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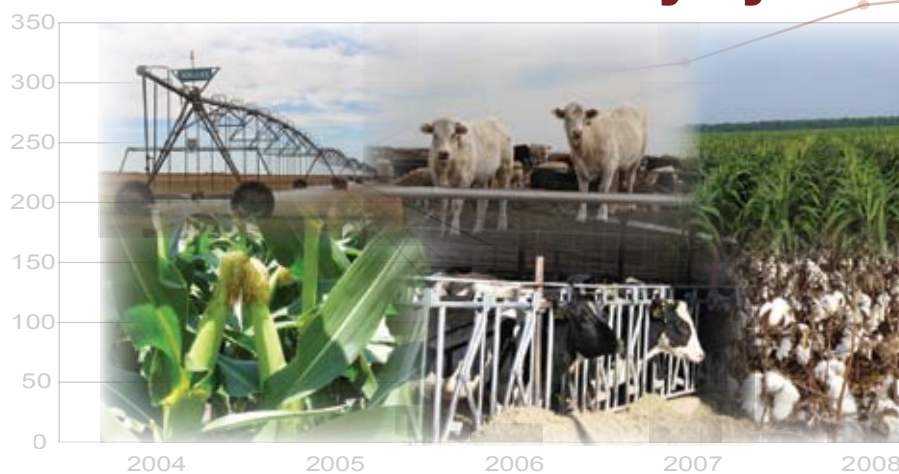
# *Representative Farms Economic Outlook for the August 2006 FAPRI/AFPC Baseline*

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**AFPC Working Paper 06-2**

**August 2006**

## **Agricultural and Food Policy Center The Texas A&M University System**



# **AFPC**

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Agricultural and Food Policy Center  
Department of Agricultural Economics  
2124 TAMUS  
Texas A&M University  
College Station, Texas 77843-2124

or call 979-845-5913.

**REPRESENTATIVE FARMS ECONOMIC  
OUTLOOK FOR THE AUGUST 2006  
FAPRI/AFPC BASELINE**

AFPC Working Paper 06-2

Joe L. Outlaw  
James W. Richardson  
Brian K. Herbst  
George M. Knapek  
David P. Anderson  
James D. Sartwelle, III  
J. Marc Raulston  
Roland J. Fumasi  
Steven L. Klose  
Peter Zimmer



**Agricultural and Food Policy Center  
The Texas A&M University System**

Agricultural and Food Policy Center  
Department of Agricultural Economics  
Texas Agricultural Experiment Station  
Texas Cooperative Extension  
Texas A&M University

August 2006

College Station, Texas 77843-2124  
Telephone: (979) 845-5913  
Fax: (979) 845-3140  
Web Site: <http://www.afpc.tamu.edu/>



## Executive Summary

The Agricultural and Food Policy Center (AFPC) at Texas A&M University develops and maintains data to simulate 100 representative crop, dairy, and livestock operations in major production areas in 28 states. The chief purpose of this analysis is to project those farms' economic viability by region and commodity for 2006 through 2011. The data necessary to simulate the economic activity of these operations is developed through ongoing cooperation with panels of agricultural producers in each of these states. The Food and Agricultural Policy Research Institute (FAPRI) provided projected prices, policy variables, and input inflation rates in their August 2006 Baseline.

Under the August 2006 Baseline, 14 of the 65 crop farms are considered in good liquidity condition (less than a 25 percent chance of negative ending cash in 2011). Ten crop farms have between a 25 percent and a 50 percent likelihood of negative ending cash. The remaining 41 crop farms have greater than a 50 percent chance of negative ending cash. Additionally, 23 of the 65 crop farms are considered in good equity position (less than a 25 percent chance of decreasing real net worth during the study period). Six crop farms have between a 25 percent and 50 percent likelihood of losing real net worth, and 36 crop farms have greater than a 50 percent probability of decreasing real net worth. The following discussion provides an overall evaluation by commodity considering both liquidity and equity measures.

- **FEEDGRAIN FARMS:** Six of the 19 feedgrain farms are in good overall financial condition. Six can be considered to be in marginal condition, and seven are in poor condition.
- **WHEAT FARMS:** Five of the 11 wheat farms are classified in good financial condition, three are marginal, and three are in poor condition.
- **COTTON FARMS:** Two of the 20 cotton farms are classified in good condition, two are in marginal condition, and 16 are in poor condition. Also, 15 of these farms have more than a 50 percent chance of losing real net worth by 2011.
- **RICE FARMS:** None of the 15 rice farms are in good condition, two are classified in marginal condition, and 13 farms are projected to be in poor financial condition through 2011.
- **DAIRY FARMS:** Nine of the 23 dairy farms are in good overall financial condition. Five are considered to be in marginal condition, and nine are in poor condition.
- **BEEF CATTLE RANCHES:** Five of the 12 cattle ranches are classified in good financial condition, four are classified in marginal condition, and three are projected in poor condition.

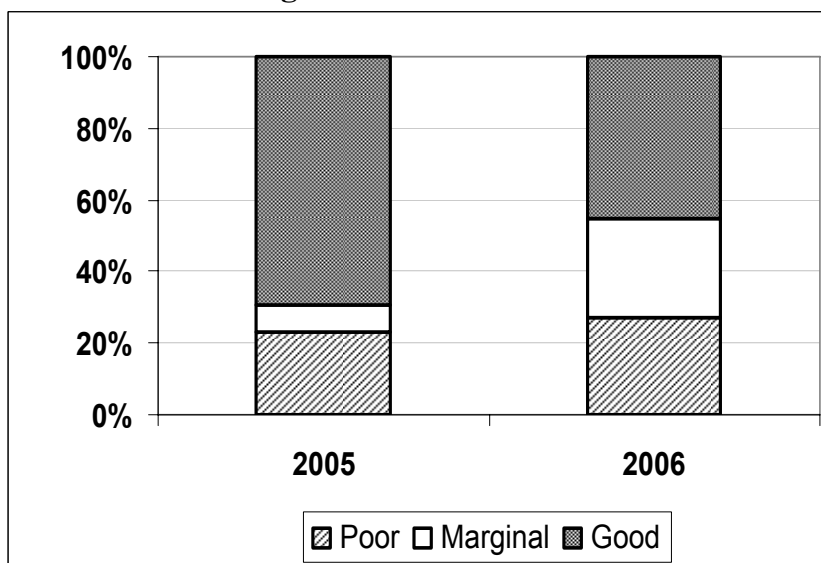
## Comparison of Projected Overall Economic Viability of Representative Farms, Dairies, and Ranches Between August 2005<sup>1</sup> and August 2006<sup>2</sup> FAPRI/AFPC Baselines

**Figure 1. Feedgrain Farms**



- An increase in *marginal* farms has occurred at the expense of both the *good* and *poor* classifications.
- The improvement in price projections, partially driven by increased ethanol production, is offset by increases in projected input costs.

**Figure 2. Wheat Farms**

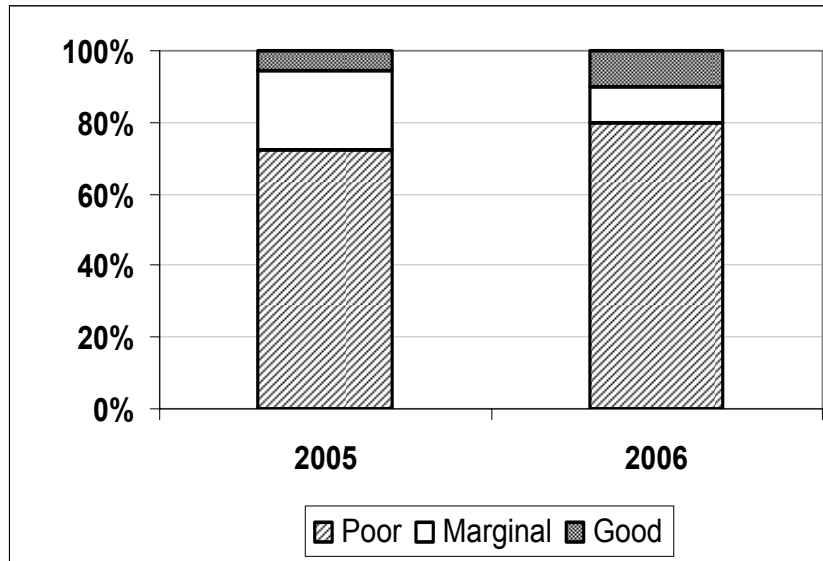


- A move by farms from *good* to *marginal* was the major change between the last two August baselines.
- A small increase in price and only slight increases in yields fail to outpace inflationary pressure.

<sup>1</sup> Projected overall economic viability for August 2005 Baseline is based on a 2005-2009 study period.

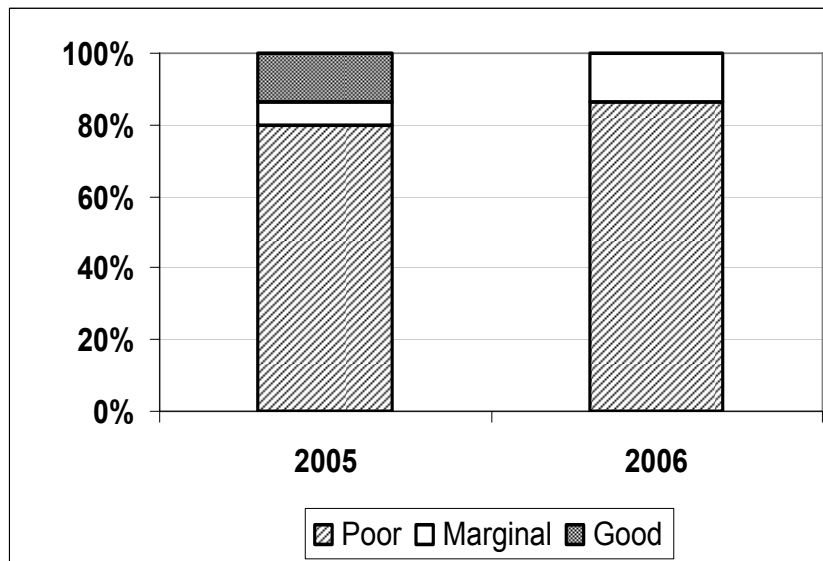
<sup>2</sup> Projected overall economic viability for August 2006 Baseline is based on a 2006-2011 study period.

Figure 3. Cotton Farms



- Representative cotton farms continue to remain largely classified as *poor*.
- Cotton prices have increased moderately; however, increases are not significant enough to avoid trading market income for government payments.

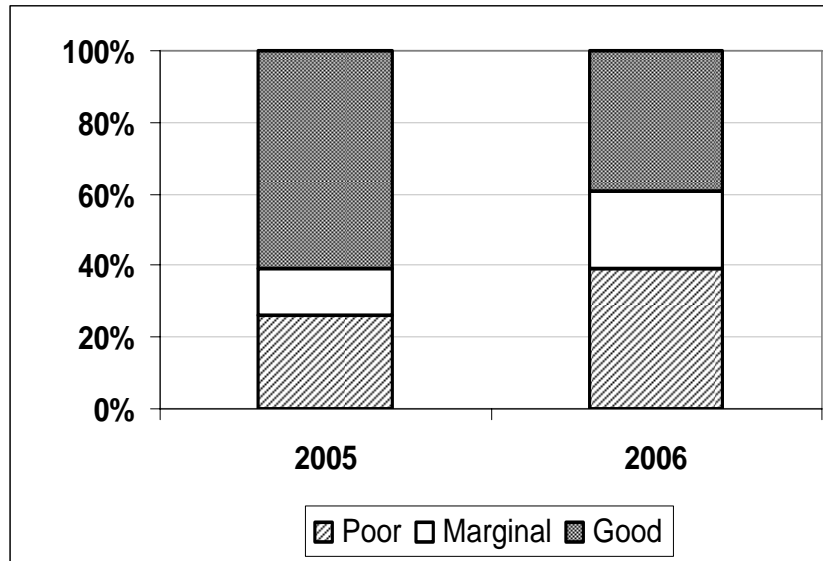
Figure 4. Rice Farms



- The long term trend of representative rice farms falling into the *poor* category continues.
- Rice remains such a high input crop that any increases in yield or price are quickly eroded by increasing costs of production.

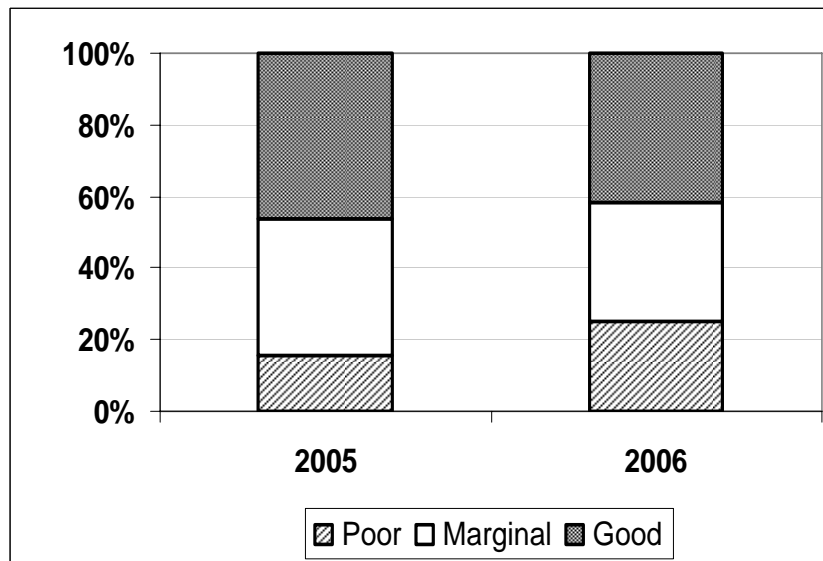


**Figure 5. Dairies**



- Degradation in the overall financial ranking of the representative dairies has occurred.
- The decline in the condition of the dairies is partially attributed to a decrease in projected milk price, along with a significant increase in feed costs.

**Figure 6. Ranches**



- The representative ranches have realized a moderate decrease in overall financial condition.
- Widespread drought, contributing to higher feed costs and lighter weaning weights, has resulted in a higher percentage of ranches categorized as *poor*.

## **REPRESENTATIVE FARMS ECONOMIC OUTLOOK FOR THE AUGUST 2006 FAPRI/AFPC BASELINE**

The farm level economic impacts of the Farm Security and Rural Investment Act of 2002 (2002 Farm Bill) on representative crop, dairy, and livestock operations are projected in this report. The analysis was conducted over the 2006-2011 planning horizon using FLIPSIM, AFPC's whole farm simulation model. Data to simulate agricultural operations in the nation's major production regions came from two sources:

- Producer panel cooperation to develop economic information to describe and simulate representative crop, livestock, and dairy farms.
- Projected prices, policy variables, and input inflation rates from the Food and Agricultural Policy Research Institute (FAPRI) August 2006 Baseline.

The FLIPSIM policy simulation model incorporates the historical risk faced by agricultural producers for prices and production. This report presents the results of the August 2006 Baseline in a risk context using selected simulated probabilities and ranges for annual net cash farm income values. The probability of a farm experiencing a negative ending cash balance and the probability of a farm losing real net worth are included as indicators of the cash flow and equity risks facing producers through the year 2011.

This report is organized into ten sections. The first section summarizes the process used to develop the representative farms and the key assumptions utilized for the farm level analysis. The second section summarizes the FAPRI August 2006 Baseline and the policy and price assumptions used for the representative farm analyses. The third through sixth sections present the results of the simulation analyses for feed grain, wheat, cotton, and rice farms. The seventh and eighth sections summarize simulation results for dairy and cattle. Two appendices constitute the final sections of the report. Appendix A provides tables to summarize the physical and financial characteristics for each of the representative farms. Appendix B provides the names of producers, land grant faculty, and industry leaders who cooperated in the panel interview process to develop the representative farms.

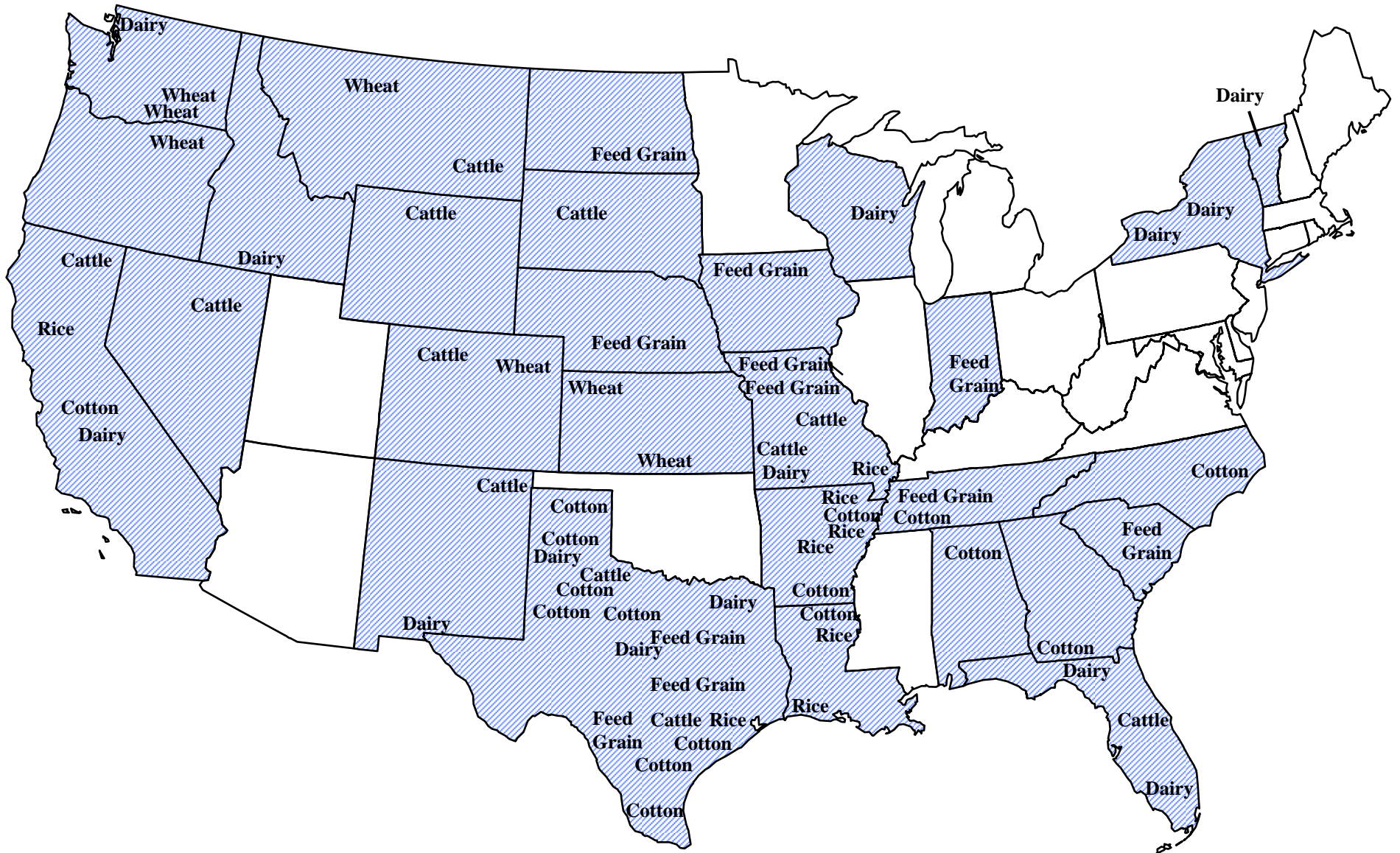
### **Panel Process**

AFPC has developed and maintains data to simulate 100 representative crop farms, dairies, and livestock operations chosen from major production areas across the United States (Figure 7). Characteristics for each of the operations in terms of location, size, crop mix, assets, and average receipts are summarized in Appendix A. The locations of these farms are primarily the results of discussions with staffers for the U.S. House and Senate Agriculture Committees. Information necessary to simulate the economic activity on these representative farms is developed from panels of producers using a consensus-building interview process. Normally two farms are developed in each region using separate panels of producers: one is representative of moderate size full-time farm operations, and the second panel usually represents farms two to three times larger.

The data collected from the panel farms are analyzed in the whole farm simulation model (FLIPSIM) developed by AFPC. The producer panels are provided pro-forma financial statements for their representative farm and are asked to verify the accuracy of simulated results for the past year and the reasonableness of a six-year projection. Each panel must approve the model's ability to reasonably reflect the economic activity on their representative farm prior to using the farm for policy analyses.

All farms used in the analysis have been updated through panel discussions since March 2002, with the majority being updated in the last two years. All of the crop farms are assumed to begin 2004 with 20 percent intermediate-term and long-term debt. Initial debt levels in 2004 for dairy farms were set at 30 percent and initial debt levels for beef cattle ranches were 1 percent for land and 5 percent for cattle and machinery. The debt levels the farms have at the outset of 2004 are based on a stratified tabulation of the ERS-USDA Farm

# Figure 7. Representative Farms and Ranches



Cost and Returns Survey for 2000 (using the survey data for moderate to large size farms in states where AFPC has representative farms), and panel member input.

### **Key Assumptions**

- All farms classified as moderate scale are the size (acres or number of livestock) considered to be representative of a majority of full-time commercial farming operations in the study area. In many regions, a second farm two to three times larger than the moderate scale farm is developed as an indicator of size economies.
- The farm level simulation model incorporates price and yield risk faced by farmers. Historical yield variability for crops and production for livestock (sale weights, birth rates, and milk per cow) over the past ten years are assumed to prevail for the planning horizon. Random crop, livestock and milk prices are simulated using the August 2006 Baseline by FAPRI as the forecast of average prices. Prices reflect national price volatility caused by international production and demand as well as U.S. production risk.
- Historical crop yields (2005) were held constant based on actual values obtained from the producers. Crop yields for 2006-2011 were simulated stochastically based on the average yields provided by the producers and the historical yield variability for the farm. Prices were held constant at producer-provided values for 2005. FAPRI's August 2006 Baseline prices were localized for the farms and used as the average prices for 2006-2011 to simulate stochastic crop and livestock prices.
- Dairy and beef cattle herd sizes are held constant for all farms over the 2006-2011 planning horizon.
- The farms were structured so government payment limits were not effective at reducing direct, counter-cyclical, or loan deficiency payments.
- The farm is subject to owner/operator federal (income and self-employment) and applicable state income taxes as a sole proprietor, based on the current income tax provisions.
- No off-farm-related income, including family employment, was included in the analyses. Therefore, the farm reflects only the ability of the farm to provide for family living and capital replacement.
- Farm program parameters, average annual prices, crop and livestock yield trends, interest rates, and input cost inflation (deflation) are based on the August 2006 FAPRI Baseline which assumes continuation of the 2002 Farm Bill through 2011.
- Direct payments for participating cotton, wheat, feed grain, oilseed, and rice producers are made based on 85 percent of their historical base acreage times direct payment yield times a direct payment rate. The direct payment rate is included in the August 2006 FAPRI Baseline.
- Marketing loan provisions for cotton, rice, wheat, feed grains, soybeans, sunflowers, and dry peas were authorized in the 2002 Farm Bill and are assumed to be in place for the farm level analysis.
- Counter-cyclical payments are triggered by marketing year prices included in the August 2006 FAPRI Baseline.
- The milk support price remains at \$9.90/cwt. through 2011.
- Actual average loan deficiency payment (LDP) rates in the counties where the representative farms are located are used for 2005.
- All crop farms except rice are assumed to carry Multi-Peril Crop Insurance (MPCI) at the 65/100 level.

### **New and Updated Crop Farms, Dairies, and Ranches Since the January 2006 Baseline Update**

Since publication of the January 2006 AFPC Representative Farms Baseline Update, two Iowa feed grain farms (IAG2750 and IAG4200) were combined into one new farm, IAG3400. The two North Dakota wheat farms (NDW2180 and NDW6250) were reclassified as feed grain farms, NDG2180 and NDG7500, respectively. Texas beef ranch, TXBB150 was discontinued. The following seventeen farms/ranches have been updated:

IAG1350	Increased corn and decreased soybean acreages.
IAG3400	New representative farm from combination of IAG2750 and IAG4200.
NEG1960	Increased hay and soybean acreages, and decreased corn acreage.
NEG4300	No change in acreage.
NDG2180	Reclassified as a feed grain farm. Increased corn and soybean acreages, and decreased wheat acreage. Added acreage to the Conservation Reserve Program.
NDG7500	Reclassified as a feed grain farm. Increased total acreage from 6,250 to 7,500. Increased corn and soybean acreages, and decreased wheat acreage. Added acreage to the Conservation Reserve Program.
MONG1850	Added 50 acres to the Conservation Reserve Program.
ING1000	No change in acreage.
ING2200	No change in acreage.
KSNW2800	Increased wheat acreage, and increased beef cow herd from 60 head to 80. Decreased sorghum and sunflower acreage.
KSNW5000	Increased total acreage from 4,300 to 5,000. Increased corn, wheat, and sorghum acreages.
TXPC2500	Increased cotton and corn acreages. Decreased wheat and sorghum acreages.
TXEC5000	Decreased total planted acres from 5,000 to 4,500, and decreased cotton acreage.
TXND3000	Milking herd increased from 2,400 head to 3,000.
VTD140	Milking herd increased from 134 head to 140.
VTD400	Milking herd increased from 350 head to 400. Increased hay and silage acreages.
TXSB175	Reduced cow herd from 250 head to 175.

### FAPRI August 2006 Baseline

Projected crop prices for FAPRI's August 2006 Baseline are summarized in Table 1. Individual crop prices are projected to move as follows:

- Corn prices start at \$2.33/bu in 2006 and increase until they reach \$2.67/bu by 2011.
- Wheat prices range between \$3.68/bu and \$3.88/bu between 2006 and 2011, with the highest price expectation in 2006.
- Cotton prices start at \$0.5115/lb in 2006 and are expected to reach \$0.5570/lb by 2011.
- Rice prices are expected to steadily decline from \$8.79/cwt in 2006 to \$7.83/cwt by 2011.
- Soybeans are expected to rally from \$5.29/bu in 2006 to nearly \$6.00/bu by 2011.
- The U.S. all hay prices are expected to continue to climb from \$97.05/ton in 2006 to \$102.65/ton in 2011.

Assumed loan rates and direct payment rates are reported in Table 1. The annual direct payment rates for 2002-2007 reflect the increase in these payment rates authorized in the 2002 Farm Bill. All payment rates are assumed to remain constant at 2007 levels for 2008 through 2011.

Projected livestock prices and state and national milk prices for FAPRI's August 2006 Baseline are presented in Table 2. In general, beef cattle prices are projected to decline each year from 2006 through 2011, coinciding with cyclical expansion of the nation's beef cowherd. Specifically, classes of cattle and milk prices are projected to move as follows:

- Feeder cattle prices are projected to decrease from \$117.27/cwt in 2006 to \$81.47/cwt in 2011.
- Cull cow prices start at \$49.58/cwt in 2006, decreasing to \$39.41/cwt by 2011.
- The U.S. all milk prices are projected to gradually increase each year from \$12.85/cwt in 2006 to \$13.55/cwt in 2011.

Projected annual rates of change for variable cash expenses are summarized in Table 3. The rate of change in input prices comes from FAPRI's August 2006 Baseline. Based on projections from Global Insight, annual interest rates paid for intermediate-term and long-term loans, and interest rates earned on savings are also reported in Table 3. Assumed annual rates of change in land values over the 2006-2011 period are provided by the FAPRI Baseline and are projected to range between a -0.02% and 8.75% per year.

**Table 1. FAPRI August 2006 Baseline Projections of Crop Prices, Loan Rates, and Direct Payment Rates, 2004-2011**

	2004	2005	2006	2007	2008	2009	2010	2011
<b>Crop Prices</b>								
Corn (\$/bu.)	2.06	1.98	2.33	2.54	2.58	2.61	2.64	2.67
Wheat (\$/bu.)	3.40	3.42	3.88	3.68	3.70	3.74	3.76	3.78
Cotton (\$/lb.)	0.4160	0.4780	0.5115	0.5338	0.5474	0.5554	0.5545	0.5570
Sorghum (\$/bu.)	1.79	1.80	2.14	2.32	2.35	2.37	2.39	2.41
Soybeans (\$/bu.)	5.74	5.65	5.29	5.63	5.72	5.80	5.88	5.94
Barley (\$/bu.)	2.48	2.53	2.72	2.84	2.87	2.85	2.85	2.84
Oats (\$/bu.)	1.48	1.63	1.80	1.90	1.92	1.93	1.95	1.96
Rice (\$/cwt.)	7.33	7.63	8.79	7.92	7.91	7.89	7.85	7.83
Soybean Meal (\$/ton)	174.44	166.92	155.91	155.23	149.73	148.87	153.01	157.10
All Hay (\$/ton)	92.00	98.00	97.05	98.52	100.18	101.38	102.07	102.65
Peanuts (\$/ton)	378.00	352.00	383.21	398.73	405.49	407.46	403.79	401.57
<b>Loan Rates</b>								
Corn (\$/bu.)	1.95	1.95	1.95	1.95	1.95	1.95	1.95	1.95
Wheat (\$/bu.)	2.75	2.75	2.75	2.75	2.75	2.75	2.75	2.75
Cotton (\$/lb.)	0.5200	0.5200	0.5200	0.5200	0.5200	0.5200	0.5200	0.5200
Sorghum (\$/bu.)	1.95	1.95	1.95	1.95	1.95	1.95	1.95	1.95
Soybeans (\$/bu.)	5.00	5.00	5.00	5.00	5.00	5.00	5.00	5.00
Barley (\$/bu.)	1.85	1.85	1.85	1.85	1.85	1.85	1.85	1.85
Oats (\$/bu.)	1.33	1.33	1.33	1.33	1.33	1.33	1.33	1.33
Rice (\$/cwt.)	6.50	6.50	6.50	6.50	6.50	6.50	6.50	6.50
Peanuts (\$/ton)	355.00	355.00	355.00	355.00	355.00	355.00	355.00	355.00
<b>Direct Payment Rates</b>								
Corn (\$/bu.)	0.28	0.28	0.28	0.28	0.28	0.28	0.28	0.28
Wheat (\$/bu.)	0.52	0.52	0.52	0.52	0.52	0.52	0.52	0.52
Cotton (\$/lb.)	0.0667	0.0667	0.0667	0.0667	0.0667	0.0667	0.0667	0.0667
Sorghum (\$/bu.)	0.35	0.35	0.35	0.35	0.35	0.35	0.35	0.35
Soybeans (\$/bu.)	0.44	0.44	0.44	0.44	0.44	0.44	0.44	0.44
Barley (\$/bu.)	0.24	0.24	0.24	0.24	0.24	0.24	0.24	0.24
Oats (\$/bu.)	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02
Rice (\$/cwt.)	2.35	2.35	2.35	2.35	2.35	2.35	2.35	2.35
Peanuts (\$/ton)	36.00	36.00	36.00	36.00	36.00	36.00	36.00	36.00

Source: Food and Agricultural Policy Research Institute (FAPRI) at the University of Missouri-Columbia and Iowa State University.

**Table 2. FAPRI August 2006 Baseline Projections of Livestock and Milk Prices, 2004-2011**

	2004	2005	2006	2007	2008	2009	2010	2011
<b>Cattle Prices</b>								
Feeder Cattle (\$/cwt)	111.79	120.02	117.27	109.44	99.19	92.00	86.04	81.47
Fat Cattle (\$/cwt)	84.75	87.28	83.53	81.98	79.97	77.09	74.57	73.06
Culled Cows (\$/cwt)	52.35	54.36	49.58	47.54	44.81	42.83	41.00	39.41
<b>Milk Prices -- National and State</b>								
All Milk Price (\$/cwt)	16.13	15.20	12.85	13.15	13.38	13.41	13.50	13.55
California (\$/cwt)	14.73	13.92	11.72	12.00	12.24	12.28	12.37	12.43
Florida (\$/cwt)	19.20	18.60	16.07	16.41	16.64	16.70	16.81	16.87
Idaho (\$/cwt)	15.00	14.00	11.62	11.95	12.18	12.24	12.34	12.40
Missouri (\$/cwt)	16.40	15.50	13.11	13.43	13.66	13.72	13.82	13.88
New Mexico (\$/cwt)	15.10	14.30	11.96	12.27	12.51	12.56	12.66	12.72
New York (\$/cwt)	16.80	15.90	13.54	13.86	14.10	14.15	14.25	14.31
Texas (\$/cwt)	16.30	15.30	12.95	13.26	13.50	13.56	13.65	13.72
Vermont (\$/cwt)	16.90	16.00	13.65	13.96	14.20	14.25	14.35	14.41
Washington (\$/cwt)	15.90	14.90	12.64	12.94	13.19	13.23	13.32	13.38
Wisconsin (\$/cwt)	16.90	15.60	13.20	13.54	13.77	13.83	13.93	13.99

Source: Food and Agricultural Policy Research Institute (FAPRI) at the University of Missouri-Columbia and Iowa State University.



**Table 3. FAPRI August 2006 Baseline Assumed Rates of Change in Input Prices, Annual Interest Rates, and Annual Changes in Land Values, 2005-2011**

	2005	2006	2007	2008	2009	2010	2011
<b>Annual Rate of Change for Input Prices Paid</b>							
Seed Prices (%)	6.57	6.18	1.46	-1.30	0.97	1.44	1.64
All Fertilizer Prices (%)	16.88	3.52	0.57	-1.09	-1.17	1.37	0.89
Herbicide Prices (%)	1.19	3.09	-0.30	-1.19	0.88	0.98	1.01
Insecticide Prices (%)	-0.83	1.52	-1.42	-2.45	1.44	1.74	1.62
Fuel and Lube Prices (%)	37.98	11.65	-1.37	-5.79	-3.26	-2.74	-2.14
Machinery Prices (%)	5.92	4.00	2.24	2.34	3.58	3.19	2.87
Wages (%)	2.34	2.50	3.04	3.24	2.78	2.42	2.63
Supplies (%)	6.36	8.64	2.11	-0.68	1.43	1.42	1.20
Repairs (%)	4.46	3.55	1.28	1.19	1.45	1.53	1.66
Services (%)	3.77	5.81	-0.01	-1.40	1.30	1.95	2.23
Taxes (%)	-0.60	4.54	-0.08	-1.19	2.03	1.15	1.39
PPI Items (%)	5.55	3.51	0.52	-0.41	1.17	1.25	1.15
PPI Total (%)	5.01	3.75	0.25	1.03	1.01	0.49	0.70
<b>Annual Change in Consumer Price Index (%)</b>	3.40	2.64	1.83	1.99	1.96	1.89	2.08
<b>Annual Interest Rates</b>							
Long-Term (%)	5.51	6.22	6.35	6.20	6.34	6.34	6.43
Intermediate-Term (%)	4.46	5.04	5.14	5.02	5.13	5.13	5.21
Savings Account (%)	1.53	1.73	1.76	1.72	1.76	1.76	1.78
<b>Annual Rate of Change for U.S. Land Prices (%)</b>	11.00	8.75	3.67	-0.02	1.15	1.35	1.99

Source: Food and Agricultural Policy Research Institute (FAPRI) at the University of Missouri-Columbia and Iowa State University.

### Definitions of Variables in the Summary Tables

- **Overall Financial Position, 2006-2011** -- As a means of summarizing the representative farms' economic efficiency, liquidity, and solvency position, AFPC classifies each farm as being in either a good, marginal or poor position. AFPC assumes a farm is in a good financial position when it has less than a 25 percent chance of a negative ending cash balance and a less than 25 percent chance of losing real net worth. If the probabilities of these events are between 25 and 50 percent the farm is classified as marginal. A probability greater than 50 percent places the farm in a poor financial position.
- **Change in Real Net Worth, 2006-2011** -- Annualized percentage change in the operator's net worth from January 1, 2006 through December 31, 2011, after adjusting for inflation. This value reflects the real annualized increase or decrease in net worth or equity for the farm over the planning horizon including changes in real estate values.
- **Net Income Adjustment (NIA) to Maintain Real Net Worth, 2006-2011** -- NIA is the annual change in net cash farm income necessary to insure the farm maintains its real net worth during 2006-2011. A positive NIA indicates the additional annual net income needed to maintain real net worth. A negative NIA indicates the annual loss in net income the farm can endure and still maintain real net worth.
- **Net Income Adjustment (NIA) for Zero Ending Cash Balance in 2011** -- NIA is the loss in annual net cash farm income a farm can withstand and have a zero ending cash balance in 2011. A positive NIA indicates the annual increase in receipts necessary for a zero ending cash balance, while a negative NIA indicates the annual decrease in receipts that results in a zero ending cash balance.
- **Government Payments/Receipts, 2006-2011** -- Sum of all farm program payments (counter-cyclical, direct, and marketing loan gains/loan deficiency payments) divided by total receipts received from the market plus counter-cyclical, direct, and marketing loan gains/loan deficiency payments, crop insurance indemnities, and other farm related receipts.
- **Total Cash Receipts** -- Sum of annual cash receipts from all sources, including market sales, counter-cyclical and direct payments, marketing loan gains/loan deficiency payments, crop insurance indemnities, and other farm related receipts.
- **Government Payments** -- Sum of annual counter-cyclical payments, direct payments, and marketing loan gains/LDP for crops and the milk income loss contract (MILC) program payment for dairy farms. Also included are lump sum disaster payments for livestock.
- **Net Cash Farm Income** -- Equals total cash receipts minus all cash expenses. Net cash farm income is used to pay family living expenses, principal payments, income taxes, self employment taxes, and machinery replacement costs. The values in the tables are the averages for each year in the planning horizon.
- **Probability of Negative Ending Cash Balance** -- Is the number of times out of 100 that the farm's ending cash reserves before borrowing are less than zero. This probability is reported for each year to indicate how the cash flow risk for the farm changes over the planning horizon.
- **Ending Cash Reserves** -- Equals total cash on hand at the end of the year. Ending cash equals beginning cash reserves plus net cash farm income and interest earned on cash reserves less principal payments, federal taxes (income and self employment), state income taxes, family living withdrawals, and actual machinery replacement costs (not depreciation).
- **Nominal Net Worth** -- Equity at the end of each year equals total assets including land minus total debt from all sources. Nominal net worth is not adjusted for inflation and averages are reported for each year in the planning horizon.
- **Probability of Decreasing Real Net Worth Over 2004-2011** -- Is the number of times out of 100 that real net worth at the end of 2011 is less than real net worth at the start of 2004.



# Figure 8. Representative Farms Producing Feed Grains and Oilseeds

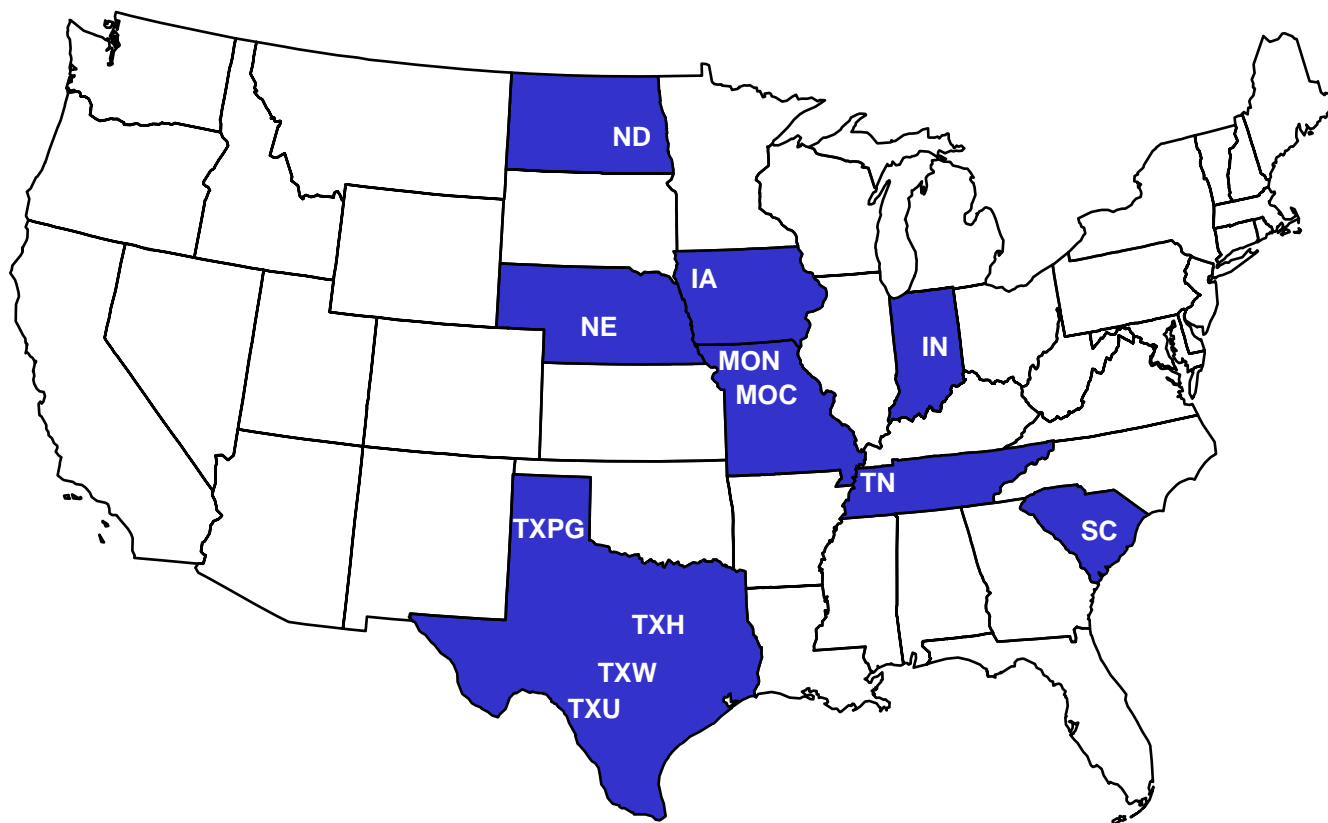


Table 4. Implications of the August 2006 FAPRI Baseline on the Economic Viability of Representative Farms Primarily Producing Feed Grains and Oilseeds.

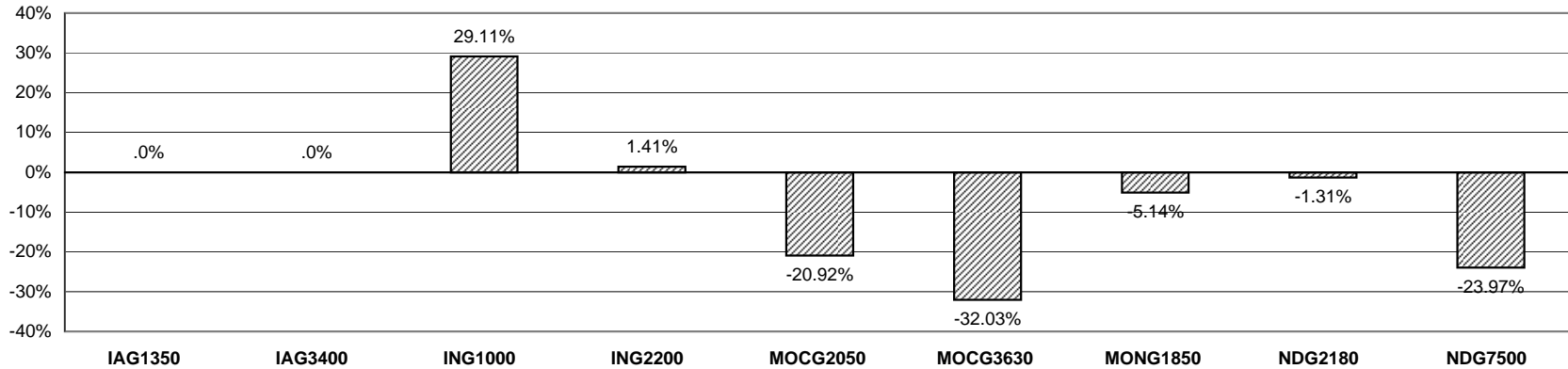
	IAG1350	IAG3400	NEG1960	NEG4300	NDG2180	NDG7500	MOCG2050	MOCG3630	MONG1850
Overall Financial Position									
2006-2011 Ranking	Marginal	Marginal	Good	Good	Marginal	Good	Good	Good	Good
Change Real Net Worth (%)									
2006-2011 Average	1.57	1.69	2.25	3.22	4.33	6.21	4.32	5.21	2.49
NIA to Maintain Real Net Worth (%/Rec.)	-2.94	-6.97	-5.74	-8.17	-6.32	-26.17	-44.70	-47.84	-25.06
NIA for Zero Ending Cash Balance (%/Rec.)	0.00	0.00	-2.72	-2.57	-1.31	-23.97	-20.92	-32.03	-5.14
Govt Payments/Receipts (%)									
2006-2011 Average	10.49	10.37	10.40	9.78	9.67	8.79	9.48	8.75	8.05
Cost to Receipts Ratio (%)									
2006-2011 Average	85.73	80.88	79.21	80.37	78.19	64.66	55.45	51.29	73.49
Total Cash Receipts (\$1000)									
2004	529.69	1,398.22	924.75	1,930.07	337.71	1,295.84	693.10	1,143.67	851.53
2005	548.21	1,376.13	1,006.02	2,123.28	404.74	2,146.81	619.35	1,024.40	833.78
2006	525.97	1,298.47	996.90	1,998.23	449.62	1,904.87	661.04	1,093.91	743.88
2007	527.41	1,303.04	1,016.23	2,056.94	459.89	1,997.93	668.60	1,109.31	734.85
2008	531.86	1,314.67	1,012.20	2,055.92	476.74	2,030.11	675.49	1,122.73	720.32
2009	538.60	1,331.48	1,025.30	2,083.68	483.84	2,090.27	701.34	1,166.39	715.60
2010	547.02	1,352.36	1,044.47	2,134.35	496.25	2,127.74	695.27	1,155.68	726.34
2011	558.24	1,380.19	1,053.71	2,158.64	506.26	2,181.21	708.00	1,177.15	745.49
2006-2011 Average	538.18	1,330.03	1,024.80	2,081.29	478.77	2,055.36	684.96	1,137.53	731.08
Government Payments (\$1000)									
2004	58.36	142.30	141.25	264.01	38.72	162.02	84.96	137.21	80.31
2005	123.93	320.86	249.11	454.29	56.24	304.91	119.08	191.47	135.62
2006	93.52	228.33	228.03	414.14	48.68	231.29	104.47	162.03	95.52
2007	53.92	131.22	103.84	192.43	39.45	166.30	61.98	94.21	57.18
2008	46.65	113.78	78.94	153.42	39.60	160.34	53.79	81.85	49.23
2009	43.46	106.10	74.19	143.19	36.45	150.40	49.34	75.10	46.09
2010	41.10	100.38	70.38	136.98	35.46	146.07	47.01	71.46	42.82
2011	40.66	99.35	68.36	135.17	36.25	147.46	47.66	72.44	43.72
2006-2011 Average	53.22	129.86	103.96	195.89	39.32	166.98	60.71	92.85	55.76
Net Cash Farm Income (\$1000)									
2004	128.80	460.09	173.70	391.39	36.76	160.55	357.56	633.31	379.33
2005	119.21	382.96	233.81	541.01	78.75	936.13	259.62	475.21	336.26
2006	84.32	272.17	194.44	352.16	111.04	668.65	287.66	519.26	232.43
2007	84.75	272.33	210.27	400.35	120.34	761.87	300.85	542.29	221.30
2008	93.93	289.05	214.67	418.21	140.37	783.75	306.96	565.89	218.53
2009	101.91	304.03	226.42	449.75	141.42	826.73	338.84	617.44	204.52
2010	103.90	322.85	242.35	498.87	153.06	853.28	335.61	601.34	216.17
2011	107.52	337.66	254.12	507.49	159.91	900.07	352.60	624.86	237.96
2006-2011 Average	96.05	299.68	223.71	437.81	137.69	799.06	320.42	578.51	221.82
Ending Cash Reserves (\$1000)									
2004	36.46	180.13	52.32	204.42	-36.94	-60.04	157.43	237.97	159.62
2005	42.82	245.30	105.86	419.25	-47.51	480.85	197.75	374.72	255.05
2006	17.03	172.97	116.31	407.46	-52.72	713.93	256.06	502.06	268.61
2007	10.75	147.05	174.20	459.73	-27.07	1,113.32	341.96	678.75	285.06
2008	14.53	121.96	206.58	474.31	7.20	1,428.81	388.85	853.66	312.44
2009	34.79	95.38	233.37	487.78	36.61	1,717.18	453.46	1,047.98	249.29
2010	24.17	58.08	245.35	534.55	71.22	1,939.40	523.44	1,216.00	246.31
2011	4.25	7.97	256.86	562.23	91.84	2,149.59	588.11	1,388.00	226.08
Nominal Net Worth (\$1000)									
2004	1,045.67	3,456.60	1,656.84	3,756.46	514.70	3,533.45	3,187.50	4,353.31	3,253.34
2005	1,159.41	3,881.14	1,829.61	4,249.85	538.43	4,348.78	3,634.12	4,997.72	3,761.86
2006	1,230.68	4,152.03	1,943.85	4,513.79	563.44	4,849.20	4,066.04	5,607.34	4,112.56
2007	1,263.69	4,271.96	2,009.59	4,675.40	584.33	5,280.95	4,339.20	6,026.02	4,302.12
2008	1,272.22	4,300.94	2,030.71	4,763.24	609.43	5,562.28	4,455.01	6,275.14	4,360.92
2009	1,312.53	4,368.19	2,074.06	4,926.51	638.23	5,902.22	4,653.03	6,623.00	4,437.63
2010	1,321.87	4,455.99	2,127.98	5,160.46	673.90	6,229.70	4,863.77	6,944.22	4,554.97
2011	1,339.03	4,547.85	2,193.22	5,355.06	706.58	6,610.97	5,091.60	7,319.79	4,699.63
Prob. of Negative Ending Cash (%)									
2006	51	12	3	1	74	1	1	1	1
2007	45	26	2	3	61	1	1	1	3
2008	49	32	2	5	49	1	1	1	5
2009	34	31	1	5	42	1	1	1	13
2010	38	37	5	8	34	1	1	1	13
2011	41	42	8	14	37	1	1	1	18
Prob. of Decreasing Real Net Worth Over 2004-2011 (%)	9	1	1	1	29	1	1	1	1

Table 4 (Continued). Implications of the August 2006 FAPRI Baseline on the Economic Viability of Representative Farms Primarily Producing Feed Grains and Oilseeds.

