



AgEcon SEARCH
RESEARCH IN AGRICULTURAL & APPLIED ECONOMICS

The World's Largest Open Access Agricultural & Applied Economics Digital Library

This document is discoverable and free to researchers across the globe due to the work of AgEcon Search.

Help ensure our sustainability.

Give to AgEcon Search

AgEcon Search
<http://ageconsearch.umn.edu>
aesearch@umn.edu

*Papers downloaded from **AgEcon Search** may be used for non-commercial purposes and personal study only. No other use, including posting to another Internet site, is permitted without permission from the copyright owner (not AgEcon Search), or as allowed under the provisions of Fair Use, U.S. Copyright Act, Title 17 U.S.C.*

Quantifying the Impact of (Trade) Sanctions

Yoto Yotov

Selected presentation for the International Agricultural Trade Research Consortium's (IATRC's) 2023 Annual Meeting: The Future of (Ag-) Trade and Trade Governance in Times of Economic Sanctions and Declining Multilateralism, December 10-12, 2023, Clearwater Beach, FL.

Copyright 2023 by Yoto Yotov. All rights reserved. Readers may make verbatim copies of this document for non-commercial purposes by any means, provided that this copyright notice appears on all such copies.

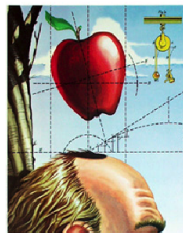
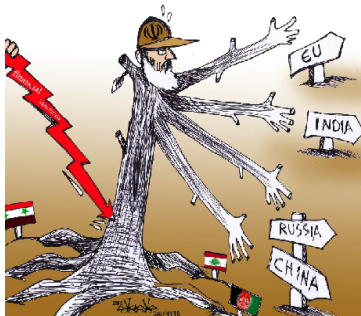
Quantifying the Impact of (Trade) Sanctions



IATRC Annual Conference

Yoto V. Yotov
December 10, 2023

Quantifying the Impact of (Trade) Sanctions with New Quantitative Trade Models



Gravity.
It isn't just a good idea.
It's the law.

Excerpted by The President John F. Kennedy Library with the permission of The National Safety Council.

IATRC Annual Conference

Yoto V. Yotov
December 10, 2023



Happy Birthday, Mom!!





- ▶ A Google search on “*Economic Sanctions*” in 2017, delivered ‘About **39,000,000** results’.





- ▶ A Google search on “*Economic Sanctions*” in 2017, delivered ‘About **39,000,000** results’. Three days ago, December 7, 2023, same search delivered ‘**163,000,000** results’.





- ▶ A Google search on *“Economic Sanctions”* in 2017, delivered ‘About **39,000,000** results’. Three days ago, December 7, 2023, same search delivered ‘**163,000,000** results’.
- ▶ *“No president has used sanctions quite like Trump!”*
(The Washington Post, August 2018).





- ▶ A Google search on *“Economic Sanctions”* in 2017, delivered ‘About **39,000,000** results’. Three days ago, December 7, 2023, same search delivered ‘**163,000,000** results’.
- ▶ *“No president has used sanctions quite like Trump!”*
(The Washington Post, August 2018).
- ▶ A search on *“Trump Sanctions”* delivered ‘About **18,900,000** results’.





- ▶ A Google search on *“Economic Sanctions”* in 2017, delivered ‘About **39,000,000** results’. Three days ago, December 7, 2023, same search delivered ‘**163,000,000** results’.
- ▶ *“No president has used sanctions quite like Trump!”*
(The Washington Post, August 2018).
- ▶ A search on *“Trump Sanctions”* delivered ‘About **18,900,000** results’.
A search on *“Biden Sanctions”* delivered ‘About **17,900,000** results’,





- ▶ A Google search on *“Economic Sanctions”* in 2017, delivered ‘About **39,000,000** results’. Three days ago, December 7, 2023, same search delivered ‘**163,000,000** results’.
- ▶ *“No president has used sanctions quite like Trump!”*
(The Washington Post, August 2018).
- ▶ A search on *“Trump Sanctions”* delivered ‘About **18,900,000** results’. A search on *“Biden Sanctions”* delivered ‘About **17,900,000** results’, twice more than search on *“Obama Sanctions”* (**7,800,000**).





- ▶ A Google search on *“Economic Sanctions”* in 2017, delivered ‘About **39,000,000** results’. Three days ago, December 7, 2023, same search delivered ‘**163,000,000** results’.
- ▶ *“No president has used sanctions quite like Trump!”*
(The Washington Post, August 2018).
- ▶ A search on *“Trump Sanctions”* delivered ‘About **18,900,000** results’. A search on *“Biden Sanctions”* delivered ‘About **17,900,000** results’, twice more than search on *“Obama Sanctions”* (**7,800,000**).
- ▶ A search on *“Santa Presents”* delivered ‘About **167,000,000** results’.

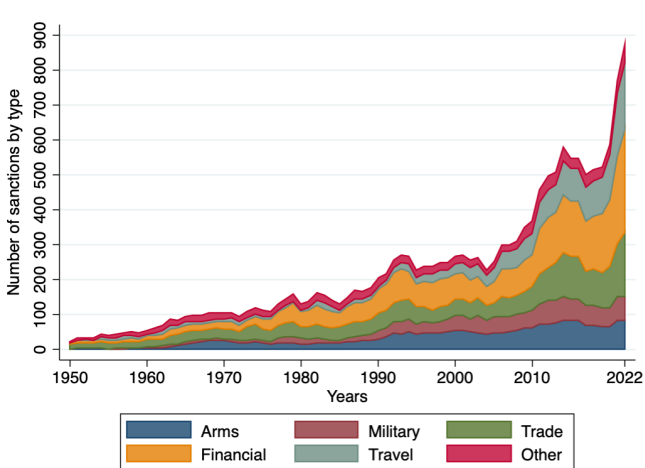




- ▶ A Google search on *“Economic Sanctions”* in 2017, delivered ‘About **39,000,000** results’. Three days ago, December 7, 2023, same search delivered ‘**163,000,000** results’.
- ▶ *“No president has used sanctions quite like Trump!”*
(The Washington Post, August 2018).
- ▶ A search on *“Trump Sanctions”* delivered ‘About **18,900,000** results’. A search on *“Biden Sanctions”* delivered ‘About **17,900,000** results’, twice more than search on *“Obama Sanctions”* (**7,800,000**).
- ▶ A search on *“Santa Presents”* delivered ‘About **167,000,000** results’.
- ▶ **Findings are robust to searches at Yahoo and Bing.**



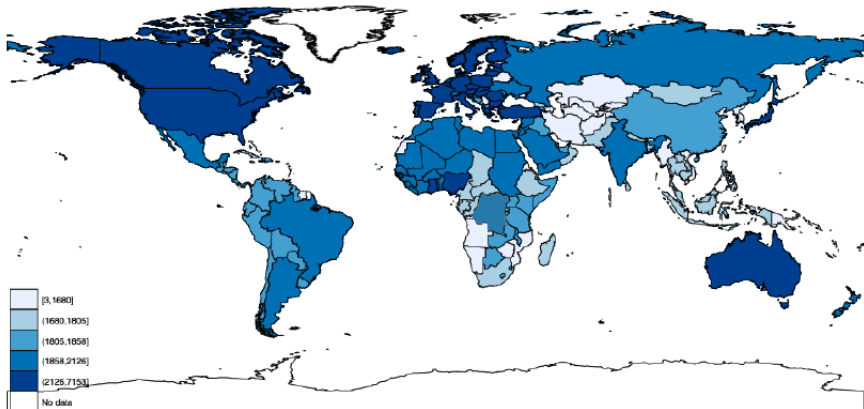
Sanctions are more popular than ever!



Source: The Global Sanctions Database - Revision 3 (GSDB-R3), Syropoulos et al. (2022).



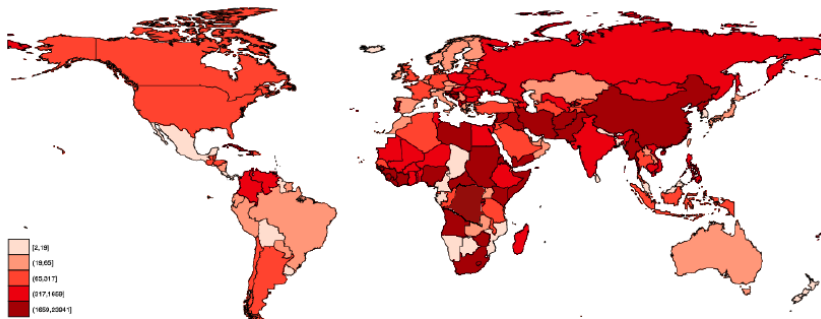
Cumulative Sanctions: By Sender



Source: The Global Sanctions Database - Revision 3 (GSDB-R3), Author's calculation.



Cumulative Sanctions: By Target

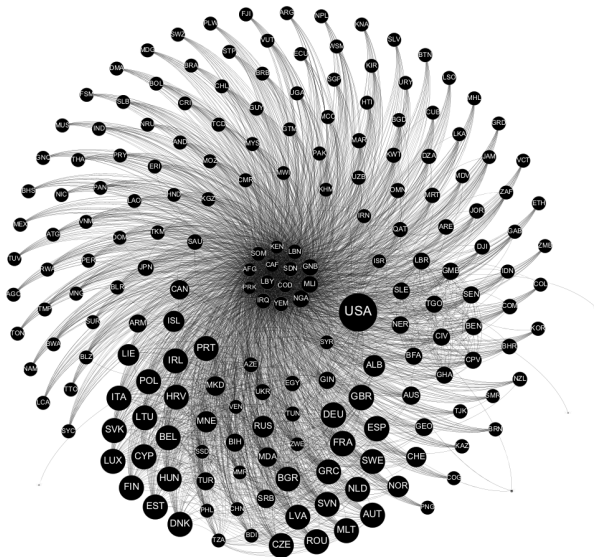


Drexel
UNIVERSITY

Source: The Global Sanctions Database - Revision 3 (GSDB-R3), Author's calculation.

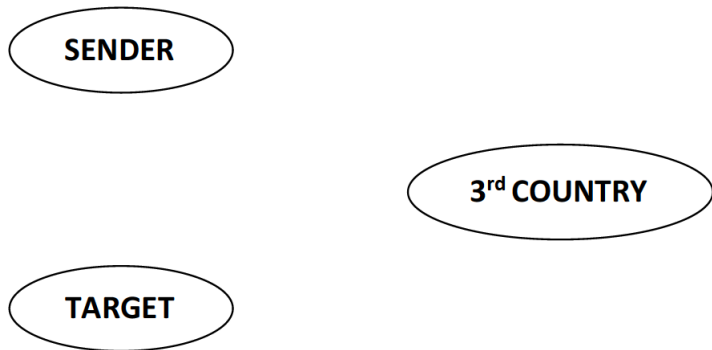


'The Black Hole' of Sanctions

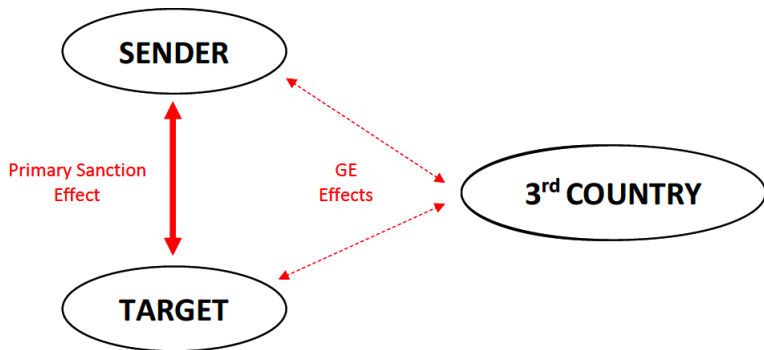


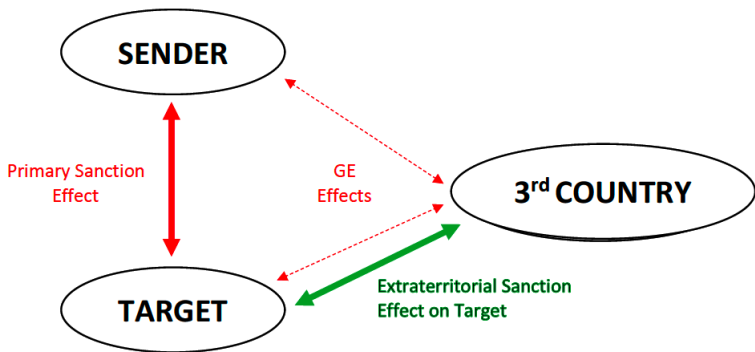
Source: The Global Sanctions Database - Revision 3 (GSDB-R3), Author's calculation.

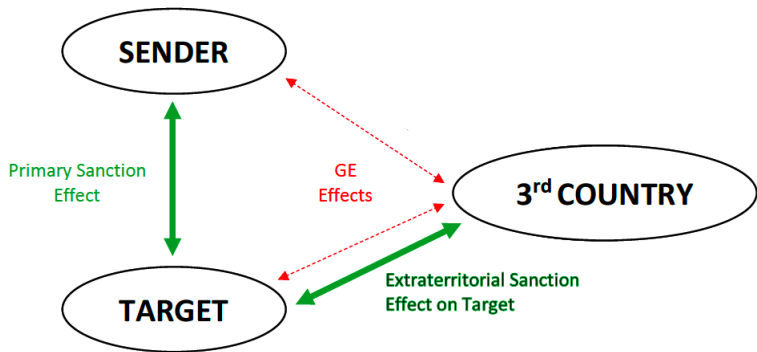


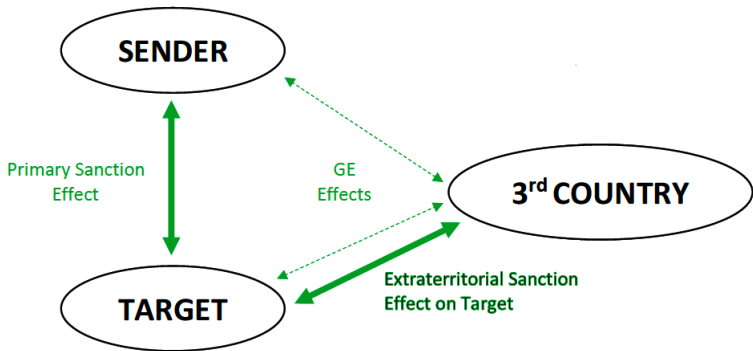




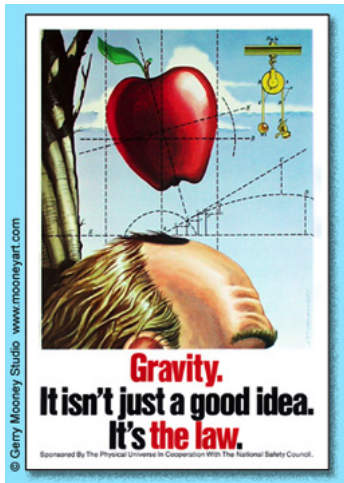








With the Structural Gravity Model





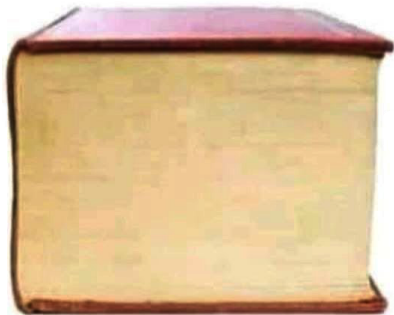
The Gravity equation is often regarded to as the most popular and the most successful framework in (international) economics.





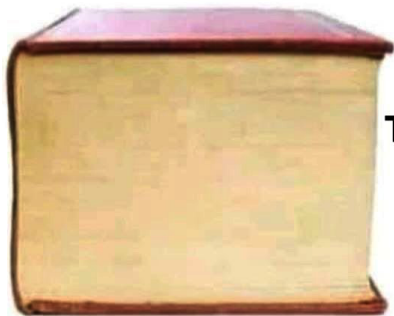


INTERNATIONAL TRADE





INTERNATIONAL TRADE



INTERNATIONAL TRADE WITHOUT THE GRAVITY MODEL



FINANCIAL TIMES

TUESDAY 19 APRIL 2016

WORLD BUSINESS NEWSPAPER

UK £2.70 Channel Islands £3.00 Republic of Ireland £3.00

Merkel's comic error

Europe must fight for freedom of speech — GIDEON RACHMAN, PAGE 13

Problem child

Counting the global cost of El Niño
BIG READ, PAGE 11

Executive pay

The biggest block to trust in business — ANDREW HILL, PAGE 14

Treasury's grim forecasts spark fury from Tory Brexit rebels

► Osborne seeks to demolish economic case for Out ► Gove to launch stinging response

JEROME PARKER — POLITICAL EDITOR

George Osborne's attempt to conquer his economic battlefield on Brexit with his Treasury predictions of the damage leaving the EU would inflict on the country has brought the deep split on Europe within the Conservative party into the heart of government.

Justice secretary Michael Gove, the cabinet's leading Leave campaigner, will today accuse the pro-EU campaign of treating voters "like children" in a furious response to Mr Osborne's declaration that pro-Brexit advocates were "economically illiterate".

In the most significant day of the EU referendum campaign so far, Mr Osborne sought to destroy the economic arguments for Brexit in a 200-page Treasury analysis of the impact of a euro vote.

This week is seen in Number 10 as crucial, with Barack Obama arriving in London later in the week with an expected message that the US would prefer the UK to stay in the EU.

The Treasury paper's main scenario claimed that an exit would over the medium term lead to falling trade and up a £30bn annual dent to the public finances, equivalent to 8p on the basic rate of income tax.

Over 15 years the economy would be 1.2 per cent smaller than would have been the case, costing each household £4,300 a year. The paper was denounced by senior Tory MP Bernard Jenkin as "highly tendentious".

Three Treasury scenarios

Changes in UK GDP by 2030

WTO membership only

-9.5%

Negotiated bilateral agreement (like Canada)

-6.2%

Membership of EEA (like Norway)

-3.8%

... and the key equation

The Treasury's formula for calculating trade values between countries

$$\ln(T_{ij}) = \alpha_0 + \gamma_i + \alpha_1 \ln(Y_i^* + Y_j^*) + \alpha_2 \ln(POP_i^* + POP_j^*) + \alpha_3 \ln(DIST_{ij}) + \alpha_4 COMLANG_{ij} + \alpha_5 COLONY_{ij} + \alpha_6 BORDER_{ij} + \epsilon_{ijt}$$



Briefing

► **Big companies look outside for a leader**
Big UK companies are breaking with global peers and hiring more chiefs from outside than ever. Last year, 58 per cent came from another group, versus 23 per cent globally. — PAGE 15, LEONARD, PAGE 22

► **Britons own 11% of world's superyachts**
A survey has revealed that after a rise in demand in recent years, more than one in 10 superyachts are owned by Britons, the second largest fleet in the world. The US accounts for 35 per cent. — PAGE 4

► **Watchdog sees 80% jump in challenges**
The financial regulator has seen an 80 per cent increase in the number of its adjudications that are challenged, with the rise due mostly to Libor and forex rigging, and consumer credit cases. — PAGE 12

► **King quits Villa board after two months**
Former governor of the Bank of England Mervyn King has resigned from the board of Premier League club Aston Villa — just two months after joining and two days after the club was relegated. — PAGE 9



► **Crude dips but recovers after talks fail**
Brexit was roughly flat after the failure of Deha talks aimed at an output level cut. However, had a serious sell-off avoided. Meanwhile, Riyadh policy has a new voice. — PAGE 5, LEE, PAGE 8, MARKET, PAGES 10-13

► **Buenos Aires ends 15-year debt exile**
Argentina has secured one of the most anticipated comeback deals, ending 15 years in exile with a debt sale that attracted bids of more than \$50bn. Early signs put 10-year debt yield at under 8 per cent. — PAGE 10

► **Israeli soldier charged over killing**
An Israeli soldier has been charged with manslaughter over the shooting of an unarmed Palestinian militant as he lay on the ground, the first case of its kind in more than a decade. — PAGE 4

Datwatch

Counterfeit and pirated goods
% of seized goods' value, 2011-2013

Counterfeit and
pirated goods

FINANCIAL TIMES

TUESDAY 19 APRIL 2016

WORLD BUSINESS NEWSPAPER

UK £2.70 Channel Islands £3.00 Republic of Ireland £3.00

Merkel's comic error
Europe must fight for freedom of speech — GIDEON RACHMAN, PAGE 13

Problem child
Counting the global cost of El Niño
BIG READ, PAGE 11



Executive pay
The biggest block to trust in business — ANDREW HILL, PAGE 14

Treasury's grim forecasts spark fury from Tory Brexit rebels

► Osborne seeks to demolish economic case for Out ► Gove to launch stinging response

GEORGE PARKER — POLITICAL EDITOR

George Osborne's attempt to conquer his economic battlefield on Brexit with his Treasury predictions of the damage leaving the EU would inflict on the country has brought the deep split on Europe within the Conservative party into the heart of government.

Justice secretary Michael Gove, the cabinet's leading Leave campaigner, will today accuse the pro-EU campaign of treating voters "like children" in a furian response to Mr Osborne's declaration that pro-Brexit advocates were "economically illiterate".

