

# This document is discoverable and free to researchers across the globe due to the work of AgEcon Search. 

## Help ensure our sustainability. Give to AgEcon Search

AgEcon Search
http://ageconsearch.umn.edu
aesearch@umn.edu

Papers downloaded from AgEcon Search may be used for non-commercial purposes and personal study only. No other use, including posting to another Internet site, is permitted without permission from the copyright owner (not AgEcon Search), or as allowed under the provisions of Fair Use, U.S. Copyright Act, Title 17 U.S.C.

## Economics of Orchard Replacement

Giannini Foundation Information Series No. 86-1

## TABLE OF CONTENTS

INTRODUCTION ..... 1
ECONOMIC CONSIDERATIONS ..... 2
The Basic Replacement Decision Rule ..... 2
Calculating Net Returns ..... 3
Formulating Price and Yield Expectations ..... 4
Discount Rate Selection ..... 5
Inflation ..... 5
Other Considerations ..... 6
THE ANALYTIC PROCEDURE ..... 6
THE EXAMPLE ELABORATED ..... 8
SUMMARY ..... 9

The author is<br>Kent D. Olson<br>Economist Cooperative Extension University of California, Davis

The Giannini Foundation Information Series publishes items of timely interest for specific readerships. The Series was initiated in 1963. Reports are numbered serially within years. In 1978, the Information Series was incorporated into the University of California, Division of Agricultural Sciences Bulletin Series and that practice continued through 1983. The Information Series is once again issued solely by the Giannini Foundation. Reports are no longer Bulletins though they continue to be identified with the University's Division of Agriculture and Natural Resources. Single copies of this report may be requested from Agriculture and Natural Resources Publications, 6701 San Pablo Avenue, Oakland, CA 94608.

Other publications of the Foundation and all publications of Foundation members are listed in the Giannini Reporter issued periodically.

# ECONOMICS OF ORCHARD REPLACEMENT 

## INTRODUCTION

Deciding when to replace an orchard is a difficult but important decision. The answer depends on the age and condition of the trees, the presence of disease problems, economic and market outlook for the future, the availability of new varieties and new pollinizing arrangements, and many other factors.

Sometimes it is obvious when to replace an orchard. Disease may have caused enough damage to warrant replacement. Yields may have decreased so much that gross income does not pay operating expenses. Changes in consumer tastes and preferences and/or changes in export demand may have caused expected receipts to drop below the future cost of production.

But at other times replacement is not such an obvious decision. Still it may be the right choice. Consider a 30-year old orchard: Since it was planted, better orchard management techniques, improved pollinizing arrangements, and more efficient irrigation systems have been developed resulting in the potential for an orchard with a higher and more stable mature yield. Should the present orchard be replaced?

There are several reasons why this replacement question is difficult to answer. The present orchard is making a positive income. Perhaps management changes could improve its yield without replacement. Replacement would entail several years of costs with no income from a new orchard. And interest rates are
higher now than when the existing orchard was planted.

How can a new orchard's potential be compared to the reality of the present orchard? Because the replacement decision affects income for many years, the time value of money needs to be taken into account. That is, because money can earn interest over time, revenues and costs in different years are not of equal value. One hundred dollars in income now is worth more than $\$ 100$ received in five years. That is, the time value of money must be incorporated into the decision.

Any decision method not accounting for the time value of money should be avoided. One such method to be avoided is to estimate the average annual income over the life of the new orchard and compare it to the income from the present orchard. This approach ignores the facts that (1) average income is comprised of that from many years in the future which is not the same as income received this year and (2) the average income figure disguises the early years of large development costs when there is little or no income. Thus, the average income approach will not provide an adequate answer.

Another method to be avoided is to estimate the total income produced during the remaining life of the present orchard and compare it with that from the entire life of the new orchard. This approach also ignores the differences in value of income in different years. It neither adjusts for the difference in life span nor adequately allows for the impact of development costs.

Both of these approaches are too simplistic. Both fail to recognize that today's income has a greater value than income next year, income five years from now, or income received far in the future. Thus, the critical part of the replacement decision is to convert future income into a value for equitable comparison with the present orchard's income.

There are two appropriate methods to analyze the replacement decision. Both of them account for the time value of money. The more complicated approach uses dynamic programming--a multiperiod optimization of the decision to replace or not to replace. The other method converts the future income of a new orchard into an equivalent annuity which can be directly compared to the income from the present orchard. This paper explains the second method, building on work by Faris (1960a, 1961) and Winder and Trant (1961) on optimum replacement patterns and on Faris (1960b) and Faris and Reed (1962) who applied the replacement principles to cling peach orchards.

## ECONOMIC CONSIDERATIONS

Besides the loss of physical yield or of market demand, there are several other economic factors that affect the replacement decision. While the basic decision rule is critical, it is influenced by the choice of price and yield expectations, the discount rate used, inflation anticipations, and uncertainty. First the basic decision rule will be
developed; then, the impacts of these other factors will be discussed.

## The Basic Replacement Decision Rule

Stated very simply, the optimal time to replace an orchard is when the net returns from a new orchard are expected to be greater than those from the present orchard. This simple rule needs to be expanded by accounting for income received over time, the development period for the new orchard, the uncertainty of future yields and prices, and the difference in their respective life spans. To account for these factors, the annual expected net returns from the new orchard are converted into an equivalent annuity. An annuity is an amount of money received each year for a specified number of years. For the new orchard, the annuity is the annual value equivalent to receiving the expected net returns from the time of planting to when the orchard is a specified age. By calculating this equivalent annuity for every possible age of the new orchard, its economic life span can be found. The age at which the equivalent annuity reaches its maximum is noted. It is this maximum annuity which should be compared to the annual income from the present orchard in making the replacement decision.

Since most replacement decisions are made in the fall, it is also necessary to calculate the present value of next year's expected net income from the present orchard. This will account for the time value of that income and put it on an equal basis with the maximum
equivalent annuity of the new orchard.

The potential salvage value of any investment is usually also taken into account. But for orchards the salvage value is firewood which is usually the payment for removal, so it does not affect the replacement decision.

For orchards, the replacement rule becomes: The optimum time to replace is when the present value of next year's expected net return from the present orchard is equal to or less than the equivalent annuity of the after-tax net return from the new orchard. That is, next year's net return from the present orchard is compared to the future net return from the new orchard after adjusting for the time value of money. If the equivalent annuity is greater than the present value of next year's income from the present orchard, the analysis supports the decision to replace the orchard.

## Calculating Net Returns

In a replacement decision, the net return should be gross income adjusted for operating costs, development costs, other variable costs, and income tax considerations.

Several resources, such as land, equipment, and other such investments, may not change when an orchard is replaced; thus, they are not relevant to the analysis for either the new orchard or the present orchard. But when additional investment is needed for the new orchard, not incurred with the present orchard, e.g., a new irrigation system, it must be included. In replacement decisions, the goal is to maximize the return to the fixed resources: land, management, and capital.

The annual net return is adjusted by tax considerations--the allowed depreciation for orchard development and the investment tax credit. Assuming the grower is making enough income to pay taxes, the increased depreciation and tax credit will decrease after-tax costs. The decrease in the grower's taxes is the annual, allowed depreciation multiplied by the relevant marginal tax rate plus the investment tax credit, if any.

The net return, adjusted for each year, is given by the following formula:

$$
\mathrm{NR}_{t}=\left(\mathrm{P}_{t} \cdot \mathrm{Y}_{t}\right)-\mathrm{NHC}_{t}-\left(\mathrm{HC}_{t} \cdot \mathrm{Y}_{t}\right)+\left(\mathrm{X}_{t} \cdot \mathrm{D}_{t}\right)+\mathrm{ITC}_{t}
$$

where $\mathrm{NR}_{t}=$ the net return in the year $t$,

$$
P_{t}=\text { expected price per pound (or ton) }
$$

$$
\mathrm{Y}_{t}=\text { expected yield in year } \mathrm{t}
$$

$\mathrm{NHC}_{t}=$ nonharvest costs in year t , $\mathrm{HC}=$ harvest costs per pound (or ton),
$\mathrm{X}=$ marginal tax rate (in decimal form),

$$
\begin{aligned}
\mathrm{D}_{t} & =\text { depreciation allowed for orchard development costs in } \\
& \quad \text { year } \mathrm{t}, \\
& \quad \text { and } \\
\mathrm{ITC}_{t} & =\text { investment tax credit, if any, in year } \mathrm{t} .
\end{aligned}
$$

The equivalent annuity can be expressed in mathematical form:

$$
\mathrm{A}_{T}=\frac{\sum_{\mathrm{t}=0}^{\mathrm{T}}\left[\frac{\mathrm{NR}_{t}}{(1+\mathrm{i})^{t}}\right]}{1-\left[\frac{1}{(1+\mathrm{i})^{T}}\right]}
$$

where

$$
\begin{aligned}
\mathrm{A}_{T} & =\text { the equivalent annuity in year } \mathrm{T}, \\
\mathrm{NR}_{t} & =\text { the net after-tax return in year } \mathrm{t} \\
\mathrm{i} & =\text { the discount rate, and } \\
\mathrm{T} & =\text { the expected life of the new orchard for this } \\
& \text { specific equivalent annuity. }
\end{aligned}
$$

## Formulating Price and Yield Expectations

Accurately forecasting next year's net return from the present orchard is a difficult task. Rather than formulate expectations for a single year, it is better to use prices and yields expected over a three- to fiveyear period. This would help avoid the potential problem of a single bad year's prediction signaling the need for replacement when the outlook may improve in the second or third year.

Forecasting prices for the next 30 to 50 years involves even greater uncertainty. Rather than try to predict different prices for each year, it is better to set a price based on
past prices, current bearing and nonbearing acreage, and price and production trends in the United States and the world. A pessimistic price forecast can be used to estimate the impact of a poor market.

Future yields are also uncertain but they are easier to predict than prices. The maximum yield and the length of time needed to achieve that yield will vary with soils, climate, and management.

Because of the uncertainty involved, the replacement decision should be analyzed under several different price and yield scenarios. By using different prices and yields, we can observe how the decision may be affected by differing assumptions about future yields and prices.

## Discount Rate Selection

The selection of the discount rate is critical because it affects the equivalent annuity for the new orchard and the present value of next year's net return from the present orchard. The simplest selection process involves choosing the desired after-tax, risk-free opportunity rate of return and the risk premium associated with risky investments.

The after-tax, risk-free opportunity rate of return is determined by an individual's tax bracket and a relatively safe rate of return, say, on U.S. Treasury bills. If long-term T-bills have an interest rate of 6.5 percent and the investor is in the 25 percent tax bracket, the after-tax, risk-free opportunity rate of return is 4.875 percent: (6.5) $(1-.25)$. The rate on T-bills already has an inflation factor incorporated into its price and rate, reflecting Wall Street's view of the future.

