# IMPACTS OF ECONOMIC REFORM IN POLAND; INCIDENCE AND WELFARE CHANGES WITHIN A CONSISTENT FRAMEWORK

Sonya Kostova Huffman and Stanley R. Johnson

December 1999 Staff Paper 331

Department of Economics

260 Heady Hall

Ames, IA 50011-1070

The authors are postdoctorate research associate at the Center for Agricultural and Rural Development, and Vice Provost and C. F. Curtiss Distinguished professor at Iowa State University. The authors would like to thank Emmanuel Jimenez, Wlodzimierz Okrasa and Qing-Hua Zhao from the World Bank and Debra Bailey from Syracuse University for providing the Polish Household Survey data and additional documentation, and Wallace Huffman, Peter Orazem, Helen Jensen, Alicia Carriquiry for helpful comments. Please, send correspondence to Sonya K. Huffman, 260 Heady Hall, Department of Economics, Iowa State University, Ames, IA 50011-1070 (Tel: 515-294-9911; Email: <a href="mailto:skostova@iastate.edu">skostova@iastate.edu</a>).

Copyright © 1999 by Sonya Kostova Huffman, and Stanley R. Johnson. All rights reserved. Readers may make verbatim copies of this document for non-commercial purposes by any means, provided this copyright notice appears on all such copies.

IOWA STATE UNIVERSITY IS AN EQUAL OPPORTUNITY EMPLOYER Iowa State University does not discriminate on the basis of race, color, age, religion, national origin, sexual orientation, sex, marital status, disability, or status as a U.S. Vietnam Era Veteran. Any persons having inquiries concerning this may contact the Director of Affirmative Action, 318 Beardshear Hall, 515-294-7612.

IMPACTS OF ECONOMIC REFORM IN POLAND;

INCIDENCE AND WELFARE CHANGES WITHIN A CONSISTENT FRAMEWORK

**Abstract** 

The costs of shortages/rationing are not captured by standard consumer price indices. Thus the

change in real GDP per capita is an over estimate of welfare losses in transition economies. In

this study virtual prices are used to calculate new cost of living indices, making it possible to

construct more accurate pre- and post-reform welfare comparisons. The results for Poland using

virtual prices show 62-84 percent decline in welfare over the transition 1987-92. This welfare

loss is approximately one-third the value obtained using actual prices.

JEL Classification:

D12 Consumer Economics: Empirical Analysis

O12 Microeconomic Analysis of Economic Development

2

## IMPACTS OF ECONOMIC REFORM IN POLAND;

## INCIDENCE AND WELFARE CHANGES WITHIN A CONSISTENT FRAMEWORK

# I. Introduction

Many Central and Eastern European nations transitioned from centrally planned to market economies during the early 1990's. Murphy et al. (1992) and Boycko (1992) have provided analysis of the reform process for these planned economies, highlighting problems of policy uncertainty, timing, partial government ownership and other factors that lead to the associated economic decline. In an empirical study Blanchard and Kremer (1997) have shown that aggregate output declined 40-70 percent in industries across the republics of the former Soviet union over the 1989-94 period with the larger declines in sectors having more complex production process.

During the transition from a centrally planned to a market economy for Central and Eastern European nations, the supply and demand for consumption goods changed. The trade barriers were reduced and domestic production changed resulting in increased variety and availability of goods and services. The opportunity set for consumers after the reform was constrained only by the income and prices. Over the transition, prices rose, relative prices changed (due to removal of pre-reform distortions and improved terms of trade), and the real incomes for the majority of households fell (Milanovic, 1996).

Because of the rationing of important consumer goods and services, estimates of welfare decline using data on reported prices in the CPI are overestimated. The queuing and rationing under central planning resulted in shadow prices being much larger than reported prices. Hence, there is considerable uncertainty about exactly how much household welfare has declined over the transition

and how different socioeconomic groups have been affected.

This study sheds new light on these issues. Welfare implications of the transition are derived from a model of household consumption that explicitly reflects the effects of rationing. The empirical analysis is conducted for Poland, using quarterly household expenditure data and a complete demand system. Artificially low prices for selected goods and services in the pre-transition period created shortages. Virtual prices, the prices at which the consumers would voluntarily choose to consume the ration levels of goods and services, provide a more precise and useful way to calculate the cost of living indices and to estimate welfare impacts. Over 1987 to 1992, the results show that the decline in real household welfare in Poland was 62-84 percent and this welfare loss was approximately one-third the value obtained using reported prices. These results for Poland appear indicative of the welfare implications of the transitions in other Central European nations (Erjavec et al., 1997).

## II. Transition in Poland

Poland was the first country in Central and Eastern Europe to reestablish a market economy. Table I presents selected macroeconomic indicators for key years of the Polish transition. The economic and political transformation in Poland commenced at the beginning of 1990. The goal of the first market-determined reform package often called the Balcerowicz Plan was macroeconomic stabilization, rapid price liberalization and sharp reductions of subsidies (Wozniak, 1998). The Polish economy rapidly made the transition from relatively tightly controlled prices to nearly no control of prices. The opening of the economy to international competition and the collapse of the Council for Mutual Economic Assistance led to a massive contraction of output and a sharp increase in

unemployment. These effects of the reform were of shorter duration and sharper than in neighboring transition economies. Economic growth resumed in 1992 when the economy started to rebound, spurred by the rapid expansion of a private sector that accounted for 52 percent of GDP in 1994 compare to 18.8 percent of GDP in 1988 (Strong et al. 1996). Economic growth has continued in Poland since 1992.

