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# Fitting exponential regression models with two-way fixed effects

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**Abstract.** In this article, we introduce the commands `twexp` and `twgravity`, which implement the estimators developed in Jochmans (2017, *Review of Economics and Statistics* 99: 478–485) for exponential regression models with two-way fixed effects. `twexp` is applicable to generic  $n \times m$  panel data. `twgravity` is written for the special case where the dataset is a cross-section on dyadic interactions between  $n$  agents. A prime example is cross-sectional bilateral trade data, where the model of interest is a gravity equation with importer and exporter effects. Both `twexp` and `twgravity` can deal with data where  $n$  and  $m$  are large, that is, where there are many fixed effects. These commands use Mata and are fast to execute.

**Keywords:** st0604, `twexp`, `twgravity`, exponential regression, gravity model, panel data, two-way fixed effects

## 1 Introduction

The exponential regression model finds wide application in the analysis of nonnegative outcomes such as count data. This model has also shown itself to be an attractive alternative to the log-linearized regression model. Indeed, following Santos Silva and Teneyro (2006), constant-elasticity models are now routinely fit from data in levels rather than logarithms. In this article, we present two new commands to estimate exponential regressions with two-way fixed effects.

We consider double-indexed data on a nonnegative outcome,  $y_{ij}$ , and a  $p$ -vector of regressors,  $\mathbf{x}_{ij}$ . The command `twexp` is designed to estimate the slope vector  $\boldsymbol{\gamma}$  in the  $n \times m$  panel model

$$y_{ij} = e(\alpha_i + \beta_j + \mathbf{x}_{ij}^\top \boldsymbol{\gamma}) \varepsilon_{ij} \quad \mathbb{E}(\varepsilon_{ij} | \mathbf{x}_{11}, \dots, \mathbf{x}_{nm}) = 1 \quad (1)$$

where  $i = 1, \dots, n$  and  $j = 1, \dots, m$ , and we let  $e(a) := \exp(a)$ . Here  $\alpha_i$  and  $\beta_j$  are fixed effects, and  $\varepsilon_{ij}$  is a latent disturbance. A slight variation to this is a cross-sectional dataset in which we observe outcomes and regressors for the  $n \times (n - 1)$  pairwise interactions between agent  $i = 1, \dots, n$  and  $j \neq i$ . This is different from the panel-data case because here we do not observe  $y_{ii}$  and  $\mathbf{x}_{ii}$ . The command `twgravity` is designed to handle this case. Its name is derived from the leading example of such an application being the estimation of a gravity equation from a cross-section of bilateral trade flows. Here the outcome is the directed trade flow from  $i$  to  $j$ , the regressors are measures of distance or (dis)similarity between  $i$  and  $j$ , and  $\alpha_i$  and  $\beta_j$  are exporter and importer effects, respectively.

The most popular estimator of (2) is the pseudo-maximum-likelihood estimator (PMLE) that arises from treating the  $y_{ij}$  as conditionally independent Poisson variates. If we introduce the shorthand

$$u_{ij}(\alpha_i, \beta_j, \boldsymbol{\gamma}) := y_{ij} - e(\alpha_i + \beta_j + \mathbf{x}_{ij}^\top \boldsymbol{\gamma})$$

the PMLE solves the  $p$  first-order conditions for  $\boldsymbol{\gamma}$ ,

$$\sum_{i=1}^n \sum_{j=1}^m \mathbf{x}_{ij} u_{ij}(\alpha_i, \beta_j, \boldsymbol{\gamma}) = \mathbf{0}$$

jointly with the  $n + m$  first-order conditions for the effects  $\alpha_1, \dots, \alpha_n$  and  $\beta_1, \dots, \beta_m$ ,

$$\begin{aligned} \sum_{j=1}^m u_{ij}(\alpha_i, \beta_j, \boldsymbol{\gamma}) &= 0 & i = 1, \dots, n \\ \sum_{i=1}^n u_{ij}(\alpha_i, \beta_j, \boldsymbol{\gamma}) &= 0 & j = 1, \dots, m \end{aligned}$$

Subject to a suitable normalization on the fixed effects, such as  $\sum_{i=1}^n \alpha_i = \sum_{j=1}^m \beta_j$ . Despite the presence of the growing number of nuisance parameters, the estimator of  $\boldsymbol{\gamma}$  is consistent and has a correctly centered limit distribution either when  $n$  is large and  $m$  is small or when both  $n$  and  $m$  are large (and of a similar magnitude). Details on the theoretical properties are available in Wooldridge (1999) and Fernández-Val and Weidner (2016).

