



AgEcon SEARCH
RESEARCH IN AGRICULTURAL & APPLIED ECONOMICS

The World's Largest Open Access Agricultural & Applied Economics Digital Library

This document is discoverable and free to researchers across the globe due to the work of AgEcon Search.

Help ensure our sustainability.

Give to AgEcon Search

AgEcon Search
<http://ageconsearch.umn.edu>
aesearch@umn.edu

*Papers downloaded from **AgEcon Search** may be used for non-commercial purposes and personal study only. No other use, including posting to another Internet site, is permitted without permission from the copyright owner (not AgEcon Search), or as allowed under the provisions of Fair Use, U.S. Copyright Act, Title 17 U.S.C.*

General Equilibrium Impacts under Imperfect Agricultural Markets

Anubhab Gupta
University of California, Davis
angupta@ucdavis.edu

Justin Kagin
Kagin's Consulting
justin.kagin@gmail.com

Richard Sexton
University of California, Davis
rich@primal.ucdavis.edu

J. Edward Taylor
University of California, Davis
jetaylor@ucdavis.edu

Selected Paper prepared for presentation at the 2017 Agricultural & Applied Economics Association Annual Meeting, Chicago, Illinois, July 30-August 1

Copyright 2017 by Anubhab Gupta, Justin Kagin, Richard Sexton and J. Edward Taylor. All rights reserved. Readers may make verbatim copies of this document for non-commercial purposes by any means, provided that this copyright notice appears on all such copies.

Motivation

• Impacts of **technological improvements** in agricultural sector only evaluated for **direct beneficiaries**

• In most rural settings, **market linkages** exist between other farm and non-farm households

• Implications of ignoring **spillovers in local economy** of agricultural policies could lead to potential underestimation of program benefits

• Many agricultural markets are characterized by **agricultural market power**

Contribution

• No existing research **integrates** the **general equilibrium impacts** of agricultural policies in presence of **market power**

• A crop that requires **intermediary processing**

• Processing Units could have **market power** in **output** and **input** markets

• Producers of crop are linked to other producers in the local economy via **market linkages**

• Evaluate the impact of **increased productivity** of our crop of interest

➤ Impacts of **imperfect competition** on **direct beneficiaries**, the targeted crop producers

➤ **Spillover impacts** of processor market power on **indirect beneficiaries** in the local economies



Data (Tanzania Cotton Sector)

• Almost half million people are involved in cotton production in the **WCGA of Tanzania**

• Other activities in the WCGA include production of **maize, rice**, and other ag and non-ag items

• Cotton farmers sell seed cotton to a gin sector (**mid-June to September end**)

• The ginners use **seed cotton** to produce **cotton lint**

• The final product from the ginneries is sold to **local** and **export markets**



Methodology

• Integration of **market structure** and **general equilibrium** framework

Assumptions on **Market Structure Model**

➤ **Homogeneous agricultural crop** produced by a large number of competitive farmers

➤ A downstream **processing sector** that procures the farm product to produce a final commodity

➤ **Processors and retailers** are integrated, and are **identical**. Technology is **fixed proportions**.

➤ **Index of Oligopsony power** is estimated using:

$$\theta = \frac{\epsilon_c}{P_c} (P_g - c(V) - P_c)$$

Methods cont.

Assumptions on **General Equilibrium Framework**

➤ Output and prices of our crop of interest are linked to others in the local economy through **market linkages**

