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## UNITED STATES DEPARTMENT OF AGRICULTURE

Bureau of Agricultural Economics

Agricultural Economics Bibliography No. 75

## THE TOBACCO INDUSTRY

A Selected List of References on the Economic Aspects of the Industry, 1932-June 1938

Compiled by Louise O. Bercaw Under the Direction of Mary G. Lacy, Librarian Bureau of Agricultural Economics



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Washington, D. C. September 1938



## CONTENTS

Forewo:	rd	Page VII
Source	s Consulted	VIII
United	States	
	General	1⊷8
	Agricultural Adjustment and Control Programs	9-29
	Compacts and Agreements	29-30
	Cooperative Marketing	30-33
	Cost of Production	33-36
	Credit	36
	Curing	36-37
	Foreign Trade	37-42
	Grading, Standardization and Inspection	43-47
	Historical	47-48
	Labor	49
	Legislation	49-51
	Marketing, Including Preparation for Market	51-60
	Outlook and Situation	60 <b>–</b> 66
	Periodicals	66-67
	Philippine Islands	67-71
	Prices	72-78
	Processing Taxes	78-81
	Puerto Rico	81-84
	Statistics	84-93
	Storage	97.94

## Tebacco Products

	General	94-113
	Advertising	114-122
	"Big Four" Tobacco Companies	122-129
	Chain Stores	130-131
	Codes and Trade Practices	131-133
	Consumer Preferences	133-135
	Labor and Technological Changes	135-139
	Tariff and Trade Agreements	139-140
	Taxation	140-147
Foreig	n Countries	
	General	147-150
	Algeria	150
	Argentina	151-152
	Australia	152-156
	Austria	156-157
	Belgium and Belgian Congo	157-158
	Brazil	158
	British West Indies	158-159
	Bulgaria	159-161
	Canada	161-167
	Ceylon	167
	Chile	167
	China	167-170
	Colombia	170

Foreig	n Countries (Continued)	Pag	ge
	Cuba	170-17	72
	Cyprus	17	72
	Czechoslovakia		73
	Denmark		73
	Dominican Republic		74
	Ecuador	1	74
	Estonia	17	74
	Europe		76
	Federated Malay States	1	77
	Finland		77
	France		30
	Germany	·	32
	Great Britain		<b>3</b> 2
	Greece	•	93
	Guatemala	•	93
	Hungary	19	94
	India		97
	Iran	* •	97
	Ireland.		
	Italy		
	Japan and Manchuria		
	Jersey		
	Latvia		03
	Madagascar	20	03

204

204

Mauritius.....

Mexico.....

### FOREWORD

This bibliography contains references to books, pamphlets and periodical articles on the economic aspects of the leaf and manufactured tobacco industry in the United States and foreign countries published from 1932 through the first half of 1938. It includes references on the agricultural adjustment and control programs for leaf tobacco of the United States Department of Agriculture, and on cost of production, credit, grading, standardization, inspection, labor, legislation, marketing, price, statistics, and taxation. It also contains references on advertising, sales campaigns and the financial standing of tobacco companies as well as on labor problems, taxation, and other aspects of the manufactured products industry.

References on the following phases of the subject have not been included: culture except when it occurs in publications included for other reasons; diseases and pests; physiological aspects; chemical aspects, with the exception of a few references on tobacco curing; and technical processes of manufacturing tobacco products. Many unsigned articles have been included, but editorials have been omitted. Blank forms, such as contracts and certificates issued by the Agricultural Adjustment Administration even if in a numbered series, have been omitted.

The bibliography is in two main sections: The first contains references to material published in the United States, and the second, foreign references. The United States section is also in two main parts. The first contains references on leaf tobacco, classified by subject, and sections on Puerto Rico and the Philippine Islands. second contains references on tobacco products and is classified by subject. As references have been classified under one subject, only, the best use of the bibliography will be obtained by consulting the index. The section on foreign countries is classified by name of country. It is fully recognized that the section on foreign countries is not complete, but an attempt has been made to include the more outstanding references to foreign publications in the libraries consulted. A number of statistical reports of foreign countries on tobacco have been included, but no attempt has been made to search all general statistical publications which may contain tobacco statistics. Acknowledgment is made of the valuable suggestions made by Mrs. Louise M. Coleman of the Division of Foreign Agricultural Service of this Bureau.

Most of the publications listed are on file in the library of the United States Department of Agriculture. Call numbers indicating the location of the publication in the library follow the citations. An author and subject index is appended.

Mary G. Lacy, Librarian
Bureau of Agricultural Economics,
U. S. Department of Agriculture

September 1938.

## SOURCES CONSULTED

## Card catalogues in the following libraries:

- U. S. Dept. of Agriculture Library
- U. S. Dept. of Agriculture, Bureau of Agricultural Economics Library
- U. S. Library of Congress
- U. S. Dept. of Connerce
- Agricultural Economics Literature; issued by U. S. Dept. of Agriculture, Bureau of Agricultural Economics, Washington, D. C., v. 6, 1932-v. 12, no. 6, June 1938.
- Agricultural Index; issued by the H. W. Wilson Co., New York, N. Y., 1931-v. 23, no. 6, June 1938.
- Bercaw, Louise O., and Colvin, Esther M. Bibliography on the marketing of agricultural products (Supplementary to Miscellaneous circular no.
- 35). U. S. Dept. Agr. Misc. Pub. 150, 351pp. Washington, D. C., 1932. Crans, Lillian. Tobacco publications of the U. S. Department of agriculture, 1929-1934. A preliminary list of references. 19pp., type-written. [Washington, D. C., U. S. Dept. of Agriculture] Bureau of Agricultural Economics, Library, Jan. 31, 1938.
- Experiment Station Record; issued by U. S. Dept. of Agriculture, Office of Experiment Stations, Washington, D. C., v. 66, January 1932-v. 78, no. 6, June 1938.
- Garmer, Wightman Wells. Bibliografía selecta sobre el tabaco. 25pp., processed. Washington, D. C., Unión panamericana, Oficina de cooperación agrícola, 1933. 241 G18

  Published also in English.
- Hernandez, Basilio. Philippine bibliography of the nine major crops of the Philippines: Rice, sugar cane, abaca, coconut, tobacco, corn, maguey, coffee, and cacao. 132pp., processed. Manila, P. I., Bureau of science library, 1933. 241 P533

  Tobacco, pp. 92-103.
- Industrial Arts Index; issued by the H. W. Wilson Co., New York, N. Y., 1932-v. 26, no. 6, May 1938.
- International Index to Periodicals; issued by the H. W. Wilson Co., New York, N. Y., July 1931-v. 25, no. 5, March 1938.
- Public Affairs Information Service. Bulletin. Issued by Public Affairs Information Service, New York, N. Y., 1932-v. 24, no. 38, June 25, 1938.
- Readers Guide to Periodical Literature; issued by the H. W. Wilson Co., New York, N. Y., January 1929-v. 38, no. 1, June 25, 1938.
- U. S. Dept. of agriculture, Bureau of agricultural economics.
  Agricultural economics bibliography, no. 35-72. Processed. Washington, D. C., 1932-1938.

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Bureau of Agricultural Economics

### UNITED STATES

#### General

1. Anderson, P. J. Tobacco culture in Connecticut. Conn. Agr. Expt. Sta. Bull. 364, pp. 717-810, lxi-lxv. New Haven, September 1934. In addition to cultural aspects this bulletin contains a number of statistical tables on pp. 801-809. They give the following statistics: Acreage, yield per acre, production, price per pound and value of all types of tobacco in Connecticut, 1862-1933; acreage and production of shade tobacco in all New England, 1900-1933; acreage harvested, yield per acre, production, farm price per pound and total value of Connecticut tobacco harvested by types, 1919-1933; acreage of tobacco by towns and by types, 1925-1933.

Index on pp. lxi-lxv.

2. Anderson, Sherwood. Blue smoke. Today 1(18): 6-7, 23. Feb. 24, 1934. 280.8 T562

A description of tobacco farming in the Southern Appalachian country. The writer also tells how the tobacco is sold at auction and of the low prices received by the growers. "The tobacco industry is a big, regulated, controlled industry. But the little farmers feel it isn't controlled for them."

3. Barney, Chas. D., & co. The tobacco industry. Consolidated annual reviews 1932 and 1933. 31pp. New York [1934.] 69.9 B26
"Tenth edition 1934."

The Library of the U. S. Department of agriculture has also annual reviews for 1924, 1926-1931.

Discontinued publication in 1934 - Letter July 1, 1938 from Smith, Barney & Co.

Reviews of the years 1932 and 1933 under the topics: Agricultural aspects, foreign trade, domestic manufacturing, financial results, special topics, and outlook for 1934.

Tables give the following statistics: production, average price, farm value of tobacco by class and type, 1932 and 1933; exports; imports; tobacco shipments from Puerto Rico to the United States; production in specified countries, average 1923-27, annually 1930-1933; percentage of classes to total cigar production, 1921,1929-1933; production of cigarettes, cigars, tobacco, snuff, 1914-1932; net earnings of four different tobacco companies, 1914-1933; working capital position of leading cigarette companies; net e. mings of cigar companies, 1931-1933; net earnings of snuff companies, 1931-1933; Federal revenue from tobacco products, fiscal years ended June 30, 1932-1933; wholesale prices of standard brands of cigarettes, for certain periods: leaf tobacco stocks, April 1, 1933 and 1934; production of tobacco products for five months ended May 1; earnings of leading tobacco companies, 1932 and 1933; balance sheets of tobacco companies as of Dec. 31, 1932 and 1933.

4. Beaumont, A. B., Snell, M. E., and Holland, E. B. The effect of certain cropping systems on the yield and quality of Havana tobacco.

Mass. Agr. Expt. Sta. Bull. 297, 28pp., illus. Amherst, 1933.

References, p. 20.

A study of several cropping systems for tobacco either used or suggested for the Connecticut Valley, covering the years 1924-1932.

Valley. 5. Factors affecting the prices and acreages of cigar tobacco in the United States. Conn. (Storrs) Agr. Expt. Sta. Bull. 180, pp. 221-292, illus. Storrs, 1932.

This is a preliminary study based on data for the period from 1922 to 1929. It is "part of a manuscript - 'Cigar Tobacco: Production, Consumption and Prices in the United States' - presented to the faculty of the Graduate School of Cornell University, February, 1932, as a major thesis in partial fulfillment of the requirements for the degree of doctor of philosophy."

Illustrated by charts and statistical tables.

Cigar tobacco production and consumption, appendix, pp. 278-291. This is "a summary of an unpublished manuscript 'The Production and Consumption of Cigar Tobacco in the United States,' by H. B. Boyd." Includes statistics of acreage, production, yield per acre, price per pound, value per acre, farm value and stocks for Connecticut Valley Havana seed, Pennsylvania, Miami Valley types, Wisconsin, Southern Wisconsin, and Northern Wisconsin tobaccos for a series of years; production, stocks, supply, and disappearance of Miami Valley tobacco, 1921-1930; and some price statistics.

6. Browne, W. A. Dark-fired tobacco region of the North Highland Rim [Kentucky] Econ. Geogr. 14(1): 58-67, illus. January 1938.

278.8 Ec7

The writer first discusses the general aspects, urban development, and agricultural opportunities of the region. He then discusses the tobacco crop - propagation of the plants, field preparation and transplanting, cultivation and care of the crop, curing and stripping and marketing. Other sources of income - corn, wheat, hay, minor crops, and livestock - are discussed more briefly. Adjustments in the region are discussed in conclusion. Illustrated by charts and photographs.

7. Byrne, W. H., and Anderson, B. G. Dark-fired tobacco. Va. Agr. and Mech. Col. and Polytech. Inst., Ext. Div., Bull. 139, 21pp., illus. Blacksburg, 1935.

Harvesting, curing, curing barns, stripping, sorting, and bulk-

ing are discussed on pp. 10-15.

Illustrated by photographs and a sketch showing arrangement of tier poles in a four-room barn.

- 8. Card, Dana G. The effect of certain adjustments in stocks reports upon estimates of annual consumption of Burley tobacco. Jour. Farm Econ. 16(4): 716-719. October 1934. 280.8 J822. Contains a table which shows production, stocks, total supply and disappearance of burley tobacco, as usually expressed and on a green order of farm weight basis, 1912-1933.
- 9. Carr, J. M. Bright tobacco culture in the coastal plain of Georgia.
  Ga. Coastal Plain Agr. Expt. Sta. Bull. 22, 36pp., illus. Tifton,
  1933. 100 G292
  Importance of tobacco as a crop, pp. 3-5; Harvesting and curing tobacco, pp. 29-31.
- 10. Cheap tobacco may raise net. Cigarette makers fortified against sales drop by low-cost raw materials. Barrons 12(36): 13. Sept. 5, 1932. 284.8 B27

"Production in pounds of various varieties of American tobacco and the proportion of each exported in 1931 and 1932 are shown" in a table.

- 11. [Coffman, Paul B.] Tobacco industry. 36pp. New York, Poor's publishing company [1933.] Fed. Trade Comn. Libr.

  Not seen.
- 12. Faced by "starvation prices", the tobacco planter revolts. Crop curtailment, revival of pools may help, but this year's market offers little help. Business Week No. 122, pp. 22-23. Jan. 6, 1932. 280.8 Sy8

Tells of the critical condition of the southern tobacco planters who blane the "Big 4" tobacco companies for their difficulties.

- 13. Farm contrasts. Potatoes a drug in the East, not so bad in the West. Flue-cured tobacco has a boom. Business Week, nc. 27a, p. 27. Nov. 3, 1934. 280.8 Sy8
- 14. Flannagan, Roy C. Virginia tobacco. 16pp., illus. Richmond, The Virginia state chamber of commerce [1938] Pam. Coll.

  "A reprint from the Richmond News Leader."

  A popular article on the raising of tobacco in Virginia culture, diseases and pests, flue-curing, sorting or grading, packing, selling, and manufacture.
- 15. Florance, Howard. Tobacco: a story of farming, taxes, and business.

  Rev. of Reviews and World's Work 87(3): 32-34, 50. March 1933.

  110 Am32

On the importance of tobacco as an industry and as a source of revenue even during depression. Information is also given on the four companies that dominate the cigarette industry - the American Tobacco Company, R. J. Reynolds Tobacco Company, the Liggett & Myers Tobacco Company, and the P. Lorillard Company.

- 16. Floyd, E. Y. Factors affecting the quality of flue-cured tobacco.

  N. C. State Col. Agr. and Engin., Agr. Ext. Serv. Ext. Circ. 212,
  7pp., illus. Raleigh, 1936.

  For harvesting, curing, grading and marketing see pp. 4-5.

  A sample score card to record the practices used by the producer in growing tobacco is given on pp. 6-7.
- 17. Floyd, E. Y. Producing quality burley tobacco in North Carolina.
  N. C. State Col. Agr. and Engin., Agr. Ext. Serv. Ext. Circ.
  214, 10pp., illus. Raleigh, 1937.
  Harvesting, grading and marketing, pp. 8-10.
- 18. Gage, Charles E. Studies of tobacco crop, stocks and market. News and other services provided by Bureau of agricultural economics as aid to growers and distributors. U. S. Daily 7(168): 8. Sept. 21, 1932.
- 19. Gage, Charles E. Tobacco-growing districts. Map. Washington, D. C., U. S. Dept. of agriculture, Bureau of agricultural economics, Tobacco section, 1933. 1 Ec7T

  Stamped on map "Prepared with the assistance of Frank B. Wilkinson and J. V. Morrow, Tobacco Section, H. F. Bryant, H. M. Taylor, Frank Parker and other agricultural statisticians of the Bureau's field force, and of many informed members of the tobacco trade."
- 20. Gage, Charles E. What are current changes in American consumers!

  habits? Tobacco 95(24): 25-26, 94. Mar. 30, 1933. 286.89 T552

  Changes in tobacco consuming habits and their possible economic effects.

21. Gibson, W. L., Jr. An economic study of farming in Appoint County, Virginia. Va. Agr. Expt. Sta. Bull. 311, 47pp., illus. Blacks-burg, 1937.

Tobacco was one of the crops for which information was collected.

Factors affecting the yield of tobacco, pp. 32-37.

22. Hayes, H. K., and Lein, C. H. Tobacco growing in Minnesota. Minn. Univ. Agr. Ext. Div. Special Bull. 156, 12pp., illus. University Farm, St. Paul, 1932.

References, p. 12.

Tobacco production in the United States, pp. 2-3; Cost of production, pp. 3-4; Distribution of labor, p. 4; Harvesting, bundling and fermentation on the farm are dealt with on pp. 11-12.

- 23. Hunt, Russell A. Getting the most for the tobacco crop. Prog. Farmer (Ky.-Tenn. ed.) 53(1): 10. January 1938. 6 P942K

  Among other things, the author suggests marketing while demand is best and grading at home.
- /24. Hurley, Ray, and DeVault, S. H. Production, marketing and consumption of Maryland tobacco. Md. Agr. Expt. Sta. Bull. 382, pp. 187-289. College Park, 1935.

This study was undertaken in order to determine: "1. The quantities and cost of labor and materials used in production. 2. Causes for variations in the cost of production and in the price received.

3. Present practices used in production. 4. Methods, practices and agencies involved in buying and selling tobacco on the Baltimore market. 5. Domestic and foreign distribution of Maryland tobacco.

6. Use and consumption of Maryland tobacco. 7. Recommendations and suggestions for increasing the income of tobacco growers and for improving practices and methods of production and marketing." - p. 187.

Illustrated by charts and 77 statistical tables.

25. Ingalls, Walter Renton. Changes in consumption of the chief commodities in the United States. Annalist 40(1018): 107. July 22, 1932. 284.8 N48

A table is given which shows per capita consumption of the principal commodities in the United States (including tobacco) for the years 1920-22, 1923-25, 1926-28, 1929-31 and 1931.

26. Landon, Charles E. The tobacco growing industry of North Carolina. Econ. Geogr. 10(3): 239-253, illus. July 1934. 278.8 Ec7

Among the topics discussed are natural conditions influencing growth, climate, soil, the seed bed, field preparation, transplanting, cultivation, harvesting, curing, curing barns, farm methods and organization, tenancy, labor requirements, cost of production, and social conditions of the tobacco-growing areas.

27. McAuliffe, Kenneth J. Adjusting railroad rates on tobacco products.

Keen competition for export trade brings freight cases frequently before Interstate Commerce Commission. U. S. Daily 7(171): 1378. Sept. 26, 1932.

One of a series of articles presenting a topical survey of

the Federal government.

28. Mandelson, L. F. The tobacco-growing industry in the United States of America. Queensland Dept. Agr. and Stock, Div. Entom. and Plant Path. Bull. 14, August 1936, n.s., 105pp., illus. [Brisbane, D. Whyte, government printer 1936.] 423.92 Q3B n.s.

"First published in four parts in the 'Queensland Agricultural Journal', vol. XLV, pts. 5 and 6, May and June 1936, and vol. XLVI,

pts. 1 and 2, July and August 1936."

Contents: Tobacco statistics; where tobacco is grown; the American tobacco season; classes and types of tobacco; tobacco farms; flue-cured tobacco (soils, cultivation, curing, bulking and grading, marketing, redrying, storage and manufacture, etc.); light air-cured tobaccos; dark air-cured tobaccos; dark fire-cured tobaccos; cigar tobaccos; tobacco diseases; tobacco pests; miscellaneous research activities.

29. Middaugh, W. S. Tobacco farm study. Conn. State Col., Ext. Serv. Econ. Digest for Conn. Agr. no. 52, pp. 411-412. Storrs, May-June 1934. 275.28 Ec7

A brief report of a census of farms in Connecticut which had facilities for tobacco production.

- 30. Miller, John Goodrum. The black patch war. 87pp. Chapel Hill, The University of North Carolina press, 1936. 277.031 M6l

  The story of the black patch war in the Black Tobacco Belt of Kentucky and Tennessee and the case of Bob and Mary Lou Hollowell.
- 31. Moss, E. G., and Bullock, J. F. The culture of flue-cured tobacco in North Carolina. N. C. Dept. Agr. Bull., 28pp. Raleigh, January 1933. 2 N81B

Contains information on production and price of flue-cured tobacco, soil types, soil management and crop rotations, fertilizers, manure, varieties, preparation and care of seed beds, preparation of the soil for transplanting, distance of planting, cultivation, diseases, insects, selection of seed plants, topping and suckering, harvesting, curing, and grading and marketing.

32. My lady nicotine. Business Week no. 340, p. 28. Mar. 7, 1936. 280.8 Sy8

"New farm industries are the objective of several plans being developed by the Department of Agriculture. If successful, these plans would take present surpluses into industry for the manufacture of new things or of things to replace imports, thus giving permanent relief.

"Some of the products now being studied are: (1) Nicotine, produced from dark tobacco...(2) Alcohol, produced from corn surpluses...(3) Cotton for road-building...(4) Starch, produced from surplus sweet potatoes...(5) Soybean products...(6) Domestic substitutes for foreign oils...

"Administrator Chester Davis, of AAA, thinks there is plenty of authority under the present law to undertake the stimulation of all these enterprises. But he also thinks that they will

develop slowly, over many years."

33. New York trust company. Tobacco. Agricultural commodity and manufactured product. N. Y. Trust Co. Index 15(12): 252-255, 258-261.

December 1935. 280.8 N48

Discusses the present situation in the tobacco industry, tobacco growing and the AAA, the effect of the reduction program upon the export trade, domestic manufacture and taxation. The article is concluded as follows:

"With tobacco growers threatened with the loss of foreign markets as exports continue to decline, and manufacturers of tobacco products forced to cope with higher production costs and a heavy burden of taxation, the tobacco industry in this country is not without its serious problems. Nevertheless, the contimued upward trend of domestic consumption, and the probability that, in some instance's, foreign, demand for the superior American product will again make itself felt as economic recovery increases foreign purchasing power, hold out a promising assurance for the future of tobacco cultivation. Furthermore, if manufacturers are able to secure some relief in the matter of taxation, especially in regard to the processing taxes, the rates of which for certain grades have recently been adjusted, their present margins of profit should be increased. With cigarette smoking becoming an even more common practice among the men and women of the younger generations, there is no reason to believe that the limits of tobacco consumption have yet been reached."

34. New York trust company. The tobacco industry. N. Y. Trust Co. Index 12(12): 244-247, 250-252. December 1932. 280.8 N48

Figures from the Bureau of Foreign and Domestic Commerce are quoted on the value of tobacco as an export crop.

A table from figures compiled by Bureau of Internal Revenue shows domestic consumption of unstemmed leaf in chewing tobacco and snuff, cigarettes, and cigars; also per cent of total used in U. S. for chewing tobacco and snuff, cigarettes and cigars 1921-1931.

A table shows the number of cigar factories in operation in 1921, 1928, 1929 and 1930 the factories are classified according to output., also per cent of the total cigars manufactued by each class of factories, is shown for 1921, 1929 and 1930.

In conclusion, trends and the outlook for the industry are discussed.

35. Parkins, A. E. The South, its economic-geographic development. 528pp., illus. New York, J. Wiley & sons, inc.; London, Chapman & Hall, limited, 1938. 278.002 P22
Bibliography, pp. 506-518.

"This volume is an attempt to describe the civilization of the South, mainly in its economic-geographic aspects, and to interpret this civilization in terms of its regional setting and its historical antecedents. In brief, it is a study of the evolution of Southern civilization." - Preface.

Chapter IX, The Agricultural South Today - The Agricultural Regions, contains a section on tobacco, pp. 250-254.

- 36. Posey, W. B. Tobacco culture in Maryland. Md. Univ., Ext. Serv. Bull. 65, 58pp., illus. College Park, 1932. 275.29 M36B Harvesting, curing, stripping, packing, shipping, selling, pp. 26-38.
- 77. Purves, C. M., Hicks, John A., and Thomson, Claudia. Tobacco income highest since 1919. U. S. Dept. Agr., Bur. Agr. Econ., Agr. Situation 22(5): 15-16. May 1938. 1 Ec7Ag

  "This is the second of a series of income estimates by the Bureau of Agricultural Economics, for the period 1909 to date.

  These estimates were prepared by C. M. Purves and John A. Hicks, assisted by Miss Claudia Thomson, under the direction of the Farm Income Committee."

Accompanied by a table and chart which summarize the estimates of cash income by classes and types, 1909-1937.

- 38. [U. S. Dept. of agriculture, Bureau of agricultural economics.]
  Elements and degrees of quality in tobacco. lp., processed.
  [Washington, D. C., 1936?] 1.9 Ec714E
- 39. Whitefield, George D. Factors affecting market demand for cigar leaf tobacco. Amer. Inst. Coop. Amer. Coop. 1934: 267-270. Washington, D. C. [1934] 280.29 Am3A Concerned mainly with Wisconsin cigar leaf tobacco.
- 40. Williamson, B. F. Growing good tobacco. Clemson Agr. Col., Ext. Circ. 118, 7pp. Clemson College, S. C., 1932. 275.29 So8E Curing and marketing suggestions are given on pp. 6-7.
- 41. Wisconsin Agricultural experiment station. Science safeguards crops, livestock, farm income. Annual report of the director, 1933-1934. 167pp. Madison, June 1935.

  Measure utilization of Wisconsin tobacco preport of study

made by Henry H. Bakken and M. A. Abrahansen pp. 77-81.

## Agricultural Adjustment and Control Programs

42. AAA's new disguise. House passes Kerr bill, which may be model for "little AAA's." Business Week, no. 346, p. 48. Apr. 18, 1936. 280.8 Sy8

Regarding the Kerr bill which provides for the sanctioning of state compacts for the control of tobacco production. The writer sees the old AAA under a new name.

43. Chamber of commerce of the United States of America, Agricultural department committee. Agricultural prices and production under the Adjustment administration. Committee report. 50pp. Washington, D. C., 1935. 281.12 C353

A. C. Hardison was chairman of the committee.

The tobacco control program (the background, factors favoring control, features of the control program, the Kerr-Smith tobacco control act, elements of administrative policy, conclusions), pp. 35-37. The following is quoted from the conclusions:

"On the whole, the tobacco control program seems to have been the most satisfactory of the production and price adjustment programs..."

44. Ciriacy-Wantrup, Siegfried von. Ziele und ergebnisse der landwirtschaftspolitik in den Vereinigten Staaten seit 1933. [Germany.]
Reichsministerium für Ernährung u. Landwirtschaft. Berichte über
Landwirtschaft (n.F.) 21(3): 530-596. 1936. 18 G31
Not examined.

This article is reviewed by Walter Bauer in Agr. Econ. Lit. 11(4): 293-298. April 1937. The following on tobacco is quoted from the review:

"The larger part of the article is dedicated to the discussion of the various commodity programs [under the A.A.A.]. The conclusions may be briefly summarized as follows...

"The tobacco program, besides having improved the financial situation of tobacco growers by restriction of production, has successfully shown what strong organization of the farners can achieve against powerful buyers' monopolies. In view of the large surpluses on hand, restriction of production was economically justified."

45. Crop control by taxation. U. S. Law Week 2(33): 1 (col. 2), 15 (col. 2). Apr. 16, 1935. 274.008 Un32

The Kerr-Smith Act was declared unconstitutional on April 12 by Federal Judge Charles I. Dawson, of the United States District Court of Louisville, Ky.

46. Gholson, H. C. How control tobacco production? Four changes in Kerr-Snith bill are advocated. Prog. Farner (Carolinas-Va. ed.) 49(11): 23, 35. November 1934. 6 P945

Also published in the Kentucky-Tennessee, and Georgia-Alabama editions.

- 47. Graves, W. W., Jr. Effects of AAA on tobacco production. Harvard Business Rev. 13(4): 463-474. Summer 1935. 280.8 H262

  The writer concludes that the "AAA programs were, without question, a large factor in materially increasing returns received on the whole 1933 and 1934 tobacco crops", but doubts the wisdom of continuing the program lost it destroy our export markets.

  "Even in its short-run effects the plan has been greatest benefit to growers of those tobaccos which were in the strongest competitive positions, particularly the flue-cured growers. Only a restoration of full competitive status, as soon as practical, will bring the greatest returns to the growers over a long period. Surely a successful short-run plan is better than a long-run disaster unless America chooses complete nationalism."
- 48. Hanna, John. Agricultural cooperation in tobacco. Law and Contemporary Problems 1(3): 292-324. June 1934. 274.008 L41
- 49. Hutson, John B. The Agricultural adjustment administration program for tobacco. 4pp., processed. [Washington, D. C.] U. S. Dept. of agriculture, Agricultural adjustment administration, Tobacco section [1933]. 1.94 T55Aa

  Written in the form of question and answer.
- 50. Hutson, John B. The agricultural adjustment program for Kentucky tobacco growers. Address...before Kentucky farm and home convention, Lexington, Ky., January 26, at 2:00 p.m. 13pp., processed. Washington, D. C., U. S. Dept. of agriculture, Agricultural adjustment administration, 1934. (Press release) 1.94 T55Ag
- 51. Hutson, John B. The application of the Agricultural Adjustment Act to tobacco cooperation. Amer. Inst. Coop. Amer. Coop. (1933) 9: 477-484. Washington, D. C. [1934] 280.29 Amaa Discussion, pp. 484-488.

  Also issued by the Agricultural Adjustment Administration, U. S. Dept. of Agriculture in processed form (9pp.). 1.94 T55Ap
- 52. Hutson, John B. Developments in a program for tobacco growers.

  Address...before a farmers meeting at Chatham, Virginia, July 4,
  1934. 12pp., processed. Washington, D. C., [U. S. Dept. of
  agriculture, Agricultural adjustment administration] 1934. 1.94 T55D

  Also issued as U. S. Dept. Agr., Agr. Adjustment Admin.
  Discussion Statement No. 7. (1.94 Ad4Di)
- 53. Hutson, John B. Facing the fire-cured tobacco program. 9pp., processed. [Washington, D. C., U. S. Dept. of agriculture, Agricultural adjustment administration] 1934. 1.94 T55Fa

  Address delivered at the farmers meeting at Twin Lakes, Virginia, Aug. 10, 1934.

- 54. Hutson, John B. The flue-cured tobacco adjustment program for 1935. 5pp., processed. [Washington, D. C., U. S. Dept. of agriculture, Agricultural adjustment administration, 1935] 1.94 T55H
- 55. Hutson, John B. Fundamentals of the burley tobacco program.

  5pp., processed. [Washington, D. C.] U. S. Dept. of agriculture,
  Agricultural adjustment administration [1933?] 1.94 T55Fu
- 56. Hutson, John B. Marketing quota referenda. 4pp., processed. [Washington, D. C., U. S. Dept. of agriculture, Agricultural adjustment administration; 1938. 1.94 T55H

  Radio talk on the Farm and Home Hour, Feb. 25, 1938, to the cotton growers and to the growers of flue-cured and dark tobacco who were to vote on March 12th on whether or not they wanted marketing quotas for their crops.
- 57. Hutson, John B. A program for tobacco growers. 12pp., processed.

  [Washington, D. C., U. S. Dept. of agriculture, Agricultural adjustment administration, 1934] 1.94 T55Pro

  Address before the Kentucky Farm Bureau Federation, Louisville, Ky., Jan. 10, 1934.

  Also published in Bureau Farmer [Ky. Farm Bureau News] 9(6): 10, 10b, 10d. February 1934.
- 58. Hutson, John B. Tobacco and cotton under the new farm act. 11pp., processed. [Washington, D. C., U. S. Dept. of agriculture, Agricultural adjustment administration] 1938. 1.94 T55H

  Address at a farm meeting in Raleigh, N. C., Feb. 18, 1938 on how the provisions of the Agricultural Adjustment Act of 1938 will affect tobacco and cotton in 1938 and how they will affect the conservation program of 1936 and 1937.
- 59. Hutson, John B. Tobacco and the farn program. 12pp., processed.

  [Washington, D. C., U. S. Dept. of agriculture, Bureau of agricultural economics] 1937. 1.94 T55H

  Address at the annual Pitt County Farn Bureau picnic at Greenville, N. C., July 2, 1937, on the flue-cured tobacco situation and the agricultural conservation program.
- 60. Hutson, John B. Tobacco growers put in three categories. Under the new act [Kerr-Smith Tobacco Act] the most favored group is that which cooperates for the reduction of the crop. New York Times, July 8, 1934. Clipping in Pam. Coll.
- 61. Hutson, John B. Tobacco growers should stick together. South.

  Planter 95(10): 4, 21. October 1934. 6 So89

  "By cooperative effort this year the growers of flue cured

tobacco have played the game, adjusted their production and are sitting on top of the world. They have run their own show and should repeat it next year."

- o2. Hutson, John B. The tobacco program and the Kerr-Smith act. Assoc. Land-Grant Colleges and Universities. Proc. (1934) 48: 177-179. [1935] 4 As7
  Also issued in processed form by the Agricultural Adjustment
  - Also issued in processed form by the Agricultural Adjustment Administration, U. S. Dept. of Agriculture in 1934. (1.94 T55H)
- 63. Kilgore, Ben. Permanent tobacco program. Bureau Farmer (Ky. ed.)
  10(5): 10a, 10b. January 1935. 280.82 B89

  This is the substance of a talk given before the annual convention of the American Farm Bureau Federation. Urges the continuation of the Kerr-Smith Tobacco Act on a permanent basis.
- 64. Kilgoro, Ben. Tobacco farmers must complete the cure. Prog. Farmer (Ky.-Tenn. ed.) 49(7): 5, 25. July 1934. 6 P945K

  Tobacco farmers must complete the cure begun by the tobacco production control programs. Measures taken "will probably be in the form of new or supplementary legislation to perfect the programs and to make them fully operative to the maximum number of tobacco growers."
- 65. Knapp, Joseph G., and Paramore, L. R. Flue-cured tobacco developments under the AAA. Law and Contemporary Problems 1(3): 325-348.

  June, 1934. 274.008 L41
- 66. [Lacey, John J.] Ups and downs of tar heel farming. Nation's Agr. 13(7): 1-2, 13. June 1938. 280.82 B89

  The vicissitudes of tobacco farmers in Pitt County, N. C., and their practically unanimous belief in production control.
- 67. Maggs. Douglas B. Congressional power to control cotton and tobacco production. Law and Contemporary Problems 1(3): 376-389.

  June 1934. 274.008 L41
- 68. Mathis, George W. Companies affected by new farm legislation.

  Some industries will be benefited, others unfavorably affected.

  Mag. Wall St. 61(11): 702-703, 734. Mar. 12, 1938. 286.8 M27

  Discusses the probable effects of the Agricultural Adjustment

  Act of 1938 on mail order companies, farm equipment manufacturers,
  fertilizer companies, cotton and corn products companies, tobacco
  companies, etc.
- 69. National fertilizer association. The agricultural adjustment act of 1938; its general background and a summary of some of its provisions. 34pp., processed. Washington, D. C., 1938. 281.12 N216
  Provisions relating to tobacco, pp. 27-31.

70. Nourse, Edwin G., Davis, Joseph G., and Black, John D. Three years of the Agricultural adjustment administration. 600pp. Washington, D. C., The Brookings institution, 1937. 281.12 N85

Chapter IV is a Summary View of AAA Programs. Pages 100-102

of this chapter deal with tobacco.

Chapter V is entitled "Experience in Controlling Production." Pages 139-144 of this chapter are devoted to tobacco.

Chapter X considers the Effect on Farmers! Returns. Pages 309-315 of this chapter sum up the effect of the Agricultural Adjustment Administration upon tobacco prices and the income of farmers from tobacco.

Other references to tobacco may be found through consulting the index.

Table 2, p. 585, gives statistics of rental and benefit payments through Dec. 31, 1935, analyzed by state and commodity (including tobacco). Table 3, p. 586 gives statistics of rental and benefit payments by commodity and year, 1933-Nov. 1, 1936. Statistics of revenue collected from processing and related taxes, by commodity and year are given in table 4, p. 587.

71. Rowe, Harold B. Tobacco under the AAA. 317pp. Washington, D. C.,
The Brookings institution, 1935. (Institute of economics of the
Brookings institution. Publication no. 62) 281.369 R79

The writer "undertakes, on the basis of a careful analysis of the results of two years of operation, to evaluate the several procedures as possible methods to be employed in a more permanent planning program for the stabilization of the tobacco growing industry."

Chapter titles: I. Legislative and policy basis for the program; II. Tobacco growing and marketing; III. The tobacco situation in 1933; IV. The tobacco program; V. Marketing agreements; VI. Plans for controlling tobacco production; VII. Operation of the production plans. VIII. Financing the program; IX. Results of the program in 1933 and 1934; X. Longer term possibilities and limitations.

Contains the following appendices: A. Tobacco statistics [farm value, acreage harvested, production, stocks, supply, disappearance, exports, farm prices (by types or groups of types); consumption of principal tobacco products; consumption of cigars by principal price classes; B. Marketing agreement for flue-cured tobacco; C. Other tobacco proposals considered; D. Summary of tobacco production adjustment plans; E. Articles of association and regulations for control associations; F. Tobacco processing tax rates.

72. Shepard, William. Tobacco goes to blazes. New Repub. 78(1005): 104.
Mar. 7, 1934. 280.8 N

A letter to the editor in which the writer tells of the disastrous effects of the government's program in the dark-fired tobacco belt of Virginia.

73. Taeusch, Carl F. Report to Dr. H. R. Tolley, administrator, A.A.A., on the cotton and tobacco referenda held March 12, 1938. 48pp., processed. [Washington, D. C.] 1938. 1.94 Ad472Rt

The following is quoted from Dr. Tolley's memorandum requesting

the study:

"...a careful analysis of the recent referendums is now to be instituted.

"The purpose will be first to record accurately our experience with them, second to appraise objectively whether the procedure was democratic and to ascertain whether the work of informing farmers was fair and objective, and third, to find out and report upon the efficiency, fairness and smoothness of the operation of the election machinery."

- 74. Tobacco relief. "Adjustment programs" replace night riders in reducing acreage. Business Week, no. 229, pp. 9-10. Jan. 20, 1934. 280.8 Sy8
- 75. Tobacco strike. Rebellious farmers who cut their acreage are getting higher prices this year. Business Week, no. 174, pp. 4-5. Jan. 4, 1933. 280.8 Sy8
- 76. U. S. Congress, House, Committee on agriculture. Amend and extend Kerr-Smith tobacco act... Report. To accompany H.R. 8677]. 74th Cong., 1st sess. House Rept. 1525, 8pp. [Washington, D. C., U. S. Govt. print. off.] July 15, 1935.
- 77. U. S. Congress, House, Committee on agriculture. Amending section 312 of Agricultural adjustment act of 1938... Report [To accompany H.R. 9817]. 75th Cong., 3d sess. House Rept. 1964, 2pp. [Washington, D. C., U. S. Govt. print. off.] Mar. 13, 1938.
- 78. U. S. Congress, House, Committee on agriculture. Amending section 312 of Agricultural adjustment act of 1938... Report [To accompany S. 3655] 75th Cong., 3d sess., House Rept. 1963, 2pp. [Washington, D. C., U. S. Govt. print. off.] Mar. 17, 1938.

  "The suggested amendment to section 312 would provide for marketing quotas on the 1938 crop of burley tobacco subject to approval by two-thirds of the producers voting in a referendum."
- 79. U. S. Congress, House, Committee on agriculture. Kerr tobacco control bill. Hearing before a subcommittee...Seventy-third Congress, second session on H.R. 8398. April 23 and 25, 1934. Serial 0. 7lpp. Washington, U. S. Govt. print. off., 1934. 281.369 Un3

  The purpose of the bill is stated to be "to place the tobaccogrowing industry on a sound financial and economic basis, to prevent unfair competition and practices in the production and marketing of tobacco entering into the channels of interstate and

foreign commerce." Those testifying were: A. E. Anderson; Representatives T. G. Burch, J. Bayard Clark, Franklin W. Hancock, Jr., John H. Kerr, Olcott F. King, Herman Paul Kopplenann, William Bradley Umstead, and Lindsay Carter Warren; Erastus D. Burnham; James A. Cannon; J. M. Dowd; H. F. Farnham; John M. Goodman; J. B. Hutson; George A. Peckham; Frank Taylor.

80. U. S. Congress, House, Conmittee on agriculture. Kerr tobacco control bill...Report [To accompany H.R. 9690]. 73d Cong., 2d sess., House Rept. 1745, 8pp. [Washington, D. C., U. S. Govt. print. off.] May 22, 1934.

On pp. 5-8 are given the reports of the Secretary of Agricul-

on pp. 5-8 are given the reports of the Secretary of Agriculture and J. B. Hutson on the proposed legislation.

- 81. U. S. Congress, House, Committee on appropriations. Windup operations incident to repeal of the Bankhead cotton act of 1934, Kerr-Smith tobacco act, and Potato act of 1935. Hearings before the subcommittee of House Committee on appropriations in charge of deficiency appropriations, Seventy-fourth Congress, second session, H. J. Res. 503, H. J. Res. 514. 27pp. Washington, U. S. Govt. print. off., 1936. 281.12 Un33W
- 82. U. S. Congress, Senate, Committee on agriculture and forestry. Tobacco control bill... Report [To accompany H.R. 9690] 73d Cong., 2d sess., Senate Rept. 1396, 5pp. [Washington, D. C., U. S. Govt. print. off.] June 12, 1934.

  In addition to a general statement and explanation of the bill

the report includes a report made by the Secretary of Agriculture on the bill.

- 83. U. S. Dept. of agriculture. The year in agriculture. The Secretary's report to the President, November 15, 1933. U. S. Dept. Agr. Yearbook of Agriculture 1934: 1-99. Washington, D. C., 1934. 1 Ag84Y

  Reducing tobacco production, pp. 44-49.
- 84. U. S. Dept. of agriculture, Agricultural adjustment administration.

  The A.A.A. farm program for cigar-tobacco growers. 4pp.

  Washington, D. C., March 1938. (38-Tobacco-4) 1.42 T55
- 85. U. S. Dept. of agriculture, Agricultural adjustment administration.

  Administrative rulings relating to tobacco production adjustment contracts. 10pp. Washington, D. C., February 1934. (Form T-77) 1.4 T55T

Numerous supplements to Form T-77 have been issued, also several amendments.

86. U. S. Dept. of agriculture, Agricultural adjustment administration.

Administrative rulings with respect to the organization and operation of tobacco production control associations. 3pp. [Washington, D. C.] 1934. (Form T-73) 1.4 T55T

87. U. S. Dept. of agriculture, Agricultural adjustment administration.

Agricultural adjustment; a report of administration of the Agricultural adjustment act May 1933 to February 1934. 393pp., illus.

Washington, D. C., 1934. (G-8) 1.4 Ad4Ge

Tobacco, ch. 5, pp. 69-95. Gives salient facts about tobacco production and then deals separately with the programs for cigar, flue-cured, burley, fire-cured, dark air-cured, Maryland, and Puerto Rico cigar-leaf tobacco, and with codes of fair

competition.

Tobacco is included in table 33, p. 277, which gives credits and disbursements, May 12, 1933 to Dec. 31, 1933; in table 35, p. 280, which gives a summary of estimated collections and expenditures for production control programs used in preparation of 1935 budget; in table 37, p. 281, which gives a summary of tax collections to Dec. 31, 1933.

Exhibit 4, pp. 290-293, gives estimated collections and expenditures covering the tobacco marketing period Oct. 1, 1933,

to Sept. 30, 1935.

Exhibits 24-27, pp. 347-357, give forms of production adjustment contracts for flue-cured (types 11, 12, 13, 14), burley (type 31), Georgia-Florida (type 62), and Miami Valley (types 42, 43, 44) tobacco.

88. U. S. Dept. of agriculture, Agricultural adjustment administration.

The Agricultural adjustment act of 1938 in relation to flue-cured tobacco. 4pp. [Washington, D. C.] February 1938. (38-Tobacco-2) 1.42 T55

Written in the form of question and answer on the following: general features of the act; marketing quotas; referendum; determination of state quotas; division of state quotas among farms; penalties; transfer of quotas; marketing quotas and the agricultural conservation program.

89. U. S. Dept. of agriculture, Agricultural adjustment administration.

Agricultural adjustment in 1934; a report of administration of
the Agricultural adjustment act, February 15, 1934, to December
31, 1934. 456pp. Washington, D. C., U. S. Govt. print. off.,
1935. (G-32) 1.4 Ad4Ge

Tobacco, ch. 7, pp. 135-159. Includes sections on the Kerr-Smith Tobacco Act, cigar tobacco, flue-cured tobacco, burley tobacco, fire-cured tobacco, dark air-cured tobacco, and Maryland tobacco.

The text of the Kerr Tobacco Act is given on pp. 338-343.

A table on pp. 354-355 gives statistics of tobacco rental and benefit payments through Dec. 31, 1934, analyzed by state and month. Exhibit 12, pp. 358-435 gives similar statistics by states and counties.

Exhibit 20, p. 444, gives statistics of the number of adjustment contracts accepted by commodities and by states as of Dec. 31, 1934. For additional references see the index under subjects Kerr-Smith Tobacco Act, and Tobacco.

90. U. S. Dept. of agriculture, Agricultural adjustment administration.

Agricultural adjustment 1933 to 1935; a report of administration of the Agricultural adjustment act, May 12, 1933, to December 31, 1935. 322pp. Washington, D. C., U. S. Govt. print. off., 1936. (G-55) 1.4 Ad4Ge

Table 10, p. 47, gives statistics of the estimated number of acres retired under wheat, cotton, tobacco, and corn-hog contracts,

by states, 1935.

For brief statements regarding court cases and decisions under the Kerr-Smith Tobacco Act see pp. 98 and 103.

Chapter 13, pp. 183-209, contains the report on the tobacco production adjustment program. Subtopics: I. Tobacco as a basic commodity; II. Grower participation in the programs; III. Special types of production-adjustment contracts; IV. Programs for different types of tobacco (cigar-leaf, flue-cured, burley, fire-cured, dark air-cured, Maryland); V. The Kerr Tobacco Act; VI. Referenda in 1935 on continuance of tobacco adjustment programs; VII. Contracts proposed for 1936-39.

For additional references to tobacco see the index under sub-

jects Kerr-Smith Tobacco Act, and Tobacco.

Accompanied by charts and statistical tables.

91. U. S. Dept. of agriculture, Agricultural adjustment administration.
Agricultural conservation 1936; a report of the activities of the
Agricultural adjustment administration under the provisions of
the Agricultural adjustment act, the Soil conservation and domestic
allotment act, and related legislation, from January 1, 1936,
through December 31, 1936. 200pp. Washington, D. C., U. S. Govt.
print. off., 1937. (G-71) 1.4 Ad4Ge

The Agricultural Conservation Program in 1936, ch. 1, pp. 21-52.

The tobacco regions, pp. 34-36, 48, 50.

The amount loaned on tobacco by the Commodity Credit Corporation is given on p. 142.

Exhibit 2, pp. 144-145, gives a summary statement of rental and benefit payments nade during the calendar year 1936, by states and commodity, including tobacco.

Exhibit 3, pp. 146-147, gives statistics of the general administrative expenses paid during the calendar year 1936, by states

and commodity, including tobacco.

Appendix D, p. 193, gives data on diversion, allotments, and soil-building practices carried out under the 1936 agricultural conservation program. Acreage diverted for payment of burley, flue-cured, and other tobacco, is included in the data given.

92. U. S. Dept. of agriculture, Agricultural adjustment administration.

Approve plans for administration of Kerr-Smith tobacco act. 2pp.,
processed. [Washington, D. C., 1934?] 1.94 T55M

- 93. U. S. Dept. of agriculture, Agricultural adjustment administration.

  Articles of association of the tobacco production control association (an unincorporated association). 4pp. [Washington, D. C., 1934] (Form T-58) 1.4 T55T
- 94. U. S. Dept. of agriculture, Agricultural adjustment administration.

  The burley tobacco adjustment program. Information for producers.

  8pp. Washington, D. C., December 1933. (Form T-41) 1.4 T55T
- 95. U. S. Dept. of agriculture, Agricultural adjustment administration.

  Burley tobacco facts and the new act. 4pp. Washington, D. C.,

  March 1938. (38-Tobacco-5) 1.42 T55

"This statement presents a summary of the Burley tobacco situation together with questions and answers relating to the new Act." Contains questions and answers on the general features of the Act, marketing quotas, the referendum, state quotas, penalties, transfer of quotas, and marketing quotas and the agricultural conservation program.

Statistics of acreage, yield, price, value, production, stocks, supply, and estimated domestic consumption, and exports of burley tobacco, 1919-1937 are given.

- 96. U. S. Dept. of agriculture, Agricultural adjustment administration.

  Burley tobacco production adjustment program. Instructions to
  field workers for sign-up campaign, Kentucky, Tennessee, North
  Carolina, Virginia, West Virginia, Ohio, Indiana, Missouri.
  14pp. Washington, D. C., December 1933. (Form T-48) 1.4 T55T
- 97. [U. S. Dept. of agriculture, Agricultural adjustment administration.]
  Cigar-leaf tobacco adjustment plan (filler and binder types).
  3pp., processed. [Washington, D. C., 1933.] 1.94 T55C
  Includes a table entitled "New England Broad-leaf and Havana Seed" (types 51 and 52). Payments for each acre of agreed reduction in 1933 tobacco crop, assuming different receipts per acre of tobacco harvested on a given farm in 1933.
- 98. U. S. Dept. of agriculture, Agricultural adjustment administration.
  Cigar-tobacco acreage adjustment program. Instructions to field
  workers for making certification of performance for first payment
  of 1933 in New England, New York, Pennsylvania, Ohio, Indiana,
  Wiscensin, and Minnesota. 6pp. Washington, D. C., 1933.
  (Form T-14) 1.4 T55Ct; 1.4 T55T
- 99. U. S. Dept. of agriculture, Agricultural adjustment administration.
  Cigar-tobacco acreage adjustment program. Instructions to field
  workers for sign-up campaigns in New England, New York, Pennsylvania,
  Ohio, Indiana, Wisconsin, and Minnesota. 10pp. [Washington, D. C.,
  1933.] (Form T-5) 1.4 T55C; 1.4 T55T

- 100. U. S. Dept. of agriculture, Agricultural adjustment administration.

  Cigar-tobacco acreage adjustment program. Statement of policy.

  lp. Washington, D. C., July 1933. (Form T-11) 1.4 T55Ci;

  1.4 T55T
- 101. U. S. Dept. of agriculture, Agricultural adjustment administration.

  The dark air-cured tobacco adjustment program. Information for producers. 8pp. Washington, D. C., December 1933. (Form T-51) 1.4 T55T

Written in the form of question and answer.

- 102. U. S. Dept. of agriculture, Agricultural adjustment administration.

  Dark air-cured tobacco production adjustment program. Instructions to field workers for sign-up campaign, Kentucky, Tennessee, Virginia, Indiana. 13pp. Washington, D. C., December 1933. (Form T-53) 1.4 T55T
- 103. U. S. Dept. of agriculture, Agricultural adjustment administration.

  Dark air-cured tobacco. The problem for 1934. 4pp. Washington;

  D. C., December 1934. (Form T-55) 1.4 T55T

  Illustrated by charts showing consumption and exports of United States dark air-cured tobacco; per capita consumption of chewing tobacco in the United States; supply and price of dark air-cured tobacco in the United States.
- 104. U. S. Dept. of agriculture, Agricultural adjustment administration.

  Determination and proclamation pursuant to subsection (b) of section 3 of the Kerr-Smith tobacco control act, approved June 28, 1934. 2pp., processed. [Washington, D. C., 1935] 1.94 T55De Proclamation by the Secretary of Agriculture proclaiming that growers of specified types of tobacco "favor the imposition of the tax provided for by subsection (a) of section 3 of the...

  [Kerr-Smith tobacco] Act and (2) that the imposition of said tax is necessary for the orderly marketing of such tobacco in interstate and foreign commerce and to effectuate the declared policy of said Act."
- 105. U. S. Dept. of agriculture, Agricultural adjustment administration.

  Fire-cured and dark air-cured tobacco. 4pp. [Washington, D. C.]

  February 1938. (38-Tobacco-3) 1.42 T55

"This statement presents the fire-cured and dark air-cured tobacco situation, together with questions and answers relating to the new act." Questions and answers relate to general features of the act, marketing quotas, referendum, determination of state quotas, division of state quotas among farms, penalties, transfer of quotas, and marketing quotas and the agricultural conservation program.

A table gives statistics of acreage, yield, price, farm value, production, stocks, supply, estimated consumption, and exports, United States, 1919-1937.

- 106. U. S. Dept. of agriculture, Agricultural adjustment administration.

  The fire-cured tobacco adjustment program. Information for producers. 8pp. Washington, D. C., December 1933. (Form T-50) 1.4 T55T

  Written in the form of question and answer.
- 107. U. S. Dept. of agriculture, Agricultural adjustment administration.

  Fire-cured tobacco production adjustment program. Instructions to field workers for sign-up campaign. Kentucky, Tennessee,

  Virginia. 14pp. Washington, D. C., December 1933. (Form T-52)
  1.4 T55T
- 108. U. S. Dept. of agriculture, Agricultural adjustment administration.

  Fire-cured tobacco program. 2pp., processed. [Washington, D. C.,
  1934.] 1.94 T55Fp
- 109. U. S. Dept. of agriculture, Agricultural adjustment administration.
  The flue-cured tobacco adjustment program. Information for producers. 6pp. Washington, D. C., November 1933. (Form T-29)
  1.4 T55T
  Written in the form of question and answer.
- 110. U. S. Dept. of agriculture, Agricultural adjustment administration. Flue-cured tobacco administrative rulings. Series of 1936-1939 relating to 1936-1939 flue-cured tobacco contracts. 5pp.

  [Washington, D. C.] July 17, 1935. (Form T-211) 1.4 T55T Contains Administrative rulings no. 1-7.
- 111. U. S. Dept. of agriculture, Agricultural adjustment administration.

  Flue cured tobacco production adjustment program. Instructions to field workers for sign-up campaign, Virginia, North Carolina, South Carolina, Georgia, and Florida. 10pp. Washington, D. C., November 1933. (Form T-35) 1.4 T55T

  Supplement no. 1 (processed) issued on Dec. 11, 1933.
- 112. U. S. Dept. of agriculture, Agricultural adjustment administration.

  Flue-cured tobacco production adjustment program. Statement of policy. lp. Washington, D. C., September 1933. (Form T-16)

  1.4 T55T
- 113. U. S. Dept. of agriculture, Agricultural adjustment administration. Flue-cured tobacco. The plan. 2pp., processed. Washington, D. C., November 1933. (Form T-33) 1.4 T55T
- 114. U. S. Dept. of agriculture, Agricultural adjustment administration.

  In the District court of the United States for the western district of Kentucky, no. 896. W. E. Penn, Frank Penn, and Oscar Penn, partners doing business under the name of Penn brothers, Plaintiffs vs. Selden R. Glenn, individually and as collector of

Internal revenue for the district of Kentucky and Mac Swindford, United States attorney for the eastern district of Kentucky, Defendants. Opinion. 10pp., processed. [Washington, D. C., 1935.] 1.94 T55Pe

Opinion of Judge Chas. I. Dawson, April 13, 1935, declaring the Kerr-Smith Tobacco Control Act unconstitutional, and directing the amount of taxes paid be returned to the plaintiff less one percent commission taxable against same, delivery not to be made until the final decision of the case on appeal.

115. U. S. Dept. of agriculture, Agricultural adjustment administration.

In the United States district court for the middle district of North Carolina, Salisbury division. Mrs. A. S. Motsinger, et al, plaintiffs vs. Charles H. Robertson, individually, and as collector of internal revenue for the district of North Carolina, and Carlisle Higgins, United States attorney for the middle district of North Carolina, defendants. Brief of defendants. 72pp., processed. [Washington, D. C., 1935] 1.94 T55Mo

The following is quoted from the statement of the case as

given on p. 19

"The plaintiffs, growers of flue-cured tobacco in Davidson County, North Carolina, filed their bill of complaint against the defendants...in which they pray (1) that the defendants be enjoined from collecting or attempting to collect the tax upon the sale of plaintiff's tobacco levied pursuant to the Kerr-Smith Act (48 Stat. 1275)... (2) from presecuting plaintiffs for their failure to pay such tax, and (3) for a declaratory judgment declaring that the Act is unconstitutional.

The bill of complaint assails the constitutionality of the Act upon the grounds (1) that it is invalid as a revenue measure,

- (2) that it is not a valid regulation of interstate commerce,
- (3) that it denies due process to the plaintiffs, and (4) that it unconstitutionally delegates legislative power to the Secretary of Agriculture."
- 116. U. S. Dept. of agriculture, Agricultural adjustment administration.
  Information regarding new 1936-1939 tobacco contracts, burley tobacco. 7pp., processed. [Washington, D. C.] December 1935. (Form TL-91) 1.94 T55T1

Contents: A. Object of the tobacco program; B. The burley tobacco supply and price situation; C. Why the new contract is offered; D. Provisions of the new contract.

117. U. S. Dept. of agriculture, Agricultural adjustment administration.

Instructional material related to burley tobacco under the production adjustment program. 25pp., processed. [Washington, D. C., 1935] 1.94 T55Inb

References, p. 25.

Includes the following tables pp. 13-23: acreage, yield, production, price and value of burley tobacco, 1924-1934; production,

stocks, supply, disappearance, and price of burley tobacco, 1924-1934; average income per base acre in 1934 to contracting and non-contracting producers of burley tobacco for specified yields per acre; disappearance, domestic consumption and exports of burley tobacco, 1924-1933; comparative prices and exports of burley tobacco and other farm products, crop years, 1919 to 1934; index numbers of prices received and prices paid and ratio of prices received to prices paid, by years, 1910-1914; acreage, yield, production and price of burley tobacco, by states, for selected years; estimated amount of leaf tobacco\_ used in specified products during 1934, farm sales weight; imports of leaf tobacco by country of origin into consuming areas that import most of the tobacco exported from the United States, 1929 to 1933; number of tobacco adjustment contracts, base acreage, base production, reduction from base and percentage of acreage under contract.

118. U. S. Dept. of agriculture, Agricultural adjustment administration.
Instructional material related to dark air-cured tobacco under
the production adjustment program. 3lpp., processed. [Washington, D. C., 1935] 1.94 T55Ind.

References, p. 31.

Tables on pp. 16-30 give the following information: acreage, yield, production, price and farm value of dark air-cured tobacco, 1924-1934; production, stocks, supply, disappearance, and price of dark air-cured tobacco, 1924-1934; total disappearance of dark air-cured tobacco, domestic consumption and exports, 1924-1933; manufacture of chewing tobacco, 1924-1934; estimated amount of leaf tobacco by types used in specified products during 1934, farm sales weight; production of fire-cured and dark air-cured tobacco in designated areas and from the U. S., also exports, 1924/25-1934/35; import restrictions and other measures related to leaf tobacco in principal importing countries, as of January 1935; comparative prices and indexes of dark air-cured tobacco and other farm products; index numbers of prices received and prices paid and ratio of prices received to prices paid, 1910-1933; imports of leaf tobacco by country of origin into consuming areas that import most of the tobacco exported from the United States, 1929-1933.

119. U. S. Dept. of agriculture, Agricultural adjustment administration.
Instructional material related to flue-cured tobacco in terms
of the production adjustment program. 37pp., processed.
[Washington, D. C., 1935] 1.94 T55In

References, p. 37.

Statistical tables on pp. 17-35 contain the following data for flue-cured tobacco: acreage, yield, production, price, farm value, stocks, supply, and disappearance, 1924-1934; estimated

consumption and exports, 1924-1933; estimated farm value of fluecured tobacco consumed domestically and exported, 1924-1934; production in specified foreign countries, 1923/24-1934/35; import restrictions and other measures related to leaf tobacco in principal importing countries as of January 1935; comparative prices and index numbers of flue-cured tobacco and competing farm products, 1919-1934; comparative incomes in 1935 of contracting producers from sales shown based on each 1000 pounds of tobacco produced on the average in base period; acreage, production, yield, price, and farm value, types 11, 12, 13 and 14, 1919-1934; estimated amount of leaf tobacco by types used in specified products during 1934, farm sales weight; imports of leaf tobacco by country of origin into consuming areas that import most of the export surplus of the United States, 1929-1933; number of tobacco production adjustment contracts, base acreage, base production, reduction from base, and percentage of acreage under contract.

120. U. S. Dept. of agriculture, Agricultural adjustment administration.

Instructional material relating to fire-cured tobacco under the production adjustment program. 26pp., processed. [Washington, D. C., 1935.] 1.94 T55Inf

References, p. 26.

The following statistics are given in tables I-X, pp. 12-24: acreage, yield, production, price, farm value, stocks, supply, disappearance, of fire-cured tobacco, 1924-1934; total disappearance, domestic consumption, and exports of fire-cured tobacco, 1924-1933; production of fire-cured and dark air-cured tobacco in designated areas and exports from the United States, 1924/ 25-1934/35; import restrictions and other measures related to leaf tobacco in principal importing countries as of January 1935; comparative prices and indexes of fire-cured tobacco and other farm products, 1919-1934; index numbers of prices received, prices paid, and ratio of prices received to prices paid, by years, 1910-1934; estimated amount of leaf tobacco by types used in specified products during 1934, farm sales weight; imports of leaf tobacco by country of origin into consuming areas that import most of the tobacco exported from the United States, 1929-1933: number of tobacco production adjustment contracts, base acreage, base production, reduction from base and percentage of acreage under contract.

121. U. S. Dept. of agriculture, Agricultural adjustment administration.

Instructions for determination of flue-cured tobacco farm marketing quotas for 1938. (Issued pursuant to the Agricultural adjustment act of 1938 as amended). llpp. [Washington, D. C.]
June 27, 1938. (Form 38-Tobacco 11 (Part 1)) 1.42 T55F

Part 1 is Procedure for Determination of Flue-cured Tobacco Marketing Quotas. It is in five sections: I. General outline of method of establishing farm marketing quotas; II. Procedure

for calculation of normal marketings; III. Adjustments of normal marketings; IV. Calculation of farm marketing quotas from normal marketings; V. Definitions.

A 2-page processed Supplement 2 was issued on July 22, 1938. Parts 1 and 2 issued in processed form on June 16, 1938. Part 2 is Collection of Data and Detailed Description of Forms and Calculations in Connection with the Determination of Fluecured Tobacco Farm Marketing Quotas. (1.42 T55F)

- 122. U. S. Dept. of agriculture, Agricultural adjustment administration.

  Instructions for holding referenda on cotton and fire-cured and dark air-cured tobacco marketing quotas on the 1938 crop. Pursuant to the Agricultural adjustment act of 1938. 6pp. [Washington, D. C.] Feb. 18, 1938. (38-AAA-1-B) 1.42 Ad4
- 123. U. S. Dept. of agriculture, Agricultural adjustment administration.
  Instructions for holding referenda on cotton and flue-cured tobacco marketing quotas on the 1938 crop. (Pursuant to the Agricultural Adjustment Act of 1938.) 6pp. [Washington, D. C.] Feb. 18, 1938. (38-AAA-1-A) 1.42 Ad4
- 124. U. S. Dept. of agriculture, Agricultural adjustment administration.

  Instructions for holding referendum on burley tobacco marketing quotas (pursuant to the Agricultural adjustment act of 1938, as amended) 5pp. Washington, D. C., Mar. 28, 1938. (38-AAA-1-C) 1.42 Ad4
- 125. U. S. Dept. of agriculture, Agricultural adjustment administration.
  Instructions to assistant field agents and county agents. 2pp.,
  processed. [Washington, D. C., Sept. 11, 1934.] (Form TL-28)
  1.94 T55T1
- 126. U. S. Dept. of agriculture, Agricultural adjustment administration.
  Instructions to county agents and tobacco committeemen concerning the cigar-leaf tobacco referendum for the crop year 1935-36.
  3pp. Washington, D. C., January 1935. (Form T-148) 1.4 T55T
- 127. U. S. Dept. of agriculture, Agricultural adjustment administration.
  Instructions to county agents and tobacco committeemen concerning the tobacco referendum for the crop year 1935-36. 3pp.,
  processed. [Washington, D. C.] November 1934. (Form T-137)
  1.4 T55T

Supplement no. 1 issued on Dec. 11, 1934.

128. U. S. Dept. of agriculture, Agricultural adjustment administration.

Instructions to field agents, field assistants, state agents, and county agents, issuance of tax-payment warrants under the Tobacco act of 1934. 5pp., processed. [Washington, D. C.] November 1934. (Form T-129, rev.) 1.4 T55T

Two supplements were issued in January 1935.

- 129. U. S. Dept. of agriculture, Agricultural adjustment administration.

  Instructions to field workers for special case tobacco contracts.

  4pp. Washington, D. C., Feb. 27, 1935. (Form T-174) 1.4 T55T
- 130. U. S. Dept. of agriculture, Agricultural adjustment administration.

  Instructions to field workers for use in determination of compliance. Flue-cured tobacco. 2pp., processed. [Washington, D. C., 1934.] (Form T-101) 1.4 T55T
- 131. U. S. Dept. of agriculture, Agricultural adjustment administration.

  Instructions to field workers. Referendum on continuation of tobacco production adjustment program. lp., processed. [Washington, D. C.] June 1935. (Form TL-68) 1.94 T25T1
- 132. U. S. Dept. of agriculture, Agricultural adjustment administration.

  Instructions to state agents, county agents, field agents and
  field assistants. 2pp., processed. [Washington, D. C.] Sept.
  18, 1934. (Form TL-30) 1.94 T55T1
- 133. U. S. Dept. of agriculture, Agricultural adjustment administration.

  The Maryland tobacco adjustment program. 5pp. Washington, D. C.,

  Jan. 2, 1934. (Form T-57) 1.4 T55T

  Written in the form of question and answer.
- 134. U. S. Dept. of agriculture, Agricultural adjustment administration.
  1933 cigar tobacco adjustment program. Information for producers.
  Miami Valley types 42, 43 and 44. 4pp. Washington, D. C., July
  1933. (Form T-8) 1.4 T55Nm; 1.4 T55T
  Written in the form of question and answer.
- 135. U. S. Dept. of agriculture, Agricultural adjustment administration.

  1933 cigar tobacco adjustment program. Information for producers.

  New England types 51 and 52. 4pp. Washington, D. C., July 1933.

  (Form T-6) 1.4 T55N; 1.4 T55T

  Written in the form of question and answer.
- 136. U. S. Dept. of agriculture, Agricultural adjustment administration.
  1933 cigar tobacco adjustment program. Information for producers.
  Pennsylvania type 41 and New York-Pennsylvania type 53. 4pp.
  Washington, D. C., July 1933. (Form T-7) 1.4 T55Np; 1.4 T55T
  Written in the form of question and answer.
- 137. U. S. Dept. of agriculture, Agricultural adjustment administration.
  1933 cigar tobacco adjustment program. Information for producers.
  Wisconsin types 54 and 55. 4pp. Washington, D. C., July 1933.
  (Form T-9) 1.4 T55Nw; 1.4 T55T
  Written in the form of question and answer.

- 138. U. S. Dept. of agriculture, Agricultural adjustment administration.

  Notice of hearing on a proposed adjustment program for cigar leaf
  tobacco for 1936-1939. 1p., processed. Washington, D. C., Sept.
  9, 1935. (Docket no. A.P. 5. Cigar leaf tobacco) 1.94 T55Noc
- 139. [U. S. Dept. of agriculture, Agricultural adjustment administration.]

  Notice of hearings on proposed adjustment programs of burley,

  Maryland, fire-cured, and dark air-cured tobacco, respectively,

  for 1936-1939. lp., processed. Washington, D. C., Aug. 24, 1935.

  (Docket no. A.P. 3. Tobacco) 1.94 T55Noh
- 140. U. S. Dept. of agriculture, Agricultural adjustment administration.
  Offer by Secretary of agriculture to make payments to tobacco
  cooperative marketing association with respect to the exportation of fire-cured and dark air-cured tobacco. 2pp., processed.
  [Washington, D. C.] June 16, 1936. (Form T-229) 1.4 T55T
- 141. U. S. Dept. of agriculture, Agricultural adjustment administration.
  Offer by Secretary of agriculture to make payments with respect
  to the diversion of fire-cured and dark air-cured tobacco. 2pp.,
  processed. [Washington, D. C.] Mar. 21, 1936. (Form T-219)
  1.4 T55T
- 142. U. S. Dept. of agriculture, Agricultural adjustment administration.

  Office and accounting procedure to be followed by tobacco production control associations. 3pp., processed. Washington, D. C.,

  [1934] (Form T-97) 1.4 T55T

  Have also a Supplement issued in January 1935.
- 143. U. S. Dept. of agriculture, Agricultural adjustment administration.
  Official results of burley tobacco referendum announced. 7pp.,
  processed. [Washington, D. C.] May 9, 1938. (Press release)
  Gives the final and official results of the burley tobacco
  marketing quota referendum held April 9. Figures are given by
  states and by counties. 87.1 percent of those voting voted in
  favor of the quota.
- 144. U. S. Dept. of agriculture, Agricultural adjustment administration.
  Order of procedure for hearing at Washington, D. C., on September
  16, 1935, relating to the proposed cigar leaf tobacco adjustment
  program for 1936-1939. 6pp., processed. [Washington, D. C.,
  1935] (Docket no. A.P. 5, Cigar leaf tobacco) 1.94 T550c
- 145. U. S. Dept. of agriculture, Agricultural adjustment administration. Order of procedure for hearings at Washington, D. C., on September 3, 1935, relating to the proposed burley, Maryland, fire-cured, and dark air-cured tobacco adjustment programs for 1936-1939. 6pp., processed. [Washington, D. C., 1935] 1.94 T550rp

- 146. U. S. Dept. of agriculture, Agricultural adjustment administration.

  Procedure to be followed in conducting sign-up campaign of

  Maryland tobacco growers. 3pp., processed. [Washington, D. C.,
  1934?] 1.94 T22Pr
- 147. U. S. Dept. of agriculture, Agricultural adjustment administration.

  Procedure under the Kerr-Smith tobacco act. Instructions to
  field workers. 4pp., processed. [Washington, D. C.] July 1934.

  (Form T-117) 1.4 T55T
- 148. U. S. Dept. of agriculture, Agricultural adjustment administration.

  Purposes and operation of the Kerr-Smith tobacco act. 2pp.

  [Washington, D. C.] November 1934. (Commodity information series.

  Tobacco leaflet no. 1) 1.4 T55T1
- 149. U. S. Dept. of agriculture, Agricultural adjustment administration.

  Regulations to govern the redemption of tax-payment warrants issued under the Kerr Tobacco Act, as amended. 2pp. Washington, D. C.,

  May 2, 1936. (KTR no. 1) 1.4 T55K
- 150. U. S. Dept. of agriculture, Agricultural adjustment administration.

  Suggestions for county agents in conducting flue-cured tobacco
  adjustment campaign. 8pp., processed. Washington, D. C., November
  1933. (Form T-31) 1.4 T55T
- 151. U. S. Dept. of agriculture, Agricultural adjustment administration.

  Tobacco administrative rulings, series of 1936-1939 relating to
  burley, fire-cured and dark air-cured tobacco contracts, 19361939. Prescribed by the Secretary of agriculture. Administrative
  rulings nos. 1 to 10. 7pp. Washington, D. C., October 1935.

  (Form T-401) 1.4 T55T
- 152. U. S. Dept. of agriculture, Agricultural adjustment administration.

  (Tobacco regulations, series 1) (Marketing year, rate of processing tax and conversion factors with respect to cigar-leaf tobacco).

  Tobacco regulations made by the Secretary of agriculture...under the Agricultural adjustment act. 3pp. [Washington, D. C.]

  September 1933. (Form T-17. T.R.-A.A.A. Series 1) 1.4 T55To
- 153. U. S. Dept. of agriculture, Agricultural adjustment administration.

  (Tobacco regulations, series 1, no. 1). Marketing year, rates of processing taxes and conversion factors. Tobacco regulations made by the Secretary of agriculture...under the Agricultural adjustment act. 1lpp. [Washington, D. C.] October 1934. (T.R. Series 1, no. 1) 1.4 T55To
- 154. U. S. Dept. of agriculture, Agricultural adjustment administration.

  (Tobacco regulations, series 1, no. 2). Rates of processing taxes, with respect to the processing of cigar-leaf tobacco used in the

manufacture of scrap chewing and/or smoking tobacco; burley, flue-cured, fire-cured, and dark air-cured tobacco used in the manufacture of chewing tobacco; and definition and conversion factors. Revision of tobacco regulations made by the Secretary of agriculture...under the Agricultural adjustment act, as amended. 7pp. [Washington, D. C.] Jan. 19, 1935. (T.R. Series 1, no. 2) 1.4 T55To

- 155. U. S. Dept. of agriculture, Agricultural adjustment administration.

  (Tobacco regulations, series 1, no. 3). Rates of processing taxes on cigar-leaf, Maryland, burley, flue-cured, and fire-cured tobacco. Revision of regulations made by the Secretary of agriculture...under the Agricultural adjustment act, as amended.

  5pp. [Washington, D. C.] Sept. 26, 1935. (T.R. Series 1, no. 3) 1.4 T55To
- 156. U. S. Dept. of agriculture, Agricultural adjustment administration.

  (Tobacco regulations, series 2). (Marketing year, rate of processing tax and conversion factors with respect to Maryland, burley, flue-cured, fire-cured, and dark air-cured tobacco). Tobacco regulations made by the Secretary of agriculture...under the Agricultural adjustment act. 6pp. [Washington, D. C.] September 1933. (Form T-18. T.R.-A.A.A. Series 2) 1.4 T55To
- 157. U. S. Dept. of agriculture, Agricultural adjustment administration.

  (Tobacco regulations, series 2, revision 1). (Rate of processing tax with respect to the processing of flue-cured tobacco used in the manufacture of plug chewing tobacco and twist, and definitions.)

  Revision of tobacco regulations made by the Secretary of agriculture...under the Agricultural adjustment act. 2pp. [Washington, D. C.] July 1934. (T.R. Series 2, rev. 1) 1.4 T55To
- 158. U. S. Dept. of agriculture, Agricultural adjustment administration, Division of marketing and marketing agreements. Offer by the Secretary of agriculture in connection with the diversion of fire-cured and dark air-cured tobaccos (fiscal year 1938).

  3pp., processed. [Washington, D. C.] Nov. 18, 1937. (Form TD-200) 1.94 T55Td
- 159. U. S. Dept. of agriculture, Agricultural adjustment administration, Office of the comptroller, Rental and benefit audit section. Procedure of the rental and benefit audit section in the audit of cigar, flue cured, burley, fire cured, Maryland, and Puerto Rican tobacco production adjustment contracts. 165pp., processed. Washington, D. C., 1934. 1.94 T55Prb
- 160. Wilson, M. L. The significance of agricultural adjustment in Pennsylvania. 16pp., processed. [Washington, D. C., U. S. Dept. of agriculture, 1934.] 1.9 Ag8639

Address at a meeting of central Pennsylvania farmers, Lancaster, Pa., held under the auspices of the Tobacco Growers Association of Lancaster County, Nov. 2, 1934.

Tobacco is discussed on pp. 13-14.

161. Wing, DeWitt C. Questions and answers regarding tobacco program.

South. Planter 94(11): 4. November 1933. 6 So89

Questions and answers prepared by the U. S. Department of
Agriculture at the request of the Southern Planter, regarding the tobacco acreage reduction program.

## COMPACTS AND AGREEMENTS

162. Farm Bureau sponsors a tobacco conference to consider compacts.

Amer. Farm Bur. Fed. Official News Letter 15(21): 1, 4. Oct. 13, 1936. 280.83 Am3W

President E. A. O'Neal called a tobacco conference in connection with the Southern Training School at Signal Mountain in August.
"That conference voted unanimously to call a conference in Washington to make further study of the question of tobacco compacts; elected Ben Kilgore of Kentucky chairman of the conference."

On Sept. 14 and 15, representatives of tobacco growers from nine states met in Washington. The following resolution was unanimously passed: "Be it resolved, that this conference endorse State Compact Legislation similar to the Virginia Compact Act with the inclusion of acreage quota provisions."

163. Hutson, John B. The tobacco situation in relation to state compacts.

10pp., processed. [Washington, D. C., U. S. Dept. of agriculture,
Agricultural adjustment administration; Feb. 23, 1937. 1.94 T55H

Address before the legislature of the state of Georgia, Feb. 23, 1937.

Reviews briefly the principles underlying the former tobacco production adjustment programs and their effects on production, income and the tobacco situation generally, and presents the plan for state compacts as a possible substitute for the Kerr Tobacco Act which was repealed.

- 164. Kilgore, Ben. Compacts discarded. Nation's Agr. (Kans. ed.) 12(7): 1-2. May 1937. 280.82 B89
  - Difficulties encountered by a committee of tobacco growers in trying "to secure uniform state compact legislation designed to stabilize production of tobacco" are reviewed by the chairman of the committee.
- 165. States to adjust production. Tobacco states ask approval of Congress for program to control tobacco. Wallaces' Farmer 61(9): 325.

  Apr. 25, 1936. 6 W15

This bill, passed by the House of Representatives on April 8, was patterned on the basic compact law of Virginia.

- 166. Tobacco technique. Time 27(17): 14. Apr. 27, 1936.

  An account of the New Deal's attempt to "develop tobacco control by means of the state restriction system." Progress of state and federal legislation is given.
- 167. U. S. Congress, House, Committee on agriculture. Relating to compacts and agreements among states in which tobacco is produced, providing for the control of production of, or commerce in, tobacco in such states, and for other purpose...Report. [To accompany H.R. 12037] 74th Cong., 2d sess., House Rept. 2274, 4pp. [Washington, D. C., U. S. Govt. print. off., 1936]

  In addition to amendments suggested, the report points out

the necessity for the legislation and gives a summary of the provisions of the bill.

168. U. S. Congress, House, Committee on agriculture. Tobacco compacts and agreements. Hearing... Seventy-fourth Congress, second session on H.R. 11928 (H.R. 12037 reported). Mar. 23, 1936. Serial N. 63pp. Washington, D. C., U. S. Govt. print. off., 1936. 281.369 Un3T

H.R. 11928 is a bill "to authorize a compact and agreement among any of the States in which tobacco is produced providing for the control of production of, or commerce in, tobacco in such States; to regulate the movement of tobacco in interstate and foreign commerce; to provide for loans to associations of tobacco producors." Those testifying were J. C. Bagwell; J. E. Thigben; and Representatives Thomas G. Burch, J. Bayard Clark, E. E. Cox, Robert L. Doughton, Allard H. Gasque, Franklin H. Hancock, Jr., John H. Kerr, William B. Umstead, Fred M. Vinsen, and Zebulon Weaver.

# Cooperative Marketing

169. American farm economic association. Outlook for cooperative marketing of tobacco. 27pp., processed. [n.p., 1933?] 280.269 Am3

"This paper was prepared by a committee consisting of H. B. Price, chairman, William Collins, I. G. Davis, Mordecai Ezekiel, C. E. Brehm, John R. Hutcheson, L. G. Foster, and Asher Hobson, and presented by H. B. Price and William Collins at the twenty-third annual meeting of the American Farm Economics: Association at Cincinnati, Ohio, December, 1932."

Reviews the experiences of the Tobacco Growers' Cooperative Association, the Burley Tobacco Growers' Cooperative Association, the Dark Tobacco Growers' Cooperative Association, the Maryland

Tobacco Growers! Association, the Connecticut Valley Tobacco Association and the Northern Wisconsin Cooperative Tobacco Pool. The significance of early cooperative experience is discussed, followed by a discussion of objectives, plans and accomplishments of the South Carolina Tobacco Growers! Association, the Virginia Dark Tobacco Growers! Association, the Eastern Dark Fired Tobacco Growers! Association, and the Virginia Bright Tobacco Growers! Association.

Conclusions are presented on pp. 26-27. These conclusions are reprinted in Jour. Farm Econ. 15(4): 720-722. October 1933.

170. Bakken, Henry H., and Schaars, Marvin A. The economics of cooperative marketing. Ed. 1, 583pp. New York and London, McGraw-Hill book co., inc., 1937. 280.2 B172

Contains a few references to tobacco and the Tobacco Growers Cooperative Association of Virginia, North Carolina, and South Carolina. See pp. 9, 61-62, 307, 310-311, 459, 467, and 486-487.

172. Collins, William. Present status of cooperatives in tobacco marketing.
Amer. Inst. Coop. Amer. Coop. (1933) 9: 521-532. Washington,
D. C. [1934] 280.29 Am3A

Discussion by Dr. Price, p. 533.

"In order to present a picture of recent developments in this field and to outline the present situation with tobacco cooperatives" the writer discusses nine cooperatives: The Burley Tobacco Growers Cooperative Association, Lexington, Ky.; The Maryland Tobacco Growers Association, Baltimore; The Northern Wisconsin Cooperative Tobacco Pool, Madison, Wis.; The South Carolina Tobacco Growers Marketing Association, Florence, S. C.; the Eastern Dark Fired Tobacco Growers Association, Springfield, Tenn.; the Western Dark Fired Tobacco Growers Marketing Association, Murray, Ky.; the Stemming District Tobacco Growers Association, Henderson, Ky.; the Virginia Bright Tobacco Growers Association, South Boston, Va.; the Virginia Dark Fired Tobacco Growers Association, Farnville, Va.; and the Ohio Cigar Leaf Tobacco Growers Association, Greenville, Ohio.

173. Ela, Emerson. Operating a tobacco cooperative under the New Deal.
Amer. Inst. Coop. Amer. Coop. 1934: 245-254. Washington, D. C.
[1934] 280.29 Am3A

Discussion, pp. 254-255.

Relates the difficulties of operating the Northern Wisconsin Tobacco Pool under the New Deal. The support, personal encouragement, and financial backing received from the Farm Credit Administration and the Reconstruction Finance Corporation are said to have aided the Pool to continue operations:

174. Elsworth, R. H. Statistics of farmers' cooperative business organizations 1920-1935. U. S. Farm Credit Admin., Coop. Div. Bull. 6, 129pp., illus. Washington, D. C., May 1936. 166.2 B87

Tobacco-marketing associations, pp. 81-86. Table 38, p. 84, gives statistics of number of associations handling tobacco, estimated membership, pounds of tobacco handled, and percentage of total production, 1919/20-1934/35. A chart on p. 85 shows tobacco produced and tobacco marketed cooperatively, crops of 1920-1934.

Table 49, pp. 118-121, gives for farmers' selling and buying associations, statistics of estimated membership and estimated business, by commodity groups (including tobacco), geographic divisions, and states, 1934/35 marketing season.

175. Evans, Frank, and Stokdyk, Ellis Adolph. The law of agricultural cooperative marketing. 648pp. Rochester, N. Y., The Lawyers cooperative publishing co., 1937. 280.2 Evl

Organization forms of Tobacco Growers Cooperative Association of Raleigh, N. C., pp. 551-588.

See also Table of Cases, on. xxi-xxxii.

176. Fetrow, Ward W. Cooperative marketing of agricultural products.
U. S. Farm Credit Admin., Coop. Div. Bull. 3, 106pp., illus.
Washington, D. C., 1936. 166.2 B87

Selected list of references on cooperative marketing, pp. 104-106.

Cooperative marketing of tobacco, pp. 79-87. Discusses early associations; post-war organizations; the renewed interest in tobacco cooperatives following the price declines of 1929 and 1930 (the South Carolina Tobacco Growers Marketing Association, the Virginia Bright Tobacco Growers Association, the Virginia Dark Fired Tobacco Growers Marketing Association, Kentucky-Tennessee dark-tobacco cooperatives, and the Ohio Cigar Leaf Tobacco Growers Association); and present operating policies.

177. Fippin, Elmer O. First principles of cooperation in buying and selling in agriculture. 320pp., illus. Richmond, Garrett and Massie, inc. [1934] 280.2 F51

References at end of chapters.

Cooperative Marketing of Nuts and Peanuts, Sweets and Tobacco, ch. XXIV. Tobacco, pp. 194-197.

A brief statement regarding tobacco grades is given on p. 272.

- 178. Landsness, Lars. Membership relations and their influence upon [tobacco] cooperative. Amer. Inst. Coop. Amer. Coop. 1934: 271-672. Washington, D. C. [1934]. 280.29 Am3A
  Discussion by E. L. Luther, pp. 272-274.
- 179. Larzelere, Henry E. The ebb of cooperative tobacco marketing in Wisconsin. Coop. Jour. 10(6): 165-166. November-December 1936. 280.28 C7824

On the Northern Wisconsin Cooperative Tobacco Pool.

- 180. Maryland tobacco growers association. Report...lst-[16th] annual meeting, 1922-1937. [Baltimore [etc.] 1922-[1937.] 4 M366 : lst-date in Maryland Agricultural Society. Report.
- 181. Nance, G. B. Why some cooperative fail. Nebr. State Bd. Agr. Ann. Rept. 1932: 144-153. Lincoln, 1933. 2 N27R

  Discusses the Burley Tobacco Growers Cooperative Association in Kentucky its purpose what it accomplished, and why it failed.
- 182. Price, H. B. What future for tobacco cooperatives? Amer. Inst.
  Coop. Amer. Coop. 1934: 256-266. Washington, D. C. [1934]
  280.29 Am3A
  Discussion, p. 266.
- 183. Taylor, Carl C. The story and the lesson of the Tri-state Tobacco Cooperative Association. Amer. Inst. Coop. Amer. Coop. (1933) 9: 489-519. Washington, D. C. [1934] 280.29 Am3A Discussion, pp. 519-521.

This paper deals with the rise, operation and dissolution of the Tri-state Tobacco Growers Cooperative Marketing Association under the following subtopics: The discontent among tobacco growers in 1920 and 1921; the sign-up campaign; the organization and operation of the association; the development of discontent within and concerning the association; the investigation of the association; the dissolution; attempts to reorganize; what is there to learn from the attempt to market bright tobacco cooperatively?

184. Wisconsin Agricultural experiment station. Findings in farm science.

Annual report of the director 1935-36. 167pp. Madison, 1937.

Study reveals some of the causes for difficulties of the

[Northern Wisconsin Cooperative] Tobacco Pool, pp. 8-10. A report

of a study of tobacco marketing in Wisconsin made by Henry H.

Bakken and H. E. Larzelere.

### Cost of Production

185. Brodell, A. P., and Nuckolls, W. J., Jr. Influences that affect costs and returns from the tobacco enterprise on Virginia fire-cured tobacco farms. 33pp., processed. Washington, D. C., U. S. Dept. of agriculture, Bureau of agricultural economics, August 1935. 1.9 Ec762I

Issued in cooperation with Virginia Polytechnic Institute, Extension Service.

"This report contains information obtained from a study of tobacco production costs and farm management in Charlotte County and adjacent counties. This study was initiated by the cooperating

parties in 1922 and is being carried as a continuing project. " - p.2. Fifteen statistical tables contain the following: acreage for the United States, total, all fire-cured types and Virginia fire-cured types, 1912-1934; production, stocks, disappearance, exports and average price received by growers, for Virginia firecured tobacco, 1912-1934; quantity (total and per capita) of leaf tobacco used by domestic cigar and cigarette manufacturers, the total for all purposes, and the output (total and per capita) of manufactured chewing, and smoking tobaccos, and snuff in the United States, 1880-1934; exports of Virginia fire-cured leaf tobacco to leading countries, 1924-1933; average receipts, expenses, and farm income on six Virginia fire-cured tobacco farms on which tobacco has continued as the major source of income, 1922-1933; principal items furnished by Virginia fire-cured tobacco farms for family living, 1922-1933; average receipts, expenses and farm income of four Virginia fire-cured tobacco farms on which livestock enterprises for income have been developed, 1922-1933; receipts from different kinds of livestock on four Virginia fire-cured tobacco farms on which livestock enterprises have been developed for income, 1922-1933; distribution of the farm capital, crop acreage, and livestock on designated Virginia fire-cured tobacco forms, 1922 and 1932; index numbers of wages paid hired farm labor, prices of commercial fertilizer, cost of horse work, and the value of farm land, and prices received by farmers for Virginia fire-cured tobacco, 1866-1934; estimated average cost of producing Virginia fire-cured tobacco and the distribution of the Principal cost items, 1912-1933; estimated cost per pound, yield per acre, and price received by growers per pound, on each of 10 farms 1922-1933; comparison of costs and returns of the tobacco enterprise on 10 Virginia fire-cured tobacco farms, 12 year average, 1922-1933; man labor, horse work, and commercial fertilizer used for producing and marketing an acre of tobacco and the cost of commercial fertilizer and the value of farm manure used on 10 farms, classified according to the profitableness of the tobacco enterprise, 1922-1933.

- 186. Craddock, P. G. The effects of soil type and erosion on certain factors affecting costs and returns in producing tobacco in Pittsylvania County, Virginia, 1933. Va. Polytech. Inst., Dept. Agr. Econ. and Rural Sociol. Va. Farm Econ. no. 36, pp. 567-569. Blacksburg, August 1936. 275.29 V813
- 187. Greene, R. E. L. Cost of producing farm products in North Carolina.

  N. C. Agr. Expt. Sta. Bull. 305, 127pp. Raleigh, 1936.

  "This bulletin presents the results of a number of studies
  of the cost of production of different form products in North

of the cost of production of different farm products in North

Carolina made from 1924 to 1934...

"Part 3. Cost of producing tobacco in selected areas of North Carolina (pp. 39-54). - Records were obtained by the cost route

method from 5 to 19 farms each year, 1931-34. A total of 241 acres of tobacco was included. Most of the farms were located in Wayne, Johnston, and Harnett Counties, but a few records were obtained in 1934 in Green, Pitt, and Wake Counties. Tables show for each year for each farm for the 3 high- and 3 low-cost farms, and for the high-yield farms the costs by items, value of tobacco sold, and profit per acre. The causes of the differences in yields and costs are discussed..." - Expt. Sta. Rec. 76(1): 119. January 1937.

188. Middaugh, W. S. Man labor for growing tobacco. Conn. Agr. Col., Ext. Serv. Econ. Digest for Conn. Agr. no. 34, pp. 265-266. Storrs, April 1932. 275.28 Ec?

The report of a study of the cost of man labor in the production of tobacco on 20 cost account farms in Connecticut. A table on p. 266 gives a comparison of the farms according to man labor efficiency; 1931.

189. Underwood, F. L. Cost of horse work on bright tobacco farms. Va. Polytech. Inst., Dept. Agr. Econ. and Rural Sociol. Virginia Farm Econ., no. 34, pp. 531-534. January 1936.

"This report presents the results of an analysis of the costs of keeping work animals on 612 Pittsylvania County, Virginia, bright tobacco farms providing their own work animals in 1933." It is "based on farm-business and cost-of-production survey records obtained by the Virginia Agricultural Experiment Station, Soil Erosion Service of the U. S. Department of Agriculture, co-operating."

- 190. Underwood, F. L. Cost of producing bright tobacco. Va. Polytech. Inst., Dept. Agr. Econ. and Rural Sociol., Virginia Farm Econ. no. 37, pp. 586-588. Blacksburg, December 1936. 275.29 V813

  A table on p. 587 gives a summary of all costs (growing, harvesting, curing, marketing) and returns in producing tobacco on 620 Pittsylvania County, Virginia farms, in 1933. Quantity and value per acre and per 100 pounds sold are given.
- 191. Underwood, F. L. The effect of soil on bright tobacco costs and returns. Va. Polytech. Inst., Dept. Agr. Econ. and Rural Sociol., Virginia Farm Econ., no. 105, pp. 623, 627-635. Blacksburg, February 1938. 275.29 V813

In this study made in Pittsylvania County, Va., it was found that "soil is one of the most important factors affecting tobacco profits, both from the standpoint of cost of production and returns from the enterprise."

