

## PREFACE

The purpose of this document is to demonstrate how Quicken, a popular checkbook management software program, can be used to keep a set of records for the farm business that will measure profits, liquidity, and solvency. It is based on an example farm used in the Business Management in Agriculture (BMA) series of videos and workbooks developed in the late 1980's.

It will best be understood if used as a study guide, and that entries actually be made in Quicken as they are encountered in the guide, following the instructions given in Appendix A. By they time you complete this exercise, you will have a much better idea how to keep records on your farm, and how useful the reports will be in managing your farm or ranch operation.

The enclosed disk contains the accounts, categories, etc., to match the data and transactions. The files with the prefix "pracfarm" have all the accounts, categories, classes, and memorized reports for these data. Appendix A describes how to transfer and uses these files with Quicken. It also describes how to modify the accounts to fit your farm operation.

This is not intended to be an introductory course in either record keeping or Quicken. It requires some previous training in Quicken. Those with a basic understanding of accounting principles will find it easier to understand, and will have less trouble making entries for their own business. Yet, almost anyone with a desire and diligence can master the concepts and implement the system for their business.

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## USING QUICKEN AS A FARM ACCOUNTING SYSTEM

Virtually all of the accounting software on the market today requires a basic understanding of double entry accounting, which is beyond the capability of most farmers and ranchers. However, there are some inexpensive, easy to use record keeping software packages, which have sufficient flexibility to keep a good set of business records. Most are advertised as checkbook management software. Quicken is just one. It is inexpensive, and extremely easy to use as a checkbook manager. Even as a cash accounting system for the business, it's not difficult once you establish the the proper categories (accounts) for keeping a record of transactions.

The purpose of this paper is to show those with little experience in record keeping, other than simple checkbook records, how to keep a more sophisticated set of records which will measure profits, liquidity and solvency. The method involves recording all cash transactions during the year, by correctly classifying them as to how they impact income, expenses, assets, liabilities and equity. At the end of the accounting period (usually December 31st), the cash basis financial records are converted to the accrual basis using adjusting entries based on the differences between asset and liability values at the beginning and the end of the accounting period.

Quicken, the most popular computer program in the world will be used to illustrate how this is done. Cash flow and other reports can be created, and even memorized for easy recall anytime. Balance sheet and income statements may be created at any time but they are correct only after adjusting entries have been recorded.

The simplified example is based on a farm couple named Frank and Frieda Farmer. Frank and Frieda are sole proprietors who own a total of 80 acres on 60 tillage acres; they grow 40 acres of corn and 20 acres of soybeans. They cash rent 300 acres with 200 acres of corn and 100 acres of soybeans. On the 240 acres that they farm on a 50-50 share lease, they plant 120 acres each of corn and soybeans. In 1991 they farmed 360 acres of corn and 240 acres of soybeans. They sold 548 market hogs (137 head each quarter) from a 40-sow farrow to finish operation. Frank and Frieda work full time on the farm and have one hired hand. December 31 is the end of their tax year.

Tenure Arrangement	Corn	Soybeans (Acres)	Total
Own	40	20	60
Cash Rent	200	100	300
50-50 Share Lease	120	120	240
TOTAL	360	240	600

Each of the example transactions for Frank and Frieda's farm used in the BMA series will be illustrated using Quicken. The following reports will be generated: Balance Sheet (both market value and cost), Income Statement (both accrued adjustment and cash) and the Statement of Cash Flows (both accrued adjustment and cash).

## **Create a File (a Set of Books)**

The first step is to create a new file within Quicken for Frank and Frieda Farmer. From the Main Menu:

### Choose → Set Preferences → File Activities → Select/Set Up File

They named their new Quicken file F&F\_FARM. This Quicken file may be viewed as a "set of books" which will contain several accounts. Frank and Frieda's example farm includes only farm financial transactions in the file. Checks written to cover family living expenses are treated as equity withdrawals.

## Select a Category List (a Chart of Income and Expense Classifications)

Traditional accounting methods uses a chart of accounts for income, expenses, assets and liabilities. In Quicken, there are two different concepts:

Categories	for income and expense
Accounts	for assets and liabilities

After creating and naming a new file, Quicken asks you to choose between an existing category list for home, business, both home and business, or neither. Frank and Frieda selected the option for neither home or business. Later, they will enter a suggested list of categories that follows the BMA series will be entered.

## Select the File You Created

After having selected the option for the "neither home or business" category list, Quicken requires you to select the file to use. Frank and Frieda selected the file named F&F\_FARM.

# Set up New Account (a Chart of Balance Sheet Accounts with Opening Balances)

After selecting a file, Quicken asks the user to set up a new account. Quicken gives you six types of accounts. In this manual, we restricted Frank and Frieda's use to two asset account types (Bank Account and Other Assets) and to one liability account type (Other Liabilities). We will not use Quicken's cash, credit card and investment accounts in this exercise.

Assets Things that you own and that have money value. Examples include cash, checking and savings accounts, supplies, buildings, breeding livestock, machinery, land.

Liabilities	Amounts owed to outsiders. Examples include notes payable, accounts payable, accrued interest, accrued taxes and real estate debt.
Owner's Equity	The difference between the value of assets and liabilities. It is the amount left over for the owners if the assets were sold and the money used to pay off the liabilities. Equity is made up of original capital contributions, retained earnings, the appreciated asset values and current earnings.

If you do not understand the these terms, you may not ready to use Quicken to produce Balance Sheet and Income (Profit and Loss) Statement. You can continue to use Quicken to manage your checkbook, monitor cash flow, evaluate enterprises, track taxable income and deductions without knowing how to use Quicken to produce accrual adjusted financial reports. You are urged to study the structure of Balance Sheets, Income Statements and Cash Flow Statements.

This exercise uses one of many possible naming schemes for the accounts in Quicken. The scheme uses a three digit number to control the order which the accounts appear on the balance sheet, the lower the number the more liquid. It is not possible to separate current and noncurrent in Quicken. The combination of the account name and description is used to fully describe the accounts.

To match with the BMA series example, Frank and Frieda set up the following accounts with a zero balance as of 12/31/1990.

<u>Name</u>	Acct.	Description	<b>Balance</b>
111 Checking	Bank	Farm	0
130 Inventory	Other Asset	Corn	0
131 Inventory	Other Asset	Soybeans 0	
132 Inventory	Other Asset	Market Hogs	0
133 Inventory	Other Asset	Supplies	0
161 Purchased	Other Asset	Breeding Stock	0
162 Raised	Other Asset	Breeding Stock	0
166 Machinery	Other Asset	-	0
190 RealEstate	Other Asset	Land & Buildings	0
200 Accounts	Other Liab.	Payable	0
210 Notes	Other Liab.	Due Within One Year	0
220 Current	Other Liab.	Portion of Term Notes	0
230 Interest	Other Liab.	Accrued	0
242 Income	Other Liab.	Taxes Payable	0
243 Other Taxes	Other Liab.	Payable	0
270 Mach. Note	Other Liab.	Non current	0
272 Real Estate	Other Liab.	Non current	0
300 Equity	Other Liab.		0
320 Retained	Other Liab.	Earnings	0
330 Valuation	Other Liab.	Equity	0

## **Setting Up New Categories**

When Frank and Frieda set up their new file, they selected the option for "neither the home or business" categories. It is now time to set up their own category list.

A suggested list of category and sub-categories that closely match the BMA series is as follows. Note the use of number in the category name is to control the appearance order. The naming scheme uses both the name and description.

Category	<u>Type</u>	<b>Description</b>
400 Revenue Corn Gain(Loss) Market Hogs Soybeans	Inc Sub Sub Sub Sub	Cash Farm Sales of Cull Stock
450 Inventory Breeding Corn Market Hogs Soybeans	Inc Sub Sub Sub Sub	Adjustments Livestock
720 Gain(Loss)	Inc	Farm Capital Assets
500 Expenses Feed Interest Operating	Expns Sub Sub Sub	Cash Farm Purchased Expense Expenses
600 Depre.	Expns	Expense
700 Expenses Interest Other Payables Prepaid Items Supplies	Expns Sub Sub Sub Sub Sub	Accrual Adjustments Accrual

## **Recording Opening Balances**

Frank and Frieda Farmer use the calendar year January 1 to December 31, both as their tax year and their financial year. They used December 31 of the year prior to when they started recording transactions is the date of their opening balances.

Frank and Freida obtained their opening balance sheet values from past balance sheets (prepared in support of their loan applications) and records on checking and savings accounts, hedging accounts, loan repayment schedules, tax depreciation schedules and tax returns. Production records for livestock, field records for crops and physical inventories proved useful. Price information needed to value assets were obtained by phone calls, market price quotations, newspapers and other sources.

The value of each individual liability account balance as of December 31 can be easily determined from credit and loan statements and documents. These obligations are stated in dollar values.

Frank and Frieda found their assets, the things they owned, difficult to value because of changing market conditions. Inventory items such as market livestock and grain in storage were valued at the current market price less any selling cost. Breeding livestock, machinery, equipment and labor

were more difficult to value. For example, the market value will likely be different for a quick sale as compared to a slower, more organized sale with adequate promotion and publicity.

Another method of valuing assets was based on their historical costs. Frank and Frieda's historical basis was equivalent to their tax basis in an asset. It was the amount they paid (in cash, notes, other property or services) for an asset plus any amount they paid for sales tax, freight, installation and testing.

Historical basis of an asset is the historical cost reduced by the total depreciation claimed on the asset. Other items that may reduce the historical basis are Section 179 deductions, investment credits taken, casualty and theft losses and other factors. The FFSTF allows the use of IRS depreciation methods in computing historical cost. Differences between the market value of an asset and its historical basis are reflected in a valuation equity account.

The *Farm Financial Standards Task Force* recommendations allow the use of a base value for certain assets such as raised breeding animals. The base value per head is a stipulated value which approximates the cost of raising a replacement animal to breeding age. Alternatively, the base value could approximate the market value of the animal at the time it enters the breeding herd.

Once a base value per head has been established, it is held constant over several years. Changes in the total base value due to changes in the number of animals in the breeding herd are included as a noncash adjustment to revenue. Changes in the total value of the raised animals due to changes in the base value per head are reflected in the valuation equity account.

The FFSTF recommended using both the historical costs and market value to prepare Balance Sheets. The use of both results in two different estimates of owner's equity. The FFSTF recommended changes in equity due to changes in market value not to be reflected on the Income Statement.

## **Beginning Balance Sheet Values**

Frank and Frieda Farmer took a detailed inventory of their assets on December 31, 1990. From various sources they obtained estimated market prices and selling costs of their various assets as of 12/31/1990. They used their income tax returns as the source of their original cost and accumulated depreciation. Loan documents, repayment schedules and vendor statements provide the information on liabilities. The text, Appendix 1- Beginning Balance Sheet and Exercise 5 of the section on "Preparing a Balance Sheet—Guidelines of the Farm Financial Standards Task Force" of BMA series was used to obtain the opening balance sheet values. Frank and Frieda Farmer's entered opening balances as follows:

The balance in the check register as of 12/31/90 was \$6,000. The \$6,000 was the ending balance of Frank and Frieda's last bank statement. There were no outstanding uncleared checks. Both the historical cost and the market value of the checking are the same - \$6,000. Since there were no outstanding checks as of 12/31/90, change the 0.00 in the DEPOSIT column to \$6,000 and record the changes. Quicken will increase the value of EQUITY by \$6,000:

In the bank account named *111 Checking-Farm*, change the opening balance to the following which increases the asset account and increases the value of EQUITY.

