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Agricultural Outlook Forum U.S. Department of Agriculture Arlington, Virginia

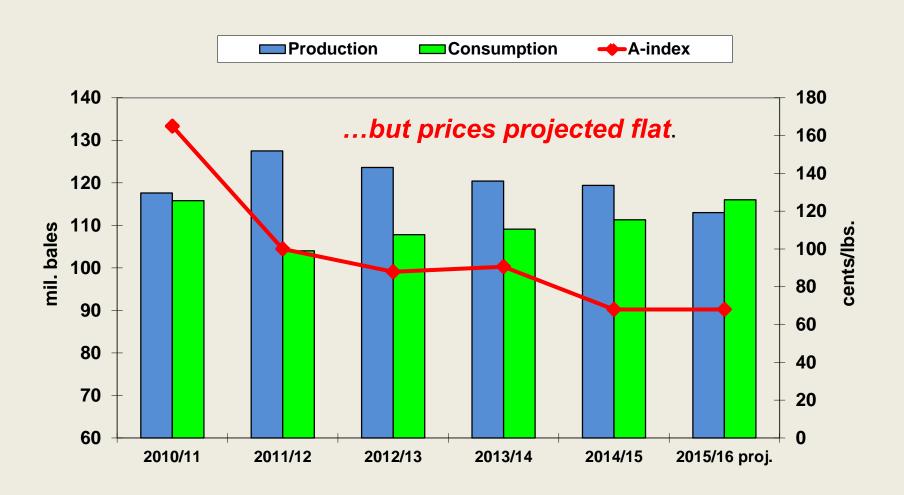
## The World and U.S Cotton Outlook for 2015/16 Carol Skelly

Presented: February 19-20, 2015

# The World and U.S. Cotton Outlook for 2015/16

USDA
Interagency Cotton Estimates Committee
February 20, 2015

## 2015/16 World Consumption to Exceed Production for the First Time in 6 Years...

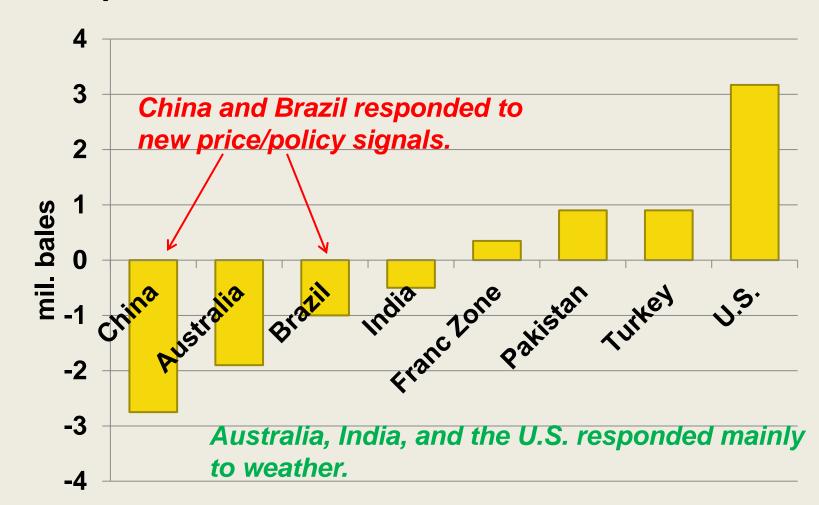


### Stocks Adjustment is the Primary Issue

- China's stocks rose to an estimated 63 million bales at the end of 2013/14 (= almost 2 years' consumption).
- China announced new policies in early 2014, attempting to reverse the process of stock accumulation.
- The global outlook can best be understood as the process by which supply and demand readjust to work off surplus stocks.
- Have to understand both the response mechanisms and the barriers to response.

### World and China Situation, 2014/15

# Marginal Decrease in World Production, 2014/15



### **China's Policies Still Unfolding**

- New <u>income-support system</u> favors Xinjiang; some details still unclear about what producers will actually receive.
- Severe <u>import restrictions</u> are assumed, based on strong statements by officials imports reduced by about half.
- Reserve sales policy unclear.
- USDA anticipates that China will try to maintain internal prices between 13,000-14,000 RMB/ton (\$0.94-\$1.02/lb.)premium of China to world prices will decline.

### 2014/15 World Consumption Expected to Grow 2 Percent

 Slightly above long-run average despite sharply lower prices.

Macroeconomic estimates favorable, but...

Polyester prices have fallen nearly as much as cotton prices.