The risk premium is the additional rate of return required because of the risky nature of a potential investment. A subjective method of determining one's risk premium is to decide what additional rate of return is needed to replace an orchard rather than putting the same money in a certificate of deposit. For example, suppose that after considering all options, an additional 3 percent return is needed to compensate for the risk involved in almond production. There are more complicated procedures for determining the risk premium, but this simple method will usually suffice.

After the after-tax, risk-free opportunity rate of return and the risk premium are selected, the discount rate is found by addition. In the example, the discount rate is 7.875 percent: $4.875+3$--or about 8 percent.

## Inflation

Inflation, a general increase in an economy's prices, is also a general erosion in purchasing power. There are two ways to incorporate inflation into the replacement decision (or any investment decision): One is complex and confusing; the other, simple and straightforward.

In the first method, all future prices and costs are increased by an inflation-free (i.e., real) growth rate and then discounted by an inflationfree discount rate. But this method requires an accurate prediction of future growth and inflation rates-forecasts which are questionable at best. Real (i.e., inflation-free) rates are low, relative to nominal interest rates that banks charge, so the solutions from this method may be confusing.

The simpler, and recommended, method is to (1) assume that most prices and costs will be increasing at the same rate, (2) adjust those prices and costs which probably will change at a different rate, and (3) select a discount rate which already incorporates an inflation factor (Gittinger, 1972). Thus we use today's costs and prices for the future, assuming their relative
positions will not change. Then if it can be reasonably argued that some prices or costs will increase (or decrease) at a rate different from the general inflation rate, they should be changed accordingly. For example, if the future inflation rate is expected to be 5 percent, but fuel costs are anticipated to rise by 7 percent, we should increase the fuel costs by 2 percent. This method is realistic in that it recognizes that we can't predict the future perfectly, but we do know that some prices and costs will change at rates different from the general inflation rate. Or if we are unsure about how individual prices and costs will behave in the future, we can analyze the replacement decision under various assumptions about growth rates. For example, does the replacement decision differ if fuel costs are assumed to increase 0 , 2 , or 5 percent more than the general inflation rate?

## Other Considerations

The actual decision to replace or not to replace an orchard depends on other factors also. The cash flow situation is an important consideration. If the cash or credit necessary for the investment is not available, profitable trees should not be pulled no matter what the equivalent annuity analysis shows. Insufficient capital may mean scheduling replacements over several years rather than replacing a large block in a single year. Anticipation of improved technology may also delay replacement. Anticipation of several years of low prices and then
a return to higher average prices may speed up replacement because the expected income potential of the present orchard would be lower. The age and goals of the owner may also affect the decision. Higher expected profitability of alternative crops may lead to pulling the orchard and planting a different kind of orchard, a vineyard, or an annual crop.

Since prices and yields are uncertain, it is very important to analyze several sets of prices and yields in making the replacement decision. Also, different inflation rates and discount rates should be used in the analysis. By doing so, the sensitivity of the replacement decision to changes in prices, yields, and interest rates can be evaluated and incorporated into the final decision.

## THE ANALYTIC PROCEDURE

While the equivalent annuity method is superior to those using simple averages or totals, the analysis is more complicated. However, the value of improved information usually outweighs the "costs" of more complicated work. Steps involved in the analysis are the following:

Step 1. Determine Projected Returns and Costs of the New Orchard. First, estimate the expected net return from the new orchard for each year of its life. To do this, estimates must be made of the expected life, costs, and gross incomes of the new orchard. Any costs that remain the same whether the orchard
is replaced or not (such as interest payments for land) should be excluded from the analysis.

As an example, the projected net returns for the first 50 years of a new almond orchard are presented in Table 1. While many factors affect the production pattern over time, these yields are considered typical. (A second example in Table 3 uses a more productive orchard assumption.) The cost in year zero is that of tree removal and land preparation minus the value of the firewood. The establishment and production costs are adapted from budgets by Asai (1981a and 1981b). Development costs are depreciated starting when income begins; the accelerated cost recovery system (ACRS) method for 15 years is used assuming the orchard is in service for 12 months in the first year of depreciation. The tax rate used is 32 percent. The after-tax expected net return is calculated using an expected price of $\$ 1.00$ per pound and a harvest cost of $\$ 0.10$ per pound of almond meat. The net return is expected to be positive in years four through 35.

Step 2. Calculate the Present Value of Future Returns from the New Orchard. Next, the present value of the expected returns is needed in order to compare net returns in different years. Discounting is done by multiplying the estimated net return by the appropriate present value factor as determined by the discount rate chosen and the year specified. The present value factors for different years and rates are listed in Appendix Table A.

A discount rate of 12 percent is used to estimate the present value of the net returns in the example as presented in Table 2. The net return in year 10 is $\$ 951.79$; the present value of that net return is $\$ 306.45$. That is, multiply the net return by the present value factor for 10 years at 12 percent: 0.3220 .

Step 3. Calculate Accumulated Discounted Net Returns for the New Orchard Over its Productive Life. Third, accumulate the discounted net returns over time. The sum of the present values of the expected net returns for years zero through 10 $(\$ 1,069.39)$ is the accumulated present value in year 10 (Table 2). The accumulated, discounted net income indicates the profitability in discounted dollars of the new orchard through a specific year. At the selected discount rate, a grower is economically indifferent between receiving the accumulated discounted net returns now as a lump sum payment and having the expected net returns from the new orchard from year zero through the specified year. However, this indifference is only in monetary terms with no allowance for psychic value differences, the decision maker's risk preferences, or other factors.

Step 4. Determine the Equivalent Annuity of the Accumulated Discounted Net Returns for the New Orchard. Fourth, the accumulated, discounted net returns, when positive, need to be adjusted to allow for comparison on an annual basis. Thus, we calculate the ordinary annuity that is equivalent to the accumulated, discounted net returns for a specific year. A grower
should be indifferent between this annuity and the expected net income from the new orchard. (Remember, this indifference does not account for other, nonmonetary factors.) The equivalent annuity makes it easy to compare the profitability of keeping the orchard to various ages. In year 10 , the accumulated present value of $\$ 1,069.39$ is converted to an annuity by dividing by the appropriate annuity factor. For 10 years and a 12 percent discount rate, the annuity factor is 5.6502; thus, the equivalent annuity is $\$ 189.26$. The annuity factors are listed in Appendix Table B.

Step 5. Compare the Maximum Equivalent Annuity of the New Orchard with the Expected Return from the Old Orchard. Finally, the maximum of the equivalent annuities calculated in the previous step is compared to the present value of next year's expected net return from the present orchard. If the present value of next year's net return from the present orchard is less than the maximum equivalent annuity of the new orchard, it is time to replace; if it is greater, the present orchard is profitable to keep for at least one more year.

## THE EXAMPLE ELABORATED

As an example of analyzing the replacement decision, consider a 30year old almond orchard. The orchard has always been well managed. Although net income is still positive, the grower has noticed the yield starting to decrease.

Since this is a long-term decision, prices and costs for future
years are needed. While next year's estimate of the cost of nursery trees is appropriate, a longer-term estimate of the almond meat price is needed because this year's or even next year's prices are probably not good indicators of the price in 10,20 , or 30 years.

In this example, two new orchards are evaluated. The first is a typical orchard which increases to a maximum mature yield of 1,800 pounds of meat per acre (Tables 1 and 2). The second is a more productive orchard which increases rapidly to a maximum mature yield of 2,200 pounds of meat per acre (Tables 3 and 4). The annual yields and net returns costs are shown in Tables 1 and 3. The firewood value is considered as equal to the cost of orchard removal, so doesn't enter the decision.

To evaluate the sensitivity of the replacement decision to different variables, the equivalent annuities and optimal replacement ages are estimated for various combinations of four nut prices, three discount rates, and two tax rates (Table 5).

From this sensitivity analysis, we note that: (1) the optimal replacement age does not vary greatly, (2) the equivalent annuities are very sensitive to the price and interest rate, (3) the annuities are not very sensitive to the tax rate, and (4) the equivalent annuities are higher for the more productive orchard than for the typical orchard (Tables 2 and 4). A higher nut price has the expected effect of increasing both the equivalent annuity and the optimal age. A higher interest rate decreases the equivalent
annuity but increases the optimal replacement age. The change in the tax rate has little effect on the equivalent annuity or the optimal age.

To complete the replacement decision, the annuities must be compared to the expected return from the present orchard. Suppose the grower expects a yield of 1,400 pounds of almond meat. Even though the estimate is only of next year's return, we should use a longerterm estimate of the almond meat price, say, $\$ .80$ per pound. With expected total costs of $\$ 830$ per acre and a discount rate of 12 percent, the present value of next year's returns from the present orchard is $\$ 259$ per acre. If the long-term meat price is expected to be above $\$ .80$ per pound, this analysis shows that the owner should seriously consider replacing the present orchard-especially if the high-yielding scenario can be expected.

As stated earlier, other factors may also affect the replacement decision. Cash flow may dictate that replacement not be done at all or done on a scheduled basis rather than all at once. Long-term trends in supply and demand may cause optimistic or pessimistic views of future profitability. If the nut market is expected to be soft for a few years and then regain its strength, a grower may decide to replace now because the potential income from the present orchard is lower relative to the new orchard. If the grower can expect the more productive orchard (instead of the typical), the argument to replace now is stronger.

The replacement decision needs to be evaluated under different assumptions about prices, interest rates, costs, yields, and other variables. The example analysis shows that expected price, expected yields, and desired rate of return are more important than the tax rate. However, the year in which the equivalent annuity is maximized is fairly stable even with variation in price and interest rate.

## SUMMARY

This type of replacement decision analysis should be done for those orchards which have decreasing or below-normal yields. In the longterm view, it may be profitable to replace an orchard even when it still produces positive income. Then, of course, there are several other considerations which enter the final decision besides the equivalent annuity analysis.

## REFERENCES

Asai, W. K. Estimated Costs to Establish an Almond Orchard--1981. Stanislaus County, California, Cooperative Extension, 1981(a).

Asai, W. K. Estimated Costs to Produce Almonds in a Mature Orchard. Stanislaus County, California, Cooperative Extension, 1981(b).

Faris, J. E. "Analytical Techniques Used in Determining the Optimum Replacement Pattern." Journal of Farm Economics, Vol. 42, No. 4, November 1960(a), pp. 755-766.

Faris, J. E. Economics of Replacing Cling Peach Trees. California Agricultural Experiment Station, Giannini Foundation of Agricultural Economics, Mimeographed Report No. 232, 1960(b).

Faris, J. E. "On Determining the Optimum Replacement Pattern: A Reply." Journal of Farm Economics, Vol. 43, No. 4, Part 1, November 1961, pp. 952-955.

Faris, J. E. and A. D. Reed. When to Replace Cling Peach Trees. California Agricultural Experiment Station and Extension Service, Circular 512, 1962.

Gittinger, J. P. Economic Analysis of Agricultural Projects. Baltimore: The Johns Hopkins University Press, 1972, pp. 37-38.

