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# **Assessing a pay-for-performance conservation program using an agent-based modeling framework**

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## Pay-for-Performance (PfP)

- Water quality trading, a market-based approach, has been studied in the Upper East Fork of the Little Miami River in Ohio
  - Point sources, or wastewater treatment plants, are unlikely to purchase enough nutrient pollutant reduction from agricultural producers to make a difference in water quality
- Other approaches exist that can help distribute conservation funds to agricultural producers. One gaining interest is Pay-for-Performance (PfP), compared to pay-for-practice.
- PfP is based on nutrient reduction performance
  - Has a potential advantage on improving water quality
  - Potentially more cost-effective approach
- Integrated ABM-SWAT<sup>1</sup> model can provide estimated spatial and biophysical dynamic nutrient reduction based on farmer's BMP<sup>2</sup> decision
  - ABM based on PfP can potentially find cost-effective/efficient and more flexible options under limited resources
- We are interested in understanding the potential benefit of using PfP

<sup>1</sup> Soil and Water Assessment Tool; <sup>2</sup> Best Management Practice

## Model setup

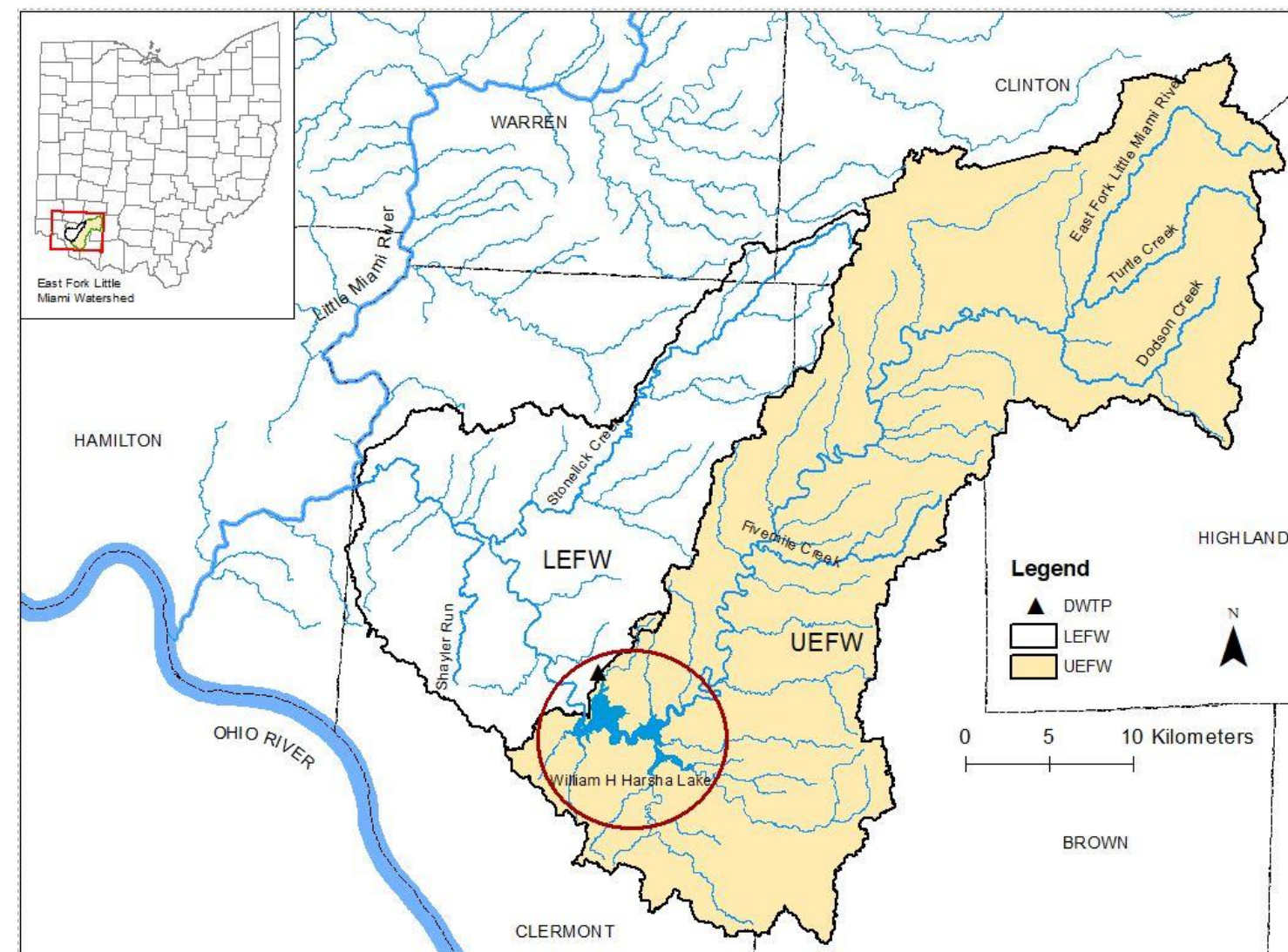


Figure 1: Map of the East Fork of the Little Miami River Watershed (EFW) in Southwestern Ohio. The EFW is 1293 km<sup>2</sup> and located within five Ohio Counties: Clermont, Brown, Highland, Clinton, and Warren. The current study includes the Lower East Fork Watershed (LEFW) with plans to expand to the entire EFW.

