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MINUTES OF THE ANNUAL BUSINESS MEETING

Northeastern Agricultural and Resource Economics Association June 25, 1985

The Annual Business Meeting of the Northeastern Agricultural and Resource Economics Association was called to order at 3:30 P.M. at the University of Massachusetts, Amherst, Massachusetts by President Virgil Norton.

The minutes of the August 7, 1984 Annual Meeting were approved as printed and distributed to the membership in Vol. 13, No. 2, October, 1984 Issue of the *Journal of the Northeastern Agricultural and Resource Economics Association*.

Secretary-Treasurer's Report

Mary Templeton, Secretary-Treasurer, reported income of \$11,771.52 (membership dues, page charges) plus \$5,827.16 beginning balance for a total income of \$17,598.68 and expenses of \$16,033.45 (Journal printing costs, awards, officers expenses), leaving a cash balance of \$1,565.23 plus \$4,275.95 accounts receivable for total assets of \$5,841.18 as of June 25, 1985.

Membership Report

Mary Templeton, Secretary-Treasurer, presented the following membership report as of June 20, 1985: 323 regular members, 54 student members, 32 Honorary Life members and 9 Distinguished members for a total membership of 409.

Editor's Report

Cleve Willis, Editor, reported that the Spring Issue of the Journal was in the process of being distributed. He stated that 12 papers had been submitted for the October Issue of the Journal and were being reviewed. He then reported that the new members of the Editorial Board are as follows: Daymen Thatch, Rutgers University; John Gates, University of Rhode Island; and Steve Hastings, University of Delaware. The Editor announced that Journal articles are accepted throughout the year.

Auditor's Report

Dennis Smith presented the Auditor's Report. The financial report submitted to the membership at this meeting was found to be true and accurate of the items in the accounting records and bank statements of Mary E. Templeton, Treasurer for the Northeastern Agricultural and Resource Economics Association as of June 3, 1985.

Historian's Report

Historian Irving F. Fellows reported the following:

Our roots trace to the New England Research Council on Marketing and Food Supply which was founded in 1922 and continued until 1955. This Council was organized "to stimulate and coordinate the studies of economic problems connected with the supply of foods and other agricultural products of New England." It was sponsored by the Agricultural Experiment Stations of the New England states and the Bureau of Agricultural Economics of the U.S.D.A.

Once the Council was functioning, a director from one of the state experiment stations was elected annually as chairman but usually served for several years. Operations of the Council to accomplish its goals were directed by an executive secretary. Fred Waugh, Ronald Mighell, Ray Bressler, and Alden Manchester were some of the secretaries you might have known. Annual meetings were held with published proceedings. Records of the Council's leadership and activities are quite complete. When sponsorship of the Council by the B.A.E. was terminated, the New England Agricultural Economic Council was developed in 1955 and continued until 1970. This organization continued and broadened the goals of the original council and served as a professional society for agricultural economists in the area and the Economic Research Service of U.S.D.A. and also included the Eastern and Maritime provinces of Canada. A chairman was elected at annual meetings, proceedings of which were published.

From 1970 through 1984, long time objectives were achieved with the organization of the Northeastern Agricultural Economic Council to broaden its geographic representation to the 12 Northeastern states and the District of Columbia, to continue the long term objectives of its predecessor organizations, and to affiliate with American Agricultural Economics Association as a regional entity. Meetings were held annually, several times in conjunction with annual meetings of the A.A.E.A. A chairman was elected at the N.A.E.C. meetings and a journal of the society was published several times each year, one of which was a proceedings issue. I have been asked to develop a complete listing of the chairmen who have served these organizations and to collect and bind the important publications. There are a few gaps in this information and I am asking for your help.

Specifically, we have been unable to locate the 1961 and 1962 Proceedings Issues and have likewise been unable to determine who served as chairman of the Council during the 1959-60 and 1960-61 terms.

Nominations Committee Report

The Nominations Committee, Lee Day, Chairman; Alan Kezis, Wayne Schutjer, placed the names of James Dunn, Pennsylvania State University and Steve Hastings of University of Delaware in nomination for the office of President-Elect. President Norton called for nominations from the floor. There being no nominations from the floor, it was moved and seconded that nominations be closed.

The Nominations Committee placed the names of Lynn Fife, University of Vermont, and Mary Templeton, West Virginia University in nomination for Secretary-Treasurer. President Norton called for nominations from the floor. There being no nominations from the floor, it was moved and seconded that nominations be closed.