Statistical tables show relation of soil type to erosion, slope, land value, and acreage of tobacco fields; relation of slope of tobacco fields to costs of land preparation; relation of erosion of tobacco fields to costs of land preparation and

returns; relation of soil to type of equipment used and cost of plowing land for tobacco; relation of soil to costs of plowing tobacco fields with two-horse turning plows; relation of soil to extent and method of cultivating or rebreaking tobacco land before planting; relation of soil to costs of cultivating or rebreaking tobacco land with one-horse equipment; relation of soil to type of equipment used, extent, and cost of harrowing tobacco land; relation of soil to costs of harrowing tobacco land with two-horse harrows; relation of soil type to total costs of land preparation; and relation of soil type to yield, costs, and returns in producing tobacco in Pittsylvania County, 1933.

## Credit

- 192. Cagle, Joseph E. Production credit with reference to cotton, tobacco, and other southern products. Amer. Inst. Coop. Amer. Coop. (1933) 9: 105-113. Washington, D. C. [1934.] 280.29 Am3A Discussion, pp. 114-115.
- 193. Connecticut (Storrs) Agricultural experiment station. Report of the director for the year ending June 30, 1933. Conn. (Storrs) Agr. Expt. Sta. Bull. 192, 79pp. Storrs, 1933.

  Contains a brief progress report on a study of the debt situation and use of credit on tobacco farms, which was begun in May 1933.
- 194. Neal, William H. Financing the tobacco crop: the growing, marketing and manufacturing of tobacco is a billion dollar enterprise and from seed to smoke, banks play an important role in financing the process at every turn. Burroughs Clearing House 22(6): 16-18, 32, illus. March 1938. Libr. Cong. (HG1501.B9)

## Curing

195. Byrne, W. H., and Copley, T. L. Flue-cured tobacco. Va. Agr. and Mech. Col. and Polytech. Inst., Ext. Bull. 138, 21pp., illus. Blacksburg, 1935.

Harvesting, p. 12.

Curing, curing barns, pp. 12-15.

Illustrated by photographs and two sketches showing arrangement of tiers in a four-room barm and the arrangement of furnaces and flues.

196. Garner, Wightman Wells. Tobacco curing. [Issued February, 1913; revised July 1928; slightly revised June 1936.] U. S. Dept. Agr. Farmers' Bull. 523, 24pp., illus. Washington, D. C., 1934.

Describes three methods of curing tobacco - air curing, flue curing, and fire curing.

- 197. Hunt, Russell A., and Brooks, Jesse B. Ventilation of tobacco barns.

  Ky. Agr. Col., Ext. Circ. 299, 19pp., illus. Lexington, 1937.

  Supersedes Circular No. 279.

  Illustrated by photographs and plans.
- 198. Johnson, James. Studies on the fermentation of tobacco. U. S. Dept. Agr. Jour. Agr. Research 49(1): 137-160. July 15, 1934. Literature cited, pp. 159-160.
- 199. Secaderos de tabaco del estado de Kentucky. La Hacienda 31(5): 168.

  May 1936. 6 Hll

  The curing of tobacco in Kentucky. Illustrated by a picture of a tobacco barn.
- 200. Tobacco curing. Advantage of using electrical methods elimination of fire risk and other economies. The Electrician 109(2839): 533-534, illus. Oct. 28, 1932. Libr. Cong. (TK1.E64)

  Abstract in Electrical Rev. (London) 111: 496. Oct. 7, 1932.
- 201. Williams, M. F., and Brabant, Stuart. : Curing fired tobacco. 53pp., illus. rNashville, Cullom & Ghertner Co.; 1934. Libr. Cong. (SB273.W5)

Contains chapters on theory of curing, the barns, cutting and wilting, housing, curing, blacking the stems, stripping and grading, etc.

### Foreign Trade

202. Davis, William Holmes. Some American tobacco export problems.

Natl. Foreign Trade Conv. Off. Rept. (1935) 22: 337-347. New

York, National foreign trade council, inc. [1936] 286 N46

Also issued in mimeographed form.

The writer discusses the decline in world tobacco production, the AAA program and its effect, the Silver Purchase Act of 1934, and the embargo on the exportation of tobacco seed. In conclusion "some interesting facts about tobacco" are presented in the form of statistics. Included in them are statistics of the production of tobacco in specified countries, 1930-1934, United States exports for the same years, cigarette production (total and per capita) in the United States, census years, 1880-1930, etc.

203. De Wilde, John C. The AAA and exports of the South. Foreign Policy Assoc. Inc. Foreign Policy Repts. 11(4): 38-48. Apr. 24, 1935. 280.9 F76R

The tobacco program, pp. 45-47.

204. Dowell, Austin A., and Jesness, Oscar B. The American farmer and the export market. 269pp. Minneapolis, University of Minnesota press [1934.] 281.12 D75

"This book deals with present day economic nationalism in relation to American agriculture." - Preface.

References to tobacco may be found through consulting the index under the subject "Tobacco."

205. Finn, W. G. International trade restrictions and other governmental measures affecting tobacco and tobacco prices in the United States. 22pp., 7pp. of charts, processed. Washington, D. C., U. S. Dept. of agriculture, Bureau of agricultural economics, July 1933. 1.9 Ec752Intt

"This survey appears, as Chapter X, in a printed report entitled 'World Trade Barriers in Relation to American Agriculture' (Senate Document No. 70, 73d Congress, 1st session), prepared in the Bureau of Agricultural Economics, United States Department of Agriculture, in response to Senate Resolution 280, 72d Congress, 1st session."

Contents: I. Character of United States export trade; II. Foreign restrictions and other factors affecting the trade (factors affecting production and consumption, importance of restrictions in importing countries); III. Effects of foreign restrictions upon United States trade (bases of estimating influence of trade restrictions; displacements of United States tobacco resulting from trade restrictions in United Kingdom, Germany, France, Spain, Poland, Czechoslovakia, Italy, Japan, Canada, Australia).

Accompanied by charts showing farm prices of tobacco in the United States, by types and type groups, 1909-1931; total disappearance, domestic consumption, and exports of unmanufactured tobacco in the United States, 1923/24-1931/32; exports of unmanufactured tobacco from the United States, by countries, 1900-1932; consumption per capita of tobacco products in United States and selected European countries, 1926-1931; tariff preference and home consumption in the United Kingdom of tobacco grown in the Empire, 1919-1933; influence of consumption of Italian tobacco upon imports from the United States, 1910-1931; exports of fire-cured tobacco from the United States and production in selected European countries, 1923-1931.

206. Franklin, Harry L. British imperial preference in relation to
United States leaf tobacco exports. U. S. Dept. Agr., Bur. Agr.
Econ. Foreign Agr. 1(11): 531-556. November 1937. 1.9 Ec7For
"The United States is the world's leading tobacco exporter and,
conversely, the United Kingdom is the world's leading tobacco
importer...Great Britain's import duty on leaf tobacco is very
high, ranging from 500 to 1,275 percent ad valorem on United
States types. The full-duty rate on foreign tobacco varies from
the equivalent of \$2.35 to \$2.61 per pound (depending on moisture)

content of the leaf and whether stripped or unstripped), while Empire leaf enjoys a margin of tariff preference equivalent to 51 cents per pound, or more than the actual average price of United States flue-cured tobacco and from 2 to 2.5 times the price of fire-cured leaf. This study comprises an analysis of the influence of such tariff preference, reintroduced in September 1919 after a nonpreference interval of some 75 years, on exports of United States unmanufactured tobacco to the United Kingdom, and of its influence in stimulating the production of Empire leaf." - p. 531.

- 207. Haskin, Frederic J. Anglo-American tobacco trade. Washington, D. C., Evening Star, Mar. 15, 1936. Clipping in Pam. Coll.
- 208. Hazen, N. W. Spanish war hurts cotton, tobacco trade. U. S. Dept.

  Agr., Bur. Agr. Econ. Agr. Situation 21(10): 16. Oct. 1, 1937.

  1 Ec7Ag

  "Since the beginning of the conflict, Spain has imported practically no American cotton and no dark fire-cured tobacco -

tically no American cotton and no dark fire-cured tobacco - commodities which have represented the bulk of our agricultural exports to Spain." A table shows exports (total and to Spain) of dark fire-cured tobacco, 1930/31-1935/36.

- 209. Hill, Benjamin D. Trade promotion work for tobacco industry.

  Activities of Bureau of Foreign and Domestic Commerce in surveys of market opportunities abroad. U. S. Daily 7(165): 8. Sept. 16, 1932.
- 210. Hutson, John B. Expanding domestic and foreign markets for tobacco.
  13pp., processed. [Washington, D. C., U. S. Dept. of agriculture,
  Agricultural adjustment administration] 1934. 1.94 T55E
  Address at the annual Farmers Convention, Raleigh, N. C.,
  Aug. 1, 1934.
- 211. Miller, Dale. Tobacco and cotton. Tex. Weekly 11(28): 7. 280.8 T31
  Discusses an editorial in the Asheville (N. C.) Citizen, which
  tells of the plight in which the tobacco grower has found himself
  as a result of the loss of extensive export markets. Thinks that
  the Texas cotton producers should be awakened to the seriousness
  of their own similar position.
- 212. Shepard, Nelson M. Maryland tobacco loss in world market heavy.

  Methods of packing, shipping and buying source of complaint

  from France and other countries. Washington, D. C., Evening

  Star, May 10, 1936. Clipping in Pam. Coll.
- 213. Southern policy conference. Memorandum adopted at a meeting of the Southern policy conference in Atlanta April 25-28, 1935. 34pp., processed. relations? Ga., Apr. 30, 1935. 280.12 So83

  Crop control and foreign trade, pp. 6-16. Tobacco, pp. 15-16.

214. U. S. Dept. of agriculture, Bureau of agricultural economics. American tobacco export situation. U. S. Dept. Agr., Bur. Agr. Econ., Foreign Crops and Markets 29(24): 614-621. Dec. 10, 1934.

1.9 St2F

A discussion of tobacco exports, first by areas and second by types of tobacco. A table shows tobacco exports from the United States to designated regions, total and chief types, average 1923/24-1927/28, and annually 1928/29-1933/34.

215. U. S. Dept. of agriculture, Bureau of agricultural economics.

American tobacco in the French trade agreement. U. S. Dept. Agr.,

Bur. Agr. Econ. Foreign Crops and Markets 32(23): 705-707.

June 8, 1936. 1.9 St2F

Contains two tables which show exports of leaf tobacco from the United States to France, by types, average 1923-1929, and annually 1930-1935; average price per pound of United States exports of tobacco to France, by types, 1930-1935.

Information on utilization and consumption of principal American types is also given.

216. U. S. Dept. of commerce, Bureau of foreigh and domestic commerce.

Exports of tobacco and tobacco products. Advance official data subject to revision. Compiled by Division of foreign trade statistics...Issued by Tobacco division. Processed. Washington, D. C., 1932-date. (Monthly statement no. 2101) 157.54[D]

Title varies.

Gives exports by countries and by types of leaf tobacco and tobacco products.

217. U. S. Dept. of commerce, Bureau of foreign and domestic commerce.

Foreign commerce and navigation of the United States for the
calendar year 1936. Compiled by the Division of foreign trade
statistics. 2v. Washington, D. C., U. S. Govt. print. off.,
1938. 157.9 F76

Library of U. S. Dept. of Agriculture has also other volumes of this publication.

"Volume I presents statistical tables, Imports for Consumption by Articles and Countries, Articles by Districts, and Import Trade of the United States with the World.

"Volume II contains export statistical tables, Articles by Country, Articles by Districts, Export Trade of the United States with the World, Statistics of Imports and Exports of Gold and Silver, In-Transit Trade, Drawback Paid on Imported Merchandise, Vessel Tonnage Tables, and various summary tables of both import and export trade." - Letter of submittal.

Statistics of manufactured and unmanufactured tobacco are given on pp. 71, 91, 302, and 336 of volume I. Statistics of tobacco machinery and parts are given on p. 247 of volume I.

Statistics of manufactured and unmanufactured tobacco are given on pp. 42, 53, 249, and 456 of volume II. Statistics of tobacco extracts are given on pp. 187 and 312 of volume II. Statistics of tobacco machinery are given on pp. 161 and 300 of volume II.

218. U. S. Dept. of commerce, Bureau of foreign and domestic commerce.

The United States export and import trade in leaf and manufactured tobacco, 1934-1935, and other important data. 44pp., processed.

Washington, D. C., February 1936. 157.54 Un32

Contains numerous statistical tables giving information of exports and imports of tobacco and tobacco products, production of manufactured products, leaf tobacco used in manufacturing cigars, cigarettes, etc., internal revenue receipts from tobacco manufactures, etc.

The library has also reports for the years 1932-1933 and 1933-1934.

219. U. S. National resources board, Land planning committee. Agricultural exports in relation to land policy. Part II of the report on land planning. 114pp., illus. Washington, D. C., U. S. Govt. print. off., 1935. 173.2 N214Su

"This part twhich is supplementary to the report of the Land Planning Committee in the Report of the National Resources Board issued in December 1934; was prepared by the Export-import Section, Agricultural Adjustment Administration."

Prospective foreign demand for American tobacco, by Woodbury Willoughby, pp. 84-92. Statistical tables show the following: Estimated production, exports, and acreage devoted to exports of tobacco from the United States, annual averages, five year periods, 1900-1934; estimated United States exports of domestic tobacco in terms of leaf-tobacco equivalent, five year periods, 1900-1934; exports of unmanufactured tobacco by principal exporting countries, 1923-1934; United States exports of tobacco by types, 1923-1934.

Two graphs show exports of unmanufactured tobacco from the United States compared to aggregate exports from other principal exporting countries, 1921, 1923, 1925, 1927, 1929, 1931, 1933, 1935; domestic production and imports of unmanufactured tobacco from United States in Australasia, Canada, France, Germany, Italy, and Japan.

220. Wells, C. F. Agricultural imports classified on the basis of their competitive nature and tariff status. 30pp., processed. Washington, D. C., U. S. Dept. of agriculture, Bureau of agricultural economics, June 1937. 1.9 Ec752Aim

descriptive and analytical nature which will promote a better understanding of the nature of the agricultural products that are being imported into the United States and their relation to domestic agriculture. In this report agricultural imports are classified in four ways: (1) those commodities which are also produced in the United States and those which are not; (2) those commodities which compete with domestic farm products and those which do not; (3) those whose tariff status is a factor affecting the price of competitive farm products; and (4) those which are

free of duty and those which are dutiable. The report deals only with the direct effects of duty changes." - p. 1.

Statistics of unmanufactured tobacco are included in Table 6, p. 16: Group C. - Value of principal agricultural imports competing with domestic farm products of a different kind of quality that are either imported or exported, average 1929-30 to 1932-33.

Statistics of unmanufactured tobacco from the Philippine Islands, and other tobacco excluding stems, are included in a table, appendix I, p. 25: Imported agricultural products classified on the basis of whether or not the commodities are also produced in the United States and whether or not they are substituted for domestic farm products, average 1924-25 to 1928-29, 1929-30 to 1932-33, and year 1934-35.

221. Witherow, Grace A. Foreign trade of the United States, calendar year 1936. U. S. Dept. Com., Bur. Foreign and Dom. Com. Trade Prom. Ser. 174, 222pp. Washington, D. C., 1938. 157.54 T67

"This bulletin, the fifteenth in an annual series on United States foreign trade...contains a statistical and analytical summary for the calendar year 1936...The text deals chiefly with the changes in trade during 1936 as compared with the preceding year, although outstanding trends relative to other recent years are necessarily considered. Statistical data recorded in tables and charts cover, in most instances, a number of years..." The text is arranged in three parts. "The first part covers total United States exports to and imports from the world, the second shows the distribution of exports and imports by economic classes and by commodities, and the third presents the geographic distribution." - Foreword.

Statistics of leaf and manufactured tobacco are included in some of the tables.

# Grading, Standardization and Inspection

222. American farm bureau federation. Need for federal grading service for all auctioned tobacco. Bureau Farmer (Tenn. ed.) 10(8): 8. April 1935. 280.82 B89

Points out need for federal grading and refers to the Flannagan Bill embodying a "compulsory federal grading plan" which had the support of the American Farm Bureau Federation

223. Black, A. G. Tobacco inspection and market news service. 5pp., processed. [Washington, D. C., U. S. Dept. of agriculture, Bureau of agricultural economics] 1936. 1.9 Ec7Tob

Reprint of an article entitled "How farmers can benefit from free tobacco grading service" in the Goldsboro News-Argus (Goldsboro, N. C.) Aug. 26, 1936.

- 224. Flannagan, John W., Jr. My tobacco grading bill. South. Planter 96(4): 14. April 1935. 6 So89
- 225. Flannagan, John W., Jr. The tobacco grading bill. Prog. Farmer (Ky.-Tenn. ed.) 50(5): 9. May 1935. 6 P945K

  Also in the Georgia-Alabama edition of the Progressive Farmer.

  This bill has two objects: "(1) The efficient grading of the grower's tobacco before sale so he may know just what he has done. (2) Furnishing growers with a daily marketing news service so they will know what the different grades of tobacco are bringing on the other markets."
- 226. Gage, Charles Ellsworth. Government wins tobacco case. U. S. Dept. Agr., Bur. Agr. Econ. Agr. Situation 22(5): 20-21. May 1938.

  The United States Circuit Court of Appeals on April 5 handed down a decision favorable to the Government in a case which "was an appeal from a decree enjoining the officials of the Department of Agriculture from enforcing the provisions of the Tobacco Inspection Act of August 23, 1935." The bill of complaint attacking the constitutionality of the act on three grounds is outlined.
- 227. Gage, Charles Ellsworth. How does tobacco grading affect the southern auction market? Tobacco 100(13): 27-28. Mar. 28, 1935.
  286.89 T552

  The grading service is "a step in the direction of improving"
  - the auction system and "overcoming some of its weaknesses."
- 228. Gage, Charles Ellsworth. Tobacco grading service as aid to industry.

  Classification by color, body and quality developed by Bureau
  of agricultural economics. U. S. Daily 7(167): 8. Sept. 20, 1932.
- 229. Gage, Charles Ellsworth. Tobacco inspection and market news service.

  7pp., processed. [Washington, D. C.] U. S. Dept. of agriculture,
  Bureau of agricultural economics, 1938. 1.9 Ec714Tin

  "Address, Annual Farm and home convention, Lexington, Ky.,
  January 28, 1938."

Reviews the scope and problems of the tobacco inspection and market news service to growers at the auction markets.

- 230. Gage, Charles Ellsworth. Tobacco inspection service. South. Planter 97(3): 10, 42. March 1936. 6 So89
- 231. Gage, Charles Ellsworth. Value of tobacco grading. Prices increased \$1.18 to \$2.09 per cwt. Prog. Farmer (Carolinas-Va. ed.) 50(4): 25. April 1935. 6 P945
- 232. Gage, Charles Ellsworth. What shade grading is doing for the Connecticut Valley. Tobacco 48(26): 11-12, illus. June 28, 1934. 286.89 T552

- 233. Hunt, Russell A. Growers can secure tobacco grading. It's up to producers to take advantage of provisions of Flannagan Act. Prog. Farmer (Ky.-Tenn. ed.) 50(11): 9, 64. November 1935. 6 P945K
- 234. Kentucky Laws, statutes, etc. Tobacco grading law. Ky. Dept. Agr. Bull. 38, folder. Frankfort, 1934. 2 K41B
- 235. Taylor, Hugh W. Tobacco inspection, market news, and demonstration services. (burley). 17pp., processed, illus. [Washington, D. C.] U. S. Dept. of agriculture, Bureau of agricultural economics, September 1937. 1.9 Ec714Ti

Includes a brief of classification of leaf tobacco (p. 3), a map showing tobacco-growing districts (p. 4), a picture showing the approximate stalk position of the various roups of grades of the burley tobacco plant, a chart (p. 9) giving a classification of type 31 tobacco, sample warehouse tickets, before and after inspection and sale (p. 11), and daily and weekly market news reports, type 31 tobacco on Kentucky markets.

236. Taylor, Hugh W. Tobacco inspection, market news, and demonstration services (flue-cured). 17pp., illus., processed. [Washington, D. C.] U. S. Dept. of agriculture, Bureau of agricultural economics, June 1937. 1.9 Ec714Ti

A brief of classification of the different types of leaf tobacco is given on p. 3. Tobacco-growing districts of the eastern and middlewestern parts of the United States are shown in a map on p. 4. A picture on p. 5 shows the approximate stalk positions of the various groups of grades. A chart on p. 9 shows the classification of tobacco, types 11, 12, 13, and 14. Sample warehouse tickets, before and after inspection and sale are shown on p. 11.

- 237. U. S. Congress, House, Committee on agriculture. Tobacco classification and inspection... Report to accompany H.R. 8026; 74th Cong., lst sess., House Rept. 1102, 7pp. [Washington, D. C., U. S. Govt. print. off.] June 5, 1935.
- 238. U. S. Congress, House, Committee on agriculture. Tobacco classification and inspection...Report [To accompany H.R. 8778]. 73d Cong., 2d sess., House Rept. 2001, 4pp. [Washington, D. C., U. S. Govt. print. off.] June 14, 1934.

  Contains excerpts from letters, including one from the Secretary of Agriculture.
- 239. U. S. Congress, Senate, Committee on agriculture and forestry.

  To establish and promote the use of standards of classification
  for tobacco, to provide and maintain an official tobacco inspection service, and for other purposes...Report [To accompany H.R.
  8026]. 74th Cong., 1st sess. Senate Rept. 1211, 2pp. [Washington,
  D. C., U. S. Govt. print. off.] Aug. 8, 1935.

This is a favorable report on the bill H.R. 8026. The Committee based its action on the report made to the Committee by the Department of Agriculture, the pertinent portion of which is included in the present report.

- 240. U. S. Dept. of agriculture, Bureau of agricultural economics.
  Official standard grades for burley tobacco (U. S. type 31).
  llpp., processed. Washington, D. C., May 1938. 1.9 Ec792Tb
  "Promulgated Nov. 25, 1936 and amended Jan. 18, 1938 under authority of the Tobacco Inspection Act (49 Stat., 731)."
  Amendment No. 1, p. 11.
  Official standard grades were issued in November 1936;
  Standard grades, in December 1933; a Summary of Standard tobacco grades, on Jan. 31, 1931; and Tentative standard grades, on Nov. 11, 1926.
- 241. U. S. Dept. of agriculture, Bureau of agricultural economics. Official standard grades for fire-cured tobacco (U. S. types 21, 22, 23, and 24). 10pp., processed. Washington, D. C., September 1936. 1.9 Ec714St

  "Prepared under authority of the Tobacco Inspection Act (49 Stat., 731)."

  Standard grades were issued in March 1933 and October 1932; and Summary of standard grades on Jan. 14, 1933 and Nov. 11, 1931.
- 242. U. S. Dept. of agriculture, Bureau of agricultural economics. Official standards for Green River tobacco (U. S. type 36). [9]pp., processed. [Washington, D. C.] January 1937. 1.9 Ec7140
- 243. U. S. Dept. of agriculture, Bureau of agricultural economics. Referendums and the Tobacco inspection act [of 1936] U. S. Dept. Agr., Bur. Agr. Econ. Agr. Situation 21(3): 10-12. March 1937.

  The experience of the Bureau of Agricultural Economics in holding referendums to find out if farmers favored "free and mandatory inspection of tobacco under the Tobacco Inspection Act when sold at auction." The constitutionality of the Act was being tested at the time this article was written.
- 244. U. S. Dept. of agriculture, Bureau of agricultural economics. Rules and regulations of the Secretary of agriculture under the Tobacco inspection act of August 23, 1935 (49 Stat. 731). U. S. Dept. Agr., Bur. Agr. Econ. Serv. and Regulat. Announcs. 149, rev., 9pp. Washington, D. C., 1937. 1 M34S

  The text of the Tobacco Inspection Act is given on pp. 10-13.
- 245. U. S. Dept. of agriculture, Bureau of agricultural economics.

  Standard grades for flue-cured tobacco (U. S. types 11, 12, 13, and 14). Effective July 28, 1934. 18pp., processed. [Washington, D. C.] August 1934. 1.9 Ec792Stf

  Standards also issued in April 1930 and July 1934.

- 246. U. S. Dept. of agriculture, Bureau of agricultural economics.

  Standard grades for southern shade tobacco (U. S. type 62).

  Effective March 6, 1933...Prepared under authority of the Tobacco Stocks and Standards Act (Public, No. 661, 70th Cong.) 15pp., processed. Washington, D. C., May 1933. 1.9 Ec792Sta
- 247. U. S. Dept. of agriculture, Bureau of agricultural economics.

  Standard grades for Wisconsin tobacco (U. S. types 52 and 55).

  Effective January 1, 1933. 14pp., processed. Washington, D. C.,

  March 1933. 1.9 Ec792Tw

"Prepared under authority of the Tobacco Stocks and Standards Act (Public, No. 661, 70th Cong.)"

Tentative grades issued in 1925; Standard grades issued in 1926 and 1931.

- 248. U. S. Dept. of agriculture, Bureau of agricultural economics.

  Summary of standard grades for fire-cured tobacco (U. S. types
  21, 22, 23, and 24). 4pp., processed. [Washington, D. C.]

  Jan. 14, 1933. 1.9 Ec714St

  A Summary of Standard Grades, by Frank B. Wilkinson was issued as Tobacco Circular of November 11, 1931.
- 249. U. S. Dept. of agriculture, Bureau of agricultural economics.

  Summary of standard tobacco grades for U. S. type 31. 4pp.,
  processed. [Washington, D. C.] Dec. 11, 1933. 1.9 Ec714Sut
- 250. U. S. Dept. of agriculture, Bureau of agricultural economics.

  Tentative standard grades for Connecticut Valley shade-grown
  tobacco briefly known as northern shade tobacco. U. S. type 61.

  Effective December 11, 1933. 16pp., processed. [Washington,
  D. C.] March 1934. 1.9 Ec792Svc

  "Prepared under authority of the Tobacco Stocks and Standards
  Act (Public, No. 661, 70th Cong.)"
- 251. U. S. Dept. of agriculture, Bureau of agricultural economics.

  Tentative standard grades for Maryland tobacco (U. S. type 32)...

  prepared under the authority of the Tobacco stocks and standards act (Public no. 661, 70th Cong.) 15pp., processed. [Washington, D. C.] Sept. 11, 1933. 1.9 Ec792Tm

  Type 32 is "That type of air-cured tobacco commonly known as Southern Maryland tobacco, Maryland Air-cured, or Maryland Export; and produced principally in southern Maryland. Tobacco which does not have the characteristics of varieties commonly produced in Maryland, including Burley strains, and tobacco known as Up-Country or Upper-Country is classified as Type 32(b)."
- 252. U. S. Dept. of agriculture, Bureau of agricultural economics.

  Tobacco grading service. Tobacco market news service. 5pp.,
  processed. [Washington, D. C.] October 1933. 1.9 Ec714Tgr

Issued in cooperation with the North Carolina Division of Markets for distribution at the North Carolina State Fair.

It is "for the tobacco grower who is interested in selling his tobacco intelligently, and in obtaining a price actually based on quality."

253. Wilkinson, Frank B. Tobacco grading and market news promote fairer auction system. U. S. Dept. Agr. Yearbook of Agriculture 1932: 372-373. Washington, D. C., 1932. 1 Ag84Y

## <u>Historical</u>

254. Arents, George, Jr. Early literature of tobacco. 13pp. [Washington, D. C.] Privately printed for distribution at the Library of Congress, 1938. 69 Ar33

Essentially the same as an address delivered at a dinner of the Southern Historical Association at Duke University, Nov. 18, 1937 and published in the So. Atlantic Quart. 37(2): 97-107. April 1938.

255. Arents, George, Jr. Tobacco; its history illustrated by the books, manuscripts and engravings in the library of George Arents, Jr., together with an introductory essay, a glossary and bibliographic notes, by Jerome E. Brooks. 2v. New York, The Rosenbach co., 1937-1938. Folio 69 Ar33T

A list of references, v. 1, pp. 180-185. Volume 1 covers the years 1507-1615; volume 2, the years 1615-1698.

- 256. McDonald, Adrian Francis. The history of tobacco production in Connecticut. Conn. Tercentenary Comn., Com. Hist. Pubs. 52, 30pp. [New Haven] Published for the Tercentenary commission by the Yale university press, 1936. 281.369 M14

  Bibliographical note, p. 30.
- 257. McHugh, J. F. Tobacco and colonial Virginia. Natl. Repub. 22(2): 12-14, 31, illus. June 1934. 110 N212

  Historical sketch. Contains a bibliography.
- 258. Robert, Joseph Clarke. The tobacco industry in ante-bellum North Carolina. N. C. Hist. Rev. 15(2): 119-130. April 1938. Reprint Coll.

"This paper was read at the joint meeting of the Southern Historical Association and the State Literary and Historical Association of North Carolina in Durham, North Carolina, November 18, 1937." 259. Robert, Joseph Clarke. The tobacco kingdom. Plantation, market, and factory in Virginia and North Carolina, 1800-1860. 286pp., illus. Durham, N. C., Duke university press, 1938. 281.369 R54 Bibliography, pp. 258-270.

The period covered by this study, "is peculiarly significant as a time of transition on the plantation, in the warehouse, and in the factory." Chapter titles: I. The colonial heritage; II. The tobacco plantation; III. Management of the crop; IV. Transportation to market; V. The inspection system; VI. Sale of the leaf; VII. The leaf export trade; VIII. Trend of prices and extent of production; IX. Emergence of the tobacco manufacturer; X. The Negro slave in the factory; XI. Manufacture and sale; XII. The shadow of sectional conflict.

Contents of Appendix: A. Weight of the hogshead; B. Size of the crop; C. Size of the tobacco plantation; D. Yield per acre and per hand; E. Sources for table, "Virginia inspections by towns, 1840-1860"; F. Note for graphs, "Price of middling tobacco in Richmond, Va., by months"; G. Sample factory inventories.

- 260. Troxell, John P. Tobacco. Encyclopaedia of the Social Sciences 14: 640-646. New York, The Macmillan company, 1934. A bibliography is appended, pp. 645-646. Reviews the history of the tobacco industry in the United States from colonial times to 1931, with lesser attention to the industry in foreign countries.
- U. S. Library of Congress. Books, manuscripts and drawings relating to tobacco from the collection of George Arents, Jr., on exhibition at the Library of Congress, Washington, D. C., April 1938. [Washington, U. S. Govt. print. off., 1938.] 113pp. Not examined. "Descriptive notes adapted from Tobacco, its history illustrated

by the books, manuscripts and engravings in the library of George Arents, jr., by Jerome E. Brooks."

262. Wyckoff, Vertrees J. Tobacco regulation in colonial Maryland. 228pp. Baltimore, The Johns Hopkins press, 1936. (Johns Hopkins Studies in historical and political science. Extra volumes. New series, no. 22) 281.369 W97

Bibliography, pp. 217-226.

261.

Chapter titles: American tobacco before 1634; Early tobacco regulations; Maryland settlers grow tobacco; The economic crisis of 1663-1666; The bulk tobacco controversy; Miscellaneous tobacco legislation 1700-1725; Marketing troubles and recurring depressions; The tobacco inspection law of 1747; Improvement in the tobacco trade; Conclusion.

### Labor

263. U. S. Dept. of labor, Children's bureau. Reducing child labor on Connecticut tobacco plantations. U. S. Dept. Labor, Children's Bur. Child 2(3): 62-63. September 1937. 158.2 C483

"Child labor on plantations has been considerably reduced by voluntary agreement of plantations with the State Department of Labor under which many of them agree to employ no one under 14 years of age. The State Board of Health enforces sanitary standards and inspects housing. Wage rates for unskilled shed workers, 1936 - \$1.25-1.75 per day; sewers and stringers at piece work rates earned \$1.80 to \$2.50; pickers \$1.25 to \$2.00; older boys, up to \$2.50 dragging filled baskets. Daily hours, mostly 9 per day. Trucks hauling workers daily between towns and farms are often badly crowded. The Department is urging legislation to further reduce child labor and improve living and working conditions." - U. S. Dept. Agr., Bur. Agr. Econ., Agricultural Economics Bibliog. No. 72, item 111.

264. Vasey, Tom, and Folsom, Josiah C. Survey of agricultural labor conditions in Todd County, Kentucky. 18pp., processed. Washington, D. C., U. S. Dept. of agriculture, Farm security administration and Bur. of agricultural economics, November 1937. 1.95 Sul

"Report is made of a survey among adult hired farm laborers and farm operators in August and September, 1936. Todd is agriculturally partly selfsufficing and partly hay, corn, and tobacco. The survey was confined to the latter. Data are presented concerning general characteristics of laborers (birthplace, age, education, marital status, dependents), agricultural tenure experience, wages, income, assets, tenure of employment, and participation in community life." - U. S. Dept. Agr., Bur. Agr. Econ., Agricultural Economics Bibliog. 72, item 84.

### Legislation\*

265. Fischer, Mrs. Vajen (Hitz). Measures of major importance enacted by the 73d [and the 74th] Congress. U. S. Dept. Agr., Bur. Agr. Econ., Agr. Econ. Bibliog. 54 and 66, processed. Washington, D. C., 1934-1936.

The 73d Congress covered the period March 9 to June 16, 1933 and January 3 to June 18, 1934. The 74th Congress covered the period January 3 to August 26, 1935 and January 3 to June 20, 1936. Consult the indexes under the subject "Tobacco."

266. Maryland University, Extension service. Maryland laws relating to weights and measures, apples, agents and tobacco. Md. Univ., Ext. Serv. Bull. 66, 33pp. College Park, 1933.

Tobacco, pp. 20-22.

<sup>\*</sup>See also Agricultural adjustment and control programs; Compacts and agreements; etc.

- 267. U. S. Congress, House, Committee on agriculture. Prohibiting exportation of tobacco seed and plants, except for experimental purposes...Report [To accompany H.R. 6830]. 75th Cong., 3d sess., House Rept. 2144, 3pp. [Washington, D. C., U. S. Govt. print. off.] Apr. 14, 1938.
- 268. U. S. Congress, House, Committee on agriculture. Statistics of tobacco.

  Report [To accompany S. 2215]. 74th Cong., 1st sess., Rept.
  1836, 3pp. [Washington, D. C., U. S. Govt. print. off.] Aug.
  19, 1935.

  The Committee based its action on a report from the U. S.
  Department of Agriculture, in a letter dated Apr. 3, 1935, which is included in this report.
- 269. U. S. Congress, House, Committee on agriculture. To amend an act entitled "An act to provide for the collection and publication of statistics of tobacco by the Department of agriculture... Report [To accompany H.R. 9590]. 72d Cong., 1st sess., House Rept. 1268, 3pp. [Washington, D. C., U. S. Govt. print. off.] May 10, 1932.

Includes letter from the Secretary of Agriculture recommending the legislation.

270. U. S. Congress, Senate, Committee on agriculture and forestry. To amend existing legislation relating to statistics on leaf tobacco... Report [To accompany H.R. 9590]. 72d Cong., 1st sess., Senate Rept. 983, 3pp. [Washington, D. C., U. S. Govt. print. off.] July 7, 1932.

Includes letter from the Secretary of Agriculture recommending the legislation.

271. U. S. Congress, Senate, Committee on agriculture and forestry. To amend the act entitled "An act to provide for the collection and publication of statistics of tobacco by the Department of agriculture", approved January 14, 1929, as amended...Report. To accompany S. 2215]. 74th Cong., 1st sess., Senate Rept. 485, 2pp. [Washington, D. C., U. S. Govt. print. off.] Apr. 15, 1935.

This is a favorable report on S. 2215. The Committee's action was based on a report from the Department of Agriculture in a letter dated Apr. 3, 1935, which is quoted in the present report.

272. U. S. Laws, statutes, etc. Laws relating to agriculture. Compiled by Elmer A. Lewis. 479pp. Washington, D. C., U. S. Govt. print. off., 1937. 30.5 Un3A

Contains the text of the following laws:

70th Congress. Public 601. (pp. 162-163): An act to provide for the collection and publication of statistics of tobacco by the Department of Agriculture.

71st Congress. Public 828. (p. 177): An act relative to revenue stamps on tobacco packages.

72d Congress. Public 284. (p. 164): An act amending Public 601 of the 70th Congress.

73d Congress. Public 483. (pp. 165-171) [Kerr Tobacco Act.] An act to place the tobacco growing industry on a sound financial and economic basis, to prevent unfair competition...

74th Congress. Public 314. (pp. 181-186): An act to establish and promote the use of standards of classification for tobacco, to provide and maintain an official tobacco inspection service...

74th Congress. Public 356. (pp. 187-188): An act amending Public 601 of the 70th Congress.

74th Congress. Public 463. (p. 139): An act to extinguish tax liabilities and tax liens arising out of the Tobacco, Cotton, and Potato Acts.

74th Congress. Public 534. (pp. 173-176): An act relating to compacts and agreements among States in which tobacco is produced providing for the control of production of, or commerce in, tobacco in such States...

74th Congress. Public Res. 76. (pp. 189-190): Joint Resolution authorizing the completion of certain records and operations resulting from the administration of the Kerr Tobacco Act, the Bankhead Cotton Act of 1934, and the Potato Act of 1935 (repealed)...

## Marketing, Including Preparation for Market

273. Ballinger, Roy A., and Maxton, J. L. Marketing Virginia tobacco. Va. Agr. Expt. Sta. Bull. 285, 55pp. Blacksburg, 1932.

\*This study was made in cooperation with the Tobacco Division, Bureau of Agricultural Economics, United States Department of Agriculture." Contains sections on the importance of the industry, acreage, yield and prices, foreign trade, taxes, tariffs and government monopolies, curing and sorting of tobacco on farms, history and description of auction warehouse marketing of tobacco, number and importance of auction markets in Virginia, monthly distribution of tobacco marketing in Virginia, charges for selling tobacco in different markets, costs of operation of tobacco warehouses, tobacco boards of trade, redrying and handling of tobacco, manufacturing, grading, and suggestions for improving the marketing of tobacco in Virginia.

The following statistical tables are given:

Table 1, p. 9: average price and deflated price per pound of Virginia tobacco 1870-1931, compared with the prices of all commodities and all farm products in the United States; Table 2, p. 10: acreage planted in important producing counties in Virginia, census years, 1869-1929; Table 3, p. 11: relative importance of tobacco production in Virginia counties, 1929; Table 4, p. 14: tobacco acreage, other than cigar types, and percentage distribution of acreage by states and census periods, 1869-1929; Table 5,

p. 16: acreage, yield per acre, and production in specified countries, annually 1928/29-1930/31; Table 6, p. 18: leaf tobacco imported in the United States by countries, 1926/27-1930/31; Table 7, p. 19: United States exports of flue-cured and Virginia fire-cured tobacco in the unmanufactured state, 1924-1931; Table 8, p. 20: exports of tobacco from the United States by types, 1923/24-1930/31; Table 9, p. 21: value of tobacco exported from the United States 1925-1931; Table 10, p. 22: foreign import duties in principal countries importing American leaf tobacco in 1931; Table 11, p. 23: rates of duty in the United States tariff acts of 1909, 1913, 1922, and 1930 on manufactured and unmanufactured tobacco; Table 12, p. 25: summary of all federal internal revenue receipts, years ended June 30, 1925-1931; Table 13, p. 29: amount of tobacco sold on each of the auction markets in Virginia, 1929 and 1930 crop years; Table 14, p. 31: distribution of tobacco sales by months for Virginia tobacco market, 1929 and 1930 crop years; Table 15, p. 34: average monthly prices paid for tobacco en Virginia markets for the 1929 and 1930 crops; Table 16, p. 36: weighing, auction, and commission charges levied for selling tobacco on different markets 1929/30 and 1930/31; Table 17, pp. 38-39: distribution of costs of flue-cured and firecured tobacco warehouse operation in Virginia, 1929/30 and 1930/31; Table 18, p. 42: relative cost of owned and rented tobacco warehouses per 100 pounds of tobacco handled 1929/30 and 1930/31; Table 19, p. 45: leaf tobacco used in manufacturing cigars, cigarettes, and tobacco and snuff in the United States, 1921-1930; Table 20, p. 46: production of manufactured tobacco, snuff, cigars, and cigarettes in the United States, 1921-1930; Table 21, p. 47: a partial comparison of the Federal government's grades of fluecured tobacco as used by the Tri-State Tobacco Association and the private grades of some of the tobacco companies in 1922; Table 22, p. 48: amount of tobacco graded by the Federal-State graders by states and types 1929/30 and 1930/31; Table 23, p. 49: season's average prices of Federal-State graded tobacco in Virginia, U. S. types 11 and 21, 1930/31.

The bulletin is also illustrated by 6 charts.

274. Barney, Chas. D. & co. Advantages of a tobacco exchange. 16pp.

Contents: Introduction; the importance of tobacco; tobacco auctions; the principle of commodity exchanges; the tobacco exchange; how the tobacco exchange can help you; conclusion; practical examples of the uses of tobacco futures.

275. Bell, William Arthur. The marketing of Kentucky tobacco with special reference to the Green River district. 127[2]pp., type-written. Urbana, Illinois [1932] 280.369 B41

Thesis (M. S.) - University of Illinois.

Bibliography, two pages at end.

Contents: I. Some preliminary considerations of tobacco as a crop (importance of tobacco as a cash crop to the pioneers, trends in production, 1839-1931, trends in utilization of various types, 1900-1930, factors influencing prices of tobacco from year to year, 1900-1931, the Kentucky tobacco crop); II. Development of markets for tobacco, 1780-1900; III. Decline of large general markets and growth of direct buying of Kentucky tobacco, 1800-1931; IV. Methods of selling tobacco, 1787-1831 (method prevalent prior to rise of pools, pools, cooperative associations); V. Developments in loose leaf method of selling Kentucky tobacco, 1904-1932; VI. Current problems and the outlook for economic adjustments in the Green River district.

Illustrated by blue-print charts showing: tobacco production, averages by decades for the United States, Virginia, Kentucky, and North Carolina, 1839-1931; tobacco production of Kentucky, by types, 1920-1930; tobacco production by decades in the Green River district, by counties, 1840-1930; production of tobacco by types in the United States, 1909-1931; tobacco consumption in the United States, 1900 to date; exports of unmanufactured tobacco from the United States, 1900-1931; exports of leaf tobacco from the United States, by type, 1923-1931; average prices for types of Kentucky tobacco from 1920 to 1930; Federal revenue from tobacco; production, stocks, disappearance, and adjusted pack, Green River type of tobacco, 1923-1932; production, price, and exports of tobacco, for the United States, 1911-1930.

Accompanied by statistical tables.

- 276. Boyle, James Ernest. Future trading under new tobacco contract.

  What it is. What it does. 27pp. [New York, New York tobacco & commodities exchange, inc.] 1933. Pam. Coll.
- 277. Bretherton, Rachel. Market research sources; a guide to information on domestic marketing. 1938 edition. U. S. Dept. Com., Bur. Foreign and Dom. Com., Dom. Com. Ser. 55(1938 ed.), 273pp.
  Washington, D. C., 1938. 157.54 D71
  Consult the index under the subject Tobacco.
- 278. Brown, Edward A. Future trade in tobacco. Com. and Finance 23(2): 42. Jan. 10, 1934. 286.6 C737

Tells of the New York Tobacco & Commodities Exchange, Inc., which initiated trading in 1934 upon the floor of the New York Produce Exchange. An article in the Sept. 19 issue of Commerce and Finance stated that future trading in tobacco would be inaugurated on Sept. 19.

279. Clark, Fred. Readings in marketing. Rev. ed., 798pp. New York, The Macmillan company, 1933. 280.3 C54R

The loose-leaf tobacco auction, pp, 43-45. This section is "adapted from Federal Trade Commission, The American Tobacco Company and the Imperial Tobacco Company (published as Senate Doc. No. 34, 69th Cong., 1st Sess., 1926), pp. 20-21."

280. Converse, Paul D. The elements of marketing. Rev. ed., 985, 90, xiv pp. New York, Prentice-Hall, inc., 1935. 280.3 C76E

References at end of chapters.

The Marketing of Cotton and Tobacco, ch. XXIV, pp. 591-609. Under marketing of tobacco are discussed production, marketing functions, methods of selling, the auction method, cooperative marketing, and government grading.

281. Danville and tobacco. When U. S. restricted production, this market advertised, and here is what happened. Printers! Ink 170(12): 49, 52. Mar. 21, 1935. 238.8 P932

Advertising campaign of the Danville Tobacco Association to maintain sales volume on the Danville leaf tobacco market.

282. Frederick, John H. Agricultural markets. 289pp., illus. New York, Prentice-Hall, inc., 1937. 280.3 F87A

Bibliographical note, pp. 281-283.

The Tobacco Markets, ch. IX, pp. 150-169. Contains sections on the functions of the transfer buyer, buyers in northern local markets, functions of the packer, buyers in local markets of the South, reasons for importance of loose leaf auction method, standardization and cooperative marketing. Illustrated by a map showing tobacco—growing districts, reproductions of photographs, and a chart showing tobacco produced and tobacco marketed cooperatively, crops of 1920-1934.

283. Gage, Charles E. American tobacco types, uses and markets. U. S. Dept. Agr. Circ. 249, 88pp., illus. Washington, D. C., Issued January 1933; slightly rev. August 1933.

Literature cited, p. 88:

Supersedes Bureau of Plant Industry Bulletin 244, The Export and Manufacturing Tobaccos of the United States, with Brief Reference to the Cigar Types.

"The various types of American-grown tobacco and their uses are described with tables showing for a number of years the acreage, production, prices, exports to leading countries, stocks on hand October 1, disappearance during the year beginning October 1, etc. Other tables included and discussed show the market outlets and, by years, the number of cigars and cigarettes and the pounds of chewing tobacco, smoking tobacco, and snuff manufactured in the United States; the quantities of tobacco and other materials used in the manufacture; the consumption per capita of manufactured tobacco products; the exports of leaf tobacco, by types, and of manufactured tobacco products; the imports of leaf tobacco and manufactured tobacco products from foreign countries and shipments from possessions; reexports; etc.

"The methods used by growers in disposing of their tobacco and the United States standards are briefly summarized. Tables and charts are included showing the approximate marketing season for the different types of tobacco, the internal revenue received from different tobacco products, and the number of cigar manufacturers. The tobacco grading service of the Bureau of Agricultural Economics and the sources of statistics on tobacco are briefly described. A colored map shows the tobacco-producing districts of the United States." - Expt. Sta. Rec. 68: 843. 1933.

- 284. Gage, Charles E. Historical factors affecting American tobacco types and the evolution of the auction market. pp. 43-57. Reprint Coll.

  "Reprinted from Agricultural History 11: 43-57 (January 1937)."

  "This article was originally presented as an address before the short course for tobacco growers at North Carolina State College of Agriculture and Engineering, Raleigh, North Carolina, on Jan. 19, 1937."
- 285. Gage, Charles E. Improving our auction sales. Prog. Farmer and South. Ruralist (Carolinas-Va. ed.) 48(10): 7, 9. October 1933. 6 P945

  Also published in the Kentucky-Tennessee and Georgia-Alabama editions.

An "analysis of the tobacco auction system and needed remedies - greatest of all being (1) official grading of all tobacco with (2) market reports telling the grower just what his grade is bringing."

- 286. Hunt, Russell A. Preparation of tobacco for market. Prog. Farmer (Ky.-Tenn. ed.) 51(11): 10, 48. November 1936. 6 P945K
- 287. Lassetter, W. C. Our two hundred million dollar auction. Prog.

  Farmer and South. Ruralist (Ga.-Ala. ed.) 48(9): 8. September 1933.

  Also published in the Mississippi Valley, and Kentucky-Tennessee editions, and in the Texas edition in a somewhat shortened form.

  A description of a tobacco auction.
- 288. Malott, Deane W. Problems in agricultural marketing. Ed. 1, 410pp.

  New York and London, McGraw-Hill book co., inc., 1938. 280.3 M29

  Selected references, pp. 403-404.

  Readings at end of chapters.

"The group of cases comprising this volume is intended to present concrete material for analyzing the problems faced by those engaged in the various phases of agricultural marketing and is typical of those situations which constantly appear for decision in the conduct of the various agricultural industries." - Preface.

Chapter II, pp. 62-84, is on the auction markets. Pages 62-65, are concerned with the Danville tobacco auction market.

289. New York produce exchange. Tobacco futures. [3]pp. New York, 1935.
Pan. Coll. (Tobacco)

Gives the terms and conditions of contracts for burley and flue-cured tobacco adopted by the exchange.

- 290. New York tobacco & commodities exchange, inc. New York tobacco & commodities exchange, inc. 12pp. New York [1933] Pam. Coll.

  Tells of the advantages of futures trading and of the new exchange for trading in tobacco, potatoes and other farm commodities.
- 291. New York tobacco exchange, inc. The New York tobacco exchange, inc.

  20pp. New York [19347] Pan. Coll.

  Gives reasons for a tobacco exchange, discusses the dissatisfaction in the trade because of antiquated marketing methods, gives
  details of the plans for the New York Tobacco Exchange, and includes an article by James E. Boyle (pp. 13-18), "Future" Trading
  in Tobacco.
- 292. Nourse, Edwin G. Marketing agreements under the AAA. 446pp. Washington, D. C., The Brookings institution, 1935. 280.3 N85M

  The Tobacco and Peanut Agreement, ch. V, pp. 76-97. This chapter is concerned with the flue-cured tobacco agreement, the marketing agreement for peanut millers, and the Connecticut Valley shade-grown tobacco agreement.
- 293. Pearson, James H. Organization and teaching procedure to be followed in evening agricultural schools on the marketing of tobacco.

  U. S. Fed. Bd. Vocat. Ed. Monog. 16, 12pp. Washington, D. C.,

  May 1932. 156.3 M75

  Prepared in cooperation with William Collins of the Federal
  Farm Board.
- 294. Reed, W. D., Livingstone, E. M., and Morrill, A. W., Jr. The fumi-gation of tobacco warehouses. 12pp., illus., processed. rWashington, D. C.; U. S. Dept. of agriculture, Bureau of entomology and plant quarantine, October 1934. (E-325) 1.9 En863T
- 295. Robert, Joseph Clarke. Rise of the tobacco warehouse auction system in Virginia, 1800-1860. Agr. Hist. 7(4): 170-182. October 1933. 30.98 Ag8
- 296. Russell, Alfred Lovell. Contract markets for commodities. 120pp.

  New York, Russell's commercial news, inc. [1936.] 284 R91 1936.

  Library has also the 1932 edition of this book.

  New York tobacco, pp. 110-111. "A market for contracts for future delivery of leaf tobacco was opened on the floor of the New York Produce Exchange February 25th, 1935." This section gives information on commissions, deliveries, quotations, storage, trading limits, and trading hours.
- 297. Stone, J. E. Problems of tobacco marketing. South. Planter 97(4):
  10, 11. April 1936. 6 So89

  More and closer cooperation between grower, buyer and the government is needed to correct evils in the auction methods of selling flue-cured tobacco.

298. Taylor, Hugh W. Preparation of burley tobacco for market. 7pp., processed. (Washington, D. C.) U. S. Dept. of agriculture, Bureau of agricultural economics, September 1936. 1.9 Ec714

After pointing out the necessity for careful sorting, the writer gives suggestions for the proper preparation for sorting, stripping and sorting, loading, unloading and placing for sale, size of lots, and marketing.

A publication with similar title was issued in October 1934.

- 299. Taylor, Hugh W. Preparation of fire-cured tobacco for market. 7pp., processed. [Washington, D. C.] U. S. Dept. of agriculture, Bureau of agricultural economics, September 1937. 1.9 Ec714Pf

  Instructions for stripping and handling fire-cured tobacco.
- 300. Taylor, Hugh W. Preparation of flue-cured tobacco for market. 11pp., processed. [Washington, D. C.] U. S. Dept. of agriculture, Bureau of agricultural economics, 1938.

  Contains information on proper light and order for sorting, sorting, size of hands, bulking graded tobacco, order of tobacco for market, loading and unloading, size of lots, marketing, tobacco grading and market news service, etc.
- 301. Tobacco: dealers and growers cheered by futures market. News Week 4(6): 31, 32. Aug. 11, 1934.

  The U. S. Dept. of Agriculture's standard system of grading tobacco has overcome one of the chief obstacles to a modern tobacco exchange. The New York Tobacco Exchange will be the "world's first organized market for trading in contracts for future delivery of tobacco."
- 302. Tobacco pact. Business Week, no. 216, p. 9. Oct. 21, 1933. 280.8 Sy8
  Cigarette prices expected to rise as a result of the tobacco
  marketing agreement signed by the American Tobacco Co., Liggett &
  Mycrs, R. J. Reynolds, P. Lorillard, Philip Morris, Brown &
  Williamson, Continental, Larus & Bro. The agreement was authorized
  by Secretary Wallace.
- 303. Tobacco week, Hartford's big tobacco marketing event indicates Connecticut's industry has a new lease on life. Business Week, no. 289, p. 13, Mar. 16, 1935. 280.8 Sy8
- 304. Tobacco's exchange. Business Week, no. 265, p. 24. Sept. 29, 1934.

  News item about the New York Tobacco Exchange which opened to futures trading on Sept. 19, 1934.
- 305. U. S. Dept. of agriculture, Agricultural adjustment administration.

  Code of fair competition for the auction and loose leaf tobacco

  Warchouse industry. Approved by the President of the United States

  June 30, 1934. Effective July 9, 1934. U. S. Dept. Agr., Agr.

  Adjustment Admin. Code of Fair Competition Ser. Code no. 18,

20pp. Washington, D. C., U. S. Govt. print. off., 1934. (Form M-70) 1.4 Ad47M

Proposed codes, in processed form were issued in 1933 (?) as Form No. AAA-209 (1.94 T55Au); and on June 6, 1934. (1.94 T55Prc)

306. U. S. Dept. of agriculture, Agricultural adjustment administration.

Marketing agreement and license for Connecticut Valley shade—

grown tobacco (U. S. type 61). Marketing agreement approved and
executed by the Secretary of agriculture December 9, 1933.

Effective 12:01 a.m., eastern standard time, December 11, 1933.

License issued by the Secretary of agriculture, January 16, 1934.

Effective, 12:01 a.m., eastern standard time, January 17, 1934.

U. S. Dept. Agr., Agr. Adjustment Admin. Marketing Agreement

Ser. - Agreement no. 28. License Ser. - License No. 28, 17pp.

Washington, D. C., U. S. Govt. print. off., 1934. (Form M-46)

1.4 Ad47M

A proposed agreement was issued in processed form in 1933. Amendment no. 1 (6pp.) was issued in 1935.

- 307. U. S. Dept. of agriculture, Agricultural adjustment administration.

  Marketing agreement for burley tobacco. Approved and executed by the Secretary of agriculture, January 6, 1934. Effective, 12:01 a.m., December 11, 1933. U. S. Dept. Agr., Agr. Adjustment Admin. Marketing Agreement Ser.—Agreement no. 34, 7pp. Washington, D. C., U. S. Govt. print. off., 1934. (Form M-45) 1.4 Ad47M

  Tentative agreements were issued in processed form in 1933(?) as Marketing Agreement for Burley Tobacco (T-A); and Proposed Marketing Agreement Buyers of Burley Tobacco. (1.94 T55Bu)
- 308. U. S. Dept. of agriculture, Agricultural adjustment administration.

  Marketing agreement for buyers of stemming grades of cigar-leaf
  tobacco types 41, 42, 43, 44, 51, 52, 53, 54, and 55. Approved
  and executed by the Acting secretary of agriculture, June 9, 1934.

  Effective date, December 1, 1933 (12:01 a.m., eastern standard
  time). U. S. Dept. Agr., Agr. Adjustment Admin. Marketing Agreement Ser.-Agreement no. 46, 6pp. Washington, D. C., U. S. Govt.
  print. off., 1934. (Form M-66) 1.4 Ad47M

A proposed marketing agreement was issued in processed form as "Docket no. 167"; and a Tentatively Approved Marketing Agreement was issued in processed form. (1.94 T55St)

309. U. S. Dept. of agriculture, Agricultural adjustment administration.

Marketing agreement for dark air-cured tobacco, types 35, 36, and
37. Approved and executed by the Secretary of agriculture, March
1, 1934. Effective date, December 1, 1933 (12:01 a.m., eastern
standard time). U. S. Dept. Agr., Agr. Adjustment Admin. Marketing Agreement Ser. - Agreement no. 38, 8pp. Washington, D. C.,
U. S. Govt. print. off., 1934. (Form M-49) 1.4 Ad47M

A tentative marketing agreement was issued in processed form as "Docket 143 # 3." (1.94 T55Maf)

310. U. S. Dept. of agriculture, Agricultural adjustment administration.

Marketing agreement for fire-cured and dark air-cured tobacco
types 21, 22, 23, 24, 35, and 36. Approved and executed by the
Secretary of agriculture, March 1, 1934. Effective date, December
1, 1933 (12:01 a.m., eastern standard time). U. S. Dept. Agr.,
Agr. Adjustment Admin. Marketing Agreement Ser. - Agreement no.
37, 6pp. Washington, D. C., U. S. Govt. print. off., 1934.
1.4 Ad47M (Form M-50)

A tentative agreement was issued in processed form as "Docket No. 143 #2." (1.94 T55Maf)

311. U. S. Dept. of agriculture, Agricultural adjustment administration.

Marketing agreement for fire-cured and dark air-cured tobacco
types 21, 22, 23, 24, and 36. Approved and executed by the
Secretary of agriculture March 26, 1934. Effective date, March
26, 1934 (12:01 a.m., eastern standard time). U. S. Dept. Agr.,
Agr. Adjustment Admin. Marketing Agreement Ser. - Agreement no.
41, 8pp. Washington, D. C., U. S. Govt. print. off., 1934.
(Form M-56) 1.4 Ad47M

A tentative agreement was issued in processed form as "Docket no. 143 #1." (1.94 T55Maf)

312. U. S. Dept. of agriculture, Agricultural adjustment administration.

Marketing agreement for flue-cured tobacco. Approved and executed by the Secretary of agriculture October 12, 1933. Effective 6 a.m. eastern standard time, September 25, 1933. U. S. Dept. Agr.,

Agr. Adjustment Admin. Marketing Agreement Ser. - Agreement no. 15, 8pp. Washington, D. C., U. S. Govt. print. off., 1933.

(Form M-26) 1.4 Ad47M

Tentative agreements were issued in processed form as Marketing Agreement for Flue-cured Tobacco, and Proposed Marketing Agreement for Flue-cured Tobacco. (1.94 T55P)

- 313. U. S. Dept. of agriculture, Agricultural adjustment administration.

  Proposed code of fair competition for leaf tobacco dealers,
  redryers, packers and storers. 9pp., processed. Washington,
  D. C., Mar. 10, 1934. (Docket no. 162) 1.94 T55L
- 314. U. S. Dept. of agriculture, Agricultural adjustment administration. Proposed marketing agreements for tobacco. Agreement # 1, Firecured and dark air-cured tobacco...Agreement #2, Fire-cured and dark air-cured tobacco, types 21, 22, 23, 24, 35, and 36... Agreement #3, Dark air-cured tobacco, types 35, 36, and 37... 23pp., processed. [Washington, D. C., n.d.] 1.94 T55Fi
- 315. U. S. Dept. of agriculture, Agricultural adjustment administration.

  Regulations pertaining to flue-cured tobacco marketing quotas
  for the 1938-1939 marketing year. 16pp., processed. [Washington,
  D. C.] July 22, 1938. (Form 38 Tobacco 28) 1.42 T55F

316. U. S. Federal farm board. Cooperative marketing of tobacco. Efforts of growers to reform sales methods and aid available through agricultural marketing act outlined. U. S. Daily 7(169): 1362. Sept. 22, 1932. 230.8 Un33 One of a series of articles giving a topical survey of the

Federal Government.

- Why Wall Street turns to commodities. The opening of the New York Tobacco Exchange gives another boost to growing speculative interest in regular futures market. Lit. Digest 118(13): 35. Sept. 29, 1934. 110 L
- 318. Wilkinson, Frank B., and Taylor, Hugh W. Preparation and marketing of flue-cured tobacco. 16pp., processed. Washington, D. C., U. S. Dept. of agriculture, Bureau of agricultural economics, August 1935. 1.9 Ec714Pn

Discusses the proper light for sorting, proper order for sorting, sorting, green, off-colored and nondescript tobacco, bulksorting, order, or moisture content, of tobacco for marketing, loading and unloading, size of lots, and grading.

# Outlock and Situation

- Cole, D. S. United States tobacco forecasts, 1934-35. Com. Intel. 319. Jour. 51(1609): 817-819. Dec. 1, 1934. 286.8 C16 The outlook for tobacco as forecast by the United States Department of Agriculture.
- 320. Gage, Charles Ellsworth. The 1932 outlook for tobacco. A radio talk... delivered through WRC and 45 other associate NBC radio stations in the National farm and home hour of February 2, 1932. 2pp., processed. [Washington, D. C., U. S. Dept. of agriculture, Bureau of agricultural economics; 1932. 1.9 Ec7Ra
- Gage, Charles Ellsworth. The 1937 tobacco outlook. A radio talk... 321. broadcast Monday, November 16, 1936; in the Department of agriculture period, National farm and home hour, by NBC and 53 associated radio stations. 2pp., processed. [Washington, D. C., U. S. Dept. of agriculture, Bureau of agricultural economics] 1936. 1.9 Ec7Ra
- 322. Gage, Charles Ellsworth. The tobacco outlook. A radio talk...delivered Tuesday, January 31, 1933, in the Department of agriculture period, National farm and home hour, broadcast by a network of 48 associate NBC radio stations. 2pp., processed. [Washington, D. C., U. S. Dept. of agriculture, Bureau of agricultural economics; 1933. 1.9 Ec7Ra

- 323. Gage, Charles Ellsworth. Tobacco situation. U. S. Dept. Agr., Bur. Agr. Econ. Agr. Situation. 19(12): 5-8. December 1935. 1 Ec7Ag
- 324. Gage, Charles Ellsworth. What about bright export tobacco of this crop? Tobacco 94(15): 23-24, 69, illus. July 28, 1932. 286.89 T552

  The outlook for exports of bright tobacco. Accompanied by tables which contain statistics of production, stocks, disappearance, and price of flue-cured tobacco, types 11-14, 1920-1932; exports of flue-cured tobacco from the United States, 1923-1931, and exports to specified countries, 1926-1931; consumption of tobacco products in France, 1926-1931; and imports of principal types and total of all types of American tobacco by France, 1926-1931.
- 325. Gage, Charles Ellsworth. What is the future for burley tobacco? Tobacco 104(7): 9, 10. Feb. 18, 1937. 286.89 T552

  Not examined.
- 326. Grove, E. W. Billions of cigarettes. U. S. Dept. Agr., Bur. Agr. Econ. Agr. Situation 21(11): 9-10. November 1, 1937. 1 Ec7Ag The flue-cured tobacco situation and the consumption of cigarettes.
- 327. Hutson, John B. Flue-cured tobacco income up. South. Planter 96 (11): 10, 26. November 1935. 6 So89
- 328. Hutson, John B. Tobacco, this year and five years from now. llpp., processed. [Washington, D. C., U. S. Dept. of agriculture, Agricultural adjustment administration, Tobacco section, 1934.]

Address before the annual convention of Tobacco Warehousemen at Asheville, N. C., June 14, 1934.

Reviews the developments in the tobacco industry, 1923 to 1932, the income of growers, warehousemen, laborers in the factories, and owners of factories, income in 1935, and prospects for 1934, and discusses the prospects of the next five years, and warehousemen's objectives.

Summarized in Manufacturers Record 103(7): 54. July 1934. (297.8 M31)

329. U. S. Dept. of agriculture, Agricultural adjustment administration.

Burley tobacco; the problem for 1934. 4pp. Washington, D. C.,

December 1933. (Form T-47) 1.4 T55T

Illustrated by charts showing how burley stocks have piled up, world consumption of United States burley tobacco, and supply and price of burley tobacco in the United States.

330. [U. S. Dept. of agriculture, Agricultural adjustment administration]

Burley, type 31. 2pp., processed. [Washington, D. C.] July 26,

1933. 1.94 T55Bt

On the burley tobacco situation. Contains a table which gives statistics of acreage, production, stocks, supply, consumption and prices, five-year average, and annually 1929-1933.

- 331. ru. S. Dept. of agriculture, Agricultural adjustment administration.]

  The cigar tobacco situation and plans for improving it Ohio.

  9pp., processed. rwashington, D. C., 1933.] 1.94 T55T

  The situation in general, as well as the Miami Valley situation, is discussed. Two statistical tables show for the Miami Valley: production, stocks, supply, consumption, and farm price, 1919/20-1933/34; payments for each acre of agreed reduction in 1933 tobacco crop assuming different average receipts per acre of tobacco harvested on a given farm in 1933.
- 332. [U. S. Dept. of agriculture, Agricultural adjustment administration.]

  The cigar tobacco situation and plans for improving it Wisconsin.

  8[2]pp., processed. [Washington, D. C., 1933] 1.94 T55T

  Two tables contain statistics of production, stocks, supply, consumption, prices, and acreage, 1919/20-1934/35; and payments for each acre of agreed reduction in 1933 tobacco crop assuming different receipts per acre of tobacco harvested on a given farm in 1933.
- 333. [U. S. Dept. of agriculture, Agricultural adjustment administration.]

  Fire-cured tobacco situation, 1933. 2pp., processed. [Washington, D. C., 1933.] 1.94 T55F

  Includes a table which gives statistics of estimated production, prices, exports, stocks, supplies, and consumption of fire-cured tobacco, five-year average, and annually 1929-1933.
- 334. U. S. Dept. of agriculture, Agricultural adjustment administration.

  Fire-cured tobacco. The problem for 1934. 4pp. Washington,
  D. C., December 1933. (Form T-54) 1.4 T55T

  Illustrated by charts which show United States fire-cured
  exports and foreign tobacco production, 1923, 1925, 1927, 1929,
  1931, and 1933; United States consumption and exports of fire-cured
  tobacco, 1923/24, 1925/26, 1927/28, 1929/30, 1931/32; supply and
  price of fire-cured tobacco in the United States, 1920/21, 1922/
  23, 1924/25, 1926/27, 1928/29, 1930/31, 1932/33, and 1934/35.
- 335. U. S. Dept. of agriculture, Agricultural adjustment administration.
  Flue-cured tobacco facts. 4pp., illus. [Washington, D. C.]
  February 1938. (38-Tobacco-1) 1.42 T55

"This statement presents the situation as regards flue-cured tobacco. It indicates the production needed for 1938 to maintain supply in line with demand." It contains information on domestic consumption and supply and the foreign situation.

A table contains statistics of the acreage, yield, production, price, farm value, stocks, supply, and consumption of flue-cured tobacco in the United States, 1920-1937.

Two charts show estimated domestic, foreign, and total consumption, and total production, stocks, and prices of United States flue-cured tobacco, 1923-1937.

- 336. U. S. Dept. of agriculture, Agricultural adjustment administration.

  Flue-cured tobacco, questions and answers. 8pp. (Washington,
  D. C., January 1937) (General Information Series, G-63) 1.4 Ad4Ge
  Questions and answers on disappearance, domestic consumption,
  exports, acreage, yield and production, value and supply of
  flue-cured tobacco. Tables on p. 8 give statistics of acreage,
  yield per acre, production, price, farm value, stocks, supply
  and disappearance, 1926-1936; and acreage required to produce
  indicated quantities at specified yields per acre.
- 337. U. S. Dept. of agriculture, Agricultural adjustment administration.

  Flue-cured tobacco. The problem for 1934. 4pp. Washington,
  D. C., November 1933. (Form T-25) 1.4 T55T

  Illustrated by charts showing supply and price of flue-cured tobacco in the United States, 1920, 1922, 1924, 1928, 1929, 1930, 1932, 1934; world consumption of United States flue-cured tobacco, 1923/24, 1925/26, 1927/28, 1929/30, and 1931/32; effect of adjustment program upon prices, and rental and equalizing payments.
- 338. [U. S. Dept. of agriculture, Agricultural adjustment administration.]

  Flue-cured, types 11-14. 2pp., processed. [Washington, D. C.,
  July 26, 1933.] 1.94 T55Flu

  The flue-cured tobacco (types 11-14) situation. Contains a
  table which gives statistics of production, stocks, supply, exports, consumption, acreage, five-year average, and annually
  1929-1933. A 10-year average price and the 1932 season average
  price are given.
- 339. [U. S. Dept. of agriculture, Agricultural adjustment administration.]

  The tobacco situation in New England (types 51 and 52) and the plan for its improvement. 6pp., processed. [Washington, D. C., 1933.] 1.94 T55T

  Includes a table: New England broadleaf and Havana seed (types 51 and 52). Payments for each acre of agreed reduction in 1933 tobacco crop assuming different receipts per acre of

tobacco harvested on a given farm in 1933.

340. cu. S. Dept. of agriculture, Agricultural adjustment administration. The tobacco situation in Pennsylvania and the plan for the improvement. 8pp., processed. [Washington, D. C., 1933.] 1.94 T55

Includes a table: Pennsylvania and New York. Payments for each acre of agreed reduction in 1933 tobacco crop assuming different receipts per acre of tobacco harvested on a given farm in 1933.

341. U. S. Dept. of agriculture, Bureau of agricultural economics.

The agricultural outlook for 1937-38. Prepared by the staff of the Bureau of agricultural economics, assisted by representatives of the Agricultural Adjustment Administration, the Extension Service, Bureau of Home Economics, and the State agricultural colleges and extension service, Washington, D. C., October 25-30, 1937. [variously paged] processed. Washington, D. C., November 1937.

24 pages are devoted to The Tobacco Outlook for 1938. It consists of a general summary of the outlook, a summary by types and 13 statistical tables. A printed summary of the report, with the title "The Farm Outlook for 1938," was issued as U. S. Dept. Agr. Misc. Pub. 298.

Agricultural Outlooks for earlier years have also been issued. Outlooks for 1932-1937 were issued in the following forms: The Agricultural Outlook for 1936-37, issued in processed form, with a summary issued in printed form as U. S. Dept. Agr. Misc. Pub. 255; The Agricultural Outlook for 1936, issued as Misc. Pub. 235; The Agricultural Outlook for 1935, issued as Misc. Pub. 215; The Agricultural Outlook for 1934, issued as Misc. Pub. 182; The Agricultural Outlook for 1933, issued as Misc. Pub. 156; The Agricultural Outlook for 1932, issued as Misc. Pub. 144.

342. U. S. Dept. of agriculture, Bureau of agricultural economics. The agricultural outlook for the Southern States, 1931-32. U. S. Dept. Agr. Misc. Pub. 137, 56pp. Washington, D. C., 1931. 1 Ag84M Prepared by the staff of the Bureau of Agricultural Economics

assisted by representatives of the state agricultural Economics and extension services of the Southern States, the Federal Extension Service, and the Federal Farm Board.

Tobacco (flue-cured), pp. 14-16.

A similar outlook report was issued for the year 1930-31, as U. S. Dept. Agr. Misc. Pub. 102.

343. U. S. Dept. of agriculture, Bureau of agricultural economics. Tobacco, 1938, agricultural outlook charts. 2lpp., illus., processed. [Washington, D. C.] October 1937. 1.9 Ec70to

Contains a map showing tobacco growing districts; and charts and tables showing per capita consumption of tobacco products, 1900-1936; consumption of cigars classified according to prices at which intended to retail, 1920-1936; exports of tobacco, 1900-1936; unstemmed equivalent of all kinds of leaf used in manufacture of tobacco products, 1900-1935; manufacture of tobacco products, 1900-1935; index numbers of farm prices of tobacco, all farm products, and retail prices of goods farmers buy, 1910/11-1936/37; production, stocks, supply, and price of flue-cured tobacco, 1920-1937; exports of flue-cured tobacco 1923/24-1936/37; production of flue-cured tobacco in specified foreign countries, 1930/31-1936/37

home consumption of tobacco in the United Kingdom, 1919-1937; production, stocks, supply, and price of fire-cured tobacco, 1920-1937; exports of fire-cured tobacco from the United States and production in selected European countries, 1923-1936; production, stocks, supply, and price of burley, Maryland, one sucker, Green River, Virginia sun-cured tobacco, 1920-1937. Statistical data are for the United States unless otherwise specified.

Two maps showing distribution of exports of American tobaccos and principal sources of cigar and cigarette tobaccos imported

by the United States are given.

Tobacco outlook charts for 1932, 1933-34, 1935, 1936, and 1937 were also issued. A six-page processed publication was issued in May 1933 with title "Data for Outlook Charts to Extend 1932 Charts to 1933." The data given bring up to date the charts in the 1932 Tobacco Outlook Charts publication.

344. U. S. Dept. of agriculture, Bureau of agricultural economics. Tobacco report on intentions to plant and supplemental outlook report,

March 25, 1929-1932. 4 nos., processed. Washington, D. C.,
1929-1932. 1.9 Ec71Sum

Title varies.

1932 last report published. Intentions to plant reports were published in the March numbers of Crops and Markets for 1936-1938.

345. U. S. Dept. of agriculture, Bureau of agricultural economics. The tobacco situation, TS-1 - date. Processed. Washington, D. C., January 1937-date.

"Issued in January, March, July and September, about the 26th of the month. Provides current information on changes in the factors which affect the demand for and the supply and prices of the more important types of tobacco produced in the United States." - U. S. Dept. Agr., Bur. Agr. Econ. Economic Reports and Services, 1938, p. 47.

TS-6 is the spring outlook issue. It contains a general summary of the situation; a statement of the provisions of the Agricultural Adjustment Act of 1938 affecting tobacco; and statements on the situation as regards the different classes and types of tobacco.

Statistics are given of the domestic supplies, disappearance, and price to farmers, average 1932-36, annually 1936 and 1937, and indications for 1938 for flue-cured, burley, Maryland, fire-cured, dark air-cured, cigar tobacco; production in specified countries of flue-cured tobacco, 1930/21-1937/38; tobacco acreages by types, average 1932-36, annually 1936-1937, and prospective acreage as of March 1, 1938; tax-paid withdrawals of tobacco products, July-February and production of manufactured tobacco, July-December in the United States, 1936/37 and 1937/38; exports by types from the United States, marketing year to February,

average 1932/33-1936/37, 1936/37, 1937/38; unstemmed equivalent of all kinds of leaf used in manufacture of tobacco products in the United States, 1900-1936 [including chart]; production, stocks, supply and price in the United States, 1920-1937, of cigar tobacco [including chart].

The library has also copies of the Tobacco Price Situation,

issued September 1929-Aug. 14, 1934 as T-1 - T-16.

346. U. S. Dept. of agriculture, Bureau of agricultural economics. Tobacco situation is moderately favorable. U. S. Dept. Agr., Bur. Agr. Econ. Agr. Situation 20(11): 12. November 1936. 1 Ec7Ag

## Periodicals

- 347. Cigar and tobacco journal [monthly] v. 10. January 1902-date.
  Minneapolis and St. Paul, 1902-date. 286.89 C48
  Wanting numbers.
- 348. Cigar makers! official journal. Issued by the Cigar makers! international union of America. [monthly] v. 23, Oct. 1897-v. 60, 1936. Chicago, Washington, 1897-1936. Libr. Cong. (HD6350.C5C5)
- 349. Kentucky grower and stockman [monthly] v. 1, no. 1, June 1937-date.

  Lexington, Ky., 1937-date. 6 K413

  "Devoted to the interests of the Kentucky tobacco grower and livestock breeder."

  "Published monthly except during tobacco selling season, when issued weekly."
- 350. Maryland tobacco grower [monthly] v. 1, no. 1, Dec. 15, 1928-date.

  Baltimore, Maryland Tobacco growers association, 1928-date.

  286.89 M36
- 351. Southern tobacco journal [weekly] June 9, 1902-date. Winston-Salem, N. C., 1902-date. 286.89 So82

  Wanting numbers.
- 352. Tobacco, a weekly trade review, v. 1, May 14, 1886-date. New York [etc.] 1886-date. 286.89 T552

  Wanting numbers.

  None published Oct. 2-23, 1919.

  An annual directory number is published for 1934/35-1937

  (v. 99, no. 13; no. 18 of volumes 101, 103, 105)
- 353. Tobacco grower monthly; v. 1, no. 1, Oct. 21, 1932-date. Farmville,
  Va. 1932-date. 69.8 T553
  Official publication of the Virginia Dark-fired Tobacco
  Growers Association, Inc.

- 354. Tobacco leaf tweekly; v. 20, no. 22-48, June 30-Dec. 29, 1883; v. 28, no. 50, Jan. 6, 1892-date. New York, 1883-date. 286.89 T557

  Wanting numbers.

  Numbering of some issues confused.

  "Devoted to the cigar, cigarette and tobacco interests of the world."
- 355. Tobacco pool bulletin monthly; v. 2, no. 1, Sept. 10, 1923-v. 13, no. 12, Oct. 24, 1935. Madison, Wis., 1924-1935. 286.89 T559
  Wanting: v. 10, no. 17.
  Official publication of the Northern Wisconsin Co-operative
  Tobacco Pool.
  Ceased publication in January 1937. Farm Credit Administration has copies of numbers for November 1935-January 1937.
- 356. Tobacco tips for the grower, warehouseman, dealer, manufacturer, and allied tobacco interests [weekly] v. 1, no. 1, Feb. 4, 1932-v. 1, no. 48, Jan. 5, 1933. Manning, S. C., 1932-33. 286.89 T55
- 357. The tobacco world monthly v. 17, no. 44, Dec. 17, 1897-date.

  Philadelphia, Pa., 1897-date. 287.89 T558

  Wanting numbers.

  December 17, 1897-1919, weekly.
- 358. United States tobacco journal tweekly; v. 38, no. 23, Jan. 5, 1895-date.

  New York, 1895-date. 286.89 Un3

  "Latest trade news of the tobacco and allied industries."

  1895-1896 very incomplete.

  Wanting numbers.
- 359. Western tobacco journal [weekly] v. 24, no. 39, Jan. 3, 1898-date. Cincinnati, Ohio, 1898-date. 286.89 W52
  v. 27 complete in 39 numbers.
  "A weekly tobacco journal devoted to the tobacco trade."
- 360. Wisconsin tobacco reporter. [weekly] v. 52, no. 21, Apr. 2, 1926-v. 64, no. 34-date. Edgerton, Wis., 1926-date.

  A weekly newspaper which devotes a page to the leaf tobacco market.

#### Philippine Islands

361. Estura, Victoria. The methods of exporting Philippine tobacco.
Philippine Islands. Bur. Com. and Indus., Com. and Indus. Jour.
9(1): 8, 11. January 1933. Libr. Cong. (HC451.A35)
Gives information on classification, samples and inspection, stamps and labels, preparing for shipment, and tender of payment.

362. Mabbun, P. N. Cooperative marketing and our tobacco farmers. Philippine Agr. 24(6): 451-463. November 1935. 25 P542

The author's introductory paragraphs follow:

"This paper is based on the results of studies on the co-operative marketing experience of the tobacco growers of Tuguegarao, Cagayan, and Ilagan, Isabela, and of the tobacco growers in the state of Wisconsin, United States of America. These studies are supplemented by observations made by the author of the operations of the 'Land O' Lakes', a large co-operative marketing organization handling butter, in Minneapolis, Minnesota, coupled with information obtained from responsible officials of the working of the 'California Fruit Growers' Exchange'...

"The results of these studies and observations suggest three questions: (1) Can co-operative marketing succeed among eur Filipino tobacco growers? (2) If so, what plan of organization would best fit the level of intelligence, experience, and psychology of these farmers? (3) If co-operative marketing does not succeed would a government sales monopoly meet the conditions of

the tobacco growers of the Islands?"

363. McIntyre, Frank. Philippine tobacco and the American tobacco.
Philippine Jour. Com. 9(11): 5-6, 11, 13, 25, 28. November 1933.
286.9 P53

Accompanied by trade statistics for both Puerto Rico and the

Philippine Islands.

"The goal that is set for the Philippine Islands in this article is not to equal Sumatra tobacco but simply to produce more of the better type of tobacco which it produces today, cultivated more carefully, and secure for it a price at least comparable with that secured by Puerto Rico for tobacco which is in no way superior to the Philippine tobacco." - p. 25.

364. Paguirigan, Domingo B. Aronatic cigarette leaf tobacco culture in the Philippines. Philippine Islands Dept. Agr. and Com., Bur. Plant Indus., Farmers! Circ. 16, 5pp., processed. Manila, 1935. 25 P54Fc

In addition to culture, contains brief instructions for harvesting, stringing and poling, curing, and preparation of tobacco for market.

365. Paguirigan, Domingo B., and Tugade, Primitivo P. Batek leaf tobacco culture in the Philippines. Philippine Islands Dept. Agr. and Com., Bur. Plant Indus., Farmers' Circ. 18, 4pp., processed.

Manila, 1935. 25 P54Fc

In addition to culture, contains brief instructions for harvesting, poling, curing, fermentation, and preparation of tobacco for market.

366. Paguirigan, Domingo B., and Tugade, Primitivo P. Cigar filler leaf tobacco culture in the Philippines. Philippine Islands Dept.

Agr. and Com., Bur. Plant Indus., Farmers' Circ. 17, 5pp., processed. Manila, 1935. 25 P54Fc

In addition to culture, contains brief directions for harvesting, poling, curing, fermentation, and preparation of tobacco for market.

367. Paguirigan, Domingo B., and Tugade, Primitivo P. Cigar wrapper leaf tobacco culture. Philippine Jour. Agr. 8(4): 427-435. fourth quarter 1937. 25 P543

Farmers' Circular 15. (25 P54Fc)

- See pp. 432-434 for sections on harvesting, stringing and poling, curing, fermentation, and preparation for market.
- 368. Paguirigan, Domingo B. Cigar wrapper leaf tobacco culture in the Philippines. Philippine Islands Dept. Agr. and Com., Bur. Plant Indus., Farmers! Circ. 15, 7pp., processed. Manila, 1935.
  25 P54Fc

Contains instructions for the culture, harvesting, stringing and poling, curing, fermentation, and preparation of tobacco for market.

369. Paguirigan, Domingo B., and Ramos, Jose C. A comparative study of the quality of Virginia tobacco produced in the Philippines. Philippine Jour. Agr. 7(2): 143-171. second quarter 1936. 25 P543

References cited, pp. 159-161.

"The present investigation has for its objects, first to compare the qualities of cigarette leaf tobacco produced in different localities of the Philippines; and second, to find out the difference in quality between the locally produced Virginia tobacco and the imported product."

- 370. Paguirigan, Domingo B., and Peralta, F. de, and Monje, I. M. Progress report on regional adaptation study on the production of cigar-wrapper leaf tobacco under open condition in the Philippines. Philippine Jour. Agr. 8(3): 327-339, illus. 1937. 25 P543 Harvesting, curing shed, and fermentation, p. 330.
- 371. Paguirigan, Domingo B., and Tugade, Primitivo P. Wrapper tobacco.
  Philippine Jour. Agr. 6(1): 1-114, illus. 1935. 25 P543
  Selected bibliography, pp. 103-148.

"Intended as a guide to wrapper tobacco culture in the Philippine Islands and elsewhere, this paper treats of the scurces of wrapper tobacco, its climatic, soil, and fertility requirements; varieties and breeding; plant bed and field operations; shade growing; curing, fermenting, and preparation for market; yields and production costs; insect pests and plant diseases, marketing and commercial movements; and cigar manufacture and utilization of wrappers. The classification and baling of Sumatra wrappers

and Cuban shade-grown tobacco and standard grades of Connecticut Havana seedleaf and broadleaf are appended with a bibliography embracing 148 titles." - Expt. Sta. Rec. 73(5): 610. 1935.

Illustrated by 29 plates and 8 text figures.

372. Philippine Islands. Dept. of agriculture and commerce. Present status of the Philippine tobacco industry. 9pp., illus. Manila, Bureau of printing, 1937. 281.369 P53

The Philippines produce three principal types of tobacco - cigar filler, cigar wrapper, and aromatic cigarette filler - and also four minor types. The need of crop diversification and the need of new leaf classification are pointed out. Statistics of the value of Philippine tobacco exports and imports, and consumption of tobacco, 1934 and 1935 are given. Problems of the industry and proposed solutions are presented. The importance of the industry is discussed in conclusion.

373. Tugade, P. P., and Paguirigan, D. B. Utilization of our improved native varieties to utmost advantage for profitable tobacco production. Philippine Jour. Agr. 8(1): 49-59. first quarter 1937. 25 P543

References, p. 55.

"A system of growing tobacco of the cigar and batek types with a better chance of earning a more decent profit than with the prevailing system of growing these types, is briefly described in this paper...This paper touches a new phase in tobacco production. It advocates producing more than one kind of tobacco crop from one plantation. This is made possible through the improvements made on two native varieties of tobacco which are now very appropriate for double and triple purposes." These varieties are Simmaba and Vizcaya.

Three tables are given on pp. 56-58 which show cost of producing one hectare of cigar filler with cigar wrapper leaf tobacco as secondary crop; cost of producing one hectare of batek leaf tobacco with cigar filler and cigar wrapper as secondary crops; cost of producing one hectare of shade-grown wrapper leaf tobacco.

374. U. S. Tariff commission. United States-Philippine trade, with special reference to the Philippine independence act and other recent legislation. Under the general provisions of section 332, part II, title III, Tariff act of 1930. U. S. Tariff Comn. Rept. no. 118, 2d ser., 215pp. Washington, D. C., U. S. Govt. print. off., 1937. 173 T17Rs

The chief purposes of this report are: "(1) To provide basic data on present United States-Philippine trade relations and (2) to analyze the probable economic effects on the United States and on the Islands of carrying out the provisions of the Independence Act and other recent legislation pertinent to United States-Philippine trade. This report does not undertake to analyze problems such as those arising out of political and

military considerations which must likewise be reckoned with in fully appraising the effects and implications of Philippine independence."

The report is in three main parts: I. The Philippines and their trade relations; II. Philippine export commodities; III. United

States trade and investment position in the Philippines.

Tobacco and tobacco products are considered in Part II, pp. 136-144. Subtopics: Position of the industry in Philippine economy (culture, manufacture, exports); Restrictions imposed by Independence Act: Competitive aspects of the tobacco trade between the United States and the Philippines (exports of cigars to the United States, Philippine imports of cigarettes from the United States, other products in the United States-Philippine tobacco trade, trends); Summary. Accompanied by statistical tables which show quantity and value of exports of tobacco and tobacco products from the Philippines, 1926-1935; United States internal revenue collected on Philippine products, principally cigars and transferred to the credit of the Philippine treasury, 1910-1935; export taxes and import duties on Philippine cigars retailing at 2 for 5 cents and relation of tax or duty to cigar prices; withdrawals of class A cigars for consumption, domestic compared with Philippine cigars, 1926-1936; Philippine consumption, production, and imports of cigarettes from the United States, 1926-1935; Philippine imports from, and exports, to the United States, 1926-1935.

Statistics of tobacco are included in table 2, p. 8, which shows land area under cultivation and crop values for certain crops, year ending June 30, 1934.

375. Züllig, Friedrich Eduard. Die philippinische tabakindustrie. 189pp., illus. Zürich, 1937. 281.369 Z8

Diss. - Zürich.

Lebenslauf.

"Literaturverzeichnis", pp. [187]-189.

Contains chapters on the history and importance of tobacco culture in the Philippines, techniques of culture and manufacture, economics of culture (cost of production figures given) and manufacture, laws, social conditions, exports, native tobacco consumption, free trade with the United States, and foreign competition with Philippine tobacco.

The text of "An Act to improve the methods of production and the quality of tobacco in the Philippines and to develop the export trade therein" is given on pp. 165-168. The text of Cigars and Cigarettes Trade-mark Law is given on pp. 169-170. The text of "An act to regulate the buying of raw or leaf tobacco, and to provide penalties for its violation" is given on p. 171.

Statistical tables are given on pp. 172-176.

## Prices

376. Baldwin, Charles E. Prices of leaf tobacco and tobacco products.

Wholesale movement and employment and earnings in industry recorded by Bureau of Labor Statistics. U. S. Daily 7(172): 1386. Sept. 27, 1932.

One of a series of articles presenting a topical survey of the Federal government.

377. Bezanson, Anne, Gray, R. D., and Hussey, Miriam. Prices in colonial Pennsylvania. 445pp. Philadelphia, University of Pennsylvania press, 1935. (Half-title: Industrial research department. Wharton school of finance and commerce. University of Pennsylvania, Philadelphia. Research studies XXVI) 284.3 B46
Bibliography, pp. 434-438.

This book "is the first in a series of detailed studies of

the history of prices in the Philadelphia area."

Tobacco, pp. 79-84. Contains two charts which show monthly, and annual, relatives of wholesale prices of tobacco in Philadelphia, 1720-1772. Table 1, pp. 360-415 gives average monthly wholesale prices of commodities (including tobacco) in Philadelphia, 1720-1775. Average annual wholesale prices of the same commodities, 1720-1775 are given in table 10, pp. 422-424. See also the index under the subject "tobacco".

- 378. Higher tobacco prices make up for the crop cut. Business Week, no. 164, p. 16. Oct. 26, 1932. 280.8 Sy8
- 379. Hutson, John B. Bright tobacco price prospects. South. Planter 98(8): 4. August 1937. 6 So89
- 380. Hutson, John B. Flue-cured and burley prices and prospects. Prog. Farmer (Ky.-Tenn. ed.) 52(9): 10, 49. September 1937. 6 P945K
- 381. Hutson, John B. Price prospects for the 1934 flue-cured tobacco crop.
  9pp., processed. [Washington, D. C., U. S. Dept. of agriculture,
  Agricultural adjustment administration.] 1934. 1.94 T25Pri
  Address at the thirteenth annual field day, Tobacco Station,
  Oxford, N. C., July 26, 1934.
- 382. Kentucky Agricultural experiment station. Annual report, 45th-49th, 1932-1936. Lexington [1933-1937]

Part I of these reports contains the Report of the Director.
Among the material of interest on tobacco contained in these reports are the fellowing:

1932: Factors affecting prices of selected agricultural products, pp. 14-16. "Research on this study has been directed toward prices of tobacco."

1933: Seasonal movement of tobacco prices, pp. 16-18; Revision of early price data on tobacco, pp. 18-19; Geographical variation in tobacco production, p. 19; Refinement of tobacco disappearance data, pp. 19-20.

1934: Seasonal movement of tobacco prices, pp. 7-8; consumption of tobacco, p. 8; factors affecting the price of burley

tobacco, pp. 8-9.

1935: Prices of Kentucky farm products in recent years, pp. 12-13.

1936: Analysis of tobacco prices, pp. 7-8; Geographical variation in tobacco prices, p. 8.

- 383. Peterson, A. G. Index numbers of prices received by farmers for farm products, 1910 to 1935. 72pp., processed. Washington, D. C., September 1934. Data added September 1935. 1.9 Ec752Inn

  Tobacco prices, pp. 6-7.

  Table 2, p. 9, is entitled "Quantity weights and base period prices for tobacco and base period values for tobacco and mis-
  - Table 2, p. 9, is entitled "Quantity weights and base period prices for tobacco and base period values for tobacco and miscellaneous products." Index numbers for tobacco prices are included in tables 4, 18, 19, 28. Illustrated by charts.
- 384. U. S. Dept. of agriculture, Agricultural adjustment administration.

  Season's tobacco market news report, U. S. type 31. lp., processed.

  Lexington, Ky., Mar. 20, 1934. (Form T-98) 1.4 T55T

  Table which shows average prices paid for graded tobacco on the Horse Cave, Carrollton, Maysville, Lexington, and Knoxville, markets, season 1933/34.
- 385. U. S. Dept. of agriculture, Bureau of agricultural economics. Tobacco market review. Old belt flue-cured type ll(a), middle belt flue-cured type ll(b), summary all flue-cured types ll-l4, 1937-38 season. 10pp., processed. Washington, D. C., Apr. 5, 1938.

