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| Labour Mobility and Trade Agreements: Canadian vs. American Approaches from NAFTA to TPP |
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| Meredith B. Lilly |
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Labour Mobility and Trade Agreements:

Canadian vs. American Approaches from NAFTA to TPP



Canada's Capital University

High-skilled temporary foreign workers

General Agreement on Trade in Services Mode 4

- Business visitors
- Intra-corporate transferees (ICTs)
 - Senior management and specialized knowledge
 - Minimum one year employed with parent firm
- Investors
- Professionals
 - Normally bachelor's degree or higher

Canada's Temporary Entry Trade Provisions

| | | | | Costa | | | | | | |
|---------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| | NAFTA | GATS | Chile | Rica | Peru | Colombia | Panama | Honduras | Korea | EU |
| | 1994 | 1995 | 1997 | 2002 | 2009 | 2011 | 2013 | 2014 | 2015 | 2016 |
| Business | | | | | | | | | | |
| Visitors | \checkmark |
| Investors | \checkmark | \checkmark | \checkmark | | \checkmark | \checkmark | \checkmark | | \checkmark | \checkmark |
| ICTs | ✓ | \checkmark | \checkmark | ✓ | \checkmark | ✓ | \checkmark | ✓ | \checkmark | \checkmark |
| List of | | | | | | | | | | |
| Professionals | Moderate | Limited | Broad | Limited | Broad | Broad | Limited | × | Broad | Broad |
| Spouse | | | | | | | | | | |
| Family | × | × | × | ✓ | \checkmark | ✓ | × | ✓ | × | \checkmark |

Total Canadian FTAs: 13 with 44 countries

Temporary Entry Provisions with 37 countries

Excluded: Ukraine, Israel, Jordan, European Free Trade Association (Iceland, Liechtenstein, Norway and Switzerland)

American TPP Public Relations Materials

"While the other 11 TPP Parties have agreed upon country-specific reciprocal commitments on access for each other's business persons, the United States is not undertaking any commitments in this area. Nor will any TPP provision require changes to U.S. immigration law, regulations, policy, or practice, as our system already operates in a manner consistent with the temporary entry chapter. In addition, TPP will explicitly affirm the ability of TPP Parties to regulate the entry of foreign nationals into their territory"



What can we learn from TPP moving forward?

- 1. Should the TPP-11 now improve the temporary entry chapter?
- 2. Can Canada expect to work with the US to modernize temporary entry in NAFTA?
- 3. What are the implications of neighbours and friends following such divergent paths on temporary entry?

Question 1: Should the TPP-11 improve the temporary entry chapter?

Answer: No.

| Ambitious | Moderate | Minimal |
|-----------|----------|-------------|
| Australia | Brunei | Singapore |
| Canada | Japan | New Zealand |
| Chile | Malaysia | |
| Mexico | | |
| Peru | | |
| Vietnam | | |

2. Can Canada expect to work with the US to modernize temporary entry in NAFTA?

Answer: Worth a try, but it's a long shot

US Temporary Entry Commitments in Trade Agreements

| | NAFTA | GATS | Jordan | Chile | Singapore |
|--------------------------|--------------|--------------|--------------|--------------|--------------|
| | 1994 | 1995 | 1999 | 2004 | 2004 |
| Business Visitors | ✓ | \checkmark | \checkmark | \checkmark | \checkmark |
| Investors | ✓ | × | \checkmark | \checkmark | \checkmark |
| ICTs | ✓ | ✓ | ✓ | ✓ | ✓ |
| List of Professionals | \checkmark | \checkmark | Short | Short | Short |
| | | | | | |
| Cap | 5,500 Mexico | 65,000 | × | 1,400 | 5,400 |
| Spouse/Family | × | × | × | × | × |

