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**"Agricultural budget"  
and the competitiveness  
of the Polish agriculture**





INSTITUTE OF AGRICULTURAL  
AND FOOD ECONOMICS  
NATIONAL RESEARCH INSTITUTE

# **"Agricultural budget" and the competitiveness of the Polish agriculture**

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COMPETITIVENESS OF THE POLISH FOOD  
ECONOMY UNDER THE CONDITIONS OF  
GLOBALIZATION AND EUROPEAN INTEGRATION

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The work was carried out under the following theme:

**Budget grounds for improvement of the competitiveness of the Polish agriculture**  
in the task: *National and the EU "rural budget" versus finance and functioning of the Polish agriculture and the national economy*

The aim of the publication is to assess the impact of public support on the functioning of the Polish agriculture. In order to achieve this aim the publication includes an analysis of the system of direct payments and rural development policy instruments planned to be implemented in Poland within the CAP 2014-2020. The study also presents an analysis of regional diversity of the Polish agriculture and an assessment of the scale of agricultural investment made in recent years in all the Polish FADN regions depending on the farms' production type.

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## Introduction

This publication presents the results of research carried out within the task “National and the EU "agricultural budget" versus finance and functioning of the Polish agriculture and the national economy” that is part of the multi-annual programme 2011-2014 conducted by the IAFE-NRI<sup>1</sup>. For the year 2014 within the execution of this task a focus on the topic “Agricultural budget and the competitiveness of Polish agriculture – lessons for science and policy recommendations” was planned, which is why this elaboration is dedicated to this issue.

This report is a collection of analyses focused on different aspects of the research problem and it consists of five chapters. The first one shows the shape of the instruments of the CAP, which will be implemented in Poland in the programming period 2014-2020. New developments in the field of CAP direct payments include the introduction of new entitlements to the payments. The Rural Development Programme 2014-2020 also introduces a number of new instruments and specific arrangements that were not used in previous programming periods. Due to these changes and novelties there is a need of extensive discussion in order to publicize the current rules and the scope of support for agriculture and rural areas. Therefore the first chapter presents a brief description of all instruments included in the Polish RDP 2014-2020.

The second chapter deals with the assessment of the impact of the Common Agricultural Policy on regional diversity of the Polish agriculture. This chapter is an attempt to use grade data analysis (GDA). Application of this method enabled the determination of diversity of agricultural development in each of the Polish regions.

The third chapter is an update of an analysis conducted in 2013 for the previous study written within this research task. This is an assessment of the im-

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<sup>1</sup> The other reports written within this research task are:

- A. Czyżewski, A. Matuszczak, B. Wieliczko (2011), *Ocena projekcji budżetowych UE dotyczących kolejnego okresu programowania w kontekście Wspólnej Polityki Rolnej [Assessment of the EU budgetary projections for the next programming period in the context of the Common Agricultural Policy]*, Multi-annual programme 2011-2014, no. 11, IAFE-NRI, Warsaw.
- B. Wieliczko (ed.) (2012), *Key conditions of supporting agriculture in the EU in the period 2014-2020*, Multi-annual programme 2011-2014, no. 62.1, IAFE-NRI, Warsaw.
- B. Wieliczko (ed.) (2013), *Assessment of the impact of the EU “agricultural budget” for the period 2014-2020 on the financial condition of the national agriculture and the entire economy*, Multi-annual programme 2011-2014, no. 81.1, IAFE-NRI, Warsaw.



pact of the EU agricultural budget for 2014-2020 on the financial condition of the national agriculture and the entire Polish economy. In the previous year, this analysis was conducted on the basis of the RDP 2007-2013 and different scenarios of the allocation of funds within RDP 2014-2020. In the analysis conducted this year allocations for the RDP 2014-2020 measures presented in its draft were used.

The fourth chapter includes a short review of research on the scale and direction of investment in agriculture. This chapter should be seen as an introduction to the fifth chapter of this report.

The fifth and final chapter includes a presentation and an analysis of the scale and structure of investment in the Polish farms in 2007-2012. The analysis was prepared on the basis of Polish FADN data and includes the study by regions and types of production according to the FADN farm production types.

## **1. CAP in Poland in the period 2014-2020**

In fact, the 2014-2020 period should be referred to as the period 2015-2020, as due to the delay in the process of establishing the principles for the functioning of the CAP in the following years relevant regulations of the EU Council and Parliament were adopted no earlier than in December 2013<sup>2</sup>. Therefore, in 2014, all Member States had to carry out an intensive work on developing their own arrangements and negotiating them with the European Commission.

### **1.1. Direct payments in Poland in the period 2015-2020**

In July 2014 the Ministry of Agriculture and Rural Development notified a draft proposal of a system of direct payments to be implemented in Poland in 2015<sup>3</sup>. In accordance with an earlier decision of the government 25% of the Pillar II funds envisaged for Poland in the period 2014-2020 was shifted to direct payments, which means that more than 23 million, or approx. 3/4 of the total amount of the CAP funds budgeted for Poland for 2014-2020, will be allocated for direct payments. The proposed system also provides for a full utilization of 15% of the national envelope on payments coupled with production. Approximately 2/3 of this amount will be allocated for animal production covered by this support and approx. 1/3 for crop production.

The following types of direct payments will be applied in Poland in the period 2015-2020:

- Single area payment,
- Payment for greening<sup>4</sup>,
- Payment for young farmers – rate: approx. 62 EUR/ha,
- Additional payment – rate: approx. 41 EUR/ha for each hectare of the farm's UAA between 3.01 and 30.00,

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<sup>2</sup> In 2014 following regulations stipulating detailed rules on the CAP in the programming period 2014-2020 were adopted. A list of all these regulations can be found in the annex.

<sup>3</sup> The EU regulations on which the proposed system of direct payments is based are enlisted in the annex.

<sup>4</sup> Payment for greening is the name of the payment for agricultural practices beneficial for the climate and the environment used in the information materials prepared by the Polish Ministry of Agriculture and Rural Development and the Agency for Restructuring and Modernisation of Agriculture (ARMA).

- Payment coupled with production – payment for cattle, cows, sheep, goats, soft fruit, high-protein crops, hops, sugar beet, potato starch, tomato, flax and hemp,
- Transitional national support for tobacco (decoupled from production).

### ***Single area payment***

This is a basic element of the new system of direct payments. The expected rate is approx. 110 EUR/ha<sup>5</sup>. This payment can be obtained for each eligible hectare of UAA. It should be noted that this also applies to the agricultural land, which on 30th June 2003, that is when the area covered by the EU payments was determined prior to the Polish accession to the EU, was not maintained in good agricultural condition. For these payments will also be eligible those areas which were covered by the payments in 2008 and which were later not eligible for them due to the fact that they were protected under the Directive on the conservation of natural habitats and of wild fauna and flora, the Water Framework Directive or the Directive on the conservation of wild birds or due to their afforestation with the support of the RDP 2007-2013 (afforestation since the autumn of 2008) or the RDP 2014-2020 (with the exception of afforestation of non-agricultural land).

So far, the minimum area for which the payment can be granted is 1 ha of UAA that is made up of plots that are not smaller than 0.1 ha. However, this restriction does not apply to farmers who will receive payments for animal production. A minimum amount that may be paid to an individual beneficiary will be introduced amounting to the equivalent of EUR 200.

For beneficiaries receiving a total support exceeding EUR 150,000 a reduction of the support will be applied. The reduction rate will be 100% of the amount exceeding EUR 150,000.

### ***Payment for greening***

As a rule, all the farmers eligible to receive SAPS payments will also receive payment for greening and its rate will be approx. 74 EUR/ha. The need to meet the requirements associated with this type of payment is dependent on the

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<sup>5</sup> In the case of single area payment and other types of payments the given rates of payment are the estimated rates based on the projections of the number of beneficiaries and area covered by their applications. These rates were presented in the document: Ministerstwo Rolnictwa i Rozwoju Wsi (2014), *Projekt systemu płatności bezpośrednich w Polsce w latach 2015-2020 [Draft of the system of direct payments in Poland in the period 2015-2020]*. These rates are slightly different than the ones presented at the ARMA's website.

size of the arable land, possession of permanent grassland, conducting organic farming and participation in the payment system for small farms. This means that farmers with farms smaller than 10 hectares of arable land or conducting organic farms will not have to make any changes to adjust their holdings to the requirements of greening<sup>6</sup>.

However, in other cases it will be necessary to meet the relevant requirements, which include:

- crop diversification,
- maintenance of permanent grassland,
- maintenance of ecological focus areas (EFA).

Crop diversification applies to farms with an area of 10 hectares of arable land. Both the amount and structure of the area of each crop depends on the size of their arable land:

- 10-30 hectares of arable land – at least two different crops<sup>7</sup> and the main crop cannot occupy more than 75% of the land;
- more than 30 hectares of arable land – a minimum of three crops, the main crop cannot occupy more than 75% of the land and two main crops combined cannot occupy more than 95% of the arable land.

Implementing the package “Sustainable agriculture” within the RDP 2014-2020 measure agri-environment-climate is also regarded as meeting the diversification implementation requirement.

Two groups of farms are exempted from the obligation to implement crop diversification:

1. farms, of which more than 75% of the arable land is covered by grass or other herbaceous forage or is a set-aside or a combination of both of these categories, and the remaining area of arable land does not exceed 30 hectares;
2. farms, of which more than 50% of the arable land declared in a given year was not declared by the beneficiary in the previous year and on all arable land in a given year there are cultivated other crops than in the previous calendar year.

It is forecasted that approx. 83% of farms occupying more than 34% of arable land in Poland will be exempted from the obligation to diversify crops<sup>8</sup>.

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<sup>6</sup> This applies also to farms that will access the system of direct payments for small farms but due to the level of support within this system it is not to be expected that farms larger than app. 5 ha of UAA are to join it.

<sup>7</sup> Set-aside land is also treated as a kind of crop.

<sup>8</sup> <http://www.arimr.gov.pl/pomoc-unijna/platnosci-bezposrednie/platnosc-za-zazielenie-w-roku-2015/platnosc-za-zazielenie-dywersyfikacja-upraw.html>.

The requirements concerning permanent grassland include a ban on their changing into other types of land and a ban on ploughing if they are located on valuable natural areas and Natura 2000 areas and a requirement to re-transform the area into permanent pasture if it had been changed into other type of land or ploughed.

This reconverting will be required when the so called reference ratio of permanent grassland declines by more than 5% in relation to its level in 2015. This ratio is calculated at a national level as the ratio of the area of permanent grassland declared by the farmers in 2012 and in a given year (which was not declared as such in 2012) to the total agricultural area declared by the farmers under the greening practices in a given year.

The obligation to have ecological focus areas covering at least 5% of the arable land within a farm applies to farms with over 15 hectares of arable land. Exempt from this requirement are farmers with farms where more than 75% of the arable land is grassland, other herbaceous forage, set-aside land, land used for cultivation of legumes, or a combination of these categories, and the remaining area of arable land does not exceed 30 hectares.

The following landscape elements are considered as ecological focus:

- set-aside land,
- elements of the landscape,
- buffer zones,
- strips of land eligible for direct payments along the borders of forests,
- short rotation coppice,
- afforested areas,
- intercrops and green cover,
- nitrogen-fixing crops.

When calculating the ecological focus areas, special conversion factors and weighting are to be used, e.g. a separately standing tree – a conversion factor of 20, the weight: 1.5, which gives the ecological focus area of 30 m<sup>2</sup>. In addition, farmers can jointly create ecological focus areas if their farms are located in close proximity (80% of land of all farms participating must be located within a radius of 15 km). Simultaneously up to 10 farmers can create EFA together but only adjacent areas can be accounted for a joint EFA. Moreover, at least 2.5% of the ecological focus areas must be located within the farm participating in a joint creation of the EFA. In addition, farmers participating in such an arrangement must enter into a written agreement defining the penalties for non-compliance in the common EFA and the financial details of the agreement.

### ***Payment for young farmers***

This additional payment is designed for young farmers<sup>9</sup> within the first five years of the date of taking up agricultural activities as a head of a farm, and its rate will be approx. 62 EUR/ha. The maximum area of arable land for which this support will be paid is 50 ha UAA.

### ***Additional payment***

This payment<sup>10</sup> is aimed at redistributing part of direct payment national envelope to a benefit of medium-sized farms. Eligible to receive it will be the areas eligible for SAPS payments from 3.01 to 30.00 ha of a given farm. This means that a farm with at least 30 ha entitled to receive SAPS payments will receive redistribution payment in the amount of 27 x the rate of this payment, which is estimated at 41 EUR/ha.

### ***Payments coupled with production***

In the case of certain sectors of particular importance to environment or society, there will be also payments coupled with production. Approximately EUR 500,000,000, that is 15% of the national envelope, will be allocated to this form of support and it will be received by farmers specialising in: cattle, cows, goats, sugar beet, soft fruit, hops, protein crops, potato starch, tomato, flax and hemp.

### ***Payment for cattle***

All farmers whose cattle is registered in the register of marked farm animals that is kept by the ARMA are eligible for this support. However, it applies only to these animals, which at the time of the request for payment are less than 24 months old, and will remain in the possession of the applicant for payment until 30 June of the year for which the payment will be given. In the case of animals younger than 6 months old, the obligation to keep them lasts at least until they reach the age of 24 months. Payment shall be granted for a maximum of 30 animals, and the minimum number of animals in respect of which it can be claimed is three. The expected amount of the support is 70 EUR/animal.

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<sup>9</sup> Farmers applying for this payment in the first year when they apply must be not older than 40 years old.

<sup>10</sup> In the regulation no. 1307/2013 this payment is called “redistributive” but in the Polish direct payment system it is referred to as “additional”.

#### *Payment for cows*

This payment applies to farmers whose cows are registered in the register of marked farm animals that is kept by the ARMA. The cows at the time of the application for payment must be more than 24 months old and must remain in the possession of the applicant for payment until 30 June of the year for which the payment is to be paid. Payment is to be granted for a maximum of 30 animals, and the minimum number of animals is three. The expected amount of support is 70 EUR/animal.

#### *Payment for sheep*

This payment applies to any ewe which is registered in the register of marked farm animals kept by the ARMA. Animals at the time of the farmer's application for payment should be older than 12 months and must remain in the possession of the applicant for payment until 30 June of the year for which the support will be paid. The payment will be granted to applicants with at least ten ewes. The expected amount of support is 25 EUR/animal.

#### *Payment for goats*

This payment is eligible to every farmer who owns at least five female goats and each of the animals is listed in the register of marked farm animals kept by the ARMA. The animals at the time of application for payment must be more than 12 months old and must remain in the possession of the applicant for payment to 30 June of the year for which the support will be paid. The expected amount of support is 15 EUR/animal.

#### *Payment for sugar beet cultivation*

This payment may be granted to a farmer in respect of the sugar beet cultivation on the land entitled to receive SAPS, but only for the crop that is covered by a delivery contract. The planned payment rate is 400 EUR/ha.

#### *Payment for soft fruit cultivation*

The payment applies to the cultivation of strawberries and raspberries grown on the land eligible for SAPS. In relation to this payment it is not required to have a cultivation contract. The expected rate of payment is 250 EUR/ha.

#### *Payment for protein crops*

The payment will cover protein crops cultivated as the main crop and grown on the land eligible for the SAPS. However, the maximum acreage covered by this payment is 75 ha UAA. The expected rate of payment is 326 EUR/ha.

#### *Payment for hops cultivation*

For this payment eligible are farmers growing hops on the land covered by SAPS in selected counties belonging to the region of Dolnośląskie, Lubelskie and Wielkopolskie<sup>11</sup>. The expected rate of payment is 480 EUR/ha.

#### *Payment for potato starch cultivation*

This payment may be granted to a farmer in respect of potato starch cultivated on the land entitled to receive SAPS, if the yield is covered by crop cultivation contract. The planned payment rate is 400 EUR/ha.

#### *Payment for tomato cultivation*

This payment applies to tomatoes grown on the land eligible for the SAPS and covered by a cultivation contract. The expected rate of payment is 400 EUR/ha.

#### *Payment for flax cultivation*

This payment may be granted to a farmer for flax grown on the land eligible to receive SAPS. A cultivation contract in respect of the area of this crop is not required. The expected rate of payment is 200 EUR/ha.

#### *Payment for hemp cultivation*

This payment applies to hemp grown on the land eligible for the SAPS. At the same time, however, it is required to use hemp varieties containing up to 0.2% tetrahydrocannabinol (THC) in the dry matter of plants. An applicant for this support must also be a holder of a license to engage in such cultivation, but the possession of a cultivation contract is not required. The expected rate of payment is 200 EUR/ha.

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<sup>11</sup> These regions are not equal to Polish NUTS2 regions but are units specially created for the purpose of this payment.



Due to the fact that the amount of the national envelope assigned to Poland is different in each year, the rates will vary insignificantly (Tab. 1.1). The highest level of rates for all types of payments is projected for the year 2019, and the lowest in the last year of the programming period, i.e. 2020.

Table 1.1. Proposed direct payment rates  
in Poland in the years 2015-2020 (EUR/ha or in EUR/animal, respectively)

| Type of direct payments   | 2015  | 2016  | 2017  | 2018  | 2019  | 2020  |
|---------------------------|-------|-------|-------|-------|-------|-------|
| Single area payment       | 107.0 | 107.5 | 108.0 | 108.6 | 109.3 | 96.9  |
| Payment for greening      | 71.8  | 72.2  | 72.5  | 72.9  | 73.3  | 65.1  |
| Payment for young farmers | 59.8  | 60.1  | 60.4  | 60.8  | 61.1  | 54.2  |
| Additional payment        | 40.4  | 40.6  | 40.8  | 41.0  | 41.3  | 36.6  |
| Payment for cattle        | 69.0  | 69.3  | 69.7  | 70.1  | 70.5  | 62.5  |
| Payment for cows          | 69.2  | 69.5  | 69.9  | 70.2  | 70.6  | 62.7  |
| Payment for sheep         | 25.0  | 25.1  | 25.2  | 25.4  | 25.5  | 22.7  |
| Payment for goats         | 15.0  | 15.1  | 15.1  | 15.2  | 15.3  | 13.6  |
| Payment for protein crops | 239.6 | 240.8 | 242.0 | 243.3 | 244.7 | 217.1 |
| Payment for hops          | 480.0 | 482.4 | 484.7 | 487.5 | 490.2 | 435.0 |
| Payment for potato starch | 400.0 | 402.0 | 403.9 | 406.2 | 408.5 | 362.5 |
| Payment for sugar beet    | 400.0 | 402.0 | 403.9 | 406.2 | 408.5 | 362.5 |
| Payment for tomato        | 400.0 | 402.0 | 403.9 | 406.2 | 408.5 | 362.5 |
| Payment for soft fruit    | 250.0 | 251.2 | 252.5 | 253.9 | 255.3 | 226.5 |
| Payment for flax          | 200.0 | 201.0 | 202.0 | 203.1 | 204.3 | 181.2 |
| Payment for hemp          | 200.0 | 201.0 | 202.0 | 203.1 | 204.3 | 181.2 |

Source: [http://www.arimr.gov.pl/fileadmin/pliki/PB\\_2015/Srodki\\_finansowe.pdf](http://www.arimr.gov.pl/fileadmin/pliki/PB_2015/Srodki_finansowe.pdf).

When assessing the direct payment system, which will be implemented in Poland for the period 2015-2020, it should be borne in mind that it is an attempt to maintain the philosophy of support provided so far through direct payments in Poland despite significant changes in the rules on direct payments adopted by the EU.

In the years 2004-2014 the amount of direct payments received by Polish farms was steadily increasing and it was a linear function of only the size of arable land eligible for support and payment rate. The total amount of this support during this period increased almost five times.

The new system will result in differences in the average rate of support depending on the total size of the farm. The highest average payment rate per 1 ha of arable land in 2015 will be received by farmers with approx. 30 ha UAA, as the greatest proportion of their farms will be covered by the additional pay-

ment. In the analysed year for a farm with 30 ha UAA the direct payment per 1 ha will be over 215 EUR/ha<sup>12</sup>, while for a farm with 100 ha UAA it will be only approx. 190 EUR/ha (Tab. 1.2). This diversity is a result of the introduction of the additional payment that is aimed at redistributing part of the national envelope and intended to support smaller farms.

Table 1.2. Total amount of direct payments received by holders of farms of selected size (in EUR)

| Year                                     | 10 ha   | 15 ha   | 30 ha   | 50 ha    | 100 ha   |
|--|---------|---------|---------|----------|----------|
| 2004                                     | 444.6   | 666.9   | 1,333.8 | 2,223.0  | 4,446.0  |
| 2005                                     | 574.2   | 861.3   | 1,722.6 | 2,871.0  | 5,742.0  |
| 2006                                     | 695.7   | 1,043.6 | 2,087.1 | 3,478.5  | 6,957.0  |
| 2007                                     | 799.2   | 1,198.8 | 2,397.6 | 3,996.0  | 7,992.0  |
| 2008                                     | 998.9   | 1,498.3 | 2,996.7 | 4,994.5  | 9,989.0  |
| 2009                                     | 1,198.7 | 1,798.0 | 3,596.1 | 5,993.5  | 11,987.0 |
| 2010                                     | 1,410.6 | 2,115.9 | 4,231.8 | 7,053.0  | 14,106.0 |
| 2011                                     | 1,613.1 | 2,419.6 | 4,839.3 | 8,065.5  | 16,131.0 |
| 2012                                     | 1,783.9 | 2,675.8 | 5,351.6 | 8,919.3  | 17,838.6 |
| 2013                                     | 1,963.4 | 2,945.2 | 5,890.3 | 9,817.2  | 19,634.4 |
| 2014                                     | 2,180.4 | 3,270.6 | 6,541.1 | 10,901.8 | 21,803.7 |
| 2015                                     | 2,070.8 | 3,166.8 | 6,454.8 | 10,030.8 | 18,970.8 |
| 2020                                     | 1,876.2 | 2,869.2 | 5,848.2 | 9,088.2  | 17,188.2 |
| <i>Average rate per 1 ha UAA in 2015</i> |         |         |         |          |          |
|  | 207.1   | 211.1   | 215.2   | 200.6    | 189.7    |
| <i>Change in the rate of payments</i>    |         |         |         |          |          |
| 2015/2014                                | 95.0    | 96.8    | 98.7    | 92.0     | 87.0     |
| 2015/2004                                | 465.8   | 474.9   | 483.9   | 451.2    | 426.7    |

Source: Own elaboration based on ARMA's data.

In accordance with the principles laid down in Regulation (EU) no. 1307/2013 redistribution may include payment for the first 30 hectares of arable land of a given farm. It is possible to diversify the payment rate depending on for which hectares the support is payable. However, due to the fact that there will be payment coupled with production, the maximum total amount of support for additional payments could be increased only at the expense of the rate of the SAPS, which would mean an even greater variation of the total average rate of direct payments received by each farm. Excluding the first three hectares from the support under additional payment is an indication that in Poland this support

<sup>12</sup> This calculation does not include two forms of payments: payment for young farmers and payment coupled with production.

is not to serve a purely social purpose, but to be part of the support system for small and medium-sized farms. However, setting the threshold of 3 hectares, is not a sufficient step towards supporting farms with potential for real growth. A better solution would be to set the threshold at a level similar to the average size of farms in each voivodeship and thus create a regional differentiation of the support. Such a solution would allow for a significant increase in the rate of additional payments.

The new system of direct payments will not only remove the previous equality of average rate of direct payments received by farmers within the Polish single area payment, but it will lead to different average rates of payment in individual regions as indicated in the study conducted by J. Kulawik and others<sup>13</sup>.

## **1.2. Rural Development Programme 2014-2020 in Poland**

Poland was one of the three countries whose Rural Development Programmes for the current period were approved by the European Commission. Polish RDP 2014-2020 budget is EUR 13.5 billion (including EUR 4.9 billion of national funds). Investment support within this programme is expected to be received by app. 200,000 farms and there are app. 22,000 new jobs to be created. In contrast, support for the implementation of practices beneficial to the environment and climate is to cover app. 19% of agricultural land in Poland.

As part of the SWOT analysis carried out for the elaboration of the Polish RDP 2014-2020, 12 developmental needs linked to the priorities of rural support to be reached at the EU level were identified. They include:

1. Increasing the number of competitive farms.
2. Reorienting small farms towards agricultural or non-agricultural activity.
3. Ensuring sustainability of agriculture in terms of climate change and natural restrictions as well as protection and improvement of the groundwater resources.
4. Improving sales of agricultural products and strengthening the position of farmers in the food chain.
5. Improving quality of agricultural products and foodstuffs.
6. Restoring and conservation of biodiversity, including the Natura 2000 areas and areas with natural handicaps.

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<sup>13</sup> J. Kulawik (red. nauk.) (2014), *Dopłaty bezpośrednie i dotacje budżetowe a finanse oraz funkcjonowanie gospodarstw i przedsiębiorstw rolniczych (4)* [Direct payments and budget subsidies and finance and functioning of farms and agricultural companies (4)], PW 2011-2014 nr 120, IERiGŻ-PIB, Warszawa.

7. Promoting sustainable farming methods: sustainable agriculture and organic farming.
8. Conserving genetic resources of crops and livestock.
9. Creating employment opportunities outside agriculture without changing/without the need to change the place of residence.
10. Developing technical and social infrastructure in rural areas.
11. Activating rural citizens and using endogenous potential for local development.
12. Increasing innovation, modernizing the agri-food sector and raising awareness of agricultural producers.

It was decided that the Polish RDP 2014-2020 will have a number of sub-measures, hence a low level of resources has been allocated for most of them. However, to support investment in physical assets, 27% of the RDP 2014-2020 was allocated in the draft version of the programme. This allocation was reduced to less than 25% of the budget of the programme in the version approved by the European Commission (Tab. 1.3).

In this programming period, for the first time there will be two categories of regions in Poland. Until now, the Polish area was considered as a less developed area, which means that all Polish NUTS2 had GDP per capita of less than 75% of the EU average. During this programming period, one of the regions – Mazowieckie – finds itself in the category of regions with a GDP per capita of more than 75% of the EU average, while the other regions remain below this threshold. Accordingly, in the RDP 2014-2020 the division of funds is also presented for these two types of regions (Tab. 1.4).

In analysing this RDP what is important is not the distribution of funds for specific measures, but for sub-measures, because the actual assessment of the potential impact of support on agriculture and rural development depends on the structure of the planned support for specific purposes, and these correspond to sub-measures. RDP 2014-2020 itself does not determine this division (Tab. 1.5).

Table 1.3. Structure of planned expenditure within the RDP 2014-2020 – project and approved programme

| Measure   | Total EAFRD<br>(in EUR) |               | Structure of planned<br>expenditure (in %) |       |
|---|-------------------------|---------------|--|-------|
|   | Project                 | RDP           | Project                                    | RDP   |
| Knowledge transfer and information actions  | 27,361,000              | 36,905,246    | 0.3  | 0.4   |
| Advisory services, farm management and farm relief services   | 413,600,000             | 47,722,830    | 0.5  | 0.6   |
| Quality schemes for agricultural products and foodstuffs  | 21,000,000              | 21,000,000    | 0.2  | 0.2   |
| Investments in physical assets  | 2,321,243,154           | 2,120,177,704 | 27.0                                       | 24.7  |
| Restoring agricultural production potential damaged by natural disasters and catastrophic events and introduction of appropriate prevention actions | 264,046,000             | 264,046,000   | 3.1  | 3.1   |
| Farm and business development   | 1,236,882,153           | 1,406,133,450 | 14.4                                       | 16.4  |
| Basic services and village renewal in rural areas   | 683,983,100             | 683,983,100   | 8.0  | 8.0   |
| Investments in forest area development and improvement of the viability of forests  | 191,519,339             | 191,519,339   | 2.2  | 2.2   |
| Setting-up of producer groups and organisations   | 224,600,000             | 256,414,153   | 2.6  | 3.0   |
| Agri-environment-climate  | 674,500,000             | 753,399,101   | 7.8  | 8.8   |
| Organic farming   | 445,373,661             | 445,373,661   | 5.2  | 5.2   |
| Payments to areas facing natural or other specific constraints  | 1,482,538,693           | 1,378,188,270 | 17.2                                       | 16.0  |
| Co-operation  | 27,360,000              | 36,904,246    | 0.3  | 0.4   |
| LEADER  | 467,668,000             | 467,668,000   | 5.4  | 5.4   |
| Technical assistance  | 132,527,195             | 132,527,195   | 1.5  | 1.5   |
| Early retirement  | 356,318,519             | 356,318,519   | 4.1  | 4.1   |
| Total   | 8,598,280,814           | 8,598,280,814 | 100.0                                      | 100.0 |

Source: Own elaboration based on the Polish draft RDP 2014-2020 and Polish RDP 2014-2020 accepted by the EC.

Table 1.4. RDP 2014-2020 – allocation for less and more developed regions (in EUR)

| Measure   | Project                |                                    |   | Final RDP              |                                    |   |
|---|------------------------|------------------------------------|---|------------------------|------------------------------------|---|
|   | Less developed regions | Region with >75% of GDP per capita | Share in total spending for a given measure | Less developed regions | Region with >75% of GDP per capita | Share in total spending for a given measure |
| Knowledge transfer and information actions  | 23,199,392             | 4,161,608                          | 15.21                                       | 5,613,288              | 31,291,958                         | 84.79                                       |
| Advisory services, farm management and farm relief services   | 35,069,143             | 6,290,857                          | 15.21                                       | 40,464,188             | 7,258,642                          | 15.21                                       |
| Quality schemes for agricultural products, and foodstuffs   | 17,805,900             | 3,194,100                          | 15.21                                       | 17,805,900             | 3,194,100                          | 15.21                                       |
| Investments in physical assets  | 1,979,441,068          | 341,802,086                        | 14.72                                       | 1,810,341,728          | 309,835,976                        | 14.61                                       |
| Restoring agricultural production potential damaged by natural disasters and catastrophic events and introduction of appropriate prevention actions | 227,462,427            | 36,583,573                         | 13.85                                       | 227,462,427            | 36,583,573                         | 13.85                                       |
| Farm and business development   | 1,060,904,208          | 175,977,945                        | 14.23                                       | 1,207,159,782          | 198,973,668                        | 14.15                                       |
| Basic services and village renewal in rural areas   | 614,923,973            | 69,059,127                         | 10.10                                       | 614,923,973            | 69,059,127                         | 10.10                                       |
| Investments in forest area development and improvement of the viability of forests  | 170,337,300            | 21,182,039                         | 11.06                                       | 170,337,300            | 21,182,039                         | 11.06                                       |
| Setting-up of producer groups and organisations   | 189,427,640            | 35,172,360                         | 15.66                                       | 216,259,697            | 40,154,456                         | 15.66                                       |
| Agri-environment-climate  | 581,048,025            | 93,451,975                         | 13.86                                       | 649,015,656            | 104,383,445                        | 13.85                                       |
| Organic farming   | 383,667,140            | 61,706,521                         | 13.86                                       | 383,667,140            | 61,706,521                         | 13.86                                       |
| Payments to areas facing natural or other specific constraints  | 1,247,852,818          | 234,685,875                        | 15.83                                       | 1,160,021,066          | 218,167,204                        | 15.83                                       |
| Co-operation  | 23,198,544             | 4,161,456                          | 15.21                                       | 31,291,110             | 5,613,136                          | 15.21                                       |
| LEADER  | 434,416,805            | 33,251,195                         | 7.11  | 434,416,805            | 33,251,195                         | 7.11  |
| Total   | 6,988,754,383          | 1,120,680,717                      | 13.03                                       | 6,968,780,060          | 1,140,655,040                      | 13.27                                       |

Source: Own elaboration based on the Polish draft RDP 2014-2020 and Polish RDP 2014-2020 accepted by the EC.

Table 1.5. RDP 2014-2020 allocation for measures and sub-measures (in EUR)

| Measure   | Total budget         |
|---|----------------------|
| Knowledge transfer and information actions  | 58,001,302           |
| Advisory services, farm management and farm relief services   | 75,002,515           |
| Quality systems for agricultural products and foodstuffs  | 33,004,179           |
| Investments in physical assets  |                      |
| <i>Modernisation of agricultural holdings</i>   | <i>2,401,064,486</i> |
| <i>Investments in farms located in Natura 2000 areas</i>  | <i>61,500,000</i>    |
| <i>Investments in farms located in particularly exposed areas</i>   | <i>37,500,000</i>    |
| <i>Investment in processing/ marketing and development of agricultural products</i>   | <i>693,070,461</i>   |
| <i>Re-parcelling</i>  | <i>138,994,740</i>   |
| Restoring agricultural production potential damaged by natural disasters and catastrophic events and introduction of appropriate prevention actions | 414,981,968          |
| Farm and business development   |                      |
| <i>Premiums for young farmers</i>   | <i>717,997,734</i>   |
| <i>Start-up aid for non-agricultural activities</i>   | <i>413,939,978</i>   |
| <i>Restructuring small farms</i>  | <i>882,980,666</i>   |
| <i>Development of entrepreneurship– development of agricultural services</i>  | <i>64,999,372</i>    |
| <i>Payments to farmers permanently transferring small farms to other farmers</i>  | <i>130,000,317</i>   |
| Basic services  |                      |
| <i>Market places – basic services and rural renewal</i>   | <i>74,966,634</i>    |
| <i>Rural renewal – basic services and rural renewal</i>   | <i>1,000,000,049</i> |
| Setting-up of producer groups and organisations   | 402,987,547          |
| Agri-environment-climate measure  | 1,184,062,782        |
| Organic farming   | 699,961,515          |
| Payments to areas facing natural or other specific constraints  | 2,165,998,652        |
| Afforestation   | 300,997,069          |
| Co-operation  | 57,999,730           |
| LEADER  | 734,999,913          |
| Technical assistance  | 208,283,391          |
| Early retirement – liabilities  | 560,000,000          |
| TOTAL RDP 2014-2020   | 13,513,295,000       |

Source: Ministry of Agriculture and Rural Development (2014), *Rural Development Programme 2014-2020. Information brochure*, Warsaw.

