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## **The 'Dairy Nitrogen Fertiliser Advisor' - a tool to predict optimal N application rates in grazed dairy pastures**

Kerry Stott, Bill Malcolm, Cameron Gourley

Contributed presentation at the 60th AARES Annual Conference,  
Canberra, ACT, 2-5 February 2016

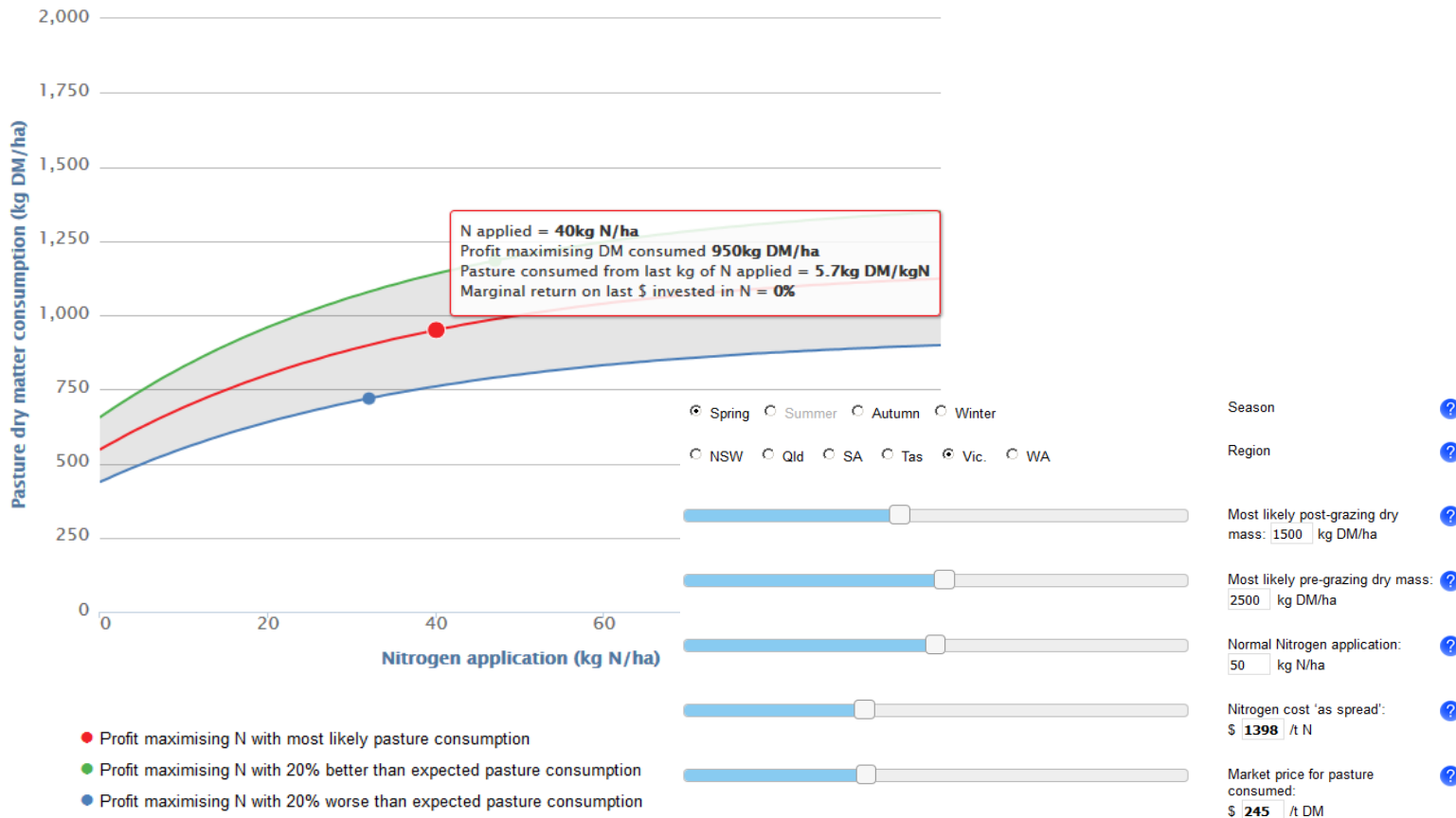
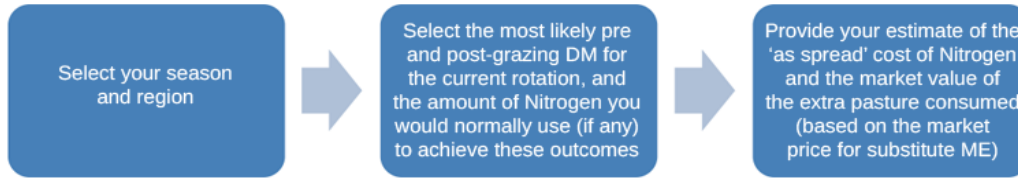
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# The 'Dairy Nitrogen Fertiliser Advisor'

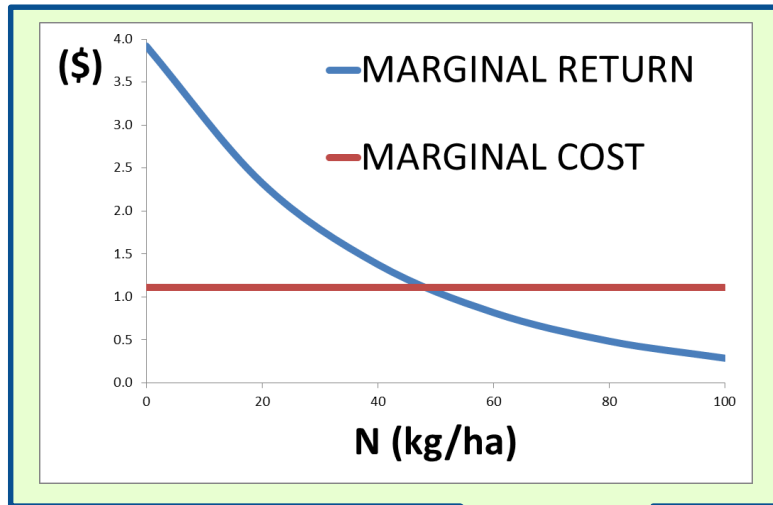
a tool to predict optimal N application rates in grazed  
dairy pastures

