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Toward the adaptation to new regulation on water pricing in the agricultural sector: a case study from northern Italy

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Summary

As the Water Framework Directive (WFD) expects, Italian Regions established new criteria for pricing rules the design, according to which Reclamation and Irrigation Boards (RIBs) allocate supply costs among users. A novelty is the attainment of full-cost recovery, introducing mixed tariffs, covering both fixed and variable costs. This paper evaluates the feasibility and the effectiveness of new water pricing criteria, in northern Italy case-study. Specifically, the impact of current pricing criteria are compared to a new hypothetical pricing scenario, based on irrigation consumption, land allocation, and irrigation technology adoption. The methodology followed a two-step approach. First, crops water requirements, and irrigation reduction effects on crop yields were simulated for different irrigation systems. Then, the derived water-crop production functions were input into an economic model, following a positive mathematical programming approach (PMP). Main assumptions were that farmers seek to maximize profits, that observed crop-designs and water-uses are optimal, and that the authority acts on behalf of its users, aiming to both supply cost recovery and minimize impact on farm profits. Results highlight that there are no substantial variations between current and new hypothetical pricing scenarios, for three reasons. First, the variable charge is low, and it does not significantly affect water consumption. Second, incentive water pricing is feasible only in a limited area, served by pressured pipes. Third, irrigation water demand is inelastic, and it depends on the distribution system adopted. Moreover, the adoption rate of more precise irrigation systems would rise by increasing variable charges, when the ratio between fixed and

variable components is flexible, hence also directly affecting irrigation demand. In fact, since fixed costs are usually greater than variable costs, mixed tariff adoption in this area could both recover water supply costs, and co-finance subsidies on irrigation technology investments, as was otherwise prevented by latest CAP-reform.

Keywords: WFD, PMP, water pricing, irrigation

JEL Classification codes: Q5

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1. INTRODUCTION

Recently, the regional administration of Emilia Romagna published new guidelines establishing the criteria for local reclamation and irrigation boards to allocate water supply costs among users. These criteria are in line with the WFD (2000/60/EC) pricing principles. A novelty is the attainment of full cost recovery, promoted through the introduction of a mixed tariff, combining a flat rate and a variable charge. This provides both a stable minimum revenue to the water supply authority and it promotes the adoption of more rational irrigation water uses within the consumers' network. According to Regional guidelines, the quota of supply costs has to be recovered through a flat rate and a variable charge, and it should reflect the distribution of fixed and variable costs, incurred by the water supplier authority. Fixed cost are supposed to include capital costs, full-time labour, ordinary operating and maintenance costs that the water authority supports, regardless the amount of irrigation water applied. Variable cost are assumed to comprehend mainly part-time labour, conveyance and pumping costs that the water authority supports in relation to the quantity of supplied water. Those farmers not using water for irrigation, but that can potentially use it, should contribute only paying for the flat rate. The flat rate should further differ both with the distance of fields from the abduction source, and with the type and density of the conveyance system, which is adopted to supply water to the different districts of the irrigation network. The variable charge should be tied to the amount of water applied - when it is possible to meter water - or to the alleged uses - when it is not possible to meter water. In the latter case, Regional guidelines suggest to differentiate tariffs with crop water requirements, and with the type of irrigation systems used. Tariffs for farmers not irrigating - or adopting more efficient irrigation techniques - should be lower than for other farmers.

Several experts support the hypothesis that the imposition of volumetric tariffs may affect irrigation water consumption until marginal revenues equal marginal costs, i.e. water price (Grimble, 1999; Rodgers and Hellegers, 2005). This rule seldom occurs in practice as most of the irrigation water is supplied through open canals and users pay for flat rates or according to alleged use of water (Molle and Berkoff, 2007). Even under those circumstances where it is possible to meter irrigation water consumption (e.g. farmlands served by pressure pipes), manometers for water uses monitoring may be exposed to sabotages. The transaction of incurred costs by the regulator to limit such risk, may be in fact so high to preclude the possibility to impose volumetric tariffs (Cornish et al, 2004). Finally, in those few irrigation networks, where volumetric tariff is adopted, the effects on water uses are negligible, as the irrigation water demand is often inelastic (Fragoso and Marques, 2013). Even though recent literature considers volumetric charge significantly affecting water uses, some authors highlight that variable charges may incentivize a wider adoption of more efficient irrigation technologies, and as a consequence, indirectly affecting water the demand for irrigation (Moreno and Sunding, 2005).

