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FIRST ANNUAL REPORT

NORTHEASTERN MINNESOTA FARM MANAGEMENT SERVICE

for the year 1955

Agricultural Extension Division
and
Department of Agricultural Economics
UNIVERSITY OF MINNESOTA

and

Vocational Division
MINNESOTA DEPARTMENT OF EDUCATION

Cooperating

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First Annual Report of the Northeastern Minnesota Farm Management Project

Prepared by E. H. Hartmans, T. R. Nodland, and P. P. Nicolson

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INTRODUCTION

A project was started in northeastern Minnesota in 1954 by the Agricultural Extension Service with the object of obtaining a few examples of well-operated farms to use for teaching purposes. The farms were chosen as fairly representative of the size and conditions of farming in this area, and were restricted to those which appear to need some reorganization in order to make substantial financial progress. With the help of the county agents, farms were chosen in the counties of Aitkin, Beltrami, Carlton, Itasca, Pine, and St. Louis. Ermond Hartmans, farm management specialist of the University of Minnesota, supervised the financial records on eighteen farms during 1954 and sixteen farms during 1955. In addition to this he assisted these farmers in planning the management of their farms.

In the same area another eight records were supervised during 1955 by three vocational agriculture teachers--Charles Scott of Bertha Public Schools, Elmer M. Fragodt of Clarissa Public Schools and William E. Guelker of Staples Public Schools. As the method of compiling these two groups of records was similar and the type of farming comparable, the 24 farms were combined for presentation in this report by the Department of Agricultural Economics.

The records constitute the only recent information available on the financial condition of farmers in this area. A comparison of the results of fifteen of these farms for which records were obtained in both years shows an average increase in labor earnings of \$350 per farm from 1954 to 1955. This occurred at a time when records from farms in southern Minnesota showed a considerable decrease.

The results of each farm are given in the following tables with the intention of showing up the various factors affecting farm incomes of individual farms, the effects of which are often hidden by averages. In most tables the farms are arranged in descending order of labor earnings, or according to some other important factor such as return to capital and family labor or butterfat production.

The capital investment of these small farms is surprisingly large--approximately \$20,000 per farm. At the end of 1955 the investment in livestock was over \$4,600 and in machinery and equipment over \$4,400. Land was valued at \$5,200 and buildings at \$4,200. In the area studied an investment of this size enables a farmer who meets present day standards in farm organization and operation to make a reasonable income.

One of the most significant items in the following tables is the level of farm expenses. Average total cash expenses were over \$5,500 and the lowest incurred by any farmer was \$1,200. In 1955 eleven of these 24 farmers did not obtain sufficient farm income to cover expenses and, in addition, the family living had to be financed from outside employment, or by drawing on accumulated capital, thus reducing the farmer's net worth. The average personal expenses were \$2,200 per family.

A number of farmers were doing considerable work in addition to that on their own farms. Seven earned over \$200 in 1955 doing work on other farms, and the records available show that at least five farmers earned more than \$1,000 per year in work not connected with farming. Those who do considerable work off the farm have, in general, lower farm incomes.

What size of farm business is required to meet these high farm expenses and also leave a fair living for the family without the farmer doing any outside work? For the average farm with present expenses of \$5,500 perhaps a gross cash income of \$10,000 would be a good figure to aim at. The following factors may help to achieve this.

1) Adequate size of herd and production per cow--most of these farmers depend primarily on dairying for their income so the size and production of the dairy herd are the main factors affecting the level of income. To obtain \$10,000 gross would require 29 cows with a butterfat production of 300 pounds per cow. This is allowing a price of \$1 per pound for butterfat and an additional income of \$40 per milk cow from the sale of calves, cull cows, etc. If butterfat production was 350 pounds per cow only 26 cows would be required. This is considerably above the present number of 19 cows per farm and an increase would, of course, entail additional expenses but should leave a fair margin for family living.

From 1954 to 1955 the 14 farms with dairy herds raised their average number of dairy cows from $15\frac{1}{2}$ to $18\frac{1}{2}$ with a similar increase in numbers of young stock. Also butterfat production per cow was increased from 258 to 296 pounds,

Examining the results for all 24 farms in 1955 the high income farms did not appear to have more dairy cows, but they did show higher butterfat production per cow. The eight farms with the highest labor earnings had an average production of 287 pounds per cow compared with 253 pounds for the eight farms with lowest earnings. Some farmers had large herds and high production per cow but were still not making a reasonable income due to poor management and high costs, or to unfavorable production conditions.

2) High crop yields--the average yield index was greater on the eight higher earning farms, being 107 compared with 93 for the eight lowest earning farms. Farms with low yields had to have more acres to produce the same volume of crop production. This involved higher costs per unit of production.

3) High labor efficiency--the number of work units per worker is a measure of labor efficiency - a work unit being the average accomplishment of a farm worker in a ten-hour day (see page 30). The average for these 24 farms was 220 work units per worker compared with the average of 247 for farmers on larger farms in the Southeastern and Southwestern Minnesota Farm Management Associations in 1955.

Some of these northern farmers could do a great deal to increase returns without any large capital expenditure by concentrating on increased production per cow. However, this will not ensure a good return unless it can be achieved at reasonable cost. Increased crop yields and good pasture management would help to reduce the amount of purchased feed required which in 1955 cost nearly \$900 per farm. This should be the first step even before attempting to increase the number of cows.

Table 1. Summary of Farm Inventories 1955*
January 1

Items	Ave. of 24 farms	Farm Number											
		1	2	3	4	5	6	7	8	9	10	11	12
Size of farm (acres)	292	260	360	160	120	174	160	400	118	28	22	6	24
Size of business (work units)**	316	387	453	261	295	318	391	342	265	394	342	1115	1241
Dairy & dual purpose cattle	\$ 2,549	\$ 4310	\$ 1675	\$ 2250	\$ 3750	\$ 1950	\$ 3855	\$ 2560	\$ 2750	\$ 2915	\$ 3005	\$ 3005	\$ 1464
Other livestock	1,637	1790	750	2360	1513	1177	785	1315	1705	1115	1241	1241	328
Horses	18	-	-	-	-	-	-	-	-	-	-	-	124
Crop, seed and feed	1,743	2073	1541	1623	691	1014	969	1895	1167	1140	3437	3437	804
Auto (farm share)	858	1037	646	36	983	840	953	619	756	2145	1088	1088	102
Tractors	1,048	1140	1450	281	1080	760	707	1423	1807	1637	989	989	460
Crop and general machinery	2,284	3517	3985	1335	974	920	1147	1575	1765	3178	822	822	446
Livestock equipment & supplies	363	285	342	496	71	240	428	100	309	1463	483	483	161
Land	5,250	8600	9840	4400	3400	1900	3500	5584	1815	2200	4000	4000	1500
Buildings, fences, etc.	4,118	2678	4167	2080	4044	4556	2676	5419	1510	3847	7706	7706	1940
Total farm capital	19,868	25430	24396	14861	16506	13357	15020	20490	13584	19640	22946	22946	7329

Items	Ave. of 24 farms	Farm Number											
		1	2	3	4	5	6	7	8	9	10	11	12
Size of farm (acres)	180	205	203	173	120	1030	265	385	316	390	520	450	21
Size of business (work units)**	255	319	352	69	135	180	296	414	481	425	267	352	300
Dairy and dual purpose cattle	\$ 988	\$ 3335	\$ 1259	\$ -	\$ 755	\$ -	\$ 5080	\$ 4292	\$ 2700	\$ 4385	\$ 2000	\$ 2940	\$ 2962
Other livestock	2684	675	1096	310	861	6092	1355	340	2405	2385	3295	1900	1810
Horses	-	-	-	-	-	100	-	-	-	-	-	22	11
Crop, seed and feed	1327	1851	1589	948	477	1679	1145	1280	8504	1715	1539	960	2459
Auto (farm share)	800	525	180	600	524	473	1673	2256	815	557	665	947	1366
Tractors	999	2553	441	444	372	1124	1533	633	2391	1994	203	609	128
Crop and general machinery	776	1756	1067	3074	579	2788	1600	4042	7780	3720	2707	3230	2024
Livestock equipment and supplies	50	746	331	-	20	-	4	1625	337	262	196	673	88
Land	2800	3800	6015	3000	2950	4300	6598	10810	8300	4000	5000	6500	15200
Buildings, fences, etc.	3002	7091	4169	2981	1526	8320	2937	4886	5274	9613	1876	5717	813
Total farm capital	13426	22332	16147	11357	8064	24876	21925	30164	38506	28631	17481	23498	26861

Table 1. Summary of Farm Inventories 1955* (continued)
December 31

Items	Ave. of 24 farms	1	29	10	3	23	6	22	28	17	24	5
Dairy and dual-purpose cattle	\$ 2,940	\$4815	\$1880	\$3025	\$4000	\$1950	\$3834	\$2517	\$2625	\$3465	\$3410	\$1339
Other livestock	1,710	2020	1163	2342	1797	1525	430	1726	2090	1050	1445	224
Horses	21	-	-	-	-	-	-	-	-	-	272	114
Crop, seed and feed	1,874	2078	2119	3585	936	1548	1635	1547	932	1280	1799	801
Auto (farm share)	868	1650	498	-	874	735	572	1028	570	1788	827	76
Tractors	973	895	1666	258	945	570	442	1246	1438	1388	818	412
Crop and general machinery	2,238	3032	5042	768	785	770	989	1401	1742	3922	775	437
Livestock equip. and supplies	341	244	284	518	46	222	405	187	275	1196	416	139
Land	5,250	8600	9840	4400	3400	1900	3500	5584	1815	2200	4000	1500
Buildings, fences, etc.	4,191	2427	5794	2121	4402	4817	2595	5296	1395	4135	7282	1880
Total farm capital	20,406	25761	29186	17017	17185	14037	14402	20532	12882	20424	21044	6922

Items	9	2	25	16	11	19	8	18	20	13	14	15	21
Dairy and dual-purpose cattle	\$2057	\$2945	\$1323	\$-	\$1025	\$1800	\$5080	\$7580	\$3450	\$4690	\$1900	\$3525	\$2318
Other livestock	1840	915	1601	319	724	7291	260	1415	3691	1385	2691	1355	1745
Horses	-	-	-	-	-	100	-	-	-	-	-	-	6
Crop, seed and feed	782	1683	1945	2085	610	1487	1412	912	9037	1428	1650	1380	2288
Auto (farm share)	787	450	140	508	464	300	1450	2034	2086	818	506	1500	1156
Tractors	832	2187	378	593	476	1853	1314	1384	1901	1640	154	391	191
Crop and general machinery	665	1452	941	3168	504	2305	1717	3653	8332	2434	2220	3982	1777
Livestock equip. and supplies	215	540	301	-	16	30	3	1950	251	235	256	384	69
Land	2800	3800	6015	3000	2950	4300	6598	10810	8300	4000	5000	6500	15200
Buildings, fences, etc.	4558	6391	4031	2763	1528	7955	2425	5380	5260	9046	2765	5572	752
Total farm capital	14536	20363	16675	12441	8297	27421	20259	35118	42309	25686	17142	24589	25502

*For the purpose of comparison, all the data shown in this report with the exception of tables 5 and 6 are presented on full-owner basis. The assets, expenses and receipts of the landlord were included in the records from rented farms.

