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Trade Statistics and Analysis Branch Foreign Development and Trade Division


## FOREIGN AGRICULTURAL

 TRADE OF THE UNITED STATES

## Digest


Every major U.S. farming region and State has an important stake in the expanding export market for U.S. agricultural products. A special article in this issue presents the results of a study which shows the magnitude of this stake by regions and States of the Nation.

Eight States -- Illinois, Texas, California, Iowa, Kansas, Indiana, North Carolina, and Minnesota -- accounted for 50 percent of the Nation's $\$ 6,681$ million worth of agricultural exports in fiscal year 1965-66. Illinois, with an estimated export share of $\$ 666$ million, was the Nation's leading exporter, contributing feed grains, soybeans, soybean oil, wheat, and protein meal. Texas and California tied for second, with $\$ 495$ million of attributed exports; Texas' main exports were feed grains, cotton, wheat, and rice; California's principal exports were fruits and preparations, vegetables and preparations, cotton, and rice.

Six North Central States -- Illinois, Iowa, Kansas, Indiana, Nebraska, and Minnesota -- along with Texas contributed an estimated half of the $\$ 3,745 \mathrm{mil-}$ lion increase in farm product exports between 1953-54 and 1965-66. Major export gains in feed grains, wheat and flour, and soybeans largely accounted for the increases attributable to the North Central States.

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An increase of $\$ 662$ million in dollar exports from $1964-65$ brought U.S. exports of agricultural commodities to a record $\$ 6,681$ million in fiscal year 1965-66.

The continued high level of economic activity in the leading industrialized countries, with consequent increases in disposable income, has resulted in a strong demand for U.S. farm products in recent years. Substantial increases in commercial exports of feed grains, soybeans and products, and wheat contributed most to the rise. Major declines took place in dollar shipments of cotton, tobacco, and dairy products.

A rise of over $\$ 400$ million in commercial exports to Europe accounted for nearly two-thirds of the advance in dollar shipments. Increased exports to Asia made up nearly 30 percent of the rise. Exports under Government-financed programs fell 5 percent to $\$ 1,615$ million from a year earlier. A substantial decline in exports under P.L. 480, Title I sales for foreign currency, was partially offset by increases in other programs, notably barter and donations under Title II. About three-fifths of the program exports went to Asia. Drought-stricken India received nearly a third of total food aid.

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The Export and Import Fact Sheets for fiscal year 1965-66 are presented in this issue. These annual reports provide a wide variety of highlight information on U.S. agricultural exports and imports

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U.S. agricultural exports exceeded agricultural imports in fiscal year 1965-66 by $\$ 2,227$ million -- 5 percent larger than in the previous year. Commercial sales for dollars of $\$ 5,066$ million in $1965-66$ were $\$ 2,594$ above supplementary (partially competitive) imports. Over two-fifths of the imports were complementary (noncompetitive) items such as coffee, cocoa beans, carpet wool, and crude natural rubber.

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U.S. agricultural exports totaled an estimated $\$ 1,578$ million for July-September 1966 -- up 10 percent from the same period last year. September exports were up an estimated $\$ 45$ million from the same month a year ago. Larger exports of cotton, grains and preparations, oilseeds and products, tobacco, and vegetables accounted for the increase. Exports of cotton were up 29 percent in July-September 1966 from the year earlier quarter. Grains and preparations were $\$ 755$ million -- up 9 percent from the same period last year. Partially offsetting these increases were declines in exports of animals and animal products, fruits and preparations, and vegetables and preparations.

July-August exports of agricultural products to the European Economic Community (EEC) totaled $\$ 244$ milion -- up 3 percent from the same months in 1965. Exports of products subject to the EEC's variable levies totaled $\$ 104$ million; feed grains and wheat accounted for $\$ 91$ million of the variable levy products. Commodities not subject to variable levies amounted to $\$ 140$ million in JulyAugust. The principal nonvariable levy commodities exported were tobacco, \$38 million; soybeans, $\$ 24$ million; oilcake and meal, $\$ 19$ million; and fruits and vegetables, $\$ 15$ million.

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U.S. agricultural imports for consumption in July-August 1966 were $\$ 695$ million -up 20 percent from the same months in 1965. Imports of supplementary (partially competitive) products totaled $\$ 432$ million -- up 30 percent from last year; and complementary (noncompetitive) products increased to $\$ 263$ million -- up 7 percent. Sugar and meats accounted for the rise in supplementary imports; bananas, carpet wool, tea, and rubber gained most of complementary products.

## SPECIAL in this issue

## U.S. AGRICULTURAL EXPORT SHARES BY REGIONS AND STATES,

 FISCAL YEAR 1965-66 WITH COMPARISONSby
Robert L. Tontz and Isaac E. Lemon 1/
The United States is the world's leading exporter of agricultural products. In fiscal year 1965-66, more than one-fifth of the world's agricultural exports were provided by the American exporter.

The high U.S. agricultural export levels achieved during the past few years were attained through the development of export programs by agricultural and trade groups and the Government, as well as from increased purchasing power in other countries. These exports have contributed significantly to narrowing the balance-of-payments gap confronting the Nation.

The export market is of major importance to American farmers. In fiscal year 1965-66, it accounted for nearly two-thirds of the wheat sales and hides and skins output, over half of the rice sales, nearly half of the grain sorghum sales, approximately two-fifths of the soybean sales and tallow production, nearly a third of the corn sales, approximately one-fourth of the tobacco and barley sales, and one-fifth of the sales of cotton (Fig. 1).

Exports From the Nation as a Whole in 1965-66 With Comparisons
The United States exported a record $\$ 6,681$ million worth of agricultural products in fiscal year $1965-66$-- up 10 percent from the $\$ 6,097$ million for the previous fiscal year. Sharp increases occurred in feed grains, wheat and flour, soybeans, protein meal, and hides and skins. Smaller gains were made in exports of fruits, vegetables, poultry products, and meats and meat products. Cotton, cottonseed and soybean oils, dairy products, and animal fats, oils, and greases showed export declines from 1964-65.

[^0]Fig. 1


Wheat and flour, feed grains, and oilseeds and products were the three leading commodity export groups, each exceeding \$1.2 billion. Animal products were nearly $\$ 0.8$ billion, fruits and vegetables $\$ 0.5$ billion, cotton and tobacco nearly $\$ 0.4$ billion each, and rice $\$ 0.2$ billion (Fig. 2).

Numerous factors contributed to the nearly $\$ 600$ million gain in U.S. agricultural exports in 1965-66. They included expanding population and improving diets, competitive pricing, the economic advancement of Western Europe and Japan, and U.S. market development efforts abroad.

Sales of U.S. farm products for dollars, through which most U.S. agricultural commodities are distributed abroad, receive top priority in the national agricultural export expansion program. Comercial sales for dollars came to \$5.1 billion in fiscal year 1965-66 and were $\$ 700$ million larger than a year earlier. They not only accounted for all of the gain in total U.S. agricultural exports, but also made up for a $\$ 100$ million loss in exports under. Government-financed programs. Most of the increases in dollar sales in 196566 were brought about by larger exports of feed grains, soybeans, protein meal, wheat and flour, fruits and vegetables, and hides and skins.

Since the passage of Public Law 480, U.S. agricultural exports have trended upward with approximately three-fourths of the gain in total exports due to increased commercial sales for dollars. Dollar sales alone in fiscal year 1965-66 exceeded total U.S. agricultural exports in 1953-54 (the year preceding inauguration of exports under P.L. 480) by $\$ 2.1$ billion.

Exports under Government-financed programs including those under P.L. 480 -often referred to as the Food for Peace program -- were estimated at $\$ 1.6$ billion in 1965-66. Wheat and flour, rice, vegetable oils, and dairy products continued to move in substantial quantities to the developing countries under the program.

In order to enable certain U.S. agricultural exports to compete effectively on the world market, export payment assitance is provided to exporters (1) in-cash or in-kind and (2) by the sale of Government-owned stocks at less than domestic market prices. An estimated $\$ 2.2$ billion moved with such assistance in 1965-66 -- \$1.2 billion as commercial sales and \$1.0 billion under Government-financed export programs. Total export payments for 1965-66 are estimated at about $\$ 600$ million. Such payments are not included in the value of agricultural exports (Fig. 3).

## Methodology for Determining Export Shares

Identifying and reporting agricultural exports for the regions and States by specific commodities is extremely difficult. However, an indication of the stake of each region and State in the foreign agricultural export market can be derived.

In this study, the export shares for these areas were estimated mainly on the basis of producer contribution to the Nation's output of agricultural commodities as shown by production and sales data. Once the export shares were determined, they were adjusted in some instances for certain commodities to

## U.S. AGRICULTURAL EXPORTS BY COMMODITY GROUP, 1966



YEAR ENDING JUNE 30.

* government financed programs, P. L. 83-480 ano p. L. 87-195.

Fig. 3

reflect shipments by commodity, by commodity grade and type, and export destination based on information obtained from commodity specialists, trade associations, transportation agencies, and exporters.

A review of some of the major procedures and premises on which the estimated export shares were based follows:

1. The U.S. agricultural export list of 432 items in the U.S. Census Bureau classification of export commodities was analyzed and reduced to 18 major commodities and commodity groupings, as shown in Table 1 . These groupings accounted for approximately 90 percent of total U.S. agricultural exports in fiscal year 1965-66. The remainder was assigned to a group consisting of all "Other" agricultural commodities.
2. Available production and sales data by States for 1965, as compiled by the U.S. Department of Agriculture, were reviewed to achieve commodity comparability between crop and livestock production and sales data and the 18 export commodities or commodity groupings. The resultant similarity in commodity classification of many of the 18 export commodities or commodity groups like wheat, wheat flour, rice, cotton, soybeans, flaxseed, soybean oil, cottonseed oil, and tobacco with that of the corresponding production statistics facilitated the distribution of their exports among the States. Wheat was distributed by specific classes and tobacco by major individual types since detailed production information was available. In the absence of production data, exports of protein meal were allocated among the States according to production of soybean and cottonseed cake and meal. Soybean cake and meal and cottonseed cake and meal production were aggregated and export shares were assigned in terms of the aggregate. Similarly, dried whole milk, evaporated milk, condensed milk, nonfat dry milk, and creamery butter production were aggregated and export shares were apportioned to each State to derive exports of dairy products among the States. Cattle, calf, and hog slaughter were used in apportioning meat exports. Likewise, cattle and calf slaughter served to apportion hides and skins, and hog and cattle slaughter formed the basis for allocating lard and tallow exports. The distribution of poultry exports among the States was accomplished by relating them to aggregate commercial broiler and turkey production.
3. Feed grains, fruits and vegetables were distributed among the States according to sales information instead of production. The use of production data instead of quantity sold in allocating feed grain exports would have included in the allocation factor feed grains that were actually retained for use on the farm. Sales data for fruits and vegetables served to avoid the compilation of production data for the many fruit and vegetable items on the export list. Sales data for fruits and vegetables correlate highly with production data.
4. In apportioning the exports of major commodity groups among the States, total exports and exports under Government-financed programs were considered separately. The ratio of program exports to total exports for individual commodity groups was retained in the State-by State allocation. The relative importance of Jovernment programs in the national export figures was assumed to be the same for specific commodities for the individual States.
5. The world export price, the official basis for the valuation of U.S. exports, is used in this study rather than the domestic price to more accurately reflect the regional and State stakes in the Nation's export market. The export value for U.S. agricultural commodities is the value at port of exportation and is based on the selling price (or cost if not sold) and includes inland freight, insurance, and other charges to the port.
6. U.S. agricultural exports listed according to the Bureau of the Census export commodity classification include mainly unprocessed agricultural commodities; but they also include some processed and semi-processed agricultural products. The principal unprocessed commodities were wheat, rice, cotton, flaxseed, feed grains, tobacco, and soybeans. The processed and semi-processed items included animal products (dairy products, meats, hides and skins, poultry and lard and tallow), processed fruits and vegetables, and other products such as flour, protein meal, and vegetable oils.

## Export Shares by Regions and States in 1965-66

Value estimates of the regional and State export shares by commodities and commodity groupings and type of export for fiscal year 1965-66 are summarized in Table 1.

Although every important U.S. farming region and State has a significant stake in the export market for agricultural products, 3 of 9 U.S. regions accounted for about 63 percent of the Nation's $\$ 6,681$ million export total in fiscal year 1965-66. These 3 Regions (West North Central, East North Central, and West South Central), include 16 States: Ohio, Indiana, Illinois, Michigan, Wisconsin, Minnesota, Iowa, Missouri, North Dakota, South Dakota, Nebraska, Kansas, Arkansas, Louisiana, Ok1ahoma, and Texas.

The relative rank of the regions in commercial exports for dollars and exports under Government programs by commodities and commodity groupings is presented in Figure 4.

Largest shares of agricultural commodity exports in 1965-66 were attributed to Illinois ( $\$ 666.0$ million), Texas ( $\$ 495.0$ million), California ( $\$ 494.8$ million), Iowa ( $\$ 426.1$ million), Kansas ( $\$ 392.2$ million), Indiana (317.3 million), and North Carolina ( $\$ 306.0$ million). Other important exporters of agricultural products were Minnesota ( $\$ 240.5$ million), Nebraska ( $\$ 232.3$ million), Ohio ( $\$ 218.7$ million), North Dakota ( $\$ 205.6$ million), Missouri ( $\$ 204.3$ million), and Arkansas ( $\$ 200.8$ million). Many other States had large shares of the agricultural export market, particularly for certain commodities.

## West North Central Region

The West North Central Region in fiscal year 1965-66 contributed $\$ 1,288$ million of commercial shipments of farm products and $\$ 497$ million of shipments under Government-financed export programs for a total of $\$ 1,785$ million to lead all other U.S. regions. Iowa and Kansas were the leading States, followed by Minnesota, Nebraska, North Dakota, Missouri, and South Dakota. Iowa furnished feed grains, soybeans and soybean oil, protein meal, lard and tallow, meats and hides and skins. Kansas supplied wheat and flour, feed grains, and soybeans. Minnesota contributed feed grains, soybeans and soybean oil, dairy


| Region, State, and type of export | Wheat | Wheat flour | Rice, exclud ing paddy | Total feed grains 1/ | Cotton exclud ing 1 inters | $\left\lvert\, \begin{gathered} \text { Soy- } \\ \text { beans } \end{gathered}\right.$ | Flaxseed | Soybean od 1 | Cotton seed of 1 | Protein meal | Tobacco unmanu-factured |  | Vege- <br> tables <br> and <br> prepa- <br> rations | Dairy products | Meats <br> and <br> prod- <br> ucts <br> exclud- <br> ing <br> poultry | Hides and skins | Poultry products | Lard <br> and <br> tallow <br> (edible <br> and <br> in- <br> edible) | Other | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| NEW ENGLAND............. | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | 9.8 | 5.6 | 12.7 | 1.2 | --- | --- | 2.6 | -- | 2.4 | 34.3 |
| Government Program... | --- | --- | --- | -- | --- | - | --- | --- | --- | --- | 2.3 | --- | 0.1 | 0.6 | --- | -.-- | --- | -.- | --- | 3.0 |
| Conamercial........... | --- | --- | --- | --- | --- | --- |  | --- | --- | --- | 7.5 | 5.6 | 12.6 | 0.6 | --- | --- | 2.6 | --- | 2.4 | 31.3 |
| Maine.................. | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | 1.3 | 10.2 | --- | --- | --- | 2.1 | --- | 1.2 | 14.8 |
| Government Program... | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | 0.1 | --- | --- | --- | --- | --- | --- | 0.1 |
| Contmercial........... | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | 1.3 | 10.1 | --- | --- | --- | 2.1 | --- | 1.2 | 14.7 |
| New Hampshire......... | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | 1.0 | 0.2 | --- | --- | --- | --- | --- | --- | 1.2 |
| Government Program... | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | ---- | --- | --- | --- | 12 |
| Commercial........... | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | 1.0 | 0.2 | --- | --- | --- | --- | --- | --- | 1.2 |
| Vermont............... | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | 0.7 | 0.2 | 1.0 | --- | --- | --- | --- | --- | 1.9 |
| Government Program... | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | 0.5 | --- | --- | --- | --- | --- | 0.5 |
| Cormercial.......... | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | 0.7 | 0.2 | 0.5 | --- | --- | --- | --- | --- | 1.4 |
| Massachusetts......... | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | 2.6 | 1.6 | 1.0 | 0.2 | --- | --- | 0.1 | --- | 0.6 | 6.1 |
| Government Program... | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | 0.6 | $\therefore-$ | --- | 0.1 | --- | --- | --- | --- | --- | 0.7 |
| Conunercial........... | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | 2.0 | 1.6 | 1.0 | 0.1 | --- | --- | 0.1 | --- | 0.6 | 5.4 |
| Rhode Is land.......... | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | 0.3 | ---- | --- | --- | --- | --- | --- | 0.3 |
| $\lrcorner$ Government Program... | --- | --- | --- |  | --- | --- | --- |  | --- |  | --- | --- | 0.3 | --- | --- | --- | --- | --- | --- | 0. 3 |
| Comunercial........... | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | 0.3 | --- | --- | --- | --- | --- | --- | 0.3 |
| Connecticut........... | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | 7.2 | 1.0 | 0.8 | --- | --- | --- | 0.4 | --- | 0.6 | 10.0 |
| Government Program... | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | 1.7 | -- | --- | --- | --- | --- | --- | --- | --- | 1.7 |
| Conmercial........... | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | 5.5 | 1.0 | 0.8 | --- | --- | --- | 0.4 | --- | 0.6 | 8.3 |
| MdDLE atlantic. ....... | 24.2 | 15.1 | --- | 19.7 | --- | 0.7 | --- | --- | --- | --- | 8.0 | 17.1 | 13.5 | 21.3 | 7.5 | 12.9 | 1.5 | 11.3 | 16.6 | 169.4 |
| Government Program... | 16.3 | 11.8 | --- | 1.4 | --- | --7 | --- | --- | --- | --- | 1.8 | --- | 0.2 | 11.2 | 7-5 | 0.3 | --- | 0.7 | 1.5 | 45.2 |
| Comuercial........... | 7.9 | 3.3 | --- | 18.3 | --- | 0.7 | --- | --- | --- | --- | 6.2 | 17.1 | 13.3 | 10.1 | 7.5 | 12.6 | 1.5 | 10.6 | 15.1 | 124.2 |
| New York.............. | 7.6 | 15.1 | --- | 6.1 | --- | --- | --- | --- | --- | -- | - --- | 10.0 | 6.3 | 12.4 | 1.7 | 4.7 | 0.1 | 2.6 | 7.7 | 74.3 |
| Goverrment Program... | 5.1 | 11.8 | --- | 0.3 | --- | --- | --- | --- | --- | --- | - --- | --- | 0.1 | 6.5 | --- | 0.1 | --- | 0.1 | 0.8 | 24.8 |
| Commercial........... | 2.5 | 3.3 | --- | 5.8 | --- | --- | --- | --- | --- | --- | --- | 10.0 | 6.2 | 5.9 | 1.7 | 4.6 | 0.1 | 2.5 | 6.9 | 49.5 |
| New Jersey............ | 1.3 | --- | --- | 1.4 | --- | 0.7 | --- | --- | --- | --- | --- | 3.6 | 4.3 | --- | ?.0 | 2.8 | 0.1 | 2.9 | 1.8 | 20.9 |
| Government Program... | 0.9 | --- | --- | 0.1 | --- | --- | --- | --- | --- | --- | --- | --- | 0.1 | --- | --1 | 0.1 | - | 0.2 | 0.1 | 1.5 |
| Commercial........... | 0.4 | --- | --- | 1.3 | --- | 0.7 | --- | --- | --- | --- | --- | 3.6 | 4.2 | --- | 2.0 | 2.7 | 0.1 | 2.7 | 1.7 | 19.4 |
| Pennsy 1vania.......... | 15.3 | --- | --- | 12.2 | --- | --- | --- | --- | --- | --- | 8.0 | 3.5 | 2.9 | 8.9 | 3.8 | 5.4 | 1.3 | 5.8 | 7.1 | 74.2 |
| Government Program... | 10.3 | --- | --- | 1.0 | --- | --- | --- | --- | --- | --- | 1.8 | -- | --- | 4.7 | --- | 0.1 | --- | 0.4 | 0.6 | 18.9 |
| Commercial.......... | 5.0 | --- | --- | 11.2 | --- | --- | --- | --- | --- | --- | 6.2 | 3.5 | 2.9 | 4.2 | 3.8 | 5.3 | 1.3 | 5.4 | 6.5 | 55.3 |
| EAST NORTH CENTRAL..... | 169.3 | 20.6 | --- | 498.9 | --- | 279.3 | --- | 62.6 | --- | 76.4 | 5.9 | 17.4 | 17.5 | 48.2 | 23.0 | 25.4 | 2.5 | 36.6 | 111.8 | 1,395.4 |
| Government Program... | 114.2 | 16.1 | --- | 41.2 | --- | 0.1 | --- | 43.9 | --- | --- | 1.5 | --- | 0.2 | 25.3 | --- | 0.7 | --- | 2.2 | 8.6 | 254.0 |
| Consmercial. . . . . . . . . | 55.1 | 4.5 | --- | 457.7 | --- | 279.2 | --- | 18.7 | --- | 76.4 | 4.4 | 17.4 | 17.3 | 22.9 | 23.0 | 24.7 | 2.5 | 34.4 | 103.2 | 1,141.4 |
| Ohio................... | 39.5 | 6.5 | --- | 51.3 | --- | 44.2 | --- | 9.0 | --- | 11.4 | 1.9 | 3.3 | 3.0 | 10.1 | 5.2 | 4.9 | 0.5 | 8.4 | 19.5 | 218.7 |
| Government Program... | 26.6 | 5.1 | --- | 4.3 | --- | --- | --- | 6.3 | ---- | --- | 0.5 | --- | --- | 5.3 | --- | 0.1 | --- | 0.5 | 1.8 | 50.5 |
| Commercial........... | 12.9 | 1.4 | -- | 47.0 | --- | 44.2 | --- | 2.71 | --- | 11.4 | 1.4 | 3.3 | 3.0 | 4.8 | 5.2 | 4.8 | 0.5 | 7.9 | 17.7 | 168.2 |