President Norton appointed Billy Lessley and Wally Dunham to serve as Tellers for the election.

Selected Papers and Symposia Committee Report

Marilyn Altobello, Chairman, Selected Papers and Symposium Committee, reported that 34 papers and 2 symposia proposals were submitted. Each paper submitted was reviewed by three anonymous reviewers. Twenty-seven papers and two symposia were selected for presentation. Chairman Altobello encouraged the authors to submit a 100 word abstract to Cleve Willis for publication in NAREA Journal.

Master's Thesis Awards Committee Report

James Shortle, Chairman of NAREA Masters Thesis Award Committee, reported that the Committee was very pleased with the eleven (11) theses submitted from six Universities. The Committee consisted of six members. Each thesis was read by all six members. There was nearly a consensus on the evaluation of the theses.

The awards that were presented at the Awards Session of the Annual Meeting are as follows:

A. Outstanding Thesis Award recipient:

Harry L. Vroomen, Department of Agricultural Economics and Rural Sociology, The Pennsylvania State University, for "An Econometric Analysis of the Effects of U.S. Sugar Policy on Domestic Sugar and High Fructose Corn Syrup Markets." The Chairman of his Thesis Committee was James W. Dunn.

B. Award of Merit recipients:

1. Gilbert Elliott Metcalf, Department of Agricultural and Resource Economics, University

of Massachusetts, for "Electroplating Firm Response to Environmental Policy: A Process Analysis Approach." The Chairman of his Thesis Committee was Cleve E. Willis.

2. George Rizopoulos, Department of Agricultural and Resource Economics, University of Massachusetts, for "An Evaluation of Alternative Decision-Making Models: Case Study of a Fresh Market Vegetable Farm in Massachusetts." The Chairman of his Thesis Committee was Bernard J. Morzuch.

3. Robbin A. Shoemaker, Department of Agricultural and Resource Economics, University of Maryland, for "Productivity and Technological Change in U.S. Agriculture: A Decomposition Analysis, 1950-1980." The Chairman of his Thesis Committee was Tim T. Phipps.

Undergraduate Liaison Committee Report

Donald Marion, Chairman, announced that a luncheon meeting was scheduled for Wednesday to determine the various methods of promoting undergraduate participation in the NAREA Association.

Undergraduate Essay Awards Committee Report

Dennis K. Smith, Chairman, indicated that the Committee members were somewhat disappointed by the low number of papers (2) received for the Contest. However, the majority of the members felt that the Contest is very worthwhile and should be continued. Suggestions for next year included earlier announcement (Fall Semester), more departmental promotion, and the awarding of second and third place awards to increase student incentives.

At the awards session the award for the outstanding undergraduate essay was presented to Lewis W. Jett, West Virginia University, for his paper entitled, "An Analysis of the Potential for Increased Direct Marketing of Small Fruits and Vegetables for Three West Virginia Counties." Lewis received a \$100 cash prize, a certificate, and his paper will be published in the NJARE.

A Certificate of Merit for his undergraduate essay was presented to:

Tony LaCasse, University of New Hampshire, for his paper entitled, "Structural Changes in the Regional Economy of the Machine Too! Triangle of Claremont, New Hampshire and Springfield-Windsor, Vermont."

Distinguished and Honorary Life Member Award Report

Johannes Delephendahl, Chairman, Robert L. Christensen and George Frick, Awards Committee, reported that Fred Sargent received the Honorary Life Member Award and that Cleve Willis and Bernard Stanton were recipients of the Distinguished

Member Award. These awards were presented to the above individuals at the special awards session,

Finance Committee Report

Lee Day, Chairman, reported that he and members Dave Storey and Neil Pelsue were recommending that the regular annual membership dues be increased by \$5.00 to \$15.00 effective January 1, 1986 in order to maintain an adequate cash flow balance. Lee Day moved to increase regular dues \$5.00. It was seconded by Neil Pelsue and the motion was passed by the membership.

By-Law Changes

President Norton indicated that at the 1984 Annual Business Meeting, the membership voted to establish a Finance Committee to be chaired by the Immediate Past President. However, Article III, Section 3, was not changed to reflect this new duty of the Immediate Past President. The following By-Law change was proposed to have this Article consistent with the duties of the Immediate Past President as specified elsewhere in the By-Laws:

ARTICLE III. Section 3, Duties of Officers (third sentence): (add portion between the []). The Immediate Past President shall advise the President and President-Elect and serve as provided for Article III, Sections 1,5(c), [and 5(f>)].