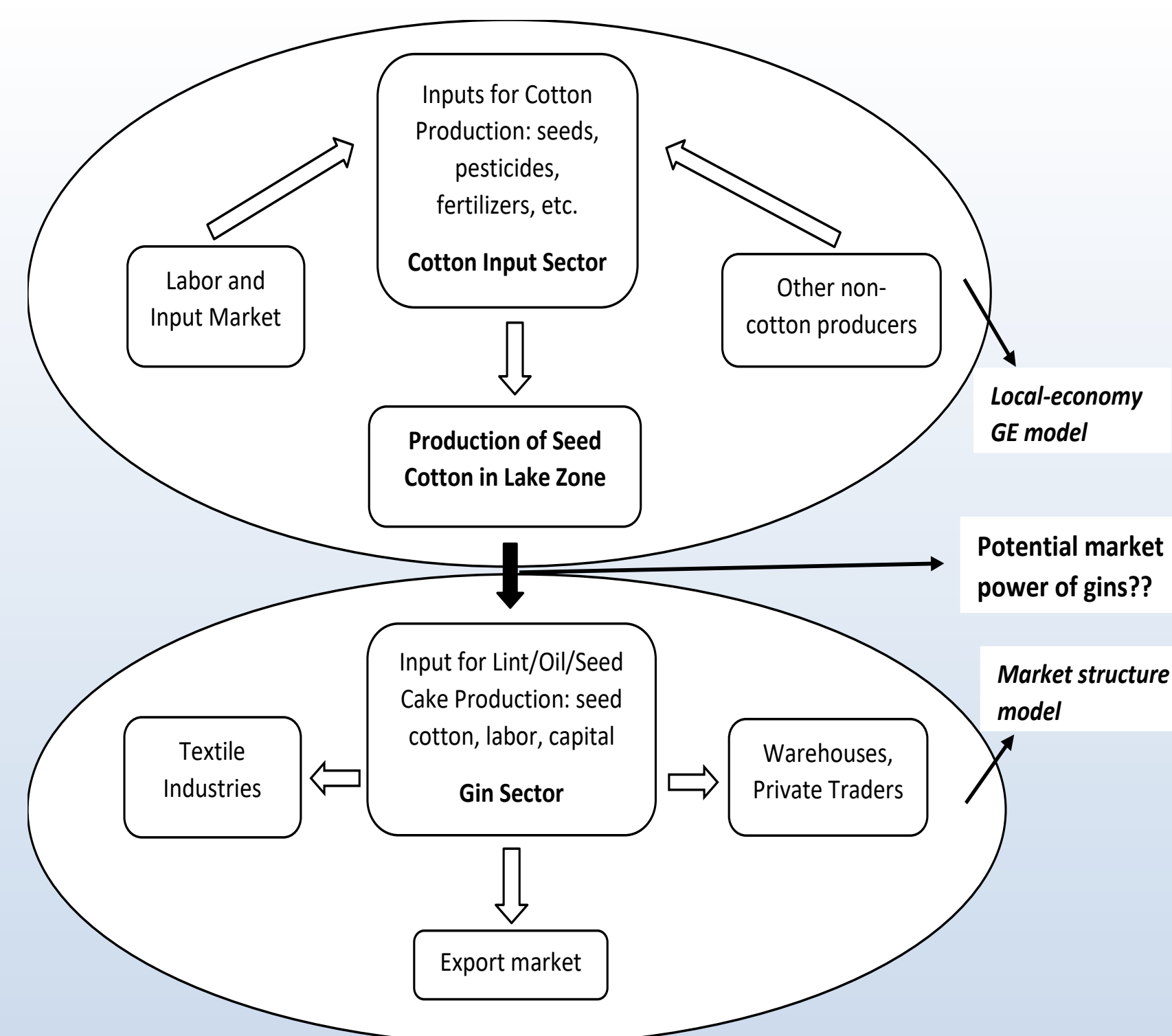
➤ **GE-LEWIE** (Taylor and Filipski, 2014) model links local economy agents with producers of agricultural crop who are directly linked to the processing sector

➤ Using survey data, **household economies** are modeled

➤ Transformation takes place through activity specific CRS **Cobb-Douglas production functions**