Winder, J. W. L. and G. I. Trant. "Comments on 'Determining the Optimum Replacement Pattern'." Journal of Farm Economics, Vol. 43, No. 4, Part 1, November 1961, pp. 939-951.

Table 1. Yields, Costs, and Net Returns for a New Almond Orchard with Typical Yields. (Assumptions: $\$ 1 /$ Pound Price for Almond Nut Meat, 12 Percent Discount Rate, 32 Percent Marginal Tax Rate, and $\$ .10 /$ Pound for Harvest Costs)

| Year | Yield | Gross <br> Income | Nonharvest | --CostsHarvest | Depreciation | Expected Net Returns |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |
| 0 | 0 | . 00 | 150.00 | . 00 | . 00 | -150.00 |
| 1 | 0 | . 00 | 520.00 | . 00 | . 00 | -520.00 |
| 2 | 0 | . 00 | 205.00 | . 00 | . 00 | -205.00 |
| 3 | 0 | . 00 | 260.00 | . 00 | . 00 | -260.00 |
| 4 | 400 | 400.00 | 310.00 | 40.00 | 136.20 | 207.08 |
| 5 | 800 | 800.00 | 400.00 | 80.00 | 113.50 | 356.32 |
| 6 | 1,200 | 1,200.00 | 500.00 | 120.00 | 102.15 | 612.69 |
| 7 | 1,500 | 1,500.00 | 600.00 | 150.00 | 90.80 | 779.06 |
| 8 | 1,800 | 1,800.00 | 690.00 | 180.00 | 79.45 | 955.42 |
| 9 | 1,800 | 1,800.00 | 690.00 | 180.00 | 68.10 | 951.79 |
| 10 | 1,800 | 1,800.00 | 690.00 | 180.00 | 68.10 | 951.79 |
| 11 | 1,800 | 1,800.00 | 690.00 | 180.00 | 68.10 | 951.79 |
| 12 | 1,800 | 1,800.00 | 690.00 | 180.00 | 68.10 | 951.79 |
| 13 | 1,800 | 1,800.00 | 690.00 | 180.00 | 56.75 | 948.16 |
| 14 | 1,800 | 1,800.00 | 690.00 | 180.00 | 56.75 | 948.16 |
| 15 | 1,800 | 1,800.00 | 690.00 | 180.00 | 56.75 | 948.16 |
| 16 | 1,800 | 1,800.00 | 690.00 | 180.00 | 56.75 | 948.16 |
| 17 | 1,800 | 1,800.00 | 690.00 | 180.00 | 56.75 | 948.16 |
| 18 | 1,800 | 1,800.00 | 690.00 | 180.00 | 56.75 | 948.16 |
| 19 | 1,800 | 1,800.00 | 690.00 | 180.00 | . 00 | 930.00 |
| 20 | 1,800 | 1,800.00 | 690.00 | 180.00 | . 00 | 930.00 |
| 21 | 1,800 | 1,800.00 | 690.00 | 180.00 | . 00 | 930.00 |
| 22 | 1,800 | 1,800.00 | 690.00 | 180.00 | . 00 | 930.00 |
| 23 | 1,800 | 1,800.00 | 690.00 | 180.00 | . 00 | 930.00 |
| 24 | 1,800 | 1,800.00 | 690.00 | 180.00 | . 00 | 930.00 |
| 25 | 1,800 | 1,800.00 | 690.00 | 180.00 | . 00 | 930.00 |
| 26 | 1,750 | 1,750.00 | 690.00 | 175.00 | . 00 | 885.00 |
| 27 | 1,700 | 1,700.00 | 690.00 | 170.00 | . 00 | 840.00 |
| 28 | 1,650 | 1,650.00 | 690.00 | 165.00 | . 00 | 795.00 |
| 29 | 1,600 | 1,600.00 | 690.00 | 160.00 | . 00 | 750.00 |
| 30 | 1,500 | 1,500.00 | 690.00 | 150.00 | . 00 | 660.00 |
| 31 | 1,400 | 1,400.00 | 690.00 | 140.00 | . 00 | 570.00 |
| 32 | 1,300 | 1,300.00 | 690.00 | 130.00 | . 00 | 480.00 |
| 33 | 1,200 | 1,200.00 | 690.00 | 120.00 | . 00 | 390.00 |
| 34 | 1,100 | 1,100.00 | 690.00 | 110.00 | . 00 | 300.00 |
| 35 | 1,000 | 1,000.00 | 750.00 | 100.00 | . 00 | 150.00 |
| 36 | 950 | 950.00 | 750.00 | 95.00 | . 00 | 105.00 |
| 37 | 900 | 900.00 | 750.00 | 90.00 | . 00 | 60.00 |
| 38 | 850 | 850.00 | 750.00 | 85.00 | . 00 | 15.00 |
| 39 | 800 | 800.00 | 750.00 | 80.00 | . 00 | -30.00 |
| 40 | 750 | 750.00 | 800.00 | 75.00 | . 00 | -125.00 |
| 41 | 700 | 700.00 | 800.00 | 70.00 | . 00 | -170.00 |
| 42 | 650 | 650.00 | 800.00 | 65.00 | . 00 | -215.00 |
| 43 | 600 | 600.00 | 800.00 | 60.00 | . 00 | -260.00 |
| 44 | 550 | 550.00 | 800.00 | 55.00 | . 00 | -305.00 |
| 45 | 500 | 500.00 | 700.00 | 50.00 | . 00 | -250.00 |
| 46 | 450 | 450.00 | 700.00 | 45.00 | . 00 | -295.00 |
| 47 | 400 | 400.00 | 600.00 | 40.00 | . 00 | -240.00 |
| 48 | 350 | 350.00 | 600.00 | 35.00 | . 00 | -285.00 |
| 49 | 300 | 300.00 | 500.00 | 30.00 | . 00 | -230.00 |
| 50 | 250 | 250.00 | 400.00 | 25.00 | . 00 | -175.00 |

Table 2. Expected Net Returns and the Equivalent Annuity Calculations for a Typical Yielding Almond Orchard

| Year | Expected Net Returns | Present Value of Expected Net Returns | Accumulated Present Value | Equivalent Annuity |
| :---: | :---: | :---: | :---: | :---: |
|  | dollars per |  |  |  |
| 0 | -150.00 | -150.00 | -150.00 | . 00 |
| 1 | -520.00 | -464.29 | -614.29 | . 00 |
| 2 | -205.00 | -163.42 | -777.71 | . 00 |
| 3 | -260.00 | -185.06 | -962.77 | . 00 |
| 4 | 207.08 | 131.61 | -831.17 | . 00 |
| 5 | 356.32 | 202.19 | -628.98 | . 00 |
| 6 | 612.69 | 310.41 | -318.58 | . 00 |
| 7 | 779.06 | 352.41 | 33.83 | 7.41 |
| 8 | 955.42 | 385.88 | 419.71 | 84.49 |
| 9 | 951.79 | 343.23 | 762.94 | 143.19 |
| 10 | 951.79 | 306.45 | 1,069.39 | 189.26 |
| 11 | 951.79 | 273.62 | 1,343.00 | 226.18 |
| 12 | 951.79 | 244.30 | 1,587.31 | 256.25 |
| 13 | 948.16 | 217.29 | 1,804.60 | 280.94 |
| 14 | 948.16 | 194.01 | 1,998.61 | 301.53 |
| 15 | 948.16 | 173.23 | 2,171.84 | 318.88 |
| 16 | 948.16 | 154.67 | 2,326.50 | 333.60 |
| 17 | 948.16 | 138.09 | 2,464.60 | 346.17 |
| 18 | 948.16 | 123.30 | 2,587.90 | 356.97 |
| 19 | 930.00 | 107.98 | 2,695.87 | 366.00 |
| 20 | 930.00 | 96.41 | 2,792.28 | 373.83 |
| 21 | 930.00 | 86.08 | 2,878.36 | 380.64 |
| 22 | 930.00 | 76.86 | 2,955.22 | 386.57 |
| 23 | 930.00 | 68.62 | 3,023.85 | 391.77 |
| 24 | 930.00 | 61.27 | 3,085.12 | 396.32 |
| 25 | 930.00 | 54.71 | 3,139.82 | 400.33 |
| 26 | 885.00 | 46.48 | 3,186.30 | 403.55 |
| 27 | 840.00 | 39.39 | 3,225.69 | 406.13 |
| 28 | 795.00 | 33.29 | 3,258.98 | 408.17 |
| 29 | 750.00 | 28.04 | 3,287.02 | 409.76 |
| 30 | 660.00 | 22.03 | 3,309.05 | 410.80 |
| 31 | 570.00 | 16.99 | 3,326.03 | 411.38 |
| 32 | 480.00 | 12.77 | 3,338.80 | 411.61 |
| 33 | 390.00 | 9.27 | 3,348.07 | 411.55 |
| 34 | 300.00 | 6.36 | 3,354.43 | 411.26 |
| 35 | 150.00 | 2.84 | 3,357. 28 | 410.65 |
| 36 | 105.00 | 1.78 | 3,359.05 | 410.02 |
| 37 | 60.00 | . 91 | 3,359.96 | 409.38 |
| 38 | 15.00 | . 20 | 3,360.16 | 408.73 |
| 39 | -30.00 | -. 36 | 3,359.80 | 408.09 |
| 40 | -125.00 | -1.34 | 3,358.45 | 407.39 |
| 41 | -170.00 | -1.63 | 3,356.82 | 406.72 |
| 42 | -215.00 | -1.84 | 3,354.98 | 406.08 |
| 43 | -260.00 | -1.99 | 3,352.99 | 405.46 |
| 44 | -305.00 | -2.08 | 3,350.91 | 404.87 |
| 45 | -250.00 | -1.52 | 3,349.38 | 404.39 |
| 46 | -295.00 | -1.61 | 3,347.78 | 403.93 |
| 47 | -240.00 | -1.17 | 3,346.61 | 403.56 |
| 48 | -285.00 | -1.24 | 3,345.37 | 403.20 |
| 49 | -230.00 | -. 89 | 3,344.48 | 402.90 |
| 50 | -175.00 | -. 61 | 3,343.88 | 402.66 |

