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In search of excellence in the Development and Implementation of Transformational Policy Reforms

Mike Young - Global Food Studies, The University of Adelaide

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Mike Young
Global Food Studies, The University of Adelaide

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seek LIGHT

Transformational Policy Reforms

Fundamental shifts in government strategy with far reaching consequences for the

- structure of industries
- way people behave and
- resource use.

Typically, involve the creation of very different administrative arrangements.

When successful they endure.

But non-adoption and/or failure is common.

Towards some Guidelines

Sequence

- 1. Developing the case for change
- 2. Securing interest
- 3. Careful design
- 4. Negotiation
- 5. Implementation
- 6. Adaptation and refinement
- 7. Learning

Developing the case for change

- Define the problem or opportunity in ways that the public can understand.
- Use multiple methodologies
 - Invest in the science
- Establish two, not one, discussions
 - A public narrative
 - A detailed professional debate
- Craft a simple unambiguous vision

Securing interest

- Find a policy entrepreneur
- Engage with stakeholders
- Understand risk from each stakeholder perspective
- Use this understanding to refine narratives and define concepts in ways that improve dialogue
- Engage with and recruit likely beneficiaries
- If stuck, build new alliances that will advocate for the reform
- Ensure reviews of the proposition are robust
 - Talk to the enemy & other disciplines

Careful design

- Search for ways to make all stakeholders better off
- Avoid regimes that create losers
 - Grandfather
 - Compensate?
- Use trials to test and build administrative capacity
- Ensure there are enough instruments
- Establish lock-in mechanisms
 - Fully specified Entitlements
 - Mortgages
 - New organisational structures
 - Self funding
- Robust governance

Economic & Institutional Design

Negotiation

- Encourage plagiarism
 - The more architects the better
- Be patient and prepared
- Crises come and go quickly
- Don't compromise fundamentals
- Refine and recast the narratives
 - Align with current thinking

Implementation

- If possible, appoint a <u>new</u> leader
- Establish a <u>new</u> organisation
- Start with a view to demonstrating early success
- Ensure that you have the best data on progress
- Move quickly
- Ensure benefits arrive before any pain
- If a stumbling block emerges, act quickly
 - Be prepared to replace people

Adaptation and refinement

- Expect to be surprised
 - Innovation (& rorting)
- Be diligent in monitoring progress
 - Expect entrepreneurs to have moved on
- Expect a second wave of attack on budgets and core principles
- Expect this wave to be well organized, well resourced and politically ruthless

Learning

- Avoid aspirational objectives
- If failing, abandon quickly

Overview

- AARES members have been involved in many transformational changes
- We need to share knowledge
- More awareness about this art will pay dividends



http://www.adelaide.edu.au/global-food http://www.myoung.net.au