Temporary Entry Provisions with 5 + 1

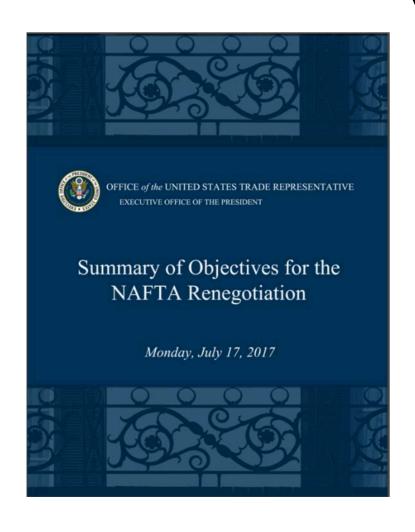
Excluded: Bahrain, Colombia, Costa Rica, Dominican Republic, El Salvador, Guatemala, Honduras, Israel, Korea, Morocco, Nicaragua, Oman, Panama, Peru

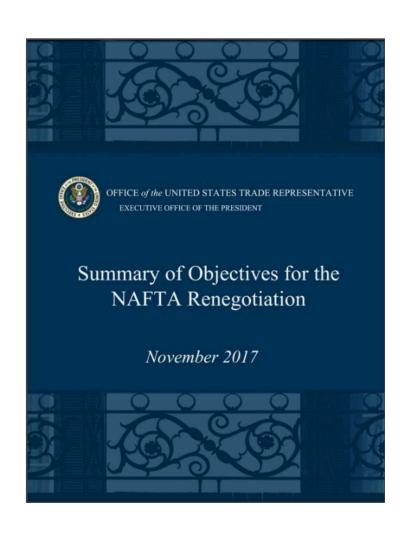
US FTAs after 2004 explicit in exclusion of TE

KORUS Services Chapter 12.1:

7. "Nothing in this Chapter or any other provision of this Agreement shall be construed to impose any obligation on a Party regarding its immigration measures, including admission or conditions of admission for temporary entry"

NAFTA 2.0? It's The Free Smy, Stupid!





US temporary entry visas 1997-2015

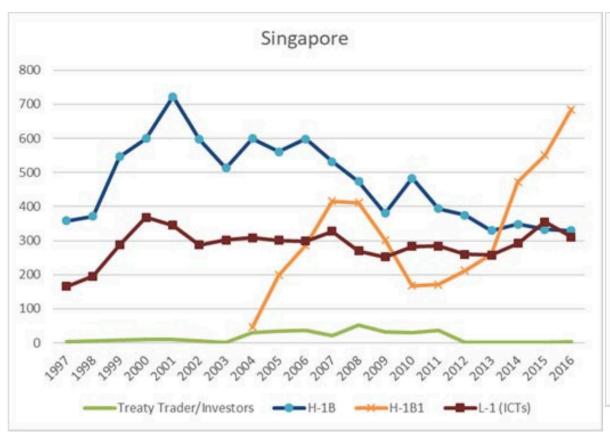
FTA specific categories

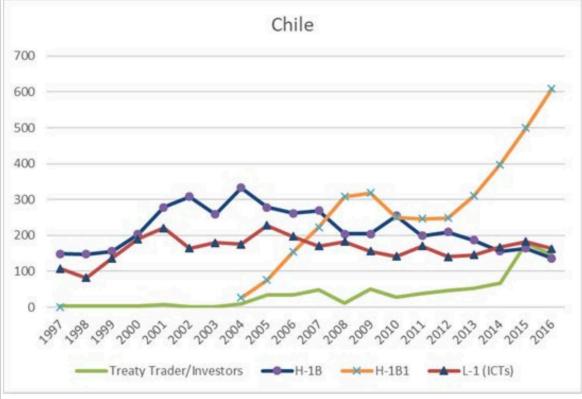
| Country | In force | Visa Categories | | |
|--|----------|-----------------|--|--|
| Mexico | 1994 | TN | | |
| Canada | 1994 | Excluded | | |
| Singapore | 2004 | H-1B1 | | |
| Chile | 2004 | H-1B1 | | |
| Australia | 2005 | E-3 | | |
| Spousal visas excluded for all countries | | | | |