### ***Knowledge transfer and information actions***

It includes two sub-measures: 1.1. Vocational training and skills development; 1.2. Demonstrations and information, and its objectives are:

- increasing innovation and the knowledge base in rural areas,
- strengthening linkages between agriculture and forestry and research and innovation,

- promoting learning throughout life.

Training is primarily related to: management; technology and organization of production on the farm, including organic production; job security; marketing; accounting; farm insurance; use of financial instruments; environmental protection; use of ICT; cooperatives; creation and functioning of producer groups; shortening the food chain. However, in the case of demonstrations and outreach support will be directed to projects providing for: investment in demonstration projects in the field of agricultural and forestry production and food processing to promote innovation; good practice dissemination activities and innovative solutions for the agricultural, forestry and food processing.

### ***Advisory services, farm management and farm relief services***

Measure is to enable the strengthening of mechanisms for knowledge transfer and innovation and for promoting learning throughout life. Because of such divergent objectives measure involves two sub-measures: 1. Support for the training of advisors; 2. Provision of comprehensive advice to farmers; 3. Provision of comprehensive advice to forest owners. For training support the limit is EUR 200,000 for a period of three years for a single entity providing training to agricultural advisors (up to 100% of eligible costs). However, with regard to advisory services the limit is EUR 1,500 for the development and completion of a 3-year advisory programme for a farmer, or EUR 1050 for the development and realization of a 2-year advisory programme. In contrast, as to support for forest owners for the development and implementation of an advisory programme, there is a maximum of EUR 500, but the forest owner can use this instrument up to two times during RDP's implementation period.

### ***Quality systems for agricultural products and foodstuffs***

This measure is intended to support the development of high-quality production by promoting participation in quality systems and the same products covered by these systems.

The "Support for new entrants into quality systems" sub-measure takes the form of a refund granted for 3 years from the accession into a quality system and includes expenditure incurred by acceding to the quality system and the annual contribution for participating in it. The criteria for selection will include, among others, the size of the surface of the land on which a high quality production is conducted, and preference will be given to holdings of up to 5 ha. The maximum amount of support will depend on the quality system which the bene-



ficiary joined, with a maximum limit of EUR 2,000 per year per farm. The second sub-measure is the “Support to carry out information and promotion activities”. Selection of applications will be made on the basis of the expected effectiveness of the planned activities, and preference will be given to applicants who did not receive this kind of support under the measure “Information and promotion” within the RDP 2007-2013.

### ***Investments in physical assets***

The objectives of this measure relate to the three priorities of the EU support for rural areas under the second pillar of the CAP: Priority 2 “Increasing the profitability and competitiveness of farms of all types of agriculture in all regions, and promote innovative technologies in the farms and sustainable forest management”; Priority 3 “Support the organization of the food supply chain, including the processing and marketing of agricultural products, promoting animal welfare and risk management in agriculture” and Priority 4 “Restoration, protection and enhancement of ecosystems related to agriculture and forestry”.

It includes three sub-measures. The sub-measure “Support for investment in agricultural holdings” is aimed at supporting investments, both tangible and intangible, which are to improve the performance of these farms. This sub-measure includes three types of support:

1. Modernisation of agricultural holdings. This type of support is aimed at improving the overall performance of farms that is considered to improve their competitiveness and profitability. This improvement is to be expressed in an increase in gross value added of at least 10% compared to the base year within five years of receiving the support. However, as an improvement in a farm’s performance are also seen:
  - increase of the efficiency of using water resources on the farm,
  - improvement in the efficiency of energy use on the farm,
  - increase in the use of renewable energy on the farm,
  - reduction of greenhouse gas emissions and ammonia emissions from agriculture.

This type of support should be targeted at projects in four areas:

- rationalization of production technology, increase in the scale of production, improvement of product quality, implementation of innovations, changes in production or increase of the production’s added value;
- development of production of piglets;
- development of beef cattle production;

- development of milk production.

Calls for applications will be organised for each of these areas separately. This support can be directed not only to individual farmers, but also to groups of them. Purchase of animals or simple replacement investments cannot be supported within this instrument. Eligible for the support are farms with economic size of EUR 10,000 to 200,000 and in the case of groups of farms applying for support lower limit of the total economic size is EUR 15,000<sup>14</sup>. The upper limit is also determined in the form of farm's arable land and it is 300 hectares<sup>15</sup>. The farmers receiving this support are to commit themselves to conduct a simplified accounting from the moment they are granted this support. Preference in choosing the applications to be granted aid should relate to: organic production, differentiation of production, increasing market participation, construction or modernization of livestock buildings and feed warehouses and investments aimed at improving the efficiency of resource use or at reducing emissions of greenhouse gases and ammonia. The rate of support is up to 50% (60% for young farmers), and the minimum rate is 30%. While the maximum amount of support is PLN 500,000 for the project involving renovation and construction, and PLN 200,000 in relation to another types of investment, with a minimum amount of support PLN 50,000<sup>16</sup>.

2. Investments on farms located in Natura 2000 areas. This support is intended to allow for supplying farms with machinery and equipment that enable conducting agricultural activities in accordance with the principles of the Natura 2000 areas, which are characterized by higher environmental requirements. In the case of this support instrument the eligible costs relate to expenditure incurred for equipment used on pastures, used for production and harvesting of plants on permanent grassland, including equipment for the removal of trees and shrubs and the selective removal of weeds and invasive plants, for construction of livestock buildings and equipment for the production of herbivorous animals. Preferences in access to the support relate to young farmers; farms having a large area of permanent pasture in the Natura 2000 sites; investments strictly connected with the requirements of the protection plan in

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<sup>14</sup> For comparison – an average farm in the FADN population in 2012 had an economic size of slightly more than EUR 19,000 and 19.6 ha of UAA.

<sup>15</sup> Not eligible for this support are poultry farms with the exception of the ones that conduct an organic production and the ones that will start an organic production as a result of supported investment project.

<sup>16</sup> In the case of investment related to developing piglets production the maximum limit is EUR 900,000. For the beneficiaries of sub-measure „Restructuring of small farms” the limits are lowered by the amount of a received premium.

the areas of Natura 2000. The support rate is 50% (60% for young farmers) and the amount of PLN 200,000 for investments other than construction and up to PLN 500,000 for investments in construction and renovation.

3. Investments on farms located in particularly exposed areas (areas exposed to pollution by nitrates from agricultural sources). The purpose of this instrument is to support farms located in the PEA in making investments intended to fulfil the requirements for the storage of natural fertilizers<sup>17</sup>. This kind of support cannot be received by large farms, i.e. those for which an integrated permit is required<sup>18</sup>. Preference should relate to young farmers and farms with a large number of animals. The maximum grant is PLN 50,000 at a rate of 50% (60% for young farmers). It should be noted that the use of this instrument is only possible in the implementation of the plan for the PEA and within 12 months from the date the standard enters into force. In the case of young farmers, it is also possible to benefit from this measure within 24 months from the acquisition of the farm.

The second sub-measure is the “Support for investment in processing/marketing and development of agricultural products”. It is an instrument aimed at very small, small and medium-sized enterprises, which is a continuation of the support for processing sector implemented in the programming period 2007-2013. Under this instrument, it is also possible to obtain support for setting up processing activity. In this case, only farmers and their household members subject to social insurance of farmers are eligible.

In addition to support for the sectors covered so far with it, the aid is to be granted also for the development of the processing of organic products. It is also envisaged that the selection criteria will include preferences for entities that purchase agricultural products directly from organic farms. The rate of support is 50%, and the maximum amount of aid granted is PLN 3,000,000 in respect of the individual beneficiary (it means the total amount of aid granted to the beneficiary during the whole period of implementation of the RDP 2014-2020), and in the case of collective beneficiaries it is PLN 15,000,000. While the minimum amount of aid for a single project is PLN 100,000. A much lower level of support is intended to assist in the start of the processing operations. In this case the maximum aid amount is PLN 300,000 and the minimum one is PLN 10,000.

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<sup>17</sup> Farms operating on these areas will be obliged to possess equipment to collect and store natural fertilizers of the size enabling the storage for at least 6 months.

<sup>18</sup> It applies to poultry farms with over 40,000 places for animals and farms specialised in pig breeding with over 2,000 places for pigs of over 30 kg or 750 places for sows.

The last of the sub-measures is “Re-parcelling”. This instrument is designed to rationalize the use of land, which also contributes to the process of restructuring and modernization of the Polish agriculture. Its beneficiaries may be local authorities, who can get support to cover the development and management of the re-parcelling program and management of land after re-parcelling. Preference is to be given to projects which will contribute to improving the environment and landscape values. A differentiated support rate depending on the region is applied. In the case of preparing re-parcelling projects in Dolnośląskie, Lubelskie, Małopolskie, Podkarpackie, Śląskie and Świętokrzyskie, a maximum amount of support per 1 ha is EUR 800, and in the remaining ten regions it is EUR 600. In the case of land management after re-parcelling it is EUR 2000 and EUR 1900 per 1 ha, respectively.

***Restoring agricultural production potential damaged by natural disasters and catastrophic events and introduction of appropriate prevention actions***

The measure includes two categories of investment: prevention of destruction of agricultural production potential and restoring agricultural production potential. The support for restoring production potential may be granted to farms on which at least 30% of this potential was destroyed by a natural disaster. Preference is given to farms that are covered by the voluntary insurance or suffered damage to buildings used for agricultural purposes, and the farmer is not obliged to insure them. In respect of the damages incurred in connection with animal diseases that require the cessation of breeding of these animals a preference is to be given based on the size of the herd. The rate of support is 80% of eligible costs and the maximum amount of support is PLN 300,000, with a minimum amount of aid being PLN 20,000. In the case of investments for the prevention of damage associated with disaster, aid is granted for equipment used to maintain water facilities for the protection of farms from flooding. In the case of this type of support beneficiaries may be water companies or their associations. Preferences are applicable to applicants from repeatedly flooded areas. The rate of support is 80%, its maximum amount is PLN 500,000 and the minimum support is PLN 20,000.

### ***Farm and business development***

This measure includes a number of very different sub-measures of various nature and aim of support. The first of them is "Premiums for young farmers". This is a support instrument in the form of a premium to be paid in two instalments – 80% and 20% of the total amount of PLN 100,000. The first instalment is to be paid 9 months from granting the aid and the second one after the implementation of the business plan, the result of which is to be an increase in economic size by at least 10% of its former value. A farmer applying for support must not only be a young farmer<sup>19</sup>, but also must have a farm that meets the following requirements:

- economic size in the range of EUR 13,000-150,000;
- UAA of at least the national average to the maximum of 300 ha<sup>20</sup>;
- at least 70% of the minimum size of arable land is owned by the applying person or leased from Agricultural Property Stock of the State Treasury or local government;
- does not specialise in one of the following types of farming: rearing poultry (except for organic production), perennial plantations for energy purposes, laboratory animals, aquarium fish and purebred dogs and cats.

The second sub-measure is “Start-up aid for non-agricultural activities”. This support instrument has the form of a premium and it will be paid in two instalments – 80% and 20% of PLN 100,000. For this support can apply the beneficiaries of the measure “Payments to farmers permanently transferring small farms to other farmers” or those who submit a business plan for undertaking non-agricultural activities, which will lead to the creation of one workplace and work on a farm of an economic size of less than EUR 15,000, for which direct payment was granted the previous year. It is possible to give preference to projects that are: innovative; implemented in areas with the highest rate of unemployment<sup>21</sup>; to be implemented by the beneficiaries of the instrument “Payments to farmers permanently transferring small farms to other farmers”; to be carried out by persons with qualifications for non-agricultural activities covered by the project.

Another sub-measure is called “Payments to farmers permanently transferring small farms to other farmers”. The beneficiaries of this support may be farmers benefiting from the system of payments for small farms, who decide to

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<sup>19</sup> The definition of young farmer is the same as in the RDP 2007-2013.

<sup>20</sup> In voivodeships with the average farm UAA lower than national average, the minimum farm UAA for farmers applying for this sub-measure is the average for a given voivodeship.

<sup>21</sup> Measured at a county (powiat) level.

pass on their farms to another farmer<sup>22</sup>. In addition, it is required that the farm taking over the land, following the acquisition of UAA has the size at least equivalent to the national average<sup>23</sup>. Within the selection criteria preference is to be given to:

- larger farms to be passed to another farmer;
- smaller farms that are to gain UAA;
- applicants transferring farms to young farmers.

The support has a form of a one-time payment calculated as multiplication of the number of years from the year of the transfer until 2020 and 120% of the direct payments to which the beneficiary is entitled under a scheme for small farms.

The fourth sub-measure is the "Restructuring small farms". Its aim is to support the restructuring of activity conducted on a farm or supporting the preparation of products for sale. An aid has a form of a premium of PLN 60,000 paid in two instalments: 80% and 20% of the premium. Beneficiaries of this sub-measure may be farmers with farms of economic size of less than EUR 10,000. The implementation of the business plan, that is a part of an application, must lead to an increase of the economic size of the farm by approx. 20%<sup>24</sup>.

The last of the sub-measures is called "Development of entrepreneurship – development of agricultural services" and it is aimed at supporting the development of agricultural services. Support is to be granted to those enterprises that have been conducting a commercial activity of providing agricultural services as micro or small enterprises for at least two years. Eligible costs include purchase of machinery, equipment and hardware, while the cost of buying a tractor cannot exceed 50% of the remaining eligible costs<sup>25</sup>. Preference in the allocation of support shall be given to, inter alia, innovative projects and those implemented in districts with high fragmentation of the agrarian structure. Support rate is 50% and PLN 500,000 is the maximum amount of payment.

### ***Basic services and village renewal in rural areas***

This measure is aimed at the development and renewal of rural infrastructure and includes three sub-measures, for each of which a separate call for applications will be announced. The first sub-measure is "Investment in the creation,

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<sup>22</sup> Transfer can take the form a donation as well as a sale.

<sup>23</sup> In the case of voivodeships with an average UAA lower than the national one, applicable if the average for this voivodeship.

<sup>24</sup> But not lower than EUR 10,000.

<sup>25</sup> Only new equipment can be purchased or leased in the form of leasing ending with the transfer of property rights to the lease.

improvement or expansion of all types of small scale infrastructure, including investments in renewable energy and energy conservation”. The investment projects should be aimed at:

- water and sewage systems;
- construction or modernization of local roads.

With respect to investments in water and sewage systems, the selection criteria include<sup>26</sup>:

- investment combining both water and sewage systems,
- location of the project in the area with the largest scale of needs for improvement of the state of waters according to the national water and sewage programme,
- amount of per capita tax income gminas<sup>27</sup>,
- unemployment rate in the county<sup>28</sup>,
- linking a project with investments for creating a broadband infrastructure,
- specificity of the region.
- In the case of road investment selection criteria include:
  - amount of per capita tax income in gminas,
  - unemployment rate in the county,
  - linking a project with investments for creating a broadband infrastructure,
  - specificity of the region.

For both types of investments the amount of eligible costs must not exceed PLN 1,000,000, and in the whole programming period, support for the beneficiary shall not be higher than PLN 2,000,000 (water investments) or PLN 3,000,000 (road construction). For these projects, the member state co-financing input is not to come from the state budget, but from the budgets of local governments implementing supported investment projects.

The second sub-measure is the “Research and investments associated with maintenance, restoration and enhancement of the cultural and natural heritage of the village, countryside and places of high natural value, including the associated socio-economic aspects and measures in the field of environmental awareness”, designed to protect the monuments and traditional construction. This support can be used both by municipalities and institutions dealing with culture, and

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<sup>26</sup> Selection of applications is to be based on a total number of points received by a given project and the points are attached to each of the criteria (RDP 2014-2020 does not present the number of points for each of the criteria). In the case of project with the same number of points a project ensuring cleaning a larger volume of sewage will be chosen.

<sup>27</sup> Higher number of points is to be given to gminas with lower tax income per capita.

<sup>28</sup> Preferred are to be projects for implementation in the areas with higher unemployment rate.



national contribution must come from own funds of the supported entity. Support is to apply both to renovation projects, as well as to purchase of historic buildings. Maximum eligible cost for the investment is EUR 1,000,000 and the total support granted throughout the programming cannot exceed PLN 500,000.

The third sub-measure is “Investing into creation, improvement or development of local basic services for the rural population, including leisure, cultural and related infrastructure”, which includes three types of investments that are related to:

- objects fulfilling cultural purposes;
- shaping public space;
- markets or buildings intended for the promotion of local products.

With regard to cultural objects, the selection criteria include only the level of tax income of the applying municipality, unemployment and specificity of the region. In the case of shaping public space, beyond the specifics of the region also other characteristics are to be taken into account. These include: historical value, complementarity with other investments in the area and whether the project is located in an area with tourism potential<sup>29</sup>.

For both types of investments the amount of eligible costs must not exceed PLN 1,000,000 and in the whole programming period, support for a given location cannot be higher than PLN 500,000. However, in the case of markets preferred will be projects with the highest proportion of retail space dedicated for farmers across the surface of the marketplace. Maximum eligible cost of the type of investment is EUR 1,000,000 and the total support granted throughout the programming period to one beneficiary may not exceed PLN 1,000,000. For all the projects supported within this sub-measure, the national financial input should also come from the local government.

### ***Investments in the development of forest areas and improving the vitality of forests***

Within this measure support for afforestation and creation of woodland will be offered. Its beneficiaries may be both farmers and local governments possessing land for afforestation<sup>30</sup>. Support takes the form of a lump sum and

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<sup>29</sup> Choice of applications in both cases will be based on a total number of points received by a given project. The points are prescribed to each of the criteria (the criteria are not stipulated in the RDP 2014-2020). In the case of projects with the same amount of points, the project to be implemented in a gmina with the lower per capita tax income will be chosen.

<sup>30</sup> However, in the case of local governments the support will be limited to support for afforestation.



includes three elements: support for afforestation (one-off assistance), maintenance premium (to be received for 5 years) and afforestation premium (12 years). The maximum area of afforestation per beneficiary over the duration of the programme is 20 ha.

### ***Setting-up of producer groups and organisations***

This support is to be granted to new groups and producer organizations during the first five years of their operation. It will have the form of a lump sum calculated as a percentage of the value of the net revenue from the sale of products produced on farms of group's members<sup>31</sup>. In the first year it will be 10% and in following 8%, 6%, 5% and 4%, respectively, with a maximum annual amount of EUR 100,000. The applicant must submit a business plan to be completed within five years.

The preference is to be given to the following categories of applicants:

- the ones who have the status of cooperatives,
- bringing together the largest number of members in a given product category,
- bringing together members whose production is covered by voluntary insurance,
- dealing with: high quality products (including organic farming), swine, cattle, sheep, goats, bee products, energy crops and crops used for technical purposes or production of hops.

### ***Agri-environment-climate***

This measure concerns the implementation of pro-environmental commitments during the period of 5 years and it covers 7 packages grouped in two sub-measures:

- Payments under agri-environment-climate commitments
  1. Sustainable farming;
  2. Protection of soil and water;
  3. Conservation of orchards with traditional varieties of fruit trees;
  4. Valuable habitats and endangered species of birds in Natura 2000 areas;
  5. Valuable habitats outside Natura 2000 areas.
- Support for the protection, sustainable use and development of genetic resources in agriculture
  6. Preservation of endangered plant genetic resources in agriculture;

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<sup>31</sup> In order to be taken into account, the sale must be concluded with clients other than the group's members.

7. Preservation of endangered animal genetic resources in agriculture.

Packages 1 and 2 are directed to intensive agricultural production, package 3 is designed to preserve traditional varieties of fruit trees in orchards, packages 4 and 5 relate to Natura 2000 and other packages serve to preserve the genetic resources of plants (package 6) and animals (package 7)<sup>32</sup>.

### ***Organic farming***

This measure consists of two sub-measures: 1. Payments for farms in conversion to organic farming; 2. Payments for farms to maintain farming. For each of these sub-measures there are 6 packages related to the type of farm production. These are: agricultural crops, vegetables, herbs cultivation, growing fruit, forage and grassland.

In the case of this measure, payments depend on the type and size of UAA covered by organic production under the same conditions as in the case of agri-environment-climate measure. Rates for the organic farms are on average approx. 15-20% lower than those for farms that are in the process. An exception is herbs cultivation, in which case the rate is the same for both sub-measures. Payments to farms in conversion may be paid for a maximum of three years, and those for farms already certified for organic production for up to 5 years.

### ***Payments to areas facing natural or other specific constraints***

This measure is designed not only to help farmers to continue farming activity in areas characterised by difficult farming conditions, but also to provide for the maintenance of rural landscape and the maintenance and promotion of sustainable systems of farming in these areas. The annual payments as so far will be applied to four types of areas: mountainous areas (rate of payment: 450 PLN/ha), lowland zone I (179 PLN/ha), lowland zone II (264 PLN/ha) and specific areas (264 PLN/ha). Full payment will be granted to farms with up to 25 ha of UAA. For the area in the range 25.01-50 ha UAA the payment per hectare will be reduced to 50% of the basic rate and for the area in the range of 50.01-75 ha UAA only 25% of the basic rate will be paid.

### ***Co-operation***

This measure is aimed at supporting the creation and operation of operational groups for innovation. Apart from farmers and forest owners such groups must have also other members. These can be other entities involved in the agri-

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<sup>32</sup> Payment rates are presented in the table A.1 in the annex.

cultural sector, including scientists and agri-food processors. In the case of overheads related to the group's operation the support rate is 100%, and in respect of the research related to the project it amounts to 90%. Overhead costs must be proportionate to the rest of the costs and can reach up to PLN 2,000,000 (20% of total eligible costs), and the maximum amount of support is PLN 10,000,000. It should be emphasized that the purpose of measure is not to support research, but only the process of its implementation.

### ***Support for local development within LEADER***

The aim of this measure is to support the local development led by the local community. The development strategy based on the diagnosis of local needs will be carried out in an area inhabited by at least 30,000 people from rural areas and a maximum of 150,000 inhabitants, and it will cover an area of at least 2 gminas. Support initiatives may include a wide range of activities both related to human capital and investment in infrastructure (including roads and tourism) and the establishment and diversification of sources of income. This measure consists of four sub-measures for different types of support and directions of assistance:

- support for implementation of operations under local development strategies driven by local communities. The limits of support and its intensity vary widely depending on the type of beneficiary and type of supported project;
- preparation and implementation of co-operation with the local action group. Assistance will be given in the form of a refund and the minimum project cost is PLN 50,000;
- support for the running costs and activation. Support takes the form of a lump sum. The level of support is not specified in the RDP 2014-2020;
- preparatory support. Aid takes the form of a lump sum.

When assessing the adopted Polish RDP 2014-2020 it should be noted that it is much more complicated than the previous programme. Moreover, the level of complexity increased significantly at the stage of negotiations with the EC as the project submitted to the European Commission was much less complex. This means that it is not only a consequence of decisions taken at national level. This does not change the fact that so multi-layered and diverse programme makes a comprehensive evaluation and determination of the programme's impact on rural development and agriculture completely impossible. The only solution will be to analyse separately various elements of the programme. It will be

followed by an attempt to determine the relationships and dependencies between these elements and by an assessment of potential synergies.

The trend towards the increasing complexity of programmes aimed at supporting agriculture and rural areas is alarming. Despite the development of evaluation methods and supporting them with information and communication tools, it is not yet possible to prepare a comprehensive and reliable evaluation of such complex aid schemes pursuing a number of objectives for the various areas and structures of social and economic life.

Although undoubtedly a holistic view of the development processes is justified and necessary, when undertaking an examination and monitoring of the programme its complexity should be borne in mind and these activities should be concentrated on programme's individual components, as they determine the actual overall effect of the programme.

It is worth noting that the RDP 2014-2020 clearly focuses on investment in animal production, which is a response to the trend of a decreasing interest in livestock production among Polish farmers. Moreover, in the case of investment in fixed assets it is excluded to support investment involving simple replacement of existing fixed assets. This arrangement seems to be a response to a criticism of the arrangements adopted in previous programming periods, when most investment involved only a purchase of newer models of machines and equipment than those previously held by the beneficiary. It seems, however, that this restriction will apply only to beneficiaries of RDP 2007-2013 who purchased one of the assets listed in the current programme<sup>33</sup>.

Another fact also worth noting is that farmers receiving support under the measures "Modernization of agricultural holdings", "Premiums for young farmers" and "Restructuring of small farms" will be obliged to maintain simplified accounting. The economic results of these farms should be regularly examined, as this will be a new population of the agricultural sector entities whose economic situation will be possible to determine based not on estimations, but actual accounting data. Although it will be the population not fully representative of the whole Polish agriculture, if only because of the criteria for the granting of support, it will be a good representative group of medium-sized and large farms seeking to obtain and maintain competitiveness.

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<sup>33</sup> This limitation applies to the purchase of fixed assets of the same kind and includes the purchase of: tractors, combine-harvesters, spraying machines, mineral fertilizer spreaders, liquid manure spreaders, loaders, trailers, telescopic loaders, forklifts and other machines.

It should also be noted that in the case of an instrument “Modernization of agricultural holdings” it is possible to introduce selection criteria preferring farms of a certain economic size or volume of production. It is also possible to introduce regional calls for applications with the criteria supplemented by criteria consistent with the needs of agriculture in a given region. Keeping such an option will enable a more flexible management of the implementation of this instrument throughout the period of implementation of the RDP 2014-2020 and the introduction of preferences for specific groups of entities depending on the interest in making use of this instrument and the situation of individual regions and types of farms.

Analysing the support instruments and selection criteria, it seems that the programme was supposed to be intended for the widest possible group of farms, which are now on the verge of a size small-medium, and the effect of the support to be received is to shift them to a group of medium-sized farms, with the potential to compete in the market and a clear concept of their further development. However, this concept for the Polish RDP 2014-2020 was not fully translated into the approved version of this programme. A good example is the intention of preference in the selection of applications for the instrument of “Payments to farmers permanently transferring small farms to other farmers” for the applicants with larger farms. Perhaps the aim of this provision was to increase the size of the total area of arable land transferred, while believing that the smallest holdings do not require such a degree of support for the decision to withdraw completely from agricultural activities and sell their land. In this case, the smallest farms transferred in the slightest degree would influence the situation of farms acquiring them, and thus the overall contribution to the changes in the level of competitiveness of Polish agriculture would be the smallest. It seems, however, that from the point of view of agricultural resources it would be most reasonable to reduce the number of the smallest farms, where agricultural land is the most vulnerable to losing its value for agricultural use. Therefore, it seems that this type of preference criterion should not be introduced. Moreover, two other criteria fully ensure the maximization of the effects of the implementation of this instrument.

However, first of all one should assess the rationale for introducing this instrument. The planned payment is extremely low. Assuming that someone with 2 ha UAA benefits from this support in the first year, when it is possible, probably in 2016, the payment received is 3600 euro. Thus, the incentive to give up agricultural activity.

In the case of “Basic services and rural renewal” it is surprising that among the criteria for selection of applications the specificity of a region can be found, since it seems that the other criteria have been properly matched and cover a set of key elements that should be taken into account in the selection process. Moreover, it is not indicated which aspects are part of this specificity.

With regard to the instrument of “Agri-environment-climate measure” it should be noted that in comparison with the project in the adopted version of the programme the eligibility for benefiting from this measure was greatly expanded. In the project for a number of packages eligible were only plots of several dozen of hectares, while in the current version of the RDP the size of the plot covered with a specific package is not stipulated.

Evaluation of the impact of the second pillar of the CAP also referred to as rural development policy is a very complex problem<sup>34</sup>. This is due to many factors, but primarily to a large number of very diverse policy instruments.

As noted by J. Buysse, A. Verspecht and G. van Huylenbroeck, the issue of the impact of the instruments of rural development policy implemented within the CAP is rarely the subject of scientific research<sup>35</sup>. Probably this is due to the very limited availability of the data that would allow for an in-depth analysis giving reliable results based on the appropriate size of the sampling. The lack of sufficient length of time series also makes it impossible to analyse the impact of support in the long term.

According to the research conducted by L.A. Schroeder, A. Gocht and W. Britz<sup>36</sup>, support from the CAP's second pillar had little impact on all sectors of the economy, with the largest, but also small impact experienced by the agriculture. The researchers undertook an ex-post analysis of the support implemented in Germany in 2006, using CAPRI-RD model<sup>37</sup> and the results of an ex-post evaluation carried out in relation to this support. As regards agriculture,

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<sup>34</sup> These issues are extensively presented in the book: B. Wieliczko (2010), *System oceny polityki Unii Europejskiej wobec obszarów wiejskich a zasady dobrego rządzenia*, „Studia i monografie” nr 149, IERiGŻ-PIB, Warszawa

<sup>35</sup> Buysse, A. Verspecht and G. Van Huylenbroeck (2011), *Assessing the impact of the EU Common Agricultural Policy pillar II support using micro-economic data*, Paper prepared for the 122nd EAAE Seminar "Evidence-based agricultural and rural policy making: Methodological and empirical challenges of policy evaluation" Ancona, February 17-18, 2011, p. 11.

<sup>36</sup> L.A. Schroeder, A. Gocht, W. Britz (2014), *The Impact of Pillar II Funding: Validation from a Modelling and Evaluation Perspective*, “Journal of Agricultural Economics”, p. 1-27.

<sup>37</sup> More information about CAPRI-RD model can be found on the website of the project Common Agricultural Policy Regionalised Impact – The Rural Development Dimension cofinanced within the 7 Framework Programme and conducted in the years 2009-2013: [http://www.ilr.uni-bonn.de/agpo/rsrch/capri-rd/capri\\_rd\\_e.htm](http://www.ilr.uni-bonn.de/agpo/rsrch/capri-rd/capri_rd_e.htm).

there was observed a small positive impact of rural development policy instruments on land use, income and total volume of production. However, when analysing the impact per 1 ha of UAA a decrease in yields and nutrient levels in the soil was found.

## 2. Impact of the Common Agricultural Policy on regional differences in Polish agriculture. Attempt to use the Grade Data Analysis

### Grade Data Analysis.<sup>38</sup> Brief presentation

The Grade Data Analysis (GDA) was developed at the Institute of Computer Science of the Polish Academy of Sciences<sup>39</sup>. It is one of the data mining methods – a family of algorithms and heuristics to extract knowledge from large data sets. It examines the relationship of objects and their properties, allowing for both verifying conjecture as to the specifics of an analysed phenomenon and identifying relationships not grasped by intuition on or even being in conflict with it. As the main advantage, the GDA allows for a twofold presentation of research results: in numerical form and clear graphic form. The so-called **overrepresentation map** – a square area with rows corresponding to the objects examined, columns – to properties of these objects, and cell colours being a measure of the similarity or diversity of objects and their properties, is a visualisation tool used by the GDA.

Using a square table to explore relationships between the elements examined is not a new idea.<sup>40</sup> Already in the first half of the twentieth century, a Polish anthropologist, Jan Czekanowski, used an array of coloured cells<sup>41</sup> to look for similarities in the structure of skulls discovered during excavations. Moving rows and columns so as to make the darkest cells form relatively consistent areas near the diagonal, Czekanowski discovered such similarities be-

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<sup>38</sup> Reasonable description of the method along with examples of its applications is included in the book [Jarochovska et al. 2005]. Grade methods are comprehensively addressed in the publication [Kowalczyk et al. 2004].

<sup>39</sup> <http://www2.ipipan.waw.pl>.

<sup>40</sup> Cf. e.g. Czekanowski J. (1913): *An outline of statistical methods used in anthropology*; “Proceedings of the Warsaw Scientific Society”, Vol. 5, Warsaw Scientific Society, Department of Mathematical and Natural Sciences. This is one of the first Polish statistics textbooks.

<sup>41</sup> It is the so-called Czekanowski’s diagram (or matrix). This diagram is a square, whose rows and columns correspond to the analysed objects (specifically, excavated skulls). The colour of each cell represents the similarity of a pair of elements: the darker, the greater the similarity of a pair of objects. The overrepresentation map differs from the Czekanowski’s matrix, as its rows correspond only to objects, while columns – to properties of these objects.



tween individuals, whose discovery without this approach would require the use of advanced morphology research methods or would not be possible at all<sup>42,43</sup>.

The method of developing overrepresentation maps will be illustrated with an example.<sup>44</sup> Table 1 presents three objects with four properties. It can be noted that each  $p_{ij}$  value ( $j$ -th property,  $i$ -th object) can be described as follows:

$$p_{ij} = p_i \times p_j \quad (2.1)$$

where  $p_i$  and  $p_j$  are the sum of  $i$ -th row and  $j$ -th column, respectively. This is the so-called proportional distribution.

Table 2.1. Example of proportional distribution

|                 | $j = 1$ | $j = 2$ | $j = 3$ | $j = 4$ | Total ( $p_i$ ) |
|-----------------|---------|---------|---------|---------|-----------------|
| $i = 1$         | 0.12    | 0.10    | 0.14    | 0.04    | 0.40            |
| $i = 2$         | 0.06    | 0.05    | 0.07    | 0.02    | 0.20            |
| $i = 3$         | 0.12    | 0.10    | 0.14    | 0.04    | 0.40            |
| Total ( $p_j$ ) | 0.30    | 0.25    | 0.35    | 0.10    | 1.00            |

Source: Own elaboration.