Gives statistics of first hand sales, value and average price, by months, and by markets for types 11(a) and 11(b), 1937 and 1936 crops; weekly and final prices by grades, types 11(a) and 11(b); summary of sales by type, 11-14; summary of grade prices by types, 11-14; summary of quality and group analysis of tobacco graded in types 11-14.

386. U. S. Dept. of agriculture, Bureau of agricultural economics. Tobacco market review. One sucker - type 35, Green River - type 36, Virginia sun-cured - type 37, summary all air-cured - types 31-32-35-36-37-1937-38 season. 9pp., processed. Washington, D. C., May 18, 1938. 1.9 Ec714T

"Accompanying tables show summaries of sales by months, season sales by separate markets, weekly and final prices by United States grades, summaries of sales by types, summaries of quality and group analyses of tobacco grades, and official season's

grade prices by types. " - p. 2.

- 387. U. S. Dept. of agriculture, Bureau of agricultural economics. market review. Virginia fire-cured - type 21. Eastern district fire-cured - type 22. Western district fire-cured - type 23. Northern fire-cured or Henderson stemming - type 24. Summary all fire-cured - types 21-24 - 1937-38 season. 6pp., processed. [Washington, D. C., June 23, 1938.] 1.9 Ec714T
- 388. U. S. Dept. of agriculture, Bureau of agricultural economics. Type 31. lp., processed. [Washington, D. C., n.d.] Consists of a table which shows the prices of tobacco by grades for the 1931, 1933, 1934, 1935, and 1936 crops. Prices were not tabulated on a grade basis in 1932.
- 389. U. S. Dept. of agriculture, Bureau of agricultural economics. tobacco market news report - type lla, old belt flue-cured (Virginia and North Carolina), Oct. 3, 1931-date. Processed. Raleigh, N. C., 1931-date. 1.9 Ec714Wtm

Issued only during season.

Title varies.

Some numbers issued at South Boston and Lynchburg, Va. Gives average prices by U. S. grades.

A Season's Tobacco Market News Report is also issued. The latest issued is dated Feb. 14, 1938.

"In addition to the regular weekly reports, daily reports are issued for a limited period after the markets open in each type area from a portable field unit, operating on an important market." - U. S. Dept. Agr., Bur. Agr. Econ., Economic Reports and Services, 1938, p. 42.

390. U. S. Dept. of agriculture, Bureau of agricultural economics. tobacco market news report - type 11(b), middle belt flue-cured (North Carolina), Sept. 26, 1931-date. Processed. Raleigh, N. C., 1931-date. 1.9 Ec714Wto

Title varies.

Some numbers were issued at Lynchburg, Va., and Oxford, N. C. Gives average prices by grade on Oxford, N. C., market. Issued only during season.

A Season's Tobacco Market News Report is also issued. The

latest was issued on Feb. 4, 1938.

"In addition to the regular weekly reports, daily reports are issued for a limited period after the markets open in each type area from a portable field unit, operating on an important market." - U. S. Dept. Agr., Bur. Agr. Econ., Economic Reports and Services, 1938, p. 42.

391. U. S. Dept. of agriculture, Bureau of agricultural economics. Weekly tobacco market news report - type 12, Dec. 20, 1929-date. Processed. Raleigh, N. C., 1929-date. 1.9 Ec714Df Issued only during season.

Title varies.

Some numbers issued at Farmville, N. C.

Gives prices by U. S. grades in the eastern North Carolina markets.

Have also a Season Tobacco Market News Report - Type 12, dated Dec. 8, 1937; and a Tobacco Market Review - Type 12, Eastern North Carolina Flue-cured, 1937-1938 Season, dated Feb. 17, 1938.

"In addition to the regular weekly reports, daily reports are issued for a limited period after the markets open in each type area from a portable field unit, operating on an important market." - U. S. Dept. Agr., Bur. Agr. Econ., Economic Reports and Services, 1938, p. 42.

392. U. S. Dept. of agriculture, Bureau of agricultural economics. Weekly tobacco market news report - type 13, Florence, S. C., Aug. 22, 1929-date. Processed. Florence, S. C., 1929-date. 1.9 Ec714Wtp Issued during season.

Title varies.

Some numbers issued at Lake City, S. C., and Raleigh, N. C. Gives prices by grades for flue-cured tobacco on South Carolina and border markets of North Carolina:

Have also a Tobacco Market Review - Type 13, South Carolina and North Carolina Border Markets, 1937-38 Season, dated Jan. 4, 1938.

"In addition to the regular weekly reports, daily reports are issued for a limited period after the markets open in each type area from a portable field unit, operating on an important market." - U. S. Dept. Agr., Bur. Agr. Econ., Economic Reports and Services, 1938, p. 42.

393. U. S. Dept. of agriculture, Bureau of agricultural economics. Weekly tobacco market news report - type 14, Aug. 3-17, 1937. Processed. Raleigh, N. C., 1937.

Issued during season.

Gives prices by grades for tobacco sold on the Georgia markets. Have also Season's Tobacco Market News Reports, dated Aug. 28, 1937; a Tobacco Market Review - Type 14, Georgia and Florida flue-cured, 1937-38 season, dated Sept. 23, 1937; and a Special Weekly Tobacco Market News Report, dated Aug. 30, 1935.

"In addition to the regular weekly reports, daily reports are issued for a limited period after the markets open in each type area from a portable field unit, operating on an important market." - U. S. Dept. Agr., Bur. Agr. Econ., Economics Reports and Services, 1938, p. 42.

394. U. S. Dept. of agriculture, Bureau of agricultural economics. Weekly tobacco market news report - type 21, Virginia fire-cured, Nov. 22, 1929-date. Processed. [Lynchburg, Va., 1929-date.] 1.9 Ec714Wtn

Title varies.

Issued only during season.

Gives average prices by U. S. grades. Supplementary reports are issued from time to time giving pounds and average prices by grades for tobacco sold on the Virginia fire-cured markets.

Issued in cooperation with the Virginia Division of Markets.
"In addition to the regular weekly reports, daily reports."

"In addition to the regular weekly reports, daily reports are issued for a limited period after the markets open in each type area from a portable field unit, operating on an important market." - U. S. Dept. Agr., Bur. Agr. Econ., Economic Reports and Services, 1938, p. 42.

395. U. S. Dept. of agriculture, Bureau of agricultural economics. Weekly tobacco market news report - type 22, eastern district fire-cured.

Jan. 8, 1938-date. Processed. Louisville, Ky., 1938.

Issued during season.

Gives average prices by U. S. grades.

A Season Tobacco Market Report was issued on April 27, 1938. Supplementary Tobacco Market News Reports were issued on Jan. 29, Feb. 26, and Apr. 2, 1938.

"In addition to the regular weekly reports, daily reports are issued for a limited period after the markets open in each type area from a portable field unit, operating on an important market." - U. S. Dept. Agr., Bur. Agr. Econ., Economic Reports and Services, 1938, p. 42.

396. U. S. Dept. of agriculture, Bureau of agricultural economics. Weekly tobacco market news report - type 23, Western District fire-cured, Dec. 14, 1929-date. Processed. Louisville, Ky., 1929-date. 1.9 Ec714Dm

Title varies.

Issued only during season.

Season and supplementary reports have also been issued. The latest were issued on Apr. 13, 1938.

Gives average prices by U. S. grades on tobacco sold on the Western District fire-cured markets.

"In addition to the regular weekly reports, daily reports are issued for a limited period after the markets open in each type area from a portable field unit, operating on an important market." - U. S. Dept. Agr., Bur. Agr. Econ., Economic Reports and Services, 1938, p. 42.

397. U. S. Dept. of agriculture, Bureau of agricultural economics. Weekly tobacco market news report - type 24, northern fire-cured or Henderson stemming, Jan. 9, 1935-date. Processed. Louisville, Ky., 1935-date. 1.9 Ec714Sem

Issued only during season.

Title varies.

Season's reports and occasional supplementary reports have been issued.

Gives average prices on grade for tobacco sold on the Madison-ville, Ky., market.

"In addition to the regular weekly reports, daily reports are issued for a limited period after the markets open in each type area from a portable field unit, operating on an important market." - U. S. Dept. Agr., Bur. Agr. Econ., Economic Reports and Services, 1938, p. 42.

398. U. S. Dept. of agriculture, Bureau of agricultural economics. Weekly tobacco market news report - type 31 (burley), Jan. 29, 1931-date. Processed. Louisville, 1931-date. 1.9 Ec714Wtr

Title varies.

Issued only during season.

Season and special reports issued from time to time.

Gives prices on grade.

Some numbers were issued from Gallatin and Knoxville, Tenn.,

and Lexington, Ky.

"In addition to the regular weekly reports, daily reports are issued for a limited period after the markets open in each type area from a portable field unit, operating on an important market." - U. S. Dept. Agr., Bur. Agr. Econ., Economic Reports and Services, 1938, p. 42.

399. U. S. Dept. of agriculture, Bureau of agricultural economics. Weekly tobacco market news report - type 35 (one sucker), Dec. 20, 1937, Jan. 4, 1938. Processed. Louisville, Ky., 1937-1938.

Gives average prices by U. S. grades on the Mayfield, Ky.,

market.

A "Season Tobacco market news report - type 35, one sucker," was issued on Jan. 31, 1938.

Issued only during season.

"In addition to the regular weekly reports, daily reports are issued for a limited period after the markets open in each type area from a portable field unit, operating on an important market." - U. S. Dept. Agr., Bur. Agr. Econ., Econ. Reports and Services, 1938, p. 42.

400. U. S. Dept. of agriculture, Bureau of agricultural economics. Weekly tobacco market news report - type 36, Green River, Jan. 8, 1935-date. Processed. Louisville, Ky., 1935-date. 1.9 Ec714Sh

Season's reports for 1934-1936 were also issued.

Reports give average prices on grade for tobacco sold on the Henderson, Ky., market.

Supplementary reports are issued from time to time.

Issued only during season.

"In addition to the regular weekly reports, daily reports are issued for a limited period after the markets open in each type area from a portable field unit, operating on an important market." - U. S. Dept. Agr., Bur. Agr. Econ. Economic Reports and Services, 1938, p. 42.

401. U. S. Dept. of agriculture, Bureau of agricultural economics, Crop reporting board. Prices received by farmers for the tobacco crop of 1934, revised. 2pp., processed. [Washington, D. C.] Sept. 13, 1935. 1.9 Ec71Prt

"Estimates of average prices as based on reports from farmers,

buyers, and warehousemen."

# Processing Taxes

402. American farm bureau federation. Tennossee tobacco farmers take notice. Bureau Farmer (Tenn. ed.) 10(12): 8. August-September 1935. 280.82 B89

Quotes from an editorial in the Nashville Tennesseean of July 9, 1935 commenting on Mr. Clay Williams! statement that the processing tax on tobacco will be passed back to the farmer.

- 403. Brewster, Kingman, Ivins, James S. Y., and Phillips, Percy W.

  Taxation under the A.A.A. (Agricultural Adjustment Administration)
  34lpp. New York, Baker, Voorhis & co., 1934. 284.5 B75

  Part III is on the constitutionality of the taxes imposed
  under the act. Chapter XI, pp. 91-92, is on the Kerr Tobacco
  Control Act. Part V has to do with the tax on floor stocks.
  Chapter XXII, pp. 241-249, is on the Kerr Tobacco Control Act.
  The act itself is printed on pp. 300-308.
- 404. Kendrick, M. Slade. The processing taxes. An examination of the nature, purpose, administration and desirability of the various taxes levied under the AAA. Tax Mag. 13(12): 726-729, 754-756. December 1935. 284.58 T195

  Incidence of the AAA taxes, pp. 754, 756. Contains a

paragraph on the incidence of the processing tax on tobacco.

405. Mason, J. E. Incidence of the processing taxes. (Who pays the tax?) Tenn. Farmer 28(7): 8. Summer 1935. 6 Unl

A short discussion of the incidence of the processing taxes on wheat, cotton, tobacco, and hogs.

This article is one of a series of twe articles. The first is in the March 1935 issue of the Tennessee Farmer and is entitled "The Processing Tax and Its Effect in the Agricultural Adjustment Administration." In it Mr. Mason discussed "the processing taxes for each important commodity in regard to the amount of the tax in dollars and cents, total taxes collected, benefit payments, and the general economic effects."

406. National industrial conference board, inc. National reconstruction and recovery programs administration and financing. Part III.

Processing taxes. Natl. Indus. Conf. Bd., Inc. Conf. Bd. Inform. Serv.: Domestic Affairs Memorandum 21, 13pp., processed. New York, Jan. 12, 1934. 280.9 N2162

Tax on tobacco, p. 10. The tax on tobacco, at the time of this report, appeared to have been absorbed by the manufacturing companies and had not been shifted to the consumer.

- 407. U. S. Dept. of agriculture, Agricultural adjustment administration.

  Manufacturers suggest 2-cent tax on cigar tobacco. lp., processed.

  [Washington, D. C.] Sept. 8, 1933. (Press release) 1.94 T55Ma

  Brief report on a public hearing called by Secretary Wallace
  to aid in the determination of a processing tax on tobacco.

  B. G. Meyer said that "a processing tax would have to be absorbed by the manufacturer," and that "the processing tax could not be passed on to the consumer because an odd-cent cigar meets with a poor sale."
- 408. ¿U. S. Dept. of agriculture, Agricultural adjustment administration. Notice of hearing upon the processing tax on flue-cured tobacco used in the namufacture of plug chewing tobacco and twist with reference to the accumulation of surplus stocks thereof. lp., processed. Washington, D. C., May 14, 1934. (Docket No. PT-15. Flue-cured tobacco) 1.94 T550
- 409. U. S. Dept. of agriculture, Agricultural adjustment administration.

  Notice of hearing upon the rate of the processing tax on burley tobacco used in the manufacture of chewing tobacco and on burley tobacco used in the manufacture of smoking tobacco with reference to the accumulation of surplus stocks thereof. lp., processed. Washington, D. C., Aug. 31, 1935. (P.T. 26) 1.94 T55Noc
- 410. U. S. Dept. of agriculture, Agricultural adjustment administration.
  Order of procedure. (A) for hearing on September 9, 1935, with
  relation to the processing tax upon the processing of cigar-leaf
  tobacco generally and upon the processing of cigar-leaf tobacco
  used in the manufacture of scrap chewing and/or smoking tobacco
  with reference to the accumulation of surplus stocks thereof;
  and (B) for hearing on September 9, 1935, with relation to the
  processing tax upon the processing of burley tobacco used in the
  manufacture of chewing tobacco and upon the processing of burley
  tobacco used in the manufacture of smoking tobacco with reference to the accumulation of surplus stocks thereof. [Washington, D.C.,
  1935.] 6pp., processed. (Docket nos. P.T. 25 & P.T. 26)
  1.94 T550rh
- 411. U. S. Dept. of agriculture, Agricultural adjustment administration.
  Order of procedure for hearing in relation to the processing tax
  on burley tobacco used in the manufacture of plug chewing tobacco
  and twist with reference to the accumulation of surplus stocks
  thereof. 4pp., processed. [Washington, D. C., 1934.] (PT-19)
  1.94 T550rb

- 412. [U. S. Dept. of agriculture, Agricultural adjustment administration.]
  Order of procedure for hearing in relation to the processing
  tax on flue-cured tobacco used in the manufacture of plug-chewing
  tobacco and twist with reference to the accumulation of surplus
  stock thereof. 3pp., processed. [Washington, D. C., 1934.]
  (PT-15) 1.94 T55Ord
- 413. [U. S. Dept. of agriculture, Agricultural adjustment administration.]
  Order of procedure for hearing on November 9, 1934, with relation
  to the processing tax upon the processing of cigar-leaf tobacco
  generally and upon the processing of cigar-leaf tobacco used in
  the manufacture of scrap chewing and/or smoking tobacco with
  reference to the accumulation of surplus stocks thereof. 4pp.,
  processed. [Washington, D. C.] 1934. (Docket No. P.T.-21)
  1.94 T550
- 414. ru. S. Dept. of agriculture, Agricultural adjustment administration.]
  Order of procedure for hearing on November 9, 1934, with relation
  to the processing taxes upon the processing of burley tobacco,
  flue-cured tobacco, fire-cured tobacco, and dark air-cured
  tobacco, used in the manufacture of plug chewing tobacco, twist
  chewing tobacco, or other chewing tobacco, with reference to the
  accumulation of surplus stocks thereof. 4pp., processed.
  rwashington, D. C., 1934. (Docket No. P.T.-20) 1.94 T550
- 415. U. S. Dept. of agriculture, Agricultural adjustment administration.

  Order of procedure for hearings in relation to a processing tax on cigar-leaf tobacco with reference to the accumulation of surplus stocks and depression of the farm price of cigar-leaf tobacco. 3pp., processed. [Washington, D. C., 1933.] 1.94 T550
- 416. U. S. Dept. of agriculture, Agricultural adjustment administration. Order of procedure for the hearing on December 29, 1933, with reference to processing taxes on flue-cured tobacco and dark air-cured tobacco, and the imposition of a compensating tax on burley tobacco and dark air-cured tobacco. 4pp., processed. [Washington, D. C., 1933.] 1.94 T550r
- 417. U. S. Dept. of agriculture, Agricultural adjustment administration.

  Tobacco sale-tax proclamation no. 2. Fixing rate of tax on
  sale of tobacco for the period commencing May 1, 1935, and ending
  June 30, 1935. By the Secretary of agriculture of the United
  States. 2pp., processed. [Washington, D. C.] 1935. 1.94 T55Tob
- 418. U. S. Department of agriculture, Bureau of agricultural economics.

  An analysis of the effects of the processing taxes levied under the Agricultural adjustment act. lllpp. Washington, D. C.,

  U. S. Govt. print. off., 1937. l Ec7An

  At head of title: U. S. Treasury Department, Bureau of Internal Revenue.

This study was prepared under the direction of F. L. Thomsen. Tobacco, pp. 36-48. Ernest W. Grove was principally responsible for this section. This is an analysis of the effects of the tobacco processing tax on processors, distributors, consumers and producers.

Illustrated by 5 charts.

The following extracts are quoted from the summary and conclu-

sions, p. 48:

"There is little or no evidence that the distributors of tobacco products bore any part of the tax...There are no indications that tobacco producers paid the tax...Although the evidence is not quantitatively conclusive, it appears that a large part if not all of the tax was passed on to consumers."

## Puerto Rico

419. Gage, Charles Ellsworth. The changing Puerto Rican tobacco industry. U. S. Dept. Agr., Bur. Agr. Econ., Agr. Situation 21(6): 27-28. June 1, 1937. 1 Ec7Ag

Two important changes which have affected the industry are discussed: "the shift in emphasis from cigars to leaf tobacco in Puerto Rico's trade with the States"; and the change in the class of cigars in which American manufacturers use Puerto Rico fillers.

- 420. Porto Rican American Tobacco Company: lost \$238,200 before inventory depreciation of \$189,729 capital stock equity wiped out continuation of interest payments doubtful. Barron's 12(15): 10.

  Apr. 11, 1932. 284.8 B27
- 421. Puerto Rico. Commissioner of labor. Annual report, 3d, 1915-date. San Juan, 1915-date. Dept. Labor Libr.

Not examined.

"Wages paid to sugar and tobacco plantation laborers are given

by districts...

"The 1935/36 report contains statistics on agricultural laborers' hours and wage rates and earnings, 1935-1936 while the 1936/37 report contains data concerning agricultural strikes, pp. 61-63; and wage earnings and working hours per week for coffee growing, dairies, sugar cane and tobacco growing, pp. 74, 81..." - U. S. Dept. Agr., Bur. Agr. Econ., Agricultural Economics Bibliog. No. 72, item 54.

422. Puerto Rico. Governor. Thirty-seventh annual report...1937. 191pp., illus. tSan Juan, P. R., Bureau of supplies, printing, and transportation. 1937; 252.74 G74

The Library of the U. S. Dept. of Agriculture has 1st-37th reports for 1900/01-1936/37, with the exception of reports for 1904/05-1905/06.

Tobacco, p. 38.

Exhibit, no. 36, p. 107 shows statistics of acreage, production, yield per acre and average price received by farmers per pound, for tobacco, annually 1921-1936. Production figures are also given for 1937.

A chart on p. 109 (exhibit 38) shows the distribution of cultivated and non-cultivated area (including tobacco) for 1936.

A graph on p. 110 (exhibit 39) shows the value of sugar, tobacco, fruit and coffee exports from Puerto Rico, fiscal years 1901-1937.

Exhibit 58, pp. 169 and 177, shows general averages of weekly wages and working hours and of earnings per hour of workers in cigar and cigarette factories, tobacco growing fields, and in tobacco stripping, by sex of worker, fiscal year 1936/37. Number of employees, establishments and farms investigated are also given.

423. Puerto Rico Tobacco institute. First report...fiscal year 1936-37.
53pp., illus. San Juan, P. R., Bureau of supplies, printing, and transportation, 1937. 69.9 P96

See particularly pp. 36-53, which are on the economics of cigar-filler tobacco. It is concerned with the importance of tobacco to Puerto Rico, the industry as a source of government revenue, production, cigar-filler tobacco consumption in the United States, Cuba as a producer of cigar-filler tobacco for the United States, manufacture in Puerto Rico, imports and exports, and consumption of tobacco in Puerto Rico.

The following statistical tables are given: acreage planted in 1935/36 in three principal provinces (p. 13); rainfall (pp. 19, 21); duration of length of burning of tobacco of the Virginia no. 9 variety in various districts in Puerto Rico (p. 27): introduction of tobacco (p. 35); number of farms and acreage of tobacco in the main-producing areas of Puerto Rico (p. 37); crops in 194 tobacco farms, Aibonito-Barranquitas-Comerío, 1935-36 (p. 37); relation of cuerdas in tobacco and labor income, 194 small tobacco farms, 1935-36 (p. 39); total tax collections in the tobacco industry and total excise taxes in Puerto Rico, fiscal years 1932-1937 (p. 44); importation of filler tobacco in the United States, 1925-1934 (p. 44); cigar filler production in United States, 1934 and 1935 (p. 44); tobacco production in the world, 1932/33-1934/35 (p. 45); stocks of cigar filler tobacco, United States and Puerto Rico (p. 46); imports by United States of Cuban tobacco, 1930-1935 (p. 46); consumption of cigars in United States, 1920-1934 (p. 46); disappearance of cigar leaf in United States and Puerto Rico, 1920-1933 (p. 46); cigar and cigarette production of Puerto Rico, 1907-1937 (p. 47); value of exports and imports of unmanufactured tobacco, 1921-1937 (p. 48); importation of cigars and cigarettes from the United States, 1926-1937 (p. 48); imports of unmanufactured tobacco and exports of tobacco, Puerto Rico,

1921-1937 (p. 49); exports of cigars and cigarettes from Puerto Rico, 1921-1937 (p. 50).

Three charts show rainfall in January 1936 and 1937; consumption of cigars and consumption of cigarettes, 1926-1936.

424. Rodríguez, A. P. A report dealing with labor statistics, cost of living, housing conditions and craftsmanship of workers in Puerto Rico, for the fiscal year 1933-1934. 120pp., illus. San Juan, P. R. Dept. Labor, 1935.

Not seen.

"Statistics showing number, wages, etc., of workers on coffee, sugar, and tobacco plantations are included." - U. S. Dept. Agr., Bur. Agr. Econ., Agr. Econ. Bibliog. No. 64, item 1213.

425. Rodríguez, F. Joglar. Cultivo del tabaco. Puerto Rico. Universidad, Colegio de Agricultura y Artes Mecánicas, Servicio de Extensión Agrícola. Boletin de Extensión 4, 30pp., illus. [Rio Piedras] June 1935. 275.29 P96

For sections on curing barns, classification and packing see pp. 16-24.

A folded table following page 30 gives detailed costs of cultivating, curing, packing, etc., tobacco in the different agricultural districts of Puerto Rico.

426. Serralés, Jorge J., Torres, R. Colón, and Juliá, Frank J. A farm management study of 194 small tobacco farms in three municipalities of Puerto Rico, 1935-1936. Puerto Rico Univ., Col. Agr. and Mech. Arts, Agr. Expt. Sta., Div. Agr. Econ. Mineogr. Rept. 5, 8pp. [Rio Piedras? 1937?] Off. Expt. Sta. Libr.

Based on records obtained in the municipalities of Aibonito, Barranguitas, and Comerío for 1935/36.

Contents: size of farm and use of land, distribution of farm capital, crops grown, crop yields, crop sales, livestock, general farm expenses, labor income summary.

427. Toro, Emilio del, Jr. Brief facts on tobacco farming in Puerto Rico in 1935-36 and 1936-37. Puerto Rico Agr. Expt. Sta. Mimeogr. Rept. 11, 15pp. San Juan, 1938.

"The...report contains brief facts on the organization and management of 270 tobacco farms selected at random in the municipalities of Caguas, Gurabo, Juncos, San Loranzo, Aguas Buenas, Cidra, Cayey, Aibonito, and Comerio. These farms were chosen without any restriction as to size, but taking into consideration the prodominating size and number of tobacco farms in each municipality studied as reported by the 1935 census."

There are maps showing approximate location of the farms studied, and statistics with each section of the report, which deal with use of the land and distribution of farm capital, crops grown, crop yields, crop sales, livestock, farm expenses, labor income, tenure, and the farm debt situation.

- 428. U. S. Dept. of labor, Bureau of labor statistics. Wages in Puerto Rico, 1932-33. U. S. Dept. Labor, Bur. Labor Statis. Monthly Labor Rev. 38(6): 1459-1466. June 1934. 153.6 B87M

  Tobacco industry, pp. 1464-1466. Contains statistics of average earnings and hours of labor in tobacco cultivation and in the tobacco stripping industry, in Puerto Rico, 1933, by occupation and sex; types of daily wages in Puerto Rican cigar factories, 1932/33, by occupation and sex.
- 429. U. S. Dept. of labor, Bureau of labor statistics. Wages in various industries in Puerto Rico, 1934-35. U. S. Dept. Labor, Bur. Labor Statis. Monthly Labor Rev. 42(2): 420-423. February 1936. 158.6 B87M

  Contains a table which gives hours and weekly earnings and hours of labor, by sex, in various industries tincluding cigar and cigarette factories, and cultivation and stripping of tobaccoj

## Statistics

in Puerto Rico, fiscal year 1934/35.

- 430. Baker, O. E., and Genung, A. B. A graphic summary of farm crops (based largely on the Census of 1930 and 1935). U. S. Dept. Agr. Misc. Pub. 267, 129pp. Washington, D. C., 1938. 1 Ag84M

  Dot maps showing acreage, 1929 and increase or decrease in acreage for tobacco, rice, and flax, 1909-1919, 1919-1924, 1934-1929, and 1929-1934.
- 431. R. M. Barker tobacco co., inc. Report of tobacco sales to March 15, 1938 for the season of 1937 and 1938, and the previous twenty-one years for comparison. folded sheet. Carrollton, Kentucky, 1938. Pam. Coll.

  Total and average sales are given by towns for the crops of

1916-1937. The rank according to total and average sales is given for markets, the Kentucky markets, and all other markets.

- 432. Colvin, Esther M. List of state official serial publications containing material on agricultural economics. U. S. Dept. Agr., Bur. Agr. Econ., Agr. Econ. Bibliog. 38, 222pp., processed. Washington, D. C., July 1932.

  Consult the index, pp. 206-208, under subject "tobacco."
- 433. Fulmer, J. L. A statistical study of agricultural and related trends in South Carolina. S. C. Agr. Expt. Sta. Bull. 312, 72pp., illus. Clemson, 1937.

"The purposes of this study are to determine (1) the economic changes in the acreage, yield, and production of important crops; (2) shifts in the numbers of important classes of livestock;

(3) the relationship between trends in crops and livestock enterprises and such local factors as weather, farm prices, fertilizer sales, number of farms, size of farms, population, and cotton mill activity; and (4) by comparison, the relationship between State, national, and international trends in the acreage of cotton and tobacco." - p. 5.

Tobacco, pp. 11-14.

Statistics of tobacco, 1902-1936, are also given on pp. 59-63, 66-68, 71, which contain statistics on acreage, yield per acre, production, proportion of the total harvested acreage of eight major crops represented by designated crops, index numbers of farm prices, index numbers of the purchasing power of specified farm crops in terms of the seasonal wholesale prices of all commodities, prices received by producers, and summary of equations by periods for crop and livestock enterprises and related industries.

- 434. Georgia Dept. of agriculture. [Report of tobacco sales.] [weekly]
  July 29, 1929-date. Processed. Atlanta, 1929-date. 2 G29Gt
  Issued during season.
  The Library of the U. S. Dept. of Agriculture has also final
- 435. Kentucky Dept. of agriculture, labor and statistics. Biennial report, 32nd, 1936-1937. 152pp., illus. Frankfort, 1937. 2 K41R

reports for 1923-1925, 1928-1937.

This report is for the fiscal years 1936 and 1937.

Division of tobacco statistics, pp. 17-18.

Contains statistics of the amount, value, and average value of auction sales of burley and dark tobacco, annually 1930-1936. The Library of the U. S. Dept. of Agriculture has also practically all of the earlier volumes of the reports.

- . 436. Kentucky Dept. of agriculture, labor and statistics. Report of sales of tobacco. Monthly report of warehouses in Kentucky for October 1928-date. Frankfort, Ky., 1928-date. Vert. file Crop repts. Printed form with figures typed. Some issued in processed form.
- 437. Maryland State board of agriculture. Summary of returns from selling agents of leaf tobacco on or through the Baltimore market, January 1929-date. [Baltimore] 1929-date. Vertical file crop repts. Gives amount sold and average price received in the sales. The Library of the Bureau of Agricultural Economics has also a processed sheet with same title, giving statistics of monthly sales and average prices, May 1920-May 1931, with some pencilled in figures.
- 438. New England Research council on marketing and food supply. Statistical data on agricultural commodities. 90pp., processed. Boston, 1934. 252.004 N443St

Tobacco, pp. 83-84. Statistics are given for acreage harvested, production, stocks, total supply, disappearance, and price of Connecticut broadleaf type 51, Connecticut Havana seed, type 52, Wisconsin and Minnesota, types 54 and 55, and New England shade grown, type 61, tobacco, 1919 or 1921-1933; and production and consumption of cigars in the United States, 1919-1933.

439. North Carolina. Crop reporting service. North Carolina tobacco ware-house sales report, August 1910-date. Processed. Raleigh, 1910-date. 2 N84r No.3

Issued monthly during season by the Division of Agricultural Statistics, North Carolina Dept. of Agriculture and the Bureau of Agricultural Economics, U. S. Dept. of Agriculture.

Gives statistics of sales and prices by types and by markets. Title varies.

- 440. North Carolina. Dept. of agriculture. Annual tobacco sale report, 1920/21-1936/37. Raleigh, 1921-1937. 2 N81[No.]
- 441. South Carolina Dept. of agriculture, commerce and industries. South Carolina 1937 tobacco report. 9pp. [Anderson, S. C., 1937.]
  Pam. Coll.

The name and location of the warehouses of the state are given. Statistics of the amount of tobacco sold during August, September and October by markets and the amount of tobacco sold during the season by each warehouse are given.

The Library of the U. S. Dept. of Agriculture has also a copy of the 1936 report.

Similar reports also published in the Year Book of the Department of Agriculture, Commerce and Industries. (2 So82)

442. South Carolina Dept. of agriculture, commerce and industries. Tobacco report, September 1929-date. Columbia, 1929-date. 2 So8 [So]
Gives quantity and value of sales by markets.

443. U. S. Dept. of agriculture. Agricultural statistics 1937. 486pp. Washington, D. C., 1937. 1 Ag84Yas

"This volume presents information formerly published (until 1935) in the statistical section of the Yearbook of Agriculture. It brings together what seem from experience to be the most important agricultural statistics of the United States and of the world so far as the agriculture of this country is concerned. Those who need data for years earlier than are here shown may refer to the Yearbook of Agriculture prior to 1936 and to Agricultural Statistics, 1936. Current statistics comparable with those here presented can be obtained from periodicals published by the Department." - p. 1.

Statistics of cotton, sugar, and tobacco, pp. 88-131. Tobacco statistics are given on pp. 121-131. Table 152 gives acreage

harvested, average yield per acre, production, season average price per pound received by farmers, farm value, and foreign trade, annually 1866-1936. Table 153 gives acreage harvested, yield per acre, production, and price for crop, average 1928-32, and 1935, and 1936. Table 154 gives acreage harvested, yield per acre, production, and price for crop, by class and type, 1935 and 1936. Table 155 gives acreage, yield per acre, and production in specified countries, average 1925/26-1929/30, annually for the seasons 1932/33-1936/37. Table 156 gives production, stocks, supply disappearance, and price of types grown in continental United States, 1927-1936. Table 157 gives stocks owned by dealers and manufacturers in the United States, first of each quarter, 1932-1936, by types. Table 158 gives amount of leaf used in the manufacture of cigars, cigarettes, and tobacco and snuff, in the United States, 1919-1935. Table 159 gives the amount of the different tobacco products manufactured in the United States, 1919-1935. Table 160 gives imports and exports of unmanufactured tobacco, by countries, average 1925-1929, annually 1932-1935.

Unmanufactured tobacco is included in tables on pp. 342 and 343 which give exports and imports of selected agricultural

products, annually 1910/11-1935/36.

Different classes of tobacco are included in a table on pp. 354-356 which gives domestic exports of principal agricultural products from the United States, by countries, 1928/29-1935/36.

Unmanufactured tobacco is included in a table on p. 369 which gives imports of principal agricultural products into the United

States by countries, 1928/29-1935/36.

Statistics of acres retired and rental and benefit payments made in connection with adjustment programs under the Agricultural Adjustment Act, 1933-1936, are given in table 513, pp. 414-415. Statistics of acres retired for tobacco are given for the years 1934 and 1935.

444. U. S. Dept. of agriculture. Crops and markets, v. 9, no. 1, January 1932-date. Washington, D. C., 1932-date. 1 Ag84Wcm

For statistical data contained in this publication consult the index for each volume.

Tables on pp. 94-95 of the May 1937 issue contain the revised figures for 1955 and 1936 of acreage harvested, yield per acre, production, price for crop, and farm value of tobacco, by states and by class and type.

Similar statistics for 1936 and 1937 and average 1928-1932 (average 1923-32 for yield per acre) are given on pp. 280-281 of

the December 1937 issue.

A report on intentions to plant is given in the March 1938 issue.

445. [U. S. Dept. of agriculture, Agricultural adjustment administration.]

Value of Maryland tobacco per acre with varying yields and prices,

cash payments that can be made for reduction in acreage and

production, and cash payments plus cash production expenses. [Washington, D. C., 1934?] 1.94 T55V
Table.

446. U. S. Dept. of agriculture, Agricultural adjustment administration,
Division of tobacco, sugar, rice, peanuts and potatoes, Economic
section. [Tobacco statistics.] 38pp., processed. [Washington,
D. C., 1936?] 1.94 T55Ts

Contains statistics compiled from reports of the Bureau of Agricultural Economics, the Bureau of the Census, and the Bureau of Foreign and Domestic Commerce. Statistics given are as follows: acreage, yield, price, production, stocks, supply, disappearance, exports and consumption of burley tobacco, type 31, 1919/20-1935/36; production, price, and farm value of burley tobacco in Kentucky and in the United States, and of all types of tobacco in the United States, 1919-1935; estimated annual production of tobacco in Kentucky, by types, 1930-1935; actual and parity price of flue-cured, burley, fire-cured and dark aircured tobacco, 1919-1935; value of sales by growers and benefit payments, by kind of tobacco and by marketing years, 1929/30-1935/36; foreclosures in Kentucky, 1929-1934; cash farm income from tobacco and from all farm products in Kentucky, 1924-1935; exports and value, by types, of unmanufactured tobacco, from the United States, 1923-1934; amounts of specified kinds of tobacco sold by growers, exported and retained for domestic consumption or future export, by crop years, 1929/30-1933/34; production of manufactured tobacco, by kinds, in the United States, 1919-1934; leaf tobacco used in manufacturing cigars, cigarettes, and manufactured tobacco and snuff by states, 1929-1934; distribution of production and processing of burley tobacco by specified states; production, quantity manufactured, and net movement from specified states, 5-year average, 1929-1933; quantities of cigarettes manufactured in specified states, 1930-1934; number, base acreage and base production of tobacco production adjustment contracts in effect during the crop years 1934 and 1935; results of growers vote on Kerr-Smith Act's applicability to 1935-36 crop year; number of votes cast and referendum on Kerr-Smith Act's applicability to 1935-36 crop year; relationship of supplies and disappearance of burley tobacco to price, 1918/19-1935/36; estimated increase in production of non-contracting producers and production retired under adjustment programs; estimated 1933, 1934 and 1935 sales, price, and value of burley tobacco with and without production adjustment program and Kerr-Smith tax in effect; relationship of production of non-contracting producers to change in supplies; acreage of burley tobacco planted in 1934 and 1935 by growers not under production adjustment contracts in 57 representative counties; amount of tax payment warrants under Kerr-Smith Act issued in Fayette County, Ky., up to Feb. 23, 1935; number of benefit contracts signed after June 28, 1934; sales from the 1934 crop of types to which the Kerr Tobacco Act

was applicable; total tax collections under Kerr Tobacco Act by months, August 1934-January 1936.

Charts showing the following are also given: relationship between total farm cash income from tobacco and new motor car registration, and between bank suspensions; relationship of supplies and disappearance to price; effect of production adjustment program upon tobacco prices; factors affecting acreage of burley tobacco.

447. U. S. Dept. of agriculture, Bureau of agricultural economics. Annual report on tobacco statistics, 1937. U. S. Dept. Agr., Statis. Bull. 63, 110pp. Washington, D. C., February 1938. 1 Ag84St

This is the second of a continuing series of statistical reports authorized and requested by Congress on Aug. 27, 1935. It was compiled under the direction of the committee on tobacco statistics, Charles E. Gage, chairman. "A comparison of the table of contents in the first and second issues of this series will indicate the new material included in the second issue, the continuances in abbreviated form of some of the tables, and the omission of other data. New data included in this report relate to tax-paid withdrawals, in the United States, of tobacco products from the Philippine Islands and Puerto Rico, 1917-37; tobacco acreage and production of the world and specified countries, 1900-1934; data indicating usual dimensions and weights of tobacco containers for shipment and storage; and international trade tables by countries of origin and destination for the most important tobacco exporting and inporting countries, 1922-36. Students of international trade in tobacco will be particularly interested in the last item. This is the first attempt to show international trade statistics in such detail since the publication of International Trade in Leaf and Unmanufactured Tobacco, Department of Commerce Trade Promotion Series No. 7, in 1925. - p. 2.

448. U. S. Dept. of agriculture, Bureau of agricultural economics. First annual report on tobacco statistics (with basic data). U. S. Dept. Agr., Statis. Bull. 58, 148pp. Washington, D. C., 1937. 1 Ag84St

This report is the first of a series required by the amendment to the Stocks and Standards Act approved August 27, 1935, which provides that "an annual report on tobacco statistics shall be issued." It was compiled under the direction of the committee on tobacco statistics, Bureau of Agricultural Economics, Charles E. Gage, chairman.

It contains statistics on acreage, production, and farm value of tobacco, in the United States; production in specified countries; prices (weekly, seasonal, parity, and index numbers); stocks; consumption (leaf and nanufactured products); exports and imports; tariffs; taxes and revenues; rail and ocean rates on leaf tobacco;

number of contracts, base acreage, etc. under the agricultural adjustment program, processing-tax rates, tax collections under the Agricultural Adjustment Act and under the Kerr-Smith Tobacco Act. Statistics are usually for a series of years and many of them are given for classes and types of tobacco. Statistics for production, per capita consumption, and imports and exports of foreign countries are given.

449. U. S. Dept. of agriculture, Bureau of agricultural economics. Revised estimates of tobacco acreage, yield per acre and production, 1866-1929. 29pp., processed. [Washington, D. C.] U. S. Dept. of agriculture, Bureau of agricultural economics, August 1935. 1.9 Ec7Ret

Statistics are given for the United States, regions and states

Statistics are given for the United States, regions and states from 1866, or the first year estimates were made for the state. The publication does not give statistics by types.

450. U. S. Dept. of agriculture, Bureau of agricultural economics. Stocks of leaf tobacco owned by dealers and manufacturers [quarterly]
Apr. 1, 1929-date. Processed. Washington, D. C., 1929-1938.
1.9 Ec714

Formerly called Tobacco Stocks Report.

Previous to Apr. 1, 1929 this publication was issued by the Bureau of the Census as Leaf Tobacco Held by Manufacturers and Dealers. (157.41 T557)

"These reports give the number of pounds of leaf tobacco on hand at the beginning of each quarter, segregated by types, by unstemmed and stemmed, and by broad divisions of quality. Two additional designations are provided for 'scrap' and 'nondescript.' Stocks on the island of Puerto Rico are included." - U. S. Dept. Agr., Bur. Agr. Econ. Econ. Reports and Services, 1938, p. 43.

- 451. U. S. Dept. of agriculture, Bureau of agricultural economics, Crop reporting board. General crop revisions, crop years 1924-1935; acreage yield and production. By states. 103pp., processed. Washington, D. C., June 1936. 1.9 Ec71Ge
  Tobacco, pp. 69-80. Statistics are given by class and type as well as by states.
- 452. U. S. Dept. of agriculture, Bureau of agricultural economics, Crop reporting board. Tobacco, by types revised estimates, 1919-1930. (Corrected April 1934). 18pp., processed. [Washington, D. C.] 1934. 1.9 Ec71T

  Tables give statistics of acreage, yield per acre, production, price, farm value, and value per acre for the different types of tobacco, 1919-1930.
- 453. U. S. Dept. of agriculture, Bureau of agricultural economics, Crop reporting board. Tobacco revisions, acreage, yield and production, crop years, 1919-1935. By states, classes and types. pp. 63-80, processed. Washington, D. C., June 1936. 1.9 Ec71Tob

Statistics are given for flue-cured, fire-cured, light and dark air-cured, cigar filler, cigar-binder, cigar wrapper, and miscellaneous tobaccos.

454. U. S. Dept. of agriculture, Bureaus of agricultural economics and home economics, and Agricultural adjustment administration.

Income parity for agriculture. Part 1 - Farm income. Section 2 - Income from tobacco, calendar years 1909-37. (Preliminary).

41pp., illus., processed. Washington, D. C., May 1938.

1.9 Ec7Inp

"Prepared by Claudia Thomson, under the supervision of C. M. Purves and John A. Hicks."

Contains three charts which show cash income by classes and types, percentage of yearly income from tobacco, by classes and types, and sales, price, and income from tobacco, United States, 1909-1937.

Five tables contain the following data for 1909-1937: sales and cash income from tobacco, United States; cash income by classes and types, United States; sales and cash income from tobacco, by states; quantity and value of tobacco in possession of farmers, January 1, and value of increase or decrease in inventory, by states, and for the United States.

455. U. S. Dept. of commerce, Bureau of foreign and domestic commerce.

Statistical abstract of the United States, 1937, fifty-ninth
number. 861pp. Washington, D. C., U. S. Govt. print. off., 1938.
157.9 St2

Contains the following statistics on tobacco:

Acreage, production, and value of tobacco, 1909, 1919, 1929, and 1934, are included in table 628, p. 635. Production of tobacco, annually 1840, 1850, 1860, 1870, 1875, 1880, 1885, 1890, 1892-1936, is given in table 629, p. 636. Statistics of acreage harvested, production, farm value, yield per acre, and price, annually 1926-1936, and specified periods 1866-1935, are included in table 630, p. 641. Statistics of acreage harvested, yield per acre, production, and price, are given by states, 1933-1936, in table 631, p. 642. Farm value is given for 1935 and 1936.

Statistics of gross income from tobacco, 1930-1936, and rental and benefit payments, 1933-1935, are given in table 583, p. 606. Farm value, gross income and cash income from tobacco, 1934, and 1935 are given in table 584, p. 607.

Statistics of corporation income tax returns for tobacco products are given in tables on pp. 188, 192, 194, and 196. Tables on p. 190 show gross income of corporations and corporation dividends as shown in income tax returns, for tobacco products.

Foreign trade statistics are given in tables on pp. 420, 438, 440, 465, 478, 531, 611-613, 671, and 791.

Production of manufactured tobacco and consumption of leaf tobacco are given on pp. 791-792.

Statistics of gainful workers in cigar and tobacco factories are given on pp. 57 and 59. Average hours and earnings in tobacco industries are given in table 355, p. 314. Indexes of employment and payrolls in tobacco manufactures are given in tables on pp. 319 and 321. Manufacturing statistics are also given in table 781, p. 762.

Average annual wholesale prices of leaf and manufactured tobacco are included in table 345, pp. 302 and 304. Annual average unit values of leaf tobacco imported into and exported from the United States, 1909-1936, are included in tables on pp. 310 and 312.

Index of production of tobacco products, annually 1919-1936, monthly January 1936-June 1937, is given on p. 771.

Internal revenue receipts from tobacco manufactures, annually 1915-1937, specified periods, 1863-1935, are given on pp. 174 and 175.

Statistics of revenue freight carried, by classes of commodities, class I railroads (including leaf tobacco) 1920, 1925, 1930, 1932-1936, are given in table 447, p. 387.

Statistics of wholesale establishments and retail trade are given on pp. 798, 800, 801, 805, and 809.

456. U. S. Dept. of commerce, Bureau of foreign and domestic commerce. Survey of current business, July 1921-date.
Washington, D. C., 1921-date. 157.7 C76Dsa.

v. 18, no. 3, March 1938, is "Annual Review Number."
The Library of the U. S. Dept. of Agriculture has also supplements for 1931, 1932, and 1936; and also receives the Weekly Supplement.

Contains an index of production for manufactured tobacco; statistics on the cost of magazine advertising of smoking materials; index of employment and pay rolls for the tobacco manufacturing industry; statistics on the exports, imports, production, and stocks of leaf tobacco, and exports, consumption, production, and prices of manufactured tobacco.

457. U. S. Dept. of commerce, Bureau of the census. United States census of agricultures 1935. 3 v. Washington, D. C., U. S. Govt. print. off., 1936-1937. 157.41 03332

Contents: Vol. I. Farms, farm acreage and value, and selected livestock and crops. (A summary for the United States and statistics for states and counties); Vol. II. Farms and acreage by size, land of part owners, farm population, dwellings, labor, years on farms, part—time work; specified livestock and livestock products; and missellaneous crops and irrigated crop land. (A summary for the United States, and statistics for states and counties.); Vol. III. General report - statistics by subject. (Statistics for the United States, geographic divisions and states.)

Statistics of number of farms reporting tobacco grown, acreage, quantity harvested, and value of tobacco are given for individual states for 1934, 1929, 1924, 1919, and 1909, in Vol. I. Statistics for geographic regions are given for the years 1929 and 1934. County statistics are given for 1934 and 1929.

Ch. VI, vol. III, Crops, Field Crops, Fruits, and Vegetables, contains statistics on tobacco. Total number of farms reporting, acreage, production, and value, for the United States, 1934 and 1929, are given in table 1, p. 295. A summary of acreage, production, and value statistics for the United States, Census years, 1839-1934, is given in table 2, p. 301. Acreage and value statistics not given for all years. Table 41 gives statistics, by divisions and states, Census years, 1899-1934, of number of farms reporting with ratio of farms reporting to all farms, and average acreage harvested per farm reporting. Table 42, pp. 358-359, gives for divisions and states, statistics of acreage with ratio of acreage harvested to total crop land harvested, 1879-1934, and production, 1839-1934. Table 66, p. 399, gives rank of divisions and states in the acreage and production, and value of specified crops, including tobacco, 1929, and 1934.

458. Virginia cooperative crop reporting service. Tobacco sales report,
October 1929-date. Richmond, Va., 1929-date. Vert. file - crop repts.
Issued monthly during season, by the Virginia Dept. of Agriculture, Division of Agricultural Statistics and the Bureau of Agricultural Economics, U. S. Dept. of Agriculture.

Gives statistics of sales and prices by types of tobacco, and by markets.

#### Storage

459. Morrow, J. V., and Smith, Dudley. Tobacco shrinkage and losses in weight in handling and storage. U. S. Dept. Agr. Circ. 435, 77pp., illus. Washington, D. C., 1937. 1 Ag84C

"The purpose of this circular is to analyse the factors causing shrinkage and losses in weight and to make a practical application of the uses of these factors in the statistics of tobacco held in storage." - p. 1. Each class of tobacco is treated separately.

Statistics are given in the appendix for stocks of the different classes of tobacco owned by dealers and manufacturers in the United States as reported and on a converted-weight basis, quarterly and semiannually for a series of years.

460. Park, Allen S. Curbing damage to foods and tobacco by insects. Compressed Air Mag. 40(6): 4754-4755, illus. June 1935.

Discussion of funigation to prevent insect damage which is often due to hatching of eggs after the product has been prepared for market. A process called Guardite is discussed in detail. A picture shows mechanism used for funigating tobacco in the American Tobacco Company's warehouse.

- 461. Swingle, M. C. Low temperature as a possible means of controlling the cigarette beetle in stored tobacco. U. S. Dept. Agr. Circ. 462, 8pp., illus. Washington, D. C., 1938. 1 Ag84C
- 462. U. S. Dept. of agriculture, Bureau of agricultural economics.

  Regulations for warehousemen storing tobacco, approved August 3, 1935, amended March 26, 1936. Regulations of the Secretary of agriculture under the United States Warehouse act of August 11, 1916, as amended. U. S. Dept. Agr., Bur. Agr. Econ., Serv. and Regulat Announcs. 129, rev., 22pp. Washington, D. C., 1936. 1 M34S

  The text of the United States Warehouse Act is given on pp. 18-22.

  Amendment No. 1 (lp., processed) issued on June 10, 1938.

### TOBACCO PRODUCTS

- 463. Air conditioning in cigar factories. Electrical World 105(8): 604, 607. Mar. 16, 1935. 335.8 El2

  Brief account of air conditioning in the Trenton, N. J. plant of Henry Clay & Bock & Co., Ltd., and in the Philadelphia plant of the American Tobacco Co.
- 464. Andrews, Peter B. B. The cigarette market, past and future. Advertising & Selling 26(6): 27, 46. Jan. 16, 1936. Libr. Cong. (HF 5801.A28)
- 465. Andrews, Peter B. B. Cigarette wars of 1937. As agencies and advertising departments muster forces for copy, conflicts facing the cigarette leaders, time out for tactical review and forecast.

  Alvertising & Selling 28(6): 32, 64. Jan. 14, 1937. Libr.

  Cong. (HF 5801.A28)
  - 466. Andrews, Peter B. B. The embattled cigarettes. Advertising & Solling 20(8): 22-23. Feb. 16, 1933. Libr. Cong. (HF 5801.A28)

    Battle of the "Big Four" against the inroads of the 10-cent cigarette.
  - 467. Andrews, Peter B. B. Five leading cigarettes [Camel, Lucky Strike, Chesterfield, Old Gold, Philip Morris]. Advertising & Selling 31(2): 41-43. Feb. 1938. 238.28 Ad

    The 1937 aggregate income of the five companies was probably

The 1937 aggregate income of the five companies was probably less than in 1936 in spite of increased sales. This was due to

increased cost of flue-cured and burley tobacco; and in less degree to the increase in cost of labor.

The increase of Camels, Chesterfield and Lucky Strike was not spectacular. Old Golds and Philip Morris had the greatest increase.

A chart of recent figures shows the cash items, inventories, and current debts of the five companies.

- 468. Applegate, La Rue. Cigarette consumption 153,170,000,000, up 14 per cent to new high record. Annalist 49(1255): 238, illus. Feb. 5, 1937. 284.8 N48

  Illustrated by charts.
- 469. Applegate, La Rue. Tobacco manufacturers profiting from record demand and AAA tax removal. Annalist 48(1239): 531. Oct. 16, 1936. 284.8 N48
- 470. Baer, W. N. The economic development of the cigar industry in the United States. 293pp. Lancaster, Pa. [Art printing co.] 1933. 281.369 B14

Bibliography, pp. 275-278.

"This book presents a study of factors associated with the rise and development and present status of the cigar industry. Although written primarily from the manufacturer's point of view, the author combines discussion of production of cigar tobacco, domestic and foreign, with discussion of matters pertaining to the industrial and business side of making and selling cigars. Attention is given to internal changes in the industry, such as the evolution from a household enterprise to a corporate activity and the mechanization of cigar factories. Notice is taken also of competition offered by other tobacco products, such as cigarettes." - Charles E. Gage in Agr. Econ. Lit. 7(5): 267. May 1933.

Illustrated by maps, charts, and numerous statistical tables.

471. Bailey, C. F., and Petre, A. W. The modern cigaret industry. pp. 11-19, illus. Pan. Coll.

"Reprinted from Industrial and Engineering Chemistry, vol. 29, page 11, January 1937."

Literature cited, pp. 18-19.

"A discussion of the magnitude and importance of the domestic cigaret industry is given. Supporting statistics are presented, including some which show the leading part played by the industry in furnishing governmental revenue. The cultural methods and the chemical composition of those types of domestic tobaccos utilized in cigaret manufacture are reviewed. Mention is made of the commercially important types of cigarets. Domestic leaf cigaret tobaccos are extensively used in cigaret production, but the uniqueness of national tastes confines the industry largely to the blended cigaret. Manufacturing methods, packaging, hygroscopic agents, flavoring materials, and cigaret paper are discussed.

The composition of cigaret smoke and current aspects of its physiological effects are considered. The mutual need of the industry and the scientist for each other is pointed out." - p. 11.

- 472. Barnes, Edward L. Cigar and snuff shares outlook improved. Forbes 38(3): 32-33. Aug. 1, 1936. Libr. Cong.

  This discussion of the outlook for several companies, is accompanied by a chart showing comparative value of their stock.
- 473. Blow some more my way. Will women now turn in droves to pipe smoking? Printers! Ink 159(2): 20. Apr. 14, 1932. 238.8 P932
- 474. The boost in cigarette output explained. Barron's 14(14): 10. Apr. 2, 1934. 284.8 B27

  Production of lower priced cigarettes is given the credit for increased output.

  A graph shows cigarette consumption 1926-1934.
- 475. Byrne, Lawrence Joseph. Tobacco money. The Commonweal 23(3): 67-68.

  Nov. 15, 1935. Libr. Cong. (AP2.C6897)

  Contrasts the "big money" made by such companies as the "Big Four" tobacco companies, even in depression years, with the low wages paid to workers and with the returns to farmers who often cell their crop at a loss.
- 476. Calhoun, N. T. New factors bid for cigarette profits. The ten-cent cigarette a permanent contender for the attractive earnings of the industry, or only a flash in the pan? A significant question to all holders of tobacco securities. Mag. Wall St. 51(6): 334-335, 356-358, illus. Jan. 7, 1933. 286.8 M27
- 477. Cigarette consumption off 8.72% in 1932. Barron's 13(5): 20. Jan. 30, 1933. 284.8 B27

  A table shows "tax-paid withdrawals of tobacco products for December and the calendar year."
- 478. Cigarette industry holds its own. Sales about even with a year ago some shift in popularity of brands. Annalist 18(24): 7. June 13, 1938. 284.8 N48
- 479. Cigarette legends. Fortune 12: 28. December 1935. Libr. Cong. (HF5001.F7)

  Not examined.
- 480. Cigarette-makers cut prices to aid sales. Slash in wholesale quotations by Big Four manufacturers and adjustment of retail prices to 1928 levels designed to retrieve business lost to 10-cent brands.

  Barron's 13(2): 20. Jan. 9, 1933. 284.8 B27

481. Cigarette makers fight hard for fewer sales. Business Week, no. 139, pp. 10-11. May 4, 1932. 280.8 Sy8

Cigarette sales continue to decline. "Manufactured tobacco is the only item in the government tax report showing an increase both for March and for the 9-month period." Brown & Williamson is "making a new drive on the ready-made business."

- 482. Cigarette making is now home work; depression, state taxes, tailor-made cigarettes are worrying manufacturers of leading brands. Printers' Ink 158(2):: 62-63. Jan. 14, 1932. 238.8 P932
- 483. Cigarette prices go up in a cloud of rumors. Business Week, no. 143, p. 10, June 1, 1932. 280.8 Sy8

  The large cigar and drug chains dropped their "loss leader" policy for cigarettes and raised their prices, in spite of the price war started by food chains.
- 484. Cigarette prices up cent a pack. Tobacco costs force rise despite increased consumption. Lit. Digest 123(6): 36-37, illus. Feb. 6, 1937. 110 L
- 485. Cigarette prospects in 1932: increase in tax finds reflex in falling off in consumption would decrease government revenues from tobacco. Barron s 12(8):13. Feb. 22, 1932. 284.8 B27

The effect on the companies would probably not be serious, since they could economize.

Tables show the consumption of tobacco products in December of the years 1929-1931. Another table shows consumption on a yearly basis 1929-1931.

A table shows a comparison "of consumption of cigarettes per cigar, consumption of cigarettes per pound of manufactured tobacco, and per pound of snuff."

Another table shows "the number of cigars smoked per pound of manufactured tobacco and pound of snuff used and the number of pounds of manufactured [tobacco] consumed per pound of snuff."

486. Cigarette sales, 1934. Printers! Ink 169(7): 37. Nov. 15, 1934. 238.8 P932

Statistics show the estimated sales of the four leading brands of cigarettes for 1934. The relative standing of the same brands for 1932 is shown.

487. Cigarette shares decline on lower consumption. Less smoking in April - dividends of major cigarette companies all being earned. Barron's 12(22): 16. May 30, 1932. 284.8 B27

A table shows statistics of consumption of tobacco products in April for the years 1929-1932. Also consumption during four month periods.

Lower cost of leaf tobacco, wider profit margins, have offset the decrease in consumption so far as earnings are concerned.

A table on cigarette shares of the four big companies show the decline in value from the 1932 high, the dividend rate and yield at present prices.

Decrease in consumption of tobacco products in Europe was

9.5% last year.

- 488. Cigarette strategy. 10¢ smokes have been going up in volume, so 15¢ ones are going down in price. Business Week, no. 175, p. 4. Jan. 11, 1933. 280.8 Sy8
- 489. Cigarette use off only 3.9%. September drop in consumption from 1931 compares with 10.12% for three quarters cheap brands helpful.

  Barron's 12(43): 15. Oct. 24, 1932. 284.8 B27

  Statistics of consumption of tobacco products for September 1930-1932, and for the nine month periods of the same years.
- 490. Cigarette vendor right in home baffles borrowers. Countless possible outlets. Sales Management 35(6): 252,256. Sept. 15, 1934.

  Libr. Cong. (HF5438.A34)

  Description of the Howard Home Humidor, a new cigarette vending machine.
- 491. Cigarattes: consumption highest ever, makers boost price to meet rising tobacco costs. News\_Week 9(5): 32. Jan. 30, 1937. Libr. Cong. (AP2.N6772)
- 492. Cigarettes: consumption reaches a new peak as leading brands battle to capture smokers! favor. News-Week 8(11): 28. Sept. 12, 1936. Libr. Cong. (AP2.N6772)

  A general discussion of the past year!s business. Statistics are given of the estimated domestic consumption of leading cigarette brands 1929-1935.
- 493. Cigarettes in the 10-cent stores? Advertising & Selling 20(4): 32.

  Dec. 22, 1932. Libr. Cong. (HF5801.A28)

  Pros and cons of question of selling cigarettes in 10-cent stores.
- 494. Cigarettes roll down. Business Week, no. 181, p. 13. Feb. 22, 1933.
  280.8 Sy8

  The Big 4 tobacco companies cut the price of small cigarettes, and the trade wondered if they could make money at this low level.
- 495. Cigarettes. The smoke of battle between the Big 4 kings and the Little 4 jacks conceals a growing flame of new competition in the cigarette field. Business Week, no. 191, p. 10. May 3, 1933. 280.8 Sy8

496. Cigars: A classic ten-center becomes a nickel cigar, which may be the first puff of general welfare. Volume declines whatever the boys do. Business Week, no. 177, p. 9. Jan. 25, 1933. 280.8 Sy8

The reduction by Bayuk Cigars, Inc., Philadelphia, of the retail price of "Bayuk Phillies" to 5 cents.

497. Cigars: the country has found billions of good 5-cent ones. News-Week 6(23): 34, 36. Dec. 7, 1935.

Some figures are given on the increased consumption of cigars since the  $5\rlap/e$  ones have been on the market. There is a brief discussion of cigar producers.

- 498. Competition from 10-cent cigarettes. Proportion of total sales put as high as 20% profit margin small price cut of 15-cent lines held unlikely. Barron's 12(43): 15. Oct. 24, 1932. 284.8 B27
- 499. Cox, Reavis. Competition in the American tobacco industry, 1911-1932; a study of the effects of the partition of the American Tobacco Company by the United States Supreme court. 372pp. New York, Columbia university press; London, P. S. King & son, 1td., 1933. 281.369 C83

Bibliography, pp. 361-366.

Chapter titles: I. The partition of the American Tobacco Company; II. The growth of the tobacco industry since the partition; III. Evidences of competition in the distribution of business among manufacturers; IV. Competitive influences affecting the scale of production; V. Competitive influences affecting integration; VI. Competition in the purchase of leaf tobacco; VII. Evidences of collusion in leaf tobacco; VIII. Price competition among manufacturers in the sale of tobacco products; IX. Non-price competition among manufacturers in the sale of tobacco products; X. Competition among distributors of tobacco products; XI. Effects of competition on the successor company earnings; XII. Financial control of the successor companies; XIII. Conclusions.

Accompanied by 35 statistical tables and several charts. The appendix, pp. 325-560, is on The United Cigar Stores Cempany.

500. Curtis, Mattoon Monroe. The story of snuff and snuff boxes. 149pp., illus. New York, Liveright publishing corporation, 1935.
69 C942

Review of selected literature, pp. 117-137.

A "brief story of the rise, extension and disappearance of snuffing."

501. Curtiss, J. L. Cigarette companies appraised. Mag. Wall St. 59: 834-835 Apr. 10, 1937. 286.8 M27

Not examined.

- 502. Daniels, James R. Six markets taste and like "Julep," new mint-cooled cigarettes. Sales Management 34(13): 568. June 15, 1934. Libr. Cong. (HF5438.A34)

  Julep cigarettes sold by the Julep Tobacco Corporation.
- 503. Deutsch, Herschel. Roll your own: while the big four squabble, taxes and home makin's threaten. Advertising & Selling 18(5): 27, 49, 57. Jan. 6, 1932. Libr. Cong. (HF5801.A28)

  The movement to combat taxes on cigarettes by the "Target," and other roll-your-own, machines.
  - 504. Devlin, Stanley. Cigarette consumption at new peak. Will profits follow this rising trend or prices, taxes and competition hold back leading companies? Mag. Wall St. 56(15): 252-253, 269-270.

    June 22, 1935. 286.8 M27

    A table shows "highlights" of shares of leading cigarette companies. A chart shows cigarette consumption, 1927-April 1935.
  - 505. Devlin, Stanley. Tobacco stocks for investment. Snuff companies offer most conservative medium. Mag. Wall St. 62(6): 338-339, 368. July 2, 1938. 286.8 M27

    Accorpanied by two tables which show sales of cigarettes, 1929-1937, and information on earnings per share and price range of stocks of the leading cigarette, cigar, and snuff manufacturers.
  - 506. Dezendorf, Frank. The outlook for cigarette companies; how price advance affects 1934 results prospects for higher volume on cut in tax. Barron's 14(29): 17. July 16, 1934. 284.8 B27

    Lacreased prosperity in 1934 is expected because of the increased price in cigarettes. If the tobacco tax should be cut that would increase consumption. "Already this year a considerable amount of new business has been created."

    A graph is given which shows cigarette consumption from 1926-
  - 507. Does refrigeration pay? "In two summers" is the answer at American cigar company. Factory and Indus. Mangt. 83(5): 196-197.

    May 1932. 290.8 En32

    Cost figures are given.

1934.

508. Dollars and cents ideas - a business paper copy angle. Bayuk Cigars, Inc., runs a series of unbiased lessons in operating a retail cigar store. Printers! Ink Monthly 25(2): 24. August 1932. 238.8 P933

"The plan was to help the dealer sell cigars with no intination that Bayuk Cigars are indispensable to success." The Bayuk company name and trade mark appear with the advertisement.

509. ll-inch cigarettes dodge high taxes. Printers! Ink 166(7): 81. Feb. 15, 1934. 238.8 P932

The Axton-Fisher Tobacco Company's plan to lessen the tax burden by selling packages of eleven-inch cigarettes under the name Head Play which may later be cut to form four packages.

- 510. Ezekiel, Mordecai. Agriculture: illustrating limitations of free enterprise as a remedy for present unemployment. Amer. Statis. Assoc. Jour. (n.s.) 28(181A): 182-189. March 1933 Sup. 251 Am3 Includes charts, pp. 183-184, which show the farmers' share of retail expenditures for beef cattle, hogs, bread, and cigarettes, 1928-1932. "These four products illustrate the situation which is chronic throughout agriculture. Rigid intervening costs have prevented the reduction of retail prices in line with reduction in farm prices; low prices to farmers have not meant low prices to consumers; and consumption has not been stimulated."
- 511. [Financial statistics of Bayuk cigars, inc., American tobacco company, P. Lerillard company.] Annalist 47(1221): 873. June 12, 1936. 284.8 N48

Graphs for Bayuk Cigars, Inc., American Tobacco Company, P. Lorillard Company show quarterly net income, monthly price range, price of common stock for 1925-1936.

Table I shows important items from the annual reports of P. Lorillard Company for 1925-1935.

Table II shows items from annual reports of Bayuk Cigars, Inc., for 1934-35.

Table III is a similar report for the American Tobacco Company for 1934-35.

- 512. Foods and tobaccos fighting for volume to offset higher costs. Mag. Wall St. 56(9): 446-447. Aug. 17, 1935. 286.8 M27

  The position of leading food, sugar, and tobacco stocks is summarized in tables.
- 513. Foods and tobaccos still promise stable return. Mag. Wall St. 54(9):
  454-455. Aug. 18, 1934. 286.8 M27
  Contains tables which show the position of leading food,
  tobacco and building stocks.
- 514. Further cigarette price cut hinted. Trade opinion, however, generally doubts possibility of another reduction political uncertainties important. Barron's 13(5): 21. Jan. 30, 1932. 284.8 B27
- 515. Gates, Ward. General cigar maintains its strength despite decline in industry. Mag. Wall St. 51(9): 491. Feb. 18, 1933. 286.8 M27

  A table contains statistics of net income and earnings per share of common, 1926-1932.

- 516. Gates, Ward. Sales at record high but tobacco prices rising: outlook for securities. Mag Wall St. 55: 30. Oct. 27, 1934. 286.8 M27

  Not available for examination.
- 517. Hansen, H. E. Trend of net income of leading companies. Annalist 51(1313): 391. Mar. 18, 1938. 284.8 N48

  A table and chart show the annual net income of four, five, and a total of 9 tobacco companies, 1920-1937. Inventories and cash of the American Tobacco Co., Liggett & Myers, Lorillard, and Reynolds, 1937, 1936, and Dec. 31, 1932, are given in table II. Somewhat similar article in the March 26, 1937 issue of the Annalist.
- 518. Hay, William Wren. Looking forward with industries: cigarettes, the battle of the brands. Barron's 14(4): 8. Jan. 22, 1934. 284.8 B27
- 519. Helke, E. J. Geared to the calendar. Printers! Ink 162(11): 5.

  Mar. 16, 1933. 238.8 P932

  This is a statement of the fact that Spud cigarette advertising will be used as planned in spite of the bank holiday. The price reduction from 20¢ to 15¢ just happened to tie in with the news of the day.
- 520. Hoffman, A. C. Dollar sales, capitalization and earnings of leading food and tobacco corporations. 26pp., processed. Washington, D. C., U. S. Dept. of agriculture, Bureau of agricultural economics, February 1938. 1.9 Ec754D

  Table 7, p. 21, shows the total capitalization of leading food and tobacco corporations, by industry groups, 1920-1936. Table 8, p. 22, shows the earnings of leading food and tobacco corporations

p. 22, shows the earnings of leading food and tobacco corporations by industry groups, 1921-1936. Table 9, p. 23 shows rate of return on invested capital for processors and distributors of agricultural products, as found by the Federal Trade Commission, 1929-1935. A chart and a table on pp. 24-25 show the earnings of leading food and tobacco corporations expressed as percentages of their capitalization, 1925-1936.

521. Hoffman, A. C. Earnings of food and tobacco corporations. U. S. Dept. Agr., Bur. Agr. Econ. Agr. Situation 22(4): 14-16. April 1938. 1 Ec7Ag

A table shows "the earnings of eight groups of food and tobacco corporations expressed as percentages of their capitalization."

522. How much salary for leadership? Axton, biggest tobacco independent, finds \$10,000-a-year plenty, for him. Sales Management 33(13): 577. Dec. 15, 1933. Libr. Cong. (HF5438.A34)

Report of an interview with Col. Wood F. Axton, President of the Axton-Fisher Tobacco Company, in which he stated, among other things that his company was going to "absorb the allotment tax." 523. Inhale a clove. Business Week, no. 313, pp. 17-18. Aug. 31, 1935. 280.8 Sy8

Tells briefly of a clove-flavored cigarette introduced by the Brown & Williamson Tobacco Co.

- 524. Is tobacco "depression-proof"? Com.and Finance 21(11): 379. Mar. 16, 1932. 286.6 C737
- 525. Kehaya, Spud and Twenty Grand. Business Week, no. 327, Dec. 7, 1935, p. 12. 280.8 Sy8

  Plans of Ery Kehaya, president of the Standard Commercial

Plans of Ery Kehaya, president of the Standard Commercial Tobacco Co., to take over the stock of the Axton-Fisher Tobacco Co., of Louisville, and better their good sales.

- 526. Klorfein, Jerome. Dividend not price cut. Garcia Grande makes store tests before advertising 50 per cent reduction. Printers! Ink 168(12): 25-26. Sept. 20, 1934. 238.8 P932
- 527. Kress, W. J. B. Accounts of a cigar manufacturer. Jour. Accountancy 59(4): 266-282. April 1935. 325.8 J82

The author takes as an example a modern factory using modern machinery and employing several hundred operators. He discusses organization of the factory, factory and warehouse facilities, raw materials, manufacturing processes, and more especially the material records. A sample balance sheet is given.

528. Kuznets, Simon. Seasonal variations in industry and trade. 455pp., illus. New York, National bureau of economic research, 1933. 280 K96S

Consult the index under the subjects: Cigar chain store sales, Cigars and cigarettes, and Tobacco.

529. Landon, Charles E. Recent developments in the tobacco manufacturing industry. So. Atlantic Quart. 31(1): 88-97. January 1932.

Discusses the main changes, and the causes for these changes, in the tobacco manufacturing industry in the United States since 1914. These changes are: "the greatly increased consumption of cigarettes and snuff; the declining consumption of smoking and chewing tobacco and cigars; and the introduction of large-scale machine methods into the manufacture of cigars with the resulting rise to favor of the cheap cigar."

530. Large growth in snuff earnings. Increase in net of three leading companies is faster than gain in consumption - positions of liquidity a strong feature. Barron's 12(11): 17. Mar. 14, 1932. 284.8 B27

Two factors account for the increased earnings: (1) improved, economical methods of manufacturing and packaging; (2) earnings from company investments.

A table shows earnings, snuff consumption in the United States and cash holdings of the three companies for 1914, 1920, 1925, 1930 and 1931.

531. Magazine of Wall Street. 1938 manual of essential financial, industrial and business statistics. 4lpp. New York, Mar. 5, 1938.

The Library of the U. S. Dept. of Agriculture has 2d-16th annual numbers, 1923-1938.

Financial statistics of tobacco companies - American Snuff Co.,
The American Tobacco Co., Consolidated Cigar Corp., General
Cigar Co., Inc., Geo. W. Helme Co., Liggett & Myers Tobacco Co.,
P. Lorillard Co., Philip Morris & Co., Ltd., Inc., R. J. Reynolds
Tobacco Co., U. S. Tobacco Co., and Universal Leaf Tobacco Co., Inc.

532. Market data book for 1933, containing a directory of industrial, trade & class publications. 219pp. Chicago, Class & industrial marketing, 1933. 241.9 M34

Tobacco, p. 207. Contains brief statistical information taken mainly from the 1931 census and the Census of Retail Distribution, names and addresses of three tobacco associations, and information about tobacco journals of the United States and Canada.

- 533. Mathis, G. W. Why cigarette companies earnings lag behind increased consumption. Mag. Wall St. 57: 7127. Mar. 28, 1936. 286.8 M27

  Not available for examination.
- 534. Maynard, Harold Howard, Weidler, Walter C., and Beckman, Theodore N. Principles of marketing. Rev. ed., 790pp. New York, The Ronald press company [1932] Libr. Cong. (HF5415.M35)

References at end of chapters.

See index under subject Tobacco industry.

A 58-page Statistical Supplement to Principles of Marketing. Revised Edition was issued in 1935. It gives "final statistics on wholesale and retail trade for the year 1933."

535. Melhado, Joseph Henry. Cigarette companies look to Washington.

Restoration of profits depends upon governmental action or inaction - sales not the immediate question. Barron's 13(30):
3, 7. July 24, 1933. 284.8 B27

"All industry has assumed a greater tax burden as a result of the government's revenue needs. The cigarette industry has borne its full share of the additional burden, - probably more than its just share. On how much more the industry may be called upon to contribute in taxes may depend in substantial measure the immediate future at least, of the several companies engaged in the field.

"Farm-relief legislation has given broad powers to government heads. To raise the price of tobacco is one of them. Exercise of this power would be of moment to the cigarette concerns. These problems are two of the many which face cigarette-manufacturing companies today. There is the problem of cigarette prices, of old and new competition, and of the competition of cheap cigars. All call for solution. All invite investors attention. Inset.

536. Melhado, Joseph Henry. A good year for cigarette companies? Comparative stability of earnings indicated; some may need additional capital. Barron's 18(12): 3. Mar. 21, 1938. 284.8 B27

"The outlook for the big companies is much brighter than for the general run of industries."

Illustrated by charts. Statistics of estimated sales of leading tobacco companies and prices of burley and flue-cured tobacco, 1929-1937 are given.

537. Melhado, Joseph Henry. The prospects for tobacco companies. Prosperity not limited to cigarette producers - what is ahead for other tobacco manufacturers. Barron's 12(18): 10-11. May 2, 1932. 284.8 B27

The author gives a review of the cigar industry in general in 1931. A chart shows decrease in cigar consumption by price class from 1918-1931.

There are also short discussions of the leaf tobacco and the snuff industries.

Analysis is made of the business methods and financial condition of six cigar companies, two leaf tobacco companies, three snuff companies, and two companies which produce machines used in manufacturing tobacco.

538. Merle, Andre. Dunhill's air conditioned humidor has capacity of 750,000 cigars. Heating, Piping and Air Conditioning 6(7): 288. July 1934. Libr. Cong. (TH7201.H45)

Brief description of air conditioned humidor in the Dunhill shop, Rockefeller Center, New York.

539. Miller, S. L. Cigarette sales at new high; profit margins lower; cigar consumption drops. Annalist 52(1332): 141, 142. July 27, 1938. 284.8 N48

Accompanied by a chart which shows tobacco production, 1923-1938; and five tables which show current consumption of tobacco products, January-May 1938 and 1937; advertising expenditures of the leading tobacco companies, 1934-1937; net profits per thousand cigarettes for four leading companies, 1929-1937; sales and operating costs of the leading tobacco companies, 1934-1937; and estimated sales of leading cigarette brands, 1929-1937.

540. Miller, S. L. Expanding cigarette market chief factor in outlook for the tobacco industry. Annalist 47(1221): 868, 869. June 12, 1936. 284.8 N48

The rising trend of cigarette consumption is pointed out in this discussion of the tobacco industry. In conclusion it is pointed out that the only "non-economic factor that may in the near future disturb the orderly rise in the tobacco industry is the possibility of further taxation by the national and State governments."

Partially reprinted in Printers! Ink 176(2): 80-82, 84. July

54

9, 1936, (238.8 P932)

Graphs show production and employment in tobacco industry 1923-36; per capita production of tobacco 1919-35; tobacco stock prices 1933-36.

Tables show Employment and labor productivity in tobacco industry by Census years 1923, 1925, 1929, 1931, 1933; advertising expenditures of the leading tobacco companies; estimated sales of leading cigarette brands; tobacco taxes and internal revenue receipts: tobacco industry earnings by major branches.

- 541. Miller, S. L. Tobacco consumption increasing; relief from rising inventory costs in sight. Annalist 50(1279): 131. July 23, 1937. 284.8 N48
- 542. New cigarette goes after national market. Kentucky Winners introduced by Penn tobacco. Printers! Ink 168(10): 21, 24. Sept. 6, 1934. 238.8 P932
- 543. New cigarette. "Moisture-proof paper" puts a new selling point in the smoke competition. Business Week, no. 262, p. 12. Sept. 8, 1934. 280.8 Sy8

  Tells of the new cigarette "Kentucky Winners" put on the market by the Penn Tobacco Co.
- 544. Newman, A. Joseph. Competitive copy not needed here; how Bayuk built capacity cigar production without knocking other forms of smoking.

  Printers! Ink 163(13): 24-26. Juno 29, 1933. 238.8 P932
- 545. One out of every five cigarettes...now made sells "twenty for ten cents." The rise of the Little Four, whose slogan is "Reach for a dime instead of fifteen cents." Something new in cigarette wars. The armies and the ammunition. Fortune 6(5): 44-49, 86, 88, 90. November 1932. Libr. Cong. (HF5001.F7)
- 546. Position of leading tobacco stocks. Mag. Wall St. 61: 570. Feb. 12, 1938. 286.8 M27

  Similar tables also published in issues of Feb. 13(pp. 561-562), and Aug. 14, 1937 (p. 538).

  Not examined.

- 547. Regensburg, Edward J. Adapting a quality theme to a price market:

  Admiration cigars, consistent advertisers, have not reduced

  prices although many competitors have. An interview. Printers!

  Ink 163(3): 44-46. Apr. 20, 1933. 238.8 P932
- 548. Rising smokes. Cigarette prices home from the wars, seem to point upward. Business Week, no. 296, p. 37. May 4, 1935. 280.8 Sy8
- 549. Salisbury, Philip. Go south this month if you want sales volume.

  Tobacco farmers of the South don't know the meaning of the word

  "recession". Right now they are selling their bumper 1937 crop

  for a cash income one-third larger than the year before. Kentucky,

  Virginia, the Carolinas and Tennessee are bright spots for sales

  executives. Sales Management 42(2): 62, 64-65, illus. Jan. 15,

  1938. Libr. Cong. (HF5438.A34)
- 550. Schoenberg, E. H. The demand curve for cigarettes. Jour. Business Univ. Chicago 6(1, pt. 1): 15-35. January 1933. 280.9 J825

  "It is the object of this paper to investigate whether a relationship exists between the consumption of cigarettes and the price for cigarettes and, if so, to measure the degree of this relationship and to express it in terms of a machinematical equation, with whose help we shall be able to estimate consumption for any given price for given years." p. 21. The experience of the years 1913-31 is the basis of the statistical analysis in the study.
- 551. Sharp, E. Analysing tobacco companies. Rev. of Reviews 91: 50-53. January 1935. 110 Am32

  Not available for examination.
- 552. Slash cigarette prices to meet 10-cent competition. Printers! Ink 162(1): 83. Jan. 5. 1933. 238.8 p932

  "The new price cuts are an offensive against the 10-cent cigarette and against declining cigarette consumption." Both the 10¢ cigarette and the price-cut of higher priced ones are considered temperary.
- 553. Sloan, Laurence Henry, and associates. Two cycles of corporation profits, 1922-1972, 1934-1914. 428pp., illus. New York and London, Harper & brothers, 1936. 284 S15

  Tobacco, Bevarages and Confections, by Lloyd W. Maxwell, ch. X, pp. 309-342. Tobacco corporations dealt with are the American Tobacco Co., Laggett & Myers Tobacco Co., R. J. Reynolds Tobacco Co., George W. Helme Co., and General Cigar Co., Inc.

  Accompanied by charts and statistical tables.
- 554. "Smoke cigars" campaign breaks with salesmen's pledge as basis. Sales
  Management 38(11): 748-749. May 15, 1936. Libr. Cong.
  (HF5438.A34)

- Tells of the first cooperative drive of cigar makers to increase the sale and consumption of cigars, week of May 19.
- 555. Smokes of battle. Amid cigarette rumors and rumors of rumors, Washington finds a fact. Sales are going up. Business Week, no. 260, p. 10. Aug. 25, 1934. 280.8 Sy8
- 556. Smoking more; Cigarettes and cigars had good year. Big four engaged in hot fight; Spud challenges them. Business Week, no. 335, p. 11. Feb. 1, 1936. 280.8 Sy8
- 557. Snuff-boxes. Senate has two, South has thousands. Snuffing means profits. Lit. Digest 123(2): 37, 38. Jan. 9, 1937. 110 L

  The snuff industry is a profitable one to three large corporations and their stockholders.
- 558. Snuff firms increase earnings. Barron's 13(14): 9. Apr. 3, 1933.
  284.8 B27
  A table shows the principal balance sheet items of the American Snuff Company, George W. Helme Co., and the United States Tobacco Company for 1931 and 1932.
- 559. Soroka, Mary O. Air conditioning in industry. 2- Manufacture of matches, textile, and tobacco products. Heating & Ventilating 33(12): 29-31, illus. December 1936. 291.8 H35

  Tobacco and tobacco products, pp. 30-31.
- 560. Spuds. Fortune 6(5): 51-55, 107, illus. November 1932. Libr. Cong. (HF5001.F7)

  The story of "Spuds" cigarette.
- 561. Spuds and Twenty Grands: new management begins ambitious advertising program. Printers! Ink 175(8): 65-66. May 21, 1936. 238.8 P932

  The keynote of the new program is on promotion in the individual retail stores. The new theme is to be the beneficial effect of menthol on the respiratory tract.
- 562. Stephens, Michael. "Promotional selectivity" keeps Spud up in a declining market. Sales Management 31(2): 68, 75. July 15, 1932. Libr. Cong. (HF5438.A34)
- 563. Stoops, H. R. Mail-order strategy. Printers! Ink 172(2): 31-33, 36.

  July 11, 1935. 238.8 P932

  An historical account of the growth of Thompson and company, which has been selling cigars by mail for twenty years.
- 564. Strong long-time trend carries cigarette consumption to new all-time high record. Annalist 47(1200): 103-104. Jan. 17, 1936. 284.8 N48

565. Sykes, M'Cready. My Lady nicotine. Com. and Finance 23(7): 159. Feb. 14, 1934. 286.8 C737

On the increase in the consumption of cigarettes in the United States and the decline in consumption of cigarettes and other tobacco products in New York State in 1933 as compared to 1932. The consumption of cigars and other tobacco products also declined in the United States during this period.

566. Ten-cent cigarette growth arrested. Barron's 12(50): 14. Dec. 12, 1932. 284.8 B27

Margin of profit on  $10\rlap/c$  cigarettes is too small to leave money for essential advertising. Manufacturers of the  $10\rlap/c$  cigarette favor the graduated tax scale, such as is in effect for cigars; but change in the tax laws seems unlikely.

567. Tobacco emerges into new high ground. Barron's 15(40): 6, 7, 9.
Oct. 7, 1935. 284.8 B27

A study of the tobacco industry, which is the seventh "in Barron's Survey of Industries series." The tobacco industry, despite the depression, "has continued its progress almost unchecked. Only in 1932 was there a setback of any size, and the rebound from the low point has been outstanding." It is pointed out, however, that profit margins have been "affected in the very years when the industry has achieved new production levels, by unusual factors, viz., the AAA, processing taxes, higher leaf-tobacco costs, and increased labor expenses."

Tabloid analyses of tobacco companies accompany the article.

568. Tobacco industry resists the depression. Prosperity in 1931, however, less marked than in 1930 - taxes partly responsible. Barron's 12(15): 10. Apr. 11, 1932. 284.8 B27

The price of raw materials was lower.

A table is given which shows approximate government revenue from tobacco products in the last two years.

A comparative table shows earnings of ten tobacco companies 1928-30.

- 569. Tobacco prospers. Brand preferences shift as cigarettes hit new consumption high; success of price controls encourages retailers and wholesalers. Business Week, no. 283, pp. 10, 12. Feb. 2, 1935. 280.8 Sy8
- 570. Tobacco recovery. Business Week, no. 266, p. 16. Oct. 6, 1934. 280.8 Sy8

The situation in the cigarette industry.

"Wholesalers and retailers are extremely well-satisfied with the effect of the codes on their business, say price stabilization has not cut sales, has assured reasonable profits. Manufacturers begin to feel the effect of more even buying by distributors, say they can plan more effective sales campaigns."

- 571. Touton, Rush D. Air conditioning a production tool since 1926 at Bayuk Cigars plant. Heating, Piping, and Air Conditioning 8(1): 14-18, illus. January 1936. Libr. Cong. (TH7201.H45)
- 572. Touton, Rush D. Bayuk Cigars inc., gets increased air conditioning capacity with economy by means of off-peak compressor operation. Heating, Piping, and Air Conditioning 6(7): 285-288, illus. July 1934. Libr. Cong. (TH7201.H45)
- 573. U. S. Dept. of agriculture, Agricultural adjustment administration, Consumers' counsel. Consumer stakes in smoke. U. S. Dept. Agr., Agr. Adjustment Admin., Consumers' Counsel. Consumers' Guide 4(7): 3-8, 22, illus. June 14, 1937. 1.94 Ad422C

  This article is one of a series based on the Federal Trade Commission's inquiry into agricultural income.
- 574. U. S. Dept. of commerce, Bureau of the census. The census of manufactures, 1935. Tobacco manufactures: cigarettes, cigars, tobacco, and snuff. Pipes (tobacco). 11pp. Washington, D. C., 1937.

  (No. 49) 157.41 Sp3Mf

"The Census of Manufactures for 1935 was the eighth of a series taken at 2-year intervals beginning with 1921, under authority originally contained in section 32 of the Fourteenth Census Act and later in section 17 of the Fifteenth Census Act. Censuses of Manufactures were taken decennially prior to 1899 and quinquennially from 1899 to 1919, inclusive." - p. III.

For tobacco the following are given: 1. Summary for the tobacco industries, in combination and separately, for the United States, 1929-1935; 2. Summary by states, 1935; 3. Wage earners, by months, for the United States, 1935 and 1933, and for states, 1935; 4. Products, by kind, number, and value, 1929-1935.

Similar tables are given for tobacco pipes.

575. U. S. Dept. of labor, Bureau of labor statistics. Average retail prices of cotton clothing and tobacco products. U. S. Dept. Labor, Bur. Labor Statis. Monthly Labor Rev. 44(5): 1332-1333. May 1937. 158.6 B87M

The table given includes statistics of the average retail prices of medium-priced cigarettes, inexpensive cigars, cigarette tobacco, and pipe and plug tobacco, in 32 large cities combined, for all price-collection periods from March 1935 through March 1937. These statistics "will be published quarterly hereafter."

576. U. S. Dept. of labor, Bureau of labor statistics. Average retail prices of tobacco products. U. S. Dept. Labor, Bur. Labor Statis. Monthly Labor Rev. 43(1): 240-241. July 1936. 158.6 B874 Gives briefly plans of the Bureau of Labor Statistics "to present a series of special tables giving average prices for certain articles not formerly carried in the pamphlet." Prices of tobacco

products are given in this issue of the Review. The method of compiling the tobacco statistics is given. A table shows average retail prices of cigarettes, cigarette tobacco, pipe tobacco, and plug tobacco in 32 cities, for specified months from December 1920 to December 1921 and from December 1926 to April 1936, inclusive.

577. U. S. Dept. of labor, Bureau of labor statistics. Tobacco products.

Average prices, March 1935 to September 1937, inclusive. U. S.

Dept. Labor, Bur. Labor Statis. Monthly Labor Rev. 45(6): 1568.

December 1937. 158.6 B87M

Gives average retail prices of 5 tobacco products - medium priced cigarettes, inexpensive cigars, cigarette tobacco and plug tobacco - in 32 large cities combined, March, July, October 1935, January, April, July, September and December 1936, and March, June and September, 1937.

578. U. S. Federal trade commission. Principal farm products - agricultural income inquiry. Report...volume I. U. S. Cong. 75th, lst. sess. Senate Doc. 54, 40pp. Washington, D. C., U. S. Govt. print. off., 1937. 173 F32Pri

"This report is in response to the direction of Congress (Public Resolution No. 61, 74th Cong., approved Aug. 27, 1935) to investigate and report the extent of decline in agricultural income in recent years; the increase or decrease for the same years of the income of the principal corporations or other principal sellers engaged in handling or processing major farm commodities or products manufactured therefrom; the distribution of the consumers? dollar paid for such products between the farmer, processor, and distributor: the growth of capitalization and assets of said corporations and their costs, profits, investments, and rates of return; the avoidance of taxes by such corporations or their officers; the extent of control and monopoly in the handling or processing of the principal farm commodities, and the methods and devices used for obtaining and maintaining such control or monopoly; and the prevalence of producers' cooperative organizations and their effects on producer and consumer. " - p. 1. The report, as submitted by the Commission, was in three volumes. Only volume 1 has been printed to date.

Tobacco is included in the products studied. Recommendations

with special reference to tobacco are made on p. 38.

The Library of the U. S. Bureau of Agricultural Economics has also a typewritten copy of the 9 volumes in the original edition. These are as follows:

Volume 1, chapters 1 & 2, pages 1 through 115. Pages 107-109 contain the Recommendations with Special Reference to Tobacco.

Volume 2, chapters 1, 2 & 3, pages 1 through 315. Section 4 of chapter 2(pp. 68-73) is Decline in gross income from tobacco production in comparison with the changes in sales of principal

<sup>\*</sup>The printed report (3 pts.) is now in the Library

tobacco manufacturers and distributors. Section 11 of chapter 2 (pp. 97-105) is Net operating income of principal manufacturers and distributors of tobacco and tobacco products. Section 5 of chapter 3 (pp. 217-229) is Cigarette consumers' prices and distribution thereof to leaf tobacco producers and cigarette manufacturers and distributors.

Volume 2, chapter 4, pages 316 through 664. Section 8, pp. 497-519, is Control of the production and distribution of tobacco and tobacco products. Section 9, pp. 520-549, is Methods of obtaining control - tobacco manufacturing companies.

Volume 2, chapters 5 & 6, pages 665 through 852.

Volume 2, chapters 7 & 8, pages 853 through 1365. Chapter 7 is entitled "Legal Aspects of the Inquiry in the Tobacco Industry." It consists of seven sections as follows: Scope and nature of the inquiry; marketing of leaf tobacco; manufacturing; snuff manufacture and distribution; resale price maintenance; methods of distributing tobacco products; conclusions and recommendations.

Volume 2, chapter 9(pages 1366 through 1720) is Extent and effect of cooperative marketing. Section 8, pages 1668-1720, are on tobacco.

Volume 3, chapters 1 and 2 (pages 1 to 440). Chapter 1 is Investments and Profits of Manufacturers and Distributors. Section 3 of this chapter is on the investments, earnings and rates of returns of companies handling principally tobacco and tobacco products. Growth of capitalization and assets of companies handling tobacco and tobacco products is dealt with in Section 2 of Chapter 3.

Volume 3, chapters 3 and 4, pages 440 through 727. Chapter 3 is Channels of manufacture and distribution. Section 3 of this chapter, pp. 503-536, deals with tobacco and tobacco products.

