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AGRTCULITURAL ECONOMTCS DHPADTNMENT

Miscellaneous Report No. 4

## COST OF CALF PBARING 1947-48.

PILOT INV STTIGATION
by

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## PIIOT SURVEY INTO THE <br> COST OF CATF REARING 1947-48.

To determine a method of costing calf-rearing, a pilot survey was carried out during 1947-48, prior to a fuller investigation next year. The calculation of the cost of calf-breeding and rearing involves many factors, which vary with the system employed. In this investigation, the calves were mainly reared to be sold as store animals and suckled the cows until weaned. Any attempt to determine the amount of milk consumed per calf was impossible and unnecessary, since the cows were kept solely to produce calves, and so the cost of keeping them must be charged to the calves. This was done for a winter and summer period, and a total cost for the year of the coms obtained. A cost per reared calf could then be found.

Records were kept throughout the winter of 1947-48 up to the date the cows were put to grass and thereafter for the sumner grazing period. At the coimencement and end of the costing year, the cows were three or four months in calf, so that the total yearly cost per cow could be correctly charged.

## Winter Period

The records werc begun during November and December on five farms involving 81 cows. On four farms, these vere mainly cross-bred animals of the recognised beef breeds, but on cne farm the main enterprise was the production of attested heifer calves, where the cows used were Ayrshires and Ayrshire crosses.

The value of the home grom food consumed has been taken at cost of production as determined by the 1947 crop report issued by this Department. The figures used are given below:-

| Turnips | $24 / 6$ ton | Silage - arable | $50 / 7$ ton |
| :--- | :---: | :--- | :--- |
| Hay | $113 / 6$ ton | Oats | $10 / 11$ cwt. |
| Straw | $39 / 7$ ton | Barley | $12 / 10$ cwt. |
| Beet-tops | $8 / 3$ ton |  |  |

The manhour cost was calculated from the actual wages paid to the cattlemen, and ranged from $1 / 8 \frac{1}{2}$ to $2 / 2$ per hour. Table $I$ shows the average cost of keeping a cow per week throughout the winter on cach farm.

|  | Farm 1 | Farm 2 | Farm 3 | Farm 4 | Farm 5 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Tumips | $9 / 4$ | $1 / 3$ | 5/4 | 5/11 | 2/5 |
| Straw - total | 3/9 | 1/6 | $2 / 7$ | $6 / 1$ | 1/8 |
| Hay | - | 1/11 | - | - | $1 / 1$ |
| Oats | - | $1 / 4$ | 1/2 | - | 4/- |
| Other Foods | - | $1 / 6$ | - | $-13$ | 3/4 |
| Total Home Grown Foods | 13/1 | 7/6 | 9/1 | 12/3 | 12/6 |
| Add Purchased Foods | - | - | - | - | $-1 /$ |
| Total Foods | 13/1 | 7/6 | 9/1 | 12/3 | 12/7 |
| Add Man Labour | 3/11 | 1/9 | $2 / 1$ | $4 / 2$ | 2/- |
| Horse Labour | - | -/3 | - | - | - |
| Miscellaneous | -/1 | -/1 | - | - | - |
| Overhead Costs | 1/- | $-17$ | -16 | 1/- | -16 |
| Gross Cost | 18/1 | 10/2 | 11/8 | 17/5 | 15/1 |
| Less Residual lanurial Values | 1/5 | -/9 | 1/- | 1/7 | 1/3 |
| Net Cost Per Covr Per Week | 16/8 | 9/5 | 10/8 | 15/10 | 13/10 |

It will be seen that Farm 2 has the lowest cost per cov per week.
This difference is accounted for entircly in the cost of the food fed. The cows were grazing outside during the day, and were brought inside at night, and hence a charge for winter grazing was made - charged under Other Foods at $1 / 6$. The amounts of turnips and straw used were therefore considerably reduced. The tumips were carted out to the field by horse and cart, which was charged at $1 / 3$ per horse hour and $2 / 2$ per man hour. Other Foods fed included Sugar-Beet tops on Farm 4, and araible silage and a small amount of Barley on Farm 5. On the farm where the cost per week was the highest of the sample, the greatest quantity of tumips per core was fod. This will be seen more clearly in the following table of quantities of food fed per cow per weok.

TABLE II Quantities of Food Fed per Cow - per week - hundredweights

|  | Farm 1 | Farm 2 | Farm 3 | Farm 4 | Farm 5 |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Curnips | 7.63 | 1.02 | 4.36 | 4.87 | 2.01 |
| Straw - total | 1.91 | .77 | 1.31 | 3.06 | .85 |
| Hay | - | .34 | - | - | .19 |
| Oats | - | .12 | .11 | - | .37 |
| Other Foods. | - | - | Grazing | - | .51 |

Farm 5, apart from the farm where winter grazing was utilised, used the least quantity of food per cow, while employing the greatest variety. The cost will be seen to be about average for the sample, - Table I. Farri 1 feeding Turnips and Straw only, used the greatest quantity of food per cow and had the highest cost.