The **overrepresentation index** is a quotient, i.e.:

$$c_{ij} = \frac{P_{ij}}{p_i \times p_j} \quad (2.2)$$

<sup>42</sup> One must wonder that using such a primitive measure, which is indisputably average difference, obtained by comparing differences as diverse as millimetres, angle degrees and index units, led to a result corresponding to the finest achievements of the best morphologists, such as Georg Schwalbe. Can we explain this by a nasty coincidence? Obviously, we cannot. The result is too complex and harmonious in its entirety to consider it a coincidence. Presumably, this may be because the procedure applied is in fact a projection onto the plane of points of  $n$ -dimensional space. Without this, realising the mutual relationship that occurs between the points of  $n$ -dimensional space is beyond our normal mental capacity. Czekanowski J. (1948): *Issues of anthropology (outline of theoretical anthropology)*, "T. Szczesny i S-ka" Academic Bookstore, Toruń, p. 66.

<sup>43</sup> In 1951, Wrocław mathematicians developed – based on the Czekanowski's method – the so-called "Wrocław taxonomy". Cf. Florek K., Łukasiewicz J., Perkal J., Steinhaus H., Zubrzycki S. (1951): *Sur la liaison et la division des pointes d'un ensemble fini*; "Colloquium Mathematicum", Issue 2, Warsaw; pp. 282-285; Florek K., Łukasiewicz J., Perkal J., Steinhaus H., Zubrzycki S. (1951): *Wrocław taxonomy*; "Anthropological Review", Vol. XVII, Polish Scientific Publishers, Warsaw-Poznań; pp. 193-211.

<sup>44</sup> The example comes from the article: St. Lenkiewicz (2012), *Grade Data Analysis – the concept and an instance of application*; "Contemporary Management Issues", Issue 1/2012, Warsaw; pp. 63-98.



In the case of proportional distribution, all overrepresentation indices are obviously equal to 1. Table 2.2 shows non-proportional distribution, i.e. equation (1) is not complied by at least some  $p_{ij}$ . Table 2.3 includes overrepresentation indices for this distribution.

Table 2.2. Example of non-proportional distribution

|                    | $j = 1$ | $j = 2$ | $j = 3$ | $j = 4$ | Total ( $p_{.j}$ ) |
|--------------------|---------|---------|---------|---------|--------------------|
| $i = 1$            | 0.25    | 0.05    | 0.04    | 0.06    | 0.40               |
| $i = 2$            | 0.10    | 0.20    | 0.03    | 0.02    | 0.35               |
| $i = 3$            | 0.10    | 0.05    | 0.03    | 0.07    | 0.25               |
| Total ( $p_{.j}$ ) | 0.45    | 0.30    | 0.10    | 0.15    | 1.00               |

Source: Own elaboration.

Table 2.3. Overrepresentation indices for distribution in Table 2.2

|         | $j = 1$ | $j = 2$ | $j = 3$ | $j = 4$ |
|---------|---------|---------|---------|---------|
| $i = 1$ | 1.39    | 0.42    | 1.00    | 1.00    |
| $i = 2$ | 0.63    | 1.90    | 0.86    | 0.38    |
| $i = 3$ | 0.89    | 0.67    | 1.20    | 1.87    |

Note: Values in the table are rounded; index for  $i = 3$  and  $j = 2$  is precisely  $2/3$ .

Source: Own elaboration.

To create an overrepresentation map, we divide a unit square into columns of widths proportional to the sums of the columns of Table 2.2 and into rows of heights proportional to the sums of the rows of Table 2.2. We shade cells in accordance with the values of Table 2.3, using the following colour code:<sup>45</sup>

Obviously, an overrepresentation map for proportional distribution is uniformly grey (all overrepresentation indices are equal to 1). Figure 2.1 presents an overrepresentation map for non-proportional distribution in Table 2.2.

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<sup>45</sup> You can create maps in any colour, but the author notes that maps using the shades of grey are the easiest to analyse.





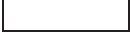
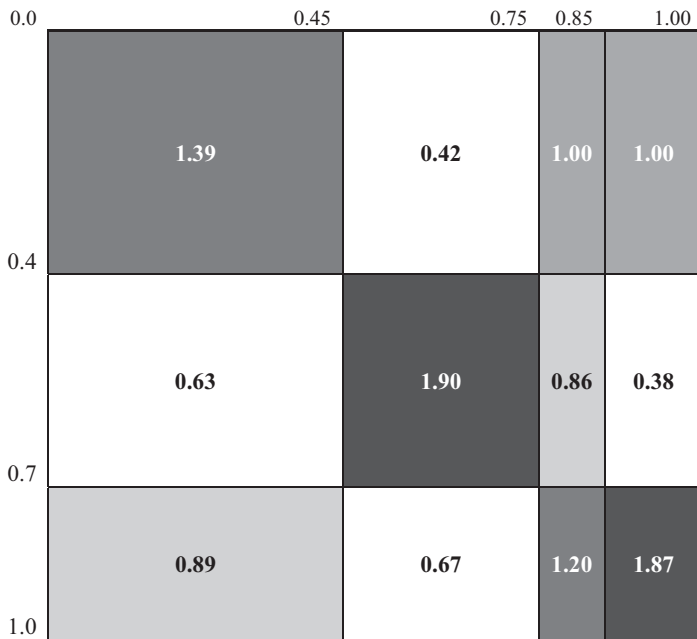
| Colour  | Value of $c_{ij}$ index       | Specification              |
|---|-------------------------------|----------------------------|
|  | $3/2 < c_{ij}$                | Strong overrepresentation  |
|  | $1 / 0.99 < c_{ij} \leq 3/2$  | Slight overrepresentation  |
|  | $0.99 < c_{ij} \leq 1 / 0.99$ | Perfect representation     |
|  | $2/3 < c_{ij} \leq 0.99$      | Slight underrepresentation |
|  | $c_{ij} \leq 2/3$             | Strong underrepresentation |

Figure 2.1. Overrepresentation map for distribution in Table 2



Source: Own elaboration.

Being the essence of the Grade Data Analysis, the GCA algorithm changes the arrangement of rows and columns of an overrepresentation map, so as to make cells of the same colour form consistent areas and the darkest areas – situated near the diagonal of the map. To this end, the algorithm seeks to maximise the Spearman's rank correlation coefficient  $\rho^*$ :

$$\rho^* = 3 \sum_{i=1}^m \sum_{j=1}^n (p_{ij} (2S_{row}(i) - 1) (2S_{col}(j) - 1)) \quad (2.3)$$

where:

$$S_{row}(i) = \left( \sum_{s=1}^{i-1} p_{s.} \right) + \frac{1}{2} p_{i.} \quad (2.4)$$

$$S_{col}(j) = \left( \sum_{t=1}^{j-1} p_{.t} \right) + \frac{1}{2} p_{.j} \quad (2.5)$$

$$p_{s.} = \sum_{j=1}^n p_{sj} \quad \text{-- sum of } s\text{-th row,} \quad (2.6)$$

$$p_{.t} = \sum_{i=1}^m p_{it} \quad \text{-- sum of } t\text{-th column,} \quad (2.7)$$

$p_{ij}$  is a value in  $i$ -th row and  $j$ -th column,  $m$  – number of rows in the table,  $n$  – number of its columns.

Having obtained an overrepresentation map, in which similar elements are in adjacent rows (objects) and columns (properties), we can perform a cluster analysis. As a result, the sample examined is divided into subsets (clusters) of similar elements (objects or properties). Each element in a specific cluster is “close” to other elements of the cluster concerned, and at the same time “distant” from elements of other clusters. The GDA distinguishes clusters based on the distance of each pair of table rows (columns) arranged by the GCA.

Following the GCA, it often turns out that an overrepresentation map is insufficiently regular. This is due to the large heterogeneity of the examined objects or their properties, i.e. the presence of **outliers** (referring to the GDA terminology). To identify them, we calculate the “average distance” of each row (each column) from others. This distance is referred to as  $AvgDistA_{row}$  for rows and  $AvgDistA_{col}$  for columns (due to the limited space of this article, formulae to calculate them are not provided)<sup>46</sup>. Rows or columns of the greatest  $AvgDistA$  values are outliers.

Generally, having found outliers, we remove them from the sample examined and the GCA is repeated. This procedure allows us to identify such data relationships, which are hard or even impossible to note in research involving outliers. If a sample is very large, it can be divided into two parts: FIT (elements of  $AvgDistA$  below the limit value) and OUT (elements of  $AvgDistA$  above the limit value), and then subjected to the GCA carried out separately for each part.

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<sup>46</sup> You can find them e.g. in the paper [Kowalczyk et al. 2004].

The GCA algorithm cannot be applied to raw data. Results obtained from such an analysis would have no value. Raw data are measured on different scales, expressed in different units and their value ranges vary considerably. Let us look at exemplary data provided in Table 2.4. In order to obtain overrepresentation indices, we should calculate the sums of individual rows. However, summing up the values of the rows of Table 2.4 makes no sense.

Table 2.4. Example of raw data

| Voivodeship         | Agricultural land in total | AHS <sup>47</sup> | Employment in agriculture | GVA <sup>48</sup> per capita in agriculture |
|---------------------|----------------------------|-------------------|---------------------------|---|
|                     | ha                         | ha                | person                    | PLN   |
| Dolnośląskie        | 1,209,396                  | 9.59              | 70,343                    | 13,707                                      |
| Kujawsko-Pomorskie  | 1,188,145                  | 12.32             | 115,986                   | 11,728                                      |
| Lubelskie           | 1,790,145                  | 6.57              | 276,305                   | 5,473                                       |
| Lubuskie            | 574,384                    | 9.84              | 24,147                    | 10,403                                      |
| Łódzkie             | 1,313,137                  | 6.73              | 190,700                   | 6,116                                       |
| Małopolskie         | 942,072                    | 3.20              | 182,120                   | 4,395                                       |
| Mazowieckie         | 2,485,953                  | 7.40              | 318,129                   | 11,228                                      |
| Opolskie            | 608,610                    | 9.31              | 48,661                    | 12,485                                      |
| Podkarpackie        | 983,581                    | 3.46              | 155,487                   | 3,083                                       |
| Podlaskie           | 1,239,701                  | 11.07             | 136,953                   | 7,890                                       |
| Pomorskie           | 942,562                    | 12.90             | 57,026                    | 13,978                                      |
| Śląskie             | 659,047                    | 3.93              | 68,930                    | 10,168                                      |
| Świętokrzyskie      | 765,204                    | 4.74              | 142,661                   | 7,426                                       |
| Warmińsko-Mazurskie | 1,338,935                  | 17.07             | 62,622                    | 12,990                                      |
| Wielkopolskie       | 1,963,623                  | 10.81             | 205,730                   | 14,556                                      |
| Zachodniopomorskie  | 1,143,722                  | 16.22             | 38,926                    | 21,655                                      |
| Total               | 19,148,217                 | 145.00            | 2,094,726                 | 167,281                                     |

Source: Own elaboration based on CSO data.

Value ranges in the individual columns of the table vary considerably. The highest values are in the first column (hundreds of thousands and millions), the lowest – in the second column (under 20). The GCA performed based on such data would distort results, because the values of the first column would completely dominate our research<sup>49</sup>. Therefore, data are normalised prior to the GCA. As a result, we obtain values indicating the degree of diversity of each property in the objects forming the population being examined. Normalisation involves dividing each value in the table by the sum of its column, or – if several

<sup>47</sup> Average size of an individual holding with over 1 ha of agricultural land.

<sup>48</sup> Gross value added.

<sup>49</sup> It suffices to note what the ratio of the width of the first column of the overrepresentation map and its other columns would be.

properties were grouped – by the sum of the columns of this group. Properties of similar nature and measured in the same units can be grouped. For example, one group can include the areas of specific crops; however, it would make no sense to group the areas of crops and the quantities harvested.

If the importance of individual properties is not the same while assessing the examined phenomenon, they may be assigned weights. If properties were previously grouped, the weight would be assigned to the whole group.

Thus, data pre-processing includes: grouping the properties, normalising groups, and assigning weights to groups. Normalised properties are multiplied by weights assigned to their groups. Having prepared the table, overrepresentation indices, which are the input data for the GCA algorithm, are then calculated.

The practical implementation of the GDA is GradeStat.<sup>50</sup> It was used to carry out all calculations presented later herein and prepare most figures.

The GDA is a convenient tool for comprehensive data analysis. Nevertheless, like any research method, it has also some limitations. Let us take a closer look at the most important of them all.

Firstly, the GDA is not a tool that answers questions raised by a researcher. The programme helps formulate these answers, but it does not replace an analyst in this respect. Furthermore, the GDA helps you identify such data relationships, which are impossible or hard to note without this method. Thus, using the GDA often raises new questions. Consequently, the GDA cannot clearly answer the question whether the Common Agricultural Policy has an impact on regional differences in Polish agriculture. The GDA aims at such a data presentation, so as to allow for assessing the impact ourselves.

Secondly, the GDA is not a tool for “objective analysis”. As a matter of fact, it is a method based on mathematical tools, which involves “automatic” (i.e. “unbiased”) data processing; however, research using it is not completely objective. There are numerous factors limiting the objectivity of the results obtained; let us look at the two most important of them right now. The selection of elements to be analysed, i.e. the examined objects and their properties, is the first one. Even the use of advanced methods for the selection of variables<sup>51</sup> does not completely eliminate the influence of researcher's preferences. In this analysis, the examined elements were selected objectively, as we analyse all Polish

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<sup>50</sup> The programme can be purchased along with the book: Jarochovska et al. (2005). To unlock some of its functions, the software should be registered at the dedicated website: <http://gradestat.ipipan.waw.pl/download.html>.

<sup>51</sup> Cf. e.g. J. Korzeniewski (2012): *Methods for the selection of variables in a cluster analysis. New procedures*; Scientific Publishing House of the University of Łódź, Łódź.

voivodeships, unlike their properties and properties of CAP support instruments.<sup>52</sup> Data pre-processing, i.e. grouping the properties of objects and assigning weights to groups, is the second factor limiting the objectivity of the results obtained from the GDA. Although these operations are carried out based on a thorough analysis of the examined properties and their interrelationships, drawing on the knowledge of experts, it is never possible to completely eliminate the influence of researchers' personal beliefs. It should be noted, however, that any assessment – regardless of the method used – is subjective to some extent; the GDA is no exception to this.

Thus, being aware of both the limitations of the research method used and our own limitations, we have no ambition to make a completely objective assessment of the impact of the Common Agricultural Policy on regional differences in Polish agriculture. We aim at taking another way of looking at this issue, presenting it differently than it has been done in the literature, indicating the patterns observed and trying to describe the relationship between the amount of EU funding received and the structure of Polish agriculture.

### **Scope of research. Input data**

Bridging gaps in the level of agricultural development in individual EU regions is one of the main objectives of the Common Agricultural Policy. This includes both gaps between EU Member States (especially between “old” and “new” Member States) and their regions<sup>53</sup>. Obviously, the CAP does not seek to completely eliminate regional differences – this is in fact impossible – but rather it aims at eliminating gross disparities and providing the rural population with similar working and living conditions. This calls for measures taken by the European Union under the so-called two pillars of the CAP. The first one is

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<sup>52</sup> For example, you can reflect on reasons for including the share of people employed in agriculture, Average size of an individual holding and the area of agricultural land per capita employed in agriculture in our research. Beyond doubt, these properties are interrelated. The large share of people employed in agriculture and the small average size of an individual holding imply the small area of agricultural land per capita employed in agriculture. Whether all of these properties can be included in research, or one (and which) of them should be excluded, can be assessed by analysing their correlation. This, however, is beyond the scope of this study.

<sup>53</sup> *The main objective of the common regional policy is to reduce the existing regional problems in the EU, in both traditionally less developed regions and regions undergoing industrial and agrarian transformations, as well as to prevent further regional disparities, in other words: reduction of economic and social disparities between the EU's poorest and richest regions.* Witkowska J., Wysokińska Z. (2002): *European integration. Development of markets*; Polish Scientific Publishers, Warsaw – Łódź; p. 241.

a scheme of direct payments for agricultural production, while the second one is a set of instruments to stimulate structural changes in agriculture. Since its accession to the European Union in 2004, Poland has benefited from CAP funds in the two programming periods, i.e. 2004-2006 and 2007-2013, securing nearly PLN 120 billion. The scope of our research covers their distribution among specific voivodeships and impact on changes therein during the period concerned.

During our research, the following properties of individual voivodeships, which may be a measure of their sustainable development,<sup>54</sup> were taken into account:

1. Share of agricultural land in total area (%) – code: AgrLand\_%.
2. Share of arable land in agricultural land (%) – code: AraLand\_%.
3. Average size of an individual holding with over 1 ha of agricultural land (ha) – code: AHS.
4. Share of people employed in agriculture in the total number of the employed (%) – code: Employment.
5. Area of agricultural land per capita employed in agriculture (ha) – code: AgrLand\_cap.
6. Share of agriculture in the gross value added (%) – code: GVA\_%.
7. Gross value added per capita employed in agriculture (PLN) – code: GVA\_cap.

The values of properties were calculated based on data derived from the *Statistical Yearbooks of Voivodeships*<sup>55</sup> published annually by the Central Statistical Office. It was assumed that they should be analysed independently, so each of them was placed in a separate group. The gross value added per capita employed in agriculture (GVA\_cap) was considered the most important property, therefore it was assigned the highest weight: 1.5, while other properties were given weights equal to 1.

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<sup>54</sup> Cf. Adamowicz M., Smarżewska A. (2009): *Model and indicators of sustainable development in rural areas from the local perspective*; “Scientific Journal of Warsaw University of Life Sciences. European Policies, Finance and Marketing”, Issue 1(50); p. 260; Borys T. (ed., 2005): *Sustainable development indicators*; “Ekonomia i Środowisko” Publishing House, Warsaw – Białystok; p. 300 et seq.

<sup>55</sup> Unfortunately, due to the lack of availability of complete time series, some data come from periods similar to those analysed, as indicated in table descriptions.

Our research covered the following CAP support instruments (PLN):

1. Pillar I instruments:

1.1. Single Area Payment<sup>56</sup> per 1 ha of agricultural land as of 2013 – code: SAP.

2. Pillar II instruments:

2.1. Transfers per 1 ha of agricultural land as of 2013 – code: Transfers.

2.2. Investments per 1 ha of agricultural land as of 2013 – code: Investments.

2.3. Support of human resources per capita employed in agriculture as of 2013 – code: People.

The data used come from the Agency for Restructuring and Modernisation of Agriculture (author obtained these data thanks to the courtesy of Barbara Wieliczko, PhD, Institute of Agricultural and Food Economics). Properties were divided into two groups: the first one included the Single Area Payment, while the second one – Pillar II instruments. Both groups were assigned the same weights equal to 1.

### **Polish agriculture in 2004**

Table 2.5 summarises the examined properties of Polish voivodeships in 2004. Values were entered in GradeStat. Each property was placed in a separate group, giving one of them, i.e. the gross value added per capita (GVA\_cap), the weight of 1.5, while other properties were assigned weights equal to 1. They were prioritised then using the GCA algorithm. Finally, clusters were identified: three for voivodeships and two for properties.<sup>57</sup> Figure 2.2 presents the received overrepresentation map (Figure 2.3 explains the colour code).

Carrying out the GCA changed the arrangement of columns (representing the properties of voivodeships). Columns corresponding to the share of people employed in agriculture in the total number of the employed (Employment) and the area of agricultural land per capita employed in agriculture and the area of arable land per capita employed in agriculture (AgrLand\_cap) were on the opposite ends of the map, which means that these two properties of voivodeships differ the most from each other out of all of them. It seems logical – the higher the number of people employed in agriculture, the smaller the area of agricultural land per capita.

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<sup>56</sup> Payment available for any farmer, whose holding covers at least 1 ha of agricultural land.

<sup>57</sup> There is no clear rule stating how many clusters the examined objects or their properties should be divided into. A lot depends on the analysed problem, the number of objects/properties and researcher's preferences. Cf. e.g. A. Ciok A. (2004): *On the number of clusters – a grade approach*; Institute of Computer Science of the Polish Academy of Sciences, Warsaw.



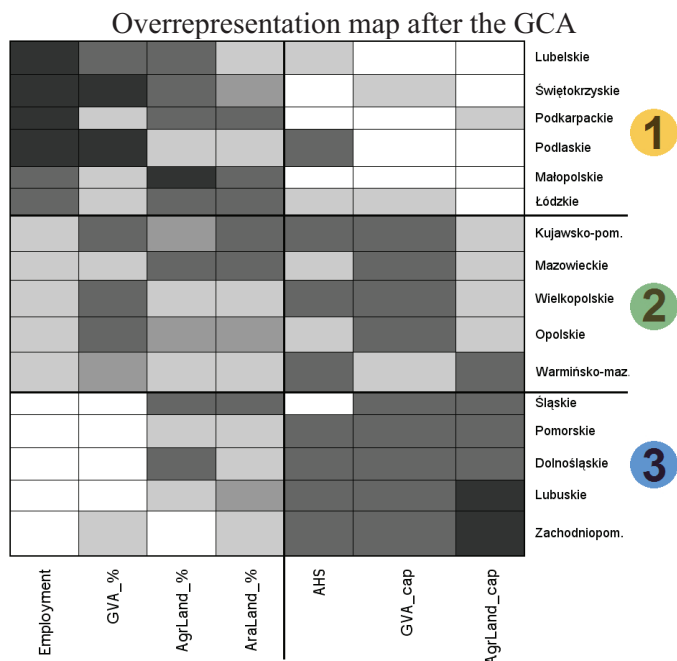
Table 2.5. Agriculture in Polish voivodeships in 2004

| Voivodeship         | AgrLand_% | AraLand_% | AHS*  | Employment | AgrLand_cap | GVA_% | GVA_cap |
|---------------------|-----------|-----------|-------|------------|-------------|-------|---------|
| Dolnośląskie        | 60.63     | 72.05     | 9.59  | 8.03       | 17.19       | 2.10  | 13 707  |
| Kujawsko-Pomorskie  | 66.11     | 83.65     | 12.32 | 18.12      | 10.24       | 4.10  | 11 728  |
| Lubelskie           | 71.26     | 75.30     | 6.57  | 38.11      | 6.48        | 5.30  | 5 473   |
| Lubuskie            | 41.06     | 70.94     | 9.84  | 8.55       | 23.79       | 2.00  | 10 403  |
| Łódzkie             | 72.08     | 78.25     | 6.73  | 21.48      | 6.89        | 2.70  | 6 116   |
| Małopolskie         | 62.05     | 70.92     | 3.20  | 18.00      | 5.17        | 2.10  | 4 395   |
| Mazowieckie         | 69.91     | 70.98     | 7.40  | 15.71      | 7.81        | 2.50  | 11 228  |
| Opolskie            | 64.66     | 79.03     | 9.31  | 16.74      | 12.51       | 4.20  | 12 485  |
| Podkarpackie        | 55.12     | 65.50     | 3.46  | 24.46      | 6.33        | 2.30  | 3 083   |
| Podlaskie           | 61.41     | 63.96     | 11.07 | 35.23      | 9.05        | 6.20  | 7 890   |
| Pomorskie           | 51.48     | 75.12     | 12.90 | 8.69       | 16.53       | 2.30  | 13 978  |
| Śląskie             | 53.44     | 71.10     | 3.93  | 4.62       | 9.56        | 1.00  | 10 168  |
| Świętokrzyskie      | 65.34     | 74.71     | 4.74  | 33.21      | 5.36        | 5.80  | 7 426   |
| Warmińsko-Mazurskie | 55.39     | 66.41     | 17.07 | 16.20      | 21.38       | 4.40  | 12 990  |
| Wielkopolskie       | 65.83     | 79.81     | 10.81 | 17.00      | 9.54        | 4.80  | 14 556  |
| Zachodniopomorskie  | 49.96     | 76.11     | 16.22 | 8.17       | 29.38       | 3.50  | 21 655  |

\*Based on information obtained under the General Agricultural Census 2002. Source: CSO.

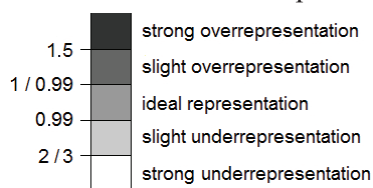
Source: Own elaboration based on CSO data.

Figure 2.2. Agricultural differences in Polish voivodeships in 2004



Source: Own elaboration based on CSO data.

Figure 2.3. Colour codes for overrepresentation maps



Source: Own elaboration based on GradeStat graphs.

The properties of voivodeships were divided into two clusters. The first one comprises:

- share of people employed in agriculture in the total number of the employed (Employment),
  - share of agriculture in the gross value added (GVA\_%),
  - share of agricultural land in total area (AgrLand\_%),
  - share of arable land in agricultural land (AraLand\_%),
- i.e. measures of significance of agriculture in the economy of a specific voivodeship.

The second cluster includes:

- average size of an individual holding with over 1 ha of agricultural land (AHS),
  - gross value added per capita employed in agriculture (GVA\_cap),
  - area of agricultural land per capita employed in agriculture (AgrLand\_cap),
- i.e. properties, which can be considered as measures of farming intensity in agriculture.

Voivodeships were divided into three clusters. The first one includes the following voivodeships:

- Lubelskie,
- Świętokrzyskie,
- Podkarpackie,
- Podlaskie,
- Małopolskie,
- Łódzkie.

Compared to other voivodeships, the foregoing ones are characterised by:

- very high or high share of people employed in agriculture in the total number of the employed,
- very high or high share of agriculture in the gross value added (except for: Podkarpackie, Małopolskie and Łódzkie),

- high or very high share of agricultural land in total area (except for Podlaskie),
- high share of arable land in agricultural land (except for: Lubelskie and Podlaskie),
- large fragmentation of holdings (except for the Podlaskie),
- low or very low gross value added per capita employed in agriculture,
- small or very small area of agricultural land per capita employed in agriculture.

The cluster concerned includes voivodeships, for which agriculture is an important sector of the economy. Agricultural land covers a large part of their area and agriculture provides employment to a large number of people and produces a large share of the gross value added. However, agricultural production is provided by those employed in small holdings, resulting in not very high performance.

Particular attention in this cluster should be paid to Podkarpackie. It is characterised by a strong overrepresentation of employment in agriculture and a slight overrepresentation of the share of both agricultural land in total area and arable land in agricultural land. At the same time, however, its share of agriculture in the gross value added is low (slight underrepresentation). Thus, despite the efforts of a significant group of large holdings, it turns out that agriculture has no major contribution to the economy of the voivodeship.

Although the Grade Data Analysis is based on an advanced algorithm, it will not explain this phenomenon. Despite being a very useful research tool, it serves to formulate questions, rather than answer them – examined problems often require a more thorough analysis. It is highly plausible that the “paradox of Podkarpackie agriculture” can be explained by the topography of land used by local farmers. Its largest share is mountainous areas, thus making agriculture much harder.

Mountainous topography may also explain the low share of agriculture in the gross value added in Małopolskie. However, as for Łódzkie, the reason for this phenomenon is probably low-quality soils (especially luvisols, rusty and podsolic soils).

The second cluster includes the following voivodeships:

- Kujawsko-Pomorskie,
- Mazowieckie,
- Wielkopolskie,
- Opolskie,

- Warmińsko-Mazurskie,
- which are mainly characterised by:
- high gross value added per capita employed in agriculture (except for Warmińsko-Mazurskie),
  - large average size of holdings (except for: Mazowieckie and Opolskie),
  - medium area of agricultural land per capita employed in agriculture (greater than in the first cluster, but much less than in the third one),<sup>58</sup>
  - not very high employment in agriculture (much lower than in the first cluster, but higher than in the third one),
  - major share of agriculture in the gross value added,
  - share of both agricultural land in total area and arable land in agricultural land – lower than in the first cluster, but significant.

The cluster concerned includes voivodeships, for which agriculture – similarly to the first cluster – is an important sector of the economy. However, in contrast to the first cluster, the second one brings together voivodeships, in which much less people are employed in agriculture and their work is more efficient.

The third cluster is the most homogeneous. It includes the following voivodeships:

- Śląskie,
- Pomorskie,
- Dolnośląskie,
- Lubuskie,
- Zachodniopomorskie.

It is noticeable that all voivodeships are characterised by:

- high gross value added per capita employed in agriculture,
- large or very large area of agricultural land per capita employed in agriculture,
- large holdings in general (except for Śląskie and Lubuskie),
- small share of agriculture both in employment and the gross value added.

Besides:

- share of arable land in agricultural land is medium (except for Śląskie and Lubuskie),

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<sup>58</sup> The cluster concerned is characterised by a slight underrepresentation of this property, while the first one – by a strong underrepresentation, and the third one – by a slight or strong overrepresentation.

- share of agricultural land in the total area of the voivodeships of the third cluster is comparable to the voivodeships of the second cluster (except for Zachodniopomorskie).

The third cluster comprises voivodeships, for which agriculture is a far less significant area of business activity. The share of people employed in agriculture in the total number of the employed is much lower, just as the share of agriculture in the gross value added. However, those engaged in agriculture work much more efficiently on larger areas.

Figure 2.4. Polish voivodeships coloured by clusters in 2004



Source: Own elaboration based on CSO data.

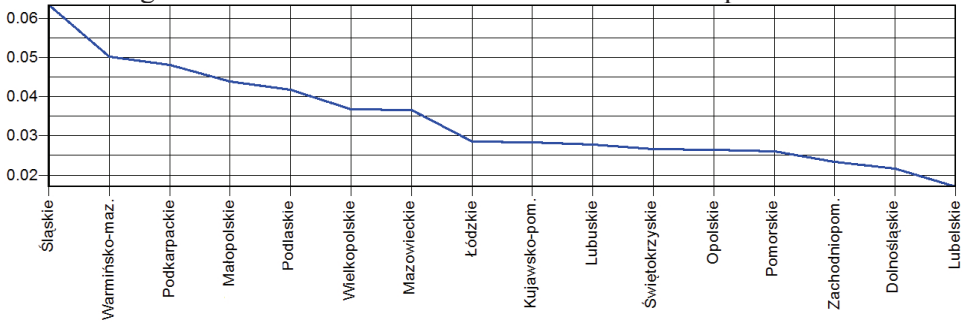
Agriculture in the voivodeships of the first cluster is more common, but less specialised. The situation in the third cluster is quite the opposite. The second cluster brings together voivodeships being “in between”. It is worth noting that the first cluster includes mainly eastern and southern voivodeships (except for Łódzkie), the second one – northern and central voivodeships (except for Opolskie), while the third one – northern and western voivodeships (except for Śląskie). This is illustrated in Figure 2.4.

An outlier analysis carried out for voivodeships reveals that Śląskie is the largest “outlier from the trend”. This is due to the medium size of holdings in

this voivodeship, which makes it stand out (significantly) among the other voivodeships of the third cluster. Śląskie is characterised by a strong underrepresentation of this property, while the remainder – by a slight overrepresentation. This is illustrated in Figure 2.5.

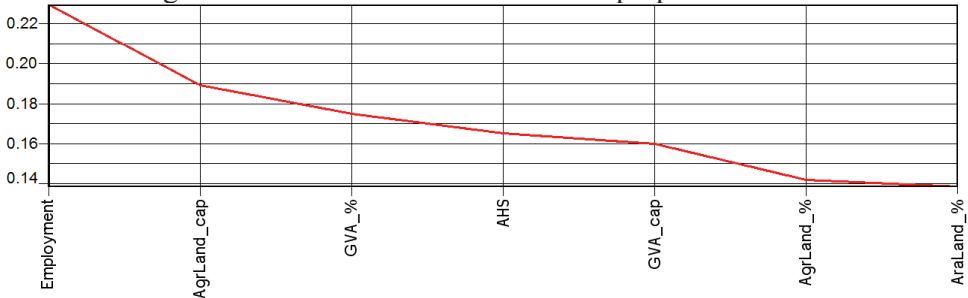
Among the analysed properties of voivodeships, the share of agriculture in employment is the biggest outlier (Figure 2.6). The reason for this is clearly visible on our overrepresentation map (Figure 2.2). This property, located in the leftmost column, contains three distinct blocks of uniform or nearly uniform colour in particular clusters.

Figure 2.5. Identification of outliers for voivodeships in 2004



Source: Own elaboration based on CSO data.

Figure 2.6. Identification of outliers for properties in 2004



Source: Own elaboration based on CSO data.

### Polish agriculture in 2013

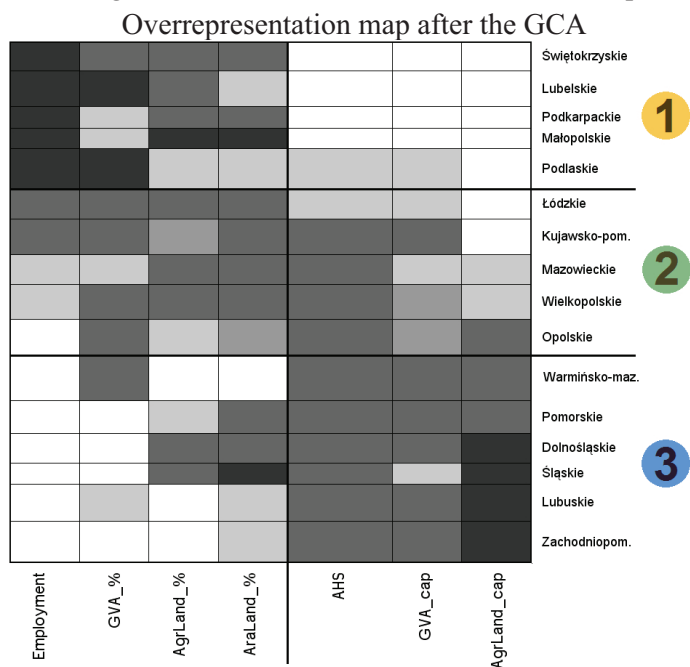
Table 2.6 summarises the examined properties of Polish voivodeships in 2013. Values were entered in GradeStat and then prioritised using the GCA algorithm. Once again, three clusters were identified for voivodeships and two – for properties. Figure 2.7 presents the received overrepresentation map.