579. U. S. National recovery administration, Division of review, Industry studies section, Tobacco unit. The tobacco study. 277pp., processed. [Washington, D. C.] March 1936. 173.2 N21To

Contents: Chapter I. The large corporation in the tobacco manufacturing industry; II. The economic and social status of labor; III. Integration with agriculture (present methods of selling leaf tobacco - the loose leaf and auction warehouse, the Maryland market, the Connecticut Valley situation, etc.; readjustments in demand for various types of tobacco); IV. Foreign trade in leaf tobacco (importance of tobacco as an export commodity and the growth of foreign competition, relation of trade barriers to American export trade); V. The cigar manufacturing industry; VI. Distribution of tobacco products (changes in channels, price conditions, price regulations, retail prices, etc.; advertising practices); VII. The importance of tobacco manufacturing industry to the federal government as a source of tax revenue; VIII. Possibilities for research in the tobacco industry; and appendices. Accompanied by statistical tables.

580. United States tobacco company. Your tobacco. 8lpp. New York [1936] Libr. Cong. (HD9139.U6A6)

"This book is primarily intended to inform new salesman on all matters pertaining to the Company, its policies, its products and its general methods and practices governing salesmen's work." p. 5.

- 581. Urquhart, Lewis K. Management does something about the weather.

  Factory Mangt. 91(3): 76-78, illus. March 1933. 291.8 M28

  The use of air conditioning enables Henry Clay and Bock & Co.,
  Ltd., of Trenton, N. J. to make cigars under Havana weather conditions.
- 582. Weiss, Joseph Douglas. Selection of industrial sites case studies. Arch. Record 82(2): 105-106. August 1937. 296.8 Ar23

  This is a discussion of the factors involved in the selection of a location for a textile mill and a cigar factory; both as to the selection of the town and the factory site within the town.
- 583. "White Owl prosperity parade" starts men to new records. Sales Management 31(6): 241. Sept. 15, 1932. Libr. Cong. (HF5438.A34) Sales policy and drive of the General Cigar Company for White Owl cigars.
- 584. Women and cigarettes. Printers! Ink 158(7): 25-27. Feb. 18, 1932. 238.8 P932

There is no way to arrive at actual figures on the consumption of cigarettes by women. Statistics are given of cigarette consumption in America "which has gone through three distinct periods of accelerated growth." The probable consumption of cigarettes by women is given, based on estimates made by Moody's Investors Service.

585. Young & Ottley, inc. A king's denunciation; the story of tobacco, and the formation of the Big Four. 26pp. New York [1934]. 286.369 Y8

Bibliography, p. [33].

Contents: King James' denunciation, pp. 5-9; Tobacco as an economic force, pp. 10-13; The American tobacco industry and the Dukes, pp. 14-19; First the trust - then the big four, pp. 20-23; The reign of the cigarette, pp. 24-26; Statistical summary, pp. 29-32.

Statistics given are as follows: Withdrawals for consumption of leading tobacco products, fiscal years ending June 30, 1914—1934; Federal revenue from tobacco products, fiscal years ending June 30, 1914—1934; net earnings reported by the big four companies [American Tobacco Company, Liggett & Myers, R. J. Reynolds, P. Lorillard; available for interest charges and dividends; whole—sale prices of standard brands of cigarettes for specified periods, 1919—1934.

## Advertising

- 586. Ad that set a fashion; Camel cigarette hat. Advertising & Selling 20(6): 19-20, 51, illus. Jan. 19, 1933. Libr. Cong. (HF5801.A28)

  A woman's hat used in an advertisement of Camela cigarettes caused a great demand for that type of hat in millinery stores.
- 587. Advertising Wings. Printers' Ink 163(1): 74. Apr. 6, 1933. 238.8 P932
  Advertising strategy used by the Brown and Williamson Tobacco
  Corporation of Louisville, Ky. to sell their 10¢ cigarettes.
- 588. Advertising's greatest prize contest; behind the scenes with Old Gold.

  Advertising & Selling 29(2): 33-35. May 20, 1937. 238.8 Ad

  A pictorial report of the Old Gold Contest.
- 589. The American tobacco co. which is more than two-thirds Lucky Strike; a story of advertising, which is nine-tenths George Washington Hill. How the biggest of the Big three has handled its end of a spirited but bloodless roughhouse and from it is paying stock-holders some \$27,000,000. Fortune 14(6): 97-102, 154, 156, 158, 160, illus. December 1936. 110 F772
- 590. Andrews, Peter B. B. Big four rely on advertising in 1934 cigarette war. Advertising & Selling 22(11): 18-19, 49. Mar. 29, 1934. Libr. Cong. (HF5801.A28)
- 591. Andrews, Peter B. B. Cigarette advertising and the 1935 sales race.

  Advertising & Selling 24(8): 28, 72. Feb. 14, 1935. Libr. Cong.

  (HF5801.A28)
- 592. Andrews, Peter B. B. 1932's cigarette advertising. Advertising & Selling 18(10): 29, 62. Mar. 16, 1932. Libr. Cong. (HF5801.A28)
- 593. Another mammoth cold Gold; contest. Advertising & Selling 29(10): 44. Sept. 9, 1937. 238.8 Ad

Whereas in the previous contest "participants used research talent and stores of antonyms and synonyms, in the present effort they will strive to turn sleek phrases...

"Old Gold retained 30 per cent of the recent sales increase, which was over 70 per cent over \$36."

- 594. Are paid testimonials truthful? Lucky Strike thinks they can be.

  Sales Management 40: 502-503. Mar. 15, 1937. Libr. Cong.

  (HF5438.A34)

  Not available for examination.
- 595. Arnold, Pauline. Just how do shifts in media affect cigarette sales?

  Sales Management 37(3): 102-103, 127. Aug. 1, 1935. Libr.

  Cong. (HF5438.A34)

  Discussion 37(4-6): 176,224,242-243, 288. Aug. 15-Sept. 15, 1935.

- 596. Ban Old Gold type of contests? Biggest and costliest competition in American advertising history ends. Post office hints it will forbid another. Company doubles sales. Business Week, no. 403, pp. 25, 26, 28. May 22, 1937. 280.8 Sy8
- 597. Bargain offer pulls smokers to Kool; Spud faces sharp rivalry. Sales Management 34(4): 142. Feb. 15, 1934. Libr. Cong. (HF5438.A34)
- 598. Best, William. "White Owl" breaks away from family of products...as told to J. G. Donley. Printers! Ink 158(1): 57-60. Jan. 7, 1932. 238.8 P932

This is an account of the advertising compaign conducted by General Cigar Co., Inc. to introduce White Owl cigars at the new price of 5¢. Brief mention is made of the advertising used for the other three brands of cigars made by this company.

- 599. Bunk as a copy appeal; a cigar advertiser frames his campaign for a cymical age. Printers' Ink 159(1): 49. Apr. 7, 1932. 238.8 P932

  The firm of John H. Swisher and son, Jacksonville, Florida, is using a debunking campaign in advertising King Edward Cigars.
- 600. The Canel hat. Printers' Ink 162(2): 62. Jan. 12, 1933. 238.8 P932

  A Canel advertisement gave impetus to the selling of a hat that was "a slow-noving number."
- 601. Canels and magicians are still at it. Printers! Ink 163(1): 10-12.

  April 6, 1932. 238.8 P932

  The magicians have made unsuccessful attempts to have the "It's fun to be fooled" campaign of the R. J. Reynolds Tobacco Company stopped by law.
- 602. Cigar stores sell advertising. Printers: Ink 178(4): 140. Jan. 28, 1937. 238.8 P932

  Cigar chain stores, "presumably to offset the loss of advertising allowances under the Robinson-Patran Act." are displaying adver-

allowances under the Robinson-Patnan Act," are displaying advertisements, similar in size to car cards, for four firms in space behind the counters. The United Cigar Stores is the most prominent in the movement.

603. Cigarette cycle. Business Week, no. 456, p. 32. May 28, 1938. 280.8 Sy8

Consists of four charts which show for Camel, Lucky Strike, Chesterfield, and all other brands of cigarettes, sales and advertising expenditures (radio, magazine, and newspaper) for the nine years 1929-1937.

604. Cigarette figures; a nine-year record of volume by brands; also advertising in newspapers, magazines and radio. Printers! Ink 183(8): 55-58. May 26, 1938. 238.8 P932

Study made by Media Records, Inc., for the years 1929-1937, inclusive. The Library of the U. S. Dept. of Agriculture has also a copy of this in processed form entitled A Nine Year History of Cigarettes.

- 605. Contest boosts Old Gold sales. Printers' Ink 178(10): 20. Mar. 11, 1937. 238.8 P932
- Market Research 6(1): 15-19. January 1937. 280.38 M342

  A summary of a survey of the use of the radio by the tobacco industry made by the statistical department of the National Broadcasting Company. Table 1 shows sales position and advertising expenditures of three digarettes. Table shows expenditures for advertising by the trade, 1927-1935. Percentage distribution of expenditures among network radio, magazines and newspapers is shown in a table and a chart. Seasonal variation in national advertising is also shown in a table and a chart.
- 607. Dickinson, Roy. Trenton top brand. Printers! Ink 161(3): 32-33.
  Oct. 20, 1932. 238.8 P932

  An account of plans for the advertising campaign for La Corona cigars which are cheaper now that they are made in Trenton instead of Havana.
- 608. Edgeworth bunches its shots; full pages combine several copy angles and have coupons for both men and women. Printers' Ink 162(4):
  6. Jan. 26, 1933. 238.8 P932

  Tells of advertising campaign of Larus and Brother Company, manufacturers of Edgeworth pipe tobacco.
- 609. Feland, F. R. The most interesting advertising job I ever did.

  Printers! Ink 162(13): 45-46. Mar. 30. 1933. 238.8 P932

  An account of the advertising for Larus and Bro. Company!'s

  Edgeworth pipe tobacco in 1914.
- 610. Frankel, Justin. Youth looks at advertising. Printers' Ink 180(2): 64, 66. July 8, 1937. 238.8 P932

  This article was written by a high school boy for his school paper. It is a satirical complaint of the methods of present day advertising, particularly the blind-fold tests, and endorsements of famous people for the cigarette companies.
- 611. Grimes, Bernard A. Lucky Strikes plus; American tobacco company, reversing usual procedure, carries heavy advertising campaigns simultaneously. Printers! Ink 170(9): 17-18. Feb. 28, 1935. 238.8 P932

The American Tobacco Company is conducting campaigns on several brands of cigars simultaneously.

Each campaign is handled by a different agency.

612. Griswold, Arthur R. Another idea suit; American tobacco company and Lord & Thomas are charged with imitating advertising campaign. Printers! Ink 173(1): 37, 40, 43-44. Oct. 3, 1935. 238.8 P932

This is Mr. Griswold's affidavit filed in his suit in the Supreme Court of the State of New York.

613. Herbert Tareyton returns. Printers! Ink 170(3): 12. Jan. 17, 1935. 238.8 P932

Renewal of advertising of this brand of cigarettes for the first time in about five years.

- 614. Howe, Andrew M. Smokers set advertising theme of new 5-cent cigar. Printers' Ink 162(10): 6, 8-9. Mar. 9, 1933. 238.8 P932

  This campaign of the General Cigar Company to sell a new 5¢ cigar was notable because distribution was perfected before the advertising was printed; and no sensational claims were made in regard to quality.
- 615. Hughes, Lawrence M. Consumer ballots determine copy theme for Van Dyck. Sales Management 33(4): 153, 189. Aug. 15, 1933. Libr. Cong. (HF5438.A34)

  Advertising 5-cent Van Dyck cigars by the General Cigar Company.
- 616. Hughes, Lawrence M. Lucky Strike, in "friendly" way, aims to restore sales dominance. Sales Management 36(5): 257. Mar. 1, 1935.

  Libr. Cong. (HF5438.A34)

  Advertising of "Lucky Strikes" by the American Tobacco Company.
- 617. Hughes, Lawrence M. Philip Morris plays its trump with new "hygroscopic agent". There has been so much pseudo-science, near-science and implied science in so much of cigarette advertising that Philip Morris' careful substantiation of its advertising claims through medical channels is of special interest; here's the story of the 4 years of research behind the copy theme. Sales Management 38(12): 816-817, 859. June 1, 1936. Libr. Cong. (HF5438.A34)
- 618. Kool sound truck tours South, sampling and pushing premiums; Brown & Williamson's special coach alternates showings of feature films with advertising shorts. Sales Management 40: 20. Jan. 1, 1937. Libr. Cong. (HF5438.A34)

  Not available for examination.
- 619. Large newspaper campaign for Cremo. Printers! Ink 160(12): 53. Sept. 22, 1932. 238.8 P932

  Tells of the American Cigar Company's campaign to announce the reduction in price of Cremos to five cents.
- 620. Lesser, Milton A. Glycerine vs. diethylene glycol. Chemical & Metallurgical Engin. 44(8): 443. August 1937. 381 E12

  This is a letter to the editor of the magazine, written by a chemist. He calls attention to what he considers fallacies in statements made in advertising Philip Morris cigarette's hygroscopic agent. Several references are cited to support the author's statements.

- 621. Lucky Strike launches newspaper test drive in cartoon strips.

  Sales Management 41: 56. July 1, 1937. Libr. Cong. (HF5438.A34)

  Not available for examination.
- 622. Magicians make noisy protest at Camel campaign. Fear exposure of tricks will ruin their business, but Reynolds says it will cause boom in magic. Printers! Ink 165(5): 27-28. Feb. 2, 1933. 238.8 P932
- 623. "Melody puzzles" proves a hit tune for Lucky Strikes. Sales Management 42(5): 51. Mar. 1, 1938. Libr. Cong. (HF5438.A34) Tells of the American Tobacco Co.'s Lucky Strike "Melody Puzzles" radio program.
- 624. Network sponsor gets plus value from broadcasts. Printers' Ink 165(9): 45-46. Nov. 30, 1933. 238.8 P832

  The Blackstone Cigar radio program transferred its broadcasting from New York to Boston, because sales in that territory were lower, and because opportunity to witness a broadcast was more unusual in Boston.
- 625. New Burns advertising. Printers' Ink 166(13): 12. Mar. 29, 1934.
  238.8 P832

  The advertising is aimed at former 10¢ cigar smokers who are now using a cheaper brand; it is also "subtly" aimed at building goodwill among women.
- 626. New cigarette cracks markets with "moist-proof" story by air and news-papers. Sales Management 35(6): 245. Sept. 15, 1934. Libr. Cong. (HF5438.A34)

  Advertising program for "Kentucky Winners" sold by Penn Tobacco Company.
- 627. No more prize contests? Advertising & Selling 29(2): 28. May 20, 1937.
  238.28 Ad

  There is a possibility that the anti-lottery law may be enacted by the Post Office Department to put a ban on such contests as the Old Gold Company sponsored. To do this (under present legislation) the Post Office Department would be obliged to prove that the contest involves the element of chance.
- 628. Nothing jaded in this appeal. Printers! Ink 166(5): 94. Feb. 1, 1934.

  238.8 P932

  E. Regensburg and Sons continue their advertising of Admiration cigars which emphasizes the superiority of hand made cigars.
- 629. The Old Gold contest. Fortune 16(1): 49-50, 136, 138, 140, illus.

  July 1937. 110 F772

  The story of the Old Gold contest and its effects.

- 630. Old Gold contest statistics. Printers! Ink 179(13): 16. June 24, 1937. 238.8 P932
- 631. Old Gold, goes national, using magazines, newspapers, humor. Sales Management 36(5): 280. Mar. 1, 1935. Libr. Cong. (HF5438.A34)
  Advertising schemes of P. Lorillard & Company.
- 632. Old Gold's new contest. Printers! Ink 180(10): 26. Sept. 2, 1937.
  238.8 P932

  The office and advertising set-up is similar to that of the previous contest. This time the contestants will fill in the empty balloons in a series of cartoons, thereby completing a

comic-strip conversation.

- 633. One appeal for four years and still at it! Printers! Ink Monthly 25(1): 62. July 1932. 238.8 P933

  Spud cigarettes have used the same advertising theme for four years emphasis on the "menthol-cooled" tobacco.
- 634. \$1.05 for newspaper color space pulls like \$1.72 for "B and W."

  Sales Management 33(13): 584. Dec. 15, 1933. Libr. Cong.

  (HF5438.A34)

  Newspaper advertising costs for the 5-cent Van Dyck cigar, sold by General Cigar Company.
- 635. Ornburn, I. M. Union offers to help finance cigar advertising;
  would contribute \$50,000 for sustained campaign to increase sales.
  Printers! Ink 166(3): 74, 76. Jan. 18, 1934. 238.8 P932
  "This is perhaps the first proposal for a sustained advertising campaign by a national labor union...The [Cigar Makers! International] union asks the employers to instruct foremen and others not to interfere with union organization."
- 636. Otto snokes Pippins. Printers! Ink 169(3): 40. Oct. 18, 1934.
  238.8 P952

  A New England cigar-smoking comic strip character is to be used in advertising The Pippin made by H. Traiser and Company.
- 637. Parton, Hugo. Sidelights on the "Dutch Masters" word contest.

  Entries totaled 153,000; cigar bands, 806,000. Advertising & Selling 19(7): 16-17, 28. Aug. 4, 1932. Libr. Cong. (HF5801.A28)

  Contest campaign of the Consolidated Cigar Corporation for "Dutch Masters Cigars."
- 638. Piedmonts; the story of a once popular brand of cigarettes whose advertising was stopped. Printers! Ink 162(6): 52-53. Feb. 9, 1933. 238.8 P932

639. "Point-of-use" display uses wins 3,000,000 sales in 10-month period.

Sales Management 32(2): 72. Jan. 15, 1932. Libr. Cong.

(HF5438.A34)

Target tobacco sold by Brown & Williamson Tobacco Company

Target tobacco sold by Brown & Williamson Tobacco Company through the use of a machine for rolling your own cigarette.

- 640. Quick work! Star of previous night's hockey game featured in cigarette advertising copy next morning. Printers: Ink 171(4): 45, 48.

  Apr. 25, 1935. 238.8 P932

  Philip Morris Cigarette Company's advertisements in Toronto.
- 641. Ross, F. J. Advertising experience I found most interesting Robert Burns and Owl cigars. Printers Ink 163(3): 33, 36-37. Apr. 13, 1933. 238.8 P932

"The story...tells of bringing back to fame and greater vigor and fame than ever, two brands that were deathly sick...It tells of exploding an old tradition of the cigar industry."

- 642. Salisbury, Philip. Do shifts in media affect cigarette sales? Is there any relation between strategy of picking advertising media and actual sales Can we measure the influence of the greater use of one major medium as against another? Sales Management 41(2): 20-21. July 15, 1937. Libr. Cong. (HF5438.A34)

  Accompanied by three tables which show sales figures for leading cigarette brands 1929-1936; breakdown of the cigarette advertising dollar, 1934-1936; and how each company compares with
- 643. Small campaigns can win. Advertising & Selling 25(6): 40. July 18, 1935. Libr. Cong. (HF5801.A28)

  Benson & Hedges' advertising campaign for "Virginia Rounds" cigarettes.

the industry.

- 644. "Spud" agency quits. Business Week, no. 347, p. 31. Apr. 25, 1936.
  280.8 Sy8

  Kenyon & Eckhardt resigned the Spud advertising account,
  because it couldn't "agree on advertising policies with Ery
  Kehaya."
- 645. Starin and Scheiner write best letters to sell cigars. Printed Salesmanship 63(1): 36-39. March 1934. Libr. Cong. (Z119.P954)
  Report of, and prize winning letters in, a contest.
- 646. Tested appeal is modernized. Printers! Ink 159(3): 60. Apr. 21, 1932. 238.8 P932

  Advertising of Admiration cigar by E. Regensburg & Sons.
- 647. Tested farm-paper advertising ideas. Printers! Ink Monthly 35(3): 82-96. September 1936. 238.8 P933
  Camel cigarettes, pp. 90-91.

648. That new Camel campaign. Printers! Ink 162(3): 10, 12. Jan. 19, 1933. 238.8 P932

This is a general description of the R. J. Reynolds Company's "It's fun to be fooled" campaign. Some figures are given showing the amount of space and money to be used for the 1933 advertising.

- 649. Tobacco invests \$5,000,000 more in newspaper advertising. Printers Ink 159(8): 88. May 26, 1932. 238.8 P932
- 650. Uses deductive epigram. Printers! Ink 164(1): 78. July 6, 1933. 238.8 P932

An account of the campaign of George Zifferblatt & Co., of Philadelphia to announce the reduction of King Habanello cigars from  $15\rlap/e$  to  $10\rlap/e$ .

651. Weld, L. D. H. Advertising and tobacco: a discussion of linage and brand popularity as suggested by P. I. index study. Printers! Ink 181(3): 92, 97-98, 100. Oct. 21, 1937. 238.8 P932

Illustrated by five charts.

Chart I shows the relation between the P. I. index of general advertising activity and total tobacco advertising 1928-1932.

Chart II compares tobacco advertising in magazines, newspapers and radio with the P. I. indexes for total advertising in these media, 1928-1932.

Chart III shows cigarette consumption and tobacco advertising 1928-1932.

Chart IV shows 1936 tobacco advertising by media. Figures are given of the amount of money spent on each medium.

Chart V shows shifts of sales of Lucky Strikes, Chesterfields, and Camels from 1929-1936.

A summary of this article and the writer's article in the Oct. 7 issue of Printers! Ink shows:

- 1. "There has been a phenomenal growth in cigarette consumption during the last fifteen years, and that tobacco advertising has kept well above total advertising and general business conditions during the depression."
- 2. In actual amount of money spent, newspapers were ahead of magazines and radio so far as advertising is concerned. Shifting popularity of brands seems to be due to advertising.
- 3. Cigarette sales are largely a result of advertising, so it is proved that advertising is not necessarily "an economic waste when used by competing companies to promote articles of general consumption that are similar in quality."
- 652. Weld, L. D. H. Advertising and tobacco; proof that it's not economic waste is seen in study of P. I. index. Printers' Ink 181(1): 70-72, 76, 98. Oct. 7, 1937. 238.8 P932

Illustrated by two charts.

Chart I shows trend in consumption of cigars, cigarettes, and tobacco 1913-1936.

Chart II is a general index of advertising activity and cigarette consumption 1922-1937. In this chart the advertising curve is based on general advertising, not just tobacco advertising. The chart shows a comparison between cigarette consumption and general activity, as well as advertising activity.

- 653. Wineburgh, A. When Bull Durham shocked Fifth Avenue. Printers' Ink 169(9): 73-74. Nov. 29, 1934. 233.8 P932

  An autobiographical account of the use of Fifth Avenue (New York) buses as a means of carrying Bull Durham advertisements.
- 654. Yes man makes good. Printers! Ink 158(9): 35-36. Mar. 3, 1932.

  238.8 P932

  An account of the United States Tobacco Company!s use of a humorous character to advertise Model smoking tobacco, a low priced product of high quality.

## "Big Four" Tobacco Companies

655. Allen, G. H. He makes America sit up and buy - George Washington Hill. Forbes 31(1): 12-14, illus. Jan. 1, 1933. Libr. Cong. (HF5001.F6)

Sketch of George Washington Hill of the American Tobacco Company.

- 656. American tobacco holds position at top of the cigarette field. Sales Management 29(13): 470. Mar. 26, 1932. Libr. Cong. (HF5438.A34)
- 657. American tobacco's trade gain. Pres. Hill says percentage of total business is increasing. Barron's 12(15): 10. Apr. 11, 1932. 284.8 B27
- 658. Another cigarette price cut. Barron's 13(7): 19. Feb. 13, 1933. 284.8 B27

American Tobacco company reduced the price of cigarettes and Reynolds and Lorillard Companies met the reduction.

Pres. Hill of American Tobacco rejected a personal stock allotment. However he defended the profit-sharing plan of alloting shares of stock to all employees of the Company.

- 659. Attractive dividend payers. Mag. Wall St. 56(7): 356-358. July 20, 1935. 286.8 M27

  Includes information on the Reynolds Tobacco Co.
- 660. A behind-the-scenes picture of American Tobacco [Company] profits.

  How consistent advertising, agressive management and liberal profit-sharing produced \$43,267,083 net in 1932. Printers! Ink 162(13): 51-53, 57-58. Mar. 30, 1933. 238.8 P932

  This article, by a Printers! Ink staff writer, is based on George W. Hill's detailed report to his stock holders.

Statistics show the net earnings of the company 1926-1932.

A chart shows comparative record of earnings, and amount avail-

A chart shows comparative record of earnings, and amount available for dividends under three managements from 1905-1932.

A list is given of names of officers and directors and the number of shares of stock allotted to each man.

The salaries of the officers are given, most of them from 1930-1932.

661. Big four cigarette sales and profits. Printers! Ink 179(4): 92, 94. Apr. 22, 1937. 238.8 P932

Contains statistics of expenses, profits, and sales of the Big Four tobacco companies for 1934 and 1935. Statistics of gross sales, cost of sales and gross profits of the United States Tobacco Co., are also given.

662. Brass tacks for the investor. Barron's 18(2): 24-25. Jan. 10, 1938. 284.8 B27

This is the first of a series of brief analyses of leading corporations. "These analyses are aimed to provide the subscriber with basic information - a description of the company's business, its position in the industry, its record and the factors which primarily determine the trend of its earnings." This article includes an analysis of the American Tobacco Co.

- 663. Camels a hard times product that didn't have a chance. Sales Management 32(1): 18, 40. Jan. 1, 1933. Libr. Cong. (HF5438.A34)

  Sales success of Camels.
- 664. Chesterfield cigarette promotes its 769,340 retail outlets. Sales
  Management 34(4): 142. Feb. 15, 1934. Libr. Cong. (HF5438.A34)
  Contains statistics showing estimated number of cigarette outlets by states.
- 665. Cigarette Big 4 hold their own, but smaller folk are ambitious.

  Business Week, no. 127, p. 10. Feb. 17, 1932. 280.8 Sy8

  Government figures show a general decline in tobacco consumption, but the "Big 4" group have done as well, or better, than they did in 1930.
- 666. Cigarette dividends well intrenched. Big Four companies may cut cigarette prices after end of year, but effect would not be drastic.

  Barron's 12(47): 24. Nov. 21, 1932. 284.8 B27

  A table shows comparison of prices, dividends and yield of shares of the Big Four Companies.
- 667. Cigarette Lessons. When Big 4 prices went up, 10-cent cigarettes came in; when they went down, the tide turned. The tax figures tell the story, write a chapter in economics. Business Week, no. 232, p. 11. Feb. 10, 1934. 280.8 Sy8

- 668. Cigarettes turn the corner. Big-4 brands follow the signs of the times, which point away from the nickel and dime competition. Business Week, no. 229, p. 9. Jan. 20, 1934. 280.8 Sy8
- 669. La Corona. Fortune 7(2): 74-77, 109-110, illus. February 1933. Libr. Cong. (HF5001.F7)

  The story of La Corona cigars now made in Trenton, N. J.
- 670. La Corona native. Business Week, no. 183, pp. 12-13. Mar. 8, 1933.
  280.8 Sy8

  The plan of George Washington Hill for moving his plant making "Havana" cigars from Havana to Trenton, N. J., is said to have been a good one.
- 671. Dezendorf, F. B. Record business for cigarette companies, but
  Big four must hold down prices to prevent competition. Barron's
  17(48): 9. Nov. 29, 1937. 284.8 B27
  Statistics of the production of cigarettes, and aggregate
  earnings of Liggett & Myers, American Tobacco, and R. J. Reynolds
  for the years 1929-1936 are given in a table.
- 672. Dezendorf, F. B. Up go Camel sales. Printers' Ink 177(1): 81-82.
  Oct. 1, 1936. 238.8 P932
  "Reprinted from the Wall Street Journal."
  Figures are given on the production and sale of cigarettes by R. J. Reynolds, Lorillard, American and Liggett and Myers Co., 1932-1935.
- 673. [Earnings of the leading tobacco manufacturers]. Annalist 47(1209):
  446. Mar. 20, 1936. 284.8 N48
  Graphs showing annual net income quarterly averages, monthly
  price range and price of common stock are given for American
  Tobacco Company, P. Lorillard Company and Liggett and Myers Tobacco
  Company.
  Table I gives some important items from annual reports of the

Liggett & Myers Tobacco Company for 1925-1935.

Table II gives items from annual reports of the P. Lorillard Company for 1934-35.

- 674. Even Corona Corona can't pay for traditions these days, so American tobacco moves its cigar plants from Havana to Trenton (N. J.) to cut costs, prices. Business Week, no. 150, p. 8. July 20, 1932. 280.8 Sy8
- 675. \$57,000,000 worth of whizz and whoozle. Not even Clay Williams of Reynolds knows just what it is. But he and Adman Esty know it was the thing that whooped Camels' sales up to 45,500,000,000 last year. Fortune 18(2): 25-31, 96-97, 100, illus. August 1938. 110 F772

  The R. J. Reynolds Tobacco Company.

- 676. [Financial reports of R. J. Reynolds tobacco co. and Liggett & Myers tobacco co.] Annalist 49(1254): 210. Jan. 29, 1937. 284.8 N48 Charts and tables.
- 677. [Financial statistics of the American Tobacco Company.] Annalist 46(1172): 9. July 5, 1935. 284.8 N48

A graph shows quarterly averages of annual net income, monthly price range and price of class B stock for 1924-35.

Table one gives statistics of income, dividends, capital, etc., from the annual reports of the company 1923-1934.

678. Foster, Stephen M., and Hayes, Alfred, Jr. Tobacco: "depression-proof industry." Current high price-earnings ratio and other factors for investment consideration. Barron's 14(15): 6.

Apr. 9, 1934. 284.8 B27

Accompanied by a chart which is "the fourth of a series being presented to aid in determining the desirability of equity investment in various industries. Preceding charts have dealt with the chemical industry, the railroads, and the food industry. The present chart, dealing as it does with the tobacco industry, presents composite data for: American Tobacco B, Liggett & Myers B, R. J. Reynolds B." The chart shows prices, earnings, dividend, and prior capital charges of a composite bank stock, 1921-1934.

- 679. Habano de Nueva Jersey! El acondicionamiento del aire triunfa una vez más reproduciendo el clima del Cuba. Revista de Agricultura Comercio y Trabajo (Cuba) 14(17): 69-70. November 1933. 8 Ag88Re

  The scheme of Mr. Hill of the American Tobacco Co., for reproducing the climate of Cuba in his New Jersey factory in order to make Havana cigars there.
- 680. Liggett and Myers Tobacco's strong financial condition. Over 93% of assets liquid \$80,000,000 cash and cash equivalent 1933 prospects Chesterfield improved position in 1932. Barron's 13(5): 20. Jan. 30, 1933. 284.8 B27
- 681. (P.) Lorillard Company. An Audit of the factors affecting one of the "Big four" tobacco companies. Barron's 14(34): 14. August 20, 1934. 284.8 B27

On the credit side the factors which have aided the development of the company are discussed. A chart is given of prices of common stock 1924-1934.

On the debit side there is a discussion of the factors which seem to be limiting greater growth of the company. A chart shows earnings per share of stock 1924-1934. A table of figures shows net income and balance per share 1927-1933.

682. (P.) Lorillard Co.'s good year. Reported \$2.12 net on common - premium on bonds called balanced by purchases below par. Strong cash position maintained. Barron's 12(8): 13. Feb. 22, 1932. 284.8 B27

- 683. Lorillard earnings 100% ahead of last year: Good prospects that net for the entire year may exceed 1931 if taxes are not increased gains not confined to cigarettes. Barron's 12(15): 10. Apr. 11, 1932. 284.8 B27
- 684. Lorillard's 1932 progress. Retired \$1,500,000 of 5% bonds earnings for the year \$2.15 to \$2.20 a year. Barron's 13(5): 20. Jan. 30, 1932. 284.8 B27
- 685. Lucky enters "a light smoke" in "Big 4" cigarette fight. Sales Management 38(4): 216-217. Feb. 15, 1936. Libr. Cong. (HF5438.A34)
- 686. Marching Morris. Time 27(23): 79-80. June 8, 1936.

  The rise of Philip Morris & Co., under the leadership of President Mac McKitterick. Advertising methods through the use of the radio, John Morris, and cigarette pharmacology boosted sales.
- 687. Melhado, Joseph Henry. Record profits in depression. What the big four cigarette companies achieved in 1931 the factors offsetting sales decline this year. Barron's 12(28): 3, 8. July 11, 1932. 284.8 B27

A chart shows cigarette consumption in the United States 1910-1931.

The business methods and financial condition of the following companies are discussed: American Tobacco Co., R. J. Reynolds, Liggett and Myers, and P. Lorillard Co.

Reprinted in Printers! Ink 160(3): 69-71. July 21, 1932.

688. Melhado, Joseph Henry. What's in sight for cigarette leaders.

Further increases in consumption, higher costs, mixed earnings probable for 1937; long-term growth possibilities still large.

Barron's 17(11): 3, 6. Mar. 15, 1937. 284.8 B27

The outlook for the big four tobacco companies.

Without minimizing the importance of certain negative factors, "the author finds offsets which lead to the conclusion that the outlook is by no means unfavorable. There is still elbow-room... for increased volume, and although profit margin may be somewhat lower, this should not be sufficient to prevent a rise in earnings. Illustrated by charts.

689. Meredith, Spencer B. Applied security analysis. How to read the annual reports. The Reynolds tobacco letter to stockholders. Barron's 18(11): 7. Mar. 14, 1938. 284.8 B27

"In this, the second article in his series, the author takes a typical letter to stockholders, that of the R. J. Reynolds Tobacco Co., and discusses the information it contains, with particular reference to the company's \$138,000,000 inventory."

690. Mr. Hill shoots down prices at both ends of the range. Cremos at 3 for 10¢, Corona Coronas at 3 for \$1 launch new attack accompanied by new sales plan. Business Week, no. 157, p. 10, Sept. 7, 1932. 280.8 Sy8

Price plan of the American Tobacco Co., of which responsible dealers said that "it means that, for the first time in the history of the industry, neither chain stores nor department stores will be able to cut under their prices."

691. Mr. Hill's tobacco co., makes its profit as usual. Business Week, no. 134, p. 14, Mar. 30, 1932. 280.8 Sy8

Short account of the financial report of the American Tobacco Co. However, minority stockholders have succeeded in obtaining a temporary federal injunction prohibiting bonuses or profit shares distribution for 1931 and 1932. Government reports indicated receding tobacco levies and cigarette sales showed a sharp drop in February.

692. New record earnings for R. J. Reynolds Tobacco [company]. Reported \$3.63 on common stock, against \$3.42 in 1930. Barron's 12(3): 25. Jan. 18, 1932. 284.8 B27

A comparative report of net income is made for 1928-1931. The balance sheet as of December 31 is shown for the years 1928-1931.

693. 1931 earnings ahead of 1930. Sound companies who have successfully bucked the tide of depression and made gains. Mag. Wall St. 49(10): 605-607. Mar. 5, 1932. 286.8 M27

The United States Tobacco Co., and the R. J. Reynolds Tobacco Co., are included in the companies for which information is given. Financial information on P. Lorillard Co., is given in an article by Frank L. St. John, pp. 602-603.

694. 1935 tobacco-company sensation Philip Morris and company audity.

Barron's 15(46): 16. Nov. 18, 1935. 284.8 B27

On the credit side the factors making the rapid growth are discussed. A chart shows prices of common stock 1928-35.

Table I shows the sales of Philip Morris compared with those of the industry as a whole, for some months in 1934 and 1935.

Table II shows operating income, net income and balance per share for 1929-1935 with estimated figures for 1936.

Table III shows net income of Philip Morris compared with competing companies for 1929-1934, with estimated amount for 1935.

On the debit side are discussed such factors as: difficulty of maintaining such a sensational growth and small working capital.

A chart shows earnings per share and dividends paid on common stock 1928-1935.

695. No immediate cut in cigarette prices. Dominant position of big four cigarette companies threatened by makers of 10-cent brands.

Barron's 12(44): 17. Oct. 31, 1932. 284.8 B27

There is a discussion of the price advance of cigarettes made by the Big Four companies; the decline in total consumption of cigarettes but increase in consumption of the ten cent brands.

Analysis is made of the ways in which each of the Big Four Companies is meeting the situation; and the financial results to date.

- 696. Old Gold and the battling B.T.U.'s. Printers' Ink 160(4): 10, 12.

  July 28, 1932. 238.8 P932
  - P. Lorillard Company's campaign to prove that Old Golds are cooler smokes quotes tests which show that Old Golds average many British Thermal Units less than competing cigarettes.
- 697. Owen, C. H. Philip Morris. Success against big odds. Shares offer earning power and yield. Mag. Wall St. 61: 36-37, 56. Oct. 23, 1937. 286.8 M27
- 698. Philip Morris adds 50% capacity. Successfully cracking a tough field, it rushes its Richmond plant to completion. Sales are up one-half in first six months of year. Business Week, no. 424, pp. 56, 58. Oct. 16, 1937. 280.8 Sy8
- 699. Philip Morris & co., which, with the help of a velvet-glove price policy, an ingredient called diethylene glycol, and a 25-year-old dwarf, has run the sales of a new cigarette from nothing to \$20,000,000 in three years and is threatening to turn the big four in to the big five. Fortune 13(3): 106-112, 114, 116, 119, illus. March 1936. Libr. Cong. (HF5001.F7)
- 700. (R. J.) Reynolds tobacco co. Annual report. Com. & Financ. Chron. 146(3786): 447. Jan. 15, 1938. 286.8 C73

  Extracts from the financial report of the Company for 1937.
- 701. (R. J.) Reynolds Tobacco Company: an audit of the factors affecting one of the "Big Four" cigarette companies. Barron's 14(20): 12.

  May 14, 1934. 284.8 B27

On the credit side there is a discussion of the factors which made possible the growth of this company from one of the smallest in 1911 to the largest in 1930.

On the debit side there is a discussion of the factors which have an unfavorable effect on the tobacco business in general.

A table shows the net income, dividends and surplus 1922-1933.

702. Reynolds tobacco company; did well last year. Barron's 13(3): 13. Jan. 16, 1933. 284.8 B27

The company report for 1932 is shown in comparison with the report for 1929 and 1930. The balance sheet as of Dec. 31, 1932

is quoted. The company's holdings of its own stock are amounced. Pres. Williams: lêtter to his stockholders told of the amount of revenue the company paid to the Federal government.

\$4,000,000 was set aside for 1933 advertising.

- Low costs of leaf tobacco benefited the earnings in 1931.
- 703. Scooters and Chesterfield. Printers! Ink 179(4): 26. Apr. 22, 1937. 238.8 P932

The Chesterfield advertisement showing a girl on a motor-scooter created great interest in scooters, and is expected to start a fad for them.

704. Sheridan, M. J. Why millions more now "call for Philip Morris." Sales Management 35(1): 9-10. July 1, 1934. Libr. Cong. (HF5438.A34)

"Based on an interview by Lawrence M. Hughes with M. J. Sheridan."

705. Sherwood, Samuel C. Profit margins the problem of cigarette companies. Investment status hinges on price policies, taxes, tobacco costs and possible dividend changes. Mag. Wall St. 61(12): 774-775, 803-804. Mar. 26, 1938. 286.8 M27

A chart shows cigarette consumption, 1928-1938.

Statistics show amount of sales, amount earned per share, and dividends paid, 1936 and 1937, by R. J. Reynolds, American Tobacco, Liggett & Myers, P. Lorillard, and Philip Morris.

706. [Statistics of income, capital, stock earnings, etc. of the R. J. Reynolds tobacco co., 1927-1937.] Annalist 51(1305): 116. Jan. 21, 1938. 284.8 N48

This item, in the section entitled "Financial News of the Week", is based on the company's annual report for 1937.

707. Tobacco bonus: settle American company's feud. News-Week 1(23): 22. July 22, 1933. Libr. Cong. (AP2.N6772)

The fight of a "militant minority" to force George W. Hill of the American Tobacco Company to limit special profits to officers of the company.

708. Tobacco: Ex-immigrant bids the industry watch his snoke. News-Week 7(16): 36, 38. Apr. 18, 1936.

An account of the business career of Ery Kehaya in connection with the R. J. Reynolds Tobacco Company, Standard Commercial Tobacco Co., and the Axton-Fisher Company.

709. Travis, H. F. Can the "big four" digarette companies stage a come-back in earnings? Mag. Wall St. 53(10): 508-509. Mar. 3, 1934. 286.8 M27

A table contains statistics of the earnings record of the "Big four" companies, 1929-1933. A chart shows cigarette consumption 1915-1933.

## Chain Stores

- 710. A.F.L. joins retailers to combat cigarette price-cutting by chains. Sales Management 32(9): 442-443. Apr. 20, 1933. Libr. Cong. (HF5438.A34)
- 711. Cigarettes, back at 2 for 25¢, are again loss leaders. Which is all very well for the food stores, but, at present prices, other retailers are not so happy. Business Week, no. 132, p. 13.

  Mar. 16, 1932. 280.8 Sy8

Grocery chains started a cigarette price war when they decided to use cigarettes as "loss leaders" to bring women into their stores.

- 712. Deutsch, Herschel. What about private brand cigarettes? Advertising & Selling 20(11): 18. Mar. 30, 1933. Libr. Cong. (HF5801.A28)

  Private branding was done by the American Stores Company successfully for a time, but the public is now "returning to the standard brands which have met the lower price."
- 713. Going down! As cigarette manufacturers cut prices again A and P leads retail field with leading brands at 10 cents. Printers! Ink 162(7): 10, 12. Feb. 16, 1933. 238.8 P932
- 714. Stevens, W. H. S. A comparison of special discounts and allowances in the grocery, drug and tobacco trades. Jour. Business Univ. Chicago 7(2-3): 95-105, 224-236. April-July 1934. 280.8 J825 "In order to answer the question, contained in the Senate resolution directing the chain-store inquiry, as to how far the increase in chain-store distribution was based upon quantity prices available only to chain-store distributors, the Federal Trade Commission undertook a rather extensive study of this question in the grocery, drug, and tobacco trades. This study was divided into two parts. Part I was a major division of a study of the buying and selling prices and margins of chain and independent distributors in these three lines of business in four different cities - Washington, Cincinnati, Memphis, and Detroit. The second part of the inquiry into discounts and allowances, and the one with which this paper is concerned, involved the procuring of the total special discounts and allowances made by a large selected list of wholesale, retail, chain-store, and co-operative retail groups located in the principal cities of the United States. This study was designed partly for checking the study of these allowances in the individual city study just referred to, but primarily to procure a more thorough and comprehensive picture of these arrangements than was obtainable in the city study." - pp. 95-96.
- 715. U. S. Federal trade commission. Chain stores. Special discounts and allowances to chain and independent distributors. Tobacco trade. Letter...transmitting in response to Senate resolution No. 224,

Seventieth Congress, report...relative to special discounts and allowances to chain and independent distributors - tobacco. 73d Cong., 2d sess., Senate Doc. 86, 118pp. Washington, D. C., U. S. Govt. print. off., 1934. 173 F32Chs

"This is the twenty-first report of a series of reports covering a study of the subject of chain stores."

716. Where there's smoke - Cigarette makers may decide it's better to lose a customer than a dealer - Chains raise Big 4 prices. Business Week, no. 185, p. 12. Mar. 22, 1933. 280.8 Sy8

For a correction in this article see Business Week, Mar. 29, 1933, p. 13.

## Codes and Trade Practices

- 717. Coded cigarettes. NRA's labor rules for cigarettes starts speculation on price rise. Business Week, no. 285, p. 10. Feb. 16, 1935. 280.8 Sy8
- 718. FTC sets a precedent: Trade commission may get NRA's job; liberal agreement approved for tobacco wholesalers suggests that it may have some of the NRA spirit. Business Week, no. 314, pp. 20-21, 23. Sept. 7, 1935. 280.8 Sy8
- 719. Knapp, George L. Tobacco greed. Nation 140(3644): 544-545. May 8, 1935. 110 N

  The cigarette code is unsatisfactory to tobacco labor. A revised code is badly needed to ensure labor a decent wage.

  Profits made, and bonuses paid to officers of the Big Four tobacco companies are contrasted with the low wages paid to laborers.
- 720. More price confusion. Two NRA orders in one day serve merely to emphasize the muddle which the lack of a consistent price policy has created for the administration. Business Week, no. 255, pp. 16, 18. July 21, 1934. 280.8 Sy8

  The second order "recognizes an emergency in the cigarette industry, and establishes minimum retail prices."
- 721. Pipe dreams? Tobacco distributions hope their code will rescue cigarettes from loss leaderdom, but veterans of NRA battles shake their heads doubtfully over the mark-up. Business Week, no. 225, pp. 9-10. Dec. 23, 1933. 280.8 Sy8
- 722. President Roosevelt signs code of tobacco industry pact covers hours and wages President orders further study of working conditions William Green disappointed over terms cigarette code opposed by labor heads. Com. and Financ. Chron. 140(3634): 1071-1072. Feb. 16, 1935. 286.8 C73

723. Tobacco - first up, wholesalers plank down full set of trade-practice rules to replace NRA code and ask FTC for O.K. Business Week, no. 308, p. 10. July 27, 1935. 280.8 Sy8
The National Association of Tobacco Distributors submitted a

new set of rules to the Federal Trade Commission and asked that they be promulgated. The proposed rules were in two groups: "(1) Rules having no legal effect; adherence would be voluntary...

- (2) Rules defining unfair practices, which shall be unlawful."
- 724. U. S. Dept. of agriculture, Agricultural adjustment administration. Proposed code of fair competition for the cigar manufacturing industry as set for a public hearing on November 22, 1933. 14pp., processed. [Washington, D. C.] 1933. 1.94 T55Ci

The code was submitted by the Special Cigar Manufacturers Committee of Associated Cigar Manufacturers and Tobacco Leaf

Dealers, Harvey L. Hirst, chairman.

The Library of the U. S. Dept. of Agriculture has also a copy which does not bear the name of the Department and is entitled Code of Fair Competition for the Cigar Manufacturing Industry.

725. U. S. Dept. of agriculture, Agricultural adjustment administration. Proposed code of fair competition for the wholesale and retail tobacco distributors. 19pp., processed. [Nashington, D. C., 1933.] 1.94 T55W

> This code was submitted by the National Association of Tobacco Distributors, Inc., and the Retail Tobacco Dealers of America, Inc.

726. U. S. Federal trade commission. Statement by the Commission, trade practice conference, wholesale tobacco trade. lp., processed. Washington, D. C., Sept. 28, 1935.

> A trade practice conference for the wholesale tobacco trade was called at the request of the National Association of Tobacco Distributors, Inc., July 19, 1935. The Trade Practice Rules for Wholesale Tobacco Trade [4pp., processed] adopted by this conference are attached to the statement.

Rules also published in Con. & Financ. Chron. 141 (3669): 2526.

Oct. 19, 1935.

727. U.S. National recovery administration. Approved code no. 462. Code of fair competition for the wholesale tobacco trade as approved on June 9, 1934 by President Roosevelt. In U. S. Natl. recovery admin. codes of fair competition, nos. 445-463, v. 11, pp. 275-300. Washington, D. C., U. S. Govt. print. off., 1934. 173.2 N21C Amendment No. 1. - Amendment to code of fair competition for the wholesale tobacco trade as approved on September 5, 1934 fas also issued. (See v. 16, p. 283)

> See also index of v. 23 for other references to the Wholesale Tobacco Trade.

- 728. U. S. National recovery administration. Approved code no. 466.

  Code of fair competition for the retail tobacco trade as approved on June 19, 1934 by President Roosevelt. In U. S. Natl. recovery admin. Codes of fair competition, nos. 464-476, v. 12, pp. 35-60.

  Washington, D. C., U. S. Govt. print. off., 1934. 173.2 N21C

  See v. 23 for other references, including Amendment No. 1.
- 729. U. S. National recovery administration. Approved code no. 467.

  Code of fair competition for the cigar manufacturing industry as approved on June 19, 1934 by President Roosevelt. In U. S. Natl. recovery admin. Codes of fair competition, nos. 464-476, v. 12, pp. 61-83. Washington, D. C., U. S. Govt. print. off., 1934. 173.2 N21C

See also v. 23 for two amendments and other references to the cigar manufacturing industry.

730. U. S. National recovery administration. Approved code no. 549.

Code of fair competition for the cigarette, snuff, chewing, and snoking tobacco manufacturing industry. As approved February 9, 1935 by President Roosevelt. In U. S. Natl. recovery admin. Codes of fair competition, nos. 544-553, v. 21, pp. 95-104.

Washington, D. C., U. S. Govt. print. off., 1935. 173.2 N21C

# Consumer Preferences

731. Battle of the brands; consumer analysis in Milwaukee shows dominance of national over private labels. Printers Ink 179(5): 60, 64-65, 68-69. Apr. 29, 1937. 238.8 P932

The Milwaukee Journal issues annually a consumer analysis of brands of commodities purchased. The analysis is based on a survey of 6,700 families (more than 3 1/2 per cent of all families in Greater Milwaukee). The survey is considered a true cross section of the American Market.

Includes charts which show cigarette preferences of men and women.

732. Brands bought by 1,500 consumers - three years ago and now; tabulations. Sales Management 34(6): 227. Mar. 15, 1934. Libr. Cong. (HF5438.A34)

A table giving for cigarettes, tooth paste, etc., the brands preferred by various classes of consumers. Survey made by the Sales-Management-Ross Federal Service.

733. 5,000 consumers rate tobacco, liquor and clothing ads. Sales Management 42(3): 27-28. Feb. 1, 1938. Libr. Cong. (HF5438.A34)

Some of the results of a survey made by investigators of the Market Research Corporation of America.

734. The Fortune survey. Fortune 18(2): 49, 70, 72, 75-76. August 1938. 110 F772

This is a part of Fortune's thirteenth quarterly survey. The section of the survey relating to cigarette preferences is summarized on p. 76. Statistics are given for July 1935, April 1936, July 1937, and the present.

Brand preferences for cigarettes are also given in earlier surveys, see Fortune for July 1935 (p. 68), October 1935 (p. 174), innuary 1936 (p. 156), April 1936 (pp. 216, 218), and July 1937 (p. 104).

735. How 10,000 housewives rate drug, cigarette and auto ads. Sales Management 37(4): 148-149, 188. Aug. 15, 1935. Libr. Cong. (HF5438.A34)

"This is the fifth of five articles summarizing the study made early this year by Market Research Corporation of America... on the advertising reactions of 10,044 typical heusewives...
"The editorial text was prepared by Philip Salisbury..."

- 736. Link, Henry C., and Lorge, Irving. The psychological sales barometer.

  Harvard Business Rev. 13: 193-204. January 1935. 280.8 H262

  Cigarettes were included in the surveys made by the Psychological Corporation of New York.
- 737. Link, Henry C. Psychologizing the future. Advertising & Selling 24(9): 27, 46. Feb. 28, 1935. Libr. Cong. (HF5801.A28).

  Psychologizing the future of cigarettes, and other products, through the Psychological Brand Barometers.
- 738. Link, Henry C. Significance of change in cigarette preference.

  Advertising & Selling 25(3): 27, 44, 46. June 6, 1935. Libr.

  Cong. (HF5801.A28)

  Cigarette preferences as discovered through Psychological

  Brand Barometers.
- 739. Milwaukee journal, Research bureau. Consumer analysis and dealer distribution check-up of the greater Milwaukee market. 1935.

  Twelfth edition. 93pp. Milwaukee [1935] 280.9 M64 12th, 1935.

  The Library of the U. S. Dept. of Agriculture has also the 9th, 1930 edition.

  Statistics of the buying habits of Greater Milwaukee families as regards tobacco products are given on [1]. 68-73. Data are

Pipes and pipe tobacco.

740. Why is the smoking public changing its cigarette preferences? Advertising given chief credit as reason for switching brands; Chester-field voted cigarette "with best chances of success" in next two years, and Wings poorest; Camel advertising makes great increase

given under headings of Tobacco review, Cigarets, Cigars, and

in converts. Sales Management 33(12): 820-821. June 1, 1936. Libr. Cong. (HF5438.A34)

Report of a study made by the Market Research Corporation of America under the direction of Percival White and Pauline Arnold. Analysis and descriptive account by Philip Salisbury.

# Labor and Technological Changes

- 741. Anderson, Mary. When machines make cigars. Amer. Federationist 39(12): 1375-1381. December 1932. Libr. Cong. (HD8055.A5A2)

  Technological changes in the cigar manufacturing industry and the effect on women workers.
- 742. Baldwin, Charles E. Application of machinery to cigar manufacture.

  Effect on labor studied by Bureau of labor statistics; employment and payroll trends in general plants. U. S. Daily 7(173): 1394.

  Sept. 28, 1932. 280.8 Un33

  One of a series of articles presenting a topical survey of the Federal government.
- 743. Bates, Henry A., and Helm, Donald L. Earnings and hours in cigar industry, March 1936. U. S. Dept. Labor, Bur. Labor Statis.

  Monthly Labor Rev. 44(4): 953-968. April 1937. 158.6 B87M

  This article presents a summary of the principal findings of a survey made by the Bureau of Labor Statistics of 96 plants and 15,772 workers.
- 744. Brockhuysen, W. C. A practical metal detector: originally developed for detecting metallic bits in cigars during manufacture, the tuned-bridge detector described in this article can be applied to a variety of industrial applications, and can be built from standard components. Electronics 11(4): 17-19. April 1938. 335.8 E123

A technical discussion accompanied by pictures and two technical drawings of the apparatus.

745. Creamer, Daniel, and Swackhamer, Gladys V. Cigar makers after the lay-off; a case study of effects of mechanization on employment of hand cigar makers. U. S. Works Progress Admin. Natl. Research Project, Studies of Effects of Industrial Change on Labor Markets, Rept. No. L-1, 93pp., illus., processed. Philadelphia, Pa., December 1937. 173.2 W89Stud

Abstract, with title What Becomes of Displaced Cigar Makers, in Monthly Labor Rev. 46(5): 1120-1121. May 1938.

746. Croxton, Fred C., and Croxton, Frank C. Average wage and salary payments in various industries in Ohio, 1916 to 1932: part 3.
U. S. Dept. Labor, Bur. Labor Statis. Monthly Labor Rev. 40(1): 147-164. January 1935. 158.6 B87M

"Manufacture of textiles, manufacture of tobacco, and miscellaneous manufactures are the groups covered in this article, which concludes the series of studies published in the Monthly Labor Review, beginning in January 1934." - p. 147.

Manufacture of tobacco, pp. 154-158.

747. Evans, W. D. Effects of mechanization in cigar manufacture. U. S. Dept. Labor, Bur. Labor Statis. Monthly Labor Rev. 46(5): 1100-1120: May 1938. 153.6 B87M

"Summary of a study of the cigar industry made under the direction of Boris Stern of the Bureau of Labor Statistics. The complete survey will be published in a separate bulletin entitled 'Mechanization and Labor Productivity in the Cigar Manufacturing Industry.' This is one of a series undertaken by the Bureau of Labor Statistics in cooperation with the National Research Project of the Works Progress Administration." - p. 1100. Effects of mechanization on production, on number and size of establishments, and on labor are dealt with.

Statistical tables show production of cigars, 1919-1936; percentage distribution of production of cigars, by retail price classes, 1921-1936; average farm prices of domestic leaf tobacco used for filler, binder, and wrapper, 1919-1936; distribution of cigar factories according to annual output in specified years; wages, 1919-1935; annual pay roll and average annual earnings per worker in the cigar manufacturing industry, 1921-1935; etc.

Charts show per capita consumption of cigars and cigarettes, 1880-1936, and estimated consumption of tobacco in various forms, 1900-1936.

748. Johnson, C. S. The conflict of caste and class in an American industry. Amer. Jour. Sociol. 42(1): 55-65. July 1936. 280.3 Am3 "Negro labor made its earliest significant shift from field to factory in the first notable industry in the South, the manufacture of tobacco. The Negro eagerly sought employment in the industry and throughout the period of slavery held high a monopoly of tobacco work establishing a fixed association of Negroes and tobacco. With each advance in machinery there has been an increase in white male and female labor, and Negro workers have held only those jobs secured to them by low wages, disagreeable dust, and by tasks regarded as too heavy for native-born white Americans. The Negro worker is by tradition to stay in his place, but his place is being continually narrowed. The race tradition with its ritual of segregation, regarded by white workers as natural and by the Negro workers as traditional, is used by the industry to keep the two groups actively and impotently in conflict. The present working relation of constant bickering and confusion does not present a solid labor front competent to

Reply by E. Franklin Frazier and rejoinder by Mr. Johnson, pp. 252-255 of September 1936, issue.

bargain with capital." - Abstract p. 55.

749. Jones, Frances. Personnel policies and working conditions in the manufacture of cigarettes and tobacco. U. S. Dept. Labor, Bur. Labor Statis. Monthly Labor Rev. 44(2): 319-340. February 1937. 158.6 B87M

"The data on which this article is based were obtained during the course of a study of wage rates in those branches of the tobacco industry manufacturing cigarettes, snuff, and smoking and chewing tobacco...Information was obtained from 48 plants."

- 750. La Fever, Mortier W. Earnings in cigarette, snuff and chewing- and smoking-tobacco plants, 1933-35. U. S. Dept. Labor, Bur. Labor Statis. Monthly Labor Rev. 42(5): 1322-1335. May 1936. 158.6 B87M
- 751. Mack, Russell H. Factors of instability affecting production and employment in the cigar manufacturing industry. 140pp. Philadelphia, 1933. Libr. Cong. (HD9149.C5U73)

Bibliography, pp. 116-119.

Thesis (Ph.D.) - University of Pennsylvania.

Chapter titles: I. Introduction; II. The trend of production and consumption of tobacco products; III. Factors of instability on the side of demand; IV. Factors of instability on the supply side: raw materials and manufacturing methods; V. Factors of instability on the supply side: organization and development of the industry; VI. The effect of technological change upon employment in the cigar industry; VII. Seasonal factors of instability; IX. Conclusions.

Statistical tables are given on pp. 120-135.

752. Manning, Caroline, and Byrne, Harriet A. The effects on women of changing conditions in the cigar and cigarette industries. U. S. Dept. Labor, Women's Bur. Bull. 100, 187pp. Washington, D. C., 1932. 158.92 B87

A "report of a survey of the effects on women cigar and cigarette workers of the recent introduction or improvement of machines and the concentration of operations in a greatly reduced number of factories, part of this bureau's extensive study of human waste in industry."

753. Manning, Caroline. Hours and earnings in tobacco stemmeries. U. S. Dept. Labor, Women's Bur. Bull. 127, 29pp., illus. Washington, D. C., 1934. 158.92 B87

This is a report on tobacco stemmeries in Virginia and North Carolina. Information was obtained from cigarette factories, chewing-tobacco factories, and dealers' establishments. Indexes of stemmery employment, pay roll, and production in cigarette factory, and charts illustrating same, are given on pp. 20-29.

754. Perlman, Jacob. Earnings and hours of negro workers in independent stemmeries in 1933 and 1935. U. S. Dept. Labor, Bur. Labor Statis. Monthly Labor Rev. 44(5): 1153-1172. May 1937. 158.6 B87M

"The survey of independent stemmeries was limited to three States - Kentucky, North Carolina, and Virginia - the principal areas where 'green' leaf tobacco is stemmed."

755. Starnes, George Talmadge, and Hamm, John Edwin. Some phases of labor relations in Virginia. Va. Univ., Inst. for Research in the Social Sciences. Institute Monogr. no. 20, 15lpp. New York, London, D. Appleton-Century Company, inc., 1934. 280.9 V81

The rehandling of tobacco, pt. 2, pp. 35-51. Deals with labor supply, divisions of labor, wages, hours, seasonal nature of the industry, yearly wage, labor turnover, industrial accidents and

health, personnel relations, and trade unions.

Tobacco manufacturing in Virginia, pt. 3, pp. 52-70. Deals with the historical background, the manufacture of cigars and cigarettes, labor supply, wages and hours in the cigarette manufacturing industry, the manufacture of smoking and chewing tobacco, personnel relations, pensions, insurance and profit-sharing plans, and health and safety.

756. Steuart, W. M. Output and distribution of tobacco. Data on labor, wages, cost of materials and sales assembled by Bureau of Census as aid to industry. U. S. Daily 7(164): 8. Sept. 15, 1932. 280.8 Un33

One of a series of articles on a topical survey of the federal government.

- 757. Troxell, John P. Machinery and the cigarmakers. Quart. Jour. Econ. 48(2): 338-347. February 1934. 280.8 Q2

  Reviews the seventy-year struggle between the cigarmakers! union and machine methods.
- 758. U. S. Dept. of labor, Bureau of labor statistics. Union-label agreement of tobacco workers in Louisville, Ky. U. S. Dept. Labor,
  Bur. Labor Statis. Monthly Labor Rev. 39(6): 1439. December 1934.
  158.6 B87M

A short statement regarding a two-year agreement between the Tobacco Workers International Union, Local No. 185 of Louisville, and the Brown & Williamson Tobacco Corporation, "which provides for a closed shop in all the plants operated by the company in the United States, and for the use of the union label on all products of the company."

759. U. S. Dept. of labor, Bureau of labor statistics. Wage decision in case of Gradiaz-Annis & co. v. Cigar makers! international union. U. S. Dept. Labor, Bur. Labor Statis. Monthly Labor Rev. 40(3): 704-706. March 1935. 158.6 B87M

An account of the dispute between Gradiaz-Annis & Co., of Tampa, Fla., and the Cigar Makers! International Union over the rate to be paid by the company to cigarmakers for the hand rolling of the 'Ruy Lopez" cigar, and the decision rendered by the Secretary of Labor.

760. U. S. Dept. of labor, Buroau of labor statistics. Wages and costs in the cigar industry of York County, Pa. U. S. Dept. Labor, Bur. Labor Statis. Monthly Labor Rev. 39(5): 1195-1197. November 1934. 158.6 B87M

Based on an unpublished report prepared for the National Labor Relations Board, on the cost of manufacturing five-cent and three-for-ten cent cigars in York County and the hourly earnings of employees engaged in the manufacture of these two types of cigars.

## Tariff and Trade Agreements

761. Cigar manufacturers association of America, inc. La defensa de nuestro tabaco en rama. La asociación de fabricantes de tabacos de América (Cigar manufacturers association of America, inc.) pide la reconsideración y revisión de los aranceles para el tabaco en rama, fijados en el Convenio del comercio reciproco de 1934 entre los Estados Unidos y la República de Cuba. Revista de Agricultura (Cuba) 20(4-5): 11-23. April-May 1937. 8 Ag88Re

The Cigar Manufacturers Association of America, Inc., asks for the restoration of the tariff on raw tobacco, fixed by the commercial reciprocity agreement of 1934 between the United States and Cuba-which was abandoned in 1936. Contains a number of statistical tables.

762. Cuban treaty smoke. Business Week, no. 276, pp. 9-10. Dec. 15, 1934. 280.8 Sy8

Domestic tobacco growers and cigar manufacturers' complaints about the effects of the trade agreement with Cuba on the tobacco industry.

763. U. S. Tariff commission. The cigar industry and the tariff under the general provisions of section 332, part II, title III, Tariff act of 1930. U. S. Tariff Comn., Rept. 62, 2nd ser., 24pp. Washington, D. C., 1933. 173 T17Rs

Contents: Summary, pp. 1-3; History of tariff rates and of other laws affecting the importation of cigars, pp. 3-4; Definition of cigars from the point of view of the tariff, pp. 4-5; Classification of cigars, pp. 5-6; The domestic cigar industry (present position of the industry, factors affecting the industry), pp. 6-12; Foreign production and production in the Philippine Islands and Puerto Rico, pp. 13-18; Foreign trade and competitive conditions, pp. 18-22; Tariff considerations, pp. 23-24; Costs of production, p. 24.

Includes the following statistical tables: Rates of duty on cigars, 1883-1930; consumption of domestic cigars, 1927-1932; comparison of quantities of leaf tobacco used in manufacturing cigars and cigarettes, 1919-1931; production of cigars, cigarettes,

and manufactured tobacco, 1919-1931; changes in internal revenue taxes on large cigars; distribution of production of large cigars, by classes and by states, 1931; exports of cigars from Cuba to the United States and to all countries, 1925-1931; shipments of cigars, from the Philippine Islands to the United States, and to all countries, 1899-1931; production of cigars in specified countries; imports of cigars under general tariff, from Cuba, and receipts from the Philippine Islands and from Puerto Rico, 1919-1931; large cigars withdrawn for consumption in the United States, as indicated by sales of stamps, 1928-1932; exports of large and small cigars as indicated by drawback of internal revenue taxes allowed, 1926-1932; prices per thousand and duties on certain representative Cuban cigars under the act of 1930.

## Taxation

- 764. American farm bureau federation. Farm bureau endorses graduated cigarette sales tax. Bureau Farmer (Ky. ed.) 9(8): 12b. April 1934. 280.82 B89
- 765. Anderson, George C. Tennessee's tobacco excise tax. Natl. Tax
  Assoc. Bull. 22(8): 241-245. May 1937. 284.58 N21
  "Due to the obviously large amount of evasion and avoidance of tax payment on cigarettes in Tennessee...[this analysis] of the Tobacco Excise Tax has been made. The purpose is to analyze the precepts and results of the tax and to make suggestions that seem advisable." p. 241.

Statistics and charts are given which show tobacco tax revenue receipts and increase in consumption of cigarettes, 1929-1935.

- 766. Applegate, La Rue. Tobacco manufacturers helped by AAA decision, face substitute and special taxes. Annalist 47(1213): 585.

  April 17, 1936. 284.8 N48
- 767. [Blachly, M. G. B.] Taxes collected by the Federal government on tobacco products and soft drinks during the fiscal year 1935.

  2pp., typewritten. Washington, D. C., U. S. Library of Congress, Legislative reference service, Mar. 19, 1936.
- 768. Burnet, David. Receipts from tobacco under tax levies. Liability of and returns from raw and manufactured products described by Internal revenue bureau. United States Daily 7(170): 1370. Sept. 23, 1932. 280.8 Un33

One of a series of articles giving a topical survey of the Federal government.

769. Cigar tax plaint. Business Week, no. 316, pp. 17, 18. Sept. 21, 1935. 280.8 Sy8

Cigar manufacturers argued against a projected increase in cigar leaf taxes and also for abolition of the processing tax levy at a series of hearings in Washington.

- 770. Cigarette fumings; manufacturers absorb floor and processing taxes to keep down prices for awhile, but retailers tremble between cuts and raises. Business Week, no. 221, pp. 13-14. Nov. 25, 1933. 280.8 Sy8
- 771. Cigarette plaint. While cigarette makers plead for tax cut, Treasury jumps on the trick package. Business Week, no. 240, p. 13.

  Apr. 7, 1934. 280.8 Sy8
- 772. Cigarette taxes. Tobacco interests defeat 23 proposed state levies, but lose out in 4 others; 19 states tax cigarettes. Business Week, no. 309, pp. 26-27. Aug. 3, 1935. 280.8 Sy8
- 773. City cigarette tax. New York invades this revenue field and tobacco trade protests vehemently. Business Week, no. 453, pp. 24-25.

  May 7, 1938. 280.8 Sy8

New York City levied a tax of one cent on every pack of cigarettes for a trial period ending June 30, 1938. Dealers protested the tax. The tax was absorbed in some cases by manufacturers and in others by retailers.

Connecticut. State tax commission. Regulations relating to the statutes imposing a tax on the sale of cigarettes. As promulgated by the Tax commissioner. December 1, 1937. Conn. State Tax Comm. Taxation Doc. 281, 16pp. [Hartford, 1937.]

"These regulations are made in accordance with Section 483c of the 1935 Cumulative Supplement to the General Statutes and are

subject to changes and additions."

774.

775. Federation of tax administrators. Digest of tobacco taxes. Fed. Tax
Administrators. Research Rept. 5, 15pp., processed. Chicago, Ill.,
June 1938.

Digest of the tobacco taxes of the different states, New York City, and the Federal government, giving the following information: Administration, rate of tax, dealers license, discount on stamp purchases, stamping requirement, disposition of revenue, and annual yield.

- 776. Gray, A. H. Changes in levy by Tennessee on tobacco outlined.
  Operation of tax machinery and revision of laws discussed...
  U. S. Daily 7(3): 4. Mar. 7, 1932. 280.8 Un33
- 777. Heer, Clarence. Coordination of federal and state tobacco taxation.

  Research report prepared for Interstate commission on conflicting taxation. 22pp., processed. Chicago, American legislators association [1934] 284.5 Am34

In five parts. Part I is a summary. Part II "sets forth details regarding the history, rates, and yields of the federal tobacco tax...Part III...presents similar information on state

tobacco taxes...Part IV...shows how the revenues of the federal covernment and of the various states would be affected by the adoption of the Doughton Resolution...Part V...investigates the relationship between cigarette prices and cigarette consumption and arrives at certain general conclusions respecting the Doughton resolution." - pp. 1-2.

- 778. Kansas Laws, statutes, etc. Cigarette tax law and rules and regulations, 1936. 16pp. Topeka, Kansas Dept. of inspections and registrations [1935.] 284.5 Kl33C
- 779. Kilgore, Ben. Hutson suggests a new tobacco tax plan. Bureau Farmer (Ky. Farm Bureau News) 10(2): 9, 10, 10b. October 1934. 280.82 B89

  This article discusses the arguments presented in behalf of three tobacco tax reduction plans. Two plans were advanced in Congress. They were (1) a 40 per cent horizontal tax cut on all tobacco products; (2) a 10 per cent reduction on 10 cent cigarettes.

  J. B. Hutson suggested the third plan which included the graduated tax principle.
- 780. Louisiana. Supervisor of public accounts. Cigar, cigarette and smoking tobacco tax law. 6pp. Baton Rouge, 1935.

  At head of title: Act no. 4 of 1932 as amended by Act 52 of 1934, as amended by Act no. 33 of second extraordinary session of 1934, as amended by Act 7 of first extraordinary session of 1935.

  Effective date: March 22, 1935.
- 781. Louisiana. Supervisor of public accounts. Cigar, cigarette and smoking tobacco tax law. 18pp. Baten Rouge [1936.]

  At head of title: Act no. 4 of 1932 as amended by Act 52 of 1934, as amended by Act no. 33 of second extraordinary session of 1934.
- 782. Louisiana. Supervisor of public accounts. Rules and regulations governing Act 4 of 1932, as amended by Act 52 of 1934, revised and amended, effective January 1, 1935, which supersede all other rules and regulations previously issued covering the operation of the Tobacco tax law of the state of Louisiana. 9pp. Baton Rouge, 1935.
- 783. Manvel, Allen D. Status of state cigarette and tobacco taxes, as of July 1, 1937. In Tax research foundation. Tax systems of the world, Ed. 7, pp. 158-159. Chicago, Ill., Commerce clearing house, inc. [1938] Folio 284.59 T192
- 784. Mississippi. State tax commission. Tobacco tax law of 1934 as amended by House bill no. 682, Laws of 1936, effective March 25, 1936. 24pp. Jackson, 1936.

785. National tobacco tax conference. Report of proceedings, eleventh annual convention of the National tobacco tax conference, November 15-16, 1937, Redmont Hotel, Birmingham, Alabama. 6lpp. Chicago, Federation of tax administrators for the National tobacco tax conference [1938] 284.59 N214

The Library of the U. S. Dept. of Agriculture has also copies of the second - seventh, and ninth reports, 1928-1933, 1935. The first report was not published - letter Nov. 28, 1934.

Partial contents: Digest of tobacco tax laws, by C. H. Knight, pp. 6-9; Federal limitations on tobacco tax laws, by Claude K. Wingate, pp. 10-14; Tobacco types and their use in manufactured products, by J. V. Morrow, pp. 14-16; Origin and growth of modern taxation, by E. F. Rahm, pp. 16-18; The use tax, by Sam Kimberlin, pp. 18-20; Tax principles and the tobacco tax, by Chas. M. Luthy, pp. 25-27; Cooperation and exchange of information between states, by N. E. Shuffield, pp. 28-31; Interstate reporting of tobacco shipments, by M. S. Gann, pp. 31-34; Parcel post shipments, by T. Grady Head, pp. 34-37; Program of the Federation of Tax Administrators, by Albert Lepawsky, pp. 38-41; Experiences of a field agent, by Cecil M. Forbes, pp. 41-43; Interstate evasion, by D. L. Ford, pp. 43-44; Outline of tobacco tax law enforcement procedures, by W. F. Harris, pp. 45-48; Digest of state tobacco tax laws, by C. H. Knight, pp. 57-61.

Reports of proceedings for 1929-1933, 1935 also have digests of state tobacco tax laws.

786. Ohio schools and the State cigarette tax. School and Soc. 36(924): 329. Sept. 10, 1932. 275.8 Sch62

The Ohio State cigarette tax law enacted in 1931 has provided a source of revenue needed to maintain the public school system, according to a report by the State Finance Director.

787. Shadow of the 10¢ cigarette falls across the tax figures. Business Week, no. 166, p. 9. Nov. 9, 1932. 280.8 Sy8

Tobacco stamp sales in September indicated that sales were improving, but that the 10¢ group of cigarettes accounted for an increasing share of the rise.

788. The tax-burdened cigaret. Lit. Digest 112(7): 48, 50. Feb. 13, 1932. Libr. Cong. (AP2.L58)

Quotes from the Wall Street Journal, a survey by Liggett & Myers Tobacco Company, the New York World-Telegram, Barron's Weekly, and Advertising and Selling in regard to taxes levied on cigarettes.

789. Tobacco's silent partner. Influence of the ally who gets 6¢ tax on a 10¢ pack of cigarettes overwhelms MRA's nice new policies. Business Week, no. 252, pp. 11-12. June 30, 1934. 280.8 Sy8

790. U. S. Congress, House, Committee on ways and means. Reduce internal-revenue taxes on tobacco products...Report [To accompany H.R. 9441]. U. S. Cong., House Rept. 1882, 2pts. [Washington, D. C., U. S. Govt. print. off.] June 4 and June 16, 1934.

Part 1 is the majority report and contains the following subheads: general statement; the present is a prohibition tax; tobacco taxes and the grower; the consumer; the fiscal situation; conclusions; changes in existing law.

Part 2 is the minority report. It includes, among other things, extracts from the Report of the Commissioner of Corporations on the Tobacco Industry, published in 1911.

- 791. U. S. Congress, House, Committee on ways and means. Tobacco taxes.

  Hearings before a subcommittee... Seventy-third Congress, second session. March 27 to 31 and April 10, 1934. 434pp. Washington,

  D. C., U. S. Govt. print. off., 1934. 284.5 Un391To

  Issued also before revision in parts numbered 1 to 6.
- 792. U. S. Congress, Senate, Committee on finance. Tax on cigarettes.

  Hearing... Seventy-third Congress, second session on reduction
  of tax on cigarettes. March 30, 1934. 67pp. Washington, D. C.,
  U. S. Govt. print. off., 1934. 284.5 Un37T

  Brief of the American Farm Bureau Federation in regard to
  cigarette taxes, by Chester H. Gray, pp. 52-53.

  Brief of Kentucky Farm Bureau Federation by Ben Kilgore,
  pp. 53-55.
- 793. U. S. Library of congress, Legislative reference service. Cigarett and tobacco tax. 3pp., typewritten. [Washington, D. C., Dec. 20, 1934.] Bibliog. File.
  Signed: E.A.B., May 7, 1931. Revised, R.E.M., December 20, 1934.
  Gives the rate of taxation and the citation to the laws of 15 states.
- 794. U. S. Treasury dept., Bureau of internal revenue. [Comparative data of the tax-paid products indicated by the monthly sales of stamps.]
  [monthly] January 1927-Apr. 21, 1938. Processed. Washington,
  D. C., 1927-1938. (A & C: Col.: S. Stat. no. 11) 151.5 In8C
  Among the products included are cigars, cigarettes, and other tobacco products.

  The Library of the U. S. Dept. of Agriculture has also A & C: Col: S. Stat. no. 10, Comparative Statement of Internal Revenue Collections for the Month.
- 795. U. S. Treasury dept., Bureau of internal revenue. Regulations no. 8, relating to the taxes on tobacco, snuff, cigars, and cigarettes, also on cigarette papers and tubes and purchase and sale of leaf tobacco. Rev. November 1934. 170pp. Washington, D. C., 1934. 151.5 R26

- 796. U. S. Treasury dept., Bureau of internal revenue. Regulations 76 relating to shipment or delivery of manufactured tobacco, smuff, cigars, or cigarettes for use as sea stores without payment of internal revenue tax under section 317, Tariff act of 1930.

  Revised 1935. 15pp. Washington, D. C., U. S. Govt. print. off., 1935. 151.5 R26
- 797. U. S. Treasury dept., Commissioner of internal revenue. Annual report... for the fiscal year ended June 30, 1937. 167pp. Washington, D. C., U. S. Govt. print. off., 1937. 151.5 An7

Tobacco division, pp. 20-22. Contains tables which give statistics of the tobacco taxes collected during the fiscal years 1936 and 1937; number of claims for the refund and abatement of tobacco taxes, for the redemption of tobacco stamps, and for drawback, received and disposed of during the fiscal year 1937.

Tobacco statistics are given on pp. 94-118.

Titles of tables are: 17. Manufactured tobacco, on hand at commencement and close of year, removed for export and tax-paid, calendar year 1936, by collection districts and by States; 18. Cigars weighing more than 3 pounds per thousand: number of factories operated, quantity of tobacco used, number of cigars manufactured, on hand at commencement and close of year, removed for export and tax-paid, calendar year 1936, by collection districts and by States; 19. Cigars weighing more than 3 pounds per thousand: number removed tax-paid, by classes, calendar year 1936, by collection districts and by Statos; 20. Cigars weighing more than 3 pounds: manufactured and removed tax-paid for domestic consumption from customs bonded manufacturing warehouses, class 6, by classes, calendar year 1936; 21. Cigars weighing not more than 3 pounds per thousand: quantity of tobacco used, number of cigars manufactured, on hand at commencement and close of year, removed for export and tax-paid, calendar year, by collection districts and by States; 22. Cigarettes weighing not more than 3 pounds per thousand: (same information as in table 18); 23. Cigarettes weighing more than 3 pounds per thousand: (same information as in table 21); 24. Leaf tobacco used in manufacturing cigars, cigarettes, and tobacco and snuff, calendar years 1927 to 1936; 25. Production of manufactured tobacco, snuff, cigars, and cigarettes, calendar years 1927 to 1936; 26. Sunnary of operations of manufacturers of tobacco and cigars, calendar year 1936; 27. Exportation in bond of manufactured tobacco, snuff, cigars, and cigarettes, etc., year ended June 30, 1937, by collection districts; 28. Shipment or delivery from factory in bond, for use as sea stores, of manufactured tobacco, snuff, cigars, and cigarettes, year ended June 30, 1937, by collection districts; 29. Withdrawals from bonded tobacco sea stores warehouses of manufactured tobacco, smuff, cigars, and cigarettes, year ended June 30, 1937, by collection districts; 30. Drawback of internal-revenue taxes allowed

on tobacco, snuff, cigars, and cigarettes exported, year ended June 30, 1937, by ports, and comparative totals for the years ended June 30, 1932, to June 30, 1936; 31. Tobacco products withdrawn for consumption, computed from collections, from the sales of stamps, fiscal year ended 1937; 32. Dealers in leaf tobacco, leaf tobacco exported and received from farmers, calendar year 1936, by collection districts and by States; 33. Leaf tobacco imported by cigar manufacturers, tobacco manufacturers, and dealers in leaf tobacco, calendar year 1936, by collection districts and by States; 34. Quasi tobacco manufacturers classified: number of factories operated and tobacco material handled, calendar year 1936.

The Library of the U. S. Dept. of Agriculture has also reports of the Commissioner of Internal Revenue for the years 1870-71 - 1935-36, with the exception of 1901/02.

798. U. S. Treasury dept., Division of research and statistics. Collections from selected state-imposed taxes, 1930-1936...November 30, 1936. Variously paged, lithographed., illus. [Washington, D. C., 1936.] Libr. Cong. (HJ2385.A6)

Includes statistics for tobacco excise taxes and licenses.
Part III contains the statistical tables. See tables 1, 2, 16-18, 27-29, and 38 for tobacco.

- 799. Urge low tax on dime cigarettes. Federal trade commission wants a rate based on prices, to replace the fixed rate of 6c on a pack of 20. Says Big four monopoly should be checked. Business Week, no. 394, pp. 36, 38. Mar. 20, 1937. 280.8 Sy8
- White, Charles P. The operation of Tennessee tobacco taxes. Tenn.

  Univ., Div. Univ. Ext. Univ. Tenn. [Record] Ext. Ser. v. 13, no. 1,

  30pp. Knoxville, 1937. 284.5 T254

  Contents: Ch. I. The probable loss in revenue under the Tennessee
  tobacco tax; II. The relationship between tax rates and collections;

  III. Methods of enforcement; Appendix A. Development of tobacco
  taxes in Tennessee; Appendix B. Administrative procedure in

Louisiana.

Mag. 16(3): 142-144, 184. March 1938. 284.58 T195

Only part of this article is concerned with tobacco tax questions. The question of governmental agency in the administration and collection of tobacco taxes in the case of Doscher, et al. v. Query et al. is discussed on pp. 143-144. "This was a suit to enjoin the South Carolina tax; Commissioners from enforcing the provisions of an Act approved April 22, 1927, levying a stamp tax upon tobacco products sold within the State."

The writer also discusses a problem that has confronted the South Carolina Tax Commission, i.e., "taxation of tobacco products, soft drinks, etc., when such sales are made by camp exchanges operated by the enrolled members of the Civilian Conservation Corps."

# : FOREIGN COUNTRIES

- 802. Dias, S. J. F. The cultivation of tobacco with particular reference to cigarette tobacco and the flue-curing process. Trop. Agriculturist 73(5-6): 267-276, 348-353. November-December 1934. 26 T751

  Part II, which is on flue-curing, reprinted in Jamaica Agr. Soc. Jour. 40(4): 225-229. April 1936. (8 J223)
- 803. Digby, Margaret. Cooperation and industrial crops. Indian Co-op. Rev. 2(4): 545-552. October 1936. 280.28 In2

"The author defines 'industrial crops' as 'crops which require a fairly elaborate industrial process of manufacture before they are fit for human consumption.' An account is given of the methods employed in different countries to organize the cooperative marketing of cotton, silk, flax, wool, coffee, cocoa, hops, sugar beet, potatoes, straw, tobacco, opium and perfume. It is shown that 'the industrial crop is essentially a cash crop rand that; though the industrial process itself is generally costly, yet the best results are obtained when the cooperative society can patiently build up the necessary capital to become its own manufacturer.'" - Agr. Econ. Lit. 11(3): 260. March 1937.

804. Haack, Willy. Der tabakanbau in den staaten des Mittelmeeraumes. Eine wirtschaftsgeographische untersuchung. 147pp. Köln, K. Schroeder. [1934?] 281.369 Hll

Bibliography, pp. 131-141.

"An account of tobacco cultivation in the countries bordering on the Mediterranean Sea, including area, production, cultivation, harvesting and drying methods." - U. S. Dept. Agr., Bur. Agr. Econ. Agr. Econ. Lit. 9(6): 439. June 1935.

805. International institute of agriculture. The first world agricultural census. Bulletin no. 1-29, 31, 33, 34, 36, 40. Rome, 1932-1938. 251 In7F

French and English editions for some bulletins. French editions, only, for Bulletins 33, 36, and 40.

Statistics given for tobacco vary in the different bulletins, but generally acreage, production, yield per acre, and sometimes value, are given. Bulletins which contain tobacco statistics are: No. 3, Chile; No. 4, New Zealand; No. 5, Union of South Africa (statistics refer mainly to holdings occupied by Europeans); No. 6,

Australia; No. 8, United States of America; No. 12, Outlying territories and possessions of the United States (Contains statistics for Puerto Rico, Hawaii, Guam, and American Samoa); No. 14, Belgium; No. 16, Peru; No. 17, French West Africa (Statistics for both Europeans and natives are given); No. 18, India. (Statistics for both British India and native states are given); No. 20, Switzerland; No. 21, Algeria; No. 22, Mauritius; No. 23, Greece; No. 25, Mozambique; No. 32, Spain; No. 33, Italie; No. 36, France; No. 40, Mexique.

806. International institute of agriculture. International yearbook of agricultural statistics 1935-36 and 1936-37. 1009pp. Rome, 1937. 251 In84

The Library of the U. S. Dept. of Agriculture has also other numbers of this yearbook dating back to 1910.

Written in both French and English.

Table 87, pp. 302-305, gives statistics of acreage, production and yield per ha of tobacco, by countries, 1926-30, and annually 1931-1936. Imports and exports of tobacco, by countries, for the same years are given in table 140, pp. 522-527.

Current information on tobacco is given in the Monthly Crop Report and Agricultural Statistics, published by the International Institute. (241 In82)

807. International institute of agriculture. The world agricultural situation in 1935-36. (World agriculture: conditions and trends; markets and prices. - agricultural policies and conditions in the different countries). Economic commentary on the International yearbook of agricultural statistics for 1935-36 and 1936-37. 352pp. Rome, 1937. 251 In84A

The Library of the U. S. Dept. of Agriculture has other volumes

for 1929/30-1934/35.

Tobacco, pp. 112-114. Gives information on area, production by countries, exports by countries, imports, and prices in the United States.

- 808. Israel, Maurice. Le régime fiscal du tabac dans les divers pays.

  Revue Politique et Parlementaire 157(467): 72-90. Oct. 10, 1933.

  Reviewed by A. M. Hannay in U. S. Dept. Agr., Bur. Agr. Econ.

  Agr. Econ. Lit. 8(5): 271-273. May 1934.
- 809. Livera, Emil J. The cultivation and curing of cigarette tobacco.

  Tropical Agriculturist 85(1, 3): 10-20, 135-145. July, September 1935. 26 T751

The second half of the article is concerned with the construction of the flue-barn and the furnace, and curing, shingling, grading, bulking and transport. #This section was reprinted in Jamaica Agr. Soc. Jour. 40(2-3): 142-149, illus. February-March 1936. (8 J223)

- 810. Le tabac dans l'économie mondiale. Revue Scientifique 75(12): VII. Dec. 15, 1937. 473 R32 Tobacco in world economy.
- Thomson, Claudia. World acreage and production of tobacco by countries. 811. (Historical series.) 92pp., processed. Washington, D.C., U. S. Dept. of agriculture, Bureau of agricultural economics. August 1938. 1.9 Ec752 Wac

Contains statistics for 93 countries for as many years as it was possible to obtain them.

812. U. S. Dept. of commerce, Bureau of foreign and domestic commerce. Commerce reports, January 1932-date. [weekly] Washington, D. C., 1932-date. 157.7 C76D

> This publication contains from time to time, items on trade trends, foreign tariffs and trade regulations, etc., for tobacco and tobacco products in foreign countries. The indexes for 1932 have been checked and items on tobacco monopolies and import restrictions incorporated in this bibliography. Since no index was available for the other volumes they have not been checked, but where items have come to the attention of the compiler they have been included in this bibliography.

813. U. S. Dept. of commerce. Bureau of foreign and domestic commerce. Foreign commerce yearbook 1937. 413pp. Washington, D. C., U. S. Govt. print. off., 1938. 157.54 Y3F

> The Library of the U. S. Dept. of Agriculture has also volumes for 1933, 1935 and 1936: and also the Commerce Yearbook which was issued from 1922-1932. No Yearbook was issued for 1934.

"In its present form the purpose of the Yearbook is to provide in a single volume all the important basic statistical material essential for a comprehension of current economic developments in foreign countries. It supplements and is supplemented by another annual publication of the Bureau, the World Economic Review, which is confined largely to an interpretation of the economic events of the year and of which the edition covering important economic developments in all major countries during 1936 has recently been issued, and the weekly Commerce Reports, in which current conditions abroad are regularly dis ussed." - Foreword.

Information on the individual countries is given in Part I, pp. 1-364. Comparative world statis ics are given in Part II, pp. 365-407.

Statistics of acreage and production of tobacco, 1933-1936, average 1909-1913; yield per acre of t bacco, 1934-1936, average 1909-1913; and imports and exports of tobacco, 1933-1935, average 1909-1913, are given for the different ountries on pp. 381-382.

814. U. S. Dept. of commerce, Bureau of foreign and domestic commerce. Tobacco markets and conditions abroad [weakly] no. 2-666; July 24, 1925-date. Washington, D. C., 1925-date. 157.54 T55

Wanting: no. 1 and 3.

"A weekly circular released by the Tobacco section of the Bureau for the purpose of keeping the tobacco trade of the United States in touch with current tobacco events in foreign countries. Sources of information are mainly reports received from foreign representatives of the Departments of commerce and state."

815. World tobacco markets. Series I-XIX. Empire Production and Export, nos. 199-208, pp. 78-79, 107-108, 133-134, 163-164, 187-188, 208-209, 237-238, 261-262, 285-286, 309-310. April 1933-January 1934; nos. 209-212, 214, 216-218, pp. 37-38, 53-54, 69-70, 85-86, 127-128, 159-160, 191-192. February-May, July, September, November 1934; nos. 220, 223, pp. 13-14, 62-63. January, April 1935. 286.8 Em7

Contain answers to questionnaires prepared by the Tobacco Federation of the British Empire with a view to exploring world tobacco markets.

Contents by numbers: 199, Sweden, Holland, Denmark; 200, Belgium, Spain; 201, Argentina, Austria, British East Africa; 202, Kenya, Uganda and Tanganyika Territory; 203, Zanzibar, British India, Jamaica, and Trinidad; 204, Norway, Yugoslavia, Canada; 205, Canada, Czechoslovakia, Chile; 206-210, China, Greece, Hungary, Japan, Turkey, Italy, Colombia, Egypt, Peru, British Malaya, Brazil, New South Wales, New Zealand, Iraq and Cape Town; 211-212, U. S. S. R., Newfoundland and the United States; 214, Switzerland, The Gambia; 216, The Gambia, Sierra Leone; 218, the Gold Coast, Nigeria; 220, Dahomey, Portuguese Guinea, French Mandated Territories of the Cameroons and Togoland; 223, Senegal.

# Algeria

816. Algeria. Direction des services economiques. Renseignements statistiques agricoles, année 1937. Série B. [8]pp. Alger[1937?] 270 Al32R ser. B

The Library of the U. S. Dept. of Agriculture has numbers for 1930, 1932-1937.

Contains statistics on p. [8] for Europeans and natives, by departments and territories, of the number of planters, acreage, and production of tobacco for smoking and for snuff.

817. Algeria. Service central de statistique. Annuaire statistique de l'Algérie...année 1936. 681pp. Alger, 1937. 270 Al35

The Library of the U. S. Dept. of Agriculture has volumes for 1888-1936.

Statistics of tobacco planters, acreage and production of leaf tobacco for smoking and for snuff, for Europeans and for natives, 1935/36 are given on pp. 424-425.

# Argentina

818. Argentina. Comisión nacional del censo general agropecuario. Censo general agropecuario de 1937. Resultados generales. (Cifras provisionales). 23pp., processed. Buenos Aires, 1938. (Fasc. 2) 255.1 C335

See p. 21 for statistics showing number of cultivators, area cultivated and production of tobacco in 1936 by provinces and territories.

819. Argentina. Dirección de agricultura, División de la producción tabacalero.

Boletin tabacalero [monthly] v. l, no. l, June 1937-date.

Processed. Buenos Aires, 1937-date. 69.9 Ar32

Printed cover-title.

Nos. 1-2 have title: Boletin Mensual.

The following paragraph is from a translation by May Coult of the introductory statement in the first issue:

"For the purpose of bringing to the manufacturers, dealers, and producers information of an agricultural-technical, commercial, and statistical nature, the Tobacco Production Division is beginning with this number the publication of a Monthly Bulletin..."

820. Argentina. Ministerio de agricultura, Sección de propaganda e informes, Sección de economia rural y estadistica. Anuario agropecuario, año 1935. 564pp. Buenos Aires, 1935. 255.1 Ag8Ec

The Library of the U. S. Dept. of Agriculture has volumes for 1925/26,1932/35, with exception of 1933-1934 (not published).

