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Risk Management Agency

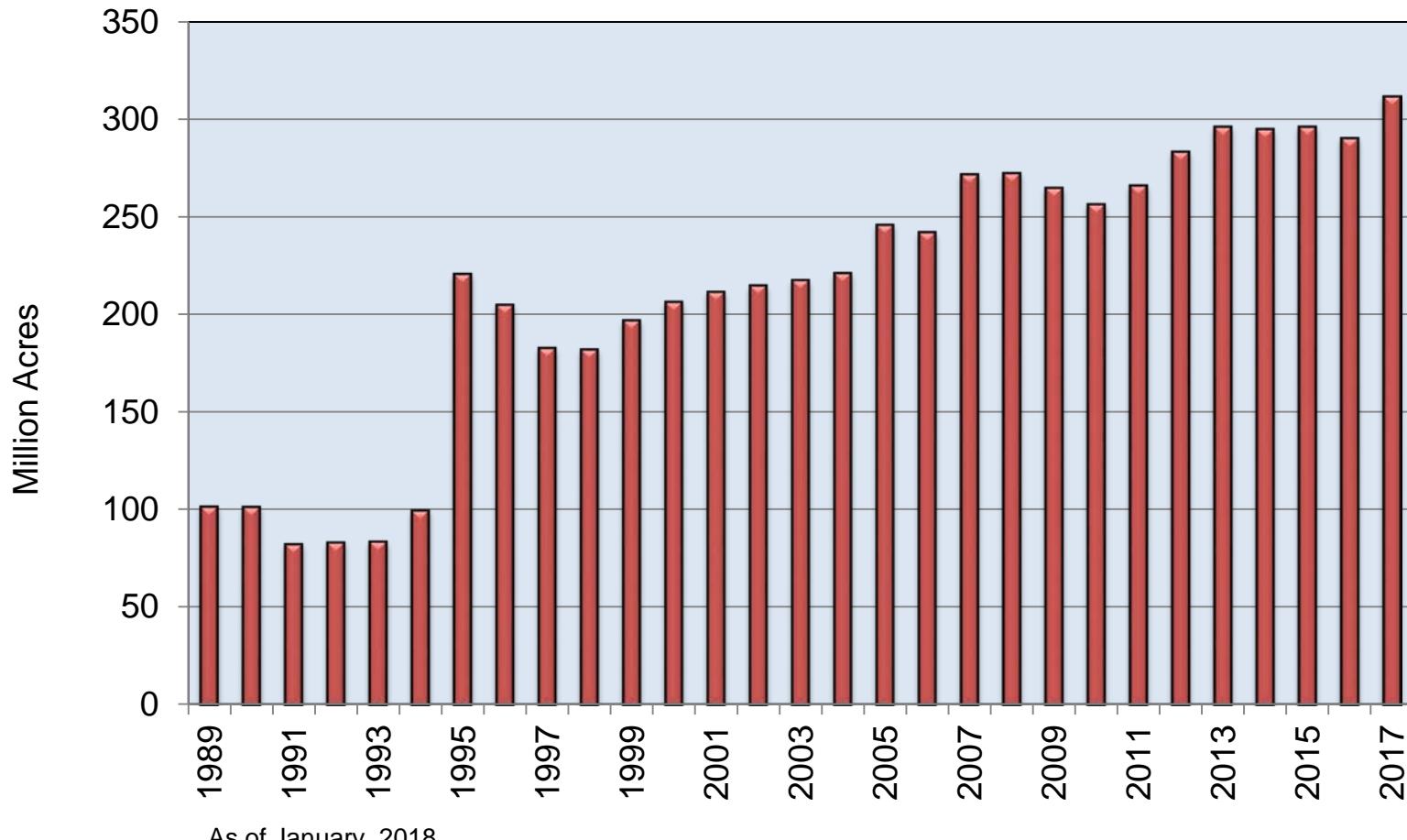
Federal Crop Insurance: Update on 2014 Farm Bill Implementation

