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# Development of a weight-based technique for 'packages labelled by count' of agricultural products 

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#### Abstract

Accurate weight-based packing of 'packages labelled by count' necessitate very low coefficients of variation of unit weight. For agricultural products with relatively high coefficient of variation, the usual weighing methods are therefore not suitable. In this paper, a method that supports the count-to-weight transform of pre-packed packages of products with wide variability of characteristics is presented. The developed innovative weighing method utilises a weighing procedure where the coefficient of variation of the product's unit weight is used in order to determine the critical package weight and to comply with the package nominal definitions. The method involves a weighing procedure of 'packages labelled by count' which is based on a mathematical model which reduces the variability in package size and eliminates the cases of under filling of packages.

The method was validated experimentally. The results revealed that the variability of package size is high when counting manually. In contrast, by implementing the proposed method the standard deviation of the quantity in a package was reduced by $30 \%$. Moreover, the number of packages with quantity less than the nominal was reduced to zero. In general, the developed method can be applied when the coefficients variation is high and the counting procedure is inaccurate and/or expensive.


KEYWORDS: Decision analysis; coefficient of variation; weighing procedures; cuttings

## 1. Introduction

The actual quantity of product units in pre-packed packages is an issue that concerns both the consumers and the producers. The consumers have the right to expect packages to bear accurate net content information, while on the other hand, the producers aim to pack the specified nominal quantities at a minimum cost. Routine verification of the net contents of packages is an important part of any weights and measures program intended to facilitate value comparison and fair competition.

There are several methods to quantify the contents of pre-packed packages: counting, weighing, or volume measurement. Every manufacturer aims to pack the specified nominal quantities into a package, at minimum cost. In various industries (food, agriculture, plastics, machined products, wood, pharmaceuticals, etc.) there is a need to create packages with a nominal content defined by a specified numerical quantity. Some products, e.g., screws, may be packed by automatic means, mainly due to very small weight variability, while others, must be packed manually, either because their wide variability of characteristics and complex handling prevents any economic justification for an automated solution, or because there is no feasible automated solution available.

When the product quantities involved in each package unit are large, two problematic issues need to be addressed:
i) The manufacturer tends to design a packaging strategy which ensures that the nominal quantity is achieved. This is usually done by adding a fixed percentage, e.g., $10 \%$, of the nominal quantity to each package;
ii) There is a problem with the employee performing the counting task. This is a very monotonous and tedious job, which encourages the employee to apply large personal safety margins.
The outcome of both these issues is packages that contain more than the nominal quantity (overfilling).

The literature dedicated to packaging methods for agricultural products is limited. Most of the studies deal with the quality aspects of the products, packaging materials, traceability and packages atmosphere rather than the methods used to fill the packages. Anthony (2001) developed a system to reduce the packages forces of cotton bales up to $35 \%$. In examination of flower cutting packages Vitner et al. (2006) reported on a significant variability of the number of cuttings per package with the mean close to $20 \%$ above the nominal level, resulting in excessive overfilling. They proposed a method resulting in a significant reduction in overfilled packages which translates to increase in revenue. Li et al. (2005) developed an automatic packaging system for automatic packaging of milk standards with filling

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Figure 1: Typical ornamental plant cuttings
accuracy of $40 . \pm 1 \mathrm{ml}$, meeting the industrial standards and a capacity of 30 to 40 vials per min. In the developed automatic packaging system, the capping, filling, and label printing operations were automated through a programmable logic controller (PLC). A wheat flour milling traceability system (WFMTS), incorporating 2D barcode and radio frequency identification (RFID) technologies was developed by Qian et al. (2012). The system increased the total operational cost by $17.2 \%$ and the sales income by $32.5 \%$.

A useful statistic value for comparing the variability of variables with different means and different standard deviations is the coefficient variation (CV) which is defined as the measure $\sigma / \mu$, where $(\sigma)$ is the standard deviation and $(\mu)$ is the mean. Different products have different CV values. In packaging of plant cuttings, Vitner et al. (2006) found that the CV ranged from 0.17 to 0.23 . Bechar et al. (2001) investigated injuries to apples during harvest and transportation, and found that the CV was 0.17 . Zion and Lev (1996) investigated a weighing method as an alternative procedure for sorting Aster, Hipericum, Solidaster, and Solidago cuttings, and reported that their CVs were ranged from 0.22 to 0.54 . Cronin et al. (2003), investigated the weight variability in extruded food products and found that the CV was ranged from 0.047 to 0.096 . Hauhouot-O'Hara et al. (2000) calculated the CV of the length, width, and thickness of seeds in the process of selecting the size and shape of holes in screens used to separate chaff from wheat. Morales-Sillero et al. (2008) used CV as an aid in verifying the influence of nutrient supply on olive dimensions (weight, length, and equatorial diameter). Hoffmann et al. (2007) used CV measurement to determine the distribution of foreign material inside the box during potato harvesting.