Table 3. Yields, Costs, and Net Returns for a New Almond Orchard with High Yields. (Assumptions: \$1/Pound Price for Almond Nut Meat, 12 Percent Discount Rate, 32 Percent Marginal Tax Rate, and $\$ .10 /$ Pound for Harvest Costs)

| Year | Yield | Gros s Income | Nonharvest | $\begin{aligned} & - \text { Costs } \\ & \text { Harvest } \\ & \hline \end{aligned}$ | Depreciation | Expected Net Returns |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |
| 0 | 0 | . 00 | 150.00 | . 00 | . 00 | -150.00 |
| 1 | 0 | . 00 | 520.00 | . 00 | . 00 | -520.00 |
| 2 | 0 | . 00 | 205.00 | . 00 | . 00 | -205.00 |
|  | 500 | 500.00 | 260.00 | 50.00 | 105.00 | 311.10 |
| 4 | 900 | 900.00 | 350.00 | 90.00 | 87.50 | 488.00 |
| 5 | 1,500 | 1,500.00 | 500.00 | 150.00 | 78.75 | 875.20 |
| 6 | 2,000 | 2,000.00 | 650.00 | 200.00 | 70.00 | 1,172.40 |
| 7 | 21,00 | 2,100.00 | 750.00 | 210.00 | 61.25 | 1,159.60 |
| 8 | 2,200 | 2,200.00 | 750.00 | 220.00 | 52.50 | 1,246.80 |
| 9 | 2,200 | 2,200.00 | 750.00 | 220.00 | 52.50 | 1,246.80 |
| 10 | 2,200 | 2,200.00 | 750.00 | 220.00 | 52.50 | 1,246.80 |
| 11 | 2,200 | 2,200.00 | 750.00 | 220.00 | 52.50 | 1,246.80 |
| 12 | 2,200 | 2,200.00 | 750.00 | 220.00 | 43.75 | 1,244.00 |
| 13 | 2,200 | 2,200.00 | 750.00 | 220.00 | 43.75 | 1,244.00 |
| 14 | 2,200 | 2,200.00 | 750.00 | 220.00 | 43.75 | 1,244.00 |
| 15 | 2,200 | 2,200.00 | 750.00 | 220.00 | 43.75 | 1,244.00 |
| 16 | 2,200 | 2,200.00 | 750.00 | 220.00 | 43.75 | 1,244.00 |
| 17 | 2,200 | 2,200.00 | 750.00 | 220.00 | 43.75 | 1,244.00 |
| 18 | 2,200 | 2,200.00 | 750.00 | 220.00 | . 00 | 1,230.00 |
| 19 | 2,200 | 2,200.00 | 750.00 | 220.00 | . 00 | 1,230.00 |
| 20 | 2,200 | 2,200.00 | 750.00 | 220.00 | . 00 | 1,230.00 |
| 21 | 2,100 | 2,100.00 | 750.00 | 210.00 | . 00 | 1,140.00 |
| 22 | 2,100 | 2,100.00 | 750.00 | 210.00 | . 00 | 1,140.00 |
| 23 | 2,100 | 2,100.00 | 750.00 | 210.00 | . 00 | 1,140.00 |
| 24 | 2,100 | 2,100.00 | 750.00 | 210.00 | . 00 | 1,140.00 |
| 25 | 2,100 | 2,100.00 | 750.00 | 210.00 | . 00 | 1,140.00 |
| 26 | 2,100 | 2,100.00 | 750.00 | 210.00 | . 00 | 1,140.00 |
| 27 | 2,100 | 2,100.00 | 750.00 | 210.00 | . 00 | 1,140.00 |
| 28 | 2,000 | 2,000.00 | 750.00 | 200.00 | . 00 | 1,050.00 |
| 29 | 2,000 | 2,000.00 | 750.00 | 200.00 | . 00 | 1,050.00 |
| 30 | 2,000 | 2,000.00 | 750.00 | 200.00 | . 00 | 1,050.00 |
| 31 | 1,950 | 1,950.00 | 750.00 | 195.00 | . 00 | 1,005.00 |
| 32 | 1,900 | 1,900.00 | 750.00 | 190.00 | . 00 | 960.00 |
| 33 | 1,850 | 1,850.00 | 750.00 | 185.00 | . 00 | 915.00 |
| 34 | 1,800 | 1,800.00 | 750.00 | 180.00 | . 00 | 870.00 |
| 35 | 1,700 | 1,700.00 | 800.00 | 170.00 | . 00 | 730.00 |
| 36 | 1,600 | 1,600.00 | 800.00 | 160.00 | . 00 | 640.00 |
| 37 | 1,500 | 1,500.00 | 800.00 | 150.00 | . 00 | 550.00 |
| 38 | 1,400 | 1,400.00 | 800.00 | 140.00 | . 00 | 460.00 |
| 39 | 1,300 | 1,300.00 | 800.00 | 130.00 | . 00 | 370.00 |
| 40 | 1,200 | 1,200.00 | 850.00 | 120.00 | . 00 | 230.00 |
| 41 | 1,100 | 1,100.00 | 850.00 | 110.00 | . 00 | 140.00 |
| 42 | 1,000 | 1,000.00 | 850.00 | 100.00 | . 00 | 50.00 |
| 43 | 950 | 950.00 | 850.00 | 95.00 | . 00 | 5.00 |
| 44 | 900 | 900.00 | 850.00 | 90.00 | . 00 | -40.00 |
| 45 | 850 | 850.00 | 700.00 | 85.00 | . 00 | 65.00 |
| 46 | 800 | 800.00 | 700.00 | 80.00 | . 00 | 20.00 |
| 47 | 750 | 750.00 | 600.00 | 75.00 | . 00 | 75.00 |
| 48 | 700 | 700.00 | 600.00 | 70.00 | . 00 | 30.00 |
| 49 | 650 | 650.00 | 500.00 | 65.00 | . 00 | 85.00 |
| 50 | 600 | 600.00 | 400.00 | 60.00 | . 00 | 140.00 |

Table 4. Expected Net Returns and the Equivalent Annuity Calculations for a High Yielding Almond Orchard

| Year | Expected Net Returns | ```Present Value of Expected Net Returns``` | Accumulated <br> Present Value | Equivalent Annuity |
| :---: | :---: | :---: | :---: | :---: |
|  | ---- | -----dollar | acre--- |  |
| 0 | -150.00 | -150.00 | -150.00 | . 00 |
| 1 | -520.00 | -464.29 | -614.29 | . 00 |
| 2 | -205.00 | -163.42 | -777.71 | . 00 |
| 3 | 311.10 | 221.43 | -556.28 | . 00 |
| 4 | 488.00 | 310.13 | -246.14 | . 00 |
| 5 | 875.20 | 496.61 | 250.47 | . 00 |
| 6 | 1,172.40 | 593.97 | 844.44 | . 00 |
| 7 | 1,159.60 | 524.54 | 1,368.99 | 299.97 |
| 8 | 1,246.80 | 503.56 | 1,872.55 | 376.95 |
| 9 | 1,246.80 | 449.61 | 2,322.16 | 435.82 |
| 10 | 1,246.80 | 401.44 | 2,723.59 | 482.03 |
| 11 | 1,246.80 | 358.43 | 3,082.02 | 519.06 |
| 12 | 1,244.00 | 319.30 | 3,401.32 | 549.10 |
| 13 | 1,244.00 | 285.09 | 3,686.42 | 573.89 |
| 14 | 1,244.00 | 254.55 | 3,940.96 | 594.58 |
| 15 | 1,244.00 | 227.27 | 4,168.24 | 612.00 |
| 16 | 1,244.00 | 202.92 | 4,371.16 | 626.78 |
| 17 | 1,244.00 | 181.18 | 4,552.34 | 639.41 |
| 18 | 1,230.00 | 159.95 | 4,712.29 | 650.00 |
| 19 | 1,230.00 | 142.81 | 4,855.10 | 659.14 |
| 20 | 1,230.00 | 127.51 | 4,982.61 | 667.07 |
| 21 | 1,140.00 | 105.52 | 5,088.13 | 672.85 |
| 22 | 1,140.00 | 94.21 | 5,182.34 | 677.90 |
| 23 | 1,140.00 | 84.12 | 5,266.46 | 682.32 |
| 24 | 1,140.00 | 75.11 | 5,341.57 | 686.20 |
| 25 | 1,140.00 | 67.06 | 5,408.62 | 689.60 |
| 26 | 1,140.00 | 59.87 | 5,468.50 | 692.60 |
| 27 | 1,140.00 | 53.46 | 5,521.96 | 695.24 |
| 28 | 1,050.00 | 43.96 | 5,565.92 | 697.10 |
| 29 | 1,050.00 | 39.25 | 5,605.17 | 698.74 |
| 30 | 1,050.00 | 35.05 | 5,640.22 | 700.20 |
| 31 | 1,005.00 | 29.95 | 5,670.17 | 701.32 |
| 32 | 960.00 | 25.54 | 5,695.71 | 702.17 |
| 33 | 915.00 | 21.74 | 5,717.45 | 702.79 |
| 34 | 870.00 | 18.45 | 5,735.91 | 703.23 |
| 35 | 730.00 | 13.83 | 5,749.73 | 703.29 |
| 36 | 640.00 | 10.82 | 5,760.56 | 703.16 |
| 37 | 550.00 | 8.30 | 5,768.86 | 702.88 |
| 38 | 460.00 | 6.20 | 5,775.06 | 702.48 |
| 39 | 370.00 | 4.45 | 5,779.51 | 701.99 |
| 40 | 230.00 | 2.47 | 5,781.99 | 701.38 |
| 41 | 140.00 | 1.34 | 5,783.33 | 700.72 |
| 42 | 50.00 | . 43 | 5,783.76 | 700.05 |
| 43 | 5.00 | . 04 | 5,783.80 | 699.41 |
| 44 | -40.00 | -. 27 | 5,783.52 | 698.80 |
| 45 | 65.00 | . 40 | 5,783.92 | 698.33 |
| 46 | 20.00 | . 11 | 5,784.03 | 697.88 |
| 47 | 75.00 | . 36 | 5,784.39 | 697.52 |
| 48 | 30.00 | . 13 | 5,784.52 | 697.17 |
| 49 | 85.00 | . 33 | 5,784.85 | 696.88 |
| 50 | 140.00 | . 48 | 5,785.34 | 696.65 |

Table 5. Estimated Maximum Equivalent Annuities and the Corresponding Age of the Almond Orchard for Both Yield Levels and for Variations in Expected Prices, Interest Rates, and Tax Rates

| Expected Almond Meat Price | 32 Percent Marginal Tax Rate |  |  |  |  |  | 50 Percent Marginal Tax Rate |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Discount Rate |  |  |  |  |  | Discount Rate |  |  |  |  |  |
|  | 8 Percent |  | 12 Percent |  | 15 Percent |  | 8 Percent |  | 12 Percent |  | 15 Percent |  |
|  | $E A^{\text {a }}$ | Age | EA | Age | EA | Age | EA | Age | EA | Age | EA | Age |
| (\$/pound) | \$ | yrs | \$ | yrs |  | yrs |  | yrs | \$ | yrs | \$ | yrs |
| Typical-Yielding Orchard (Table 1) : |  |  |  |  |  |  |  |  |  |  |  |  |
| . 60 | 49 | 30 | 1 | 31 | -_b | -_b | 58 | 30 | 11 | 30 | -_b | _-b |
| . 80 | 284 | 31 | 206 | 32 | 151 | 32 | 293 | 30 | 216 | 32 | 160 | 32 |
| 1.00 | 521 | 31 | 412 | 32 | 334 | 33 | 530 | 31 | 421 | 32 | 344 | 33 |
| 1.20 | 757 | 31 | 617 | 33 | 518 | 34 | 766 | 31 | 626 | 33 | 528 | 33 |
| High-Yielding Orchard (Table 3): |  |  |  |  |  |  |  |  |  |  |  |  |
| . 60 | 185 | 32 | 137 | 34 | 101 | 34 | 192 | 32 | 145 | 34 | 109 | 34 |
| . 80 | 501 | 34 | 420 | 34 | 361 | 35 | 508 | 34 | 428 | 34 | 369 | 35 |
| 1.00 | 817 | 34 | 703 | 35 | 621 | 36 | 824 | 34 | 711 | 35 | 629 | 36 |
| 1.20 | 1,133 | 34 | 986 | 35 | 880 | 36 | 1,140 | 34 | 994 | 35 | 889 | 36 |

$\mathrm{a}_{\mathrm{EA}}=$ equivalent annuity.
$b_{\text {When }}$ the accumulated present value was not positive, an equivalent annuity was not calculated.