(Pigures in millions of dollars)

| Region, State, and type of export | Wheat | Wheat flour | $\left\lvert\, \begin{gathered} \text { Rice, } \\ \text { exclud } \\ \text { ing } \\ \text { paddy } \end{gathered}\right.$ | $\begin{gathered} \text { Total } \\ \text { feed } \\ \text { grains } \\ \underline{1 /} \end{gathered}$ | $\begin{aligned} & \text { Cotton } \\ & \text { exclud- } \\ & \text { ing } \\ & \text { linters } \end{aligned}$ | Soy- | $\begin{aligned} & \text { Flax- } \\ & \text { seed } \end{aligned}$ | Soybean oil 1 | $\begin{aligned} & \text { Cotton } \\ & \text { seed } \\ & \text { oil } \end{aligned}$ | $\left\lvert\, \begin{gathered} \text { Protein } \\ \text { meal } \end{gathered}\right.$ | Tobacco unmanu-factured | Fruits and preparations | Vegetables and prepa= rations | Dairy products | ```Meats and prod- ucts exclud- ing poultry``` | Hides and skins | $\begin{aligned} & \text { Poultry } \\ & \text { prod- } \\ & \text { ucts } \end{aligned}$ | ```Lard and tallow (edible and in- edible)``` | Other | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| EAST NORTH CENTRALCONTI NUED |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1 ndiana....... | 40.7 | 3.9 | --- | 125.7 | --- | 72.1 | --- | 13.0 | --- | 16.0 | 1.0 | 1.3 | 1.5 | 2.6 | 4.1 | 3.3 | 1.1 | 6.7 | 24.3 | 317.3 |
| Government Program... | 27.5 | 3.0 | --- | 10.4 | --- | --- | --- | 9.1 | --- | --- | 0.3 | --- | --- | 1.4 |  | 0.1 | --- | 0.4 | 1.8 | 54.0 |
| Comercial........... | 13.2 | 0.9 | --- | 115.3 | --- | 72.1 | --- | 3.9 | --- | 16.0 | 0.7 | 1.3 | 1.5 | 1.2 | 4.1 | 3.2 | 1.1 | 6.3 | 22.5 | 263.3 |
| Illinois............... | 59.8 | 6.6 | --- | 279.7 | --- | 152.0 | --- | 40.6 | --- | 49.0 | --- | 1.3 | 1.7 | 3.3 | 6.2 | 6.7 | 0.2 | 9.8 | 49.1 | 666.0 |
| Government Program... | 40.3 | 5.2 | --- | 23.3 | --- | 0.1 | --- | 28.5 | --- | -- | --- | -- | -- | 1.7 | -- | 0.2 |  | 0.6 | 3.1 | 103.0 |
| Commercial.......... | 19.5 | 1.4 | --- | 256.4 | --- | 151.9 | --- | 12.1 | --- | 49.0 | --- | 1.3 | 1.7 | 1.6 | 6.2 | 6.5 | 0.2 | 9.2 | 46.0 | 563.0 |
| Michigan............... | 28.0 | 3.6 | --- | 25.0 | --- | 8.8 | --- | --- | --- | --- | --- | 10.8 | 6.7 | 5.7 | 2.8 | 3.3 | 0.1 | 4.4 | 11.2 | 110.4 |
| Government Program... | 18.9 | 2.8 | --- | 1.9 | --- | --- | --- | --- | --- | --- | --- | --- | 0.1 | 3.0 | --- | 0.1 | --- | 0.3 | 1.1 | 28.2 |
| Commercial........... | 9.1 | 0.8 | --- | 23.1 | --- | 8.8 | --- | --- | --- | --- | --- | 10.8 | 6.6 | 2.7 | 2.8 | 3.2 | 0.1 | 4.1 | 10.1 | 82.2 |
| Wisconsin............. | 1.3 | --- | --- | 17.2 | --- | 2.2 | --- | --- | --- | --- | 3.0 | 0.7 | 4.6 | 26.5 | 4.7 | 7.2 | 0.6 | 7.3 | 7.7 | 83.0 |
| Government Program... | 0.9 | --- | --- | 1.3 | --- | --- | --- | --- | --- | --- | 0.7 | --- | 0.1 | 13.9 | --- | 0.2 | --- | 0.4 | 0.8 | 18.3 |
| Comercial........... | 0.4 | --- | --- | 15.9 | --- | 2.2 | --- | --- | --- | --- | 2.3 | 0.7 | 4.5 | 12.6 | 4.7 | 7.0 | 0.6 | 6.9 | 6.9 | 64.7 |
| HEST NORTH CENTRAL..... | 515.8 | 50.1 | 0.7 | 474.1 | 10.0 | 269.6 | 14.9 | 31.2 | --- | 40.8 | 0.3 | 2.2 | 7.7 | 49.1 | 44.9 | 44.3 | 5.3 | 72.8 | 151.5 | 1,785.3 |
| Government Program... | 347.8 | 39.1 | 0.2 | 39.5 | 2.6 | 0.1 |  | 21.9 | --- | --- | 0.1 | --- | 7 | 25.9 | --- | 1.0 | --- | 4.5 | 14.1 | 496.8 |
| Commercial........... | 168.0 | 11.0 | 0.5 | 434.6 | 7.4 | 269.5 | 14.9 | 9.3 | --- | 40.8 | 0.2 | 2.2 | 7.7 | 23.2 | 44.9 | 43.3 | 5.3 | 68.3 | 137.4 | 1,288.5 |
| Minnesota............. | 15.3 | 13.5 | --- | 62.1 | --- | 50.7 | 2.7 | 7.7 | --- | 10.4 | --- | 0.3 | 3.6 | 26.8 | 6.8 | 6.4 | 2.0 | 10.9 | 21.3 | 240.5 |
| Government Program... | 10.3 | 10.6 | --- | 5.2 | --- | --- | --- | 5.4 | --- | --- | --- | --- | - | 14.1 | --- | 0.1 | --- | 0.7 | 1.8 | 48.2 |
| Commercial........... | 5.0 | 2.9 | --- | 56.9 | --- | 50.7 | 2.7 | 2.3 | --- | 10.4 | --- | 0.3 | 3.6 | 12.7 | 6.8 | 6.3 | 2.0 | 10.2 | 19.5 | 192.3 |
| Iowa.................... | 1.3 | 3.0 | --- | 152.7 | --- | 108.0 | 0.1 | 23.5 | --- | 30.4 | --- | 0.3 | 0.2 | 11.0 | 17.9 | 15.5 | 1.2 | 29.0 | 32.0 | 426.1 |
| Goverment Program... | 0.9 | 2.3 | --- | 12.7 | --- | 0.1 | --- | 16.5 | --- | --- | --- | --- | --- | 5.8 | -- | 0.4 | --- | 1.8 | 1.2 | 41.7 |
| Cormercial........... | 0.4 | 0.7 | --- | 140.0 | --- | 107.9 | 0.1 | 7.0 | --- | 30.4 | --- | 0.3 | 0.2 | 5.2 | 17.9 | 15.1 | 1.2 | 27.2 | 30.8 | 384.4 |
| Missouri............... | 34.4 | 10.5 | 0.7 | 37.8 | 10.0 | 70.5 | --- | --- | --- | --- | 0.3 | 1.3 | 0.3 | 2.4 | 4.3 | 4.3 | 1.7 | 6.9 | 18.9 | 204.3 |
| Gover renent Program... | 23.2 | 8.2 | 0.2 | 3.1 | 2.6 | --- | --- | --- | --- | --- | 0.1 | --- | --- | 1.3 | --- | 0.1 | --- | 0.4 | 1.4 | 40.6 |
| Conmercial.......... | 11.2 | 2.3 | 0.5 | 34.7 | 7.4 | 70.5 | --- | --- | --- | --- | 0.2 | 1.3 | 0.3 | 1.1 | 4.3 | 4.2 | 1.7 | 6.5 | 17.5 | 163.7 |
| North Dakota. . . . . . . . | 126.1 | --- | --- | 43.2 | --- | 3.7 | 8.6 | --- | --- | --- | --- | --- | 2.4 | 1.2 | 0.3 | 0.6 | 0.1 | 0.5 | 18.9 | 205.6 |
| Gover ment Program... | 85.0 | --- | --- | 3.6 | --- | --7 | -- | --- | --- | --- | --- | --- | --- | 0.6 | --- | --- | --- | --- | 2.7 | 91.9 |
| Cormercial.......... | 41.1 | --- | --- | 39.6 | --- | 3.7 | 8.6 | --- | --- | --- | --- | --- | 2.4 | 0.6 | 0.3 | 0.6 | 0.1 | 0.5 | 16.2 | 113.7 |
| South Dakota.......... | 26.7 | --- | --- | 29.7 | --- | 5.1 | 3.5 | --- | --- | --- | --- | --- | 0.2 | 2.3 | 2.6 | 2.0 | 0.1 | 4.4 | 7.7 | 84.3 |
| Government poogram... | 18.0 | --- | --- | 2.5 | --- | --- | --- | --- | -- | --- | --- | --- | --- | 1.2 | . | 0.1 | --- | 0.3 | 0.7 | 22.8 |
| Cormercial........... | 8.7 | --- | --- | 27.2 | --- | 5.1 | 3.5 | --- | --- | --- | --- | --- | 0.2 | 1.1 | 2.6 | 1.9 | 0.1 | 4.1 | 7.0 | 61.5 |
| Nebraska.............. | 58.6 | 3.5 | --- | 98.6 | --- | 15.4 | --- | --- | --- | --- | --- | --- | 0.8 | 2.4 | 8.6 | 10.2 | 0.1 | 14.0 | 20.1 | 232.3 |
| Goverrment Program... | 39.5 | 2.7 | --- | 8.2 | --- | --- | --- | --- | --- | --- | --- | --- | --- | 1.3 | --- | 0.2 | --- | 0.9 | 1.8 | 54.6 |
| Cormercial........... | 19.1 | 0.8 | --- | 90.4 | --- | 15.4 | --- | --- | --- | --- | --- | --- | 0.8 | 1.1 | 8.6 | 10.0 | 0.1 | 13.1 | 18.3 | 177.7 |
| Kansas................. | 253.4 | 19.6 | --- | 50.0 | --- | 16.2 | --- | --- | --- | --- | --- | 0.3 | 0.2 | 3.0 | 4.4 | 5.3 | 0.1 | 7.1 | 32.6 | 392.2 |
| Government Program... | 170.9 | 15.3 | --- | 4.2 | --- | --- | --- | --- | --- | --- | --- | --- | --- | 1.6 | --- | 0.1 | -- | 0.4 | 4.5 | 197.0 |
| Cormercial........... | 82.5 | 4.3 | --- | 45.8 | --- | 16.2 | --- | --- | --- | --- | --- | 0.3 | 0.2 | 1.4 | 4.4 | 5.2 | 0.1 | 6.7 | 28.1 | 195.2 |
| SOUTH atlantic......... | 22.9 | - | --- | 91.5 | 27.6 | 55.7 | --- | --- | 4.5 | 3.6 | 325.3 | 62.0 | 15.1 | 4.5 | 6.8 | 8.0 | 28.0 | 10.1 | 72.8 | 738.4 |
| Goverrment Program... | 15.5 | --. | - | 7.2 | 8.8 | --- | --- | --- | 3.5 | --- | 75.7 | --- | 0.2 | 2.3 | --- | 0.1 | --- | 0.6 | 1.9 | 115.8 |
| Conmercisl........... | 7.4 | --- | \| --- | 84.3 | 18.8 | 55.7 | --- | --- | 1.0 | 3.6 | 249.6 | 62.0 | 14.9 | 2.2 | 6.8 | 7.9 | 28.0 | 9.5 | 70.91 | 622.6 |



| Region, State, and type of export | Wheat | Wheat flour | Rice, exclud- ing paddy | $\begin{gathered} \text { Total } \\ \text { feed } \\ \text { grains } \\ 1 / \end{gathered}$ | $\begin{aligned} & \text { Cotton } \\ & \text { exclud- } \\ & \text { ing } \\ & \text { linters } \end{aligned}$ | $\begin{aligned} & \text { Soy- } \\ & \text { beans } \end{aligned}$ | Flax- <br> seed | Soybean oil | $\begin{array}{\|l} \text { Cotton } \\ \text { seed } \\ \text { oil } \end{array}$ | Protein meal | Tobacco unmanu-factured | ```Fruits and prepa- rationa``` | Vegetables and preparations | Dairy products | Meats and prod- ucts exclud- ing poultry | Hidea and skina | $\begin{aligned} & \text { Poultry } \\ & \text { prod- } \\ & \text { ucts } \end{aligned}$ | Lard and tallow (edible and in- edible | Other | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SOUTH ATLANTICCONTINUED |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Delaware...... | 1.3 | --- | --- | 5.4 | --- | 3.7 | --- | --- | --- | --- | --- | --- | 0.8 | --- | $\underline{2 / 0.6}$ | 2/0.6 | 3.2 | 2/0.9 | 1.2 | 17.7 |
| Government Program... | 0.9 | --- | --- | 0.4 | -..- | -- | --- | --- | --- | --- | --- | --- | --- | --- | --- | -- | --- | 0.1 | --- | 1.4 |
| Commercial........... | 0.4 | --- | --- | 5.0 | --- | 3.7 | --- | --- | --- | --- | --- | --- | 0.8 | --- | 0.6 | 0.6 | 3.2 | 0.8 | 1.2 | 16.3 |
| Maryland.. | 3.8 | --- | --- | 12.2 | --- | 5.1 | --- | --- | --- | --- | 8.3 | 1.0 | 1.4 | 1.4 | 3/--- | 3/--- | 4.2 | 3/--- | 3.5 | 40.9 |
| Government Program... | 2.6 | --- |  | 1.0 | --- | --- | --- | --- | --- | --- | 1.9 | -- | --- | 0.7 |  | --- | --- | 3 | 0.2 | 6.4 |
| Comercial.......... | 1.2 | --- | --- | 11.2 | --- | 5.1 | --- | --- | --- | --- | 6.4 | 1.0 | 1.4 | 0.7 | --- | --- | 4.2 | --- | 3.3 | 34.5 |
| Virginia.............. | 5.1 | --- | --- | 8.1 | 0.4 | 7.3 | --- | --- | --- | --- | 33.6 | 4.9 | 1.9 | 3.1 | 1.8 | 1.7 | 1.5 | 2.7 | 6.5 | 78.6 |
| Goverrment Program... | 3.4 | --- | --- | 0.7 | 0.1 | --- | --- | --- | --- | --- | 7.8 | --- | --- | 1.6 | 兂 |  | , | 0.2 | 0.3 | 14.1 |
| Conmercial........... | 1.7 | --- | --- | 7.4 | 0.3 | 7.3. | --- | --- | --- | --- | 25.8 | 4.9 | 1.9 | 1.5 | 1.8 | 1.7 | 1.5 | 2.5 | 6.2 | 64.5 |
| West Virginia......... | 1.3 | --- | --- | --- | --- | --- | --- | --- | $\cdots$ | --- | 0.3 | 2.6 | --- | --- | 0.2 | 0.3 | 0.7. | 0.4 | 0.6 | 6.4 |
| Goverrment Program... | 0.9 | --- | --- | --- | --- | --- | --- | --- | --- | --- | 0.1 | --- | --- | --- | --- | --- | --- | --- | --- | 1.0 |
| Commercial........... | 0.4 | --- | --- | --- | --- | --- | --- | --- | --- | --- | 0.2 | 2.6 | --- | --- | 0.2 | 0.3 | 0.7 | 0.4 | 0.6 | 5.4 |
| North Carolins ....... | 5.1 | --- | --- | 29.7 | 5.8 | 17.6 | --- | --- | 0.9 | 0.6 | 200.8 | 2.0 | 2.0 | --- | 1.0 | 0.7 | 6.8 | 1.6 | 31.4 | 306.0 |
| Government Program... | 3.4 | --- | --- | 2.5 | 1.5 | --- | --- | --- | 0.7 | --- | 46.9 | --- | --- | --- | --- | --- | --- | 0.1 | 0.7 | 55.8 |
| Cotenercial........... | 1.7 | --- | --- | 27.2 | 4.3 | 17.6 | --- | --- | 0.2 | 0.6 | 153.9 | 2.0 | 2.0 | --- | 1.0 | 0.7 | 6.8 | 1.5 | 30.7 | 250.2 |
| South Carolina........ | 2.5 | --- | --- | 6.7 | 10.7 | 17.6. | --- | --- | 1.3. | 1.1 | 38.9 | 3.9 | 1.4 | --- | 0.6 | 0.8 | 0.6 | 0.7 | 8.9 | 95.7 |
| Government Program... | 1.7 | --- | --- | 0.6 | 3.3 | --- | --- | --- | 1.0 | --- | 9.0 | -- | --- | --- | - | --- | --- | 7 | 0.3 | ${ }^{15} 5.9$ |
| Commercial............ | 0.8 | --- | --- | 6.1 | 7.4 | 17.6 | --- | --- | 0.3 | 1.1 | 29.9 | 3.9 | 1.4 | --- | 0.6 | 0.8 | 0.6 | 0.7 | 8.6 | 79.8 |
| Georgia............... | 2.5 | --- | --- | 25.3 | 10.3 | 2.9 | --- | --- | 2.3 | 1.9 | 33.7 | 2.0 | 0.8 | --- | 1.4 | 1.5 | 10.6 | 2.2 | 11.2 | 108.6 |
| Government Program... | 1.7 | --- | --- | 1.7 | 3.8 | --- | --- | --- | 1.8 | --- | 7.8 | --- | --- | --- | --- | --- | --- | 0.1 | 0.4 | 17.3 |
| Commercial........... | 0.8 | --- | --- | 23.6 | 6.5 | 2.9 | --- | --- | 0.5 | 1.9 | 25.9 | 2.0 | 0.8 | --- | 1.4 | 1.5 | 10.6 | 2.1 | 10.8 | 91.3 |
| Florida............... | 1.3 | --- | --- | 4.1 | 0.4 | 1.5 | --- | --- | --- | --- | 9.7 | 45.6 | 6.8 | --- | 1.2 | 2.4 | 0.4 | 1.6 | 9.5 | 84.5 |
| Goverment Program... | 0.9 | --- | --- | 0.3 | 0.1 | --- | --- | --- | --- | --- | 2.2 | --- | 0.2 | --- | --- | 0.1 | --- | 0.1 | --- | 3.9 |
| Commercial........... | 0.4 | --- | --- | 3.8 | 0.3 | 1.5 | --- | --- | --- | --- | 7.5 | 45.6 | 6.6 | --- | 1.2 | 2.3 | 0.4 | 1.5 | 9.5 | 80.0 |
| EAST SOUTH CEMTRAL..... | 14.0 | 4.5 | 5.3 | 28.3 | 79.9 | 52.8 | --- | 10.5 | 13.9 | 24.3 | 45.4 | 1.5 | 2.1 | 12.3 | 6.1 | 7.2 | 13.1 | 9.5 | 38.5 | 369.2 |
| Government Program... | 9.5 | 3.6 | 1.4 | 2.4 | 23.6 | --- | --- | 7.4 | 10.9 | --- | 10.8 | - | --- | 6.5 | --- | 0.2 | --- | 0.5 | 2.3 | 79.1 |
| Contmercial............ | 4.5 | 0.9 | 3.9 | 25.9 | 56.3 | 52.8 | --- | 3.1 | 3.0 | 24.3 | 34.6 | 1.5 | 2.1 | 5.8 | 6.1 | 7.0 | 13.1 | 9.0 | 36.2 | 290.1 |
| Kentucky.............. | 5.1 | --- | --- | 10.8 | 0.4 | 6.6 | --- | --- | --- | --- | 32.7 | 0.3 | 0.2 | 6.6 | 1.3 | 1.0 | 0.1 | 2.0 | 6.5 | 73.6 |
| Government Program... | 3.4 | --- | --- | 0.9 . | 0.1 | - | --- | --- | --- | --- | 7.6 | --- | --- | 3.5 | --- | --- | --- | 0.1 | 0.6 | 16.2 |
| Commercial. . . . . . . . . | 1.7 | --- | --- | 9.9 | 0.3 | 6.6. | --- | --- | --- | --- | 25.1 | 0.3 | 0.2 | 3.1 | 1.5 | 1.0 | 0.1 | 1.9 | 5.9 | 57.4 |
| Tennessee............ | 3.8 | 4.5 | --- | 6.7 | 16.2 | 14.7 | --- | 8.5 | 4.2 | 13.8 | 12.4 | 0.3 | 0.5 | 5.2 | 2.5 | 3.1 | 1.2 | 4.0 | 10.1 | 111.7 |
| Government Program... | 2.6 | 3.6 | --- | 0.6 | 4.3 | --- | --- | 6.0 | 3.3 | --- | 2.9 | --- | --- | 2.7 | --- | 0.1 | --- | 0.2 | 0.6 | 26.9 |
| Commercial........... | 1.2 | 0.9 | --- | 6.1 | 11.9 | 14.7 | --- | 2.5 | 0.9 | 13.8 | 9.5 | 0.3 | 0.5 | 2.5 | 2.5 | 3.0 | 1.2 | 3.8 | 9.5 | 84.8 |
| Alabama............... | 1.3 | --- | --- | 8.1 | 21.6 | 2.9 | --- | --- | 2.0 | 1.7 | 0.3 | 0.6 | 1.2 | -- | 0.9 | 1.1 | 7.5 | 1.5 | 6.5 | 57.2 |
| Government Program... | 0.9 | --- | --- | 0.7 | 5.7 | - | --- | --- | 1.6 | --- | 0.3 | --- | --- | --- | --- | --- | --- | 0.1 | 0.3 | 9.6 |
| Conmercial........... | 0.4 | --- | --- | 7.4 | 15.9 | 2.9 | --- | --- | 0.4 | 1.7 | --- | 0.6 | 1.2 | --- | 0.9 | 1.1 | 7.5 | 1.4 | 6.2 | 47.6 |
| Mississippi........... | 3.8 | --- | 5.3 | 2.7 | 41.7 | 28.6 | --- | 2.0 | 7.7 | 8.8 | --- | 0.3 | 0.2 | 0.5 | 1.4 | 2.0 | 4.3 | 2.0 | 15.4 | 126.7 |
| Government Program... | 2.6 | - | 1.4 | 0.2 | 13.5 | --- | --- | 1.4 | 6.0 | --- | --- | --- | --- | 0.3 | --- | 0.1 | --- | 0.1 | 0.8 | 26.4 |
| Commercial........... | 1.2 | --- | 3.9 | 2.5 | 28.2 | 28.6 | --- | 0.6 | 1.7 | 8.8 | --- | 0.3 | 0.2 | 0.21 | 1.4 | 1.9 | 4.31 | 1.91 | 14.6 | 100.3 |

 (Figures in millions of dollars)