Kerry Stott, Bill Malcolm, Cameron Gourley

# Dairy N Fertiliser Advisor Interface.....

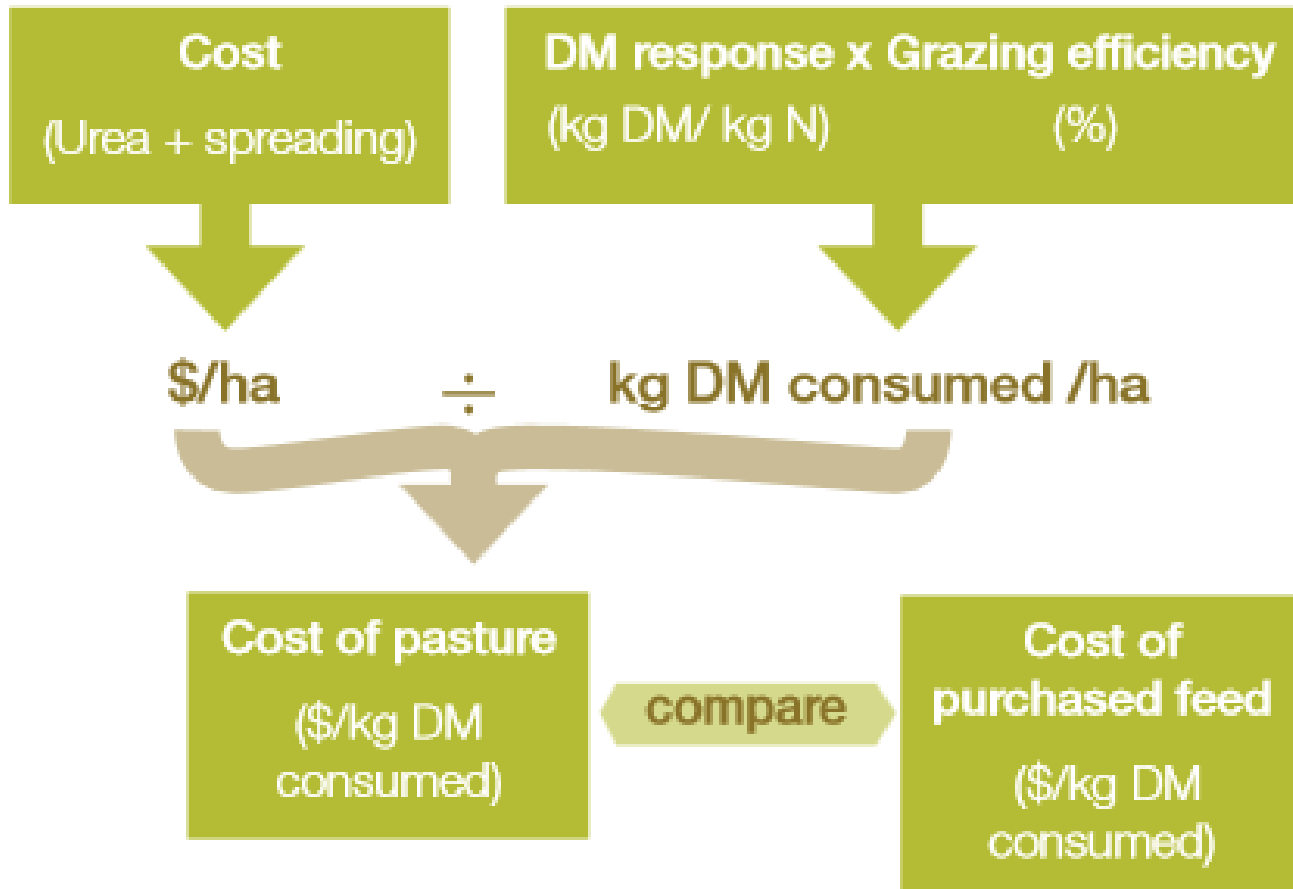


# Economic approach



With their advisors dairy farmers will be able to test their intuition about how much N to apply to a particular paddock, for the particular time of the year, so that the last kilogram adds to profit.

# Current approach .....



# Outline

- Some simple maths
  - The generalised N response function
  - The profit maximising N rate
- Model calibration
- Market data
- A scenario
- Results
- Conclusions



A black and white cow is grazing in a lush green field. The cow is the central focus, with its head down eating grass. The background is a soft-focus green field. The image is overlaid with a large, semi-transparent green triangle on the left side.

