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1978 HANDBOOK OF AGRICULTURAL CHARTS

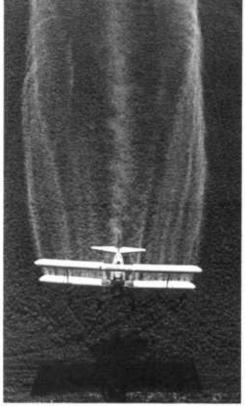
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United States Department of Agriculture

Agriculture Handbook No. 551

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The Handbook of Agricultural Charts is timed for release at the annual USDA Outlook Conference held in Washington, D.C. The focus of the 1978 conference, held on November 13-16, was commodity prospects for 1979, international trade and farm program issues, and outlook for the consumer and homemaker.

These outlook conferences are open to the public, at no charge, and each year attract over 1,000 leaders in agricultural extension work, agribusiness, commodity trading, and the press. For more information, contact Gerry Schumacher, Room 550, 500 Twelfth St., S.W., Washington, D.C. 20250.

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1978 Agricultural Chartbook Committee

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INTRODUCTION

Welcome to the 1978 Handbook of Agricultural Charts. You'll find over 270 charts, on everything from cost of farm inputs to world agricultural trade to food stamps. Tables, background, and explanatory text are also included.

In reading the charts, please note that all years are calendar years unless otherwise indicated. Current-year figures shown on the charts and tables for crops reflect the midpoint of a range of likely prospects for supplies and use. But since there is still considerable uncertainty surrounding the final outcome of supply-use balances for crops, you should refer to upcoming USDA releases to stay abreast of outlook developments.

More Information

Along this line, USDA's Economics, Statistics, and Cooperatives Service offers several publications that regularly update agricultural economic information. They include:

Agricultural Outlook, a monthly magazine which gives statistical updates and economic analyses of the food and agriculture scene. (A free copy and subscription information will be sent upon request.)

Situation reports (periodic commodity-specific reports):

Livestock and Meat; Poultry and Eggs; Dairy; Feed; Rice; Wheat; Sugar and Sweetener; Fats and Oils; Cotton and Wool; Fruit; Vegetable, and Tobacco.

Other periodic reports: Agricultural Finance Outlook; Farm Real Estate Market Developments; Outlook for U.S. Agricultural Exports; World Agricultural Situation; Price Spreads for Farm Foods; Agricultural Supply and Demand Report; and National Food Review.

Farmer Cooperatives, a monthly magazine reporting research and technical assistance activities of ESCS Cooperatives Divisions and other

developments among agricultural cooperatives (free copy and subscription information available on request).

Statistics of Farmer Cooperatives, an annual compilation of national data about the business activity of agricultural marketing, supply, and related service cooperatives.

Farmers' Newsletter, a free service to producers. Six different titles, each published at least five times a year, offer the special information farmers need to make production and marketing decisions: Wheat, Livestock, Feed, Oilseeds, Cotton, General. Specify titles when ordering.

To receive any of the above publications, write to ESCS Publications, 0054-South Bldg., USDA, Washington, D.C. 20250.

ESCS's Crop Reporting Board publishes a full schedule of production and stocks estimates covering 150 crops and 50 livestock and related products, as well as summaries of prices, labor, farm numbers, and other topics. For a complete listing, release dates, and how to order, write for a Crop Reporting Board Catalog, free from the Crop Reporting Board, Room 0005-South, USDA, Washington, D.C. 20250.

Do you see any charts in this year's Handbook which you would like to order as prints or slides? If so, see the Index, page 129 for information on how to order.

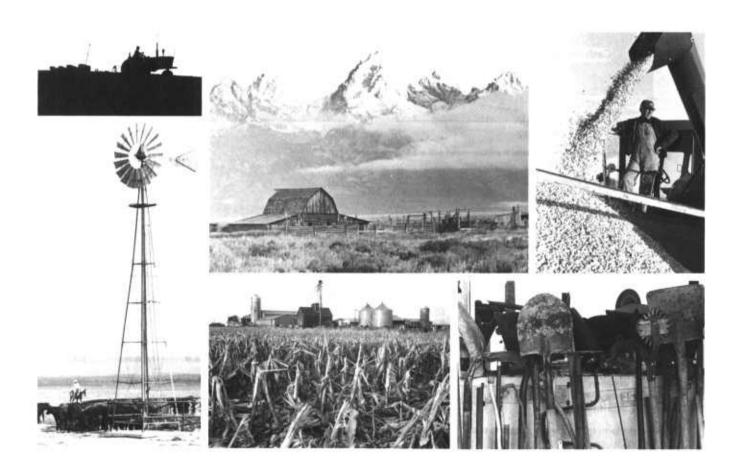
Suggestions or Questions?

If you have questions or suggestions about anything in the Handbook of Agricultural Charts, please let us know. We would also be interested in knowing what you find useful in the Handbook and how you use its individual charts, tables, and slides.

Write to us at: Popular Publications Group, Room 550, 500 Twelfth St. S.W., USDA, Washington, D.C. 20250.

THE FARM

- 4 Income
- 10 Inputs
- 16 Output17 Assets and Finances



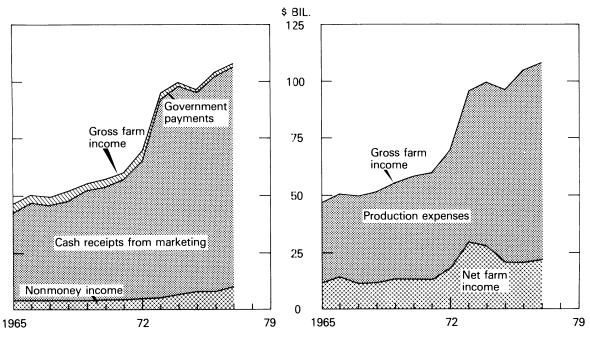
Although these income components yield a generally upward but erratic gross income, a steadier and more persistent growth in the producer's expenses etches a much more volatile net income from farming.

Following years of fairly steady growth, cash receipts jumped during the early 1970's, as the result of reduced crop supplies worldwide. With

a rebuilding of grain supplies in the mid-1970's, crop prices came under downward pressure, triggering economic and political forces that are returning Government payments as a significant component of gross farm income.

For 1978, net farm income is projected to increase to about \$26 billion.

INCOME FROM FARMING



Net farm income excluding value of changes in producer-owned crop and livestock inventories.

Income From Farming¹

	1970	1971	1972	1973	1974	1975	1976	1977
	Billion dollars							
Gross income	58.6	60.6	70 1	95.5	99.9	96.9	104.1	108.1
Marketing receipts	50.5	52.9	61.2	87.1	92.4	88.2	94.5	96.1
Government payments Nonmoney and other	3.7	3.1	4 0	2.6	.5	.8	.7	1.8
income	4.3	4.6	5 0	5.8	7.0	7.9	8.9	10.2
Production expenses	44.4	47.4	52.3	65.6	72.2	75.9	81.0	88.0
Net farm income before inventory adjustment	14.1	13.2	178	29.9	27.7	21.1	21.1	20.1

¹ This net farm income series does not take into account changes in producer-owned crop and livestock inventories.

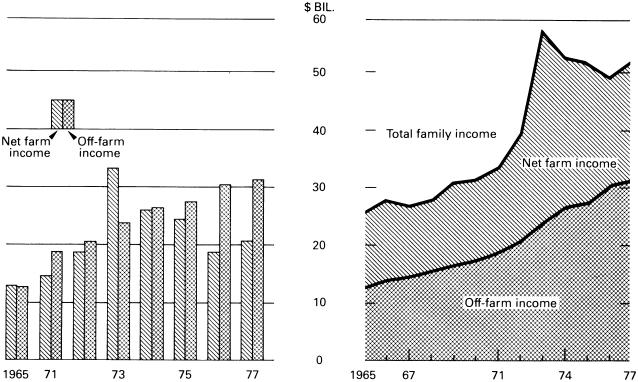
Data from Farm Income Statistics, July 1978 (ESCS).

Details may not add to totals because of independent rounding.

U.S. farm operators earned a total family income of \$52 billion from farm and off-farm sources in 1977, an increase of 6 percent from 1976. And most of this income came from off-farm sources.

Farm operator families, and a largely overlapping group defined as people living on farms, earned nearly 60 percent of their income from off-farm sources during the past 2 years. During 1977, the average income of farm operator families was \$11,600 from off-farm earnings, with their average net income from farming only \$7,440 before inventory adjustment, and \$7,590 after adjustment.

INCOME OF FARM OPERATOR FAMILIES



Net farm income includes an adjustment for changes in yearend crop and livestock inventories. Represents return to operator families' labor, capital, and management. Data from Farm Income Statistics, July 1978 (ESCS). Totals may not add due to rounding.

Income of Farm Operator Families

	1965	1971	1972	1973	1974	1975	1976	1977
	Billion dollars							
Net farm income ¹ Off-farm income Total family income	12.9 12.7 25.6	14.6 18.8 33.5	18.7 20.6 39.3	33.3 23.8 57.1	26.1 26.5 52.6	24.5 27.5 51.9	18.8 30.4 49.1	20.6 31.4 51.9

¹ Includes an adjustment for changes in commodity inventories. Represents return to operator families' labor, capital, and management.

Data from Farm Income Statistics, July 1978 (ESCS).

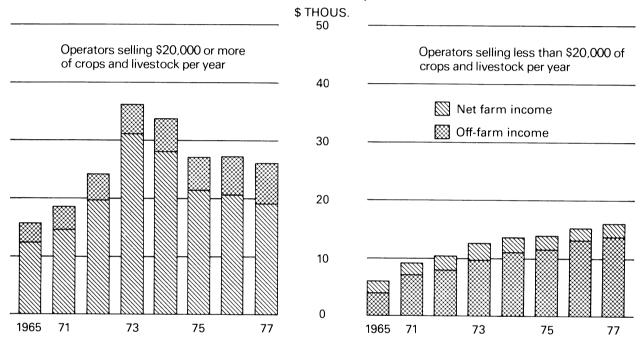
Totals may not add due to rounding.

Nearly all farm operator families have some off-farm income, but generally the smaller the farm, the higher the proportion off-farm earnings are of total family income. Recently, farmers selling less than \$20,000 in farm products per year averaged over 80 percent of total family income from off-farm sources.

Farmers with farm product sales of \$20,000

or more continue to average a greater share of family earnings from the farm.

AVERAGE FAMILY INCOME, ALL SOURCES



Before adjustment for inventory change. Data from Farm Income Statistics, July 1978 (ESCS). Totals may not add due to rounding.

Average Family Income, All Sources

	1965	1971	1972	1973	1974	1975	1976	1977
				1,000	dollars			
Average family income:								
Operators having farm sales								
of \$20,000 or more	15.7	18.8	24.3	36.3	33.9	27.3	27.3	26.2
Net farm income ¹	12.4	14.6	19.7	31.1	28.1	21.4	20.6	19.1
Off-farm income	3.2	4.3	4.6	5.2	5.8	5.9	6.7	7.1
Operators having farm sales								
of less than \$20,000	6.1	9.1	10.4	12.5	13.5	13.7	15.2	15.9
Net farm income ¹	2.2	2.1	2.5	2.8	2.5	2.2	2.2	2.3
Off-farm income	3.9	7.0	7.9	9.7	11.0	11.5	13.0	13.6

¹ Before adjustment for inventory change.

Data from Farm Income Statistics, July 1978 (ESCS).

Totals may not add due to rounding.

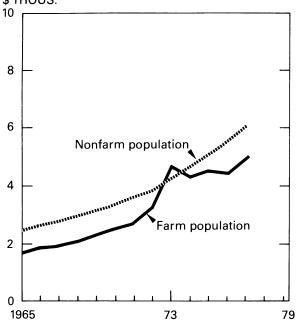
Per capita income of the farm population fluctuates more than that of the nonfarm population. However, during most years, a substantial proportion of people living on farms receives significant amounts of income from nonfarm sources. This tends to reduce some of the difference in the two groups' incomes.

The fluctuation for the farm population is

associated with net returns from farming. While not all farm income goes to people living on farms, the bulk does. The net represents a return to farm operators for contributions of labor, capital, and management. While such earnings have not kept pace with inflation, those operators who own or are buying their farms have gained considerably from rising farm values.

DISPOSABLE PERSONAL INCOME PER CAPITA

\$ THOUS.



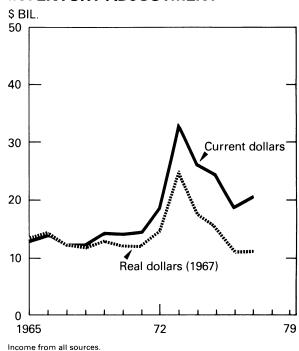
Disposable personal income represents income from all sources less personal contributions for social insurance and personal tax and nontax payments.

Disposable Personal Income Per Capita

	1974	1975	1976	1977		
Per capita income from	Dollars					
all sources: Total population Farm population Nonfarm population	4,647 4,355 4,660	5,088 4,520 5,113	5,505 4,427 5,548	6,010 4,946 6,049		
Form or possesses	Percent					
Farm as percentage of nonfarm	93.5	88.4	79.8	81.8		

Data from Farm Income Statistics, July 1978 (ESCS).

NET INCOME FROM FARMING AFTER INVENTORY ADJUSTMENT



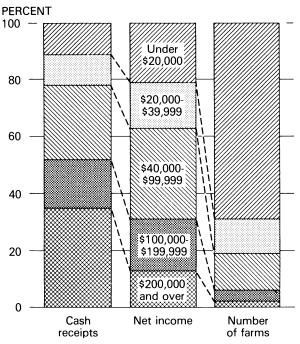
Net Income From Farming After Inventory Adjustment

	1970	1971	1972	1973			
		Billion	dollars				
Current dollars Real dollars (1967)	14.2 12.2 1974	14.6 12.1 1975	18.7 14.9 1976	33.3 25.1 1977			
		Billion dollars					
Current dollars Real dollars (1967)	26.1 17.7	24.5 15.2	18.8 11.0	20.6 11.3			

In 1977, farms with sales of \$200,000 or more represented only 2 percent of all farms but accounted for 35 percent of cash receipts and 13 percent of net income. Those with sales of \$100,000-\$199,999 made up 4 percent of farms, 17 percent of cash receipts, and 18 percent of net income. Smaller farms received 11 percent of cash receipts and 21 percent of net income.

Net income per farm, before adjustments, has changed dramatically for farms with annual sales of \$200,000 or more—rising from \$60,000 in 1971 to nearly \$150,000 in 1973, and dropping to about \$50,000 in 1977.

CASH RECEIPTS, NET INCOME, AND FARMS BY SALES CLASSES



1977 data. Net income before adjustment for inventory change.

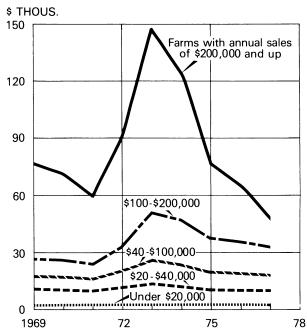
Cash Receipts, Net Income and Farms by Sales Classes, 1977

	Cash receipts	Net income ¹	Farms	
	Million	dollars	Thousands	
Farm sales classes:				
\$200,000 and over	35,357	2,637	55	
\$100,000-199,999	16,867	3,569	107	
\$40,000-99,999	25,469	6,439	348	
\$20,000-39,999	11,089	3,208	321	
Under \$20,000	10,668	4,278	1,875	
All farms	99,450	20,131	2,706	
	Percent of total sales			
Farm sales classes:				
\$200,000 and over	35	13	2	
\$100,000-199,999	17	18	4	
\$40,000-99,999	26	3 2	13	
\$20,000-39,999	11	16	12	
Under \$20,000	11	21	69	
All farms	100	100	100	

¹ Before adjustment.

Data from Farm Income Statistics, July 1978 (ESCS).

NET INCOME PER FARM BY SALES CLASSES



Net income before adjustment for inventory change. Data from Farm Income

Net Income Per Farm by Sales Classes

	1975	1976	1977
		Number	
Farms with annual sales:			
\$200,000 and over	47	53	55
\$100,000-\$199,999	93	104	107
\$40,000-\$99,999	314	341	348
\$20,000-\$39,999	3 2 3	3 2 3	321
Under \$20,000	1,990	1,917	1,875
		Dollars	
Net income ¹ for farms			
with annual sales:			
\$200,000 and over	76,681	65,302	47,946
\$100,000-\$199,999	37,613	35,789	33,356
\$40,000-\$99,999	19,812	19,052	18,502
\$20,000-\$39,999	10,254	9,926	9,993
Under \$20,000	2,231	2,206	2,282

¹ Before adjustment for inventory change.

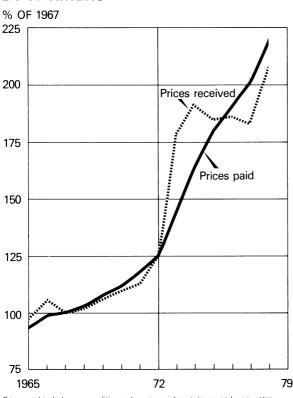
Data from Farm Income Statistics, July 1978 (ESCS).

After rising sharply in the early seventies, prices received by farmers weakened in 1977, recovering later in the year. For 1978, prices should average about 15 percent above 1977. Strong foreign demand caused crop prices to almost double during 1972-74, but with expanding world grain production and building stocks, prices declined from the 1974 peak.

Livestock prices, stable in recent years, should rise as beef output tapers off and demand rises.

Prices paid by farmers have more than doubled during the past decade. Rate of gain is likely to accelerate in 1978 but remain below 1973-74 levels. For 1978, farmers will pay about 8.5 percent more for living and production items over 1977.

PRICES RECEIVED AND PAID BY FARMERS



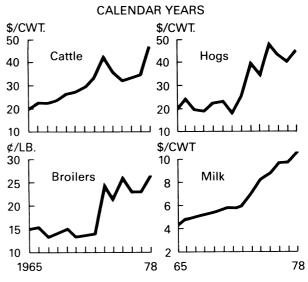
Prices paid includes commodities and services, interest, taxes, and wage rates. 1977 forecasted.

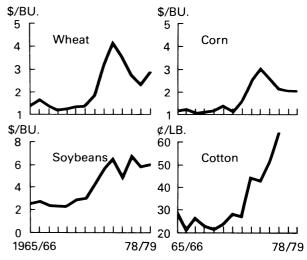
Prices Received and Paid by Farmers

	1971	1972	1973	1974
		Percent	of 1967	
Prices received: Farm products Crops Livestock Prices paid ¹	113 108 118 118	125 114 136 125	179 175 183 144	192 224 165 164
	1975	1976	1977	1978²
Prices received: Farm products Crops Livestock Prices paid ¹	185 201 172 180	186 197 177 191	183 192 175 202	208 202 215 219

¹ Includes commodities and services, interest, taxes, and wage rates. ² Forecast.

PRICES RECEIVED BY FARMERS FOR MAJOR COMMODITIES





CROP YEARS

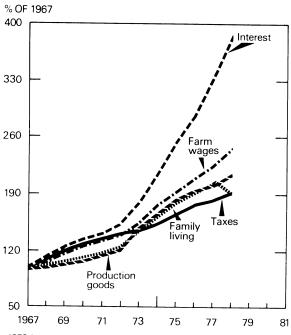
1978 and 1978/79 preliminary.

Prices paid by farmers continue to increase. In the past decade, prices of production goods have risen at a faster rate than family living. However, the sharpest increases in recent years have been for interest and farm wage rates.

Labor inputs have declined nearly 30 percent since 1967, while farm real estate has remained fairly constant. Farmers have substituted

mechanical power and machinery for labor and agricultural chemicals for land. Too, tractor size continues to increase. New units sold have gone from an average size of 55 horsepower in 1963 to 105 horsepower in 1977. Fertilizer use in 1978 is near the 1976 record level.

CHANGES IN PRICES FARMERS PAY



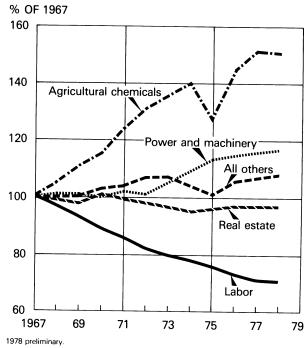
1978 January-June average. Taxes include State and local property taxes on farm real estate.

Changes in Prices Farmers Pay

	1975	1976	1977	1978		
	Percent of 1967					
Production Interest Taxes Farm wage rates Family living ¹	182 254 166 192 166	193 287 178 210 176	200 331 195 226 181	212 384 210 245 190		

¹The Consumer Price Index (CPI) was substituted for the Family Living Index beginning January 1977.

USE OF SELECTED FARM INPUTS



Use of Selected Farm Inputs

	1975	1976	1977	1978¹	
	Percent of 1967				
Total inputs	100	102	103	102	
Labor Farm real estate Mechanical power and	76 96	73 94	71 97	71 97	
machinery Agricultural chemicals All other inputs	113 127 101	115 145 106	116 151 107	117 150 108	

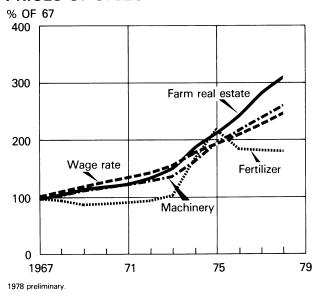
¹ Preliminary.

Prices paid by farmers in 1978 continued their upward trend, for the most part. Prices paid for farm real estate tripled since 1967 while wage rate and machinery prices increased two and a half times. Fertilizer prices were a little weaker than a year earlier.

Total farm production expenses for 1977 are broken down below. On a national scale, they

amounted to \$97.9 billion, 9.7 percent more than a year earlier. The average outlay per farm was \$36,238, compared with \$32,165 in 1976. As can be expected, the larger farms accounted for a greater share of production expenses.

PRICES OF SELECTED FARM INPUTS

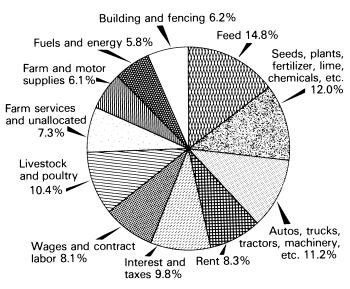


Prices of Selected Farm Inputs

	1971	1972	1973	1974
		Percent	of 1967	
Wage rates Fertilizer Farm machinery ¹ Farm real estate	134 91 122 122	142 94 128 132	155 102 137 150	178 167 161 187 1978 ²
		Percent	of 1967	
Wage rates Fertilizer Farm machinery ¹ Farm real estate	192 217 195 213	210 185 217 242	226 181 238 283	246 181 256 308

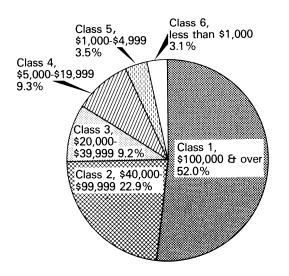
¹ Tractors and self-propelled machinery. ² Preliminary.

FARM PRODUCTION EXPENDITURES



Major expenditures as percentage of total. 1977 data

FARM PRODUCTION EXPENDITURES BY SALES CLASSES



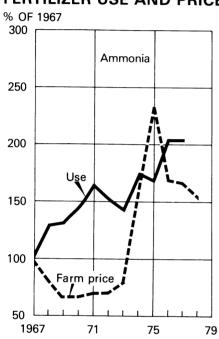
1977 data.

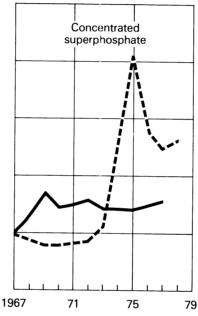
Historically, fertilizer prices have experienced a series of market cycles, averaging about 10 years in length. However, the last cycle was shorter, mostly because of: 1) the rapid increase in fertilizer demand in 1973 and 1974, and the equally rapid decline in demand in 1975, and 2) the boost in production capacity since then.

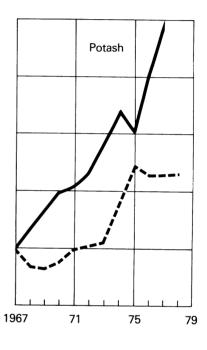
The increase in fertilizer demand was prompt-

ed by a rise in grain prices in 1973 and 1974. Likewise, the 1975 drop-off in demand was due to reduced crop prices and the continued increase in fertilizer prices. For the 1978/79 season, fertilizer inventories are large and production capacity is excessive. Therefore, supplies will be equal to or above year-earlier levels, keeping the damper on prices.

FERTILIZER USE AND PRICES







Use: fiscal year ended June 30. Retail price: April 15 through 1976; average of March and May 15, 1977 and 1978.

Fertilizer Use and Prices

	1971	1972	1973	1974	1975	1976	1977	1978
				1,000	O tons			
Use: 1								
Anhydrous ammonia ²	3,968.3	3,636.2	3,408.5	4,178.8	4.016.6	4,934.6	4,926.2	NA
Concentrated superphosphate	1,216.3	1,248.9	1,180.7	1.174.9	1,158.9	1,206.3	1,224.6	NA
Potash	2,263.6	2,445.6	2,829.5	3,256.6	2,996.2	3,745.2	4,392.3	NA
				Dolla	rs/ton			
Price: 3								
Anhydrous ammonia	79.30	80.00	87.60	183.00	265.00	191.00	188.00	174.00
Concentrated superphosphate	76.60	78.00	87.50	150.00	214.00	158.00	147.00	152.00
Potash	58.20	58.80	61.50	81.30	102.00	95.90	96.35	97.40

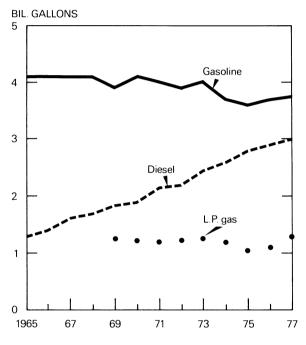
¹ For fiscal years ended June 30. ² In 48 States. ³ As of April 15 through 1976; average of March and May 15, 1977, and 1978.

NA = not available.

As farmers replace old gasoline and LP-powered machines by more energy-efficient diesel-powered machinery, diesel fuel use as a percentage of total farm fuel use continues to rise. Overall, energy use at the farm level is increasing very slowly.

Corn is the crop using the most energy in the aggregate, although cotton is the most energy-intensive crop based on per-acre energy requirements. This is partially because cotton has relatively high pesticide requirements.

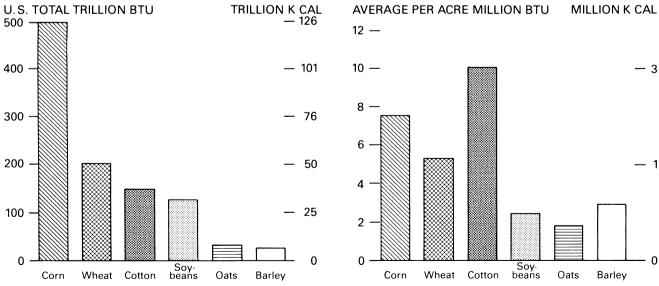
FARM FUEL USE



Farm Fuel Use

	1970	1971	1972	1973		
		Billion	gallons			
Gas Diesel LPG	4.1 1.9	4.0 2.2 1.2	3.9 2.2 	4.0 2.5 1.3		
	1974	1975	1976	1977		
		Billion gallons				
Gas Diesel LPG	3.7 2.6 1.2	3.6 2.8 1.1	3.7 2.9 1.1	3.8 3.0 1.3		

ENERGY USE BY CROP, U.S. TOTAL AND AVERAGE PER ACRE

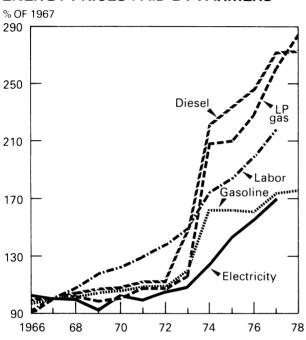


1974 data. Kilocalorie is the metric energy measurement comparable to BTU, 1 K CAL = 4 BTU.

The dramatic increase in energy prices during 1973-74 slowed considerably for gasoline and diesel fuel in 1978. LP gas, electricity, and natural gas prices, however, continue to rise. Although energy costs make up only 8 to 12 percent of farmers' production costs, farming is becoming increasingly energy intensive, partially as a reaction to high labor costs.

Despite increasing energy costs, a move back to labor-intense agriculture is unlikely, since labor is over 880 times as expensive as electricity per hour of work performed.

ENERGY PRICES PAID BY FARMERS

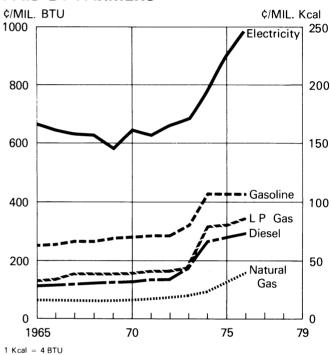


Energy Prices Paid by Farmers

	1974	1975	1976	1977	1978
			Cents/ga	llon	
Gasoline Diesel LPG	53.8 37.2 30.2	53.3 39.1 30.4	53.2 41.3 33.1	57.5 45.5 37.8	57.9 45.8 41.1
			Cents/10	KWH	
Electricity	26.7	30.8	33.5	36.8	
	Dollars/hour				
Labor	2.32	2.45	2.65	2.90	13.00

¹ As of July 1978.

ENERGY PRICES PER BTU PAID BY FARMERS



Energy Prices per BTU Paid By Farmers

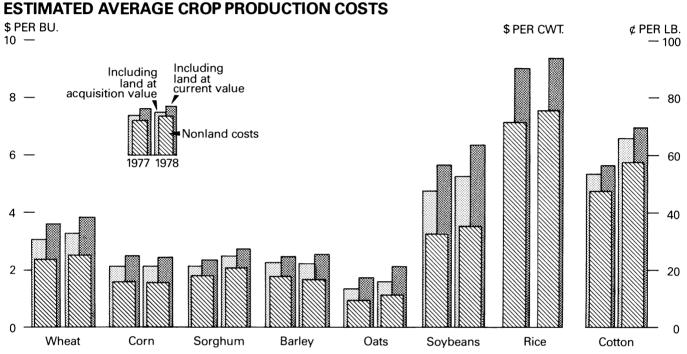
	1975	1976	1977	1978		
	Cents/million BTUs					
Gasoline Diesel LP Natural gas ¹ Electricity	426.4 279.3 320.1 129.0 902.4	425.6 294.0 348.5 160.0 981.6	460 325.0 398.0 197.0 1,078.2	463.2 327.1 432.8		

¹ American Gas Association total average price.

Production costs are based on a planted acre. The bar charts show the costs on a per-unit basis. The per-unit costs are derived from the planted-acre yield. Per-acre costs and per-unit costs may move in opposite directions from year to year, depending on yield changes.

These costs are from Costs of Producing Selected Crops in the United States - 1976,

1977, and Projections for 1978, U.S. Senate Committee print 24-607, March 31, 1978. Perunit costs for 1978 have been updated, however, using production projections and planted acreage in USDA's September 12, 1978, Crop Production report, and where necessary, planted-acre data in the June 30, 1978, Acreage report. (See page 2 for ordering information.)



Land at acquisition value data not available for rice.

Crop Production Costs

	Whe	eat ¹	Co	orn	Sorg	hum	Ba	rley
	1977²	1978 ³	1977²	1978³	1977²	1978³	1977²	1978³
				Doi	lars			
Costs per unit:								
Total, excluding land	2.38	2.54	1.60	1.54	1.80	2.08	1.78	1.68
Total, including land at:								
Acquisition value	3.05	3.27	2.12	2.14	2.15	2.50	2.27	2.22
Current value	3.62	3.88	2.50	2.43	2.37	2.75	2.66	2.52
	Oa	ats	Soyl	oeans	R	ce	Со	tton ⁴
	1977²	1978³	1977²	1978³	1977²	1978³	1977²	1978³
Costs per unit:				Do	llars			
Total, excluding land Total, including land at	.97	1.14	3.26	3.52	7.14	7.56	.463	.545
Acquisition value	1.36	1.59	4.78	5.26	NA	NA	.536	.661
Current value	1.76	2.12	5.69	6.36	9.02	9.41	.566	.700

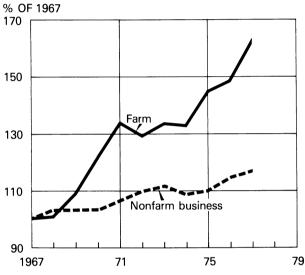
¹ Value of pasture subtracted from production costs (1976-77, 6 cents/bushel; 1978, 5 cents/bushel). ² Preliminary. ³ Projected. ⁴ Value of cotton seed subtracted from production costs (1976, 8.4 cents/pound of lint; 1977, 5.5 cents/pound; 1978, 7.2 cents/pound). NA = not available.

OUTPUT

U.S. farm output for 1978 is equal to last year's record—over one-fifth greater than in 1967. Total farm inputs edged downward, although these inputs are the most productive on record. Productivity gains in farm labor continue to outstrip those in nonfarm labor.

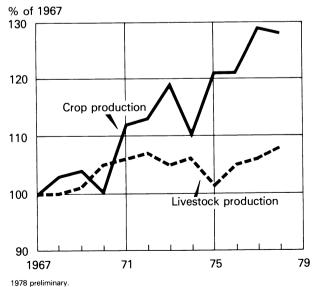
Crop production in 1978 is near last year's level, although cropland used for crops is down 3 percent after 5 years of increase. However, output per acre is at a record level. Livestock production is at a high as well. Stepped-up production of hog, poultry, and eggs offsets the liquidation of cattle and the decline in milk production.

OUTPUT PER MAN-HOUR, FARM AND NONFARM BUSINESS

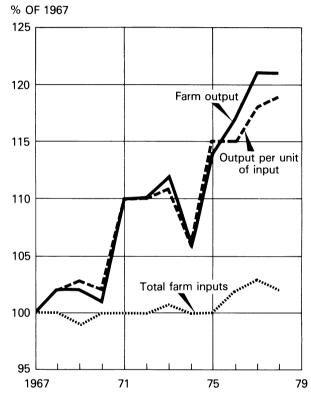


1977 preliminary. Source: Bureau of Labor Statistics.

CROP AND LIVESTOCK PRODUCTION



FARM PRODUCTIVITY



1978 preliminary

Farm Output and Productivity

	1975	1976	1977	19781
		Percent	of 1967	
Farm output	114	117	121	120
Crop	121	121	129	128
Livestock	101	105	106	108
Farm inputs	100	102	103	102
Output per unit of input	115	115	118	118
Output per man-hour: 2				
Farm	145	148	164	
Nonfarm business	110	114	117	

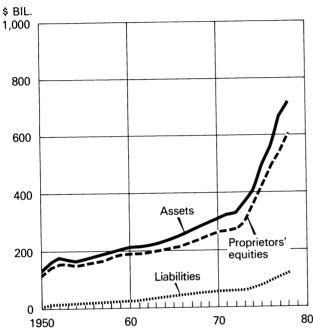
¹ Preliminary. ² 1977 is preliminary.

The value of farm assets has increased rapidly in the last 28 years. This value rose \$190 billion during 1950-70, and has increased another \$394 billion since that time. Sharp rises in the value of farmland since 1971 have been the main cause of the recent jumps.

Farm debt has more than doubled since 1970, but at the beginning of 1978, was still only onesixth the value of farm assets-a much lower ratio than for most large nonfarm businesses.

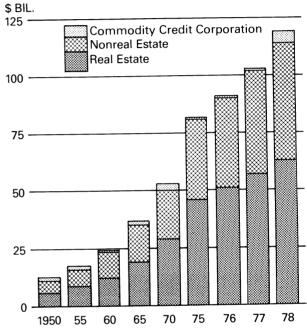
The debt-to-asset ratio for farm real estate is normally about half that for nonreal estate, but the rapid rise in nonreal estate debt during 1977 pushed that ratio unusually high.

