

The World's Largest Open Access Agricultural & Applied Economics Digital Library

This document is discoverable and free to researchers across the globe due to the work of AgEcon Search.

Help ensure our sustainability.

Give to AgEcon Search

AgEcon Search
http://ageconsearch.umn.edu
aesearch@umn.edu

Papers downloaded from **AgEcon Search** may be used for non-commercial purposes and personal study only. No other use, including posting to another Internet site, is permitted without permission from the copyright owner (not AgEcon Search), or as allowed under the provisions of Fair Use, U.S. Copyright Act, Title 17 U.S.C.

USDA's Economic Research Service has provided this report for historical research purposes.

Current reports are available in *AgEcon Search*

(http://ageconsearch.umn.edu)

and on https://www.ers.usda.gov.

A 93.44 AGES 89-62

United States
Department of
Agriculture

Economic Research Service

Commodity Economics Division

Wool and Mohair

Background for 1990 Farm Legislation

John V. Lawler Robert A. Skinner

> WAITE MEMORIAL BOOK COLLECTION DEPT. OF AG. AND APPLIED ECONOMICS 1994 BUFORD AVE. - 232 COB UNIVERSITY OF MINNESOTA ST. PAUL, MN 55108 U.S.A.

It's Easy To Order Another Copy!

Just dial 1-800-999-6779. Toll free.

Ask for Wool and Mohair: Background for 1990 Farm Legislation (AGES 89-62).

The cost is \$5.50 per copy. For non-U.S. addresses, add 25 percent (includes Canada). Charge your purchase to your VISA or MasterCard, or we can bill you. Or send a check or purchase order (made payable to ERS-NASS) to:

ERS-NASS P.O. Box 1608 Rockville, MD 20849-1608.

We'll fill your order via 1st class mail.

Can You Use an Electronic Database?

An electronic database containing data associated with this report is available. The database is in the form of Lotus 1-2-3 (Release 2) worksheet files on a MS-DOS and PC-DOS compatible, 5.25-inch DDSD diskette. The database costs \$25.

Write to the above address and ask for *Cotton and Wool Yearbook* (order #89004). **Or use our toll-free number, 1-800-999-6779.**

For further information on this database, write Bob Skinner, Room 1037, 1301 New York Avenue, NW, Washington, DC 20005-4788 or phone 1-202-786-1840

Wool and Mohair: Background for 1990 Farm Legislation. By John V. Lawler and Robert A. Skinner. Commodity Economics Division, Economic Research Service, U.S. Department of Agriculture. Staff Report No. AGES 89-62.

A 93.44 AGES 89-62

Abstract

Wool and mohair have been declining industries. Sheep inventories are a fifth of their World War II level; goat numbers are a third of their mid-1960's level. High lamb prices and a strong demand for wool increased the net returns of farmers in the late 1980's. Government payments to wool producers in 1988 were the lowest since 1980 because of a record high wool price. Policymakers have had limited control over wool program costs given the formula-based Government support price, the trend of declining textile market share, rising raw wool textile imports, stagnant lamb and mutton consumption, and the dominance of Australia and New Zealand in the world wool market. Issues for 1990 include whether to continue the program and, if so, the level and method of determining support prices.

Keywords: costs and returns, exports, farm programs, imports,
mohair, program effects, textile mill use, wool

Foreword

Congress will soon consider new farm legislation to replace the expiring Food Security Act of 1985. In preparation for these deliberations, the Department of Agriculture and many groups throughout the Nation are studying preceding legislation to see what lessons can be learned that are applicable to the 1990's. This report updates Wool and Mohair: Background for 1985 Farm Legislation, (AIB-466) by Keith Collins. It is one of a series of updated and new Economic Research Service background papers for farm legislation discussions. These reports summarize in a nontechnical form the experience with various farm programs and the key characteristics of the commodities and the farm industries which produce them. For more information, see the Additional Readings listed at the end of the text.

Contents

	Page
Summary	v
Introduction	1
Structure of the Wool Industry Wool Production Domestic Wool Use The World Wool Market Prices and Producer Returns	1 2 6 11 15
Structure of the Mohair Industry Mohair Production Domestic Mohair Use The World Mohair Market Prices	17 17 17 19 20
History of the Wool and Mohair Programs Early Legislation The 1954 Act and Support Payments Changes in the Support Price	20 20 21 22
Effects of Wool and Mohair Programs Effects on Producers Effects on Consumers Effects on Taxpayers	25 29
Additional Readings	32
Glossary	33
Appendix Tables	

Summary

Annual U.S. wool production is equivalent to only about one-tenth of 1 percent of the value of principal crops produced in the United States, and sheep marketings are about 1 percent of the value of total livestock marketings. The value of mohair produced is but half of wool's value. However, the significance of these fibers is substantial in production areas, particularly in parts of Texas and the Rocky Mountain States where crops would fare poorly or cannot be grown.

The Food Security Act of 1985 authorized the wool and mohair program through 1990. The performance of the wool market and experience with wool support programs of the past decade have raised issues to consider when assessing policies for the future.

- (1) Should there be a wool and mohair program?
- (2) If so, how should support price levels be determined? Should the formula based on the parity index of prices paid by farmers be retained, or should support prices reflect market imbalance? Should an adjustment be made for productivity growth?
- (3) Should price-support payments continue to be made for unshorn lambs (lambs sold to a feedlot for fattening and slaughtering)?
- (4) Have wool and mohair program costs, due to escalation of price-support levels, exceeded acceptable limits?
- (5) What is the economic status of wool and mohair producers?

Many of these questions involve judgments that can best be made through an understanding of trends in the U.S. wool and mohair industries.

- (1) Wool has been a declining industry since World War II. Sheep inventories fell from a record high of 56 million in 1942 to a low of 10 million in 1986. Adoption of manmade fibers accelerated the decline.
- (2) Wool accounts for only 2 percent of final consumption of total fibers, compared with 10 percent three decades ago.
- (3) Mohair has also been in decline. There are 2.3 million Angora goats now, half as many as 20 years ago.
- (4) Imports of wool--both raw and in the form of textiles-made sharp inroads in the mid-1980's, due to the
 dollar's appreciation, lower tariffs on raw wool, and
 ample foreign wool supplies. Of the wool textiles used
 in the United States during 1988, more than four-fifths
 were imported or made from imported raw wool.

(5) Per capita consumption of lamb and mutton in 1988 is slight, only 1.4 pounds out of total meat consumption of 220 pounds. Yet, meat sales accounted for an average of 70 percent of a sheep producer's receipts in 1985-87. Wool program payments serve as supplementary income.

Policymakers have limited control over current wool program costs, given the formula-based support price. Trends of declining textile market share, stagnant lamb and mutton consumption, growth in wool imports, and the dominance of Australia and New Zealand in the world wool market are key factors influencing prices received which, in turn, affect Government payments.

Foreign market developments are also critical for mohair, because 90 percent of U.S. output is exported. Recent program payments have moderated the effects of highly volatile prices. Mohair prices are influenced by the size of the U.S. and South African clips, changes in fashion demand, variations in overall economic activity, and currency fluctuations.

Wool producer prices in the 1980's varied somewhat with raw wool mill demand. They ranged from a low of \$0.61 per pound in 1983 to a record high of \$1.38 in 1988. Rising wool prices in 1987 (\$0.92) and 1988 reflected the strong overseas and domestic wool demand in those 2 years. Domestic wool prices, especially for the finer grades, are sensitive to world prices because about 70 percent of raw wool used by mills is imported. Government wool support payments for 1988, at \$41.4 million, were at an 8-year low.

Mohair's price has declined since 1984 to \$1.89 in 1988, a 13-year low. Mohair's price is very sensitive to fashion demands and the popularity of hand-knitting. Declining mohair prices in 1986-88 resulted in high government payments. This 3-year total was almost 56 percent of the total paid since 1962.

Large imports of raw wool and wool textiles will likely continue and, at best, there will be only limited growth in sheep numbers. Mohair production also has limited expansion potential. Both wool and mohair will continue to face formidable competition from manmade fiber technological developments and from increased manmade fiber production and use in textile exporting countries.

The history of the wool and mohair programs is characterized by wool prices that have been consistently below support levels, requiring sustained Government payments. Mohair payments have been less frequent and smaller. Price support functions purely as an income supplement to producers; wool and mohair legislation has encouraged production, not required production cutbacks in return for support payments as in the case for other commodities. Wool legislation has resulted in support levels for wool consistently above world prices in an attempt to revitalize the declining wool industry.

The wool and mohair programs have raised wool and mohair production and farm income, compared with levels under no program. The wool output increase has been small, because wool production is relatively unresponsive to changes in producer prices. Most Government expenditures on wool have benefited producers rather than wool consumers. The program has probably affected wool market prices only slightly if at all because the production increase has been relatively small, and because world wool prices are an important determinant of U.S. prices. The production increase has probably offset raw wool imports.

Wool consumers are adversely affected by the tariff on imported textiles but are affected little by the wool support program. The value of raw wool is often less than 5 percent of the value of its final processed product. Imports from many countries and for many wool apparel items and fabrics are subject to tariff rates in excess of 25 percent of value. The tariffs on wool textiles and on raw wool boost U.S. consumer prices of wool products and raise producer prices of raw wool.

Government expenditures on wool and mohair are taxpayer costs. These expenditures have risen during the last several years. Wool act expenditures per taxpayer, when adjusted for inflation, are also up but are less than during the late 1960's and early 1970's. During fiscal year 1988, Government outlays on all price support and related programs totaled an estimated \$12.5 billion. Wool and mohair outlays are estimated at \$130.6 million.

Wool and Mohair

Background for 1990 Farm Legislation

John V. Lawler Robert A. Skinner

Introduction

The price-support program for wool and mohair has been in effect since 1955. The Food Security Act of 1985 reauthorized the program through December 31, 1990. Experience with its provisions and knowledge of economic conditions in the wool and mohair markets will provide the basis for assessing alternative programs for the future.

U.S. wool and mohair production has fallen dramatically. Wool's share of U.S. fiber use was 10 percent in 1950, compared with 1 percent in 1988. This trend calls into question a basic objective of the program: encouraging wool production and consumption. This report accordingly examines the intended beneficiaries of the program: those who produce and consume wool and mohair. Factors which have limited wool and mohair production are also examined.

Because U.S. wool demand and supply are small in size compared with the world wool market, and because raw wool imports account for about two-thirds of U.S. textile mill use of wool, U.S. raw wool prices hinge on foreign developments. Likewise, almost all U.S. mohair is exported, so foreign demand is the key to domestic mohair prices. In any year, U.S. prices--and consequently Government program costs--depend more on foreign developments than on U.S. production changes. Thus, this report examines the foreign sector for wool and mohair and establishes the links between U.S. and foreign markets.

Finally, this report traces the history of the wool and mohair programs, showing that Government attempts to encourage wool production have been made at the same time U.S. production and use have declined. Program effects on producers, consumers, and taxpayers are examined.

Structure of the Wool Industry

Annual U.S. wool production is equivalent to only about one-tenth of 1 percent of the value of principal crops produced in the

United States, and sheep marketings are about 1 percent of the value of total livestock marketings. Sheep and wool are produced in all States, but significant output is confined to two regions: the territory wool States and the fleece wool States. About 75 percent of the sheep are in Texas, South Dakota, the Rocky Mountains, and the Pacific Coast States. Wool from these areas is called "territory" wool. These grades are used to make better quality apparel. Most other sheep are in Virginia, West Virginia, Pennsylvania, States north of the Ohio River, and the Great Plains area. Wools from these areas, known as "fleece" wool, are medium grades used to make coats, blankets, and sweaters.

Wool Production

The U.S. sheep inventory declined from a record high 56 million head in 1942 to a record low 10 million in 1986. The drop resulted both from declining wool demand by the U.S. textile industry as manmade fibers became pervasive and from reduced consumption of lamb and mutton. Since 1970, the number of sheep and lambs has been cut nearly in half, average flock size has fallen, and there are one-third fewer operators with sheep (table 1).

Most revenue from raising sheep comes from the sale of meat. Only about a third of cash receipts comes from wool. Consequently, changes in wool prices have only a small effect on the number of sheep and the level of wool production. The decline of lamb and mutton in the U.S. consumers' diet is a critical factor in the drop in sheep numbers. In 1970, lamb and mutton accounted for 2.9 pounds out of the 200 pounds of meat

Table 1--Number of sheep and operations, 1970-89

Year	Sheep and lambs on January 1	Operations with sheep	Average flock size
	Million head	Thousand	Head per operator
1970	20.4	179.6	112
1975	14.5	129.6	107
1980	12.7	120.1	107
1981	12.9	125.9	103
1982	13.0	128.2	98
1983	12.1	126.4	93
1984	11.5	123.5	89
1985	10.4	117.4	87
1986	10.0	115.3	88
1987	10.3	114.8	93
1988	10.8	115.5	93
1989	10.8		

^{--- =} Not available.

(red meat plus poultry) consumed per person, retail. In 1988, lamb and mutton were down to 1.4 pounds out of the total of 219 pounds of meat consumed.

The long downward trend in sheep numbers was interrupted in the late 1970's. The reduction in livestock numbers during 1974-75 caused by rising grain prices and economic recession led to higher meat prices and flock rebuilding in the later 1970's. Lamb prices rose 40 percent and wool prices 30 percent between 1976 and 1979. However, steep drops in lamb prices beginning in 1981 and in wool prices beginning in 1982 halted the recovery in sheep numbers. Flock numbers increased in 1987 and 1988 from the record low in 1986 when lamb prices began to rise in 1985. Livestock numbers may be stabilized now with this upturn.

Wool production has followed the decline in sheep numbers, with the production drop exacerbated slightly by a drop in productivity (table 2). Shorn wool production in 1988 was about 89 million pounds, greasy, less than a quarter of the record 388 million pounds set in 1942. U.S. average fleece weights of about 8 pounds are low relative to the yields in two of the three largest wool-producing countries, Australia and New Zealand, which average 11-12 pounds. Fleece weights in the USSR, the second largest producer, have averaged 7.5 pounds in recent years.