In the most significant day of the EU referendum campaign so far, Mr Osborne sought to destroy the economic arguments for Brexit in a 200-page Treasury analysis of the impact of a euro vote.

This week is seen in Number 10 as crucial, with Barack Obama arriving in London later in the week with an expected message that the US would prefer the UK to stay in the EU.

The Treasury paper's main scenario claimed that an exit would over the medium term lead to falling trade and net a £30bn annual dent in the public finances, equivalent to 8p on the basic rate of income tax.

Over 15 years the economy would be 1.2 per cent smaller than would have been the case, costing each household £4,300 a year. The paper is denounced by senior Tory MP Bernard Jenkin as "highly tendentious".

Three Treasury scenarios Changes in UK GDP by 2030

WTO membership only

-9.5%

Negotiated bilateral agreement (like Canada)

-6.2%

Membership of EEA (like Norway)

-3.8%

... and the key equation

The Treasury's formula for calculating trade

$$\ln(T_{it}) = \alpha_0 + \gamma_1 + \alpha_1 \ln(Y_t^* + Y_t^*) + \alpha_2 \ln(POP_t^* + POP_t^*) + \alpha_3 \ln(DIST_{it}) + \alpha_4 COMLANG_{it} + \alpha_5 COLONY_{it} + \alpha_6 BORDER_{it} + \epsilon_{it}$$



Briefing

► **Big companies look outside for a leader**
Big UK companies are breaking with global peers and hiring more chiefs from outside than ever. Last year, 58 per cent came from another group, versus 23 per cent globally. — PAGE 15, LEADS, PAGE 22

► **Britons own 11% of world's superyachts**
A survey has revealed that after a rise in demand in recent years, more than one in 10 superyachts are owned by Britons, the second largest fleet in the world. The US accounts for 35 per cent. — PAGE 4

► **Watchdog sees 80% jump in challenges**
The financial regulator has seen an 80 per cent increase in the number of its adjudications that are challenged, with the rise due mostly to Libor and forex rigging, and consumer credit cases. — PAGE 12

► **King quits Villa board after two months**
Former governor of the Bank of England Mervyn King has resigned from the board of Premier League club Aston Villa — just two months after joining and two days after the club was relegated. — PAGE 9

► **Crude dips but recovers after talks fail**
Brexit was roughly flat after the failure of Deha talks aimed at an output level cut. However, had a serious sell-off been avoided. Meanwhile, Riyadh policy has a new voice. — PAGE 5, LEAD, PAGE 8, MARKETS, PAGES 10-13

► **Buenos Aires ends 15-year debt exile**
Argentina has secured one of the most anticipated comeback deals, ending 15 years in exile with a debt sale that attracted bids of more than \$50bn. Early signs put 10-year debt yield at under 8 per cent. — PAGE 10

► **Israeli soldier charged over killing**
An Israeli soldier has been charged with manslaughter over the shooting of an unarmed Palestinian militant as he lay on the ground, the first case of its kind in more than a decade. — PAGE 4

Datwatch

Counterfeit and pirated goods
% of seized goods' value, 2010-2013

Counterfeit and pirated goods



FINANCIAL TIMES

TUESDAY 19 APRIL 2016

WORLD BUSINESS NEWSPAPER

UK £270 Channel Islands £300 Republic of Ireland £300

Merkel's comic error
Europe must fight for freedom of speech — GIDEON RACHMAN, PAGE 13

Problem child
Counting the global cost of El Niño
BIG READ, PAGE 11



Executive pay
The biggest block to trust in business — ANDREW HILL, PAGE 14

Treasury's grim forecasts spark fury from Tory Brexit rebels

Osborne seeks to demolish economic case for Out • Gove to launch stinging response

George Osborne's economic forecasts are causing a storm in Tory ranks. The Justice Secretary's delay in releasing his response to the Treasury's analysis is seen as a sign that the government is still undecided on the economic case for Brexit.

In the referendum campaign so far, Mr Osborne sought to destroy the economic arguments for Brexit in a 200-page Treasury analysis of the impact of a euro vote.

This week is seen in Number 10 as crucial, with Barack Obama arriving in London later in the week with an expected message that the US would prefer the UK to stay in the EU.

The Treasury paper's main scenario claimed that an exit would over the medium term lead to falling trade and net a £30bn annual dent in the public finances, equivalent to 8p on the basic rate of income tax.

Over 15 years the economy would be 1.2 per cent smaller than it would have been the case, costing the average household £4,300 a year. The Treasury also announced by senior Tory MP Boris Johnson as "highly tendentious".

$$\ln(T_{it}) = \alpha_0 + \gamma_1 + \alpha_1 \ln(Y_{it} + Y_{jt}) + \alpha_2 \ln(POP_{it} + POP_{jt}) + \alpha_3 \ln(DIST_{ij}) + \alpha_4 COMLANG_{it} + \alpha_5 COLONY_{it} + \alpha_6 BORDER_{ij} + \epsilon_{it}$$

Membership of EEA (like Norway) **-3.8%**

... and the key equation
The Treasury's formula for calculating...

$$\ln(T_{it}) = \alpha_0 + \gamma_1 + \alpha_1 \ln(Y_{it} + Y_{jt}) + \alpha_2 \ln(POP_{it} + POP_{jt}) + \alpha_3 \ln(DIST_{ij}) + \alpha_4 COMLANG_{it} + \alpha_5 COLONY_{it} + \alpha_6 BORDER_{ij} + \epsilon_{it}$$



Briefing

- **Big companies look outside for a leader**
Big UK companies are breaking with global peers and hiring more chiefs from outside than ever. Last year, 58 per cent came from another group, versus 23 per cent globally. — PAGE 15, LEAD, PAGE 22
- **Britons own 11% of world's superyachts**
A survey has revealed that after a rise in demand in recent years, more than one in 10 superyachts are owned by Britons, the second-highest fleet in the world. The UK accounts for 33 per cent. — PAGE 4

Challenges

- **80 per cent nations that are in to labor and jobs** — PAGE 12
- **Two months**



Deba talks fail

one of Deba talks aimed at an output freeze on Sunday had a serious sell-off avoided. Meanwhile, Riyadh policy has a new voice. — PAGE 5, LEA, PAGE 16, MARKETS, PAGES 10-12

► **Buenos Aires ends 15-year debt exile**
Argentina has secured one of the most anticipated comebacks, ending 15 years in exile with a debt sale that attracted bids of more than \$60bn. Early signs put 10-year debt yield at under 8 per cent. — PAGE 30

► **Israeli soldier charged over killing**
An Israeli soldier has been charged with manslaughter over the shooting of an unarmed Palestinian militant as he lay on the ground, the first case of its kind in more than a decade. — PAGE 4

Datwatch

Counterfeit and pirated goods
% of seized goods' value, 2010-2013

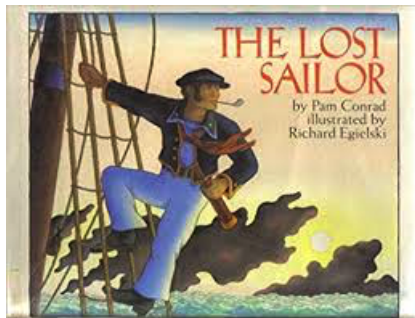


When the empirical gravity equation is applied a-theoretically, this may lead to biased/inconsistent estimates and wrong policy predictions.





When the empirical gravity equation is applied a-theoretically, this may lead to biased/inconsistent estimates and wrong policy predictions.



“He who loves practice without theory is like the sailor who boards ship without a rudder and compass and never knows where he may cast.”

Leonardo da Vinci

Drexel
UNIVERSITY



With a focus on the effects of sanctions:

- ▶ Review the evolution of the gravity model and highlight many of its great features;
- ▶ Demonstrate the benefits of doing theory-consistent empirical and policy work;
- ▶ Discuss cutting-edge research, challenges, limitations, and directions for future work.







**Naive
Gravity**



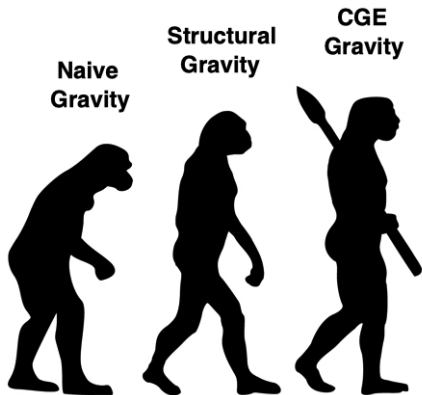


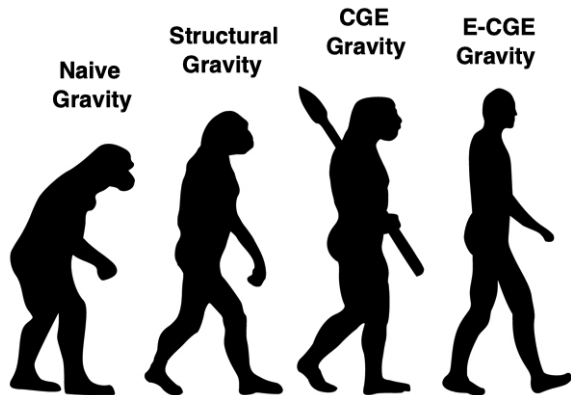
**Naive
Gravity**

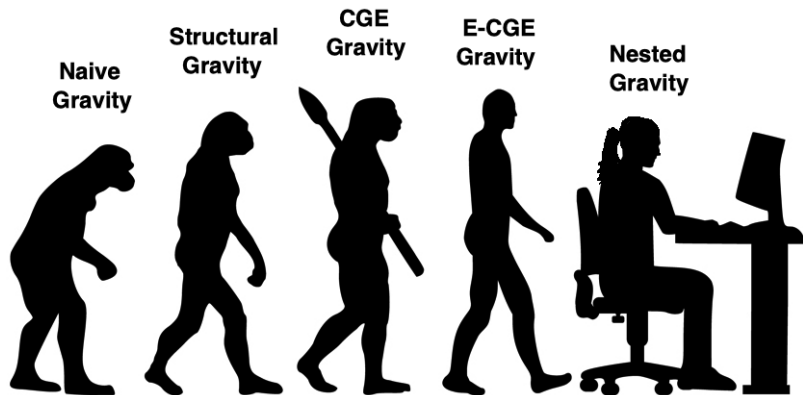


**Structural
Gravity**



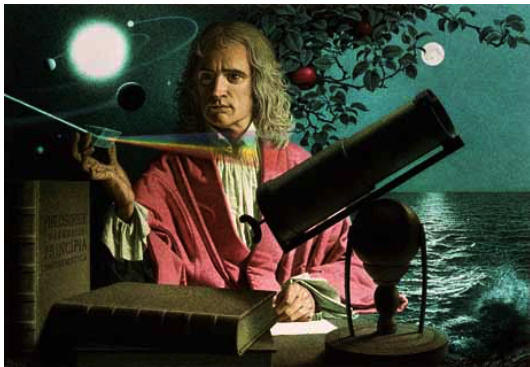






I. Naive Gravity: Why So Popular?

1. Very Intuitive



Turns out that Sir Newton's Law of Universal Gravitation,

$$F_{ij} = G \frac{M_i M_j}{D_{ij}^2},$$

applies 'equally' well to trade:

$$X_{ij} = \tilde{G} \frac{Y_i Y_j}{T_{ij}^\theta}.$$

- ▶ **Trade (the gravitational force) between two countries (objects) is directly proportional to the product of their sizes (masses) and inversely proportional to the trade frictions (the square of distance) between them.**



2. Unprecedented Predictive Power



The gravity equation of trade consistently delivers a remarkable fit!



2. Unprecedented Predictive Power



The gravity equation of trade consistently delivers a remarkable fit!



Most studies offer estimates that demonstrate that gravity works with **aggregate data**.

Anderson and Yotov (2010) offer sectoral gravity estimates for trade of **manufactured goods**.

Anderson et al. (2015) demonstrate that gravity works very well with **services sectoral data**.

Borchert et al. (2020) estimate gravity for 170 sectors in **agriculture, mining, manufacturing goods, and services**.

2. Unprecedented Predictive Power



The gravity equation of trade consistently delivers a remarkable fit!



Most studies offer estimates that demonstrate that gravity works with **aggregate data**.

Anderson and Yotov (2010) offer sectoral gravity estimates for trade of **manufactured goods**.

Anderson et al. (2015) demonstrate that gravity works very well with **services sectoral data**.

Borchert et al. (2020) estimate gravity for 170 sectors in **agriculture, mining, manufacturing goods, and services**.

NOTE: Gravity delivers the same (!) great fit with and without fixed effects. Thus, the predictive power of the gravity model is unprecedented!

3. Very Flexible



Thousands of papers have used the gravity model to study the effects of various determinants of bilateral trade flows, including:





Thousands of papers have used the gravity model to study the effects of various determinants of bilateral trade flows, including:

- ▶ **Traditional Determinants of Trade Flows:** Geography, Preferential Trade Agreements, Tariffs, Export Subsidies, Non-tariff Measures, World Trade Organization Membership, Common Currency and Currency Unions, Foreign Direct Investment, Immigration, Cultural & Colonial Ties, Language
...





Thousands of papers have used the gravity model to study the effects of various determinants of bilateral trade flows, including:

- ▶ **Traditional Determinants of Trade Flows:** Geography, Preferential Trade Agreements, Tariffs, Export Subsidies, Non-tariff Measures, World Trade Organization Membership, Common Currency and Currency Unions, Foreign Direct Investment, Immigration, Cultural & Colonial Ties, Language ...
- ▶ **More Exotic Determinants of Trade Flows:** Institutional Quality, Foreign Aid, Trust, Reputation for People, Covid, Export Promotion, Taxes, Mega Sporting Events (Olympic Games and World Cup), Embargoes and **Economic Sanctions**, Conflict and Wars, Piracy, Ice Cap Melting ...



3. Very Flexible



Thousands of papers have used the gravity model to study the effects of various determinants of bilateral trade flows, including:

- ▶ **Traditional Determinants of Trade Flows:** Geography, Preferential Trade Agreements, Tariffs, Export Subsidies, Non-tariff Measures, World Trade Organization Membership, Common Currency and Currency Unions, Foreign Direct Investment, Immigration, Cultural & Colonial Ties, Language ...
- ▶ **More Exotic Determinants of Trade Flows:** Institutional Quality, Foreign Aid, Trust, Reputation for People, Covid, Export Promotion, Taxes, Mega Sporting Events (Olympic Games and World Cup), Embargoes and **Economic Sanctions**, Conflict and Wars, Piracy, Ice Cap Melting ...

To study the impact of any determinant/policy on trade flows or via trade flows, one should probably rely on a 'Gravity Model'.





- ▶ It is very intuitive;
- ▶ It has great predictive power;
- ▶ It is very flexible.





A Naive Estimating Equation





A Naive Estimating Equation





“The gravity model is NOT a structural model of trade ... The gravity equation is precisely what it is – an equation – but there’s not much theory there.”

Source: **Referee Report, 2016**



REVIEWER 2







II. The Rise of Structural Gravity (a.k.a. The New Quantitative Trade Models)



Source: Yotov et al. (2016). Inspired by Arkolakis et al. (2012)





ARMINGTON-CES



Source: Yotov et al. (2016). Inspired by Arkolakis et al. (2012)





ARMINGTON-CES



RICARDIAN



Source: Yotov et al. (2016). Inspired by Arkolakis et al. (2012)





ARMINGTON-CES

HECKSCHER-OHLIN



RICARDIAN



Source: Yotov et al. (2016). Inspired by Arkolakis et al. (2012)





ARMINGTON-CES



HECKSCHER-OHLIN

**MONOPOLISTIC
COMPETITION**

RICARDIAN



Source: Yotov et al. (2016). Inspired by Arkolakis et al. (2012)





ARMINGTON-CES



HECKSCHER-OHLIN

**MONOPOLISTIC
COMPETITION**

**HETEROGENEOUS
FIRMS**

RICARDIAN



Source: Yotov et al. (2016). Inspired by Arkolakis et al. (2012)





ARMINGTON-CES

HECKSCHER-OHLIN

**MONOPOLISTIC
COMPETITION**

**SECTORAL
RICARDIAN**

**HETEROGENEOUS
FIRMS**

RICARDIAN



Source: Yotov et al. (2016). Inspired by Arkolakis et al. (2012)





ARMINGTON-CES

HECKSCHER-OHLIN

**MONOPOLISTIC
COMPETITION**

**HETEROGENEOUS
FIRMS**

RICARDIAN

**SECTORAL
RICARDIAN**

**SECTORAL EK
INTERMEDIATES**



Source: Yotov et al. (2016). Inspired by Arkolakis et al. (2012)





ARMINGTON-CES

HECKSCHER-OHLIN

**SECTORAL
ARMINGTON-CES**

**MONOPOLISTIC
COMPETITION**

**SECTORAL EK
INTERMEDIATES**

**SECTORAL
RICARDIAN**

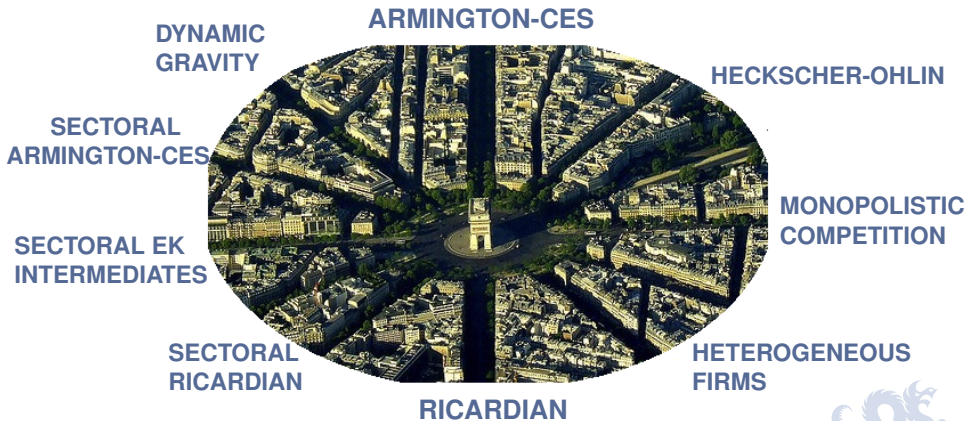
**HETEROGENEOUS
FIRMS**

RICARDIAN



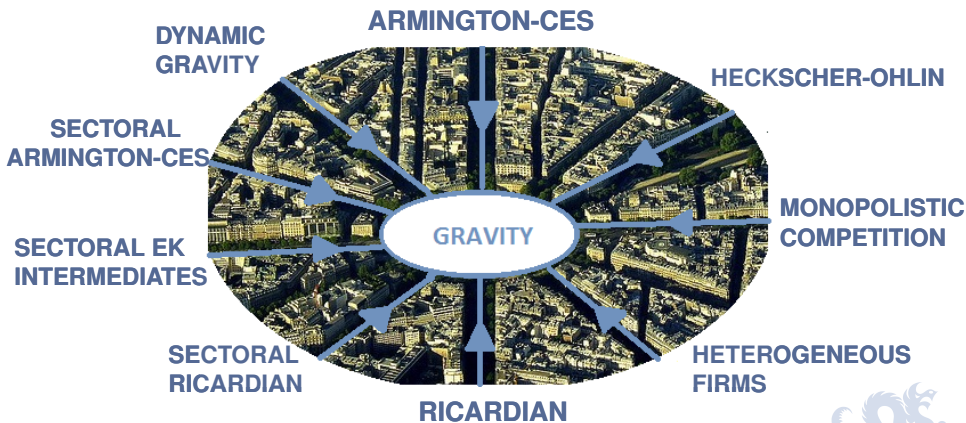
Source: Yotov et al. (2016). Inspired by Arkolakis et al. (2012)





Source: Yotov et al. (2016). Inspired by Arkolakis et al. (2012)





Source: Yotov et al. (2016). Inspired by Arkolakis et al. (2012)





DYNAMIC GRAVITY

Olivero and Yotov ('12)
Eaton et al. ('16)
Anderson and Yotov ('20)
Anderson et al. ('20)

ARMINGTON-CES

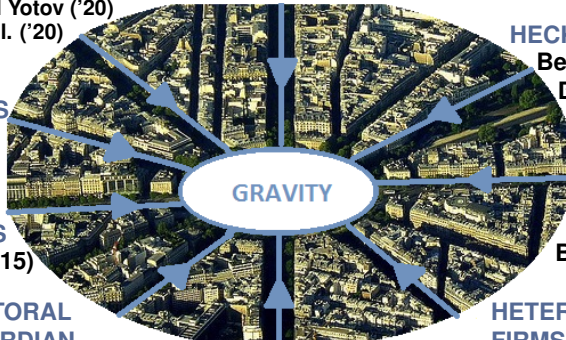
Anderson ('79)
Bergstrand ('85)
Anderson-van Wincoop ('03)

HECKSCHER-OHLIN

Bergstrand ('85)
Deardorff ('98)

SECTORAL

ARMINGTON-CES
Anderson and
van Wincoop ('04)



