

The World's Largest Open Access Agricultural & Applied Economics Digital Library

# This document is discoverable and free to researchers across the globe due to the work of AgEcon Search.

Help ensure our sustainability.

Give to AgEcon Search

AgEcon Search
<a href="http://ageconsearch.umn.edu">http://ageconsearch.umn.edu</a>
<a href="mailto:aesearch@umn.edu">aesearch@umn.edu</a>

Papers downloaded from **AgEcon Search** may be used for non-commercial purposes and personal study only. No other use, including posting to another Internet site, is permitted without permission from the copyright owner (not AgEcon Search), or as allowed under the provisions of Fair Use, U.S. Copyright Act, Title 17 U.S.C.

## THE STATA JOURNAL

#### Editors

H. JOSEPH NEWTON Department of Statistics Texas A&M University College Station, Texas editors@stata-journal.com

CHRISTOPHER F. BAUM, Boston College

NICHOLAS J. COX Department of Geography Durham University Durham, UK editors@stata-journal.com

#### Associate Editors

NATHANIEL BECK, New York University RINO BELLOCCO, Karolinska Institutet, Sweden, and University of Milano-Bicocca, Italy MAARTEN L. BUIS, WZB, Germany A. Colin Cameron, University of California-Davis Mario A. Cleves, University of Arkansas for Medical Sciences WILLIAM D. DUPONT, Vanderbilt University Philip Ender, University of California-Los Angeles David Epstein, Columbia University Allan Gregory, Queen's University James Hardin, University of South Carolina BEN JANN, University of Bern, Switzerland STEPHEN JENKINS, London School of Economics and Political Science ULRICH KOHLER, University of Potsdam, Germany

Frauke Kreuter, Univ. of Maryland-College Park
Peter A. Lachenbruch, Oregon State University
Jens Lauritsen, Odense University Hospital
Stanley Lemeshow, Ohio State University
J. Scott Long, Indiana University
Roger Newson, Imperial College, London
Austin Nichols, Urban Institute, Washington DC
Marcello Pagano, Harvard School of Public Health
Sophia Rabe-Hesketh, Univ. of California-Berkeley
J. Patrick Royston, MRC Clinical Trials Unit,
London

PHILIP RYAN, University of Adelaide
MARK E. SCHAFFER, Heriot-Watt Univ., Edinburgh
JEROEN WEESIE, Utrecht University
IAN WHITE, MRC Biostatistics Unit, Cambridge
NICHOLAS J. G. WINTER, University of Virginia
JEFFREY WOOLDRIDGE, Michigan State University

#### Stata Press Editorial Manager

LISA GILMORE

#### Stata Press Copy Editors

DAVID CULWELL and DEIRDRE SKAGGS

The Stata Journal publishes reviewed papers together with shorter notes or comments, regular columns, book reviews, and other material of interest to Stata users. Examples of the types of papers include 1) expository papers that link the use of Stata commands or programs to associated principles, such as those that will serve as tutorials for users first encountering a new field of statistics or a major new technique; 2) papers that go "beyond the Stata manual" in explaining key features or uses of Stata that are of interest to intermediate or advanced users of Stata; 3) papers that discuss new commands or Stata programs of interest either to a wide spectrum of users (e.g., in data management or graphics) or to some large segment of Stata users (e.g., in survey statistics, survival analysis, panel analysis, or limited dependent variable modeling); 4) papers analyzing the statistical properties of new or existing estimators and tests in Stata; 5) papers that could be of interest or usefulness to researchers, especially in fields that are of practical importance but are not often included in texts or other journals, such as the use of Stata in managing datasets, especially large datasets, with advice from hard-won experience; and 6) papers of interest to those who teach, including Stata with topics such as extended examples of techniques and interpretation of results, simulations of statistical concepts, and overviews of subject areas.

The Stata Journal is indexed and abstracted by CompuMath Citation Index, Current Contents/Social and Behavioral Sciences, RePEc: Research Papers in Economics, Science Citation Index Expanded (also known as SciSearch), Scopus, and Social Sciences Citation Index.

For more information on the  $Stata\ Journal$ , including information for authors, see the webpage

http://www.stata-journal.com

Subscriptions are available from StataCorp, 4905 Lakeway Drive, College Station, Texas 77845, telephone 979-696-4600 or 800-STATA-PC, fax 979-696-4601, or online at

http://www.stata.com/bookstore/sj.html

Subscription rates listed below include both a printed and an electronic copy unless otherwise mentioned.

| U.S. and Canada                   |       | Elsewhere                         |       |
|-----------------------------------|-------|-----------------------------------|-------|
| Printed & electronic              |       | Printed & electronic              |       |
| 1-year subscription               | \$ 98 | 1-year subscription               | \$138 |
| 2-year subscription               | \$165 | 2-year subscription               | \$245 |
| 3-year subscription               | \$225 | 3-year subscription               | \$345 |
| 1-year student subscription       | \$ 75 | 1-year student subscription       | \$ 99 |
| 1-year institutional subscription | \$245 | 1-year institutional subscription | \$285 |
| 2-year institutional subscription | \$445 | 2-year institutional subscription | \$525 |
| 3-year institutional subscription | \$645 | 3-year institutional subscription | \$765 |
| Electronic only                   |       | Electronic only                   |       |
| 1-year subscription               | \$ 75 | 1-year subscription               | \$ 75 |
| 2-year subscription               | \$125 | 2-year subscription               | \$125 |
| 3-year subscription               | \$165 | 3-year subscription               | \$165 |
| 1-year student subscription       | \$ 45 | 1-year student subscription       | \$ 45 |

Back issues of the Stata Journal may be ordered online at

http://www.stata.com/bookstore/sjj.html

Individual articles three or more years old may be accessed online without charge. More recent articles may be ordered online.

 $\rm http://www.stata\text{-}journal.com/archives.html$ 

The Stata Journal is published quarterly by the Stata Press, College Station, Texas, USA.

Address changes should be sent to the  $Stata\ Journal$ , StataCorp, 4905 Lakeway Drive, College Station, TX 77845, USA, or emailed to sj@stata.com.





Copyright © 2014 by StataCorp LP

Copyright Statement: The Stata Journal and the contents of the supporting files (programs, datasets, and help files) are copyright © by StataCorp LP. The contents of the supporting files (programs, datasets, and help files) may be copied or reproduced by any means whatsoever, in whole or in part, as long as any copy or reproduction includes attribution to both (1) the author and (2) the Stata Journal.

The articles appearing in the *Stata Journal* may be copied or reproduced as printed copies, in whole or in part, as long as any copy or reproduction includes attribution to both (1) the author and (2) the *Stata Journal*.

Written permission must be obtained from StataCorp if you wish to make electronic copies of the insertions. This precludes placing electronic copies of the *Stata Journal*, in whole or in part, on publicly accessible websites, fileservers, or other locations where the copy may be accessed by anyone other than the subscriber.

Users of any of the software, ideas, data, or other materials published in the *Stata Journal* or the supporting files understand that such use is made without warranty of any kind, by either the *Stata Journal*, the author, or StataCorp. In particular, there is no warranty of fitness of purpose or merchantability, nor for special, incidental, or consequential damages such as loss of profits. The purpose of the *Stata Journal* is to promote free communication among Stata users.

The Stata Journal (ISSN 1536-867X) is a publication of Stata Press. Stata, Stata Press, Mata, Mata, and NetCourse are registered trademarks of StataCorp LP.

## Estimating marginal treatment effects using parametric and semiparametric methods

Scott Brave
Federal Reserve Bank of Chicago
Chicago, IL
sbrave@frbchi.org

Thomas Walstrum
University of Illinois at Chicago
and
Federal Reserve Bank of Chicago
Chicago, IL
twalstrum@frbchi.org

**Abstract.** We describe the new command margte, which computes marginal and average treatment effects for a model with a binary treatment and a continuous outcome given selection on unobservables and returns. Marginal treatment effects differ from average treatment effects in instances where the impact of treatment varies within a population in correlation with unobserved characteristics. Both parametric and semiparametric estimation methods can be used with margte, and we provide evidence from a Monte Carlo simulation for when each is preferable.

**Keywords:** st0331, margte, locpoly2, etregress, movestay, marginal treatment effect, average treatment effect, generalized Roy model, local instrumental variables

#### 1 Introduction

The estimation of marginal treatment effects (MTEs) is an approach used in empirical research when the impact of a treatment is thought to vary within a population in correlation with unobserved characteristics. For instance, Carneiro, Heckman, and Vytlacil (2011) use this framework to measure the differential returns to education for individuals whose unobserved characteristics make it more likely for them to pursue higher education. Other applications include Doyle (2007) and Brinch, Mogstad, and Wiswall (2012), who use this framework to estimate the effects of foster care and family size, respectively, on the long-term outcomes of children.

To illustrate the difference between MTEs and average treatment effects (ATEs), consider the classic return-to-education model in labor economics. These models usually begin with the Mincer equation describing the log-level of wages for a collection of individuals,

$$\log(\text{wage}_i) = \alpha + \beta \text{enroll}_i + \gamma_1 \exp_i + \gamma_2 \exp_i^2 + u_i$$
 (1)

where enroll<sub>i</sub> is a binary variable for whether an individual enrolled in a postsecondary school,  $\exp_i$  is the subsequent work experience of the individual, and  $u_i$  represents unobservable wage determinants. If  $u_i$  is an independent, identically distributed (i.i.d.) normal random variable, such that  $\operatorname{Cov}(u_i,\operatorname{enroll}_i)=0$ , then ordinary least squares provides an unbiased estimate of  $\beta$ , which represents the average return to postsecondary education conditional on experience.

