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PROCEEDINGS — Twentieth Annual Meeting

Theme:

"I ransportation Alternatives in ^A Changing Environment"

> October 29-30-31, 1979 Drake Hotel Chicago, Illinois

YAN

Volume XX • Number 1 1979

TRANSPORTATION RESEARCH FORUM

Multi-Criteria Optimization Methods in Transport Project Evaluation: The Case of Rural Roads in Developing Countries

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ABSTRACT

THERE IS INCREASING awareness that the evaluation of transport projects cannot be meaningfully carried out according to the single criterion of
economic efficiency. Despite this recogni-
tion, important methodological advances in multi - criteria decision making and multi -criteria optimization which have appeared in the literature in recent years have yet to be applied to the evaluation
of transport projects. This paper dis cusses the potential of usefulness of multi-criteria optimization methods in the evaluation of transport projects , em phasizing the strengths and weaknesses of the two primary schools of thought concerning the solution of multi-criteria optimization problems: generating methods and preference incorporation meth ods. ^A hypothetical transport project in a developing country where both effici-
ency and distribution are important and distribution are important objectives is analyzed in terms of the so called weighting method originally sug gested by Zadeh and Marglin . The results of applying this standard gener ating method are compared to those ob tained from applying one of the more widely discussed preference incorpora tion methods, namely the iterative procedure due to Geoffrion. Dyer and Feinberg. Conclusions are drawn concerning the relative attractiveness of these two solution methods for the evaluation of transport projects.

INTRODUCTION

That the evaluation of transport proj jects involves the consideration of mul tiple criteria or objectives which are non commensurable is increasingly recognized by planners and engineers . The multiple criteria necessary to the evaluation of urban transportation plans have been discussed by Hill (1973) who provides a

list of 14 relevant objectives. Manheim (1974) has discussed the need for multiple criteria in the evaluation of more general transport projects . Although the importance of multiple criteria has been recognized, agreement as to an appropri ate methodological approach for han dling non-commensurable criteria in transport project evaluation has not been reached.

^A useful vehicle for examining the role of multiple criteria in transport project evaluation is provided by rural roads in developing countries . The prob lem of investment in rural roads may be utilized to illustrate the application of standard multi-criteria evaluation tools and to compare the attractiveness of so lution methods.

Multi-criteria evaluation problems are frequently most naturally articulated as vector mathematical programming prob $lems$ $-$ as the rural roads example of this paper will illustrate. Methods for the solution of vector mathematical pro gramming problems can be divided into two categories (Cohon, 1978): (1) generating methods which identify all efficient solutions, and (2) preference incorporation methods which utilize deci sion maker preferences to examine only a subset of all efficient solutions. We illustrate in subsequent sections the char acteristics of the so-called weighting method, perhaps the most widely known generating technique . generally attribut ed to Marglin (¹⁹⁶⁷) and Zadeh (1963) and the iterative preference incorpora tion technique due to Geoffrion et. al. (1972) . The Geoffrion et. al. technique is representative of the state of the art in preference incorporation methods. Before discussing the details of these meth odological approaches, it is first necessary to describe the rural road invest ment problem in developing countries to which these methods are to be applied.

IDENTIFICATION OF THE
RURAL ROAD PROBLEM

The lack of adequate transportation facilities has been ^a major determining factor of rural underdevelopment in de veloping countries. Thus, even when in-
vestment and technological assistance to

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the rural sector have been made available, in principle, by the government or by international agencies, they have often met with great difficulties in ac tually finding their way to the individual producers due to the non-existence or inadequacy of physical channels of distribution; and in the cases where they have reached their final destination, substantial delays and deterioration have reduced their effectiveness in boosting agricultural production. The fact that rural transportation improvement pro grams are ^a necessary condition for ag ricultural development has been amply demonstrated by past experience in less developed countries , and by drastic over estimations of expected benefits of rural development programs which failed to take this factor into account and which obtained results which were rather mod est when compared with the "a priori" benefit analysis.

On the other hand, the dangers of excessive concern with the rural transportation sector and the consequent neg lect of other complementary investment areas should be emphasized. Improvements in the rural transportation net work will not "per se" necessarily boost agricultural production and economic de - velopment , if they are not comple mented by additional investment in areas such as fertilizer and machinery produc tion , improved seed development pro grams, irrigation, technical and credit assistance, training and education.

