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NATIONAL
AGRICULTURAL

OUTLOOK CONFERENCE

November 18-21, 1957

Washington 25, D.C.





UNITED STATES DEPARTMENT OF AGRICULTURE

Agricultural Marketing Service • Agricultural Research Service
Commodity Stabilization Service • Foreign Agricultural Service
Forest Service • Federal Extension Service Cooperating

MONDAY (November 18) MORNING

(Thomas Jefferson Auditorium - South Building)

C. M. Ferguson, Administrator Federal Extension Service, Chairman

9:00 Registration

9:45 Opening of Conference

10:00 \sqrt{World Situation as it Affects} the Outlook for Agriculture

C. M. Ferguson

John W. Evans, Deputy Director Office of Intelligence Research Department of State

11:00 Intermission

11:15 ° Panel Discussion - Raymond A. Ioanes, Deputy Administrator Foreign Agricultural Service, Moderator

John W. Evans, Deputy Director
Office of Intelligence Research
Department of State

Leslie Crawford Foreign Agricultural Attache Great Britain

Gwynn Garnett, Administrator Foreign Agricultural Service

12:30 - 2:00 Lunch time

Lamar Fleming, Jr. Chairman of Board Anderson, Clayton, and Company

Loring Macy, Director Bureau of Foreign Commerce Department of Commerce

MONDAY (November 18) AFTERNOON

(Thomas Jefferson Auditorium - South Building)

James P. Cavin, Chief Statistical and Historical Research Branch Agricultural Marketing Service, Chairman

2:00 National Economic Situation and Outlook for 1958

Nathan M. Koffsky, Chief Farm Income Branch Agricultural Marketing Service

2:30 Panel Discussion - James P. Cavin, Moderator

supread f

Nathan M. Koffsky Agricultural Marketing Service James W. Knowles
Joint Economic Committee

V. Lewis Bassie, Director
Bureau of Economics and
Business Research
University of Illinois

Louis J. Paradiso, Assistant Director-Chief Statistician Office of Business Economics Department of Commerce

✓ Gerhard Colm, Chief Economist National Planning Association

4:00 Adjournment

TUESDAY (November 19) MORNING

(Thomas Jefferson Auditorium - South Building)

Bushrod W. Allin, Chairman of Outlook and Situation Board Agricultural Marketing Service, Chairman

9:15 Agricultural Outlook for 1958

Fred V. Waugh, Director Agricultural Economics Division Agricultural Marketing Service

10:00 Intermission

-10:15 Panel Discussion - Bushrod W. Allin, Moderator

es prepared tatements

Fred V. Waugh

Kenneth L. Bachman, Head Production Income and Costs Section Agricultural Research Service Faith Clark, Chief, Household Economics Research Division Agricultural Research Service

Raymond A. Ioanes
Deputy Administrator
Foreign Agricultural Service

Norman J. Wall, Head Agricultural Finance Section Agricultural Research Service William H. Scofield, In Charge Land Values Unit Agricultural Research Service

12:00 - 1:30 Lunch time

TUESDAY (November 19) AFTERNOON

(Thomas Jefferson Auditorium - South Building)

"Effects of Marketing Changes on the Outlook"

Harry C. Trelogan, Director of Marketing Research Division, Agricultural Marketing Service, Chairman

	Division, agriculturar raiket.	ing bervice, onarrhan
1:30	Developments in Human Nutrition	Ruth M. Leverton, Asst. Director Human Nutrition Research Division
2:00	Marketing Costs	Agricultural Research Service D. Barton De Loach, Chief Market Organization and Costs Branch
	/	Agricultural Marketing Service
2 :3 0 ^N	Domestic Market Development	Robert M. Walsh, Chief Market Development Branch Agricultural Marketing Service
3:00	Foreign Market Development	Raymond A. Ioanes Deputy Administrator Foreign Agricultural Service
3:30	Intermission	
3:45 0	Panel Discussion - Harry C. Trelogan	, Moderator
nanial	Ruth M. Leverton	Faith Clark
de de	D. Barton De Loach	Walter W. Wilcox
Andrew .	Robert M. Walsh	Legislative Reference Service Library of Congress
	Raymond A. Ioanes	✓ Joseph G. Knapp, Administrator Farmer Cooperative Service
5:00	Adjournment	

