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## Session on "Farm and Trade Policy": "Globalization and the Role of the WTO"

# Developing Countries Issues and Concerns within the WTO

### **Marcos Sawaya Jank**

President, Institute for International Trade Negotiations (ICONE) Professor, School of Economics, University of São Paulo (USP)

Arlington, Virginia 24 February 2005



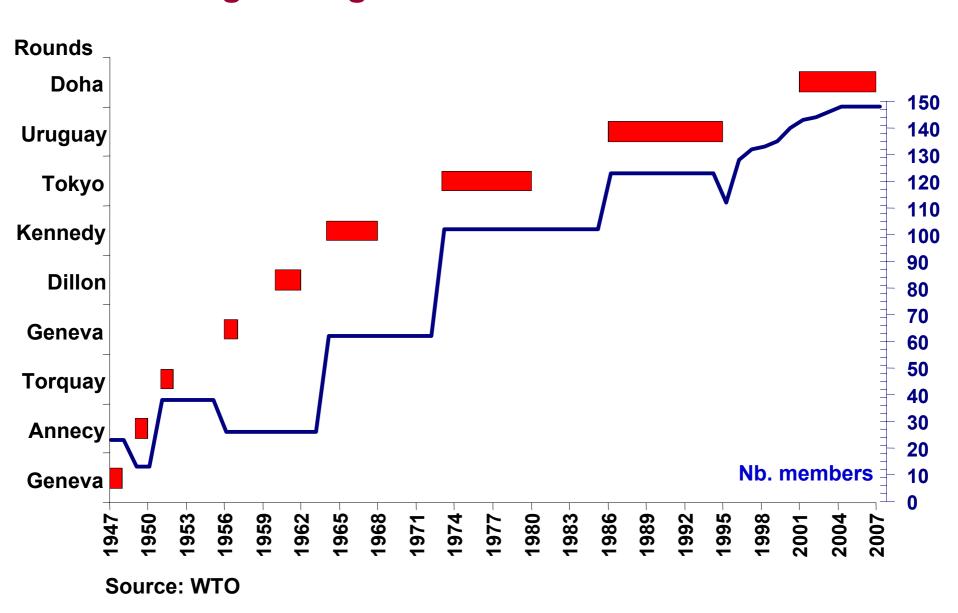
## **Outline**

- The Doha Development Agenda (DDA) and developing countries concerns.
- Market Access issues.
- Subsidies: export competition and domestic support.
- Conclusions.



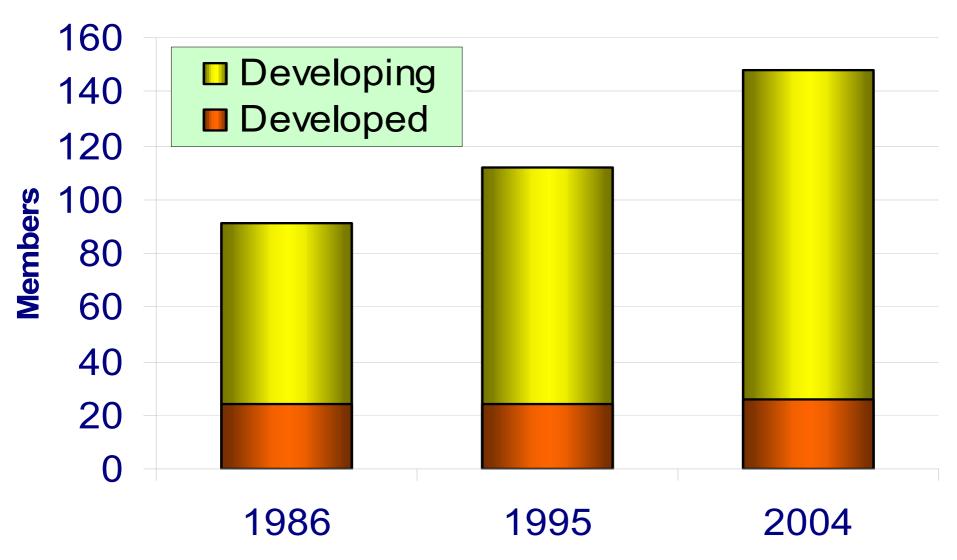
### **GATT-WTO**

### **Negotiating Rounds and Number of Members**





# WTO membership: increased developing country



Source: WTO. Elaboration: ABARE-Australia.



