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Dairy Farm Operating Trends

June 30, 2009



Creating New Horizons By Building Relationships and Exceeding Expectations

To Our Valued Clients and Other Friends in the Dairy Industry

The following pages contain the Moore Stephens Wurth Frazer and Torbet, LLP's Dairy Farm Operating Trends for the six months ended June 30, 2009.

The data is compiled from dairy operations in Southern California, the San Joaquin Valley, Kern County, Arizona, Idaho, New Mexico and the Panhandle with a combined milk production of over 1.7 billion pounds and more than 164,000 head of mature cows for the first six months of 2009.

This report includes a comparison of the results in the regions listed above for the six months ended June 30, 2009 both on a "per hundredweight of milk" basis and on a "per head" basis. Also included are selected financial ratios and other information for the period.

This publication is designed as a reference tool and a management aid for dairy farm managers and advisors. Moore Stephens Wurth Frazer and Torbet, LLP believes the information to be reliable, but is not responsible for errors in reported source information.

Our publication continues to be recognized as the top industry source for relevant dairy statistics. This report is provided to and widely utilized by dairy farmers, lending institutions, universities, colleges and other agribusiness industries.

We appreciate all of your past and present support and thank you for your continued reliance on Moore Stephens Wurth Frazer and Torbet, LLP. If you have any comments or questions, please contact Sharon A. Davis or Tim Gulling at our Brea office at (714) 990-1040 and Bob Matlick or Mike Edwards at our Visalia office at (559) 732-4135.

For more information regarding our firm, our Agribusiness department and our publication, please visit our website at <u>www.mswft.com</u>.

Sincerely,

Moore Stephens Worth Frazer and Torbet LLP

MOORE STEPHENS WURTH FRAZER AND TORBET, LLP Certified Public Accountants and Consultants

October 2009

DAIRY FARM OPERATING TRENDS

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COMPARISON BY AREA FOR THE SIX MONTHS ENDED JUNE 30, 2009 (BASED ON AVERAGE AMOUNTS PER HEAD)

		Southern Salifornia	Sa	n Joaquin Valley		Kern County
Income: Milk sales	\$	1,205	\$	1,145	\$	1,124
Calves and other	-	35		32		15
Total income	\$	1,240	\$	1,177	\$	1,139
Cost of operations: Feed:	•	000	•	000	•	200
Grain	\$	628 240	\$	696 354	\$	636 349
Hay and other	-	240		554		549
Total feed	\$	868	\$	1,050	\$	985
Labor, (including fringe costs)	\$	186	\$	158	\$	134
Herd replacement costs	\$	219	\$	139	\$	140
Other costs:						
Milk hauling	\$	48	\$	35	\$	33
State and association charges	Ŧ	21	Ŧ	24	Ŧ	21
Veterinary, breeding, testing, etc.		32		39		31
Supplies		66		58		50
Repairs and maintenance		41		46		55
Utilities		32		30		25
Occupancy costs		53		82		44
Depreciation - equipment		24		25		37
Interest		75		46		59
Miscellaneous		86		92		61
Total other costs	\$	478	\$	477	\$	416
Total cost of operations	\$	1,751	\$	1,824	\$	1,675
Net loss	\$	(511)	\$	(647)	\$	(536)

Arizona		ldaho		ew Mexico Panhandle		1	Your June 30, 2009 Amounts	
\$ 1,263 26	\$	1,175 25	\$	1,220 22	\$	1,147 11	\$	
\$ 1,289	\$	1,200	\$	1,242	\$	1,158	\$	
\$ 575 380	\$	643 427	\$	677 236	\$	600 235	\$	
\$ 955	\$	1,070	\$	913	\$	835	\$	
\$ 158	\$	173	\$	157	\$	162	\$	
\$ 164	\$	154	\$	124	\$	173	\$	
\$ 44 44 33 78 37 35 85 17 54 71	\$	25 22 43 86 63 21 44 42 57 77	\$	65 49 31 61 52 25 37 30 36 91	\$	55 27 34 56 37 28 49 40 62 63	\$	
\$ 498	\$	480	\$	477	\$	451	\$	
\$ 1,775	\$	1,877	\$	1,671	\$	1,621	\$	
\$ (486)	\$	(677)	\$	(429)	\$	(463)	\$	

COMPARISON BY AREA FOR THE SIX MONTHS ENDED JUNE 30, 2009 (BASED ON AVERAGE AMOUNTS PER HUNDREDWEIGHT OF MILK)