The present paper contributes enriching this debate, evaluating the feasibility and the effectiveness of the pricing criteria discussed previously. Specifically, the study draws inspiration from the actual pricing system adopted by Burana, a Reclamation and Irrigation Board (RIB) located in Emilia Romagna, northern Italy. The study analyses the associated consequences due to the implementation of the new pricing criteria, both respect to the applied water amounts, land allocation and irrigation technology adoption.

The following four sections describe: (i) characteristics of the case study area, introducing policy issues and tariffs scenarios; (ii) the two-steps methodological approach adopted, combining the water-crop production function estimation, and nested in the economic optimization model, following a PMP approach; (iii) preliminary results, addressing the impact of current and new pricing criteria, over the amount of applied water, land allocation and irrigation technology adoption; (iiii) discussion and conclusion, providing some water policy recommendations.

1.1. The case study, policy issue and tariff scenarios

The Burana RIB is a consortium administered by the same owners of land properties under its jurisdiction and it is responsible of the maintenance and operation of the infrastructures for reclamation and irrigation services. This territory is enclosed by the Po river (in the North), the Secchia river (in the East), the Samoggia river (in the West), and the Tosco-Emiliano Apennines (in the South), and it covers 140.000 hectares, of which 16.500 are irrigated.

Open canals cross 90% of the area under the consortium jurisdiction. These canals play the twofold functions of reclamation, mainly during the winter, and irrigation, mainly during the summer period. Pressure pipes cross the remaining 10% of the region and water is delivered to end-users on demand. Four main sub-regions are part of the area crossed by open canals, and they are characterized by differences in altitude (low-plain and high-plain areas) and in network infrastructures. Differences in infrastructures condition the possibility to fix rules (imposition of turns), as well as to impose incentivizing water use tariffs. Water is priced on a per area basis, in most of the sub-regions, and on a per hour basis for those farmers using furrow irrigation in two sub-regions. Arable crops account for more than a half of the total cultivated area in the consortium region (56%) and they are mainly concentrated in the low plain areas. Orchards and vineyards occupy 8% of the irrigated crop area, and most of them are located between low plains and high plain areas. Finally, vegetable crops cover 2% of the total UAA, and most of them are located in the low plain region. In the whole region, irrigated crops tend to be concentrated all along the irrigation network, with the exception of those regions, characterized by lower density of the water abduction sources. Here, farmers use to integrate surface water with ground water supply, and there is no significant correlation between type of crop and distance from water abduction source.

Under the current tariff scenario, the water authority applies different tariff strategies among different sub-areas of the irrigation network. According to the characteristics of each sub-area, tariffs are differentiated with: (i) the distance from the main source of water; (ii) or the type of crop and type of irrigation system; (iii) or connected to the hours of irrigation demand (only for farmers applying furrow irrigation); (iiii) or even tariffs are proportional to the total farmland. The implementation of such different tariff strategies by the water authority is partially justified, by differences in the irrigation network structure. Its coverage is not uniform: for some regions the irrigation network wholly satisfy the irrigation water demand, while for some others the irrigation network barely reach the field, because they are crossed by different types of irrigation network. In particular, some sectors are served by pressure-pipes, and some others by open canals. In addition to this, sub-

areas differ for irrigation water demands, since these last depend on both the main type of crop, and on the main type of irrigation technology adopted by farmers.

