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# **The Deseasonalization of Animal Production**

by

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### The Deseasonalization of Animal Production

#### Abstract

We document the deseasonalization of animal production in the US and Europe. Hypotheses on causes and consequences of this trend are advanced. They pertain to feed costs, changes in animal productivity and cost fixity of the underlying technology, innovations in genetic control and epidemiology, and the capital intensity of production.

Keywords: Animal Production, Capital Intensity, Dairy, Industrialization, Seasonality

#### **The Deseasonalization of Animal Production**

#### Introduction

Since human settlement started about 10 to 12 millions years ago, humans relied on animals to provide for important nutrients. However, animal based food was expensive and husbandry competed in many regions for the use of land as plant growing area. Animal rearing consequently was either confined to land that could not be used otherwise or integrated in production systems coupling the joint production of animals and crops.

Integrated in such systems, animals were kept according to the annual cycle of plant growth and feed production. It was only during the 20<sup>th</sup> century, that humanity has experienced such enormous increases in plant productivity that could outpace the growing need for staple foods. These productivity gains were partly due to the development of mineral fertilizers and pesticides. Increasing nutrient availability and protecting plants from pests, soil productivity grew annually by 2% over the last century. Furthermore, mechanization of agriculture helped increasing the productivity of labor. Beyond sustaining a population growth from 1 to 6 billion people over the 20<sup>th</sup> century, advances in agricultural productivity made it possible that consumers in the industrialized world could increase their consumption of meat and other animal products to formerly unknown levels. As animal feed has become available plentiful and cheap on a year-round basis, animal production could prosper.

Advances in transportation did its due part enabling the shipping of feed and fertilizer over long distances, hence disentangling the traditional link between animal and crop agriculture. And the development of hybrid corn, a cheap fodder, nowadays even apt to northern short growing seasons, made it possible to break the link between cattle or dairy breeding and grassland, the former being dependent on a sufficient supply of roughage.

According to a hypothesis in Allen and Lueck, the seasonal character of agricultural production presents a major impediment to industrialization and specialization of labor. The control

enhancing nature of the last century's more significant technological innovations suggest that animal production seasonality should have declined as a consequence. The argument is as follows. Increasing crop sector productivity and developments in transportation have led to a declining dependence between of animal production and feed production. At the same time advances in veterinary sciences have promoted animal production in confined areas that may be geographically separated from the production of fodder inputs and suitable locations for animal waste disposal. Confined animals are protected from the vagaries of inclement weather and receive a regular and controlled supply of feed all-year round. Animal production thus became less dependent on seasonal cycles, opening new opportunities for industrialization and productivity growths. It is to be expected that animal production has become less seasonal.

The purpose of this paper is to document the deseasonalization of animal production using time series and statistical trends available for the latter half of the 20<sup>th</sup> century. We exemplify our argument using data for selected productions in North America and Western Europe. Hypotheses on causes and consequences of this deseasonlizing trend are advanced. They are related to the availability of cheap feed, the change in animal productivity and technology of animal husbandry, the control of genetics and of animal epidemiology.

Our analysis is structured as follows. After this introduction, we review some of the most important trends in animal production in the industrialized world during the last 50 years. Based on time-series data of monthly animal production of dairy, beef and pork in various countries, we present and discuss seasonality indicators. We proceed, in a third section, developing some hypotheses on the causal relationships for deseasonaliazation. The paper concludes on suggestions for future research identifying the causes and consequences of deseasonalized animal production.

#### A Historic Perspective on Deseasonalization

#### The Changing Nature of Agricultural Production

Agricultural development in the industrialized world was characterized by a number of technological advances during the 20<sup>th</sup> century. Table 1 presents an overview of notable technical

innovations during the first 40 years of that century. Changes pertain to the mechanization of agriculture, advances in pest and disease control, improved management of soil fertility and new animal breeding techniques.

For our purposes the evidence reported in this table is too limited in at least two respects: It only covers innovations until 1940, and important additional discoveries were made later on. Indeed, output indicators of US farm production show a significant increase in annual growth from 1940 onwards. Secondly it refers to the United States, and we also will consider evidence from Europe. However, we can trust that similar technologies became available on the old continent at about the same time, while adoption rates may have differed across countries and regions. A further limitation of this table arises out of its arrangement. That is, many plant innovations, such as the development of hybrid corn and other feed producing plants had significant repercussions on the development of animal production systems. When analyzing the developments in animal production, attention should not be confined to 'animal' technologies.