	Southern San Joaquin California Valley				Kern County		
Income:							
Milk sales	\$	11.06	\$	10.66	\$	11.26	
Calves and other		0.30		0.30		0.15	
Total income	\$	11.36	\$	10.96	\$	11.41	
Cost of operations: Feed:							
Grain	\$	5.77	\$	6.47	\$	6.38	
Hay and other	r	2.21	,	3.31		3.49	
Total feed	\$	7.98	\$	9.78	\$	9.87	
Labor, (including fringe costs)	\$	1.71	\$	1.47	\$	1.35	
Herd replacement costs	\$	2.01	\$	1.30	\$	1.41	
Other costs:							
Milk hauling	\$	0.44	\$	0.32	\$	0.33	
State and association charges		0.19		0.23		0.21	
Veterinary, breeding, testing, etc.		0.29		0.37		0.32	
Supplies		0.61		0.54		0.50	
Repairs and maintenance		0.39		0.43		0.55	
Utilities		0.29		0.28		0.25	
Occupancy costs Depreciation - equipment		0.49 0.22		0.76 0.23		0.44 0.37	
Interest		0.22		0.23		0.57	
Miscellaneous		0.78		0.45		0.61	
Total other costs	\$	4.39	\$	4.44	\$	4.16	
Total cost of operations	\$	16.09	\$	16.99	\$	16.79	
Net loss	\$	(4.73)	\$	(6.03)	\$	(5.38)	

Arizona		ldaho		w Mexico	lexico Panhandle		Your June 30, 2009 Amounts
\$ 11.38 0.22	\$	11.18 0.25	\$	12.39 0.22	\$	12.64 0.11	\$
\$ 11.60	\$	11.43	\$	12.61	\$	12.75	\$
\$ 5.18	\$	6.12	\$	6.88	\$	6.61	\$
 3.41		4.06		2.40		2.59	
\$ 8.59	\$	10.18	\$	9.28	\$	9.20	\$
\$ 1.43	\$	1.64	\$	1.59	\$	1.78	\$
\$ 1.48	\$	1.47	\$	1.26	\$	1.90	\$
\$ 0.40 0.40 0.30	\$	0.24 0.20 0.41	\$	0.66 0.50 0.31	\$	0.61 0.30 0.36	\$
0.30		0.41		0.62		0.50	
0.33		0.60		0.53		0.40	
0.31		0.20		0.26		0.31	
0.77		0.41		0.37		0.54	
0.16		0.40		0.31		0.44	
0.47		0.54		0.36		0.68	
 0.63		0.75		0.94		0.67	
\$ 4.47	\$	4.57	\$	4.86	\$	4.93	\$
\$ 15.97	\$	17.86	\$	16.99	\$	17.81	\$
\$ (4.37)	\$	(6.43)	\$	(4.38)	\$	(5.06)	\$

FOR THE SIX MONTHS ENDED JUNE 30, 2009 AND YEAR ENDED DECEMBER 31, 2008 SOUTHERN CALIFORNIA (BASED ON PER HUNDREDWEIGHT OF MILK BASIS)

	June 30, 2009			cember 31, 2008
Income: Milk sales Calves and other	\$	11.06 0.30	\$	17.22 0.28
Total income	\$	11.36	\$	17.50
Cost of operations: Feed: Grain Hay and other	\$	5.77 2.21	\$	7.33 3.36
Total feed	\$	7.98	\$	10.69
Labor, (including fringe costs)	\$	1.71	\$	1.90
Herd replacement costs	\$	2.01	\$	1.60
Other costs: Milk hauling State and association charges Veterinary, breeding, testing, etc. Supplies Repairs and maintenance Utilities Occupancy costs Depreciation - equipment Interest Miscellaneous	\$	0.44 0.19 0.29 0.61 0.39 0.29 0.49 0.22 0.69 0.78	\$	0.43 0.19 0.35 0.60 0.72 0.35 0.58 0.17 0.63 0.93
Total other costs	\$	4.39	\$	4.95
Total cost of operations	\$	16.09	\$	19.14
Net loss	\$	(4.73)	\$	(1.64)

SOUTHERN CALIFORNIA

			June 30, 2009	Dee	cember 31, 2008	
1.	Current Ratio		0.20 : 1		0.60 : 1	
2.	Debt Per Cow	\$	1,964	\$	1,291	
3.	Debt to Equity Ratio		10.58 : 1		1.98 : 1	
4.	Return on Total Assets		-11.1%		-6.9%	
5.	Loss per milking cow per month	\$	(101.35)	\$	(34.34)	
		1.	The current ra current liabili		sents current ass	sets divided by
		2.	•	e total he	ne total long-term erd size. Heifers t basis.	
		3.	Debt to equity total equity.	represer	nts the total debt	divided by the
		4.			ets represents th ets, stated at co	
		5.		x months	ow per month rep and year ended	