| Region, State, and type ul export | Wheat | Wheat flour | $\begin{array}{\|c\|} \text { Rice, } \\ \text { exclind } \\ \text { ing } \\ \text { paddy } \end{array}$ | $\begin{gathered} \text { Total } \\ \text { feed } \\ \text { grains } \\ \underline{1} / \end{gathered}$ | $\left\lvert\, \begin{aligned} & \text { Cotton } \\ & \text { exclud- } \\ & \text { ing } \\ & \text { innters } \end{aligned}\right.$ | Soybeans | $\begin{aligned} & \text { Flax- } \\ & \text { seed } \end{aligned}$ | Soybean oil | $\left\lvert\, \begin{aligned} & \text { cotton } \\ & \text { seed } \\ & \text { oi } 1 \end{aligned}\right.$ | Protein mesl | Tobacco unmanu-factured | Fruits and preparations | Vege- tables and prepa- rations | Dsiry products | Meats and prod- ucts exclud- ing poultry | Hides and skins | ```Poultry prod- ucts``` | lard and tallow (edible and in- edible) | Other | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| WEST SOUTH CENTRAL..... | 225.4 | 10.2 | 169.2 | 149.8 | 158.0 | 76.3 | 0.4 | 0.7 | 20.3 | 17.7 | --- | 3.9 | 3.1 | 2.4 | 8.7 | 14.4 | 13.5 | 12.5 | 90.0 | 976.5 |
| Government Program... | 152.0 | 8.0 | 46.0 | 10.8 | 47.7 | --- | --- | 0.5 | 15.9 | --- |  | --- | 0.1 | 1.2 | --- | 0.2 | 13.5 | 0.7 | 7.2 | 290.3 |
| Conmercial | 73.4 | 2.2 | 123.2 | 139.0 | 110.3 | 76.3 | 0.4 | 0.2 | 4.4 | 17.7 | --- | 3.9 | 3.0 | 1.2 | 8.7 | 14.2 | 13.5 | 11.8 | 82.8 | 686.2 |
| Arkansas.............. | 10.2 | --- | 53.5 | 1.4 | 33.0 | 60.2 | --- | 0.7 | 5.1 | 5.0 | --- | 1.0 | 0.5 | --- | 0.5 | 0.7 | 8.2 | 0.71 | 20.1 | 200.8 |
| Goverrment Program... | 6.8 | --- | 14.5 | 0.1 | 9.7 | --- | --- | 0.5 | 4.0 | --- | --- | --- | --- | --- | --- | --- | - | --- | 1.2 | 36.8 |
| Commercial........... | 3.4 | --- | 39.0 | 1.3 | 23.3 | 60.2 | --- | 0.2 | 1.1 | 5.0 | --- | 1.0 | 0.5 | --- | 0.5 | 0.7 | 8.2 | 0.7 | 18.9 | 164.0 |
| Louisiana. | 1.3 | --- | 53.7 | 1.4 | 14.7 | 11.7 | --- | --- | 1.4 | 1.1 | --- | --- | 0.3 | 0.2 | 0.6 | 1.5 | 0.8 | 0.7 | 9.5 | 98.9 |
| Government Program... | 0.9 | --- | 14.6 | 0.1 | 3.8 | --- | --- | --- | 1.1 | --- | --- | --- | --- | 0.1 | --- | --- | --- | --- | 0.9 | 21.5 |
| Commercial........... | 0.4 | --- | 39.1 | 1.3 | 10.9 | 11.7 | --- | --- | 0.3 | 1.1 | --- | --- | 0.3 | 0.1 | 0.6 | 1.5 | 0.8 | 0.7 | 8.6 | 77.4 |
| Oklahoma.............. | 138.8 | 3.5 | --- | 8.1 | 9.2 | 2.2 | --- | --- | --- | --- | --- | 0.3 | 0.2 | 1.2 | 1.3 | 1.8 | 0.2 | 2.0 | 13.0 | 181.8 |
| Government Program... | 93.6 | 2.7 | --- | 0.7 | 2.4 | --- | --- | --- | --- | --- | --- | --- | --- | 0.6 | --- | --- | --- | 0.1 | 1.8 | 101.9 |
| Cormercial........... | 45.2 | 0.8 | --- | 7.4 | 6.8 | 2.2 | --- | --- | --- | --- | --- | 0.3 | 0.2 | 0.6 | 1.3 | 1.8 | 0.2 | 1.9 | 11.2 | 79.9 |
| Texas................. | 75.1 | 6.7 | 62.0 | 138.9 | 101.1 | 2.2 | 0.4 | --- | 13.8 | 11.6 | --- | 2.6 | 2.1 | 1.0 | 6.3 | 10.4 | 4.3 | 9.1 | 47.4 | 495.0 |
| Government Program... | 50.7 | 5.3 | 16.9 | 9.9 | 31.8 | , | --- |  | 10.8 | --- | --- | --- | 0.1 | 0.5 | --- | 0.2 | --- | 0.6 | 3.3 | 130.1 |
| Cormercial........... | 24.4 | 1.4 | 45.1 | 129.0 | 69.3 | 2.2 | 0.4 | --- | 3.0 | 11.6 | --- | 2.6 | 2.0 | 0.5 | 6.3 | 10.2 | 4.3 | 8.5 | 44.1 | 364.9 |
| mountain. . . . . . . . . . . . | 174.5 | 4.5 | --- | 56.8 | 25.9 | --- | 0.1 | --- | 2.4 | 1.7 | --- | 8.4 | 23.3 | 2.8 | 7.0 | 9.7 | 0.7 | 11.3 | 36.1 | 365.2 |
| Government Program... | 117.6 | 3.4 | --- | 4.6 | 6.8 | --- | --- | --- | 1.8 | --- | --- | --- | 0.3 | 1.5 | --- | 0.1 | --- | 0.8 | 4.1 | 141.0 |
| Cormercial............ | 56.9 | 1.1 | --- | 52.2 | 19.1 | --- | 0.1 | --- | 0.6 | 1.7 | --- | 8.4 | 23.0 | 1.3 | 7.0 | 9.6 | 0.7 | 10.5 | 32.0 | 224.2 |
| Montana............... | 93.0 | 1.6 | --- | 16.2 | --- | --- | 0.1 | --- | --- | --- | --- | --- | 0.5 | 0.2 | 0.7 | 0.8 | --- | 1.1 | 12.4 | 126.6 |
| Government Program... | 62.7 | 1.2 | --- | 1.3 | --- | --- | -- | --- | --- | --- | --- | --- | --- | 0.1 | --- | --- | --- | 0.1 | 1.9 | 67.3 |
| Commercial........... | 30.3 | 0.4 | --- | 14.9 | --- | --- | 0.1 | --- | --- | --- | --- | --- | 0.5 | 0.1 | 0.7 | 0.8 | --- | 1.0 | 10.5 | 59.3 |
| Idaho.................. | 45.8 | --- | --- | 10.8 | --- | --- | --- | --- | --- | --- | --- | 1.6 | 10.7 | 2.1 | 0.7 | 1.0 | --- | 1.1 | 7.1 | 80.9 |
| Government Program... | 30.9 | --- | --- | 0.9 | --- | --- | --- | --- | --- | --- | --- | -- | 0.1 | 1.1 | --- | --- | --- | 0.1 | 0.9 | 34.0 |
| Commercial........... | 14.9 | --- | --- | 9.9 | --- | --- | --- | --- | --- | --- | --- | 1.6 | 10.6 | 1.0 | 0.7 | 1.0 | --- | 1.0 | 6.2 | 46.9 |
| Wyoming. . . . . . . . . . . . | 2.5 | --- | --- | 1.4 | --- | --- | --- | --- | --- | --- | --- | --- | 0.3 | --- | 0.1 | 0.1 | --- | 0.2 | 0.6 | 5.2 |
| Government Program... | 1.7 | --- | --- | 0.1 | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | - --- | --- | --- | --- | 0.1 | 1.9 |
| Commercial........... | 0.8 | --- | --- | 1.3 | --- | --- | --- | --- | --- | --- | --- | --- | 0.3 | --- | 0.1 | 0.1 | --- | 0.2 . | 0.5 | 3.3 |
| Colorado.............. | 20.4 | --- | --- | 10.8 | --- | --- | --- | --- | --- | --- | --- | 1.6 | 4.2 | 0.2 | 3.5 | 5.0 | 0.3 | 5.6. | 5.3 | 56.9 |
| Government Program... | 13.7 | --- | --- | 0.9 | --- | --- | --- | --- | --- | --- | - | --- | 0.1 | 0.1 | --- | 0.1 | -- | 0.3. | 0.5 | 15.7 |
| Comercial........... | 6.7 | --- | --- | 9.9 | --- | --- | --- | --- | --- | --- | --- | 1.6 | 4.1 | 0.1 | 3.5 | 4.9 | 0.3 | 5.3 | 4.8 | 41.2 |
| New Mexico............ | 5.1 | --- | --- | 5.4 | 6.2 | --- | --- | --- | --- | --- | --- | 0.3 | 0.8 | --- | 0.6 | 0.8 | --- | 0.9 . | 2.4 | 22.5 |
| Government Program... | 3.4 | --- | --- | 0.4 | 1.6 | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | 0.1 | 0.2 | 5.7 |
| Commercial. . . . . . . . . | 1.7 | --- | --- | 5.0 | 4.6 | --- | --- | --- | --- | --- | --- | 0.3 | 0.8 | -- | 0.6 | 0.8 | --- | 0.8 . | 2.2 | 16.8 |
| Arizona............... | 1.3 | --- | --- | 10.8 | 19.7 | --- | --- | --- | 2.4 | 1.7 | --- | 4.6 | 6.3 | --- | 0.6 | 0.8 | --- | 0.9 . | 6.5 | 55.6 |
| Government Program... | 0.9 | --- | --- | 0.9 | 5.2 | --- | --- | --- | 1.8 | --- | --- | --- | 0.1 | --- | --- | --- | --- | 0.1 . | 0.3 | 9.3 |
| Conmercial........... | 0.4 | --- | - | 9.9 | 14.5 | --- | --- | --- | 0.6 | 1.7 | --- | 4.6 | 6.2 | --- | 0.6 | 0.8 | --- | 0.8 | 6.2 | 46.3 |
| Utah.................. | 6.4 | 2.9 | --- | 1.4 | . --- | --- | --- | --- | --- | --- | --- | 0.3 | 0.5 | 0.3 | 0.7 | 1.1 | 0.4 | 1.3 | 1.8 | 17.1 |
| Government Program... | 4.3 | 2.2 | --- | 0.1 | - | --- | --- | --- | --- | --- | --- | --- | --- | 0.2 | --- | --- | --- | 0.1 | 0.2 | 7.1 |
| Conmercial........... | 2.1 | 0.7 | --- | 1.31 | 1 --- | ---\| | --- | - | --- | --- | - --- | 0.3 | 0.5 | 0.1 | 0.71 | 1.1 | 0.4 | 1.2 | 1.6 | 10.0 |



| Region, State, and type of export | Wheat | Wheat flour | Rice, exclud- ing paddy | $\left\{\begin{array}{c} \text { Total } \\ \text { feed } \\ \text { grains } \\ \underline{1 /} \end{array}\right.$ | $\begin{aligned} & \text { Cotton } \\ & \text { exclud- } \\ & \text { ing } \\ & \text { linters } \end{aligned}$ | Soy beans | $\begin{aligned} & \text { Flax- } \\ & \text { seed } \end{aligned}$ | Soybean 011 | $\begin{array}{\|c} \text { cotton } \\ \text { seed } \\ \text { oil } \end{array}$ | Protein meal | Tobacco unmanu-factured | ```Pruits and prepa- rations``` | ```Vege- tables and prepa- rations``` | Dairy products | Meats and prod- ucts exclud- ing poultry | Hides and skins | $\left\lvert\, \begin{gathered} \text { Poultry } \\ \text { prod- } \\ \text { ucts } \end{gathered}\right.$ | Lard and tallow (edible snd in- edible) | Other | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| MOUNTAIN-CONTINUED |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Nevada. . . . . . . . . . . . . | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | 0.1 | 0.1 | --- | 0.2 | --- | 0.4 |
| Governoent Program... | -.- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | -- | --- | --- | --- | --- |  | --- |
| Cormercial........... | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | -- | --- | --- | 0.1 | 0.1 | --- | 0.2 | --- | 0.4 |
| PACIFIC................. | 127.3 | 11.5 | 44.9 | 32.1 | 84.4 | --- | 0.1 | --- | 5.3 | 4.2 | --- | 208.5 | 74.7 | 11.5 | 10.4 | 15.4 | 5.2 | 17.0 | 62.1 | 714.6 |
| Goverrment Program... | 85.8 | 9.0 | 12.2 | 5.2 | 11.6 | --- | --- | --- | 4.1 | --- | --- |  | 0.7 | 6.0 | -.. | 0.4 | --- | 1.0 | 4.2 | 140.2 |
| Conmercial.......... | 41.5 | 2.5 | 32.7 | 26.9 | 72.8 | --- | 0.1 | --- | 1.2 | 4.2 | --- | 208.5 | 74.0 | 5.5 | 10.4 | 15.0 | 5.2 | 16.0 | 57.9 | 574.4 |
| Washington.. | 91.7 | 4.3 | --- | 6.7 | --- | --- | --- | --- | --- | --- | --- | 23.2 | 5.6 | 1.9 | 1.6 | 2.1 | 0.7 | 2.6 | 14.2 | 154.6 |
| Goverrment Program,.. | 61.8 | 3.4 | --- | 0.6 | --- | --- | --- | --- | --- | --- | --- | --- | 0.1 | 1.0 | --- | 0.1 | --. | 0.1 | 1.7 | 68.8 |
| Commercial........... | 29.9 | 0.9 | --- | 6.1 | --- | --- | --- | --- | --- | --- | --- | 23.2 | 5.5 | 0.9 | 1.6 | 2.0 | 0.7 | 2.5 | 12.5 | 85.8 |
| Oregon................ | 28.0 | 3.2 | --- | 8.1 | --- | --- | --- | --- | --- | --- | --- | 9.5 | 4.4 | 0.2 | 0.9 | 1.3 | 0.5 | 1.4 | 7.1 | 64.6 |
| Government Program... | 18.9 | 2.5 | --- | 0.7 | --- | --- |  | --- |  | --- | --- | --- | 0.1 | 0.1 | --- | --- | --- | 0.1 | 0.7 | 23.1 |
| Commercial........... | 9.1 | 0.7 | --- | 7.4 | --- | --- | --- | --- | --- | --- | --- | 9.5 | 4.3 | 0.1 | 0.9 | 1.3 | 0.5 | 1.3 | 6.4 | 41.5 |
| California............ | 7.6 | 4.0 | 44.9 | 17.3 | 84.4 | --- | 0.1 | --- | 5.3 | 4.2 | --- | 175.8 | 64.5 | 9.4 | 7.8 | 11.9 | 4.0 | 12.8 | 40.8 | 494.8 |
| Government Program... | 5.1 | 3.1 | 12.2 | 3.9 | 11.6 | --- | --- | --- | 4.1 | --- | --- | --- | 0.5 | 4.9 | --- | 0.3 | --- | 0.8 | 1.8 | 48.3 |
| Commercial........... | 2.5 | 0.9 | 32.7 | 13.4 | 72.8 | --- | 0.1 | --- | 1.2 | 4.2 | --- | 175.8 | 64.0 | 4.5 | 7.8 | 11.6 | 4.0 | 12.0 | 39.0 | 446.5 |
| Hawa $11 . . . . . . . . . . . . . . . .$. | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | 0.2 | --- | 0.1 | 0.1 | --- | 0.2 | --- | 0.6 |
| Government Program... | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | -.- | --- | --. | --- | -.- | --- |
| Conmercial........... | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | 0.2 | --- | 0.1 | 0.1 | --- | 0.2 | --- | 0.6 |
| Alaska................ | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| Government Program... | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | -.- | --- | --- | --- | --- | --- |
| Conmercial........... | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| OTHER 4/............... | --- | 13.2 | --- | --- | --- | --- | --- | 35.0 | 2.7 | 47.0 | --- | --- | --- | 20.8 | 0.8 | 2.0 | --- | 1.1 | 10.0 | 132.6 |
| Gover rment Program... | --- | 10.4 | --- | --- | --- | --- | --- | 24.5 | 2.2 | --- | --- | --- | --- | 10.9 | --- | 0.1 | --- | 0.1 | 1.3 | 49.5 |
| Conmercial........... | --- | 2.8 | --- | --- | --- | --- | --- | 10.5 | 0.5 | 47.0 | --- | --- | -- | 9.9. | 0.8 | 1.9 | --- | 1.0 | 8.7 | 83.1 |
| UNITED States.......... | 1,273.4 | 129.7 | 220.1 | 1,351.2 | 385.8 | 734.4 | 15.5 | 140.0 | 49.1 | 215.7 | 394.7 | 326.6 | 169.7 | 174.1 | 115.2 | 139.3 | 72.4 | 182.2 | 591.8 | 6,680.9 |
| GOVERNMENT PROGRAM... | 8587 | 101.4 | 59.8 | 112.3 | 101.1 | 0.2 | --- | 98.2 | 38.4 | - | 92.2 | --- | 1.8 | 91.4 | --- | 3.1 | - | 11.1 | 45.2 | 1,614.9 |
| COMmbrctal. . . . . . . . . | 414.7 | 28.3 | 160.3 | 1,238.9 | 284.7 | 734.2 | 15.5 | 41.8 | 10.7 | 215.7 | 302.5 | 326.6 | 167.9 | 82.7 | 115.2 | 136.2 | 72.4 | 171.1 | 546.6 | 5,066.0 |

[^1]

- 16 -
products, wheat and flour, protein meal, lard and tallow, meats, and hides. Nebraska supplied chiefly feed grains, wheat, soybeans, lard and tallow, hides, and meats. Wheat and feed grains were the principal exports of North Dakota and South Dakota while Missouri supplied mainly soybeans, feed grains, wheat and flour, cotton, and lard and tallow.

The West North Central Region supplied 27 percent of the Nation's farm products exported in 1965-66. It furnished 96 percent of the flaxseed; about 40 percent of the lard and tallow, wheat and flour, and meats; 37 percent of the soybeans; 35 percent of the feed grains; 32 percent of the hides and skins; 28 percent of the dairy products; 22 percent of the soybean oil; 19 percent of the protein meal; and about 8 percent of the value of all other farm commodities combined.

## East North Central Region

Agricultural exports attributable to the East North Central Region amounted to $\$ 1,395$ million in $1965-66$, including $\$ 1,141$ million of commercial sales and $\$ 254$ million of exports under Government programs. Illinois dominated the Region's exports with nearly half of the five-state total. Indiana and Ohio were followed by Michigan and Wisconsin. Illinois, the Nation's leading exporter, contributed feed grains, soybeans and soybean oil, wheat and flour, protein meal, lard and tallow, meats, and hides. Indiana and Ohio exported chiefly feed grains, soybeans, and wheat. Michigan was important for its wheat, feed grains, fruits, and vegetables. Wisconsin's dairy products were notewor thy.

Of the Nation's agricultural exports, the East North Central Region accounted for 21 percent. The percentages of total U.S. agricultural commodity exports furnished by the Region were: Soybean oil, 45; soybeans, 38; feed grains, 37; protein meal, 35; dairy products, 28; meats, 20; lard and tallow, 20; hides and skins, 18; wheat flour, 16 ; wheat, 13 ; vegetables and preparations, 10 ; and 5 percent or less of the fruits, poultry products, and tobacco.

## West South Central Region

Exports attributable to the West South Central Region were valued at (976 million in 1965-66, including $\$ 686$ million worth of commercial exports and $\$ 290$ million of Government program shipments. Texas was the leading State, with just over half of the four-state total, followed by Arkansas, Oklahoma, and Louisiana. Texas, with its export share of $\$ 495$ million, ranked second to Illinois as the Nation's chief export supplier. Texas exported principally cotton, feed grains, wheat, rice, and cottonseed oil, as well as significant amounts of protein meal, hides, lard and tallow, vegetables, and meats. Arkansas was the source of soybeans, rice, cotton, and poultry. Oklahoma's major commodities were wheat, cotton, and feed grains. Louisiana contributed rice, cotton, and soybeans.

Agricultural exports ascribed to the four-state West South Central Region supplied 15 percent of the Nation's export total. The region led all others in supplies of rice, cotton, and cottonseed oil for export. It furnished 77 percent of the rice; 41 percent of the cotton and cottonseed oil; 19 percent
of the poultry products; 18 percent of the wheat; 11 percent of the feed grains; about 10 percent of the soybeans and hides and skins; about 8 percent of the protein meal, wheat flour, and meats; and 7 percent or less of the lard and tallow, flaxseed, vegetables, dairy products, fruits, and soybean oil.

## Other Regions

The 6 regions other than those discussed above accounted for 35 percent of U.S. agricultural exports in 1965-66. In order of importance, these regions were South Atlantic (11 percent of farm product exports), Pacific (11 percent), East South Central (5 percent), Mountain (5 percent), Middle Atlantic (3 percent), and New England (about one-half percent). The residual of nearly 2 percent is accounted for by the fact that some of the State production and sales information used to apportion the exports did not identify every State by name, and several commodities could not be completely allocated among the States.

The South Atlantic Region, with exports valued at $\$ 738$ million, was the source of 82 percent of the Nation's tobacco exports; 39 percent of the poultry products; 19 percent of the fruits; 9 percent of the vegetables and preparations and cottonseed oil; about 7 percent of the soybeans, cotton, and feed grains; and about 6 percent of the meats, hides and skins, and lard and tallow.

The Pacific Region, with $\$ 715$ million in farm commodity exports, provided nearly two-thirds of the fruits, 44 percent of the vegetables and preparations; 22 percent of the cotton; 20 percent of the rice; about 11 percent of the cottonseed oil and hides and skins, 9 to 10 percent of the wheat and wheat flour, lard and tallow, and meats; 7 percent of poultry and dairy products; and smaller percentages of feed grains, protein meal, and flaxseed.

The East South Central Region, with an export share of $\$ 369$ million, supplied 28 percent of the Nation's exports of cottonseed oil; 21 percent of the cotton; 18 percent of the poultry products; 11 percent of the tobacco and protein meal; 7 percent of the dairy products, soybeans, and soybean oil; and 5 percent of the meats, hides, and lard and tallow.

The Mountain Region, with an export share of $\$ 365$ million, provided 14 percent of the wheat and vegetables and preparations; and 7 percent or less of the hides and skins, meats, lard and tallow, cotton, cottonseed oil, and feed grains.

The Middle Atlantic Region, with exports of $\$ 169$ million, provided 12 percent of exports of wheat flour and dairy products; 9 percent of hides and skins; 8 percent of the vegetables and preparations; 6 percent of the meats and lard and tallow; and smaller shares of fruit, tobacco, poultry products, wheat, and feed grains.

New England's export share of $\$ 34$ million included about 7 percent of U.S. exports of vegetables and preparations; 4 percent of poultry products; and 2 percent of tobacco and fruits and preparations.
U.S. agricultural exports in fiscal year $1965-66$-- a record $\$ 6,681$ million -were considerably higher than in previous years. In fiscal year 1959-60, they totaled $\$ 4,517$ million, while in 1953-54 (the year preceding inauguration of P.L. 480 exports) they were $\$ 2,936$ million (Table 2 ).

## Regions

Estimated exports attributable to the regions indicate that the increases during the 12 -year period centered mainly in the West North Central Region and the East North Central Region. These two regions accounted for 60 percent of the gain in the Nation's exports.

Between 1953-54 and 1965-66, farm product exports attributed to the West North Central Region increased $\$ 1,260$ million and accounted for 34 percent of the $\$ 3,745$ million gain for the entire country. Nearly two-thirds of this region's increase occurred during the last 6 years.

The East North Central Region, with a 12 -year increase of $\$ 970$ million, accounted for 26 percent of the Nation's increased agricultural exports. Nearly threefourths of the export gains attributable to this region occurred during the last 6 years.

Farm product exports attributed to the West South Central Region were $\$ 467$ million higher in 1965-66 than in 1953-54. This gain represented more than 12 percent of the U.S. total. Nearly two-thirds of the increase came between 1953-54 and 1959-60.

The other 6 regions contributed 25 percent of the increased agricultural exports between 1953-54 and 1965-66. The residual of nearly 3 percent could not be allocated by States.

## States

Increases in exports by States varied widely during the 12 years from 1953-54 to 1965-66. A few States -- including Rhode Island, Arizona, and Alabama -registered little or no gains in the value of farm product exports, while in 4 North Central States (Kansas, Iowa, Indiana, and Illinois) agricultural exports in 1965-66 were valued at more than 4 times those of 1953-54.

Six North Central States -- Illinois, Iowa, Kansas, Indiana, Nebraska, and Minnesota -- along with Texas contributed one-half of the increase in farm commodity exports from 1953-54 to 1965-66. Other States with significant export gains were North Dakota, California, Ohio, Oklahoma, Missouri, Arkansas, Washington, and North Carolina. These 15 leading States contributed threefourths of the gain in total United States agricultural exports during the 12year period. Major export increases in feed grains, wheat, and oilseeds and products, along with significant gains in animal products and fruits and vegetables largely accounted for the export increases attributable to these States.
table 2.--value of export shares of agricultural commodities, by region and state, united states, fiscal years
(Figures in millions of dollars)


[^2]During the 6 years from 1959-60 to 1965-66, U.S. agricultural exports increased 48 percent principally because of increases in feed grains, wheat, soybeans, protein meal, rice, fruits, and hides and skins. Gains took place in more than four-fifths of the States with the largest increases occurring in Illinois, Iowa, Indiana, Kansas, and North Dakota. Declines were recorded for 7 States: Rhode Island, Alabama, Wyoming, Colorado, New Mexico, Arizona, and Nevada.

In the 6-year period from 1953-54 to 1959-60, U.S. agricultural exports increased 54 percent mainly because of increased exports of wheat, feed grains, soybeans, cotton, soybean oil, wheat flour, and fruits. Increases occurred for all States with the exception of a slight decline for Louisiana.

## Conclusion

The United States today needs to negotiate with all nations to implement U.S. trade policy so that it will lead to expansion rather than contraction of agricultural trade.

A policy of trade expansion helps each of the individual 50 States increase its own trade and economic growth. It enables them to specialize in goods they are most capable of producing. An important factor in this capability is competition among producers. Through such competition, American producers are encouraged to improve methods of production, reduce costs, and market their products more efficiently. The United States exchanges goods it produces more efficiently for products which other nations produce at less cost. This principle has been followed in practice since 1789 to their mutual economic gain by the States as a Nation and among the States as a free market.

Trade with other countries is necessary for many reasons.
First, foreign customers cannot buy if they cannot sell.
Second, the American standard of living wouly suffer if trade were severely restricted, as there are some things which U.S. producers cannot produce as cheaply.

Third, almost half of U.S. agricultural imports like coffee, tea, and spices are not directly competitive with American agriculture. Rather, such imports fill voids, satisfy consumer preferences, round out mill and factory supply needs to enable more efficient operation, and even furnish raw materials for agricultural enterprises themselves. At the same time, existing legislation and agreements protect the American farmer from large and sudden increases of highly competitive agricultural imports.

Fourth, trade is necessary to share domestic farm abundance that would otherwise depress farm incomes and raise Government costs.

Fifth, an expansion of exports which can come about from increased trade is one of the most effective ways to deal with the balance-of-payments problem.

Sixth, U.S. world leadership demands that the United States help and not hinder the development af the Free World through trade and thereby contribute to the maintenance of world peace.


## SPECIAL in this issue

INCREASED DOLLAR EXPORTS IN FISCAL YEAR 1965-66 BRING U.S. EXPORTS OF FARM PRODUCTS TO RECORD LEVEL FOR THIRD CONSECUTIVE YEAR
by
Eleanor N. DeBlois 1/
U.S. agricultural exports rose nearly $\$ 600$ million to a record $\$ 6,681$ million in July-June 1965-66.
U.S. exports of farm products averaged $\$ 3.8$ billion in the five-year period, 1954-55 through 1958-59. During the next five years (1959-60 -- 1963-64), they ${ }^{\text {. }}$ averaged $\$ 5.2$ billion, with a high of $\$ 6.1$ billion in 1963-64. Exports in 1964-65 remained at substantially the same level. The 10 percent rise in 1965-66 brought them close to a \$7 billion total.