During the transition the income inequality in Poland increased. Declines in real income<sup>2</sup> have resulted for all centrally planned economies, but the burden of these declines has not been spread equally. Real income fell in the first year after the introduction of the reforms for nearly all of the socioeconomic groups for which information is available. However, it is apparent from examining simple partitions of households that the reform impact varied for different population segments. Table II shows the changes in real income (changes in nominal personal incomes deflated by CPI) from 1989 to 1991 for the four different sources--wages, social transfers, farmer income, and other. The main impact during the years following the reform was for wages and farmer income while the incomes from social transfers and other sources actually rose during the period.

Due to increased unemployment compensation and accelerated retirements, social transfers were increasing. Agricultural incomes fell significantly when input subsidies were withdrawn and more liberal import policies established. During the transition the Polish government ended consumer and producer subsidies, and most agricultural export subsidies. The farmers faced sharply lower real output prices, escalating real input prices, and difficulties marketing their products mainly from the loss of external markets within the former Soviet Union and a weak domestic market.

The hardships caused by a large drop in real purchasing power at the beginning of the transition were not experienced uniformly across the whole population. Certain groups with low and

fixed nominal incomes, e.g. unemployed and retired people found themselves in a much worse situation than before. Other households were able to earn good wages in the private sector or become successfully self-employed.

## III. Virtual Prices and Consumer Demand

Virtual Price demand system presented below is developed using modification of the AIDS cost function and draws on the previous work by Deaton and Muellbauer (1980b). The virtual price form of the AIDS cost function in logarithmic form is:

(1) 
$$\log C(U, p, p^{V}) = (1-U) \log[a(p, p^{V})] + U \log[b(p, p^{V})]$$

where  $C(U, p, p^V)$  is the cost function, p is a vector of market prices,  $p^V$  is a vector of virtual prices (prices of rationed goods), and U is the utility level. For  $a(p, p^V)$  and  $b(p, p^V)$  specific functional forms are given, which are positive, linearly homogeneous, and concave in prices. Following Deaton and Muellbauer (1980b), a translog flexible functional form is chosen for  $a(p, p^V)$  which depends both on market and virtual prices. That is,

$$\begin{split} \log a(p,\,p^V) &= a^0 + 3\,3_{\,j}a_{\,j}\log p_{\,j} + 3_{\,j}a_{\,Vj}\log p^V_{\,\,j} + 1/2[3_{\,i}3_{\,j}?_{i\,j}{}^*\log p_i\log p_j \\ &+ 3_{\,i}3_{\,j}?_{viv_j}{}^*\log p^V_{\,\,i}\log p^V_{\,\,j} + 3_{\,i}3_{\,j}?_{iv_j}{}^*\log p_i\log p^V_{\,\,j} + 3_{\,i}3_{\,j}?_{vi\,j}{}^*\log p^V_{\,\,i}\log p_j]. \end{split}$$

Compared to the standard AIDS model, the linear portion here contains an extra term,  $3_{j}a_{Vj}logp_{j}^{V}$ , involving virtual prices and the quadratic part includes extra cross-product terms. The function  $b(p, p^{V})$  is defined as

(3) 
$$\log b(p, p^{V}) = \log a(p, p^{V}) + J p_{j}^{\beta j}.$$

Substituting the expressions for  $a(p, p^V)$  and  $b(p, p^V)$  into the cost function (1), leads to virtual budget shares obtained by using Shephards lemma,  $Mlog \ C/Mlog \ p_i = w_i$ . These shares are functions of virtual

prices, market prices and the utility level. Substituting for the unobserved utility level from the cost function into the virtual share equations we obtain,

(4) 
$$w_i^*_{pV} = a_i + 3_j ?_{ij} \log p_j + 3_j ?_{iVj} \log p_j^V + \beta_i \log [I^V/a(p, p^V)],$$

where  $I^V$  is the virtual total expenditure, and  $?_{ij} = 1/2(?_{ij}^* + ?_{ji}^*)$ , and  $?_{iVj} = 1/2(?_{ViVj}^* + ?_{VjVi}^*)$ . When the price index log  $a(p, p^V)$  is replaced by the Stone index log  $P(p, p^V) = 3_i w_i \log p_i$ , the virtual share equations become linear,

(5) 
$$w_i^*_{pV} = a_i + 3_j ?_{ij} \log p_j + 3_j ?_{iVj} \log p_j^V + \beta_i \log [I^V/P(p, p^V)].$$

The restrictions on the parameters assuming the theoretical properties for utility maximization are-homogeneity 3  $_{j}$ ? $_{ij}$  = 0 and 3  $_{j}$  ? $_{iVj}$  = 0; symmetry ? $_{ij}$  = ? $_{ji}$  and ? $_{iVj}$  = ? $_{jVi}$ ; and the adding up condition-3  $_{i}$  a $_{i}$  = 1, 3  $_{i}$ ? $_{ij}$  = 0, 3  $_{i}$  ? $_{iVj}$  = 0 and 3  $_{i}$  β $_{i}$  = 0.