U.S. FARM BALANCE SHEET



Data as of January 1. Data for 50 States beginning with 1960

FARM DEBT



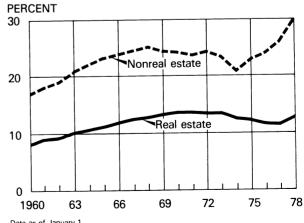
Farm loans outstanding January 1. 1978 preliminary.

U.S. Farm Balance Sheet

	1975	1976	1977	1978			
	Billion dollars						
Assets Proprietors' equities Liabilities	516.0 434.2 81.8	578.7 487.9 90.8	654.8 552.1 102.7	708.3 589.5 118.8			

Data as of January 1.

FARM DEBTS AS PERCENT OF ASSETS



Data as of January 1.

Farm Debts as Percent of Assets

	1975	1976	1977	1978
		Perd	cent	
Real estate Nonreal estate	12.6 24.1		11.7 27.0	12.0 30.4

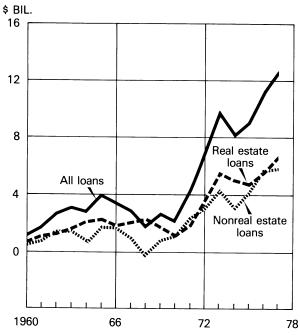
Data as of January 1.

With the average value of farm real estate at \$196,200 and other farm assets at \$68,300, the average value of assets per farm was well over \$250,000 at the beginning of 1978. This was a great increase from the average of \$23,400 in 1950 or even \$106,800 in 1970. Debts against those assets have climbed gradually since 1950 when they averaged \$2,300 per farm; on Jan. 1,

1978, they totaled \$45,700 per farm.

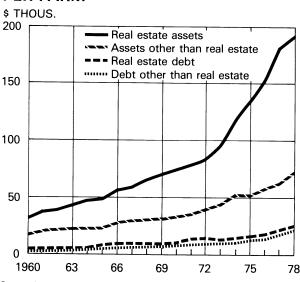
Capital gains on farm physical assets (change in value less net investment) showed relatively small net increases during 1960-70. Since 1970, however, the gains have accelerated sharply. although most are unrealized (that is, not spendable cash) due to rapid increases in farm value.

ANNUAL CHANGE IN FARM DEBT



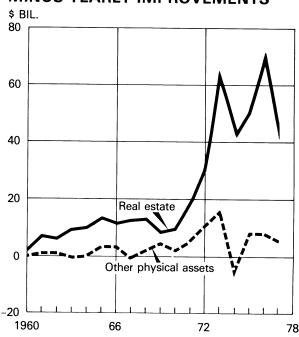
Difference between debt outstanding at beginning and end of year. Excludes Commodity Credit Corporation loans

FARM ASSETS AND DEBTS PER FARM



Data as of January 1. 1978 preliminary.

CHANGE IN FARM VALUES MINUS YEARLY IMPROVEMENTS



Change in value less yearly improvements; mostly unrealized. Other assets include machinery and motor vehicles, livestock and poultry, and crops stored on farms.

Farm Assets and Debts Per Farm

	1971	1972	1973	1974
		1,000	dollars	·
Assets:				
Real estate	76.9	83.8	94.4	117.3
Nonreal estate	35.3	38.9	44.6	53.5
Debts:				
Real estate	10.5	11.3	12.6	14.8
Nonreal estate	8.3	9.4	10.4	11.8
	1975	1976	1977	1978'
		1,000	dollars	
Assets:				
Real estate	133.2	152.3	178.8	196.2
Nonreal estate	53.3	59.1	63.2	68.1
Debts:				
Real estate	16.7	18.7	20.9	23.6
Nonreal estate	12.8	14.5	17.0	20.7
¹ Preliminary.				

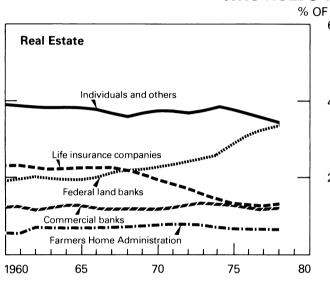
Preliminary.

At the beginning of 1978, real-estate-secured debt made up a little over half of the total; nonreal-estate debt a little less than half; and Commodity Credit Corporation (CCC) price support loans the remainder. In 1977 and 1978, the Federal Government increased its efforts to support prices and incomes, resulting in a large increase in CCC loans.

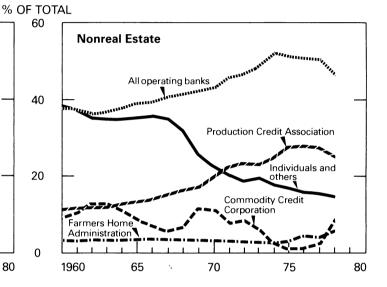
The largest sources for real estate loans are

Federal land banks and individuals and others. Many of the latter are sellers of farms who provide loan funds to buyers. Banks and production credit associations are the largest sources of nonreal-estate loans. The Farmers Home Administration provides credit to farmers or prospective farmers who are unable to obtain adequate loan funds from other lenders.

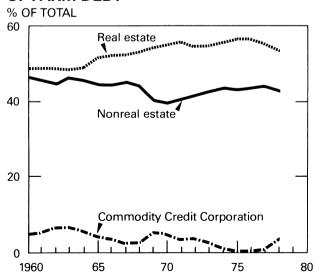
WHO HOLDS THE FARM DEBT



Production Credit Association includes Federal Intermediate Credit Bank loans to other financial institutions. 1978 preliminary.



IMPORTANCE OF THE THREE KINDS OF FARM DEBT



Nonreal estate excludes CCC loans. 1978 preliminary.

Importance of the Three Kinds of Farm Debt

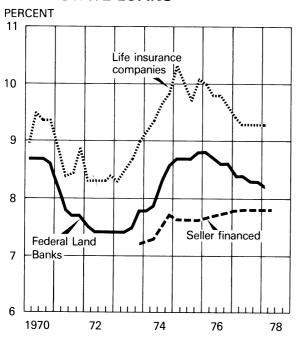
	1975	1976	1977	1978
		Perc	ent	
Real estate debt Nonreal estate debt	56.6	56.2	55.1	53.3
(excluding CCC) CCC	43.0 0.4	43.4 0.4	43.9 1.0	42.9 3.8

Interest rates on real estate farm loans started to increase in the middle of 1978, and further rises are likely later in the year and in 1979. Rates on urban home mortgages reached record levels in the summer of 1978; rates on farm real estate loans reflect some of the same upward pressures.

Rates on nonreal estate farm loans have also

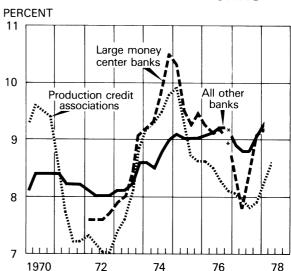
been rising. At mid-1978, Production Credit Association loans were 8.9 percent, about 1 perc yrtage point higher than a year earlier. Rates on bank nonreal estate farm loans are also rising.

INTEREST RATES ON FARM REAL ESTATE LOANS



Quarterly data for life insurance companies (new commitments) and Federal Land Banks (new loans). Semiannual data for seller financed. Federal Land Bank rates do not include charge for 5- to 10-percent stock requirements.

INTEREST RATES ON NONREAL ESTATE FARM LOANS



Rates on PCA loans include service fees. Bank data starting in 1977 are from surveys made by the Federal Reserve System. The data for prior years relate to different groupings of banks, collected by the Federal Reserve System and the Federal Reserve Bank of Minneapolis. *Data not available.

Interest Rates on Farm Real Estate Loans

	Federal Land Banks	Life insurance companies	Seller- financed
		Percent	
1977:			
1	8.4	9.4	
11	8.4	9.3	7.8
111	8.3	9.3	
IV	8.3	9.3	7.8
1978:			
l H	8.2	9.3	7.8

Interest Rates on Nonreal Estate Farm Loans

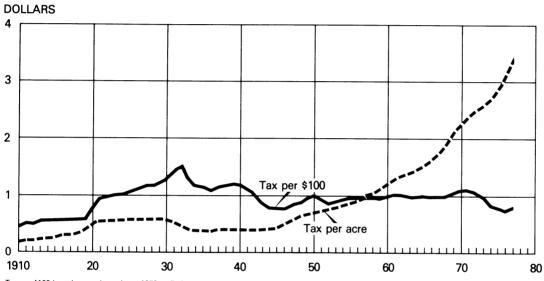
	Production credit associations	Large commercial banks	Rural banks
1977:		Percent	
1977.	8.05	8.4	8.9
ii	7.9	7.8	8.8
111	7.8	8.4	8.8
IV	7.9	9.1	9.1
1978:			
1	8.3	9.3	9.2
H	8.6		

Farm real estate taxes continue to increase throughout the 1970's. Taxes per acre climbed again in 1977, rising from \$3.17 in 1976 to an estimated \$3.43 in 1977. The bulk of this increase was again due to a rise in the valuation of farmland, however, as taxes per \$100 of valuation remained approximately constant.

To ease the tax burden on farmers caused by

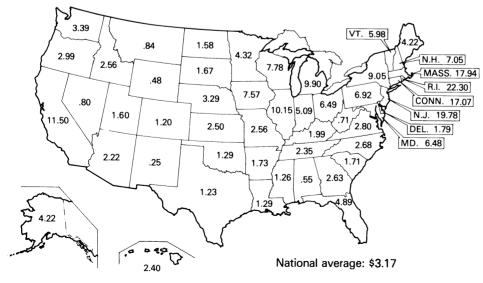
increasing property taxes, most States have enacted some form of preferential property tax treatment for qualifying farmland. Although the eligibility requirements and the exact form of the tax preferences vary by State, most State plans are of one of the following types: preferential assessment, deferred taxation, or restrictive agreement.

FARM REAL ESTATE TAXES



Tax per \$100 based on market value. 1978 preliminary.

FARM REAL ESTATE TAXES PER ACRE



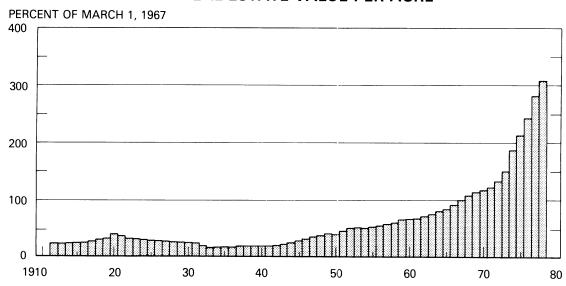
1976 data

Farmland prices increased an average of 9 percent for the year ending February 1, 1978—the smallest annual percentage increase since 1972. This pushed the index to 308, representing a 105-percent increase over the past 5 years, and more than tripling the average value per acre in 1967.

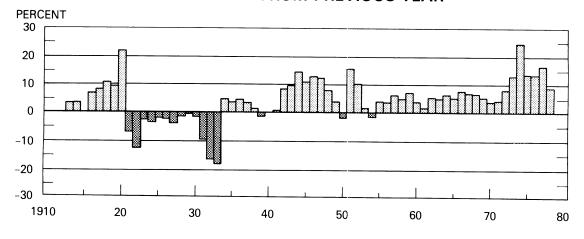
During the year ending February 1, 1979, the

value of farmland is expected to rise another 6 to 10 percent. The national average value per acre was \$490, with State averages ranging from \$93 an acre in New Mexico to \$2,051 an acre in New Jersey.

INDEX OF U.S. FARM REAL ESTATE VALUE PER ACRE



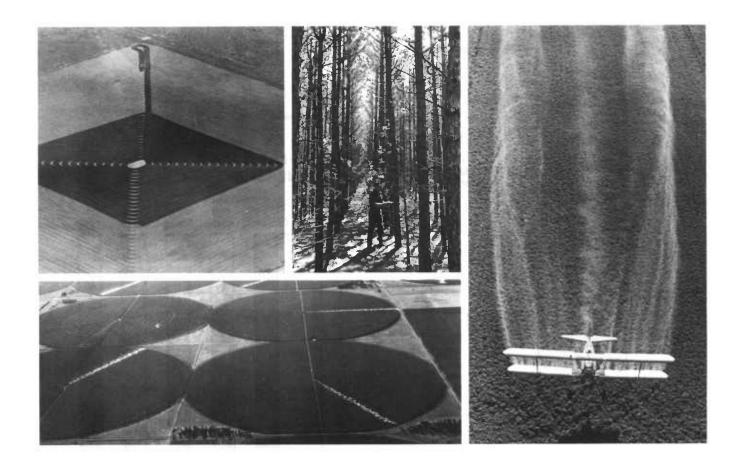
CHANGE IN PER ACRE VALUE FROM PREVIOUS YEAR



Reported as of March 1, 1912-75, and February 1, 1976, to date. Excludes Alaska and Hawaii. Data unavailable prior to 1912.

NATURAL RESOURCES

- 23 Land Use
- 28 Water
- 31 Other Resources

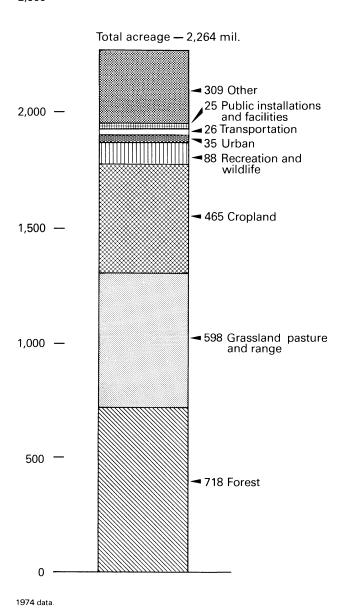


The United States has a land area of 2,264 million acres. One-fifth is cropland; more than one-fourth is permanent grassland pasture and range; nearly one-third is forest land; and the final one-fifth comprises a variety of special use areas and unclassified land. About three-fifths of the land is owned by individuals, estates, trusts, and corporations.

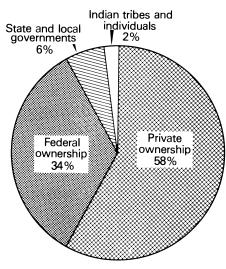
The use made of land is a function of both ownership and land quality. Nearly all land used for crop production is privately owned. Much of the land in "special uses" is mountainous, desert, or swampland, which was never claimed by private owners and remained in the public domain.

MAJOR USES OF LAND

MIL. ACRES 2,500 —

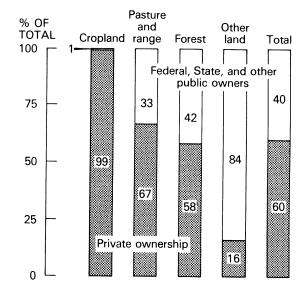


LAND OWNERSHIP IN THE UNITED STATES



1974 data

MAJOR LAND USES BY OWNERSHIP



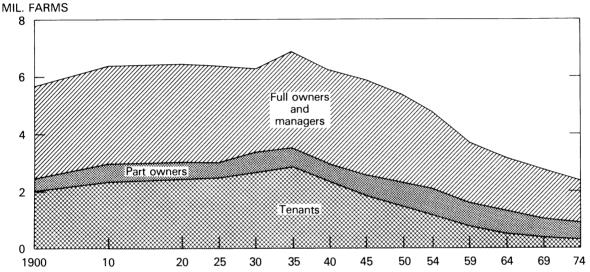
1974 data.

The overall downtrend in number of farms has been accompanied by a decrease in land in farms, but an increase in the average farm size. In 1960, for example, an average farm had 302 acres; where in 1974, it had 440.

The drop in farm numbers has been most marked in those farms operated by tenants, both in absolute numbers and relative importance.

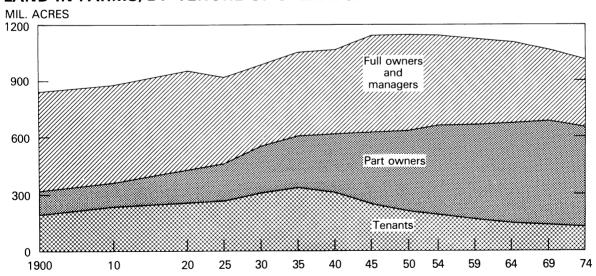
Tenant farms comprised 42 percent of all farms in 1935, but by 1974 accounted for only 11 percent. During this same period, the percentage of farms operated by full owners rose from 47 percent to 63 percent, and by part owners, from 10 to 26 percent. Part owners, although much fewer in number than full owners, control the most land and rank highest in value of products sold.

NUMBER OF FARMS, BY TENURE OF OPERATOR



Managed farms were discontinued in 1969. Such farms were classified by tenure based on whether the land operated was owned or rented after 1969. 1974 preliminary data. Source: Census of Agriculture.

LAND IN FARMS, BY TENURE OF OPERATOR



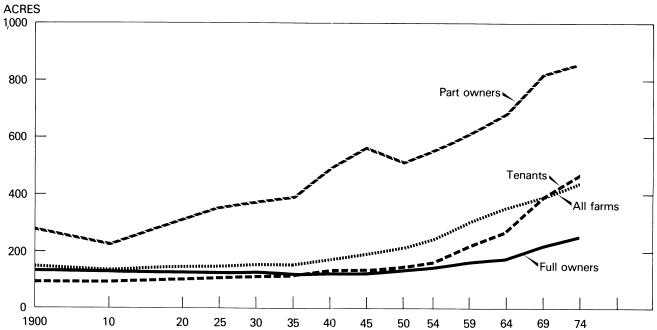
Data not available for 1910 and 1920 for part owners and tenants. Source: Census of Agriculture.

Although the distribution of farms and land in farms by tenure class of operator has changed greatly over time, the average size of farm has increased in all tenure classes.

Since the 1950's, farms in both the part-owner and tenant categories have increased substantially in average size, while farms in the full-owner category have increased only moderately in size.

In comparison with the national average of 440 acres, part-owner farms now average 852 acres; tenant farms, 465 acres; and full-owner farms, 252 acres.

SIZE OF FARM, BY TENURE OF OPERATOR



Data not available for 1910 and 1920 for part owners, tenants, and full owners.

Source: Census of Agriculture.

Number of Farms, Land in Farms, and Size of Farm, by Tenure of Operator

	1900	1910	1920	1930	1940	1950	1954	1959	1964	1969	1974
						Thousand	1				
Number of farms:											
Full owners ¹	3,262	3,414	3,437	2,969	3,122	3,115	2,758	2,139	1,836	1,706	1,424
Part owners	452	594	559	657	616	826	857	811	782	672	628
Tenants	2,026	2,358	2,459	2,669	2,365	1,447	1,168	760	540	353	262
Total	5,740	6,366	6,454	6,295	6.102	5,388	4,783	3,708	3,158	2,730	2,314
	Million acres										
Land in farms:											
Full owners and managers	521	519	NA	436	451	526	495	458	432	375	359
Part owners	125	134	NA	247	301	423	470	498	533	551	535
Tenants	195	227	NA	307	313	212	193	167	145	138	122
Total	841	879	959	990	1,065	1,161	1,158	1,123	1,110	1,063	1,017
						Acres					
Size of farm:											
Full owners	135	139	NA	128	124	136	145	165	175	220	252
Part owners	277	225	NA	375	489	512	549	614	682	819	852
Tenants	96	96	NA	115	132	147	165	220	268	390	467
Total	147	138	149	157	175	216	242	303	352	389	440

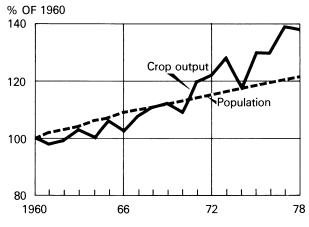
¹ Includes managers for years prior to 1969. NA=not available.

Each year, part of the Nation's cropland is used for crops, part for pasture, and part is idle—but the proportions may vary significantly. The acreage actually used for crops declined during the fifties and early sixties, remained relatively stable through 1972, and then increased sharply in response to strong export demand. The current acreage is 3 percent below the 1977 acreage,

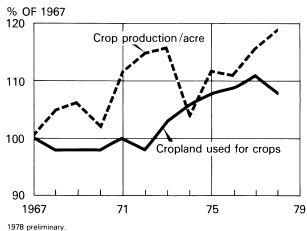
but still 10 percent above the 1972 acreage.

Cropland used for crops in 1978 declined 3 percent after increasing in each of the last 5 years. Greater use of yield-increasing inputs and improved cultural practices have stepped-up crop production per acre by nearly one-fifth since 1967.

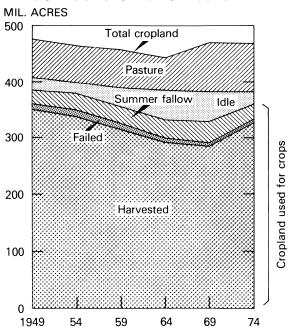
HOW CROP OUTPUT COMPARES WITH POPULATION INCREASE



CROP PRODUCTION PER ACRE AND CROPLAND USED FOR CROPS



MAJOR USES OF CROPLAND



Cropland Output, Crop Production Per Acre, and U.S. Population

	1975	1976	1977	1978	
	Percent of 1960				
Cropland output U.S. population	130 118	130 119 <i>Percent</i>	139 120	138 121	
0 1 1 1		rencent	01 1307		
Cropland used for crops Crop production per	108	109	111	108	
acre	112	111	116	119	

Major Uses of Cropland

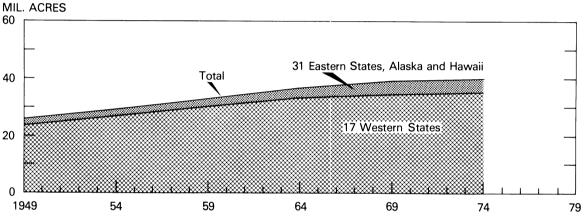
	1959	1964	1969	1974	
	Million acres				
Total cropland	458	444	472	465	
Harvested Failed Summer fallow Idle Pasture	317 10 31 34 66	292 6 37 52 57	286 6 41 51 88	322 8 31 21 83	

WATER

About 12 percent of the Nation's harvested crop acres are irrigated and account for more than a fourth of the value of crop production. Several million additional acres of pastureland are irrigated. In irrigated agriculture, the energy cost for pumping is a big and growing cost. Currently, most pumps (42 percent) use electricity, followed by natural gas (32 percent). The out-

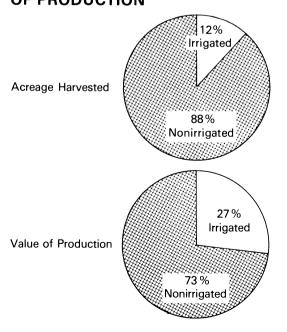
look for electric pumps is more favorable because of hydrogeneration and because many generating plants use coal or can shift to it.

IRRIGATED LAND IN FARMS

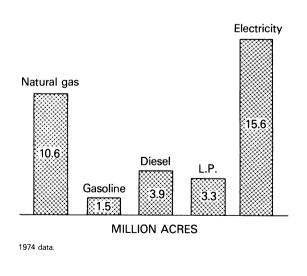


Data plotted on a 5-year basis, corresponding with the U.S. Census of Agriculture.

IRRIGATED AND NONIRRIGATED ACREAGE HARVESTED AND VALUE OF PRODUCTION



ACRES IRRIGATED WITH PUMPED WATER, BY TYPE OF ENERGY USED



WATER

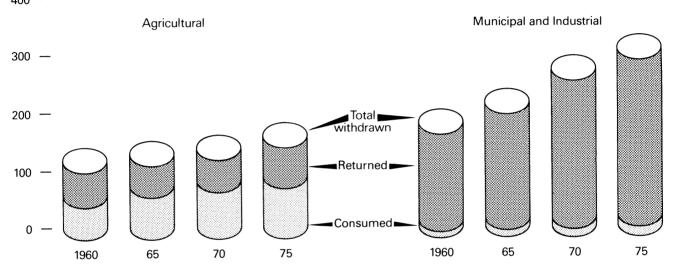
Water quality and supply problems are critical to farmers because agriculture is the Nation's biggest water user. Although municipal and industrial users actually withdraw more water than does agriculture, they return most of it to streams. In contrast, irrigators return only about half of the water they withdraw.

Nearly three-fifths of the irrigation water

applied is withdrawn from surface streams and lakes, and the remainder (except for a fraction from reclaimed sewage) is from groundwater sources. In the West—where most of the country's irrigated land is located—weather variability may significantly affect the quantity of surface water accumulated in impoundments and, hence, the supply available for irrigation purposes.

WATER USE

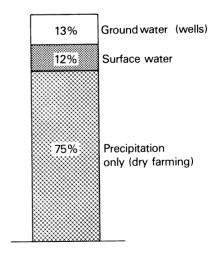
MIL. ACRE FEET 400 —



Water Use

	1974	1975	1976	1977	
	Million acre feet				
Agriculture: Water withdrawn Water returned Water consumed	119 62 57	130 56 74	140 58 82	160 71 89	
Other uses: Water withdrawn Water returned Water consumed	183 172 11	217 204 13	274 259 15	310 292 18	

WATER SOURCE FOR WESTERN CROP ACREAGE



Data are for 17 Western States, 1977.

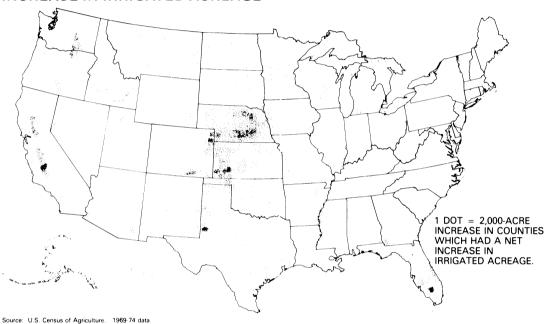
WATER

Acres under irrigation have steadily increased for many years and now exceed 41 million. Recent increases have been particularly large in western Kansas and several other areas. These increases are closely linked with the development of water sources and advances in irrigation technology.

Although the irrigated acreage increased

nationally, more than half of the counties reporting irrigated land in the 1974 Census of Agriculture had a net loss in irrigated land. Decreases in irrigation in the West usually reflect temporary or permanent limitations on the water supply, while those in the East tend to reflect adequate precipitation.

INCREASE IN IRRIGATED ACREAGE



DECREASE IN IRRIGATED ACREAGE



OTHER RESOURCES

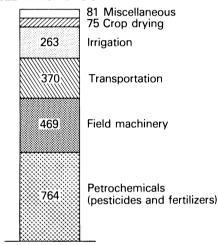
The food system uses one-sixth of all energy used in the United States. Because of all the special forms and processing of foods that have been developed, as well as the increase in eating outside the home, actual production accounts for only a fifth of the food systems' total energy use.

The use of pesticides and fertilizers—which

account for more than a third of the energy used in actual agricultural production—has trended upward. Fertilizer nutrient use per acre is 5 times the 1950 rate, and is a main reason for increased crop yields. However, increasing energy costs tend to restrain the use of some agricultural chemicals.

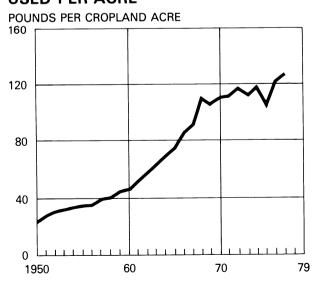
ENERGY USED IN AGRICULTURAL PRODUCTION

Total 2,022 Trillion BTU's

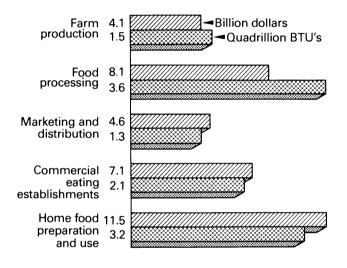


1976 data.

FERTILIZER NUTRIENTS USED PER ACRE

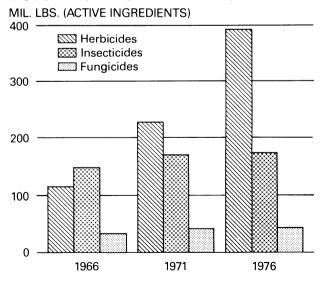


ENERGY USED IN U.S. FOOD SYSTEM



1975 data.

VOLUME OF PESTICIDE SALES



POPULATION AND RURAL DEVELOPMENT

- 33 Population35 Work Force
- 37 Income
- 39 Development
- 40 Small Farms



POPULATION

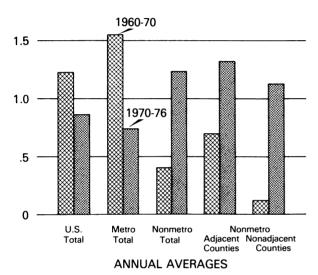
The revival of rural and small town population growth since 1970 continues, with nonmetro counties maintaining higher growth rates than their metro counterparts. The faster nonmetro gain is often attributed to the spillover from metro centers. This is true to an extent, but the more isolated nonmetro counties not adjacent to metro areas also have reported substantial growth.

The pattern of faster population increase in nonmetro areas applies to all geographic regions of the United States except in the South. In this region, the nonmetro areas are growing at a rate that exceeds the U.S. average, but the metro areas are growing even faster.

POPULATION CHANGE







Adjacent counties refer to those bounding standard metropolitan statistical areas as defined in 1974. Source: U.S. Bureau of the Census.

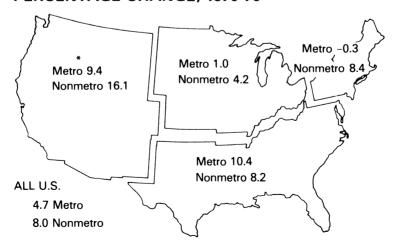
Population Change¹

	1960-70	1970-76		
	Percent			
United States	1.3	.9		
Metropolitan Nonmetropolitan	1.6 .4	.7 1.2		
Adjacent counties ² Nonadjacent counties	.7 .1	1.3 1.1		

¹ Annual average. ² Counties adjacent to Standard Metropolitan Statistical Areas as defined in 1974.

Source: U.S. Bureau of the Census.

REGIONAL POPULATON GROWTH, PERCENTAGE CHANGE, 1970-76



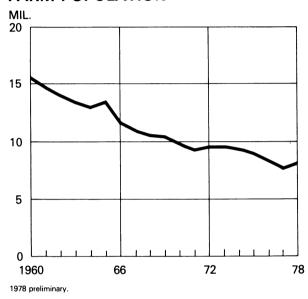
*Includes Alaska and Hawaii

POPULATION

Continuing a long-term downtrend, our farm population numbered about 7.8 million in 1977, down 20 percent from 1970 and 50 percent from 1960. About 1 person out of 28, or 3.6 percent of the Nation's 216 million people, had a farm residence in 1977. In 1920, when the farm population was first enumerated separately, about 1 person in 3 lived on a farm.

Net loss in the farm population through migration and reclassification of residence averaged 300,000 persons annually during 1970-77. This loss was low compared with other periods. As the total farm population from which migrants are drawn continues to diminish, the rate of migration will also decline.

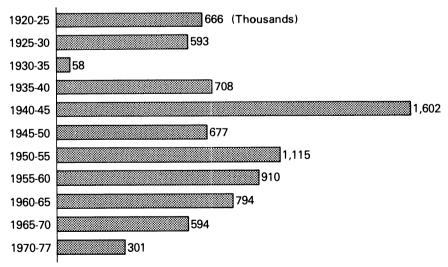
FARM POPULATION



U.S. Total and Farm Population

	1960	1960 1970		1978
		Thous	and	
Total resident population Farm population	179,323 15,635	203,235 9,712 <i>Perc</i>	215,915 7,806 cent	217,599 18,000
Farm population's share of total population ¹ Preliminary.	8.7	4.8	3.6	3.7

ANNUAL NET OUTMOVEMENT FROM THE FARM POPULATION



Net change through migration and reclassification of residence from farm to nonfarm because agricultural operations ceased or were begun.

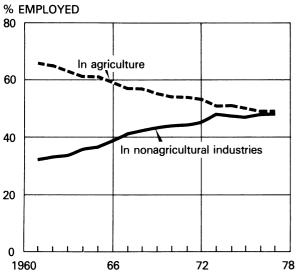
WORK FORCE

The continuous downward trend in farm resident agricultural employment has been accompanied by a rise in the number of farm residents working in nonagricultural industries. The proportions of farm people employed in farm and nonfarm work are now nearly equal. In contrast, only an average 21 percent of hired farmworkers were farm residents during 1976-77,

compared with 65 percent in the forties.

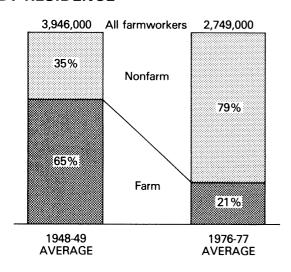
Total farm employment, including farm operators, their families, and hired farmworkers, regardless of residence, has remained relatively stable during the seventies, after a long-term downward trend in previous years.

EMPLOYMENT OF FARM RESIDENTS

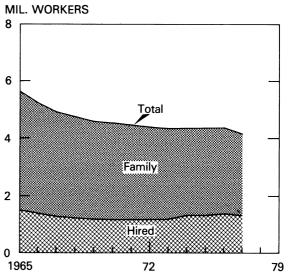


Percent of farm resident labor force 14 years old and over. Note: Comparable data not available for years prior to 1961.

HIRED FARMWORKERS BY RESIDENCE



FARM EMPLOYMENT



Annual averages.

Farm Employment

	1970	1975	1976	1977¹			
		Million					
Total workers ¹	4.5	4.3	4.4	4.2			
Family workers	3.3	3.0	3.0	2.9			
Hired workers	1.2	1.3	1.4	1.3			

¹ Average number of persons employed in 1 survey week each month—through 1974 the last full calendar week ending at least 1 day before the end of the month; beginning with 1975, estimates are quarterly and include the week of the twelfth of January, April, July, and October.

NOTE: The Farm Employment chart is based on a quarterly average; the others include anyone that did hire farmwork during the year.

WORK FORCE

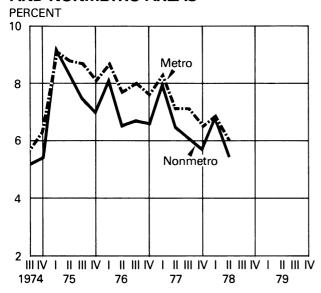
The unemployment rate in nonmetro areas continues to fall from 1975 recession-level highs. Since 1975, the nonmetro unemployment rate has averaged about 1 percent less than the metro rate, except during the first quarter of each year, due to seasonal unemployment.

Rural areas gained 4.6 million nonfarm jobs between March 1970-78, for an increase of 26.7

percent, compared to 8.4 million more jobs, or a 15.7-percent increase for metro areas.

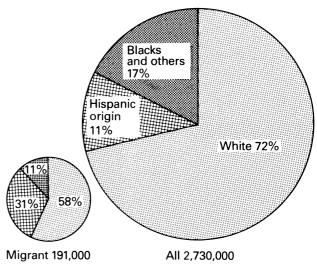
While minorities make up nearly half the migrant farm work force—42 percent—whites actually account for 72 percent of all hired farmworkers. Hispanics and blacks and others account for 11 and 17 percent of all hired farmworkers, respectively.

UNEMPLOYMENT RATES FOR METRO AND NONMETRO AREAS



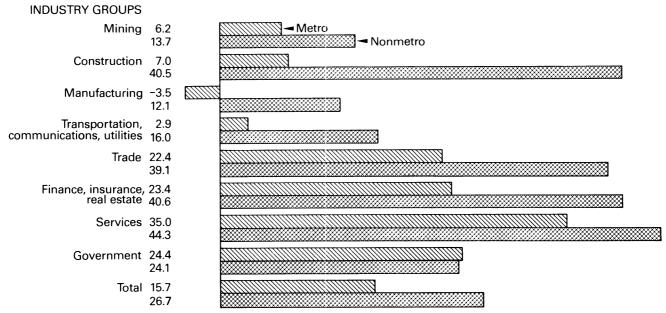
Quarterly data. Source: Bureau of Labor Statistics.

RACIAL/ETHNIC BACKGROUND OF HIRED FARMWORKERS



1977 data. Source: Hired Farm Working Force Survey of 1977.

