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Iclogit: A Stata command for fitting latent-class conditional logit models via the expectation-maximization algorithm

Daniele Pacifico Italian Department of the Treasury Rome, Italy daniele.pacifico@tesoro.it Hong il Yoo Durham University Durham, UK h.i.yoo@durham.ac.uk

Abstract. In this article, we describe lclogit, a Stata command for fitting a discrete-mixture or latent-class logit model via the expectation-maximization algorithm.

Keywords: st0312, lclogit
, lclogitpr, lclogitcov, lclogitml, latent-class model, expectation-maximization algorithm, mixed logit

1 Introduction

Mixed logit or random parameter logit is used in many empirical applications to capture more realistic substitution patterns than traditional conditional logit. The random parameters are usually assumed to follow a normal distribution, and the resulting model is fit through simulated maximum likelihood, as in Hole's (2007) Stata command mixlogit. Several recent studies, however, note potential gains from specifying a discrete instead of normal mixing distribution, including the ability to approximate the true parameter distribution more flexibly at lower computational costs.¹

Pacifico (2012) implements the expectation-maximization (EM) algorithm for fitting a discrete-mixture logit model, also known as a latent-class logit (LCL) model, in Stata. As Bhat (1997) and Train (2008) emphasize, the EM algorithm is an attractive alternative to the usual (quasi-)Newton methods in the present context because it guarantees numerical stability and convergence to a local maximum even when the number of latent classes is large. In contrast, the usual optimization procedures often fail to achieve convergence because inversion of the (approximate) Hessian becomes numerically difficult.

With this contribution, we aim at generalizing Pacifico's (2012) code with a Stata command that introduces a series of important functionalities and provides an improved performance in terms of run time and stability.

^{1.} For example, see Hess et al. (2011), Shen (2009), and Greene and Hensher (2003).

2 EM algorithm for LCL

This section recapitulates the EM algorithm for fitting an LCL model.² Suppose that each of N agents faces, for notational simplicity, J alternatives in each of T choice scenarios.³ Let y_{njt} denote a binary variable that equals 1 if agent n chooses alternative j in scenario t and equals 0 otherwise. Each alternative is described by alternative-specific characteristics \boldsymbol{x}_{njt} and each agent by agent-specific characteristics, including a constant, \boldsymbol{z}_n .

LCL assumes that there are C distinct sets (or classes) of taste parameters, $\beta = (\beta_1, \beta_2, \dots, \beta_C)$. If agent n is in class c, the probability of observing his or her sequence of choices is a product of conditional logit formulas:

$$P_n(\boldsymbol{\beta}_c) = \prod_{t=1}^T \prod_{j=1}^J \left\{ \frac{\exp(\boldsymbol{\beta}_c \boldsymbol{x}_{njt})}{\sum_{k=1}^J \exp(\boldsymbol{\beta}_c \boldsymbol{x}_{nkt})} \right\}^{y_{njt}}$$
(1)

Because the class membership status is unknown, the researcher needs to specify the unconditional likelihood of agent n's choices, which equals the weighted average of (1) over classes. The weight for class c, $\pi_{cn}(\boldsymbol{\theta})$, is the population share of that class and is usually modeled as fractional multinomial logit,

$$\pi_{cn}(\boldsymbol{\theta}) = \frac{\exp(\boldsymbol{\theta}_c \boldsymbol{z}_n)}{1 + \sum_{l=1}^{C-1} \exp(\boldsymbol{\theta}_l \boldsymbol{z}_n)}$$
(2)

where $\boldsymbol{\theta} = (\boldsymbol{\theta}_1, \boldsymbol{\theta}_2, \dots, \boldsymbol{\theta}_{C-1})$ are class membership model parameters; note that $\boldsymbol{\theta}_C$ has been normalized to 0 for identification.