Innovations in milk production serve as an example: Between 1920 and 1960, major steps in innovation were taken by the innovation of vacuum-driven milking machines, fans for ventilation and hay drying, refrigerated bulk tanks for milk storage, barn cleaners for manure removal, pipeline milkers and milking parlors, silo unloaders, augers, grinders, and other feed-handling equipment, and electric fencing. In consequence, the number of hours needed to produce 100 lbs. of milk declined from 3.8 hours in 1910, to 3.4 in 1935-39 down to 0.2 hours in the1980 (Gardner, p.15). Similar increases in labor productivity are estimated for hogs and broilers.

Innovation did not only impact production but also marketing. Technological progress has lowered the costs of transportation for inputs going to the farm and for output going to the market. This has effectively lowered the cost of farm products. It has also changed the way in that product was marketed. While the cream separator was standard equipment on a dairy farm that sold only cream or butter in the early 19<sup>th</sup> century, it had essentially disappeared by the 1950s (Gardner, p.

28).

Subsequent to these technical changes, the economies of scope typical for agricultural production faded in the light of newly arising economies of scale. In the US, the census of 1900 reports that of the 5.7 million farms counted, 98% had chicken, 79% had at least one milk cow and 75% had pigs. In the 1992 census, the picture had changed and of the remaining 1.9 million farms only 4% reported chickens, 8% milk cows, and 10% pigs. Gardner (p.61) estimates the specialization index counting the number of commodities produced per farm that had declined from 5.6 in 1920 to 4.2, 2.7, and finally 1.8 and 1950, 1969, and 1992, respectively.

A consequence of the newly developed technologies was a decline in labor intensity and an increase in capital intensification. For the US, net investment on farms was positive for most years between 1940 and 1980. A decline in capital investment occurred only with the farm crises of the 1980 (for data see Gardner, p.263).

Similar developments occurred in Europe. We exemplify looking at the case of Germany. In the aftermath of worldwar II, agricultural production recovered. Intensifying with the use of synthetic fertilizers, yields rapidly increased beyond pre-war levels. Also, animal productivity increased and, e.g., annual production of milk per cow rose from 2,474 liters in 1950 to 3,444 liters in 1962 and 3,997 liters in 1975. As shown in table 2, mechanization progressed in line with, but took on later than in the US. As an example, while the number of tractors exceeded that of traction animals in the US already in the early 1940, the same event occurred in Germany only in the late 1950 (Henning, p. 268). The later adoption of technologies in Germany can be explained by a number of factors: lesser openness to new technologies, climatic conditions less favorable to the adoption of combines, lack of interest in new investments (Henning, p. 269).

The importance of these developments for the productivity growth of agricultural production has extensively been documented and discussed in the literature. What is of interest to us, is its relation to the seasonal structure of animal production. In the economies of plenty having access to well functioning storage technologies, seasonal production does not seem much of an issue. But preservation of quality during storage is costly and the seasonality of agriculture may limit the

access to further automization and industrialization. What's more, seasonality remains an important issue in extreme climate zones, see for example the preponderance of transhumance in sub-saharan Africa. The literature suggests that mechanization may limit its extent with which it affects nutrient availability and public health of the rural population (Moris), but further impact of deseasonalization on productivity growth has not been analyzed yet.

#### Seasonal Patterns in Agriculture

One does not have to look far into the past to notice the changing pattern of seasonality. However, the evidence is impressive, when one looks at long time series. Table 3 reports the data we have used. The data have been transformed to take account of the different length of the months in a year. That is, monthly production has been divided by the number of days to yield average daily production and multiplied by thirty, so that we work with months normalized to the length of thirty days.

Seasonality of production has been measured by two concentration indices: The Hirshfeld-Herfindahl index (HI) and the maximum entropy index (EI). Denoting the monthly share of month m in annual production in year t as  $s_{mt}$ , HI is calculated as

$$HI_{t} = \sum_{m=1}^{12} (s_{mt} \times 100)^{2}$$

EI is calculated as

$$EI_t = \sum_{m=1}^{12} s_{mt} \ln(s_{mt})$$

Less seasonality in production triggers a lower HI and a rising EI. In fact, for monthly production shares, EI reaches a maximum of ln(12) = 2.4849 when an equal share of 1/12 is produced in each and every month of the year whereas HI has value 833.33 in this case..

Table 4 reports the calculated indices. It is obvious that seasonality has been declining in all production systems. The most impressive decline and that we observe, is in dairy production. In particular Canada changed from a completely seasonal to a completely aseasonal system in the period from 1945 to today. A similar trend to a lesser extent is observable for pork. For beef, no clear trend is discernable.