PERCENT CHANGE IN NONFARM WAGE AND SALARY EMPLOYMENT, 1970-78



Metro excludes about 50 smaller standard metropolitan statistical areas. Source: State Employment Security Agencies

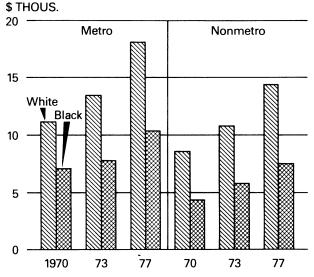
INCOME

Although substantial growth occurred in median family income during 1970-77, income in nonmetro areas remains lower than in metro areas. Median income in 1977 for nonmetro white families was about 80 percent of that for metro white families. Despite the gains among nonmetro black families, their median income was but 72 percent of metro blacks and 52

percent of nonmetro white families.

In 1977, farm families in general received 61 percent of their net income from off-farm sources. Families with farm sales valued under \$5,000 received the highest proportion—90 percent or more—from nonfarm sources. Families living on our country's largest farms obtained one-fifth their earnings from off-farm sources.

MEDIAN FAMILY INCOME



The median is the middle value with half the families below and half above. Source: Bureau of the Census.

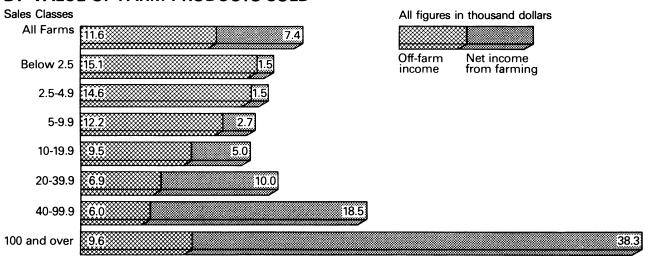
Median Family Income¹

	1970	1973	1977
		Dollars	
Metro White Black	11,203 7,140	13,566 7,779	18,211 10,431
Nonmetro White Black	8,661 4,397	10,788 5,780	14,403 7,512

¹The median is the middle value with half of the below and half above.

Source: U.S. Bureau of the Census.

FARM AND OFF-FARM INCOME PER FARM OPERATOR FAMILY BY VALUE OF FARM PRODUCTS SOLD



1977 data. Net income before inventory adjustment and includes nonmoney income from farm food and housing

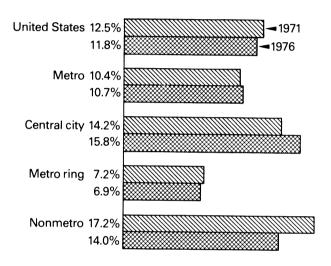
INCOME

Nationwide, the percentage of persons living in poverty declined slightly between 1971 and 1976, mainly in nonmetro areas. However, metro central cities registered an increase.

Despite some improvements, many nonmetro parts of the country still have low incomes. In 1975, 272 nonmetro counties, or 11 percent, had per capita incomes below \$3,500. Most low-

income counties were located in the Southern States. The East-South Central States had the highest concentration (over 35 percent) of low-income nonmetro counties.

PERSONS IN POVERTY



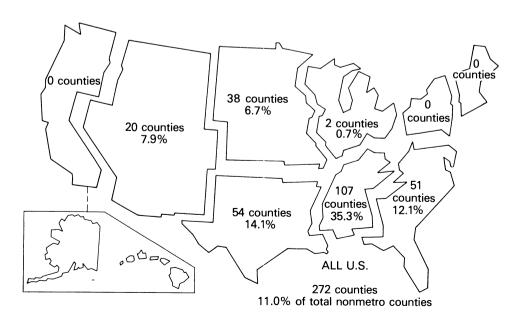
Persons in Poverty

	1971	1976
	Perc	ent
United States	12.5	11.8
Metro Central City Metro Ring	10.4 14.2 7.2	10.7 15.8 6.9
Nonmetro	17.2	14.0

Source: U.S. Bureau of the Census.

Total civilian noninstitutional population. Source: Bureau of the Census.

NONMETRO COUNTIES WITH LESS THAN \$3,500 PER CAPITA INCOME



1975 data. Percentages refer to the proportion of total nonmetro counties in a division. Source: U.S. Bureau of Economic Analysis.

DEVELOPMENT

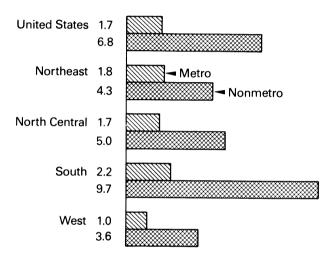
While the number of housing units completed in 1977 rose 27 percent over 1976, the rate was twice as large in metro as in nonmetro areas—34 percent, as compared to 15 percent. The percentage of housing lacking adequate plumbing has declined rapidly, but remains four times as high in nonmetro as in metro areas.

Federal outlays in fiscal 1976 for selected

programs, amounting to 81.6 percent of total outlays, were \$314.5 billion, or \$1,476 per capita. Total outlays per capita for most programs were higher in metro than in nonmetro areas.

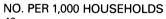
In 1975, the physician-to-population ratio in nonmetro areas was less than half that in metro areas.

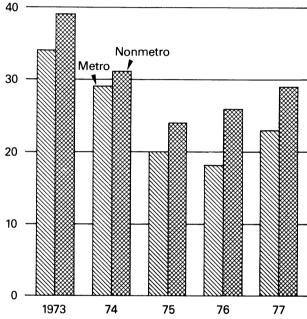
PERCENT OF YEAR-ROUND HOUSING UNITS LACKING SOME OR ALL PLUMBING



1976 data. All plumbing includes inside hot and cold piped water, bath or shower, flush toilet. Source: U.S. Bureau of the Census 1976 Annual Housing Survey.

HOUSING UNITS BUILT

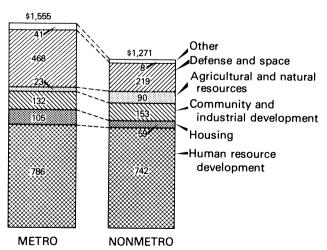




Includes conventional housing and mobile homes. Source: Bureau of the Census.

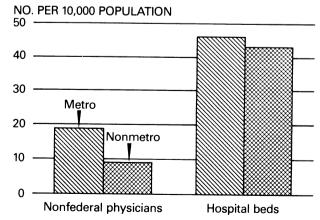
WHERE FEDERAL PROGRAM MONEY IS SPENT

PER CAPITA OUTLAYS



Includes FY 1976 expenditures, loans, and property transfers for 80 percent of Federal outlays for which the metro-nonmetro distribution is known.

PHYSICIANS AND HOSPITAL BEDS



1975 data. Source: American Medical Association and American Hospital Association

SMALL FARMS

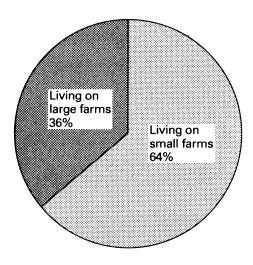
In 1975, nearly 64 percent of the farm population resided on farms with farm sales valued under \$20,000—defined in the Food and Agriculture Act of 1977 as small farms. Two-thirds of the small-farm population lived on farms selling less than \$5,000 a year.

Small-farm operators were somewhat older than operators of larger farms. While 23 percent

of the farm operators of small farms were 65 and over, only 10 percent of the larger farm operators had reached or surpassed this age.

About half of all male farm operators considered their principal occupation to be something other than farming. In general, families living on small farms receive most of their family income from off-farm sources.

PERCENT OF FARM PEOPLE LIVING ON SMALL AND LARGE FARMS



1975 data. Large farms are those with sales of \$20,000 and over. Small farms are those with sales under \$20,000.

Large and Small Farms by Type

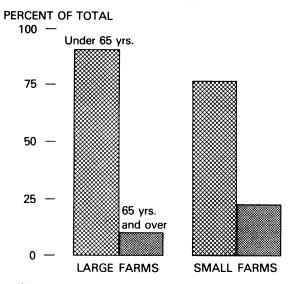
Smal	l farm	c2

Type of farms	Total farms	Large farms ¹	Num- ber	Percent of total
		Thousand	d	Percent
Farms with sales of				
\$2,500 and over ³	1,682	796	886	52.7
Cash grain	580	303	277	47.8
Cotton	31	15	16	52.1
Tobacco	95	22	74	77.3
Other crops	126	55	71	56.2
Vegetable, fruit,				
and nut	71	32	39	54.9
Livestock	509	178	331	65.0
Dairy	196	141	55	28.1
Poultry and egg	43	38	5	11.3
Horticultural and				
animal specialty	31	13	18	58.8

 $^{\rm I}$ Sales \$20,000 and over. $^{\rm 2}$ Sales under \$20,000. $^{\rm 3}$ Excludes 13,000 farms unclassified by type.

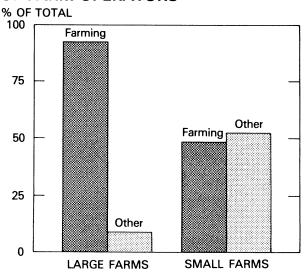
Source: 1974 Census of Agriculture.

AGE OF FARM OPERATORS



1974 data. Large farms are those with sales of \$20,000 and over. Small farms are those with sales under \$20,000. Source: 1974 Census of Agriculture.

PRINCIPAL OCCUPATION OF FARM OPERATORS



1974 data. Large farms are those with sales of \$20,000 and over. Small farms are those with sales under \$20,000. Source: 1974 Census of Agriculture.

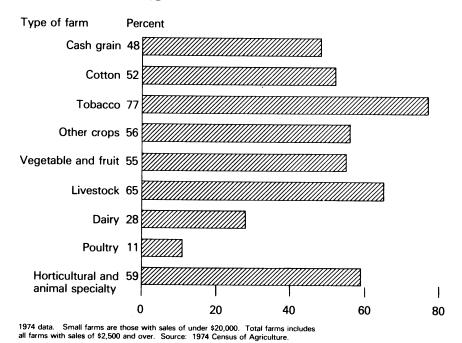
SMALL FARMS

Small-farm operators are engaged in all types of production. Nearly two-thirds of the livestock and half the cash grain farms are small, but dairy and poultry operations are least likely to be small.

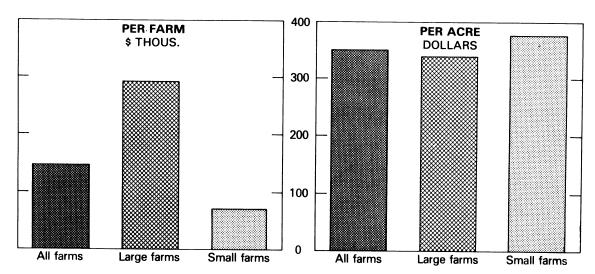
Value of land and buildings per farm for small farms in 1974 was about one-fourth that of larger farms. However, the average value of assets

per acre was about 10 percent higher for small than for larger farms. Location of small farms, such as proximity to metropolitan areas, may account for why these farms had higher average value of assets than their larger counterparts.

SMALL FARMS AS A PERCENT OF TOTAL FARMS



VALUE OF FARMLAND AND BUILDINGS



1974 data. Large farms are those with sales of \$20,000 and over. Small farms are those with sales of under \$20,000. Source: 1974 Census of Agriculture.

THE CONSUMER

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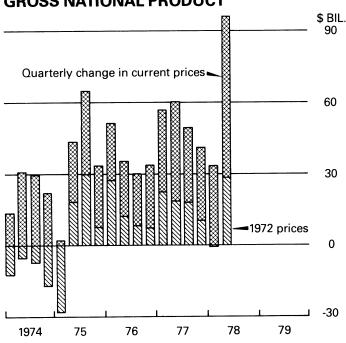
GENERAL ECONOMY

The Nation's economy continues to recover from the 1974-75 recession, but the rate of growth is slowing. Real Gross National Product rose nearly 4 percent at a seasonally adjusted annual rate in the first half of 1978. For the entire year, real growth is projected at around 4 percent. This compares with real gains of 5.7 and 4.9 percent in 1976 and 1977, respectively.

Personal consumption expenditures were weak during 1978's first quarter but strengthened during the second quarter.

Disposable personal income advanced during the first half of 1978 at about the same annual rate as in 1977. After adjustment for inflation, however, the rate of gain was considerably below 1977.

GROSS NATIONAL PRODUCT



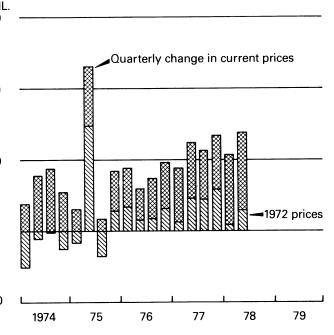
Change from previous quarter. Seasonally adjusted annual rate. Based on data of Department of Commerce

Gross National Product¹

G1033 Hational From	19	76	1977		
	111	IV	1	11	
		Billion	dollars		
GNP, current prices	1,715.6	1,749.8	1,806.8	1,867.0	
Change from previous quarter	30.2	34.2	52.0	60.2	
GNP, 1972 prices	1,276.5	1,284.0	1,306.7	1,325.5	
Change from previous quarter	8.5	7.5	22.7	18.8	
	19	77	1978		
	Ш	IV	l	²	
		Billion	dollars		
GNP, current prices	1,916.8	1,958.1	1,992.0	2,083.2	
Change from previous quarter	49.8	41.3	33.9	91.2	
GNP, 1972 prices	1,343.9	1,354.5	1,354.2	1,380.5	
Change from previous quarter	18.4	10.6	3	26.3	

¹ Seasonally adjusted annual rates. ² Preliminary.

DISPOSABLE PERSONAL INCOME



Disposable Personal Income¹

	19	76	1977			
	111	IV	1			
		Billion	dollars			
DPI, current prices Change from	1,192.8	1,221.5	1,248.0	1,285.3		
previous quarter	22.2	28.7	26.5	37.3		
DPI, 1972 prices Change from	891.5	900.9	904.8	918.6		
previous quarter	5.2	9.4	3.9	13.8		
	19	77	1978			
	111	IV	ı	112		
	Billion dollars					
DPI current prices Change from	1,319.1	1,359.6	1,391.6	1,433.3		
previous quarter	33.8	40.5	32.0	41.7		
DPI, 1972 prices Change from	931.9	949.6	952.1	959.9		
previous quarter	13.3	17.7	2.5	7.8		

¹ Seasonally adjusted annual rates. ² Preliminary.

GENERAL ECONOMY

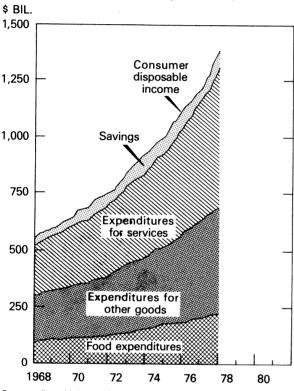
Disposable income of consumers has more than doubled since the late 1960's. Incomes have generally increased faster than expenditures for food, except in 1974-75. Expenditures for services, on the other hand, have for many years increased at a quicker rate than income, and this trend continued in early 1978.

The share of after-tax income spent for food

is holding about steady in 1978 at a little more than 16 percent. Worldwide, the U.S. share compares favorably, holding its own among European countries, but based on 1975 data, being surpassed by Canada.

Unemployment in the past year has declined to about 6 percent compared with the recession peak of nearly 9 percent.

INCOME AND EXPENDITURES



Consumer disposable income does not include interest paid by consumers and personal transfer payments to foreigners.

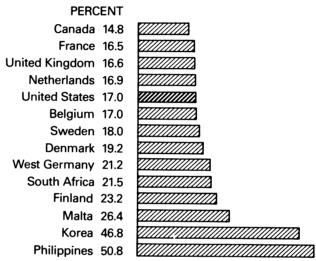
Source: U.S. Department of Commerce, seasonally adjusted annual rates

Income and Expenditures

•	1976	1977	19	78¹			
	avg.	avg.	i	112			
		Billion	dollars				
Disposable personal							
income (DPI)	1,184.4	1,303.0	1,359.1	1,433.3			
Consumer disposable				•			
income	1,158.2	1,273.4	1,259.1	1,399.8			
Expenditures	1,090.2	1,206.5	1,276.7	1,324.9			
Food ³	194.5	212.0	224.0	232.0			
Other goods	404.7	445.3	460.9	485.8			
Services	491.0	549.2	591.8	607.1			
Savings	68.0	66.9	82.4	75.8			
Other outlays⁴	26.2	29.6	32.5	33.9			
	Percent						
Food expenditures as							
percentage of DPI	16.4	16.3	16.1	16.2			

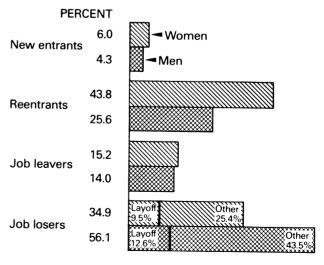
¹Quarterly data, seasonally adjusted annual rates. ²Preliminary. ³Excludes alcoholic beverages. ⁴Includes interest paid by consumers and personal transfer payments to foreigners.

SHARE OF AFTER-TAX INCOME SPENT ON FOOD



1975 data. Canada and United States include nonalcoholic beverages. West Germany includes alcoholic and nonalcoholic beverages. Source: U.N. National Accounts of Statistics and National Sources.

REASONS FOR UNEMPLOYMENT



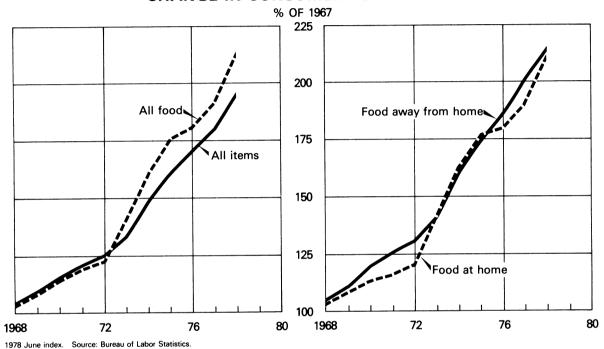
June 1978 data. Percent of unemployed. Persons 20 years old and over. Source: Bureau of Labor Statistics.

The Consumer Price Index for Urban Wage Earners and Clerical Workers was 195.1 in June 1978, or 7.3 percent higher than a year earlier. Between 1967 and 1972, the index for food prices advanced more slowly than the all-items index. The rapid food price increases of 1973 and 1974, however, moved the food index ahead of the all-items index, and early 1978 food price

increases have further widened the gap.

Prices for food consumed away from home have increased more rapidly than prices for food at home, except during periods of rapid food price increases, when the indexes have moved together. Consumers, on average, are spending a greater share of their food dollars away from home than they were 10 years ago.

CHANGE IN CONSUMER FOOD PRICES



Change in Consumer Food Prices¹

	1971	1972	1973	1974	1975	1976	1977	1978²
	Percent of 1967							
All items	121.3	125.3	133.1	147.7	161.2	170.5	181.5	195.1
Food	118.4	123.5	141.4	161.7	175.4	180.8	192.2	212.8
At home	116.4	121.6	141.4	162.4	175.8	179.5	190.2	212.6
Away from home	126.1	131.1	141.4	159.4	174.3	186.1	200.3	214.1
Housing ³	124.3	129.2	135.0	150.6	166.8	177.2	189.6	203.9
Apparel and upkeep	119.8	122.3	126.8	136.2	142.3	147.6	154.2	159.9
Medical care	128.4	132.5	137.7	150.5	168.6	184.7	202.4	219.0
Transportation	118.6	120.0	123.8	137.3	150.6	165.5	177.2	186.6

¹ Urban wage earners and clerical workers, unrevised. ² June 1978. ³ Includes shelter, fuel, utilities, household furnishings, and operation.

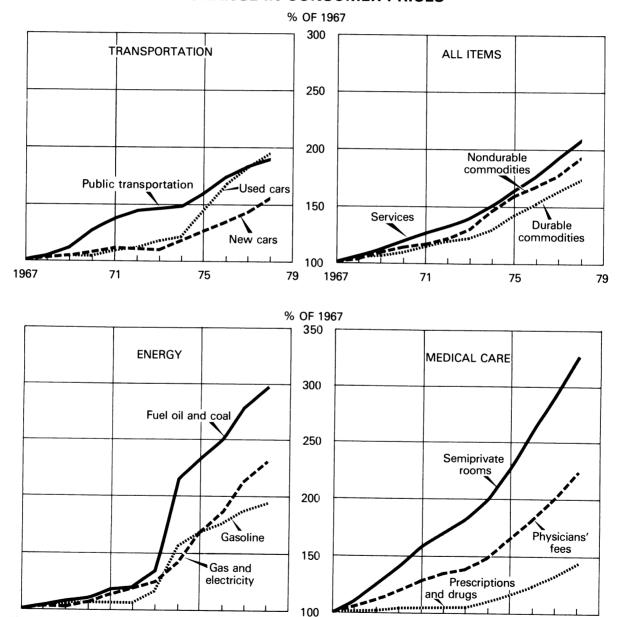
Source: Bureau of Labor Statistics.

The indexes for hospital semiprivate rooms and operating room charges have been the fastest rising CPI components in the last 10 years. The overall index for medical care has risen faster than the all-items index, although medical items such as drugs and prescriptions have had more moderate increases.

Energy prices-especially those for fuel oil

and coal—have risen rapidly since the 1973-74 oil embargo. Prices for gas and electricity, and for gasoline, have also risen faster than many index items. New car prices have increased moderately, but auto repairs and insurance costs have risen faster. Price advances for services have outpaced those for nondurable and durable commodities.

CHANGE IN CONSUMER PRICES



Fuel oil, coal and gas, and electricity are included in housing index, and gasoline is included in transportation index. Annual averages except June 1978. Source: Unrevised Consumer Price Index, Bureau of Labor Statistics.

79

1967

71

79

75

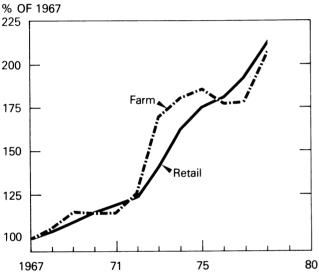
1967

Retail food prices in 1978 wil! average about 10 percent above a year ago, the sharpest increase since 1974. Red meat prices, which had declined slightly during the preceding 2 years, have figured heavily in the overall price rise. Tight supplies and higher prices for red meat have also contributed to price increases for poultry, despite record broiler output. Dairy prices

have also seen moderate increases.

Smaller supplies of several fresh produce items have contributed to sharp rises in fruit and vegetable prices. Prices for most other crop foods have also gone up, reflecting higher costs for major ingredients as well as higher processing and marketing charges.

FOOD PRICES: RETAIL AND FARM VALUE



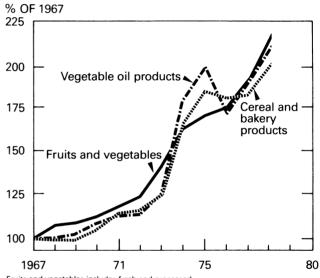
Retail prices, all foods, Bureau of Labor Statistics. Farm value of U.S. produced farm foods. 1978 preliminary.

Food Price Changes

	1975	1976	1977	19781
		Percent	of 1967	
Farm value ² Wholesale ³	187.7 186.0	177.8 178.9	178.1 186.8	206.0 206.0
Retail ³	175.4	180.8	192.2	211.0
Retail, by food group:				
Meat	177.8	178.2	174.2	205.0
Poultry	162.4	155.7	156.7	172.0
Eggs	157.8	172.4	166.9	163.0
Dairy products⁴	156.7	169.3	173.9	185.0
Fruits and vegetables:				
Fresh	166.2	170.2	193.4	216.0
Processed	178.3	183.0	188.8	210.0
Cereal and bakery	184.8	180.6	183.5	199.0
Fats and oils	198.6	173.7	191.4	209.0

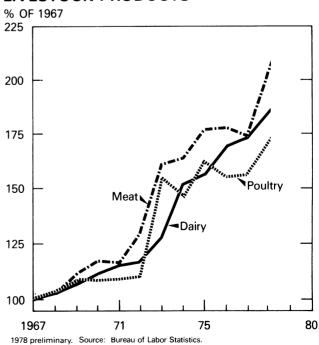
¹ Preliminary. ² Prices received by farmers for food commodities. ³ All foods, Bureau of Labor Statistics. ⁴ Includes butter. ⁵ Fats and oils, excluding butter.

RETAIL PRICES OF SELECTED CROP PRODUCTS



Fruits and vegetables includes fresh and processed. 1978 preliminary. Source: Bureau of Labor Statistics.

RETAIL PRICES OF SELECTED LIVESTOCK PRODUCTS

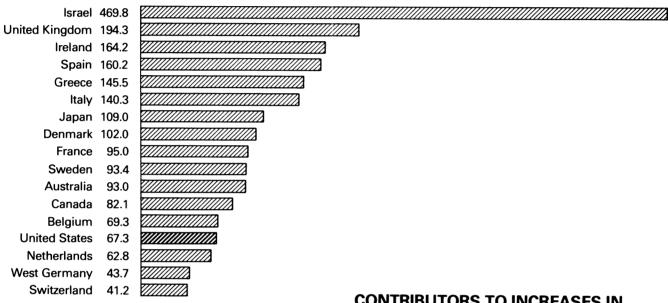


During the seventies, food prices have risen more slowly in the United States than in nearly any other country—a 6-percent increase in food prices during 1976/77.

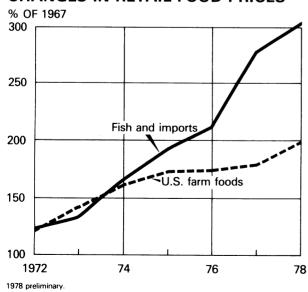
Almost half the 1978 increase in grocery store food prices here at home is coming from a 15-percent increase in farm prices. About two-fifths of the increase will result from higher

marketing charges and about one-tenth from higher prices for fish and imported foods. This is in sharp contrast to 1977, when fish and imported foods accounted for two-thirds of the rise and marketing charges for the other third, while returns to farmers held steady.

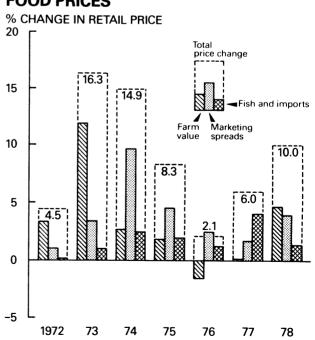
PERCENTAGE INCREASES IN FOOD PRICES, 1970-77



CHANGES IN RETAIL FOOD PRICES



CONTRIBUTORS TO INCREASES IN FOOD PRICES

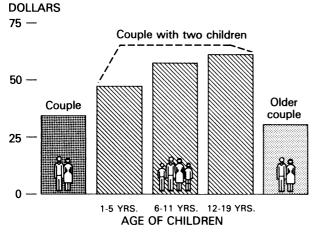


Farm value and marketing spread from U.S. farm-food market basket. Total price change from food-at-home index, Bureau of Labor Statistics

The cost of food at home for a family of four (two adults and two children, ages 12-19) in June 1978 ranged from \$47.40 per week at the thrifty level to \$92.00 at the liberal level. These costs assume that all food is purchased at the store and prepared at home. The thrifty plan is used to set the coupon allotment for food stamps.

Meat, poultry, and fish items in meals usually cost the most. One way to find good buys is to compare the cost of amounts that provide equal protein. A 3-ounce serving of cooked chicken, turkey, fish, or lean meat provides one-third of a day's protein for a man. However, well over a serving of certain meats and some alternates are required for the same amount of protein.

FAMILY'S WEEKLY FOOD COST



All meals at home or taken from home. USDA low-cost food plan, June 1978.

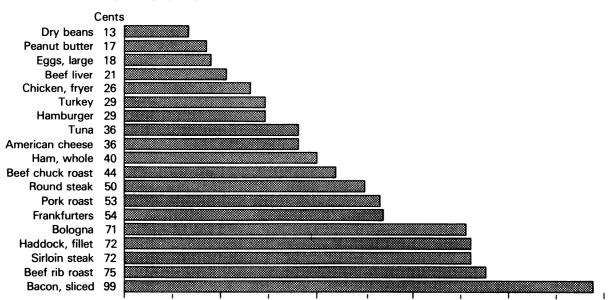
Family's Weekly Food Cost¹

	Thrifty plan	Low- cost plan	Moder- ate cost plan	Lib- eral plan
		Do	llars	
Couple, 20-54 years Couple, 20-54 years with:	26.20	34.30	43.00	51.60
Child, 1-5 years	31.80	41.40	51.80	62.00
2 children, 1-5 years	36.80	47.60	59.50	71.20
2 children, 6-11 years	44.20	57.30	72.00	86.30
2 children, 12-19 years	47.40	61.40	76.80	92.00
Child, 15-19 years	37.70	49.10	61.40	73.70
Couple, 55 years and over	23.50	30.60	37.90	45.30

¹ All meals at home or taken from home, U.S. average; June 1978 data.

COST OF 1/3 OF A DAY'S PROTEIN, MEATS AND MEAT ALTERNATIVES

AVG. RETAIL PRICES IN U.S. CITIES



Based on % of recommended dietary allowance for 20-year old man; costs for June 1978.

HOUSING

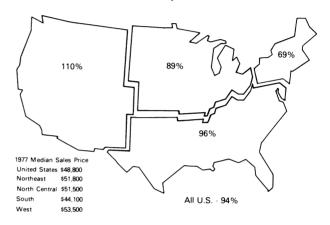
The Consumer Price Index for housing increased 7.9 percent between June 1977 and June 1978. Indexes for homeownership and for fuels increased more than average, while indexes for rent, utilities, furnishings, and operation increased less than average. In 1977, the median sales price of houses in the United States was \$48,800—up 94 percent since 1971.

There was a major increase in the inventory of townhouses and mobile homes between 1970 and 1976—especially in rural areas. Nevertheless, single-family homes are still the most prominent type of housing structure available, except for renter occupied housing in urban areas where structures of two or more units predominate.

1978 data for June. Home ownership includes home purchase, mortgage interest, taxes, insurance, maintenance, and repairs. Source: Bureau of Labor Statistics.

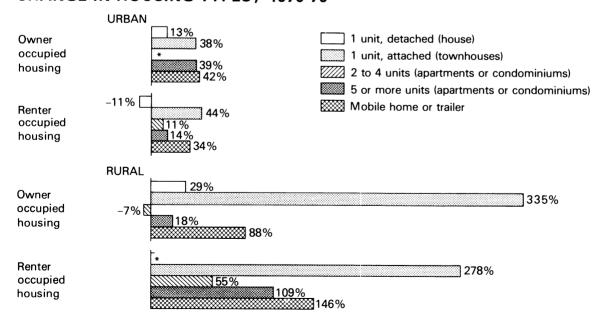
repairs

INCREASE IN SALES PRICES OF HOUSES, 1971-77



Source: Bureau of Census

CHANGE IN HOUSING TYPES, 1970-76



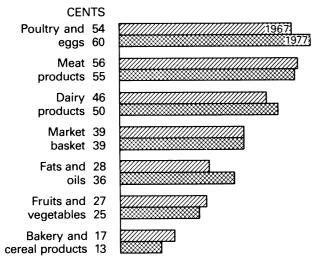
1970-76 data. * Change between ± 2 %. Change in inventory of all year-round occupied housing units. Source: Bureau of the Census.

FOOD MARKETING COSTS

Rising food costs during the past 5 years have been the result of both higher farm values of food products and widening farm-retail marketing spreads. In 1978, farm value is expected to average about 15 percent above a year ago and account for about half the retail cost rise. Marketing spreads will probably average 7 to 8 percent higher in 1978.

The proportion of retail cost accounted for by farm value in 1978 is expected to average 39 percent for the market basket of farm foods. In general, farmers receive more of the retail price for animal products than for crops, because animal products usually require more inputs and thus have higher farm values.

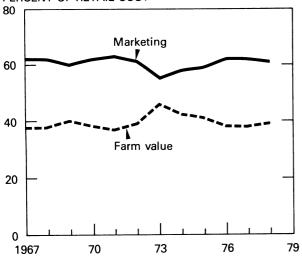
FARMER'S SHARE OF THE MARKET-BASKET DOLLAR



Foods from U.S. farms.

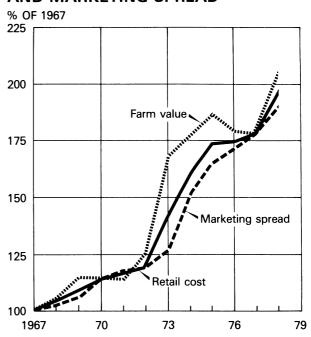
WHERE THE FARM FOOD DOLLAR GOES

PERCENT OF RETAIL COST



Share of dollar consumers spent in retail food stores for market basket of domestic farm-food products. 1978 preliminary.

RETAIL FOOD COSTS, FARM VALUE, AND MARKETING SPREAD



For a market basket of farm foods. 1978 preliminary.

Where the Farm Food Dollar Goes

	1971	1972	1973	1974
		Billion	dollars	
Consumer expenditures	114.7	118.8	136.4	151.3
Marketing bill	79.3	79.7	85.4	95.6
Farm value	35.4	39.1	51.0	55.7
	1975	1976	1977	1978¹
		Billion	dollars	
Consumer expenditures	164.2	1 78.8	186.4	206.0
Marketing bill	109.3	121.2	128.9	140.0
Farm value	54.9	57.6	57.5	66.0

¹ Preliminary.

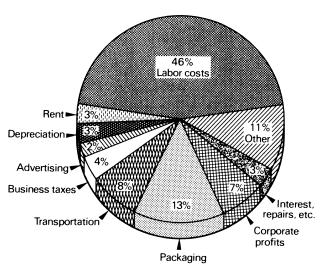
FOOD MARKETING COSTS

The marketing bill is an estimate of the total charges by marketing firms for transporting, processing, and distributing foods originating on U.S. farms. In 1977, the bill was \$129 billion, or about two-thirds of consumer expenditures for farm foods.

Labor is the biggest cost incurred by firms marketing farm-food products, accounting for

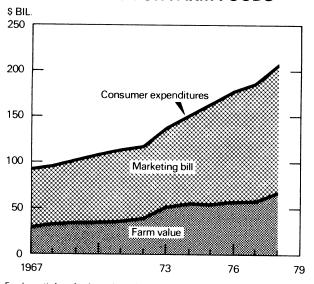
46 percent of the marketing bill in 1977. Labor's share has increased over the past decade, reflecting rising wages and employment in some food industries. Food containers and packaging materials are the second largest cost, followed by rail and truck transportation.

WHAT MAKES UP THE FARM-FOOD MARKETING BILL



Transportation is intercity rail and truck. Corporate profits are before taxes. Other includes utilities, fuel, promotion, local hired transportation, insurance, etc. 1977 preliminary.

MARKETING BILL, FARM VALUE, AND EXPENDITURES FOR FARM FOODS



For domestic farm foods purchased by civilian consumers for consumption both at home and away from home. 1978 preliminary.

What Makes Up the Farm-Food Marketing Bill

	1975	1976	1977¹	
	Billion dollars			
Total bill	109.3	121.2	128.9	
Labor ²	48.5	53.8	59.8	
Packaging materials	13.4	15.0	16.2	
Rail and truck transportation ³	8.3	9.5	10.0	
Corporate profits before taxes	7.9	7.9	8.5	
Business taxes ⁴	4.4	4.8	5.1	
Depreciation	3.2	3.5	3.7	
Rent (net)	2.8	3.2	3.5	
Advertising	2.4	2.7	2.8	
Repairs, bad debts, contributions	1.8	2.0	2.1	
Interest (net)	1.4	1.5	1.6	
Other ⁵	15.2	17.3	15.6	

¹ Preliminary. ² Includes supplements to wages and salaries; also includes imputed earnings of proprietors, partners, and family workers. ³ Includes charges for heating and refrigeration; does not include local hauling. ⁴ Includes property, social security, unemployment insurance, State income, franchise taxes, license fees, and other fees but does not include Federal income tax. ⁵ Includes costs such as food service in institutions, utilities, fuel, local for-hire transportation, and water transportation.