USDA Ag Outlook Forum

Kent Lanclos

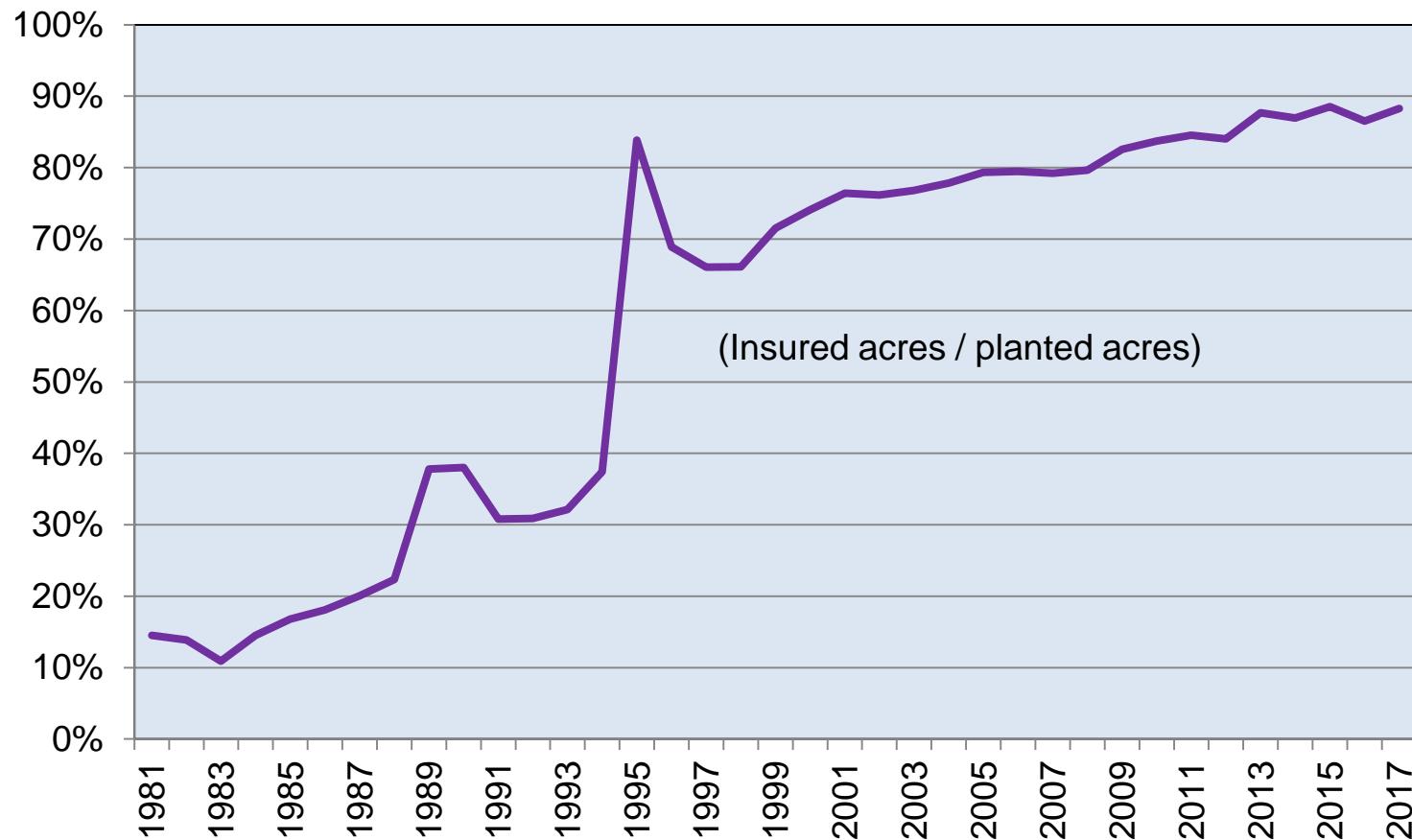
February 23, 2018

Insured Acreage



As of January, 2018

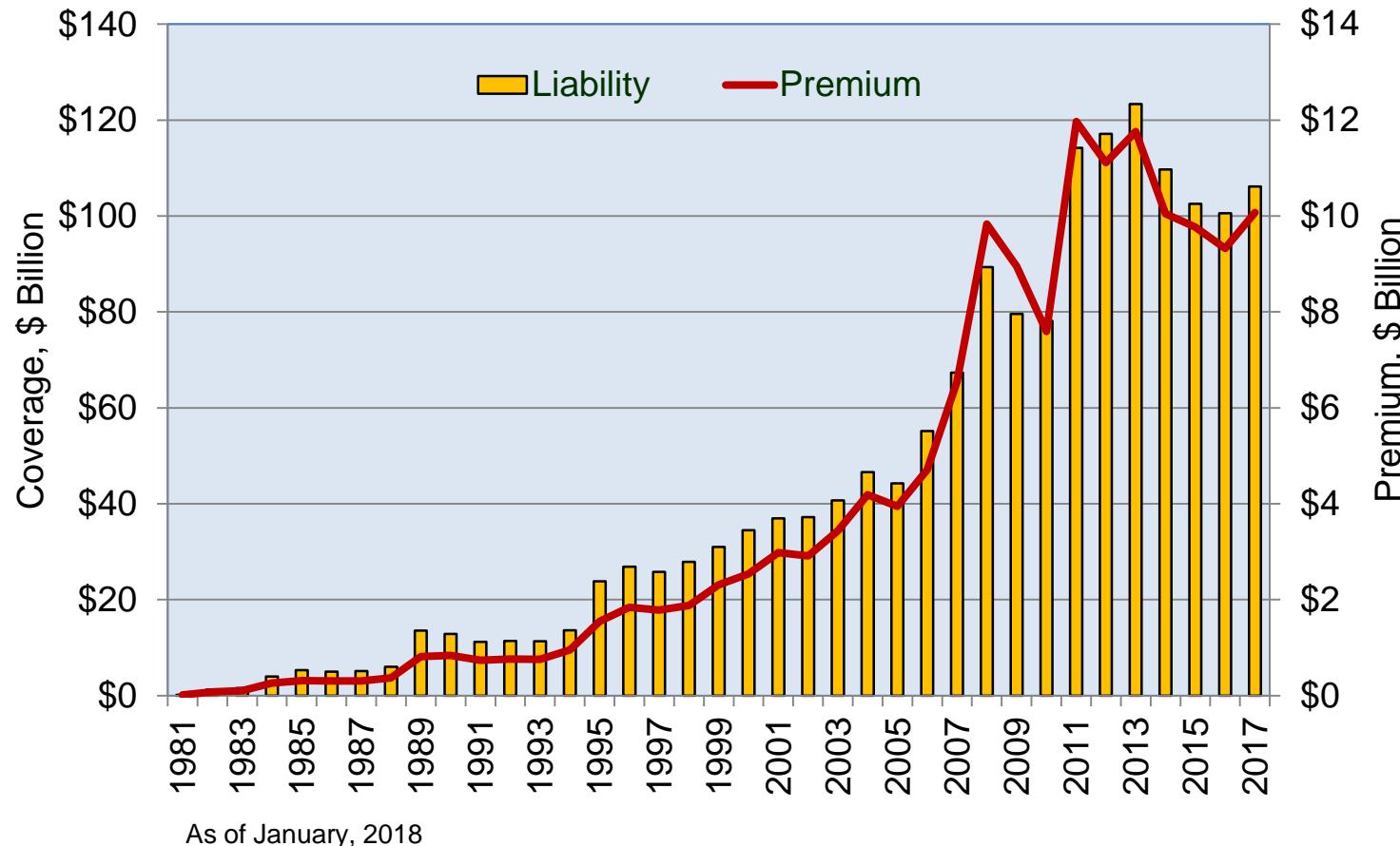
Participation Rate*



*Barley, corn, cotton, grain sorghum, peanuts, potatoes, rice, soybeans, tobacco, and wheat

