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Midwestern Logistics – Recent Changes

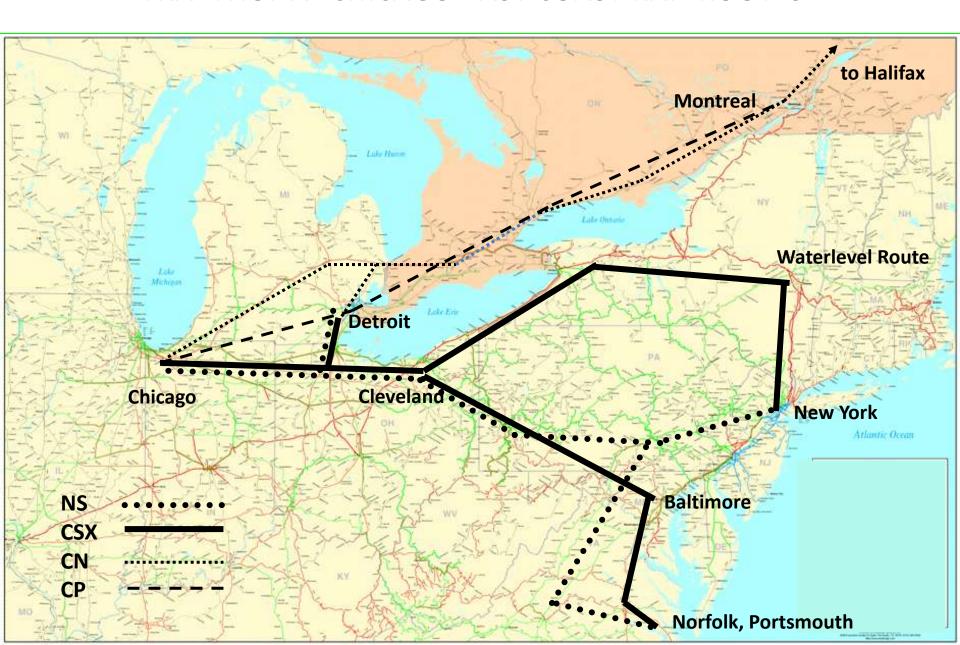
Bradley Hull PhD
John Carroll University
Cleveland, Ohio
March 17, 2012



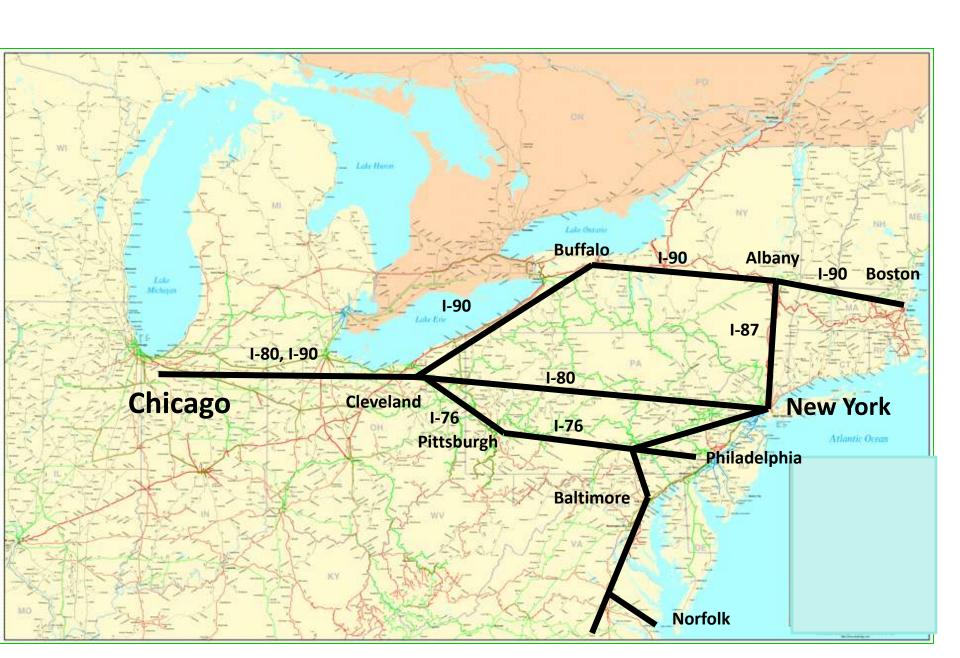


- 1. Description of Chicago East Coast Corridor
- 2. Exogenous factors
- 3. Infrastructure Changes
- 4. Further opportunities