Statistics of acreage cultivated for tobacco, 1933/34, by provinces and territories, are given on p. 110. Acreage and production statistics for 1929/30-1933/34 are given on p. 152. Figures for provinces and territories for 1933/34 are given on p. 153.

821. Fernández, Romelio J. Importacion y produccion de tabacos. Revista Mensual B.A.P. 19(225): 39-42. August 1936. 9 R326

This article is preceded by an article, pp. 35-38, which consists of two editorials on imported and on domestic tobacco reprinted from La Nación of July 14, and June 21, 1936. The Library of the Bureau of Agricultural Economics has a translation of the editorials, by May Coult.

822. Lariviere, Juan. La protección del cultivo del tabaco. Sociedad Rural Argentina. Anales 68(9): 537-538, 540-542, 544-549. September 1934. 9 Sol

"A discussion of tobacco production in Argentina and a suggestion that the country might be able to produce enough both for its own needs and for export. The tobacco monopolies of France and Spain and the tobacco production and trade of Canada, Australia, Greece, and Bulgaria are discussed." - U. S. Dept. Agr., Bur. Agr. Econ. Lit. 9(2): 121. February 1935.

823. Scott, H. A. Tobacco trade in Argentina. Com. Intel. Jour. 48(1519): 340-341. Mar. 11, 1933. 286.8 C16

## Australia

824. Australia. Australian tobacco investigation. Tobacco production in Australia. Australian Tobacco Investigation. Bull. 3, 81pp., illus. Canberra, 1932. 69.9 Au72

Contains an introductory chapter and chapters on climate and tobacco culture; soils and tobacco culture; climate and soils of tobacco-growing areas in Australia; nutrition of tobacco; cultural operations; harvesting, curing, grading, baling and marketing; burley tobacco; diseases and insect pests.

825. Australia. Bureau of census and statistics. Official year book of the Commonwealth of Australia. No. 30, 1937. 1021pp. Camberra [1937.] 271 Au72C

The Library of the U. S. Dept. of Agriculture has Year Books nos. 1-30, 1908-1937.

Tobacco is discussed on pp. 726-727 of the volume for 1937. Statistics of area, production, value and number of producers registered are given for five year periods, 1901-1935, and annually 1931/32-1935/36. Tobacco products are included in a table on pp. 537-538 in which statistics of quantities of spirits, beer, tobacco, etc., on which excise duty was paid, are given. Statistics of tobacco, cigar and cigarette factories, by states, 1935/36, and for Australia, 1931/32-1935/36 are given on pp. 820-821.

826. Australia. Bureau of census and statistics. Production. Bulletin. No. 30. Summary of Australian production statistics for the years 1925-26 to 1935-36. 164pp. Canberra [1937.] (C.S. No. 630. 3155.) 271 Au72P

The Library of the U. S. Dept. of Agriculture has also Bulletins 1-29.

Tables on pp. 12-17 include the following statistics of tobacco, by states for 1935/36, and for Australia for 1925/26-1935/36: acreage, production, yield per acre, value and average value per acre. Quantity and value of exports and imports, 1935/36 are given in table 44, p. 30. Statistics of leaf tobacco used and production of tobacco products, 1929/30-1935/36 are given on pp. 120 and 123. Prices of tobacco, 1907/08-1935/36 are given on p. 137.

827. Australia. Tobacco inquiry committee. Report of Tobacco inquiry committee, 1933, appointed by the Commonwealth government to investigate certain aspects of the tobacco industry in north Queensland.
46pp. Canberra, L. F. Johnston, Commonwealth government printer, 1933. 281.369 Au72

"The Committee was directed to investigate the position of the tobacco industry in North Queensland and to report upon four terms of reference, viz.:- (a) The present costs of production of tobacco leaf in the related districts; (b) The reasons for the excess (if any) of existing production costs over the normal costs of efficient production; (c) The allegations made by the North Queensland Tobacco Growers! Association that tobacco manufacturers were paying unfair prices for the 1932-33 season's production, and/or were refusing to buy good, usable leaf; (d) The obstacles to the efficient production of tobacco leaf in North Queensland." The Committee interpreted the word "production" as meaning "production and sale."

For present, estimated normal, and direct costs of producing tobacco see pp. 12-20. For comparisons of costs of American bright leaf and North Queensland bright leaf, and American dark filler leaf and Australian dark filler leaf see pp. 40-41.

- 828. Cannon, R. C. Conditioning and bulking of tobacco leaf. Queensland Agr. Jour. 49(3): 267-269. March 1938. 23 Q33

  Suggestions for conditioning and bulking tobacco leaf after curing, and location of the bulkshed.
- 829. Coghlan, G. E. Grading tobacco; preparation for market. Victoria (Aust.) Dept. Agr., Jour. 34(8): 394-397, illus. August 1936.
  23 V66J
- 830. Coghlan, G. E. Tobacco crop; topping, suckering, harvesting.
  Victoria (Aust.) Dept. Agr. Jour. 32(3): 109-110, 145. March
  1934. 23 V66J
- 831. Courthope-Giles, R. E. A review of the tobacco growing industry in South Australia. So. Aust. Dept. Agr. Jour. 38(10): 1223-1224, 1226. May 15, 1935. 23 So84

  Reviews the tobacco situation experimental work, and the problem of eradicating "blue mold."
- 832. Courthope-Giles, R. E. Tobacco growing. So. Aust. Dept. Agr. Jour. 40(12): 951-953. July 1937. 23 So84

  From a radio address by R. E. Courthope-Giles on the development of the tobacco growing industry in South Australia.
- 833. Courthope-Giles, R. E. Tobacco growing in the Murray irrigation areas from the year 1931 to 1937. So. Aust. Dept. Agr. Jour. 40(11): 861-863. June 1937. 8 Ag88Re

"Attempts have been made during the past six years to develop the tobacco growing industry in the Murray areas. It will be seen from the...article that the possibility of successful production is principally governed by the quality of the soil." 834. Courthope-Giles, R. E. Tobacco industry. So. Aust. Dept. Agr.
Jour. 40(3): 260-263, illus. October 1936. 23 So84

A radio address in which the author outlined "a few important current features of the tobacco growing industry" in South Australia. Among the things discussed were efforts toward prevention and control of Blue Mold, and the plan to appoint a Federal Tobacco Advisory Committee, whose duties should be "to negotiate with and advise the Commonwealth Government regarding

all matters affecting the Tobacco Growing Industry, to promote the orderly marketing of leaf, and to collect statistics relating to the Industry and distribute them among the growers! or-

835. Courthope-Giles, R. E. The tobacco industry in Australia. So.
Aust. Dept. Agr. Jour. 38(5): 614-616. December 1934. 23 So84
A radio talk in which the writer briefly reviewed the tobacco situation, gave statistics, told of the appropriation of a large sum by the State to further the industry and discussed soils and cultivation of the plants.

ganisations."

- 836. Courthope-Giles, R. E. Tobacco processing. So. Aust. Dept. Agr. Jour. 41(6): 580-583. January 1938. 23 So84

  A radio talk given Dec. 6, 1937, "with the object of assisting those engaged in the production of flue-cured tobacco to obtain better prices for their leaf by improving their methods of handling the cured product." The writer emphasizes the importance of cooperation among tobacco growers.
- 837. A furnace for flue-curing tobacco barns. Agr. Gaz. New South Wales 44(11): 843-844, illus. November 1933. 23 N472
  Gives plans and details of constructing a furnace.
- Agr. Jour. 41(5): 500-502. December 1937. 23 So84

  In addition to cultural information some attention is paid to harvesting and curing.
- 839. McDonald, W. J. B., and Coghlan, G. E. Auction sale of tobacco.

  An analysis of the results. Victoria (Aust.) Dept. Agr. Jour.

  30(7, 9): 333-335, 347, 428-431. July, September 1932.

  23 V66J
- 840. McDonald, W. J. B., and Coghlan, G. E. Tobacco curing barns.
  Plans and specifications. Victoria (Aust.) Dept. Agr. Jour.
  30(9): 432-440. September 1932. 23 V66J

841. McDonald, W. J. B., and Coghlan, G. E. Tobacco growing. I-IX. Victoria (Aust.) Dept. Agr. Jour. 29(8-11): 373-378, 427-433, 472-476, 525-533, 578-585. August-December 1931; 30(1-4): 15-17, 62-66, 123-126, 133, 173-178. January-April 1932. 23 V66J

Contents: I. Soil and climatic conditions: II. Planting the crop; III. Care of the crop; IV. Flue-curing barns; V. Seed selection, harvesting and curing; VI. Bulking down; VII. Preparation for market; VIII. Marketing the leaf; IX. Production costs.

842. McDonald, W. J. B., and Coghlan, G. E. Tobacco growing in East Gippsland. Victoria (Aust.) Dept. Agr. Jour. 30(7): 316-320.

July 1932. 23 V66J

Possibilities in tobacco growing in East Gippsland.

843. Mullett, H. A. The tobacco growing industry. Victoria (Aust.)
Dept. Agr. Jour. 30(4): 157-160. April 1932. 23 V66J

"To sum up, in my view Australia can supply her own requirements of bright flue-cured tobacco...there must be the fullest cooperation between grower and manufacturer...it would seem that a better system of marketing should be instituted. Competition from Queensland must be faced. There will always be a certain amount of instability in the industry while the blue mold problem remains unsolved. Research upon this problem is the industry's most pressing requirement."

- 844. Pollock, N. A. R. Air and sun curing of tobacco leaf. Queensland Agr. Jour. 37(5): 264-268, illus. May 1932. 23 Q33
- 845. Pollock, N. A. R. Quality in Bright tobacco and home grading. Queensland Agr. Jour. 43(6): 551-568; 44(1): 34-36. June-July 1935. 23 Q33
- 846. Queensland. Dept. of agriculture and stock. Tobacco growing in Queensland...86pp., illus. Brisbane, Frederick Phillips, government printer [1932?] 69 Q3

"Reprinted from the 'Queensland Agricultural Journal,' August, 1931."

Bright tobacco, by N. A. R. Pollock, pp. 1-35. (Includes a historical sketch, statistics, information on culture, harvesting, stringing, flue curing, conditioning, bulking, grading, handling, packing, marketing, etc.)

Flue curing barns, by N. A. R. Pollock, pp. 36-46. (In-

cludes plans.)

- 848. Stewart, M. T. Australian market for tobacco. Com. Intel. Jour. 47(1492): 391-394. Sept. 3, 1932. 286.8 C16
  - A report on the expansion of the tobacco industry in Australia, the quality of the leaf, market conditions, Australian customs duties on tobacco leaf, Australian excise duties and tobacco revenue, and future prospects for imported tobacco leaf.
- 849. Tobacco growing. Excise act requirements. Victoria (Aust.) Dept. Agr. Jour. 30(8): 370. August 1932. 23 V66J
  Summarizes main features of the Act.
- 850. Tobacco growing in Victoria. Victoria (Aust.) Dept. Agr. Jour. 33(12): 595-603, 613. December 1935. 23 V66J

This is the report of the Committee appointed by the government of Victoria "to investigate the position of the tobacco growing industry in this State, and to recommend ways and means of rehabilitating the industry."

The committee found that "tobacco growing is a valuable industry to the State and capable of sound expansion,...and the difficulties at present existing are mainly the result of abnormal seasonal conditions and the severe ravages of the Blue Mold disease." 10 recommendations are made for the assistance of the growers.

851. U. S. Dept. of agriculture, Bureau of agricultural economics.

Australian tobacco industry using more domestic leaf. U. S. Dept. Agr., Bur. Agr. Econ., Foreign Crops and Markets 28(17): 436-439. Apr. 23, 1934. 1.9 St2F

Based on a report from Albert M. Doyle, American consult at Sydney, Australia. Developments in production, consumption, and import duties and governmental aid in the Australian tobacco industry are discussed.

# Austria

- 852. Austria. Generaldirektion der tabakregie. Fachliche mitteilungen der Österreichischen tabakregie, April 1901-date. Wien, 1901-date. 286.89 Au7F

  No publications between 1919/20 and 1927/28. Letter Mar. 30, 1927.
- 853. Austria. Generaldirektion der tabakregie. Jahresbericht der Üsterreichischen tabakregie, 1930-1932, 1934-1936. Wien, Üsterreichische staatsdruckerei, 1931-1937. 286.89 Au7J 1930-1932 issued in two parts each.

  Annual statements of the Austrian Government Tobacco Monopoly. The Library of Congress has also a file beginning with 1923.

854. Austrian state tobacco factory, Linz, Austria. Arch. Forum 68(3): 192-199. March 1938. 296.8 B76

There are architectural drawings of the grouping of the buildings of the entire plants, floor plan of the cigarette factory, and a section through the sky lights of the tobacco storehouse. There are photographs (interior and exterior) of several sections of the factory.

A brief description is given of the construction of the building.

855. Benesch, Friedrich. 150 jahre österreichische tabakregie, 1784-1934.

[Hrsg. von der Generaldirektion der österreichischen tabakregie
in Wien. Im amtlichen auftrage verfasst von dr. Friedrich
Benesch. Wien, 1934; 63pp. 281.369 B43

Beilage: Die industriellen und gewerblichen mitarbeiter der Usterreichischen tabakregie.

"An illustrated volume issued in celebration of the 150th anniversary of the Austrian tobacco monopoly. It contains articles on the economic importance of the monopoly, an outline of its history, as well as articles on the production, manufacture, and marketing of tobacco." - U. S. Dept. Agr., Bur. Agr. Econ. Agr. Econ. Lit. 8(7): 475. September 1934.

## Belgium and Belgian Congo

856. Belgium, Ministère de l'agriculture et des classes moyennes, Office de statistique agricole et d'économie rurale. Répartition et rendement des cultures. Animaux de ferme, année 1932. Evaluation provisoire des ensemencements de l'autonomne 1932. Belgium. Ministère de l'Agriculture et des Classes Moyennes. Office de Statistique Agricole et d'Économie Rurale. Publication no. 98, 17pp. Brussels, 1932. 258 B412

A table on p. 6 contains statistics of area, yield per hectare, and production of tobacco, by provinces, 1932, and for Belgium 1927-1932.

857. Belgium. Office centrale de statistique. Annuaire statistique de la Belgique et du Cengo Belge, 1936. Tome LVIII. CXLII, 297pp. Gand, 1936. 258 B41A

The Library of the U. S. Dept. of Agriculture has volumes for 1871-1937.

1871-1910 have title: Annuaire Statistique de la Belgique.
Tobacco statistics for Belgium are given on pp. 142, 156, 160, 168, 171, 176, 180, 182-186, 188-189, 198, 203, 214, of the 1936 volume. Statistics are given for excise taxes, area, production, prices, number of workers in the tobacco industry, sales of tobacco products, consumption, quantity and value of imports and exports, etc.

- 858. Leclef, André. Le tabac au Congo Belge. Culture et Industrie. Institut Supérieur de Commerce St. Ignace. Bulletin d'Études et d'Informations 10(9-10): 297-340. September-October 1933; (11): 493-526. November 1933. 280.8 Ec79

  A study of production and manufacture of tobacco in the Belgian Congo.
- 859. Turcot, Henri. Leaf tobacco trade in Belgium. Com. Intel. Jour. 49(1535): 18-20. July 1, 1933. 286.8 C16

## Brazil

860. Brazil. Directoria de estatística da producão. Revista de economia e estatística, ano 1, no. 1, July 1936-date. Rio de Janeiro, 1936-date. 255.3 Es83

Organ of the Instituto Nacional de Estatística.

This publication carries a section regularly entitled "Séries econômicas," which contains export statistics for tobacco. The October 1937 number, which is the last one received contains figures for January 1935-September 1937.

The April 1937 number has a table which gives production and value of tobacco, by production zones, average 1927-1931, and annually 1932-1936. Production and value figures for 1925-1936, and average 1925-1929, for Brazil are also given in a table in the July 1937 issue.

861. Brazil. Instituto nacional de estatística. Anuario estatístico do Brasil, año III-1937. 889pp. Rio de Janeiro, 1937. 255.3 Ag82Es
The Library of the U. S. Dept. of Agriculture has año I-III,
1908-1937.

Acreage, production, yield per acre, and value statistics for tobacco, by states, 1932-1936, are given on pp. 199-225 of the volume for 1937.

862. Ferreira Barboza, Mario. Paginas economicas. 54pp. Bahia, Imprensa official do estado, 1934. 280.163 F41

This is a report on the economic status of Bahia and Brazil by the Director of Statistics of the State of Bahia.

Lavoura do fumo, pp. 8-9. A table on p. 9 gives statistics of the quantity and value of exports of leaf tobacco from Brazil and Bahia, 1929-1933.

# British West Indies

863. Barnes, A. C. Recent developments in the tobacco industry of Jamaica Jamaica Agr. Soc. Jeur. 41(5): 254-256, 259-260. May 1937. 8 J223

"Address delivered...at the half yearly meeting of the Clarendon Branches Association at Chapelton on April 16th, 1937."

Includes a table which shows production, value, exports and value of exports of tobacco, for Janaica, annually 1927-1936.

- 864. Casserly, F. L. Market for leaf tobacco in Jamaica. Com. Intel.

  Jour. 57(1762): 805-807. Nov. 6, 1937. 286.8 Cl6

  Reviews the prospects of business in Jamaica for Canadian

  leaf tobacco, the domestic industry, types grown, acreage, imports

  of leaf tobacco, and import duties and market conditions.
- 865. Newman, G. A. Market for leaf tobacco in the eastern group of the British West Indies and British Guiana. Com. Intel. Jour. 57 (1764): 888-889. Nov. 20, 1937. 286.8 C16
- 866. Regulations for the export of unmanufactured tobacco. Jamaica Agr. Soc. Jour. 41(4): 193-194, April 1937. 8 J223

  "Reproduced from the Jamaica Gazette Extraordinary, vol. LX, no. 13, Monday, February 15, 1937."
- 867. Winckley, F. W. Tobacco curing. Janaica Agr. Soc. Jour. 41(2&3): 137-139. February-March 1937. 8 J223

  Tobacco Circular No. 4 of the Janaica Department of Science and Agriculture. Jan. 1, 1937.

## Bulgaria

868. Banque nationale de Bulgarie. Bulletin mensuel. January 1938-date. Sofia, 1938-date.

The May 1938 number contains the following statistics relating to tobacco: average monthly production and taxes paid, 1935-1937, January-April 1937 and 1938, and March and April 1937 and 1938; quantity and value of leaf tobacco exported 1936 and 1937 and April 1937 and 1938; etc.

869. Bulgaria. Direction générale de la statistique. Annuaire statistique du Royaume de Bulgarie, XXIX année 1937. 693pp. Sofia, 1937. 267.3 St2An

In Bulgarian and French.

The Library of the U. S. Dept. of Agriculture has volumes for 1909-1937.

Wanting: année 3, 1911.

Among the tobacco statistics given in the 1937 volume are the following: Area, production, and yield, 1896/97-1898/99, 1902/03-1935/36 (pp. 193, 197, 200); production, value and price, specified periods (p. 203); statistics by regions (pp. 206, 208, 210); exports of leaf tobacco, 1907-11, 1932-36, and annually 1932-1936 (p. 214).

870. Bulgaria. Direction générale de la statistique. Bulletin mensuel, année 1, no. 1, October 1908-date. Sofia, 1908-date. 267.3 St2B In French and Bulgarian.

Includes statistics on tobacco. The April 1938 number contains a table, pp. 232-233, showing exports of leaf tobacco in March 1938, by kinds of tobacco and by "provenance du tabac." Other statistics may be found on pp. 201, 203, 229.

871. Bulgaria. Direction générale de la statistique. Statistique agricole ensemencements et récoltes, 1935/36. 88pp. Sofia, 1938. 267.3 St2S

In both French and Bulgarian.

The Library of the U. S. Dept. of Agriculture has volumes for 1897, 1903-1933/34, 1935/36.

Statistics of area, production, yield per acre, and total and average value of tobacco, are given on pp. 42 and 44, by regions and districts.

872. Kozarsko. Durzhavna tiutiuova opitna stantsiia. [Trudove] no. 1-date. Sofiia, 1935-date. 69.9 K84

Added title -pages and summaries in Gorman.

At head of title, no. 1-2: Ministerstvo na narodnoto stopanstvo. Durzhavna tiutiunova opitna stantsiia s. Kozarsko (Ministerium der volkswirtschaft Staatliche versuchsstation für tabakforschung in Kozagsko).

At head of title, no. 3-8: Ministerstvo na zemedelieto i durzhavnite imeti. Durzhavna tiutiunova opitna stanisiia s. Kozarsko(Ministerium der landwirtschaft und staatsdomanen. Staatliche versuchsstation für tabakforschung in Kozarsko) With minor variations.

Some numbers are reprints from various journals. Partial contents:

No. 1: Mehrostickige tabaktrocknungsanlage mit horizontal beweglichen rahmen, by D. Bailoff. 8pp. 1935. Multiple-storied tobacco drying plans with horizontal moveable frames.

No. 2: Einstockige tabaktycchnungsanlage mit horizontal beweglichen rahmen, by D. Ballotf. 7pp. 1935. One-story tobacco drying plan with horizontal novemble frames.

No. 7: Entwarf über die tabakgesetzgebung in Bulgarien, by
D. Balloff. 15pp. 1936. Sketch of tobacco legislation in Bulgaria
No. 10: Ober die bekämpfung des tabakswürgers, by D. Balloff.
1937. On the control of the tobacco destroyer.

No. 11: Materialien über den district tabakssortenbestand in bezirke von Gorna-Djumaja, by D. Balloff. 1937. Materials on the stock of tobacco varieties in the district of Gorna-Djumaja.

873. Mihailoff, Ivan. Tobacco growing and co-operative societies in Bulgaria during 1933. Internatl. Inst. Agr. Monthly Bull. Agr. Econ. and Sociol. [reprint from Internatl. Rev. Agr.] 25(4): 153E-155E. April 1934. 280.29 In83

Statistics show the number of acres planted in tobacco and the yield for 1931-1933. Production by department (region) is shown for 1933. The organization and management of the 16 cooperative tobacco societies and the Agricultural Bank of Bulgaria are described.

874. U. S. Dept. of agriculture, Bureau of agricultural economics.

Bulgaria places tobacco under monopoly control. U. S. Dept. Agr.,

Bur. Agr. Econ. Foreign Crops and Markets 30(8): 201, 202. Feb.

25, 1935. 1.9 St2F

"The Tobacco Monopoly Direction in Bulgaria is empowered to exercise complete monopoly control over domestic tobacco manufacturing plants and to prescribe certain rules governing leaf production and exports, according to the Belgrade Office of the Foreign Agricultural Service. The new monopoly was created by an act dated November 7, 1934."

875. U. S. Dept. of commerce, Bureau of foreign and domestic commerce.

Bulgaria. Government tobacco monopoly established. U. S. Dept.
Com., Bur. For. and Dom. Com., Com. Repts. no. 1, p. 12. Jan.
5, 1935. 157.7 C76D

Gives briefly the provisions of the law of Oct. 31, 1934, establishing a tobacco monopoly. Private industry was to be continued until the end of February or until the monopoly could be brought into operation.

#### Canada

876. Canada Bureau of statistics, Agricultural branch. Commercial tobacco production in Canada - 1936. 3pp., processed. cottawa, 1937?]
253 C1625C

Reviews production, and crop conditions and gives statistics of the commercial acreage, production, and yield of tobacco in Canada, by provinces, and by types of tobacco, for 1936; acreage and production, by provinces, 1933-1936; and farm prices, by types of tobacco, 1930-1936.

The Library of the U. S. Dept. of Agriculture has also reports for 1931-1934, a preliminary report for 1935; and also preliminary reports entitled "Canadian Tobacco Production," for 1930 and 1931, and "Canadian Tobacco Crop of 1926."

The Monthly Bulletin of Agricultural Statistics, v. 30, no. 347, July 1937, p. 216, published by the Agricultural Branch of the Dominion Bureau of Statistics, contains statistics of acreage, production, yield, and value of Canadian tobacco, by provinces, and acreage and production, by types of tobacco, for the years 1934-1936.

1930-date have also at head of title: Department of Agriculture, Experimental Farms Branch, Tobacco Division.

877. Canada Dept. of agriculture. The agricultural situation and outlook 1938. 73pp. Ottawa, 1938. 281.9 Cl63

Issued in cooperation with the Department of Trade and Commerce. Tobacco (production, domestic market, export market, foreign

competition), pp. 71-73.

The Library of the U. S. Dept. of Agriculture also has reports for 1934-1937; Statistical Data Supplementary to the Agricultural Situation and Outlook 1936; and Canada Agricultural Situation and Outlook 1937, Charts.

878. Canada Dept. of agriculture, [Experimental farms branch?] Tobacco division. Canadian tobacco industry statistics, January 1938. llpp., processed. Ottawa; 1938. 253 Ag84

The Library of U. S. Dept. of Agriculture also has reports for 1935 and 1936. None published between August 1936 and January 1938.

The 1938 report contains statistics as follows: acreage, production, average farm price per pound, and value, of leaf tobacco, all types, flue-cured, burley, dark air and fire-cured, cigar leaf, large pipe, and small pipe, 1927-1937; farm prices of the various types, 1930-1936; imports of raw leaf, 1923-1936; imports of raw leaf, by types, 1934-1936; exports of raw leaf, 1923-1936; exports of leaf tobacco, by types, and by countries, 1934-1936; statistics of the manufacturing industry, 1926, 1928, 1930; source of raw leaf used in domestic manufacture, 1921-1935; domestic raw leaf in various products, 1927-1935; production and value of manufactured tobacco, 1923-1935; stocks of unmanufactured leaf on hand, total and by types, 1934-1937; leaf taken for manufacture, 1935-1937; quantities of tobacco removed for consumption; estimated per capita consumption of various tobacco products, 1930-1937; national revenue from tobacco, 1920-1936; excise duties; excise taxes; item no. 142 of Canadian customs tariff; customs tariff on tobacco, United Kingdom.

879. Canada Dept. of agriculture, Experimental farms branch, Tobacco division. "The lighter" [quarterly] v. 5, no. 1, Jan. 30, 1935—date. Processed. Ottawa, 1935—date. 286.89 Cl6
On cover: Issued by the Tobacco Service of the Department of

Agriculture, Canada.

Formerly issued bi-monthly.

880. Canada Dept. of trade and commerce, Dominion bureau of statistics,
General manufactures branch. Food products, beverages, rubber,
tobacco and miscellaneous manufactures based on vegetable products
1928-33. 176pp. Ottawa, J. O. Patenaude, printer to the King's
most excellent majesty, 1936. 253 St28

"Census of Industry."

The Library of the U. S. Dept. of Agriculture also has a similar publication covering the years 1917-1927.

Tobacco Industries, ch. VIII, pp. 162-172. The following is the opening paragraph in this chapter:

"The tobacco industries in Canada are divided into two distinct divisions and the statistics under this heading are, therefore, separated into two parts. The first set of tables covers all firms engaged in the manufacture of smoking and chewing tobacco, snuff, cigars and cigarettes. The second set of tables entitled "Tobacco Processing and Packing", covers the firms engaged only in operations which consist of the processing of the green leaf tobacco into the state where it is in a fit condition to undergo the final state of manufacture into the finished article."

881. Canada Dept. of trade and commerce, Dominion bureau of statistics,
General manufactures branch. Report on the tobacco industries
in Canada 1936. 25pp., processed. Ottawa, 1938. 253 C332I
, "Census of Industry."

The Library of the U. S. Dept. of Agriculture also has reports for 1918-1935.

"The tobacco industries in Canada are divided into two distinct operations and this report [1936] is separated into two sections accordingly. Section 1 covers the operations of all firms engaged in the manufacture of tobacco, smoking and chewing, snuff, cigars and cigarettes. Section 2 deals with the preliminary operations which consist of the processing and packing of raw leaf tobacco." - p. 1.

A list giving the name, location and main products of firms reporting the manufacture of tobacco, cigars and cigarettes in Canada in 1936 is given on pp. 16-18.

A list of firms engaged in the processing and packing of tobacco in Canada in 1936 is given on p. 25.

882. Canada Dept. of trade and commerce, Dominion bureau of statistics,
General manufactures branch. Stocks and consumption of unmanufactured tobacco during the quarter ending March 31, 1935-March
31, 1938. Processed. Ottawa, 1935-1938. 253 St29

In English and French.

The report for March 1938 contains five tables which give the following statistics: Stocks of unmanufactured tobacco on hand, by quarters June 30, 1934-Mar. 31, 1938; stocks on hand, by types, quarterly, June 30, 1934-Mar. 31, 1938; stocks and consumption, by types, for the quarter ending Mar. 31, 1938, Mar. 31, 1937, and Dec. 31, 1937. Statistics are given for both Canadian and imported tobacco.

The Library of the U. S. Dept. of Agriculture has also two earlier reports with the titles: Stocks of unmanufactured tobacco on hand, June 30, 1934, and September 30, 1934; Stocks of unmanufactured tobacco on hand, December 31, 1934.

883. Canada Dominion experimental station, Harrow, Ontario. Distribution of tobacco acreages in Ontario 1937. folded sheet, processed.

Harrow, Ontario, Published by authority of the Hon. W. D. Euler,
M.P., Minister of trade and commerce [19387]

Issued in cooperation with the Dominion Bureau of Statistics.

Issued in cooperation with the Dominion Bureau of Statistics.

Contains two maps which show Ontario tobacco production areas,
1937, for the old and new belts; and a table showing for the
different townships acreage of burley, dark and flue tobacco, 1937.

- 884. Canada Dominion marketing board. Guide to the preparation of marketing schemes under the Natural products marketing act, 1934, and summary of schemes approved under the act, by the Dominion marketing board to September 1, 1935. 16pp. Ottawa [1935.] 280.3 Cl65G Ontario flue-cured tobacco scheme, pp. 11-12.

  Ontario burley tobacco marketing scheme, p. 16.
- 885. Canada. Parliament, House of commons, Royal commission on price spreads.

  Report. 506pp. Ottawa, J. O. Patenaude, printer to the King's

  most excellent majesty, 1935. 284,3 6164R

Industry, ch. IV, pp. 45-104. The tobacco industry (general conditions complete structure, profits and policy of the Imperial Tobacco Company), pp. 50-54. See also pp. 115-116 for wages and profits in the tobacco industry.

The Primary Producer, on. VI, pp. 143-199. The tobacco grower (production in Canada, grower organization, the tobacco grower in Quebec, the flue-cured marketing agreement, 1934), pp. 147-153.

Statistics of number of wage-earners, average annual wages, and actual weekly earnings in selected establishments are given in tables 48, 49, and 49a, pp. 377-379.

886. Canada. Parliament, House of commons. Special committee on price spreads and mass buying. Proceedings and evidence. 3v. (3936pp.)
Ottawa, J. O. Patenaude. printer to the King's most excellent majesty, 1934. 284.3 C165

For the hearings on the tobacco industry see pp. 9-10, 1137-1251, 1295-1319 (v. 1), 1437-1936 (v.2).

Itemized cost of producing one acre of flue-cured tobacco, and net profits of the Imperial Tobacco Company, p. 1315.

Price index numbers and actual prices of tobacco, 1926-1933, pp. 1440-1441.

Brief submitted by Mr. G. Miller, President of the Imperial Tobacco Company of Canada, Limited, pp. 1598-1623.

887. Canadian tobacco. Agr. and Indus. Prog. in Canada 15(6): 85-86.
June 1933. 253 Ag82

A report on the tobacco crop of 1932 with comparisons for other years. Statistics are given on the types of tobacco, pounds produced and value. Statistics are also given on the 1931 manufacture of tobacco.

888. Cole, D. S. Increasing United Kingdom imports of Canadian tobacco.

Com. Intel. Jour. 49(1548): 531-532. Sept. 30, 1933. 286.8 Cl6

This report deals with the period from January 1 to June
30, 1933.

Statistics of consumption of Empire tobaccos, imports, warehouse deliveries, stocks, etc., in the United Kingdom are given.

- 889. Eggleston, Wilfrid. Five marketing plans operating as year opens.

  Farm marketing schemes now in action outlined. British Columbia,

  Maritimes and Ontario mainly affected by plans already approved.

  United Farmer 15(1): 1, 9. Jan. 4, 1935. 280.28 Un32

  Contains a paragraph on the Ontario tobacco scheme.
- 890. English, J. H. Canadian tobacco. Reduced output and improved quality. Empire Production and Export, no. 215, pp. 136-138. August 1934. 286.8 Em7

"Attention is called to the fact that tobacco growing is a leading industry in Canada. A result of a recent parliamentary inquiry into the tobacco industry has been a tentative agreement between the growers and manufacturers for the improvement of marketing conditions. As a result effective from September 1, 1934, for three years, the manufacturers agreed to purchase an amount of leaf green weight equal to their purchases of the previous year's crop, and at a net average price of not less than 27 cants per lb. An acreage reduction of about 15 percent is anticipated for the current year." - U. S. Dept. Agr., Bur. Agr. Econ. Agr. Econ. Lit. 8(9): 730. November 1934.

891. Hudgins, Bert. Tobacco growing in southwestern Ontario. Econ. Geogr. 14(3): 223-232, maps. July 1938. 278.8 Ec7

Discusses the location of tobacco growing in southwestern Ontario, soils, climate, growing and harvesting, human factors, diseases and insect pests, production and markets, and the future of the industry.

892. MacRae, N. A. Tobacco growing in Canada...Canada. Dept. Agr. Bull. (n.s.) 176, 45pp., illus. Ottawa, 1935. 7 C16B

Does not deal exhaustively with the subject but gives general information on historical aspects, types and varieties, producing areas, climate, soils and fertilizers, seed-beds, cultural operations, harvesting, seed production, curing, preparation for market, and diseases and insects affecting tobacco.

893. Major, T. G. Some factors influencing the export of Canadian tobacco. Canad. Soc. Agr. Econ. Proc. (1934)6: 99-105. 281.9 C16

Discusses the historical development of the tobacco industry in Canada, areas of production and types grown, trends of production since the war, expansion of the export trade between 1921 and 1929,

recent developments, and factors affecting further growth of export trade. Under the last named subject are discussed climate and soil, production costs, domestic market, Empire and foreign competition, and economic nationalism.

894. Major, T. G. Trends in the Canadian tobacco industry, 1920-1934.
Canada Dept. Agr. Pub. 487 (Farmers Bull. 5), 32pp. Ottawa,
1936. 7 C16F

Early development, areas of production, and types, developments in the leaf production industry, prices, cost of production and return per acre, the domestic market and the export trade in leaf tobacco are discussed. Conditions in the United States, Southern Rhodesia, Nyasaland, and British India are more briefly discussed. Accompanied by 39 statistical tables.

- 895. Musgrave, J. E. T. Canadian tobacco. Canad. Geogr. Jour. 8(6): 277-289, illus. June 1934. Libr. Cong. (Gl.C3)

  This article is mainly concerned with tobacco in the "new belt" of Norfolk County and the adjoining parts of Oxford and Elgin, Ontario. It is illustrated by photographs and a map of the Norfolk flue-cured tobacco area.
- 896. A new deal in marketing farm products. Farmer's Advocate 69(3001):
  595, 616. Oct. 25, 1934. 7 F22
  A description of the marketing scheme of the flue-cured tobacco growers of Ontario.
- 897. Schaben, Leo J. Canada expands agricultural marketing control.

  U. S. Dept. Agr., Bur. Agr. Econ., Foreign Crops and Markets

  30(22): 614-626. June 3, 1935. 1.9 St2F

  The Ontario unmanufactured flue-cured tobacco scheme, approved on October 26, 1934, is explained on pp. 619-620.
- 898. [Scythes, E. C.] Canadian flue cured tobacco. Successful working of the Ontario marketing scheme. Empire Producer no. 246, pp. 211-213. November 1936. 286.8 Em7

Abstract of an address given at a meeting of the Council of the Tobacco Federation of the British Empire.

"The purpose of the scheme is to regulate production of fluecured tobacco to known market requirements in Canada and abroad and to secure a predetermined minimum average price for the growers."

899. Symons, John W. Canadian v. American flue-cured tobacco. Comparison of chemical constituents and primary prices. Canad. Chem. and Metall. 19(10): 259-261. October 1935. 381 C16

Tobacco factory design. Engin. News-Rec. 119(5): 179-180, illus. 900. July 29. 1937. 290.8 En34

> Glass block walls, air conditioning, concrete structure and special hardwood floors, are used in this modern industrial building which is an extension of the plant of the Imperial Tobacco Company of Canada, Ltd., located in Montreal.

Tobacco troubles. Business Week, no. 246, p. 23. May 19, 1934. 280.8 Sy8

Brief account of the Canadian government's investigation of price spreads. At the time of the article the Stevens committee was studying the Imperial Tobacco Co.

## Ceylon

Ceylon. Registrar general's dept. Annual general report for 1936 on 902. the economic, social, and general conditions of the island. 163pp., illus. Colombo, 1937. 272 C333

The Library of the U. S. Dept. of Agriculture has reports for

1924, 1926-1931, 1933-1936.

The present report contains a section on the area, localities and cultivation of tobacco in Ceylon, pp. 40-42. Statistics of exports of burley tobacco to England, 1924-1934 are given. Statistics of the quantity, value, and duties on, of tobacco (manufactured and unmanufactured) imported for home consumption, 1935 and 1936 are given on p. 72. Statistics of tobacco products and unmanufactured tobacco cleared for home consumption, 1927-1936 are given on p. 79.

#### Chile

903. Chile. Direccion general de estadistica. Anuario estadistico de Chile and 1934, volumen III, Agricultura e industrias agropecuarias año agricola 1934-35. 79pp. Santiago de Chile, 1936. 255.4 In25E The Library of the U. S. Dept. of Agriculture has volumes for 1907-08 - 1934/35.

Title varies.

Statistics of acreage, number of cultivators, production (total and by classes), and yield per acre of tobacco, by communes and provinces, 1933/34, are given on p. 58 of the Anuario for 1934.

#### China

904. Chen, Chunjen C. Tobacco-growing in Shantung. Chinese Econ. Jour. 10(1): 37-44. January 1932. 280.8 C442

Contains information on the tobacco-growing districts, exports, grades of tobacco, marketing, currency used in tobacco marketing, drying-plants and the drying process, and taxes and transportation.

- 905. China. Ministry of industry, Bureau of foreign trade. China industrial handbooks, Chekiang; second series of the reports by the national industrial investigation. 954pp. Shanghai, 1935. 269.1 In24C

  Tobacco, ch. XIII, pp. 340-341. Brief information on cultivation and picking, kinds of tobacco grown in Chekiang Province, packing, and markets for tobacco produced in the Province. Statistics of area, yield, average price per picul, and total value, by prefectures are given.

  Tobacco Factories, ch. XVI, pp. 618-620.
- 906. Chinese cigarette factories in Shanghai. Chinese Econ. Jcur. 11(6):
  425-435. December 1932. 280.8 C442
  Reviews the growth of the industry, present conditions,
  capital, machinery and capacity, wages of workers, sources and
  cost of raw materials, supplies of tobacco leaf, factory output,
  manufacturing processes, brands and prices, distribution of the
  products, and taxation on tobacco.
- 907. Chung-Jui Chi. Cigarette industry in China. Chinese Econ. Jour. 16(6): 629-639. June 1935. 280.8 C442

  Statistical tables give the following data: number of cigarette companies with and without factories, 1931-1934; number of cigarette machines, number of operatives, and capital of the most important companies; distribution of shipments by various companies during January 1935; shipments of cigarettes under consolidated tax bureau for Kiangsu, Chekiang and Anhwei, 1931; consolidated tax in force during varying periods.
- 908. Cigar manufacture in Shanghai. Chinese Econ. Jour. 12(6): 626-635.

  June 1933. 280.8 C442

  Discusses present conditions, raw materials, the manufacturing process, brands and prices, consumption in 1931, and taxes.
- 909. Duclos, V. E. Market for tobacco in Hongkong. Com. Intel. Jour. 48(1524): 559-560. Apr. 15, 1933. 286.6 C16
  Gives quantity and value of cigarettes, cigars, and prepared and raw tobacco imported by Hongkong in 1932.
- 910. Gapp, F. W. Market for American tobacco in China decreasing: consumption of Chinese tobacco on upgrade. China Weekly Rev. 81 (6): 195. July 10, 1937. Libr. Cong. (DS501.C5)
- 911. Rossiter, Fred J. The Sino-Japanese conflict Effect on Chinese agricultural production and trade. U. S. Dept. Agr., Bur. Agr. Econ. Foreign Agr. 2(4): 199-206, April 1938, processed. 1.9 Ec7For

See pp. 205-206 for references to the outlook for tobacco.

- 912. Scott, H. A. Tobacco trade of central China. Com. Intel. Jour. 54(1678): 517-522. Mar. 28, 1936. 286.8 Cl6
  Cigarette and cigar trade of central China.
- 913. Tobacco monopoly set up by one Chinese Province. Jour. Commerce [N.Y.]
  168: 3. Apr. 3, 1936. 286.8 J82
  "The first step toward the establishment of a tobacco monopoly in China was the inauguration on March 15 of a leaf tobacco monopoly

"The first step toward the establishment of a tobacco monopoly in China was the inauguration on March 15 of a leaf tobacco monopoly by the Provincial Government in Kwantung, according to a radiogram to the Bureau of Agricultural Economics from its Shanghai office. Reports indicate that the provincial monopoly was established with the consent and approval of the Chinese National Government."

914. Tobacco production and marketing in China. Chinese Econ. Jour. 16(4-5): 407-420, 531-543. April-May 1935. 280.8 C442

Statistical tables show the following: relative ratios of tobacco leaf handled, 1926-1933; area under cultivation and production in 19 provinces, according to latest figures (price and value are also given for some provinces); prices in producing districting and distributing centers, for a series of years; cost of shipping: imports and exports for a series of years.

915. Tobacco production and trade. Chinese Econ. Jour. and Bull. 20(2): 121-139. February 1937. 280.8 C442

Information is given on the area and production of tobacco, marketing, and imports and exports of tobacco products. Information is given for the provinces, with the exception of imports and exports.

916. Trade, finance & reconstruction. Economic China in 1934. People's Trib. (n.s.) 9(2): 117-141. Apr. 16, 1935. 280.8 P39

"Based on the annual report of the Bank of China issued on

March 30, 1935."

Cigarette industry, pp. 139-140.

Statistics of the value of imports of tobacco leaf, 1934, and decrease as compared with 1933 and value of exports of tobacco leaf, 1934, and increase as compared with 1933 are given on pp. 130 and 132.

- 917. Whang, P. K. Tobacco and cigarettes in China. China Weekly Rev. 61: 358-359. Aug. 6, 1932. Libr. Cong. (DS501.C5)

  Not examined.
- 918. Wolf, Henry M. The tobacco industry in China. Chinese Econ. Jour. 14(1): 90-104. January 1934. 280.8 C442

"China is not producing sufficient tobacco to satisfy her own requirements, and consumers and manufacturers have to depend on imported leaf." A brief survey of conditions is given in countries in which tobacco is a monopoly.

Statistics of imports into and exports from, China of tobacco products, imports of cigars by countries into China, acreage, yield per acre, and production of tobacco, by countries, are given.

## Colombia

919. Colombia. Laws, statutes, etc. La industria del tabaco ante la legislatura de 1936. 29pp. Bogota, Imprenta nacional, 1937. U. S. Dept. Com. Library (HD9144 C72A4)

This compilation on the tobacco industry before the 1936 Legislature contains the following laws and reports: 1. Law for imposing on the Departments the obligation of promoting the scientific cultivation and development of tobacco, and the report on the law presented by Senator Belisario Zafra; 2. Law for the protection of the tobacco industry, with the report presented by Senator Belisario Zafra; 3. Report of the Ministry of Finance on the preceding law for the protection of the tobacco industry; and 4. Law for extending and reforming Laws no. 10 of 1909, 33 of 1916, and 14 of 1917, with the report on the law presented by Senators Humberto Gómez Naranjo and Carlos V. Rey. The provisions of this law include reference to the maximum tax that can be applied to tobacco consumption, and the prohibition to the Departments to establish extensions, reductions, premiums, bounties or bonuses in favor of producers or manufacturers of tobacco and tobacco products. - Helen E. Hennefrund.

920. Colombia. Ministerio de relaciones exteriores, Seccion comercial, Servicio de informacion. La industria del tabaco en Colombia. 51pp. Bogotá, Imprenta nacional, 1936. (Monografia no. 2) U. S. Dept. Com. Library (HD 9144 C72A5)

Partial contents (translated): Cultivation of tobacco, pp. 5-6; Production and consumption of tobacco in the departments; Important factories of the country, pp. 31-38; Comment on tobacco legislation of the departments, pp. 39-44; Exportation of tobacco, pp. 45-48; Importation of manufactured tobacco, pp. 49-51; Chart showing production of raw tobacco, cigars and cigarettes, by departments in 1934.

921. Federación nacional de industriales. Plebiscito nacional de defensa de las industrias columbianas. El problema del tabaco. 492pp.

[Bogota, 1938] U. S. Dept. Com. Libr. (HD9144.C72F4)

Not available for examination.

#### Cuba

922. Agete, Fernando. Estudio economico de una explotacion de tabaco.

Revista de Agricultura (Cuba) 15(9): 5-14. December 1934.

8 Ag88Re

Economic study of a tobacco plantation in Cuba, with costs give

in detail.

923. Cuba. Comisión nacional de propaganda y defensa del tabaco Habano. Cosecha de tabaco de 1937. Revista de Agricultura (Cuba) 20 (8-9): 121-126. August-September 1937. 8 Ag88Re

A statistical report of area and production of tobacco in the Vueltabajo zone of Cuba and its sub-zones. Some comparable figures are also given for 1936.

For "Cosecha tabacalera de 1935 a 1936" see Revista de Agricultura 20(2): 128-129. February 1937.

924. Cuba. Comisión nacional de propaganda y defensa del tabaco Habano.

Memoria de los trabajos realizados del 1º. de mayo de 1933,
al 30 de abril de 1934. 267pp. Habana, 1934. U. S. Dept. Com.
Library (HD 9144 C9A2)

The Library of the U.S. Dept. of Commerce has Memoria for

1928/29, 1930/31-1933/34.

Partial contents (translation): Measures taken for the expansion of foreign commerce in tobacco, pp. 15-75; protection of the tobacco industry in national territory, pp. 99-105; agriculture, pp. 109-196; statistics, pp. 221-267. Contains statistics of consumption, and exports of tobacco and tobacco products for a series of years.

Resumen analitico del consumo nacional de tabaco y sus productos 1929-1933, pp. 247-251.

925. Cuba. Comisión nacional de propaganda y defensa del tabaco Habano.

Resumen analitico de las exportaciones de tabaco y sus productos durante el año de 1930, 1931, 1933. Processed. La Habana, 1931-1934. 254.8 C8992

Consumption figures, monthly February 1933-August 1937 (with annual totals), and import figures monthly February 1934-August 1937 (with annual totals), and exports of manufactured tobacco from different Cuban ports, for the month, are given in Revista de Agricultura (Cuba) 21(1): 91-94. February 1938.

926. Cuba. Comisión nacional de propaganda y defensa del tabaco Habano.
Resumen analitico del consumo nacional de tabaco y sus productos,
1929-1933. 6pp., processed. Habana, Mar. 20, 1934. 254.8 C8992
Contains tables in the text showing consumption and export.
A folded table following p. 6 gives statistics of exports and
consumption of raw and manufactured tobacco, 1929-1933.

Also in Cuba. Comisión nacional de propaganda y defensa del tabaco Habano. Memoria, 1933/34, pp. 247-251.

927. Cuba. Secretaría de agricultura. Las reformas agrícolas. Cuba. Secretaría de Agricultura. Revista de Agricultura 21(1): 3-8. January 1938. 8 Ag88Re

"Contains an outline of the three-year plan as it affects agriculture. It includes regulation of the sugar industry, land survey, distribution, and settlement, organization of agricultural cooperatives, leasing regulations, reforestation, agricultural

instruction, development of livestock raising, beekeeping, production of tobacco, coffee, cocoa and small fruits, and reclamation and settlement of inundated land." - U. S. Dept. Agr., Bur. Agr. Econ., Agr. Econ. Lit. 12(6): 596. June 1938.

928. Cuba. Secretaría de agricultura, Negociado de estadistica y economia agricola e industrial, Subnegociado de estadistica tabacalera. Estado demostrativo de la produccion de cigarros en el año 1937 segun los partes de 24 fabricas registrados en nuestros indices y su comparacion con el año 1936. Revista de Agricultura (Cuba) 21(1): 91. February 1938. 8 Ag88Re

This is a table which gives statistics of the production of cigars monthly for 1936 and total compared with the years 1937 and 1938, for 24 Cuban factories.

- 929. Grounaeur, Enrique L. La fermentación del tabaco. La Hacienda 29 (2): 48-49, illus. February 1934. 6 Hll
- 930. Monteagudo, Rafael Abadal. Puntos esenciales que ha de contener una ley tabacalera. Revista de Agricultura (Cuba) 21(4): 116-122. April 1938. 8 Ag88Re

"It is suggested that a law which would effectively control the production, consumption and exportation of tobacco would be an ideal one, because through a knowledge of these three factors, exact figures could be prepared without the need for taking account of other unnecessary and complicated details. The difference between production, and export and consumption would give the surplus or stock at hand and would regulate plantings. The creation of a special fund for financing the small tobacco grower is another need, according to the author." - U. S. Dept. Agr., Bur. Agr. Econ., Agr. Econ. Lit. 12(7):796. September 1938.

- 931. Tobacco experiment station in Cuba. Pan Amer. Union Bull. 71(6): 502. June 1937. 150.9 M76

  Notes the establishment on January 31, 1937 of a tobacco experiment station in Cuba.
- 932. Wakefield, Roberta P. Some factors in Cuba's foreign trade. Econ. Geogr. 13(2): 109-131. April 1937. 278.8 Ec7

  A description of the provinces of the island of Cuba and the crops that are raised and the foreign trade of the island. Tobacco, which is second in importance, is the product for which Cuba is best known. Some statistics are given on tobacco exports in various years. (p. 112)

## Cyprus

933. Hamilton, Douglas. The cigarette industry in Cyprus. Great Britain and the East 48(1341): 21. Feb. 4, 1937, sup. 286.8 N27

## Czechoslovakia

934. Czechoslovak Republic. Státní úřad statistický. Annuaire statistique de la République Tchécoslovaque publié par l'Office de statistique de la République Tchécoslovaque. 1938. 334pp. Prague, 1938. 266.8 StlAn

The Library of the U. S. Dept. of Agriculture has volumes for 1934-1938.

Preceded by Manuel Statistique, v. 1-v. 4. (266.8 St1M)
Contains statistics of acreage, production, yield, and prices
of leaf tobacco; consumption, production, prices, etc., of manufactured tobacco; and statistics relating to the tobacco monopoly.
For page references consult the index under subject "tabac."

- 935. Czechoslovak Republic. Ustrední reditelství tabákové režie v Praze.

  Statisticka čs. tabákového monopolu za správní rok 1921-1934.

  V Praze, 1922-1935. Libr. Cong. (HD9145.C8A3)

  Contains official statistics of production, prices, and sales of tobacco in Czechoslovakia.
- 936. Czechoslovak Republic. Ústřední ředitelství tabákové rezie v Praze.

  Věstník Ceskoslovenské tabákové rezie, ročník I, číslo 1, 4, 1928
  ročník VII, číslo 4, 1934. v Praze, 1928-1934. Libr. Cong.

  (Documents Div.)

  Quarterly report of the "Tabákové Rezie" of Czechoslovakia.

#### Denmark

937. Denmark. Statistiske departement. Statistisk aarbog, 1937. Annuaire statistique 1937. 288pp. København, 1937. 257.1 St2

The Library of the U. S. Dept. of Agriculture has volumes

for 1896-1937.

Table of contents, index, and table headings and notes in both Danish and French.

Contains statistics of production, value, imports, consumption, and revenue from stamp duty for tobacco products. Data given are mainly for the years 1934-1936. For page references consult the index under subjects cigares, cigarettes, and tabac.

The June 13, 1938, issue (pp. 157-160) of Statistiske Efterretninger, also issued by the Statistiske Departement, contains statistics of manufactured tobacco for the years 1935-1937.

938. MacDonald, S. G. Tobacco industry in Denmark. Com. Intel. Jour. 49(1552): 709-711. Oct. 28, 1933. 286.8 C16
Gives statistics of production, exports, and consumption of

tobacco products, and imports of raw tobacco in Denmark.

## Dominican Republic

939. U. S. Dept. of commerce, Bureau of foreign and domestic commerce. Dominican Republic. Government tobacco monopoly established. U. S. Dept. Com., Bur. Foreign and Dom. Com., Com. Repts, no. 36, p. 155. Sept. 8, 1934. 157.7 C76D

A regulation issued by the President of the Dominican Republic dated July 7, established a tobacco monopoly. This act was

authorized under law no. 712 of June 22, 1934.

## Ecuador

940. Ecuador. Direccion general de estancos. Informe...sobre la administración de estos ramos durante el ano de 1935. 50pp., illus. [Quito, 1936] U. S. Dept. Com. Libr. (HJ 3838 E2A3)

The Library of the U. S. Dept. of Commerce has Informe for 1934-1936.

Estanco de tabaco.- Movimiento de especies, pp. 36-42. Contains statistics of the production of raw tobacco by classes and . provinces;1933-1935; summary of expenditure for raw tobacco by classes and provinces, 1933-1935; production and consumption of cigars and cigarettes, 1934 and 1935. Statistical material also found on pp. 45-47.

Illustrated by photographs and colored charts. See VIII-X

for tobacco.

#### Estonia

- 941. Pikner, V. Tobacco imports and changes in consumption [Estonia.] Konjunktuur, no. 19(6): 414-421. June 6, 1936. 280.8 K83
- 942. U. S. Dept. of commerce, Bureau of foreign and domestic commerce. Estonia. Licenses required for imports of tobacco and some additional products. U. S. Dept. Com., Bur. Foreign and Dom. Com., Com. Repts, no. 9, p. 511. Feb. 29, 1932. 157.7 C76D "Effective December 16, 1931, leaf tobacco and tobacco stalks, as well as preserved fruits and canned vegetables and fish, animal casings and some other items were added to the list of articles which may be imported into Estonia only upon special license, by a Government decree of December 14, 1931."

#### Europe

943. Arcoleo, F. International organisation of the market of Oriental tobaccos. Internatl. Inst. Agr. Monthly Bull. Agr. Econ. and Sociol. reprint from Internatl. Rev. Agr. 29(3): 123E-140E. March 1938.

"Summary.- Oriental tobaccos. - Production and trade of Bulgaria, Greece and Turkey from 1912 to 1930. - The first and second Inter-Balkan conferences. - The Stresa Conference. - Report of the Special Committee of 1933. - The Central Office of Oriental tobaccos. - Production and trade of Bulgaria, Greece and Turkey from 1931 to 1937." - p. 123E.

Accompanied by tables showing production of Oriental tobacco in, and exports of Oriental tobaccos from, Bulgaria, Greece, and Turkey, annually 1920-1937; exports of leaf tobacco from Bulgaria, Greece and Turkey, by country of destination, annually 1923-1933; importance of the tobacco exports of Bulgaria, Greece, and Turkey.

944. Bitzer, Erwin. Der tabak in Mitteleuropa, mit besonderer berücksichtigung Deutschlands; eine wirtschaftgeographische untersuchung. 126pp., illus. Ochsenfurt am Main, 1933. 69 B54

Inaug.-diss.-Universität Tirsburg.
"Quellon-verzoichnis", pp. 117-119.

Der tabak bis zum fertigerzeugnis (handel, verkehr, gewerbe, verbrauch), pp. 89-112. (Trade, manufacturing and consumption of tobacco in Germany, Holland, Belgium, France, Switzerland, Czechoslovakia, and Poland.)

Charts and maps on pp. 121-126.

945. Hutson, John B. Consumption and production of tobacco in Europe. U. S. Dert. Agr. Tech. Bull. 587, 115pp., illus. Washington, D. C., 1937.

Contents: Changes in the European consumption of tobacco, 1913-32, and their causes (topes of tobacco used in Europe, uses of United States tobacco in Europe, consumer preferences by region, changes in the consumption of tobacco products, consumption per capita, relation of prices of tobacco products to consumption, trade restrictions and their effects on consumption), pp. 2-21; Production and classification of Humapean leaf tobacco, pp. 21-33; Development in the European tobacco industry by countries, pp. 33-113; Total imports of leaf tobacco into Europe, pp. 113-114.

Accompanied by numerous statistical tables showing consumption of leaf tobacco, by type or source; consumption of tobacco products; per capita consumption; average retail price of tobacco products; production of leaf tobacco; imports and stocks of leaf tobacco; exports of tobacco products; bonded warehouse receipts and deliveries of leaf tobacco; re-exports of tobacco; etc. for the different countries, for specified years.

Illustrated by photograph, and maps.

946. Institut für konjunkturforschung. Zur wirtschaftslage in Südosteuropa. Institut für Konjunkturforschung. Wochenbericht 11(18): 145-146. Berlin, May 4, 1938. 280.9 B45W

"Statistics are given of area, population, income, grain

harvest, industrial production, wholesale prices, import and export in Hungary, Rumania, Yugoslavia, Bulgaria, and Greece, and of tobacco and cotton production in Bulgaria and Greece." - U. S. Dept. Agr., Bur. Agr. Econ., Agr. Econ. Lit. 12(6): 617. June 1938.

947. League of nations, Commission of enquiry for European union. Report by the Committee instructed to examine the problem of eastern European tobacco. 5pp. Geneva, Mar. 29, 1933. (C.219.M.110. 1933.VII. (C.E.U.E.86)) Libr. Cong. (HD9130.L4)

The committee paid special attention to these three points:
"(1) Extension of the marketing of oriental tobacco; (2) Amendment of fiscal or Customs provisions affecting it; (3) Measures of organisation in producing countries."

948. Minneman, Paul George. The European tobacco situation. U. S. Dept. Agr., Bur. Agr. Econ., Foreign Crops and Markets 33(14): 401-412. Oct. 5, 1936. 1.9 St2F

The tobacco situation is reviewed for the various countries of Europe with the exception of the Balkan States. In these States—Bulgaria, Yugoslavia, Rumania and Greece — monopolies in 1934 ordered plantings to be reduced "so that burdensone accumulations of stocks might be reduced. In 1935, when stocks had been adjusted, plantings were again permitted at or near the former level," A table shows the acreage in these countries in tobacco in 1929-1933 (average), 1934, and 1935.

A table shows acreage, production, net imports, and imports from the United States, and consumption of tobacco products for Germany, 1931-1935, and January-June 1936.

- 949. Minneman, Paul George. Will fog over Europe curtail export rise?
  Tobacco 106(13): 17-18, 88-89. Mar. 31, 1938. 286.89 T557
  Not examined.
- 950. U. S. Dept. of agriculture, Bureau of agricultural economics.

  The tobacco situation in Europe and market prospects for United States leaf. U. S. Dept. Agr., Bur. Agr. Econ., Foreign Crops and Markets 35(27): 481-494, Dec. 31, 1937, sup. 1.9 St2F

  Subtopics: Increasing consumption in Europe; European stocks of United States leaf; European crop slightly smaller; outlook for United States leaf, by types (flue-cured, burley, Maryland, and fire-cured and other dark types); tobacco situation in the United Kingdom, Irish Free State, France, Belgium, the Netherlands, Scandinavian countries, Germany, Poland, Czechoslovakia, Austria,

Switzerland, Italy, Portugal, Spain, Balkan countries and Turkey. Tables give the following statistical data: United States exports of tobacco to principal European markets, by types, 1935/36, 1936/37; European tobacco production by countries, 1936 and 1937; German imports and processing of raw tobacco, 1931-1935.

# Federated Malay States

951. Federated Malay States. Dept. of agriculture. Malayan agricultural statistics 1936, by D. H. Grist. Federated Malay States. Dept. Agr. [Bull.] Econ. Ser. 8, 91 tables, illus. Kuala Lumpur, 1937. 269.6 F312

The Library of the U. S. Dept. of Agriculture has Malayan Agricultural Statistics nos. 1-8.

The volume for 1936 contains the following statistics on tobacco: Acreage cultivated in Malaya, by state or territory, and in the Cameron Highlands, Pahang, 1936, tables 42 and 43; quantity and value of net imports of manufactured and unmanufactured tobacco into Malaya, 1923-1936, tables 58(A) and 58(B).

952. Marsh, T. D., and Kanagaratnam, N. The cultivation of tobacco in Malaya. Malayan Agr. Jour. 20(11): 557-574. November 1932. 22.5 F312

Includes - table (pp. 558-559) which shows import duties in force in the different states of Malaya and net imports of tobacco and tobacco products into Malaya, 1927-1931, a section on harvesting (pp. 566-567), and sections on fermentation and sun-curing (pp. 569-570).

# Finland

953. Finland. Statistiska centralbyrån. Teollisuustilastoa 52 vuonna 1935. Industristatistik 52 år 1935. Statistique des industries de Finlande année 1935. 125pp. Helsinki, 1936. (Finlands Officiella Statistik VIII) 267.5 F492T

The Library of the U. S. Dept. of Agriculture has volumes nos. 37-52, 1920-1935.

The volume for 1935 contains statistics of production and value of tobacco products in a table on pp. 122-123, item XI 25. Résumé and titles of tables also in French.

954. Latvala, V. K. Fun in Finnish; the story of a cigarette. Printers Ink 173(7): 95-96, 98-99. Nov. 14, 1935. 238.8 P932

This is an account of the use of a humorous character in advertising a brand of cigarettes in Finland and Sweden.

## France

955. Barré, Hercule. Tobacco industry in France. Com. Intel. Jour. 47(1500): 699-701. Oct. 29, 1932. 286.8 C16

A short report on acreage cultivated, production and sale under State monopoly, consumption and imports of leaf tobacco and tobacco products, and import regulations. 956. Blondeaux, Léon. Le tabac et les allumettes. Paris. Société de Statistique Journal 79(5-6): 139-144, 147-161. May-June 1938. 260 P212J

"The writer takes up the definition and function of statistics; the objection to monopolies; the history of tobacco taxation in France since the introduction of tobacco in 1560; tobacco consumption as linked with the customs of a country, the habits of the people, type of occupation, climate, temperature and health of the individual, all of which create forces whose resultant is the expenditure in money or in weight of tobacco; tobacco in the budget; consumption of the product; and statistics as employed for improving certain manufactures by the use of bounties to workers, and as an aid in fixing the salaries of personnel in the State Manufactures. His object is to set forth the advantage of tobacco to the consumer and the institution of a monopoly to the Treasury."

"Résultat de l'exploitation de l'industrie du tabac dans différents pays en 1926, pp. 161-174, gives statistics for this article compiled by various people, showing the result of exploitation of the tobacco industry in various countries in 1926." -U. S. Dept. Agr., Bur. Agr. Econ., Agr. Econ. Lit. 12(7): 796.

September 1938.

957. Bordeaux. Institut d'études et de documentation économiques et sociales.

Produits agricoles autres que le blé (depuis 1933). Bordeaux.

Institut d'études et de documentation économiques et sociales.

Bulletin Bibliographique no. 10, 20pp. Bordeaux, January-March
1938.

Contains a few references on tobacco, pp. 7-8.

958. France. Caisse autonome de gestion des bons de la défense nationale, d'exploitation industrielle des tabacs et allumettes et d'amortissement de la dette publique. Rapport au Ministre des finances... année 1936. <u>In</u> Journal officiel de la République française, décembre 2, 1937, pp. 1179-1201. [Paris] 1937. 281.3699 F84

The Library of the U. S. Dept. of Agriculture has also reports for 1926-1935.

Slight variations in title.

Exploitation industrielle des tabacs et des allumettes, pp. 1182-1190. The Library has also an English translation by May Coult of pp. 1183-1184 which have to do with the purchase and cultivation of tobacco.

A summary of, and comment on, the 1931 report by Laurent Rigotard are given in Revue Scientifique année 71, no. 3, Feb. 11, 1933, pp. 83-85.

959. France. Office de renseignements agricoles. Statistique agricole annuelle 1935. 276pp. Paris, 1936. 260 Ag8Ag

The Library of the U. S. Dept. of Agriculture has volumes for

the years 1885-1935.

Tables on pp. 7173, and 7175 of the volume for 1935 contain statistics of area, production, yield per hectare, total and average value of tobacco by departments of France for 1935.

960. France. Service d'exploitation industrielle des tabacs et des allumettes. Memorial...série B, t. 1, livr. 1, March 1937. Paris, 1937. 69.9 F842

Sér. B. Publications de l'Institut expérimental des tabacs de

Bergerac.

Continues France. Direction générale des manufactures de 1 état. Memorial. (6919 F84)

- 961. Giraud, Étienne. Etat actuel de la question du tabac. L'Agriculture Pratique 67: 1454-1457, 1500-1502. Oct. 16-23, 1937. 14 J82

  Not examined.
- 962. Giraud, Étienne. La question du tabac. Journal d'Agriculture Pratique 60(33-35): 158-161, 176-177, 193-195, illus. Aug. 19-Sept. 2, 1935. 14 J82

The writer examines the actual situation of tobacco culture in France and indicates the chief demands on the part of planters. These bear on four principal points that are taken up in succession:

1. the quota; 2. the reduction of rate of certain bounties;

3. indemnification of planters whose crops have suffered from the disease "Red Fire" in 1931; 4. collaboration between planters and the Administration for deciding upon the new tobacco purchase regime which is to go into effect the following year. - Helen E. Hennefrund.

963. Giraud, Etienne. Le XXIV Congrès national des planteurs de tabac.

Journal d'Agriculture Pratique 61(21): 446-447. May 26, 1934.

14 J82

Discusses two questions which this conference, held in Bordeaux March 23-25, discussed: the question of price and the quota.

964. Israel, Maurice. L'oeuvre de la Caisse d'amortissement. Chimie & Industrie 35(3): 717-720. March 1936. 383 C42

An account of the origin, organization, and work of this agency which was established by President Poincaré. For annual report see France. Conseil d'administration de la caisse autonome de gestion des bons de la défense nationale, d'exploitation industrielle des tabacs et allumettes et d'amortissement de la dette publique. Rapport au Ministre des finances.

965. Payen, E. Les revenus du monopole des tabacs. Journal des Débats 40(2): 518-520. Sept. 29, 1933. Libr. Cong.
Not examined.

- 966. Sautereau-Meyer, R. Histoire du monopole français des tabacs. L'Europe Nouvelle 16(798): 486-489. May 27, 1933. Libr. Cong. (AP20.E88)
- 967. Tabac magazine; revue mensuelle illustrées des fumeurs, année 1, no.
  1. April 1936-année 1, no. 6, September 1936. Paris, 1936.
  286.89 T113
- 968. Tobilcock, D. H. The French tobacco monopoly. Rhodesia Agr. Jour. 31(8): 583-588. August 1934. 24 R34

"A historical sketch of the French tobacco monopoly since its inception in 1674. Tables give the annual net revenue from the monopoly from 1928 to 1931, the actual purchases of leaf tobacco, 1927-1929, and an analysis of the sources and kinds of tobacco purchased abroad." - U. S. Dept. Agr., Bur. Agr. Econ., Agr. Econ. Lit. 8(10): 801. December 1934.

969. U. S. Dept. of agriculture, Bureau of agricultural economics. Agricultural price maintenance measures in France. U. S. Dept. Agr., Bur. Agr. Econ., Foreign Crops and Markets 24(13): 481-487.

Mar. 28, 1932. 1.9 St2F

Price maintenance for domestic leaf tobacco, p. 487. Importation, sale, and production of tobacco are rigidly controlled and regulated by the French government.

# Germany

970. Bailov, Dim. Tabakstrocknung und tabakstrocknungsanlagen in S.W. Bulgarien von. D. Bailoff. 148, XXVII pp., illus. Dupnitsa, Pechatnitsa br. Pilevi, 1932. 69 Bl5

Text and added title in Bulgarian; summary in German. Literatura, pp. 146-148.

At head of title: Staatliches Versuchsfeld für Tabakkultur G. Djumaja.

Tobacco curing.

Illustrated by photographs and plans.

- 971. Bentin, L. Bremen als tabakmarkt. Wirtschaftsdienst [Hamburg, Germany.] (n.F.) 21(17): 579-582. Apr. 24, 1936. 280.8 W74

  "A historical sketch of Bremen as a tobacco market and an estimate of its importance based on statistical tables." U. S. Dept. Agr., Bur. Agr. Econ., Agr. Econ. Lit. 10(6): 528. June 1936.
- 972. Frank, Wilhelm. Das deutsche tabakgewerbe. Wirtschaftsdienst [Hamburg, Germany] (n.F.) 19(42): 1426-1430. Oct. 19, 1934. 280.8 W74

"A study of the German tobacco industry with tables showing

production 1928-1933, April-August, 1934; average retail prices 1927-1933, April-August, 1934, tobacco tax, per capita consumption, and import, 1928-1934." - U. S. Dept. Agr., Bur. Agr. Econ., Agr. Econ. Lit. 8(10): 800. December 1934.

973. Fritz, Georg, ed. Tabak-fachkunde; eine einführung in die gesamte tabak-verarbeitung von Georg Fritz, unter mitarbeit namhafter fachleute. 143pp., illus. Berlin, Verlag der Deutschen arbeitsfront g.m.b.h., 1936. (Fachliche taschenbücherei: Nahrung und gemuss, bd. 4) Libr. Cong. (TS2240.F7)

Partial contents: Ernterharvesting, pp. 18-19; Ein überblick über die wirtschaftsgeographie des tabaks the economic geography of tobacco; Tabakhandel the tobacco trade; pp. 63-66; Behandlung und verarbeitung des tabaks su rauchtabak, by K. Buhler thandling and manufacture of tobacco for snoking - traces the steps through which tobacco passes from the farmer to the consumer; pp. 99-106; Tabakwarenhandel und seine hilfsmittel the tobacco merchandise trade and its resources; pp. 112-115; Geschichte der tabakbesteuerung in Deutschland, by G. Rissmann the history of tobacco taxation in Germany; pp. 115-124; Die bedeutung der tabakindustrie und des tabakhandels für die deutsche volkswirtschaft importance of the tobacco industry and the tobacco trade to German national economy; pp. 140-143.

974. Germany. Statistisches reichsamt. Statistisches jahrbuch für das Deutsche Reich...sechsundfünfzigster jahrgang 1937. 312, 31pp. Berlin, 1937. 265 St2St

The Library of the U. S. Dept. of Agriculture has volumes nos. 1-56 of this publication, for the years 1880-1937.

The volume for 1937 has 31 pages of index. See subjects beginning with the word "Tabac" for statistical material on tobacco culture, tobacco monopoly, price, production, industry, etc.

975. Germany as a tobacco consumer. Hamburg World Econ. Arch. Bull., no. 16, June 15, 1935. 280.8 H17

"Rejecting the suggestion of a state tobacco monopoly, the Reich Government in the middle of 1934 imposed certain temporary restrictions on the tobacco industry. Certain recalcitrant concerns were forced to join the digarette cartel and the union of tobacco manufacturers. New investments were prohibited. 'The digarette cartel expired on April 1st, 1935 and was replaced by a voluntary union which prescribes the selling terms to its members. Only the big concerns mutually tied themselves down to dertain quotas of production, whilst the smaller concerns were not restricted in any way. Thus the bases for a sound German tobacco industry have been created. The Reichsnährstand has increased the area of cultivation. Only tobacco of good quality is allowed to be brought to market. Should the farmers supply poor tobacco for two years running, they must restrict themselves to half of the area of cultivation in the following year... The

total German annual consumption of tobacco is 120,000 to 130,000 tons. Roughly 25% of this amount is produced in Germany, whilst the remaining 75% must be imported from abroad.! The import trade is regulated by the Import Supervising Office for Tobacco which was established in August 1934." - U. S. Dept. Agr., Bur. Agr. Econ., Agr. Econ. Lit. 9(9): 854. November 1935.

976. Hydrogen peroxide used in German tobacco trade. Chem. & Metall. Engin.

45(1): 45. January 1938. 381 E12

"...a chemical process for improving inferior, heavy grades of tobacco, involving the use of hydrogen peroxide, introduced into Germany in 1936, has been making considerable progress commercially of late...

The process is said to reduce nicotine content and other undesirable qualities."

It is expected that in the near future all of Germany's heavy tobacco will be processed by this new method.

977. Das tabakgewerbe im rechnungsjahr 1936.37. [Germany] Statistisches Reichsamt. Wirtschaft und Statistik 17(16): 618-620. August (heft 2) 1937. 265 St22

> The Library of the Bureau of Agricultural Economics has an English translation by May Coult of this article on the tobacco

industry in Germany for the year 1936/37.

Includes statistics of the number of factories operating in the tobacco industry, number of workers, imports of raw tobacco from important producing countries, tobacco used in the manufacture of tobacco products, tobacco products subject to taxation, tax revenue stamp sales, retail sales value of the tobacco products, foreign trade in tobacco goods according to tax statistics, burden of taxation on tobacco consumption, etc.

978. Troeger, Heinrich. Die anordnungen der überwochungsstellen für leder-, kautschuk-, ashest-, russindustrie, fettversorgung, tabakindustrie und vorschriften zur industriellen rohstoffbewirtschaftung 70pp. Frankfurt am Main Societäs-verlag, 1935. Libr. Cong. (HD3718.T7)

This is a study of the regulations for the supervision of various industries including the tobacco industry. Text of the regulations for the tobacco industry are given on pp. 56-60.

979. Warriner, Doreen, and Shenkman, E. Results of state trading. 112pp. [London] International co-operative alliance and P. S. King & son, 1td., 1933. 280.3 W25

> In the discussion of tobacco monopolies (pp. 19-24) the production costs, retail costs, and profits are contrasted in Germany where private factories are operated with Austria where there is a state monopoly. Dangers of bureaucracy are discussed. are tables of statistics.

#### Great Britain\*

980. Annual review of the tobacco market in Great Britain. Com. Intel.

Jour. 54(1680): 625-632. Apr. 11, 1936. 286.8 C16

Reviews general conditions, company reports, consumption, development of Empire supplies, uses of Empire leaf, Empire percentage in the pipe trade, tobacco clearances from Empire countries, the situation in Empire countries, and outlook for Empire tobacco.

A similar report (for 1936), by J. H. English was issued in the Journal 56(1731): 497-504. Apr. 3, 1937.

- 981. B.A.T. profits. Economist 121(4817): 1269. Dec. 21, 1935. 286.8 Ec7 Financial "notes" on the British American Tobacco Company.
- 982. Beer, George Louis. The origins of the British colonial system, 1578-1660. 438pp. New York, P. Smith, 1933. Libr. Cong. (JV1011.B3 1933)

First published 1908, reprinted 1933.
The Early History of Tobacco, ch. IV, pp. 78-100.
The Stuart Regulation of Tobacco, ch. VI, pp. 117-175.

See also the index for other references to tobacco.

- 983. Bovingdon, H. H. S. Report on the infestation of cured tobacco in London by the cacao moth Ephestia Elutella HB, prepared for the Empire marketing board's committee on infestation of stored products. Gt. Brit. Empire Marketing Ed. [Pub.] E.M.B. 67, 88 pp., illus. London, H. M. Stationery off., 1933. 280.39 G792P Bibliography, pp. 83-85.
  - "...the report describes the results of survey work carried out in London warehouses, experimental work showing the extent to which fire-cured and kiln-cured tobaccos are affected, and experimental work bearing on methods of dealing with the moth in warehouses and other stores."
- 984. [British-American tobacco company, limited.] British-American tobacco company, limited. Increased sales and profits. Sir Hugo Cunliffe-Owen's speech. Economist [London] 130(4925): 143. Jan. 15, 1938. 286.8 Ec7

A summary of the annual meeting of the Company, particularly the speech of the chairman, Sir Hugo Cunliffe-Owen.

Summaries of the 29th-34th annual general meetings were published in the Economist as follows: 114: 203. Jan. 23, 1932; 116: 91. Jan. 14, 1933; 118: 85. Jan. 13, 1934; 120: 91. Jan. 12, 1935; 122: 152. Jan. 18, 1936; 126: 139. Jan. 16, 1937.

<sup>\*</sup> Includes general references on the British Empire.

- 985. British-American tobacco report. Economist 129(4922): 648. Dec. 25, 1937. 286.8 Ec7
  Financial report for years 1934/35-1936/37.
- 986. Cigar & tobacco world. The tobacco world retail prices. June 1938.

  101pp. London, The cigar & tobacco world, Heywood & co., 1td.,
  1938.

Twenty-sixth edition of this publication which contains "authorised retail prices of tobaccos, cigars, cigarettes, fancy goods, and tobacconists' sundries," arranged by names of companies.

- 987. Cole, D. S. Market for Empire tobaccos in the United Kingdom. Com. Intel. Jour. 50(1582): 857-864. May 26, 1934. 286.8 C16

  Includes also a paragraph on the effect of the United States tobacco restriction scheme and a page on the United States as a source of supply for United Kingdom tobacco.
- 988. Cole, D. S. United Kingdom market for Empire tobaccos. Com. Intel. Jour. 48(1527-1528): 669-675, 724-726. May 6-13, 1933. 286.8 Cl6

  The second part of this article is entitled "Market for Empire tobacco in Great Britain and the Irish Free State." The United States as a source of supply is also considered.
- 989. Coupons won't stay dead. Printers! Ink 168(6): 64. Aug. 9, 1934.
  238.8 P932
  "Premium gift or coupon selling has virtually been ended in

Tobacco Company, the independent companies and the retailers. But it still survives...and the few companies which continue coupon trading, controlling, it is said, fourteen brands - are preparing for a comeback."

- 990. Damage to tobacco by smoke basis of suit. Weekly Underwriter 130(18): 855. May 5, 1934. Libr. Cong. (HG8011.W4)

  Unusual case in the British courts concerning a cargo shipped from Java to Amsterdam.
- 991. Edwards, Goodwin & co., ltd. Annual tobacco report, 1937. Liverpool, Feb. 25, 1938. sheet. 284.8 [M]

The Library of the U. S. Dept. of Agriculture has also the reports for 1927-1936.

The 1937 report contains statistics of imports, and deliveries for home consumption and exportation, of unmanufactured tobacco (strips and leaf) for the United Kingdom, by country of origin, for the years ending Dec. 31, 1937, 1936, and 1935.

The Library has also the Monthly Tobacco Report issued by this company for January 1928-March 1938.

- 992. Edwards, Goodwin & co., 1td. Monthly tobacco report, January 1928-date. Liverpool, 1928-date. 234.8 [M]

  Contains "particulars relating to imports, deliveries, &c., of unmanufactured tobacco in the United Kingdom, published by kind permission of the Controllers, H. M. Stationery Office."
- 993. The Empire tobacco industry I-XVIII. Empire Production and Export nos. 179-184, pp. 158-166, 180-183, 206-209, 221-226, 257-263, 274-289, July-December 1931; nos. 185-189, 192-193, pp. 18-22, 35-36, 71-77, 99-101, 121-124, 235-240, 272. January-July, September-October 1932; no. 197, 200-202, pp. 33-36, 111-114, 139-140, 159-160, February, May-July 1933.

  Contents: I. Tobacco in Nyasaland, by A. J. W. Hornby; II. Cyprus, by A. Pitcairn; III. Tanganyika Territory, by C. J.

Contents: I. Tobacco in Nyasaland, by A. J. W. Hornby; II. Cyprus, by A. Pitcairn; III. Tanganyika Territory, by C. J. McGregor; IV. Australia, by S. Fowler; V. Northeastern Rhodesia, by North-Eastern Agricultural and Commercial Association; VI. Canada, by T. G. Major; VII. Southern Rhodesia, by D. D. Brown; VIII. Uganda; IX-XI. India; XII-XIII. South Africa, by H. L. Strydom, and Pieter Koch; XIV. New Zealand, from C. J. Reakes; XV. South Africa, by Pieter Koch and W. J. Pretorius; XVI-XVIII. England, by Jonathan Robotham.

- 994. English, J. H. Leaf tobacco outlook in the United Kingdom. Com. Intel. Jour. 52(1628): 606-614. Apr. 13, 1935. 286.8 Cl6
  Reviews consumption, stocks, imports, types of tobacco chiefly used, prices, and principal sources of supply.
- 995. English, J. H. United Kingdom tobacco imports. Com. Intel. Jour. 58(1785): 551-552. Apr. 16, 1938. 286.8 C16
  Statistics given include imports, and withdrawals for consumption, 1937 and 1936, from Empire countries, stocks on hand 1937, and imports and consumption of Canadian leaf, monthly August-December 1936 and 1937 and January 1938.
- 996. English, J. H. United Kingdom tobacco outlook. Com. Intel. Jour. 54(1668): 101-102. Jan. 18, 1936. 286.8 C16
- 997. English, J. H. United Kingdom tobacco situation. Com. Intel. Jour. 52(1620): 218-219. Feb. 16, 1935; 53(1656): 717-718. Oct. 26, 1935. 286.8 C16
- 998. English, J. H. United Kingdom tobacco statistics. Com. Intel. Jour. 55(1711): 914-915. Nov. 14, 1936. 286.8 C16

  Imports from Empire countries and stocks on hand in the United Kingdom by Empire country from which imported.
- 999. English throats saved from harsh irritants! Advertising & Selling 18(11): 32. Mar. 31, 1932. Libr. Cong. (HF5801.A28)

  Advertising campaign of Kensitas cigarettes.

1000. Great Britain. Board of trade. Statistical abstract for the United Kingdom for each of the fifteen years 1913 and 1923 to 1936. 453pp. London, 1938. 256.03 T67U

The Library of the U. S. Dept. of Agriculture has copies of

the Statistical Abstract for the years 1879-1936.

The present volume contains the following statistics for tobacco: Customs and excise revenue (pp. 176-177); tobacco made or charged with duty in the United Kingdom, exported, and retained for consumption (pp. 222-223); wholesale prices of tobacco at Liverpool (pp. 256-257); manufactured and unmanufactured tobacco retained for home consumption, total and per head (pp. 410-413); quantity and value of exports of manufactured and unmanufactured tobacco (pp. 414-415, 426); quantity and value of tobacco transshipped under bond at ports in the United Kingdom.

1001. Great Britain. Census of production office. Final report on the fourth census of production (1930). Part III, The food drink and tobacco trades, the chemical and allied trades, the paper, printing and stationery trades. 529pp. London, H. M. Stationery off., 1934. 256 C33Fi

The tobacco trade, pp. 227-236. Gives statistics for 1924 and 1930 for size of firms, quantity and value of tobacco products, prices, exports, imports retained for consumption, employment (statistics of wages given on pp. 18-19), etc.

1002. Great Britain. Empire marketing board, Statistics and intelligence branch. Plantation crops; a summary of figures of production and trade relating to sugar, tea, coffee, spices, cocoa, rubber, tobacco. Gt. Brit. Empire Marketing Bd. E.M.B./C./5, 63pp.
London, H. M. Stationery off., 1932. 280.39 G792Pu

The chapter on tobacco, pp. 43-55, is divided into the following sections, each of which is accompanied by a table of statistics: (1) Area under tobacco, (2) World production, (3) World exports, (4) Importance of tobacco in export trade, (5) Distribution of exports, (6) Empire as a unit, (7) Importing countries, (8) United Kingdom imports, (9) Prices. Statistics are for the years 1926-1930, and average for the period, and are given by countries.

1003. Grether, Ewald T. Resale price maintenance in Great Britain with an application to the problem in the United States. Calif. Univ. Pubs. in Econ. 2(3): 257-334. Berkeley, University of California press, 1935. 284.3 G86

In Chapter III, Forms of Organization, there is a section on tobacco and cigarettes, pp. 279-280. Other references are

scattered throughout the publication.

1004. Guest, L. Haden. Soviet and Empire trade - tobacco. Empire Production and Export, no. 185, pp. 10-12. January 1932. 286.8 Em7

1005. Hudson, Harris Gary. Government regulation of the tobacco trade in England 1603-1640. Va. Social Sci. Assoc. Proc. (1937)11: 17. 1937. 280.9 V813

The Proceedings were issued in the Bulletin of the Virginia Polytechnic Institute, vol. XXX, no. 8, June 1937.

Abstract of a paper.

1006. Hudson, Harris Gary. A study of social regulations in England under James I and Charles I: drink and tobacco. 33pp. Lynchburg, Va., J. P. Bell company, inc., printers; 1933. Libr. Cong. (DA380.H8 1931)

Part of thesis (PH.D.) - University of Chicago, 1931.
"Private edition, distributed by the University of Chicago libraries, Chicago, Illinois."

Bibliographical footnotes.

Government regulation of the tobacco trade in England, 1603-1640, pp. 21-33.

1007. Imperial economic committee. Reports... Thirty-first report. Tobacco. 83pp. London, H. M. Stationery off., 1937. 280.39 G795

Contents: Introduction; The tobacco report of 1928; World production and trade; Developments within Empire producing countries; The improvement in Empire tobaccos; The marketing of Empire-grown tobaccos; The United States of America; Importing countries other than the United Kingdom; The United Kingdom market; Information.

Appendix I is Estimate of the Quantities of Empire and Foreign Leaf in Pipe and Cigarette Tobaccos Consumed in the United Kingdom. (pp. 67-70)

Statistical tables are given in Appendix II, pp. 71-81. Data are given for world area under tobacco, 1929-1936; world production, 1929-1936; area and production of tobacco in countries of the British Commonwealth, 1926-1936; production, exports, and prices paid to producers for unmanufactured tobacco in the United. States, 1927-1936; gross and retained imports and value of same, of unmanufactured leaf tobacco into the United Kingdom, 1927-1936; quantity and value of re-exports of unmanufactured tobacco from the United Kingdom, 1927-1936; clearances of unmanufactured tobacco from bond in the United Kingdom, 1927-1936; exports of manufactured tobacco and exports of cigarettes from the United Kingdom, 1927-1936.

Appendix III, pp. 82-83, is an Explanation of Terms.

1008. Imperial economic committee, Intelligence branch. Plantation crops; a summary of figures of production and trade relating to sugar, tea, coffee, cocoa, spices, tobacco and rubber. Imperial Econ. Com. [Commodities Series. I.E.C./C.ll] 104pp. London, H. M. Stationery off., 1937. 280.39 G794C

The chapter on tobacco, pp. 78-90, is divided into the following sections, each of which is accompanied by a table of statistics:

(1) Area, (2) Production; (3) Exports, (4) Distribution of exports, (5) Importance of tobacco in the export trade, (6) Imports, (7) The Empire as a unit, (8) United Kingdom trade, (9) Stocks, (10) Prices. Statistics are given by countries and are for the years 1930-1936, mainly.

The Library of the U. S. Dept. of Agriculture has also a similar publication issued in 1936 as I.E.C./C. 5, which contains

statistics for the years 1930-1935.

1009. Imperial economic committee, Intelligence branch. Tobacco intelligence quarterly, no. 1, May 1938. London, 1938.

Designed to meet the need for "a regular service of information concerning production, consumption and trade in the world generally

and in the United Kingdom in particular."

Contents of first number: Quarterly summary; The position in the United Kingdom, 1937 (imports, re-exports, retained imports, absorption of leaf for manufacture, withdrawals from bond, weight of clean leaf used, stocks in bonded warehouses); The Agricultural Adjustment Act, 1938; Nyasaland tobacco auctions; United Kingdom. Statistics for the first quarter; Trade in unmanufactured tobacco of the principal importing countries; Crops, marketing and exports in India, Canada, Southern Rhodesia, Nyasaland, Cyprus, United States; Explanation of terms; United Kingdom classification of light and dark tobaccos.

1010. Mersey docks and harbour board. General rules respecting the working of the Board's warehouses with schedules of rates, charges and rents payable to the Mersey docks and harbour board, for and in respect of the said warehouses, under the provisions of "The Mersey dock acts consolidation act, 1858," and "The Mersey docks and harbour board act, 1923," on and after the 2nd of June, 1936, as revised pursuant to the above-mentioned acts. 71pp., illus. Liverpool, The Liverpool printing & stationery company, limited [1936.] 286 M55

Cover-title: Warehouse Rates, Charges and Rents, 1936.
Warehouse rates, charges, rent, &c., on tobacco cummanufactured and manufactured, pp. 62-68.

Illustrated by photographs.

- 1011. Mersey docks and harbour board. Monthly tobacco stock account, Dec. 1, 1930-date. Liverpool, 1930-date. 284.8 [M]
- 1012. Mersey docks and harbour board. Yearly tobacco stock account, 1931, 1933-1937. Liverpool, 1932-1938. 284.8 tM3
- 1013. Millions from smoke. Economist 131(4940): 225-226. Apr. 30, 1938. 286.8 Ec7

Of all commodities subject to indirect taxation in Great Britain tobacco "makes the largest contribution to national revenue."

The prosperity of the tobacco industry is due, to a great extent, to the popularity of the cigarette and the growth of the smoking habit among women. America is the most important source of supply for Great Britain. Less than one-fourth is of Imperial origin.

The outlook for the industry remains satisfactory despite problems of distribution and wages and hours.

1014. Minneman, P. G. The tobacco market in the British Isles. 36pp., processed, illus. Washington, D. C., U. S. Dept. of agriculture, Bureau of agricultural economics, November 1937. (F. S. - 72) 1.9 Ec752

Discusses tobacco in the British Empire as a whole; consumption, leaf requirements, source of leaf supply, effect of general Government policy, and effect of preferential policy in the United Kingdom; production in Nyasaland, British India, Canada, and other Empire countries; consumption, source of supply, government policy in the Irish Free State; and the outlook.

Accompanied by 15 statistical tables. A map shows tobacco production in the British Empire and imports into the United Kingdom by principal countries of origin. Charts show tobacco products manufactured in Great Britain in census years 1907 to 1930, and estimate for 1936; imports and consumption of unmanufactured tobacco in the United Kingdom, stocks, and ratio of stocks to consumption, 1910-6; seasonal variation in imports into the United Kingdom by principal countries, average 1932-36; stocks, quantities consumed in factories, and imports from foreign and British Empire countries, monthly average 1932-36, in the United Kingdom; consumption of Empire-grown tobacco (unstripped leaf equivalent) in the United Kingdom, by countries, 1919-37.

- 1015. Sperring, Digby. Imperial tobacco. Much encouraging progress. Times
  Trade and Engin. Sup. 32(776): 27. May 20, 1933. 286.8 T482

  A review of the tobacco trade in the British Empire in 1932.

  "The most important feature of the tobacco trade during 1932 was
  the increase in the quantity and quality of all types of Empire
  tobaccos, an improvement that is clearly the result of Empire
  Preference."
- 1016. Sperring, Digby. Tobacco and cigars. Favourable outlook. Times
  Trade & Engin. (n.s.) 37(855): XXIV. May 1935. 286.8 T482
- 1017. Sperring, Digby. Tobacco. Growing use of Empire leaf. Times Trade & Engin. (n.s.)39(867): XXIV. May 1936. 286.8 T482
- 1018. Tanner, Arthur Edmond. Tobacco from the grower to the smoker...

  Fourth revised edition by E. Reginald Fairweather. 119pp., illus.

  London, Sir I. Pitman & sons, 1td., 1937. (Pitman's common commodities and industries) 69 T15T

This small book, which is confined "almost entirely to the

tobacco interests of the United Kingdom," consists of fifteen chapters with the following titles: Historical sketch; Cultivation; The chemical changes undergone in the curing process; In bond; British cigars; Cut tobacco; Roll, cake, twist, etc.; Virginia cigarettes; The Turkish cigarette; Cavendish and Negrohead; Snuff; The tale of the figures; "Offals"; Smuggling; Tariff and license duties.