### From Doha (2001) to Hong Kong (2005)

- ✓ Strong ambition in the Doha Mandate (2001).
- ✓ Setbacks in US Farm Act 2002 and timid EU Fischler CAP Reform in 2003 (partial decoupling).
- ✓ Joint <u>EC/US</u> proposal:

Defensive interests of the US (domestic support) and EU (market access) → emergence of the G-20

✓ New Variable Geometry:

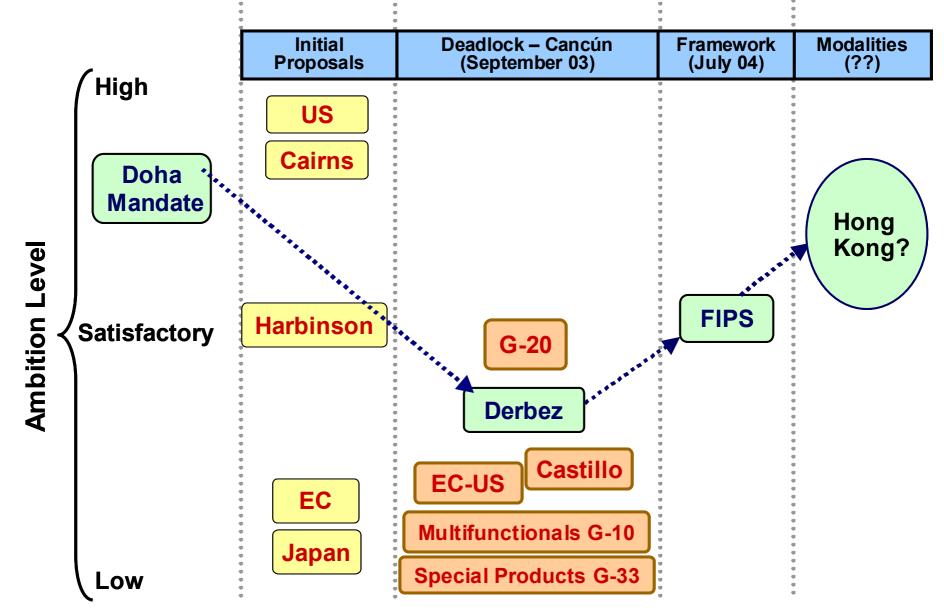
From QUAD

US, EU Japan, Canada





### **Doha Round: A Snapshot**





## Agricultural Negotiations at the Doha Round Risk of re-interpretation of the Doha Mandate

### **Doha Mandate:**

Substantial improvements in market access; reductions of, with a view to phasing out, all forms of export subsidies; and substantial reductions in trade-distorting domestic support.

#### Re-interpretation of the Doha Mandate:

Substantial improvements in market access, with exceptions for sensitive and special products; reduction of, with a view to phasing out, all forms of export subsidies, if there is full parallelism on all forms of export competition; and substantial reductions in trade-distorting domestic support, allowing no reduction in less trading distorting support.

**Doha Development Round: broadening exceptions and loopholes in agriculture?** 



### **Developing Countries' Concerns**

### Complexity, heterogeneity and conflict of interests

### **MARKET ACCESS**

### 1. No commitments

- Around 32 countries (LDCs): already decided
- 2. Preference Erosion, Special Products:
  - Largest group: LDCs, G-90, G-33.
  - Ex.: sugar case/EU (developing countries divided)

### 3. Large consumers & rural populations

India, China, Indonesia,... (central role?)

### 4. Free-traders

 Net exporters: Brazil, Argentina, Chile, Central America, South Africa, Thailand,... (< 15 countries)</li>



### **Developing Countries' Concerns**

## Complexity, heterogeneity and conflict of interests

### **DOMESTIC SUBSIDIES**

- 1. Net food importers
  - 56 countries
- 2. Unfair competition from subsidies in EU, US,...
  - EU "greening" its subsidies for internal reasons (budget constraints, enlargement)
  - US increasing its subsidies: doubled in '02 Farm Act
    - ➤ No round if the US does not "decouple" subsidies.
    - > Ex.: cotton case (US vs. rest of the World).



