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Farm Price Prospects for 1981

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In the past year, U.S. farmers have been buffeted by winds of change-primarily the vagaries of weather and international politics. For Michigan
farmers, there have been both positive and negative aspects of these developments. A year ago we were cautiously optimistic about Michigan agriculture
in 1980. This was one bright spot in a rather dismal prospect for the
Michigan economy as a whole.

Our optimism was based on the presumption that milk prices would continue to be supported at 80 percent of parity and would rise substantially in 1980. Corn, our second most important farm product in terms of sales and most important product in terms of value of output, was expected to move up in price. Cattle prices looked stronger for 1980 and hogs were expected to return to black ink after some price problems early in 1980.

Optimism waned early in 1980 when an embargo was placed on grain shipments to the Soviet Union following their invasion of Afghanistan. Crop prices fell back and had difficulty making any headway. Prices on crops and livestock as well were particularly depressed during the spring. Of the major crop and livestock enterprises of interest to Michigan, only dairy prices were above costs of production as measured by standard USDA budgets.

This is not to say that the embargo was entirely responsible. A record wheat crop was in prospect and ample feed grain and soybean crops were expected. Also, meat supplies were abundant. The government tried to shore up the grain market by raising supports, purchasing grain and encouraging producers to put grain into the reserves. Nevertheless, normal grain movement was disrupted and a negative psychology seemed to enter the market.

Then in June, markets began to turn around. Dry, hot weather in an area stretching from the Delta and Texas up through the central and western Corn Belt and up into the Dakotas began to affect yield prospects. These conditions continued through July and dramatically changed the complexion of the grain market.

Wheat prices rode up on the strength of corn and soybean prices. Later news that wheat crops in the USSR, Australia and the Peoples Republic of China had deteriorated added support to all grains. Then the announcement in October that a 4 year grains agreement had been negotiated with PRC confirmed that China would be a more consistent buyer on world markets.

Livestock prices moved up as well, although for reasons mostly unrelated to the drought and hot weather. Pork production dropped off and prices on barrows and gilts moved up sharply from \$30 in June to \$45-\$50 in August. Cattle prices also recovered and would have been even stronger but poor pasture conditions forced some early movement to market and cow slaughter increased.

Politics and weather will continue to inject uncertainty into commodity markets in 1981. A new farm program will be forged. Except for some major surgery on the dairy program to provide some flexibility for pricing, no major changes are contemplated. This is the case regardless of the outcome of the election. The weather, however, may play a more central role because supplies are more dependent on the out-turn of 1981 crops. At the end of the 1980-81 crop year, world grain stocks will amount to about 10 percent of total annual utilization. This will be the lowest level since the end of the 1974-75 crop year.

Tables 1, 2 and 3 are balance sheets for U.S. corn, wheat and soybeans. The projections for 1980-81 are those of the USDA. We might be inclined to

shave the projections for corn fed and exported somwehat but would arrive at the same conclusion that the corn supply-utilization balance will be relatively tight and most of the grain in the farmer-held reserve will be drawn out. Prices will tend to average near the call price for most of the grain in the reserve—\$3.26 per bushel. (See Table 4. Note that some corn has a call price of \$3.15.) Prices could go higher if concern mounts about 1981 harvests.

The wheat supply should be adequate and little if any draw-down of U.S. stocks is contemplated. Farm prices should hold near the \$4.00-\$4.25 per bushel level on the 1980 crop. The release prices for wheat in the reserves is \$4.20 and \$4.50 depending on when the wheat was placed in the reserves (Table 4).

Soybean supplies will be particularly tight. Prices will have to move up to ration out the amounts available and protect a pipeline carryover. Prices could easily average in the \$8-\$9 range at the farm.

Because of the low carryover of corn and soybeans and modest carryover of wheat forecast for next year, there will be no set asides for crops in 1981. This was recently stated by Secretary Bergland.

Cattle producers reacted to improved returns in 1979 by beginning to rebuild herds in early 1980. July I inventories of beef cows were sharply higher than the year before reversing a liquidation which had been underway since 1975. Disappointing prices on feeder cattle plus the drought has triggered heavy selling of cows since mid year. This will slow the expansion but will not likely keep beef cow numbers from increasing this year.