Suppose, however, that the true model of wage determination is

$$\log(\text{wage}_i) = \alpha + \beta \text{enroll}_i + \gamma_1 \exp_i + \gamma_2 \exp_i^2 + \delta \text{mot}_i + \nu_i$$
 (2)

where  $\text{mot}_i$  captures the motivation of an individual. We would expect that, on average, people who are more motivated earn more and are more likely to have attended a post-secondary school. Unfortunately, a person's motivation is unobservable to the econometrician. This means that we cannot know whether people who attended a post-secondary school have higher earnings because of their education or because they are more motivated. In this case, the  $u_i$  in (1) is equal to  $\delta \text{mot}_i + \nu_i$ , and the ordinary least-squares estimate of  $\beta$  is biased.

The above example is an instance of what is often referred to as selection on unobservables. A standard solution to this problem is to find an instrumental variable. In our example, such a variable must be correlated with postsecondary school enrollment but uncorrelated with  $u_i$ . Using a valid instrument with two-stage least squares provides an unbiased estimate of  $\beta$  if the true empirical model is (2) but the econometrician only observes the variables in (1).

Suppose, instead, that the model of wage determination is

$$\log(\text{wage}_i) = \alpha + \beta \text{enroll}_i + \gamma_1 \exp_i + \gamma_2 \exp_i^2 + \delta \text{mot}_i + \theta \text{enroll}_i \times \text{mot}_i + u_i$$
 (3)

Now the average return to education varies throughout the population according to  $\beta + \theta \times \text{mot}_i$ . This instance of the Mincer equation is said to exhibit selection on returns (see Carneiro, Heckman, and Vytlacil [2011]). Another way to present it is to begin with (1) but to treat  $\beta$  as a random variable such that

$$\beta_{(1)} = \beta_{(3)} + \theta_{(3)} \operatorname{mot}_i + \epsilon$$

where  $\epsilon$  is an i.i.d. unobserved random variable and the subscripts in parentheses reference the equation numbers in the text. If the scale of motivation is normalized such that  $E(\text{mot}_i) = 0$ , then  $\beta_{(1)}$  is the average return to postsecondary education, or ATE.

If  $\theta_{(3)} = 0$ , then there is no selection on returns and two-stage least-squares estimation of (1) is unbiased even though  $\beta_{(1)}$  is random. However, in our example, we would expect  $\theta$  to be positive such that more motivated people get more out of their time spent in school. It is this dependence, called essential heterogeneity, that makes it relevant to examine the marginal return to postsecondary education, or MTE, for individuals with varying levels of motivation.

The presence of selection on returns necessitates that we explicitly model the treatment decision. This is because, as is made clear in our example, any variable that is correlated with the decision to enroll in a postsecondary school is also correlated with the unobserved interaction between that decision and motivation. Heckman, Urzua, and Vytlacil (2006) show that the selection probability into treatment, or the propensity score, is a valid instrument given selection on unobservables and selection on returns, and it can be used to identify both ATEs and MTEs.

Returning to our example, the propensity score  $p_i$  is the expected value of enroll<sub>i</sub> conditional on observable variables  $z_i$  that help to explain enrollment.

$$p_i = E(\text{enroll}_i | z_i) \tag{4}$$

Instrumental variables for selection on unobservables are included in  $z_i$ . Taking the expectation of log wages, equation (3), conditional on  $\exp_i$  and  $z_i$  then implies

$$E\{\log(\text{wage}_i)|\exp_i, z_i\} = K(p_i, \text{mot}_i) = K(p_i)$$

where  $K(p_i, \text{mot}_i)$  is a function of the propensity score and motivation that is conditional on  $\exp_i$  and  $z_i$ . The inclusion of a valid instrument in  $z_i$  ensures that  $p_i$  and  $\text{mot}_i$  are uncorrelated, so we can simply write this function as  $K(p_i)$ . The MTE is then defined as the derivative of  $K(p_i)$ . The MTE can be evaluated for each p in a range of values defined by (4).

$$\text{MTE} = \frac{\partial E\{\log(\text{wage}_i)| \exp_i, z_i\}}{\partial p} = K'(p)$$

By integrating MTE over p, we arrive again at the ATE.

$$ATE = \int_{p} MTE \ dp$$

Thus in our example, the MTE tell us how much an individual's wage increases when there is a small increase in the propensity score or, equivalently, how much higher the wages of an individual that is on the margin of treatment can be expected to be by inducing them to enroll in college via the instruments in  $z_i$ . The presence of an instrumental variable in the treatment decision model for  $p_i$  ensures that the reason for this increase is unrelated to motivation. Also, because the propensity score equals the unobserved propensity to not enroll in a postsecondary school for indifferent individuals, we can capture the marginal return to education for varying levels of motivation.

Notice that if motivation were observable in our example, the MTE is the same as  $\beta_{(1)}$ .

$$\begin{split} E\{\log(\text{wage}_i)|\text{exp}_i, z_i\} &= \alpha + \beta p_i + \gamma_1 \text{exp}_i + \gamma_2 \text{exp}_i^2 + \delta \text{mot}_i + \theta p_i \times \text{mot}_i \\ \text{MTE} &= \frac{\partial E\{\log(\text{wage}_i)|\text{exp}_i, z_i\}}{\partial p_i} = \beta + \theta \text{mot}_i \end{split}$$

If more motivated people are more likely to have enrolled in a postsecondary school and their return to education is higher, the distribution of MTE over values of the propensity score will show this. However, if there is more than one unobservable factor at play in the decision to enroll in a postsecondary school (perhaps in addition to motivation, persistence is also important), it is impossible to distinguish between the effects of the two. The most we can say is that if motivated and persistent people are more likely to enroll and their return to education is higher, they will exhibit larger MTEs.

In the next section, we describe how to use the propensity score to identify MTE and ATE. Then we show how this model can be estimated using a new command, margte,

which nests the existing command etregress (see [TE] etregress) and the movestay command of Lokshin and Sajaia (2004) in its options. Unlike the other commands, margte produces estimates of both the MTE and ATE by using either parametric or semiparametric methods for estimating  $K(p_i)$ . Finally, we evaluate the appropriate uses of our estimators with a Monte Carlo simulation designed to test their identification assumptions.

## 2 Marginal treatment effects

In this section, we motivate the derivation and estimation of MTE within the statistical framework provided by the generalized Roy model.

#### 2.1 The generalized Roy model

As noted in Heckman (2010), the generalized Roy model is an example of a broader class of treatment-effects models which jointly model a continuous outcome and its binary treatment. MTE is a parameter of the generalized Roy model. Our description of the model below closely follows that found in Heckman, Urzua, and Vytlacil (2006).

The potential outcomes  $(Y_0, Y_1)$  of a treatment D = (0, 1) are assumed to depend linearly upon observable variables  $\mathbf{X}$  and unobservables  $(U_0, U_1)$ . The decision process for the treatment indicator is posed as a function of observables  $\mathbf{Z}$  and unobservables V, and linked to the observed outcome  $Y_D$  through the latent variable I.

$$Y_{D} = (1 - D)Y_{0} + DY_{1}$$

$$Y_{1} = \alpha_{1} + \mathbf{X}\boldsymbol{\beta}_{1} + U_{1}$$

$$Y_{0} = \alpha_{0} + \mathbf{X}\boldsymbol{\beta}_{0} + U_{0}$$

$$I = \mathbf{Z}\boldsymbol{\gamma} - V$$

$$D = \begin{cases} 1 & \text{if } I > 0 \\ 0 & \text{if } I \leq 0 \end{cases}$$

$$(6)$$

The model is identified either through parametric restrictions on  $U_0$ ,  $U_1$ , and V or by including variables in **Z** that satisfy the following constraints:  $Cov(\mathbf{Z}, U_0) = \mathbf{0}$ ,  $Cov(\mathbf{Z}, U_1) = \mathbf{0}$ , and  $\gamma \neq \mathbf{0}$ .

Written in this way, the generalized Roy model encompasses both of the treatment-effects models fit by the commands etregress and movestay. For instance, if  $\Sigma$  is the variance–covariance matrix of unobservables and

$$(U_0, U_1, V) \sim N(\mathbf{0}, \mathbf{\Sigma})$$

we obtain an identical representation to the endogenous switching regression model described in Lokshin and Sajaia (2004) and fit by the command movestay. Furthermore, by also restricting that

$$\alpha_0 = \alpha_1$$
$$\beta_1 = \beta_0$$
$$\sigma_1^2 = \sigma_0^2$$

where  $\sigma_i^2$  represents the variance of  $U_i$  in  $\Sigma$ , we obtain the treatment-effects model described in Maddala (1983) and fit by the Stata command etregress.

The first assumption restricts the functional form of the variance—covariance matrix of the unobservable determinants of Y and D by using what is known as a "control function" approach to identification. The second set of more restrictive assumptions ensures that the expectation of Y conditional on X as well as the marginal effect of X on Y is independent of treatment status. Both commands make it possible to parametrically estimate ATE as  $E(Y_1 - Y_0)$  by using maximum likelihood methods, or also by using a two-step consistent estimator with etregress.

Unlike movestay and etregress, the margte command produces estimates of both MTE and ATE by using either parametric or semiparametric methods. To see how this is possible, consider the following. Without loss of generality, we can redefine (5) as

$$I > 0 \Leftrightarrow \mathbf{Z}\gamma > V \Leftrightarrow F_V(\mathbf{Z}\gamma) > F_V(V) \Leftrightarrow P(\mathbf{Z}) > U_D$$

where  $F_V$  is the cumulative distribution function of V, often called a link function, and D is the treatment status of an individual. Written in this way,  $P(\mathbf{Z})$ , the propensity score, denotes the selection probability of treatment, while  $U_D$  is a uniformly distributed random variable between 0 and 1 representing the propensity not to be treated.