Shorn wool now accounts for essentially all of U.S. wool production, but that has not always been the case. In the 1940's and 1950's, 10-15 percent of total production was "pulled" wool, wool pulled from the pelts of slaughtered lambs (app. table 1). By 1983, pulled wool production was estimated at only 1 million

Table 2--Sheep shorn and wool production, 1970-88

Year	Sheep shorn	Shorn wool production	Average fleece weight
4		Million pounds,	
	Million head	greasy 1/	Pounds, greasy 1/
1970	19.2	161.6	8.43
1975	14.4	119.5	8.30
1980	13.3	105.4	7.95
1981	13.5	109.8	8.14
1982	13.2	106.1	8.04
1983	12.9	102.9	8.00
1984	12.3	95.5	7.77
1985	11.2	87.9	7.88
1986	10.9	84.8	7.82
1987	10.9	84.7	7.75
1988	11.5	89.2	7.78

^{1/} Greasy basis is wool directly from the sheep. It has not been cleaned and scoured.

pounds, greasy, 1 percent of total wool production. The drop reflects the growing demand for the pelts with the wool intact. These sheepskins are used for everything from coat liners to automobile seat covers.

The size of domestic sheep flocks varies greatly. The 1982 Census of Agriculture indicated that only 1.4 percent of farms and ranches with sheep had a flock size of over 1,000 producing ewes 1 year old or older. But, 44 percent of all such ewes were in flocks of 1,000 or more. At the other end of the scale, 87 percent of farms and ranches with sheep had between 1 and 99 head. Twenty-three percent of ewes 1 year or older were in such flocks.

There is a sharp contrast in the size of sheep operations between the territory and fleece wool States (table 3). The typical flock size in the Western States ranges from 150 to 400 sheep, with some operations having several thousand sheep. The typical flock size in the fleece area is 20-50 sheep and is often only a small part of the farming operation, along with cattle and hog raising and crop production.

Along with the decline in sheep numbers and average flock size over the years, there has been a shift in the distribution of sheep numbers toward the territory wool States. In the early

Table 3--Average flock size, 1988

Territory wool Sta	tes	Fleece wool States	Fleece wool States 1/		
	Head		Head		
Nyoming	608	Kansas	135		
Arizona	568	Oregon	95		
New Mexico	419	North Dakota	93		
Nevada	305	Alaska	64		
Colorado	282	Minnesota	54		
Utah	234	Virginia	51		
Cexas	230	Nebraska	50		
Montana	177	Oklahoma	48		
California	148	Michigan	44		
South Dakota	125	Ohio	36		
Idaho	122	Iowa	34		
		New York	34		
Region average	219	Missouri	33		
· ·		Washington	33		
		West Virginia	32		
		Maryland	31		
		U.S. average 2/	42		

^{1/} Fleece wool States whose average flock size is greater than
30. 2/ Average flock size of all non-territory wool States.

1950's, 65-70 percent of all sheep were in the territory wool States; this figure has recently risen to 75-80 percent.

Although weak demand for lamb and mutton and the adoption of manmade fibers have been the principal reasons for declining production, some wool production characteristics have also contributed to the decline. Profitability has been hurt by predator losses, high hired labor costs, and labor shortages.

Labor is costly and hard to find because sheepherding is a demanding job. In the Rocky Mountain area, where sheep flocks are large, flocks are moved to higher altitude, unfenced grasslands in the summer. In winter, the sheep are brought down to lower level, fenced pastures. To accomplish these seasonal moves and to care for the flock requires presence of a sheepherder and often the assistance of two or three dogs. Sheep, small and very passive, are subject to attacks by coyotes and eagles. Also, sheep experience hoof and skin problems. The level of care and protection required by sheep and death loss have been factors in the drop in U.S. wool production.

Table 4 shows U.S. production in relation to supply and demand in the U.S. wool market. The sheep and lamb inventory on January 1,

Table 4--The U.S. wool market, 1984-88

Item	1984	1985	1986	1987	1988
					···
Sheep shorn (mil.)	12.3	11.2	10.9	11.0	11.5
Yield (lbs./head, greasy)	7.8	7.9	7.8	7.8	7.8
		Milli	on pounds,	clean 2/	
Beginning stocks (Jan. 1)	58.9	51.6	50.6	46.8	45.3
Production	51.1	47.1	45.5	46.0	47.8
Imports	94.2	79.5	97.0	105.1	96.7
Supply 1/	194.2	168.6	184.3	189.1	189.8
Mill use	142.1	116.6	136.7	142.8	132.7
Exports	. 5	1.4	. 8	1.0	1.2
Total use	142.6	118.0	137.5	143.8	133.9
Carryover stocks	51.6	50.6	46.8	45.3	55.9
		<u>Cents</u>	per pound,	greasy	
Average producer price	79.5	63.3	66.8	91.7	138.0
Support price	165.0	165.0	178.0	181.0	178.0

^{1/} Includes unaccounted. 2/ Clean wool is greasy wool that has been scoured. A pound of greasy wool yields an average of 0.53 pound of clean wool.

1989, was 10.8 million head, essentially unchanged from a year earlier. The lowest inventory on record was slightly less than 10 million as of January 1, 1986.

Domestic Wool Use

U.S. wool use has declined dramatically since World War II (app. table 3). The principal reason has been the widespread consumer acceptance of noncellulosic manmade fibers, such as nylon, polyester, and acrylic, in wool textile products (fig. 1). Cotton has not been a factor. Wool and cotton do not compete for most end uses, and the fibers are rarely blended. Annual consumption of raw wool by U.S. textile mills declined from 650 million pounds, clean, in the late 1940's to an average of 134 million during 1984-88.

Factors Causing Consumption Trends

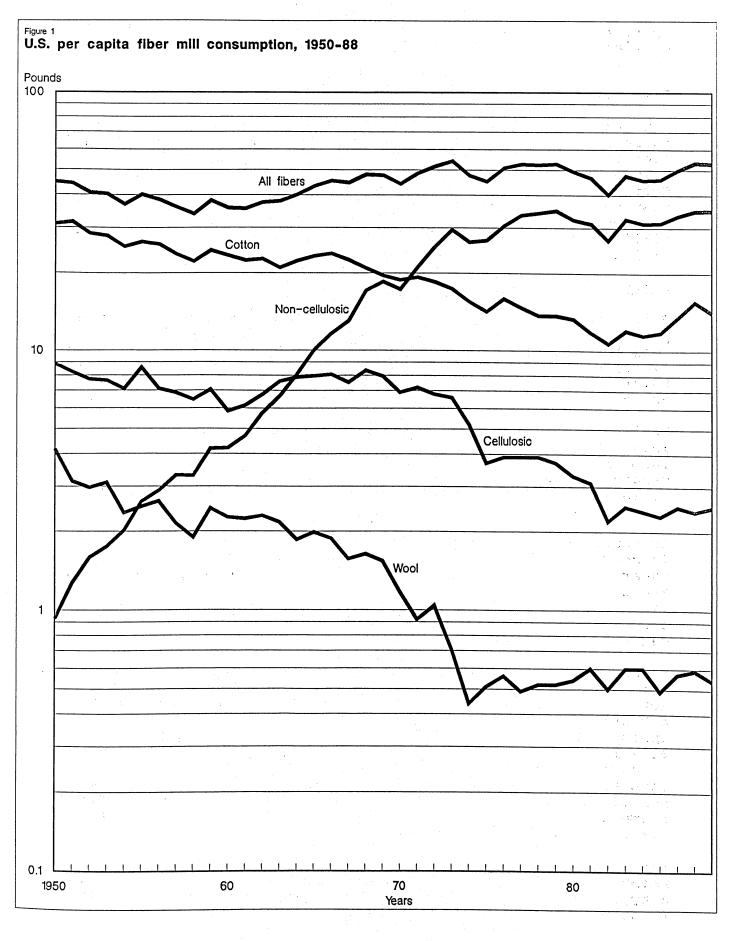
Price and performance explain the success of manmade fibers in penetrating the wool market. Although wool has wrinkle resistance because of the resiliency of the wool fiber, manmade fibers offer drip-dry washing, no shrinkage, and no moth damage. Relative price stability has also given manmade fibers some advantages.

Wool prices tend to be more uncertain than manmade fiber prices. They depend on economic forces affecting sheep numbers (such as lamb prices) in addition to forces affecting overall textile demand. Because about 70 percent of the wool consumed by U.S. mills is imported, changes in foreign production and demand can cause substantial swings in U.S. prices.

In contrast, the manmade fiber production process is continuous; it does not depend on biological lags and once or twice a year shearing. The quality of the product does not vary much either. Because a very high percentage of the manmade fibers used by U.S. mills is produced domestically, foreign supply and demand fluctuations for manmade fiber have very little effect on U.S. manmade fiber prices.

Major factors affecting the demand for wool today are fashion, relative fiber prices, price variability, and overall economic activity. Mills dislike price variability—even more than high, but stable, prices—because they can get caught in an uncompetitive position. A rival may be able to acquire raw fiber at a lower price because of a sudden price drop, giving the rival an edge in the retail textile market. Mill demand is probably less sensitive to the level of wool prices today than during the period when manmade fibers were being rapidly adopted. Desirable blend levels have been achieved, and there are simply fewer available markets for manmade fibers to penetrate.

There is a wide range of statistical estimates of the relationship between mill demand for wool and the price of wool. A typical study suggests a 10-percent change in wool price is associated with a 2- to 4-percent change in the opposite



direction in the quantity of wool demanded. Economic activity is probably a more important factor, as indicated by the sharp drop in mill use during the 1982 recession and the rise in use during the 1983 recovery.

The wool used by mills is basically of two kinds: apparel and carpet. Apparel wool includes the finer fibers and is used to make yarns and fabrics used primarily for apparel. Two textile production processes use the apparel wool: the woolen and the worsted systems, each accounting for about half of the apparel wool used by mills today (table 5). Carpet wools are coarser and are used in the production of carpets and rugs. In the 1950's, nearly a third of U.S. wool use went for carpets and rugs. Today, such use is between 5 and 10 percent of total U.S. mill use of wool.

The worsted system manufactures spun yarns from wool fibers that are usually over 3 inches long. The worsted system first cards the fibers, which cleans, separates, and aligns them. The system has a second process known as combing which removes the shorter fibers and arranges the longer fibers in parallel order. The resulting strand is then put through several drawing (for elongation) and twisting (for strength) operations to make a yarn. Combing results in a yarn that is more even, stronger, finer, and smoother than a carded yarn. Worsted yarns make fabrics which are woven tightly and have a crisp feel, such as gabardines, sharkskins, and serge. Worsted fabrics are almost entirely used to make fine quality suiting.

The woolen system makes yarns from wool fibers that are less than 3 inches in length and more highly crimped. The fibers are first carded and then made into yarn, but they are not combed. The resulting yarn contains shorter fibers and is not as uniform or strong as combed yarns. Woolen yarns produce fabrics that are soft, bulky, and have a fuzziness or nap. The nap makes the fabric feel warm and soft. Tweed, felt, and many knitted wool products are examples of woolens. Woolen system fabrics are used

Table 5--U.S. mill consumption of raw wool, 1982-88

Product description	1982	1983	1984	1985	1986	1987	1988
				1,000 pc	unds		
All fibers	558,001	665,484	628,405	569,962	676,791	720,105	730,022
Raw wool 1/	115,682	140,580	142,070	116,613	136,728	142,769	132,702
Apparel class	105,857	126,729	128,982	106,051	126,768	129,677	117,069
Woolen system	48,345	60,681	65,160	55,740	66,289	61,014	44,645
Worsted combing	57,512	66,048	63,822	50,311	60,479	68,663	72,424
Carpet class	9,825	13,851	13,088	10,562	9,960	13,092	15,633
Noils, reprocessed and reused wool, and fiber 2/	25,351	32,188	38,087	25,166	34,574	29,669	23,890
Other fibers	416,968	492,716	448,248	428,183	505,489	547,667	573,430

^{1/} Clean basis. 2/ Noils are short fibers from carding and combing operations.

for such items as overcoats, suits, dresses, sweaters, and blankets.

A major factor in the decline of U.S. wool use was the loss of the carpet market to noncellulosic fibers, mainly nylon. U.S. wool use today would be twice as large if carpet use of wool were the same as in the decade following World War II. The lower cost tufting process (yarns drawn in and out of a backing material and then cut, or left uncut) was commercially developed in the 1950's. Manmade fibers were quickly adapted to this process, offering a durable, competitively priced carpet. During the 1980's, carpet use of wool was about 12 million pounds a year, compared with 147 million pounds averaged during the decade following World War II.

Noncarpet use of wool has been about 120 million pounds a year in the 1980's, with about 80 percent of this used for apparel. The rest is used for such items as drapes, upholstery, felts, and blankets. About 75 percent of wool apparel is in the "bottomweight" category, heavier weight fabrics that generally weigh more than 5 ounces per square yard. In recent years, there has been strong demand for suiting fabrics, boosting demand for the finer grades of wool relative to the medium grades.

The long-term downward trend in per capita consumption of wool appears to have bottomed out in 1980 and stabilized at a slightly higher level since (table 6). Wool accounted for 10 percent of end-use fiber consumption in the United States in 1950. Cotton and wool combined had nearly 80 percent of the market. By 1988, the natural fiber share had dropped to about 38 percent, and wool's share was 2 percent.

Table 6--Per capita U.S. domestic consumption of fibers, 1950-88 1/

Year	Cotton	Manmade fiber	Wool	Flax/silk	Total
-		Pounds	per pers	on 2/	
1950	29.4	9.5	4.6		43.5
1960	23.5	10.0	3.0		36.6
1970	20.1	25.2	1.7		47.0
1980	14.6	34.4	.9		49.9
1981	14.4	34.2	1.0		49.7
1982	13.5	30.8	. 9		45.2
1983	15.9	37.5	1.2		54.6
1984	16.8	37.2	1.4		55.4
1985	17.7	38.7	1.5		57.9
1986	20.2	40.7	1.6	2.6	65.2
1987	23.8	42.1	1.6	2.9	70.4
1988	21.4	41.7	1.4	2.5	67.0

^{--- =} Not available.

 $^{1/\ \}mbox{Raw}$ fiber equivalent of end-use consumption of textiles. $2/\ \mbox{Totals}$ may not add due to rounding.

Wool is expected to maintain its present level of per capita consumption but continues to account for a declining share of a growing market for fibers. Aggressive advertising by the wool industry could educate consumers to be more aware of the fiber content of the textiles they purchase, perhaps helping to maintain market share. A major research effort by the wool industry might result in a significant improvement of wool's performance, such as resistance to moth damage and easy washing properties.

Even so, trends of noncellulosic fiber penetration into existing wool textile products are expected to continue, although at slower rates. The major manufacturers of noncellulosic fibers will continue their massive budgets for advertising and for research efforts to solve technological problems limiting the current use of their fibers. Further, developing countries, especially in East Asia, will greatly increase their manmade fiber production.