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Commodity Outlook Sessions for Producers, Handlers and Consumers
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9:15 - 10:45 Grass and Legume Seeds - Room 1345 South Building
Paul O. Mohn, FES, Chairman
Outlook Statement: Thomas J. Kuzelka, AMS
W. H. Youngman, FAS

Fruits and Tree Nuts - Room 218 Adm. Bldg.
Lloyd H. Davis, FES, Chairman
Ben H. Pubols, AMS, Outlook Statement

Cotton - Jefferson Auditorium

E. P. Callahan, FES, Chairman

Frank Lowenstein, AMS, Outlook Statement

11:00 - 12:30 Fats and Oils - Jefferson Auditorium
Karl G. Shoemaker, FES, Chairman
George W. Kromer, AMS, Outlook Statement

√ Vegetables and Potatoes - Room 218 Adm. Bldg.
R. L. Childress, FES, Chairman

Will M. Simmons, AMS, Outlook Statement

Rec'd Demand + prices attraction for forest products Juttook included)

Forest Products - Room 3106, South Building M. M. Bryan, FS, Chairman David B. King, FS, Outlook Statement

12:30 - 2:00 Lunch time

2:00 - 3:30 \(\frac{\text{Wheat}}{T. E.} \text{ Hall, FES, Chairman} \(\text{Robert E. Post, AMS, Outlook Statement} \)

Tobacco - Room 1345 South Building
S. E. Wrather, AMS, Chairman

Arthur G. Conover, AMS, Outlook Statement

no statement

 Sugar - Room 4966 South Building Lawrence Myers, CSS, Chairman

3:45 - 5:00 \(\frac{\text{Peanuts}}{\text{Karl G.}} \) Shoemaker, FES, Chairman \(\text{George W. Kromer, AMS, Outlook Statement} \)

√ Rice - Room 1345 South Building
T. E. Hall, FES, Chairman

✓ Robert E. Post, AMS, Outlook Statement

5:00 Adjournment

5:45 State Specialists' Dinner - 4th Wing Cafeteria South Building

Thursday, November 21, 1957

Commodity Outlook Sessions for Producers, Handlers and Consumers

9:15	-	12:00 Y		Livesto					Audit	corium
			Richai	rd G. For	d, FE	S, Cha	airm	an	1	
			Outlo	ok Staten				•		4S
					V	Malco	olm	Clough,	AMS	

12:00 - 1:30 Lunch time

1:30 - 3:00 Poultry - Jefferson Auditorium

Homer S. Porteus, FES, Chairman

Edward Karpoff, AMS, Outlook Statement

3:15 - 5:00 Dairy - Jefferson Auditorium

Max K. Hinds, FES, Chairman

Herbert C. Kriesel, AMS, Outlook Statement

5:00 Adjournment

Wednesday, November 20, 1957

Family Living Sessions

9:15	Outlook for Consumer Goods Starley M. Hunter, FES, Char	Freer Art Gallery Auditorium
	Food	Harry Sherr Agricultural Economics Div., AMS
	√Clothing Harykals.	-Arnold Chase Bureau of Labor Statistics Department of Labor
	Housing and Durable Goods arnala & Chace	Harry Kahan Bureau of Labor Statistics Department of Labor
	Home Furnishing	Starley M. Hunter Div. of Home Economics Programs, FES
12:30	- 2:00 Lunch time	
	"Family Living Trends - Char Faith Clark, ARS, Chairman	nges in Family Characteristics"
2:00	Changes in Population and Family Characteristics	Gladys K. Bowles Farm Population & Rural Life Branch, AMS
2:25	√ Overall Situation	Margaret L. Brew Household Management Section, ARS
2:50	Dwelling Upkeep, Household Operations, Furnishings & Equipment	Jean L. Pennock Household Economics Div., ARS
3:15	Intermission	
3:30	√ Transportation, Recreation and Education	Emma G. Holmes Household Economics Div., ARS
3 : 55	√ Clothing, Personal Care	Roxanne R. O'Leary Household Economics Research Div., ARS
4:15	Adjournment	