The Farm-Food Market Basket

	1975	1976	1977	1978²
		Percent	of 1967	
Retail cost Farm value ³ Farm-retail spread ⁴	174 188 165	175 178 174	179 178 180	198 206 194
Share of retail cost: Farm Marketing	41 59	<i>Perc</i> 38 62	ent 38 62	39 61

¹Revised to adapt to weighting structure and retail price indexes for domestically produced farm foods from the new Consumer Price Index for all urban consumers (CPI-U) published by the Bureau of Labor Statistics. Market basket represents all food originating on U.S. farms sold in retail food stores. ²Preliminary. ³Payment to farmers for equivalent quantities of food products less allowance for byproducts. ⁴It is an estimate of the charges made by marketing firms for assembly, processing, transportation, and distribution; difference between retail cost and farm value.

FOOD MARKETING COSTS

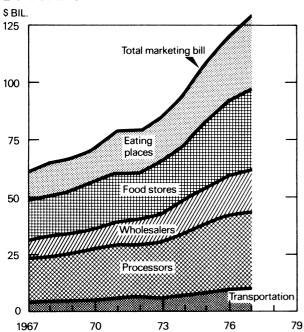
By type of business, marketing functions performed by retailers account for 27 percent of the marketing bill; processors, 26 percent; restaurants and other away-from-home eating places, 24 percent; wholesalers, 15 percent; and transportation, 8 percent.

Increases in farm-retail price spreads and the food marketing bill are largely due to inflation

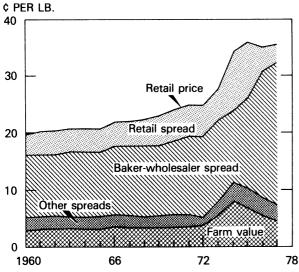
in the costs of inputs used in marketing food products. In recent years, substantial cost increases have occurred for nearly every input—particularly labor and energy-related items.

White pan bread illustrates the impact of marketing charges on the retail price of highly processed foods—baking and distribution costs have accounted for most of the bread price rise.

FOOD MARKETING COSTS BY TYPE OF BUSINESS

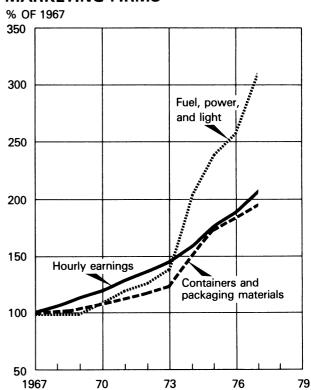


CONSUMER'S BREAD PRICE AND WHERE IT GOES



Farm value of wheat and other farm ingredients

PRICES OF INPUTS USED BY FOOD MARKETING FIRMS



Hourly earnings of production workers in food processing and nonsupervisory workers in food wholesaling and retailing.

Consumer's Bread Price and Where It Goes

	1974	1975	1976	1977
		Cents/	pound	
Retail price	34.5	36.0	35.3	35.5
Retail spread	5.8	4.6	3.4	3.1
Baker-wholesaler				
spread	17.5	21.3	23.3	25.0
Other spreads ¹	3.2	3.3	3.1	2.9
Farm value:				
Wheat	5.5	4.5	3.8	2.7
Other farm				
ingredients	2.5	2.3	1.7	1.8

¹ Includes transportation of wheat and flour, flour milling, processing and merchandising of farm ingredients other than wheat, and nonfarm ingredients.

FOOD CONSUMPTION

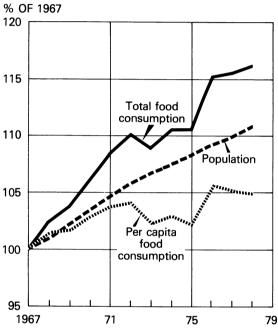
The Index of Per Capita Food Consumption may increase slightly in 1978 over last year. Increase in total food use is keeping pace with population growth, although per capita food consumption should be about 1 percent below the record 1976 level.

During 1968-77, per capita consumption of coffee and fluid milk declined 37 and 5 percent.

respectively; soft drink intake increased 47 percent, and tea use was up 23 percent.

Sweetener intake changed substantially, too. In 1967, sugar (sucrose) accounted for 85 percent of caloric sweetener use; in 1977, it was 74 percent. Corn sirup, on the other hand, particularly the high fructose type, gained in use.

POPULATION AND FOOD CONSUMPTION



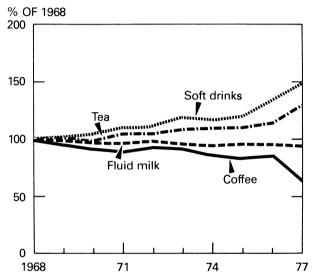
Total food consumption based on retail weight using constant retail prices as index weights. Civilian population on July 1, for 50 States.

Population and Food Consumption

	1975	1976	1977	1978¹		
	Million					
Population ²	211.4	213.0	214.7	216.4		
		Percent	of 1967			
Population ² Food consumption: ³	108.2	109.1	109.9	110.8		
Total Per capita	110.5 102.1	115.3 105.7	115.0 104.6	116.2 104.9		

¹ Preliminary. ² Civilian population as of July 1; includes Alaska and Hawaii. ³ Individual food items are combined in terms of 1957-59 retail prices.

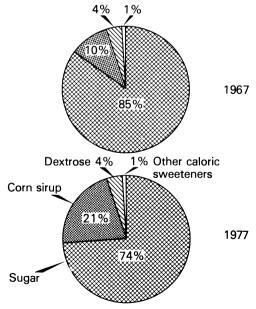
PER CAPITA CONSUMPTION OF SELECTED BEVERAGES



Tea is in leaf equivalent. Fluid milk is on product-weight basis and includes cream. Coffee is in green-bean equivalent. 1977 preliminary.

Source: Fluid milk, Food Consumption Prices Expenditures (NEAD); others CED.

PER CAPITA CONSUMPTION OF CALORIC SWEETENERS BY TYPE



Corn sirup includes HFCS in 1977.

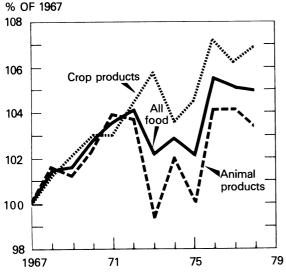
FOOD CONSUMPTION

The small rise expected for 1978 in the Index of Per Capita Food Consumption reflects changes among food groups. A 1-percent gain in consumption of foods from crops will offset a decline in foods from animals. Poultry consumption will be up substantially from last year, reaching record levels. Dairy product and egg consumption will show small gains, although

these increases should be more than offset by declines in beef.

While the index of per capita consumption for crop products is expected to rise due to gains in potatoes, vegetables, melons, and vegetable oils, these gains will be partially offset by declines for fruit and coffee.

PER CAPITA FOOD CONSUMPTION



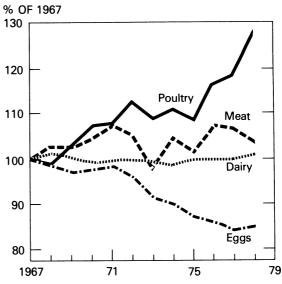
Items combined in terms of 1957-59 retail prices.

Per Capita Food Consumption

	1975	1976	1977	1978²
		Percent (of 1967	
All food	102.1	105.7	104.6	104.9
Animal products Meat Poultry Eggs Dairy ³	99.7 101.0 108.2 87.0 98.3	104.0 107.6 116.1 85.5 99.0	103.7 107.0 119.5 84.8 98.5	103.4 103.3 127.8 85.3 100.1
Crop products Fruits and vegetables: Fresh Processed Cereal and bakery Vegetable oils	105.0 102.1 115.3 96.5 127.2	107.8 103.3 111.8 99.0 137.2	105.7 103.3 110.4 96.8 132.4	106.8 103.8 112.0 97.1 137.1

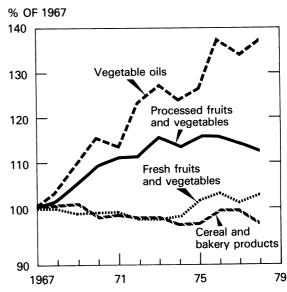
¹ Individual items combined, using 1957-59 prices. ² Preliminary. ³ Includes butter. ⁴ Excludes melons, soup, and baby foods, includes potatoes and sweet potatoes.

PER CAPITA CONSUMPTION OF SELECTED LIVESTOCK PRODUCTS



Items combined in terms of 1957-59 retail prices. Dairy includes butter.

PER CAPITA CONSUMPTION OF SELECTED CROP PRODUCTS



Items combined in terms of 1957-59 retail prices. Processed fruits and vegetables include potatoes and sweet potatoes. Fresh fruits and vegetables exclude melons. Cereal and bakery products include grain.

FOOD CONSUMPTION

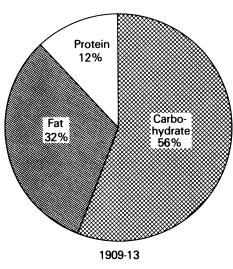
The share of calories provided by protein remained stable over the past 70 years, while a shift occurred between fats and carbohydrates.

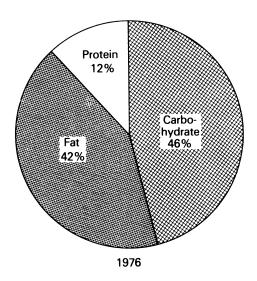
In 1909-13, grain products accounted for almost two-fifths of the total calories—more than double the contribution of any other food group. At that time, the meat, poultry, and fish group accounted for one-sixth of the calories;

the fats and oils and sugars and other sweeteners groups each accounted for about one-eighth.

Currently, the meat, poultry, fish group, and the grain products group each provide one-fifth, and the fats and oils group only slightly less. Sugars and other caloric sweeteners now provide one-sixth.

WHERE CALORIES COME FROM





Per capita civilian consumption

FOOD GROUP

Grain products

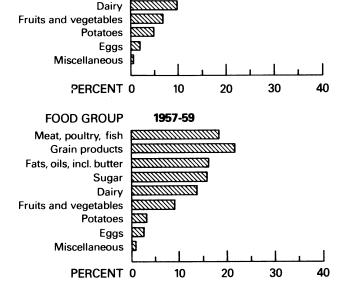
Sugar

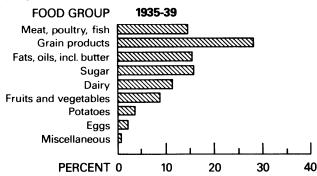
Meat, poultry, fish

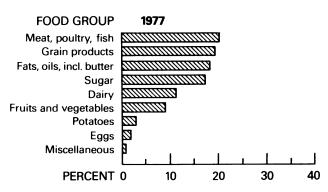
Fats, oils, incl. butter

FOOD ENERGY (CALORIES) FROM FOOD GROUPS

1909-13







CONSUMER CREDIT

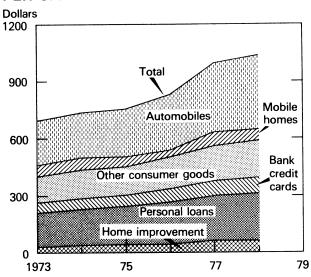
At the end of May 1978, total consumer credit outstanding reached \$228 billion—an increase of more than 18 percent from a year earlier. This amounted to about \$1,042 for every man, woman, and child in the United States. Automobiles and personal loans accounted for the most, and home improvements the least.

Interest rates for consumer credit vary, but

generally, credit from commercial banks costs less than credit from finance companies, and credit for mobile homes and new automobiles tends to be cheaper than credit for other items.

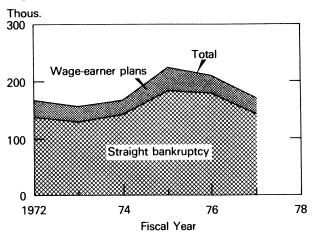
Nonbusiness bankruptcy filings declined in 1978 for the third year in a row, returning to the lowest level in 8 years.

CONSUMER INSTALLMENT DEBT PER CAPITA



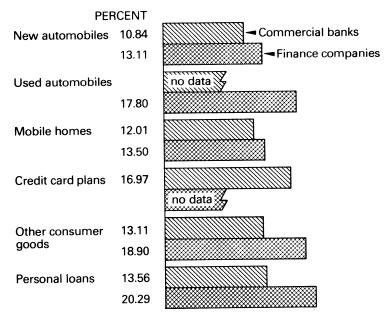
End of year except May 1978. Other consumer goods include revolving and installment credit. Bank credit cards include check credit. Personal loans are estimated. Source: Federal Reserve Board.

NONBUSINESS BANKRUPTCIES



Wage-Earner Plans, Chapter 13: court collected. Source: Bankruptcy Division, U.S. Courts.

CONSUMER INTEREST RATES



May 1978 data. Percent per year. Source: Federal Reserve Board.

CHILDREN

In 1978, the U.S. population of children under 18 numbered 63 million, a decrease of 10 percent from 1970. Children living in traditional husband-wife families declined during that period, while children living with only one parent increased.

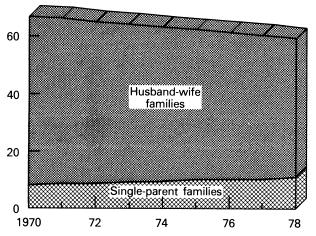
While the number of children has decreased, the proportion of children with mothers in the labor force has increased. The largest increase was among mothers of children under 6 years.

Median family income in 1977 for families with children ranged from \$4,029 to \$20,357 depending on family type, race, and labor force participation of the mother.

The majority of all children are cared for by their parents in their own home.

CHILDREN IN FAMILIES

MIL. CHILDREN 80 —



Children under 18. Excludes 3 million children living in families where a relative other than the parent is head of the household. Also excludes ½ million children not living in families. Source: Bureau of Labor Statistics.

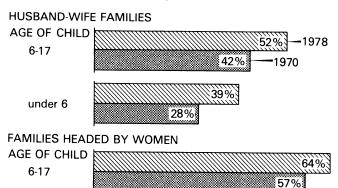
Median Family Income for Families With Children¹

	Mother in labor force	Mother not in labor force
Husband-wife families:		
White	\$20,357	\$17,620
Black	16,102	11,017
Spanish origin	16,450	12,207
Families headed by women:		
White	8,856	5.614
Black	6,541	4,029
Spanish origin	7,024	4,652

¹ 1977 data; children under 18 years of age.

Source: Bureau of Labor Statistics.

CHILDREN WITH MOTHERS IN THE LABOR FORCE



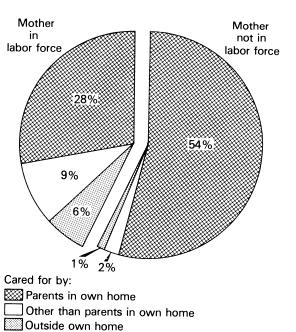
50%

40%

Source: Bureau of Labor Statistics.

under 6

DAYTIME CARE OF CHILDREN



Children 3 to 13 years old, 1974 and 1975. Excludes 1.3 million children with no mother present or for whom there was no data available. Source: Bureau of Census.

CHILDREN

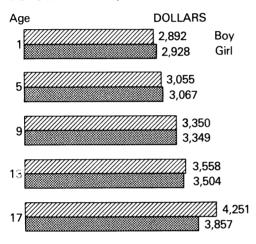
The costs of raising a farm child to age 18 in 1977 prices range from around \$27,000 at the thrifty level to \$88,200 at the liberal level. These levels correspond to levels of expenditure consistent with USDA food plans.

The annual costs generally rise with the age of the child. No substantial difference in costs by sex shows up until later years when costs for boys are higher—primarily due to higher transportation costs for teenage boys.

The child's share of family housing is the most costly item, accounting for between 35 and 40 percent, depending on cost level. Food at home and transportation are generally second and third. Costs for clothing and food away from home represent the smallest portion.

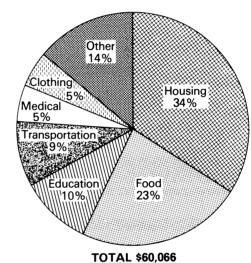
COST OF RAISING FARM CHILDREN

BOYS AND GIRLS, BY AGE



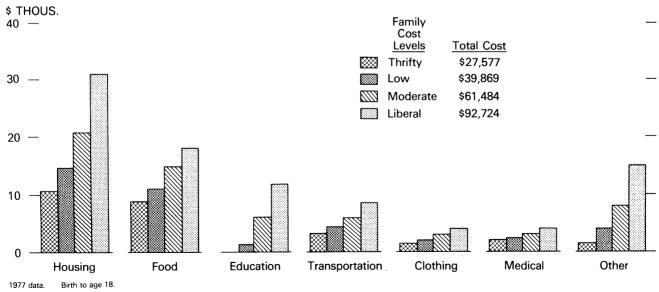
Moderate cost level

GIRLS, BY COST ITEM



Moderate cost level.

BOYS, AT FOUR COST LEVELS



CHILDREN

Clothing budgets for farm children provide cost estimates by age and sex at four cost levels. The levels correspond to levels of expenditure consistent with USDA food plans. At the moderate cost level, annual clothing costs in 1977 ranged from \$92 to \$281 for girls, and from \$102 to \$221 for boys.

For infants, under and nightwear account for

the greatest proportion of total clothing costs. For other age children, however, outerwear costs are highest, followed by footwear.

For example, in the budget for girls aged 6-9, outerwear costs range from \$23 at the thrifty level to \$120 at the liberal level; footwear costs range from \$19 at the thrifty level to \$49 at the liberal level.

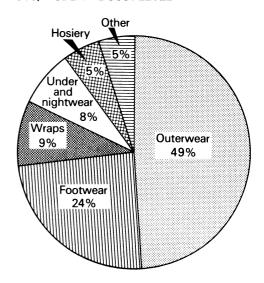
COST OF CLOTHING FARM CHILDREN

GIRLS, FOUR LEVELS

Outerwear \$23 \$39 \$70 \$120 Footwear \$19 Thrifty \$24 Low Moderate \$34 \$49 Liberal Wraps \$11 \$13 \$16 Other \$14 \$17 \$25 \$36

 $1977\ costs.$ Ages 6-9. Other includes under and nightwear, hosiery, hats, and miscellaneous items.

BOYS, MODERATE COST LEVEL



Based on 1977 cost. Ages 6-9.

Cost of Clothing Farm Children, Moderate Level, 1977

	Total	Wraps	Outerwear	Under and nightwear	Hosiery	Footwear	Hats and other
				Dollars			
Infants	111	9	32	48	4	16	2
Girls							
2-5	92	9	37	12	4	27	3
6-9	145	16	70	10	8	34	7
10-13	217	23	107	21	13	42	11
14-15	235	24	123	22	15	38	13
16-17	281	31	139	24	23	44	20
Boys							
2-5	102	12	42	12	5	28	3
6-9	146	14	71	12	7	35	7
10-13	185	21	84	11	8	51	10
14-15	224	20	113	11	7	57	16
16-17	221	18	130	10	7	47	9

FOOD AND NUTRITION PROGRAMS

62 Food Assistance

63 Food Stamps

66 School Programs

67 Other Programs



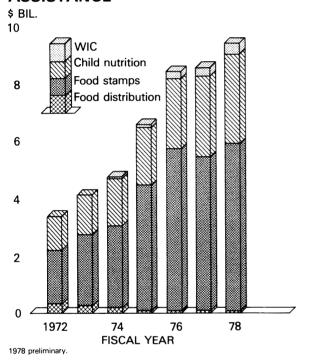
FOOD ASSISTANCE

USDA expenditures for food assistance have increased substantially since 1969. In fiscal 1978, total USDA cost amounted to about \$9.4 billion—up about \$0.8 billion from 1977.

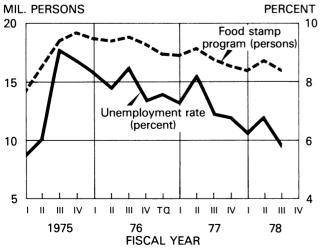
Participation in the Family Food Assistance Programs is closely tied to the unemployment rate. As unemployment rose during the early 1970's, program participation increased sharply. Since that time, both unemployment and program participation have trended downward.

Some changes in food assistance programs: Food distribution has given way to food stamps, and new programs for the elderly, and for women, infants, and children have evolved.

USDA FUNDING FOR FOOD ASSISTANCE

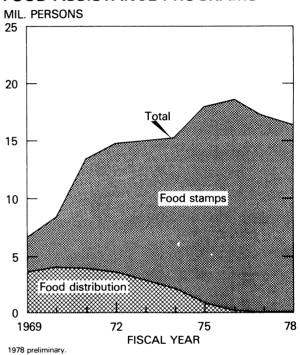


UNEMPLOYMENT RATE AND PARTICIPATION IN THE FOOD STAMP PROGRAM

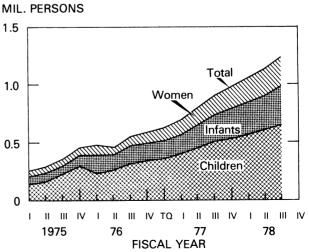


1978 preliminary.TQ = transition quarter (July-Sept.).

PARTICIPANTS IN THE FAMILY FOOD ASSISTANCE PROGRAMS



PARTICIPANTS IN WIC PROGRAM



 ${\rm TQ}={\rm Transition}$ Quarter (July-Sept.). 1978 preliminary. WIC is the special supplemental food program for Women, Infants, and Children.

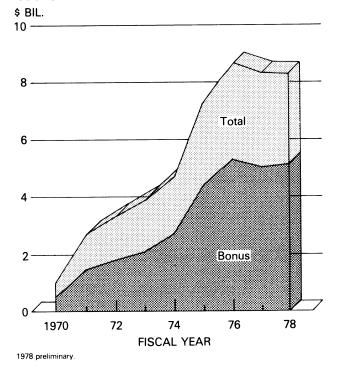
FOOD STAMPS

The total value of food stamps issued has increased substantially over the past several years due to both increased participation in the program and periodic adjustments in coupon allotment. Hence, cost of the program to USDA has also increased—to \$5.8 billion in fiscal 1977. However, cost of the program has leveled off since participation peaked in 1975. USDA cost

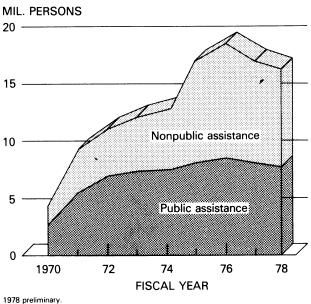
includes Federal cost of administering the program as well as matching State funds, printing, production, and employment registrations.

Only about half of the persons receiving food stamps are also receiving public assistance. The big spurt in those not on public assistance but receiving food stamps came with the Supplemental Security Income Program in 1975.

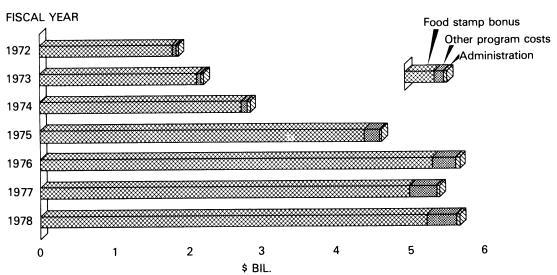
VALUE OF FOOD STAMPS ISSUED



NUMBER OF PARTICIPANTS IN THE FOOD STAMP PROGRAM



USDA COST OF THE FOOD STAMP PROGRAM



1978 preliminary. Other program costs include State matching fund, printing, production, and employment registration.

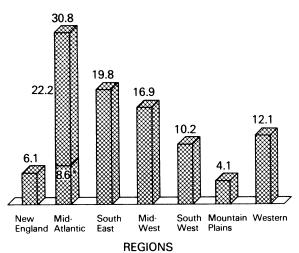
FOOD STAMPS

Food stamp participation varies considerably among the seven regions of the Food and Nutrition Service which administers the program. The Mid-Atlantic, Southeast, and Midwest Regions account for more than two-thirds of all participants. And over 30 percent of the total live in the Mid-Atlantic Region alone—which includes Puerto Rico.

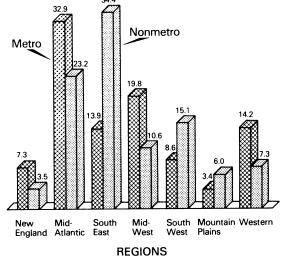
About 70 percent of the persons who participate in the food stamp program live in metropolitan areas. Such areas are highly concentrated in the Mid-Atlantic and Midwest Regions. Participants that live in nonmetropolitan areas are most highly concentrated in the Southeast Region, which accounts for about a third of nonmetro participants.

REGIONAL PERCENTAGE DISTRIBUTION OF PERSONS IN THE FOOD STAMP PROGRAM



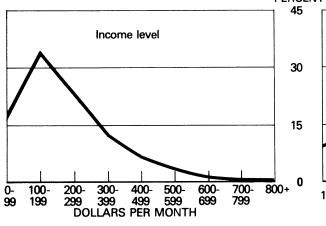


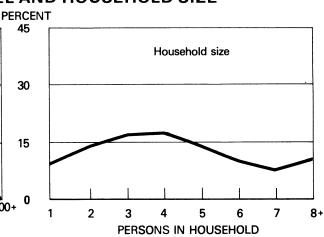
METRO AND NONMETRO



*Puerto Rico.

DISTRIBUTION OF FOOD STAMP PARTICIPANTS BY INCOME LEVEL AND HOUSEHOLD SIZE





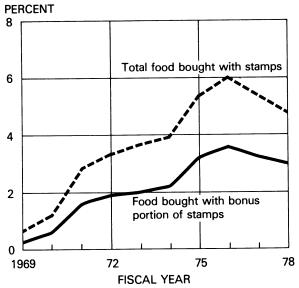
FOOD STAMPS

Food bought with food stamps amounted to about 4.8 percent in fiscal 1978, down from 6 percent 2 years earlier when participation was at a record high. The bonus portion of food stamps accounted for 3 percent. These percentages have increased over time as participation in the program has grown and bonus values have increased.

The food stamp escalator is computed on the

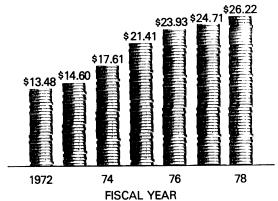
total value of stamps issued, not just on the bonus value of stamps. As a result, average bonus per person has risen faster than the Consumer Price Index for food at home. This has also resulted from the food price rise outpacing incomes.

U.S. FOOD AT HOME BOUGHT WITH FOOD STAMPS



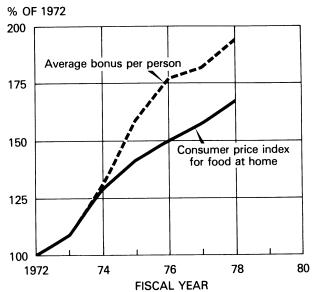
Percent of total expenditures for food at home. 1978 preliminary.

AVERAGE MONTHLY FOOD STAMP BONUS PER PERSON



1978 preliminary. Bonus is portion of food stamp allotment paid by USDA.

CHANGES IN FOOD PRICES AND FOOD STAMP BONUS



1978 preliminary. Based on July – June average.

Changes in Food Prices and Food Stamp Bonus¹

	1973	1974	1975
CPI, for food at home (index) ² As percentage of	128.6 108.2	153.9 129.5	168.9 142.2
1972	106.2	129.5	172.2
Food stamp bonus (dollars) As percentage of 1972	14.60	17.61	21.40
	108.2	130.6	158.8
	1976	1977	1978³
CPI, for food at home (index) ²	1976	1977	1978³ 200.2
home (index) ² As percentage of	179.3	186.5	200.2

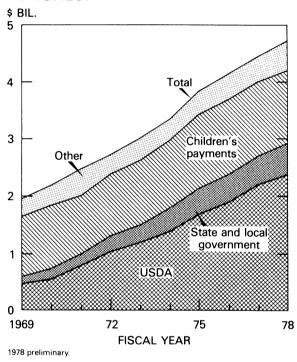
¹ Average per person. Fiscal year data. ² Consumer Price Index (CPI) based on July-June average. ³ Preliminary.

SCHOOL PROGRAMS

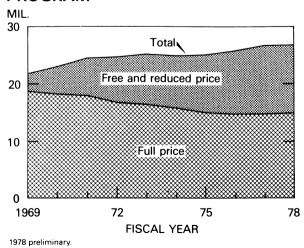
USDA's contributions to school programs are geared to food price increases and changes in participation. Contributions, in fact, have gone up somewhat faster than prices. Also, the increased contributions have been due to the rising number of free or reduced-price lunches, for which Federal reimbursements are greater than for paid lunches.

Participation in the National School Lunch Program has increased some in recent years. It was up in fiscal 1977, due to a law bringing Residential Child Care Institutions under the program and also requiring all participating schools to offer reduced-price lunches. Also, more schools now operate the program than in previous years.

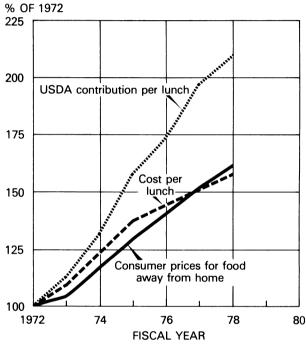
WHO PAYS FOR THE SCHOOL LUNCHES?



NUMBER OF CHILDREN IN NATIONAL SCHOOL LUNCH PROGRAM

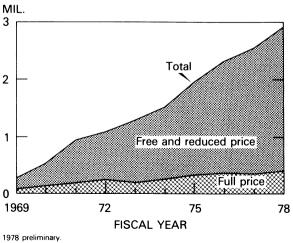


CHANGES IN FOOD COSTS AND USDA CONTRIBUTIONS TO A SCHOOL LUNCH



1978 preliminary. Food costs away from home are from the Consumer Price Index.

NUMBER OF CHILDREN IN THE SCHOOL BREAKFAST PROGRAM



OTHER PROGRAMS

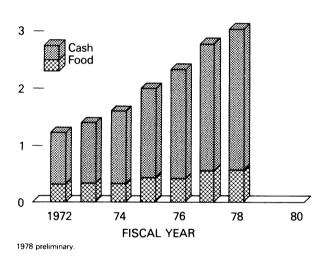
USDA contributed about \$3 billion in cash and food to the Child Nutrition Programs in fiscal 1978. This includes the School Lunch Program, School Breakfast Program, Summer Feeding Program, Special Milk Program, and Child Care Feeding Program. Since 1972, there has been a significant uptrend in costs, as most of the programs have gained more participants

as well as received higher Federal reimbursements due to escalators based on prices of food away from home.

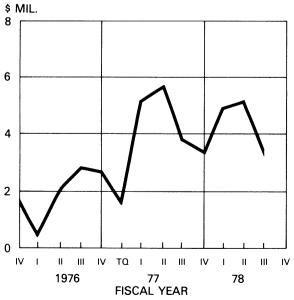
A relatively new program—the Nutrition Program for the Elderly—has expanded quite rapidly since its beginning in 1975. Expenditures have risen from \$1.8 million a quarter in fiscal 1975 to an estimated \$12.1 million a quarter—in just 12 quarters.

USDA CONTRIBUTIONS TO THE CHILD NUTRITION PROGRAMS

\$ BIL. 4 —

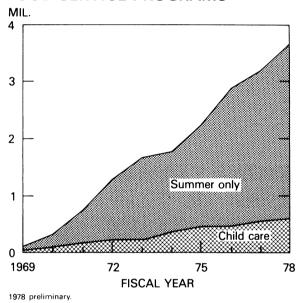


USDA COST OF THE NUTRITION PROGRAM FOR THE ELDERLY

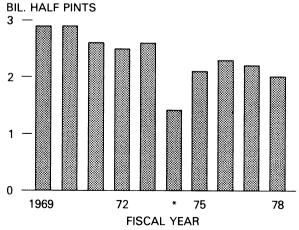


TQ = Transition quarter (July - Sept). 1978 preliminary.

NUMBER OF CHILDREN IN THE CHILD CARE AND SUMMER FOOD SERVICE PROGRAMS



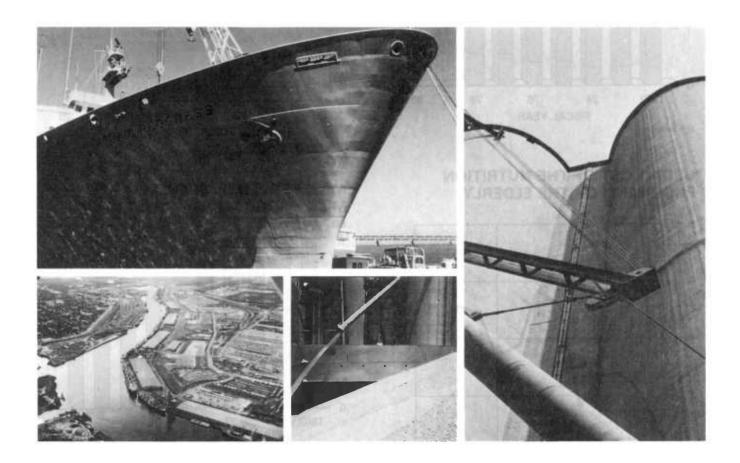
MILK SERVED IN SPECIAL MILK PROGRAM



* Program temporarily discontinued. 1978 preliminary

FOREIGN PRODUCTION AND TRADE

69 U.S. Trade76 World Situation



U.S. TRADE

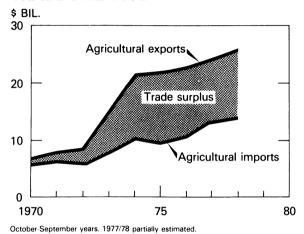
Exports of farm products have been important in reducing U.S. trade deficits. In fiscal 1978, agricultural exports exceeded imports by nearly \$13 billion. This surplus helped offset the more than \$43-billion trade deficit in the nonfarm sector.

Most farm exports—about 94 percent in 1977—are sold commercially, for dollars or

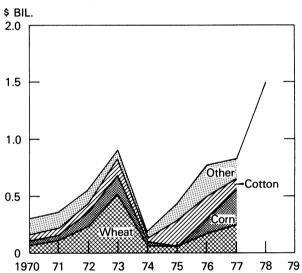
convertible foreign currencies. Ten years ago, Government-financed exports accounted for 19 percent of the total.

During the last 8 years, CCC sales ranged from \$182 million to \$913 million. Wheat was the major commodity financed, followed by corn and cotton. CCC-financed exports ranged from 4 to 7 percent of all commercial farm exports.

U.S. AGRICULTURAL TRADE BALANCE

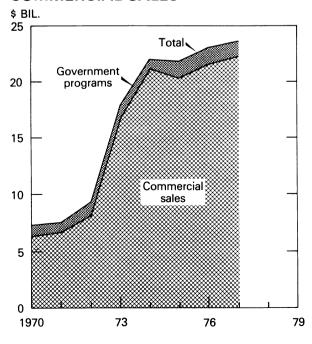


FARM EXPORT SALES AIDED BY CCC CREDIT



CCC: Commodity Credit Corporation. Credit terms up to 36 months. 1978

U.S. AGRICULTURAL EXPORTS: GOVERNMENT PROGRAMS AND COMMERCIAL SALES



U.S. Agricultural Exports: Government Programs and Commercial Sales

	1974	1975	1976	1977
		Million	dollars	
Total exports Commercial	21,999 21,140	21,884 20,456	22,996 21,555	23,671 22,178
Government programs	859	1,428	1,441	1,493

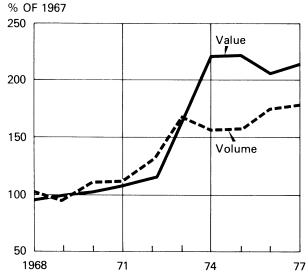
Although the volume of agricultural exports increased by about two-thirds during 1968-77, the dollar volume more than doubled because of higher prices. Prices peaked in 1974 at 223 percent of the 1967 base, but have declined somewhat since.

