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Double-hurdle Approach

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Contributed Paper prepared for presentation at the International Association of Agricultural Economists
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Abstract

Existing literature suggests the influence of household wealth on farmer's technology adoption decisions. In 2007, this study was conducted to provide a clearer understanding of how differences in household wealth affect the way in which other variables influence adoption decisions. Using data from 369 households in Adama and Adami Tulu Jido Kombolcha districts of Ethiopia, the paper first stratified households into poorly and well-endowed categories based on wealth indices constructed using their productive assets by the principal components method. A double hurdle model was then specified and estimated for each wealth group to assess factors influencing the adoption and use intensity of improved varieties. The results suggest that factors influencing the adoption and use intensity of improved maize varieties among the 61% of the poorly endowed households differed from those observed for the well endowed households. The results, therefore, draw attention to the need to design wealth group specific interventions to improve the adoption and use intensity of improved maize varieties among farmers in the two and similar districts of Ethiopia.

Keywords: Wealth index, double-hurdle model, Ethiopia

JEL:

1. Introduction

Maize is an important cereal crop in Ethiopia as a source of food and cash. In terms of area coverage on a national basis, it is the second next to tef (CSA, 2007). It constitutes 20 % (1.69 million hectares) of the total area under cereals production in 2006/07 season. Annual production is more than 3.8 million tones, accounting for nearly 29 % of the total cereal production in the country. Average yields have also increased from 0.96t/ha in early 1960s to 2.23 t/ha in 2007, growing at an annual rate of 1.62 %. As much as 40% of the total maize cultivated area is drought prone regions (Mandefro, 2001), therefore, developing and deploying drought resistant varieties to increase productivity under drought conditions has a direct impact on the livelihood of households depending mainly on maize.

Since the inception of formal maize research in Ethiopia in 1952 (Tesfaye et al., 2001), about 30 maize varieties have been developed by the national research system but the extent of their adoption by farmers is not known. Existing literature (Adesina and Zinnah, 1993; Smale et al., 1994; Morris et al. 1999; Doss et al., 2003; and Moser and Barrett, 2005) suggest that access to credit has an impact on the adoption of improved technologies because it relaxes households' liquidity constraints (Bhalla, 1979) as well as boosts the their risk bearing ability (Hardaker *et al.*, 1997). Among rural Ethiopian households as in many other developing countries, however, credit is hardly available for varied reasons (Lowenberg-DeBoer, *et al.*, 1994). Consequently, households depend on their wealth (mainly productive assets) to chart a route out of poverty (Moser, 1998; Freeman *et al*, 2004; Ellis and Bahiigwa, 2003). The purpose of this study is to assess the level and factors affecting the adoption and intensity of use of improved maize varieties by different wealth groups in selected districts of Ethiopia. The results of this study would

be important in designing research and policy interventions to improve the adoption and impacts of improved maize varieties in the country.

The rest of the paper is organized as follows. The next section presents the methodology used in data collection and analysis. This is followed by discussion on the estimated results. The last section presents some concluding remarks and policy implications of the results some concluding remarks and policy implications of the results.

2. Materials and Methods

2.1. Sampling and Data Collection

This study was conducted in Adami Tulu Jido Kombolcha (ATJK) and Adama districts of East Shewa zone in Ethiopia, in 2006/2007. Based on the relative proportions of maize in the two districts, a multistage random sampling technique was used to select sample of 196 and 173 sample households in 11 villages in ATJK and 9 in Adama districts, respectively. Interviews were conducted by trained enumerators using structured questionnaires with a response rate of 100%.

2.2. Data analysis

In this study, Principal Component Analysis (PCA) and Double-hurdle regression models were used to analyze the data. The PCA, as detailed in Filmer and Pritchatt (2001), Zeller et al. (2005) and Langyintuo and Mungoma (2008), was used in computing wealth indices to categorize households according to their resource endowments, while the double hurdle model was used to analyze factors influencing the probability of adoption and intensity of use of the adopted varieties.

.The double-hurdle model is a parametric generalization of the Tobit model, in which two separate stochastic processes determine the decision to adopt and the level of adoption of the technology (Green, 2000). The double-hurdle model has an adoption (D) equation:

$$\left. \begin{aligned} D_i &= 1 \text{ if } D_i^* > 0 \\ D_i &= 0 \text{ Otherwise} \\ D_i^* &= \alpha'Z_i + u_i \end{aligned} \right\} \quad (1)$$

where D^* is a latent variable that takes the value 1 if the farmer adopts improved maize varieties and zero otherwise, Z is a vector of household characteristics and α is a vector of parameters. The level of adoption (Y) has an equation of the following:

$$Y_i = \begin{cases} Y_i^* = \beta'X_i + v_i & \text{if } Y_i^* > 0 \text{ and } D_i^* > 0 \\ 0 & \text{otherwise} \end{cases} \quad (2)$$

where Y_i is the observed answer to the proportion of area planted with improved maize varieties, X is a vector of the individual's characteristics and β is a vector of parameters.

The error terms, u_i and v_i are distributed as follows:

$$\left. \begin{aligned} u_i &\sim N(0,1) \\ v_i &\sim N(0, \sigma^2) \end{aligned} \right\} \quad (3)$$

The log-likelihood function for the double-hurdle model is:

$$LogL = \sum_0 \ln \left[1 - \Phi \left(\alpha_i Z_i' \right) \left(\frac{\beta X_i'}{\sigma} \right) \right] + \sum \ln \left[\Phi \left(\alpha Z_i' \right) \frac{1}{\sigma} \phi \left(\frac{Y_i - \beta X_i'}{\sigma} \right) \right] \quad (4)$$

Under the assumption of independency between the error terms v_i and u_i , the model (as originally proposed by Cragg, 1997) is equivalent to a combination of a truncated regression model and a univariate probit model. The Tobit model arises if $\lambda = \frac{\beta}{\sigma}$ and $X = Z$. A simple test for the double hurdle model against the Tobit model can be used. It can be shown that the Tobit log-likelihood is the sum of the log-likelihood of the truncated and the probit models. Therefore, one simply has to estimate the truncated regression model, the Tobit model and the probit model separately and use a likelihood ratio (LR) test. The LR-statistic can be computed using (Green, 2000) as:

$$\Gamma = -2[\ln L_T - (\ln L_p + \ln L_{TR})] \sim \chi_k^2 \quad (5)$$

Where L_T = likelihood for the Tobit model; L_p =likelihood for the probit model; L_{TR} = likelihood for the truncated regression model; and k is the number of independent variables in the equations. If the test hypothesis is written as H_0 :