As of January, 2018

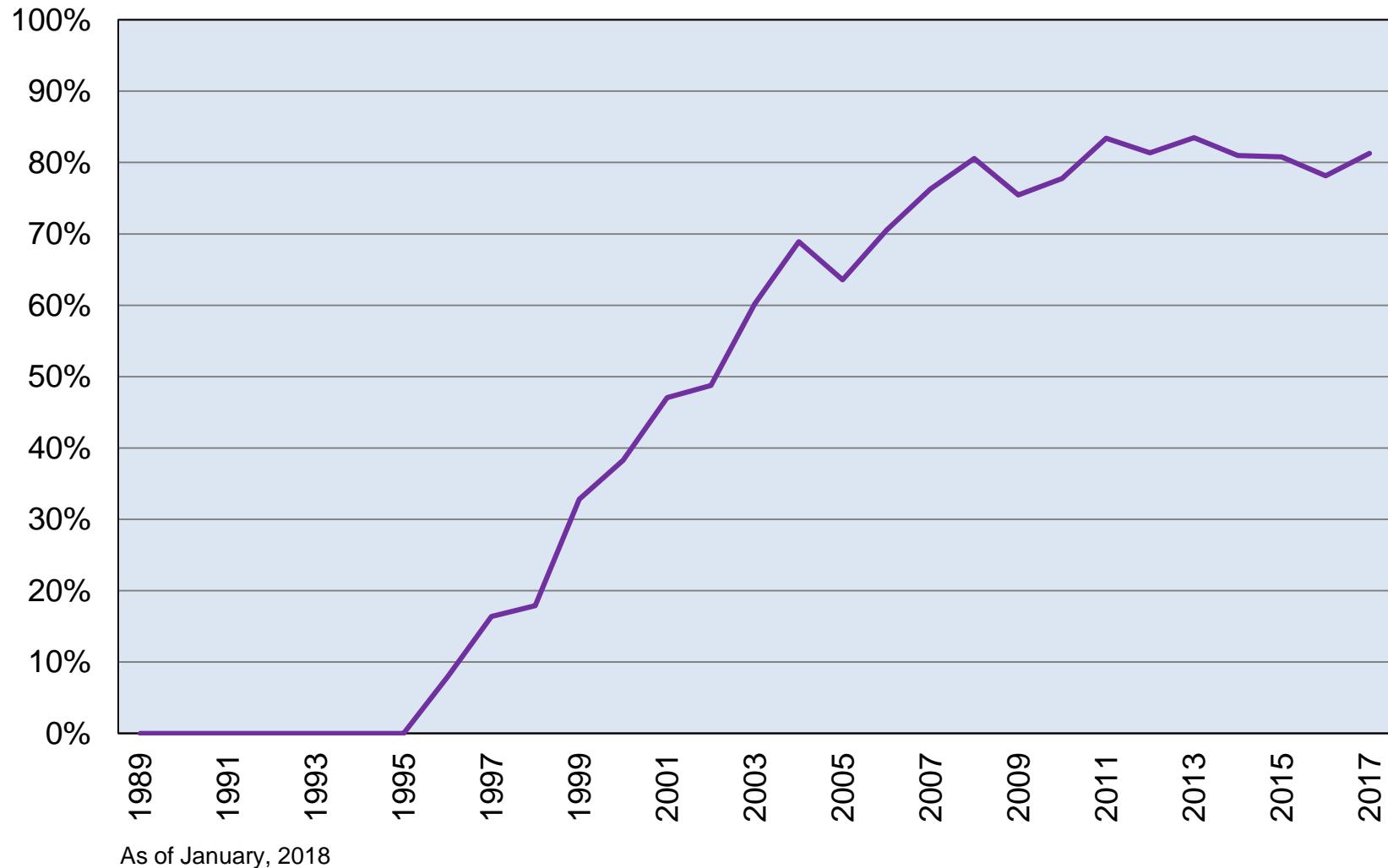
Liability & Premium



2017 Crop Ranking

Crop	Liability	Share
Corn	\$39.4 Billion	37.1%
Soybeans	\$28.4 Billion	26.7%
Wheat	\$5.9 Billion	5.5%
Cotton	\$5.2 Billion	4.9%
Nursery (FG&C)	\$1.4 Billion	1.3%
Rice	\$1.3 Billion	1.2%
Potatoes	\$1.1 Billion	1.0%
Citrus (incl trees)	\$2.5 Billion	2.4%
All Others	\$21.1 Billion	19.8%
Total	\$106.3 Billion	100.0%