**MONOPOLISTIC
COMPETITION**
Krugman ('80)
Bergstrand ('89)

**SECTORAL EK
INTERMEDIATES**
Caliendo-Parro ('15)

**SECTORAL
RICARDIAN**
Costinot et al. ('10)
Chor ('10)

RICARDIAN
Eaton-Kortum ('02)

**HETEROGENEOUS
FIRMS**
Helpman et al. ('08)
Chaney ('08)
Redding ('14)
Egger et al. ('21)

Source: Yotov et al. (2016). Inspired by Arkolakis et al. (2012)





$$X_{ij} = \frac{E_j Y_i}{Y} \left(\frac{t_{ij}}{P_j \Pi_i} \right)^{1-\sigma}$$

$$P_j^{1-\sigma} = \sum_i \left(\frac{t_{ij}}{\Pi_i} \right)^{1-\sigma} \frac{Y_i}{Y}$$

$$\Pi_i^{1-\sigma} = \sum_j \left(\frac{t_{ij}}{P_j} \right)^{1-\sigma} \frac{E_j}{Y}$$

$$Y_i = \sum_j X_{ij}$$





The Structural Gravity Equation: $X_{ij} = \frac{E_j Y_i}{Y} \left(\frac{t_{ij}}{P_j \pi_i} \right)^{1-\sigma}$

$$P_j^{1-\sigma} = \sum_i \left(\frac{t_{ij}}{\pi_i} \right)^{1-\sigma} \frac{Y_i}{Y}$$

$$\pi_i^{1-\sigma} = \sum_j \left(\frac{t_{ij}}{P_j} \right)^{1-\sigma} \frac{E_j}{Y}$$

$$Y_i = \sum_j X_{ij}$$





The Structural Gravity Equation:

$$X_{ij} = \frac{E_j Y_i}{Y} \left(\frac{t_{ij}}{P_j \Pi_i} \right)^{1-\sigma}$$

Inward Multilateral Resistance:

$$P_j^{1-\sigma} = \sum_i \left(\frac{t_{ij}}{\Pi_i} \right)^{1-\sigma} \frac{Y_i}{Y}$$

Outward Multilateral Resistance:

$$\Pi_i^{1-\sigma} = \sum_j \left(\frac{t_{ij}}{P_j} \right)^{1-\sigma} \frac{E_j}{Y}$$

$$Y_i = \sum_j X_{ij}$$





The Structural Gravity Equation:

$$X_{ij} = \frac{E_j Y_i}{Y} \left(\frac{t_{ij}}{P_j \Pi_i} \right)^{1-\sigma}$$

Inward Multilateral Resistance:

$$P_j^{1-\sigma} = \sum_i \left(\frac{t_{ij}}{\Pi_i} \right)^{1-\sigma} \frac{Y_i}{Y}$$

Outward Multilateral Resistance:

$$\Pi_i^{1-\sigma} = \sum_j \left(\frac{t_{ij}}{P_j} \right)^{1-\sigma} \frac{E_j}{Y}$$

The Market Clearing Condition:

$$Y_i = \sum_j X_{ij}$$





$$X_{ij} = \frac{E_j Y_i}{Y} \left(\frac{t_{ij}}{P_j \Pi_i} \right)^{1-\sigma}$$

$$P_j^{1-\sigma} = \sum_i \left(\frac{t_{ij}}{\Pi_i} \right)^{1-\sigma} \frac{Y_i}{Y}$$

$$\Pi_i^{1-\sigma} = \sum_j \left(\frac{t_{ij}}{P_j} \right)^{1-\sigma} \frac{E_j}{Y}$$

$$Y_i = \sum_j X_{ij}$$

σ is the elasticity of substitution



Following: Anderson (1979) and Anderson and van Wincoop (2003)





$$X_{ij} = \frac{E_j Y_i}{Y} \left(\frac{t_{ij}}{P_j \Pi_i} \right)^{-\theta}$$

$$P_j^{-\theta} = \sum_i \left(\frac{t_{ij}}{\Pi_i} \right)^{-\theta} \frac{Y_i}{Y}$$

$$\Pi_i^{-\theta} = \sum_j \left(\frac{t_{ij}}{P_j} \right)^{-\theta} \frac{E_j}{Y}$$

$$Y_i = \sum_j X_{ij}$$

θ is a Fréchet dispersion parameter



Following: Eaton and Kortum (2002)



$$X_{ij} = \frac{E_j Y_i}{Y} \left(\frac{t_{ij}}{P_j \Pi_i} \right)^{1-\sigma} \tau_{ij}^{-\sigma}$$

$$P_j^{1-\sigma} = \sum_i \left(\frac{\tau_{ij} t_{ij}}{\Pi_i} \right)^{1-\sigma} \frac{Y_i}{Y}$$

$$\Pi_i^{1-\sigma} = \sum_j \tau_{ij}^{-\sigma} \left(\frac{t_{ij}}{P_j} \right)^{1-\sigma} \frac{E_j}{Y}$$

$$Y_i = \sum_j X_{ij}$$

τ_{ij} is the *ad-valorem* tariff

Following: Larch and Yotov (2015)





$$X_{ij}^k = \frac{E_j^k Y_i^k}{Y^k} \left(\frac{t_{ij}^k}{P_j^k \pi_i^k} \right)^{1-\sigma^k}$$

$$P_j^k 1^{-\sigma^k} = \sum_i \left(\frac{t_{ij}^k}{\pi_i^k} \right)^{1-\sigma^k} \frac{Y_i^k}{Y^k}$$

$$\pi_i^k 1^{-\sigma^k} = \sum_j \left(\frac{t_{ij}^k}{P_j^k} \right)^{1-\sigma^k} \frac{E_j^k}{Y^k}$$

$$Y_i^k = \sum_j X_{ij}^k$$

k denotes sector, industry, product, etc.



Following: Anderson and van Wincoop (2004) and Costinot et al. (2012)





$$X_{ij}^k = \frac{E_j^k Y_i^k}{Y^k} \left(\frac{\tau_{ij}^k}{P_j^k \Pi_i^k} \right)^{-\gamma^k}$$

$$P_j^k^{-\gamma^k} = \sum_i \left(\frac{\tau_{ij}^k}{\Pi_i^k} \right)^{-\gamma^k} \frac{Y_i^k}{Y^k}$$

$$\Pi_i^k^{-\gamma^k} = \sum_j \left(\frac{\tau_{ij}^k}{P_j^k} \right)^{-\gamma^k} \frac{E_j^k}{Y^k}$$

$$Y_i^k = \sum_j X_{ij}^k$$

γ^k is Pareto dispersion parameter

τ_{ij}^k includes fixed costs f_{ij}^k



Following: Melitz (2003), Chaney (2008), Redding (2014), Egger et al., (2020)





$$X_{ij,t} = \frac{E_{j,t} Y_{i,t}}{Y_{,t}} \left(\frac{t_{ij,t}}{P_{j,t} \bar{\Pi}_{i,t}} \right)^{1-\sigma}$$

$$P_{j,t}^{1-\sigma} = \sum_i \left(\frac{t_{ij,t}}{\bar{\Pi}_{i,t}} \right)^{1-\sigma} \frac{Y_{i,t}}{Y_{,t}}$$

$$\bar{\Pi}_{i,t}^{1-\sigma} = \sum_j \left(\frac{t_{ij,t}}{P_{j,t}} \right)^{1-\sigma} \frac{E_{j,t}}{Y_{,t}}$$

$$Y_{i,t} = \sum_j X_{ij,t}$$

t denotes time



Following: Eaton et al. (2016) and Anderson et al. (2020)



$$X_{ij,t} = \frac{E_{j,t} Y_{i,t}}{Y_t} \left(\frac{\tau_{ij,t}}{P_{j,t} \Pi_{i,t}} \right)^{\rho(1-\sigma)}$$

$$P_{j,t}^{1-\sigma} = \sum_i \left(\frac{\tau_{ij,t}}{\Pi_{i,t}} \right)^{\rho(1-\sigma)} \frac{Y_{i,t}}{Y_t}$$

$$\Pi_{i,t}^{1-\sigma} = \sum_j \left(\frac{\tau_{ij,t}}{P_{j,t}} \right)^{\rho(1-\sigma)} \frac{E_{j,t}}{Y_t}$$

$$Y_{i,t} = \sum_j X_{ij,t}$$

ρ is an incidence elasticity parameter

$\tau_{ij,t}$ includes dynamic trade cost components



Following: Anderson and Yotov (2020)





The Structural Gravity Equation:

$$X_{ij} = \frac{E_j Y_i}{Y} \left(\frac{t_{ij}}{P_j \Pi_i} \right)^{1-\sigma}$$

Inward Multilateral Resistance:

$$P_j^{1-\sigma} = \sum_i \left(\frac{t_{ij}}{\Pi_i} \right)^{1-\sigma} \frac{Y_i}{Y}$$

Outward Multilateral Resistance:

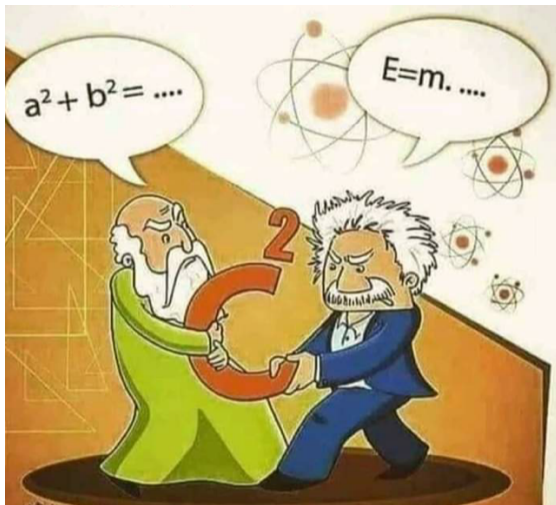
$$\Pi_i^{1-\sigma} = \sum_j \left(\frac{t_{ij}}{P_j} \right)^{1-\sigma} \frac{E_j}{Y}$$

The Market Clearing Condition:

$$Y_i = \sum_j X_{ij}$$







Estimating Gravity ... with Gravitas



$$X_{ij,t}^k = \left(\frac{t_{ij,t}^k}{\pi_{i,t}^k \rho_{j,t}^k} \right)^{1-\sigma^k} \frac{Y_{i,t}^k \psi_{j,t}^k Y_{j,t}^k}{Y_t^k}$$



**THE GRAVITY
POLICE**





$$X_{ij,t}^k = \left(\frac{t_{ij,t}^k}{\pi_{i,t}^k p_{j,t}^k} \right)^{1-\sigma^k} \frac{Y_{i,t}^k \psi_{j,t}^k Y_{j,t}^k}{Y_t^k}$$

- ▶ 1. Use Panel Data (Borchert et al., 2021).
- ▶ 2. Use Directional Time-varying Fixed Effects (Hummels, 1999).
- ▶ 3. Employ Pair Fixed Effects (Baier and Bergstrand, 2007).
- ▶ 4. Include Domestic Trade Flows (Yotov, 2021).
- ▶ 5. Use Consecutive-year Data (Egger et al., 2022).
- ▶ 6. Estimate Gravity with PPML (Santos Silva and Tenreyro, 2006).
- ▶ 7. Allow for Heterogeneous Policy Effects (Baier et al., 2019).
- ▶ 8. Use Commands from the 'HDFE' family (Correia et al., 2020).
- ▶ 9. Use Clustered Standard Errors (Egger and Tarlea, 2015).
- ▶ 10. Correct for IP Bias (Weidner and Zylkin, 2021).
- ▶ 11. Allow for general conditional variance (Kwon et al., 2023).
- ▶ 12. Allow for Adjustment in Trade Costs (Anderson & Yotov, 2023).
- ▶ 13. Gravity with Staggered DiD (Nagengast and Yotov, 2023).



THE GRAVITY
POLICE





$$X_{ij,t}^k = \left(\frac{t_{ij,t}^k}{\pi_{i,t}^k p_{j,t}^k} \right)^{1-\sigma^k} \frac{Y_{i,t}^k \psi_{j,t}^k Y_{j,t}^k}{Y_t^k}$$

- ▶ **1. Use Panel Data (Borchert et al., 2021).**
- ▶ **2. Use Directional Time-varying Fixed Effects (Hummels, 1999).**
- ▶ **3. Employ Pair Fixed Effects (Baier and Bergstrand, 2007).**
- ▶ **4. Include Domestic Trade Flows (Yotov, 2021).**
- ▶ **5. Use Consecutive-year Data (Egger et al., 2022).**
- ▶ **6. Estimate Gravity with PPML (Santos Silva and Tenreyro, 2006).**
- ▶ **7. Allow for Heterogeneous Policy Effects (Baier et al., 2019).**
- ▶ **8. Use Commands from the 'HDFE' family (Correia et al., 2020).**
- ▶ **9. Use Clustered Standard Errors (Egger and Tarlea, 2015).**
- ▶ **10. Correct for IP Bias (Weidner and Zylkin, 2021).**
- ▶ **11. Allow for general conditional variance (Kwon et al., 2023).**
- ▶ **12. Allow for Adjustment in Trade Costs (Anderson & Yotov, 2023).**
- ▶ **13. Gravity with Staggered DiD (Nagengast and Yotov, 2023).**



**THE GRAVITY
POLICE**





$$X_{ij,t}^k = \left(\frac{t_{ij,t}^k}{\pi_{i,t}^k p_{j,t}^k} \right)^{1-\sigma^k} \frac{Y_{i,t}^k \psi_{j,t}^k Y_{j,t}^k}{Y_t^k}$$

- ▶ 1. Use Panel Data (Borchert et al., 2021).
- ▶ 2. Use Directional Time-varying Fixed Effects (Hummels, 1999).
- ▶ 3. Employ Pair Fixed Effects (Baier and Bergstrand, 2007).
- ▶ 4. Include Domestic Trade Flows (Yotov, 2021).
- ▶ 5. Use Consecutive-year Data (Egger et al., 2022).
- ▶ 6. Estimate Gravity with PPML (Santos Silva and Tenreyro, 2006).
- ▶ 7. Allow for Heterogeneous Policy Effects (Baier et al., 2019).
- ▶ 8. Use Commands from the 'HDFE' family (Correia et al., 2020).
- ▶ 9. Use Clustered Standard Errors (Egger and Tarlea, 2015).
- ▶ 10. Correct for IP Bias (Weidner and Zylkin, 2021).
- ▶ 11. Allow for general conditional variance (Kwon et al., 2023).
- ▶ 12. Allow for Adjustment in Trade Costs (Anderson & Yotov, 2023).
- ▶ 13. Gravity with Staggered DiD (Nagengast and Yotov, 2023).



THE GRAVITY
POLICE





$$X_{ij,t}^k = \left(\frac{t_{ij,t}^k}{\pi_{i,t}^k P_{j,t}^k} \right)^{1-\sigma^k} \frac{Y_{i,t}^k \psi_{j,t}^k Y_{j,t}^k}{Y_t^k}$$

- ▶ 1. Use Panel Data (Borchert et al., 2021).
- ▶ 2. Use Directional Time-varying Fixed Effects (Hummels, 1999).
- ▶ 3. Employ Pair Fixed Effects (Baier and Bergstrand, 2007).
- ▶ 4. Include Domestic Trade Flows (Yotov, 2021).
- ▶ 5. Use Consecutive-year Data (Egger et al., 2022).
- ▶ 6. Estimate Gravity with PPML (Santos Silva and Tenreyro, 2006).
- ▶ 7. Allow for Heterogeneous Policy Effects (Baier et al., 2019).
- ▶ 8. Use Commands from the 'HDFE' family (Correia et al., 2020).
- ▶ 9. Use Clustered Standard Errors (Egger and Tarlea, 2015).
- ▶ 10. Correct for IP Bias (Weidner and Zylkin, 2021).
- ▶ 11. Allow for general conditional variance (Kwon et al., 2023).
- ▶ 12. Allow for Adjustment in Trade Costs (Anderson & Yotov, 2023).
- ▶ 13. Gravity with Staggered DiD (Nagengast and Yotov, 2023).



THE GRAVITY
POLICE





$$X_{ij,t}^k = \left(\frac{t_{ij,t}^k}{\pi_{i,t}^k p_{j,t}^k} \right)^{1-\sigma^k} \frac{Y_{i,t}^k \psi_{j,t}^k Y_{j,t}^k}{Y_t^k}$$

- ▶ 1. Use Panel Data (Borchert et al., 2021).
- ▶ 2. Use Directional Time-varying Fixed Effects (Hummels, 1999).
- ▶ 3. Employ Pair Fixed Effects (Baier and Bergstrand, 2007).
- ▶ 4. Include Domestic Trade Flows (Yotov, 2021).
- ▶ 5. Use Consecutive-year Data (Egger et al., 2022).
- ▶ 6. Estimate Gravity with PPML (Santos Silva and Tenreyro, 2006).
- ▶ 7. Allow for Heterogeneous Policy Effects (Baier et al., 2019).
- ▶ 8. Use Commands from the 'HDFE' family (Correia et al., 2020).
- ▶ 9. Use Clustered Standard Errors (Egger and Tarlea, 2015).
- ▶ 10. Correct for IP Bias (Weidner and Zylkin, 2021).
- ▶ 11. Allow for general conditional variance (Kwon et al., 2023).
- ▶ 12. Allow for Adjustment in Trade Costs (Anderson & Yotov, 2023).
- ▶ 13. Gravity with Staggered DiD (Nagengast and Yotov, 2023).



THE GRAVITY
POLICE





	International	Domestic	Extraterritorial
Primary Effect	-0.429 (0.091) **	-0.525 (0.094) **	-0.728 (0.114) **
Extraterritorial Effect			-0.231 (0.044) **
Exporter-time FEs	Yes	Yes	Yes
Importer-time FEs	Yes	Yes	Yes
Country-pair FEs	Yes	Yes	Yes
Policy controls	Yes	Yes	Yes
<i>N</i>	99,321	102,121	102,121



Source: Author's calculations.



	International	Domestic	Extraterritorial
Primary Effect	-0.429 (0.091) **	-0.525 (0.094) **	-0.728 (0.114) **
Extraterritorial Effect			-0.231 (0.044) **
Exporter-time FEs	Yes	Yes	Yes
Importer-time FEs	Yes	Yes	Yes
Country-pair FEs	Yes	Yes	Yes
Policy controls	Yes	Yes	Yes
<i>N</i>	99,321	102,121	102,121



Source: Author's calculations.



	International	Domestic	Extraterritorial
Primary Effect	-0.429 (0.091) **	-0.525 (0.094) **	-0.728 (0.114) **
Extraterritorial Effect			-0.231 (0.044) **
Exporter-time FEs	Yes	Yes	Yes
Importer-time FEs	Yes	Yes	Yes
Country-pair FEs	Yes	Yes	Yes
Policy controls	Yes	Yes	Yes
<i>N</i>	99,321	102,121	102,121

Source: Author's calculations.





$$X_{ij,t}^k = \left(\frac{t_{ij,t}^k}{\pi_{i,t}^k p_{j,t}^k} \right)^{1-\sigma^k} \frac{Y_{i,t}^k \psi_{j,t}^k Y_{j,t}^k}{Y_t^k}$$

- ▶ 1. Use Panel Data (Borchert et al., 2021).
- ▶ 2. Use Directional Time-varying Fixed Effects (Hummels, 1999).
- ▶ 3. Employ Pair Fixed Effects (Baier and Bergstrand, 2007).
- ▶ 4. Include Domestic Trade Flows (Yotov, 2021).
- ▶ 5. Use Consecutive-year Data (Egger et al., 2022).
- ▶ 6. Estimate Gravity with PPML (Santos Silva and Tenreyro, 2006).
- ▶ 7. Allow for Heterogeneous Policy Effects (Baier et al., 2019).
- ▶ 8. Use Commands from the 'HDFE' family (Correia et al., 2020).
- ▶ 9. Use Clustered Standard Errors (Egger and Tarlea, 2015).
- ▶ 10. Correct for IP Bias (Weidner and Zylkin, 2021).
- ▶ 11. Allow for general conditional variance (Kwon et al., 2023).
- ▶ 12. Allow for Adjustment in Trade Costs (Anderson & Yotov, 2023).
- ▶ 13. Gravity with Staggered DiD (Nagengast and Yotov, 2023).



THE GRAVITY
POLICE





$$X_{ij,t}^k = \left(\frac{t_{ij,t}^k}{\pi_{i,t}^k P_{j,t}^k} \right)^{1-\sigma^k} \frac{Y_{i,t}^k \psi_{j,t}^k Y_{j,t}^k}{Y_t^k}$$

- ▶ 1. Use Panel Data (Borchert et al., 2021).
- ▶ 2. Use Directional Time-varying Fixed Effects (Hummels, 1999).
- ▶ 3. Employ Pair Fixed Effects (Baier and Bergstrand, 2007).
- ▶ 4. Include Domestic Trade Flows (Yotov, 2021).
- ▶ 5. Use Consecutive-year Data (Egger et al., 2022).
- ▶ 6. Estimate Gravity with PPML (Santos Silva and Tenreyro, 2006).
- ▶ 7. Allow for Heterogeneous Policy Effects (Baier et al., 2019).
- ▶ 8. Use Commands from the 'HDFE' family (Correia et al., 2020).
- ▶ 9. Use Clustered Standard Errors (Egger and Tarlea, 2015).
- ▶ 10. Correct for IP Bias (Weidner and Zylkin, 2021).
- ▶ 11. Allow for general conditional variance (Kwon et al., 2023).
- ▶ 12. Allow for Adjustment in Trade Costs (Anderson & Yotov, 2023).
- ▶ 13. Gravity with Staggered DiD (Nagengast and Yotov, 2023).