SOUTHERN CALIFORNIA

		June 30, 2009	De	December 31, 2008		cember 31, 2007
Income:						
Milk Sales	\$	11.06	\$	17.22	\$	18.46
Calves and other		0.30		0.28		0.23
Total income	\$	11.36	\$	17.50	\$	18.69
Total cost of anarationa:						
Total cost of operations: Feed	\$	7.98	\$	10.69	\$	8.31
Labor	Ψ	1.71	Ψ	1.90	Ψ	1.83
Herd replacement costs		2.01		1.60		1.24
Other costs		4.39		4.95		4.51
Total costs of operations	\$	16.09	\$	19.14	\$	15.89
Net income (loss)	\$	(4.73)	\$	(1.64)	\$	2.80
Cost of operations as a percentage of income		141.64%		109.37%		85.02%
Feed costs as a percentage of milk sales		72.15%		62.08%		45.02%
Net income (loss) per milking cow per month	\$	(101.35)	\$	(34.34)	\$	53.99

D	ecember 31, 2006	De	ecember 31, 2005	December 31, 2004	De	ecember 31, 2003
\$	12.25 0.48	\$	14.75 0.42	\$ 15.48 0.38	\$	12.17 0.17
\$	12.73	\$	15.17	\$ 15.86	\$	12.34
\$	6.90 1.86 1.05 4.30	\$	7.05 1.95 1.13 4.04	\$ 6.56 1.83 1.08 3.75	\$	6.11 1.66 1.30 3.41
\$	14.11	\$	14.17	\$ 13.22	\$	12.48
\$	(1.38)	\$	1.00	\$ 2.64	\$	(0.14)
	110.84%		93.41%	 83.35%		101.13%
	56.33%		47.80%	 42.38%		50.21%
\$	(33.82)	\$	18.33	\$ 48.78	\$	(7.34)

FOR THE SIX MONTHS ENDED JUNE 30, 2009 AND YEAR ENDED DECEMBER 31, 2008 SAN JOAQUIN VALLEY (BASED ON A PER HUNDREDWEIGHT OF MILK BASIS)

	June 30, 2009	Dec	ember 31, 2008
Income: Milk sales Calves and other	\$ 10.66 0.30	\$	16.84 0.14
Total income	\$ 10.96	\$	16.98
Cost of operations: Feed: Grain Hay and other	\$ 6.47 3.31	\$	6.83 2.55
Total feed	\$ 9.78	\$	9.38
Labor, (including fringe costs)	\$ 1.47	\$	1.54
Herd replacement costs	\$ 1.30	\$	1.19
Other costs: Milk hauling State and association charges Veterinary, breeding, testing, etc. Supplies Repairs and maintenance Utilities Occupancy costs Depreciation - equipment Interest Miscellaneous	\$ 0.32 0.23 0.37 0.54 0.43 0.28 0.76 0.23 0.43 0.85	\$	0.31 0.30 0.56 0.61 0.61 0.36 0.64 0.35 0.69 1.09
Total other costs	\$ 4.44	\$	5.52
Total cost of operations	\$ 16.99	\$	17.63
Net loss	\$ (6.03)	\$	(0.65)

SAN JOAQUIN VALLEY

			June 30, 2009	Dec	ember 31, 2008	
1.	Current Ratio		1.04:1		1.25 : 1	
2.	Debt Per Cow	\$	1,530	\$	1,581	
3.	Debt to Equity Ratio		1.76 : 1		1.30 : 1	
4.	Return on Total Assets		-13.2%		-2.4%	
5.	Loss per milking cow per month	\$	(133.83)	\$	(1.40)	
		1.	The current r current liabil	•	ents current assets	divided by
		2.		ge total her	e total long-term de d size. Heifers are basis.	
		3.	Debt to equit total equity.	y represen	ts the total debt div	ided by the
		4.			ts represents the n ets, stated at cost.	et income
		5.		x months a	w per month repres and year ended divi	

SAN JOAQUIN VALLEY

		June 30, 2009		December 31, 2008		December 31, 2007	
Income:							
Milk Sales	\$	10.66	\$	16.84	\$	18.48	
Calves and other	· ·	0.30		0.14		0.35	
Total income	\$	10.96	\$	16.98	\$	18.83	
Total cost of operations:							
Feed	\$	9.78	\$	9.38	\$	7.84	
Labor		1.47		1.54		1.44	
Herd replacement costs		1.30		1.19		1.04	
Other costs		4.44		5.52		5.03	
Total costs of operations	\$	16.99	\$	17.63	\$	15.35	
Net income (loss)	\$	(6.03)	\$	(0.65)	\$	3.48	
Cost of operations as a percentage of income		155.02%		103.83%		81.52%	
Feed costs as a percentage of milk sales		91.74%		55.70%		42.42%	
Net income (loss) per milking cow per month	\$	(133.83)	\$	(1.40)	\$	88.56	