Slim feeding margins may also keep placements of cattle on feed from increasing very much this coming season. Fed cattle prices are expected to move up into the mid \$70s in 1981, which is not highly encouraging considering current prices on feed and feeders.

Hog prices at \$45-\$50 would normally cause hog producers to think about expansion but considering their recent experience with red ink and the assurance of corn prices near or above \$3, the incentive is not strong. We look for continued liquidation in 1981 with prices in the \$50-\$60 range.

Milk prices will continue to rise and will be tied into the support rate which in turn is based on the parity index. Another rise is mandated for April 1981.

Again this fall we have some reason for optimism. Gross farm incomes in Michigan will be rising not only because of higher prices but also because of increased production. The corn crop may top last year's record according to the Michigan Agricultural Reporting Service. The soybean crop will be near the 1979 record. The wheat and dry bean crops were the largest in 15 years, though extensive sprouting caused problems in wheat.

Milk production is increasing in Michigan, a trend likely to continue into 1981. The decline in cattle feeding in Michigan in recent years has apparently come to a halt as we noted that 16 percent more were on feed October 1 than a year ago. Counter to national trends, Michigan hog producers appear to be expanding or at least holding recent production levels.

Obviously production costs will be increasing. Costs on purchased feed will be up sharply considering that corn prices will be up about 30 percent from this past season and that soybean meal prices will be up 50 percent. Most other costs will be up at least 10 percent. In the net, however, Michigan farm income should gain from the combination of higher prices and increased production in the coming year—at least until the beginning of the 1981 crop year.

TABLE 1
BALANCE SHEET FOR CORN

						PROJ.	PROJ.
	1975-76	1976-77	1977-78	1978-79	1979-80	1980-81	1981-82
ACRES PLANTED	78.2	84.4	ION ACRES) 83.6	80.1	80.0	83,5	
ACRES HARVESTED	67.2	71.3	70.9	70.3	71.3	71.2	
PERCENT*	85.9	84.5	84.6	87.8	83.8	85.3	
BU/HARVESTED ACRE	86.2	87.9	90.7	100.3	109.4	90.8	
		MILLI	ON BUSHELS)				
BEGINNING STOCKS	361	399	884	1104	1286	1597	600
PRODUCTION	5829	6266	6425	7087	7764	6467	
IMPORTS							
TOTAL SUPPLY	6192	6668	7312	8192	9051	8065	1
USE:							
FEED	3992	3587	3709	4198	hi50	4200	
FOOD, SEED & IND. USES	49	_513	_551	_575	625	715	
TOTAL DOMESTIC	4082	4100	4260	4773	5045	4915	
EXPORTS	1711	1684	1948	2133	2400	2550	
TOTAL USE	5793	5784	6208	6905	7454	7465	
TOTAL ENDING STOCKS	399	884	1104	1286	1597	600	
TOTAL, % OF USE	6.9	15.3	17.7	18.6	21.4	8.0	1.
FARMER OWNED RESERVE		_0	315	5:39	620.		
CCC INVENTORY		_0	_12_	99	260		
TOTAL	<u>.n</u>	_0	327	638	880		
FREE (EXCEPT UNDER LOAN)							
BUSHELS	399	884	777	648	717		
% OF USE	6.9	15,3	12.5	9 ,4	9.6		
UNDER GOVERNMENT LOAN	23	143	416	113			
U.S. SEASON AVERAGE FAR'1 PRICE, \$/BU.	\$2.54	\$2.15	\$2.02	\$2.25	\$2.50 \$3.30	- \$3.751/	