Lack of adequate rural transportation facilities has two main effects on the agricultural sector.

1) Input effect

The physical inaccessibility to farm and agricultural cooperatives caused by deficiencies in the rural road net work generally results in the impos sibility of providing the rural sec tor with the necessary inputs for agricultural production.

 $2)$ Output effect

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The more costly accessibility of the rural sector to agricultural markets has a marked negative-incentive effect on its production patterns. Higher transport costs will result in lower perceived prices for agri cultural products and, therefore, in lower levels of output.

In order to analyze alternative rural transportation project evaluation tech niques we will work with ^a simplified model based on the following assump tions :

(1) Transport cost savings caused by ^a road investment project are fully transferred to agricultural produc ers in the form of correspondingly higher ex-farm prices.

- (2) Total cultivable land area is fixed. (3) Agricultural producers are price
- takers. (4) Agricultural producers are profit maximizers .
- (5) The total amount of the homogene ous agricultural product of concern is marketed only after transport over the road system.

Let us further suppose that we have
two agricultural regions 1 and 2 which $f_{\text{0}}(t) = f_{\text{0}}(t)$ and which $f_{\text{0}}(t) = f_{\text{0}}(t)$ are connected through roads R_1 and R_2 respectively to market A where their
production is sold (see Figure 1). Both regions draw on common fixed resources (irrigation water, government credits, etc.). Improving road R_i will decrease the market transport cost and will thus increase the product price perceived by
the producer. As a result, agricultura production in i will expand. On the other hand ^a production increase in one region will, "ceteris paribus," lead to a production decrease, of smaller magnitude in the other region since the common re source's share to the latter will diminish
as a consequence of the production exas a consequence of the production ex
pansion in the former. A transport in
vestment program is being considered which will improve both roads R_1 and Rg.

Figure ² describes the agricultural production situation before and after the road investment project for region ¹. Before the implementation of the R_1 improvement the perceived price is p_o and total output is determined by $p_0 =$ MC_o (price equals marginal cost of production) at q_0 which is the profit maximizing output. After the implementation

THE TWO -REGION RURAL ROAD INVESTMENT PROBLEM WITH PRODUCTION EXTERNALITIES

 \sqrt{a}

of the R_1 improvement the product de mand curve (as perceived by the farm ers) shifts upward to $p = p_1$, due to transportation cost reduction . If the im provement of R_2 is in addition implemented, production in region 2 will increase and, as a result, the marginal cost curve of region 1 will shift upwards from $MC₀$ to $MC₁$. Final equilibrium output in region 1 will be q_2 which is larger than q_0 but less than q_1 , the level that could have been achieved had no R_2 investmen been made.

If we assume that the objective of the investment program is to maximize the vector of regional agricultural pro ductions we can set up the problem mathematically as

$$
\max \bar{Z} = [Z_1, Z_2] \tag{1}
$$

$$
\mathbf{s}.\mathbf{t}.
$$

$$
Z_1 = \alpha X_1 - \beta Z_2 \tag{2}
$$

$$
Z_2 = -\gamma Z_1 + \delta X_2 \tag{3}
$$

$$
X_1 + X_2 \leqslant b_1 \tag{4}
$$

$$
-X_1 + X_2 \leqslant b_2 \tag{5}
$$

$$
X_1 \leqslant b_3 \tag{6}
$$

$$
X_2 \leqslant b_4 \tag{7}
$$

$$
\mathbf{X_1}, \ \mathbf{X_2} \geqslant 0 \tag{8}
$$

where :

- Z_i is the agricultural production level of region ⁱ
- X_i is the amount of investment in road R_i (10⁶\$)

$$
\alpha, \beta, \gamma, \delta > 0 \tag{9}
$$

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$$
\beta\gamma<1
$$

- b_1 is the total national (both regions) budget devoted to rural road im provements (106\$)
- b_2 is a maximal allowable excess of region 2's transport investmen share over region 1's (a non-negative number) (106\$)
- b_3 is the rural road improvement budget of region 1 $(10⁶$ \$)
- b_4 is the rural road improvement budget of region ² (106\$).