Revenue Share of Premium



As of January, 2018



2014 Farm Bill Update

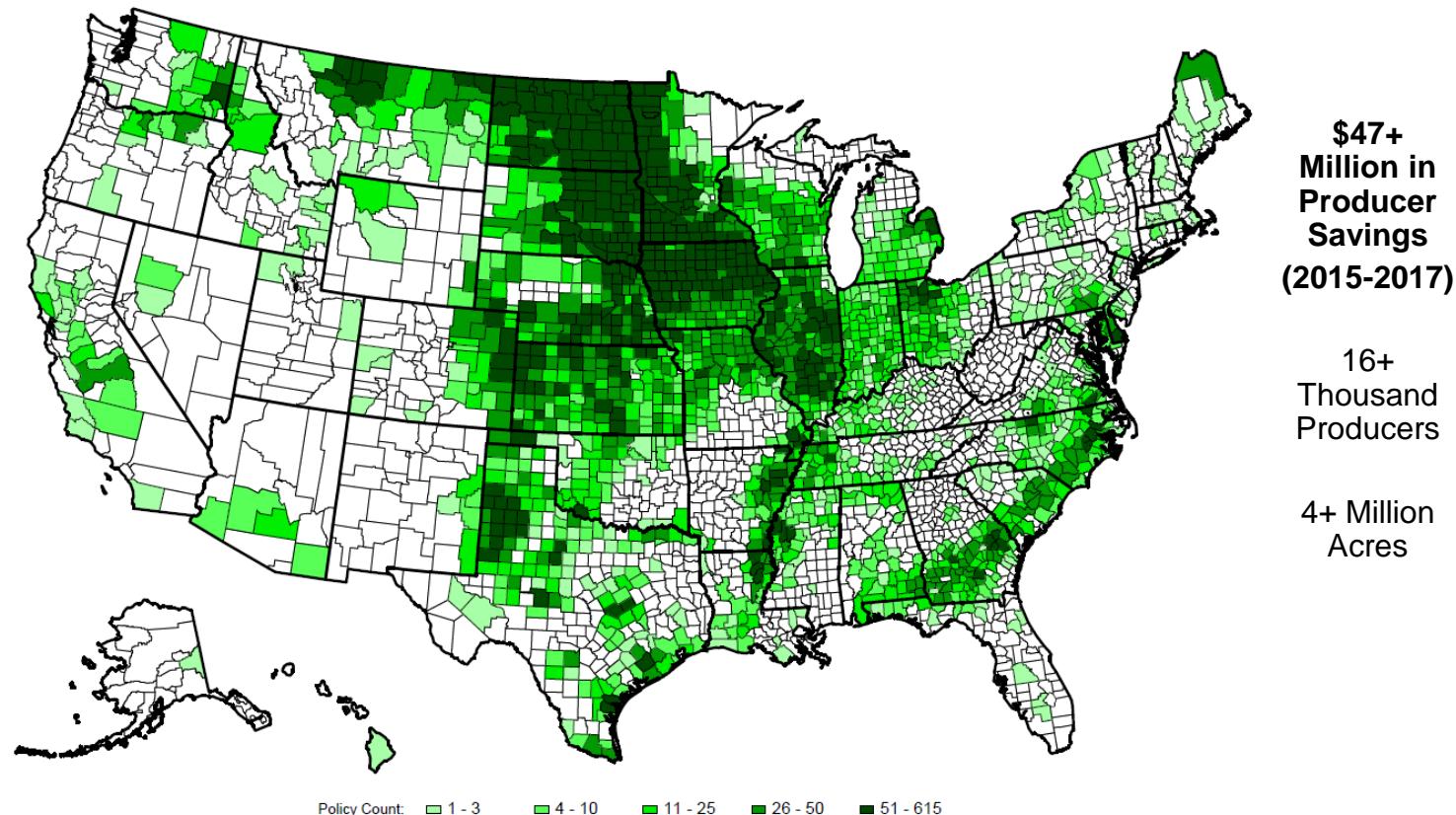
- Beginning Farmer/Rancher
- Organic Price Elections
- Yield Exclusion

Beginning Farmer and Rancher

	2015	2016	2017*	'16 to '17 Change	'15 to '17 Change
Total RMA Producers	555,404	547,900	537,974	-1.8%	-3.1%
Primary Producers with BFR	13,693	15,467	16,132	4.4%	17.8%
BFR Additional Premium Subsidy	\$13.05M	\$13.79M	\$15.38M	10.9%	17.9%
Administrative Fees Waived	\$1.67M	\$1.95M	\$2M	2.6%	19.8%
BFR Producers Using Yields From a Previous Operator	1,242	1,927	2,634	36.7%	112.1%
BFR Producers with YA	4,931	5,702	5,518	-3.1%	12%
BFR Net Acres	3.5M	3.9M	4M	11%	14%