The pseudo-Poisson approach suffers from two drawbacks. The first is numerical. Indeed, the large number of fixed effects implies that a simple approach that combines, say, `poisson` with  $n + m$  dummy variables will be infeasible in many datasets. The commands `poi2hdfe` (Guimarães 2016) and `ppmlhdfe` (Correia, Guimarães, and Zylkin 2019) are designed especially to deal with this problem and are useful alternatives here. The second drawback is that the plug-in estimator of the covariance matrix of the above moment conditions is severely biased. The origin of the problem is again the estimation of the incidental parameters. Indeed, calculating the covariance matrix requires estimating terms involving

$$u_{ij}(\alpha_i, \beta_j, \boldsymbol{\gamma})^2$$

which requires estimates of the fixed effects. These are both numerous and estimated with low precision, creating an incidental parameter bias in the estimated covariance matrix. The bias can be severe, as evidenced by the simulation results in Egger and Staub (2016), Jochmans (2017), and Pfaffermayr (2019). The practical implication of this is that the standard errors will usually not be an accurate reflection of the statistical precision of the parameter estimates. Often, they will be too small. Consequently, the reported confidence interval will be too narrow, and test procedures will overreject under the null.

Equation (2) is an important member of the class of multiplicative error models. For such models, moment conditions have been derived that are free of fixed effects (Charbonneau 2013; Jochmans 2017). They allow inference on  $\gamma$  to be separated from estimation of  $\alpha_1, \dots, \alpha_n$  and  $\beta_1, \dots, \beta_m$ . `twexp` and `twgravity` implement estimators based on these moments. Both commands are designed to be computationally efficient and are fast to implement. Hence, our commands should be a useful addition to the toolbox of empirical researchers working with count data and trade data. Furthermore, because the whole problem is free of nuisance parameters, the standard errors do not suffer from an incidental parameter bias.

## 2 Moment conditions and estimators

Consider (2) under the assumption that the errors are (conditionally) mutually independent. Then, using

$$\mathbb{E} \left\{ \frac{y_{ij}}{e(\mathbf{x}_{ij}^\top \boldsymbol{\gamma})} \middle| \mathbf{x}_{11}, \dots, \mathbf{x}_{nm} \right\} = e(\alpha_i + \beta_j)$$

for all  $(i, j)$ , we have

$$\mathbb{E} \left\{ \frac{y_{ij}}{e(\mathbf{x}_{ij}^\top \boldsymbol{\gamma})} \frac{y_{i'j'}}{e(\mathbf{x}_{i'j'}^\top \boldsymbol{\gamma})} - \frac{y_{ij'}}{e(\mathbf{x}_{ij'}^\top \boldsymbol{\gamma})} \frac{y_{i'j}}{e(\mathbf{x}_{i'j}^\top \boldsymbol{\gamma})} \middle| \mathbf{x}_{11}, \dots, \mathbf{x}_{nm} \right\} = 0 \quad (2)$$

for all  $i, i'$  and  $j, j'$ . This (conditional) moment condition for  $\boldsymbol{\gamma}$  is free of incidental parameters. Equation (2) implies unconditional moment conditions that can form the basis of a method of moment estimator of  $\boldsymbol{\gamma}$ . Our commands implement two of these estimators.