Grains and feeds continued to dominate agricultural exports in fiscal 1978. Wheat, feed

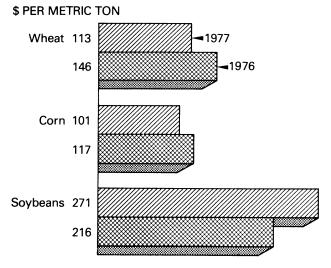
grains, and rice were the largest components. Oilseeds and products, primarily soybeans, meal, and oil, remained in second place.

U.S. wheat and corn export prices declined in 1977 because of large U.S. and world harvests. In contrast, soybean prices rose to a record \$7.38 a bushel in response to the short 1976 U.S. soybean crop.

VALUE AND VOLUME OF U.S. AGRICULTURAL EXPORTS

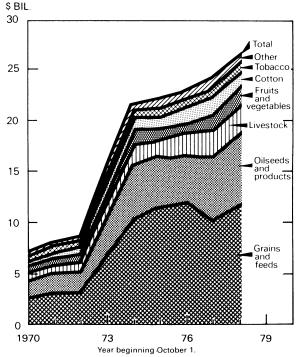


EXPORT PRICES PAID FOR MAJOR U.S. FARM CROPS



Average export unit values

U.S. AGRICULTURAL EXPORTS BY PRINCIPAL COMMODITY GROUPS



1977/78 Partially estimated.

U.S. Agricultural Exports by Principal Commodity Groups'

	1975	1976	1977²	1978³				
	Million dollars							
Total exports	21,854	22,760	24,013	26,600				
Grains and feeds Oilseeds and products Livestock and products Fruits, nuts, and	11,561	11,920	9,895	11,400				
	4,753	4,692	6,404	7,300				
	1,666	2,207	2,645	2,800				
vegetables Cotton and linters Tobacco, unmanu-	1,373	1,532	1,742	1,800				
	1,055	919	1,538	1,600				
factured	897	929	1,085	1,100				
Other	549	561	537	600				

 $^{^{\}rm 1}$ October-September years. $^{\rm 2}$ Preliminary. $^{\rm 3}$ Partially estimated.

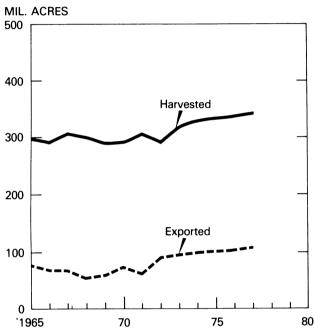
Nearly one-third of all U.S. crop production was exported in fiscal 1978, up from about one-fourth in 1970. Wheat, rice, soybeans, corn, grain sorghum, cotton, tobacco, and certain fruits and vegetables are among the major export crops.

The largest markets for U.S. farm products in 1977 were Japan, West Germany, Canada,

Holland, and the U.S.S.R. Other important destinations included the United Kingdom, Korea, Italy, Spain, Mexico, and Taiwan.

A high proportion of many U.S. farm products move to foreign markets. In fiscal 1978, over half the rice, sunflower seeds, cattle hides, wheat, and soybeans were exported.

U.S. EXPORTS FROM HARVESTED ACRES



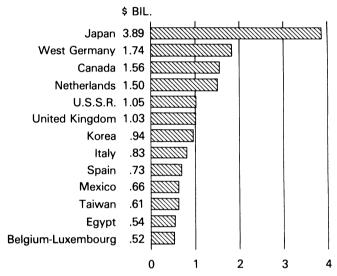
Exported includes feed required to produce livestock products exported.

U.S. Exports From Harvested Acres

	1974	1975	1976	1977'				
	Million acres							
Harvested ²	330	336	338	342				
Exported	99	100	102	107				
Food grains	39	40	32	40				
Feed grains3	21	24	26	26				
Oil crops	28	26	31	32				
Cotton	4	4	5	5				
Other crops	7	6	8	5				

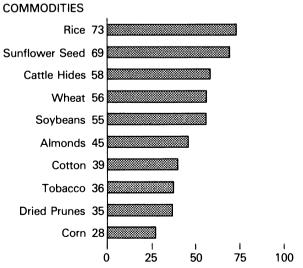
¹ Preliminary. ² Area in 59 principal crops harvested as reported by ESCS-Statistics plus acreages in fruits, tree nuts, and farm gardens. ³ Includes feed required to produce livestock products exported.

WHERE WE SHIP OUR AGRICULTURAL EXPORTS



1977 data. Adjusted for transshipments through Canada and Western Europe.

PERCENT OF U.S. FARM PRODUCTION EXPORTED



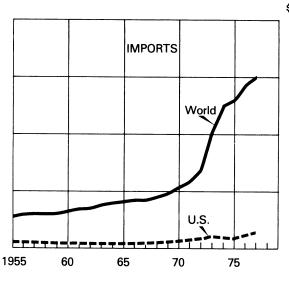
Year ending September 30, 1978. partially estimated. Soybeans include bean equivalent of meal and oil.

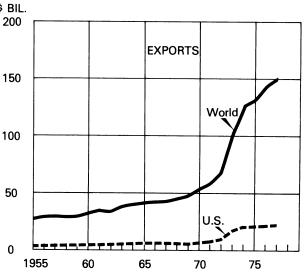
The United States played a significant role in 1977 world agricultural trade, which totaled \$150 billion. U.S. imports ran about 9 percent and exports nearly 16 percent of that value.

U.S. agricultural exports to Asia—the destination second only to Western Europe—topped \$8 billion in 1977. Japan was the major Asian market, followed by Korea and Taiwan. In West

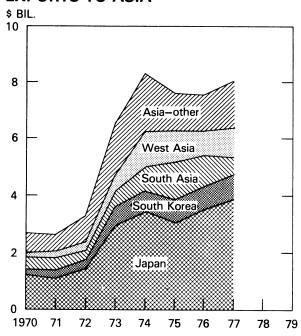
Asia, Iran moved ahead of Israel with its increased wheat and rice purchases. Sharply reduced shipments of wheat to India resulted in a decline in exports to South Asia.

U.S. SHARE OF WORLD AGRICULTURAL TRADE





U.S. AGRICULTURAL EXPORTS TO ASIA



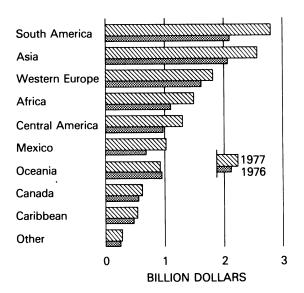
U.S. Agricultural Exports to Asia

	1974	1975	1976	1977				
	Million dollars							
Asia Japan Korea South Asia West Asia Other	8,357 3,479 743 835 1,262 2,038	7,622 3,082 830 1,293 1,160 1,257	7,582 3,563 830 1,040 883 1,266	8,049 3,857 919 551 1,081 1,641				

Most U.S. agricultural imports come from Latin American countries, including Brazil, Mexico, and Colombia. Asia ranks second regionally, led by Indonesia, the Philippines, and Malaysia. Less developed countries as a group supplied over 70 percent of U.S. farm products in 1977, up from 67 percent a year earlier. Coffee leads all other types of imported agri-

cultural products in terms of value. Other major items include meat, fruits and vegetables, cocoa, sugar, and rubber.

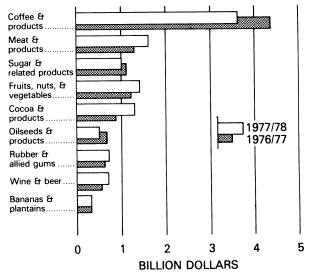
WHERE WE GET OUR AGRICULTURAL IMPORTS



Where We Get Our Agricultural Imports

	1976	1977
	Million	dollars
Total imports	10,990	13,458
South America	2,109	2,792
Asia	2,087	2,572
Western Europe	1,646	1,829
Africa	1,126	1,511
Central America	993	1,310
Mexico	711	1,013
Oceania	917	904
Canada	600	672
Caribbean	516	557
Other	285	298

LEADING U.S. AGRICULTURAL IMPORTS BY VALUE



October-September years. 1977/78 partially estimated.

Leading U.S. Agricultural Imports by Value¹

	1977	1978		
	Million dollars			
Coffee and products	4,383	3,600		
Meat and products	1,289	1,600		
Fruits, nuts, and vegetables	1,203	1,400		
Cocoa and products	877	1,300		
Sugar and related products	1,105	1,000		
Rubber and allied gums	627	700		
Wine and beer	545	700		
Oilseeds and products	639	500		
Tobacco, unmanufactured	339	400		
Bananas and plantains	319	300		
Dairy products	301	300		
Other	1,755	1,900		
Total	13,382	13,700		

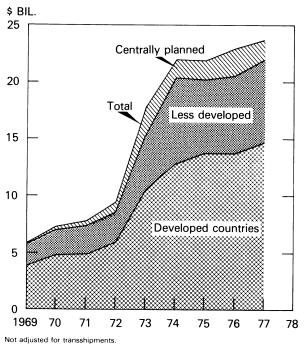
¹ October-September data.

Over 60 percent of U.S. agricultural exports go to developed countries. The developing countries and centrally planned areas' share in 1977 were 32 and 7 percent, respectively, compared with 30 and 10 percent, respectively, in 1976.

U.S. agricultural exports to the U.S.S.R. rebounded to over \$1.9 billion in fiscal 1978

from about \$1 billion a year earlier. Corn shipments to supplement animal feed rations accounted for most of the increase, while wheat and soybeans remained near 1977 rates. Farm exports to the U.S.S.R. have fluctuated widely because of their variable weather conditions, but a 5-year grain agreement should narrow the ranges considerably.

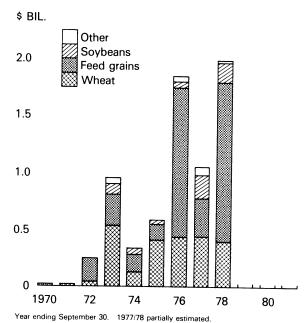
U.S. AGRICULTURAL EXPORTS TO MAJOR AREAS



U.S. Agricultural Exports by Major Areas

	1976	1977			
	Million dollars				
Total exports	22,996	23,671			
Centrally planned Less developed Developed	2,414 6,835 13,747	1,705 7,383 14,583			

U.S. AGRICULTURAL EXPORTS TO THE SOVIET UNION



U.S. Agricultural Exports to the Soviet Union 1

	1975	1976	1977	1978²					
	Million dollars								
Total exports	596	1,853	1,063	2,090					
Wheat Feed grains Soybeans Other	411 148 (³) 37	446 1,312 60 35	446 333 219 65	400 1,400 210 80					

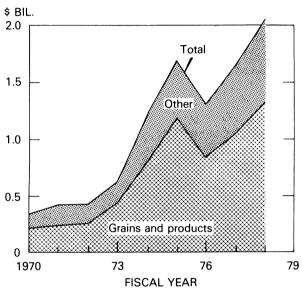
¹ October-September data; not adjusted for transshipments. ² Partially estimated. ³ Less than \$500,000.

The European Community's nine member countries represent the largest single foreign market for U.S. farm products. About one-third of the commodities shipped are regulated by the Community's Common Agricultural Policy provisions, which require payment of variable import levies when prices are below desired European support levels. For example, while

U.S. export prices for wheat and corn declined in 1977, EC threshold—or minimum import prices—for these commodities rose.

Farm exports to the 13 OPEC members exceeded \$2 billion in 1977/78, up sharply from \$1.6 billion in fiscal 1977. The previous record reached \$1.7 billion in 1974/75. Grains continued to account for the bulk.

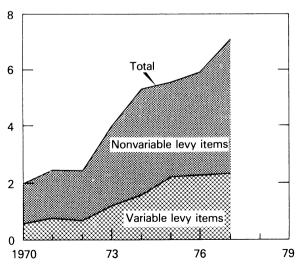
U.S. AGRICULTURAL EXPORTS TO OPEC NATIONS



OPEC: Organization of Petroleum Exporting Countries. Years ending September 30. 1977/1978 partially estimated

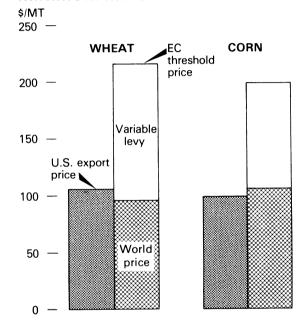
U.S. AGRICULTURAL EXPORTS TO THE EUROPEAN COMMUNITY

\$ BIL.



Years ending September 30. 1977/78 partially estimated. Data not adjusted for transshipments. Variable import levy commodities are those regulated by EC's common agricultural policy.

COMMON MARKET MINIMUM IMPORT PRICES



1977 data. EC: European Community. Threshold price is the minimum import price at which the EC allows grain to enter a member country.

U.S. Agricultural Exports to the European Community

	1974	1975	1976	1977				
	Million dollars							
Total Variable levy Nonvariable levy	5,336 1,560 3,776	5,535 2,210 3,326	5,854 2,275 3,578	7,099 2,324 4,774				

Not adjusted for transshipments.

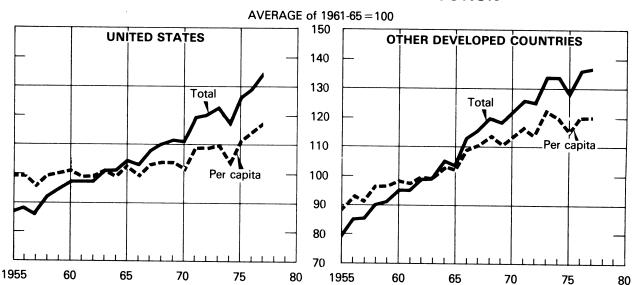
WORLD SITUATION

World production of agricultural commodities over the past 25 years has increased at an annual compound rate of 2.5 percent, but only 0.9 percent per capita. Production in 1977 was up nearly 1.5 percent above the previous year, but stayed about the same on a per capita basis.

In the United States, 1977 agricultural production rose 3.9 percent over the 1955-77 trend,

while production in other developed countries fell 5.8 percent below this trend. Since 1955, however, U.S. per capita production at a compound rate rose more slowly—0.7 percent, compared with 1.4 percent in other developed countries.

CHANGES IN AGRICULTURAL PRODUCTION



Other developed countries include Canada, Europe, Japan, U.S.S.R., Republic of South Africa, Australia, and New Zealand.

Developing countries include South and Central America, Africa (except Republic of South Africa), Asia (except Japan, the People's Republic of China, and Vietnam).

Changes in Agricultural Production

	1960	1965	1970	1971	1972	1973	1974	1975	1976	1977
					Percent o	f 1961-65	5			
Total agricultural production:										
World ¹	94	104	120	125	124	131	131	132	138	140
LDC's ²	91	105	123	126	125	131	134	141	145	148
Developed countries ³	95	104	118	124	123	131	129	128	134	136
U.S.	97	104	110	119	120	122	117	126	129	134
Other⁴	95	103	122	126	125	134	134	128	136	137
Agricultural production										
per capita:										
World ¹	99	101	108	110	108	113	111	110	114	114
LDC's ²	98	100	104	103	100	102	102	104	105	105
Developed countries ³	99	101	110	114	113	119	116	114	119	119
U.S.	101	102	101	109	109	110	104	111	114	-
Other⁴	98	102	113	116	114	122	120	115	120	117 120

¹ Excludes Communist Asia. ² Less developed countries: Latin America, Asia (except Japan and Communist Asia), and Africa (except Republic of South Africa). ³ North America, Europe, U.S.S.R., Japan, Republic of South Africa, Australia, and New Zealand. ⁴ Includes all of footnote 3 except U.S.

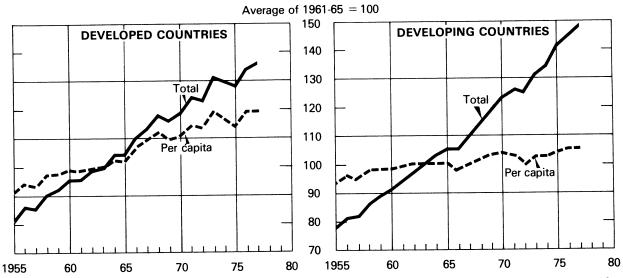
WORLD SITUATION

Agricultural production in developing countries is increasing at a combined annual rate of 2.9 percent, while in the developed countries, it's increasing by only 2.4 percent. On a per capita basis, the rate is 1.3 percent for the developed countries and 0.4 percent for developing countries. Too, population continues to increase faster in the developing than in the

developed countries.

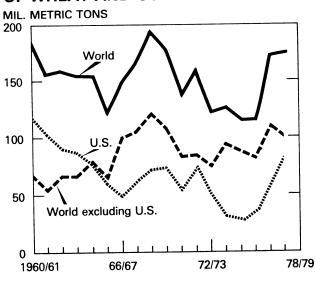
Ending stocks of wheat and coarse grains in 1977/78 are forecast to rise by about 14 million metric tons, reflecting favorable weather for grain production worldwide. The share of stocks held in the United States is also expected to rise above 45 percent.

CHANGES IN AGRICULTURAL PRODUCTION



Developed countries include United States, Canada, Europe, U.S.S.R., Japan, Republic of South Africa, Australia, and New Zealand. Developing countries include South and Central America, Africa (except Republic of South Africa), and Asia (except Japan, People's Republic of China, and Vietnam).

WORLD CARRYOVER STOCKS OF WHEAT AND COARSE GRAIN



World Carryover Stocks of Wheat and Coarse Grain

	1971/72	1972/73	1973/74	1974/75					
World U.S. Other	161.2 73.4 87.8	125.4 48.0 72.0	129.1 31.0 98.0	117.5 27.3 90.2					
	1975/76	1976/77	1977/78	1978/79¹					
		Million metric tons							
World U.S. Other	114.4 35.4 79.0	175.0 60.3 114.7	175.9 75.1 100.8	185.2 73.1 112.1					

COMMODITY TRENDS

79 Livestock 104 Grain Transportation

84 Dairy 105 Fats and Oils

88 Poultry 109 Fibers

92 Commodity Stocks 116 Vegetables

93 Wheat 120 Fruit

96 Rice 123 Tropical Products

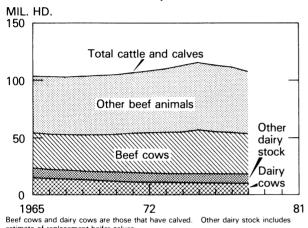
99 Feed Grains 126 Tobacco



The inventory of cattle and calves on farms and ranches peaked in 1975, with approximately 132 million head. Caught in a cost-price squeeze, producers have since been liquidating herds. Dry weather and poor grazing conditions in many parts of the country also contributed to this sharp downturn in the inventory. The January 1, 1979, inventory is expected to decline further.

Reflecting the heavy slaughter associated with herd liquidation, beef and veal production hit a record in 1976. Production declined in 1977 and 1978, however, as an increase in the slaughter of heavier, grain-fed cattle failed to offset reductions in grass-fed beef production.

CATTLE ON FARMS, JANUARY 1

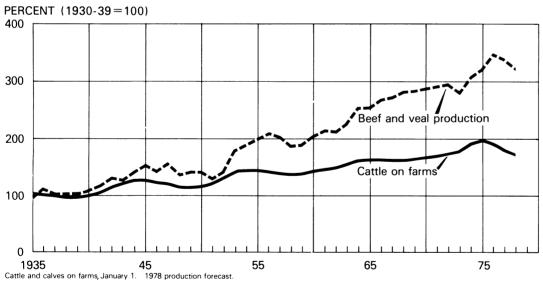


Cattle on Farms, January 1

	1975	1976	1977	1978¹			
	Million head						
Cattle and calves ² Beef cows	132.0	128.0	122.8	116.3			
	45.7	43.9	41.4	38.8			
Other beef animals	66.9	65.1	62.6	58.8			
Dairy cows	11.2	11.1	11.0	10.9			
Other dairy stock ³	8.2	7.9	7.8	7.8			

 $^{^{\}rm 1}$ Preliminary. $^{\rm 2}$ The 1979 forecast is 111-112 million head. $^{\rm 3}$ Includes estimate of replacement heifer calves.

CHANGE IN CATTLE NUMBERS AND BEEF PRODUCTION



Cattle Numbers, Beef and Veal Production, and U.S. Population¹

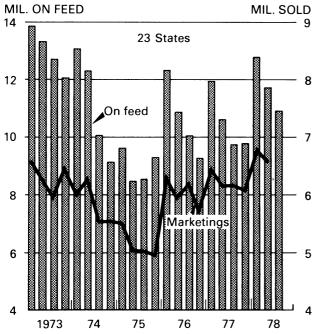
	1940	1950	1960	1970	1974	1975	1976	1977	1978²
	1930-39=100								
Cattle and calves on farms, January 1 Beef and veal production Population ³	102 106 104	117 140 118	144 206 140	168 289 159	191 307 165	197 323 167	191 349 168	184 339 169	174 322 171

¹ Averages for 1930-39 are: Cattle and calves on farms, January 1, 66.9 million head; beef and veal production, 7,695 million pounds; and U.S. population, 126.9 million. ² Forecast. ³ Civilian population, July 1.

Marketings of fed cattle approached 27 million head during 1972 and were record large. But sharply declining cattle prices in late 1973 and 1974, along with escalating grain prices resulted in a scaling down of the cattle feeding industry. Marketings in 1975 at 20.5 million head represented a 9-year low. Record large grain crops in 1976, 1977, and 1978 have stimulated feeding.

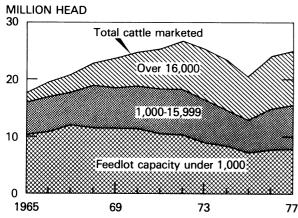
The cyclical expansion in hog numbers which began the winter of 1976 will continue into 1979. Heavy death losses and increased disease the last 2 years have limited the buildup in market hog numbers. The small increase in pork production during the year kept hogs profitable, thereby assuring continued increases in pig crops.

CATTLE ON FEED AND MARKETINGS



Figures are million head, quarterly data.

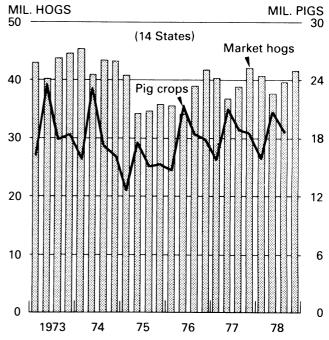
FED CATTLE MARKETED, BY FEEDLOT CAPACITY



Data are for 23 States.

Source: Cattle on Feed report, Economics, Statistics, and Cooperatives Service, USDA.

MARKET HOGS AND PIG CROPS



Pig crops — Dec.-Feb., Mar.-May, June-Aug., Sept.-Nov. Market hogs on farms — Dec. 1 previous year, March 1, June 1, Sept. 1. Dec. 1.

Pig Crops, Hog Slaughter, and Pork Production

	1975	1976	1977	1978¹			
	Million head						
Pig crops Spring Fall	71.2 35.5 35.7	84.4 42.2 42.2	86.2 43.0 43.2	87.3 42.3 45.0			
Hog slaughter	69.9	75.0	78.4	78.7			
	Million pounds						
Pork production	11,779	12,688	13,247	13,385			

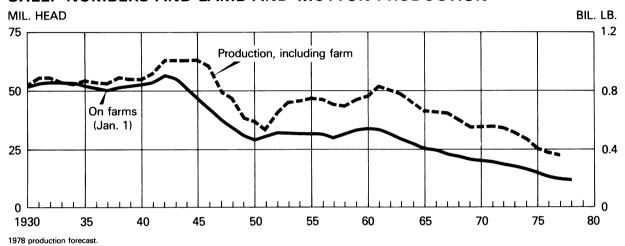
¹ Spring pig crop preliminary; all other data for 78 is forecast.

The inventory of sheep and lambs and production of lamb and mutton continue their long-term downtrend, although the rate has slowed. Predator control—a major problem for sheep producers—has been a significant factor in this trend.

Per capita beef and veal consumption has trended upward for many years, while pork

consumption has been edging downward. Slight movements around these trends reflect cyclical changes in beef and pork production. Per capita beef and veal consumption reached a record high in 1976 at 133.3 pounds, but is now declining. Lamb and mutton consumption have continued to drop, reflecting declining production.

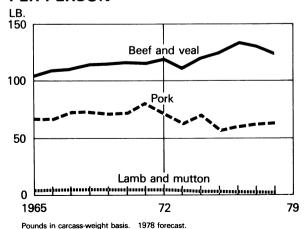
SHEEP NUMBERS AND LAMB AND MUTTON PRODUCTION



Sheep Numbers and Lamb and Mutton Production

	1930	1940	1950	1960	1970	1975	1976	1977	1978
				/	Million head	d			
Sheep and lambs on farms	51.6	52.1	29.8	33.2	20.4	14.5	13.3	12.8	12.4
				М	illion poun	ds			
Lamb and mutton production	825	876	597	768	551	410	371	351	310

MEAT CONSUMPTION PER PERSON



Meat Consumption Per Person

	1975	1976	1977	1978¹			
	Pounds						
Total per capita							
meat consumption	182.4	194.7	193.0	187.0			
Beef	120.1	129.3	125.9	120.3			
Veal	4.2	4.0	3.9	3.0			
Lamb and mutton	2.0	1.9	1.7	1.6			
Pork	56.1	59.5	61.5	62.1			
¹ Forecast.							

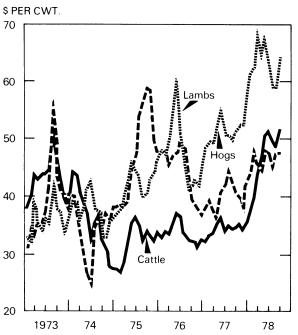
Data published currently in Livestock and Meat Situation (ESCS).

Cattle prices have risen sharply this year after being at low levels the past few years. Hog prices have also risen, but not as sharply as cattle. These higher prices reflect lower beef supplies, only slightly higher pork supplies, and a strong consumer demand for meat.

Retail beef and pork prices have generally trended upward since the early seventies, boosted

by rising consumer income and a preference for more red meat in the diet. Lower supplies of red meats coupled with strong consumer demand for meats pushed retail beef and pork prices sharply higher in 1978.

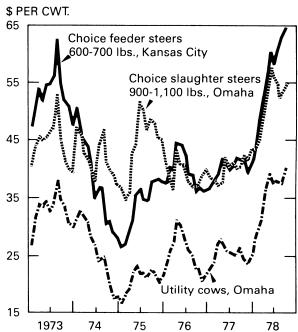
LIVESTOCK PRICES RECEIVED BY FARMERS



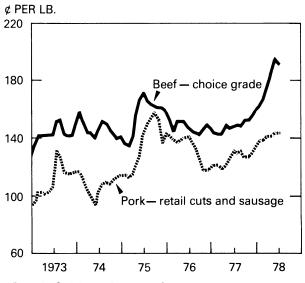
Livestock Prices Received by Farmers

	Jan.	Feb.	Mar.	Apr.	May	June
			Dollar	s/cwt.		
Cattle:						
1977	32.20	33.20	33.80	35.30	36.30	34.00
1978	37.20	39.90	43.80	47.30	50.30	51.30
Hogs:						
1977	38.10	39.40	37.20	36.00	40.70	42.00
1978	43.90	47.90	46.80	44.80	47.80	47.70
Lambs:						
1977	48.30	49.60	49.10	50.80	55.00	50.90
1978	61.00	62.60	67.70	64.20	67.20	62.80
			_	_		_
	July	Aug.	Sept.	Oct.	Nov.	Dec.
	July	Aug.	Sept. Dollar		Nov.	Dec.
Cattle:	July	Aug.			Nov.	Dec.
Cattle: 1977	34.90	Aug. 34.50			Nov.	
			Dollar	s/cwt.		35.50
1977	34.90	34.50	<i>Dollar</i> 34.70	s/cwt.		
1977 1978	34.90	34.50	<i>Dollar</i> 34.70	s/cwt.		
1977 1978 Hogs:	34.90 49.80	34.50 48.80	<i>Dollar</i> 34.70 51.60	35.10	34.30	35.50
1977 1978 Hogs: 1977	34.90 49.80 44.80	34.50 48.80 42.80	34.70 51.60 40.30	35.10	34.30	35.50
1977 1978 Hogs: 1977 1978	34.90 49.80 44.80	34.50 48.80 42.80	34.70 51.60 40.30	35.10	34.30	35.50
1977 1978 Hogs: 1977 1978 Lambs:	34.90 49.80 44.80 45.20	34.50 48.80 42.80 47.50	34.70 51.60 40.30 47.60	35.10 39.90	34.30 37.80	35.50 41.50

CATTLE PRICES



RETAIL MEAT PRICES

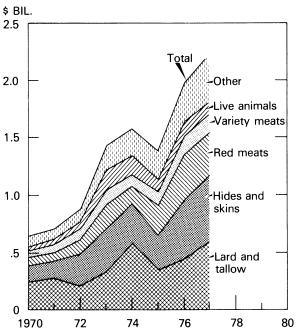


Exports of all livestock products in 1977 were up 11 percent over 1976 to \$2.2 billion. The big export earners were lard and tallow, valued at \$588 million; hides and skins, \$578 million; and red meat, \$374 million.

U.S. imports of red meat totaled 2.4 billion pounds (carcass-weight equivalent) during 1977, or down 7 percent from 1976. Of the meat

imported, beef and veal accounted for about 2 billion pounds, with pork, lamb and mutton, and goat meat making up the rest.

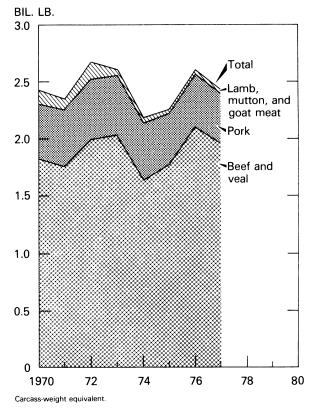
U.S. EXPORTS OF LIVESTOCK PRODUCTS



U.S. Exports of Livestock Products

	1974	1975	1976	1977
		Million	dollars	
Total exports	1,576.5	1,391.1	1,984.4	2,194.5
Red meats, excluding				
offals	152.6	268.8	397.1	374.2
Live animals	154.1	112.9	132.4	105.7
Animal byproducts:				
Lard	40.4	23.6	35.4	39.4
Tallow	540.0	331.8	403.7	548.6
Hides and skins	337.2	291.6	518.0	577.7
Variety meats (offals)	113.1	109.9	151.6	157.6
Casings and mohair	28.1	37.4	49.6	48.5
Furskins	124.5	115.1	175.7	208.3
Other	86.5	100.0	121.1	134.7

U.S. IMPORTS OF RED MEATS



U.S. Imports of Red Meats¹

	1974	1975	1976	1977
		Million	pounds	
Imports Beef and veal Pork Mutton and goat Lamb	2,166 1,646 488 9 18	2,248 1,782 439 2	2,606 2,101 469 2 34	2,424 1,963 439 1 21

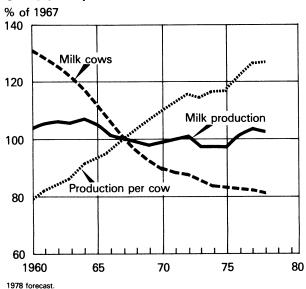
¹ Carcass-weight equivalent.

Sharply higher feed prices during 1973-75 caused milk output per cow to deviate from what had been a very stable longrun trend. However, improved milk-feed price relationships in 1976-77, coupled with a marked slowing in the drop in number of milk cows, resulted in a jump in total milk production. Total production in 1978 dropped slightly as a sharper drop in cow

numbers offset near stable output per cow.

Prices of dairy feed concentrates rose much more rapidly than did milk prices in 1973-74 and caused a substantial deterioration in milk-feed relationships. Since then, rising milk prices, with lower feed prices in 1977 and 1978, have lifted the milk-feed price ratio.

MILK PRODUCTION, NUMBER OF COWS, AND MILK PER COW



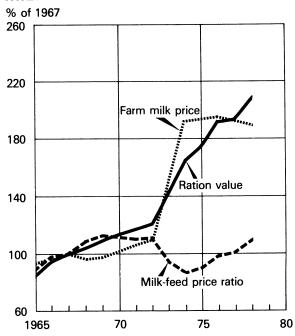
Milk Production, Number of Cows, and Milk Per Cow

	1975	1976	1977	1978¹
Milk production:				
Billion pounds	115.3	120.3	123.0	121.7
Percentage of 1967	97.1	101.3	103.6	102.5
Milk cows on farms: 2				
Million	11.1	11.1	11.0	10.8
Percentage of 1967	82.8	82.8	82.1	80.6
Milk production				
per cow:				
Pounds	10,350	10,879	11,194	11,230
Percentage of 1967	116.9	122.9	126.5	126.9

 $^{^{\}rm 1}$ Forecast. $^{\rm 2}$ Average number on farms during the year, excluding heifers not yet fresh.

Computed from data published in *Milk Production, Disposition, and Income* (ESCS).

MILK-FEED PRICE RELATIONSHIPS



Ration value refers to concentrate ration fed to milk cows. Milk-feed price ratio is the pounds of ration equal in value to 1 pound of milk sold to plants. 1978 forecast.

Milk-Feed Price Relationships

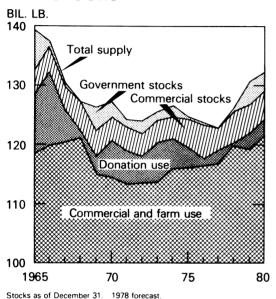
	1975	1976	1977	1978¹
Milk-feed price ratio:				
Pounds	1.40	1.53	1.57	1.70
Percentage of 1967	89.7	98.1	100.6	109.0
Ration value, milk-selling areas:				
Dollars per cwt.	6.25	6.31	6.21	6.10
Percentage of 1967	193.5	195.4	192.3	188.9
Milk, price: 2				
Dollars per cwt.	8.75	9.66	9.72	10.50
Percentage of 1967	174.3	192.4	193.6	209.2

¹ Forecast. ² All sold to plants and dealers.

After peaking in 1963, supplies of milk and dairy products trended downward through 1975, mostly due to lower milk production. Use also declined as Government donations were reduced. The 1976-78 increase in supplies was not matched by a rise in total use, however, and Government stocks increased through 1977 before declining slightly in 1978.

During 1966-75, changes in cash receipts from sales of milk and cream closely followed the rise in farm milk prices, since the quantity of milk marketed was fairly stable. The 1976 and 1977 increase in milk marketings and the 1978 price increase helped boost cash receipts.

MILK SUPPLY, USE, AND STOCKS



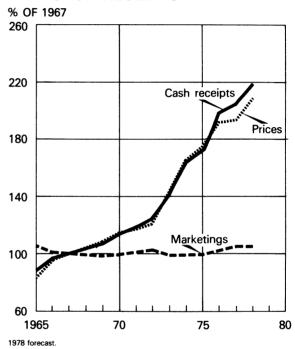
Milk Supply, Use, and Stocks

_	1975	1976	1977	1978¹
		Billion	pounds	
Supply ²	122.7	126.1	130.6	132.3
Production	115.3	120.3	123.0	121.7
Imports	1.7	1.9	2.0	2.0
Use	119.0	120.4	122.3	124.3
Commercial and farm	116.8	119.9	119.3	121.6
Domestic donations ³	2.3	.5	3.0	2.7
Government exports⁴	(5)	(⁵)	(5)	(5)
Stocks, Dec. 31	3.8	5.7	8.6	7.9
Commercial	3.7	5.3	4.9	4.8
Government	.1	.4	3.7	3.1

¹ Forecast. ² Includes beginning commercial and Government stocks. ³ Includes donations and transfers to the military. ⁴ Includes shipments to territories and exports under the Food for Peace Program. ⁵ Less than 50 million pounds.

Data published currently in Dairy Situation (ESCS).

MILK MARKETINGS, PRICES, AND CASH RECEIPTS



Milk Marketings, Prices, and Cash Receipts

	1975	1976	1977	19781
Farm sales of milk				
Billion pounds	112.3	117.3	120.1	119.0
Percentage of 1967	98.9	103.3	105.7	104.8
Average return per 100 pounds:				
Dollars	8.84	9.74	9.80	10.60
Percentage of 1967	174.7	192.5	193.7	209.5
Cash receipts: Million dollars Percentage of 1967	9 ,922 172.8	11,429 199.0	11,776 205.1	12,590 219.3

¹ Forecast. ² Milk equivalent, fat-solids basis.