A motion was made, seconded and passed by the membership to accept the proposed By-Law change.

President Norton also noted that those NAREA Committees that function year after year are specified as Standing Committees. The names of these committees along with how members are to be appointed and the Committee responsibilities are listed in Article III, Section 5 of the By-Laws. Although the Nominating Committee and the Audit Committee do function each year, they are not listed as Standing Committees, therefore, to establish these two Committees as Standing Committees a motion was made by Lee Day, seconded by Don Epp and passed by the membership to add:

Subsection (g). Nominating Committee Article III, Section 5. The Nominating Committee shall be comprised of the Immediate Past President and two members appointed by the President. The Committee shall be chaired by the Immediate Past President. The Committee shall be responsible for developing a slate of nominees consisting of two candidates for each office to be elected by the membership.

Subsection (h). Audit Committee Article III, Section 5. The Audit Committee shall be comprised of three members appointed by the President. All members of the Committee shall be located at the same institution as the Secretary-Treasurer. The Committee shall be chaired by the Chairperson of

that Agricultural Economics Department or its equivalent. The committee shall be responsible for certifying to the Association the accuracy of the record of receipts and expenditures and that all expenditures are consistent with the Constitution and By-Laws of the Association.

Since Subsection (g) was added to Article III, Section 5, it was necessary to change Article III, Section 3 to reflect this new duty of the Immediate Past President to add the portion between []. The Immediate Past President shall advise the President and President-Elect and serve as provided for in Article III, Sections 1,5(c), 5(f), and [5(g)J. A motion was moved by John Foster and seconded and passed to accept the By-Law change.

Also, since Subsections (g) and (h) are added to Article III, Section 5, it was necessary to change Article III, Section 4 which states that the Executive Committee shall appoint a special Nominating Committee and a special Audit Committee. A motion was made by John Foster, seconded and passed by the membership to delete the last sentence in Article III, Section 4. Duties of the Executive Committee: The Executive Committee shall conduct the affairs of the Association between Annual Meetings and decisions shall be by majority vote of those present and voting. [Prior to the Annual Meeting, the Executive Committee shall appoint a special nominating committee of three and a special Audit Committee of two from the membership.]

The Membership Participation Committee recommended that the number of individuals on the Executive Committee be reduced; that this new structure include the officers currently specified in the By-Laws as being on the Executive Committee, and six elected Directors. Gerald Cole made a motion to add words between the [] to Article III, Section 1, Officers: Officers of the Association shall comprise the President [six directors], the President-Elect, the Immediate Past President, the Secretary-Treasurer, the Editor of the Journal, the Editor-Elect, and the Historian. These officers shall serve without compensation from the Association. The President-Elect [and two Directors] shall be elected annually. The motion was seconded by M. Kottke and passed by the membership.

Edmund Jansen moved that the proposed wording of six Directors be changed from 6 to 14, this motion to amend was seconded and defeated by the membership.

Gerald Cole made a motion to change Article III, Section 2, Executive Committee as follows: The Executive Committee of the Association shall consist of the President, the President-Elect, the Immediate Past President, the Secretary-Treasurer, the Editor [and six Directors]. Two Directors will be elected from the six New England states and the Maritime Provinces; two will be elected from the combined states of New York, New Jersey and Delaware; and two will be elected from the combined states of Pennsylvania, Maryland, West Vir-

ginia and the District of Columbia. The six Directors shall serve three-year, staggered terms with each of the Subregions represented by two Directors. In the initial election, the two elected with the most votes will serve three year terms; the next two, two year terms; and the next two, one year terms. A representative from the U.S.D.A., as jointly agreed upon by the other remaining members of the Executive Committee and appropriate officers of the U.S.D.A., shall serve in an Ex-Of-ficio, non-voting capacity. The President and the Secretary-Treasurer of the Association shall fill the same offices on the Executive Committee. The Executive Committee members shall serve without compensation from the Association. The motion was seconded.

B. Morzuch, moved to amend the motion that no more than one (1) Director shall serve from any State. The motion to amend was seconded and passed by the membership.