The continued high level of economic activity in the leading industrialized countries, with consequent increases in disposable incomes, has led to a strong demand for a number of U.S. farm products, notably feed grains and soybeans and products, in recent years ( table 3 ).

Exports for dollars advanced $\$ 662$ million to $\$ 5,066$ million in $1965-66$ while shipments under Government-financed programs fell $\$ 78$ million to $\$ 1,615$ million from a year earlier. A rise of $\$ 373$ million in shipments of feed grains contributed most to the rise in dollar exports. Dollar exports of wheat and flour rose $\$ 210$ million and oilseeds and products advanced $\$ 125$ million. Major declines took place in dollar shipments of cotton, tobacco, and dairy products (Table 4).

## Commodity Developments in Dollar Exports and Exports Under Government-financed Programs

Wheat and flour: U.S. and world exports of wheat and flour reached a record volume in 1965-66. Exports from the United States totaled $\$ 1,403$ million ( 859 million bushels). The previous record was 848 million bushels in 1963-64.

[^3]Table 3 .--U.S. exports under specified Government-financed programs, exports outside specified Government-financed programs,

| Type of export | : | 1955 | : <br> $\vdots$ | 1956 |  | 1957 |  | 1958 |  | 1959 |  | 1960 |  | 1961 |  | 1962 | $\begin{aligned} & : \\ & \vdots \end{aligned}$ | 1963 |  | 1964 |  | 1965 | $\begin{aligned} & \hline \vdots \\ & \vdots \\ & \hline \end{aligned}$ | 1966 | $\begin{array}{lc} \hline: 1955 \\ : \text { through } \\ : & 1966 \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | : |  |  |  |  |  |  |  |  |  |  | -- | M11 | 111on | dol1 | ars -- |  |  |  |  |  |  |  |  |  |
| Public Law 480: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Title I, sales for foreign currency | : | 73 |  | 439 |  | 909 |  | 659 |  | 725 |  | 826 |  | 952 |  | 1,024 |  | 1,085 |  | 1,064 |  | 1,135 |  | 864 | 9,755 |
| Title II, disaster relief |  | 83 |  | 91 |  | 88 |  | 92 |  | 56 |  | 65 |  | 146 |  | 176 |  | 159 |  | 150 |  | - 72 |  | 150 | 1,328 |
| Title III, donations |  | 135 |  | 184 |  | 165 |  | 173 |  | 131 |  | 105 |  | 144 |  | 169 |  | 170 |  | 189 |  | 179 |  | 171 | 1,915 |
| Title III, barter ......... |  | 125 |  | 298 |  | 401 |  | 100 |  | 132 |  | 149 |  | 144 |  | 198 |  | 60 |  | 112 |  | 130 |  | 227 | 2,076 |
| Title IV, long-term supply and : |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| dollar credit sales | .: | --- |  | --- |  | --- |  | --- |  | --- |  | --- |  | --- |  | 19 |  | 58 |  | 47 |  | 151 |  | 161 | 436 |
| Total Public Law 480 | . | 416 |  | 1,012 |  | 1,563 |  | 1,024 |  | 1,044 |  | 1,145 |  | 1,386 |  | 1,586 |  | 1,532 |  | 1,562 |  | 1,667 |  | 1,573 | 15,510 |

Mutual Security (AID), Secs. 402

Mutual Security (AID), Secs. 402
and rency and economic aid ..........
Total exports under specified

| $\begin{array}{l}\text { Tots } 1 \text { exports outside speciffed } \\ \text { Government- finsnced progrsms }\end{array} \ldots$ |
| :--- |
| Total agricultural exports $\ldots \ldots$ |


| $\begin{array}{l}\text { Tots } 1 \text { exports outside speciffed } \\ \text { Government- finsnced progrsms }\end{array} \ldots:$ |
| :--- |
| Total agricultural exports $\ldots \ldots$ |

 at less thsn domestic market prices, and (3) export psyments in cash or in kind.
Table 4.--Exports under specified Government-financed programs, commercial sales for dollars,


| exports $\ldots \ldots \ldots: 1,693.1 \quad 1,614.9 \quad-78.2 \quad 4,403.9$ |
| :--- |
| $/$ Exports outside Government-financed programs. $2 /$ Total exports of feed grains, excluding products include |

$\frac{1 /}{} /$ Exports outside Government-financed programs. $2 /$ Total exports of feed grains, excluding products include
the estimated value of donations of grain sorghums under Title III, P.L. 480 , not separately reported by the Bureau of the Census, $1965-66 \$ 0.2$ million. 3/ Total exports of oilseeds and products include the estimated value of donations of vegetable oils under Title III, P.L. 480, not separately reported by the Bureau of the Census prior to January $1,1965,1964-65, \$ 9.5 \mathrm{million}$. $4 / \mathrm{Total}$ exports of dairy products include the estimated value of donations of butter and butteroil under Title III, P.L. 480, not separately reported by the Bureau of the Census prior to January $1,1965,1964-65, \$ 10.1 \mathrm{million} . ~ 5 /$ Less than $\$ 50,000$.

Commercial sales for dollars totaled $\$ 443.0$ million ( 297 million bushels), nearly double the 1964-65 total. Exports under Government-financed programs were 5 percent less than a year earlier, but amounted to an impressive $\$ 960$ million ( 562 million bushels) over two-thirds of total exports of this commodity.

Japan was the leading dollar buyer of U.S. wheat, with purchases of $\$ 114$ million ( 71 million bushels). Shipments to the European Economic Community (EEC) amounted to $\$ 102$ million ( 64 million bushels) compared with $\$ 35$ million ( 21 million bushels) a year earlier. The Netherlands, West Germany, and France were the largest EEC markets. Shipments to the United Kingdom rose to $\$ 41$ million ( 26 million bushels) from $\$ 7$ million ( 5 million bushels); the Philippines and Venezuela were also important dollar markets.

India, hit by the severest drought in a century, received $\$ 430$ million ( 262 million bushels) of U.S. wheat, mostly under Title I. Title I shipments to Brazil and Pakistan were substantially reduced from a year earlier. Brazil received a large quantity under the barter program during 1965-66 and Pakistan received additional wheat under Title II. The United Arab Republic was the destination for a sizable quantity of wheat under Title I and a relatively small quantity under Title IV. Other important destinations of wheat under Government programs included Korea under Titles I and II, Afghanistan under Title II, and Yugoslavia under Title IV.

Feed grains: U.S. exports of feed grains (excluding products) totaled $\$ 1,351$ million -- over 40 percent higher than a year earlier and topping the $\$ 1$ billion level for the first fiscal year. More than 90 percent of the total was exports for dollars, which rose $\$ 373$ million from 1964-65. Dollar exports of corn gained more than $\$ 200$ million and dollar exports of grain sorghums advanced over $\$ 100$ million. The continued expansion in livestock feeding, especially in Western Europe and Japan, has been the major factor contributing to the rise in U.S. exports of feed grains.

Japan was the largest dollar market, purchasing $\$ 233$ million of $U . S$. feed grains in 1965-66 compared with $\$ 172$ million a year earlier. Shipments to the EEC totaled $\$ 538$ million -- a rise of more than 40 percent from the $\$ 378$ million total of 1964-65. The largest EEC markets were the Netherlands, Italy, West Germany, and Belgium-Luxembourg. Shipments to the United Kingdom rose $\$ 20$ million to $\$ 117$ million and exports to Spain advanced $\$ 55 \mathrm{million}$ to $\$ 101 \mathrm{million}$.

Shipments under Government programs were higher than a year earlier, but made up only 8 percent of total feed grain exports. Exports of grain sorghums under Title I, mostly to India, made up nearly half of total exports of feed grains under Government programs. To meet India's stepped-up food requirements without seriously affecting other recipients of food-aid, the United States supplied India with a sizable quantity of grain sorghums in addition to the much larger volume of wheat.

Milled rice: U.S. exports of milled rice rose nearly $\$ 18$ million to $\$ 220$ million (30.3 million cwt.) from 1964-65 and accounted for 55 percent of U.S. rice production. The United States produces only 2 percent of the world's rice, but exports over half the volume moving in world markets. Japan -- the largest
dollar market -- purchased 18 percent of total U.S. exports. Other major dollar markets included the Republic of South Africa, Nansei and Nanpo Islands, Canada, Saudi Arabia, West Germany, and the United Kingdom. Viet-Nam was the destination for over one-fifth of U.S. rice exports, principally under Title I and AID programs. Other important destinations for rice under Title I were the Congo (Leopoldville), the Philippines, Guinea, and Ghana. The Ivory Coast was the principal destination of rice under Title IV.

Cotton: Exports of cotton from the United States totaled $\$ 386$ million (3,065,000 bales) in fiscal year 1965-66 -- nearly one-third less than 1964-65 and the lowest fiscal year total since 1955-56. The decline reflects primarily a working-down of stocks in foreign Free World countries in anticipation of lower world prices next season. Increased cotton textile production in some countries of Western Europe was largely offset by lower production in others. In the United States the competitive position of cotton with rayon and acetate has improved since the passage of legislation making domestically produced cotton available to domestic users at the same price level as cotton offered for export. In Western Europe, however, cotton continues to face severe competition from man-made fibers.

Both exports for dollars and program exports declined about a third from 1964-65. Exports to Japan, largest dollar market for U.S. cotton, declined to $\$ 92$ million from $\$ 123$ million a year earlier. Production of cotton textiles in Japan was substantially lower than the previous year. Shipments under Title I were about two-fifths of the year-earlier volume. Principal recipients were Korea and Viet-Nam. Shipments under the barter program rose more than one-tenth. Major destinations included India, China (Taiwan), the Philippines, Colombia, Korea, and Poland. Principal destinations for cotton under Title IV were China (Taiwan) and Yugoslavia.

Unmanufactured tobacco: U.S. exports of unmanufactured tobacco amounted to $\$ 395$ million, approximately the same level as a year earlier. Exports under Government programs rose $\$ 58$ million and dollar exports fell by the same amount. Tobacco ranks among the 5 most important U.S. agricultural export commodities. The foreign market takes an average of a fourth of U.S. tobacco production. The United States is the world's largest producer and exporter of tobacco, but has not shared in the increasing world tobacco trade. The U.S. share in Free World tobacco trade averaged 35 percent in 1955-59, but declined to 30 percent by 1963 and to 26 percent by 1965.

To regain and expand foreign trade in tobacco, the U.S. Department of Agriculture on June 10, 1966, announced an export payment program. Export payments of 5 cents per pound will be applicable to all crops (including tobacco remaining from prior years) for the kinds of tobacco on which Government price support is offered for the 1966 crop. The payments are in addition to the rebates and payments on selected crops of previous years announced earlier this year.

Shipments to the United Kingdom, leading U.S. dollar market, fell over 20 percent to $\$ 95$ million while exports to Japan were substantially higher than a year earlier. Exports to the EEC were little changed from 1964-65. West Germany and the Netherlands were the largest EEC markets. Leading recipients
of tobacco under Title $I$ were the United Arab Republic (Egypt), Viet-Nam, and the Congo (Leopoldville). In addition to large dollar exports, the United Kingdom, West Germany, and Japan received substantial quantities of tobacco under the barter program.

Oilseeds and products: U.S. exports of oilseeds and products rose to a record $\$ 1,224$ million in 1965-66. Exports of soybeans advanced nearly one-fifth to a new high of $\$ 734$ million ( 257 million bushels) and shipments of oilcake and meal set a new record of $\$ 216$ million ( 2.8 million tons). The substantial increase in shipments of soybeans was primarily a consequence of expansion in European crushings of oil-bearing materials. The continued rise in shipments of both soybeans and protein meal was in response to increasing demand for livestock products and expansion in livestock industries. Shipments of soybean and cottonseed oil fell about 30 percent from a year earlier. Dollar exports of soybean oil are down this year due to the high price of U.S. oils relative to prices of oils from other sources, especially soybean oil derived from U.S. soybeans crushed in Western Europe. Spain, a large dollar purchaser of U.S. soybean oil, purchased double the year-earlier volume of U.S. soybeans but about half the previous year's quantity of vegetable oils. Reduced availabilities of cottonseed oil for export and the price premium of cottonseed oil over soybean oil during part of the year were largely responsbile for the sharp reduction in exports of cottonseed oil.

A substantial drop in shipments under Title $I$ was largely responsible for the more than 20 percent decline in the volume of vegetable oils exported under Government programs from a year earlier. Pakistan, the United Arab Republic (Egypt), and India were the largest recipients of vegetable oils under Title I. Sizable shipments went to Mexico, Burma, Morocco, and Colombia under the barter program and to Yugoslavia under Title IV.

Dairy products: Exports of dairy products from the United States declined 23 percent to $\$ 174$ million -- down $\$ 52$ million from a year earlier. A sharp drop in commercial exports of butter was largely responsible for the $\$ 44$ million decline in dollar exports. The strong demand for U.S. butter in Western Europe in 1964-65 was materially reduced in 1965-66 because of increased production in the area. The volume of shipments of nonfat dry milk fell over 20 percent due to smaller commerical exports. The continued rise in the production of milk and in skim milk drying in Western Europe, and smaller U.S. production resulted in the supplying of European needs from domestic production and from other sources in 1965-66.

Exports of condensed milk to Viet-Nam accounted for most of the dairy products shipped under Title I. Donations of nonfat dry milk under Title III were maintained at substantially the same level as a year earlier in spite of the drop in U.S. production.

Animals and products: U.S. exports of animals and products (except dairy products) rose about 2 percent to $\$ 602$ million from $1964-65$. A $\$ 38$ million rise in commercial exports was partly offset by a $\$ 27$ million decline in program shipments. The largest increase was in exports of hides and skins which
rose to a record $\$ 139$ million from $\$ 100$ million a year earlier. Exports of lard, tallow, beef and veal, and pork were sharply reduced, but quantity declines were partly offset by higher prices. Lower U.S. pork production and price advances discouraged exports of lard and pork. Shipments of variety meats dropped nearly 10 percent in volume, but advanced about the same proportion in value. Shipments of fresh and frozen turkeys continued their upward trend.

Most of the $\$ 27$ million reduction in exports under Government-financed programs took place in tallow, beef and lard.

Fruits and preparations: U.S. exports of fruits and preparations during 196566 were valued at $\$ 327$ million -- up $\$ 37$ million from last year. Fresh fruit shipments accounted for four-fifths of the advance. All exports of fruits and preparations were sales for dollars in 1965-66. Exports of fresh apples, 27 percent above 1964-65, were the highest in more than a quarter century. Western Europe and Canada accounted for most of the volume. Smaller European supplies and a decrease in the apple crop in Argentina, also an important supplier of the European market, contributed to the increase. Larger U.S. production of export varieties of pears and decreased production in Canada and Western Europe accounted for the 22 percent increase in exports of fresh pears. Exports of fresh oranges were up nearly one-third, with both Canada and Western Europe taking substantially larger quantities. Shipments of lemons and limes rose over one-third. Exports of dried fruits were up 18 percent. Of the important canned fruits, only canned pineapple exports were higher than a year earlier.

Vegetables and preparations: Larger shipments of fresh vegetables, especially lettuce and potatoes, contributed most to the $\$ 16$ million rise in exports of vegetables and preparations to $\$ 170$ million in $1965-66$. U.S. supplies of potatoes were sharply above the low level of a year earlier. Export movement of dry edible beans dropped substantially because of tight supplies, high prices, and below normal quality of the classes preferred by foreign buyers. Exports of dry edible peas were 5 percent below the record high of the preceding year, but 8 percent higher in value due to price increases from the low levels of the previous year.

Exports of dry edible beans under Government programs were limited to 223,000 cwt. compared with 560,000 cwt. a year earlïer. No dry peas were exported under Government programs in 1965-66.

Exports under credit sales programs: Disbursements under credits authorized by the Export-Import Bank and purchases under CCC Credit Sales program rose to a record $\$ 272$ million from $\$ 167$ million a year earlier. Credit sales (shown in Tables 5 and 6 ) are a part of exports outside Government-financed programs -dollar sales -- in Tables $3,4,7,8,9,10$ and 11 .

All of the increase was in purchases under the CCC credit sales program which totaled $\$ 210$ million -- more than twice the previous year's purchases and the

Table 5.--U.S. credit sales of agricultural commodities: Value by commodity, year ending June 30, 1966 1/

| Commodity | ```: Export-Import: : Bank loans : :and medium-term: : guarantees \(2 /\) :``` | $\begin{gathered} \text { CCC credit } \\ \text { sales } 3 / \\ \hline \end{gathered}$ | Total credit sales |
| :---: | :---: | :---: | :---: |
|  | -- Million dollars -- |  |  |
|  |  |  |  |
|  |  |  |  |
| Wheat | : --- | 30.6 | 30.6 |
|  |  |  |  |
| Wheat flour | : --- | 0.8 | 0.8 |
|  |  |  |  |
| Corn |  | 120.9 | 120.9 |
| Grain sorghums | --- | 36.3 | 36.3 |
|  |  |  |  |
| Barley . . . . . . . . . . . . . . . . . . . . | : --- | 1.8 | 1.8 |
| Rice | $: 0.1$ |  |  |
|  |  | 2.9 | 3.0 |
| Cotton | 61.4 | 16.1 | 77.5 |
|  |  |  |  |
| Soybean oil | --- | 0.5 | 0.5 |
|  |  |  |  |
| Butter | --- | 0.1 | 0.1 |
| Total | 61.5 | 210.0 | 271.5 |
|  |  |  |  |
| 1/ Credits for relatively short periods repayable in dollars plus interest (covering the financing costs of the lending agency). <br> 2/ Includes disbursements by U.S. commercial banks under Export-Import Bank medium-term guarantees against political and/or financial risk. <br> 3/ Purchases during the period. |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |

Table 6.--U.S. credit sales of agricultural comodities:
Value by country, year ending June 30,1966 1/

highest annual total since the program began in 1956. Disbursements under credits authorized by the Export-Import Bank amounted to $\$ 62$ million -- 15 percent less than the previous year.

Purchases of corn rose nearly $\$ 75$ million to $\$ 121 \mathrm{million}$, and accounted for almost two-thirds of the $\$ 115$ million advance in CCC credit purchases. Purchases of wheat and grain sorghums also rose substantially. Over two-fifths of the credit purchases were from commercial stocks and nearly three-fifths from CCC inventories. About three-fifths of the corn, nearly all the grain sorghums, and all the barley were from Government-owned stocks. Most of the wheat and all of the relatively small quantities of rice, soybean oil, and wheat flour came from commercial stocks. The provision in December 1964 of deferred payment terms in connection with exports from private stocks becomes increasingly important with decreasing inventories of certain commodities in Government stocks.

On February 17, 1966, the CCC credit sales program was revised to permit acceptance of certain foreign bank obligations. The revised regulations, by giving exporters additional sources of credit, are expected not only to increase dollar exports of U.S. farm products from CCC-owned and private stocks, but also to meet generally expanded needs for export credit whenever such credit is not available from U.S. banks.

Over 70 percent of the corn exported under the CCC program went to European countries, including large quantities to Italy, Spain, the Netherlands, Greece, Belgium, and the United Kingdom. Purchases for export to Japan made up a fourth of the total. Purchases for export to Japan made up over 90 percent of total purchases of grain sorghums. Nearly 70 percent of the wheat went to Asia, principally to Lebanon, India, and Pakistan. Japan was the largest buyer of cotton under the CCC credit sales program.

Disbursements under credits authorized by the Export-Import Bank consisted of over $\$ 61$ million for cotton -- nearly all for export to Japan -- and \$0.1 million for exports of rice to Liberia.

## Exports Under Government-financed Programs

Exports under Government-financed programs (P.L. 480 and AID) totaled \$1,615 million in 1965-66-- 5 percent less than the 1964-65 total. A decline of $\$ 271$ million in exports under the Title I sales for foreign currency program was partly offset by increases in other programs, particularly barter and donations under Title II. Exports under Government programs were 24 percent of total exports -- compared with 28 percent a year earlier. Fiscal year 1965-66 completes the twelfth year of operation of P.L. 480. During this period exports under this authority totaled $\$ 15.5$ billion, 27 percent of total exports of U.S. farm products. An additional $\$ 2.2$ billion, 4 percent of total exports, moved under AID programs, bringing total exports under specified Government-financed programs for the 12 -year period to $\$ 17.7$ billion -- 31 percent of total agricultural exporis (tables 9 and 10).

Title I: The export value of commodities exported under Title I during 1965-66 is estimated at $\$ 864$ million, a drop of 24 percent from 1964-65. Wheat remained
the principal commodity exported under the program, but exports of wheat and flour were substantially below the volume of the previous year. India, the principal recipient of shipments under Title I, suffered the worst drought in this century. To meet the urgent food requirements of this Nation without seriously affecting other recipients, the United States supplied $\$ 476$ million of agricultural commodities, including over 40 million bushels of grain sorghums in addition to nearly 260 million bushels of wheat. Relatively smaller quantities of corn, rice, vegetable oils, cotton, and tallow were also shipped to India under Title I. The United Arab Republic received commodities valued at $\$ 74$ million, consisting of wheat and flour, vegetable oils, tobacco and nonfat dry milk. Shipments to Pakistan totaled $\$ 72$ million, mostly wheat and vegetable oils. Exports to Viet-Nam, valued at $\$ 68$ million, consisted of rice, milk, cotton, tobacco, and wheat flour. Other major destinations for Title I exports included the Republic of Korea, Turkey, Israel, and the Congo (Leopoldville).

Title II: Donations under Title II amounted to $\$ 150$ million -- over twice the previous year's total. Principal commodities exported included wheat, and wheat products, corn, soybean oil, and nonfat dry milk. Donations under Title II provide food assistance to victims of famines and other disasters. Food is also being used for part payment of wages on projects such as land clearing, constructions of schools, roads, dams, irrigation and drainage facilities, reforestation, soil and water conservation, and installation of sanitary facilities. Child feeding programs are conducted in a number of Latin American countries under this authority.

The contribution of the United States to the World Food program established by the United Nations and the Food and Agriculture Organization (FAO) of the UN is carried out under the authority of Title II. Of a total budget of $\$ 94$ million during the initial three-year period (1963-65), the United States pledged $\$ 40$ million in commodities, and $\$ 10$ million in ocean freight and cash. Fifty-four countries provided commodities or cash tu this experimental program. The program was extended in December 1965 on a regular and continuing basis with a goal of $\$ 275$ million for the three years, 1966-68. The United States pledged up to $\$ 92$ million in commodities, $\$ 32$ million in services, and $\$ 6$ million in cash for this period. The U.S. contribution is based on a matching formula under which the United States will provide up to 50 percent of the commodity aid and 40 percent of cash and services.

Title III, foreign donations: Foreign donations of agricultural commodities under Title III totaled an estimated $\$ 171$ million in 1965-66 -- about 4 percent less than a year earlier. Nonfat dry milk, wheat flour, bulgur and rolled wheat, and vegetable oils were the principal commodities shipped abroad under the program during the year. In spite of smaller U.S. supplies of nonfat dry milk, donations of this commodity were maintained at a level only slightly below the year-earlier volume.

In 1964, Congress directed that assistance through voluntary relief agencies under Title III be directed irsofar as possible toward community and other self-help activities designed to lessen the need for such assistance. In response to this directive, the trend away from chronic relief to self-help activities on behalf of needy people has been accelerated. Foreign Governments
have assumed greater responsibilities for supervising and financing the costs of programs involving Food for Peace commodities. In addition to self-help activities, disaster and refugee relief, school lunch and child feeding programs continue to be carried out under both Titles II and III. A major step was taken in combating malnutrition in the fortification with vitamins $A$ and $D$ of nonfat dry mi.lk for overseas donations. Arrangements are in process to step up the fortification of processed cereals with vitamins and minerals.

Title III, barter: Shipments under the barter program, authorized by Title III and other legislation, amounted to $\$ 227$ million in 1965-66 -- an increase of three-quarters over 1964-65, and the highest total since fiscal years 1955-56 and 1956-57. Sharp increases in shipments of wheat and tobacco accounted for most of the rise. Exports of cotton, at about the same level as a year earlier, made up a fourth of the total.