	December 31, 2006	De	ecember 31, 2005	December 31, 2004	[December 31, 2003
\$	11.82 0.38	\$	14.45 0.25	\$ 15.30 0.42	\$	11.97 0.48
\$	12.20	\$	14.70	\$ 15.72	\$	12.45
\$	6.47 1.48 1.07 4.68	\$	6.64 1.41 1.00 4.13	\$ 6.72 1.40 1.08 4.00	\$	6.05 1.32 1.27 3.79
\$	13.70	\$	13.18	\$ 13.20	\$	12.43
\$	(1.50)	\$	1.52	\$ 2.52	\$	0.02
	112.30%		89.66%	83.97%		99.84%
	54.74%		45.95%	43.92%		50.54%
	JT./ T/0			70.32 /0		00.04 /0
\$	(27.19)	\$	31.96	\$ 82.13	\$	3.94

FOR THE SIX MONTHS ENDED JUNE 30, 2009 AND YEAR ENDED DECEMBER 31, 2008 KERN COUNTY (BASED ON A PER HUNDREDWEIGHT OF MILK BASIS)

	June 30, 2009	December 31, 2008		
Income: Milk sales Calves and other	\$ 11.26 0.15	\$	17.37 0.14	
Total income	\$ 11.41	\$	17.51	
Cost of operations: Feed: Grain Hay and other	\$ 6.38 3.49	\$	7.01 3.49	
Total feed	\$ 9.87	\$	10.50	
Labor, (including fringe costs)	\$ 1.35	\$	1.36	
Herd replacement costs	\$ 1.41	\$	1.25	
Other costs: Milk hauling State and association charges Veterinary, breeding, testing, etc. Supplies Repairs and maintenance Utilities Occupancy costs Depreciation - equipment Interest Miscellaneous	\$ 0.33 0.21 0.32 0.50 0.55 0.25 0.44 0.37 0.58 0.61	\$	0.35 0.25 0.29 0.50 0.51 0.36 0.55 0.34 0.52 0.93	
Total other costs	\$ 4.16	\$	4.60	
Total cost of operations	\$ 16.79	\$	17.71	
Net loss	\$ (5.38)	\$	(0.20)	

			June 30, 2009	Dec	cember 31, 2008	
1.	Current Ratio		1.48 : 1		1.84 : 1	
2.	Debt Per Cow	\$	2,037	\$	1,966	
3.	Debt to Equity Ratio		0.95 : 1		1.01 : 1	
4.	Return on Total Assets		-7.3%		-0.6%	
5.	Loss per milking cow per month	\$	(117.89)	\$	(1.22)	
		1.	The current current liabi	-	sents current as	sets divided by
		2.		ge total he	e total long-term rd size. Heifers basis.	
		3.	Debt to equi total equity.	ty represen	its the total debt	divided by the
		4.			ets represents thets, stated at co	
		5.		six months	w per month rep and year ended	presents the net divided by

KERN COUNTY

KERN COUNTY

	June 30, 2009	December 31, 2008	De	cember 31, 2007
Income:				
Milk Sales Calves and other	\$ 11.26 0.15	\$ 17.37 0.14	\$	18.53 0.35
Total income	\$ 11.41	\$ 17.51	\$	18.88
Total cost of operations: Feed Labor Herd replacement costs Other costs	\$ 9.87 1.35 1.41 4.16	\$ 10.50 1.36 1.25 4.60	\$	7.89 1.33 1.19 4.31
Total costs of operations	\$ 16.79	\$ 17.71	\$	14.72
Net income (loss)	\$ (5.38)	\$ (0.20)	\$	4.16
Cost of operations as a percentage of income	147.15%	101.14%		77.97%
Feed costs as a percentage of milk sales	87.66%	60.45%		42.58%
Net income (loss) per milking cow per month	\$ (117.89)	\$ (1.22)	\$	84.69

De	ecember 31, 2006	
\$	12.21 0.31	
\$	12.52	
\$	6.89 1.37 1.21 3.92	
\$	13.39	
\$	(0.87)	
	106.95%	
	56.43%	
\$	(21.76)	

FOR THE SIX MONTHS ENDED JUNE 30, 2009 AND YEAR ENDED DECEMBER 31, 2008 ARIZONA (BASED ON A PER HUNDREDWEIGHT OF MILK BASIS)