Date	Num	Payee	•	Memo	•	Category	Payment		С	Depos	it	Balan	ce
12/31	Momo	Opening	Bal	ance					x	6,000	00	6,000	00
	Cat:	[111 Che	ecki	ng]					-				

 As of 12/31/90, the farm had 30,000 bushels of corn in storage. None of this corn had been hedged or forward priced. The farm was not in the government feed grain program. The market price minus the selling expenses on the Balance Sheet date was \$2 per bushel.

In the other asset account named 130 Inventory-Corn, change the opening balance to the following which increases the asset amount and increases the value of EQUITY.

Date	Num	Payee • Memo	• Category	Decrease C		tegory Decrease C Increase		ase	Baland	ce
12/31 1990 	Memo: Cat:	Opening Balance 30,000 bu ଇ \$2/bu [130 Inventory]			x	60,000	<b>0</b> 0 	60,000	00	

3. Frank and Frieda had 4,000 bushels of soybeans on inventory as of 12/31/90. The soybeans were neither hedged nor forward priced. The market price minus selling cost on te Balance Sheet date was \$5 per bushel.

In another asset account named *131 Inventory-Soybeans*, change the opening balance to the following which increases the asset amount and increases the value of EQUITY.

Date	Num	Payee	•	Memo	•	Category	Decrea	ase	С	Incre	ase	Baland	ce
12/31 1990 	Memo: Cat:	Opening 4,000 bu [131 Inv	Bal 1 a /ent	ance \$5/bu :ory]					х -	20,000	00 	20,000	00 

4. Frank and Frieda had feeder and market hogs of various weights and sizes on inventory as of 12/31/90. Using that information and the market prices less the selling costs as of the Balance Sheet date, they estimated the value of their feeder and market hogs at \$20,000.

In another asset account named *132 Inventory-Market Hogs*, change the opening balance to the following which increases the asset amount and increases the value of EQUITY.

Date	Num	Payee	•	Мето	•	Category	Decrease C		Increa	ase	Balance		
12/31	Nomo	Opening	Bal	ance					x	20,000	00	20,000	00
	Cat:	[132 Inv	ent	ory]					-				

5. Frank and Frieda had supplies on hand that cost \$5,000. They use that as the value of those supplies on the Balance Sheet date.

In another asset named *133 Inventory-Supplies*, change the opening balance to the following which increases the asset amount and increases the value of EQUITY.

6. The original cost of Frank and Frieda's machinery as of 12/31/90 totaled \$127,000. The accumulated depreciation as of 12/31/90 was \$30,000, giving a book value of \$97,000. The estimated market value of all the machinery less selling cost was estimated to be \$102,000.

Frank and Frieda made the decision to follow the recommendations of the Farm Financial Standards Task Forces to produce two Balance Sheets: one based on historical cost and one based on market value. They used Quicken's class feature to track base value, original cost, accumulated depreciation and market value.

The set up of the following class names with no description:

Class Name
Base
Cost
Dep
Mkt

In another asset account named *166 Machinery* using a split transaction, change the opening balance. Line 1 of the split increases the asset account and increases the value of EQUITY. Line 2 of the split decreases the asset account and decreases EQUITY. Line 3 of the split transfers the \$5,000 difference between historical costs (net book value) and the market value as of 12/31/90 into another liability account named *330 Valuation-Equity*.

The class names were used to track original costs (Cost), accumulated depreciation (Dep) and the difference between market and book value (Mkt).

Date	Ref	Payee · Memo ·	Category	Decreas	se (	С	Increa	se	e Balanc			
12/31		Opening Balance					102,000	00	102,	000	00	
2/19	Cat:	[166 Machinery]/Cost				-						
		Spl	it Transac	tion								
Category 1:[166 Machinery]/Cost 2:[166 Machinery]/Dep 3:[330 Valuation]/Mkt			Origin Accumu Mkt Va	Memo Original Costs Accumulated Depreciation Mkt Value less Book Value						Amount 127,000.00t -30,000.00 5,000.00		

7a. The book value (cost less accumulated depreciation) of Frank and Frieda's purchased breeding animals on 12/31/90 was \$2,000. The original cost was \$5,000 and the accumulated depreciation on 12/12/90 was \$3,000. The market value was the same as the net book value \$2,000.

In another asset account named *161 Livestock-Purchased* using a split transaction, change the opening balance. Line 1 of the split increases the asset amount and increases the value of EQUITY. Line 2 of the split decreases the asset amount and decreases EQUITY.

Date	Ref	Payee ·	Мето	•	Category	Decrea	se	С	Increa	se	Balan	ce
12/31 1990 2/19	SPLIT Cat:	Opening Bal [161 Livest	ance ock]/C	ost				-	2,000	00 	2,000	001 
				Sp	lit Transac	tion						
1: 2:	[161 L [161 L	Category ivestock]/Co ivestock]/De	st p		Origin Accumu	Memo al Costs lated Dep	o pre	cia	ition		Amount 5,000.00 3,000.00	一 )t

7b. Frank and Frieda have expensed the cost of raising their replacement breeding stock. They have a zero tax basis (historical cost) in their raised breeding livestock. Using the base value per head for each class of breeding stock, they calculate the total base value of the raised animals at \$8,000.

In another asset account named *162 Livestock-Raised*, change the opening balance to the following which increases the asset amount and increases the value of EQUITY.

Date	Num	Payee	•	Memo	•	Category	Decrea	ase	С	Increa	ase	Balan	ce
12/31	Monor	Opening	Bal	ance					x	8,000	00	8,000	00
	Cat:	[162 Liv	/est	:ock]/B	ase	2			-				

8. The original cost of Frank and Frieda's land was \$84,000.00. The original cost of the buildings was \$40,000. The accumulated depreciation on the buildings was \$12,000. The land has an estimated market value of \$95,000 and the buildings have a market value of \$32,000.

In another asset account named *190 Real Estate-Land & Buildings* using a split transaction, change the opening balance. Line 1 of the split increases the asset amount and increases the value of EQUITY. Line 2 of the split decreases the asset amount and decreases EQUITY. Line 3 of the split transfers the \$15,000 difference between historical costs (net book value) and the market value as of 12/31/90 into another liability account named *330 Valuation-Equity*.

Date	Ref	Рауее	•	Memo	•	Category	Decrea	se	С	Increa	se	Baland	ce
12/31 1990  2/19	SPLIT Cat:	Opening	Bal	ance					-	127,000	00 	127,000	00† 
	-				Sp	lit Transac	tion						
1: 2: 3:	(190 R (190 R (330 V	Cates eal Estat eal Estat aluation]	gory te]/ te]/	Cost Dep t		Origin Accumu Mkt. V	Mem al Costs lated De alue Les	o prei s Bi	cia	ation Value	1:	Amount 24,000.00 12,000.00	

9a. As of 12/31/90, Frank and Frieda have accounts payable which total \$12,000.

In another liability account named 200 Accounts-Payable, change the opening balance to the following which increases the liability account and decreases the value of EQUITY.

Date	Num	Payee	٠	Мето	•	Category	Incre	ase	С	Decrea	ase	Baland	ce
12/31	Morror	Opening	Bal	ance			12,000	00	x			12,000	00
	Cat:	[200 Acc	oun	its]					-				

9b. As of 12/31/90, their operating loan was \$70,000.

In another liability account named 210 Notes-Due Within One Year, change the opening balance to the following which increases the liability account and decreases the value of EQUITY.

Date	Num	Payee	•	Memo	•	Category	Incre	ase	С	Decrea	ase	Balan	ce
12/31	Memo-	Opening	Bal	ance			70,000	00	x			70,000	00
	Cat:	[210 Not	tes]						-				

11.

Frank and Frieda have a loan on their machinery. The total outstanding amount of that loan was \$30,000 on 12/31/90. A payment of \$6,000 plus interest was due to be paid on 6/30/91. The interest rate on their machinery loan is 12%. The accrued interest as of 12/31/90 was \$1,800.

In another liability account named 220 Current-Portion of Term Notes, change the opening balance to record the payment due within the next twelve months. The change increases the liability account and decreases the value of EQUITY.

Date	Num	Payee	•	Мето	•	Category	Increa	ase	С	Decrea	ase	В	aland	ce
12/31	Homo	Opening	Bal	ance			6,000	00	x			6	,000	00
	Cat:	[220 Cu	ren	t]					-					

In another liability account named 270 Mach. Note-Noncurrent, change the opening balance to record the balance of machinery loan not due within the next twelve months. The change increases the liability account and decreases the value of EQUITY.

Date	Num	Payee	•	Memo	•	Category	Increa	ase	С	Decrea	ase	Balan	ce
12/31	Memo•	Opening	8al	ance			24,000	00	x			24,000	00
	Cat:	[270 Mac	h.	Note]					-				

In another liability account named 230 Interest-Accrued, change the opening balance to the following which increases the liability account and decreases the value of EQUITY. Frank and Frieda's accrued interest on 12/31/90 for their accounts payable equal \$1,300

(\$12,000 at 16 percent interest for a little over eight months).

Date	Num	Payee	•	Memo	•	Category	Increa	ase	С	Decrea	ase	Baland	ce
12/31	Nomo -	Opening	Bal	ance			1,800	00	x			1,800	00
	Cat:	[230 Int	ere	st]					-				[

In the account named 230 Interest-Accrued, record the following which increases the liability account and decreases the value of EQUITY.

Date	Num	Payee	•	Memo	•	Category	Increa	ase	С	Decrea	ase	Bala	anc	e
12/31	Memor	Record A	cct	s. Pay	abl	e Interest	1,300	00				3,10	00	00
	Cat:	[230 Int	еге	st]					-					

12. Frank and Frieda's accrued interest on 12/31/90 for their operating loan equal \$4,200 (\$70,000 at 12 percent interest for six months).

In the account named 230 Interest-Accrued, record the following which increases the liability account and decreases the value of EQUITY.

Date	Num	Payee •	Memo	•	Category	Increa	ase	С	Decrea	ase	Ba	land	ce
12/31	Мето•	Record Oper	ating	Int	erest	4,200	00	T			7,	300	00
	Cat:	[230 Intere	st]					-					

13. The remaining balance for Frank and Frieda's real estate loan on 12/31/90 was \$57,000. Of that amount, \$3,000 plus interest was due to be paid on 12/31/91. The interest rate on the real estate loan was currently 10 percent.

In another liability account named 272 *Real Estate-Noncurrent*, record the noncurrent portion of the real estate loan as follows. The change increases the liability account and decreases EQUITY.

Date	Num	Payee	•	Memo	•	Category	Increa	ase	С	Decrea	ise	Balar	nce
12/31	Memor	Opening E	Bal	ance			54,000	00	x			54,000	00
	Cat:	[272 Real	E	state]					-				

In another liability account named 220 Current-Portion of Term Notes, change the opening balance to record the payment due within the next 12 months as follows. The change increases the liability account and decreases EQUITY.

Date	Num	Payee •	Memo · Categ	ory Incr	ease	С	Decrea	se	Balan	ce
12/31	Momo	Record Real	Estate Loan	3,00	00 00	x			9,000	00
	Cat:	[220 Curren	t]		-	-	•••••			

14. Frank and Frieda's accrued taxes as of 12/31/90 were \$500 for accrued real estate taxes and \$1,200 for accrued income and Social Security taxes. The \$1,200 includes a value for deferred taxes associated with liquidation of current inventories and income taxes on the difference between the market value and the tax basis of breeding livestock, machinery and real estate.

In another liability account named 242 *Income-Taxes Payable*, change the opening balance to the following which increases the liability account and decreases the value of EQUITY.