Before 1963, barter transactions were used primarily to acquire foreign-produced strategic materials for Government stockpiling. Because many of the emergency stockpile needs of the Government had been met, the barter program was reviewed in 1962 by the Executive Stockpile Committee. This group recommended a shift in emphasis toward the use of the program in meeting the overseas procurement needs of Government agencies. From 1963, the barter program has emphasized the use of U.S. agricultural commodities to procure materials, goods, and services for U.S. Government agencies, which in turn reimburse CCC in dollars for the value of such procurements.

During fiscal year 1965-66, 138 barter contracts were concluded in the total amount of $\$ 264.9$ million. Contracts involving procurement for other Government agencies, mostly for the Defense Department, totaled $\$ 229.8$ million, 87 percent of the total. Barter contracts valued at $\$ 35.1$ million were signed providing for the exchange of agricultural commodities for strategic materials.

On July 5, 1966, the barter program was revised to make private stocks of wheat, wheat flour, corn, grain sorghums, and tobacco eligible to be exported under barter contracts covering offshore procurements for other U.S. Government agencies. These commodities are in addition to private stocks of soybean and cottonseed oil, previously made eligible on August 12, 1964.

Barter procurements for federal agencies have contributed substantially to improvement in the U.S. balance-of-payments position by the use of agricultural exports for purchases which otherwise would have resulted in overseas expenditures of dollars. The expanded use of private stocks is expected to make the barter program stronger and more flexible.

Title IV: Shipments under the long-term dollar credit sales program authorized by Title IV amounted to $\$ 161$ million -- up $\$ 10$ million from last year. Larger shipments of wheat and flour accounted for most of the increase. Yugoslavia, the largest recipient of agricultural commodities under this title, received a sizable quantity of wheat and relatively smaller shipments of cotton and soybean oil. Other principal destination included the United Arab Republic (Egypt), Algeria, Kenya, China (Taiwan), Greece, and Iran.

Government-to-government agreements signed under this authority have risen from $\$ 31$ million (export market value, excluding ocean transportation) in 196162 to $\$ 292$ million in 1965-66. The first agreements between the United States and private trade entities -- amounting to over $\$ 3 \mathrm{million}--$ were signed in December 1964. During fiscal year 1965-66, 4 additional private trade agreements, amounting to over $\$ 38$, million were signed.

Dollar repayments of principal and interest have risen from $\$ 0.1$ million in 1962-63 to $\$ 41.1$ million in $1965-66$ and total $\$ 56.6 \mathrm{million}$ through June 30, 1966.

Agency for International Development: Exports of U.S. farm products under Agency for International Development (AID) programs rose to $\$ 42$ million from $\$ 26$ million in 1964-65. The principal commodities exported were milled rice, principally to Viet-Nam, and tallow, largely destined for Colombia, Republic of Korea, and Morocco.

## Area Review

Europe: Commercial exports to Europe totaled a record $\$ 2,689$ million -- over $\$ 400$ million higher than a year earlier -- and accounted for over half of total dollar exports during the year. Exports for dollars to Spain contributed most to the increase, rising $\$ 71$ million to $\$ 192$ million from 1964-65. Exports to Spain included over $\$ 100$ million of U.S. grains and products, principally corn, and nearly $\$ 60$ million of soybeans and soybean oilcake and meal. Dollar exports to EEC countries, especially to the Netherlands and West Germany, advanced $\$ 217$ million to $\$ 1,579$ million from a year earlier. Exports of feed grains to the EEC rose $\$ 160$ million. Advances in wheat shipments to the EEC totaled $\$ 67$ million and in soybeans, $\$ 61$ million. Shipments of cotton to EEC countries amounted to $\$ 54$ million, $\$ 74$ million lower than the fiscal 1964-65 total. Exports to Czechoslovakia rose from $\$ 3$ million in $1964-65$ to $\$ 40 \mathrm{mil}-$ lion in 1965-66. Four-fifths of the total consisted of feed grains, principally grain sorghums and corn. Europe included 8 of the 10 leading dollar markets as well as 2 of the top 10 recipients of U.S. food aid during the year (Tables 7, 8 , and 11).

Asia: Continuing in second place as a dollar outlet for U.S. exports of agricultural commodities, Asia purchased $\$ 1,242$ million compared with $\$ 1,059$ million a year earlier. Commercial exports to Japan, the leading U.S. dollar market, rose $\$ 150$ million to $\$ 900$ million from 1964-65. Japan was the largest single dollar outlet for U.S. feed grains, soybeans, wheat, rice, and cotton, and was exceeded only by the United Kingdom and West Germany as a market for tobacco from the United States. Other major Asian destinations for commercial exports included the Philippines, Israel, Hong Kong, Iran, China (Taiwan), and Lebanon. Asia received $\$ 938$ million of program exports during the year, nearly three-fifths of the total. Food aid to India totaled an estimated $\$ 522$ million, largely grains exported under Title I. Asia included 5 of the largest recipients of exports under Government programs during the year.

North America: Due almost entirely to purchases by Canada, North America continued as the third area of destination for U.S. dollar exports. Included in the $\$ 630$ million total of exports to Canada was an estimated $\$ 148$ million of grains and soybeans transshipped through Canadian ports for export through
Table 7.--Leading dollar markets for U.S. agricultural exports and principal countries of 30,1966

| Country | : Sales for  <br> $:$ dollars | $\begin{array}{ll}:: & \text { Country } \\ ::\end{array}$ | : Government-financed exports |
| :---: | :---: | :---: | :---: |
|  | : | : | : |
|  | :-- Million dollars -- | : | :-- Million dollars -- |
| Japan | : 900 | : $:$ India | : |
|  |  |  | 522 |
| Canada | : $1 / 630$ | :: UAR (Egypt) | 100 |
|  | : | : |  |
| Netherlands | : 513 | :: Viet Nam | 97 |
| : | : | : | : |
| West Germany ................ | : 468 | :: Yugoslavia | 96 |
| Unital | - | : | : |
| United Kingdom | $: 417$ | :: Pakistan | 2/92 |
| Italy (Including Trieste) | : 273 |  | $: 76$ |
| : | : | : |  |
| Spain .......................: | : 192 | :: Korea, Republic | 73 |
| Belgium-Iuxembourg | : 183 | : | : 30 |
| Belgium-Luxembourg | 183 | : : Taiwan (Formosa) | 39 |
|  | : | : | : |
| France ...................... | : 142 | : : Morocco | 2/37 |
| Denmark ....................... | 85 | : $:$ : Turkey | 34 |
| : |  |  |  |
| 1/ Includes the estimated value of U.S. exports to Canada of grains and soybeans for finishing then loading at Canadian ports of vessels moving through the St. Lawrence Seaway, $\$ 148$ million. <br> 2/ Government-financed exports to Pakistan and Morocco as compiled from reports of exports under Government programs exceed total agricultural exports as reported by the Bureau of the Census. Su table ) apparent excesses may be due to lags in reporting or to differences in valuation procedures (See |  |  |  |
|  |  |  |  |
|  |  |  |  |

Table 8.--U.S. agricultural exports under specified Government-financed programs, sales for dollars, and total agricultural exports:
value by specified trade areas, fiscal year $1965-66$

| Area and Country | Government <br> financed programs | Sales $:$ for $:$ dollars $:$ | Total $::$ <br> agricul- $:$ <br> tural $:$ <br> exports $:$ | Area and Country : | Government $:$ financed programs | ```Sales``` | ```Total agricul- tural exports``` |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Thousand dollars |  | s $\quad::$ | : | Thousand dollars |  |  |
|  |  |  | : | : | : |  |  |
| Latin American Free | : : European Free |  |  |  |  |  |  |
| Trade Association | 137,554 | 120,321 | 257,875: | Trade Association: | 30,353 | 698,536 | 728,889 |
| Argentina | 101 | 4,018 | 4,119: | Austria ......... | : --- | 14,361 | 14,361 |
| Brazil | 76,459 | 2,499 | 78,959: | Denmark .........: | : --- | 84,683 | 84,683 |
| Chile | 26,719 | 11,353 | 38,072: | Norway . . . . . . . . | : --- | 49,171 | 49,171 |
| Colombia | 23,117 | 15,087 | 38,204: : | Portugal | 10,451 | 14,117 | 24,568 |
| Ecuador | 3,977 | 7,725 | 11,702: | Sweden .......... | 1,848 | 49,449 | 51,297 |
| Mexico ............ | 6,060 | 78,409 | 84,469: | Switzerland .....: | -- | 69,827 | 69,827 |
| Paraguay ........... | : 576 | 157 | 733: | United Kingdom . . : | : 18,054 | 416928 | 434,982 |
| Uruguay . . . . . . . . . . | : 545 | 1,073 | 1,618: | Unted | : |  |  |
|  | : |  | : : | : | : |  |  |
|  | $:$ : Council of Mutual |  |  |  |  |  |  |
| Central American Com- |  |  | : | Economic Assis- |  |  |  |
| mon Market | 8,002 | 31,896 | 39,898: | Eance | 10,520 | 118,879 | 129,399 |
| Costa Rica | 634 | 4,874 | 5,508: | Albania | , | 133 | 133 |
| E1 Salvador ......... | : 2,257 | 6,889 | 9,146: | Bulgaria ....... | - | 2,660 | 2,660 |
| Guatemala. | 2,403 | 8,829 | 11,232: | Czechoslovakia .. | : --- | 39,798 | 39,798 |
| Honduras | 1,308 | 4,909 | 6,217: | Estonia . . . ..... | . | --- | -- |
| Nicaragua | 1,400 | 6,395 | 7,795: $\begin{aligned} & \\ &: \\ &:\end{aligned}$ | Germany, East ... | : | 19,413 | $19,413$ |
|  |  |  |  | Hungary . . . . . . . | : | 6,243 | 6,243 |
|  |  |  |  | Latvia .......... | : | --- | --- |
| $\frac{\text { European Economic }}{\text { Community }}$ | : : |  |  | Lithuania .......: | : $10,--19$ |  | --- |
|  | 13,785 1,579,629 1,593,414: |  |  | Poland \& Danzig - | : 10,493 | 18,862 | 29,355 |
| Belgium-Luxembourg . | : --- | 182,758 | 182,758: | Rumania . . . . . . . | $: 27$ | 4,386 | 4,413 |
| France . . . . . . . . . . : | : --- | 142,401 | 142,401: | USSR (Russia) ...: | : | 27,384 | 27,384 |
| Germany, West ...... | : 8,099 | 468,385 | 476,484: | : | : |  |  |
| Italy (including : |  |  |  | : | : |  |  |
| Trieste) ......... | : 4,086 | 273,146 | 277,232: | : | : |  |  |
| Netherlands ........ | : 1,600 | 512,939 | 514,539: | : | : |  |  |
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the St. Lawrence Seaway. Canada was the leading market for U.S. fruits and vegetables, as well as an important outlet for cotton, corn, soybeans, rice, and meats.

Latin America: Commercial exports to Latin America totaled $\$ 363$ million -- a rise of $\$ 24$ million from the previous fiscal year. Shipments under Government programs amounted to $\$ 193$ million, 3 percent below the year-earlier total. Mexico and Venezuela continued as the leading dollar markets. Brazil ranked sixth as a destination for Government-financed exports. Other large recipients of U.S. food aid during the year included Chile, Colombia, Peru, and the Dominican Republic.

Africa: Commercial exports to Africa amounted to $\$ 109$ million in 1965-66, little changed from a year earlier. The Republic of South Africa, the United Arab Republic (Egypt), Nigeria, and Liberia were the largest dollar outlets. The United Arab Republic (Egypt) ranked second and Morocco ranked ninth as recipients of Government-financed exports. Other leading destinations for Government program exports were the Congo (Leopoldville), Algeria, Kenya, and Tunisia.

Oceania: Exports of U.S. farm products to Oceania, nearly all dollar sales, amounted to $\$ 52$ million, about 12 percent higher than 1964-65. Relatively small quantities were exported to Australia under the barter program and to the British Western Pacific Islands under the Title III donations program.
Table 9.--U.S. agricultural exports under specified Government-financed programs, exports outside specified Government-financed programs, and total agricultural exports: Value by commodity, year ending June 30, 1966


| 0.3 | 858.7 | 414.7 | 1,273.4 |
| :---: | :---: | :---: | :---: |
| 51 | 101.4 | 28.3 | 129.7 |
| 0.4 | 51.0 | 885.4 | 936.4 |
| -- | 60.9 | 233.4 | 6/294.3 |
| $5 /$ | $5 /$ | 26.6 | 26.6 |
| --- | 0.4 | 93.5 | 93.9 |
| - | 12.8 | 3.5 | 16.3 |
| --- | 27.1 | 0.2 | 27.3 |
| 14.5 | 59.8 | 160.3 | 220.1 |
| 51 | $5 /$ | 8.0 | 8.0 |
| 0.9 | 101.1 | 284.7 | 385.8 |
| 4.1 | 92.2 | 302.5 | 394.7 |
| 0.2 | 0.2 | 20.1 | 20.3 |
| 0.2 | 0.2 | 734.2 | 734.4 |
| 0.2 | 29.9 | 19.2 | 49.1 |
| 0.6 | 0.6 | 4.1 | 4.7 |
| 1.3 | 106.7 | 33.3 | 140.0 |
| 1.6 | 1.6 | 308.8 | 310.4 |
| 0.2 | 0.2 | 23.5 | 23.7 |
| 0.2 | 18.3 | 5.1 | 23.4 |
| 0.3 | 1.3 | 5.5 | 6.8 |
| --- | 65.7 | 45.5 | 111.2 |
| 0.1 | 0.7 | 1.7 | 2.4 |
| --- | 1.7 | 6.9 | 8.6 |
| 2.7 | 2.7 | 9.3 | 12.0 |
| 0.1 | 0.1 | 20.3 | 20.4 |
| 51 | 51 | 23.1 | 23.1 |
| 8.0 | 11.1 | 148.1 | 159.2 |
| 0.3 | 0.3 | 15.1 | 15.4 |
| 0.3 | 0.3 | 12.6 | 12.9 |
| 3.1 | 3.1 | 136.2 | 139.3 |
| 0.3 | 0.3 | 30.0 | 30.3 |
| -- | 1.8 | 22.4 | 24.2 |
| 0.1 | 0.1 | 14.0 | 14.1 |
| 0/2.6 | 2.6 | 985.9 | 988.5 |

## Million dollars



|  |  |
| :---: | :---: |




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\begin{aligned}
& \text { Baby chicks } \ldots \text {. } \\
& \text { Hides and skins }
\end{aligned}
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Wheat
Wheat
Corn
Grain
Oats
Barley
Corn meal
Wheat cereal foods to be cooked

Cotton

Cottonseed oil.
Peanut oil
Feeds and fodder
Essential oils.


Butter
Table $10 .--U . S$. agricultural exports under specified Government-financed programs, exports outside specified and total agricultural exports: Quantity by commodity,
year ending June 30,1966


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Table $9 .--U . S$. agricultural exports under specified Government-financed programs, exports outside apecified Government-financed programs, and total agricultural exporta: Value by commodity,

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Table $10--U . S$. agricultural exports under specified Government-financed programs, exports outside specified years, and total agricultural exports: Quantity by commodity,
yeane June 30,1966 - Continued

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Latin American Republics and
$\frac{\text { Canal Zone }}{\text { Argentina. }}$

North America
 Miquelon and St. Pierre Islands.

Venezuela......................
Total Total Latin American
Chile...
Costa F
Cube...
Ecuador
El Salvado
Haiti....
Honduras.
Mexico...
Nicaragus
Panama...
Peru....
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187,630 \quad 285,577
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- Thousand dollars

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Table 11--U.S. agricultural



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$i$ 1 1 $\begin{array}{lll}1 & 1 \\ 1 & 1\end{array}$ ! $\begin{array}{ll}1 & 0 \\ 1 & 0 \\ & 0\end{array}$ Cambodia. . . . . . . . . . . . . . . . . . . . . . . . Ceylon. China............................................................
 India. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . .
 Iraq. . . . . . . . . . . . . . . . . . . . . . . . . . . . Japan. . . . . . . . . . . . . . . . . . . . . . . . . . . . . Korea, North. . . . . . . . . . . . . . . . . . . . Kuwait. . . . . . . . . . . . . . . . . . . . . . . . . . . . . : Laos. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . Lobanon. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . Malaysia................................ Mongolia, Outer........................
Nansei and :lanpo Islands, n.e.c.. Nepal. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . $: ~$
Table 11．－－U．S．agricultural exports under specified Government－financed programs，exports outside specified Government－financedprograms，and

 $18,492 \quad 55,068 \quad 73,560$ | 19,4, | 19,813 | 19,813 |
| ---: | ---: | ---: |
|  |  |  |
| $1,--$ | 20 | 20 |
| 39,349 | 1,677 | 2,784 |
| 147 | 25,712 | 65,061 |
| 97,124 | 5,392 | 20,539 |
| 938,487 | $1,241,636$ | 102,616 | $959 \quad 37,765 \quad 38,724$ $\begin{array}{lrr}959 & , 765 & 1,724 \\ 340 & 944 & 1,284 \\ --- & 3,074 & 3,074\end{array}$ 21，069




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Asia（Continued）

Syrian Arab Republic．．．．．．．．．．．．．．．．． Taiwan（Formosa）．．．．．．．．．．．．．．．．．．．．．．．．．．． Thailand．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． Total Asia．．．．．．．．．．．．．．．．．．．．．．．．．．．．

Oceania
Australia．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．
British Western Pacific Islands．
British Western Pacific Islands．
French Pacific Islands．．．．．．．．．．．
New Guinea．．．．．．．．．．．．．．．．．．．．．．．．．．
New Zealand and Western Samoa．．
slands．
Total
Islands．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．
Total Oceania．．．．．．．．．．．．．．．．．．．．．．．．
Africa Angola．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． Aritish West Africa．．．．．．．．．．．．．．．．．．．． Burundi and Rwanda．．．．．．．．．．．．．．．．．．．
Cameroon，Federal Republic of．．． Cameroon，Federal Repubic．．．．．．．．． Central African Republic．．．．．．．．．．．． Congo（Leopoldville）．．．．．．．．．．．．．．．．． Ethiopia．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． Gabon．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． Guinea．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． Ivory Coast．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． Kenya．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． Libya．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． Madeira Islands．．．．．．．．．．．．．．．．．．．．．．．．．

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Total all countries...................: $863,553 \quad 150,409 \quad 164,628 \quad 226,631 \quad 160,879 \quad 42,611 \quad 1,608,711 \quad 5,072,155 \quad 6,680,866$

[^5]

## Export Fact Sheet

:
FISCAL YEAR 1965-66
U.S. agricultural exports reached new record of $\$ 6.7$ billion in fiscal 1965-66: U.S. agricultural exports were valued at $\$ 6,681$ million -- $\$ 584$ million above the record set in the previous year. Agricultural exports were 23 percent of the total U.S. exports, and were equivalent to 17 percent of the $\$ 39,187$ million cash receipts from farm marketings in 1965.

Crops from one of every four harvested acres exported: The output of 78 million acres of U.S. cropland moved abroad in fiscal year 1965-66. The export market accounted for about two-thirds of the U.S. production of dried edible peas; almost two-thirds of the wheat (including flour equivalent); over three-fifths of the hides and skins; over half of the milled rice; over 40 percent of the soybeans and hops; more than one-third of the tallow, grain sorghums, nonfat dry milk, and dried prunes; one-fourth of the tobacco and raisins; and about one-fifth of the dried whole milk, cotton, lemons and limes, and cottonseed. As a share of quantity sold, U.S. exports of grain sorghums were almost half, and corn was about one-third.

The United States is the world's largest exporter of farm products: U.S. farmers in 1966 supplied over 20 percent of world agricultural exports. U.S. agricultural exports in 1965-66 required financing, inland transportation, storage, and ocean transportation for 69 million long tons of cargo -- enough to fill over 1.6 million freight cars of 5,500 cargo ships. In moving these exports, an average of 15 ships departed each day.

Exports are assisted by Government programs: Of the $\$ 6.7$ billion U.S. agricultural exports in $1965-66$, a record $\$ 5.1$ billion were commercial sales for dollars, and $\$ 1.6$ billion moved under Public Law 480 (foreign currency sales, donations, barter, and long-term supply and dollar credit sales) and AID programs.

Moreover, so that products such as wheat, wheat flour, cotton, rice, nonfat dry milk, butter, butteroil, flaxseed, and linseed oil could compete in the world market, the Commodity Credit Corporation (CCC) made export payments to exporters in-cash or in-kind and sold stocks at less than domestic market prices.

An estimated $\$ 2.2$ billion moved with such export assistance: $\$ 1.2$ billion as conmercial sales for dollars, and $\$ 1.0$ billion under Government-financed export programs. Export payments and differentials between domestic market prices and CCC export sal es prices are estimated at about $\$ 600$ million and are not included in the value of agricultural exports. They increased nearly one-fourth over the less than $\$ 500$ million for the previous year -- primarily due to larger exports and a higher export payment rate for wheat.

Table 12--U.S. agricultural exports: Value of commercial sales for dollars and Government programs, years ended June 30, 1951-66

|  | Year ended June 30 | : | Total exports |  | $\begin{aligned} & \text { Commercial } \\ & \text { sales for } \\ & \text { dollars } 1 / \end{aligned}$ | $:$ | Under Government programs 2/ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |
|  |  | : | -- Million dollars -- |  |  |  |  |
|  |  |  |  |  |
| 1951 |  |  |  |  |  |  | 3,411 |  | 2,215 |  | 1,196 |
| 1952 |  |  | 4,053 |  | 3,430 |  | 623 |
| 1953 |  |  | 2,819 |  | 2,369 |  | 450 |
| 1954 |  |  | 2,936 |  | 2,331 |  | 605 |
| 1955 |  |  | 3,144 |  | 2,278 |  | 866 |
| 1956 |  |  | 3,496 |  | 2,129 |  | 1,367 |
| 1957 |  |  | 4,728 |  | 2,771 |  | 1,957 |
| 1958 |  |  | 4,003 |  | 2,752 |  | 1,251 |
| 1959 |  |  | 3,719 |  | 2,465 |  | 1,254 |
| 1960 |  |  | 4,517 |  | 3,205 |  | 1,312 |
| 1961 |  |  | 4,946 |  | 3,374 |  | 1,572 |
| 1962 |  |  | 5,142 |  | 3,482 |  | 1,660 |
| 1963 |  |  | 5,078 |  | 3,532 |  | 1,546 |
| 1964 |  |  | 6,067 |  | 4,481 |  | 1,586 |
| 1965 |  |  | 6,096 |  | 4,404 |  | 1,693 |
| 1966 |  |  | 6,681 |  | 5,066 |  | 1,615 |
| $\underline{1} /$ Commercial sales for dollars include, in addition to unassisted commercial |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| transactions, shipments of some commodities with governmental assistance in the |  |  |  |  |  |  |  |
| form of (1) credits for relatively short periods; (2) sales of Government-owned commodities at less-than-domestic market prices; and (3) export payments in- |  |  |  |  |  |  |  |
|  | Sales for for |  | $y$, barter |  | onations. |  |  |

Recent export gains stemmed mainly from dollar sales: Since 1960, about 86 percent of the $\$ 2.2$ billion gain in agricultural exports were commercial sales for dollars and 14 percent were P.L. 480 and AID shipments. Exports under programs and commercial sales are shown in Table 12.
U.S. agricultural exports are promoted in principal foreign markets: The United States conducts vigorous promotion programs to improve the access of our agricultural commodities to important foreign markets. These include product demonstrations, trade fairs, trade centers, and technical assistance. Altogether, about 45 U.S. trade and farm groups work with the Department of Agriculture in developing markets for virtually all agricultural commodities. Development work is going on in about 70 countries in cooperation with some 200 foreign trade associations.

About three-fourths of agricultural exports go to 15 countries: Although U.S. agricultural exports go to over 150 countries around the world, 72 percent of the $\$ 6,681$ million of exports in $1965-66$ went to 15 countries (Table 13). The top 5 outlets were Japan, Canada, India, the Netherlands, and West Germany. Chief market area was Europe ( $\$ 2,904$ ) which includes the European Economic Community ( $\$ 1,593$ million), the European Free Trade Association ( $\$ 729$ million), and the European Soviet Bloc ( $\$ 129$ million). Europe was followed by Asia ( $\$ 2,180$ million), including Japan ( $\$ 914$ million). Other marketing areas and value of exports to them are: Canada ( $\$ 630$ million), Latin America ( $\$ 556$ million), Africa ( $\$ 358$ million), and Oceania ( $\$ 53$ million). Exports to Canada

Table 13.--U.S. agricultural exports: Value by country of destination, fiscal year 1965-66


1/ Exports of grains and soybeans to Canada for storage pending their use to finish loading vessels moving through the St. Lawrence Seaway destined for forei gn ports. The Netherlands also serves as a transshipping area; however, the value and destinations of these transshipments is not available.
included shipments of $\$ 148$ million worth of grains and soybeans for storage in Canada and for transshipment to foreign ports, mainly those in the European Economic Community and the European Free Trade Association.