	June 30, 2009	De	ecember 31, 2008
Income: Milk sales Calves and other	\$ 11.38 0.22	\$	18.11 0.30
Total income	\$ 11.60	\$	18.41
Cost of operations: Feed: Grain Hay and other	\$ 5.18 3.41	\$	6.31 2.76
Total feed	\$ 8.59	\$	9.07
Labor, (including fringe costs)	\$ 1.43	\$	1.59
Herd replacement costs	\$ 1.48	\$	1.72
Other costs: Milk hauling State and association charges Veterinary, breeding, testing, etc. Supplies Repairs and maintenance Utilities Occupancy costs Depreciation - equipment Interest Miscellaneous	\$ 0.40 0.40 0.30 0.70 0.33 0.31 0.77 0.16 0.47 0.63	\$	0.38 0.59 0.40 0.72 0.56 0.40 0.53 0.28 0.98 0.80
Total other costs	\$ 4.47	\$	5.64
Total cost of operations	\$ 15.97	\$	18.02
Net income (loss)	\$ (4.37)	\$	0.39

ARIZONA

			June 30, 2009	Dec	ember 31, 2008	
1.	Current Ratio		0.44:1		0.48 : 1	
2.	Debt Per Cow	\$	1,857	\$	2,476	
3.	Debt to Equity Ratio		3.81 : 1		2.44 : 1	
4.	Return on Total Assets		-11.5%		0.9%	
5.	Income (loss) per milking cow per month	\$	(102.04)	\$	5.99	
			current liabil	ties.	ents current assets o e total long-term deb	-
		£.	•	ge total her	d size. Heifers are i	
		3.	Debt to equit total equity.	y represen	ts the total debt divid	ded by the
		4.			ts represents the ne ets, stated at cost.	et income
		5.		or the six n	nilking cow per mont nonths and year end s.	

ARIZONA

		June 30, 2009	De	December 31, 2008		cember 31, 2007
Income:						
Milk Sales	\$	11.38	\$	18.11	\$	19.87
Calves and other	-	0.22		0.30		0.40
Total income	\$	11.60	\$	18.41	\$	20.27
Total cost of operations:						
Feed	\$	8.59	\$	9.07	\$	7.85
Labor		1.43		1.59		1.54
Herd replacement costs		1.48		1.72		1.78
Other costs	-	4.47		5.64		5.73
Total costs of operations	\$	15.97	\$	18.02	\$	16.90
Net income (loss)	\$	(4.37)	\$	0.39	\$	3.37
Cost of operations as a percentage of income		137.67%		97.88%		83.37%
Feed costs as a percentage of milk sales		75.48%		50.08%		39.51%
Net income (loss) per milking cow per month	\$	(102.04)	\$	5.99	\$	64.56

De	ecember 31, 2006	De	cember 31, 2005	December 31, 2004	D	ecember 31, 2003
\$	12.92 0.40	\$	15.25 0.50	\$ 16.06 0.55	\$	12.30 0.33
\$	13.32	\$	15.75	\$ 16.61	\$	12.63
\$	6.28 1.39 1.42 5.56	\$	6.51 1.40 1.64 4.93	\$ 6.35 1.36 1.63 4.41	\$	5.91 1.29 1.68 4.24
\$	14.65	\$	14.48	\$ 13.75	\$	13.12
\$	(1.33)	\$	1.27	\$ 2.86	\$	(0.49)
	109.98%		91.94%	82.78%		103.88%
	48.61%		42.69%	 39.54%		48.05%
\$	(22.53)	\$	37.37	\$ 65.39	\$	(1.06)

FOR THE SIX MONTHS ENDED JUNE 30, 2009 AND YEAR ENDED DECEMBER 31, 2008 IDAHO (BASED ON A PER HUNDREDWEIGHT OF MILK BASIS)

	June 30,		December	
		2009		2008
Income:				
Milk sales	\$	11.18	\$	18.15
Calves and other		0.25		0.18
Total income	\$	11.43	\$	18.33
Cost of operations:				
Feed:	¢	0.40	¢	F 07
Grain Hay and other	\$	6.12 4.06	\$	5.87 3.22
		4.00		0.22
Total feed	\$	10.18	\$	9.09
Labor, (including fringe costs)	\$	1.64	\$	1.65
Herd replacement costs	\$	1.47	\$	1.16
Other costs:				
Milk hauling	\$	0.24	\$	0.31
State and association charges		0.20		0.28
Veterinary, breeding, testing, etc.		0.41		0.39
Supplies		0.82		0.75
Repairs and maintenance Utilities		0.60 0.20		0.67 0.23
Occupancy costs		0.41		0.23
Depreciation - equipment		0.40		0.37
Interest		0.54		0.60
Miscellaneous		0.75		0.81
Total other costs	\$	4.57	\$	4.85
Total cost of operations	\$	17.86	\$	16.75
Net income (loss)	\$	(6.43)	\$	1.58