The sample log likelihood is then obtained by summing each agent's log unconditional likelihood:

$$\ln L(\boldsymbol{\beta}, \boldsymbol{\theta}) = \sum_{n=1}^{N} \ln \sum_{c=1}^{C} \pi_{cn}(\boldsymbol{\theta}) P_n(\boldsymbol{\beta}_c)$$
(3)

Bhat (1997) and Train (2008) note numerical difficulties associated with maximizing (3) directly. They show that β and θ can be more conveniently estimated via a well-known EM algorithm for likelihood maximization in the presence of incomplete data, treating each agent's class membership status as the missing information. Let superscript s denote the estimates obtained at the sth iteration of this algorithm. Then at iteration s + 1, the estimates are updated as

$$\boldsymbol{\beta}^{s+1} = \operatorname{argmax}_{\boldsymbol{\beta}} \sum_{n=1}^{N} \sum_{c=1}^{C} \eta_{cn}(\boldsymbol{\beta}^{s}, \boldsymbol{\theta}^{s}) \ln P_{n}(\boldsymbol{\beta}_{c}) \\ \boldsymbol{\theta}^{s+1} = \operatorname{argmax}_{\boldsymbol{\theta}} \sum_{n=1}^{N} \sum_{c=1}^{C} \eta_{cn}(\boldsymbol{\beta}^{s}, \boldsymbol{\theta}^{s}) \ln \pi_{cn}(\boldsymbol{\theta})$$

^{2.} Further details are available in Bhat (1997) and Train (2008).

^{3.} lclogit is also applicable when the number of scenarios varies across agents, and the number of alternatives varies both across agents and over scenarios.

where $\eta_{cn}(\boldsymbol{\beta}^s, \boldsymbol{\theta}^s)$ is the posterior probability that agent *n* is in class *c* evaluated at the *s*th estimates:

$$\eta_{cn}(\boldsymbol{\beta}^{s},\boldsymbol{\theta}^{s}) = \frac{\pi_{cn}(\boldsymbol{\theta}^{s})P_{n}(\boldsymbol{\beta}^{s}_{c})}{\sum_{l=1}^{C}\pi_{ln}(\boldsymbol{\theta}^{s})P_{n}(\boldsymbol{\beta}^{s}_{l})}$$
(4)

The updating procedure can be implemented easily in Stata, exploiting clogit and fmlogit routines as follows.⁴ β^{s+1} is computed by fitting a conditional logit model (clogit) *C* times, each time using $\eta_{cn}(\beta^s, \theta^s)$ for a particular *c* to weight observations on each *n*. θ^{s+1} is obtained by fitting a fractional multinomial logit model (fmlogit) that takes $\eta_{1n}(\beta^s, \theta^s)$, $\eta_{2n}(\beta^s, \theta^s)$, ..., $\eta_{Cn}(\beta^s, \theta^s)$ as dependent variables. When z_n only includes the constant term so that each class share is the same for all agents, that is, when $\pi_{cn}(\theta) = \pi_c(\theta)$, each class share can be directly updated by using the following analytical solution without fitting the fractional multinomial logit model:

$$\pi_c(\boldsymbol{\theta}^{s+1}) = \frac{\sum_{n=1}^N \eta_{cn}(\boldsymbol{\beta}^s, \boldsymbol{\theta}^s)}{\sum_{l=1}^C \sum_{n=1}^N \eta_{ln}(\boldsymbol{\beta}^s, \boldsymbol{\theta}^s)}$$
(5)

With a suitable selection of starting values, the updating procedure can be repeated until changes in the estimates and improvement in the log likelihood between iterations are small enough.

An often-highlighted feature of LCL is its ability to accommodate unobserved interpersonal taste variation without restricting the shape of the underlying taste distribution. Hess et al. (2011) have recently emphasized that LCL also provides a convenient means to account for observed interpersonal heterogeneity in correlations among tastes for different attributes. For example, let β_q and β_h denote taste coefficients on the *q*th and *h*th attributes, respectively. Each coefficient may take one of *C* distinct values and is a random parameter from the researcher's perspective. Their covariance is given by

$$\operatorname{cov}_{n}(\beta_{q},\beta_{h}) = \sum_{c=1}^{C} \pi_{cn}(\boldsymbol{\theta})\beta_{c,q}\beta_{c,h} - \left\{\sum_{c=1}^{C} \pi_{cn}(\boldsymbol{\theta})\beta_{c,q}\right\} \left\{\sum_{c=1}^{C} \pi_{cn}(\boldsymbol{\theta})\beta_{c,h}\right\}$$
(6)

where $\beta_{c,q}$ is the value of β_q when agent *n* is in class *c*, and $\beta_{c,h}$ is defined similarly. As long as \boldsymbol{z}_n in (2) includes a nonconstant variable, this covariance will vary across agents with different observed characteristics through the variation in $\pi_{cn}(\boldsymbol{\theta})$.