TRADITIONAL CHICAGO-EAST COAST RAIL ROUTES



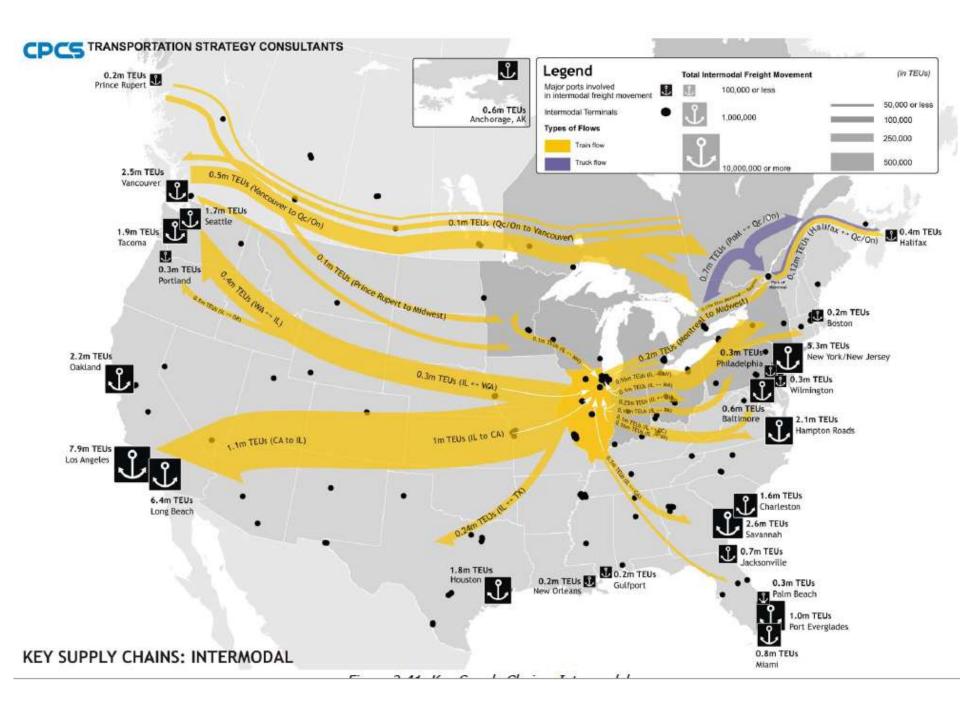
TRADITIONAL CHICAGO-EAST COAST TRUCK ROUTES

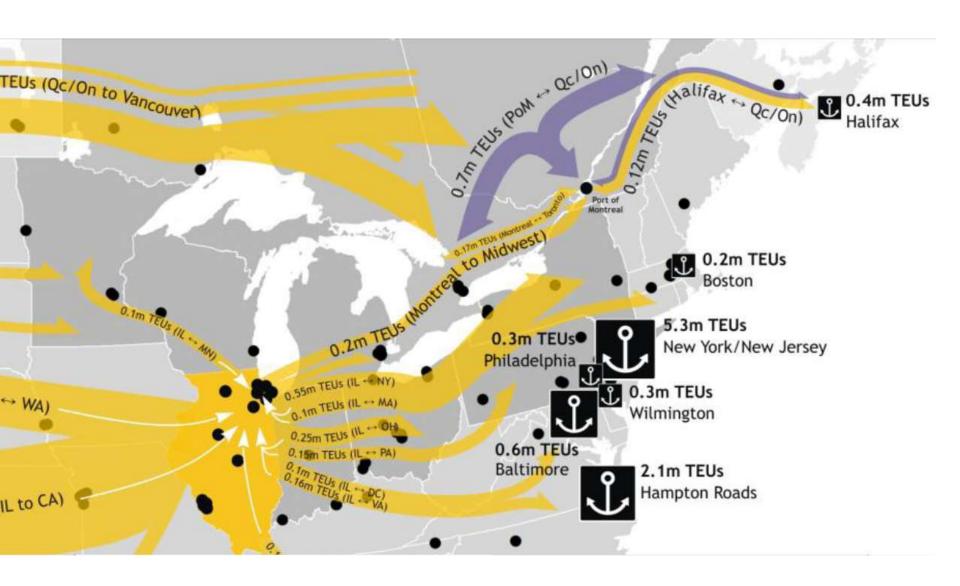


US Toll Roads



Source: Jean-Paul Rodrigue





CPCS Transcom Ltd: Multimodal Freight Transportation Within The Great Lakes St Lawrence Basin