**See page 30 for an explanation of work units.

Table 2. Summary of Farm Earnings (Cash Statement), 1955

Items	Ave. of 24 farms	Farm Number	
		1	29
<u>FARM RECEIPTS</u>			
1. Dairy cattle	\$ 640	\$ 1258	\$ 425
2. Dairy products	1396	8468	5843
3. Feeder cattle	403	-	-
4. Hogs	192	-	-
5. Sheep and wool	177	-	-
6. Poultry	23	-	-
7. Eggs	116	-	-
8. Crops	284	35	2579
9. Machinery and equipment sold	102	80	147
10. Income from work off the farm	259	119	97
11. Conservation payments	45	258	68
12. Miscellaneous	92	33	513
13. Total farm sales	\$ 6729	\$ 10251	\$ 9703
14. Increase in farm capital	538	331	4790
15. Family living from the farm	244	338	284
16. Total farm receipts	\$ 7511	\$ 10920	\$ 14777
<u>FARM EXPENSES</u>			
17. Dairy and dual purpose cattle bought	\$ 386	-	-
18. Feeder cattle bought	255	-	-
19. Hogs bought	22	-	-
20. Sheep bought	4	-	-
21. Poultry bought	15	-	-
22. Misc. livestock expenses	256	\$ 350	314
23. Feed bought	873	1215	649
24. Fertilizers	229	522	956
25. Other crop expenses	210	382	419
26. Custom work hired	377	835	343
27. Gas, oil and grease bought (farm share)	493	473	954
28. Rep. for tractors, trucks, autos (f. share)	257	73	213
29. Repair and upkeep of farm real estate	74	31	-
30. Repair and upkeep of crop and gen. mach.	114	52	218
31. Repair and upkeep of livestock equipment	49	66	118
32. Wages of hired labor	234	-	74
33. Electricity expense (farm share)	157	183	278
34. Real estate taxes	211	138	392
35. Personal property taxes	86	134	91
36. Insurance	46	6	65
37. Telephone and general farm expense	87	54	72
38. Total cash operating expense	\$ 4435	\$ 4514	\$ 5188
39. Mechanical power bought (farm share)	355	727	460
40. Crop and general machinery bought	395	-	2500
41. Livestock equipment bought	47	-	-
42. New real estate improvements	321	-	-
43. Total farm purchases	\$ 5553	\$ 5241	\$ 9917
44. Decrease in farm capital	-	-	-
45. Interest on farm capital	1010	1280	1340
46. Unpaid family labor	474	750	1000
47. Board furnished hired labor	60	-	180
48. Total farm expenses	\$ 7097	\$ 7271	\$ 12437
49. Labor earnings	\$+ 414	\$+3649	\$+2340
net cash income	1176		
To app. are of gross cash income	82.5%		

Table 2. Summary of Farm Earnings (Cash Statement), 1955 (Continued)

	Farm Number									
	10	3	23	6	22	28	17	24	5	
1.	\$ 586	\$ 600	\$ 447	\$ 783	\$ 778	\$ 1,153	\$ 482	\$ 728	\$ 124	
2.	3,086	5,805	2,975	4,621	4,757	3,342	7,313	7,213	2,010	
3.	-	-	-	-	-	-	-	-	-	
4.	-	-	937	-	98	-	-	-	-	
5.	565	-	-	-	-	-	-	99	-	
6.	-	-	47	-	-	-	-	37	37	
7.	-	109	377	-	-	-	-	489	-	
8.	439	114	-	294	218	-	-	342	28	
9.	-	37	15	25	50	207	-	60	28	
10.	270	595	236	-	3	-	292	73	221	
11.	74	29	-	-	-	-	-	28	-	
12.	5	86	-	188	26	82	-	369	7	
13.	5,025	7,375	5,034	5,911	5,930	4,784	8,087	9,438	2,455	
14.	2,156	679	680	-	42	-	784	-	-	
15.	248	285	345	196	236	403	75	257	-	
16.	7,429	8,339	6,059	6,107	6,208	5,187	8,916	9,695	2,607	
17.	450	-	-	30	-	-	-	-	14	
18.	-	-	-	-	-	-	-	-	-	
19.	6	-	20	-	195	-	-	204	-	
20.	100	-	-	-	-	-	-	-	-	
21.	-	20	32	-	3	-	-	83	6	
22.	118	281	92	32	234	232	307	289	105	
23.	564	716	904	612	434	568	2,010	669	312	
24.	119	312	115	67	160	75	-	116	44	
25.	104	161	182	212	74	58	90	173	31	
26.	404	901	520	611	250	127	28	389	172	
27.	292	399	238	340	288	294	597	405	193	
28.	86	211	217	114	318	132	378	368	57	
29.	100	86	-	75	84	23	454	140	1	
30.	40	54	120	-	225	90	175	194	12	
31.	175	66	8	-	45	11	43	94	8	
32.	82	64	33	316	40	62	287	1,643	-	
33.	169	216	90	78	99	127	255	171	39	
34.	191	108	183	210	378	123	36	351	80	
35.	89	49	59	71	58	155	26	149	47	
36.	23	90	52	47	42	25	20	120	-	
37.	60	49	40	33	92	10	85	26	32	
38.	3,172	3,783	2,905	2,908	3,019	2,112	4,791	5,584	1,153	
39.	50	-	-	-	635	-	52	-	-	
40.	100	399	-	-	33	307	1,427	119	43	
41.	133	-	-	-	113	-	-	-	-	
42.	394	501	480	-	-	-	444	-	-	
43.	3,849	4,683	3,385	2,908	3,800	2,419	6,714	5,703	1,196	
44.	-	-	-	618	-	702	-	1,902	407	
45.	875	842	685	736	1,025	662	1,002	1,100	356	
46.	500	750	100	-	-	435	450	125	375	
47.	16	12	-	-	-	-	-	420	-	
48.	5,240	6,287	4,170	4,262	4,825	4,218	8,166	9,250	2,334	
49.	+2,189	+2,052	+1,889	+1,845	+1,383	+969	+780	+145	+273	

Table 2. Summary of Farm Earnings (Cash Statement) 1955 (Continued)

Items	Farm Number			
	9	2	25	16
<u>FARM RECEIPTS</u>				
1. Dairy Cattle	\$ 119	\$ 530	\$ 840	\$ -
2. Dairy products	2,203	6,121	2,534	-
3. Feeder cattle	-	-	-	-
4. Hogs	75	-	255	-
5. Sheep and wool	2,526	-	-	519
6. Poultry	-	-	228	-
7. Eggs	-	-	1,266	-
8. Crops	97	241	364	1,505
9. Machinery and equipment sold	84	88	28	118
10. Income from work off the farm	586	155	-	-
11. Conservation payments	123	-	-	63
12. Miscellaneous	3	177	-	119
13. Total farm sales	5,816	7,312	5,515	2,324
14. Increase in farm capital	1,110	-	528	1,084
15. Family living from the farm	295	143	269	129
16. Total farm receipts	7,221	7,455	6,312	3,537
<u>FARM EXPENSES</u>				
17. Dairy and dual purpose cattle bought	610	260	-	-
18. Feeder cattle bought	-	-	-	-
19. Hogs bought	15	-	-	-
20. Sheep bought	-	-	-	20
21. Poultry bought	-	-	-	-
22. Misc. livestock expenses	186	465	119	94
23. Feed bought	783	789	501	78
24. Fertilizers	194	-	87	188
25. Other crop expenses	215	259	74	380
26. Custom work hired	734	307	512	68
27. Gas, oil and grease bought (farm share)	434	610	377	424
28. Rep. for tractors, trucks, autos (f. share)	116	218	231	319
29. Repair & upkeep of farm real estate	11	96	231	7
30. Repair & upkeep of crop & gen. mach.	3	85	22	77
31. Repair and upkeep of livestock equip.	-	33	7	-
32. Wages of hired labor	-	92	-	-
33. Electricity expense	52	148	87	148
34. Real estate taxes	57	91	340	45
35. Personal property taxes	69	64	98	-
36. Insurance	80	127	70	-
37. Telephone and general farm expense	26	30	23	164
38. Total cash operating expense	3,585	3,674	2,908	2,015
39. Mechanical power bought (farm share)	195	-	-	508
40. Crop and general machinery bought	-	-	-	470
41. Livestock equipment bought	237	-	-	-
42. New real estate improvements	1,700	-	-	-
43. Total farm purchases	5,717	3,674	2,908	2,993
44. Decrease in farm capital	-	1,969	-	-
45. Interest on farm capital	699	1,067	820	595
46. Unpaid family labor	625	625	2,625	-
47. Board furnished hired labor	-	-	-	-
48. Total farm expenses	7,041	7,335	6,353	3,588
49. Labor earnings	+180	+120	-11	-51