For the analysis of the transition in Poland, the virtual prices demand system was estimated for the pre-reform period, and the standard AIDS model was estimated for the post-reform period. The final specification of the equations for estimating of the AIDS with virtual prices is,

(6) 
$$w_{it}^*_{pV} = a_{io} + 3_s d_{is} D_{st} + 3_j ?_{ij} \log p_{jt} + 3_j ?_{iVj} \log p^V_{jt} + \beta_i \log[I_t^{V}/P(p_t, p_t^{V})] + u_{it},$$
 where  $D_s$  represent qualitative demographic variables,  $i = 1, ..., n$  goods, and  $t = 1, ..., T$  observations. The final specification for estimating of the standard AIDS is,

(7) 
$$w_{it} = a_{io}^* + 3_s d_{is}^* D_{st} + 3_j ?_{ij}^* log p_{jt} + \beta_i^* log (I_t/P_t) + u_{it}^*.$$

If the additive disturbance terms  $u_{i\,t}$  in equations (6) and (7) satisfy the usual stochastic assumptions (the errors are independently and identically distributed with zero mean and constant variance), ordinary least squares can be applied to estimate the expenditure share equations. However, if the errors are contemporaneously correlated across equations, then the generalized least squares procedure is used to gain an asymptotic efficiency. The widely used estimator for sets of expenditure

share equations is the Seemingly Unrelated Regressions (SUR). SUR method results in consistent and asymptotically more efficient parameter estimates, and is asymptotically equivalent to the maximum likelihood estimation (Barten, 1969). The latter results are invariant to the equation dropped or residually computed to accommodate the singularity of the error covariance matrix. The share equation for Aother goods@ was dropped and its parameters were recovered using the adding up restrictions. The share equations were estimated using the statistical software package SAS release 6.12 and the method of SUR.

## IV. Data

The data for the analysis of the Polish transition are a sub sample from the original Polish Household Budget Survey conducted by the Social and Demographic Statistics Division of the Central Statistical Office of Poland (GUS) during the years 1987-1992. The survey is part of a long series of annual household budget surveys in Poland, consisting of both cross-section and panel data. The survey provides extensive information on household size, household composition, age, gender, occupational status of household members, sources of income, and expenditure patterns. The survey is conducted quarterly, but each household is surveyed only once per year (Gorecki and Peczkowski, 1992). The expenditure data are quarterly. Detailed information on the survey data is given in Adam (1993).

For the present analysis the survey data from 1987, 1988 and 1989 was classified as the "prereform" period (18,682 observations), and the period 1990, 1991 and 1992 was classified as the "post-reform" period (14,303 observations). A limitation of the data is that the sample was not fully representative of the population. Specifically, the sample was designed to represent the population

of non privately employed individuals, and information on entrepreneurs was not available from this survey--all individuals who privately own a business or who are non agriculturally self employed were removed from the sample.

In the application of the almost ideal demand system, the dependent variables are the budgeted shares for the six expenditure groups—food (including the value of self consumption); alcohol and tobacco; clothing and footwear; housing (actual implicit rental); fuel, electricity, and communication, i.e. household utilities, and transport; and other. Expenditure covers household spending on all consumption goods and services. In the pre-reform demand model, food and housing are assumed the rationed goods. The independent variables for the AIDS model are logarithms of prices (virtual prices for the rationed goods and actual prices for non-rationed goods), and total household expenditure.

Calculating the virtual prices is critical to the results of the analysis. The size and the evolution of the virtual prices will show the economic impacts of rationing. It is of course, difficult to estimate the virtual prices of rationed goods. A practical approach was taken for this analysis, arguing that the prices in Germany provided a good measure of non rationed prices of goods consumed in Poland. The two countries are geographically close. Germany is a major trading partner. The unregulated prices in Poland and Germany moved together during 1987-89. For example, we found a high positive correlation between the relative prices of clothing (a non-rationed good) in Germany and Poland. If the prices move together the markets are not segmented. The standard models of international good markets apply when the markets are integrated (Mundlak and Larson, 1992). The quality differences due to the higher incomes in Germany were assumed eliminated by the use of relative prices. Given these assumptions and choices, the basic issue was to

construct an estimate of how much the relative prices of rationed goods were distorted in Poland.

Food, alcohol, clothing and footwear, housing, electricity and gas, communication, and transportation were goods consumed both in Poland and Germany. The Polish goods were divided into two groups. In group I, we placed the rationed goods--food and housing. In group II, we placed the non rationed goods--alcohol, clothing and footwear, electricity and gas, communication, and transportation. To derive the relative price effect of rationing on food we computed,

(8) 
$$\ln RP_F = \ln[(p_F^G/p_{OG}^G)/(p_F^P/p_{OG}^P)],$$

where  $p_F^G/p_{OG}^G$  and  $p_F^P/p_{OG}^P$  are the relative price of food with respect to the other goods for Germany and Poland, respectively. LnRP<sup>F</sup> is the proportional increase in the relative price of food in Germany compare to Poland. The virtual food price in Poland was then defined to be  $(1 + lnRP^F)$  multiplied by the actual Polish food price.