Recently publication of regional guidelines - establishing the pricing rules, according to which each RIB should accomplish with - brought the Burana RIB to question the water charge criteria currently implemented for some sub-areas, and to assess the feasibility of a set of alternative pricing options. A new tariff scenario, which is consistent with the regional guidelines, is described as follows. The regulator is supposed to impose two alternative tariff systems, one for those districts served by pressure pipes, the other for those sectors served by open canals. Farmers served by pressure pipes are assumed to correspond a two-part tariff, with a flat rate related to the cultivated area, and a variable component connected with the applied water amount. Farmers served by open canals are presumed to correspond tariffs, differentiated with the distance from the main source of abduction, with the type of crop and irrigation system, and with applied water volumes (only for furrow irrigation). That is, with the new tariffs scenario, the number of tariff options are essentially two, one for those sectors of the irrigation network served by open canals, and one for those sectors served by pressure pipes.

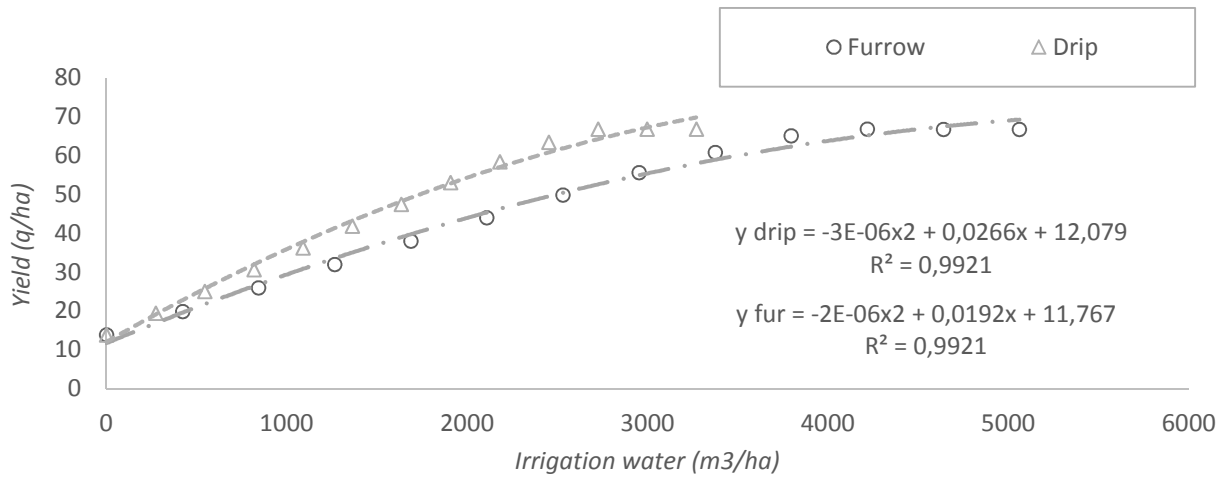
2. METHODOLOGY

In order to assess the relevant impacts of the previously discussed alternative pricing scenarios, in relation to irrigation water amount, land uses and irrigation technology adoption, the authors applied a two-steps method: 1) Estimation of the production function, both for the main crops of the district, and for the main irrigation systems used; 2) Economic modellization, through a PMP approach.

2.1. *The production function estimation*

For the crop growth model, local meteorological and crop management data were used as input in an evapotranspiration model, based on crop coefficient methods, to determine irrigation water requirement, assuming well-watered conditions (Guerra et al, 2014). Then, yield responses to decreasing amounts of irrigation water, enabled to estimate crop-water production functions (Steduto et al, 2012). As the example of Figure 1 shows, the same crop, with same growing conditions, it is supposed to follow different production functions, according to the different water application system.

Figure 1. Chart on the production functions of cherry, according to irrigation volumes applied by two of the main irrigation methods used. 'y drip' is the production function of drip irrigated cherry; 'y fur' is the production function of furrow irrigated orchard. The maximum value obtained for yields is the model output, assuming an optimal irrigation, for both irrigation techniques: 100% of the optimal water volume, which means using drip irrigation = 2724.5 m³/ha, and 4216.7 m³/ha with furrow irrigation, both correspond to a yield equal to 66,88 q/ha. The minimum value correspond, in both cases, to the dry or rainfed cultivation (i.e. 0% of optimal irrigation volumes). Points above optimal irrigation volumes correspond to hypothetical over-irrigation applied, (i.e. equal to 110 and 120%).