The first estimator, which we dub generalized method of moments (GMM1) below, uses the levels of the covariates,  $\mathbf{x}_{ij}$ , as instruments. It is the solution to

$$\mathbf{s}_1(\boldsymbol{\gamma}) := \sum_{i=1}^n \sum_{i'=1}^n \sum_{j=1}^m \sum_{j'=1}^m \mathbf{x}_{ij} \left\{ \frac{y_{ij}}{e(\mathbf{x}_{ij}^\top \boldsymbol{\gamma})} \frac{y_{i'j'}}{e(\mathbf{x}_{i'j'}^\top \boldsymbol{\gamma})} - \frac{y_{ij'}}{e(\mathbf{x}_{ij'}^\top \boldsymbol{\gamma})} \frac{y_{i'j}}{e(\mathbf{x}_{i'j}^\top \boldsymbol{\gamma})} \right\} = \mathbf{0}$$

This is a system of  $p$  equations and is therefore just identified.<sup>1</sup> Consequently, the estimator is

$$\hat{\boldsymbol{\gamma}}_1 := \arg \min_{\boldsymbol{\gamma}} \mathbf{s}_1(\boldsymbol{\gamma})^\top \mathbf{s}_1(\boldsymbol{\gamma})$$

---

1. As written here, the moment equations of GMM1 can be set arbitrarily close to zero when the regressors are all nonnegative by setting one of the elements of  $\boldsymbol{\gamma}$  to be arbitrarily large. This can be resolved by transforming all regressors into deviations from their overall mean. Doing so does not alter the roots of the original estimating equation. Both of our commands perform this normalization by default.

Under suitable regularity conditions,  $\widehat{\gamma}_1$  is consistent and asymptotically normal. Its asymptotic variance has a sandwich form and can be estimated as  $\mathbf{Q}_1^{-1} \mathbf{V}_1 \mathbf{Q}_1^{-\top}$ , where

$$\mathbf{Q}_1 := - \sum_{i=1}^n \sum_{i'=1}^n \sum_{j=1}^m \sum_{j'=1}^m \mathbf{x}_{ij} \left\{ \frac{y_{ij} y_{i'j'} (\mathbf{x}_{ij} + \mathbf{x}_{i'j'})^\top}{e(\mathbf{x}_{ij}^\top \widehat{\gamma}_1) e(\mathbf{x}_{i'j'}^\top \widehat{\gamma}_1)} - \frac{y_{i'j'} y_{ij} (\mathbf{x}_{i'j'} + \mathbf{x}_{ij})^\top}{e(\mathbf{x}_{i'j'}^\top \widehat{\gamma}_1) e(\mathbf{x}_{ij}^\top \widehat{\gamma}_1)} \right\}$$

is the Jacobian of the empirical moments evaluated at the point estimator, and the variance of the moments is estimated by

$$\mathbf{V}_1 := \sum_{i=1}^n \sum_{j=1}^m \mathbf{v}_{ij} \mathbf{v}_{ij}^\top$$

where we define the  $p$ -vector  $\mathbf{v}_{ij}$  as

$$4 \sum_{i' \neq i} \sum_{j' \neq j} \{ (\mathbf{x}_{ij} - \mathbf{x}_{i'j'}) - (\mathbf{x}_{i'j} - \mathbf{x}_{ij'}) \} \left\{ \frac{y_{ij}}{e(\mathbf{x}_{ij}^\top \widehat{\gamma}_1)} \frac{y_{i'j'}}{e(\mathbf{x}_{i'j'}^\top \widehat{\gamma}_1)} - \frac{y_{i'j}}{e(\mathbf{x}_{i'j}^\top \widehat{\gamma}_1)} \frac{y_{ij'}}{e(\mathbf{x}_{ij'}^\top \widehat{\gamma}_1)} \right\}$$

The use of  $\mathbf{V}_1$  is needed to handle the fact that each observation appears in many of the summands that make up  $\mathbf{s}_1(\gamma)$ .

The second estimator we implement, GMM2, is

$$\widehat{\gamma}_2 := \arg \min_{\gamma} \mathbf{s}_2(\gamma)^\top \mathbf{s}_2(\gamma)$$

which is of the same form as  $\widehat{\gamma}_1$  but solves the empirical moment equations

$$\mathbf{s}_2(\gamma) := \sum_{i=1}^n \sum_{i'=1}^n \sum_{j=1}^m \sum_{j'=1}^m \mathbf{x}_{ij} \left\{ \frac{y_{ij}}{e(-\mathbf{x}_{ij}^\top \gamma)} \frac{y_{i'j'}}{e(-\mathbf{x}_{i'j'}^\top \gamma)} - \frac{y_{i'j}}{e(-\mathbf{x}_{i'j}^\top \gamma)} \frac{y_{ij'}}{e(-\mathbf{x}_{ij'}^\top \gamma)} \right\} = \mathbf{0}$$

The large-sample behavior of this estimator parallels that of  $\widehat{\gamma}_1$ . The matrices  $\mathbf{Q}_2$  and  $\mathbf{V}_2$  needed to estimate the variance of the limit distribution are readily obtained. We omit further details here for brevity. Other possible estimators can be derived from the conditional moment conditions above. Motivations for the estimators considered here are given in the supplementary material to Jochmans (2017).