Beginning Farmer and Rancher

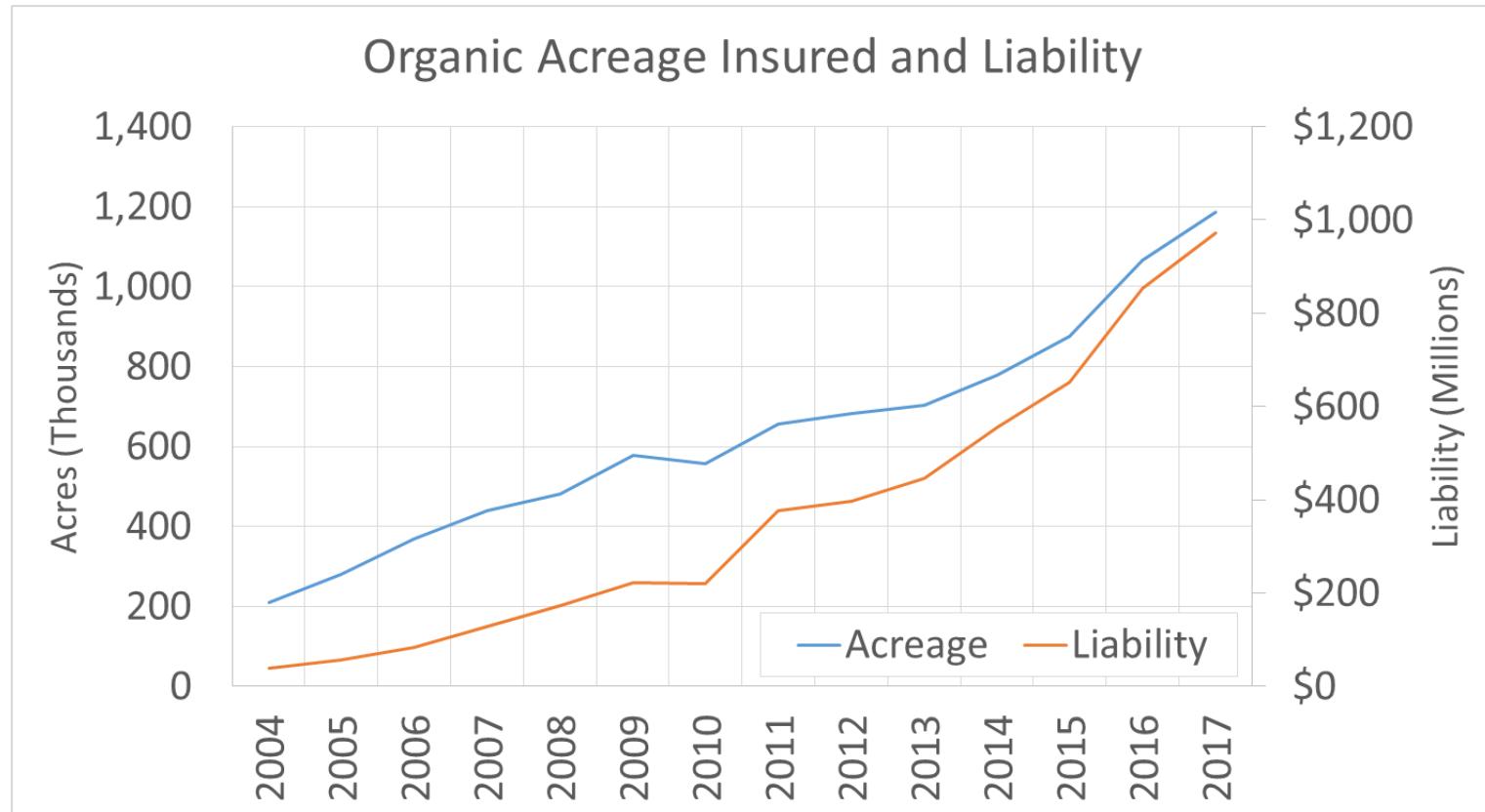
2017 Policies by County



Expanding Organic Options

- ❑ **Organic Price Elections** have grown from 4 crops in 2011 to 79 crops in 2018
- ❑ **Contract Price Option** is available for 66 crops