The MTE is the marginal benefit of treatment (D = 1) conditional on **X** and the propensity not to be treated  $(U_D)$ , as shown in Bjorklund and Moffitt (1987):

$$MTE \equiv E(Y_1 - Y_0 | \mathbf{X} = \mathbf{x}, U_D = u_D)$$
(7)

This contrasts with the ATE, which captures the average benefit associated with treatment conditional on X:

$$ATE \equiv E(Y_1 - Y_0 | \mathbf{X} = \mathbf{x})$$

Heckman and Vytlacil (2001b) and Heckman, Urzua, and Vytlacil (2006) show that the ATE can be constructed as a weighted average of the MTE by integrating over  $U_D$ .

The estimated propensity score  $\widehat{P}(z) = \Pr(\mathbf{Z}\gamma > V | \mathbf{Z} = \mathbf{z})$  allows us to define the range of  $U_D$  over which MTE is identified. Given  $\widehat{P}(\mathbf{z})$ , the following conditional expectations of Y by observed treatment status form the basis of the parametric estimation procedure supported by margte.

$$E\{Y|\mathbf{X}=\mathbf{x}, P(\mathbf{Z})=p, D=1\} = \alpha_1 + \mathbf{x}\beta_1 + E\{U_1|\mathbf{X}=\mathbf{x}, P(\mathbf{Z})=p, D=1\}$$
(8)

$$E\{Y|\mathbf{X} = \mathbf{x}, P(\mathbf{Z}) = p, D = 0\} = \alpha_0 + \mathbf{x}\beta_0 + E\{U_0|\mathbf{X} = \mathbf{x}, P(\mathbf{Z}) = p, D = 0\}$$
 (9)

Following Heckman and Vytlacil (2001a), (8)–(9) can be rewritten as

$$E\{Y|\mathbf{X}=\mathbf{x}, P(\mathbf{Z})=p\} = \alpha_0 + \mathbf{x}\boldsymbol{\beta}_0 + (\alpha_1 - \alpha_0)p + \{\mathbf{x}(\boldsymbol{\beta}_1 - \boldsymbol{\beta}_0)\}p + K(p)$$
 (10)

$$K(p) = E\{U_0|P(\mathbf{Z}) = p\} + E\{U_1 - U_0|P(\mathbf{Z}) = p\}p$$

to arrive at a semiparametric representation of the conditional expectation of Y also capable of being estimated by margte. Semiparametric estimators of the MTE, however, require an additional identification assumption on the support of the estimated propensity score, which is discussed further below.

#### 2.2 Parametric estimators of the MTE

By assuming that  $(U_0, U_1, V) \sim N(\mathbf{0}, \mathbf{\Sigma})$ , where  $\mathbf{\Sigma}$  is the variance-covariance matrix of the three unobservables, we can estimate the MTE over the range of  $P(\mathbf{Z})$ , that is, (0, 1). The propensity score is generated from a probit model where  $P(\mathbf{Z}) = \Phi\{(\mathbf{Z}\gamma)/(\sigma_V)\}$  and  $\Phi$  is the cumulative normal distribution. Following standard practice with the probit model, we normalize its scale such that  $\sigma_V = 1$ .

Using the definition for the MTE in (7) where  $U_D = \Phi(V)$ ,

MTE(
$$\mathbf{X} = \mathbf{x}, U_D = u_D$$
) =  $(\alpha_1 - \alpha_0) + \mathbf{x}(\beta_1 - \beta_0) + (\rho_1 - \rho_0)\Phi^{-1}(u_D)$ 

such that  $\rho_i$ , i = (0,1), corresponds to the element of  $\Sigma$  containing the covariance between  $U_i$  and V. Estimation of the parameters of the MTE then follows from the linear regressions implied by (8)–(9) using

$$E\{U_1|\mathbf{X} = \mathbf{x}, P(\mathbf{Z}) = p, D = 1\} = -\rho_1 \frac{\phi(p)}{\Phi(p)p}$$
  
 $E\{U_0|\mathbf{X} = \mathbf{x}, P(\mathbf{Z}) = p, D = 0\} = \rho_0 \frac{\phi(p)}{\Phi(p)(1-p)}$ 

where the two fractions in the above expressions are the inverse Mills ratios.

It is possible to partially relax the assumption of joint normality, which also allows  $P(\mathbf{Z})$  to be fit by another probability model. In this case, the command margte allows the propensity score to be fit as a linear probability or logit model.<sup>1</sup>

Given an estimate of  $P(\mathbf{Z})$ , (10) can be written as

$$E\{Y|\mathbf{X}=\mathbf{x}, P(\mathbf{Z})=p\} = \alpha_0 + \mathbf{x}\boldsymbol{\beta}_0 + (\alpha_1 - \alpha_0)p + \mathbf{x}(\boldsymbol{\beta}_1 - \boldsymbol{\beta}_0)p + \sum_{i=1}^{\vartheta} \phi_i p^i$$
 (11)

where K(p) is approximated by a polynomial in p of chosen degree  $\vartheta$ .

<sup>1.</sup> The linear probability model should be used with caution given that its range for  $P(\mathbf{Z})$  is not constrained to be (0,1).

Here the MTE is defined as the partial derivative of the conditional expectation of Y with respect to  $P(\mathbf{Z})$ ,

$$\frac{\partial E\{Y|\mathbf{X}=\mathbf{x},P(\mathbf{Z})=p\}}{\partial p} = (\alpha_1 - \alpha_0) + \mathbf{x}(\boldsymbol{\beta}_1 - \boldsymbol{\beta}_0) + \frac{\partial K(p)}{\partial p}$$
(12)

such that

$$\text{MTE}\{\mathbf{X} = \mathbf{x}, P(\mathbf{Z}) = p\} = (\alpha_1 - \alpha_0) + \mathbf{x}(\boldsymbol{\beta}_1 - \boldsymbol{\beta}_0) + \sum_{i=1}^{\vartheta} i\phi_i p^{i-1}$$

Its parameters are estimated by the linear regression implied by (11).<sup>2</sup>

## 2.3 Semiparametric estimators of the MTE

Heckman, Urzua, and Vytlacil (2006b) describe two semiparametric estimation strategies for the MTE. Identification in both of these instances depends crucially on the common support assumption for the propensity score, which requires that there exist positive frequencies of  $\hat{P}(z)$  in the range of (0,1) for individuals that do (D=1) and do not (D=0) receive treatment. Verifying that a common support exists requires first specifying a probability model, or link function  $F_V$ , for the propensity score. Given an estimate of the propensity score, the range of common support is determined by margte before estimation of the MTE, and a histogram is presented to capture the result.

Drawing on (12), the semiparametric estimators of the MTE are computed according to

$$MTE\{\mathbf{X} = \mathbf{x}, P(\mathbf{Z}) = p\} = \frac{\partial E\{Y | \mathbf{X} = \mathbf{x}, P(\mathbf{Z}) = p\}}{\partial p} = \mathbf{x}(\boldsymbol{\beta}_1 - \boldsymbol{\beta}_0) + \frac{\partial K(p)}{\partial p}$$
(13)

where, without any further assumptions on K(p), the estimation of the last term requires the use of nonparametric techniques for local derivatives.<sup>3</sup>

One approach to estimating (13), known as local instrumental variables (LIV), is to first run local linear regressions of  $\mathbf{X}$ ,  $\mathbf{X} \times P(\mathbf{Z})$ , and Y on  $P(\mathbf{Z})$  at every observed value of  $\widehat{P}(\mathbf{Z})$  to obtain estimated residuals  $\widehat{e}_Y$ ,  $\widehat{\mathbf{e}}_{\mathbf{X}}$ , and  $\widehat{\mathbf{e}}_{\mathbf{X} \times P}$ . By then regressing  $\widehat{e}_Y$  on  $\widehat{\mathbf{e}}_{\mathbf{X}}$  and  $\widehat{\mathbf{e}}_{\mathbf{X} \times P}$ , we arrive at an estimate of  $\{\boldsymbol{\beta}_0, (\boldsymbol{\beta}_1 - \boldsymbol{\beta}_0)\}$  in a similar fashion to Heckman et al. (1998). Alternatively, similar to the way in which the assumption of joint normality can be relaxed in the parametric case, we can instead run the linear regression implied by (11) to obtain  $\{\boldsymbol{\beta}_0, (\boldsymbol{\beta}_1 - \boldsymbol{\beta}_0)\}$ .

<sup>2.</sup> The coefficient on  $P(\mathbf{Z})$ ,  $\phi_1$ , in this regression includes  $\alpha_1 - \alpha_0$  so that all the parameters of the MTE are identified.

<sup>3.</sup> The constant terms have been subsumed in the X matrix here and in what follows.

The remaining parameters of the MTE are then obtained from a local polynomial regression of

$$\widetilde{Y} = Y - \mathbf{X}\widehat{\beta}_0 - \{\mathbf{X}(\widehat{\beta}_1 - \widehat{\beta}_0)\}P(\mathbf{Z})$$

on the common support of  $P(\mathbf{Z})$  to arrive at an estimate of  $\{\partial K(p)\}/(\partial p)$ .

Our semiparametric estimators use the Stata command lpoly (see [R] lpoly) to perform the local linear and polynomial regressions in the algorithm above as well as a modified version of its predecessor, locpoly, described in Gutierrez, Linhart, and Pitblado (2003). We modify the latter to store higher-order approximations as local derivatives, similar to Marsh (2006).<sup>5</sup>

## 3 The margte command

margte's syntax preserves many of the stylistic features of etregress. The dependent and independent variables of the outcome equation are first listed, leaving out the binary treatment indicator variable. The treatment equation is then defined, listing the binary treatment variable (defined as 0s and 1s) and its covariates, in that order, with a separate option.