Other trade and high-skill visas

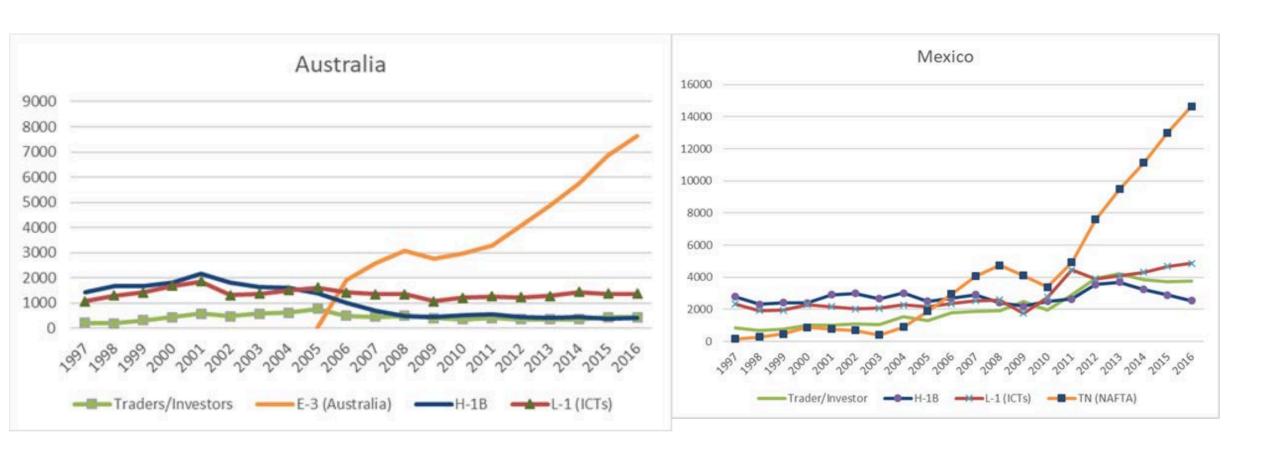
| Visa Category | Criteria |
|---------------|------------------------------|
| L-1 | Intra-corporate transferees |
| E1 and E2 | Treaty traders and investors |
| H-1B | High-skilled professional |

Singapore and Chile



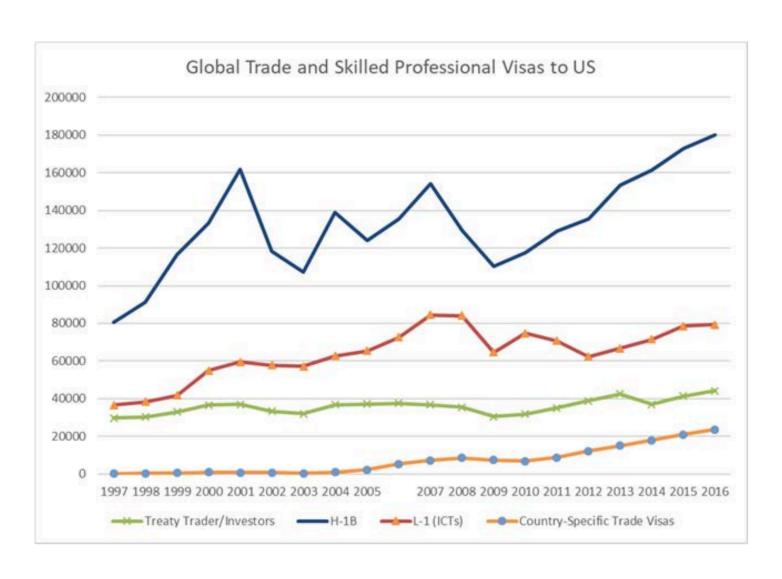


Australia and Mexico



Note: Differences in scale

US trade and high-skilled visas issued globally



3. What are the implications for Canada-US of such divergent policies?

Answer: Uncertain and ongoing