Use of Imported Wool

Not only has wool lost markets to manmade fiber, but U.S. wool has lost markets to foreign wool (table 7 and app. table 5). Over four-fifths of the wool textiles purchased by U.S. consumers during 1988 were foreign produced or made from imported raw wool. In recent years, imported raw wool and the raw wool content of textile imports have each exceeded U.S. wool production. The growth of imports has been both a consequence of and a contributor to the decline in domestic raw wool production. During 1979-88, Australia and New Zealand were the source of 85-90 percent of imported raw wool. Argentina, Uruguay, and the United Kingdom together constituted 8-10 percent.

Imported raw wool is divided into two classes, duty-free and dutiable. The duty-free wool is the coarser grades of wool. There is no duty because very little domestic wool of these

Table 7--U.S. production, imports, and mill use of raw wool; wool textile trade; and domestic consumption, 1984-88

Item	1984	1985	1986	1987	1988
		1	Million pounds		
Raw wool: 1/		· · · · · · · · · · · · · · · · · · ·			
Production	51.1	47.1	45.5	45.5	47.8
Imports	94.2	79.5	97.0	105.1	96.7
Mill use	142.1	116.6	136.7	142.8	132.7
Wool textiles: 2/					
Imports	210.2	264.8	275.6	276.1	242.4
Exports	12.0	17.8	16.0	23.5	30.6
Domestic wool:					
Consumption 3/	340.3	363.6	396.3	395.4	344.5

^{1/} Clean basis. 2/ Raw fiber equivalent. 3/ Mill use plus textile imports less textile exports.

grades is produced. The dutiable wool is the finer grades, which compete with domestic wool. Dutiable wool imports have been almost twice the quantity of duty-free imports, reflecting the increasing U.S. demand in recent years for the higher quality apparel which requires the finer wool grades.

Several important factors have accounted for the import growth. First, foreign wool quality is high and prices are competitive with U.S. prices even with duties, which average 10 cents a pound, clean, and represent less than 5 percent of the dutiable raw wool price. The duties provide some restraint on imports. The U.S. tariff has been reduced sharply since 1979, when it averaged 25.5 cents a pound, as a result of the Tokyo Round negotiations under the General Agreement on Tariffs and Trade (GATT). Second, in the early and mid-1980's, the dramatic appreciation of the U.S. dollar caused a surge in most U.S. imports, such as textiles, and a drop in commodity exports. Third, a growing demand for high-quality wool, such as merino, boosted use of wool from Australia, which produces a high proportion of the finest qualities.

A major development in the 1970's and 1980's has been the growth in imported wool textiles, mostly apparel. In 1977, the raw wool content of imported wool textiles was 117 million pounds, clean, twice domestic raw wool production. By the late 1980's, imports more than doubled from the average level of 114 million equivalent pounds of raw wool in 1977-1982 to the record high of 276 million pounds in both 1986 and 1987, more than five times domestic raw wool production. Textile imports in 1988 were 242 equivalent million pounds. Major sources of these woolcontaining textile imports, ranked by volume, were: (1) Hong Kong, (2) China, (3) Korea, (4) Italy, (5) Taiwan, and (6) the United Kingdom.

Relatively little domestic wool is exported. Except for a few years in the early 1970's, the price of U.S. wool has not been competitive with foreign prices. Likewise, the quantity of exported wool textile products has been small, 5-10 percent of wool textile imports, a result of higher domestic textile costs.

The World Wool Market

U.S. demand, supply, and policy changes do not significantly affect world markets for wool, since the U.S. industry is small. Australia is the dominant producer and exporter (tables 8 and 9 and app. tables 10 and 11). In 1988, U.S. sheep numbers and wool production accounted for only 0.9 percent and 1.3 percent of the respective world totals.

World wool production in the 1970's averaged about 6 billion pounds, greasy. During the 1980's, production has steadily increased, totaling a record 7.1 billion pounds in 1988-89. Australia produced 2.1 billion pounds in 1988-89. This record Australian output resulted from record sheep numbers and record clips. The USSR, ranking second, produced 1.1 billion pounds. Its output has averaged slightly more than a billion pounds over

each of the last 10 years. New Zealand, the third largest, produced 739 million pounds in 1988-89. Because of lower economic returns, its output has declined every year since 1982-83. Successful state incentives boosted Chinese production in 1988-89 to a record high 492 million pounds, up 7 percent from the previous year.

The Soviet Union is the largest consumer of wool, accounting for about 18 percent of world mill use of wool during 1988. China was second with about 17 percent of world use. Soviet use has been growing slowly in recent years, but Chinese use more than doubled between 1980 and 1988. While part of this tremendous growth reflects increased domestic needs, China's emphasis on textile exports is the major factor. The European Community (EC) and Japan accounted for 30 percent of world wool use in 1988, about the same share of the previous 4 years.

The share of world raw wool imports claimed by the major industrial countries—the United States, the EC, and Japan—has declined from a combined total of 84 percent in 1966 to 59 percent in 1988 (table 10). The growth markets for raw wool have been the Soviet Union and the East Asian textile exporters (Taiwan, South Korea, Malaysia, and China). The Soviet import

Table 8--World, top seven countries, and the United States: Sheep, wool production, and wool trade, clean basis, 1983-88

Item	1983/84	1984/85	1985/86	1986/87	1987/88	1988/89
			Million head			
Sheep numbers 1/	1,100	1,097	1,103	1,122	1,145	
Australia	133	144	150°	153	160	161
USSR	145	143	141	142	141	139
China	99	96	94	100	108	111
New Zealand	70	68	68	64	65	63
Argentina	34	29	29	29	29	
Uruguay	21	21	23	24	26	
South Africa	24	23	23	24	25	
United States	12	10	10	10	11	11
		Milli	on pounds, cle	ean		
Wool production 1/	3,702	3,847	3,836	3,922	4,017	4,090
Australia	1,014	1,153	1,177	1,259	1,307	1,354
New Zealand	597	611	586	578	573	551
USSR	483	485	465 ·	487	474	481
China	214	203	198	205	231	247
Argentina	214	198	201	198	207	220
Uruguay	119	104	126	130	130	126
South Africa	134	132	123	115	119	126
United States	53	51	46	46	46	49
Wool exports from five main						
exporting countries 2/	1,613	1,681	1,731	1,882	1,799	
Australia	784	876	977	1,096	1,079	
New Zealand	570	591	530	571	521	
Argentina	120	96	111	99	101	
South Africa	82	80	60	50	47	
Uruguay	57	38	54	66	50	
United States	1	1	1	1	1	•

^{--- =} Not available

^{1/} World total. 2/ Five-country total.

share more than doubled since 1966, while the East Asian share expanded nearly ninefold. Wool imports in the Soviet Union are destined exclusively for domestic textile consumption, while a large portion of East Asian imports are re-exported as textiles. Wool imports have an uncertain future in both markets as the Soviet Union has the potential to become more self-sufficient, and East Asian importers are rapidly increasing their manmade fiber production capacity.

World raw wool exports primarily originate in southern hemisphere countries, destined for the industrialized countries of the northern hemisphere. Five countries—Australia, New Zealand, Argentina, South Africa, and Uruguay—account for 96-98 percent of world raw wool exports. Market shares have changed over the past 5 years. Australia's share of the five-country total increased from 54 percent in 1983-84 to almost 66 percent in 1987-88. New Zealand's share declined from 29 percent to less than 23 percent.

Table 9--World, top seven countries, and the United States: Wool production and wool trade, greasy basis, 1983-88

Item	1983/84	1984/85	1985/86	1986/87	1987/88	1988/89
		Mi	llion pounds,	greasy		
Wool production, total 1/	6,510	6,695	6,698	6,832	6,969	7,121
Australia	1,605	1,795	1,830	1,955	2,015	2,088
USSR	1,069	1,076	1,032	1,085	1,052	1,067
New Zealand	802	822	789	772	763	739
China	428	403	392	408	461	494
Argentina	357	331	335	. 331	346	368
Uruguay	181	157	192	198	196	192
South Africa	238	229	216	198	203	216
United States	104	97	90	86	86	90
Wool exports from five main						
exporting countries 2/	2,311	2,403	2,489	2,694	2,584	
Australia	1,244	1,389	1,540	1,724	1,696	•
New Zealand	680	700	620	662	607	
Argentina	166	132	153	132	133	
South Africa	136	129	99	82	77	
Uruguay	85	54	77	94	72	
United States	1	1 .	1	1	1	
Wool imports into the						
principal importing countries 3/	2,414	2,640	2,747	2,971	2,832	
Japan	406	404	390	451	385	
China	123	250	336	336	413	
United Kingdom	257	282	261	306	280	
USSR	197	241	254	295	282	
Italy	233	265	241	269	252	
France	282	291	290	261	253	
West Germany	165	170	161	176	167	
Belgium-Luxembourg	103	122	128	141	147	
Taiwan	79	89	110	114	78	
United States	116	94	122	128	117	
South Korea	61	69	84	99	84	
Yugoslavia	40	46	46	36	27	

^{--- =} Not available

^{1/} World total. 2/ Five-country total. 3/ Total of 32 countries.

World wool prices are a major determinant of U.S. prices (table 11). Australia, New Zealand, and South Africa influence world prices through marketing boards. The Australian reserve price system is designed to keep Australian auction prices stable and reflective of world supply and demand. The Australian Wool Corporation (AWC) buys all wool offered at auction when bids do not reach minimum reserve prices, which are set annually. The AWC sells wool when demand and auction prices improve. South Africa and New Zealand have similar systems, and their reserve prices tend to follow those set by the AWC.

Even though Australian wool is more expensive than U.S. wool, much is imported because of its quality. It is better graded and sorted than U.S. wool. Shorter fibers are removed, it has less belly fiber, and it has fewer black fibers which are undesirable

Table 10--World raw wool imports and import market shares, 1966-88

	World	United	e e e e e e e e e e e e e e e e e e e		2	East Asian
Year	imports	States	EC-12 1/	Japan	USSR	textile exporters 2/
-	Billion	<u> </u>	· · · · · · · · · · · · · · · · · · ·	······································	· · · · · · · · · · · · · · · · · · ·	
]	lbs., greas	<u>sy</u>		Percent		
1966	3.23	11.7	52.4	19.6	4.2	
1971	3.01	5.3	49.6	22.6		0.2
1976	2.91	206	50.5	20.5	8.3	3.3
1981	2.57	3.7	43.0	14.4	10.8	9.3
1984	2.41	4.8	47.1	16.8	8.2	5.0
1985	2.70	3.5	46.0	15.1	8.9	6.9
1986	2.81	4.3	42.8	13.9	9.0	8.6
1987	3.04	4.2	41.9	14.8	9.7	8.5
1988	2.91	4.0	41.4	13.2	9.7	9.3

^{--- =} Not available.

Table 11--U.S. and Australian wool prices, 1983-88 1/

Item	1983	1984	1985	1986	1987	1988
		<u>U.S.</u>	dollars per	pound, cl	<u>ean</u>	
United States 1/	2.12	2.29	1.92	1.91	2.65	4.38
Australia 2/	2.74	2.78	2.59	2.48	3.67	5.84
Duty	.10	.10	.10	.10	.10	.10
	•					

^{1/} Mill-delivered graded territory 64's. 2/ Australian 64's, type 62; loaded on trucks in South Carolina, includes duty.

^{1/} Includes the United Kingdom, Ireland, France, Portugal, Spain, West Germany, Denmark, Greece, Belgium, Luxembourg, the Netherlands, and Italy. 2/ Malaysia, South Korea, Taiwan, and China.

to textile mills. Fewer such undesirable fibers reduce the processing costs in U.S. mills.

Average quality of U.S. wool is also lower than dutiable imported wool because of breeding. Most U.S. sheep are crossbreeds, which produce a coarser wool than sheep types such as merino. The U.S. industry emphasizes high lamb output per breeding ewe, and the crossbred carcass has a higher volume of the desirable lamb cuts than other types.

Prices and Producer Returns

During the 1950's and 1960's, producer prices for shorn wool generally averaged between 40 and 50 cents a pound and were fairly stable (fig. 2 and app. table 7). However, wool prices fluctuated sharply during the 1970's, as did other commodity prices. Prices ranged from 19 to 86 cents a pound. During the 1980's, prices have remained volatile, ranging from \$0.61 to \$1.38. Imported raw wool and wool textiles in the 1970's and 1980's accounted for an increasing share of U.S. wool use, which magnified the impacts of foreign developments on the U.S. market.

Because the United States exports little wool and produces only one-third what U.S. mills use, foreign supply, demand, and prices (reflected through exchange rates), rather than U.S. supplies, are major determinants of U.S. prices. Also, changes in U.S. raw wool stocks provide only a partial indication of the relative tightness of the U.S. market and thus prices. Instead of U.S. stocks rising or falling significantly in times of surplus or shortage, raw wool imports tend to change, and this lessens the U.S. stocks change. End-of-year stocks between 1986 and 1988 were an ample 45 to 56 million pounds—about 4 months' mill use—yet prices set successive records of 92 to 138 cents a pound. In 1987 and 1988, foreign wool production was fairly stable, but very strong demand reduced world stocks and pulled up prices.

Costs and Returns

The price of meat--not wool--is the major factor determining the average U.S. sheep producer's income. Average cash receipts per ewe were \$58 in 1984 but rose to a high of \$73 in 1987 (table 12). Wool market receipts and Government payments to wool producers to support their incomes (made on the basis of each producer's sales value of shorn wool and hundredweight of live unshorn lambs marketed) accounted for around one-third or less of gross receipts. Because of relatively high sheep prices in 1984-1987, revenue from meat and wool sales was sufficient to cover cash expenses.