#### 3.1 Syntax

#### Parametric normal model

```
margte depvaro varlisto [if] [in], treatment(depvart varlist) [first
    link(string) common nocommongraph csbarwidth(#) xvalues(#, #, ...)
    constraints(#, #, ...) mlikelihood mlopts(string) degree(#)
    kernel(kernel) ybwidth(#) xbwidth(#) savepropensity noplot
    plotci(string) noboot level(#) bca bsopts(string)]
```

#### Parametric polynomial model

```
margte depvar_o varlist_o [ if ] [ in ], treatment(depvar_t varlist_t) polynomial(#) [first link(string) common nocommongraph csbarwidth(#) xvalues(#, #, ...) constraints(#, #, ...) mlikelihood mlopts(string) degree(#) kernel(string) ybwidth(#) xbwidth(#) savepropensity noplot plotci(string) noboot level(#) bca bsopts(string)
```

<sup>4.</sup> Local polynomial estimation techniques are explained in Fan and Gijbels (1996).

<sup>5.</sup> In keeping with the naming conventions already established, we call this command locpoly2. Only the ado-version of this command is currently supported. Additional details can be found in the accompanying help file for locpoly2.

#### Semiparametric LIV model

```
margte depvar_o varlist_o [ if ] [ in ], \underline{t}reatment(depvar_t varlist_t) \underline{semi}parametric [\underline{f}irst \underline{l}ink(string) \underline{c}ommon \underline{noc}ommongraph \underline{csbar}width(\#) \underline{x}values(\#, \#, ...) \underline{c}onstraints(\#, \#, ...) \underline{ml}ikelihood \underline{mlo}pts(string) \underline{deg}ree(\#) \underline{k}ernel(kernel) \underline{y}bwidth(\#) \underline{x}bwidth(\#) \underline{s}avepropensity \underline{nop}lot \underline{plotci}(string) \underline{nobo}ot \underline{l}evel(\#) bca \underline{bso}pts(string)
```

#### Semiparametric polynomial model

```
margte depvaro varlisto [if] [in], treatment(depvart varlist) polynomial(#)

semiparametric [first link(string) common nocommongraph csbarwidth(#)

xvalues(#, #, ...) constraints(#, #, ...) mlikelihood mlopts(string)

degree(#) kernel(string) ybwidth(#) xbwidth(#) savepropensity noplot
plotci(string) noboot level(#) bca bsopts(string)
```

#### 3.2 Options

- treatment  $(depvar_t \ varlist_t)$  specifies the treatment equation that estimates the propensity score. The first variable in the list is the dependent variable and all following variables are the independent variables. The independent variable list should, in most cases, contain at least one variable that is not in the outcome equation. treatment() is required.
- polynomial (#) specifies the degree of the polynomial in the propensity score used to fit K(p) for the parametric and semiparametric polynomial models. If the option is not specified, margte will fit the parametric normal or semiparametric LIV model depending on whether the semiparametric option is also present. polynomial() is required when specifying a parametric polynomial model or a semiparametric polynomial model.
- semiparametric specifies that the semiparametric LIV model or, when combined with the polynomial() option, the semiparametric polynomial model be fit. The option semiparametric is required when specifying a semiparametric LIV model or a semiparametric polynomial model.
- first specifies that margte display the first-step estimates of the treatment equation before estimation. If the model is estimated by maximum likelihood, margte will display the output from movestay.
- link(string) specifies the link function used in estimating the propensity score. It
  can be estimated using probit, logit, or the linear probability model (lpm). The
  default, link(probit), is also the only link function allowed if margte is fitting the
  parametric normal model.

- common specifies that the common support be calculated and graphed. For  $U_D$  from 0.01 to 0.99 in increments of 0.01, a given value of  $U_D$  is in the common support if both treated and untreated observations are in the neighborhood  $|U_D(\text{obs})-U_D|<0.005$ . MTE is identified for semiparametric models only at values of  $U_D$  that have common support, thus margte automatically invokes this option if a semiparametric model is specified. Parametric models do not depend on common support for identification and by default do not invoke common.
- nocommongraph suppresses the graph generated when the option common is specified.
- csbarwidth(#) specifies the width of the bars in the common support graph. The
   default, csbarwidth(0.1), gives a consistent appearance regardless of the graph's
   dimensions.
- **xvalues** (#, #, ...) specifies the values of  $varlist_o$  at which to calculate the MTE. The values must be separated by commas and follow the order of  $varlist_o$ . The default is to evaluate the MTE at the means of  $varlist_o$ .
- constraints (#, #,...) specifies linear constraints on the model's parameters. Type help constraint within Stata for more information.
- mlikelihood fits the parametric normal model with maximum likelihood. When the option mlikelihood is specified, margte calls movestay and reformats the output to conform with the standard described here. To see the original output from movestay, specify option first as well. Postestimation hypothesis testing is allowed, but use caution because e(V) contains 0s when covariances are undefined. In such circumstances, test (see [R] test) may return an invalid answer.
- mlopts(string) controls the maximization process in movestay. (Type help movestay and help maximize within Stata for details.) These options are seldom used.
- degree(#) specifies the degree of the polynomial in the nonparametric regression of  $\widetilde{Y}$  on K(p) for the semiparametric LIV model. The regression provides dK(p)/dp, which is then used to calculate the MTE. The minimum degree allowed is 1. The default is degree(2). The semiparametric polynomial model matches the degree to that specified in the polynomial() option. (Type help locpoly2 within Stata for details.)
- kernel(kernel) specifies the kernel function used in the nonparametric regressions of the semiparametric models. The default is kernel(epanechnikov). (Type help lpoly within Stata for details.) kernel(epan2) is not allowed.
- ybwidth(#) specifies the half-width of the kernel for depvar<sub>o</sub>, that is, the width of the smoothing window around each point. The specified value applies to all non-parametric regressions involving depvar<sub>o</sub>. If left unspecified, margte uses lpoly's rule-of-thumb (ROT) bandwidth estimator.

xbwidth(#) specifies the half-width of the kernel for  $varlist_o$ , that is, the width of the smoothing window around each point. The specified value applies to all nonparametric regressions involving  $varlist_o$ . If left unspecified, margte uses lpoly's ROT bandwidth estimator.

savepropensity saves the propensity score as the variable p. If any of the variables in memory are named p, then margte will return an error.

noplot suppresses the plot of the MTE.

plotci(string) specifies which confidence intervals to plot for the MTE from those provided by bootstrap (see [R] bootstrap). string can be normal, percentile, bc, and bca. Type help bootstrap within Stata for a detailed exposition on the differences between the options.

noboot turns off standard error bootstrapping. No closed-form solution for the standard error of the MTE exists. Because bootstrapping is computationally intensive, it may take a long time for margte to run.

level(#) specifies a confidence level for all standard errors. The default is level(95).

bca computes acceleration for the bias-corrected confidence intervals. bootstrap automatically computes normal, percentile, and bias-corrected confidence intervals, but bca must be called separately because it is computationally intensive.

bsopts(string) specifies other bootstrap options. Useful options include reps(#) and cluster(varlist). (Type help bootstrap within Stata for more information.)

## 4 Examples

In this section, we present example output of the margte command using simulated data from the generalized Roy model as described in section 2. To better illustrate the use of margte and to give interpretation to its output, we generate the simulated data with the accompanying command margte\_dgps based on a model of the returns to education like the example in section 1.

#### 4.1 Returns to education example

In keeping with our earlier example and the generalized Roy model in section 2.1, we take the treatment to be the decision of whether to enroll in a postsecondary school and the outcome to be the individual's future wages. More formally, the treatment equation consists of a binary decision model for postsecondary school enrollment, enroll, which depends on the sign of the continuous latent variable I where

$$\begin{array}{rcl} I &=& \gamma_0 + \gamma_1 \texttt{distCol} + \gamma_2 \texttt{momsEdu} - V \\ \texttt{enroll} &=& \begin{cases} 1 & \text{if } I > 0 \\ 0 & \text{if } I \leq 0 \end{cases} \end{array}$$

and the variables distCol and momsEdu are drawn from the literature on the returns to education describing environmental factors impacting the enrollment decision. The variable distCol captures whether an individual grew up near a college, and momsEdu is the highest education level attained by the individual's mother. The outcome equation is a linear model for the log level of hourly wages, log(wage), such that

```
\log(\text{wage}) = (1 - \text{enroll}) \log(\text{wage})_0 + \text{enroll} \times \log(\text{wage})_1\log(\text{wage})_1 = \alpha_1 + \beta_{11} \exp + \beta_{12} \exp^2 + \beta_{13} \text{momsEdu} + u_1\log(\text{wage})_0 = \alpha_0 + \beta_{01} \exp + \beta_{02} \exp^2 + \beta_{03} \text{momsEdu} + u_0
```

where exp is work experience and  $u_0$ ,  $u_1$ , and V are i.i.d. unobservable random variables. Subscripts of 1 reference those individuals who enrolled in a postsecondary school, while 0 subscripts reference those who did not.