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Exogenous Factors:

New Panama Canal @ 50' Global Manufacturing Shift to India/SE Asia – Suez Canal Route @ 66' US Manufacturing Shift South Increasing Fuel Cost High Greenhouse Gas Emissions of Trucks Reduced Availability of Trucking

Resulting In:

Shift to Rail Intermodal from Truck Norfolk, Baltimore, New York dredged @ 50': Rail Capacity Expansions from East Coast/Midwest Rail debottlenecking from West Coast/Chicago



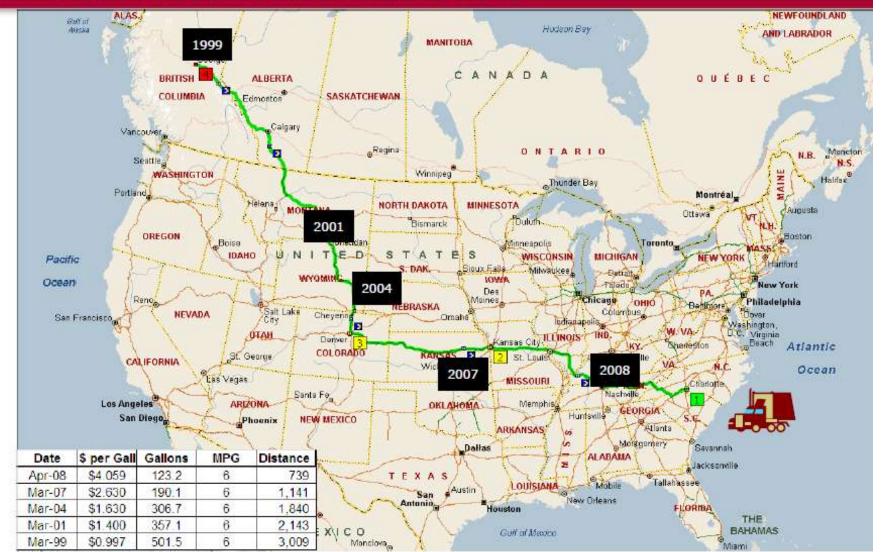








How Far on \$500 Worth of Diesel?



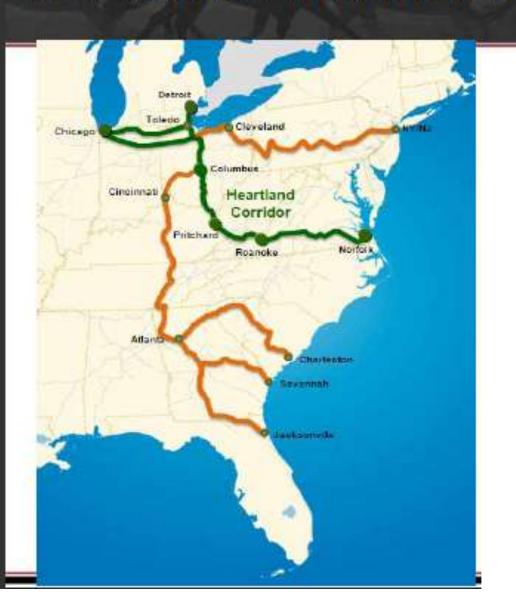




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Heartland Corridor/East Coast Access



Columbus/Cincinnati Connector:

Southern Access

Toledo Airline Yard Expansion:

Switching NY for Chic, Detroit, Columbus



CSX RR National Gateway

\$842 million



CSX RR North Baltimore Ohio – Midwest Hub



- Terminal allows Chicago run-through service
- Hub strategy will significantly improve routing efficiency
- North Baltimore hub accesses: Chicago, NY, Norfolk, Portsmouth, Detroit, Cleveland, Columbus, Cincinnati, Montreal (new IM terminal)
- New terminal at Pittsburgh when doublestacking is complete.