This study aims to develop a weight-based method for 'packages labelled by count' of agricultural products which minimises the difference between the actual number of units in a package and the nominal number. A mathematical weight CV-based model was developed to support the production of packages of cuttings that
were 'labelled by count'. The model determines the critical package weight, which is the most compatible with the package characteristics according to the specific product's CV.

## 2. Material and Methods

## Count-to-Weight Transform Methodology

In order to utilize the transform methodology, it is assumed that the package weight, $w$, is distributed normally (i.e., the package weights are normally distributed, under the assumption that the number of individual items in each pack is large, usually above 30) based on the Central Limit Theorem:

$$
\begin{equation*}
w=N \sim(n \cdot \mu, \sqrt{n} \cdot \sigma) \tag{1}
\end{equation*}
$$

where $\mu$ is the average weight of one product unit and $n$ is the nominal number of product units in a package.

Five basic packaging characteristics were defined:
$\bar{n}$ - the mean number of items in a package;
$n_{L}$ - the minimum number of items in a package;
$n_{U}$ - the maximum number of items in a package;
$\Delta n$ - the range of numbers of items in a package, $\Delta \mathrm{n}=\mathrm{n}_{\mathrm{U}}-\mathrm{n}_{\mathrm{L}}$; and
$C R_{n}$ - the ratio between $\Delta n$ and $\overline{\mathrm{n}}$ (Bechar and Vitner, 2009).


Figure 2: Lavateramaritima(left) and Picking Lavateramaritima cuttings (right)

Table 1: Descriptive statistics for the different cutting varieties. The data represents statistics on weights of a single cutting

| Species | Mean [g] | SD. [g] | No. of samples | Min [g] | Max [g] | CV |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Bidens | 0.17 | 0.05 | 102 | 0.08 | 0.31 |  |
| Candy snap | 0.20 | 0.04 | 110 | 0.13 | 0.28 |  |
| Calibrachoa | 0.10 | 0.02 | 114 | 0.06 | 0.32 | 0.20 |
| Petunia | 0.30 | 0.08 | 104 | 0.11 | 0.56 | 0.25 |
| Scaevola | 0.61 | 0.24 | 106 | 0.27 | 1.44 | 0.39 |
| Verbena | 0.14 | 0.03 | 0.04 | 0.24 | 0.24 |  |
| Nemesia sp. | 0.12 | 0.04 |  | 0.05 | 0.34 |  |

Any farmer aims to deliver to the market packages that comply with the specified nominal number of units, and she/he may adopt various strategies, depending on market or customer demands, such as the minimum quantity package strategy in which the number of units in a package $\left(n_{L}\right)$ should not be less than $n-\delta$, where $\delta$ is an integer number in the range of $n+1>\delta>-\infty$. The basic characteristics of the package can be calculated according to the product CV and the farmer's strategy.

The weight distribution of the cuttings creates a package weight range and for a given population of packages with mean weight $W_{\mu}$, the maximum and minimum number of items in a package is $n_{U}$ and $n_{L}$, respectively.

The critical package weight is the minimum allowable weight of a package enabling the worker to decide whether a package complies with the requirements; it is calculated according to the basic characteristics of the package, the average weight, and standard deviation of the product:

$$
\begin{equation*}
W_{\mu}=n_{U} \cdot \mu-3 \sqrt{n_{U}} \cdot \sigma \tag{2}
\end{equation*}
$$

The critical weight, $W_{\mu}$, assures that the maximum number of cuttings in a package will not exceed $n_{U}$. The maximum and minimum number of items in a package and the range of numbers of items in a package can be expressed in terms of the coefficient of variation, CV, and the nominal number of items in a package Bechar and Vitner (2009):

$$
\begin{align*}
& n_{U}=\frac{9}{2} C V^{2}+n+3 C V \cdot \sqrt{\frac{9}{4} C V^{2}+n}  \tag{3}\\
& n_{L}=\frac{9}{2} C V^{2}+n-3 C V \cdot \sqrt{\frac{9}{4} C V^{2}+n}  \tag{4}\\
& \Delta n=6 C V \cdot \sqrt{\frac{9}{4} C V^{2}+n} \tag{5}
\end{align*}
$$