THE GRAVITY
POLICE





$$X_{ij,t}^k = \left(\frac{t_{ij,t}^k}{\pi_{i,t}^k p_{j,t}^k} \right)^{1-\sigma^k} \frac{Y_{i,t}^k \psi_{j,t}^k Y_{j,t}^k}{Y_t^k}$$

- ▶ 1. Use Panel Data (Borchert et al., 2021).
- ▶ 2. Use Directional Time-varying Fixed Effects (Hummels, 1999).
- ▶ 3. Employ Pair Fixed Effects (Baier and Bergstrand, 2007).
- ▶ 4. Include Domestic Trade Flows (Yotov, 2021).
- ▶ 5. Use Consecutive-year Data (Egger et al., 2022).
- ▶ 6. Estimate Gravity with PPML (Santos Silva and Tenreyro, 2006).
- ▶ 7. Allow for Heterogeneous Policy Effects (Baier et al., 2019).
- ▶ 8. Use Commands from the 'HDFE' family (Correia et al., 2020).
- ▶ 9. Use Clustered Standard Errors (Egger and Tarlea, 2015).
- ▶ 10. Correct for IP Bias (Weidner and Zylkin, 2021).
- ▶ 11. Allow for general conditional variance (Kwon et al., 2023).
- ▶ 12. Allow for Adjustment in Trade Costs (Anderson & Yotov, 2023).
- ▶ 13. Gravity with Staggered DiD (Nagengast and Yotov, 2023).



**THE GRAVITY
POLICE**





$$X_{ij,t}^k = \left(\frac{t_{ij,t}^k}{\pi_{i,t}^k p_{j,t}^k} \right)^{1-\sigma^k} \frac{Y_{i,t}^k \psi_{j,t}^k Y_{j,t}^k}{Y_t^k}$$

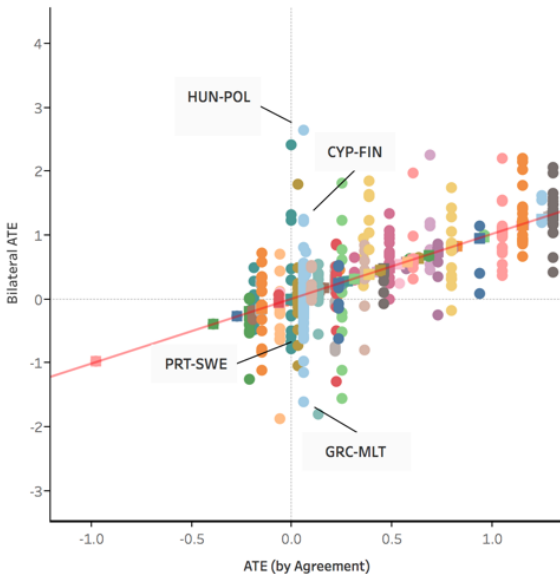
- ▶ 1. Use Panel Data (Borchert et al., 2021).
- ▶ 2. Use Directional Time-varying Fixed Effects (Hummels, 1999).
- ▶ 3. Employ Pair Fixed Effects (Baier and Bergstrand, 2007).
- ▶ 4. Include Domestic Trade Flows (Yotov, 2021).
- ▶ 5. Use Consecutive-year Data (Egger et al., 2022).
- ▶ 6. Estimate Gravity with PPML (Santos Silva and Tenreyro, 2006).
- ▶ 7. Allow for Heterogeneous Policy Effects (Baier et al., 2019).
- ▶ 8. Use Commands from the 'HDFE' family (Correia et al., 2020).
- ▶ 9. Use Clustered Standard Errors (Egger and Tarlea, 2015).
- ▶ 10. Correct for IP Bias (Weidner and Zylkin, 2021).
- ▶ 11. Allow for general conditional variance (Kwon et al., 2023).
- ▶ 12. Allow for Adjustment in Trade Costs (Anderson & Yotov, 2023).
- ▶ 13. Gravity with Staggered DiD (Nagengast and Yotov, 2023).



THE GRAVITY
POLICE



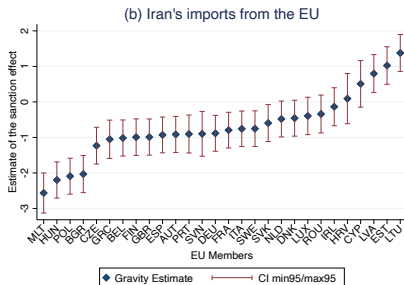
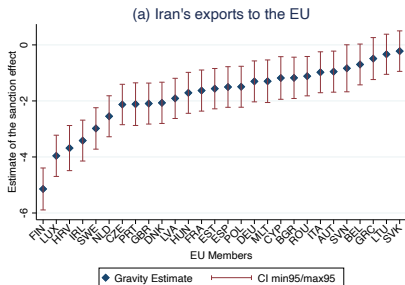
Agreement-Pair FTA Estimates



Source: Baier et al. (2019).

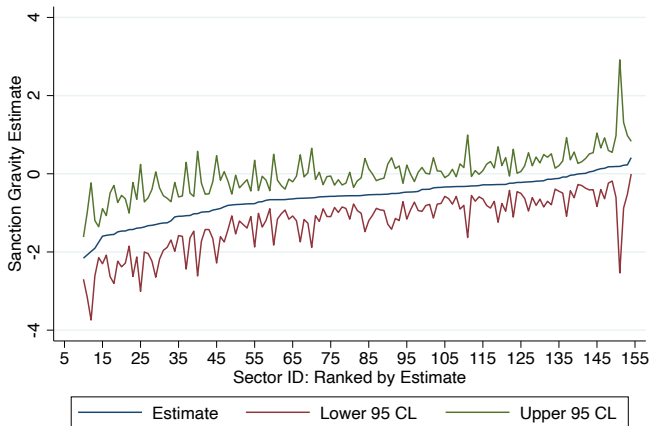


Impact of the EU Sanctions on Iran



Source: Author's estimations, following Felbermayr et al. (2023).

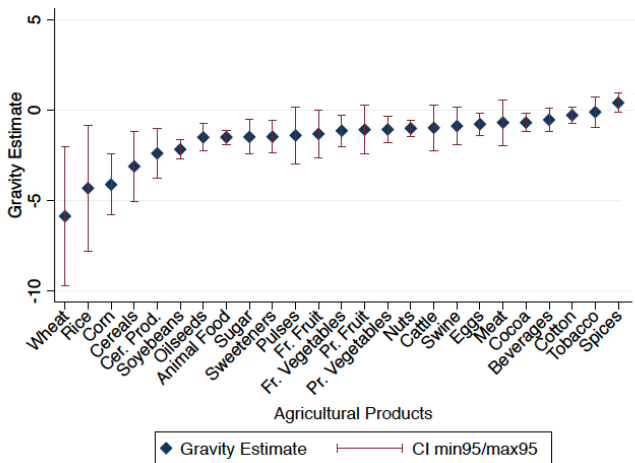
Sanction Effects by Industry



Source: Author's estimations, following Felbermayr et al. (2023).



Sanction Effects: Agriculture



Source: Author's estimations, following Luckstead et al. (2022).





$$X_{ij,t}^k = \left(\frac{t_{ij,t}^k}{\pi_{i,t}^k p_{j,t}^k} \right)^{1-\sigma^k} \frac{Y_{i,t}^k \psi_{j,t}^k Y_{j,t}^k}{Y_t^k}$$

- ▶ 1. Use Panel Data (Borchert et al., 2021).
- ▶ 2. Use Directional Time-varying Fixed Effects (Hummels, 1999).
- ▶ 3. Employ Pair Fixed Effects (Baier and Bergstrand, 2007).
- ▶ 4. Include Domestic Trade Flows (Yotov, 2021).
- ▶ 5. Use Consecutive-year Data (Egger et al., 2022).
- ▶ 6. Estimate Gravity with PPML (Santos Silva and Tenreyro, 2006).
- ▶ 7. Allow for Heterogeneous Policy Effects (Baier et al., 2019).
- ▶ 8. Use Commands from the 'HDFE' family (Correia et al., 2020).
- ▶ 9. Use Clustered Standard Errors (Egger and Tarlea, 2015).
- ▶ 10. Correct for IP Bias (Weidner and Zylkin, 2021).
- ▶ 11. Allow for general conditional variance (Kwon et al., 2023).
- ▶ 12. Allow for Adjustment in Trade Costs (Anderson & Yotov, 2023).
- ▶ 13. Gravity with Staggered DiD (Nagengast and Yotov, 2023).



THE GRAVITY
POLICE





$$X_{ij,t}^k = \left(\frac{t_{ij,t}^k}{\pi_{i,t}^k P_{j,t}^k} \right)^{1-\sigma^k} \frac{Y_{i,t}^k \psi_{j,t}^k Y_{j,t}^k}{Y_t^k}$$

- ▶ 1. Use Panel Data (Borchert et al., 2021).
- ▶ 2. Use Directional Time-varying Fixed Effects (Hummels, 1999).
- ▶ 3. Employ Pair Fixed Effects (Baier and Bergstrand, 2007).
- ▶ 4. Include Domestic Trade Flows (Yotov, 2021).
- ▶ 5. Use Consecutive-year Data (Egger et al., 2022).
- ▶ 6. Estimate Gravity with PPML (Santos Silva and Tenreyro, 2006).
- ▶ 7. Allow for Heterogeneous Policy Effects (Baier et al., 2019).
- ▶ 8. Use Commands from the 'HDFE' family (Correia et al., 2020).
- ▶ 9. Use Clustered Standard Errors (Egger and Tarlea, 2015).
- ▶ 10. Correct for IP Bias (Weidner and Zylkin, 2021).
- ▶ 11. Allow for general conditional variance (Kwon et al., 2023).
- ▶ 12. Allow for Adjustment in Trade Costs (Anderson & Yotov, 2023).
- ▶ 13. Gravity with Staggered DiD (Nagengast and Yotov, 2023).



**THE GRAVITY
POLICE**





$$X_{ij,t}^k = \left(\frac{t_{ij,t}^k}{\pi_{i,t}^k p_{j,t}^k} \right)^{1-\sigma^k} \frac{Y_{i,t}^k \psi_{j,t}^k Y_{j,t}^k}{Y_t^k}$$

- ▶ 1. Use Panel Data (Borchert et al., 2021).
- ▶ 2. Use Directional Time-varying Fixed Effects (Hummels, 1999).
- ▶ 3. Employ Pair Fixed Effects (Baier and Bergstrand, 2007).
- ▶ 4. Include Domestic Trade Flows (Yotov, 2021).
- ▶ 5. Use Consecutive-year Data (Egger et al., 2022).
- ▶ 6. Estimate Gravity with PPML (Santos Silva and Tenreyro, 2006).
- ▶ 7. Allow for Heterogeneous Policy Effects (Baier et al., 2019).
- ▶ 8. Use Commands from the 'HDFE' family (Correia et al., 2020).
- ▶ 9. Use Clustered Standard Errors (Egger and Tarlea, 2015).
- ▶ 10. Correct for IP Bias (Weidner and Zylkin, 2021).
- ▶ 11. Allow for general conditional variance (Kwon et al., 2023).
- ▶ 12. Allow for Adjustment in Trade Costs (Anderson & Yotov, 2023).
- ▶ 13. Gravity with Staggered DiD (Nagengast and Yotov, 2023).



**THE GRAVITY
POLICE**





$$X_{ij,t}^k = \left(\frac{t_{ij,t}^k}{\pi_{i,t}^k P_{j,t}^k} \right)^{1-\sigma^k} \frac{Y_{i,t}^k \psi_{j,t}^k Y_{j,t}^k}{Y_t^k}$$

- ▶ 1. Use Panel Data (Borchert et al., 2021).
- ▶ 2. Use Directional Time-varying Fixed Effects (Hummels, 1999).
- ▶ 3. Employ Pair Fixed Effects (Baier and Bergstrand, 2007).
- ▶ 4. Include Domestic Trade Flows (Yotov, 2021).
- ▶ 5. Use Consecutive-year Data (Egger et al., 2022).
- ▶ 6. Estimate Gravity with PPML (Santos Silva and Tenreyro, 2006).
- ▶ 7. Allow for Heterogeneous Policy Effects (Baier et al., 2019).
- ▶ 8. Use Commands from the 'HDFE' family (Correia et al., 2020).
- ▶ 9. Use Clustered Standard Errors (Egger and Tarlea, 2015).
- ▶ 10. Correct for IP Bias (Weidner and Zylkin, 2021).
- ▶ 11. Allow for general conditional variance (Kwon et al., 2023).
- ▶ 12. Allow for Adjustment in Trade Costs (Anderson & Yotov, 2023).
- ▶ 13. Gravity with Staggered DiD (Nagengast and Yotov, 2023).



**THE GRAVITY
POLICE**





$$X_{ij,t}^k = \left(\frac{t_{ij,t}^k}{\pi_{i,t}^k P_{j,t}^k} \right)^{1-\sigma^k} \frac{Y_{i,t}^k \psi_{j,t}^k Y_{j,t}^k}{Y_t^k}$$

- ▶ 1. Use Panel Data (Borchert et al., 2021).
- ▶ 2. Use Directional Time-varying Fixed Effects (Hummels, 1999).
- ▶ 3. Employ Pair Fixed Effects (Baier and Bergstrand, 2007).
- ▶ 4. Include Domestic Trade Flows (Yotov, 2021).
- ▶ 5. Use Consecutive-year Data (Egger et al., 2022).
- ▶ 6. Estimate Gravity with PPML (Santos Silva and Tenreyro, 2006).
- ▶ 7. Allow for Heterogeneous Policy Effects (Baier et al., 2019).
- ▶ 8. Use Commands from the 'HDFE' family (Correia et al., 2020).
- ▶ 9. Use Clustered Standard Errors (Egger and Tarlea, 2015).
- ▶ 10. Correct for IP Bias (Weidner and Zylkin, 2021).
- ▶ 11. Allow for general conditional variance (Kwon et al., 2023).
- ▶ 12. Allow for Adjustment in Trade Costs (Anderson & Yotov, 2023).
- ▶ 13. Gravity with Staggered DiD (Nagengast and Yotov, 2023).



**THE GRAVITY
POLICE**





$$X_{ij,t}^k = \left(\frac{t_{ij,t}^k}{\pi_{i,t}^k P_{j,t}^k} \right)^{1-\sigma^k} \frac{Y_{i,t}^k \psi_{j,t}^k Y_{j,t}^k}{Y_t^k}$$





$$X_{ij,t} = \exp[\pi_{i,t} + \chi_{j,t} + \gamma_{ij} + BLTRL_{ij,t}\beta_1 + BRDR_{ij,t}\beta_{i,t} + EXS_{i,t} \times BRDR_{ij}\beta_2] \times \\ \exp[IMP_{j,t} \times BRDR_{ij}\beta_3 + CNTRY_{j,t} \times BRDR_{ij}\beta_4 + EXR_{ij,t} \times BRDR_{ij}\beta_5] \times \epsilon_{ij,t}, \quad \forall i, j$$





$$X_{ij,t} = \exp[\pi_{i,t} + \chi_{j,t} + \gamma_{ij} + BLTRL_{ij,t}\beta_1 + BRDR_{ij,t}\beta_{i,t} + EXS_{i,t} \times BRDR_{ij}\beta_2] \times \\ \exp[IMP_{j,t} \times BRDR_{ij}\beta_3 + CNTRY_{j,t} \times BRDR_{ij}\beta_4 + EXR_{ij,t} \times BRDR_{ij}\beta_5] \times \epsilon_{ij,t}, \quad \forall i, j$$

- ▶ Use the PPML estimator.





$$X_{ij,t} = \exp[\pi_{i,t} + \chi_{j,t} + \gamma_{ij} + BLTRL_{ij,t}\beta_1 + BRDR_{ij,t}\beta_{i,t} + EXS_{i,t} \times BRDR_{ij}\beta_2] \times \\ \exp[IMP_{j,t} \times BRDR_{ij}\beta_3 + CNTRY_{j,t} \times BRDR_{ij}\beta_4 + EXR_{ij,t} \times BRDR_{ij}\beta_5] \times \epsilon_{ij,t}, \quad \forall i, j$$

- ▶ Use the PPML estimator.
- ▶ Estimate with domestic trade flows.





$$X_{ij,t} = \exp[\pi_{i,t} + \chi_{j,t} + \gamma_{ij} + BLTRL_{ij,t}\beta_1 + BRDR_{ij,t}\beta_{i,t} + EXS_{i,t} \times BRDR_{ij}\beta_2] \times \exp[IMP_{j,t} \times BRDR_{ij}\beta_3 + CNTRY_{j,t} \times BRDR_{ij}\beta_4 + EXR_{ij,t} \times BRDR_{ij}\beta_5] \times \epsilon_{ij,t}, \quad \forall i, j$$

- ▶ Use the PPML estimator.
- ▶ Estimate with domestic trade flows.
- ▶ $\pi_{i,t}$ and $\chi_{j,t}$ are exporter-time and importer-time fixed effects, controlling for size and MRs (perfectly so with PPML).





$$X_{ij,t} = \exp [\pi_{i,t} + \chi_{j,t} + \gamma_{ij} + BLTRL_{ij,t}\beta_1 + BRDR_{ij,t}\beta_{i,t} + EXS_{i,t}\times BRDR_{ij}\beta_2] \times \\ \exp [IMP_{j,t}\times BRDR_{ij}\beta_3 + CNTRY_{j,t}\times BRDR_{ij}\beta_4 + EXR_{ij,t}\times BRDR_{ij}\beta_5] \times \epsilon_{ij,t}, \quad \forall i, j$$

- ▶ Use the PPML estimator.
- ▶ Estimate with domestic trade flows.
- ▶ $\pi_{i,t}$ and $\chi_{j,t}$ are exporter-time and importer-time fixed effects, controlling for size and MRs (perfectly so with PPML).
- ▶ γ_{ij} are pair fixed effects, controlling for all time-invariant bilateral trade costs, and mitigating endogeneity concerns.





$$X_{ij,t} = \exp [\pi_{i,t} + \chi_{j,t} + \gamma_{ij} + \mathbf{BLTRL}_{ij,t}\beta_1 + \mathbf{BRDR}_{ij,t}\beta_{i,t} + \mathbf{EXS}_{i,t}\times\mathbf{BRDR}_{ij}\beta_2] \times \\ \exp [\mathbf{IMP}_{j,t}\times\mathbf{BRDR}_{ij}\beta_3 + \mathbf{CNTRY}_{j,t}\times\mathbf{BRDR}_{ij}\beta_4 + \mathbf{EXR}_{ij,t}\times\mathbf{BRDR}_{ij}\beta_5] \times \epsilon_{ij,t}, \quad \forall i, j$$

- ▶ Use the PPML estimator.
- ▶ Estimate with domestic trade flows.
- ▶ $\pi_{i,t}$ and $\chi_{j,t}$ are exporter-time and importer-time fixed effects, controlling for size and MRs (perfectly so with PPML).
- ▶ γ_{ij} are pair fixed effects, controlling for all time-invariant bilateral trade costs, and mitigating endogeneity concerns.
- ▶ **BLTRL_{ij,t}** is a vector of time-varying bilateral covariates (e.g., Sanctions).





$$X_{ij,t} = \exp [\pi_{i,t} + \chi_{j,t} + \gamma_{ij} + \mathbf{BLTRL}_{ij,t}\beta_1 + \mathbf{BRDR}_{ij,t}\beta_{i,t} + \mathbf{EXS}_{i,t}\times\mathbf{BRDR}_{ij}\beta_2] \times \\ \exp [\mathbf{IMP}_{j,t}\times\mathbf{BRDR}_{ij}\beta_3 + \mathbf{CNTRY}_{j,t}\times\mathbf{BRDR}_{ij}\beta_4 + \mathbf{EXR}_{ij,t}\times\mathbf{BRDR}_{ij}\beta_5] \times \epsilon_{ij,t}, \quad \forall i, j$$

- ▶ Use the PPML estimator.
- ▶ Estimate with domestic trade flows.
- ▶ $\pi_{i,t}$ and $\chi_{j,t}$ are exporter-time and importer-time fixed effects, controlling for size and MRs (perfectly so with PPML).
- ▶ γ_{ij} are pair fixed effects, controlling for all time-invariant bilateral trade costs, and mitigating endogeneity concerns.
- ▶ $\mathbf{BLTRL}_{ij,t}$ is a vector of time-varying bilateral covariates (e.g., Sanctions).
- ▶ $\mathbf{BRDR}_{ij,t}$ are border indicators, controlling for common globalization effects.





$$X_{ij,t} = \exp [\pi_{i,t} + \chi_{j,t} + \gamma_{ij} + \mathbf{BLTRL}_{ij,t}\beta_1 + \mathbf{BRDR}_{ij,t}\beta_{i,t} + \mathbf{EXS}_{i,t}\times\mathbf{BRDR}_{ij}\beta_2] \times \\ \exp [\mathbf{IMP}_{j,t}\times\mathbf{BRDR}_{ij}\beta_3 + \mathbf{CNTRY}_{j,t}\times\mathbf{BRDR}_{ij}\beta_4 + \mathbf{EXR}_{ij,t}\times\mathbf{BRDR}_{ij}\beta_5] \times \epsilon_{ij,t}, \quad \forall i, j$$