$\lambda = \frac{\beta}{\sigma}$ and $\lambda \neq \frac{\beta}{\sigma}$. H_0 will be rejected on a pre-specified significance level, if

$$\Gamma > \chi_k^2.$$

3. Results and Discussions

3.1 Computing Wealth Indices by the PCA method

Households are endowed with different assets which are measured in different units. In order to simplify the categorization of households according to their wealth endowment, a PCA was run on 19 selected asset indicators which were perceived to be better indicators of wealth in their communities (Table 1). Nineteen components were extracted in the first stage of PCA but only eight were significant (based on the

kieser Criterion of an eigen value greater than one). The eigen value is a measure of standard variance with a mean of zero and standard deviation of 1. Each standardized variable contributes at least the variance of 1 to the principal components extraction (Filmer and Pritchett, 2001). The first component was used in constructing the index because it explained 21% of the total variance in the 19 indicators and gave positive weight for all of them. The assigned weights were used to construct an overall standardized composite wealth index. Households were then ranked from highest to least composite wealth index. Accordingly, about 61% of the sample households were found to have negative wealth indices and categorized as poorly endowed while the remaining 39% of households with positive wealth indices were categorized as well endowed (Figure 1). With the sample index mean of 0, the mean index for poorly endowed households was -0.62 while that for the well endowed households was 0.96.

[Table 1 about here]

[Figure 1 about here]

The score from the PCA process divided by the corresponding standard deviation of each asset generates an impact indicator, which indicates the relative adjustment of the wealth index by acquiring the corresponding asset. Assets with top impact factors could be used in stratifying households in similar communities according to wealth but the number chosen is purely based on judgment. However, Langyintuo and Mungoma (2008) found out that three or four work very well. In this analysis, the four top assets with the largest impact factors are total cropped land, total farm size, mobile telephone, and draught animal.

3.2. Determinants of adoption of improved maize seed

3.2.1. Choice of variables for the empirical adoption model

The data reveal that 53% of the well endowed households have adopted improved maize varieties and planted them on 31% of their cultivated land. On the other hand, 47% of the poorly endowed households adopted IHYM varieties and 30% of their cropped land is covered with these varieties. About 50% of the whole sample farmers have adopted improved maize varieties and planted them on 29% of their cropped field.

The observed adoption choice of an agricultural technology is hypothesized to be the end result of socio-economic characteristics of farmers and a complex set of inter-technology preference comparisons made by farmers (Adesina and Forson, 1995). Several hypotheses can be derived on the decision factors that affect the probability and intensity of adoption of improved maize varieties (Table 2). In this study, the following hypotheses are used as a priori expectations:

- *Farmer's age* may negatively influence both the decision to adopt and extent of adoption of improved maize varieties. It is hypothesized that older farmers are more risk averse and less likely to be flexible than younger farmer counterparts and thus have a lesser likelihood of adopting new technologies.
- *Family size*, a proxy to labor availability, may influence the adoption of improved maize varieties positively as its availability reduces the labor constraints faced in maize production.
- *Education* augments one's ability to receive, decode and understand information relevant to making innovative decisions (Wozniak 1984). Thus, it is hypothesized that farmers with more education are more likely to be adopters than farmers with less education.

- The *availability of credit* may positively influence adoption of improved maize varieties by relaxing the binding capital constraints that farmers face through financing the variable costs associated with production of improved maize varieties.
- *Agricultural extension* may also enhance the efficiency of making adoption decisions. Based on the innovation-diffusion literature (Adesina and Forson 1995), it is hypothesized that extension visit is positively related to adoption by exposing farmers to new information and technical skills.
- The *availability of off-farm income* can affect the probability of adoption positively since it can increase the farmer's financial capacity to pay for improved inputs.
- *Seed cost*: since improved seeds are more expensive relative to local seeds, seed cost is hypothesized to be negatively influence the adoption of farmers.
- *Seed availability*: in order to make use of technologies, farmers should be able to get seeds either in the formal or informal distribution systems. Thus, seed availability is hypothesized to positively influence the adoption of IHYMs.
- *Price* in the grain market has also a direct impact on the adoption behavior of farmers. If farmers perceive that there will be attractive price for the grain, the probability of adoption and proportion of maize area under the IHYM varieties will increase.
- *Tolerance*: if farmers perceive that a certain variety has better diseases, pests, and lodging tolerance, there will be higher probability for adoption of such varieties.
- Better *yield potential* and *storability*, *early maturity* and *tolerance to poor soil fertility conditions* are hypothesized to be positively related to the probability and use intensity of IHYM varieties. If farmers perceive that improved varieties have

larger seed and cob sizes and are more palatable than the local varieties, rate and intensity of adoption are expected to be higher.

[Table 2 about here]

3.2.2. Empirical Results and Discussion

Factors affecting the probability of adoption and use intensity of IHYM varieties are separately discussed in this section based on the results of the double hurdle model presented in Table 3. Only variables that are statistically significant in any of the models are presented.

[Table 3 about here]

Factors influencing the probability of adopting IHYM varieties

The empirical results indicate that gender of household heads, number of extension visit, perception of farmers about seed availability, field pest resistance and early maturity are statistically significant in influencing the probability of adoption of IHYM varieties for the whole sample and poorly endowed households. None of the explanatory variables are significantly affecting the probability of adopting IHYM varieties for the well endowed households. The influence of gender on probability of adoption is through its effect on control over resources in which female headed households have poor access and control over resources in general and have shortage of farm labor in particular.

Number of extension visits is significant in affecting the probability of adoption of IHYM varieties at 1% level for poorly endowed households and 10%

level for the whole sample. An interesting thing with the effect of extension contrast is the sign of the coefficients. Contrary to a priori expectation, extension visit is found to negatively affect the adoption of IHYM varieties. This is related to the involvement of extension workers into input credit provision and collection of the loan. The defaulting farmers usually avoid extension workers in order not to be asked about their debt and abandon the messages they deliver too. The effect of extension visit is not significant for the well endowed households probably because these are households that follow market price movement and adopt technologies irrespective of the effort made to disseminate the technologies through the extension system.

Seed availability significantly influences the probability of adoption of IHYM varieties at 1% level for the whole sample and 10% level for the poorly endowed households. This could be because maize seed is available either through the extension system or the cooperatives. Both sources are accessible to all members of the community on quota basis.