# Some simple maths

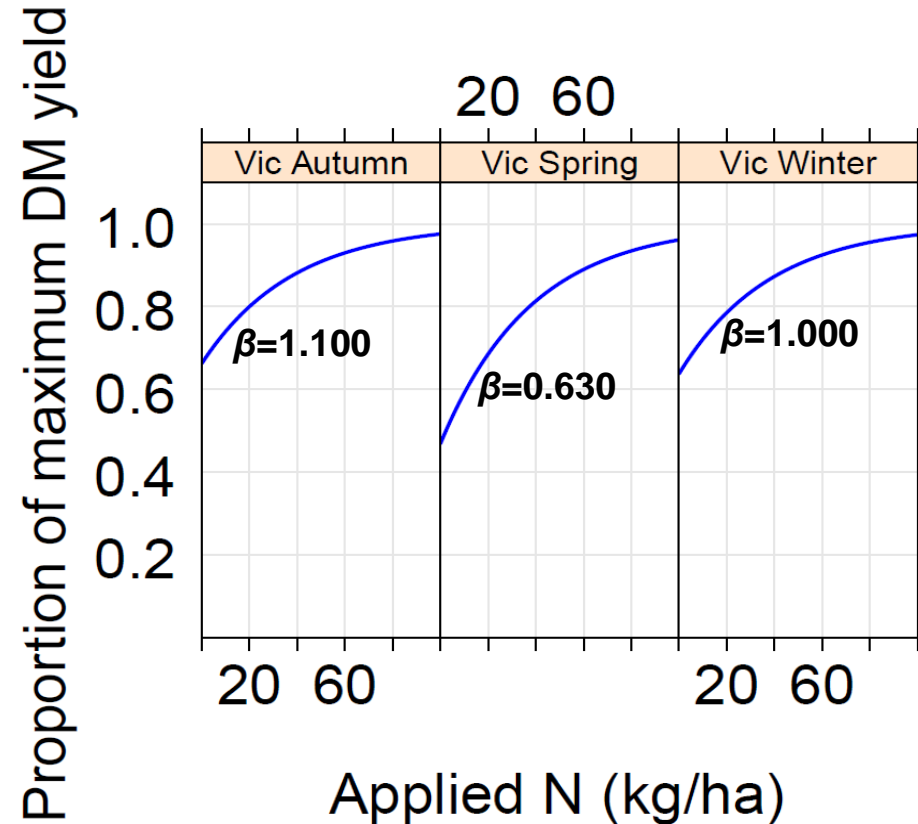


# Model of N fertiliser responses

- $Y = \alpha * (1 - \exp(-\beta - \lambda * N))$

## 3 parameters.....

- Maximum attainable yield when N applied is large and has had sufficient time to express itself ( $\alpha = 1$ )
- Implicit measure of existing soil nitrogen ( $\beta$ , varies with season and State)
- Measure of curvature ( $\lambda$ , constant)



## Profit maximising N rate (N\*)

N\* was obtained by equating the slope of the production function to the ratio of the cost of the input ( $P_n$ ) to the value of the output ( $P_{dm}$ ).

$$\alpha * \lambda * \exp(-\beta - \lambda * N) = P_n / P_{dm}$$

$$\Rightarrow N^* = (1 / -\lambda) * ((\ln((P_n / P_{dm}) / (\alpha * \lambda))) + \beta)$$



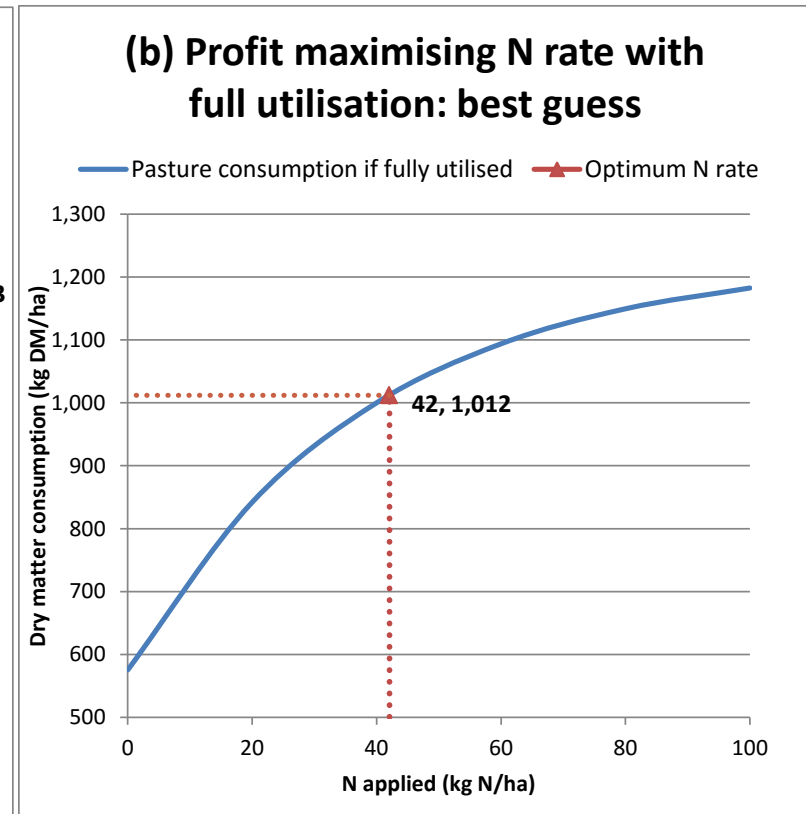
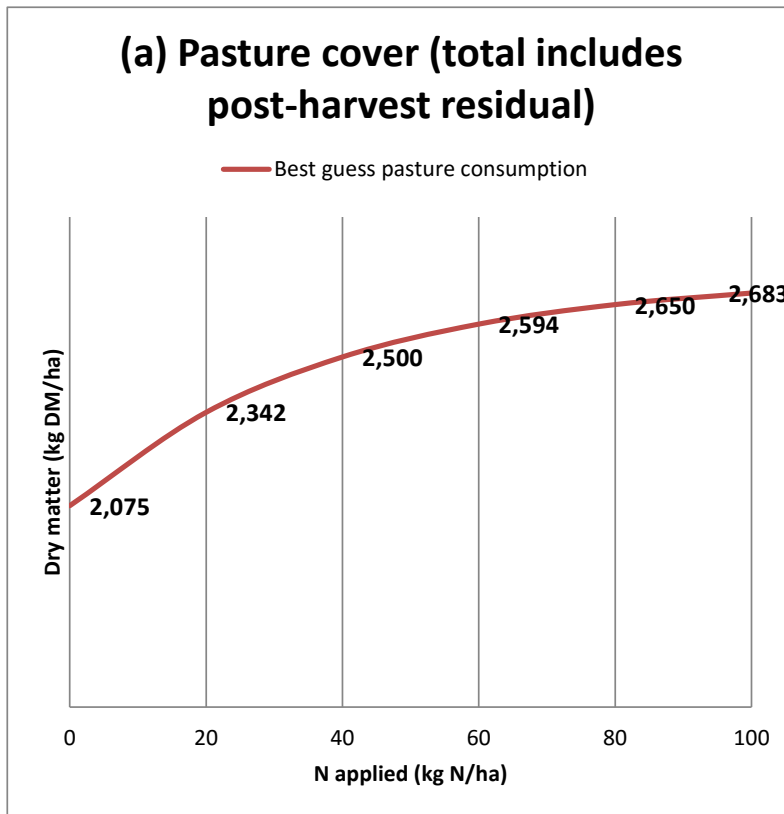
# Calibration