An appendix contains an article by R. E. Taylor, on Fire

Hazards of Tobacco Manufacture, pp. 109-116.

A map following p. 119 shows tobacco producing countries of the world and steamer routes.

1019. Tobacco. The smokers handbook of 5000 prices; a price-index of tobaccos, cigars, cigarettes, pipes, pouches, etc. 88pp.

London, Tobacco, The tobacconists trade journal, June 1935.
69 [T]

The Library of U. S. Dept. of Agriculture has also editions

for June 1928-June 1931, June 1933, and June 1934.

Lists prices quoted by the different British firms, arranged alphabetically by name of firm. Contains indexes to names of brands and firms.

Index of retail prices of popular brands of pipes and fancy goods, pp. 73-87.

- 1020. Tobacco; a monthly trade journal for the importer, exporter, manufacturer, and retailer of tobacco, 30th year, no. 349, Jan. 1, 1910-date.

  London, 1910-date. 286.89 T553

  Wanting: v. 45-47, 1925-1927.
- 1021. Tobacco company prospects. Economist 117(4705): 822-823. Oct. 28, 1933. 286.8 Ec7

Financial statistics are given for the leading British tobacco manufacturers, 1928-1932.

1022. Tobacco federation of the British Empire. Memorandum on Empire tobacco policy, for submission to delegates to the Imperial economic conference, Ottawa, July 1932. 23pp. [London] 1932. 286.369 T55

This consists of "a short statement in regard to the position of the tobacco growing industry in the British Empire and the possibilities of the development of this industry to the general advantage of intra-Imperial trade", and four appendices. Appendix I, pp. 4-11, contains statistics of Empire exports and imports of unmanufactured tobacco, 1926-1930. Appendix II is a Summary of Empire Tariffs on Tobacco Showing Preferential Rates of Duty. Appendix III is a Memorandum Presented to the Secretaries of State for the Colonies and for Dominion Affairs by a Deputation, October, 1930. Appendix gives the membership of the Tobacco Federation of the British Empire.

Also published in Empire Production and Export no. 190, pp. 142-164. July 1932.

Partly reprinted in Jamaica Agr. Soc. Jour. 37(7): 341-343. July 1933.

- 1023. Tobacco federation of the British Empire. Tobacco notes, no. 1-date.

  Processed. London, December 1931-date.

  Issued irregularly.
- 1024. The tobacco industry. Statist 130(3107): 347-348. Sept. 11, 1937.
  286.8 St2
  Contains information on conditions and trends in the British tobacco industry, including statistics related to the industry.
- 1025. Tobacco securities trust. Economist 121(4815): 1164-1165. Dec. 7,
  1935. 286.8 Ec7

Short summary of the financial report of the Tobacco Securities Trust for the year ending Oct. 31, 1935.

- 1026. Tobacco shares. Economist 119(4756): 736-737. Oct. 20, 1934. 286.8 Ec?

  A review of trends and possibilities in the British tobacco
  products industry coupon competition, cost of advertising, imports
  of unmanufactured tobacco, exports of manufactured tobacco, interrelationships of the Imperial Tobacco Company group and recent
  profits of these and certain non-combine companies, etc.
- 1027. Tobacco shares. Statist 125(2970-2971): 123-124, 171-172. Jan. 26-Feb. 2, 1935; 126(3014-3015): 743, 782-784. Nov.30-Dec. 7, 1935. 286.8 St2

Reviews the financial statements of British tobacco companies - Imperial Tobacco, Carreras, John Cotton, Gallagher, Godfrey Phillips, Cope Brothers, Cohen, Weenen and Co.

1028. The tobacco trade year book & diary, 1937. London, [1938?] 286.89 T554

Not available for examination.

The U. S. Dept. of Agriculture Library has also Tobacco Year Book for the years 1911-1915, 1917-1921, 1924.

1029. U. S. Dept. of agriculture, Bureau of agricultural economics. The British market for American tobacco. U. S. Dept. Agr., Bur. Agr. Econ. Foreign Crops and Markets 32(8): 221-227. Feb. 24, 1936.

"Based on reports from Agricultural Attaché C. C. Taylor at London."

Contains several paragraphs on production and marketing control in Southern Rhodesia. Contains tables giving the following statistics for the United Kingdom, 1924-1935: imports of unmanufactured tobacco, by countries; stocks, imports, exports, and retention for consumption; unmanufactured tobacco retained for consumption; exports of manufactured tobacco.

1030. Watson, Frank & co., limited. Monthly Empire tobacco report. Imports, deliveries and stocks in the United Kingdom, Mar. 4, 1927-date. London, 1927-date. 284.8 [M]

Formerly Monthly Colonial Tobacco Report.

"Issued by kind permission of the Controller, H. M. Stationery Office and H. M. Customs and Excise."

Contains statistics for one month, for the year to date, compared with the two preceding years, by Empire countries; and statistics showing proportion of Empire tobaccos to all other tobaccos in the clearances for home consumption, 1919-date.

1031. Watson, Frank & co., limited. Monthly tobacco report, January 1927-date. London, 1927-date. 284.8 [M]

These publications contain statistics of imports, deliveries and stocks of different kinds of leaf tobacco on the Liverpool, London, and Glasgow markets for the month, for the year to date, compared with statistics for two preceding years; imports, exports, amount cleared for home consumption, and amount remaining in warehouse, for the year, one month, and year to date, for 1934-1938; and quotations.

1032. Wills, W. D., and Wills, H. O., Itd. Tobacco, its culture and manufacture. 63pp., illus. [Bristol, Eng., 1932] 69 W68

Contents: 1. Historical; 2. The leaf and where it comes from;
3. The leaf, cultivation and curing; 4. The manufacture of tobacco; 5. Statistics; 6. Books containing more detailed information regarding tobacco; 7 and 8. Tobacco and its associations with Bristol - seventeenth and eighteenth centuries;
9. The early history of the house of Wills; 10. The early history of the Mary-le-port Street firm; 11. Some interesting dates.

#### Greece

1033. Greece. Genikē statistikē hyperesia. Annuaire statistique de la Grèce, 1936. 540pp. Athènes [1937] 268 St2A

The Library of the U. S. Dept. of Agriculture has Annuaire for 1930-1936.

In Greek and French.

Statistics of leaf tobacco exports, 1933-1935 and production and value of tobacco, 1931-1935 are given on p. 120 of the volume for 1936. Statistics of the "Offices for the protection of tobacco" are given on p. 130. Statistics of consumption of tobacco products are given on p. 251, for 1931-1935. Number of tobacco workers insured in the C.A.O.T., 1931-1935 are given on p. 408. A table on p. 510 contains statistics of the acreage and production of tobacco by countries, 1925-29, and 1934 and 1935.

1034. Greece. Genikë statistikë hyperesia. Statistique annuelle agricole et d'élevage des bestiaux de la Grèce année 1936. 232pp. Athènes, 1937. 268 St2S

The Library of the U. S. Dept. of Agriculture has volumes for 1914-1936.

In Greek and French.

Tobacco statistics are given on pp. 84-86 of the volume for 1936. Production, value and average value by geographic divisions and departments for 1929-1936 are given.

1035. Greece's tobacco production. Near East 43(1230): 1010. Dec. 13, 1934. 286.8 N27

Acreage and production statistics for tobacco, 1933 and 1934 for districts in Greece as given in Hambros Bank, Ltd. s market report.

1036. Greek tobacco regulations. Great Britain and the East 49(1385): 782.

Dec. 9, 1937. 286.8 N27

Tells of measures for regulating the cultivation of tobacco in Greece, which are "to come into operation immediately." "The planting of tobacco on unsuitable soil is forbidden, while agricultural experts will instruct the farmers what crops should be grown in place of tobacco."

- 1037. Hannay, A. M., Black, J. D., and Ladas, Constantin. Greece; a guide to official statistics of agriculture, population and food supply. Part I.— An annotated list of official publications, compiled by A. M. Hannay...Part II.— Methods of collection and analysis of official statistics, by J. D. Black and Constantin Ladas. U. S. Dept. Agr., Bur. Agr. Econ., Agr. Econ. Bibliog. 39, 142pp., processed. Washington, D. C., October 1932. 1.9 Ec73A Consult the index under the subject "Tobacco."
- 1038. Ligue des offices pour la protection du tabac hellenique, Institute expérimental du tabac. Buts et programme. 31pp., plates.

  Salonique, 1933. 69.9 L62

  Text in Greek. Title page in Greek and French.

  French abstract, pp. 29-51.

#### Guatemala

- 1039. Guatemala. Laws, statutes, etc. Decreto número 1466. Ley de tabacos y reglamento de la misma. 35pp. Guatemala, C.A. [Tipografía nacional.] 1933. Libr. Cong. HD9130.8.G9A5 1933

  Tobacco tax law and regulations for the same.
- 1040. Guatemala. Laws, statutes, etc. Decretos legislativos números 1727 y 1732. Reglamento para el cultivo del tabaco. 16pp. Guatemala, C. A. Tipografía nacional, 1933. Libr. Cong. HD9130.7.G8 1933 Regulations for the cultivation of tobacco.

# Hungary

1041. Bodor, Paul. Gestehungkosten und wirtschaftlichkeit im anbau einiger landwirtschaftlicher nutzpflanzes in 5 betrieben des komitats Szabolcs auf grund fünfjähriger ergebnisse der buchführung. 110pp. Halle, 1932. 281.177 B63 Inaug.-diss.- Halle-Wittenberg.

Bibliography, p. [11].

"A study of the economic return from 5 representative farms in a district of N. E. Hungary and of the cost of production of . wheat, tobacco, sugar beets, and potatoes." - U. S. Dept. Agr., Bur. Agr. Econ., Agr. Econ. Lit. 7(7): 505. September 1933. For cost of production of tobacco see table 27, p. 95.

1042. Hungary. Königl. Ungar. Statistisches central-amt. Annuaire statistique Hongrois. Nouveau cours XLIV. 1936. 422pp. Budapest, 1938. 266.5 St2S

> French edition of Ungarisches Statistisches Jahrbuch. The Library of the U. S. Dept. of Agriculture has v.1-20, no. 4, 1872-1890; ns.v. 1-44, 1893-1936, with the exception of some numbers for early years. Some numbers in Hungarian and German, some in Hungarian and French. 1916-date entirely French.

Contains statistics of production, value, acreage, sales, etc., of tobacco, tobacco manufacture and monopoly, page references to which may be found through consulting the index under subjects beginning "tabac."

1043. Hungary. Magyar királyi dohányjűvedéki központi igazgatóság. Magyar királyi dohányegyedáruság statisztikája az 1936/37. Költségvetési évről. 96pp. Budapest, 1938. 286.89 H99 Statistics of the Royal Tobacco Monopoly of Hungary. The Library of the U. S. Dept. of Agriculture has volumes for 1904-1905, 1907-1910, 1924/25-1934/35.

#### India

1044. Gupta, H. D. S. Cultivation and curing of cigarette tobaccos (nicotiana tobaccum) natural order: solonaceae. India. United Provinces of Agra & Oudh Dept. Agr. Bull. 71, 8pp., illus. Allahabad, 1936. 22 N81

Harvesting, flue curing, pp. 5-8. Includes sketch and plan of curing barn.

1045. India. Dept. of commercial intelligence and statistics. Agricultural statistics of India, 1934-35. 2v. Delhi, 1937. 269.5 St2Ag The Library of the U. S. Dept. of Agriculture has volumes for 1894/95-1934/35.

Volume I of Agricultural Statistics for 1934/35 contains statistics for British India; volume II, for certain Indian States. Area, harvest prices, and yield per acre are given, sometimes for a series of years. For exact page references consult the index of each volume under the subject "tobacco."

1046. India. Dept. of commercial intelligence and statistics. Statistical abstract for British India with statistics, where available, relating to certain Indian states from 1924-25 to 1933-34.

969pp. Delhi, 1936. 269.5 G79st

The Library of the U. S. Dept. of Agriculture has abstracts

for 1865-1933/34.

The abstract for 1933/34 contains the following statistics relating to tobacco: tobacco acreage, pp. 494-495; acreage and production, by states, 1933/34, pp. 501-502; exports, pp. 656-659, 686-687, 696-697; imports, 614-647, 666, 667, 684-685.

1047. Labouring for the smoker. Tobacco from sowing to harvest. The Times, London, no. 47, 663 (Burma no.), p. xxxvi. Apr. 20, 1937. Folio 2 280.12 T48

Tobacco growing and cheroot making are cottage industries in Burma. This article contains information on tobacco growing areas, culture, curing methods, and the making of cheroots.

1048. Note on Indian tobacco. Prepared by the agricultural expert to the Imperial council of agricultural research, India. Indian Trade Jour. 126(1621): 1-20. July 15, 1937, sup. 286.8 In24

Contents: Introduction of tobacco into India; main species grown in India; important tobacco-growing tracts, varieties grown, with remarks on local methods of cultivation, curing, marketing, uses, etc.: further particulars regarding qualities of Indian tobaccos and efforts made to improve them; the production of bright tobacco in Bihar [includes statistics on costs of cultivation and curing; imports [includes statistics of. imports of unmanufactured tobacco in India from the United States and all other countries, 1913/14, 1918/19, 1923/24, 1928/29-1936/37; imports of cigars by countries, 1930/31-1936/37; decrease in value of imports; duty on tobacco and tobacco products; exports [includes statistics of unnanufactured and manufactured tobacco, by countries, 1929/30-1936/37, etc.; and three pages of tables which show for a series of years statistics of acreage under tobacco in India, by provinces, and imports and exports of manufactured and unmanufactured tobacco.

1049. Paul, W. R. C. Report on a tour in South India. I.- The tobacco growing industry of South India. 25pp., illus. Colombo, Printed at the Ceylon government press, 1937. (Ceylon. Sessional paper IV.1937) 69 P283

This is a report of a tour of "important tobacco growing areas in the Madras Presidency and Mysore State with the object of ascertaining the methods of production in Scuth India of the best types of sncking tobaccos." Information was obtained on types, growing seasons, soil conditions, manuring, irrigation, systems of cultivation, methods of curing, grading, packing, harvesting, marketing, cigarette manufacture, etc.

- 1050. Punjab. Laws, statutes, etc. The Punjab tobacco vend fees act, 1934.

  (Punjab act V of 1934.) 7pp. Lahore, Printed by the superintendent, government printing, Punjab, 1934. Libr. Cong. (Law)

  Not examined.
- 1051. Shirname, T. G. Marketing of some agricultural products exported from Bombay to the United Kingdom. India. Bombay Presidency. Dept. Agr. Bull. 173 of 1933, Ed. 1, 73pp. Bombay, Printed at the Government central press, 1933. 22 B63B

Tables on pp. 3, 4, 5, include statistics of the value of exports of tobacco, and percentage they are of total exports,

from the Bombay Presidency and from India.

Tobacco, pp. 57-66. Includes statistical tables showing indices of world production, 1925-1930, production by country, 1927-1932, imports into the principal countries of the world, 1926-1931, imports of unmanufactured tobacco into the United Kingdom, 1919-1931, percentage of Empire tobacco imports to total imports of unmanufactured tobacco in the United Kingdom, area under tobacco in India, 1919/20-1931/32, exports of unmanufactured tobacco from India and distribution of exports, for a series of years, etc.

1052. Sukthankar, Y. N. Indian tobacco. Need for study of United Kingdom market. Empire Prod. and Export, no. 215, pp. 138-139. August 1934. 286.8 Em7

"Steps have already been taken by the Government of India to appoint an All-India Marketing Officer and the Provincial Governments will follow suit by appointing provincial marketing officers."

- 1053. Sykes, Paul. India's tobacco industry and trade. Com. Intel. Jour. 57(1757): 606-608. Oct. 2, 1937. 286.8 Cl6
  Reviews production, consumption, exports, imports, local manufacturing industry, and government assistance to the industry.
- 1054. U. S. Dept. of labor, Bureau of labor statistics. Wages and working conditions in cigarette factories in India. U. S. Dept. Labor, Bur. Labor Statis. Monthly Labor Rev. 35(2): 371-372. August 1932. 158.6 B87M

Information in this article is taken from the volumes of evidence presented to the British Royal Commission on Labor in India, in 1931.

Statistics are given showing the extent of the industry in the Central Provinces. Table 1 shows average earnings of bidi (cigarette) workers in the Central Provinces of India according to locality, sex and type of work. Table 2 shows the weekly wages paid to boys manufacturing bidis in Madras, India in 1929, by age of boys.

1955. Young, R. T. Indian market for tobacco. Com. Intel. Jour. 54(1669): 153-155. Jan. 25, 1936. 236.8 C16

Discusses imports, the effect of revised import duties, production of cigarette tobacco, and prospects for Canadian tobacco in India.

)56. Young, R. T. Indian tobacco industry. Com. Intel. Jour. 50(1569): 265-268. Feb. 24, 1934. 286.8 Cl6

Contains information on acreage, export trade, experimental work in flue-curing, cultivation of exotic tobaccos, and number of tobacco factories in British India.

## Iran

)57. Tobacco industry in Iran. Great Britain and the East 46(1288): 127. Jan. 23, 1936. 286.8 N27

Tells of the proposed cigarette factory to be built on the outskirts of Teheran which would employ several hundred people.

D58. U. S. Dept. of commerce, Bureau of foreign and domestic commerce.

Persia. Complete government tobacco monopoly to become effective.

U. S. Dept. Com., Bur. Foreign and Dom. Com., Com. Repts. no. 31, p. 225. Aug. 1, 1932. 157.7 C76D

An amended State tobacco monopoly law was passed on March 17 "making it mandatory upon the Government to operate a complete tobacco monopoly from March 21, 1933, with a cessation of the present practice under the previous tobacco monopoly law of permitting private individuals under license to import, manufacture, and sell tobacco products."

# Irel: d

O59. Home-grown tobacco. Encouragement of production. The tobacco act, 1934. Irish Trade Jour. 10(1): 3-4. March 1935. 286.8 Ir4

"The subsidies and concessions to tobacco growers in the Irish Free State since 1904 are outlined as a background for the Tobacco Act, 1934 which provides for the control of production and marketing of tobacco in the Irish Free State." - U. S. Dept. Agr., Bur. Agr. Econ., Agr. Econ. Lit. 9(6): 508. June 1935.

1060. Ireland. Home-grown tobacco. Statist 124(2955): 473. Oct. 13, 1934. 286.8 St2

"The ultimate object of recent legislation on tobacco is to secure the growth in the Free State of the country's tobacco requirements. At present about 10,000,000 lb. of tobacco...are imported. Under the Tobacco Act the scheme will be developed by stages...The Tobacco Act is designed...to keep tobacco under strict supervision from the time the seed is imported by the grower until the prepared crop goes to the tobacco manufacturer."

- 1061. Irish Free State. Dept. of agriculture. Tobacco growing manual.
  84pp., plates. Dublin, The Stationery office [1933]. 69 Ir4
  Contents: Growing operations; construction of curing barns;
  curing operations; rehandling operations (receiving and storing,
  marketing, etc.); the growing of tobacco on a very small scale.
- 1062. Michaels, John Gallagher. Tobacco industry. The pride of every Ulsterman. Times Trade & Engin. (n.s.) 40(873): XXVII. November 1936. 286.8 T482

  The tobacco industry in Belfast.
- 1063. Northern Ireland. Ministry of labour. Trade boards act (Northern Ireland), 1923. Tobacco trade (Northern Ireland). Order of the Ministry of labour confirming minimum rates of wages as varied for male and female workers in the tobacco trade in Northern Ireland. Effective from 26th April, 1934. 5pp. Belfast, H. M. Stationery off. printed by W. & G. Baird, ltd.; 1934. Libr. Cong. (HD4966.T52I75 1934)

  At head of title: N.I.T. (6)

#### Italy

1064. The Italian tobacco industry. Italian Exporter no. 2, February 1932-X. pp. 1-4.

The following phases of the industry are discussed: origin and growth, present situation, production, export trade, markets, and trade organization.

- 1065. Italian tobacco industry. New Agr. Rev. 1(11): 13. October 1932.
  281.8 N42
  Gives a brief history of the Italian tobacco monopoly.
- 1066. Italy. Amministrazione dei monopoli di stato. Aziende tabacchi sali chinino di stato cartine e tubetti per sigarette...Relazione e bilancio industriale per l'esercizio dal 1 luglio 1936 al 30 giugno 1937. Parte prima. Variously paged. Roma, 1938. 261 F492A

The Library of the U. S. Dept. of Agriculture has also volumes for 1925/26-1935/36, with the exception of 1934/35 which was not published.

1929/30-date in two parts.

Contains numerous statistical data relating to the tobacco monopoly, such as industrial balance of the administration, sales of products, native and foreign raw tobacco acquired, contraband and abandoned tobaccos introduced into factories, production of tobacco and products, quantity and kinds of materials used in manufacturing, etc.

1067. Italy. Amministrazione dei monopoli di stato. I tabacchi italiani, catalogo 1934-XII. Monopoli di stato, Italia. 20pp., illus. [Bergamo, Istituto italiano d'arti grafiche, 1934] 281.369 Itl

Brief observations on the Italian tobacco industry are made in this volume. Its present status is said to be one of firm resistance to the effects of the general crisis and of constant improvement in agricultural, technical and industrial efficiency. Certain favorable symptoms are found in the export of raw tobacco, an indication that the quality of Italian tobacco is beginning to be assured a place on the international market. The catalog describes (with plates and notes) some of the more negotiable brands of tobacco that Italy is today offering through the manufacture of cigars, cut tobacco and cigarettes.

Graphs show the monthly sales of the "Roma", "Tre Stelle", and "Macedonia Extra" cigarettes, 1932 and 1933, and tables give the rates on various brands of cigars, cigarettes, cut tobacco, aromatic tobaccos, and secondary tobacco products. -

Helen E. Hennefrund.

1068. Italy. Istituto centrale di statistica. Annuario statistico Italiano, anno 1937-XV. Quarta serie-vol. IV. 149pp. Roma, 1937. 261 An7

The Library of the U. S. Dept. of Agriculture has Annuario for 1878-1937.

The Annuario for 1937 contains the following tobacco statistics: Acreage and production by "compartimenti", 1936, and for Italy 1933-1936, pp. 42, 45; number of dried tobacco cooperative associations, p. 57; quantity of tobacco products manufactured, 1931/32-1935/36, p. 84; imports, 1911-1936, p. 115; quantity and value of imports, 1935 and 1936; quantity and value of exports of tobacco products, 1935 and 1936, p. 127; other trade statistics on pp. 135-136, 138-139; statistics relating to the tobacco monopoly, pp. 164, 205, 208; production of tobacco in Eritrea, 1932-1935, p. 303; production of tobacco in the islands in the Aégean Sea, 1933-1936, p. 316.

1069. Italy. Istituto centrale di statistica. Bollettino mensile di statistica agraria e forestale, anno I -date. Roma, 1928-date. 261 Is7B

"Supplemento straordinario alla Gazzetta Ufficiale!""
This monthly publication contains statistics of exports and imports of tobacco. From time to time it also contains other

statistics on tobacco, such as the following found from an examination of some recent numbers: Acreage and production, by "provincie e compartimenti", 1935 and 1934, and also by types for 1935, February 1937 issue, pp. 67-68; area and production (total and per hectare) 1929, 1935 and 1936, and the same, by "compartimenti" for 1935 and 1936, in the June 1937 issue; acreage and production, total and by types for 1935 and 1936, and by type of concession, average prices by principal varieties, 1930-1935, in the July issue, pp. 475-477; acreage and production by varieties and by type of concession, 1936 and 1937, in the issue of March 1938, p. 157; average monthly prices by types, 1937 and 1938 in the issue of April 1938, p. 308.

- 1070. Scafati, Italy. R. Istituto sperimentale per le coltivazioni dei tabacchi, "Leonardo Angeloni." Bollettino tecnico. [quarterly] anno. l, January 1902-date. Scafati [etc.] 1902-date. 69.8 B63 Bi-monthly January 1902-December 1916.

  January 1917-June 1919 not published.

  Slight variations in title.

  A 22-page index for the years 1902-1933 was issued in 1937.
- 1071. Tobacco production and trade in Italy. Italian Exporter no. 7, pp. 1-4. July 1935-XIII.

  Gives information on areas grown to tobacco and production in the different regions, varieties grown and their characteristics, industrial production, export trade, and trade organization.
- 1072. U. S. Dept. of commerce, Bureau of foreign and domestic commerce.

  Dodecanese Islands. Imports of tobacco restricted. U. S. Dept.

  Com., Bur. Foreign and Dom. Com., Com. Repts. no. 41, p. 27,

  Oct. 8, 1932. 157.7 C76D

  Brief item to the effect that the importation into the

  Dodecanese Islands of raw and manufactured tobacco, except special

  grades, was prohibited by the Governor of Rhodes, effective July

  16, 1932.

# Japan and Manchuria

1073. Japan. Dept. of agriculture and forestry, Section of statistics.

The statistical abstract of the Ministry of agriculture and forestry, 1936/37. 221pp. [Tokyo, 1938.] 269.7 Ag87

The Library of the U. S. Dept. of Agriculture has volumes for 1924-1936/37.

The volume for 1936/37 contains the following statistics on tobacco: Area, production and value, 1927-1936, pp. 20-21; exports, 1932-1936, p. 177; imports, 1932-1936, p. 180; production and value for Korea, Formosa, and Pacific Islands of Japan,

1933-1935, area for Formosa, pp. 188-189.

In English and French.

1074. Japan. Dept. of finance. Financial and economic annual of Japan 1937. 303pp. Tokyo [1937?] 269.7 F49F

The Library of the U. S. Dept. of Agriculture has volumes for 1918-1937.

The volume for 1937 contains the following: Statistics on tobacco-leaf, compiled by the Monopoly Bureau of the Dept. of Finance, p. 95 contains statistics of acreage, production, quantity of tobacco collected by the government, amount of compensation for tobacco collected, average amount of compensation per kilogramme, 1927/28-1936/371; value of tobacco exports, 1927-1936, pp. 146-147; value of leaf tobacco imported, 1923-1936.

Information on the tobacco monopoly in Chosen is given on pp. 256-257; and in Taiwan, on pp. 280-281.

1075. Japan-Manchoukuo year book, 1938. Cyclopedia of general information and statistics on the empires of Japan and Manchoukuo. Appendices:

Who's who; business directory. 1227pp. Tokyo [1937] 269.7 J276

The Library of the U. S. Dept. of Agriculture has Year Books

The Library of the U. S. Dept. of Agriculture has Year Books for 1934-1938.

Statistics of production of leaf tobacco in Japan, 1931-1935 are included in a table on p. 341 of the 1938 Year Book.

A short account of the tobacco monopoly in Korea, with statistics of acreage and production for 1928-1935, is given on pp. 503-504.

A short account of the tobacco monopoly in Formosa (Taiwan), with statistics of production and sale for 1930-1935 is given on pp. 524-525.

A paragraph on tobacco in Manchuria is given on p. 796. For the tobacco industry in Manchuria see pp. 865-867. Information is given on the principal tobacco companies, the tobacco tax law. Statistics are for imports of tobacco products, 1934-1936; production of cigarettes monthly, January 1936-March 1937; quantity and value of production of leaf tobacco, number of factories, and production of cigars and cigarettes, in Kwantung Province and S. M. R. Zone, for a series of years.

- 1076. Manchoukuo will monopolize beans, opium and cigarettes. China Weekly Rev. 64(11): 422-423. May 13, 1933. Libr. Cong. (DS501.C5)

  Sixty per cent of the tobacco manufacturing industry is controlled by the British-American Tobacco Company. Control by the Manchoukuo Government will hurt this company.
- 1077. Tobacco cultivation. Manchurian Econ. Rev. 3(18): 16-17. Sept. 15, 1936. 280.8 M314

"The Government of Manchoukuo [has] a 20 year plan of leaf tobacco cultivation to produce eventually 10,000,000 kan in a normal year. The Fengtien Provincial Government is planning to invite 4,400 Japanese families to settle on the land and cultivate yellow! leaf tobacco. Certain areas will be set aside for this settlement plan which will cover a period of ten years. Immigrants

must be experienced in agriculture, especially in the cultivation of yellow leaf tobacco and must have more than 500 yen in cash. Each family must consist of more than three persons engaged in farning. Subsidies and loans will be made to settlers to cover certain expenses. Each household is to have 5.7 cho of arable land, 1.5 cho for tobacco and 1 cho for rice." - U. S. Dept. Agr., Bur. Agr. Econ., Agr. Econ. Lit. 10(9): 861. November 1936.

1078. Tobacco monopoly revenue. Oriental Econ. 3(5): 286-289. May 1936. 280.8 Or4

> "The financial policy of Mr. Baba, new Minister of Finance, [in Japan] not only contemplates an increase of taxation as from the next fiscal year 1936-37, but will in addition be directed toward devising national revenues from sources other than taxation. Inquiries are already being made to this end. Of all such possible devices, one to raise the prices of tobacco manufactures under the monopoly of the Government is thought most probable. What is more, the administrative change, because of its simple nature, is thought not unlikely in the course of the current fiscal year. According to the reported official plan, the monopoly prices of tobacco manufactures are to be raised for 9 kinds of cigarettes and 3 kinds of pipe tobacco at a rate anywhere between a minimum of 9.4% and a maximum of 30%. Under the same plan the annual revenue is expected to advance by Y35,000,000, despite the decline in sales resulting from higher prices."

1079. Yano, Tsuneta, and Shirasaki, Kyoichi. Nippon; a chartered survey of Japan, 1936. Translated by Z. Tamotsu Iwado. 487pp., illus. Tokyo, Kokusei-sha [1936] 280.83 Yl

In chapter 19, pp. 141-142, there is a brief discussion of tobacco production, and production, consumption and sales of cigarettes in Japan. A statistical table shows production, exports, imports, and balance of trade, for tobacco, 1912, 1916, 1921, 1930-1935. A chart shows production of leaf tobacco by countries for 1934.

Statistics of the production of tobacco in Chosen and in Taiwan, 1931, 1932, 1933, are included in statistical tables on pp. 452 and 455.

## Jersey

1080. Jersey. Laws, statutes, etc. Acte des États en date du 13 février 1934, intitulé: Loi autorisant la perception d'un impôt sur le tabac, confirmé par ordre de Sa Majesté en Conseil, en date du 14 mai 1934. (Enregistré le 9 juin, 1934). pp. 123-125. Jersey, J. T. Bigwood, 1td., imprimeurs des États, 1934. Libr. Cong. (Law)

Not examined.

Law authorizing the imposition of a tax on tobacco.

1081. Jersey. Laws, statutes, etc. Acte des États en date du 13 février 1934, intitulé: Loi sur la régie et le mode de perception de l'impôt sur le tabac, confirmé par ordre de Sa Majesté en Conseil, en date du 14 mai, 1934. (Enregistré le 9 juin 1934). pp. 127-136. Jersey, J.-T. Bigwood, 1td., imprimeurs des États, 1934. Libr. Cong. (Law)

Not examined.

Law on the regulation and method of imposing the tax on tobacco.

# Latvia

1082. U. S. Dept. of commerce, Bureau of foreign and domestic commerce.

Latvia. Unmanufactured tobacco imports exempted from specific restrictions. U. S. Dept. Com., Bur. Foreign and Dom. Com.,

Com. Repts. no. 25, p. 721. June 20, 1932. 157.7 C76D

## Madagascar

- 1083. Madagascar. Tobacco monopoly. Gt. Brit. Bd. of Trade Jeur., n.s.,
  129(1880): 863. Dec. 15, 1932. 256.03 T67J
  "The French 'Journal officiel' of November 30 contains a
  Presidential Decree dated November 16, which provides for the
  - Presidential Decree dated November 16, which provides for the institution of a monopoly organisation for the purchase, sale, etc., of tobaccos manufactured in or imported into Madagascar."
- 1084. P., L. La culture du tabac à Madagascar. Revue Générale des Sciences Pures et Appliquées 45(13): 395-396. July 15, 1934. 473 R324

Following an account of the difficulties in tobacco taxation in Madagascar owing to defects in the system of collection which in turn are due to the local system of production, there is a description and discussion of the monopoly of tobacco production and sale proposed for the Island in the last months of 1928. Broadly, the plan provides that if planters are obliged to sell the whole of their crop to the French administration, the latter will be compelled to buy the entirety of usable tobacco offered by colonists and natives at a price fixed each year by the governor—general, and to give to the grantee at the net cost at the Tananarive factory or others subsequently created, the quantities and qualities of tobacco necessary to the monopoly. — Helen E. Hennefrund.

### Mauritius

1085. Freeman, W. E. Tobacco in Mauritius. Control of acreage and prices by the Government Tobacco board. Empire Producer, no. 245, pp. 79-80. April 1937. 286.8 Em7

"Reprinted with acknowledgements from Tobacco, for February,

1937."

"A summary of the functions of the Tobacco Board appointed in 1932 to control the production and marketing of leaf tobacco in Mauritius. The acreage to be planted and the range of prices to be paid to the producer are fixed each year before planting permits are issued." - U. S. Dept. Agr., Bur. Agr. Econ., Agr. Econ. Lit. 11(6): 644. June 1937.

1086. Mauritius. Government tobacco board. Annual report of the activities of the Government tobacco warehouse. 2d, 1933-1936. Port Louis, 1934-37. Libr. Cong. (HD9147.M3A3)

### Mexico

1087. Huymans, Edgar M. Cigarettes in Mexico; an instructive advertising story with common-sense angle. Printers! Ink 181(9): 20-23. Dec. 2, 1937. 238.8 P932

Three advertising campaigns are discussed. One stressed the fine quality of the tobacco used; the second stressed adherence to strict formula in manufacturing; the third campaign (for a more expensive brand) was addressed to people who were not satisfied with cheaper cigarettes.

The general philosophy of the advertisers in regard to tobacco,

is discussed.

### Mozembique

1088. Mozambique. Direcção dos serviços de agricultura. Tabaco; monografia elaborada pela Direcção dos serviços de agricultura. 13pp., illus. Lourenço Marques, Imprensa nacional de Moçambique [1934.] 69 M87T

At head of title: Primeira Exposição coloniál portuguesa, Pôrto, 1934. Colónia de Moçambique.

Illustrated by maps and photographs.

### Netherlands and Dutch East Indies

1089. Bower, Richard P. Cigarette industry in Netherlands India: market for supplies. Com. Intel. Jour. 54(1670): 193-198. Feb. 1, 1936. 286.8 C16

Discusses the local industry, principal types of native cigar-

ettes, cigarettes as a source of revenue, source of raw materials, cigarette papers and boxes, finished cigarettes, packing, and duties and prices.

1090. Bower, Richard P. Netherlands tobacco industry. Com. Intel. Jour. 47(1499): 665-667. Oct. 22, 1932. 286.8 Cl6

Reviews the consumption of tobacco products, sources of raw materials used in the industry, and the condition of the industry.

1091. Bower, Richard P. Tobacco, cigar, and cigarette industry in the Netherlands. Com. Intel. Jour. 46(1464): 233-234. Feb. 20, 1932. 286.8 C16

Short report on consumption, imports, exports and condition of the industry.

1092. Dentz & Van der Breggen. Sumatra- en Java tabak. Statistisch overzicht op handels- en financieel gebied, jaargang 1936.

55pp. Amsterdam [1937?] 69 D43

The Library of U. S. Dept. of Agriculture has reports for 1895-1937.

1895 in English; 1897 in German.

Title varies.

Accompanied by a folded, colored map which shows Sumatra's east coast tobacco enterprises.

In addition to financial and other statistics for the different companies, 1933-1935, statistics of supply and sale of Sumatra and Java tobacco for the years 1932-1936, and production, price (not available for 1847-1869), and value for the years 1847-1935, with the exception of 1916-1919, are given.

1093. East Indies (Dutch). Departement van economische zaken, Centraal kantoor voor de statistiek. Mededeelingen...No. 149. De landbouwexportgewassen van Nederlandsch-indie in 1936 (Beplante uitgestrektheden, producties en uitvoeren). The export-crops of the Netherlands Indies in 1935 (Planted area, production and export). 270pp. Batavia, 1937. 272 Ea74

Headings of tables and sections and index in both Dutch and

English.

Statistics of tobacco are given on pp. 160-166. This section contains general remarks about the tobacco cultivation and statistics of the number of estates, planted area, production, exports. Pages 164-166 are on Java and the Outer Provinces, and contain statistics of area and exports for the first and exports for the second. Statistics given are mainly for the years 1932-1936.

1094. Klaten, Java. Proefstation voor vorstenlandsche tabak. Mededeeling, no. l-date. [irregular] Klaten, 1913-date. 69.9 K66

1095. Klerck, Pieter Adriaan de, ed. Tabakswet. Wet van den 6 din mei 1921, s. 712, zooals die nader is gewijzigd en aangevuld tot heffing van een tabaksaccijns met aanteekeningen...en alphabetisch register; 3. druk. 198pp. Zwalle, W. E. J. Tjeenk Willink, 1932. Libr. Cong. (Law)

"On cover: Nederlandsche staatswetten, editie Schuurman & Jordens, no, 81."

Not examined.

Law of May 6, 1921, sec. 712, as later amended and supplemented with respect to the levying of the tobacco tax, with annotations... and alphabetical index.

- 1096. Mauther, W. Java tobacco in the world market. Netherlands Indies 4(16-17): 302-309. Sept. 1, 1936. 280.8 Ec76A

  "Contrasts Java and Sumatra tobacco. A table gives crop production and prices from 1847 to 1915 and 1920 to 1934 with some exceptions." U. S. Dept. Agr., Bur. Agr. Econ., Agr. Econ. Lit. 11(1): 88. January 1937.
- 1097. Mautner, W. Sumatra tobacco in the world markets. Netherlands Indies 4(13): 256-261. July 1, 1936. 280.8 Ec76A

  "Tables show the destination of the Sumatra tobacco crop in 1934 and 1935; production, price and total value of the crop at five-year intervals from 1864 to 1905, and annually from 1910 to 1935; prices and yields of the crops of 1932, 1933 and 1934 which have been offered for sale in 1933 to 1935; and financial results of the four principal Sumatra tobacco concerns from 1913 to 1935." U. S. Dept. Agr., Bur. Agr. Econ., Agr. Econ. Lit. 10(9): 862. November 1936.
- Nederlands. Centraal bureau voor de statistiek. Jaarcijfers voor Nederland. Annuaire statistique des Pays-Bas 1936. 427pp.

  's Gravenhage [1937.] 259 N38

  In Dutch and French.

  The Library of the U. S. Dept. of Agriculture has 1881-1936.

  Contains statistics of acreage cultivated, exports and imports, consumption of tobacco and tobacco products, excise taxes, etc., page references for which may be found through consulting subjects beginning "tabac" in the index.
- 1099. Netherlands. Centraal bureau voor de statistiek. Maandschrift...Revue mensuelle, Sept. 1, 1906-date. s-Gravenhage, Netherlands, 1906-date. 259 St2Ma

Wanting numbers.

Includes statistics of consumption and value of tobacco and tobacco products. The issue for June 1938 contains statistics for 1934-1937 and monthly for March 1937-May 1938 (pp. 922-923).

1100. Ploeg, J. van der. The native production of krossok tobacco in Java and its present market position. Netherlands Indies 5(11-12): 13-31. November-December 1937. 280.8 Ec76A

"The development of tobacco cultivation in Java for the European market is described for the periods from 1870 to 1900 and from 1900 to date. Complaints of a decline in the quality of Java knossok are discussed, and an account is given of the present market position of Java knossok tobacco. Tables show harvested areas of native tobacco in Java and Madoera, in hectares, from 1932 to 1937; export of knossok from Java and Madoera, in metric tons, from 1900 to 1937; export of Java tobacco from the Netherlands Indies from 1927 to 1937; and bonded warehouse traffic of Java tobacco in the Netherlands, 1927 to 1937."—
U. S. Dept. Agr., Bur. Agr. Econ., Agr. Econ. Lit. 12(6): 651—652. June 1938.

1101. Rotterdamsche bankvereeniging. Java tobacco and Java tobacco companies.
Rotterdamsche Bankvereeniging. Monthly Rev. 17(8/9): 195-200.
August/September 1936. 284.8 R74

Includes the following statistical material: Production, price and value of Java tobacco, annually 1870-1915, 1920-1934; production and price of tobacco 1932-1934, by production areas; amount of tobacco warehoused in bond, and cleared for bonded warehouse for home consumption and re-export, annually 1932-1935, and amount taken by the different countries: financial results of Java tobacco companies, 1925-1935; lowest and highest prices of Java tobacco shares, by companies, 1926-1935, and price, Aug. 29, 1936.

1102. Rotterdamsche bankvereeniging. Sumatra tobacco. 4-p. folder. Rotterdam [1937?] Pam. Coll.

Statistical tables give the following data: Number of bales, price, proceeds, for the years 1901-1936; extent of the different plantation interests of 4 Sumatra tobacco companies; balance sheets of the big Sumatra tobacco companies; Sumatra companies dividends, 1911-1936; price nevements of Sumatra tobacco shares, 1928-1937.

1103. Sumatra tobacco and Sumatra tobacco companies. Rotterdamsche
Bankvereeniging Monthly Rev. 15(8/9): 189-201. August/September
1934. 284:8 R74

Statistical tables contain the following: Production of Java and Sumatra from plantations, 1928-1932; Sumatra tobacco crop, price, and proceeds, 1864-1915, 1920-1932; results of the spring and summer auctions, 1933 and 1934; cost price and proceeds of the crops of the large Sumatra tobacco companies, 1932 and 1933; financial results of the large Sumatra tobacco companies, 1913-1934; pre-war, highest, lowest and last average prices of the crops of the large Sumatra tobacco companies; financial results of the 1932 and 1933 crops; balance sheets and quotations of shares of the companies.

1104. Tollenaar, D. Tobacco in the Dutch East Indies. Amsterdamsche Bank, n.v. Statis. Dept., Financ. and Econ. Rev. no. 36, pp. 1-13.
July 1933.

Discusses agricultural conditions for cigar tobacco cultivation, markets for Dutch East Indian tobacco and tobacco consumption in the last 20 years, the development of tobacco culture in the Dutch East Indies during the past two decades, consequences of the depression, and prospects. Accompanied by statistical tables and a chart which shows the relation of rainfall to prices of "Vorstenlanden" tobacco during the period 1921-1930.

1105. U. S. Dept. of labor, Bureau of labor statistics. Labor conditions in the tobacco industry of the Javanese native states. U. S. Dept. Labor, Bur. Labor Statis. Monthly Labor Rev. 35(5): 1077-1079. November 1932. 158.6 B87M

A report on labor cenditions in the tobacco industry of the Javanese native States was published in Weltevreden, Java, in 1929. The present article contains some of the information contained in the report as published in a summary of the report in the International Labour Review for May 1931. The wage systems in effect are described in detail and some information is given on working hours and medical attention and housing.

1106. U. S. Dept. of labor, Bureau of labor statistics. Wages and labor cost on tobacco plantations in Sumatra. U. S. Dept. Labor, Bur. Labor Statis. Monthly Labor Rev. 37(5): 1211-1214. November 1933. 158.6 B87M

Statistics show the number of coolies employed during 19281930, and the average wages paid in 1931. Table 1 shows average
monthly wages of coolies on tobacco plantations on the east
coast of Sumatra and Acheen, 1929, 1930, and 1931. Table 2
shows yearly labor expenditures per coolie in north Sumatra.
Methods of making the payments to the coolies, are described.

1107. W., C. Le tabac nécrlandais et la crise du cigare. École Supérieure de Commerce St. Ignace. Bulletin d'Études et d'Informations 10(7-8): 265-269. July-August 1933. 280.8 E79

"Attention is called to the steady decrease of cigar smoking in Holland, Germany, and the United States and its serious effect on the tobacco plantations of the Dutch East Indies in spite of restricted production." - U. S. Dept. Agr., Bur. Agr. Econ., Agr. Econ. Lit. 7(9): 655. November 1933.

# New Zealand

1108. Belshaw, Horace, Williams, D. O., Stephens, F. B., Fawcett, E. J., and Rodwell, H. R. Agricultural organization in New Zealand; a survey of land utilization, farm organization, finance and marketing...Published for the New Zealand institute of Pacific

relations. 818pp. Melbourne, London retc., Melbourne university press in association with Oxford university press, 1936. (Institute of Pacific relations. International research series.) 281.1993 B41

Fruit, market gardening, tobacco, and tung oil, by J. A. Campbell, ch. XXV, pp. 514-536. Tobacco culture, pp. 533-535. The marketing of arable products, by I. W. Weston, ch. XXXII, pp. 723-737. Tobacco (one paragraph), p. 736.

Belshaw, Horace, and Stephens, F. B. The financing of afforestation, 1109. flax, tobacco and tung oil companies. Econ. Rec. 8(15): 237-261. December 1932. 280.3 Ec74

> "This study is concerned with a type of land utilization in which the joint stock method of finance and control has been applied (more especially) to afforestation, flax culture, tung (oil) plantations, and tobacco growing. Since these are concerned with the cropping of marketable products, and not simply with the exploitation of a natural resource such as an indigenous forest or stand of flax, they may be properly described as farming. The essential characteristics which differentiate them from ordinary farming, as practised in New Zealand, are the large capital of the companies, waised by the sale of shares or bonds!, the amount of hired labor t'ey employ, and the divorcement of ownership from control similar to that which occurs in joint stock enterprise as applied to industry and commerce. " - pp. 237-238.

- 1110. Lowe, C. Use of the hygrometer in curing tobacco-leaf. New Zeal. Dept. Agr. Jour. 44: 130-133. February 1932. 23 N48J Not examined.
- 1111. Agricultural legislation of 1935. New Zeal. Dept. Agr. Morrison, A. E. Jour.52(1): 30-33. Jan. 20, 1936. 23 N48J

A review of the provisions of several acts of interest passed during the 1935 session of the New Zealand Parliament. More than half of the article is devoted to the Tobacco-growing Industry Act, 1935, for the control of the tobacco industry.

1112. New Zealand. Census and statistics office. Statistical report on the agricultural and pastoral production of the dominion of New Zealand for the season 1936-37. 49pp. Wellington, 1938. 271.2 R26A

> The Library of the U. S. Dept. of Agriculture has reports for 1910/11-1936/37 with the exception of 1911/12-1914/15 (not issued). Statistics of tobacco acreage, 1928/29-1936/37 are given on

p. 5 of the volume for 1936/37. Percentages of tobacco areas in each land district, 1936/37 are given on p. 19.

- 1113. Sutch, William Ball. Recent economic changes in New Zealand.
  Introduction by Hon. Walter Nash. [164]pp. [Auckland, Christ-church, etc., N. Z.] Institute of Pacific relations, New Zealand council, 1936. 280.1993 Su8

  Development of control over marketing is discussed in chapter III, pp. 39-49. Very brief mention is made of the tobacco control board on pp. 40 and 45.
- 1114. Wise, H. L. Price fixation and control in non-export trades in New Zealand. Econ. Record 13(24): 66-77. June 1937. 280.8 Ec74

  Regulations were passed under the Board of Trade Act, 1919, fixing minimum prices of tobacco for the 1935/36 and 1936/37 seasons, on Nov. 18, 1936 and Apr. 9, 1937 respectively. The first expired on Mar. 31, 1937 and the second on Mar. 31, 1938. (See p. 75)

### Nicaragua

1115. U. S. Dept. of commerce, Bureau of foreign and domestic commerce.

Nicaragua - tobacco tax promulgated. U. S. Dept. Com., Bur.

Foreign and Dom. Com., Com. Repts. no. 44, p. 72. Oct. 29,

1932. 157.7 (76D

Briefly gives the provisions of a law of Aug. 18 which makes

Briefly gives the provisions of a law of Aug. 18 which makes the cultivation of tobacco subject to a license fee and a production tax.

### Norway

1116. MacDonald, S. G. Marketing tobacco in Norway. Com. Intel. Jour.
49(1543): 345-347. Aug. 26, 1933. 286.8 Cl6
Discusses the importance of the industry, production of tobacco products, imports, preferred tastes of the Norwegian people, methods of sale, etc.

### Nyasaland

- ll17. Arnold, C. W. B. The Nyasaland tobacco industry. Empire Jour.
  Expt. Agr. 3(12): 379-383. October 1935. 10 Em7
  "Nyasaland was declared a British Protectorate in 1889 and tobacco first figured among the exports in 1893. Production steadily increased and the progress of the industry [is shown by a] table of exports of tobacco of all types" from 1911 to 1934.
  "There has been a marked reduction of acreage and fall in production in the last few years."
- 1118. MacPherson, Ian. Marketing Empire tobacco. Proposed government inquiry. Times Trade & Engin. (n.s.) 36(854): V. April 1935. 286.8 T482

This article has particular reference to Nyasaland and Northern and Southern Rhodesia.

- 1119. MacPherson, Ian. Tobacco in Nyasaland. Crown Colonist 5(45):
  359-362, illus. August 1935. Libr. Cong. (HC245.C7)
  "This article is really only a chapter written to illustrate some of the difficulties that beset the path of the tobacco planter in Nyasaland," from the viewpoint of the President of the Tobacco Federation of the British Empire.
- 1120. Murray, S. S. Nyasaland tobacco; why consumption is restricted.

  Empire Producer, no. 244, pp. 57-58. March 1937. 286.8 Em7

  "The difficulties in the way of disposing of larger quantities of Nyasaland tobacco are discussed." U. S. Dept. Agr., Bur.

  Agr. Econ., Agr. Econ. Lit. 11(5): 504. May 1937.
- 1121. Nyasaland tobacco marketing inquiry by Imperial Economic committee.

  Important colonial office memorandum. Empire Prod. and Export,
  no. 223, pp. 61-62. April 1935. 286.8 Em7

  "The memorandum in question is a \*preliminary survey of the
  facts regarding the Nyasaland tobacco industry in relation to
  the United Kingdom market. Some tentative conclusions are
  given. "- U. S. Dept. Agr., Bur. Agr. Econ., Agr. Econ. Lit.
  9(6): 509. June 1935.
- 1122. Smith, G. B. Government control of tobacco marketing in Nyasaland.

  Com. Intel. Jour. 54(1687): 1019-1021. May 30, 1936. 286.8 C16

  Describes a scheme of control as proposed in the Tobacco

  Marketing Ordinance, 1936.
- 1123. U. S. Dept. of agriculture, Bureau of agricultural economics.

  Nyasaland requires auction marketing of tobacco. U. S. Dept.

  Agr., Bur. Agr. Econ. Foreign Agr. 2(3): 167-168. March 1938.

  1.9 Ec7For

"A tobacco-marketing law enacted in Nyasaland on December 21, 1937, provides that all flue-cured and most of the fire-cured leaf grown in the country must be marketed through licensed auction warehouses...The administration of the act is in the hands of the Tobacco Control Board...Of special significance is the fact that the board is empowered to fix a minimum price below which no class or type of tobacco may be exported."

1124. Withers, F. M. Nyasaland tobacco. The present position and methods of improving it. Empire Prod. and Export, no. 217, pp. 167-169. October 1934. 286.8 Em7

### Palestine

1125. Palestine. Office of statistics. Statistical abstract of Palestine 1936. 103pp. Jerusalem, 1937. 269.8 P182

Contains the following statistics on tobacco: Production of locally grown tobacco, 1928-1935, p. 33; manufacture of tobacco and tobacco products, 1925-1935, p. 95.

### Panama

1126. U. S. Dept. of commerce, Bureau of foreign and domestic commerce.

Panama. Proposed government monopolies on gasoline, tobacco,
matches, and explosives. U. S. Dept. Com., Bur. Foreign and
Dom. Com., Com. Repts. no. 50, p. 173. Dec. 10, 1932. 157.7 C76D

### Paraguay

1127. Paraguay. Dirección general de estadistica. Memoria de la Dirección general de estadistica correspondiente al año 1935. 139pp.

Asunción, 1937. 255.7 P21M

The Library of the U. S. Dept. of Agriculture has Memoria for 1927-1928, 1934-1935.

Statistics of imports and exports of tobacco are given on pp. 68, 72, 74-78 of the Memoria for 1935.

### Poland

1128. Dzierzyński, Józef. Spózycie tytoniu w Polsce. 311pp. Warszawa, Nakladem Dyrekcji polskiego monopolutytoniowego, 1930. 286.369 D99 Tablice statystyczne, 125 pages at end.

French summary (Consommation du tabac en Pologne) pp. 113-124 of Tablice statystyczne.

Bibliography, pp. [185]-186.

"Contains extensive statistical tables and a French summary on the consumption of tobacco in Poland." - U. S. Dept. Agr., Bur. Agr. Econ., Agr. Econ. Lit. 10(4): 301. April 1936.

1129. Poland. G/ówny urzad statystyczny. Statystyka Polski, seria C, zeszyt 73. Statystyka przemys/owa. Produkcja i zatrudnienie w zak/adach I-VII kategorii, 1936. 192pp. Warszawa, 1938. 267.2 G51

The Library of the U. S. Dept. of Agriculture has also industrial statistics as contained in Seria C, fasc. 1-a, 18, 35, and 52.

Statistics of tobacco products are given on pp. 191-192 for the years 1933/34-1936/37, and are for production and value of products, quantity and value of sales, and stocks.

1130. Prace z dziedziny uprawy i fermentacji tytoniu. zeszyt l-date.

[irregular] Warszawa, 1937-date. 69.8 P95P

Publications dealing with the cultivation and fermentation

Publications dealing with the cultivation and fermentation of tobacco plants.

Polish; English summaries and headings.

Supersedes Doświadczalnictwo tytoniowe (69.8 D74).

Supplement to Przeglądnu uprawy tytoniu (69.8 P95).

Consists of Seria A. - Prace naukowe (Scientific papers)

and Seria B.- Podreczniki (Manuals); numbered consecutively.

Published by the director of the Polski monopol tytoniowy.

1131. Przeglad uprawy tytoniu [monthly] rok 1-date. Apr. 1934-date. Pu/awy, 1934-date. 69.8 P95

Published by Pulawy, Państwowy instytut naukowy gospodarstwa wiejskiego.

Rok 1 issued from April-September; rok 2-3 from March-September of each year.

Rok 1, nr. 1-date. April 1934-date have sub-title: Czasopis mo poświęcone uprawie tytoniu. (Periodical dedicated to tobacco-culture).

Beginning 1937 has supplement: Prace z dziedziny uprawy i fermentacji tytoniu. (69.8 P95P)

#### Rhodesia

1132. Brown, D. D. The economics of the Rhodesia tobacco industry.

Marketing and disposal of the crop. Rhodesia Agr. Jour. 30(7):

538-563. July 1933. 24 R34

Traces first the development of tobacco through the centuries and then deals with the cultural distribution, production in Southern Rhodesia, and principal and potential markets for Southern Rhodesia tobacco, and future development of the industry.

Statistics are given showing imports for consumption of tobacco in the United Kingdom, 1927-1932, prices of flue cured and dark fired cured tobacco in Southern Rhodesia, Canada and the United States for a series of years, and value of exports of all crops and of tobacco from Southern Rhodesia, 1923-1932.

Illustrated by several charts.

- 1133. Brown, D. D. Handling and curing Virginia bright tobacco. Rhodesia ... Agr. Jour. 33(1): 20-25. January 1936. 24 R34
- 1134. Browm, D. D. Tobacco culture in Southern Rhodesia. The harvesting and curing of Virginia tobacco. Rhodesia Agr. Jour. 30(3): 218-237, illus. March 1933. 24 R34

1135. Brown, William. Tobacco quota commission: Report. Committee of enquiry into applications from tobacco growers for increased production - season 1934-35. Rhodesia Agr. Jour. 32(1): 24-32.

January 1935. 24 R34

Tables give number of applicants, quota applied for, yield

last season, and quota granted.

William Brown was chairman of this committee appointed by the Minister of Agriculture and Lands.

Includes also a Supplementary report, pp. 30-32.

- 1136. Collins, W. F. The flue curing of Virginia bright tobacco in Southern Rhodesia. Advantage of the use of recording instruments and direct reading hygrometers in barns. Rhodesia Agr. Jour. 33(8, 10, 11): 556-564, 723-729, 841-847. August, October-November 1936. 24 R34
- 1137. Curing tobacco by electricity. Rhodesia Agr. Jour. 30(1): 37-49.

  January 1933. 24 R34

  This article, "an outline of the experimental work" is "part of the final report issued by the State Electricity Commission of Victoria during July 1932."
- 1138. Gundry, B. G. Gundry tobacco furnace. Rhodesia Agr. Jour. 33: 578-583. August 1936. 24 R34

  Not examined.
- 1139. Gundry, B. G. A new type of tobacco furnace. Rhodesia Agr. Jour. 31(12): 867-869. December 1934. 24 R34

  Describes the "Gundry" furnace.
- 1140. Jack, Rupert W. Tobacco pest suppression act, 1933. An outstanding instance of the result of neglect of tobacco lands. Rhodesia Agr. Jour. 31(3): 177-179. March 1934. 24 R34

  Deals with part II of the Act which "provides for the compulsory uprooting and destruction of all living tobacco plants by a date to be fixed by regulation."
- 1141. New tobacco control scheme. Disposal of excess crop. African World 128(1657): 147. Aug. 11, 1934. 286.8 Af8

"The Rhodesia Tobacco Association Council has drawn up a new scheme of tobacco control. It provides that in the event of overproduction next season all growers who have produced in excess of their 1934 crop will be compelled to withhold from the market such proportion of their excess crop as the Council of the Association may consider advisable. It is also provided that such growers will be allowed, if they can do so, to dispose of their excess in any market other than United Kingdom, Union, or local markets. The object of the scheme is to keep production within reasonable bounds without making impossible a potential surplus that can be drawn upon should the conditions of the market

favour a larger crop than this year's. To prevent the grower whose 1934 crop may have, for various reasons, been below his average, being placed at a disadvantage, a Board of Appeal is proposed, which will also deal with the question of new growers."

1142. Ney, H. O., comp. Selling problems. Position of Southern Rhodesia tobacco growers. Empire Prod. and Export, no. 216, pp. 153-154. September 1934. 286.8 Em7

Quotes at length from a paper on Southern Rhodesian marketing by D. D. Brown before the Rhodesia Scientific Association; also quotes a resolution proposed by Major L. M. Hastings for compelling growers to withhold a portion of their supply of tobacco from the market in the event of over production; etc.

1143. Rhodesia, Southern, Dept. of agriculture, Tobacco branch. Annual report of the Tobacco branch for the year ended 31st December 1934. Rhodesia, Southern. Dept. Agr. Bull. 955, 5pp. Salisbury, May 1935. Pam. Coll. (Tobacco)

"Reprinted from 'Rhodesia Agricultural Journal."

Includes the following statistics: production, acreage, and yield per acre of Virginia and Turkish tobacco, 1925-1934; production of all types, 1930-1934; exports of unmanufactured tobacco by country of destination, 1930-1934; consumption of Southern Rhodesia tobacco in the United Kingdom, 1926-1934.

Abstracts of the reports of the Chief Tobacco Officer are given in the Reports of the Secretary, Department of Agriculture and Lands for the Years 1936 and 1937. (24 R344)

Other reports of the Department of Agriculture and Lands contain sections on tobacco, but no other report of the Chief Tobacco Officer was found.

1144. Rhodesia, Southern. Statistical bureau. Memorandum on the tobacco enquiry of October 1932. 20pp., processed. Salisbury, Government Statistical bureau, 1932. 281.369 R34

Contents: Pt. 1. General results of the enquiry for 1932-33 and comparisons with 1931-32 and previous years. - Pt. 2. Review of the prospects for particular kinds of tobacco and detailed district statistics.

Statistics given relate to number of growers, old and new growers, proposed planting in 1932/33, average acreage planted per grower, fertilizers to be used, barns, probable yield per acre, total yield, estimated production of saleable tobacco, etc.

1145. Robertson, Wilfrid. Growing tobacco in Rhodesia. Crown Colonist. 2(8): 31-34, illus. July 1932. Libr. Cong. (HC245.C7)

Includes sections on flue curing, conditioning and bulking, grading, baling and shipping, the manufacturer's warehouse, and prices.

1146. Smith, G. B. Government control of tobacco marketing in Southern Rhodesia. Com. Intel. Jour. 54(1683): 791-795. May 2, 1936. 286.8 C16

A summary of the principal features of the system of control proposed in the Tobacco Marketing Act, 1936.

1147. Tobacco pests suppression act, 1933. Rhodesia Agr. Jour. 32(11): 776-779. November 1935. 24 R34

"This Act, which replaced one of the same name of two years carlier, was promulgated by the Government Notice 312 of May 19th, 1933.

"The object of the Act is to protect the growing crop from pests which may be carried over on plants remaining from the previous season - or growing out of season - and also to protect the stored, cured crop from pests found in dirty or neglected stores."

1148. Tobacco sales by auction. African World 133(1722): 135. Nov. 9, 1935. 286.8 Af8

"The tobacco interests of South Rhodesia have agreed to the sale of tobacco by auction. A marketing board has been formed provisionally to draw up regulations for the conduct of the auctions. The amount of tobacco allowed to be sold for British, Union and local markets will be controlled by legislation, and all buyers will have unrestricted opportunities to purchase their requirements. " - U. S. Dept. Agr., Bur. Agr. Econ., Agr. Econ. Lit. 10(2): 177. February 1936.

1149. U. S. Dept. of agriculture, Bureau of agricultural economics.
Rhodesian tobacco sales quota system to be discontinued. U. S. Dept. Agr., Bur. Agr. Econ. Foreign Crops and Markets 33(15):
428, 429. Oct. 12, 1936. 1.9 St2F

"The Government tobacco sales quotas in Scuthern Rhodesia will be abolished and the auction floors will be open to all growers without any restrictions whatever... The sales quotas have been in effect only for the 1936 crop. It is planned, hewever, to continue same system of limiting the quantity of tobacco exported to the preferential markets, that is, the United Kingdom and the Union of South Africa."

Exports of unmanufactured tobacco from Southern Rhodesia to principal importing countries, 1930-1935, are given on p. 449.

1150. Warning to tobacco grewers. Rhodesia Agr. Jour. 31(10): 702-703. October 1934. 24 R34

"A warning has been issued to all tobacce growers that, if next season's crop amounts to 80 percent of the 1933/34 crop, it may be in excess of marketing requirements. In that case it may be found necessary to have recourse to legislation. Certain provisions are suggested for incorporation in such legislation." - U. S. Dept. Agr., Bur. Agr. Econ., Agr. Econ. Lit. 9(4): 293. April 1935.

### Rumania

1151. Buletimul cultivarii și fermentarli tutunului rquarterly; anul 1-15;
19, no. 1-June 1906-April/July 1921; Jan./Mar. 1930-date.
București, 1906-date. 69.8 B87

Bulletin of Institut Expérimental pour la Culture et la Fermentation du Tabac.

Wanting numbers.

None published 1917/18-1918/19.

With anul 19, no. 1, Jan./Mar. 1930 publication resumed after a lapse of 17 years (See preface. Anul 19, no. 1) - Does not agree with dates of publication.

- 1152. Hannay, A. M., Black, J. D., and Ladas, Constantin. Rumania; a guide to official statistics of agriculture, population and food supply. Part I. An annotated list of official publications, compiled by A. M. Hannay...Part II. Methods of collection and analysis of official statistics, by J. D. Black and Constantin Ladas. U. S. Dept. Agr., Bur. Agr. Econ., Agr. Econ. Bibliog. 49, 216pp., processed. Washington, D. C., October 1933.

  Consult the index under the subject "Tobacco."
- 1153. Rumania. Caisse autonome des monopoles, Service des études, de la statistique et des publications. Resultats financiers et de l'exploitation des monopoles de l'exercice 1935-36. Rumania. Caisse autonome des monopoles. Bulletin, année 7-8, no. 26-29, Avril 1935-Mars 1936. 90pp. [Bucuresti] 1936. U. S. Dept. Com. Libr. (HJ 3840 R8A2)
  - U. S. Dept. of Commerce Library has also Resultats de L'exploitation Pendant le 2d Semestre 1932-Jan./June 1933, 1934 and January 1935.

Monopole du tabac (1 avril 1935-31 mars 1936), pp. 12-18. Statistics are given on pp. 37-51, 60-78.

1154. Rumania. Institutul central de statistica. Anuarul statistic al României, 1935 si 1936. 421pp. Buchurestiv [1937.] 267.8 In22

The Library of the U. S. Dept. of Agriculture has volumes for 1904, 1909, 1912, 1915-16, 1922-1936.

Table of contents and titles of tables in both Rumanian and French.

The 1935/36 volume contains the following statistics on tobacco; number of cultivators, area cultivated, production (total and per hectare), and prices, 1925-1935 (similar statistics for 1935 given by provinces and varieties), pp. 188-189. Statistics of manufactured tobacco are given on p. 245.

1155. Teodoru, R. D. La caisse autonome des monopoles du Royaume de Roumanie...

The Autonomous institution of monopolies for the Kingdom of Roumania.

Rumania. Ministère de l'Industrie et du commerce. Correspondance

Economique Roumanie 20(1): 1-68, illus. January-March 1938.

267.8 In23

In French and English.

An account of the functions of the above institution and of the production, sale, and manufacture of tobacco in Rumania. Tobacco is discussed on pp. 6-41. Budget, balance sheet, and other financial statistics of the Institution are given, as well as statistics of the prices paid to farmers for tobaccos of the 1937 crop; amount of raw tobacco exported from 1920 to 1936/37; receipts and expenditures of the fund for the improvement of tobacco cultivation, 1936/37; acreage cultivated, production (total and per acre), value, revenue, and price, 1879, 1889, 1899, 1909, 1919, 1929-1936; production of tobacco factories, 1936/37; receipts from the sale of monopolized products, 1879/80-1936/37; sale of products for the same years; etc.

Illustrated by photographs and a map.

### Siam

1156. Siam. Dept. of general statistics. Statistical year book of the Kingdom of Siam...(1933-35)...English-Siamese edition. 603pp. rBangkok? 1937; 269 Sil3

The Library of the U. S. Dept. of Agriculture has volumes for 1916-1933/35.

The volume for 1933-35 contains statistics of area, yield, and exports and imports, page references for which may be found from the index. Area and yield for the current year are given by provinces; total figures are given for the years 1919/20-1934/35.

# South Africa

1157. Flue-curing of tobacco. Farming in South Africa 6(70): 415-416, 426.

January 1932. 24 So842

"The results of the past season, as discussed herein, show that tobacco for flue-curing can be grown with a fair degree of success in the Transvaal."

- 1158. Henning, L. J. Flue-curing of tobacco. Use of hot air in the curing process. Farming in South Africa 9(97): 140, 142, illus. April 1934. 24 So842
- 1159. Koch, Pieter, and Pretorius, W. J. Tobacco production in the Union. Farming in South Africa 8(83): 85-86. February 1933. 24 So842

  Discusses the importance of the industry in South Africa, tobacco as a specialty crop, the two kinds of tobacco grown in the Union Turkish and Virginian flue-curing, the Union's share in the export trade of the Empire, and Empire preferences. Tables show statistics of consumption of Empire-grown tobacco in

the United Kingdom, 1926-1932; production, imports, exports, and consumption of manufactured tobacco in the Union, 1927-1931, average 1918-1926.

- 1160. Moerdyk, J. L. Hints on the flue-curing of tobacco. Farming in South Africa 9(104): 455. November 1934. 24 So842
- 1161. Moerdyk, J. L. Tobacco cellars. Farming in South Africa 9(100):
  285, illus. July 1934. 24 So842

  Describes the method of constructing the cellar and gives a sketch and plan.
- 1162. Murray, A. T. South African agricultural policy. U. S. Dept. Agr. Bur. Agr. Econ. Foreign Agr. 1(2): 67-85, processed. February 1937. 1.9 Ec7For

Government policy toward tobacco is discussed on pp. 74-75. Mention is made of three laws affecting the tobacco industry, i.e., the Cooperative Societies Amendment Act of 1925, "which provided that compulsory marketing of tobacco through farmers' associations could be imposed in any area whenever at least 75 percent of the producers controlling 75 percent of the production so requested of the Minister of Agriculture"; The Tobacco Export Control Act of 1932; and an amendment of this act in 1935 "to set up the Tobacco Industry Control Board with power to levy a tax on cooperatives, dealers, and manufacturers."

1163. Naude, P. J. Why so much fluctuation in tobacco yields? Reasons for variations in weight. Farming in South Africa 8(90): 342, 344. September 1933. 24 So842

Includes several paragraphs on harvesting and curing.

1164. South Africa Dept. of agriculture. Production of flue-cured tobacco, by officers of the Field husbandry section, Division of plant industry. So. Africa. Dept. Agr. Bull. 120, 20pp., illus. Pretoria, 1933. 24 So84P

Part III, pp. 13-20, which deals with harvesting, stringing and filling, construction of flue barns, and handling and grading, is by D. F. Retief. Folded plans for flue-curing barns are given.

1165. South Africa. Office of census and statistics. Census of industrial establishments. Statistics of factories and productive industries (excluding mining and quarrying) in the Union for the year 1934-35 (eighteenth industrial census). 8lpp. Pretoria, 1937. 270 C332 In English and Dutch.

Statistics of tobacco, cigar, cigarette and smuff factories, 1928/29-1934/35 are given on p. 75. Statistics are for number of establishments, value of land and buildings, value of machinery, plant and tools, number of employees, quantity and value of materials used, and quantity and value of articles manufactured or produced.

The Library of the U. S. Dept. of Agriculture has reports for 1916/17-1934/35 with the exception of 1919/20.

1166. South Africa. Office of census and statistics. Official year book of the Union and of Basutoland, Bechuanaland Protectorate, and Swaziland. No. 17.-1934-1935. 1207pp. Pretoria [1936]. 270 C3320 The Library of the U. S. Dept. of Agriculture has nos. 1-18, 1917-1937.

Statistics on cooperative societies, excise duty, exports, factories, imports, Industry Control Board, production of leaf tobacco, railway rates, etc., may be found through consulting the index under the subject "tobacco."

1167. South Africa. Office of census and statistics. ... Report of the agricultural and pastoral production of the Union of South Africa, 1935-36. Agricultural census, no. 16. 54pp. Pretoria, 1937. 270 So87

In English and Dutch.

The Library of the U. S. Dept. of Agriculture has nos. 1-16,

1918-1935/36.

Tobacco is included in table 9(B), p. 53, which gives number of returns showing kaffir corn, tobacco and ground-nuts, classified according to yield (kaffir corn and ground-nuts) and area reaped (tobacco), principal districts only (Europeans only).

1168. Taylor, Clifford C. Agriculture in southern Africa. U. S. Dept. Agr. Tech. Bull. 466, 342pp., illus. Washington, D. C., 1935.

Bibliography, pp. 338-341.

Production in South and East Africa, discussed on pp. 215-219,

is followed by discussions for the different countries.

Union of South Africa (trend of production, methods and costs of production of Virginian-type and Turkish tobacco, methods of marketing, grades, prices), pp. 219-239.

Southern Rhodesia (trend of production, method of production, costs of marketing, exports, prices, government aids) pp. 239-246.

Northern Rhodesia, pp. 246-247.

Nyasaland (trend of production, methods of production and marketing, exports), pp. 247-252.

Mozambique (trend of production, methods of production), pp.

Tanganyika (trend of production), pp. 254-255.

Kenya (trend of production), p. 255.

Uganda (production, exports), pp. 255-258.

Illustrated by charts, photographs, and statistical tables.

1169. Taylor, Clifford C. Significance of South African agricultural development. Jour. Farm Econ. 16(2): 258-264. April 1934. 280.8 J822

There is a brief paragraph on tobacco on p. 263. Production and overseas purchases have gained following a collapse in the

industry. A certain amount of American tobacco will probably be displaced eventually by Southern Rhodesia and Nyasaland tobacco.

- 170. Tomlinson, Frederick Rothmann. The business side of peanut farming. So. Africa Dept. Agr. and Forestry Bull. 177 (Econ. Ser. 24), 21pp., illus. Pretoria, Government printer, 1937. 24 So84P Costs and profits in the production of peanuts, maize and tobacco, pp. 14-21. (Also published in Farming in South Africa 11(128): 458-461. November 1936.) Tobacco, pp. 19-20. Data are given for 17 farms in the Linburg area for 1934/35.
- in the Northern Transvaal, crop-year 1934-35. 11pp., processed. 
  [Pretoria?] South Africa Dept. of agriculture and forestry,
  Division of economics and markets [1936?] 281.9 So82

  "This study is confined to peanut producing farms in the Springbok Flats (southern and northern flats) and the Limburg area." Information is given on tobacco grown on the farms.

  Costs and profits in the production of tobacco. 1934-35 are

Costs and profits in the production of tobacco, 1934-35 are tabulated on p. 11.

1172. U. S. Dept. of agriculture, Bureau of agricultural economics, Division of foreign agricultural service. South Africa intensifies tobacco control. U. S. Dept. Agr., Bur. Agr. Econ., Div. Foreign Agr. Serv., Foreign Crops and Markets 30(22): 609-612. June 3, 1935. 1.9 St2F

The Tobacco Control Amendment Act, which became effective by a proclamation of the Governor General published in the Government Gazette on April 10, 1935, is an amendment to the Tobacco Control Act (No. 19), 1932 which was passed by the South African Parliament on May 30, 1932. "The new law specifically defines the authority of the Minister in regulating the tobacco industry and provides for the establishment of a board, to be known as the Tobacco Industry Centrol Board, which is to function as the main administrative body in carrying out regulations issued by the Minister for the control of the industry...

"Aside from certain administrative duties outlined in the new law and its authority to propose control measures for the approval of the Minister, the only important direct power of the board is its authority to pay a bounty on exports of tobacco and tobacco products."

The organization and powers of the board and the powers of the Minister of Agriculture are described.

1173. Van Wyck, S. P., and Du Plessis, A. J. An economic investigation of the Turkish tobacco industry in the Western Cape Province; 1929-1930. So. Africa Dept. Agr. Sci. Bull. 107 [Stellenbosch-Elsenburg Scientific Bull. Ser. no. 12] 48pp. Pretoria, Government printer, 1932. 24 So84S

Bibliography, p. 48.

Contents: I. Introduction and historical development; method of investigation; description of the Turkish tobacco region; cultivation of tobacco; II. The farm organization; III. Farm income and expenditure; IV. Factors influencing operator's earnings; V. Production cost of tobacco; VI. Factors affecting the tobacco industry's profits. A folded appendix table, following p. 48, is entitled: Farms in relation to percentage of profit on tobacco and capital invested in the production of tobacco, together with other important factors in farming.

This survey is summarized in an article entitled Turkish

This survey is summarized in an article entitled Turkish Tobacco Farming in the Western Cape Province, published in Farming in South Africa, v. 8, no. 70, January 1932, pp. 439-440.

#### Spain

1174. Compania arrendataria de tabacos. Memoria a la Junta general de accionistas...convocada para el día 19 de Abril de 1936. [28]pp. Madrid, 1936. 286.3699 C73

The Library of the U. S. Dept. of Agriculture has Memoria for 1928-1929, 1931-1934, and 1936.

Statement to the general meeting of the share-holders.

In addition to financial statistics of the company a table on p. 13 shows tobacco products produced during the year 1935 and a table on pp. 16 and 17 gives comparative statistics for 1934 and 1935 of the sales of tobacco products.

- 1175. Revista de tabacos, no. 2, May 1931-date. Madrid, 1931-date.
  69.8 R32
  Organo de los ensayos del cultivo del tabaco en España.
  Missing numbers.
- 1176. Sanchiz, R. B. La curación del tabaco en España. La Hacienda 30(3): 93-94. March 1935. 6 Hll
- 1177. Spain. Dirección general de agricultura. Anuario estadístico de las producciones agrícolas año 1935 y 1936 para los agricos y el olivo. 508pp., illus. Madrid, 1936. 263 J963

  The Library of the U. S. Dept. of Agriculture has also Anuario for 1928-1933.

Tobacco statistics are given on pp. 138-139 of the present volume. Statistics are given by provinces and are for number of cultivators, area, production (total and per hectare), price, and value of production. Statistics of area and production for earlier years are given on p. 141.

1178. Spain. Instituto geografico, catastral y de estadistica, Laboratorio de estadistica. Boletin del Centro de investigaciones especiales, o Laboratorio de estadistica, no. 20. 133pp. Madrid, January 1935. 263 In722

Consumo de tabaco, venta comparada de labores peninsulares en los años 1932 y 1933, p. 131. Gives statistics of sales of peninsula tobacco products for the years 1932 and 1933.

1179. Spain. Laws, statutes, etc. Decreto creando el Servicio de seguro contra el pedrisco para los cultivadores de tabaco de toda.

España. (Décret portant création du Service d'assurance contre la grêle pour les planteurs de tabac de toute l'Espagne). - 26 juin 1934. - Gaceta de Madrid, n. 179 (28 juin 1934).

Not seen.

Cited in Internatl. Yearbook Agr. Legis. 24: 668. 1934. (30.5 In82).

Hail insurance law for tobacco.

1180. Spain. Laws, statutes, etc. Orden aprobando el reglamento, que se inserta, de seguro de pedrisco para el tabaco. (Arreté approuvant le reglement d'assurance contre la grêle pour le tabac). ~ 3 juillet 1934. ~ Gaceta de Madrid, n. 187 (6 juillet 1934).

Not seen.

Cited in Internatl. Yearbook Agr. Legis. 24: 668. 1934. (30.5 In82)

Hail insurance regulations relating to tobacco.

1181. Spain... Reform of the tobacco monopoly. Economist 131(4948): 714.

June 25, 1938. 286.8 Ec7

The Spanish Government has declared void the agreement with the Spanish Licensed Tobacco Company and "a new concern called "Monopolio de Tabacos y Fósforos! has been set up to regulate the production, importation, manufacture and distribution of tobacco, matches, and lighters."

#### Sweden

- 1182. Aktiebolaget svenska tobaksmonopolets. Versamhet...Styrelsens förvaltningsberättelse och revisorernas berättelse, 1924-1936. Stockholm [1925-1937] 286.3699 Ak7
- 1183. Lund, Edgar. Svensk tobakslitteratur; anteckningar till en bibliografi.
  77pp. Stockholm, E. Lund, 1935. Libr. Cong. (Z7882.L96)
  "On cover: Bibliotheca nicotiana. III."

· Colophon: Tryckningen paborjades i mars 1935 och avslutades i april 1936. Tryckt i 90 numrérade exemplar varav detta är n: r 9.

"Dessa anteckningar ha tidigare varit publicerade i Tobaksarbetaren, arg. 20-22 (1934-36), och föreligga här något tillökade." - p. 77.

- 1184. MacDonald, Shirley G. Swedish tobacco market. Com. Intel. Jour. 46(1471): 580-582. Apr. 9, 1932. 286.8 Cl6

  Report on domestic production and imports, types of tobacco in demand, functions of the Swedish Tobacco Monopoly, and excise duties and prices.
- 1185. Sweden. Kommerskollegium. Industri. Berättelse för ar 1936.
  Stockholm, 1938. (Sveriges officiella statistik. Industri och
  bergshantering) 257.3 St2I
  The Library of the U. S. Dept. of Agriculture has volumes for

1919-1936.

See p. 84 of the volume for 1936 for statistics of tobacco products, 1935 and 1936.

1186. Sweden. Kungl. kontrollstyrelsen. Accispliktiga näringar (tilverkning av brännvin och maltdrycker m.m.) ar 1935/36 av Kungl. kontrollstyrelsen. 26, 8 pp. Stockholm, 1937. ([Statistika centralbyran] Sveriges officiella statistik. Finanser) 390.1 Sw3A Title varies.

Formerly published in Accispliktiga näringar, 1911/12-1913/14. Table of contents and "Résumé" in French, 1914/15-

U. S. Dept. of Agriculture Library has reports for 1911/12,

1915/16-1935/36.

Tobaksodling (tobacco production), p. 25. This includes a table which gives statistics of tobacco production (number of cultivators, area, volume of production, value, price, and mean yield and value per hectare) by tobacco producing areas for 1936 and totals for the years 1931-1936.

The text explains the table and tells that control over tobacco production has been continued in the same way as in other years.

#### Switzerland

1187. Hannay, A. M., Black, J. D., and Bachman, Fritz. Switzerland; a guide to official statistics on agriculture, population and food supply. Part I.-An annotated list of official publications, compiled by A. M. Hannay...Part II.-Methods of collection and analysis of official statistics. U. S. Dept. Agr., Bur. Agr. Econ., Agr. Econ. Bibliog. 35, 34lpp., processed. Washington, D. C., March 1932.

Consult the index under the subject "Tobacco."

### Syria and Lebanon

1188. U. S. Dept. of commerce, Bureau of foreign and domestic commerce.

Syria and Lebanon. Tobacco monopoly established. U. S. Dept.
Com., Bur. Foreign and Dom. Com., Com. Repts. no. 15, p. 250.

Apr. 11, 1935. 157.7 C76D

"By a decision of January 30, 1935, effective March 1, the Government has established a monopoly regulating the cultivation, manufacture, exportation, importation, and sale of tobacco and tobacco products in Syria, according to a report from Consul Christian T. Steger at Beirut, February 7, 1935."

### Tanganvika Territory

1189. McGregor, C. J. Flue-cured tobacco with special reference to the southern highlands of Tanganyika territory. Tanganyika Territory Dept. Agr. Pamph. 18, 19pp. Dar es Saloan, printed by the government printer, 1937. 24 T15P

Contains information on seed, seed beds, climatic conditions, soil type, soil treatment, rotations, soil erosion, fertilizers and manures, planting, cultivation, priming, topping and suckering, ripening, harvesting, curing, handling and bulking, grading, baling, and flue-curing barns.

Accompanied by a folded sheet giving details of the barn and the "Gundry" tobacco furnace.

### Turkey

1190. Strydom, H. L. Hints on our Turkish-tobacco industry. Farming in South Africa 13(143): 75-78, 83. February 1938. 24 So842

The writer of this article visited the chief Turkish-tobacco

The writer of this article visited the chief Turkish-tobacco areas in the Near East with a view to improving the position of the South Africa Turkish-tobacco industry. It contains information on methods of cultivation, spacing of plants, harvesting, curing and baling, warehouse manipulation, the Smyrna system of manipulation, fermentation, and marketing possibilities.

1191. Turkey. Tütün institüsü. Raporlari, cild 1, sayi 1-2 Temmuz (i.e. July) 1937- ilkka vium 1937. [Maltepe, Istanbul] 1937- 69.8 T842

Issued periodically at uncertain intervals - cf. slip in cild 1, sayi 1.

Probably continues Turkey. Monopole d'état des tabacs. Section technique agricole. Revue technique...(69.8 T84) - cf. Rapolari, cild 1, sayi 1, p. 20.

French, German and Turkish.

## Union of Soviet Socialist Republics

- 1192. Artobolevski. Mechanization of harvesting makhorka (tobacco).

  (Mekhanizatsia uborki makhorki). Mekhanizalsiia Sotsialisticheskogo Selskogo Khoziaistva, no. 7, July 1932, pp. 15-23. 58.8 M46
- 1193. Artobolevsky, S. I. Mechanisation of planting makhorka (Russian low grade tobacco). Mekhanizalsiia Sotsialisticheskogo Sel'skogo Khoziaistna, no. 3, March 1932, pp. 21-26. 58.8 M46
- 1194. Dyason, J. Russia, 1900-1936. A statistical interpretation. Econ. Record 13(25): 216-223. December 1937. 280.8 Ec74
  References, p. 223.

A chart on p. 222 shows production per head of population for various products, including tobacco manufactures, 1901-1935.

1195. Kief. Vsesoiunznyi nauchno-issledovatel skii institut makhorochnoi promyshlennosti. Trudy...t. 1. [260]pp., illus. Kief, 1933. 69.9 K54

Transactions of the All-Union Scientific Research Institute for the Tobacco Industry.

Added table of contents and summaries of articles in English.

The manufacturing of pipe-tobaccos and cigar fabrications,
by W. N. Eisenberg, pp. 231-239. No English summary for this
article.

1196. Krasnodar. Vsesoiuznyi nauchno-issledovatel'skii institut tabachnoi i makhorochnoi promyshlennosti. Bulletin no. 1-date.

Krasnodar [etc.] 1917-date. 69.9 K86

Wanting no. 24.

Bulletin of the All-Union Scientific Research Institute of the Tobacco and "Makhorka" Industry.

Title pages in Russian, German, French or English; occasional summaries in German or English.

No. 24 replaced by Shruk, A. A. Khimiia tabaka...1930.

69 Sh6

Nos. 121-124 not issued.

- of tobacco. Third Internatl. Congr. Soil Sci. Trans. v. 1, pp. 264-265. 1935. 56.09 In843

  This is "a short characterisation of the tobacco regions of the Kuban District," giving information on boundaries of the districts, topography, rivers, climate, soils, forest vegetation, amount of the tobacco crop, and yield of tobacco of different quality.
- 1198. Tabak. [bi-monthly] v. 8, no. 1, January/February 1938-date. [Moscow]
  1938-date. 69.8 T112
  Organ Glavtabaka i Sociuzt abaksyria, Narkompizheproma SSSR.

1199. U. S. S. R. TSentral noe upravlenie narodno-khoziaistvennogo ucheta.
Socialist construction in the U. S. S. R. Statistical abstract.
538pp. Moscow, 1936. 267 Un32

Statistics of the tobacco industry are given on pp. 47, 51,

215, 216, 228, and 386.

Output of cigarettes and coarse smoking tobacco "makhorka", 1928-1934, and output by kinds, 1933 and 1934 are given on p. 221. Output of tobacco and cigarettes, 1913, 1932-1935 is given on p. 228.

Area sown to tobacco, and coarse tobacco "makhorka", 1913, 1920-1935, is given on pp. 256-257. Area sown, by kinds of farms, 1928-1935 is given on pp. 283-284.

Foreign trade statistics are given on pp. 428-429, 432-433.

### Uruguay

1200. U. S. Dept. of commerce, Bureau of foreign and domestic commerce.
Uruguay. Proposed government tobacco monopoly. U. S. Dept. Com.,
Bur. Foreign and Dom. Com., Com. Repts. no. 29, p. 147. July
18, 1932. 157.7 C76D

Tells of a proposed project for "a Government monopoly on tobacco, including the manufacture, purchase, sale and storage of tobacco and cigarettes." The objects to be accomplished by such a monopoly are given.

1201. Uruguay. Dirección de agronomía. Sección de economía y estadística agrícola. El Uruguay como país agropecuario: su desarrollo actual y perspectivas para su futuro...años 1932-1936. 36pp.

Montevideo, 1937. 267 Ur82U

The Library of the U. S. Dept. of Agriculture has 1926-1927; 1928-1932; 1932-1936.

Statistics of the number of hectares of tobacco cultivated in 1935 are given on p. 27.

#### Venezuela

1202. Gornés MacPherson, Martín José. De la conquista a nuestros diás, historia del tabaco. 437pp., illus. Caracas, Editorial "Elite", 1933. Libr. Cong. (HD9144.V42G6)

This book treats of the history of tobacco and gives data on tobacco production at various periods in the past. Later chapters have material on exports of tobacco from Venezuela, income from tobacco in the same country, and the texts of numerous laws on taxation of tobacco and cigarettes, tobacco imposts and the sale of stamped paper in cigarette manufacture. Information on the results of the cigar monopoly and the tobacco impost is also given. - Helen E. Hennefrund.

1203. H., F. J. Venezuela aids agriculture and the unemployed. Pan Amer. Union Bull. 70(4): 365-366. April 1936. 150.9 F762

"Outlines the provisions of a decree of January 27 authorizing the payment of export bounties on a number of agricultural products, including coffee, cacao, sugar, livestock, hides, lumber, oil seeds, fruits and garden products, tobacco and corn, etc.

"Prizes are to be awarded for the largest crop produced in 1936." - U. S. Dept. Agr., Bur. Agr. Econ., Agr. Econ. Lit. 10(6):

496. June 1936.

## Yugoslavia

- 1204. Mirkovitch, Borivolé B. Le tabac yougoslave. Revue Politique et Littéraire 70(2): 63-64. Jan. 16, 1932. Libr. Cong. (AP20.R64)

  Includes, among other statistics, statistics of production and export and receipts from the tobacco monopoly, 1926-1930/31.
- 1205. Yugoslavia. Ministère de l'agriculture. Poljoprivredna godišnja statistika...Statistique agricole annuelle (production exportation importation) 1936. 174pp. Beograd, 1937. 266.9 Ag8

  The Library of the U. S. Dept. of Agriculture has volumes for 1933-1936.

The volume for 1936 contains the following statistics on tobacco: area, production, and yield per hectare, 1936, by "banovines et arrondissements", and 1932-1936 for Yugoslavia. Import statistics are given on p. 154.