^{1/}USDA FORECAST

TABLE 2
BALANCE SHEET FOR WHEAT

	107E 76	1076 77	1977-78	1079 70	1070.00	PROJ.	PROJ.
	1975-76	1976-77 (MI)	LLION ACRES)	1978-79	1979-80	1980-81	1981-82
ACRES PLANTED	71.5	80.2	75.1	66.3	71.6	80.9	
ACRES HARVESTED	69.6	70.8	66.5	56.9	62.5	71.6	
PERCENT*	92.7	88.3	88.5	85.8	87.4		
BU/HARVESTED ACRE	30.7	30.3	30.6	31.6	34.2	33.0	
			LION BUSHELS)			
BEGINNING STOCKS	435	665	1112	1177	925	903	907
PRODUCTION	2122	2142	2036	1798	2142	2362	
IMPORTS	_2		2				
TOTAL SUPPLY	2560	2810	3150	2976	3069	3267	
USE:							
F00D	589	588	586	591	596	605	
SEED	99	92	80	. 87.	101	105	
FEED	_34	_68	183	179	94	125	CONTRACTOR AND
TOTAL DOMESTIC	722	748	849	857	79	835	
EXPORTS	1173	950	1124	1194	1375	1525	
TOTAL USE	1895	1698	1973	2051	2 166	2360	-
TOTAL ENDING STOCKS	665	1112	1177	925	9'03	907	
TOTAL, % OF USE	35.1	65.5	59.7	45.1	41.7	38.4	
LESS RESERVE, CCC INVENTOR	,						
FARMER OWNED RESERVE		0	342	393	250		
CCC INVENTORY	0	0	48	_51	198		
TOTAL	0	. 0	390	444	448		
FREE							
BUSHELS	665	1112	787	481	4 53		
% OF USE	35.1	65.5	39.9	23.5	20.9		
UNDER GOVERNMENT LOAN	21	378	267	122	92		
U.S. SEASON AVERAGE FARM PRICE, \$/BU	\$3.55	\$2.73	\$2.33	\$2.98	\$3.82	\$3.95 - \$4.	251/

^{1/}USDA FORECAST

TABLE 3
BALANCE SHEET FOR SOYBEANS

	1975-76	1976-77	1977-78	1978-79	1979-80	PROJ. 1980-81	PROJ. 1981-82
	(MILLION ACRES)					1300-01	1301-02
ACRES PLANTED	54.7	50.2	58.8	64.0	71.6		
ACRES HARVESTED	53.8	49.4	57.6	63.3	70.5	67.3	
PERCENT*	98.4	98.4	98.0	98.4	93.5		
BU/HARVESTED ACRE	28.8	26.1	30.6	29.5	32.2	26.1	
		(MILL	ION BUSHELS)				
BEGINNING STOCKS	185	245	103	161	174	359	165
PRODUCTION	<u>1546</u>	<u>1288</u>	1762	1870	2268	1757	
TOTAL SUPPLY	1731	1533	1865	2031	2442	2116	
USE:							
CRUSHINGS	865	790	927	1018	1:123	1040	
EXPORTS	555	564	700	753	875	825	
SEED, FEED & RESIDUAL	66	<u>_76</u>		_88	85	86	
TOTAL USE	1486	1430	1704	1857	20 83	1951	
ENDING STOCKS							
BUSHELS	245	103	161	174	359	165	
% OF USE	16.5	7.2	9.4	9.4	19.4	8.5	
U.S. SEASON AVERAGE		10.01		40 CC		1000	1 0=1/
FARM PRICE, \$/BU.	\$4.92	\$6.81	\$5.88	\$6.66	\$6.25	\$8.60 (± 3	1.25)-

^{1/}USDA FORECAST

TABLE 4. FARMER OWNED RESERVE LOAN, RELEASE AND CALL PRICES,
EXCEPT SORGHUM WHICH IS \$/CWT

	Recent 5-Day Average	Loan Rate	Contract	Release Price	Call Price	Status
Wheat	4.37	3.00	I, III	4.20 4.50	5.25 5.55	Release
Corn	3.18	2.25	I II, III	2.81	3.15 3.26	Release Release
Oats	1.76	1.16	III	1.45	1.68	Call
Barley	2.67	1.83	II, III	2.29	2.65	Release
Sorghum	5.52	3.82	III	4.28	5.54	Release

I - Denotes grain placed in reserves before January 7, 1980, formerly referred to as the "old" contract.

II - Denotes grain placed in reserves after January 7, 1980, but before August 25, 1980, formerly referred to as the "new" contract.

III - Denotes grain placed in reserves after August 25, 1980.