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Farmer compliance with environmental regulation: A preliminary look at the drivers and barriers for Canterbury dairy farmers



**Lincoln
University**
Te Whare Wānaka o Aoraki
CHRISTCHURCH • NEW ZEALAND



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Lincoln University, Faculty of Agribusiness and Commerce

New Zealand's specialist land-based university



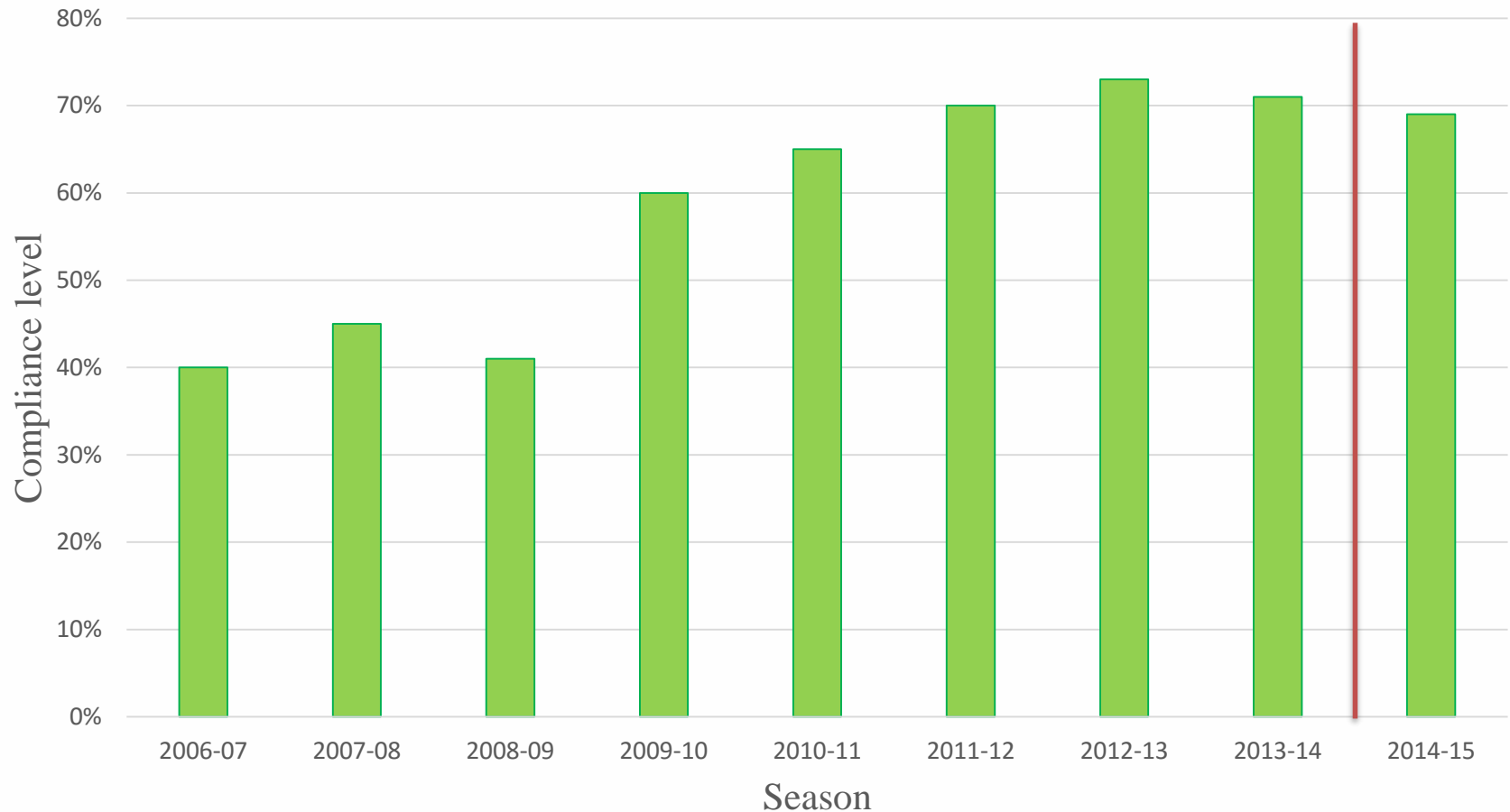
Overview

- Introduction
- Literature review
- Research objectives and design
- Compliance model
- Preliminary results
- Next steps