- Created 50 farmers in the SWAT model
- A random portion of potential BMP area will be assigned to each farmer, which is drawn from N(0.10, 0.05)
  - This is drawn from normal distribution with mean area equal to 10% and 5% standard deviation. Farmers will make production and BMP decisions based on their expected profit
- Compare every possible BMP adoption scenario including no adoption
- If a farmer decides to adopt BMP(s), it will be decided by
  - Cost-efficiency (\$/lb Total Phosphorus reduction)
  - Total conservation program budget (currently, \$75,000)
  - If farmers adopt BMP(s) in year  $t$  with PfP program,
    - Then in year,  $t+1$ , farmers will compare their profit with 1% more BMP area vs. their current BMP area, to decide if they change BMP area
- Each scenario is run with 30 iterations to obtain reliable results

## Agent-Based Model (ABM)

- ABM is a bottom-up modeling approach
  - Fosters improved understanding of the dynamics of complex systems that consist of various types of autonomous agents (e.g., farmers) having different behaviors and interactions
  - In comparison, optimization/aggregated approaches typically assume one/similar type of agent
- SWAT can help to predict crop yields and loading dynamics affecting water quality based on land uses and agricultural BMPs
- Combining these two modeling approaches allows us to understand coupled human and natural systems dynamics while examining various factors and interactions
- We can compare pay-for-practice type program (e.g., EQIP<sup>1</sup>) to one based on PfP