TABIE III Hours Expended per Cow per Week

|  | Farm 1 | Farm 2 | Farm 3 | Farm 4 | Farm 5 |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Man Hours | 2.22 | .84 | 1.04 | 1.91 | 1.19 |
| Horse Hours | - | .16 | - | - | - |

As expected, Farm 2 where grazing was utilised, showed the least number of man hours expended per cow per woek. As can be seen from Tables II \& III there is a direct, and obvious, relationship between the quantity of turnips and "large bulking" foods fed, and man-hours expended per cow.

The average length of the winter period was 24 weeks per cow. Individual farm figures are given below, together with the total cost per cow for the period.

TABLE IV : Total Cost per Goil for Winter Period

| Farm 1 | Farn 2 | Farm 3 | Farm 4 | Farm 5 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 25 | $22 \frac{1}{2}$ | 23 | 25 | 25 |

On Farm 2 the earliest opportunity was taken to lcave the cattle out all day on the grass, and so the net cost per cow for the period was very low.

## Sumner Period

Five farms - totalling 75 cows - were again costed during the sumer, but, unfortunately, Farm 5 was unable to continue keeping records, and so another farm was included for this period only. With the exception of Farm 2, the cows on all the farms were turned out to grass at the beginning of way.

The sumner cost of the cows necessitated the keeping of grazing records of all stock on the farm. The number of grazing days for each type of animal was found, and converted to a cormon unit by the use of a Livestock Unit Table showm overleaf.

## Livestock Unit Table

| 1 Working Horse | $=1$ unit |
| :--- | :--- |
| 1 Young Horse | $=\frac{1}{2}$ unit |
| 1 Cow or Bull | $=1$ unit |
| 1 Young Stock | $=\frac{1}{2}$ unit |
| 1 Store or Feeding Cattle | $=1$ unit |
| 7 Breeding Sheep | $=1$ unit |
| 14 Other Sheep | $=1$ unit |

In calculating the grazing cost on the individual farm, each field grazed was dealt with separately to ensure an accurate "carry forward" for residual manurial values. The average grazing cost structure per acre, for the farms, is given below to indicate the factors involved.

Average Grazing Cost per Acre

|  | £. s. d. |
| :---: | :---: |
| Proportion of laying-dow charge | -.17.4 |
| Rent | -.18. 1 |
| Overhead Costs | -. 9.- |
| Cleaning Costs | -. 7.9 |
| Manurial Residues b/f | 2.15.7 |
| Gross Cost | 5.7.9 |

Less Manurial Residues $c / f \quad 1.12 .10$

$$
\begin{array}{rr}
\text { Hay }-2 / 3 \text { of cost reinva. }=8.7 & \text { 2. } 1.5 \\
\text { Net Cost Per Acre } & \text { £3. } 6.4
\end{array}
$$

Where Hay had been cut, some cost had also to go to it, and this was taken at two-thirds. of the cost-tomate, i. e. two-thirds of the gross cost less Manurial Residues carried forward. No allowance has been made in respect of a residual manurial value for the dung of the grazing animal.

The type of grazing varied considerably. Farins 1, 4, 6 used rotation leas of one, two, and three years old grass; Farm 2 grazed a three year old grass field and seven hundred acres of "black hill"; while Farm 3 used two fields of six and seven-year old grass.

The grazing cost per farm and por Livestock unit was calculated, and hence tost amount chargeable to the cows only. The cost of man-labour expended aning tine period, and a charge for overhead costs wore added.

The following table details these costs:-

TABLE $V$ Cost of Kecping a Cor per Veek - Sumer

| Farm 1 | Farm 2 | Farm 3 | Fam 4 | Farm 6 |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Grazing Cost | $6 / 3$ | $3 / 7$ | $1 / 8 \frac{1}{2}$ | $4 / 3$ | $3 / 11$ |
| Labour - Man |  |  |  |  |  |
| Miscellaneous <br> Overhead Costs <br> Net Cost per Cow <br> per Woek | $-/ 3$ | $-/ 5$ | $-/ 2$ | $-/ 11$ | $-/ 9$ |

The lowest cost of $1 / 11$ per corr per week, occurred on Parm 3 where the grazing cost, calculatea on six and seven year old grass was extrenely low. This is due to the fact that manurial residues brought forward from previous years becone progressively smaller as the age of the grass increased, On Farms 4 and 6 an hour a day was spent in looking round the cows, and hence there was a larger cost per week for man-labour on these farms.

The average grazing period per cow was $22 \frac{1}{2}$ weeks, and individual farm figures are given below, with the cost per cow for the sumer.

TABLE VI Cost per Cow for Sumer Period

|  | Farm 1 | Farm 2 | Farn 3 | Farin 4 | Farm 6 |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Average grazing <br> Period per Cow | 26 | 21 |  |  |  |
| Cost per Cow <br> for Sumer | £8.11.2 | £4. 5.9 | £2. 6. | £5.13.9 | £4.18.4 |

## Rearing Cost of Calves

The foregoing has illustrated the calculation of the yearly cost of keeping one cow, and since the cowts are kept solely for the production of calves, detemination of the net cost per colf reared is now possible.