# Pre-and post grazing dry-mass:

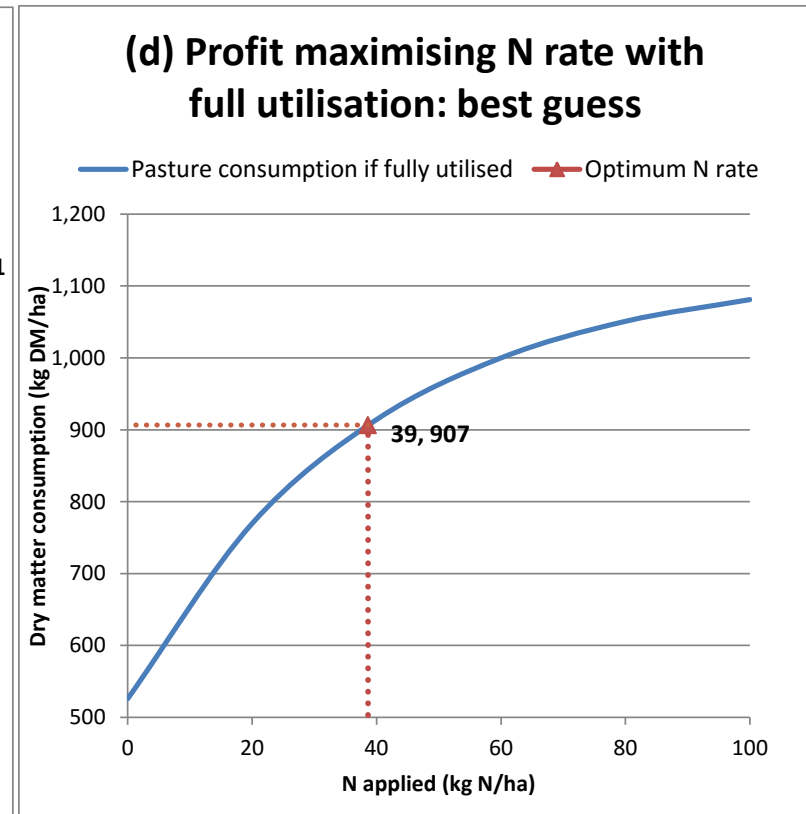
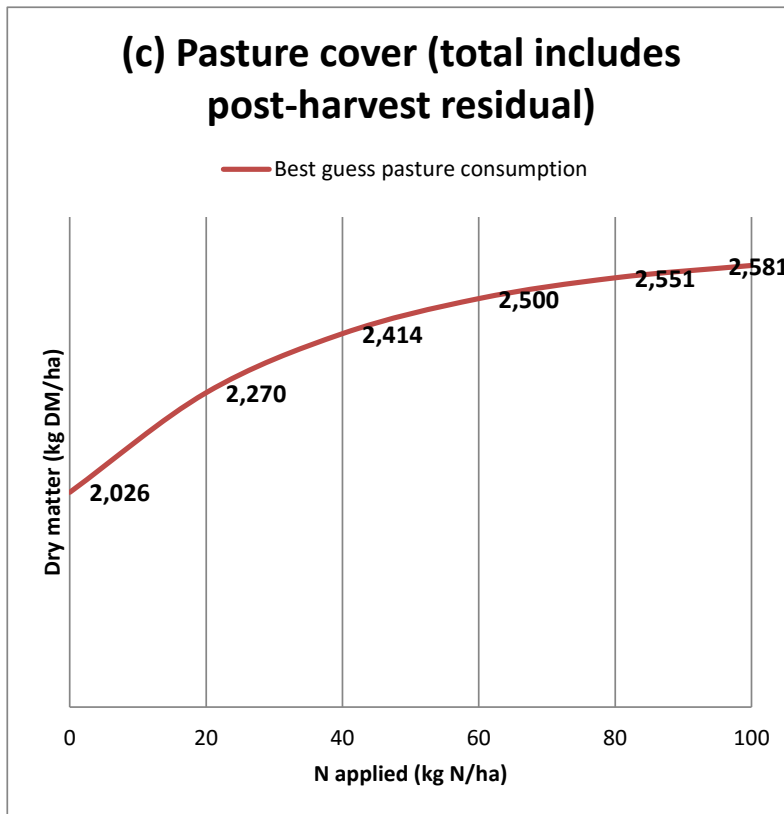
Picture showing post-grazing residual of 4-6 cm, equivalent to 1,500-1,600 kg dry matter (DM) per ha. Source: <http://www.dairyaustralia.com.au/~media/Documents/Animal%20management/Feed%20and%20nutrition/thirtythirty/3030%20-%20PRG%20I%20-%20Max%20growth%20and%20nutritive%20value%201.pdf>