Introduction

- Increasing scale and intensification of dairy nationally has caused concern over the consumption and **deterioration in quality of fresh water**
- Dairy is one of the biggest export earners in NZ
- Debates ensue over the need and use of regulation
- Environment Canterbury (ECAN) has developed a water and land management strategy to limit nutrient leaching and run-off
- Farmer uncertainty over future regulation
- Measures have been taken to increase compliance
 - Matrix of Good Management
 - Portal

Canterbury effluent consent compliance rates



Source: Environment Canterbury, 2015

New Zealand's specialist land-based university

Literature review

- Intention expressed as behaviour if under volitional control (Ajzen & Fishbein, 2011)
 - Performance of most behaviours relies on opportunities and resources available
- Few if any variables universally significant (Knowler & Bradshaw, 2007)
- Researchers advocate policy mechanisms be geared to those of the locale or to individuals (Stonehouse, 1996; Knowler & Bradshaw, 2007)

Research objectives and design



- Research objectives:
 - Identify the factors influencing full ECAN effluent consent compliance by regulatees
 - Determine the impact of the identified factors on full ECAN compliance
 - Make recommendations to inform policy and industry stakeholders
- Research design
 - Data was collected via electronic questionnaire delivered to participants (dairy effluent discharge consent holders) via email
 - Compliance model developed from Reasoned Action Approach (Ajzen & Fishbein, 2011)
 - Descriptive statistics and regression analysis