2.2. The economic optimization model

The economic model assumes that farmers seek to maximize their profits, and the observed crop design and water uses are optimal. Moreover, the model presumes that the regulator acts on behalf of its users, with the main intents to recover water supply costs, and to minimize the impact on farm profits. The decisional variables considered in the model are: $x_{a,z,i,t}$, the amount of cultivated land for each crop type, i , and for each type of irrigation technology adopted by farmers, t , in each subsector of the district, a , and according to the distance from the main source of water abduction, z ; $w_{i,t}$, the irrigation water amount, differentiated with the type crop, i , and with the type of irrigation system, t .

The amount of land is a continuous variable, while the amount of water is a discrete variable, as farmers are able to modulate the application of irrigation water for fixed intervals, which differs with the type of irrigation system adopted. Moreover, crop yield is a non linear concave function of the amount of applied water. Thus, a mixed non linear mathematical programming model has been adopted, to solve the following optimization problem through a PMP approach (Howitt, 1995; Quirino, 2015):

$$\max \quad \Pi_a = \sum_{z,i,t} [p_i y_{i,t}(w_{i,t}) - c_{z,i,t}(x_{a,z,i,t}, w_{i,t}) - (t_{d,i,t} + t w_{i,t})] x_{a,z,i,t} \quad \forall a \quad (1)$$

s.t.:

$$\sum_{i,t} x_{a,z,i,t} \leq land_{a,z} \quad \forall a, z \quad (2)$$

$$\sum_{z,i,t} x_{a,z,i,t} w_{i,t} \leq Wat_a \quad \forall a \quad (3)$$

$$\sum_{z,i,t} x_{a,z,i,t} l_{i,t} \leq lab_a \quad \forall a \quad (4)$$

$$\sum_{z,i,t} [(t_{a,z,i,t} + t_a w_{i,t})] x_{a,z,i,t} \geq F_a^{\infty} + \sum_{z,i,t} V_a^{\infty} w_{i,t} x_{a,z,i,t} \quad \forall a \quad (5)$$

$$t_{a,z_1,i,t} \geq \alpha_1 t_{a,z_2,i,t} \quad \forall a, t, c, \text{ with } z_1 \neq z_2 \quad (6)$$

$$t_{a,z,i,t} \geq \alpha_2 t_{a,z,i_2,t} \quad \forall a,z,t, \text{ with } i_1 \neq i_2 \quad (7)$$

$$t_{a,z,i,t} \geq \alpha_3 t_{a,z,i,t_2} \quad \forall a,z,i, \text{ with } t_1 \neq t_2 \quad (8)$$

$$w_{i,t} \geq 0; x_{a,z,i,t} \geq 0 \quad \text{with } w_{i,t} \in \mathbb{N}^+ \text{ and } x_{a,z,i,t} \in \mathbb{N}^+$$