Thursday, November 21, 1957

Family Living Sessions

"Family Living Trends - Changes in Family Characteristics" (Cont'd)

Room 218 Adm. Bldg.

		Margaret L. Brew, ARS, Ch	nairman
9:15	✓ I	Food	Mollie Orshanksy Household Economics Research Div., ARS
9:45	✓ I	Medical Care	Jean L. Pennock Household Economics Div., ARS
10:05	0 (Outlook for Family Living	Margaret L. Brew Household Management Section, ARS
10:15	J	Intermission	
10:30	O I	Panel - Implications of Ch the Extension Pr	nanges in Family Living for cogram
	F (Paul J. Jehlik SESD, ARS Helen Johnston, HEW Constance Burgess, Ext. Se Lucille Ketchum, Ext. Serv	Starley Hunter, FES erv., Cal. John Ellickson FERD, ARS
12:30	- 2:00	Lunch time	
2:00		Commodity Outlook Frances Scudder, FES, Chai	irman
	✓ I	Dairy	Herbert C. Kreisel, AMS
peared.	0 I	Meat Animals	Harold Breimyer, AMS
1 . A 16.6	0_1	Methods of Presenting Outl	ook - Starley M. Hunter, FES minumining ris

4:30

Adjournment

STATE DELEGATES REGISTERED FOR 35th OUTLOOK CONFERENCE November 18-21, 1957

ALABAMA

Foy Helms, Elizabeth Bryan

ALASKA

None

ARIZONA

George W. Campbell

ARKANSAS

T. E. Atkinson, Crystol Tenborg

CALIFORNIA

Constance Burgess, G. A. Carpenter

COLORADO

Avery Bice

CONNECTICUT

G. A. Ecker, Florence S. Walker

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GEORGIA

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HAWAII

Stephen Doue

IDAHO

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Catherine M. Sullivan, L. H. Simerl

INDIANA

Carroll Bottum, Ronald Bauman, Elkin Mintner

IOWA

Francis Kutish, Helen Tucker

KANSAS

M. E. Jackson, Roger Wilkowske

KENTUCKY

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W. D. Curtis, Rupert Perry

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Lewis Clark, Pauline Lush

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H. H. Hoecker, J. W. Magruder,

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G. A. Stevens

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MICHIGAN

Lucille Ketchum, J. N. Ferris

MINNESOTA

L. J. Pickrel

MISSISSI PPI

None

MISSOURI

C. E. Klingner, Elmer Kiehl, Tom Brow

MONTANA

John Bower, Mae True

NEBRASKA

Everett Peterson, Clara Leopold

NEVADA

Margaret Dial, G. A. Myles

NEW HAMPSHIRE

Ann Beggs, Lawrence Dougherty

NEW JERSEY

Doris Anderson, F. V. Beck,

Hildreth Flitcraft

NEW MEXICO

J. O. Kling or Clyde R. Keaton

STATE DELEGATES REGISTERED FOR 35th OUTLOOK CONFERENCE (continued) November 18-21, 1957

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NORTH DAKOTA

H. G. Anderson. Irene Crouch

OTHO

Riley Dougan, Robert Schwart, Mabel Spray, D. M. Long, Anita McCormick

OKT A HOMA

H. E. Ward, Evelyn P. Nantz

OREGON

Oscar Hagg

PENNSYLVANIA

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Roberto Lefebre-Munoz, Carmen T. Pesquero-Busquets