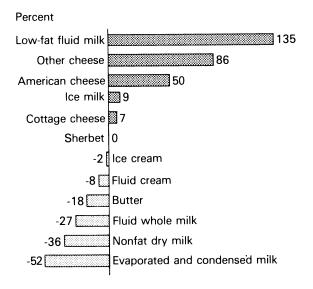
Computed from data published in Milk Production, Disposition, and Income (ESCS).

Cheese sales have jumped over the past decade as a result of rising consumer incomes and changing lifestyles. Consumers have shifted toward lower-fat products for both health and price considerations.

Government purchases under the price support program fell to fairly low levels during 1973-76. Increases in milk output during 1976-

77 without a corresponding growth in commercial use, however, resulted in much larger USDA purchases in 1977. Purchases declined in 1978 as a result of a slight decline in milk output, coupled with a rapid growth in commercial use.

CHANGES IN PER CAPITA DAIRY PRODUCT SALES, 1967-77

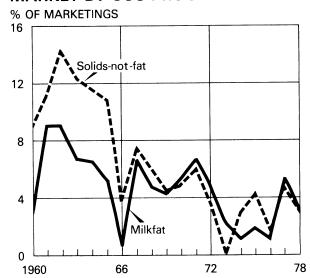


Changes in Per Capita Dairy Product Sales¹

	1967	1972	1977	1967/77 % change
		Pounds		Percent
Fluid whole				
milk	230	204	167	-27.4
Low-fat fluid				
milk²	37.6	62.5	88.4	+135.1
Fluid cream ³	6.1	5.3	5.6	-8.2
Butter	4.9	4.1	4.0	-18.4
American cheese	6.0	7.6	9.0	+50.0
Other cheese	3.7	5.3	6.9	+86.5
Cottage cheese⁴	4.5	5.4	4.8	+6.7
Evaporated and				
condensed milk	9.0	5.9	4.3	-52.2
Ice cream	18.1	17.7	17.8	-1.7
Ice milk	6.9	7.7	7.5	+8.7
Sherbet	1.5	1.6	1.5	0
Nonfat dry milk	5.0	4.1	3.2	-36.0

¹ Based on resident population except fluid milk products, which are based on estimated population using fluid products from purchased sources. ² Includes skim milk, buttermilk, and flavored milk drinks. ³ Includes milk and cream mixtures. ⁴ Includes full-skim American.

MILK SOLIDS REMOVED FROM THE MARKET BY CCC PROGRAMS



Deliveries to the Commodity Credit Corporation after domestic unrestricted sales 1978 forecast.

Milk Solids Removed From the Market by CCC Programs¹

	1975	1976	1977	1978²
Milkfat: Million pounds Percentage of marketings	77.7 1.9	46.8 1.1	231.3 5.3	125 2.9
Solids-not-fat: Million pounds Percentage of marketings	405.6 4.2	167.5 1.7	497.4 4.8	300 2.9

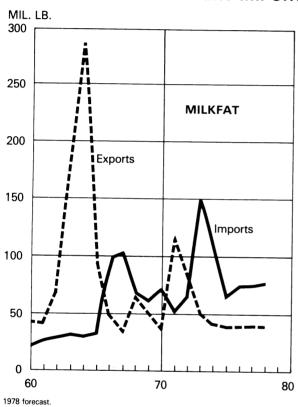
¹ Purchases, delivery basis, after domestic unrestricted sales. ² Forecast.

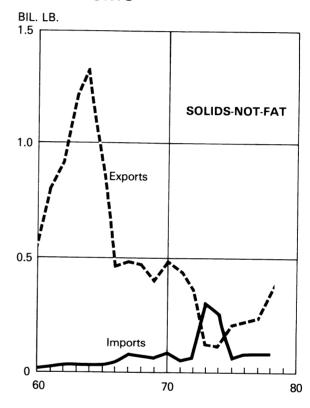
Data published currently in Dairy Situation (ESCS).

In recent years, U.S. trade in dairy products has been fairly stable at low levels. Except for the temporary supplemental quotas authorized in 1973-74, the quota system has held imports to low levels. Since domestic prices have generally been high relative to Oceanic or subsidized European products, commercial exports have remained small, and substantial exports have

generally occurred only when food aid donations were large. Cheese has accounted for more than 85 percent of total dairy imports.

DAIRY IMPORTS AND EXPORTS





Dairy Imports and Exports

	1970	1971	1972	1973	1974	1975	1976	1977	1978'
				М	lillion pour	ıds			
Milkfat									
Imports	72	52	66	150	108	65	74	74	76
Exports ²	35	114	82	48	41	38	39	38	39
				М	lillion poun	ds			
Solids-not-fat									
Imports Exports ²	82 480	57 447	67 385	335 123	216 119	67 203	76 215	81 239	83 357

¹ Forecast. ² Includes shipments to U.S. Territories.

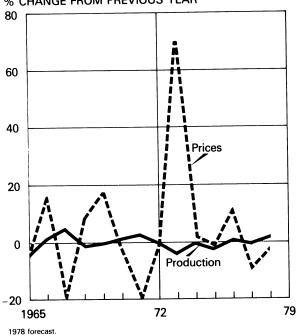
Data published currently in Dairy Situation (ESCS).

Egg production in 1978 will be up about 2 percent from 1977, as both the average number of layers and output per hen increased. This is the second year in a row that output has gained, after declining for 5 consecutive years. Output in the first half of 1978 was up 3.5 percent but may only match 1977 levels by the end of 1978. Increased egg production in 1978 will result

in egg prices averaging below a year earlier. Egg prices were sharply lower early in the year but rose above 1977 levels in the second half of 1978.

EGGS: CHANGES IN PRODUCTION AND FARM PRICES

% CHANGE FROM PREVIOUS YEAR

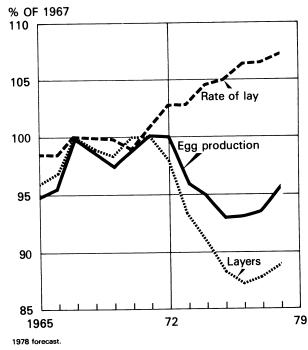


Eggs: Changes in Production and Farm Prices¹

	1975	1976	1977²	1978³
Egg production: Million dozen Percent change from	5,382	5,376	5,403	5,525
year earlier	-1.4	-0.1	0.5	2.3
Farm prices: Cents per dozen	52.8	59.7	54.2	53.0
Percent change from year earlier	-0.4	13.1	-9.2	-2.2

¹ Simple average. ² Preliminary. ³ Forecast.

EGGS: RATE OF LAY, PRODUCTION, AND NUMBER OF LAYERS



Eggs: Rate of Lay, Production, and Number of Layers

	1975	1976	1977²	1978³			
	Million						
Egg production Eggs per layer ⁴ Number of layers	64,586 233 278	64,517 235 274	64,837 236 275	66,300 238 279			
	% of 1967						
Egg production Rate of lay Layers	93.2 105.2 88.4	93.1 106.4 87.3	93.5 106.5 87.7	95.6 107.6 88.9			

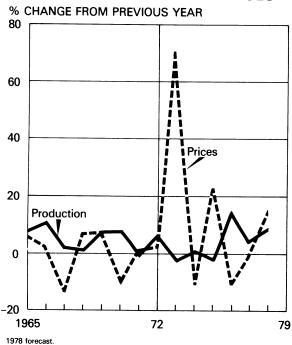
¹ Simple average. ² Preliminary. ³ Forecast. ⁴ Total egg production divided by average number of layers on hand.

Data published currently in Poultry and Egg Situation (ESCS).

Broiler production continued to expand in 1978 and exceeded 1977 output by 7 to 8 percent. Producer returns were good, and output would have been larger except for a shortage of hatching eggs in the spring and poor hatchability in late summer and the fall. And despite gains in broiler meat output, prices moved well above 1977 levels.

Turkey production hit a new record in 1978, up 5 to 6 percent from 1977. The largest percentage increase over 1977 came in the first half of 1978. Second-half output would have been larger had more hatching eggs been available. Turkey prices rose sharply and will show their highest annual average in recent history. Higher meat prices have been largely responsible.

BROILERS: CHANGES IN PRODUCTION AND FARM PRICES

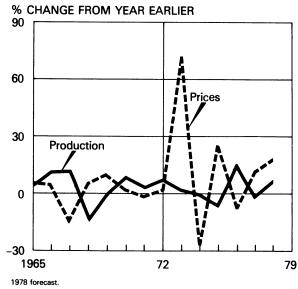


Broilers: Changes in Production and Farm Prices¹

	1975	1976	1977²	1978³
Broiler production: Million pounds, live-				
weight	11,096	12,517	12,992	13,800
Percent change from year earlier	-2.0	12.8	3.8	6.2
Farm prices:4				
Cents per pound	26.3	23.6	23.6	27.0
Percent change from year earlier	22.3	10.3	0	14.4

December previous year through November current year.
 Preliminary. ³ Forecast. ⁴Weighted average.

TURKEYS: CHANGES IN PRODUCTION AND FARM PRICES



Turkeys: Changes in Production and Farm Prices

	1975	1976	1977¹	1978²
Turkey production: Million pounds, live-				
weight	2,277	2,605	2,548	2,700
Percent change from year earlier	-6.0	14.4	-2.2	6.0
Farm prices: 3				
Cents per pound	34.8	31.7	35.5	42.0
Percent change from year earlier	24.3	-8.9	8.8	18.3

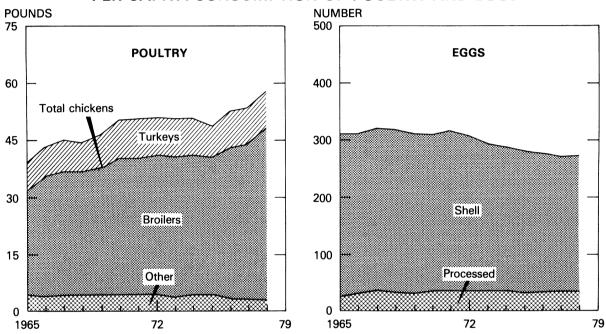
¹ Preliminary. ² Forecast. ³ Weighted average.

Per capita consumption of eggs in 1978 may show the first gain since 1971. Consumption of all eggs (shell and processed) is expected to total around 1 egg per person above the 272 eggs consumed in 1977.

Chicken and turkey meat consumption will be up about 3.5 pounds per person from the record 54.1 pounds in 1977. Chicken consump-

tion is expected to be up over 3 pounds per person, with broilers accounting for all the increase. Turkey consumption in 1978 may gain a third of a pound because of increased production and a drawdown in cold storage stocks.

PER CAPITA CONSUMPTION OF POULTRY AND EGGS



Ready-to-cook weight. Processed eggs converted to shell equivalent.

Per Capita Consumption of Poultry and Eggs

	1970	1971	1972	1973	1974	1975	1976	1977¹	1978²
					Pounds				
Total poultry meat Chicken Broilers Other Turkey	48.5 40.5 36.9 3.6 8.0	48.9 40.4 36.7 3.8 8.4	51.0 42.0 38.4 3.6 9.0	49.2 40.7 37.4 3.3 8.5	50.0 41.1 37.5 3.6 8.9	49.2 40.3 37.2 3.4 8.6	52.5 43.3 40.4 2.9 9.2	54.1 44.9 41.7 3.2 9.2	57.6 48.1 45.0 3.1 9.5
	Number								
Eggs Shell Processed ³	310 276 34	312 275 37	305 269 36	291 260 31	286 252 34	280 249 31	274 241 33	272 235 37	273 237 36

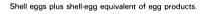
¹ Preliminary. ² Forecast. ³ Shell equivalent of processed eggs.

Exports of eggs and chicken in 1977 advanced from the year before, but turkey exports dropped off sharply. During the first 8 months of 1978, turkey exports showed a small decline from 1977, while egg and chicken exports remained above last year. Egg exports will likely remain above 1977 during the balance of 1978. However, chicken and turkey exports for all of

1978 will likely be below a year earlier.

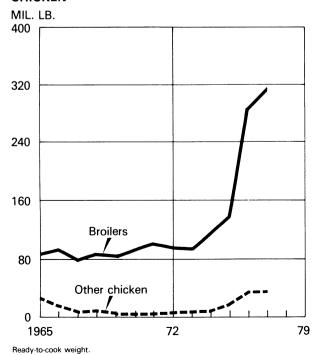
U.S. EXPORTS OF POULTRY PRODUCTS

EGGS MIL. DOZ. 80 60 40 20 1965 72 79



TURKEY MIL. LB. 60 40 20 1965 72 79

CHICKEN



U.S. Exports of Poultry Products

Ready-to-cook weight.

	1974	1975	1976	1977		
		Million	pounds			
Chicken: ¹ Broilers Other Turkey ¹	115 9 40	138 17 47	287 35 65	313 36 54		
	Million dozens					
Eggs ²	33	35	37	67		

 $^{^{\}rm I}\,\mbox{Ready-to-cook}$ weight. $^{\rm 2}\,\mbox{Shell}$ eggs plus the shell-egg equivalent of egg products.

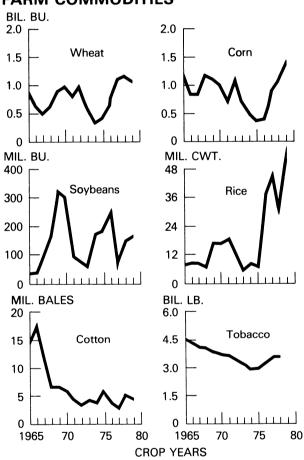
COMMODITY STOCKS

Poor weather conditions led to a surge in demand for crops in the early 1970's as stocks of major commodities dropped to low levels. But crop production has been large during the past couple of years—both in the United States and in the rest of the world—and stocks have been rebuilt. A roundup: wheat stocks holding fairly steady; rice stocks recovering; corn stocks

building; soybean stocks dropping; and cotton stocks heading down.

Weather has continued to favor U.S. grain crops, boosting prospective 1978 production to over 260 million metric tons, thus continuing the uptrend underway since 1975. Disappearance in 1977/78 fell short of the 1977 crop and increased carryover stocks about 12 million tons.

STOCKS OF MAJOR FARM COMMODITIES



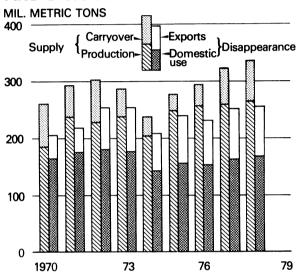
Crop years beginning: Wheat July 1, 1960-64, June 1, 1965 to date; cotton and rice, August 1; soybeans, September 1; corn and other tobacco, October 1, 1979 forerast

Stocks of Major Farm Commodities¹

	1976	1977	1978²	1979²
Wheat (bil. bu.)	.67	1.11	1.17	1.13
Rice (mil. cwt.)	36.9	40.5	27.5	47.6
Cotton (mil. bales)	3.7	2.9	5.1	5.4
Corn (bil. bu.)	.40	.88	1.11	1.07
Soybeans (mil. lbs.)	245	103	125	145
Tobacco (bil. lbs.)	3.3	3.5	3.5	3.5

¹ Crop years beginning: Wheat, June 1; flue-cured tobacco, July 1; cotton and rice, August 1; soybeans, September 1; corn and other tobacco, October 1. ² Forecast.

TOTAL GRAIN SUPPLY AND DISAPPEARANCE



Year beginning October 1 for corn and sorghum: June 1 for oats, barley, wheat, and rye; and August 1 for rice. Supply includes imports. 1977 estimated. 1978 projected.

Total Grain Supply and Disappearance¹

	1975	1976	1977	1978²			
	Million metric tons						
Supply	276.8	294.9	324.4	338.3			
Carryover	27.6	37.1	62.1	73.7			
Production	248.6	257.3	261.8	264.3			
Imports	.5	.6	.4	.4			
Disappearance	239.6	232.6	250.6	254.6			
Domestic use	155.1	153.2	161.5	168.5			
Exports	84.5	79.4	89.1	86.6			

¹ Year beginning October 1 for corn and sorghum; June 1 for oats, barley, wheat, and rye; and August 1 for rice. ² Projected.

Totals may not add due to independent rounding.

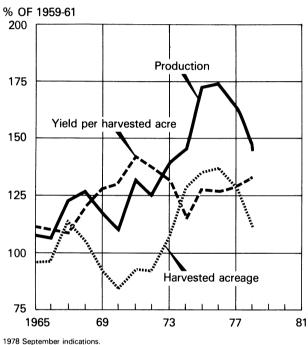
WHEAT

Growers cut back their 1978 wheat acreage in response to the set-aside and graze-out programs. Thus, the 1978 wheat crop dropped below the 2-billion-bushel level for the first time in 3 years. With the reduced crop, the total 1978/79 wheat supply will be below last year's record 3.1 billion bushels, though remaining the second largest.

Exports in 1977/78 recovered from the drop

in 1976 and surpassed 1 billion bushels. Indications point to a 1978/79 export year probably in excess of a billion bushels for the sixth time in the last 7 years.

WHEAT ACREAGE, YIELD, AND PRODUCTION

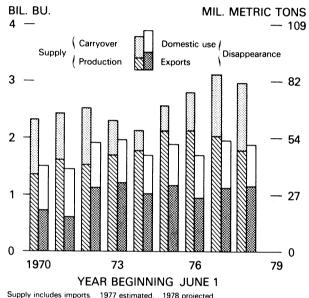


Wheat Acreage, Yield, and Production

	1975	1976	1977¹	1978²
Harvested acreage:				
Million acres	69.4	70.8	66.2	56.5
Percentage of 1959-61	134	137	128	109
Yield per harvested acre:				
Bushels	30.6	30.3	30.6	31.6
Percentage of 1959-61	128	127	128	132
Production:				
Million bushels	2,122	2,142	2,026	1,788
Percentage of 1959-61	172	174	164	145

¹ Preliminary. ² September indications.

WHEAT SUPPLY AND DISAPPEARANCE



Toro projecte

Wheat Supply and Disappearance

	1975	1976	1977²	1978³
		Million	bushels	
Supply	2,559	2,810	3,140	2,993
Carryover	435	665	1,112	1,174
Production	2,122	2,142	2,026	1,817
Imports ⁴	2	3	2	2
Disappearance Domestic use Food ^s Seed Feed ⁶ Exports ⁴	1,894	1,698	1,966	1,845
	721	748	842	745
	559	553	569	565
	99	92	80	80
	63	103	193	100
	1,173	950	1,124	1,100

¹ Year beginning June 1. ² Preliminary. ³ Projected. ⁴ Imports and exports include flour and other products in wheat equivalents. ⁵ Used for food in the United States, U.S. territories, and by the military. ⁶ Residual; approximates feed use and includes negligible quantities used for distilled spirits and beer.

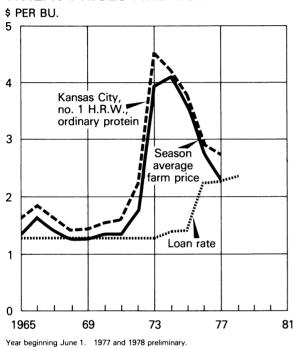
WHEAT

In response to the reduced 1978 wheat crop, strong export demand, orderly producer marketing and large farmer owned reserve stocks, new crop wheat prices were supported at nearly \$1 per bushel above 1977 harvest-time loan level prices.

Following last year's record production, world wheat output declined about 8 percent in

1977/78, resulting from downturns in area and yield. Unfavorable weather caused production problems in the Soviet Union, People's Republic of China, many North African and West Asian countries, Argentina, and Mexico. Production in Canada was down from 1976 but still above the levels of recent years.

WHEAT PRICES AND LOAN RATE



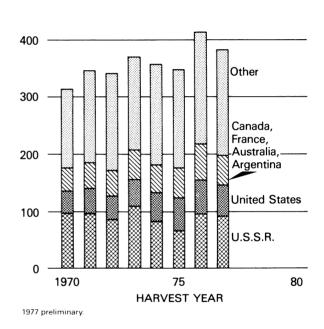
Wheat Prices, Loan Rate, Value of Farm Production, and Government Payments¹

	1974	1975	1976	1977²
		Dollars	/bushel	
Loan rate Kansas City, No. 1, HRW	1.37	1.37	2.25	2.25
ordinary protein	4.20	3.74	2.88	2.72
Season average farm price	4.09	3.56	2.73	2.31
		Million	dollars	
Value of farm production Government payments:	7,287	7,535	5,851	4,677
Price support ³	0	0	0	0
Crop disaster	102	51	145	139
Total	102	51	145	139
Total crop value	7,389	7,586	5,996	4,816

¹ Year beginning June 1. ² Preliminary. ³ Domestic certificate payments prior to 1974/75; beginning in 1974/75, guaranteed payments under target price program when applicable.

WHERE THE WORLD'S WHEAT IS GROWN

MIL. METRIC TONS



Where World's Wheat Is Grown

	1974	1975	1976	1977	
	Million metric tons				
Total production	356.5	349.4	412.7	381.5	
By country:					
U.S.S.R.	83.9	66.2	96.9	92.0	
United States	48.9	58.1	58.4	55.1	
Other 4 majors:					
Canada	13.3	17.1	23.5	19.7	
France	19.1	15.0	16.1	17.4	
Argentina	6.0	8.6	11.0	5.2	
Australia	11.4	12.0	11.8	9.4	
Total	49.8	52.7	62.4	51.7	

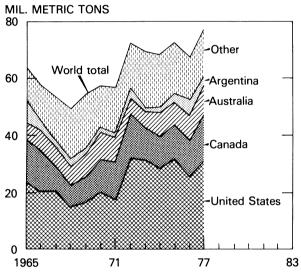
WHEAT

Reduced wheat crops in many importing countries, plus quality problems in others, led to a 10-million-ton increase in world trade in 1977/78. The Soviet Union and People's Republic of China accounted for much of the increase. Other regions importing more included Western Europe, where high quality wheat was needed for milling purposes, and North African and

West Asian countries, where production was down. In the western hemisphere, low production in Mexico led to larger wheat imports.

With increased world trade, U.S. wheat and flour exports were sharply above 1976/77 and near the record 1975/76 levels. Exports by Canada and Australia were also at near record levels.

WHO EXPORTS THE WORLD'S WHEAT AND FLOUR



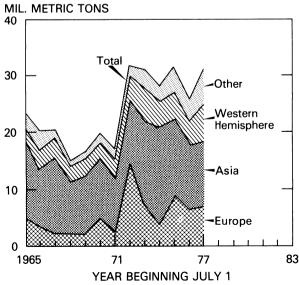
Year beginning July 1 includes wheat equivalent of flour and products 1977 preliminary.

Who Exports the World's Wheat and Flour¹

	1974	1975	1976	1977²	
	Million metric tons				
Total exports	68.6	72.5	67.2	77.2	
Originating country:					
U.S. ³	28.0	31.5	25.4	31.1	
Canada	11.2	12.1	12.7	16.0	
Australia	8.2	7.9	8.6	10.5	
Argentina	2.2	3.2	5.6	2.5	
All others:					
France	8.1	9.1	6.2	7.6	
U.S.S.R.	4.0	.5	1.0	1.0	
Other	6.9	8.2	7.7	8.5	
Total	19.0	17.8	14.9	17.1	

¹ Flour in terms of wheat equivalent. ² Preliminary. ³ Includes wheat, flour, bulgur and rolled wheat for relief, and the following products: durum flour and semolina, macaroni and noodles, and bulgur wheat. All in terms of wheat-grain equivalent.

WHERE U.S. WHEAT AND FLOUR EXPORTS GO



1977 preliminary

Where U.S. Wheat and Flour Exports Go¹

	1974	1975	1976	1977²	
	Million metric tons				
Total exports	28.0	31.5	26.1	31.1	
Receiving country:					
Total Europe	3.7	9.0	6.3	6.9	
EC ³	2.2	3.7	2.0	1.8	
Total Asia	17.2	13.4	11.7	11.4	
Japan	3.1	3.3	3.2	3.3	
Western Hemisphere	4.5	5.7	3.8	6.5	
Other	2.7	3.4	4.3	6.3	

¹ Grain equivalent. ² Preliminary. ³ EC-9.

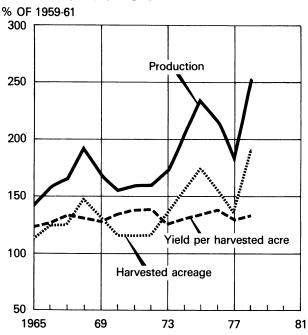
Details may not add to total because of independent rounding.

RICE

Responding to strong prices last spring, U.S. producers expanded 1978 rice plantings by a third. The result was a record 1978 crop estimated at 137 million cwt., 38 percent larger than last year's outturn. Despite carryin stocks being down a third, the large harvest will be offsetting, and total 1978/79 supplies will reach a new high of 160-170 million cwt.

Since 1974, annual rice exports have been above 50 million cwt., but very strong foreign sales in 1977/78 jumped exports to an all-time high of 73 million cwt. Even with an increase in 1978/79 disappearance, carryover stocks should also reach a new high of 50 million cwt.

RICE ACREAGE, YIELD, AND PRODUCTION



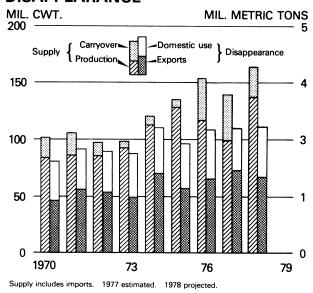
Rice Acreage, Yield, and Production¹

Does not include minor States. 1978 September indications

	1975	1976	1977²	1978³
Harvested acreage:				
Million acres	2.8	2.5	2.2	3.0
Percentage of 1959-61	177	156	141	190
Yield per harvested acre:				
Pounds	4,558	4,663	4,412	4,518
Percentage of 1959-61	134	137	130	133
Production:				
Million cwt.	128.4	115.6	99.2	136.4
Percentage of 1959-61	237	214	183	252

¹ Does not include minor States. ² Preliminary. ³ September indications.

ROUGH RICE SUPPLY AND DISAPPEARANCE



Rough Rice Supply and Disappearance¹

	1975	1976	1977²	1978³
		Millio	n cwt.	
Supply Carryover Farm production Imports	135.5 7.1 128.4 (⁴)	152.6 36.9 115.6 .1	139.8 40.5 99.2 .1	164.6 27.4 137.2
Disappearance Domestic Exports	96.8 40.3 56.5	108.3 42.7 65.6	110.4 37.6 72.8	111.0 44.0 67.0
Statistical discrepancies ⁵	+1.8	+3.8	+2.0	

¹ Data apply only to major rice-producing States. Milled rice converted to rough basis at annual extraction rate. ² Preliminary. ³ Projected. ⁴ Less than 50,000 cwt. ⁵ Results from loss, waste, the variation in conversion factors, and the lack of data on other uses.

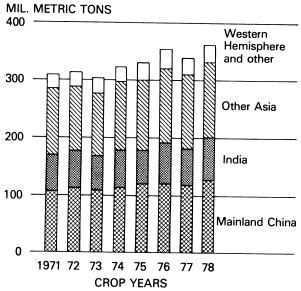
RICE

World rice production set a new record in 1977/78—about 20 million tons above 1976/77, and approximately 2 percent above the 1975/76 record. Most of the increase over 1976/77 can be attributed to the large increase in India's production. Production in Bangladesh was up, cutting its import needs, but down in Indonesia, where imports increased. Compared to 1976/77,

smaller production in Thailand and Burma resulted in smaller exports from those two countries.

A record-setting export pace during 1977/78 pushed farm prices up 40 percent, but record supplies and little prospect for expanded demand suggest the 1978/79 average farm prices will be down from last year's \$9.43 per cwt.

WHERE WORLD'S RICE IS GROWN

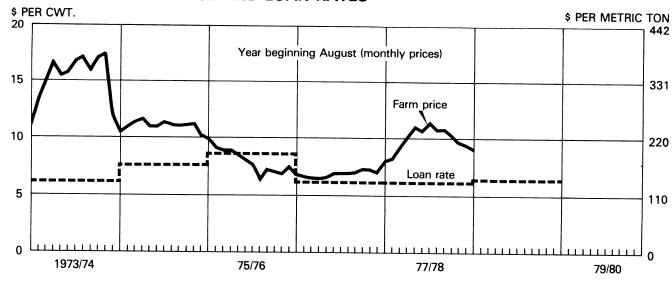


1977/78 preliminary. Figures are for rough rice.

Where World's Rice Is Grown

	1974/75	1975/76	1976/77	1977/78		
Million metric tons						
Total production	329.9	353.3	340.4	362.4		
By country:						
Mainland						
China	120.0	119.0	118.0	126.5		
India	59.4	74.3	65.3	74.3		
Major other						
Asia:						
Japan	15.4	16.5	14.7	16.4		
Pakistan	3.5	3.9	3.7	4.3		
Indonesia	22.5	22.3	22.7	22.8		
Other	80.1	84.6	86.0	88.8		
Other						
producers:						
Western Hemi-						
sphere	17.5	14.7	12.7	17.9		
All other	11.5	18.0	17.3	11.4		

ROUGH RICE FARM PRICE AND LOAN RATES

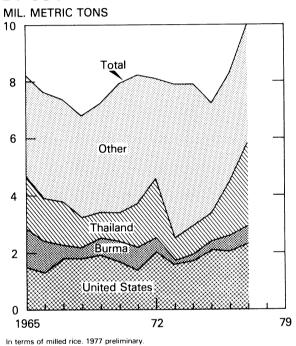


RICE

World rice trade set a new record in 1977—over a million tons above the 1976 level. Much of the need for increased imports rose in Indonesia, as it attempted to cover its production shortfall. Traditional importers such as Bangladesh and Sri Lanka also imported more in 1977. Record exports by both the United States and Thailand largely accounted for increased exports.

In 1977, U.S. rice exports were about 10 percent above the level of the previous two years. Continued growth in African markets plus larger exports to Europe and Western Hemisphere countries more than offset the decline in exports to Asia.

WORLD EXPORTS OF RICE BY COUNTRY

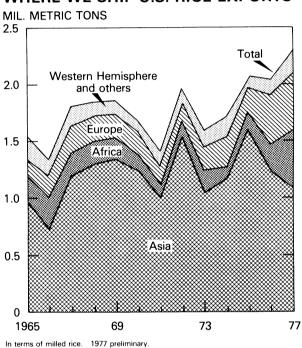


World Exports of Rice by Country¹

	1974	1975	1976	1977²	
	Million metric tons				
Total exports	7.9	7.2	8.3	10.0	
Originating country: U.S. Burma Thailand Other	1.7 .2 1.0 5.0	2.1 .3 1.0 3.8	2.0 .6 1.9 3.8	2.3 .6 2.9 4.2	

¹ In terms of milled. ² Preliminary.

WHERE WE SHIP U.S. RICE EXPORTS



Where We Ship U.S. Rice Exports¹

	1974	1975	1976	1977
	1,000 metric tons			
Total exports	1,702.0	2,070.3	2,044.6	2,269.6
By receiving country:				
Asia	1,170.9	1,600.0	1,225.7	1,081.3
Africa	151.1	167.8	237.3	516.2
Europe	203.0	205.3	441.4	502.4
EC-9	145.6	152.2	253.0	297.7
Western Hemisphere	165.8	94.1	133.4	161.3
Others	11.2	3.1	6.8	8.4

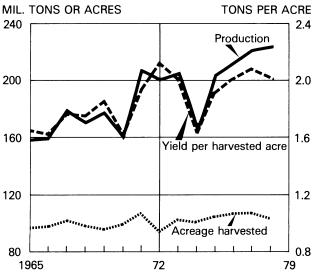
¹ In terms of milled rice.

Feed grain acreage remained fairly level during the 1960's, while generally favorable weather, improved technology, and planting of only the most fertile land boosted both yields and production. But a series of production setbacks led to the lifting of Government controls on U.S. acreage. In the late 1970's, large crops have surpassed utilization, and feed grain prices have

dropped to near their national average loan rates.

Fewer beef cattle numbers, only slightly more output of pork, and record large production of poultry meat suggest that, on balance, feeding of concentrates in 1978/79 will continue below the peak of the early 1970's. However, generally favorable feeding margins should encourage generous feeding rates per animal.

FEED GRAIN ACREAGE AND PRODUCTION



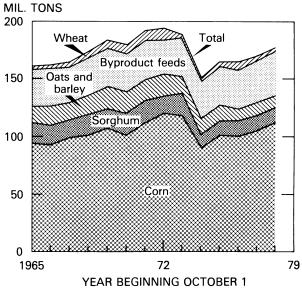
1978 based on August intentions.

Feed Grain Acreage and Production¹

	1975	1976	1977²	1978³
	Million acres			
Acreage harvested for grain	104	106	107	102
		SHOTE	tons	
Yield per harvested acre	1.95	2.01	2.08	2.02
	Million short tons			
Production	204	213	222	223

 1 Corn, grain sorghum, oats, and barley. 2 Preliminary. 3 Based on August indications.

FEED CONCENTRATES FED



Feed fed to livestock and poultry. 1977 figures are preliminary; 1978 based on August indications.

Feed Concentrates Fed to Livestock and Poultry¹

	1975	1976	1977²	1978³
		Million s	hort tons	
Total concentrates fed Feed grains Corn Sorghum Oats and barley Wheat Rye Byproducts ⁴	166.0 127.5 100.6 14.1 12.8 1.6 .2 36.7	165.6 123.9 100.4 12.0 11.5 7.2 .2 34.3	170.8 129.7 105.0 12.6 12.1 3.9 .3 36.9	177.2 137.4 112.0 13.2 12.2 2.1 .1 37.6
		Mill	lion	
Grain-consuming animal units (GCAU)	74.6	75.9	77.9	80.0
Concentrates fed per		Short		
GCAU	2.23	2.18	2.19	2.22

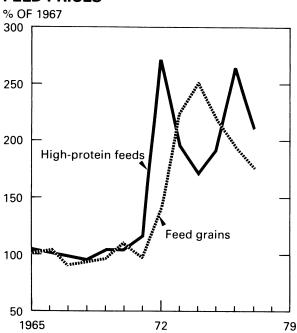
¹ Year beginning October 1. ² Preliminary. ³ Based on August indications. ⁴ Oilseed meals, animal protein feeds and mill byproducts.

Large crops helped keep prices of feed grains and protein feed at comparatively stable levels during 1977/78. Protein feed prices remained high, compared with those of feed grains, as demand for protein surged to a record level because of good feeding returns from hogs and broilers—major users of protein.

With larger supplies and good feeding margins,

U.S. livestock and poultry producers fed a record volume of protein feed in 1977/78. Soybean meal led, with an increase of 16 percent. Large supplies and continued favorable returns from feeding suggest another year of strong demand for protein feed, although the increase may be less dramatic than in 1977/78.

FEED GRAIN AND HIGH-PROTEIN FEED PRICES



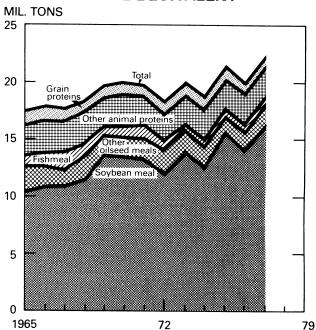
Prices for feed grains are those received by farmers. High-protein feed prices are wholesale at principal markets. 1977 preliminary. Year beginning October 1.

Feed Grain and High-Protein Feed Prices

	1974	1975	1976	1977¹
		Percent	of 1967	
Feed grains ²	251	220	182	177
High-protein feeds ³	171	193	252	213
Oilseed meals⁴	168	190	252	208
Animal proteins ⁵	179	204	269	244
Grain proteins ⁶	180	196	221	190

¹ Preliminary, October-August average. ² Prices received by farmers for corn, oats, barley, and grain sorghum. ³ Wholesale prices of 11 principal high-protein feeds. ⁴ Wholesale prices of soybeans, cottonseed, linseed, copra, and peanut meal. ⁵ Wholesale prices of meat meal, tankage, and fishmeal. ⁶ Wholesale prices of gluten feed, gluten meal, and distillers' and brewers' dried grains.