Organic – Participation, 2004-2017

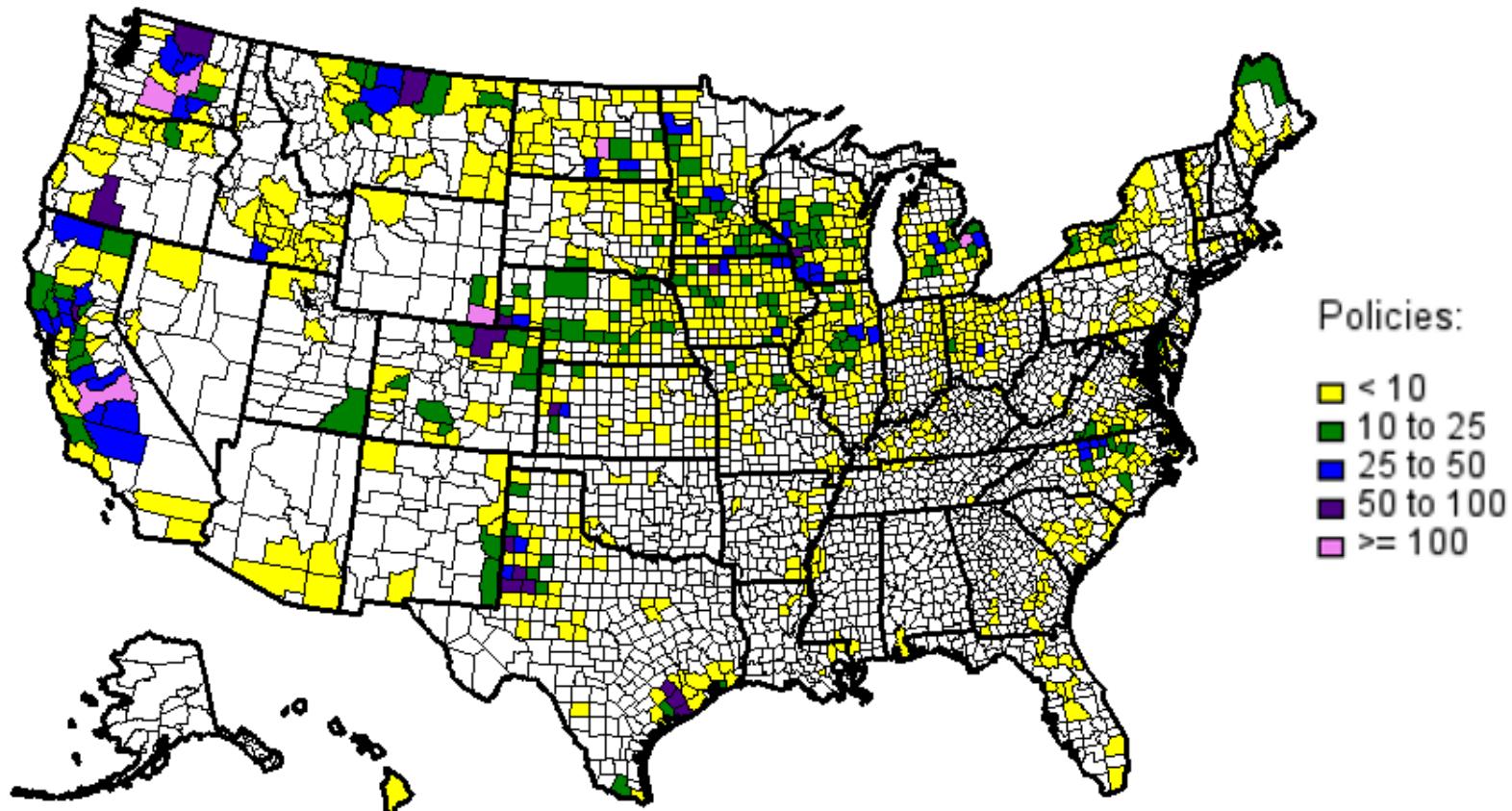




2017 Top Ten Organic Crops by Liability

Organic Crop	Acres Insured	Liability (\$ Mil)
Corn	259,392	\$189.5
Apples	16,731	\$147.8
Wheat	345,017	\$75.5
Soybeans	142,692	\$66.8
Tobacco	9,076	\$49.5
Rice	65,498	\$42.5
Grapes	11,650	\$41.7
Blueberries	3,634	\$35.3
Cotton	60,682	\$33.4
Potatoes	10,859	\$29.0

Map of Organic Policies



APH Yield Exclusion (YE)

Crop	2015		2016		2017	
	Total Acres	Percent w/ YE	Total Acres	Percent w/ YE	Total Acres	Percent w/ YE
Corn	38,953,904	34%	41,345,391	39%	40,616,627	34%
Soybeans	27,614,338	14%	27,399,121	16%	30,463,142	14%
Wheat**	7,213,168	16%	35,303,175	19%	31,619,909	21%
Cotton	6,960,009	29%	7,431,945	29%	9,131,156	27%
Grain Sorghum	6,185,665	19%	5,172,139	22%	4,049,635	23%
Barley	1,615,591	6%	1,506,797	8%	1,188,508	8%
Sunflowers	1,582,852	9%	1,384,516	10%	1,184,825	11%
Canola	617,753	3%	683,767	4%	894,601	4%
Peanuts	459,030	5%	463,966	5%	554,854	6%
Popcorn	88,066	9%	94,268	14%	84,675	15%
Rice	85,818	2%	158,686	2%	202,006	2%
All Others	N/A	N/A	6,805,293	5%	7,362,706	5%
Total	91,376,193	24%	127,749,063	24%	127,352,644	22%

Total Acres:

All acreage insured in counties eligible to exclude 1 year.

Percent w/ YE:

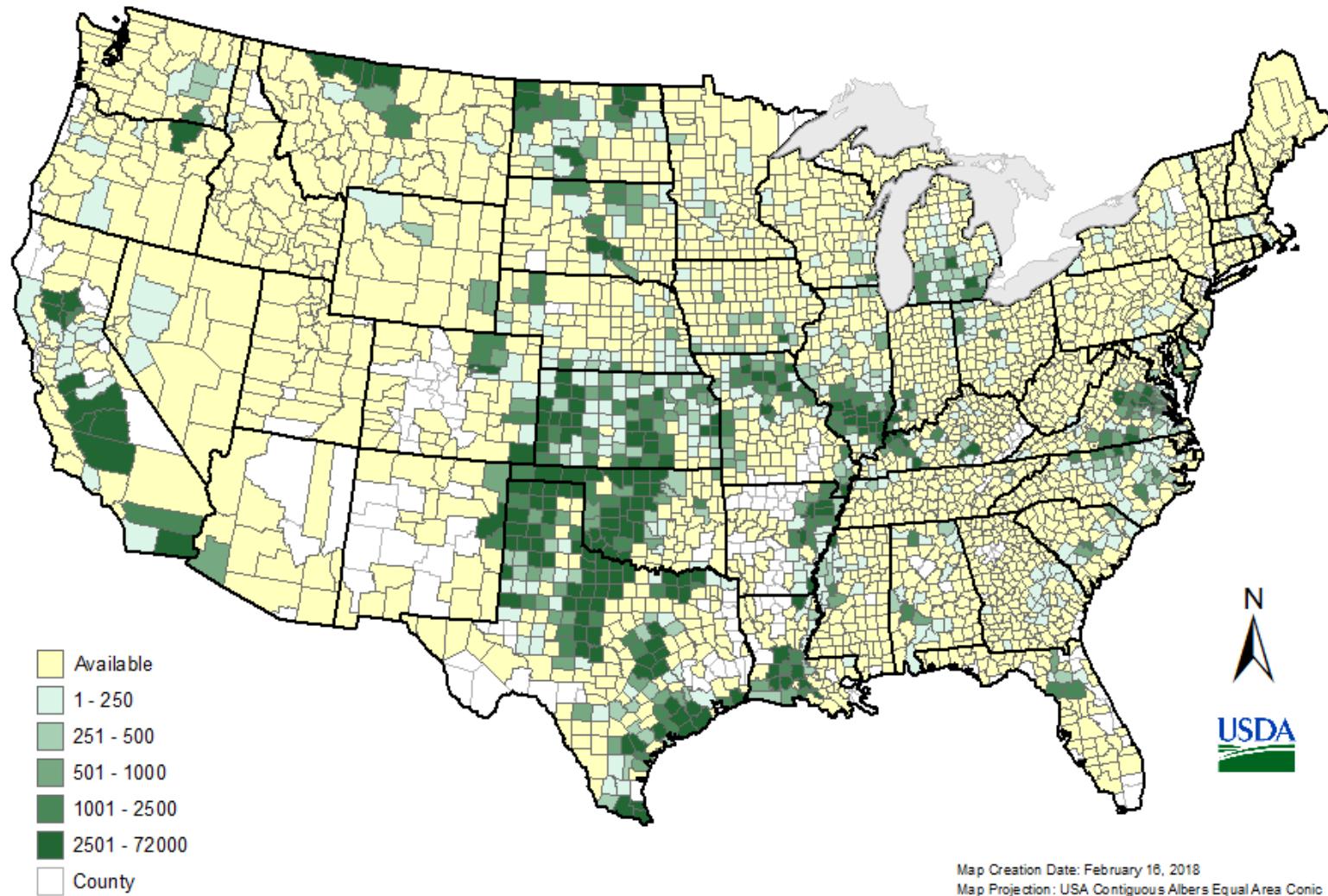
Percent of **Total Acres** that elected YE.