The objective function (1) , which de notes the vector of regional agricultural production levels, is to be maximize subject to constraints (2) - (8) . Constraints (2) and (3) are the regional production functions as discussed above; production in one region is positivel proportional to transport investment in that region and negatively proportional o production in the other region. Constraint (4) is an overall budget con straint. Constraint (5) is an interregion al equity constraint. Constraints (6) and (7)are regional budget constraints .Con straint $(\overline{8})$ is a non-negativity constraint.

in addition we will assume that a bicriterion welfare function is defined and given by

$$
U = U[Z_1(\overline{X}), Z_2(X)] \qquad (11)
$$

which is a monotonically increasing function of the objectives with convex iso quants in objective space.

SOLUTION OF AN EXAMPLE PROBLEM

In this section, we show that the original problem associated with the hypo thetical transport project can be refor mulated as a (linear) multiobjective programming problem. We then assign some numerical values to the coemcients and solve the example problem by ^a stand ard generating method, the weighting method [Zadeh (1963), Marglin (1967)], and one of the more widely discussed preference incorporation methods, namely the iteractive procedure due to Geoff rion, Dyer and Feinberg. [Geoffrion et. al (1972) .]

As stated before, each of the two conflicting objectives of the hypothetical transport project, represents the gains (agricultural benefits) of a zone and are
given by expressions (2) and (3). We reformulate the above equations in such
a way that Z_1 and Z_2 are expressed as linear functions of the decision variables,

(10)

 X_1, X_2 . Some algebraic manipulations leads to:

$$
Z_1 = \frac{1}{1-\beta\gamma} (\alpha X_1 - \beta \delta X_2)
$$

$$
Z_2 = \frac{1}{1-\beta\gamma} (-\alpha \gamma X_1 + \delta X_2).
$$
 (12)

Since all the coefficients shown in the above equations are positive and the pa rameters β and γ are less than one, expressions (12) may be rewritter as:

$$
Z_1 = aX_1 - bX_2
$$

\n
$$
Z_2 = -cX_1 + dx_2
$$
 (13)

where the coefficients are all positive. To illustrate the solution process, we as-
sign some arbitrary positive integers as the coefficients in expressions (13) and the constraint set stated before in equations (4), (5), (6), and (7). The example problem with two objectives and two decision variables is thus as follows:

Maximize
$$
Z(X_1, X_2) = [Z_1(X_1X_2), Z_2(X_1, X_2)]
$$

where

$$
Z_1(X_1,X_2) = 5X_1 - 2X_2
$$

\n
$$
Z_2(X_1,X_2) = -X_1 + 4X_2
$$
 (14)

^s.t.

$$
-X_1 + X_2 \leqslant 3 \qquad X_1 + X_2 \leqslant 8
$$

$$
X_1 \leqslant 6 \qquad X_2 \leqslant 4
$$

$$
X_1, X_2 \geqslant 0.
$$

(15)

Two different methods are used in the solution of the above described example problem . Throughout the discussion which follows the general solution of amulti -criteria or vector optimization problem is taken to be the set of all efficient or noninferior alternatives . An alternative is noninferior if it is impossible to increase the value of one objec tive without decreasing the value of one r more other objectives. The noninfer ior alternative which maximizes some aggregate social welfare measure (in our two objective case the welfare function [11]) is termed the best compromise so lution.

APPLICATION OF THE WEIGHTING METHOD

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The weighting method is historically

the first technique developed for generating or approximating the set of efficient or noninferior solutions without in corporating preference into the solu tion process . It follows directly from the necessary conditions for noninferiority
developed by Kuhn and Tucker (1951). Application of the weighting method as a generating technique has been dis
cussed by Gaas and Saaty (1955), Zadel
(1963), Marglin (1967) and Major (1969) .

