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**Letter from the
Editorial Committee Chair**

Donald Fisher, ARA

Dear ASFMRA Members and Friends of Agriculture:

Twenty papers were submitted to the ASFMRA Editorial Committee for consideration of publication in our 2012 Journal. This collection of papers provided our Committee with a wide assortment of topics to review and evaluate for your reading pleasure.

You will find topics on most of the appraisal, management and agricultural consulting issues that we all see frequently each year that include research and case studies that illustrate new, reformed and revised ideas and techniques.

Examples of the many topics included in the 2012 *Journal of the American Society of Farm Managers and Rural Appraisers* are:

- Camelina, cotton, wheat and forage crops
- Grazing activities
- Livestock include beef and swine
- Land values and value trends
- Soil economics
- Cash leases
- Farm operations and expenses
- Fluctuation of fuel prices
- Conservation easements

The 2012 Journal contains the most up-to-date collection of rural appraisal, agricultural consulting and farm management topics available in the world. In the following pages you will find cutting-edge manuscripts documenting research, field studies, practices and methodologies proposed by the leading academic, appraisal, consulting and management leaders of agriculture. This edition of the Journal continues to provide our membership and the agri-business community with topics on newly evolved issues and concepts for your review and consideration.

The Editorial Committee worked with the authors to ensure that each article was informative, clear and precise in the presentation of data and conclusions, and consistent with ASFMRA goals.

The Journal is laid out with all of the article abstracts up-front so that you can quickly scan through the topics and link to the ones that peak your interest and curiosity. You will find papers in the general categories of case studies, professional forum, and research. Our authors include practicing appraisers and farm managers, experienced agricultural consultants, and university professors and students. About half of these papers were submitted by ASFMRA members.

The Editorial Committee continues its challenge to all readers to join our highly acclaimed group of published authors. Share some of your experiences and wisdom! Most of us have encountered at least one unusual problem or situation that required original and innovative thinking to develop workable solutions. If it was new for you, chances are it will be interesting and usable by others.

The Editorial Committee thanks you for your continued interest in the ASFMRA, agriculture, and the entire agricultural community.

Donald A. Fisher, ARA
Editorial Committee Chair

**Thank you to the 2011-12
Editorial Committee**

John Allison, Ph.D (GA)
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Terry Wayne Griffin, Ph.D. (TN)
Karen Klonsky (CA)
Kenneth Paxton, Ph.D. (LA)
Maurice Baker (NE)
Tyler Mark (KY)

jallison@uga.edu
barnardf@purdue.edu
ajbranns@wisc.edu
cdobbins@purdue.edu
schnitke@illinois.edu
ibendahl@gmail.com
terry.griffin@crescoag.com
kmklonsky@ucdavis.edu
akpaxt@lsu.edu
mbaker35@neb.rr.com
t.mark@moreheadstate.edu

Additional Reviewer:
Shane Gadberry (AR)

Chair

Donald A. Fisher, ARA
Pomeroy Appraisal Assoc., Inc.
225 West Jefferson Street
Syracuse, NY 13202
Phone: (315) 422-7106
Fax: (315) 476-1011
dfisher@pomeroyappraisal.com

Vice Chair

James D. Libbin, Ph.D.
Dept of Ag Economics
New Mexico State University
Box 30003, MSC 3169
Las Cruces, NM 88003-8003
Phone: (575) 646-2915
Fax: (575) 646-3808
jlibbin@nmsu.edu