

The World's Largest Open Access Agricultural & Applied Economics Digital Library

## This document is discoverable and free to researchers across the globe due to the work of AgEcon Search.

Help ensure our sustainability.

Give to AgEcon Search

AgEcon Search
<a href="http://ageconsearch.umn.edu">http://ageconsearch.umn.edu</a>
aesearch@umn.edu

Papers downloaded from **AgEcon Search** may be used for non-commercial purposes and personal study only. No other use, including posting to another Internet site, is permitted without permission from the copyright owner (not AgEcon Search), or as allowed under the provisions of Fair Use, U.S. Copyright Act, Title 17 U.S.C.



A publication of the Agricultural & Applied Economics Association



2nd Quarter 2018 • 33(2)

## Theme Overview: U.S.—China Trade Dispute and Potential Impacts on Agriculture

Mary A. Marchant and H. Holly Wang

JEL Classifications: F1, P2, Q13, Q17, Q18

Keywords: Agriculture, China, Exports, Trade war, U.S.-China trade

The United States and China, the world's largest economic powers, have dueled in an escalating trade dispute since January 2018. This ever-changing story continues to evolve, with additional tariffs announced by the United States as we go to press in late May 2018. Given this recent dispute that has moved agriculture from the back pages to the front pages of media, *Choices* publishes this special issue on "U.S.-China Trade Dispute and Potential Impacts on Agriculture." This trade dispute is important to U.S. agriculture, because China has been the United States' top agricultural export market outside of North America since 2009 with an annual sale of nearly \$20 billion in 2017 (USDA, 2018b). In 2017, top U.S. agricultural exports to China included soybeans, cotton, hides and skins for leather products, fish, dairy, sorghum, wheat, nuts and pork (USDA, 2018a).

Noting the theory of comparative advantage and that China has one-fifth of the world's population—four times that of the United States—but only one-tenth of the world's arable land, China primarily exports labor-intensive manufactured products to the United States (e.g., electronics), and the United States primarily exports land-intensive agricultural commodities to China (e.g., soybeans). While the United States has a large trade deficit with China, it has a trade surplus in agricultural products.

As background to the 2018 trade dispute, the U.S. Trade Representative issued its 2017 Report to Congress on China's WTO Compliance in January 2018. The first tariff action occurred on January 22, when the United States imposed import duties on Chinese solar panels and washing machines. China then announced an anti-dumping and countervailing duty investigation on U.S. sorghum imports on February 4. Next, the United States imposed tariffs on imported steel (25%) and aluminum (10%) products from China on March 23. China responded on April 2 by imposing tariffs on \$3 billion of U.S. products, including a 25% tariff on pork and a 15% tariff on fruits, nuts, wine, and other agricultural products.

For round two, on April 3, Washington released a potential list of 1,333 products subject to a forthcoming 25% tariff on \$46.2 billion on imported Chinese products. Beijing responded immediately on April 4, with a forthcoming 25% tariff on a potential list of 106 products worth \$49.8 billion of U.S. goods, including soybeans, DDGS, beef, cotton, and other agricultural products as wells as automobiles and aircraft (Bown, 2018a, b). On April 5, President Trump asked the U.S. Trade Representative for an additional list of potential Chinese imports worth \$100 billion to be considered for tariffs. On April 17, China announced an import duty of 178.6% on sorghum imports, to be applied the next day. Tension between the two governments mounted and rounds of negotiations were in vain.

On May 20, Treasury Secretary Mnuchin announced the trade war was put on hold as the two governments agreed to work out a solution for the huge deficit. This cooperation was short-lived. As this publication goes to press during the week of June 3, 2018, the White House announced on May 29, 2018 its "Statement on Steps to Protect Domestic Technology and Intellectual Property from China's Discriminatory and Burdensome Trade Practices,"

which proposed 25% tariffs on \$50 billion of goods imported from China containing "industrially significant technology," with specific products to be identified in June 2018 and tariffs applied soon after.

Threats of Chinese tariffs on U.S. agricultural imports shook the U.S. agricultural sector. Attention focused on the potential loss of farm income, with a surge of short articles published in the popular media. To help provide a deeper analysis on the trade policy impact, we organize this China theme issue with five articles: Zheng et al. and Taheripour and Tyner estimate the loss on multiple relevant crops using a partial equilibrium model and a general equilibrium model, respectively. Both studies focus on soybeans, while wheat, pork, and a few other commodities are also considered. Hansen et al., Countryman and Muhammad, and Liu et al. examine sorghum, wine, and cotton, respectively, and point out potential export reductions as a result of such tariffs.

Although the current trade dispute continues to evolve, it is valuable for us to understand the potential negative impact and to be informed of possible consequences. It is our sincere hope that U.S. and Chinese negotiators will reach an agreement, since both countries ultimately lose with a trade war, as seen from the 1930s Smoot–Hawley Tariff.

Finally, this theme issue builds upon two prior *Choices* issues on China: 1) "U.S. Commodity Markets Respond to Changes in China's Ag Policies" (Marchant, 2017) and 2) "China as the Leading U.S. Agricultural Export Market" (Wang, 2015).