Date	Num	Payee	•	Memo	•	Category	Increa	ase	С	Decre	ase	Balan	ce
12/31	Momot	Opening	Bal	ance			1,200	00	x			1,200	00
	Cat:	[242 Inc	ome	2]					-				

In another liability account named 243 Other Taxes-Payable, change the opening balance to the following which increases the liability account and decreases the value of EQUITY.

Date	Num	Payee	•	Memo	•	Category	Incre	ase	С	Decrea	ase	Balan	ce
12/31	Momo	Opening	Bal	ance			500	00	x			500	00
	Cat:	[243 Oth	er	Taxes]					-				

15. Frank and Frieda's equity using historical cost and base values for raised breeding stock was \$152,000 as of 12/31/90.

In another liability account named *300 Equity*, change the opening balance to the following which increases the liability account *300 Equity* and decreases the value of EQUITY.

Date	Num	Payee	•	Memo	•	Category	Increase C			Decrea	ase	Balance	
12/31	Memor	Opening	8al	ance			152,000	00	x			152,000	00
	Cat:	[300 Equ	iity	<b>′</b> ]					-				

## **Create a Balance Sheet Report Using Market Values**

Once all the opening balances have been entered, Frank and Frieda can create a Balance Sheet as of December 31, 1990. The following steps produces the following balance sheet report.

To use both the account name and description on the reports, from the Main Menu:

**Choose**  $\rightarrow$  **Set Preferences**  $\rightarrow$  **Checks & Report Settings** and then change the setting to print both name and description of category and accounts on reports. (i.e. change the last two options to 'B.'

To create the balance sheet report from either the Main Menu, Register or Write Checks screen:

#### **Choose** → **Create Reports** → **Business Reports** ... → **Balance Sheet**

Use the title "Farmer Balance Sheet Market Value" and a date of "12/31/90"

With the balance sheet report on the screen, to add the details assigned to the class names (Base, Cost, Dep and Mkt):

**Choose**  $\rightarrow$  **Edit**  $\rightarrow$  **Accounts...**  $\rightarrow$  **Selected** and the use the spacebar to turn on the **Detail** option for the following accounts: *161 Purchased-Breeding Stock, 162 Raised-Breeding Stock, 166 Machinery, 190 Real Estate-Land & Buildings* 

See the printed report on page 14. After creating the report, memorize the report format:

## Create a Balance Sheet Report using Cost Basis

To create a balance sheet using the historical cost basis, Frank and Frieda start with the balance sheet report created using the steps outlined above. With the balance sheet report on the screen, the value differences between the cost basis and market value are excluded from the report:

**Choose**  $\rightarrow$  **Edit**  $\rightarrow$  **Accounts...**  $\rightarrow$  **Selected** and the use the spacebar to exclude the account named *330 Valuation-Equity* from the report.

**Choose**  $\rightarrow$  **Edit**  $\rightarrow$  **Classes...**  $\rightarrow$  **Selected** and the use the spacebar to exclude the class named *Mkt* from the report.

**Choose**  $\rightarrow$  **Edit**  $\rightarrow$  **Set Title & Date Range** to change the title of the report to "Farmer Balance Sheet Cost Basis" and memorize it.

See the report on page 15.

Farmer Balance Sheet Market Value As of 12/31/90

F&F_FARM-Selected Accounts		Pa
Acct	12/31 Bala	/90 ince
ASSETS		
Cash and Bank Accounts		
111 Checking-Farm	_	6,000.00
Total Cash and Bank Accounts		6,000.00
Other Assets		
130 Inventory-Corn		60,000.00
131 Inventory-Soybeans		20,000.00
132 Inventory-Supplies		5 000 00
161 Purchased-Breeding Stock		5,000.00
Cost.	5,000,00	
Dep	-3,000.00	
Total 161 Purchased-Breeding Stock		2,000.00
162 Raised-Breeding Stock		,
Base	8,000.00	
Total 162 Raised-Breeding Stock		8,000.00
166 Machinery		
Cost	127,000.00	
Dep	-30,000.00	
Mkt	5,000.00	
Total 166 Machinery		102,000.00
190 Real Estate-Land & Buildings	104 000 00	
Dop	124,000.00	
Dep Mkt	-12,000.00	
FIEC		
Total 190 Real Estate-Land & Buildings	_	127,000.00
Total Other Assets		344,000.00
TOTAL ASSETS	-	350,000.00
ττλρτιτητές ε έλιτην	=	=======
LIIADIIIIES & EQUIII		
LIABILITIES		
Other Liabilities		10 000 00
200 Accounts-Payable 210 Notes-Due Within One Year		70 000.00
220 Current-Portion of Term Notes		9 000 00
230 Interest-Accrued		7 300 00
242 Income-Taxes Pavable		1,200.00
243 Other Taxes-Pavable		500.00
270 Mach. Note-Non Current		24,000.00
272 Real Estate-Non Current		54,000.00
300 Equity		152,000.00
330 Valuation-Equity	_	20,000.00
Total Other Liabilities		350,000.00
TOTAL LIABILITIES	-	350,000.00
EQUITY		0.00
ΦΟΦλΙ ΙΙΧΟΙΙΤΦΙΡΟ Ο ΡΟΙΤΦΥ	-	250 000 00
τοινη πιταμιτιτα α εδητιτ	=	=======================================

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Farmer Balance Sheet Cost Basis As of 12/31/90

F&F_FARM-Selected Accounts		Pa
Acct	12/31 Bala	/90 ance
 ASSETS		
Cash and Bank Accounts 111 Checking-Farm		6,000.00
Total Cash and Bank Accounts	-	6,000.00
Other Assets 130 Inventory-Corn 131 Inventory-Soybeans 132 Inventory-Market Hogs 133 Inventory-Supplies		60,000.00 20,000.00 20,000.00 5,000.00
161 Purchased-Breeding Stock Cost Dep	5,000.00 -3,000.00	
Total 161 Purchased-Breeding Stock 162 Raised-Breeding Stock Base	8,000.00	2,000.00
Total 162 Raised-Breeding Stock 166 Machinery Cost	127,000.00	8,000.00
Dep Total 166 Machinery	-30,000.00	97 000 00
190 Real Estate-Land & Buildings Cost Dep	124,000.00 -12,000.00	57,000.00
Total 190 Real Estate-Land & Buildings		112,000.00
Total Other Assets	-	324,000.00
TOTAL ASSETS	-	330,000.00
LIABILITIES & EQUITY		
LIABILITIES Other Liabilities		10,000,00
200 Accounts-Payable 210 Notes-Due Within One Year 220 Current-Portion of Term Notes 230 Interest-Accrued 242 Income-Taxes Payable 243 Other Taxes-Payable 270 Mach. Note-Non Current		12,000.00 70,000.00 7,300.00 1,200.00 500.00 24,000.00
272 Real Estate-Non Current 300 Equity		54,000.00 152,000.00
Total Other Liabilities	-	330,000.00
TOTAL LIABILITIES	-	330,000.00
EQUITY	-	0.00
TOTAL LIABILITIES & EQUITY	=	330,000.00

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### **Recording Cash Receipts and Disbursements**

Quicken uses income and expense categories, account names and class names to classify transactions. Quicken uses income and expense categories to track changes to EQUITY. Quicken's EQUITY value as of a particular date is the total of the asset accounts (bank, cash, other asset and investment accounts) less the value of the liability accounts (credit card and other liability accounts).

For a specific period of time, the total of the income categories less the total of the expense categories equals the change in EQUITY. The Quicken program displays this change in equity as TOTAL INCOME/EXPENSES on the Profit & Loss Statement Report. The difference between EQUITY at the beginning and end of a date on Quicken's Balance Sheet Report equals the TOTAL INCOME/EXPENSES on the Profit & Loss Statement for the same time period. EQUITY is adjusted the moment an income or expense transaction is recorded.

To illustrate, a cash deposit recorded in a checking account register and assigned an income category will increase EQUITY. On the income statement, total income and net income increases. On the balance sheet, the bank account balance and EQUITY increases. The cash flow report shows increased inflow by the amount of the deposit.

A cash payment recorded into a bank checking account and assigned an expense category decreases EQUITY. The balance sheet shows decreased bank account balance and decreased EQUITY. The income statement shows increased expenses and decreased net income. The cash flow report shows increased outflow by the amount of the check.

Quicken does not permit the use of income and expense categories when funds are transferred between accounts. For example, when cash is used to purchase an asset and the user classifies the transaction as transfer using an account name rather than an income/expense category name, net income and EQUITY are not changed. Net income and EQUITY will change if the user classifies the asset purchase using an expense category rather than an account name. The user must determine if the transaction effects EQUITY (using income and expense categories) or whether the transaction is merely a transfer (a change in form) between asset and liability accounts. Examples of a change in form are: converting a cash asset into a machinery asset, using cash to decrease the principal balance of a loan, and movement of funds from checking to savings.

Quicken automatically equalizes debits and credits and updates account balances as transactions are recorded. However, Quicken forces the transaction to balance by treating uncategorized amounts as increases or decreases to equity (and net income) depending upon which column (increase or decrease) and account type (asset or liability) the uncategorized amount occurs in.

Quicken's cash flow report uses only transactions recorded in the bank, cash and credit card accounts. Non-cash transactions recorded in other assets and other cash liability accounts do not appear on cash flow reports.

### Using Quicken as a Farm Accounting System

Quicken's class names can be used to specify whom, where, or what time period a transaction was for. The class names *Base, Cost, Dep* and *Mkt* are used to track asset cost and market basis in this example. The class names *Beans90, Beans91, Corn90, Corn91* and *Hogs* are used to track Frank and Frieda's farm enterprises by production year. The class name *Overhead* is a cost center.

When to record, where to record, and how to categorize (classify) transactions are important management decisions. A system advocated in farm record textbooks over the years and in Frey and Klinefelter's "Coordinated Financial Statements for Agriculture" and accepted by the *Farm Financial Standards Task Force* is the maintenance of cash basis accounts during the accounting period and then using end-of-year adjustments to convert to the accrual basis.

With this system once the opening asset and liability values have been recorded, only cash transactions are recorded during the year. All cash transactions are assigned a Quicken income or expense category except those affecting capital assets, financing transactions, movement of cash between bank accounts and equity contributions/withdrawals. The cash transactions changing these accounts are treated as transfers between accounts.

## **Classifying Cash Receipts**

**Cash receipts** are recorded as "deposit" in Quicken's Bank accounts and as "receive" in Quicken's Cash accounts. Cash receipt transactions should be assigned either an income category name or an account name in Quicken's *Category* blank. **Classify cash receipts** as follows:

Cash Receipt	Category Assignment
Sales of items which have been raised and produced for sale in the ordinary course of business.	Income category.
Sales of items which had been purchased for resale in the ordinary course of business.	Income category.
Receipt of other ordinary income, such as custom work, government program payments, patronage dividends, crop insurance proceeds.	Income category.
Collection of receivables not previously recorded as sales.	Income category.
Collection of receivables previously assigned an income category name when recorded as an asset account. Record as a transfer.	Asset account.
Proceeds from the sale of capital assets intended to support production and not intended for sale except when they are no longer needed or productive. Record as a transfer to remove the item's net book value. Assign an income category to any gains or losses.	Asset account. Income category.
Amount borrowed. Record as a transfer.	Liability account.
Moneys from other accounts. Record as a transfer.	Bank or cash account.
Equity contributions by owner. Record as a transfer.	Liability account.