3 The lclogit command

lclogit is a Stata command that implements the EM iterative scheme outlined in the previous section. This command generalizes Pacifico's (2012) step-by-step procedure and introduces an improved internal loop along with other important functionalities. The overall effect is to make the estimation process more convenient, significantly faster, and more stable numerically.

^{4.} fmlogit is a user-written program. See footnote 5 for a further description.

For example, the internal code of lclogit executes fewer algebraic operations per iteration to update the estimates; uses the standard generate command to perform tasks that were previously executed with slightly slower egen functions; and, when possible, works with log probabilities instead of probabilities. All of these changes substantially reduce the estimation run time, especially in the presence of a large number of parameters and observations. If we take the 8-class model fit by Pacifico (2012) as an example, lclogit produces the same results as the step-by-step procedure while taking less than one-half of the run time.

The data setup for lclogit is identical to that required by clogit.

3.1 Syntax

The generic syntax for lclogit is

```
lclogit depvar [ indepvars] [ if ] [ in ], group(varname) id(varname)
    <u>nclasses(#) [membership(varlist) convergence(#) iterate(#) seed(#)
    constraints(Class# numlist: [Class# numlist: ...]) nolog]</u>
```

3.2 Options

- group(varname) specifies a numeric identifier variable for the choice scenarios. group()
 is required.
- id(varname) specifies a numeric identifier variable for the choice makers or agents. With cross-section data, users should specify the same variable for both the group() and the id() options. id() is required.
- nclasses(#) specifies the number of latent classes used in the estimation. A minimum
 of two latent classes is required. nclasses() is required.
- membership(varlist) specifies independent variables to enter the fractional multinomial logit model of class membership, that is, the variables included in the vector z_n of (2). These variables must be constant within the same agent as identified by $id().^5$ When this option is not specified, the class shares are updated algebraically following (5).
- convergence(#) specifies the tolerance for the log likelihood. When the proportional
 increase in the log likelihood over the last five iterations is less than the specified
 criterion, lclogit declares convergence. The default is convergence(0.00001).

^{5.} Pacifico (2012) specified an ml program with the method lf to fit the class membership model. lclogit uses another user-written program from Buis (2008), fmlogit, which performs the same estimation with the significantly faster and more accurate d2 method. lclogit is downloaded with a modified version of the prediction command of fmlogit and fmlogit_pr because we had to modify this command to obtain double-precision class shares.

- iterate(#) specifies the maximum number of iterations. If convergence is not achieved
 after the selected number of iterations, lclogit stops the recursion and notes this
 fact before displaying the estimation results. The default is iterate(150).
- seed(#) sets the seed for pseudouniform random numbers. The default is the creturn
 value c(seed).

The starting values for taste parameters are obtained by splitting the sample into nclasses() different subsamples and fitting a clogit model for each of them. During this process, a pseudouniform random number is generated for each agent to assign the agent into a particular subsample.⁶ As for the starting values for the class shares, lclogit uses equal shares, that is, 1/nclasses().

constraints(Class # numlist: [Class # numlist: ...]) specifies the constraints that are imposed on the taste parameters of the designated classes, that is, β_c in (1). For instance, suppose that x1 and x2 are alternative-specific characteristics included in *indepvars* for lclogit and that the user wishes to restrict the coefficient on x1 to 0 for Class1 and Class4 and the coefficient on x2 to 2 for Class4. Then the relevant series of commands would look like this:

nolog suppresses the display of the iteration log.

4 Postestimation command: lclogitpr

lclogitpr predicts the probabilities of choosing each alternative in a choice situation (choice probabilities hereafter), the class shares or prior probabilities of class membership, and the posterior probabilities of class membership. The predicted probabilities are stored in a variable named *stubname#*, where *#* refers to the relevant class number; the only exception is the unconditional choice probability, which is stored in a variable named *stubname*.

4.1 Syntax

The syntax for lclogitpr is

lclogitpr stubname [if] [in] [, <u>cl</u>ass(numlist) pr0 pr up cp]

^{6.} More specifically, the unit interval is divided into nclasses() equal parts, and if the agent's pseudorandom draw is in the *c*th part, the agent is allocated to the subsample whose clogit results serve as the initial estimates of class *c*'s taste parameters. Note that lclogit is identical to asmprobit in that the current seed, as at the beginning of the command's execution, is restored once all necessary pseudorandom draws have been made.