Table 2.6. Agriculture in Polish voivodeships in 2013

| Voivodeship         | AgrLand_% | AraLand_% | AHS   | Employment | AgrLand_cap | GVA_% <sup>59</sup> | GVA_cap <sup>60</sup> |
|---------------------|-----------|-----------|-------|------------|-------------|---------------------|-----------------------|
| Dolnośląskie        | 59.69     | 73.39     | 14.40 | 5.33       | 20.53       | 2.10                | 28 258                |
| Kujawsko-Pomorskie  | 65.25     | 84.77     | 15.90 | 15.55      | 9.53        | 5.80                | 32 352                |
| Lubelskie           | 70.18     | 74.88     | 8.90  | 27.03      | 6.89        | 8.70                | 17 195                |
| Lubuskie            | 40.49     | 71.12     | 19.20 | 5.17       | 26.97       | 4.90                | 42 839                |
| Łódzkie             | 70.83     | 77.75     | 8.50  | 12.49      | 8.66        | 5.20                | 24 521                |
| Małopolskie         | 61.05     | 71.17     | 4.50  | 12.79      | 5.58        | 2.20                | 9 749                 |
| Mazowieckie         | 68.03     | 70.50     | 9.80  | 10.61      | 9.30        | 3.60                | 35 566                |
| Opolskie            | 63.93     | 81.67     | 14.70 | 8.59       | 19.41       | 5.70                | 35 834                |
| Podkarpackie        | 52.85     | 64.70     | 5.20  | 18.96      | 6.16        | 2.50                | 6 338                 |
| Podlaskie           | 60.23     | 63.29     | 15.80 | 23.97      | 11.05       | 10.90               | 27 950                |
| Pomorskie           | 50.39     | 76.17     | 18.40 | 6.52       | 16.48       | 3.00                | 35 351                |
| Śląskie             | 51.33     | 72.18     | 6.40  | 2.10       | 15.83       | 1.00                | 19 905                |
| Świętokrzyskie      | 64.14     | 72.43     | 6.30  | 23.46      | 5.48        | 5.90                | 14 215                |
| Warmińsko-Mazurskie | 54.31     | 67.12     | 22.70 | 9.68       | 26.79       | 8.90                | 47 330                |
| Wielkopolskie       | 65.02     | 81.21     | 14.00 | 11.65      | 12.12       | 5.60                | 34 755                |
| Zachodniopomorskie  | 49.00     | 76.77     | 24.80 | 6.23       | 32.05       | 4.10                | 42 583                |

Source: Own elaboration based on CSO data.

Figure 2.7. Agricultural differences in Polish voivodeships in 2013.



Source: Own elaboration based on CSO data.

<sup>59</sup> As of 2011.

<sup>60</sup> As of 2011.

The comparison of 2004 and 2013 overrepresentation maps reveals that:

- Clusters of properties of voivodeships are the same. The only change is the order of two of them, i.e. the gross value added per capita and average holding size.
- Clusters of voivodeships slightly changed. Łódzkie moved from the first cluster to the second one, while Warmińsko-Mazurskie – from the second one to the third one. The second cluster became more “geographically consistent”, as illustrated in Figure 2.8.
- Properties of clusters of voivodeships became more apparent. In the first cluster, the area of properties grouped on the right side is almost entirely white or light grey (strong or slight underrepresentation).
- “Polarisation” was also observed in the third cluster of voivodeships, although it was not so strong. The area of properties grouped on the left side is almost entirely white or light grey, but with some exceptions. The main exception is Śląskie, which is still characterised by an overrepresentation of two properties of the “left cluster”, i.e. the share of agricultural land in total area and the share of arable land in agricultural land.
- Śląskie (as the only one in its cluster) is still characterised by an underrepresentation of average holding size, which is, however, lower than in 2004 (light grey instead of white).
- Changes observed in the second cluster of voivodeships are relatively the slightest. It still brings together voivodeships, for whom agriculture is an important sector of the economy, but operating more efficiently than in the voivodeships of the first cluster.

Changes observed in specific voivodeships in the period considered, should be analysed as a whole. One cluster cannot be analysed separately from the other two. For example, it is easy to notice that the last column of 2004 and 2013 maps differs. The column corresponds to the area of agricultural land per capita employed in agriculture. In 2013, the first cluster had it entirely white, while the second one – partly white and partly light grey (except for Opolskie). This proves that the difference of the AgrLand\_cap value between the voivodeships of the first two clusters and the voivodeships of the third cluster in 2004-2013 increased significantly. However, this may be due to both its decrease in the first two clusters and increase in the third cluster.

Tables 2.5 and 2.6 indicate that the share of agriculture in employment decreased in all voivodeships during the period concerned, while the gross value added increased per capita employed in agriculture. The colour analysis of col-



umns corresponding to these two properties on the overrepresentation maps reveals that these changes did not take place in a uniform manner throughout voivodeships.

Figure 2.8. Polish voivodeships coloured by clusters in 2013



Source: Own elaboration based on CSO data.

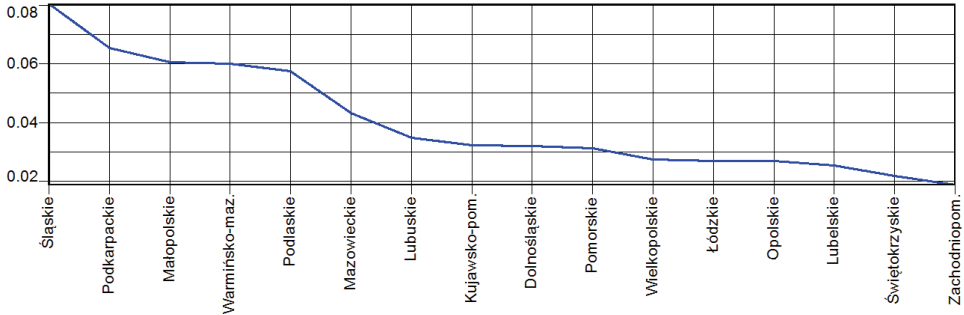
It should also be borne in mind that the GDA analyses voivodeships as a whole. An overrepresentation value of one property is associated with overrepresentation values of other ones. For example, the share of agricultural land in total area (*AgrLand\_%*) in Wielkopolskie in 2004-2013 decreased from 65.83% to 65.02%. However, the maps indicate that its overrepresentation increased, as the other properties of the voivodeship changed at the same time.

An outlier analysis carried out for voivodeships reveals that Śląskie remains the largest “outlier from the trend” (Figure 2.9). However, it turns out that the distance between it and other voivodeships increased: *AvgDistA*<sup>61</sup> in 2004 was 0.063351 and increased to 0.080447 in 2013.

<sup>61</sup> *AvgDistA* values were calculated by GradeStat (it would be difficult to read them so accurately from graphs).

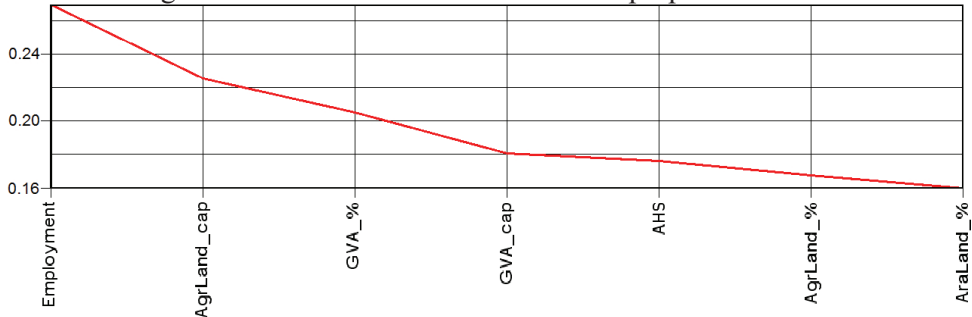
Among the properties of voivodeships, the share of agriculture in employment remains the biggest outlier (Figure 2.10). Compared to 2004, the distance between it and other properties (measured as an *AvgDistA* value) increased: from 0.229477 to 0.269557.

Figure 2.9. Identification of outliers for voivodeships in 2013



Source: Own elaboration based on CSO data.

Figure 2.10. Identification of outliers for properties in 2013



Source: Own elaboration based on CSO data.

### Funds raised by Poland in 2004-2013

Table 2.7 summarises the level of funds raised by Poland in 2004-2013.

Values were entered in GradeStat. Properties were divided into two groups; the first one comprised the Single Area Payment per 1 ha of agricultural land (SAP), while the second one – the remaining three properties:

- transfers per 1 ha of agricultural land (Transfers),
- investments per 1 ha of agricultural land (Investments),
- support of human resources per capita employed in agriculture (People).

Such a division of properties into groups is due to the fact that the first group is related to the Pillar I instrument, while the other three – to the Pillar II instruments. Both groups were given weights equal to 1.

They were prioritised using the GCA algorithm, and then three clusters were identified for voivodeships and two – for properties. Figure 2.11 presents the received overrepresentation map.

Table 2.7. Funds raised by Poland under the CAP in 2004-2013

| Voivodeship         | SAP      | Transfers | Investments | People |
|---------------------|----------|-----------|-------------|--------|
| Dolnośląskie        | 2,921.18 | 1,429.80  | 1,001.42    | 355.10 |
| Kujawsko-Pomorskie  | 3,503.52 | 1,846.19  | 1,869.53    | 208.21 |
| Lubelskie           | 3,000.05 | 1,992.70  | 1,543.98    | 107.18 |
| Lubuskie            | 2,776.25 | 1,975.88  | 1,036.86    | 661.89 |
| Łódzkie             | 2,943.30 | 2,081.79  | 1,536.18    | 133.48 |
| Małopolskie         | 2,122.50 | 1,750.19  | 1,405.50    | 218.36 |
| Mazowieckie         | 3,068.90 | 2,095.41  | 1,689.50    | 242.20 |
| Opolskie            | 3,285.34 | 1,260.76  | 1,112.60    | 418.76 |
| Podkarpackie        | 2,213.95 | 1,828.89  | 1,146.43    | 209.67 |
| Podlaskie           | 3,377.83 | 2,387.24  | 1,683.43    | 278.77 |
| Pomorskie           | 3,060.15 | 1,811.66  | 1,331.98    | 385.10 |
| Śląskie             | 2,103.79 | 1,208.10  | 1,488.91    | 451.63 |
| Świętokrzyskie      | 2,555.71 | 2,515.32  | 1,474.64    | 161.93 |
| Warmińsko-Mazurskie | 2,923.69 | 1,702.51  | 1,194.25    | 527.87 |
| Wielkopolskie       | 3,497.32 | 1,868.38  | 2,105.59    | 386.84 |
| Zachodniopomorskie  | 2,902.84 | 1,816.44  | 794.87      | 385.21 |

Source: ARMA data.

It turns out that the GCA algorithm separated properties representing Pillar II funds, including the support of human resources along with the Single Area Payment belonging to Pillar I in the first cluster, while investments and transfers – in the second cluster.

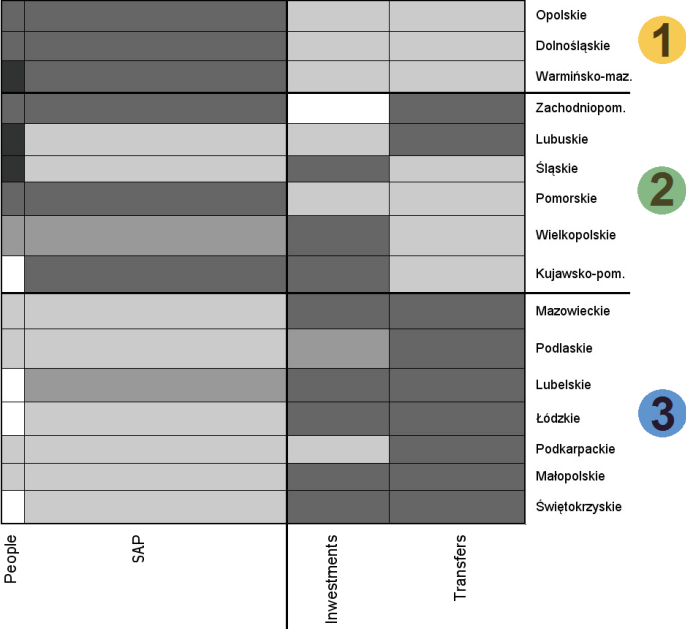
The clusters of voivodeships are as follows:

- the first cluster characterised by a slight overrepresentation of the Single Area Payment and a slight underrepresentation of investments and transfers, including: Opolskie, Dolnośląskie and Warmińsko-Mazurskie,
- the second cluster, in which payments (of both Pillar I and II) are distributed rather equally, but not as uniformly as in the first cluster; it includes: Zachodniopomorskie, Lubuskie, Śląskie, Pomorskie, Wielkopolskie and Kujawsko-Pomorskie,

- the third cluster characterised by a slight overrepresentation of investments<sup>62</sup> and transfers and a slight underrepresentation of the Single Area Payment;<sup>63</sup> it includes: Mazowieckie, Podlaskie, Lubelskie, Łódzkie, Podkarpackie, Małopolskie and Świętokrzyskie.

Furthermore, the first and second cluster is characterised by a slight or strong overrepresentation of the support of human resources,<sup>64</sup> while the third cluster – by its underrepresentation (slight or strong).

Figure 2.11. Funds raised by Poland under the CAP in 2004-2013.  
Overrepresentation map after the GCA



Source: Own elaboration based on ARMA data.

It emerges that voivodeships assigned to particular clusters are relatively consistent geographical areas, as shown in Figure 2.12 (except for: Śląskie and Warmińsko-Mazurskie). It can be noted that:

- the third cluster (overrepresentation of investments and transfers) covers central and eastern Poland,
- the second cluster (relatively equal use of funds) covers north-western Poland and Śląskie,

<sup>62</sup> Except for: Podlaskie and Podkarpackie.  
<sup>63</sup> Except for Lubelskie characterised by a perfect representation.  
<sup>64</sup> Except for: Wielkopolskie and Kujawsko-Pomorskie voivodeships.

- the first cluster (overrepresentation of the Single Area Payment) covers southern Poland and Warmińsko-Mazurskie in the north.

An outlier analysis carried out for voivodeships (Figure 2.13) reveals that Śląskie is also the largest “outlier from the trend” when it comes to EU fundraising. However, the term “outlier voivodeship” does not have to be interpreted negatively. The uniqueness of the voivodeship in the use of payments may be due to the uniqueness of its agriculture, as indicated by previous analyses. Separate research would be necessary to verify whether this is so which, however, is beyond the scope of this study.

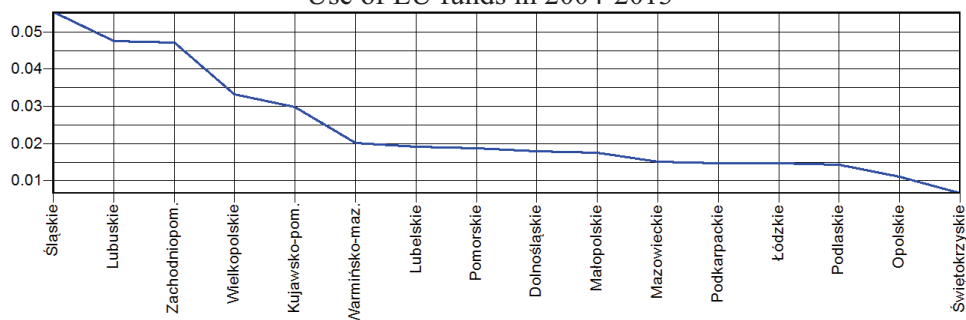
What is more, an “outlier group” of Śląskie, Lubuskie, Zachodniopomorskie, Wielkopolskie, Kujawsko-Pomorskie and Warmińsko-Mazurskie can be clearly noticed. For each of them, an AvgDistA value is at least 0.02. Interestingly, outlier voivodeships do not include voivodeships from the third cluster.

Figure 2.12. Polish voivodeships coloured by clusters.  
Use of EU funds in 2004-2013



Source: Own elaboration based on ARMA data.

Figure 2.13. Identification of outliers for voivodeships.  
Use of EU funds in 2004-2013



Source: Own elaboration based on ARMA data.

Having compared clusters identified in particular analyses, the following observations can be made:

- In the 2004 analysis, the first cluster included Lubelskie, Świętokrzyskie, Podkarpackie, Podlaskie, Małopolskie and Łódzkie (Figures 2.2 and 2.4). They were characterised by:
  - significant share of agricultural land in their area,
  - agriculture providing employment to many people and producing a large share of the gross value added,
  - agricultural production provided by those employed in small holdings,
  - not very high performance of agricultural holdings.

In the analysis of the use of EU funds, all of these voivodeships were included in the third cluster (Figures 2.11 and 2.12), which is characterised by an overrepresentation of investments and transfers, i.e. development-oriented payments. After ten years, we can expect that the gap between these voivodeships and those with more efficient agriculture will narrow. However, the 2013 analysis showed that Łódzkie is the only one, which moved to the second cluster (Figures 2.7 and 2.8). Moreover, despite being in the second cluster, the voivodeship is still close to the first cluster on the overrepresentation map (Figure 2.7), indicating that its properties are still similar to the properties of the first cluster.

- Besides those mentioned above, also Mazowieckie was included in the third (“development”) cluster in the analysis of the use of EU funds (Figures 2.11 and 2.12). However, both in 2004 and 2013 analyses, this voivodeship was included in the second cluster (Figures 2.2, 2.4, 2.7 and 2.8). It brings together voivodeships, for whom agriculture is an important sector of the economy, but employing fewer people, whose work is more efficient than in the voi-

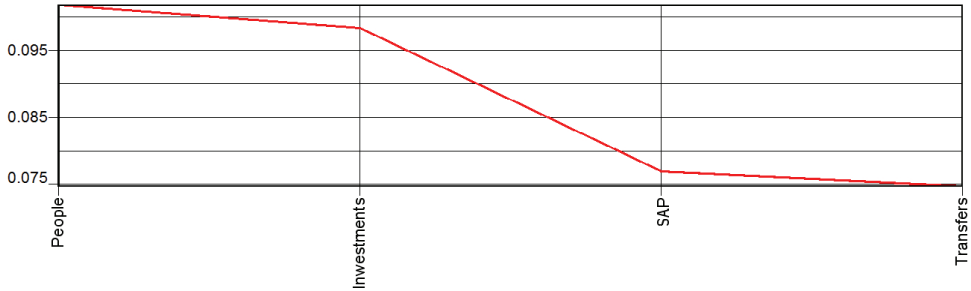
vodships of the first cluster. Nevertheless, this is not the “cluster of leaders”. Thus, the position of Mazowieckie among Polish voivodeships remains unchanged, despite the significant use of development-oriented funds.

- In the analysis of the use of EU funds, the second cluster included Zachodniopomorskie, Lubuskie, Śląskie, Pomorskie, Wielkopolskie and Kujawsko-Pomorskie (Figures 2.11 and 2.12). In the 2004 analysis, the first four were in the third cluster (“cluster of leaders”), while the last two – in the second cluster (Figures 2.2 and 2.4). Therefore, it turns out that the equal use of EU funds characterised voivodeships in a relatively good or very good (compared to others) agricultural condition. In accordance with the 2013 analysis, none of these voivodeships changed their cluster in the period concerned (Figures 2.7 and 2.8).
- The other three voivodeships, i.e. Opolskie, Dolnośląskie and Warmińsko-Mazurskie, raised proportionally the highest funds under the Single Area Payment (Figures 2.11 and 2.12). In the 2004 analysis, Opolskie and Warmińsko-Mazurskie were included in the second cluster, while Dolnośląskie – in the third cluster (Figures 2.2 and 2.4). In 2013, Opolskie and Dolnośląskie retained their positions; however, Warmińsko-Mazurskie moved to the third cluster (Figures 2.7 and 2.8), thereby joining the “cluster of leaders”, although being on its verge (as seen on the overrepresentation map). Interestingly, this is not thanks to development-oriented funds, but rather direct payments.

The results obtained are surprising, hence the need to consider whether they have not been distorted by the influence of one of the properties examined. Figure 2.11 suggests that the support of human resources per capita employed in agriculture (People) could be such a property, because the corresponding column was placed on the left edge of the overrepresentation map and its cells are highly diverse in colour, which indicates that their values vary considerably. In order to verify this hypothesis, it is necessary to identify outliers for the properties examined in the last analysis, i.e. funds raised by voivodeships under the Common Agricultural Policy.

Identification results are shown in Figure 2.14. It turns out that the support of human resources is indeed the largest outlier, but it differs from other properties just a little more than investments. Notwithstanding the above, the support of human resources should be excluded from the list of the properties examined and the GCA should be performed once again.

Figure 2.14. Identification of outliers among EU funds provided to Poland in 2004-2013



Source: Own elaboration based on ARMA data.

GCA results excluding the support of human resources are illustrated in Figure 2.15. This time, voivodeships assigned to particular clusters formed completely consistent geographical areas, as shown in Figure 2.16. It can be noted that:

- The clusters of properties remained the same, but their arrangement changed. The Single Area Payment and Pillar II payments are separate clusters.
- The first cluster of voivodeships, which is characterised by an overrepresentation of the Single Area Payment, significantly enlarged. Besides Opolskie, Dolnośląskie and Warmińsko-Mazurskie, it now includes Zachodniopomorskie, Lubuskie and Pomorskie. In the 2004 analysis, two of them, i.e. Opolskie and Warmińsko-Mazurskie, were in the second cluster, while four, i.e. Pomorskie, Dolnośląskie, Lubuskie and Zachodniopomorskie – in the third cluster (Figures 2.2 and 2.4). In 2013, the situation remained almost the same; only Warmińsko-Mazurskie moved to the third cluster (Figures 2.7 and 2.8).
- The second and third clusters of voivodeships are clearly distinguished from the first one by an underrepresentation of the SAP (except for: Kujawsko-Pomorskie and Wielkopolskie) and an overrepresentation of at least one of Pillar II payments<sup>65</sup>.
- The second cluster of voivodeships included: Kujawsko-Pomorskie, Podlaskie, Lubelskie, Łódzkie, Mazowieckie and Wielkopolskie. In the 2004 analysis, three of them, i.e. Kujawsko-Pomorskie, Mazowieckie and Wielkopolskie, were in the second cluster, while the other three voivodeships, i.e. Podlaskie, Lubelskie and Łódzkie – in the first cluster (Figures 2.2 and 2.4). In

<sup>65</sup> As a result of dividing voivodeships into two clusters by GradeStat, the clusters mentioned above, i.e. the second and third one, are merged. The first cluster remains unchanged.

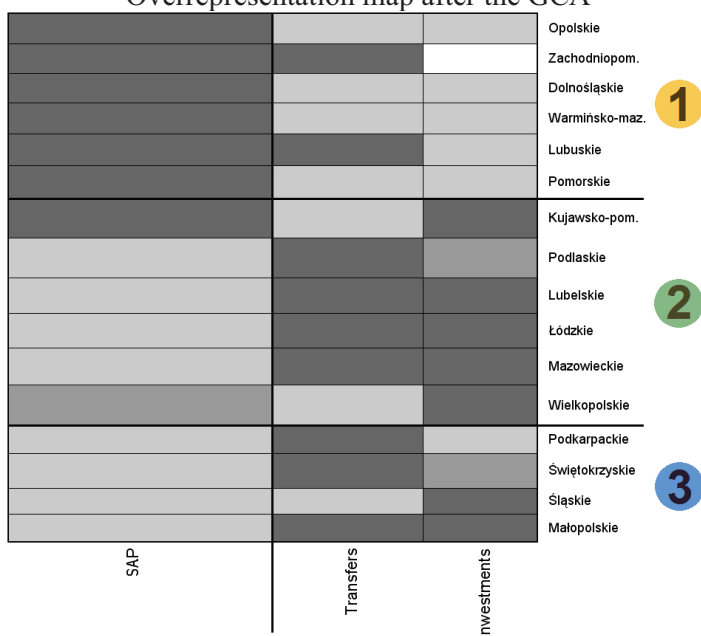


2013, Łódzkie was the only one which moved to the second cluster, while the others remained in their original clusters (Figures 2.7 and 2.8).

- The third cluster of voivodeships included: Podkarpackie, Świętokrzyskie, Śląskie and Małopolskie. In the 2004 analysis, Śląskie was in the third cluster, while the others – in the first cluster (Figures 2.2 and 2.4). In 2013, the situation remained the same (Figures 2.7 and 2.8).

Thus, it seems that although development-oriented funds reached primarily voivodeships with weaker agricultural performance, they have not contributed to bridging the gap between them and those with the strongest agricultural performance.

Figure 2.15. Funds raised by Poland under the CAP in 2004-2013.  
Overrepresentation map after the GCA



Source: Own elaboration based on ARMA data.

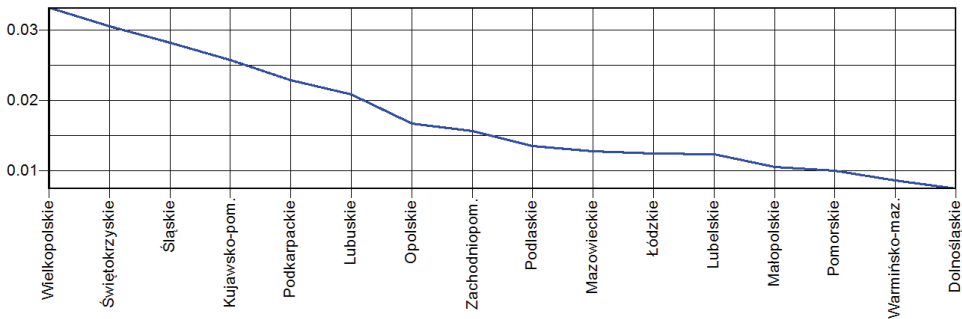
Figure 2.16. Polish voivodeships by clusters. Use of EU funds in 2004-2013



Source: Own elaboration based on ARMA data.

As shown in Figure 2.17, there are currently no clear outliers among voivodeships. The *AvgDistA* graph is smoothed and the maximum value of this parameter is 0.033198 (for Wielkopolskie).

Figure 2.17. Identification of outliers for voivodeships. Use of EU funds in 2004-2013



Source: Own elaboration based on ARMA data.

## **Conclusion**

Funds raised by Poland in 2004-2013 under the Common Agricultural Policy have contributed to the better agricultural performance of Poland. In all voivodeships, the gross value added per capita employed in agriculture has significantly increased, while at the same time, the share of agriculture in employment has decreased. This means that fewer people produce a higher value, which was possible only thanks to performance gains. In all voivodeships, average size of a holding has increased, and so has the area of agricultural land per capita in nearly all of them. Therefore, the fragmentation of holdings, so typical of Poland, has decreased.

Agriculture has strengthened its position in the economies of individual voivodeships. Dolnośląskie and Śląskie are the only voivodeships in which the share of the agricultural gross value added in the gross value added generated in the economy as a whole has not changed; in the remaining fourteen voivodeships, this share has increased.

Unfortunately, as evidenced by the research presented, the EU assistance has not reduced regional differences in Polish agriculture. The division of voivodeships into groups (clusters) by the properties of their agriculture in 2004 and 2013, i.e. at the beginning and end of the two programming periods, under which Poland benefited, leads to almost identical results. Strong voivodeships remain strong, weak voivodeships remain weak. It also appears that primarily voivodeships with the strongest agricultural performance have received direct payments, which helps them maintain their current position. Development-oriented funds, though provided to weaker voivodeships in accordance with their intended purpose, do not contribute to bridging the gap between these voivodeships and the leaders. The difference between eastern voivodeships and the rest of Poland is particularly noticeable.

In light of the above, it seems reasonable to consider modifying the EU support scheme, which would allow for the genuine sustainable development of agriculture in Poland. The conclusions of the past ten years should provide guidance in developing plans for further periods.

### **3. Assessment of the impact of the EU “agricultural budget” for 2014-2020 on the financial condition of national agriculture and the entire Polish economy – update**

#### ***Aim and methodological assumptions of the analysis***

The present paper seeks to update the results of research on the assessment of the impact of the EU agricultural budget on national agriculture and the entire economy [Rokicki 2013]. For the purpose hereof, “update” shall be understood as repeating the simulation based on statistical data available at the end of October 2014 (needed for the econometric analysis in the first stage of research) and new data on expenditure under the EU Common Agricultural Policy in Poland (used in the second stage of research).

The research methodology is exactly the same as in the case of research in Rokicki (2013). Thus, it is based on a supply-side approach and comprises two stages. The first stage involves estimating the production function and the labour demand function in the agricultural sector in Poland. In the second stage, elasticities resulting from the econometric analysis are used to estimate the impact of financial interventions under the agricultural policy on the level of production and employment.

#### ***Estimation results in the first stage of the analysis***

To estimate the theoretical model, a 2003-2011 annual panel data set for 16 voivodeships (corresponding to the NUTS Level 2 classification) referring to the section of agriculture, in accordance with the classification of 2-digit NACE sections, was used. Statistical data are mostly derived from sources of the Central Statistical Office (gross value added, employment, wages, investments), the Labour Force Survey (education). The period considered, i.e. 2003-2010, was selected as a result of changes that occurred in the Polish agricultural sector after Poland’s accession to the EU. We assume that the parameters of the production function should differ significantly compared to the period before 2003 (this year serves as a reference point for the analysis of dynamics).

Table 3.1 shows the estimation results of the system of equations described above. These results indicate a positive correlation between production in the agricultural sector and employment, fixed assets in the private sector and staff education. In contrast to results presented in Rokicki (2013), a correlation between employment and the level of production is statistically insignificant. Furthermore, the elasticities of education and fixed assets in the private sector

are slightly lower than previously. At the same time, however, an increase in capital stock in the public sector, which is negatively correlated with the level of production, is also lower compared to previous research. As for the labour market equation, estimation results indicate a positive and statistically significant correlation between an increase in employment and capital stock in both private and public sector, with a negative correlation with an increase in wages and the level of wages and employment in the previous year (as also envisaged). The coefficient of the education variable is negative, but this variable is statistically insignificant.

Table 3.1. Estimation results for the production function and the labour demand equation in 2003-2011

| Item                             | All regions in total |                      |
|----------------------------------|----------------------|----------------------|
|                                  | Production           | Employment           |
| Employment                       | 0.140<br>(0.46)      | -                    |
| Wages                            | -                    | -0.258***<br>(-3.60) |
| Fixed assets<br>(public sector)  | -0.107***<br>(-4.82) | 0.019**<br>(2.07)    |
| Fixed assets<br>(private sector) | 0.067**<br>(2.17)    | 0.059**<br>(2.53)    |
| Human capital                    | 0.865**<br>(2.30)    | -0.128<br>(-0.84)    |
| Observations                     | 144                  | 144                  |

Source: own calculations. Levels of significance: .01 – \*\*\*; .05 – \*\*, .1 – \*, z-statistics in parentheses.  $R^2$  not reported as it has no explanatory value in the 3sls estimation.

Estimation results indicate that funds allocated for investments in the private sector should result in an increase in both agricultural employment and production. Thus, we can observe indirect and direct effects. At the same time, measures to increase the human capital of the employed in agriculture should bring a positive direct effect. Estimates of the impact of EU funds on production and employment in the agricultural sector are carried out in the next stage of the analysis.

### ***Estimates in the second stage of the analysis***

In the second stage of the analysis of production factor elasticities, estimates from the first stage were respectively multiplied by increases in the loga-

rithm of stock of each production factor. These increases should result from measures financed from the agricultural budget for 2014-2020. As already mentioned, the analysis takes into account both direct and indirect intervention effects. The former result from a change in the stock of a given factor, while the latter – from a change in the stock of employment. It should be noted, however, that the results of the first stage of the analysis indicate no statistically significant impact of a change in employment on a change in production.

In contrast to the forecast presented in Rokicki (2013), data on the distribution of the agricultural budget between various measures were derived from the draft RDP of 7 April 2014. However, since these data are not detailed enough, certain necessary assumptions were made. Thus, based on the planned allocation of funds for investments in 2007-2013, the share of funds to be spent on investments in public and private sectors was calculated. It turns out that total funds intended for investments in the private sector account for nearly 81% of the total investment, while in the public sector – for less than 19%. Consequently, it is assumed that investments in the private sector will take about EUR 3,790.6 million, while in the public sector – EUR 907.1 million, out of EUR 4,697.7 million in total earmarked for investment measures under the RDP 2014-2020. In this context, it is worth noting that the funds allocated for investments in the public sector do not reach directly the agricultural sector, since – in accordance with the RDP – they are intended for investments in the creation, improvement or expansion of all types of small scale infrastructure, i.e. investments in the maintenance, restoration and enhancement of the cultural and natural heritage of rural areas. Thus, such investments have no negative impact on the level of agricultural production (as indicated by the coefficient, estimated in the first stage of the analysis, when the value of fixed assets in the public sector changes).