The choice between the two estimators depends on the application at hand. The simulation results in Jochmans (2017) show that GMM2 tends to be more efficient than GMM1 in designs where the conditional variance increases with the conditional mean, while GMM1 is relatively more precise in the other situations. In extensive numerical work, we have found that GMM1 is extremely stable, making it reliable. When the linear index  $\mathbf{x}_{ij}^\top \gamma$  can take on large values, the objective function of GMM2 can have multiple local maximums and regions over which it is fairly flat. This can be understood by noting that  $\mathbf{s}_2(\gamma)$  can be obtained from  $\mathbf{s}_1(\gamma)$  by multiplying through the latter's summand with  $e\{(\mathbf{x}_{ij} + \mathbf{x}_{i'j'} + \mathbf{x}_{i'j} + \mathbf{x}_{ij'})^\top \gamma\}$ . This complicates numerical optimization using gradient-based methods such as the Newton algorithm that we use. Our code checks whether a global optimum has been reached by verifying whether the empirical moments

are (up to tolerance) equal to zero at the solution and gives a warning if not. If this happens, we suggest to experiment with different starting values or to switch to GMM1 instead.

The large number of terms in  $s_1(\gamma)$  and  $s_2(\gamma)$  may suggest that evaluation of the objective function is time consuming, making estimation and inference based on them infeasible in large datasets (see, for example, the discussion in Egger and Staub [2016]). This is not the case. Careful inspection and subsequent rearrangement of terms reveals that evaluation of these equations is immediate in any matrix-based language (here, Mata). Additional details on this are provided in the appendix. The same is true for the Jacobian matrices  $Q_1$  and  $Q_2$  as well as for the variance estimators  $V_1$  and  $V_2$ . `twexp` and `twgravity` are written for balanced datasets. Implementation of our efficient computations would require adjustment to deal with gaps in the data. The exact form of the adjustment depends on the pattern of missingness of the data and is therefore not easily programmed in a generic manner. Note that merely dropping observations for which information is missing is not sufficient. This is because of the structure of the empirical moments, where each summand depends on quadruples of observations. One may, of course, decide to use brute force evaluation of the criterion in such cases.

## 3 The twexp and twgravity commands

### 3.1 Command: twexp

The command `twexp` is designed for (balanced)  $n \times m$  panel datasets.

#### Syntax

`twexp` has the following syntax:

```
twexp varlist [if] [in], indn(varname) indm(varname) model(option)
      [initial(vec) ]
```

#### Options

`indn(varname)` declares the cross-sectional dimension of the panel. `indn()` is required.

`indm(varname)` declares the time-series dimension of the panel. `indm()` is required.

`model(option)` determines whether GMM1 or GMM2 is implemented. `model()` is required.

`initial(vec)` specifies the starting value for the numerical optimization; the default is the zero vector.

## Output

A table in standard layout reports point estimates, standard errors,  $z$  statistics,  $p$ -values for the null that the coefficient in question is equal to zero, and 95% confidence intervals for each of the coefficients. The vector of point estimates and their estimated covariance matrix can be recovered by typing `matrix list e(b)` and `matrix list e(V)`, respectively.

## 3.2 Command: `twgravity`

The command `twgravity` is designed for a cross-section on dyadic interactions between  $n$  agents. Agents do not interact with themselves, so  $y_{ii}$  and  $x_{ii}$  are not defined. This is like a panel model with  $m = n - 1$ . In the vectors and matrices defined in section 2, this requires modifying only the range over which the sums go. To evaluate the criterion function efficiently, however, additional intervention is needed (see the discussion on gaps in the previous section). Therefore, we provide a different command to deal with this case.