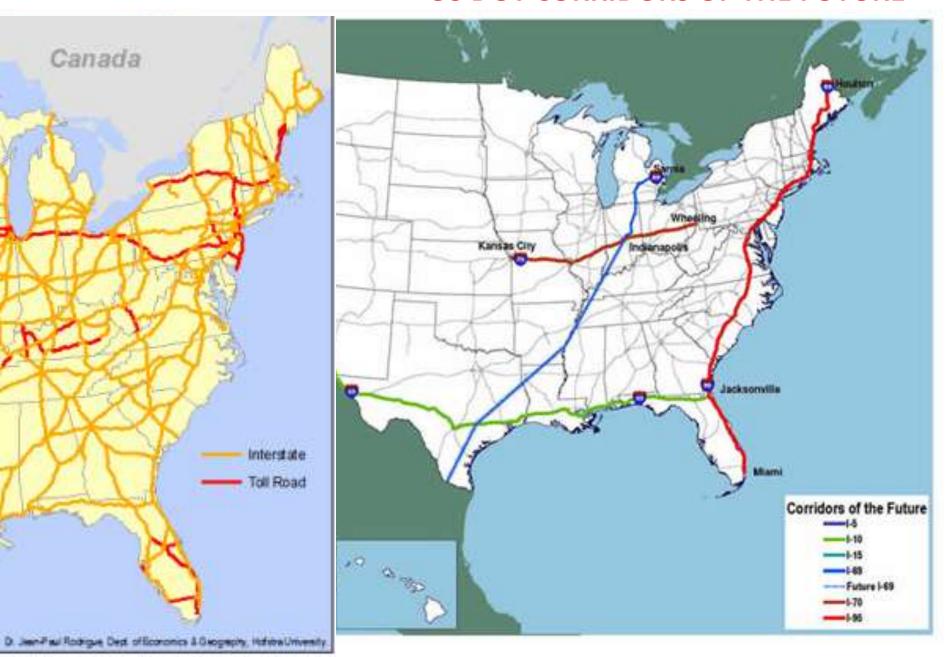
Network capability will increase





TOLL ROADS

US DOT CORRIDORS OF THE FUTURE



Turnpike Tolls for a 5-Axle Truck

Interstate	Origin/Destination	5-Axle Truck Toll as of September 2011
I-80/90 (Indiana Toll Road)	West Entrance (Chicago area)/East Entrance (Ohio)	\$30.90-\$30.93
I-80 (Ohio Turnpike)	West Entrance (Indiana)/East Entrance (Pennsylvania)	\$32.00-\$40.00
I-76 (Pennsylvania Turnpike)	Ohio Entrance/Valley Forge (Philadelphia Exit)	\$139.24-\$148.75
I-76 (Pennsylvania Turnpike)	Ohio Entrance/Breezewood (Baltimore-Washington Exit)	\$74.26-\$79.35
I-90 (NY State Throughway)	Pennsylvania Entrance/Albany Albany/NYC	\$64.40-\$82.45 \$41.81-\$65.95





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Area	Population	Infrastructure Spending
Chicago-Naperville-Michigan City	9,686,021	\$1500 million
Detroit-Warren-Flint	5,218,852	0
Cleveland-Akron-Elyria	2,881,937	0
Pittsburgh-New Castle	2,447,393	New CSX terminal
Columbus-Marion-Chillicothe	2,172,191	~\$300 million
Toledo (Lucas and Wood Ctys)	566,970	~\$842 million

Lack of Infrastructure Spending in SE Michigan and NE Ohio

- Cleveland loses rail/truck hub status
- Detroit remains a Chicago spoke

Cleveland, no longer a hub:

- No major RR investments in Cleveland
- Originally was a switching hub for NS, CSX.
- NS Cleveland terminal: an origin/destination for NY and Chicago TEUs, but no switching. Additional trucks to/fr Columbus?
- CSX Cleveland terminal: an origin/destination for CSX North Baltimore hub
- Large population area