Table 2. Summary of Farm Earnings (Cash Statement) 1955 (Continued)

	Farm Number									
	11	19	8	18	20	13	14	15	21	
1.	\$ 1,05	\$ 28	\$ 1,860	\$ 1,128	\$ 442	\$ 1,062	\$ 339	\$ 373	\$ 862	
2.	2,160	35	3,190	9,483	2,481	7,868	2,047	7,374	4,573	
3.	-	9,680	-	-	-	-	-	-	-	
4.	-	-	685	-	801	-	-	-	1,648	
5.	-	-	-	-	-	-	635	-	-	
6.	176	33	-	-	-	-	-	-	-	
7.	16	502	-	-	-	-	-	-	-	
8.	-	300	-	-	-	31	157	-	69	
9.	21	15	77	65	79	1,046	35	74	73	
10.	-	122	-	-	3,343	68	18	-	12	
11.	12	20	56	14	129	52	4	157	-	
12.	6	-	-	50	235	187	26	86	-	
13.	2,796	10,735	5,868	10,740	7,510	10,314	3,261	8,064	7,237	
14.	233	2,545	-	4,954	3,803	-	-	1,091	-	
15.	189	165	196	393	248	340	202	222	255	
16.	3,218	13,445	6,064	16,087	11,561	10,654	3,463	9,377	7,492	
17.	280	2,130	-	4,855	-	-	-	570	80	
18.	-	6,112	-	-	-	-	-	-	-	
19.	-	-	-	-	67	-	-	-	-	
20.	-	-	-	-	-	-	-	-	-	
21.	19	24	-	-	-	-	-	-	-	
22.	157	244	24	739	169	458	230	618	276	
23.	560	542	410	2,582	743	1,868	375	1,485	1,592	
24.	204	124	168	134	756	473	81	370	228	
25.	50	163	336	202	338	138	43	619	312	
26.	285	150	67	278	231	554	237	700	343	
27.	273	297	443	959	1,232	601	368	688	645	
28.	197	55	227	546	424	387	227	277	741	
29.	37	45	39	90	20	76	-	97	46	
30.	22	88	55	116	340	177	57	109	422	
31.	17	4	23	138	46	64	74	66	65	
32.	157	4	161	379	398	688	76	881	186	
33.	116	58	125	269	183	304	149	210	218	
34.	116	507	250	96	362	250	136	177	441	
35.	65	116	139	42	139	114	103	55	74	
36.	120	44	35	-	135	-	-	-	-	
37.	29	25	214	148	71	181	202	355	-	
38.	2,704	10,762	2,716	11,573	5,654	6,363	2,358	7,277	5,727	
39.	185	1,250	-	1,295	1,645	400	-	1,125	-	
40.	-	55	275	622	1,815	250	-	976	85	
41.	-	33	-	589	-	-	-	-	20	
42.	80	75	-	833	240	-	1,185	-	-	
43.	2,969	12,175	2,991	14,912	9,354	7,013	3,543	9,378	5,832	
44.	-	-	1,666	-	-	2,945	339	-	1,359	
45.	409	1,307	1,055	1,632	2,020	1,358	866	1,202	1,309	
46.	-	312	875	63	750	225	40	-	750	
47.	-	-	-	35	90	150	-	525	-	
48.	3,378	13,794	6,587	16,642	12,214	11,691	4,788	11,105	9,250	
49.	-160	-349	-523	-555	-653	-1,037	-1,325	-1,728	-1,758	

Table 3. Summary of Farm Earnings (Enterprise statement) 1955*

Items	Ave. of 24 Farms	Farm Number										9
		1	29	10	3	23	6	22	28	17	24	
<u>RETURNS AND NET INCREASES</u>												
Dairy & dual-purpose cows	\$4,426	\$8,910	\$6,105	\$2,917	\$5,592	\$3,075	\$4,473	\$4,686	\$3,915	\$7,213	\$7,316	\$2,105
Other dairy & dual-pur. cattle	988	2,088	986	958	1,598	854	883	1,063	1,424	1,142	1,011	-65
Feeder cattle	183	-	-	-	-	-	-	-	-	-	-	-
Hogs	220	-	-	-6	-	-	-	-	-	-	-	-
Sheep-farm flock	110	-	-	817	-	1,142	-	280	-	-	382	-
Chickens	172	<u>10,998</u>	<u>7,206</u>	<u>4,686</u>	<u>7,402</u>	<u>2,675</u>	<u>488</u>	<u>5,559</u>	<u>5,356</u>	<u>6,040</u>	<u>5,339</u>	<u>8,355</u>
All productive livestock	<u>6,099</u>	<u>3,446</u>	<u>4,224</u>	<u>3,529</u>	<u>2,947</u>	<u>2,675</u>	<u>3,024</u>	<u>3,076</u>	<u>3,614</u>	<u>3,056</u>	<u>3,610</u>	<u>3,832</u>
Value of feed fed	<u>2,653</u>	<u>6,774</u>	<u>3,677</u>	<u>1,739</u>	<u>4,727</u>	<u>2,535</u>	<u>2,280</u>	<u>2,426</u>	<u>2,283</u>	<u>4,745</u>	<u>5,469</u>	<u>1,252</u>
Livestock return over feed												
Crops, seed and feed	2,442	1,947	4,624	4,560	1,757	2,221	2,953	2,816	1,939	1,650	1,603	497
Income from labor off farm	140	119	64	270	595	236	-	-	-	166	73	221
Miscellaneous	136	291	581	79	115	-	-	188	1	82	-	7
Tot. returns & net increases	5,371	9,131	8,946	6,648	7,194	4,992	5,421	5,269	4,304	6,561	7,542	1,977
<u>EXPENSES AND NET DECREASES</u>												
Horses	16	-	-	-	-	-	-	-	-	-	-	47
Truck & auto (farm share)	512	307	460	121	460	258	479	442	372	776	568	90
Tractor	526	518	882	298	357	477	626	457	402	812	569	200
Elec. & gas eng. exp. (f. share)	172	183	332	181	216	90	78	159	127	258	180	44
Hired power	206	426	206	216	539	294	264	104	76	17	145	103
Total power	1,432	1,434	1,830	816	1,572	1,119	1,447	1,162	977	1,863	1,543	484
Crop and general machinery	487	645	744	800	721	345	303	501	420	774	487	65
Livestock equipment	115	107	176	287	91	26	23	70	45	310	162	31
Buildings, fences, etc.	322	282	142	452	228	219	156	207	138	610	564	60
Misc. prod. livestock exp.	256	350	314	118	281	92	32	234	232	307	289	105
Labor	905	1,052	1,390	748	1,111	283	518	117	548	748	2,306	444
Pers. prop. & real est. taxes	297	272	483	280	157	242	281	436	278	62	500	127
General farm & insurance	133	60	137	83	139	92	80	134	35	105	146	32
Interest on farm capital	1,010	1,280	1,340	875	842	685	736	1,025	662	1,002	1,100	356
Total exp. & net decreases	4,956	5,482	6,606	4,459	5,142	3,103	3,576	3,886	3,335	5,781	7,097	1,704
Labor earnings	+ 414	+ 3,649	+ 2,340	+ 2,189	+ 2,052	+ 1,889	+ 1,845	+ 1,383	+ 969	+ 780	+ 445	+ 273

Table 3. Summary of Farm Earnings (Enterprise statement) 1954 (Continued)

Items	9	2	25	16	11	19	8	18	20	13	14	15	21	Farm Number
<u>RETURNS AND NET INCREASES</u>														
Dairy & dual-purpose cows	\$2,618	\$5,860	\$3,657	\$-	\$2322	\$42	\$3,298	\$9,048	\$2,703	\$7,139	\$2,008	\$6,730	\$4,503	
Other dairy & dual-pur. cattle	1,234	787	1,084	-	431	96	880	1,463	2,312	1,436	639	720	689	
Feeder cattle	-	-	-	-	4389	-	-	-	-	-	-	-	1,454	
Hogs	60	-	334	2	-	-	571	-	1,053	-	-	1	-	
Sheep - farm flock	1,304	-	1,580	103	206	650	87	-	-	-	-	-	-	
Chickens	5,216	6,647	6,655	633	2959	5176	4,836	10,511	6,068	8,575	2,648	7,450	6,646	
All productive livestock	3,222	4,042	4,165	505	1746	2486	1,850	6,651	3,958	6,337	3,417	3,365	6,502	
Value of feed fed	1,989	2,605	2,490	128	1213	2690	2,986	3,860	2,110	2,238	769	4,085	139	
Livestock return over feed	1,190	2,803	3,535	2502	886	1879	1,202	3,365	2,526	3,612	5,056	1,300	4,175	
Crops, seed and feed	586	73	-	-	40	-	-	836	68	18	-	228	3	
Income from labor off farm	126	172	-	182	18	20	56	64	364	239	30	228	-	
Miscellaneous														
Total returns & net increases	3,891	5,658	6,025	2812	2117	4629	4,244	7,289	5,836	6,157	2,335	5,613	4,317	
<u>EXPENSES AND NET DECREASES</u>														
Horses	-	136	-	512	1,693	-	-	-	-	-	-	7	4	
Truck and auto (farm share)	434	375	260	644	366	297	502	500	727	339	546	664	664	
Tractor	468	787	420	507	223	688	522	124	279	308	314	273	793	
Elec. & gas eng. exp. (f. share)	52	156	90	148	116	59	40	167	138	132	155	142	218	
Hired power	440	117	270	16	171	90	485	552	429	273	332	420	206	
Total power	1,394	1,435	1,176	1,315	876	1,249	1,198	2,641	1,489	2,044	1,059	2,313	1,885	
Crop and general machinery	114	413	197	402	98	529	212	1,127	368	739	544	339	748	
Livestock equipment	12	239	37	-	21	6	25	402	132	92	14	355	104	
Buildings, fences, etc.	155	796	369	220	115	485	552	429	273	643	296	241	107	
Misc. prod. livestock exp.	186	465	119	94	157	244	24	739	169	458	230	618	276	
Labor	919	811	2,817	28	271	376	1,063	588	1,331	1,285	210	1,686	1,073	
Pers. prop. & real est. taxes	126	155	438	45	181	653	389	138	501	394	239	232	515	
General farm and insurance	106	157	93	164	149	69	249	148	206	181	202	355	58	
Interest on farm capital	699	1,057	820	595	409	1307	1,055	1,632	2,020	1,358	866	1,202	1,309	
Total expenses & net decreases	3,711	5,533	6,066	2863	2277	4978	4,767	7,844	6,489	7,194	3,660	7,341	6,075	

Labor earnings +180 + 120 -41 -51 -160 -342 -523 -555 -653 -1,037 -1,325 -1,728 -1,758
 * Cash receipts and expenses are adjusted for changes in inventory for each enterprise and for each item of expense in order to show total receipts and net increases and total expenses and net decreases. The operator's labor earnings are the same as those on pages 5 to 8.

