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#### Do Analysts Forecast the Ending Stocks or the USDA Forecasts?

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Selected Poster prepared for presentation at the 2015 Agricultural & Applied Economics Association and Western Agricultural Economics Association Joint Annual Meeting, San Francisco, CA, July 26-28.

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# Do Analysts Forecast the Crop Ending Stocks or the USDA Forecasts?

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### Overview

Both USDA and private analysts provide monthly crop ending stocks forecasts.

- Previous studies on agricultural forecasts make different assumptions on forecast target.
- Private analysts compete with government agency in forecasting the target outcome. (e.g. Egelkraut et al., 2003)
- Private forecasts are targeting government forecasts. (e.g. McKenzie, 2008)
- Does that matter to find out the true forecast target of private analysts?
- In other fixed-event forecasts where the forecast horizons are short, it is overlooked because of not much difference.
- But there are 17 forecasts in a marketing year for corn and soybean, difference could be large.
- Xiao et al. (2014) find that both USDA and analysts are inefficient in forecasting the ending stocks. It is possible that analysts are actually forecasting USDA forecasts.

## Objective

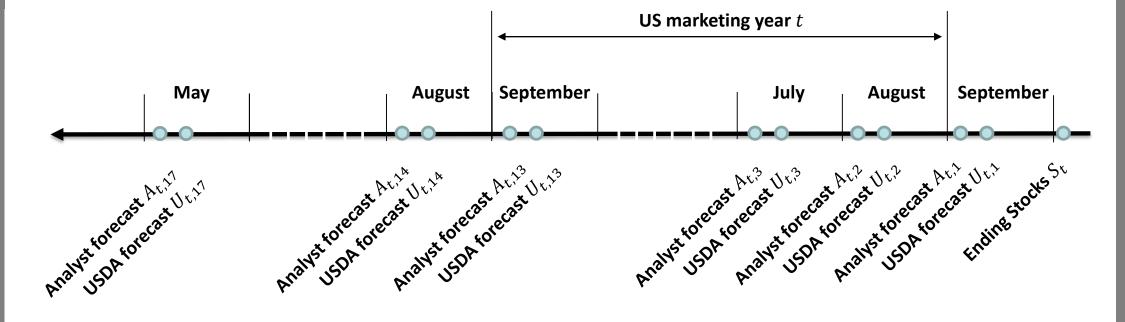
Analyze forecast structure, test for efficiency when the two types of forecasts are treated as forecasting each other, and investigate whether they are Forecasts of Forecasts (FoF)

### Data

Panels of forecasts of US ending stocks for corn & soybean from marketing years 2003/04 through 2013/14

- Monthly USDA forecasts (source: WASDE Reports)
- Combined analysts' forecasts: Average and median

### Alternating US Ending Stocks Forecast Structure for Corn & Soybean



### Model

We focus on forecast revisions and build a model based on Clements *et al.* (2007) to jointly test the efficiency of USDA forecasts ( $\{U_{t,n}\}$ ) and representative analyst's forecasts ( $\{V_{t,n}\}$ ), where t represents the marketing year, n represents the forecast horizon, *i.e.* the number of months between the forecast and the ending stocks.