HIGH-PROTEIN FEED USE, SOYBEAN MEAL EQUIVALENT



Grain proteins — gluten feed and meal; brewer and distiller dried grains. Other animal proteins — tankage, meat meal, and milk products. Other oilseed meals — cottonseed, linseed, peanut, and copra.

High-Protein Feed Use¹

	1974	1975	1976	1977²
		Million si	hort tons	
Total use	18.7	21.4	19.8	22.3
Oilseed meal Soybean meal Cottonseed meal Other ³ Animal protein ⁴ Grain protein ⁶	14.3 12.6 1.5 .2 53.3	17.0 15.6 1.0 .4 3.2	5.6 14.1 1.2 .3 3.3	18.1 16.3 1.6 .2 3.3

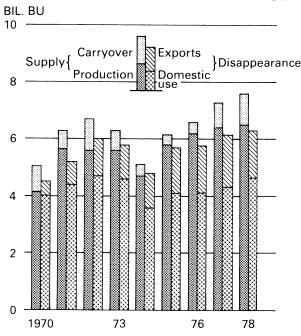
¹ Soybean meal equivalent. Year beginning October 1. ² Preliminary. ³ Linseed, peanut, and copra meals. ⁴ Tankage-meat meal, fishmeal, and milk products. ⁵ Beginning 1974 not comparable with earlier years. ⁶ Brewers' and distillers' dried grains and gluten feed and meal. Revised; adjusted for corn gluten feed and meal exports.

The 1978 corn crop is forecast to be record large for the fourth consecutive year. With another increase in carryover stocks this fall, supplies for the 1978/79 season will be large again. And although domestic use and exports will continue to be heavy because of strong demand, stocks will still likely grow.

Since grain supplies here and abroad have

more than caught up with demand, corn prices to U.S. farmers have plunged from their peak in the fall of 1974 to near the national loan level of \$2 per bushel.

CORN SUPPLY AND DISAPPEARANCE



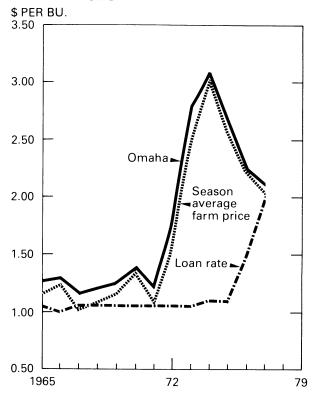
Supply includes small volume of imports, 1977 estimated, 1978 midpoint of projected ranges, 1978 forecast. Year beginning October 1,

Corn Supply and Disappearance¹

	1975	1976	1977²	1978³
		Million	bushels	
Supply Production Imports ⁶ Carryover Gov't. ⁴ "Free" ⁵	6,192	6,668	7,257	7,832
	5,829	6,266	6,371	6,824
	2	3	2	1
	361	399	884	1,007
	0	0	0	0
	399	884	1,007	1,362
Use	5,993	5,784	6,150	6,320
Domestic	4,082	4,100	4,300	4,570
Exports ⁶	1,711	1,684	1,950	1,900

¹ Year beginning October 1. ² Preliminary. ³ Based on August indications. ⁴ Uncommitted inventory. ⁵ Privately owned stocks; residual. Includes total government loans (original and reseal). ⁶ Includes grain equivalent of products.

CORN PRICES



1976 October-July. 1977 October-August. Year beginning October 1.

Corn Prices¹

	1975	1976²	1977²	1978³
		Dollars	/bushel	
National average				
loan rate	1.10	1.50	2.00	2.00
Prices:				
Omaha, #2 yellow	2.66	2 15	2.09	
Season average farm	2.00	2		
price	2.54	2 15	2.03	1.95-
price	2.54	2.13	2.03	
				2.15

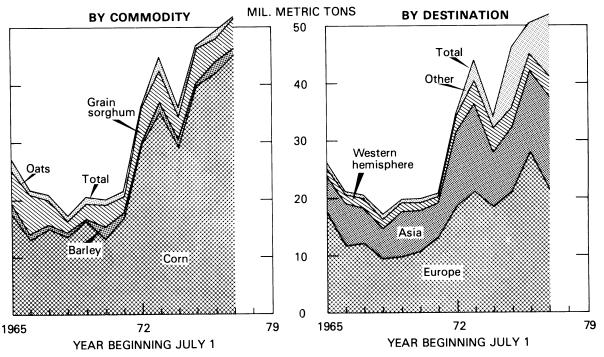
¹ Year beginning October 1. ² Preliminary. ³ Projection.

U.S. feed grain exports set another new record in 1977 due to record outflows of corn and a near record for grain sorghum. The largest single increase was U.S. exports to the Soviet Union as that country attempted to make up for its production shortfalls.

Continued growth in feed demand led to higher imports of U.S. products by Japan, South

Korea, and Taiwan. Larger domestic supplies in the EC led to a sharp decline in U.S. exports to that region.

U.S. EXPORTS OF FEED GRAINS



Includes cornmeal, oatmeal, and barley malt. 1977 preliminary.

U.S. Exports of Feed Grains by Commodity

	1974	1975	1976	1977¹
	Λ	Aillion m	etric ton	ıs
Total exports	34.3	46.3	50.6	52.1
Commodities: Corn ² Barley ³ Grain sorghum Oats ⁴	28.4 .9 4.9 .2	39.6 .5 6.0 .2	42.4 1.5 6.6 .1	45.1 1.2 5.5 .1

¹ Preliminary. ² Includes corn and cornmeal for relief, cornmeal, hominy and grits, and cornstarch. ³ Includes barley malt. ⁴ Includes oatmeal.

Details may not add to total because of independent rounding.

U.S. Exports of Feed Grains by Destination¹

	1974	1975	1976	1977²
	Λ	Aillion m	etric ton	s
Total exports	34.3	46.3	50.6	52.1
Receiving country:				
Total Europe	18.5	21.1	28.0	21.5
EC-9	11.4	14.0	19.9	11.6
Total Asia	9.4	11.3	14.2	16.0
Japan	7.2	8.0	10.1	10.8
Western Hemisphere	4.2	3.2	2.9	3.8
Other	2.2	10.7	5.5	10.8

¹ Includes corn and cornmeal for relief and the following products: cornmeal, hominy and grits, cornstarch, oatmeal, and barley meal. ² Preliminary.

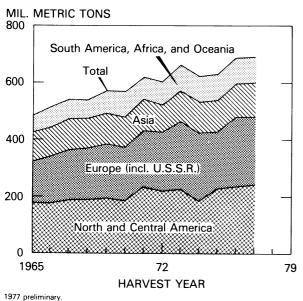
Details may not add to totals because of independent rounding.

World coarse grain production declined in 1977/78, largely due to the short crop in the Soviet Union. Other areas with weather-reduced crops included Brazil and Thailand. For these three countries combined, decline in production exceeded 15 million tons. On the other hand, the United States, Canada, Argentina, South Africa, and East and West Europe harvested

record or near-record crops.

With some shortfalls in production and continued growth in world utilization, feed grain trade set a new record in 1977/78. Smaller imports by the EC were more than offset by larger imports by the Soviet Union, Japan, Mexico, and rapidly developing economies of Asia.

WHERE WORLD'S COARSE GRAIN IS GROWN

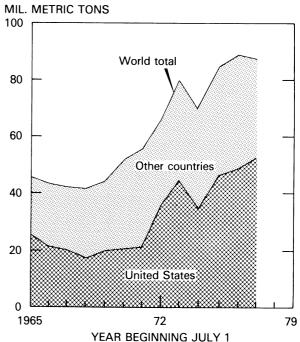


Where World's Coarse Grain Is Grown

	1974	1975	1976	1977¹
	٨	Aillion m	etric ton	s
Total production	628.0	644.4	702.1	693.9
By continent: North and Central America Europe (including	181.5	221.0	231.0	239.8
U.S.S.R.) Asia South America, Africa,	242.0 117.5	206.7 128.3	247.5 127.0	239.4 124.2
and Oceania	87.0	88.4	96.6	90.5

¹ Preliminary.

WORLD EXPORTS OF COARSE GRAINS



Includes cornmeal, oatmeal, barley malt and cornstarch. 1977 preliminary.

World Exports of Coarse Grains¹

	1974	1975	1976	1977²
		Million m	etric tons	
Total exports U.S. Other countries	70.5 34.9 35.6	85.1 46.5 38.6	88.5 48.9 39.6	87.6 52.3 35.3

¹Includes corn and cornmeal for relief and the following products: cornmeal, cornstarch, oatmeal, and barley malt.

² Preliminary.

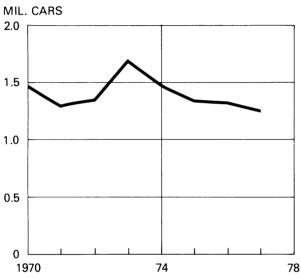
GRAIN TRANSPORTATION

Since 1970, annual shipments of grain by barge have increased almost 900 million bushels. Some of the increase can be attributed to a shift from railroads, brought about by jumps in rail rates in the 1970's.

Railcar loadings of grain—subject to volatile fluctuations in grain marketing—reached a peak in 1973, chiefly due to a surge in export demand.

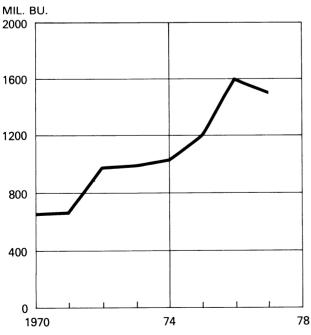
Since then, however, grain loadings have trended downward as a result of increased rail rates and strong truck and barge competition. The actual decrease in quantity carried, however, is less than it may seem, for increasingly grain is being loaded into 100-ton hopper cars, as the older, smaller boxcars are retired.

CARLOADS OF GRAIN SHIPPED BY RAIL



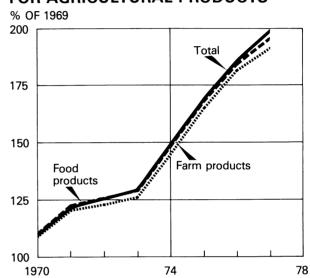
Source: Association of American Railroads, Car Service Division.

BARGE SHIPMENTS OF GRAIN, INTERIOR RIVER POINTS



Source: AMS, Grain Market News.

CHANGE IN RAIL FREIGHT RATES FOR AGRICULTURAL PRODUCTS



Source: Bureau of Labor Statistics

Rail and Barge Transportation of Grains

	1974	1975	1976	1977
		Million	bushels	
Barge shipments of grains ¹	1,032	1,195	1,612	1,522
		Thou	sands	
Railcar loadings of grains	1,465	1,338	1,323	1,250
		Percent	of 1969	
Price index for total railroad freight Farm products Food products	149.7 145.3 148.9	169.4 165.0 168.5	186.6 182.7 185.1	199.1 191.3 195.3

¹ Interior river points.

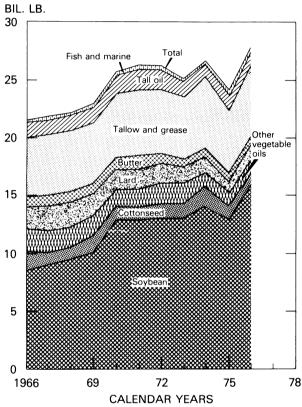
Sources: Barge shipments, *Grain Market News*, Agricultural Marketing Service; railcar loadings, Association of American Railroads; and railroad freight prices, Bureau of Labor Statistics.

FATS AND OILS

Production of all fats and oils during 1977 totaled about 27.5 billion pounds, down slightly from 1976 but up from the previous 2 years. Vegetable oils now account for almost two-thirds of the total, animal fats for about a third, and tall oil and fish and marine oils for the balance. Soybean oil alone accounts for over one-half of the total.

Following declines in the past 2 years because of unfavorable weather, 1978 peanut production rebounded to a record 4 billion pounds. The dramatic growth in peanut output is owed mainly to improved varieties and better growing practices, since acreage has remained steady at around 1.5 million acres.

FATS AND OILS PRODUCED FROM U.S. AND IMPORTED MATERIALS



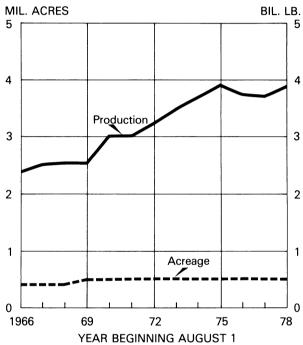
Production equals the oil equivalent of exported U.S. oilseeds. Tallow and grease include both edible and inedible oils. Butter based on fat content. Other includes corn, olive, peanut, safflower, coconut, castor, linseed, and tung oils.

Fats and Oils Produced from U.S. and Imported Materials¹

	1974	1975	1976	1977
		Billion p	oounds	
Total fats and oils	26.8	23.6	27.8	27.4
Soybean	14.3	12.9	15.8	15.3
Cottonseed	1.5	1.2	1.0	1.2
Other vegetable oils ²	1.2	1.2	1.4	1.0
Lard	1.4	1.0	1.0	1.0
Butter ³	.8	.8	.9	1.0
Tallow and grease⁴	6.2	5.3	6.3	6.6
Tall oil	1.2	1.0	1.2	1.2
Fish and marine	.2	.2	.2	.1

¹ From domestic and imported materials. Includes oil equivalent of exported domestic oilseeds. ² Includes corn, olive, peanut, safflower, coconut, castor, linseed, and tung oils. ³ Fat content. ⁴ Both edible and inedible kinds.

PEANUT ACREAGE AND PRODUCTION



Production, farmers' stock basis. Acreage, harvested for nuts.

Peanut Acreage, Production, and Disappearance

	1975	1976	1977¹	1978²
A		1,000	acres	
Acreage: Planted Harvested for nuts	1,532 1,504	1,549 1,522	1,545 1,516	1,552 1,516
		Pou	ınds	
Total production ³	3,857	3,751	3,726	3,983
Yield per harvested acre	2,565	2,465	2,457	2,268
		Million	pounds	
Domestic disappearance: For edible purposes Crushings	1,870 1,447	1,800 1,108	1,825 434	1,875 1,000

¹ Preliminary. ² August 1 indication. ³ Farmers' stock basis.

Data published currently in the Fats and Oils Situation (ESCS).

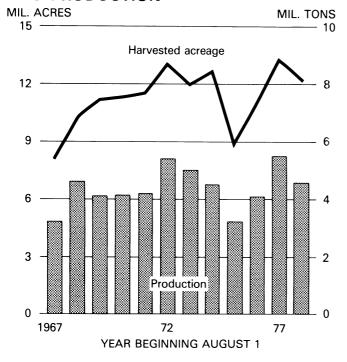
FATS AND OILS

Cottonseed production over the past decade has fluctuated widely, influenced by harvested acreage and yields of cottonseed per acre. Production in 1977 was the largest since 1965. However, 1978 production is down about onefifth, due to reduced harvested acreage and smaller cottonseed yields per acre.

Soybean farm prices are highly volatile.

reflecting growing world demand for soybean meal and oil, changes in soybean supply levels. and competition from other commodities. Prices during the 1977/78 marketing season followed the low at harvest, rising into spring pattern. For the year, prices averaged around \$6 per bushel, compared with the record \$6.81 for 1976/77.

COTTONSEED ACREAGE AND PRODUCTION



Cottonseed Acreage, Supply, and Disappearance¹

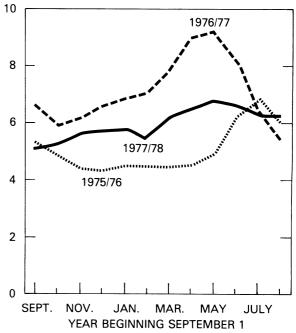
	1975	1976	1977	1978²	
		Million	acres		
Harvested acreage	8.8	10.9	13.3	12.3	
	Pounds				
Yield per acre	732	755	832	687	
		1,000	tons		
Supply Production Stocks of mills, August 1	3,772 3,218 554	4,324 4,122 202	5,804 5,521 283	5,404 4,590 814	
Disappearance Domestic Exports	3,570 3,509 61	4,041 3,752 26	5,259 4,305 41	725 4,700 25	

¹ Year beginning August 1. ² Preliminary.

Data published currently in Fats and Oils Situation (ESCS).

FARM PRICES FOR SOYBEANS

\$ PER BU.



Average prices received by farmers

Farm Prices for Soybeans¹

	1974	1975	1976	1977			
	Dollars per bushel						
September October November December January February March April May June July	7.32 8.17 7.44 7.03 6.30 5.72 5.31 5.61 5.00 4.90 5.28	5.32 4.92 4.45 4.28 4.46 4.50 4.46 4.52 4.87 6.16 6.73	6.65 5.90 6.11 6.56 6.81 7.06 7.83 9.05 9.24 8.13 6.52	5.17 5.28 5.61 5.69 5.75 5.53 6.20 6.49 6.77 6.69 6.37			
August	5.80	6.07	5.48	6.21			
Season average	6.64	4.92	7.11	5.98			

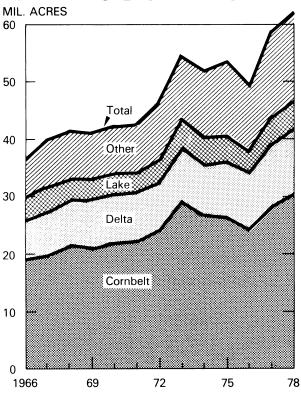
Average prices received by farmers, weighted by monthly sales.

FATS AND OILS

Acreage harvested for soybeans expanded from 36.5 million acres in 1966 to a record 63.3 million in 1978—an increase of over 70 percent. Higher soybean farm prices and growing world demand for soybeans are encouraging larger plantings. The Corn Belt is still the major producing region, accounting for roughly one-half the total harvested acreage.

Soybean production in 1978 is estimated at about 1.8 billion bushels, or a 60-percent increase over 1968. At the same time, total disappearance has closely paralleled output, leaving carryover stocks at very low levels for some years. Total use during 1978/79 is expected to nearly match production, leaving little if any soybeans for additional stock buildup.

SOYBEAN ACREAGE HARVESTED



Year beginning September 1.

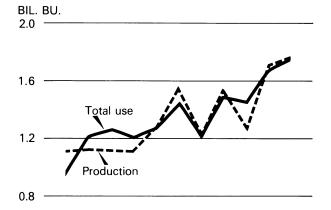
Other: Atlantic and Plains States and others. Lake: Minnesota, Wisconsin, and Michigan. Delta: Arkansas, Mississippi, and Louisiana. Cornbelt: Illinois, Iowa, Indiana, Ohio, and Missouri.

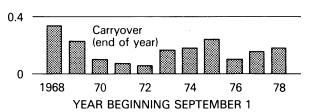
Soybean Acreage Harvested¹

	1975	1976	1977	1978²		
	Million bushels					
Production	1,547	1,288	1,716	1,765		
		Busi	hels			
Yield per acre	28.8	26.1	29.6	27.9		
		1,000	acres			
U.S. acreage	53,761	49,358	57,911	63,268		
Corn Belt	26,390	24,370	28,130	30,020		
Lake States	4,451	3,737	4,722	5,020		
Plains States	2,771	2,263	2,665	3,245		
Delta States	9,640	9,820	10,930	11,650		
Atlantic States	3,755	3,208	3,595	4,080		
All other States	6,754	5,960	7,869	9,253		

¹ Crop year. Acreage harvested for beans. ² Preliminary.

SOYBEAN PRODUCTION, USE, AND CARRYOVER





Total use includes crushings, exports, seed, feed, and residual.

Soybean Production, Use, and Carryover¹

	1975	1976	1977²	1978³			
	Million bushels						
Supply Production Stocks, September 1	1,736 1,547 188	1,533 1,288 245	1,819 1,716 103	1,890 1,765 125			
	Million bushels						
Disappearance Domestic Crushings Seed Residual ⁴ Exports	1,491 936 865 54 17 555	1,430 866 790 62 14 564	1,694 989 930 59 705	1,760 1,040 965 75 720			

¹ Year beginning September 1. ² Preliminary. ³ August 1 indication. ⁴ Includes use for feed, direct use for food, and loss.

Details may not add to totals because of independent rounding.

Data published currently in Fats and Oils Situation (ESCS).

FATS AND OILS

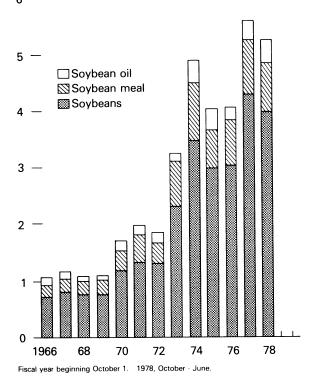
U.S. soybean exports reached a record 19.1 million metric tons in crop year 1977/78 (September-August), compared with the previous record 15.4 million set in 1976/77. The largest market was the European Community (EC) which took 8.6 million tons, or 45 percent of total U.S. soybean exports. Next was Japan, with 3.7 million tons, or 19 percent, followed

by Spain, 1.6 million, or 8 percent.

In dollar terms, U.S. exports of soybeans and products are forecast at a record \$6.3 billion in fiscal 1978 (October-September), up 12 percent from the record established in the previous fiscal year. The gain in dollar volume came despite a lower unit value for soybeans and products than in fiscal 1977.

U.S. EXPORTS OF SOYBEANS AND PRODUCTS

\$ BIL. 6 —



U.S. Exports of Soybeans and Products¹

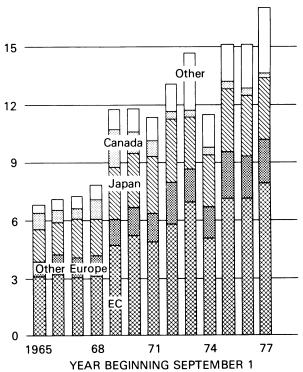
	1974/75	1975/76	1976/77	1977/78				
	Million dollars							
Total Soybeans Soybean meal Soybean oil	4,042.7 2,988.6 666.8 387.3	4,051.9 3,038.2 806.1 207.6	4,929.0 3,836.3 766.2 326.5	5,244.7 3,976.2 872.7 395.8				

¹ October-September, except 1976/77, which is October-June.

Totals computed from unrounded numbers.

WHERE U.S. EXPORTS ITS SOYBEANS

MIL. METRIC TONS
18



1977, September 1 - June 30.

Where U.S. Exports Its Soybeans¹

	1974	1975	1976²	1977 ³			
	Million metric tons						
Total exports	11.5	15.1	14.2	17.0			
Originating country:							
Europe:							
EC	5.1	7.2	6.6	7.9			
Other	1.6	2.4	1.6	2.3			
Japan	2.6	3.2	2.8	3.2			
Canada ⁴	.4	.4	.4	.2			
Other	1.7	1.9	2.8	3.5			

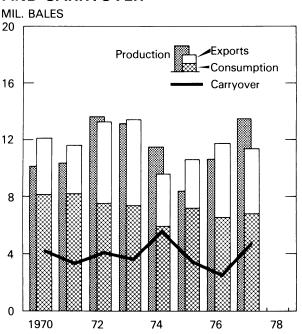
¹ Year beginning September 1. ² Preliminary. ³ September-June. ⁴ Transshipments via Canada to unidentified countries were not separately reported prior to January 1973.

Details may not add to totals because of independent rounding. Data published semiannually in *Fats and Oils Circular* (FAS).

Cotton prospects for 1978/79 are highlighted by sharply lower production, strong export demand, and sluggish mill demand. Based on October 1 indications, production will total around 11 million bales, 3 million below the 1977 crop. Cotton use is expected to total near last season's 12 million bales. This season's carryover should be at least one-half million bales under 1977/78's.

The 22-percent smaller 1978 crop reflects a 1-million acre decline in area and sharply lower average yield. The prospective yield of 436 pounds per acre is down 84 pounds from 1977. The low yield resulted from late plantings, insect damage, and drought in west Texas.

COTTON PRODUCTION, USE, AND CARRYOVER



Year beginning August 1. 480-pound net weight bales. Ending carryover

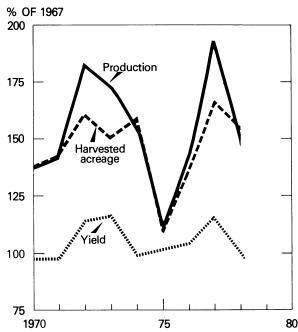
Cotton Production, Use, and Carryover

	1975	1976	1977	1978²			
	Million bales ³						
Production ⁴	8.3	10.6	14.4	11.8			
Consumption ⁵	7.3	6.7	6.5	6.5			
Exports	3.3	4.8	5.6	5.5			
Carry over ⁶	3.7	2.9	5.5	5.4			

¹ Preliminary. ² Estimated. ³ 480-pound net weight bales. ⁴ Includes preseason ginnings. ⁵ Adjusted to a cotton marketing-year basis, August 1-July 31. ⁶ Ending carryover.

Data published currently in Cotton and Wool Situation (ESCS).

COTTON PRODUCTION, ACREAGE AND YIELD



Cotton Production, Acreage, and Yield

Year beginning August 1. 1978 preliminary

	1975	1976	1977	1978¹				
		Million bales ²						
Production	8.3	10.6	14.4	11.8				
		Million	acres					
Harvested acreage	8.8	10.9	13.3	12.3				
	Pounds							
Yield	453	465	520	462				

¹ Preliminary. ² 480-pound net weight bales.

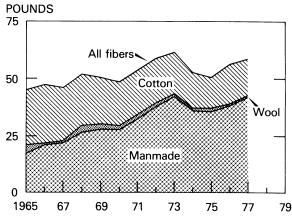
Data published currently in Cotton and Wool Situation (ESCS).

Cotton prices dropped sharply throughout 1977, reflecting the large crop and increasing stocks. However, prices began to increase in early 1978 due to strong export demand for U.S. cotton, producers' use of the CCC loan program, and deteriorating 1978 production prospects. SLM 1-1/16-inch prices averaged 57 cents a pound in July, up from 51 cents in

January.

Per capita domestic fiber use totaled nearly 59 pounds in 1977, up from 56.2 pounds in 1976. Cotton's share of the market fell to 27.3 percent, a record low. Manmade fibers' share increased to 71 percent.

PER CAPITA DOMESTIC CONSUMPTION OF FIBERS



Mill consumption adjusted for fiber equivalent of trade balance in textile manufactures. All fibers does not include flax and silk. 1977 preliminary.

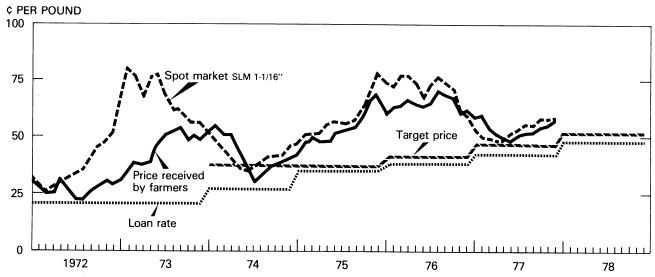
Per Capita Domestic Consumption of Fibers 1

	1974	1975	1976	1977²
		Pou	nds	
Per capita consumption of:				
Cotton	16.1	14.9	17.2	16.1
Wool	.7	.7	1.0	1.0
Manmade	36.4	35.1	38.0	41.8
Total fibers ³	53.2	50.7	56.2	58.9
	Percent			
Percentage of total fiber consumption:				
Cotton	30.3	29.3	30.7	27.3
Wool	1.3	1.5	1.7	1.7
Manmade	68.4	69.2	67.6	71.0

¹ Does not include flax and silk. ² Preliminary. ³ Total consumption divided by population.

Data published currently in Cotton and Wool Situation (ESCS).

U.S. COTTON PRICES



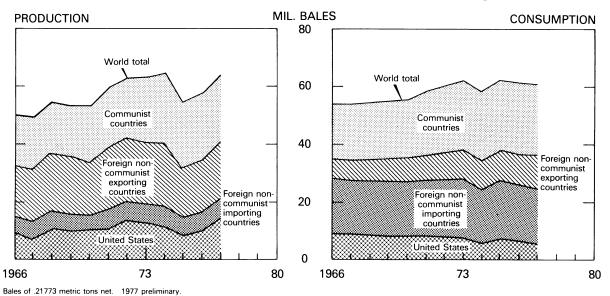
Year beginning August 1. Loan rate for SLM 1-1/16" average location.

World cotton production was on an uptrend through 1974/75, when it peaked at 64.4 million bales. Stocks grew and prices declined, with the result that production dropped 10 million bales in 1975/76. World production has since recovered to 63.5 million bales in 1977/78.

Demand increased steadily through 1973/74. However, since then, consumption has fluc-

tuated in the 61-million-bale range, thanks to slow world economic growth. Also, competition from synthetics—both the raw input and finished product market—has become keener.

WHO GROWS AND USES THE WORLD'S COTTON



Who Grows and Uses the World's Cotton 1

	1969	1970	1971	1972	1973	1974	1975	1976²	1977³
				N	fillion bale:	s ⁴			
Total production	53.2	53.7	59.7	62.9	63.3	64.4	54.3	58.3	63.7
By country:									
United States	10.0	10.2	10.5	13.7	13.0	11.5	8.3	10.6	14.4
Foreign noncommunist:									
Net importing	5.9	5.3	6.9	6.4	6.7	7.3	6.3	6.0	6.8
Net exporting	20.2	18.2	21.2	21.8	20.8	21.7	17.0	18.7	20.1
Communist	17.0	20.1	21.1	20.9	22.8	23.8	22.7	22.9	22.4
Total consumption	54.9	55.8	58.4	60.2	62.2	58.6	61.8	61.7	61.0
By country:									
United States	8.1	8.2	8.3	7.8	7.5	5.9	7.3	6.7	6.5
Foreign noncommunist:									
Net importing	19.2	18.9	19.4	19.7	20.7	18.7	20.3	19.9	19.0
Net exporting	8.0	8.4	8.6	9.7	10.2	9.8	10.6	10.9	10.7
Communist	19.6	20.4	22.2	22.9	23.9	24.2	23.7	24.3	24.8

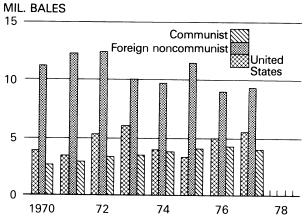
¹ Year beginning August 1. ² Preliminary. ³ Estimated. ⁴ Bales of .217 metric tons (480 pounds) net.

Details may not add to totals because of independent rounding.

World cotton area, increasing steadily during 1966/67-1972/73 with only a slight decline in 1970/71, has since fluctuated widely. It plummeted to a low of 30 million hectares in 1975/76 in response to the high beginning stock level of 31 million bales, but rebounded with strong increases in both 1976/77 and 1977/78 as lower levels of world stocks are being held.

World cotton exports have increased steadily in response to changes in production, consumption, and prices. In 1977/78, exports were at a fairly high level—18.9 million bales—as world cotton prices declined.

WORLD COTTON EXPORTS



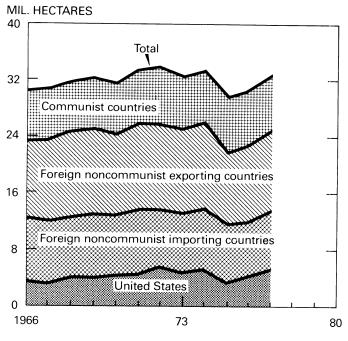
Bales of .217727 metric tons net. 1977 preliminary.

World Cotton Exports

	1970/71	1975/76	1976/77	1977/78		
	Million bales ¹					
Total exports:	17.7	19.3	17.5	18.9		
Originating countries:						
U.S.	3.9	3.3	4.8	5.5		
Foreign noncommunist	11.3	11.7	8.2	9.2		
Communist	2.6	4.3	4.5	4.2		

¹ Bales of .218 metric tons (480 lb.) net.

WORLD COTTON AREA



World Cotton Area¹

	1974	1975	1976	1977
		1,000 F	nectares	
Total area	33,413	29,836	30,783	32,761
By country:				
United States Foreign noncommunist	5,089	3,560	4,417	5,374
Net importing	8,530	8,234	7,663	8,130
Net exporting Communist: People's Republic of	11,963	10,176	10,763	11,396
China	4,856	4,856	4,897	4,800
U.S.S.R.	2,879	2,922	2,950	2,980
Other	98	88	93	81

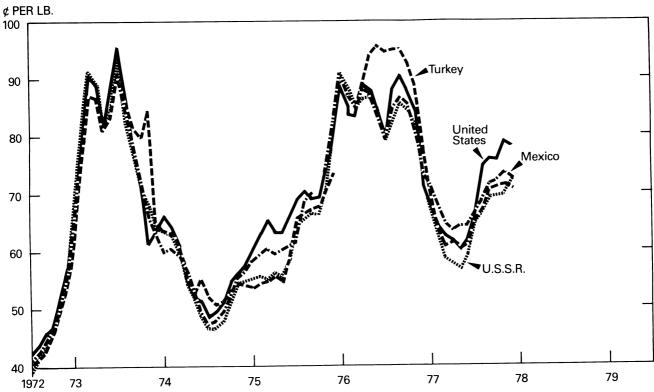
¹ Year beginning August 1.

World cotton prices declined during the first 4 months of the 1977/78 season (August through November), as demand weakened and mills depleted stocks rather than buying at prices above those for manmade fibers. As stocks grew low and consumption regained some strength, mills again began buying large quantities. This, combined with purchases by the People's

Republic of China, also added strength to the market.

Prices trended upward during December 1977 through May 1978. As prices rose at planting time, producers reduced area by only 3.4 percent.

COTTON PRICES



Source: Cotton Outlook Services, LTD. 11/16 inches, C.I.F. Northern Europe

Cotton: C.I.F. Prices, Northern Europe, Monthly Averages

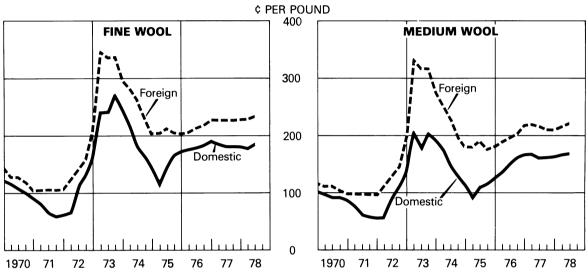
			19	76						1977			
	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July
Price per pound for SM 1' 1/16": United States						00.00	Cents	07.62	00.20	87.62	84.00	72.60	67.38
(Calif./Ariz.) Mexico Turkey U.S.S.R.	88.57 90.80 NQ 90.80	83.82 86.88 NQ 88.25	83.28 85.05 85.35 84.90	89.38 87.12 89.19 86.31	87.56 86.50 94.62 86.62	83.98 83.60 95.60 84.60	78.69 79.44 94.88 79.38	87.62 84.50 95.00 82.38	90.20 86.95 95.00 85.60	85.75 92.50 84.44	80.75 89.00 81.06	72.80 76.25 71.95	71.31 69.25 67.88
			19	77						1978			
	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.
U.S. (Calif./Ariz.) Mexico Turkey U.S.S.R.	64.06 68.31 63.38 62.38	62.40 64.80 60.55 58.60	61.62 63.25 61.19 57.50	60.00 64.12 60.19 56.88	61.75 64.44 61.12 59.12	65.94 66.25 64.44 64.81	69.12 69.56 67.31 66.56	70.75 71.85 70.50 69.20	70.56 72.38 71.00 69.56	73.81 73.94 71.38 69.69	73.25 72.60 71.90 72.35	71.50 70.12 71.69 75.75	74.35 72.10 73.80 76.80
NQ = not quoted.													

In 1972 and 1973, a supply shortage of wool developed for the first time in 20 years, resulting in soaring wool prices. Following this price boom and the acute shortage of wool and competing fibers during 1973, wool production increased 5 percent. However, the increase came at a time of severely declining demand worldwide. As a result, wool prices slumped, and

unsold wools were stockpiled on an unprecedented scale in main producing countries.