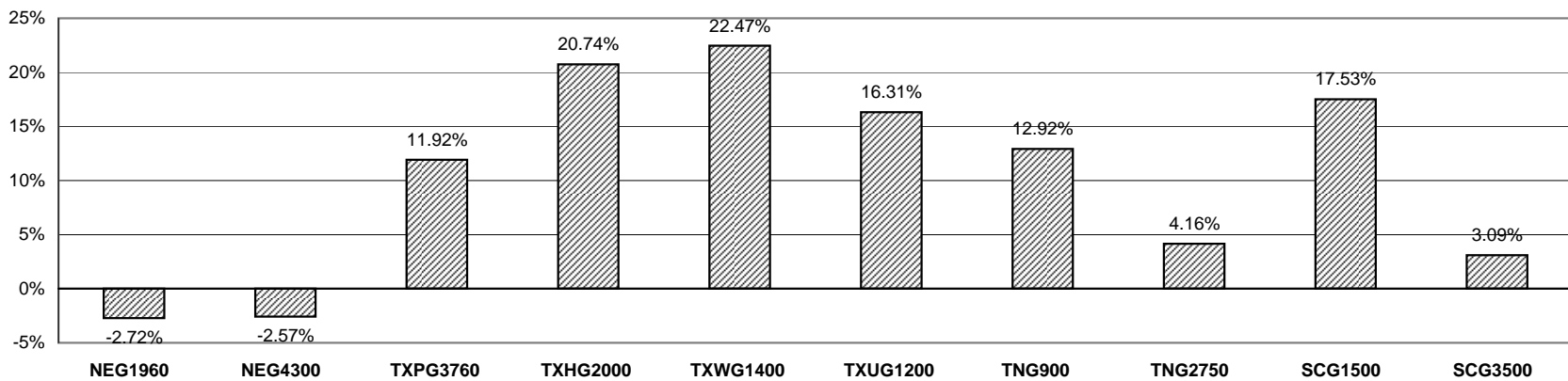
	ING1000	ING2200	TXPG3760	TXHG2000	TXWG1400	TXUG1200	TNG900	TNG2750	SCG1500	SCG3500
Overall Financial Position										
2006-2011 Ranking	Poor	Marginal	Poor	Poor	Poor	Poor	Poor	Marginal	Poor	Marginal
Change Real Net Worth (%)										
2006-2011 Average	-0.17	2.34	-2.81	-6.03	-5.31	-78.21	-2.89	2.73	-4.58	2.87
NIA to Maintain Real Net Worth (%/Rec.)	-1.79	-21.73	3.63	11.13	10.02	10.91	10.29	-9.99	8.28	-11.68
NIA for Zero Ending Cash Balance (%/Rec.)	29.11	1.41	11.92	20.74	22.47	16.31	12.92	4.16	17.53	3.09
Govt Payments/Receipts (%)										
2006-2011 Average	10.83	10.13	12.49	14.57	16.84	14.64	8.23	8.44	16.82	15.18
Cost to Receipts Ratio (%)										
2006-2011 Average	88.84	79.89	98.99	104.25	100.91	103.31	95.02	72.74	101.30	88.04
Total Cash Receipts (\$1000)										
2004	359.76	909.22	1,772.46	462.33	343.55	625.19	312.64	960.68	504.95	1,337.00
2005	359.88	858.46	2,236.46	419.82	305.99	644.97	252.17	804.86	531.02	1,382.55
2006	357.30	852.80	2,314.08	445.13	324.15	662.39	269.74	854.37	563.03	1,468.24
2007	356.89	851.73	2,342.83	443.73	316.61	666.65	270.52	869.39	553.44	1,464.25
2008	359.20	859.00	2,378.18	446.35	319.53	674.63	274.12	880.64	556.98	1,472.59
2009	365.84	870.61	2,421.74	452.39	323.07	687.57	279.88	899.49	568.20	1,513.75
2010	372.19	890.33	2,473.63	453.59	324.76	698.22	283.85	915.46	577.66	1,528.70
2011	376.43	908.43	2,532.81	465.08	332.88	715.40	291.78	935.36	582.94	1,544.07
2006-2011 Average	364.64	872.15	2,410.54	451.05	323.50	684.15	278.32	892.45	567.04	1,498.60
Government Payments (\$1000)										
2004	42.73	116.28	401.50	76.89	64.99	154.67	37.54	105.21	101.01	267.06
2005	69.74	159.71	514.92	117.73	92.93	158.95	43.91	109.18	141.92	334.32
2006	63.20	142.36	406.61	84.99	71.28	124.12	37.18	110.21	126.39	287.59
2007	38.33	84.81	291.38	60.61	52.51	97.25	21.85	71.99	92.86	215.55
2008	33.93	74.31	273.46	56.61	49.05	92.97	18.98	65.64	86.50	198.13
2009	31.34	68.73	260.70	55.08	47.57	87.54	17.35	59.91	82.39	189.28
2010	29.89	65.45	240.45	54.06	47.01	87.68	16.57	57.20	80.89	185.45
2011	29.77	65.00	260.73	53.86	47.77	90.08	16.63	58.06	80.28	185.59
2006-2011 Average	37.74	83.44	288.89	60.87	52.53	96.61	21.43	70.50	91.55	210.26
Net Cash Farm Income (\$1000)										
2004	86.84	290.98	-98.95	64.80	61.90	54.72	93.80	409.37	51.90	271.27
2005	63.39	208.61	68.89	7.26	15.94	4.61	15.43	212.52	12.94	182.79
2006	49.24	173.86	8.45	10.05	16.97	-17.58	19.55	229.04	4.44	196.49
2007	44.99	174.32	21.90	4.90	7.31	-21.60	18.01	247.74	-7.25	184.44
2008	46.85	182.58	77.12	7.64	9.29	-6.42	24.29	259.18	3.85	216.47
2009	47.98	196.00	113.31	2.36	6.96	2.21	24.77	278.25	12.25	260.95
2010	50.69	216.79	152.22	-8.89	1.71	-3.45	23.96	279.68	15.75	276.94
2011	53.36	236.52	197.01	-6.28	3.34	1.87	29.49	295.58	13.75	286.88
2006-2011 Average	48.85	196.68	95.00	1.63	7.60	-7.49	23.35	264.91	7.13	237.03
Ending Cash Reserves (\$1000)										
2004	-10.57	109.35	-266.59	4.20	7.79	-15.68	32.05	158.19	-0.33	109.49
2005	-46.06	120.16	-357.32	-68.55	-25.69	-78.09	-17.83	142.35	-45.18	127.22
2006	-103.93	85.90	-544.18	-131.16	-56.20	-164.18	-60.56	106.95	-108.15	111.01
2007	-169.43	85.27	-714.62	-176.38	-88.00	-255.74	-76.03	128.32	-164.93	94.19
2008	-231.85	56.93	-879.63	-223.84	-123.59	-321.54	-85.18	105.34	-213.27	102.61
2009	-309.36	36.79	-999.91	-285.39	-169.83	-371.36	-105.09	108.18	-274.52	120.04
2010	-384.61	15.45	-1,121.86	-366.29	-234.68	-487.26	-136.11	1.90	-337.32	149.64
2011	-455.20	-6.66	-1,196.85	-449.71	-294.40	-590.57	-161.37	-11.26	-426.67	180.64
Nominal Net Worth (\$1000)										
2004	1,371.57	3,590.64	1,558.68	809.43	541.83	249.91	743.27	2,056.51	732.80	3,232.65
2005	1,507.10	4,040.15	1,669.75	801.33	559.01	199.66	737.08	2,242.32	752.28	3,631.57
2006	1,610.12	4,410.45	1,673.39	799.82	570.35	130.73	737.00	2,393.49	749.60	3,973.83
2007	1,633.20	4,603.94	1,590.15	761.33	548.21	48.45	714.68	2,502.92	710.51	4,120.25
2008	1,598.07	4,628.08	1,451.42	704.59	506.64	-12.08	687.32	2,520.84	661.69	4,175.03
2009	1,595.97	4,734.80	1,403.15	648.00	470.73	-46.78	658.11	2,615.46	621.55	4,297.14
2010	1,582.34	4,849.11	1,352.79	581.05	425.40	-137.31	628.11	2,671.06	576.82	4,452.03
2011	1,585.13	5,002.04	1,382.46	516.13	388.68	-209.69	607.66	2,770.56	543.39	4,628.37
Prob. of Negative Ending Cash (%)										
2006	99	21	99	92	84	94	88	16	88	34
2007	98	26	93	89	87	95	84	18	94	37
2008	99	39	95	92	89	98	82	28	95	40
2009	99	42	94	94	97	97	88	22	98	32
2010	99	46	91	98	99	99	88	47	99	36
2011	99	48	89	96	99	99	89	47	99	35
Prob. of Decreasing Real Net Worth Over 2004-2011 (%)	18	1	68	84	78	96	74	1	86	1

## Figure 9. Feed Grain and Oilseed Farms

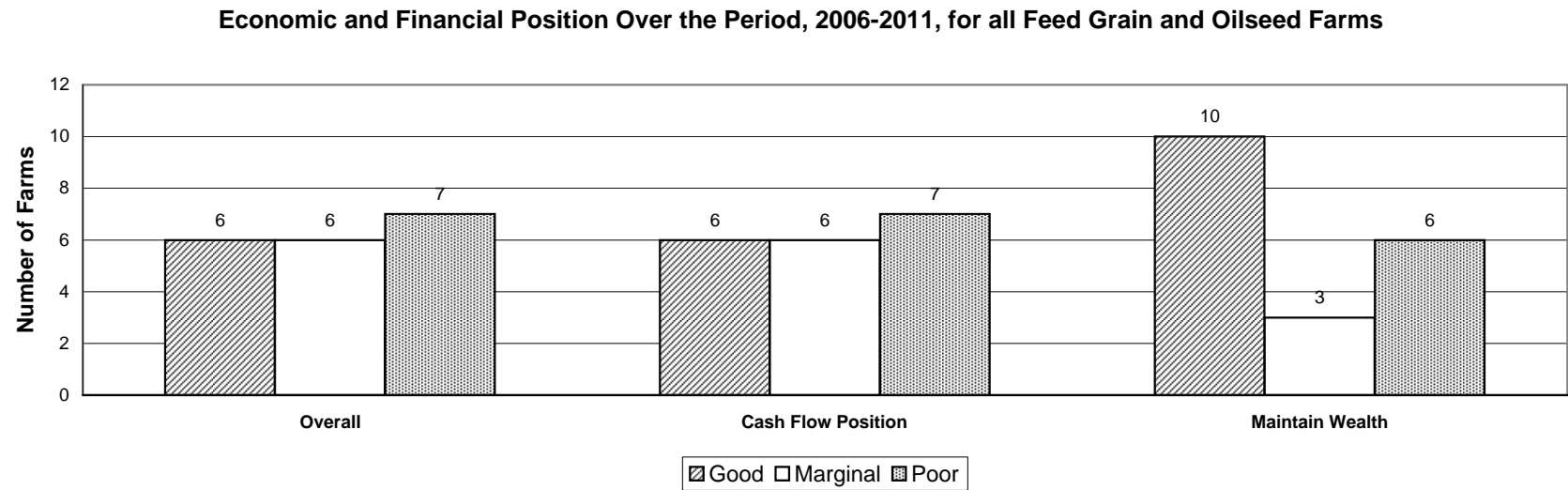
Minimum Annual Percentage Change in Receipts, 2006-2011, Needed to Have a Zero Ending Cash Balance in 2011



Minimum Annual Percentage Change in Receipts, 2006-2011, Needed to Have a Zero Ending Cash Balance in 2011



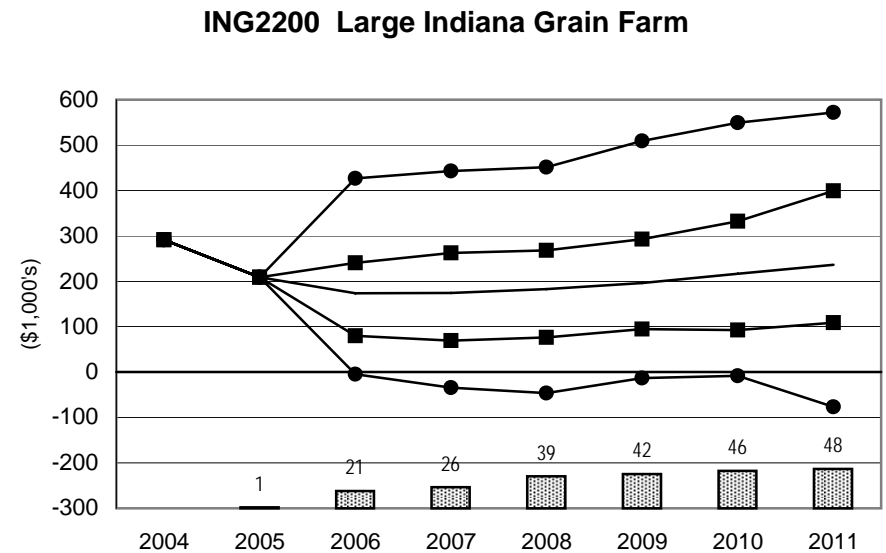
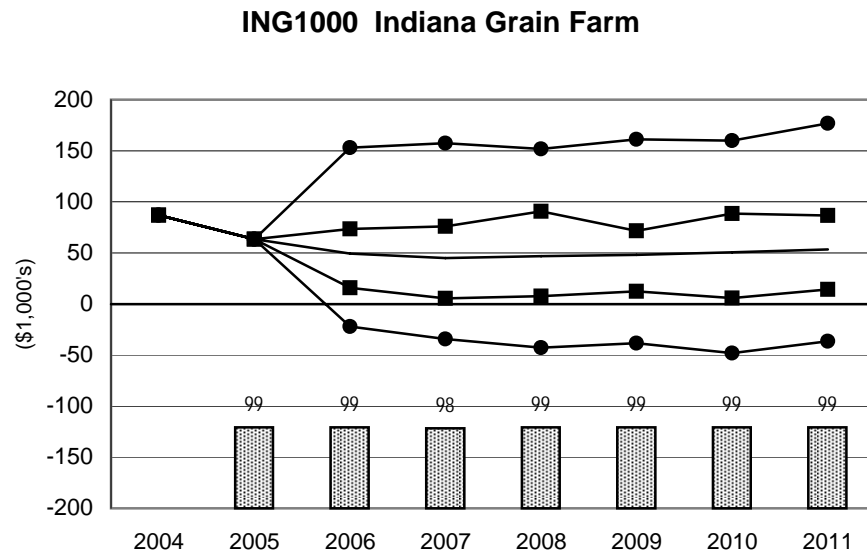
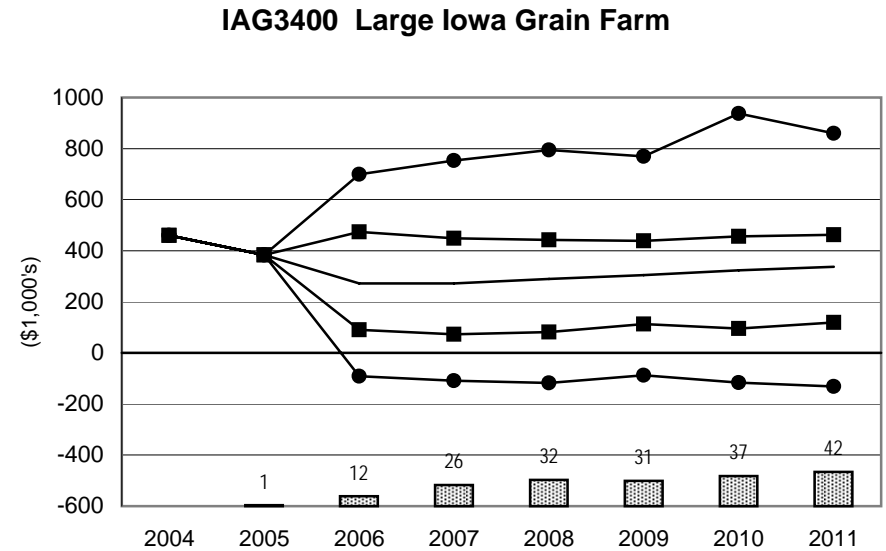
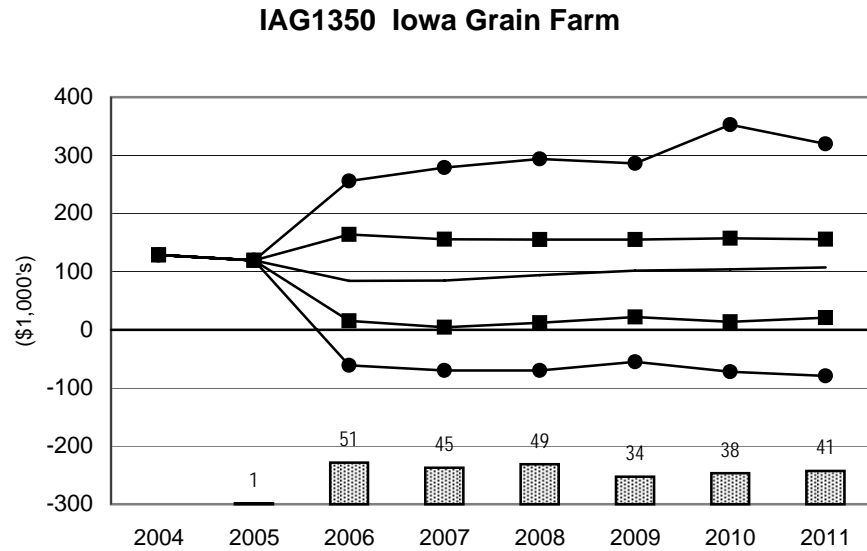
## Figure 10. Feed Grain and Oilseed Farms





**Figure 11. Net Cash Farm Income and Probabilities of a Cash Flow Deficit:  
Feed Grain and Oilseed Farms**

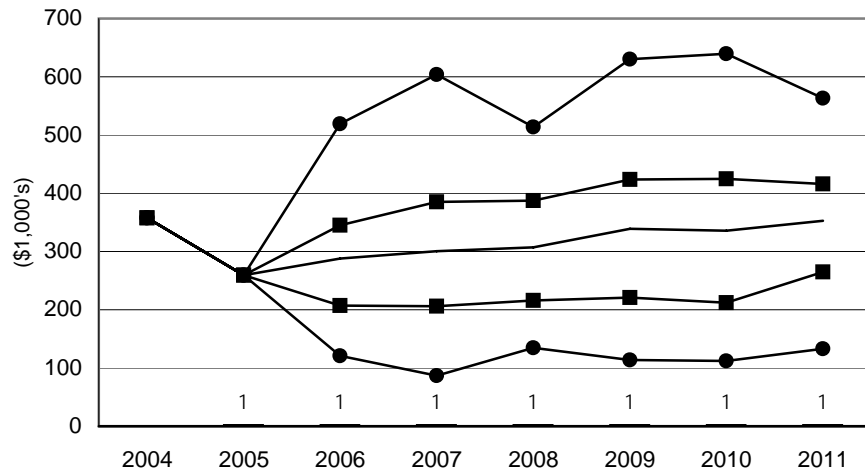
— Average NCFI    ■ 25 & 75 Percentile NCFI    ● 5 & 95 Percentile NCFI    ▨ Prob. of Cash Flow Deficit



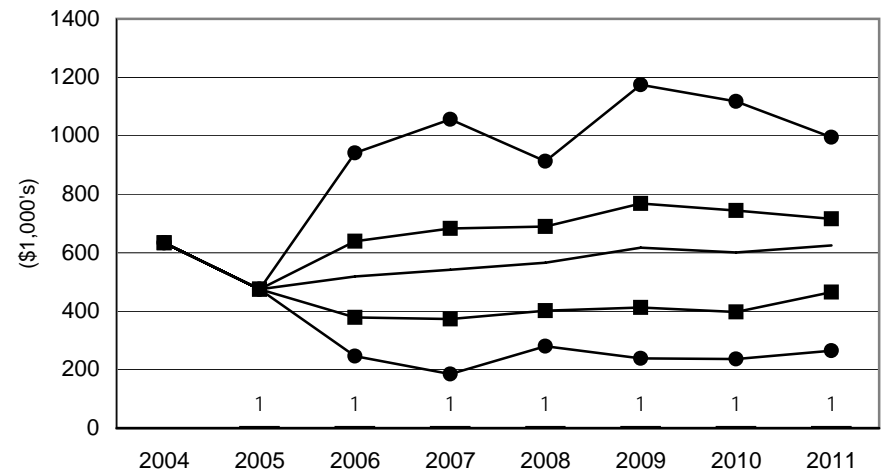
**Figure 12. Net Cash Farm Income and Probabilities of a Cash Flow Deficit:  
Feed Grain and Oilseed Farms**

— Average NCFI    ■ 25 & 75 Percentile NCFI    ● 5 & 95 Percentile NCFI    ▨ Prob. of Cash Flow Deficit

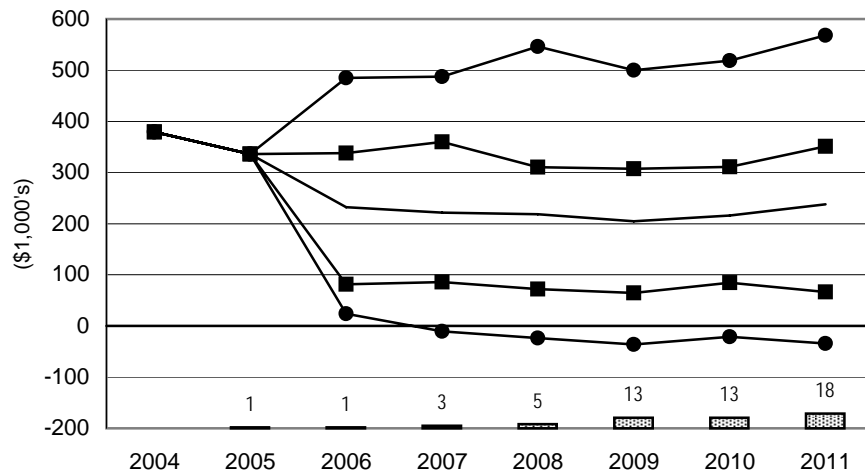
**MOCG2050 Central Missouri Grain Farm**



**MOCG3630 Large Central Missouri Grain Farm**



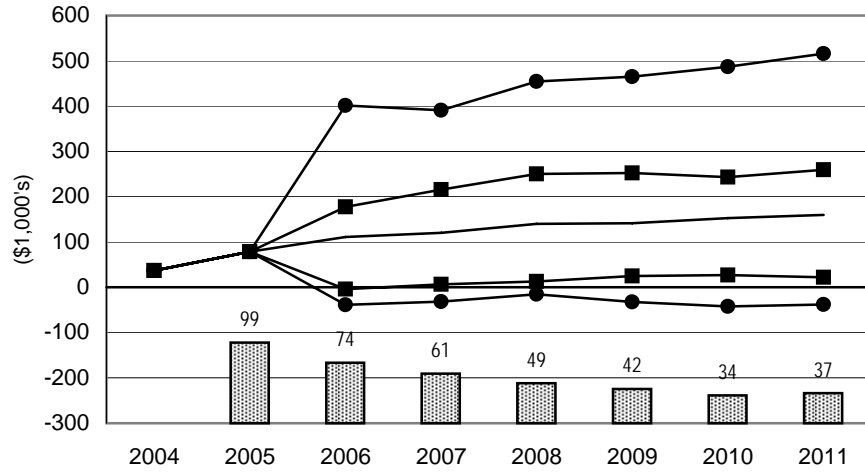
**MONG1850 Northwest Missouri Grain Farm**



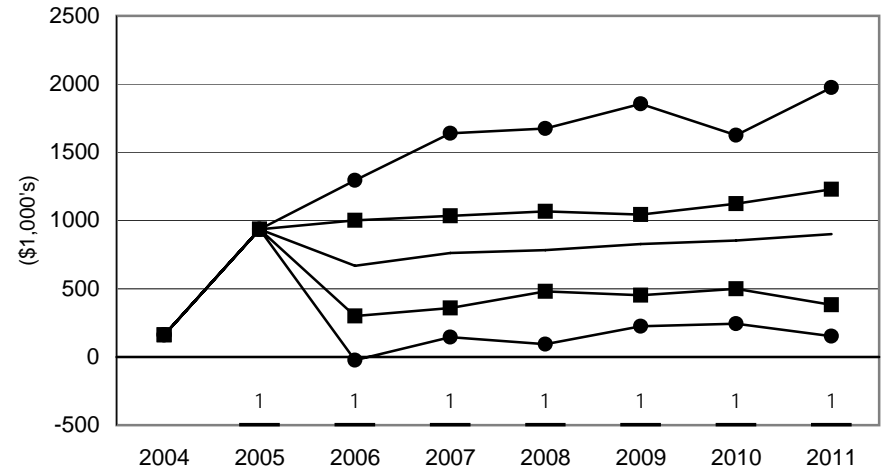
**Figure 13. Net Cash Farm Income and Probabilities of a Cash Flow Deficit:  
Feed Grain and Oilseed Farms**

— Average NCFI    ■ 25 & 75 Percentile NCFI    ● 5 & 95 Percentile NCFI    ▨ Prob. of Cash Flow Deficit

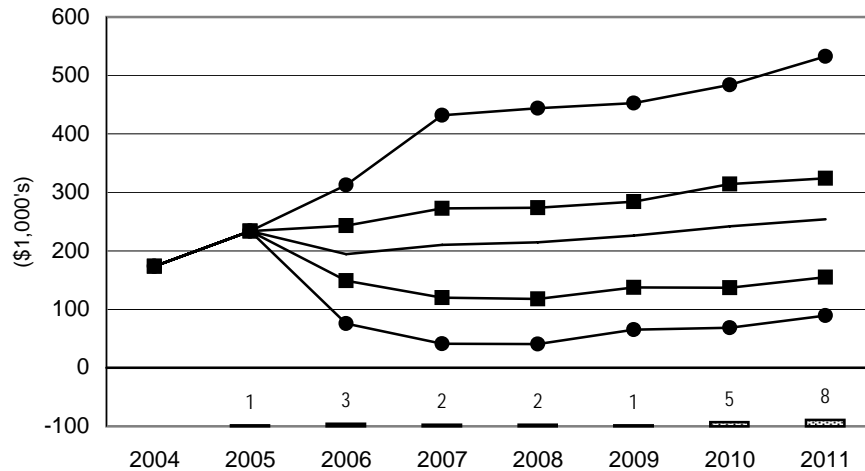
**NDG2180 North Dakota Grain Farm**



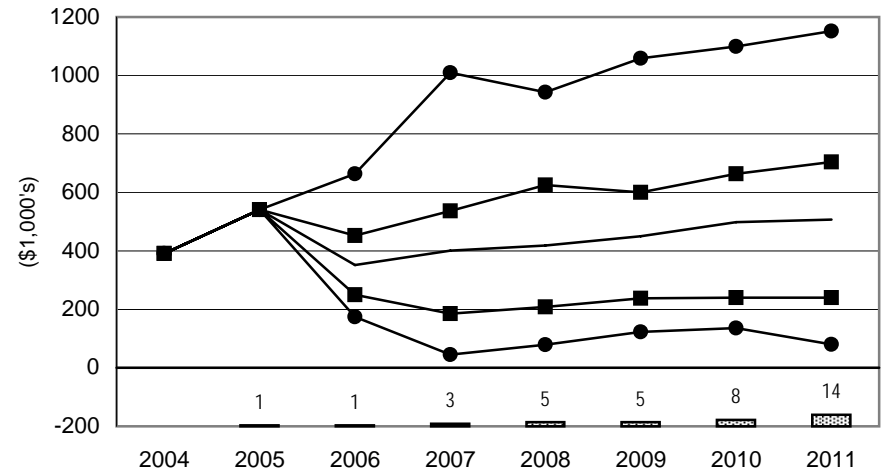
**NDG7500 Large North Dakota Grain Farm**



**NEG1960 Nebraska Grain Farm**



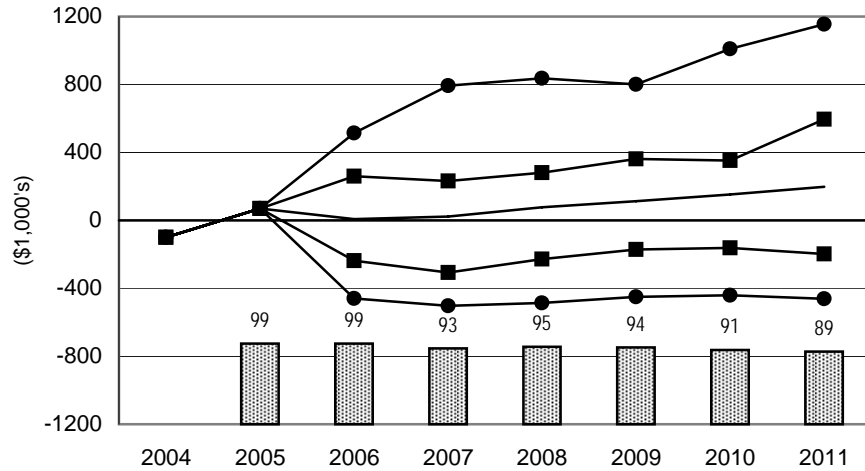
**NEG4300 Large Nebraska Grain Farm**



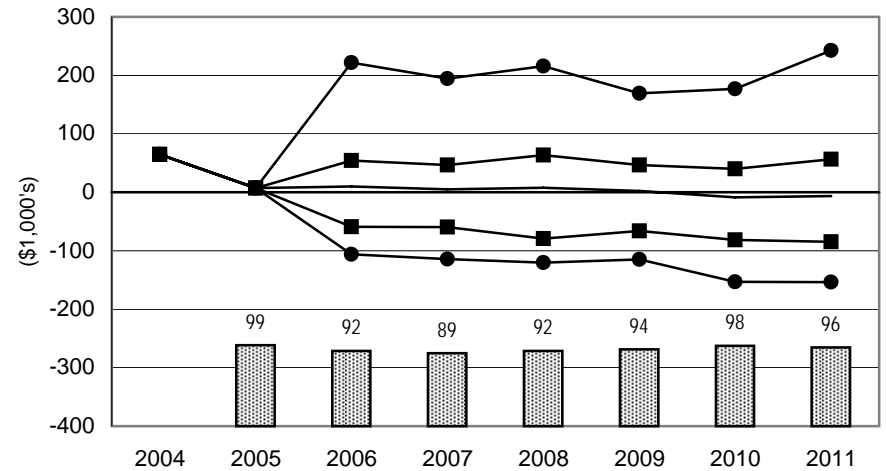
**Figure 14. Net Cash Farm Income and Probabilities of a Cash Flow Deficit:  
Feed Grain and Oilseed Farms**

— Average NCFI    ■ 25 & 75 Percentile NCFI    ● 5 & 95 Percentile NCFI    ▨ Prob. of Cash Flow Deficit

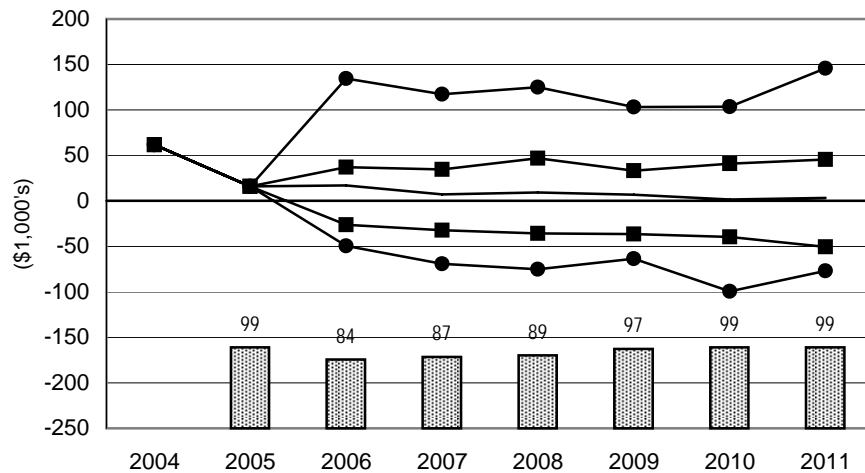
**TXPG3760 Texas Panhandle Grain Farm**



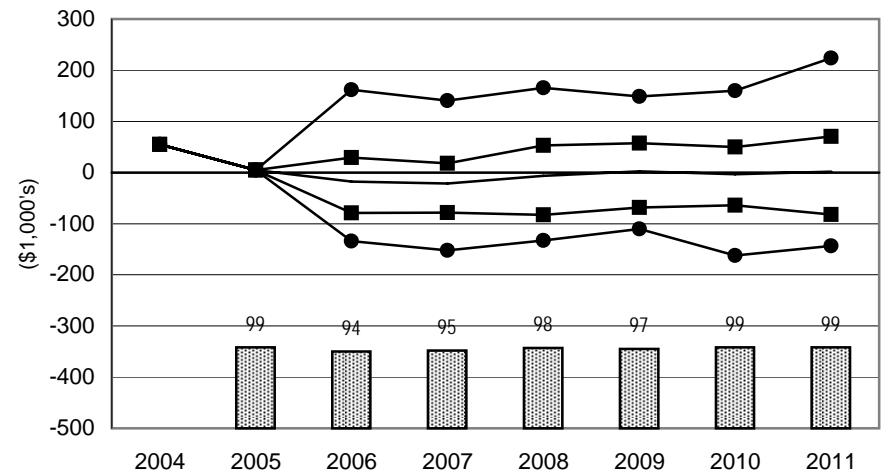
**TXHG2000 Texas North Blacklands Grain Farm**



**TXWG1400 Texas South Blacklands Grain Farm**



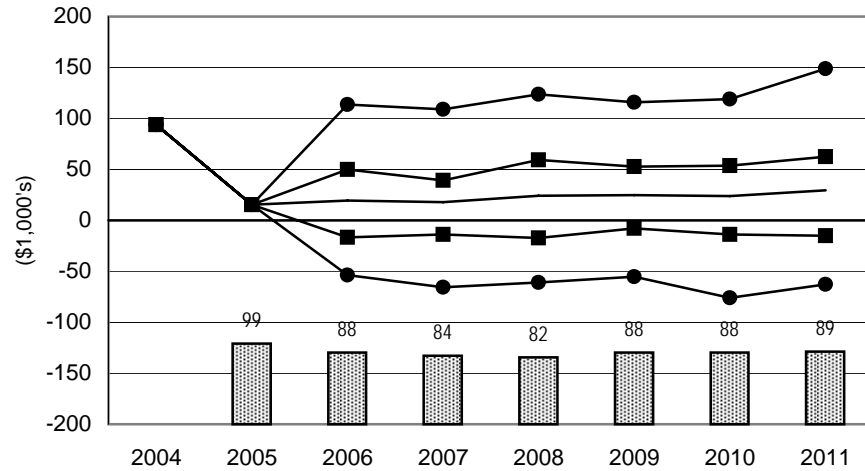
**TXUG1200 Uvalde Texas Grain Farm**



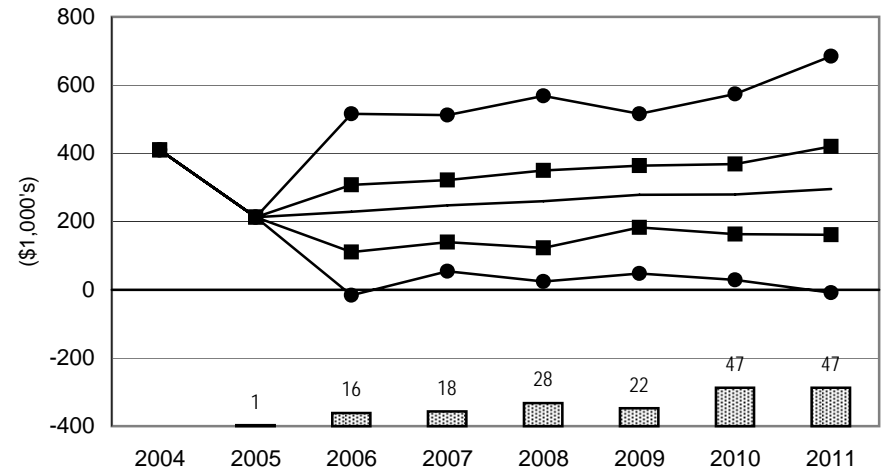
**Figure 15. Net Cash Farm Income and Probabilities of a Cash Flow Deficit:  
Feed Grain and Oilseed Farms**

— Average NCFI    ■ 25 & 75 Percentile NCFI    ● 5 & 95 Percentile NCFI    ▨ Prob. of Cash Flow Deficit

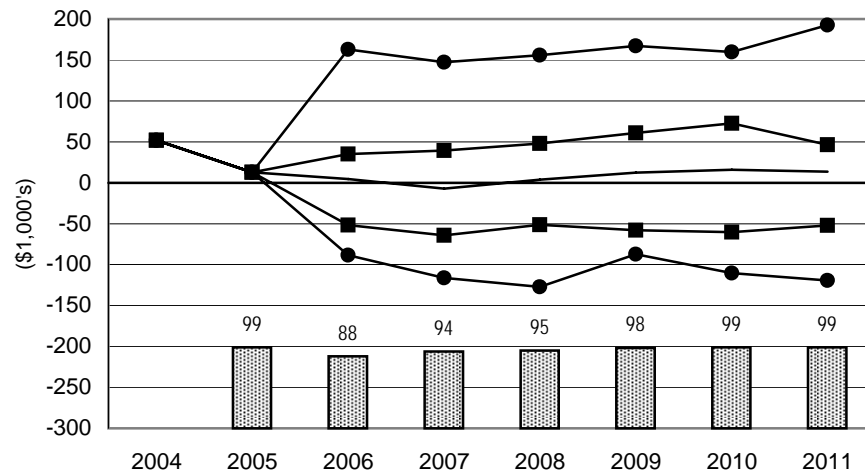
**TNG900 Tennessee Grain Farm**



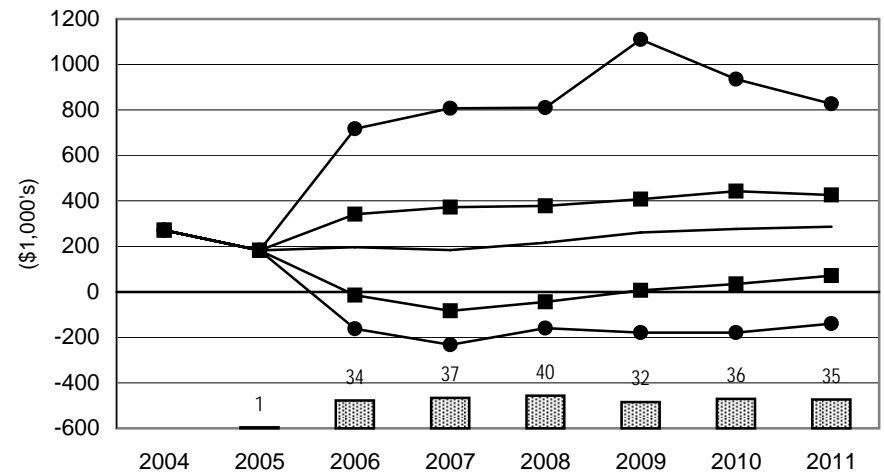
**TNG2750 Large Tennessee Grain Farm**



**SCG1500 South Carolina Grain Farm**



**SCG3500 Large South Carolina Grain Farm**



# Figure 16. Representative Farms Producing Wheat

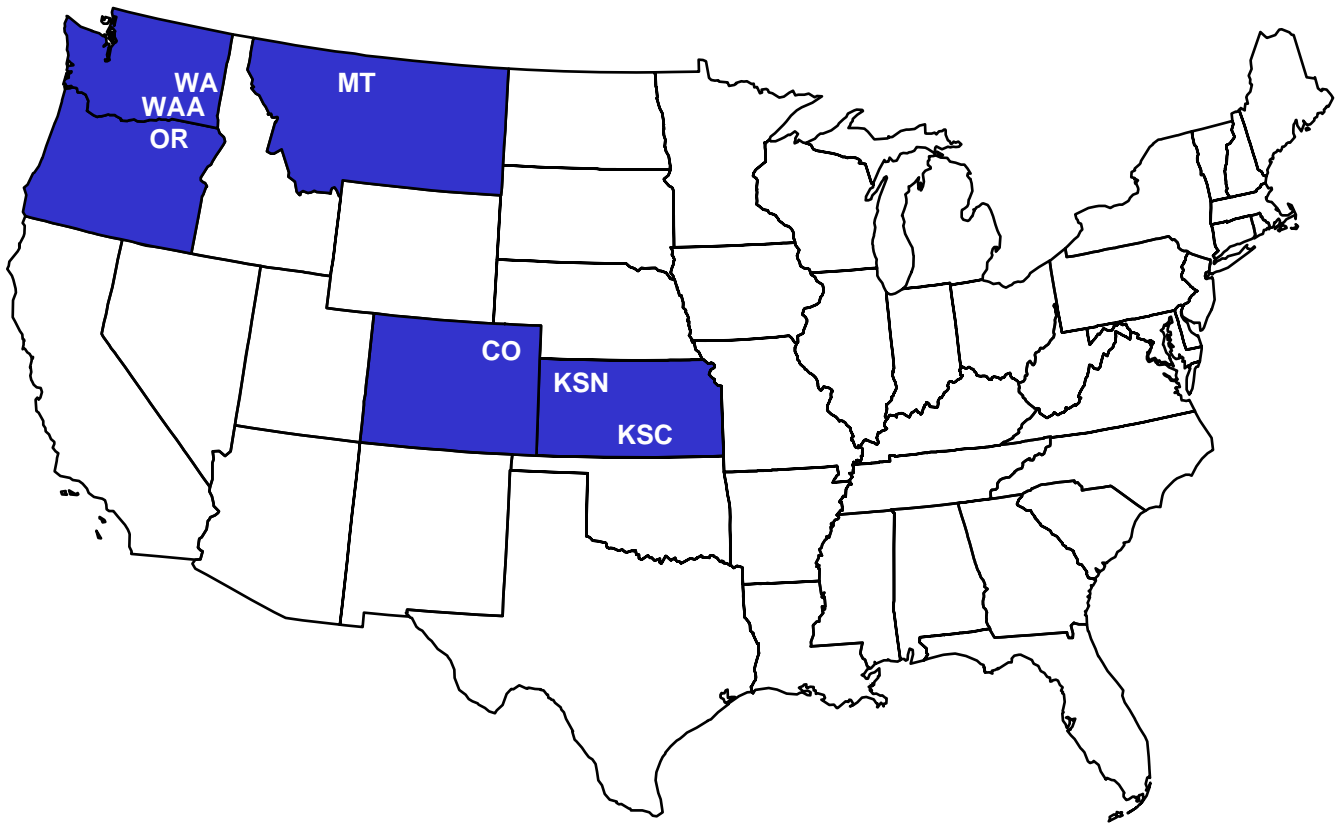
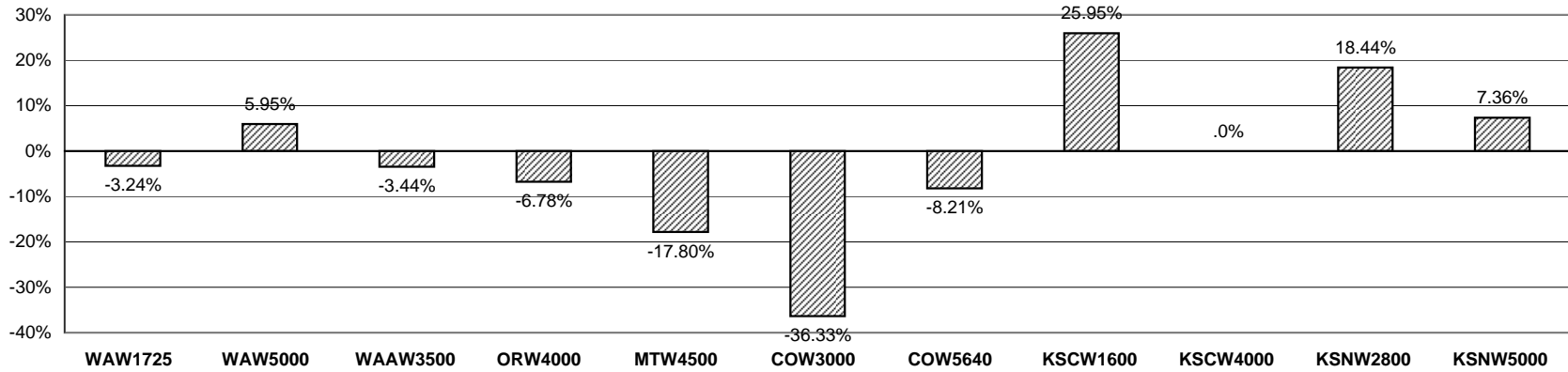


Table 5. Implications of the August 2006 FAPRI Baseline on the Economic Viability of Representative Farms Primarily Producing Wheat.

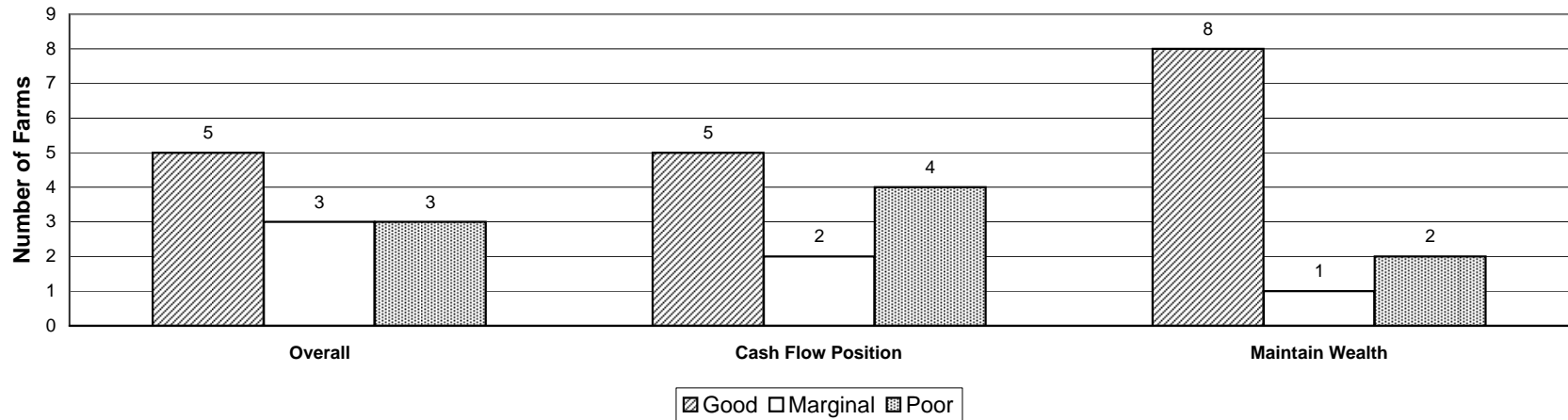
	WAW1725	WAW5000	WAAW3500	ORW4000	MTW4500	KSCW1600	KSCW4000	KSNW2800	KSNW5000	COW3000	COW5640
Overall Financial Position											
2006-2011 Ranking	Marginal	Marginal	Good	Good	Good	Poor	Marginal	Poor	Poor	Good	Good
Change Real Net Worth (%)											
2006-2011 Average	1.70	1.25	2.64	1.86	3.41	-1.17	1.73	-1.18	0.79	5.51	3.61
NIA to Maintain Real Net Worth (%/Rec.)	-7.63	-7.52	-14.04	-10.71	-29.51	6.71	-6.11	0.00	-4.78	-42.40	-21.38
NIA for Zero Ending Cash Balance (%/Rec.)	-3.24	5.95	-3.43	-6.78	-17.80	25.95	0.00	18.44	7.36	-36.33	-8.20
Govt Payments/Receipts (%)											
2006-2011 Average	12.38	11.24	12.90	12.39	16.60	12.46	12.16	12.03	9.98	8.59	8.56
Cost to Receipts Ratio (%)											
2006-2011 Average	82.32	86.87	71.69	67.34	63.30	90.58	77.12	90.52	88.14	48.59	66.44
Total Cash Receipts (\$1000)											
2004	482.65	1,263.61	214.62	294.10	464.67	287.57	635.72	237.63	589.24	260.65	507.46
2005	379.87	1,160.43	227.23	291.47	328.96	221.78	535.78	354.78	791.66	266.06	504.93
2006	415.41	1,259.85	252.54	311.74	399.65	272.78	613.85	375.15	872.93	286.24	546.52
2007	413.20	1,253.97	248.59	308.77	389.90	269.74	617.57	368.95	863.23	283.73	549.34
2008	417.08	1,254.48	249.34	309.78	389.07	274.16	626.13	362.87	863.31	283.56	555.10
2009	421.40	1,274.66	253.70	311.59	390.12	280.04	637.21	360.68	865.80	289.09	560.72
2010	424.48	1,283.80	253.41	317.76	390.65	279.54	638.65	365.20	879.40	292.23	572.03
2011	428.66	1,295.81	254.36	317.94	390.31	282.12	650.48	368.44	896.85	294.40	575.58
2006-2011 Average	420.04	1,270.43	251.99	312.93	391.62	276.40	630.65	366.88	873.59	288.21	559.88
Government Payments (\$1000)											
2004	63.56	175.87	25.24	28.97	51.65	33.79	93.66	39.83	85.63	28.76	47.98
2005	43.05	120.63	23.82	27.20	46.82	35.60	103.91	59.77	135.49	35.74	50.85
2006	46.53	130.38	26.00	29.94	50.43	29.07	77.23	50.27	105.02	29.71	45.92
2007	51.38	141.82	31.94	37.08	59.51	31.32	72.90	42.50	82.19	24.14	46.55
2008	51.79	141.65	32.98	38.14	61.46	31.57	73.33	40.80	78.54	23.21	47.29
2009	50.04	135.92	32.21	37.42	60.76	31.02	71.62	40.11	76.25	22.59	46.09
2010	49.25	134.79	31.64	36.42	59.63	30.29	69.73	38.74	73.58	21.94	45.66
2011	49.09	133.79	31.75	36.57	59.41	30.52	69.82	38.36	73.03	21.85	45.85
2006-2011 Average	49.68	136.39	31.09	35.93	58.53	30.63	72.44	41.80	81.44	23.91	46.23
Net Cash Farm Income (\$1000)											
2004	184.27	331.79	61.34	123.64	262.00	77.35	213.16	-26.75	-49.50	132.24	179.21
2005	54.10	146.59	56.78	95.84	110.11	-1.08	85.68	54.67	87.90	129.71	154.46
2006	72.66	198.05	72.60	104.73	172.27	39.28	140.76	64.88	146.25	146.91	182.68
2007	71.08	176.70	68.90	103.43	165.79	34.37	143.42	58.37	138.30	148.85	181.02
2008	80.29	189.38	74.75	111.23	168.00	41.62	160.79	53.77	142.20	150.71	192.55
2009	87.01	202.32	81.30	115.62	170.91	47.39	168.35	42.80	144.17	150.90	203.38
2010	91.07	199.11	82.80	123.57	168.73	46.57	171.69	43.37	151.50	154.40	211.53
2011	95.22	201.31	85.14	125.54	167.88	46.07	168.41	42.62	137.53	156.07	211.94
2006-2011 Average	82.89	194.48	77.58	114.02	168.93	42.55	158.90	50.97	143.32	151.31	197.18
Ending Cash Reserves (\$1000)											
2004	91.00	123.19	6.00	35.08	118.74	5.39	82.18	-99.09	-162.27	48.28	67.02
2005	23.90	34.42	3.10	42.75	113.61	-68.72	0.61	-120.71	-192.20	99.97	81.46
2006	14.93	-18.19	4.00	43.30	143.90	-107.53	-16.80	-141.52	-180.52	160.07	104.77
2007	24.77	-44.07	18.71	70.77	197.45	-132.19	4.74	-149.00	-147.70	240.21	141.90
2008	36.55	-80.95	34.34	95.35	244.25	-153.01	36.48	-170.01	-122.05	317.01	173.09
2009	52.29	-124.79	52.59	113.48	295.85	-171.39	23.86	-234.78	-104.53	360.04	199.70
2010	65.36	-208.92	70.88	132.80	329.35	-198.40	53.54	-278.52	-109.35	422.86	227.28
2011	75.99	-289.29	88.63	149.80	354.45	-216.85	5.54	-336.82	-202.60	466.87	240.18
Nominal Net Worth (\$1000)											
2004	926.11	3,354.81	810.36	935.42	1,632.83	758.58	1,605.17	1,021.52	1,739.18	983.80	1,635.41
2005	981.85	3,624.09	890.65	1,018.55	1,803.51	749.88	1,657.83	1,111.18	1,897.66	1,126.94	1,805.38
2006	1,044.15	3,910.49	970.05	1,091.01	1,983.31	772.77	1,760.12	1,186.08	2,072.91	1,272.19	1,982.72
2007	1,070.23	4,017.93	1,011.70	1,130.09	2,090.01	763.41	1,808.50	1,204.20	2,145.11	1,376.24	2,080.11
2008	1,075.91	4,020.87	1,023.56	1,140.77	2,143.52	739.79	1,835.26	1,174.55	2,144.09	1,444.18	2,138.71
2009	1,094.81	4,071.77	1,051.13	1,159.60	2,214.56	729.28	1,861.98	1,142.41	2,165.90	1,516.82	2,216.67
2010	1,115.71	4,107.05	1,080.86	1,180.21	2,289.58	714.87	1,926.55	1,119.36	2,188.26	1,600.51	2,312.05
2011	1,143.74	4,179.91	1,117.52	1,205.89	2,375.37	716.68	1,931.47	1,096.44	2,158.32	1,683.61	2,398.81
Prob. of Negative Ending Cash (%)											
2006	44	57	48	25	1	90	59	95	80	1	4
2007	36	59	39	20	2	90	49	97	69	1	2
2008	36	62	28	16	4	88	35	92	56	1	2
2009	28	69	22	14	2	92	43	95	59	1	2
2010	25	72	21	13	3	91	39	98	57	1	4
2011	26	74	21	12	7	90	47	96	69	1	6
Prob. of Decreasing Real Net Worth Over 2004-2011 (%)	1	1	1	1	1	52	6	35	22	1	1

