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American Bankers Association

# Journal of Agricultural Lending

Vol. 3 Issue 3

Winter 1990



## Behind the Waterfalls

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**Commercial Banks Continue to Contribute to  
the Turn Around in the Farm Economy**

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**Chapter 12 Farm Bankruptcies: A National  
and Missouri Perspective**

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**ABA Graduate School of Agri-Finance  
and Banking**

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**The Dynamics of Vertical Coordination**

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**Marketing Clubs--Education in the 90s**

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**Economic Considerations in Low-input  
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American Bankers Association

# Journal of Agricultural Lending

Winter 1990

*Designed for the agricultural lender as the catalyst for new ideas and practical approaches to banking challenges.*

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<p>Address correspondence to American Bankers Association AgriFinancial Services Center, 1120 Connecticut Avenue, N.W., Washington, D.C. 20036</p> <p>The Journal of Agricultural Lending (ISSN Pending) is published quarterly by the American Bankers Association, 1120 Connecticut Avenue, N.W., Washington, D.C. Copyright 1987 by the American Bankers Association. All rights reserved. No part of this Journal may be reproduced in any form without the written permission of the copyright owner. ABA assumes no responsibility for statements of fact or opinions expressed in signed articles in this journal. Annual subscription rate is \$48 for members and \$72 for non-members. Third class postage is paid at Washington, D.C. POSTMASTER: Send address changes to the American Bankers Association AgriFinancial Services Center, 1120 Connecticut Avenue, N.W. Washington, D.C. 20036</p>	<p><b>Departments</b></p> <p><b>Up and Down the Hill</b> ..... 44</p> <p><b>Profile</b> ..... 48</p> <p><b>Personal Performance</b> ..... 54</p> <p><b>Resources</b> ..... 55</p> <p><b>Calendar</b> ..... 56</p>