**Spring wheat only for 2015.

2014 Farm Bill – New Coverage Plans

- Supplemental Coverage Option (SCO)
 - × Endorsement to underlying MPCI policy
 - × Grains, oilseeds, rice, peanuts, cotton, beans/peas, other
- Stacked Income Protection (STAX)
 - × Supplemental or standalone
 - × Cotton only
- Margin Protection (MP)
 - × Supplemental or standalone
 - × Corn, rice, soybeans, wheat
- Whole Farm Revenue Protection (WFRP)

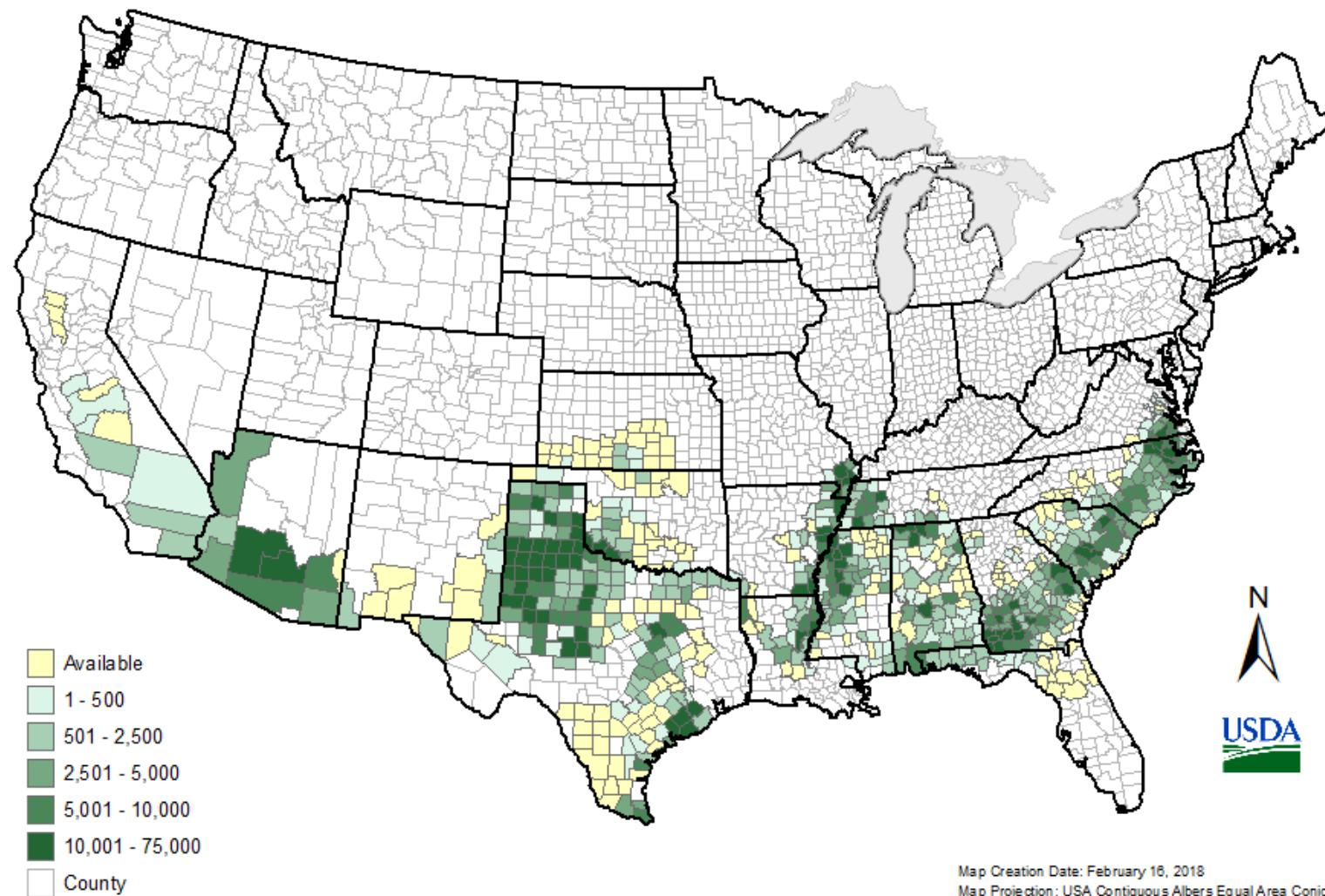
2017 Supplemental Coverage Option Acres



Map depicts data for the Summary of Business from the USDA Risk Management Agency Reinsurance Year 2017.