# Figure 17. Wheat Farms

## Minimum Annual Percentage Change in Receipts, 2006-2011, Needed to Have a Zero Ending Cash Balance in 2011



## Economic and Financial Position Over the Period, 2006-2011, for all Wheat Farms

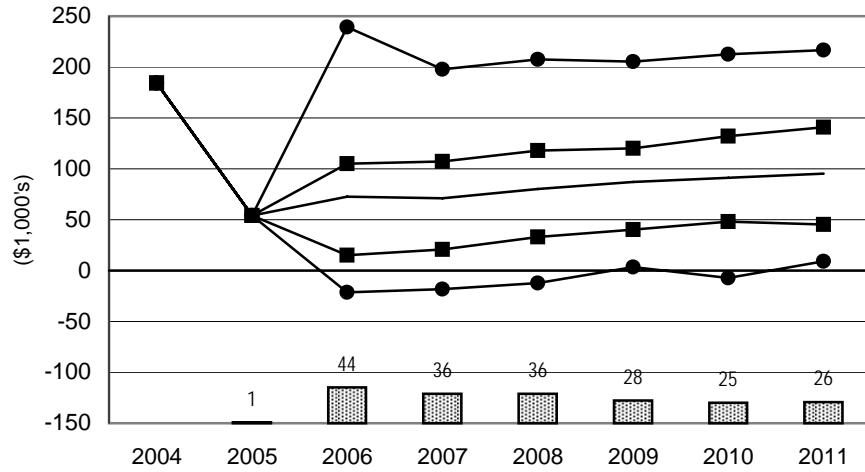




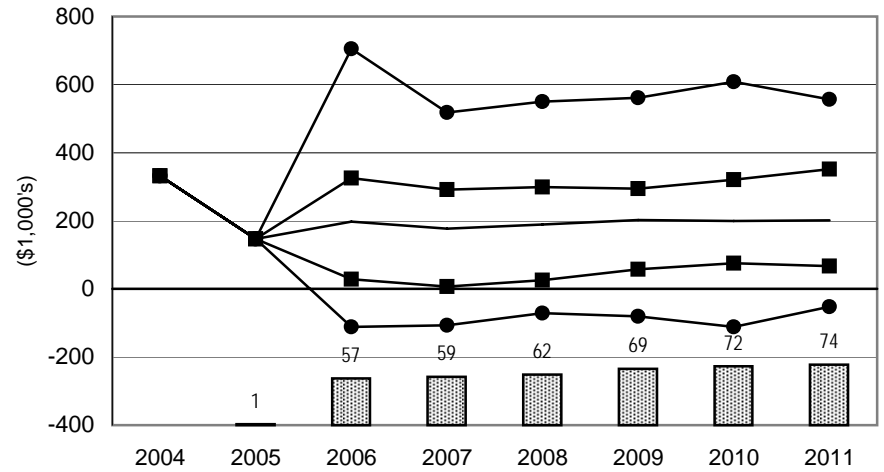
**Figure 18. Net Cash Farm Income and Probabilities of a Cash Flow Deficit: Wheat Farms**

— Average NCFI    ■ 25 & 75 Percentile NCFI    ● 5 & 95 Percentile NCFI    ▨ Prob. of Cash Flow Deficit

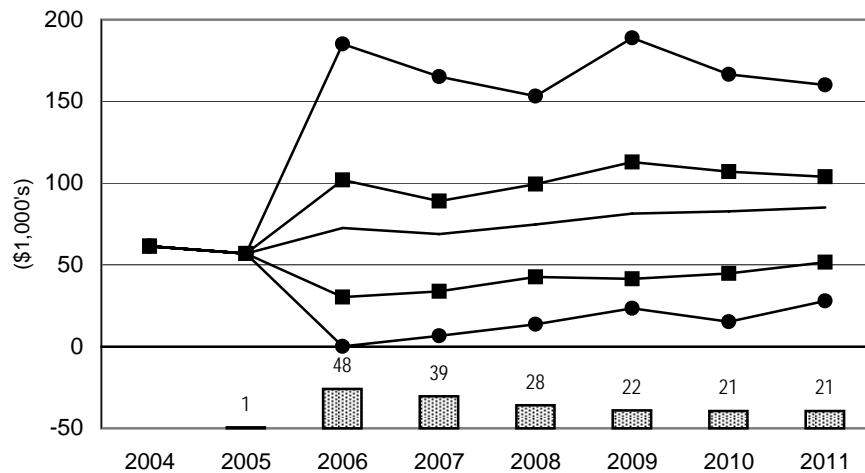
**WAW1725 Washington Wheat Farm**



**WAW5000 Large Washington Wheat Farm**



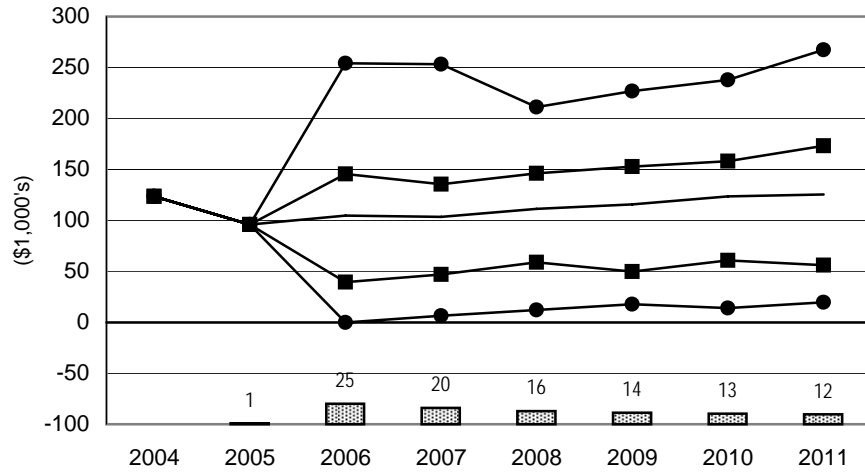
**WAAW3500 Southern Washington Wheat Farm**



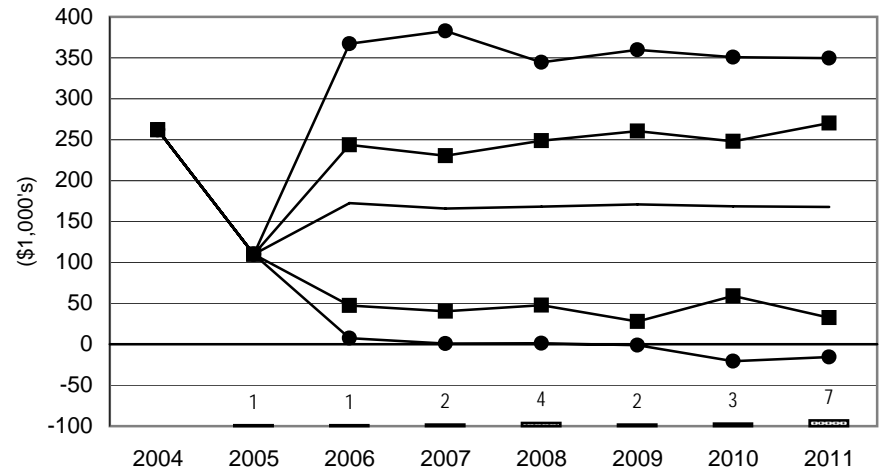
**Figure 19. Net Cash Farm Income and Probabilities of a Cash Flow Deficit: Wheat Farms**

— Average NCFI    ■ 25 & 75 Percentile NCFI    ● 5 & 95 Percentile NCFI    ▨ Prob. of Cash Flow Deficit

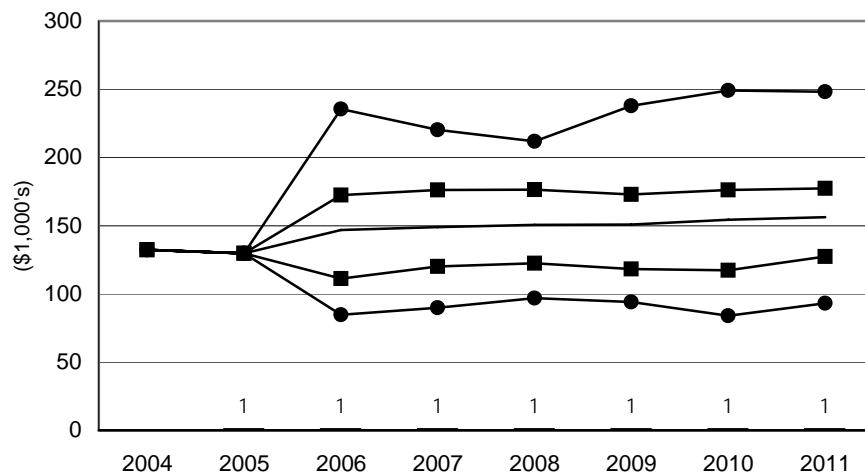
**ORW4000 Oregon Wheat Farm**



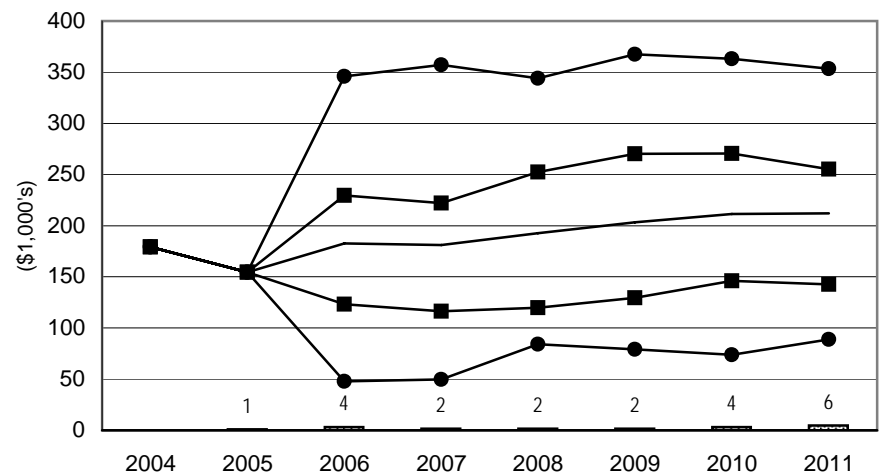
**MTW4500 Montana Wheat Farm**



**COW3000 Colorado Wheat Farm**



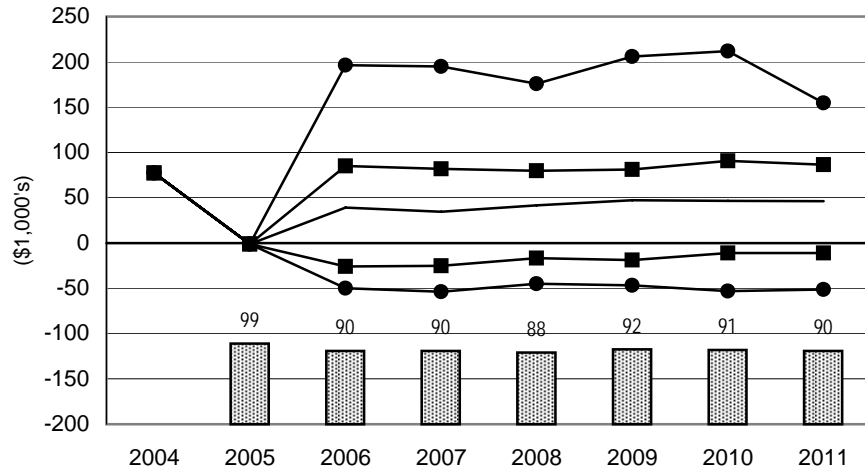
**COW5640 Large Colorado Wheat Farm**



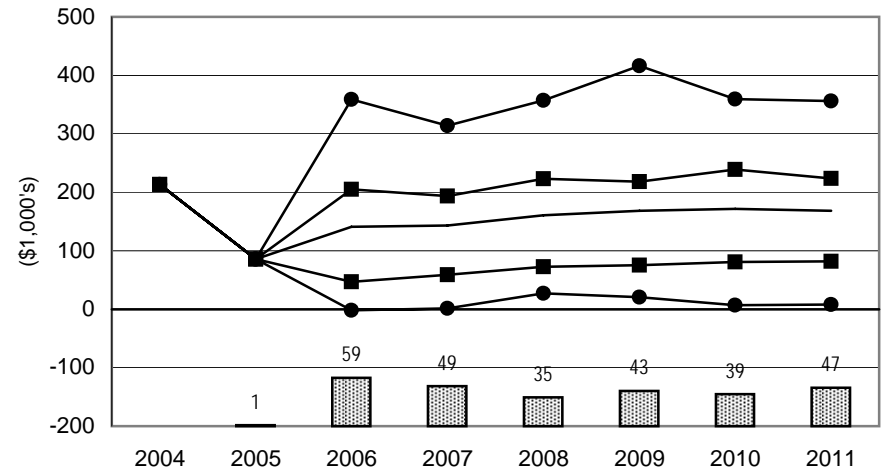
**Figure 20. Net Cash Farm Income and Probabilities of a Cash Flow Deficit:  
Wheat Farms**

— Average NCFI    ■ 25 & 75 Percentile NCFI    ● 5 & 95 Percentile NCFI    ▨ Prob. of Cash Flow Deficit

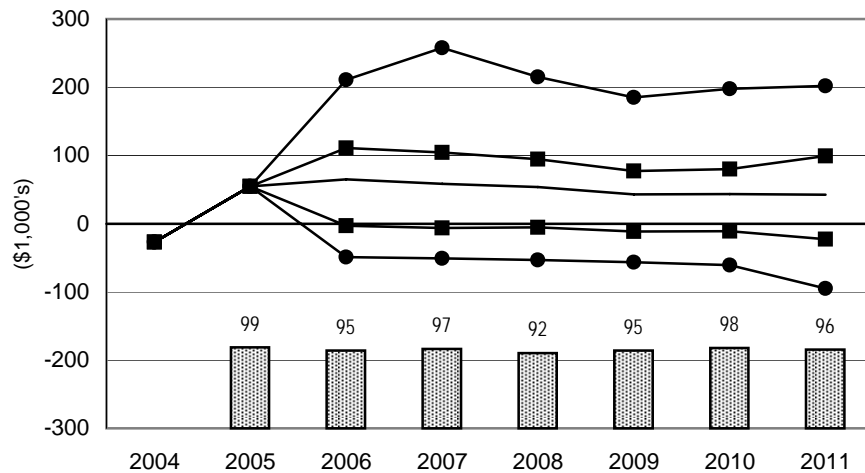
**KSCW1600 Central Kansas Wheat Farm**



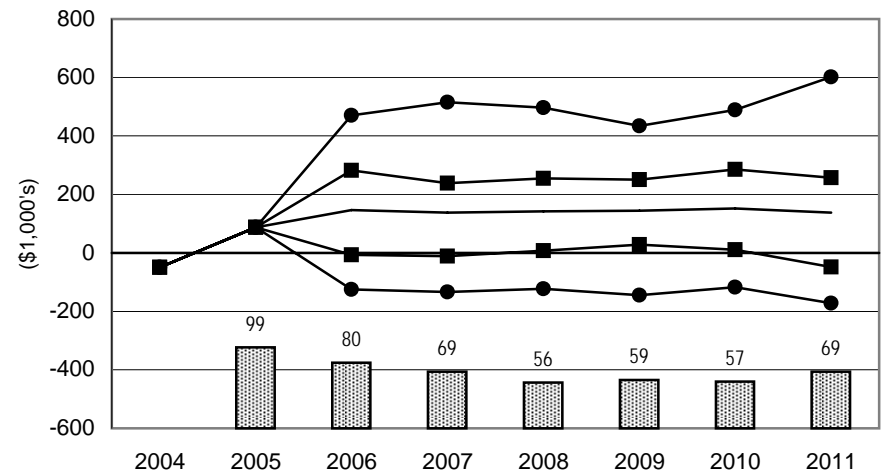
**KSCW4000 Large Central Kansas Wheat Farm**



**KSNW2800 Northwest Kansas Wheat Farm**



**KSNW5000 Large Northwest Kansas Wheat Farm**



## Figure 21. Representative Farms Producing Cotton

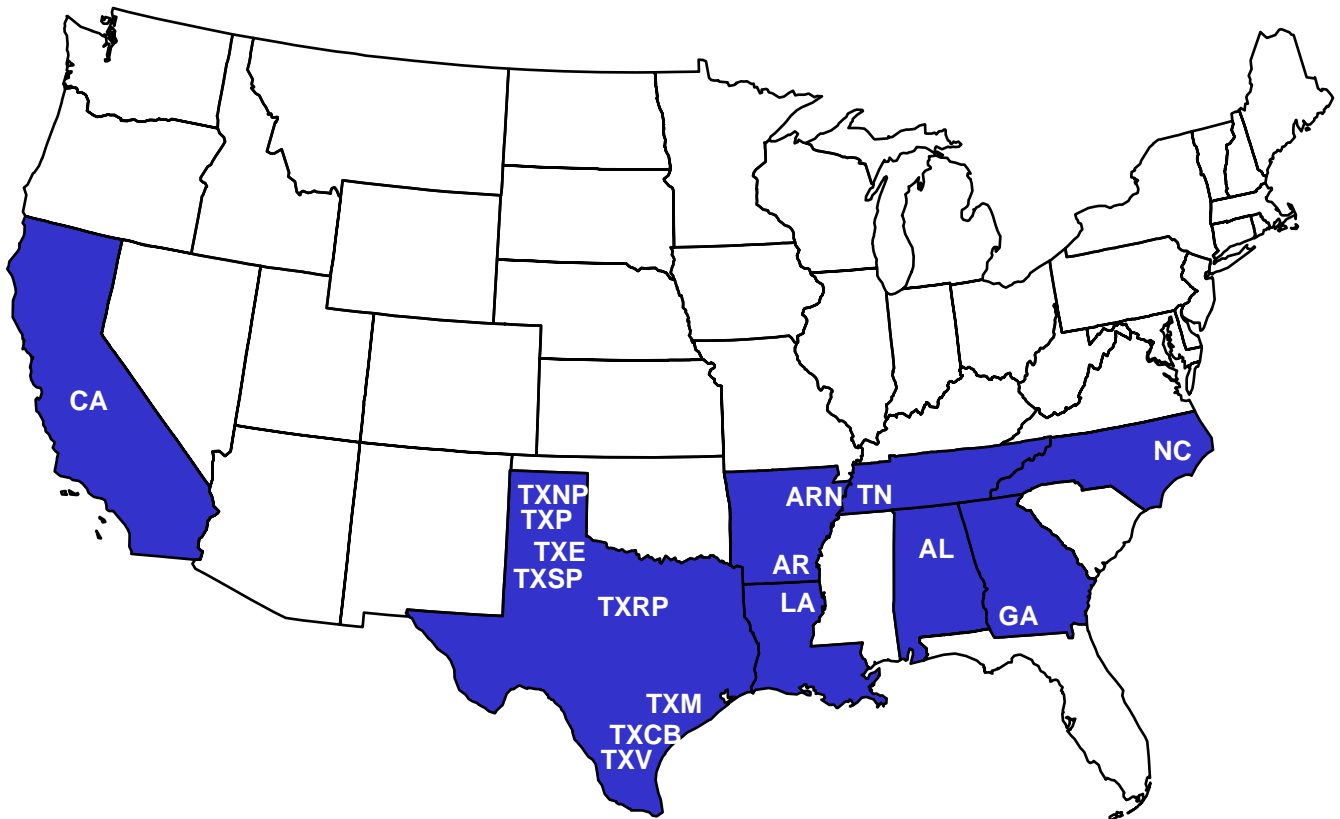


Table 6. Implications of the August 2006 FAPRI Baseline on the Economic Viability of Representative Farms Primarily Producing Cotton.

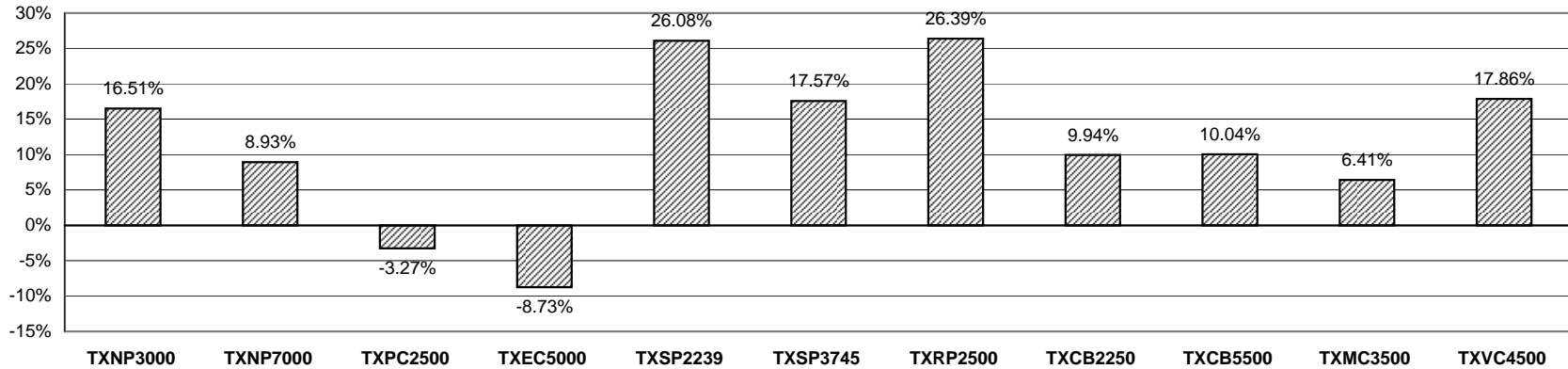
	TXNP3000	TXNP7000	TXSP2239	TXSP3745	TXPC2500	TXEC5000	TXRP2500	TXMC3500	TXCB2250	TXCB5500	TXVC4500
Overall Financial Position											
2006-2011 Ranking	Poor	Poor	Poor	Poor	Good	Marginal	Poor	Poor	Poor	Poor	Poor
Change Real Net Worth (%)											
2006-2011 Average	-28.15	-2.13	-6.08	-2.39	2.58	3.32	-1.52	-2.45	-3.15	-12.91	-5.96
NIA to Maintain Real											
Net Worth (%/Rec.)	11.91	1.63	18.80	12.69	-5.83	-2.30	16.89	1.72	3.27	8.03	6.74
NIA for Zero Ending											
Cash Balance (%/Rec.)	16.51	8.93	26.08	17.57	-3.27	-8.73	26.39	6.41	9.94	10.04	17.86
Govt Payments/Receipts (%)											
2006-2011 Average	12.14	12.31	22.46	22.30	18.31	21.75	25.52	19.30	21.51	20.63	21.45
Cost to Receipts Ratio (%)											
2006-2011 Average	102.69	96.92	99.57	96.70	85.77	83.64	92.35	98.57	96.90	101.18	107.60
Total Cash Receipts (\$1000)											
2004	1,128.11	2,021.04	631.63	1,306.44	852.31	1,870.74	241.87	1,191.46	873.76	1,904.22	1,225.58
2005	1,102.35	2,513.46	542.31	925.48	1,446.77	2,103.53	251.19	1,290.99	667.24	1,565.43	1,324.75
2006	1,184.89	2,683.35	584.85	1,000.00	1,157.48	1,525.67	269.94	1,362.13	714.85	1,598.29	1,396.95
2007	1,207.83	2,706.22	579.58	992.70	1,242.10	1,557.16	267.23	1,371.77	714.98	1,604.08	1,410.13
2008	1,235.86	2,782.45	588.82	1,005.89	1,258.09	1,575.64	269.82	1,360.12	710.48	1,628.86	1,414.23
2009	1,231.85	2,807.79	599.58	1,026.09	1,267.49	1,598.35	271.50	1,376.36	719.28	1,650.50	1,430.27
2010	1,277.38	2,883.01	618.05	1,051.01	1,287.75	1,634.97	279.90	1,428.28	748.26	1,690.30	1,441.24
2011	1,300.94	2,946.15	626.43	1,073.52	1,324.98	1,677.39	281.54	1,461.64	768.48	1,712.27	1,476.20
2006-2011 Average	1,239.79	2,801.50	599.55	1,024.87	1,256.32	1,594.87	273.32	1,393.38	729.39	1,647.38	1,428.17
Government Payments (\$1000)											
2004	245.10	469.45	179.54	367.76	202.02	325.06	84.88	335.60	174.38	355.80	362.80
2005	214.97	529.47	174.76	296.21	336.32	529.42	84.79	392.87	219.53	465.71	411.48
2006	176.60	425.16	149.18	255.58	282.28	376.48	76.55	312.43	173.95	396.80	358.51
2007	148.10	341.92	123.79	212.24	232.95	322.32	67.41	252.37	146.76	328.98	308.67
2008	140.66	311.81	118.72	202.77	208.78	300.60	64.05	240.38	141.28	312.80	301.12
2009	128.90	287.87	117.70	200.78	196.23	290.70	62.38	235.53	138.71	305.56	285.49
2010	128.25	280.44	115.40	196.74	191.07	288.97	62.01	230.29	135.95	298.30	284.37
2011	136.86	295.88	118.59	202.60	201.43	307.05	63.76	234.04	138.49	310.87	294.36
2006-2011 Average	143.23	323.85	123.90	211.78	218.79	314.35	66.02	250.84	145.86	325.55	305.42
Net Cash Farm Income (\$1000)											
2004	286.57	17.86	148.46	476.58	87.87	664.51	50.82	94.32	192.45	331.73	56.89
2005	-29.39	50.04	32.30	60.54	530.59	848.27	34.13	68.60	33.21	62.24	-14.14
2006	-37.36	56.94	43.14	83.02	124.91	196.75	38.24	69.23	71.73	34.88	-44.52
2007	-30.76	68.41	29.59	67.50	171.25	274.53	31.88	71.96	65.21	27.24	-48.50
2008	11.67	173.24	41.68	91.47	210.03	312.95	38.99	81.44	65.56	55.54	-28.32
2009	-2.67	193.85	44.95	99.54	223.34	328.98	41.10	86.34	59.55	50.53	-27.37
2010	29.72	268.30	55.98	106.81	235.82	360.75	47.80	109.29	67.51	46.80	-38.75
2011	42.67	312.86	58.02	117.16	267.07	393.90	45.91	131.08	75.07	9.11	-30.56
2006-2011 Average	2.21	178.93	45.56	94.25	205.40	311.31	40.65	91.56	67.44	37.35	-36.34
Ending Cash Reserves (\$1000)											
2004	95.59	-196.59	27.05	231.98	-52.95	275.93	-2.82	-16.76	57.19	174.06	-80.71
2005	-93.71	-417.67	-44.88	113.49	254.54	566.13	-25.74	-106.02	-28.76	71.40	-226.28
2006	-277.39	-702.19	-117.98	3.92	175.12	485.01	-48.50	-186.78	-79.18	-73.49	-459.21
2007	-431.84	-909.92	-203.20	-86.38	166.10	530.75	-76.88	-236.86	-118.71	-194.59	-649.70
2008	-564.10	-1,066.26	-272.44	-155.96	170.96	596.19	-97.23	-301.67	-168.54	-317.91	-847.79
2009	-746.47	-1,201.84	-325.89	-235.57	189.74	632.39	-113.22	-358.98	-207.79	-433.45	-1,031.83
2010	-889.69	-1,248.06	-373.77	-343.27	200.17	722.61	-114.82	-398.20	-271.38	-593.37	-1,254.05
2011	-1,040.23	-1,287.93	-428.99	-452.87	219.41	807.73	-144.35	-408.30	-351.64	-865.57	-1,443.13
Nominal Net Worth (\$1000)											
2004	748.33	1,740.69	641.51	1,769.36	1,498.05	1,315.06	327.50	695.21	819.78	1,015.35	1,651.10
2005	609.26	1,667.10	626.79	1,787.71	1,952.86	1,667.36	336.21	683.80	809.66	953.44	1,688.78
2006	475.31	1,578.61	612.93	1,815.04	2,017.02	1,651.16	343.35	670.48	833.62	868.35	1,678.04
2007	323.17	1,444.56	559.06	1,761.53	2,062.14	1,692.53	331.15	639.39	821.38	762.56	1,574.45
2008	186.58	1,344.56	504.46	1,694.09	2,093.11	1,741.14	318.03	587.43	781.19	666.78	1,426.71
2009	31.84	1,317.32	479.43	1,651.33	2,172.40	1,789.89	314.02	564.26	766.36	584.15	1,318.52
2010	-78.97	1,362.38	445.16	1,592.46	2,237.35	1,891.76	324.48	588.83	717.96	464.90	1,186.08
2011	-190.02	1,398.09	404.64	1,554.83	2,312.17	1,966.53	317.10	584.60	682.29	261.69	1,090.17
Prob. of Negative Ending Cash (%)											
2006	95	96	83	42	8	1	83	83	76	66	98
2007	96	96	91	62	19	1	76	79	76	70	98
2008	98	93	91	69	20	2	78	76	75	78	99
2009	97	93	90	71	18	1	70	79	76	73	99
2010	99	91	93	77	21	3	70	74	82	80	99
2011	97	85	87	81	23	2	70	75	81	82	99
Prob. of Decreasing Real Net Worth Over 2004-2011 (%)	92	64	68	48	3	2	49	55	54	76	84

Table 6 (Continued). Implications of the August 2006 FAPRI Baseline on the Economic Viability of Representative Farms Primarily Producing Cotton.

	CAC4000	LAC2640	ARC6000	ARNC5000	TNC1900	TNC4050	ALC3000	GAC1700	NCC1100
Overall Financial Position									
2006-2011 Ranking	Marginal	Poor	Poor	Poor	Good	Poor	Poor	Poor	Poor
Change Real Net Worth (%)									
2006-2011 Average	2.92	-4.65	-4.07	-2.87	6.33	-4.41	-10.91	-2.49	-5.57
NIA to Maintain Real									
Net Worth (%/Rec.)	-6.58	10.45	6.17	31.25	-9.66	29.08	8.53	15.47	17.25
NIA for Zero Ending									
Cash Balance (%/Rec.)	0.84	12.58	17.75	40.11	-7.36	40.97	17.45	24.59	34.73
Govt Payments/Receipts (%)									
2006-2011 Average	3.87	20.16	19.73	18.85	16.15	20.60	23.18	20.33	19.05
Cost to Receipts Ratio (%)									
2006-2011 Average	90.95	94.40	99.02	96.12	68.67	104.54	100.03	98.64	104.59
Total Cash Receipts (\$1000)									
2004	6,848.84	1,144.67	3,755.91	2,773.35	1,102.19	1,665.58	1,131.30	1,286.23	548.33
2005	6,382.58	1,253.74	3,010.80	2,860.44	899.11	1,661.06	1,170.12	1,288.83	557.69
2006	6,291.89	1,268.28	3,149.87	2,872.69	906.19	1,734.42	1,178.62	1,340.03	561.31
2007	6,301.82	1,279.04	3,109.70	2,874.69	920.10	1,722.87	1,181.30	1,340.70	557.85
2008	6,286.75	1,294.89	3,158.67	2,934.70	933.21	1,721.79	1,189.48	1,362.33	562.36
2009	6,291.20	1,312.27	3,188.15	2,939.26	942.36	1,743.89	1,198.57	1,388.53	569.37
2010	6,296.93	1,336.34	3,224.80	2,985.72	964.39	1,763.01	1,215.22	1,412.82	579.50
2011	6,281.08	1,362.33	3,265.43	3,039.36	980.75	1,771.76	1,247.00	1,443.35	590.90
2006-2011 Average	6,291.61	1,308.86	3,182.77	2,941.07	941.16	1,742.96	1,201.70	1,381.30	570.22
Government Payments (\$1000)									
2004	337.40	226.14	760.88	818.33	144.40	319.78	396.40	383.15	151.29
2005	333.60	383.63	700.56	761.37	215.97	482.76	392.69	379.57	141.46
2006	260.73	318.11	642.93	620.16	178.28	441.82	321.28	347.84	123.45
2007	224.99	256.49	602.34	520.77	142.26	370.39	261.02	275.55	104.27
2008	210.06	243.84	603.76	487.23	132.67	354.27	245.63	257.22	99.92
2009	203.18	235.30	579.84	473.32	128.07	332.85	238.64	248.14	94.52
2010	201.95	234.62	581.36	467.85	127.36	331.62	235.75	251.96	93.89
2011	210.35	239.64	614.71	492.31	133.46	347.47	240.51	263.66	97.26
2006-2011 Average	218.54	254.67	604.16	510.27	140.35	363.07	257.14	274.06	102.22
Net Cash Farm Income (\$1000)									
2004	1,722.42	106.61	1,205.76	496.62	509.11	179.82	156.37	155.92	66.79
2005	1,022.48	115.91	167.79	319.39	299.33	86.76	107.53	34.05	41.28
2006	743.57	69.46	88.88	205.77	277.18	71.23	61.25	5.93	13.92
2007	741.96	73.57	12.90	185.08	294.98	27.62	51.96	-7.01	-0.22
2008	806.94	104.35	103.94	251.97	319.99	32.35	68.27	30.93	0.07
2009	806.52	103.46	105.35	217.27	320.93	11.01	56.69	39.61	-10.35
2010	798.89	108.52	96.96	219.39	342.35	-14.20	40.31	44.14	-21.24
2011	747.34	121.82	87.09	218.52	341.57	-39.40	50.31	55.14	-27.69
2006-2011 Average	774.20	96.86	82.52	216.33	316.17	14.77	54.80	28.12	-7.58
Ending Cash Reserves (\$1000)									
2004	512.57	15.15	378.22	154.73	264.43	-5.73	-61.70	71.65	-14.41
2005	762.41	25.28	30.00	4.41	358.02	-108.28	-174.69	-17.77	-52.78
2006	708.48	-79.92	-382.17	-387.58	402.11	-225.12	-332.61	-144.77	-148.78
2007	705.25	-110.50	-854.43	-633.43	519.53	-388.15	-472.49	-297.46	-227.50
2008	739.71	-122.90	-1,271.70	-880.74	635.11	-566.05	-593.29	-420.33	-326.54
2009	875.06	-185.56	-1,724.86	-1,211.66	730.40	-872.86	-691.92	-563.26	-469.04
2010	916.61	-283.75	-2,232.33	-1,506.90	841.12	-1,247.10	-835.86	-687.56	-650.76
2011	833.60	-344.28	-2,754.01	-1,854.91	898.57	-1,651.43	-994.63	-802.99	-832.98
Nominal Net Worth (\$1000)									
2004	8,574.83	657.62	4,534.13	3,592.66	1,614.50	3,041.12	910.13	1,806.57	1,188.36
2005	9,933.30	677.81	4,467.33	3,722.65	1,843.40	3,204.16	847.92	1,867.75	1,260.77
2006	10,919.00	619.57	4,408.89	3,682.23	2,047.16	3,346.65	775.34	1,896.34	1,281.56
2007	11,461.33	572.57	4,142.21	3,567.97	2,220.70	3,247.18	675.58	1,836.41	1,237.66
2008	11,652.51	553.43	3,908.97	3,409.53	2,352.49	3,086.25	600.44	1,758.00	1,149.17
2009	12,112.22	508.12	3,739.20	3,284.60	2,485.37	2,873.03	564.97	1,693.68	1,053.97
2010	12,424.59	457.32	3,520.55	3,192.24	2,653.32	2,656.66	435.78	1,632.39	935.03
2011	12,756.22	447.18	3,334.14	3,041.46	2,807.25	2,458.36	297.65	1,605.04	853.37
Prob. of Negative Ending Cash (%)									
2006	12	72	84	81	1	71	95	94	93
2007	22	72	95	85	1	84	91	99	94
2008	24	68	96	89	1	85	95	99	98
2009	24	76	99	93	1	93	95	99	99
2010	23	83	99	93	1	97	97	99	99
2011	31	80	99	93	1	99	93	99	99
Prob. of Decreasing Real Net Worth Over 2004-2011 (%)	4	69	78	60	1	76	84	73	91

## Figure 22. Cotton Farms

### Minimum Annual Percentage Change in Receipts, 2006-2011, Needed to Have a Zero Ending Cash Balance in 2011



### Minimum Annual Percentage Change in Receipts, 2006-2011, Needed to Have a Zero Ending Cash Balance in 2011

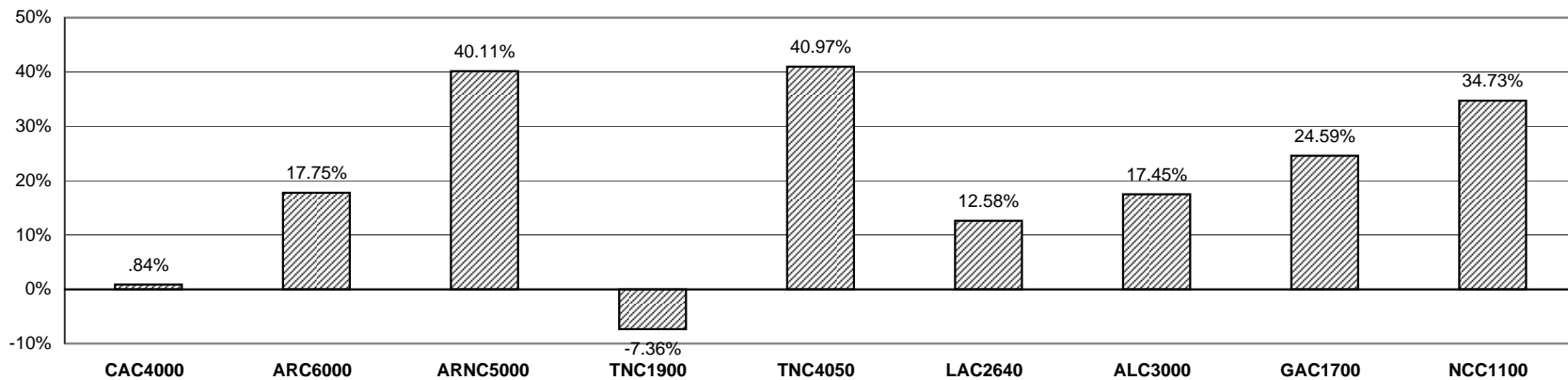
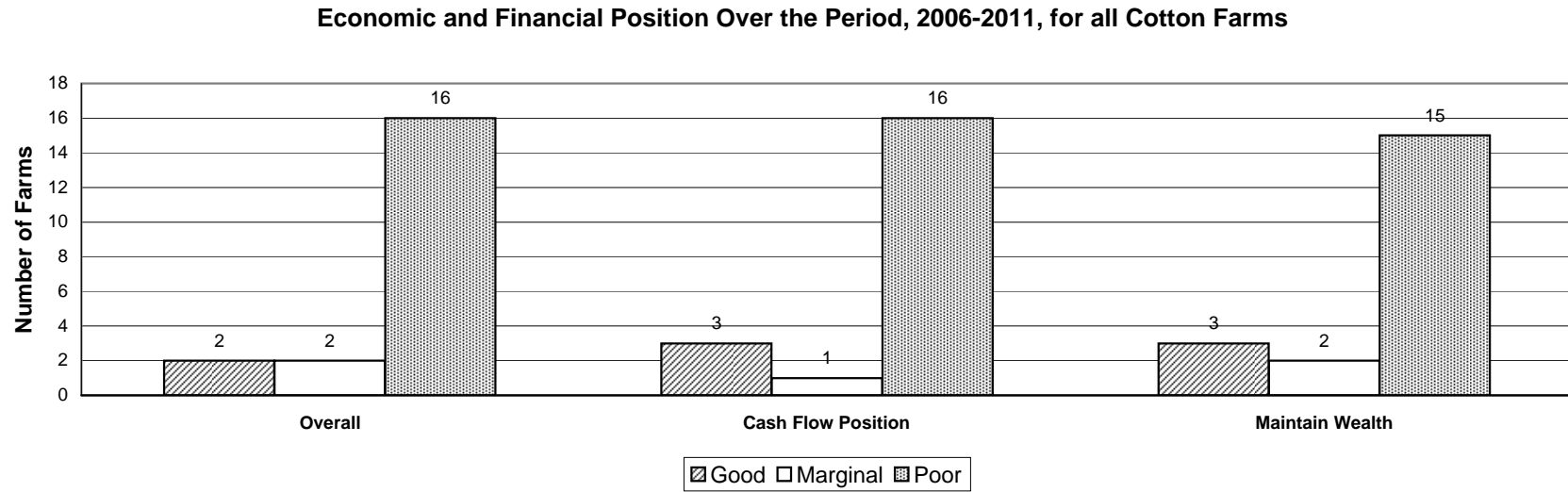


Figure 23. Cotton Farms

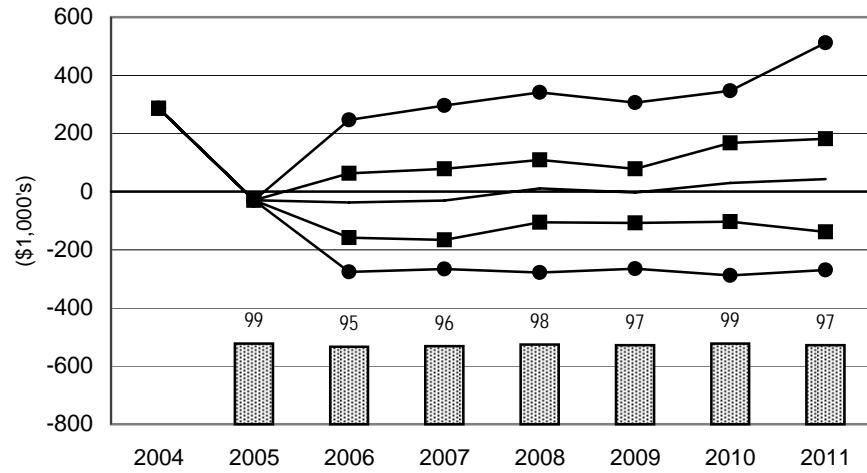




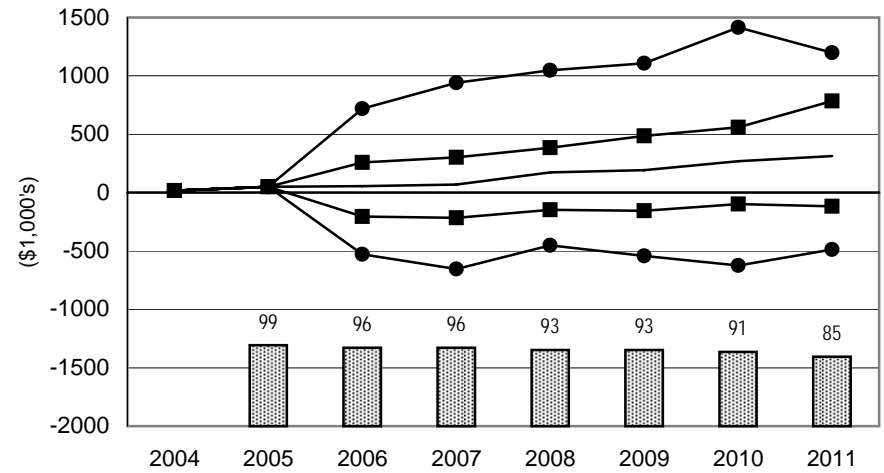
**Figure 24. Net Cash Farm Income and Probabilities of a Cash Flow Deficit:  
Cotton Farms**

— Average NCFI    ■ 25 & 75 Percentile NCFI    ● 5 & 95 Percentile NCFI    ▨ Prob. of Cash Flow Deficit

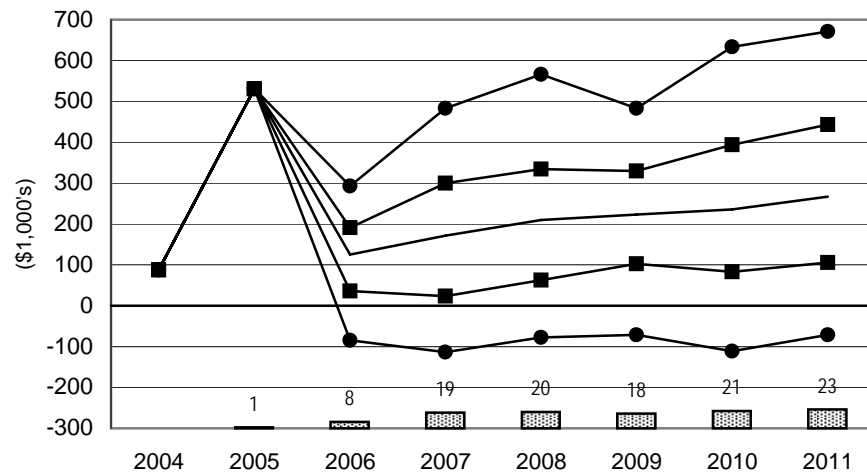
**TXNP3000 Texas North Plains Cotton Farm**



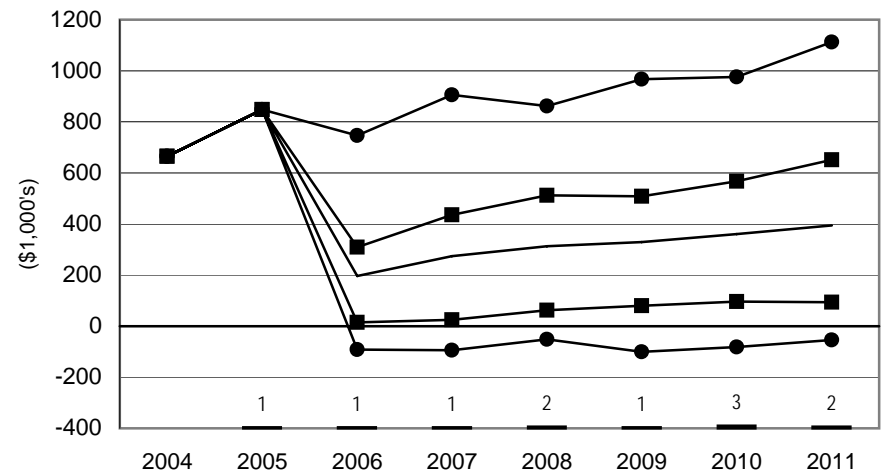
**TXNP7000 Large Texas North Plains Cotton Farm**



**TXPC2500 Texas Panhandle Cotton Farm**



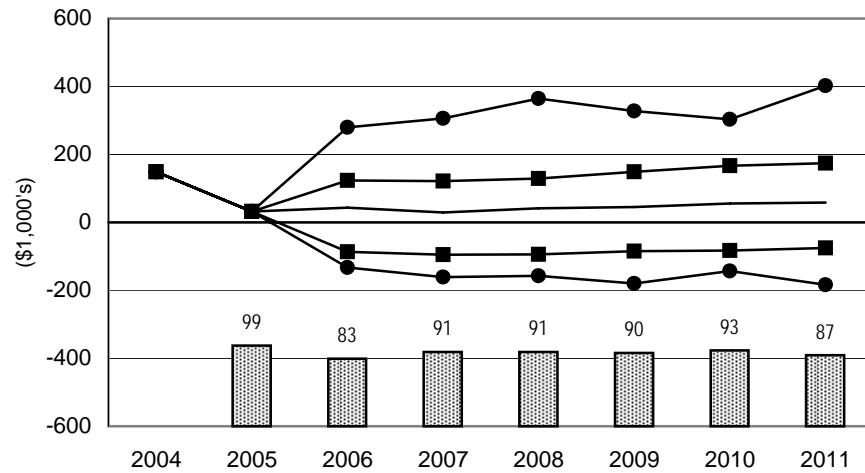
**TXEC5000 Texas Eastern Caprock Cotton Farm**



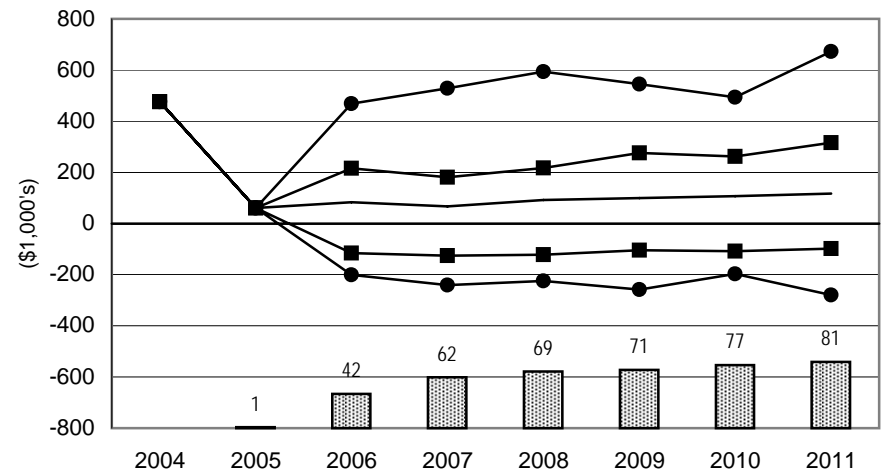
**Figure 25. Net Cash Farm Income and Probabilities of a Cash Flow Deficit:  
Cotton Farms**

— Average NCFI    ■ 25 & 75 Percentile NCFI    ● 5 & 95 Percentile NCFI    ▨ Prob. of Cash Flow Deficit

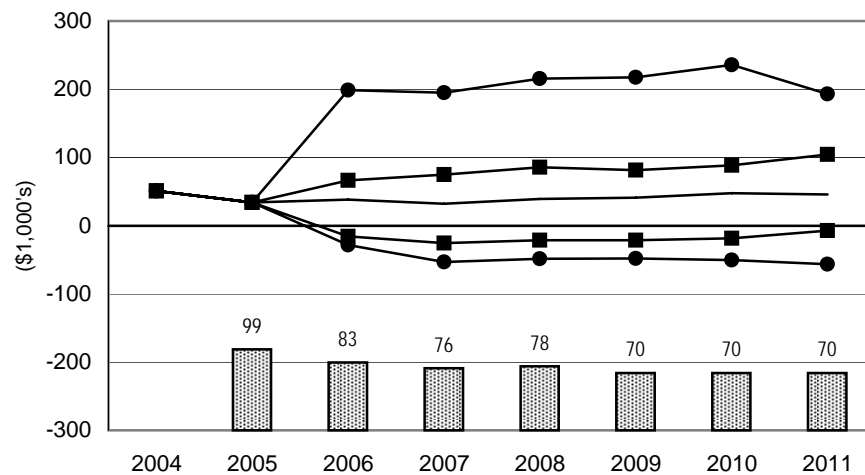
**TXSP2239 Texas Southern Plains Cotton Farm**