- ▶ Use the PPML estimator.
- ▶ Estimate with domestic trade flows.
- ▶ $\pi_{i,t}$ and $\chi_{j,t}$ are exporter-time and importer-time fixed effects, controlling for size and MRs (perfectly so with PPML).
- ▶ γ_{ij} are pair fixed effects, controlling for all time-invariant bilateral trade costs, and mitigating endogeneity concerns.
- ▶ $\mathbf{BLTRL}_{ij,t}$ is a vector of time-varying bilateral covariates (e.g., Sanctions).
- ▶ $\mathbf{BRDR}_{ij,t}$ are border indicators, controlling for common globalization effects.
- ▶ $\mathbf{EXS}_{i,t}$ is a vector of non-discriminatory export support policies, e.g., export subsidies, trade fairs, etc.





$$X_{ij,t} = \exp [\pi_{i,t} + \chi_{j,t} + \gamma_{ij} + \mathbf{BLTRL}_{ij,t}\beta_1 + \mathbf{BRDR}_{ij,t}\beta_{i,t} + \mathbf{EXS}_{i,t}\times\mathbf{BRDR}_{ij}\beta_2] \times \exp [\mathbf{IMP}_{j,t}\times\mathbf{BRDR}_{ij}\beta_3 + \mathbf{CNTRY}_{j,t}\times\mathbf{BRDR}_{ij}\beta_4 + \mathbf{EXR}_{ij,t}\times\mathbf{BRDR}_{ij}\beta_5] \times \epsilon_{ij,t}, \quad \forall i, j$$

- ▶ Use the PPML estimator.
- ▶ Estimate with domestic trade flows.
- ▶ $\pi_{i,t}$ and $\chi_{j,t}$ are exporter-time and importer-time fixed effects, controlling for size and MRs (perfectly so with PPML).
- ▶ γ_{ij} are pair fixed effects, controlling for all time-invariant bilateral trade costs, and mitigating endogeneity concerns.
- ▶ $\mathbf{BLTRL}_{ij,t}$ is a vector of time-varying bilateral covariates (e.g., Sanctions).
- ▶ $\mathbf{BRDR}_{ij,t}$ are border indicators, controlling for common globalization effects.
- ▶ $\mathbf{EXS}_{i,t}$ is a vector of non-discriminatory export support policies, e.g., export subsidies, trade fairs, etc.
- ▶ $\mathbf{IMP}_{j,t}$ is a vector of non-discriminatory import protection policies.





$$X_{ij,t} = \exp [\pi_{i,t} + \chi_{j,t} + \gamma_{ij} + \mathbf{BLTRL}_{ij,t}\beta_1 + \mathbf{BRDR}_{ij,t}\beta_{i,t} + \mathbf{EXS}_{i,t}\times\mathbf{BRDR}_{ij}\beta_2] \times \\ \exp [\mathbf{IMP}_{j,t}\times\mathbf{BRDR}_{ij}\beta_3 + \mathbf{CNTRY}_{j,t}\times\mathbf{BRDR}_{ij}\beta_4 + \mathbf{EXR}_{ij,t}\times\mathbf{BRDR}_{ij}\beta_5] \times \epsilon_{ij,t}, \quad \forall i, j$$

- ▶ Use the PPML estimator.
- ▶ Estimate with domestic trade flows.
- ▶ $\pi_{i,t}$ and $\chi_{j,t}$ are exporter-time and importer-time fixed effects, controlling for size and MRs (perfectly so with PPML).
- ▶ γ_{ij} are pair fixed effects, controlling for all time-invariant bilateral trade costs, and mitigating endogeneity concerns.
- ▶ $\mathbf{BLTRL}_{ij,t}$ is a vector of time-varying bilateral covariates (e.g., Sanctions).
- ▶ $\mathbf{BRDR}_{ij,t}$ are border indicators, controlling for common globalization effects.
- ▶ $\mathbf{EXS}_{i,t}$ is a vector of non-discriminatory export support policies, e.g., export subsidies, trade fairs, etc.
- ▶ $\mathbf{IMP}_{j,t}$ is a vector of non-discriminatory import protection policies.
- ▶ $\mathbf{CNTRY}_{j,t}$ denotes a vector of country-specific characteristics, e.g., Institutional quality, SPS, TBT.



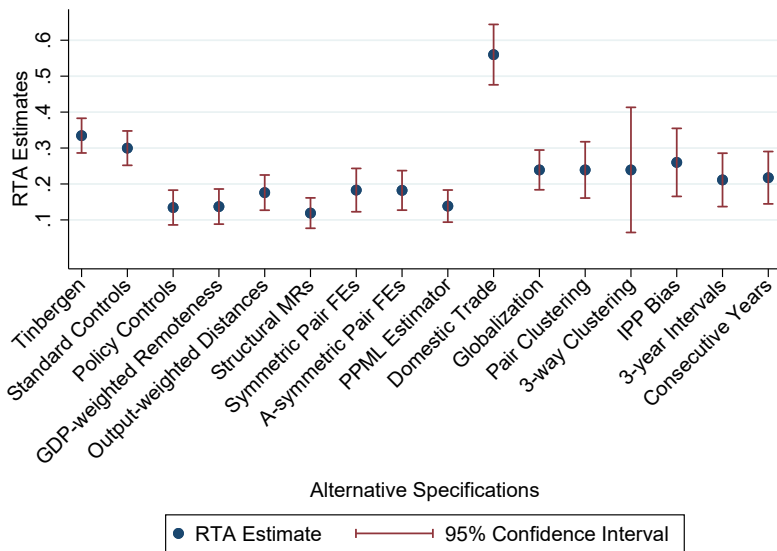


$$X_{ij,t} = \exp [\pi_{i,t} + \chi_{j,t} + \gamma_{ij} + \mathbf{BLTRL}_{ij,t}\beta_1 + \mathbf{BRDR}_{ij,t}\beta_{i,t} + \mathbf{EXS}_{i,t}\times\mathbf{BRDR}_{ij}\beta_2] \times \\ \exp [\mathbf{IMP}_{j,t}\times\mathbf{BRDR}_{ij}\beta_3 + \mathbf{CNTRY}_{j,t}\times\mathbf{BRDR}_{ij}\beta_4 + \mathbf{EXR}_{ij,t}\times\mathbf{BRDR}_{ij}\beta_5] \times \epsilon_{ij,t}, \quad \forall i, j$$

- ▶ Use the PPML estimator.
- ▶ Estimate with domestic trade flows.
- ▶ $\pi_{i,t}$ and $\chi_{j,t}$ are exporter-time and importer-time fixed effects, controlling for size and MRs (perfectly so with PPML).
- ▶ γ_{ij} are pair fixed effects, controlling for all time-invariant bilateral trade costs, and mitigating endogeneity concerns.
- ▶ $\mathbf{BLTRL}_{ij,t}$ is a vector of time-varying bilateral covariates (e.g., Sanctions).
- ▶ $\mathbf{BRDR}_{ij,t}$ are border indicators, controlling for common globalization effects.
- ▶ $\mathbf{EXS}_{i,t}$ is a vector of non-discriminatory export support policies, e.g., export subsidies, trade fairs, etc.
- ▶ $\mathbf{IMP}_{j,t}$ is a vector of non-discriminatory import protection policies.
- ▶ $\mathbf{CNTRY}_{j,t}$ denotes a vector of country-specific characteristics, e.g., Institutional quality, SPS, TBT.
- ▶ $\mathbf{EXR}_{ij,t}$ is the exchange rate between i and j at t .



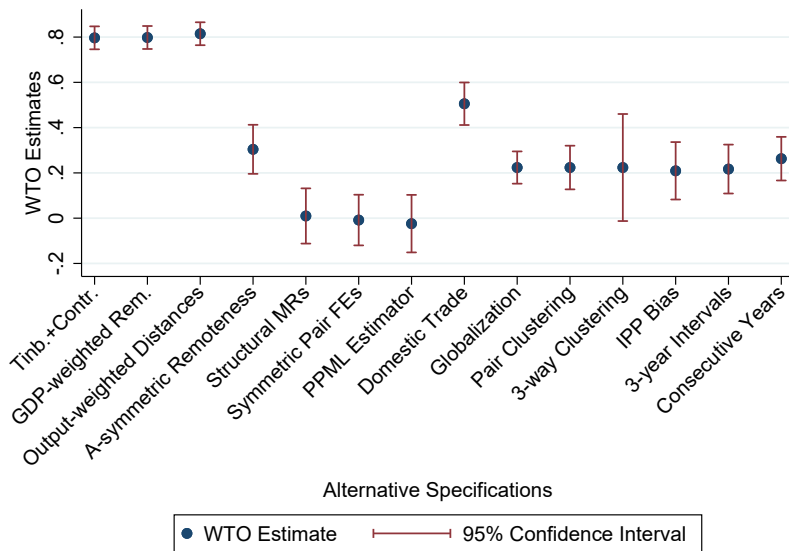
Evolution of RTA Gravity Estimates



Source: Larch and Yotov (2022).



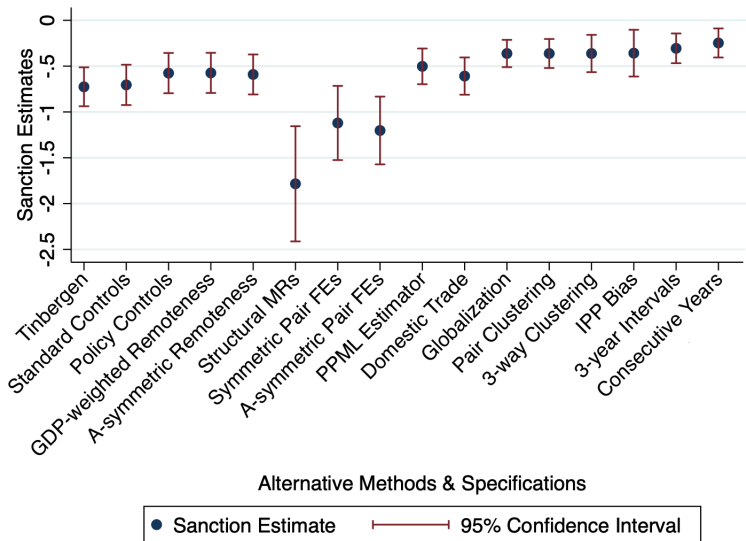
Evolution of WTO Gravity Estimates



Source: Larch and Yotov (2022).



Evolution of the Estimates of Sanctions



Source: Author's estimates.





$$X_{ij,t}^k = \left(\frac{t_{ij,t}^k}{\pi_{i,t}^k P_{j,t}^k} \right)^{1-\sigma^k} \frac{Y_{i,t}^k \psi_{j,t}^k Y_{j,t}^k}{Y_t^k}$$

- ▶ 1. Use Panel Data (Borchert et al., 2021).
- ▶ 2. Use Directional Time-varying Fixed Effects (Hummels, 1999).
- ▶ 3. Employ Pair Fixed Effects (Baier and Bergstrand, 2007).
- ▶ 4. Include Domestic Trade Flows (Yotov, 2021).
- ▶ 5. Use Consecutive-year Data (Egger et al., 2022).
- ▶ 6. Estimate Gravity with PPML (Santos Silva and Tenreyro, 2006).
- ▶ 7. Allow for Heterogeneous Policy Effects (Baier et al., 2019).
- ▶ 8. Use Commands from the 'HDFE' family (Correia et al., 2020).
- ▶ 9. Use Clustered Standard Errors (Egger and Tarlea, 2015).
- ▶ 10. Correct for IP Bias (Weidner and Zylkin, 2021).
- ▶ 11. Allow for general conditional variance (Kwon et al., 2023).
- ▶ 12. Allow for Adjustment in Trade Costs (Anderson & Yotov, 2023).
- ▶ 13. Gravity with Staggered DiD (Nagengast and Yotov, 2023).



**THE GRAVITY
POLICE**





$$X_{ij,t}^k = \left(\frac{t_{ij,t}^k}{\pi_{i,t}^k p_{j,t}^k} \right)^{1-\sigma^k} \frac{Y_{i,t}^k \psi_{j,t}^k Y_{j,t}^k}{Y_t^k}$$

- ▶ 1. Use Panel Data (Borchert et al., 2021).
- ▶ 2. Use Directional Time-varying Fixed Effects (Hummels, 1999).
- ▶ 3. Employ Pair Fixed Effects (Baier and Bergstrand, 2007).
- ▶ 4. Include Domestic Trade Flows (Yotov, 2021).
- ▶ 5. Use Consecutive-year Data (Egger et al., 2022).
- ▶ 6. Estimate Gravity with PPML (Santos Silva and Tenreyro, 2006).
- ▶ 7. Allow for Heterogeneous Policy Effects (Baier et al., 2019).
- ▶ 8. Use Commands from the 'HDFE' family (Correia et al., 2020).
- ▶ 9. Use Clustered Standard Errors (Egger and Tarlea, 2015).
- ▶ 10. Correct for IP Bias (Weidner and Zylkin, 2021).
- ▶ 11. Allow for general conditional variance (Kwon et al., 2023).
- ▶ 12. Allow for Adjustment in Trade Costs (Anderson & Yotov, 2023).
- ▶ 13. Gravity with Staggered DiD (Nagengast and Yotov, 2023).



THE GRAVITY
POLICE





- ▶ **Motivation:** The workhorse gravity estimator, PPML, assumes that:

$$\text{Var}(y|x) = h \cdot \mathbb{E}(y|x)^\lambda, \quad \lambda = 1$$



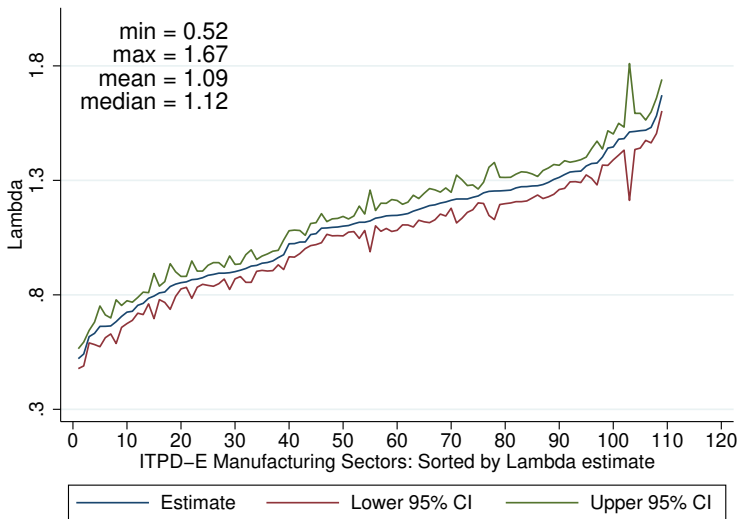


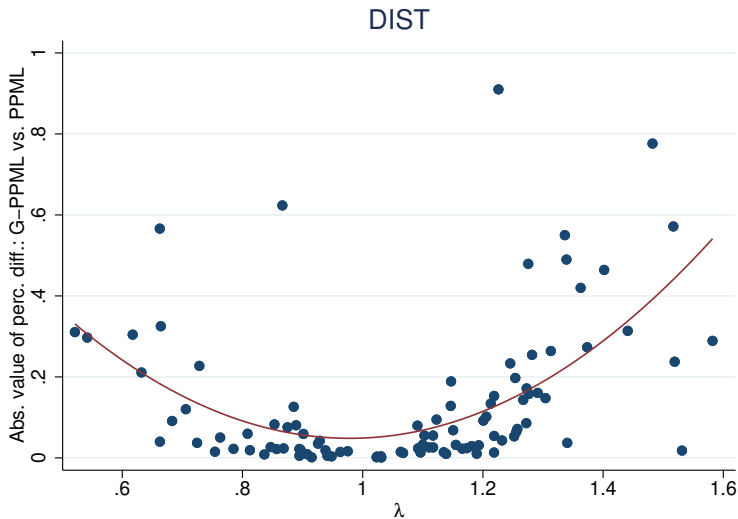
- ▶ **Motivation:** The workhorse gravity estimator, PPML, assumes that:

$$\text{Var}(y|x) = h \cdot \mathbb{E}(y|x)^\lambda, \quad \lambda = 1$$

- ▶ **Contribution:** Estimate λ by the iterated GMM of [Hansen and Lee \(2021\)](#), and use it to implement a more efficient Generalized PPML (G-PPML), which inherits the nice properties of PPML.







Source: Kwon et al. (2023).





$$X_{ij,t}^k = \left(\frac{t_{ij,t}^k}{\pi_{i,t}^k p_{j,t}^k} \right)^{1-\sigma^k} \frac{Y_{i,t}^k \psi_{j,t}^k Y_{j,t}^k}{Y_t^k}$$

- ▶ 1. Use Panel Data (Borchert et al., 2021).
- ▶ 2. Use Directional Time-varying Fixed Effects (Hummels, 1999).
- ▶ 3. Employ Pair Fixed Effects (Baier and Bergstrand, 2007).
- ▶ 4. Include Domestic Trade Flows (Yotov, 2021).
- ▶ 5. Use Consecutive-year Data (Egger et al., 2022).
- ▶ 6. Estimate Gravity with PPML (Santos Silva and Tenreyro, 2006).
- ▶ 7. Allow for Heterogeneous Policy Effects (Baier et al., 2019).
- ▶ 8. Use Commands from the 'HDFE' family (Correia et al., 2020).
- ▶ 9. Use Clustered Standard Errors (Egger and Tarlea, 2015).
- ▶ 10. Correct for IP Bias (Weidner and Zylkin, 2021).
- ▶ 11. Allow for general conditional variance (Kwon et al., 2023).
- ▶ 12. Allow for Adjustment in Trade Costs (Anderson & Yotov, 2023).
- ▶ 13. Gravity with Staggered DiD (Nagengast and Yotov, 2023).



THE GRAVITY
POLICE





$$X_{ij,t}^k = \left(\frac{t_{ij,t}^k}{\pi_{i,t}^k p_{j,t}^k} \right)^{1-\sigma^k} \frac{Y_{i,t}^k \psi_{j,t}^k Y_{j,t}^k}{Y_t^k}$$

- ▶ 1. Use Panel Data (Borchert et al., 2021).
- ▶ 2. Use Directional Time-varying Fixed Effects (Hummels, 1999).
- ▶ 3. Employ Pair Fixed Effects (Baier and Bergstrand, 2007).
- ▶ 4. Include Domestic Trade Flows (Yotov, 2021).
- ▶ 5. Use Consecutive-year Data (Egger et al., 2022).
- ▶ 6. Estimate Gravity with PPML (Santos Silva and Tenreyro, 2006).
- ▶ 7. Allow for Heterogeneous Policy Effects (Baier et al., 2019).
- ▶ 8. Use Commands from the 'HDFE' family (Correia et al., 2020).
- ▶ 9. Use Clustered Standard Errors (Egger and Tarlea, 2015).
- ▶ 10. Correct for IP Bias (Weidner and Zylkin, 2021).
- ▶ 11. Allow for general conditional variance (Kwon et al., 2023).
- ▶ 12. Allow for Adjustment in Trade Costs (Anderson & Yotov, 2023).
- ▶ 13. Gravity with Staggered DiD (Nagengast and Yotov, 2023).



THE GRAVITY
POLICE





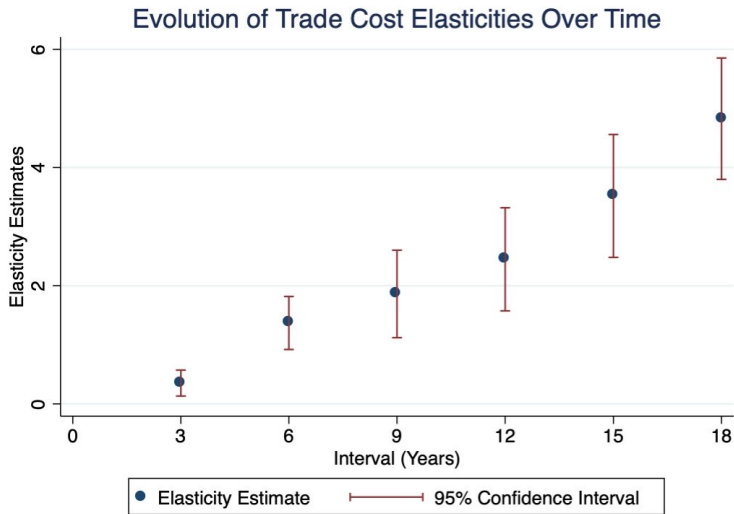
Contribution: A theory and a simple econometric implementation to estimate gravity from the short to the long run:

$$X_{ij,t} = \exp[\beta_{1,\Delta t} FTA_{ij,t} + \beta_{2,\Delta t} LN_TARIFF_{ij,t} + \pi_{i,t} + \chi_{j,t} + \gamma_{ij,\Delta t}] + \epsilon_{ij,t},$$

where:

- ▶ $\beta_{2,\Delta t}$ captures the evolution of the trade elasticity
- ▶ $\beta_{1,\Delta t} = \beta_{2,\Delta t} \beta_{FTA}$ captures the evolution of the effects of FTAs.
- ▶ $\gamma_{ij,\Delta t}$ is a set of interval-country-pair fixed effects.