The information displayed in this map is intended to serve as an aid in displaying data provided or stored by the Risk Management Agency. It does not modify, replace or supersede any USDA published policy provisions or procedures.

2017 Cotton STAX Acres



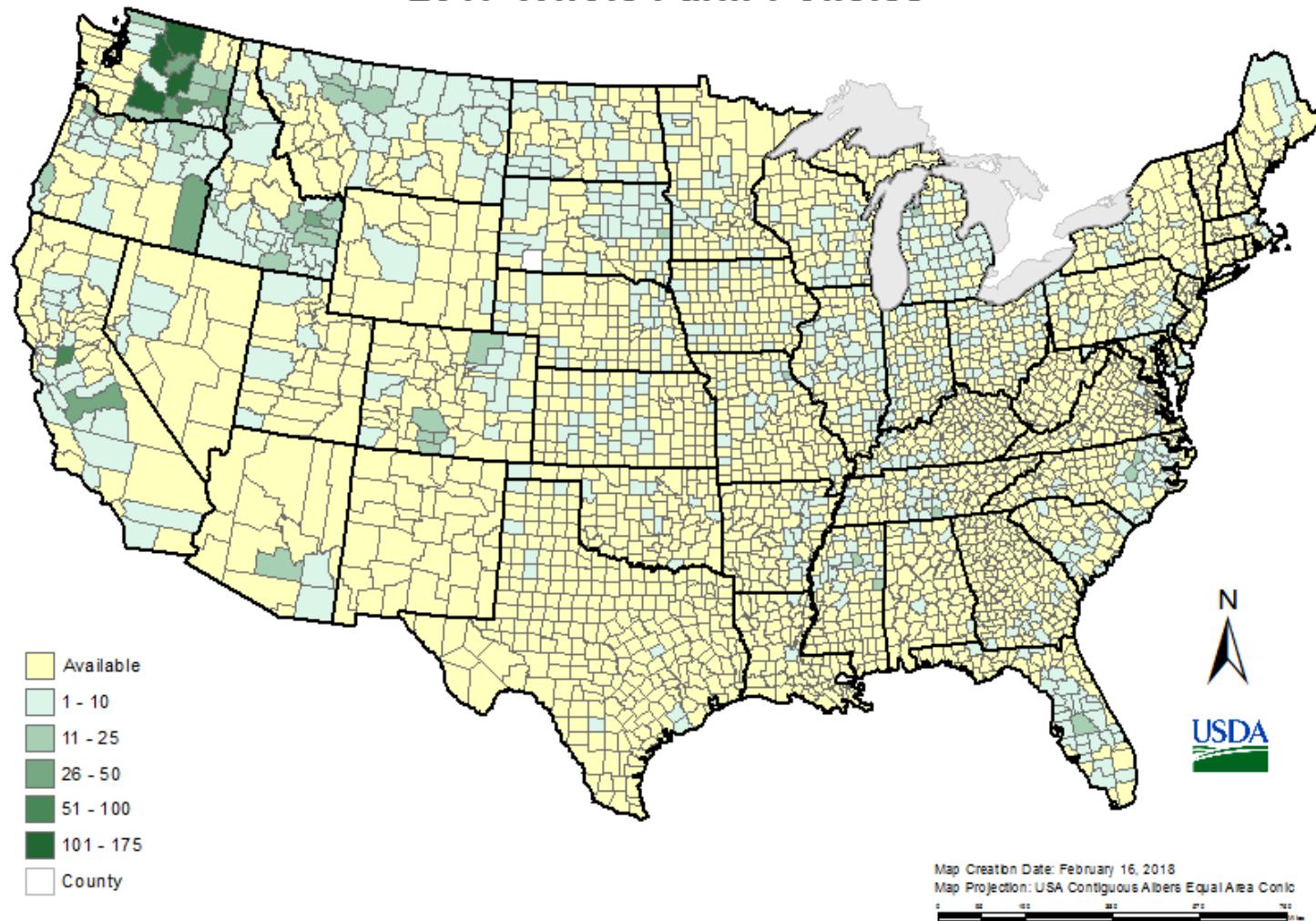
Map depicts data for the Summary of Business from the USDA Risk Management Agency Reinsurance Year 2017.

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2014 Farm Bill: Margin Protection

Crop	Policy Count	Acres – Stand Alone	Acres – Supplemental	Premium	Liability
2016 Total	134	0	45,439	\$605,956	\$3,5345,756
Corn	26	0	4,938	\$119,663	\$4,802,819
Rice	35	0	11,991	\$184,805	\$19,000,520
Soybeans	35	0	4,322	\$46,522	\$2,536,457
Wheat	38	0	24,188	\$254,966	\$9,005,960
2017 Total	38	0	14,059	\$183,017	\$9,604,286
Corn	4	0	682	\$15,206	\$650,382
Rice	8	0	3,868	\$102,615	\$4,796,970
Soybeans	8	0	1,049	\$8,399	\$691,874
Wheat	18	0	8,460	\$56,797	\$3,465,060

2017 Whole Farm Policies



Map depicts data for the Summary of Business from the USDA Risk Management Agency Reinsurance Year 2017.

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Map Creation Date: February 16, 2018
Map Projection: USA Contiguous Albers Equal Area Conic
Scale: 1:5,000,000



Questions?