Total cash expenses per ewe ranged from about \$39 to \$45 between 1984 and 1987. Inflationary pressures in the economy affected most input costs. Three items constituted nearly two-thirds of total cash expenses during 1985-87: interest, hired labor, and feed. Feed was the largest expense, varying from about 35 percent in 1984 and 1985 to 28 percent in 1987. Interest expense

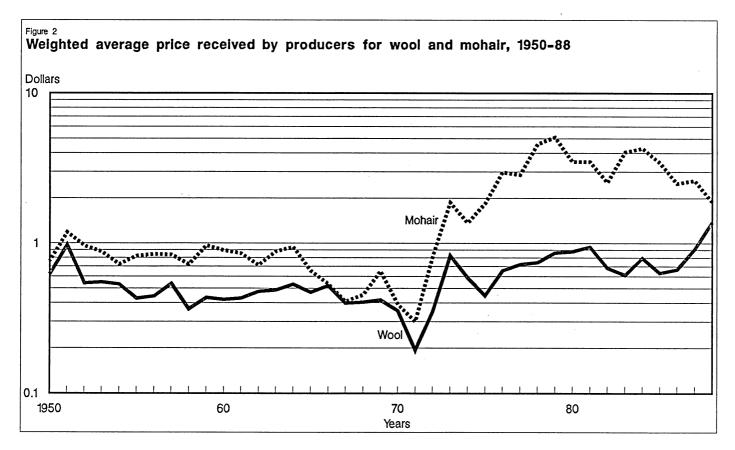


Table 12--U.S. sheep production receipts and costs, average per ewe, 1984-87

Item	1984	1985	1986	1987		
	<u>Dollars</u>					
Cash receipts:						
Meat	38.15	46.12	45.59	53.16		
Wool	8.81	6.84	7.35	7.62		
Shorn wool payment	9.47	10.99	11.78	10.48		
Unshorn lamb payment	1.81	2.21	2.40	1.79		
Total	58.24	66.16	67.12	73.05		
	<u>Percent</u>					
Wool share	34.50	30.29	32.08	27.23		
	<u>Dollars</u>					
Cash expenses:						
Fixed	11.43	9.87	14.84	16.07		
Variable	29.47	29.40	28.43	28.59		
Total	40.90	39.27	43.27	44.66		
Receipts less						
cash expenses	17.34	26.89	23.85	28.39		
Net receipts for sales						
of meat and wool	6.06	13.69	9.67	16.12		
Wool support payments	11.28	13.20	14.18	12.27		

ranged from 12 percent in 1985 to 20 percent in 1987. Hired labor expenses averaged about 16 percent each year.

With receipts rising faster than costs, average net returns after paying cash expenses rose from \$17 to \$28 per ewe between 1984 and 1987. However, without a Government price-support program, sheep producers' average receipts would have ranged from \$6 in 1984 to \$16 per ewe in 1987. Thus, wool support payments remain very important to sheep producers, representing about 50 percent of net cash receipts.

Structure of the Mohair Industry

Mohair is the fleece of the Angora goat. About 80 percent of the Angora goats in the United States are raised in Texas, mainly in the Edwards Plateau region in the southwestern part of the State. Texas is especially suited for mohair production, because it has the native shrubbery and plants and a warm, dry climate which Angora goats favor. New Mexico with 7.4 percent and Arizona with 5.5 percent were a distant second and third in Angora goat populations.

Mohair Production

The number of Angora goats clipped in Texas exceeded 4 million during World War II, but dropped sharply to a low of 2.1 million in the early 1950's (app. table 2). Economic growth spurred total fiber use during the late 1950's and 1960's and mohair use benefited, pushing the number of goats clipped to a peak of 4.6 million in 1965. Rapid adoption of manmade fibers caused steady declines until the late 1970's. The number clipped about stabilized between 1977 and 1983. High mohair prices in the mid-1980's encouraged goat numbers to increase (table 13). On January 1, 1989, the total U.S. Angora goat inventory was 1.82 million head, of which 82 percent were in Texas.

The 1982 Census of Agriculture provided data on the average size of a goat-producing operation. There were 3,247 farms with a total of 1.2 million Angora goats, or 382 head per farm. Texas had 75 percent of the farms with an average of 434 goats per farm.

The trend in mohair production has reflected the trend in the number of goats clipped, dropping sharply since 1965. However, the mohair yield per goat clipped has increased since World War II. Goats are clipped once or twice a year, and the average weight of fleece clipped has grown from 4.9 pounds per goat during the 1940's to a record 8.1 pounds in 1987.

Domestic Mohair Use

Domestic mill use of mohair varies depending on available supplies, mohair prices, and fashion. In recent years, annual use has been between 100,000 and 200,000 pounds, clean, which is only 1-2 percent of U.S. mohair production. Exports are the

major market for U.S. mohair (app. table 4). Domestic use of imported mohair is minor, usually less than 10 percent of total domestic use.

Mohair is virtually insignificant in relation to the total U.S. fiber market. In 1988, U.S. per capita mill consumption of all fibers was 52 pounds. Per capita consumption of U.S. mohair has been only 1 part in 100,000 (0.001 percent). Mohair is a specialty fiber and its price, which may be two or three times greater than wool, cotton, and polyester, limits wide acceptance.

Mohair is generally blended with other fibers when producing a textile product. Rarely used alone because of its brittleness, it is most often blended with wool and, to a lesser extent, manmade fibers, such as acrylic. Because manmade fibers and high-quality lustrous wools can substitute for mohair, the relative prices of mohair and these other fibers can affect mohair demand. The properties that make mohair desirable in blends are its luster, resilience, wrinkle resistance, durability, and feel. The finer grades (thin diameters) are used in blends that contain a high percentage of mohair, in summerweight apparel, and in sweaters. The coarser grades are used in coats and suits.

Table 13--The U.S. mohair market, 1984-88

Item	1984	1985	1986	1987	1988
					······································
Goats clipped (mil.)	1.45	1.73	2.00	2.00	2.32
Yield (lbs./head, greasy)	7.72	7.70	8.00	8.10	7.50
		<u>Mi</u>	llion pound	s, clean 3/	
Beginning stocks (Jan. 1)	1.25	1.02	1.30	1.54	1.78
Production	9.25	10.99	13.51	13.99	13.17
Imports	0	.02	.01	0	.06
Supply 1/	9.47	11.00	16.26	15.89	15.98
Domestic use 2/	.70	. 70	.10	.10	. 20
Exports	7.75	8.99	14.62	14.01	14.38
Total use	8.45	9.69	14.72	14.11	14.58
Carryover stocks	1.02	1.30	1.54	1.78	1.40
		<u>Do</u>	llars per p	ound, greas	Y
Average producer price	4.30	3.45	2.51	2.63	1.89
Support price	5.17	4.43	4.93	4.95	4.69

^{1/} Includes unaccounted. 2/ Estimated actual mill use provided by industry sources; not computed as a residual as in appendix table 4. 3/ Clean basis is 76 percent of greasy basis. Totals may not add due to rounding.

The World Mohair Market

The major mohair-producing countries are South Africa, the United States, and Turkey, with smaller quantities produced in Argentina, Lesotho, Australia, and New Zealand (table 14).

South African production accounts for about 50 percent of world production. South Africa and the United States produce a premium mohair and both have the world's highest yields. South African production is marketed through the South African Mohair Board. Turkey, with about a quarter of world production, saw mohair production rise in the late 1970's and then fall in the 1980's. Turkish yields are about half of U.S. yields as a result of crossbreeding and only one shearing per year. The Turkish government operates cooperatives that purchase mohair from the producer, which allows the government to provide a minimum price floor.

The major producers--South Africa, the United States, and Turkey--are also the major exporters of raw mohair. Although there has been an increase in exports of processed mohair, such as top (a continuous, untwisted strand of scoured mohair fibers from which shorter fibers have been removed) and yarn, most of the world's production is exported as raw fiber.

The United States accounts for about 35 percent of the exports of the major traders. U.S. exports in the late 1980's soared to record levels because of reduced production in South Africa and a drop in its exports.

Virtually all U.S. mohair exports are to Europe, with much going to the United Kingdom, the world's major importer of raw mohair. The main processing center is in Bradford, England, where raw mohair is turned into top and yarn, of which a sizable portion is

Table 14--World mohair production, 1984-88

Country	1984	1985	1986	1987	1988			
	Million pounds, greasy							
United States 1/	11.2	13.3	17.8	18.4 26.2	17.3 27.0			
South Africa Turkey	17.1 8.0	19.2 7.7	22.3 7.7	7.7	6.0			
Argentina Australia	2.7 1.1	2.5 1.2	2.7 1.3	2.6 2.1	2.5 1.8			
Lesotho	1.0	1.0	1.0	1.3 .4	1.0			
New Zealand	.1	.2						
Seven-country total	41.2	47.4	55.0	57.9	55.4			

^{1/} Estimates for 1984-87 included Texas production and an estimate for other States using Agricultural Stabilization and Conservation Service (ASCS) payment data.

re-exported. South Africa is the major U.S. competitor in the U.K. market.

Growth in U.S. mohair output will depend on the export market which is in developed countries. With continued economic growth, U.S. exports could increase in the 1990's. However, mohair's volatile price will tend to keep it a specialty fiber for only high-priced, better quality applications.

Prices

Average market prices of mohair rose from a low of 30 cents per pound in 1971 to a high of \$5.10 in 1979 (app. table 7). With 90 percent of U.S. mohair production exported, swings in foreign production and demand cause a continued pattern of instability. A growing preference for mohair in Europe and Japan in the 1970's accounted for the rising prices and generally increasing world use. The growing demand, in turn, reduced demand for substitute fibers. Thus, prices in the mohair market were more independent of prices in other fiber markets.

Since 1983, mohair prices have declined substantially. During 1988, producer prices averaged only \$1.89 a pound, a 28-percent decline from the previous season. Despite strong exports and declining carryover stocks, the average price dropped \$2.80 a pound below the Government price-support level, the basis for Government price-support payments made to mohair producers. Changes in fashion and a decline in the popularity of hand-knitting partially account for the drop in mohair prices.

History of the Wool and Mohair Programs

Today's wool and mohair price-support programs are the consequence of several laws passed between 1938 and 1985. Most significant was the National Wool Act of 1954, which created the wool and mohair program provisions that are essentially in effect today.

Early Legislation

Wool and mohair were not covered by early farm legislation. The Agricultural Adjustment Act of 1933 did not include them among the "basic" commodities. It was not until the Agricultural Adjustment Act of 1938 that price-support loan programs for wool and mohair were authorized. Programs were then implemented but were not mandatory, as were those for wheat, corn, and cotton.

Price support became mandatory for wool as a result of a law passed in 1947, and such support was continued in the Agricultural Act of 1948. The Agricultural Act of 1949 added mohair to the list of commodities requiring mandatory price support and set the support level for wool and mohair at between 60 and 90 percent of parity. Parity prices were established to provide a specific level of purchasing power, and they were changed according to a formula that considered changes in farm

and nonfarm prices over the most recent 10 years. The 1949 Act also required that wool be supported at a price that would encourage annual production of 360 million pounds of shorn wool, greasy basis. Although production exceeded that level during World War II, it dropped sharply afterward, falling to 217 million pounds in 1950. Thus, the legislated production goal required support to be set at the maximum 90 percent of parity. But, even at that level, production fell short of the goal.

The 1954 Act and Support Payments

The National Wool Act of 1954 (Title VII of the Agricultural Act of 1954) established a new price-support program for wool and mohair. The rationale stated in the act was: "wool is an essential and strategic commodity which is not produced in quantities and grades in the United States to meet the domestic needs and that the desired domestic production of wool is impaired by the depressing effects of wide fluctuations in the price of wool in the world markets." The significant feature of the program for producers was that direct payments were authorized as a method of supporting incomes and, since 1955, it has been the only method used. Earlier, support was accomplished using only Government loans and purchases.

Under the new act, shorn wool was to be supported at between 60 and 110 percent of the parity price, if payments were used. Support was to be established at a level between 60 and 90 percent of parity only if loans and purchases were to be used. The support price was to be set to encourage annual production of 300 million pounds of shorn wool. Pulled wool and mohair were to be supported at roughly comparable levels. The Secretary of Agriculture had discretion to set the support price for shorn wool, "after consultation with producer representatives, and after taking into consideration prices paid and other cost conditions affecting sheep production."

The support price was set at 62 cents a pound for shorn wool for 1955, about 19 cents above the average market price received by producers (table 15). Prior to 1955, market prices were near or even above the support price. However, maintaining this level of support with loans and purchases had built Government-owned woolstocks to over 50 percent of a year's production by the time the 1954 Act was implemented. The change to supporting prices with direct payments, rather than loans and purchases, allowed market prices to fall below the support price. The support price remained at 62 cents a pound through 1965, well above the market price during the period. The support price and the direct payment were forerunners of the target price and deficiency payment concepts implemented for grains and cotton in the 1970's.

The method of computing wool and mohair payments, established in the 1954 Act and used today, differs from that used for other major crops where producers receive a fixed payment per unit of production. The wool and mohair payment per unit of production increases as the value per unit of the producer's wool and mohair increases. This payment to wool and mohair producers is supposed

to encourage the production of higher quality (higher value) fiber and improve marketing. The payment rate is based on the percentage needed to bring the national average market price received by producers up to the support price.

For example, the 1988 support price for shorn wool was 29 percent above the average market price. So, each producer received a payment equal to 0.29 times the producer's dollar return from the sale of wool. Thus, the greater the price a producer receives for wool, the greater is the per pound support payment.

Changes in the Support Price

The major legislative changes in the wool and mohair program since 1955 have centered on the method used to compute the support price on which the support payment is based. From 1955 through 1965, the support price was set by the Secretary of Agriculture at 62 cents a pound for shorn wool (table 15).

The Food and Agriculture Act of 1965 introduced a formula for determining the support price. The formula adjusted the 62-cent price by the percentage change in the index of prices paid by all farmers for production inputs during the 3 most recent years, compared with that index during 3 base years, 1958, 1959, and 1960. There was no adjustment in the formula for productivity changes (changes in output per sheep or goat). The use of the formula resulted in a slow rise in the support price during the late 1960's and, by 1972, it was 72 cents a pound.

With the gap widening each year between the growing support price and the lower market price, the Agricultural Act of 1970 abandoned the formula and fixed the support price at 72 cents a pound for shorn wool and 80.2 cents for mohair. The passage of the Agriculture and Consumer Protection Act of 1973 continued these fixed prices through 1976. The Food and Agriculture Act of 1977 returned to the formula, setting the support price for 1977-81 at 85 percent of the amount calculated by the formula. The Agriculture and Food Act of 1981 revised this computation, basing the support price on 77.5 percent of the amount indicated by the formula for the years 1982-85. The Food Security Act of 1985 continued this formula calculation through 1990. The 77.5 percent was specified for the years 1986 through 1990. recent legislation, The Omnibus Budget Reconciliation Act of 1987, modified the percentage to 76.4 percent for 1988 and 1989, reflecting an across-the-board reduction in all commodity support prices. For 1990, the percentage reverts to 77.5 as specified under The Food Security Act of 1985.

Today, the wool program is under scrutiny because of its objectives and its rising costs. The objective of the National Wool Act is to "encourage production of wool at prices that will assure a viable domestic industry in the future." Other stated program justifications include its contribution to national security, general economic welfare, balance of trade, efficient use of resources, and better wool quality. One question is

whether the current wool program is needed for a viable domestic industry.