# World Cotton Prices Relative to Polyester Stable, Despite Lower Cotton Prices

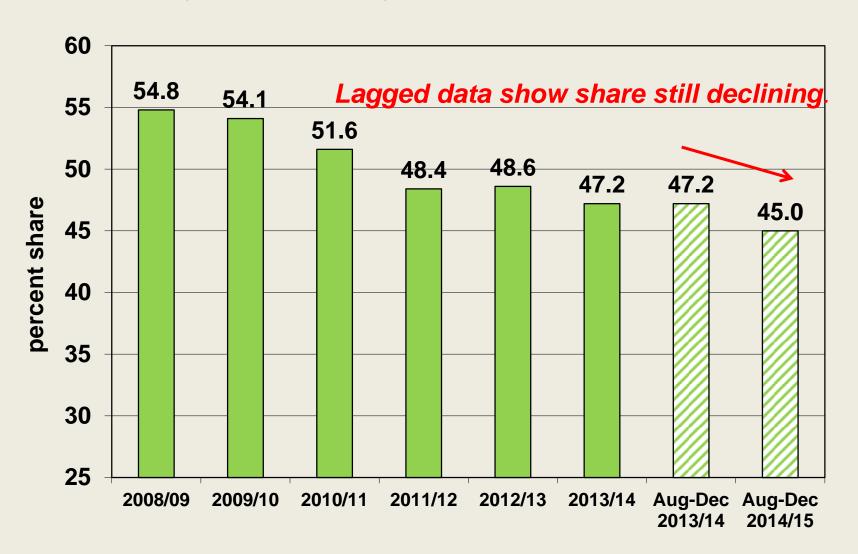




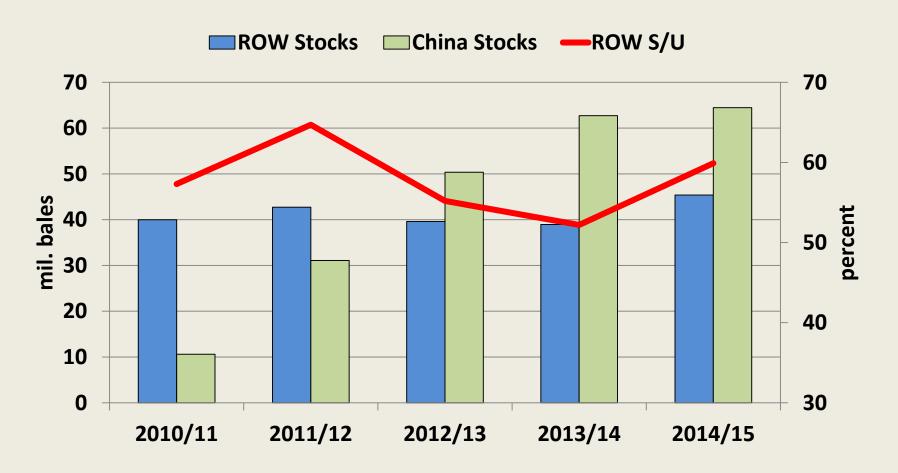
Sources: cncotton.com (polyester), Cotlook Ltd. (cotton, A Index)

### Cotton's Fiber Share Has Not Recovered,

(U.S. textile imports, raw fiber equivalent basis)



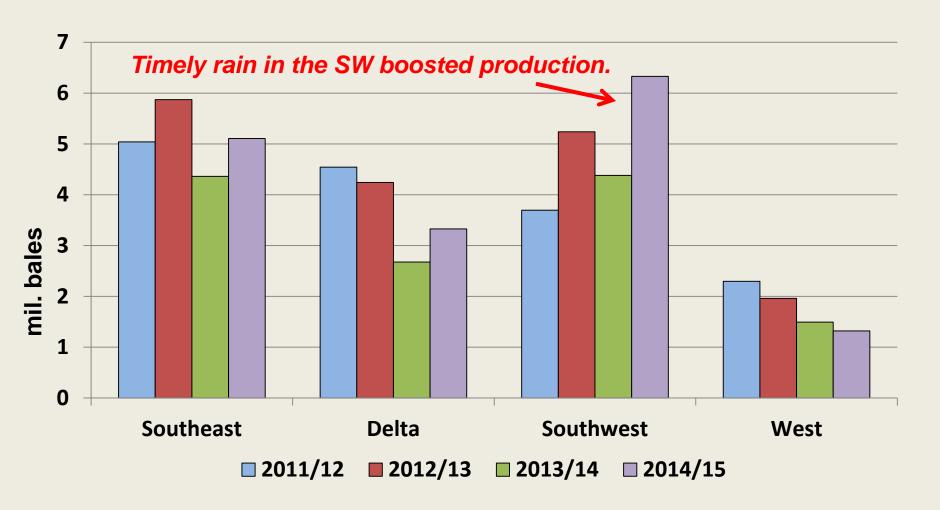
## Large Production & China Import Restrictions Force Stocks into Rest-of-World



India's stocks estimated to rise nearly 3.5 mil. bales.