#### Documenting deseasonalization

To understand the dynamics behind the decline in seasonality, we test the hypothesis that EI is converging to an aseasonal system.<sup>1</sup> If deseasonalization follows a geometric convergence process, then it can be modeled as

$$\overline{EI} - EI_t = a_1 \left( \overline{EI} - EI_{t-1} \right)$$

This process is equivalent to an AR1 process with a constraint on the constant

$$EI_t = a_0 + a_1 EI_{t-1}$$

where  $a_0 = (1 - a_1)\overline{EI}$  and  $\overline{EI} = \ln(1/12)$ . In this process  $a_1$  is the convergence rate, the higher its value, the faster EI converges to  $\overline{EI}$ .

The results are given in Table 5. The hypothesis H<sub>0</sub>:  $a_0 = (1 - a_1)\overline{EI}$  of constant convergence to the aseasonal system is rejected but for milk in Canada and the US. Convergence rate for milk vary between 0.842 in the UK and 0.975 in the US. They are considerably lower, but significant, for pork where they vary between 0.180 in Germany and 0.672 in the US. There are insignificantly different from zero for beef in Germany and in the US.

#### **Productivity and Seasonality**

Analyses in economic history have shown evidence that strong seasonal fluctuations in labor availability hinder productivity growth. Sokoloff and Dollar explain differences in the organization of manufacturing in early industrialized England and US in by difference in seasonal agriculture

<sup>&</sup>lt;sup>1</sup> All regressions have also been performed with HI. Because both indices are highly correlated, the results are virtually identical. To save space, we only report on the results for EI.

and labor availability. In England's more seasonal economy, cottage manufacturing could compete with technically more productive manufacturies because it took a better advantage of labor supply peaks in winter months.

As Allen and Lueck have argued, seasonality may not only influence the industrialization of an economy in its entirety and in particular of the manufacturing sector, but also slow down the industrialization of agriculture. Automatization of production processes is hindered by the fact that distinct tasks, such as calving, milking, preparation of silage and feed, have to be performed at different times.

Two hypotheses emerge: (1) deseasonalization of production technologies is a necessary given for raising productivity and/or (2) deseasonalization occurred only because of deseasonalizing (Hicks biased) technical progress in productivity. In the following we test for these two hypotheses using causality tests. We do so by concentrating on milk production. For dairy we have found strong deseasonalizing trends. Dairy is also a production system whose seasonality is a result of cost saving emerging from feed availability and breeding stock.

Since the work of Yule, the danger of spurious regressions in testing for causality among time series has been recognized. Evaluating the relationship of economic time series data often results in highle autocorrelated residuals and may bias conventional hypothesis tests (Granger and Newbold). To circumvent this problem it has become common practice to first test for the cointegration among the series. If series are known to be I(1) but not cointegrated, the practice is to estimate a VAR model in the differences, while if the series are known to be integrated, causality can be determined using a error-correction model. Although we will adopt a procedure proposed by Dolado and Lütkepohl that avoids possible problems with pretesting for cointegration, we will first test for unit roots and cointegration, before engaging in causality tests.

#### Stationarity Tests

Using the Dickey-Fuller procedure we test for the stationarity in of the EI index and productivity. The Dickey-Fuller test is restrictive in that it assumes statistically independent error

terms of constant variance. Phillips and Perron have developed a generalization of the Dickey-Fuller procedure that relaxes the assumption on the error terms. However the Phillips-Perron test is problematic when the true model contains a negative moving average. Because the true model is never known, Enders suggests performing both tests. We do so and the results for productivity and EI are reported in table 7, both at the country and US state level. The table shows that we cannot reject a unit root for the series under scrutinity.

#### Cointegration

Having found evidence of a unit root, we can proceed with tests of cointegration. We use the Johansen maximum likelihood method (Johansen; Johansen and Julius) that is based on a full system approach. Cointegration is tested for based on the trace statistics of the integrating vectors. In addition the Engle-Granger method is used. The latter is a single equation method and tests for the unit root in the residual of these cointegrating regressions.

The results are reported in table 8. While the Engle-Granger method does not provide evidence against cointegration for all tested relationships, the results of the Johansen method are quite mixed. And so the cointegration of productivity and aseasonality is rejected for Germany, New York, Texas and Washington.