A major concern is the escalation of wool support prices. Since 1983, support prices have more than doubled from the pre-1977 level. In the last decade the support price/wool market price ratio increased, reaching a peak of 2.665 in 1986. The rapid rise of wool prices in 1988 dropped the ratio to 1.29. During the 5 years, 1983-1987, annual Government payments averaged slightly more than \$100 million. The record high farm wool price

Table 15--Wool and mohair: Marketing year prices and Government payments, 1955-89 1/

			Wool		Mohair			
Year	•	Support Average market price received by producers		Government payments	Support price	Average market price received by producers	Government payments	
		Cents per pou	nd, greasy	Mil. dol.	Cents pe	r pound, greasy	Mil. dol.	
1955		62	42.8	57.6	70.0	82.2	NP	
1956	2	62	44.3	51.9	70.0	84.4	NP	
1957		62	53.7	16.1	70.0	83.7	NP	
1958		62	36.4	85.1	70.0	72.3	NP	
	4.,	62	43.3	53.9	70.0	96.4	NP	
1959		02	43.3	, ,,,,,,	70.0	70.4	Mr .	
1960		62	42.0	59.5	70.0	89.7	NP	
1961		62	42.9	56.9	73.0	85.6	NP	
1962		62	47.7	39.2	74.0	71.4	0.8	
1963		62	48.5	27.2	76.0	88.1	NP	
1964		62	53.2	20.3	72.0	94.3	NP	
1965		62	47.1	34.2	72.0	65.5	2.0	
1966		65	52.1	26.2	75.8	53.7	6.5	
1967		66	39.8	57.7	76.4	40.9	11.5	
		67	40.5	54.4	77.4	45.2	10.6	
1968					77.4	65.1	2.0	
1969		69	41.8	50.6	77.4	02.1	2.0	
1970		72	35.5	64.0	80.2	39.1	7.8	
1971		72	19.4	102.3	80.2	30.1	10.0	
1972		72	35.0	68.0	80.2	81.4	NP	
1973		72	82.7	NP	80.2	187.0	NP ·	
1974		72	59.1	14.5	80.2	137.0	NP	
1975		72	44.7	40.9	80.2	185.0	NP	
			65.7	7.0	80.2	298.0	NP	
1976		72 99		28.9	149.8	287.0	NP	
1977			72.0	36.1	164.7	459.0	NP	
1978		108	74.5					
1979		115	86.3	30.8	194.3	510.0	NP	
1980		123	88.1	37.5	290.3	350.0	NP	
1981		135	94.5	47.0	371.8	350.0	1.9	
1982		137	68.4	71.9	397.7	255.0	16.8	
1983		153	61.3	116.9	462.7	405.0	6.3	
1984		165	79.5	92.3	516.9	430.0	10.3	
1985		165	63.3	103.8	443.0	345.0	12.6	
1986		178	66.8	106.9	493.0	251.0	42.7	
				84.5	495.0	263.0	35.3	
1987		181	91.7					
1988		178	138.0	41.4	469.0	189.0	47.1	
1989		177			458.8		•	

NP = No payment because average price exceeded support price.

^{1/} Support prices and Government payments are for marketing years beginning April 1 for 1955-62; the 9 months April through December for 1963; and calendar years beginning in 1964. Market prices are for calendar years 1955-56 and 1964-88; April-May marketing years for 1957-62; and April-December for 1963. Government payment includes deduction for promotion.

of \$1.38 a pound in 1988 caused Government payments to drop to \$41 million that year, the lowest since 1980.

The mohair program has had several periods during which no Government payments were made. However, substantial Government payments were made to mohair producers during the past 3 years (1986-88), averaging \$42 million a year. Mohair market prices were the lowest in more than a decade while the support price averaged \$4.86. The 1989 support level was set at \$4.59.

Another concern is whether to continue the payment for unshorn lambs. The National Wool Act requires the Secretary to establish a support price for pulled wool at a level relative to the shorn wool support price so as to "maintain normal marketing practices for pulled wool." Since 1955, this provision has been implemented through payments made per hundredweight of live unshorn lambs marketed. The Government Accounting Office concluded that such payments are not necessary to maintain normal pulled wool marketing practices. Further, the payments are very costly to administer, and many feedlots prefer shorn lambs, because they can avoid the costs of pulling and marketing the wool from the unshorn pelt. Elimination of the unshorn lamb payment might cause some producers to shear lambs prior to selling to the feedlot, thus collecting a payment for shorn wool in lieu of the unshorn lamb payment. If so, elimination of the payment would have little effect on program costs as rising wool payments would offset declining unshorn lamb payments. unshorn lamb payment rate is determined by taking 80 percent of the difference between the shorn wool support price and the average shorn wool market price multiplied by 5 pounds (the amount of wool pulled from the pelt of an average 100-lb. unshorn The payment rate for 1988 was \$1.60 per cwt of live, unshorn lambs sold. The total unshorn lamb payment is estimated at \$16.8 million, or 18 percent of total wool program payments. In 1987, unshorn lamb payments were 19 percent of total payments, and in 1986, 18 percent.

Payments authorized by the wool act are not subject to a payment limit. The combined payments for wheat, feed grains, cotton, and rice are limited to \$50,000 per person, per year, for all payments except disaster payments, loans, and purchases. If wool and mohair payments are continued, an issue for future legislation is whether the payments should be subject to a limit, such as that for crops.

Starting in 1985, however, a cap was placed, by regulation, on the per-pound net sales proceeds allowable for the purpose of calculating Government wool and mohair payments. The cap is determined and announced annually by USDA's Agricultural Stabilization and Conservation Service. As in the past, payments are determined by multiplying the dollar value of net proceeds from the sale of shorn wool or mohair by the respective announced payment rate. However, since 1985, the maximum allowable net sales proceeds cap has been set at four times the national average price for the commodity. For example, the national average price for shorn wool in 1988 was \$1.38 per pound.

Producers who sold their wool for up to \$5.52 per pound (4 X \$1.38) that year received a Government payment equal to their active net sales proceeds times 0.29 (1988 shorn wool payment rate). However, producers who sold their wool for more than \$5.52 per pound had their payment capped at \$5.52 times 0.29 or the equivalent of \$1.60 per pound.

Effects of Wool and Mohair Programs

The National Wool Act aims to encourage wool production and contribute to economic welfare, efficient resource use, and the balance of trade. How has the wool act affected producers in trying to meet these objectives?

Effects on Producers

Wool production depends on the expected profitability of raising sheep relative to the next best alternative, usually cattle or field crops. Expected sheep profitability depends on expected wool prices, wool support payment rates, lamb and sheep prices, and production costs. Because only 20-30 percent of the production value of a sheep operation comes from wool, a 10-percent increase in wool receipts raises operators' income only 2-3 percent (table 16). Thus, large changes in the expected wool price are required to elicit only modest changes in wool output.

When market prices are below the support price, wool producers expect to receive a price about equal to the support price.

Table 16--U.S. production value of wool, sheep, and lambs and Government payments, 1970-88

		Sheep and lambs	Price support payments		S	hare of total	
Year	Wool			Total	Wool value	Payments	Wool plus payments
		<u>Millic</u>	on dollars			Percent	
1970	57.2	260.4	64.0	381.6	15.0	16.8	31.8
1971	31.4	250.2	102.3	383.9	8.2	26.7	34.9
1972	55.6	271.4	68.0	395.0	14.1	17.2	31.3
1973	120.1	293.7	NP	413.8	29.0	NP	29.0
1974	78.6	272.0	14.5	365.1	21.5	4.0	25.5
1975	53.6	303.3	40.9	397.8	13.5	10.3	23.8
1976	73.1	315.6	7.0	395.7	18.5	17.7	20.2
1977	77.1	320.3	28.9	426.3	18.1	6.8	24.9
1978	76.7	381.6	36.1	494.4	15.5	7.3	22.8
1979	90.5	406.8	30.8	528.1	17.1	5.8	22.9
1980	92.8	402.7	37.5	533.0	17.4	7.0	24.4
1981	103.7	359.1	47.0	509.8	20.3	9.2	29.5
1982	72.8	355.7	71.9	500.4	14.5	14.4	28.9
1983	63.0	356.7	116.9	536.6	11.8	21.7	33.5
1984	75.9	376.5	92.3	544.7	13.9	16.9	30.8
1985	55.7	427.8	103.8	587.3	9.5	17.7	27.2
1986	56.6	443.9	106.9	607.4	9.3	17.6	26.9
1987	77.1	489.1	84.5	650.7	11.8	13.0	24.8
1988 1/	124.6	418.6	41.4	584.6	21.3	7.1	28.4

NP = No payment.

^{1/} Payments are estimated.

Consequently, production with price support would exceed the level under no price-support program. For most commodities, this extra output lowers market prices and benefits consumers. They can buy more at a lower price.

However, it is likely that market prices for wool would be similar with or without the support program. As a result, the producer receives almost the full benefit of the support payments. Total per unit receipts for a producer rise by about the amount of the support payment rate. The wool consumer receives little price benefit because the market price would be about the same with or without the program.

There are two reasons why the program benefits accrue almost entirely to the wool producer. First, and most important, is raw wool imports. U.S. wool prices depend greatly on foreign wool prices, and the extra output caused by the wool program tends to substitute for imported wool, rather than drive down U.S. wool prices. Second, the quantity of wool demanded likely responds more to price changes than does the quantity of U.S. wool produced. This means it takes only a small drop in market price to raise demand enough to absorb the extra production caused by a large support payment.

Producer Benefits and Production Effects

The wool price-support level began a sharp escalation in 1977 and peaked in 1987. However, price-support levels were approximately the same for the 1986 through 1988 seasons. Average levels of market variables during 1986-88 can be used to demonstrate the economic effects of the wool program. The average shorn wool support payment rate was 81 cents a pound, compared with the average market price of 99 cents. World wool prices and the responsiveness of U.S. wool demand to price changes could be expected to have kept average prices near 99 cents a pound in the absence of the program. Thus, the 81-cent average wool payment during 1986-88 raised producer returns by 82 percent. This would likely have boosted wool production by 16 percent. This production change is based on the assumption that a 10-percent rise in per pound producer receipts for wool is associated with a 2-percent rise in wool production. Production averaged 87 million pounds, greasy, during 1986-88. Thus, production under no program would have averaged an estimated 73 million pounds a vear.

Program benefits to producers are the support payment rate, 80 cents per pound, times the 73 million pounds that would be produced without a program, or \$58 million. Additional benefits come from the returns above production costs on the additional 14 million pounds of wool produced in response to the support payment. The production/price relationship used above can be used to derive this benefit, about \$2 million.

Producer benefits total an annual average of \$60 million (\$58 million plus \$2 million, or an average of \$800 per recipient of shorn wool program payments), 3 percent less than the average

Government payments of \$62 million made during 1986-88. The difference--\$2 million--is the resource cost of producing the additional 14 million pounds above what it would have cost to purchase imported wool. This \$2 million is the average social cost (net welfare loss) of the shorn wool program during 1986-88, and it excludes the administrative costs of the program. The \$62 million in payments divided by the additional output of 14 million pounds is \$4.43 a pound, the average cost per pound to the taxpayer to raise wool production during 1986-88.

The wool program has modestly raised production and has boosted producer income, compared with no program. Deflated wool returns—real market price plus the average support payment—declined from the inception of the current wool program through 1976 (table 17 and app. tables 7 and 8). The return to the formula in 1977 for setting the support price level halted the decline. Real market prices continued to drop, but the rising real support payment rate bolstered farm income.

The mohair program has not had as large a cumulative effect on producers as the wool program. Government payments have been far less frequent as the real value of mohair generally has risen since the late 1960's (app. table 9). However, the support level has been above the market price since 1981. Compared with no program, this difference has encouraged production, lowered market prices, raised producer receipts, and increased mohair exports.

Table 17--Nominal and deflated wool prices and payments, 1955-88

	Market price		Average supp	Average support payment 1/		Total	
Year	Nominal	Real 2/	Nominal	Real 2/	Nominal	Real 2/	
			Cents pe	r pound, greasy			
1955	42.8	157.3	20.4	75.0	63.2	232.3	
1960	42.0	135.9	19.9	64.4	61.9	200.3	
1965	47.1	139.4	15.2	45.0	62.3	184.4	
1970	35.5	84.5	36.2	86.2	71.7	170.7	
1975	44.7	75.4	32.6	55.0	77.3	130.4	
1976	65.7	104.1	6.0	9.5	71.7	113.6	
1977	72.0	107.0	26.3	39.1	98.3	146.1	
1978	74.5	103.2	34.7	48.1	109.2	151.3	
1979	86.3	109.8	29.1	37.0	115.4	146.8	
1980	88.1	102.8	35.5	41.4	123.6	144.2	
1981	94.5	100.5	42.8	45.5	137.3	146.0	
1982	68.4	68.4	67.8	67.8	136.2	136.2	
1983	61.3	59.0	113.6	109.3	174.9	168.3	
1984	79.5	73.8	96.6	89.7	176.1	163.5	
1985	63.3	57.1	118.1	106.5	181.4	163.6	
1986	66.8	58.7	126.1	110.7	192.9	169.4	
1987	91.7	77.9	99.8	84.8	191.5	162.7	
1988 3/	138.0	114.0	46.4	38.4	184.4	152.4	

^{1/} Payment per pound produced, not per pound marketed. 2/ Deflated using gross national product deflator, 1982 = 1.0. 3/ Payments are estimated.

Distribution of Producer Benefits

The increase in producer receipts attributed to the wool and mohair programs has varied effects on individual producers. Compared with no program, the rise in income tends to raise the value of land that is especially suited to sheep and goats. This capitalization of the expected program benefits into the value of land increases the wealth of landowners and prevents subsequent owners, who must pay a higher price for the land, from benefiting fully from the program. For part-owners and tenants, the program can lead to higher rents, which transfer program benefits from the renter to the landowner. New entrants into sheep and goat raising also fail to benefit fully; they pay a premium for the ranch which reflects the value of the expected program benefits. In 1982, 59 percent of the 101,373 operations owning sheep and lambs were full-owners, 31 percent were part-owners, and 10 percent were tenants. Of the 28,000 operations owning goats, 69 percent were full-owners, 24 percent were part-owners, and 7 percent were tenants.

Because support payments are based on sales volume, large operations receive greater payments than small operations. Table 18 shows that most price support payments for shorn wool go to a very small number of producers. The average payment per recipient for shorn wool was about \$1,100 in 1986. However the large producers, those receiving 72 percent of the payments, received an average payment of about \$14,800.