Exports by commodities, fiscal year 1965-66 (except where noted otherwise):

WHEAT

FEED

FRUITS
AND
PREPARATIONS

Exports for the year reached the highest volume level for grain and grain equivalent of flour -- 859 million bushels valued at \$1,403 million, two-thirds (quantity) moved under P.L. 480 and AID shipments.

Exports were about two-thirds of 1965 U.S. production and 37 percent of world wheat trade.

New export record for combined value of corn, barley, oats, and grain sorghums -- 25.9 million metric tons, including major products valued at $\$ 1,383$ million; 9 percent (value) moved under P.L. 480 and AID programs.

Exports were 47 percent of cash receipts from feed grain sales by U.S. farmers and almost half the world feed grain trade. Exports of corn and grain sorghums were the highest on record. Exports of oats were the highest since 1959-60.

New export record of 257 million bushels valued at $\$ 734$ million. Less than 1 percent (quantity) moved under P.L. 480 and AID programs. Although included under price support programs, soybeans moved abroad without export payment because world prices have been above domestic prices.

Exports were 30 percent ( 42 percent, including bean equivalent of oil) of U.S. 1965 soybean crop and over 90 percent of world soybean trade (calendar year 1965).

Exports of 3.1 million running bales, valued at $\$ 386$ million; 26 percent (quantity) moved under P.L. 480 and AID programs.

Exports were 20 percent of U.S. 1965 cotton production and about 17 percent of world cotton trade.

Exports of 472 million pounds (export weight), valued at $\$ 395$ million; 27 percent (quantity) moved under P.L. 480 and AID programs.

Exports were about one-fourth of Free World tobacco trade (calendar year 1965).

Exports totaled $\$ 327$ million; all of which were commercial sales for dollars.

Export value was about one-fifth of U.S. 1965 commercial sales. It included $\$ 160$ million in fresh fruits, $\$ 72$ million in canned fruits, $\$ 52$ million in dried fruits and $\$ 34$ million in fruit juices.

AND
COTTONSEED
OIL

SOYBEAN Exports of 1,390 million pounds ( 73 percent soybean oil and 27 percent cottonseed oil), valued at $\$ 189$ million; 68 percent (quantity) moved under P.L. 480 and AID programs.

Exports were 18 percent of 1965 oil production; soybean and cottonseed oil represented 30 percent of world exports of these products in oil equivalent (calendar year 1965).

DAIRY PRODUCTS

RICE

OILCAKE
AND
MEAL

TALLOW

VEGETABLES

## AND

PREPARATIONS

Exports valued at $\$ 174$ million down 19 percent from last year; 52 percent (value) moved under Government-financed programs.

Exports were less than 1 percent of U.S. milk output (calendar year 1965) and included 738 million pounds of nonfat dry milk, 7 million pounds of butter, 12 million pounds of anhydrous milkfat, and 108 million pounds of evaporated and condensed milk.

Exports of 30.4 million bags (milled basis), valued at $\$ 222$ million; 32 percent (quantity) moved under P.L. 480 and AID programs.

Exports were 48 percent of 1965 U.S. rice production and 21 percent of world rice trade (calendar year 1965).

New export record of 2.8 million short tons, valued at $\$ 216$ million.

Exports were about one-sixth of 1965 U.S. oilcake and meal production. U.S. exports have increased 17 percent since last year.

Exports of 1.8 billion pounds, valued at $\$ 159$ million; 6 percent (quantity) moved under Government programs.

Exports were two-fifths of U.S. production and about two-thirds of world trade (calendar year 1965).

Exports of $\$ 170$ million; about 1 percent (value) moved under Government-financed programs.

Exports were about 8 percent of the farm value of fresh vegetables, including potatoes and melons. Exports included $\$ 65$ million fresh vegetables; $\$ 42$ million dry peas and beans, and $\$ 29$ million canned vegetables.

New export record of 19.3 million pieces, valued at $\$ 139$ million. Exports were 70 percent cattle hides and 11 percent calf skins. Exports of cattle hides and calf skins were more than half of U.S. production (calendar year 1965).

Exports of $\$ 72$ million of poultry and poultry products; less than 1 percent (value) moved under Government programs.

Exports included 202 million pounds of poultry meat, 10 million dozen hatching eggs, 34 million day-old chicks, and 2.5 million pounds of egg solids.

Exports of 207 million pounds, valued at $\$ 56$ million. Exports were about 10 percent of U.S. 1965 output (calendar year 1965). Exports were mainly beef and pork livers, and beef tongues.

Exports of 183 million pounds, valued at $\$ 23$ million. Less than 1 percent moved under Government-financed programs.

Exports were 18 percent of U.S. lard production and 26 percent of world lard trade (calendar year 1965).


## Import Fact Sheet

## ,

FISCAL YEAR 1965-66
U.S. agricultural imports increased 12 percent (value) in fiscal year 1965-66: U.S. agricultural imports for consumption were $\$ 4,454$ million. This increase in imports is the largest since $1950-51$, when imports grew substantially from the impetus of the Korean conflict. Imports of supplementary (partially competitive) products totaled $\$ 2,473 \mathrm{million}$, and the increase in these imports accounted for 74 percent of the total increase. Complementary (noncompetitive) items were $\$ 1,982$ million -- up 7 percent from 1964-65. Values are f.o.b. foreign ports.

The United States is the world's third largest agricultural importing country: The United States took about one-eight of world agricultural imports in calendar year 1965. The United Kingdom continued to be the world's largest agricultural importer in 1965 with imports of $\$ 5.8$ billion. West Germany replaced the United States as the second largest importer as the former took $\$ 4.8$ billion compared with U.S. imports of $\$ 4.1$ billion. Japan is the fourth largest importer of farm products (\$2.8 billion); France is fifth (\$2.6 billion); Italy is sixth (\$2.2 billion); and the Netherlands is seventh (\$1.3 billion). Ranking is based on c.i.f. values.

The value of per capita imports of farm products has changed relatively little since the $1920^{\prime} \mathrm{s}$ : In 1925-29, the United States imported agricultural products at the rate of $\$ 19$ per capita, compared with about $\$ 23$ in 1965-66. The import quantity index rose to 117 (1957-59 equals 100) in fiscal year 1965-66 from an average of 95 in 1925-29. Upward price movements have accounted for about three-fourths of the rise in value since the late 1920's.

Supplementary commodities accounted for 56 percent of the value of U.S. agricultural imports in 1965-66: Imports of supplementary products increased to $\$ 2,473$ million in $1965-66$ from $\$ 2,127$ million in $1964-65$. Imports of all major supplementary items were larger with meat and meat products, live animals, dairy products, and wool contributing most to the total increase; imports of grains and preparations declined. Dutiable cattle imports rose to a record level as the major suppliers -- Canada and Mexico -- took advantage of relatively high feeder and stocker prices in this country. U.S. imports of beef and veal rose substantially in $1965-66$ from the previous year but were well below the level of 1963-64. Mainly due to larger imports of cheese, total dairy product imports also increased in 1965-66. The import value of sugar -- the second largest import item of supplementary products -- increased 3 percent. The quantity imported was up less than 1 percent, however, as prices recovered some from the low level of 1964-65.

Complementary items accounted for 44 percent of total agricultural imports in 1965-66: Imports of complementary products continued to account for a smaller share of total imports. The share of complementary imports peaked in 1955-56, when it was 61 percent. Imports of complementary products consisted mainly of coffee, crude and natural rubber, cocoa beans, carpet wool, bananas, tea, spices, and cordage fiber.
U.S. import duties averaged relatively low for agricultural commodities: About half of the agricultural imports $-\infty$ including nearly all of the complementary imports -- were free of duty in fiscal year 1965-66. For the rest which were dutiable, the ad valorem equivalent (determined by dividing the duties collected by the value of the imports) of all duties averaged 10 percent. The ad valorem figure for agricultural imports -- free and dutiable -- averaged 5 percent.

Imports may be restricted only under certain conditions: U.S. imports of agricultural commodities may be regulated only under specified conditions. For example, when imports tend to render ineffective or materially interfere with price support programs conducted by the USDA, Section 22 of the Agricultural Adjustment Act, as amended, provides that the President may, after investigation by the Tariff Commission, restrict agricultural imports by the imposition of a quota or a fee in addition to the import duty. The additional fee may not exceed 50 percent ad valorem and quotas proclaimed may not be less than 50 percent of the quantity imported during the previous representative period as determined by the President. Commodities currently controlled under Section 22 are wheat, wheat products, cotton, certain cotton wastes, fibers of cotton processed but not spun, certain manufactured dairy products, and peanuts.

Sugar imports are regulated by quotas under the Sugar Act of 1948 , as amended, to provide a stable market for domestic sugar as well as to the foreign producer.

All agricultural imports of food are subject to U.S. Food and Drug Administration requirements of health, sanitation, and quarantine.

Imports of meats may be regulated under specified conditions as provided in Public Law 88-482: This law provides controls for fresh, frozen, or chilled meat of cattle, goat, sheep (except lamb) beginning with calendar year 1965 when estimated imports equal or exceed 110 percent of an adjusted base quota. The base quota is set by law at $725,400,000$ pounds. The adjusted base quota for each calendar year is derived by raising or lowering this quantity by the same percentage that estimated average domestic commercial production of these commodities during that year and the 2 preceding years is above or below the production for the 1959-63 period. No import controls under this law were imposed on meats in calendar year 1965. For calendar year 1966, the adjusted base quota is 890.1 million pounds. The level of estimated imports which would trigger the imposition of this quota is 110 percent or 979.1 million pounds. The Secretary of Agriculture estimated imports of meat into the United States during 1966 at 800 million pounds. Under the law the Department makes quarterly determinations of import prospects to advise the President of any changes that may occur.

Over three-fifths of the agricultural imports come from 15 countries: U.S. imports of agricultural commodities come from more than 150 countries. In fiscal year 1965-66, 61 percent came from 15 of these countries (see Table 14). They
accounted for 68 percent of supplementary imports and 53 percent of the complementary items. Most of the agricultural suppliers were newly developing countries with predominantly agricultural economies. Imports from Brazil -the major supplier -- totaled $\$ 475$ million in 1965-66, Mexico, with $\$ 305$ million, replaced the Philippines as the second largest supplier.

Supplementary Imports in Fiscal Year 1965-66:

CANE SUGAR

MEATS

DUTIABLE CATTLE
vegetable
OILS AND
OILBEARING MATERIALS

FRUITS
AND
PREPARATIONS
Imports were $\$ 122$ mil1ion -- the same level as the 1964-65 record level. For the most part, they represent specialized commodities or supplements to U.S. off-season production.

Main sources were Mexico, Canada, Philippines, Spain, Japan, and Taiwan.

Imports included brined olives, canned pineapples, mandarin oranges, berries, and melons.

Imports were equal to 8 percent of U.S. cash receipts from fruit marketings (calendar 1965) and 3 percent of U.S. agricultural imports.

Table 14.--U.S. agricultural imports by country of origin fiscal year 1965-66

| Country | :Supplementary | :Complementary | Total |
| :---: | :---: | :---: | :---: |
|  | -- Million dollars -- |  |  |
|  |  |  |  |
|  |  |  |  |
| Brazil | : 88 | 387 | 475 |
| Mexico | 232 | 73 | 305 |
| Philippines | 282 | 10 | 292 |
| Canada .. | 245 | 10 | 255 |
| Australia | 253 | 1 | 254 |
| Colombia | 10 | 210 | 220 |
| New Zealand | : 113 | 30 | 143 |
| Indonesia ... | 4 | 130 | 134 |
| Denmark .... | 101 | 1 | 102 |
| Argentina | 78 | 23 | 101 |
| Dominican Republic | 72 | 25 | 97 |
| Ecuador .......... | : 8 | 87 | 95 |
| Netherlands | : 81 | 11 | 92 |
| Peru ... | : 55 | 26 | 81 |
| India | : 51 | 28 | 79 |
| Other | 799 | 930 | 1,729 |
| Total | 2,472 | 1,982 | 4,454 |

TOBACCO

APPAREL WOOL

174 million pounds, valued at $\$ 126$ million -- principally oriental tobacco from Greece and Turkey. Other tobacco imports include cigar filler and scrap from the Philippines and Latin America.

Imports account for about 5 percent of U.S. tobacco use and 3 percent of U.S. agricultural imports.

274 million pounds, valued at $\$ 174$ million -- up sharply from the previous year -- mainly from Australia, Republic of South Africa, Argentina, and New Zealand.

Apparel wool imports accounted for about 50 percent of U.S. consumption of apparel wool and 4 percent of agricultural imports.

VEGETABLES
AND
PREPARATIONS

DA IRY PRODUCTS

GRAINS
AND
PREPARATIONS

COTTON

COFFEE

RUBBER
\$149 million -- up 30 percent from the previous year. Imports of vegetables and preparations have been gaining about 15 percent per year for the past decade. Half were vegetables imported in winter and spring months, principally from Mexico and other Central American Republics.

Imports include fresh tomatoes, other fresh or dried vegetables, tapioca, and canned tomatoes. Nearly all of the fresh vegetables were imported during winter months.

Imports were equal to 6 percent of cash receipts from marketings (calendar 1965) and 3 percent of U.S. agricultural imports.
\$81 million -- principally cheese from Switzerland, Denmark, the Netherlands, New Zealand, and Italy, and casein from Argentina and New Zealand.

Dairy products made up 2 percent of all U.S. agricultural imports, and represented about 1 percent of U.S. dairy production.
\$40 million -- down slightly from the previous year -- principally barley and barley malt, oats, and rye.

Most barley imports are used for malting purposes in the United States.

Wheat and wheat products are regulated by Section 22 quotas.
Imports of grains and preparations were less than 1 percent of cash receipts from grain marketings and less than 1 percent of U.S. agricultural imports.

120,000 bales, valued at $\$ 22$ million -- mainly long staple, except for short harsh Asiatic cotton. Imports are regulated by Section 22 quotas.

Cotton imports, mainly from Egypt and Mexico, were less than 1 percent each of U.S. consumption and agricultural imports.

Complementary Imports in Fiscal Year 1965-66:
3.1 billion pounds, valued at $\$ 1,171$ million -- about threefourths from Latin America, mainly Brazil and Colombia. Africa accounted for most of the remainder of U.S. imports in 1965-66; principal African suppliers were the Ivory Coast, Ethiopia, Angola, and Uganda.

Coffee accounted for 26 percent of agricultural imports.
The United States buys over half of the world's coffee exports.
Nearly all of world coffee trade is now under the International Coffee Agreement. The United States is a member of the International Coffee Agreement which includes both consuming and producing countries as members. Principal objectives of the Agreement are to stabilize coffee prices and to provide a more orderly marketing system for international movement of coffee.

1 billion pounds, valued at $\$ 186$ million -- down slightly from the previous year, practically all from Asia and Liberia.

Crude natural rubber accounted for 4 percent of agricultural imports. About one-fourth of total rubber consumed in the United States is crude natural rubber -- down considerably from the early 1950's when it accounted for two-fifths of the total. The United States buys about one-sixth of the world's rubber exports.

938 million pounds valued at $\$ 134$ million. Principal suppliers, in descending order were Ghana, Nigeria, Brazil, and Dominican Republic.

Cocoa beans equaled 3 percent of agricultural imports.
The United States took about 32 percent of world cocoa bean exports in calendar year 1965.

143 million pounds, valued at $\$ 74$ million -- about the same as the previous year, mainly from Argentina, New Zealand, Pakistan, Syria, and Iraq.

Carpet wool makes up 2 percent of agricultural imports.
Wool accounts for only about 42 percent of the yarn produced for carpet and rug manufacturing in the United States because of increased use of man-made fibers.

Ten years ago wool accounted for about 80 percent of all fibers used in carpet manufacturing.
3.5 billion pounds, valued at $\$ 168$ million. Major suppliers were Ecuador, Honduras, Panama, Costa Rica, and British Honduras.

Bananas accounted for 4 percent of agricultural imports. The United States buys nearly two-fifths of world banana exports.


# SPECIAL in this issue 


EXPORTS COMPARED WITH IMPORTS, FISCAL YEAR 1965-66
U.S. domestic exports of agricultural products in fiscal 1965-66 exceeded agricultural imports by $\$ 2,227$ million, representing a 5 and one-half percent gain over the previous fiscal year's net surplus. Agricultural exports in 1965-66 rose sharply to $\$ 6,681$ million from $\$ 6,097$ million in $1964-65$, while agricultural imports for consumption increased to $\$ 4,454$ million from $\$ 3,986$ million (Table 15).

Commercial or "hard" currency sales of U.S. farm commodities abroad continued their upward expansion in $1965-66$ to a value of $\$ 5,066$ million, exceeding total agricultural imports by $\$ 612$ million and supplementary imports by a record $\$ 2,593$ million. The largest contributors to the advance of comnercial exports over the preceding year included wheat, corn, grain sorghums, rice, soybeans, protein meal, fresh and dried fruits, fresh vegetables, and hides.

Import gains were concentrated in supplementary commodities similar to those produced domestically; supplementary imports in 1965-66 amounted to $\$ 2,473$ million compared with $\$ 2,128$ million a year earlier. Purchases were up for cattle, beef, pork, cheese, wine, most vegetables, berries, pineapple, nuts, spices, and apparel wool. Increased imports of such items usually result from larger disposable personal incomes associated with a high rate of economic growth.

One-half of the supplementary U.S. farm imports came from 6 country sources: The Philippine Republic ( $\$ 281$ million), Australia ( $\$ 254$ million), Canada ( $\$ 246$ million), Mexico ( $\$ 232$ million), New Zealand ( $\$ 114$ million), and Denmark (\$102 million).

Imports of complementary or noncompetitive agricultural commodities in 196566 amounted to $\$ 1,982$ million, compared with $\$ 1,859$ million during July 1964June 1965. Increases occurred in import values of coffee, bananas, cocoa beans, tea, spices, raw silk (due to a price increase), essential oils, and drugs. These rises more than offset value reductions for prepared chocolate, natural rubber, and carpet wool. The import volume of natural rubber and carpet wool increased from the year before.

Complementary products accounted for 44 percent of the value of agricultural imports in 1965-66, compared with 47 percent a year earlier. The declining share of complementary imports as a proportion of total agricultural purchases abroad reflects a slower rate of growth in consumption for some major tropical commodities (notably coffee, cocoa, and rubber) than for supplementary products;
lower prices affected the import values of some items because of relatively large production levels and increased competition from synthetic materials.

Latin American countries supplied the bulk ( 57 percent) of U.S. complementary agricultural imports. Brazil was the major source ( $\$ 387$ million) and Colombia was second ( $\$ 210$ million). Central American Common Market countries together supplied $\$ 216$ million.

Net exports of nonagricultural products in $1965-66$ declined to $\$ 3,209$ million from $\$ 4,411$ million in the same period a year earlier as nonagricultural imports rose more rapidly than exports. The surplus of nonagricultural exports fell to 59 percent of total net exports in July 1965-June 1966 from 68 percent in 1964-65.

Table 15.- J.S. agrioultural exports and imports for consumption: Value by commodity, fiscal years $1964-65$ and 1965-66

| Commodity | 1964-65 |  |  | ! | 1965-661/ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Exports | Imports | $\begin{aligned} & \text { : Net } \\ & :+ \text { oxports } \\ & :- \text { Imports } \\ & \hline \end{aligned}$ |  | Exports | : Imports | $\begin{aligned} & \text { Not } \\ & :+ \text { exports } \\ & :- \text { Imports } \end{aligned}$ |
| : | 1,000 | 1,000 | 1,000 | : | 1,000 | 1,000 | 1,000 |
| EXPORTS ARD | dol1ars | dollars | dollars | : | dollars | dollars | dollars |
| SUPPLEMENTARI INPORTS |  |  |  | : |  |  |  |
| Animals, live, inoluding poultry ...: | 32,733 | 65,764 | -33,031 | : | 36,405 | 133,676 | -97,271 |
| Lard. | 48,755 | 2/ | +48,755 | : | 23,060 | 133,676 | +23,060 |
| Tallor | 176,297 | 48 | +176,249 | : | 159,187 | 40 | +159,147 |
| Hides and skins, raw ................: | 99,550 | 70,287 | +29,263 | : | 139,303 | 80,910 | +58,384 |
| Beaf and veal, fresh or frosen ......: | 20,791 | 185,846 | -165,055 | : | 16,269 | 244,908 | -228,639 |
| Beaf, canned, including corned | 3/ | 27,071 | -27,071 | : | 3/ | 33,795 | -33,795 |
| Pork, canned | 1,360 | 100,583 | -99,223 |  | 1,426 | 146,470 | -145,044 |
| Other mats, axcluding poultry ......: | 78,874 | 66,281 | +12,593 | : | 88,244 | 103,878 | -15,634 |
| Poaltry meat, oggs and ogg producte.: | 66,781 | 1,346 | +65,435 | : | 72,400 | 3,373 | +69,027 |
| Butter | 51,027 | 369 | +50,658 | : | 2,274 | 397 | +1,877 |
| Cheese .................................: | 4,132 | 40,777 | -36,645 | : | 3,519 | 49,062 | -4,543 |
| Millk, condensed and evaporated | 20,963 | 186 | +20,777 | : | 23,369 | 367 | +23,002 |
| Milk, dried, whole and nonfat | 60,438 | 153 | +60,285 | : | 59,423 | 219 | +59,204 |
| Wool, umafd., excluding freo ........: | 5,032 | 140,454 | -135,422 | : | 7,818 | 173,577 | -165,759 |
| Cotton and lintors, unmanfactured .: | 592,274 | 25,781 | +566,493 | : | 393,800 | 27,171 | +366,629 |
| Wheat grain | 1,083,406 | 1,587 | +1,081,819 | : | 1,266,113 | 1,079 | +1,265,034 |
| Wheat flour .......................... : | 101,404 | 185 | +101,219 | : | 92,636 | 220 | +92,416 |
| Rice ..... | 203,240 | 1,896 | +201,344 | : | 221,353 | 2,837 | +218,516 |
| Feod grains | 939,031 | 18,292 | +920,739 | : | 1,350,476 | 13,316 | +1,337,160 |
| Other grains and proparations | 42,219 | 22,013 | +20,206 |  | 50,566 | 22,920 | +27,646 |
| Oflcake and oilcake meal | 177,756 | 1,656 | +176,100 | : | 215,734 | 3,223 | +212,511 |
| Other foods and fodders | 72,160 | 17,481 | +54,679 | : | 94,661 | 14,719 | +79,942 |
| Oflseeds ............................... | 635,287 | 57,352 | +577,935 | : | 778,708 | 57,648 | +721,060 |
| Vegetable 0118, expressed ...........: | 280,714 | 123,176 | +157,538 | : | 185,4,44 | 123,833 | +61,611 |
| Tobacco, umantractured ..............: | 395,269 | 125,648 | +269,621 | : | 394,717 | 125,639 | +269,078 |
| Futs and proparations | 33,336 | 74,784 | -41,448 | : | 46,116 | 82,840 | -36,724 |
| Citrus Pruits | 67,469 | 5,605 | +61,864 | : | 81,425 | 3,972 | +77,443 |
| Other fresh fruits | 62,283 | 24,142 | +38,14] | : | 78,715 | 21,107 | +57,608 |
| Driod fruits .......................... | 43,808 | 6,597 | +37,211 | : | 51,833 | 6,143 | +45,690 |
| Canned frutts and juices ............: | 108,922 | 65,480 | +43,442 | : | 105,794 | 61,510 | +44,284 |
| Other fruits and proparations .......: | 6,807 | 20,590 | -13,783 | : | 8,882 | 29,526 | -20,644 |
| Sugar, cane or beet .... | 491 | 412,725 | -442,234 | : | 465 | 454,327 | -453,862 |
| Vegetables and preparations .........: | 151,981 | 114,870 | +37,111 | : | 168,426 | 149,181 | +19,245 |
| Food for rellat or charlty | 186,868 |  | +186,868 | : | 189,59 |  | +189,59 |
| Other supplementary (imports) .......: |  | 278,580 | -278,580 |  |  | 300,917 | -300,917 |
| : |  |  |  |  |  |  |  |
| : |  |  |  |  |  |  |  |
| EXPORTS ARD |  |  |  | : |  |  |  |
| COMPL PRETTARI IMPORTS |  |  |  | : |  |  |  |
| : |  |  |  |  |  |  |  |
| Silx, raw ............................ | 50 | 19,877 | -19,827 | : | 107 | 23,209 | -23,102 |
| Wool, umrid., free in bond ........... | --- | 74,609 | -74,609 | : | -- | 73,534 | -73,534 |
| Bananas, fresh. | 0 | 159,133 | -159,133 | : | 0 | 168,132 | -168,132 |
| Cocos or cacao beans | 0 | 124,354 | -124,354 | : | 0 | 133,980 | -133,980 |
| Coffoe | 29,882 | 1,075,382 | -1,045,500 | : | 30,005 | 1,171,101 | -1,141,096 |
| Tea | 829 | 57,006 | -56,177 | : | 42 | 60,175 | -59,760 |
| Splices ................................. | 3,127 | 38,970 | -35,843 | : | 4,463 | 46,410 | -41,947 |
| Rabber, orude .......................... : | 9,531 | 192,366 | -182,835 | : | 11,325 | 186,406 | -175,081 |
| Other complementary (imports) .......: |  | 117,070 | -117,070 | : |  | 118,630 | -118,630 |
| Other agricultural (exports) ........: | 201,968 | -- | +201,968 | : | 226,404 | --- | +226,404 |
|  |  |  |  |  |  |  |  |
| Total supplementary | - | 2,127,605 | - |  | -- | 2,472,809 |  |
| Total complomentary | - | 1,858,767 | - | : | -- | 1,981,577 | - |
| Total agricultural | 6,096,845 | 3,986.372 | +2,110,473 |  | 6,680,866 | 4.454,386 | +2,226,480 |
| Total nonagricultural | 20,161,243 | 15,750,603 | $+4,410,640$ |  | 22,091,191 | 18,882,102 | +3,209,089 |
| Total, all comodities ........: | $26,258,088$ | $19,736,975$ | $+6,521,123$ |  | 28,772,057 | 23,336,488 | +5,435,569 |

1/Preliminary. 2/Less than \$500. 3/Not soparately classified. Boginning 1964-65 included in "other meats."