### Syntax

`twgravity` has the same syntax as `twexp`:

```
twgravity varlist [if] [in], indn(varname) indm(varname) model(option)
      [initial(vec)]
```

### Options

`indn(varname)` identifies the first agent in the dyad. `indn()` is required.

`indm(varname)` identifies the second agent in the dyad. `indm()` is required.

`model(option)` determines whether GMM1 or GMM2 is implemented. `model()` is required.

`initial(vec)` specifies the starting value for the numerical optimization; the default is the zero vector.

### Output

The screen output has the same form as before.

## 4 Examples

### 4.1 Patents and R&D

We illustrate the use of `twexp` by looking at the relationship between the number of patent applications and R&D expenditure. We use the data of Hall, Griliches, and Hausman (1986). The data can be downloaded from the companion website of the Cameron and Trivedi (2005) textbook;<sup>2</sup> however, they are not in Stata format. We load them into Stata by typing the following set of commands:

```
infile CUSIP ARDSSIC SCISECT LOGK SUMPAT LOGR70 LOGR71 LOGR72 LOGR73 ///
LOGR74 LOGR75 LOGR76 LOGR77 LOGR78 LOGR79 PAT70 PAT71 PAT72 ///
PAT73 PAT74 PAT75 PAT76 PAT77 PAT78 PAT79 ///
using "http://cameron.econ.ucdavis.edu/mmabook/patr7079.asc"

* Use observation number as an identifier, not just CUSIP
generate id = _n
label variable id "id"

reshape long PAT LOGR, i(id) j(year)
```

The dataset is a balanced panel on 346 firms and spans the period 1970–1979; note that Cameron and Trivedi (2005) drop all observations for the period 1970–1974, but we do not. For each firm, we have data on the number of patents applied to (PAT) in each year (and were eventually granted) as well as the log of the amount (in 1972 U.S. dollars) spent on R&D during each year (LOGR). A summary of these data is as follows:

```
. summarize PAT LOGR
```

Variable	Obs	Mean	Std. Dev.	Min	Max
PAT	3,460	36.28439	74.46563	0	608
LOGR	3,460	1.229807	1.970524	-3.84868	7.06524

It is well established that it is important to control for firm-specific heterogeneity by including firm fixed effects (Hausman, Hall, and Griliches 1984). It also seems important to include a set of time dummies in the specification. These allow to control for aggregate shocks that affect all firms, such as the state of the economy and overall technological progress over time.

Estimating a two-way exponential regression of PAT on LOGR by means of GMM1 is done by typing

```
. twexp PAT LOGR, indn(id) indm(year) model(GMM1)
```

which yields the following output:

```
Number of obs = 3460
```

PAT	Coef.	Std. Err.	z	P> z	[95% Conf. Interval]
LOGR	.4084421	.0457615	8.93	0.000	.3187521 .498133

2. <http://cameron.econ.ucdavis.edu/mmabook/mmaprograms.html>



The estimator GMM2 is computed by changing the `model()` option. For efficiency, we let the optimization start at the point estimate obtained by GMM1. To do so, we first type `matrix start = e(b)` and next type

```
. twexp PAT LOGR, indn(id) indm(year) model(GMM2) initial(start)
```

The output for GMM2 is

Number of obs = 3460						
PAT	Coef.	Std. Err.	z	P> z	[95% Conf. Interval]	
LOGR	.3241356	.0635514	5.10	0.000	.1995772	.448694

## 4.2 International trade

We use the model and data of Santos Silva and Tenreyro (2006) to illustrate the use of `twgravity`. The dataset can be downloaded from <http://personal.lse.ac.uk/tenreyro/lgw.html>. The data are a cross-section on bilateral trade flows between 136 countries. The outcome variable is bilateral trade measured in thousands of U.S. dollars (`trade`). The regressors are all measures of distances between the importing and exporting country. They are (the logarithm of) geographical distance (`ldist`) and a set of dummies that aim to capture other factors of relatedness. These indicators include whether countries  $i$  and  $j$  share a common border (`border`), speak the same language (`comlang`), have a colonial history (`colony`), and take part in a common free-trade agreement (`comfrt_wto`). For each observation, the variables `s1_im` and `s2_ex` identify the importer and exporter, respectively.

```
. summarize trade ldist border comlang colony comfrt_wto
```