Given ^a vector mathematical optimiza tion problem, of the form

$$
\begin{array}{lcl}\n\text{Max } Z(x) &=& \left[Z_1(X), \, Z_2(X) \, \ldots \right. \\
& & Z_k(X) \end{array} \tag{16}
$$

(Min)

s.t. constraints

we can define an associated scalar opti mization problem by means of ^a vector of non-negative weights $(\mathbf{w}_1, \mathbf{w}_2, \ldots, \mathbf{w}_k)$; that scalar optimization problem is:

Max
$$
Z(X) = w_1 Z_1(X) + w_2 Z_2(X)
$$

 $+ \cdots + w_k Z_k(X)$. (17)
(Min)

This optimization problem forms an al ternative scalar problem which can be solved, the solution of which, for each vector $(\mathbf{w}_1, \mathbf{w}_2, \ldots, \mathbf{w}_k)$, will generate ^à point of the noninferior set for the vector optimization problem. This will be shown in detail later.

By using weights to scalarize the vec tor objective function $[\mathbf{Z}_1,\mathbf{Z}_2]$, the examle problem may be put into the following scalar form :

Max
$$
Z(X_1, X_2, w_1, w_2) = w_1 (5X_1 - 2X_2) + w_2(-X_1 + 4X_2)
$$
 (18)
s.t. $(X_1, X_2) \in F_d$

where F_d is the feasible region in decision space which satisfies the constraint set given by (15). Note F_d is also drawn in Figure ³ .

The values of w_1 , w_2 are non-negative The non-negativity of the w_i's is required y the optimality conditions : by the optimality conditions for nonin feriority. The w_i 's are also not allowed o be all zero to assure the objective is to be all zero to assure the objective is
non-trivial.¹ For simplicity, the weight
on objective Z_1 is set to be one, i.e. $w_1 = 1$. This amounts to selecting objective Z_1 as the numeraire and does not n any way affect the generality of the procedure.

I ne weighted problem in (18) becomes:

THE FEASIBLE REGION IN DECISION SPACE FOR THE EXAMPLE PROBLEM

FIGURE 3

$$
\begin{array}{ll}\n\text{Max } Z(X_1, X_2, w_2) &= \\
& 5X_1 - 2X_2 + w_2(-X_1 + 4X_2) \\
& \text{(19)}\n\end{array}
$$

s.t. $(X_1,X_2) \in \mathbf{F}_d$

The constraints are unchanged, and so for a given value of w_2 , the solution can be found graphically in the decision
space. For example, for $w_2 = 1$ the objective function in (19) becomes

$$
\text{Max } Z(X_1,X_2,1) = 4X_1 + 2X_2 \qquad (20)
$$

The solution is that point for which ^a straight line with slope determined by Z is tangent to F_d in Figure 4. This occurs at point C where $X_1 = 6$, $X_2 = 2$, $Z_1 = 26$ and $Z_2 = 2$. We can confirm this result by drawing ^a linear indifference curve with slope – $w_1 \div w_2 = -1$ in Figure ⁵ and observing the point at which it is tangent to F_o , the feasible region in objective space. By definitions of Z_1 and Z_2 , there is a one-to-one correspondence between F_d and F_o . A noninferior point generated in Figure 4, e.g. point $C = (6,2)$, will give rise to a neighborhology is the control of $C = \frac{266}{3}$. point $C = (26,2)$.

One can generate an approximation of the noninferior solution set by joining the noninferior points generated by each weighted problem considered with straight line segments . ^A possible re sult is summarized in Table 1. The ap-

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proximate noninferior set generated in Table ¹ happens to be the exact nonin ferior set as is shown in Figure ⁵ where we see that every noninferior extreme point in F_0 has been found by some weighted problem. Suppose, however,
that we generate the non-inferior points by using the sets of weights (1,0), (1,2), (1,4) and (0,1); the point C will be skipped in this approximation. Due to this property, it is difficult to know just how good the current approximation is. There are no efficient rules that can be applied to assessing the sufficiency of an approximation . Generally, if there are no inordinately large gaps and the gen erated solutions give a reasonable account of the range of choice, the approximation is adequate.