This model's simulated data-generating process is specified in margte\_dgps and is intended to capture the relationship between wages, college enrollment, work experience, mother's education, and distance to the nearest college, as described in chapter 5 of Wooldridge (2010). Experience, mother's education, and distance to the nearest college are generated as uniformly distributed random variables with means of 20 years, 12 years, and 25 miles, respectively. Their coefficients are then set such that the mean hourly wage rate for those who enroll in college is about \$34 per hour and is roughly \$25 per hour for those who do not.<sup>6</sup>

Notice that the binary decision model is equivalent to

$$\text{enroll} = \begin{cases} 1 & \text{if } \gamma_0 + \gamma_1 \texttt{distCol} + \gamma_2 \texttt{momsEdu} > V \\ 0 & \text{if } \gamma_0 + \gamma_1 \texttt{distCol} + \gamma_2 \texttt{momsEdu} \leq V \end{cases}$$

where transforming the above by using the cumulative distribution of V,  $F_V$ , yields the propensity score function, P(distCol, momsEdu),

$$F_V(\gamma_0 + \gamma_1 \texttt{distCol} + \gamma_2 \texttt{momsEdu}) > F_V(V)$$
 
$$P(\texttt{momsEdu}, \texttt{distCol}) > U_{\text{enroll}}$$

where  $U_{\rm enroll}$  is a uniformly distributed random variable between 0 and 1 and serves as a standardized measure of a person's unobservable propensity not to enroll in a post-secondary school. Individuals who have a  $U_{\rm enroll}$  close to 1 exhibit a large unobservable propensity to avoid postsecondary education. This will be an important feature to keep in mind when interpreting the output of the margte command.

Taking the expectation of the linear model for the log level of wages, we obtain the expected log wage conditional on experience and mother's education, where the conditional expectation for enroll is  $P(\mathtt{momsEdu}, \mathtt{distCol}) = p$ , the propensity score.

$$E\{\log(\text{wage})\} = (1 - p) \times E\{\log(\text{wage})_0\} + p \times E\{\log(\text{wage})_1\}$$

<sup>6.</sup> Depending on the magnitude of the simulated unobservables, our calibration does not rule out negative wage rates. These instances occur at a rate of 1 in 6,000 observations, and they have no discernible effect on the results of our simulations.

Average and marginal returns to education conditional on experience and mother's education are then given by

ATE = 
$$(\alpha_1 - \alpha_0) + (\beta_{11} - \beta_{01})\overline{\exp} + (\beta_{12} - \beta_{02})\overline{\exp^2} + (\beta_{13} - \beta_{03})\overline{\text{momsEdu}}$$
  
MTE = ATE +  $E(u_1 - u_0)$ 

according to their definitions in section 2.1. The margte command allows the user to specify the values of experience, experience squared, and mother's education at which to calculate the conditional expectations above. The default is the mean of the variables and is used here and in all the examples that follow. The average return to education in our simulated data is 32 log points, or about 38%.

To estimate MTE, the researcher must make an assumption about the joint distribution of  $u_0$ ,  $u_1$ , and V. The margte command allows V to have a marginal distribution that is normal (probit), logistic (logit), or uniform between 0 and 1 (regress). The marginal distributions of  $u_0$  and  $u_1$  are then determined by the choice of one of the four MTE estimators described in section 2. Each estimator calculates  $E(u_1 - u_0)$  in a slightly different way, as described in section 2, based on the implied joint distribution of the model's unobservables.

The most common distributional assumption for the model's unobservables, and the one chosen by the Stata command etregress and the movestay command of Lokshin and Sajaia (2004), is the multivariate normal assumption. For our simulated data, we assume that  $u_0$ ,  $u_1$ , and V are generated from a trivariate normal distribution with a known variance—covariance matrix,  $\Sigma$ . Our calibration of  $\Sigma$  is then guided by the example in the introduction where individual motivation is an unobserved variable.

Consider the case where  $\nu_0$ ,  $\nu_1$ , and  $\epsilon_v$  are i.i.d. unobservable random variables

$$V = \gamma_v \cot + \epsilon_v$$

$$u_1 = \gamma_1 \cot + \nu_1$$

$$u_0 = \gamma_0 \cot + \nu_0$$

such that if  $\gamma_1 > \gamma_0$ , then more-motivated individuals have a higher return to education. If  $\gamma_v \neq 0$ , then the model exhibits selection on unobservables. Furthermore, if  $\gamma_1 \neq 0$  or  $\gamma_0 \neq 0$ , so that motivation plays a role in the return to education, the model also exhibits selection on returns. We calibrate  $\Sigma$  such that the model above exhibits selection on unobservables and selection on returns.

The MTE then tells us how much higher or lower an individual's wage is expected to be given a small increase in the propensity score. The presence of an instrumental variable in the treatment equation means that the reason individuals with the same mother's education were induced to attend college (in this instance, happening to live closer to a college) is unrelated to unobserved motivation. Thus people at the margin of the treatment decision identify the MTE for everyone whose  $U_{\rm enroll} = p$ . If more-motivated people are more likely to attend a postsecondary school and their return to education is higher, MTE is decreasing in  $U_{\rm enroll}$ .

#### 4.2 Parametric normal

We first estimate the parametric normal version of the MTE from section 2.2 with the margte command. Standard errors are calculated using Stata's bootstrap command. Because a closed-form solution for the standard error of the MTE does not exist, this is the preferred method of measuring the uncertainty surrounding its estimate. However, for the model's remaining parameters, bootstrapping may be overridden by specifying the option mlikelihood, which uses the maximum likelihood routine of movestay to estimate the parameters and their standard errors.

Without specifying the mlikelihood option, the generalized Roy model is fit in stages: first running the probit regression of enroll on distCol and momsEdu to obtain the propensity score p and the inverse Mills ratio k, followed by linear regressions of log wages on a constant, exp, exp2, momsEdu, and k for both treated and untreated cases. This two-step procedure is similar to that used by the Stata command etregress, but it is less restrictive in the sense that marginal effects and error covariances are not constrained to be equal for treated and untreated cases.

The output is organized by equation, displaying the parameter estimates for both the treated and untreated cases. Without specifying first as an option, the parameter estimates for the treatment equation are not displayed. Instead, its output is summarized by displaying the link function at the top of the table. For the purpose of exposition, we include this option here and report the estimates of the first-stage probit regression. In the next section, we examine the consequences for our MTE estimates of misspecifying the underlying model for the propensity score.

The example output below exhibits selection on unobservables, that is, the coefficients on the inverse Mills ratios (rho1 and rho0) are statistically significant from 0 and statistically different from each other (rho1 - rho0 < 0). The direction of selection is such that individuals who enrolled in a postsecondary school have unobservable characteristics that are negatively correlated with their unobservable wage determinants V, whereas those individuals who did not enroll exhibit a positive correlation. Our example also exhibits selection on returns, although this will not be readily apparent until we examine the estimated MTEs.

Before doing so, however, we describe the second-stage estimation results. Log hourly wages (lwage) are estimated to increase in work experience (exp) and mother's education (momsEdu) and decrease in experience squared (exp2) for both treated and untreated cases, with marginal effects that are slightly larger for the treated cases. Calculated at the mean of the independent variables, this implies an estimated average return to education (E(Y1-Y0)@X) of about 40%, in line with the true ATE of 38% that we used to simulate our data.

| . margte lwage     | e exp exp2 mon | msEdu, treat | ment(enro | oll momsE | du distCol) i | first       |
|--------------------|----------------|--------------|-----------|-----------|---------------|-------------|
| Iteration 0:       | log likelih    | pod = -3465. | 7259      |           |               |             |
| Iteration 1:       | log likelih    | pod = -2497. | 5662      |           |               |             |
| Iteration 2:       | log likelih    | pod = -2492  | 2.236     |           |               |             |
| Iteration 3:       | log likelih    | pod = -2492  | 2.232     |           |               |             |
| Iteration 4:       | log likelih    | pod = -2492  | 2.232     |           |               |             |
| Probit regress     | sion           |              |           | Numbe     | r of obs =    | 5000        |
| _                  |                |              |           | LR ch     | i2(2) =       | 1946.99     |
|                    |                |              |           | Prob      | > chi2 =      | 0.0000      |
| Log likelihood     | d = -2492.23   | 2            |           | Pseud     | o R2 =        | 0.2809      |
| enroll             | Coef.          | Std. Err.    | z         | P> z      | [95% Conf.    | . Interval] |
| momsEdu            | .1418175       | .00918       | 15.45     | 0.000     | .123825       | .15981      |
| distCol            | 0617553        | .0016309     | -37.87    | 0.000     | 0649517       | 0585589     |
| _cons              | 1734692        | .1112346     | -1.56     | 0.119     | 3914849       | .0445466    |
| Parametric Non     |                |              |           | Number    |               |             |
| Treatment Mode     | el: Probit     |              |           | Replica   | tions =       | = 50<br>    |
|                    | Observed       | Bootstrap    |           |           | Normal        | L-based     |
| lwage              | Coef.          | Std. Err.    | z         | P> z      | [95% Conf.    | . Interval] |
| Treated            |                |              |           |           |               |             |
| exp                | .1427322       | .0046789     | 30.51     | 0.000     | .1335618      | .1519026    |
| exp2               | 0012403        | .0001169     | -10.61    | 0.000     | 0014693       | 0010112     |
| momsEdu            | .0727007       | .0052843     | 13.76     | 0.000     | .0623436      | .0830578    |
| k                  | 1300469        | .0294245     | -4.42     | 0.000     | 187718        | 0723759     |
| _cons              | .3788084       | .0869809     | 4.36      | 0.000     | .2083291      | .5492877    |
| Untreated          |                |              |           |           |               |             |
| exp                | .1158638       | .0037582     | 30.83     | 0.000     | .1084979      | .1232297    |
| exp2               | 0013701        | .0000912     | -15.02    | 0.000     | 0015488       | 0011913     |
| momsEdu            | .0483552       | .0038956     | 12.41     | 0.000     | .04072        | .0559904    |
| k                  | .2279336       | .0215992     | 10.55     | 0.000     | .1856         | .2702672    |
| _cons              | 044600         | 0500450      |           |           |               | . 2102012   |
|                    | .944638        | .0598158     | 15.79     | 0.000     | .8274013      |             |
| Mills              | .944638        | .0598158     | 15.79     | 0.000     | .8274013      |             |
| Mills<br>rho1-rho0 | 3579805        | .0356468     | -10.04    | 0.000     | 427847        | 1.061875    |
|                    |                |              |           |           |               | 1.061875    |

MTE, because it is conditional on a given realization of the propensity score, is omitted from the table. It is instead plotted separately (see figure 1) over the range of  $U_{\rm enroll}$  (or  $U_D$  in the notation of section 2) consistent with the MTE estimator that is chosen [in this case (0,1)]. Shaded error bands corresponding with a 95% confidence interval are also plotted, as is a dashed line for the ATE as a reference point.