Aŀ	ЧO

			June 30, 2009	Dee	cember 31, 2008		
1. Cur	rent Ratio		0.66 : 1		1.45 : 1		
2. Deb	t Per Cow	\$	2,000	\$	1,792		
3. Deb	t to Equity Ratio		2.26 : 1		1.34 : 1		
4. Ret	urn on Total Assets		-11.8%		5.5%		
	ome (loss) per milking per month	\$	(130.35)	\$	42.46		
		1.	The current current		sents current assets divided b		
		 Debt per cow equals the total long-term debt divide by the average total herd size. Heifers are included on a mature equivalent basis. 					
		3.	Debt to equi total equity.	ty represer	nts the total debt divided by the		
		4.			ets represents the net income ets, stated at cost.		
		5.	represents t	he net inco	milking cow per month me (loss) for the six months d by the total milking cows.		

IDAHO

		-		December 31, 2008		cember 31, 2007
Income:						
Milk Sales	\$	11.18	\$	18.15	\$	18.07
Calves and other	-	0.25		0.18		0.43
Total income	\$	11.43	\$	18.33	\$	18.50
Total cost of operations:						
Feed	\$	10.18	\$	9.09	\$	7.37
Labor		1.64		1.65		1.55
Herd replacement costs		1.47		1.16		1.31
Other costs	-	4.57		4.85		4.46
Total costs of operations	\$	17.86	\$	16.75	\$	14.69
Net income (loss)	\$	(6.43)	\$	1.58	\$	3.81
Cost of operations as a percentage of income		156.26%		91.38%		79.41%
Feed costs as a percentage of milk sales		91.06%		50.08%		40.79%
Net income (loss) per milking cow per month	\$	(130.35)	\$	42.46	\$	95.04

De	ecember 31, 2006	De	ecember 31, 2005	December 31, 2004		
\$	12.15 0.35	\$	14.18 0.48	\$ 15.09 0.22	\$	12.04 0.18
\$	12.50	\$	14.66	\$ 15.31	\$	12.22
\$	6.11 1.43 1.37 4.11	\$	6.09 1.45 1.17 3.94	\$ 6.01 1.40 1.35 4.05	\$	5.38 1.30 1.32 3.58
\$	13.02	\$	12.65	\$ 12.81	\$	11.58
\$	(0.52)	\$	2.01	\$ 2.50	\$	0.64
	104.16%		86.29%	 83.67%		94.76%
	50.29%		42.95%	39.83%		44.68%
\$	(11.16)	\$	42.08	\$ 56.97	\$	13.48

FOR THE SIX MONTHS ENDED JUNE 30, 2009 AND YEAR ENDED DECEMBER 31, 2008 NEW MEXICO (BASED ON A PER HUNDREDWEIGHT OF MILK BASIS)

	June 30, 2009	Dec	December 31, 2008		
Income: Milk sales Calves and other	\$ 12.39 0.22	\$	17.92 0.29		
Total income	\$ 12.61	\$	18.21		
Cost of operations: Feed: Grain Hay and other	\$ 6.88 2.40	\$	6.76 2.46		
Total feed	\$ 9.28	\$	9.22		
Labor, (including fringe costs)	\$ 1.59	\$	1.58		
Herd replacement costs	\$ 1.26	\$	1.20		
Other costs: Milk hauling State and association charges Veterinary, breeding, testing, etc. Supplies Repairs and maintenance Utilities Occupancy costs Depreciation - equipment Interest Miscellaneous	\$ 0.66 0.50 0.31 0.62 0.53 0.26 0.37 0.31 0.36 0.94	\$	0.75 0.38 0.39 0.52 0.59 0.30 0.40 0.29 0.50 0.99		
Total other costs	\$ 4.86	\$	5.11		
Total cost of operations	\$ 16.99	\$	17.11		
Net income (loss)	\$ (4.38)	\$	1.10		

NEW MEXICO

			June 30, 2009	D	ecember 31, 2008	
1. C	Current Ratio		0.78 : 1		1.22 : 1	
2. C	Debt Per Cow	\$	1,115	4	5 1,027	
3. E	Debt to Equity Ratio		0.91 : 1		1.08 : 1	
4. F	Return on Total Assets		-8.1%		4.0%	
	Net income (loss) per milking cow per month	\$	(92.70)	9	\$ 41.90	
		1.	The current current liab		esents current ass	ets divided by
		2.		age total h	the total long-term herd size. Heifers a nt basis.	
		3.	Debt to equ total equity.	ity repres	ents the total debt	divided by the
		4.			sets represents the ssets, stated at cos	
		5.	represents t	he net inc	r milking cow per n come (loss) for the ed by the total milk	six months