## Export Highlights



U.S. AGRICULTURAL EXPORTS, JULY-SEPTEMBER 1966

First quarter exports of U.S. agricultural products totaled an estimated \$1,578 million for fiscal 1966-67 (Table 16). Exports for July-September of this year were $\$ 86$ million ( 6 percent) above last year's first quarter exports. Although a decline occurred beginning in July, when exports fell 10 percent below last year's July level, recovery occurred in August and September when exports were up 3 percent and 9 percent respectively from the corresponding months last year. Increased exports this year have resulted from larger shipments of tobacco, cotton, and grains and preparations. Exports of these commodities alone totaled $\$ 994$ million for July-September of this year, compared with $\$ 870$ million for the same quarter last year.

September exports of agricultural products were up an estimated $\$ 31$ million from the same month a year ago. Increased exports of cotton, grains and preparations, oilseeds and products, tobacco, and vegetables contributed to the increase. Wheat and flour, corn, and grain sorghums accounted for increased exports of grains and preparations during September. Oilseeds and products were up an estimated 23 percent in September 1966 over September of last year, and tobacco was up 22 percent. Partially offsetting these increases were declines that occurred in exports of animals and animal products, fruits and preparations, and other products. For the months of July-August, agricultural exports were 23 percent of total exports -- about the same as those months last year.

Exports of animals and animal products amounted to $\$ 175$ million -- down 11 percent from first quarter exports last year. Exports of dairy products declined to $\$ 30$ million from $\$ 54$ million last year. Increasing domestic demand for fluid milk and some dairy products without a corresponding increase in production has reduced available supplies for export. Other declines occurred in exports of tallow and lard -- down 9 percent -- and poultry products -down 6 percent. Partially offsetting these declines were increases in exports of hides and skins, and meat and meat products -- up a total of $\$ 13$ million from July-September 1965.

Exports of cotton from the United States amounted to $\$ 102$ million -- up 29 percent from $\$ 79$ million in July-September 1965. After getting off to a slow start in July and August, estimated September cotton exports reached the highest monthly export value since December 1965. An anticipated increase in cotton exports is based upon consumption of cotton reaching near record highs in foreign Free World countries, in addition to some rebuilding of cotton stocks abroad.

Table 16.--U.S. agricultural exports: Value by commodity, July-September 1965 and 1966


Fruits and preparations exported from the United States totaled $\$ 84$ million for the first three months of fiscal 1967 -- down 13 percent from the same period last year. Declines occurred in exports of canned fruits and fruit juices. Increased exports of fresh fruits partially offset the declines that occurred in canned fruits and juices.

Exports of grains and preparations during July-September 1966 totaled \$755 million -- up 9 percent from the first quarter of last year. Exports of wheat and wheat flour were up $\$ 54$ million to $\$ 391$ million from last year, while feed grain exports increased only 2 percent to $\$ 310$ million. Among the feed grains, corn increased to \$202 million from \$201 million in 1965. Further increases occurred in grain sorghums, which along with the increase in corn, offset declines in exports of oats and barley.

Oilseeds and oilseed product exports were down slightly (l percent) from the July-September period in 1965. The principal items dropping below last year's level were soybeans, down 4 percent, and cottonseed and soybean oil, down 23 percent. Protein meal exports were up 6 percent. The decline in soybeans partially reflects the tapering off of exports prior to the marketing of the new crops.

Tobacco exports were up substantially, and amounted to $\$ 137$ million for the first quarter of fiscal 1967 -- an increase of 37 percent over the same quarter of last year. Exports of vegetables and preparations were about the same as last year -- valued at $\$ 36$ million for July-September 1966, compared with $\$ 37$ million last year.

## Exports to the European Economic Community July-August 1966

During the first 2 months of fiscal year 1966-67, U.S. agricultural exports to the European Economic Community (EEC) amounted to $\$ 244$ million. This was an increase of 4 percent over the same two months of last year (Table 17).

Variable levy commodities accounted for 42 percent of the total exports to the EEC, while non-variable levy products accounted for the remainder. Among the variable levy commodities, feed grains, wheat, and poultry and egg products accounted for the bulk. Feed grain exports, though down slightly for July, rebounded in August. Wheat exports, amounting to $\$ 15$ million, were up 32 percent from the same period last year. Poultry products, accounting for 3 percent of the variable levy commodities, were principally broilers, fryers, and turkeys. Exports of rice were up substantially reaching the highest level of the last 3 years.

The non-variable levy products totaled $\$ 40$ million in July-August 1966. Soybean exports, amounting to $\$ 24$ million for July-August 1966, were 4 percent below the same period last year. Increases occurred in exports of oilcake and meal -- up 25 percent, tobacco -- up 65 percent, and tallow -- up 29 percent from July-August of last year. Vegetable oils were up 12 percent from the corresponding period last year. Cotton, although down in July, was up substantiallyin August. Anticipated increases in cotton exports are expected throughout the year in response to increased consumption and some rebuilding of cotton stocks by the EEC countries.
,

Table 17.--U.S. agricultural exports to the European Economic Commenity: Value by commodity, August and July-August 1964-661/

| Commodity | August |  |  | July-August |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1964 | 1965 | : 1966 | 1964 | 1965 | 1966 |
| , |  |  |  |  |  |  |
|  | -- Thousand dollars -- |  |  |  |  |  |
| Variable levy commodities: 2/ : |  |  |  |  |  |  |
| Feed grains .................... | 23,265 | 37,799 | 37,816 | 45,395 | 84,051 | 75,865 |
| Rice ........................... | 687 | 223 | 304 | 1,622 | 1,777 | 2,102 |
| Rye grain ..................... | 0 | 0 | 485 | 166 | 114 | 554 |
| Wheat grain .................... | 1,446 | 5,699 | 8,902 | 5,686 | 11,574 | 15,269 |
| Wheat flour ...................: | 36 | 102 | 174 | 139 | 161 | 215 |
| Beef and veal (excluding vari-: ety meats) and cattle .......: | 179 | 230 | 78 | 419 | 580 | 169 |
| Dairy products ................: | 3,057 | 3,595 | 152 | 8,295 | 6,372 | 274 |
| Lard 3/ ............................ | 105 | 14 | 239 | 116 | 25 | 255 |
| Pork (excluding variety meats): and swine | 32 | - 4 | 14 | 119 | 16 | 115 |
| Poultry and eggs: : |  |  |  |  |  |  |
| Live poultry ................ | 47 | 173 | 182 | 142 | 383 | 213 |
| Broilers and fryers ......... | 660 | 592 | 590 | 1,504 | 1,024 | 1,191 |
| Stewing chickens ............ | 409 | 95 | 43 | 640 | 225 | 85 |
| Turkeys ...................... | 907 | 1,855 | 1,434 | 1,382 | 2,731 | 1,978 |
| Other fresh poultry ........ | 58 | 106 | 9 | 88 | 173 | 13 |
| Eggs | 56 | 143 | 71 | 238 | 240 | 124 |
| Total poultry and eggs | 2,137 | 2,964 | 2,329 | 3,994 | 4,776 | 3,604 |
| Other | 1,523 | 2,379 | 3,213 | 3,936 | 5,068 | 5,081 |
| Total | 32,467 | 53,009 | 53,706 | 69,887 | 114,514 | 103,503 |
| Non-variable levy commodities: |  |  |  |  |  |  |
| Canned poultry 4/ ............. | 346 | 369 | 107 | 684 | 612 | 257 |
| Cotton, excluding linters ....: | 7,123 | 2,817 | 7,706 | 24,966 | 5,821 | 9,348 |
| Fruits and vegetables ........ | 9,716 | 11,160 | 8,079 | 14,612 | 22,115 | 15,014 |
| Hides and skins ................ | 1,835 | 2,212 | 3,201 | 3,422 | 4,463 | 5,077 |
| Oilcake and meal ..............: | 9,060 | 6,512 | 10,904 | 14,300 | 15,240 | 18,982 |
| Soybeans .......................: | 7,417 | 10,619 | 9,168 | 17,180 | 24,448 | 23,530 |
| Tallow 4/ ....................... | 2,288 | 1,883 | 2,969 | 4,789 | 4,840 | 6,223 |
| Tobacco, umanufactured ...... | 7,672 | 10,326 | 19,854 | 17,526 | 23,367 | 38,494 |
| Variety meats, fresh, frozen 4/ ....................... | 2,486 | 3,012 | 4,093 | 4,677 | 5,237 | 6,527 |
| Vegetable oils, expressed ....: | 2,374 | 1,383 | 2,518 | 4,077 | 3,354 | 3,753 |
| Food for relief or charity ...: | 578 | 569 | 1,390 | 868 | 833 | 2,230 |
| Other $\qquad$ | 6,879 | 4,227 | 5/5,500 | 12,616 | 10,727 | 5/11,000 |
| Total | 57,774 | 55,089 | 5/75,489 | 119,717 | 121,057 | 5/140,435 |
| Total EEC ....................... : | 90,241 | 108,098 | 5/129,195 | 189,604 | 235,571 | 5/243,938 |

1/ Compiled from U.S. Bureau of the Census data. 2/Grains, poultry, and pork were subject to variable levies beginning on July 30, 1962; rice, on September 1, 1964; and beef and dairy products, on November 1, 1964. The variable levy classification is designed to show overall changes in exports rather than to measure the fmpact of the variable levies. 3/ Lard for food is a variable levy comodity while lard for industrial use is bound in the General Agreement on Tariffs and Trade (GATT) at 3 percent ad valorem. U.S. lard is for food use. 4/ Although canned poultry, tallow, and variety meats are subject to variable levies, the import duties are bound in GATT. 5/ Partly estimated.


## Import Highlights

## 

JULY-AUGUST 1966
U.S. agricultural imports for consumption were $\$ 695$ million in July -August 1966, compared with $\$ 579$ million for the same months in 1965. The 20 percent increase was mainly due to larger imports of supplementary (partially competeitive) products, although imports of complementary (noncompetitive) products also increased.

Supplementary product imports totaled $\$ 432$ million -- up 30 percent from a year earlier. The substantial increase was reflected mainly in larger inports of sugar and related products and meat and meat products. Beef and veal imports were 164 million pounds in July-August 1966, compared with 135 million pounds in the same months of 1965. Pork imports totaled 40 million pounds -down slightly from a year earlier. Larger imports of cheese accounted for most of the increase in dairy products -- up $\$ 5$ million from July-August 1965. Other increases occurred for oilseed and products, fruits and vegetables, and hides and skins. Import declines of the supplementary items occurred for cotton, apparel wool, nuts and preparations, and live animals.

Imports of complementary products increased to $\$ 263$ million in July -August 1966 -- up $\$ 17$ million from a year earlier. Most of the increase was due to larger imports of bananas, carpet wool, tea, and crude rubber. Cocoa beans fell sharply in July-August -- 30 percent below the same period a year earlier. Nonagricultural imports rose to $\$ 3.6$ billion in July-August 1966 -- up $\$ 0.8$ billion from a year earlier.

Table 18--U.S. agricultural imports for consumption: Value by commodity, July-August 1965 and 1966

Table 19.-- U. S. agricultural exports: Quantity and value by commodity,

| Commodity exported | : Jni | August 1/ |  |  |  | July-August 1/ |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Quan | 位y | Value |  | Quantity |  |  | Value |  |
|  |  | : 1965 | : 1966 | 1965 : | : 1966 |  | 1965 | 1966 | 1965 ; | 1966 |
|  | : | Thousands | Thousands | $\begin{aligned} & 1,000 \\ & \text { doilars } \end{aligned}$ | $\begin{aligned} & 1,000 \\ & \text { doliars } \end{aligned}$ | : Thousands |  | Thousands | $\begin{gathered} 1,000 \\ \text { dollars } \end{gathered}$ | $1,000$ <br> dollars |
| animals and animal products | : |  |  |  |  |  |  |  |  |  |
| Animale - live: $^{\text {a }}$ | : | : |  |  |  | : |  |  |  |  |
| Cattle ..... | . :No. | : | 2 | 1,581 | 880 | : | 17 | 4 | 4,058 | 1,603 |
| Poultry, live - | : | : |  |  |  | : |  |  |  |  |
| Baby chicks (chickens) | : No. | : 3,006 | 2,473 | 1,026 | 1,007 |  | 5,382 | 4,343 | 1,843 | 1,784 |
| Other live poultryOther |  | : 21 | $\frac{21}{1}$ | 160 | 162 |  | 21 | $\underline{21}$ | 324 | 348 |
|  |  | : 21 | $2 /$ | 768 | 489 |  | 21 | 21 | 957 | 967 |
| Total animals, live | -- | : --- | --- | 3,535 | 2,538 |  | --- | ---- | 7,182 | 4,702 |
|  | : | : |  |  |  | : |  |  |  |  |
| Dalicy products: | : | : |  |  |  | : |  |  |  |  |
| Anhydrous milk fat, including donations | :Lb. | : 1,416 | 565 | 963 | 500 | : | 2,097 | 679 | 1,356 | 595 |
| Butter, including donations ... | :Lb. | : 1,170 | 7 | 394 | 6 | : | 2,151 | 32 | 800 | 21 |
| Cheose, including donations | :Lb. | : 4336 | 349 | 227 | 225 | : | 840 | 859 | 426 | 534 |
| Infants' and dietetic foods, chiefly milk ...:Lb. |  | : 1,482 | 1,749 | 1,109 | 1,164 | : | 2,878 | 3,321 | 2,131 | 2,121 |
| Milk and cream - : |  | : |  |  |  |  |  |  |  |  |
| Condensed and evaporated, incl. donations.:Lb. |  | : 9,323 | 15,648 | 2,065 | 3,280 | : | 16,508 | 27,474 | 3,561 | 5,814 |
| Dry, whole milk and crean ..................:Lb. |  | : 3,132 | 2,626 | 1,061 | 1,131 | : | 4,266 | 3,834 | 1,646 | 1,466 |
| Fresh . ..................................... Gal. $^{\text {a }}$ |  | : 108 | 63 | 134 | 96 | : | 185 | 186 | 243 | 281 |
| Nonfat dry, including doOther .................... | :Lb. | : 107,274 | 24,818 | 14,841 | 3,351 | : | 193,097 | 59,374 | 26,744 | 8,210 |
|  |  | : 21 | 21 | 344 | 490 |  | $2)$ | 21 | 752 | 1,254 |
| Total dalry products | :--- | :--- | ---- | 21,138 | 10,243 | : | --- | - --- | 37,659 | 20.296 |
|  | : | : |  |  |  | : |  |  |  |  |
| $\frac{\text { Pata } 017 \mathrm{l}}{\text { Lard and ereases }}$ : | : | : |  |  |  | : |  |  |  |  |
|  | . .Lb. | : 12,861 | 16,367 | 1,510 | 1,855 | : | 42,193 | 26,533 | 4,931 | 3,063 |
| $\begin{aligned} & \text { Lard .... } \\ & \text { Tallow - } \end{aligned}$ | : | : |  |  |  | : |  |  |  |  |
| $\begin{gathered} \text { Tallow - } \\ \text { Edible } \end{gathered}$ | :Lb. | : 385 | 376 | 49 | 50 | : | 715 | 702 | 91 | 92 |
| Edible. | :Lb. | : 174,063 | 153,747 | 15,615 | 12,133 | : | 328,920 | 312,615 | 29,949 | 25,689 |
| Other animal fats, olls, and greases Total fats, oils, and greases .... | :Lb. | 8,232 | 17, 757 | 879 | 1,692 | : | 22,905 | 28,688 | 2,462 | 2.906 |
|  | :Lb. | 195,541 | 188,247 | 18,053 | 15,730 | : | 394, 733 | 368,538 | 37,433 | 31.750 |
|  | : | : |  |  |  | : |  |  |  |  |
| Meat and reat proucts: | : | : |  |  |  | : |  |  |  |  |
| Beef and veal .......Pork ............. | .Lb. | : 2,184 | 2,028 | 1,265 | 1,169 | : | 3,999 | 4,087 | 2,386 | 2,496 |
|  | :Lb. | : 3,619 | 3,279 | 1,385 | 1,304 | : | 6,221 | 6,110 | 2,307 | 2,500 |
| Sausage casing ${ }^{\text {a }}$ | :Lb. | : 1,269 | 1,299 | 735 | 1,003 | : | 2,053 | 2,426 | 1,262 | 1,850 |
| Variety meats (edible offals) | . Lb . | : 20,025 | 22,996 | 5,348 | 6,061 | : | 37,481 | 38,545 | 9,277 | 10,483 |
| Other, including meat extracts .............. Total meat and products (except poultry) | .:Lb. | 2,268 | 1,513 | 930 | 804 | : | 3,938 | 3,128 | 1,593 | 1,539 |
|  | .:Lb. | 29,365 | 31,115 | 9,663 | 10,341 | : | 53,692 | 54,296 | 16,825 | 18,868 |
|  | : | : |  |  |  | : |  |  |  |  |
| Poultry products: | , | : |  |  |  | : |  |  |  |  |
| Eggs, dried and otherwise preserved Egge in the shell - | :Lb. | : 845 | 302 | 269 | 231 | : | 1,167 | 542 | 573 | 458 |
|  | : | : |  |  |  | : |  |  |  |  |
| Eggs in the shell - Hatching ........ | . . Doz . | : 400 | 502 | 378 | 536 | : | 779 | 1,081 | 789 | 1,214 |
| Other .. | . .Doz. | 230 | 945 | 85 | 384 | : | 409 | 1,376 | 157 | 542 |
| Poultry meat - |  | : |  |  |  | : |  |  |  |  |
| Chickens, fresh or frozen | . $:$ Lb. | 8,180 | 7,951 | 2,074 | 1,960 | : | 15,720 | 15,907 | 3,959 | 4,135 |
|  | . $:$ Lb. | 6,086 | 4,905 | 2,067 | 1,728 | : | 9,400 | 6,704 | 3,150 | 2,386 |
| Turkeys, fresh or frozen Other, fresh or frozen. | . L Lb. | 868 | 847 | 270 | 311 | : | 1,731 | 1,859 | 554 | 653 |
| Canned and othervise preserved Total poultry products .... | .Lb. | 2,241 | 1,838 | 556 | 495 | : | 4, 256 | 3,407 | 1,023 | -904 |
|  |  | --- | --- | 5,699 | 5,645 | : |  |  | 10,205 | 10,292 |

Tablo 19 -- D. S. agricultural exports: Quantity and value by comodity,
August 1965 and 1966 and July-August 1965 and 1966 - Continued