## U.S. Situation, 2014/15

# U.S. Added 3.2 Million Bales of Production in 2014/15



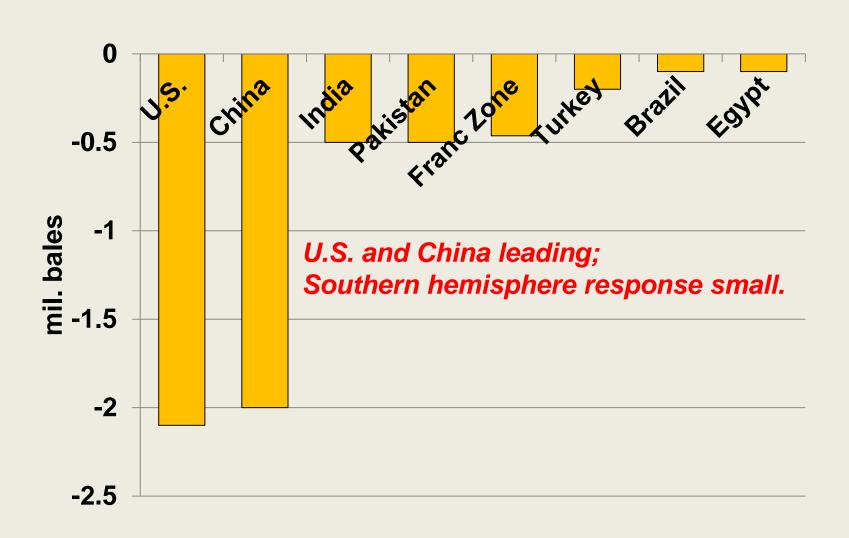
# U.S. Cotton Supply & Demand, 2014/15

	Unit	2013/14	2014/15	Change (%)
Beg. Stocks	mil bales	3.8	2.5	-35.5
Production	ш	12.9	16.1	24.6
Imports	11	0.0	<u>0.0</u>	0.0
Total supply	"	16.7	18.5	10.9
Mill use	"	3.6	3.7	2.8
Exports	п	<u>10.5</u>	<u>10.7*</u>	<u>1.6</u>
Total demand	"	14.1	14.4	1.9
<b>Ending stocks</b>	II .	2.5	4.2	71.4
Stocks-to-use	%	17.4	29.3	68.4
Farm price	cents/lb.	77.9	61.0	-21.7

<sup>\*</sup> U.S. share of world trade rising from 26 to 31 percent.