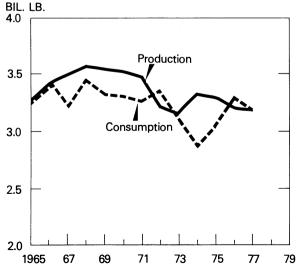
By late 1975, wool prices had increased markedly as demand for natural fibers increased. Prices continued strong through 1978 since annual world production and consumption of wool varied only slightly. Price support levels for wool in major exporting countries also increased.

WOOL PRICES



Clean basis. Content weight, delivered to U.S. mills. Fine wool: foreign -- Australian 64's type 62, duty-paid; domestic -- graded territory 64's (20.60 - 22.04 microns) staple 2-¾" and up. Medium wool: foreign -- Australian 58/60's, type 423/3 duty-paid; domestic -- graded territory 58's (24.95 - 26.39 microns) staple 3-¼ and up, and 60's (23.50 - 24.94 microns) staple 3" and up.

WORLD PRODUCTION AND CONSUMPTION OF RAW WOOL



Clean-content weight. Production on marketing-year basis

World Production and Consumption of Raw Wool¹

	1970	1971	1972	1973
		Million	pounds	
Production ² Consumption ³	3,532 3,308	3,452 3,263	3,214 3,382	3,157 3,180
	1974	1975	1976	1977
		Million	pounds	
Production ² Consumption ³	3,333 2,861	3,330 3,032	3,188 3,293	3,185 3,176

¹ Clean content. ² Marketing year. ³ Calendar year.

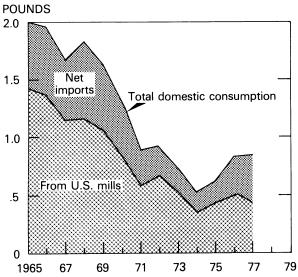
Data published currently in Cotton and Wool Situation (ESCS).

Domestic per capita use of apparel wool by 1977 had recovered 62 percent from the low of 1974, but was just over half that of a decade earlier.

Wool output was steadily decreasing due to the difficulty of turning a profit at sheep raising, and other related problems. However, the longterm decline may be bottoming out. Ewe lamb numbers increased during the last 2 years, although total sheep inventory liquidation continued.

Wool imports have varied greatly since 1965, but were greater than domestic production until 1970. By 1977, the wool content in imported textiles was 88 percent greater than domestic production.

PER CAPITA CONSUMPTION OF APPAREL WOOL



Wool equivalent of excess of imports over exports. 1977 preliminary.

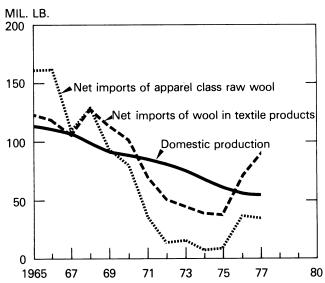
Per Capita Consumption of Apparel Wool¹

	1974	1975	1976	1977²
		Pou	ınds	
Mill consumption:				
Apparel	.34	.44	.50	.44
Carpet wool	.09	.07	.07	.06
Total	.44	.51	.57	.50
Trade balance:				
Apparel wool	.18	.18	.33	.42
Carpet wool	.04	.05	.05	.06
Total	.22	.23	.38	.48
Domestic consumption: 3				
Apparel wool	.53	.62	.83	.86
Carpet wool	.13	.12	.12	.12
Total	.66	.74	.95	.98

¹ Per capita was determined from individual data. ² Preliminary. ³ Mill consumption plus wool equivalent of net imports of apparel wool textiles.

Data published currently in Cotton and Wool Situation (ESCS).

U.S. PRODUCTION AND NET IMPORTS OF WOOL AND WOOL PRODUCTS



Clean-content weight. Domestic production includes shorn and pulled wool. Net imports are total imports minus exports. 1977 preliminary.

U.S. Production and Net Imports of Wool and Wool Products¹

	1974	1975	1976	1977²
		Million	pounds	
Domestic production: 3 Shorn	63.4	57.3	52.9	53.5
Pulled	4.2	3.9 61.1	2.9 55.8	1.2 54.7
Total	67.6	61.1	55.6	54.7
Imports of raw wool:⁴				
Dutiable	11.8	16.6	38.4	34.2
Duty-free	15.1	17.0	19.1	18.8
Total	26.9	33.6	57.5	53.0
Import trade balance of wool textile products:5				
Apparel wool	38.3	37.5	71.6	90.7
Carpet wool	10.0	9.5	11.8	12.9
Total	48.3	47.0	83.4	103.6

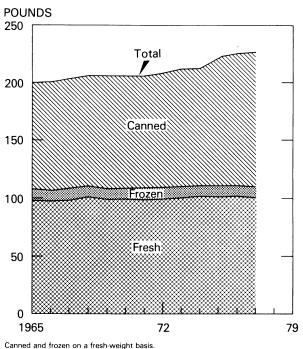
¹ Clean basis. ² Preliminary. ³ Production as reported converted on basis of: 47.7-percent yield for 1964-76 and 50-percent for 1977. ⁴ Imports of raw wool for consumption. ⁵ Raw wool content of semiprocessed and manufactured wool textile products.

Data published currently in Cotton and Wool Situation (ESCS).

Total vegetable use continues to make moderate gains. Use of fresh vegetables has turned upward after declining for many years. In 1977, freeze damage to Florida winter crops reduced total available supplies so that per capita use was not fully maintained. In the canned sector, tomato products have gained in importance the past 10 years.

Potatoes—the most popular vegetable in the United States—are being purchased more and more in processed form. Up to now, processing gains have more than offset the decline in fresh use. Since 1970, processed products have accounted for the larger share of all potatoes consumed.

VEGETABLE CONSUMPTION PER CAPITA

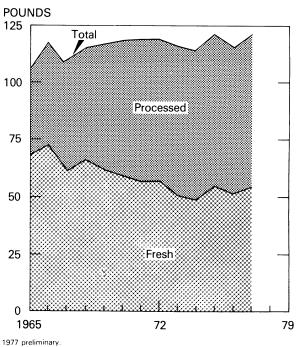


Vegetable Consumption Per Capita

	1970	1971	1972	1973
		Pou	nds	
Total consumption Fresh ¹ Frozen ² Canned ²	213.4 98.8 20.6 94.0	212.3 98.5 20.2 93.6	216.0 99.3 20.4 96.3	224.1 100.6 21.9 101.6
		Pou	nds	
Total consumption Fresh ¹ Frozen ² Canned ²	224.6 102.8 20.9 100.9	223.8 102.1 19.8 101.9	226.2 102.7 20.5 103.0	227.3 101.2 21.0 105.1

 $^{^{\}rm 1}$ Includes dehydrated onions; excludes melons. $^{\rm 2}$ Fresh-weight basis.

POTATOES CONSUMPTION PER CAPITA



Potatoes Consumption Per Capita

	1974	1975	1976	19771
		Millio	n cwt.	
Production	342.4	322.3	357.7	354.6
		Pou	nds	
Consumption, per capita	114.3	122.1	116.4	121.7
Fresh	48.4	55.0	51.2	54.0
Processed ²	65.9	67.1	65.2	67.7
Canned ³	2.3	2.0	2.0	2.5
Frozen	33.0	34.7	36.9	39.9
Shoestrings				
and chips	16.1	15.9	16.2	16.0
Dehydrated	14.5	14.5	10.1	9.3

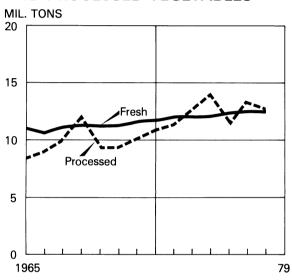
 $^{^{\}rm 1}$ Preliminary. $^{\rm 2}$ Fresh-weight basis. $^{\rm 3}$ Includes potatoes canned in soups, stews, and other combinations.

Production of fresh vegetables has shown a slight rise in recent years, with imports adding to total use. In fact, production this year was up 4.5 million tons from 1970. Processed vegetable tonnage fluctuates from year to year—largely the result of changes in tomato production. However, the long-term trend is definitely upward. Production this year was up over 3 million tons

from 1970.

Production of dry beans has changed little the past three seasons. Prices are influenced most by the size of the crop and export demand. Domestic use tends to vary less than exports.

PRODUCTION OF FRESH AND PROCESSED VEGETABLES



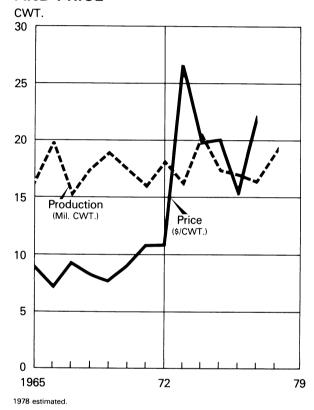
Fresh includes melons. 1978 estimated.

Production of Fresh and Processed Vegetables

	1971	1972	1973	1974		
		Million	tons			
Total Fresh' Processed	21.4 11.4 10.0 1975	22.5 11.6 10.9	23.3 11.9 11.4 1977	24.5 12.0 12.5 1978 ²		
		Million	Million tons			
Total Fresh ¹ Processed	25.9 11.9 14.0	23.9 12.3 11.6	25.7 12.4 13.3	25.1 12.5 12.6		

¹ Includes melons. The processing portion of broccoli, carrots, and cauliflower are included with the processing crops beginning in 1972. ² Estimated.

DRY BEAN PRODUCTION AND PRICE



Dry Bean Production and Price

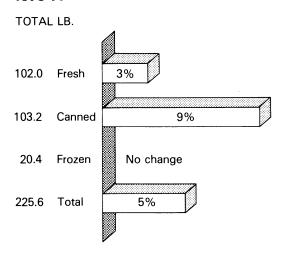
	1971	1972	1973	1974
Production: Million cwt. Price:	15.9	18.0	16.3	20.3
Dollars per cwt.	10.90	11.00	27.30	19.80
	1975	1976	1977	
Production: Million cwt. Price:	17.4	17.8	16.3	19.4
Dollars per cwt.	20.10	15.50	21.10	

Americans are eating more vegetables in general, but there have been changes in preferences. Much of the recent change in canned vegetable use comes from tomatoes, tomato products, and pickles—thanks to the growth in fast-food outlets. There have also been slight gains in fresh vegetable use, due to increased popularity of salad vegetables. Also, Florida has

effectively extended the marketing season for fresh sweet corn.

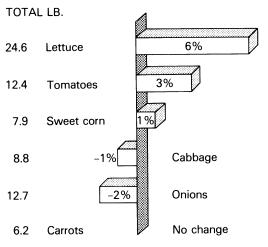
Recent changes in frozen vegetable use suggest a trend toward lower calorie items such as broccoli and snap beans, with a drop in lima beans and peas.

CHANGES IN VEGETABLE CONSUMPTION PER CAPITA, 1975-77



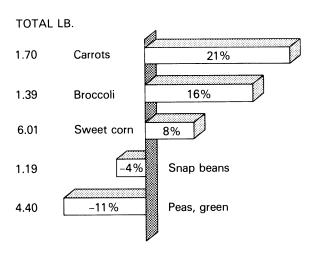
Fresh-weight basis; excludes potatoes, sweet potatoes and melons; dehydrated onions included in fresh.

CHANGES IN FRESH VEGETABLE CONSUMPTION PER CAPITA, 1975-77



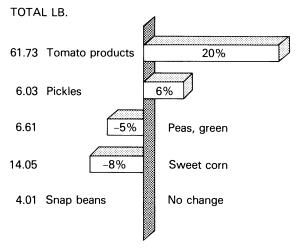
Lettuce includes escarole. Onions include about 3 lbs. of dehydrated onions.

CHANGES IN FROZEN VEGETABLE CONSUMPTION PER CAPITA BETWEEN 1970-72 AND 1975-77



Fresh-weight basis

CHANGES IN CANNED VEGETABLE CONSUMPTION PER CAPITA BETWEEN 1970-72 AND 1975-77

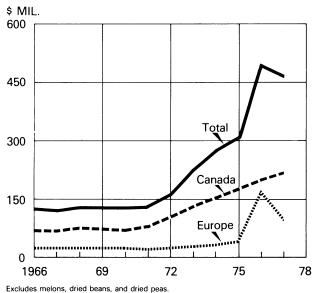


Fresh-weight basis.

U.S. vegetable exports increased sharply during 1972-76, after remaining relatively stable since 1966. Exports to Canada, which normally account for well over half of total vegetable exports, were nearly equaled by exports to Europe in 1976 as a result of the European drought. In 1977, U.S. exports declined as European production returned to normal.

Vegetable imports have trended upward since 1966, with most of the fluctuation due to fresh imports. Processed imports have increased steadily since 1970. In 1977, imports jumped sharply as a result of the freeze in Florida. Mexico supplies the bulk of the fresh vegetable imports, while Taiwan is the principal supplier of canned.

U.S. VEGETABLE EXPORTS BY DESTINATION

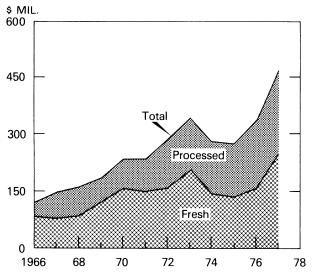


U.S. Vegetable Exports by Destination¹

	1974	1975	1976	1977			
	Million dollars						
Exports Fresh Processed	276.5 132.9 143.6	305.2 158.0 147.2	498.5 247.4 251.1	466.9 213.9 253.0			
Receiving country: Canada Europe Other	154.7 33.4 88.4	175.1 43.7 86.4	201.4 174.2 122.9	219.1 106.3 112.8			

¹ Excluding melons, dried beans, and dried peas.

U.S. IMPORTS OF FRESH AND PROCESSED VEGETABLES



Excludes melons, dried beans, and dried peas

U.S. Imports of Fresh and Processed Vegetables, by Origin ¹

	1974	1975	1976	1977		
	Million dollars					
Imports	283.4	277.0	336.2	470.4		
Fresh	145.6	137.0	159.0	260.0		
Processed	137.8	140.0	177.2	210.4		
Originating country:						
Canada	26.0	21.1	17.6	22.0		
Italy	10.1	8.7	9.0	9.2		
Mexico	118.3	115.4	136.9	252.3		
Portugal	5.8	4.1	6.1	2.7		
Spain	17.8	15.0	17.7	17.6		
Taiwan	33.9	37.9	55.0	84.3		
Other	71.5	74.8	93.9	82.8		

¹ Excluding melons, dried beans, and dried peas.

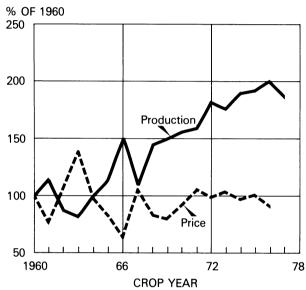
FRUIT

Citrus fruit production for the 1977/78 season dropped to 14.2 million tons, 8 percent below the previous year. Prices received by growers over the past 25 years have generally varied inversely with production. Reflecting the smaller stocks of frozen concentrated orange juice resulting from the 1977 freeze, however, prices increased relatively more than the

decrease in production.

Citrus consumption per capita has risen by over one-third since 1960. Frozen concentrated orange juice has been responsible for most of the growth, but chilled orange juice consumption has also increased. Consumption of fresh citrus, on the other hand, has dropped substantially since 1960.

CITRUS FRUIT PRODUCTION AND FARM PRICES



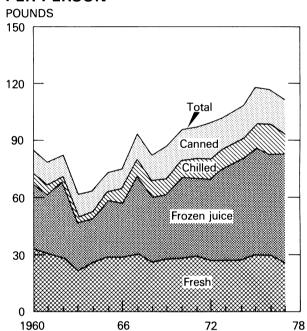
Production of all citrus fruits. Season average growers' price weighted by production. 1977 preliminary.

Citrus Fruit Production and Farm Prices¹

	1974	1975	1976	1977²			
	1,000 tons						
Total production	14,586	14,788	15,273	14,195			
	Percent of 1960						
Production Price	190.9 96.8	193.5 101.3	199.9 92.2	185.8			

¹ Oranges, Temples, grapefruit, lemons, limes, tangerines, and tangelos. Price weighted by production. ² Preliminary as of July 1.

CITRUS CONSUMPTION PER PERSON



Fresh-equivalent basis. Canned and chilled include fruit and juice. 1977 preliminary

Citrus Consumption Per Person¹

_	1974	1975	1976	1977²			
		Pounds					
Total consumption	109.3	118.1	116.9	111.7			
Fresh Processed Canned: Fruit Juice	27.7 81.6 1.7 15.7	29.7 88.4 1.4 17.8	29.4 87.5 1.2 16.9	26.0 85.7 1.3 15.6			
Chilled: Fruit Juice Frozen juice	.6 10.0 53.6	.5 10.9 57.8	.6 11.9 56.9	.5 11.1 57.2			

¹ Fresh-equivalent basis. ² Preliminary.

Data published in July 1978 Fruit Situation (ESCS).

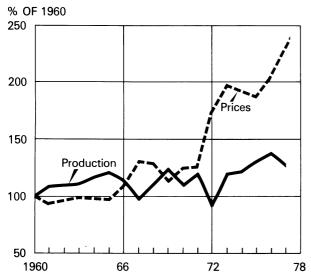
FRUIT

The 1977 noncitrus fruit crop of 11.8 million tons was 9 percent below the 1976 record, but still well above the early sixties. Because of the smaller crop, prices received by growers rose to record highs, more than double the 1960 figure.

Per capita noncitrus consumption, which has declined since 1960, hit a low of just over 94 pounds in 1974 but rebounded to approxi-

mately 103 pounds in both 1976 and 1977. Increased consumption of fresh noncitrus fruit was responsible; the per capita consumption of canned, frozen, and dried fruit has remained relatively constant.

NONCITRUS FRUIT PRODUCTION AND FARM PRICES



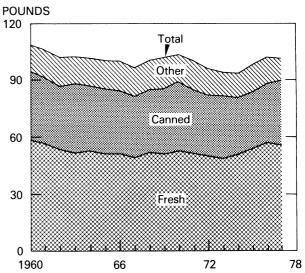
Production of 15 important fruits. Season average growers' price weighted by production. 1977 preliminary.

Noncitrus Fruit Production and Farm Prices¹

	1974	1975	1976	1977²
		1,000	tons	
Total production	11,502	12,143	12,926	11,830
		Percent	of 1960	
Production Price	123.2 197.0	130.2 187.2	138.6 205.9	126.8 234.0

¹ Apples, apricots, avocados, cherries, cranberries, dates, figs, grapes, nectarines, olives, peaches, pears, plums, prunes, and strawberries. Price weighted by production. ² Preliminary.

NONCITRUS FRUIT CONSUMPTION PER PERSON



Fresh-equivalent basis. Other includes frozen and dried fruit. Canned includes juice. 1977 preliminary.

Noncitrus Consumption Per Person¹

	1974	1975	1976	1977²
		Pot	unds	
Total consumption	95.1	99.4	103.1	102.8
Fresh	51.7	54.7	57.4	56.6
Processed	43.4	44.7	45.7	46.2
Canned	30.4	30.7	31.3	32.9
Fruit	20.2	20.0	20.0	21.0
Juice	10.2	10.7	11.3	11.9
Dried	9.9	10.4	11.0	10.0
Frozen	3.1	3.6	3.4	3.3

¹ Fresh-equivalent basis (50 States). ² Preliminary.

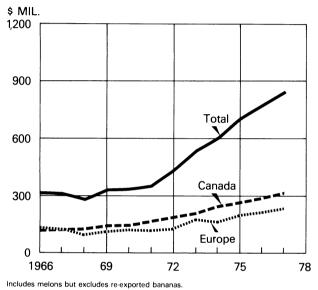
Data published in July 1978.

FRUIT

U.S. fruit exports have surged ahead at a steady pace since 1971 as a result of the opening of new markets, such as Japan and Hong Kong, as well as gains in Canada and Europe, the principal markets. Major export categories in declining order of importance are: fresh citrus, fresh noncitrus, juices, dried fruit, and canned fruits. Fruit imports have trended upward since

1966, with a sharp increase in 1977, due mainly to higher valued imports of processed fruit, particularly juice and dried fruit. Major imports are: canned pineapples, olives, juices, dried fruits, and melons. Mexico is the leading supplier, followed by Spain and the Philippines.

U.S. FRUIT EXPORTS BY DESTINATION

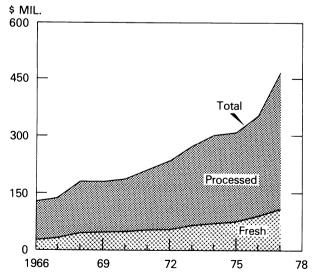


U.S. Fruit Exports by Destination

	1974	1975	1976	1977
		Million	dollars	
Exports Fresh Processed	598.3 325.6 272.7	700.3 402.9 297.4	772.3 434.3 338.0	837.1 458.2 378.9
Receiving country: Canada Europe Other	244.0 165.5 188.8	267.7 201.3 231.3	290.8 214.4 267.1	315.4 229.1 292.6

¹ Including melons but excluding re-exported bananas.

U.S. IMPORTS OF FRESH AND PROCESSED FRUIT



Includes melons but excludes bananas.

U.S. Imports of Fresh and Processed Fruit by Origin¹

	1974	1975	1976	1977
		Million	dollars	
Imports	302.7	310.1	354.5	467.8
Fresh	70.9	75.5	90.9	108.4
Processed	231.8	234.6	263.6	359.4
Originating country:				
Canada	20.5	17.4	17.5	30.3
Japan	20.2	15.1	18.3	19.7
Mexico	74.6	69.6	69.9	105.1
Philippines	22.3	37.6	47.6	58.2
Spain	64.0	59.0	71.2	70.1
Taiwan	15.8	14.2	12.6	15.6
Other	85.3	97.2	117.4	168.8

 $^{\rm I}$ Including melons but excluding bananas and banana products.

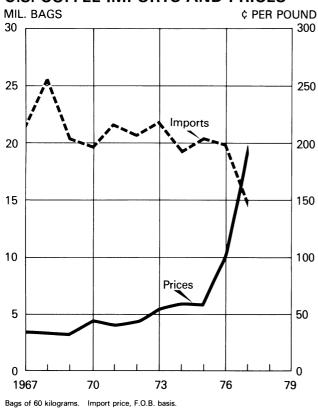
TROPICAL PRODUCTS

Because of record high prices in 1977, coffee was the second most important commodity in terms of value in world trade, exceeded only by petroleum. Coffee also is by far the leading agricultural commodity imported by the United States, accounting for 32 percent of the total value of all agricultural imports. In 1977, U.S. coffee imports were valued at \$4.3 billion, up

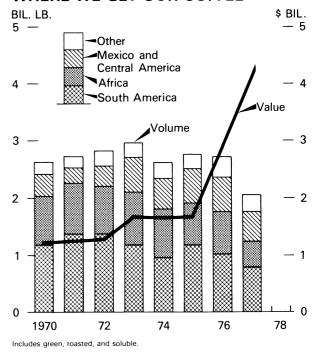
sharply from \$2.9 billion in 1976, despite a decline of one-fourth in the import volume.

Leading suppliers to the U.S. market in 1977 were Brazil, Colombia, Mexico, El Salvador, Uganda, Indonesia, and Guatemala, although some 50 countries annually ship coffee to the United States.

U.S. COFFEE IMPORTS AND PRICES



WHERE WE GET OUR COFFEE



U.S. Coffee Imports and Prices¹

	1971	1972	1973	1974	1975	1976	1977
				Million pounds			
Total imports	2,920	2,833	2,994	2,639	2,769	2,727	2,065
South America	1,383	1,397	1,196	965	1,184	1,031	798
Africa	894	810	905	844	754	756	451
Mexico and Central							
America	457	378	607	542	573	5 95	541
Other	186	248	286	288	258	345	275
			U	J.S. cents/poun	d		
Green coffee price ²	40.7	43.0	54.3	59.1	58.2	100.6	197.1

¹ Includes green, roasted, and soluble. ² Average import unit value, f.o.b. basis.

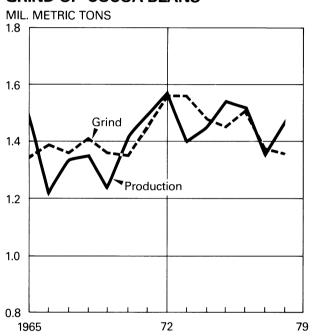
TROPICAL PRODUCTS

World cocoa bean production exceeded consumption during the 1977/78 season as cocoa prices declined from the record level of a year earlier. Preliminary indications for the 1978/79 season, however, point to a close balance between supply and demand and firm prices.

Sugar imports increased sharply during 1977. They were particularly heavy during the last

month of the year, as prices were expected to rise due to increased duties as well as restricted supplies resulting from the International Sugar Agreement. Brazil, the third largest supplier after the Philippines and Dominican Republic, supplied 510,000 tons, compared with none in 1976.

WORLD PRODUCTION AND GRIND OF COCOA BEANS



World Production and Grind of Cocoa Beans¹

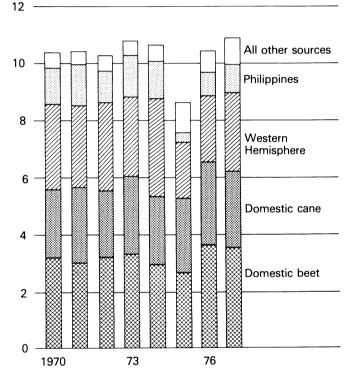
Production for year ending September 30. Price is C.I.F. New York "ACCRA"

	1971	1972	1973	1974
	M	illion me	etric ton	s
Production Grind	1.49 1.44 1975	1.57 1.56 1976	1.40 1.56 1977	1.45 1.48 1978 ²
	M	illion me	etric ton	s
Production Grind	1.46 1.46	1.51 1.51	1.38 1.38	1.36 1.36

¹ Year ending September 30 for production. Approximately 90-day lag before crop reaches importing nations. Grind on calendar-year basis. ² Preliminary.

WHERE WE GET THE SUGAR USED IN THE UNITED STATES

MIL. METRIC TONS (RAW SUGAR)



Substantial quantities of foreign sugar arrived at the end of 1977 which were recorded in 1978 statistics.

Where We Get the Sugar Used in the United States

	1974	1975	1976	1977²
	Λ	1illion m	etric ton	ıs
Total sugar	10.6	8.6	10.5	10.9
By source:				
Domestic beet	2.9	2.6	3.6	3.5
Domestic cane ³	2.5	2.6	2.9	2.7
Western Hemisphere	3.4	2.0	2.3	2.7
Philippines	1.3	.4	.8	1.0
All others	.6	1.0	.8	.9

¹ By raw value of sugar. Centrifugal sugar production for domestic beet and domestic cane and imports from foreign suppliers. ² Preliminary. ³ Includes mainland cane, Hawaii, Puerto Rico, and Virgin Islands.

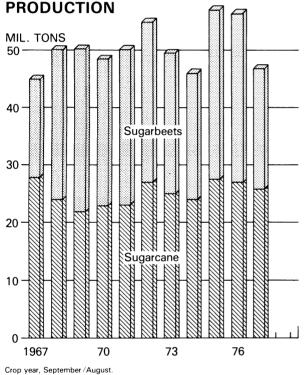
Details may not add to total because of independent rounding.

TROPICAL PRODUCTS

Trends in U.S. sugarcane and sugarbeet production during 1967-77 reflected changes in harvested acreage and yields. Cane production averaged 25 million short tons, annually, while beet production averaged 26 million. Annual variation in production was greater for sugarbeets, as they are more responsive to changes in expected profits for alternative crops.

U.S. raw sugar prices soared to nearly 30 cents a pound in 1974, reflecting tight world supplies and uncertainty over the U.S. Sugar Act. Since then, prices have declined, with increased capacity throughout the world.

U.S. SUGARBEET AND SUGARCANE

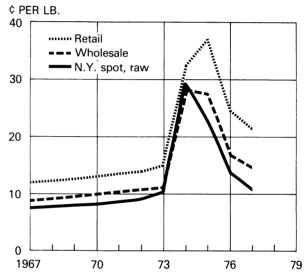


U.S. Sugarcane and Sugarbeet Production¹

	1974	1975	1976	1977
		Millio	n tons	
Total production Sugarcane Sugarbeet	46.1 24.0 22.1	57.0 27.3 29.7	56.3 26.9 29.4	46.7 25.7 21.0

¹ Crop year, September/August.

U.S. SUGAR PRICES



Wholesale: bulk, dry beet sugar. Retail: granulated sugar. N.Y. spot raw price is a 10-month average for 1977.

U.S. Sugar Prices

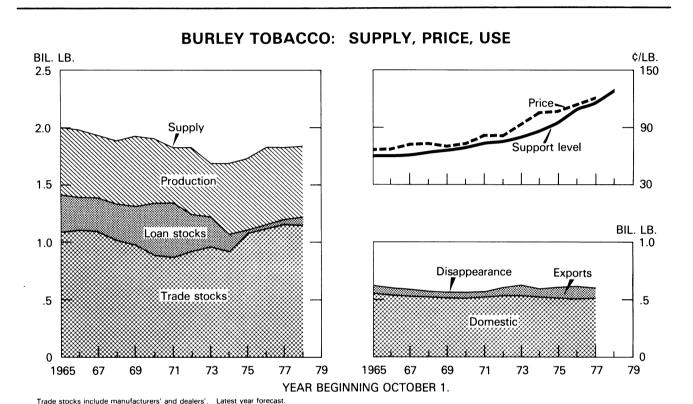
	1970	1971	1972	1973
		Cents pe	r pound	
New York spot, raw Wholesale ¹ Retail ²	8.07 9.89 12.96	8.52 10.28 13.62 1975	9.09 10.59 13.90	10.29 10.91 15.10 1977
•		Cents pe	r pound	
New York spot, raw Wholesale ¹ Retail ²	29.50 28.46 32.34	22.47 27.47 37.24	13.31 16.50 23.96	10.99 ³ 14.66 21.62

 $^{^{\}rm I}\,{\rm Bulk},~{\rm dry}~{\rm beet}~{\rm sugar.}~^{\rm 2}\,{\rm Granulated}~{\rm sugar.}~^{\rm 3}\,{\rm Ten-month}$ average.

TOBACCO

Domestic burley use continues below the 1964/65 peak due to rising prices and a decline in use of smoking and plug chewing tobacco. Also, low loan stocks hold back the growth of domestic use for cigarettes. The brisk demand for American-type cigarette blends abroad has about offset the reduced domestic use of recent years. The 1977 crop was slightly below 1976,

reflecting a lower poundage quota. With a larger carryover, the supply for 1978/79 is a little larger than last year. Prospective supply is about three times probable disappearance—slightly above the desired level based on legislative formula.



Burley Tobacco: Supply, Price, and Use ¹									
	1970	1971	1972	1973	1974	1975	1976	1977	1978²
				N	fillion pour	nds			
Supply Production Trade stocks Government loan stocks	1,904 561 888 455	1,818 472 882 468	1,839 3591 921 327	1,691 ³ 461 953 277	1,681 ³ 610 932 139	1,732 ³ 638 1,082 12	1,824 ³ 664 1,112 44	1,819 ³ 613 1,159 55	1,835 620 1,140 75
Use Domestic Exports	55 7 503 54	570 515 55	610 535 75	619 532 87	587 519 68 <i>Cents</i>	602 510 92	617 500 117	605 510 95	
Price Support level	72.2 68.6	80.9 71.5	79.2 74.9	92.9 78.9	113.7 85.8	105.6 96.1	114.3 109.3	120.0 117.3	 124.7

 $^{^{\}rm 1}$ Crop year beginning October 1. $^{\rm 2}$ Preliminary. $^{\rm 3}$ Sales.

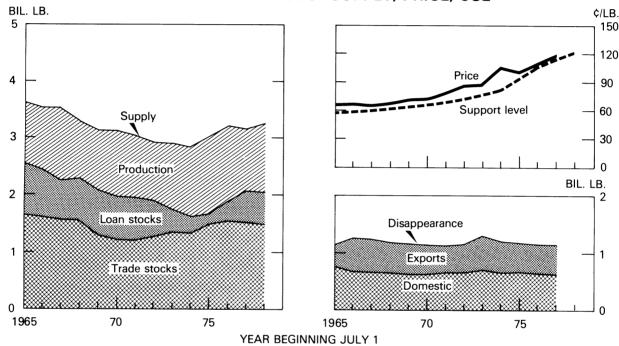
TOBACCO

A reduced crop of flue-cured tobacco has more than offset the increased carryover, so the 1978/79 supply is below last season. Flue-cured tobacco acreage for harvest this year is forecast slightly below 1977, due to the smaller allotment. The yield estimate is 2 percent above last season. Lower acreage and yields are indicated for types 11 and 14; higher acreages and yields

are indicated for types 12 and 13.

This year's supply is 2.7 times last year's use, or about a tenth above the desired ratio based on legislative formula. Carryover next July will again decrease slightly. The relatively high and rising U.S. price tends to restrict both domestic use and exports.

FLUE-CURED TOBACCO: SUPPLY, PRICE, USE



Trade stocks include manufacturers' and dealers'. Latest year forecast.

Flue-Cured Tobacco: Supply, Price, and Use¹

	1970	1971	1972	1973	1974	1975	1976	1977	1978²
				N	illion pound	ds			
Supply	3,151	3,053	2,932	2,908	2,852	3.066	3,214	3,190	3,230
Production	1,179	1,077	1,022	1,159	1,245	1,414	1,316	1.124	1,200
Trade stocks	1,228	1,214	1,292	1,347	1,331	1,472	1,539	1,509	1,465
Government loan stocks	744	762	618	402	277	180	359	556	565
Use	1,174	1,142	1,183	1,301	1,200	1,193	1,148	1,160	
Domestic	640	662	664	703	652	671	634	635	
Exports	534	480	519	598	548	522	514	525	
					Cents				
Price	72.0	77.2	85.3	88.1	105.0	99.8	110.4	117.6	
Support level	66.6	69.4	72.7	76.6	83.3	93.2	106.0	113.8	121.0

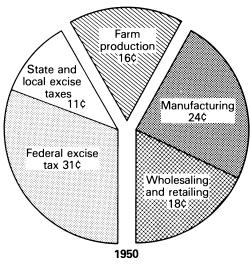
¹ Crop year beginning July 1. ² Preliminary.

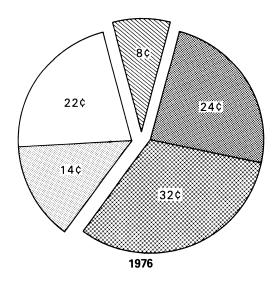
TOBACCO

In addition to taxes, tobacco growers, manufacturers, and distributors also shared in the increased spending on tobacco products over the years. But the share received by each segment has shifted. For example, in 1950, U.S. tobacco growers received 16 cents of the consumer's tobacco dollar; in 1976 they received only half as much.

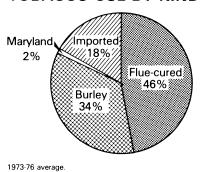
U.S. cigarette manufacturers used an estimated 1.2 billion pounds of tobacco (unstemmed processing weight) in cigarettes in 1977. This was about the same as the year before, although cigarette output increased. Consequently, as more cigarettes are produced from a given volume of tobacco, the tobacco per cigarette has declined.

WHERE THE TOBACCO USER'S DOLLAR GOES

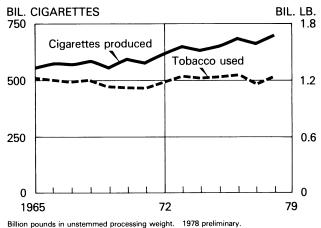




TOBACCO USE BY KIND



CIGARETTES PRODUCED AND TOBACCO USED



Cigarettes: Production and Tobacco Used

	1975	1976	1977	1978¹
Cigarette production	651	693	666	710
		Million	pounds	
Tobacco used ²	1,220	1,245	1,186	1,210

¹ Preliminary. ² Unstemmed processing weight.

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U.S. Share of World Agricultural Trade

Milk Solids Removed From the Market By CCC

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