4.2 Options

- class(numlist) specifies the classes for which the probabilities are going to be predicted.
 The default setting assumes all classes.
- **pr0** predicts the unconditional choice probability, which equals the average of classspecific choice probabilities weighted by the corresponding class shares. That is, $\sum_{c=1}^{C} \pi_{cn}(\boldsymbol{\theta}) [\exp(\boldsymbol{\beta}_{c} \boldsymbol{x}_{njt}) / \{\sum_{k=1}^{J} \exp(\boldsymbol{\beta}_{c} \boldsymbol{x}_{nkt})\}]$ in the context of section 2.
- **pr** predicts the unconditional choice probability and the choice probabilities conditional on being in particular classes; $\exp(\beta_c \boldsymbol{x}_{njt}) / \{\sum_{k=1}^{J} \exp(\beta_c \boldsymbol{x}_{nkt})\}$ in (1) corresponds to the choice probability conditional on being in class *c*. This is the default option.
- up predicts the class shares or prior probabilities that the agent is in particular classes. They correspond to the class shares predicted by using the class membership model parameter estimates; see (2) in section 2.
- cp predicts the posterior probabilities that the agent is in particular classes, taking into account his or her sequence of choices. They are computed by evaluating (4) at the final estimates for each c = 1, 2, ..., C.

5 Postestimation command: lclogitcov

lclogitcov predicts the implied variances and covariances of taste parameters by evaluating (6) at the active lclogit estimates. They could be a useful tool for studying the underlying taste patterns; see Hess et al. (2011) for a related application.

The generic syntax for lclogitcov is

```
lclogitcov varlist [if] [in] [, nokeep varname(stubname) covname(stubname)
matrix(name)]
```

The default is to store the predicted variances in a set of hard-coded variables named var_1, var_2, \ldots , where var_q is the predicted variance of the coefficient on the qth variable listed in *varlist*, and to store the predicted covariances in cov_12, cov_13, \ldots , cov_23, \ldots , where cov_qh is the predicted covariance between the coefficients on the qth variable and the *h*th variable in *varlist*.

The averages of these variances and covariances over agents—as identified by the required option id() of lclogit—in the prediction sample are reported as a covariance matrix at the end of lclogitcov's execution.

5.1 Options

nokeep drops the predicted variances and covariances from the dataset at the end of the command's execution. The average covariance matrix is still displayed.

- varname(stubname) requests that the predicted variances be stored as stubname1, stubname2,
- covname(stubname) requests that the predicted covariances be stored as stubname12, stubname13,

6 Postestimation command: lclogitml

lclogitml is a wrapper for gllamm (Rabe-Hesketh, Skrondal, and Pickles 2002), which uses the d0 method to fit generalized linear latent-class and mixed models, including LCL, via the Newton-Raphson (NR) algorithm for likelihood maximization.⁷ This postestimation command passes active lclogit specification and estimates to gllamm, and its primary use mainly depends on how the iterate() option is specified; see below for details.

The default setting relabels and transforms the ereturn results of gllamm in accordance with those of lclogit before reporting and posting them. Users can exploit lclogitpr and lclogitcov, as well as Stata's usual postestimation commands requiring the asymptotic covariance matrix such as nlcom. When switch is specified, the original ereturn results of gllamm are reported and posted; users gain access to gllamm's postestimation commands but lose access to lclogitpr and lclogitcov.

lclogitml can also be used as its own postestimation command, for example, to
pass the currently active lclogitml results to gllamm for further NR iterations.

The generic syntax for lclogitml is

```
lclogitml [if] [in] [, iterate(#) level(#) nopost switch
    compatible_gllamm_options]
```

6.1 Options

iterate(#) specifies the maximum number of NR iterations for gllamm's likelihoodmaximization process. The default is iterate(0), in which case the likelihood function and its derivatives are evaluated at the current lclogit estimates; this allows for obtaining standard errors associated with the current estimates without bootstrapping.

^{7.} gllamm can be downloaded by typing ssc install gllamm into the Command window.

With a nonzero argument, this option can implement a hybrid estimation strategy similar to Bhat's (1997). He executes a relatively small number of EM iterations to obtain intermediate estimates and uses them as starting values for direct likelihood maximization via a quasi-Newton algorithm until convergence because the EM algorithm tends to slow down near a local maximum.