The relative price for housing was computed using the same procedure,

(9) 
$$\ln RP_H = \ln[(p_H^G/p_{OG}^G)/(p_H^P/p_{OG}^P)],$$

where  $p_H^G/p_{OG}^G$  and  $p_H^P/p_{OG}^P$  are the relative price of housing with respect to the other goods in Germany and Poland respectively. The housing virtual price in Poland was then defined to be  $(1 + lnRP^H)$  multiplied by the actual Polish housing price index.<sup>3</sup>

The main source for the prices of different commodities and services in Poland was the Polish Statistical Yearbook 1993 and 1994, published by the Polish Central Statistical Office (GUS, 1993 and 1994). Regional price variation for food items before and after the reform was recorded by GUS. The main source for German prices of goods and services was the German Statistical Yearbook 1991 and 1992 (Statistisches Bundesamt, 1991 and 1992). We used the available information on the shares of different food items and other goods and services from the survey of total expenditures from

AUnderstanding Poverty in Poland@ (World Bank, 1995, Table A 2.3, p.154, AExpenditure Categories for Price index@(percent) for 1993). Regional price indices were constructed for food using the available price information for the following food items--bread, pork, milk and sugar.<sup>4</sup> All price indices are 100 at the end of 1990 (4 quarter). Quarterly price indices were constructed using the data on quarterly inflation rates in Poland for 1987 to 1992, obtained from the GUS.

# V. Cost of Living Indices

Cost of living indices are calculated using the estimated parameters from the complete demand system. The cost of living index measures computed were the relative costs of reaching a given standard of living for the two different regimes, the pre- and post-reform years. The most commonly used measure of cost of living is the Consumer Price Index (CPI), which is essentially a Laspeyres price index--L( $p^1$ ,  $p^0$ ) =  $3p_1x_0/3p_0x_0$ =  $3p_1x_0/I_0$ , where  $p_0$  and  $p_1$  are the prices under the two different regimes, and  $x_0$  is the quantity for the base regime. The Laspeyres price index gives an upward biased estimate of the cost of living, because in keeping constant weights for the base period basket of goods, it does not account for substitution among commodities due to relative price changes (Deaton and Muellbauer, 1980a). In short, the CPI is relatively crude instrument for measuring the impact of inflation on individual welfare.

The true cost of living index more completely invokes the theory of consumer demand. It is the ratio of the minimum expenditures, under two different price regimes, necessary to maintain a constant utility level as opposed to constant basket of goods as in the Laspeyres price index. The base-weighted true cost of living index from the cost function (1) can be written as,

(10) 
$$\log P(p^0, p^1, U^0) = (1-U^0) \log [a(p^1)/a(p^0)] + U^0 \log[b(p^1)/b(p^0)],$$

where  $U^0$ , the base utility level is equal to log  $[I^{V0}/a(p^0)]/\log [b(p^0)/a(p^0)]$ ,  $p^0$  is a vector of market and

virtual prices at base period, and I<sup>v0</sup> is the virtual income for base period. As previously indicated the base period was defined to represent the pre-reform years. Using the estimated parameters from the virtual AIDS model<sup>5</sup> we can calculate the indirect utilities from the functional forms in equation (2) and (3) and, finally, the virtual cost of living indices from equation (10). The cost of living indices show the impacts of price liberalization on households=welfare in transition economy. Using the cost of living indices calculated for available sample partitions, the impacts of price changes on households with different demographic characteristics can be estimated.

With the estimated coefficients from the virtual AIDS before the reform and AIDS after the reform<sup>6</sup> we can calculate indirect utilities both before and after the reform. The compensating variations given by the differences in cost function or  $CV = C(p^1, U^0) - C(p^0, U^0)$  for each household can be evaluated directly.<sup>7</sup> Positive differences indicate that the household experienced a welfare loss as a result of the price liberalization. Finally, the change in real total income/expenditure can be used to show the total welfare change during the transition in the Polish economy.

# VI. The Incidence of Impacts of Transition for Selected Household Groups

A main goal of the estimation of the Polish household demand system was to determine how much the households were better- or worse-off as a result of the transformation from the centrally-planned to market economy. With the estimated coefficients form the virtual AIDS before the reform and the standard AIDS after the reform we can calculate the compensating variations for each household in the final quarter, 4<sup>th</sup> quarter of 1992. The base period was the 4<sup>th</sup> quarter of 1987. We calculated indirect utilities for the period before the reform. Compensating variation is the transfer necessary to compensate a household for the price changes, while holding utility constant. The

calculated compensating variations were positive for every family, indicating that each household type experienced a welfare loss at given utility as a result of the price liberalization. To illustrate these changes we have plotted the compensating variations for each household in Figure I. Specifically, the welfare losses in millions of zlotys per quarter were plotted against the total expenditures of the households. All households had positive welfare losses at the given utility, and these losses increased with total expenditures. Figure I show that in general the highest spending households had the largest estimated compensating variation measure of welfare losses.

Using the estimated coefficients from the virtual prices AIDS before the reform and AIDS after the reform, the cost of living indices from equation (10) are calculated for seven different household groups. The resulting index numbers using the 1987 utility level as a base and expressed as annual rates of growth are shown in Table III. This cost of living index increases over the period 1987-1992, reaching 3.034 in 1992 for families without children and 3.069 for families with four or more children. Although the cost of living index increase over time at a similar rate for all seven household groups, it increases the most for families with four or more children and the least for families without children.