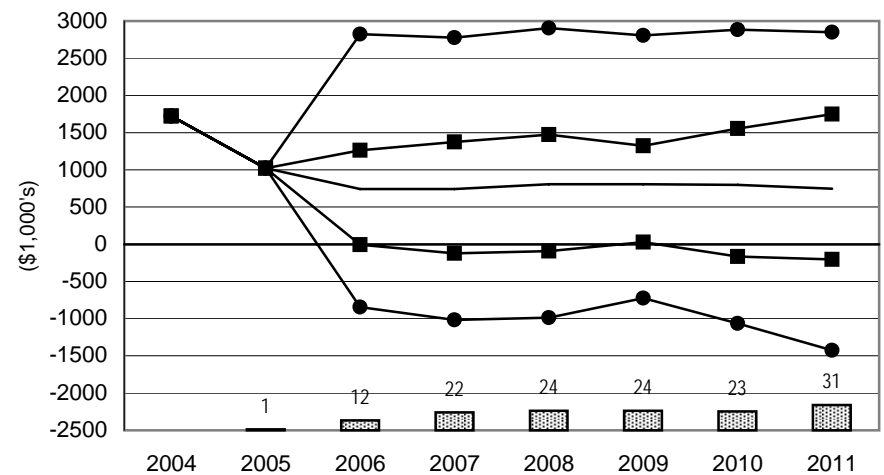
**TXSP3745 Large Texas Southern Plains Cotton Farm**



**TXRP2500 Texas Rolling Plains Cotton Farm**



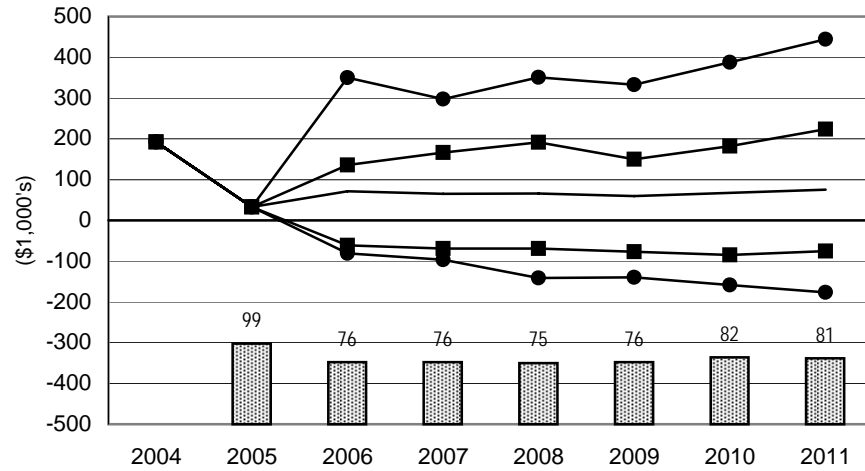
**CAC4000 California Cotton Farm**



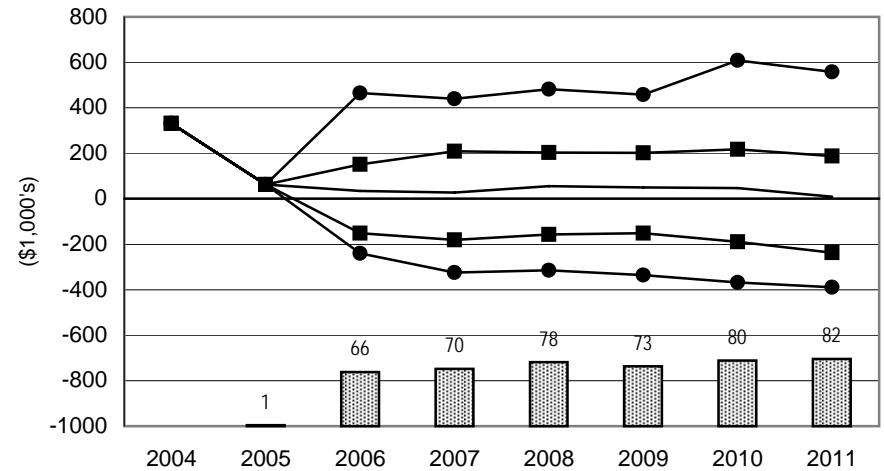
**Figure 26. Net Cash Farm Income and Probabilities of a Cash Flow Deficit:  
Cotton Farms**

— Average NCFI    ■ 25 & 75 Percentile NCFI    ● 5 & 95 Percentile NCFI    ▨ Prob. of Cash Flow Deficit

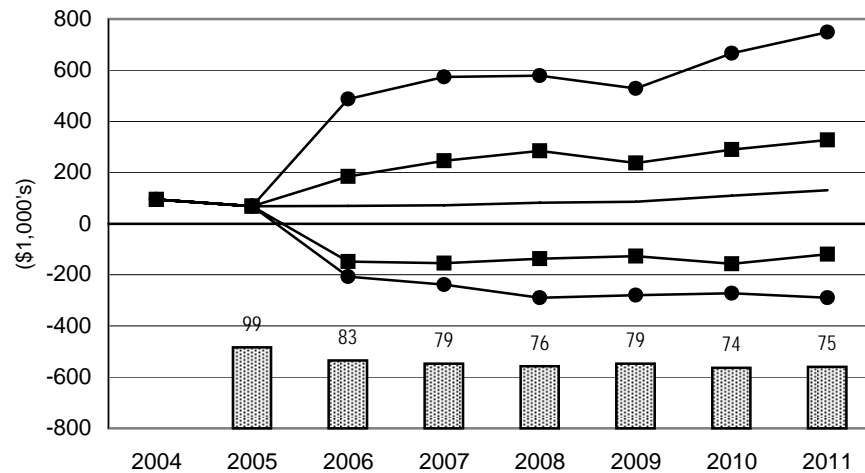
**TXCB2250 Texas Coastal Bend Cotton Farm**



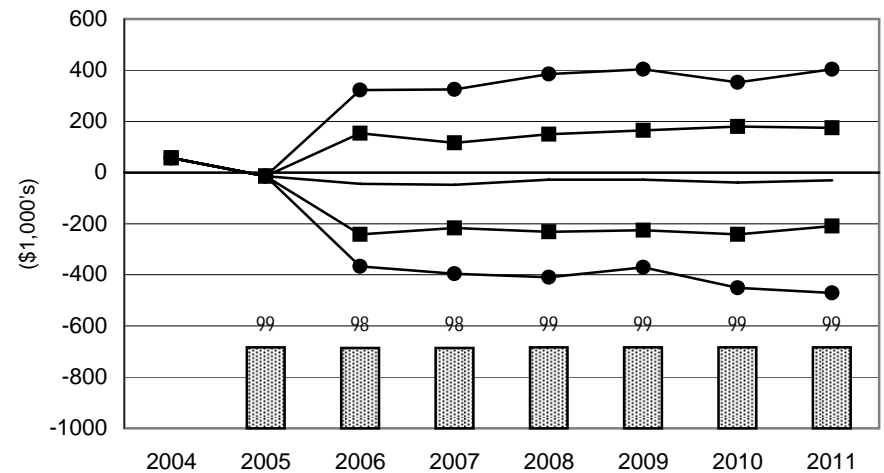
**TXCB5500 Large Texas Coastal Bend Cotton Farm**



**TXMC3500 Texas Mid-Coast Cotton Farm**



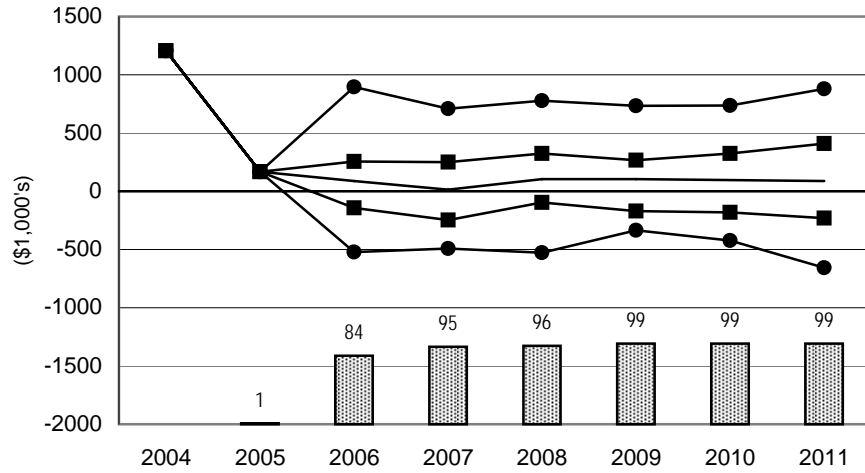
**TXVC4500 Texas Rio Grande Valley Cotton Farm**



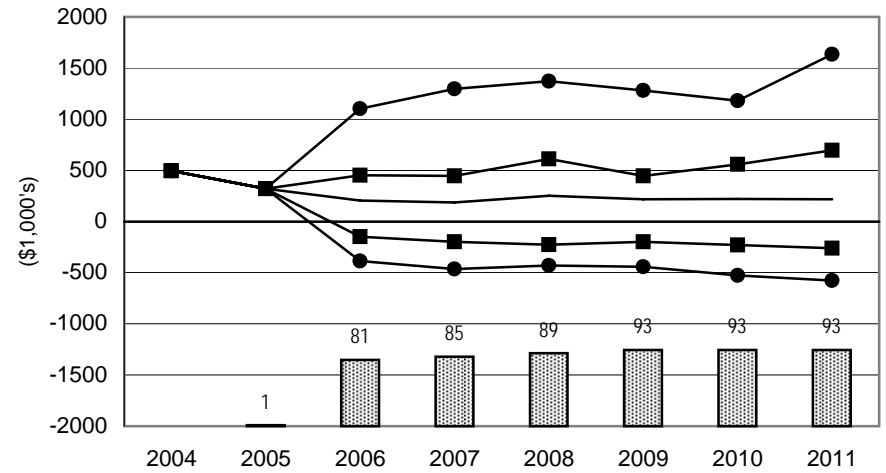
**Figure 27. Net Cash Farm Income and Probabilities of a Cash Flow Deficit:  
Cotton Farms**

— Average NCFI    ■ 25 & 75 Percentile NCFI    ● 5 & 95 Percentile NCFI    ▨ Prob. of Cash Flow Deficit

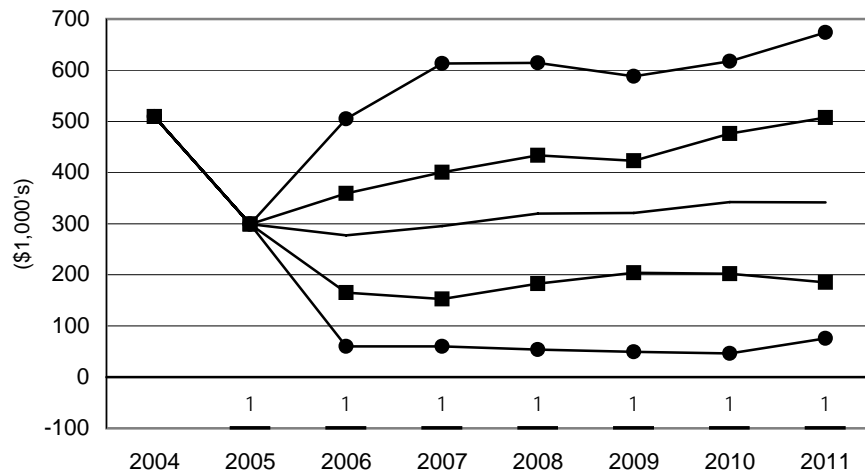
**ARC6000 Arkansas Cotton Farm**



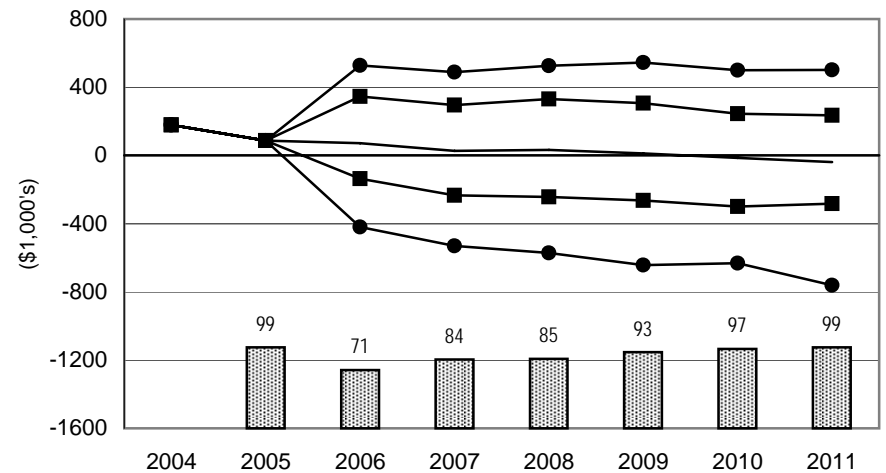
**ARNC5000 Large Northern Arkansas Cotton Farm**



**TNC1900 Tennessee Cotton Farm**



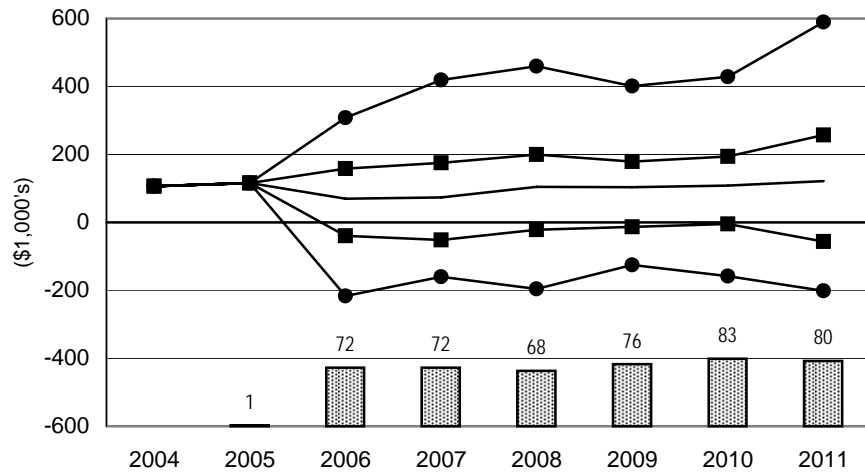
**TNC4050 Large Tennessee Cotton Farm**



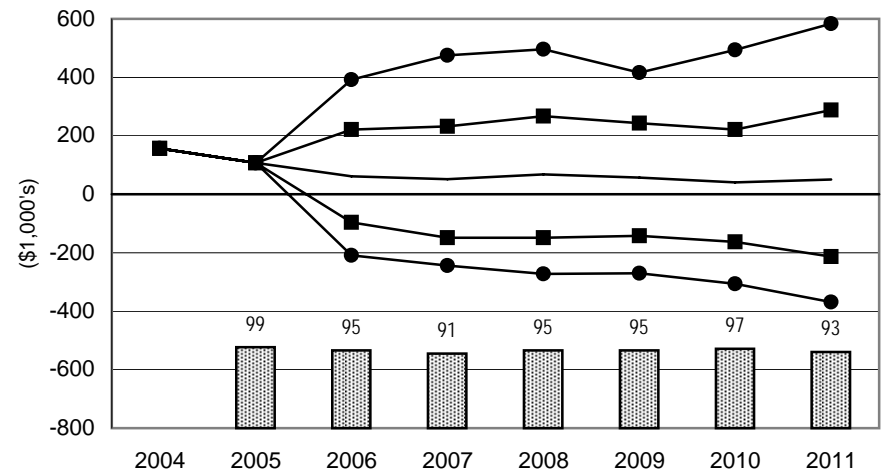
**Figure 28. Net Cash Farm Income and Probabilities of a Cash Flow Deficit:  
Cotton Farms**

— Average NCFI    ■ 25 & 75 Percentile NCFI    ● 5 & 95 Percentile NCFI    ▨ Prob. of Cash Flow Deficit

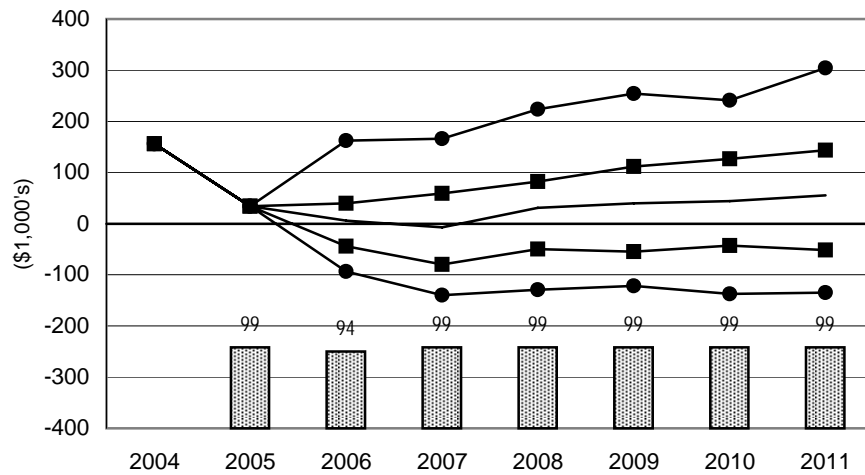
**LAC2640 Louisiana Cotton Farm**



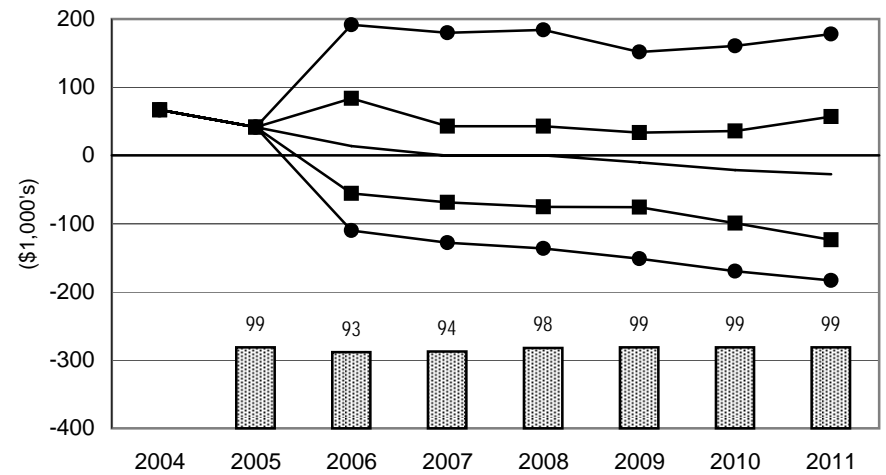
**ALC3000 Alabama Cotton Farm**



**GAC1700 Georgia Cotton Farm**



**NCC1100 North Carolina Cotton Farm**



# Figure 29. Representative Farms Producing Rice

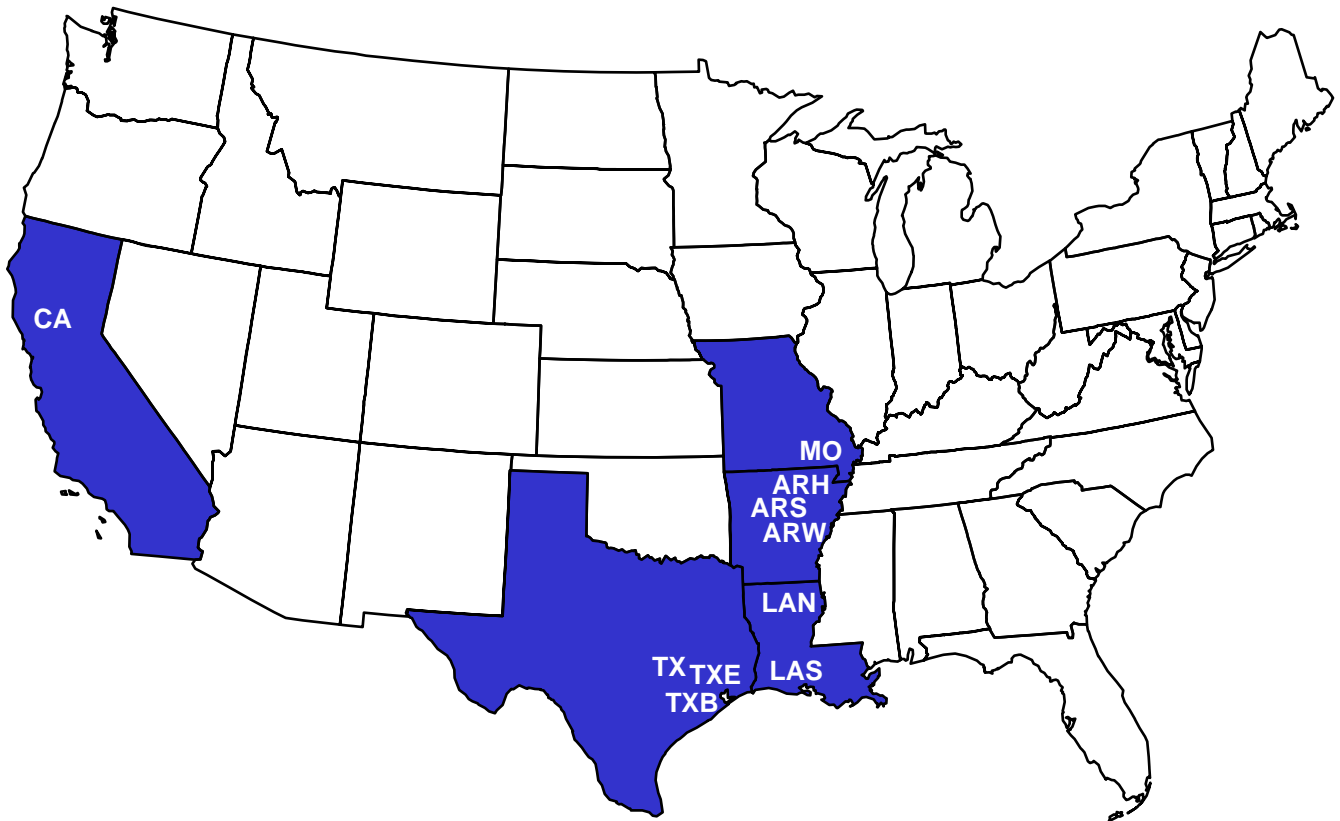




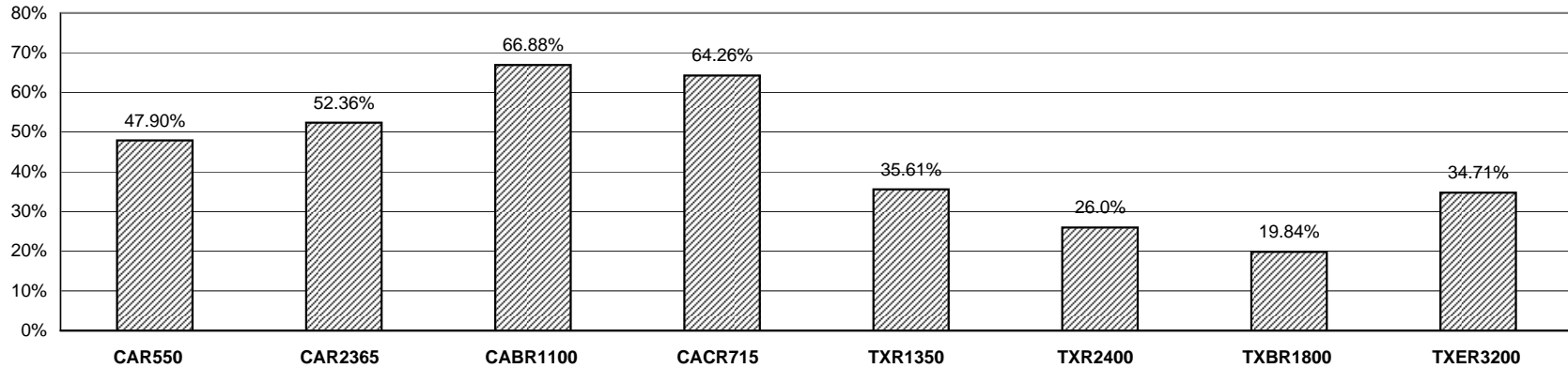
Table 7 (Continued). Implications of the August 2006 FAPRI Baseline on the Economic Viability of Representative Farms Primarily Producing Rice.

	LASR1200	LANR2500	MOER4500	MOWR4000	ARSR3640	ARWR1200	ARHR3000
Overall Financial Position							
2006-2011 Ranking	Poor	Poor	Marginal	Marginal	Poor	Poor	Poor
Change Real Net Worth (%)							
2006-2011 Average	351.61	-7.36	2.40	2.11	-1.61	-25.23	-11.12
NIA to Maintain Real Net Worth (%/Rec.)	37.54	13.47	-15.00	-12.33	2.53	48.39	19.22
NIA for Zero Ending Cash Balance (%/Rec.)	49.65	30.02	2.04	8.98	14.80	82.92	44.47
Govt Payments/Receipts (%)							
2006-2011 Average	23.39	21.21	17.77	21.78	21.79	22.44	23.24
Cost to Receipts Ratio (%)							
2006-2011 Average	137.86	105.99	82.57	84.25	86.63	142.19	119.94
Total Cash Receipts (\$1000)							
2004	359.51	1,259.71	1,652.34	1,763.02	1,065.88	477.76	1,272.54
2005	355.77	1,095.54	1,728.80	1,709.49	1,026.81	492.82	1,336.18
2006	386.57	1,158.84	1,826.16	1,824.16	1,101.85	535.05	1,467.46
2007	370.64	1,130.21	1,780.83	1,775.79	1,076.44	518.69	1,413.84
2008	376.79	1,147.98	1,800.90	1,797.43	1,091.88	526.50	1,422.66
2009	383.44	1,163.56	1,835.52	1,822.25	1,103.39	534.89	1,450.04
2010	384.34	1,178.23	1,869.84	1,855.45	1,112.93	539.56	1,462.78
2011	386.59	1,189.53	1,881.67	1,858.01	1,137.57	544.77	1,482.98
2006-2011 Average	381.39	1,161.39	1,832.49	1,822.18	1,104.01	533.24	1,449.96
Government Payments (\$1000)							
2004	68.56	210.14	297.40	302.88	200.46	92.67	244.45
2005	75.04	253.53	386.82	322.60	197.18	98.68	275.73
2006	75.43	241.74	359.06	358.84	218.72	107.54	289.16
2007	80.12	231.38	305.37	366.44	222.20	110.62	298.13
2008	84.25	234.79	301.22	378.61	231.06	114.65	312.94
2009	82.91	230.14	296.28	374.13	231.32	112.56	315.24
2010	84.04	232.55	291.84	371.28	229.04	113.36	316.41
2011	88.98	243.37	302.32	389.91	237.18	119.24	327.98
2006-2011 Average	82.62	235.66	309.35	373.20	228.25	112.99	309.98
Net Cash Farm Income (\$1000)							
2004	-5.39	268.46	394.52	533.67	326.24	-27.09	28.03
2005	-78.15	2.92	338.23	351.55	203.61	-97.62	-115.49
2006	-87.73	-3.40	360.70	388.36	213.51	-112.11	-118.38
2007	-114.59	-42.03	312.08	331.45	165.56	-186.28	-209.22
2008	-111.07	-32.25	343.02	361.28	196.26	-191.63	-215.49
2009	-116.66	-49.35	378.90	373.16	182.25	-207.28	-231.02
2010	-136.14	-56.16	408.14	400.87	185.87	-242.46	-255.38
2011	-151.85	-98.33	408.91	393.70	192.12	-279.07	-286.48
2006-2011 Average	-119.67	-46.92	368.63	374.80	189.26	-203.14	-219.33
Ending Cash Reserves (\$1000)							
2004	-49.50	42.86	101.65	120.08	60.95	-161.71	-171.35
2005	-191.61	-167.60	110.09	39.09	55.33	-368.95	-536.58
2006	-345.45	-390.15	53.86	-96.88	-47.60	-615.16	-931.02
2007	-512.45	-607.02	60.31	-162.24	-150.87	-978.05	-1,397.74
2008	-677.57	-895.95	27.60	-286.37	-210.88	-1,332.83	-1,934.26
2009	-848.26	-1,187.04	8.46	-402.94	-368.89	-1,708.15	-2,531.19
2010	-1,040.92	-1,490.86	-24.48	-481.38	-541.96	-2,176.80	-3,128.58
2011	-1,242.29	-1,921.78	-81.91	-611.92	-749.21	-2,679.84	-3,760.80
Nominal Net Worth (\$1000)							
2004	208.50	2,309.50	5,257.30	5,580.83	2,383.69	1,361.78	2,948.81
2005	79.75	2,295.53	5,822.43	6,172.43	2,531.07	1,246.46	2,888.32
2006	-49.95	2,301.74	6,312.45	6,663.59	2,633.09	1,120.10	2,832.35
2007	-210.19	2,180.54	6,553.90	6,898.71	2,594.07	812.72	2,537.12
2008	-369.41	1,966.21	6,596.98	6,916.63	2,551.78	496.80	2,106.96
2009	-529.54	1,787.42	6,777.65	7,081.34	2,462.72	198.85	1,708.52
2010	-703.01	1,584.31	6,966.85	7,279.22	2,401.71	-167.02	1,350.15
2011	-905.40	1,286.12	7,179.47	7,461.82	2,369.23	-558.09	954.27
Prob. of Negative Ending Cash (%)							
2006	99	99	35	51	55	99	99
2007	99	99	37	61	67	99	99
2008	99	99	45	71	76	99	99
2009	99	99	41	70	86	99	99
2010	99	99	45	73	95	99	99
2011	99	99	48	76	99	99	99
Prob. of Decreasing Real Net Worth Over 2004-2011 (%)	99	99	1	1	45	99	99

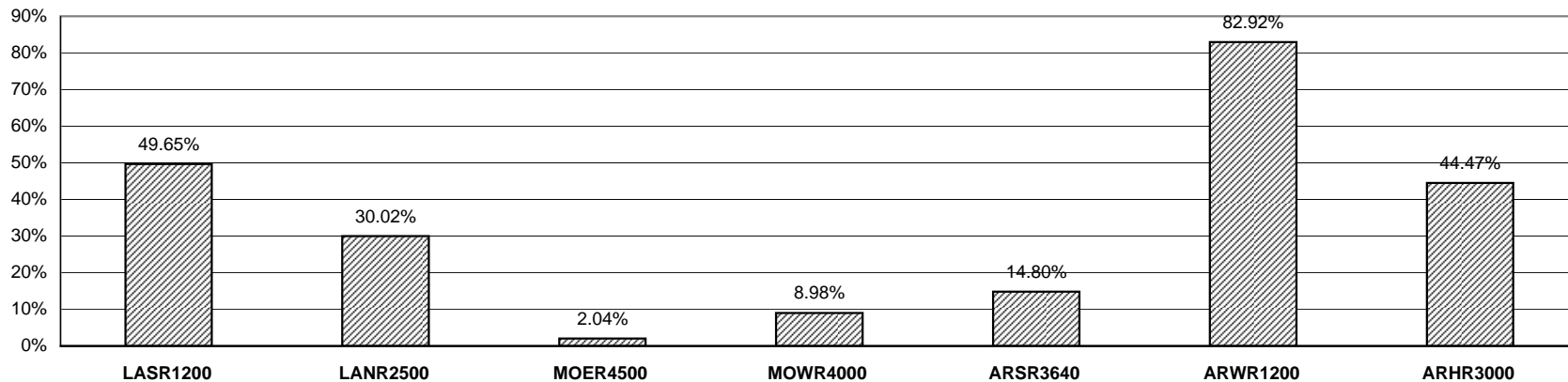


## Figure 30. Rice Farms

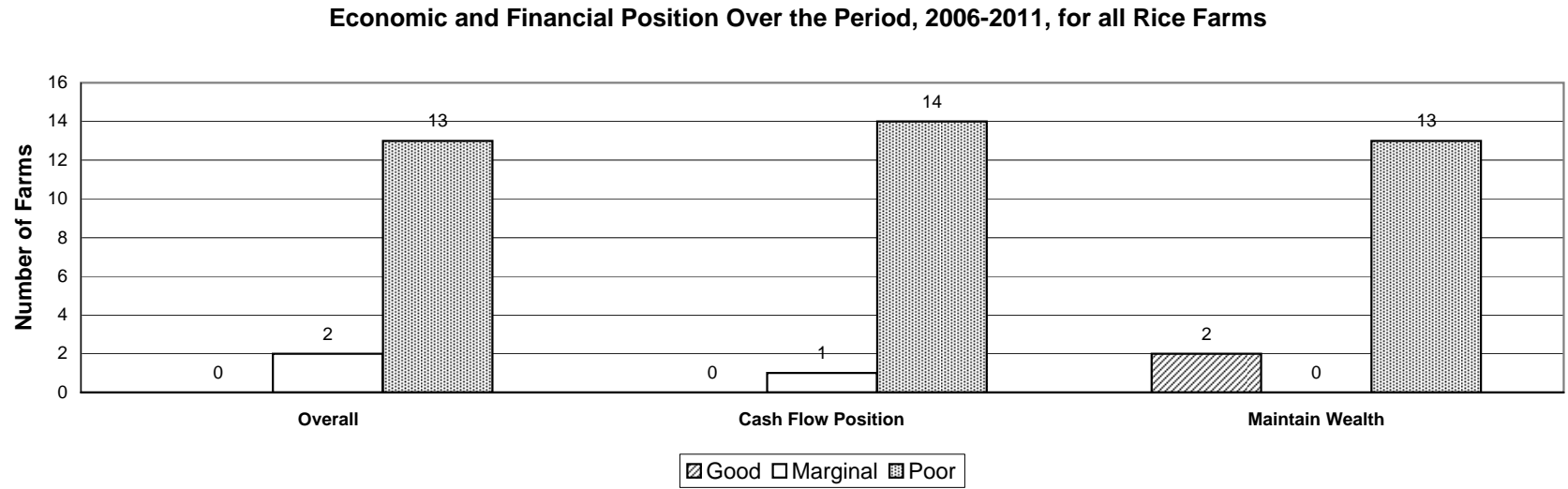
**Minimum Annual Percentage Change in Receipts, 2006-2011, Needed to Have a Zero Ending Cash Balance in 2011**



**Minimum Annual Percentage Change in Receipts, 2006-2011, Needed to Have a Zero Ending Cash Balance in 2011**



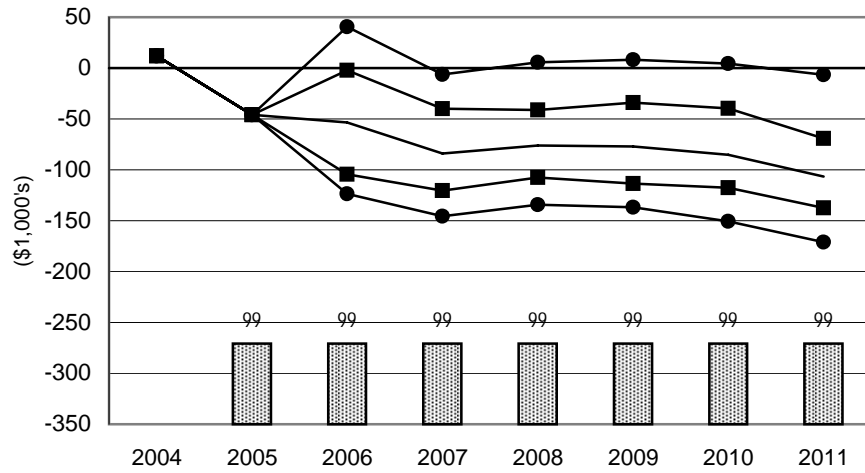
# Figure 31. Rice Farms



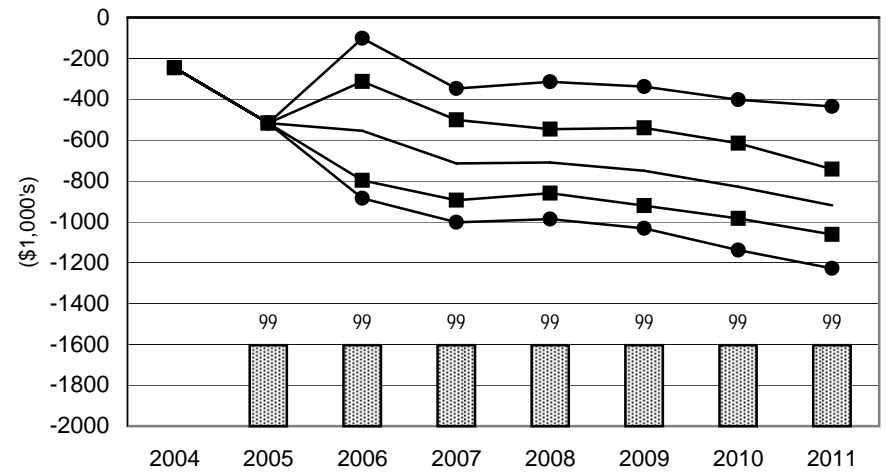
**Figure 32. Net Cash Farm Income and Probabilities of a Cash Flow Deficit:  
Rice Farms**

— Average NCFI    ■ 25 & 75 Percentile NCFI    ● 5 & 95 Percentile NCFI    ▨ Prob. of Cash Flow Deficit

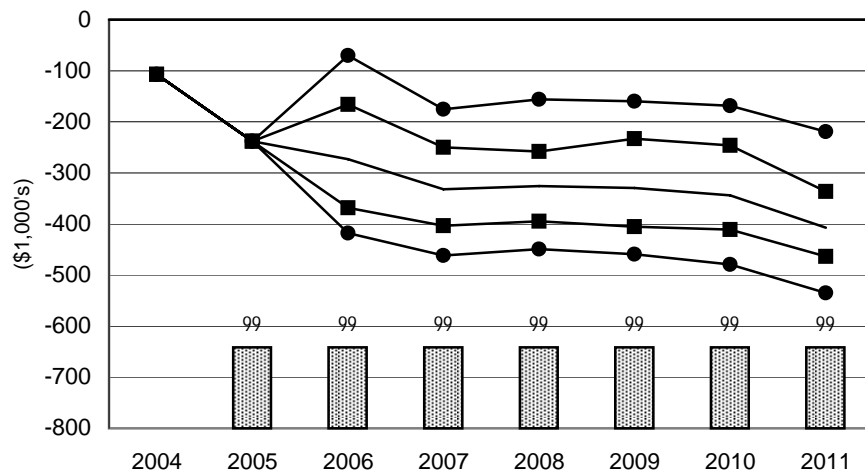
**CAR550 California Rice Farm**



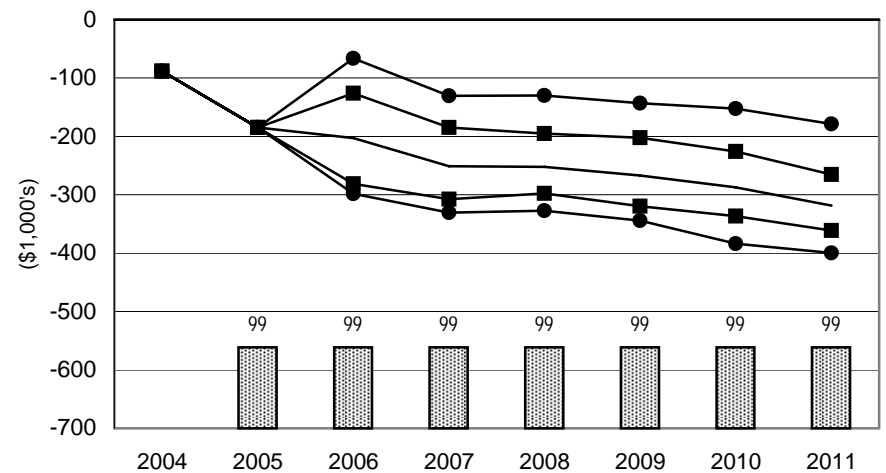
**CAR2365 California Rice Farm**



**CABR1100 California Rice Farm**

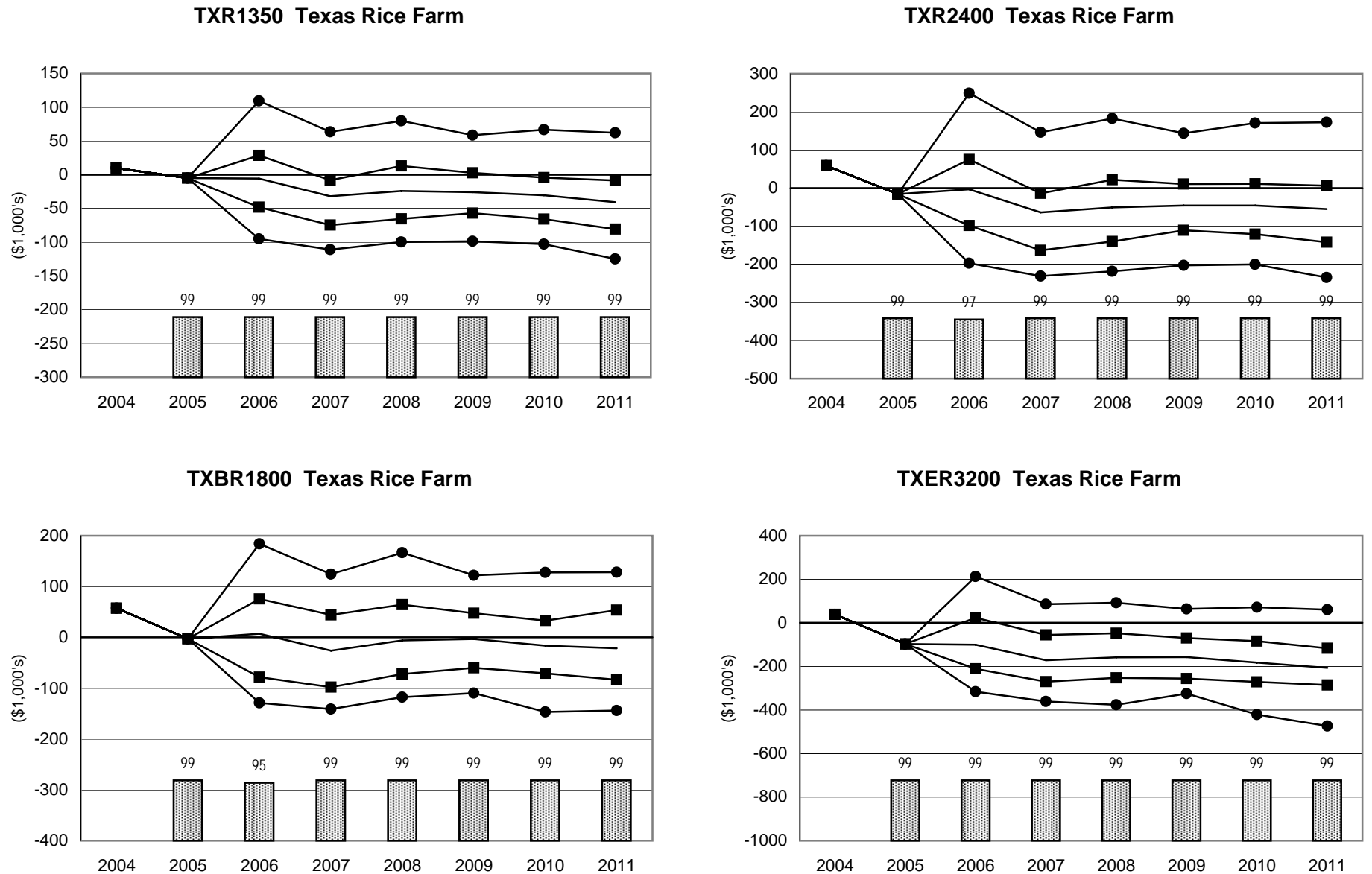


**CACR715 California Rice Farm**



**Figure 33. Net Cash Farm Income and Probabilities of a Cash Flow Deficit:  
Rice Farms**

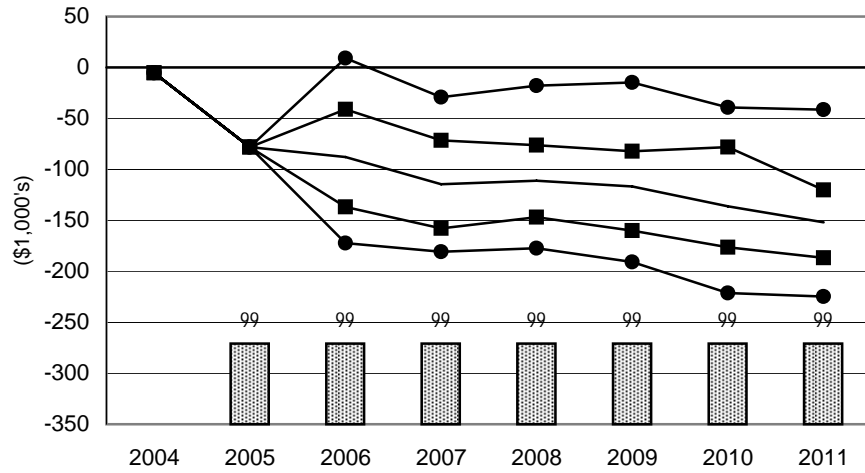
— Average NCFI    ■ 25 & 75 Percentile NCFI    ● 5 & 95 Percentile NCFI    ▨ Prob. of Cash Flow Deficit



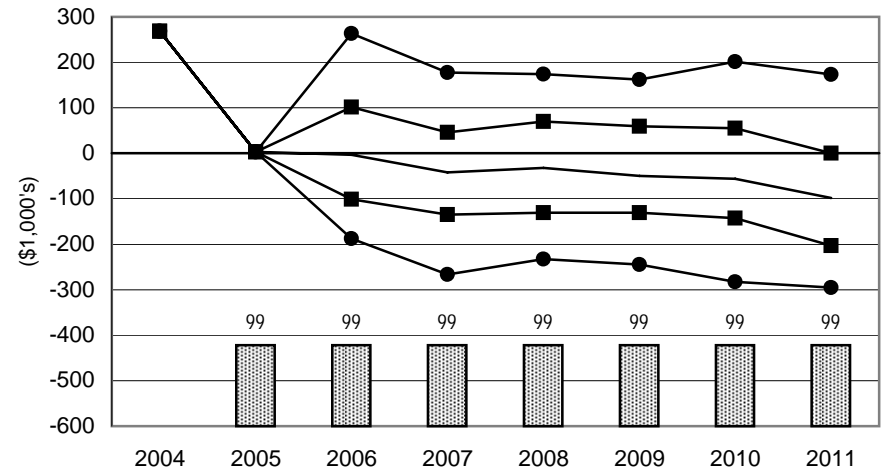
**Figure 34. Net Cash Farm Income and Probabilities of a Cash Flow Deficit:  
Rice Farms**

— Average NCFI    ■ 25 & 75 Percentile NCFI    ● 5 & 95 Percentile NCFI    ▨ Prob. of Cash Flow Deficit

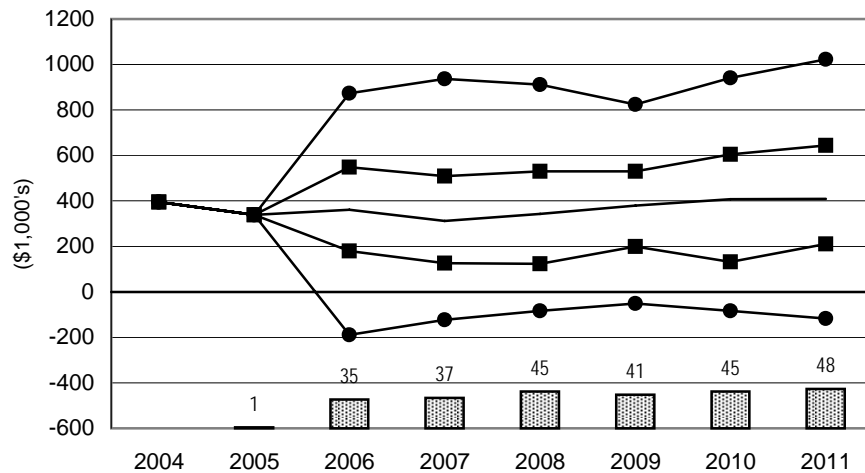
**LASR1200 Louisiana Rice Farm**



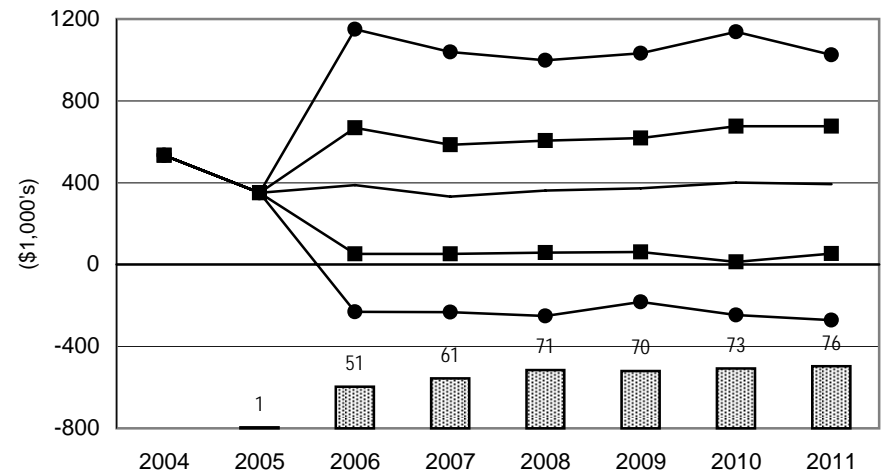
**LANR2500 Louisiana Rice Farm**



**MOER4500 Missouri Rice Farm**



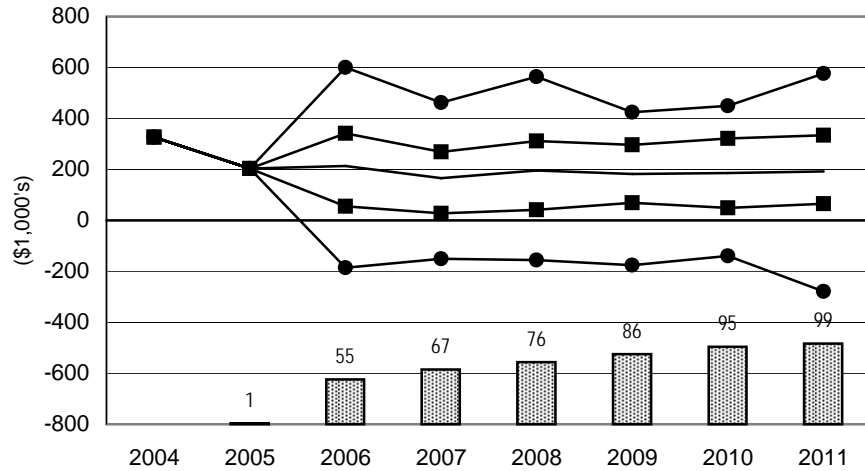
**MOWR4000 Missouri Rice Farm**



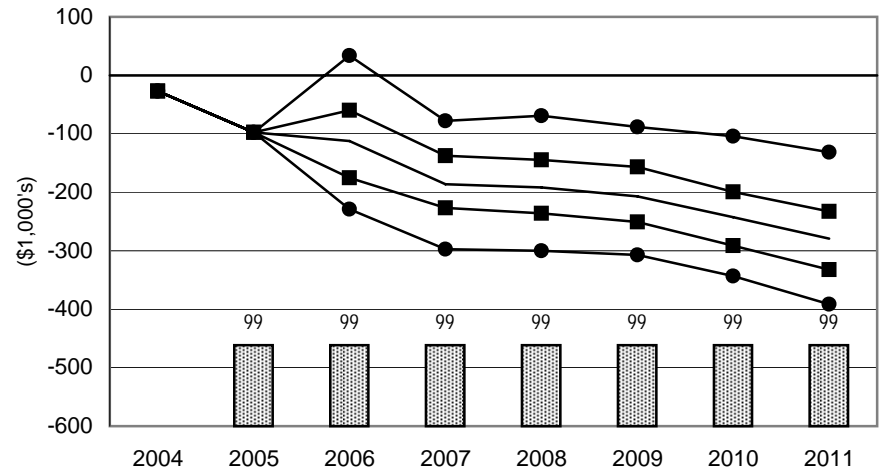
**Figure 35. Net Cash Farm Income and Probabilities of a Cash Flow Deficit:  
Rice Farms**

— Average NCFI    ■ 25 & 75 Percentile NCFI    ● 5 & 95 Percentile NCFI    ▨ Prob. of Cash Flow Deficit

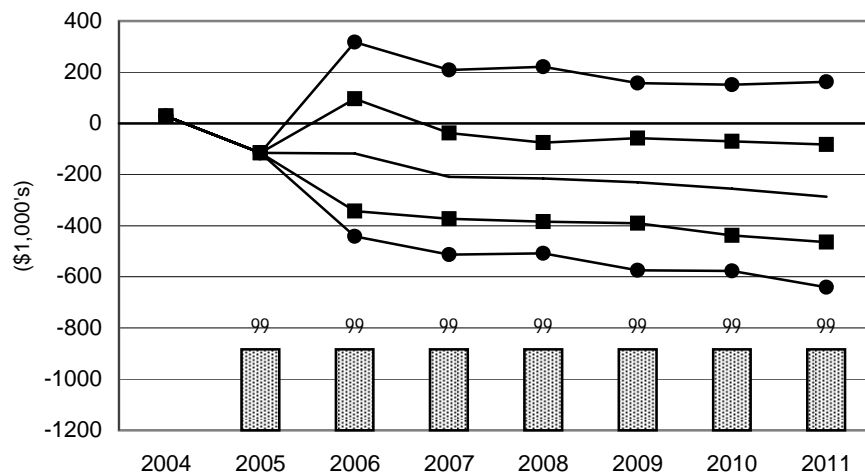
**ARSR3640 Arkansas Rice Farm**



**ARWR1200 Arkansas Rice Farm**



**ARRH3000 Arkansas Rice Farm**





## Figure 36. Representative Farms Producing Milk

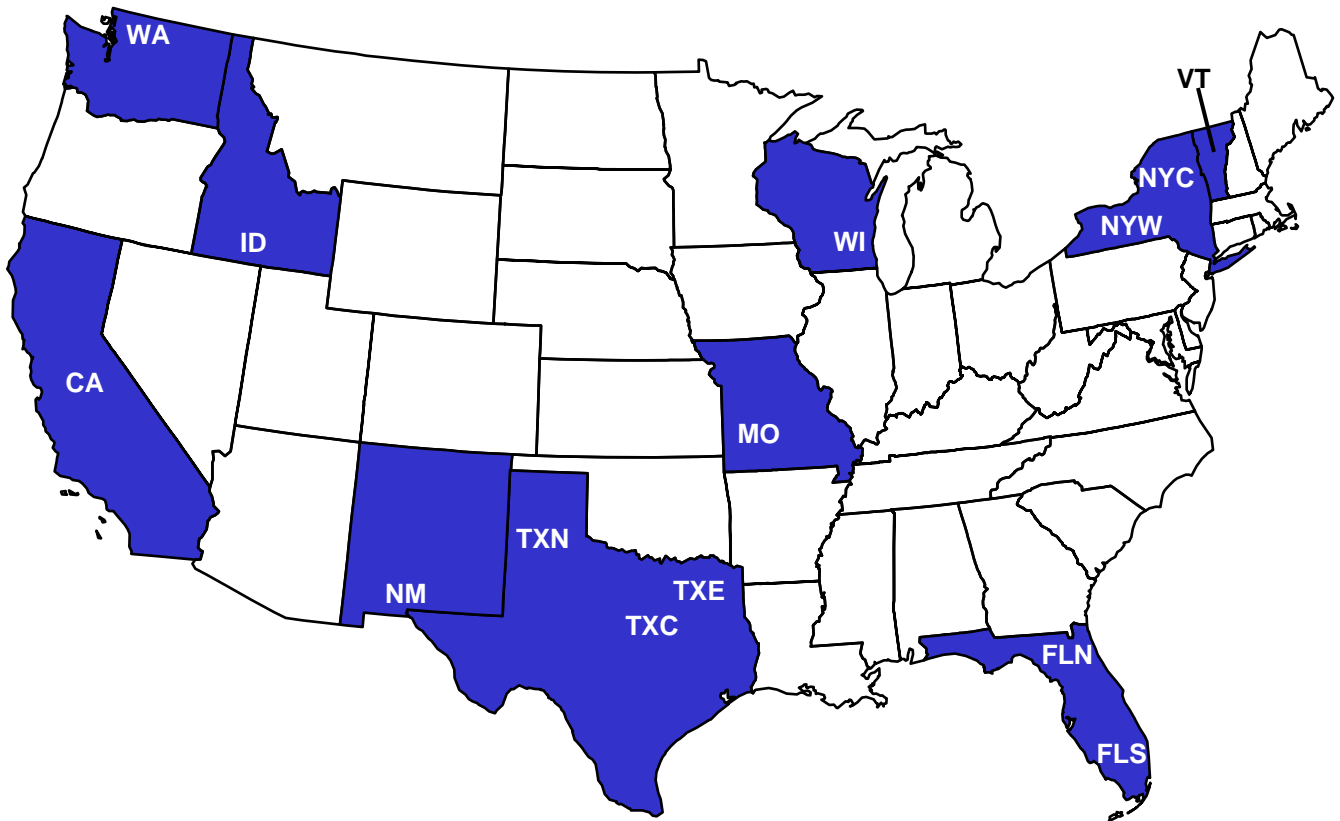




Table 8. Implications of the August 2006 FAPRI Baseline on the Economic Viability of Representative Farms Primarily Producing Milk.