## **Classifying Cash Disbursements**

**Cash disbursements** are recorded as "payment" in Quicken's Bank accounts and as "spent" in Quicken's Cash accounts. Cash disbursement transactions should be assigned either an expense category name or an account name in Quicken's *Category* field. **Classify cash disbursements** as follows:

Cash Disbursements	Category Assignment
Purchase of production input items, services and interest treated as expenses upon cash disbursement.	Expense category.
Purchase of production input items placed in inventory upon cash disbursement. Treat as a transfer.	Asset account.
Purchase of assets other than production input items i.e. breeding stock, machinery, land, etc. Treat as a transfer.	Asset account.
Payment of credit card charges and creditor accounts not previously recorded as expenses.	Expense category.
Payment of credit card charges and creditor accounts previously assigned an expense category name and recorded in a liability account. Treat as a transfer.	Liability account.
Payment of loans and notes. Treat payment of principal as a transfer using a liability account name.	Liability account.
Assign an expense category to interest portion.	Expense category.
Moneys going to other accounts. Treat as a transfer.	Bank or cash account.
Equity withdrawals (including family living) by owner. Treat as a transfer.	Liability account.

Using this classification system, Frank and Frieda entered their checkbook transactions in their checking account *111 Checking-Farm*. The number of actual transactions has been greatly reduced for this example set of books.

1. In the first quarter, sold out of storage 19,217 bushels of corn from the 1990 crop at \$1.98 per bushel for a total of \$38,050.00.

Recording the transaction increases the checking balance (cash flow), increases income (income statement) and assigns the income to a farm enterprise, using a class name. EQUITY increases (balance sheet).

Date	Num	Payee	÷ •	Memo	•	Category	Paymer	nt	C	Deposi	t	Baland	ce
3/31 1991	Memo: Cat:	Local G 19,217 400 Rev	Grain bu a venue	Eleva \$1.98 :Corn/	itor i/bu 'Cor	n90			-	38,050	00 	44,050 	00

2. In the first quarter, sold out of storage was 4000 bushels of soybeans from the 1990 crop at \$4.18 per bushel for a total of \$16,725.00.

Recording the transaction increases the checking balance (cash flow), increases income (income statement) and assigns the income to a farm enterprise, using a class name. EQUITY increases (balance sheet).

Date	Num	Payee	•	Мето	•	Category	Payme	nt	С	Depos	it	Balan	ce
3/31 1991	Memo: Cat:	Local Fe 4,000 bu 400 Rever	ed a nue	& Grai \$4.18/ :Soybe	n E bu ans	levator /Bear^90			-	16,725 	00 	60,775 	00

3. In the first quarter, Frank and Frieda sold 137 market hogs for a net sale of \$13,440.00.

Recording the transaction increases the checking balance (cash flow), increases income (income statement) and assigns the income to a farm enterprise, using a class name. EQUITY increases (balance sheet).

Date	Num	Payee · Memo ·	Category	Payment	С	Deposi	t	Balanc	:e
3/31 1991 	Memo: Cat:	Mr. Able Hoggbyer 137 Market Hogs 400 Revenue:Market H	logs/Hogs			13,440 	00 	74,215	00

4. In the first quarter, Frank and Frieda sold a piece of machinery for \$3,000. The machinery item sold had an original cost of \$7,000 and accumulated depreciation of \$5,000 for a net book value of \$2,000. Frank and Frieda had a \$1,000 gain on the sale.

The split transaction increases the checking balance (cash flow). Line 1 of the split decreases the asset account named *166 Machinery* and the original cost value associated with the class name *Cost*. Line 2 of the split increases (a contra value) the asset account named *166 Machinery* and the accumulated cost value associated with the class name *Dep*. Line 3 of the split increases income category *720 Gain (Loss)-Farm Capital Assets*.

The sum of the values in Line 1 and Line 2 converts the book value of the machinery item sold (decreases asset) into cash (increases asset). EQUITY (balance sheet) increases by \$1,000, the amount of increased income (income statement).

Date	Date Ref Payee · Memo ·				ee · Memo · Category		t	С	Deposi	t	Balance	
3/31	SDI IT	Used Tract	tor Deal	ег			Γ		3,000	00	77,215	00
2/19	Cat:	[166 Mach	inery]/(	Cost				-	••••			
				Sp	olit Transac	tion						
1: 2: 3:1	[166 M [166 M 720 Ga	Catego achinery]/( achinery]/[ in(Loss)/0	ry Cost Dep verhead		Remove Remove Record	Mem Origina Accum. Gain	ю l C Dep	ost rec	:	-	Amount 7,000.00 5,000.00 1,000.00	01 0 4 0

5. Several checks were written for operating expenses during each quarter. Frank and Frieda summarized all the checks into one split transaction for each quarter.

Recording the split transaction decreases the checking balance (cash flow), increases cash expenses (income statement) and assigns the expenses to three farm enterprises using class names. EQUITY decreases (balance sheet).

Date	te Ref Payee • Memo • Catego				Category	Payment	Baland	Balance			
3/31	3/31 Prid Operat				nses	24,975				52,240	00
2/19	Cat:	500 Expens	ses:Oper	ati	ing/Corn91			-	 		
				Sp	olit Transad	ction					
1: 2: 3:	500 Ex 500 Ex 500 Ex	Categor penses:Oper penses:Oper penses:Oper	°Y °ating/C °ating/B °ating/H	orr ear ogs	191 1591 5	Memo	2			Amount 10,850.00 6,500.00 7,625.00	01 0 0 1 0 1 1 0

6. In the first quarter, Frank and Frieda purchased \$4,500 of feed for the hog enterprise.

Recording the transaction decreases the checking balance (cash flow), increases expenses (income statement) and assigns the expense to a farm enterprise using class name. EQUITY decreases (balance sheet).

Date	Num	Payee · Memo · Category	/ Paymen	nt C	Deposit	Balance
3/31		Hog Feed Dealer	4,500			47,740 00
	Cat:	500 Expenses:Feed/Hogs		-		

7. Frank and Frieda wrote checks to themselves for family living expenses.

Recording the transaction decreases the checking balance (cash flow) and decreases the liability account (balance sheet). EQUITY decreases (balance sheet).

Date	Num	Payee · Memo · Category	Payment	t C	Deposit	Balance
3/31	Memo:	Frank and Frieda Farmer Regular Withdrawal	5,200			42,540 00
	Cat:	[300 Equity]	-	-   -		

8. Frank and Frieda borrowed \$40,000 on an operating note due within one year at 12 percent interest. EQUITY does not change (balance sheet).

Recording the transaction increases the checking balance (cash flow) and increases the liability account (balance sheet).

Date	Num	Payee	•	Memo	•	Category	Paymer	nt	C	Depos	it	Baland	ce
3/31 1991	Memo: Cat:	Local Ag 12 % int [210 Not	Le ere es]	ender est,due	wi	thin year				40,000	00 	82,540	00

9. Using the proceeds of the various sales, the Farmers made a principal payment on their operating note of \$70,000 and an interest payment of \$5,800.

Recording the split transaction decreases the checking balance (cash flow). Line 1 decreases the liability account (balance sheet), Line 2 increases expenses (income statement) and assigns the expenses to a cost center using a class name. EQUITY decreases by the amount of the increase expense (balance sheet).

Date	Ref	Payee	•	Memo	•	Category	Paymen	t	С	Deposi	t	Balan	ce
3/31 1991 2/19	SPLIT Cat:	Local Ag [210 Not	Le es]	ender			75,860		-			6,680 	00 
				-	Sp	lit Transa	ction						_
1:	[210 N 500 Ex	Categ otes] penses:In	ory ter	, est/0v	rerh	Prin ead Inte	Mem cipal rest	0				Amount 70,000.0 5,860.0	01 01

10. In the second quarter, sold out of storage 10,783 bushels of corn from the 1990 crop at \$1.76 per bushel for a total of \$19,000. (See checkbook transaction # 1)

Date	Num	Payee ·	Memo	•	Category	Paymer	nt	С	Depos	it	Balan	ce
6/30 1991	Memo: Cat:	Local Grain 10,783 bu a 400 Revenue	Buyer \$1.76 :Corn/	/bu Cor	ı n90			-	19,000	00 	25,680 	00

11. In the second quarter, Frank and Frieda sold 137 market hogs for a net sale of \$13,440. (See checkbook transaction # 3)

Date Num	Payee · Memo	• Category	Payment	t C	Deposit	Balance
6/30 1991 Memo: Cat:	Mr. Able Hoggbyer 137 Market Hogs 400 Revenue:Market	Kogs/Kogs		-	13,440 00	74,215 00

12. In the second quarter, the normal culling of raised breeding stock totaled \$1,560.

Recording the transaction increases the checking balance (cash flow) and increases income (income statement) and assigns the income to a farm enterprise using a class name. EQUITY increases (balance sheet). Adjustments to the base value of the raised breeding animal asset occur at year-end.

Date	Num	Payee	•	Мето	•	Category	Paymei	nt	С	Depos	it	Balan	ce
6/30 1991	Memo: Cat:	Mr. Able Cull Rai 400 Reve	Ho sec nue	ggbyer   Breed :Gain(	ling Los	y Animals s)/Hogs			-	1,560	00 	40,680	00

13. In the second quarter, operating expenses were as follows: (See checkbook transaction # 5)

Date	Ref	Payee	•	Memo	•	Category	Payment	t	С	Deposit		Balanc	e
6/30 1991 2/19	SPLIT Cat:	Paid Ope 500 Expe	rat nse	ing Ex s:Oper	(per ati	nses ing/Corn91	34,570		-			6,110 	00
					Sp	olit Transa	ction						_
1:5 2:5 3:5	500 Ex 500 Ex 500 Ex	Catego penses:Op penses:Op penses:Op	ory era era era	ting/C ting/B ting/H	orr lear logs	191 1591	Мепк	2			•	Amount 15,000.00 8,900.00 10,670.00	

14. In the second quarter, Frank and Frieda purchase \$4,500 of feed for the hog enterprise. (See checkbook transaction # 6)

Date	Num	Payee • Memo	• Category	Paymen	t C	Deposi	t	Baland	ce
6/30 1991	Memo:	Hog Feed Dealer 36 Tons @ \$125/Ton		4,500				47,740	00
	Cat:	500 Expenses: feed/	Hogs		-				

15. In the second quarter, Frank and Frieda purchased new breeding stock for \$500.

Recording the transaction decreases the checking balance (cash flow), increases the asset account (balance sheet) and assigns the original cost to a class name.

Date	Num	Payee · Memo · Category	Paymen	it	С	Deposi	t	Balanc	:e
6/30 1991	Memo:	Goode Pigs Boars	500	00				1,110	00
	Cat:	[161 Purchased]/Cost	·		- ·				

16. In the second quarter, Frank and Frieda wrote checks to themselves each quarter for family living expenses. The \$6,400 withdrawal included for income and Social Security taxes. (See checkbook transaction # 7)

Date	Num	Payee · Memo · Category	Payment	С	Deposit	Balance
6/30 1991	Memo: Cat:	Frank and Frieda Farmer Reg. Withdrawal + \$1200 Tax [300 Equity]	6,400	.   -		-5,290 00

17. At the end of the second quarter, the Farmers made their annual principal payment of \$6,000 on the machinery note and paid accrued interest of \$2,880. (See checkbook transaction # 9)

Date	Ref	Payee · Memo	• Cate	egory	Payment	t	C	Deposit	 Baland	ce
6/30 1991 2/19	SPLIT Cat:	Tractor Note Hold Prin + Interest [220 Current]	ler		8,880		-		 -14,170	00
			Split T	ransact	ion					_
1:	(220 Ci 500 Exj	Category urrent] pense:Interest/Ove	rhead	Princi Intere	Memo pal st	)			Amount 6,000.00 2,880.00	一 )† )債

18. Frank and Frieda borrowed \$40,000 on an operating note due within one year at 12 percent interest at the end of the second quarter. (See checkbook transaction # 8)

Date	Num	Payee	•	Memo	•	Category	Paymer	nt	С	Depos	it	Baland	ce
6/30 1991	Мето:	Local Ag	Le	nder						40,000	00	25,830	00
	Cat:	[210 Not	es]						-				

19. In the second quarter, the Farmers repaid \$20,000 of the outstanding operating note, but did not pay any interest.

Recording the transaction decreases the checking balance (cash flow) and decreases the liability account (balance sheet). EQUITY does not change.