Appendix Table A. The Present Value of $\$ 1$ at Various Discount Rates and Years. Present Value Factors, $P V F=/(1+i)^{n}$

| Year <br> (n) | Discount Rate Per Year (1) |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 |
| 1 | . 9901 | . 9804 | . 9709 | . 9615 | . 9524 | . 9434 | . 9346 | . 9259 | . 9174 | . 9091 | . 9009 | . 8929 |
| 2 | . 9803 | . 9612 | . 9426 | . 9246 | . 9070 | . 8900 | . 8734 | . 8573 | . 8417 | . 8264 | . 8116 | . 7972 |
| 3 | . 9706 | . 9423 | . 9151 | . 8890 | . 8638 | . 8396 | . 8163 | . 7938 | . 7722 | . 7513 | . 7312 | . 7118 |
| 4 | . 9610 | . 9238 | . 8885 | . 8548 | . 8227 | . 7921 | . 7629 | . 7350 | . 7084 | . 6830 | . 6587 | . 6355 |
| 5 | . 9515 | . 9057 | . 8626 | . 8219 | . 7835 | . 7473 | . 7130 | . 6806 | . 6499 | . 6209 | . 5935 | . 5674 |
| 6 | . 9420 | . 8880 | . 8375 | . 7903 | . 7462 | . 7050 | . 6663 | . 6302 | . 5963 | . 5645 | . 5346 | . 5066 |
| 7 | . 9327 | . 8706 | . 8131 | . 7599 | . 7107 | . 6651 | . 6227 | . 5835 | . 5470 | . 5132 | . 4817 | . 4523 |
| 8 | . 9235 | . 8535 | . 7894 | . 7307 | . 6768 | . 6274 | . 5820 | . 5403 | . 5019 | . 4665 | . 4339 | . 4039 |
| 9 | . 9143 | . 8368 | . 7664 | . 7026 | . 6446 | . 5919 | . 5439 | . 5002 | . 4604 | . 4241 | . 3909 | . 3606 |
| 10 | . 9053 | . 8203 | . 7441 | . 6756 | . 6139 | . 5584 | . 5083 | . 4632 | . 4224 | . 3855 | . 3522 | . 3220 |
| 11 | . 8963 | . 8043 | . 7224 | . 6496 | . 5847 | . 5268 | . 4751 | . 4289 | . 3875 | . 3505 | . 3173 | . 2875 |
| 12 | . 8874 | . 7885 | . 7014 | . 6246 | . 5568 | . 4970 | . 4440 | . 3971 | . 3555 | . 3186 | . 2858 | . 2567 |
| 13 | . 8787 | . 7730 | . 6810 | . 6006 | . 5303 | . 4688 | . 4150 | . 3677 | . 3262 | . 2897 | . 2575 | . 2292 |
| 14 | . 8700 | . 7579 | . 6611 | . 5775 | . 5051 | . 4423 | . 3878 | . 3405 | . 2992 | . 2633 | . 2320 | . 2046 |
| 15 | . 8613 | . 7430 | . 6419 | . 5553 | . 4810 | . 4173 | . 3624 | . 3152 | . 2745 | . 2394 | . 2090 | . 1827 |
| 16 | . 8528 | . 7284 | . 6232 | . 5339 | . 4581 | . 3936 | . 3387 | . 2919 | . 2519 | . 2176 | . 1883 | . 1631 |
| 17 | . 8444 | . 7142 | . 6050 | . 5134 | . 4363 | . 3714 | . 3166 | . 2703 | . 2311 | . 1978 | . 1696 | . 1456 |
| 18 | . 8360 | . 7002 | . 5874 | . 4936 | . 4155 | . 3503 | . 2959 | . 2502 | . 2120 | . 1799 | . 1528 | . 1300 |
| 19 | . 8277 | . 6864 | . 5703 | . 4746 | . 3957 | . 3305 | . 2765 | . 2317 | . 1945 | . 1635 | . 1377 | . 1161 |
| 20 | . 8195 | . 6730 | . 5537 | . 4564 | . 3769 | . 3118 | . 2584 | . 2145 | . 1784 | . 1486 | . 1240 | . 1037 |
| 21 | . 8114 | . 6598 | . 5375 | . 4388 | . 3589 | . 2942 | . 2415 | . 1987 | . 1637 | . 1351 | . 1117 | . 0926 |
| 22 | . 8034 | . 6468 | . 5219 | . 4220 | . 3418 | . 2775 | . 2257 | . 1839 | . 1502 | . 1228 | . 1007 | . 0826 |
| 23 | . 7954 | . 6342 | . 5067 | . 4057 | . 3256 | . 2618 | . 2109 | . 1703 | . 1378 | . 1117 | . 0907 | . 0738 |
| 24 | . 7876 | . 6217 | . 4919 | . 3901 | . 3101 | . 2470 | . 1971 | . 1577 | . 1264 | . 1015 | . 0817 | . 0659 |
| 25 | . 7798 | . 6095 | . 4776 | . 3751 | . 2953 | . 2330 | . 1842 | . 1460 | . 1160 | . 0923 | . 0736 | . 0588 |
| 26 | . 7720 | . 5976 | . 4637 | . 3607 | . 2812 | . 2198 | . 1722 | . 1352 | . 1064 | . 0839 | . 0663 | . 0525 |
| 27 | . 7644 | . 5859 | . 4502 | . 3468 | . 2678 | . 2074 | . 1609 | . 1252 | . 0976 | . 0763 | . 0597 | . 0469 |
| 28 | . 7568 | . 5744 | . 4371 | . 3335 | . 2551 | . 1956 | . 1504 | . 1159 | . 0895 | . 0693 | . 0538 | . 0419 |
| 29 | . 7493 | . 5631 | . 4243 | . 3207 | . 2429 | . 1846 | . 1406 | . 1073 | . 0822 | . 0630 | . 0485 | . 0374 |
| 30 | . 7419 | . 5521 | . 4120 | . 3083 | . 2314 | . 1741 | . 1314 | . 0994 | . 0754 | . 0573 | . 0437 | . 0334 |
| 31 | . 7346 | . 5412 | . 4000 | . 2965 | . 2204 | . 1643 | . 1228 | . 0920 | . 0691 | . 0521 | . 0394 | . 0298 |
| 32 | . 7273 | . 5306 | . 3883 | . 2851 | . 2099 | . 1550 | . 1147 | . 0852 | . 0634 | . 0474 | . 0355 | . 0266 |
| 33 | . 7201 | . 5202 | . 3770 | . 2741 | . 1999 | . 1462 | . 1072 | . 0789 | . 0582 | . 0431 | . 0319 | . 0238 |
| 34 | . 7130 | . 5100 | . 3660 | . 2636 | . 1904 | . 1379 | . 1002 | . 0730 | . 0534 | . 0391 | . 0288 | . 0212 |
| 35 | . 7059 | . 5000 | . 3554 | . 2534 | . 1813 | . 1301 | . 0937 | . 0676 | . 0490 | . 0356 | . 0259 | . 0189 |
| 36 | . 6989 | . 4902 | . 3450 | . 2437 | . 1727 | . 1227 | . 0875 | . 0626 | . 0449 | . 0323 | . 0234 | . 0169 |
| 37 | . 6920 | . 4806 | . 3350 | . 2343 | . 1644 | . 1158 | . 0818 | . 0580 | . 0412 | . 0294 | . 0210 | . 0151 |
| 38 | . 6852 | . 4712 | . 3252 | . 2253 | . 1566 | . 1092 | . 0765 | . 0537 | . 0378 | . 0267 | . 0190 | . 0135 |
| 39 | . 6784 | . 4619 | . 3158 | . 2166 | . 1491 | . 1031 | . 0715 | . 0497 | . 0347 | . 0243 | . 0171 | . 0120 |
| 40 | . 6717 | . 4529 | . 3066 | . 2083 | . 1420 | . 0972 | . 0668 | . 0460 | . 0318 | . 0221 | . 0154 | . 0107 |
| 41 | . 6650 | . 4440 | . 2976 | . 2003 | . 1353 | . 0917 | . 0624 | . 0426 | . 0292 | . 0201 | . 0139 | . 0096 |
| 42 | . 6584 | . 4353 | . 2890 | . 1926 | . 1288 | . 0865 | . 0583 | . 0395 | . 0268 | . 0183 | . 0125 | . 0086 |
| 43 | . 6519 | . 4268 | . 2805 | . 1852 | . 1227 | . 0816 | . 0545 | . 0365 | . 0246 | . 0166 | . 0112 | . 0076 |
| 44 | . 6454 | . 4184 | . 2724 | . 1780 | . 1169 | . 0770 | . 0509 | . 0338 | . 0226 | . 0151 | . 0101 | . 0068 |
| 45 | . 6391 | . 4102 | . 2644 | . 1712 | . 1113 | . 0727 | . 0476 | . 0313 | . 0207 | . 0137 | . 0091 | . 0061 |
| 46 | . 6327 | . 4022 | . 2567 | . 1646 | . 1060 | . 0685 | . 0445 | . 0290 | . 0190 | . 0125 | . 0082 | . 0054 |
| 47 | . 6265 | . 3943 | . 2493 | . 1583 | . 1009 | . 0647 | . 0416 | . 0269 | . 0174 | . 0113 | . 0074 | . 0049 |
| 48 | . 6203 | . 3865 | . 2420 | . 1522 | . 0961 | . 0610 | . 0389 | . 0249 | . 0160 | . 0103 | . 0067 | . 0043 |
| 49 | . 6141 | . 3790 | . 2350 | . 1463 | . 0916 | . 0575 | . 0363 | . 0230 | . 0147 | . 0094 | . 0060 | . 0039 |
| 50 | . 6080 | . 3715 | . 2281 | . 1407 | . 0872 | . 0543 | . 0339 | . 0213 | . 0134 | . 0085 | . 0054 | . 0035 |