#### INDEX\*

Item Item Abrahansen, M. A., study of Air-cured tobacco, dark - Continued utilization of Wisconsin adjustment and control tobacco. With Henry A. programs......87,89,90,101 Bakken.....41 contracts, adminis-Admiration cigars..... 547 trative rulings....151 Advertising and selling taxes payments for.....141 levied on cigarettes...........788 instructional material.........118 See also British East Africa instructions to field Africa, French West See French workers.....102 West Africa notice of hearing .... 139 Africa, South See South Africa order of procedure for hearing.....145 Agete, Fernando: Estudio economico de una explotacion compensating tax, order of procedure for hearing ... . 416 de tabaco......922 conservation program Agricultural adjustment act under AAA of 1938......105 application to tobacco consumption...........103,105,118 cooperation......48,51 effects conversion factors.....154,156 on tobacco prices and cooperative marketing associations, payments farm incomes.....70 for export......140 on tobacco production .... 43, Agricultural adjustment act exports......103,105,118,120 of 1938.....1009 marketing and burley tobacco......95 effects quota on tobacco......58 instructions for on tobacco companies.....68 referenda.....122 House reports on bill under AAA of 1938.....105 penalties under AAA of in relation to tobacco.....88 provisions relating to prices..........103,105,118,446 tobacco.........69,105,345 farm......345 Agricultural bank of Bulgaria....873 Agricultural marketing act, index numbers.....118 and tobacco......316 parity.....446 Air-cured tobacco (types 31problem for 1934......103 32-35-36-37) market review....386 processing taxes...........154 Air-cured tobacco, dark........28 order of procedure for hearing......414,416 rates......156

<sup>\*</sup>Items without a country subdivision usually refer to the United States

<u>item</u>	<u>iten</u>
Air-cured tobacco, dark - Continued production	All-union scientific research insitute for the tobacco industry
35, 36, 37), marketing agreement	cutting by chain stores710  American institute of cooperation.  American cooperation.  1933172,183,192  193439,51,173,178,182  American legislators associa-
Styrelsens fürvaltnings- berättelse och revisorernas berättelse	tion. Coordination of federal and state tobacco taxation
Algeria. Direction des services  acchomiques. Renseignements  accistiques agricoles,  armée 1937816  Algeria. Service central de	American stores company, and private brand cigarettes
statistique. Annuaire statistique de l'Algérie817 Allen, G. H.: He makes America sit up and buy - George Washington Hill655	advertising589,611,616 air conditioning in cigar factory463 business methods and financial condition687 cigarette production671-672

<u>1 0 e.i.</u>	T o Gill
American tobacco company - Continued cigarette sales	Andrews, P. B. B Continued Cigarette advertising and the 1935 sales race591 Cigarette market, past and future464 Cigarette wars of 1937465
financial statistics511,517, 531,660,662,677,678,691,705 funigation of tobacco460 La Corona plant moved to	Enbattled cigarettes466 Five leading cigarettes467 1932's cigarette adver- tising592
Trenton	Annis See Gradiaz-Annis & co. Appalachians; Southern, tobacco farming
partition, effects of	Applegate, La Rue Cigarette consumption 153,170,000,000, up 14 per cent to new high
See also American tobacco company, financial statistics.	record
reduced price of cigarettes	substitute and special taxes
ing campaign612  Amsterdansche bank, n.v.,  Statistical dept. Tobacco in the Dutch East Indies1104	Arcoleo, F.; International organisation of the market of Oriental tobaccos943 Arents, George, Jr261
Anderson, A. E., testimony on  Kerr tobacco control bill79  Anderson, B. G.: Dark-fired	Early literature of tobacco
tobacco. With W. H. Byme	Argentina tobacco
Anderson, G. C.: Tennessee's tobacco excise tax	importation
make cigars741 Anderson, P. J.: Tobacco culture	production
in Connecticut	trade

<u>I t em</u>	T C GIII
Argentina. Dirección de	Australia - Continued
agricultura, División	See also New South Wales;
de la producción tabacalero.	Queensland; South
Boletin tabacalero819	Australia: Victoria
Argentina. Ministerio de	Australia. Australian tobacco
agricultura, Sección de	
propaganda e informes.	investigation. Tobacco
	production in
Sección de economia rural	Australia824
y estadistica. Anuario	Australia. Bureau of census
agropecuario820	and statistics.
Arnold, C. W. B.: Nyasaland	Official year book of
tobacco industry1117	the Commonwealth
Arnold, Pauline	of Australia825
Just how do shifts in media	Production826
affect cigarette sales?595	Australia. Tobacco inquiry
survey of brand preferences	committee. Report827
for cigarettes740	Austria
Artobolevski: Mechanization of	tobacco
harvesting makhorka	factory
(tobacco)1192	markets
Artobolevsky, S. I.: Mechanisa-	monopoly852-853,855,979
tion of planting makhorka	periodical, 852
(Russian low grade	situation950
tobacco)1193	Austria. Generaldirektion der
Associated cigar manufacturers	tabakregie
and tobacco leaf dealers,	Fachliche mitteilungen
Special cigar manufacturers	der Österreichischen
committee. Code of fair	tabakregie852
competition724	Jahresbericht der
Association of land-grant	Osterreichischen
colleges and universities.	tabakregie853
Proceedings, 193462	150 jahre österreichische
Atlantic and Pacific tea co.,	tabakregie, 1784-
cuts price of cigarettes713	1934855
Australasia, production, and	Axton, W. F., report of an
imports from U. S. of	interview with522
tobacco219	Axton-Fisher tobacco company525
Australia993	and Ery Kehaya708
cost of producing dark	plan to sell ll-inch
filler leaf827	cigarettes509
effect of trade restrictions	plans to absorb process-
on U. S. tobacco, 205	ing tax522
tobacco	
industry835,843,848	Baba1078
production822,824	Bachman, Fritz: Switzerland; a
statistics805,825-826	guide to official statistics
trade822	on agriculture, population and
	food supply. With A. M.
	Hannay and J. D. Black1187

<u>Iten</u>	<u>Item</u>
Baer, W. N.: Economic development of the cigar industry in the United States	Balkan countries tobacco situation950 See also names of Balkan countries
tobacco compact legisla- tion	Ballinger, R. A.: Marketing Virginia tobacco. With
Bailey, C. F.: Modern cigaret	J. L. Maxton273
industry. With A. W. Petre471 Bailoff, D. See Bailov, Dim Bailov, Dim	Bank of China
Einstockige tabaktrochnungsanlage	Barker, R. M., tobacco co., inc.
mit horizontal beweglichen	Report of tobacco sales
rahmen	to March 15, 1938 for the season of 1937 and 1938,
bung in Bulgarien872	and the previous
Materialien über den district	twenty-one years for
tabakssortenbestand in	comparison431
bezirke von Gorna-	Barnes, A. C.: Recent develop-
Djumaja	ments in the tobacco indus-
Mehrstöckige tabaktrocknungsanlage	try of Jamaica
nit horizontal beweglichen rahmen872	Barnes, E. L.: Cigar and snuff shares outlook
Tabakstrocknung und	improved
tabakstrocknungsanlagen	Barney, Chas. D., & co.
in S. W. Bulgarien970	Advantages of a tobacco
Uber die bekämpfund des	exchange274
tabakswürgers872	Tobacco industry3
Baker, O. E.: Graphic summary	Barré, Hercule: Tobacco
of farm crops (based largely	industry in France955
on the Census of 1930 and	Barron's
1935) With A. B. Genung430	survey of tobacco industry567
Bakken, H. H.	taxes levied on
Economics of cooperative	cigarettes788
marketing. With Marvin A.	Bates, H. A.: Earnings and
Schaars	hours in cigar industry,
study of the utilization of	March 1936. With D. L.
Wisconsin tobacco. With	Helm743
M. A. Abrahansen41	Bauer, Walter: review of
study of tobacco marketing in Wisconsin. With H. E.	Ciriacy-Wantrup!s Ziele und ergebnisse der land-
Larzelere184	wirtschaftspolitik in den
Baldwin, C. E.	Vereinigten Staaten seit
Application of machinery to	193344
cigar manufacture742	Bayuk cigars, inc544
Prices of leaf tobacco	air conditioning571-572
and tobacco products376	financial statistics511

<u>Item</u>	<u>Item</u>
	w .
Bayuk cigars, inc Continued	Belshaw, Horace - Continued
lessons in operating a	Financing of afforestation,
retail cigar store508	flax, tobacco and tung
reduce price of "Bayuk	oil companies. With
Phillies"	F. B. Stephens1109
Bayuk Phillies cigars price	Benesch, Friedrich855
redu <b>ced4</b> 96	150 jahre Österreichische
Beaumont, A. B.: Effect of certain	tabakregie, 1784-1934855
cropping systems on the	Benson & Hedges, advertising
yield and quality of Havana	campaign for cigarettes643
tobacco. With M. E. Snell	Bentin, L.: Bremen als
and E. B. Holland4	tabakmarkt971
Beckman, T. N.: Principles of	Best, William: "White Owl"
marketing. With H. H.	breaks away from family of
Maynard and W. C. Weidler 534	products598
Beer, G. L.: Origins of the	Bezanson, Anne: Prices in
British colonial system,	colonial Pennsylvania.
1578-1660982	With R. D. Gray and
Belgian Congo, tobacco production	Miriam Hussey377
and manufacture858	Big four tobacco
Belgium	companies556,585,655-709
tobacco	and Southern planters12
markets815	battle against inroads
situation950	of 10-cent
statistics805,856-857	cigarettes466
trade859	cigarette advertising590
trade, manufacture and	competition with Little
consumption944	four companies495
Belgium. Ministère de l'agricul-	cut price of small
ture et des classes moyennes,	cigarettes494
Office de statistique agri-	cut prices to aid
cole et d'économie rurale.	sales
Répartition et rendement	financial statistics487,
des cultures	661,666,709
Belgium. Office centrale de	income compared with
statistique. Annuaire	income of workers and
statistique de la Belgique	farmers475
et du Congo Belge857	price advances695
Bell, W. A.: Marketing of	profits and bonuses
Kentucky tobacco with special	contrasted with
reference to the Green	laborers low
River district275	'wages719
Belshaw, Horace	See also names of
Agricultural organization in	companies
New Zealand. With D. O.	Bihar, tobacco production1048
Williams, F. B. Stephens,	Bitzer, Erwin: Der tabak in
E. J. Fawcett, and H. R.	Mitteleuropa, mit besonderer
Rodwell1108	berücksichtigung
	Dont achlanda 944

<u>Item</u>	<u>Item</u>
Blachly, M. G. B.: Taxes collected by the Federal government on tobacco products and soft drinks during the fiscal year	Bombay Presidency See India.  Bombay Presidency  Bordeaux. Institut d'études  et de documentation
1935	économiques et sociales. Produits agricoles autres
How farmers can benefit from free tobacco grading	que le blé (depuis 1933)957
service223	Bovingdon, H. H. S.: Report
Tobacco inspection and market news service223	on the infestation of cured tobacco in London
Black, J. D.	by the cacao moth Ephestia
Greece; a guide to official	Elutella HB983
statistics of agriculture,	Bower, R. P.
population and food supply.	Cigarette industry in
With A. M. Hannay and	Netherlands India:
Constantin Ladas1037	market for supplies1089
Rumania; a guide to official	Netherlands tobacco
statistics of agriculture,	industry1090
population and food supply.	Tobacco, cigar, and
With A. M. Hannay and Constantin Ladas1152	cigarette industry in the Netherlands1091
Switzerland; a guide to official	Boyd, H. B.
statistics on agriculture,	Cigar tobacco: Production,
population and food	consumption and prices
supply. With A. M.	in the United States5
Hannay and Fritz Bachman1187	Economic study of the
Three years of the Agricultural	agriculture of the Connecti-
adjustment administration.	cut Valley. 5. Factors
With Edwin G. Nourse	affecting the prices and
and Joseph G. Davis70	acreages of cigar
Black patch war, Kentucky and	tobacco in the United
Tennessee	States5
Blackstone cigars, radio program	Boyle, J. E "Future" trading in
Blondeaux, Leon: Le tabac et	tobacco291
les allumettes956	Future trading under new
Bock & co., air conditioning in	tobacco contract276
cigar plant	Brazil
Bodor, Paul: Gestehungkosten und	tobacco markets
wirtschaftlichkeit im anbau	tobacco statistics860-862
einiger landwirtschaftlicher	Brazil. Directoria de
	estatística da producão.
des konitats Szabolcs auf	Revista de economia e
grund fünfjähriger ergebnisse	estatística
der buchführung	
Boletin tabacalero	

<u>Item</u>	<u>Item</u>
Brazil. Instituto nacional de	British-American tobacco
estatistica	
Anuario estatístico do	company, limited984 effect of Manchuria's
Brasil	tobacco monopoly
Revista de economia e	on1076
estatística860	finances981,984-985
Brehm, C. E.: Outlook for	British East Africa,
cooperative marketing of	tobacco markets
tobacco. With others169	British Empire980,1014,1017
Bremen, tobacco market971	tobacco
Bretherton, Rachel: Market re-	industry993,1024
search sources277	market for, in United
Brewster, Kingman: Taxation	Kingdom,987-988
under the A.A.A. With	outlook and situation980
James S. Y. Ivins and Percy	periodical1023
W. Phillips403	policy1022
Bright tobacco	statistics1002,1007-1009
blue mold, Australia843	trade1015
cooperative associations,	British Guiana, markets for
Virginia169,172,176	leaf tobacco
cooperative marketing183	British India1045-1046
cost of horse work on farms,	British West Indies863-867
Pittsylvania County, Va189	Broadleaf tobacco
cost of production	grades, Connecticut371
America and North Queens-	payments for each acre
land	of agreed reduction,
India, Bihar1048	New England97
Virginia, Pittsylvania	statistics, Connecticut438
County190	Brodell, A. P.: Influences
curing, Bihar1048	that affect costs and
effect of soil on costs	returns from the tobacco
and returns, Pittsylvania	enterprise on Virginia
County, Va190	fire-cured tobacco farms.
exports	With W. J. Nuckolls, Jr185
grading, Queensland845	Brookings institution
harvesting	Marketing agreements under
Georgia, coastal plain9	the AAA292
North Carolina17	Three years of the Agricul-
importance as crop, Georgia,	tural adjustment adminis-
coastal plain9	tration70
outlook324	Tobacco under the AAA71
price prospects379	Brooks, J. B.: Ventilation of
production, Bihar1048	tobacco barns. With R. A.
quality in, Queensland845	Hunt
Bright tobacco, Virginia, curing,	Brooks, J. E
handling, etc., Rhodesia1133-	Tobacco
1134	1002000

<u> Item</u>	<u>Item</u>
Brown, D. D	Bulgaria. Direction générale
Economics of the Rhodesia	de la statistique.
tobacco industry1132	Annuaire statistique
Handling and curing Virginia	du Royaume de
bright tobacco1133	Bulgarie869
Southern Rhodesia993	Bulletin mensuel870
Southern Rhodesian marketing.1142	Statistique agricole
Tobacco culture in Southern	ensemencements et
Rhodesia1134	récoltes871
Brown, E. A.: Future trade in	Bull Durham tobacco, adver-
tobacco	tising
Brown, William: Tobacco quota	Bullock; J. F.: Culture of
commission: Report1135	flue-cured tobacco in
Brown and Williamson tobacco	North Carolina. With
corporation	E. G. Moss
advertising campaign for	Burch, T. G.
Wings587	testimony on Kerr tobacco
clove-flavored cigarette523	control bill79
sales campaign481	testimony on tobacco compact
sign tobacco marketing	legislation168
agreement301	Burley tobacco
Target tobacco vending	acreage
machine	Canada878
union-label agreement of	Ontario883
workers in Louisville758	factors affecting446
use of Kool sound truck618	non-contracting
Browne, W. A.: Dark-fired	nroducers446
tobacco region of the North	adjustment and control
Highland Rim6	program55,87,89,90
Bryant, H. F	contracts
Buhler, K.: Behandlung.und	administrative
verarbeitung des tabaks su	rulings151
rauchtabak973	audit159
Buletinul cultivării și	for 1936-1939116
fermentarli tutunului1151	information for pro-
Bulgaria	ducers94
production and trade of	instructional
Oriental tobaccos943	material117
tobacco	instructions to field
growing and cooperative	workers for sign-up
societies873	campaign96
monopoly874-875,948	notice of hearings139
periodical	order of procedure for
production	hearings145
statistics	adjustments in stocks
trade	reports, effect on con-
· · · · · · · · · · · · · · · · · · ·	sumption8
	Samp v Louis
	•
	• •

Toom	TO CALL
Burley tobacco - Continued	Burley tobacco - Continued
and AAA of 193895	price - continued
Australia	farm345
compensating tax, order of	Canada878
procedure for hearing416	'Kentucky446
consumption95,117	parity446
effect of adjustments in	prospects380
stocks reports on8	'relation to supplies
world329	and disappearance446
conversion factors156	situation116
cooperative associations169	with and without production
Kentucky	adjustment program446
culture and curing, Georgia,	problem for 1934329
Coastal plain9	processing, by states446
definition and conversion	processing taxes154
·	notice of hearing
factors	upon rate409
disappearance8,117,345 relation to price446	
New York	order of procedure for
diversions under 1936 con-	hearing410-411,414
servation program91	rates
exports	production8,95,117,343
to England by Ceylon902	by states
futures contract, New York289	, Canada
grades and grading235	quotas under AAA of
North Carelina17	193895
inspection	referendum124
loading and unloading298	results143
market news service235	under AAA of 193895
marketing	sales
agreement307	Kentucky435
North Carolina17	with and without production
quotas77-78	control program446
and conservation	situation95
program95	size of lots and sorting298
referendum	stocks8,95,117,329,343
instructions for	stripping298
holding124	supply8,95,116,117,329,343,345
results143	relation to price 446
under AAA of 193895	value95,117
scheme, Ontario884	farm446
North Carolina	Canada878
outlook325	with and without production
penalties, under AAA of	adjustment program446
193895	yield
preparation for market298	Burley tobacco (type 31)
price95,117,329,343,446,536	acreage330,446
factors affecting,	adjustment and control
Kentucky382	program contracts87

<u> Item</u>	<u>Item</u>
Daniel or tabage (to a 77)	Comel dimensity
Burley tobacco (type 31) - Continued	Camel cigarettes
classification	advertising caused demand for hat
consumption330,446	
disappearance	used in
exports446	costs
grades	farm paper
market news report398	use of magician600,622,648
Kentucky235	consumer demand
prices	financial statistics467
by grade	sales603,651,663,672,675
production, stocks and	Cameroons, tobacco markets815
supply330,446	Campbell, J. A.: Fruit, market
situation	gardening, tobacco, and
value and yield, Kentucky446	tung oil1108
Burley tobacco growers!	Canada
cooperative association169,	effect of trade restrictions
172,181	on U. S. tobacco205
Burma	tobacco
tobacco under tax levies768	exports1009
Burnham, E. D., testimony on	factors affecting893
Kerr tobacco control bill79	United Kingdon888
Burns cigars See Robert Burns	factory, Montreal900
cigars bee Robert Burns	flue-cured, compared with American899
Byrne, H. A.: Effects on	growing892
women of changing	imported and consumed by
conditions in the cigar	United Kingdom995
and cigarette industries.	imported from United
With Caroline Manning752	States219
Byrne, L. J.: Tobacco money475	Indian market for1055
Byrne, W. H.	industry993
Dark-fired tobacco. With	manufacturing
B. G. Anderson	statistics880-881
Flue-cured tobacco. With	marketing1009
T. L. Copley195	schemes
	markets815
Cagle, J. E.: Production credit	Jamaica864
with reference to cotton,	outlook877
tobacco and other southern	periodicals532,879
products192	price spreads885-886,901
Calhoun, N. T.: New factors bid	prices1132
for cigarette profits476	production219,822,1014
California. University. Resale	statistics876,878,887
price maintenance in Great	stocks and consumption882
Britain with an application	tariff, customs878
to the problem in the	trade822
United States1003	See also Ontario; Quebec

<u>Item</u>

Canada. Bureau of statistics.	Canada. Dept. of trade and
Distribution of tobacco	commerce, Dominion bureau
	· · · · · · · · · · · · · · · · · · ·
acreages in Ontario 1937883	of statistics, General manu-
Canada. Bureau of statistics,	factures branch - Continued
Agricultural branch.	Stocks and consumption
Canadian tobacco crop	of unmanufactured
of 1926876	
	tobacco during the
Canadian tobacco production876	quarter882
Commercial tobacco pro-	Stocks of unmanufactured
duction in Canada876	tobacco on hand882
Canada. Dept. of agriculture.	Canada. Dominion experimental
Agricultural situation and	station, Harrow, Ontario.
	· · · · · · · · · · · · · · · · · · ·
outlook 1938877	Distribution of tobacco
Canada agricultural situation	acreares in Ontario 1937883
and outlook 1937, charts877	Canada. Dominion marketing
Statistical data supplementary	board. Guide to the
	preparation of marketing
to the agricultural situa-	1 2
tion and outlook 1936877	schemes under the Natural
Tobacco growing in Canada892	products marketing act,
Trends in the Canadian	1934, and summary of schemes
tobacco industry, 1920-	approved under the act, by
1934	the Dominion marketing
Canada. Dept. of agriculture,	board to September 1,
Experimental farms branch,	1935884
Tobacco division876	Canada. Parliament, House of
Canadian tobacco industry	commons, Special committee
statistics878	on price spreads and mass
	buying.
"The lighter"879	
Canada. Dept. of agriculture,	Proceedings and
Tobacco service. "The lighter" 878	evidence886
Canada. Dept. of trade and	Report885
commerce.	Canadian society of agricultural
Agricultural situation	economics. Proceedings,
and outlook 1938877	1934
Census of industry880-881	Cannon, J. A., testimony on
Canada. Dept. of trade and	Kerr tobacco control bill79
commerce, Dominion bureau of	Cannon, R. C.: Conditioning
statistics, General manufac-	and bulking of tobacco
tures branch.	leaf828
Food products, beverages,	Cape Town, tobacco
rubber, tobacco and	markets815
miscellaneous manufactures	Card, D. G.: Effect of certain
based on vegetable	adjustments in stocks
products880	reports upon estimates of
Report on the tobacco	annual consumption of burley
industries in	tobacco8
	00DaoG(/
Canada 1936881	

<u>Item</u>	<u>ltem</u>
Carr, J. M.: Bright tobacco	Chile. Direccion general de
culture in the coastal	estadistica. Anuario
plain of Georgia9	estadistico de Chile año
Carreras, financial statistics1027	1934, volumen III,
Casserly, F. L.: Market for	Agricultura e industrias
leaf tobacco in Jamaica864	agropecuarias ano
Cavendish1018	agricola 1934-35903
Central office of Oriental	China
tobaccos943	cigar manufacture in
Ceylon. Registrar general's dept.	Shanghai908
Annual general reporton	cigarette industry 907,917
the economic, social, and	market for American
general conditions of the	tobacco910
island902	tobacco
	Chekiang Province905
Chain stores483,528,710-716 Chamber of commerce of the	
	growing, Shantung904
United States of America,	industry916,918
Agricultural department	markets
committee. Agricultural prices	Hongkong909
and production under the	monopoly, Kwantung913
Adjustment administration43	production and market-
Chen, C. C.: Tobacco-growing	ing
in Shantung904	production and trade915
Cheroots, Barma1047	effect of war on911
Chesterfield cigarettes	trade, Central China912
advertising	China. Ministry of industry,
expenditures603	Bureau of foreign trade.
starts fad for scooter703	China industrial handbooks,
consumer demand740	Chekiang905
financial statistics467,680	Chosen
retail outlets664	tobacco
sales	monopoly1074-1075
Chewing tobacco	production1079
consumption	statistics1073,1075
decline in	Chung-Jui Chi: Cigarette
per capita	industry in China907
manufacturing industry118,185	Cigar and Tobacco Journal 347
code of fair competition730	Cigar & Tobacco World.
earnings	Tobacco world retail
statistics753	prices986
Virginia	Cigar makers international
wages749	union of America
production283	Cigar makers! official
Chile	journal348
tobacco markets815	dispute with Gradiaz-
tobacco statistics805,903	Annis & co
	offers to help finance
	cigar advertising635

<u>item</u>	<u>ltem</u>
Cigar Mokers Official	Cigar tobacco - Continued
Journal348	Pennsylvania (type 41)
Cigar manufacturers association	adjustment and control
of America, inc. Defensa	.program136
de nuestro tabaco en rama761	prices345
Cigar tobacco28	factors affecting5
acreage	farm345
Canada878	Canada878
Wisconsin	Miami Valley, Ohio331
adjustment and control	Wisconsin
<del>-</del>	
programs84,87,89,90	processing taxes154,407
contracts, audit159	opposed
instructions to	order of procedure for
field workers98-99	hearing410,413,415
notice of hearing138	rate152,155
order of procedure144	production5,345,470
payments for each acre	Canada878
of agreed reduction	factors affecting5
Ohio, Migui	Ohio, Miami Valley331
Valley331	Wisconsin
Wisconsin332	referendum, instructions126
Puerto Rico87	situation
statement of policy100	and method of improving
consumption5	±5331
Ohio, Miami Valley331	Miami Valley, Ohio331
Wisconsin	Wisconsin332
cooperative association,	stemming grades (types
Ohio	<b>41-</b> 44,51-55) marketing
culture	agreement for buyers308
Dutch East Indies1104	stocks and supply345
Philippine Islands364,373	Ohio, Miami Valley 331
definition and conversion	Wisconsin
factors154	taxes769
disappearance345,423	value, Canada878
diversion factors152	Wisconsin (types 54 and
imports, sources343	55) adjustment and
market demand, factors	control program137
affecting, Wisconsin39	Cigar tobacco (filler and
Miami Valley (types 42, 43,	binder type) adjustment
and 44) adjustment and	and control program97
control program134	Cigar tobacco (filler type)
New England (types 51 and 52)	consumption, production
adjustment and control	and stocks423
program	cost of production,
New York-Ponnsylvania (type 53)	Philippine Islands373
adjustment and control	Cuba as producer for the
program	U. S423
1/4 1/6 4 11.10 - 0.0 - 0.0 - 0.0 - 0.0 - 0.0 - 1.3(1)	

<u>ltem</u>	<u>iten</u>
Cigar tobacco (filler type) - Cont'd Philippine Islands366,372-373 Puerto Rico, used by U. S. manufacturers419	Cigarettes - Continued advertising - continued effect of shifts in media
Cigar tobacco (wrapper type) Philippine Islands367- 368,370-373	Finland and Sweden953 Great Britain999 Mexico1087
Cigarette paper, boxes, etc471 Dutch East Indies1089	use of radio603-604,606, 623-624,686
Federal regulations	with sound truck618 <u>See also</u> Old Gold  cigarettes, prize
Cigarette tobacco	contests brand preferences478,569,
barns, flue	732,735-738,740 Fortune survey734
consumption, United Kingdom. 1007 culture802,809	Milwaukee, Wis731,739 brands
United Provinces1044 curing809 flue802	outlook
United Provinces1044 Philippine Islands364	cartel, Germany
harvesting India, United Provinces1044	code of fair competition717, 719-721,730
Philippine Islands363 imports, sources343 manufactured, prices,	opposed by labor heads
retail	companies advertising, expendi-
market, Philippine Islands 364 production, India1055	tures
shingling and transportation809 stringing, Philippine Islands364	China907 financial statistics487, 504-505,533,539
Cigarettes	Little four
586-587,589-592,594,597-600, 611,613,616,618,621-622,626,	depends on government action535.
631,633,638,643-644,647-648,703	working capital posi- tion3
and sales	See also names of companies competition between Big
criticized by youth610	four and Little four

<u>Item</u>	<u> </u>
Cigarettes - Continued	Cigarettes - Continued
consumer preferences See	factories and manufactur-
Cigarettes, brand	ing - continued
preferences	India, South1049
consumption326,468,	Iran, Teheran1057
474,491,504,506,564,569,652,	statistias753
687,709	South Africa1165
and tobacco advertising651-	technological changes,
652	effect on
by brands492	women752
by women584,1013	Virginia
decline	wages749
New York	China, Shanghai906
Ecuador940	contrasted with
increase	profits paid
Japan1079	to officers719
Netherlands1091	wages and hours of
per capita	labor, Puerto
per cigar; per pound of	Rico
manufactured tobacco,	wages and working
and per pound of	conditions,
snuff	India1054
Philippine Islands374	See also Cigarettes,
Puerto Rico423	companies
relation to price550,777	15-cent
Temnessee	flavoring materials471
See also Cigarettes,	hygroscopic agents471
. withdrawals	See also Philip Morris,
coupon selling, Great Britain989	hygroscopic agent
demand curve for	imports
distribution, China,	from U. S. Philippine Islands374
Shanghai906	Puerto Rico423
ll-inch, sales to lessen-tax	Hongkong, China909
burden	Netherlands1091
exports	industry
in bond, by collection	and the scientist471
districts797	census
Netherlands1091	China907,916
Puerto Rico423	Cyprus933
United Kingdom1007	Dutch East Indies1089
factories and manufacturing 471	magnitude and
Australia825	importance471
China, Shanghai906	Netherlands1091
control1200	legends479
earnings	loss leaders483,711,721

<u>r cen</u>	<u> 1 Ceri</u>
igarettes - Continued low-priced, production	Cigarettes - Continued  Big four tobacco  companies
relation to consumption550, 777 resale, maintenance,	of trick packages509,
Great Britain and United States	See also Cigarettes,  vending machine excise, Tennessee765 federal789
Great Britain	graduated, favored566 graduated sales, endorsed by A.F.B.F764

T c em	<u>100m</u>
igars - Continued	Cigars - Continued
factories and manufactur-	imports
ing34,527	China
accounting procedure527	Hongkong909
air conditioning463,	from Cuba under
507,571-572,581	general tariff763
	_
See also La Corona	from United States,
cigars, factory	Puerto Rico423
moved to Trenton	India1048
Australia825	laws affecting763
China, Shanghai908	Netherlands1091
code of fair competi-	industry537,579
tion724,729	census
distribution according	economic development470
to output747	Netherlands1091
labor statistics455	Italy
mechanization and	large
technological	mail order selling563
changes467,747,757	marketing470
effects742,745,751	retail, lessons in508
on women741,752	monopoly, Venezuela1202
metal detector744	per cent manufactured by
number of manufacturers 283	class of factory34
Philippine Islands371	periodicals347-348,354
production and employment	prices
factors of in-	China, Shanghai908
stability751	Great Britain1019
selection of site582	reduced496,526
statistics, South	retail575-577
·	Great Britain986
Africa1165	
U.S.S.R	prize contests637,645
unions	production273,283,438,
Virginia735	574,747,763,797
wage dispute759	Colombia920
wages and costs, York	Ouba928
County, Pa760	Ecuador940
wages and earnings	foreign countries763
per worker747	Manchuria1075
wages and hours of	Philippine Islands763
labor743	Puerto Rico423,763
Puerto Rico422,429	sales campaign, cooperative 554
5-cent	shipment
advertising614-615,634	for use as sea stores797
consumption497	regulations796
Great Britain1016,1018	statistics
hand made628	Denmark937

<u> Item</u>	<u>It en</u>
Cigars - Continued	Coffman, P. B.: Tobacco
stocks797	industryll
tariff	Coghlan, G. E.
Philippine Islands374	Auction sale of tobacco.
taxes and taxation	With W. J. B.
China, Shanghai908	McDonald839
drawback on	Grading tobacco; preparation
Louisiana	for market829
regulations	Tobacco crop; topping,
Federal	suckering, harvesting 830
Louisiana	Tebacco curing barns.
revenue from, Philippine	With W. J. B.
Islands	McDonald840
stamp sales794	Tobacco growing. With
10-cent650	W. J. B. McDonald841
trade	Tobacco growing in East
China, central912	Gippsland. With
foreign, and competitive	W. J. B. McDonald842
conditions	Cohen, Weenen and co.,
United States with Puerto	financial statistics1027
Rico419	Cole, D. S.
trade-mark law, Philippine	Increasing United Kingdom
Islands	imports of Canadian
value	tobacco888
withdrawals	Market for Empire tobaccos
from bonded tobacco sea	in the United Kingdom 987
store warehouses797	United Kingdom market for
	Empire tobaccos988
tax paid	United States tobacco
Ciriacy-Wantrup, Siegfried von.	
Ziele und ergebnisse der	forecasts, 1934-35319
landwirtschaftspolitik in	Collins, W. F.: Flue curing
den Vereinigten Staaten seit	of Virginia bright tobacco
193344	in Southern Rhodesia1136
Clark, Fred: Readings in	Collins, William
marketing279	Organization and teaching
Clark, J. B.	procedure to be followed
testimony on Kerr tobacco	in evening agricultural
control bill	schools on the marketing
testimony on tobacco compact	of tobacco293
legislation168	Outlook for cooperative
Clay, Henry, and Bock & co.	marketing of tobacco.
air conditioning in cigar	With others169
plants	Present status of cooperative-
Clemson Agricultural college,	in tobacco marketing171
Extension service. Growing	Colombia
good tobacco40	tobacco
	industry919-921
	markets815

Item

Colombia. Laws, statutes, etc.	Connecticut (Storrs). Agricultural
La industria del tabaco ante	experiment station.
la legislatura de 1936919	Economic study of the agri-
Colombia. Ministerio de relaciones	culture of the Connecticut
exteriores, Seccion comercial,	Valley. 5. Factors affecting
Servicio de informacion.	the prices and acreages of
La industria del tabaco en	eigar tobacco in the
Colombia920	United States
Colvin, E. M.: List of state	Report, 1933193
official serial publications	Connecticut. Tercentenary
containing material on agri-	commission. History of
cultural economics432	tobacco production in
Commerce clearing house, inc783	Connecticut256
Compania arrendataria de tabacos.	Connecticut Valley
Memoria a la Junta general de	effect of cropping systems
accionistas1174	on yield and quality
Congres national des planteurs	of Havana tobacco4
de tabac963	shade-grown tobacco
Connecticut	grades and grading232,250
census of tobacco farms29	marketing agreement292,306
cigarette tax regulations774	tobacco
man labor for growing	association169
tobacco188	marketing579
history of tobacco pro-	statistics5
duction	Connecticut Valley tobacco
reducing child labor on	association
tobacco plantations263	Consolidated cigar corpora-
standard: grades of Havana	tion531
seedleaf and broadleaf371	contest campaign for
tobacco culturel	Dutch Masters
tobacco statistics438	cigars637
tobacco week in Hartford303	Constantin, Ladas
use of credit on tobacco	Greece: a guide to
farms	official statistics of
Connecticut. Agricultural experi-	agriculture, population
ment station. Tobacco	and food supply.
culture in Connecticutl	With A. M. Hannay and
Connecticut. State college, Ex-	J. D. Black
tension service.	Rumania; a guide to
Man labor for growing	official statistics of
tobacco188	agriculture, population
Tobacco farm study29	and food supply. With
Connecticut. State tax commission.	A. M. Hannay and J. D.
	Black1152
Regulations relating to the	Continental signs tobacco
statutes imposing a tax on	
the sale of cigarettes774	marketing agreement301

<u> Item</u>	<u>It en</u>
Converge D D a Element of	Consult on The wife City
Converse, P. D.: Elements of	Croxton, Frank C:: Average
marketing280	wage and salary payments
Cooperative societies amendment	in various industries
act, South Africa1162	in Ohio, 1916 to 1932:
Cope brothers, financial	part 3. With Fred C.
statistics1027	Croxton
Copley, T. L.: Flue-cured	Croxton, Fred C.: Average
tobacco. With W. H. Byrne195	wage and salary payments
Corona cigars669	in various industries
advertising campaign607	in Ohio, 1916 to 1932:
factory moved to	part 3. With Frank C.
Trenton669-670,674,679	Croxton746
price	Cuba
Cotton, John, financial	cigars
statistics	exports763
	statistics928
Counth on a Gillar R. F.	
Courthope-Giles, R. E.	commercial reciprocity
Review of the tobacco	agreement with United
growing industry in	States761-762
South Australia831	producer of cigar-
Tobacco growing832	filler tobacco for
Tobacco growing in the	United States423
Murray irrigation areas	three-year plan927
from the year 1931 to	tobacco
1937833	control930
Tobacco industry834	experiment station931
Tobacco industry in	exports
Australia835	fermentation929
Tobacco processing836	industry, protection924
Cox, E. E., testimony on	plantation922
tobacco compact legislation168	shade-grown classifica-
Cox, Reavis: Competition in	tion and baling371
the American tobacco	statistics923,925-926
industry, 1911-1932499	Cuba. Comisión nacional de
Craddock, P. G.: Effects of	propaganda y defensa del
soil type and erosion on	tabaco Habano
certain factors affecting	Cosecha de tabaco923
costs and returns in	
	Memoria de los
producing tobacco in	trabajos realizados924
Pittsylvania County,	Resumen analitico de
Virginia, 1933186	las exportaciones de
Creamer, Daniel: Cigar makers	tabaco y sus productos
after the lay-off. With	durante el año de
G. V. Swackhamer745	1930, 1931, 1933925
Cremo cigars	Resumen analitico del
advertising619	consumo nacional de
price690	tabaco y sus productos,
	1020 1077 924 926

<u>Item</u>	<u>Item</u>
Cuba. Secretaría de agricultura.  Las reformas agrícolas927  Cuba. Secretaría de agricultura,  Negociado de estadistica y  economia agricola e  industrial, Subnegociado de  estadistica tabacalera.  Estado demostrativo de la  produccion de cigarros en  el año 1937 segun los  partes de 24 fabricas	Dahomey, tobacco markets815 Daniels, J. R.: Six markets taste and like "Julep," new mint-cooled cigarettes
registrados en nuestros indices y su comparacion con el año 1936	programs referenda
exports	See also Air-cured tobacco, dark; Fire-cured tobacco, dark  Dark tobacco growers  cooperative association169  Davis, Chester, authority for research in new farm
Czechoslovak Republic. Ústřední reditelství tabákové režie v Praze Statisticka čs. tabákového nonopolu za správní rok 1921-1934935 Vestník Ceskoslovenské tabákové režie936	industries
Czechoslovakia effect of trade restrictions on U. S. tobacco	the Agricultural adjustment administration. With E. G. Nourse and J. D. Black

<u>Item</u>	<u>Item</u>
Dawson, C. I Continued  opinion declaring the  Kerr-Smith Tobacco  Control act unconstitu-  tional	Dominican Republic, tobacco monopoly
overzicht op handels- en financieel gebied1092  Deutsch, Herschel Roll your own	and the export market.  With Oscar B. Jesness204  Doyle, A. M851  Duclos, V. E.: Market for  tobacco in Hongkong909  Dukes
DeVault, S. H.: Production, marketing and consumption of Maryland tobacco. With Ray Hurley	Dunhill shop, air-conditioned humidor
Cigarette consumption at new peak	Western Cape Province; 1929-1930. With S. P. Van Wyck
Dezendorf, F. B.  Record business for cigarette companies, but Big four must hold down prices to prevent competition671	Dutch East Indies  cigarette industry1089  effect of decrease in  cigar smoking on  tobacco plantations1107  tobacco industry1104
Up go Camel sales	tobacco industry
and the flue-curing process802 Dickinson, Roy: Trenton top brand	1936
and industrial crops	East Africa <u>See</u> Africa, East; British East Africa

<u>Item</u>	<u>Item</u>
East Indies (Dutch)	English, J. H Continued United Kingdom tobacco outlook
Canadian tobacco890	Outlook for cooperative
Leaf tobacco outlook in the	marketing of tobacco.
	With others
United Kingdom994	wrott Offict S
United Kingdom tobacco im-	
ports995	

<u>Item</u>	<u> Item</u>
Fairweather, E. R.: Tobacco	Fire-cured tobacco
from the grower to the:	. acreage105,120,185
smoker1018	. Canada
Farnham, H. F., testimony on	Virginia
Kerr tobacco control bill 79	adjustment and control
Fawcett, E. J.: Agricultural	programs53,87,90,106,108
organization in New	contracts120
ZealandWith Horace	administrative
Belshaw, D. O. Williams,	rulings151
F. B. Stephens, and H. R.	audit159
Rodwell1108	instructional
Federación nacional de	material120
industriales. Plebiscito	instructions to
nacional de defensa de	field workers107
las industrias columbianas921	notice of hearings139
Federated Malay States. Dept.	order of procedure
of agriculture. Malayan	for hearings145
agricultural statistics	payments for di-
1936951	version141
Federation of tax administrators	conservation program under
Digest of tobacco taxes775	AAA of 1938105
program	consumption105,120,333-334
Feland, F. R.: Most interesting	conversion factors156
advertising job I ever did609	cooperative marketing
Fernández, R. J.: Importacion y	associations, payments
produccion de tabacos821	for export140
Ferreira Barboza, Mario:	cost of production,
Paginas economicas862	Virginia
Fetrow, W. W.: Cooperative	curing201
marketing of agricultural	definition and conversion
products	factors
	disappearance120,345
cigarette advertising953	Virginia
tobacco statistics952	
Finland. Statistiska centralbyran	exports105,118,120,205,273, 333-334,343
Finlands officiella	Virginia185
statistik953	farms, receipts, expenditures
Teollisuustilastoa 52 vuonna 1935953	and incomes, Virginia185
Finn, W. G.: International	grading201
trade restrictions and	handling299
other governmental measures	labor requirements,
affecting tobacco and	Virginia185
tobacco prices in the	market review
United States205	marketing
Fippin, E. O.: First principles	agreement310-311,314
of cooperation in buying and	auction, Nyasaland1123
selling in agriculture177	quota referenda in-
DOTTORING TIL MOT TOUT OUT OF \$ 1 4 4 4 4 1 1 1	structions

<u>Item</u>	<u>Item</u>
Fire-cured tobacco - Continued	Fire-cured tobacco (type 23)
marketing - continued	market news report,
quotas under AAA of	western district387,396
1938	Fire-cured tobacco (type 24)
penalties under AAA of 1938105	northern, market news
preparation for market299	•
	report
prices105,120,333-334,343,	Fire-cured tobacco (types 21-24)
345,446	grades
by grades, western	Fire-cured tobacco, dark28
district396	adjustment and control
compared with prices of	program, Virginia72
other products120	barns, curing, Virginia7
farm	bulking, curing, stripping,
Canada878	etc., Virginia7
Virginia185	cooperative associations169
parity446	Kentucky and Tennessee172
problem for 1934334	Virginia172,176
processing taxes	exports, United States to
order of procedure for	Spain
hearing414	periodicals353
rates155-156	prices1132
production105,118,120,333,343	Fischer, Mrs. Vajen (Hitz):
Canada878	Measures of major importance
designated areas120	enacted by the 73d cand the
European countries205,343	74th; Congress265
foreign countries334	Fisher See Axton-Fisher tobacco
Virginia185	company
quotas under AAA of 1938105	Flannagan, J. W., Jr., tobacco
referendum	grading bill222,224-225,233
instructions for holding122	Flannagan, R. C.: Virginia
under AAA of 1938105	tobacco14
situation	Florance, Howard: Tobacco15
stocks105,120,333,343	Florida
Virginia185	flue-cured tobacco adjust-
stripping201,299	ment program, instructions
supply105,120,333,334,345	to field workerslll
under AAA of 1938105	tobacco market review393
value, form	Floyd, E. Y.
Canada	Factors affecting the
warehouse operation, Costs,	quality of flue-cured
	tobacco16
Virginia273	
yield per acre105,120	Producing quality burley
Virginia	tobacco in North
Fire-cured tobacco (type 21)	Carolina17
market news report, Virginia394	Flue-cured tobacco
Fire-cured tobacco (type 22)	acreage
market news report, eastern	Canada878
district387,395	Ontario883
	required to produce specified

yields per acre.....336

<u>Item</u>	<u>It em</u>
Flue-cured tobacco - Continued adjustment and control program54,61,87,89, 90,109,112,113 contracts	Flue-cured tobacco - Continued exports
administrative rulings110	filling, South Africa1164 futures contract,
audits	New York
payments	government and private273 North Carclina16,31
mination of compliance130 instructions to field	Tanganyika Territoryl189 handling South Africa1164
workers	Tanganyika Territory1189 harvesting
agents	North Carolina
act of 1938	Tanganyika Territory1189 Virginia195 income327
bright, Australia843 bulking28,300	contracting producers119 inspection236
Tanganyika Territory1189 bulk-sorting318 Canadian vs. American899	loading and unloading300,318 manufacture28 market news service236,300
conservation program58-59,88 diversions under91	marketing28,297,300,318 agreement71,312
consumption119,335,336 domestic, value119	Canada
foreign countries335 world	Australia
cooperation, Australia843 cost of production, Canada886	North Carolina16,31 quotas
crop rotations, North Carolina	for 1938, instruc
North Carolina	instructions for holding123
curing28 North Carolina16,31	regulations315 under AAA of 193888
definitions	moisture content
diseases and pests, North	order for marketing and

<u>Item</u>	<u>It en</u>
Flue-cured tobacco - Continued	Flue-cured tobacco - Continued
outlook, Southern States342	score card for producers,
penalties under AAA of	North Carolina16
193888	seed, Tanganyika
preparation for market300,	Territory1189
318,335	situation13,59,326,335
prices119,336-337,	size of hands
343,446,536,1132	size of lots300,318
by grade, North Carolina	soil28
and South Carolina 392	North Carolina31
Canada11.32	Tanganyika Territory1189
compared with index numbers	sorting
of prices of competing	stocks119,335,336,343
farm products119	storage28
farm	stringing, South Africa1164
Canada	supply119,335-337,343,345
North Carolina31	topping, Tanganyika
parity446	Territory1189
prospects380,381	topping and suckering,
Southern Rhodesia1132	North Carolina31
priming, Tanganyika Territory1189	United States, consumption,
problem for 1934337	world
processing, South Australia836	value
processing taxes	Canada
notice of hearing upon	Virginia, exports273
rate408	warehouse operation,
order of procedure for	costs, Virginia273
hearing412,414,416	yield per acre119,335-336
rates155-157	Flue-cured tobacco (type 11a)
producing areas, Norfolk	old belt (Virginia and
County, Ontario895	North Carolina) market
production119,335-336,343	news report389
by countries	Flue-cured tobacco (type 11(b))
Canada	market news report,
foreign countries119,343	North Carclina390
South Africa	Flue-cared tobacco (type 12)
quality, factors	market review, North
	Carolina391
affecting, North Carolina16	Flue-cured tobacco (type 13)
questions and answers236	market news report, North
quotas under AAA of 193888	Carolina and South
redrying	
	Carolina
on 1938 crop, instructions	Flue-cured tobacco (type 14)
for holding123	market news report,
under AAA of 193888	Georgia and Florida393
ripening, Tanganyika	Flue-cured tobacco (type 21)
Territory1189	sales and prices,
	Virginia394

<u>lten</u>	<u>Treu</u>
Flue-cured tobacco (types 11-14) acreage	France  consumption of tobacco products
operative marketing of tobacco	série B
"depression-proof industry." With Alfred Hayes, Jr678 Fowler, S.: Australia993	Frankel, Justin: Youth looks at advertising610

<u> Item</u>	<u>Item</u>
Franklin, H. L.: British imperial	Gage, C. E Continued
preference in relation to	Tobacco grading service
United States leaf tobacco	as aid to industry228
exports206	Tobacco growing
Frazier, E. F., comment on	districts19
Johnson's Conflict of Caste	Tobacco inspection and
and Class in an American	market news service229
	Tobacco inspection service230
Industry	
Frederick, J. H.: Agricultural	Tobacco outlook
markets	Tobacco situation323
Freenan, W. E.: Tobacco in	Value of tobacco grading231
Mauritius	What about bright export
French West Africa, tobacco	tobacco of this crop? 324
statistics805	What are current changes
Fritz, Georg, ed. Tabak-	in American consumers!
fachkunde973	habits?20
Fulmer, J. L.: Statistical study	What is the future for
of agricultural and related	burley tobacco?325
trends in South Carolina433	What shade grading is
**	doing for the Connecticut
Gage, C. E.	Valley232
American tobacco types,	Gallagher, financial
uses and markets283	statistics,
Annual report on tobacco	Gambia, tobacco markets815
statistics, 1937447	Gann, M. S.: Interstate reporting
Changing Puerto Rican tobacco	of tobacco shipments785
industry419	Gamp, F. W.: Market for
First annual report on	American tobacco in China
tobacco statistics448	decreasing910
Government wins tobacco	Garcia Grande cigars526
case226	Garner, W. W.: Tobacco
Historical factors affecting	curing196
American tobacco types	Gasque, A. H., testimony on
and the evolution of the	tobacco compact legisla-
auction market284	tion
How does tobacco grading	Gates, Ward
affect the southern auction	General cigar maintains its
market?227	strength despite decline
Improving our auction sales285	in industry515
1932 outlook for tobacco320	Sales at record high but
1937 tobacco outlook321	tobacco prices rising:
review of Baer's Economic	outlook for securities516
Development of the	General cigar co., inc.
Cigar Industry in the	
United States	advertising
Studies of tobasco crop,	costs for Van Dyck
stocks and market18	cigars634 five-cent cigars614-615
	1 1 V COMP 1 (C.1 2/2/1 1 St. a.a 11 1 4411 1 . 1

<u>Item</u>	<u>Item</u>
General cigar co., inc Continued	Germany. Statistisches reichsamt
financial statistics515,531	Statistisches jahrbuch
profits553	für das Deutsche
sales policy and campaign	Reich974
for White Owl cigars583	Das tabakgewerbe im
Genung, A. B.: Graphic summary	rechnungsjahr 1936.37977
of farm crops (based largely	Gholson, H. C.: How control
on the Census of 1930 and	tobacco production?46
1935) With O. E. Baker430	Gibson, W. L., Jr.: Economic
Georgia	study of farming in
bright tobacco culture in	Appomattox County,
the coastal plain9	Virginia21
flue-cured tobacco adjustment	Gippsland, East842
program, instructions	Giraud, Etienne
to field workerslll	Etat actuel de la question
tobacco sales434	du tabac961
weekly market news report -	La question du tabac962
type 14393	Le XXIV Congrès national
Georgia. Coastal plain agricul-	des planteurs de
tural experiment station.	. tabac963
Bright tobacco culture in the	Glavtabaka i sociuzt
coastal plain of Georgia9	abaksyr'ia, Narkompizheproma
Georgia. Dept. of agriculture.	SSSR1198
Report of topacco sales434	Glenn, S. R114
Germany	Gold Coast, tobacco markets815
Bremen as a tobacco market971	Goodman, J. M., testimony
consumption of tobacco	on Kerr tobacco control
products948	bill
effect of trade restriction	Goodwin See Edwards, Goodwin
on U. S. tobacco205	& co., ltd.
tobacco	Gornés MacPherson, M. J.:
curing	De la conquista a nuestros
imports and processing950	diás, historia del
industry972-975	tabaco1202
regulations978	Gradiaz-Annis & co., dispute
monopoly979	with Cigar makers inter-
tio ·	national union
production and imports from U. S219	Gray, A. H.: Changes in levy
situation950	by Tennessee on tobacco
	outlined
statistics	Gray, C. H.: Brief of the
trade, manufacture and	American farm bureau federa-
consumption944	
use of hydrogen peroxide in	tion in regard to
tobacco trade	cigarette taxes
Germany. Import supervising	Gray, R. D.: Prices in colonial
office for tobacco975	Pennsylvania. With Anne
	Bezanson and Miriam

Trigger i	<u>Item</u>	<u>Item</u>
Gra	aves, W. W., Jr.: Effects of	Great Britain. Empire marketing
	AAA on tobacco production47	board, Statistics and
Gre	eat Britain	intelligence branch.
	cigarette advertising999	Diantation crops
	coupon selling of cigarettes989	Plantation crops
	Empire professores 1000	Great Britain. Royal commission
	Empire preference1022	on labor in India1054
	in relation to U. S.	Greece
	Market for Association 1200	guide to sources of tobacco
1.5	market for American tobacco1029	statistics1037
	outlook for tobacco and	production and trade of
	cigars1016	Oriental tobaccos943
	report of the Tobacco	tobacco
	Securities Trust1025	markets
	smokers handbook of 5000	monopoly948
,	prices	production946
	tobacco	production and trade822
	companies	protection1033,1038
	financial statistics1021	regulations1036
	history and regulation982	statistics805,1033-1035
	imports from Ceylon902	Greece. Genike statistike
	industry993,1001,1026,1032	hyperesia
	infestation of cured	Annuaire statistique de
	tobacco by cacao moth983	la Grece1033
	market980,1014	Statistique annuelle
	periodical1020	agricole et d'élevage
	regulation1005-1006	des bestiaux de la
	resale price maintenance1003	Grèce1034
	retail tobacco prices986	Greece. Office for the
	statistics	protection of tobacco1033
	London, Liverpool and	Green, William, opposes
	Glasgow markets1031	cigarette code722
	Mcrsey1011-1012	Green River tobacco 242,275,343
	tax revenue	Green River tobacco (type 36)
	trade	market news reports386
,	warehouse regulations,	Henderson, Ky400
	Mersey1010	Greene, R. E. L.: Cost of
<u> </u>	at Britain. Board of trade.	producing farm products in
<b>u</b> - C	Statistical abstract for the	North Carolina187
	United Kingdom	Grether, E. T.: Resale price
ar e	at Britain. Census of pro-	maintenance in Great Britain
	duction office. Final report	with an application to the
	on the fourth census of	problem in the United
	production (1930). Part	States
	III	Grimes, B. A.: Lucky Strikes
	at Britain. Empire Marketing	plus611
	Board. Report on the infesta-	Grist, D. H.: Malayan agricul-
	tion of cured tobacco in	tural statistics 1936951
	London by the cacao moth	Griswold, A. R.: Another idea
	Ephestia Elutella HB983	suit

<u> Item</u>	<u>Item</u>
Grounaeur, E. L.: La fermentación del tabaco	Hanna, John: Agricultural cooperation in tobacco48 Hannay, A. M.
analysis of the effects of	Greece; a guide to
the processing tax418	official statistics of
Billions of cigarettes326	agriculture, population
Guam, tobacco statistics805	
Guardite process for	and food supply. With
-	J. D. Black and Constantin
fumigating warehouses460	Ladas1037
Guatemala. Laws, statutes, etc.  Decreto número 1466. Ley de	review of Maurice Israel's
	Le régime fiscal du
tabacos y reglamento de la misma1039	tabac dans les divers
Decretos legislativos	pays808 Rumania; a guide to official
números 1727 y 1732.	statistics of agriculture,
Reglamento para el cultivo	population and food
del tabaco1040	supply. With J. D.
Guest, L. H.: Soviet and	Black and Constantin
Empire trade - tobacco1004	Ladas1152
Guiana, British See British	Switzerland; a guide to
Guiana	official statistics on
Guinea, Portuguese, tobacco	agriculture, population
markets815	and food supply. With
Gundry, B. G.	J. D. Black and Fritz
Gundry tobacco furnace1138	Bachman1187
New type of tobacco furnace1139	Hansen, H. E.: Trend of net
tobacco furnace1138-1139,1189	income of leading
Gupta, H. D. S.: Cultivation and	companies517
curing of cigarette	Hardison, A. C43
tobaccos1044	Harris, W. F.: Outline of
Guthrie, R.: Tobacco culture	tobacco tax law enforce-
at Blewitt Springs838	ment procedures785
	Haskin, F. J.: Anglo-American
Haack, Willy: Der tabakanbau	tobacco trade207
in den staaten des	Hastings, L. M1142
Mittelmeeraumes804	Havana seed tobacco
Hambros bank, 1td1035	cropping systems, effect on
Hamilton, Douglas: Cigarette	yield and quality,
industry in Cyprus933	Connecticut Valley4
Hamm, J. E.: Some phases of	grades, Connecticut371
labor relations in Virginia.	payments per acre of
With George Talmadge	agreed reduction97
Starmes	statistics, Connecticut438
Hancock, F. W., Jr.	Hawaii, tobacco statistics805
testimony on Kerr tobacco	Hay, W. W.: Looking forward
control bill79	with industries: cigarettes,
testimony on tobacco compact	the battle of the brands518
legislation168	

<u>Item</u>	<u>Item</u>
	Hoffman, A. C Continued
"depression-proof industry."	Earnings of food and
with S. M. Foster678	tobacco corporations521
Hayes, H. K.: Tobacco growing	
in Minnesota. With C. H.	
Lein	
	on the yield and quality
	of Havana tobacco. With
Head, T. G.: Parcel post Ashipments	B. Beaumont and
	Hollowell, Bob30
Heer, Clarence: Coordination	Hollowell, Mary Lou30
of federal and state tobacco	Hornby, A. J. W.: Tobacco
taxation	in Nyasaland993
Helke, E. J.: Geared to the	Howard home humidor490
calendar519	
Helm, D. L.: Earnings and hours	
in cigar industry, March 1936.	
With Henry A. Bates743	
Helme, George W., company	
financial statistics531,558	U110ar.10
profits553	Hudson, H. G.
Henning, L. J.: Flue-curing of	Government regulation of
tobacco1158	
Herbert Tareyton cigarettes,	England 1603-16401005
advertising613	Study of social regulations
Hicks, J. A	in England under James I
Tobacco income highest since	
1919. With C. M. Purves	and tobacco1006
and Claudia Thomson37	
Higgins, Carlisle	
Hill, B. D.: Trade promotion	copy theme for Van
work for tobacco industry209	
Hill, G. W	Interview with M. 5.
fight for special profits	
to officers707	
plan to move factory to	way, aims to restore
Trenton	sales dominance616
price plan	Philip Morris plays its
report to stock helders660	trump with new
statement regarding stock	"hygroscopic agent"617
allotments658	
Hobson, Asher: Outlook for	tobacco
cooperative marketing of	cost of production1041
tobacco	markets815
Hoffman, A. C.	monopoly and
· · · · · · · · · · · · · · · · · · ·	statistics1042-1043
Dollar sales, capitalization	SUBUTSUTCS1042-1043
and earnings of leading	
food and tobacco corpora-	
tions520	

<u>Item</u>	<u>Item</u>
The second 199 of all the second	That and I D Continued
Hungary. Königl. Ungar.	Hutson, J. B Continued
Statistisches central-amt.	Developments in a program
Annuaire statistique	for tobacco growers52
Hongrois1042	Expanding domestic and
Ungarisches statistisches	foreign markets for
jahrbuch1042	tobacco210
Hungary Magyar királyi	Facing the fire-cured
dohanyjovedeki kozponti	tobacco program53
igazgatóság A Magyar	Flue-cured and burley
királyi dohányegyedáruság	prices and prospects380
statisztikája1043	Flue-cured tobacco adjust-
Hunt, R. A.	ment program for 193554
Getting the most for the	Flue-cured tobacco
tobacco crop23	income up327
Growers can secure tobacco	Fundamentals of the
grading233	burley tobacco program55
Preparation of tobacco for	Marketing quota referenda56
market286	Price prospects for the
Ventilation of tobacco .	1934 flue-cured
barns. With Jesse B.	tobacco crop381
Brooks197	Program for tobacco
Hurley, Ray: Production,	growers57
marketing and consumption	report on Kerr tobacco
of Maryland tobacco. With	control bill80
S. H. De Yault24	suggests graduated tax
Hussey, Miriam: Prices in	principle for
colonial Pennsylvania.	cigarettes779
With Anne Bezanson and	testimony on Kerr tobacco
R. D. Gray	control bill
Hutcheson, J. R.: Outlook for	Tobacco and cotton under
cooperative marketing of	the new farm act58
tobacco169	Tobacco and the farm
Hutson, J. B.	program59
Agricultural adjustment	Tobacco growers put in
administration program	three categories60
for tobacco49	Tobacco growers should
Agricultural adjustment	stick torother61
program for Mentucky	Tobacco program and the
tobacco growers50	Kerr-Smilh act62
Application of the Agricul-	Tobacco situation in re-
tural adjustment act to	lation to state
tobacco cooperation51	compacts
Bright tobacco price	Tobacco, this year and five
prospects	years from now328
Consumption and production	Huyman's, E. M.: Cigarettes
of tobacco in Europe945	in Mexico1087

<u> Item</u>	<u>It em</u>
Imperial council of agricultural	India, British
research1048	tobacco
Imperial economic committee	industry894,1056
Nyasaland tobacco marketing	markets815
inquiry1121	production1014
ReportsThirty-first	statistics1045-1046
report. Tobacco1007	Indiana
Imperial economic committee,	burley tobacco production
Intelligence branch.	adjustment program,
Plantation crops1008	instructions to field
Tobacco intelligence 1009	workers96
Imperial tobacco company279,	cigar tobacco adjustment
885-886,901,1026	
· · · · · · · · · · · · · · · · · · ·	and control program, instructions to field
coupon selling of cigar-	workers98-99
ettes989 financial statistics1027	dark air-cured tobacco pro-
Imperial tobacco company of	duction adjustment
Canada, 1td900	program, instructions
India	to field workers102
	·
Punjab tobacco fees act1050 tobacco	Ingalls, W. R.: Changes in consumption of the chief
	commodities in the
Burma	United States25
United Provinces1044	Institut expérimental des
industry993,1053	tabacs de Bergerac960
South India1049	Institut expérimental pour
market for tobacco1055	la culture et la fermenta-
marketing	tion du tabac. Buletinul
marketing and exports1009	cultivarii și fermentarli
	tutunului1151
statistics805,1045-1046	Institut für konjunkturforschung.
wages and working conditions	Zur wirtschaftslage in
in cigarette factories1054	_
India. Bombay Presidency. Dept. of agriculture. Marketing of	Südosteuropa
some agricultural products	St. Ignace. Le tabac au
exported from Bombay to the	Congo Belge858
United Kingdom1051	Institute expérimental du
India. Dept. of commercial	
intelligence and statistics.	tabac
Agricultural statistics of	relations. Agricultural
India1045	organization in New
Statistical abstract for	Zealand1108
British India1046 India. United Provinces of Agra	Institute of Pacific relations,  New Zealand council.
& Oudh. Dept. of agriculture. Cultivation and curing of	Recent economic changes in
	New Zealand1113 Inter-Balkan conferences944
cigarette tobaccos (nicotiana tobaccum) natural order:	
·	International congress of soil
solonaceae1044	science, third Transactions1197

<u>Item</u>	<u>Item</u>
International co-operative alliance. Results of state trading	Italy - Centinued  tobacco - continued  periodical
Irish Free State. Dept. of agriculture. Tobacco growing manual	suppression act, 19331140  Jamaica  market for leaf tobacco864
Israel, Maurice L'ocuvre de la Caisse d'amortissement964 Le régime fiscal du tabac dans les divers pays808	tobacco curing
effect of trade restrictions on U. S. tobacco205 tobacco industry1064-1065,1067 markets815 monopoly1065-1068	Jamaica Dept. of science and agriculture. Tobacco circular

Japan - Continued	Jones, Frances: Personnel
tobacco	policies and working
markets815	conditions in the manufacture
monopoly1078	of cigarettes and
production and imports	tobacco749
. from U. S	Julep cigarettes502
statistics1073,	Julep tobacco corporation502
1074-1075,1079	Julia, F. J.: Farm management
Japan. Dept. of agriculture and	study of 194 small tobacco
forestry, Section of	farms in three municipalities
statistics. Statistical	of Puerto Rico, 1935-1936.
abstract	With J. J. Serrales and
Japan. Dept. of finance.	R. C. Torres426
Financial and economic annual	* * * * * * * * * * * * * * * * * * * *
of Japan	Kanagaratnam, N.: Cultivation
Japan. Dept. of finance, Monopoly	of tobacco in Malaya. With
bureau, statistics on	T. D. Marsh952
tobacco-leaf1074	Kansas. Dept. of inspections
Japan-Manchoukuo year book1075	and registrations. Cigarette
Java	tax law and rules and
labor conditions in the	regulations, 1936
tobacco industry1105	Kehaya, Ery525
production of krossok	advertising policies644
tobacco1100	business career708
tobacco	Kendrick, M. S.: Processing
periodical1094	taxes
production1103	Kensitas cigarettes,
statistics1092-1093,1096	advertising999
Jersey. Laws, statutes, etc.	Kentucky
Acte des Etats en date du 13	agricultural adjustment
février 1934, intitulé:	program for tobacco50
Loi autorisant la perception	instructions96
d'un impôt sur le tabac1080	for dark-air
Acte des États en date du	cured program102
13 février 1934, intitulé:	for fire-cured
Loi sur la régie et le	program107
mode de perception de l'impôt	Black patch war30
sur le tabac	burley tobacco growers
Jesness, O. B.: American	association172,181
farmer and the export market.	dark fired tobacco
With Austin A. Dowell204	
	association172,176
Johns Hopkins University.  Tobacco regulation in	earnings and hours of negroes in tobacco
colonial Maryland262	stemmeries754
	Green River district,
Johnson, C. S.: Conflict of	•
caste and class in an	marketing of tobacco275
American industry	labor conditions in
Johnson, James: Studies on the fermentation of tobacco198	Todd County
rethemotion of considerTag	market news reports on type 31 tobacco235
	0,41/C 01 00040000000000000000000000000000000

<u>Item</u>	<u>Item</u>
Vontueler Continued	Wanter along Williams and a second to the E40
Kentucky - Continued	Kentucky Winners cigarettes542-
North Highland Rim, tobacco	543
region6	advertising626
season's tobacco market	Kenya Colony and Protectorate
news report, U. S.	tobacco markets815
type 31384	tobacco production1168
tax-payment warrants in	Kenyon & Eckhardt, advertising
Fayette County446	of Spuds644
tobacco	Kerr, J. H.
curing199	testimony on Kerr tobacco
grading law234	control bill
periodical349	testimony on tobacco compact
price studies382	legislation168
production275	Kerr-Smith tobacco act,
sales	193443,60,62,89
statistics446	changes in, advocated 46
tobacco market news report -	constitutionality45,
type 35 (one sucker)399	114,403
tobacco market news report -	continuation on permanent
type 36, Green River400	basis advocated63
union-label agreement of	court cases and
tobacco workers in	decisions90
Louisville	See also Kerr-Smith
ventilation of tobacco barns197	tobacco act,
weekly tobacco market news	constitutionality
report - type 24, northern	House hearing on79
fire-cured or Henderson	House report on80
stemming397	imposition of tax under104
Kentucky. Agricultural experiment	law authorizing comple-
station. Annual report382	tion of records and
Kentucky. Dept. of agriculture.	administration
Tobacco grading law234	resulting from272
Kentucky. Dept. of agriculture,	plans for, approved92
labor and statistics.	procedure147
Biennial report, 32nd,	purposes and operation148
1936-1937435	report on bill to
Report of sales of	amend76
tobacco	results of growers!
Kentucky. Laws, statutes, etc.	vote on
Tobacco grading law234	Senate report on82
Kentucky. University, College	tax collections under446,
of agriculture, Extension	448
·	
division. Ventilation of	tax-payment warrants
tobacco barns	instructions for
Kentucky farm bureau federation,	issuance of128
brief on cigarette taxes792	redemption, regulations
Kentucky Grower and Stockman 349	governing149

10em	T O GIII
	To be Think and Continue 1
Kerr-Smith tobacco act,	Koch, Pieter - Continued
1934 - Continued	Tobacco production in the
text of law	Union. With W. J.
windup operations incident	Pretorius1159
to repeal, hearings on81	Kool cigarettes
Kerr-Smith tobacco act, 193642	advertising597
text of law	use of sound truck in
Kief. Vsesoiunznyi nauchno-	advertising618
issledovatel! skil institut	Koppleman, H. P.: testimony
makhorochnoi promyshlennosti 1195	on Kerr tobacco control
Kilgore, Ben	bill
Brief of Kentucky farm	Korea See Chosen
bureau federation792	Kozarsko. Durzhavna tiutiuova
Compacts discarded164	opitna stantsiia.
Hutson suggests a new	Trudove872
tobacco tax plan779	Krasnodar. Vsesoiuznyi nauchno-
made chairman of conference	issledovatel skii institut
formed to consider	tabachnoi i makhorochnoi
compacts162	promyshlennosti. Bulle-
Permanent tobacco program63	tin1196
Tobacco farmers must	Kress, W. J. B.: Accounts of
complete the cure64	a cigar manufacturer527
Kimberlin, Sam: Use tax785	Kuznets, Simon: Seasonal
King, O. F.: testimony on Kerr	variations in industry and
tobacco control bill79	trade
King Edward cigars, advertis-	1200
ing599	Lacey, J. J.: Ups and downs
King Habanello cigars,	of tar heel farming66
advertising650	Ladas, Constantin
Klaten, Java. Proefstation voor	Greece; a guide to official
vorstenlandsche tabak.	statistics of agriculture,
Mededeeling	population and food
Klerck, P. A. de, ed.	supply. With A. M.
Tabakswet1095	
	Hannay and J. D.
Klorfein, Jerome: Dividend -	Black
not price cut	Rumania; a guide to official
Knapp, G. L.: Tobacco greed719	statistics of agriculture,
Knapp, J. G.: Flue-cured tobacco	population and food
developments under the AAA.	supply. With A. M.
With L. R. Paramore	Hannay and J. D.
Knight, C. H.: Digest of tobacco	Black
tax laws	La Fever, M. W.: Earnings in
Koch, Pieter	cigarette, snuff and
South Africa. With W. J.	chewing- and smoking-
Pretorius993	tobacco plants, 1933-35750
South Africa. With H. L.	Landon, C. E.
Strydom993	Recent developments in the
	tobacco manufacturing
	industry529

Item

Landon, C. E Continued	Liggett & Myers tobacco
Tobacco growing industry	company - Continued
of North Carolina26	cigarette production and
Landsness, Lars: Membership	sale
relations and their influence	financial statistics517
upon [tobacco] cooperatives178	531,585,671,673,676,
Lariviere, Juan: La protección	678,705
	·
del cultivo del tabaco822	profits553
Larus and brother company	sign tobacco marketing
advertising campaign for	agreement301
Edgeworth pipe tobacco 608-609	survey of cigarette tax
signs tobacco marketing	burden
agreement301	Lighter879
Larzelere, H. E.	Ligue des offices pour la
Ebb of cooperative tobacco	protection du tabac hellenique,
marketing in Wisconsin179	Institute expérimental du
study of tobacco marketing	tabac. Buts et programme1038
in Wisconsin. With Henry	Link, H. C.
E. Bakken184	Psychological sales
Lassetter, W. C.: Our two	barometer. With
hundred million dollar	Irving Lorge736
auction287	Psychologizing the
Latvala, V. K.: Fun in Finnish954	future737
Latvia	Significance of change in
League of nations, Commission	cigarette preference738
of enquiry for European	Livera, E. J.: Cultivation
union. Report by the	and curing of cigarette
Committee instructed to	tobacco809
examine the problem of	Livingstone, E. M.: Fumigation
eastern European tobacco947	of tobacco warehouses. With
Lebanon, tobacco monopoly1188	W. D. Reed and A. W.
Leclef, Andro: Le tabac au	Morrill, Jr294
Congo Belge858	Lopez cigars See Ruy Lopez
Lein, C. H.: Tobacco growing	cigars
in Minnesota. With H. K.	Lord & Thomas, sued for
Hayes22	imitating advertising
Lepawsky, Albert: Program of the	campaign612
Federation of Tax Adminis-	Lorge, Irving: Psychological
trators	sales barometer. With
Lesser, M. A.: Glycerine vs.	Henry C. Link736
diethylene glycol620	Lorillard, P., & company15
Lewis, E. A.: Laws relating	advertising schemes631
to agriculture272	business methods and
Liggett & Myers tobacco	financial condition687
company15	campaign to prove that
business methods and	Old Golds are cool
financial condition687	smokes
_ = = = = = = = = = = = = = = = = = = =	

<u>Item</u>	<u> 1tem</u>
Lorillard, P., & company - Continued cigarette production and sale	Mabbun, P. N.: Cooperative marketing and our tobacco farmers
financial statistics511, 517,531,585,673,681-684,693, 705	McAuliffe, K. J.: Adjusting railroad rates on tobacco products27
reduces prices of cigar- ettes	McDonald, A. F.: History of tobacco production in
signs tobacco marketing agreement301 Louisiana	Connecticut
administrative procedure in tobacco taxation800	Norwaylll6 Swedish tobacco marketll84
tobacco tax laws and regulations	Tobacco industry in  Denmark938  McDonald, W. J. B.
accounts. Cigarette and	Auction sale of tobacco. With G. E. Coghlan839
law	Tobacco curing barns.  With G. E. Coghlan840  Tobacco growing. With
governing Act 4 of 1932, as amended by Act 52 of	G. E. Coghlan841 Tobacco growing in East
1934, revised and amended, effective January 1, 1935782	Gippsland. With G. E. Coghlan842 Macedonia extra cigarettes,
Lowe, C.: Use of the hygrometer in curing tobacco-leaf1110	sales, Italy
Lucky Strike cigarettes	Flue-cured tobacco with special reference to the southern highlands of
"Melody Puzzles" radio program623 use of paid testimonials594	Tanganyika territory1189 Tanganyika Territory993 McHugh, J. F.: Tobacco and
with cartoon strips621 financial statements467	colonial Virginia257 McIntyre, Frank: Philippine
income	tobacco and the American tobacco
tobakslitteratur	instability affecting production and employment
Landsness Membership Relations and their influence upon tobacco; cooperatives178	in the cigar manufacturing industry
Luthy, C. M.: Tax principles and the tobacco tax785	MacPherson, Ian  Marketing Empire tobacco1118  Tobacco in Nyasaland1119
	TODACCO III NVASAIANO

<u> tem</u>	<u>ltem</u>
MacPherson, M. J. Gornés See	Market research corporation of
Gornes MacPherson, M. J.	America
MacRae, N. A.: Tobacco growing	survey of tobacco
in Canada892	preferences733,735
Madagascar, tobacco monopoly1083-	Marsh, T. D.: Cultivation of
1084	tobacco in Malaya. With
Magazine of Wall Street. 1938	N. Kanagaratnam952
manual of essential financial.	Maryland
industrial and business	grades for type 32
statistics531	tobacco
Maggs, D. B.: Congressional	tobacco
power to control cotton and	adjustment program133
tobacco production67	culture36
Major, T. G.	growers association 169,
Canada993	172,180
Some factors influencing	legislation266
the export of Canadian	losses in world
tobacco	market212
Trends in the Canadian tobacco	market
industry, 1920-1934894	periodicals350
Makhorka tobacco See Tobacco,	production, marketing
low-grade, U.S.S.R.	and consumption 24
Malaya815,951-952	regulation in colonial
Malott, D. W.: Problems in	days262
agricultural marketing288	sales on Baltimore
Manchuria	market437
tobacco	sign-up campaign of
industry1075	growers146
monopoly1076	value per acre with
plan	varying yields and
Mandelson, L. F.: Tobacco-growing	prices445
industry in the United	Maryland. Agricultural experi-
States of America28	ment station. Production,
Manning, Caroline	marketing and consumption
Effects on women of changing	of Maryland tobacco24
conditions in the cigar	Maryland. State board of
and cigarette industries.	agriculture. Summary of
With Harriet A. Byrne752	returns from selling agents
Hours and earnings in	of leaf tobacco on or through
tobacco stemmeries753	the Baltimore market437
Manvel, A. D.: Status of state	Maryland. University, Extension
cigarette and tobacco taxes,	service.
as of July 1, 1937783	Maryland laws relating to
Market data book for 1933532	weights and measures,
Market research corporation of	apples, agents and
America	tobacco266
survey of brand preferences	Tobacco culture in
for cigarettes. 740	Maryland

Maryland Tobacco Growers. 350  Maryland tobacco growers' association. 169,172  Maryland tobacco grower 350 Report. 180  Mason, J. E. Incidence of the processing taxes. 405  Processing tax and its effect in the Agricultural adjustment administration. 405  Massachusetts Agricultural experiment station. Effect of certain cropping systems on the yield and quality of Havana tobacco. 406  Mediterranean countries. 804  Melhado, J. H. Cigarette companies look to Washington. 535  Record year for cigarette companies? 536  Prospects for tobacco companies. 537  Record profits in depression. 687  What's in sight for cigarette leaders. 688  Meredith, S. B.: Applied security analysis. 688  Merle, Andree Dunhill's air conditioned has
Maryland tobacco growers'  association
Association
Maryland tobacco grower 350 Report
Report
Mason, J. E.  Incidence of the processing taxes
Incidence of the processing taxes
taxes
Processing tax and its effect in the Agricultural adjustment administration. 405  Massachusetts Agricultural experiment station. Effect of certain cropping systems on the yield and quality of Havana tobacco
effect in the Agricultural depression
adjustment administration. 405  Massachusetts Agricultural experiment station. Effect of certain cropping systems on the yield and quality of Havana tobacco
Massachusetts Agricultural experiment station. Effect of certain cropping systems on the yield and quality of Havana tobacco
experiment station. Effect of Meredith, S. B.: Applied certain cropping systems on security analysis
certain cropping systems on security analysis
the yield and quality of Merle, Andre: Dunhill's air Havana tobacco
Havana tobacco4 conditioned humidor has
11 11 0 000 000
Mathis, G. W. capacity of 750,000
Companies affected by new cigars538
farm legislation
Why cigarette companies General rules respecting the
earnings lag behind working of the Board's
increased consumption533 warehouses with schedules
Mauritius of rates, charges and
tobacco board1085-1086 rents payable to the
tobacco statistics805 Mersey docks and harbour
Mauritius. Government tobacco board, for and in respect
board
Annual report of the houses1010
activities of the Monthly tobacco stock
Government tobacco account1011
warehouse1086 Warehouse rates, charges
Mautner, W. and rents, 1936lold
Java tobacco in the world Yearly tobacco stock
market
Sumatra tobacco in the world Mexico
markets
Maxton, J. L.: Marketing tobacco statistics805
Virginia tobacco. With R. A. Meyer See Sautereau-Meyer, R.
Ballinger
Maxwell, L. W.: Tobacco, to absorption of processing
beverages and confections553 tax by manufacturers407
Maynard, H. H.: Principles of Miami Valley tobacco5,87,331
marketing. With Walter C. Michaels, J. G.: Tobacco
Weidler and Theodore N. industry
Beckman
Media records, inc. Nine year Man labor for growing
history of cigarettes604 tobacco188
Tobacco farm study29

<u>Item</u>	<u>Item</u>
Mihailoff, Ivan: Tobacco growing	Moerdyk, J. L.
and co-operative societies	Hints on the flue-curing
in Bulgaria during 1933873	of tobacco1160
Miller, Dale: Tobacco and cotton 211	Tobacco cellars1160
Miller, G., brief of Imperial	Monje, I. M.: Progress report
tobacco company886	on regional adaptation
Miller, J. G.: Black patch war30	study on the production of
Miller, S. L.	cigar-wrapper leaf tobacco
Cigarette sales at new	under open condition in the
high539	Philippines. With D. B.
Expanding cigarette market	Paguirigan and F. de
chief factor in outlook	Peralta370
for the tobacco industry540	Monteagudo, R. A.: Puntos
Tobacco consumption in-	esenciales que ha de
	contener una ley
Creasing	tabasalera930
Milwaukee Journal, Research bureau.	
Consumer analysis and dealer	Moody's investors services,
distribution check-up of the greater Milwaukee market731,	consumption of cigarettes by women584
739	Morrill, A. W., Jr.: Fumigation
- '	of tobacco warehouses.
Minneman, P. G.	With W. D. Reed and E. M.
European tobacco situation948 Tobacco market in the	Livingstone294
British Isles1014	Morris, John
Will fog over Europe curtail	Morris, Philip See Philip Morris Morrison, A. E.: Agricultural
export rise?949	legislation of 19351111
Minnesota	Morrow, J. V
cigar tobacco adjustment and	Tobacco shrinkage and losses
control program, instructions	in weight in handling and
to field workers98-99	storage. With Dudley
tobacco growing22	Smith459
tobacco statistics438	Tobacco types and their use
Minnesota. University, Agricultural extension division. Tobacco	in manufactured
	products785
growing in Minnesota22	Moss, E. G.: Culture of flue-
Mirkovitch, B. B.: Le tabac	cured tobacco in North
yougoslave	Carolina. With J. F.
Tobacco tax law of 1934 as	Bullock
amended by House bill no. 682,	Motsinger, Mrs. A. S., vs.
	C. H. Robertson and
Laws of 1936, effective March 25, 1936784	Carlisle Higgins115
Missouri, burley tobacco pro-	Mozambique805,1088
	Mozambique. Direcção dos
duction adjustment program, instructions to field workers96	serviços de agricultura.
	Tabaco
Model smoking tobacco,	Mullett, H. A.: Tobacco
advertising654	growing industry

Item .

Murray, A. T.: South African	Negroes
agricultural policy1162	earnings and hours in
Murray, S. S.: Nyasaland	tobacco stemmeries,
tobacco; why consumption	Kentucky, North Carolina
is restricted1120	and Virginia754
Musgrave, J. E. T.: Canadian	in tobacco factories,
tobacco	Virginia and North
	Carolina259
Names O. P. a. Whyr same good eretimes	in tobacco manufacturing
Nance, G. B.: Why some cooperatives	
fail	industry748
Naranjo, H. G	Negrohead1018
Nash, Walterlll3	Netherland India See Dutch
National association of tobacco	East Indies
distributors, inc.	Netherlands
code of fair competition725	tobacco
submit new set of rules723	industry1090-1091
trade practice rules726	markets815
National broadcasting department,	situation950
survey of use of radio by	statistics1098-1099
tobacco industry606	tax law
National bureau of economic	trade, manufacture and
research. Seasonal variations	consumption944
in industry and trade528	Netherlands. Centraal bureau
National fertilizer association.	voor de statistiek.
Agricultural adjustment act	Jaarcijfers voor
of 193869	Nederland. Annuaire
National foreign trade convention.	statistique des
Official report, 1935202	Pays-Bas 19361098
National industrial conference	MaandschriftRevue
board, inc. National recon-	mensuelle1099
struction and recovery program:	New Deal and tobacco
administration and financing.	cooperatives173
Part III. Processing taxes406	New England
National tax association.	cigar tobacco adjustment
Tennessee's tobacco excise	program, instructions to
tax765	field workers98-99
National tobacco tax conference.	tobacco situation339
Report of proceedings785	tobacco statistics438
Natural products marketing act,	New England Research council
Canada884	on marketing and food
Naude, P. J.: Why so much	supply. Statistical data
fluctuation in tobacco	on agricultural com-
yields?1163	modities438
Neal, William: Financing the	New South Wales
tobacco crop194	flue curing barns837
Nebraska. State board of	tobacco markets815
agriculture. Annual report,	the second contract of

<u>Item</u>	<u>Item</u>
New York	New Zealand council See
cigar tobacco adjustment	Institute of Pacific relations,
program, instructions to	New Zealand council
field workers98-99	·
	Newfoundland, tobacco
decline in consumption of	markets815
tobacco products565	Newman, A. J.: Competitive
payments for each acre of	copy not needed here; how
agreed reduction340	Bayuk built capacity cigar
tax on cigarettes773	production without knock-
tobacco exchange289-291,	ing other forms of
296,301,304,317	smoking544
New York City, taxes773,775	Newman, G. A.: Market for
New York produce exchange	leaf tobacco in the eastern
futures trading in tobacco296	group of the British West
Tobacco futures289	Indies and British Guiana865
New York tobacco & commodities	Ney, H. O., comp. Selling
exchange, inc278	problems1142
Future trading under the	Nicaragua, tobacco tax law1115
new tobacco contract276	Nicotine, produced from
New York tobacco &	dark tobacco32
commodities exchange,	Nigeria, tobacco markets815
inc290	Night riders, Kentucky and
New York tobacco exchange 301,	Tennessee30
304,317	North Carolina
New York tobacco exchange,	belief of farmers in pro-
inc291	duction control, Pitt
New York trust co.	County66
Tobacco	burley tobacco production17
Tobacco industry34	earnings and hours in
New York World Telegram,	tobacco stemmeries753
cigarette táx burden788	
New Zealand	earnings and hours of
	negroes in tobacco
financing of tobacco	stemmeries
companies1109	flue-cured tobacco
tobacco	adjustment program,
control board1113	instructions to field
culture and marketing1108	workers111
industry993	culture31
legislationllll	quality16
markets815	organization forms of
price fixinglll4	Tobacco growers cooperative
statistics805,1112	association175
use of hygrometer in	tobacco
curing tobacco1110	adjustment program,
New Zealand. Census and statistics	instructions for
office. Statistical report on	field workers96
the agricultural and pastoral	association170
production of the dominion of	cost of producing
New Zealand1112	tobacco

Item	Item .
North Carolina - Continued	Northern Ireland. Ministry of
tobacco - continued	labour. Trade boards act
industry	(Northern Ireland), 1923.
in ante-bellum days258	Tobacco trade1063
kingdom259	Northern Wisconsin cooperative
production275	tobacco pool169,172,179,184
warehouse sales report 439-440	operation under the
weekly market news	New Deal173
reports389-391	Tobacco pool bulletin355
North Carolina. Agricultural	Norway
experiment station. Cost	marketing tobacco1116
of producing farm products	tobacco markets815
in North Carolina 187	Nourse, E. G.
North Carolina. Crop reporting	Marketing agreements under
service. North Carolina	the AAA292
tobacco Warehouse sales	Three years of the
report439	Agricultural adjustment
North Carolina. Dept. of agriculture.	administration. With
Annual tobacco sale report440	Joseph G. Davis and
Culture of flue-cured tobacco	John D. Black70
in North Carolina31	Nuckolls, W. J., Jr.: Influences
North Carolina. Dept. of agricul-	that affect costs and
ture, Division of agricultural	returns from the tobacco
statistics. North Carolina	enterprise on Virginia fire-
tobacco warehouse sales	cured tobacco farms. With
report439	A. P. Brodell185
North Carolina. Division of	Nyasaland993,1119-1120,1124
markets. Tobacco grading	requires auction marketing
services252	of tobacco1123
North Carolina. State college of	tobacco
agriculture and engineering,	auctions1009
Agricultural extension service.	industry894,1117
Factors affecting the	marketing1118
quality of flue-cured	control1122
tobacco16	inquiry
Producing quality burley	marketing and exports1009
tobacco in North	production1014,1168
Carolina17	Nyasaland. Tobacco control
North-eastern agricultural and	board1123
commercial association.	
Northeastern Rhodesia993	Ohio
North Queensland tobacco	burley tobacco production
growers association827	adjustment program,
Northern Ireland	instructions to field
tobacco industry in Belfast1062	workers96
tobacco wage rate act1063	cigar leaf tobacco growers
	association172,176

<u>Item</u>	<u>Item</u>
Ohio Continuod	Decific Islands James
Ohio - Continued	Pacific Islands, Japanese,
cigar tobacco adjustment	tobacco statistics1073
and control program,	Paguirigan, D. B.
instructions to field	Aromatic cigarette leaf
workers98-99	tobacco culture in the
cigar tobacco situation,	Philippines364
Miami Valley331	Batek leaf tobacco culture
schools and the State cigar-	in the Philippines.
ette tax	With Primitivo P.
wages and salaries paid	Tugade365
in tobacco industry746	Cigar filler leaf tobacco
See also Miami Valley tobacco	culture in the
Ohio cigar leaf tobacco	Philippines. With
growers association172,176	P. P. Tugade366
Old Gold cigarettes	Cigar wrapper leaf tobacco
a cool smoke	culture. With P. P.
advertising631	Tugade
financial statement467	Cigar wrapper leaf tobacco
income	culture in the
prize contests588,593,605,633	Philippines368
effects629	Comparative study of the
may be banned by Post	quality of Virginia
Office Department596,627	tobacco produced in the
statistics630	Philippines. With
One-sucker tobacco, price,	J. C. Ramos
production, supply, stocks343	Progress report on
One sucker tobacco (type 35)	regional adaptation
	study on the production
market news report386	of cigar-wrapper leaf
Mayfield, Ky	tobacco under open
O'Neal, E. A.; calls conference	condition in the Philippines
to consider tobacco compacts162	With F. de Peralta and
Ontario895	
tobacco	I. M. Monje
burley marketing scheme884	Utilization of our improved
flue-cured scheme896-898	native varieties to utmost
growing	advantage for profitable
marketing scheme889	tobacco production. With
producing areas883	P. P. Tugade 373
Ornburn, I. M.: Union offers to	Wrapper tobacco. With
help finance cigar adver-	P. P. Tugade371
tising	Palestine. Office of
Otryganiev, A. V.: Relation of	statistics. Statistical
soil type to the yield and	abstract of Palestine1125
quality of tobacco1197	Pan American union
Owen, C. H.: Philip Morris697	Tobacco experiment station
Owl cigars See White Owl cigars	in Cuba 931

Toem	<u> 100m</u>
Pan American union - Continued	Pennsylvania - Continued
Venezuela aids agriculture	tobacco situation340
and the unemployed1203	tobacco statistics5
Panama, tobacco monopoly1126	wages and costs in the
Paraguay. Dirección general de	cigar industry of
estadistica. Memoria1127	York County760
Paramore, L. R.: Flue-cured	Pennsylvania. University,
tobacco developments under	Wharton school of finance
the AAA. With J. G.	and commerce, Industrial
Knapp65	research department.
Park, A. S.: Curbing damage to	Prices in colonial
foods and tobacco by	Pennsylvania377
insects460	Pennsylvania type tobacco5
Parker, Frank19	Peralta, F. de: Progress
Parkins, A. E.: South, its	report on regional adapta-
economic-geographic develop-	tien study on the production
ment35	of cigar-wrapper leaf
Parton, Hugo: Sidelights on	tobacco under open condi-
the "Dutch Masters" word	tion in the Philippines.
contest	With D. B. Paguirigan
Paul, W. R. C.: Report on a	and I. M. Monje
tour in South India. I. The	Perlman, Jacob: Earnings
tobacco growing industry of	and hours of negro workers
South India1049	in independent stemmeries
Payen, E.: Les revenus du	in 1933 and 1935754
monopole des tabacs965	Persia See Iran
Pearson, J. H.: Organization and	Peru Peru
teaching procedure to be	tobacco markets815
followed in evening agricul-	tobaccc statistics805
tural schools on the market-	Peterson, A. G.: Index numbers
ing of tobacco293	of prices received by
Peckham, G. A.: testimony on	farmers for farm products,
Kerr tobacco control bill79	1910 to 1935
Penn, Frank	Petre, A. W.: Modern cigaret
Penn, Oscar	industry. With C. F.
Penn, W. E	
Penn brothers vs. S. R. Glenn	Bailey
	Philip Morris cigarette
and Mac Swindford, opinion	company
of Judge C. I. Dawson114	advertising
Penn tobacco company542-543	financial statistics467,
advertising program for	531,694,697-699,705
Kentucky Winners626	hygroscopic agent,
Pennsylvania	advertising617
cigar tobacco adjustment	criticized620
program, instructions to	rise of
field workers	signs tobacco marketing
significance of agricultural	agreement
adjustment160	Philippine Independence act374

Item	<u>Item</u>
Philippine Islands  Batek leaf tobacco culture365  cigar and batek tobacco  growing	Philippine Islands. Dept. of agriculture and commerce, Bureau of plant indus- try - Continued Cigar wrapper leaf
culture	tobacco culture in the Philippines368 Phillips, Godfrey, financial statistics1027
regional adaptation370 cigarette leaf tobacco culture363	Phillips, P. W.: Taxation under the A.A.A. With Kingman Brewster and
competition with Puerto Rico363 cooperative marketing of tobacco362 exports of cigars763	J. S. Y. Ivins
exports of tobacco to the U.S	and changes in consumption [Estonia]941 Pipe tobacco
tobacco	Canada
tax-paid withdrawals of tobacco	Pipe tobacco (manufactured) advertising608-609 brand preferences,
trade with United States374 wrapper tobacco371 Philippine Islands. Bureau of commerce and industry.	Milwaukee, Wis
Methods of exporting Philippine tobacco361 Philippine Islands. Dept. of	brand preferences,  Milwaukee, Wis738
agriculture and commerce.  Present status of the Philip- pine tobacco industry372 Philippine Islands. Dent. of	industry, census
agriculture and commerce, Bureau of plant industry. Aromatic cigarette leaf	Pitcairn, A.: Cyprus993 Ploeg, J. van der: Native production of krossok
tobacco culture in the Philippines	tobacco in Java and its present market position1100 Poincaré, President964 Poland
in the Philippines365 Cigar filler leaf tobacco culture in the Philippines366	effect of trade restrictions on U. S. tobacco205

<u>Item</u>	<u>Item</u>
Poland - Continued	Psychological brand
tobacco	barometers736-738
cultivation and fermenta-	Psychological corporation of
tion1130	New York, psychological
situation950	sales barometer736-738
statistics1128-1129	Puerto Rico
trade, manufacture and	cigar industry763
consumption944	farm management study of
Poland. Glowny urzad statystyczny.	194 small tobacco farms426
Statystyka Polski, seria C1129	report of tobacco in-
Pollock, N. A. R.	stitute
Air and sun curing of	stocks of leaf tobacco
tobacco leaf	owned by dealers and
Bright tobacco846	manufacturers450
Flue curing barns846	tax-paid withdrawals447
Quality in Bright tobacco	tobacco culture425
and home grading845	industry419
Polski monopol tytoniowy1130	statistics423,805
Porto Rican American tobacco	wages and number of
company, financial	employees on tobacco
statistics420	plantations424
Portugal, tobacco situation950	wages in tobacco cultivation,
Posey; W. B.: Tobacco culture	factories, etc428
in Maryland36	Puerto Rico. Agricultural
Pouches, tobacco, prices,	experiment station. Brief
Great Britain1019	facts on tobacco farming
Prace z dziedziny uprawy i	in Puerto Rico in 1935-36
fermentacji tytoniu1130-1131	and 1936-37427
Pretorius, W. J.	Puerto Rico. Commissioner
South Africa. With Pieter	of labor. Annual report421
Koch993	Puerto Rico. Governor.
Tobacco production in the	Thirty-seventh annual
Union. With Pieter	report
Koch	Puerto Rico. University,
Price, H. B.	College of agriculture and
discussion of Collins'	mechanic arts, Agricultural
	experiment station, Division
Present Status of Coopera-	**
tives in Tobacco Marketing 172	of agricultural economics. Cultivo del tabaco425
Outlook for cooperative	
marketing of tobacco.	Farm management study
With others	of 194 small tobacco
What future for tobacco	farms in three
cooperatives?182	municipalities of
Printers! Ink, index of adver-	Puerto Rico, 1935-
tising media651-652	1936426
Przeglad uprawy tytoniu1131	Puerto Rico tobacco institute.
	First report423