## **Agriculture in the Doha Round**



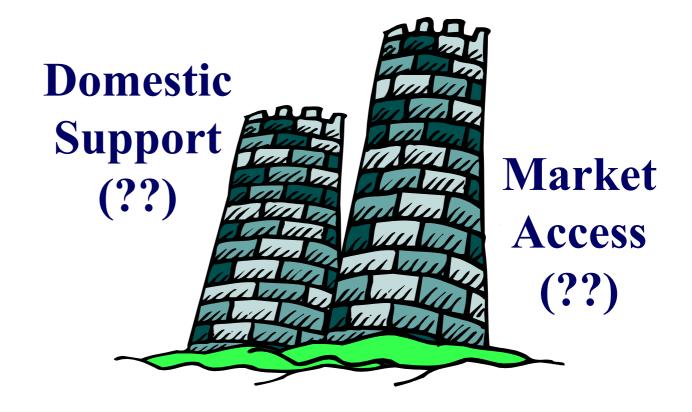


## **Agriculture in the Doha Round**





## **Agriculture in the Doha Round**





### **Agricultural Trade Negotiations: Main Issues**

#### **Market Access:**

- Tariff Peaks & Tariff Overhang ("water")
- Tariff Escalation
- Specific Duties (conversion to ad valorem)
- Tariff-Rate Quotas
- Special Safeguards (SSG, SSM)

#### **Domestic Support:**

- Amber Box payments
- Blue/New Blue Box payments
- Green Box disciplines
- De Minimis payments
- Overall cut of all distorting support

### **Export Competition:**

- Export Subsidies
- Export Credits
- Abuse of Food Aid programs
- State Trade Enterprises & Monopoly Power

#### Other Issues:

- Geographical Indications
- Differential Export Taxes (DET)
- Sectoral Initiatives



### **MARKET ACCESS**

### Main Issues in the Doha Round Work Program

**Progressivity**: deeper cuts in higher tariffs.

<u>Proportionality</u>: of tariff reductions between developing and developed members (S&D treatment).

**Neutrality**: with respect to tariff structures.

Flexibility: take into account the sensitive nature of some products: sensitive products, special products.

Tariff cappings.

**Tariff Escalation.** 

**Conversion of specific tariffs.** 

**Tariff Rate Quotas: expansion, administration.** 

Special Safeguards: SSG, SSM.



## **Applied Agricultural Tariffs**

rade Negotiations	BRAZIL	USA	EU-15	CHINA	INDIA
Mean	10.2%	12.3%	29.5%	18.3%	36.9%
Median	10.0%	4.4%	14.7%	17.5%	30.0%
Standard Deviation	6.0%	29.6%	40.3%	13.6%	25.8%
Coefficient of Variation	0.6	2.4	1.4	0.7	0.7
Maximum Tariff	55.0%	350.0%	277.2%	71.0%	182.0%
Minimum Tariff	0.0%	0.0%	0.0%	0.0%	0.0%
N° Positions ≥ 100%	-	31	152	-	54
N° Positions ≥ 30%	4	167	633	130	641
Total of Positions	959	1829	2091	1044	690
Tariffs ≥ 100%/Total	-	1.7%	7.3%	-	7.8%
Tariffs ≥ 30%/Total	0.4%	9.1%	30.3%	12.4%	92.8%

#### Notes

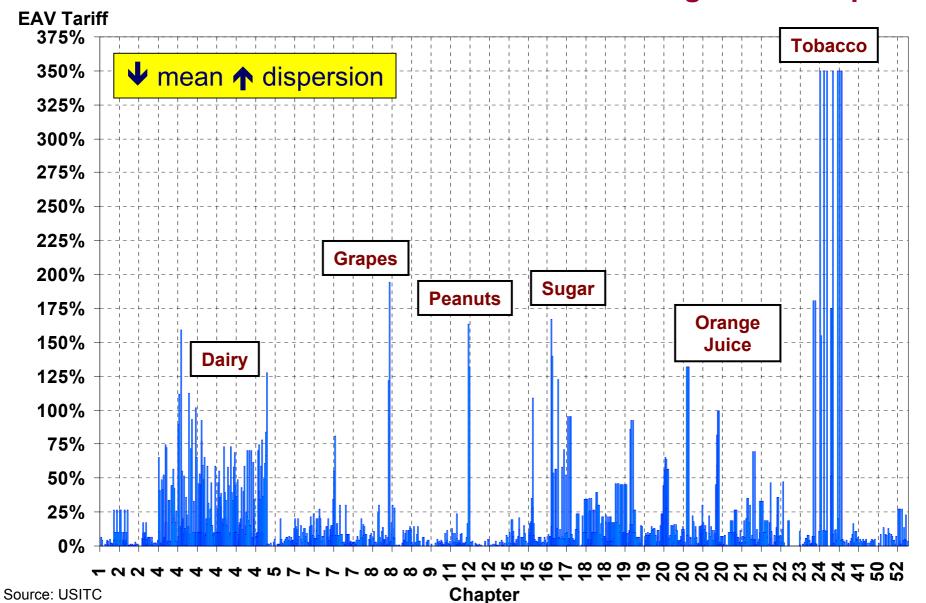
- 1. Specific tariffs were converted into *ad valorem* (AVE) equivalents, based on ICONE's methodology, which utilizes unitary export values from COMTRADE (UM) database.
- 2. Statistics calculated for the US take into account both intra and extra quota tariffs. For EU-15, only extra-quota tariffs are considered.
- 3. Brazilian numbers consider individual exceptions to Mercosul's Common External Tariff.
- 4. Coefficient of Variation is the standard deviation divided by the mean. The higher the CV, the higher is the data dispersion.