Mohair payments also show a pattern similar to shorn wool (table 18). The average U.S. payment per recipient was around \$3,500 in

Table 18--Shorn wool and mohair producers and support payments, 1986

	Paye	ees	Paymen	nt	
Payment	Number	Share	Amount	Share	
	Thousand	Pct.	Mil. dol.	Pct.	_
Shorn wool:			•		
Less than \$100	24.5	33	1.33	2	
\$100-\$999	40.0	54	12.65	15°	
\$1,000-\$2,999	5.7	8	9.59	11	
\$3,000 and					
greater	4.1	5	60.82	72	
Total	74.3	100	84.39	100	
Mohair:					
Less than \$5,000	10.5	87	5.8	14	
\$5,000 and greate	r 1.6	13	36.5	86	
Total	12.1	100	42.3	100	

1986. However, recipients accounting for 86 percent of the payments had an average payment of \$23,000.

Effects on Consumers

The effect of the wool program on wool consumers is likely negligible. Program effects on consumers are measured by the changes in prices paid and quantities consumed that are attributable to the program. The small size of the U.S. wool market in relation to the world market and the substantial volume of U.S. wool imports suggest that U.S. wool prices are more related to world wool prices than to the support prices. The additional U.S. wool production caused by the support price exceeding market price probably has only a small long-term effect on U.S. wool prices and likely causes U.S. wool to replace imported wool in U.S. textile mills. However, consumers benefit to the extent that the higher output causes a short-term drop in U.S. wool prices.

Lamb and mutton consumers benefit from the wool program. The increase in the number of sheep caused by wool program payments raises the supply of lamb and mutton. Because only 10 percent of the lamb supply is imported and less is exported, the greater supply lowers U.S. lamb and mutton prices, providing consumers with more at a lower price than if there were no wool program. From the perspective of meat consumers, the benefit is quite small because lamb and mutton's share of the meat market is so small.

The mohair program has benefited mohair consumers. U.S. production changes affect both U.S. and world mohair prices. Since 1981, the mohair support price has exceeded market price, causing greater mohair production than if there were no price support program. The higher output has lowered U.S. mohair prices, enabling U.S. consumers to buy more at lower prices.

Unlike programs for other commodities, the wool and mohair pricesupport programs do not have the potential to make consumers worse off. Programs that support commodities through nonrecourse loans and production control can cause consumer prices to exceed levels that would prevail under no program. Wool and mohair are supported solely with direct payments, which only have the potential to raise production and lower consumer prices.

The effect on final consumers of any decline in raw wool and mohair prices caused by the program is lessened because textile products are highly processed. A typical wool sport coat selling for \$250 may contain only 4 pounds of raw wool, greasy, with farm value of about \$5. A mohair sweater selling for \$250 may contain only a pound of raw mohair, greasy, having a farm value of \$3. Because they account for so little of final product value, changes in raw fiber prices are undiscernible to the final purchaser for a wide variety of textile items.

While the wool program may be of some benefit to consumers, the tariffs charged on imported raw wool and wool textiles are not.

The tariffs raise the U.S. price of raw wool paid by textile mills and raise the price of manufactured wool textiles. Thus, wool price-support payments are lower than if there were no tariffs, and changes in tariffs affect the size of wool program payments. The tariff on raw wool averages 10 cents a pound, and the tariffs on wool textiles vary by textile item and country of origin. During 1986, the average tariff on woven wool fabrics imported by the United States was 27 percent of the value of the imports (foreign port value, not loaded on ships). This compares with an average tariff of 13 percent for woven fabrics made with manmade fibers and 11 percent for cotton. Thus, wool tariffs raise prices and reduce consumer welfare. However, the tariffs provide a very significant level of protection for the domestic wool industry, reduce Government expenditures on the wool program, and raise revenue that more than offsets wool program expenditures. Tariff revenue on wool textiles was \$417 million in 1987 and \$422 million in 1988.

Effects on Taxpayers

Taxpayers bear the cost of Government expenditures on the wool and mohair program. (Table 15 shows support payments for calendar year production. A more complete accounting of program costs by fiscal year is in app. table 6). The Government expenditures are primarily a transfer of income from taxpayers to wool producers and mohair producers and consumers. As indicated in the section on producer effects, the taxpayer costs slightly exceed the benefits received by wool and mohair producers and consumers.

Support payments account for almost all wool and mohair program costs. Payments per pound of U.S. production have risen in recent years, reaching a record \$1.26 a pound for wool in 1986 (table 19). Nominal and real payments per taxpayer fell from the late 1960's through the 1970's. Despite rising in the early 1980's, inflation-adjusted program payments per taxpayer through 1988 were still well below payments in the late 1960's and early 1970's.

Total wool and mohair program costs to taxpayers were about \$131 million during fiscal 1988. Total net expenditures of the Commodity Credit Corporation for price-support and related activities for all commodities were \$12.5 billion. Thus, the wool and mohair program accounted for about 1 percent of public expenditures on price-support and related programs during 1988.

Table 19--Wool support payments per pound produced and per taxpayer, 1965-88

	Payment per p	ound produced	Payment per	taxpayer 1/
Year	Nominal	Real 2/	Nominal	Real 2/
	Cents per p	ound, greasy	Cents per	person
065	15.0	45.0	45.0	
L965	15.2	45.0	45.9	135.8
L966	12.0	34.3	34.6	98.9
L967	27.3	76.0	74.6	207.8
L968	27.5	72.9	69.1	183.3
.969	27.7	69.6	62.7	157.5
.970	36.2	86.2	77.3	184.1
L9 71	59.4	133.8	121.2	273.0
.972	40.4	86.9	78.1	168.0
.973	NP	NP	NP	NP
.974	10.6	19.6	15.8	29.3
L 97 5	32.6 ·	55.0	43.6	73.5
.976	6.0	9.5	7.3	11.6
.977	26.3	39.1	29.2	43.4
.978	34.7	48.1	35.3	48.9
.979	29.1	37.0	29.3	37.3
.980	35.2	41.1	35.1	41.0
.981	42.4	45.1	43.3	46.1
.982	67.7	67.7	65.2	62.8
.983	113.6	109.3	104.8	100.9
.984	96.7	89.8	81.3	75.5
.985	118.0	106.4	89.9	81.1
.986	126.0	110.6	90.7	79.6
.987	99.8	84.8	70.5	59 . 9
.988	46.4	38.4	34.0	28.1

NP = No payments.

^{1/} The number of taxpayers is assumed to be the number of people in the labor force. 2/ Deflated using gross national product deflator, 1982=1.0.

Additional Readings

- Commonwealth of Australia, <u>Situation and Outlook 1983, Wool.</u> Bur. of Agr. Econ., Canberra. 1983.
- Council for Agricultural Science and Technology. <u>The U.S. Sheep and Goat Industry: Products, Opportunities, and Limitations</u>. Rep. No. 94, CAST, Ames, Iowa. May 1982. 41 pp.
- Gardner, Bruce L. <u>The Governing of Agriculture</u>. Lawrence, Kansas: The Regents Press of Kansas. 1981.
- Glaser, Lewrene K. <u>Provisions of the Food Security Act of 1985</u>. AIB-498. U.S. Dept. of Agr., Econ. Res. Serv., Apr. 1986.
- Gee, C. Kerry and Albert G. Madse. <u>Sheep Production in the 17</u> <u>Western States.</u> Sp. Ser. No. 24, Colorado State University, Agr. Exp. Sta., and U.S. Dept. Agr., Econ. Res. Serv., Apr. 1983.
- Halcrow, Harold G. <u>Agricultural Policy Analysis</u>. New York: McGraw-Hill Book Co., 1984.
- Johnson, James, Richard N. Rizzi, Sara D. Short, and R. Thomas Fulton. Provisions of the Agriculture and Food Act of 1981. Staff Rpt. AGES811228, U.S. Dept. Agr., Econ. Res. Serv., 1982.
- National Wool Growers Association. <u>Factors Limiting the Success</u> of the National Wool Act. Salt Lake City, Utah, Spring 1983.
- Rasmussen, Wayne and Gladys L. Baker. <u>Price-Support and Adjustment Programs From 1933 Through 1978: A Short History</u>. AIB-424, U.S. Dept. Agr., Econ. Res. Serv., Feb. 1979.
- U.S. Department of Agriculture, Agricultural Stabilization and Conservation Service. <u>Mohair: Survey of 1989 Support Program and Related Information.</u> Commodity Fact Sheet. Apr. 1989.
- U.S. Department of Agriculture, Agricultural Stabilization and Conservation Service. <u>Wool: Summary of 1989 Support Program and Related Information.</u> Commodity Fact Sheet, Apr. 1989.
- U.S. Department of Agriculture, Economic Research Service. Cotton and Wool Outlook and Situation. CWS-57, Aug., 1989.
- U.S. Department of Agriculture, Economic Research Service.

 Report on the U.S. Sheep Industry. Report for Congress, Mar.

 1989.
- U.S. General Accounting Office. <u>Congressional Decision Needed on Necessity of Federal Wool Program</u>. GAO/CED-82-86, Aug. 2, 1982.
- Womach, Jasper. <u>Wool and Mohair Price Support Program Background</u> and Policy Issues for the 1990 Farm Bill. 89-438 ENR The Library of Congress, Congressional Research Service, July 1989.

Glossary

Cost of Production--The sum, measured in dollars, of all purchased inputs, allowances for management, and rent that is necessary to produce farm products. Cost of production statistics may be expressed as an average per-animal, per-acre, or per-bushel for all farms in an area or in the country.

European Community (EC) -- An organization established by the Treaty of Rome in 1957 and also known as the European Economic Community and the Common Market. Originally composed of 6 European nations, it has expanded to 12. The EC attempts to unify and integrate member economies by establishing a customs union and common economic policies. Member nations include the original six countries of Belgium, West Germany, France, Italy, Luxembourg, and the Netherlands, as well as Denmark, Greece, Ireland, Portugal, Spain, and the United Kingdom.

General Agreement on Tariff and Trade (GATT) -- An agreement, originally negotiated in Geneva, in 1947 among 23 countries, including the United States, to increase international trade by reducing tariffs and other trade barriers. This multilateral agreement provides a code of conduct for international commerce. GATT also provides a framework for periodic multilateral negotiations on trade liberalization and expansion. The eighth and most recent round of negotiations began in Punta del Este, Uruguay, in 1986. Currently, 105 nations are participating in the talks, including most of the industrialized market economies, most of the less-developed countries, and several centrally planned economies in Eastern Europe.

Grease mohair -- Mohair as it comes from the Angora goat or the kid of an Angora goat before applying any process to remove the natural oils or fats.

Grease wool--Wool as it comes from the sheep or lambs before applying any process to remove the natural oils or fats.

Lamb--A young ovine animal which has not cut the second pair of permanent teeth. The term includes animals referred to in the livestock trade as lambs, yearlings, or yearling lambs.

Mohair--The hair of the Angora goat and also includes the hair of a kid of an Angora goat.

Mohair support payment rate--The percentage required to bring the national average price received by all producers for the sale of mohair up to the support price.

Parity price--A measurement of the purchasing power of a unit (bushel, pound, or hundredweight) of farm product. Parity was originally defined as the price that gives a unit of a commodity the same purchasing power today as it had in the 1910-14 base period. In 1948, the parity price formula was revised to allow parity prices for individual commodities to reflect a more recent

relationship of farm and nonfarm prices by making the base price dependent on the most recent 10-year average price for commodities. Except for wool, mohair, and certain minor tobaccos, parity is not currently used to set price-support levels for any program commodities. However, parity remains part of a permanent legislation.

Shorn mohair--Grease mohair sheared from a live Angora goat or the kid of an Angora goat. Shorn mohair does not include pelts or mohair removed from pelts, scoured, or dyed mohair or yarn, skeins or other terms which identify the mohair as being other than in its natural greasy state.

Shorn wool--Grease wool sheared from live sheep or lambs, including black wool, tags, crutchings, and murrain or other wool removed from dead animals. Shorn wool does not include pelts or wool removed from pelts, scoured, carbonized, or dyed wool or yarn, skeins or other terms which identify the wool as being other than in its natural greasy state.

Tariffs--Taxes imposed on commodity imports by a government. A tariff may be either a fixed charge per unit of product imported (specific tariff) or a fixed percentage of value (ad valorem).

Unshorn lambs -- Lambs which have never been shorn.

Wool price-support payment rate-- The percentage required to bring the national average price received by all producers for the sale of shorn wool up to the support price.

Appendix table 1--Number of sheep and wool yield and production, 1950-88

		Yield	Pro	<u>duction, grea</u>	sy	Pro	oduction, clea	an
Year	Number of sheep shorn	per fleece	Shorn	Pulled 1/	Total	Shorn	Pulled 1/	Total
	<u>Thous.</u> L	bs., greas	<u>y</u>		<u>1,000</u>	pounds		
1950	26,380	8.22	216,944	32,400	249,344	103,482	23,620	127,102
1951	27,347	8.34	228,091	25,900	253,991	108,799	18,881	127,680
1952	28,051	8.32	233,309	33,600	266,909	111,288	24,494	135,782
1953	27,845	8.34	232,258	42,200	274,458	110,787	30,764	141,551
1954	27,692	8.52	235,807	43,500	279,307	112,480	31,712	144,192
1955	28,149	8.57	241,284	41,600	282,884	115,092	30,326	145,418
1956	28,469	8.51	242,177	40,500	282,677	115,518	29,525	145,043
1957	28,415	8.41	239,101	33,600	272,701	114,051	24,494	138,413
1958	29,403	8.29	243,713	30,400	274,113	116,251	22,162	138,413
1959	30,763	8.45	259,939	34,500	294,439	123,991	25,151	149,142
1960	31,081	8.54	265,277	33,600	298,877	126,537	24,494	151,031
1961	30,454	8.51	259,161	34,500	293,661	123,620	25,151	148,771
1962	29, 193	8.45	246,636	29,900	276,536	117,645	21,797	139,442
1963	27,264	8.53	232,446	28,800	261,246	110,877	20,995	131,872
1964	25,455	8.34	212,333	25,100	237,433	101,283	18,298	119,581
1965	23,756	8.48	201,463	23,300	224,763	96,098	16,986	113,084
1966	22,923	8.51	195,053	24,100	219,153	93,040	17,569	110,609
1967	22,056	8.57	188,984	22,400	211,384	90,145	16,330	106,475
1968	20,759	8.55	177,396	20,500	197,896	84,618	14,945	99,563
1969	19,584	8.46	165,749	17,100	182,849	79,062	12,466	91,528
1970	19,163	8.43	161,587	15,200	176,787	77,077	11,081	88,158
1971	19,036	8.41	160,156	12,000	172,156	76,394	8,748	85,142
1972	18,770	8.44	158,506	9,700	168,206	83,691	7,071	90,762
1973	17,425	8.25	143,738	8,000	151,738	75,894	5,832	81,726
1974	15,956	8.23	131,382	5,700	137,082	69,370	4,155	73,525
1975	14,403	8.30	119,535	6,000	125,535	63,114	4,374	67,488
1976	13,536	8.21	111,100	4,850	115,950	58,661	3,536	62,197
1977	13,217	8.12	107,328	2,450	109,778	56,669	1,786	58,455
1978	12,719	8.09	102,942	1,000	103,942	54,353	729	55,082
1979	13,069	8.02	104,867	900	105,767	55,370	656	56,026
1980	13,263	7.95	105,419	1,050	106,469	55,661	765	56,426
1981	13,493	8.14	109,787	1,150	110,937	57,968	838	58,806
1982	13,199	8.04	106,129	1,000	107,129	56,036	729	56,765
1983	12,865	8.00	102,886	1,000	103,886	54,324	729	55,053
1984	12,284	7.77	95,471	1,000	96,471	50,409	729	51,138
1985	11,158	7.88	87,941	1,000	88,941	46,433	729	47,162
1986	10,852	7.82	84,829	1,000	85,829	44,790	729	45,519
1987	10,921	7.75	84,669	1,000	85,669	44,705	729	45,434
1988	11,465	7.78	89,235	1,000	90,235	47,116	729	47,845

^{1/} Pulled wool production not reported after 1981. Data for 1982-88 are estimated. Greasy.