In short, despite the fact that there is no guarantee of obtaining the exact non inferior set, the weighting method pro vides ^a convenient and effective way for the analyst to solve the multi-criteria problem when the analyst cannot acquire prior statements of the decision maker '^s preferences or value judgements about the objectives, and the number of objectives is small.²

APPLICATION OF THE GEOFFRION ET. AL METHOD

The preference incorporation methods require the explicit articulation of pref erences either prior to solution or in an iterative manner. We will now concen-

APPLICATION OF THE WEIGHTING METHOD TO THE EXAMPLE PROBLEM: DECISION SPACE

FIGURE 4

APPLICATION OF THE WEIGHTING METHOD TO THE EXAMPLE PROBLEM: OBJECTIVE SPACE

FIGURE 5

trate our attention on the method due to Geoffrion et. al (1972) which provides an interative solution technique leading to an approximation of the best compro mise solution by assuming an underly ing welfare or utility function which is approximated locally as the algorithm proceeds . The mechanism of this meth od is based on the well-known Frank-
Wolfe algorithm [Frank and Wolfe Wolfe algorithm [Frank and (1956)]. To implement the algorithm we
also need to assume, as usual, a com-
pact, convex feasible region and a concave, differentiable welfare or utility function.

There are two major parts of the al. gorithm: (1) the determination of the best direction from an existing solution toward the optimal solution and (2) the step size along that direction . The basic mathematical foundation of this algo rithm is summarized below . Given that the objective is to maximize ^a multiat tribute welfare or utility function which is defined over the ^p objectives

$$
\begin{array}{ll}\n\text{Max } U[Z_1(X), Z_2(X), \ldots, \\
Z_p(X)] \quad (21)\n\end{array}
$$

Geoffrion et.al (1972, p. 358) showed that the direction subproblem is to find
a direction $d^i = y^i - X^i$, where yⁱ is the optimal solution to

$$
\text{Max} \{\nabla_{\mathbf{X}} \mathbf{U} [\mathbf{Z}_1(\mathbf{X}^i), \mathbf{Z}_2(\mathbf{X}^i), \ldots, \mathbf{Z}_p(\mathbf{X}^i)]\mathbf{y}\} \qquad (22)
$$

$$
s.t. \ y \ \epsilon \ F_d \tag{23}
$$

where Xi is an existing feasible solution and F_d is the feasible region in decision space. By application of the chain rule
for differentiation, (22) can be written as :

$$
\begin{array}{lcl}\n\text{Max} & \sum\limits_{k=1}^{p} \left[\partial U \div \partial Z_k \mid Z(X^i) \right] \\
& \downarrow = 1 \qquad \nabla_X \, Z_k(X^i) y. \qquad (24)\n\end{array}
$$

Also by the definition of the MRS (mar ginal rate of substitution)

$$
\frac{\partial U}{\partial Z_k} \div \frac{\partial U}{\partial Z_r} \mid Z(X^i) =
$$

$$
- \frac{\partial Z_r}{\partial Z_k} \div \frac{\partial Z_k}{\partial Z_k} \mid Z(X^i) =
$$

$$
MRS_{kr} (X^i) k = 1,2,\dots p
$$
 (25)

where Z_r is a reference objective used to compute all MRS_{kr} 's.

The direction subproblem is therefore given by :

$$
\begin{array}{c}\n\mathbf{p} \\
\mathbf{M}\mathbf{a}\mathbf{x} \quad \sum_{k=1}^{p} \mathbf{M}\mathbf{R}\mathbf{S}_{kr}(\mathbf{X}^{i}) \nabla_{\mathbf{X}}\mathbf{Z}_{k}(\mathbf{X}^{i})\mathbf{y} \quad (26)\n\end{array}
$$

TABLE 1

EXAMPLE APPLICATION OF THE WEIGHTING METHOD

s.t.
$$
y \in F_d
$$
.

It follows that the step size subproblem may be expressed as

$$
\begin{array}{l}\n\text{Max } U \left[Z_1(\mathbf{X}^i + \mathbf{t} \mathrm{d}^i) \right], \\
Z_2(\mathbf{X}^i + \mathbf{t} \mathrm{d}^i), \dots, \\
Z_p(\mathbf{X}^i + \mathbf{t} \mathrm{d}^i) \end{array} \tag{27}
$$

$$
\text{s.t. } 0 \leqslant t \leqslant 1 \tag{28}
$$

where $d^i = y^i - X^i$ is the optimal direction sub-
tion obtained from the direction subproblem. When the utility function is not
specified, Geoffrion suggests plotting each objective over the range of inter est $Z_k(X^i + td^i)$, $0 \leqslant t \leqslant 1$; then letting decision-maker choose a solution in this range of choice.