Variable	Obs	Mean	Std. Dev.	Min	Max
trade	18,360	172129.5	1829058	0	1.01e+08
ldist	18,360	8.785508	.7416775	4.876723	9.898691
border	18,360	.0196078	.1386522	0	1
comlang	18,360	.209695	.407102	0	1
colony	18,360	.1704793	.3760636	0	1
comfrt_wto	18,360	.0250545	.1562948	0	1

Fitting this model by GMM1 is done by typing

```
. twgravity trade ldist border comlang colony comfrt_wto,
> indn(s2_ex) indm(s1_im) model(GMM1)
```

which completes in 0.81 seconds (using Stata/MP 15.1 on a MacBook 1.4 HGz Intel Core i7 with 16 GB RAM). The following output is reported:

Number of obs = 18360						
trade	Coef.	Std. Err.	z	P> z	[95% Conf. Interval]	
ldist	-.8165761	.0629112	-12.98	0.000	-.9398798	-.6932725
border	.4873677	.1361165	3.58	0.000	.2205844	.7541511
comlang	.2594789	.1300016	2.00	0.046	.0046804	.5142773
colony	.1648687	.1461561	1.13	0.259	-.121592	.4513294
comfrt_wto	.3064196	.1250841	2.45	0.014	.0612592	.55158

Changing the estimator used to GMM2 is done by typing

```
. twgravity trade ldist border comlang colony comfrt_wto, indm(s2.ex)
> indm(s1.im) model(GMM2)
```

which terminates after 1.85 seconds with the following output:

Number of obs = 18360						
trade	Coef.	Std. Err.	z	P> z	[95% Conf. Interval]	
ldist	-.7509313	.0567805	-13.23	0.000	-.8622191	-.6396436
border	.1490604	.0771748	1.93	0.053	-.0021994	.3003202
comlang	.4909294	.0929732	5.28	0.000	.3087052	.6731536
colony	.2128996	.1212684	1.76	0.079	-.0247821	.4505813
comfrt_wto	.3298556	.1249293	2.64	0.008	.0849987	.5747126

These results correspond to those reported in table 5 of Jochmans (2017). To appreciate the computational speed, note that estimation by PMLE takes just under 16 seconds when using `poisson` with dummies, 3.87 seconds when using `poi2hdfe`, and 1.65 seconds when using `pm1hdfe`.

## 5 Simulations

We use simulated data to further illustrate `twgravity`. The simulation design has two binary regressors. They are independent and take on the value 1 with probability 0.05 and 0.50, respectively. This makes the first regressor sparse. The coefficient on each regressor is set to unity. All fixed effects are set to zero, and errors are drawn from a lognormal distribution such that their logs follow a standard normal distribution. The regressors are drawn once and held fixed across the 5,000 Monte Carlo replications. The errors are redrawn in each replication. The sample size was set to  $n = 25$ , yielding  $25 \times 24 = 600$  observations at the dyad level. Simulation results for a variety of other designs and different sample sizes are reported in Jochmans (2017).

The first table below contains summary statistics for the three point estimators considered. `BGMM11` refers to the GMM1 point estimator of the first coefficient, and

BGMM12 refers to the GMM1 point estimator of the second coefficient. This naming convention is also used for GMM2. BPPML1 and BPPML2 refer to the PMLE point estimates.

Variable	Obs	Mean	Std. Dev.	Min	Max
BGMM11	5,000	.953764	.3346802	-.1216463	2.540329
BGMM12	5,000	1.003491	.1110953	.5393732	1.390769
BGMM21	5,000	.9460279	.36222	-.2998988	2.453766
BGMM22	5,000	1.001544	.1135412	.5496131	1.409317
BPPML1	5,000	.9445918	.3467463	-.2373147	2.217537
BPPML2	5,000	1.004687	.1137106	.5445971	1.429689

All estimators perform well. The average computational efforts for GMM1, GMM2, and PMLE (each starting at a vector of zeros) were 0.1414 seconds, 0.1435 seconds, and 0.1780 seconds, respectively.

The next table provides corresponding summary statistics for the estimated standard errors for each estimator.