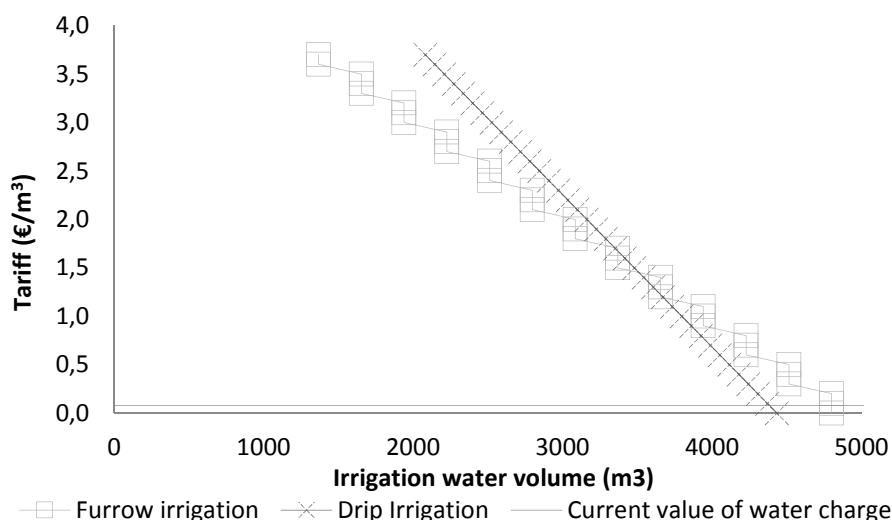
where, Π_a = net Benefits; $p_i y_{i,t}(w_{i,t})$ = revenues, differentiated with the type of crop and irrigation system; $c_{z,i,t}(x_{a,z,i,t}, w_{i,t})$ = costs, differentiated with the distance from the main source of water, with the type of crop and with the type of irrigation system; $t_{a,d,i,t}$ = tariff differentiated with the sector, with the distance from the irrigation network, with the type of crop and irrigation system; $t_a w_{i,t}$ = tariff differentiated with the sector and proportional to the amount of water uses. Equation 2 is the constraint for land availability, $land_{a,z}$. Equation 3 is the constraint for water availability, Wat_a . Equation 4, the constraint for labour availability, lab_a . Equation 5 is the cost recovery constraint, where F_a^{sc} and V_a^{sc} are respectively the fixed and variable supply costs, differentiated with the sectors. The variable component of supply costs is active only for farmers served by pressure pipes, or for farmers applying furrow irrigation. Equations 6, 7, 8 fix tariff differentials, in relation to the distance from the main source of water, z , to the type of crops, i , and to the type of irrigation systems, t .

3. RESULTS

This section briefly describes the results obtained from the two-steps methodology adopted, which are illustrated as follows: (i) the crop-water demand function, according to different irrigation systems; (2) the impact of water pricing scenarios, assessed with economic model; (iii) the relative and the absolute variation, both in irrigated farmland, and in applied water for the second water-pricing scenario.

Figure 2 shows that the amount of water requirement for irrigation differs with the type of irrigation system adopted for a given crop, as well as it differs in shape and slope of the water demand function. Specifically, with increasing irrigation efficiency, from furrow to drip irrigation, the slope of the water demand curve increases, and elasticity decreases. On the other hand, with sprinkler and furrow irrigation, farmer are able to control discrete amount of applied water, with the consequence that, even with the implementation of a volumetric tariff, there are no significant changes in water use attitudes, until a given pricing threshold is reached.

Figure 2. Water function demand and correspondent tariffs (€/m³), considering two different irrigation systems (furrow and drip irrigation), and then compared to the current value of water charge, in relation to irrigation water volumes (m³).



From Table 1 to Table 3, the impact of the described tariff options is addressed, by distinguishing districts served by pressure pipes (PP), from districts served by open canals (OC). Table 1 highlights the effect of the two tariff options, both in terms of land uses and of applied water amounts. For open canals, the variation of pricing criteria do not results in appreciable differences, both in terms of land uses and of applied water volumes, since tariffs connected to water uses are only prevented for some sub-sectors of the district and for furrow irrigation. For the districts served by pressured-pipes, the alternative pricing criteria foresees tariffs partially connected to water uses. The implementation of this pricing scenario results in a small reduction of irrigated growing, particularly referred to vegetable crops, to the advantage of non-irrigated crops. This variation results also in differences in terms of applied water amount.

In Table 2 tariffs are weighted respect to the income of each crop category. Differences in weight between the two scenarios are quite significant, highlighting a more homogeneous distribution of tariffs in relation to the profitability of each crop category. This condition happens both for districts served by pressure pipes, and for districts served by open canals. According to the distribution system, variations of pricing criteria cause an increase in the adoption rate of drip irrigation systems, for district served by open canals (Table 3). This occurs because open canals serve all the furrow irrigated areas. Here, a variation in the pricing criteria from flat rate to mixed tariffs, connected with water volumes, causes a severe conversion from furrow to drip irrigation. Also, changes in the pricing regime causes a weak reduction in the differences between the amounts of water applied, between areas poorly reached by the irrigation network and well served regions.

