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APPENDIX A

Food Distribution Research Society, Inc.
Minutes of Board Meeting
October 2, 1983
Memphis, Tennessee

The meeting was called to order at 2:10 p.m. by President Paul F. Canavan.

Present: Canavan, Degner, Ricker, Flynn, Richardson, Welsch, Coale, Lessor,
Toensmeyer, Edwards, Cain, Capps, Polk

Opening Remarks:

President Canavan (Agenda in Attachment A) expressed thanks to the Board of Directors and Officers for their efforts in various programs throughout the past year. In particular, two noteworthy projects were: (1) the Productivity Symposium in Washington, D.C. and (2) the increment in the William Applebaum Scholarship from \$500 to \$750.

Remarks by President-Elect:

President-Elect Ricker announced that next year's annual meeting will take place in Atlanta, Georgia (Airport Hilton) from October 14, 1984 to October 17, 1984. The Program Committee Chairman is Stanley Fletcher, and the Arrangements Committee Chairman is Sykes E. Trieb. Both of these committee chairmen are from the University of Georgia. The next annual meeting will mark the 25th anniversary of Food Distribution Research Society.

Treasurer's Report for 1982-83 and Finance Committee Report:

Secretary/Treasurer Capps prepared and read the Treasurer's Report for 1982-83 as well as the Finance Committee Report. The highlights of these reports are summarized in Attachment B. The financial condition of The Food Distribution Research Society is found not only to be very stable but also to be very sound.

Executive Committee Reports (See Attachment C for details):

(Education) Vice-President Lessor prepared and presented the report for education. The 1983 recipient of the William Applebaum Scholarship Award was Scott Johnson from The University of California at Davis.

(Programs) Vice-President Richardson presented the report for programs. The pre-conference registration slate for the Sheraton Airport Inn could accommodate 50 to 60 members. For future work, Vice-President Richardson suggested that printed programs be ready by Labor Day.

(Research) Vice-President Cain prepared and presented the report for research (see Attachment C). Particular attention was focused on the proposed survey of food industry executives on systems-wide productivity. A motion was made by Cain to get support for this survey as well as to obtain working capital of \$500. The motion passed unanimously.

(Journal/Publications) Vice-President Toensmeyer prepared and presented the report for journal/publications. (see Attachment C). A motion was made by Toensmeyer to expand the Editorial Board of The Journal of Food Distribution Research to six members. The motion passed unanimously.

(Membership) Vice-President Robbins prepared the report for membership. The membership committee recruited 271 members for 1983, a meritorious achievement.

Issues of Concern:

Ways and means of increasing the exposure to the Society within the food distribution industry were discussed. A motion was made by Vice-President Cain to amend the by-laws in order to make the President-Elect the liaison with the trade press and the grocery trade associations. The motion passed unanimously.

Resolving the issue of the missing Hannaford Brothers Stock Certificate is to be handled by Secretary/Treasurer Capps. A motion was made by Vice-President Degner to sell immediately 400 shares of stock and to put the funds in an insured money market account. The motion passed unanimously.

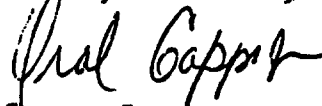
A motion was made by President Canavan to maintain the \$750 annual scholarship award for next year and to develop a program to finance a continued increase in the amount of the scholarship award given by the Applebaum Fund. The motion passed unanimously.

A motion was made by Vice-President Toensmeyer to appoint a committee to look into page charges for The Journal of Food Distribution Research. The motion passed unanimously.

A motion was made by Vice-President Welsch such that the length of the Newsletter will not exceed 8 pages/issue. The motion passed unanimously.

The meeting was adjourned at 5:10 p.m.

Respectfully Submitted,



Oral Capps, Jr.
Secretary/Treasurer