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#### The Impact of Driverless Truck on National and State-level Trade

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# The Impact of Driverless Truck on National and State-level Trade Sandy Dall'Erba, William Ridley, Yilan Xu, Taejun Mo, Hyungsun Yim

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# **RESEARCH BACKGROUND**

- Trade flows between different geographical areas are fundamentally shaped by transportation costs.
- The ongoing advancements in driverless technology potentially led to a fleet of autonomous trucks in the U.S.
- Driverless truck technology is anticipated to significantly reduce transportation costs by mitigating labor expenses, thereby influencing the landscape of the U.S. interstate trade

# **METHOD** and **DATA**

### **Gravity Model**

Measuring trade flow based on each state's supply, demand and trade costs.

 $X_{ijkt} = \exp\left\{\beta_{0kt} + \beta_{1k}\ln T_{ijkt} + \beta_{2k}C_{ij} + \beta_{3k}H_{ij} + \gamma_{ikt} + \delta_{jkt}\right\} + \epsilon_{ijkt}$ 

 $X_{ijkt}$ : the bilateral trade flow in U.S. dollar from export state *i* to import state *j* of commodity k at period t

 $T_{ijkt}$ : a transportation cost between state *i* and *j* of commodity *k* at time *t*.

 $C_{ii}$ : a contiguity dummy variable that indicates whether two states share a border or not.

 $H_{ii}$ : a home-state dummy variable that indicates whether import state and export state are the same or not (i.e.,  $H_{ij} = 1$  only when i=j).

 $\gamma_{ikt}$  : export/commodity/year fixed effect.

 $\delta_{ikt}$  : import/commodity/year fixed effect.

### **General Equilibrium Simulation**

- Counterfactual scenario experiments to verify the impacts of driverless truck on the trade in the U.S.
- Baseline Scenario: in the year of 2017
- Counterfactual Scenario: 35% decrease in transportation cost

### Data

- Dataset of domestic trade flow data: Freight Analysis Framework Version 5 (FAF5).
- Trade flows are defined as the total value of commodities in 2017 constant dollars shipped from origin state i to destination state j at periods 1997, 2002, 2007, 2012, and 2017.
- 48 contiguous states in the U.S., where freights are conveyed by the truck.

# RESULTS

#### **Counterfactual Scenario**

Nationwide Impact of Driverless Truck Technology on Exports

#### Changes in exports from transportation cost reduction



Circles in the graph: billion US\$ on the left, and triangles: % change on the right

#### **Commodities with top changes in exports**

0 - Misc. mfa. prods 39 - Furniture 32 - Base metals -31 - Nonmetal min. prods. 30 - Textiles/leather -29 - Printed prods. 28 - Paper articles 27 - Newsprint/paper 26 - Wood prods. 25 - Logs <del>-</del>' 24 - Plastics/rubber 23 - Chemical prods. 22 - Fertilizers 21 - Pharmaceuticals 20 - Basic chemicals 19 - Coal-n.e.c. 18 - Fuel oils 17 - Gasoline 16 - Crude petroleum 15 - Coal 14 - Metallic ores 13 - Nonmetallic minerals 12 - Gravel 11 - Natural sands 10 - Building stone 9 - Tobacco prods. 8 - Alcoholic beverages 7 - Other foodstuffs 6 - Milled grain prods. 5 - Meat/seafood 4 - Animal feed 3 - Other ag prods. 2 - Cereal grains 1 - Live animals/fish

Top three commodities (in black) and the next three commodities (in dark grey) that undergo the largest counterfactual increase in export values for each state.



# **Gravity Model Estimation Results**

	(1)	(2)	(3)	(4)	(5)	(6)
	SCTG01	SCTG02	SCTG03	SCTG04	SCTG05	Aggregate
$T_{ijkt}$	-1.511***	-1.179***	-0.692***	-1.026***	-0.960***	-0.719***
	(0.155)	(0.124)	(0.0752)	(0.0771)	(0.0557)	(0.0457)
Cij	2.270***	2.238***	1.385***	1.092***	0.526***	0.875***
	(0.222)	(0.189)	(0.142)	(0.103)	(0.0770)	(0.0613)
Hij	2.618***	3.590***	2.906***	1.704***	0.846***	1.907***
	(0.454)	(0.358)	(0.253)	(0.227)	(0.169)	(0.135)
Constant	12.29***	9.338***	8.875***	10.31***	11.85***	13.36***
	(1.099)	(0.861)	(0.559)	(0.544)	(0.396)	(0.323)
Observations	11,520	11,520	11,520	11,520	11,520	11,520
Debugt standard among in normathagas *** n<0.001 ** n<0.01 * n<0.05						

Robust standard errors in parentheses \*\*\* p < 0.001, \*\* p < 0.01, \* p < 0.05

presented

# CONCLUSIONS

# **Analysis Results**

elasticity varies across SCTGs.

#### By simulation,

- \$3,873 billion (64.13%).

# **Future Research**

- driverless truck technology.
- barge and train.



• Only first five SCTGs including the aggregate of total 42 SCTGs are

• Any decrease in the transportation cost would increase trade but that the

• Adapting driverless technology would increase U.S. domestic exports by

• In detail, Texas's export increases by \$244 billion (62.92%), Illinois by \$180 billion (48.62%), New York by \$172 billion (62.38%).

• In commodity level, SCTG 36 (Motorized Vehicles), SCTG 35 (Electronics), SCTG 34 (Machinery) will benefit the most.

• Uncovering the sources of heterogeneity in the estimated impact of

• Expanding the analysis in terms of transportations modes such as

# **Σ**