Variable	Obs	Mean	Std. Dev.	Min	Max
SEGMM11	5,000	.2984875	.0786237	.1422011	.8047855
SEGMM12	5,000	.1110947	.0141867	.0819313	.2545835
SEGMM21	5,000	.3194803	.0833841	.1409411	.7742554
SEGMM22	5,000	.1154775	.0177122	.0819291	.4200313
SEPPML1	5,000	.2365674	.0474963	.1213987	.5143403
SEPPML2	5,000	.1022817	.0124813	.0767165	.2225853

It is of interest to compare the Monte Carlo standard deviation (in the previous table) with the average standard error (in the current table). The ratio of the latter to the former is considerably below unity for PMLE. Thus, the standard errors for the pseudo-Poisson estimator are too small, on average.

## 6 Conclusion

We have introduced two new commands, `twexp` and `twgravity`, for exponential regression models with two-way fixed effects. These estimators are based on Jochmans (2017). They are fast to compute, even in large datasets, and yield reliable standard errors for inference.

## 7 Acknowledgments

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## 8 Programs and supplemental materials

To install a snapshot of the corresponding software files as they existed at the time of publication of this article, type

```
. net sj 20-2
. net install st0604      (to install program files, if available)
. net get st0604         (to install ancillary files, if available)
```

## 9 References

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## A Appendix

### Additional computational details for GMM1

Fix the value of  $\gamma$  and introduce the shorthands  $e_{ij} := e(\mathbf{x}_{ij}^\top \gamma)$  and  $u_{ij} := y_{ij}/e_{ij}$ . First, consider the pure panel-data case. The (symmetrized) moment conditions for GMM1 are

$$\mathbf{s}_1(\gamma) = \sum_{i=1}^n \sum_{i'=1}^n \sum_{j=1}^m \sum_{j'=1}^m \mathbf{x}_{ij} \{u_{ij}u_{i'j'} - u_{i'j}u_{ij'}\}$$

Note that

$$\sum_{i=1}^n \sum_{i'=1}^n \sum_{j=1}^m \sum_{j'=1}^m \mathbf{x}_{ij} u_{ij}u_{i'j'} = \sum_{i=1}^n \sum_{j=1}^m \mathbf{x}_{ij} u_{ij} \sum_{i'=1}^n \sum_{j'=1}^m u_{i'j'} = \sum_{i=1}^n \sum_{j=1}^m \mathbf{x}_{ij} (u_{ij} \bar{u})$$

where  $\bar{u} := \sum_{i'=1}^n \sum_{j'=1}^m u_{i'j'}$  is the grand mean of the  $u_{ij}$ . Likewise,

$$\sum_{i=1}^n \sum_{i'=1}^n \sum_{j=1}^m \sum_{j'=1}^m \mathbf{x}_{ij} u_{i'j}u_{ij'} = \sum_{i=1}^n \sum_{j=1}^m \mathbf{x}_{ij} \sum_{i'=1}^n u_{i'j} \sum_{j'=1}^m u_{ij'} = \sum_{i=1}^n \sum_{j=1}^m \mathbf{x}_{ij} (\bar{u}_i \cdot \bar{u}_{\cdot j})$$

where  $\bar{u}_i := \sum_{j'=1}^m u_{ij'}$  and  $\bar{u}_{\cdot j} := \sum_{i'=1}^n u_{i'j}$  are the means taken with respect to each of the two dimensions of the data. Consequently,

$$\mathbf{s}_1(\gamma) = \sum_{i=1}^n \sum_{j=1}^m \mathbf{x}_{ij} \{u_{ij} \bar{u} - \bar{u}_i \cdot \bar{u}_{\cdot j}\}$$

which is fast to evaluate in any matrix-based language. Expressions for the Jacobian matrix  $\mathbf{Q}_1$  and for  $\mathbf{v}_{ij}$  follow in the same manner. All these expressions are used in the implementation of `twexp`.