#### Causality

Standard Granger causality tests have nonstandard asymptotic properties if the variables of a VAR are integrated or cointegrated. This complicates the tests for causality because one has to recur to simulations to determine the critical value in a causality test. The standard approach in this case has been to estimate a VAR in differences if the variables are known to be I(1) but not cointegrated, or to estimate an error correction model if the variables are known to be cointegrated (Mosconi and Giannini, 1992). An alternative is to employ an approach developed by Dolado and Lütkepol and been employed e.g. in Tsionas. Dolado and Lütkepol have shown that if variables are I(d) and the true data-generativng process is a Var(p), then by fitting a VAR(p+d) results in the usual asymptotics for Wald tests. This works because overparameterization of the VAR process avoids

singularity in the test statistic. As Tsionas explains, in order to test for causality, one proceeds by fitting a VAR(p+d) in levels and applies a standard F-test involving the coefficients of lags 1 to p.

Results in table 9 suggest that deseasonalization triggered productivity gains in NY, WI and WA, but that in CA, ID and KY productivity growth has caused a more aseasonal system. No causal relationship is evident for IL, IN, MI, MN, OH, PA and VA and a two-way causality is shown for TX.

#### Conclusion

We have developed a pathway to explain patterns in the deseasonalization phenomenon that has occurred in animal agriculture. It is based on the link between productivity progress made possible by more aseasonal systems, and that in itself has a bias towards less seasonality. We have also provided evidence to support the theory. We readily agree that other theories may also have merit in explaining part of the story.

Consider a feed cost motive. Many of the effects referred to above concern the price of concentrate feed relative to grass. While concentrated feed markets are quite integrated at the U.S. national level, this is not true of bulky hay and silage markets, while grass markets are very local. A reduction in the relative price of concentrate feed should promote confined production because concentrate feed is most readily fed indoors. For the five-year intervals 1953-1957 and 1996-2002, we considered the price of standard grade corn in Kansas City (#3 yellow in the earlier period and #2 yellow in the later period).<sup>2</sup> We considered also the USDA reported annual national prices of hay in those years. The hay to concentrate price ratio approximately doubled over that time interval, providing a further motive for non-seasonal dry-lot production where grass products are less significant inputs.

Or consider the demand-side motive for more information and safer raw materials that can yield more differentiated processed product, as discussed in Barkema or Kinsey. This can explain growing vertical coordination in the food system. It could also provide a motive for larger scale

<sup>&</sup>lt;sup>2</sup> Statistics are derived from data in various issues of *Agricultural Statistics*, United States Department of Agriculture.

production because industrial farms can be more readily monitored by means that also apply to

more regular industries.

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## Table 1. Notable technical innovations, 1900-1940

Machinery	
All-purpose tractor	Fertilizer spreader
Pneumatic tires	Power spreader
Diesel tractor	Automatic drainage pump
Corn picker	Spray irrigation equipment
Power mower	Electric fence
Silage and hay cropper	Electric poultry equipment
Pickup baler	Hay dryer
Beet lifter and topper	Crusher-mower
Can harvester	Duck-foot cultivator
Mulitrow planter	Seed placement plates
I I I I I I I I I I I I I I I I I I I	I I I I I I I I I I I I I I I I I I I
Animal innovations	
Artificial insemination	Improved control of diseases:
Controlled feeding	Tuberculosis
Sanitation improvements in dairy	Bang's Disease
Cross-breeding cattle, hogs, and poultry	Cattle Tick Feaver
Improved balanced rations	Poultry diseases
Improved control of insects and internal	
parasites	
Progeny testing	
Improved feed quality control	
Plant innovations	
Hybrid corn	Disease-resistance:
Rust-resistant wheat and oats	Sugar cane
Longer-staple cotton	Barley
Early maturing sorghums	Wilt-resistant alfalfa
Cold-tolerant sugar cane	Scale-resistant potatoes
Improved lespedeza strains	Improved insect control:
New sweet potato varieties	Quarantine methods
Plant hormones	Poisons and traps
	Tillage and rotations
	C
Land-use improvements	
Terracing and contour plowing	Range improvements
Strip cropping	Higher-analysis fertilizers
New crop rotations	Minor plant food elements
Green manure and cover crops	Legumes for nitrogen fixation
Phosphate fertilization of pastures	Increased lime applications
Source: U.S. Department of Agriculture (1940	

	Tractors	Combines	Automatic Milking Machines
1949	0.077	-	0.006
1953	0.288	0.004	0.040
1960	0.902	0.032	0.291
1970/75	1.250	0.140	0.481

Table 2. Number of Tractors, Combines, and Automatic Milking Machines in the Feder	ral
Republic of Germany (millions)	

Source: Henning, 1978, p. 267.