Table 19.-- U. S. agricultural exports: Quantity and value by commodity,

| Commodity exported | Unit $\qquad$ | August 1/ |  |  |  |  | July-August $1 /$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Qu8ntity |  | Value |  |  | Quantity |  |  | - | Value |  |
|  |  | : 1965 | 1966 | 1965. | 1966 | : | 1965 | : | 1966 | : | 1265 : | 1266 |
|  | : |  |  | 1,000 | 1,000 |  |  |  |  |  | 1,000 | 1,000 |
| Grains and rreparations | : $:$ | Thousands | Thousands | dollars | dollars |  | Thousands |  | Thousands |  | dollars | dollars |
| Feed grains and products | : | : |  |  |  | : |  |  |  |  |  |  |
| Barley grain ( 48 lb .) | : Bu. | 4,706 | 3,459 | 5,480 | 4,192 | : | 9,763 |  | 6,169 |  | 11,283 | 7,543 |
| Corn grain, including donations (56 lb.) | : Bu. | 48,637 | 50,993 | 68,361 | 74,450 | : | 100,134 |  | 94,111 |  | 141,304 | 136,459 |
| Grain sorghums ( 56 1b.) | : Bu. | 11,788 | 33,877 | 14,044 | 40,414 |  | 40,827 |  | 52,525 |  | 48,188 | 62,961 |
| Oats grain ( 32 lb .) | : Bu. | 2,791 | 2,128 | 1,977 | 1,594 | : | 5,033 |  | 5,753 |  | 3,590 | 4,282 |
| Total feed grains | :M.Ton: | 1,678 | 2,262 | 89,862 | 120,650 |  | 3,866 |  | 3,942 |  | 204, 365 | 211, 245 |
| Malt and flour, including berley malt | :Lb. | 11,683 | 7,676 | 694 | 486 | : | 18,188 |  | 18,601 |  | 1,126 | 1,160 |
| Corn grits and hominy ................ | : Lb. | 3,051 | 3,362 | 128 | 137 | : | 5,630 |  | 8,331 |  | 236 | 388 |
| Cornmeal, including donations | : Orrt. | 392 | 304 | 1,621 | 1,253 | : | 796 |  | 503 |  | 3,266 | 2,063 |
| Cornstarch .......... | :Lb. | 4,731 | 3,885 | 472 | 414 | : | 10,616 |  | 10,110 |  | 1,061 | 1,097 |
| Oatmeal, groats, and rolled oats | :Lb. | 1,255 | 2,684 | 108 | 180 | : | 2,306 |  | 2,780 |  | 188 | 193 |
| Total feed grains and products | :M.Ton: | : 1,724 | 2,300 | 92,885 | 123,120 | : | 3,958 |  | 4,013 |  | 210,242 | 216,146 |
| Rice - |  |  |  |  |  | : |  |  |  |  |  |  |
| Milled, including donations | :Lb. | 96,900 | 84,996 | 6,833 | 6,434 | : | 419,135 |  | 488,357 |  | 30,793 | 36,948 |
| Paddy or rough | :Lb. | 9 | 132 | 1 | 13 | : | 1.077 |  | 1.435 |  | 85 | 138 |
| Total rice (milled basis) | :Lb. | 96,906 | 85,081 | 6,834 | 6,447 | : | 412.835 |  | 482.290 |  | 30,878 | 37.086 |
| Rye grain ( 56 lb .) | : Bu. | 7 | 365 | 11 | 488 | : | 166 |  | 455 |  | 200 | 625 |
| Wheat and flour, including donations |  |  |  |  |  | : |  |  |  |  |  |  |
| Wheat grain ( 60 lb .) | : Bu. | 58,373 | 75,182 | 94,542 | 129,835 | : | 123,515 |  | 139,884 |  | 201,085 | 238,856 |
| Wheat flour, wholly of U. S. wheat | : Ort. | 2.718 | 3,581 | 10,522 | 14.031 | : | 5.438 |  | 6.532 |  | 21.694 | 26.845 |
| Total wheat and flour | : Bu. | 64,569 | 83,347 | 105,064 | 143,866 | : | 135,914 |  | 154, 776 |  | 222.779 | 265.701 |
| Bakery products | :Lb. | 1.080 | 1,396 | 537 | 745 | : | 2,074 |  | 2,629 |  | 1,002 | 1,538 |
| Other, including donations |  | 21 | 21 | 2,673 | 2,246 |  | 21 |  | 21 |  | 5,316 | 4, 324 |
| Total grains and preparations | :--- | --- | ----- | 208,004 | 276,912 | : | -- |  | - --- |  | 470,417 | 525,420 |
|  | : | : |  |  |  | : |  |  |  |  |  |  |
| 011sents and oroducts: | : | : |  |  |  | : |  |  |  |  |  |  |
| Oils, including donations - | : | : |  |  |  | : |  |  |  |  |  |  |
| Cottonseed oil | . Lb . | 55,141 | 3,011 | 6,995 | 489 | : | 96, 711 |  | 7,026 |  | 12,561 | 1,163 |
| Soybean oil | : Lb. | 133,972, | 102,831 | 17,578 | 14,972 | : | 226,185 |  | 165,675 |  | 30,462 | 24,013 |
| Other ..... | : Lb. | 26,034 | 49, 147 | 3,500 | 5,707 | : | 44,027 |  | 78,196 |  | 6,419 | 9,443 |
| Total ofls (except essential) | :Lb. | 215,147 | 154,989 | 28,073 | 21,168 | : | 366,923 |  | 250,897 |  | 49,442 | 34,619 |
| Oilseeds - |  |  |  |  |  | : |  |  |  |  |  |  |
| Flaxseed ( 56 lb.$)$ | : Bu. | 87 | 1,503 | 267 | 4,159 | : | 1,255 |  | 2,025 |  | 3,833 | 5,825 |
| Soybeans ( 60 lb.$)$ | : Bu. | 11,741 | 11,082 | 34, 089 | 36,686 | : | 29,162 |  | 23,169 |  | 86,811 | 77,391 |
| Other . ........ |  | 21 | 21 | 1,554 | 5,655 |  | $2 /$ |  | 21 |  | 2,707 | 7,399 |
| ${ }^{\text {a }}$ Stal oflseeds | .:--- | --- | --- | 35,910 | 46,500 | : | - |  | - --- |  | 93, 351 | 90,615 |
|  | S. Ton | : 131 |  |  |  | . |  |  |  |  |  |  |
| Protein meal (oil-cake and meal) | .:S.Ton | : 131 | --- | 10,411 | 15,378 | : | 304 |  | --- |  | 166,739 | 152,075 |
| Total ollseeds and products | : | : |  |  |  | : |  |  |  |  |  |  |
| Tobacso, unanulsctured: |  | : |  |  |  | : |  |  |  |  |  |  |
| Burley ......... | . Lb . | 2,713 | 4,861 | 2,332 | 4,209 | : | 7,613 |  | 9,713 |  | 5,985 | 8,232 |
| Cigar urapper | . Lb . | 440 | 269 | 1,268 | 1,029 | : | 903 |  | 639 |  | 3,092 | 1,984 |
| Dark-fired Kentucky and Tennessee | . Lb . | 1,445 | 2,145 | 721 | 1,027 | : | 2,777 |  | 3,468 |  | 1,376 | 1,728 |
| Flue-cured . . . . . . . . . . . . . . . . . | . Lb . | 25,335 | 46,637 | 21,016 | 41,503 | : | 52,583 |  | 80,471 |  | 43,888 | 70,056 |
| Maryland. | . Lb. | 584 | 572 | 459 | 517 | : | 1,249 |  | 2,306 |  | 1,006 | 2,007 |
| Other .. | . Lb . | 2,037 | 2,468 | 802 | 822 | : | 3,566 |  | 4,556 |  | 1,651 | 1,711 |
| Total tobacco, unmanufactured | :Lb. | 32.554 | 56.952 | 26.598 | 49,107 | : | 68,6)1 |  | 101,153 |  | 56,998 | 85,718 |

Table 19-- 0. S. agricultural exports: Quantity and value by compodity,
August 1965 and 1966 and July-August 1965 and 1966 - Continued

Table 20.- U. S. agricultural importe for consumption: Quantity and value by commodity,

Table 20.- U. S. agricultural imports for consurption: Quantity and value by commodity,

| August $1 /$ |  |  |  | July-August 1/ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Quantity |  | Value |  | Guantity |  | Value |  |
| 1965 | 1966 | 1965 | 1966 | 1965 | 1966 | 1965 | 1966 |
|  |  | 1,000 | 1,000 |  |  | 1,000 | 1,000 |
| Thougands | Thousands | dellars | dollars | Thousends | Thouspads | dollars | dollars |
| 3,081 | 2,325 | 1,720 | 1,336 : | 6,261 | 4.765 | 3,388 | 2,731 |
| 14,999 | 10,156 | 9,196 | 6.991 : | 24.966 | 19.072 | 15,773 | 12.952 |
| 2,980 | 2,124 | 1,862 | 1,220: | 5,022 | 3.742 | 3.321 | 2,308 |
| 21,060 | 14, 605 | 12,778 | 9,547: | 36,249 | 27,579 | 22.482 | 17.991 |
|  |  |  | : |  |  |  |  |
|  |  |  | : |  |  |  |  |
| 3/ | 3/ | 111 | 543 : | 3/ | 3/ | 345 | 908 |
| 252 | 306 | 856 | 959 : | 480 | 715 | 1,578 | 2,198 |
| 3/ | 3/ | 113 | 125 : | 3/ | 3/ | 290 | 186 |
| 185 | 435 | 264 | 470 : | 518 | 733 | 1,014 | 873 |
| 412 | 1,087 | 227 | 679 : | 1,336 | 1,692 | 723 | 1,030 |
| 1,143 | 788 | 878 | 648 : | 1,796 | 1,778 | 1,372 | 1,308 |
| 951 | 932 | 90 | 84 : | 2,158 | 1,712 | 202 | 158 |
| 31 | 3/ | 942 | 1,180: | 3/ | 3/ | 1,636 | 2,382 |
| -- | -- | 3,481 | 4,688: | --- | --- | 7,160 | 9,043 |

$145,407 \quad 174,026$


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Table 20.- U. S. agricultural imports for conoumption: Quantity and value by commodity,

Table $20 .-U . S$ agricultural imports for consumption: Quantity and value by commodity,

| Commodity imported SUPPLEMLNTARY | Unit | August $1 /$ |  |  |  | July-August 1/ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | ; 1965 | 1 1966 | 1965 | : 1966 | 11965 | : 1966 | 1965 | 1966 |
|  |  | : Thousands |  | 1,000 | 1,000 | Tho |  | 1,000 | 1,000 |
| $\frac{\text { Cther veretable productas }}{\text { Feeds and fodders (except oilcake and meal) }}$ : | - | : Thousands | $\underline{\text { Thousends }}$ | $\frac{\text { dollars }}{1,305}$ | $\frac{\text { dellarg }}{1,340}$ | : Thousands | Thousands | $\frac{\text { dedlars }}{2,530}$ | $\frac{\text { dellars }}{2,460}$ |
| Hops ....................................... | Lb. | : 0 | - 0 | , |  | : | $\underline{1}$ | 2,530 0 | 2,460 |
| Jute and jute butts, unmanufactured | L.Ton: | : | 1 | 378 | 280 | : $\quad 5$ | 4 | 1,044 | 1,087 |
| Malt liquors | Gal. | 2,048 | 2,347 | 2,292 | 2,475 | 3.279 | 4,505 | 3,664 | 4,870 |
| Nursery and greenhouse stock |  | 3/ | 3/ | 645 | 3,406 | : $3^{\prime}$ | 3/ | 696 | 3,449 |
| Seeds, field and garden | - | : $3 /$ | 3/ | 587 | 830 | : ${ }^{3} /$ | $\underline{3 /}$ | 1. 254 | 1,933 |
| Spices ..... | Lb. | 2,146 | 3,708 | 355 | 384 | : 5,133 | 7,825 | 701 | 838 |
| Tobacco, unmanufactured | Lb. | 16,181 | 16,427 | 11,494 | 10,864 | 30,391 | 30,304 | 21,331 | 20,784 |
| Wines | Gal. | 1,087 | 1,320 | 4, 514 | 5,703 | 2,022 | 2,421 | 8,546 | 10,562 |
| Other |  | :3/ | $3 /$ | 680 | 1,087 | : 3/ | 3/ | 1,361 | 2,243 |
| Total other vegetable products | - | : | --- | 22,250 | 26,369 | : --- | - --- | 41, 127 | 48,228 |
| Total vegetable products |  | : --- | --- | 111,021 | 129, 302 | --- | -- | 187. 524 | 258,435 |
| , |  | : |  |  |  | : |  |  |  |
| TOTAL SUPPLEAENTARY IMPORTS ................ | - | : --- | --- | 185,700 | 223,615 | : --- | --- | 332,931 | 432,461 |
| : |  | : |  |  |  | : |  |  |  |
| COMPLPMENTARY |  | : |  |  |  | : |  |  |  |
| Bananas .....................................: |  | : 158, |  |  |  | : |  |  |  |
| Coffee (including into Puerto Rico) | Lb. | 158,984 | 334,050 | 7,405 | 15,728 | 409,216 | 598.813 | 19,166 | 28,551 |
| Coffee (including into Puerto Rico) .......... | Lb. | 206,868 | 173, 381 | 77,763 | 63,836 | 366,624 | 381,244 | 137,141 | 138,464 |
| Coffee essences, substitutes and adulterants.: | Lb. | 327 | 970 | 400 | 848 | 477 | 1,845 | 578 | 1,772 |
| Cocoa or cacao beans | Lb. | 81,187 | 21,476 | 11,329 | 4,649 | 139,529 | 66,886 | 19,926 | 13,939 |
| Cocoa and chocolate, prepared | Lb. | 8,402 | 9,912 | 898 | 1,141 | 15,663 | 20,531 | 1,857 | 2,255 |
| Drugs, herbs, roots, etc. |  | : 3/ | $3 /$ | 1,852 | 2,027 | : 3/ | 3/ | 2,944 | 3,951 |
| Essential or distilled oils | - : | : 3/ | 3/ | 2,526 | 2,742 | : 3/ | $\underline{3}{ }^{\prime}$ | 4,990 | 4,818 |
| Fibers, unmamufactured | L.Ton: | : 14 | 12 | 2,829 | 2,421 | 23 | 23 | 4,793 | 4,284 |
| Rubber, crude | Lb. | 63,658 | 85,232 | 11,222 | 16,064 | 132,341 | 143,345 | 23,991 | 27,402 |
| Silk, raw | Lb. | 290 | 235 | 1,666 | 1,589 | 481 | 554 | 2,702 | 3,690 |
| ices | Lb. | 6,646 | 7,063 | 3,543 | 3,265 | 12,668 | 14,178 | 6,005 | 6,984 |
|  | Lb. | : 9,173 | 9,681 | 4,194 | 3,998 | 15,545 | 18,127 | 6,917 | 7,511 |
| Hool, unmanufactured (free in bond) | G.Lb | 13,392 | 20,094 | 6,798 | 10,071 | -27,851 | 35,650 | 14,239 | 17,851 | Other complementary agricultural products....: TOTAL COMPLIEMENTARY IMPORTS .................: | $:$ | $\ldots$ | $\ldots$ | 133,050 | $129,020:$ | $\ldots$ | $\ldots$ | 246,488 | 262,755 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  | $\ldots$ |  |  |  |  | | $:$ | $\ldots$ | $\ldots, 410,009$ | $1,863,561$ | $\vdots$ | $\ldots$ | $\ldots$ | $2,784,801 \quad 3,572,264$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | $\ldots \quad \ldots 1,72,759$ 2.216,196: $\ldots$..- $\quad \ldots \quad 2,354,220 \quad 4,267,480$

[^6]Table 21 .-- U. S. agricultural exports and imports (for consumption): Value by country,



| Country | Agricultural |  |  |  | Country |  | : Agricul tural |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Exports | : Imports |  |  |  |  | , | : Imports |  |  |  |
|  |  | : Total | Comple- | Supple- |  |  | Exports | Total | Comple- | Supple- |
| Asia - Continued: : | -- Thousand dollars |  |  |  | : Africa - Continued: |  |  | : |  | -- Thousand dollars -- |  |  |
| Aden ...................... | 139 | 8 | 0 | 8 |  | Canary Islands.. |  | 472 | 0 | 0 | 0 |
| Bahrain ..................: | 177 | 0 | 0 | 0 |  | Other Spanish Africa |  | 0 | 0 | 0 | 0 |
| Afghandstan ...............: | 0 | 325 | 0 | 325 |  | Federal Rep. of Cameroon |  | 41 | 893 | 845 | 48 |
| India $\ldots$................. | 34,080 | 5.277 | 990 | 4,287 |  | Central african Republic |  | 1 | 0 | 0 | 0 |
| Goa, Damao, and Diu ......: | 0 | 0 | 0 | 0 |  | Gabon .................. |  | 16 | 0 | 0 | 0 |
| Pakistan .................: | 14,036 | 1,242 | 190 | 1,052 |  | Mauritania .......... |  | 5 | 0 | 0 | 0 |
| Nepal . ...................: | 10 | 52 | 2 | 50 |  | Senegal ... |  | 260 | 0 | 0 | 0 |
| Ceylon ................... | 1,285 | 2,351 | 2,350 | 1 |  | Guinea .... |  | 1,225 | 614 | 614 | 0 |
| Burma ..................... | 2,303 | 0 | 0 | 0 |  | Ivory Coast |  | 878 | 3,973 | 3,886 | 87 |
| Thailand ............... | 1,282 | 1,007 | 464 | 543 |  | Togo ...... |  | 4 | 107 | 103 | 4 |
| Viat-Nam ................. | 19,941 | 197 | 89 | 108 |  | Other Western Africa |  | 149 | 188 | 13 | 175 |
| Laos .....................: | 3 | 22 | 22 | 0 |  | Chana |  | 939 | 5,370 | 5,370 | 0 |
| Cambodia ..................: | ${ }^{7}$ | 24 | 24 | 0 | : | Nigeria |  | 803 | 2,060 | 1,285 | 775 |
| Malaysia .................: | 882 | 4,875 | 4,499 | 376 |  | Sierra Leone |  | 391 | 2,001 | 2,001 | 0 |
| Indonesia ................. | 6,832 | 9,431 | 9,106 | 325 |  | British 'Nest Africa |  | 6 | 2,01 | , 1 | 0 |
| Philippines ..............: | 5,796 | 28,184 | 483 | 27,701 |  | Madeira Islands |  | 313 | 6 | 0 | 6 |
| Масао . .................... | 11 | 0 | 0 | 0 |  | Angola |  | 17 | 3,370 | 3,365 | 5 |
| Other S. and S.E. Asia ...: | 0 | 0 | 0 | 0 |  | Other 'd. Fort. Africa . |  | 29 | 0 | 0 | 0 |
| China ...................: | 0 | ${ }^{0}$ | 0 | 0 |  | Liberia ... |  | 625 | 1,721 | 1,721 | 0 |
| Outer Monpolia ............ | 0 | 176 | 0 | 176 |  | Congo (Leopoldville) |  | 627 | 703 | 491 | 212 |
| North Korea . . . . . . . . . . . : | 0 | ${ }^{0}$ | 0 | 0 |  | Burundi and Rwanda . |  | 131 | 0 | 0 | 0 |
| Korea, Republic of ........ | 4,684 | 1,063 | 962 | 101 |  | Somali Republic |  | 5 | 0 | 0 | 0 |
| Hong Kong .. .............. | 2,589 | 169 | 12 | 157 |  | Ethiopia ........ |  | 314 | 1,899 | 1,577 | 322 |
| Taiuan | 4,063 | 2,311 | 257 | 2,054 |  | Franch Somaliland |  | 5 | 6 | $\underline{2}$ | 6 |
| Japan | 59,770 | 2,966 | 881 | 2,085 |  | UEanda ........... |  | 20 | 4,749 | - 4,712 | 37 |
| Nansei and Nanpo Islands | 2,788 | 0 | 0 | 0 |  | Kenya . . . . . . . . . . . . . |  | 76 | 870 | 847 | 23 |
| Total Asia | 174,020 | 61,791 | 21,033 | 40,758 |  | Tanzania (formerly Tanga yika and Zanzibar) ... |  | 81 | 1,433 | 1,397 | 36 |
|  |  |  |  |  |  | Seychelles and Depend. |  | , | 16 | 16 | 0 |
| Australia and Oceania: : |  |  |  |  |  | Mauritius and Depend. . |  | 12 | 325 | 0 | 325 |
| Australia ................ | 1,827 | 18,449 | 100 | 18,349 |  | Mozambique ..... |  | 26 | 587 | 194 | 393 |
| New Guinea ............... |  | 55 | 55 |  |  | Malagasy Republic .... |  | 32 | 1,427 | 1,422 | 5 |
| New Zealand and in. Samor .: | 1,273 | 17,777 | 3,962 | 13,815 |  | Rep. of South Africa. |  | 8,049 | 2,406 | 89 | 2,317 |
| British W. Pacific Is. ... | 105 | 23 | 14 | 9 | , | Zambia, S.Rhod., Malawi |  | 928 | 131 | 94 | 37 |
| French facific Islands ... | 311 | 13 | 12 | 1 |  |  | : |  |  |  |  |
| Trust Terr. of tactific Is.: | 92 | 0 | 0 | 0 |  | Total Africa |  | 31,054 | 35,135 | 30, 162 | 4,973 |
| Total Australia and Oceania $\qquad$ | 3,610 | 36,317 | 4,143 | 32,174 |  | otal all countries |  |  | 342,581 | 133,735 | 208,846 |
| : |  |  |  |  | : |  |  |  |  |  |  |
| Africa: : |  |  |  |  |  | E. E, C. (Common Market): | : |  |  |  |  |
| Morocco .................. | 1,399 | 113 | 38 | 75 | - | Netherlands ........... |  | 37,499 | 6,030 | 728 | 5,302 |
| Algeria .................: | 1,701 | 34 | 0 | 34 | : | Belpium and Lux mbourg |  | 13,222 | 2,702 | 1 | 2,701 |
| Tunisia .................. | 960 | 0 | 0 | 0 | : | France .. |  | 8,488 | 5,204 | 417 | 4,787 |
| Libya ................... | 782 | 26 | 0 | 26 | : | West Cermany |  | 41,638 | 2,872 | 220 | 2,652 |
| Unitad Arab Rep. (Egypt) : | 8,275 | 11 | 0 | 11 | : | Italy ....... |  | 14.719 | 3,834 | 461 | 3,373 |
| Sudan ....................: | 1,457 | 95 | 81 | 14 | : | Total E. E. C. ....... |  | 115,566 | 20,642 | 1,827 | 18,8,15 |

[^7]




[^8]
## Explanatory Note

U.S. foreign agricultural trade statistics in this report include official U.S. data based on compilations of the Bureau of the Census. Agricultural commodities consist of (1) nonmarine food products and (2) other products of agriculture which have not passed through complex processes of manufacture such as raw hides and skins, fats and oils, and wine. Such manufactured products as textiles, leather, boots and shoes, cigarettes, naval stores, forestry products, and distilled alcoholic beverages are not considered agricultural.

The trade statistics exclude shipments between the 50 States and Puerto Rico, between the 50 States and the island possessions, between Puerto Rico and the island possessions, among the island possessions, and intransit through the United States from one foreign country to another when documented as such through U.S. Customs.

EXPORTS The export statistics also exclude shipments to the U.S. armed forces for their own use and supplies for vessels and planes engaged in foreign trade. Data on shipments valued at less than $\$ 100$ are not compiled by commodity and are excluded from agricultural statistics but are reflected in nonagricultural and overall export totals in this report. The agricultural export statistics include shipments under P.L. 87-195 (Act for International Development), principally sales for foreign currency; under P.L. 83-480 (Agricultural Trade Development and Assistance Act), and related laws; and involving Govermment payments to exporters. (USDA payments are excluded from the export value.) Separate statistics on Government program exports are compiled by USDA from data obtained from operating agencies.

The export value, the value at the port of exportation, is based on the selling price (or cost if not sold) and includes inland freight, insurance, and other charges to the port. The country of destination is the country of ultimate destination or where the commodities are to be consumed, further processed, or manufactured. When the shipper does not know the ultimate destination, the shipments are credited to the last country, as known to him at time of shipment from the United States, to which the commodities are to be shipped in their present form. Except for Canada, export shipments valued \$100-\$499 are included on the basis of sampling estimates; shipments to Canada valued $\$ 100-\$ 1,999$ are sampled.

IMPORTS Imports for consumption consist of commodities released from U.S. Customs custody upon arrival, or entered into bonded manufacturing warehouse, or withdrawn from bonded storage warehouse for consumption. The agricultural statistics exclude low-value shipments from countries not identified because of illegible reporting, but they are reflected in nonagricultural and overall import totals in this report.

The import value, defined generally as the market value in the foreign country, excludes import duties, ocean freight, and marine insurance. The country of origin is defined as the country where the commodities were grown or processed. Where the country of origin is not known, the imports are credited to the country of shipment.

Imports similar to agricultural commodities produced commercially in the United States and others that are interchangeable in use to any significant extent with such U.S. commodities are supplementary, or partly competitive. All other commodities are complementary, or noncompetitive.

Further explanatory material on foreign trade statistics and compilation procedures of the Bureau of the Census is contained in the publications of that agency.


[^0]:    1/ Chief and Agricultural Economist, respectively, Trade Statistics and Analysis Branch, Foreign Development and Trade Division, Economic Research Service. The authors gratefully acknowledge the assistance of Louise E. Stanton, Statistical Assistant of the Branch.

[^1]:    Includes corn, grain sorghums, barley and oats. 2/ Includes Maryland.
    3/ Included with Delaware
    4/ Includes exporte that

[^2]:    * Year ending June 30 .

[^3]:    1/ International Economist, Trade Statistics and Analysis Branch, Foreign Development and Trade Division, Economic Research Service, USDA.

[^4]:    $\underline{1 /}$ Foreign donations are authorized under Sec. 416 of the Agricultural Act of 1949 and Sec. 302 , Title III, P. L. 480 . $2 /$ The barter
    program is authorized under the Charter Act of the Commodity Credit Corporation; Sec. 303, Title III, P.L. 480 ; and other legislation. 3/ Includes expenditures for commodities under project aid, non-project programs, and economic development loans. 4/ "Total agricultural exports outside specified Government-financed programs" (sales for dollars) include, in addition to unassisted commercial transactions, shints of some commodities with governmental assistance in the form of (1) extension of credit and credit guarantees for relatively 5/ The quantity shown for total agricultural exports of grain sorghums includes the quantity reported by the Bureau of the Census plus quantity shown as foreign donations under Title III. Relief shipments of this conmodity were not separately reported by the Bureau of the Census. $6 /$ Bulgur wheat $93,690,000$ pounds and rolled wheat $6,559,000$ pounds under Title II. Bulgur wheat $363,025,000$ pounds and attributed to lags in reporting or to differences in classification procedures. 8/ Less than 500 units. $9 /$ Reported as soybean and cottonseed oil. Breakdown between the two oils is estimated. $10 /$ Not available. $11 /$ Net adjustment from a previous period.

[^5]:     legislation.

    I/ "Total agricultural exports outside specified Government-financed programs" (sales for dollars) include, in addition to unassisted shmert periods, (2) sales of Government-owned commodities at less than domestic market prices, and (3) export payments in cash or in kind. , rocedures, or the recording of the export as destined for the country though which transshipment was made.

    ㅇ/ Donations through the United Nations Relief and Works Agency (UNRWA) for the relief of the Palestine refugees.

[^6]:    / Preliminary.
    / Excludes the weight of "other hides and skins," reported in pieces only

[^7]:    / Not available by countries
    2/ Less than $\$ 500$.

[^8]:    1/ Ilot available by countries. 2/ Less than 500.