Table 4. Summary of Farm Earnings by Tenure (Operator's share) 1955

Table 4. Summary of Farm Earnings by Tenure (Operator's share) 1955 (Continued)

Items	Twelve part owners and renters											
	Ave.	1	10	28	6	20	9	5	19	16	21	15
<u>FARM RECEIPTS</u>												
Dairy & dual-purpose cattle	\$ 474	\$ 1,258	\$ 586	\$ 1,153	\$ 783	\$ 442	\$ 119	\$ 49	\$ 28	\$ 122	\$ 373	\$ 778
Other livestock & products	3,389	8,468	3,086	3,342	4,621	2,481	2,203	2,010	35	-	2,286	7,374
Crops	1,305	-	565	-	-	801	2,601	37	10,215	519	824	-
Income from work off the farm	218	35	439	-	-	-	97	28	300	1,505	-	98
Miscellaneous	390	119	270	-	-	3,343	586	221	122	-	-	218
1. Total farm sales	5,976	10,251	5,025	4,784	5,617	213	443	210	35	300	37	3
2. Increase in farm capital	1,555	331	2,156	-	-	10,303	1,110	-	2,545	1,084	-	76
3. Family living from farm	230	338	248	-	196	248	295	152	165	129	127	5,930
4. Total farm rec. (1) to (3)	7,761	10,920	7,429	5,187	5,813	18,061	7,221	2,532	13,445	3,537	3,408	42
<u>FARM EXPENSES</u>												
Dairy & dual-pur. cattle bought	320	-	450	-	-	30	-	610	14	2,130	-	40
Other livestock bought	546	-	106	-	-	30	-	610	15	6,136	-	570
Misc. livestock expenses	210	350	118	232	32	169	186	105	244	23	-	198
Feed bought	678	1,215	564	568	612	743	783	312	542	78	138	618
Fertilizers & other crop exp.	461	904	223	133	309	1,094	409	75	287	568	304	234
Custom work hired	368	835	404	127	611	231	734	172	150	68	139	234
Gas, oil and elect. exp.	567	656	461	421	418	1,415	486	232	355	572	504	250
Pow., mach. & equip. rep.	386	191	301	233	144	810	119	77	147	396	1,177	387
Building repair	41	31	100	23	75	20	11	1	45	7	452	588
Wages of hired labor	283	-	82	62	580	398	-	-	4	558	186	84
Real est. & pers. prop. taxes	256	262	270	268	266	501	116	47	638	32	1,481	40
Cash rent	44	30	80	11	-	-	-	275	25	100	5	436
Insurance & general farm exp.	114	60	83	35	80	206	106	32	69	164	45	-
Interest paid	232	330	78	-	322	521	-	756	167	150	355	134
Total cash operating expenses	4,506	4,864	3,320	2,113	3,484	6,175	3,575	1,348	11,528	2,827	3,514	109
Pow., mach. & equipment bought	879	727	283	307	-	3,461	432	43	1,338	978	95	3,128
New real estate improvements	1,075	-	394	-	-	6,739	1,700	-	75	-	2,101	781
5. Total farm purchases	6,460	5,591	3,997	2,420	3,484	16,375	5,707	1,391	12,941	3,805	-	4,000
6. Decrease in farm capital	189	-	-	702	618	-	-	312	-	3,609	10,294	7,909
7. Interest on farm capital	659	920	797	662	409	1,499	699	168	551	378	637	-
8. Unpaid family labor	354	750	500	435	-	750	750	375	312	125	151	816
9. Board furnished hired lab.	52	-	-	-	750	90	-	-	-	-	250	-
10. Total farm exp. (5) to (9)	7,714	7,261	5,310	4,219	4,511	18,714	7,156	2,246	13,804	4,308	4,397	525
11. Labor earnings (4)-(10)	47	3,659	2,119	968	1,302	-652	65	286	-359	-771	-989	8,725
Ret. to cap. & fam. labor	1,060	5,329	3,416	2,065	1,711	1,596	1,514	829	504	-268	-838	-2,548
(7) + (8) + (11)												-2,517
												-1,442
												-1,701

Table. 5 Net Worth Statement for Those Farmers Who Kept a Complete Record of All Assets and Liabilities (Operator's Share) 1955

	Owners								Part-owners and renters							
	29	23	24	2	11	8	13	28	5	9	16	19	20			
Total acres in farm	360	120	160	205	120	265	390	400	195	180	173	1030	316			
Total acres owned	360	120	160	205	120	265	390	360	0	160	160	993	236			
Farm Capital	\$24396	\$13357	\$22946	\$22332	\$8064	\$21925	\$28631	\$13384	\$3516	\$12626	\$10357	\$24176	\$32006			
Cash on hand	165	435	319	89	-	93	-	201	-	600	518	210				
Household goods & clothing	1975	400	-	800	700	1700	1250	700	800	1000	3000	2000	2150			
Pers. share of auto	131	280	867	300	524	385	273	201	130	200	600	97	204			
Farm dwelling	7084	1500	2200	2050	1800	-	2948	560	-	2215	-	1680	-			
Other non-farm assets	350	385	475	1841	1390	321	1145	1234	1255	156	400	2850	1500			
Total non-farm assets	9705	3000	3861	5080	4404	2406	5709	2695	1256	3571	4600	7145	4064			
Total assets	34101	16357	26807	27412	12468	24331	34340	16079	4772	16197	14957	31321	36070			
Real estate mortgages	2524	-	-	4040	4500	2500	3920	-	-	-	-	2946	8800	2500		
Chattel mortgages	1900	-	1200	1350	1100	2500	3900	-	-	-	-	7350	5686			
Notes payable	1150	-	400	1800	1036	-	2500	-	-	-	-	200	-	3500		
Accounts payable	5574	-	-	305	373	834	-	-	300	264	1118	-	-			
Total liabilities				1600	7495	6636	5378	11154	-	300	264	3264	16150	11686		
Net worth	28527	16357	25207	19917	5832	18953	23186	16079	4472	15933	11693	15171	24384			
Farm Capital	\$29186	\$14037	\$21044	\$20363	\$8297	\$20259	\$25636	\$12682	\$3203	\$13736	\$11441	\$26720	\$42309			
Cash on hand	337	350	340	21	415	600	275	-	556	150	500	179	900			
Household goods & clothing	2000	500	-	800	700	1800	1250	700	950	1000	3000	1850	2150			
Pers. share of auto	98	245	730	250	464	330	234	154	110	148	440	80	521			
Farm dwelling	6896	1400	2000	1900	1750	-	2875	520	-	2238	-	1600	-			
Other non-farm assets	388	395	518	1990	1290	380	1169	1438	163	169	2870	1878				
Total non-farm assets	9719	2890	3588	4961	4719	3110	5803	2812	1616	3699	4109	6579	5449			
Total assets	38905	16927	24632	25324	13016	23369	31489	15494	4819	17435	15550	33299	47758			
Real estate mortgages	8190	-	-	3461	4500	2260	3640	-	-	-	-	2485	8066	8300		
Chattel mortgages	500	-	850	850	872	1104	4000	-	-	-	-	9000	5686			
Notes payable	1700	-	-	2280	634	-	2500	-	-	-	-	300	-	4200		
Accounts payable	732	-	-	416	-	316	572	-	589	57	135	75	-			
Total liabilities	11127	-	850	7007	6006	3680	10717	-	589	57	2920	17141	18186			
Net worth	27778	16927	23782	18317	7010	19689	20772	15494	4230	17378	12630	16158	29572			
Change in net worth	-749	+570	-1425	-1600	+1178	+736	-2414	-585	-242	+1445	+937	+5188	+5188			

Table 6. Family Living from the Farm 1955

Items	Ave. of 24 farms	Farm Number									
		1	29	10	3	23	6	22	28	17	24
No. of adult equivalents:											
Family	3.3	4.9	4.2	4.4	4.2	3.4	3.6	3.8	4.0	3.5	3.0
Other*	.1	—	.5	—	—	—	—	—	—	.4	—
Whole milk	qts.	1371	3600	1821	3500	2160	1276	1089	1374	1440	1200
Skim milk	qts.	186	96	—	200	—	—	—	—	—	—
Cream	pts.	74	725	800	1175	600	1600	1225	1000	360	600
Cattle	lbs.	42	10	90	—	—	—	—	—	—	—
Hogs	lbs.	10	76	48	—	—	—	—	—	—	—
Sheep	lbs.	47	47	45	267	168	180	85	85	290	73
Poultry	doz.	—	—	—	—	—	—	—	—	38	—
Eggs	doz.	—	—	—	—	—	—	—	—	—	—
Total value	\$	244	338	284	248	285	345	196	236	403	75

Items	Ave. of 24 farms	Farm Number											
		9	2	25	16	11	19	8	18	20	13	14	15
No. of adult equivalents:													
Family	4.6	4.0	6.9	6.4	3.2	2.6	1.8	3.6	1.8	3.6	3.4	4.4	2.0
Other*	—	—	—	—	—	—	—	—	.1	.2	.1	—	1.0 .2
Whole milk	qts.	2200	1440	2920	—	1250	90	720	1645	365	2190	1095	1479 1488
Skim milk	qts.	960	—	—	—	—	—	—	—	—	—	—	—
Cream	pts.	29	—	—	—	—	—	—	—	—	—	—	—
Cattle	lbs.	500	700	—	—	1000	—	—	—	—	—	—	—
Hogs	lbs.	140	—	—	—	180	—	—	—	—	—	—	—
Sheep	lbs.	—	—	—	—	—	—	—	—	—	—	—	—
Poultry	doz.	—	—	—	—	—	—	—	—	—	—	—	—
Eggs	doz.	—	—	—	—	—	—	—	—	—	—	—	—
Total Value	\$	295	143	269	129	189	165	196	393	248	340	202	222 255

* Hired help or others boarded.