<sup>1</sup> USDA's Environmental Quality Incentives Program

## Agent (farmer)

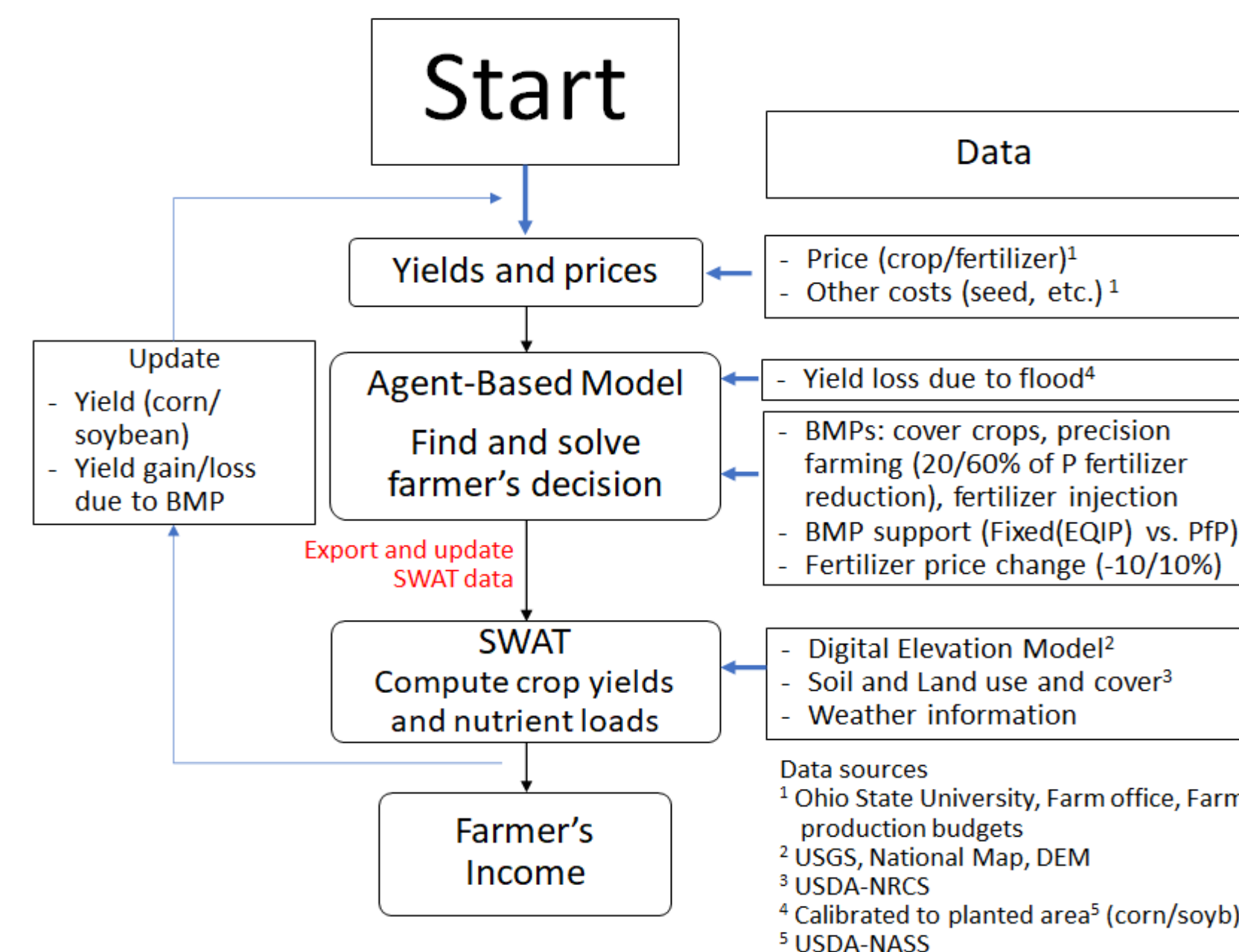


Figure 2. Flow chart showing ABM process including data needs and sources

$$E(\text{Profit}) = P_{c,t} \times E(Yld_{i,c,t,b}) - \text{Cost}(\text{seed}_{c,t}, \text{fertilizer}_{f,t}) + d_{i,b,t} \times (CS_b - \text{Cost}(BMP_b))$$

- $P_{c,t}$  - crop price
- $Yld_{i,c,t,b}$  - estimated by the SWAT model
- $E(Yld_{i,c,t,b})$  - farmers consider field condition based on April and May precipitation
- $CS_b$  - Cost-share<sub>BMP</sub>, which will vary by BMP
- BMP types: cover crops, precision farming (20 or 60% of Phosphorus fertilizer reduction), fertilizer injection
- $c$ : crop (corn/soybean),  $t$ : year (2010-2020),  $i$ : farmer,  $b$ : BMP types,  $f$ : fertilizer types (nitrogen/phosphorus)