## For More Information

- Bown, C.P. 2018a, April 4. "More than Soybeans: Trump's Section 301 Tariffs and China's Response." *Peterson Institute for International Economics*. Available online: <a href="https://piie.com/blogs/trade-investment-policy-watch/more-soybeans-trumps-section-301-tariffs-and-chinas-response">https://piie.com/blogs/trade-investment-policy-watch/more-soybeans-trumps-section-301-tariffs-and-chinas-response</a>
- Bown, C.P. 2018b, April 19. "Is Trump in a Trade War with China? An Up-to-Date Guide." *Peterson Institute for International Economics*. Available online: <a href="https://piie.com/blogs/trade-investment-policy-watch/trump-trade-war-china-date-guide">https://piie.com/blogs/trade-investment-policy-watch/trump-trade-war-china-date-guide</a>
- Marchant, M.A. 2017. "Theme Overview: U.S. Commodity Markets Respond to Changes in China's Ag Policies." Choices 32(2). Available online: <a href="http://www.choicesmagazine.org/choices-magazine/theme-articles/us-commodity-markets-respond-to-changes-in-chinas-ag-policies/theme-overview-us-commodity-markets-respond-to-changes-in-chinas-ag-policies/theme-overview-us-commodity-markets-respond-to-changes-in-chinas-ag-policies/theme-overview-us-commodity-markets-respond-to-changes-in-chinas-ag-policies/theme-overview-us-commodity-markets-respond-to-changes-in-chinas-ag-policies/theme-overview-us-commodity-markets-respond-to-changes-in-chinas-ag-policies/theme-overview-us-commodity-markets-respond-to-changes-in-chinas-ag-policies/theme-overview-us-commodity-markets-respond-to-changes-in-chinas-ag-policies/theme-overview-us-commodity-markets-respond-to-changes-in-chinas-ag-policies/theme-overview-us-commodity-markets-respond-to-changes-in-chinas-ag-policies/theme-overview-us-commodity-markets-respond-to-changes-in-chinas-ag-policies/theme-overview-us-commodity-markets-respond-to-changes-in-chinas-ag-policies/theme-overview-us-commodity-markets-respond-to-changes-in-chinas-ag-policies/theme-overview-us-commodity-markets-respond-to-changes-in-chinas-ag-policies/theme-overview-us-chinas-ag-poli
- Wang, H. 2015. "Theme Overview: China as the Leading U.S. Agricultural Export Market". *Choices* 30(2). Available online: <a href="http://choicesmagazine.org/choices-magazine/theme-articles/2nd-quarter-2015/theme-overview-china-as-the-leading-us-agricultural-export-market">http://choicesmagazine.org/choices-magazine/theme-articles/2nd-quarter-2015/theme-overview-china-as-the-leading-us-agricultural-export-market</a>
- U.S. Department of Agriculture. 2018a. Foreign Agricultural Trade of the United States (FATUS). Washington, DC:
  U.S. Department of Agriculture, Economic Research Service. Available online: <a href="https://www.ers.usda.gov/data-products/foreign-agricultural-trade-of-the-united-states-fatus/">https://www.ers.usda.gov/data-products/foreign-agricultural-trade-of-the-united-states-fatus/</a>
- U.S. Department of Agriculture. 2018b. *Global Agricultural Trade System*. Washington, DC: U.S. Department of Agriculture, Foreign Agricultural Service. Available online: <a href="https://apps.fas.usda.gov/gats/Default.aspx">https://apps.fas.usda.gov/gats/Default.aspx</a>
- U.S. Trade Representative. 2018. 2017 Report to Congress on China's WTO Compliance. Washington, DC: Executive Office of the President of the United States, January. Available online: <a href="https://ustr.gov/sites/default/files/files/Press/Reports/China%202017%20WTO%20Report.pdf">https://ustr.gov/sites/default/files/files/Press/Reports/China%202017%20WTO%20Report.pdf</a>
- White House. 2018, May 29. Statement on Steps to Protect Domestic Technology and Intellectual Property from China's Discriminatory and Burdensome Trade Practices. Washington, DC. Available online:

  <a href="https://www.whitehouse.gov/briefings-statements/statement-steps-protect-domestic-technology-intellectual-property-chinas-discriminatory-burdensome-trade-practices/">https://www.whitehouse.gov/briefings-statements/statement-steps-protect-domestic-technology-intellectual-property-chinas-discriminatory-burdensome-trade-practices/</a>

## **Author Information**

Mary A. Marchant (<u>mary.marchant@vt.edu</u>) is an Agricultural and Applied Economics Professor and the Education Lead, Center for Agricultural Trade, Virginia Tech College of Agriculture and Life Sciences, Blacksburg, VA.

H. Holly Wang (<u>wanghong@purdue.edu</u>, corresponding author) is Professor, Department of Agricultural Economics, Purdue University, West Lafayette, IN.

Acknowledgments: Funding for this work was provided, in part, by the Agriculture and Food Research Initiative (AFRI) of the U.S. Department of Agriculture National Institute of Food and Agriculture, USDA-NIFA-AFRI Grant Number 2014-67023-21946, "Expanding U.S. Market Access in China's Evolving Agricultural and Trade Policy Environment;" the Virginia Agricultural Experiment Station; the Hatch Program of USDA-NIFA; the Indiana Agricultural Experiment Station; and USDA-NIFA Hatch IND010589R.

Additionally, the authors are grateful to *Choices* editors Kynda Curtis and Alison Davis for proposing this special issue on U.S.—China Trade Disputes and to them and all authors in this special issue for working with us to make this issue a reality given the timeliness and relevance of the topic.

©1999–2018 CHOICES. All rights reserved. Articles may be reproduced or electronically distributed as long as attribution to Choices and the Agricultural & Applied Economics Association is maintained. Choices subscriptions are free and can be obtained through http://www.choicesmagazine.org.

3 CHOICES 2nd Quarter 2018 • 33(2)