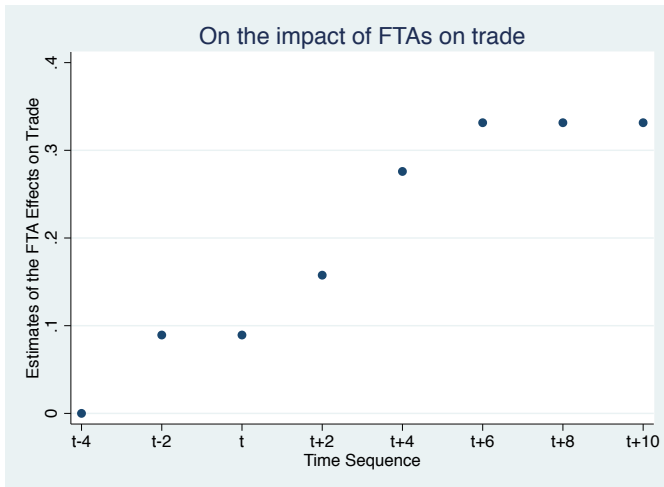


Source: Anderson and Yotov (2023).



- ▶ A simple solution to the 'International Elasticity Puzzle'.
- ▶ An explanation for tariff estimates that are smaller than one.
- ▶ How long is the 'Long Run' (in trade)? 16-17 years.
- ▶ Comparing trade elasticities should depend on time span.
- ▶ Time-varying/transitional general equilibrium analysis.
- ▶ An explanation for the evolution of the impact of FTAs.

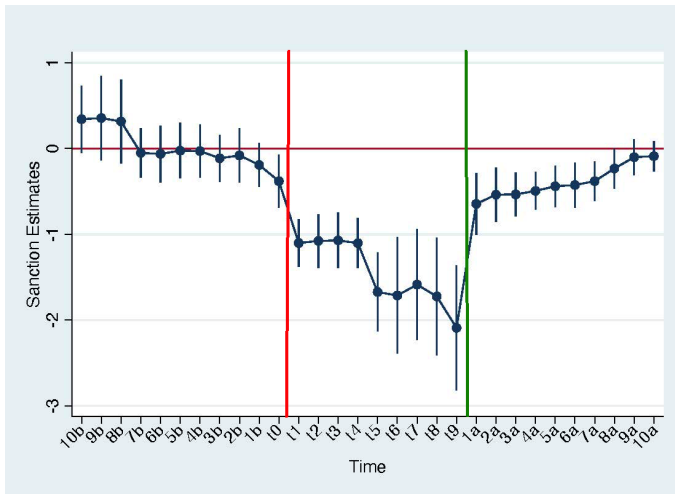




Source: Egger et al. (2022).



Evolution of the Sanction Effects



Source: Dai et al. (2021).





$$X_{ij,t}^k = \left(\frac{t_{ij,t}^k}{\pi_{i,t}^k p_{j,t}^k} \right)^{1-\sigma^k} \frac{Y_{i,t}^k \psi_{j,t}^k Y_{j,t}^k}{Y_t^k}$$

- ▶ 1. Use Panel Data (Borchert et al., 2021).
- ▶ 2. Use Directional Time-varying Fixed Effects (Hummels, 1999).
- ▶ 3. Employ Pair Fixed Effects (Baier and Bergstrand, 2007).
- ▶ 4. Include Domestic Trade Flows (Yotov, 2021).
- ▶ 5. Use Consecutive-year Data (Egger et al., 2022).
- ▶ 6. Estimate Gravity with PPML (Santos Silva and Tenreyro, 2006).
- ▶ 7. Allow for Heterogeneous Policy Effects (Baier et al., 2019).
- ▶ 8. Use Commands from the 'HDFE' family (Correia et al., 2020).
- ▶ 9. Use Clustered Standard Errors (Egger and Tarlea, 2015).
- ▶ 10. Correct for IP Bias (Weidner and Zylkin, 2021).
- ▶ 11. Allow for general conditional variance (Kwon et al., 2023).
- ▶ 12. Allow for Adjustment in Trade Costs (Anderson & Yotov, 2023).
- ▶ 13. Gravity with Staggered DiD (Nagengast and Yotov, 2023).



THE GRAVITY
POLICE





$$X_{ij,t}^k = \left(\frac{t_{ij,t}^k}{\pi_{i,t}^k p_{j,t}^k} \right)^{1-\sigma^k} \frac{Y_{i,t}^k \psi_{j,t}^k Y_{j,t}^k}{Y_t^k}$$

- ▶ 1. Use Panel Data (Borchert et al., 2021).
- ▶ 2. Use Directional Time-varying Fixed Effects (Hummels, 1999).
- ▶ 3. Employ Pair Fixed Effects (Baier and Bergstrand, 2007).
- ▶ 4. Include Domestic Trade Flows (Yotov, 2021).
- ▶ 5. Use Consecutive-year Data (Egger et al., 2022).
- ▶ 6. Estimate Gravity with PPML (Santos Silva and Tenreyro, 2006).
- ▶ 7. Allow for Heterogeneous Policy Effects (Baier et al., 2019).
- ▶ 8. Use Commands from the 'HDFE' family (Correia et al., 2020).
- ▶ 9. Use Clustered Standard Errors (Egger and Tarlea, 2015).
- ▶ 10. Correct for IP Bias (Weidner and Zylkin, 2021).
- ▶ 11. Allow for general conditional variance (Kwon et al., 2023).
- ▶ 12. Allow for Adjustment in Trade Costs (Anderson & Yotov, 2023).
- ▶ 13. Gravity with Staggered DiD (Nagengast and Yotov, 2023).



THE GRAVITY
POLICE





Contribution: Adapt and nest the new (heterogeneity-robust) staggered difference-in-differences methods within an empirical panel gravity model.





Contribution: Adapt and nest the new (heterogeneity-robust) staggered difference-in-differences methods within an empirical panel gravity model.

Benchmark gravity equation:

$$X_{ij,t} = \exp \left[\delta_{TWFE} RTA_{ij,t} + \pi_{i,t} + \chi_{j,t} + \mu_{ij} + \sum_t b_t BRDR_{ij,t} \right] \times \epsilon_{ij,t}.$$





Contribution: Adapt and nest the new (heterogeneity-robust) staggered difference-in-differences methods within an empirical panel gravity model.

Benchmark gravity equation:

$$X_{ij,t} = \exp \left[\delta_{TWFE} RTA_{ij,t} + \pi_{i,t} + \chi_{j,t} + \mu_{ij} + \sum_t b_t BRDR_{ij,t} \right] \times \epsilon_{ij,t}.$$

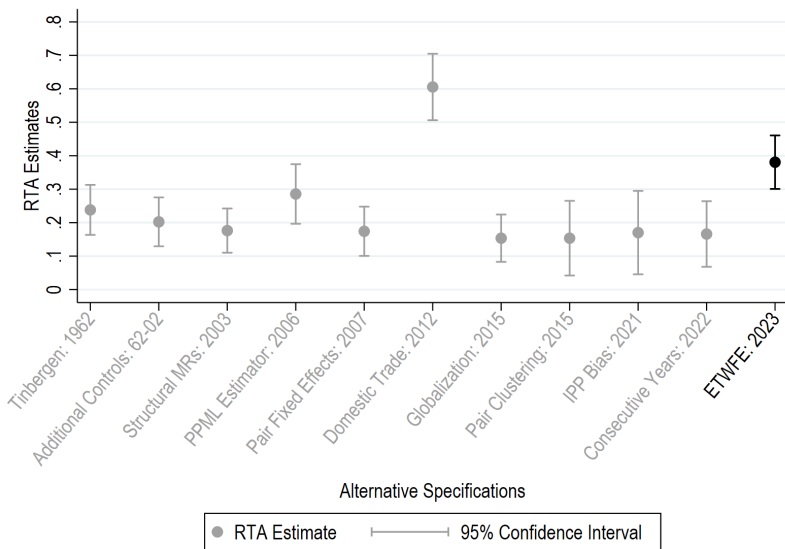
Staggered DiD specification:

$$Y_{ij,t} = \exp \left[\sum_{g=q}^T \sum_{s=g}^T \delta_{gs} D_{gs} + \pi_{i,t} + \chi_{j,t} + \mu_{ij} + \sum_t b_t BRDR_{ij,t} \right] \times \epsilon_{ij,t}.$$

where:

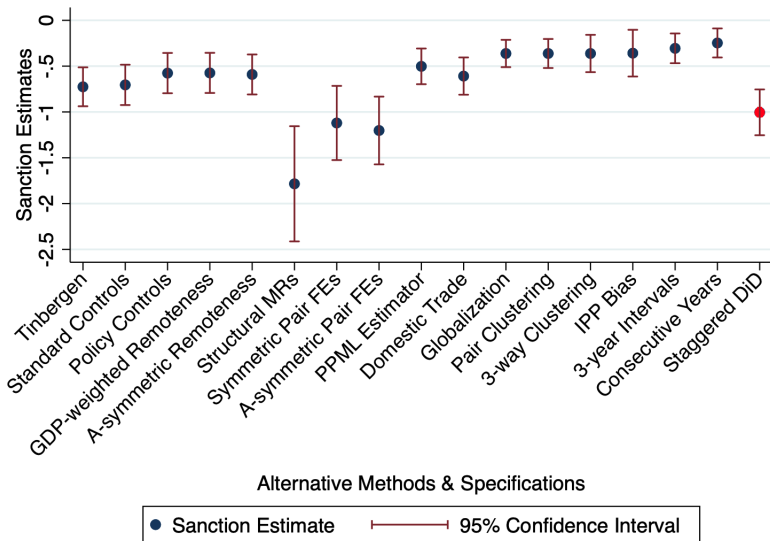
- ▶ country-pair ij belongs to treatment cohort g if the RTA onset was in year g ,
- ▶ D_{gs} is a time-varying treatment indicator equal to 1 for cohort g for $s = t$ in post-treatment years and 0 otherwise,
- ▶ δ_{gs} captures the cohort-year specific treatment effects.





Source: Nagengast and Yotov (2023).

Gravity with Staggered DiD: Sanctions Estimates



Source: Author's estimates.





- ▶ Has solid theoretical foundations, which:
 - ▶ Improves the fit of naive gravity;
 - ▶ Delivers better gravity estimates;
 - ▶ Solves prominent puzzles & mysteries;
 - ▶ Addresses certain estimation challenges.





- ▶ Has solid theoretical foundations, which:
 - ▶ Improves the fit of naive gravity;
 - ▶ Delivers better gravity estimates;
 - ▶ Solves prominent puzzles & mysteries;
 - ▶ Addresses certain estimation challenges.





- ▶ Has solid theoretical foundations, which:
 - ▶ Improves the fit of naive gravity;
 - ▶ Delivers better gravity estimates;
 - ▶ Solves prominent puzzles & mysteries;
 - ▶ Addresses certain estimation challenges.





- ▶ Is very intuitive and flexible;
- ▶ Has remarkable predictive power;
- ▶ Has solid theoretical foundations, which:
 - ▶ Improves the fit of naive gravity;
 - ▶ Delivers better gravity estimates;
 - ▶ Solves prominent puzzles & mysteries;
 - ▶ Addresses certain estimation challenges.





A Naive Estimating Equation





A Structural Estimating Equation





5:54

I want to evaluate the impact of the European Union–South Korea FTA. Should I use structural gravity or a CGE model?

Source: Seminar Question on Zoom Chat, 2021



III. Gravity is a CGE Model







Joe Biden  @JoeBiden · 48m

It's a new day in America.



24.4K



114K



608K





Joe Biden  @JoeBiden · 48m

It's a new day in America.

 24.4K  114K  608K 



Prayag @theprayagtiwari · 7m

Joe Biden is not my president

 1   





Joe Biden  @JoeBiden · 48m

It's a new day in America.

 24.4K  114K  608K 



Prayag @theprayagtiwari · 7m

Joe Biden is not my president

 1   



Travis alen @traviselen · 5m

Are you Trump supporter ?

 1   



General Equilibrium vs. Partial Equilibrium



Joe Biden  @JoeBiden · 48m

It's a new day in America.

 24.4K  114K  608K 



Prayag @theprayagtiwari · 7m


Joe Biden is not my president

 1   



Travis alen @traviselen · 5m

Are you Trump supporter ?

 1   



Prayag

@theprayagtiwari



Replying to [@traviselen](#) and [@JoeBiden](#)

No I am from india





Not accounting for first-order GE effects (e.g., trade diversion through the multilateral resistances) may lead to severely biased (e.g., of up to 70%) policy predictions.





Not accounting for first-order GE effects (e.g., trade diversion through the multilateral resistances) may lead to severely biased (e.g., of up to 70%) policy predictions.

The same first-order GE effects are often responsible for the limited success of economic sanctions.





Structural Gravity:
$$X_{ij} = \left(\frac{t_{ij}}{\bar{\pi}_i \bar{P}_j} \right)^{1-\sigma} \frac{Y_i E_j}{Y},$$

Inward Resistance:
$$P_j^{1-\sigma} = \sum_i \left(\frac{t_{ij}}{\bar{\pi}_i} \right)^{1-\sigma} \frac{Y_i}{Y},$$

Outward Resistance:
$$\bar{\pi}_i^{1-\sigma} = \sum_j \left(\frac{t_{ij}}{\bar{P}_j} \right)^{1-\sigma} \frac{E_j}{Y},$$

Market Clearing:
$$Y_i = \sum_j X_{ij}.$$





Structural Gravity:
$$X_{ij} = \left(\frac{t_{ij}}{\bar{\pi}_i \bar{P}_j} \right)^{1-\sigma} \frac{Y_i E_j}{Y},$$

Inward Resistance:
$$P_j^{1-\sigma} = \sum_i \left(\frac{t_{ij}}{\bar{\pi}_i} \right)^{1-\sigma} \frac{Y_i}{Y},$$

Outward Resistance:
$$\bar{\pi}_i^{1-\sigma} = \sum_j \left(\frac{t_{ij}}{\bar{P}_j} \right)^{1-\sigma} \frac{E_j}{Y},$$

Market Clearing:
$$Y_i = \sum_j X_{ij}.$$



Following: Anderson and van Wincoop (2003)



Structural Gravity:
$$X_{ij} = \left(\frac{t_{ij}}{\pi_i p_j} \right)^{1-\sigma} \frac{Y_i E_j}{Y},$$

Inward Resistance:
$$P_j^{1-\sigma} = \sum_i \left(\frac{t_{ij}}{\pi_i} \right)^{1-\sigma} \frac{Y_i}{Y},$$

Outward Resistance:
$$\pi_i^{1-\sigma} = \sum_j \left(\frac{t_{ij}}{p_j} \right)^{1-\sigma} \frac{E_j}{Y},$$

Market Clearing:
$$p_j = \frac{(Y_j/Y)^{\frac{1}{1-\sigma}}}{\beta_j \pi_j}.$$



Following: Anderson and van Wincoop (2003)



Structural Gravity:
$$X_{ij} = \left(\frac{t_{ij}}{\bar{\pi}_i \bar{P}_j} \right)^{1-\sigma} \frac{Y_i \psi_j Y_j}{Y},$$

Inward Resistance:
$$P_j^{1-\sigma} = \sum_i \left(\frac{t_{ij}}{\bar{\pi}_i} \right)^{1-\sigma} \frac{Y_i}{Y},$$

Outward Resistance:
$$\bar{\pi}_i^{1-\sigma} = \sum_j \left(\frac{t_{ij}}{\bar{P}_j} \right)^{1-\sigma} \frac{\psi_j Y_j}{Y},$$

Market Clearing:
$$p_j = \frac{(Y_j/Y)^{\frac{1}{1-\sigma}}}{\beta_j \bar{\pi}_j},$$

Expenditure & Output:
$$E_j = \psi_j Y_j = \psi_j Q_j p_j.$$





Structural Gravity:
$$X_{ij} = \left(\frac{t_{ij}}{\bar{\pi}_i \bar{P}_j} \right)^{1-\sigma} \frac{Y_i \psi_j Y_j}{Y},$$

Inward Resistance:
$$P_j^{1-\sigma} = \sum_i \left(\frac{t_{ij}}{\bar{\pi}_i} \right)^{1-\sigma} \frac{Y_i}{Y},$$

Outward Resistance:
$$\bar{\pi}_i^{1-\sigma} = \sum_j \left(\frac{t_{ij}}{\bar{P}_j} \right)^{1-\sigma} \frac{\psi_j Y_j}{Y},$$

Market Clearing:
$$p_j = \frac{(Y_j/Y)^{\frac{1}{1-\sigma}}}{\beta_j \bar{\pi}_j},$$

Expenditure & Output:
$$Y_j = Q_j p_j.$$





'Partial Equilibrium' $\left\{ \begin{aligned} X_{ij} &= \left(\frac{t_{ij}}{\pi_i p_j} \right)^{1-\sigma} \frac{Y_i \psi_j Y_j}{Y}, \end{aligned} \right.$

Inward Resistance: $P_j^{1-\sigma} = \sum_i \left(\frac{t_{ij}}{\pi_i} \right)^{1-\sigma} \frac{Y_i}{Y},$

Outward Resistance: $\pi_i^{1-\sigma} = \sum_j \left(\frac{t_{ij}}{p_j} \right)^{1-\sigma} \frac{\psi_j Y_j}{Y},$

Market Clearing: $p_j = \frac{(Y_j/Y)^{\frac{1}{1-\sigma}}}{\beta_j \pi_j},$

Expenditure & Output: $Y_j = Q_j p_j.$



Following: Anderson et al. (2020)



'Partial Equilibrium' $\left\{ \begin{array}{l} X_{ij} = \left(\frac{t_{ij}}{\pi_i p_j} \right)^{1-\sigma} \frac{Y_i \psi_j Y_j}{Y}, \end{array} \right.$

'Conditional' GE $\left\{ \begin{array}{l} P_j^{1-\sigma} = \sum_i \left(\frac{t_{ij}}{\pi_i} \right)^{1-\sigma} \frac{Y_i}{Y}, \\ \pi_i^{1-\sigma} = \sum_j \left(\frac{t_{ij}}{P_j} \right)^{1-\sigma} \frac{\psi_j Y_j}{Y}, \end{array} \right.$

Market Clearing: $p_j = \frac{(Y_j/Y)^{\frac{1}{1-\sigma}}}{\beta_j \pi_j}$,

Expenditure & Output: $Y_j = Q_j p_j$.