# Table 3. Monthly Production Data Used

Product	Country	Series	Units	Time covered	Source
Milk	$\mathrm{US}^{\mathrm{a}}$	Milk Production	Mill lbs	1930 - 2000	USDA-NASS
	DE	Delivery to dairies	Mill liters	1951 - 2001	Agrarwirtschaft
	CA	Milk Production	000 liters	1945 - 2000	Statistics Canada
	UK	Milk Production	Mill liters	1936 - 2002	Up to Nov-1994 UK Milk
					Marketing Board, starting
					Dec 1994 Rural Payments
					Agency
Pork	US	Production	Mill lbs	1944 - 1981;	USDA-NASS
				1983 - 2000	
	DE	Production	000 tons	1951 - 1989;	Agrarwirtschaft
				1991 - 2000	
	UK	Production	000 heads	1973 - 2000	DEFRA
Beef	US	Production	Mill lbs	1944 - 1981;	USDA-NASS
				1983 - 2000	
	DE	Slaughter	000 heads	1951 - 2000	Agrarwirtschaft
	UK	slaughter	000 heads	1973 - 2000	DEFRA

	Hirshfeld-Herfindahl Index <sup>a</sup>				М	aximum Ei	ntropy Inde	x <sup>b</sup>
	1930-39	1950-59	1970-79	1990-2000	1930-39	1950-59	1970-79	1990-2000
Milk								
US	851	849	837	835	2.4746	2.4759	2.4828	2.4842
CA	-	900	858	835	-	2.4447	2.4699	2.4842
UK	847	843	843	836	2.4765	2.4791	2.4794	2.4833
DE	-	857	846	837	-	2.4708	2.4772	2.4829
Pork								
US	-	854	841	837	-	2.4728	2.4804	2.4824
UK	-	-	844	843	-	-	2.4788	2.4789
DE	-	839	835	836	-	2.4817	2.4839	2.4833
Beef								
US	-	838	836	836	-	2.4823	2.4833	2.4832
UK	-	-	850	857	-	-	2.4750	2.4708
DE		844	841	844		2.4784	2.4805	2.4785

## Table 4. Indices of Seasonal Production, Averages per Decade

<sup>a</sup> A decline in the index represents a decline in the seasonality of production. <sup>b</sup> A rise in the index represents a decline in the seasonality of production.

	Const	EI <sub>t-1</sub>	$\mathbf{R}^2$	DW	$\mathbf{p-value}$ $a_0 = (1 - a_1)\overline{EI}$	Chow-test (p-value)
Milk						
UK	0.391**	0.842***	0.703	2.304	0.021	0.868
	(0.170)	(0.068)				(0.425)
DE	0.207*	0.917***	0.879	2.841	0.089	3.145
	(0.122)	(0.049)				(0.052)
CAN	0.062	0.975***	0.939	2.631	0.151	0.680
	(0.043)	(0.030				(0.510)
US	0.076	0.969***	0.983	2.608	0.306	0.765
	(0.075)	(0.030)				(0.471)
Pork						
UK	1.234**	0.502**	0.212	2.044	0.010	0.470
	(0.479)	(0.193)				(0.631)
DE	2.046***	0.176**	0.098	1.708	0.000	2.868
	(0.193)	(0.078)				(0.067)
US	0.809***	0.673***	0.456	2.222	0.001	1.187
	(0.250)	(0.101)				(0.313)
Beef						
UK	1.599***	0.354*	0.128	1.996	0.000	1.291
	(0.457)	(0.185)				(0.294)
DE	2.469***	0.004	0.001	1.965	0.000	0.371
	(0.360)	(0.145)				(0.692)
US	2.198***	0.114	0.013	2.002	0.000	0.744
	(0.339)	(0.137)				(0.406)

# Table 5. Trends in Deseasonalization – Animal Production in Selected Countries<sup>a</sup>

<sup>a</sup> \*, \*\*, \*\*\* denotes significance at the 0.1, 0.05, and 0.01 significance level according to the pvalue.