Tables IV and V show the cost of living indices for the seven household types and two different expenditure levels. The households were divided into two groups--one group with total expenditure less than the mean expenditure in 1987 and the other group with total expenditure bigger than the mean expenditure. The virtual cost of living index increases faster for households with expenditures greater than the mean expenditure for 1987 than those having expenditures lower than the mean expenditure. The estimates range between 3.011 and 3.041 for the "poorer" households and between 3.071 and 3.079 for the "richer" households. The highest index value was for families

with four or more children and the lowest index was for Aother@ families in the group of "poor" households, and, respectively, for families with four or more children, and single parent with one or more children in the group for the "richer" households. The largest effects of price changes among both the poorer and richer households were for families with four or more children.

The total welfare loss for different family groups was computed and reported in Table VI. We draw two calculations for comparison, one allowing for rationing and a second ignoring rationing. The welfare losses increased with the number of children in the family. The highest losses of 12.92 million zlotys per quarter were for the families with four or more children. The lowest welfare losses were for the single parents with children, 7.21 million zlotys per quarter. However, to know whether the household is better or worse-off after the reform, we need to know how much income changed. Table VI shows this as the estimated virtual expenditure change. For the case, which ignores rationing, this is actual expenditure change. Finally, the ratio of total welfare loss to the 1987 real total expenditures was computed for all household groups. The most affected group by the economic reform in Poland was the families with three children. This group had a total welfare loss of 15.04 million zlotys, or 84 percent of the 1987 average income. The least affected group was single parents with one or more children group. This group had a total welfare loss of 6.74 million zlotys, or 62 percent of the 1987 average income.

Next, we compare the welfare loss over the period 1987 to 1992. The loss was three to four times higher when ignoring rationing than when allowing for it. In particular, the total welfare losses were between 27.58 million zlotys and 48.07 million zlotys when we did not consider rationing effects versus 6.74 million zlotys and 15.04 million zlotys when we allowed for rationing. The virtual prices were much larger than the actual or reported prices for the rationed goods during the pre-reform

period. The actual prices for rationed goods increased much more than the virtual prices with the reform. Therefore, using the CPI overestimated the welfare loss during the transition. The results for Poland showed 62-84 percent decline in real household welfare, which was approximately one third the value obtained using the actual prices.

Table VII presents the welfare losses for households with different income sources (worker, farmer, worker-farmer, and pensioner), for small versus large families, and for young versus old people. The compensating variation indicates that the welfare loss was the largest for the worker-farmer group (13.11 million zlotys), and the smallest loss for pensioner (6.24 million zlotys). The loss was larger for the large families (13.09 million zlotys) than the small families (8.88 million zlotys), and for the younger people (10.55 million zlotys) than the older people (6.35 million zlotys). The total welfare loss was the greatest: 1) for farmers-13.26 million zlotys, 78 percent of their real total expenditure in 1987; 2) for large families-14.57 million zlotys, 75 percent of their real total expenditure in 1987; 3) for young people-11.53 million zlotys, 75 percent of their real total expenditure in 1987. Thus, the most affected by the reforms were farmers, larger families and younger people.

#### VII. Conclusions

Poland was the first country in Eastern Europe to reestablish a market economy. The new government introduced a number of dramatic economic reforms, including the eliminating of most of a large state sector, ending the state control of prices and trade liberalization. These economic reforms affected the availability of goods, commodity prices, and family incomes, implying changing consumption patterns and total expenditures. As subsidies were withdrawn, prices rose rapidly and the Polish living standard declined.

Estimates from a virtual AIDS model were used to calculate cost of living indices for prereform period, and to make pre- and post-reform comparisons. The cost of living index was
increasing over time (by a similar rate for all seven of the household groups identified for
comparison), but it increased the most for families with four or more children and the least for single
parents with children. The compensating variation measures of welfare changes associated with
reform were then estimated. The largest estimates were for the pre-reform highest spending
households, and the values were large for most households. The cost of living index increased faster
for the "richer" households (having expenditures larger than mean expenditures in 1987) than the
"poorer" households (having less than mean expenditure in 1987), and for families with four or more
children.

Accurately assessing the effects of the transition to the market economy for Poland requires careful analysis of consumption patterns, total expenditure, rationing and prices. The virtual prices were much larger than the actual or reported prices for the rationed goods during the pre-reform period. Most evaluations of the welfare impacts of the reform have ignored the impacts of rationing

both for Poland and for the other transition economies. More fully reflecting rationing and incorporating the effects of rationing before the reform yielded estimates of welfare loss, that were orders of magnitude lower than those commonly reported.

GDP in real terms divided by the population greatly over estimated the welfare loss for Poland and likely for the other transition economies. Specifically the welfare loss estimates using this simple method exaggerated by three to four times the changes in the true cost of living. Perhaps this is why the transitions in Poland, and other Central and Eastern European economies occurred relatively peacefully. The populations were actually much better off than those who used crude measures to chronicle the reforms knew or understood. Incorporating the effects of consumer rationing not only improves our understanding of transition processes, but also provides results that can improve the basis for targeting compensation packages.