Following: Anderson et al. (2020)



'Partial Equilibrium' $\left\{ \begin{array}{l} X_{ij} = \left(\frac{t_{ij}}{\pi_i p_j} \right)^{1-\sigma} \frac{Y_i \psi_j Y_j}{Y}, \end{array} \right.$

'Conditional' GE $\left\{ \begin{array}{l} P_j^{1-\sigma} = \sum_i \left(\frac{t_{ij}}{\pi_i} \right)^{1-\sigma} \frac{Y_i}{Y}, \\ \pi_i^{1-\sigma} = \sum_j \left(\frac{t_{ij}}{P_j} \right)^{1-\sigma} \frac{\psi_j Y_j}{Y}, \end{array} \right.$

'Full Endowment' GE $\left\{ \begin{array}{l} p_j = \frac{(Y_j/Y)^{\frac{1}{1-\sigma}}}{\beta_j \pi_j}, \\ Y_j = Q_j p_j. \end{array} \right.$



Following: Anderson et al. (2020)



'Partial Equilibrium'

$$\left\{ \begin{array}{l} X_{ij} = \left(\frac{t_{ij}}{\pi_i p_j} \right)^{1-\sigma} \frac{Y_i \psi_j Y_j}{Y}, \end{array} \right.$$

'Conditional' GE

$$\left\{ \begin{array}{l} P_j^{1-\sigma} = \sum_i \left(\frac{t_{ij}}{\pi_i} \right)^{1-\sigma} \frac{Y_i}{Y}, \\ \pi_i^{1-\sigma} = \sum_j \left(\frac{t_{ij}}{P_j} \right)^{1-\sigma} \frac{\psi_j Y_j}{Y}, \end{array} \right.$$

'Full Endowment' GE

$$\left\{ \begin{array}{l} p_j = \frac{(Y_j/Y)^{\frac{1}{1-\sigma}}}{\beta_j \pi_j}, \\ Y_j = Q_j p_j. \end{array} \right.$$



Following: Anderson et al. (2020)



'Partial Equilibrium' $\left\{ \begin{array}{l} X_{ij} = \left(\frac{t_{ij}}{\pi_i p_j} \right)^{1-\sigma} \frac{Y_i \psi_j Y_j}{Y}, \end{array} \right.$

'Conditional' GE $\left\{ \begin{array}{l} P_j^{1-\sigma} = \sum_i \left(\frac{t_{ij}}{\pi_i} \right)^{1-\sigma} \frac{Y_i}{Y}, \\ \pi_i^{1-\sigma} = \sum_j \left(\frac{t_{ij}}{P_j} \right)^{1-\sigma} \frac{\psi_j Y_j}{Y}, \end{array} \right.$

'Full Endowment' GE $\left\{ \begin{array}{l} p_j = \frac{(Y_j/Y)^{\frac{1}{1-\sigma}}}{\beta_j \pi_j}, \\ Y_j = Q_j p_j. \end{array} \right.$



Following: Anderson et al. (2020)



'Partial Equilibrium'

$$\left\{ \begin{array}{l} X_{ij} = \left(\frac{t_{ij}}{\bar{\pi}_i \bar{p}_j} \right)^{1-\sigma} \frac{Y_i \psi_j Y_j}{Y}, \end{array} \right.$$

'Conditional' GE

$$\left\{ \begin{array}{l} P_j^{1-\sigma} = \sum_i \left(\frac{t_{ij}}{\bar{\pi}_i} \right)^{1-\sigma} \frac{Y_i}{Y}, \\ \bar{\pi}_i^{1-\sigma} = \sum_j \left(\frac{t_{ij}}{\bar{p}_j} \right)^{1-\sigma} \frac{\psi_j Y_j}{Y}, \end{array} \right.$$

'Full Endowment' GE

$$\left\{ \begin{array}{l} p_j = \frac{(Y_j/Y)^{\frac{1}{1-\sigma}}}{\beta_j \bar{\pi}_j}, \\ Y_j = Q_j p_j. \end{array} \right.$$



Following: Anderson et al. (2020)



'Partial Equilibrium'

$$\left\{ \begin{array}{l} X_{ij} = \left(\frac{t_{ij}}{\pi_i p_j} \right)^{1-\sigma} \frac{Y_i \psi_j Y_j}{Y}, \end{array} \right.$$

'Conditional' GE

$$\left\{ \begin{array}{l} P_j^{1-\sigma} = \sum_i \left(\frac{t_{ij}}{\pi_i} \right)^{1-\sigma} \frac{Y_i}{Y}, \\ \pi_i^{1-\sigma} = \sum_j \left(\frac{t_{ij}}{P_j} \right)^{1-\sigma} \frac{\psi_j Y_j}{Y}, \end{array} \right.$$

'Full Endowment' GE

$$\left\{ \begin{array}{l} p_j = \frac{(Y_j/Y)^{\frac{1}{1-\sigma}}}{\beta_j \pi_j}, \\ Y_j = Q_j p_j. \end{array} \right.$$



Following: Anderson et al. (2020)



'Partial Equilibrium'

$$\left\{ \begin{array}{l} X_{ij} = \left(\frac{t_{ij}}{\pi_i P_j} \right)^{1-\sigma} \frac{Y_i \psi_j Y_j}{Y}, \end{array} \right.$$

'Conditional' GE

$$\left\{ \begin{array}{l} P_j^{1-\sigma} = \sum_i \left(\frac{t_{ij}}{\pi_i} \right)^{1-\sigma} \frac{Y_i}{Y}, \\ \pi_i^{1-\sigma} = \sum_j \left(\frac{t_{ij}}{P_j} \right)^{1-\sigma} \frac{\psi_j Y_j}{Y}, \end{array} \right.$$

'Full Endowment' GE

$$\left\{ \begin{array}{l} p_j = \frac{(Y_j/Y)^{\frac{1}{1-\sigma}}}{\beta_j \pi_j}, \\ Y_j = Q_j p_j. \end{array} \right.$$



Following: Anderson et al. (2020)



'Partial Equilibrium'

$$\left\{ \begin{array}{l} X_{ij} = \left(\frac{t_{ij}}{\pi_i P_j} \right)^{1-\sigma} \frac{Y_i \psi_j Y_j}{Y}, \end{array} \right.$$

'Conditional' GE

$$\left\{ \begin{array}{l} P_j^{1-\sigma} = \sum_i \left(\frac{t_{ij}}{\pi_i} \right)^{1-\sigma} \frac{Y_i}{Y}, \\ \pi_i^{1-\sigma} = \sum_j \left(\frac{t_{ij}}{P_j} \right)^{1-\sigma} \frac{\psi_j Y_j}{Y}, \end{array} \right.$$

'Full Endowment' GE

$$\left\{ \begin{array}{l} p_j = \frac{(Y_j/Y)^{\frac{1}{1-\sigma}}}{\beta_j \pi_j}, \\ Y_j = Q_j p_j. \end{array} \right.$$



Following: Anderson et al. (2020)



'Partial Equilibrium'

$$\left\{ \begin{array}{l} X_{ij} = \left(\frac{t_{ij}}{\pi_i P_j} \right)^{1-\sigma} \frac{Y_i \psi_j Y_j}{Y}, \end{array} \right.$$

'Conditional' GE

$$\left\{ \begin{array}{l} P_j^{1-\sigma} = \sum_i \left(\frac{t_{ij}}{\pi_i} \right)^{1-\sigma} \frac{Y_i}{Y}, \\ \pi_i^{1-\sigma} = \sum_j \left(\frac{t_{ij}}{P_j} \right)^{1-\sigma} \frac{\psi_j Y_j}{Y}, \end{array} \right.$$

'Full Endowment' GE

$$\left\{ \begin{array}{l} p_j = \frac{(Y_j/Y)^{\frac{1}{1-\sigma}}}{\beta_j \pi_j}, \\ Y_j = Q_j p_j. \end{array} \right.$$



Following: Anderson et al. (2020)



'Partial Equilibrium'

$$\left\{ \begin{array}{l} X_{ij} = \left(\frac{t_{ij}}{\pi_i P_j} \right)^{1-\sigma} \frac{Y_i \psi_j Y_j}{Y}, \end{array} \right.$$

'Conditional' GE

$$\left\{ \begin{array}{l} P_j^{1-\sigma} = \sum_i \left(\frac{t_{ij}}{\pi_i} \right)^{1-\sigma} \frac{Y_i}{Y}, \\ \pi_i^{1-\sigma} = \sum_j \left(\frac{t_{ij}}{P_j} \right)^{1-\sigma} \frac{\psi_j Y_j}{Y}, \end{array} \right.$$

'Full Endowment' GE

$$\left\{ \begin{array}{l} p_j = \frac{(Y_j/Y)^{\frac{1}{1-\sigma}}}{\beta_j \pi_j}, \\ Y_j = Q_j p_j. \end{array} \right.$$



Following: Anderson et al. (2020)



'Partial Equilibrium'

$$\left\{ \begin{array}{l} X_{ij} = \left(\frac{t_{ij}}{\pi_i P_j} \right)^{1-\sigma} \frac{Y_i \psi_j Y_j}{Y}, \end{array} \right.$$

'Conditional' GE

$$\left\{ \begin{array}{l} P_j^{1-\sigma} = \sum_i \left(\frac{t_{ij}}{\pi_i} \right)^{1-\sigma} \frac{Y_i}{Y}, \\ \pi_i^{1-\sigma} = \sum_j \left(\frac{t_{ij}}{P_j} \right)^{1-\sigma} \frac{\psi_j Y_j}{Y}, \end{array} \right.$$

'Full Endowment' GE

$$\left\{ \begin{array}{l} p_j = \frac{(Y_j/Y)^{\frac{1}{1-\sigma}}}{\beta_j \pi_j}, \\ Y_j = Q_j p_j. \end{array} \right.$$



Following: Anderson et al. (2020)



'Partial Equilibrium'

$$\left\{ \begin{array}{l} X_{ij} = \left(\frac{t_{ij}}{\pi_i P_j} \right)^{1-\sigma} \frac{Y_i \psi_j Y_j}{Y}, \end{array} \right.$$

'Conditional' GE

$$\left\{ \begin{array}{l} P_j^{1-\sigma} = \sum_i \left(\frac{t_{ij}}{\pi_i} \right)^{1-\sigma} \frac{Y_i}{Y}, \\ \pi_i^{1-\sigma} = \sum_j \left(\frac{t_{ij}}{P_j} \right)^{1-\sigma} \frac{\psi_j Y_j}{Y}, \end{array} \right.$$

'Full Endowment' GE

$$\left\{ \begin{array}{l} p_j = \frac{(Y_j/Y)^{\frac{1}{1-\sigma}}}{\beta_j \pi_j}, \\ Y_j = Q_j p_j. \end{array} \right.$$



Following: Anderson et al. (2020)



'Partial Equilibrium'

$$\left\{ \begin{array}{l} X_{ij} = \left(\frac{t_{ij}}{\pi_i P_j} \right)^{1-\sigma} \frac{Y_i \psi_j Y_j}{Y}, \end{array} \right.$$

'Conditional' GE

$$\left\{ \begin{array}{l} P_j^{1-\sigma} = \sum_i \left(\frac{t_{ij}}{\pi_i} \right)^{1-\sigma} \frac{Y_i}{Y}, \\ \pi_i^{1-\sigma} = \sum_j \left(\frac{t_{ij}}{P_j} \right)^{1-\sigma} \frac{\psi_j Y_j}{Y}, \end{array} \right.$$

'Full Endowment' GE

$$\left\{ \begin{array}{l} p_j = \frac{(Y_j/Y)^{\frac{1}{1-\sigma}}}{\beta_j \pi_j}, \\ Y_j = Q_j p_j. \end{array} \right.$$



Following: Anderson et al. (2020)



$$\begin{aligned} \text{'Partial Equilibrium'} & \quad \left\{ \begin{aligned} X_{ij} &= \left(\frac{t_{ij}}{\pi_i P_j} \right)^{1-\sigma} \frac{Y_i \psi_j Y_j}{Y}, \end{aligned} \right. \\ \text{'Conditional' GE} & \quad \left\{ \begin{aligned} P_j^{1-\sigma} &= \sum_i \left(\frac{t_{ij}}{\pi_i} \right)^{1-\sigma} \frac{Y_i}{Y}, \\ \pi_i^{1-\sigma} &= \sum_j \left(\frac{t_{ij}}{P_j} \right)^{1-\sigma} \frac{\psi_j Y_j}{Y}, \end{aligned} \right. \\ \text{'Full Endowment' GE} & \quad \left\{ \begin{aligned} p_j &= \frac{(Y_j/Y)^{\frac{1}{1-\sigma}}}{\beta_j \pi_j}, \\ Y_j &= Q_j p_j. \end{aligned} \right. \end{aligned}$$



Following: Anderson et al. (2020)



Structural Gravity:
$$X_{ij} = \left(\frac{t_{ij}}{\bar{\pi}_i \bar{P}_j} \right)^{1-\sigma} \frac{Y_i \psi_j Y_j}{Y},$$

Inward Resistance:
$$P_j^{1-\sigma} = \sum_i \left(\frac{t_{ij}}{\bar{\pi}_i} \right)^{1-\sigma} \frac{Y_i}{Y},$$

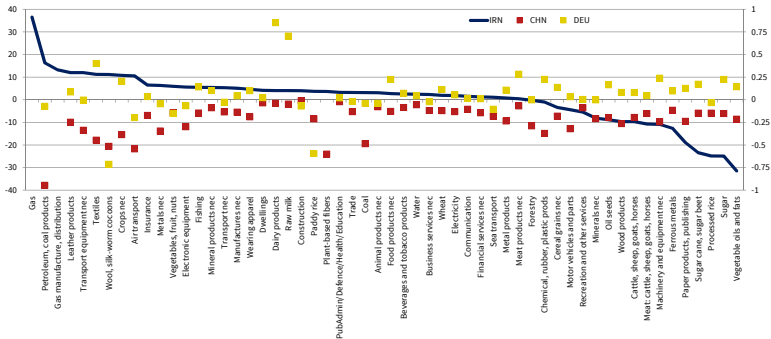
Outward Resistance:
$$\bar{\pi}_i^{1-\sigma} = \sum_j \left(\frac{t_{ij}}{\bar{P}_j} \right)^{1-\sigma} \frac{\psi_j Y_j}{Y},$$

Market Clearing:
$$p_j = \frac{(Y_j/Y)^{\frac{1}{1-\sigma}}}{\beta_j \bar{\pi}_j},$$

Expenditure & Output:
$$Y_j = Q_j p_j.$$



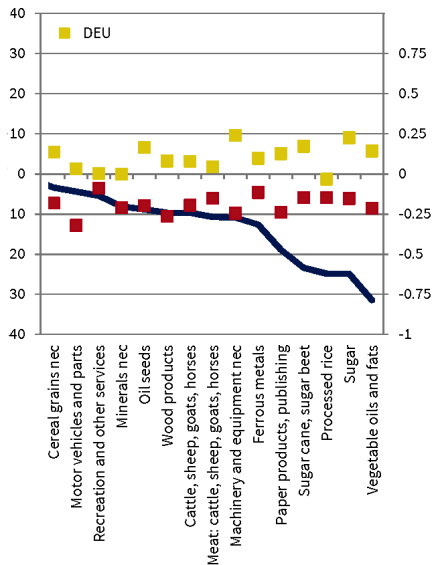
The GE Effects of the Sanctions on Iran



Source: Felbermayr et al. (2019).



The GE Effects of the Sanctions on Iran



Source: Felbermayr et al. (2019).



Gravity is a CGE model! Remarkably,
it is also an **Estimating** CGE model!!



Structural Gravity:
$$X_{ij} = \left(\frac{t_{ij}}{\bar{\pi}_i \bar{P}_j} \right)^{1-\sigma} \frac{Y_i \psi_j Y_j}{Y},$$

Inward Resistance:
$$P_j^{1-\sigma} = \sum_i \left(\frac{t_{ij}}{\bar{\pi}_i} \right)^{1-\sigma} \frac{Y_i}{Y},$$

Outward Resistance:
$$\bar{\pi}_i^{1-\sigma} = \sum_j \left(\frac{t_{ij}}{\bar{P}_j} \right)^{1-\sigma} \frac{\psi_j Y_j}{Y},$$

Market Clearing:
$$p_i = \frac{(Y_i/Y)^{\frac{1}{1-\sigma}}}{\beta_i \bar{\pi}_i},$$

Output Value:
$$Y_i = Q_i p_i.$$





Structural Gravity:
$$X_{ij} = \left(\frac{t_{ij}}{\bar{\pi}_i \bar{P}_j} \right)^{1-\sigma} \frac{Y_i \psi_j Y_j}{Y},$$

Inward Resistance:
$$P_j^{1-\sigma} = \sum_i \left(\frac{t_{ij}}{\bar{\pi}_i} \right)^{1-\sigma} \frac{Y_i}{Y},$$

Outward Resistance:
$$\bar{\pi}_i^{1-\sigma} = \sum_j \left(\frac{t_{ij}}{\bar{P}_j} \right)^{1-\sigma} \frac{\psi_j Y_j}{Y},$$

Market Clearing:
$$p_i = \frac{(Y_i/Y)^{\frac{1}{1-\sigma}}}{\beta_i \bar{\pi}_i},$$

Output Value:
$$Y_i = Q_i p_i.$$





Structural Gravity:
$$X_{ij} = \left(\frac{t_{ij}}{\bar{\pi}_i \bar{P}_j} \right)^{1-\sigma} \frac{Y_i \psi_j Y_j}{Y},$$

Inward Resistance:
$$P_j^{1-\sigma} = \sum_i \left(\frac{t_{ij}}{\bar{\pi}_i} \right)^{1-\sigma} \frac{Y_i}{Y},$$

Outward Resistance:
$$\bar{\pi}_i^{1-\sigma} = \sum_j \left(\frac{t_{ij}}{\bar{P}_j} \right)^{1-\sigma} \frac{\psi_j Y_j}{Y},$$

Market Clearing:
$$p_i = \frac{(Y_i/Y)^{\frac{1}{1-\sigma}}}{\beta_i \bar{\pi}_i},$$

Output Value:
$$Y_i = A_i L_i^{1-\alpha} K_i^\alpha p_i.$$





Structural Gravity:
$$X_{ij} = \left(\frac{t_{ij}}{\bar{\pi}_i \bar{P}_j} \right)^{1-\sigma} \frac{Y_i \psi_j Y_j}{Y},$$

Inward Resistance:
$$P_j^{1-\sigma} = \sum_i \left(\frac{t_{ij}}{\bar{\pi}_i} \right)^{1-\sigma} \frac{Y_i}{Y},$$

Outward Resistance:
$$\bar{\pi}_i^{1-\sigma} = \sum_j \left(\frac{t_{ij}}{\bar{P}_j} \right)^{1-\sigma} \frac{\psi_j Y_j}{Y},$$

Market Clearing:
$$p_i = \frac{(Y_i/Y)^{\frac{1}{1-\sigma}}}{\beta_i \bar{\pi}_i}.$$

Output Value:
$$Y_i = A_i L_i^{1-\alpha} K_i^\alpha p_i.$$





Structural Gravity:
$$X_{ij} = \left(\frac{t_{ij}}{\bar{\pi}_i \bar{P}_j} \right)^{1-\sigma} \frac{Y_i \psi_j Y_j}{Y},$$

Inward Resistance:
$$P_j^{1-\sigma} = \sum_i \left(\frac{t_{ij}}{\bar{\pi}_i} \right)^{1-\sigma} \frac{Y_i}{Y},$$

Outward Resistance:
$$\bar{\pi}_i^{1-\sigma} = \sum_j \left(\frac{t_{ij}}{\bar{P}_j} \right)^{1-\sigma} \frac{\psi_j Y_j}{Y},$$

Market Clearing:
$$p_i = \frac{(Y_i/Y)^{\frac{1}{1-\sigma}}}{\beta_i \bar{\pi}_i}.$$

Output Value:
$$Y_i = A_i L_i^{1-\alpha} K_i^\alpha p_i.$$





Structural Gravity:
$$X_{ij} = \left(\frac{t_{ij}}{\bar{\pi}_i \bar{P}_j} \right)^{1-\sigma} \frac{Y_i \psi_j Y_j}{Y},$$

Inward Resistance:
$$P_j^{1-\sigma} = \sum_i \left(\frac{t_{ij}}{\bar{\pi}_i} \right)^{1-\sigma} \frac{Y_i}{Y},$$

Outward Resistance:
$$\bar{\pi}_i^{1-\sigma} = \sum_j \left(\frac{t_{ij}}{\bar{P}_j} \right)^{1-\sigma} \frac{\psi_j Y_j}{Y},$$

Output Value:
$$Y_i = \beta_i^{-\frac{1}{\sigma}} A_i^{\frac{1}{\sigma}} L_i^{\frac{1-\alpha}{\sigma}} K_i^{\frac{\alpha}{\sigma}} Y^{\frac{\sigma-1}{\sigma}} \bar{\pi}_i^{-\frac{1}{\sigma}}.$$





Structural Gravity:
$$X_{ij} = \left(\frac{t_{ij}}{\bar{\pi}_i \bar{P}_j} \right)^{1-\sigma} \frac{Y_i \psi_j Y_j}{Y},$$

Inward Resistance:
$$P_j^{1-\sigma} = \sum_i \left(\frac{t_{ij}}{\bar{\pi}_i} \right)^{1-\sigma} \frac{Y_i}{Y},$$

Outward Resistance:
$$\bar{\pi}_i^{1-\sigma} = \sum_j \left(\frac{t_{ij}}{\bar{P}_j} \right)^{1-\sigma} \frac{\psi_j Y_j}{Y},$$

Output Value:
$$Y_i = \beta_i^{-\frac{1}{\sigma}} A_i^{\frac{1}{\sigma}} L_i^{\frac{1-\alpha}{\sigma}} K_i^{\frac{\alpha}{\sigma}} Y^{\frac{\sigma-1}{\sigma}} \bar{\pi}_i^{-\frac{1}{\sigma}}.$$





Structural Gravity:
$$X_{ij} = \left(\frac{t_{ij}}{\bar{\pi}_i \bar{P}_j} \right)^{1-\sigma} \frac{Y_i \psi_j Y_j}{Y},$$

Inward Resistance:
$$P_j^{1-\sigma} = \sum_i \left(\frac{t_{ij}}{\bar{\pi}_i} \right)^{1-\sigma} \frac{Y_i}{Y},$$

Outward Resistance:
$$\bar{\pi}_i^{1-\sigma} = \sum_j \left(\frac{t_{ij}}{\bar{P}_j} \right)^{1-\sigma} \frac{\psi_j Y_j}{Y},$$

Output Value:
$$Y_i = \beta_i^{-\frac{1}{\sigma}} A_i^{\frac{1}{\sigma}} L_i^{\frac{1-\alpha}{\sigma}} K_i^{\frac{\alpha}{\sigma}} Y^{\frac{\sigma-1}{\sigma}} \bar{\pi}_i^{-\frac{1}{\sigma}}.$$





Trade: $X_{ij,t} = \exp[\mathbf{GRAV}_{ij,t}\gamma + \chi_{j,t} + \pi_{i,t}] \times \epsilon_{ij,t},$

Inward Resistance: $P_j^{1-\sigma} = \sum_i \left(\frac{t_{ij}}{P_i} \right)^{1-\sigma} \frac{Y_i}{Y},$

Outward Resistance: $\Pi_i^{1-\sigma} = \sum_j \left(\frac{t_{ij}}{P_j} \right)^{1-\sigma} \frac{\psi_j Y_j}{Y},$

Output Value: $Y_i = \beta_i^{-\frac{1}{\sigma}} A_i^{\frac{1}{\sigma}} L_i^{\frac{1-\alpha}{\sigma}} K_i^{\frac{\alpha}{\sigma}} Y^{\frac{\sigma-1}{\sigma}} \Pi_i^{-\frac{1}{\sigma}}.$





