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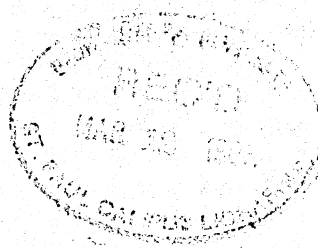
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Landbou-vooruitskouingskonferensie 1984

**LANVOKON**  
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Agricultural Outlook Conference 1984

*See*  
**'84**



**PRESENTED BY -**

- Agricultural Economics Association of South Africa
- Co-ordinating Committee of Agricultural Marketing Boards
- Department of Agriculture
- South African Agricultural Union

**PALMS HOTEL**  
**Silverton**  
**Pretoria**

**JANUARY 18 AND 19, 1984**

**ISBN 0 620 07596 1**

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AGROCON  
AGRICULTURAL OUTLOOK CONFERENCE 1984

Late Paper

THE ESTIMATED SOUTH AFRICAN AGRICULTURAL CHEMICALS MARKET  
OVER THE YEARS 1972 - 1983

<u>YEAR</u>	<u>MARKET SIZE R MIO</u>	<u>TOTAL MARKET GROWTH - %</u>	<u>% PRICE INCREASE PER ANNUM</u>
1972	35,5		
1973	40,0	12,7	5,2
1974	51,2	28,0	4,2
1975	63,5	24,0	5,5
1976	80,0	26,0	5,0
1977	93,0	16,3	5,2
1978	110,2	18,5	9,0
1979	127,7	15,9	3,1
1980	188,3	47,5	10,3
1981	213,6	13,4	7,7
1982	208,8	-2,3	16,9
1983 Estimate	180,0	-13,8	-?

WRvdM/bwf  
29.11.83

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A few examples of average annual price increases of important commodity products over the seven years 1976 to 1983.

Atrazine	3,28%
Eptam	6,27%
Thiodan	9,6%
Nuvacron	0,31%

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FIGURES GIVEN TO DR P J CRONJE CIBA-GEIGYPRODUCT GROUP BREAKDOWN FOR THE LAST THREE YEARS 1980 - 82

<u>PRODUCT GROUP (1)</u>	<u>1980 (- 81)</u>	<u>1981 (- 82)</u>	<u>1982 (- 83)</u>
INSECTICIDES (35%)	72,0	71,3	75,2
FUNGICIDES (13%)	25,0	29,9	27,4
HERBICIDES (45%)	81,5	94,7	93,7
SUNDRIES (7%)	9,8	17,7	12,5
	<u>188,3</u>	<u>213,6</u>	<u>208,8</u>

- (1) The breakdown of these four groups has been fairly constant through the years, and I feel that the percentage shown here may be used to estimate the participation of each group back at least to 1976 - 77.

AFG/bwf  
10.11.83