➤ Household consumption demands are modeled as **linear expenditure systems**

➤ All **input** and **output** markets clear

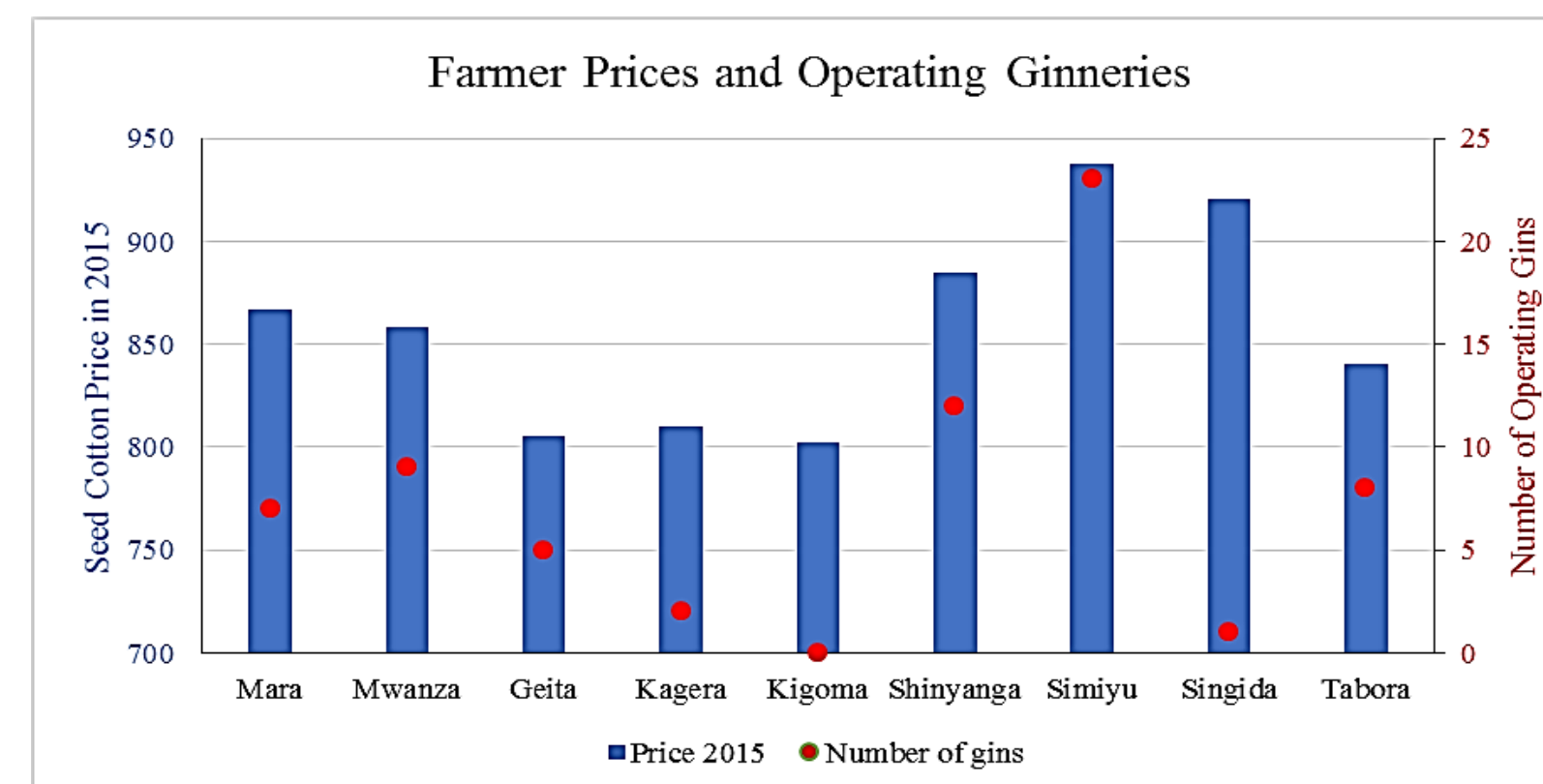


Flow Diagram of Cotton Market Structure in Tanzania