The perception of farmers on the early maturity of varieties significantly influences the probability of adoption only for poorly endowed households. Maize can be harvested green and consumed while other crops are at their early growth stage when households run out of their food reserve. This is the most important concern for households that are poorly endowed and have problem of food insecurity.

Factors influencing the intensity of use of IHYM varieties

The second hurdle of the model examined the adoption intensity of IHYM varieties as presented in the second section of Table 3 and the marginal effects in Table 4. The marginal effects are used to calculate percentage changes in the dependent variable

when the exogenous variable shifts from zero to one for categorical variables and elasticities at the sample means for continuous variables.

[Table 4 about here]

After adoption of the technologies, number of extension contacts is no longer significant in determining the area allocated to the variety. The influence of gender is significant at 10% level for the whole sample only because males have better access to land and have adopted an IHYM variety is willing to expand the area under the crop. Family size is found to significantly and negatively influence the intensity of adoption of improved maize varieties for the whole sample and well endowed households. If household size increases by one person, the area allocated to the variety decreases by 1.2%. On the other hand, age of household head is a positive and significant determinant of the intensity of adoption of IHYM varieties for the whole sample and poorly endowed group. If the age of a household increases by one year above the average age of the group (42 years), the area of improved maize variety increases by 1% for poorly endowed households. Similarly, livestock ownership (sometimes a proxy for wealth accumulation) is found to positively and significantly influencing the intensity of use of improved maize varieties for well endowed households. Each additional one TLU of livestock that a household owns increases the area allocated to improved maize varieties by 5% for well endowed households. Contrary to this, farm size is found to negatively and significantly influence the intensity of use of IHYM varieties for poorly endowed households. As farm size increases by one hectare (above 1.8 ha of the group), the area of improved maize varieties decreases by 14%. What this seems to suggest is that farmers with relatively smaller farms are more willing to adopt IHM varieties to increase total maize

production. In contrast, those with larger fields can meet their total grain requirement without the IHYM varieties through area expansion.

With respect to technology specific factors, a perceived grain market price, pest resistance, early maturity, better performance under poor soil moisture condition and grain size are significant determinants of intensity of adoption of improved maize varieties. Perception of better grain market price of improved varieties increases the area allocated to the varieties by 16% for the well endowed households. On the other hand, the perception about early maturity is significant for the whole sample and the poor. If a poorly endowed household perceive that a given improved maize variety is early maturing relative to the local one, it increases the area of the improved variety by 29%. Perception of farmers about the resistance of an improved maize variety for pests and drought is found to be negatively influencing the intensity of use of the improved varieties. If a farmer perceives that an improved variety has better resistance to field pests, and drought, it reduces area allocated to the variety by 1% and 5%, respectively.

4. Conclusions and Implications

Using a PCA, a wealth index was constructed for the sample households. By stratifying into poorly- and well-endowed about the sample mean, 61% of the sample was observed poorly-endowed. A double-hurdle model was then used to assess the factors influencing their decisions to adopt IHYM varieties.

The results of this study suggest that factors influencing the adoption and use intensity of improved maize varieties are not the same for the two wealth categories. This implies the

need to target households with different package of technologies based on their resource endowments. For instance the significant influence of gender, extension visit, seed availability, and early maturity only on the poorly-endowed households suggests the need to focus on the relatively poor households with varieties that are early maturing to ensure household food security. Seeds must also be made readily available within the vicinities of households as the poorly endowed are likely to be less willing to invest time in searching for seed far away at high cost of transaction.

The other aspect in which the results are interesting is that more years of experience in farming is associated with higher levels of adoption of improved maize varieties. In other words, older and more experienced farmers should be target with extension messages to enhance adoption. As a farmer learns more about the technology through own experience, the scale of adoption increases. Having experience after adoption decisions, therefore, makes farmers more efficient in carrying out the tasks necessary to expand the use intensity of the technology.

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Table 1: Total variance explained using principal components extraction method using standardized values of variables

Component	Initial Eigen values		Std. Dev.	Scoring factor	Impact factor
	Total	% of Variance			
<i>Human Capital</i>					
Household labor capacity	3.920	20.634	0.161	0.134	0.835
Access to non family labor	0.000	0.000	0.501	0.072	0.144
<i>Natural Capital</i>					
Total farm size	0.421	2.215	0.146	0.208	1.426
Total cropped land	0.396	2.085	0.134	0.205	1.537
<i>Physical capital</i>					
Total TLU	2.112	11.113	0.160	0.145	0.911
Own draught animal	1.287	6.773	0.206	0.192	0.934
Own animal cart	1.130	5.945	0.208	0.141	0.678
Own bicycle	1.408	7.413	0.241	0.153	0.633

Own Television	1.245	6.552	0.154	0.060	0.386
Own wheel barrow	1.055	5.554	0.099	0.066	0.667
Own Radio	1.013	5.330	0.188	0.102	0.542
Own private water well	0.916	4.819	0.099	0.064	0.647
Own water bore hole	0.803	4.226	0.116	0.026	0.226
Own water pump	0.773	4.071	0.082	0.029	0.352
Own mobile phone	0.708	3.729	0.122	0.123	1.014
<i>Financial capital</i>					
Access to consumption credit	0.574	3.021	0.069	0.029	0.421
Access to production credit	0.667	3.512	0.069	0.029	0.421
<i>Social capital</i>					
Number of extension contact	0.528	2.778	0.111	0.048	0.434
Member of other associations	0.044	0.230	0.490	0.042	0.087