<sup>7.</sup> Following Heckman, Urzua, and Vytlacil (2006b), margte calculates MTE over the range of values from 0.01 to 0.99 in increments of 0.01.

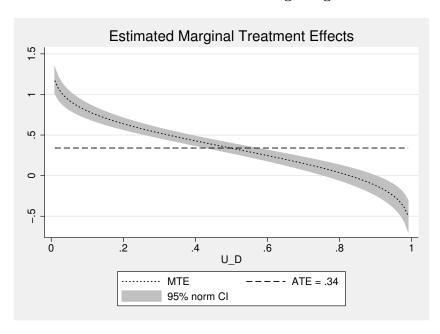


Figure 1. MTE over the common support of  $P(\mathbf{Z})$ 

The estimated MTE in our example is decreasing in  $U_{\rm enroll}$ , reflecting that the marginal return to education is increasing in the propensity of an individual to enroll in a postsecondary school. Our estimates range from a return of slightly more than 100% for individuals with the highest propensities for enrollment to roughly -50% for those with propensity scores near 0. The magnitude of the MTE results is consistent with our calibration of  $\Sigma$  (see appendix).

#### 4.3 Parametric polynomial

The parametric polynomial version of the MTE from section 2.2 is obtained by specifying the desired degree of the propensity score used in estimating the expectation of log wages conditional on the propensity score. A link function other than probit may be specified. The example output below assumes a logit link function (estimation results not shown) and a fourth-order polynomial expansion of the propensity score. These options are not mutually exclusive: specifying an alternative to probit necessitates using a polynomial expansion of the propensity score.

The generalized Roy model is again fit in two stages: a first-stage logit regression to obtain the propensity score p, followed by a linear regression of log wages (lwage) on a constant,  $\exp$ ,  $\exp$ 2,  $\operatorname{momsEdu}$ , and their interactions with p ( $\exp$ Xp,  $\exp$ 2Xp, and  $\operatorname{momsEduXp}$ ) along with its polynomial terms (p1, p2, p3, and p4). Estimated coefficients and their standard errors are reported. Both the ATE and MTE are presented as above.

ATE

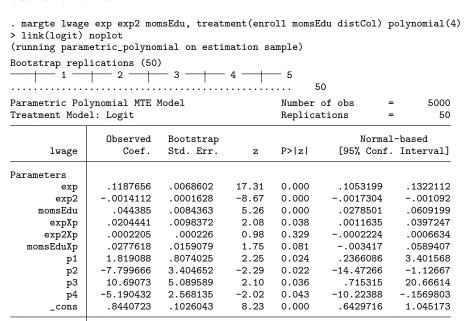
E(Y1-Y0)@X

.3825122

.071144

Log wages in this model are estimated to increase in work experience and mother's education, with their marginal effects also increasing in the propensity to have enrolled in a postsecondary school (that is, the coefficients on expXp and momsEduXp are both greater than 0). The fitted model also exhibits selection on unobservables and returns, because the linear and higher-order polynomial expansion terms of the propensity score are jointly statistically significant.<sup>8</sup>

This estimator performs almost as well as the parametric normal estimator at estimating the average and marginal returns to education in our example (see appendix). In the next section, we examine whether the reverse is true when the error structure of the model is nonnormal.



5.38

0.000

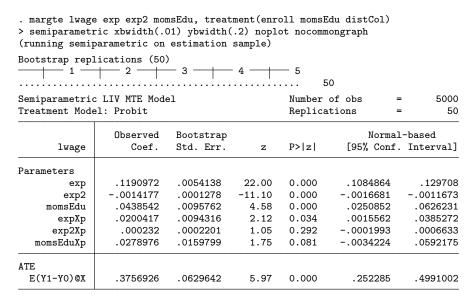
.2430725

.5219518

<sup>8.</sup> Tests such as this one for essential heterogeneity are discussed in Heckman, Schmierer, and Urzua (2010).

#### 4.4 Semiparametric LIV and polynomial

A semiparametric version of the generalized Roy model proceeds by specifying the option semiparametric. This fits the model with the LIV procedure described in section 2.3. If left unspecified, margte uses the default kernel and ROT bandwidth of lpoly. We allow for separate bandwidths to be specified for the local linear regressions used in estimation of the MTE with the options xbwidth() and ybwidth(). Specifying the option ybwidth() also determines the bandwidth used in the local polynomial regression estimated by locpoly2. Only one kernel can be specified.



The table output for this model resembles that for the parametric polynomial model. Regression coefficients and normal-based bootstrap standard errors are presented for the independent variables and their interactions with the propensity score. Advanced options of margte are available that instead allow for percentile as well as bias-corrected and accelerated standard errors. The ATE estimate is displayed at the bottom of the table, while the MTE estimates are again plotted separately in an accompanying figure (not shown).

When estimated using semiparametric methods, MTE is calculated only at values that fall within the common support of the first-stage estimates of the propensity score, shown graphically in figure 2. We recommend using this chart as a guide to gauging the reliability of MTE estimates over the range of values for  $U_D$ . Although the MTE is plotted as long as positive frequencies of treated and untreated cases exist, these frequencies often will be small and the MTE results should be appropriately discounted.

We highly recommend testing the sensitivity of the MTE estimates produced by margte to different choices for both bandwidths.

5000

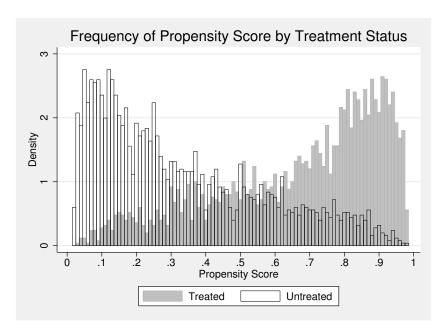


Figure 2. The common support of  $P(\mathbf{Z})$ 

|            | Observed  | Bootstrap |        |       | Normal     | -based    |
|------------|-----------|-----------|--------|-------|------------|-----------|
| lwage      | Coef.     | Std. Err. | z      | P> z  | [95% Conf. | Interval] |
| Parameters |           |           |        |       |            |           |
| exp        | .1186367  | .0055981  | 21.19  | 0.000 | .1076645   | .1296088  |
| exp2       | 0014083   | .0001326  | -10.62 | 0.000 | 0016683    | 0011484   |
| momsEdu    | .0447926  | .0098547  | 4.55   | 0.000 | .0254776   | .0641075  |
| ехрХр      | .0207143  | .0090892  | 2.28   | 0.023 | .0028998   | .0385287  |
| exp2Xp     | .0002149  | .0002164  | 0.99   | 0.321 | 0002092    | .000639   |
| momsEduXp  | .0273449  | .016126   | 1.70   | 0.090 | 0042615    | .0589512  |
| p1         | 1.46855   | .7444064  | 1.97   | 0.049 | .0095401   | 2.92756   |
| p2         | -6.555712 | 3.016014  | -2.17  | 0.030 | -12.46699  | 6444331   |
| p3         | 9.000845  | 4.373326  | 2.06   | 0.040 | .429283    | 17.57241  |
| p4         | -4.405606 | 2.166042  | -2.03  | 0.042 | -8.650971  | 1602414   |
| _cons      | .8700232  | .0989947  | 8.79   | 0.000 | .6759971   | 1.064049  |
| ATE        |           |           |        |       |            |           |
| E(Y1-Y0)@X | .3665734  | .0951283  | 3.85   | 0.000 | .1801254   | .5530214  |

By further specifying a degree for the polynomial expansion of the propensity score, we arrive at the final estimator of the MTE. Our semiparametric estimates for this example are in line with their true values (see appendix), exhibiting both selection on unobservables and selection on returns. In the next section, we demonstrate the impact that a limited common support can have on the reliability of semiparametric estimates of MTE.

## 5 Monte Carlo simulation

In this section, we evaluate our four MTE estimators with Monte Carlo simulation techniques. We draw 5,000 different random samples, each with 5,000 observations, from the generalized Roy model according to the example of section 4. Using the options of margte\_dgps, we specify both the model's assumed error structure (normal versus nonnormal) and which of the four MTE estimators to apply to each random sample. To approximate a nonnormal error structure, we simulate data for the conditional expectation of log wages by using a polynomial of degree 4 in the propensity score.

The tables in the appendix report the actual values of the generalized Roy model's parameters along with the sample mean and standard deviations of their estimates. Bias can be assessed in the tables by comparing the sample mean and actual values, while the standard deviations are equivalent to the root mean squared error between the actual and estimated values. All four estimators produce unbiased estimates of the parameters when the simulated data have a normal error structure, except where the common support is limited in our example (that is, in the upper and lower tails of the distribution of the propensity score).

The parametric normal MTE estimator provides the best fit of the simulated data with a normal error structure (that is, the lowest sample standard deviations).<sup>10</sup> In contrast, it performs poorly in terms of bias when the error structure is nonnormal. Each of the other three MTE estimators are unbiased in this case; but the more semiparametric the method of estimation, the less precise the estimates tend to be.