Tab1 - Impact of the alternative tariff scenario on land uses and water applied for sectors served by pressure pipes (PP) and sectors served by open canals (OC): percentage differences with respect to the baseline scenario (%)

GROWING CATEGORIES	LAND USE		WATER APPLIED	
	OC	PP	OC	PP
Non irrigated crops	0%	2%		
Vineyards	0%	-2%	-3%	-3%
Orchards	0%	-1%	0%	-1%
Arable crops	0%	-2%	0%	-2%
Vegetables	0%	-5%	0%	-7%

Source: own elaboration

Tab2 - Impact of the compared tariff scenarios on income, for sectors served by pressure pipes (PP) and for sectors served by open canals (OC): per hectare contribution/per hectare income (%).

GROWING CATEGORIES	SCENARIO 1		SCENARIO 2	
	OC	PP	OC	PP
Non irrigated crops	5%	59%	0%	0.39
Vineyards	1%	8%	1%	0.07
Orchards	0%	2%	0%	0.02
Arable crops	4%	24%	3%	0.17
Vegetables	1%	6%	2%	0.08

Source: own elaboration

Tab3 - Diffusion of water saving technologies (WST) and distribution of water resources for irrigation (WA), under different tariff scenarios, for sectors served by pressure pipes (PP), and sectors served by open canals (OC).

	OC		PP	
	SCENARIO 1	SCENARIO 2	SCENARIO 1	SCENARIO 2
Diffusion of WST (%)	0.15	0.16	0.28	0.28
Spatial effects (water applied in Z ₂ ¹ per total water applied)	0.44	0.45	0.48	0.48

Source: own elaboration

¹Z₂ zones with the higher distance from the main water abduction source.

Figure 3 and 4 refers only to the alternative pricing scenario. Here, authors assumed that the regulator can freely modulate the proportion of supply costs recovered, through the allocation of fixed and variable components of the mixed tariff. Specifically, Figure 3 highlights the expected trend respect to land uses, to amount of applied water, and profits vary with increasing quota of supply costs, recovered through the flat rate. Figure 4 addresses the relevant impact respect to the irrigation technology adoption. With increasing rate of supply costs, recovered through the variable charges, the rate of adoption of drip irrigation systems increases, even if slightly, when compared to furrow and sprinkler irrigations. For sectors served with open canals, the rate of adoption go alongside with an increased amount of water consumption. This is not the case of sectors served with pressure pipes, where increasing rate of adoption of drip irrigation systems go alongside with decreasing amount of water applied. This is explained by the fact that, for sectors served by pressure pipes, variable charge is a volumetric tariff, while for sectors served by open canals, where the variable tariff is associated to alleged uses, there is no direct impact on water consumption.

Figure 3 – Relative variation of the amount of irrigated farmland (a), of the amount of water applied (b) and of farm profits (c) with respect to variation in the ratio, between fixed and variable components of the two-part tariff in the second scenario.