Source: ICONE, elaborated with data from USITC (2003), TARIC (2003), TEC Mercosul, MDIC (2003) and Chinese and Indian Governments (2002).



### **UNITED STATES**

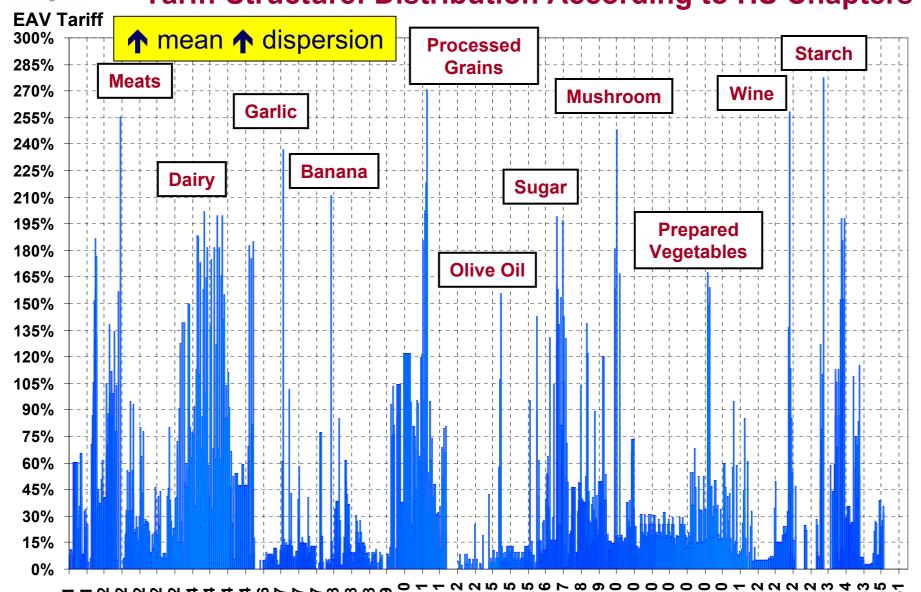
### **Tariff Structure: Distribution According to HS Chapters**