Table 7. Household and Personal Expenses for those Farms Which Kept Complete Accounts of These Expenses 1955

Items	Ave. of 17 farms	16	3	29	Farm Number	
					17	10
					11	23
Number of persons - family	5.7	8.5	6.0	7.0	6.5	5.0
Number of adult equivalents - family*	4.0	6.4	4.2	4.0	4.4	3.2
- other**	.1	-	.5	-	-	-
EXPENSES						
Food and meals bought	\$ 799	\$1,892	\$ 727	\$ 700	\$1,030	\$ 448
Operating and supplies	144	268	387	187	157	48
Furnishings and equipment	181	45	468	243	120	484
Clothing and clothing materials	198	368	309	200	59	83
Personal care and spending	62	71	63	116	146	4
Education and recreation	129	753	199	29	15	70
Medical and hospital insurance	178	401	135	97	166	100
Personal share of auto expense	87	297	39	58	-	21
Upkeep on dwelling	53	176	49	-	31	21
Pers. share of tel. and elect. exp.	73	177	34	103	173	52
Miscellaneous	168	122	176	189	12	100
Total cash living expense	2,072	4,570	2,586	1,922	1,909	1,458
Personal share new autos	-	-	-	-	-	-
New dwelling	5	-	-	-	-	-
Taxes	11	28	7	-	-	-
Life insurance	93	262	-	247	-	-
Other savings and investments	34	578	-	-	-	-
Total household & pers. cash expenses	2,215	5,438	2,593	2,169	1,914	1,491
Family living from the farm	235	129	285	284	75	248
Total cash expenses and perquisites	2,450	5,567	2,878	2,453	1,989	1,739
RECEIPTS						
Return to capital and family labor	1,413	-268	3,609	4,290	2,076	3,416
Income from outside investments	-	-	-	-	-	-
Other personal income	924	2,310	2,069	4,290	1,389	3,465
Total personal income	2,337	7,042	5,678	4,290	3,416	3,200

Table 7. Household and Personal Expenses for those Farms Which Kept Complete Accounts of These Expenses 1955 (Continued)

Items	Farm Number							
	2	24	5	8	19	13	22	25
Number of persons - family	6.0	4.0	5.0	2.0	4.0	5.0	6.0	9.0
Number of adult equivalents - family	4.0	3.5	3.0	1.8	2.6	3.6	3.8	6.0
- other *	-	.4	-	-	.1	-	-	3.6
EXPENSES								
Food and meals bought	\$ 994	\$ 597	\$ 643	\$ 526	\$ 288	\$ 1,335	\$ 728	\$ 761
Operating and supplies	121	59	75	376	9	67	259	9
Furnishings and equipment	28	283	81	219	31	60	40	22
Clothing and clothing materials	170	156	150	44	65	332	393	412
Personal care and spending	29	153	42	11	19	67	26	307
Education and recreation	219	320	50	3	26	148	198	14
Medical and hospital insurance	192	156	310	230	84	280	189	87
Personal share of auto expense	111	136	35	54	23	131	38	82
Upkeep on dwelling	-	-	278	297	-	11	25	45
Pers. share of tel. and elec. exp.	49	125	39	45	27	100	25	-
Miscellaneous	184	275	187	151	189	36	215	69
Total cash living expense	2,097	2,765	1,890	1,956	766	2,567	2,136	726
Personal share new autos	-	-	-	-	-	-	109	2,247
New dwelling	-	-	-	-	-	-	1,285	-
Taxes	7	-	30	75	5	5	26	-
Life insurance	255	-	105	43	36	31	7	-
Other savings and investments	-	-	-	-	-	-	-	-
Total household & pers. cash expenses	2,359	2,765	2,025	2,074	807	2,603	2,421	1,292
Family living from the farm	-	-	-	-	-	-	-	2,423
Total cash expenses and perquisites	2,502	3,022	2,177	152	196	340	236	393
RECEIPTS								
Return to capital and family labor	1,554	1,596	829	1,025	504	93	-1,701	***
Income from outside investments	-	-	-	-	-	-	-	-
Other personal income	168	-	460	144	-	-	23	-
Total personnel income	1,722	1,596	1,289	1,169	504	93	-1,678	***

* Hired help or others boarded

** Information not available

Table 8. Measures of Farm Organization and Management Efficiency. 1955

Items	Ave. of 24 farms	1	29	10	3	23	6	22	28	17	24	Farm Number
Labor earnings	\$414	\$3649	\$2340	\$2189	\$2052	\$1889	\$1845	\$1383	\$969	\$780	\$445	5
Crop yields*	100	102	79	150	146	98	113	99	67	100	99	273
Per cent tillable in high return crops**	47.0	51.1	50.9	38.4	33.3	49.2	30.3	61.2	63.1	22.4	49.4	74
Return for \$100 feed to prod. livestock***	100	133	104	100	137	113	88	85	91	114	132	131
Productive livestock units per 100 acres****	23.3	23.0	12.9	29.3	25.4	21.7	25.3	37.7	10.9	29.9	25.3	10.9
Size of business - work units	316	387	453	261	295	260	318	391	342	265	394	218
Work units per worker	220	253	206	186	197	236	265	391	244	189	207	182
Power, mach., equip., & bldg. exp. per work unit	\$8.29	\$6.38	\$6.49	\$9.02	\$3.85	\$6.57	\$6.06	\$4.96	\$4.62	\$13.42	\$6.99	\$2.94
Items related to some of above measures:												
Index of return for \$100 feed from:												
Dairy & dual purp. cattle (see pp. 23 to 26)	100	133	104	88	137	103	88	91	91	114	139	131
Hogs (see p. 27)	100	126			153		55				89	
Sheep (see p. 28)	100											
Chickens (see p. 29)	100											
Number of animal units	34.9	41.6	34.2	33.1	25.7	24.9	28.0	45.6	37.0	27.5	38.7	17.2
Work units on crops	76	72	178	48	37	63	74	80	81	30	93	59
Work units on prod. livestock	226	303	269	186	199	173	244	311	261	218	294	137
Other work units	14	12	6	27	59	24	-	-	-	17	7	22
Number of family workers	1.3	1.5	1.7	1.3	1.5	1.1	.8	1.0	1.3	1.3	1.1	1.2
Number of hired workers	-.2	-.5	2.2	1.4	1.5	1.1	.4	1.2	1.0	.1	.1	-.8
Total number of workers	1.5	1.5	2.2	1.4	1.5	1.1	.4	1.2	1.0	1.4	1.1	1.2
Power expense per work unit	\$3.70	\$4.15	\$3.13	\$5.33	\$4.30	\$4.55	\$2.97	\$2.86	\$7.03	\$3.92	\$2.22	
Crop mach. exp. per work unit	1.67	1.64	3.06	2.44	1.33	.95	1.28	1.23	2.92	1.23	30	
Livestock equip. exp. per w.u.	.28	.39	1.10	.31	.10	.07	.18	.13	1.17	.41	.14	
Bldgs. & fencing exp. per w.u. 1.15	.73	.31	1.73	.77	.84	.49	.53	.40	2.30	1.43	.28	

* Given as a percentage.

** Crops are marked in Table 9 as (A), (B), (C) and (D). All of acres in (A) crops, one-half of acres in (B) crops and one-fourth of acres in (C) crops are used in calculating per cent of tillable land in high return crops.

Table 8. Measures of Farm Organization and Management Efficiency 1955 (Continued)

Items	9	2	25	16	11	19	8	20	13	14	15	21
	Farm Number											
Labor earnings	\$ 180	\$ 120	\$ 41	\$ -51	\$ -160	\$-349	\$-523	\$-653	\$-1037	\$-1325	\$-1728	\$-1758
Crop yields**	86	123	112	78	129	89	88	86	114	115	89	58
Per cent tillable in high return crops ***	44.2	71.9	41.9	30.8	8.4	42.3	12.6	39.9	61.3	89.1	90.2	50.4
Return for \$100 feed to prod. livestock****	120	83	93	140	89	100	159	78	90	67	34	109
Productive livestock units per 100 acres****	34.1	19.7	16.8	9.7	37.0	37.3	30.6	21.0	19.3	23.3	12.8	24.1
Size of business - work units	255	319	352	69	125	180	296	414	481	425	267	352
Work units per worker	182	228	126	99	123	150	185	376	283	236	267	196
Power, mach., equip., & bldg. exp. per work unit	\$6.57	\$9.03	\$5.05	\$28.08	\$8.22	\$12.30	\$6.71	\$11.11	\$4.70	\$8.28	\$7.16	\$9.23
Items related to some of above measures:												
Index of return for \$100 feed from:												
Dairy & dual-purp. cattle (see pp. 23 to 26)	103	83	90	89	89	167	78	90	67	59	109	45
Hogs (see p. 27)			67		89			88				162
Sheep (see p. 28)	135			140								18
Chickens (see p. 29)					87					0		
Number of animal units	38.5	30.5	33.1	5.6	17.4	74.6	32.1	38.4	46.4	41.5	35.5	32.5
Work units on crops	35	66	108	58	5	75	40	90	117	93	96	58.7
Work units on prod. livestock	161	246	244	11	130	101	256	324	280	325	169	108
Other work units	59	7	-	-	4	-	-	84	7	2	244	117
Number of family workers	1.4	1.4	2.8	.4	1.0	1.2	1.6	1.0	1.5	1.3	1.0	.7
Total number of workers	<u>1.4</u>	<u>1.4</u>	<u>2.8</u>	<u>.7</u>	<u>.1</u>	<u>1.1</u>	<u>1.6</u>	<u>1.1</u>	<u>.2</u>	<u>.5</u>	<u>1.0</u>	<u>.2</u>
Power expense per work unit	\$5.46	\$4.50	\$3.34	\$19.06	\$6.49	\$6.30	\$4.05	\$6.38	\$3.10	\$4.81	\$3.96	\$6.57
Crop mach. exp. per work unit	.45	1.29	.56	5.83	.72	3.27	.72	2.72	.76	1.74	1.74	\$4.13
Livestock equip. exp. per w.u.	.05	.75	.10	-	.16	.04	.08	.97	.27	.22	.05	.96
Bldgs. & fencing exp. per w.u.	.61	2.49	1.05	3.19	.85	2.69	1.86	1.04	.57	1.51	1.11	.23