Specifying a nonzero argument for this option can also be a useful tool for checking whether lclogit has declared convergence prematurely (for instance, because convergence() has not been set stringently enough for an application at hand).

level(#) sets the confidence level. The default is level(95).

- nopost restores the currently active ereturn results at the end of the command's execution.
- switch displays and posts the original gllamm estimation results without relabeling and transforming them in accordance with the lclogit output.
- *compatible_gllamm_options* refer to gllamm's estimation options, which are compatible with the LCL model specification. See gllamm's own help menu for more information.

7 Application

We illustrate the use of lclogit and its companion postestimation commands by expanding upon the example Pacifico (2012) uses to demonstrate his step-by-step procedure for estimating LCL in Stata. This example analyzes the stated preference data on a household's choice of electricity supplier accompanying Hole's (2007) mixlogit command, which in turn are a subset of data used in Huber and Train (2001). There are 100 customers who face up to 12 different choice occasions, each of them consisting of a single choice among 4 suppliers with the following characteristics:

- The price of the contract (in cents per kWh) whenever the supplier offers a contract with a fixed rate (price)
- The length of contract that the supplier offered, expressed in years (contract)
- Whether the supplier is a local company (local)
- Whether the supplier is a well-known company (wknown)
- Whether the supplier offers a time-of-day rate instead of a fixed rate (tod)
- Whether the supplier offers a seasonal rate instead of a fixed rate (seasonal)

The dummy variable y collects the stated choice in each choice occasion, while the numeric variables pid and gid identify customers and choice occasions, respectively. To illustrate the use of the membership() option, we generate a pseudorandom regressor _x1, which mimics a demographic variable. The data are organized as follows:

- . use http://fmwww.bc.edu/repec/bocode/t/traindata.dta
- . set seed 1234567890
- . by pid, sort: egen _x1=sum(round(rnormal(0.5),1))

```
. list in 1/12, sepby(gid)
```

	у	price	contract	local	wknown	tod	seasonal	gid	pid	_x1
1.	0	7	5	0	1	0	0	1	1	26
2.	0	9	1	1	0	0	0	1	1	26
З.	0	0	0	0	0	0	1	1	1	26
4.	1	0	5	0	1	1	0	1	1	26
5.	0	7	0	0	1	0	0	2	1	26
6.	0	9	5	0	1	0	0	2	1	26
7.	1	0	1	1	0	1	0	2	1	26
8.	0	0	5	0	0	0	1	2	1	26
9.	0	9	5	0	0	0	0	3	1	26
10.	0	7	1	0	1	0	0	3	1	26
11.	0	0	0	0	1	1	0	3	1	26
12.	1	0	0	1	0	0	1	3	1	26

In empirical applications, it is common to choose the optimal number of latent classes by examining information criteria such as the Bayesian information criterion (BIC) and consistent Akaike information criterion (CAIC). The next lines show how to estimate nine LCL specifications repeatedly and obtain the related information criteria:⁸

```
. forvalues c = 2/10 \{
             quietly lclogit y price contract local wknown tod seasonal,
  2.
> group(gid) id(pid) nclasses(`c`) membership(_x1) seed(1234567890)
             matrix b = e(b)
  з.
             matrix ic = nullmat(ic) \ `e(nclasses)`, `e(ll)`, `=colsof(b)`,
  4.
> `e(caic) ´, `e(bic) ´
  5. }
  (output omitted)
. matrix colnames ic = "Classes" "LLF" "Nparam" "CAIC" "BIC"
. matlist ic, name(columns)
  Classes
                 LLF
                          Nparam
                                       CAIC
                                                    BIC
           -1211.232
                              14
                                   2500.935
                                               2486.935
        2
        3
                                   2358.356
                                               2336.356
           -1117.521
                              22
        4
           -1084.559
                              30
                                   2337.273
                                               2307.273
        5
          -1039.771
                              38
                                   2292.538
                                               2254.538
        6
          -1027.633
                              46
                                   2313.103
                                               2267.103
        7
           -999.9628
                              54
                                   2302.605
                                               2248.605
        8
           -987.7199
                              62
                                    2322.96
                                                2260.96
           -985.1933
        9
                              70
                                   2362.748
                                               2292.748
       10
          -966.3487
                              78
                                   2369.901
                                               2291.901
```

^{8.} lclogit saves three information criteria in its ereturn list: Akaike's information criterion, BIC, and CAIC. Akaike's information criterion equals $-2 \ln L + 2m$, where $\ln L$ is the maximized sample log likelihood and m is the total number of fitted model parameters. BIC and CAIC penalize models with extra parameters more heavily by using penalty functions that increase in the number of choice makers N: BIC = $-2 \ln L + m \ln N$ and CAIC = $-2 \ln L + m(1 + \ln N)$.