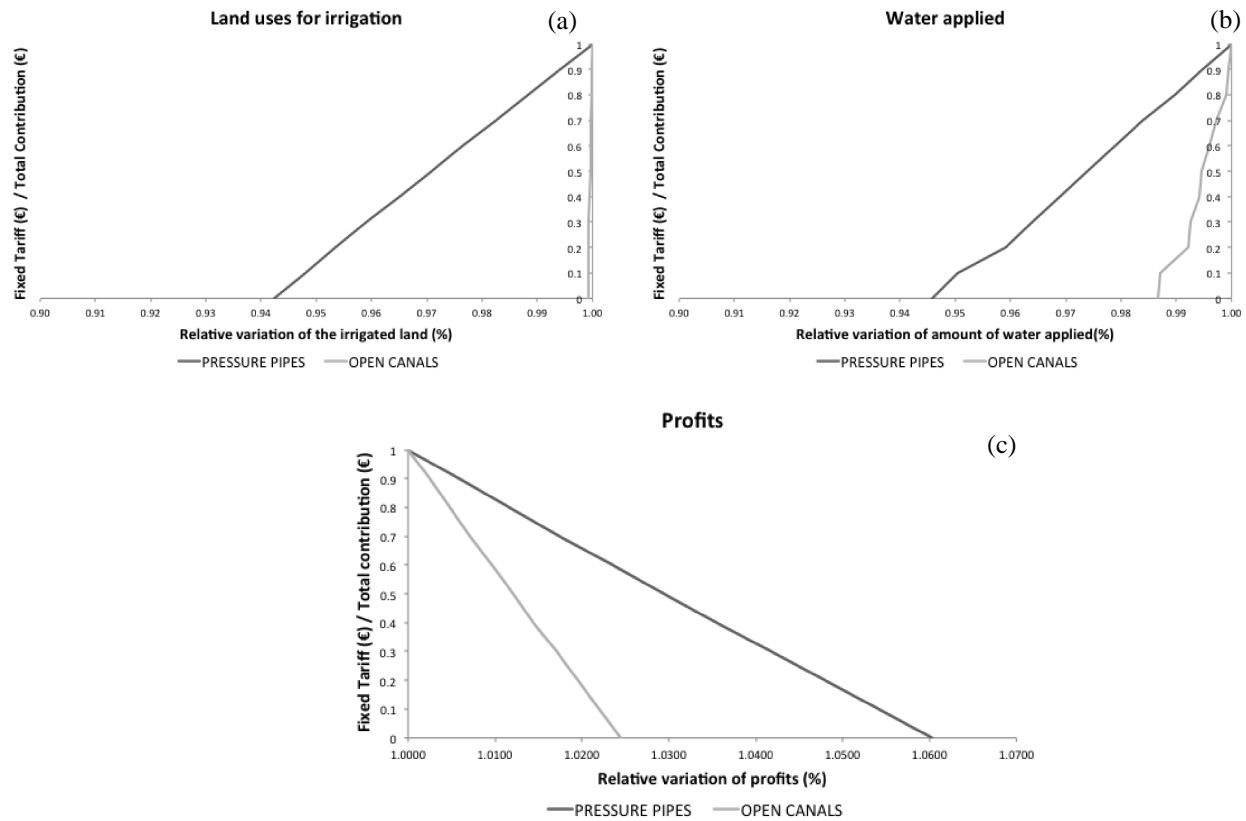
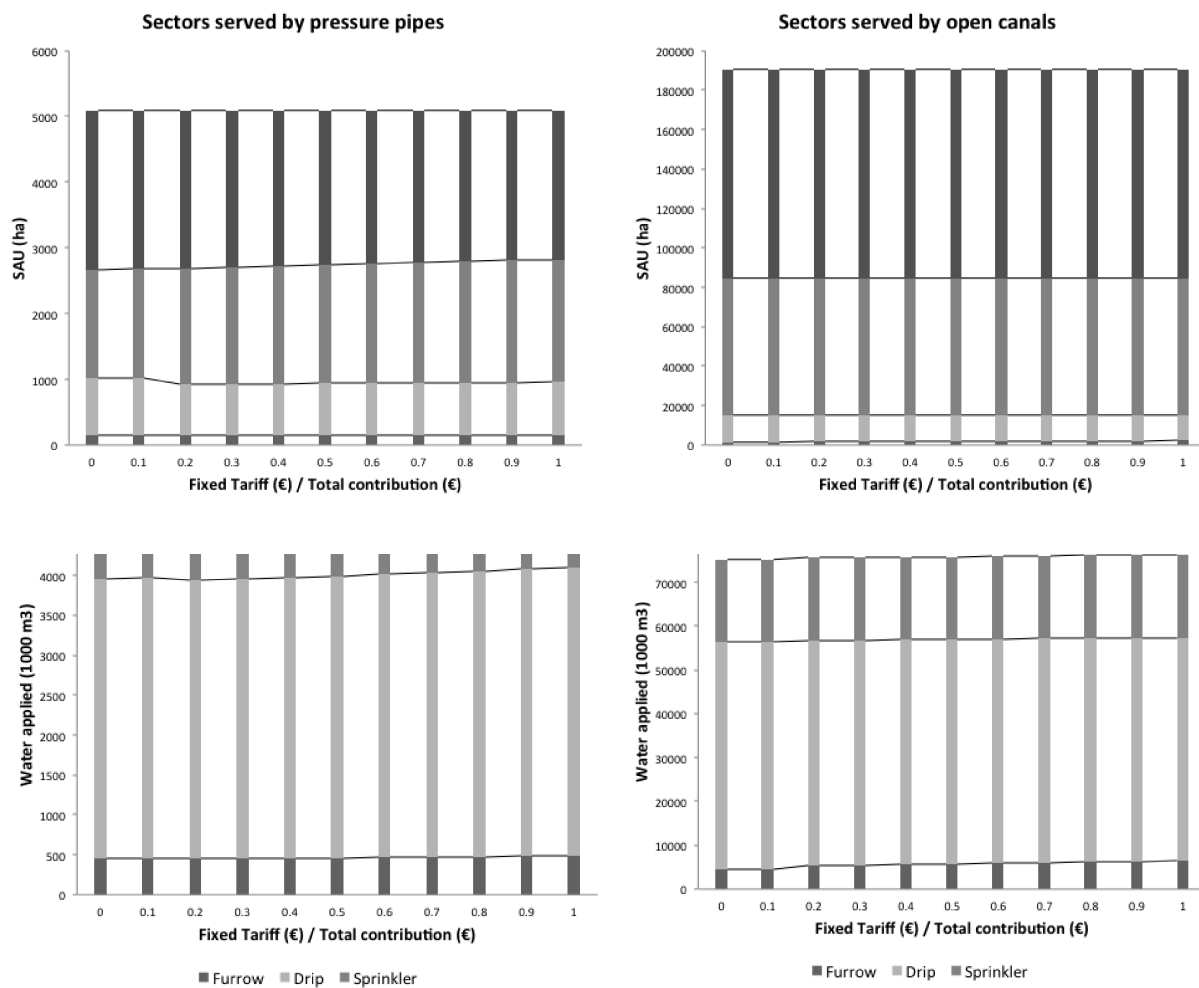