#### References

- Adam P., "Poland's Household Budget Survey Documentation: Panel and Cross Section Data Sets," The World Bank 1993.
- Atkinson, A., and J. Micklewrigth *The Economic Transformation in Eastern Europe and the Distribution of Income* Cambridge: Cambridge University Press 1992.
- Banks, J., R. Blundell, and A. Lewbel, "Quadratic Engel Curves and Consumer Demand", *The Review of Economics and Statistics*, Volume LXXIX (1997), 527-539.
- Barten, A. P., AMaximum Likelihood Estimates of a Complete System of Demand Equations, *European Economic Review* I (1969), 7-73.
- Blanchard O., and M. Kremer, "Disorganization," *Quarterly Journal of Economics* CXII (1997), 1091-1126.
- Boycko M., "When Higher Incomes Reduce Welfare: Queues, Labor Supply, and Macro Equilibrium in Socialist Economies," *Quarterly Journal of Economics* CVII (1992), 907-920.
- Deaton, A. S., ATheoretical and Empirical Approaches to Consumer Demand Under Rationing,@in A.S.Deaton, ed., *Essays in the Theory and Measurement of Consumer Behavior*, Cambridge: Cambridge University Press, 1981.
- Deaton, A. S., and J. Muellbauer, *Economics and Consumer Behavior*, Cambridge: Cambridge University Press 1980a.
- \_\_\_\_\_, and \_\_\_\_\_, AAn Almost Ideal Demand System, *American Economic Review*, 70 (1980b), 312-326.
- Erjavec E., G. Mergos, L. Mizzi, and J. Turk, "Changing Food Demand under Transition in Slovenia," Paper presented at XXIII International Conference of Agricultural Economists, Sacremento, USU, August 1997.
- Euromonitor PLC, Consumer Eastern Europe 1994, London 1994.
- Gorecki, B. and M. Peczkowski, APolish Household Panel, Paper presented at Workshop on Polish Household Panel in Warsaw, Poland, November 1992.
- GUS, Rocznik Statystyczny, Warsaw: G>ówny Urz •d Statystyczny, 1993.
- \_\_\_\_\_, Rocznik Statystyczny, Warsaw: G>ówny Urz •d Statystyczny, 1994.

- Milanovic B., "Income, Inequality and Poverty during the Transition" Research Paper Series, Paper Number XI (1996) The World Bank, Washington, DC.
- Mundlak, Y. and D. Larson, AOn the Transmission of World Agricultural Prices, World Bank Economic Review VI (1992), 399-422.
- Murphy, K., A. Shleifer, and R. Vishny, "The Transition to a Market Economy: Pitfalls of Partial Reform," *Quarterly Journal of Economics* CVII (1992), 889-906.
- Shen, R., The Polish Economy: Legacies from the Past, Prospects for the Future, Praeger 1992.
- Statistisches Bundesamt, Statistisches Jahrbuch 1991 fur die Bundesrepublik Deutschland, Wiesbaden 1991.
- \_\_\_\_\_\_, Statistisches Jahrbuch 1992 fur die Bundesrepublik Deutschland, Wiesbaden 1992.
- Strong, A. L., T. A. Reiner, and J. Szyrmer, *Transitions in Land and Housing: Bulgaria, The Czech Republic, and Poland*, New York: St. Martin=s Press 1996.
- Tobin, J., and H. S. Houthakker, AThe effects of Rationing on Demand Elasticities, *Review of Economic Studies*, XVIII (1951), 140-153.
- World Bank, AUnderstanding Poverty in Poland, A World Bank Country Study (1995), The World Bank, Washington, D.C.
- Wosniak P., "Relative Prices and Inflation in Poland, 1989-97," Policy Research Paper 1879 (1998) The World Bank, Washington, D.C.

#### Notes

- 1. Prices of a few items such as coal, fuel and rental housing remained still under price control but periodic increases were permitted (Shen 1992).
- 2. These changes in real income have been estimated by crude proxies, usually GDP deflated by CPI.
- 3. From equation (8) and (9) we found how much higher the relative price of food and housing in Germany was than in Poland. The resulting ratios for food were 4.85; 5 and 4.56 for 1987, 1988 and 1989; for housing the ratios were 6.01, 6.87 and 6.52 for 1987, 1988 and 1989. These ratios were comparable to other anecdotal evidence. According to a World Bank study for Poland, the rationing of meat was associated free market prices of three to four times higher than the official prices in state shops for 1988 and 1989 (Atkinson and Micklewrigth, 1992).
- 4. From a World Bank study of Poland (1995) it was evident that bread, pork, milk, and sugar are the most important food items in terms of budget shares. Specifically, the expenditure shares in 1993 were bread, 33 percent; pork, 33 percent; milk, 17 percent; and sugar, 17 percent.
- 5. The parameter estimates and their t statistics are presented in Appendix Table I, and the own price and income elasticities are reported in Appendix Table II.
- 6. The parameter estimates and their t statistics are presented in Appendix Table III, and the

own price and income elasticities are reported in Appendix Table IV.

- 7. See Banks et al. (1997) for the similar procedure.
- 8. The large family group included more than 4 members.
- 9. The group of older people included household heads older than 60 years of age.