To gauge the potential reliability of margte in real-world situations, we use the additional options of margte\_dgps to modify the data-generating process to break certain identifying assumptions. To assess the impact of using an invalid instrument, we make the distance-to-college variable a direct function of the model's unobservables for one-third of the population. To test the effect of a limited common support for the propensity score, we reduce the magnitude of the coefficients on the observables in the treatment equation by 75%. Finally, we examine the result of reducing the sample size from 5,000 to 500 observations.

Figure 3 plots the sample mean of the MTE estimates for the parametric normal and semiparametric LIV estimators against their true values using our normally distributed simulated data with an invalid instrument. Neither MTE estimator produces an unbiased

Parametric normal MTE estimates calculated using the maximum likelihood routine of movestay are also unbiased with slightly smaller sample standard deviations.

estimate of the MTE in figure 3 except in a small region around the ATE (that is,  $U_D=0.5$ ). The MTE estimates are also now increasing in  $U_D$ , that is, decreasing in the propensity score, because of the positive correlation induced between the instrument distCol and  $u_0$ . The example highlights the crucial role played by the propensity score in the identification of the MTE so that its misspecification is a first-order concern regardless of whether parametric or semiparametric methods are used by margte.

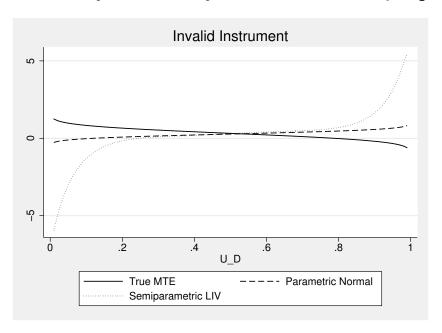


Figure 3. Estimating MTE with an invalid instrument

Figure 4 plots the sample mean of the MTE estimates of the parametric polynomial and semiparametric LIV estimators using our normally distributed simulated data with a limited common support for the propensity score. The range of values [0.3, 0.7] for  $U_D$  with a well-defined common support in this example is typical of many empirical applications of MTE methods. Within this range, both estimators are unbiased. Outside this range, however, both suffer from a lack of identification, although the parametric polynomial estimator is not as imprecise because it retains some identification from its parametric restrictions.

Figure 4 also highlights the importance of examining the common support figure produced by margte whenever semiparametric estimation methods are used. Although positive frequencies of treated and untreated cases exist in this example at several values of  $U_D$  above 0.7 and below 0.3, they are often very small. This will have an effect on both the bias and the variance of the estimates. The same can be said for the variance of the estimates with small sample sizes, regardless of the estimator. Figure 5 plots 95% confidence intervals based on the sample standard deviation of the parametric normal MTE estimates in figure 3 with observation sizes of 500 and 5,000.

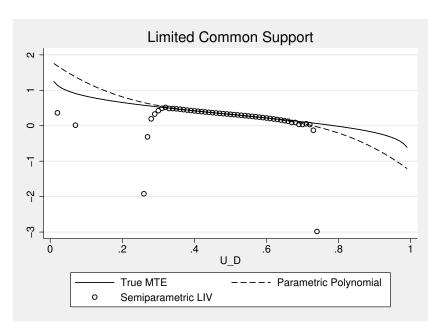


Figure 4. Estimating MTE with a limited common support

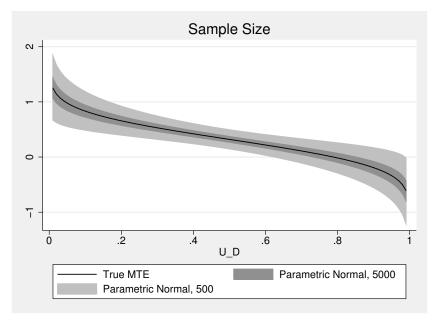


Figure 5. MTE precision and sample size

## 6 Summary

MTEs are quickly becoming a part of the toolkit for applied econometricians. The methods described here have been extended to include multinomial treatments and discrete instruments among other things. <sup>11</sup> They offer a convenient way to characterize the impact of a treatment that varies within a population in correlation with unobserved characteristics, and they serve as a reference point for conventional estimates of ATEs.

The margte command makes it possible to estimate both parametrically and semi-parametrically ATEs and MTEs given a binary treatment and continuous outcome within the framework of the generalized Roy model. By nesting the existing Stata command etregress and the movestay command of Lokshin and Sajaia (2004) in its options, margte can also be used to produce two-step consistent and maximum likelihood estimates of traditional selection models for comparison and evaluation.<sup>12</sup>

Through a Monte Carlo simulation, we described the bias and variance properties of the four estimators supported by margte. All four produce unbiased estimates of ATE and MTE when the model for the propensity score is well specified and the range of values for the selection probability into treatment is well defined for both treated and untreated individuals. Parametric estimators do so with greater precision when the generalized Roy model is jointly normally distributed. When the joint distribution of the generalized Roy model is nonnormal, however, semiparametric estimators offer distinct advantages for both bias and variance.

## 7 References

- Bjorklund, A., and R. Moffitt. 1987. The estimation of wage gains and welfare gains in self-selection models. *Review of Economics and Statistics* 69: 42–49.
- Brinch, C. N., M. Mogstad, and M. Wiswall. 2012. Beyond LATE with a discrete instrument. Discussion Paper No. 703, Statistics Norway Research department.
- Carneiro, P., J. J. Heckman, and E. J. Vytlacil. 2011. Estimating marginal returns to education. *American Economic Review* 101: 2754–2781.
- Doyle, J. J. 2007. Child protection and child outcomes: Measuring the effects of foster care. American Economic Review 97: 1583–1610.
- Fan, J., and I. Gijbels. 1996. Local Polynomial Modelling and Its Applications. New York: Chapman & Hall/CRC.
- French, E., and C. Taber. 2010. Identification of models of the labor market. In *Handbook of Labor Economics*, ed. O. Ashenfelter and D. Card, 537–617. Amsterdam: Elsevier.

<sup>11.</sup> See French and Taber (2010) for several examples in labor economics.

<sup>12.</sup> The accompanying help file for margte contains example syntax that can be used to replicate the output of the etregress and movestay commands.

- Gutierrez, R. G., J. M. Linhart, and J. S. Pitblado. 2003. From the help desk: Local polynomial regression and Stata plugins. *Stata Journal* 3: 412–419.
- Heckman, J. J. 2010. Building bridges between structural and program evaluation approaches to evaluating policy. *Journal of Economic Literature* 48: 356–398.
- Heckman, J. J., H. Ichimura, J. Smith, and P. Todd. 1998. Characterizing selection bias using experimental data. *Econometrica* 66: 1017–1098.
- Heckman, J. J., D. Schmierer, and S. Urzua. 2010. Testing the correlated random coefficient model. *Journal of Econometrics* 158: 177–203.
- Heckman, J. J., S. Urzua, and E. J. Vytlacil. 2006. Understanding instrumental variables in models with essential heterogeneity. *Review of Economics and Statistics* 88: 389–432.
- 2006b. Web supplement to understanding instrumental variables in models with essential heterogeneity: Estimation of treatment effects under essential heterogeneity. http://jenni.uchicago.edu/underiv/documentation\_2006\_03\_20.pdf.
- Heckman, J. J., and E. J. Vytlacil. 2001a. Local instrumental variables. In Nonlinear Statistical Modeling: Proceedings of the Thirteenth Annual International Symposium in Economic Theory and Econometrics: Essays in Honor of Takeshi Amemiya, ed. C. Hsiao, K. Morimune, and J. L. Powell, 1–46. New York: Cambridge University Press.
- ———. 2001b. Policy-relevant treatment effects. American Economic Review 91: 107–111.
- Lokshin, M., and Z. Sajaia. 2004. Maximum likelihood estimation of endogenous switching regression models. *Stata Journal* 4: 282–289.
- Maddala, G. S. 1983. Limited-Dependent and Qualitative Variables in Econometrics. Cambridge: Cambridge University Press.
- Marsh, C. 2006. locpolyslope. http://clmarsh.myweb.uga.edu.
- Wooldridge, J. M. 2010. Econometric Analysis of Cross Section and Panel Data. 2nd ed. Cambridge, MA: MIT Press.

#### About the authors

Scott Brave is a senior business economist in the Economic Research Department of the Federal Reserve Bank of Chicago.

Thomas Walstrum is a senior associate economist in the Economic Research Department of the Federal Reserve Bank of Chicago and a PhD candidate in economics at the University of Illinois at Chicago.

## A Appendix

Table 1 lists the actual values of the parameters of the generalized Roy model used to simulate the multivariate normally distributed data discussed in sections 4 and 5 by specifying the option model(pnorm) of margte\_dgps. It also reports the sample mean and standard deviation (in parentheses) of the estimates of these parameters across all 5,000 random samples, as described in section 5.

Table 2 lists the actual values of the parameters of the generalized Roy model used to simulate the nonnormally distributed data in section 5 by specifying the option dgp(poly) of margte\_dgps. It also reports the sample mean and standard deviation of the estimates of these parameters across all 5,000 random samples, as described in section 5.<sup>13</sup>

As an additional robustness check, we replicated the results in Heckman, Urzua, and Vytlacil (2006b) by using the margte command and the data that are available at http://jenni.uchicago.edu/underiv. The results of this exercise may be obtained from the authors upon request.

<sup>13.</sup> To compare the LIV estimator with the other polynomial estimators, we use margte's degree() option to specify that a fourth-order polynomial expansion be used in the nonparametric regression of  $\widetilde{Y}$  on K(p).