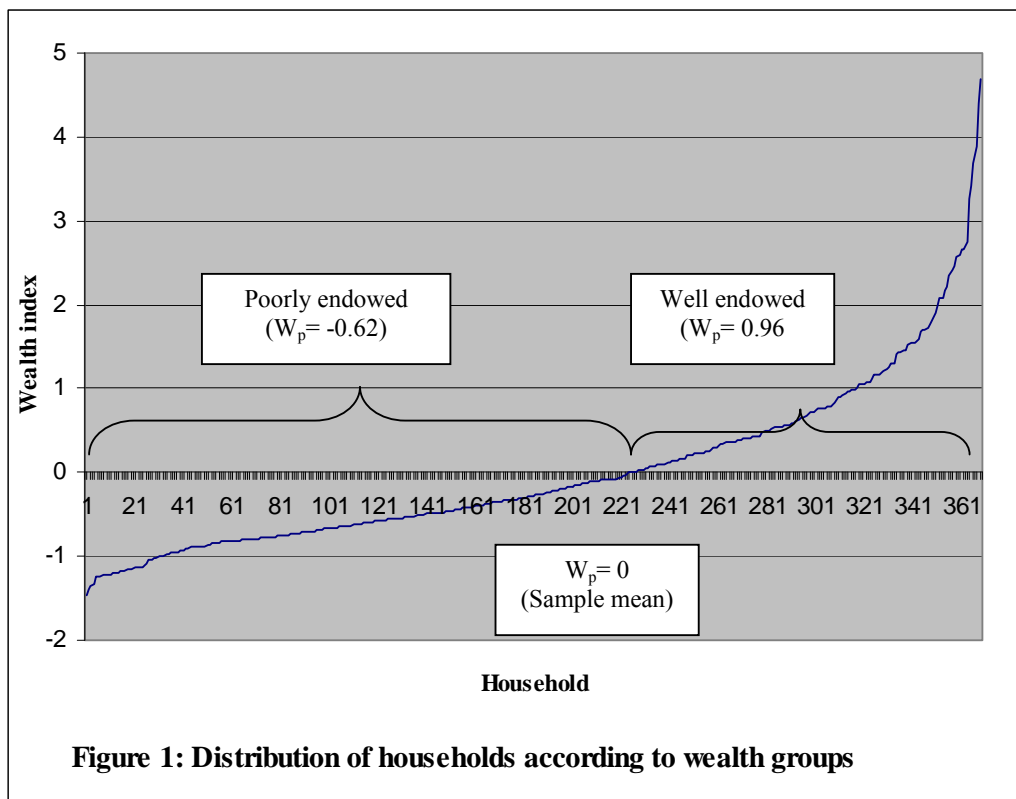


Table 2: Descriptive statistics of selected variables in the empirical model

Variables	Definition	poorly endowed		well endowed	
		<i>Mean</i>	<i>Std. dev</i>	<i>Mean</i>	<i>Std. dev</i>
<i>farm and farmer specific characteristics</i>					
Age	Age of household head in years	41.54	14.70	43.22	14.57
Gender	1 if household head is male and 0 other wise		0.26	0.97	0.16
Credit	1 if household has access to credit and 0 otherwise	44.00	19.60	37.00	25.5
Education	Education level of household head (ordered dummies 0= illiterate, 1= read and write, 2= grade 1-6, 3= grade 7-12, 4= above grade 12)				
Extension visit	number of contact with extension agents	1.08	1.92	1.63	2.59
Family size	Family size (number of people in the household)	5.20	2.71	8.90	4.39
TLU	Livestock ownership in Tropical Livestock Units (TLU)	2.70	2.51	10.67	8.30
Off farm income	1 if the household has access to off farm income and 0 otherwise	0.57	0.50	0.25	0.43
Farm size	Total farm size in ha	1.79	0.85	4.30	2.30
<i>Technology specific attributes</i>					
Seed cost	1 if farmer perceives the improved seed cheaper than the local one and 0 otherwise	0.15	0.36	0.14	0.35
Seed availability	1 if the farmer perceives improved seed more readily available than the local one and 0 otherwise	0.33	0.47	0.38	0.49
Grain market price	1 if the farmer perceives grain price is higher for local maize than the improved one in the market and 0 otherwise	0.22	0.42	0.19	0.40
Disease resistance	1 if improved maize varieties are perceived to more resistant to diseases than local one ad 0 otherwise	0.13	0.34	0.19	0.40
Pest resistance	1 if improved maize varieties are perceived to more resistant to field pests than local one ad 0 otherwise	0.13	0.34	0.19	0.39
Storability	1 if improved varieties are perceived more resistant to storage pests than the local one and 0 otherwise	0.12	0.32	0.14	0.35
Early maturity	1 if improved varieties are perceived early maturing than the improved one and 0 otherwise	0.69	0.46	0.68	0.47
Yield Potential	1 if improved varieties are perceived high yielding than the local one and 0 otherwise	0.38	0.49	0.54	0.50
Soil fertility	1 if improved variety is to perform better than the local in poor soil fertility condition and 0 otherwise	0.45	0.50	0.43	0.50
Drought tolerance	1 if improved variety is perceived more tolerant to drought condition than the local one and 0 otherwise	0.44	0.50	0.41	0.49
Lodging tolerance:	1 if improved variety is to be more tolerant to lodging than the local one and 0 otherwise	0.50	0.50	0.52	0.50
Cob size	1 if improved variety is to have larger cob size than the local one and 0 otherwise	0.28	0.45	0.52	0.50
Grain size	1 if improved variety is to have larger grain size than the local one and 0 otherwise	0.34	0.48	0.54	0.50
Palatability	1 if improved variety is perceived more palatable than the local one and 0 otherwise	0.50	0.50	0.60	0.49

Table 3: Maximum likelihood estimate of the double hurdle model

	Whole sample (n=369)	Poorly endowed (n=224)	Well endowed (n=145)
<i>First hurdle: probability of adopting IHYM varieties, dependent variable whether a farmer</i>			
Gender	0.342 (0.124)*** ^a	0.398 (0.144)***	0.293 (0.290)
Extension visit	-0.022 (0.013)*	-0.057 (0.020)***	-0.004 (0.019)
Farm size	0.011 (0.022)	-0.135 (0.053)**	0.041 (0.026)
Seed availability	0.190 (0.071)***	0.198 (0.103)*	0.140 (0.102)
pest resistance	-0.253 (0.098)*	-0.326 (0.125)***	-0.050 (0.194)
Early maturity	0.208 (0.091)**	0.293 (0.115)**	0.259 (0.173)
<i>Second hurdle: adoption intensity: dependent variable proportion of area under IHYM varieties</i>			
Family size	-0.059 (0.024)**	0.010 (0.039)	-0.137
Age	0.010 (0.006)*	0.015 (0.008)*	0.017 (0.012)
Gender	0.556 (0.330)*	0.510 (0.387)	0.814 (0.735)
Livestock ownership (TLU)	0.018 (0.014)	-0.044 (0.043)	0.037 (0.021)*
Farm size	-0.035 (0.048)	-0.227 (0.121)*	-0.002 (0.070)
Seed availability	0.366 (0.190)*	0.413 (0.273)	0.336 (0.355)
Grain market price	0.247 (0.209)	0.292 (0.273)	0.888 (0.459)*
Pest resistance	0.206 (0.262)	0.110 (0.354)	0.902 (0.520)*
Early maturity	0.754 (0.216)***	0.944 (0.275)***	0.353 (0.461)
Drought tolerance	-0.479 (0.407)	0.442 (0.568)	-1.736 (0.789)**
Grain size	0.332 (0.262)	0.607 (0.347)*	0.317 (0.508)
Constant	-0.856 (0.455)*	-0.991 (0.578)*	-1.227 (0.981)
Censored observations	126	73	53
Log likelihood	-347.0819	-203.72	-112.3874
Wald chi ² (24)	238.82***	186.06***	157.95***

Note: ***, **, and * significant at 1%, 5%, and 10% respectively.