	CAD1710	NMD2125	WAD250	WAD850	IDD1000	IDD3000	TXND3000	TXCD550	TXCD1300
Overall Financial Position									
2006-2011 Ranking	Good	Good	Marginal	Poor	Poor	Marginal	Poor	Poor	Marginal
Change Real Net Worth (%)									
2006-2011 Average	2.24	2.67	2.16	-3.11	-0.81	1.72	-4.68	-12.82	1.69
NIA to Maintain Real Net Worth (%/Rec.)	-9.59	-7.10	-9.62	7.84	2.06	-6.09	8.93	19.20	-3.31
NIA for Zero Ending Cash Balance (%/Rec.)	-11.63	-11.82	-2.41	8.40	0.81	-8.21	3.46	19.35	-9.54
Govt Payments/Receipts (%)									
2006-2011 Average	0.59	0.08	0.90	0.75	0.16	0.39	0.06	0.36	0.14
Cost to Receipts Ratio (%)									
2006-2011 Average	88.18	87.28	84.93	103.51	98.56	89.75	103.33	116.46	90.17
Total Cash Receipts (\$1000)									
2004	6,224.63	7,491.38	978.64	3,356.50	3,965.58	11,622.20	10,174.42	1,750.23	4,614.82
2005	6,028.74	7,265.65	935.27	3,201.18	3,786.18	11,109.48	9,747.66	1,678.43	4,431.09
2006	5,207.73	6,233.85	819.93	2,739.46	3,228.31	9,385.92	8,302.07	1,455.69	3,839.77
2007	5,378.21	6,465.71	843.92	2,829.61	3,342.87	9,713.69	8,623.09	1,507.22	3,980.25
2008	5,498.76	6,608.10	849.30	2,885.82	3,410.57	9,944.91	8,825.65	1,529.56	4,064.32
2009	5,582.26	6,729.17	866.07	2,946.37	3,472.84	10,134.09	8,999.71	1,559.21	4,144.66
2010	5,654.66	6,814.84	876.10	2,982.65	3,525.03	10,292.41	9,099.77	1,576.74	4,193.18
2011	5,750.72	6,908.91	888.78	3,028.51	3,586.86	10,479.29	9,222.36	1,597.99	4,251.38
2006-2011 Average	5,512.05	6,626.77	857.35	2,902.07	3,427.75	9,991.72	8,845.45	1,537.74	4,078.93
Government Payments (\$1000)									
2004	31.44	0.00	3.18	23.84	0.00	48.14	0.00	0.00	0.00
2005	42.99	0.00	6.45	37.95	0.00	77.36	0.00	0.00	0.00
2006	52.41	17.06	21.45	45.20	17.06	74.80	17.06	17.06	17.06
2007	41.47	14.17	16.35	30.07	14.17	46.70	14.17	14.17	14.17
2008	25.54	0.00	1.82	13.47	0.00	27.34	0.00	0.00	0.00
2009	24.78	0.00	1.74	12.93	0.00	26.21	0.00	0.00	0.00
2010	24.20	0.00	1.66	12.43	0.00	25.19	0.00	0.00	0.00
2011	23.82	0.00	1.60	12.01	0.00	24.30	0.00	0.00	0.00
2006-2011 Average	32.04	5.21	7.44	21.02	5.21	37.42	5.21	5.21	5.21
Net Cash Farm Income (\$1000)									
2004	2,071.30	2,583.74	322.16	758.50	1,051.86	3,847.13	2,407.40	318.00	1,534.76
2005	1,516.53	1,920.28	223.38	380.55	686.50	2,877.61	1,430.11	114.80	1,077.27
2006	557.17	730.07	101.45	-128.00	37.67	925.96	-247.38	-197.01	334.43
2007	642.24	869.03	133.94	-46.13	99.52	1,087.57	-159.38	-198.45	402.40
2008	718.01	941.34	139.86	-15.23	125.78	1,216.85	-125.93	-216.99	447.56
2009	754.59	990.27	157.22	11.31	148.52	1,303.66	-105.75	-231.93	493.01
2010	779.36	1,004.83	164.57	3.63	149.83	1,371.43	-173.94	-257.47	500.48
2011	802.35	1,023.21	168.58	-20.12	164.95	1,457.52	-247.21	-288.88	496.56
2006-2011 Average	708.96	926.46	144.27	-32.42	121.05	1,227.17	-176.60	-231.79	445.74
Ending Cash Reserves (\$1000)									
2004	864.28	1,204.19	117.16	309.39	449.33	1,636.19	1,231.00	146.81	746.24
2005	1,405.20	1,827.95	151.27	363.11	690.77	2,601.76	1,855.01	134.65	1,154.07
2006	1,447.07	1,841.51	95.96	-29.80	475.32	2,441.08	1,205.59	-169.39	1,072.61
2007	1,659.59	2,077.24	102.52	-260.92	355.04	2,559.45	654.55	-435.73	1,192.62
2008	1,901.66	2,323.91	90.79	-478.53	264.78	2,753.41	113.86	-738.48	1,312.46
2009	2,145.69	2,550.34	84.35	-737.71	175.08	2,920.23	-459.29	-1,069.42	1,457.81
2010	2,382.91	2,765.86	90.72	-995.11	18.94	3,096.66	-1,027.50	-1,429.87	1,593.50
2011	2,586.71	3,031.48	90.70	-1,255.08	-125.21	3,256.29	-1,707.02	-1,804.92	1,723.36
Nominal Net Worth (\$1000)									
2004	10,173.35	8,365.77	2,038.98	5,182.13	5,053.12	16,488.21	11,834.84	2,207.66	5,473.41
2005	11,375.86	9,471.06	2,256.32	5,481.39	5,601.19	18,463.95	12,726.17	2,322.36	6,053.59
2006	11,803.21	9,611.22	2,338.10	5,226.31	5,527.86	18,822.80	11,913.22	2,064.95	5,978.62
2007	12,179.45	9,911.29	2,413.00	5,050.72	5,478.46	19,210.87	11,274.34	1,806.29	6,068.23
2008	12,341.60	10,094.42	2,430.04	4,804.07	5,362.86	19,365.93	10,553.00	1,477.03	6,119.17
2009	12,621.88	10,379.22	2,481.11	4,597.71	5,310.43	19,701.26	9,899.30	1,157.08	6,242.60
2010	12,945.36	10,709.44	2,554.31	4,405.41	5,246.90	20,119.08	9,264.68	833.98	6,384.20
2011	13,309.66	11,060.75	2,624.52	4,241.52	5,218.71	20,615.99	8,534.70	493.34	6,533.35
Prob. of Negative Ending Cash (%)									
2006	1	1	16	52	11	1	7	80	1
2007	1	1	22	64	25	3	35	93	1
2008	1	1	26	70	33	5	47	97	1
2009	1	1	32	75	36	5	59	98	1
2010	1	1	33	77	48	7	63	99	1
2011	2	2	36	80	49	10	68	99	4
Prob. of Decreasing Real Net Worth Over 2004-2011 (%)	1	1	1	28	1	1	8	74	1

Table 8 (Continued). Implications of the August 2006 FAPRI Baseline on the Economic Viability of Representative Farms Primarily Producing Milk.

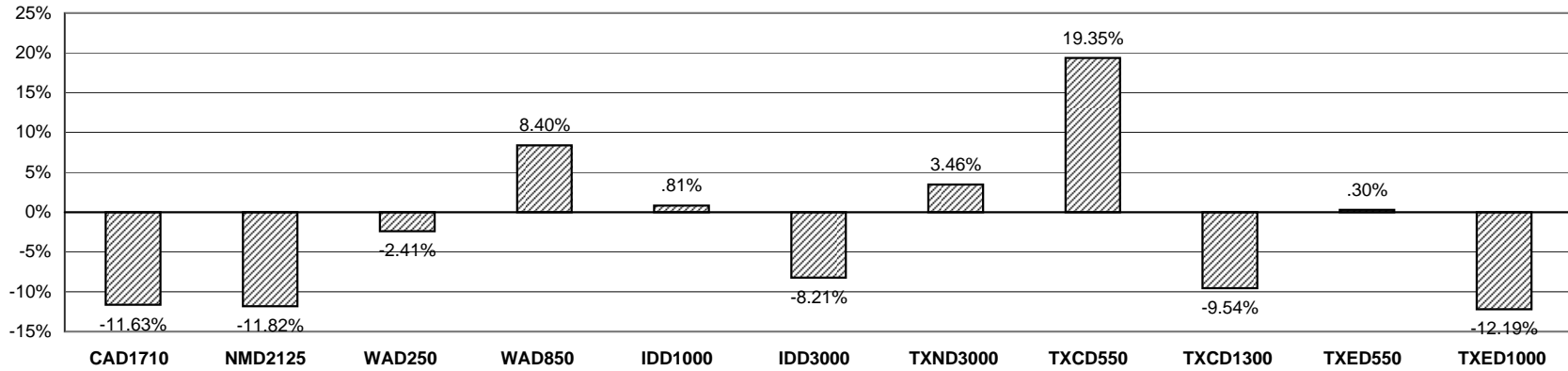
	TXED550	TXED1000	WID145	WID775	NYWD800	NYWD1200	NYCD110	NYCD500
Overall Financial Position								
2006-2011 Ranking	Poor	Good	Good	Good	Poor	Poor	Good	Marginal
Change Real Net Worth (%)								
2006-2011 Average	-2.94	2.25	1.70	5.77	-3.20	-2.59	5.83	1.69
NIA to Maintain Real Net Worth (%/Rec.)	6.55	-5.54	-15.00	-21.01	5.81	5.41	-22.62	-4.72
NIA for Zero Ending Cash Balance (%/Rec.)	0.30	-12.19	-6.06	-27.06	7.34	5.46	-27.38	-2.73
Govt Payments/Receipts (%)								
2006-2011 Average	0.40	0.18	1.85	0.70	1.12	0.99	2.17	1.06
Cost to Receipts Ratio (%)								
2006-2011 Average	97.54	88.85	79.62	73.82	102.22	101.06	67.59	89.85
Total Cash Receipts (\$1000)								
2004	1,573.24	3,525.15	654.31	3,490.87	3,375.60	5,036.43	520.60	2,221.23
2005	1,507.29	3,378.94	621.70	3,311.80	3,272.87	4,884.05	506.83	2,155.98
2006	1,306.29	2,915.74	553.98	2,883.60	2,841.17	4,239.46	460.20	1,891.47
2007	1,352.95	3,022.48	566.35	2,974.81	2,942.41	4,391.51	472.14	1,956.78
2008	1,372.58	3,084.15	562.80	3,029.19	2,991.53	4,471.58	467.26	1,984.77
2009	1,400.04	3,146.01	569.68	3,074.85	3,051.16	4,559.80	476.10	2,024.21
2010	1,416.11	3,181.82	578.77	3,130.12	3,099.40	4,631.52	483.33	2,056.35
2011	1,435.99	3,225.61	589.32	3,191.41	3,137.79	4,688.50	489.16	2,082.30
2006-2011 Average	1,380.66	3,095.97	570.15	3,047.33	3,010.58	4,497.06	474.70	1,999.31
Government Payments (\$1000)								
2004	0.00	0.00	6.56	22.86	26.15	35.95	4.64	14.50
2005	0.00	0.00	9.88	36.58	40.24	55.42	7.18	22.32
2006	17.06	17.06	25.42	44.48	56.48	71.34	24.03	38.92
2007	14.17	14.17	19.30	29.72	43.84	54.97	19.38	30.62
2008	0.00	0.00	4.48	13.10	25.71	35.34	4.51	14.26
2009	0.00	0.00	4.19	12.52	24.80	34.09	4.35	13.76
2010	0.00	0.00	4.03	12.03	24.11	33.14	4.22	13.37
2011	0.00	0.00	3.97	11.60	23.42	32.18	4.10	12.99
2006-2011 Average	5.21	5.21	10.23	20.57	33.06	43.51	10.10	20.65
Net Cash Farm Income (\$1000)								
2004	445.08	1,169.79	259.06	1,526.70	781.25	1,223.29	242.42	686.25
2005	278.82	878.54	198.76	1,220.52	468.31	792.91	200.43	474.20
2006	34.51	347.22	114.28	737.45	-69.04	-59.73	140.98	137.59
2007	56.67	375.30	128.90	805.88	-32.18	-7.50	154.27	190.47
2008	59.68	393.44	128.69	846.94	-19.74	21.62	151.27	218.17
2009	69.08	422.87	130.93	873.70	-2.70	34.86	161.22	252.32
2010	63.86	419.95	126.65	911.25	-17.69	39.66	167.57	270.16
2011	64.14	414.49	129.82	930.72	-43.40	-5.86	166.87	270.78
2006-2011 Average	57.99	395.55	126.54	850.99	-30.79	3.84	157.03	223.25
Ending Cash Reserves (\$1000)								
2004	220.55	562.89	125.21	753.52	357.54	577.70	116.82	257.89
2005	311.92	907.76	161.43	1,213.59	408.09	756.33	196.74	366.03
2006	217.14	943.00	140.97	1,431.63	22.96	237.92	236.53	257.33
2007	183.75	1,090.73	168.87	1,738.25	-226.92	-42.45	294.84	263.08
2008	145.32	1,236.64	191.98	2,070.65	-473.14	-325.93	348.27	264.14
2009	97.95	1,396.26	209.66	2,379.18	-713.90	-612.84	400.63	267.30
2010	40.20	1,541.92	183.93	2,719.42	-945.99	-896.03	459.86	271.31
2011	-20.56	1,652.67	142.14	3,041.99	-1,219.73	-1,309.08	509.01	222.15
Nominal Net Worth (\$1000)								
2004	1,680.13	4,096.23	1,964.86	4,291.32	4,354.04	6,857.28	744.55	2,976.36
2005	1,835.24	4,632.02	2,204.84	4,985.46	4,765.86	7,524.55	871.98	3,327.82
2006	1,715.56	4,683.30	2,347.91	5,329.67	4,636.27	7,311.97	940.61	3,381.95
2007	1,659.09	4,812.49	2,437.05	5,689.15	4,483.95	7,121.89	1,013.06	3,464.61
2008	1,579.15	4,879.55	2,457.48	5,992.00	4,237.27	6,807.25	1,065.50	3,468.18
2009	1,516.33	5,004.00	2,502.06	6,330.36	4,069.02	6,586.92	1,124.97	3,544.45
2010	1,454.11	5,141.92	2,526.17	6,721.07	3,932.21	6,396.05	1,195.28	3,624.58
2011	1,397.90	5,265.00	2,572.08	7,120.69	3,731.39	6,145.23	1,261.29	3,697.79
Prob. of Negative Ending Cash (%)								
2006	8	1	1	1	56	42	1	2
2007	21	1	1	1	68	48	1	12
2008	26	1	2	1	74	66	1	16
2009	35	1	3	1	78	71	1	16
2010	43	1	9	1	83	74	1	24
2011	52	4	21	1	82	76	1	31
Prob. of Decreasing Real Net Worth Over 2004-2011 (%)	5	1	1	1	23	8	1	1

Table 8 (Continued). Implications of the August 2006 FAPRI Baseline on the Economic Viability of Representative Farms Primarily Producing Milk.

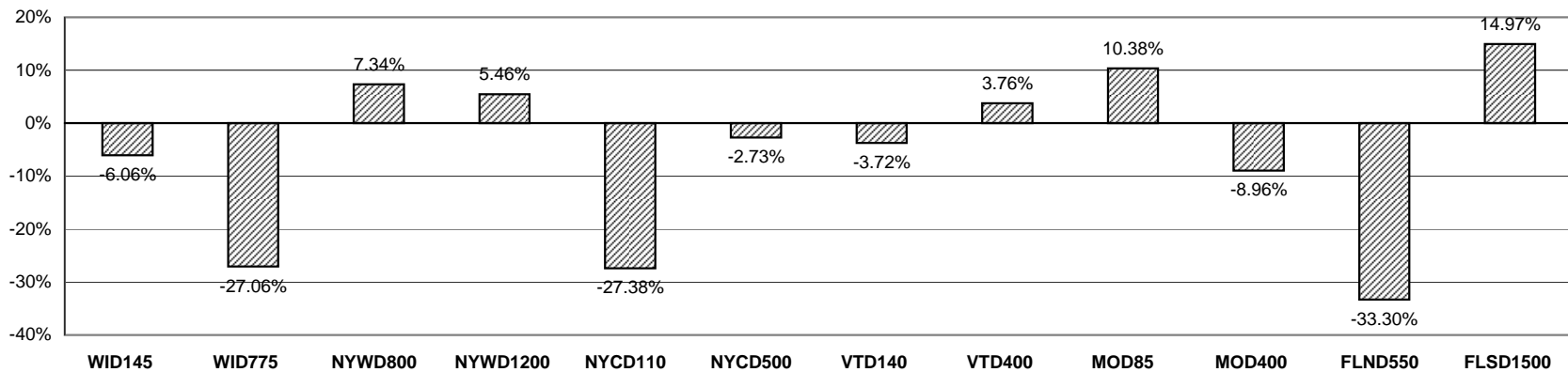
	VTD140	VTD400	MOD85	MOD400	FLND550	FLSD1500
Overall Financial Position						
2006-2011 Ranking	Good	Poor	Marginal	Good	Good	Poor
Change Real Net Worth (%)						
2006-2011 Average	1.23	-0.95	1.41	2.83	7.45	-8.99
NIA to Maintain Real Net Worth (%/Rec.)	-8.91	-0.98	-11.29	-11.99	-31.08	14.60
NIA for Zero Ending Cash Balance (%/Rec.)	-3.72	3.76	10.38	-8.95	-33.29	14.97
Govt Payments/Receipts (%)						
2006-2011 Average	1.93	1.73	1.41	0.42	0.29	0.12
Cost to Receipts Ratio (%)						
2006-2011 Average	81.90	95.02	80.97	83.13	64.64	114.69
Total Cash Receipts (\$1000)						
2004	623.60	1,661.78	281.35	1,483.72	2,013.09	5,192.60
2005	604.55	1,617.86	271.99	1,431.52	1,987.91	5,122.40
2006	558.07	1,445.57	246.17	1,247.25	1,760.47	4,477.90
2007	570.44	1,483.83	252.33	1,290.59	1,827.55	4,659.47
2008	565.72	1,496.57	248.03	1,308.20	1,850.31	4,740.31
2009	574.11	1,520.51	251.47	1,329.79	1,883.40	4,825.55
2010	581.41	1,541.05	254.91	1,350.98	1,912.10	4,899.42
2011	589.83	1,564.46	258.06	1,370.45	1,939.06	4,968.56
2006-2011 Average	573.26	1,508.66	251.83	1,316.21	1,862.15	4,761.87
Government Payments (\$1000)						
2004	5.21	18.80	0.00	0.00	0.00	0.00
2005	8.29	29.93	0.00	0.00	0.00	0.00
2006	25.39	47.13	11.19	17.06	17.06	17.06
2007	20.17	35.83	9.44	14.17	14.17	14.17
2008	5.16	18.63	0.00	0.00	0.00	0.00
2009	4.97	17.94	0.00	0.00	0.00	0.00
2010	4.82	17.41	0.00	0.00	0.00	0.00
2011	4.68	16.89	0.00	0.00	0.00	0.00
2006-2011 Average	10.86	25.64	3.44	5.21	5.21	5.21
Net Cash Farm Income (\$1000)						
2004	198.79	384.57	99.01	542.89	957.09	661.01
2005	150.87	245.40	72.84	412.97	740.72	206.62
2006	92.50	39.12	44.75	201.95	516.75	-736.96
2007	109.81	87.00	53.51	236.51	628.74	-603.60
2008	104.97	95.02	50.78	243.83	670.95	-580.87
2009	113.32	110.36	53.57	256.43	727.39	-574.17
2010	116.64	112.91	55.05	264.14	755.75	-598.22
2011	114.41	102.87	52.44	266.49	748.50	-682.05
2006-2011 Average	108.61	91.21	51.68	244.89	674.68	-629.31
Ending Cash Reserves (\$1000)						
2004	81.02	167.21	23.81	228.56	418.85	310.52
2005	116.39	201.13	21.57	359.32	664.63	300.42
2006	81.68	50.82	-8.65	339.03	814.95	-602.06
2007	88.77	-6.12	-18.94	392.40	1,054.18	-1,319.92
2008	86.35	-75.06	-34.26	428.60	1,304.55	-2,027.56
2009	90.78	-128.76	-56.81	453.92	1,580.49	-2,734.77
2010	98.29	-182.37	-82.97	478.30	1,867.66	-3,482.42
2011	101.65	-272.13	-118.99	489.82	2,141.81	-4,319.24
Nominal Net Worth (\$1000)						
2004	1,152.04	2,989.60	944.84	2,735.96	2,912.54	7,016.03
2005	1,287.19	3,258.87	1,052.51	3,094.67	3,386.08	7,426.40
2006	1,437.76	3,530.21	1,117.33	3,248.68	3,683.79	6,717.38
2007	1,470.19	3,514.28	1,156.34	3,389.39	4,007.55	6,069.20
2008	1,461.23	3,409.96	1,156.85	3,454.75	4,268.33	5,279.91
2009	1,479.84	3,369.45	1,171.04	3,557.29	4,593.00	4,577.58
2010	1,502.89	3,343.96	1,188.09	3,661.25	4,940.08	3,863.83
2011	1,534.74	3,307.80	1,204.99	3,775.22	5,296.01	3,122.89
Prob. of Negative Ending Cash (%)						
2006	1	43	65	1	1	85
2007	11	49	64	2	1	93
2008	19	52	74	3	1	96
2009	22	63	79	4	1	95
2010	19	69	82	7	1	98
2011	21	69	87	9	1	98
Prob. of Decreasing Real Net Worth Over 2004-2011 (%)	1	1	1	1	1	64

## Figure 37. Dairy Farms

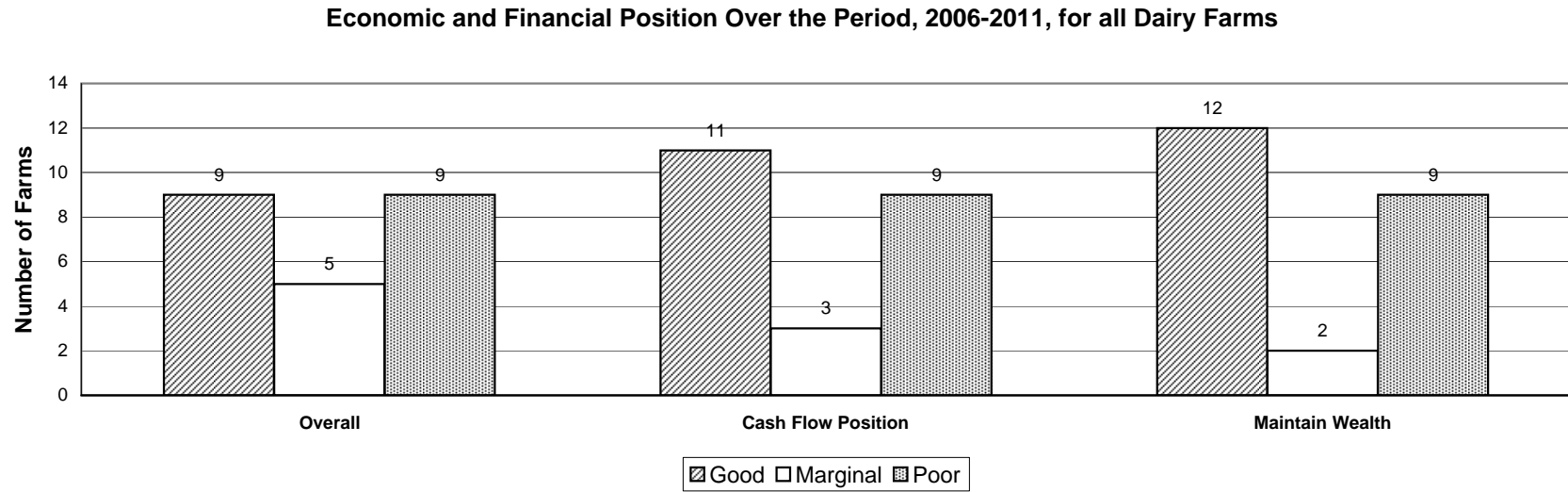
Minimum Annual Percentage Change in Receipts, 2006-2011, Needed to Have a Zero Ending Cash Balance in 2011



Minimum Annual Percentage Change in Receipts, 2006-2011, Needed to Have a Zero Ending Cash Balance in 2011



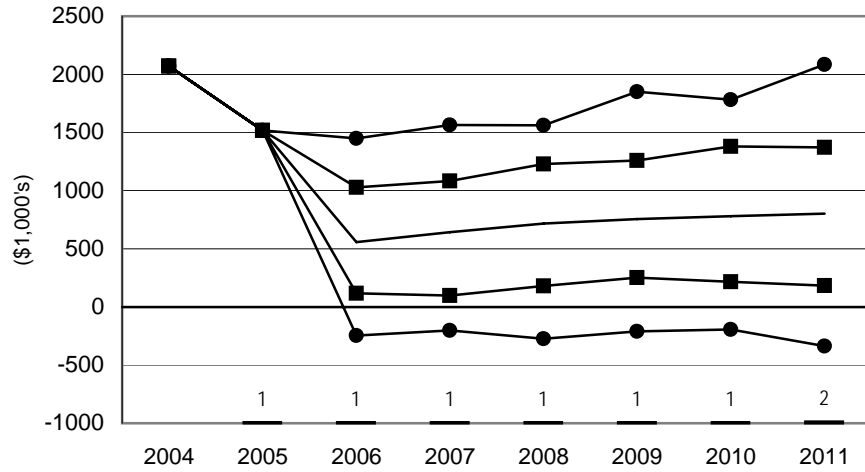
## Figure 38. Dairy Farms



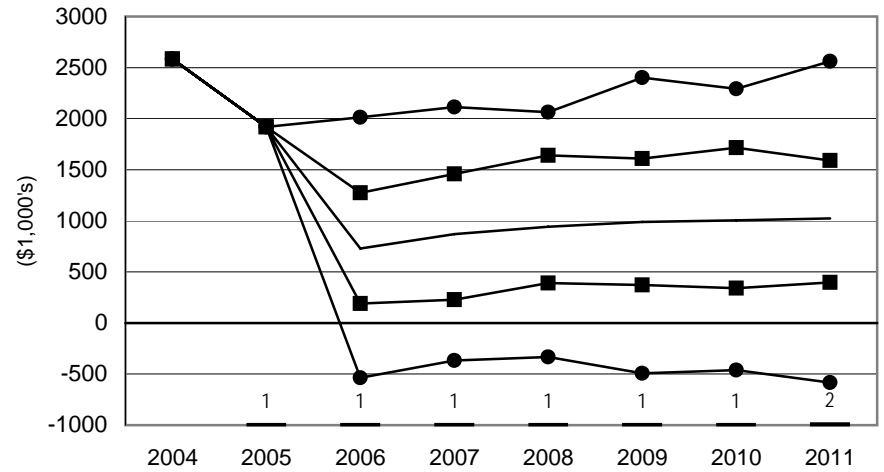
**Figure 39. Net Cash Farm Income and Probabilities of a Cash Flow Deficit:  
Dairy Farms**

— Average NCFI    ■ 25 & 75 Percentile NCFI    ● 5 & 95 Percentile NCFI    ▨ Prob. of Cash Flow Deficit

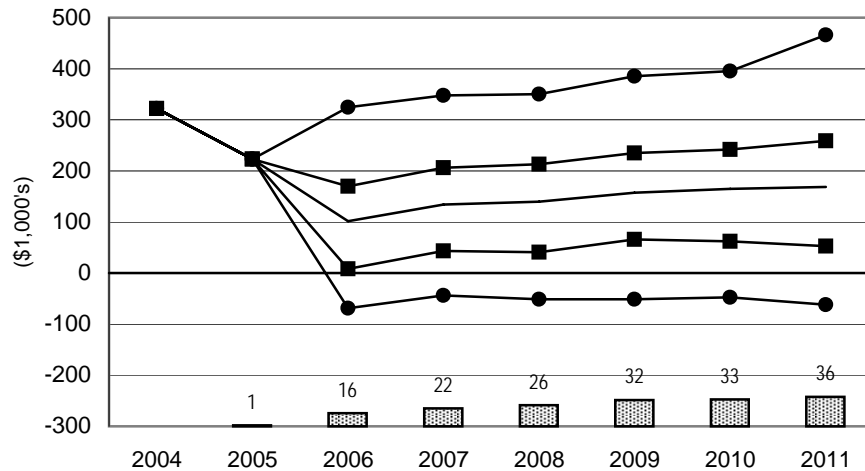
**CAD1710 California Dairy Farm**



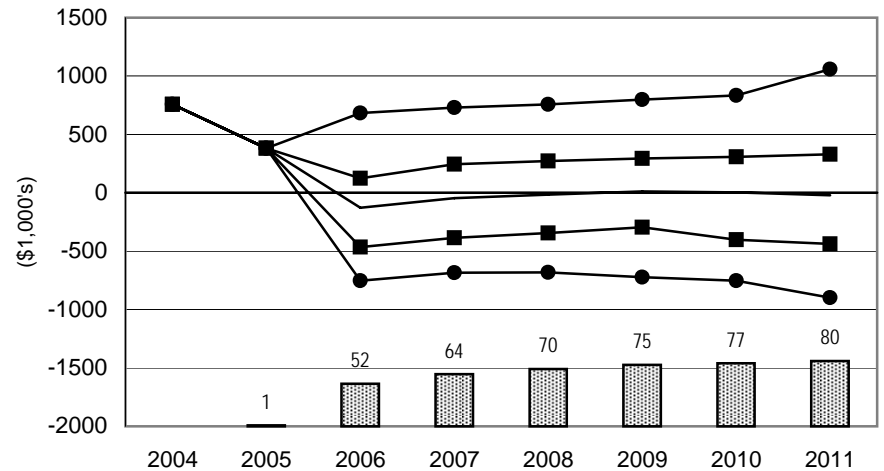
**NMD2125 New Mexico Dairy Farm**



**WAD250 Wahington Dairy Farm**



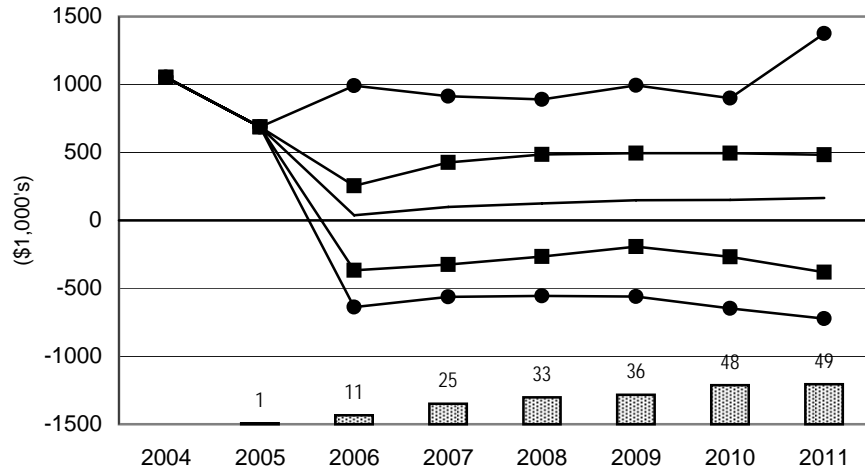
**WAD850 Large Wahington Dairy Farm**



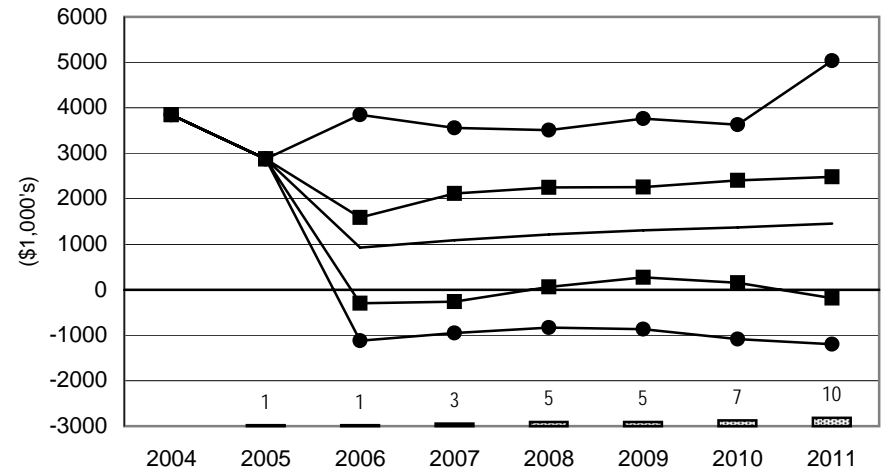
**Figure 40. Net Cash Farm Income and Probabilities of a Cash Flow Deficit:  
Dairy Farms**

— Average NCFI    ■ 25 & 75 Percentile NCFI    ● 5 & 95 Percentile NCFI    ▨ Prob. of Cash Flow Deficit

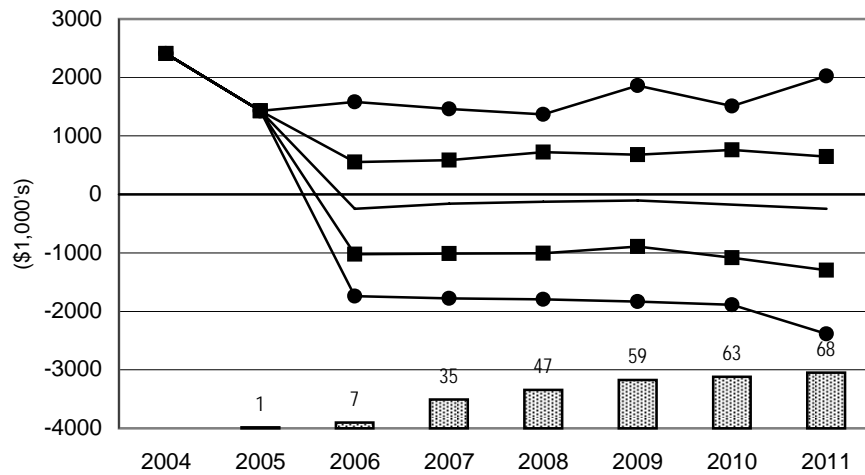
**IDD1000 Idaho Dairy Farm**



**IDD3000 Large Idaho Dairy Farm**



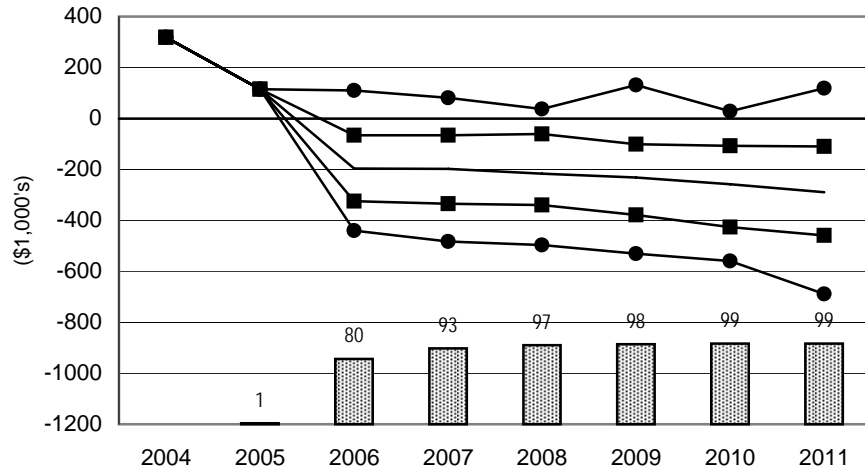
**TXND3000 North Texas Dairy Farm**



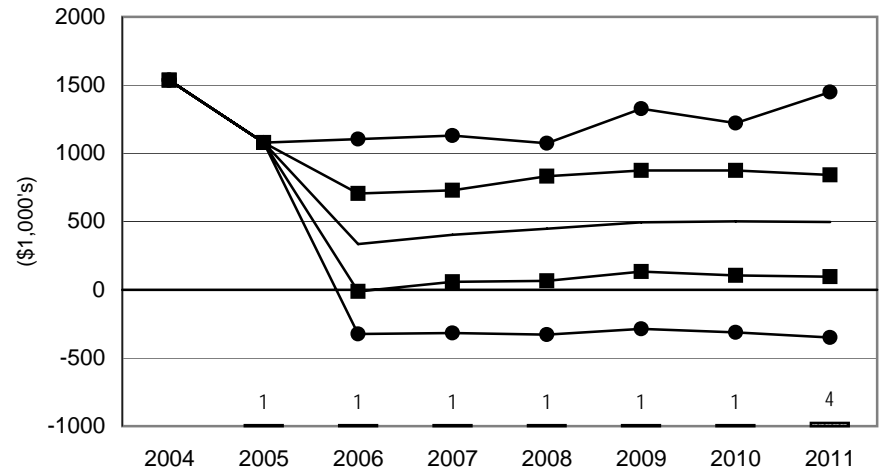
**Figure 41. Net Cash Farm Income and Probabilities of a Cash Flow Deficit:  
Dairy Farms**

— Average NCFI    ■ 25 & 75 Percentile NCFI    ● 5 & 95 Percentile NCFI    ▨ Prob. of Cash Flow Deficit

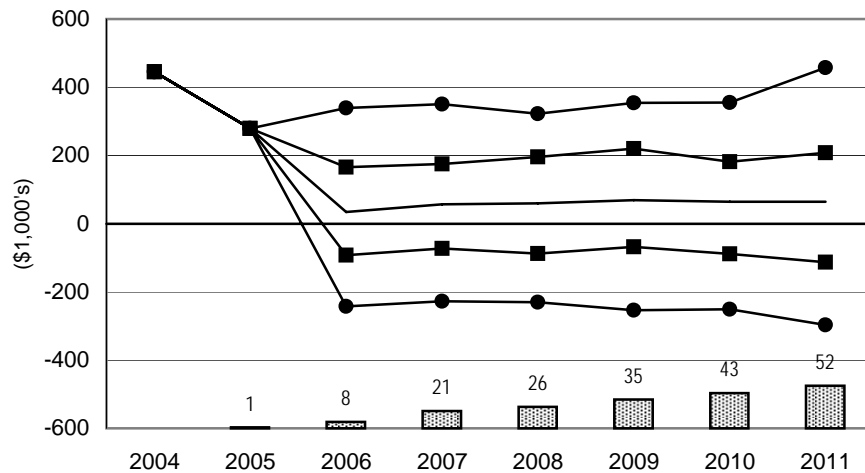
**TXCD550 Central Texas Dairy Farm**



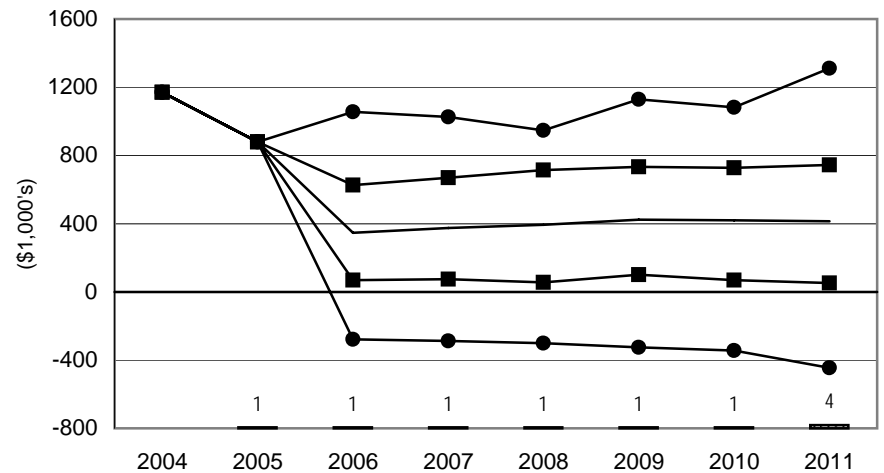
**TXCD1300 Large Central Texas Dairy Farm**



**TXED550 East Texas Dairy Farm**



**TXED1000 Large East Texas Dairy Farm**

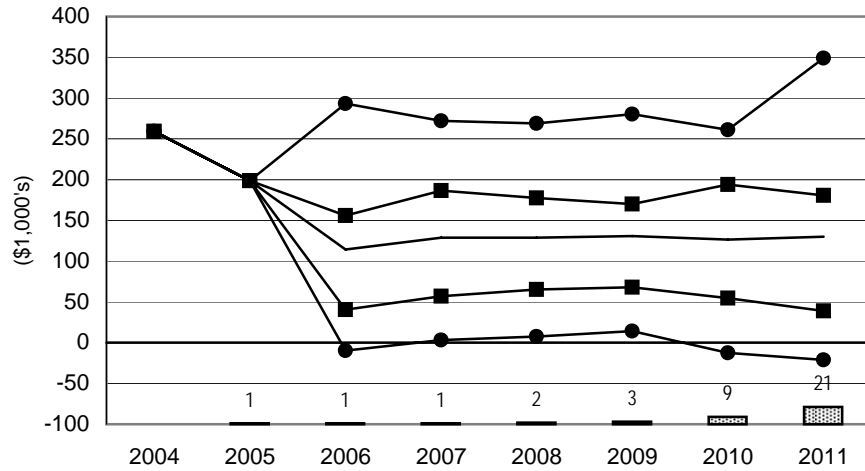




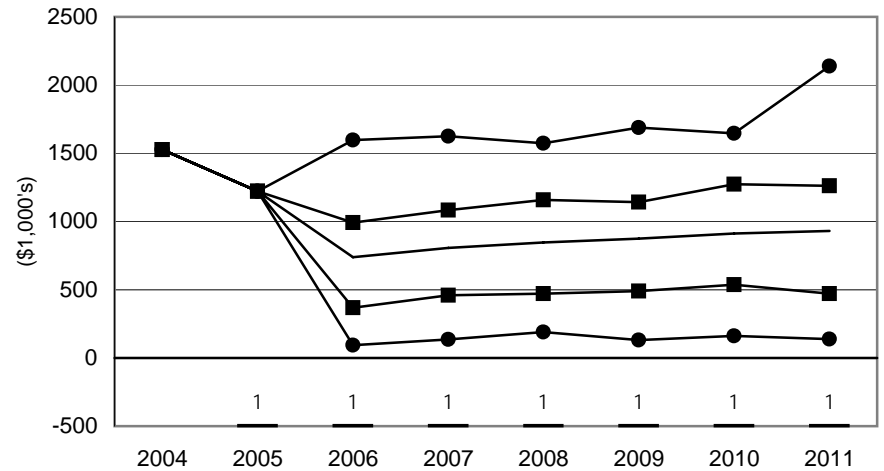
**Figure 42. Net Cash Farm Income and Probabilities of a Cash Flow Deficit:  
Dairy Farms**

— Average NCFI    ■ 25 & 75 Percentile NCFI    ● 5 & 95 Percentile NCFI    ▨ Prob. of Cash Flow Deficit

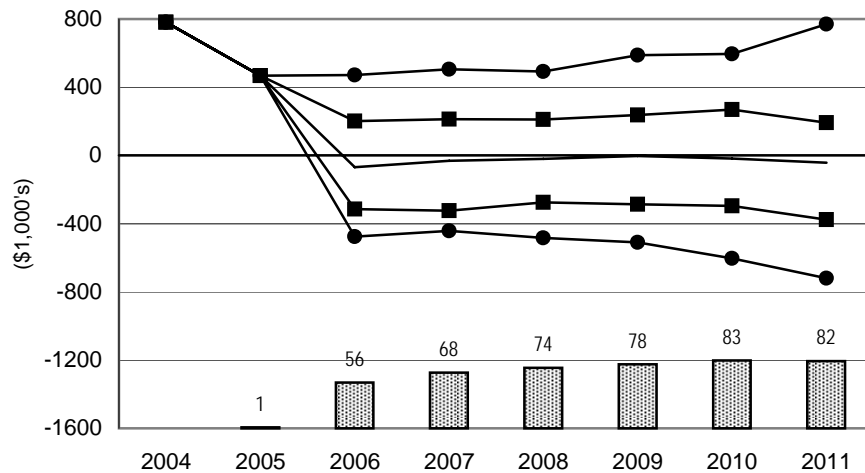
**WID145 Wisconsin Dairy Farm**



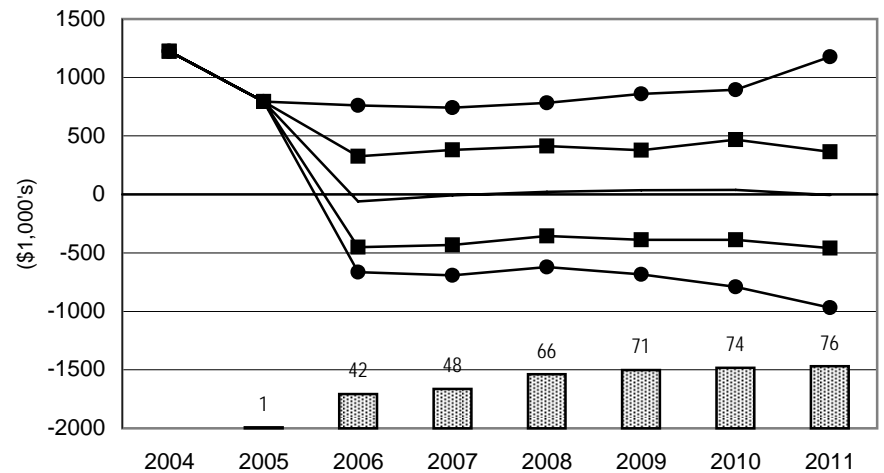
**WID775 Large Wisconsin Dairy Farm**



**NYWD800 Western New York Dairy Farm**



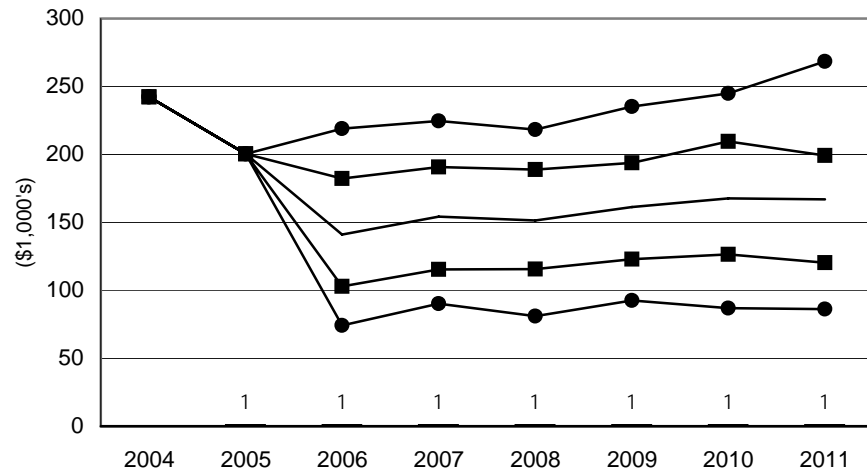
**NYWD1200 Large Western New York Dairy Farm**



