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MINUTES OF THE ANNUAL BUSINESS MEETING
Northeastern Agricultural Economics Council
August 7, 1984

The Annual Business Meeting of the Northeastern Agricultural Economics Council was called to order at 3:30 PM at Cornell University, Ithaca, New York, by President Lee Day.

The Minutes of June 21, 1983, Annual Meeting were approved as printed and distributed to the membership in 1983 Fall Proceedings Issue of the Journal of the *Northeastern Agriculture Economics Council*.

Secretary-Treasurer's Report

Mary Templeton, Secretary-Treasurer, reported a balance of \$5,827.16 (Savings, \$5,827.02 plus .14 cash) as of July 10, 1984 with income of \$8,582.55 (page charges and dues) and total expenses, \$8,964.39 (printing \$8,292.37, AAEE dues \$227.50, Master's Thesis Award, \$150.00 and miscellaneous, \$294.52). The Treasurer noted that there were no outstanding bills.

Membership Report

Mary Templeton, Secretary-Treasurer, presented the following Membership report as of July 16, 1984: 330 regular members, 55 student members, 30 Honorary Life members and 7 Distinguished members for a total membership of 415.

The Secretary-Treasurer noted that the organization experienced a 14 percent increase in membership over 1982-1983 membership.

Auditor's Report

Robert Jack presented the Auditor's report, the financial report was found to be true and accurate account of the items in the accounting records and bank statements of Mary E. Templeton, Treasurer for the Northeastern Agricultural Economics Council as of July 16, 1984.

The Auditors were Robert Jack, Chairman and Kenneth D. McIntosh. It was moved and seconded to accept the Auditor's report as submitted.

Editor's Report

Cleve Willis, Editor, reported that the Spring Issue of the Journal has been distributed. He reported that 18 papers had been submitted for the October Issue of the Journal and 9 had been accepted. He then reported that the new members of the Editorial Board are as follows: James Dunn, Pennsylvania State University; Wally Dunham, University of Maine; Robert Milligan, Cornell University.

The editor noted the Editorial Board consists of nine members of which three rotated each year. He

also announced the Call for Papers for the Spring Issue, 1985, was distributed and should be submitted to the editor in triplicate no later than November 30, 1984.

Nominations Committee Report

The Nominations Committee, Frank Goode, Pennsylvania, Chairman, Richard King and George Frick placed names of Robert Christensen, Massachusetts, Bruce Lindsay, New Hampshire in nomination for the office of President-Elect. President Day called for nominations from the floor. There being no nominations from the floor, it was moved and seconded that nominations be closed.

President Day appointed Ray Trembley and Irving Fellows to serve as tellers for the election. In a secret ballot, Bruce Lindsay, University of New Hampshire was elected President-Elect.

Honorary Life Membership Award

Irving Fellows, Chairman, Awards Committee, presented Honorary Life Member Awards to Howard Conklin, New York and Stanley Seaver, Connecticut, for their dedicated service to the affairs of the Northeastern Agricultural Economics Council. Marvin Kottke accepted the Award for Stanley Seaver in his absence.

Distinguished Member Award

Irving Fellows, Chairman, Awards Committee, presented Distinguished Member Awards to Dale K. Colyer, West Virginia University and George Frick, New Hampshire for their outstanding service to the affairs of the Northeastern Agricultural Economics Council.

Robert Jack accepted the Award for Dale K. Colyer who was on sabbatical in South America. Edmund F. Jansen accepted the Award for George Frick who was not present.

Master's Award

David Lee, Chairman of the NAEC Masters Thesis Awards Committee, reported that the Committee was very pleased with the overall quality of the thesis in this years competition. The Awards were presented at the Annual Meeting are as follows:

NAEC Outstanding Masters Thesis:

Author: Carolyn R. Harper
Title: Regional Variations in the Potential for Energy Substitution in United States Manufacturing

School: University of Massachusetts
 Advisor: Barry C. Field

NAEC Masters Thesis Awards of Merit:

- (1) Author: Lawrence J. Haddad
 Title: The Determinants of Early Enrollment in the Massachusetts Special Supplemental Feeding Program for Women, Infants, and Children (WIC)
 School: University of Massachusetts
 Advisor: Cleve E. Willis
- (2) Author: Frances H. Smith
 Title: An Analysis of Residential Water Demand Under an Increasing Block Price Policy as Applied in the Washington Suburban Sanitary District
 School: University of Maryland
 Advisor: Virgil J. Norton
- (3) Author: Jean-Louis Zeller
 Title: Optimal Timing of Pesticide Applications for the Control of the Colorado Potato Beetle
 School: University of Rhode Island
 Advisor: John M. Gates

The Outstanding Master's Thesis recipient also receives a \$150.00 monetary award.