Compliance model

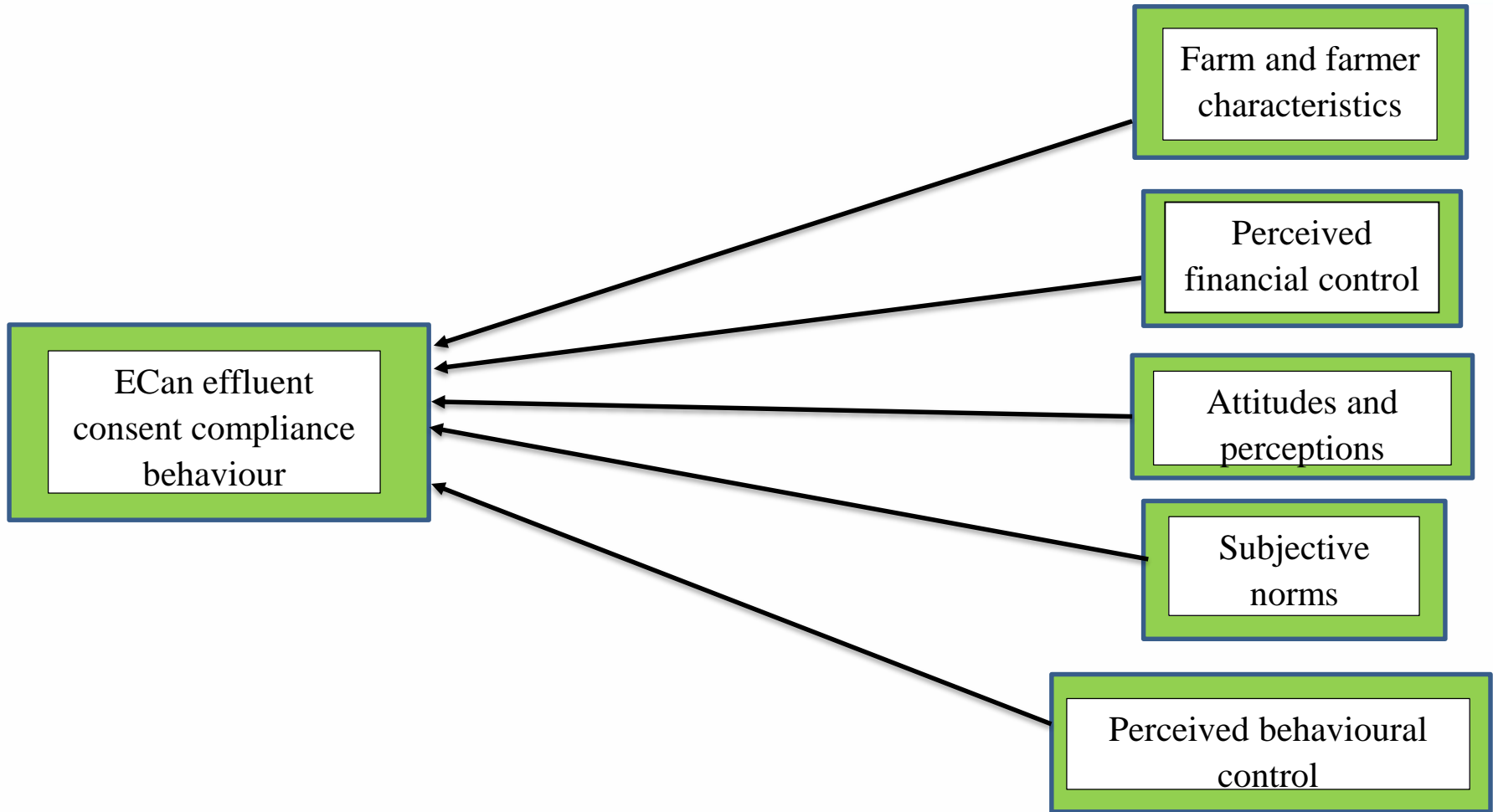


Figure 1. ECan effluent consent compliance model (adapted from Ajzen & Fishbein, 2011)

Sample profile

- Demographics
 - Largely male; 46-65 years old; some secondary education; 26+ years in the industry
- Operational Characteristics
 - Over 750 cows; less than 500 ha.; company structure; other parties on farm making decisions; 3/5 years positive dairy operating profit
- Problem Awareness
 - Most believe water quality affects human, animal and crop health
- Attribution
 - Most agree regulation was necessary, but divided that they personally were part of the issue

Sample profile

- Equity perceptions
 - Regulatory limits are inequitable; cost of protection not spread fairly across society
- Environment perceptions
 - Risks are threatening; general concern for the environment
- Regulation perceptions
 - Easy access to information; generally informed on regulation; uncertain over the future of restrictions; compliance costs time and money