# More productive pasture: pre-grazing dry mass of 2,500 kg DM/ha achieved with 40kg N/ha



# Less productive pasture: pre-grazing dry mass of 2,500 kg DM/ha achieved with 60kg N/ha



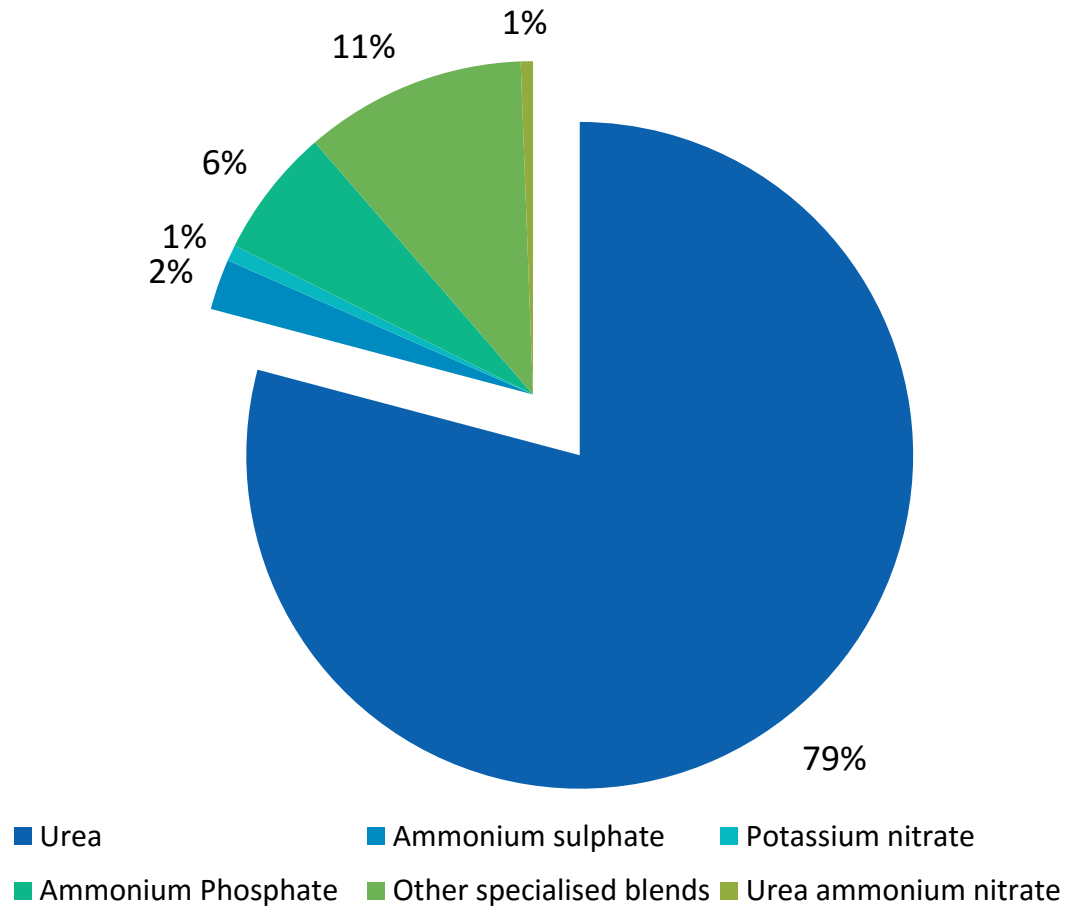