The null hypotheses are

 $H_0$ :  $U_{t,n}$  are efficient forecasts of  $V_{t,n-1}$ 

 $H_0$ :  $V_{t,n}$  are efficient forecasts of  $U_{t,n}$ 

The parameters are estimated in the following system

$$\begin{cases} S_{t} - U_{t,1} = \alpha_{A} + \beta_{1A} (U_{t,1} - V_{t,1}) + \beta_{2A} (V_{t,1} - U_{t,2}) + k_{t,1,A} + \varepsilon_{t,1,A} \\ U_{t,1} - V_{t,1} = \alpha_{B} + \beta_{1B} (V_{t,1} - U_{t,2}) + \beta_{2B} (U_{t,2} - V_{t,2}) + k_{t,1,B} - \varepsilon_{t,1,A} + \varepsilon_{t,1,B} \\ \vdots \\ V_{t,N-2} - U_{t,N-1} = \alpha_{A} + \beta_{1A} (U_{t,N-1} - V_{t,N-1}) + \beta_{2A} (V_{t,N-1} - U_{t,N-2}) + k_{t,N-1,A} - \varepsilon_{t,N-2,B} + \varepsilon_{t,N-1,A} \\ U_{t,N-1} - V_{t,N-1} = \alpha_{B} + \beta_{1B} (V_{t,N-1} - U_{t,N-2}) + \beta_{2B} (U_{t,N-2} - V_{t,N-2}) + k_{t,N-1,B} - \varepsilon_{t,N-1,A} + \varepsilon_{t,N-1,B} \end{cases}$$

If  $\alpha_A = \beta_{1A} = \beta_{2A} = 0$ , then  $U_{t,n}$  are efficient forecasts of  $V_{t,n-1}$ . If  $\alpha_B = \beta_{1B} = \beta_{2B} = 0$ . then  $V_{t,n}$  are efficient forecasts of  $U_{t,n}$ .

- $\alpha_A$  and  $\alpha_B$  are coefficients of the constant terms. They measure whether forecast revisions are biased in one direction.
- $\beta_{1A}$  and  $\beta_{1B}$  are coefficients representing the relationship of dependent forecast revisions and their immediately preceding forecast revisions. They can be interpreted as conditional forecast encompassing tests.
- $\beta_{2A}$  and  $\beta_{2B}$  are coefficients representing the relationship of dependent forecast revisions and their own past forecast revisions. They measure whether forecast revisions immediately incorporate all new information or adjust slowly.
- k's are monthly shocks, which represent errors outside of forecaster's control, *i.e.* unforecastable. The variances of  $k_{t,n,A}$  and  $k_{t,n,B}$  are assumed to be different based on the alternating forecast structure.
- $\varepsilon$ 's are forecaster's idiosyncratic errors. The variances of  $\varepsilon_{t,n,A}$  and  $\varepsilon_{t,n,B}$  are assumed to be different.

### Advantages of the model:

- Proposed an estimation framework where forecast revisions are linked.
- Introduced a detailed error covariance matrix allowing both heteroskedasticity and auto-correlations.
- Designed MCMC methods to estimate the system and parameters are fully explained by the data.

### **Estimation**

	Corn	Soybean
	Mean (St. dev.)	Mean (St. dev.)
Coefficients		
$lpha_A$	0.0013 (0.0026)	-0.0242 (0.0066)**
$eta_{1A}$	0.0360 (0.0435)	0.6359 (0.1346)**
$eta_{2A}$	0.1924 (0.0498)**	0.4165 (0.0765)**
$lpha_B$	0.0010 (0.0043)	0.0071 (0.0065)
$eta_{1B}$	-0.0631 (0.0691)	0.0618 (0.0694)
$eta_{2B}$	0.1631 (0.0568)**	0.0682 (0.0582)
Shock (range)		
$\sigma_{kA}$	0.0094 - 0.2725	0.0198 - 0.3103
$\sigma_{kB}$	0.0208 - 0.1356	0.0263 - 0.1573
Idiosyncratic		
$\sigma_{\!A}$	0.0166 (0.0001)**	0.0577 (0.0006)**
$\sigma_B$	0.0065 (0.00004)**	0.0108 (0.0001)**

# **Research to Date Findings**

- For corn, USDA forecasts are FoF of next analysts' forecasts, but are inefficient.
- For corn, analysts' forecasts are FoF of next USDA forecasts, but are inefficient.
- For soybean, USDA forecasts are directly targeting ending stocks, but are inefficient.
- For soybean, analysts' forecasts are FoF of next USDA forecasts and they are efficient forecasts.

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