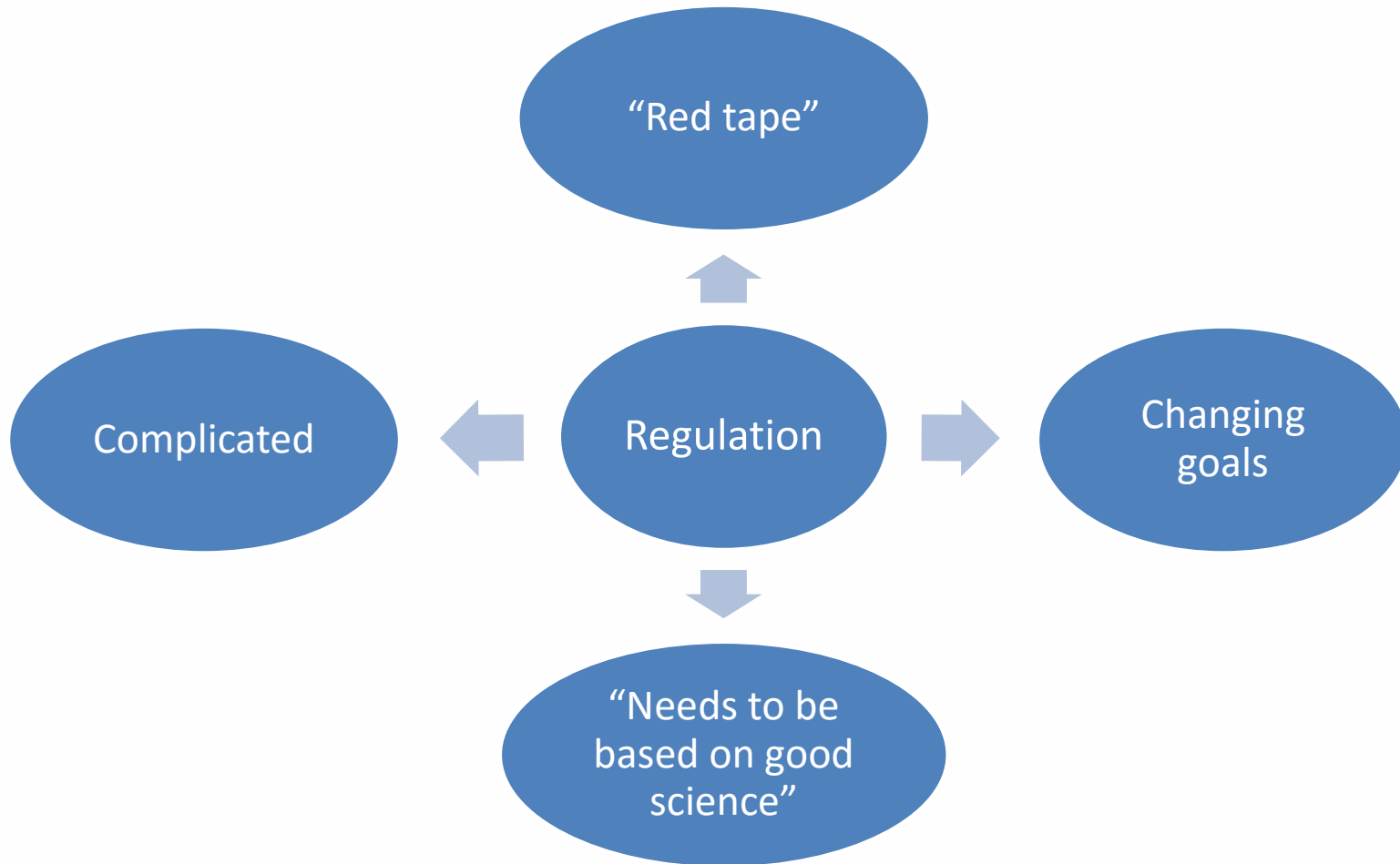
Sample profile

- Subjective norms
 - Reputation tied to compliance and public opinion important
- Perceived behavioural control
 - All intend to be compliant and are confident they will be; neutral on locus of control
- Perceived financial control
 - Compliance not perceived to be reliant on payout and financial situations