Appendix table 2--Number of Angora goats and mohair yield and production, Texas, 1950-88

	Number of	Yield per	Mohair pr	oduction
'ear	Angora goats clipped	goat clipped	Greasy	Clean
		стррса	dicasy	otean
	Thousand	Lbs., greasy	<u>1,000</u>	pounds
1950	2,350	5.4	12,643	10,114
1951	2,294	5.4	12,280	9,824
1952	2,125	5.5	11,670	9,336
953	2,167	5.6	12,160	9,728
954	2,458	5.7	13,997	11,198
955	2,831	5.8	16,401	13,121
956	2,990	5.9	•	
957	•		17,616	14,093
958	3,062	6.0	18,432	14,746
	3,247	6.2	20,207	16,166
959	3,586	6.6	23,512	18,810
960	3,711	6.4	23,750	19,000
961	3,841	6.7	25,690	20,552
962	4,049	6.5	26,418	21,134
963	4,164	6.8	28,153	22,810
964	4,363	6.6	28,872	23,098
965	4,612	6.8	31,584	25,267
966	4,477	6.4	28,770	23,016
967	3,928	6.7	26,335	21,068
968	3,784	6.7	25,272	20,218
969	3,000	6.7	20,100	
	3,000	0.7	20,100	16,080
970	2,725	6.6	17,985	14,388
971	2,189	6.8	14,885	11,908
972	1,521	6.7	10,190	8,152
973	1,450	6.8	9,930	7,944
974	1,175	7.1	8,400	6,720
975	1,215	7.1	8,600	6,880
976	1,100	7.4	8,100	6,480
977	1,215	6.5	8,000	6,400
978	1,188	6.8	8,100	6,480
979	1,275	7.3	9,300	7,440
			· · · · · · · · · · · · · · · · · · ·	•
980	1,240	7.1	8,800	7,040
981	1,300	7.6	9,900	7,920
982	1,330	7.5	10,000	7,600
983	1,360	7.8	10,600	8,056
984	1,450	7.7	11,200	8,512
985	1,730	7.7	13,300	10,108
986	2,000	8.0	16,000	12,160
987	2,000	8.1	16,200	12,312
988	2,000	7.7	15,400	11,704

Appendix table 3--Imports, use, and ending stocks for wool, 1950-88

			Use		- 11	Stocks-	
Year	Imports	Mill	Exports	Total	Ending stocks 1/	to-use ratio	
		Mi	llion pounds,	lean		Percent	
				7.0011		r Cr CCrrc	
1950	446.8	634.8	6.7	641.5	175.2	27.3	
1951	361.2	484.2	.2	484.4	173.5	35.8	
1952	367.1	466.4	.1	466.4	205.0	44.0	
1953	294.3	494.0	1.4	495.4	226.5	45.7	
1954	206.0	384.1	1.2	385.3	242.7	63.0	
1955	248.8	413.8	.3	414.1	249.5	60.3	
1956	246.9	440.8	.3	441.1	186.1	42.2	
1957	199.2	368.8	2.5	371.3	151.9	40.9	
1958	189.7	331.1	5.2	336.3	125.5	37.3	
1959	292.2	453.3	.1	453.4	151.4	33.4	
1960	228.2	411.0	.3	411.3	132.0	32.1	
1961	247.6	412.1	.3	412.4	131.8	32.0	
1962	269.3	429.1	.1	429.2	118.3	27.6	
1963	277.2	411.7	.2	411.9	113.8	27.6	
1964	212.3	356.7	.1	356.8	103.3	29.0	
1965	271.6	387.0	.6	387.6	118.9	30.7	
1966	277.1	370.2	.1	370.3	117.8	31.8	
1967	187.3	312.5	.1	312.6	104.5	33.4	
1968	249.3	329.7	.5	330.2	117.3		
1969	189.3	312.8	.2	313.0	96.4	35.5 30.8	
		0.2.0	••	313.0	70.4	30.8	
1970	153.1	240.3	.2	240.5	79.3	33.0	
1971	126.6	191.0	6.3	197.3	86.0	43.6	
1972	96.6	218.6	11.2	229.8	71.2	31.0	
1973	60.1	151.3	3.7	155.0	53.3	34.4	
1974	26.9	93.5	4.3	97.8	51.5	52.7	
1975	33.6	110.0	7.7	117.7	47.5	40.4	
1976	57.5	121.7	1.1	122.8	41.6	33.9	
1977	53.0	108.0	.4	108.4	42.0	38.7	
1978	50.4	115.3	.4	115.7	48.5	41.9	
1979	42.3	117.0	.3	117.3	46.8	39.9	
1980	56.5	123.4	.3	123.7	45.9	37.1	
1981	74.3	138.6	.3	138.9	49.8	35.9	
1982	61.4	115.7	.3 1.4	117.1	58.4		
1983	78.1	140.6	1.0	141.6	58.9	49.9	
1984	94.2	142.1	.5	141.6		41.6	
1985	79.5	116.6			51.6	36.2	
1986	97.0	136.7	1.4	118.0	50.6	42.9	
1987	105.1	142.8	.8	137.5	46.8	34.0	
1988	96.7	132.7	1.0	143.8	45.3	31.5	
1700	70.1	134.1	1.2	133.9	55.9	41.7	

^{1/} December 31, except for the following: 1950, stocks are as of April 1; 1951, December 29, 1951; 1952, December 27, 1952; and 1953-56, April 1, 1954-57.

Appendix table 4--Use and ending stocks for mohair, 1950-88

					Stocks-
				Ending	to-use
Year	Domestic use 1/	Exports	Total use	stocks	ratio
		<u>1,000 pound</u>	s, clean		Percent
				7 000	10.0
1950	16,252	90	16,342	3,080	18.8
1951	10,876	33	10,909	4,225	38.7
1952	10,778	24	10,802	4,192	38.8
1953	9,385	883	10,268	5,150	50.2
1954	7,116	2,536	9,652	6 , 784	70.2
1955	6,807	6,053	12,860	7,058	54.9
1956	4,368	11,835	16,203	4,951	30.6
1957	4,004	9,992	13,996	5,701	40.7
1958	3,851	13,210	17,061	4,806	28.2
1959	2,963	18,561	21,524	2,098	9.7
1960	3,512	13,511	17,023	4,104	24.1
1961	4,962	13,523	18,485	6,171	33.4
1962	8,017	12,540	20,557	6,789	33.0
1963	11,236	14,200	25,436	4,167	16.4
	17,006	2,657	19,663	7,663	39.0
1964		7,690	24,065	8,869	36.9
1965	16,375	9,953	16,866	15,029	89.1
1966	6,913		20,740	15,357	74.0
1967	10,642	10,098	23,156	12,430	53.7
1968	8,151	15,005		10,506	58.3
1969	10,877	7,129	18,006	10,300	
1970	3,151	10,571	13,722	11,174	81.4
1971	283	12,199	12,482	10,600	84.9
1972	-6,587	18,846	12,259	6,493	53.0
1973	2,735	9,324	12,059	2,378	19.7
1974	-2,241	7,421	5,180	3,909	75.5
1975	1,088	8,828	9,916	892	9.0
1976	-1,372	7,161	5,789	1,620	20.3
1977	743	6,190	6,933	1,147	16.5
1978	171	6,557	6,728	905	12.8
1979	181	6,452	6,633	1,719	24.1
1980	864	6,221	7,085	1,719	24.8
1981	1,465	7,124	8,589	1,776	22.4
1982	-121	7,743	7,622	2,178	26.1
	-21	9,654	9,633	1,250	12.1
1983	1,735	7,750	9,485	1,020	12.1
1984			10,726	1,304	13.5
1985	1,735	8,991	13,286	1,541	10.5
1986	-1,336	14,622	13,760	1,778	12.6
1987	-252	14,012		1,404	9.6
1988	- 775	14,378	13,603	1,404	7.0

^{1/} Computed as beginning stocks, production, and imports less exports and ending stocks. Negative indicates errors in data or unaccounted-for supplies.

Appendix table 5--Raw wool and wool textile imports, 1950-88

Year	Raw wool	, clean basis	*	D 1 1
leal	Duty-free	Dutiable	Total	Raw wool equivalent of imported textile
1950	216 7	250 1	1.00	62.0
	216.7	250.1	466.8	63.8
1951	89.2	272.0	361.2	56.4
L952	118.6	248.5	367.1	58.0
L953	128.6	165.7	294.3	62.0
L954	102.1	103.9	206.0	61.1
L955	136.0	112.8	248.8	81.4
1956	143.1	103.8	246.9	81.1
L957	121.0	78.2	119.2	85.2
L958	122.6	67.1	189.7	90.2
L959	191.6	100.5	292.2	126.9
L960	153.9	74.3	228.2	132.1
L961	157.3	90.3	247.6	127.5
1962	143.5	125.8	269.3	145.6
1963	168.0	109.2	277.2	152.5
L964	113.9	98.4	212.3	141.1
1965	108.9	162.6	271.6	156.7
1966	114.6	162.5	277.1	144.3
L967	78.2	109.1	187.3	123.4
1968	119.6	129.7	249.3	146.0
1969	95.7	93.5	189.2	129.7
1970	73.3	79.8	153.1	116.6
1971	83.9	42.7	126.6	89.7
1972	71.8	24.8	96.6	
1973	40.5	19.6	60.1	95.4
L974		11.8		90.0
1974	15.1	16.6	26.9	74.2
	17.0		33.6	68.4
1976	19.1	38.4	57.5	98.6
L977	18.8	34.2	53.0	116.6
1978	23.4	27.0	50.4	129.3
L979	22.0	20.3	42.3	109.5
L980	26.0	30.5	56.5	103.3
1981	26.2	48.1	74.3	113.6
L982	21.4	40.0	61.4	112.2
1983	28.7	49.4	78.1	149.8
L984	30.9	63.3	94.2	210.2
1985	29.3	50.2	79.5	264.8
L986	30.9	66.1	97.0	275.6
L987	31.0	74.1	105.1	276.1
L988	24.4	72.3	96.7	242.4

Appendix table 6--Farm-related program costs for wool and mohair

	S	upport payment	s	
Fiscal year	Shorn wool	Unshorn lambs	Mohair	Net price support and related expenditures 1/
		Millions	dollars	
1961	45.4	8.5	NP	60.9
1962	49.9	9.6	NP	65.3
1963	47.8	9.1	NP	63.2
1964	55.0	11.5	. 8	73.2
1965	16.6	3.6	NP	22.6
1966	28.1	6.1	2.0	38.2
1967	21.1	5.1	6.4	35.1
1968	48.0	9.9	11.5	72.5
1969	44.8	9.6	10.7	67.9
1970	41.6	9.1	1.9	56.3
1971	52.0	12.0	7.9	75.4
1972	85.6	17.2	10.0	116.6
1973	56.2	11.8	NP	74.0
1974	.1	NP	NP	7.8
1975	12.2	2.5	NP	18.9
1976	35.7	5.9	NP	45.5
1977	5.6	1.2	NP	10.4
1978	24.4	4.4	NP	33.0
1979	30.7	5.4	NP	39.4
1980	26.5	4.5	NP	34.5
1981	32.1	5.5	NP	42.1
1982	40.7	6.3	1.8	53.9
1983	59.1	12.4	16.8	93.6
1984	99.4	17.4	6.4	132.0
1985	76.7	15.6	10.3	109.4
1986	85.0	18.9	12.6	122.7
1987	83.1	19.3	42.9	152.1
1988 3/	74.6	16.8	36.6	130.6

 $\overline{NP} = No payments.$

^{1/} Payments for shorn wool, unshorn lambs, and mohair plus administrative and interest expenses. 2/ Includes July-September to allow for shift from July-June to Oct.-Sep. fiscal year. 3/ Estimated.