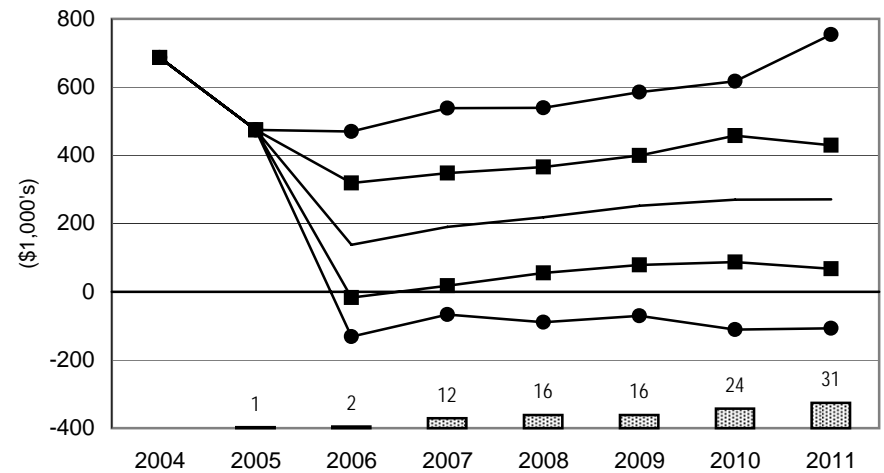
**Figure 43. Net Cash Farm Income and Probabilities of a Cash Flow Deficit:  
Dairy Farms**

— Average NCFI    ■ 25 & 75 Percentile NCFI    ● 5 & 95 Percentile NCFI    ▨ Prob. of Cash Flow Deficit

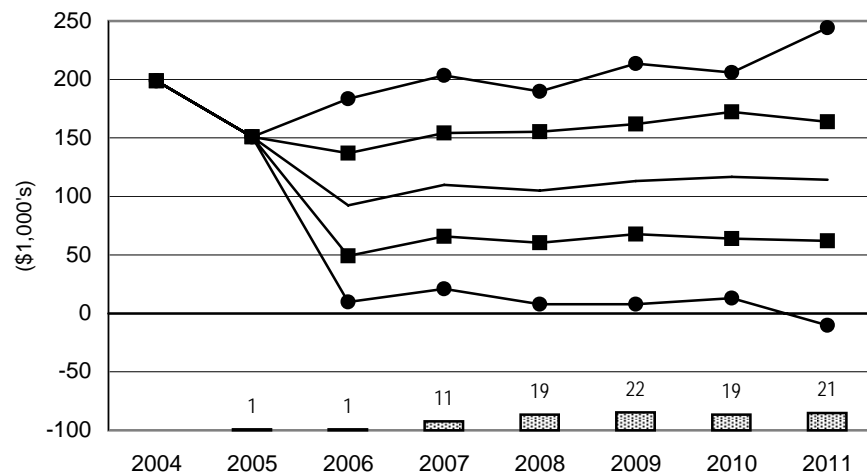
**NYCD110 Central New York Dairy Farm**



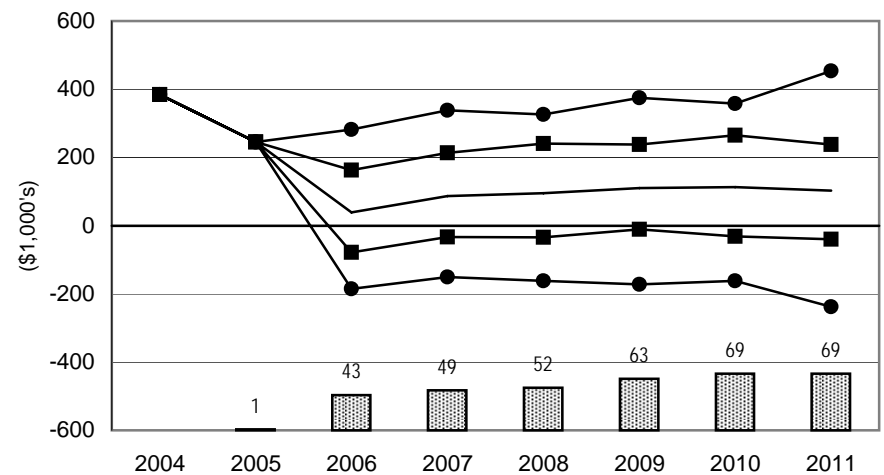
**NYCD500 Large Central New York Dairy Farm**



**VTD140 Vermont Dairy Farm**



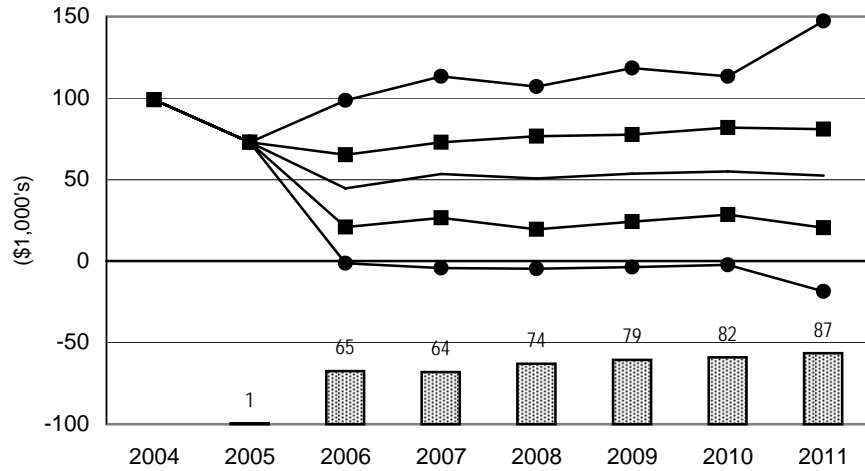
**VTD400 Large Vermont Dairy Farm**



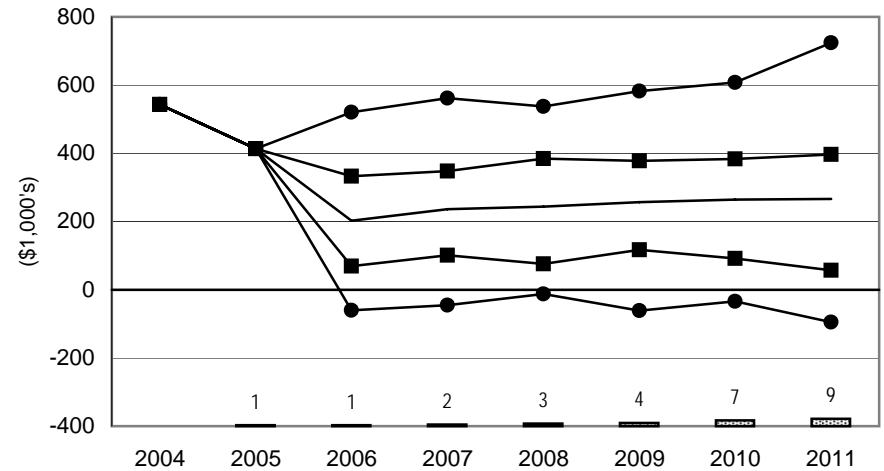
**Figure 44. Net Cash Farm Income and Probabilities of a Cash Flow Deficit:  
Dairy Farms**

— Average NCFI    ■ 25 & 75 Percentile NCFI    ● 5 & 95 Percentile NCFI    ▨ Prob. of Cash Flow Deficit

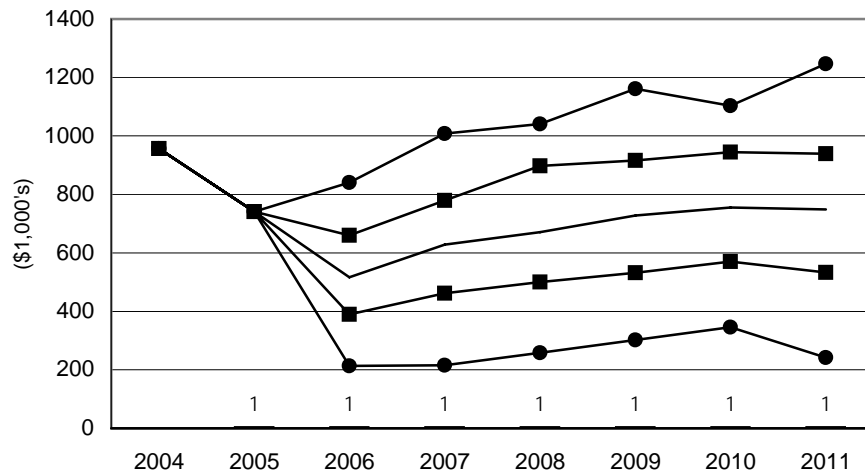
**MOD85 Missouri Dairy Farm**



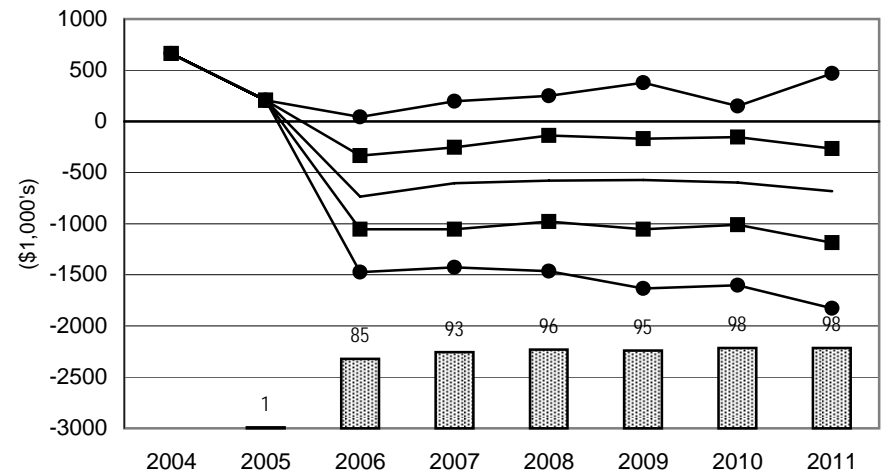
**MOD400 Large Missouri Dairy Farm**



**FLND550 Northern Florida Dairy Farm**



**FLSD1500 Southern Florida Dairy Farm**



## Figure 45. Representative Ranches Producing Beef Cattle

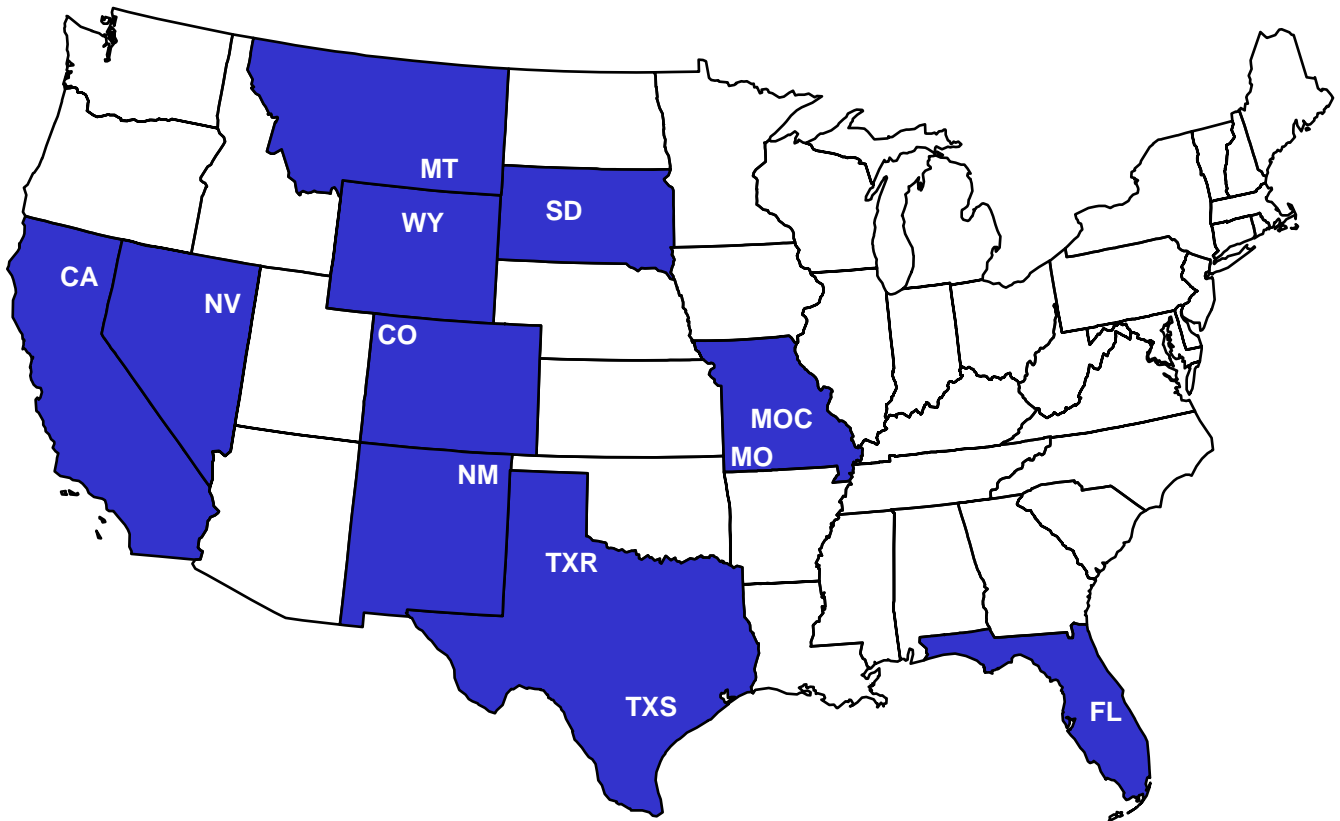


Table 9. Implications of the August 2006 FAPRI Baseline on the Economic Viability of Representative Farms Primarily Producing Beef Cattle.

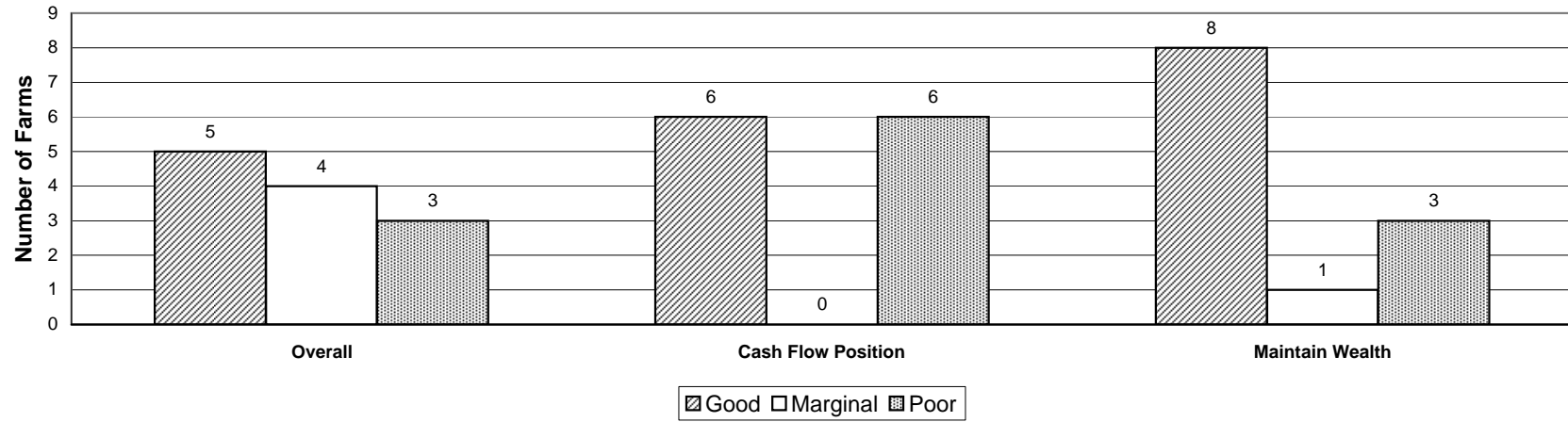
	CAB500	NVB700	MTB500	WYB500	COB250	NMB240
Overall Financial Position						
2006-2011 Ranking	Marginal	Poor	Good	Poor	Good	Marginal
Change Real Net Worth (%)						
2006-2011 Average	0.55	-0.91	1.11	-1.85	1.34	0.65
NIA to Maintain Real Net Worth (%/Rec.)	-64.72	0.00	-32.14	11.35	-185.47	-27.18
NIA for Zero Ending Cash Balance (%/Rec.)	26.32	1.11	-29.38	27.84	-18.60	4.35
Govt Payments/Receipts (%)						
2006-2011 Average	0.00	0.00	0.00	0.00	0.00	0.00
Cost to Receipts Ratio (%)						
2006-2011 Average	117.73	94.85	67.44	112.35	71.75	94.46
Total Cash Receipts (\$1000)						
2004	300.79	357.01	313.24	284.99	186.59	322.03
2005	316.91	381.45	333.16	304.37	199.63	299.07
2006	304.07	370.19	323.41	294.81	195.34	291.05
2007	292.77	347.88	305.41	278.18	187.35	280.62
2008	274.78	316.47	278.59	254.37	176.49	266.20
2009	261.39	295.30	259.86	236.18	168.69	254.46
2010	249.34	279.21	246.25	224.52	163.30	245.70
2011	241.51	266.50	236.15	214.48	158.87	239.84
2006-2011 Average	270.64	312.59	274.95	250.42	175.01	262.98
Government Payments (\$1000)						
2004	0.00	0.00	0.00	0.00	0.00	0.00
2005	0.00	0.00	0.00	0.00	0.00	0.00
2006	0.00	0.00	0.00	0.00	0.00	0.00
2007	0.00	0.00	0.00	0.00	0.00	0.00
2008	0.00	0.00	0.00	0.00	0.00	0.00
2009	0.00	0.00	0.00	0.00	0.00	0.00
2010	0.00	0.00	0.00	0.00	0.00	0.00
2011	0.00	0.00	0.00	0.00	0.00	0.00
2006-2011 Average	0.00	0.00	0.00	0.00	0.00	0.00
Net Cash Farm Income (\$1000)						
2004	46.97	107.05	146.53	57.85	80.17	82.28
2005	26.86	106.19	154.40	50.19	81.33	39.96
2006	-1.60	80.82	137.84	28.44	73.33	28.21
2007	-17.59	58.36	122.68	6.86	61.36	25.15
2008	-30.51	34.36	104.98	-11.49	55.10	17.22
2009	-49.94	9.65	86.73	-30.54	45.88	13.78
2010	-62.40	-2.86	57.58	-52.83	40.55	8.54
2011	-82.50	-20.84	61.97	-64.85	33.82	3.48
2006-2011 Average	-40.76	26.58	95.30	-20.74	51.67	16.07
Ending Cash Reserves (\$1000)						
2004	9.54	55.97	91.35	31.88	144.57	41.75
2005	-0.79	97.63	174.00	38.97	184.74	47.57
2006	-35.32	120.07	245.55	17.01	216.14	46.09
2007	-83.81	129.94	304.27	-19.04	231.62	43.43
2008	-145.69	115.63	351.32	-81.28	235.68	24.32
2009	-227.05	83.31	387.94	-157.03	231.91	2.99
2010	-319.61	46.80	398.39	-284.12	202.08	-32.40
2011	-448.31	-18.31	401.61	-415.55	178.38	-70.57
Nominal Net Worth (\$1000)						
2004	9,634.74	2,368.69	2,718.70	2,600.40	10,790.75	3,798.49
2005	10,652.06	2,688.03	3,041.70	2,831.36	11,963.95	4,183.79
2006	11,462.52	2,826.16	3,266.01	2,963.22	12,973.03	4,484.22
2007	11,768.67	2,859.04	3,368.96	2,976.82	13,425.08	4,606.84
2008	11,646.15	2,785.13	3,365.34	2,879.31	13,407.93	4,565.30
2009	11,653.91	2,736.43	3,398.02	2,804.52	13,539.62	4,575.99
2010	11,686.27	2,696.84	3,416.86	2,702.62	13,693.42	4,592.59
2011	11,772.89	2,651.26	3,459.83	2,617.77	13,936.48	4,634.10
Prob. of Negative Ending Cash (%)						
2006	83	1	1	30	1	1
2007	96	3	1	57	1	1
2008	99	9	1	86	1	14
2009	99	19	1	98	1	48
2010	99	25	1	99	1	85
2011	99	51	1	99	1	98
Prob. of Decreasing Real Net Worth Over 2004-2011 (%)	1	1	1	1	1	1

Table 9 (Continued). Implications of the August 2006 FAPRI Baseline on the Economic Viability of Representative Farms Primarily Producing Beef Cattle.

	SDB450	MOB250	MOCB400	TXRB500	TXSB175	FLB1155
Overall Financial Position						
2006-2011 Ranking	Marginal	Good	Good	Good	Poor	Marginal
Change Real Net Worth (%)						
2006-2011 Average	0.40	2.29	1.01	0.96	-0.05	0.48
NIA to Maintain Real						
Net Worth (%/Rec.)	-21.19	-48.63	-35.48	-35.47	-11.20	-43.53
NIA for Zero Ending						
Cash Balance (%/Rec.)	-10.71	-40.53	-21.98	-18.79	3.66	8.69
Govt Payments/Receipts (%)						
2006-2011 Average	0.08	3.12	0.00	0.00	0.00	0.00
Cost to Receipts Ratio (%)						
2006-2011 Average	82.90	49.29	76.35	69.03	79.39	105.29
Total Cash Receipts (\$1000)						
2004	273.36	211.06	268.69	332.29	205.23	609.00
2005	290.87	229.77	288.67	342.30	206.60	647.76
2006	290.17	227.24	281.17	326.74	192.43	631.45
2007	273.41	219.60	262.86	321.95	123.58	595.50
2008	254.93	206.08	239.25	313.93	128.42	546.34
2009	240.17	198.12	221.03	304.53	121.58	510.96
2010	229.30	193.09	208.93	295.80	117.50	485.25
2011	223.06	188.97	197.93	289.37	113.53	465.01
2006-2011 Average	251.84	205.52	235.20	308.72	132.84	539.08
Government Payments (\$1000)						
2004	0.15	8.26	0.00	0.00	0.00	0.00
2005	0.00	11.04	0.00	0.00	0.00	0.00
2006	0.44	9.62	0.00	0.00	0.00	0.00
2007	0.17	6.40	0.00	0.00	0.00	0.00
2008	0.17	5.79	0.00	0.00	0.00	0.00
2009	0.14	5.51	0.00	0.00	0.00	0.00
2010	0.16	5.23	0.00	0.00	0.00	0.00
2011	0.17	5.25	0.00	0.00	0.00	0.00
2006-2011 Average	0.21	6.30	0.00	0.00	0.00	0.00
Net Cash Farm Income (\$1000)						
2004	100.00	125.65	118.26	135.38	98.43	143.17
2005	103.59	137.09	127.35	126.88	89.08	121.53
2006	83.77	131.18	110.57	106.70	54.57	79.68
2007	72.32	120.67	91.82	105.14	33.05	43.26
2008	55.51	110.29	68.95	103.31	28.43	2.70
2009	44.10	100.02	49.94	96.85	27.08	-32.80
2010	34.15	91.49	36.47	89.77	19.49	-63.18
2011	24.51	87.28	24.52	82.77	15.85	-95.29
2006-2011 Average	52.39	106.82	63.71	97.42	29.74	-10.94
Ending Cash Reserves (\$1000)						
2004	63.59	63.97	64.51	45.34	47.21	87.88
2005	109.59	140.58	130.97	103.15	87.23	140.21
2006	137.99	213.79	185.14	139.62	102.66	157.54
2007	162.75	275.21	233.37	179.05	96.66	149.10
2008	174.17	330.71	262.50	215.23	84.78	98.18
2009	178.37	375.76	276.13	245.83	60.43	20.05
2010	166.31	386.12	274.82	270.08	20.56	-85.12
2011	153.88	410.04	265.02	289.23	-21.52	-236.44
Nominal Net Worth (\$1000)						
2004	2,897.80	1,878.53	2,718.66	3,824.31	2,200.37	10,902.71
2005	3,198.22	2,121.44	3,055.21	4,258.32	2,418.82	12,098.28
2006	3,397.76	2,311.43	3,295.88	4,559.83	2,479.75	13,011.90
2007	3,474.56	2,417.32	3,407.77	4,680.78	2,514.32	13,367.78
2008	3,436.31	2,449.63	3,398.52	4,650.02	2,485.15	13,226.43
2009	3,435.78	2,502.64	3,417.67	4,678.76	2,474.96	13,226.89
2010	3,441.61	2,548.90	3,440.29	4,720.91	2,461.96	13,241.99
2011	3,458.39	2,612.91	3,474.72	4,791.48	2,458.82	13,308.89
Prob. of Negative Ending Cash (%)						
2006	1	1	1	1	1	1
2007	1	1	1	1	1	9
2008	1	1	1	1	1	21
2009	4	1	1	1	6	38
2010	5	1	1	1	25	68
2011	8	1	1	1	65	82
Prob. of Decreasing Real Net Worth Over 2004-2011 (%)	1	1	1	1	1	1

## Figure 46. Beef Cattle Ranches

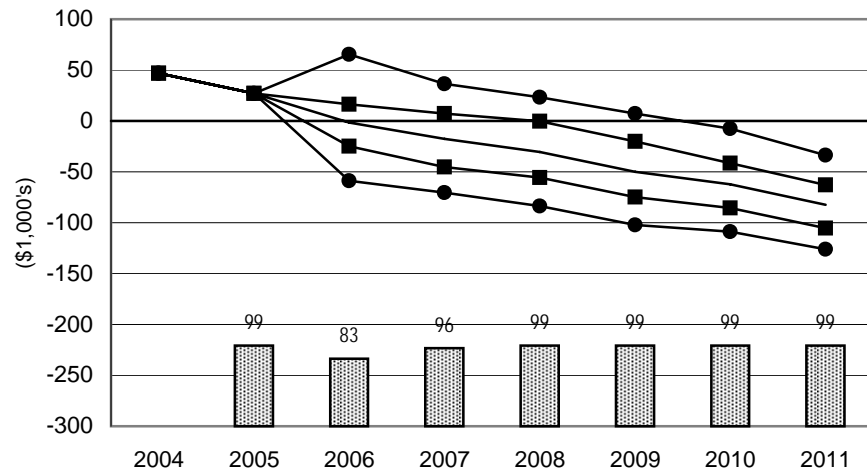
Economic and Financial Position Over the Period, 2006-2011, for all Cattle Ranches



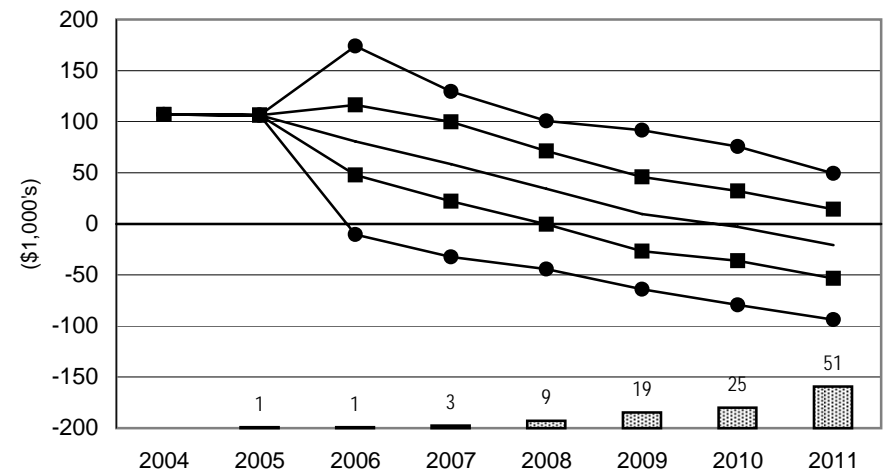
**Figure 47. Net Cash Farm Income and Probabilities of a Cash Flow Deficit:  
Beef Cattle Ranches**

— Average NCFI    ■ 25 & 75 Percentile NCFI    ● 5 & 95 Percentile NCFI    ▨ Prob. of Cash Flow Deficit

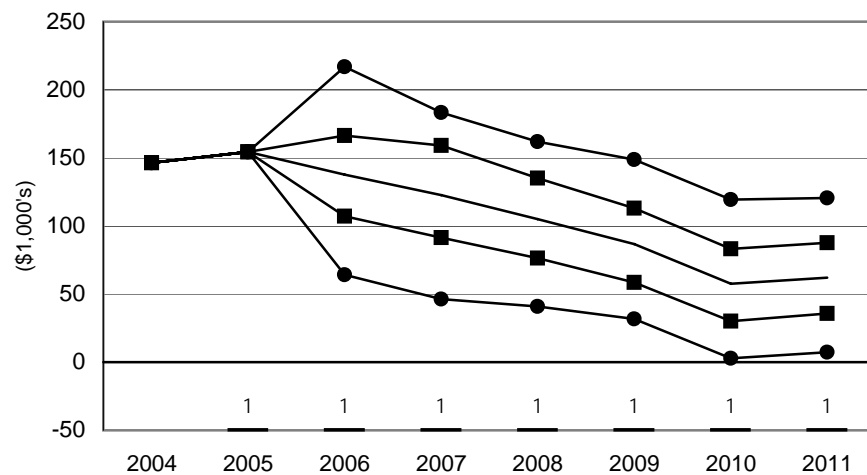
**CAB500 California Cattle Ranch**



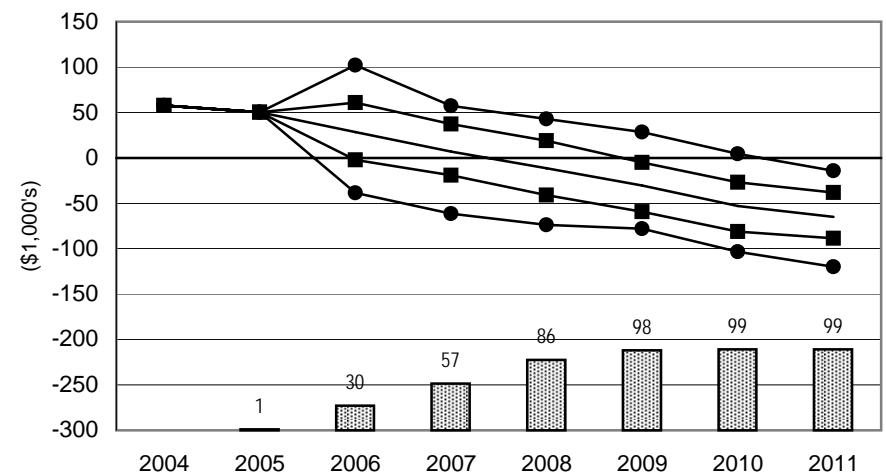
**NVB700 Nevada Cattle Ranch**



**MTB500 Montana Cattle Ranch**



**WYB500 Wyoming Cattle Ranch**

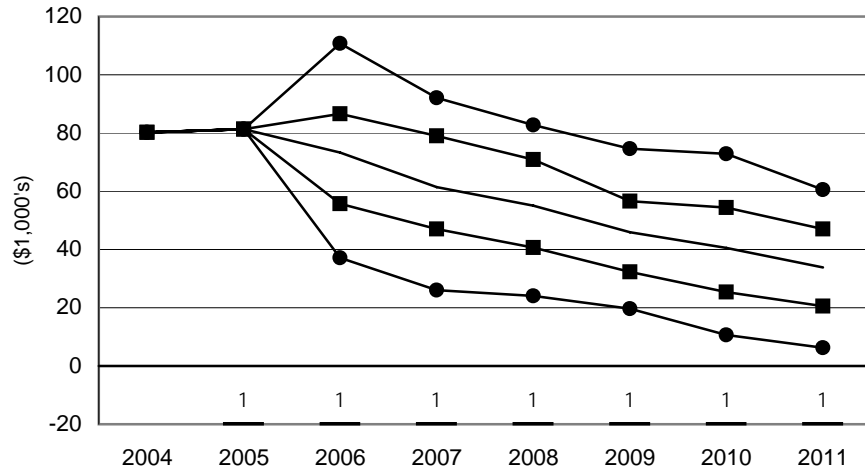




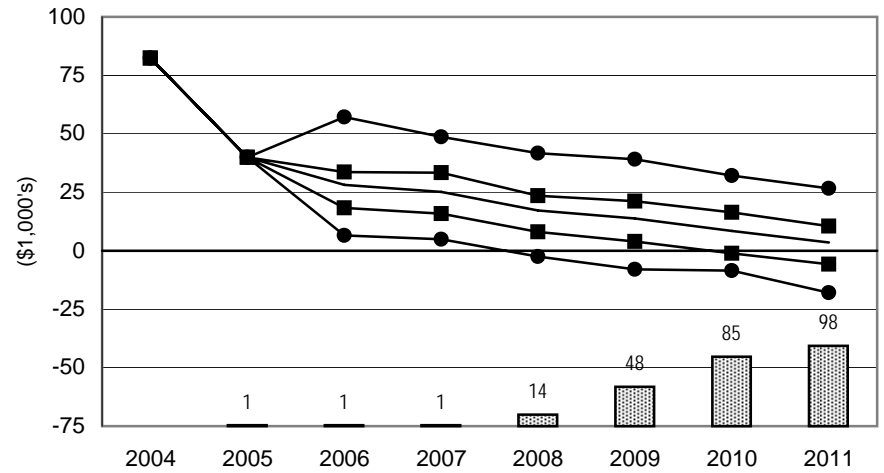
**Figure 48. Net Cash Farm Income and Probabilities of a Cash Flow Deficit:  
Beef Cattle Ranches**

— Average NCFI    ■ 25 & 75 Percentile NCFI    ● 5 & 95 Percentile NCFI    ▨ Prob. of Cash Flow Deficit

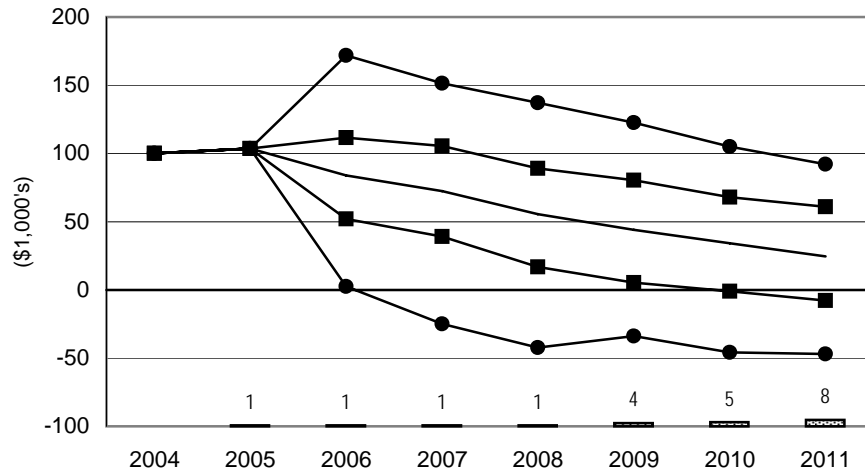
**COB250 Colorado Cattle Ranch**



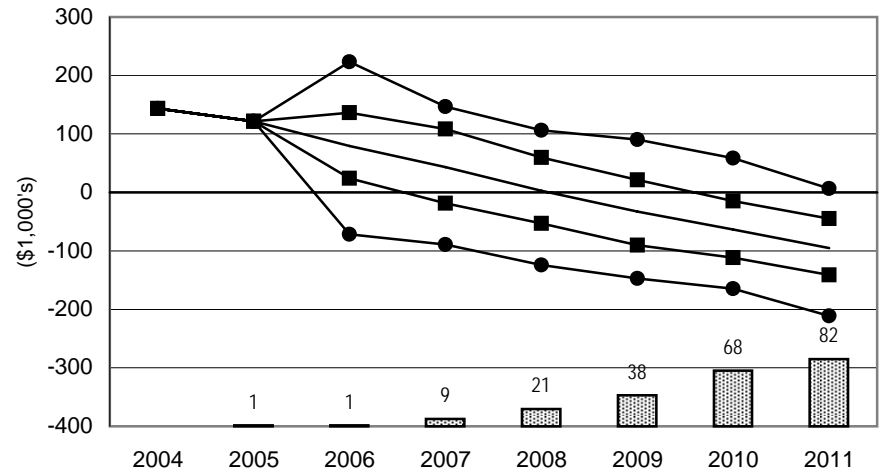
**NMB240 New Mexico Cattle Ranch**



**SDB450 South Dakota Cattle Ranch**



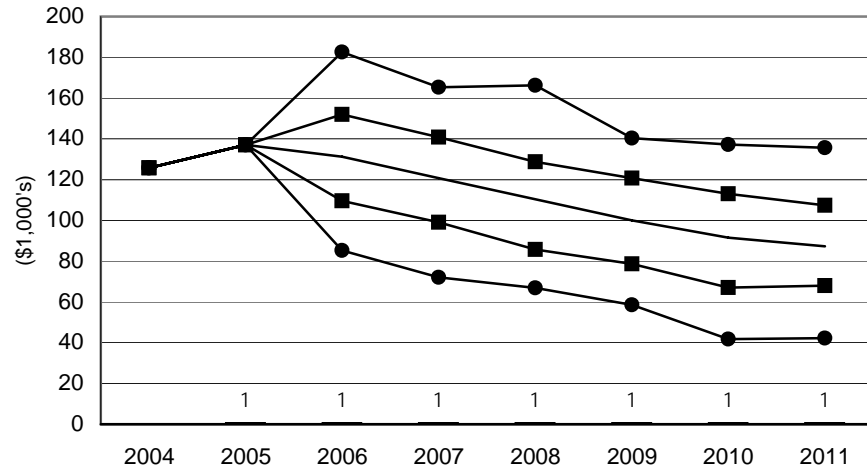
**FLB1155 Florida Cattle Ranch**



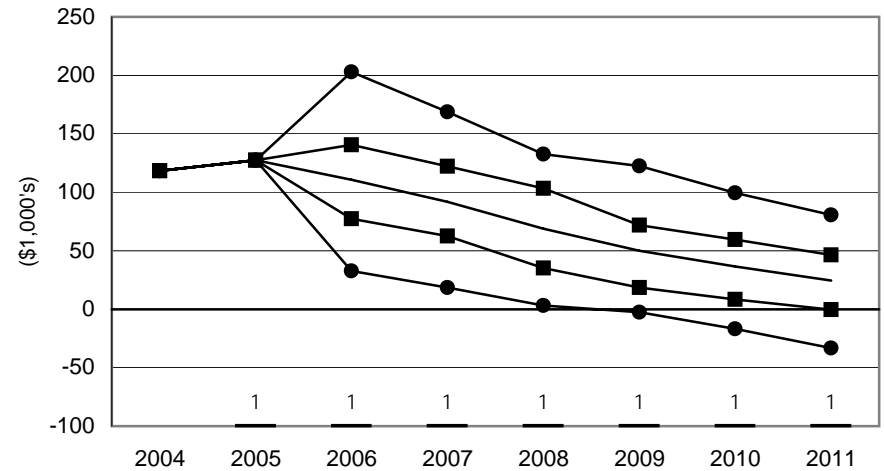
**Figure 49. Net Cash Farm Income and Probabilities of a Cash Flow Deficit:  
Beef Cattle Ranches**

— Average NCFI    ■ 25 & 75 Percentile NCFI    ● 5 & 95 Percentile NCFI    ▨ Prob. of Cash Flow Deficit

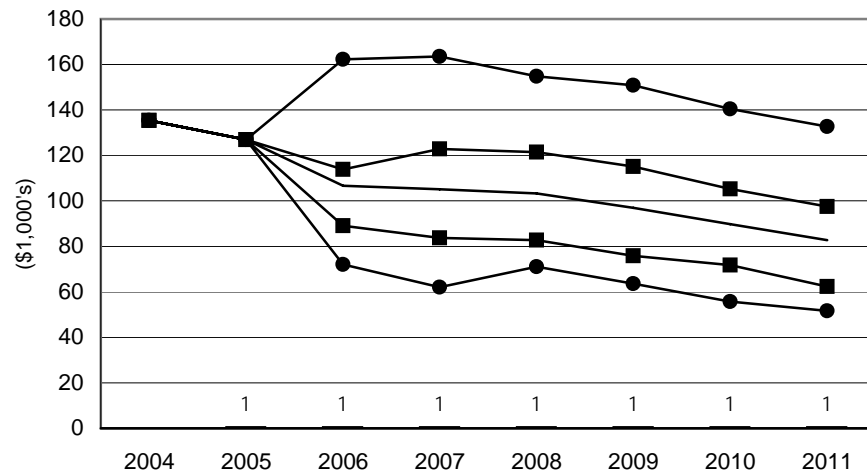
**MOB250 Southwest Missouri Cattle Ranch**



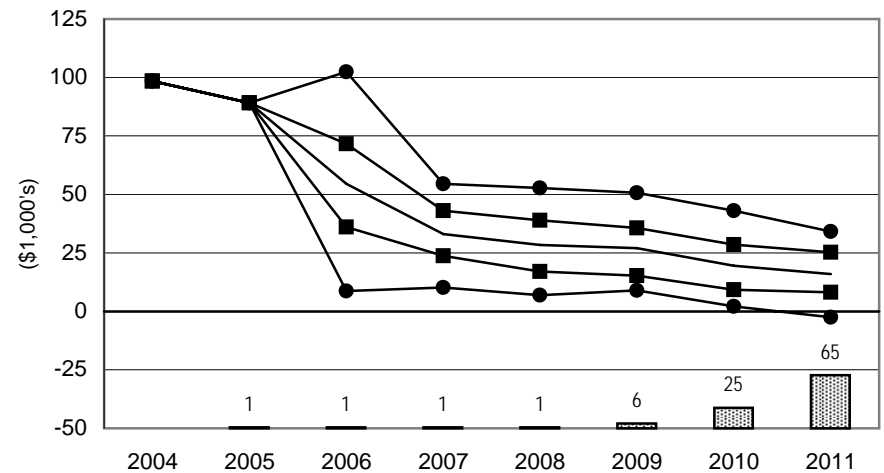
**MOCB400 Central Missouri Cattle Ranch**



**TXRB500 Rolling Plains Texas Cattle Ranch**



**TXSB175 South Texas Cattle Ranch**





**APPENDIX A:**  
CHARACTERISTICS OF  
REPRESENTATIVE FARMS

## 2005 CHARACTERISTICS OF PANEL FARMS PRODUCING FEED GRAINS AND OILSEEDS

- IAG1350** IAG1350 is a 1,350-acre northwestern Iowa (Webster County) grain farm. The farm is moderate-sized for the region and plants 810 acres of corn and 540 acres of soybeans annually. Sixty-nine percent of this farm's 2005 receipts come from corn production.
- IAG3400** This 3,400-acre large-sized grain farm is located in northwestern Iowa (Webster County). It plants 2,040 acres of corn and 1,360 acres of soybeans each year, realizing 72 percent of receipts from corn production.
- NEG1960** South central Nebraska (Dawson County) is home to this 1,960-acre grain farm. This farm plants seventy-five percent of cultivated acres to corn and fifteen percent to soybeans. Alfalfa is grown on the remaining land. The farm produces both yellow and white food-grade corn on 56 percent of the corn acres. Eighty-four percent of gross receipts are derived from corn sales.
- NEG4300** This is a 4,300-acre grain farm located in south central Nebraska (Dawson County). This operation plants 2,666 acres of corn and 1,118 acres of soybeans each year. Remaining acres are planted to alfalfa. A portion (40 percent) of the corn acreage is food-grade corn. In 2005, 74 percent of total receipts were generated from corn production.
- NDG2180** NDG2180 is a 2,180-acre, moderate-sized, south central North Dakota (Barnes County) grain farm that plants 480 acres of wheat, 300 acres of corn, and 1300 acres of soybeans. The remaining acres are enrolled in the Conservation Reserve Program. The farm generated 60 percent of 2005 receipts from soybean sales.
- NDG7500** This is a 7,500-acre, large-sized grain farm in south central North Dakota (Barnes County) that grows 3,750 acres of soybeans, 2000 acres of corn, 1,200 acres of wheat, and 300 acres of dry peas annually. The remaining acreage is enrolled in the Conservation Reserve Program. Soybean and corn sales accounted for 82% of 2005 receipts.
- MOCG2050** MOCG2050 is a 2,050-acre grain farm located in central Missouri (Carroll County) and plants 1,025 acres of corn and 1,025 acres of soybeans annually. This farm is located in the Missouri River bottom, an area with a large concentration of livestock production. This proximity allows grain producers in this area to supply feed to livestock producers at a premium to other areas of Missouri. This farm generated 63 percent of its total revenue from corn and 37 percent from soybeans during 2005.
- MOCG3630** A 3,630-acre central Missouri (Carroll County) grain farm with 1,880 acres of corn, 1,650 acres of soybeans, and 100 acres of wheat. This farm is located in the Missouri River bottom, an area with a large concentration of livestock production. This proximity allows area grain producers to supply feed to livestock producers at a premium to other areas of Missouri. Corn sales accounted for 65 percent of farm receipts and soybeans accounted for 34 percent in 2005.
- MONG1850** MONG1850 is a 1,850-acre diversified northwest Missouri grain farm centered in Nodaway County. MONG1850 plants 900 acres of corn, 900 acres of soybeans, and 200 acres of hay annually. The farm also has a 200-head cow-calf herd. Proximity to the Missouri River increases marketing options for area grain farmers due to easily accessible river grain terminals. In 2005, 46 percent of the farm's total receipts were from corn, 35 percent from soybeans, and 18 percent from cattle sales.

Appendix Table A1. Characteristics of Panel Farms Producing Feed Grains.

	IAG1350	IAG3400	NEG1960	NEG4300	NDG2180	NDG7500	MOCG2050	MOCG3630	MONG1850
County	Webster	Webster	Dawson	Dawson	Barnes	Barnes	Carroll	Carroll	Nodaway
Total Cropland	1,350.00	3,400.00	1,960.00	4,300.00	2,180.00	7,500.00	2,050.00	3,630.00	1,850.00
Acres Owned	240.00	850.00	490.00	1,075.00	300.00	3,000.00	1,150.00	1,600.00	950.00
Acres Leased	1,110.00	2,550.00	1,470.00	3,225.00	1,880.00	4,500.00	900.00	2,030.00	900.00
Pastureland									
Acres Owned	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	600.00
Acres Leased	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	400.00
Assets (\$1000)									
Total	1,403.00	4,629.00	2,132.00	5,260.00	703.00	4,976.00	4,312.00	5,880.00	4,346.00
Real Estate	1,025.00	3,438.00	1,244.00	3,065.00	361.00	2,631.00	3,294.00	4,152.00	3,269.00
Machinery	335.00	946.00	783.00	1,775.00	333.00	1,833.00	596.00	954.00	431.00
Other & Livestock	43.00	245.00	106.00	419.00	8.00	513.00	422.00	775.00	647.00
Debt/Asset Ratios									
Total	0.17	0.16	0.14	0.19	0.23	0.13	0.16	0.15	0.13
Intermediate	0.22	0.19	0.12	0.28	0.16	0.10	0.29	0.26	0.13
Long Run	0.17	0.17	0.17	0.17	0.17	0.16	0.14	0.14	0.15
Number of Livestock									
Beef Cows	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	200.00
2005 Gross Receipts (\$1,000)*									
Total	548.20	1,376.10	1,006.00	2,123.30	404.70	2,146.80	619.30	1,024.40	833.80
Cattle	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	149.70
	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.18
Corn	378.60	985.20	847.60	1,560.40	82.70	721.90	389.80	666.90	380.20
	0.69	0.72	0.84	0.74	0.20	0.34	0.63	0.65	0.46
Wheat	0.00	0.00	0.00	0.00	76.60	261.20	0.60	13.20	0.00
	0.00	0.00	0.00	0.00	0.19	0.12	0.00	0.01	0.00
Soybeans	169.60	390.90	126.40	465.90	242.60	1,034.50	228.90	344.30	291.30
	0.31	0.28	0.13	0.22	0.60	0.48	0.37	0.34	0.35
Hay	0.00	0.00	32.10	97.00	0.00	0.00	0.00	0.00	8.80
	0.00	0.00	0.03	0.05	0.00	0.00	0.00	0.00	0.01
Dry Peas	0.00	0.00	0.00	0.00	0.00	105.40	0.00	0.00	0.00
	0.00	0.00	0.00	0.00	0.00	0.05	0.00	0.00	0.00
Other Receipts	0.00	0.00	0.00	0.00	0.00	8.80	0.00	0.00	3.80
	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
2005 Planted Acres**									
Total	1,350.00	3,400.00	1,960.00	4,300.00	2,180.00	7,500.00	2,050.00	3,630.00	2,850.00
Corn	810.00	2,040.00	1,470.00	2,666.00	300.00	2,000.00	1,025.00	1,880.00	900.00
	0.60	0.60	0.75	0.62	0.14	0.27	0.50	0.52	0.32
Wheat	0.00	0.00	0.00	0.00	480.00	1,200.00	0.00	100.00	0.00
	0.00	0.00	0.00	0.00	0.22	0.16	0.00	0.03	0.00
Soybeans	540.00	1,360.00	300.00	1,118.00	1,300.00	3,750.00	1,025.00	1,650.00	900.00
	0.40	0.40	0.15	0.26	0.60	0.50	0.50	0.46	0.32
Hay	0.00	0.00	190.00	516.00	0.00	0.00	0.00	0.00	200.00
	0.00	0.00	0.10	0.12	0.00	0.00	0.00	0.00	0.07
CRP	0.00	0.00	0.00	0.00	100.00	250.00	0.00	0.00	50.00
	0.00	0.00	0.00	0.00	0.05	0.03	0.00	0.00	0.02
Improved Pasture	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	800.00
	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.28
Dry Peas	0.00	0.00	0.00	0.00	0.00	300.00	0.00	0.00	0.00
	0.00	0.00	0.00	0.00	0.00	0.04	0.00	0.00	0.00

\*Receipts for 2005 are included to indicate the relative importance of each enterprise to the farm. Percents indicate the percentage of the total receipts accounted for by the livestock categories and the crops.

\*\*Acreages for 2005 are included to indicate the relative importance of each enterprise to the farm. Total planted acreage may exceed total cropland available due to double cropping. Percents indicate the percentage of total planted acreage accounted for by the crop.