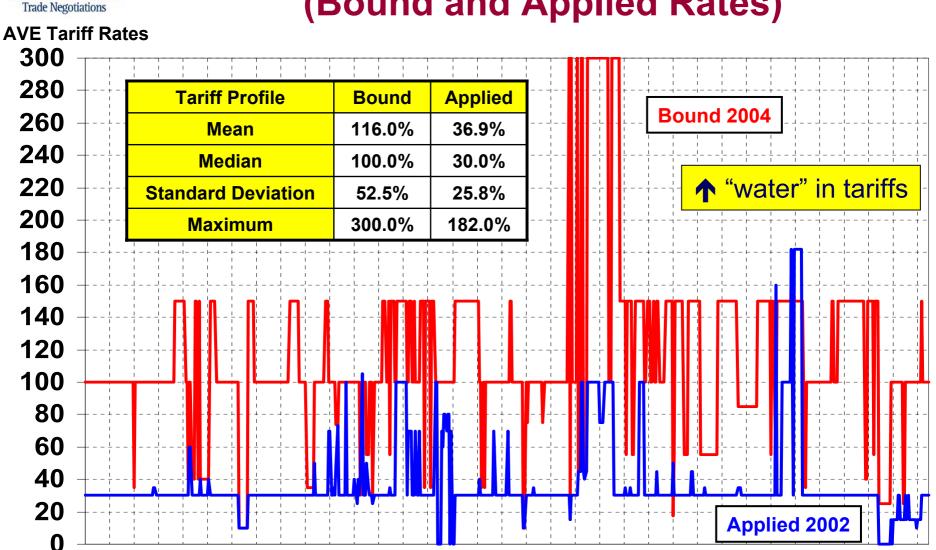
### **EUROPEAN UNION**

**Tariff Structure: Distribution According to HS Chapters** 





## INDIA AG TARIFF PROFILE (Bound and Applied Rates)



Note: HS Chapter

Specific tariffs were converted into *ad valorem* (AVE) equivalents, based on ICONE's methodology, which utilizes unitary export values from COMTRADE (UM) database. Source: IDB/WTO and WTO Schedules. Elaboration: ICONE, Brazil.



### **Agricultural Trade Negotiations: Main Issues**

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### **Issues in Export Competition**

**EXPORT SUBSIDY** 

**European Union** 

**EXPORT CREDITS** 

**United States** 

TRADE MONOPOLY

Australia & Canada

**FOOD AID** 

**United States** 





### **Agricultural Trade Negotiations: Main Issues**

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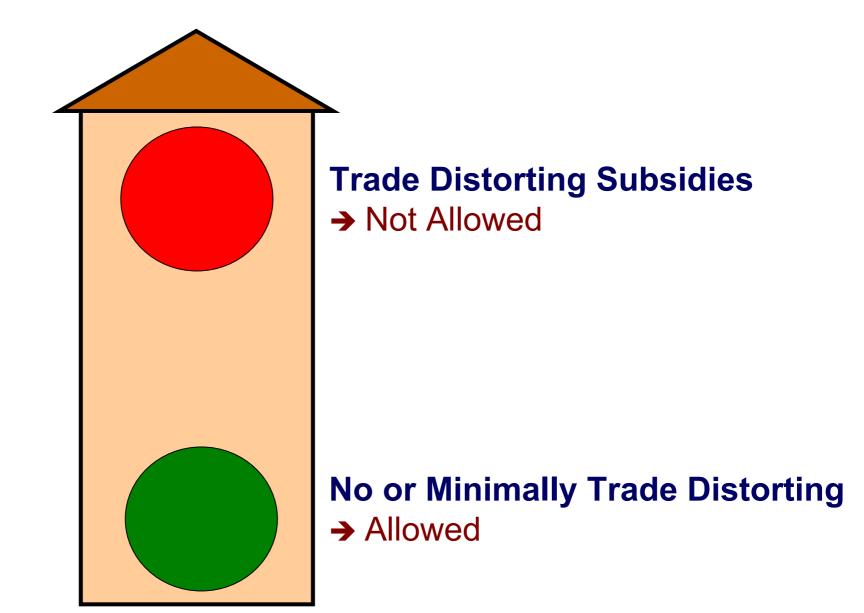
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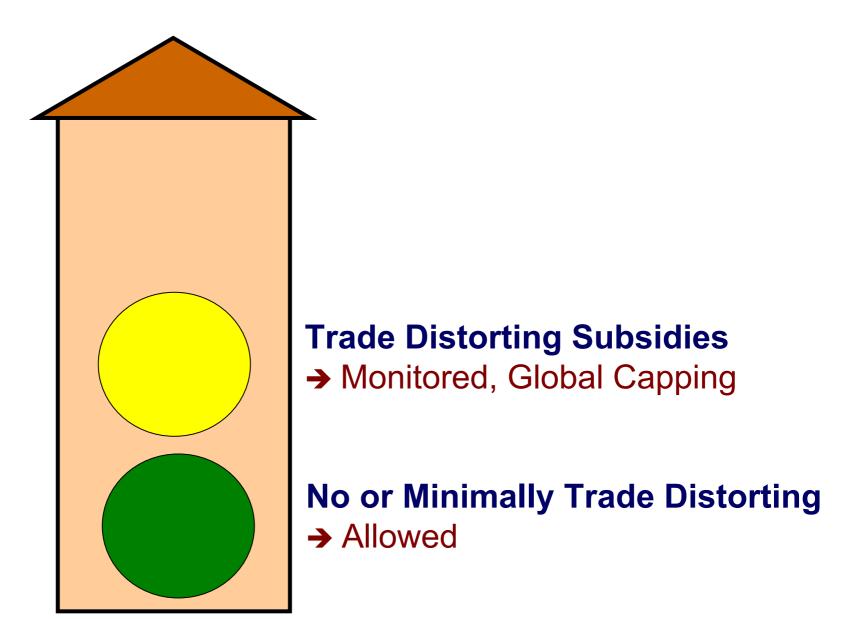