In `twgravity`, self links are ruled out; that is, the observations  $y_{ii}$ ,  $\mathbf{x}_{ii}$  are not in the data. In this case, the empirical moments for GMM1 become

$$\mathbf{s}_1(\gamma) = \sum_{i=1}^n \sum_{i' \neq i} \sum_{j \neq i, i'} \sum_{j' \neq i, i', j} \mathbf{x}_{ij} \{u_{ij}u_{i'j'} - u_{i'j}u_{ij'}\}$$

Note the change in the range of the sums. It is convenient to define  $y_{ii} = 0$  and  $\mathbf{x}_{ii} = \mathbf{0}$ . Then, in the same way as before,

$$\sum_{i=1}^n \sum_{i' \neq i} \sum_{j \neq i, i'} \sum_{j' \neq i, i', j} \mathbf{x}_{ij} u_{ij} u_{i'j'} = \sum_{i=1}^n \sum_{j=1}^n \mathbf{x}_{ij} u_{ij} (\bar{u} - \bar{u}_i - \bar{u}_j + u_{ji})$$

and

$$\sum_{i=1}^n \sum_{i' \neq i} \sum_{j \neq i, i'} \sum_{j' \neq i, i', j} \mathbf{x}_{ij} u_{i'j} u_{ij'} = \sum_{i=1}^n \sum_{j=1}^n \mathbf{x}_{ij} (\bar{u}_i \bar{u}_j - \check{u}_{ij})$$

where  $\check{u}_{ij} := \sum_{i'=1}^n u_{ii'} u_{i'j}$ . Consequently, in this case, we have

$$\mathbf{s}_1(\boldsymbol{\gamma}) = \sum_{i=1}^n \sum_{j=1}^m \mathbf{x}_{ij} \{u_{ij} \bar{u} - \bar{u}_i \bar{u}_j\} - \sum_{i=1}^n \sum_{j=1}^m \mathbf{x}_{ij} \{u_{ij} (\bar{u}_i + \bar{u}_j - u_{ji}) - \check{u}_{ij}\}$$

The additional term on the right-hand side compared with the corresponding expression above is a correction term for the absence of self links in the data. The Jacobian matrix and the covariance matrix of the moment conditions can again be obtained similarly.

## Additional computational details for GMM2

Fix the value of  $\boldsymbol{\gamma}$  and introduce the shorthand  $e_{ij} := e(\mathbf{x}_{ij}^\top \boldsymbol{\gamma})$ . First, consider the pure panel-data case. The (symmetrized) moment conditions for GMM2 are

$$\mathbf{s}_2(\boldsymbol{\gamma}) = \sum_{i=1}^n \sum_{i'=1}^n \sum_{j=1}^m \sum_{j'=1}^m \mathbf{x}_{ij} \{y_{ij} y_{i'j'} e_{i'j} e_{ij'} - y_{i'j'} y_{ij} e_{ij} e_{i'j'}\}$$

Here, defining the  $n \times m$  matrices  $(\mathbf{Y})_{ij} := y_{ij}$  and  $(\mathbf{E})_{ij} := e_{ij}$ , we can compactly write

$$\begin{aligned} \mathbf{x}_{ij} y_{ij} \sum_{i'=1}^n \sum_{j'=1}^m \varphi_{i'j'} y_{i'j'} \varphi_{i'j} &= \mathbf{x}_{ij} y_{ij} (\mathbf{E} \mathbf{Y}^\top \mathbf{E})_{ij} \\ \mathbf{x}_{ij} e_{ij} \sum_{i'=1}^n \sum_{j'=1}^m y_{i'j'} e_{i'j'} y_{i'j} &= \mathbf{x}_{ij} e_{ij} (\mathbf{Y} \mathbf{E}^\top \mathbf{Y})_{ij} \end{aligned}$$

Note that the terms on the right-hand side here are quadratic forms in  $\mathbf{E}$  and  $\mathbf{Y}$ . Hence,

$$\mathbf{s}_2(\boldsymbol{\gamma}) = \sum_{i=1}^n \sum_{j=1}^m \mathbf{x}_{ij} \left\{ y_{ij} (\mathbf{E} \mathbf{Y}^\top \mathbf{E})_{ij} - e_{ij} (\mathbf{Y} \mathbf{E}^\top \mathbf{Y})_{ij} \right\}$$

which is again immediate to compute in any matrix-based language. When self links are ruled out—again defining  $y_{ii} = 0$  and  $\mathbf{x}_{ii} = \mathbf{0}$  and now also setting  $e_{ii} = 0$ —no further modification is needed for GMM2.