As for example, in the case of Candy Snap, the mean weight of a single plant cutting is $\mu=0.20 \mathrm{~g}$ and the standard deviation is $\sigma=0.04 \mathrm{~g}$. The mean weight of a package, $W_{\mu}$, with nominal number of 200 plant cuttings is 40 g . The number of cuttings in such a package will
range between $193\left(n_{L}\right)$ and $209\left(n_{U}\right)$. If the requirement is that the number of cuttings in a package should not be below 200, then the average package weight will be 41.7 g . The mean number of cuttings in a package will be $\overline{\mathrm{n}}=208.5$ and the maximum number of cuttings in a package will be $n_{U}=218$ cuttings. A similar detailed analysis was presented by Bechar and Vitner (2009).

## Weighing Procedure

In order to examine the characteristics of different cuttings, and verify the equations, cuttings of seven ornamental plant varieties were weighed with an MP3000 digital scale (Chyo Balance Corp., Tokyo, Japan). The varieties were: Bidens, Antithinum Candy Snap, Calibrachoa Celebration Dark Blue, Petunia Surfinia, ScaevolaSaphira, Verbena Temari and Nemesia sp. (Fig. 1). Typical dimensions of the cuttings were 25 mm to 70 mm for the width and 40 mm to 85 mm for the length. Each cutting was weighed and the number of cuttings for each variety was counted. For each variety the mean weight, the standard deviation and the CV, were calculated.

## Validation

An experiment was conducted to examine the developed method. The experiment was executed in a cutting nursery located at central part of Israel (Fig. 2, right). The examined cutting was Lavateramaritima (Fig. 2, left). Since cuttings are seasonal crops, in the time of the experiment the cuttings described in the previous section were not available in the nursery that the experiment was performed. In the experiment, two methods were examined:
i) the current method - the workers picked cuttings and put them in a package (a plastic bag). The workers counted the number of cutting during their work. When the number of cuttings reaches the required figure, the bag is closed and the worker continued with a new bag.
ii) The modified method - the worker picked cuttings without counting into a container, after picking a certain amount, the minimum allowed weight of a package was calculated and

Table 2: Package characteristics of Nemesia sp. for various values of $\bar{n}$

| $\overline{\boldsymbol{n}}$ | $\mathbf{1 0}$ | $\mathbf{2 0}$ | $\mathbf{5 0}$ | $\mathbf{1 0 0}$ | $\mathbf{2 0 0}$ | $\mathbf{5 0 0}$ | $\mathbf{1 , 0 0 0}$ | $\mathbf{5 , 0 0 0}$ | $\mathbf{1 0 , 0 0 0}$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $W_{\mu}$ | 1.20 | 2.40 | 5.99 | 11.98 | 23.96 | 59.89 | 119.8 | 598.9 | 1197.8 |
| $n_{L}$ | 7.38 | 16.12 | 43.62 | 90.79 | 186.8 | 478.8 | 969.9 | 4932 | 9904 |
| $n_{U}$ | 13.56 | 24.81 | 57.32 | 110.1 | 214.1 | 522.1 | 1031 | 5069 | 10098 |
| $\Delta n$ | 6.18 | 8.69 | 13.70 | 19.35 | 27.35 | 43.23 | 61.13 | 136.7 | 193.3 |
| $C R_{n}$ | 0.618 | 0.435 | 0.274 | 0.193 | 0.137 | 0.0865 | 0.0611 | 0.0273 | 0.0193 |

Table 3: The product regression equation coefficients

| variety (i) <br> Eq. coeff. | CV | $n_{u}$ |  | $\boldsymbol{n}_{L}$ |  | $\Delta n$ |  | $C^{\boldsymbol{n}}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\mathrm{a}_{0}$ | $\mathrm{a}_{1}$ | $\mathrm{a}_{0}$ | $\mathrm{a}_{1}$ | $\mathrm{a}_{0}$ | $\mathrm{a}_{1}$ | $\mathrm{a}_{0}$ | $\mathrm{a}_{1}$ |
| Bidens | 0.285 | 1.2368 | 0.9794 | 0.8085 | 1.0206 | 1.7185 | 0.4994 | 1.7185 | -0.5006 |
| Candy snap | 0.196 | 1.1573 | 0.9859 | 0.8641 | 1.0141 | 1.1769 | 0.4997 | 1.1769 | -0.5003 |
| Calibrachoa | 0.193 | 1.1553 | 0.986 | 0.8656 | 1.014 | 1.1626 | 0.4997 | 1.1626 | -0.5004 |
| Petunia | 0.270 | 1.2228 | 0.9805 | 0.8178 | 1.0195 | 1.625 | 0.4995 | 1.625 | -0.5005 |
| Scaevola | 0.392 | 1.3391 | 0.9718 | 0.7468 | 1.0282 | 2.3752 | 0.499 | 2.3752 | -0.501 |
| Verbena | 0.236 | 1.1926 | 0.983 | 0.8385 | 1.017 | 1.421 | 0.4996 | 1.421 | -0.5004 |
| Nemesia sp. | 0.322 | 1.2715 | 0.9768 | 0.7865 | 1.0232 | 1.9459 | 0.4993 | 1.9459 | -0.5007 |