Appendix Table A. Continued

| Year$(\mathrm{n})$ | Discount Rate Per Year (1) |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 | 21 | 22 | 23 | 24 |
| 1 | . 8850 | . 8772 | . 8696 | . 8621 | . 8547 | . 8475 | . 8403 | . 8333 | . 8264 | . 8197 | . 8130 | . 8065 |
| 2 | . 7831 | . 7695 | . 7561 | . 7432 | . 7305 | . 7182 | . 7062 | . 6944 | . 6830 | . 6719 | . 6610 | . 6504 |
| 3 | . 6931 | . 6750 | . 6575 | . 6407 | . 6244 | . 6086 | . 5934 | . 5787 | . 5645 | . 5507 | . 5374 | . 5245 |
| 4 | . 6133 | . 5921 | . 5718 | . 5523 | . 5337 | . 5158 | . 4987 | . 4823 | . 4665 | . 4514 | . 4369 | . 4230 |
| 5 | . 5428 | . 5194 | . 4972 | . 4761 | . 4561 | . 4371 | . 4190 | . 4019 | . 3855 | . 3700 | . 3552 | . 3411 |
| 6 | . 4803 | . 4556 | . 4323 | . 4104 | . 3898 | . 3704 | . 3521 | . 3349 | . 3186 | . 3033 | . 2888 | . 2751 |
| 7 | . 4251 | . 3996 | . 3759 | . 3538 | . 3332 | . 3139 | . 2959 | . 2791 | . 2633 | . 2486 | . 2348 | . 2218 |
| 8 | . 3762 | . 3506 | . 3269 | . 3050 | . 2848 | . 2660 | . 2487 | . 2326 | . 2176 | . 2038 | . 1909 | . 1789 |
| 9 | . 3329 | . 3075 | . 2843 | . 2630 | . 2434 | . 2255 | . 2090 | . 1938 | . 1799 | . 1670 | . 1552 | . 1443 |
| 10 | . 2946 | . 2697 | . 2472 | . 2267 | . 2080 | . 1911 | . 1756 | . 1615 | . 1486 | . 1369 | . 1262 | . 1164 |
| 11 | . 2607 | . 2366 | . 2149 | . 1954 | . 1778 | . 1619 | . 1476 | . 1346 | . 1228 | . 1122 | . 1026 | . 0938 |
| 12 | . 2307 | . 2076 | . 1869 | . 1685 | . 1520 | . 1372 | . 1240 | . 1122 | . 1015 | . 0920 | . 0834 | . 0757 |
| 13 | . 2042 | . 1821 | . 1625 | . 1452 | . 1299 | . 1163 | . 1042 | . 0935 | . 0839 | . 0754 | . 0678 | . 0610 |
| 14 | . 1807 | . 1597 | . 1413 | . 1252 | . 1110 | . 0985 | . 0876 | . 0779 | . 0693 | . 0618 | . 0551 | . 0492 |
| 15 | . 1599 | . 1401 | . 1229 | . 1079 | . 0949 | . 0835 | . 0736 | . 0649 | . 0573 | . 0507 | . 0448 | . 0397 |
| 16 | . 1415 | . 1229 | . 1069 | . 0930 | . 0811 | . 0708 | . 0618 | . 0541 | . 0474 | . 0415 | . 0364 | . 0320 |
| 17 | .1252 | . 1078 | . 0929 | . 0802 | . 0693 | . 0600 | . 0520 | . 0451 | . 0391 | . 0340 | . 0296 | . 0258 |
| 18 | . 1108 | . 0946 | . 0808 | . 0691 | . 0592 | . 0508 | . 0437 | . 0376 | . 0323 | . 0279 | . 0241 | . 0208 |
| 19 | . 0981 | . 0829 | . 0703 | . 0596 | . 0506 | . 0431 | . 0367 | . 0313 | . 0267 | . 0229 | . 0196 | . 0168 |
| 20 | . 0868 | . 0728 | . 0611 | . 0514 | . 0433 | . 0365 | . 0308 | . 0261 | . 0221 | . 0187 | . 0159 | . 0135 |
| 21 | . 0768 | . 0638 | . 0531 | . 0443 | . 0370 | . 0309 | . 0259 | . 0217 | . 0183 | . 0154 | . 0129 | . 0109 |
| 22 | . 0680 | . 0560 | . 0462 | . 0382 | . 0316 | . 0262 | . 0218 | . 0181 | . 0151 | . 0126 | . 0105 | . 0088 |
| 23 | . 0601 | . 0491 | . 0402 | . 0329 | . 0270 | . 0222 | . 0183 | . 0151 | . 0125 | . 0103 | . 0086 | . 0071 |
| 24 | . 0532 | . 0431 | . 0349 | . 0284 | . 0231 | . 0188 | . 0154 | . 0126 | . 0103 | . 0085 | . 0070 | . 0057 |
| 25 | . 0471 | . 0378 | . 0304 | . 0245 | . 0197 | . 0160 | . 0129 | . 0105 | . 0085 | . 0069 | . 0057 | . 0046 |
| 26 | . 0417 | . 0331 | . 0264 | . 0211 | . 0169 | . 0135 | . 0109 | . 0087 | . 0070 | . 0057 | . 0046 | . 0037 |
| 27 | . 0369 | . 0291 | . 0230 | . 0182 | . 0144 | . 0115 | . 0091 | . 0073 | . 0058 | . 0047 | . 0037 | . 0030 |
| 28 | . 0326 | . 0255 | . 0200 | . 0157 | . 0123 | . 0097 | . 0077 | . 0061 | . 0048 | . 0038 | . 0030 | . 0024 |
| 29 | . 0289 | . 0224 | . 0174 | . 0135 | . 0105 | . 0082 | . 0064 | . 0051 | . 0040 | . 0031 | . 0025 | . 0020 |
| 30 | . 0256 | . 0196 | . 0151 | . 0116 | . 0090 | . 0070 | . 0054 | . 0042 | . 0033 | . 0026 | . 0020 | . 0016 |
| 31 | . 0226 | . 0172 | . 0131 | . 0100 | . 0077 | . 0059 | . 0046 | . 0035 | . 0027 | . 0021 | . 0016 | . 0013 |
| 32 | . 0200 | . 0151 | . 0114 | . 0087 | . 0066 | . 0050 | . 0038 | . 0029 | . 0022 | . 0017 | . 0013 | . 0010 |
| 33 | . 0177 | . 0132 | . 0099 | . 0075 | . 0056 | . 0042 | . 0032 | . 0024 | . 0019 | . 0014 | . 0011 | . 0008 |
| 34 | . 0157 | . 0116 | . 0086 | . 0064 | . 0048 | . 0036 | . 0027 | . 0020 | . 0015 | . 0012 | . 0009 | . 0007 |
| 35 | . 0139 | . 0102 | . 0075 | . 0055 | . 0041 | . 0030 | . 0023 | . 0017 | . 0013 | . 0009 | . 0007 | . 0005 |
| 36 | . 0123 | . 0089 | . 0065 | . 0048 | . 0035 | . 0026 | . 0019 | . 0014 | . 0010 | . 0008 | . 0006 | . 0004 |
| 37 | . 0109 | . 0078 | . 0057 | . 0041 | . 0030 | . 0022 | . 0016 | . 0012 | . 0009 | . 0006 | . 0005 | . 0003 |
| 38 | . 0096 | . 0069 | . 0049 | . 0036 | . 0026 | . 0019 | . 0013 | . 0010 | . 0007 | . 0005 | . 0004 | . 0003 |
| 39 | . 0085 | . 0060 | . 0043 | . 0031 | . 0022 | . 0016 | . 0011 | . 0008 | . 0006 | . 0004 | . 0003 | . 0002 |
| 40 | . 0075 | . 0053 | . 0037 | . 0026 | . 0019 | . 0013 | . 0010 | . 0007 | . 0005 | . 0004 | . 0003 | . 0002 |
| 41 | . 0067 | . 0046 | . 0032 | . 0023 | . 0016 | . 0011 | . 0008 | . 0006 | . 0004 | . 0003 | . 0002 | . 0001 |
| 42 | . 0059 | . 0041 | . 0028 | . 0020 | . 0014 | . 0010 | . 0007 | . 0005 | . 0003 | . 0002 | . 0002 | . 0001 |
| 43 | . 0052 | . 0036 | . 0025 | . 0017 | . 0012 | . 0008 | . 0006 | . 0004 | . 0003 | . 0002 | . 0001 | . 0001 |
| 44 | . 0046 | . 0031 | . 0021 | . 0015 | . 0010 | . 0007 | . 0005 | . 0003 | . 0002 | . 0002 | . 0001 | . 0001 |
| 45 | . 0041 | . 0027 | . 0019 | . 0013 | . 0009 | . 0006 | . 0004 | . 0003 | . 0002 | . 0001 | . 0001 | . 0001 |
| 46 | . 0036 | . 0024 | . 0016 | . 0011 | . 0007 | . 0005 | . 0003 | . 0002 | . 0002 | . 0001 | . 0001 | . 0001 |
| 47 | . 0032 | . 0021 | . 0014 | . 0009 | . 0006 | . 0004 | . 0003 | . 0002 | . 0001 | . 0001 | . 0001 | . 0000 |
| 48 | . 0028 | . 0019 | . 0012 | . 0008 | . 0005 | . 0004 | . 0002 | . 0002 | . 0001 | . 0001 | . 0000 | . 0000 |
| 49 | . 0025 | . 0016 | . 0011 | . 0007 | . 0005 | . 0003 | . 0002 | . 0001 | . 0001 | . 0001 | . 0000 | . 0000 |
| 50 | . 0022 | . 0014 | . 0009 | . 0006 | . 0004 | . 0003 | . 0002 | . 0001 | . 0001 | . 0000 | . 0000 | . 0000 |