CAIC and BIC are minimized with 5 and 7 classes, respectively. In the remainder of this section, our analysis focuses on the 5-class specification to economize on space.

lclogit reports the estimation results as follows:

```
. lclogit y price contract local wknown tod seasonal, group(gid) id(pid)
> nclasses(5) membership(_x1) seed(1234567890)
Iteration 0: log likelihood = -1313.967
Iteration 1: log likelihood = -1195.5476
  (output omitted)
Iteration 22: log likelihood = -1039.7709
Latent class model with 5 latent classes
Choice model parameters and average class shares
Variable Class1 Class2 Class3 Class4 Class5
```

Variabio	010001	OTUDDZ	OTUDDO	OT GDD I	OIGDDO
price	-0.902	-0.325	-0.763	-1.526	-0.520
contract	-0.470	0.011	-0.533	-0.405	-0.016
local	0.424	3.120	0.527	0.743	3.921
wknown	0.437	2.258	0.325	1.031	3.063
tod	-8.422	-2.162	-5.379	-15.677	-6.957
seasonal	-6.354	-2.475	-7.763	-14.783	-6.941
Class Share	0.113	0.282	0.162	0.243	0.200
Class members	hip model	parameters	: Class	5 = Refere	ence class
Variable	Class1	Class2	Class3	Class4	Class5
_x1	0.045	0.040	0.047	0.048	0.000
_cons	-1.562	-0.544	-1.260	-0.878	0.000

Note: Model estimated via EM algorithm

Note that the reported class shares are the average shares over agents because the class shares vary across agents when the membership() option is included in the syntax. If needed, agent-specific class shares can be easily computed by using the postestimation command lclogitpr with the up option.

To obtain a quantitative measure of how well the model does in differentiating several classes of preferences, we use lclogitpr to compute the average (over respondents) of the highest posterior probability of class membership:⁹

. by `e(id)´, sort: generate first = _n==1							
. lclogitpr cp, cp							
. egen double	. egen double cpmax = rowmax(cp1-cp5)						
. summarize cj	. summarize cpmax if first, sep(0)						
Variable	Obs	Mean	Std. Dev.	Min	Max		
cpmax	100	.9596674	.0860159	.5899004	1		

9. A dummy variable that equals 1 for the first observation on each respondent is generated because not every agent faces the same number of choice situations in this specific experiment. As can be seen, the mean highest posterior probability is about 0.96, meaning that the model does very well in distinguishing among different underlying taste patterns for the observed choice behavior.

We next examine the model's ability to make in-sample predictions of the actual choice outcomes. For this purpose, we first classify a respondent as a member of class c if class c gives him or her highest posterior membership probability. Then for each subsample of such respondents, we predict the unconditional probability of actual choice and the probability of actual choice conditional on being in class c:

```
. lclogitpr pr, pr
. generate byte class = .
(4780 missing values generated)
. forvalues c = 1/`e(nclasses)' {
             quietly replace class = `c´ if cpmax==cp`c´
 2.
 3. }
. forvalues c = 1/`e(nclasses)' {
 2.
             quietly summarize pr if class == `c` & y==1
 3.
             local n=r(N)
 4.
             local a=r(mean)
             quietly summarize pr`c´ if class == `c´ & v==1
 5.
 6.
             local b=r(mean)
 7.
             matrix pr = nullmat(pr) \ `n´, `c´, `a´, `b´
 8. }
. matrix colnames pr = "Obs" "Class" "Uncond_Pr" "Cond_PR"
. matlist pr, name(columns)
     Obs
               Class Uncond_Pr
                                    Cond_PR
     129
                   1
                        .3364491
                                   .5387555
                   2
                        .3344088
                                   .4585939
     336
     191
                   3
                        .3407353
                                   .5261553
     300
                   4
                        .4562778
                                   .7557497
     239
                   5
                        .4321717
                                   .6582177
```

In general, the average unconditional choice probability is much higher than 0.25, which is what a naive model would predict given that there are 4 alternatives per choice occasion. The average conditional probability is even better and higher than 0.5 in all but one class. Once again, we see that the model describes the observed choice behavior very well.