Date Nu	n Payee •	Memo	٠	Category	Paymer	nt	C	Depos	it	Balan	ce
6/30 1991 Мел Са	Local Ag L D: Principal C: [210 Notes]	ender Only ]			20,000		-			5,830 	00

20. In the third quarter, sold 4000 bushels of soybeans from the 1991 crop at \$4.18 per bushel for a total of \$16,725. (See checkbook transaction # 2)

Date Num	Payee · Memo · Category	Payment	C	Deposi	t	Balance
9/30 1991 Memo: Cat:	Local Feed & Grain Dealer 4,000 bu a \$4.18/bu 400 Revenue:Soybeans/Beans91		-	16,725	00 2 	22,555 00

21. Each quarter Frank and Frieda sold 137 market hogs for a net sale of \$13,440. (See checkbook transaction # 3)

Date	Num	Payee		• Memo	•	Category	,	Paymen	t	С	Deposi	t	Balan	ce
9/30 1991	Memo: Cat:	Mr. Abl 137 Mar 400 Rev	e l kei eni	Hoggbyer t Hogs ue:Marke	t	Hogs/Hogs				-	13,440	00 	35,995	00

22. In the third quarter, several checks were written for operating expenses during each quarter. Frank and Frieda summarized all the checks into one split transaction for each quarter. (See checkbook transaction # 5)

Date	Ref	Payee	•	Memo	•	Category	Payment	t	С	Deposit	Baland	:e
9/30 1991	SPLIT	Paid Ope	rati	ng Ex	(per	ises	17,955	00			18,040	00
2/19	Cat:	500 Expe	nses	:Oper	ati	ng/Corny1			-		 	
					Sp	olit Transa	ction					_
1:5 2:5 3:5	500 Ex 500 Ex 500 Ex	Categ penses:Op penses:Op penses:Op	ory erat erat erat	ing/C ing/B ing/H	orn lean logs	191 1591	Memo	<b>.</b>			Amount 8,260.00 5,390.00 4,305.00	DT 加羅 凹凹

23. Each quarter, Frank and Frieda purchase \$4,500 of feed for the hog enterprise. (See checkbook transaction # 6)

Date Nu	n Payee · Memo · Category	Payment	С	Deposit	Balance
9/30 1991 Mem Ca	Hog Feed Dealer 36 Tons @ \$125/Ton 500 Expenses:Feed/Hogs	4,500	-		13,540 00

24. Frank and Frieda wrote checks to themselves for family living expenses. (See checkbook transaction # 7)

Date	Num	Payee · Memo · Category	Payment	С	Deposit	Balance
9/30 1991	Memo: Cat:	Frank and Frieda Farmer Reg. Withdrawal [300 Equity]	5,200			8,340 00 

25. Frank and Frieda borrowed \$10,000 on an operating note due within one year at 12 percent interest. (See checkbook transaction # 8)

Date	Num	Payee	•	Memo	•	Category	Paymer	nt	С	Deposi	it	Baland	ce
9/30 1991	Memo:	Local Ag	Le	ender						10,000	00	18,340	00
	Cat:	[210 Not	es]						-	•••••			

26. The Farmers paid \$10,000 on their operating note and \$3,000 of accrued interest. (See checkbook transaction # 9)

Date	Ref	Payee · Memo	•	Category	Paymen	t	С	Deposit	Balan	ce
9/31	SDI IT	Local Ag Lender			13,000		Π		5,340	00
2/19	Cat:	[210 Notes]					-			
			Sp	lit Transac	tion					
1: 2:5	[210 N 500 Exp	Category otes] penses:Interest/Ov	rerh	Princ ead Inter	Mem Mem ipal est	5			Amount 10,000.00 3,000.00	一 DT 2篇

27. Sold 10,783 bushels of corn from the 1991 crop at \$1.76 per bushel. (See checkbook transaction # 1)

Date	Num	Payee •	Memo	•	Category	Paymer	nt	С	Depos	it	Balan	ce
12/31 1991	Memo: Cat:	Local Grai 10,783 bu 400 Revenu	n Buyer Ə \$1.76 e:Corn/	/bu Cor	ı m91			-	19,000	00 	24,340	00

Sold 2,230 bushels of soybeans from the 1991 crop at out \$5.00 per bushel for a total of 28. \$11,150. (See checkbook transaction # 2)

Date Num	Payee · Memo · Category	Payment	C	Deposit	Balance
12/31 1991 Memo: Cat:	Local Feed & Grain Elevator 2,230 bu a \$5.00/bu 400 Revenue:Soybeans/Beans91		-	11,150 00 	35,490 00

29. Each quarter Frank and Frieda sold 137 market hogs for a net sale of \$13,440. (See checkbook transaction # 3)

Date	Num	Payee • Memo	• Category	Payment	С	Deposit	Balance
12/31 1991	Memo: Cat:	Mr. Able Hoggbyer 137 Market Hogs 400 Revenue:Market	Hogs/Hogs		-   -	13,440 00	0 48,930 00

30. During the fourth quarter, the normal culling of raised breeding stock totaled \$1,500. (See checkbook transaction # 12)

Date	Num	Payee	•	Memo	•	Category	Payme	nt	С	Depos	it	Balan	ce
12/31 1991	Memo: Cat:	Mr. Able Cull Rai 400 Reve	lic sec	oggbyer   Breed ::Gain(	ing	Animals S)/Hogs			-	1,500	00	50,430	00

31. Frank and Frieda paid the following expenses from their checking account in the fourth quarter: (See checkbook transaction # 5)

Date	Ref	Payee	•	Memo	•	Category	Paymen	t	С	Deposit		Balan	ce
12/31 1991 2/19	SPLIT Cat:	Paid Oper 500 Exper	nat nse:	ing Ex s:Oper	per ati	nses ing/Corn91	28,440		-			21,990	100 
					Sp	olit Trans	action						
1:5 2:5 3:5	500 Ex 500 Ex 500 Ex	Catego penses:Op penses:Op penses:Op	ory erat erat erat	ting/C ting/8 ting/H	orr lear	191 1591 5	Mem	D			1	Amount 2,350.0 7,315.0 8,775.0	

32. Each quarter, Frank and Frieda purchase \$4,500 of feed for the hog enterprise. (See checkbook transaction # 6)

Date Num Pay	∕ee · Memo ·	Category	Paymen	t C	Deposi	t Balance
12/31 1991 Memo: 36 To Cat: 500 E	Feed Dealer ons a \$125/Ton Expenses:Feed/Ho	ogs	4,500			17,490 00

33. During the fourth quarter, Frank and Frieda purchased new breeding stock for \$500. (See checkbook transaction # 15)

Date	Num	Payee	•	Memo	•	Category	Payme	nt	С	Depos	it	Baland	ce
12/31		Goode Pig	s				500	00				16,990	00
1991	Cat:	Boars [151 Purc	ha	sed]/C	ost				-				

34. Frank and Frieda wrote checks to themselves for family living expenses each quarter. (See checkbook transaction # 7)

Date	Num	Payee	•	Memo	•	Category	Payme	nt	С	Depos	it	8	alan	ce
12/31		Frank and	F	rieda	Far	mer	7,200				Ι	9	,790	00
1991	Memo: Cat:	Reg. + Gi [300 Equi	ity	s + va ]	cat	:10N			-					

35. On December 31, 1991, the Farmers made their annual principal payment of \$3,000 on their real estate and paid the accrued interest of \$5,400. (See checkbook transaction # 9)

Date	Ref	Payee ·	Memo	•	Catego	огу	Payment	t	С	Deposi	t	Balan	ce
12/31 1991 2/19	SPLIT Cat:	Real Estato Prin + Into [220 Curren	e Note erest nt]	der		8,400		-			1,390	00 	
	Split Transaction												
1: 2:5	Category 1:[220 Current] 2:500 Expenses:Interest/Overhead						Memo Principal Interest						10 10

36. Frank and Frieda borrowed \$10,000 on an operating note due within one year at 12 percent interest. (See checkbook transaction # 8)

Date	Num	Payee	•	Memo	•	Category	Paymei	٦t	C	Deposi	it	Balan	ce
12/31	Memo:	Local Ag	Le	nder						10,000	00	11,390	00
	Cat:	[210 Not	es]						-				

37. In the fourth quarter, Frank and Frieda pay \$1,730 toward the accrued interest.

Recording the transaction increases the checking balance (cash flow), increases expenses (income statement) and assigns the expense to a cost center using a class name. EQUITY decreases by the amount of the increase expense (balance sheet).

Date	Num	Payee	•	Memo	•	Category	Paymer	nt	С	Depos	it	Balan	ce
12/31 1991	Memo:	Local Ag	Le	ender			1,730	00				9,660	00
	Cat:	500 Expe	nse	s:Inte	res	t/Overhead			-				

### **Create a Cash Flow Report**

A cash flow report can be created at any time. In this example, Frank and Frieda decided to create a cash flow report by quarters for the period January 1, 1991 to December 31, 1991.

To create the cash flow report from either the Main Menu, Register or Write Checks screen:

### Choose → Create Reports → Business Reports ... → Cash Flow

Use the title "Farmer Cash Flow by Quarter" and the months from "1/91" through "12/91".

To make a quarterly report

## **Choose** $\rightarrow$ **Layout** $\rightarrow$ **Column Heading...** $\rightarrow$ **Quarter** and see the printed report on page 31.

After creating the report, memorize the report format.

	Farmer 1/ 1/	Cash Flow by Quar 91 Through 12/31/9	ters 91		
F&F_FARM-Bank,Cash,CC Accounts					Page 1
Category Description	1/91- 3/91	4/91- 6/91	7/91- 9/91	10/91- 12/91	OVERALL TOTAL
INFLOWS					
400 Revenue-Lash Farm: Corp	38,050,00	19.000.00	0.00	19.000.00	76.050.00
Gain(Loss)-Sales of Cull Stock	0.00	1,560,00	0.00	1.500.00	3,060.00
Market Hogs	13,440.00	13,440.00	13,440.00	13,440.00	53,760.00
Soybeans	16,725.00	0.00	16,725.00	11,150.00	44,600.00
Total 400 Revenue-Cash Farm	68,215.00	34,000.00	30,165.00	45,090.00	177,470.00
720 Gain(Loss)-Farm Capital Assets	1,000.00	0.00	0.00	0.00	1,000.00
FROM 166 Machinery	7,000.00	0.00	10.00	10.00	100,000,00
FROM 210 Notes-Due Within Une fear	40,000.00	40,000.00	10,000.00	10,000.00	100,000.00
TOTAL INFLOWS	116,215.00	74,000.00	40,165.00	55,090.00	285,470.00
OUTFLOWS					
500 Expenses-Cash Farm:					
Feed-Purchased	4,500.00	4,500.00	4,500.00	4,500.00	18,000.00
Interest-Expense	5,860.00	2,880.00	3,000.00	7,150.00	18,870.00
uperating-Expenses	24,975.00	54,570.00	17,955.00	20,440.00	103,940.00
Total 500 Expenses-Cash Farm	35,335.00	41,950.00	25,455.00	40,070.00	142,810.00
TO 161 Purchased-Breeding Stock	0.00	500.00	0.00	500.00	1,000.00
TO 166 Machinery	5,000.00	0.00	0.00	0.00	5,000.00
TO 210 Notes-Due Within One Year	70,000.00	20,000.00	10,000.00	0.00	100,000.00
TO 220 Current-Portion of Term Notes	0.00	6,000.00	0.00	3,000.00	9,000.00
TO 300 Equity	5,200.00	6,400.00	5,200.00	7,200.00	24,000.00
TOTAL OUTFLOWS	115,535.00	74,850.00	40,655.00	50,770.00	281,810.00
OVERALL TOTAL	680.00	-850.00 ========	-490.00 ========	4,520.00 ======	5,660.00

## **End of Year Adjusting Entries**

To produce an accrual balance sheet and income (profit and loss) statement at the end of the accounting period (normally year-end), some accounts require additional transactions to bring the accounts up to date on an accrual basis. The primary source of information for adjusting entries is a detailed inventory of assets and liabilities taken on the last day of the accounting period.