NEW MEXICO

					cember 31, 2007
Income:					
Milk Sales	\$ 12.39	\$	17.92	\$	18.62
Calves and other	 0.22		0.29		0.60
Total income	\$ 12.61	\$	18.21	\$	19.22
Total cost of operations:					
Feed	\$ 9.28	\$	9.22	\$	7.57
Labor	1.59		1.58		1.63
Herd replacement costs	1.26		1.20		1.19
Other costs	 4.86		5.11		5.20
Total costs of operations	\$ 16.99	\$	17.11	\$	15.59
Net income (loss)	\$ (4.38)	\$	1.10	\$	3.63
Cost of operations as a percentage of income	134.73%		93.96%		81.11%
Feed costs as a percentage of milk sales	74.90%		51.45%		40.66%
Net income (loss) per milking cow per month	\$ (92.70)	\$	41.90	\$	93.36

De	ecember 31, 2006	De	ecember 31, 2005	December 31, 2004	De	ecember 31, 2003
\$	11.86 0.65	\$	13.78 0.49	\$ 14.79 0.40	\$	11.79 0.39
\$	12.51	\$	14.27	\$ 15.19	\$	12.18
\$	6.24 1.52 1.17 4.30	\$	6.31 1.52 1.09 4.26	\$ 6.32 1.50 1.37 3.69	\$	5.89 1.46 1.53 3.41
\$	13.23	\$	13.18	\$ 12.88	\$	12.29
\$	(0.72)	\$	1.09	\$ 2.31	\$	(0.11)
	105.76%		92.36%	 84.79%		100.90%
	52.61%		45.79%	42.73%		49.96%
\$	(7.28)	\$	25.79	\$ 55.56	\$	(1.40)

FOR THE SIX MONTHS ENDED JUNE 30, 2009 AND YEAR ENDED DECEMBER 31, 2008 PANHANDLE (BASED ON A PER HUNDREDWEIGHT OF MILK BASIS)

	June 30, 2009	December 31, 2008
Income: Milk sales Calves and other	\$ 12.64 0.11	\$ 19.11 0.09
Total income	\$ 12.75	\$ 19.20
Cost of operations: Feed: Grain Hay and other	\$ 6.61 2.59	\$ 6.24 2.67
Total feed	\$ 9.20	\$ 8.91
Labor, (including fringe costs)	\$ 1.78	\$ 1.77
Herd replacement costs	\$ 1.90	\$ 1.71
Other costs: Milk hauling State and association charges Veterinary, breeding, testing, etc. Supplies Repairs and maintenance Utilities Occupancy costs Depreciation - equipment Interest Miscellaneous	\$ 0.61 0.30 0.36 0.62 0.40 0.31 0.54 0.44 0.68 0.67	\$ 0.77 0.32 0.41 0.69 0.48 0.27 0.66 0.34 0.85 0.90
Total other costs	\$ 4.93	\$ 5.69
Total cost of operations	\$ 17.81	\$ 18.08
Net income (loss)	\$ (5.06)	\$ 1.12

PANHANDLE

			June 30, 2009	De	ecember 31, 2008
1.	Current Ratio		0.52 : 1		0.83 : 1
2.	Debt Per Cow	\$	2,256	\$	1,930
3.	Debt to Equity Ratio		2.80 : 1		2.13 : 1
4.	Return on Total Assets		-8.1%		3.3%
5.	Income (loss) per milking cow per month	\$	(92.91)	\$	19.04
		1.	The curren current liab	•	esents current assets divided by
		2.	•	age total h	he total long-term debt divided erd size. Heifers are included nt basis.
		3.	Debt to equ total equity		ents the total debt divided by the
		4.			sets represents the net income sets, stated at cost.
		5.		ome (loss) f	milking cow per month represents for the six months and year ended lking cows.