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SOUTH DAKOTA

L. M. Bender, Isabel McGibney

TENNESSEE

Eugene Gambill, Virginia Boswell, Irving Dubov, Myra Bishop or Phyllis Ilett

TEXAS

J. H. McHaney, Eula J. Newman

UTAH

Leon Michaelsen

VERMONT

Verle Houghaboom

VIRGINIA

Helen D. Alverson, Amelia Fuller,

J. B. Bell, Shirley Carter,

D. U. Livermore, K. E. Loope,

W. J. Nuckolls, Jr., J. H. Simpson,

H. W. Walker

WASHINGTON

Karl Hobson

WEST VIRGINIA

Gladys W. Knapp. K. P. Brundage

WISCONSIN

Louise Young, Leon Garoian

WYOMING

A. W. Willis, Mary McAuley

UNITED STATES DEPARTMENT OF AGRICULTURE Federal Extension Service Washington 25, D. C.

STATE DELEGATES REGISTERED FOR THE 35th ANNUAL AGRICULTURAL OUTLOOK CONFERENCE

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CALIFORNIA		IOwā	
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· ·	Raleigh Harrington Burlington		Harrington Harrington Harrington
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George A. Ecker Florence S. Walker	Harrington	M. E. Jackson Roger Wilkowske Ethel Self Milton J. Manuel	Harrington
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Everett Peterson Clara N. Leopold	Raleigh Raleigh		Oscar Hagg				
NEVADA			PENNSYLVANIA				
Margaret Dial George A. Myles NEW HAMPSHIRE	Raleigh Raleigh		Alida Hotchkiss William Johnstone Helen Bell Wayne Kelly	Raleigh Raleigh Washington Raleigh			
Ann Beggs Lawrence Dougherty		- 2	William Carroll	Raleigh			

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John McHaney Raleigh
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VERMONT

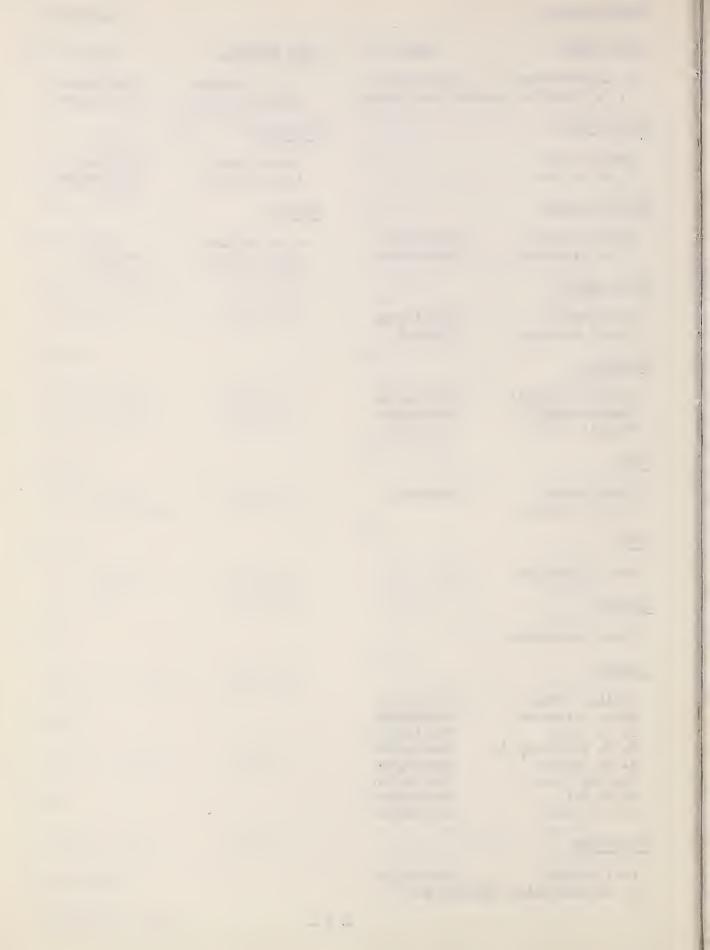
Verle Houghaboom

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WASHINGTON

Karl Hobson Harrington A. H. Harrington (Hoobler's)