## 2005 PANEL FARMS PRODUCING FEED GRAINS AND OILSEEDS (continued)

- ING1000** Shelby County, Indiana, is home to this 1,000-acre moderate-sized feedgrain farm. This farm annually plants corn and soybeans in a 50/50 rotation. Due to this farm's proximity to Indianapolis, land development pressures will likely constrain further expansion of this farm's operations. Fifty-seven percent of 2005 receipts came from corn sales.
- ING2200** ING2200 is a large-sized grain farm located in east central Indiana (Shelby County). This farm plants 1,100 acres to corn and 1,100 acres to soybeans each year. In 2005, 60 percent of gross receipts were generated by corn sales.
- TXPG3760** TXPG3760 is a predominately irrigated farm located in the Texas Panhandle (Castro County). Annually, 1,344 acres are planted to corn and 1,472 acres are planted to cotton. In 2005, 40 percent of cash receipts were generated from corn sales.
- TXHG2000** This 2,000-acre grain farm is located on the Blackland Prairie of Texas (Hill County). On this farm, 1,000 acres of corn, 500 acres of sorghum, 250 acres of cotton, and 250 acres of wheat are planted annually. Feedgrain sales accounted for 68 percent of 2005 receipts with cotton accounting for 21 percent of sales. Forty beef cows live on 300 acres of improved pasture and contribute approximately six percent of total receipts.
- TXWG1400** This 1,400-acre farm is located on the Blackland Prairie of Texas (Williamson County). TXWG1400 plants 900 acres of corn, 200 acres of sorghum, 250 acres of cotton, and 50 acres of winter wheat annually. Additionally, this farm has a 50-head beef cow herd that is pastured on rented ground that cannot be farmed. Feedgrain sales accounted for 56 percent of 2005 receipts with cotton accounting for 33 percent of sales.
- TXUG1200** TXUG1200 is a grain farm located in Uvalde County, Texas. This farm plants 450 acres of corn, 200 acres of grain sorghum, 400 acres of cotton, and 150 acres of wheat each year. All crops except wheat are grown under irrigation. In 2005, feedgrain sales accounted for 39 percent of farm receipts with cotton accounting for 60 percent of the total.
- TNG900** This is a 900-acre, moderate-sized grain farm in West Tennessee (Henry County). Annually, this farm plants 500 acres of corn, 400 acres of soybeans, and 100 acres of wheat (planted before soybeans) in a region of Tennessee recognized for the high level of implementation of conservation practices by farmers. Sixty-three percent of 2005 farm receipts were from sales of corn.
- TNG2750** West Tennessee (Henry County) is home to this 2,750-acre, large-sized grain farm. Farmers in this part of Tennessee are known for their early and continued adoption of conservation practices, including widespread implementation of no-till farming. TNG2750 plants 1,100 acres of corn, 550 acres of wheat, and 1,650 acres of soybeans (550 of which are double-cropped after wheat). The farm generated 42 percent of its 2005 gross receipts from sales of corn and 41 percent from soybeans.
- SCG1500** SCG1500 is a moderate-sized, 1,500-acre grain farm in South Carolina (Clarendon County) consisting of 698 acres of dryland corn, 148 acres of irrigated corn, 654 acres of soybeans (454 acres double-cropped after wheat), and 454 acres of wheat. Forty-eight percent of the farm's receipts were realized from corn sales during 2005. This farm enjoys significant returns on double-cropped acreage, but timing does not allow for more than 454 acres.
- SCG3500** A 3,500-acre, large-sized South Carolina (Clarendon County) grain farm with 1,840 acres of corn, 900 acres of wheat, 1,260 acres of soybeans (900 double-cropped after wheat), and 400 acres of cotton. The farm generated 45 percent of 2005 receipts from corn sales and 19 percent from soybean sales, with an additional 22 percent coming from cotton sales. Timing precludes further expansion of relatively lucrative double-cropped acres.

Appendix Table A1 (Continued). Characteristics of Panel Farms Producing Feed Grains.

	ING1000	ING2200	TXPG3760	TXHG2000	TXWG1400	TXUG1200	TNG900	TNG2750	SCG1500	SCG3500
County	Shelby	Shelby	Castro	Hill	Williamson	Uvalde	Henry	Henry	Clarendon	Clarendon
Total Cropland	1,000.00	2,200.00	3,760.00	2,000.00	1,400.00	1,201.00	900.00	2,750.00	1,500.00	3,500.00
Acres Owned	300.00	770.00	1,311.00	400.00	150.00	0.00	150.00	700.00	500.00	1,400.00
Acres Leased	700.00	1,430.00	2,449.00	1,600.00	1,250.00	1,200.00	750.00	2,050.00	1,000.00	2,100.00
Pastureland										
Acres Owned	0.00	0.00	0.00	60.00	30.00	0.00	0.00	0.00	0.00	1,400.00
Acres Leased	0.00	0.00	0.00	240.00	210.00	0.00	0.00	0.00	0.00	0.00
Assets (\$1000)										
Total	1,840.00	4,719.00	2,454.00	1,061.00	684.00	381.00	868.00	2,765.00	925.00	4,335.00
Real Estate	1,280.00	3,834.00	1,766.00	550.00	426.00	0.00	392.00	1,653.00	605.00	3,616.00
Machinery	320.00	532.00	688.00	476.00	211.00	381.00	445.00	888.00	319.00	592.00
Other & Livestock	240.00	353.00	0.00	35.00	47.00	0.00	31.00	223.00	0.00	127.00
Debt/Asset Ratios										
Total	0.18	0.14	0.32	0.24	0.18	0.48	0.15	0.19	0.19	0.16
Intermediate	0.28	0.17	0.20	0.19	0.11	0.27	0.11	0.30	0.09	0.20
Long Run	0.13	0.14	0.16	0.17	0.17	0.00	0.16	0.15	0.16	0.16
Number of Livestock										
Beef Cows	0.00	0.00	0.00	40.00	50.00	0.00	0.00	0.00	0.00	0.00
2005 Gross Receipts (\$1,000)*										
Total	359.90	858.50	2,236.50	419.80	306.00	645.00	252.20	804.90	531.00	1,382.60
Cattle	0.00	0.00	0.00	23.40	27.60	0.00	0.00	0.00	0.00	0.00
	0.00	0.00	0.00	0.06	0.09	0.00	0.00	0.00	0.00	0.00
Corn	206.40	514.10	884.50	178.60	138.00	194.60	157.90	340.70	254.90	625.80
	0.57	0.60	0.40	0.43	0.45	0.30	0.63	0.42	0.48	0.45
Sorghum	0.00	0.00	0.00	103.00	34.80	54.90	0.00	0.00	0.00	0.00
	0.00	0.00	0.00	0.25	0.11	0.09	0.00	0.00	0.00	0.00
Wheat	1.10	0.00	0.00	28.00	5.90	10.40	15.30	92.50	68.70	186.80
	0.00	0.00	0.00	0.07	0.02	0.02	0.06	0.12	0.13	0.14
Soybeans	152.40	344.40	0.00	0.00	0.00	0.00	76.40	331.70	129.40	264.60
	0.42	0.40	0.00	0.00	0.00	0.00	0.30	0.41	0.24	0.19
Cotton	0.00	0.00	1,126.20	86.80	99.70	385.00	0.00	0.00	78.00	305.30
	0.00	0.00	0.50	0.21	0.33	0.60	0.00	0.00	0.15	0.22
Other Receipts	0.00	0.00	53.00	0.00	0.00	0.00	2.50	40.00	0.00	0.00
	0.00	0.00	0.02	0.00	0.00	0.00	0.01	0.05	0.00	0.00
2005 Planted Acres**										
Total	1,000.00	2,200.00	3,196.00	2,300.00	1,400.00	1,200.00	1,000.00	3,300.00	1,954.00	4,400.00
Corn	500.00	1,100.00	1,344.00	1,000.00	900.00	450.00	500.00	1,100.00	846.00	1,840.00
	0.50	0.50	0.42	0.44	0.64	0.38	0.50	0.33	0.43	0.42
Sorghum	0.00	0.00	0.00	500.00	200.00	200.00	0.00	0.00	0.00	0.00
	0.00	0.00	0.00	0.22	0.14	0.17	0.00	0.00	0.00	0.00
Wheat	0.00	0.00	0.00	250.00	50.00	150.00	100.00	550.00	454.00	900.00
	0.00	0.00	0.00	0.11	0.04	0.13	0.10	0.17	0.23	0.21
Soybeans	500.00	1,100.00	0.00	0.00	0.00	0.00	400.00	1,650.00	654.00	1,260.00
	0.50	0.50	0.00	0.00	0.00	0.00	0.40	0.50	0.34	0.29
Cotton	0.00	0.00	1,472.00	250.00	250.00	400.00	0.00	0.00	0.00	400.00
	0.00	0.00	0.46	0.11	0.18	0.33	0.00	0.00	0.00	0.09
Improved Pasture	0.00	0.00	0.00	300.00	0.00	0.00	0.00	0.00	0.00	0.00
	0.00	0.00	0.00	0.13	0.00	0.00	0.00	0.00	0.00	0.00

\*Receipts for 2005 are included to indicate the relative importance of each enterprise to the farm. Percents indicate the percentage of the total receipts accounted for by the livestock categories and the crops.

\*\*Acreages for 2005 are included to indicate the relative importance of each enterprise to the farm. Total planted acreage may exceed total cropland available due to double cropping. Percents indicate the percentage of total planted acreage accounted for by the crop.



**2005 CHARACTERISTICS OF PANEL FARMS PRODUCING WHEAT**

- WAW1725** This is a 1,725-acre moderate-sized grain farm in the Palouse of southeastern Washington (Whitman County). It plants 1,121 acres of wheat, 173 acres of barley, and 431 acres of dry peas. Disease concerns dictate rotating a minimum acreage of barley and peas to maintain wheat yields. This farm generated 81 percent of 2005 receipts from wheat.
- WAW5000** A 5,000-acre, large-sized grain farm in the Palouse of southeastern Washington (Whitman County). Annually, this farm allocates 2,915 acres to wheat, 233 acres to barley, and 1,293 acres to dry peas. Diseases that inhibit wheat yield dictate the rotation of a minimum acreage of barley and peas. Wheat sales accounted for 75 percent of 2005 receipts.
- WAAW3500** South central Washington (Adams County) is home to this 3,500-acre, large-sized grain farm. Annually, this farm plants 1,500 acres of wheat in a wheat-fallow rotation. Additionally, 500 acres are enrolled in a CRP contract. In 2005, wheat sales accounted for 93 percent of the farm's gross receipts.
- ORW4000** A 4,000-acre large-sized grain farm located in northeastern Oregon (Morrow County). This farm plants 1,600 acres annually in a wheat-fallow rotation, with 400 additional acres enrolled in a CRP contract. Ninety-one percent of this farm's 2005 total receipts came from wheat sales.
- MTW4500** North-central Montana (Chouteau County) is home to this 4,500 acre farm on which 2,475 acres of wheat (1,856 acres of winter wheat, 619 acres of spring wheat) are planted each year. In 2005, 97 percent of cash income came from wheat.

Appendix Table A2. Characteristics of Panel Farms Producing Wheat.

	WAW1725	WAW5000	WAAW3500	ORW4000	MTW4500
County	Whitman	Whitman	Adams	Morrow	Chouteau
Total Cropland	1,725.00	5,000.00	3,500.00	3,600.00	4,500.00
Acres Owned	518.00	2,250.00	1,400.00	1,600.00	2,700.00
Acres Leased	1,207.00	2,750.00	2,100.00	2,000.00	1,800.00
Assets (\$1000)					
Total	1,193.00	4,323.00	1,048.00	1,172.00	2,148.00
Real Estate	743.00	3,112.00	845.00	739.00	1,620.00
Machinery	419.00	1,163.00	198.00	357.00	407.00
Other & Livestock	31.00	48.00	4.00	76.00	121.00
Debt/Asset Ratios					
Total	0.18	0.16	0.15	0.13	0.16
Intermediate	0.21	0.19	0.08	0.08	0.18
Long Run	0.16	0.15	0.17	0.16	0.17
2005 Gross Receipts (\$1,000)*					
Total	379.90	1,160.40	227.20	291.50	329.00
Wheat	309.30	865.80	211.50	265.80	319.00
	0.81	0.75	0.93	0.91	0.97
Barley	30.30	58.70	1.00	0.00	10.00
	0.08	0.05	0.00	0.00	0.03
Dry Peas	40.20	216.90	0.00	0.00	0.00
	0.11	0.19	0.00	0.00	0.00
Other Receipts	0.00	19.10	14.70	25.60	0.00
	0.00	0.02	0.07	0.09	0.00
2005 Planted Acres**					
Total	1,725.00	4,766.00	2,000.00	2,000.00	2,475.00
Wheat	1,121.00	2,915.00	1,500.00	1,600.00	2,475.00
	0.65	0.61	0.75	0.80	1.00
Barley	173.00	233.00	0.00	0.00	0.00
	0.10	0.05	0.00	0.00	0.00
Dry Peas	431.00	1,293.00	0.00	0.00	0.00
	0.25	0.27	0.00	0.00	0.00
CRP	0.00	325.00	500.00	400.00	0.00
	0.00	0.07	0.25	0.20	0.00

\*Receipts for 2005 are included to indicate the relative importance of each enterprise to the farm. Percents indicate the percentage of the total receipts accounted for by the livestock categories and the crops.

\*\*Acreages for 2005 are included to indicate the relative importance of each enterprise to the farm. Total planted acreage may exceed total cropland available due to double cropping. Percents indicate the percentage of total planted acreage accounted for by the crop.

**2005 CHARACTERISTICS OF PANEL FARMS PRODUCING WHEAT (continued)**

- KSCW1600** South central Kansas (Sumner County) is home to this 1,600-acre, moderate-sized grain farm. KSCW1600 plants 1,072 acres of winter wheat, 208 acres of sorghum, and 160 acres of soybeans each year. For 2005, 60 percent of gross receipts came from wheat.
- KSCW4000** A 4,000-acre, large-sized grain farm in south central Kansas (Sumner County) that plants 2,000 acres of winter wheat, 1,000 acres of sorghum, 500 acres of corn, and 500 acres of soybeans. Forty-two percent of this farm's 2005 total receipts were generated from sales of winter wheat.
- KSNW2800** This is a 2,800-acre, moderate-sized northwest Kansas (Thomas County) grain farm. This farm plants 1400 acres of winter wheat (wheat-fallow rotation), 467 acres of corn, and 233 acres of sorghum. KSNW2800 also owns 80 head of beef cows. This farm generated 50 percent of 2005 receipts from wheat and 32 percent of its receipts from feedgrains.
- KSNW5000** KSNW5000 is a 5,000-acre, large-sized northwest Kansas (Thomas County) grain farm that annually plants 2,325 acres of winter wheat, 1,013 acres of corn, 382 acres of sorghum, and 130 acres of soybeans. This farm also runs 100 head of beef cows. The farm generated 39 percent of receipts from wheat, 52 percent from feedgrains, and ten percent from cattle during 2005.
- COW3000** A 3,000-acre northeast Colorado (Washington County), moderate-sized grain farm that plants 970 acres of winter wheat, 605 acres of millet, and 600 acres of corn each year. COW3000 has adopted minimum tillage practices on most of its acres. This farm generated 39 percent of its receipts from wheat, 24 percent from millet, and 30 percent from corn.
- COW5640** A 5,640-acre, large-sized northeast Colorado (Washington County) grain farm. It plants 1,900 acres of wheat, 1,100 acres of millet, 650 acres of corn, and 260 acres of sunflowers. During 2005, 51 percent of gross receipts came from wheat sales and 20 percent came from millet sales.

Appendix Table A2 (Continued). Characteristics of Panel Farms Producing Wheat.

	KSCW1600	KSCW4000	KSNW2800	KSNW5000	COW3000	COW5640
County	Sumner	Sumner	Thomas	Thomas	Washington	Washington
Total Cropland	1,600.00	4,000.00	2,800.00	5,000.00	3,000.00	5,640.00
Acres Owned	560.00	1,000.00	1,170.00	1,750.00	1,137.00	1,880.00
Acres Leased	1,040.00	3,000.00	1,630.00	3,250.00	1,863.00	3,760.00
Pastureland						
Acres Owned	0.00	0.00	400.00	500.00	200.00	0.00
Acres Leased	0.00	0.00	400.00	500.00	0.00	0.00
Assets (\$1000)						
Total	1,043.00	2,061.00	1,443.00	2,419.00	1,296.00	2,142.00
Real Estate	632.00	1,171.00	999.00	1,700.00	877.00	1,384.00
Machinery	396.00	890.00	344.00	583.00	275.00	603.00
Other & Livestock	14.00	1.00	100.00	136.00	143.00	155.00
Debt/Asset Ratios						
Total	0.28	0.20	0.23	0.22	0.13	0.16
Intermediate	0.30	0.23	0.10	0.07	0.08	0.20
Long Run	0.17	0.17	0.17	0.16	0.16	0.15
Number of Livestock						
Beef Cows	0.00	0.00	80.00	100.00	0.00	0.00
2005 Gross Receipts (\$1,000)*						
Total	221.80	535.80	354.80	791.70	266.10	504.90
Cattle	0.00	0.00	63.30	76.80	0.00	0.00
	0.00	0.00	0.18	0.10	0.00	0.00
Wheat	133.10	222.20	178.10	307.50	103.60	259.60
	0.60	0.42	0.50	0.39	0.39	0.51
Sorghum	22.80	110.30	38.20	60.90	0.00	0.00
	0.10	0.21	0.11	0.08	0.00	0.00
Corn	0.00	142.80	75.10	302.10	80.80	81.00
	0.00	0.27	0.21	0.38	0.30	0.16
Soybeans	20.60	60.40	0.00	44.40	0.00	0.00
	0.09	0.11	0.00	0.06	0.00	0.00
Sunflowers	0.00	0.00	0.00	0.00	0.00	49.60
	0.00	0.00	0.00	0.00	0.00	0.10
Millet	0.00	0.00	0.00	0.00	63.60	99.00
	0.00	0.00	0.00	0.00	0.24	0.20
Other Receipts	0.00	0.00	0.00	0.00	18.00	15.70
	0.00	0.00	0.00	0.00	0.07	0.03
2005 Planted Acres**						
Total	1,600.00	4,000.00	2,100.00	3,850.00	2,475.00	4,340.00
Wheat	1,072.00	2,000.00	1,400.00	2,325.00	970.00	1,900.00
	0.67	0.50	0.67	0.60	0.39	0.44
Sorghum	208.00	1,000.00	233.00	382.00	0.00	0.00
	0.13	0.25	0.11	0.10	0.00	0.00
Corn	0.00	500.00	467.00	1,013.00	600.00	650.00
	0.00	0.13	0.22	0.26	0.24	0.15
Soybeans	160.00	500.00	0.00	130.00	0.00	0.00
	0.10	0.13	0.00	0.03	0.00	0.00
Sunflowers	0.00	0.00	0.00	0.00	0.00	260.00
	0.00	0.00	0.00	0.00	0.00	0.06
Millet	0.00	0.00	0.00	0.00	605.00	1,100.00
	0.00	0.00	0.00	0.00	0.24	0.25
CRP	0.00	0.00	0.00	0.00	300.00	430.00
	0.00	0.00	0.00	0.00	0.12	0.10

\*Receipts for 2005 are included to indicate the relative importance of each enterprise to the farm. Percents indicate the percentage of the total receipts accounted for by the livestock categories and the crops.

\*\*Acreages for 2005 are included to indicate the relative importance of each enterprise to the farm. Total planted acreage may exceed total cropland available due to double cropping. Percents indicate the percentage of total planted acreage accounted for by the crop.

## 2005 CHARACTERISTICS OF PANEL FARMS PRODUCING COTTON

- TXNP3000** This is a 3,000-acre cotton farm located on the northern High Plains of Texas (Moore County). This farm plants 1,500 acres of cotton (1,200 irrigated and 300 dryland), 360 acres of irrigated corn, 240 acres of irrigated sorghum for seed production, and 600 acres of irrigated wheat annually. Fifty-eight percent of total receipts are generated from cotton sales.
- TXNP7000** TXNP7000 is a large-sized cotton farm located in the northern Texas Panhandle (Moore County). This farm annually plants 2,850 acres of irrigated cotton, 1,100 acres of irrigated corn, 796 acres of sorghum (516 acres of dryland and 280 acres of irrigated production for seed), and 1,237 acres of winter wheat (720 acres irrigated and 517 acres dryland). Fifty-nine percent of 2005 cash receipts were derived from cotton sales.
- TXSP2239** A 2,239-acre Texas South Plains (Dawson County) cotton farm that is moderate-sized for the area. TXSP2239 plants 1,800 acres of cotton (1,434 dryland, 366 irrigated), 60 acres of peanuts, and has 183 acres in CRP. For 2005, 90 percent of receipts came from cotton.
- TXSP3745** The Texas South Plains (Dawson County) is home to this 3,745-acre, large-sized cotton farm that grows 3,036 acres of cotton (2,406 dryland, 630 irrigated), 120 acres of peanuts, and has 288 acres in CRP. Cotton sales comprised 86 percent of 2005 receipts.
- TXPC2500** The Texas Panhandle is home to this 2,500-acre farm (Deaf Smith County). Annually, cotton is planted on 1,367 acres (1,000 irrigated and 367 dryland), 758 acres planted to wheat (700 irrigated and 58 dryland), and 250 irrigated acres are planted to corn. Sixty-five percent of 2005 cash receipts were generated by cotton sales.
- TXEC5000** This 5,000-acre farm is located on the Eastern Caprock of the Texas South Plains (Crosby County). Annually, 3,800 acres are planted to cotton (2,800 irrigated and 1,000 dryland), 400 acres of wheat (100 irrigated and 300 dryland), and 300 acres of dryland sorghum. In 2005, cotton sales accounted for 97 percent of gross receipts.
- TXRP2500** TXRP2500 is a 2,500-acre cotton farm located in the Rolling Plains of Texas (Jones County). This farm plants 1,122 acres of cotton and 825 acres of winter wheat each year. Eighty-one percent of 2005 farm receipts came from cotton sales. Twelve head of beef cows generated approximately two percent of farm receipts.
- TXMC3500** A 3,500-acre cotton farm located on the middle Texas Gulf Coast (Jackson County) that farms 1,750 acres of cotton and 875 acres each of sorghum and corn. In 2005, cotton sales comprised 70 percent of total cash receipts on this operation.
- TXCB2250** A 2,250-acre cotton farm located on the Texas Coastal Bend (San Patricio County) that farms 1,350 acres of cotton, 675 acres of sorghum, and 225 acres of corn annually. Seventy-eight percent of 2005 cash receipts were generated by cotton.
- TXCB5500** Nueces County, Texas is home to this 5,500-acre farm. Annually, 2,750 acres are planted to cotton and 2,750 acres to sorghum. Cotton sales accounted for 76 percent of 2005 receipts.
- TXVC4500** This 4,500-acre farm is located in the lower Rio Grande Valley of Texas (Willacy County) and plants 2,388 acres to cotton (500 irrigated and 1,888 acres dryland), 1,887 acres to sorghum, and 225 acres of sugarcane. In 2005, 73 percent of TXVC4500's cash receipts were generated by cotton sales.

Appendix Table A3. Characteristics of Panel Farms Producing Cotton.

	TXNP3000	TXNP7000	TXSP2239	TXSP3745	TXPC2500	TXEC5000	TXRP2500	TXMC3500	TXCB2250	TXCB5500	TXVC4500
County	Moore	Moore	Dawson	Dawson	Deaf Smith	Crosby	Jones	Jackson	San Patricio	Nueces	Willacy
Total Cropland	3,000.00	7,000.00	2,239.00	3,745.00	2,500.00	5,000.00	2,500.00	3,500.00	2,250.00	5,500.00	4,500.00
Acres Owned	300.00	1,150.00	670.00	1,650.00	1,500.00	640.00	400.00	350.00	450.00	225.00	900.00
Acres Leased	2,700.00	5,850.00	1,569.00	2,095.00	1,000.00	4,360.00	2,100.00	3,150.00	1,800.00	5,275.00	3,600.00
Pastureland											
Acres Leased	0.00	0.00	0.00	0.00	0.00	0.00	500.00	0.00	0.00	0.00	0.00
Assets (\$1000)											
Total	813.00	2,594.00	850.00	2,094.00	2,479.00	1,952.00	471.00	1,152.00	1,074.00	1,270.00	2,434.00
Real Estate	377.00	1,031.00	416.00	1,133.00	1,236.00	396.00	228.00	364.00	613.00	299.00	1,651.00
Machinery	436.00	1,563.00	434.00	847.00	989.00	990.00	232.00	788.00	455.00	889.00	783.00
Other & Livestock	0.00	0.00	0.00	113.00	255.00	566.00	10.00	0.00	6.00	82.00	0.00
Debt/Asset Ratios											
Total	0.25	0.36	0.26	0.15	0.21	0.15	0.29	0.41	0.25	0.25	0.31
Intermediate	0.13	0.23	0.26	0.16	0.32	0.23	0.30	0.38	0.29	0.30	0.32
Long Run	0.14	0.14	0.15	0.15	0.17	0.16	0.16	0.16	0.17	0.16	0.16
Number of Livestock											
Beef Cows	0.00	0.00	0.00	0.00	0.00	0.00	12.00	0.00	0.00	0.00	0.00
2005 Gross Receipts (\$1,000)*											
Total	1,102.40	2,513.50	542.30	925.50	1,446.80	2,103.50	251.20	1,291.00	667.20	1,565.40	1,324.80
Cattle	0.00	0.00	0.00	0.00	0.00	0.00	5.60	0.00	0.00	0.00	0.00
	0.00	0.00	0.00	0.00	0.00	0.00	0.02	0.00	0.00	0.00	0.00
Cotton	641.40	1,493.00	486.10	791.10	936.00	2,033.10	203.00	903.20	517.70	1,183.20	961.80
	0.58	0.59	0.90	0.86	0.65	0.97	0.81	0.70	0.78	0.76	0.73
Sorghum	123.40	190.10	0.00	0.00	0.00	31.50	0.00	167.10	117.60	382.30	240.50
	0.11	0.08	0.00	0.00	0.00	0.02	0.00	0.13	0.18	0.24	0.18
Wheat	79.60	105.00	0.00	0.00	184.80	12.80	42.60	0.00	0.00	0.00	0.00
	0.07	0.04	0.00	0.00	0.13	0.01	0.17	0.00	0.00	0.00	0.00
Corn	199.10	602.90	0.00	0.00	242.80	0.00	0.00	215.00	31.90	0.00	0.00
	0.18	0.24	0.00	0.00	0.17	0.00	0.00	0.17	0.05	0.00	0.00
Peanuts	0.00	0.00	50.30	125.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	0.00	0.00	0.09	0.14	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Rice	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5.80	0.00	0.00	0.00
	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Sugar Cane	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	122.40
	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.09
Other Receipts	0.00	0.00	5.90	8.90	31.40	26.20	0.00	0.00	0.00	0.00	0.00
	0.00	0.00	0.01	0.01	0.02	0.01	0.00	0.00	0.00	0.00	0.00
2005 Planted Acres**											
Total	3,000.00	6,483.00	2,043.00	3,444.00	2,500.00	4,500.00	1,947.00	3,500.00	2,250.00	5,500.00	4,500.00
Cotton	1,500.00	2,850.00	1,800.00	3,036.00	1,367.00	3,800.00	1,122.00	1,750.00	1,350.00	2,750.00	2,387.50
	0.50	0.44	0.88	0.88	0.55	0.84	0.58	0.50	0.60	0.50	0.53
Sorghum	240.00	796.00	0.00	0.00	0.00	300.00	0.00	875.00	675.00	2,750.00	1,887.50
	0.08	0.12	0.00	0.00	0.00	0.07	0.00	0.25	0.30	0.50	0.42
Wheat	600.00	1,237.00	0.00	0.00	758.00	400.00	825.00	0.00	0.00	0.00	0.00
	0.20	0.19	0.00	0.00	0.30	0.09	0.42	0.00	0.00	0.00	0.00
Corn	360.00	1,100.00	0.00	0.00	250.00	0.00	0.00	875.00	225.00	0.00	0.00
	0.12	0.17	0.00	0.00	0.10	0.00	0.00	0.25	0.10	0.00	0.00
Peanuts	0.00	0.00	60.00	120.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	0.00	0.00	0.03	0.04	0.00	0.00	0.00	0.00	0.00	0.00	0.00
CRP	0.00	0.00	183.00	288.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	0.00	0.00	0.09	0.08	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Sugar Cane	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	225.00
	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.05

\*Receipts for 2005 are included to indicate the relative importance of each enterprise to the farm. Percents indicate the percentage of the total receipts accounted for by the livestock categories and the crops.

\*\*Acreages for 2005 are included to indicate the relative importance of each enterprise to the farm. Total planted acreage may exceed total cropland available due to double cropping. Percents indicate the percentage of total planted acreage accounted for by the crop.

**2005 CHARACTERISTICS OF PANEL FARMS PRODUCING COTTON (continued)**

- CAC4000** A 4,000-acre cotton farm located in Kings County, California, CAC4000 plants 2,000 acres to cotton, 1,000 acres to vegetables, 700 acres to hay and silage, and harvests 300 acres of almonds. Forty-six percent of 2005 receipts came from cotton sales.
- LAC2640** This is a 2,640-acre cotton farm located in north Louisiana (Morehouse Parish). LAC2640 plants 924 acres of cotton, 1,056 acres of corn, and 660 acres of soybeans each year. During 2005, 57 percent of farm receipts were generated from cotton sales.
- ARC6000** ARC6000 is a 6,000-acre cotton farm in southeast Arkansas (Desha County) that plants 2,000 acres of cotton, 2,000 acres of rice, 1,500 acres of soybeans, and 500 acres of sorghum. For 2005, 50 percent of gross receipts came from cotton sales, 37 percent from rice sales, and 10 percent from soybean sales.
- ARNC5000** Far northeast Arkansas (Mississippi County) is home to this 5,000-acre cotton farm. ARNC5000 plants all its acres to cotton annually, generating 100 percent of its receipts from cotton.
- TNC1900** A 1,900-acre, moderate-sized West Tennessee (Fayette County) cotton farm. TNC1900 consists of 990 acres of cotton, 440 acres each of soybeans and corn, and 30 acres enrolled in CRP. Cotton accounted for 76 percent of 2005 gross receipts, with corn and soybeans contributing 14 percent and ten percent, respectively.
- TNC4050** TNC4050 is a 4,050-acre, large-sized West Tennessee (Haywood County) cotton farm. This farm plants 2,670 acres of cotton, 820 acres of soybeans, 560 acres of corn, and 328 acres of wheat each year. During 2005, cotton sales generated 81 percent of gross receipts.
- ALC3000** A 3,000-acre cotton farm located in north central Alabama (Lawrence County) that plants 2,100 acres to cotton, 750 acres to corn, and 150 acres to soybeans annually. ALC3000 has been under a no-till regime for several years. Additionally, cotton produced on this farm is marketed through a cooperative gin. This gin has implemented ginning and marketing innovations that return a higher lint price than would be realized through conventional marketing channels. Cotton sales accounted for 84 percent of total farm receipts during 2005.
- GAC1700** Southwest Georgia (Decatur County) is home to a 1,700-acre cotton farm that plants 1,020 acres to cotton, 510 acres to peanuts, and 170 acres to soybeans. This farm was added during 2001 to represent resurgent cotton production in the Deep South. In 2005, farm receipts were comprised largely of cotton sales (57 percent) and peanut sales (36 percent).
- NCC1100** This is a 1,100-acre cotton farm located on the upper coastal plain of North Carolina (Wayne County). NCC1100 plants 700 acres of cotton, 110 acres of wheat, and 400 acres of soybeans (110 acres of which are double-cropped) annually. This farm was added during 2001 to reflect the return of large-scale cotton production to North Carolina. Cotton accounted for 75 percent of this farm's 2005 receipts with 12 percent coming from soybean sales.

Appendix Table A3 (Continued). Characteristics of Panel Farms Producing Cotton.

	CAC4000	LAC2640	ARC6000	ARNC5000	TNC1900	TNC4050	ALC3000	GAC1700	NCC1100
County	Kings	Morehouse	Desha	Mississippi	Fayette	Haywood	Lawrence	Decatur	Wayne
Total Cropland	4,000.00	2,640.00	6,000.00	5,000.00	1,900.00	4,050.00	3,000.00	1,700.00	1,100.00
Acres Owned	2,000.00	0.00	1,200.00	1,000.00	225.00	1,000.00	0.00	510.00	165.00
Acres Leased	2,000.00	2,640.00	4,800.00	4,000.00	1,675.00	3,050.00	3,000.00	1,190.00	935.00
Pastureland									
Acres Owned	0.00	0.00	0.00	0.00	0.00	0.00	0.00	90.00	0.00
Assets (\$1000)									
Total	12,049.00	751.00	5,746.00	4,886.00	2,090.00	3,880.00	1,633.00	2,379.00	1,545.00
Real Estate	10,275.00	96.00	3,169.00	2,120.00	810.00	2,204.00	192.00	1,580.00	1,048.00
Machinery	1,011.00	553.00	2,530.00	2,741.00	552.00	1,410.00	1,395.00	799.00	497.00
Other & Livestock	762.00	102.00	47.00	25.00	728.00	266.00	46.00	0.00	0.00
Debt/Asset Ratios									
Total	0.18	0.10	0.22	0.24	0.12	0.17	0.48	0.21	0.18
Intermediate	0.41	0.10	0.30	0.30	0.22	0.14	0.41	0.29	0.12
Long Run	0.17	0.10	0.16	0.15	0.10	0.15	0.15	0.17	0.16
2005 Gross Receipts (\$1,000)*									
Total	6,382.60	1,253.70	3,010.80	2,860.40	899.10	1,661.10	1,170.10	1,288.80	557.70
Cotton	2,953.50	719.80	1,503.70	2,860.40	681.00	1,343.80	978.30	735.40	417.50
	0.46	0.57	0.50	1.00	0.76	0.81	0.84	0.57	0.75
Sorghum	0.00	0.00	98.90	0.00	0.00	0.00	0.00	0.00	0.00
	0.00	0.00	0.03	0.00	0.00	0.00	0.00	0.00	0.00
Wheat	0.00	0.00	0.00	0.00	0.00	64.70	0.00	0.00	16.20
	0.00	0.00	0.00	0.00	0.00	0.04	0.00	0.00	0.03
Soybeans	0.00	105.30	292.80	0.00	87.50	109.10	14.60	89.60	69.30
	0.00	0.08	0.10	0.00	0.10	0.07	0.01	0.07	0.12
Corn	0.00	384.10	0.00	0.00	129.20	139.50	177.20	0.00	3.80
	0.00	0.31	0.00	0.00	0.14	0.08	0.15	0.00	0.01
Hay	863.90	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	0.14	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Peanuts	0.00	0.00	0.00	0.00	0.00	0.00	0.00	463.80	0.00
	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.36	0.00
Rice	0.00	44.60	1,115.40	0.00	0.00	0.00	0.00	0.00	0.00
	0.00	0.04	0.37	0.00	0.00	0.00	0.00	0.00	0.00
Other Receipts	2,565.20	0.00	0.00	0.00	1.40	4.00	0.00	0.00	51.00
	0.40	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.09
2005 Planted Acres**									
Total	4,000.00	2,640.00	6,000.00	5,000.00	1,900.00	4,378.00	3,000.00	1,700.00	1,210.00
Cotton	2,000.00	924.00	2,000.00	5,000.00	990.00	2,670.00	2,100.00	1,020.00	700.00
	0.50	0.35	0.33	1.00	0.52	0.61	0.70	0.60	0.58
Sorghum	0.00	0.00	500.00	0.00	0.00	0.00	0.00	0.00	0.00
	0.00	0.00	0.08	0.00	0.00	0.00	0.00	0.00	0.00
Wheat	0.00	0.00	0.00	0.00	0.00	328.00	0.00	0.00	110.00
	0.00	0.00	0.00	0.00	0.00	0.08	0.00	0.00	0.09
Soybeans	0.00	660.00	1,500.00	0.00	440.00	820.00	150.00	170.00	400.00
	0.00	0.25	0.25	0.00	0.23	0.19	0.05	0.10	0.33
Corn	0.00	1,056.00	0.00	0.00	440.00	560.00	750.00	0.00	0.00
	0.00	0.40	0.00	0.00	0.23	0.13	0.25	0.00	0.00
Hay	700.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	0.18	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Peanuts	0.00	0.00	0.00	0.00	0.00	0.00	0.00	510.00	0.00
	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.30	0.00
CRP	0.00	0.00	0.00	0.00	30.00	0.00	0.00	0.00	0.00
	0.00	0.00	0.00	0.00	0.02	0.00	0.00	0.00	0.00
Rice	0.00	0.00	2,000.00	0.00	0.00	0.00	0.00	0.00	0.00
	0.00	0.00	0.33	0.00	0.00	0.00	0.00	0.00	0.00
Vegetables	1,300.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	0.33	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

\*Receipts for 2005 are included to indicate the relative importance of each enterprise to the farm. Percents indicate the percentage of the total receipts accounted for by the livestock categories and the crops.

\*\*Acreages for 2005 are included to indicate the relative importance of each enterprise to the farm. Total planted acreage may exceed total cropland available due to double cropping. Percents indicate the percentage of total planted acreage accounted for by the crop.



## 2005 CHARACTERISTICS OF PANEL FARMS PRODUCING RICE

- CAR550** CAR550 is a 550-acre moderate-sized rice farm in the Sacramento Valley of California (Sutter and Yuba Counties) that plants 500 acres of rice annually. This farm generated 89 percent of 2005 gross receipts from rice sales.
- CAR2365** This is a 2,365-acre rice farm located in the Sacramento Valley of California (Sutter and Yuba Counties) that is large-sized for the region. CAR2365 plants 2,240 acres of rice annually. Ninety-eight percent of 2005's total receipts were generated from rice sales.
- CABR1100** The Sacramento Valley (Butte County) is home to CABR1100, a 1,100-acre rice farm. CABR1100 harvests 1,000 acres of rice annually, generating 99 percent of 2005 farm receipts from rice sales.
- CACR715** CACR715 is a 715-acre rice farm located in the Sacramento Valley of California (Colusa County). This farm harvests 650 acres of rice each year. During 2005, 99 percent of farm receipts were realized from rice sales.
- TXR1350** This 1,350-acre rice farm located west of Houston, Texas (Colorado County) is moderate-sized for the region. TXR1350 harvests 450 acres of first-crop rice and 405 acres of ratoon rice. The farm generated 97 percent of its receipts from rice during 2005.
- TXR2400** TXR2400 is a 2,400-acre, large-sized rice farm located west of Houston, Texas (Colorado County). This farm harvests 1,200 acres of first-crop rice and 1,080 acres of ratoon rice annually. TXR2400 realized 99 percent of 2005 gross receipts from rice sales.
- TXBR1800** The Texas Gulf Coast (Matagorda County) is home to this 1,800-acre rice farm. TXBR1800 harvests 1,200 acres of rice annually (600 acres of first-crop rice and 600 acres of ratoon rice) and realized 100 percent of 2005 farm receipts from rice sales.
- TXER3200** This 3,200-acre rice farm is large for the Texas Gulf Coast (Wharton County). TXER3200 harvests 1,280 acres of first-crop rice and 960 acres of ratoon rice each year. The farm also grows 160 acres each of soybeans and grain sorghum annually. Ninety-five percent of 2005 receipts came from rice sales.

Appendix Table A4. Characteristics of Panel Farms Producing Rice.

	CAR550	CAR2365	CABR1100	CACR715	TXR1350	TXR2400	TXBR1800	TXER3200
County	Sutter	Sutter	Butte	Colusa	Colorado	Colorado	Matagorda	Wharton
Total Cropland	550.00	2,365.00	1,100.00	715.00	1,350.00	2,400.00	1,800.00	3,200.00
Acres Owned	275.00	769.00	253.00	286.00	405.00	0.00	150.00	320.00
Acres Leased	275.00	1,596.00	847.00	429.00	945.00	2,400.00	1,650.00	2,880.00
Assets (\$1000)								
Total	1,559.00	4,547.00	1,931.00	1,758.00	920.00	990.00	838.00	1,046.00
Real Estate	1,050.00	3,319.00	1,153.00	1,404.00	472.00	49.00	276.00	475.00
Machinery	509.00	1,227.00	778.00	355.00	365.00	924.00	562.00	571.00
Other & Livestock	0.00	0.00	0.00	0.00	83.00	17.00	0.00	0.00
Debt/Asset Ratios								
Total	0.35	0.44	0.46	0.39	0.29	0.44	0.36	0.44
Intermediate	0.30	0.25	0.14	0.15	0.19	0.26	0.29	0.27
Long Run	0.17	0.16	0.17	0.17	0.14	0.14	0.17	0.17
2005 Gross Receipts (\$1,000)*								
Total	446.90	1,947.60	836.60	587.40	354.10	735.60	609.30	971.90
Rice	396.90	1,907.60	832.60	582.40	344.10	728.10	609.30	925.50
	0.89	0.98	1.00	0.99	0.97	0.99	1.00	0.95
Soybeans	0.00	0.00	0.00	0.00	0.00	0.00	0.00	21.00
	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.02
Sorghum	0.00	0.00	0.00	0.00	0.00	0.00	0.00	25.40
	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.03
Other Receipts	50.00	40.00	4.00	5.00	10.00	7.50	0.00	0.00
	0.11	0.02	0.01	0.01	0.03	0.01	0.00	0.00
2005 Planted Acres**								
Total	500.00	2,240.00	1,000.00	650.00	855.00	2,280.00	1,200.00	2,560.00
Rice	500.00	2,240.00	1,000.00	650.00	855.00	2,280.00	1,200.00	2,240.00
	1.00	1.00	1.00	1.00	1.00	1.00	1.00	0.88
Soybeans	0.00	0.00	0.00	0.00	0.00	0.00	0.00	160.00
	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.06
Sorghum	0.00	0.00	0.00	0.00	0.00	0.00	0.00	160.00
	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.06

\*Receipts for 2005 are included to indicate the relative importance of each enterprise to the farm. Percents indicate the percentage of the total receipts accounted for by the livestock categories and the crops.

\*\*Acreages for 2005 are included to indicate the relative importance of each enterprise to the farm. Total planted acreage may exceed total cropland available due to double cropping. Percents indicate the percentage of total planted acreage accounted for by the crop.

## 2005 CHARACTERISTICS OF PANEL FARMS PRODUCING RICE (continued)

- LASR1200** A 1,200-acre southwest Louisiana (Acadia, Jeff Davis, and Vermilion parishes) rice farm, LASR1200 is moderate-sized for the area. This farm harvests 660 acres of rice and 250 acres of soybeans. During 2005, 84 percent of gross receipts were generated from rice sales.
- LANR2500** This is a 2,500-acre, large-sized northeast Louisiana (Madison Parish) rice farm. This farm harvests 1,000 acres of rice, 800 acres of soybeans, 325 acres of cotton, and 250 acres of corn. For 2005, 56 percent of farm receipts came from rice, 14 percent from soybeans, and 19 percent from cotton.
- MOER4500** MOER4500 is a 4,500-acre, large-sized rice farm located in southeast Missouri (New Madrid County) that plants 1,500 acres each to rice, corn, and soybeans each year. During 2005, 46 percent of this farm's cash receipts were generated by rice, 35 percent by corn, and 19 percent by soybeans.
- MOWR4000** A 4,000-acre rice farm located in southeast Missouri (Butler County), MOWR4000 is large-sized for the region. Annually, this farm plants 2,000 acres of rice and 2,000 acres of soybeans. Seventy percent of receipts for this farm came from rice sales in 2005.
- ARSR3640** ARSR3640 is a 3,640-acre, large-sized Arkansas (Arkansas County) rice farm that harvests 1,620 acres of rice, 1,620 acres of soybeans, and 324 acres of wheat each year. Sixty-five percent of this farm's 2005 receipts came from rice sales.
- ARWR1200** East central Arkansas (Cross County) is home to this 1,200-acre rice farm. Moderate-sized for the region, ARWR1200 annually plants 600 acres to rice, 600 acres to soybeans, and 60 acres of double-cropped wheat. During 2005, rice sales generated 70 percent of gross receipts.
- ARHR3000** ARHR3000 is a 3,000-acre large-sized northeast Arkansas (Lawrence County) rice farm that annually harvests 1,750 acres of rice and 1,250 acres of soybeans. Rice sales accounted for 80 percent of 2005 farm receipts.

Appendix Table A4 (Continued). Characteristics of Panel Farms Producing Rice.

	LASR1200	LANR2500	MOER4500	MOWR4000	ARSR3640	ARWR1200	ARHR3000
County	Acadia	Madison	New Madrid	Butler	Arkansas	Cross	Lawrence
Total Cropland	1,200.00	2,500.00	4,500.00	4,000.00	3,640.00	1,200.00	3,000.00
Acres Owned	50.00	1,250.00	1,575.00	2,000.00	728.00	360.00	1,000.00
Acres Leased	1,150.00	1,250.00	2,925.00	2,000.00	2,912.00	840.00	2,000.00
Assets (\$1000)							
Total	415.00	3,097.00	6,862.00	7,657.00	2,958.00	1,943.00	4,349.00
Real Estate	94.00	1,943.00	4,565.00	5,278.00	1,794.00	1,095.00	2,898.00
Machinery	322.00	1,153.00	1,771.00	2,098.00	1,108.00	825.00	1,424.00
Other & Livestock	0.00	0.00	525.00	281.00	55.00	23.00	26.00
Debt/Asset Ratios							
Total	0.81	0.26	0.15	0.19	0.14	0.36	0.34
Intermediate	0.40	0.28	0.19	0.32	0.11	0.18	0.33
Long Run	0.17	0.16	0.14	0.15	0.17	0.16	0.16
2005 Gross Receipts (\$1,000)*							
Total	355.80	1,095.50	1,728.80	1,709.50	1,026.80	492.80	1,336.20
Rice	299.60	610.10	793.30	1,193.70	664.70	344.80	1,065.90
	0.84	0.56	0.46	0.70	0.65	0.70	0.80
Soybeans	32.10	157.40	331.50	515.80	309.70	136.80	270.30
	0.09	0.14	0.19	0.30	0.30	0.28	0.20
Corn	0.00	112.60	603.90	0.00	0.00	0.00	0.00
	0.00	0.10	0.35	0.00	0.00	0.00	0.00
Sorghum	0.00	2.90	0.00	0.00	0.00	0.00	0.00
	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Wheat	0.00	0.00	0.00	0.00	52.40	11.20	0.00
	0.00	0.00	0.00	0.00	0.05	0.02	0.00
Cotton	0.00	212.50	0.00	0.00	0.00	0.00	0.00
	0.00	0.19	0.00	0.00	0.00	0.00	0.00
Other Receipts	24.00	0.00	0.00	0.00	0.00	0.00	0.00
	0.01	0.00	0.00	0.00	0.00	0.00	0.00
2005 Planted Acres**							
Total	910.00	2,375.00	4,500.00	4,000.00	3,564.00	1,260.00	3,000.00
Rice	660.00	1,000.00	1,500.00	2,000.00	1,620.00	600.00	1,750.00
	0.73	0.42	0.33	0.50	0.46	0.48	0.58
Soybeans	250.00	800.00	1,500.00	2,000.00	1,620.00	600.00	1,250.00
	0.28	0.34	0.33	0.50	0.46	0.48	0.42
Corn	0.00	250.00	1,500.00	0.00	0.00	0.00	0.00
	0.00	0.11	0.33	0.00	0.00	0.00	0.00
Wheat	0.00	0.00	0.00	0.00	324.00	60.00	0.00
	0.00	0.00	0.00	0.00	0.09	0.05	0.00
Cotton	0.00	325.00	0.00	0.00	0.00	0.00	0.00
	0.00	0.14	0.00	0.00	0.00	0.00	0.00

\*Receipts for 2005 are included to indicate the relative importance of each enterprise to the farm. Percents indicate the percentage of the total receipts accounted for by the livestock categories and the crops.

\*\*Acreages for 2005 are included to indicate the relative importance of each enterprise to the farm. Total planted acreage may exceed total cropland available due to double cropping. Percents indicate the percentage of total planted acreage accounted for by the crop.

## 2005 CHARACTERISTICS OF PANEL FARMS PRODUCING MILK

- CAD1710** A 1,710-cow, large-sized central California (Tulare County) dairy. The farm plants 1,100 acres of hay/silage for which it employs custom harvesting. Milk sales generated 92 percent of 2005 total receipts.
- NMD2125** A 2,125 cow, large-sized southern New Mexico (Dona Ana and Chaves Counties) dairy. This farm purchases all commodities necessary for blending its own total mixed ration and plants no crops. Milk sales accounted for 91 percent of 2005 total receipts.
- WAD250** A 250-cow, moderate-sized northern Washington (Whatcom County) dairy. This farm plants 200 acres of silage and generated 90 percent of its 2005 gross receipts from milk sales.
- WAD850** An 850-cow, large-sized northern Washington (Whatcom County) dairy. This farm plants 605 acres for silage annually. During 2005, 93 percent of this farm's gross receipts came from milk.
- IDD1000** A 1,000-cow, moderate-sized Idaho (Twin Falls County) dairy. This farm plants no crops. Milk sales accounted for 89 percent of IDD1000's gross receipts for 2005.
- IDD3000** A 3,000-cow, large-sized Idaho (Twin Falls County) dairy. This farm plants 2,000 acres for silage annually. Milk sales represent 91 percent of this farm's gross receipts.
- TXND3000** A 3,000-cow, large-sized dairy located in the South Plains of Texas (Bailey County). This farm plants 180 acres of sorghum for silage annually. Milk sales account for 90 percent of 2005 gross receipts.
- TXCD550** A 550-cow, moderate-sized central Texas (Erath County) dairy. TXCD550 plants 500 acres of hay each year. Milk sales represented 91 percent of this farm's 2005 gross receipts.
- TXCD1300** A 1,300-cow, large-sized central Texas (Erath County) dairy. TXCD1300 plants 400 acres of silage annually. During 2005, milk sales accounted for 92 percent of receipts.

Appendix Table A5. Characteristics of Panel Farms Producing Milk.

	CAD1710	NMD2125	WAD250	WAD850	IDD1000	IDD3000	TXND3000	TXCD550	TXCD1300
County	Tulare	Chaves	Whatcom	Whatcom	Twin Falls	Twin Falls	Bailey	Erath	Erath
Total Cropland	700.00	370.00	200.00	605.00	360.00	1,500.00	480.00	250.00	460.00
Acres Owned	700.00	370.00	100.00	300.00	360.00	1,500.00	480.00	250.00	230.00
Acres Leased	0.00	0.00	100.00	305.00	0.00	0.00	0.00	0.00	230.00
Pastureland									
Acres Owned	0.00	0.00	0.00	0.00	0.00	0.00	0.00	75.00	140.00
Assets (\$1000)									
Total	13,288.00	10,782.00	2,765.00	6,699.00	6,291.00	21,061.00	14,119.00	2,645.00	6,845.00
Real Estate	7,229.00	4,318.00	1,714.00	4,211.00	2,582.00	9,566.00	3,816.00	1,030.00	2,323.00
Machinery	343.00	570.00	267.00	550.00	300.00	894.00	711.00	320.00	652.00
Other & Livestock	5,716.00	5,894.00	783.00	1,939.00	3,409.00	10,601.00	9,592.00	1,295.00	3,870.00
Debt/Asset Ratios									
Total	0.14	0.12	0.18	0.18	0.11	0.12	0.10	0.12	0.12
Intermediate	0.01	0.06	0.12	0.05	0.02	0.03	0.04	0.04	0.05
Long Run	0.24	0.22	0.23	0.26	0.21	0.21	0.26	0.25	0.26
Number of Livestock									
Dairy Cows	1,710.00	2,125.00	250.00	850.00	1,000.00	3,000.00	3,000.00	550.00	1,300.00
Cwt Milk/Cow	227.00	211.00	233.00	249.00	247.00	247.00	206.00	186.00	202.00
2005 Gross Receipts (\$1,000)*									
Total	6,028.70	7,265.70	935.30	3,201.20	3,786.20	11,109.50	9,747.70	1,678.40	4,431.10
Milk	5,519.00	6,617.80	842.40	2,987.50	3,379.90	10,139.70	8,769.40	1,532.30	4,061.00
	0.92	0.91	0.90	0.93	0.89	0.91	0.90	0.91	0.92
Dairy Cattle	466.70	647.80	86.50	175.70	334.30	892.40	978.20	146.20	370.10
	0.08	0.09	0.09	0.06	0.09	0.08	0.10	0.09	0.08
Other Receipts	43.00	0.00	6.40	37.90	72.00	77.40	0.00	0.00	0.00
	0.00	0.00	0.00	0.00	0.02	0.00	0.00	0.00	0.00
2005 Planted Acres**									
Total	1,100.00	0.00	200.00	605.00	0.00	2,000.00	180.00	500.00	400.00
Hay	300.00	0.00	0.00	0.00	0.00	0.00	0.00	500.00	0.00
	0.27	0.00	0.00	0.00	0.00	0.00	0.00	1.00	0.00
Silage	800.00	0.00	200.00	605.00	0.00	2,000.00	180.00	0.00	400.00
	0.73	0.00	1.00	1.00	0.00	1.00	1.00	0.00	1.00

\*Receipts for 2005 are included to indicate the relative importance of each enterprise to the farm. Percents indicate the percentage of the total receipts accounted for by the livestock categories and the crops.

\*\*Acreages for 2005 are included to indicate the relative importance of each enterprise to the farm. Total planted acreage may exceed total cropland available due to double cropping. Percents indicate the percentage of total planted acreage accounted for by the crop.