## **DOMESTIC SUPPORT: Early Uruguay Round**



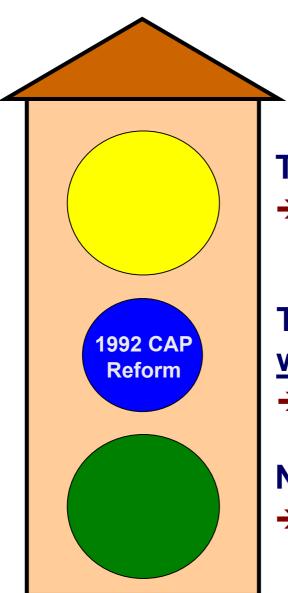


## **DOMESTIC SUPPORT: Early Uruguay Round**





### DOMESTIC SUPPORT: End of the Uruguay Round



### **Trade Distorting Subsidies**

→ Monitored, Global Capping

## Trade Distorting Subsidies with supply control

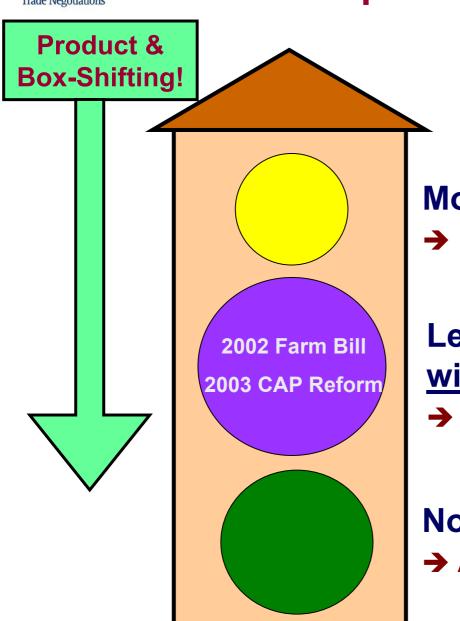
→ Temporarly Allowed

### **No or Minimally Trade Distorting**

→ Allowed



## DOMESTIC SUPPORT: Prospects for the Doha Round



### **Most Trade Distorting Subsidies**

→ Monitored, Global Capping

## Less Trade Distorting Subsidies with NO supply control

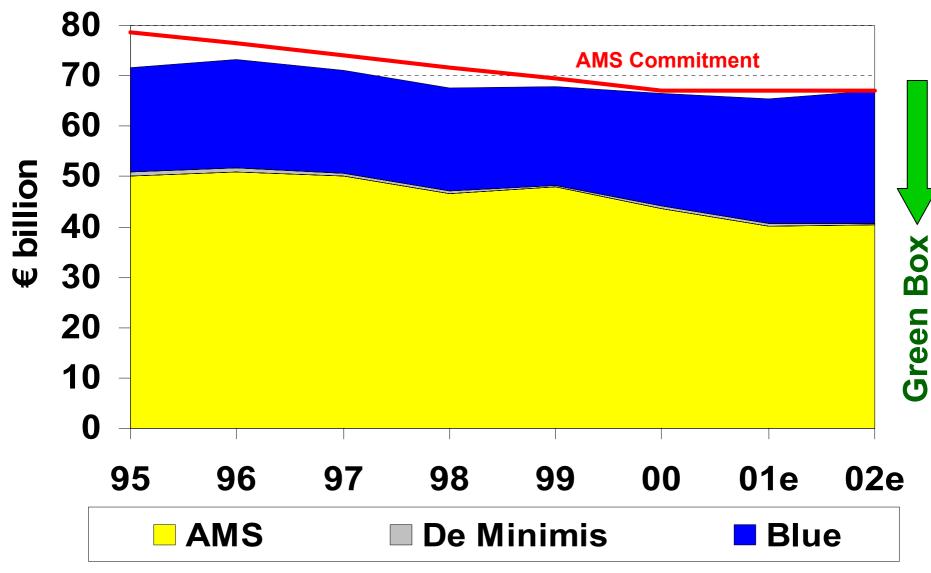