Undergraduate Liaison Committee Report

In the absence of the Chairman (John Malone), Bruce Lindsay reported that a formal proposal would be presented to the Executive Committee to schedule a formal undergraduate paper session at the 1985 Annual Meetings.

Historian Report

Irving Fellows, Historian, reported that there were some issues of the NAEC Journal still missing, he is attempting to obtain the missing issues and when the series is complete, he will continue to complete the binding of the Journals.

Membership Participation Committee

Gerald Cole, Chairman, Ad Hoc Membership Participation Committee, reported that the proposed changes to the by-laws were based upon the discussion held at the Symposium on membership participation at the 1983 Meetings and from other Committees, e.g., Finance, Secretary-Treasurer and Editor positions. The proposed changes to the by-laws were as follows:

- 1) ARTICLE III. *Officers and Committees*, Section 1. *Officers*

"The Secretary-Treasurer shall be elected for a 3 year term at the annual business meeting. The

Secretary-Treasurer may be appointed for a second consecutive 3 year term by the Executive Committee but may not serve for more than two consecutive terms. In the event the Secretary-Treasurer is unable to complete his or her term, the Executive Committee shall appoint an individual to complete the unexpired term of office.

Robert Christensen made a motion to adopt the proposed by-law, the motion was seconded and passed.

- 2) ARTICLE III. Section 1.

"Officers of the Council shall comprise the President, six Directors, the President-Elect, the immediate Past-President, the Secretary-Treasurer, the Editor of the Journal, the Editor-Elect and Historian. These officers shall serve without compensation from the Council. The President-Elect and two Directors shall be elected annually."

A motion was made and seconded to adopt the proposed by-law change. John Gates moved to table the motion and for the President to appoint an Ad-Hoc Committee to study the structure and report back to the Council. The motion to table the motion was seconded and passed.

Consequently the chair did not call for actions in Article III A2 and A3, as follows:

ARTICLE III. A2) The terms of the President, President-Elect and the immediate past-president shall be each one year and the Directors shall serve three-year terms.

ARTICLE III. A3) A. The Executive Committee of the Council shall consist of the President, President-Elect, the immediate Past-President, the Secretary-Treasurer, the Editor and six Directors;

ARTICLE III. A3) B. Two Directors will be nominated from the six New England states, two from the combined states of New York, New Jersey and Delaware and two from the combined states of Pennsylvania, Maryland and West Virginia. The six Directors shall serve three-year, staggered terms, with each of the subregions represented by two Directors. In the initial election the two elected with the most votes will serve three years terms; the next two, two year terms; and the next two, one year terms.

- 3) ARTICLE III, Section 5, *Standing Committee*

f) *Finance Committee*. The Finance Committee shall be comprised of three voting members. The past president of the council shall act as chairman. The President shall appoint two members, one each year, except that more than one member may be appointed when a member is unable to complete the unexpired term. Each appointed member shall serve two years. The

Secretary-Treasurer of the Council shall serve as an ex-officio member. This committee shall receive, review, and recommend to the executive committee funding requests from other committees and officers of the association. It shall recommend methods to finance the operations of the Council.

Robert Koch moved to adopt the proposed by-law. The motion was seconded by Robert Jack. Filmore Bender moved to amend the motion to replace the words ex-officio member with non-voting member. The amendment was seconded and passed. Then the amended motion was voted on and passed.

4) ARTICLE IV, *Publications*, Section 1, *Journal*

"The Council shall publish a *Journal of the Northeastern Agricultural and Economics Association*. The Spring Issue shall contain member papers and be published about March 1. The Fall Issue shall contain member papers and invited papers from the Annual Program. Member papers presented in both issues will be subjected to editorial review. It shall be the responsibility of the Editor to prepare the *Journal* and distribute it to all members of the Council and to subscribers."

Steve Reiling made a motion to adopt the proposed by-law change seconded by Steve Hastings and passed.

