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# AN EXAMINATION OF PRICE TRANSMISSION <br> IN THE U.S. PEANUT BUTTER INDUSTRY 

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## An Examination of Price Transmission in the U.S. Peanut Butter Industry

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## InTRODUCTION

- Price transmission focuses on the relationship between two points within the supply chain. Often this is farm-retail, where researchers are interested in how changing farm prices impact retail prices.
- Many papers have been published showing asymmetric price transmission for different agricultural products (e.g. Kinnucan and Forker, 1987; von Cramon-Taubadel, 1998; Capps and Sherwell, 2007; Loy et al, 2014).
- Price transmission research is important because of impacts on markets and consumer demand.


## Peanuts and Price Transmission

- Limited price transmission research in the peanut industry (Zhang, Fletcher, and Carley, 1995; Revoredo, Nadolnyak, and Fletcher, 2004)
- No research has examined this issue after the end of the U.S. peanut quota.


## DATA

- Retail prices: U.S. Bureau of Labor Statistics (BLS)
- Monthly national level price data for peanut butter, from 1994 to 2017
- Wholesale prices of shelled peanuts: Annual Peanut Marketing Summary reports and Peanut Farm Market News
- Farm prices: U.S. Department of Agriculture National Agricultural Statistics Service (USDA-NASS)
- Other data: U.S. Bureau of Labor and Statistics (BLS), U.S. Energy Information Administration (EIA),

DATA


## DATA

| Variable | Mean | Std. Dev. |
| :--- | :---: | :---: |
|  |  |  |
| Peanut Farm price (\$/lb) | 0.14 | 0.06 |
| Wholesale price(\$/lb) | 0.28 | 0.09 |
| Retail Peanut Butter Price (\$/lb) | 1.17 | 0.21 |
| Electricity Price | 3.02 | 0.26 |
| Diesel Price | 1.11 | 0.39 |

## Model: Error Correction Model

- Tests of time series data
- Unit Root
- Co-integeration Test


## Model: Error Correction Model

$$
\begin{aligned}
& \Delta \text { Price_ }_{-} P B_{i j t} \\
&= \pi_{0}+\sum_{k=0}^{2} \pi_{1, k} \Delta W P_{i j, t-k}^{+}+\sum_{k=0}^{2} \pi_{2, k} \Delta W P_{i j, t-k}^{-}+\sum_{k=1}^{2} \pi_{7, k} \Delta \text { Price }_{-} P B_{i j, t-k} \\
&+\gamma_{1} \Delta \text { Diesel }_{j t}+\gamma_{2} \Delta \text { Electricity }_{j t}+\varphi_{1} E C T_{i j, t-1}^{+}+\varphi_{2} E C T_{i j, t-1}^{-}+\varepsilon_{i j t}
\end{aligned}
$$

- $\triangle$ Price_PB $B_{i j t}$ : retail peanut butter prices
- $\Delta W P_{i j, t-k}^{+}$: wholesale price rising
- $\Delta W P_{i j, t-k}^{-}$: wholesale price falling
- $E C T_{i j, t-1}^{+}, E C T_{i j, t-1}^{-}$: error correction terms


## Results

Existence of the asymmetry

| Short Run | Long Run |
| :---: | :---: |
| $H_{o}: \pi_{1, k}=\pi_{2, k}, k=0,1,2$ | $H_{o}: \varphi_{1}=\varphi_{2}$ |
| $H_{o}: \sum_{k=0}^{2} \pi_{1, k}=$ |  |
| $\sum_{k=0}^{2} \pi_{2, k}$, |  |
| $k=0,1,2$ |  |

## Results

|  | With Quota System |  |  | After Quota System |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Estimate | Std.Err. | t-stat | Estimate | Std.Err. | t-stat |
| Rising wholesale Price |  |  |  |  |  |  |
| Current | 0.24 | 0.12 | 1.96 | 0.04 | 0.21 | 0.18 |
| One Month Lag | 0.17 | 0.30 | 0.57 | 0.04 | 0.23 | 0.19 |
| Two Month Lag | 0.08 | 0.31 | 0.25 | 0.24 | 0.12 | 1.98 |
| Falling Wholesale Price |  |  |  |  |  |  |
| Current | 0.32 | 0.12 | 2.74 | 0.05 | 0.07 | 0.71 |
| One Month lag | 0.18 | 0.22 | 0.84 | 0.10 | 0.17 | 0.56 |
| Two Month Lag | 0.15 | 0.22 | 0.69 | 0.12 | 0.16 | 0.76 |
| Peanut Butter Price |  |  |  |  |  |  |
| One Month Lag | 0.24 | 0.11 | 2.25 | 0.09 | 0.07 | 1.27 |
| Two Month Lag | 0.22 | 0.10 | 2.10 | 0.13 | 0.07 | 1.78 |
| Electricity Price | -0.04 | 0.06 | -0.79 | 0.02 | 0.06 | 0.29 |
| Diesel Price | -0.06 | 0.06 | -0.99 | -0.09 | 0.03 | -2.72 |
| Error Correction Term + | -0.07 | 0.03 | -2.30 | -0.02 | 0.01 | -1.85 |
| Error Correction Term - | -0.15 | 0.04 | -4.21 | -0.13 | 0.05 | -2.65 |
| Constant | 0.00 | 0.00 | -0.90 | -0.01 | 0.00 | -1.47 |

## Results

- Asymmetry in price transmission both during and after the quota period
- In the short run, during the quota period, retail prices have the greatest impact in the current period from both a wholesale price increase and decrease.
- In the long run, peanut butter prices adjust much faster to the price increase in wholesale prices than adjustment in price decrease, suggesting an asymmetric price transmission in the long run.
- Furthermore, the retail price adjusts slightly slower to a price increase after the quota period and the adjustment to a price decrease is much slower.
- Overall, the retail price adjustment is slower after the quota period.
- These findings impact the degree of retail consumer responsiveness to changes in wholesale peanut prices.