*** An index weighted by the animal units of livestock

**** Acres in timber not pastured, roads, waste and farmstead were not included.

Table 9. Distribution of Acres in Farm 1955

Crop	Crop Rating*	Ave. of 24 farms	Farm Number							5
			1	2	3	6	22	28	17	
Oats	C	13	39	30	12	22	31	13	—	26
Other small grain & peas	C	2	34	3	—	—	—	—	—	—
Total small grains & peas		15	39	84	12	22	31	13	—	26
Corn grain	C	7	1	20	6	15	12	25	14	—
Corn silage	C	6	14	—	7	11	15	30	14	—
Other cultivated crops	C	—	34	1	6	22	23	40	—	28
Total cultivated crops		15	1	—	—	—	—	—	—	—
Alfalfa & alfalfa mix hay	A	28	49	61	6	21	26	31	27	24
Red clover hay	B	11	20	19	1	—	—	—	6	7
Legumes for seed	B	1	—	—	—	—	—	—	4	12
Timothy and bromegrass hay	D	3	—	—	—	—	—	—	—	—
Other hay	D	7	51	49	81	29	21	33	39	40
Oat and oat mix silage	C	—	—	24	50	—	—	—	—	19
Total till. land in hay		51	—	—	—	—	—	—	—	—
Alfalfa & alfalfa mix. past.	A	6	16	29	6	—	21	—	12	9.5
Red clover pasture	C	2	—	—	—	—	—	—	7.5	2
Timothy pasture	D	—	6	57	29	10	—	—	—	10
Other pasture	D	14	—	—	—	—	—	—	27	13
Total till. land in past.		—	—	—	—	—	—	—	—	—
Tillable land not cropped	D	2	146	223	73	57	65	91	61	21
Total tillable land		96	—	—	—	—	—	—	87	111
Wild hay		8	10	2	—	—	—	—	—	32
Non-tillable pasture		60	35	27	40	50	20	27	273	—
Timber not pastured		58	15	40	117	50	6	7	56	50
Roads and waste		56	61	50	125	6	54	12	2	19
Farmstead		4	260	360	5	3	2	20	4	15
Total acres in farm		292	—	—	—	—	—	—	—	195
Per cent land tillable		39.5	56.2	63.3	20.3	35.6	54.2	52.2	58.8	73.7
Per cent tillable land in high return crops		47.0	51.1	50.9	38.4	33.3	49.2	30.3	61.2	69.4
									22.4	16.4
									49.4	25.0

* A, B, C and D refer to ranking used in calculating per cent of tillable land in high return crops.

Table 9. Distribution of Acres in Farm 1955 (Continued)

Crop	9	2	25	16	11	19	8	18	20	13	14	15	21
Oats	26	38	3	18	3	18	10	31	—	—	—	—	18
Other small grain and peas	—	3	38	6	—	3	18	10	31	—	—	—	18
Total small grain & peas	—	29	38	9	—	—	—	—	—	—	—	—	18
Corn grain	17	6	—	—	3	7	5	5	—	—	—	—	32
Corn silage	—	—	23	9	—	13	7	—	40	—	—	—	8
Other cultivated crops	—	—	—	—	—	—	—	—	—	—	—	—	40
Total cultivated crops	12	46	27	6	11	34	85	6	50	83	93	85	48
Alfalfa and alfalfa mix hay	4	3	12	9	—	—	—	—	—	—	—	—	20-
Red clover hay	7	4	1	7	—	—	—	—	—	—	—	—	—
Legumes for seed	—	—	—	—	—	—	—	—	—	—	—	—	—
Timothy and bromegrass hay	20	53	67	5	20	8	34	14	35	56	103	107	35
Other hay	—	—	—	—	—	—	—	—	—	—	—	—	—
Oat and oat mix silage	—	—	—	—	—	—	—	—	—	—	—	—	—
Total till. land in hay	—	—	—	—	—	—	—	—	—	—	—	—	—
Alfalfa and alfalfa mix. past.	20	—	—	—	—	—	—	—	—	—	—	—	—
Red clover pasture	—	—	—	—	—	—	—	—	—	—	—	—	—
Timothy pasture	—	—	—	—	—	—	—	—	—	—	—	—	—
Other pasture	—	—	—	—	—	—	—	—	—	—	—	—	—
Total till. land in past.	—	—	—	—	—	—	—	—	—	—	—	—	—
Tillable land not cropped	45	105	128	7	57	32	50	50	143	145	138	107	135
Total tillable land	—	—	—	—	—	—	—	—	—	—	—	—	124
Wild hay	—	—	—	—	—	—	50	30	—	—	—	—	2
Non-tillable pasture	70	50	70	—	15	100	25	40	96	40	170	—	158
Timber not pastured	50	47	—	60	—	600	—	—	40	187	220	100	—
Roads and waste	15	—	3	54	71	225	160	197	29	15	20	213	6
Farmstead	2	—	3	2	2	120	1030	265	5	6	10	3	10
Total acres in farm	180	205	203	173	—	—	—	385	316	390	520	450	300
Per cent land tillable	23.9	51.2	62.8	33.1	26.7	4.9	18.9	37.1	45.7	35.4	20.6	30.0	41.3
Per cent tillable land in high return crops	44.2	71.9	41.9	30.8	8.4	42.8	12.6	39.9	61.3	89.1	90.2	69.4	50.4

Table 10. Crop Yields per Acre 1955

Crop	Ave. of 24 Farms		Farm Number									
	1	29	10	3	23	6	22	28	17	24	5	
Oats	bu.	35.8	25.6	34.0	-	75.0	50.2	38.4	-	-	-	51.2
Corn grain	bu.	54.9	77.0	66.5	-	-	55.0	40.0	28.0	-	-	54.3
Oat and oat mix silage	tons	4.6	-	8.0	6.6	-	5.0	7.1	4.5	-	3.6	-
Corn silage	tons	7.5	-	-	-	-	-	4.9	8.2	-	-	-
Alfalfa hay	tons	2.2	2.6	1.0	3.5	-	1.0	-	3.3	1.8	-	-
Red clover hay	tons	2.0	-	.5	3.1	2.6	-	3.0	-	-	2.1	2.0
Timothy and bromegrass hay	tons	2.0	-	-	-	-	-	-	-	-	1.2	-
Wild hay	tons	.9	-	1.5	-	-	-	-	.5	-	-	1.1
												.5

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Crop	Farm Number												
	9	2	25	16	11	19	8	18	20	13	14	15	21
Oats	bu.	-	33.1	40.7	20.0	-	41.0	16.7	20.0	25.0	-	-	-
Corn grain	bu.	-	-	74.4	-	-	46.0	-	-	74.1	-	-	34.0
Oat and oat mix silage	tons	4.2	-	10.5	3.0	-	8.0	8.0	5.3	-	10.8	-	-
Corn silage	tons	-	-	-	-	-	-	-	-	-	-	-	11.0
Alfalfa hay	tons	1.9	2.7	2.3	1.7	-	1.6	-	1.5	2.5	2.2	1.9	1.2
Red clover hay	tons	.8	3.3	2.3	1.0	-	2.5	-	2.5	-	-	-	2.9
Timothy and bromegrass hay	tons	1.8	4.0	.7	-	-	2.5	-	1.5	-	-	-	-
Wild hay	tons	-	-	-	-	-	-	-	1.5	-	-	-	.5

Table 11. Power and Machinery Expenses per Crop Acre 1955

Items	Ave. of 24 Farms	Farm Number									
		1	29	10	3	23	6	22	28	17	24
Crop acres per farm	88	89.	209	54	49	65	87	73	65	44	98
Tractor and horse expense per crop acre	\$7.84	\$5.83	\$4.22	\$ 5.52	\$ 7.29	\$7.35	\$7.23	\$6.26	\$6.18	\$18.46	\$6.63
Crop and general machinery per crop acre	6.63	7.25	3.56	14.82	14.71	5.31	3.50	6.86	6.46	17.58	4.96
											.69

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Items	Farm Number												
	9	2	25	16	11	19	8	18	20	13	14	15	21
Crop acres per farm	43	82	128	38	8	100	69	130	126	103	107	120	126
Tractor and horse expense per crop acre	\$10.92	\$9.59	\$4.36	\$13.16	\$27.94	\$8.03	\$7.57	\$3.86	\$3.95	\$7.06	\$3.17	\$4.61	\$6.33
Crop and general machinery per crop acre	2.65	5.04	1.55	10.44	12.25	5.89	3.08	8.67	2.91	7.18	5.08	2.82	5.94