When taste parameters are modeled as draws from a normal distribution, the estimated preference heterogeneity is described by their mean and covariances. The same summary statistics can be easily computed for LCL by combining class shares and taste parameters; see Hess et al. (2011) for a detailed discussion. lclogit saves these statistics as part of its ereturn list:

```
. matrix list e(PB)
e(PB)[1,6]
               Average of: Average of: Average of: Average of:
                                                                   Average of:
                            contract
                                              local
                                                          wknown
                                                                          tod
                    price
Coefficients
               -.79129238
                            -.23755636
                                          1.9794603
                                                       1.6029319
                                                                   -7.6272765
               Average of:
                 seasonal
Coefficients
               -7.6494889
. matrix list e(CB)
symmetric e(CB)[6,6]
             price
                      contract
                                    local
                                              wknown
                                                            t.od
                                                                  seasonal
          .20833629
  price
                     .05436665
          .07611239
contract
          .48852574
                    .32683725
                                2.1078043
   local
                    .22587673 1.4558029
                                            1.045789
  wknown
          .27611961
    tod
         2.2090348
                    .65296465
                                4.0426714
                                           1.9610973
                                                       25.12504
seasonal 1.9728148
                    .65573999 3.8801716
                                           2.0070985 21.845013 20.189302
```

Because we fit a model with the membership() option, the class shares [hence, the covariances; see (6)] now vary across respondents, and the matrix e(CB) above is an average covariance matrix. In this case, the postestimation command lclogitcov can be very useful for studying variation in taste correlation patterns within and across different demographic groups. To illustrate this point, we compute the covariances of the coefficients on price and contract and then summarize the results for two groups defined by whether $_x1$ is greater than or less than 20:

. quietly lclogitcov price contract

		1	10	0	ء د	1	> 0 0	0-	+
•	summarize	var_r	COV_12	var_z	ΤT	_X1	-20	æ	TILSC

Summarize ve					
 Variable	Obs	Mean	Std. Dev.	Min	Max
var_1 cov_12	62 62	.2151655 .0765989	.0061303 .000348	.2065048 .0760533	.2301424 .0773176
var_2	62	.0545157	.0000987	.0543549	.0547015
summarize va	ar_1 cov_12	<pre>var_2 if _x1</pre>	<=20 & first	5	
Variable	Obs	Mean	Std. Dev.	Min	Max
 Variable var_1 cov_12 var_2	0bs 38 38 38	Mean .1971939 .0753185 .0541235	Std. Dev. .0053252 .0004483 .0001431	Min .1841498 .0741831 .0537589	Max .2050795 .075949 .0543226

Standard errors associated with any results provided by lclogit can be obtained via bootstrap. However, the bootstrapped standard errors of class-specific results are much less reliable than those of averaged results because the class labeling may vary arbitrarily across bootstrapped samples; see Train (2008) for a detailed discussion.

Users interested in class-specific inferences may consider passing the lclogit results to user-written ml programs such as gllamm (Rabe-Hesketh, Skrondal, and Pickles 2002) to take advantage of the EM algorithm and obtain conventional standard errors at the same time. lclogitml simplifies this process.

```
. lclogitml, iter(5)
-gllamm- is initializing. This process may take a few minutes.
Iteration 0: log likelihood = -1039.7709 (not concave)
Iteration 1: log likelihood = -1039.7709
Iteration 2: log likelihood = -1039.7706
Iteration 3: log likelihood = -1039.7706
```