As regards human capital-enhancing expenditures, they were assumed to be equal to expenditures intended for measure: Knowledge transfer and information actions, i.e. EUR 27.4 million. As in the previous paper, estimates in the second stage of the analysis also covered the potential impact of direct payments. The foregoing was based on Czubak and Jędrzejak (2011), stating that 25% of funds received by farmers under direct payments are intended for investments. This means that we assume that, given EUR 18,739 million of planned expenditures for subsidies in 2014-2020, investments in the private sector should amount to EUR 4684.7 million. To guarantee comparability of results with those of the previous paper, in order to assess the impact of the agricultural

budget, the aforesaid values were converted into PLN at the exchange rate of 4.3 PLN/EUR.

Table 3.2 presents the estimates of the impact of the EU agricultural budget for 2014-2020 on production and employment in the agricultural sector. For this purpose, a change in the stock of a given production factor due to funds obtained from the EU budget had to be calculated. These estimates were based on data on the stock of a given factor in 2012 (latest data available). It must therefore be assumed that the actual change in stock due to private investments financed from direct payments and RDP measures will be slightly smaller. Yet, this difference should not substantially affect the results of the analysis.

As indicated in Table 3.2, a direct increase in production due to the higher stock of human capital and physical capital should amount to about 2%. Since the variable describing the change in employment is statistically insignificant, no indirect production increase due to higher employment is observed in this case. Thus, production in the agricultural sector should increase as a result of the agricultural budget for 2014-2020 by about 2%, which will be caused by a direct effect. Employment in the sector is estimated to increase slightly less, i.e. by about 1.71%.

Given that the value added generated in the agricultural sector in 2012 amounted to just over 4%, it must be assumed that the impact of the agricultural budget on production and employment will be minimal across the economy as a whole – at least, as regards the supply-side approach to the macroeconomic analysis. In the short term, it is evident that an inflow of substantial external funds should result in positive demand effects. These, however, were not the subject of this analysis.

Nevertheless, in order to estimate potential production and employment increases in the agricultural sector, alternative scenarios that involve increasing private investments without any reduction in human capital or public investment expenditures at the same time were analysed once again. In contrast to Rokicki (2013), the number of scenarios is lower, as those involving an increase in expenditures on private investments under the RDP (their level is already known) were eliminated. Furthermore, we already know the share of funds originally earmarked for the RDP, but finally designated for direct payments. Therefore, also scenarios involving different transfer options for RDP were eliminated.

Table 3.2. Impact of funds under the Community Support Framework 2004-2006 on production and employment in the agricultural sector

| Production factor        | Change in the stock of a factor due to the EU agricultural budget | Production elasticity       | Direct production increase | Employment elasticity       | Employment increase | Indirect production increase | Total production increase |
|--------------------------|---|-----------------------------|----------------------------|-----------------------------|---------------------|------------------------------|---------------------------|
| Human capital            | 0.001   | 0.865                       | 0.001                      | statistically insignificant | 0                   | 0                            | 0.001                     |
| Private physical capital | 0.257   | 0.067                       | 0.019                      | 0.059                       | 0.015               | 0                            | 0.019                     |
| Public physical capital  | No RDP measures   | -0.107                      | 0.000                      | 0.019                       | 0                   | 0                            | 0.000                     |
| Employment               | -   | statistically insignificant | -                          | -                           | -                   | -                            | -                         |
| In total                 |   |                             | 2.00%                      |                             | 1.71%               | 0%                           | 2.00%                     |

Source: Own calculations.

The first scenario involves increasing the share of investments in funds obtained under direct payments from 25%, as determined in the baseline scenario, to 50%. The second scenario provides for 50% of funds paid under the LFA scheme to be earmarked for investments. The third scenario assumes the accumulation of effects determined in scenarios 1-2.

As clearly indicated in Table 3.3, all scenarios aimed at stimulating investments in the private sector should increase both production and employment compared to the baseline scenario. The assumption on increasing the share of investments in funds received by farmers under direct payments from 25% to 50% is of particular impact. In this case, the total increase in production in the sector should amount to about 3% (scenarios 1 and 3).

Table 3.3. Impact of funds under the Community Support Framework 2004-2006 on production and employment in the agricultural sector – alternative scenarios

| Specification                | Scenario 1 | Scenario 2 | Scenario 3 |
|------------------------------|------------|------------|------------|
| Employment increase          | 2.55%      | 1.81%      | 2.64%      |
| Direct production increase   | 2.96%      | 2.12%      | 3.06%      |
| Indirect production increase | 0%         | 0%         | 0%         |
| Total production increase    | 2.96%      | 2.12%      | 3.06%      |

Source: Own calculations.



#### 4. Scale and type of investment in agricultural holdings

Investment in agriculture can be classified in different ways. In the EU, the most widely used classification is that adopted by the FADN. It includes the following categories depending on the subject of investment:

- land;
- buildings;
- machines and equipment;
- means of transport;
- others.

A decision to undertake an investment depends on a number of factors related to both the state of the given economic entity, its financial condition and development stage and with the market situation and the activities of the state. In the case of agriculture the issues related to the development phase of the family also play important role as most of the economic entities active in this sector are family farms. Thus, the state and the financial needs of the family are strongly related to the financial soundness of the farm.

There are significant differences between the scale of the actually realized investment and existing investment needs. Previous studies on the explanation of the causes of this phenomenon can be divided into two basic categories. These are the studies based on:

1. adjustment costs;
2. asset fixity<sup>66</sup>.

In the case of the theory of adjustment costs, the scale of the actual investment is a function of the level of depreciation and capital in the previous period, as shown by the formula:

$$I_t = \beta[K_t^* + (\delta - 1)K_{t-1}] \quad (4.1)$$

where:

$I_t$  – investment at time  $t$ ,

$\beta$  – share of optimal change in capital stock,

$K_t^*$  – optimal level of capital stock,

$\delta$  – depreciation rate,

$K_{t-1}$  – capital stock at time  $t-1$ .

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<sup>66</sup> C. Gardebroek, A.G.J.M. Oude Lansink (2004), *Farm-specific Adjustment Costs in Dutch Pig Farming*, "Journal of Agricultural Economics", vol. 55 (1), p. 3-24.

Adjustment costs are a very complex issue, because they are associated with such phenomena as currently/recently undertaken investment, financial structure of the company or transaction costs. While in the case of asset fixity determinants of investment are the cost of obtaining capital and its replacement price, which means that the farmer decides to invest, if the value of a given asset on the farm is higher than its price of purchase.

Regarding the role of the state in making investment decisions, it is expressed mainly in two ways. The first is the existing set of regulations or any kind of norms and standards directly defining principles of conducting a particular type of business. The second one is the policy of the state towards a given sector, including policies relating to the support of investment in this sector.

It is worth noting that the support under the agricultural policy not directly related to investment also influences the propensity to invest. A good example of this is the study conducted by V. Gallerani et al.<sup>67</sup>, which concerned the impact of decoupling direct payments from production on the investment level. This study showed that the change in the nature of direct payments can affect the scale of investment. It also enabled the distinction of different types of farms in the EU according to their dependence on the CAP and the farm development phase (Tab. 4.1).

Table 4.1. Categories of farms depending on their dependence of the CAP and the impact of decoupling direct payments from production

| Type of farm/system             | Farms/systems                                | Main role of decoupling                             |
|---------------------------------|--|---|
| CAP-indifferent                 | Very small farms, fruit farms                | None  |
| Income-CAP-dependent            | Eastern Europe, disadvantaged areas          | Income-CAP-dependent                                |
| Farming-CAP-dependent retiring  | Old farmers, high labour opportunities       | Encourages land retention, but with extensification |
| Farming-CAP-dependent expanding | Livestock, large arable crops, young farmers | Encourages investment                               |

Source: V. Gallerani et al. (2008), *op. cit.*, table 28.

<sup>67</sup> V. Gallerani, S. Gomez-y-Paloma, M. Raggi, D. Viaggi (2008), *Investment Behaviour in Conventional and Emerging Farming Systems under Different Policy Scenarios*, JRC Scientific and Technical Report Institute for Prospective and Technological Studies, Luxembourg.

An example of a model of an optimal level of farm investment, which takes into account the system of direct payments implemented within the CAP is the model applied by P. Sckokai and D. Moro<sup>68</sup>. It takes into account the uncertainty regarding the level of prices and assumes non-linear distribution of average variance of the level of risk preferences and the farm aims to choose such an investment path that maximizes the discounted flow of current utility of its assets:

$$J = \max_I \int_t^{\infty} e^{-rv} U(p^e, w, a, b, c, q, K(v), I(v), z, v, W_0, V_p) dv \quad (4.2)$$

s. t.  $\dot{K} = I - \delta K$ ,  $K(t) = k$

where:

$t$  – starting time of the planning horizon,

$p^e$  – vector of expected output prices,

$w$  – vector of variable input prices,

$a$  – vector of CAP crop specific area payments,

$b$  – set-aside payment,

$c$  – set-aside percentage,

$q$  – vector of quasi-fixed input user-prices,

$W_0$  – initial wealth,

$V_p$  – variance–covariance matrix of expected output prices,

$I$  – level of gross investment,

$k$  – equilibrium vector of quasi-fixed inputs in each period (once investment decisions have been made),

$r$  – constant rate of discount,

$d$  – vector of constant rates of depreciation.

As studies conducted by P. Sckokai and D. Moro relating to the period 1994-2002 and the ones by G. Guastella et al.<sup>69</sup> covering the period 2001-2008 indicate, the impact of direct payments on the level of investment is very small. Similar conclusions can be drawn from studies conducted using the Polish FADN database for the years 2008-2011 presented in the study conducted by

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<sup>68</sup> P. Sckokai, D. Moro (2009), *Modelling the impact of the CAP Single Farm Payment on farm investment and output*, “European Review of Agricultural Economics”, vol. 36 (3), pp. 395-423.

<sup>69</sup> G. Guastella, D. Moro, P. Sckokai, M. Veneziani (2013), *CAP Effects on Agricultural Investment Demand in Europe*, Selected Poster prepared for presentation at the Agricultural & Applied Economics Association’s, 2013 AAEA & CAES Joint Annual Meeting, Washington, DC, August 4-6, 2013.

Sz. Figiel, M. Hamulczuk and Wł. Rembisz, who showed that the impact of the so-called political rent, represented by the amount of received subsidies, on the level of investment is negligible<sup>70</sup>.

The support for investment in agricultural holdings is aimed not only at the development of the agricultural sector as a whole. It also seeks to reduce the differences and disparities within the sector, as evidenced by the specific arrangements having the character of preferences for some sectors or groups of farms. This is also visible in the EU agricultural policy. The expected result of such a character of support is an increase in the convergence among farms. However, as shown by the results of B.N. Poudela, K.P. Paudela and D. Zilberman on the example of the American agriculture, such a process at the national level does not occur<sup>71</sup>.

Raising productivity and maintaining the capacity to continue farming activity requires systematic investment. Investment can not only ensure the continuance of economic activity, but it also can increase the competitiveness of entities undertaking investment projects. Therefore an assessment of the scale and types of investment enables determination of the competitive potential of the agricultural sector.

As indicated by studies carried out in France, Germany, United Kingdom, Italy and Hungary concerning farms specializing in field crops, the role of support and its impact on investment decisions varies depending on the country and type of farm and it is specific to particular types of investment<sup>72</sup>.

M. Lefebvre et al. prepared a study on farmers' investment plans for the years 2014-2020. This study included a total of 780 farms from the Czech Republic, France, Spain, Germany, Poland and Italy. It should be noted that the study population did not reflect the structure of agricultural holdings in the EU or in the countries studied in terms of the size of arable land. For example, in Poland the studied group of farms had the following structure: 5% – holdings with <10 ha of agricultural land; 65% – farms with UAA in the range of

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<sup>70</sup> Sz. Figiel, M. Hamulczuk, Wł. Rembisz (2014), *Wybrane zastosowania modelowania ekonomicznego w analizie przesłanek konkurencyjnego rozwoju sektora rolno-spożywczego*, PW 2011-2014 no. 145, IERiGŻ-PIB, Warszawa, p. 78.

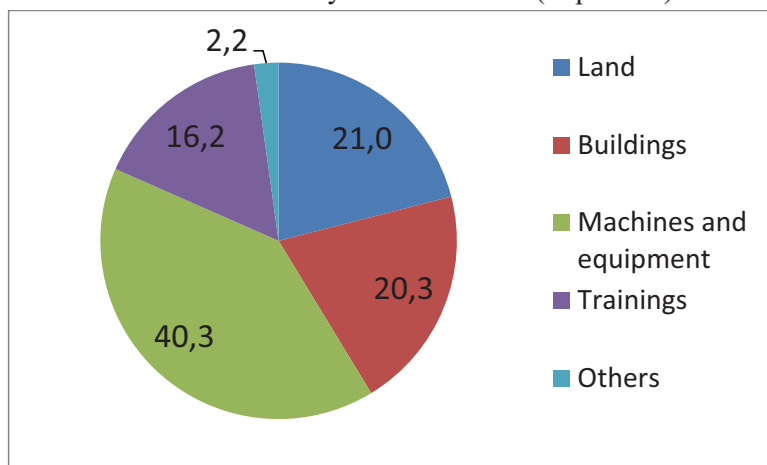
<sup>71</sup> B.N. Poudel, K.P. Paudel, D. Zilberman (2011), *Agricultural Productivity Convergence: Myth or Reality?*, "Journal of Agricultural and Applied Economics" vol. 43(1), p. 143-156.

<sup>72</sup> G. Guastella, D. Moro, P. Sckokai, M. Veneziani (2013), *op. cit.*

<10.50); 21% – holdings with an area of UAA in the range of <50,100) and 9% – holdings with  $\geq 100$  ha UAA<sup>73</sup>.

In the countries surveyed, 56.5% of farmers is willing to invest during the period 2014-2020. When it comes to the structure of the planned investment, it is dominated by investment in machinery and equipment – 40.3% (Fig. 4.1).

Figure 4.1. Structure of investment planned by farmers declaring undertaking investment in the years 2014-2020 (in percent)

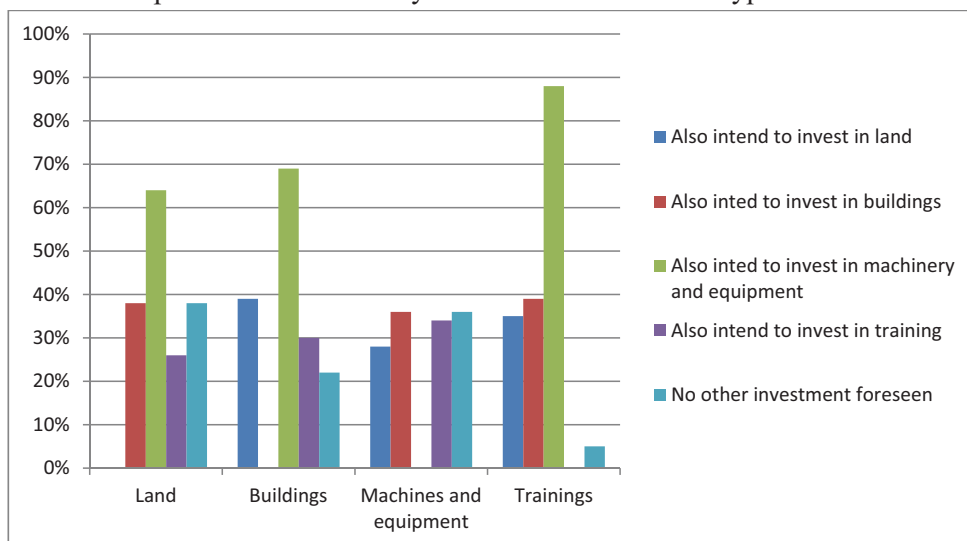


Source: Own elaboration based on M. Lefebvre et al. (2014), fig. 8.

At the same time, most farmers also plans to conduct another kind of investment in this period (Fig. 4.2). Most often, this additional investment will involve a purchase of machinery and equipment.

<sup>73</sup> M. Lefebvre, K. de Cuyper, E. Loix, D. Viaggi, S. Gomez-y-Paloma (2014), *European farmers' intentions to invest in 2014-2020: survey results*, JRC Science and Policy Reports, Luxembourg, fig. 2.

Figure 4.2. Planned additional investment among farmers assuming that in the period 2014-2020 they will undertake different types of investment

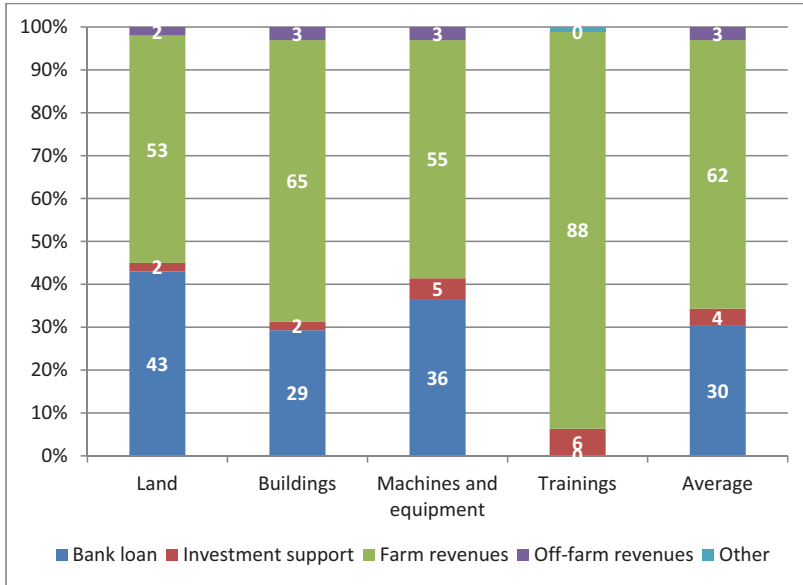


Source: Own elaboration based on M. Lefebvre et al. (2014), fig. 8.

The role of investment support in investment plans of EU farmers is worth mentioning. Public support as a major source of funds for planned investment is mentioned only by a few percent of farmers planning a given type of investment. In the case of investment in training public funds will be most commonly used as the main source of investments. This indicates first and foremost to the fact that the budget allocated to investment measures is so limited that they are not treated as potentially important source of investment capital.

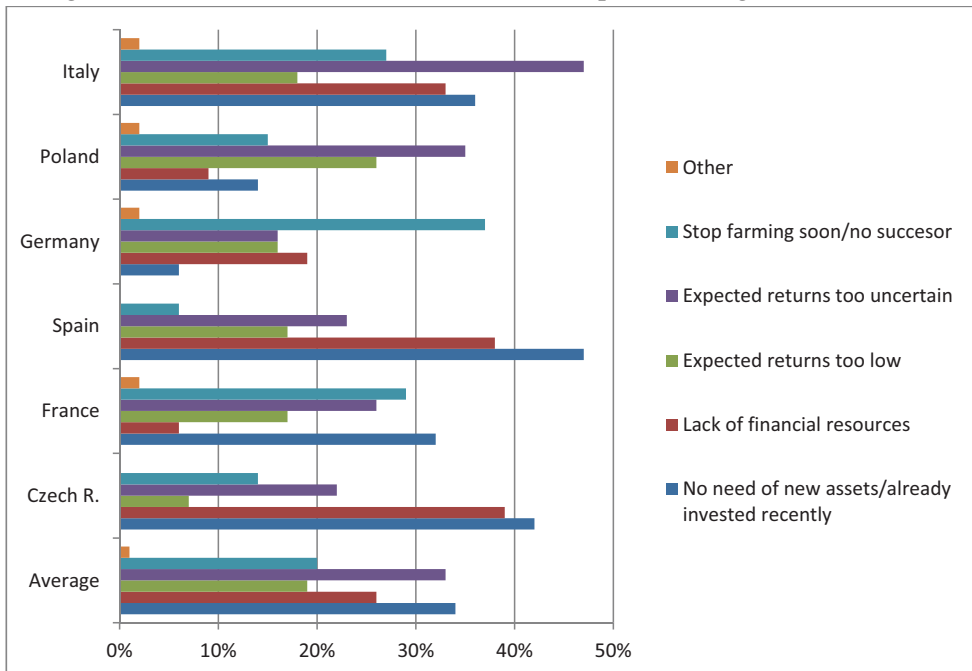
Therefore, it is important to look at the reasons for the lack of investment plans. These reasons vary in different EU countries (Fig. 4.4). On average, the main reason for the lack of investment plans is the fact that in recent years the farmer has implemented investment projects. However, an almost equally important cause of lack of investment plans is the uncertainty about the return on investment. Another reason is the lack of funds for investment, which may indicate limited access to external sources of capital, especially credit, as well as the need to increase the scale of investment support.

Figure 4.3. Percentage of planned investment financed mainly with a particular source of financing



Source: Own elaboration based on M. Lefebvre et al. (2014), fig. 15.

Figure 4.4. Reasons for the lack of investment plans among the EU farmers



Source: Lefebvre et al. 2014, fig. 14.

## 5. Scale and structure of investment in the Polish farms in 2007-2012

This part of the study presents the results of the analysis of the scale and structure of the investment made in the Polish farms in 2007-2012. The purpose of this analysis, prepared on the basis of Polish FADN data, was to determine the shape and scope of investment in Polish agriculture in recent years and whether it varied depending on the region and type of production<sup>74</sup>.

In the analysed period in all regions more than half of farms reported spending on investment (Tab. 5.1). Only in 2010 in two regions the observed percentage of investing farms was lower than 50%. The highest share of investing farms occurred in 2007 and the lowest in 2010. Looking at the dynamics of the implementation of the subsequent programmes co-financed by the second pillar of the CAP, the share of investing farms can be linked with the large number of beneficiaries of pro-investment support in 2007 and a their small number in 2010, but the share of farms receiving such support in relation to their total number is very low. Therefore, it seems more probable that the investment scale is related to the economic situation in agriculture and the whole economy.

When it comes to comparing the prevalence of investing in each of the regions these were the farmers in the region Mazowsze i Podlasie, who most often undertook investment project, which was reflected in the activity of farmers in the region in reaching for the support offered by the rural development programmes.

Table 5.1. Share of farms that reported expenditure in a given year in the various regions of the Polish FADN

| Year | Pomorze i Mazury | Wielkopolska i Śląsk | Mazowsze i Podlasie | Małopolska i Pogórze |
|------|------------------|----------------------|---------------------|----------------------|
| 2007 | 61.2             | 59.4                 | 67.6                | 60.0                 |
| 2008 | 50.7             | 51.3                 | 64.7                | 58.2                 |
| 2009 | 51.1             | 51.2                 | 60.8                | 54.4                 |
| 2010 | 48.7             | 50.9                 | 58.4                | 49.9                 |
| 2011 | 52.7             | 54.5                 | 60.3                | 54.4                 |
| 2012 | 52.5             | 53.6                 | 62.0                | 57.7                 |

Source: Own elaboration based on the Polish FADN data.

<sup>74</sup> The analysis of investment conducted in the years 2004-2007 by the Polish farms depending on their production type is presented in an article: J. Mikołajczyk (2010), *Wyniki ekonomiczne a nakłady inwestycyjne w indywidualnych gospodarstwach rolnych uczestniczących w polskim FADN w zależności od ich typu rolniczego*, „Problemy Rolnictwa Światowego” tom XV, zeszyt 1, s. 91-100.



Given the fact that in the case of some farms the amount of expenditure was very low the further analysis includes only those farms, for which total investment expenditure in a given year amounted to at least PLN 2,000. The introduction of the minimum limit of expenditures resulted in a lower share of investing farms. This applied to each region and to each year of the study as the share of farms investing declined by several p.p. (Tab. 5.2)<sup>75</sup>.

Table 5.2. Share of farms that reported expenditure at least PLN 2,000 in a given year in different regions of Polish FADN

| Year | Pomorze i Mazury | Wielkopolska i Śląsk | Mazowsze i Podlasie | Małopolska i Pogórze |
|------|------------------|----------------------|---------------------|----------------------|
| 2007 | 57.1             | 55.5                 | 57.8                | 52.3                 |
| 2008 | 49.3             | 46.9                 | 52.1                | 50.9                 |
| 2009 | 47.3             | 47.6                 | 49.6                | 47.9                 |
| 2010 | 45.0             | 48.4                 | 48.5                | 44.1                 |
| 2011 | 49.6             | 51.3                 | 52.4                | 49.0                 |
| 2012 | 49.7             | 51.1                 | 55.1                | 52.8                 |

Source: Own elaboration based on the Polish FADN data.

### ***Investment in the region Pomorze i Mazury***

Among the farmers in the region Pomorze i Mazury, whose total investment expenditure amounted to at least PLN 2,000 mostly carried out projects involving the purchase of new machinery and equipment (Tab. 5.3). Twice less popular was investing in means of transport and an even smaller share of investing farmers decided to purchase agricultural land. The smallest share of farmers undertook construction investment. Such a structure of popularity of expenditure on different types of investment remained stable throughout the period under consideration.

The popularity of each category of investment is also reflected in the level of investment expenditure (Tab. 5.4). Only in relation to expenditure incurred for equipment and machines the median of expenditure was different from zero. In contrast, the median total investment spending changed in each analysed year. The lowest median was observed in 2008 – PLN 38,377 and the highest in 2012 – PLN 49,000.

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<sup>75</sup> All the results presented in the further text related to investment in the Polish agriculture applies only to farms whose total investment exceeded PLN 2,000 in a given year, unless indicated otherwise.

Table 5.3. Share of farms that incurred expenditure for each category of investment in the region Pomorze i Mazury

| Year | Land | Buildings | Machines | Means of transport | Other |
|------|------|-----------|----------|--------------------|-------|
| 2007 | 15.9 | 11.2      | 65.0     | 29.8               | 36.8  |
| 2008 | 16.6 | 5.9       | 64.8     | 30.1               | 25.6  |
| 2009 | 16.1 | 3.8       | 66.6     | 33.5               | 27.5  |
| 2010 | 17.1 | 4.4       | 66.1     | 33.1               | 26.1  |
| 2011 | 13.9 | 5.0       | 65.0     | 32.6               | 32.8  |
| 2012 | 19.5 | 4.7       | 62.7     | 30.6               | 34.8  |

Source: Own elaboration based on the Polish FADN data.

Table 5.4. Median amount of investment expenditures in the region Pomorze i Mazury

| Year | Land | Buildings | Machines | Means of transport | Other | Sum    |
|------|------|-----------|----------|--------------------|-------|--------|
| 2007 | 0    | 0         | 5,703    | 0                  | 0     | 38,377 |
| 2008 | 0    | 0         | 6,000    | 0                  | 0     | 28,500 |
| 2009 | 0    | 0         | 7,000    | 0                  | 0     | 33,000 |
| 2010 | 0    | 0         | 6,800    | 0                  | 0     | 36,000 |
| 2011 | 0    | 0         | 7,000    | 0                  | 0     | 34,384 |
| 2012 | 0    | 0         | 5,900    | 0                  | 0     | 49,000 |

Source: Own elaboration based on the Polish FADN data.

On average the highest expenses were connected with the purchase of land (Tab. 5.5). In 2008 they were the lowest and amounted to PLN 103,651 and in 2012 they reached PLN 249,324. In the analysed period also in other categories an average expenditure underwent significant changes. They were not related to the level of change in spending on other categories. When it comes to the total amount of investment expenditure, it also underwent various fluctuations and in 2012 it peaked reaching PLN 159,000.

Table 5.5. Average amount of expenditure on different categories of investment (min. PLN 2,000 spent on a given category) in the region Pomorze i Mazury

| Year | Land    | Buildings | Machines | Means of transport | Other  | Sum     |
|------|---------|-----------|----------|--------------------|--------|---------|
| 2007 | 125,233 | 62,984    | 42,107   | 78,800             | 59,657 | 100,027 |
| 2008 | 103,651 | 67,350    | 48,254   | 78,926             | 37,463 | 85,927  |
| 2009 | 155,668 | 56,649    | 67,070   | 129,107            | 33,871 | 124,525 |
| 2010 | 167,240 | 106,920   | 59,993   | 111,319            | 55,384 | 124,306 |
| 2011 | 142,608 | 66,146    | 67,736   | 111,786            | 37,477 | 115,891 |
| 2012 | 249,324 | 124,963   | 77,310   | 129,043            | 47,411 | 159,000 |

Source: Own elaboration based on the Polish FADN data.

Further analysis concerns the comparison of investment scale depending on the type of agricultural production. The share of farms investing in individual years is related to the type of production (Tab. 5.6). However, it is impossible to speak of investment leaders in the whole period considered. The share of investing farms of a given type compared to the total number of farms investing in the region Pomorze i Mazury underwent significant changes. But it is clear that farms specializing in horticulture implemented investment projects less often than other types of farms.

In 2007, i.e. in the first year of the analysed period, three types of farms recorded a share of investing farms reaching 70%. In subsequent years such a share was not observed. This suggests an accumulation of investment in this year. It was a year in which the first post-accession programmes of support for rural development and agriculture were still being implemented. Such a high percentage of investing farms suggests that at that time there were still being implemented measures to adapt the production capacity of farms to compete on the EU single market.

Table 5.6. Share of farms that incurred investment expenditure in the region Pomorze i Mazury in 2007-2012 by type of production

| Farm type               | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 |
|-------------------------|------|------|------|------|------|------|
| Field crops             | 53.8 | 53.6 | 49.9 | 49.3 | 50.9 | 53.3 |
| Horticulture            | 24.3 | 29.4 | 20.0 | 14.7 | 28.1 | 31.4 |
| Permanent crops         | 70.8 | 63.2 | 43.8 | 50.0 | 54.5 | 35.7 |
| Milk cows               | 70.0 | 60.7 | 55.2 | 53.5 | 61.2 | 63.6 |
| Other grazing livestock | 75.3 | 52.0 | 49.4 | 41.1 | 43.6 | 36.6 |
| Granivores              | 54.8 | 42.8 | 52.6 | 48.2 | 45.5 | 45.7 |
| Mixed                   | 53.1 | 42.8 | 40.9 | 37.0 | 44.1 | 42.3 |
| Average                 | 57.1 | 49.3 | 47.3 | 45.0 | 49.6 | 49.7 |

Source: Own elaboration based on the Polish FADN data.

The level of investment expenditure in the period was different in different years and depending on the type of investment. In the case of farms specializing in field crops, average investment expenditure exceeded PLN 100,000 (Tab. 5.7). Typically, the highest investment expenditures related to investment in land and means of transport.

Average level of investment spending in farms specializing in horticulture in the region Pomorze i Mazury for different types of investment is difficult to assess, since in many cases the number of farms within the FADN database investing in a given year is too small to allow for any conclusion about the entire population (Tab. 5.8).

Table 5.7. Average amount of investment expenditure incurred by farms specializing in field crops in region Pomorze i Mazury in 2007-2012 (in PLN)

| Type of investment | 2007    | 2008    | 2009    | 2010    | 2011    | 2012    |
|--------------------|---------|---------|---------|---------|---------|---------|
| Land               | 156,090 | 12,742  | 178,816 | 62,026  | 39,382  | 88,146  |
| Buildings          | 50,889  | 32,249  | 20,864  | 5,868   | 2,135   | 5,022   |
| Machines           | 60,417  | 72,117  | 106,601 | 53,958  | 53,509  | 71,186  |
| Means of transport | 98,843  | 103,473 | 166,972 | 58,090  | 50,300  | 54,161  |
| Other              | 43,913  | 48,341  | 27,968  | 17,579  | 14,247  | 13,572  |
| Sum                | 123,101 | 119,607 | 179,828 | 197,520 | 159,573 | 232,087 |

Source: Own elaboration based on the Polish FADN data.

Table 5.8. Average amount of investment expenditure incurred by farms specializing in horticulture in region Pomorze i Mazury in years 2007-2012

| Type of investment | 2007   | 2008   | 2009   | 2010    | 2011   | 2012    |
|--------------------|--------|--------|--------|---------|--------|---------|
| Land               | -      | 56,597 | 29,250 | 244,509 | 0      | 0       |
| Buildings          | -      | 0      | 0      | 12,060  | 36,108 | 9,540   |
| Machines           | -      | 21,443 | 11,418 | 560     | 4,611  | 28,949  |
| Means of transport | -      | 16,825 | 18,500 | 30,000  | 16,383 | 20,764  |
| Other              | -      | 6,975  |        | 41,355  | 7,772  | 68,796  |
| Sum                | 63,312 | 41,634 | 28,025 | 328,484 | 64,875 | 128,049 |

Source: Own elaboration based on the Polish FADN data.

In the case of farms specializing in permanent crops in half of the studied years the average level of expenditure on land investments was PLN 0 (Tab. 5.9). However, in 2008-2009 farms realized too few investment projects related to buildings to justify calculating a mean amount of investment expenditure.

Table 5.9. Average amount of investment expenditure incurred by farms specializing in permanent crops in the region Pomorze i Mazury in 2007-2012 (in PLN)

| Type of investment | 2007    | 2008    | 2009    | 2010    | 2011   | 2012    |
|--------------------|---------|---------|---------|---------|--------|---------|
| Land               | 195,225 | 97,712  | 0       | 0       | 0      | 91,400  |
| Buildings          | 333,950 | -       | -       | 3,326   | 4,823  | 0       |
| Machines           | 86,262  | 20,970  | 48,849  | 24,724  | 22,440 | 46,025  |
| Means of transport | 122,832 | 69,827  | 213,433 | 90,833  | 5,333  | 52,900  |
| Other              | 50,386  | 93,338  | 29,074  | 15,417  | 9,498  | 16,539  |
| Sum                | 211,884 | 119,327 | 153,487 | 134,301 | 84,420 | 206,864 |

Source: Own elaboration based on the Polish FADN data.