Table 1. Actual and estimated parameters from simulated normal data

|                                     |         | Parametric |            | Semiparametric |            |  |
|-------------------------------------|---------|------------|------------|----------------|------------|--|
| Parameter                           | Actual  | Normal     | Polynomial | LIV            | Polynomial |  |
| $\beta_1^{\text{exp}}$              | 0.14    | 0.14       | 0.14       | 0.14           | 0.14       |  |
|                                     |         | (0.00)     | (0.01)     | (0.01)         | (0.01)     |  |
| $eta_1^{	extsf{exp2}}$              | -0.0012 | -0.0012    | -0.0012    | -0.0012        | -0.0012    |  |
|                                     |         | (0.0001)   | (0.0004)   | (0.0004)       | (0.0004)   |  |
| $eta_1^{	t momsEdu}$                | 0.08    | 0.08       | 0.08       | 0.08           | 0.08       |  |
|                                     |         | (0.00)     | (0.02)     | (0.02)         | (0.02)     |  |
| $ ho_1$                             | -0.15   | -0.15      |            |                |            |  |
|                                     |         | (0.03)     |            |                |            |  |
| $lpha_1$                            | 0.30    | 0.30       |            |                |            |  |
|                                     |         | (0.07)     |            |                |            |  |
| $eta_0^{	extsf{exp}}$               | 0.12    | 0.12       | 0.12       | 0.12           | 0.12       |  |
|                                     |         | (0.00)     | (0.01)     | (0.01)         | (0.01)     |  |
| $eta_0^{	exttt{exp2}}$              | -0.0015 | -0.0015    | -0.0015    | -0.0015        | -0.0015    |  |
|                                     |         | (0.0001)   | (0.0001)   | (0.0001)       | (0.0001)   |  |
| $eta_0^{	t momsEdu}$                | 0.05    | 0.05       | 0.05       | 0.05           | 0.05       |  |
|                                     |         | (0.00)     | (0.01)     | (0.01)         | (0.01)     |  |
| $ ho_0$                             | 0.25    | 0.25       |            |                |            |  |
|                                     |         | (0.03)     |            |                |            |  |
| $lpha_0$                            | 0.90    | 0.90       |            |                |            |  |
|                                     |         | (0.06)     |            |                |            |  |
| $	ext{ATE}(\overline{x})$           | 0.32    | 0.32       | 0.32       | 0.32           | 0.32       |  |
|                                     |         | (0.03)     | (0.07)     | (0.10)         | (0.10)     |  |
| $MTE(\overline{x}, p = 0.1)$        | 0.83    | 0.83       | 0.84       | 0.84           | 0.84       |  |
|                                     |         | (0.06)     | (0.34)     | (0.44)         | (0.43)     |  |
| $MTE(\overline{x}, p = 0.2)$        | 0.66    | 0.66       | 0.66       | 0.65           | 0.65       |  |
|                                     |         | (0.04)     | (0.11)     | (0.29)         | (0.29)     |  |
| $\text{MTE}(\overline{x}, p = 0.3)$ | 0.53    | 0.53       | 0.53       | 0.53           | 0.53       |  |
|                                     |         | (0.03)     | (0.11)     | (0.16)         | (0.16)     |  |
| $\text{MTE}(\overline{x}, p = 0.4)$ | 0.42    | 0.42       | 0.42       | 0.42           | 0.42       |  |
|                                     |         | (0.03)     | (0.10)     | (0.15)         | (0.15)     |  |
| $\text{MTE}(\overline{x}, p = 0.5)$ | 0.32    | 0.32       | 0.32       | 0.32           | 0.32       |  |
|                                     |         | (0.03)     | (0.07)     | (0.14)         | (0.14)     |  |
| $MTE(\overline{x}, p = 0.6)$        | 0.22    | 0.22       | 0.22       | 0.22           | 0.22       |  |
| ,                                   |         | (0.03)     | (0.10)     | (0.14)         | (0.14)     |  |
| $\text{MTE}(\overline{x}, p = 0.7)$ | 0.11    | 0.11       | 0.11       | 0.11           | 0.11       |  |
| ,                                   |         | (0.03)     | (0.11)     | (0.16)         | (0.16)     |  |
| $\text{MTE}(\overline{x}, p = 0.8)$ | -0.02   | -0.02      | -0.02      | -0.01          | -0.01      |  |
| ,                                   |         | (0.04)     | (0.11)     | (0.28)         | (0.28)     |  |
| $\text{MTE}(\overline{x}, p = 0.9)$ | -0.19   | -0.19      | -0.20      | -0.21          | -0.20      |  |
|                                     |         | (0.06)     | (0.33)     | (0.42)         | (0.41)     |  |

Table 2. Actual and estimated parameters from simulated polynomial data

|                                     |         |               | Parametric    | Semiparametric  |                 |
|-------------------------------------|---------|---------------|---------------|-----------------|-----------------|
| Parameter                           | Actual  | Normal        | Polynomial    | LIV             | Polynomial      |
| $\beta_{\sf exp}$                   | 0.12    | 0.13          | 0.12          | 0.12            | 0.12            |
|                                     |         | (0.00)        | (0.01)        | (0.01)          | (0.01)          |
| $eta_{\mathtt{exp2}}$               | -0.0015 | -0.0014       | -0.0015       | -0.0015         | -0.0015         |
| •                                   |         | (0.0001)      | (0.0001)      | (0.0001)        | (0.0001)        |
| $eta_{\mathtt{momsEdu}}$            | 0.05    | 0.07          | 0.05          | 0.05            | 0.05            |
|                                     |         | (0.01)        | (0.01)        | (0.01)          | (0.01)          |
| $eta_{\mathtt{expXp}}$              | 0.02    | 0.01          | 0.02          | 0.02            | 0.02            |
|                                     |         | (0.00)        | (0.01)        | (0.01)          | (0.01)          |
| $eta_{\mathtt{exp2Xp}}$             | 0.0003  | 0.0001        | 0.0003        | 0.0003          | 0.0003          |
|                                     |         | (0.0000)      | (0.0002)      | (0.0002)        | (0.0002)        |
| $eta_{	t momsEduXp}$                | 0.03    | -0.01         | 0.03          | 0.03            | 0.03            |
|                                     |         | (0.00)        | (0.02)        | (0.02)          | (0.02)          |
| $eta_p$                             | 3.40    |               | 3.40          |                 | 3.40            |
|                                     |         |               | (0.76)        |                 | (0.76)          |
| $eta_{p^2}$                         | -12.00  |               | -12.02        |                 | -12.02          |
|                                     |         |               | (3.07)        |                 | (3.07)          |
| $eta_{p^3}$                         | 16.00   |               | 16.03         |                 | 16.03           |
|                                     |         |               | (4.54)        |                 | (4.54)          |
| $eta_{p^4}$                         | -8.00   |               | -8.01         |                 | -8.01           |
|                                     |         |               | (2.26)        |                 | (2.26)          |
| $\alpha$                            | 0.90    | 0.84          | 0.90          |                 | 0.90            |
| ( )                                 |         | (0.07)        | (0.11)        |                 | (0.11)          |
| $	ext{ATE}(\overline{x})$           | 0.32    | 0.32          | 0.32          | 0.32            | 0.32            |
| ( 0.1)                              |         | (0.03)        | (0.07)        | (0.11)          | (0.11)          |
| $MTE(\overline{x}, p = 0.1)$        | 2.37    | 0.58          | 2.37          | 2.36            | 2.36            |
| (- 0.0)                             | 4.40    | (0.06)        | (0.33)        | (0.43)          | (0.42)          |
| $MTE(\overline{x}, p = 0.2)$        | 1.18    | 0.49          | 1.18          | 1.18            | 1.18            |
| (- 0.0)                             | 0.50    | (0.05)        | (0.12)        | (0.28)          | (0.28)          |
| $MTE(\overline{x}, p = 0.3)$        | 0.58    | 0.42          | 0.58          | 0.58            | 0.58            |
| ) (TDD (= 0.4)                      | 0.25    | (0.04)        | (0.12)        | (0.16)          | (0.16)          |
| $MTE(\overline{x}, p = 0.4)$        | 0.35    | 0.37          | 0.35          | 0.35            | 0.35            |
| $MTE(\overline{x} \sim -0.5)$       | 0.32    | (0.03)        | (0.10)        | (0.14)          | (0.14)          |
| $MTE(\overline{x}, p = 0.5)$        | 0.32    | 0.32 $(0.03)$ | 0.32 $(0.08)$ | 0.32            | 0.32            |
| $\text{MTE}(\overline{x}, p = 0.6)$ | 0.29    | ` ′           | ` /           | (0.14)          | (0.14)          |
| M1E(x, p = 0.0)                     | 0.29    | 0.27 $(0.03)$ | 0.29 $(0.10)$ | 0.29 $(0.14)$   | 0.29 $(0.14)$   |
| $MTE(\overline{x}, p = 0.7)$        | 0.06    | 0.21          | 0.10) $0.07$  | $0.14) \\ 0.07$ | $0.14) \\ 0.07$ |
| $\operatorname{WLLE}(x, p - 0.1)$   | 0.00    | (0.04)        | (0.12)        | (0.16)          | (0.16)          |
| $MTE(\overline{x}, p = 0.8)$        | -0.54   | 0.15          | -0.54         | -0.54           | -0.54           |
| (x, p = 0.0)                        | 0.04    | (0.05)        | (0.12)        | (0.28)          | (0.28)          |
| $MTE(\overline{x}, p = 0.9)$        | -1.73   | 0.06          | -1.73         | -1.73           | (0.28) $-1.72$  |
| $min(\omega, p = 0.9)$              | 1.10    | (0.06)        | (0.34)        | (0.43)          | (0.42)          |
|                                     |         | (0.00)        | (0.04)        | (0.40)          | (0.44)          |