Latent class model with 5 latent classes

У	Coef.	Std. Err.	z	P> z	[95% Conf.	Interval]
choice1						
price	9023068	.2012346	-4.48	0.000	-1.296719	5078943
contract	4698861	.089774	-5.23	0.000	64584	2939322
local	.4241342	.3579407	1.18	0.236	2774167	1.125685
wknown	.4370318	.2864782	1.53	0.127	1244552	.9985188
tod	-8.422232	1.584778	-5.31	0.000	-11.52834	-5.316125
seasonal	-6.354626	1.569516	-4.05	0.000	-9.430821	-3.27843
choice2						
price	3249095	.1090047	-2.98	0.003	5385547	1112642
contract	.0108523	.0384404	0.28	0.778	0644894	.0861941
local	3.122255	.2842558	10.98	0.000	2.565124	3.679387
wknown	2.258772	.2553446	8.85	0.000	1.758306	2.759238
tod	-2.157726	.8906931	-2.42	0.015	-3.903453	4119999
seasonal	-2.470511	.8942779	-2.76	0.006	-4.223263	7177583
choice3						
price	7629762	.1415072	-5.39	0.000	-1.040325	4856272
contract	5331056	.0739354	-7.21	0.000	6780162	388195
local	.526889	.2633905	2.00	0.045	.0106531	1.043125
wknown	.3249201	.2391513	1.36	0.174	1438078	.7936479
tod	-5.379464	1.100915	-4.89	0.000	-7.537217	-3.22171
seasonal	-7.763171	1.191777	-6.51	0.000	-10.09901	-5.427331
choice4						
price	-1.526036	.1613542	-9.46	0.000	-1.842284	-1.209787
contract	4051809	.0754784	-5.37	0.000	5531158	2572459
local	.7413859	.3599632	2.06	0.039	.0358711	1.446901
wknown	1.029899	.3032522	3.40	0.001	.4355353	1.624262
tod	-15.68543	1.523334	-10.30	0.000	-18.67111	-12.69975
seasonal	-14.78921	1.463165	-10.11	0.000	-17.65696	-11.92146
choice5						
price	5194972	.1357407	-3.83	0.000	7855442	2534503
contract	0141426	.0915433	-0.15	0.877	1935642	.165279
local	3.907502	.70797	5.52	0.000	2.519906	5.295098
wknown	3.055901	.4653006	6.57	0.000	2.143928	3.967873
tod	-6.939564	1.428878	-4.86	0.000	-9.740112	-4.139015
seasonal	-6.92799	1.363322	-5.08	0.000	-9.600052	-4.255928
share1						
_x1	.0443861	.0510411	0.87	0.385	0556525	.1444247
		1.197298	-1.30	0.192	-3.909022	.7843005
_cons	-1.562361	1.137230				
	-1.562361	1.137230				
_cons	-1.562361	.0427769	0.94	0.349	0437962	.1238861

share3							
	_x1	.0470822	.0458336	1.03	0.304	0427501	.1369145
	_cons	-1.260251	1.061043	-1.19	0.235	-3.339857	.8193545
share4							
	_x1	.0479228	.042103	1.14	0.255	0345976	.1304431
-	_cons	8794649	.9718417	-0.90	0.365	-2.78424	1.02531

The fitted choice model or taste parameters β_c and class membership model parameters θ_c are grouped under equations choicec and sharec, respectively. lclogitml relabels and transforms the original gllamm estimation results in accordance with the lclogit's ereturn list (see section 6), facilitating interpretation of the new output table.¹⁰ The active lclogitml coefficient estimates can also be displayed in the standard lclogit output format by entering lclogit into the Command window without any additional statement.

Note that the log likelihood increases slightly after three iterations, though the parameter estimates remain almost the same. This may happen because lclogit uses only the relative change in the log likelihood as convergence criterion. gllamm works with the standard ml command with a d0 evaluator, which declares convergence in a more stringent manner, specifically, when the relative changes in both the scaled gradient and either the log likelihood or the parameter vector are smaller than a given tolerance level.¹¹

When lclogit is used in a final production run, you should specify more stringent convergence() than the default and experiment with alternative starting values by changing seed(). Train (2008) contains references highlighting the importance of these issues for applications exploiting EM algorithms.

8 Acknowledgments

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^{10.} The original output table gllamm report is lengthier and somewhat less intuitive in comparison. For instance, it splits the six estimates displayed under equation choice1 over six different equations, labeled z_1_1, z_2_1, z_3_1, z_4_1, z_5_1, and z_6_1.

^{11.} The benefit of using lclogit beforehand cannot be overstated. Because gllamm uses the d0 evaluator and the LCL log likelihood is not amenable to direct maximization, each iteration tends to last for a long time, and finding initial values that lead to convergence often involves a laborious search. lclogit exploits the EM algorithm, which in theory guarantees convergence to a local maximum, and takes the estimates to a local maximum or its close neighborhood in a relatively fast way in practice.

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About the authors

Daniele Pacifico works with the Italian Department of the Treasury in Rome, Italy.

Hong il Yoo is a lecturer in economics at Durham University Business School in Durham, United Kingdom.