Examples include recording the depreciation of assets, converting prepaid items from assets to expenses, non-cash patronage dividends, adjusting inventory values, and recording as expenses interest owed but not yet paid. The end-of-year adjusting entries convert cash-basis records to the accrual basis. This achieves a proper matching of revenues and expenses in the accounting period and an accurate balance sheet at the end of the period.

- 1. After recording all the 1991 checkbook transactions, the cash balance of 12/31/91 was \$9,660. There is no need to update the checking account balance.
- 2. On 12/31/91 the farm has the same corn inventory of 30,000 bushels valued at \$2 per bushel as at the first of the year. There is no need to update the corn inventory account balance.
- 3. The farm's soybean inventory dropped from 4,000 bushels to 3,000 bushels as of 12/31/91. The soybeans are neither forward priced or hedged. Frank and Frieda estimate the market price less selling cost at \$5 per bushel, giving a new inventory value of \$15,000.

Use the Quicken Update Account Balance feature under the Activities menu to update the *133 Inventory-Soybean* account from \$20,000 to \$15,000 of 12/31/91. Assigning the changes to an income category and class name decreases the inventory account (balance sheet), decreases non-cash income (income statement) and assigns the non-cash income to a farm enterprise using a class name. EQUITY decreases (balance sheet).

Quicken records the following:

Date	Num	Payee · Memo · Category	Decrease C	Increase	Balance
12/31	Memor	Balance Adjustment	5,000 00		15,000 00
	Cat:	400 Crops:Inventory/Beans91	-		

4. Frank and Frieda have several feeder and market hogs on inventory as of 12/31/91. The hogs are of various weights and sizes. Using that information and the market price on the balance sheet date, they have estimated the value of the feeder and market hogs at \$22,000.

Use the Quicken Update Account Balance feature under the Activities menu to update the *132 Inventory-Market Hogs* account from \$20,000 to \$22,000 as of 12/31/91. Assigning the changes to an income category and class name increases the inventory account balance (balance sheet), increases non-cash income (income statement) and assigns the non-cash income to a farm enterprise using a class name. EQUITY increases (balance sheet).

Quicken records the following:

Date	Num	Payee	•	Мето	•	Category	Decrea	ase	Ċ	Incre	ase	Baland	ce
12/31	Memor	Balance	Adj	ustmen	t					2,000	00	22,000	00
	Cat:	450 Inve	ento	ory:Mar	ket	Hogs/Hogs			-				

5. Frank and Frieda have supplies on hand that cost \$3,340. They use that value on the balance sheet date.

Use the Quicken Update Account Balance feature under the Activities menu to update the *133 Inventory-Supplies* account from \$5,000 to \$3,340 as of 12/31/91. Assigning the changes to an expense category and class name decreases the supplies account (balance sheet), increases non-cash expenses (income statement) and assigns the non-cash expense to a farm cost center using a class name. EQUITY decreases (balance sheet).

Quicken records the following:

Date	Num	Payee	•	Мето	•	Category	Decrea	ase	С	Increa	ase	Balan	ce
12/31	Memor	Balance	Adj	ustmen	t		1,660	00				3,340	00
	Cat:	700 Exp	ense	es:Supp	lie	s/Overhead			-				

6. At year-end two changes are necessary to update the value of machinery asset account *166 Machinery*. The first transaction records the total annual depreciation of \$14,000 of the various equipment items. Frank and Frieda's tax preparer calculated the total annual depreciation. Assigning the expense category and class name to the following transaction recorded in the other asset account *166 Machinery* decreases the machinery account value (balance sheet), increases the non-cash expenses (income statement) and assigns the non-cash expense to the class name which track accumulated depreciation. EQUITY decreases (balance sheet).

Record the following transaction in the other asset account named 166 Machinery:

Date	Num	Payee · Memo · Categor	y Decrea	se C	Increas	e Balance
12/31	Momor	Record Depreciation	14,000	00		86,000 00
	Cat:	650 Depre./Dep			-	-

The second transaction is used to record the difference between the balance of the machinery account and the market value. Frank and Frieda estimate the market value of their machinery on 12/31/91 to be \$94,000.

Use the Quicken Update Account Balance feature to update the *166 Machinery* account from \$86,000 to \$94,000 as of 12/31/91. Assigning the changes to another liability account and class name increases the balance of the machinery account (balance sheet), increases the value of the other liability account (balance sheet)and assigns the transferred amount to the class name *Mkt*, which tracks market value. By transferring the increase in another asset account to another liability account it bypasses the Income (Profit & Loss) Statement and the Cash Flow Report allowing the increased value to appear only on the Balance Sheet Report.

Quicken records the following:

Date	Num	Payee	•	Memo	•	Category	Decrea	ase	С	Increa	ase	Baland	ce
12/31	Homo	Balance	Adj	ustmen	t				Γ	8,000	00	94,000	00
	Cat:	(320 Va	luat	ion]/M	kt				-				

7a. The book value of Frank and Frieda's purchased breeding animals on 12/31/91 was \$3,000 after the purchase of \$1,000 of breeding stock during the year. The checks written during the year to purchase breeding stock were assigned to the account named *161 Purchases*, which transfers (converts) a cash money asset to a physical asset purchased breeding stock.

Recording the total annual depreciation of \$1,000 using an expense category and a class name in the other asset account *161 Purchases*, decreases the account balance (balance sheet), increases non-cash expenses (income statement) and assigns the class name *Dep*, which tracks accumulated depreciation. EQUITY decreases (balance sheet).

Record the following transaction in the other asset account named 161 Purchases:

Date	Num	Payee · Memo · Categ	огу Десгеа	ise (	C Increa	ase	Balance
12/31		Record Depreciation	1,000	00			2,000 00
	Cat:	650 Depre./Dep		-	-		

Frank and Frieda estimate the market value of their purchased breeding stock to be \$2,000, the same as their historical book value.

7b. Due to a decrease in the number of animals, the base value of the raised breeding livestock dropped from \$8,000 to \$7,000. The per head base value did not change.

The FFSTF recommended that changes in the number of raised breeding livestock be reflected on the Income (Profit & Loss) Statement. Changes in the per head base value should be reflected only on the balance sheet valuation equity account.

Use the Quicken Update Account Balance feature under the Activities menu to update the *162 Raised-Livestock* account from \$8,000 to \$7,000 as of 12/31/91. Assigning the changes to anincome category and class name decreases the account balance (blance sheet), decreases non-cash income (income statement) and assigns the non-cash income to the class name *Base*, which tracks base values. EQUITY decreases (balance sheet).

Quicken records the following:

Date	Num	Payee	•	Memo	•	Category	Decrea	ase	С	Increa	ase	Baland	ce
12/31	Momor	Balance	Adj	ustmen	t		1,000	00				7,000	00
	Cat:	440 Chan	ge	in/Bas	е				-				

8a. At year-end, two adjusting entries are needed to update the value in the *190 Real Estate-Land & Buildings* account. The first transaction is to record the total annual depreciation of \$2,000 of the various buildings.

Assigning an expense category and a class name to the following transaction recorded in the other asset account *190 Real Estate* decreases the account balance (balance sheet), increases non-cash expenses (income statement) and assigns the class name *Dep*, which tracks accumulated depreciation. EQUITY decreases (balance sheet).

Record the following transaction in the other asset account named 190 Real Estate:

Date	Num	Payee	•	Memo	•	Category	Decre	ase	С	Increa	ase	Baland	ce
12/31	Homos	Record De	epr	eciati	on		2,000	00				125,000	00
	Cat:	650 Depre	e./	Ъер					-				

8b. The second transaction is used to record the difference between the balance of the land and buildings account and the market value of \$137,000 as of 12/31/91.

Use the Quicken Update Account Balance feature under the Activities menu to update the 190 Real Estate-Land & Buildings account to \$137,000 as of 12/31/91. Assigning another

liability account and class name increases the balance of the real estate account (balance sheet), increases the value of the other liability account named *320 Valuation* (balance sheet) and assigns the transferred amount to the class name *Mkt*, which tracks market value. EQUITY increases (balance sheet)

By transferring the increase in another asset account to another liability account it bypasses the Income (Profit & Loss) Statement and Cash Flow Report. This allows the increased market value to appear only on the Balance Sheet Report.

Quicken records the following:

Date	Num	Payee	•	Memo	•	Category	Decre	ase	С	Incre	ase	Balan	ce
12/31	Memo:	Balance	Adj	ustmen	t					12,000	00	137,000	00
	Cat:	[320 Val	uat	ion]/M	kt				-				[

9a. As of 12/31/91, Frank and Frieda's Accounts Payables totaled \$16,000.

Use the Quicken Update Account Balance feature under the Activities menu to update the 200 Accounts-Payable account from \$12,000 to \$16,000 as of 12/31/91. Assigning the changes to an expense category and class name increases the other liability account (balance sheet), increases non-cash expenses (income statement) and assigns the non-cash expenses to a farm cost center using a class name. EQUITY decreases (balance sheet).

Quicken records the following:

Date	Num	Payee · Memo · Category	Increase C	Decrease	Balance
12/31	Молот	Balance Adjustment	4,000 00		16,000 00
	Cat:	600 Expenses:Payables/Overhead	-		

- 9b. After recording all the 1991 checkbook transactions involving the other liability account named *210 Notes-Due Within One Year* as transfers, the balance of operating loans was \$70,000 as of 12/31/91. No end-of-year adjusting entry was required to this account.
- 10. The end-of-year transaction necessary to update the other liability account named 270 *Mach.Note-Noncurrent* is to transfer \$6,000 from the account to the other liability account named 220 *Current-Portion of Term Notes*.

Recording the following transaction in the other liability account named 270 Mach. Note-Noncurrent deceases one other liability (balance sheet) and increases another other liability account (balance sheet). EQUITY does not change.

Date	Num	Payee · Memo · Category	Increase	С	Decrea	se	Baland	ce
12/31	Мето	Record Transfer to Current			6,000	00	18,000	00
	Cat:	[220 Current]		-				

10 b,11,12. Frank and Frieda's accrued interest on 12/31/91 on the various liability accounts totaled \$7,300.

\$1,660 for Accounts Payable (\$16,000 x 16% x 236 days) \$4,200 for Operating Loan (\$70,000 x 12% x 6 months) \$1,440 for Machinery Note (\$24,000 x 12% x 6 months)

Since there is no change in the accrued interest from the beginning of the year, no adjusting entry is needed.