Wally Dunham moved and it was seconded to amend the motion to strike the following: Two Directors will be elected from the six New England states and the Maritime Provinces; two will be elected from the combined states of New York, New Jersey and Delaware; and two will be elected from the combined states of Pennsylvania, Maryland, West Virginia and the District of Columbia, (and the last part of the following sentence in brackets). The six Directors shall serve three year staggered terms [with each of the Subregions represented by two Directors]. Also, to substitute the words that six Director offices will be elected from the entire NAREA membership. The motion to amend was passed by the membership.

Walter Armbruster moved to amend the motion and seconded by Neil Pelsue to select an Industry representative to serve in an Ex-Officio, non-voting capacity. The amendment was passed by the membership.

The original motion as amended 3 times and reading as follows, was voted upon and passed by the membership—

The Executive Committee of the Association shall consist of the President, the President-Elect, the Immediate Past-President, the Secretary-Treasurer, the Editor and six Directors. No more than one Director shall serve from any state. The six Director offices will be elected from the entire membership. The six Directors shall serve three-year staggered terms. In the initial election the two elected with the most votes will serve three year terms; the next two, two year terms; and the next two, one year terms. A representative from the U.S.D.A. as jointly agreed upon by the other members of the Executive Committee and appropriate officers of the U.S.D.A. shall be appointed annually to serve in an Ex-Officio, non-voting capacity. An Industry Representative, as jointly agreed upon by the other members of the Executive Committee, shall be appointed annually to serve in an Ex-Officio, non-voting capacity. The President and the

Secretary-Treasurer of the Association shall fill the same offices on the Executive Committee. The Executive Committee members shall serve without compensation from the Association.

Since the membership voted to change the Executive Committee, a motion was made by Lee Day and seconded to change the wording of Article V, Section 2, Election of Officers: The Special Nominating Committee shall report and nominate two candidates for each office to be elected by the membership. Any member may nominate additional candidates. Vote shall be by secret ballot.

The Election by Mail Ballot Committee, Daymen Thatch, Steve Reilings, Lynn Fife and Don Epp, Chairman, recommended that the election of officers be carried out by mail ballot rather than at the Annual Business Meeting. A motion was made by Don Epp and it was seconded to change Article V, Section 2, Election of Officers, as follows: The Nominating Committee shall nominate two candidates for each office to be elected by the membership. Vote shall be by secret mail ballot. A majority of those members submitting valid ballots is sufficient to elect an Officer. The ballot will be designed to allow members a write-in vote for an individual for each office other than the Nominating Committee nominations. The Nominating Committee shall serve as Tellers and report the results of the election at the Annual Business Meeting. It was moved by P. Geoffrey Alien to strike the third sentence and substitute the following: The candidate for each office receiving the most votes shall be elected. The motion as once amended and now reading—"The Nominating Committee shall nominate two candidates for each office to be elected by the membership. The candidate for each office receiving the most votes shall be elected. The ballot will be designed to allow members a write-in vote for an individual for each office other than the Nominating Committee nominations. The Nominating Committee shall serve as Tellers and report the results of the election at the Annual Business Meeting." The amendment was voted on and passed by the membership.

It was moved by Robert Koch and seconded to change Article V, Section 3, Procedure: by deleting words within the []. A majority vote of those members present at an Annual Business Meeting is sufficient to [elect an officer, to] pass or reject any motion, or to act on proposed changes to these By-Laws or the Constitution of the Association. Voting on Motions [other than elections of officers] shall be by voice vote except that the President may ask for a hand vote and any member may request a secret ballot vote. The motion was passed by the membership.

It was moved by Robert Koch and seconded to delete words within the () in Article III, Section 1, Officers: The Secretary-Treasurer shall be elected for a three-year term [at the Annual Business Meeting] and to words within [] to the last sentence of Article III, Section 5, Subsection g. Nominating

Committee: [and serve as Tellers for the mail election of officers]. The motion was passed as proposed.

Appreciation-Membership and Participation Committees

A motion was made and seconded and passed unanimously giving Gerald Cole and his Membership Committee and Frank Goode and his Mail Ballot Committee a vote of appreciation.

1986 Meeting

Dr. Robert L. Jack invited the Association to West Virginia University, Morgantown, West Virginia, June 23-25, 1986. He reported that plans are being finalized to Almost-Heaven West Virginia where Morgantown, West Virginia is 70 miles south of Pittsburgh, Pennsylvania.