^a Standard errors are in parentheses.

Table 4: Marginal effects of adoption intensity after double hurdle estimation

Explanatory variables	Whole Sample (n=369)	Poorly Endowed (n=224)	Well Endowed (n=145)
Family size	-0.013**	-0.008	-0.012***
Age	0.001*	0.001*	0.002
Gender	0.342*	0.398	0.293
Livestock ownership (TLU)	0.008	0.024	0.005*
Farm size	0.011	-0.135*	0.041

Seed availability	0.190*	0.198	0.140
Grain market price	0.065	0.031	0.157*
pest resistance	-0.253	-0.326	-0.050*
Early maturity	0.208***	0.293***	0.259
Drought tolerance	0.046	0.231	-0.007**
Grain size	-0.068	-0.031*	-0.204

*Note: ***, **, and * significant at 1%, 5%, and 10% respectively.*

Household Reso

Tole

Getachew Lege

¹Texas Agricultural Experiment Station, Ethiopia

Introduction

Maize is an important cereal crop in Ethiopia as a source of f
sis, it is the second next to tef (*CSA, 2007*). It constitutes 20
production in 2006/07 season. Annual production is more tha
tal cereal production in the country. With respect to drought
under drought prone regions of the country (*Mandefro, 2001*)

source Endowment

lerant Maize Variet

gese¹, Augustine S. Langyint

opia Sanitary & Phytosanitary Standards and Livestock & Meat Ma

e of food and cash. In terms of area coverage on a national ba- **Dete**
es 20 % (1.69 million hectares) of the total area under cereals
e than 3.8 million tones, accounting for nearly 29 % of the to- **Table 1**
ught tolerant maize, 40% of the total maize cultivated area is
(2001). Thus, increasing the production of maize under drought

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eties: A Double-hur

ntuo², Wilfred Mwangi², Mo

Marketing Program (SPS-LMM), ² International Maize and Wheat

eterminants of Adoption of Improved

le 1: Maximum likelihood estimate of the double hurdle mode

	Whole sample	Poorly endowed	Well
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Factors of Adoption of Improved Maize Varieties

Turdle Approach

Loti Jaleta³, Roberto La Rovere³

¹Maize Improvement Center (CIMMYT), ³International Livestock Research

Improved Maize Varieties

Model

Factors influencing the probability of adoption

Well endowed • The empirical results indicate that gender of household

Drought

overe²

Research Institute (ILRI)

Adopting IHYM varieties

household heads, number of extension

under drought prone regions of the country (Mandefro, 2001), conditions has a direct impact on the livelihood of farm household consumption.

Since the inception of formal maize research in Ethiopia (1960), national research system. The purpose of this study is to assess maize varieties by different wealth groups and identify factors of use (area coverage) of these varieties. The results of this study will be used to design policy interventions targeting the different categories of the country.

Materials and Methods

Sampling and Data Collection

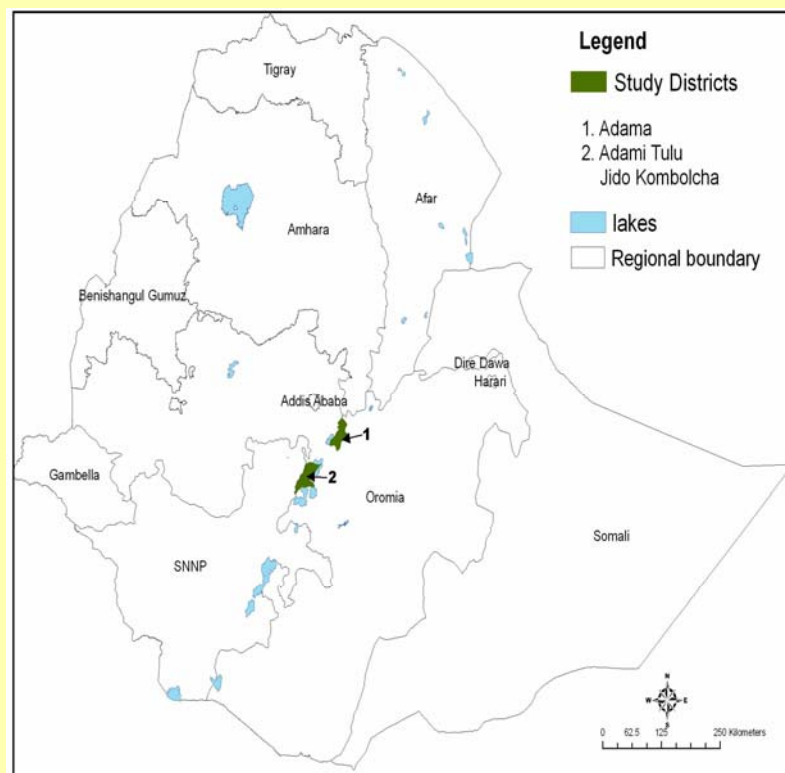
This study was conducted in Adami Tulu Jido Kombolcha (A.T.J.K.) districts of East Shewa zone in Ethiopia, in 2006/2007. Based on the distribution of maize in the two districts, a multistage random sampling method was used to select sample of 196 and 173 sample households in Adami Tulu Jido and 9 in Adama districts, respectively.