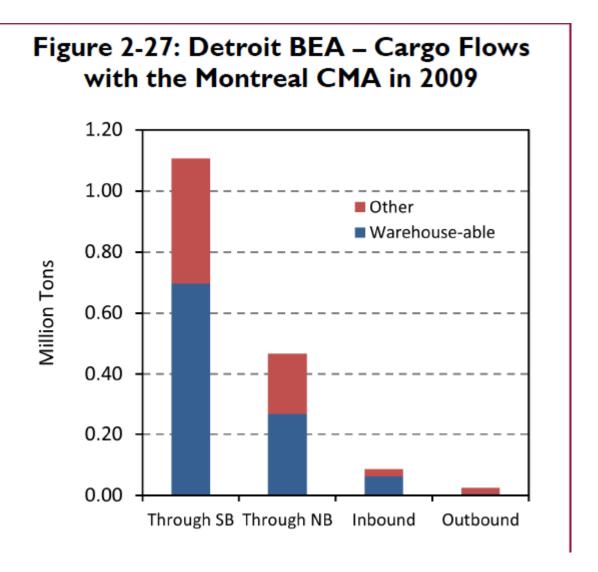
Detroit, a Chicago spoke:

- 200,000 TEUS by rail Detroit to/fr US ports
- Detroit is 250 miles from Chicago
- Detroit receives many TEUS from Chicago by truck on I-94
- Few direct Canadian rail TEUS: 4000 TEUS Detroit to/fr Halifax, 11000 TEUS Detroit to/fr Montreal. 88% of Canadian rail to Detroit passes through. (TranSystems, Translinked Freight Study)
- Michigan has few DCs and little employment in "General Warehousing and Storage" Location quotients: MI .55, OH 1.56, IN 1.71, ILL 1.50 (Detroit Chamber)
- CN Transit time Halifax/Detroit = 3.6 days versus Halifax/Chicago = 3.1 days
- CP Detroit/Windsor tunnel not fully double stack capable



Recent Detroit Rail Improvements:

- NS shorter transit times from Norfolk
- NS improved access to NY through Toledo Airline terminal
- Consistent CSX service through North Baltimore
- No CN or CP service improvements



TranSystems: Translinked Freight Study, prepared for Detroit Regional Chamber

53rd Annual TRANSPORTATION RESEARCH FORUM



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Canadian
Railroads serve
Detroit and
Chicago

GLITTH: Great Lakes Trading and Transptn Hub

53rd Annual TRANSPORTATION RESEARCH FORUM



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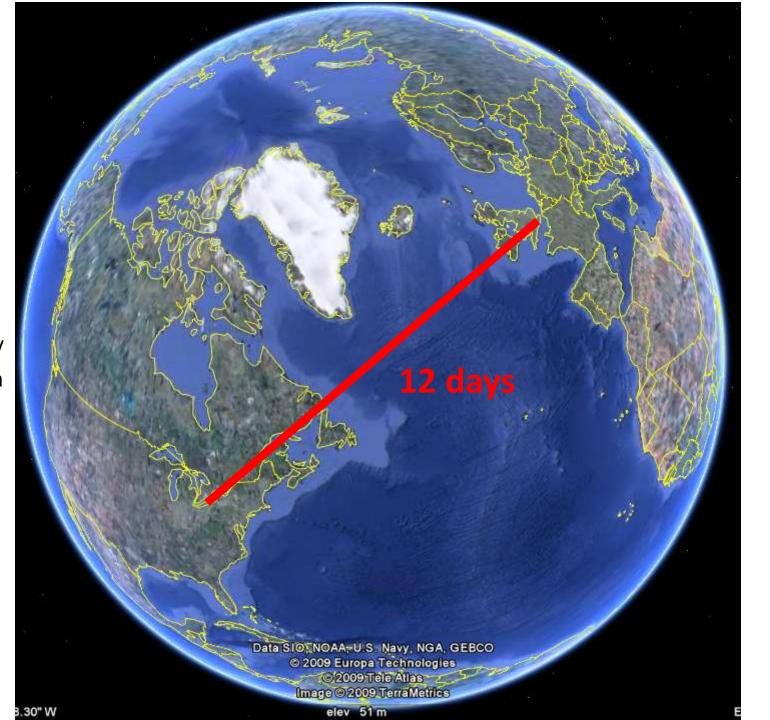
Q: If you sail from Cleveland through St. Lawrence Seaway and across the Atlantic Ocean in a straight trajectory. Where do you arrive?

