



AgEcon SEARCH
RESEARCH IN AGRICULTURAL & APPLIED ECONOMICS

The World's Largest Open Access Agricultural & Applied Economics Digital Library

This document is discoverable and free to researchers across the globe due to the work of AgEcon Search.

Help ensure our sustainability.

Give to AgEcon Search

AgEcon Search

<http://ageconsearch.umn.edu>

aesearch@umn.edu

*Papers downloaded from **AgEcon Search** may be used for non-commercial purposes and personal study only. No other use, including posting to another Internet site, is permitted without permission from the copyright owner (not AgEcon Search), or as allowed under the provisions of Fair Use, U.S. Copyright Act, Title 17 U.S.C.*



Area-Wide Road Pricing Research in Minnesota

Transportation Research Forum,
2006 Annual Forum, New York University

Kenneth R. Buckeye, AICP
Project Manager
Office of Investment Management
Minnesota Department of Transportation



Background

- Mileage-Based Tax Study
- A New Approach to Road User Charges
- Pay-As-You-Drive



Mileage-Based Tax Study

- 1994 Legislature asks Mn/DOT to conduct a mileage-based tax (MBT) study
- Assumed low cost, odometer or smart road technology
- Driving forces
 - Increasing efficiency of fleet
 - Alternative fuels
 - Tax avoidance / loss
 - Per-mile use charge may be a better instrument



Mileage-Based Tax Study

Conclusions

- Technically feasible, but difficult to implement
- Not cost effective for a single state to implement
- Equity concerns
- Big brother / monitoring
- ITS-GPS technology holds promise
- National effort should be undertaken



A New Approach to Assessing Road User Charges

- Institutional issues
- Technical issues
- Pooled fund solicitation
 - 15 states
 - FHWA



New Approach Participants

- California
- Connecticut
- Iowa
- Kansas
- Michigan
- Minnesota
- Missouri
- N. Carolina
- Ohio
- Oregon
- Texas
- S. Carolina
- Utah
- Washington
- Wisconsin
- FHWA



A New Approach..., Driving Forces

- Transportation Funding
 - Adequacy of the existing user fees/taxes
 - Value pricing applications
 - Emerging alternative fueled vehicles
- Technology, smart vehicle
 - GPS
 - GIS
 - Onboard computers



A New Approach..., Conclusions

- No significant legal or institutional impediments
- Privacy can be protected
- VMT charges may have advantages over current road user fee system
- Smart vehicle ITS technologies seem most viable for area-wide applications
- Trade-offs that must be evaluated and monitored
- Technologies are available but expensive



Pay-As-You-Drive (PAYD)

Driving Forces

- The majority of costs for owning and operating personal vehicles are *fixed*, and independent of miles traveled, facility used, or time of day in which travel occurs.
- Variable costs, those incurred for each increment of travel, are small and mostly hidden from the owner or operator.
- Fixed costs or fees such as age-based vehicle depreciation, lease payments, registration, and insurance, are paid by the vehicle owner or operator regardless of how much the vehicle is driven.
- Vehicle owners/operators have little price incentive to drive vehicles less or consider other modes because fixed fees or costs are unrelated to mileage.



PAYD Project Objectives

- Simulate the replacement of *fixed costs* of vehicle ownership and operation with *variable costs* that give drivers explicit price signals
- Examine price elasticities and how they vary by vehicle ownership/lease agreement, VMT, household income, etc.
- Evaluate driver acceptance of mileage-based fees and appropriate price signals necessary to affect travel behavior
- Identify strategies and recommendations to mainstream or institutionalize policies or techniques learned



PAYD Research Approach

- Partnership
- Market Research
 - Focus groups
 - Stated preference survey
 - Recruitment
- Demonstration
- Evaluation



PAYD Market Conclusions

- Some market niche groups have moderate to high interest in concept, similar to the focus group findings
- Driving study will tell us whether or not people are willing to change or reduce their driving behavior given price signals
 - Data indicates some behavioral changes
 - Easy to change behavior for a couple of weeks: experiment will reveal if it is done over a period of several months
 - Extent of car swapping is not yet clear
- Exit survey will tell us about ability to continue modified behavior over longer periods

CarChip EX / Davis Instruments

- Plugs in to OBD II port
- Records trip start and end times and mileage for up to 100 days
- Can also record up to four engine parameters
- Offload data using serial cable
- Cost: \$179





PAYD Lessons Learned

- PAYD insurance is viewed more favorably (25% of SP survey respondents) than leasing (16%)
 - Insurance products are already regulated by the government
- PAYD products must be targeted to niche markets
 - Up to 25% of marketplace might be interested
 - Among vehicle leasers, 50-75% might be interested
 - Only about 6% of vehicles are leased today
- CarChip technology worked
- Elasticities not clearly discernable
- Mainstreaming concepts will require government push or incentives



Observations

- Motor fuel tax is a good tax..., but it is becoming an anachronism
- We can't turn the clock back on technology..., we can do better
- There is nothing inherently unfair about VMT charges
- We must take the long view
- Incremental implementation



Next Steps

- Complete PAYD project
- Administration support for VMT charges
- Future projects
- Market opportunities



Questions?

Thank you.

kenneth.buckeye@dot.state.mn.us