Data analysis

In this study, Principal Component Analysis (PCA) and Discriminant Analysis (DA) were used to analyze the data. The PCA, as detailed in Filmer and Pritchatt (2001), Z

2001). Thus, increasing the production of maize under drought households mainly depending on maize in their production and (1952), about 30 maize varieties have been developed by the to assess the level of adoption of improved drought tolerant factors influencing their probability of adoption and intensity of study could be used to indicate the research, development and the community based on their resource endowment.

a (ATJK) and Adama dis- ed on the relative propor- sampling technique was ls in 11 villages in ATJK



1 Double-hurdle regression models were used to analyze the), Zeller et al. (2005) and Langyintuo and Mungoma (2008),

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	Whole sample (n=369)	Poorly endowed (n=224)	Well
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1st hurdle: probability of adopting IHYIM varieties, dependent variable whether farmer adopted HYIM varieties or not

Gender	0.342 (0.124)*** ^a	0.398 (0.144)***	0.293 (0.115)**
Extension visit	-0.022 (0.013)*	-0.057 (0.020)***	-0.004 (0.013)
Farm size	0.011 (0.022)	-0.135 (0.053)**	0.041 (0.022)
Seed availability	0.190 (0.071)***	0.198 (0.103)*	0.140 (0.071)
Pest resistance	-0.253 (0.098)*	-0.326 (0.125)***	-0.050 (0.098)
Early maturity	0.208 (0.091)**	0.293 (0.115)**	0.259 (0.115)**

2nd hurdle: adoption intensity: dependent variable proportion of area under IHYIM varieties

Family size	-0.059 (0.024)**	0.010 (0.039)	-0.137 (0.039)
Age	0.010 (0.006)*	0.015 (0.008)*	0.017 (0.008)*
Gender	0.556 (0.330)*	0.510 (0.387)	0.814 (0.387)
Livestock ownership (TLU)	0.018 (0.014)	-0.044 (0.043)	0.037 (0.043)
Farm size	-0.035 (0.048)	-0.227 (0.121)*	-0.002 (0.121)
Seed availability	0.366 (0.190)*	0.413 (0.273)	0.336 (0.273)
Rain market price	0.247 (0.209)	0.292 (0.273)	0.888 (0.273)
Pest resistance	0.206 (0.262)	0.110 (0.354)	0.902 (0.354)
Early maturity	0.754 (0.216)***	0.944 (0.275)***	0.353 (0.275)
Drought tolerance	-0.479 (0.407)	0.442 (0.568)	-1.736 (0.568)
Rain size	0.332 (0.262)	0.607 (0.347)*	0.317 (0.347)
Constant	0.856 (0.455)*	0.001 (0.578)*	1.227 (0.578)*

Well endowed (n=145)
<i>ether a</i>
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<i>der IHYM va-</i>
37 (0.040)***
7 (0.012)
4 (0.735)
7 (0.021)*
02 (0.070)
6 (0.355)
8 (0.459)*
2 (0.520)*
3 (0.461)
36 (0.789)**
7 (0.508)
27 (0.001)

- The empirical results indicate that gender of household head, extension worker visit, perception of farmers about seed availability, field extension worker availability significantly influence the probability of adoption of improved seed in well endowed and poorly endowed households.
- The influence of gender on probability of adoption is the same in well endowed and poorly endowed households. In well endowed households, female headed households have poor access to extension services in general and have shortage of farm labor in particular.
- The non significant effect of extension visit for the well endowed households is due to the fact that well endowed households follow market oriented strategies irrespective of the effort made to disseminate the improved seed extension system.
- The negative effect of extension visit could be related to the fact that extension workers into input credit provision and collection of loans. Farmers may prefer to avoid extension workers in order not to be asked for loans and messages they deliver too.
- The influence of seed availability is not strong enough to attract all members of the community on quota basis.

household heads, number of extension
field pest resistance and early matur-
on of IHYM varieties for the whole

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ve poor access and control over re-
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ated to the involvement of extension
of loan. The defaulting farmers usu-
ed about their debt and abandon the

ugh since maize seed is available to

data. The PCA, as detailed in Filmer and Pritchatt (2001), Z_i was used in computing wealth indices to categorize households. A double hurdle model was used to analyze factors influencing the adoption of different varieties.

The double-hurdle model is a parametric generalization of the hurdle model. It is used to determine the decision to adopt and the level of adoption of a technology. The model has an adoption (D) equation:

$$\left. \begin{aligned} D_i &= 1 \text{ if } D_i^* > 0 \\ D_i &= 0 \text{ Otherwise} \\ D_i^* &= \alpha'Z_i + u_i \end{aligned} \right\} \quad (1)$$

where D_i^* is a latent variable that takes the value 1 if the farmer adopts the technology. Z_i is a vector of household characteristics and α is a vector of parameters. The error term u_i is assumed to be normally distributed with mean zero and variance one. The following equation defines the observed adoption level:

$$Y_i = \begin{cases} Y_i^* = \beta'X_i + v_i & \text{if } Y_i^* > 0 \text{ and } D_i^* > 0 \\ 0 & \text{otherwise} \end{cases} \quad (2)$$

where Y_i is the observed answer to the proportion of area planted with the technology. X_i is a vector of individual's characteristics and β is a vector of parameters.

The error terms, u_i and v_i are distributed as follows:

$$\left. \begin{aligned} u_i &\sim N(0,1) \\ v_i &\sim N(0, \sigma^2) \end{aligned} \right\} \quad (3)$$

The log-likelihood function for the double-hurdle model is:

$$LogL = \sum_0 \ln \left[1 - \Phi \left(\alpha_i Z_i' \left(\frac{\beta X_i'}{\sigma} \right) \right) \right] + \sum \ln \left[\Phi \left(\alpha Z_i' \right) \frac{1}{\sigma} \phi \left(\frac{Y_i - \beta X_i'}{\sigma} \right) \right] \quad (4)$$

), Zeller et al. (2005) and Langyintuo and Mungoma (2008), holds according to their resource endowments, while the double-hurdle model captures the probability of adoption and intensity of use of the adopted

of the Tobit model, in which two separate stochastic processes govern the adoption of the technology (Green, 2000). The double-hurdle model

where Z is a vector of parameters. The level of adoption (Y) has an equation of the form

where X is a vector of the variables associated with the farmer planted with improved maize varieties, X is a vector of the in-

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rain size	0.332 (0.262)	0.607 (0.347)*	0.317 (0.262)
constant	-0.856 (0.455)*	-0.991 (0.578)*	-1.227 (0.455)*
censored observations	126	73	
log likelihood	-347.0819	-203.72	-
Wald chi ² (24)	238.82***	186.06***	

Factors influencing the intensity of use of IHYM varieties

As household size increases by one person, the area allocated to the varieties increases by 1.2%.

As the age of a household head increases by one year above the average of the group (42 years), the area of improved maize variety increases by 1.2% for poorly endowed households.