Item	<u>Item</u>
	e de la companya della companya della companya de la companya della companya dell
Pulawy, Państwowy instytut	Regensburg, E., & Sons,
naukowy gospodarstwa	advertising Admiration
wiejskiego1131	cigars628,645
Punjab. Laws, statutes, etc.	. Retail tobacco dealers of
Punjab tobacco vend fees	America, inc., code of
act, 19341050	fair competition725
Purves, C. M454	Retief, D. F1164
Tobacco income highest	Revista de Tabacos1175
since 1919. With John A.	Rey, C. V
Hicks and Claudia	Reynolds, R. J., tobacco
Thomson37	company
	advertising586,599,
Quebec, tobacco grower885	600,622,647,648
Queensland ,	ousiness methods and
air and sun curing of	financial condition687
tobacco844	cigarette production
bright tobacco grading845	and sale672
conditioning and bulking	earnings585,671
tobacco	financial statistics517,
tobacco growing846	531,676,678,692-693,700
Queensland, North, tobacco	702,705-706
industry827	letter to stock holders,
Queensland. Dept. of agriculture	analysis of689
and stock. Tobacco growing	production
in Queensland846	profits553
Queensland. Dept. of agriculture	reduces prices of
and stock, Division of	cigarettes658
entomology and plant	sales campaign675
pathology. Tobacco-growing	sign tobacco marketing
industry in the United	agreement301
States of America28	See also Camel cigarettes;
Query et al. v. Doscher et al801	Kehaya, Ery
	Rhodesia
Rahm, E. F.: Origin and growth	handling and curing of
of modern taxation785	Virginia bright tobacco 1133
Ramos, J. C.: Comparative study	tobacco
of the quality of Virginia	control scheme
tobacco produced in the	growing1145
Philippines. With D. B.	pest suppression
Paguirigan369	act1140,1147
Reakes, C. J.: New Zealand993	quota
Reed, W. D.: Funigation of	surplus
tobacco warehouses. With	Rhodesia. Tobacco quota
E. M. Livingstone and A. W.	commission, report1135
Morrill, Jr294	Rhodesia, Northeastern,
Regensburg, E. J.: Adapting a	tobacco industry993
quality theme to a price	Rhodesia, Northern1168

<u>Item</u>	<u>Item</u>
Rhodesia, Southern	Rodríguez, F. J.: Cultivo
tobacco	del tabaco425
auction selling1148-1149	Rodwell, H. R.: Agricultural
culture, harvesting and	organization in New
curing1134	Zealand. With Horace
enquiry1144	Belshaw, D. O. Williams,
flue curing of Virginia	F. B. Stephens, and
bright tobacco1136	E. J. Fawcett1108
government control1009,	Roma cigarettes, sales,
1029,1142,1146	Italy1067
industry894,993,1132	Ross, F. J.: Advertising
marketing1118	experience I found most
prices1132	interesting [Robert Burns
production1168	and Owl cigars]641
statistics1143-1144	Rossiter, F. J.: Sinc-Japanese
Rhodesia, Southern. Chief	conflict - Effect on
tobacco officer, report1143	Chinese agricultural
Rhodesia, Southern, Dept. of	production and trade911
agriculture, Tobacco branch.	Rotterdamsche bankvereeniging
Annual report1143	Java tobacco and Java
Rhodesia, Southern, Statistical	tobacco companiesll01
bureau. Memorandum on the	Sumatra tobacco1102
tobacco enquiry of	Sumatra tobacco and
October 19321144	Sumatra tobacco
Rhodesia tobacco association	companies1103
council, control scheme1141	Rowe, H. B.: Tobacco under
Rigotard, Laurent958	the AAA71
Rissmann, G.: Geschichte der	Rumania
tabakbe steuerung in	guide to official
Deutschland973	statistics
Robert, J. C.	tobacco monopoly948,1153,1155
Rise of the tobacco ware-	tobacco periodical1151
house auction system in	Rumania. Caisse autonome des
Virginia, 1800-1860295	monopoles, Service des
Tobacco industry in ante-	études, de la statistique
bellum North Carolina258	et des publications. Resultats financiers et de
Tobacco kingdom	.1*exploitation des
Robert Burns cigars, advertising	monopoles de l'exercice
Robertson, C. H	1935-361153
Robertson, Wilfrid: Growing	Rumania. Institutul central
tobacco in Rhodesia1145	de statistica. Anuarul
Robotham, Jonathan: England993	statistic al României1154
Rodriguez, A. P.: Report dealing	Rumania. Ministère de l'industrie
with labor statistics, cost of	et du commerce. La caisse
living, housing conditions and	autonome des monopoles du
craftsmanship of workers in	Royaume de Roumanie1155
Puerto Rico, for the fiscal	
year 1933-1934424	

,	Item	<u>Item</u>
Paggall A I - Contract		Consert tabases manifests 915
Russell, A. L.: Contract	20.6	Senegal, tebacco markets815
markets for commodities	• 290	Serralés, J. J.: Farm manage-
Ruy Lopez cigars, dispute		ment study of 194 small
over wages paid for hand	neo.	tobacco farms in three
rolling	• 759	municipalities of Puerto
Ct Toler T T	COR	Rico, 1935-1936. With
St. John, F. L	. 69.3	R. C. Torres and F. J.
Sales-management - Ross		Juliá426
Federal service, survey of		Shade grown tobacco
brand preferences for	MAC	acreage and production,
cigarettes		New Englandl
Salisbury, Philip	. 735	grades, Connecticut
Do shifts in media affect		Valley
cigarette sales?	.642	marketing agreement and
Go south this month if you	## 4 <i>(</i> )	license, Connecticut
want sales volume	.549	Valley292,306
survey of brand preferences		statistics, New England438
for cigarettes		Sharp, E.: Analysing tobacco
Samoa, American, tobacco statistic	19805	companies
Sanchiz, R. B.: La curación del		Shenkman, E.: Results of
tabaco en España	1176	state trading. With
Sautereau-Meyer, R.: Histoire		Doreen Warriner979
du monopole français des		Shepard, N. M.: Maryland
tabacs	. 966	tobacco loss in world
Scafati, Italy. R. Istituto		market heavy212
sperimentale per le colti-		Shepard, William: Tobacco
vazioni dei tabacchi,		goes to blazes?2
"Leonardo Angeloni."		Sheridan, M. J.: Why millions
Bollettino tecnico	1070	more now "call for Philip
Scandinavian countries		Morris"704
tobacco situation	.950	Sherwood, S. C.: Profit margins
See also names of countries		the problem of cigarette
Schaars, M. A.: Economics of		companies705
cooperative marketing.		Shirasaki, Kyoichi: Nippon; -
With H. H. Bakken	.170	a chartered survey of
Schaben, L. J.: Canada expands		Japan, 1936. With
agricultural marketing		Tsuneta Yano1079
control	.897	Shirmame, T. G.: Marketing
Schoenberg, E. H.: Demand		of some agricultural products
curve for cigarettes	•550	exported from Bombay to
Scott, H. A.		the United Kingdom1051
Tobacco trade in Argentina	.823	Shmuk, A. A.: Khimiia
Tobacco trade of central		tabaka1196
China	.912	Shuffield, N. E.: Cooperation
Scythes, E. C.: Canadian		and exchange of information
flue cured tobacco	.898	between states

<u>ltem</u>	<u>Iten</u>
	0.00
Siam. Dept. of general statistics.	Snuff
Statistical year book of the	boxes, story of500
Kingdom of Siam1156	companies, financial
Sierra Leone, tobacco	statistics3,472,505,
markets815	530,750
Silver purchase act of 1934202	consumption529,530
Sloan, L. H.: Two cycles of	exports in bond, by
corporation profits, 1922-	collection districts797
1933, 1934-19XX553	factories
Smith, Dudley: Tobacco shrinkage	statistics1165
and losses in weight in	wage rates749
handling and storage. With	industry557-558,637
J. V. Morrow459	census
Smith, G. B.	manufacture and dis-
Government control of	tribution578
tobacce marketing in	manufacturers, code of
Nyasaland11,22	fair competition730
Government control of	production3,273,283,574,797
tobacco marketing in	shipment, for use as
Southern Rhodesia1146	sea stores796,797
Smith tobacco act See Kerr-	story of
Smith tobacco act	taxes
Smoking tobacco	drawback on797
acreage	regulations, Federal 795
Algeria816-817	United Kingdom
consumption, decline in529	value
farmers, #1geria816-817	withdrawals from bonded
manufacture, Germany973	tebacco sea store
production	warehouses797
Algeria	Snuff tobacco, Algeria316-817
U.S.S.F	Sociedad rural Argentina822
Smoking tobacco (manufactured)185	
•	Soroka, M. O.: Air conditioning
advertising653-654	in industry
industry	South Africa1163
earnings750	tobacco
Virginia	cellars1161
wages749	control
manufacturers, code of fair	costs of production1170-
competition730	1171
taxes, laws and regulations,	flue curing1157-1160
Louisiana780-782	government policy1162
Snell, M. E.: Effect of certain	industry
cropping systems on the	outlook1169
yield and quality of Havana	production1159,1164
tobacco. With A. B. Beaumont	statistics805,1165-1168
and E. B. Holland4	Turkish tobacco
V 1	industry
	Western Cape Province1172

South Africa Dept. of agriculture.	South Carolina - Continued
Economic investigation of the	tobacco associations169,
Turkish tobacco industry	170,172,176
in the Western Cape	tobacco sales report441
Province; 1929-19301173	South Carolina. Agricultural
Production of flue-cured	experiment station.
tobacco1164	Statistical study of
South Africa. Dept. of agriculture	agricultural and related
and forestay. Business side	trends in South Carolina433
of peanut Carming1170	South Carolina. Dept. of
South Africa. Dept. of agriculture	agriculture, commerce and
·	industries.
and forestry, Division of	
economics and markets. Business	South Carolina 1937
side of pentut farming in	tobacco report441
the Norths in Transvaal, crop-	Tobacco report442
yea: 1934-35,1171	Year book441
South Africa Office of census	South Carolina. Tax com-
and statistics.	mission801
Census of industrial	South Carolina tobacco
establishments1165	growers association169,176
Official year book of the	Southern Appalachians2
Union and of Basutoland,	Southern policy conference.
Bechuanaland Protectorate,	Memorandum213
and Swaziland1166	Southern States
Report of the agricultural	AAA and exports203
and postoral production	effect of tobacco grading
of the Union of South	on auction markets227
Africa1167	flue-cured tobacco
South Africa. Tobacco industry	ou.tlook342
control beard1166	income from tobacco549
South Australia	production credit with
tobacco	reference to tchacco192
culture. Blewitt Springs838	tobacco outlook and Big-
industry831-832,834	four tobacco
Murray irrigation areas833	companies
processing835	·
South Australia. Federal tobacco	tobacco regions35
advisory committee834	use of snuff
South Carolina	Southern Tobacco Journal351
flue-cured tobacco adjustment	Spain
program; instructions to	effect of trade restrictions
field workerslll	on U. S. tobacco205
growing good tobacco40	effect of war on trade with
statistical study of agricul-	United States208
tural and related trends433	financial statistics of
suit to enjoin commissioners	tobacco companies1174
from enforcing tobacco	hail insurance law and
gtown tow low 901	regulations1179-1180

<u>r cem</u>	<u>1 t em</u>
0	C
Spain - Continued	Steger, C. T
tobacco	Stemming district tobacco
curing,	growers association172
markets815	Stephens, F. B.
monopoly	Agricultural organization
- periodical1175	in New Zealand. With
situation950	Horace Belshaw, D. O.
statistics805,1177-1178	Williams, E. J.
Spain. Dirección general de	Fawcett, and H. R.
agricultural Anuario estadístico	Rodwell1108
de las producciones agrí-	Financing of afforestation,
colas1177	flax, tobacco and tung
Spain. Instituto geografico.	oil companies. With
catastral y de estadistica.	Herace Belshaw1109
Laboratoras de estadistica.	Stephens, Michael: "Promotional
Bolitin del Centro de	selectivity" keeps Spud
investigationes especiales,	up in a declining
o Laboratorio de estadistica,	market
no. 20	Stern, Boris747
Spain. Laws, statutes, etc.	Stewart, W. M.: Output and
Decreto cremdo el Servicio	distribution of tobaccc756
de segumo contra el	Stevens, W. H. S.: Comparison
pedrisco para los cultivadores	of special discounts and
de tabaco de toda	allowances in the grocery,
Espana1179	drug and tobacco trades714
Orden aprobendo el reglamento,	Stevens committee901
que se inserta, de seguro	Stewart, M. T.: Australian
de pedrisco para el	market for tobacco848
tabaco1180	Stokdyk, E. A.: Law of agri-
Spain. Monopolio de tabacos y	cultural cooperative
fósforos1181	marketing. With Frank
Spanish licensed tobacco	Ellis175
company1181	Stone, J. E.: Problems of
Sperring, Digby	tobacco marketing297
Imperial tobacco	Stoops, H. R.: Mail-order
Tobacco1017	strategy
Tobacco and cigars1016	Stresa conference943
Spuds cigarettes525,556	Strydom, H. L.
advertising519,561,	Hints on our Turkish-
562,597,633,644	tobacco industry1190
prices, reduction	South Africa. With
story of	Pieter Koch993
Standard commercial tobacco co525	Stuart, Brabant: Curing
and Ery Kehaya708	fired tobacco. With M. F.
Starnes, G. T.: Some phases of	Williams201
labor relations in Virginia.	Stuart regulation of
	tobacco982
With J. E. Hamm	000000000000000000000000000000000000000

Toem	10611
Sukthankar, Y. N.: Indian tobacco	Sykes, M'Cready: My Lady nicotine
Survey of current business456	zyria, vosacos menepery vivitates
Sutch, W. B.: Recent economic	Tabac Magazine967
changes in New Zealand1113	Tabak1198
Swackhamer, G. V.: Cigar makers	Taeusch, C. F.: Reporton
after the lay-off. With	the cotton and tobacco
Paniel Creamer745	referenda held March 12,
Sweden	193873
cigarette advertising953	Taiwan See Formosa
tobacco	Tanganyika Territory
bibliography1183	tobacco
control of production1186	flue-cured1189
markets815,11.84	industry
monopoly1182,1184	markets815
statistics1185-1186	production1168
Sweden. Kommerskollegium.	Tanganyika Territory. Dept. of
Industri1185	agriculture. Flue-cured
Sweden. Kungl. kontrollstyrelsen.	tobacco with special
Accispliktiga näringar	reference to the southern
(tilverkning av brännvin och	highlands of Tanganyika
maltdrycker m.m.)1186	territory
Swingle M C . Low temperature	Tanner, A. E.: Tobacco from
Swingle, M. C.: Low temperature as a possible means of	the grower to the smoker1018
controlling the cigarette	Tareyton, Herbert See
beetle in stored tobacco 461	Herbert Tareyton
Swisher, John H., and son,	Target vending machine503,639
debunking campaign used	Tax research foundation,
in advertising King Edward	Tax systems of the
cigars599	world
Switzerland	Taylor, Carl C .: Story and
guide to sources of tobacco	the Lesson of the Tri-
statistics1187	state tobacco cooperative
tobacco	association183
markets815	Taylor, Clifford C1029
situation	Agriculture in southern
statistics805	Africa1168
trade, manufacture and	Significance of South
consumption944	African agricultural
	development

Item Item Taylor, Frank, testimony on Thomsen, F. L.: Analysis of Kerr tobacco control bill.....79 the effects of the processing taxes levied under the Taylor, H. W. ... Agricultural adjustment Preparation and marketing act.....418 Thomson, Claudia of flue-cured tobacco. With F. B. Wilkinson ..... 318 Income parity for agri-Preparation of burley culture. Part 1 - Farm tobacco for market......298 income. Section 2.-Preparation of fire-cured Income from tobacco.....454 tobacco for market......299 Tobacco income highest Preparation of flue-cured since 1919. With C. M. tobacco for market......300 Purves and J. A. Tobacco inspection, market Hicks......37 news, and demonstration World acreage and production services (burley)......235 of tobacco by countries..811 Tobacco inspection, market Tobacco news, and demonstration acreage.....71,273,283, services (flue-cured).....236 443,448,455,1007 Taylor, R. E.: Fire hazards of tobacco manufacture.....1018 Australia.....825-826 Tenancy, tobacco plantations, Belgium.....856-857 North Carolina......26 Brazil......861 British Empire......1002, Tennessee 1007-1008 Black patch war......30 tobacco Bulgaria....869,871,873,948 adjustment programs, inby class....443-444,451,453 structions to field by countries....273,443,447, workers......96,102,107 806-807,811,813,918,1033 449,451,453,455 dark fired tobacco association......172,176 by states, regions and taxes 443-444,451-453 Canada.....876 Tennessee. University, Division Connecticut.....l of university extension. Operation of Tennessee Southern Rhodesia....1143 tobacco taxes......800 Canada.....878 Teodoru, R. D.: La caisse autonome des monopoles du Royaume de Roumanie......1155 Chekiang Province....905 Thigben, J. E., testimony on tobacco compact legislation...168 Connecticut.....1 Thomas See Lord & Thomas Cuba, Vueltabajo zone....923 Thompson and company, mail Czechoslovakia.....934 order selling of cigars......563

special case in-

structions.....129

consumption, by types,

<u>Item</u>	<u> Item</u>
Cobacco - Continued	Tobacco - Continued
American - continued	barns - continued
foreign demand for219	Southern Rhodesia1144
imports, France324	ventilation, Kentucky197
utilization, by types,	basic commodity90
France	Batek, Philippine
and the A.A.A	Islands
Argentina822	bibliographies260,371,1032
aromatic, Italy1067	France957
auction and loose leaf	Philippine Islands375
warehouse industry, code	Sweden
of fair competition305	blue mold
auction markets and	South Australia831,834
marketing274,279,280,	Victoria850
282,287-288,579	boards of trade,
evils	Virginia
evolution284	bounties
history and	Colombia919
description273	export
improvements needed285	South Africa1172
Nyasaland1009	Venezuela
Southern Appalachians2	France962
Southern Phodesia1148-	bright See Bright tobacco
1149	British Empire-grown1014
Sumatra1103	consumption, United
Victoria839	Kingdom205,1014,1159
Virginia273,295	deliveries, imports and
Danville288	stocks, United
balance of trade, Japan1079	Kingdom1030
baling1190	market for, United
Australia824	Kingdom987-988
Rhodes: 21145	tariff preference205,1014-
barns201	1015,1022,1159
curing	in relation to U. S.
. flue	exports206
. New South Wales837	use980,1017
Queensland846	broadleaf <u>See</u> Broadleaf
Tanganyika Terri-	tobacco
tory1189	bulk controversy,
Victoria841	Maryland262
North Carolina26	bulking
Puerto Rico425	Queensland828,846
Victoria840	Rhodesia1145
Virginia195	Victoria841
Irish Free State1061	bundling, Minnesota22
Kentucky199	buyers, functions282
Puerto Rico425	

Item

Tobacco - Continued Tobacco - Continued. code of fair competition...305, buying Boltimore, Md., market.....24 .. compacts and agreements, control, Madagascar.. 1083-1084 direct, Kentucky.....275 difficulties in France......962,968 securing......164 law regulating, Philippine House hearings on bill.....168 monopoly, Uruguay ..... 1200 House report on taxes, regulations, Federal......795 legislation......42,272 Canadian-grown progress of......166 consumgion, United requested......165 See also Kerr-Smith imported by United tobacco act, 1936 companies See Tobacco market for, Jamaica......864 companies competition 891,895-898 Empire and foreign, Canada......893 prospects for, in cellars, South Africa......1161 with Philippine chewing See Chewing tobacco conditioning cigar See Gigar tobacco Queensland......828,846 cigarette Soe Cigarette tobacco classes and types.....28 congresses, France.....963 classification......235-236 conservation program.....58,91 Europe......945 consumer preferences.....20 House report on bill...237-239 Europe, by regions.....945 law.....272 consumption..........205,275, Philippine Islands....361,373 Puerto Rico......425 448, 455, 747 Australia.....851 United Kingdom......1009 Belgium.....857,944 clearances . by manufacturing in-British Empire.......980 dustry.....117-120,185, for consumption and re-218,273,283,443,446, export, Java......1101 763,797 for home consumption Australia.....826 Ceylon.....902 Great Britain Germany.......977 London, Liverpool and Italy.....1066 Glasgow markets..1031 United Kingdom ... 1009, United Kingdom......1030 from bond, United 1014 Kingdom.....1007 by types, Canada ........882

<u>Item</u>	, <u>Item</u>
Pobacco - Continued	Tobacco - Continued
consumption - continued	-control of production578
by types or source,	Congressional power67
Europe945	Cuba930
China	France
Colombia920	Germany
control, Cuba930	Irish Free State1059-1060
Cuba924-926	Mauritius1085-1086
Czechoslovakia944	Rhodesia1029,1141-1142
Dutch East Indies1104	Sweden
Estonia941	Syria and Lebanon1188
Europe945,950	See also Tobacco, adjust-
France944,955-956	ment and control
Germany944,975	programs; Tobacco,
Great Britain980	compacts and agreements
increase in	conversion factors,
India1053	regulations153
Irish Free State1014	cooperation
Kentucky382	Canada885
Maryland24	South Australia836
native, Philippine	cooperative associations169,
Islands375	183,532
Netherlands944,1098-1099	advertising campaign,
per capita25	Virginia281
foreign countries448	Bulgaria873
Germany	influence of membership
selected European	relations upon178
countries205	Italy
Philippine Islands372	Kentucky
Poland944,1128	Maryland180
Puerto Rico423	organization forms,
Switzerland944	North Carolina175
United Kingdom343,888,	South Africal166
994,1014,1143	Wisconsin, northern173
containers, for shipment and	cooperative marketing170,
storage	176-177,182,280,282,578
control	foreign countries803 outlook for169
Cuba930	Philippine Islands362
New Zealand1113	present status172
South Africa1166,1172 control associations	South Carolina
articles of association	statistics
and regulations71,93	under Agricultural
office and accounting	marketing act316
procedure142	Wisconsin
organization and operation,	See also Tobacco pools,
administrative	cooperative
rulings86	1 3 P 1 2 3 1 1 1 2 1
52	

<u>Item</u>	<u>Item</u>
Tobacco - Continued :	Tobacco - Continued
	culture - continued
cost of production827	Irish Free State
Canada893-894	
Cuba	Kentucky, North
effects of soil types	Highland Rim6
and erosion on certain	license fee and tax,
factors affecting,	Nicaragua1115
Pittsylvania County,	Malaya952
Va186	Maryland24,36
Hungary	mechanization, USSR1193
Maryland24	Mediterranean countries804
Minnesota22	Mozambique1168
North Carolina26,187	New Zealand1108
Philippine Islands373,375	North Carolina26
Puerto Rico425	Nyasaland1168
Queensland, horth827	Philippine Islands 365,
South Africa1168,1170-1171	373,375
Western Cape Province 1173	Poland1130-1131
Victoria841	Puerto Rico425
court cases226	Queensland846
North Carolina115	regulation
credit91,194	Grecce1036
production	Guatemala1040
Connecticut193	Rhodesia, Southern1168
Cuba930	Rumania1151
Southern States192	small-scale, Irish
Cuban-grown, imports by	Free State1061
United States423	social conditions,
Cuban shade-grown	Philippine Philippine
culture	Islands
Australia	South Africa1168
Austria	Western Cape
Belgian Congo858	Province1173
Bulgaria873	South Australia,
Canada	Blewitt Springs838
· · · · · · · · · · · · · · · · · · ·	the contract of the contract o
Quebec885	South Carolina40
southwestern Ontario891	Victoria
Ceylon902	East Gippsland842
China, Chekiang Province905	Virginia14
Colombia920	curing273,1018,1032,1190
Connecticutl	air196
Dutch East Indies1093	air and sun, Queensland844
France958	Australia824
India1048	by electricity200
Burma1047	Canada
South	costs, Puerto Rico425
	fire

<u> Item</u>	<u>Item</u>
Pobacco - Continued	Tobacco - Continued
curing - continued	disappearance - continued
flue196	Miami Valley, Ohio5
British India1056	refinement of data,
Queensland846	Kentucky382
Rhodesia1145	diseases and pests28
South Africa1157-1160	Australia824
Tanganyika Territory1189	Canada892
Virginia14,195	southwestern
Germany	Ontario891
India	France962
Burma1047	law, Rhodesia1140,1147
South1049	South Australia831,834
Irish Free State1061	Virginia14
Jamaica	See also Tobacco, blue
Kentucky,199	mold; Tobacco, stored,
North Highland Rim6	insect damage
Maryland36	distribution
North Carolina26	control
Philippine Islands365	Maryland24
South Africa1163	districts See Tobacco,
South Australia, Blewitt	producing areas
Springs838	drying
South Carolina40	Bulgaria872
Spain	China904
sun, Malaya952	Mediterranean countries804
use of hygrometer. New	Dutch East Indies See
Zealend1110	Dutch East Indies
Victoria841,1137	duties See Tobacco, tariff
currency used in marketing,	economic nationalism,
China904	Canada893
dark See Air-cured tobacco,	Empire-grown See Tobacco,
dark; Dark tobacco; Fire-	British Empire-grown
cured tobacco, dark	exchanges
dealers, code of fair	advantages274
competition313	New York276,278,
deliveries	291,301,304,317
Europe945	excise act requirements,
Great Britain	Victoria849
Liverpool, London and	exotic, cultivation,
Glasgow1031	British India1056
United Kingdom991-992	expenditures for,
demand, readjustment in, for	Ecuador940
different types579	experiment station, Cuba931
destruction, Rhodesia1140,1147	experimental work,
disappearance71,205,283	South Australia831
	export commodity, importance
	EZO

. . .

Greece.....1033

<u> Item</u>	<u>Item</u>
lobacco - Continued	Tobacco - Continued
farms and farming28	foreign competition,
Connecticut29	Canada877
Dutch East Indies1093	foreign trade See
labor	Exports; Imports; Trade,
•	foreign under Tobacco
child, Connecticut263	
number and wages of	France
employees, Puerto	freight
Rico424	carried by class I railroads
wages and hours	
Puerto Rico422,	rates
428-429	
Sumatra1106	South Africa1166
management	United States27
Puerto Rico426-427	furnace
South Africa1173	Rhodesia1138-1139
Virginia185	Tanganyika Territory1189
North Carolina259	futures trading276,289,291
Pitt County66	New York
	See also Tobacco,
Puerto Rico423	exchanges
states, regions and	geography, economic,
ccunties457	Germany
Virginia	Georgia-Florida (type 62)
fermentation198,1190	adjustment and control
Cuba	programs, contracts87
Malaya952	government aid
Minnesota22	Australia835,851
Poland	Cuba927
Rumania1151	India
fertilizers	Manchuria1077
Canada892	Scuthern Rhodesia1168
South India1049	government policy
Southern Rhodesia1144	British Empire1022
filler	Irish Free State and
imports, U. S423	United Kingdom1014
See also Cigar tobacco	grades and grading. 177, 283, 285
(filler type)	Australia824
filler, binder, and wrapper,	China, Shantung904
prices, farm747	effects
financing See Tobacco,	on price231
credit	on southern
fire-cured See Fire-cured	auction market227
tobacco	gevernment280
fiscal régime, different	
countries308	home23
flue-cured See Flue-cured	India, South1049
tobacco	law, Kentucky234

<u>Item</u>	<u>Item</u>
Tobacco - Continued	Tobacco - Continued
grades and grading - continued	Henderson stemming
promotes fairer auction	(type 24) market
system253	review
Queensland846	history254-255,260-261,
Rhodesia1145	1018,1032,1202
service	ante-bellum North
shade, Connecticut Valley232	Carolina258
South Africa1164,1168	Canada892-893
value of228,231	colonial Virginia257
Victoria829	Connecticut256
Virginia273	foreign countries260
See also Flannagan, J. W.,	Great Britain 982
Jr., tobacco grading	Queensland846
bill; Tobacco, sorting	human factors, Ontario,
graphic summary430	southwestern891
Great Britain See Great	hydrogen peroxide use
Britain	in improving, Germany976
green, off-colored, and	import duties See Tobacco,
nondescript	tariff
Green River See Green River	importance
tobacco	as a cash crop275
growing See Tobacco culture	as a scurce of
growing seasons, India,	revenue
South	in export trade1002,1008
handling	importing countries1002
for smoking, Germany973	imports and import
Queensland846	trade3, 218, 221, 283, 448, 456
Virginia273	Argentina821
harvesting1190	Australasia219
Australia824	Australia
	Belgium
canada	9
	British Empire1022
Germany	by collection districts,
Titala, Doubliss	
Malaya952	by countries117-
Maryland36	120,273,443,806-807,
mechanization, USSR1192	813,1051
Mediterranean countries804	by type, Canada878
Minnesota22	Canada, from U. S219
North Carolina	Ceylon902
Philippine Islands365	China909,914-916
Queensland846	centrol and
South Africa1163	regulations
South Australia,	France955,969
Blewitt Springs838	Germany975
Victoria830,841	Iran1058
Havana seed See Havana seed	Syria and
tobacco	Lebanon1188

Item

Tobacco - Continued Tobacco - Continued laws - continued Philippine Islands......375 House report on bill...237-239 legislation.....272 South Africa.....1162,1172 Maryland......262 North Carolina......259 Philippine Islands......361 See also Agricultural referendum.....243 adjustment act of rules and regulations.....244 1938: Kerr-Smith tobacco act; Tobacco, insurance, hail, law and taxes and taxation, regulations, Spain...1179-1180 laws: etc. intentions to plant...344-345,444 literature, early...254-255,261 internal revenue receipts low-grade, U.S.S.R...1192-1193, See Tobacco, revenue 1195-1196,1199 introduction, Puerto Rico....423 manufacture and manufacturing irrigation, South India.....1049 industry......34,956,1032 Italian.....1067 air-conditioning.....559 consumption, influence on and big-four tobacco imports from the companies, Southern States....12 Kentucky See Kentucky Australia......835,843, kingdom, Virginia and North 848,851,993 Austria.....854-855 krossok, Java and Madoera....1100 Belgian Congo.....858 labor Belgium...........944 and materials used in British Empire......993, production.....24 1022,1024 Belgium.....857 Canada......880-881, child, Connecticut......263 885-886,894,993 distribution, Minnesota....22 Montreal.........900 Puerto Rico......421 - Census data...........756 requirements Chekiang Province..905 costs, Connecticut.....188 Colombia...........919-921 North Carolina......26 competition in......499 Todd County, Ky..........264 wages, Puerto Rico.....421 control laws......265,272 New Zealand .....llll Bulgaria.....872 South Africa.....1162 excise, Victoria.....849 Syria and Lebanon.....1188 Cyorus......993 Irish Free State....1059-1060 Czechoslovakia.....944 developments.....328 New Zealand.....llll Northern Ireland......1063 directory......352 England......993

Tobacco - Continued	Tobacco - Continued
manufacture and manufacturing	manufacture and manufacturing
industry - continued	industry - continued
Europe945	Norway
financial	number of factories
results3	operated797
statistics, Great	Nyasaland 894,993,1117
Britain1021	outlook34
fire hazards1018	affected by taxa-
France944,955	540
Germany 944,972-975,977	Philippine Islands 372,
Hungary	375
importance15,273	Poland944
index of employment	protection
and payrolls456	Cuba924
India	law, Colombia919
British	Ruerto Rico419,423
South	Queensland, north827
Italy1064-1065,1067	regulations, Germany978
Jamaica863-864	Rhodesia 007
	northeastern993
conditions, Virginia 755	Southern894,993
Germany977	Rumania1155
insurance, Greece1033	South Africa:993,
statistics455	1159,1165-1166
union	South Australia831-
agreement, Louis-	832,834
ville, Ky758	Murray areas833
Germany975	statistics
wages	British Empire1024
<b>Java1</b> 105	USSR1199
law, Northern	Switzerland944
Ireland1063	Tanganyika Terri-
Ohio746	tory
wages and profits,	Uganda993
Canada885	United Kingdom1018
Manchuria1075	United States3,11,28,
mechanization529	33-34,578,790,797,894
monopoly, Uruguay 1200	Victoria
Negro slave in,	Virginia14,259,273
Virginia and North	See also Tobacco
Carolina259	products
Netherlands944,1090-1091	manufactured See
New Zealand 993	Tobacco products
North Carolina26,259	market news
ante-bellum258	reports285,385-400
Northern Ireland,	service18,223,229,252
Dolfort 1000	222.3201111120,000,000,000

Tobacco - Continued	Tobacco - Continued
market news - continued	markets and marketing - continued
service - continued	costs
bill proposing See	Southern Rhodesia1168
Flannagan, J. W., Jr.,	Virginia273
tobacco grading bill	Cyprus1009
promotes fairer auction	Czechoslovakia815
system253	Dahomey815
markets and marketing71,280,	Denmark,
282-283,578,815,1190	domestic and foreign,
agreements71,302	expanding210
Argentina815	Egypt815
auction See Tobacco,	foreign countries814
auction markets and	Gambia815
marketing	Germany, Bremen971
Australia824,848	Gold Coast815
Austria815,855	Great Britain980,1014
Belgiun	Greece
Brazil	Hungary
British East Africa815	India1009,1048,1051-1052
British Empire1007	British815
British Guiana865	South1049
British Malaya815	Iraq815
British West Indies365	Irish Free State1061
Cameroons	Italy
Canada815,877,893-894,1007	Janaica
schemes	Japan
Southwestern Ontario 891	Kentucky
	•
Cape Town	Green River district275
Chile815	North Highland Rim6
China	Kenya815
Chekiang Province905	large, decline,
Shantung904	Kentucky275
Colombia815	laws
compulsory, South	.Nyasaland1123
Africa1162	Southern Rhodesia1146
Connecticut, Hartford303	Maryland
Connecticut Valley579	Baltimore market24
control	colonial262
Irish Free State1059-1060	methods
Mauritius1085-1086	Netherlands815
New Zealand1113	New South Wales815
Nyasaland1122	New Zealand815,1108
Rhodesia1029,1141-	Newfoundland815
1142,1146,1148-1149	Nigeria815
cooperative See Tobacco,	North Carolina259
cooperative marketing	Norway815
,	Nyasaland1009,
	1118 1121 1168

British Empire........980

Item

Tobacco - Continued Tobacco - Continued markets and marketing - continued Maryland - continued price and supply....343,345 Peru.....815 processing taxes, Portuguese Guinea.........815 rates......155-156 prospects................950 production and stocks....343 Queensland.....846 middling, price, Richmond, research sources......277 Rhodesia Austria.....852-853,855,979 Northern.....1118 Bulgaria......874-875,948 1118,1132,1142 China, Kwantung.........913 seasons, by types......283 Czechoslovakia.....934-936 Sierra Leone......815 Dominican Republic.....939 South Africa.....1168 Formosa.....1074 France.....822,955-956,958, South Carolina.....40 960,964-966,968-969 Switzerland......815 Tanganyika Territory.....815 Greece......948 Hungary......1042-1043 teaching procedure, evening agricultural Italy......1065-1068 .Japan.....1074-1075,1078 Togoland......815 Lebanon.....1188 ... Madagascar.........1083-1084 U.S.S.R......815 Philippine Islands.....362 Victoria.....841 Virginia......14,259,273 Rumania......1153,1155 while demand is best.....23 world.....815 Yugoslavia.....815 Zanzibar.....815 Maryland Syria.....1188 adjustment and control Uruguay......1200 program...........87,89,90 Yugoslavia.....948,1204 contracts, audit .... 159 nutrition, Australia......824 conversion factors...156 Nyasaland......1119-1120,1124 notice of hearone-sucker See One-sucker tobacco ings......139 order of procedure for hearings.....145 outlook......3,319-322, disappearance......345 328,341,344-345,1014 Australia.....848 

Item Item Tobacco - Continued Tobacco - Continued outlook - continued plantations See Tobacco. by types, United States ... . 950 . farms and farming Canada.....877 plug, prices, retail....575-577 southwestern Ontario....891 poling, Philippine charts......343 pools, cooperative Dutch East Indies......1104 Great Britain.....1016 northern Wisconsin.....169, Rhodesia, Southern.....1144 172,179,184,355 South Africa.....1169 preparation for market.....286 United Kingdom.........994,996 Canada.....892 packers Philippine Islands......365 code of fair competition...313 Victoria.....829,841 functions.....282 preparation for shipment, packing Philippine Islands.....361 prices......273,275,283, China, Chekiang Province...905 costs, Puerto Rico......425 454-455,807,1002 analysis, Kentucky.....382 Australia......826 Puerto Rico......425 Belgium......857 ueensland.....846 British Empire......1008 Virginia.....14 periodicals.....347-360,532,814 by class and types 3,443-444 Argentina.....819 British Empire..........1023 Kentucky......275 by types and markets North Carolina.....439 Great Britain...........1020 by varieties, Italy.....1069 Canada.....886,894 Chekiang Province....905 Connecticut.....l control, Madagascar....1085-Poland......1130-1131 1086 Rumania......1151 Czechoslovakia.....934-935 Southern States......351 effect of adjustment factors affecting......275 USSR......1196,1198 farm......401,443,1007 Western States.....359 Philippine Islands See Canada.....876 Connecticut.....1 Philippine Islands Canada.....878 picking, China, Chekiang index numbers.....343 South Carolina.....433 pipe See Pipe tobacco Puerto Rico.....422

Rumania.....1155

Item Item Tobacco - Continued Tobacco - Continued prices - continued prices - continued fixing New Zealand......1114 weekly, seasonal.....448 Nyasaland......1123 France......963 geographical variation, Philadelphia.....377 Kentucky......382 processing, Germany......950 processing and packing higher, make up for crop firms, Canada......880-881 absorbed by manufacturing companies.....406-407,522 constitutionality.....403 India, British..........1045 court cases, North Java...........1092,1096,1101. Carolina.....115 low, aid cigarette effects.....418,567 makers.....10 maintenance, France......969 ordered returned to Maryland.....24 plaintiff.....ll4 Baltimore market ..... 437 paid by consumers.....418 North Carolina......259 paid by farmer.....402 proclamations.....104,417 rates.....71,153,448 prospect See Tobacco, outlook relation of rainfall to producing areas.....19,28,91, Dutch East Indies.....1104 235-236,283,343,1071 retail Canada.......892-894 maintenance, Great Ceylon.....902 Britain and United China, Shantung......904 Kentucky, North Rhodesia.....1145 Southern.....1168 Highland Rim......6 Rumania.....1154 New Zealand......ll12 seasonal movement, social conditions. Kentucky......382 North Carolina.....26 South Africa.....1168 South Africa, Western Cape Province.....1173 Southern Appalachians.....2 Southern States......35 spreads, Canada ... 885-886,901 U.S.S.R., Kuban Sumatra.....1092,1097,1102

unfair, north Queensland ... 827

international......205

trade restrictions,

world.....1018

283,443,448,455-456,539,1007

Argentina.....818,820

Australasia.....219

production.....22,71,219,275,

Tobacco - Continued	Tobacco - Continued
production - continued	production - continued
Australia822,825-826	Germany
Belgium856-857	Greece822,946,1033-1035
Brazil860-861	Hungary1042
British Empire1007-1008,1014	increase in, non-
Bulgaria 822,868-869,873,946	contracting
by class and type	producers446
443-444,451,453	India1046,1053
by countries3,202,273,	India, British1014,1046
	· · · · · · · · · · · · · · · · · · ·
443,447-448,806-807,	Italian Islands1068
811,813,918,1033,	Italy
1051,1079	1066,1068,1071
by States444,451,453,455	Jamaica
by States and regions449	Japan219,1073-1075,1079
by States, regions and	Java1092,1096,1101,1103
counties	Kentucky275
by types5,10,275,452	Kenya1168
Canada876	Manchuria1075
Connecticutl	Maryland24
Italy1069	Mediterranean countries804
Kentucky275,446	Mozambique1168
Rhodesia, Southern1143	North Carolina259,275
South Africa1168	Nyasaland1014,1168
Canada219,822,876-878,	Ohio, Miami Valley5
887,893,1014	Pacific Islands of
southwestern Ontario891	Japan1073
Chile903	Palestine1125
China	Puerto Rico422-423
Chosen1073,1075,1079	Queensland, North827
Colombia920	relation to supplies, non-
Connecticutl	contracting producers 446
control See Tobacco, control	Rhodesia, Southern1132,
of production	1144,1168
Cuba, Vueltabajo zone923	Rumania1154-1155
Czechoslovakia934-935	Siam1156
Dutch East Indies1093	South Africa1163,1166
East Africa1168	South Carolina433
effect of war on, China911	Spain
Eritrea1068	Sumatra 1092, 1097, 1102, 1103
Europe945,948,950	Sweden1184,1186
financing See Tobacco,	Tanganyika Territory1168
credit	trends275
foreign countries. 448,470,805	Uganda1168
Formosa1073,1075,1079	Virginia259,275
France	counties, relative
geographical variation,	importance273
Kentucky382	world202,423,447,
	1002,1007,1051
	Yugoslavia1204-1205

ماد المار	<u>ltem</u>	<u>Item</u>
Tobacco - Continued	•	Tobacco - Continued
protection, Greece	1077 1070	revenue448
Puerto Rico See Puerto		Australia848
purchasing power, index		Canada
numbers, South Carol		customs and excise,
quality		Great Britain1000 France965,968
Australia		
India		internal 273,275,540,579,768
Italy		Philippine Islands423
relation of soil typ	e to,	Rumania1155
U.S.S.R., Kuban		Yugoslavia1204
district	1197	Rhodesia See Rhodesia
quota		sale-tax proclamation
France	962-963	no. 2417
Rhodesia		sales
"Red fire" disease, Fra	•	auction markets,
redryers, code of fair		
		Virginia273
competition	OTIC	by kinds
redrying, Virginia		by markets431
reexports		by markets and by
Europe		types, Virginia458
United Kingdom		by States454
referendum73,		control
instructions for hol	ding127	Madagascar1083-1084
under Tobacco inspec	tion	Syria and Lebanon1188
act	243	Czechoslovakia935
regulation · · ·		Formosa1075
colonial Maryland	262	France955,958,969
Great Britain		Georgia434
rehandling		Hungary1042
industry, labor cond	itions.	Italy
Virginia		Java1092
Irish Free State		Kentucky
rental and benefit paym		Maryland, Baltimore
		monitor ATN
See Tobacco, adjustm		monopoly, Uruguay1200
and control program,		
and benefit payments		North Carolina439-440
requirements, United		Poland1129
Kingdom	1014	Rumania1155
research		South Carolina441-442
possibilities of		Sumatra1092
USSR		value
United States	28,32	South Carolina, by
retained for consumption	n446	markets
Great Britain	1000	season, United States28
United Kingdom	.1000,1029	., seed
		production, Canada892
		selection, Victoria841

<u>Item</u>	<u>Item</u>
Cobacco - Continued	Tobacco - Continued
stocks - continued	supply - continued
Europe945,950	Sumatra
floor, taxes403	surplus, Rhodesia1150
Great . Britain	tariff
Liverpool, London and	British Empire1022
Glasgow1031	customs and excise
Mersey1011-1012	duties, Australia848
Ohio, Miami Valley5	excise duties
owned by dealers and	Canada878
manufacturers450,459	South Africa1166
owned by farmers453,454	Sweden
Poland	foreign
ratio to consumption,	inport duties
United Kingdom1014	Australia851
United Kingdom888,994,995,	Ceylon902
998,1009,1014,1029	countries importing
storage	American leaf
control, Uruguay1200	273
Irish Free State1061	India1048,1055
regulations for	Janaica
stored	Malaya952
funigation	preference See Tobacco,
insect damage	British Empire-grown,
Great Britain983	tariff preference
low temperature as a	United Kingdom1018
remedy for461	United States and
Rhodesia1147	Cuba
shrinkage in weight459	tax liabilities and tax
storers, code of fair	liens, law extinguish-
competition313	ing272
stringing, Queensland846	tax-payment warrants
stripping	instructions128
Kentucky, North Highland	redemption, regulations
Rim6	governing149
Maryland36	under Kerr-Smith act,
wages and hours of	Fayette County, Ky 446
labor, Puerto Rico422,	taxes See Tobacco, processing
428-429	taxes: Tobacco products,
suckering, Victoria330	taxes and taxation
supply71	three-year plan, Cuba927
British Empire980	topping, Victoria330
Java	autrade
Ohio, Miami Valley	agreements
sources	United States and
Great Britain1013	France
Irish Free State1014	United States with
United Kingdom994,1014	Cuba761-762

<u>Item</u>	<u>Item</u>
Tobacco - Continued	Tobacco - Continued
trade - continued	transportation
Anglo-American207	China
Argentina823	Virginia and North
Australia822	Carolina259
barriers and restrictions579	Turkish1173,1190
effect on consumption,	type 12, market news report,
Europe945	North Carolina391
international205	type 31
Belgium859,944	grades249
British Empire1015	market news report384
Bulgaria822	prices
Canada822	by grade
Czechoslovakia944	paid on Kentucky
effect of war on, China911	markets384
foreign3,273,443,455,579	types283
Canada894	and their use in manu-
effect of crop control	factured products785
on	Canada887,892-894
expanding210	China, Chekiang Province 905
	continental United
promotion209	
protection, Cuba924	States, statistics443
See also Exports and	Europe
export trade; Imports	historical factors284
and import trade	India, South1049
under Tobacco	Jamaica
France944	Sweden1184
free, with U. S.,	United Kingdom994
Philippine Islands375	types 51 and 52, situation,
Germany944,973	New England339
Greece822	types 54 and 55, Wisconsin
importing countries1009	and Minnesota438
international, by	unstemmed, used in
countries447	tobacco manufacture34,
Italy	343,345
Netherlands944	uses
Poland944	by types275,283
regulation812	Europe945
England1005-1006	India1048
retail455	Wisconsin41
Soviet and Great Britain1004	value
Switzerland944	as an export crop34
trends	Australia825-826
United States with Puerto	average
Rico419	Bulgaria871
world	France959
1	Greece1034

<u>Item</u>	<u>Item</u>
obacco - Continued	Tobacco - Continued
value - continued	warehoused in bond,
Brazil860-861	Java
Bulgaria869,871	warehousemen, income
	and objectives328
by states, regions and	-
counties	warehouses
by types	costs of operation,
Connecticut1	Virginia273
Canada876,878,887	deliveries, United
China	Kingdom
Chekiang Province905	fumigation294
Connecticutl	manipulation1190
farm5,71,443,448,455	receipts, bonded,
by class and types3	Europe945
by states, class and	regulations, Mersey,
type444	England1010
foreign countries805	Rhodesia1145
Formosa	South Carolina441
France	See also Tobacco,
Greece1033-1035	storage
Hungary1042	week, Hartford, Conn303
Jamaica863	weight of clean leaf,
Japan	United Kingdom1009
Java	wholesale establishments,
Korea1073	statistics455
Manchuria1075	withdrawals .
Netherlands1099	for consumption
Pacific Islands of	Canada878
Japan1073	United Kingdom995
per acre5	from bond, United
Australia826	Kingdom1009
by types	wrapper See Cigar-wrapper
Maryland445	tobacco
Sweden1156	yield per acre273,443,455
Philippine Islands374	Australia826
Rumania1155	Belgium856
Spain	Brazil
Sumatra1092,1097,1102,1103	Bulgaria
Sweden	by class and type 443-
varieties	444,451,453
Bulgaria, Gorna-	by countries273,443,918
Djumaja872	by regions and states449
Canada	by states444,451,453,455
India1049	by types
vend fees act, India,	Canada
	Connecticut1
Punjab	Southern Rhodesia1143
Virginia See Virginia	Chile 903

<u>Item</u>	<u>Item</u>
Tobacco - Continued	Tobacco companies - Continued
yield per acre - continued	financing, New Zealand1109
China, Chekiang	Great Britain1026-1027
Province905	income517
Connecticut1	income tax corporation
Czechoslovakia934	returns455
factors affecting,	Java
Apponattox County, Va21	large
foreign countries805	Manchuria1075
France959	operating costs539
India1045	outlook
India, British1045	profits553
North Carolina259	sales520
Puerto Rico422	stocks
relation of soil type to,	Sumatra1092,1097,1102-1103
U.S.S.R., Kuban	See also Big four tobacco
district	companies; names of
Rhodesia, Southern1144	companies
Rumania1154	Tobacco control amendment
South Carolina433	act, South Africa1172
Spain	Tobacco export control act,
Sumatra1097	South Africa1162
Sweden1186	Tobacco federation of the
Virginia259	British Empire1119
Yugoslavia1205	memorandum of Empire
yield per hand, North	trade policy1022
Carolina and Virginia259 Tobacco.	Tobacco notes1023
Smokers handbook of 5000	Tobacco Grower
prices	Tobacco growers' cooperative association169,170,175
Tobacco: a monthly trade jour-	Tobacco-growing industry
nal for the importer, exporter,	actlll
manufacturer, and retailer	Tobacco inspection act of
of tobacco	1935, declared consti-
Tobacco, a weekly trade	tutional226
review	Tobacco inspection act of 1936
Tobacco companies546	referendums under243
advertising expendi-	rules and regulations244
tures539-540	Tobacco Leaf354
analysis551,567	Tobacco machinery, exports
balance sheets3	and imports217
capitalization520,578	Tobacco marketing act,
earnings3,520-521,568,578	Southern Rhodesia1146
effect of Agricultural	Tobacco pests suppression
Adjustment Act of 1938	act, Rhodesia1140,1147
on68	Tobacco plants, exportation,
financial statistics578	House report on bill
Spain	prohibiting267

T O CHI	T 0 6111
Tobacco Pool Bulletin355	Mohago maduata Continued
	Tobacco products - Continued
Tobacco products	exports - continued
advertising579,612,651-653	Europe945
expenditures456,649,1026	Great Britain1000-1001
bounty, export, South	in bond, by collection
Africa1172	districts797
brand preferences	India1048
census of manufactures574	Italy
cleared for home consumption,	Philippine Islands374
Ceylon902	South Africa1159
competition in sale of499	United Kingdom1007,1029
consumption71,448,456,485,	Great Britain1018
487,489,539,585,652,797,937-	imports217,218,221,283
938	Ceylon902
Cuba926	China
Czechoslovakia934	Hongkong, 909
•	
decrease	Colombia920
Europe487	control, Syria and
Europe945	Leban <b>on1</b> 188
France	Denmark937
Germany948	for consumption, by
/ Greece1033	countries217
Netherlands1090-	France955
1091,1098-1099	Malaya951-952
New York and the United	Manchuria1075
States	Norwayll16
per capita205,283,343	regulations, France955
Canada	restrictions812
per pound of snuff485	Dodecanese Islands1072
relation to prices,	retained for consumption,
Europe945	Great Britain1001
South Africa1159	South Africa1159
trend	income
costs541	net operating578
coupon competition1026	study of Federal Trade
distribution	Commission573
control	industry469,534,568,585
duties See Tobacco products,	changes since 1914529
	,
tariff	control, Syria and
exports218,221,283,456,1026	Lebanon1188
bounty, South Africa1172	depression proof524
by countries216-217	discounts and allow-
by types216	ances714-715
China	employment
control, Syria and	Great Britain1001
Lebanon1188	Great Britain 1001,1013,1026
Ontho 024 026	lahor 579

<u>r cem</u>	<u>ltem</u>
Tobacco products - Continued	Tobacco products - Continued
industry - continued	production - continued
labor - continued	Great Britain1001,1014
negro748	index numbers455-456
statistics574	Italy1067-1068,1071
wages376	Norway1116
Great Britain1001	per capita540
Palestine1125	U.S.S.R1194
survey567	Poland1129
internal revenue receipts3,70,	Rumania1155
218,283,455,568,585,767-768,	South Africa1159,1165
787,794,797–798	Spain
Denmark937	trend751
Great Britain1013	retail trade See Tobacco
Philippine Islands374,423	products, trade
Italy	retained for home consumption,
marketing580	Great Britain1000
control, Iran	sales
methods578	Belgium857
monopolies812	control, Syria and
Philippine-United States	Lebanon1188
trade374	Spain
prices456	shipments
chain and independent	from United States
distributors714-715	possessions283
competition among	in bond, for use as sea
.manufacturers499	stores
Czechoslovakia934	regulations
Great Britain1001,1019	Southern States549
Japan	stamp sales See Tobacco
regulation579	products, internal revenue
relation to consumption,	receipts from
Europe945	statistics
resale, maintenance578	Canada
retail	Rumania1154
Europe945	Sweden
Great Britain986	stocks, by collection dis-
wholesale	tricts and states797
production3,218,273,343,	tariff
345,443,446,455-456,540,574,	Ceylon902
763,797	foreign812
Australia826	India1048
control	tax-paid withdrawals345
Syria and Lebanon1188	United States from
Czechoslovakia934	Philippines and
Denmark937-938	Puerto Rico447
Finland953	

Item -

Tobacco products - Continued Tobacco products - Continued taxes and taxation.....33,278, taxes and taxation - continued 448,540,766 origin and growth......785 Bulgaria.....868 reduction Congressional Shanghai......906 claims for refunds, etc....797 regulations, federal....795 collections under Kerr-Smith Act...446, revenue from See 448 Tobacco products. See also Tobacco products, internal revenue internal revenue receipts receipts South Africa.....1162 Congressional hearings.....791 cooperation......785 suit to enjoin, South evasion, interstate......785 Carolina.....801 excise Australia.....825 Belgium......857 trade foreign Nètherlands.....1098 federal and state U.S.S.R.....1199 See also subjects exports and imports under Tobacco products graduated......779 practice conference.....726 laws regulations......812 Colombia......919 code of fair enforcement procedure ... 785 competition...725-728 federal and state.....775 trends......812 Federal limitations wholesale......534 code of fair compe-Guatemala......1039 tition......725,727 Jersey...........1080-1081 trade practice agree-ment and rules....718, 723,726 Netherlands......1095 Canada......878 Nicaragua.....1115 Denmark.....937 relative to revenue Finland...........953 Venezuela.....1202 Great Britain......1001 Netherlands............1099 

Item Item Tobacco products - Continued Torres, R. C.: Farm management value - continued study of 194 small tobacco Poland......1129 farms in three municipalities of Puerto Rico, 1935-1936. South Africa.....1165 wholesale trade See Tobacco With J. J. Serrales and products, trade withdrawals Touton, R. D. for consumption.....585,797 · Air conditioning a profrom bonded tobacco sea duction tool since 1926 store warehouses......797 at Bayuk Cigars plant .... 571 Bayuk Cigars inc., gets Tobacco securities trust......1025 increased air condi-Tobacco seed tioning capacity with economy by means of · exportation embargo.....202 off-peak compressor · House report on bill prohibiting.....267 Traiser, H., and company, Tobacco stalks, imports, advertising......636 licenses, Estonia......942 Travis, H. F .: Can the "big Tobacco Tips for the Grower, ··· four" cigarette companies Warchouseman, Dealer, stage a come-back in Manufacturer, and Allied Tobacco Interests......356 Tre Stelle cigarettes, Tobacco Trade Year Book & sales, Italy.................1067 Tri-state tobacco growers Tobacco workers international cooperative marketing association.................183,273 union, union label agreement, Trinidad, tobacco markets.....815 Troeger, Heinrich: Die Tobacco World......357 Tobilcock, D. H.: French anordnungen der übertobacco monopoly......968 wochungsstellen für Togoland, tobacco markets......815 leder-, kautschuk-, Tollenaar, D.: Tobacco in ashest-, russindustrie, fettversorgung, tabakthe Dutch East Indies......1104 Tomlinson, F. R. industrie und vorschriften zur industriellen Business side of peanut rohstoffbewirtschaftung....978 · Business side of peanut Troxell, J. P. farming in the Northern Machinery and the cigarmakers.....757 Transvaal, crop-year Toro, Emilio del, Jr.: Brief Tugade, P. P. facts on tobacco farming in Batek leaf tobacco culture Puerto Rico in 1935-36 and · in the Philippines. 1936-37......427 With D. B. Paguirigan ... 365

<u>Item</u>	<u>Item</u>
Tugade, P. P Continued	Union of South Africa See
Cigar filler leaf tobacco	South Africa
culture in the Philippines.	Union of South Africa.
With D. B. Paguirigan366	Tobacco industry control
Cigor wrapper leaf tobacco	board1172
culture. With D. B.	Union of Soviet Socialist
Paguirigan367	Republics
Utilization of our improved	tobacco
native varieties to utnost	markets 815
advantage for profitable	mechanization of
tobacco production. With	harvesting and
D. B. Paguirigan373	planting1192-1193
Wrapper tobacco. With D. B.	periodical1196,1198
Paguirigan371	relation of soil type
Turcot, Henri: Leaf tobacco trade	to yield and
in Belgium859	quality, Kuban
Turkey	district1197
tobacco1190	research insti-
markets	tute1195-1196
Oriental943	statistics1199
periodical1191	trade1004
situation950	tobacco products1194
Turkey. Monopole d'état des	U.S.S.R. Tsentral noe
tabacs, Section technique	upravlenie narodno-
agricole. Revue technique1191	khoziaistvennogo ucheta.
Turkey. Tütün institüsü.	Socialist construction
Raporlari1191	in the U. S. S. R.
Twenty Grand cigarettes525	Statistical abstract1199
advertising campaign561	United cigar stores company499
	advertising601
Uganda	United Kingdom
tobacco	consumption of Empire .
industry993	tobacco205,343,1159
markets815	consumption of Southern
production1168	Rhodesia tobacco1143
Umstead, W. B.	effect of trade restriction
testimony on Kerr tobacco	on U. S. tobacco205
control bill79	Empire tobacco report1030
testimony on tobacco compact	tobacco1014
lègislation168	imports1002,1051
Underwood, F. L.	Canadian tobacco888
Cost of horse work on bright	for consumption,
tobacco farms189	Rhodesian
Cost of producing bright	tobacco1132
tobacco190	industry1018
Effect of soil on bright	market1007
tobacco costs and	for Empire
returns191	tobacco987-988
	for Nyasaland
	tobacco1121

Item Item United Kingdom - Continued U. S. Congress, House, Committee tobacco - continued on agriculture - Continued Tobacco classification periodical.....l009 and inspection. situation.................950,997 Report......237-238 statistics......991-992,998, Tobacco compacts and 1000,1014,1029 agreements. United Provinces of Agra & Hearing.....168 Windup operations United States.......1-801,805,807, incident to reneal 815,827,894,899,910,945,948, cf...Kerr-Smith 950,987-988,1003,1007,1009, tobacco act. 1029,1048,1132 Hearings....81 U. S. Civilian Conservation U. S. Congress, House, Committee Corps, taxation of tobacco on ways and means. sold by.....801 Reduce internal-U. S. Commissioner of corporations. revenue taxes on Report on the tobacco tobacco products... U. S. Commodity credit Tobacco taxes. corporation, amount loaned Hearings......791 U. S. Congress, Senate, Committee on tobacco.....91 on agriculture and forestry U. S. Congress, House, Committee To amend existing legison agriculture lation relating to Amend and extend Kerrstatistics on leaf Smith tobacco act......76 tobacco......270 Amending section 312 of Agricultural adjustment To amend the act entitled act of 1938......77-78 "An act to provide for the collection Kerr tobacco control bill and publication of Hearing......79 statistics of tobacco Report.....80 by the Department Prohibiting exportation of tobacco seed and plants, of agriculture", except for experimental approved January 14, 1929, as amended.....271 purposes...........267 To establish and promote Relating to compacts and the use of standards agreements among states in which tobacco is of classification produced...Report......167 for tobacco......239 Tobacco centrol bill. Statistics of tobacco... Report.....82 To amend an act entitled U. S. Congress, Senate, "An act to provide for Committee on finance. the collection and pub-Tax on cigarettes. Hearing......792 lication of statistics of tobacco by the Depart-

ment of agriculture....269

	<u>Item</u>		<u>item</u>
	C Don't of comical tame	ŤŤ	C Doub of amiguature Contta
J.	S. Dept. of agriculture	0.	S. Dept. of agriculture - Contid
	Agricultural outlook for		Tobacco shrinkage and
	1932–1936		losses in weight in handling
	Agricultural outlook for		and storage459
	1936-37341		Year in agriculture,
	Agricultural statistics	**	193383
	1937443	U.	S. Dept. of agriculture,
	Agriculture in southern		Agricultural adjustment
	Africa1168		administration
	American tobacco types,		A.A.A. farm program for
	uses and markets283		cigar-tobacco
	Consumption and production	,	growers84
	of tobacco in Europe945		Administrative rulings
	Crops and markets444	,	relating to tobacco
1	"Farm outlock for 1938"341		production con-
	Graphic summary of farm		tracts
	crops (based largely on		Administrative rulings
	the Census of 1930 and		with respect to the
	. 1935)		organization and
	Low temperature as a possible		operation of tobacco
	means of controlling the		production control
	cigarette beetle in		associations86
	stored tobacco461		Agricultural adjustment87
	outlook for tobacco		Agricultural adjustment
	Report of Secretary, 193383		act of 1938 in relation
	report on bill authorizing		to flue-cured
	collection of tobacco		tobacco88
	statistics268-271		Agricultural adjustment
	report on Kerr tobacco control		administration program
	bill80,82		for tobacco49
	report on tobacco classifica-		Agricultural adjustment
	tion and inspection		in 193489
	bill		Agricultural adjustment
	research in producing nicotine		1933 to 193590
	from dark tobacco32		Agricultural adjustment
	Secretary Wallace authorizes		program for Kentucky
	tobacco marketing agree-		
	ment301		tobacco growers50 Agricultural conservation
	Studies on the fermentation		
	of tobacco		193691
			Agricultural outlook
	system of grading overcomes		for 1937–38341
	chief obstacle to a modern		agricultural prices
	tobacco exchange301		and production
	Tobacco curing		under43
	Tobacco grading and market		and exports of the
	news promote fairer		South
	auction system253		Application of the Agricul-
			tural adjustment act to
	,		tobacco cooperation51

U. S. Dept. of agriculture,	U. S. Dept. of agriculture,
	Agricultural adjustment
Agricultural adjustment	•
administration - Continued	administration - Continued
Approve plans for adminis-	Dark air-cured tobacco.
tration of Kerr-	The problem for
Smith tobacco act92	1934103
Articles of association	Determination and
of the tobacco production	proclamation pursuant
control association93	to subsection (b) of
Burley tobacco adjustment	section 3 of the Kerr-
program. Information	Smith tobacco control
for producers94	act104
Burley tobacco facts and	Developments in a program
the new act95	. for tobacco
Burley tobacco production	growers52
adjustment program.	effect of program on
Instructions to field	tobacco
workers for sign-up	Facing the fire-cured
campaign96	tobacco program53
Burley tobacco; the problem	Fire-cured and dark
for 1934329	air-cured tobacco105
Burley, type 31330	Fire-cured tobacco
Cigar-leaf tobacco adjust-	adjustment program106
ment plan (filler and	. Fire-cured tobacco pro-
binder types)97	duction adjustment
Cigar-tobacco acreage	program. Instructions
adjustment program.	to field workers for
Instructions to field	sign-up campaign107
workers98-99	Fire-cured tobacco
Cigar-tobacco acreage	program108
adjustment program.	Fire-cured tobacco
Statement of policy100	situation, 1933333
Cigar tobacco situation	Fire-cured tobacco.
and plans for improving	The problem for
	1934334
it - Ohio	Flue-cured tobacco adjust-
Cigar tobacco situation	
and plans for improving	ment program for
it - Wisconsin332	1935
Code of fair competition	Flue-cured tobacco adjust-
for the auction and loose	ment program. Informa-
leaf tobacco warehouse in-	tion for producers109
dustry305	Flue-cured tobacco adjust-
Dark air-cured tobacco	ment program. Statement
adjustment program101	of policy112
Dark air-cured telecco	Flue-cured tobacco administra
production adjustment	tive ruling. Series of
program. Instructions to	1936-1939 relating to
field workers102	1936-1939 flue-cured
	tobacco contracts110

Item

U. S. Dept. of agriculture,	U. S. Dept. of agriculture,
Agricultural adjustment	Agricultural adjustment
administration - Continued	administration - Continued
Flue-cured tobacco	Instructional material
facts335	relating to fire-
Flue-cured tobacco produc-	cured tobacco under
tion adjustment program.	the production
Instructions to field	adjustment program120
workerslll	Instructions for
Flue-cured tobacco,	determination of flue-
questions and answers336	cured tobacco farm
Flue-cured tobacco. The	marketing quotas
plan113	for 1938121
Flue-cured tobacco. The	Instructions for holding
problem for 1934337	referenda on cotton
Flue-cured, types 11-14338	and fire-cured and
Fundamentals of the burley	dark air-cured
tobacco program55	tobacco marketing
In the District court	quotas on the 1938
for the western district	crop122
of Kentucky, no. 896114	Instructions for
In the United States dis-	holding referenda on
trict court for the	cotton and flue-cured
middle district of	tobacco marketing
North Carolina115	quotas on the
Income parity for agriculture.	1938 crop123
Part 1Section 2.	Instructions for holding
Income from tobacco454	referendum on burley
Information regarding	tobacco marketing
the new 1936-1939	quotas124
tobacco contracts.	Instructions to assistant
Burley tobacco116	field agents and
Instructional material	county agents125
related to burley	Instructions to county
tobacco under the pro-	agents and tobacco
duction adjustment	committeemen concern-
program117	ing the cigar-leaf
Instructional material	tobacco referendum
related to dark air-cured	for the crop year
tobacco under the pro-	1935-36
duction adjustment	Instructions to county
program118	agents and tobacco
Instructional material re-	committeemen concerning
lated to flue-cured	the tobacco referendum
tobacco in terms of	for the crop year
the production adjust-	1935-36127

ment programs.....119

	· ·
U. S. Dept. of agriculture,	U. S. Dept. of agriculture,
Agricultural adjustment	Agricultural adjustment
administration - Continued	administration - Cortinued
Instructions to field	Marketing agreement for
agents, field	fire-cured and
assistants, state	dark air-cured
agents and county	tobacco types 21, 22,
agents, issuance of	23, 24, and 36311
tax-payment warrants	Marketing agreement for
under the Tobacco act	fire-cured and
of 1934128	dark air-cured
Instructions to field	tobacco types 21,
workers for special	22, 23, 24, 35,
case tobacco con-	and 36310
tracts	Marketing agreement for
Instructions to field workers	flue-cured tobacco312
for use in determination	Marketing agreements292
of compliance. Flue-	Marketing quota refer-
cured tobacco130	enda
Instructions to field	Maryland tobacco ad-
workers. Referendum	justment program133
on continuation of	1933 cigar tobacco
tobacco production	adjustment program.
adjustment program131	Information for
Instructions to state	producers. Miami
agents, county agents,	Valley types 42, 43
field agents, and	and 44
field assistants132	1933 cigar tobacco
Manufacturers suggest	adjustment program.
2-cent tax on cigar	Information for
tobacco407	producers. New
Marketing agreement and	England types 51
license for Connecticut	and 52
Valley shade-grown	1933 cigar tobacco
tobacco (U. S. type 61) 306	adjustment program.
Marketing agreement for	Information for
burley tobacco307	producers. Pennsylvania
	type 41 and New York-
Marketing agreement for	· ·
buyers of stemming grades	Pennsylvania type
of cigar-leaf tobacco	53
types 41, 42, 43, 44,	1933 cigar tobacco ad-
51, 52, 53, 54, and	justment program.
55	Information for
Marketing agreement for	producers. Wisconsin
dark air-cured tobacco,	types 54 and 5513
types 35. 36. and 37309	

<u>Item</u> <u>Item</u>

U

S. Dept. of agriculture,	U. S. Dept. of agriculture,
Agricultural adjustment	Agricultural adjustment
administration - Continued	administration - Continued
Notice of hearing on a	Order of procedure for
proposed adjustment	hearing in relation
program for cigar-	to the processing
leaf tobacco for	tax on flue-cured
1936-1939138	tobacco412
Notice of hearing upon	Order of procedure for
the processing tax	hearing on November
on flue-cured tobacco	9, 1934, with relation
used in the manufacture	to the processing
of plug chewing tobacco	taxes upon the processing
and twist with refer-	of burley tobacco,
ence to the accumulation	flue cured tobacco,
of surplus stocks	fire-cured tobacco,
thereof408	and dagg air-cured
Notice of hearing upon the	tobacco414
rate of the processing	Order of procedure for
tax on burley tobacco409	hearing on November
Notice of hearings on	9, 1934; with relation -
proposed adjustment	to the processing
programs of ourley,	tax upon the processing
Maryland, fire-cured,	of ciger-leaf
and dark air-cured	tobacco413
tobacco, respectively	Order of procedure [for
for 1936-1939139	hearing on processing
Offer by Secretary of	tax on tobaccoj410
agriculture to make pay-	Order of procedure for
ments to tcbacco co-	hearing, relating to .
operative marketing	the proposed cigar
association140	leaf tobacco adjust-
Offer by Secretary of	ment program for
agriculture to make	1936-1939144
payments with respect	Order of procedure for
to the diversion of	hearings in relation
fire-cured and dark	to a processing
air-cured tobacco141	tax on cigar-leaf
Office and accounting	tobacco415
procedure to be followed	Order of procedure for
by tobacco production	hearingsrelating to
control associations142	the proposed burley,
Official results of burley	Maryland, fire-cured
tobacco referendum	and dark air-cured
announced143	tobacco adjustment
Order of procedure for	programs for
hearing in relation to	1936-1939145
the processing tax on	
burley tobacco411	

<u>Item</u> <u>Item</u>

		·
U.	S. Dept. of agriculture,	U. S. Dept. of agriculture,
	Agricultural adjustment	Agricultural adjustment
	administration - Continued	administration - Continued
	Order of procedure for	Regulations pertaining
	the hearing on December	to flue-cured
	29, 1933, with refer-	tobacco marketing
	·	1 2 11 1070
	ence to processing	quotas for the 1938-
	taxes on flue-cured	1939 marketing
	tobacco and dark	year315
	air-cured tobacco,	Regulations to govern
	and the imposition	the redemption of
	of a compensating	tax-payment warrants
	tax on burley tobacco	issued under the
	and dark air-cured	Kerr Tobacco act149
	tobacco	report, 1933-193487
	Price prospects for the	report, 1933-193590
	1934 flue-cured	report, 193489
	tobacco crop381	Reporton the cotton
	Procedure to be followed	and tobacco referenda
	in conducting sign-up	held March 12,
	campaign of Maryland	193873
	tobacco growers146	Season's tobacco
	Procedure under the Kerr-	market news report,
	Smith tobacco act.	U. S. type 31384
	Instructions to field	Significance of agricul-
	workers147	tural adjustment in
	Program for tobacco growers 57	Pennsylvania160
	Proposed code of fair	Suggestions for county
	competition for leaf	agents in conducting
	tobacco dealers, re-	flue-cured tobacco
	dryers, packers	adjustment
	and storers313	campaign150
	Proposed marketing agree-	taxation under403-405
	,	
	ment buyers of burley	three years of
	tobacco307	Tobacco administrative
	Proposed marketing agree-	rulings, series of 1936-
	ment for flue-cured	1939 relating to burley,
	tobacco312	fire-cured and dark air-
	Proposed marketing agree-	cured tobacco con-
	ments for tobacco314	tracts, 1936-1939151
	Purposes and operation	Tobacco and cotton under
	of the Kerr-Smith	the new farm act58
	tobacco act148	Tobacco and the farm
	questions and answers	program59
	regarding the tobacco	Tobacco program and the
		Kerr-Smith act62
	adjustment program161	Vell-Sulfoll grosssssss

U. S. Dept. of agriculture,	U. S. Dept. of agriculture,
Agricultural adjustment	Agricultural adjustment
administration - Continued	administration - Continued
(Tobacco regulations,	Tobacco sale-tax
series 1) (Marketing	proclamation no.
year, rate of processing	2417
tax and conversion	Tobacco situation in
factors with respect	New England (types
to cigar-leaf	51 and 52) and the
tobacco)	plan for its
(Tobacco regulations, series	improvement339
1, no. 1). Marketing	Tobacco situation in
year, rates of processing	Pennsylvania and the
taxes and conversion	plan for the improve-
factors153	ment340
(Tobacco regulations,	Tobacco situation in
series 1, no. 2).	relation to state
Rates of processing	compacts
taxes, with respect	Tobacco, this year and
to the processing of	five years from
cigar-leaf tobacco154	now328
(Tobacco regulations,	tobacco under71
series 1, no. 3).	Value of Maryland
Rates of processing	tobacco per acre with
taxes on cigar-leaf,	varying yields and
Maryland, burley, flue-	prices
cured, and fire-cured	U. S. Dept. of agriculture,
tobacco155	Agricultural adjustment
(Tobacco regulations,	administration, Consumers
series 2) (Marketing	counsel. Consumer
year, rate of processing	stakes in smoke
tax and conversion factors	U. S. Dept. of agriculture,
with respect to Maryland,	Agricultural adjustment
burley, flue-cured,	administration, Division
	· · · · · · · · · · · · · · · · · · ·
fire-cured, and dark	of marketing and marketing
air-cured tobacco156	agreements. Offer by the
(Tobacco regulations,	Secretary of agriculture
series 2, revision 1)	in connection with the
(Rate of processing tax	diversion of fire-cured
with respect to the	and dark air-cured
processing of flue-	tobaccos (fiscal year
cured tobacco used in	1938)158
the manufacture of	U. S. Dept. of agriculture,
plug chewing tobacco	Agricultural adjustment
and twist, and defini-	administration, Division of
tions)157	tobacco, sugar, rice, peanuts
	and potatoes, Economic
	section. Tobacco
	statistics

	Item	<u>Item</u>
U. S. Dept. of agriculture, Agricultural adjustment administration, Office of the comptroller, Rental and benefit audit section Procedure of the rental and benefit audit section  U. S. Dept. of agriculture, Bureau of agricultural economics advantages of tobacco grading service Agricultural imports classified on the b of their competitiv nature and tariff status Agricultural outlook for the Southern St 1931-32 Agricultural price mai nance measures in France American tobacco expor situation American tobacco in th French trade agree- ment Analysis of the effect		U. S. Dept. of agriculture, Bureau of agricultural economics - Continued Bulgaria places tobacco under monopoly control
American tobacco exporsituation	t 214 e 215 s of	foreign markets for tobacco210 First annual report on tobacco statistics 448
Levied under the Agricultural adjust act  Annual report on tobac statistics, 1937 Australian tobacco ind	ment 418 .co 447 ustry	official statistics of agriculture, popula- tion and food supply 1037 Income parity for agriculture. Part 1 Section 2 - Income
using more domestice leaf	326 rence ed	from tobacco454 Index numbers of prices received by farmers for farm products, 1910 to 1935383

American tobacco.....1029

393,395-397,399

Preparation and marketing

of flue-cured tobacco...318

U. S. Dept. of agriculture,	U. S. Dept. of agriculture,
Bureau of agricultural	Bureau of agricultural
economics - Continued	economics - Continued
Sino-Japanese conflict -	Tentative standard
Effect on Chinese agri-	grades for Maryland
cultural production	tobacco (U. S.
and trade911	type 32)251
South Africa intensifies	tobacco grading
tobacco control1172	. service252,283
South African agricultural	Tobacco growing
policy1162	districts19
Spanish war hurts cotton,	tobacco income
tobacco trade208	estimates37
Special weekly tobacco	Tobacco inspection and
market news report393	market news service223,
Standard grades for flue-	229
cured tobacco (U. S.	Tobacco inspection,
types 11, 12, 13, and	market news, and demonstra
14)245	tion services
Standard grades for	. (burley)235
southern shade tobacco	Tobacco inspection,
(U. S. type 62)246	market news, and demon-
Standard grades for	stration services
Wisconsin tobacco	(flue-cured)236
(U. S. types 52 and 55) 247	tobacco inspection
Stocks of leaf tobacco	service229-230
owned by dealers and	Tobacco market in
manufacturers450	the British Isles1014
Summary of standard	Tobacco market review.
grades248	Old belt flue-cured -
Summary of standard grades	type 11(a), middle
for fire-cured tobacco	belt flue-cured -
(U. S. types 21, 22,	type ll(b), summary
23, and 24)248	all flue-cured -
Summary of standard	types 11-14, 1937-
tobacco grades for	38 season385
U. S. type 31249	Tobacco market review.
Survey of agricultural	One sucker - type
labor conditions in	35, Green River -
Todd County, Kentucky 264	type 36, Virginia
Switzerland; a guide to	sun-cured - type 37,
official statistics on	summary all air-cured -
agriculture, population	types 31-32-35-36-37-
and food supply1187	1937-38 season386
Tentative standard grades	Tobacco market review -
for Connecticut Valley	type 12, Eastern North
shade-grown tobacco	Carolina flue-cured,
briefly known as northern	1937-1938 season391
shade tobacco250	

Item	<u>Item</u>
. S. Dept. of agriculture,	U. S. Dept. of agriculture,
Bureau of agricultural	Bureau of agricultural
economics - Continued	economics - Continued
Tobacco market review -	Weekly tobacco market
type 13, South	news report - type
Carolina and North	13
Carolina border	. Weekly tobacco market
markets, 1937-38	news report - type
season392	14393
Tobacco market review -	Weekly tobacco market
type 14, Georgia and	news report - type
Florida flue-cured,	21, Virginia fire-
1937-38 season393	cured
Tobacco market review.	. Weekly tobacco market
Virginia fire-cured -	news report - type
type 21[etc.]	22, eastern district
Tobacco, 1938, agricultural	fire-cured395
outlook charts343	Weekly tobacco market
Tobacco outlook322	news report - type
Tobacco price situation,345	23, Western District
Tobacco report on in-	fire-cured396
tentions to plant and	Weekly tobacco market
supplemental outlook	news report - type
report, March 25,	.24, northern fire-
1929-1932344	cured or Henderson
Tobacco sales report458	stemming397
Tobacco situation323	Weekly tobacco market
Tobacco situation in	news report - type
Europe and market	31 (burley)398
prospects for United	Weekly tobacco market
States leaf 950	news report - type
Tobacco situation is	35 (one sucker) 399
moderately favorable346	Weekly tobacco market
Tobacco situation, TS-1 -	news report - type
date	36, Green River400
Type 31388	World acreage and
Weekly tobacco market	production of tobacco
news report - type lla,	by countries811
old belt flue-cured	World trade barriers in
(Virginia and North	relation to American
Carolina)	agricul ture205
Weekly tobacco market	U. S. Dept. of agriculture,
news report - type 11(b),	Bureau of agricultural
middle belt flue-cured	crop reporting
(North Carolina)390	board
Weekly tobacco market news	General crop revisions,
report - type 12391	crop years 1924-
O P	1 9 7 5

Item

U. S. Dept. of agriculture, U. S. Dept. of commerce, Bureau Bureau of agricultural of foreign and domestic economics, Crop reporting commerce - Continued board - Continued Bulgaria. Government Prices received by tobacco monopoly established.....875 farmers for the tobacco crop of 1934 re-Commerce reports......812 Commerce year book ......813 . Dodecanese Islands. Tobacco, by types revised estimates, Imports of tobacco 1919-1930......452 Dominican Republic. Tobacco revisions, acreage, yield and Government tobacco production, crop monopoly estallished .. 939 years, 1919-1935......453 Estonia. Licenses re-U. S. Dept. of agriculture, . quired for imports Bureau of entomology and of tobacco and some plant quarantine. Funigation additional products...942 of tobacco warehouses......294 Exports of tobacco U. S. Dept. of agriculture. and tobacco products...216 Bureau of home economics. Foreign commerce and navigation of the Agricultural outlook for United States......217 Income parity for agricul-Foreign commerce yearture. Part 1... Section 2 - Income from Foreign trade of the United States.....221 U. S. Dept. of agriculture, Bureau International trade in of plant industry. Export and leaf and unmanufactured manufacturing of tobaccos tobacco......447 Latvia. Unmanufactured of the United States.........283 tobacce 'imports' U. S. Dept. of agriculture, Extension service. exempted from Agricultural outlook for specific restric-1937-38.....341 . tions.....1082 Agricultural outlook for Market research the Southern States, sources......277 1931-32.....342 . Nicaragua - tobacco U. S. Dept. of agriculture, tax promulgated.....1115 Farm security administration. Panama. Proposed government monopolies Survey of agricultural labor conditions in Todd County, on gasoline, bobacco, matches, and U. S. Dept. of agriculture, explosives.....ll26 Soil erosion service........189 ... Persia. Complete govern-U. S. Dept. of commerce, ment tobacco monopoly . to become effective..1058 Bureau of foreign and domestic

commerce.....446

cigar industry of

York County, Pa.....760

1916 to 1932: part 3....746

	<u> Item</u>	<u>Item</u>
υ.	S. Dept. of labor, Bureau of labor statistics - Continued Wages and labor cost on tobacco plantations in Sumatra	U. S. Federal trade commission agricultural income inquiry
	1934-35429 What becomes of displaced	capital
U.	cigar makers	trade practice conference, wholesale tobacco trade
υ.	plantations	ment718 Trade practice rules for wholesale tobacco trade726
	conditions in the cigar and cigarette indus-	wants tax rate based on prices
	tries752	U. S. Interstate commerce
	Hours and earnings in	commission, freight rates
TT	tobacco stemmeries753 S. Farm credit administration,	and tobacco
0.	and the Northern Wisconsin	U. S. Laws, statutes, etc.  Laws relating to agricul-
	tobacco pool	ture272
U.	S. Farm credit administration, Cooperative division. Cooperative marketing of agricultural products176 Statistics of farmers: cooperative organiza-	U. S. Library of Congress.  Books, manuscripts and drawings relating to tobacco from the collection of George Arents, Jr., on exhibition at the
U.	s. Federal board for vocational education. Organization and teaching procedure to be followed in evening agricultural	Library of Congress, Washington, D. C., April 1938261 U. S. Library of congress, Legislative reference
	schools on the marketing of tobacco293	service Cigarette and tobacco
U.	S. Federal form board293 Agricultural outloom for the Southern States, 1931-32342 Cooperative marketing of tobacco316	tax

	<u> Item</u>	<u>Item</u>
J.	S. National labor relations	U. S. Treasury dept., Bureau
	board	of internal revenue
Ι.	S. National recovery adminis-	Analysis of the effects
	tration	of the processing
	Code of fair competition	taxes levied under
	for the cigar manufactur-	the Agricultural ad-
	ing industry729	justment act418
	Code of fair competition	Comparative data of
	for the cigarette,	the tax-paid products
	snuff, chewing and	indicated by the
	smoking tobacco manu-	monthly sales of
	facturing industry730	stamps
	Code of fair competition	Comparative statement of
	for the retail tobacco	internal revenue col-
	trade728	lections for the
	Code of fair competition	month
	for the wholesale	Regulations no. 8, relat-
	tobacco trade727	ing to the taxes on
	codes720-721	tobacco, snuff, cigars,
J.	S. National recovery administra-	and cigarettes795
	tion, Division of review,	Regulations 76 relating
	Industry studies section,	to shipment or delivery
	Tobacco unit. Tobacco	of manufactured tobacco,
	study579	snuff, cigars, or
J.	S. National resources board,	cigarettes for use as
	Land planning committee.	sea stores without
	Agricultural exports in re-	payment of internal
_	lation to land policy219	revenue tax under
J.	S. President Roosevelt signs	section 317, Tariff
_	tobacco code722	act of 1930796
	S. Reconstruction finance	topical survey
	corporation, and the	U. S. Treasury dept., Commissioner
	Northern Wisconsin tobacco	of internal revenue.
<del>-</del>	pool	Annual report797
J •	S. Tariff commission.	U. S. Treasury dept., Division
	Cigar industry and the	of research and statistics.
	tariff under the general	Collections from selected
	provisions of section 332,	state-imposed taxes, 1930-1936798
	part II title III, Tariff act of 1930	
	United States-Philippine trade,	U. S. Works Progress administration, National research project,
	with special reference to	Studies of effects of in-
	the Philippine independence	dustrial change on labor
	act and other recent	markets.
	legislation	Cigar makers after the
T.	S. Treasury dept., opposes	lay-off745
, •	trick packages of cigar-	study of effects of mechaniza-
	ettes771	tion in cigar manufactur-
	22.7.7.7.7.7.7.7.7.7.7.7.7.7.7.7.7.7.7.	ing industry747

<u> Iten</u>	<u>Item</u>
United States tobacco company	Vinson, F. M., testimony on
advertisement for Model	tobacco compact legisla-
smoking tobacco654	tion
financial statistics531,	Virginia14
558,661,693	adjustment and control
Your tobacco580	program
United States Tobacco Journal358	dark-fired tobacco
United States warehouse act462	belt72
Universal leaf tobacco co., inc.,	instructions to field
financial statistics531	workers96,102,
Urquhart, L. K.: Management does	107,111
something about the	advertising campaign of
weather581	Danville Tobacco
Uruguay	Association281
tobacco acreage	compact act162,165
tobacco monopoly1200	cost of horse work on
Uruguay. Dirección de agronomía.	bright tobacco farms,
Sección de economía y	Pittsylvania County189
estadística agricola. El	cost of producing bright
Uruguay como país agro-	tobacco, Pittsyl-
pecuario1201	vania County190
	costs and returns from
Van der Breggen See Dentz & Van der	the tobacco enter-
Breggen .	prise185
Van Dyck cigars	effect of soil on bright
advertising615	tobacco costs and
costs	returns, Pittsylvania
Van Wyck, S. P.: Economic in-	County191
vestigation of the Turkish	effects of soil type and
tobacco industry in the	erosion on certain
Western Cape Province.	factors affecting
With A. J. Du Plessis1173	
Vasey, Tom: Survey of agricultural	in producing tobacco,
labor conditions in Todd	Pittsylvania County186
County, Kentucky. With	labor relations in
J. C. Folsom	tobacco industry755
Venezuela1202	tobacco
Victoria	colonial Virginia257
excise act requirements849	cooperative asso
tobacco830	ciations169,170,172,176
auction sale839	dark-fired7
curing barns	farming in Appomattox
curing by electricity1137	County
grading829	fire-cured, statistics185
growing841,850	flue-cured195
East Gippsland842	kingdom259
Victoria. State electricity	marketing273
commission1137	auction market,
	Danville288

<u> Item</u>	<u>Item</u>
Virginia - Continued	Virginia dark tobacco growers
tobacco - continued	association169
marketing - continued	Virginia polytechnic
warehouse auction	institute
system295	Virginia polytechnic insti-
price of middling tobacco,	tute, Dept. of agricultural
Richmond	economics and rural sociology
production275	Cost of horse work on
sales report458	bright tebacco farms189
stemmeries, hours and	Cost of producing
earnings753-754	bright tobacco190
weekly tobacco market	Effect of soll on
news reports389,394	bright tobacco costs
Virginia Agricultural and	and returns190
mechanical college and	Effects of soil type
polytechnic institute,	and erosich on
Extension Division.	certain factors
Dark-fired tobacco7	maffecting costs and
Flue-cured tobacco195	returns in producing
Virginia. Agricultural experiment	tobacco in Pittsylvania
station189	County; Virginia,
Economic study of farming	1933186
in Apponattox County,	Influences that affect
Virginia21	costs and returns
Marketing Virginia	from the tobacco
tobacco273	enterprise on Virginia
Virginia. Dept. of agriculture,	fire-cured tobacco
Division of agricultural	farms185
statistics. Tobacco sales	Virginia Rounds cigarettes,
report458	advertising643
Virginia. Division of markets.	Virginia social science
Weekly tobacco market news	association. Proceedings,
report - type 21, Virginia	1937
fire-cured394	Virginia State chamber of
Virginia. University, Institute	commerce. Virginia
for research in the Social	tobacco14
Sciences. Some phases of	Virginia tobacco
labor relations in Virginia755	bright, curing, Southern
Virginia bright tobacco growers	Rhodesia1136
association169,172,176	fire-cured (type 21)
Virginia compact act162,165	market review387
Virginia cooperative crop	no. 9 variety, length of
reporting service. Tobacco	burning, Puerto Rico423
sales report	quality, Philippine
Virginia dark fired tobacco	Islands
growers association, inc172,176	sun-cured
Tobacco grower353	market news report386
	Vizcaya tobacco, Philippine
	Telende

<u>Item</u>	<u>Item</u>
Wakefield, R. P.: Some factors	Whang, P. K.: Tobacco and
in Cuba's foreign trade932	cigarettes in China917
Wall Street Journal, tax	Wharton school of finance
burdened cigarette788	and commerce See
Warren, L. C., testimony on	Pennsylvania University,
Kerr tobacco control bill79	Wharton school of finance
Warriner, Doreen: Results of	and commerce
state trading. With E.	White, C. P.: Operation of
Shenkman979	Tennessee tobacco
Watson, Frank, & co., limited	taxes800
Monthly colonial tobacco	White, Percival, survey of
report	brend preferences for
Monthly Empire tobacco	cigarettes740
report1030	White Owl cigars
Monthly tobacco report1031	advertising598
Weaver, Zebulon, testimony on	sales policy583
tobacco compact legisla-	Whitfield, G. D.: Factors
tion168	affecting market demand
Weenen and co., financial	for cigar leaf tobacco39
statistics	Wilkinson, F. B19
Weidler, W. C.: Principles of	Preparation and marketing
marketing. With H. H.	of flue-cured tobacco.
Maynard and T. N. Beckman 534	With H. W. Taylor318
Weiss, J. D.: Selection of	Summary of standard
industrial sites - case	grades248
	_
studies	Tobacco grading and
Weld, L. D. H.: Advertising	market news promote
and tobacco	fairer auction
Wells, C. F.: Agricultural	system
imports classified on the	Williams, Clay675
basis of their competitive	statement relative to
_	·
nature and tariff status220	passing processing tax
West Africa See French West	back to farmer402
Africa	Williams, D. O.: Agricultural
West Indies See British West	organization in New Zealand.
Indies; names of islands of	With Horace Belshaw, F. B.
the West Indies	
	Stephens, E. J. Fawcett,
West Virginia, burley tobacco	and H. R. Rodwell1108
production adjustment program,	Williams, M. F.: Curing fired
instructions to field	tobacco. With Stuart
workers96	Brabant201
Western dark fired tobacco	Williamson See Brown and
growers marketing associa-	Williamson tobacco
tion	corporation
Western Tobacco Journal359	Williamson, B. F.: Growing
Weston, I. W.: Marketing of	good tobacco40
arable areducts 1108	

<u>Item</u>	Item
Willoughby, Woodbury: Prospective foreign demand for American tobacco	Wisconsin type tobacco5,247 Wise, H. L.: Price fixation and control in non-export trades in New Zealand1114 Witherow, Grace: Foreign trade of the United States
Wing, DeW. C.: Questions and	cigarette industries on741,
answers regarding tobacco	752 Wyckoff, V. J.: Tobacco regu-
program	lation in colonial
Wingate, C. K.: Federal limita- tions on tobacco tax	Maryland262
laws	Yano Mannata Nimon
Wings	Yano, Tsuneta: Nippon; a chartered survey of Japan,
advertising587	1936. With Kyoichi
consumer demand740	Shirasaki1079
Wisconsin	Young, R. T.
tobacco	Indian market for
brand preferences,	tobacco1055
Milwaukee731,739 cigar tobacco	Indian tobacco industry1056
adjustment and control	Young & Ottley, inc.
program, instructions	King's denunciation585
to field workers98-99	Yugoslavia
factors affecting	tobacco
market demand39	markets815
situation332	monopoly948 statistics1204-1205
cooperative marketing 362	Yugoslavia. Ministère de
periodicals360	l'agriculture. Poljoprivredna
pool, northern	godišnja statistika1205
Wisconsin167,172,	
173,179,184,355	Zafra, Belisario919
statistics5,438 utilization41	Zanzibar815
Wisconsin. Agricultural experi-	Zifferblatt, George, & co.,
ment station.	advertising campaign for
Findings in farn	King Habanello cigars651
science184	Zullig, F. E.:
Science safeguards crops,	Philippinische tabak- industrie375
livestock, farm income41	375
Wisconsin Tobacco Reporter360	

and the second s

## AGRICULTURAL ECONOMICS BIBLIOGRAPHIES

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