Resolutions Committee

Resolutions Committee consisted of Alan Kezis, Chairman and Frank Goode. Alan Kezis moved the following resolutions be adopted by the Association.

Be it resolved that the Northeastern Agricultural and Resource Economics Association express its sincere appreciation to the faculty, students and staff of the Department of Agricultural and Resource Economics, University of Massachusetts,

for hosting the 1985 Annual Meeting. Special appreciation is extended to David Storey, Department Chairman, John Foster, Conference Committee Co-chairman.

Be it further resolved that President-Elect Bruce Lindsay be recognized for his efforts in arranging the NAREA program consisting of 2 invited paper sessions and 5 contributed paper sessions, and 3 symposiums sessions.

Finally, it is requested that copies of these resolutions be sent to the appropriate administration officers of the University of Massachusetts and the University of New Hampshire.

The proposed motion was seconded and passed.

President Virgil Norton announced that Steve Hastings, University of Delaware was elected President-Elect and Mary Templeton, West Virginia University, was elected Secretary-Treasurer.

David Storey confirmed that the next Executive Committee would meet Oct. 7, 1985, at the University of Massachusetts, Presidents' Conference Room on the 13th floor at 2150 Stuart Street, Boston, Massachusetts.

There being no new business, Virgil Norton turned the gavel over to Bruce Lindsay, the new President.

The meeting was adjourned at 4:30 P.M.

Submitted by,

Mary E. Templeton
Secretary-Treasurer

GUIDELINES FOR MANUSCRIPT SUBMISSION

ELIGIBILITY: At least one author must be a member of NAREA.

SUBMISSION: Three copies of the manuscript should be submitted. A manuscript can be submitted at any time but the deadlines for consideration for the fall and spring issues are, respectively, May 31 and November 30.

TITLE PAGE AND ABSTRACT: On a separate page list the title of the paper, the authors, their titles and affiliations, and an abstract not to exceed 100 words. The title will be repeated on the first page of the manuscript but not the authors' names.

TYPING: The manuscript should be typed on $\frac{1}{2}$ x 11 standard weight paper and all material including references and footnotes should be double spaced.

TABLES: Each table should be on a separate page in camera ready condition. Titles should be short and descriptive.

FIGURES: Prepare on heavy white paper using India ink or other materials suitable for photographic reproduction. Most will be reduced so typescript should be avoided.

MATHEMATICAL NOTATION: Use only essential notation and use standard type to the extent possible.

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ACKNOWLEDGEMENTS: In addition to the Editorial Board, the following NAREA members generously contributed their time and professional talents and judgment in reviewing the manuscripts submitted for this issue: P. Geoffrey Alien, Massachusetts; James G. Beierlein, Pennsylvania; Julie A. Caswell, Massachusetts; Gerald L. Cole, Delaware; Dale K. Colyer, West Virginia; Ronald W. Cotterill, Connecticut; Donn A. Derr, New Jersey; Anwarul Hoque, West Virginia; Edmund F. Jan-sen, Jr., New Hampshire; F. Richard King, Maine; David R. Lee, New York; Kenneth E. McConnell, Maryland; Bernard J. Morzuch, Massachusetts; Neil H. Pelsue, Jr., Vermont; Stephen D. Reiling, Maine; David A. Storey, Massachusetts; Ulrich C. Toensmeyer, Delaware.

FOOTNOTES: In general, the use of footnotes should be avoided. Use footnotes only for non-reference material. Number them consecutively and type double spaced on separate pages at the end of the manuscript. Any acknowledgements should be the first footnote and it should not be numbered.

REFERENCES: List references alphabetically and unnumbered on a separate page or pages at the end of the manuscript with the heading, "REFERENCES". Use the same format for references as is used in previous issues of this Journal. List only those actually cited. Refer to references by the names of the authors. City the year of the publication if an author has more than one reference cited. If there is more than one in a given year then use, e.g., 1981a, 1981b. Authors can be referred to in the text parenthetically as (Smith) or (Jones, 1981) or (Smith, p. 5) or the names can be used as part of a sentence such as "Smith and Jones maintain . . ."

REVIEW: All manuscripts submitted will be refereed by the editorial board and others selected for their professional competence.

PAGE CHARGE: A page charge is billed to the department or agency after the article is accepted for publication.

In addition to the invited papers, 18 manuscripts were submitted and 10 were accepted for this issue.