Appendix Table B. The Present Value of an Annuity of $\$ 1$ at Various Discount Rates and Years. Annuity Factors, $A N F=1-(1 /(1+i) n) / i$

| Year$(\mathrm{n})$ | Discount Rate Per Year (1) |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 |
| 1 | . 9901 | . 9804 | . 9709 | . 9615 | . 9524 | . 9434 | . 9346 | . 9259 | . 9174 |
| 2 | 1.9704 | 1.9416 | 1.9135 | 1.8861 | 1.8594 | 1.8334 | 1.8080 | 1.7833 | 1.7591 |
| 3 | 2.9410 | 2.8839 | 2.8286 | 2.7751 | 2.7232 | 2.6730 | 2.6243 | 2.5771 | 2.5313 |
| 4 | 3.9020 | 3.8077 | 3.7171 | 3.6299 | 3.5460 | 3.4651 | 3.3872 | 3.3121 | 3.2397 |
| 5 | 4.8534 | 4.7135 | 4.5797 | 4.4518 | 4.3295 | 4.2124 | 4.1002 | 3.9927 | 3.8897 |
| 6 | 5.7955 | 5.6014 | 5.4172 | 5.2421 | 5.0757 | 4.9173 | 4.7665 | 4.6229 | 4.4859 |
| 7 | 6.7282 | 6.4720 | 6.2303 | 6.0021 | 5.7864 | 5.5824 | 5.3893 | 5.2064 | 5.0330 |
| 8 | 7.6517 | 7.3255 | 7.0197 | 6.7327 | 6.4632 | 6.2098 | 5.9713 | 5.7466 | 5.5348 |
| 9 | 8.5660 | 8.1622 | 7.7861 | 7.4353 | 7.1078 | 6.8017 | 6.5152 | 6.2469 | 5.9952 |
| 10 | 9.4713 | 8.9826 | 8.5302 | 8.1109 | 7.7217 | 7.3601 | 7.0236 | 6.7101 | 6.4177 |
| 11 | 10.3676 | 9.7868 | 9.2526 | 8.7605 | 8.3064 | 7.8869 | 7.4987 | 7.1390 | 6.8052 |
| 12 | 11.2551 | 10.5753 | 9.9540 | 9.3851 | 8.8633 | 8.3838 | 7.9427 | 7.5361 | 7.1607 |
| 13 | 12.1337 | 11.3484 | 10.6350 | 9.9856 | 9.3936 | 8.8527 | 8.3577 | 7.9038 | 7.4869 |
| 14 | 13.0037 | 12.1062 | 11.2961 | 10.5631 | 9.8986 | 9.2950 | 8.7455 | 8.2442 | 7.7862 |
| 15 | 13.8651 | 12.8493 | 11.9379 | 11.1184 | 10.3797 | 9.7122 | 9.1079 | 8.5595 | 8.0607 |
| 16 | 14.7179 | 13.5777 | 12.5611 | 11.6523 | 10.8378 | 10.1059 | 9.4466 | 8.8514 | 8.3126 |
| 17 | 15.5623 | 14.2919 | 13.1661 | 12.1657 | 11.2741 | 10.4773 | 9.7632 | 9.1216 | 8.5436 |
| 18 | 16.3983 | 14.9920 | 13.7535 | 12.6593 | 11.6896 | 10.8276 | 10.0591 | 9.3719 | 8.7556 |
| 19 | 17.2260 | 15.6785 | 14.3238 | 13.1339 | 12.0853 | 11.1581 | 10.3356 | 9.6036 | 8.9501 |
| 20 | 18.0456 | 16.3514 | 14.8775 | 13.5903 | 12.4622 | 11.4699 | 10.5940 | 9.8181 | 9.1285 |
| 21 | 18.8570 | 17.0112 | 15.4150 | 14.0292 | 12.8212 | 11.7641 | 10.8355 | 10.0168 | 9.2922 |
| 22 | 19.6604 | 17.6580 | 15.9369 | 14.4511 | 13.1630 | 12.0416 | 11.0612 | 10.2007 | 9.4424 |
| 23 | 20.4558 | 18.2922 | 16.4436 | 14.8568 | 13.4886 | 12.3034 | 11.2722 | 10.3711 | 9.5802 |
| 24 | 21.2434 | 18.9139 | 16.9355 | 15.2470 | 13.7986 | 12.5504 | 11.4693 | 10.5288 | 9.7066 |
| 25 | 22.0232 | 19.5235 | 17.4131 | 15.6221 | 14.0939 | 12.7834 | 11.6536 | 10.6748 | 9.8226 |
| 26 | 22.7952 | 20.1210 | 17.8768 | 15.9828 | 14.3752 | 13.0032 | 11.8258 | 10.8100 | 9.9290 |
| 27 | 23.5596 | 20.7069 | 18.3270 | 16.3296 | 14.6430 | 13.2105 | 11.9867 | 10.9352 | 10.0266 |
| 28 | 24.3164 | 21.2813 | 18.7641 | 16.6631 | 14.8981 | 13.4062 | 12.1371 | 11.0511 | 10.1161 |
| 29 | 25.0658 | 21.8444 | 19.1885 | 16.9837 | 15.1411 | 13.5907 | 12.2777 | 11.1584 | 10.1983 |
| 30 | 25.8077 | 22.3965 | 19.6004 | 17.2920 | 15.3725 | 13.7648 | 12.4090 | 11.2578 | 10.2737 |
| 31 | 26.5423 | 22.9377 | 20.0004 | 17.5885 | 15.5928 | 13.9291 | 12.5318 | 11.3498 | 10.3428 |
| 32 | 27.2696 | 23.4683 | 20.3888 | 17.8736 | 15.8027 | 14.0840 | 12.6466 | 11.4350 | 10.4062 |
| 33 | 27.9897 | 23.9886 | 20.7658 | 18.1476 | 16.0025 | 14.2302 | 12.7538 | 11.5139 | 10.4644 |
| 34 | 28.7027 | 24.4986 | 21.1318 | 18.4112 | 16.1929 | 14.3681 | 12.8540 | 11.5869 | 10.5178 |
| 35 | 29.4086 | 24.9986 | 21.4872 | 18.6646 | 16.3742 | 14.4982 | 12.9477 | 11.6546 | 10.5668 |
| 36 | 30.1075 | 25.4888 | 21.8323 | 18.9083 | 16.5469 | 14.6210 | 13.0352 | 11.7172 | 10.6118 |
| 37 | 30.7995 | 25.9695 | 22.1672 | 19.1426 | 16.7113 | 14.7368 | 13.1170 | 11.7752 | 10.6530 |
| 38 | 31.4847 | 26.4406 | 22.4925 | 19.3679 | 16.8679 | 14.8460 | 13.1935 | 11.8289 | 10.6908 |
| 39 | 32.1630 | 26.9026 | 22.8082 | 19.5845 | 17.0170 | 14.9491 | 13.2649 | 11.8786 | 10.7255 |
| 40 | 32.8347 | 27.3555 | 23.1148 | 19.7928 | 17.1591 | 15.0463 | 13.3317 | 11.9246 | 10.7574 |
| 41 | 33.4997 | 27.7995 | 23.4124 | 19.9931 | 17.2944 | 15.1380 | 13.3941 | 11.9672 | 10.7866 |
| 42 | 34.1581 | 28.2348 | 23.7014 | 20.1856 | 17.4232 | 15.2245 | 13.4524 | 12.0067 | 10.8134 |
| 43 | 34.8100 | 28.6616 | 23.9819 | 20.3708 | 17.5459 | 15.3062 | 13.5070 | 12.0432 | 10.8380 |
| 44 | 35.4555 | 29.0800 | 24.2543 | 20.5488 | 17.6628 | 15.3832 | 13.5579 | 12.0771 | 10.8605 |
| 45 | 36.0945 | 29.4902 | 24.5187 | 20.7200 | 17.7741 | 15.4558 | 13.6055 | 12.1084 | 10.8812 |
| 46 | 36.7272 | 29.8923 | 24.7754 | 20.8847 | 17.8801 | 15.5244 | 13.6500 | 12.1374 | 10.9002 |
| 47 | 37.3537 | 30.2866 | 25.0247 | 21.0429 | 17.9810 | 15.5890 | 13.6916 | 12.1643 | 10.9176 |
| 48 | 37.9740 | 30.6731 | 25.2667 | 21.1951 | 18.0772 | 15.6500 | 13.7305 | 12.1891 | 10.9336 |
| 49 | 38.5881 | 31.0521 | 25.5017 | 21.3415 | 18.1687 | 15.7076 | 13.7668 | 12.2122 | 10.9482 |
| 50 | 39.1961 | 31.4236 | 25.7298 | 21.4822 | 18.2559 | 15.7619 | 13.8007 | 12.2335 | 10.9617 |