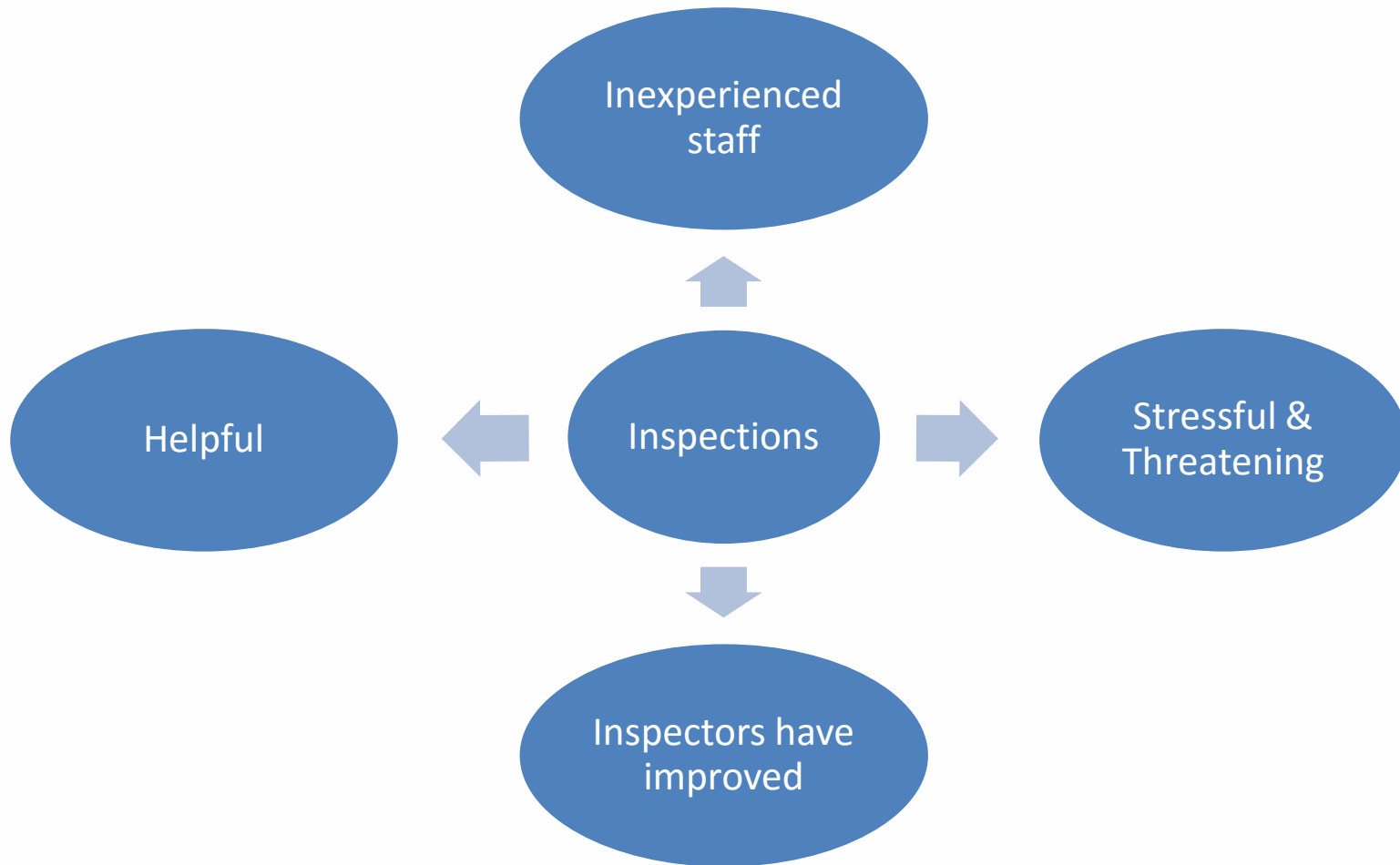
Preliminary findings: What is the difference?

- Number of cows being milked
- Farm size
- Training/workshop attendance
- Who in society is responsible for environmental management
- Experience with the regulatory process

Viewpoints: Regulatory process



Viewpoints: Inspections



The road ahead

- Multivariate analysis: regressions commonly used in behavioural sciences
 - Model:

Where: $rc_i^S =$

effluent consent compliance in Canterbury consent holder (i)

and $\varepsilon_i =$ *idiosyncratic measurement error*

$$rc_i^S = \beta_0 + \beta_1(\text{AGE}_i) + \beta_2(\text{GENDER}_i) + \beta_3(\text{YRSFARM}_i) + \dots + \beta_{20}(\text{PBC}_i) + \varepsilon_i$$

THANK YOU

COMMENTS & QUESTIONS?