In the case of milk cow farms, the average level of investment spending was steadily increasing starting from the year 2008 (Tab. 5.10). A particularly large variation was observed in the case of expenditure on construction projects,

due to the fact that investment in this category, as well as investment in land, belong to the most rarely performed.

Table 5.10. Average amount of investment expenditure incurred by milk cows farms in the region Pomorze i Mazury in 2007-2012 (in PLN)

| Type of investment | 2007   | 2008   | 2009    | 2010   | 2011   | 2012    |
|--------------------|--------|--------|---------|--------|--------|---------|
| Land               | 69,487 | 79,506 | 92,446  | 13,667 | 5,278  | 14,478  |
| Buildings          | 67,042 | 0      | 287,225 | 2,947  | 608    | 1,264   |
| Machines           | 30,424 | 16,439 | 30,494  | 24,030 | 40,171 | 43,724  |
| Means of transport | 65,630 | 53,318 | 65,958  | 23,028 | 32,106 | 36,634  |
| Other              | 31,020 | 21,521 | 17,452  | 15,237 | 10,937 | 13,228  |
| Sum                | 63,931 | 49,320 | 54,977  | 78,909 | 89,100 | 109,327 |

Source: Own elaboration based on the Polish FADN data.

As for the farms specialising in other grazing livestock, the lowest level of an average investment expenditure was recorded in 2010 (Tab. 5.11). The level of expenditure on individual types of investment was diverse and characterised by fluctuations. Only in the case of expenditure on construction, it was significantly higher in the first half of the period analysed than in the second one.

Table 5.11. Average amount of investment expenditure incurred by farms specialising in other grazing livestock in the region Pomorze i Mazury in 2007-2012 (in PLN)

| Type of investment | 2007   | 2008   | 2009    | 2010   | 2011    | 2012   |
|--------------------|--------|--------|---------|--------|---------|--------|
| Land               | 70,002 | 88,587 | 117,459 | 4,604  | 38,006  | 31,779 |
| Buildings          | 62,313 | 67,711 | 20,461  | 9,057  | 5,258   | 2,898  |
| Machines           | 35,134 | 29,692 | 40,953  | 10,145 | 41,128  | 25,426 |
| Means of transport | 69,855 | 77,499 | 93,139  | 17,082 | 39,282  | 20,003 |
| Other              | 62,301 | 26,982 | 37,865  | 4,537  | 3,953   | 12,962 |
| Sum                | 92,902 | 61,970 | 89,132  | 45,425 | 127,628 | 93,068 |

Source: Own elaboration based on the Polish FADN data.

In the case of farms specializing in granivores, an average level of investment spending was much higher than in farms with pasture animals (Tab. 5.12). Again, the expenditure on construction investment was on average significantly higher in the first half of the analysed period than in the second one.

The investment expenditure incurred by mixed farms was on average considerably lower than the expenses of farms specializing in granivores (Tab. 5.13). The lowest level of investment spending was observed in 2008.

Table 5.12. Average amount of investment expenditure incurred by farms specialising in granivores in the region Pomorze i Mazury in 2007-2012 (in PLN)

| Type of investment | 2007    | 2008    | 2009    | 2010    | 2011    | 2012    |
|--------------------|---------|---------|---------|---------|---------|---------|
| Land               | 98,983  | 55,860  | 129,013 | 7,718   | 34,061  | 63,530  |
| Buildings          | 51,504  | 319,101 | 65,285  | 10,190  | 13,887  | 15,311  |
| Machines           | 49,226  | 43,821  | 63,284  | 58,461  | 80,210  | 54,633  |
| Means of transport | 102,674 | 75,472  | 135,446 | 35,896  | 46,121  | 29,648  |
| Other              | 187,976 | 71,275  | 45,525  | 16,385  | 16,007  | 22,834  |
| Sum                | 157,260 | 107,114 | 137,980 | 128,649 | 190,286 | 185,956 |

Source: Own elaboration based on the Polish FADN data.

Table 5.13. Average amount of investment expenditure incurred by mixed farms in the region Pomorze i Mazury in 2007-2012 (in PLN)

| Type of investment | 2007    | 2008   | 2009    | 2010    | 2011   | 2012    |
|--------------------|---------|--------|---------|---------|--------|---------|
| Land               | 121,724 | 83,731 | 174,709 | 18,431  | 5,589  | 39,067  |
| Buildings          | 52,277  | 27,742 | 48,193  | 1,243   | 1,801  | 9,399   |
| Machines           | 27,580  | 37,377 | 49,450  | 39,912  | 28,354 | 30,616  |
| Means of transport | 58,813  | 60,556 | 106,947 | 31,636  | 23,664 | 33,220  |
| Other              | 39,493  | 30,981 | 47,547  | 11,442  | 12,778 | 19,715  |
| Sum                | 72,555  | 62,163 | 95,184  | 102,665 | 72,186 | 132,017 |

Source: Own elaboration based on the Polish FADN data.

The next stage of the study was a description of typical farms of the analysed production types depending on whether they implemented or not investment projects. The case of farms specializing in field crops, clearly confirms the widely known regularity pointing to the fact that generally more likely to invest are larger farms. In the analysed period investing farms of this type were by approx. 1/3 larger in terms of their UAA than the ones with no investment activity (Tab. 5.14). This difference was even more pronounced in the case of total production value. On average, investing farms registered twice higher production value than those not investing. The difference was even greater in relation to the level of total sales. However, in the case of income level, this difference was not that significant in most of the analysed years.

Table 5.14. Characteristics of investing and non-investing farms specializing in field crops in the region Pomorze i Mazury in 2007-2012

| Characteristic         | Investing     | 2007    | 2008    | 2009    | 2010    | 2011    | 2012    |
|------------------------|---------------|---------|---------|---------|---------|---------|---------|
| UAA (ha)               | Non-investing | 76.5    | 61.4    | 65.8    | 81.9    | 71.7    | 70.9    |
|                        | Investing     | 106.9   | 105.1   | 106.8   | 121.5   | 114.3   | 114.6   |
| Total production (PLN) | Non-investing | 221,059 | 133,385 | 147,604 | 198,615 | 219,550 | 264,685 |
|                        | Investing     | 355,735 | 301,156 | 292,004 | 409,379 | 386,118 | 499,858 |
| Total sales (PLN)      | Non-investing | 205,785 | 123,004 | 138,152 | 184,082 | 202,291 | 247,268 |
|                        | Investing     | 320,043 | 269,326 | 286,602 | 384,794 | 352,078 | 463,643 |
| Income (PLN)           | Non-investing | 123,556 | 45,900  | 64,092  | 112,071 | 116,519 | 143,975 |
|                        | Investing     | 162,406 | 110,224 | 117,703 | 209,807 | 190,245 | 253,610 |

Source: Own elaboration based on the Polish FADN data.

In the case of farms specializing in horticulture, the differences in the size of UAA between investing and non-investing farms were much larger than those observed by field crops farms (Tab. 5.15). The investing horticultural farms were almost during the entire period 3-4-fold larger than the non-investing ones. Exclusively in the last year of the analysis investing farms were only by about a half larger than non-investing ones. In the case of the total production in half of the examined years its observed value was higher in the case of farms pursuing investment and in the remaining years these were non-investing farms that had higher production values. This could suggest both, the fact that in subsequent years dominated farms specializing in other crops, as well as the fact that the situation of this type of farms differed significantly due to the unstable situation in the markets of horticultural products. The same applies to the value of sales. In the case of the level of income a clearly higher figures were observed in investing farms. The exception is the year 2009. But in 2012, despite the small difference in the size of arable land and sales volume, the difference in income level amounted to many hundreds p.p. Nevertheless, all these comments must be treated with caution due to a low number of farms of this kind in the studied FADN. This means that the specific conditions under which a given farm operates may significantly affect the picture of the situation in the whole group.

Table 5.15. Characteristics of the investing and non-investing farms specializing in horticulture in the region Pomorze i Mazury in 2007-2012

| Characteristic         | Investing     | 2007    | 2008    | 2009    | 2010    | 2011    | 2012    |
|------------------------|---------------|---------|---------|---------|---------|---------|---------|
| UAA (ha)               | Non-investing | 3.2     | 4.1     | 4.3     | 5.5     | 4.2     | 6.1     |
|                        | Investing     | 16.7    | 11.2    | 10.5    | 28.9    | 16.9    | 9.0     |
| Total production (PLN) | Non-investing | 141,784 | 211,547 | 219,534 | 234,487 | 173,757 | 217,364 |
|                        | Investing     | 239,903 | 168,422 | 159,648 | 331,883 | 328,719 | 85,655  |
| Total sales (PLN)      | Non-investing | 139,940 | 210,091 | 219,996 | 233,916 | 174,100 | 205,104 |
|                        | Investing     | 211,476 | 167,936 | 151,620 | 321,308 | 334,374 | 280,845 |
| Income (PLN)           | Non-investing | 39,017  | 51,228  | 49,069  | 40,480  | 29,073  | 34,069  |
|                        | Investing     | 49,714  | 51,392  | 31,137  | 95,764  | 90,299  | 285,019 |

Source: Own elaboration based on the Polish FADN data.

In the case of farms specializing in permanent crops, the differences between investing and non-investing farms were highly visible (Tab. 5.16). Throughout the period considered investing farms were on average much larger than those that were not implementing any investment. Also, production, sales and income of the investing farms were clearly superior to those that characterized the non-investment holdings.

Table 5.16. Characteristics of the investing and non-investing farms specializing in permanent crops in the region Pomorze i Mazury in 2007-2012

| Characteristic         | Investing     | 2007    | 2008    | 2009    | 2010    | 2011    | 2012    |
|------------------------|---------------|---------|---------|---------|---------|---------|---------|
| UAA (ha)               | Non-investing | 25.2    | 12.4    | 13.4    | 8.4     | 28.9    | 18.1    |
|                        | Investing     | 84.8    | 72.1    | 52.1    | 55.7    | 36.8    | 64.2    |
| Total production (PLN) | Non-investing | 119,510 | 101,044 | 81,099  | 117,808 | 130,588 | 173,912 |
|                        | Investing     | 432,964 | 179,610 | 345,767 | 201,295 | 188,349 | 110,510 |
| Total sales (PLN)      | Non-investing | 111,503 | 120,511 | 76,056  | 25,000  | 65,305  | 168,896 |
|                        | Investing     | 401,104 | 184,084 | 327,481 | 198,293 | 192,904 | 119,870 |
| Income (PLN)           | Non-investing | 65,305  | -3,397  | 24,535  | 40,484  | 84,420  | 37,630  |
|                        | Investing     | 269,508 | 80,900  | 114,439 | 130,596 | 113,276 | 121,755 |

Source: Own elaboration based on the Polish FADN data.

In the case of farms specializing in milk cows also clearly visible was the difference between investing and non-investing farms (Tab. 5.17). All the analysed indicators were on average significantly higher in the case of investing farms than in the non-investing ones.



Table 5.17. Characteristics of the investing and non-investing farms specializing in milk cows in the region Pomorze i Mazury in 2007-2012

| Characteristic         | Investing     | 2007    | 2008    | 2009    | 2010    | 2011    | 2012    |
|------------------------|---------------|---------|---------|---------|---------|---------|---------|
| UAA (ha)               | Non-investing | 27.5    | 29.1    | 32.1    | 38.1    | 38.2    | 33.6    |
|                        | Investing     | 34.8    | 38.0    | 43.0    | 46.2    | 48.3    | 49.2    |
| Total production (PLN) | Non-investing | 120,431 | 99,536  | 105,946 | 136,092 | 172,185 | 166,924 |
|                        | Investing     | 161,557 | 156,767 | 170,122 | 218,625 | 260,612 | 282,829 |
| Total sales (PLN)      | Non-investing | 86,382  | 87,380  | 96,403  | 115,438 | 143,865 | 138,361 |
|                        | Investing     | 127,967 | 139,384 | 149,883 | 189,369 | 220,901 | 239,477 |
| Income (PLN)           | Non-investing | 54,720  | 42,776  | 35,110  | 67,361  | 73,094  | 71,307  |
|                        | Investing     | 69,232  | 64,936  | 67,668  | 130,596 | 113,276 | 115,629 |

Source: Own elaboration based on the Polish FADN data.

Among farms specializing in other grazing livestock significant advantage of the investing farms over non-investing ones was observed in the case of UAA size, production, sales and income and it was present throughout the period considered (Tab. 5.18).

Table 5.18. Characteristics of the investing and non-investing farms specializing in other grazing livestock in the region Pomorze i Mazury in 2007-2012

| Characteristic         | Investing     | 2007    | 2008    | 2009    | 2010    | 2011    | 2012    |
|------------------------|---------------|---------|---------|---------|---------|---------|---------|
| UAA (ha)               | Non-investing | 33.9    | 38.9    | 39.8    | 37.2    | 33.5    | 39.0    |
|                        | Investing     | 52.5    | 52.2    | 53.7    | 49.1    | 63.7    | 63.9    |
| Total production (PLN) | Non-investing | 96,955  | 103,850 | 99,919  | 68,947  | 59,589  | 98,176  |
|                        | Investing     | 232,659 | 189,304 | 170,151 | 157,190 | 186,925 | 191,805 |
| Total sales (PLN)      | Non-investing | 72,155  | 87,159  | 86,437  | 51,074  | 45,380  | 75,189  |
|                        | Investing     | 190,906 | 169,807 | 148,161 | 128,496 | 143,574 | 146,242 |
| Income (PLN)           | Non-investing | 40,850  | 43,562  | 36,842  | 41,710  | 28,816  | 43,606  |
|                        | Investing     | 101,966 | 71,988  | 67,000  | 68,546  | 92,161  | 88,312  |

Source: Own elaboration based on the Polish FADN data.

In the case of farms specializing in granivores in 2007 non-investing farms were significantly larger than investing ones (Tab. 5.19). In subsequent years the investing farms were much larger than the non-investing holdings.

A typical for other types of farms relationship between investing and farms non-investing also appeared in the case of mixed farms. Thus, the investing farms were significantly larger than those with no investment (Tab. 5.20).

Table 5.19. Characteristics of the investing and non-investing farms specializing in granivores in the region Pomorze i Mazury in 2007-2012

| Characteristic         | Investing     | 2007    | 2008    | 2009    | 2010    | 2011    | 2012      |
|------------------------|---------------|---------|---------|---------|---------|---------|-----------|
| UAA (ha)               | Non-investing | 89.0    | 34.4    | 41.5    | 40.8    | 34.2    | 36.8      |
|                        | Investing     | 51.7    | 58.6    | 60.6    | 57.8    | 73.1    | 70.7      |
| Total production (PLN) | Non-investing | 718,740 | 251,632 | 577,736 | 433,900 | 621,167 | 436,059   |
|                        | Investing     | 607,023 | 669,592 | 633,110 | 644,507 | 901,263 | 1,281,320 |
| Total sales (PLN)      | Non-investing | 698,565 | 242,454 | 579,909 | 419,570 | 207,190 | 420,710   |
|                        | Investing     | 546,749 | 632,503 | 632,916 | 610,980 | 852,424 | 1,279,296 |
| Income (PLN)           | Non-investing | 207,190 | 54,830  | 143,317 | 101,969 | 118,575 | 102,385   |
|                        | Investing     | 115,056 | 137,644 | 172,753 | 158,241 | 240,424 | 313,776   |

Source: Own elaboration based on the Polish FADN data.

Table 5.20. Characteristics of the investing and non-investing mixed farms in the region Pomorze i Mazury in 2007-2012

| Characteristic         | Investing     | 2007    | 2008    | 2009    | 2010     | 2011    | 2012    |
|------------------------|---------------|---------|---------|---------|----------|---------|---------|
| UAA (ha)               | Non-investing | 37.6    | 38.5    | 41.7    | 36.6     | 37.3    | 36.2    |
|                        | Investing     | 54.7    | 60.5    | 57.7    | 61.2     | 52.6    | 60.4    |
| Total production (PLN) | Non-investing | 125,602 | 114,927 | 107,873 | 1,175,28 | 127,765 | 140,904 |
|                        | Investing     | 209,142 | 191,410 | 213,972 | 220,101  | 235,436 | 288,885 |
| Total sales (PLN)      | Non-investing | 92,916  | 92,093  | 89,920  | 89,889   | 95,838  | 106,456 |
|                        | Investing     | 161,228 | 159,952 | 182,560 | 55,000   | 71,918  | 227,050 |
| Income (PLN)           | Non-investing | 46,178  | 31,320  | 37,825  | 50,969   | 53,409  | 54,622  |
|                        | Investing     | 71,918  | 60,740  | 67,462  | 97,097   | 84,632  | 108,253 |

Source: Own elaboration based on the Polish FADN data.

### ***Investment in the region Wielkopolska i Śląsk***

In the case of farmers from the region Wielkopolska i Śląsk, the popularity of each category of investment was similar to that observed in the region Pomorze i Mazury (Tab. 5.21). With the exception of 2007, more than 2/3 of investment expenditure incurred was associated with the purchase of machinery and equipment. Steadily growing percentage of farmers was opting for the purchase of land. In 2012 the share of farms investing in land was 18.5%.

Only the median expenditure on machinery and equipment was different from zero (Tab. 5.22), and its level was increasing steadily. In 2012 it reached PLN 9,000. In contrast, the median of total investment expenditure fluctuated from year to year. It reached its highest level in 2012, when it amounted to PLN 44,900.

Table 5.21. Share of farms that incurred expenditure for a category of investment in the region Wielkopolska i Śląsk

| Year | Land | Buildings | Machines | Means of transport | Other |
|------|------|-----------|----------|--------------------|-------|
| 2007 | 14.1 | 8.6       | 60.7     | 25.1               | 48.0  |
| 2008 | 14.9 | 4.9       | 67.9     | 29.0               | 34.1  |
| 2009 | 15.8 | 5.3       | 66.2     | 30.4               | 35.2  |
| 2010 | 15.9 | 5.2       | 68.0     | 32.2               | 31.5  |
| 2011 | 17.2 | 4.9       | 68.7     | 31.2               | 33.6  |
| 2012 | 18.5 | 5.5       | 67.1     | 29.6               | 34.5  |

Source: Own elaboration based on the Polish FADN data.

Table 5.22. Median amount of investment expenditures in the region Wielkopolska i Śląsk

| Year | Land | Buildings | Machines | Means of transport | Other | Sum    |
|------|------|-----------|----------|--------------------|-------|--------|
| 2007 | 0    | 0         | 4,000    | 0                  | 819   | 34,782 |
| 2008 | 0    | 0         | 5,500    | 0                  | 0     | 28,002 |
| 2009 | 0    | 0         | 6,000    | 0                  | 0     | 31,000 |
| 2010 | 0    | 0         | 8,030    | 0                  | 0     | 42,687 |
| 2011 | 0    | 0         | 8,900    | 0                  | 0     | 41,180 |
| 2012 | 0    | 0         | 9,000    | 0                  | 0     | 44,934 |

Source: Own elaboration based on the Polish FADN data.

The highest was an average expenditure related to the purchase of agricultural land (Tab. 5.23). In 2012 it amounted to PLN 186,400. The expenditure on transport equipment was growing steadily, except for a significant decrease in 2011 and it was on average almost twice as high as spending on machinery and equipment. The overall level of investment spending fluctuated and in 2012 it reached the highest level of PLN 140,300.

The share of farms investing in the region Wielkopolska i Śląsk underwent fluctuations in the analysed period (Tab. 5.24). The highest average percentage of investing farms was recorded in the case of farms with in milk cows.

Table 5.23. Average amount of expenditure on different categories of investment (min. PLN 2,000 spent on a given category) in the region Wielkopolska i Śląsk

| Year | Land    | Buildings | Machines | Means of transport | Other  | Sum     |
|------|---------|-----------|----------|--------------------|--------|---------|
| 2007 | 102,866 | 58,356    | 42,288   | 70,938             | 57,456 | 90,599  |
| 2008 | 123,418 | 42,121    | 43,403   | 81,055             | 43,547 | 88,463  |
| 2009 | 169,774 | 67,865    | 59,568   | 118,750            | 43,987 | 121,564 |
| 2010 | 142,193 | 58,025    | 71,038   | 128,894            | 48,402 | 130,698 |
| 2011 | 161,178 | 105,379   | 63,007   | 113,811            | 43,390 | 126,346 |
| 2012 | 186,402 | 54,269    | 64,113   | 136,535            | 56,098 | 140,315 |

Source: Own elaboration based on the Polish FADN data.

Table 5.24. Share of farms that incurred investment expenditure in the region Wielkopolska i Śląsk in 2007-2012 by type of production

| Farm type               | 2007 | 2008 | 2 009 | 2 010 | 2 011 | 2 012 |
|-------------------------|------|------|-------|-------|-------|-------|
| Field crops             | 53.3 | 48.8 | 47.2  | 52.3  | 54.9  | 55.5  |
| Horticulture            | 45.3 | 35.8 | 43.6  | 35.6  | 38.1  | 37.7  |
| Permanent crops         | 65.1 | 55.6 | 42.3  | 47.5  | 48.2  | 55.6  |
| Milk cows               | 71.7 | 65.1 | 59.6  | 64.3  | 67.9  | 69.7  |
| Other grazing livestock | 77.1 | 66.6 | 60.3  | 43.6  | 51.8  | 49.3  |
| Granivores              | 53.0 | 37.0 | 46.0  | 45.9  | 45.7  | 44.1  |
| Mixed                   | 53.6 | 45.0 | 45.1  | 44.0  | 47.8  | 46.6  |
| Average                 | 55.5 | 46.9 | 47.6  | 48.4  | 51.3  | 51.1  |

Source: Own elaboration based on the Polish FADN data.

Among the farms specializing in field crops, average investment expenditure declined in 2008 (Tab. 5.25). However, in subsequent years, it was steadily growing. Unlike the other analysed groups of farms, it was not expenditure on machinery and equipment that was the highest, but the expenditure on land.

Table 5.25. Average amount of investment expenditure incurred by farms specializing in field crops in the region Wielkopolska i Śląsk in 2007-2012 (in PLN)

| Type of investment | 2007    | 2008    | 2009    | 2010    | 2011    | 2012    |
|--------------------|---------|---------|---------|---------|---------|---------|
| Land               | 30,826  | 28,073  | 48,385  | 48,136  | 60,423  | 64,692  |
| Buildings          | 3,839   | 2,959   | 2,655   | 2,261   | 4,457   | 4,064   |
| Machines           | 38,526  | 39,648  | 48,620  | 69,512  | 61,031  | 61,313  |
| Means of transport | 29,618  | 35,864  | 49,398  | 48,051  | 51,617  | 52,162  |
| Other              | 14,485  | 8,690   | 6,968   | 7,794   | 13,964  | 12,434  |
| Sum                | 117,293 | 114,234 | 156,027 | 175,754 | 191,492 | 194,665 |

Source: Own elaboration based on the Polish FADN data.

In the group of horticultural farms the highest level of investment spending was recorded in 2007 (Tab. 5.26). In subsequent years, the scale of investment fluctuates. The highest level of investment expenditure concerned expenditure in the category “other”.

Table 5.26. Average amount of investment expenditure incurred by farms specializing in horticulture in the region Wielkopolska i Śląsk in 2007-2012 (in PLN)

| Type of investment | 2007    | 2008    | 2009    | 2010    | 2011    | 2012    |
|--------------------|---------|---------|---------|---------|---------|---------|
| Land               | 20,765  | 3,657   | 13,397  | 3,334   | 26,575  | 9,327   |
| Buildings          | 40,770  | 2,856   | 10,732  | 7,390   | 2,132   | 4,981   |
| Machines           | 43,917  | 47,692  | 49,863  | 59,044  | 22,368  | 19,569  |
| Means of transport | 13,214  | 16,778  | 28,534  | 29,772  | 29,468  | 17,801  |
| Other              | 172,609 | 41,467  | 164,258 | 138,145 | 86,242  | 178,200 |
| Sum                | 291,275 | 112,450 | 266,784 | 237,686 | 166,784 | 229,878 |

Source: Own elaboration based on the Polish FADN data.

Investment expenditure in the case of farms specializing in permanent crops fluctuated (Tab. 5.27). The highest average investment expenditure related to the purchase of machinery and the category “other”.

Table 5.27. Average amount of investment expenditure incurred by farms specializing in permanent crops in the region Wielkopolska i Śląsk in 2007-2012 (in PLN)

| Type of investment | 2007   | 2008   | 2009   | 2010   | 2011    | 2012   |
|--------------------|--------|--------|--------|--------|---------|--------|
| Land               | 53,878 | 7,423  | 17,952 | 21,393 | 15,481  | 17,567 |
| Buildings          | 2,166  | 2,760  | 2,642  | 7,544  | 3,704   | 3,667  |
| Machines           | 11,088 | 25,599 | 19,925 | 18,712 | 48,428  | 18,806 |
| Means of transport | 8,888  | 30,804 | 24,521 | 21,569 | 20,355  | 29,859 |
| Other              | 18,530 | 18,025 | 13,827 | 16,019 | 16,568  | 21,492 |
| Sum                | 93,549 | 82,610 | 76,869 | 85,237 | 104,536 | 91,391 |

Source: Own elaboration based on the Polish FADN data.

In the group of farms specialised in milk cows average level of investment expenditure was growing steadily (Tab. 5.28). Among the analysed investment types, the highest level of investment spending was recorded in relation to expenditure on machinery, equipment and means of transport.

Table 5.28. Average amount of investment expenditure incurred by farms specializing in milk cows in the region Wielkopolska i Śląsk in 2007-2012 (in PLN)

| Type of investment | 2007   | 2008   | 2009   | 2010    | 2011    | 2012    |
|--------------------|--------|--------|--------|---------|---------|---------|
| Land               | 1,853  | 14,449 | 13,646 | 14,637  | 13,642  | 18,449  |
| Buildings          | 3,214  | 2,466  | 2,500  | 5,777   | 3,429   | 3,259   |
| Machines           | 25,291 | 38,366 | 31,233 | 45,859  | 51,534  | 52,008  |
| Means of transport | 14,946 | 23,791 | 41,374 | 26,903  | 44,326  | 47,592  |
| Other              | 18,678 | 5,313  | 9,786  | 15,445  | 15,912  | 16,569  |
| Sum                | 63,982 | 83,386 | 96,539 | 108,622 | 128,842 | 137,876 |

Source: Own elaboration based on the Polish FADN data.

In the case of farms specializing in other grazing livestock the average level of investment spending underwent significant changes (Tab. 5.29). In the case of category “other” the level of spending was very high throughout the period. In addition, the high level of investment spending referred to machines, equipment and means of transport.

Table 5.29. Average amount of investment expenditure incurred by farms specializing in other grazing livestock in the region Wielkopolska i Śląsk in 2007-2012 (in PLN)

| Type of investment | 2007   | 2008   | 2009    | 2010   | 2011   | 2012    |
|--------------------|--------|--------|---------|--------|--------|---------|
| Land               | 9,640  | 11,263 | 14,628  | 4,705  | 8,742  | 14,844  |
| Buildings          | 5,190  | 1,691  | 6,025   | 977    | 1,247  | 646     |
| Machines           | 27,010 | 28,808 | 40,205  | 28,862 | 29,255 | 31,841  |
| Means of transport | 21,826 | 16,584 | 32,833  | 37,893 | 30,663 | 26,229  |
| Other              | 35,451 | 28,841 | 21,439  | 5,368  | 10,858 | 29,830  |
| Sum                | 99,117 | 87,187 | 115,130 | 77,804 | 80,765 | 103,391 |

Source: Own elaboration based on the Polish FADN data.

Average investment expenditure in the group of farms specializing in granivores was growing until 2010. In the following year it decreased and in the following rose slightly (Tab. 5.30). Expenditure for individual types of investment in the period underwent significant changes of different directions.

Among the mixed farms an average level of investment expenditure varied dramatically in the analysed period (Tab. 5.31). The decrease in the expenditure occurred in 2009 and 2011. The highest level of investment expenditure was recorded for the purchase of machinery and equipment and means of transport.

Table 5.30. Average amount of investment expenditure incurred by farms specializing in granivores in the region Wielkopolska i Śląsk in 2007-2012 (in PLN)

| Type of investment | 2007   | 2008    | 2009    | 2010    | 2011    | 2012    |
|--------------------|--------|---------|---------|---------|---------|---------|
| Land               | 9,464  | 19,811  | 25,131  | 15,256  | 25,778  | 20,395  |
| Buildings          | 4,226  | 4,823   | 7,573   | 3,608   | 15,339  | 4,214   |
| Machines           | 20,511 | 24,319  | 43,380  | 51,666  | 39,790  | 36,633  |
| Means of transport | 14,180 | 23,415  | 41,109  | 55,488  | 28,130  | 34,155  |
| Other              | 29,497 | 28,567  | 14,253  | 21,570  | 17,971  | 32,952  |
| Sum                | 77,878 | 100,935 | 131,445 | 147,589 | 127,008 | 128,351 |

Source: Own elaboration based on the Polish FADN data.

Table 5.31. Average amount of investment expenditure incurred by mixed farms in the region Wielkopolska i Śląsk in 2007-2012 (in PLN)

| Type of investment | 2007   | 2008   | 2009   | 2010   | 2011   | 2012    |
|--------------------|--------|--------|--------|--------|--------|---------|
| Land               | 7,318  | 14,581 | 17,130 | 14,629 | 13,940 | 29,532  |
| Buildings          | 3,885  | 1,304  | 1,485  | 1,592  | 2,136  | 1,531   |
| Machines           | 19,744 | 21,321 | 30,700 | 34,370 | 31,058 | 30,604  |
| Means of transport | 12,624 | 15,900 | 24,268 | 37,252 | 25,213 | 33,777  |
| Other              | 23,650 | 9,460  | 10,290 | 9,769  | 8,859  | 8,824   |
| Sum                | 67,221 | 62,566 | 83,873 | 97,612 | 81,206 | 104,267 |

Source: Own elaboration based on the Polish FADN data.

In the case of farms engaged in field crops, investing farms were almost throughout the period considered almost twice larger than those that did not invest (Tab. 5.32). The same applied to all analysed indicators.

Table 5.32. Characteristics of the investing and non-investing farms specializing in field crops in the region Wielkopolska i Śląsk in 2007-2012

| Characteristic         | Investing     | 2007    | 2008    | 2009    | 2010    | 2011    | 2012    |
|------------------------|---------------|---------|---------|---------|---------|---------|---------|
| UAA (ha)               | Non-investing | 39.1    | 42.6    | 38.8    | 49.2    | 46.1    | 46.8    |
|                        | Investing     | 72.4    | 75.9    | 44.9    | 81.1    | 81.1    | 76.8    |
| Total production (PLN) | Non-investing | 153,382 | 147,800 | 134,855 | 181,297 | 189,150 | 233,897 |
|                        | Investing     | 309,694 | 285,880 | 244,315 | 340,108 | 385,296 | 432,412 |
| Total sales (PLN)      | Non-investing | 140,124 | 138,955 | 132,988 | 159,099 | 178,481 | 210,536 |
|                        | Investing     | 281,157 | 259,708 | 243,745 | 310,292 | 355,348 | 388,185 |
| Income (PLN)           | Non-investing | 66,180  | 54,303  | 47,249  | 93,740  | 113,890 | 118,173 |
|                        | Investing     | 131,757 | 103,971 | 87,418  | 166,798 | 103,122 | 208,939 |

Source: Own elaboration based on the Polish FADN data.

Among farms specialising in horticulture, the farms implementing investment projects were significantly larger than farms that did not implement such projects (Tab. 5.33). The difference was clear for all the examined characteristics, though not in all cases the observed level of this difference was the same.

Table 5.33. Characteristics of the investing and non-investing farms specializing in horticulture in the region Wielkopolska i Śląsk in 2007-2012

| Characteristic         | Investing     | 2007    | 2008    | 2009    | 2010    | 2011    | 2012    |
|------------------------|---------------|---------|---------|---------|---------|---------|---------|
| UAA (ha)               | Non-investing | 5.2     | 5.1     | 7.8     | 6.3     | 6.2     | 6.8     |
|                        | Investing     | 8.9     | 10.9    | 12.1    | 13.0    | 12.8    | 12.7    |
| Total production (PLN) | Non-investing | 383,301 | 489,418 | 520,037 | 365,572 | 398,513 | 388,175 |
|                        | Investing     | 782,704 | 635,045 | 735,119 | 874,842 | 674,628 | 800,676 |
| Total sales (PLN)      | Non-investing | 382,439 | 487,552 | 519,813 | 360,329 | 391,360 | 381,011 |
|                        | Investing     | 786,903 | 630,649 | 732,848 | 868,253 | 669,044 | 795,832 |
| Income (PLN)           | Non-investing | 119,548 | 119,263 | 131,517 | 88,926  | 87,042  | 87,275  |
|                        | Investing     | 179,892 | 114,415 | 187,332 | 253,257 | 89,351  | 153,864 |

Source: Own elaboration based on the Polish FADN data.

In respect of farms specializing in permanent crops difference between farms which implemented investments and those that did not was not stable during the entire study period (Tab. 5.34). In some years investing farms were larger than non-investing ones, and in other years, the situation was reversed.