Each additional one TLU of livestock that a household owns increases the area allocated to improved maize varieties by 5% for well endowed households.

Perception of better grain market price of improved varieties increases the area allocated to the varieties by 16% for the well endowed households.

If a poorly endowed household perceives that a given improved maize variety is early maturing relative to the local one, it increases the area of the improved

7 (0.508)
27 (0.981)
53
-112.3874
157.95***

all members of the community on quota basis.

- The Significant influence of perception about the early poorly endowed households is because maize can be while other crops are at their early growth stage when l

varieties

Table 2: Marginal effects of adoption intensity after

Explanatory variables	Whole Sample (n=369)	Poorly (n)
Family size	-0.013**	-0.008
Age	0.001*	0.001*
Gender	0.342*	0.398
Livestock ownership (TLU)	0.008	0.024
Farm size	0.011	-0.135*
Seed availability	0.190*	0.198
Grain market price	0.065	0.031
pest resistance		

early maturity of maize varieties for
 to be green harvested and consumed
 when households run out of their food

after double hurdle estimation

Poorly Endowed (n=224)	Well Endowed (n=145)
.008	-0.012***
.001*	0.002
.398	0.293
.024	0.005*
.135*	0.041
.198	0.140
.031	0.157*

$$\text{Log}L = \sum_0 \ln \left[1 - \Phi \left(\alpha_i Z_i' \left(\frac{\beta X_i'}{\sigma} \right) \right) \right] + \sum \ln \left[\Phi \left(\alpha Z_i' \right) \frac{1}{\sigma} \phi \left(\frac{Y_i - \beta X_i'}{\sigma} \right) \right] \quad (4)$$

The LR-statistic can be computed using (Green, 2000):

$$\Gamma = -2 \left[\ln L_T - (\ln L_p + \ln L_{TR}) \right] \sim \chi_k^2 \quad (5)$$

Where L_T = likelihood for the Tobit model; L_p =likelihood for
 L_{TR} = likelihood for the truncated regression model; a
 tions.

If the test hypothesis is written as $H_0: \lambda = \frac{\beta}{\sigma}$ and $\lambda \neq \frac{\beta}{\sigma}$. H_0 will

Wealth Category of Households

Computing Wealth Indices by the PCA method

In order to simplify the categorization of households according to their wealth, a Principal Component Analysis (PCA) was run on 19 selected asset indicators which represent the wealth of the community. Nineteen components were extracted in the first place (using the Kaiser-Meyer-Olkin (KMO) Criterion of an eigen value greater than one). The assignment of households to wealth categories was based on the composite wealth index. Households were then ranked from highest to lowest wealth. The mean index for poorly endowed households was -0.62 and the sample mean was 0.

About 61% of the sample households were found to have

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l; and k is the number of independent variables in the equa-

will be rejected on a pre-specified significance level, if $\Gamma > \chi_k^2$.

ds

according to their wealth endowment, a Principal Component which were perceived to be better indicators of wealth in their first stage of PCA but only eight were significant (based on the assigned weights were used to construct an overall standardized composite wealth index from highest to least composite wealth index.

0.62 and that of well endowed households was 0.96 while the

have negative wealth indices and categorized as poorly en-

early maturing relative to the local one, it increases the area of the improved variety by 29%.

If a farmer perceives that an improved variety has better resistance to pests, and drought, it reduces area allocated to the variety respectively, and 5%.

Conclusions and Implications

- Using a Principal Component Analysis, a wealth index was constructed for the sample households. Accordingly, the index for about 61% of the sample households was below zero and households are categorized as poorly endowed. The rest are classified as well endowed households.
- The results of this study indicated that factors influencing the adoption and use intensity of improved maize varieties are not the

Improved varieties to field level, by 1%		0.065	0.031
	pest resistance	-0.253	-0.326
	Early maturity	0.208***	0.293**
	Drought tolerance	0.046	0.231
	Grain size	-0.068	-0.031*

was con-
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- In this study, more years of experience in farming increase the area of land allocated to improved maize varieties, as the farmer's age and experience increases by 1 year, the area of land allocated to maize increases by 1%.
- This suggests the need to focus on well experienced farmers to achieve wider coverage with maize varieties. As a farmer learns technology through own experience, the scale of adoption increases with experience after adoption decisions, therefore, makes

031	0.157*
.326	-0.050*
293***	0.259
231	-0.007**
.031*	-0.204

ing is associated with higher
 es, for the adopters of im-
 experience in farming in-
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enced, aged farmers to ensure
 er learns more about the tech-
 loption increases. Having ex-
 akes farmers more efficient in