then cuttings were loaded on a scale. When the scale reaches the minimum allowed weight, the worker inserts the cuttings into the package. In each method, 20 packages were filled and packed. The nominal number of cuttings per package for both methods was 50 . However, in the current method, the farmer packaging strategy was to pack 54 cuttings in each package in order to ensure that the nominal quantity is reached. In both methods, after the packaging stage was completed all packages were opened and the number of cuttings in each package was accurately counted. In addition, above 150 cuttings in each method were weighted separately in order to evaluate the cuttings population characteristics.

## 3. Results

## Cuttings weight characteristics

A total of 736 cuttings from seven varieties were weighed. The values of CV for the various varieties ranged from 0.19 for Calibrachoasp. to 0.39 for

Scaveolasp. The results shown that varieties with similar average weights, i.e., Calibrachoa sp., Verbana $s p$. and Nemesiasp., had differing CV values that derived from the natural characteristics of each product. Thus, for two varieties with the same average weight, different critical weights will be determined. Table 1 presents descriptive statistics for all varieties.

## Count-to-Weight Transform Methodology

Package characteristics analyses were conducted for all cutting varieties. At first, the required package characteristics were determined, the variety CV was taken from Table 1, and then the critical package weight, $W_{\mu}$, and the remaining package characteristics were calculated. Table 2 listed the critical weights, $W_{\mu}$, and the package characteristics, calculated for Nemesia sp. and different $\bar{n}$. For each package characteristic and each variety, a polynomial regression equation was found. A general form of the equation is:

$$
\begin{equation*}
f_{i j}\left(x_{i}\right)=a_{0 i j} \cdot x_{i}^{a_{1 i j}} \tag{6}
\end{equation*}
$$

where index $i$ represents the product type (i.e., variety in our case), index $j$ represents the calculated package


Figure 3: Calculated strategy regression equation coefficients and the correlation coefficients for all package characteristics in the minimum package strategy

Table 4: The strategy regression equation coefficients for the minimum package strategy

|  | $\bar{n}$ |  | $\mathrm{n}_{\mathrm{L}}$ |  | $\mathrm{n}_{\mathbf{u}}$ |  | $\Delta \mathrm{n}$ |  | $\mathrm{CR}_{\mathrm{n}}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\alpha_{0}$ | $\alpha_{1}$ | $\alpha_{0}$ | $\alpha_{1}$ | $\alpha_{0}$ | $\alpha_{1}$ | $\alpha_{0}$ | $\alpha_{1}$ | $\alpha_{0}$ | $\alpha_{1}$ |
| $\mathrm{a}_{0}$ | - | - | -0.600 | 0.981 | 0.921 | 0.976 | 6.098 | -0.017 | 6.098 | -0.017 |
| $\mathrm{a}_{1}$ | - | - | 0.071 | 1.000 | -0.071 | 1.000 | 0 | 0.500 | 0 | -0.500 |

characteristics, $x$ represents the predetermined package characteristic (e.g., $\overline{\mathrm{n}}$ ), $f$ is the calculated package characteristics and, $a_{o}$ and $a_{1}$ are the equation coefficients. This equation is designated as the 'product regression equation' because its coefficients are dependent on the specific product CV. The coefficient of determination, $R^{2}$, was higher than 0.9997 for all varieties.

The polynomial regression equation coefficients, $a_{o}$ and $a_{1}$, of each package characteristics are given in Table 3.