The algorithm may clearly be exe cuted in an iterative fashion involving the decision maker and analyst as fol lows :

Step ⁰ :

The dicision-maker (or the analyst)
selects a feasible solution $X^o \in F_d$, $i = 0$

Step ¹ :

- (a) The decision-maker articulates the $local MRS_{kr}'s at Xⁱ.$
- (b) Solve the direction subproble

(26). Set $d^i = y^i X^i$.
- (c) If $d^{i} = 0$ or $|d^{i}| \leq \epsilon$, where ϵ is preset small positive number,
stop. The BCS (best compromised solution) has been found. Other wise go to next step.

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Step ² :

- (a) If the utility function can be specified, solve (27) subject to (28)
to obtain the optimal step t^{*}. Go o Step 2(c). Otherwise go to Step ² (b).
- (b) Plot the functions Z_k $(X^i + td^i)$ over the region where $0 \leq t \leq 1$, and let the decision-maker determine a t^* by inspection.
- (c) Set $X^{i+1} = X^{i} + t^{*}d^{i}$, $i = i+1$ and io to Step 1.

o apply the above algorithm to the example problem stated in (14) and
(15), we first assume the multivariate
utility in (21) is expressible in the prod-21()is expressible in the prod uct form given by :

$$
U [Z_1(X), Z_2(X)] = Z_1 Z_2, \qquad (29)
$$

The MRS_{21} evaluated at a current solu tion point X^i can be thus given by:

$$
MRS_{21}(Xi) = - dZ1 \div dZ2 | Z(Xi) = Z1(Xi) \div Z2(Xi)
$$
 (30)

o get an initial feasible solution, we may solve ^a weighted problem with ap propriate weights. Suppose that weights are $w_1 = w_2 = 1$; the solution associ- ated with this weighted problem has been solved and presented in Table 1. Thus
we obtain the initial solution,

$$
X^{\circ} = (6,2)
$$
 and $Z_1(X^{\circ}) = 26$,
 $Z_2(X^{\circ}) = 2$.

Therefore, the algorithm be described for the example problem as follows:

First Iteration Step 1: (a) We calculate

 MRS_{21} (X^o = 26 ÷ 2 = 13.

(b) Since

$$
\nabla Z_1 = (5,-2), \nabla Z_2 = (-1,4)
$$

and

$$
MRS_{11} = 1, MRS_{21} = 13,
$$

the direction subproblem (26) becomes:

$$
Max (5,-2) (y1,y2)T +13(-1,4) (y1,y2)T =-8y1+50y2
$$

s.t. (y¹,y²) ϵ F_d.

The optimal solution of this subprob lem is $y^0 = (1,4)$

Set $d^o = (1,4) - (6,2) = (-5,2) \neq 0$. Go to Step. 2.

Step 2:

(a) Using (22) , the stepsize subprobe $\lim_{n \to \infty} (27)$ subject to (28) becomes lem (27) subject to (28) becomes:

Max $U [Z_1(X^o+tdo),$ Z_2 (X^o + td^o)] $Z_1(X^o + dd^o)$ $Z_2(X^o + dd^o)$

$$
= [5(6-5t)-2(2+2t)]
$$

$$
[-(6-5t)+4(2+2t)]
$$

 $=$ $(-277t^2 + 280t + 52)$

 \ldots . \prec . \prec .

Solving this problem we get $t^* =$ 0 37.

(b) Note $X' = X^0 + t^*d^0 =$ $(4.2,2.7), Z(X') = (15.6, 6.6).$

Second iteration

Step ¹ :

- \sim a) Note $MRS^{21}(X') = 15.6/6.6 =$ 2.4. Use this in (27) get a new direction subproblem.
-)(b) Solve the new direction subprob-

lem

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Max $2.6y_1 + 7.6y_2$ s.t. $(y_1,y_2) \in \mathbf{F}_d$.