	Const	EI <sub>t-1</sub>	$\mathbf{R}^2$	DW	p-value	Chow-test
	(t-value)	(t-value)			$H_0: a_0 = (1 - a_1)\overline{EI}$	(p-value)
CA	0.470***	0.811***	0.848	3.039	0.000	2.148
	(0.119)	(0.048)				(0.128)
ID	0.362***	0.854***	0.886	2.361	0.001	2.020
	(0.108)	(0.043)				(0.144)
IL	0.351**	0.859***	0.820	2.423	0.013	2.911
	(0.141)	(0.057)				(0.064)
IN	0.229***	0.908***	0.934	2.379	0.007	1.548
	(0.084)	(0.034)				(0.223)
KY	0.322	0.870***	0.874	2.749	0.005	4.242
	(0.116)	(0.047)				(0.020)
MI	0.228***	0.908***	0.962	2.087	0.000	1.182
	(0.063)	(0.026)				(0.315)
MN	0.176	0.929***	0.894	2.799	0.116	1.412
	(0.112)	(0.045)				(0.253)
NY	0.247*	0.900***	0.928	2.741	0.005	2.692
	(0.088)	(0.035)				(0.078)
ОН	0.458***	0.815***	0.818	2.700	0.001	1.230
	(0.135)	(0.054)				(0.301)
PA	0.272**	0.890***	0.851	2.843	0.037	5.434
	(0.131)	(0.053)				(0.007)
TX	0.558***	0.775***	0.714	2.086	0.001	1.421
	(0.172)	(0.069)				(0.251)
VA	0.302***	0.878***	0.908	2.819	0.002	0.903
	(0.098)	(0.039)				(0.412)
WA	0.266***	0.893***	0.964	2.659	0.000	0.272
	(0.060)	(0.024)		-		(0.763)
WI	0.267***	0.892***	0.911	2.378	0.006	0.557
	(0.098)	(0.039)				(0.576)

Table 6. Trends in Deseasonalization – Dairy Production in Selected US States<sup>a</sup>

 $^{a}$  \*, \*\*, \*\*\* denotes significance at the 0.1, 0.05, and 0.01 significance level according to the p-value.

		EI	Productivity		
	Augmented Dickey-	Phillips-Perron	Augmented Dickey-	Phillips-Perron	
	Fuller		Fuller		
US-milk	- 2.847 (0.180) [10]	- 9.722 (0.455) [10]	- 1.484 (0.835) [2]	- 2.281 (0962) [2]	
CAN-milk	0.138 (0.995) [3]	- 4.584 (0.850) [3]	- 0.332 (0.989) [2]	- 0.926 (0.989) [2]	
UK-milk	- 2.141 (0.523) [2]	- 17.964 (01.06) [2]	- 1.605 (0.790) [2]	- 14.281 (0.212] [2]	
DE-milk	- 3.669 (0.024) [2]	- 31.356 (0.007) [2]	- 1.300 (0.888) [5]	- 6.298 (0.722) [5]	
US-pork	-4.745 (0.001) [10]	- 37.025 (9.992) [10]	0.049 (0.995) [2]	- 1.909 (0.972) [2]	
US States-mil	k				
CA	- 3.989 (0.009) [2]	- 13.013 (0.266) [2]	- 2.897 (0.163) [2]	- 28.111 (0.013) [2]	
ID	- 2.681 (0.244) [10]	- 19.550 (0.077) [10]	- 0.664 (0.975) [4]	- 2.067 (0.968) [4]	
IL	- 0.876 (0.959) [4]	- 9.474 (0.473) [4]	- 1.041 (0.938) [2]	- 3.328 (0.922) [4]	
IN	- 4.830 (0.0004) [6]	- 3.061 (0.934) [6]	- 1.862 (0.674) [3]	- 7.301 (0.640) [3]	
KY	- 0.756 (0.969) [3]	- 16.303 (0.145) [3]	- 3.688 (0.023) [3]	- 24.012 (0.031) [3]	
MI	- 3.534 (0.036) [2]	- 3.661 (0.906) [2]	- 1.554 (0.810) [2]	- 7.625 (0.614) [2]	
MN	- 1.002 (0.944) [4]	- 24.935 (0.026) [4]	- 1.298 (0.888) [2]	- 5.144 (0.811) [2]	
NY	- 4.190 (0.005) [9]	- 6.943 (0.669) [9]	- 1.435 (0.850) [2]	- 5.915 (0.752) [2]	
OH	- 5.153 (0.0001) [2]	- 8.773 (0.524) [2]	- 1.668 (0765) [9]	- 16.116 (0.151) [9]	
PA	- 0.767 (0.968) [4]	- 12.154 (0.308) [4]	- 1.602 (0.791) [2]	- 5.574 (0.779) [2]	
ТХ	- 0.894 (0.957) [10]	- 8.917 (0.513) [10]	- 1.994 (0.605) [3]	- 20.738 (0.061) [3]	
VA	- 1.429 (0.852) [10]	- 5.396 (0.792) [10]	- 1.634 (0.524) [2]	- 8.774 (0.524) [2]	
WA	- 4.731 (0.001) [10]	- 5.918 (0.752) [10]	- 3.252 (0.075) [10]	- 9.585 (0.465) [2]	
WI	- 2.418 (0.370) [6]	- 8.054 (0.579) [6]	- 2.307 (0.430) [2]	- 10.942 (0.376) [2]	