THE OUTLOOK FOR VEGETABLES AND POTATOES IN 1958

Statement Presented by Will Simmons at the 35th Annual Agricultural Outlook Conference Washington, D. C. November 20, 1957

SUPPLY AND DEMAND PROSPECTS

Supplies of vegetables and melons for fresh market sale in the first half of 1958 probably will be at least moderately larger than in the first six months of 1957. Supply of frozen vegetables is also expected to be larger. On the other hand, fewer canned vegetables, dry beans, dry peas and potatoes are likely to be available than a year earlier.

Previous speakers have pointed out the probability that general business activity and disposable income in the year ahead are likely to be maintained. The domestic demand for vegetables in 1958 is expected to continue strong. Thus, supplies of vegetables and potatoes available will have an important bearing on farm prices and income compared with a year earlier, and on consumer prices.

Indications are that, in general, equipment, materials and facilities needed to produce, package and distribute vegetables will be in ample supply during the first half of 1958. Prices of many items, however, are expected to continue to inch upward, and production costs are likely to be a little higher than in the current year.

COMMERCIAL FRESH VEGETABLES

Assuming more normal weather, production of vegetables and melons for fresh market sale in the first half of 1958 may be moderately larger than a year earlier, when plantings in some areas were curtailed because of lack of sufficient moisture, and yields were cut by excessive rains in Florida and Texas. Acreages planted to both winter and spring vegetables were a little smaller in 1957 than in 1956, and yields of winter vegetables and spring melons were down. Estimates of acreage of vegetables for winter harvest are presently available for only 7 crops. Acreages of artichokes, kale, and spinach are smaller than in the winter of 1957, but these reductions are more than offset by larger acreages of beets, cabbage, lettuce, and shallots. Combined acreage of the 7 vegetables is 5 percent larger than in 1957. Should yields be near the average of recent years, production on the indicated acreage would be up substantially from a year earlier. Since these vegetables usually account for about half of total winter volume, it seems likely that total production will be larger this winter than last.

The Department guide for spring vegetables and melons recommends a slight increase in acreage, with the objective of about the same vegetables as in 1957, but substantially more melons.

It is too early to say much about price prospects for fresh market vegetables during the first half of 1958. Much depends upon the pattern of marketings as well as volume. However, should winter and spring production be significantly larger than last year, prices received by growers probably would average moderately below those of 1957.

VEGETABLES FOR COMMERCIAL PROCESSING

Supplies of canned vegetables into mid-1958 are expected to be a little smaller than the heavy supplies of a year earlier, but frozen vegetables are likely to continue in record supply. Carryover stocks of both canned and frozen items at the beginning of the current marketing season were substantially larger than a year earlier, but indications are that the canned pack is likely to be materially smaller and the frozen pack at least moderately smaller. Acreage for processing was down moderately from 1956, and yields for most crops were somewhat lower. According to reports in early November, aggregate prospective production of 9 important vegetables for commercial processing was down about 18 percent from the 1956 record, but significantly above the 1949-55 average. Although supplies of canned vegetables are still large, most items appear to be in better balance with anticipated demand than last season. Among major canned items, supplies of tomatoes, tomato juice and most tomato products are likely to be moderately to substantially smaller than the heavy supplies of a year earlier. But supplies of green peas, sweet corn and snap beans probably will be near record. Other canned vegetables and all frozen items promise to be in plentiful supply.

Demand for processed vegetables is expected to continue strong. Consumption of canned vegetables in 1958 is likely to be maintained near the high levels of 1957, while consumption of frozen vegetables is expected to be larger. With smaller supplies of canned vegetables available, and higher processing and distribution costs, wholesale and retail prices of both canned and frozen items into mid-1958 probably will be a little higher than a year earlier.