→ Allowed, Global Capping: 5% PV

### **No or Minimally Trade Distorting**

→ Allowed, monitoring



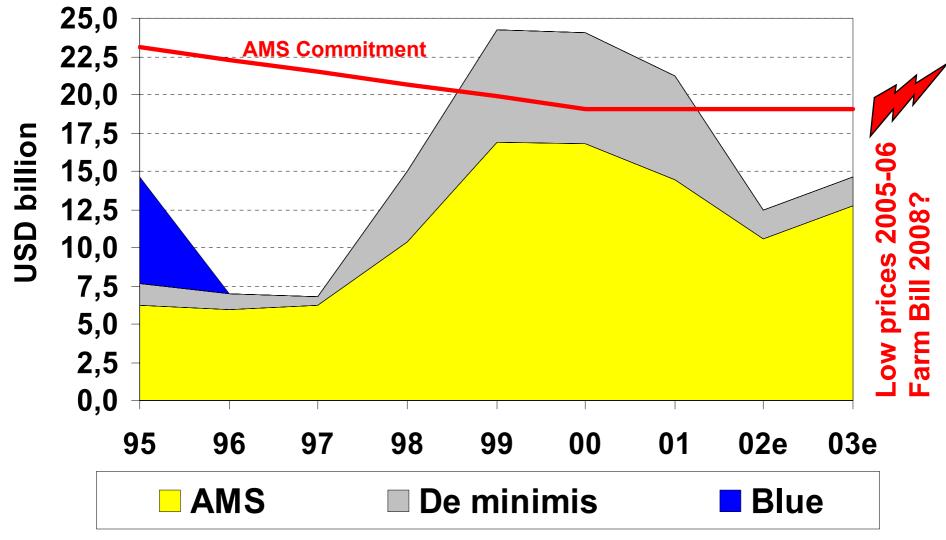
# EC15: Total Trade Distorting Domestic Support (marketing year)



Notes: (e) Estimates by ICONE Source: WTO. Elaboration: Icone



# US: Total Trade Distorting Domestic Support (Marketing Year)



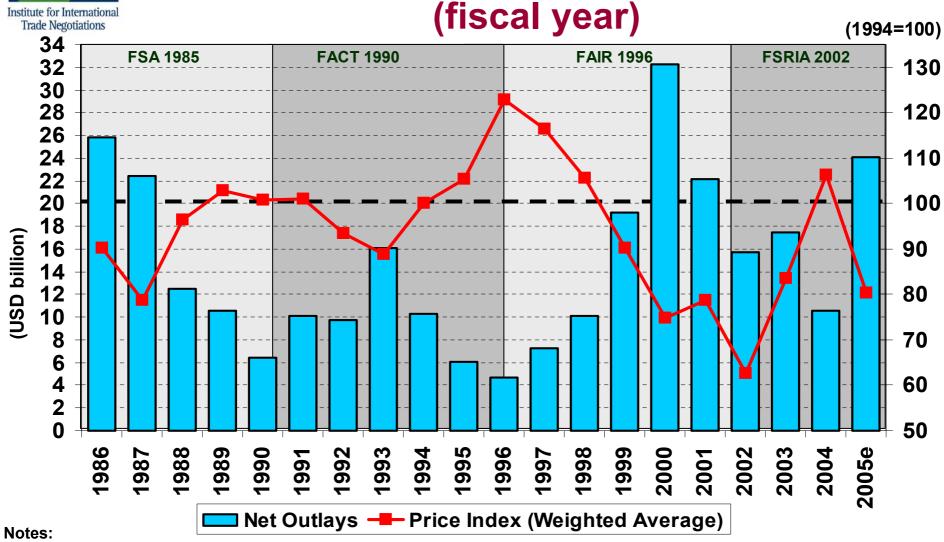
Notes: (e) Estimates

CCP (Counter Cyclical Payments) included in "de minimis"

Source: WTO, Elaboration: Icone



### **US: Total CCC Net Outlays**



FSA: Food Security Act (1985); FACT: Food, Agriculture, Conservation and Trade Act (1990);