Results

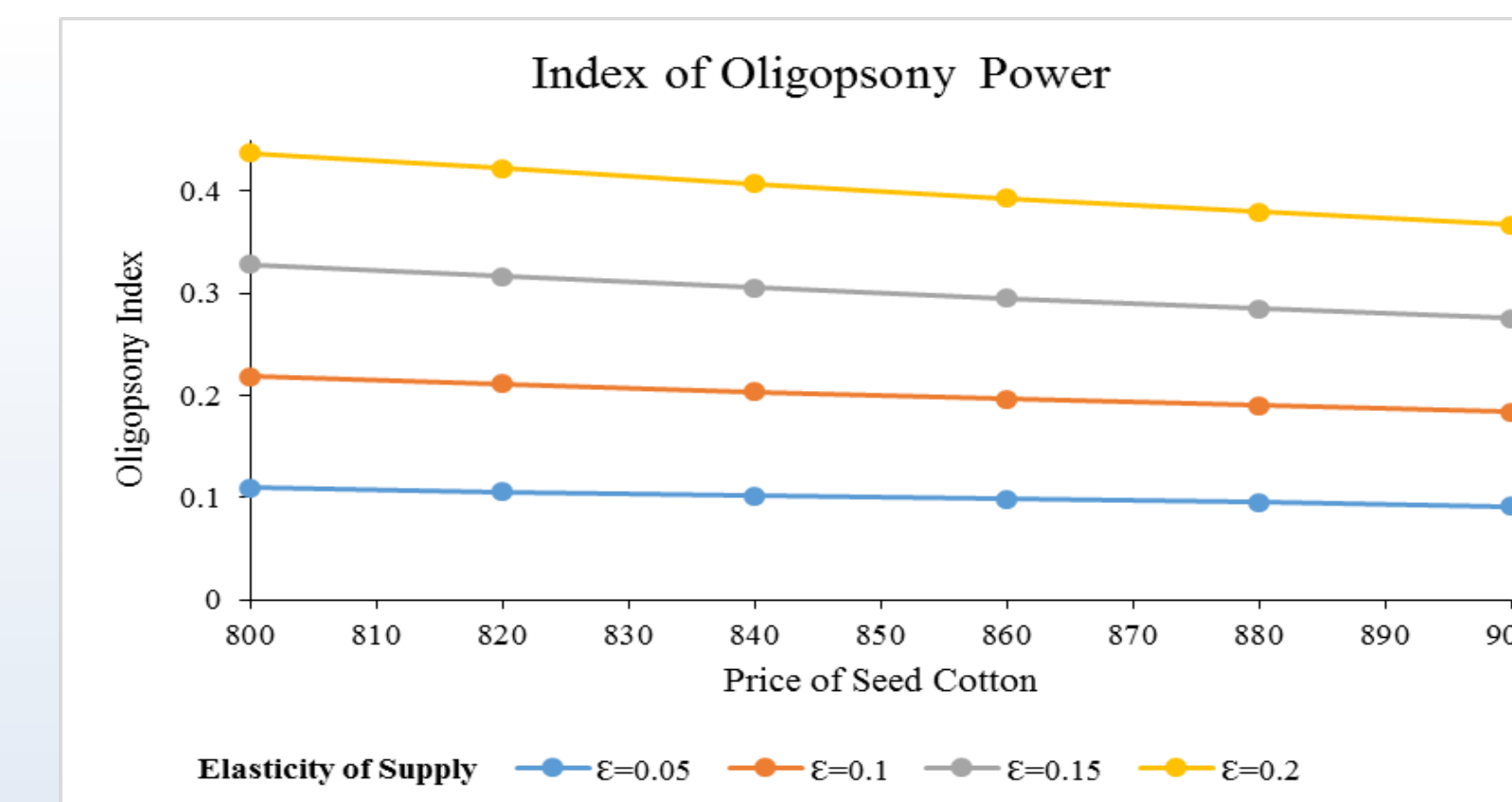
• The estimates of **cotton supply elasticity** is in the range of **0.05-0.2** in East Africa (Poonyth et al. (2004), Gilson et al. (2004))