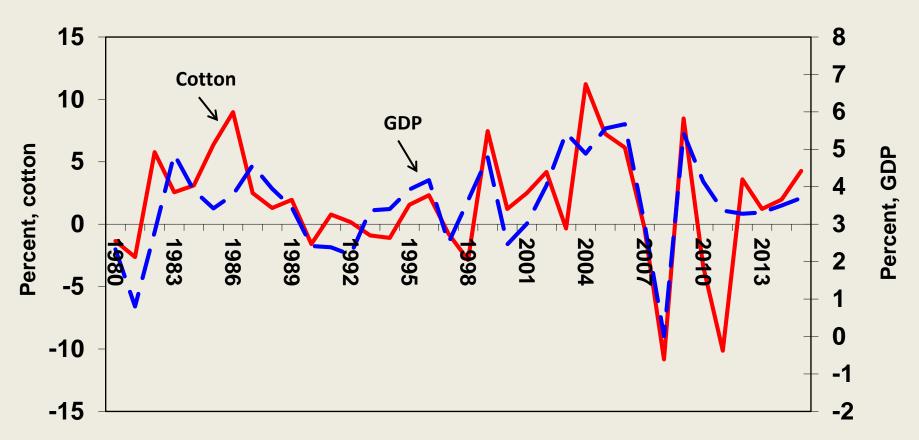
### World and China Outlook, 2015/16

### Global Production Projected Down 6.4 mil. bales



### World Cotton Consumption to Rise 4 %,

on GDP Growth and Lagged Response to Low Prices

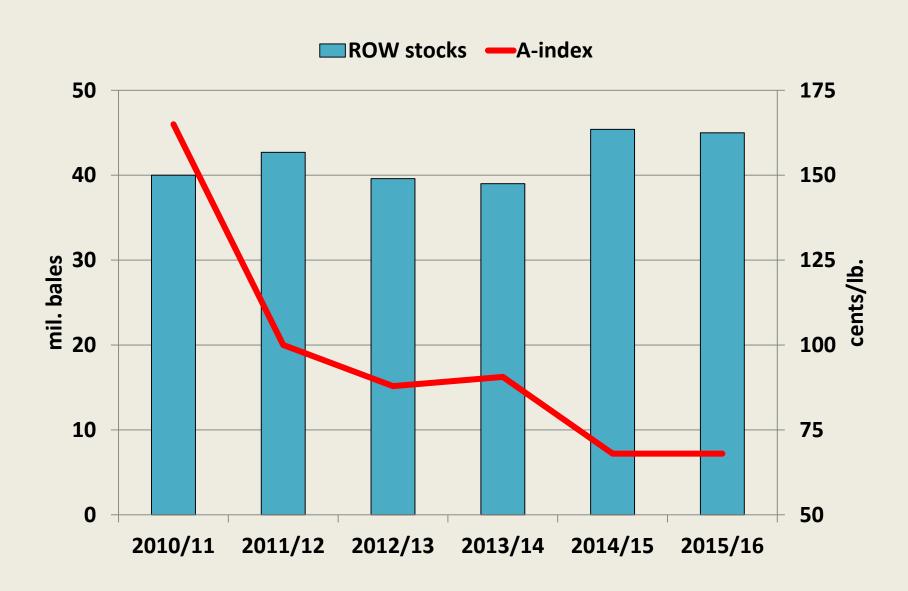


**Sources: USDA and International Monetary Fund.** 

### **Path of World Cotton Consumption Unclear**

- Are macro projections too optimistic?
- Will polyester prices rise or fall?
- Will the relative stability of cotton prices benefit consumption?
- Will recent increases in spinning capacity outside China provide a boost?
- Are there underlying permanent changes in fiber use/preference by manufacturers and consumers?

#### **Stocks Outside China and A-Index**



## U.S. Outlook, 2015/16

### **Factors Affecting U.S. Area and Production**

- Planted area expected to fall 12 percent to 9.7 million acres (NCC survey 9.4), due mainly to lower prices.
- Prices of alternative crops also falling may cause cotton to retain some area.
- However, government program safety net no longer provides counter-cyclical price protection.
- Currently projecting historical average abandonment of about 13 percent.

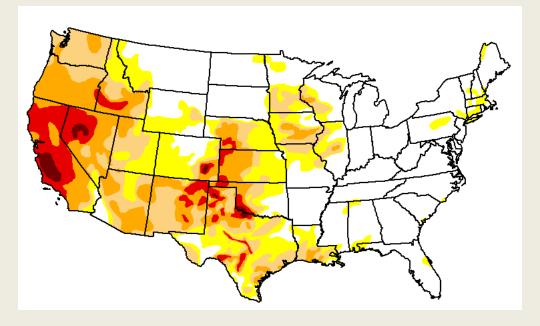
### U.S. Cotton Area, Yield, and Production

### (Abandonment key; range of 3%-36% since 2010)

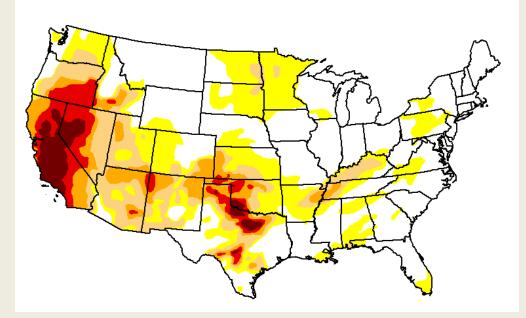
	<u>Unit</u>	2014/15	2015/16	Change(%)
Planted area	mil. acres	11.0	9.7	-11.8
Harvested area	11	9.7	8.4	-13.4
Abandonment rate	%	12.1	13.4	10.7
Yield/harvested acre	lbs./acre	795	800	0.6
Production	mil. bales	16.1	14.0	-13.0

#### Drought Persists in Texas High Plains; Worsens in California

February 11, 2014



**February 10, 2015** 



# U.S. Cotton Supply & Demand, 2015/16

	Unit	2014/15	2015/16	Change (%)
Beg. Stocks	mil bales	2.5	4.2	71.4
Production	II .	16.1	14.0	-12.9
Imports	"	0.0	0.0	0.0
Total supply	11	18.5	18.2	-1.8
Mill use	11	3.7	3.8	2.7
Exports	11	<u>10.7</u>	<u>10.2</u>	<u>-4.7</u>
Total demand	11	14.4	14.0	-2.8
Ending stocks	11	4.2	4.3	2.4
Stocks-to-use	%	29.3	30.8	5.1
Farm price	cents/lb.	61.0	60.0	-1.6

### **Key Variables that Could Change the Outlook**

- A more aggressive program of stocks disposal by China.
- Greater world area response to low prices than currently anticipated.
- Weather and growing conditions.
- Macroeconomic growth.
- Changes in polyester prices in either direction.