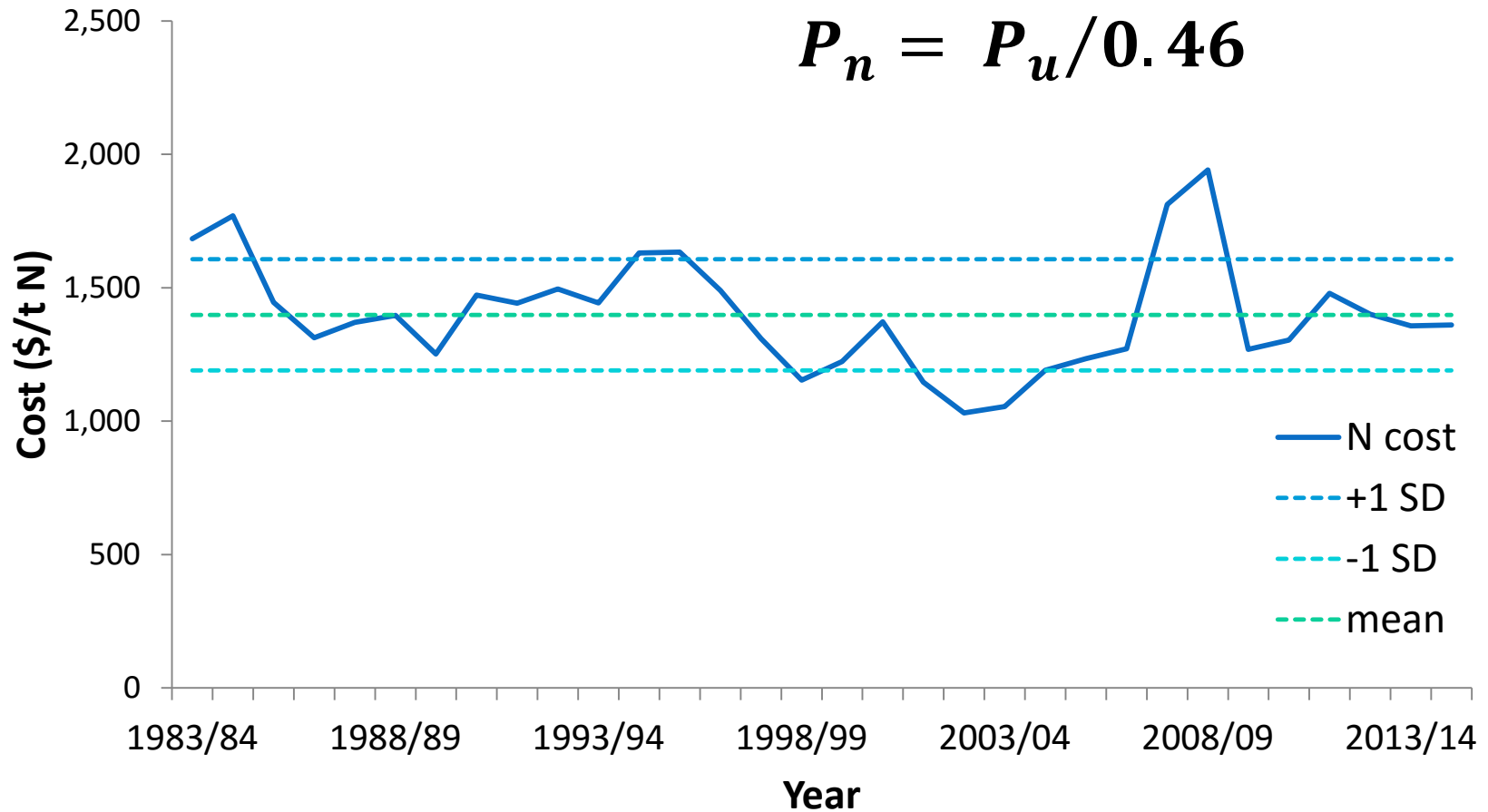
# Market data



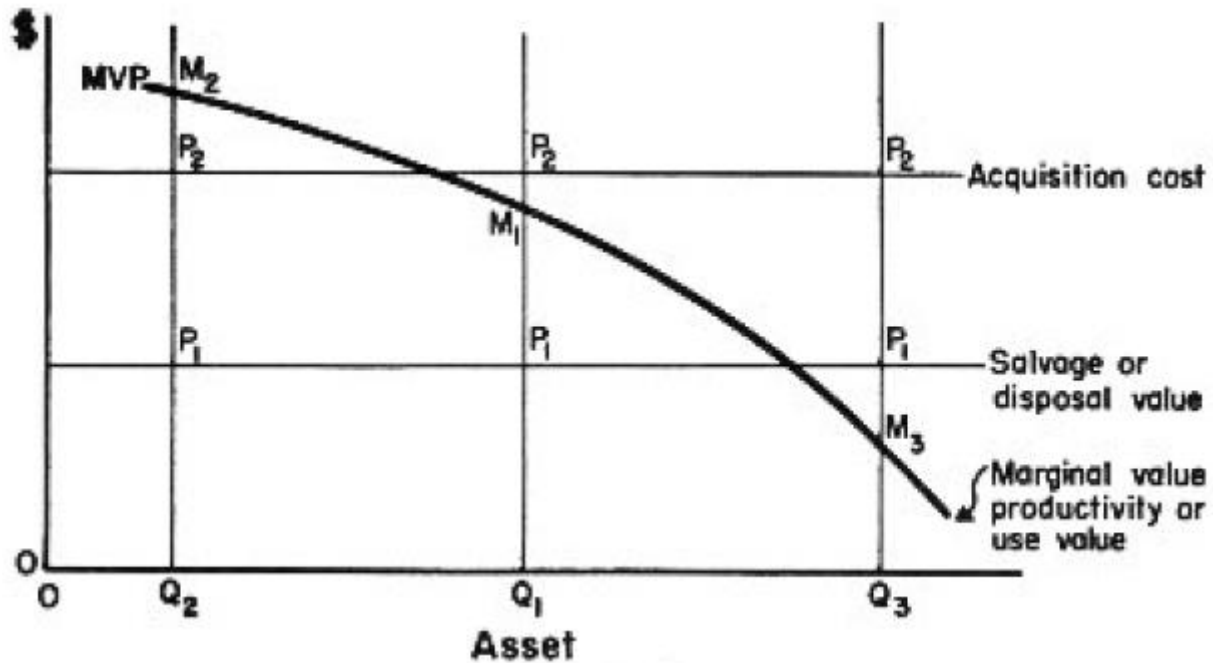
# Major N-type fertilisers used in the dairy industry



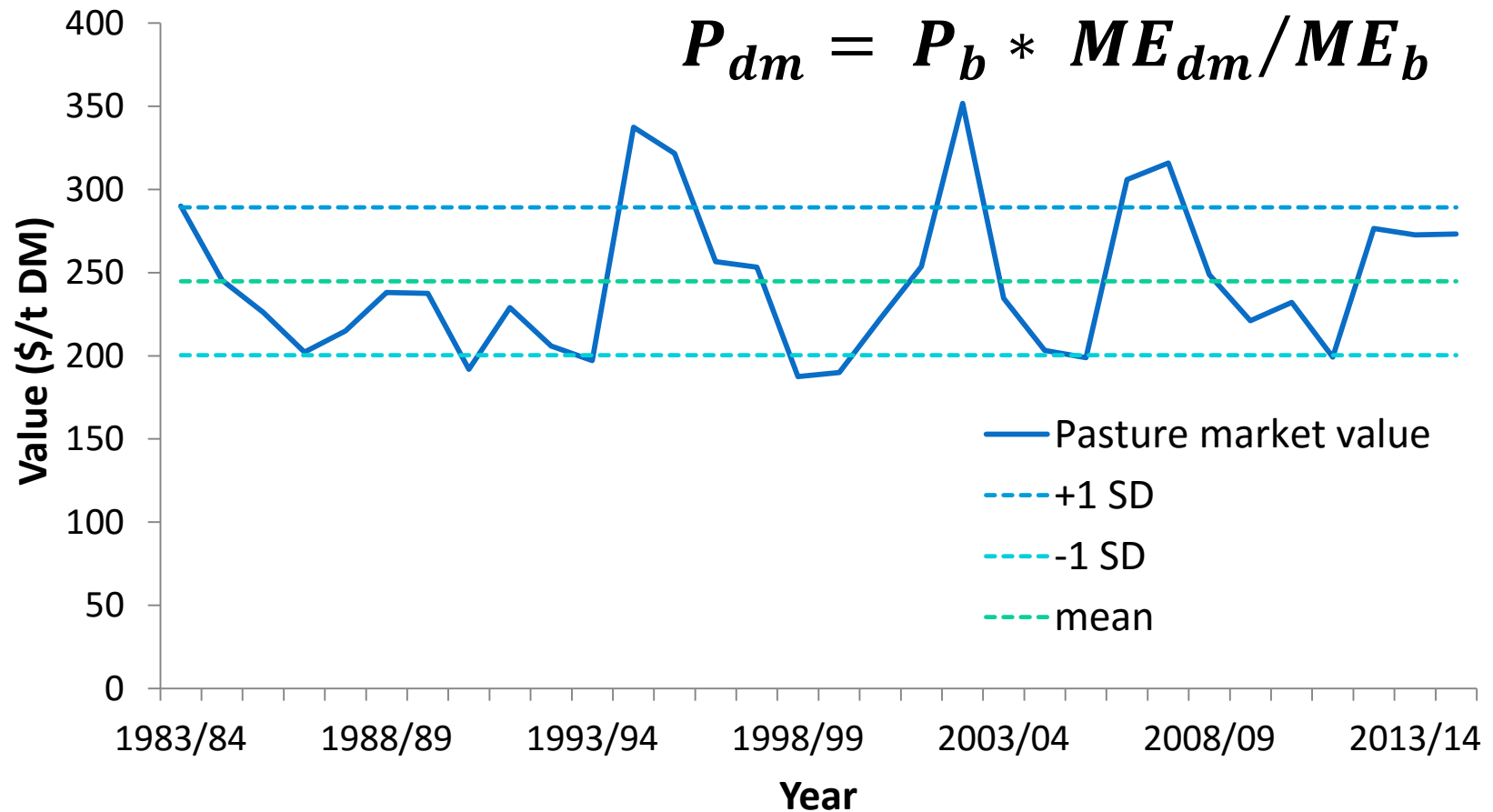
# N cost 'as spread' (real)