## Results

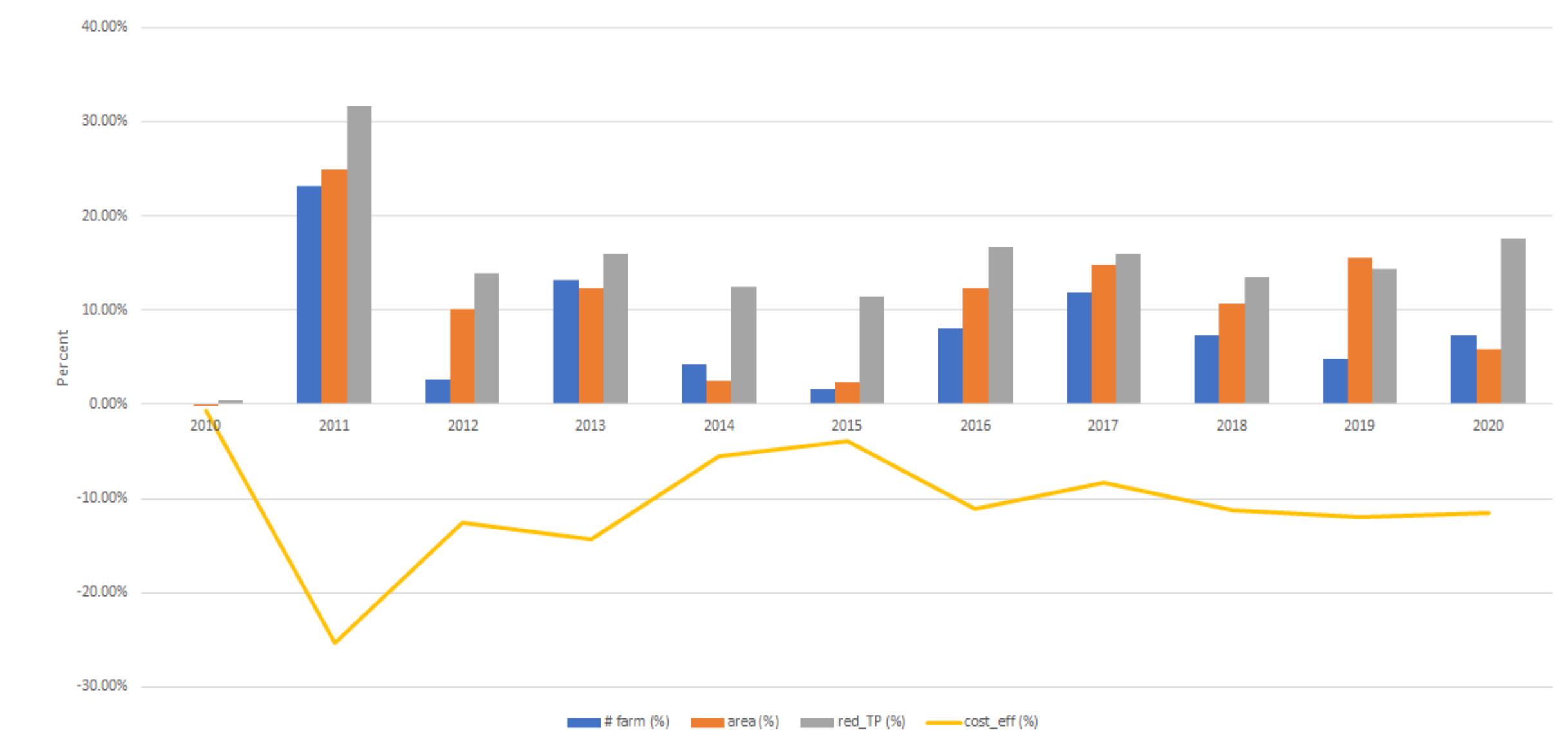


Figure 3. Results from ABM. Cost-Eff is PfP cost-efficiency measured as cost to reduce 1lb TP, compared to pay-for-practice. All % values represent difference between PfP and pay-for-practice (Y-axis). Negative percent means PfP is more efficient meaning the cost to reduce 1lb of TP is lower than pay-for-practice.

- By introducing PfP to increase the use of BMPs, we observe, on average:
  - About a 10% increase in cost-efficiency compared to pay-for-practice to reduce 1lb TP/ac
  - Increases in the number of participating farmers and in BMP area (about 7% and 10%, respectively)
  - About a 15% increase in TP reduction

## Future work

- Study the impact of transaction costs
  - A new program could involve high transaction costs for agricultural producers
  - Investigating network effects (e.g., BMP advice from neighbors) could offset those transaction costs
- Examine different types of farmers and their willingness to adopt new technology
- Expand to the Upper East Fork Watershed where there is more agricultural land use

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