Trade: $X_{ij,t} = \exp[\mathbf{GRAV}_{ij,t}\gamma + \chi_{j,t} + \pi_{i,t}] \times \epsilon_{ij,t},$

IMR: $\hat{P}_{j,t}^{1-\sigma} = \frac{E_{j,t}}{\exp(\hat{\chi}_{j,t})},$

OMR: $\hat{\Pi}_{i,t}^{1-\sigma} = \frac{Y_{i,t}}{\exp(\hat{\pi}_{i,t})},$

Output Value: $Y_i = \beta_i^{-\frac{1}{\sigma}} A_i^{\frac{1}{\sigma}} L_i^{\frac{1-\alpha}{\sigma}} K_i^{\frac{\alpha}{\sigma}} Y^{\frac{\sigma-1}{\sigma}} \Pi_i^{-\frac{1}{\sigma}}.$



Following: [Anderson and Yotov \(2012\)](#), [Arvis and Shepherd \(2013\)](#), and [Fally \(2015\)](#)





$$\text{Trade: } X_{ij,t} = \exp[\mathbf{GRAV}_{ij,t}\gamma + \chi_{j,t} + \pi_{i,t}] \times \epsilon_{ij,t},$$

$$\text{IMR: } \hat{P}_{j,t}^{1-\sigma} = \frac{E_{j,t}}{\exp(\hat{\chi}_{j,t})},$$

$$\text{OMR: } \hat{\Pi}_{i,t}^{1-\sigma} = \frac{Y_{i,t}}{\exp(\hat{\pi}_{i,t})},$$

$$\text{Output: } \ln Y_{i,t} = \kappa_1 \ln L_{i,t} + \kappa_2 \ln K_{i,t} + \kappa_3 \ln \left(\frac{1}{\hat{\Pi}_{i,t}^{1-\sigma}} \right) + \nu_t + \omega_i + \varepsilon_{i,t}.$$



Following: **Anderson et al. (2020)**



$$\text{Trade: } X_{ij,t} = \exp[\mathbf{GRAV}_{ij,t}\gamma + \chi_{j,t} + \pi_{i,t}] \times \epsilon_{ij,t},$$

$$\text{IMR: } \hat{P}_{j,t}^{1-\sigma} = \frac{E_{j,t}}{\exp(\hat{\chi}_{j,t})},$$

$$\text{OMR: } \hat{\Pi}_{i,t}^{1-\sigma} = \frac{Y_{i,t}}{\exp(\hat{\pi}_{i,t})},$$

$$\text{Output: } \ln Y_{i,t} = \kappa_1 \ln L_{i,t} + \kappa_2 \ln K_{i,t} + \frac{1}{-\sigma} \ln \left(\frac{1}{\hat{\Pi}_{i,t}^{1-\sigma}} \right) + \nu_t + \omega_i + \varepsilon_{i,t}.$$



Following: Anderson et al. (2020)



Trade: $X_{ij,t} = \exp[\mathbf{GRAV}_{ij,t}\gamma + \chi_{j,t} + \pi_{i,t}] \times \epsilon_{ij,t}$

IMR: $\hat{P}_{j,t}^{1-\sigma} = \frac{E_{j,t}}{\exp(\hat{\chi}_{j,t})}$

OMR: $\hat{\Pi}_{i,t}^{1-\sigma} = \frac{Y_{i,t}}{\exp(\hat{\pi}_{i,t})}$

Output: $\ln Y_{i,t} = \kappa_1 \ln L_{i,t} + \kappa_2 \ln K_{i,t} + \frac{1}{-\sigma} \ln \left(\frac{1}{\hat{\Pi}_{i,t}^{1-\sigma}} \right) + \nu_t + \omega_i + \varepsilon_{i,t}$



Following: **Freeman et al. (2021)**



$$X_{ij,t} = \exp[\mathbf{GRAV}_{ij,t}\gamma + \chi_{j,t} + \nu_t + \omega_j + \kappa_1 \ln L_{i,t} + \kappa_2 \ln K_{i,t}] \times \exp\left[\kappa_3 \ln\left(\hat{\Pi}_{i,t}\right) + \mathbf{CNTRY}_{i,t}\kappa\right] \times \tilde{\epsilon}_{ij,t}$$

- ▶ where $\kappa_3 = \frac{\sigma(1-\sigma)+1}{(1-\sigma)\sigma}$;
- ▶ Implementation is a simple two-stage estimation procedure;
- ▶ Identifies **full** effects of country-specific policies within structural gravity;
- ▶ Recover estimates of the trade elasticity without price and/or tariff data;
 - ▶ Obtain estimates of the trade elasticity for services: $\sigma_{Services} \in [2.5; 5.36]$;



Following: Freeman et al. (2021)



- ▶ Has the nice properties of CGE models;
- ▶ Delivers key structural parameters;
- ▶ Uncovers new estimation opportunities.





- ▶ Has the nice properties of CGE models;
- ▶ Delivers key structural parameters;
- ▶ Uncovers new estimation opportunities.





- ▶ Has the nice properties of CGE models;
- ▶ Delivers key structural parameters;
- ▶ Uncovers new estimation opportunities.





- ▶ Is very intuitive and flexible;
- ▶ Has remarkable predictive power;
- ▶ Has solid theoretical foundations;
- ▶ Has the nice properties of CGE models;
- ▶ Delivers key structural parameters;
- ▶ Uncovers new estimation opportunities.





A **Structural** Estimating Equation





An **Estimating CGE (E-CGE)** Model

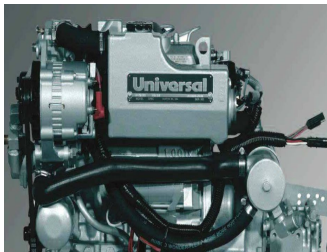




“The structural gravity model
is a **small scale** CGE model.”

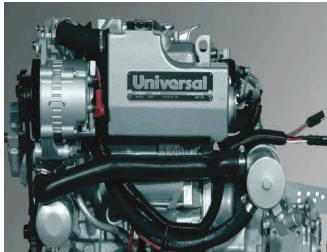
Source: Top CGE Economist





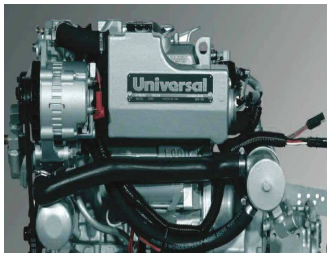


Policy
Trade & Other
($N^2 + N$)





**Policy
Trade & Other**
 $(N^2 + N)$



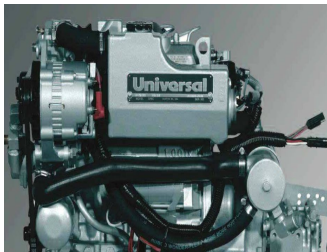
⇒ **Consumers**

⇒ **Producers**
 $(N*2)$





Policy
Trade & Other
($N^2 + N$)



⇒ Consumers
⇒ Producers
($N*2$)



Wages
Employment
Investment
Environment
Resources

NOTE: The Gravity Model can be conveniently integrated within a wide class of GE superstructures. While preserving tractability!



IV. Nested Gravity





Structural Gravity:

$$X_{ij,t} = \left(\frac{t_{ij,t}}{\bar{\pi}_{i,t} P_{j,t}} \right)^{1-\sigma} \frac{Y_{i,t} \psi_j Y_{j,t}}{Y_t},$$

Inward Resistance:

$$P_{j,t}^{1-\sigma} = \sum_i \left(\frac{t_{ij,t}}{\bar{\pi}_{i,t}} \right)^{1-\sigma} \frac{Y_{i,t}}{Y_t},$$

Outward Resistance:

$$\bar{\pi}_{i,t}^{1-\sigma} = \sum_j \left(\frac{t_{ij,t}}{P_{j,t}} \right)^{1-\sigma} \frac{\psi_j Y_{j,t}}{Y_t},$$

Market Clearing:

$$p_{j,t} = \frac{(Y_{j,t}/Y_t)^{\frac{1}{1-\sigma}}}{\beta_j \bar{\pi}_{j,t}},$$

Output Value:

$$Y_{j,t} = A_{j,t} L_{j,t}^{1-\alpha} K_{j,t}^\alpha p_{j,t}.$$





Partial Equilibrium:

$$X_{ij,t} = \left(\frac{t_{ij,t}}{\pi_{i,t} p_{j,t}} \right)^{1-\sigma} \frac{Y_{i,t} \psi_j Y_{j,t}}{Y_t},$$

$$P_{j,t}^{1-\sigma} = \sum_i \left(\frac{t_{ij,t}}{\pi_{i,t}} \right)^{1-\sigma} \frac{Y_{i,t}}{Y_t},$$

'Conditional' GE:

$$\pi_{i,t}^{1-\sigma} = \sum_j \left(\frac{t_{ij,t}}{P_{j,t}} \right)^{1-\sigma} \frac{\psi_j Y_{j,t}}{Y_t},$$

$$p_{j,t} = \frac{(Y_{j,t}/Y_t)^{\frac{1}{1-\sigma}}}{\beta_j \pi_{j,t}},$$

Full Endowment GE:

$$Y_{j,t} = A_{j,t} L_{j,t}^{1-\alpha} K_{j,t}^{\alpha} p_{j,t}.$$



Following Anderson et al. (2018) can perform CGE analysis in Stata





Partial Equilibrium:

$$X_{ij,t} = \left(\frac{t_{ij,t}}{\Pi_{i,t} P_{j,t}} \right)^{1-\sigma} \frac{Y_{i,t} \psi_j Y_{j,t}}{Y_t},$$

'Conditional' GE:

$$P_{j,t}^{1-\sigma} = \sum_i \left(\frac{t_{ij,t}}{\Pi_{i,t}} \right)^{1-\sigma} \frac{Y_{i,t}}{Y_t},$$

$$\Pi_{i,t}^{1-\sigma} = \sum_j \left(\frac{t_{ij,t}}{P_{j,t}} \right)^{1-\sigma} \frac{\psi_j Y_{j,t}}{Y_t},$$

$$p_{j,t} = \frac{(Y_{j,t}/Y_t)^{\frac{1}{1-\sigma}}}{\beta_j \Pi_{j,t}},$$

Full Endowment GE:

$$Y_{j,t} = A_{j,t} L_{j,t}^{1-\alpha} K_{j,t}^\alpha p_{j,t},$$

Dynamic GE:

$$K_{j,t+1} = \left[\frac{A_{j,t} L_{j,t}^{1-\alpha} \beta \alpha \delta p_{j,t}}{(1-\beta+\delta\beta) P_{j,t}} \right]^\delta K_{j,t}^{\alpha\delta+1-\delta}.$$



Following: Eaton et al. (2016) and Anderson et al. (2020)





Partial Equilibrium:

$$X_{ij,t} = \left(\frac{t_{ij,t}}{\Pi_{i,t} P_{j,t}} \right)^{1-\sigma} \frac{Y_{i,t} \psi_j Y_{j,t}}{Y_t},$$

'Conditional' GE:

$$P_{j,t}^{1-\sigma} = \sum_i \left(\frac{t_{ij,t}}{\Pi_{i,t}} \right)^{1-\sigma} \frac{Y_{i,t}}{Y_t},$$

$$\Pi_{i,t}^{1-\sigma} = \sum_j \left(\frac{t_{ij,t}}{P_{j,t}} \right)^{1-\sigma} \frac{\psi_j Y_{j,t}}{Y_t},$$

$$p_{j,t} = \frac{(Y_{j,t}/Y_t)^{\frac{1}{1-\sigma}}}{\beta_j \Pi_{j,t}},$$

Full Endowment GE:

$$Y_{j,t} = p_{j,t} A_{j,t} K_{j,t}^\alpha L_{j,t}^\xi Q_{j,t}^{1-\alpha-\xi},$$

Dynamic GE:

$$K_{j,t+1} = \left[\frac{A_{j,t} L_{j,t}^\xi Q_{j,t}^{1-\alpha-\xi} \beta^\alpha \delta p_{j,t}}{(1-\beta+\delta\beta) P_{j,t}} \right]^\delta K_{j,t}^{\alpha\delta+1-\delta},$$

Intermediates:

$$Q_{j,t} = \left[(1-\alpha-\xi) \frac{\phi_{j,t} p_{j,t} A_{j,t} K_{j,t}^\alpha L_{j,t}^\xi}{P_{j,t}} \right]^{\frac{1}{\alpha+\xi}}.$$



Following: Eaton and Kortum (2002) and Caliendo and Parro (2015)





Partial Equilibrium:

$$X_{ij,t} = \left(\frac{t_{ij,t}}{\Pi_{i,t} P_{j,t}} \right)^{1-\sigma} \frac{Y_{i,t} \psi_j Y_{j,t}}{Y_t},$$

'Conditional' GE:

$$P_{j,t}^{1-\sigma} = \sum_i \left(\frac{t_{ij,t}}{\Pi_{i,t}} \right)^{1-\sigma} \frac{Y_{i,t}}{Y_t},$$

$$\Pi_{i,t}^{1-\sigma} = \sum_j \left(\frac{t_{ij,t}}{P_{j,t}} \right)^{1-\sigma} \frac{\psi_j Y_{j,t}}{Y_t},$$

$$p_{j,t} = \frac{(Y_{j,t}/Y_t)^{\frac{1}{1-\sigma}}}{\beta_j \Pi_{j,t}},$$

Full Endowment GE:

$$Y_{j,t} = p_{j,t} A_{j,t} K_{j,t}^{\alpha} L_{j,t}^{\xi} Q_{j,t}^{1-\alpha-\xi-\phi} M_{j,t}^{\phi},$$

Dynamic GE:

$$K_{j,t+1} = \left[\frac{A_{j,t} L_{j,t}^{\xi} Q_{j,t}^{1-\alpha-\xi-\phi} M_{j,t}^{\phi} \beta \alpha \delta p_{j,t}}{(1-\beta+\delta \beta) P_{j,t}} \right]^{\delta} K_{j,t}^{\alpha \delta + 1 - \delta},$$

Intermediates:

$$Q_{j,t} = \left[(1 - \alpha - \xi - \phi) \frac{\phi_{j,t} p_{j,t} A_{j,t} K_{j,t}^{\alpha} L_{j,t}^{\xi} M_{j,t}^{\phi}}{P_{j,t}} \right]^{\frac{1}{\alpha + \xi + \phi}},$$

Technology FDI:

$$FDI_{ij,t} = \Gamma_i \frac{\omega_{ij,t}}{P_{i,t}} \frac{Y_{i,t} \psi_j Y_{j,t}}{M_{i,t}}.$$

Following: Anderson et al. (2018)

$$X_{ij,t}^k = \frac{Y_{i,t}^k E_{j,t}^k}{\sum_i Y_{i,t}^k} \left(\frac{t_{ij,t}^k}{\Pi_{i,t}^k P_{j,t}^k} \right)^{1-\sigma^k},$$

$$(\Pi_{i,t}^k)^{1-\sigma^k} = \sum_j \left(\frac{t_{ij,t}^k}{P_{j,t}^k} \right)^{1-\sigma^k} \frac{E_{j,t}^k}{\sum_i Y_{i,t}^k},$$

$$(P_{j,t}^k)^{1-\sigma^k} = \sum_i \left(\frac{t_{ij,t}^k}{\Pi_{i,t}^k} \right)^{1-\sigma^k} \frac{Y_{i,t}^k}{\sum_i Y_{i,t}^k},$$

$$p_{i,t}^k = \left(\frac{Y_{i,t}^k}{\sum_i Y_{i,t}^k} \right)^{\frac{1}{1-\sigma^k}} \frac{1}{\psi_i^k \Pi_{i,t}^k},$$

$$Y_{j,t}^k = p_{j,t}^k A_{j,t}^k (L_{j,t}^k)^{\gamma_j^k} (K_{j,t}^k)^{\xi_j^k} \prod_l (M_{j,t}^{l,k})^{\gamma_j^{l,k}},$$

$$E_{i,t}^k = \alpha^k \phi_i \sum_k p_{j,t}^k A_{j,t}^k (L_{j,t}^k)^{\gamma_j^k} (K_{j,t}^k)^{\xi_j^k} \prod_l (M_{j,t}^{l,k})^{\gamma_j^{l,k}},$$

$$r_{j,t} = \sum_k \xi_j^k p_{j,t}^k A_{j,t}^k (L_{j,t}^k)^{\gamma_j^k} (K_{j,t}^k)^{\xi_j^k - 1} \prod_l (M_{j,t}^{l,k})^{\gamma_j^{l,k}},$$

$$K_{j,t+1} = \left[\frac{\frac{\phi_{j,t} Y_{j,t}}{P_{j,t} K_{j,t}} + \frac{\beta \delta \phi_{j,t} r_{j,t}}{P_{j,t}} - \frac{\beta \delta \phi_{j,t} r_{j,t}}{P_{j,t}} \left(\frac{K_{j,t-1}^{1/\delta} \phi_{j,t-1} Y_{j,t-1}}{K_{j,t}^{1/\delta} P_{j,t-1} K_{j,t-1}} \right)}{1 + (1-\delta) \beta \frac{K_{j,t-1}^{1/\delta} \phi_{j,t-1} Y_{j,t-1}}{K_{j,t}^{1/\delta} P_{j,t-1} K_{j,t-1}} - \beta(1-\delta)} \right]^\delta K_{j,t}$$





$$X_{ij,t}^k = \frac{Y_{i,t}^k E_{j,t}^k \left(\frac{t_{ij,t}^k}{\pi_{i,t}^k P_{j,t}^k} \right)^{1-\sigma^k}}{\sum_i Y_{i,t}^k},$$

$$(\pi_{i,t}^k)^{1-\sigma^k} = \sum_j \left(\frac{t_{ij,t}^k}{P_{j,t}^k} \right)^{1-\sigma^k} \frac{E_{j,t}^k}{\sum_i Y_{i,t}^k},$$

$$(P_{j,t}^k)^{1-\sigma^k} = \sum_i \left(\frac{t_{ij,t}^k}{\pi_{i,t}^k} \right)^{1-\sigma^k} \frac{Y_{i,t}^k}{\sum_i Y_{i,t}^k},$$

$$p_{i,t}^k = \left(\frac{Y_{i,t}^k}{\sum_i Y_{i,t}^k} \right)^{\frac{1}{1-\sigma^k}} \frac{1}{\psi_i^k \pi_{i,t}^k},$$

$$Y_{j,t}^k = p_{j,t}^k A_{j,t}^k (L_{j,t}^k)^{\gamma_j^k} (K_{j,t}^k)^{\xi_j^k} \prod_l (M_{j,l}^k)^{\gamma_j^{l,k}},$$

$$E_{i,t}^k = \alpha^k \phi_i \sum_k p_{j,t}^k A_{j,t}^k (L_{j,t}^k)^{\gamma_j^k} (K_{j,t}^k)^{\xi_j^k} \prod_l (M_{j,l}^k)^{\gamma_j^{l,k}},$$

$$r_{j,t} = \sum_k \xi_j^k p_{j,t}^k A_{j,t}^k (L_{j,t}^k)^{\gamma_j^k} (K_{j,t}^k)^{\xi_j^k - 1} \prod_l (M_{j,l}^k)^{\gamma_j^{l,k}},$$

$$K_{j,t+1} = \left[\frac{\frac{\phi_{j,t} Y_{j,t}}{P_{j,t} K_{j,t}} + \frac{\beta \delta \phi_{j,t} r_{j,t}}{P_{j,t}} - \frac{\beta \delta \phi_{j,t} r_{j,t}}{P_{j,t}} \left(\frac{K_{j,t-1}^{1/\delta} \phi_{j,t-1} Y_{j,t-1}}{K_{j,t}^{1/\delta} P_{j,t-1} K_{j,t-1}} \right)}{1 + (1-\delta) \beta \frac{K_{j,t-1}^{1/\delta} \phi_{j,t-1} Y_{j,t-1}}{K_{j,t}^{1/\delta} P_{j,t-1} K_{j,t-1}} - \beta(1-\delta)} \right]^\delta K_{j,t}$$





- ▶ The gravity model can be nested within many GE superstructures;
- ▶ The resulting system is still tractable and transparent;
- ▶ Often, the new GE equations can be estimated, which allows for:
 - ▶ Testing the causal impact of trade on various economic outcomes;
 - ▶ Recovery of the key structural parameters for CGE analysis.





- ▶ Is very intuitive and flexible;
- ▶ Has remarkable predictive power;
- ▶ Has solid theoretical foundations;
- ▶ Is an Estimating CGE (E-CGE) framework;
- ▶ The gravity model can be nested within many GE superstructures;
- ▶ The resulting system is still tractable and transparent;
- ▶ The resulting system can be estimated and allows for:
 - ▶ Testing the causal impact of trade on various economic outcomes;
 - ▶ Recovery of the key structural parameters for CGE analysis.





An **Estimating CGE (E-CGE)** Model





An Estimating CGE (E-CGE) Model



That Can Be Nested In Many GE Frameworks







An Estimating CGE (E-CGE) Model



That Can Be Nested In Many GE Frameworks



“Gravity is Endless Fun!”

Peter Neary