Table 7. Unit-Root Tests for EI and Productivity in Milk Production

Johanson <sup>a</sup>			Engel – Granger <sup>b</sup>			
	p = 0: no cointegration vs. $p>0$			: no cointegr		
	-	egration of 1 or 0 vs. p>1	(110	. no contegi	allolly	
	$p \leq 1.$ contained	-gradon of 1 of 0 vs. p>1				
	$H_0$ : rank = p	Trace Statistic	Dep. Var.	t - test	p - value	
US-EI	p = 0	12.839 (0.244) [1]	US-M-EI	-2.795	0.361 [10]	
	p ≤ 1	1.146 (0.303)	US-MProd	-0.493	0.994 [7]	
CAN-EI	p = 0	12.705 (0.250) [0]	CAN-M-EI	-2.043	0.753 [2]	
	p ≤ 1	0.078 (0.609)	CAN-MProd	-2.111	0.723 [2]	
UK-EI	$\mathbf{p} = 0$	21.879 (0.015) [0]	UK-M-EI	-3.079	0.231 [4]	
	p ≤ 1	6.566 (0.009)	UK-MProd	-2.827	0.345 [10]	
DE-EI	$\mathbf{p} = 0$	15.619 (0.114) [1]	DE-M-EI	- 3.042	0.246 [4]	
	p ≤ 1	0.026 (0.624)	DE-MProd	- 0.738	0.989 [2]	
US-EI	$\mathbf{p} = 0$	13.258 (0.218) [10]	US-P-EI	-1.560	0.909 [10]	
	p ≤ 1	0.176 (0.581)	US-PProd	-1.674	0.882 [7]	
US-States						
CA-EI	$\mathbf{p} = 0$	35.148 (0.0004) [0]	CA-E	- 2.935	0.293 [2]	
	$p \leq 1$	12.051 (0.0003)	CA-Prod	- 3.060	0.238 [2]	
ID-EI	p = 0	12.269 (0.284) [1]	ID-E	- 2.946	0.288 [2]	
	$p \leq 1$	0.650 (0.440)	ID-Prod	- 2.084	0.735 [2]	
IL-EI	p = 0	15.079 (0.133) [0]	IL-E	- 3.227	0.176 [2]	
	$p \leq 1$	1.204 (0.289)	IL-Prod	- 1.879	0.818 [2]	
IN-EI	p = 0	11.151 (0.372) [1]	IN-E	- 2.257	0.652 [3]	
	$p \leq 1$	4.358 (0.034)	IN-Prod	- 2.072	0.741 [3]	
KY-EI	p = 0	14.030 (0.177) [5]	KY-E	- 1.110	0.970 [3]	
	p ≤ 1	0.415 (0.511)	KY-Prod	- 3.450	0.111 [3]	
MI-EI	p = 0	9.034 (0.557) [0]	MI-E	- 2.347	0.604 [2]	
	p ≤ 1	2.640 (0.096)	MI-Prod	- 2.193	0.683 [2]	
MN-EI	p = 0	8.450 (0.608) [2]	MN-E	- 2.493	0.524 [4]	
	p ≤ 1	0.206 (0 572)	MN-Prod	- 2.270	0.645 [2]	
NY-EI	p = 0	14.433 (0.159) [0]	NY-E	- 1.798	0.846 [2]	
	$p \leq 1$	3.278 (0.066)	NY-Prod	- 1.863	0.824 [2]	
OH-EI	p = 0	22.494 (0.013) [8]	OH-E	- 1.743	0.863 [3]	
	$p \leq 1$	1.301 (0.266)	OH-Prod	- 1.745	0.862 [9]	
PA-EI	p = 0	21.920 (0.015) [2]	PN-E	- 3.536	0.091 [2]	
111 11	$p \leq 1$	1.180 (0.295)	PN-Prod	- 3.628	0.074 [2]	
TX-EI	p = 0	9.684 (0.500) [10]	TX-E	- 1.139	0.968 [10]	
177 1/1	p ≤ 1	0.108 (0.601)	TX-Prod	- 2.559	0.487 [2]	
VA-EI	$p \le 1$ p = 0	13.066 (0.230) [1]	VA-E	- 1.423	0.487 [2]	
	$p \leq 1$	0.306 (0.543)	VA-Prod	- 1.986	0.777 [2]	
WA-EI	p = 0	24.755 (0.007) [2]	WA-E	- 2.325	0.616 [2]	
,,	$p \leq 1$	10.360 (0.001)	WA-Prod	- 3.496	0.100 [2]	
WI-EI	p = 0	23.208 (0.011) [0]	WI-E	- 2.866	0.325 [2]	
** 1 <sup>_</sup> 1/1	p = 0 $p \le 1$	5.965 (0.013)	WI-Prod.	- 3.094	0.325 [2]	
	Ч ¬ т	5.705 (0.015)	W1-110U.	- J.0/T	0.223 [2]	