Table 12. Factors of Cost and Returns from Dairy and Dual-Purpose Cows 1955

Items	Ave. of 22 Farms	Farm Number						
		3	1	17	24	15	9	13
Pounds of butterfat per cow	368	357	353	352	336	333	328	2
Price per lb. B.F. sold (cts.)	90.2	106.9	104.4	112.5	91.0	112.0	80.0	305
Feeds per cow, lbs.:								
Corn	260	—	342	—	1310	—	—	—
Small grain	385	454	992	—	884	—	—	1009
Commercial feeds	857	1666	1206	1396	204	2406	1486	1729
Legume hay	3619	—	3926	—	3433	3750	2770	4891
Other hay	2356	4310	3926	6952	—	3750	2770	4891
Fodder and stover	1079	—	—	—	—	—	—	2897
Total concentrates	1502	2120	2540	1396	2398	2406	1486	1352
Total hay and fodder	7054	4310	7852	6952	3433	7500	5540	9782
Silage	6785	11612	—	4492	5794	3000	10392	27246
Feed cost per cow: \$								
Concentrates	\$39.23	\$58.63	\$66.93	\$71.39	\$51.94	\$66.01	\$43.48	\$35.64
Roughages	71.43	62.18	58.88	70.21	42.02	66.00	75.32	154.91
Pasture	5.78	5.64	6.34	5.31	5.80	5.69	6.19	3.44
Total feed cost	116.44	126.45	132.15	146.91	99.76	137.70	124.99	193.99
Value of produce per cow: \$								
Dairy product sales	241.83	374.53	349.89	391.07	309.59	368.73	215.94	285.08
Used in house or fed	15.78	15.77	17.24	4.04	10.73	3.06	57.85	6.53
Net inc. in value of cows	-11.89	-29.53	1.03	-9.36	-6.35	-35.30	-17.16	-32.95
Total value produced	245.72	360.77	368.16	385.75	313.97	336.49	256.63	258.66
Ret. above feed cost per cow: \$129.28	234.32	236.01	238.84	214.21	198.79	131.64	64.67	143.78
Returns for \$100 of feed	\$222	285	279	263	315	244	205	133
Feed cost per lb. B.F. (cts.)	41.6	34.4	37.0	41.6	28.3	41.0	37.6	59.2
Number of cows *	19.4	15.5	24.2	18.7	23.3	20.0	10.2	27.6

23

236.11	9.96	15.95
62.30	4.79	6.75
68.39	1.56	8.03
135.76	268.93	244.03
225	246	36.1
12.6	22.7	36.4
300	300	300
23	23	23

Table 12. Factors of Cost and Returns from Dairy and Dual-Purpose Cows 1955 (continued)

Items	18	11	6	25	10	14	5	22	21	28	216	216	8	20
Pounds of butterfat per cow	295	289	274	255	247	229	224	218	216	216	179	167		
Price per lb. B.F. sold (cents)	113.7	80.3	79.0	82.7	87.6	78.7	81.2	83.5	81.5	84.8	78.8	82.4		
Feeds per cow, lbs.:														
Corn	-	-	373	473	-	-	-	597	612	-	-	-	46	
Small grain	570	-	1069	362	-	946	6	219	358	668	-	-	91	
Commercial feeds	1938	919	351	164	1271	609	449	213	610	213	61	61	104	
Legume hay	4192	2692	4978	5714	2643	5391	-	5710	8134	5436	-	-	3046	
Other hay	4192	2692	89	1131	1786	-	5431	-	-	495	3478	-	3046	
Fodder and stover	-	-	-	5953	-	13913	-	3861	-	-	-	-	-	
Total concentrates	2508	919	1793	999	1271	1555	455	1029	1530	831	61	61	241	
Total hay and fodder	8384	5384	5067	12798	4429	19304	5431	9571	8134	5931	3478	6092		
Silage	20069	3846	5333	-	17572	-	-	-	5187	6733	1217	3553		
Feed cost per cow: \$														
Concentrates	\$66.66	\$29.56	\$44.54	\$21.61	\$13.41	\$36.93	\$15.33	\$28.42	\$47.11	\$30.28	\$1.70	\$1.70	\$7.34	
Roughages	128.11	52.88	59.11	74.91	91.39	93.74	32.59	57.45	87.47	69.71	34.65	34.65	55.46	
Pasture	5.45	6.13	6.00	7.79	5.00	6.52	6.63	8.39	4.11	4.64	6.52	6.52	4.50	
Total feed cost	200.22	88.57	109.65	104.31	109.80	137.19	54.55	94.25	138.69	104.63	42.87	42.87	67.30	
Value of produce per cow: \$														
Dairy product sales	325.88	207.75	205.38	150.83	220.44	177.99	173.28	183.63	170.62	165.42	138.69	125.93		
Used in house or fed	8.00	24.69	10.99	57.05	4.86	17.97	12.45	3.18	8.55	25.21	4.69	4.69	11.29	
Net inc. in value of cows	-22.95	-9.21	-17.55	9.79	-16.93	-21.34	-4.31	-5.92	-11.14	3.20				
Total value produced	310.93	223.23	198.82	217.67	208.37	174.62	181.42	180.94	168.03	193.83	143.38	137.22		
Ret. above feed cost per cow \$	110.71	134.66	89.17	113.36	98.57	37.43	126.87	86.69	29.34	89.20	100.51	69.92		
Returns for \$100 of feed	155	252	181	209	190	127	333	192	121	185	334	204		
Feed cost per lb. B.F. (cents)	67.8	30.7	40.0	40.8	43.0	55.5	23.8	42.1	63.5	48.5	24.0	40.3		
Number of cows *	29.1	20.4	22.5	16.8	14.0	11.5	11.6	25.9	26.8	20.2	23.0	19.7		

Table. 13. Feed Costs and Returns from Other Dairy and Dual-Purpose Cattle 1955

Items	Ave. of 22 farms	Farm Number						
		3	1	17	24	15	9	13
Feed per head, lbs:								
Concentrates	264	209	221	331	552	256	194	537
Hay and fodder	2187	1844	2126	3200	1450	2000	1605	409
Silage	1733	4111	—	1257	900	—	741	4420
Skim milk	101	—	198	—	—	802	—	3315
Whole milk	250	174	—	—	276	10	576	4695
Total feed costs per head \$	42.15	37.66	29.12	49.31	35.74	24.43	47.91	35.35
Net increase in value \$	54.10	88.78	60.00	65.26	50.54	28.81	76.20	51.67
Ret. above feed cost per head \$	11.95	51.12	30.88	15.95	14.80	4.38	28.29	16.32
Ret. for \$100 of feed \$	136	236	206	132	141	118	159	146
No. of head of cattle	20.6	18.0	34.8	17.5	20.0	25.0	16.2	27.8

Items	Ave. of 22 farms	Farm Number						
		18	11	6	25	10	14	5
Feed per head, lbs:								
Concentrates	387	113	54	289	162	58	19	165
Hay and fodder	1613	4000	4364	1632	1786	1734	1121	1746
Silage	2043	—	—	2500	4762	2312	—	1571
Skim milk	—	—	—	1931	—	—	—	—
Whole milk	—	460	399	—	208	131	—	—
Total feed costs per head \$	44.33	51.08	54.23	84.96	38.07	37.84	15.60	27.03
Net increase in value \$	78.66	31.95	80.24	75.29	57.02	36.96	-6.04	42.16
Ret. above feed cost per head \$	34.33	-19.13	26.01	-9.67	18.95	-88	-21.64	15.13
Returns for \$100 of feed	177	63	148	89	150	98	-39	156
No. of head of cattle	18.6	13.5	11.0	14.4	16.8	17.3	10.7	25.2

Table 14. Feed Costs and Returns from All Dairy and Dual-Purpose Cattle 1955

Items	Ave. of 22 farms	3	1	17	24	15	9	13	2	29	23
	Farm Number										
Feeds per animal unit, lb.:											
Concentrates	1168	1495	1662	1150	2010	1677	1000	1259	2154	1200	1536
Hay and fodder	6032	4082	6346	6764	3273	6154	4508	7229	6688	4631	4746
Silage	5696	10367	3855	4595	1846	6448	20144	8525	8201	5650	
Tot. feed cost per an. unit \$	98.97	104.08	96.45	131.28	86.62	103.22	90.34	152.69	123.88	98.42	102.01
Val. of prod. per an. unit \$											
Dairy products	163.11	243.34	208.79	268.68	219.48	228.48	130.86	193.93	203.99	177.92	171.84
Net inc. in val. of cattle	28.39	46.54	50.79	35.16	25.91	44	57.90	12.70	5.31	30.14	42.50
Total value produced	191.50	289.88	259.58	303.34	245.39	228.92	188.76	206.63	209.30	208.06	214.34
Ret. above feed per an. unit \$	92.53	185.30	163.13	172.56	158.77	125.70	98.42	53.94	85.42	109.64	112.33
Ret. per \$100 of feed \$	203	279	269	231	283	222	209	135	169	211	210
Animal units of cattle	29.8	24.5	41.6	27.5	33.3	32.5	18.3	41.5	30.5	33.9	17.7
Items	18	11	6	25	10	14	5	22	21	28	8
	Farm Number										
Feed per animal unit, lb.:											
Concentrates	2088	644	1462	873	916	935	322	800	1587	510	83
Hay and fodder	7136	6395	5786	9937	4107	12475	4412	7581	7778	3832	3472
Silage	16198	2326	4286	1500	14554	1980	-	1029	3680	5784	972
Tot. feed cost per an. unit \$	173.20	83.22	103.55	89.70	97.18	104.08	44.02	81.10	128.34	72.51	42.88
Vol. of prod. per animal unit \$											
Dairy products	253.02	130.12	168.11	111.23	140.81	105.12	123.72	125.71	108.89	93.98	114.51
Net inc. in val. of cattle	20.71	19.51	17.41	52.02	32.19	19.51	6.75	23.61	9.02	40.22	30.55
Total value produced	273.73	149.63	185.52	163.25	173.00	124.63	116.97	149.32	117.91	134.20	145.06
Ret. above feed per an. unit	\$100.53	66.41	81.87	73.55	75.82	20.55	72.95	-68.22	-10.43	61.69	102.18
Ret. per \$100 of feed	\$158	180	179	182	178	120	266	184	92	185	338
Animal units of cattle	38.4	17.2	28.0	24.0	22.4	20.2	17.0	38.5	43.2	37.0	28.8

