INNOVATIONS IN EMPLOYEE DEVELOPMENT

by

Milo G. Lacy
California State Polytechnic University
Pomona, California

WORKSHEET

TEACHING SUBJECT

1. **Fruit Identity and Ripeness**
   - Hass Avocados
   - Green Peppers
   - Comments: (possibilities, limitations)

2. **Adjusting Tare**
   - Selection of Wrapping Material
   - Comments: (possibilities, limitations, etc.)

3. **Meat Cutting and Wrapping**
   - Boning Out and Cutting New York Steaks
   - Comments: (possibilities, limitations, etc.)

4. **Accident Prevention**
   - Right Turn Hazards
   - Comments: (possibilities, limitations, etc.)

5. **Shrink**
   - How Not to Cut a Case
   - How to Cut a Case
   - Comments: (possibilities, limitations, etc.)

6. **Dress Standards for Personnel**
   - Examples
   - Statement by Company President
   - Comments: (possibilities, limitations, etc.)

7. **Introducing New Store to Personnel**
   - Alpha Beta #420 Phoenix, Arizona
   - Comments: (possibilities, limitations, etc.)
8. Building Identity for a New Division

What is ECD
Getting Acquainted with Headquarter Personnel

Comments: (possibilities, limitations, etc.)

**********

MANAGING YOUR DATA PROCESSING SYSTEM

by

Les Jenkins
Associated Grocers, Inc.

Thank you Lew.

History:

Responsibility given to me in October, 1971.

Study all existing systems.

Stay abreast of new announcements.

Give guidance to our retail members in the evaluation, selection, installation, and maintenance of these new systems.

Went before the Board of Directors in July, 1972, with a recommendation that Associated Growers support only three major vendors of electronic front-end equipment.

Each of these vendors must support bi-directional communications--provide good maintenance service with a response time of two hours or less--also provide adequate technical support.

Initially IBM and NCR were selected and the third position was left open.

We are currently or will very shortly be supporting four vendors. They are IBM, NCR, Sweda, and DTS.

Both Sweda and DTS were added because members went out on their own and purchased these systems. I now have a promise from Bert Hambleton that no more will be added.

Gathering data began in the fall of 1974. Used what information we could get from our suppliers and from SAMI out of Chicago.

We found both of these methods very error prone. We, therefore, started a project to get the UPC and other pertinent data off the actual product.