PANHANDLE

	June 30, 2009	De	December 31, 2008		December 31, 2007	
Income:						
Milk Sales	\$ 12.64	\$	19.11	\$	20.01	
Calves and other	0.11		0.09		0.27	
Total income	\$ 12.75	\$	19.20	\$	20.28	
Total cost of operations:						
Feed	\$ 9.20	\$	8.91	\$	7.50	
Labor	1.78		1.77		1.66	
Herd replacement costs	1.90		1.71		1.79	
Other costs	 4.93		5.69		6.18	
Total costs of operations	\$ 17.81	\$	18.08	\$	17.13	
Net income (loss)	\$ (5.06)	\$	1.12	\$	3.15	
Cost of operations as a percentage of income	139.69%		94.17%		84.47%	
Feed costs as a percentage of milk sales	72.78%		46.62%		37.48%	
Net income (loss) per milking cow per month	\$ (92.91)	\$	19.04	\$	82.81	

D	ecember 31, 2006	
\$	12.63 0.49	
\$	13.12	
\$	5.84 1.41 1.62 5.24	
\$	14.11	
\$	(0.99)	
	107.55%	
	46.24%	
\$	(14.35)	

EXPLANATION OF INCOME AND COST FACTORS

Basis of presentation	Information is included both on a "per head" basis and a "per hundredweight of milk" basis. The "per head" statistics are based on the total average number of milking and dry cows in a herd for the period. The Panhandle region includes the triangle from Clovis, New Mexico to Amarillo to Lubbock, Texas.
Milk sales	Includes milk income, quality and production bonuses, patronage dividends, USDA program payments, and milk futures.
Calves and other income	This is primarily composed of the sale of calves, heifers, other livestock and equipment, and miscellaneous other income.
Feed	Grain includes all minerals and BST expense.
Labor	Includes wages and fringe costs such as payroll taxes, workers' compensation insurance, medical insurance, union benefits, etc. Compensation to owner-employees or partners is not included.
Herd replacement cost	Represents the difference between the actual price paid for purchased cows (or estimated cost of self-raised cows) at the time the cows were added to the milking herd less the sales price received for cows disposed of. This difference is amortized over the productive life of the cows.
Occupancy cost	Includes property taxes and depreciation of buildings on owner occupied facilities, rent paid and depreciation of improvements on leased facilities. It does not include interest paid on real property.
Miscellaneous cost	Includes auto, truck and fuel expenses, insurance, professional fees, quality penalties and other dairy expenses not specifically classified in another category.
Net income	Is stated before a provision for income taxes or a return on the dairy owner's investment.

OUR FIRM AND THE DAIRY INDUSTRY

Moore Stephens Wurth Frazer and Torbet, LLP has been associated with the dairy industry since the early 1950's. At that time, many immigrants from Europe were arriving in California's "Dairy Valley" and establishing their farming operations. These early dairies averaged 50 cows and the families provided most of the labor.

Moore Stephens Wurth Frazer and Torbet, LLP's partners, situated in "Dairy Valley", were instrumental in the creation of federal and state laws to help dairymen. We have consistently supported pro-agricultural organizations in their efforts to help shape policy and better the living and working environments for dairy families.

As development expanded in the dairy farming area, our firm helped many dairies relocate throughout California and other Western states. Many families we are servicing now have their third generation stepping into the operation's management. We have grown with these families into their multiple operations, often totaling 10,000 cows or more. Today, Moore Stephens Wurth Frazer and Torbet, LLP has clients in California, Arizona, Texas, New Mexico, Colorado, Idaho, Nevada, Oregon, Washington, Nebraska, Kansas, Wisconsin, Iowa, and South Dakota. Also, we actively consult with many dairies throughout the United States.

As we look to the future, the trend towards more efficiently operated dairies will continue. Along with this trend, the dairy industry is facing continued challenges in its expansion and relocation activities including the ability to construct new dairies. The dairy industry brings many jobs to an area and allows associated businesses to grow and flourish. This creates further conflict between the local communities and the environmentalists.

The environmental issues are extremely important and the dairies need to monitor and control the impact on the surrounding community including air quality, water quality and odor issues. The regulatory controls and enforcement will continue to impact the dairies in the future.

Dairy producers face volatility in many facets of their business. Milk pricing and feed market updates can be monitored daily by producers via the CME website boards. Making the correct market decision with respect to milk and feed pricing are crucial to the successful operations of any facility. These decisions to contract any pricing of commodities often carry substantial risk/reward to the producers operation.

As we are well into 2009, this year is turning out to be one of the worst years economically for the dairy industry in history. As milk prices are at or below support levels, input costs continue to exceed income levels creating financial hardship on all producers. This trend may unfortunately continue until milk supply and demand become more adequately aligned with one another, along with increased sales from exports, and decreased feed costs.

All of these factors culminate in a substantial amount of capital required to maintain a dairy farm and will put increasing pressure on dairy operators to make critical financial decisions. Moore Stephens Wurth Frazer and Torbet, LLP will be instrumental in providing the assistance needed to make these decisions.

We are proud of our dairy clients' social, political and charitable contributions to their communities.

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