5) ARTICLE IV, Section 1 And the Constitution.

"*Journal of the Northeastern Agricultural Economics Council*" shall be replaced by "*Northeastern Journal of Agricultural Economics*" and the word Council should be replaced by "*Association*" throughout and "*NAEC*" should be replaced by "*NAEA*."

Cleve Willis made a motion to adopt the proposed change, the motion was seconded.

Edmund F. Jansen amended the motion to include Resource Economics in the name change, the amendment was seconded by Marvin Kottke and passed. The motion, as amended, was then voted on and passed.

In view of the revised modifications in the proposed By-Law, the following actions were taken: ARTICLE V, Section 2 and ARTICLE V, Section 3 were withdrawn. A motion was made, seconded and then the individual making the motion and the seconder agreeded To withdraw motion.

6) ARTICLE V, Section 2. *Election of Officers*

"The special nominating committee shall report and nominate two candidates each for the positions of President-Elect and Secretary-Treasurer. Any member may nominate additional candidates. Vote shall be a secret ballot.

Robert Christensen made a motion to adopt the proposed by-law, seconded and passed.

7) ARTICLE V, Section 2, *Election of Officers*

"The special nominating committee shall report and nominate two candidates for the position of President-Elect and for each Director's position which is open. Voting shall be by secret mail ballot with the election conducted during May of each year."

A motion was made, seconded and passed to withdraw the proposed by-law.

8) ARTICLE V. Section 3, *Procedure*

"A majority of those members present at an Annual Meeting is sufficient to pass or reject any motion or to act on proposed changes to these By-Laws or the Constitution of the Council. Voting shall be by voice vote except that the President may ask for a hand vote and any member may request a secret ballot."

A motion was made, seconded and passed.

9) ARTICLE VI, *Finance*

Section 1. *Management of Funds.*

Dues, page charges and other income shall be collected by the Secretary-Treasurer and managed in a prudent fashion. The Secretary-Treasurer will make timely disbursement of these funds for authorized expenditures as directed by the Executive Committee and as stipulated in the By-Laws. The Finance Committee will advise the Executive Committee on all financial matters of the organization.

Section 2. *Fiscal Year.*

The Fiscal Year of the Council shall begin on January 1 and end on December 31.

Section 3. *Audit.*

The financial records of the Council shall be audited annually by the Audit Committee and a report made to the Council at the Annual Business Meeting.

Section 4. *Dues.*

The amounts of dues for all classes of members shall be initiated by the Executive Committee on the advice of the Finance Committee. All changes in dues shall be approved by a majority vote of those present at an Annual Business Meeting.

Section 5. *Journal Page Charges.*

Journal page charges shall be established by the Executive Committee in consultation with the Editor and Finance Committee.

Section 6. *Expenses of Officers.*

It shall be the policy of the Council that no NAEC Officer shall receive compensation or travel allowances from the Council for performance or their official duties, including travel to Executive Committee Meetings or the Annual Meeting. The Council will reimburse the Offices of the Secretary-Treasurer and Editor for stationery, paper, postage, copying, telephone toll charges, and other miscellaneous office expenses incurred in performance of Council business.

Section 7. *Awards and Honoraria.*

Amounts of awards shall be established by the Executive Committee upon consultation with the Finance Committee, the Secretary-Treasurer, and the appropriate Awards Committee. Honoraria shall be determined by the Program Committee in consultation with the Finance Committee and the Secretary-Treasurer.

Section 8. *Annual Meeting Costs.*

The President-Elect will coordinate with the Host Institution on matters dealing with registration fees, lodging and meal charges, and other charges.

A motion was made, seconded and passed to accept the proposed by-law.

1985 Meetings

David Storey invited the Council to Massachusetts University, Amherst, Massachusetts, June 24-26, 1985. He reported that plans are being finalized.