Table 5.34. Characteristics of the investing and non-investing farms specializing in permanent crops in the region Wielkopolska i Śląsk in 2007-2012

| Characteristic         | Investing     | 2007    | 2008    | 2009    | 2010    | 2011    | 2012    |
|------------------------|---------------|---------|---------|---------|---------|---------|---------|
| UAA (ha)               | Non-investing | 12.2    | 36.7    | 42.8    | 22.3    | 20.5    | 13.2    |
|                        | Investing     | 20.7    | 24.0    | 32.9    | 33.2    | 35.9    | 35.6    |
| Total production (PLN) | Non-investing | 139,234 | 190,571 | 142,135 | 187,149 | 129,467 | 162,433 |
|                        | Investing     | 205,347 | 264,791 | 240,563 | 270,135 | 241,241 | 387,044 |
| Total sales (PLN)      | Non-investing | 141,430 | 182,939 | 139,820 | 167,120 | 146,590 | 132,529 |
|                        | Investing     | 191,534 | 241,947 | 230,408 | 260,624 | 270,930 | 320,990 |
| Income (PLN)           | Non-investing | 45,916  | 61,175  | 35,311  | 70,925  | 97,132  | 44,763  |
|                        | Investing     | 75,092  | 55,451  | 30,005  | 84,255  | 70,137  | 166,978 |

Source: Own elaboration based on the Polish FADN data.

In the group of farms specialising in milk cows, those investing were larger than those that did not invest (Tab. 5.35). This difference did not exist only in 2008.



Table 5.35. Characteristics of the investing and non-investing farms specializing in milk cows in the region Wielkopolska i Śląsk in 2007-2012

| Characteristic         | Investing     | 2007    | 2008    | 2009    | 2010    | 2011    | 2012    |
|------------------------|---------------|---------|---------|---------|---------|---------|---------|
| UAA (ha)               | Non-investing | 18.5    | 35.8    | 38.8    | 27.9    | 28.3    | 28.2    |
|                        | Investing     | 33.2    | 35.8    | 48.5    | 45.0    | 46.1    | 45.2    |
| Total production (PLN) | Non-investing | 122,541 | 185,882 | 113,834 | 163,738 | 187,863 | 209,893 |
|                        | Investing     | 223,471 | 228,049 | 229,601 | 327,891 | 407,851 | 400,779 |
| Total sales (PLN)      | Non-investing | 96,679  | 177,581 | 100,319 | 136,535 | 151,864 | 170,972 |
|                        | Investing     | 179,786 | 200,120 | 200,753 | 281,933 | 341,600 | 347,392 |
| Income (PLN)           | Non-investing | 49,320  | 60,317  | 37,082  | 64,870  | 117,604 | 71,035  |
|                        | Investing     | 105,859 | 82,677  | 92,351  | 140,841 | 104,895 | 140,041 |

Source: Own elaboration based on the Polish FADN data.

In the case of farms specializing in other grazing livestock also investing farms were much larger than those that did not realized investment (Tab. 5.36). This applied to all analysed indicators.

Table 5.36. Characteristics of the investing and non-investing farms specializing in other grazing livestock in the region Wielkopolska i Śląsk in 2007-2012

| Characteristic         | Investing     | 2007    | 2008    | 2009    | 2010    | 2011    | 2012    |
|------------------------|---------------|---------|---------|---------|---------|---------|---------|
| UAA (ha)               | Non-investing | 28.8    | 32.6    | 28.1    | 28.5    | 29.2    | 27.6    |
|                        | Investing     | 42.9    | 45.8    | 39.5    | 44.1    | 39.4    | 44.6    |
| Total production (PLN) | Non-investing | 201,040 | 167,857 | 170,924 | 90,749  | 95,730  | 105,549 |
|                        | Investing     | 306,734 | 307,420 | 286,360 | 209,544 | 239,609 | 294,646 |
| Total sales (PLN)      | Non-investing | 155,946 | 149,639 | 148,711 | 72,212  | 72,306  | 86,461  |
|                        | Investing     | 244,503 | 269,923 | 250,813 | 166,676 | 191,641 | 241,611 |
| Income (PLN)           | Non-investing | 81,318  | 59,618  | 58,809  | 46,297  | 92,023  | 39,205  |
|                        | Investing     | 126,552 | 108,906 | 94,761  | 86,231  | 93,064  | 104,526 |

Source: Own elaboration based on the Polish FADN data.

Among farms dealing with granivores investing farms also exceeded non-investing ones (Tab. 5.37). The difference between them was stable and amounted to approx. 1/3 in the case of most of the surveyed years and characteristics.

In the case of mixed farms of the region Wielkopolska i Śląsk the difference between farms realizing investment projects and those that did not invest was significant (Tab. 5.38). This applied to all of the studied indicators.

Table 5.37. Characteristics of the investing and non-investing farms specializing in granivores in the region Wielkopolska i Śląsk in 2007-2012

| Characteristic         | Investing     | 2007    | 2008    | 2009    | 2010    | 2011    | 2012    |
|------------------------|---------------|---------|---------|---------|---------|---------|---------|
| UAA (ha)               | Non-investing | 23.8    | 32.1    | 34.8    | 25.2    | 26.0    | 25.6    |
|                        | Investing     | 36.9    | 43.0    | 41.7    | 44.4    | 42.3    | 43.4    |
| Total production (PLN) | Non-investing | 272,294 | 219,888 | 247,472 | 240,355 | 285,315 | 312,853 |
|                        | Investing     | 336,637 | 458,457 | 483,466 | 500,160 | 565,361 | 662,377 |
| Total sales (PLN)      | Non-investing | 243,198 | 201,277 | 230,796 | 206,946 | 236,160 | 262,707 |
|                        | Investing     | 273,321 | 399,637 | 450,652 | 445,598 | 487,885 | 587,978 |
| Income (PLN)           | Non-investing | 58,665  | 61,847  | 72,336  | 71,175  | 106,122 | 85,061  |
|                        | Investing     | 77,275  | 117,491 | 140,847 | 134,570 | 119,385 | 175,496 |

Source: Own elaboration based on the Polish FADN data.

Table 5.38. Characteristics of the investing and non-investing mixed farms in the region Wielkopolska i Śląsk in 2007-2012

| Characteristic         | Investing     | 2007    | 2008    | 2009    | 2010    | 2011    | 2012    |
|------------------------|---------------|---------|---------|---------|---------|---------|---------|
| UAA (ha)               | Non-investing | 24.8    | 26.7    | 41.1    | 26.7    | 27.5    | 26.7    |
|                        | Investing     | 41.2    | 43.8    | 40.7    | 45.9    | 42.4    | 44.2    |
| Total production (PLN) | Non-investing | 129,229 | 123,556 | 117,942 | 133,746 | 158,251 | 171,438 |
|                        | Investing     | 230,371 | 214,484 | 229,215 | 248,065 | 269,213 | 316,002 |
| Total sales (PLN)      | Non-investing | 96,007  | 99,769  | 98,202  | 102,948 | 118,117 | 132,419 |
|                        | Investing     | 176,285 | 171,736 | 199,662 | 200,140 | 210,812 | 248,316 |
| Income (PLN)           | Non-investing | 43,116  | 35,347  | 38,364  | 53,078  | 113,483 | 59,901  |
|                        | Investing     | 75,752  | 68,444  | 76,600  | 94,345  | 114,375 | 118,387 |

Source: Own elaboration based on the Polish FADN data.

### ***Investment in the region Mazowsze i Podlasie***

In the region Mazowsze i Podlasie farmers mostly invested in the purchase of machinery and equipment (Tab. 5.39). However, in comparison with other regions, a very large role played investments categorized as “other”. The least common was investment in buildings.

Table 5.39. Share of farms that incurred expenditure for a category of investment in the region Mazowsze i Podlasie

| Year | Land | Buildings | Machines | Means of transport | Other |
|------|------|-----------|----------|--------------------|-------|
| 2007 | 11.2 | 3.5       | 58.8     | 24.9               | 56.7  |
| 2008 | 11.7 | 3.2       | 64.9     | 23.9               | 48.4  |
| 2009 | 12.3 | 3.0       | 63.0     | 25.0               | 50.1  |
| 2010 | 13.0 | 3.0       | 60.3     | 24.9               | 48.9  |
| 2011 | 12.5 | 3.6       | 63.5     | 25.0               | 51.1  |
| 2012 | 16.2 | 3.2       | 64.4     | 30.2               | 49.9  |

Source: Own elaboration based on the Polish FADN data.

The median of investment expenditure was different from zero in the case of two types of investments – investment in machinery and equipment and “other” investment (Tab. 5.40). The median of expenditure on machinery and equipment was increasing steadily, decreasing only in 2010. In the category “other” there were large fluctuations, as well as in relation to the total investment expenditure. It should also be noted that the median of total expenditure was lower in this region than in the others.

Table 5.40. Median amount of investment expenditure  
in the region Mazowsze i Podlasie

| Year | Land | Buildings | Machines | Means of transport | Other | Sum    |
|------|------|-----------|----------|--------------------|-------|--------|
| 2007 | 0    | 0         | 3,200    | 0                  | 3,035 | 20,600 |
| 2008 | 0    | 0         | 4,500    | 0                  | 1,668 | 18,895 |
| 2009 | 0    | 0         | 4,700    | 0                  | 2,000 | 22,000 |
| 2010 | 0    | 0         | 4,300    | 0                  | 1,728 | 20,785 |
| 2011 | 0    | 0         | 4,800    | 0                  | 2,078 | 25,500 |
| 2012 | 0    | 0         | 6,200    | 0                  | 1,938 | 33,159 |

Source: Own elaboration based on the Polish FADN data.

Unlike in the regions already discussed, in Mazowsze and Podlasie the average expenditure on purchase of land was lower than on means of transport (Tab. 5.41). This means that the purchase of land affected a smaller area than on average in other regions.

Table 5.41. Average amount of expenditure on different categories  
of investment (min. PLN 2,000 spent on a given category)  
in the region Mazowsze i Podlasie

| Year | Land   | Buildings | Machines | Means of transport | Other  | Sum     |
|------|--------|-----------|----------|--------------------|--------|---------|
| 2007 | 46,728 | 38,758    | 27,785   | 54,381             | 52,618 | 66,478  |
| 2008 | 54,195 | 30,051    | 31,054   | 66,389             | 32,669 | 59,373  |
| 2009 | 56,519 | 35,523    | 44,835   | 98,172             | 29,123 | 75,517  |
| 2010 | 54,470 | 59,923    | 46,532   | 94,538             | 37,393 | 78,938  |
| 2011 | 7,683  | 44,266    | 48,645   | 95,111             | 31,125 | 81,879  |
| 2012 | 96,536 | 58,428    | 61,638   | 118,445            | 35,555 | 110,909 |

Source: Own elaboration based on the Polish FADN data.

Among farms in Mazowsze i Podlasie region most often investment projects were implemented by farms specializing in milk cows (Tab. 5.42). While the least likely to undertake investment were mixed farms.

Table 5.42. Share of farms that incurred investment expenditure in the region Mazowsze i Podlasie in 2007-2012 by type of production

| Farm type               | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 |
|-------------------------|------|------|------|------|------|------|
| Field crops             | 49.5 | 50.3 | 44.9 | 55.8 | 58.6 | 59.7 |
| Horticulture            | 55.0 | 41.6 | 46.9 | 39.4 | 39.6 | 43.5 |
| Permanent crops         | 57.0 | 56.0 | 49.8 | 47.9 | 55.0 | 58.5 |
| Milk cows               | 71.1 | 62.8 | 57.4 | 60.0 | 66.8 | 66.7 |
| Other grazing livestock | 76.5 | 69.3 | 63.0 | 45.2 | 48.7 | 50.8 |
| Granivores              | 52.6 | 50.3 | 53.2 | 42.9 | 46.7 | 53.3 |
| Mixed                   | 50.1 | 41.5 | 38.1 | 38.8 | 39.6 | 43.3 |
| Average                 | 57.8 | 52.7 | 49.6 | 48.5 | 52.4 | 55.1 |

Source: Own elaboration based on the Polish FADN data.

In the case of farms specializing in field crops the difference between investing and non-investing farms was large (Tab. 5.43), which was clearly evident in the case of all analysed indicators.

Table 5.43. Characteristics of the investing and non-investing farms specialising in field crops in the region Mazowsze i Podlasie in 2007-2012

| Characteristic         | Investing     | 2007    | 2008    | 2009    | 2010    | 2011    | 2012    |
|------------------------|---------------|---------|---------|---------|---------|---------|---------|
| UAA (ha)               | Non-investing | 19.4    | 20.6    | 25.5    | 33.0    | 35.8    | 35.3    |
|                        | Investing     | 36.1    | 38.0    | 39.6    | 51.9    | 50.5    | 49.6    |
| Total production (PLN) | Non-investing | 76,756  | 69,780  | 69,801  | 112,573 | 141,237 | 159,314 |
|                        | Investing     | 166,087 | 147,838 | 148,373 | 216,781 | 230,219 | 256,802 |
| Total sales (PLN)      | Non-investing | 65,924  | 62,067  | 64,547  | 99,140  | 126,832 | 151,783 |
|                        | Investing     | 141,397 | 139,996 | 144,996 | 190,713 | 212,740 | 233,571 |
| Income (PLN)           | Non-investing | 33,659  | 27,033  | 28,087  | 58,722  | 73,199  | 71,213  |
|                        | Investing     | 71,861  | 57,391  | 60,940  | 118,955 | 111,689 | 125,149 |

Source: Own elaboration based on the Polish FADN data.

The difference between farms realizing investment projects and the ones not investing in the case of farms specialising in horticulture in the region Mazowsze i Podlasie was visible, but not so much with regard to the size of UAA, as in the case of other types of holdings (Tab. 5.44).

In the case of farms specializing in permanent crops these were also investing farms that were clearly larger than those not investing (Tab. 5.45). This difference was recorded for each of the studied indicators.

Table 5.44. Characteristics of the investing and non-investing farms specialising in horticulture in the region Mazowsze i Podlasie in 2007-2012

| Characteristic         | Investing     | 2007    | 2008    | 2009    | 2010    | 2011    | 2012    |
|------------------------|---------------|---------|---------|---------|---------|---------|---------|
| UAA (ha)               | Non-investing | 8.3     | 7.9     | 7.3     | 9.2     | 7.9     | 8.2     |
|                        | Investing     | 8.4     | 8.4     | 8.9     | 9.9     | 9.9     | 11.2    |
| Total production (PLN) | Non-investing | 166,094 | 167,617 | 187,985 | 137,279 | 186,283 | 187,489 |
|                        | Investing     | 523,391 | 802,381 | 854,727 | 407,989 | 367,097 | 331,706 |
| Total sales (PLN)      | Non-investing | 161,918 | 163,845 | 186,329 | 134,366 | 184,161 | 183,980 |
|                        | Investing     | 519,514 | 797,476 | 849,749 | 404,636 | 359,914 | 321,994 |
| Income (PLN)           | Non-investing | 60,707  | 32,874  | 50,955  | 47,875  | 61,890  | 40,975  |
|                        | Investing     | 101,144 | 143,796 | 186,813 | 128,165 | 367,097 | 100,973 |

Source: Own elaboration based on the Polish FADN data.

Table 5.45. Characteristics of the investing and non-investing farms specialising in permanent crops in the region Mazowsze i Podlasie in 2007-2012

| Characteristic         | Investing     | 2007    | 2008    | 2009    | 2010    | 2011    | 2012    |
|------------------------|---------------|---------|---------|---------|---------|---------|---------|
| UAA (ha)               | Non-investing | 11.7    | 10.9    | 12.2    | 12.5    | 11.9    | 15.6    |
|                        | Investing     | 14.9    | 17.2    | 21.3    | 20.3    | 19.8    | 17.2    |
| Total production (PLN) | Non-investing | 98,800  | 95,502  | 84,129  | 113,821 | 116,493 | 143,084 |
|                        | Investing     | 180,782 | 173,584 | 204,928 | 239,192 | 276,425 | 230,530 |
| Total sales (PLN)      | Non-investing | 102,527 | 82,819  | 81,923  | 110,447 | 108,320 | 149,167 |
|                        | Investing     | 177,004 | 171,649 | 199,058 | 228,378 | 260,146 | 218,149 |
| Income (PLN)           | Non-investing | 31,616  | 23,765  | 16,957  | 46,493  | 51,912  | 53,700  |
|                        | Investing     | 79,235  | 29,212  | 35,309  | 87,981  | 118,439 | 88,870  |

Source: Own elaboration based on the Polish FADN data.

Among the farms specialising in milk cows also the dominant were clearly investing farms (Tab. 5.46). These farms were larger and had higher production, sales and income than the non-investing ones.

Table 5.46. Characteristics of the investing and non-investing farms specialising in milk cows in the region Mazowsze i Podlasie in 2007-2012

| Characteristic         | Investing     | 2007    | 2008    | 2009    | 2010    | 2011    | 2012    |
|------------------------|---------------|---------|---------|---------|---------|---------|---------|
| UAA (ha)               | Non-investing | 18.8    | 19.8    | 21.7    | 22.9    | 22.5    | 23.2    |
|                        | Investing     | 25.7    | 26.7    | 27.7    | 35.4    | 34.7    | 34.9    |
| Total production (PLN) | Non-investing | 94,726  | 87,019  | 79,534  | 106,956 | 119,873 | 130,714 |
|                        | Investing     | 152,565 | 140,701 | 142,572 | 229,448 | 259,241 | 269,505 |
| Total sales (PLN)      | Non-investing | 72,678  | 75,346  | 68,949  | 86,511  | 94,455  | 105,818 |
|                        | Investing     | 120,334 | 122,779 | 126,440 | 196,649 | 219,466 | 230,623 |
| Income (PLN)           | Non-investing | 44,294  | 36,537  | 29,569  | 50,429  | 50,869  | 48,563  |
|                        | Investing     | 70,751  | 56,905  | 54,069  | 103,307 | 110,339 | 101,171 |

Source: Own elaboration based on the Polish FADN data.

Also in the case of farms specializing in other grazing livestock it was noted that investing farms were much larger than those with no investment (Tab. 5.47). This observation was evident in the case of all the studied indicators.

Table 5.47. Characteristics of the investing and non-investing farms specialising in other grazing livestock in the region Mazowsze i Podlasie in 2007-2012

| Characteristic         | Investing     | 2007    | 2008    | 2009    | 2010    | 2011    | 2012    |
|------------------------|---------------|---------|---------|---------|---------|---------|---------|
| UAA (ha)               | Non-investing | 21.0    | 21.5    | 24.6    | 28.5    | 22.1    | 22.9    |
|                        | Investing     | 32.9    | 36.2    | 38.5    | 35.8    | 33.9    | 34.7    |
| Total production (PLN) | Non-investing | 95,496  | 89,277  | 90,496  | 75,900  | 75,155  | 87,136  |
|                        | Investing     | 210,797 | 195,656 | 200,832 | 164,407 | 176,015 | 176,178 |
| Total sales (PLN)      | Non-investing | 68,734  | 74,982  | 77,072  | 60,049  | 53,664  | 65,496  |
|                        | Investing     | 166,442 | 174,360 | 181,228 | 130,921 | 130,708 | 135,820 |
| Income (PLN)           | Non-investing | 44,659  | 33,550  | 36,105  | 36,027  | 33,518  | 32,513  |
|                        | Investing     | 95,319  | 76,359  | 74,925  | 84,508  | 76,191  | 64,997  |

Source: Own elaboration based on the Polish FADN data.

In the case of agricultural holdings specialising in granivores the difference between investing and non-investing farms was clearly visible (Tab. 5.48). Investing farms were significantly larger than those that did not undertake investment projects.

Table 5.48. Characteristics of the investing and non-investing farms specialising in granivores in the region Mazowsze i Podlasie in 2007-2012

| Characteristic         | Investing     | 2007    | 2008    | 2009    | 2010    | 2011    | 2012    |
|------------------------|---------------|---------|---------|---------|---------|---------|---------|
| UAA (ha)               | Non-investing | 19.0    | 22.0    | 20.7    | 23.8    | 22.4    | 23.8    |
|                        | Investing     | 30.0    | 32.4    | 34.4    | 34.2    | 36.9    | 36.3    |
| Total production (PLN) | Non-investing | 185,556 | 223,085 | 225,785 | 228,318 | 284,447 | 310,934 |
|                        | Investing     | 320,200 | 393,584 | 392,767 | 452,055 | 511,295 | 565,087 |
| Total sales (PLN)      | Non-investing | 167,612 | 203,105 | 226,620 | 208,975 | 257,515 | 285,325 |
|                        | Investing     | 284,696 | 362,536 | 394,222 | 455,652 | 470,678 | 555,268 |
| Income (PLN)           | Non-investing | 47,040  | 54,330  | 69,215  | 67,430  | 83,332  | 90,095  |
|                        | Investing     | 61,741  | 96,072  | 121,241 | 135,049 | 133,103 | 136,048 |

Source: Own elaboration based on the Polish FADN data.

In the case of mixed farms the difference between investing and non-investing entities was evident (Tab. 5.49). The advantage of investing farms over non-investing ones concerned the size of their UAA, level of production, sales and income.

Table 5.49. Characteristics of the investing and non-investing mixed farms in the region Mazowsze i Podlasie in 2007-2012

| Characteristic         | Investing     | 2007    | 2008    | 2009    | 2010    | 2011    | 2012    |
|------------------------|---------------|---------|---------|---------|---------|---------|---------|
| UAA (ha)               | Non-investing | 16.8    | 18.4    | 18.6    | 18.3    | 18.7    | 18.7    |
|                        | Investing     | 25.1    | 27.5    | 29.4    | 29.5    | 28.4    | 30.9    |
| Total production (PLN) | Non-investing | 66,370  | 69,051  | 66,885  | 71,798  | 83,202  | 85,496  |
|                        | Investing     | 123,351 | 126,002 | 129,687 | 147,378 | 161,528 | 187,992 |
| Total sales (PLN)      | Non-investing | 45,794  | 56,328  | 57,380  | 52,667  | 60,986  | 64,459  |
|                        | Investing     | 91,092  | 103,745 | 118,174 | 118,946 | 128,053 | 155,248 |
| Income (PLN)           | Non-investing | 23,510  | 22,350  | 21,622  | 32,433  | 33,948  | 32,145  |
|                        | Investing     | 44,114  | 43,049  | 41,976  | 65,825  | 65,299  | 71,860  |

Source: Own elaboration based on the Polish FADN data.

The average investment expenditure of farms specializing in field crops in the region Mazowsze i Podlasie was steadily increasing throughout the period considered (Tab. 5.50). The highest investment expenditure related to the purchase of machinery, equipment and means of transport.

Table 5.50. Average amount of investment expenditure incurred by farms specializing in field crops in the region Mazowsze i Podlasie in 2007-2012 (in PLN)

| Type of investment | 2007   | 2008   | 2009   | 2010    | 2011    | 2012    |
|--------------------|--------|--------|--------|---------|---------|---------|
| Land               | 9,324  | 9,554  | 11,004 | 16,088  | 20,241  | 54,040  |
| Buildings          | 2,773  | 2,770  | 2,964  | 2,637   | 2,948   | 4,039   |
| Machines           | 14,821 | 20,092 | 23,221 | 39,256  | 40,717  | 50,039  |
| Means of transport | 12,864 | 21,263 | 22,775 | 37,279  | 32,877  | 56,791  |
| Other              | 15,170 | 7,563  | 10,284 | 15,072  | 18,801  | 17,356  |
| Sum                | 53,953 | 59,243 | 68,248 | 109,332 | 114,584 | 182,266 |

Source: Own elaboration based on the Polish FADN data.

In the case of farms involved in horticulture the highest level of investment spending was recorded in 2007 (Tab. 5.51). However, in subsequent years, the spending was steadily decreasing. It was only in 2012 that this expenditure was higher than in the previous year. The highest level of investment expenditure concerned category "other".

Contrary to other analysed types of farms, in the case of farms specialising in permanent crops an average level of investment spending reached the highest value in 2010 (Tab. 5.52). The highest spending was recorded in investment category "other", which in this case may mean the realization of investment in permanent crops plantations.

Table 5.51. Average amount of investment expenditure incurred by farms specializing in horticulture in the region Mazowsze i Podlasie in 2007-2012 (in PLN)

| Type of investment | 2007    | 2008    | 2009    | 2010   | 2011   | 2012    |
|--------------------|---------|---------|---------|--------|--------|---------|
| Land               | 11,045  | 0       | 2,847   | 2,435  | 2,921  | 2,143   |
| Buildings          | 2,138   | 2,620   | 2,035   | 8,267  | 3,159  | 6,170   |
| Machines           | 65,389  | 41,229  | 46,820  | 25,407 | 19,489 | 37,738  |
| Means of transport | 11,226  | 16,665  | 16,009  | 18,989 | 11,299 | 22,287  |
| Other              | 319,066 | 78,670  | 56,185  | 38,898 | 27,451 | 64,477  |
| Sum                | 408,864 | 138,184 | 120,896 | 91,996 | 62,318 | 132,815 |

Source: Own elaboration based on the Polish FADN data.

Table 5.52. Average amount of investment expenditure incurred by farms specializing in permanent crops in the region Mazowsze i Podlasie in 2007-2012 (in PLN)

| Type of investment | 2007   | 2008   | 2009   | 2010    | 2011   | 2012   |
|--------------------|--------|--------|--------|---------|--------|--------|
| Land               | 3,466  | 2,389  | 4,219  | 6,648   | 7,937  | 7,382  |
| Buildings          | 2,009  | 3,277  | 1,908  | 1,457   | 545    | 1,504  |
| Machines           | 11,034 | 18,946 | 20,052 | 18,765  | 27,766 | 34,148 |
| Means of transport | 11,454 | 17,321 | 27,060 | 15,329  | 31,829 | 23,238 |
| Other              | 39,005 | 30,047 | 34,723 | 72,703  | 28,700 | 27,402 |
| Sum                | 66,968 | 71,981 | 87,962 | 114,902 | 96,777 | 93,674 |

Source: Own elaboration based on the Polish FADN data.

In the case of farms specialising in milk cows a steady increase in the average level of investment expenditure was observed (Tab. 5.53). The highest and constantly increasing level of spending referred to investment involving the purchase of means of transport.

Table 5.53. Average amount of investment expenditure incurred by farms specializing in milk cows in the region Mazowsze i Podlasie

| Type of investment | 2007   | 2008   | 2009   | 2010   | 2011   | 2012    |
|--------------------|--------|--------|--------|--------|--------|---------|
| Land               | 2,913  | 4,654  | 4,441  | 4,490  | 5,793  | 7,755   |
| Buildings          | 2,103  | 2,164  | 2,422  | 2,347  | 2,465  | 2,817   |
| Machines           | 13,519 | 19,496 | 2,776  | 32,000 | 34,061 | 45,082  |
| Means of transport | 11,837 | 12,957 | 21,527 | 22,447 | 20,029 | 33,841  |
| Other              | 15,131 | 8,517  | 5,736  | 16,050 | 16,338 | 15,390  |
| Sum                | 43,502 | 45,789 | 59,889 | 77,334 | 77,686 | 103,886 |

Source: Own elaboration based on the Polish FADN data.



The upward trend in expenditure on investment in farms specializing in other grazing livestock stopped in 2010 (Tab. 5.54). Renewed growth was recorded only in 2012. The highest level of expenditure concerned the purchase of machinery and equipment.

Table 5.54. Average amount of investment expenditure incurred by farms specializing in other grazing livestock in the region Mazowsze i Podlasie in 2007-2012 (in PLN)

| Type of investment | 2007   | 2008   | 2009   | 2010   | 2011   | 2012    |
|--------------------|--------|--------|--------|--------|--------|---------|
| Land               | 5,741  | 5,853  | 7,466  | 4,989  | 8,524  | 15,729  |
| Buildings          | 2,668  | 2,960  | 2,398  | 0      | 2,416  | 2,156   |
| Machines           | 19,051 | 24,153 | 35,982 | 26,911 | 22,587 | 43,657  |
| Means of transport | 16,587 | 17,939 | 31,581 | 30,776 | 30,823 | 29,122  |
| Other              | 24,963 | 18,940 | 15,717 | 7,038  | 8,028  | 14,645  |
| Sum                | 68,009 | 67,844 | 92,143 | 69,715 | 70,379 | 103,309 |

Source: Own elaboration based on the Polish FADN data.

In the case of farms specializing in granivores an average level of investment was steadily growing (Tab. 5.55). Only in 2010 a small drop was recorded. The highest average level of investment expenditure related to investment involving purchase of machines and equipment.

Table 5.55. Average amount of investment expenditure incurred by farms specializing in granivores in the region Mazowsze i Podlasie in 2007-2012 (in PLN)

| Type of investment | 2007   | 2008   | 2009   | 2010    | 2011    | 2012    |
|--------------------|--------|--------|--------|---------|---------|---------|
| Land               | 5,333  | 12,735 | 8,068  | 8,853   | 14,866  | 11,797  |
| Buildings          | 2,778  | 2,782  | 2,449  | 2,335   | 4,966   | 2,789   |
| Machines           | 20,897 | 21,810 | 36,322 | 40,146  | 39,558  | 41,824  |
| Means of transport | 15,552 | 14,440 | 30,154 | 29,242  | 23,790  | 48,805  |
| Other              | 36,577 | 29,492 | 18,496 | 26,251  | 23,440  | 25,315  |
| Sum                | 79,136 | 80,260 | 95,489 | 106,827 | 106,620 | 130,531 |

Source: Own elaboration based on the Polish FADN data.

In the case of mixed farms of the region Mazowsze i Podlasie an average level of investment was growing practically during the whole analysed period (Tab. 5.56). The exception was 2010, when the level of these expenses decreased slightly. The highest average investment expenditure was observed for expenditure on means of transport.

Table 5.56. Average amount of investment expenditure incurred by mixed farms in the region Mazowsze i Podlasie

| Type of investment | 2007   | 2008   | 2009   | 2010   | 2011   | 2012   |
|--------------------|--------|--------|--------|--------|--------|--------|
| Land               | 3,747  | 5,107  | 6,091  | 7,657  | 9,719  | 11,813 |
| Buildings          | 2,925  | 2,544  | 2,218  | 2,220  | 2,663  | 2,281  |
| Machines           | 10,482 | 13,975 | 18,763 | 15,032 | 20,945 | 24,891 |
| Means of transport | 12,191 | 11,284 | 16,617 | 18,185 | 22,396 | 28,416 |
| Other              | 11,413 | 7,499  | 7,991  | 6,034  | 7,603  | 10,272 |
| Sum                | 38,758 | 38,410 | 49,681 | 47,128 | 61,326 | 75,672 |

Source: Own elaboration based on the Polish FADN data.

### ***Investment in the region Małopolska i Pogórze***

The structure of investment expenditure undertaken in the region Małopolska i Pogórze was similar to that observed in other regions (Tab. 5.57). The most common were investment projects involving purchase of machines and equipment, and the rarest ones relating to buildings.

Table 5.57. Share of farms that incurred expenditure for a category of investment in the region Małopolska i Pogórze

| Year | Land | Buildings | Machines | Means of transport | Other |
|------|------|-----------|----------|--------------------|-------|
| 2007 | 14.8 | 2.6       | 62.6     | 27.0               | 50.3  |
| 2008 | 14.6 | 4.8       | 63.7     | 29.0               | 40.6  |
| 2009 | 15.8 | 4.7       | 63.6     | 31.5               | 40.2  |
| 2010 | 15.4 | 6.3       | 67.6     | 27.9               | 31.5  |
| 2011 | 16.8 | 5.1       | 66.3     | 28.1               | 38.7  |
| 2012 | 15.2 | 5.8       | 71.8     | 33.9               | 37.3  |

Source: Own elaboration based on the Polish FADN data.

As in other regions, only the median of investment related to the purchase of machines was higher than zero (Tab. 5.58). Median of total investment expenditure, except for a small decline in 2008, was steadily growing.

Just as in the region Mazowsze i Podlasie, also in this region the highest average investment expenditure related to the purchase of means of transport and not to investment in land purchase (Tab. 5.59). All categories of investment expenditure underwent large fluctuations throughout the period considered.

Table 5.58. Median amount of investment expenditure  
in the region Małopolska i Pogórze

| Year | Land | Buildings | Machines | Means of transport | Other | Sum    |
|------|------|-----------|----------|--------------------|-------|--------|
| 2007 | 0    | 0         | 3,950    | 0                  | 2,043 | 19,627 |
| 2008 | 0    | 0         | 3,698    | 0                  | 0     | 18,602 |
| 2009 | 0    | 0         | 4,473    | 0                  | 0     | 23,578 |
| 2010 | 0    | 0         | 5,700    | 0                  | 0     | 25,000 |
| 2011 | 0    | 0         | 6,548    | 0                  | 0     | 28,863 |
| 2012 | 0    | 0         | 7,905    | 0                  | 0     | 39,204 |

Source: Own elaboration based on the Polish FADN data.

Table 5.59. Average amount of expenditure on different categories  
of investment (min. PLN 2,000 spent on a given category)  
in the region Małopolska i Pogórze

| Year | Land   | Buildings | Machines | Means of transport | Other  | Sum     |
|------|--------|-----------|----------|--------------------|--------|---------|
| 2007 | 35,766 | 79,215    | 30,053   | 61,002             | 43,003 | 64,430  |
| 2008 | 41,828 | 25,641    | 25,827   | 72,020             | 45,082 | 63,112  |
| 2009 | 39,319 | 21,905    | 40,457   | 94,880             | 46,420 | 81,976  |
| 2010 | 51,508 | 58,300    | 42,871   | 92,293             | 57,554 | 84,559  |
| 2011 | 36,482 | 58,921    | 51,112   | 88,136             | 38,591 | 82,802  |
| 2012 | 99,335 | 40,261    | 67,641   | 125,667            | 36,992 | 122,459 |

Source: Own elaboration based on the Polish FADN data.