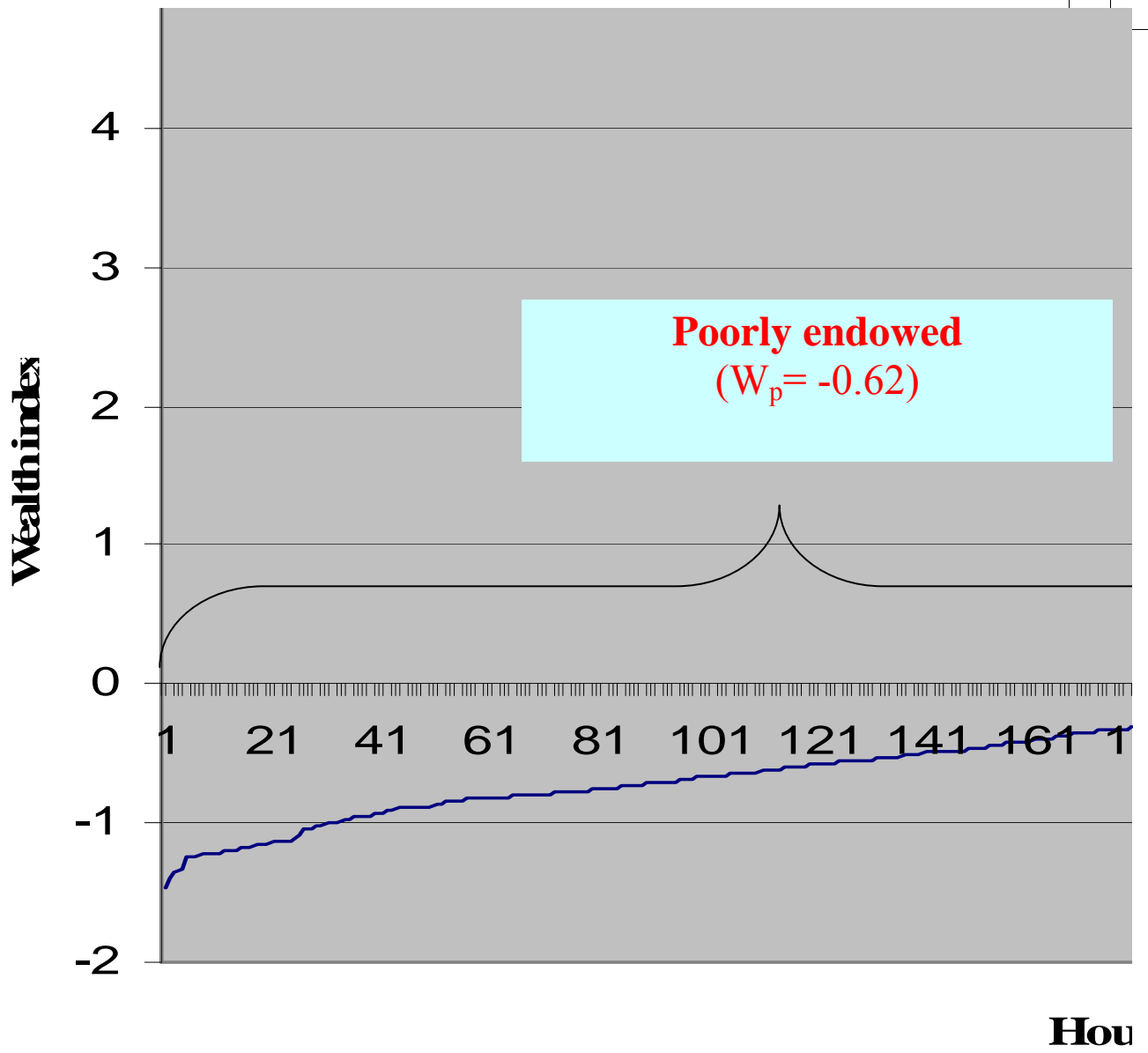
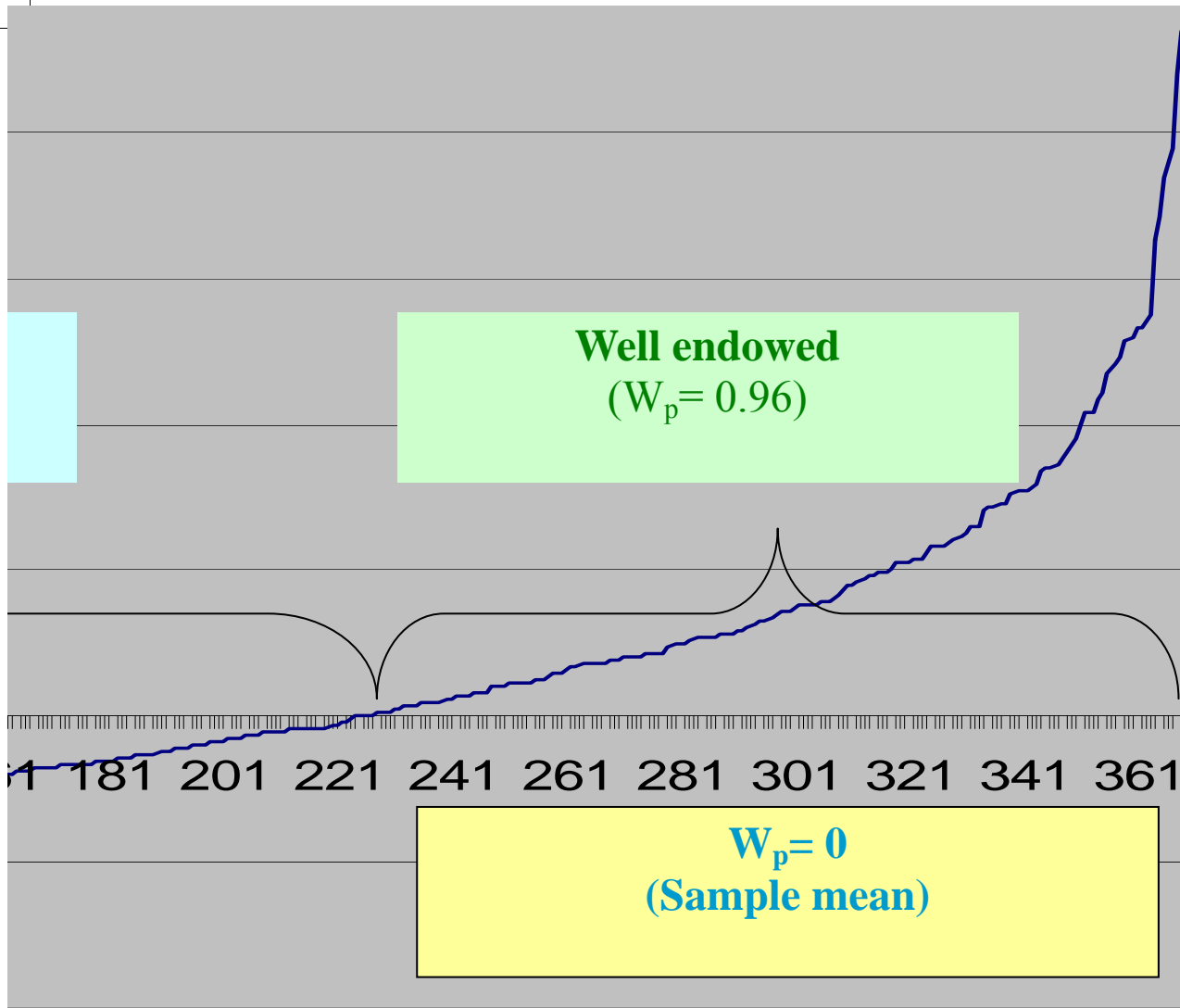


Figure 1: Distribution of households



Household

ids according to wealth groups

tion and use intensity of improved maize varieties are not the same for the two wealth categories implying the need to target them with different package of technologies. For instance the significant influence of gender, extension visit, seed availability, and earliness only on the poorly endowed households suggests the need to focus on poor and women headed households, the need for early maturing varieties to ensure household food security for the poor, the need to avail improved seeds at affordable price to the poor in order to ensure maximum rate of adoption by the poorly endowed households.

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