Appendix table 7--Wool and mohair: Prices and Government payments 1/

		Wool	•	Mohair			
'ear	Support price	Average market price received by producers	Average direct payment	Support price	Average market price received by producers	Average direct payment	
			Cents per	pound, greas	У		
1950	45.2	62.1	NP	49.1	76.0	NP	
1951	50.7	97.1	NP .	53.4	118.0	NP	
1952	54.2	54.1	NP	57.2	96.3	NP	
1953	53.1	54.9	NP	60.7	87.7	NP	
1954	53.2	53.2	. NP	64.3	72.4	NP	
1955	62.0	42.8	20.4	70.0	82.2	NP:	
1956	62.0	53.7	18.4	70.0	84.4	NP	
1957	62.0	53.7	5.9	70.0	83.7	NP	
1958	62.0	36.4	31.0	70.0	72.3	NP	
1959	62.0	43.3	18.3	70.0	96.4	NP	
1960	62.0	42.0	19.9	70.0	89.7	NP	
1961	62.0	42.9	19.4	73.0	85.6	NP	
1962	62.0	47.7	14.2	74.0	71.4	3.0	
1963	62.0	48.5	10.4	76.0	88.1	NP	
1964	62.0	53.2	8.5	72.0	94.3	NP .	
1965	62.0	47.1	15.2	72.0	65.5	6.3	
1966	65.0	52.1	12.0	75.8	53.7	22.6	
1967	66.0	39.8	27.3	76.4	40.9	43.7	
1968	67.0	40.5	27.5	77.4	45.2	41.9	
1969	69.0	41.8	27.7	77.4	65.1	10.0	
1970	72.0	35.5	36.2	80.2	39.1	43.4	
1971	72.0	19.4	59.4	80.2	30.1	67.2	
1972	72.0	35.0	40.4	80.2	81.4	NP	
1973	72.0	82.7	NP	80.2	187.0	NP	
1974	72.0	59.1	10.6	80.2	137.0	NP	
1975	72.0	44.7	32.6	80.2	185.0	NP	
1976	72.0	65.7	6.0	80.2	298.0	NP ·	
1977	99.0	72.0	26.3	149.8	287.0	NP	
1978	108.0	74.5	34.7	164.7	459.0	NP	
1979	115.0	86.3	29.1	194.3	510.0	NP	
1980	123.0	88.1	35.3	290.3	350.0	NP .	
1981	135.0	94.5	42.5	371.8	350.0	18.8	
1982	137.0	68.4	67.5	397.7	255.0	168.0	
1983	153.0	61.3	114.7	462.7	405.0	59.4	
1984	165.0	79.5	96.7	516.9	430.0	92.0	
1985	165.0	63.3	118.0	443.0	345.0	94.7	
1986	178.0	66.8	126.0	493.0	251.0	266.9	
1987	181.0	91.7	99.8	495.0	263.0	217.9	
1988	178.0	138.0	46.4	469.0	189.0	305.8	
1989	177.0			458.8	*		

^{--- =} Not available. NP = No payment.

^{1/} Support prices are average loan rates 1950-54. Support was carried out through loans or purchases, rather than direct payments. Support prices and Government payments are for marketing years beginning April 1 for 1955-62; the 9 months April through December for 1963; and calendar years beginning in 1964. Market prices are for calendar years for 1955-56 and 1964-83; April-May marketing years for 1957-62; and April-December for 1963. Payment rate is computed as total payments divided by U.S. wool production and Texas mohair production.

Appendix table 8--Value comparisons for wool, 1950-88

	Market value	per sheep shorn	Gross value	of shorn wool 1/
Year	Nominal	Real 2/	Nominal	Real 2/
•	<u>Dol</u>	lars	Million	dollars
1950	5.10	21.34	134.6	563.2
1951	8.10	32.27	221.5	882.4
1952	4.50	17.65	126.3	495.3
1953	4.58	17.68	127.5	492.3
1954	4.53	17.22	125.5	477.2
1955	3.66	13.46	103.0	378.7
1956	3.77	13.42	107.2	381.5
1957	4.50	15.46	127.8	439.2
1958	3.01	10.13	88.6	298.3
1959	3.65	12.01	112.3	369.4
1960	3.58	11.59	111.4	360.5
1961	3.66	11.73	111.4	357.1
1962	4.03	12.63	117.6	368.7
1963	4.12	12.72	112.4	346.9
1964	4.43	13.47	112.9	343.2
1965	4.00	11.83	95.0	281.1
1966	4.41	12.60	101.2	259.1
1967	3.41	9.50	75.2	209.5
1968	3.46	9.18	71.8	190.5
1969	3.55	8.92	69.5	174.6
1970	2.98	7.10	57.2	136.2
1971	1.65	3.72	31.4	70.7
1972	2.96	6.37	55.5	119.4
1973	6.82	13.78	118.8	240.0
1974	4.88	9.04	77.8	144.1
1975	3.71	6.26	53.5	90.2
1976	5.42	8.59	73.3	116.2
1977	5.85	8.69	77.3	114.9
1978	6.03	8.35	76.7	106.2
1979	6.93	8.82	90.5	115.1
1980	7.00	8.17	92.8	108.3
1981	7.68	8.17	103.7	110.3
1982	5.51	5.51	72.8	72.8
1983	4.90	4.72	63.0	60.6
1984	6.18	5.74	75.9	70.5
1985	4.99		55.7	50.2
		4.50		
1986	5.22	4.58	56.6	49.7
1987	7.06	6.00	77.1	65.5
1988	10.87	8.98	124.6	103.0

^{1/} Average market price times production, greasy basis. 2/ Deflated using the gross national product deflator, 1982=1.0.

Appendix table 9--Value comparisons for mohair, 1950-88

	Market valu	e per goat clipped	Gross value of	production 1/
Year	Nominal	Real 2/	Nominal	Real 2/
	<u>Dol</u>	lars	Million	dollars
1950	4.14	17.32	10.1	42.3
1951	6.37	25.38	15.2	60.6
1952	5.38	21.10	11.8	46.3
1953	4.99	19.27	11.2	43.2
1954	4.16	15.82	10.5	39.9
1955	4.81	17.68	13.9	51.1
1956	5.01	17.83	15.4	54.5
1957	5.06	17.39	16.0	55.0
1958	4.54	15.29	15.0	50.5
1959	6.36	20.92	23.3	76.6
1960	5.64	18.25	21.9	70.9
1961	5.62	18.01	22.6	72.4
1962	4.59	14.39	19.4	60.8
1963	5.86	18.09	25.6	79.0
1964	6.14	18.66	28.1	85.4
1965	4.42	13.08	21.3	63.0
1966	3.41	9.74	15.9	45.4
1967	2.70	7.52	11.1	30.9
1968	2.96	7.85	11.8	31.3
1969	4.27	10.73	13.5	33.9
1970	2.52	6.00	7.3	17.4
1971	2.05	4.62	4.5	10.1
1972	5.56	11.96	8.5	, 18.3
1973	12.81	25.88	18.6	37.6
1974	9.79	18.13	11.5	21.3
1975	13.09	22.07	15.9	26.8
1976	21.87	34.66	24.1	38.2
1977	18.90	28.08	23.0	34.2
1978	31.30	43.35	37.2	51.5
1979	37.20	47.33	47.4	60.3
1980	24.84	28.98	30.8	35.9
1981	27.19	28.92	35.4	37.7
1982	19.17	19.17	25.5	25.5
1983	31.57	30.38	42.9	41.3
1984	33.21	30.84	48.2	44.8
1985	26.68	24.06	45.9	41.4
1986	20.08	17.63	40.2	35.3
1987	21,30	18.10	42.6	36.2
1988	14.12	11.67	32.8	27.1

^{1/} Average market price times production, greasy basis. 2/ Deflated using the gross national product deflator, 1982=1.0

Appendix table 10--World sheep population and world production, use, and ending stocks for wool, $1965-88\ 1/$

Year	Sheep population	Production	Production	Consumption	Exports	Ending stocks
	Mil. head	Mil. lbs.,	Mi	l. lbs.,	Mil. lbs.,	Mil. lbs.,
		greasy	<u>c</u>	lean	greasy	clean
1965/66	928	5,731	3,291	3,405	3,200	154
1966/67	942	5,853	3,388	3,248	2,967	106
1967/68	951	5,997	3,470	3,453	3,354	322
1968/69	958	6,175	3,571	3,325	3,423	311
1969/70	962	6,131	3,543	3,308	3,141	249
1970/71	950	6,107	3,532	3,263	3,074	225
1971/72	937	5,972	3,452	3,480	3,304	287
1972/73	912	5,560	3,212	3,201	2,662	165
1973/74	921	5,474	3,157	2,783	2,209	86
1974/75	960	5,769	3,331	2,993	2,633	234
1975/76	943	5,911	3,391	3,341	3,043	558
1976/77	938	5,827	3,325	3,258	2,602	445
1977/78	1,012	5,838	3,276	3,264	2,715	381
1978/79	1,032	5,992	3,375	3,435	2,750	315
1979/80	1,081	6,172	3,472	3,456	2,631	207
1980/81	1,087	6,268	3,525	3,489	2,715	220
1981/82	1,105	6,334	3,563	3,431	2,624	269
1982/83	1,097	6,464	3,649	3,554	2,730	368
1983/84	1,100	6,510	3,702	3,514	2,660	456
1984/85	1,097	6,695	3,847	3,602	2,991	456
1985/86	1,103	6,698	3,836	3,741	3,054	386
1986/87	1,122	6,832	3,922	3,844	3,239	390
1987/88	1,145	6,969	4,017	3,909	3,090	212
1988/89		7,121	4,090			150

^{--- =} Not available.

^{1/} Sheep population during April-June of second year indicated for most countries. Consumption and exports are calendar year for the second year indicated for most countries. Stocks are for the countries that are both major producers and exporters.

Appendix table 11--Wool production and exports for three major foreign exporters, 1965-88

	Australia		New Zealand		Argentina	
Year	Production	Exports	Production	Exports	Production	Exports
			Million pour	ds, greasy		
1965/66	1,663	1,431	695	611	430	324
1966/67	1,762	1,448	709	500	441	242
1967/68	1,770	1,484	728	580	494	272
1968/69	1,949	1,556	732	680	461	249
1969/70	2,035	1,664	723	669	445	212
1970/71	1,964	1,508	736	649	441	178
1971/72	1,940	1,612	710	695	417	163
1972/73	1,620	1,546	681	635	390	179
1973/74	1,545	1,134	628	472	397	80
1974/75	1,750	1,091	648	482	406	138
1975/76	1,662	1,386	688	599	414	185
1976/77	1,550	1,606	668	557	388	179
1977/78	1,493	1,189	686	535	379	218
1978/79	1,552	1,381	708	571	377	172
1979/80	1,563	1,250	787	629	377	177
1980/81	1,545	1,324	840	618	375	222
1981/82	1,581	1,238	800	628	370	177
1982/83	1,548	1,196	818	710	357	144
1983/84	1,605	1,244	802	680	357	166
1984/85	1,795	1,389	822	700	331	132
1985/86	1,830	1,540	789	620	335	153
1986/87	1,955	1,724	772	662	331	132
1987/88	2,015	1,696	763	607	346	133
1988/89	2,088	.,	730		368	
1989/90	2,242					

^{--- =} Not available.

Get these timely reports from USDA's Economic Research Service

These periodicals bring you the latest information on food, the farm, and rural America to help you keep your expertise up-to-date. Get the latest facts, figures, trends, and issues from ERS. To subscribe to these periodicals, call toll free, 1-800-999-6779, or use the order form on the next page.

Agricultural Outlook. Presents USDA's farm income and food price forecasts. Emphasizes the short-term outlook, but also presents long-term analysis of issues ranging from international trade to U.S. land use and availability. Packed with more than 50 pages of charts, tables, and text that provide timely and useful information. 11 issues annually.

Economic Indicators of the Farm Sector. Updates economic trends in U.S. agriculture. Each issue explores a different aspect of income and expenses: national and State financial summaries, production and efficiency statistics, costs of production, and an annual overview of the farm sector. 6 issues annually.

Farmline. Concise, fact-filled articles focus on economic conditions facing farmers, how the agricultural environment is changing, and the causes and consequences of those changes for farm and rural people. Synthesizes farm economic information with charts and statistics. 11 issues annually.

Foreign Agricultural Trade of the United States. Every 2 months brings you quantity and value of U.S. farm exports and imports plus price trends. Subscription also includes monthly update newsletters and two big 300-page supplements containing data for the previous fiscal or calendar year. A must for traders.

Journal of Agricultural Economics Research. Technical research in agricultural economics, including econometric models and statistics on methods employed and results of USDA economic research. 4 issues annually.

National Food Review. Offers the latest developments in food prices, product safety, nutrition programs, consumption patterns, and marketing. 4 issues annually.

Rural Development Perspectives. Crisp, nontechnical articles on the results of the most recent and the most relevant research on rural areas and small towns and what those results mean. 3 issues annually.

Situation and Outlook Reports. These reports provide timely analyses and forecasts of all major agricultural commodities and related topics such as finance, farm inputs, land values, and world and regional developments. Specific titles are listed on the order form on the next page.

Reports. This *free* catalog describes the latest in ERS research reports. It's designed to help you keep up-to-date in all areas related to food, the farm, the rural economy, foreign trade, and the environment. 4 issues annually.

Save by subscribing for up to 3 year	1 year	2 years	3 years						
Agricultural Outlook	\$22	\$43	\$63						
Farmline	\$11	\$21	\$30						
National Food Review	\$10	\$19	\$27						
Economic Indicators of the Farm Sector	\$12	\$23	\$33						
Rural Development Perspectives	\$9	\$17	\$24						
Foreign Agricultural Trade of the United States	\$20	\$39	\$57						
Journal of Agricultural Economics Research	\$7	\$13	\$18						
Reports catalog	FREE								
Situation and Outlook Reports:									
Agricultural Exports (4 per year)	\$10	\$19	\$27						
Agricultural Income and Finance (4 per year)	\$10	\$19	\$27						
Agricultural Resources (5 per year, each devoted to o agricultural land values and markets, and cropland, v	\$10	\$19	\$27						
Aquaculture (2 per year)	\$10	\$19	\$27						
Cotton and Wool (4 per year)	\$10	\$19	\$27						
Dairy (5 per year)	\$10	\$19	\$27						
Feed (4 per year)	\$10	\$19	\$27						
Fruit and Tree Nuts (4 per year)	\$10	\$19	\$27						
Livestock and Poultry (6 per year plus 2 supplements	\$15	\$29	\$42						
Oil Crops (4 per year)	\$10	\$19	\$27						
Rice (3 per year)	\$10	\$19	\$27						
Sugar and Sweetener (4 per year)	\$10	\$19	\$27						
Tobacco (4 per year)	\$10	\$19	\$27						
Vegetables and Specialties (3 per year)	\$10	\$19	\$27						
Wheat (4 per year)	\$10	\$19	\$27						
World Agriculture (3 per year)	\$10	\$19	\$27						
World Agriculture Regionals (5 per year)	\$10	\$19	\$27						
Supplement your subscription to World Agriculture with these annuals:									
For fastest service, cal									
• Use purchase orders, checks drawn on U.S.	Name								
banks, cashier's checks, or international money orders.	Organization								
Make payable to ERS-NASS.	Address								
 Add 25 percent extra for shipments to foreign addresses (including Canada). 	City, State, Zip								
Mail to: ERS-NASS P.O. Box 1608 Rockville, MD 20849-1608									
Bill me. Enclosed is \$ MasterCard VISA Total charges \$									
Credit card number:			Expiration da						

UNITED STATES DEPARTMENT OF AGRICULTURE ECONOMIC RESEARCH SERVICE 1301 NEW YORK AVENUE, NW. WASHINGTON, DC 20005-4788