## Table 8. Johanson and Engle-Granger test

<sup>a</sup> Trace statistic stands for the Johanson trace statistic. The first null hypothesis of p=0 indicates tests for no integration against the alternative of one or more cointgrating vectors (p>0). In addition the test of maximal one cointegrating vector is tested the hypothesis of two or more integrating vectors (p>1). The optimal lag length has been chosen using the Akaike Information Criterion and is indicated in brackets.

State	Causality	Number of lags p <sup>b</sup>	F-test <sup>c</sup>	<b>P-value</b>	Conclusion
CA	$Prod \rightarrow EI$		7.438***	0.009	EL Drod
CA	$EI \rightarrow Prod$	1	0.020	0.889	$-$ EI $\rightarrow$ Prod
ID	$Prod \rightarrow EI$	2	0.3768**	0.031	EL Drad
ID	$EI \rightarrow Prod$	2	0.652	0.526	$-$ EI $\rightarrow$ Prod
IL	$Prod \rightarrow EI$	2	0.521	0.598	No concelity
IL	$EI \rightarrow Prod$	2	0.359	0.700	— No causality
IN	$Prod \rightarrow EI$	2	0.532	0.592	No concelity
111	$EI \rightarrow Prod$	2	0.537	0.588	— No causality
KY	$Prod \rightarrow EI$	1	3.053*	0.088	$-$ EI $\rightarrow$ Prod
K I	$EI \rightarrow Prod$	1	0.155	0.696	$EI \rightarrow PI0d$
MI	$Prod \rightarrow EI$	2	0.006	0.994	— No causality
1011	$EI \rightarrow Prod$	Z	0.893	0.417	No causality
MN	$Prod \rightarrow EI$	3	1.784	0.166	— No causality
10111	$EI \rightarrow Prod$	- 3	0.778	0.513	No causanty
NY	$Prod \rightarrow EI$	1	1.739	0.194	$-$ Prod $\rightarrow$ EI
1 1 1	$EI \rightarrow Prod$	1	2.875*	0.097	$\rightarrow$ EI
ОН	$Prod \rightarrow EI$	1	0.429	0.516	No consolity
OII	$EI \rightarrow Prod$	1	0.009	0.925	— No causality
PA	$Prod \rightarrow EI$	2	0.416	0.662	– No causality
IA	$EI \rightarrow Prod$	2	1.352	0.270	- No causanty
ТΧ	$Prod \rightarrow EI$	1	11.182***	0.002	Two-way
IΛ	$EI \rightarrow Prod$	1	5.568**	0.023	causality
VA	$Prod \rightarrow EI$	2	1.127	0.334	No causality
v A	$EI \rightarrow Prod$	2	0.244	0.785	The causality
WA	$Prod \rightarrow EI$	1	0.070	0.792	$-$ Prod $\rightarrow$ EI
W A	$EI \rightarrow Prod$	1	3.110*	0.085	$riou \rightarrow Ei$
WI	$Prod \rightarrow EI$	1	2.720	0.106	$-$ Prod $\rightarrow$ EI
WI	$EI \rightarrow Prod$	1	4.246**	0.045	$\neg$ FIOU $\rightarrow$ EI

Table 9. Dolado and Lütkepohl Causality Test for Milk Aseasonality and Productivity<sup>a</sup>

<sup>a</sup> In this test, one one proceeds by fitting a VAR(p+d) in levels and applies a standard F-test involving the coefficients of lags 1 to p. The  $H_0$  states that the causal variable of lag 1 to p are zero. <sup>b</sup> The optimal number of lags was chosen according to the Schwartz Bayesian Information Criterion.

<sup>c</sup> \*, \*\*, \*\*\* denotes significance at the 0.1, 0.05, and 0.01 significance level according to the p-value.