The results indicate that the values of $a_{o}, C R_{n}$, and $\Delta n$ are equal and the value of $a_{1}$ is opposite for $C R_{n}$ and $\Delta n$. Since $C R_{n}$ equals $\Delta n$ divided by $\bar{n}$, and in the minimum package strategy, $\bar{n}$ equals $n$, for high $\bar{n}$ (i.e., above 100), Eq. 5 could be simplified to $\Delta \mathrm{n} \approx 6 \mathrm{CV} \cdot \sqrt{\mathrm{n}}$, therefore:

$$
\begin{equation*}
\mathrm{CR}_{\mathrm{n}} \approx 6 \mathrm{CV} \cdot \frac{1}{\sqrt{\mathrm{n}}} \tag{7}
\end{equation*}
$$

The relationships between the value of CV and the coefficients $a_{o}$ and $a_{l}$ were investigated. For each package characteristic, a linear regression equation was determined:

$$
\begin{equation*}
a_{k, j}(\mathrm{CV})=\alpha_{0 k j} \cdot \mathrm{CV}+\alpha_{1 k j} \tag{8}
\end{equation*}
$$

where index $k$ can be 0 or 1 , to designate the coefficient $a_{o}$ or $a_{l}$, respectively, index $j$ indicates the calculated package characteristics. This equation is referred to as the 'strategy regression equation' since the equation coefficients $\alpha_{o}$ and $\alpha_{1}$ for each package characteristic depend only on the strategy. For all strategy regression equation, $R^{2}$ was higher than 0.9995 .

Figure 3 shows the effect of CV on the product regression equation coefficients of the various package characteristics and on the calculated strategy regression equation coefficients and their correlation coefficients in the minimum package strategy. Table 4 shows the polynomial regression equation coefficients, $a_{o}$ and $a_{1}$, of each package characteristics found for the minimum package strategy.

In practice, when applying the present model, the farmer needs to have the product CV in order to determine the critical package weight and to comply with the package definitions.

## Nursery Experiment

The descriptive statistics on cuttings population in the two packaging methods were calculated based on 365 cuttings and it shows that the cuttings characteristics of
the two methods are similar and the differences are insignificant (Table 5).

For the calculation of the critical weight, the mean, standard deviation and CV values of Lavateramaritimain the modified method (Table 5) were used. In the modified method, the 'minimum quantity' package strategy was used for the nominal number of cuttings in a package ( 50 cuttings). The critical weight was calculated by applying Eq. 2. Table 6 presents the descriptive statistics of package size in both methods. The results indicate that the range of the number of cuttings in a package (between the largest package to the smallest package) was reduced from 19, in the current method, to 8 in the modified method. The standard deviation and the CV were reduced by $30 \%$ and $33 \%$, respectively. Moreover, the amount of packages containing cuttings below the nominal number (50) and the farmer's strategy (minimum of 54 cuttings) were $5 \%$ and $30 \%$, respectively, in the current method. The amount of packages containing cuttings below the nominal number was reduced to zero with the modified method.

Figure 4 illustrates the distributions of package size in the current and modified methods respectively.

## 4. Conclusions

The goal of every manufacturer is to pack the specified nominal quantity in each package, while incurring minimum cost. Products with high weight variability must be packed manually because, in general, automatic weighing scales are utilized only in packing products with very low weight variability.

An innovative method for packing 'packages labelled by count' was presented. A mathematical model to support the preparation of such packages by means of a weighing procedure was developed on the basis of the definition and characteristics of the coefficient of variation (CV) of the product weight. It uses the product CV in order to determine the critical package weight and to comply with the package definitions.

The experiment results revealed that the variability of the package size was high when counting manually, even when the packages nominal number was relatively low. The modified method which involves weighing procedure of 'packages labelled by count' reduced the variability in package size and minimized to zero the under filling of packages.

The procedure can be utilized as a management tool by farmers to determine the package characteristics, the

Table 5: Descriptive statistics of cuttings population in the two packaging methods

| Method | Mean [g] | S.D. [g] | CV | $\boldsymbol{n}$ | Min [g] | Max [g] |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Current | 0.503 | 0.167 | 0.333 | 214 | 0.17 | 0.98 |
| Modified | 0.505 | 0.172 | 0.341 | 151 | 0.18 | 0.99 |

Table 6: Descriptive statistics of package size in both methods

| Method | Mean | S.D. | CV | N | Min | Max |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Current | 54 | 3.29 | 0.0610 | 20 | 45 | 64 |
| Modified | 55.8 | 2.28 | 0.0409 | 20 | 52 | 60 |



Figure 4: Package size distribution of a) current and b) modified methods
working instructions for preparation of packages, and to satisfy given commercial constrains at minimum costs.

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