Details of calf movements are sumarised below:-

| Number born | 60 |  |
| :---: | ---: | ---: |
| Number bought | 29 | 89 |
| Number died | 7 |  |
| Nunber sold | 3 | 10 |
| Total - reared | 79 |  |

The figures above do not include those two farms (5 and 6) which were costed for only the winter or sumer, and they have not been included in any of the succeeding figures, as it is felt that the result would be mislcading. The majority of the cows calved in March and April, as can be seen in the analysis of calving dates.


A replacenent or depreciation figure per cow has not been included since a) the breeding-life of these cows is long and b) the final price received when these cows are sold is relatively high. Any replacenent charge would therefore be small.

The bull service charge, included in the following table was taken at $17 / 5$ per cow, and was determined by dividing the cost of keeping the bull for a year by the number of cows served.

| Farm No. | No. of Cows | Total <br> Winter <br> Cost | Total Summer Cost | Service Charge | $\begin{aligned} & \text { Total } \\ & \text { Cost } \end{aligned}$ | Less sale suckling calves | Calves Sold | No. of Calves Born \& Reared | Total Cost Charged to Calves | Cost per Hoine Bred Calf Reared |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 20 | $\begin{aligned} & \text { s. s. } \mathrm{d} \\ & 424+13.4 \end{aligned}$ | £. s. ${ }_{\text {d. }}$. 155. 3.6 | £. S. d. 17. 8. 4. | £. s. d. 597. 5. 2 | £. s. d. | $\cdots$ | 8 16 | \&. s. d. | £. s. ${ }^{\text {d. }}$ 37. 6. 7 |
| 2 | 11 | 116.18. 9 | 44.11. 7 | 9.11 .7 | 171. 1.11 | - | - | 8 | 171. 1.11 | 21. 7. 9 |
| 3 | 17 | 206.10. 3 | 46. 3.10 | 14.16. 1 | 267.10. 2 | 13. -. - | 2 | 16 | 254.10. 2 | 15.18. 1 |
| 4 | 11 | 215.15.11 | 68. 2.6 | 9.11 .7 | 293.10. - | 1. $4 .-$ | 1 | 10 | 292. 6. - | 29. 4.7 |

Farm 3, where the sumer cost per cow was very low, had the lowest cost per calf.

On some farms, the cows suckled more than one calf, and so a number of suckling calves were bought in. This had the effect of reducing the net cost per calf reared, and is demonstrated in the following table.

TABIE VIII Cost per Calf - Reared

| $\begin{aligned} & \text { Farm } \\ & \text { No. } \end{aligned}$ | No. of Calves Born \& -Reared | No, of $\cdot$ Calves Bought \&Peared | Total Calves | Price of Bought Calves | Cost to calves brought fror Table VII | Total Cost to Calves | Cost for Reared Calves |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 16 | 17 | 33 | $\begin{gathered} \text { E. s. }^{\mathrm{d}} \\ 136.10 .- \end{gathered}$ | £. S. d. 597. 5. 2 | f. se d: | E. S. d. 22. 4. 8 |
| 3 | 16 | 3 | 19 | 21. - - | 254.10. 2 | 275.10. 2 | 14.10. - |
| 4 | 10 | 9 | 19 | 72. -. - | 292. 6. - | 364. 6. - | 19.3.5 |

The average price paid for the bought calves was $£ 7.18 /$ and it will be seen that this price has been added to the original total cost obtained from Table VII.

Tables VII and VIII show the two cost figures vital to the farmer engaged in rearing calves, - the cost of rearing home-bred calves only, and the cost of rearing both, bought and hone-bred calves. To rear a single calf per cow, while the cost of production is so high, appears prohibitive for any system, but this may be overcone by rearing two or three calves per cow. Where a large number of calves were bought, the effect has been considerable; e.g. Farr 1, where seventeen calves bought in, reduced the net cost per calf by . £15-from £37. 6. 7 to £22. 4. 8. Although the sample of farms is so small, it does indicate the absolute necessity of making full use of the rearing capabilities of each cow. For the average comercial breeder, two or three calves per cow must be the aim, if such an enterprise is to be profitable.

While this investigation is too small to draw any definite conclusions, it has brought to light a number of questions of the utmost importance.

For example:-
a) Can the number of calves be increased to three or four per cow, without any adverse effect on the cow?
b) If so, will these calves so reared, have as good a start in life as the calf which alone suckles a cow?
c) By this method of rearing three or four calves por cow, will the farne: while lowering the cost per colf, also lower his profit per calf?

Fron Table VIII it will be seen that on Farm 3, the cost per reared calf was. $14.10 /-$, due to a very lo:a sumer cost per cow. Only one calf per cow was reared on this fam, however, so nay not this systen bring the calves on quicker than by rearing more than one calf per cow?

In the investigation now being carricd out, it is hoped that some of these questions will be answered.

The Economios Departnent of the North or Scotland College of Agriculture is grateful to all farmors who assisted by kecping records and it is hoped that in the investigation now in progress a much larger sample will be obtained.

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