Table 15. Feed Costs and Returns from Hogs 1955

Items	Ave. of 7 farms	Farm Number				22
		21	23	24	20	
Feed per cwt. hogs produced: lbs.						
Corn	275	240	227	197	280	-
Small grain	227	187	147	285	87	576
Commercial feeds	<u>71</u>	<u>67</u>	<u>31</u>	<u>30</u>	<u>264</u>	404 244
Total concentrates	<u>573</u>	<u>494</u>	<u>405</u>	<u>512</u>	<u>449</u>	<u>17</u>
Skimmilk, buttermilk and whey	179	-	5	-	1222	665
Feed cost per cwt. hogs produced:	\$					-
Concentrates	12.99	12.67	9.78	10.79	14.61	14.75
Skimmilk, buttermilk and whey	.85	-	.04	-	.19	5.69
Pasture	<u>.12</u>	<u>.17</u>	<u>.06</u>	<u>-.12</u>	<u>.37</u>	-
Total feed costs	<u>13.96</u>	<u>12.84</u>	<u>9.88</u>	<u>10.79</u>	<u>14.92</u>	<u>16.52</u>
Net inc. in value per cwt. hogs prod.	\$ 14.09	21.59	15.74	10.03	13.63	19.31
Returns above feed cost per cwt. hogs produced	\$.13	8.75	5.86	-.76	-1.29	-1.50
Returns for \$100 of feed	\$ 104	168	159	93	91	93
Price received per cwt. hogs sold	\$ 16.97	18.25	15.66	13.42	15.78	21.73
Ave. weight per hog sold	lbs. 165	60	154	368	231	54
No. of spring litters raised	5.4	16	6	-	4	4
No. of fall litters raised	<u>5.4</u>	<u>10</u>	<u>10</u>	<u>3</u>	<u>4</u>	<u>3</u>
Total no. of litters raised	<u>10.3</u>	<u>26</u>	<u>16</u>	<u>3</u>	<u>8</u>	<u>7</u>
No. of pigs born per litter	8.4	7.2	7.7	11.0	6.1	8.0
No. of pigs weaned per litter	6.7	6.0	6.3	9.0	5.3	7.5
Pounds of hogs produced	5071	6735	7255	3813	7725	2955
						2895
						4115

Table 16. Feed Costs and Returns from a Farm Flock of Sheep 1955

Items	Feed per head: * 1b.	Ave. of 4 farms	Farm Number	Farm Number			
				16	9	10	14
Concentrates		62	59	71	14		
Legume hay		524	531	194	1051		
Other hay		213	531	-	-		
Silage		325	251	893	-		
Feed cost per head: \$							
Concentrates	\$1.59	\$2.30	\$1.96	\$1.51	\$.53		
Roughages	7.71	9.01	5.34	7.03	9.46		
Pasture	1.50	1.21	1.21	2.12	1.48		
Total feed costs	10.80	12.52	8.51	10.66	11.52		
Value of produce per head: \$							
Wool	\$3.09	\$2.43	\$1.94	\$3.17	\$3.82		
Net increase in value of sheep	5.82	11.30	7.67	8.14	-3.81		
Total value produced	8.91	14.73	9.61	11.31	.01		
Returns above feed cost per head	-1.89	2.21	1.10	.65	-11.51		
Returns for \$100 of feed	\$84	\$118	\$113	\$106	0		
Price per cwt. of lambs sold: \$	\$17.56	\$17.95	\$16.25	\$21.20	\$14.83		
Price per lb. of wool sold (cents)	46.8	50.4	33.1	53.3	50.3		
Pounds of wool per sheep sheared	7.4	8.1	5.8	7.4	8.4		
Number of ewes kept for lambing	64	26	118	52	60		
Per cent lamb crop **	105	123	103	108	85		
Per cent death loss	11.5	7.9	4.5	12.4	21.3		
Pounds of sheep produced	3978	2159	6506	***	3270		
No. of head of sheep *	86.6	35.8	135.7	72.2	102.8		

* Two lambs under six months of age considered as one head.

** Lambs which die during month of birth are not included.

*** Information not available.

Table 17. Feed Costs and Returns from Chickens 1955*

Items	Feed per hen: lb.	Ave. of 4 farms		Farm Number		23
		25	24	19	19	
Grain	118	163	127	106	72	
Commercial feeds	39	—	35	44	25	
Total concentrates	157	168	152	150	147	
Total feed cost per hen \$	\$4.13	\$3.13	\$4.29	\$4.31	\$4.77	
Value of produce per hen: \$						
Eggs sold and used in house	5.68	6.17	5.84	4.99		
Net increase in value of chickens	.83	.79	.80	1.08		
Total value produced	6.51	6.96	6.65	6.07	6.34	
Returns above feed cost per hen \$	2.33	3.83	2.36	1.76	1.57	
Returns for \$100 of feed \$	\$163	\$222	\$155	\$141	\$133	
Price received per doz. eggs sold (cents)	32.4	32.4	31.5	33.3	32.2	
Eggs laid per hen	210	228	221	179	210	
Average no. of hens on farm during year	125	227	89	107	77	
Per cent of hens that are pullets	68	100	50	50	70	
Per cent death loss of hens	13	9	19	13	12	
Number of chicks started:						
Pullets	153	350	160	—	100	
Cockereis	8	—	30	—	—	
Lbs. chickens produced	733	1114	579	505	**	

* Includes feeds and returns from laying flock and rearing flock.

** Information not available.

Explanation of "Work Units"

The total "work units" for any one farm is a measure of the size of that farm business. A work unit as used in this report is the average accomplishment of a farm worker, in a ten-hour day, working on crops and productive livestock at average efficiency or ten hours of work off the farm for pay. The number of work units for each class of livestock and each acre of crop are presented in Table 18.

Table 18. Number of Work Units for Each Class of Livestock and Each Acre of Crop

Class of Livestock	No. of Work Units	Crop	No. of Work Units
Dairy and dual-purpose cows	10.0 per cow	Small grain	.7 per acre
Other dairy and dual-purpose cattle	3.5 per an. unit*	Truck crops	6.0 per acre
Beef breeding herd	3.5 per an. unit*	Potatoes	3.8 per acre
Feeder cattle	.25 per 100 lbs.	Corn-husked	1.1 per acre
Sheep-farm flock	1.5 per an. unit*	Corn-silage	1.7 per acre
Sheep - feeder	.3 per 100 lbs.	Oat silage	.9 per acre
Hogs	.2 per 100 lbs.	Alfalfa hay	.9 per acre
Turkeys	.5 per 100 lbs.	Other hay	.6 per acre
Hens	20.0 per 100 hens	Legume seed	1.0 per acre

* Animal unit represents 1 dairy cow or bull, 2 other dairy cattle, $1\frac{1}{4}$ beef cows or bull, 1 feeder steer or heifer, 3 1/3 other beef cattle, 7 sheep, 14 lambs, $2\frac{1}{2}$ hogs, 5 pigs, 50 hens or 1,100 pounds of turkeys produced.

Table 19. Comparison of Results for 15 Identical Farms for the years 1954 and 1955

Farm No.	Tillable Acres*	Total Receipts per farm	Total expenses per farm	Labor earnings per farm	Total receipts per till. acre	Total expenses per till. acre
	1954	1955	1954	1955	1954	1955
1.	135	155	\$10,537	\$10,920	\$4,095	\$3,649
2.	102	118	9,179	7,455	7,335	2,151
3.	64	68	8,126	8,339	6,100	2,026
5.	32	63	3,984	2,607	2,850	2,334
6.	57	95	6,307	6,107	5,413	4,262
8.	80	64	4,992	6,064	4,011	6,587
9.	23	61	3,445	7,221	3,599	7,041
10.	68	83	5,591	7,429	6,114	5,240
11.	21	36	1,905	3,218	2,593	3,378
13.	138	148	9,497	10,654	10,558	11,691
14.	107	149	5,530	3,463	6,696	4,788
15.	120	135	10,186	9,377	11,514	11,105
16.	34	57	3,641	3,537	4,976	3,588
17.	76	88	8,508	8,946	10,172	8,166
18.	143	153	10,253	16,037	12,663	16,442
Ave.	80	98	6,739	7,428	6,715	7,048

Farm No.	Labor earnings per till. acre	Lab. earnings & unpaid fam. Per farm	Per till. acre	Interest**	No. of dairy cows	No. of other dairy cattle	Lbs. butterfat per cow
	1954	1955	1954	1955	1954	1955	1954
1.	\$30.33	\$23.54	\$5,361	\$5,679	\$39.71	\$36.64	22.4
2.	21.09	1.02	3,282	1,812	32.18	15.36	24.2
3.	31.66	30.18	3,213	3,644	50.20	53.59	19.0
5.	35.44	4.33	1,872	1,004	58.50	15.94	14.5
6.	15.68	19.42	1,570	2,581	27.54	27.17	12.0
8.	4.76	-3.17	1,585	1,407	19.81	21.98	19.0
9.	-6.70	2.95	3,24	1,504	14.09	24.66	5.0
10.	-7.69	26.37	21.2	3,564	3.12	42.94	11.2
11.	-32.77	-4.44	4,24	249	-20.19	6.92	9.0
13.	-7.69	-7.01	617	546	4.47	3.69	26.2
14.	-10.90	-8.89	-233	-419	-2.18	-2.81	8.4
15.	-11.07	-12.80	563	-526	4.69	-3.90	18.0
16.	-39.26	-9.90	81	544	2.38	9.54	-
17.	-21.89	8.86	-16	2,232	-2.21	25.36	20.2
18.	-16.85	-3.63	-1,259	1,140	-8.80	7.45	8.5
Ave.	-1.06	4.72	1,116	1,664	15.02	18.97	15.54***

*Crop acres and $\frac{1}{4}$ acres in permanent pasture and wild hay.

**Average of 14 farms

*** Interest at 5% on all farm capital

**** Not available