• Marginal Cost is estimated to be **TSH 977.3**



Regions with more operating gins witness higher seed cotton prices on average

• The **index of oligopsony power** in gin input market is in the range of 0.09-0.41



Cotton Production Function Estimation by Household Groups

	Cotton CRS Cobb-Douglas production function estimation			
	Cotton Producers (1)	APL (2)	Businesses/ Others (3)	Laborers (4)
Log of land	0.676*** (0.0816)	0.686*** (0.0954)	0.532*** (0.184)	0.486** (0.186)
Log of Household Labor	0.140*** (0.0490)	0.0738** (0.0313)	0.109* (0.0619)	0.111 (0.0722)
Log of Hired Labor	0.0798*** (0.0271)	0.0474** (0.0197)	0.182* (0.0944)	0.0643 (0.0816)
Log of Purchased Inputs	0.0964*** (0.0367)	0.175* (0.105)	0.0892 (0.172)	0.205* (0.108)
Log of Capital Stock	0.00756 (0.0108)	0.0180 (0.0128)	0.0880* (0.0441)	0.134*** (0.0416)
Constant	10.33*** (0.407)	10.13*** (0.946)	9.846*** (1.639)	8.669*** (1.312)
N	453	372	42	64
F	274.8	2088.9	92.93	190.5

The estimates are value-added shares in production

Results cont.

Real Income Impacts of 25% Increase in Cotton Productivity						
% Change in income	$\theta = 0$ (Perfect Competition) % Change	90% CI	$\theta = 0.18$ (Tanzanian Case) % Change	90% CI	$\theta = 1$ (Monopoly) % Change	90% CI
A. Total	5.5	(4.9, 6.2)	2.4	(1.4, 3.6)	3.3	(1.2, 6.3)
B. By Household						
BPL Cotton	14.4	(12.5, 16.6)	-1.3	(-4.0, 1.9)	-6.0	(-10.0, 0.4)
APL Cotton	9.6	(8.6, 10.5)	-3.3	(-4.3, -2.1)	-8.7	(-10.7, -5.5)
BPL Non-Cotton	1.8	(1.2, 2.4)	1.1	(0.3, 1.9)	1.8	(0.6, 3.6)
APL Non-Cotton	1.5	(1.2, 1.9)	0.9	(0.5, 1.5)	1.5	(0.7, 2.7)
Business	18.2	(17.7, 19.3)	24.8	(22.1, 28.4)	43.7	(34.3, 55.2)
Labourer	6.5	(5.2, 8.0)	1.7	(0.1, 3.9)	1.7	(-0.9, 5.9)

• Distribution impacts are **unequal** among groups, with businesses being the largest gainers

• **Spillovers of technological change** in cotton production

• Market power of 0.18 in Tanzanian cotton ginners diminish **direct and indirect benefits** of productivity increase

Conclusion

• Spillovers of benefits exist in **local economies** via linkages in consumption, production and input markets

• **Market power** in intermediary processing sector **dampen** benefits of technological change

• The **indirect impacts** of technological change are affected by market structure

• This research provides **comprehensive understanding** of interventions in agricultural markets

Acknowledgements

This research was supported by the Tanzania Gatsby Trust (TGT), and the authors thank Lindi Hlanze, James Foster, Duncan Rhind, Gabriel Mwalo, Marco Mtunga, Ibrahim Seushi, Olivia Toye, and Mashood Ahmed for their valuable comments and assistance. Also, thanks to Kevin Novan, Travis Lybbert and Andre Boik for helpful comments during the early stages of this research.

Contact Information

Anubhab Gupta

Ph.D. Candidate
Department of Agricultural and Resource Economics
University of California, Davis
Email: angupta@ucdavis.edu