Average percentage of farms investing in this region fluctuated around 50% (Tab. 5.60). The exception was 2010, when it dropped to 44%. For most types of farms the share of the ones investing underwent slight fluctuations. Only in the case of farms specializing in other grazing livestock a huge drop of 20 p.p. was recorded in 2007-2009 and a further decline by another 20 p.p. in 2010. In subsequent years, there was an increase of approx. 10 p.p.

Table 5.60. Share of farms that incurred investment expenditure in the region  
Małopolska i Pogórze in 2007-2012 by type of production

| Farm type               | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 |
|-------------------------|------|------|------|------|------|------|
| Field crops             | 53.6 | 48.8 | 51.7 | 56.7 | 60.2 | 62.2 |
| Horticulture            | 41.5 | 42.1 | 45.5 | 35.2 | 39.3 | 45.3 |
| Permanent crops         | 60.9 | 55.3 | 57.7 | 50.5 | 54.2 | 51.6 |
| Milk cows               | 51.4 | 70.8 | 46.8 | 52.6 | 57.4 | 64.4 |
| Other grazing livestock | 71.5 | 68.8 | 51.1 | 28.8 | 40.0 | 39.7 |
| Granivores              | 57.9 | 48.3 | 59.0 | 51.9 | 45.5 | 57.1 |
| Mixed                   | 46.3 | 46.1 | 39.1 | 34.9 | 43.3 | 46.3 |
| Average                 | 52.3 | 50.9 | 47.9 | 44.1 | 49.0 | 52.8 |

Source: Own elaboration based on the Polish FADN data.

The populations of farms specializing in field crops implementing investment projects and those that did not undertake any investment were not characterized by the same features throughout the period considered (Tab. 5.61). Up to 2009, the investing farms were larger than non-investing ones, and later the situation was reversed, which may indicate that farms with a greater potential earlier realised the necessary investment and then they were implemented by those that had fewer resources.

In the case of horticultural farms in each of the years analysed, it was noted that investing farms were slightly larger than those not investing (Tab. 5.62). Typically, it also meant that the production, sales and income were higher among investing farms.

Among the farms specializing in permanent crops the difference in size between investing and non-investing farms was small (Tab. 5.63). However, in the case of other analysed indicators the difference was much larger, in favour of investing farms.

Table 5.61. Characteristics of the investing and non-investing farms specialising in field crops in the region Małopolska i Pogórze in 2007-2012

| Characteristic         | Investing     | 2007    | 2008    | 2009    | 2010    | 2011    | 2012    |
|------------------------|---------------|---------|---------|---------|---------|---------|---------|
| UAA (ha)               | Non-investing | 21.9    | 36.4    | 36.2    | 40.8    | 27.8    | 45.7    |
|                        | Investing     | 43.6    | 36.5    | 37.3    | 37.0    | 38.3    | 36.6    |
| Total production (PLN) | Non-investing | 96,251  | 96,042  | 91,518  | 187,895 | 181,850 | 155,614 |
|                        | Investing     | 215,111 | 196,693 | 195,596 | 278,712 | 365,485 | 432,212 |
| Total sales (PLN)      | Non-investing | 82,778  | 89,233  | 87,951  | 168,412 | 167,855 | 142,996 |
|                        | Investing     | 185,356 | 183,920 | 182,136 | 255,274 | 329,197 | 390,600 |
| Income (PLN)           | Non-investing | 63,127  | 30,291  | 33,161  | 88,588  | 90,712  | 76,683  |
|                        | Investing     | 68,684  | 62,292  | 74,173  | 113,389 | 159,545 | 218,567 |

Source: Own elaboration based on the Polish FADN data.

Table 5.62. Characteristics of the investing and non-investing farms specialising in horticulture in the region Małopolska i Pogórze in 2007-2012

| Characteristic         | Investing     | 2007    | 2008    | 2009    | 2010    | 2011    | 2012    |
|------------------------|---------------|---------|---------|---------|---------|---------|---------|
| UAA (ha)               | Non-investing | 3.5     | 3.5     | 3.2     | 3.8     | 4.2     | 4.3     |
|                        | Investing     | 4.0     | 4.0     | 4.2     | 5.8     | 4.8     | 4.8     |
| Total production (PLN) | Non-investing | 233,483 | 204,191 | 219,399 | 253,740 | 250,585 | 245,070 |
|                        | Investing     | 174,596 | 475,677 | 524,968 | 365,485 | 496,054 | 469,273 |
| Total sales (PLN)      | Non-investing | 230,094 | 204,225 | 214,463 | 252,428 | 249,374 | 245,365 |
|                        | Investing     | 163,321 | 472,339 | 521,814 | 329,197 | 490,630 | 466,530 |
| Income (PLN)           | Non-investing | 88,132  | 43,585  | 56,009  | 43,558  | 45,084  | 48,286  |
|                        | Investing     | 75,550  | 85,319  | 108,537 | 159,545 | 110,832 | 117,935 |

Source: Own elaboration based on the Polish FADN data.

Table 5.63. Characteristics of the investing and non-investing farms specialising in permanent crops in the region Małopolska i Pogórze in 2007-2012

| Characteristic         | Investing     | 2007    | 2008    | 2009    | 2010    | 2011    | 2012    |
|------------------------|---------------|---------|---------|---------|---------|---------|---------|
| UAA (ha)               | Non-investing | 11.8    | 12.3    | 13.6    | 14.3    | 15.2    | 15.1    |
|                        | Investing     | 13.5    | 13.6    | 14.2    | 15.8    | 18.5    | 18.3    |
| Total production (PLN) | Non-investing | 143,442 | 123,405 | 110,597 | 116,811 | 106,250 | 122,581 |
|                        | Investing     | 174,596 | 129,486 | 132,408 | 121,818 | 184,388 | 157,692 |
| Total sales (PLN)      | Non-investing | 127,875 | 113,148 | 125,538 | 107,493 | 104,306 | 100,544 |
|                        | Investing     | 163,321 | 150,035 | 130,690 | 119,067 | 165,293 | 162,505 |
| Income (PLN)           | Non-investing | 51,024  | 47,664  | 27,372  | 45,926  | 32,427  | 43,494  |
|                        | Investing     | 75,550  | 36,184  | 52,474  | 36,723  | 96,320  | 63,012  |

Source: Own elaboration based on the Polish FADN data.

Just as in the case of farms specializing in permanent crops, the differences between investing and non-investing farms were shaped among farms engaged in milk cows (Tab. 5.64). The differences in production volume were small compared to the differences observed for the other studied indicators.

Table 5.64. Characteristics of the investing and non-investing farms specialising in milk cows in the region Małopolska i Pogórze in 2007-2012

| Characteristic         | Investing     | 2007    | 2008    | 2009    | 2010    | 2011    | 2012    |
|------------------------|---------------|---------|---------|---------|---------|---------|---------|
| UAA (ha)               | Non-investing | 17.9    | 18.2    | 17.2    | 19.6    | 17.7    | 17.5    |
|                        | Investing     | 19.9    | 20.7    | 25.7    | 26.4    | 26.6    | 26.7    |
| Total production (PLN) | Non-investing | 64,169  | 70,217  | 60,591  | 77,224  | 102,954 | 98,137  |
|                        | Investing     | 133,540 | 125,696 | 118,857 | 191,511 | 207,350 | 245,670 |
| Total sales (PLN)      | Non-investing | 44,997  | 58,914  | 51,109  | 62,451  | 84,485  | 78,297  |
|                        | Investing     | 104,280 | 109,755 | 106,353 | 164,128 | 171,246 | 203,897 |
| Income (PLN)           | Non-investing | 63,367  | 25,664  | 26,260  | 35,977  | 44,265  | 42,155  |
|                        | Investing     | 86,274  | 56,301  | 57,660  | 75,720  | 83,557  | 86,255  |

Source: Own elaboration based on the Polish FADN data.

In the case of farms engaged in other grazing livestock investing farms were until 2011 larger than non-investing ones (Tab. 5.65). This difference was evident for all the analysed characteristics of the farms in question.

In the case of farms specializing in granivores, the difference between investing and non-investing farms was clearly visible in the analysed period (Tab. 5.66). Investing farms were characterized by larger surface of UAA, higher production, sales and income.

Table 5.65. Characteristics of the investing and non-investing farms specialising in other grazing livestock in the region Małopolska i Pogórze in 2007-2012

| Characteristic         | Investing     | 2007    | 2008    | 2009    | 2010    | 2011    | 2012    |
|------------------------|---------------|---------|---------|---------|---------|---------|---------|
| UAA (ha)               | Non-investing | 25.8    | 24.7    | 22.9    | 24.2    | 23.2    | 26.2    |
|                        | Investing     | 37.1    | 39.7    | 33.8    | 30.4    | 44.5    | 39.5    |
| Total production (PLN) | Non-investing | 73,190  | 75,825  | 95,225  | 52,781  | 51,984  | 65,233  |
|                        | Investing     | 216,210 | 190,162 | 175,623 | 130,606 | 190,853 | 169,437 |
| Total sales (PLN)      | Non-investing | 49,027  | 66,796  | 83,370  | 42,649  | 39,336  | 48,830  |
|                        | Investing     | 173,335 | 166,554 | 151,926 | 104,027 | 153,520 | 135,517 |
| Income (PLN)           | Non-investing | 85,969  | 31,611  | 33,040  | 25,244  | 25,132  | 29,730  |
|                        | Investing     | 101,244 | 67,427  | 58,990  | 50,964  | 80,595  | 63,577  |

Source: Own elaboration based on the Polish FADN data.

Table 5.66. Characteristics of the investing and non-investing farms specialising in granivores in the region Małopolska i Pogórze in 2007-2012

| Characteristic         | Investing     | 2007    | 2008    | 2009    | 2010    | 2011    | 2012    |
|------------------------|---------------|---------|---------|---------|---------|---------|---------|
| UAA (ha)               | Non-investing | 16.6    | 16.7    | 18.4    | 17.7    | 17.9    | 21.4    |
|                        | Investing     | 28.2    | 28.0    | 26.1    | 23.5    | 27.3    | 31.9    |
| Total production (PLN) | Non-investing | 301,234 | 465,139 | 419,501 | 227,027 | 559,512 | 423,152 |
|                        | Investing     | 557,273 | 563,832 | 433,008 | 434,076 | 346,427 | 516,982 |
| Total sales (PLN)      | Non-investing | 312,197 | 492,198 | 466,460 | 233,906 | 554,348 | 383,829 |
|                        | Investing     | 553,868 | 575,333 | 438,507 | 413,748 | 265,535 | 494,927 |
| Income (PLN)           | Non-investing | 82,952  | 107,863 | 108,481 | 61,493  | 119,888 | 79,656  |
|                        | Investing     | 65,260  | 98,342  | 120,278 | 101,688 | 111,755 | 134,694 |

Source: Own elaboration based on the Polish FADN data.

As with most other types of farms in all the regions concerned, also in the case of mixed farms in the region Małopolska i Pogórze it was observed that investing farms were about twice as big as the non-investing ones (Tab. 5.67). The same applied to the other analysed characteristics.

In the case of farms specializing in field crops, an average level of investment spending was steadily growing with the exception of the year 2011, when it was slightly lower than in the previous year (Tab. 5.68). In most of the analysed years, the highest level of expenditure was noted for purchase of means of transport.

In the case of farms specialising in horticulture the average level of investment spending in the second half of the period under consideration was considerably lower than in the first one (Tab. 5.69). In 2008 the number of entities undertaking investment in land and buildings was so small that there was no justification for calculating the average.

Table 5.67. Characteristics of the investing and non-investing mixed farms in the region Małopolska i Pogórze in 2007-2012

| Characteristic         | Investing     | 2007    | 2008    | 2009    | 2010    | 2011    | 2012    |
|------------------------|---------------|---------|---------|---------|---------|---------|---------|
| UAA (ha)               | Non-investing | 13.4    | 15.0    | 18.8    | 15.1    | 18.6    | 16.4    |
|                        | Investing     | 26.4    | 35.3    | 36.0    | 34.5    | 37.0    | 36.0    |
| Total production (PLN) | Non-investing | 64,853  | 67,680  | 64,165  | 82,408  | 81,426  | 83,961  |
|                        | Investing     | 136,987 | 120,655 | 145,710 | 142,211 | 173,167 | 200,020 |
| Total sales (PLN)      | Non-investing | 44,920  | 53,342  | 51,570  | 67,190  | 56,257  | 61,577  |
|                        | Investing     | 98,643  | 99,572  | 127,320 | 114,207 | 136,741 | 164,936 |
| Income (PLN)           | Non-investing | 68,546  | 19,830  | 19,919  | 30,780  | 28,081  | 28,446  |
|                        | Investing     | 78,137  | 32,955  | 41,667  | 53,244  | 59,852  | 71,007  |

Source: Own elaboration based on the Polish FADN data.

Table 5.68. Average amount of investment expenditure incurred by farms specializing in field crops in the region Małopolska i Pogórze in 2007-2012 (in PLN)

| Type of investment | 2007    | 2008    | 2009    | 2010    | 2011    | 2012    |
|--------------------|---------|---------|---------|---------|---------|---------|
| Land               | 48,595  | 66,218  | 49,757  | 48,625  | 41,865  | 77,885  |
| Buildings          | 131,872 | 10,842  | 13,085  | 109,235 | 80,500  | 31,347  |
| Machines           | 41,368  | 30,123  | 45,855  | 71,528  | 77,966  | 143,483 |
| Means of transport | 65,909  | 288,269 | 125,203 | 108,872 | 109,990 | 187,271 |
| Other              | 27,757  | 41,832  | 26,553  | 98,000  | 55,261  | 42,252  |
| Sum                | 74,323  | 76,008  | 91,368  | 132,782 | 125,706 | 202,096 |

Source: Own elaboration based on the Polish FADN data.

Table 5.69. Average amount of investment expenditure incurred by farms specializing in horticulture in the region Małopolska i Pogórze in 2007-2012 (in PLN)

| Type of investment | 2007    | 2008   | 2009    | 2010    | 2011   | 2012   |
|--------------------|---------|--------|---------|---------|--------|--------|
| Land               | 21,250  | -      | 51,425  | 0       | 10,500 | -      |
| Buildings          | 506,070 | -      | 85,025  | 58,067  | 62,480 | 35,258 |
| Machines           | 41,905  | 45,896 | 31,687  | 28,580  | 31,454 | 31,092 |
| Means of transport | 51,503  | 44,000 | 73,099  | 118,172 | 53,960 | 94,116 |
| Other              | 110,298 | 93,140 | 221,421 | 156,670 | 81,615 | 73,429 |
| Sum                | 130,441 | 82,227 | 150,506 | 93,459  | 68,212 | 81,567 |

Source: Own elaboration based on the Polish FADN data.

Average investment expenditure incurred by farms specializing in permanent crops fluctuated significantly during the period (Tab. 5.70). The highest level of expenditure concerned investment in means of transport.

Table 5.70. Average amount of investment expenditure incurred by farms specializing in permanent crops in the region Małopolska i Pogórze in 2007-2012 (in PLN)

| Type of investment | 2007   | 2008   | 2009   | 2010   | 2011   | 2012   |
|--------------------|--------|--------|--------|--------|--------|--------|
| Land               | 25,126 | 40,167 | 31,400 | 25,800 | 30,713 | 43,530 |
| Buildings          | 0      | 71,942 | -      | 57,515 | 68,636 | 40,489 |
| Machines           | 26,731 | 14,717 | 32,066 | 19,667 | 80,576 | 26,295 |
| Means of transport | 43,402 | 69,268 | 53,348 | 85,135 | 55,150 | 69,918 |
| Other              | 39,503 | 42,610 | 39,892 | 35,207 | 49,357 | 44,188 |
| Sum                | 52,088 | 69,789 | 55,683 | 53,942 | 83,952 | 69,862 |

Source: Own elaboration based on the Polish FADN data.

In the case of farms specializing in milk cows average level of investment underwent considerable fluctuations (Tab. 5.71). The highest level of expenditure was observed in the case of investment in means of transport.

Table 5.71. Average amount of investment expenditure incurred by farms specializing in milk cows in the region Małopolska i Pogórze in 2007-2012 (in PLN)

| Type of investment | 2007   | 2008   | 2009   | 2010    | 2011    | 2012    |
|--------------------|--------|--------|--------|---------|---------|---------|
| Land               | 26,735 | 23,756 | 34,127 | 67,918  | 20,034  | 48,698  |
| Buildings          | 0      | 4,293  | 16,346 | 40,369  | 72,207  | 37,400  |
| Machines           | 29,826 | 20,664 | 34,020 | 43,604  | 42,503  | 54,265  |
| Means of transport | 69,366 | 50,189 | 80,601 | 100,576 | 103,882 | 127,361 |
| Other              | 17,857 | 11,357 | 14,900 | 43,490  | 36,690  | 43,109  |
| Sum                | 62,912 | 36,186 | 62,850 | 89,903  | 79,541  | 109,551 |

Source: Own elaboration based on the Polish FADN data.

In the case of farms specializing in other grazing livestock an average level of investment spending was declining since 2007 until 2010, when it reached the lowest level in the period considered and in subsequent years it was growing (Tab. 5.72). The highest level of spending characterized expenditure on means of transport. As for investment in buildings during a half of the analysed years so few farms undertook such projects that calculating their mean value was not justifiable.



Table 5.72. Average amount of investment expenditure incurred by farms specializing in other grazing livestock in the region Małopolska i Pogórze in 2007-2012 (in PLN)

| Type of investment | 2007   | 2008   | 2009   | 2010   | 2011    | 2012    |
|--------------------|--------|--------|--------|--------|---------|---------|
| Land               | 91,878 | 27,346 | 19,666 | 5,650  | 20,994  | 38,133  |
| Buildings          | -      | 10,624 | -      | 79,612 | 80,565  | -       |
| Machines           | 39,426 | 25,284 | 35,984 | 34,967 | 65,178  | 50,775  |
| Means of transport | 78,904 | 62,867 | 89,666 | 18,143 | 170,320 | 139,079 |
| Other              | 48,709 | 30,803 | 32,239 | 9,377  | 12,470  | 54,566  |
| Sum                | 86,043 | 56,048 | 65,582 | 46,272 | 90,422  | 111,407 |

Source: Own elaboration based on the Polish FADN data.

Average level of investment undertaken by farms specializing in granivores fluctuated widely (Tab. 5.73). Moreover, spending on particular types of investment was characterized by major changes. During the period considered the highest level of average spending was recorded in the case of investment in means of transport.

Table 5.73. Average amount of investment expenditure incurred by farms specializing in granivores in the region Małopolska i Pogórze in 2007-2012 (in PLN)

| Type of investment | 2007   | 2008    | 2009    | 2010    | 2011   | 2012    |
|--------------------|--------|---------|---------|---------|--------|---------|
| Land               | 10,847 | 25,938  | 48,100  | 119,534 | 36,813 | 48,552  |
| Buildings          | 20,271 | 28,983  | 39,175  | 18,948  | -      | 119,693 |
| Machines           | 21,294 | 40,926  | 31,280  | 35,151  | 70,996 | 56,210  |
| Means of transport | 75,861 | 104,496 | 100,155 | 125,673 | 73,166 | 136,695 |
| Other              | 97,455 | 234,305 | 55,843  | 35,258  | 32,610 | 40,264  |
| Sum                | 76,229 | 131,913 | 91,015  | 88,004  | 80,609 | 122,987 |

Source: Own elaboration based on the Polish FADN data.

In the case of mixed farms of this region average expenditure on investment was on the rise until 2009. The next year it fell by about 20% to start growing again in 2011 (Tab. 5.74). For most of the year under review the highest investment expenses related to the purchase of means of transport. With the small size of farms in the region, it can be a consequence of a lack of sufficient financial resources to make investment significantly increasing the scale of production. It may also show that those farms are at the stage of development at which investment is aimed at increasing the efficiency of the use of land resources.

Table 5.74. Average amount of investment expenditure incurred by mixed farms in the region Małopolska i Pogórze the years 2007-2012 (in PLN)

| Type of investment | 2007   | 2008   | 2009   | 2010   | 2011   | 2012    |
|--------------------|--------|--------|--------|--------|--------|---------|
| Land               | 19,885 | 25,475 | 18,261 | 23,834 | 44,717 | 176,207 |
| Buildings          | 4,725  | 37,090 | 5,814  | 43,342 | 18,255 | 18,652  |
| Machines           | 19,324 | 18,659 | 45,823 | 34,496 | 38,840 | 48,067  |
| Means of transport | 49,583 | 68,604 | 78,847 | 65,088 | 76,342 | 100,473 |
| Other              | 25,200 | 21,850 | 42,051 | 41,015 | 19,440 | 19,248  |
| Sum                | 38,032 | 40,085 | 72,408 | 57,317 | 59,376 | 101,188 |

Source: Own elaboration based on the Polish FADN data.

Naturally, the analysis of the scale and structure of investment in the Polish agriculture presented in this chapter represents only an introduction to the study of this phenomenon. The next step in an in-depth analysis should first of all focus on the structure of the sources of financing of the investment made and the impact of the situation on various agricultural markets on the scope and nature of the investment projects undertaken. It is also important to pay attention to the structure of assets held before undertaking the investment. Then, an assessment of the impact of investment on the subsequent economic performance of the farms. However, in this case, a significant limitation is the very short time series of data available in Polish FADN. However, first analyses of this kind have already been made. The results of such a study conducted by M. Wigier and D. Osuch pointed out that generally better economic performance characterized farms, which financed their investment projects with their own funds and/or bank loans than those that made use of public support. However, the study conducted by B. Wieliczko, J. Fogarasi and M. Wigier indicated that better results observed in the case of farms that made the investment without the participation of public funds requires further analysis. It must be borne in mind that the time series for the new EU member states is too short and thus it does not allow to discern a long-term impact of investment on the situation and the competitiveness of farms.

## Summary

The competitiveness of agriculture in the face of climate change is inextricably linked with the ability to create and implement new technologies and agricultural practices, simply with the ability to be innovative. In the case of the EU member states this is even more important as it is the only solution for sustained ability to compete and to achieve a competitive advantage. This is so vital because the costs of production, especially labour costs, are much higher in the EU than in most other countries possessing considerably greater potential when it comes to the availability of agricultural land and which are located in the regions with climate conditions more favourable for agricultural production. Therefore, it is necessary within the framework of agricultural policy and within other national policies and Community actions to stimulate innovation in the agri-food sector and to increase its productivity, as well as the sustainability of agriculture.

Analysis of public influence on the scale of innovation, productivity and sustainable agri-food sector covers a number of policies and activities of the state. In order to prepare such an analysis it is necessary to use a number of indicators, including, among others, the state of agriculture, the level of socio-economic development, condition of the financial markets and the level of public trust. A further step of this analysis is to draw conclusions and develop on its basis an action plan that will alleviate any negative aspects of state influence and will lead to an increase of a positive impact of measures implemented on long-term performance of the agriculture (Fig. S.1).

The analysis of research methods used for evaluating the impact of investment support on changes in agriculture conducted based on the data on the implementation of investment support in years 2007-2012 in selected EU member states shows that the assessment of the impact of this support on income and gross value added as well as determining its effectiveness are very difficult, since the separation of the impact of support from other factors is problematic<sup>76</sup>.

The results of analysis of the scale and structure of investment made in recent years in Polish farms show that the level of investment is still modest given the level of use of fixed assets observed in the Polish agriculture<sup>77</sup>. Clearly visi-

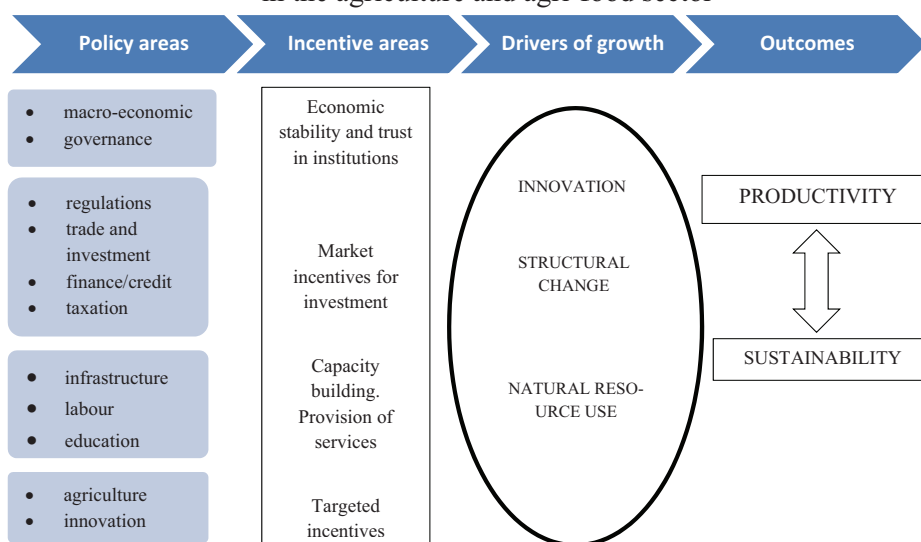
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<sup>76</sup> European Commission – Directorate-General for Agriculture and Rural Development – Unit E.4, *Investment Support under Rural Development Policy. Final Report*, Publications Office of the European Union, Brussels 2014.

<sup>77</sup> J. Fogarasi, B. Wieliczko, M. Wigier, K. Tóth, (2014), *Financing of Agriculture and Investment Supports in Agriculture* [in:] Potori N., Chmieliński P., Fieldsend A. (ed.), 2014,

ble is the increasing diversity in the situation of different groups of farms. Farms undertaking investment projects are generally larger than those that do not invest, which means that the larger farms systematically improve the equipment of their holdings, and thus also their competitive potential.

Figure S.1. Policy drivers of innovation, productivity and sustainability in the agriculture and agri-food sector



Source: OECD (2014), *Analysing policies to improve agriculture productivity growth, sustainability*. Draft framework, OECD, Paris, p. 4.

Analysis of the impact of agricultural support should be made on the basis of at least a few years' time perspective in order to enable an assessment of the impact of all elements of agricultural policy instruments. This is also necessary because of the impact of economic situation in agriculture and the wider economy on the actual performance of supported farms. The influence of these external factors may mitigate or amplify the impact of measures directed to agriculture, hence the need for a broader perspective in evaluation studies.

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## ANNEX

### List of EU regulations concerning the operation of the CAP towards 2020

- Regulation of the European Parliament and Council Regulation (EU) No 1305/2013 of 17 December 2013. On support for rural development by the European Agricultural Fund for Rural Development (EAFRD) and repealing Council Regulation (EC) No 1698/2005 (OJ L 347, 12.20.2013).
- Regulation of the European Parliament and Council Regulation (EU) No 1306/2013 of 17 December 2013 on the financing of the common agricultural policy, management, and monitoring and repealing Council Regulation (EEC) No 352/78, (EC) No 165/94, (EC) No 2799/98, (EC) No 814 / 2000, (EC) No 1290/2005 and (EC) No 485/2008 (OJ L 347, 12.20.2013).
- Regulation of the European Parliament and Council Regulation (EU) No 1307/2013 of 17 December 2013. Laying down rules for direct payments to farmers under support schemes under the common agricultural policy and repealing Council Regulation (EC) No 637/2008 and Regulation (EC) No 73/2009 (OJ L 347, 20.12.2013).
- Regulation of the European Parliament and Council Regulation (EU) No 1308/2013 of 17 December 2013 establishing a common organization of the markets in agricultural products and repealing Council Regulation (EEC) No 922/72, (EEC) No 234/79, (EC) No 1037/2001 and (EC) No 1234/2007 (OJ L 347, 12.20.2013).
- Commission Delegated Regulation (EU) No 639/2014 of 11 March 2014. On completion of the European Parliament and Council Regulation (EU) No 1307/2013 establishing rules for direct payments to farmers under support schemes under the common agricultural policy and the amendment of Annex X to the Regulation (OJ L 181, 20.06.2014).
- Commission Delegated Regulation (EU) No 640/2014 of 11 March 2014. Supplementing Regulation of the European Parliament and Council Regulation (EU) No 1306/2013 as regards the integrated administration and control system and the conditions for refusal or withdrawal of payments and administrative penalties with applicable to direct payments, rural development and the cross-compliance (OJ L 181, 20.06.2014).
- Commission Implementing Regulation (EU) No 641/2014 of 16 June 2014. Laying down rules for the application of the European Parliament and Council Regulation (EU) No 1307/2013 establishing rules for direct payments to

farmers under support schemes under the common agricultural policy (OJ L 181, 06.20.2014).

- Commission Delegated Regulation (EU) No 807/2014 of 11 March 2014. Supplementing Regulation of the European Parliament and Council Regulation (EU) No 1305/2013 on support for rural development by the European Agricultural Fund for Rural Development (EAFRD) and introducing Transition (OJ L 227, 07.31.2014).
- Commission Implementing Regulation (EU) No 808/2014 of 17 July 2014. Laying down rules for the application of the European Parliament and Council Regulation (EU) No 1305/2013 on support for rural development by the European Agricultural Fund for Rural Development (EAFRD) (OJ L 227, 31.07.2014).
- Commission Implementing Regulation (EU) No 809/2014 of 17 July 2014. Laying down rules for the application of the European Parliament and Council Regulation (EU) No 1306/2013 as regards the integrated administration and control system, rural development measures and cross compliance (OJ L 227, 31.07.2014).

Table A1. Payment rates for packages of the agri-environment-climate measure

| Package  | Payment rate  | 100% of basic rate | 75% of basic rate | 60% of basic rate |
|--|---|--------------------|-------------------|-------------------|
| 1. Sustainable agriculture   | 400 PLN/ha  | 0.1-50 ha          | 50-100 ha         | >100 ha           |
| 2. Soil and water protection   | 650 PLN/ha (intercrops)   | 0.1-50 ha          | 50-100 ha         | >100 ha           |
|  | 450 PLN/ha (protective strips on slopes >20%)                       | 0.1-50 ha          | 50-100 ha         | >100 ha           |
| 3. Maintaining orchards with traditional varieties of trees                | 1964 PLN/ha   | -                  | -                 | -                 |
| 4. Valuable habitats and endangered species of birds in Natura 2000 sites* | 600 PLN/ha (extensive agriculture in special bird protection areas) | 0.1-50 ha          | 50-100 ha         | >100 ha           |
|  | 642-1,199 PLN/ha (depending on bird species present)                | 0.1-50 ha          | 50-100 ha         | >100 ha           |
|  | 600-1,276 PLN/ha (depending on the type of habitat)                 | 0.1-50 ha          | 50-100 ha         | >100 ha           |
| 5. Valuable habitats outside Natura 2000 sites                             | 600-1,300 PLN/ha (depending on the type of habitat)                 | 0.1-50 ha          | 50-100 ha         | >100 ha           |
|  | 750 PLN/ha (crops)  | 0.1-50 ha          | 50-100 ha         | >100 ha           |
| 6. Maintaining endangered plant genetic resources in agriculture           | 1000 PLN/ha (seed production)                                       | 0.1-50 ha          | 50-100 ha         | >100 ha           |
|  | 360-1,600 PLN/animal (depending on animal species)**                | -                  | -                 | -                 |

\*For Natura 2000 located within national parks degressive rates do not apply.

\*\*For cows (100 animals) and sows (70 animals) maximum size of a herd eligible for payment is determined.

Source: Own elaboration based on RDP 2014-2020.

Table A2. Payment rates for packages within the measure “Organic farming”

| Package  | Payment rate                       | 100% of basic rate | 75% of basic rate | 60% of basic rate |
|--|------------------------------------|--------------------|-------------------|-------------------|
| Payments in period of conversion towards organic farming |                                    |                    |                   |                   |
| Field crops  | 966 PLN/ha                         | 0,1-50 ha          | 50-100 ha         | >100 ha           |
| Horticulture   | 1,557 PLN/ha                       | 0,1-50 ha          | 50-100 ha         | >100 ha           |
| Herbs  | 1,325 PLN/ha                       | 0,1-50 ha          | 50-100 ha         | >100 ha           |
| Orchards   | 1,882 PLN/ha (basic orchard trees) | 0,1-50 ha          | 50-100 ha         | >100 ha           |
|  | 790 PLN/ha (extensive orchards)    |                    |                   |                   |
| Feed crops   | 787 PLN/ha                         | 0,1-50 ha          | 50-100 ha         | >100 ha           |
| Permanent grassland                                      | 428 PLN/ha                         | 0,1-50 ha          | 50-100 ha         | >100 ha           |
| Payments aimed at maintaining organic farming            |                                    |                    |                   |                   |
| Field crops  | 792 PLN/ha                         | 0,1-50 ha          | 50-100 ha         | >100 ha           |
| Horticulture   | 1,310 PLN/ha                       | 0,1-50 ha          | 50-100 ha         | >100 ha           |
| Herbs  | 1,325 PLN/ha                       | 0,1-50 ha          | 50-100 ha         | >100 ha           |
| Orchards   | 1,501 PLN/ha (basic orchard trees) | 0,1-50 ha          | 50-100 ha         | >100 ha           |
|  | 660 PLN/ha (extensive orchards)    |                    |                   |                   |
| Feed crops   | 559 PLN/ha                         | 0,1-50 ha          | 50-100 ha         | >100 ha           |
| Permanent grassland                                      | 428 PLN/ha                         | 0,1-50 ha          | 50-100 ha         | >100 ha           |

Source: Own elaboration based on RDP 2014-2020.

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