13. At year-end the \$3,000 payment on the real estate note needs to be transferred from the liability account named 272 *Real Estate-Noncurrent* to the lability account named 220 *Current-Portion of Term Notes*.

Recording the following transaction in the other liability account named 272 *Real Estate-Non current* deceases one other liability (balance sheet) and increases another other liability account (balance sheet). EQUITY does not change.

14,15. Frank and Frieda's accrual real estate taxes of \$500, accrual income and Social Security taxes of \$1,200 have not changed since the beginning of the year. No end-of-year adjustments were needed.

## **Create Beginning and Ending Balance Sheet Reports**

Once all the end-of-year adjustments to the asset and liability account balances have been entered, Frank and Frieda can create a Balance Sheet as of December 31, 1991. The following steps produces the following balance sheet report.

To recreate the balance sheet report from either the Main Menu, Register or Write Checks screen:

### Choose → Create Reports → Memorized Reports → Farmer Balance Sheet Market...

Change the dates from "12/31/90" through "12/31/91"

To make a beginning and ending balance sheet report:

**Choose**  $\rightarrow$  **Layout**  $\rightarrow$  **Column Heading...**  $\rightarrow$  **Year** and see the printed report on page 31. After creating the report, memorize and replace the report format.

Repeat the process for a cost basis balance sheet.

See the reports on pages 39 and 40.

As of 12/31/91		
F&F FARM-Selected Accounts		Page 1
Acct	1/ 1/91 Balance	12/31/91 Balance
ASSETS		
Cash and Bank Accounts		
111 Checking-Farm	6,000.00	9,660.00
Total Cash and Bank Accounts	6,000.00	9,660.00
Other Assets		
130 Inventory-Corn	60,000.00	60,000.00
131 Inventory-Soybeans	20,000.00	15,000.00
132 Inventory-Market Hogs	20,000.00	22,000.00
133 Inventory-Supplies	5,000.00	3,340.00
for Purchased-Breeding Stock	5 000 00	6 000 00
Dep	-3,000.00	-4,000.00
USP		
Total 161 Purchased-Breeding Stock	2,000.00	2,000.00
162 Raised-Breeding Stock		
Base	8,000.00	7,000.00
Total 162 Raised-Breeding Stock	8,000.00	7,000.00
Loo Machinery Cost	127 000 00	120 000 00
Dep	-30,000,00	-30,000.00
Mkt	5,000.00	13,000.00
Total 166 Machinery 190 Real Estate-Land & Buildings	102,000.00	94,000.00
Cost	124,000.00	124,000.00
Dep	-12,000.00	-14,000.00
Mkt	15,000.00	27,000.00
Total 190 Real Estate-Land & Buildings	127,000.00	137,000.00
Total Other Access	7// 000 00	
Totat Other Assets	344,000.00	540,540.00
TOTAL ASSETS	350,000.00	350,000,00
	===========	
LIABICITIES & EQUIT		
LIABILITIES		
Other Liabilities		
200 Accounts-Payable	12,000.00	16,000.00
210 Notes-Due Within One Year 220 Current-Pontion of John Mater	70,000.00	70,000.00
220 Current-Portion of Term Notes	7,000.00	7,000.00
242 Income-Taxes Pavable	1 200 00	1 200 00
243 Other Taxes-Payable	500.00	500.00
270 Mach. Note-Non Current	24,000.00	18.000.00
272 Real Estate-Non Current	54,000.00	51,000.00
300 Equity	152,000.00	128,000.00
330 Valuation-Equity	20,000.00	40,000.00
Total Other Liabilities	350,000.00	341,000.00
TOTAL LIABILITIES	350,000.00	341,000.00
EQUITY	0.00	9,000.00
TOTAL LIARTLITIES & FOULTY	750 000 00	750 000 00
WIRE LINDICITIES & EQUIT	330,000,00 ==========	220,000.00

## Farmer Balance Sheet Market Value As of 12/31/91

2/93		rage
Acct	1/ 1/91 Balance	12/31/91 Balance
ASSETS		
Cash and Bank Accounts		
111 Checking-Farm	6,000.00	9,660.00
Total Cash and Bank Accounts	6,000.00	9,660.00
Other Assets		
130 Inventory-Corn	60,000.00	60,000.00
131 Inventory-Soybeans	20,000.00	15,000.00
132 Inventory-Market Hogs	20,000.00	22,000.0
133 Inventory-Supplies 161 Purchased-Breeding Stock	5,000.00	3,340.0
Cost	5,000.00	6,000.0
Vep	-3,000.00	-4,000.0
Total 161 Purchased-Breeding Stock	2,000.00	2,000.00
Base Breeding Stock	8,000.00	7,000.00
Total 162 Raised-Breeding Stock	8.00.00	7 000 00
166 Machinery	0,000100	7,000.00
Cost	127,000.00	120,000.00
bep	-30,000.00	-39,000.00
Total 166 Machinery 190 Real Estate-Land & Buildings	97,000.00	81,000.00
Cost	124,000.00	124,000,00
Dep	-12,000.00	-14,000.00
Total 190 Real Estate-Land & Buildings	112,000.00	110,000.00
Total Other Assets	324,000,00	300.340.00
	•	
OTAL ASSETS	330,000,00	710 000 00
	=======================================	310,000.00
IABILITIES & EQUITY		
200 Accounts-Payable	12 000 00	
210 Notes-Due Within One Yoan	12,000.00	16,000.00
220 Current-Portion of Term Notes	70,000.00	70,000.00
230 Interest-Accrued	7,000.00	9,000.00
242 Income-Taxes Pavable	7,300.00	7,300.00
243 Other Taxes-Payable	500.00	1,200.00
270 Mach. Note-Non Current	26 000 00	10,000
272 Real Estate-Non Current	54,000,00	51 000 00
300 Equity	152,000.00	128,000.00
Total Other Liabilities	330,000.00	301,000.00
IUTAL LIABILITIES	330,000.00	301,000.00
EQUITY	0.00	9,000.00

### Farmer Balance Sheet Cost Basis As of 12/31/91

### **Create an Income Statement**

An income (profit & loss ) statement report can be created at any time, but it should not be created until after the end-of-year adjusting entries have been made. Frank and Frieda created an accrual adjusted income statement report for the year January 1, 1991 to December 31, 1991.

To create the income statement report from either the Main Menu, Register or Write Checks screen:

### Choose → Create Reports → Business Reports ... → P & L Statement

Use the title "Farmer Income Statement" and the months from "1/91" through "12/91".

See the report on page 42 and memorize it.

Frank and Frieda also wanted a cash basis income statement including depreciation. To create this report

To create a cash farm income statement report from either the Main Menu, Register or Write Checks screen:

### Choose → Create Reports → Business Reports ... → P & L Statement

Use the title "Farmer Cash Farm Income Statement" and the months from "1/91" through "12/91".

### Choose → Edit → Categories... → Selected

Use the Spacebar to exclude the following categories from the report.

Category	Type	Description
450 Inventory Breeding Corn Market Hogs Soybeans	Inc Sub Sub Sub Sub	Adjustments Livestock
700 Expenses Interest Other Payables Prepaid Items Supplies	Expns Sub Sub Sub Sub Sub	Accrual Adjustments Accrual

See the report on page 43 and memorize it.

1/ 1/91 Through 12/31/91		
F&F_FARM-All Accounts Page 1		
2/25/93	1 / 1	(01
Catagory Degarintion	L/ J 12/21	/91-
		./ 91
INCOME/EXPENSE INCOME		
400 Revenue-Cash Farm: Corn Gain(Loss)-Sales of Cull Stock Market Hogs Soybeans	76,050.00 3,060.00 53,760.00 44,600.00	
Total 400 Revenue-Cash Farm 450 Inventory-Adjustments: Breeding-Livestock Market Hogs Soybeans	-1,000.00 2,000.00 -5,000.00	177,470.00
Total 450 Inventory-Adjustments 720 Gain(Loss)-Farm Capital Assets		-4,000.00 1,000.00
TOTAL INCOME	-	174,470.00
EXPENSES 500 Expenses-Cash Farm: Feed-Purchased Interest-Expense Operating-Expenses	18,000.00 18,870.00 105,940.00	
Total 500 Expenses-Cash Farm 600 DepreExpense 700 Expenses-Accrual Adjustments: Payables Supplies	4,000.00 1,660.00	142,810.00 17,000.00
- Total 700 Expenses-Accrual Adjustments		5,660.00
TOTAL EXPENSES	-	165,470.00
TOTAL INCOME/EXPENSE	-	9,000.00

Farmer Income Statement

Farmer Cash Farm In 1/ 1/91 Through 12/	.come 31/91			
F&F_FARM-All Accounts Page 1 2/25/93	51, 51			
	1/ 1	1/91-		
Category Description	Category Description 12/3			
INCOME/EXPENSE INCOME				
400 Revenue-Cash Farm:				
Corn	76,050.00			
Gain(Loss)-Sales of Cull Stock	3,060.00			
Market Hogs Souboong	53,760.00			
Soybeans				
Total 400 Revenue-Cash Farm 720 Gain(Loss)-Farm Capital Assets		177,470.00 1,000.00		
TOTAL INCOME	-	178,470.00		
EXPENSES				
500 Expenses-Cash Farm:				
Feed-Purchased	18,000.00			
Interest-Expense	18,870.00			
Operating-Expenses	105,940.00			
Total 500 Expenses-Cash Farm		142,810.00		
600 DepreExpense		17,000.00		
	-			
TOTAL EXPENSES		159,810.00		
TOTAL INCOME / EXPENSE	-	18 660 00		
	=	===========		

## **APPENDIX A**

### **Copying Data Files to Your Quicken Directory**

The following five files are found on the enclosed disk, and should be copied to your quicken directory:

F&F\_Farm.QDT F&F\_Farm.QDT F&F\_Farm.QMT F&F\_Farm.QST F&F\_Farm.QNX

Follow these steps:

- 1. Exit to the DOS prompt if not already there.
- 2. Move to the root directory of your hard drive by typing: **cd**\ and pressing the **Enter** key
- 3. Type: **dir q\*** and press **Enter**. A list of all files and directories beginning with the letter 'q' will be displayed. Identify the Quicken directory. It may be: c:\quicken, c:\quicken7, c:\quickenw, or something similar.
- 4. Assuming the directory is c:\quicken, type: **cd\quicken** and press **Enter**. You should now see, "c:\quicken" at the DOS prompt. To make sure this is the correct directory, type: **dir q\*** and press **Enter**. You should see several file beginning with the letter 'q', including the file "q.exe."
- 5. Put the floppy disk in the drive. Assuming the drive is "b", type: **copy b:\*.q\*** and press **Enter**. All four files will be copied to the directory. You are now ready to run quicken.
- 6. If you have been using Quicken, and have your data in another directory, you will have to set the directory from the **Set File Preferences** sub menu, accessed from the opening menu. The procedure is slightly different, depending on the version of Quicken you have. Since there are only four data files for each "set of books", it is recommended that you keep all data files in the same directory.