Figure 4 - Absolute variation of the amount of irrigated farmland and of the amount of water applied, for type of irrigation systems, respect to variation in the ratio between fixed and variable components of the tariff, in the second scenario, by distinguishing sectors served by pressure pipes from sectors served by open canals.



4. DISCUSSION AND CONCLUSIONS

In this study, we compared hypothetical and actual pricing policies scenarios, by observing current organizational rules of a case study irrigation network in northern Italy. The comparison between the two scenarios described above reveals that, the implementation of tariffs does not significantly affect water uses, in most of the sub-regions of the irrigation network, mainly because of structural constraints, which limits the number of available pricing options. In addition, the level of the variable component of the tariff is too low to obtain appreciable effects on water uses. Moreover, the water demand function for the main irrigated crops of the region is also strongly inelastic, limiting the impact on water uses, even where it is possible to implement incentive pricing.

The sensitivity analysis offered in Figure 3 and 4 highlights that the imposition of variable charges, even when not directly connected to water uses, could affect farmers' decisions on how to irrigate. As shown, this not necessarily imply that farmers will reduce the amount of applied water. That is, by shifting from less efficient to more efficient technologies, the risk of incurring in water shortage - favouring the diffusion of water intensive crops, and minimizing the impact on water saving technology - it could be reduced in a given region. Such a paradox seems to be more evident, when the variable charge is not directly connected to water uses, since incentivizing adoption of more efficient irrigation technologies plays the key-role, in spite of the conditioning of the applied water amount.

This study confirms that there is no much evidence that water pricing has a significant impact in conditioning water uses (Molle, 2008). In any case, water pricing, which is an instrument commonly adopted

by local water authorities to recover supply costs, could deserve to co-finance subsidies on investments, further promoting the adoption of precise irrigation technologies (Lopez-Morales, 2011). Cross-compliance between the WFD and the CAP-reform could enable to identify a set of complementary measures, which have the effect of eliciting the diffusion of water saving technologies. The new CAP-reform is explicitly addressing this aspect, both by financing advisory weather services and training for supporting investments, in order to support farms adaptation to WFD cross-compliance (EC, 2013).

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