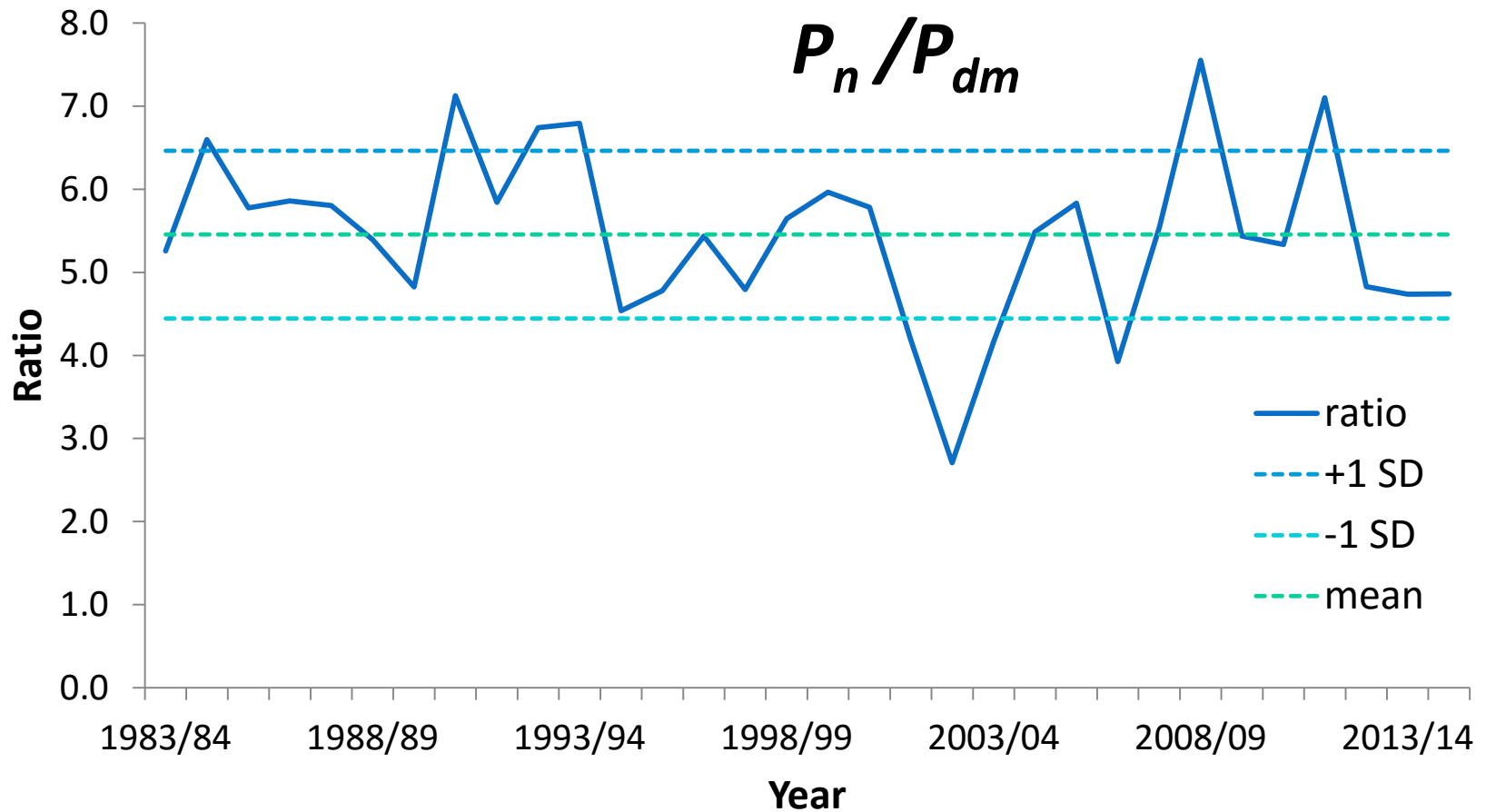
# Market value of pasture forage



# Equivalent market value of pasture 'delivered' (real)



# Ratio of N cost to pasture value



A black and white cow is grazing in a lush green field. The cow is the central focus, with its head down eating grass. The background is a soft-focus green field. The image is overlaid with a large, semi-transparent green triangle on the left side.