### **Renaming and Using The Empty Data Files**

There are additional sets of files on the disk. One set starts with "pracfarm." Use this one to practice entering the data in this publication, starting first on page 5 with beginning balances, then enter the transactions from Appendix B (also found starting on page 17). Other sets of files may be partially set up for dairying, or general farming, etc. These are completely empty. You can **Select** them one at a time and examine the list of Accounts and Categories. When you see one that more nearly fits your operation, copy it onto your hard drive then rename it. Choose a name for your set of books, with no more that eight letters or numbers. You can call it, "myfarm", "ourfarm", etc. Assuming you will name them "myfarm.", do the following:

- 1. Log onto the floppy drive with the disk, by typing: **b:** and pressing **Enter**, if that is the proper drive.
- 2. Assuming you choose "dairyfrm.Q", copy all five files to the hard drive by typing: **copy dairyfrm.\* c:\quicken** and press **Enter.**
- 3. To rename the files, type: **ren dairyfrm.\* myfarm.\*** and all five files will be renamed at once.

### **Editing Accounts and Categories**

- 1. Start Quicken and select the 'myfarm' file (or whatever name you gave it).
- 2. When you see the screen entitled, "Select Account to Use," you should see a list of accounts, beginning with 111 Checking. Use the arrow (if using the DOS version) to highlight the account you want to modify. Suppose you don't raise soybeans, but raise alfalfa. Type: Ctrl-E (hold down the Ctrl key and press the letter 'e.' Move to the 'Memo' field and change Soybeans to Alfalfa. Press the F10 function key to save. Do this for every account you want to modify. It is recommended you change only the memo field for the time being, since the special reports are already memorized. Don't be too anxious to delete unwanted accounts. Wait a while, as yo may want to edit and use an un-used account
- 3. When you are finished, select the checking account and press **Enter**. You should see the register screen with horizontal and vertical lines.
- 4. Press **Ctrl-C** to bring up the Category and Transfer list. You can Edit these by pressing **Ctrl-E**, and changing the "Name" field to fit your needs. At the bottom of this list you will find names enclosed in square brackets. These are the Accounts you edited earlier. The brackets designate accounts, while those without brackets are categories. Exit by pressing **Enc** just once.

## **Editing Classes**

While in the same register screen, type: **Ctrl-L** to bring up the Class list. This is like another subcategory level. You can edit them as needed. Change only the crop and livestock class names as needed. <u>Do not delete or change</u> any other class.

## **Editing Memorized Transactions**

The original memorized transactions for Frank and Frieda have been left in the empty data files. As you enter the transactions starting on page 17 (also found in Appendix B), you can recall the transactions and speed up entry. If you have version 7 or higher of Quicken, you may see the correct entry after you type the first few letters. If so, press **Enter**. If it looks close, type **Ctrl-T** and pick it off the list.

While you may not want to change any of these memorized transactions while practicing, they can be edited by entering **Ctrl-E** after high-lighting the entry you want to change.

## **APPENDIX B**

Transactions List - 1/ 1/91 Through 12/31/91

F&F_FARN-All Accounts						Page 1	
Date	Acct	Num	Description	Memo	Category	Clr	Amount
	BALANCE 12/31/90						0.00
3/31 3/31 3/31 3/31	111 Checking 111 Checking 111 Checking 111 Checking	dep dep dep dep	Local Grain Buyer Local Feed & Grain Dealer Mr. Able Hoggbyer S Used Tractor Dealer	19,217 bu a \$1.98/bu 4,000 bu a \$4.18/bu 137 market hogs Remove Orginal Cost Remove Accum. Depres.	400 Revenue:Corn/Corn90 400 Revenue:Soybeans/Beans9 400 Revenue:Market Hogs/Hog [166 Machinery]/Cost 1166 Machinery]/Dep		38,050.00 16,725.00 13,440.00 7,000.00 -5,000.00
3/31	111 Checking	101	S Paid Operating Expenses	Record Gain	720 Gain(Loss)/Overhead 500 Expenses:Operating/Corn 500 Expenses:Operating/Bean 500 Expenses:Operating/Bean		1,000.00 -10,850.00 -6,500.00 -7,625.00
3/31 3/31 3/31 3/31	111 Checking 111 Checking 111 Checking 111 Checking	102 103 dep 104	Hog Feed Dealer Frank & Freida Farmer Local Ag Lender S Local Ag Lender	36 tons a \$125/ton Regular Withdrawal Principal	500 Expenses:Feed/Hogs [300 Equity] [210 Notes] [210 Notes]		-4,500.00 -5,200.00 40,000.00 -70,000.00
3/31 3/31 3/31 3/31 3/31	300 Equity 210 Notes 210 Notes 166 Machinery 166 Machinery		Frank & Freida Farmer Local Ag Lender Local Ag Lender Used Tractor Dealer Used Tractor Dealer	Interest Regular Withdrawal	500 Expenses: Interest/Overn [111 Checking] [111 Checking] [111 Checking] [111 Checking]/Dep [111 Checking]/Cost [100 Expenses December 10		-5,860.00 5,200.00 70,000.00 -40,000.00 5,000.00 -7,000.00
6/30 6/30 6/30 6/30	111 Checking 111 Checking 111 Checking 111 Checking 111 Checking	105 106 107 108 109	S Faid Operating Expenses Hog Feed Dealer Goode Pigs Frank & Freida Farmer S Tractor Note Holder	36 tons @ \$125/ton Boars Regular Withdrawal + \$1200 Principal Interest	500 Expenses:Feed/Hogs [161 Purchased]/Cost [300 Equity] [220 Current] 500 Expenses:Interest/Overh		-4,500.00 -500.00 -6,400.00 -6,000.00 -2,880.00
6/30 6/30 6/30 6/30 6/30 6/30	111 Checking 111 Checking 300 Equity 111 Checking 220 Current 210 Notes 210 Notes	dep 110 dep	Local Ag Lender Local Ag Lender Frank & Freida Farmer Local Grain Buyer Tractor Note Holder Local Ag Lender Local Ag Lender	Principal Only Regular Withdrawal + \$1200 10,783 bu @ \$1.76/bu Prin + Interest Principal Only	[210 Notes] [210 Notes] [111 Checking] 400 Revenue:Corn/Corn90 [111 Checking] [111 Checking] [111 Checking]		40,000.00 -20,000.00 6,400.00 19,000.00 6,000.00 20,000.00 -40,000.00
6/30 6/30 6/30	111 Checking 111 Checking 111 Checking	dep dep 105	Mr. Able Hoggbyer Mr. Able Hoggbyer S Paid Operating Expenses	137 market hogs Cull Raised Breeding Animal	400 Revenue:Market Hogs/Hog 400 Revenue:Gain(Loss)/Hogs 500 Expenses:Operating/Corn 500 Expenses:Operating/Bean	   	13,440.00 1,560.00 -15,000.00 -8,900.00
6/30 9/30 9/30 9/30 9/30 9/30 9/30	161 Purchased 300 Equity 111 Checking 111 Checking 111 Checking 210 Notes 210 Notes	dep dep 111	Goode Pigs Frank & Freida Farmer Local Feed & Grain Dealer Mr. Able Hoggbyer S Paid Operating Expenses Local Ag Lender Local Ag Lender S Paid Operating Expenses	Boars Regular Withdrawal 4,000 bu a \$4.18/bu 137 market hogs	[111 Checking]/Cost [111 Checking] 400 Revenue:Soybeans/Beans9 400 Revenue:Market Hogs/Hog 500 Expenses:Operating/Corr [111 Checking] [111 Checking] 500 Expenses:Operating/Bean	9   }	500.00 5,200.00 16,725.00 13,440.00 -8,260.00 10,000.00 -10,000.00 -5,390,00

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#### Page 2

Date		Acct	Num	Description	Мето	Category Cl	r Amount
9/30 9/30 9/30 9/30 9/30	111 C 111 C 111 C 111 C	hecking hecking hecking hecking	112 113 dep 114	Hog Feed Dealer Frank & Freida Farmer Local Ag Lender S Local Ag Lender	36 tons & \$125/ton Regular Withdrawal Principal	500 Expenses:Operating/Hogs 500 Expenses:Feed/Hogs [300 Equity] [210 Notes] [210 Notes] 500 Expenses:Interest/Overh	-4,305.00 -4,500.00 -5,200.00 10,000.00 -10,000.00 -3,000.00
12/31 12/31 12/31 12/31 12/31 12/31	111 C 131 I 132 I 133 I 111 C	hecking nventory nventory nventory hecking	120 dep	Local Ag Lender Balance Adjustment Balance Adjustment Balance Adjustment Local Ag Lender		500 Expenses:Interest/Overh 450 Inventory:Soybeans/Bean 450 Inventory:Market Hogs/H 700 Expenses:Supplies/Overh [210 Notes]	-1,730.00 -5,000.00 2,000.00 -1,660.00 10,000.00
12/31 12/31 12/31	161 P 161 P 162 R	Purchased Purchased Raised		Goode Pigs Record Depreciation Balance Adjustment	Boars	600 Depre./Dep 450 Inventory:Breeding/Base	-1,000.00
12/31	111 C	Checking	119	S Real Estate Note Holder	Interest Principal	500 Expenses: Interest/Overh [220 Current] 600 Depre./Dep	-5,400.00 -3,000.00 -14,000.00
12/31 12/31 12/31 12/31 12/31	166 M 190 R 190 R 200 A	Aachinery Real Estat Real Estat		Balance Adjustment Record Depreciation Balance Adjustment Balance Adjustment		[330 Valuation]/Mkt 600 Depre./Dep [330 Valuation]/Mkt 700 Expenses:Payables/Overh	8,000.00 -2,000.00 12,000.00 -4,000.00
12/31 12/31 12/31	111 C 111 C 111 C	Checking Checking Checking	118 117 116	Frank & Freida Farmer Goode Pigs Hog Feed Dealer	Regular + Gifts + Vacation Boars 36 tons @ \$125/ton	[300 Equity] [161 Purchased]/Cost 500 Expenses:Feed/Hogs	-7,200.00 -500.00 -4,500.00
12/31	111 0	Checking	115	S Paid Operating Expenses		500 Expenses:Operating/Hogs 500 Expenses:Operating/Bean 500 Expenses:Operating/Corn 1111 Checking1	-8,775.00 -7,315.00 -12,350.00 -10,000.00
12/31 12/31 12/31 12/31	210 N 111 0 220 0 220 0	Notes Checking Current Current	dep	Local Ag Lender Mr. Able Hoggbyer Record Transfer to Curren Record Transfer to Curren	Cull Raised Breeding Animal	400 Revenue:Gain(Loss)/Hogs [270 Mach. Note] [272 Real Estate]	1,500.00 -6,000.00 -3,000.00
12/31 12/31 12/31	220 0 270 M 272 M	Current Mach. Note Real Estat		Real Estate Note Holder Record Transfer to Curren Record Transfer to Curren	Prin + Interest	[111 Checking] [220 Current] [220 Current] (00 Reverie: Market Hous/Hou	6,000.00 3,000.00 13,440.00
12/31 12/31 12/31 12/31	111 ( 111 ( 330 ) 300 E	Checking Checking Valuation Equity	dep dep	MF. ADLE Hoggbyer Local Feed & Grain Dealer Balance Adjustment Frank & Freida Farmer	2,230 bu a \$5.00/bu Regular + Gifts + Vacation	400 Revenue:Soybeans/Beans9 [190 Real Estate]/Mkt [111 Checking]	11,150.00 -12,000.00 7,200.00
12/31 12/31	330 N 111 (	Valuation Checking	dep	Balance Adjustment Local Grain Buyer	10,783 bu a \$1.76/bu	[166 Machinery]/Mkt 400 Revenue:Corn/Corn91	-8,000.00 19,000.00
	TOTAL 1/ 1/91 - 12/31/91 9					9,000.00	
	BALANCE 12/31/91					9,000.00	

TOTAL INFLOWS TOTAL OUTFLOWS

NET TOTAL

455,470.00 -446,470.00 9,000.00