There is as yet no indication of the 1958 acreage of vegetables for commercial processing. Assuming yields near the average of recent years, however, it appears at this time that a slight to moderate cut in acreage may be needed to avoid the risk of burdensome supplies in the 1958-59 marketing season.

DRY BEANS AND PEAS

Substantially fewer dry edible beans will be available for distribution in the 1957-58 season than a year earlier. But supplies appear fully ample to meet domestic and normal export demand. Carryover stocks at the beginning of the season were somewhat smaller than a year earlier, and production is expected to be down about 8 percent. Also, the distribution of the various types of beans appears to be in better balance than a year earlier, when pea and red kidney beans were in burdensome supply, while pintos and blackeyes were in relatively light supply.

The domestic market is expected to take about the same to slightly more dry beans. But exports probably will be somewhat smaller than in the past season, when substantial quantities moved out of the country under special

Government export programs. Prices received by farmers in the current marketing season compared with a year earlier will vary by classes. But with somewhat smaller supplies, and the same national average support rate, overall prices for the 1957 crop are expected to average a little higher than for the 1956 crop. Farmers probably will plant about the same acreage of dry beans in 1958 as in 1956 and 1957.

Supplies of dry field peas were relatively large in the 1956-57 season. During the early part of the season, export demand held prices at fairly favorable levels. However, by late winter the remaining large supplies resulted in a seriously depressed market.

Carryover stocks at the beginning of the current year were much larger than a year earlier, but 1957 production was cut sharply. Total supplies appear to be moderately to substantially below those of last season, but above the 1949-55 average, and more than ample to meet anticipated demand. Domestic demand for dry peas is expected to be about the same as in 1956-57, but with better crops in Europe exports are likely to be smaller. Prices received by farmers in mid-October averaged \$3.10 per hundredweight compared with \$4.67 in October 1956. Barring an unexpectedly large export demand, prices are expected to continue at fairly low levels.

Reportedly the sharp cutback in 1957 acreage was due to wet weather at planting time. However, if growers are to avoid the risk of surplus supplies in 1958-59, they would do well to hold 1958 acreage near or below the 1957 level.

POTATOES AND SWEETPOTATOES

The farm price outlook for potatoes during the next several months is considerably more favorable than that of a year earlier. Production of fall crop potatoes is estimated at 156 million hundredweight, compared with almost 167 million in 1956. Assuming a fairly normal movement of potatoes during the fall, stocks on hand January 1 would be smaller than the large stocks of January 1, 1956. Further, should yields be near the average of recent years on the indicated acreage in Florida and California, production for winter harvest is likely to be down substantially from the high level of last winter.

Federal marketing agreements and orders are again in effect in States or areas which account for about 70 percent of fall production. The purpose of such orders is to restrict the marketing of tablestock potatoes to the more desirable qualities and preferred sizes, and to increase returns to growers. Also, to promote the orderly marketing of good quality potatoes and increase returns to growers, a diversion program is in effect for 1957 fall potatoes, similar to the one for the 1956 fall crop. With smaller supplies of potatoes this fall and winter, prices received by growers are expected to average substantially above the low levels of a year earlier. Consumers too can expect somewhat higher price tags at the retail level.

Farmers in making plans for 1958 should remember that on a national basis, a moderate sized crop of potatoes brings a higher net return than a large crop.

Demand for sweetpotatoes into next summer is expected to be about the same as a year earlier. Overall production was slightly larger than a year ago, but there were significant reductions in most commercial areas with satisfactory storage facilities. This means supplies available in Northern markets this coming winter and spring probably will be down from a year earlier, and prices to farmers are expected to average at least moderately higher than in the early months of 1957.

Higher prices for the 1957 crop might result in increased acreage in some states in 1958. But experience in recent years suggests that the high labor requirements for growing, harvesting, and handling the crop, and the difficulty of controlling the sweetpotato weevil in the Southeast, are likely to discourage any significant overall increase in acreage.