# Scenario

# Dairy N-Advisor inputs

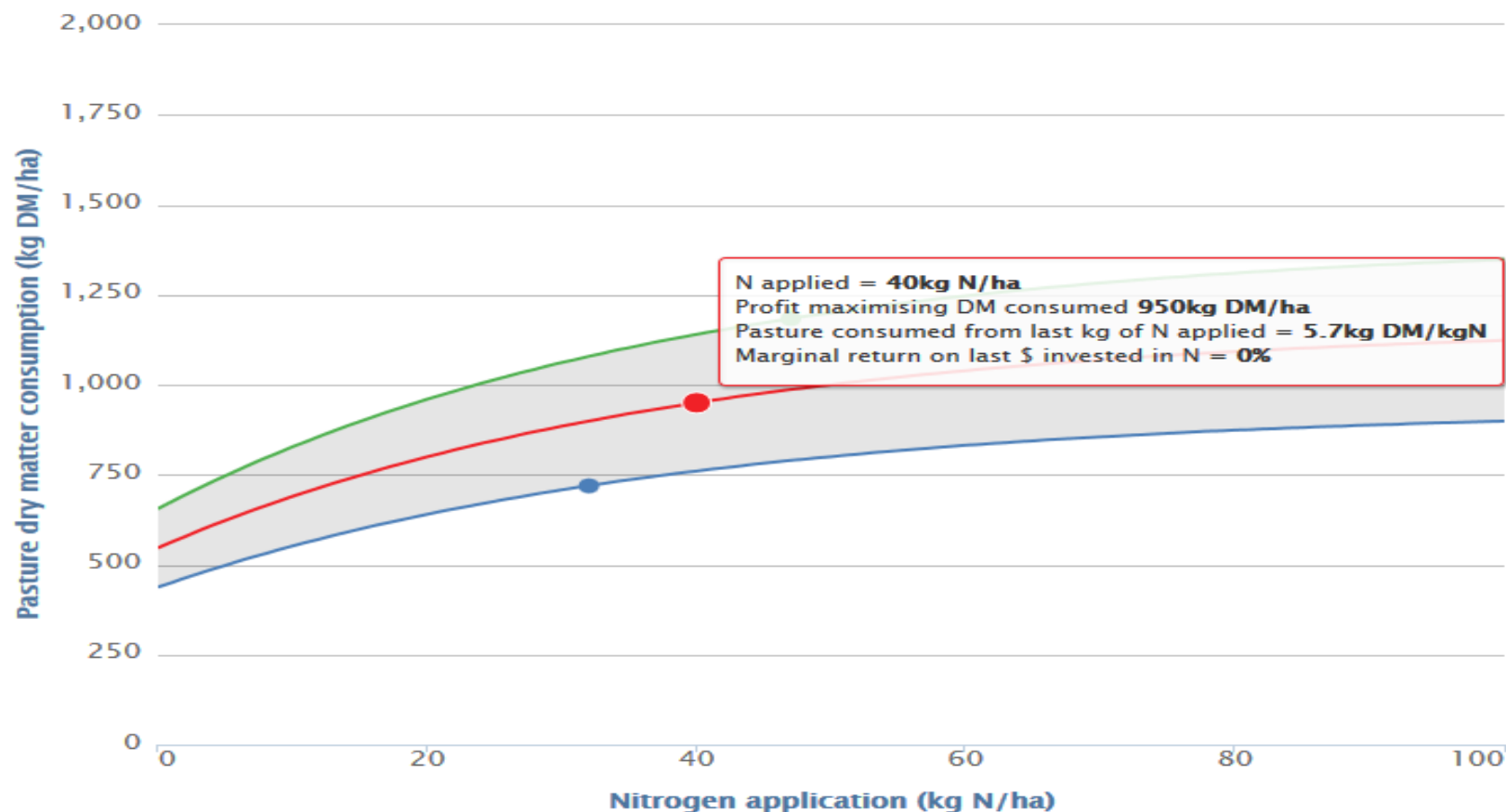
Variable	Description	Value
Season	Spring, summer, autumn or winter.	spring
Region	NSW, Queensland, South Australia, Tasmania, Victoria or Western Australia	Victoria
Most likely post-grazing dry mass (kg DM/ha)	The most likely residual mass following grazing for the current rotation.	1,500
Most likely pre-grazing dry mass (kg DM/ha)	The most likely pre-grazing mass for the prevailing conditions (soil temperature and moisture) over the current rotation for your nominated N application.	2,500
Usual Nitrogen application (kg N/ha)	The amount of urea (say 100kg/ha) applied multiplied by 0.46. to achieve the above outcomes.	50
Nitrogen cost 'as spread' (\$/t)	The 'as spread' cost of urea divided by 0.46.	1398
Equivalent market value of pasture (\$/t DM)	The barley price multiplied by the ME concentration in pasture (11.5 MJ/kg DM) divided by the ME concentration in barley (12.3 MJ/kg DM).	245





# N-Advisor Outputs & Discussion

# Dairy N Fertiliser Advisor Interface



- Profit maximising N with most likely pasture consumption
- Profit maximising N with 20% better than expected pasture consumption
- Profit maximising N with 20% worse than expected pasture consumption

# Conclusions

The N-advisor provides production and profitability information that has the rigour and relevance to add value to farmer decision-making about their application of N.

- 40 years of experimental data on N fertiliser responses.
- profit maximising principles
- what-if analysis on risky variables

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**Spare**

# Scenario results

N applied	Urea equivalent	Pasture DM consumption	Additional consumption compared with no N	Additional consumption compared with no N	Average pasture consumption per kg N applied	Pasture consumption from last kg of N applied	Value of pasture consumed from last kg of N applied	Cost of last kg of N applied	Return from last kg of N applied	Rate of return on last \$ invested in N
(kg N/ha)	(kg Urea/ha)	(kg DM/ha)	(kg DM/ha)	(%)	(kg DM/kg N)	(kg DM/kg N)	(\$/kg N)	(\$/kg N)	(\$/kgN)	(%)
0	0	546	-	-	-	-	-	-	-	-
10	22	689	143	26%	14.3	12.5	3.07	1.40	1.67	119%
20	43	799	253	46%	12.7	9.6	2.36	1.40	0.96	69%
30	65	884	338	62%	11.3	7.4	1.82	1.40	0.42	30%
40	87	950	403	74%	10.1	5.7	1.40	1.40	0.00	0%
50	109	1,000	454	83%	9.1	4.4	1.08	1.40	-0.32	-23%
60	130	1,039	492	90%	8.2	3.4	0.83	1.40	-0.57	-41%
70	152	1,069	522	96%	7.5	2.6	0.64	1.40	-0.76	-54%
80	174	1,092	545	100%	6.8	2.0	0.49	1.40	-0.90	-65%
90	196	1,109	563	103%	6.3	1.6	0.38	1.40	-1.02	-73%
100	217	1,123	577	106%	5.8	1.2	0.29	1.40	-1.11	-79%