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# Biofuels: Market Integration & Farm Policy

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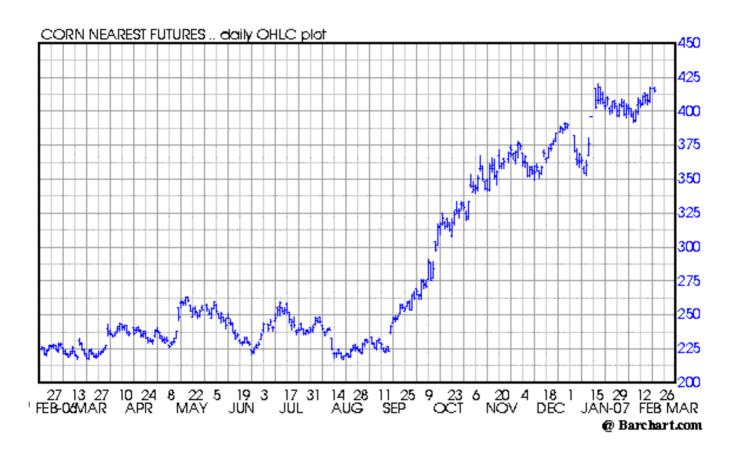


### The Question at Hand

- Is the exploding demand for biofuels is so great that:
  - The rationale for traditional farm programs is no longer relevant
  - Farm programs as we have known them are not needed
  - Biofuel-driven high prices eliminate agricultural subsidies a barrier to greater market integration



# High Prices Are the Future



Projected ethanol demand is the driving force behind the recent surge in US corn prices



# High Prices Are the Future

- The 2007 USDA Baseline projects:
  - Ethanol demand for corn increasing from 1.6 billion bu. in 2005 to 4.4 billion bu. In 2016
  - A ten year corn price range of \$3.30 to \$3.75
  - Very low stock levels by historical standards



#### Under These Conditions

- Subsidies for program crops
  - Are fully replaced by market receipts
  - Cease to be a budgetary problem for the Federal Government
    - We might even be able to transition the AMTA payments like 1996 intentions
  - Will cease to be a stumbling block in trade negotiations and greater market integration in agricultural products



#### Short-Term Considerations

- US supply response
  - Increased US production
  - Arbitrage of crop acres in US to corn
    - March Crop Intentions?
    - 7 million additional acres, 10? 11?
  - Less soybeans, wheat, and cotton and more corn



#### Short-Term Considerations

- International supply response
  - Increased international production
    - Mexican crop response: 4 million ac.
    - Argentina, Brazil, Africa
      - All have indicated that \$4.00 corn may alter planting response
  - Decreased need for corn imports from the US
  - The market could be awash with corn



#### Short-Term Considerations

- Weather event in the US
  - 2007 US corn carry-in projected to be 7.9%
    - Historic carry-in range has been 10% to 20%
    - This has been adequate to cover a possible 10% corn production shortfall
  - What would happen if 2007 was a bad weather year?
  - -\$6.00 + + corn?



# Short-Term Impact

- Of weather event in the US
  - -And \$6.00 + + corn
    - Additional US acres would come into production
    - Trigger significant response in Brazil, Argentina, Mexico and elsewhere
  - High prices bring acres in quickly
  - Low prices wring out excess acres slowly resulting in a long period of low prices



# Long-Term Considerations

- US supply response
  - Conversion of pasture and grassland to crop production
  - Investment in yield enhancing technology
  - Conversion of land to cellulosic feedstocks, some of which will not be current cropland



# Long-Term Considerations

- International supply response
  - Development of drought resistant crops
  - Land availability for these crops
    - 250 mil. ac. of savannah land in Brazil
    - 200 mil. ac. of savannah land in Venezuela, Guyana, and Peru
    - 100 mil. ac. in former Soviet Union
    - 250 mil. ac. in China's west
    - 300 mil. ac. of savannah land in Sub-Saharan Africa



## **Thank You**

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