Table I Selected Macroeconomic Indicators for Poland, 1989 through 1994

	Unit	1989	1990	1991	1992	1993	1994
GDP (annual change)	%	n.a.	-11.6	-7.0	1.9	4.0	5.0
	1990						
Real GDP per capita	\$US	1824	1633	1506	1538	1590	1670
Unemployment rate	%	n.a.	6.3	11.8	13.6	15.5	16.0
Consumer Price Index (annual							
change)	%	251.0	586.0	70.0	43.0	37.0	32.2
Exchange rate (annual average)	zl/\$	1446	9500	10582	13631	18200	24400
Government budget deficit (% of GDP)	%	-3.0	0.4	-3.8	-6.0	-2.8	-2.7

Sources: GUS (Main Statistical Office) 1994 and Strong et al. 1996, p.256-261

Table II

Annual Percentage Changes in Real Incomes by Source in Poland
1989-1991 (percent)

	1989	1990	1991
Total incomes	+6.0	-14.7	+5.9
Wages	+6.3	-32.3	-6.6
Social Transfers	+8.6	-14.3	+29.3
Farms=income	+13.5	-49.9	-18.7
Other incomes	+5.3	+19.2	+16.5

Source: Euromonitor PLC 1994

Table III

Virtual Cost of Living Indices for Seven Household Groups

Year	Families w/o child	Families with 1 child	Families with 2 child	Families with 3 child	Families 4, more child	Single Parent with child	Other
1988	0.669	0.675	0.677	0.677	0.680	0.669	0.670
1989	1.929	1.928	1.927	1.927	1.926	1.929	1.929
1990	2.144	2.155	2.158	2.159	2.163	2.145	2.147
1991	2.682	2.702	2.708	2.709	2.718	2.684	2.687
1992	3.034	3.054	3.059	3.061	3.069	3.035	3.039
Number families	543	320	435	151	66	101	1063

Table IV

Virtual Cost of Living Indices for Seven Household Groups and Total Expenditure less Than the

Mean Total Expenditure

Year	Families w/o child	Families with 1 child	Families with 2 child	Families with 3 child	Families 4, more child	Single Parent with child	Other
1988	0.665	0.669	0.670	0.670	0.671	0.665	0.661
1989	1.931	1.929	1.929	1.929	1.929	1.931	1.932
1990	2.138	2.145	2.147	2.149	2.148	2.138	2.131
1991	2.671	2.683	2.688	2.687	2.689	2.671	2.659
1992	3.023	3.035	3.039	3.039	3.041	3.023	3.011
Number families	416	165	186	62	16	75	618

 $Table\ V$  Virtual Cost of Living Indices for Seven Household Groups and Total Expenditure Greater Than  $the\ Mean\ Total\ Expenditure$ 

Year	Families w/o child	Families with 1 child	Families with 2 child	Families with 3 child	Families 4, more child	Single Parent with child	Other
1988	0.681	0.682	0.682	0.682	0.683	0.681	0.682
1989	1.926	1.926	1.926	1.925	1.925	1.926	1.925
1990	2.165	2.166	2.166	2.167	2.168	2.164	2.168
1991	2.720	2.723	2.723	2.725	2.727	2.720	2.726
1992	3.072	3.074	3.074	3.076	3.079	3.071	3.077
Number families	127	155	249	89	50	26	445

Table VI
Welfare Losses and Household Group (in million zlotys)

Variable	Families	Families	Families	Families	Families	Single	Other
	w/o	with 1	with 2	with 3	4 more	Parent	
	child	child	child	child	child	with child	
<b>Loss With Rationing Ef</b>	fects						
Compensating Variation	8.04	10.47	11.14	12.37	12.92	7.21	9.11
Virtual expenditure							
change <sup>a</sup>	-0.64	-0.58	-0.14	-2.67	-0.43	0.47	-1.39
Total loss <sup>b</sup>	-8.68	-11.05	-11.28	-15.04	-13.35	-6.74	-10.50
Virtual real total							
expenditure in 1987	11.92	15.30	16.24	17.89	18.65	10.79	13.34
Relative loss <sup>c</sup>	0.73	0.72	0.69	0.84	0.72	0.62	0.79
Loss Without Rationing	g Effects						
Compensating Variation	26.82	36.42	38.72	41.29	41.18	25.32	30.47
Expenditure change <sup>d</sup>	-3.21	-4.78	-4.58	-6.78	-3.72	-2.24	-4.4
Total loss <sup>e</sup>	-30.02	-41.20	-43.30	-48.07	-44.90	-27.58	-34.87
Relative loss <sup>f</sup>	2.07	2.11	2.09	2.19	2.05	2.04	2.13

Notes: <sup>a</sup>- Mean real expenditure of the family group in 1992 less mean virtual real total expenditure for the family group in 1987 at 1992 prices

<sup>&</sup>lt;sup>b</sup>- Total measured loss = - CV + change in virtual real total expenditure at 1992 prices

<sup>&</sup>lt;sup>c</sup>- Total welfare loss relative to virtual real total expenditures in 1987 at 1992 prices

<sup>&</sup>lt;sup>d</sup>- Mean real expenditures of the family group in 1992 less mean real expenditures of family group in 1987 at 1992 prices

e- Total measured loss = - CV + change in real total expenditure at 1992 prices

f- Total welfare loss relative to real total expenditures in 1987 at 1992 prices.