I ne result is $y = (4,4)$. Set $a =$ $y'-X' = (-0.2,1.3) \neq 0$. Go to ' Step ² . \sim

Step ² :

(a) Solve the new stepsize proble

 $Max (-19.4t²+60.5t + 103)$

s.t.or \mathscr{A} . \mathscr{A} .

The result is $t = 1$

(b) Note $X^2 = X' + d' =$ $(4,4), Z(X^2) = (12,12).$

Repeating the procedure, we obtain
 $y^2 = (6,2), d^2 = (2,-2), x^3 = (4.3,$ 3.7), and $Z(X^3) = (14.4, 10.3)$ in the 3rd iteration. Finally convergence is achieve It the 4th iteration, where we get $d^3 =$ $(0,0)$; thus the algorithm stops with the best-compromize solution (4.3, 3.7), at which $(Z_1, Z_2) = (14.4, 10.3)$. The convergence to the BCS is also shown in the objective space in Fig. 6.

 The above procedure has been com pletely computerized (Dyer, 1973) allowing the decision maker to interact directly with the algorithm through ^a com puter terminal. However, the overall performance of the Geoffrion method, as Wallenius (1975) pointed out, is not as good as might be expected, mainly due
to the difficulties experienced by the subjects in estimating the MRS .

CONCLUSION

We have shown that the problem of investment in rural roads may be for mulated as a multi-criteria optimization problem. Moreover, we have illustrated that the form of this problem is such that two widely known techniques for
"solving" multi-criteria mathematical programming problems may be applied. These techniques, the weighting method and the iterative preference incorpora tion method due to Geoffrion et.al., differdramatically in the types of informatic required by the decision-maker and the degree of interaction between the decision-maker and the analyst.

The weighting method, prototypical of the methods generally classified as gen erating methods, strive to approximate the noninferior set (the set of all efficient alternatives), with the implicit assumption that knowledge of this set will al low the decision-maker to select a best compromise solution. The iterative methd of Geoffrion et.al, like all preference incorporation approaches of which it is
but one example, seeks to identify the best compromise solution without gener ating the entire noninferior set; this is

APPLICATION OF GEOFFRION'S METHOD TO THE EXAMPLE PROBLEM

FIGURE ⁶

accomplished by soliciting preference information from the decision maker
which leads to the best compromise solution through the generation of fewer noninferior alternatives.

The two methods discussed here illus trate the significant difficulties associated with the multi-criteria evaluation of transport investment projects—such as rural roads in developing countries which involve conflicting objectives. Chief among these difficulties is the fact that generating methods (such as the weight ing method) do not systematically guide the decision maker to a final decision and may, for problems with large numbers of objectives, require the consider-
ation and assimilation of more information (principally information in the form
of "trade-off" curves describing nonin ferior alternatives) than can be reason.
blu handled Ducturesse incompaction ably handled. Preferences incorporationethods, the alternative to generating
methods, particularly more sophisticate methods like the Geoffrion et.al method, require preference information (e.g .mar ginal rates of substitution) which may
be beyond the ability of the decision
maker to supply due either to problem
complexity or lack of technical understanding of the problem at hand.

In light of the above observations and
the current state of the art, it can be concluded that the multi-criteria opti-

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mization method selected to analyze proj ects in which the evaluation problem has the form of a vector mathematical pro gram must be selected in light of the prevailing decision making environment.
Where problems are small and a desire to know all noninferior alternatives prevails, methods such as the weighting method are appropriate. When adequate decision maker technical sophistication and time for interaction with the analyst exists, iterative preference incorporatio methods such as that due to Geoffrio t.al are appropriate.

ACKNOWLEDGMENT

The senior author would like to thank Professor
Jerry Cohon of Johns Hopkins University for his
brilliant lectures and textbook which provided
details of the numerical applications of the meth-
ods discussed.

FOOTNOTES

1 The MRS (marginal rate of substitution) of two objectives, as we shall point out, is the negative reciprocal of the ratio of w_i 's. When all w_i 's

are zero, it implies that all the MRS's of objectives are undetermined. In other words, there is a the undetermined. In other words, there in this case. this case.

2 The computational cost for applying ^a gen erating technique increases exponentially with the number of objectives .

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