**2005 CHARACTERISTICS OF PANEL FARMS PRODUCING MILK (continued)**

- TXED550** A 550-cow, moderate-sized northeast Texas (Hopkins County) dairy. This farm has 300 acres of improved pasture and 50 acres of hay. During 2005, milk sales represented 92 percent of annual receipts.
- TXED1000** A 1,000-cow, large-sized northeast Texas (Hopkins County) dairy. This farm plants 750 acres of hay/silage. This farm generated 90 percent of 2005 receipts from milk sales.
- WID145** A 145-cow, moderate-sized eastern Wisconsin (Winnebago County) dairy. The farm plants 237 acres of silage, 60 acres for hay, 184 acres of corn, and 99 acres of soybeans. Milk constituted 90 percent of this farm's 2005 receipts.
- WID775** A 775-cow, large-sized eastern Wisconsin (Winnebago County) dairy. The farm plants 696 acres of hay and 454 acres of silage each year. Milk sales comprised 93 percent of the farm's 2005 receipts.
- NYWD800** An 800-cow, moderate-sized western New York (Wyoming County) dairy. This farm plants 690 acres of silage and 750 acres of haylage annually. Milk sales accounted for 93 percent of the gross receipts for this farm in 2005.
- NYWD1200** A 1,200-cow, large-sized western New York (Wyoming County) dairy. This farm plants 2,160 acres for silage annually. Milk sales accounted for 92 percent of the gross receipts for this farm in 2005.
- NYCD110** A 110-cow, moderate-sized central New York (Cayuga County) dairy. The farm plants 80 acres for hay, 64 acres for corn, and 131 acres for silage annually. Milk accounted for 90 percent of the gross receipts for 2005 on this dairy.
- NYCD500** A 500-cow, large-sized central New York (Cayuga County) dairy. This farm plants 714 acres of hay and haylage and 386 acres of silage. Milk sales make up 93 percent of the 2005 total receipts for this dairy.

Appendix Table A5 (Continued). Characteristics of Panel Farms Producing Milk.

	TXED550	TXED1000	WID145	WID775	NYWD800	NYWD1200	NYCD110	NYCD500
County	Hopkins	Lamar	Winnebago	Winnebago	Wyoming	Wyoming	Cayuga	Cayuga
Total Cropland	300.00	875.00	600.00	1,200.00	1,440.00	2,160.00	296.00	1,100.00
Acres Owned	150.00	375.00	330.00	480.00	1,040.00	1,440.00	250.00	841.00
Acres Leased	150.00	500.00	270.00	720.00	400.00	720.00	46.00	259.00
Pastureland								
Acres Owned	0.00	75.00	40.00	0.00	100.00	50.00	20.00	400.00
Acres Leased	0.00	80.00	0.00	0.00	0.00	0.00	0.00	0.00
Assets (\$1000)								
Total	2,006.00	5,095.00	2,689.00	5,730.00	5,985.00	9,153.00	1,007.00	3,931.00
Real Estate	550.00	1,473.00	1,752.00	2,600.00	2,884.00	4,559.00	394.00	2,005.00
Machinery	125.00	351.00	287.00	347.00	1,220.00	1,564.00	118.00	525.00
Other & Livestock	1,330.00	3,270.00	650.00	2,782.00	1,881.00	3,030.00	495.00	1,401.00
Debt/Asset Ratios								
Total	0.09	0.09	0.18	0.13	0.20	0.18	0.13	0.15
Intermediate	0.02	0.03	0.07	0.04	0.19	0.12	0.08	0.08
Long Run	0.26	0.26	0.23	0.25	0.25	0.25	0.26	0.24
Number of Livestock								
Dairy Cows	550.00	1,000.00	145.00	775.00	800.00	1,200.00	110.00	500.00
Cwt Milk/Cow	170.00	206.00	250.00	250.00	243.00	239.00	252.00	246.00
2005 Gross Receipts (\$1,000)*								
Total	1,507.30	3,378.90	621.70	3,311.80	3,272.90	4,884.00	506.80	2,156.00
Milk	1,379.50	3,040.00	556.30	3,065.80	3,033.30	4,496.30	455.00	1,998.50
	0.92	0.90	0.90	0.93	0.93	0.92	0.90	0.93
Dairy Cattle	127.80	338.90	51.40	203.60	199.40	332.30	44.60	135.10
	0.09	0.10	0.08	0.06	0.06	0.07	0.09	0.06
Hay	0.00	0.00	0.00	5.90	0.00	0.00	0.00	0.00
	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Silage	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Corn	0.00	0.00	0.30	0.00	0.00	0.00	0.10	0.00
	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
2005 Planted Acres**								
Total	350.00	750.00	600.00	1,200.00	1,440.00	2,160.00	275.00	1,100.00
Hay	50.00	300.00	60.00	696.00	750.00	0.00	80.00	714.00
	0.14	0.40	0.10	0.58	0.52	0.00	0.29	0.65
Silage	0.00	450.00	237.00	454.00	690.00	2,160.00	131.00	386.00
	0.00	0.60	0.40	0.38	0.48	1.00	0.48	0.35
Improved Pasture	300.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	0.86	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Corn	0.00	0.00	184.00	0.00	0.00	0.00	64.00	0.00
	0.00	0.00	0.31	0.00	0.00	0.00	0.23	0.00

\*Receipts for 2005 are included to indicate the relative importance of each enterprise to the farm. Percents indicate the percentage of the total receipts accounted for by the livestock categories and the crops.

\*\*Acreages for 2005 are included to indicate the relative importance of each enterprise to the farm. Total planted acreage may exceed total cropland available due to double cropping. Percents indicate the percentage of total planted acreage accounted for by the crop.



**2005 CHARACTERISTICS OF PANEL FARMS PRODUCING MILK (continued)**

- VTD140** A 140-cow, moderate-sized Vermont (Washington County) dairy. VTD140 plants 30 acres of hay, and 190 acres of silage annually. Milk accounted for 89 percent of the 2005 receipts for this farm.
- VTD400** A 400-cow, large-sized Vermont (Washington County) dairy. This farm plants 100 acres of hay and 900 acres of silage annually. Milk sales represent 90 percent of VTD400's gross receipts in 2005.
- MOD85** An 85-cow, moderate-sized southwest Missouri (Christian County) dairy. The farm plants 190 acres of hay and 32 acres of silage. Milk accounted for 86 percent of gross farm receipts for 2005.
- MOD400** A 400-cow, large-sized southwest Missouri (Dade County) dairy. The farm plants 315 acres of hay, 135 acres of silage, and 150 acres of improved pasture annually. Milk accounted for 93 percent of gross farm receipts for 2005.
- FLND550** A 550-cow, moderate-sized north Florida (Lafayette County) dairy. The dairy grows 130 acres of hay each year. All other feed requirements are purchased in a pre-mixed ration. Milk sales accounted for 93 percent of the farm receipts.
- FLSD1500** A 1,500-cow, large-sized south central Florida (Okeechobee County) dairy. FLSD1500 plants 100 acres of hay and 400 acres of silage annually. Milk sales represent 94 percent of 2005 total receipts.

Appendix Table A5 (Continued). Characteristics of Panel Farms Producing Milk.

	VTD140	VTD400	MOD85	MOD400	FLND550	FLSD1500
County	Washington	Washington	Christian	Dade	Lafayette	Okeechobee
Total Cropland	220.00	1,000.00	222.00	450.00	600.00	400.00
Acres Owned	100.00	525.00	222.00	450.00	450.00	400.00
Acres Leased	120.00	475.00	0.00	0.00	150.00	0.00
Pastureland						
Acres Owned	120.00	50.00	55.00	150.00	60.00	470.00
Acres Leased	0.00	50.00	55.00	0.00	0.00	0.00
Assets (\$1000)						
Total	1,502.00	3,952.00	1,295.00	3,657.00	3,858.00	8,538.00
Real Estate	614.00	2,345.00	868.00	1,970.00	1,885.00	4,061.00
Machinery	182.00	479.00	162.00	379.00	126.00	297.00
Other & Livestock	706.00	1,128.00	265.00	1,308.00	1,847.00	4,179.00
Debt/Asset Ratios						
Total	0.14	0.18	0.19	0.15	0.12	0.13
Intermediate	0.12	0.11	0.11	0.09	0.03	0.01
Long Run	0.17	0.23	0.22	0.21	0.22	0.22
Number of Livestock						
Dairy Cows	140.00	400.00	85.00	400.00	550.00	1,500.00
Cwt Milk/Cow	234.00	227.00	182.00	215.00	180.00	178.00
2005 Gross Receipts (\$1,000)*						
Total	604.60	1,617.90	272.00	1,431.50	1,987.90	5,122.40
Milk	539.40	1,453.30	232.70	1,326.30	1,854.20	4,833.50
	0.89	0.90	0.86	0.93	0.93	0.94
Dairy Cattle	51.40	134.60	39.20	105.20	133.70	288.90
	0.09	0.08	0.14	0.07	0.07	0.06
Other Receipts	13.80	29.90	0.00	0.00	0.00	0.00
	0.01	0.00	0.00	0.00	0.00	0.00
2005 Planted Acres**						
Total	220.00	1,000.00	222.00	600.00	130.00	500.00
Hay	30.00	100.00	190.00	315.00	130.00	100.00
	0.14	0.10	0.86	0.53	1.00	0.20
Silage	190.00	900.00	32.00	135.00	0.00	400.00
	0.86	0.90	0.14	0.23	0.00	0.80
Improved Pasture	0.00	0.00	0.00	150.00	0.00	0.00
	0.00	0.00	0.00	0.25	0.00	0.00

\*Receipts for 2005 are included to indicate the relative importance of each enterprise to the farm. Percents indicate the percentage of the total receipts accounted for by the livestock categories and the crops.

\*\*Acreages for 2005 are included to indicate the relative importance of each enterprise to the farm. Total planted acreage may exceed total cropland available due to double cropping. Percents indicate the percentage of total planted acreage accounted for by the crop.

**2005 CHARACTERISTICS OF PANEL RANCHES PRODUCING BEEF CATTLE**

- CAB500** Located in the northern Sacramento Valley (Tehama County, California), this 500-cow operation covers 13,125 acres of deeded and privately owned leased range. Additionally, 2,000 AUMs are leased from the BLM. All 2005 receipts were generated by the cow-calf operation.
- NVB700** NVB700 is a 700-cow ranch located in northeastern Nevada (Elko County). The operation consists of 1,300 acres of owned hay meadow and 8,725 acres of owned range, supplemented by 4,450 AUMs leased from the U.S. Forest Service. Each year, the ranch harvests 1,300 acres of hay. Annually, cattle sales represent all of the ranch's receipts.
- MTB500** A 500-cow ranch located on the eastern plains of Montana (Custer County), MTB500 runs cows on a combination of owned land and land leased from federal, state, and private sources. Federal land satisfies one quarter of total grazing needs. The ranch owns 14,000 acres of pasture. 640 acres of hay are produced annually on the owned land. Sales of high-quality replacement females comprise a significant portion of receipts for this ranch. Also, all deeded acres are leased for hunting. Cattle sales represented 98 percent of this ranch's 2005 receipts.
- WYB500** This 500-cow ranch is located in north central Wyoming (Washakie County). The ranch leases 42 percent of its required grazing acreage from the U.S. Forest Service and owns 1,000 acres of range. Annually, the ranch harvests 300 acres of alfalfa and grass hay on owned ground. In recent years, cowherd size has increased in an effort to realize benefits of economies of size. In 2005, cattle sales accounted for 100 percent of gross receipts on this ranch.
- COB250** This 250-cow ranch is located in northwestern Colorado (Routt County). Federal land provides seven percent of the ranch's grazing needs. The ranch owns 2,300 acres of rangeland, and the cattle graze federal land during the summer. COB250 harvests 450 acres of hay each year. The ranch retains ownership of 75 percent of its steers through the backgrounding stage. Since 1999, the cowherd has decreased by 50 head as land development pressures have reduced grazing capacity. Cattle sales accounted for 76 percent of the ranch's 2005 total receipts.
- NMB240** NMB240 is a 240-cow ranch located in northeastern New Mexico (Union County). In 2002, this ranch liquidated 20 percent of its mature cowherd in response to oppressive drought, culling 60 of its 300. With improving range conditions, ranchers have opted to fill the gap with summer stockers. Accordingly, 200 summer stocker steers were added to this ranch. During 2005, 97 percent of gross receipts were derived from cattle sales with the balance of receipts generated from fee hunting.

Appendix Table A6. Characteristics of Panel Farms Producing Beef Cattle.

	CAB500	NVB700	MTB500	WYB500	COB250	NMB240
County	Tehama	Elko	Custer	Washakie	Routt	Union
Total Cropland	0.00	1,300.00	0.00	330.00	450.00	0.00
Acres Owned	0.00	1,300.00	0.00	330.00	450.00	0.00
Acres Leased	0.00	0.00	0.00	0.00	0.00	0.00
Pastureland						
Acres Owned	13,125.00	8,725.00	14,000.00	1,000.00	2,300.00	10,072.00
Acres Leased	0.00	0.00	0.00	0.00	0.00	2,261.00
Federal AUMs Leas	2,000.00	4,450.00	1,350.00	4,000.00	200.00	0.00
State/Private AUMs	3,000.00	0.00	5,180.00	0.00	520.00	0.00
Assets (\$1000)						
Total	10,755.00	2,744.00	3,088.00	2,866.00	12,079.00	4,222.00
Real Estate	9,997.00	1,659.00	2,015.00	2,017.00	11,367.00	3,780.00
Machinery	92.00	126.00	145.00	187.00	206.00	86.00
Other & Livestock	666.00	959.00	928.00	662.00	506.00	355.00
Debt/Asset Ratios						
Total	0.01	0.02	0.02	0.01	0.01	0.01
Intermediate	0.02	0.05	0.03	0.02	0.04	0.02
Long Run	0.01	0.01	0.01	0.01	0.01	0.01
Number of Livestock						
Beef Cows	500.00	700.00	500.00	500.00	250.00	240.00
2005 Gross Receipts (\$1,000)*						
Total	316.90	381.40	333.20	304.40	199.60	299.10
Cattle	316.90	381.40	326.20	304.40	151.80	289.90
	1.00	1.00	0.98	1.00	0.76	0.97
Hay	0.00	0.00	0.00	0.00	38.80	0.00
	0.00	0.00	0.00	0.00	0.19	0.00
Other Receipts	0.00	0.00	7.00	0.00	9.00	9.20
	0.00	0.00	0.02	0.00	0.05	0.03
2005 Planted Acres**						
Total	0.00	1,300.00	640.00	300.00	450.00	0.00
Hay	0.00	1,300.00	640.00	300.00	450.00	0.00
	0.00	1.00	1.00	1.00	1.00	0.00

\*Receipts for 2005 are included to indicate the relative importance of each enterprise to the farm. Percents indicate the percentage of the total receipts accounted for by the livestock categories and the crops.

\*\*Acreages for 2005 are included to indicate the relative importance of each enterprise to the farm. Total planted acreage may exceed total cropland available due to double cropping. Percents indicate the percentage of total planted acreage accounted for by the crop.

**2005 CHARACTERISTICS OF PANEL RANCHES PRODUCING BEEF CATTLE (continued)**

- SDB450** SDB450 is a 450-cow West River (Meade County, South Dakota) beef cattle ranch. This operation produces hay and oats on 1,150 acres of owned cropland, and runs its cows on 6,700 acres of owned native range. Grazing needs are supplemented with 2,100 AUMs leased from federal and state sources. In 2005, calf and culled cow/bull sales accounted for 92 percent of gross receipts.
- MOB240** A 240-cow beef cattle operation is the focal point of this diversified livestock and crop farm located in southwest Missouri (Dade County). MOB240 plants 100 acres of corn, 24 acres of sorghum, 58 acres of wheat, 116 acres of soybeans, and 560 acres of hay. During 2005, cattle sales comprised 68 percent of gross receipts.
- MOCB400** MOCB400 is a 400-cow beef cattle farm located in central Missouri (Dent County). This farm consists of 1,060 acres of owned ground and 500 acres of leased ground. Annually, 410 acres of hay are harvested on owned land. 2005 cattle sales represented 97 percent of MOCB350's cash receipts.
- TXRB500** The western Rolling Plains of Texas (King County) is home to this 500-head cow-calf operation. This ranch operates on 20,000 acres (half owned, half leased) of native range. After weaning, calves are placed on wheat pasture and then either sold as feeder cattle or retained as replacement females. Eighty-six percent of 2005 receipts came from cattle sales.
- TXSB175** A 175-head cow-calf operation is the central focus of this full-time agricultural operation in south central Texas (Gonzales County). Faced with continued drought, the ranch liquidated 30% of its mature cowherd in 2006, hence expects a decreased calf crop in 2007. The arid conditions also prompted the ranch to wean calves light in early 2006. Contract broiler production is an important source of agricultural revenue for this ranch; even so, cattle sales accounted for 84 percent of 2005 gross receipts.
- FLB1155** This is a 1,155-cow ranch located in central Florida (Osceola County). FLB1155 runs cows on 5,400 acres of owned improved pasture, from which 3,560 acres of hay are harvested annually. Sales of sod are a burgeoning source of agricultural income for area ranches. During 2005, cattle sales represented 91 percent of total receipts.
- OTHERS** Six other representative farms have beef cattle operations along with their crop production (MONG1850, TXHG2000, TXWG1400, KSNW2800, KSNW4300, and TXRP2500). These farming operations have from 12 to 200 cows. Cattle contributed from two to 18 percent of gross receipts for these farms in 2005.

Appendix Table A6 (Continued). Characteristics of Panel Farms Producing Beef Cattle.

	SDB450	MOB240	MOCB400	TXRB500	TXSB175	FLB1155
County	Meade	Dade	Dent	King	Gonzales	Osceola
Total Cropland	1,150.00	240.00	40.00	0.00	0.00	5,400.00
Acres Owned	1,150.00	175.00	40.00	0.00	0.00	5,400.00
Acres Leased	0.00	65.00	0.00	0.00	0.00	0.00
Pastureland						
Acres Owned	6,700.00	570.00	1,020.00	10,000.00	900.00	0.00
Acres Leased	0.00	280.00	500.00	10,000.00	775.00	0.00
Federal AUMs Leas	1,800.00	0.00	0.00	0.00	0.00	0.00
State/Private AUMs	300.00	0.00	0.00	0.00	0.00	0.00
Assets (\$1000)						
Total	3,257.00	2,147.00	3,077.00	4,290.00	2,448.00	12,211.00
Real Estate	2,363.00	1,282.00	1,314.00	3,303.00	2,000.00	10,874.00
Machinery	206.00	222.00	115.00	29.00	89.00	145.00
Other & Livestock	688.00	642.00	1,649.00	959.00	359.00	1,192.00
Debt/Asset Ratios						
Total	0.02	0.01	0.01	0.01	0.01	0.01
Intermediate	0.05	0.03	0.02	0.00	0.03	0.02
Long Run	0.01	0.01	0.00	0.01	0.01	0.01
Number of Livestock						
Beef Cows	450.00	250.00	400.00	500.00	250.00	1,155.00
2005 Gross Receipts (\$1,000)*						
Total	290.90	229.80	288.70	342.30	206.60	647.80
Cattle	266.20	155.30	279.80	294.30	174.10	586.60
	0.92	0.68	0.97	0.86	0.84	0.91
Corn	0.00	29.10	0.00	0.00	0.00	0.00
	0.00	0.13	0.00	0.00	0.00	0.00
Sorghum	0.00	1.80	0.00	0.00	0.00	0.00
	0.00	0.01	0.00	0.00	0.00	0.00
Soybeans	0.00	16.20	0.00	0.00	0.00	0.00
	0.00	0.07	0.00	0.00	0.00	0.00
Wheat	0.00	11.70	0.00	0.00	0.00	0.00
	0.00	0.05	0.00	0.00	0.00	0.00
Hay	24.70	15.70	4.50	0.00	0.00	0.00
	0.09	0.07	0.02	0.00	0.00	0.00
Oats	0.00	0.00	0.00	0.00	0.00	0.00
	0.00	0.00	0.00	0.00	0.00	0.00
Other Receipts	0.00	0.00	4.30	48.00	32.50	61.20
	0.00	0.00	0.02	0.14	0.16	0.09
2005 Planted Acres**						
Total	960.00	1,428.00	1,560.00	0.00	0.00	3,560.00
Corn	0.00	100.00	0.00	0.00	0.00	0.00
	0.00	0.07	0.00	0.00	0.00	0.00
Sorghum	0.00	24.00	0.00	0.00	0.00	0.00
	0.00	0.02	0.00	0.00	0.00	0.00
Soybeans	0.00	116.00	0.00	0.00	0.00	0.00
	0.00	0.08	0.00	0.00	0.00	0.00
Wheat	0.00	58.00	0.00	0.00	0.00	0.00
	0.00	0.04	0.00	0.00	0.00	0.00
Hay	840.00	560.00	410.00	0.00	0.00	3,560.00
	0.88	0.39	0.26	0.00	0.00	1.00
Oats	120.00	0.00	0.00	0.00	0.00	0.00
	0.13	0.00	0.00	0.00	0.00	0.00
Improved Pasture	0.00	570.00	1,150.00	0.00	0.00	0.00
	0.00	0.40	0.74	0.00	0.00	0.00

\*Receipts for 2005 are included to indicate the relative importance of each enterprise to the farm. Percents indicate the percentage of the total receipts accounted for by the livestock categories and the crops.

\*\*Acreages for 2005 are included to indicate the relative importance of each enterprise to the farm. Total planted acreage may exceed total cropland available due to double cropping. Percents indicate the percentage of total planted acreage accounted for by the crop.



**APPENDIX B:**  
LIST OF PANEL FARM  
COOPERATORS



## FEED GRAIN FARMS

### Indiana

#### *Facilitators*

Mr. Scott Gabbard - Extension Educator, Shelby County, Purdue Cooperative Extension

#### *Panel Participants*

Mr. David Brown	Mr. Kevin Carson
Mr. Jerry Drake	Mr. Gary Everhart
Mr. Richard Fix	Mr. Darrell Linville
Mr. Mark Nigh	Mr. Jeff Pfaff
Mr. Gary Robards	Mr. Doug Theobald
Mr. Keith Theobald	

### Iowa

#### *Facilitators*

Mr. Jim Patton - County Extension Director, Webster County

#### *Panel Participants*

Mr. Robert Anderson	Mr. Dean Black
Mr. Perry Black	Mr. Jason Carver
Mr. and Mrs. Jim Carver	Mr. Kevin Carver
Mr. Larry Lane	Mr. Robert Lynch
Mr. Don Sandell	Mr. William Secor
Mr. Doug Stanek	Mr. Jason Stanek
Mr. Loren Wuebker	

### Missouri - Central

#### *Facilitators*

Mr. Parman Green - Farm Management Specialist, University of Missouri-Columbia

#### *Panel Participants*

Mr. Mark Casner	Mr. Kyle Durham
Mr. Dennis Germann	Mr. Jack Harriman
Mr. Mike Hisle	Mr. Glenn Kaiser
Mr. Gerald Kitchen	Mr. Rob Korff
Mr. Ron Linneman	Mr. Terry Reimer
Mr. Mike Ritchhart	Mr. James Wheeler

### Missouri - Northwest

#### *Facilitators*

Mr. Mike Killingsworth - Farm Management Consultant

#### *Panel Participants*

Mr. Jack Baldwin	Mr. Gary Ecker
Mr. Kevin Rosenbohm	Mr. Roger Vest

### Nebraska - Central

#### *Facilitators*

Mr. David Stenberg - Extension Educator, Dawson County

#### *Panel Participants*

Mr. Jim Aden	Mr. Rob Anderson
Mr. Jeremy Geiger	Mr. Greg Hueftle
Mr. Pat Luther	Mr. Tim Maline
Mr. Scott McPheeters	Mr. Dave Rowe
Mr. Paul Stieb	Mr. Dan Strauss

## FEED GRAIN FARMS (CONTINUED)

### North Dakota

#### *Facilitators*

Dr. Dwight Aakre - Extension Associate-Farm Management, North Dakota State University  
Mr. Randy Grueneich - County Extension Agent, North Dakota State University

#### *Panel Participants*

Mr. Jim Broten	Mr. Wade Bruns
Mr. Mike Clemens	Mr. Jack Formo
Mr. Leland Guscette	Mr. Raymond Haugen
Mr. Greg Shanenko	Mr. Anthony Thilmony
Mr. Arvid Winkler	

### South Carolina

#### *Facilitators*

Mr. Toby Boring - Extension Economist, Clemson University  
Dr. Todd Davis - Assistant Professor/Extension Economist, Clemson University  
Ms. Corey Risch - Extension Economist, Clemson University

#### *Panel Participants*

Mr. Tim Barnes	Ms. Vikki Brogdon
Mr. Sammy Burrows	Mr. Chris Cogdill
Mr. Billy Davis	Mr. John DesChamps
Mr. John Ducworth	Mr. Harry DuRant
Mr. Charles Horger	Mr. Tom Jackson
Mr. Steve Lowder	Mr. Leslie McIntosh

### Tennessee

#### *Facilitators*

Ms. Jennifer Brown - Agricultural Policy Analysis Center, University of Tennessee  
Mr. Ken J. Goddard - Extension Agent & County Director, Henry County  
Mr. Jeff Lannom - Extension Agent & County Director, Weakley County  
Mr. Tim Smith - County Extension Agent, Obion County  
Dr. Kelly Tiller - Agricultural Policy Analysis Center, University of Tennessee  
Mr. Bob Williams - Extension Area Specialist, Weakley County

#### *Panel Participants*

Mr. Jason Crabtree	Mr. James S. Davis
Mr. John Erwin	Mr. Mike Freeman
Mr. David Grant	Mr. Wayne Grant
Mr. Bob Grooms	Mr. Donald Parker
Mr. Doug Schoolfield	Mr. Jamie Tuck
Mr. Gilbert Workman, Jr.	

### Texas - Northern Blackland Prairie

#### *Facilitators*

Mr. Marty Jungman - County Extension Agent, Hill County

#### *Panel Participants*

Mr. Kenneth Machac	Mr. Lanny Neil
Mr. Barney Pustejovsky	Mr. John Sawyer
Mr. Aaron Walters	

## FEED GRAIN FARMS (CONTINUED)

### Texas - Panhandle

#### *Facilitators*

Mr. Rick Auckerman - County Extension Agent, Deaf Smith County

#### *Panel Participants*

Mr. Donny Carpenter

Mr. Coby Gilbreath

Ms. Rosie Kleman

Mr. Lance Louder

Mr. Greg Sides

Mr. Andy Williams

### Texas - Southern Blackland Prairie

#### *Facilitators*

Mr. Ronnie Leps - County Extension Agent, Williamson County

#### *Panel Participants*

Mr. Bob Bartosh

Mr. Herbert Raesz

Mr. Doug Schernik

Mr. Ken Seggern

Mr. Donald Stolte

### Texas - Southwest

#### *Facilitators*

Mr. Kenneth White - County Extension Agent, Uvalde County

#### *Panel Participants*

Mr. Jimmy Carnes

Mr. Austin Clary

Mr. Lawrence Friesenhahn

Mr. Mark Landry

Mr. James Parker

## WHEAT FARMS

### Colorado

#### *Facilitators*

Mr. John Deering - Ag Business Agent, Colorado State University  
 Mr. Dennis Kaan - Director, Golden Plains Area Extension, Colorado State University

#### *Panel Participants*

Mr. Marvin Brandon	Ms. Sara Davis
Mr. David Foy	Mr. Terry Kuntz
Mr. Rick Lewton	Mr. Dave Lillich
Mr. Ken Remington	Mr. Calvin Schaffert
Mr. Dave Wagers	Mr. Monte Willeke
Mr. John Wright	

### Kansas - Northwest

#### *Facilitators*

Dr. Dan O'Brien - Area Extension Director, Kansas State University  
 Mr. Mark Wood - Extension Agricultural Economist, Kansas Farm Mgmt. Association

#### *Panel Participants*

Mr. Vernon Akers	Mr. Steve Busse
Mr. Rich Calliham	Mr. Sam Crouse
Mr. Dennis Franklin	Mr. Lyman Goetsch
Mr. Lee Jueneman	Mr. Brian Laufer
Mr. Lance Leebrick	Mr. Harold Mizell
Mr. Steve Schertz	

### Kansas - South Central

#### *Facilitators*

Mr. Gary Cramer - County Extension Agent, Sedgwick County  
 Mr. Johnny Roberts - County Extension Agent, Sumner County

#### *Panel Participants*

Mr. Donald Applegate	Mr. Dennis Gruenbacher
Mr. Kent Ott	Mr. Rae Reusser
Mr. Nick Steffen	Mr. Jim Stuhlsatz
Mr. Tim Turek	Mr. Robert White

### Montana - North Central

#### *Facilitators*

Mr. Lochiel Edwards

#### *Panel Participants*

Mr. Darin Arganbright	Mr. Steve Bahnmilller
Mr. Duane Beirwagen	Mr. Will Roehm
Mr. Dan Works	

### Oregon - North Central

#### *Facilitators*

Jon Farquharson - BMCC Farm Management

#### *Panel Participants*

Mr. Dana Heideman	Mr. Bill Jepsen
Mr. Joe McElligott	Mr. Craig Miles
Mrs. Shannon Rust	Mr. Tim Rust

**WHEAT FARMS (CONTINUED)****Washington***Facilitators*

Ms. Gretchen Borck - Director of Issues, Washington Association of Wheat Growers

*Panel Participants*

Mr. Dan Hille  
Mr. Tim Smith

Mr. Alan Koch  
Mr. Steve Taylor

**Washington - Palouse***Facilitators*

Dr. Janet Schmidt - Extension Faculty, Washington State University

Mr. Steve Van Vleet - Extension Agronomist, Washington State University

*Panel Participants*

Mr. Ben Barstow  
Mr. Tom Cocking  
Mr. Brian Largent  
Mr. Clark Miller  
Mr. Randy Sues  
Mr. Del Teade  
Mr. Jon Whitman

Mr. Asa Clark  
Mr. David Harlow  
Mr. Gary Largent  
Mr. Bruce Nelson  
Mr. David Swanneck  
Mr. Steve Teade

## COTTON FARMS

### Alabama

#### *Panel Participants*

Mr. James Blythe  
Dr. Steve Ford  
Ms. Larkin Martin

Mr. Paul Clark  
Mr. William Lee  
Mr. Ron Terry

### Arkansas

#### *Facilitators*

Dr. Brad Watkins - Research Assistant Professor, U. of Arkansas Cooperative Extension

#### *Panel Participants*

Mr. Phillip Baugh  
Mr. Joe Mencer  
Mr. Sam Whitaker

Mr. Jeff Keeter  
Mr. Jim Whitaker

### Arkansas - Adams Land Co. Gin

#### *Facilitators*

Mr. Rob Hogan - Extension Economist, University of Arkansas  
Mr. Ronnie Kennett

#### *Panel Participants*

Mr. Chad Costner  
Mr. Todd Edwards  
Mr. Randy Jackson

Mr. Heath Donner  
Mr. Cole Hawkins  
Mr. David Wildy

### California - Hanford

#### *Facilitators*

Mr. Steve Wright - Cooperative Extension County Offices, Tulare County

#### *Panel Participants*

Mr. Bo Champlin  
Mr. Bill Stone

Mr. Bob Prys  
Mr. Bill Tos

### Georgia - Southwest

#### *Facilitators*

Mr. Eddie McGriff - County Extension Coordinator, Decatur County  
Mr. Brad Mitchell - County Extension Coordinator, Mitchell County  
Dr. Don Shurley - Professor, University of Georgia

#### *Panel Participants*

Mr. John Bridges, Jr.  
Mr. Charles A. Collins  
Mr. Scott E. Vann

Mr. Bryant Collins  
Mr. Keith Griffin

### Louisiana

#### *Facilitators*

Mr. John Barnett - Director, LSU Ag Center, Central Region  
Dr. Gene Johnson - Professor, Agricultural Marketing, Louisiana State University

#### *Panel Participants*

Mr. Jess Barr  
Mr. J. Macon LaFoe, Sr.  
Mr. Buddy Page

Mr. Buddy Davis  
Mr. Randy Miller  
Mr. Jerry Stutts

**COTTON FARMS (CONTINUED)****North Carolina***Facilitators*

Mr. R. H. "Bob" Pleasants - County Extension Agent, Wayne County

*Panel Participants*

Mr. Daryl Anderson

Mr. Willie Howell

Mr. Danny C. Pierce

Mr. Bryant Worley

Mr. Landis Brantham, Jr.

Mr. David B. Mitchell, Sr.

Mr. Craig West

**Tennessee***Facilitators*

Ms. Jennifer Brown - Agricultural Policy Analysis Center, University of Tennessee

Mr. Jim Castellaw - Extension Area Specialist, Farm Management

Dr. Chism Craig - University of Tennessee

Mr. Chuck Danehower - Extension Area Specialist, Farm Management

Ms. Tracey Sullivan

Dr. Kelly Tiller - Agricultural Policy Analysis Center, University of Tennessee

Mr. Jeff Via - County Extension Director, Fayette County

*Panel Participants*

Mr. Harris Armour, III

Mr. Dewayne Hendrix

Mr. Allen King

Mr. Travis Lonon

Mr. Ronald Woods

Mr. R. Morris English, Jr.

Mr. Tom Karcher

Mr. John King

Mr. William E. Powers

**Texas - Coastal Bend***Facilitators*

Dr. Larry Falconer - Extension Economist - Management, Texas A&M University

Mr. Mark Miller - Chief Operations Officer, Texas AgFinance

Mr. Jeff Nunley - Executive Director, South Texas Cotton & Grain Association

Mr. John Parker - Vice President, Texas AgFinance

Mr. Jeffrey Stapper - County Extension Agent, San Patricio County and Aransas County

*Panel Participants*

Mr. Marvin Beyer, Jr.

Mr. Clarence Chopelas

Mr. Joel Hoskinson

Mr. Larry McNair

Mr. Mark Morris

Mr. Brad Bickham

Mr. Jimmy Dodson

Mr. Wayne Lambert

Mr. Andrew Miller

Mr. Darby Salge

**Texas - Eastern Caprock***Facilitators*

Mr. Clay Miller - Vice President, Ag Texas Farm Credit Services

*Panel Participants*

Mr. Lloyd Arthur

Mr. Edwin Moore

Mr. Brooks Ellison

Mr. Marvin Schoepf

**Texas - Mid Coast***Facilitators*

Mr. Jeff Nunley - Executive Director, South Texas Cotton & Grain Association

*Panel Participants*

Mr. Daniel Gavaronic

Mr. Keith Johnson

Mr. Mark Malaer

Mr. Joe Jenkins

Mr. Rob Kainer

Mr. Dwain Nunley

## COTTON FARMS (CONTINUED)

### Texas - Northern High Plains

#### *Facilitators*

Dr. Steve Amosson - Extension Economist - Management, Texas A&M University  
Mr. Tim Trimble - County Extension Agent, Moore County

#### *Panel Participants*

Mr. Kerry Cartrite	Mr. Brent Clark
Mr. Kelly Hays	Mr. Rick May
Mr. Tom Moore	Mr. Clyde Tims
Mr. David Tims	

### Texas - Panhandle

#### *Facilitators*

Mr. Rick Auckerman - County Extension Agent, Deaf Smith County  
Mr. Dave Peterson - Regional Vice President, First Ag Credit

#### *Panel Participants*

Mr. Michael Carlson	Mr. Roy Carlson
Mr. Greg Chavez	Mr. Steve Hoffman
Mr. Bob Meyer	Mr. Harold Sides

### Texas - Rio Grande Valley

#### *Facilitators*

Mr. Reagan Florence - Exec. VP - Chief Lending Officer, Ag Credit of South Texas

#### *Panel Participants*

Mr. Derrick Swanberg	Mr. Marshall Swanberg
Ms. Mitzi Swanberg-Anzaldua	Mr. Mark Willis

### Texas - Rolling Plains

#### *Facilitators*

Mr. Stan Bevers - Extension Economist - Management, Texas A&M University  
Mr. Todd Vineyard - County Extension Agent, Jones County

#### *Panel Participants*

Mr. Rex Ford	Mr. Dennis Olsen
Mr. Ronnie Richmond	Mr. Ronnie Riddle
Mr. Mike Sloan	Mr. Dale Spurgin
Mr. Ferdie Walker	

### Texas - Southern High Plains

#### *Facilitators*

Mr. Casey Barrett - County Extension Agent, Dawson County  
Dr. Jackie Smith - Extension Economist - Management, Texas A&M University

#### *Panel Participants*

Mr. Steven Archer	Mr. Brad Boyd
Mr. Jerry Chapman	Mr. Terry Coleman
Mr. Mark Furlow	Mr. Kent Nix
Mr. Johnny Ray Todd	Mr. Donald Vogler



## RICE FARMS

### Arkansas - East Central-Arkansas County

*Facilitators*

Mr. Bill Free - Riceland Foods, Inc.

*Panel Participants*

Mr. Derek Bohanan

Mr. Jerry Burkett

Mr. David Jessup

Mr. Monty Bohanan

Mr. Dusty Hoskyn

### Arkansas - East Central-Cross County

*Facilitators*

Dr. Brad Watkins - Research Assistant Professor, U. of Arkansas Cooperative Extension

*Panel Participants*

Mr. Bryan Holmes, Jr.

Mr. Roger Pohlner

Mr. Bryan Moery

Mr. Steve Wilson

### Arkansas - Northeast-Lawrence County

*Facilitators*

Dr. Brad Watkins - Research Assistant Professor, U. of Arkansas Cooperative Extension

*Panel Participants*

Mr. Greg Baltz

Mr. Michael Curetor

Mr. Marvin Hare, Jr.

Mr. Kyle Baltz

Mr. Terry Gray

Mr. Dwain Morris

### California - Butte County

*Facilitators*

Dr. Chris Greer - Farm Advisor, University of California

Dr. Cass Mutters - Farm Advisor, University of California

*Panel Participants*

Mr. Ken Anderson

Mr. Mike Bryant

Mr. Tom Coleman

Mr. Steve Rystrom

Mr. Lance Tennis

Mr. Mike Boeger

Mr. Lee Carrico

Mr. Rod Rold

Mr. George Sligar

### California - Colusa County

*Facilitators*

Dr. Chris Greer - Farm Advisor, University of California

Dr. Cass Mutters - Farm Advisor, University of California

*Panel Participants*

Mr. Don Bransford

Mr. Francis Hickel

Mr. Mike Lux

Mr. Joe Struckmeyer

Mr. Bob Freed

Mr. Leo LaGrande

Mr. Charles Marsh

Mr. Robert Sutton

**RICE FARMS (CONTINUED)****California - Sutter County***Facilitators*

Dr. Cass Mutters - Farm Advisor, University of California

*Panel Participants*

Mr. Bill Baggett	Mr. Steve Butler
Mr. Jack DeWitt	Mr. Scott Leathers
Mr. Ned Lemenager	Mr. Paul Lowery
Mr. Walt Trevethan	Mr. Scott Tucker
Mr. Bob Van Dyke	Mr. Wayne Vineyard

**Louisiana - Northeast***Facilitators*

Dr. Gene Johnson - Professor, Agricultural Marketing, Louisiana State University

*Panel Participants*

Mr. Damian Bollich	Mr. Mark Brown
Mr. Marvin Colvin	Mr. Fred Franklin
Mr. Steve Henderson	Ms. Lindy Lingo
Mr. John Owen	Mr. Ed Patrick
Mr. Buford Perry	Mr. Morgan Smith

**Louisiana - Southwest-Acadiana***Facilitators*

Mr. Howard J. Cormier - County Extension Agent, Vermilion Parish  
 Mr. Eddie Eskew - County Extension Agent, Jeff Davis Parish  
 Dr. Gene Johnson - Professor, Agricultural Marketing, Louisiana State University  
 Mr. Ronnie Levy

*Panel Participants*

Mr. Tommy Faulk	Mr. Alden Horten
Mr. David Lacour	Mr. Jackie Loewer
Mr. Brian Wild	

**Missouri - Bootheel East***Facilitators*

Mr. David Guethle - Area Agronomy Specialist, University of Missouri

*Panel Participants*

Mr. Tom Jennings	Mr. Scott Wheeler
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**Missouri - Bootheel West***Facilitators*

Mr. Bruce Beck - Area Agronomy Specialist, University of Missouri

*Panel Participants*

Mr. Jim Bieller	Mr. Rodney Eaker
Mr. Rusty Eaker	Mr. C.P. Johnson
Mr. Frank Smody	

**RICE FARMS (CONTINUED)****Texas - Bay City-Matagorda County***Facilitators*

Mr. Brent Batchelor - County Extension Agent, Matagorda County

*Panel Participants*

Mr. Lee Bossley

Mr. Mike Burnside

Mr. Curt Mowery

Mr. Paul Sliva

Mr. Donnie Bulanek

Mr. Billy Mann

Mr. Joey Sliva

**Texas - Eagle Lake-Colorado County***Panel Participants*

Mr. Andy Anderson

Mr. Kenneth Danklefs

Mr. Jason Hlavinka

Mr. John Waligura

Mr. Steve Balas

Mr. W.A. "Billy" Hefner, III

Mr. Patrick Pavlu

Mr. Brian Wiese

**Texas - El Campo-Wharton County***Panel Participants*

Mr. L.G. Raun

Mr. Glen Rod

Mr. Layton Raun

Mr. Robert Shoemate

## DAIRY FARMS

### California

#### *Facilitators*

Mrs Carol Collar - County Dairy Specialist, California Cooperative Extension  
Mr Carl Matz

#### *Panel Participants*

Mr Chuck Draxler	Mr James Netto
Mr Jeff Wilbur	Mr John Zonneveld

### Florida - North

#### *Facilitators*

Mr. Chris Vann - County Extension Agent, Lafayette County

#### *Panel Participants*

Mr. Morris Jackson	Mr. Dwayne Koon
Mr. Kevin Koon	Mr. Brian McAdams
Mr. Keith Shiver	

### Florida - South

#### *Facilitators*

Mr. Art Darling - Sunshine State Milk

#### *Panel Participants*

Mr. Bob Butler	Mr. Woody Larson
Mr. Keith Rucks	Mr. Sutton Rucks, Jr.
Mr. Bob Rydzewski	

### Idaho

#### *Facilitators*

Dr. Mireille Chahine - Extension Dairy Specialist, Twin Falls R&E Center, Univ. of Idaho  
Dr. Joe Dalton - Extension Dairy Specialist, Caldwell Research and Extension Center  
Dr. Wilson Gray - Extension Agricultural Economist, Twin Falls R&E Center, Univ. of Idaho

#### *Panel Participants*

Mr. William Bokma	Mr. Harry Hogland
Mr. & Mrs. Martin Lee	Mr. Michael Quesnell
Mr. Mike Roth	Mr. Edwin Southfield
Mr. Donald Taber	Mr. & Mrs. Rick Thompson
Mr. John Wright	

### Missouri

#### *Facilitators*

Mr. Stacey Hamilton - Dairy Specialist and Dade County Program Director

#### *Panel Participants*

Mr. Daryl Davis	Mr. Herb Dighero
Mr. Steve Gallivan	Mr. Robert Hensley
Mr. Freddie Martin	Mr. John McArthur
Mr. Doug Owen	Mr. Wayne Whitehead

### New Mexico

#### *Facilitators*

Mr. Robert Hagevoort  
Ms. Sharon Lombardi - Executive Director, Dairy Producers of New Mexico

#### *Panel Participants*

Mr. Isaak Bos	Mr. Joe Gonzalez
Eric Palla	Mr. Wayne Palla

## DAIRY FARMS (CONTINUED)

### New York - Central

#### *Facilitators*

Dr. Wayne Knoblauch - Department of Agricultural Economics, Cornell University

#### *Panel Participants*

Mr. Chuck Benson	Mr. and Mrs. Robert Howland
Mr. Bill Kilcer	Mr. Mike Learn
Mr. and Mrs. Mike McMahon	Mr. Gary Mutschler
Mr. Kenton Patchen	Mr. Robert Space
Mr. Martin Young	

### New York - Western

#### *Facilitators*

Mr. Steve Richards - Cornell Cooperative Extension

#### *Panel Participants*

Mr. Collin Broughton	Ms. Kitty Dziedzic
Mr. Walter Faryns	Mr. Bill Fitch
Mr. Tom Fitch	Mr. Todd Galton
Mr. John Noble	

### Texas - Central

#### *Facilitators*

Dr. Tamilee Nennich - Assistant Professor and Extension Dairy Specialist

Mr. Robert Scott - County Extension Agent, Erath County

#### *Panel Participants*

Mr. Frans Buekeboom	Mr. Carson Lovoing
Mr. Leonard Moncrief	Ms. Leeann Moos
Mr. Jack Parks	Ms. Nova Schouten
Mr. Alan Vander Horst	

### Texas - Northeast

#### *Facilitators*

Mr. G. H. Cain - Dairy Farmers of America

Mr. Larry Spradlin - County Agent, Texas Cooperative Extension

Mr. Ron Tosh - Field Supervisor, Dairy Farmers of America

#### *Panel Participants*

Mr. Allen Bullock	Mr. Rene Couman
Mr. Okle Jongsma	Mr. Jack Kempenaar
Mr. Luke Oosterloo	Mr. Scott Opitz
Mr. Douwe Plantinga	Mr. Pete Van Ryn

### Texas - South Plains

#### *Facilitators*

Ms. Janet Claborn - Director of Economic Development

Mr. Curtis Preston

#### *Panel Participants*

Mr. Brian Boehning	Mr. Larry Hancock
Mr. David Lawrence	Mr. Mark Long
Mr. Reed Mulliken	Mr. Robert "Bob" Wade

**DAIRY FARMS (CONTINUED)****Vermont***Facilitators*

Dr. Bob Parsons - Asst. Professor-Farm Management, University of Vermont

*Panel Participants*

Mr. Paul Bourbeau	Mr. David Conant
Mr. Ashley Farr	Mr. Ted Foster
Mr. Kim Harvey	Mr. Steven Jones
Mrs Polly McEwing	Mr. Les Pike
Mr. & Mrs. Stanley Scribner	Mr. Onan Whitcomb

**Washington***Facilitators*

Mr. Craig MacConnell - Extension Faculty, Whatcom County

*Panel Participants*

Mr. Dick Bengen	Mr. Ron Bronsema
Mr. Rod De Jong	Mr. Larry DeHaan
Mr. Ed Pomeroy	Mr. Jeff Rainey
Mr. John Steensma	Mr. Peter Vlas

**Wisconsin***Facilitators*

Ms Christine Kniep - Family Living Educator/Department Head, Winnebago County

*Panel Participants*

Mr. Chris Bonlender	Mr. and Mrs. Douglas Hodorff
Mr. and Mrs. Charlie Knigge	Mr. Kevin Krentz
Mr. Joe Kuehnl	Mr. Larry Pollack
Mr. Rob Stone	

## BEEF PRODUCERS

### California

#### *Facilitators*

Mr. Larry Forero - Farm Advisor, Livestock and Natl. Res., California Cooperative Extension  
 Dr. Marc Horney - Certified Range Manager, California State University, Chico  
 Mr. Glenn Nader - Farm Advisor, Livestock and Natl. Res., California Cooperative Extension  
 Dr. Jim Oltjen - Cooperative Extension Scientist, UC-Davis Animal Science

#### *Panel Participants*

Mr. Dick O'Sullivan  
 Mr. Louis Venturini

Mr. Wally Roney

### Colorado

#### *Facilitators*

Mr. C.J. Mucklow - County Extension Agent, Routt County

#### *Panel Participants*

Mr. Geoff Blakesley  
 Mr. Jay Fetcher  
 Mr. Jim Rossi

Mr. Doug Carlson  
 Mr. Larry Monger  
 Mr. Wayne Shoemaker

### Florida

#### *Facilitators*

Mr. John Earman

#### *Panel Participants*

Mr. Mike Adams  
 Mr. Alan Kelley  
 Dr. Fred Tucker

Dr. Judy Lisle Bozeman  
 Mr. Bert Tucker  
 Mr. Wes Williamson

### Missouri - Central

#### *Facilitators*

Mr. Brent Carpenter - FAPRI, University of Missouri  
 Dr. Ted Cunningham - Livestock Specialist and Dent County Program Director  
 Mr. Peter Zimmel - FAPRI, University of Missouri

#### *Panel Participants*

Mr. George A. Barnitz  
 Mr. Paul Heithold

Mr. G. Douglas Black  
 Mr. Ken Lenox

### Missouri - Southwest

#### *Facilitators*

Mr. Brian Gillen - Agricultural Science Instructor, Lockwood High School

#### *Panel Participants*

Mr. Steve Allison  
 Mr. Randall Erisman  
 Mr. Gary D. Wolf

Mr. Chuck Daniel  
 Mr. James A. Nivens

### Montana

#### *Facilitators*

Mr. Kent Williams - County Extension Agent, Custer County

#### *Panel Participants*

Mr. Clarence Brown  
 Mr. Alyn Haughian  
 Mr. Scot Robinson

Mr. Art Drange  
 Mr. Jeff Okerman

**BEEF PRODUCERS (CONTINUED)****Nevada***Facilitators*

Dr. Kynda Curtis - Department of Resource Economics, University of Nevada  
 Dr. Tom Harris - Department of Resource Economics, University of Nevada  
 Mr. Willie Riggs - County Extension Agent, Eureka County  
 Dr. Ron Torell - Area Extension Specialist-Livestock, University of Nevada

*Panel Participants*

Mr. and Mrs. Scott Ballard	Mr. and Mrs. Wilde Brough
Mr. Peter Church	Mr. Craig Spratling

**New Mexico***Facilitators*

Dr. Nathan Elam - Superintendent, CLRC, New Mexico State University  
 Dr. Manny Encinias - Extension Beef Cattle Specialist, New Mexico State University  
 Mr. David Graham - County Extension Director, Union County  
 Dr. Allen Torell - Professor, NMSU Agricultural Economics

*Panel Participants*

Mr. Justin Bennett	Mr. Damon Brown
Mr. John Gilbert	Mr. Eugene Like
Mr. John Vincent	Mr. Derek Walker

**South Dakota***Facilitators*

Dr. Marty Beutler - Director, West River Agricultural Center, South Dakota State University  
 Dr. John Cole - Research Assistant, South Dakota State University  
 Ms. Stacy Hadrick - Extension Educator, South Dakota State University  
 Dr. Larry Janssen - Professor, South Dakota State University

*Panel Participants*

Mr. Lynn C. Frey	Mr. Leo E. Grubl
Mr. Wayne Oedekoven	Mr. Scott Phillips

**Texas - Blackland Prairie***Facilitators*

Mr. Donald Kelm - County Extension Agent, McLennan County  
 Mr. Steven Swaner, Jr. - County Extension Agent, Falls County

*Panel Participants*

Mr. Keith Drews	Mr. Harlan Huffman
Mr. Tommy Long	Mr. Billy Don Van Cleave

**Texas - Rolling Plains***Facilitators*

Mr. Gary Antilley - County Extension Agent, King County  
 Mr. Stan Bevers - Extension Economist - Management, Texas A&M University  
 Mr. Toby Oliver - County Extension Agent, Dickens County  
 Mr. Rebel Royall - County Extension Agent, Stonewall County

*Panel Participants*

Hon. Duane Daniel	Mr. Bill Masterson
Mr. Glenn Springer	Mr. Mark Whitman



**BEEF PRODUCERS (CONTINUED)****Texas - South***Facilitators*

Mr. Dwight Sexton - County Extension Agent, Gonzales County

*Panel Participants*

Mr. Steve Breitschopf

Mr. Michael Kuck

Mr. Brian Fink

Mr. William L. Quinney

**Wyoming***Facilitators*

Mr. Jim Gill - Senior University Extension Educator, Washakie County

*Panel Participants*

Mr. Tom Brewster

Mr. Dan Rice

Mr. Tim Flitner

Mr. Gary Rice