Appendix Table B. Continued

| Year$(\mathrm{n})$ | Discount Rate Per Year (i) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 |
| 1 | . 9091 | . 9009 | . 8929 | . 8850 | . 8772 | . 8696 | . 8621 | . 8547 | . 8475 | . 8403 |
| 2 | 1.7355 | 1.7125 | 1.6901 | 1.6681 | 1.6467 | 1.6257 | 1.6052 | 1.5852 | 1.5656 | 1.5465 |
| 3 | 2.4869 | 2.4437 | 2.4018 | 2.3612 | 2.3216 | 2.2832 | 2.2459 | 2.2096 | 2.1743 | 2.1399 |
| 4 | 3.1699 | 3.1024 | 3.0373 | 2.9745 | 2.9137 | 2.8550 | 2.7982 | 2.7432 | 2.6901 | 2.6386 |
| 5 | 3.7908 | 3.6959 | 3.6048 | 3.5172 | 3.4331 | 3.3522 | 3.2743 | 3.1993 | 3.1272 | 3.0576 |
| 6 | 4.3553 | 4.2305 | 4.1114 | 3.9975 | 3.8887 | 3.7845 | 3.6847 | 3.5892 | 3.4976 | 3.4098 |
| 7 | 4.8684 | 4.7122 | 4.5638 | 4.4226 | 4.2883 | 4.1604 | 4.0386 | 3.9224 | 3.8115 | 3.7057 |
| 8 | 5.3349 | 5.1461 | 4.9676 | 4.7988 | 4.6389 | 4.4873 | 4.3436 | 4.2072 | 4.0776 | 3.9544 |
| 9 | 5.7590 | 5.5370 | 5.3282 | 5.1317 | 4.9464 | 4.7716 | 4.6065 | 4.4506 | 4.3030 | 4.1633 |
| 10 | 6.1446 | 5.8892 | 5.6502 | 5.4262 | 5.2161 | 5.0188 | 4.8332 | 4.6586 | 4.4941 | 4.3389 |
| 11 | 6.4951 | 6.2065 | 5.9377 | 5.6869 | 5.4527 | 5.2337 | 5.0286 | 4.8364 | 4.6560 | 4.4865 |
| 12 | 6.8137 | 6.4924 | 6.1944 | 5.9176 | 5.6603 | 5.4206 | 5.1971 | 4.9884 | 4.7932 | 4.6105 |
| 13 | 7.1034 | 6.7499 | 6.4235 | 6.1218 | 5.8424 | 5.5831 | 5.3423 | 5.1183 | 4.9095 | 4.7147 |
| 14 | 7.3667 | 6.9819 | 6.6282 | 6.3025 | 6.0021 | 5.7245 | 5.4675 | 5.2293 | 5.0081 | 4.8023 |
| 15 | 7.6061 | 7.1909 | 6.8109 | 6.4624 | 6.1422 | 5.8474 | 5.5755 | 5.3242 | 5.0916 | 4.8759 |
| 16 | 7.8237 | 7.3792 | 6.9740 | 6.6039 | 6.2651 | 5.9542 | 5.6685 | 5.4053 | 5.1624 | 4.9377 |
| 17 | 8.0216 | 7.5488 | 7.1196 | 6.7291 | 6.3729 | 6.0472 | 5.7487 | 5.4746 | 5.2223 | 4.9897 |
| 18 | 8.2014 | 7.7016 | 7.2497 | 6.8399 | 6.4674 | 6.1280 | 5.8178 | 5.5339 | 5.2732 | 5.0333 |
| 19 | 8.3649 | 7.8393 | 7.3658 | 6.9380 | 6.5504 | 6.1982 | 5.8775 | 5.5845 | 5.3162 | 5.0700 |
| 20 | 8.5136 | 7.9633 | 7.4694 | 7.0248 | 6.6231 | 6.2593 | 5.9288 | 5.6278 | 5.3527 | 5.1009 |
| 21 | 8.6487 | 8.0751 | 7.5620 | 7.1016 | 6.6870 | 6.3125 | 5.9731 | 5.6648 | 5.3837 | 5.1268 |
| 22 | 8.7715 | 8.1757 | 7.6446 | 7.1695 | 6.7429 | 6.3587 | 6.0113 | 5.6964 | 5.4099 | 5.1486 |
| 23 | 8.8832 | 8.2664 | 7.7184 | 7.2297 | 6.7921 | 6.3988 | 6.0442 | 5.7234 | 5.4321 | 5.1668 |
| 24 | 8.9847 | 8.3481 | 7.7843 | 7.2829 | 6.8351 | 6.4338 | 6.0726 | 5.7465 | 5.4509 | 5.1822 |
| 25 | 9.0770 | 8.4217 | 7.8431 | 7.3300 | 6.8729 | 6.4641 | 6.0971 | 5.7662 | 5.4669 | 5.1951 |
| 26 | 9.1609 | 8.4881 | 7.8957 | 7.3717 | 6.9061 | 6.4906 | 6.1182 | 5.7831 | 5.4804 | 5.2060 |
| 27 | 9.2372 | 8.5478 | 7.9426 | 7.4086 | 6.9352 | 6.5135 | 6.1364 | 5.7975 | 5.4919 | 5.2151 |
| 28 | 9.3066 | 8.6016 | 7.9844 | 7.4412 | 6.9607 | 6.5335 | 6.1520 | 5.8099 | 5.5016 | 5.2228 |
| 29 | 9.3696 | 8.6501 | 8.0218 | 7.4701 | 6.9830 | 6.5509 | 6.1656 | 5.8204 | 5.5098 | 5.2292 |
| 30 | 9.4269 | 8.6938 | 8.0552 | 7.4957 | 7.0027 | 6.5660 | 6.1772 | 5.8294 | 5.5168 | 5.2347 |
| 31 | 9.4790 | 8.7331 | 8.0850 | 7.5183 | 7.0199 | 6.5791 | 6.1872 | 5.8371 | 5.5227 | 5.2392 |
| 32 | 9.5264 | 8.7686 | 8.1116 | 7.5383 | 7.0350 | 6.5905 | 6.1959 | 5.8437 | 5.5277 | 5.2430 |
| 33 | 9.5694 | 8.8005 | 8.1354 | 7.5560 | 7.0482 | 6.6005 | 6.2034 | 5.8493 | 5.5320 | 5.2462 |
| 34 | 9.6086 | 8.8293 | 8.1566 | 7.5717 | 7.0599 | 6.6091 | 6.2098 | 5.8541 | 5.5356 | 5.2489 |
| 35 | 9.6442 | 8.8552 | 8.1755 | 7.5856 | 7.0700 | 6.6166 | 6.2153 | 5.8582 | 5.5386 | 5.2512 |
| 36 | 9.6765 | 8.8786 | 8.1924 | 7.5979 | 7.0790 | 6.6231 | 6.2201 | 5.8617 | 5.5412 | 5.2531 |
| 37 | 9.7059 | 8.8996 | 8.2075 | 7.6087 | 7.0868 | 6.6288 | 6.2242 | 5.8647 | 5.5434 | 5.2547 |
| 38 | 9.7327 | 8.9186 | 8.2210 | 7.6183 | 7.0937 | 6.6338 | 6.2278 | 5.8673 | 5.5452 | 5.2561 |
| 39 | 9.7570 | 8.9357 | 8.2330 | 7.6268 | 7.0997 | 6.6380 | 6.2309 | 5.8695 | 5.5468 | 5.2572 |
| 40 | 9.7791 | 8.9511 | 8.2438 | 7.6344 | 7.1050 | 6.6418 | 6.2335 | 5.8713 | 5.5482 | 5.2582 |
| 41 | 9.7991 | 8.9649 | 8.2534 | 7.6410 | 7.1097 | 6.6450 | 6.2358 | 5.8729 | 5.5493 | 5.2590 |
| 42 | 9.8174 | 8.9774 | 8.2619 | 7.6469 | 7.1138 | 6.6478 | 6.2377 | 5.8743 | 5.5502 | 5.2596 |
| 43 | 9.8340 | 8.9886 | 8.2696 | 7.6522 | 7.1173 | 6.6503 | 6.2394 | 5.8755 | 5.5510 | 5.2602 |
| 44 | 9.8491 | 8.9988 | 8.2764 | 7.6568 | 7.1205 | 6.6524 | 6.2409 | 5.8765 | 5.5517 | 5.2607 |
| 45 | 9.8628 | 9.0079 | 8.2825 | 7.6609 | 7.1232 | 6.6543 | 6.2421 | 5.8773 | 5.5523 | 5.2611 |
| 46 | 9.8753 | 9.0161 | 8.2880 | 7.6645 | 7.1256 | 6.6559 | 6.2432 | 5.8781 | 5.5528 | 5.2614 |
| 47 | 9.8866 | 9.0235 | 8.2928 | 7.6677 | 7.1277 | 6.6573 | 6.2442 | 5.8787 | 5.5532 | 5.2617 |
| 48 | 9.8959 | 9.0302 | 8.2972 | 7.6705 | 7.1296 | 6.6585 | 6.2450 | 5.8792 | 5.5536 | 5.2619 |
| 49 | 9.9063 | 9.0362 | 8.3010 | 7.6730 | 7.1312 | 6.6596 | 6.2457 | 5.8797 | 5.5539 | 5.2621 |
| 50 | 9.9148 | 9.0417 | 8.3045 | 7.6752 | 7.1327 | 6.6605 | 6.2463 | 5.8801 | 5.5541 | 5.2623 |

Appendix Table B. Continued

| Year <br> (n) | Discount Rate Per Year (i) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 20 | 21 | 22 | 23 | 24 |
| 1 | . 8333 | . 8264 | . 8197 | . 8130 | . 8065 |
| 2 | 1.5278 | 1.5095 | 1.4915 | 1.4740 | 1.4568 |
| 3 | 2.1065 | 2.0739 | 2.0422 | 2.0114 | 1.9813 |
| 4 | 2.5887 | 2.5404 | 2.4936 | 2.4483 | 2.4043 |
| 5 | 2.9906 | 2.9260 | 2.8636 | 2.8035 | 2.7454 |
| 6 | 3.3255 | 3.2446 | 3.1669 | 3.0923 | 3.0205 |
| 7 | 3.6046 | 3.5079 | 3.4155 | 3.3270 | 3.2423 |
| 8 | 3.8372 | 3.7256 | 3.6193 | 3.5179 | 3.4212 |
| 9 | 4.0310 | 3.9054 | 3.7863 | 3.6731 | 3.5655 |
| 10 | 4.1925 | 4.0541 | 3.9232 | 3.7993 | 3.6819 |
| 11 | 4.3271 | 4.1769 | 4.0354 | 3.9018 | 3.7757 |
| 12 | 4.4392 | 4.2784 | 4.1274 | 3.9852 | 3.8514 |
| 13 | 4.5327 | 4.3624 | 4.2028 | 4.0530 | 3.9124 |
| 14 | 4.6106 | 4.4317 | 4.2646 | 4.1082 | 3.9616 |
| 15 | 4.6755 | 4.4890 | 4.3152 | 4.1530 | 4.0013 |
| 16 | 4.7296 | 4.5364 | 4.3567 | 4.1894 | 4.0333 |
| 17 | 4.7746 | 4.5755 | 4.3908 | 4.2190 | 4.0591 |
| 18 | 4.8122 | 4.6079 | 4.4187 | 4.2431 | 4.0799 |
| 19 | 4.8435 | 4.6346 | 4.4415 | 4.2627 | 4.0967 |
| 20 | 4.8696 | 4.6567 | 4.4603 | 4.2786 | 4.1103 |
| 21 | 4.8913 | 4.6750 | 4.4756 | 4.2916 | 4.1212 |
| 22 | 4.9094 | 4.6900 | 4.4882 | 4.3021 | 4.1300 |
| 23 | 4.9245 | 4.7025 | 4.4985 | 4.3106 | 4.1371 |
| 24 | 4.9371 | 4.7128 | 4.5070 | 4.3176 | 4.1428 |
| 25 | 4.9476 | 4.7213 | 4.5139 | 4.3232 | 4.1474 |
| 26 | 4.9563 | 4.7284 | 4.5196 | 4.3278 | 4.1511 |
| 27 | 4.9636 | 4.7342 | 4.5243 | 4.3316 | 4.1542 |
| 28 | 4.9697 | 4.7390 | 4.5281 | 4.3346 | 4.1566 |
| 29 | 4.9747 | 4.7430 | 4.5312 | 4.3371 | 4.1585 |
| 30 | 4.9789 | 4.7463 | 4.5338 | 4.3391 | 4.1601 |
| 31 | 4.9824 | 4.7490 | 4.5359 | 4.3407 | 4.1614 |
| 32 | 4.9854 | 4.7512 | 4.5376 | 4.3421 | 4.1624 |
| 33 | 4.9878 | 4.7531 | 4.5390 | 4.3431 | 4.1632 |
| 34 | 4.9898 | 4.7546 | 4.5402 | 4.3440 | 4.1639 |
| 35 | 4.9915 | 4.7559 | 4.5411 | 4.3447 | 4.1644 |
| 36 | 4.9929 | 4.7569 | 4.5419 | 4.3453 | 4.1649 |
| 37 | 4.9941 | 4.7578 | 4.5426 | 4.3458 | 4.1652 |
| 38 | 4.9951 | 4.7585 | 4.5431 | 4.3462 | 4.1655 |
| 39 | 4.9959 | 4.7591 | 4.5435 | 4.3465 | 4.1657 |
| 40 | 4.9966 | 4.7596 | 4.5439 | 4.3467 | 4.1659 |
| 41 | 4.9972 | 4.7600 | 4.5441 | 4.3469 | 4.1661 |
| 42 | 4.9976 | 4.7603 | 4.5444 | 4.3471 | 4.1662 |
| 43 | 4.9980 | 4.7606 | 4.5446 | 4.3472 | 4.1663 |
| 44 | 4.9984 | 4.7608 | 4.5447 | 4.3473 | 4.1663 |
| 45 | 4.9986 | 4.7610 | 4.5449 | 4.3474 | 4.1664 |
| 46 | 4.9989 | 4.7612 | 4.5450 | 4.3475 | 4.1665 |
| 47 | 4.9991 | 4.7613 | 4.5451 | 4.3476 | 4.1665 |
| 48 | 4.9992 | 4.7614 | 4.5451 | 4.3476 | 4.1665 |
| 49 | 4.9993 | 4.7615 | 4.5452 | 4.3477 | 4.1666 |
| 50 | 4.9995 | 4.7616 | 4.5452 | 4.3477 | 4.1666 |