Resolutions Committee

Resolutions Committee consisted of Marvin Kottke, Chairman and Alan Kezis. Marvin Kottke moved that the following resolutions be adopted by the Council:

Be it resolved that the Northeastern Agricultural Economics Council express its sincere appreciation to the faculty, students, and staff of the Department of Agricultural Economics, Cornell University, for hosting the 1984 annual meeting jointly with AAEA. Special appreciation is extended to Olan Forker, Department Chairperson; Wayne Knoblach, Operations and Coordination Committee Chairperson; and Carol Sisler, Assistant Operations and Coordination Committee Chairperson, as well as the many activity leaders who worked so diligently to make the meetings a success. The Cornell Campus "far above Cayuga's waters" with its attractive environment and excellent facilities provided an enjoyable and pleasant meeting for all. Be it further resolved that President-elect Virgil Norton be recognized for his efforts in arranging the NAEC program consisting of six invited paper sessions . . . three joint with AAEA, two joint with

AERE, and one sponsored solely by NAEC. In addition, NAEC had three selected paper sessions. Finally, it is requested that copies of these resolutions be sent to the appropriate administrative officers of Cornell University . . . August 1984.

PRESIDENT DAY'S REMARKS

I wish to continue the tradition that outgoing presidents make an assessment of the current status of the Council, now the Northeastern Agricultural and Resource Economics Association (NAREA).

Twelve years ago Dan Padberg proposed and the Council adopted a motion to establish a Journal of the Northeastern Agricultural Economics Council, a journal which would be more than simply a proceedings issue. For several years under the guidance of Bob Christensen, Wallace Dunham, Dale Colyer, Fillmore Bender and now Cleve Willis, the Journal has grown in quality. This year for the first time, the format and appearance of the Journal is matched with the quality of the contents to make our Journal a truly first rate regional journal. Compared to sister disciplines in the College of Agriculture, journal space for agricultural economists is quite limited. Regional journals play an important role in our profession. We owe a considerable debt to Cleve Willis and his predecessors.

During the past two years, a large number of special committee members have worked hard to develop proposals that they believed would improve the workings of the Council. We owe these committee members a special thanks. This year, six changes in the Constitution and By-laws were presented for action by the membership. These proposals ranged from a tidying up of previous actions to substantial changes in the way this organization conducts its affairs. Five of these proposals were approved. I believe these actions will improve the effectiveness of the organization. But this group, like all other groups, is not blessed with 20-20 foresight. Some may even question our hindsight. We must, however, continually reassess the actions taken today and in the past and if these acts do not achieve the desired effect, we will take the appropriate action.

A quality journal and a clear and appropriate set of rules to guide organizational activities may be necessary conditions but they do not ENSURE organizational effectiveness in serving the interests of our clientele. This Association, its programs and its journal should not be a mirror image of the AAEA. Rather, it should reflect the uniqueness of the region, its unique combination of human and natural resources, its unique variety of problems and opportunities. The population density of this geographically small region, the high production and disposition of hazardous waste, the upsurge of part time farmers and rural residents, provide a real challenge to rural policy makers now and in the future.

The problems facing the region far exceed our ability to analyze them. Increasingly this organization should be a vehicle for interstate cooperation, for the trading of intellectual capital across state lines. It should promote the development of applied or practical economists where practical is not defined as one who practices the mistakes of his predecessors, but as one who utilizes the best theoretical and empirical tools to produce information that meets the needs of decision makers. An applied economist is also one who not only utilizes the most effective information dissemination of techniques inside and outside the classroom but also trains and inspires leadership in the solution of problems. While I would doubt that many of us are wholly satisfied with what the Association does to promote high quality applied research, I for one am much less satisfied with what the Association does to promote high quality applied education programs, particularly extension education programs. It is tempting to propose that the Association provide extension and teaching awards. I will not do so. Rather, I would hope that as a beginning: future program committees will give as much attention to descriptions of successful extension education programs as they currently give to successful research programs. Initially, they may have to give special attention to extension in their call for papers.

In many ways this has been an unusual year—a new format for the journal, substantial changes in the by-laws and joint meetings with AAEA and AERE. Our President-Elect has organized an outstanding program in a situation that offered a variety of hazards. Virgil Norton has tried to maintain the uniqueness of the Association program, work in a cooperative fashion with the AAEA and AERE and not add unduly to the number of sessions we would like to attend at the same time. It is with great pleasure that I turn the gavel over to your new President, Virgil Norton. Thank you.

*Appreciation—Membership
Participation Committee*

A motion was made and seconded and passed unanimously giving Gerald Cole and his Membership Participation Committee a vote of appreciation.

The Meeting adjourned at 4:45 PM.

Submitted by,

Mary Templeton
Secretary-Treasurer