- A) North Pole
- B) Greenland
- C) Iceland
- D) Scandanavia
- E) Rotterdam/Antwerp

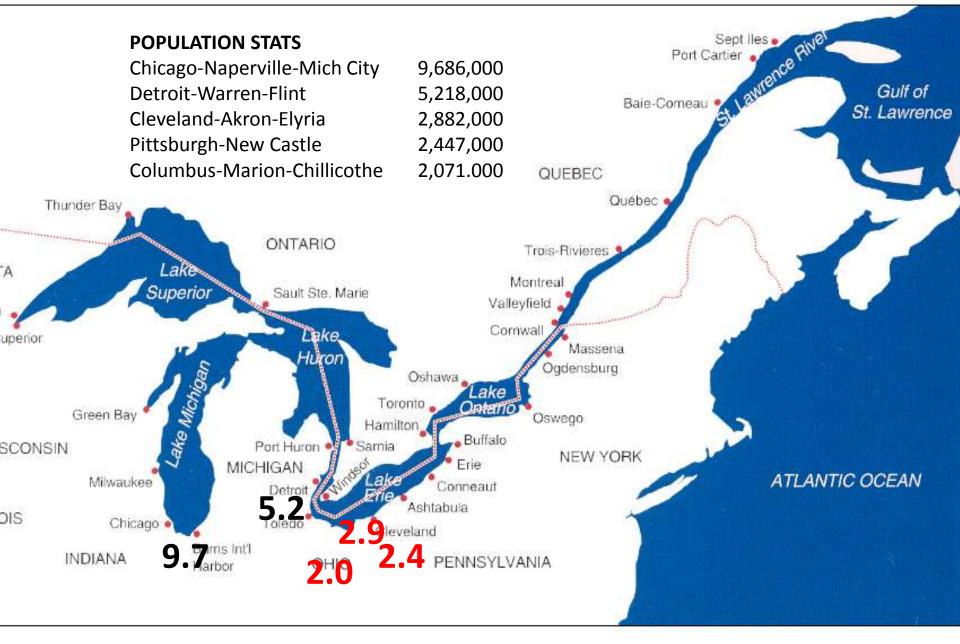
Ans: E

Great Circle Route

Cleveland/ Rotterdam 12 days



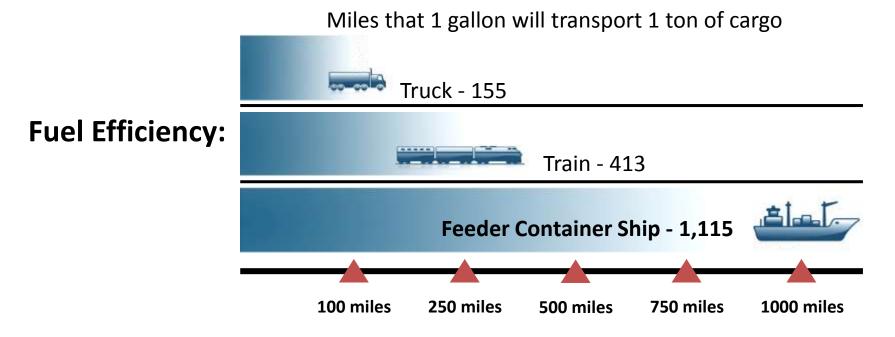




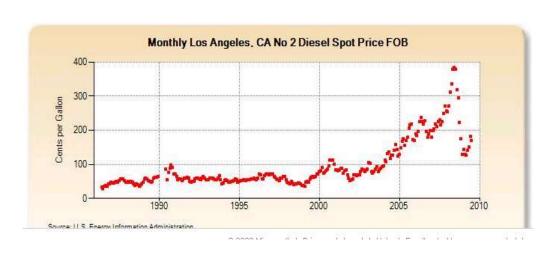
DETROIT/HALIFAX – A LARGER MARKET AREA?



THE BENEFITS



Protection from Diesel price spikes:







Great Lakes St Lawrence Seaway:

2340 miles long, 27' deep, 600' rise with 16 locks

At least 50% available capacity!!

Rhine-Main-Danube Canal:

766 miles long, 13' deep, 1300' rise with 16 locks

A major European commercial artery