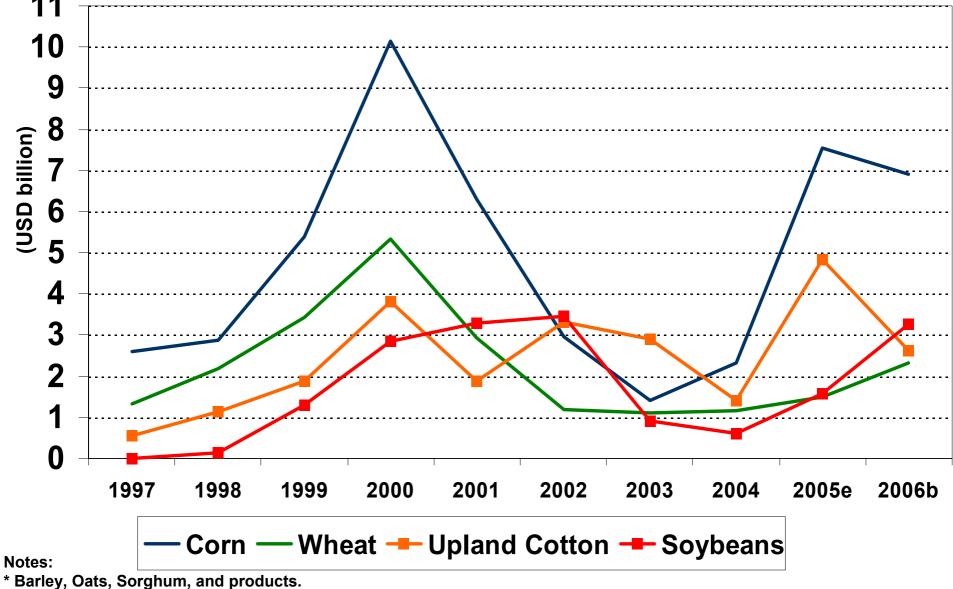
FAIR: Federal Agricultural Improvement & Reform Act (1996); FSRIA: Farm Security & Rural Investments Act (2002) \*US nominal farm gate prices of barley, corn, cotton, oats, rice, sorghum, soybeans and wheat. Prices are weighted according to the share of each crop in the total value of production (1994-2004 average).

(e) Estimate (b) Budget provisions.

Source: USDA-CCC. Elaboration: ICONE



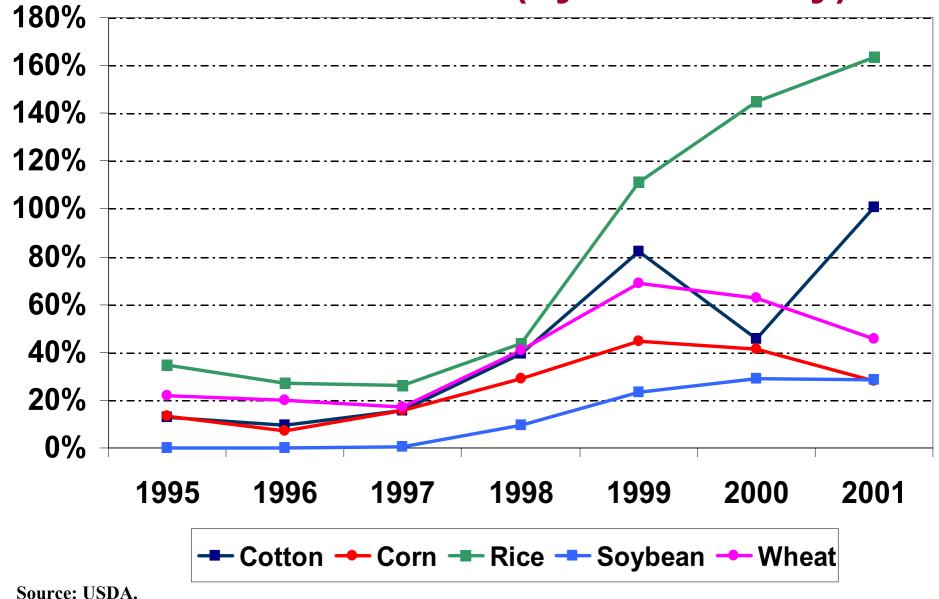
## US: CCC Net Outlays by Selected Commodities (fiscal year, Oct-Sept)



<sup>(</sup>e) estimate (b) budget provisions. Source: USDA-CCC. Elaboration: ICONE



# Share of Ag Subsidies in US Production (by commodity)





## Developing Countries Issues and Concerns CONCLUSIONS

### **Market Access:**

- ✓ Free vs. Preferential trade interests
- ✓ <u>Defensive</u> positions in China, India...but new <u>offensive</u> <u>interests</u> in industrial goods (China), services (India).

### **Subsidies**

- Export competition: problem for DCs (parallelism)
- ✓ Domestic Support
  - Expectations of reduction/decoupling in the next US Farm Bill
  - > EU and G20 could follow US movements (trade-offs)

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**Trade Negotiations**