Table VII Welfare Losses by Demographic Characteristics and Income Sources (in million zlotys)

Variable	Worker	Farmer	Worker- farmer	Pensioner	Small Family	Large Family	Old People	Young People
<b>Loss With Rationing</b>								
Compensating								
Variation	10.27	11.70	13.11	6.24	8.88	13.09	6.35	10.55
Virtual expenditure								
change <sup>a</sup>	0.17	-1.56	0.05	-0.20	-0.93	-1.48	-0.50	-0.98
Total loss <sup>b</sup>	-10.10	-13.26	-13.06	-6.44	-9.81	-14.57	-6.85	-11.53
Virtual real total								
expenditure in 1987	15.03	16.92	18.86	9.36	13.07	18.88	9.52	15.39
Relative loss <sup>c</sup>	0.67	0.78	0.69	0.69	0.75	0.77	0.72	0.75

Notes: <sup>a</sup>-Mean real expenditure of group in 1992 less mean virtual real total expenditure of group in 1987 at 1992 prices

b- Total measured loss = - CV + change in virtual real total expenditure at 1992 prices c- Total welfare loss relative to virtual real total expenditures in 1987 at 1992 prices

Appendix Table I

Demand System Parameter Estimates and t-Ratios: AIDS with Virtual Prices

Variables	Food	Alcohol	Clothing	Housing	Fuel
Constant	1.902	-0.025	-0.215	-0.292	-0.019
	(71.53)	(-3.16)	(-11.15)	(-7.25)	(-0.96)
Food price	0.160	0.005	-0.025	-0.160	-0.030
	(16.03)	(3.47)	(-6.22)	(-14.67)	(-8.74)
Alcohol price	0.005	-0.011	0.015	-0.006	0.036
	(3.47)	(-1.11)	(1.40)	(-1.84)	(6.71)
Clothing price	-0.025	0.015	-0.045	0.086	-0.022
	(-6.22)	(1.40)	(-3.46)	(10.69)	(-2.91)
Housing price	-0.160	-0.006	0.086	-0.038	0.006
	(-14.67)	(-1.84)	(10.69)	(-2.24)	(0.72)
Fuel price	-0.030	0.036	-0.022	0.006	0.027
_	(-8.74)	(6.71)	(-2.91)	(0.72)	(2.16)
Lnexpenditure	-0.125	0.003	0.015	0.089	0.007
	(-59.66)	(13.85)	(23.90)	(38.53)	(13.92)
Adult	0.043	-0.002	-0.003	-0.003	-0.003
equivalents	(32.31)	(-11.42)	(-7.87)	(-10.26)	(-10.26)
Age	0.003	-4E-05	-6E-05	-0.003	-9E-05
_	(7.68)	(-0.97)	(-0.53)	(-6.74)	(-1.01)
Age squared	-3E-05	-1E-06	-2E-06	3E-05	2E-06
<u>-</u>	(-6.71)	(-3.17)	(-1.89)	(-6.74)	(2.54)
Education	0.009	0.001	-2E-04	-0.005	-0.001
	(16.84)	(12.59)	(-1.30)	(-8.57)	(-7.23)

Notes: All prices are in logarithms

Appendix Table II

Estimated Demand Elasticities and Standard Errors before the Reforms with Virtual Prices

	Hicks own price elasticity	Income elasticity
Food	-0.08 (0.01)	0.82 (0.003)
Alcohol	-1.90 (0.82)	1.26 (0.019)
Clothing	-1.97 (0.29)	1.33 (0.014)
Housing	-1.03 (0.09)	1.49 (0.013)
Fuel	-0.01 (0.46)	1.28 (0.020)

Appendix Table III

Demand System Parameter Estimates and t-Ratios: AIDS After the Reforms

Variables	Food	Alcohol	Clothing	Housing	Fuel
Constant	2.031	-0.034	-0.203	-0.229	0.031
	(75.56)	(-4.38)	(-15.77)	(-11.59)	(1.63)
Food price	0.111	-0.010	-0.054	-0.009	-0.091
	(9.27)	(-2.24)	(-6.94)	(-0.92)	(-18.21)
Alcohol price	-0.010	-0.021	0.032	0.009	-0.005
	(-2.24)	(-1.96)	(2.33)	(0.78)	(0.84)
Clothing price	-0.054	0.032	-0.154	0.110	-0.012
	(-6.94)	(2.33)	(-3.94)	(6.19)	(0.80)
Housing price	-0.009	0.009	0.110	0.060	-0.020
	(-0.92)	(0.78)	(6.19)	(-2.40)	(-2.23)
Fuel price	-0.091	-0.005	-0.012	-0.020	0.092
	(-18.21)	(0.84)	(0.80)	(-2.23)	(13.13)
Lnexpenditure	-0.165	0.006	0.028	0.038	0.011
	(-67.34)	(8.47)	(23.90)	(20.89)	(6.52)
Adult equivalents	0.066	-0.003	-0.002	-0.019	-0.009
	(45.41)	(-8.19)	(-15.77)	(-17.93)	(-8.52)
Age	0.003 (6.91)	4E-04 (3.30)	-2-04 (-0.83)	-0.001 (-4.90)	-0.001 (-3.12)
Age squared	-2E-05	-8E-06	-1E-06	1E-05	1E-05
	(-5.81)	(-7.30)	(-0.71)	(4.74)	(4.89)
Education	0.013	0.002	4E-04	-0.002	-0.004
	(-18.21)	(12.65)	(1.39)	(-5.55)	(-10.25)

Notes: All prices are in logarithms

Appendix Table IV

Estimated Demand Elasticities after the Reforms

	TT' 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	T 1
	Hicks own price elasticity	Income elasticity
Food	-0.27 (0.02)	0.68 (0.004)
Alcohol	-1.67 (0.36)	1.20 (0.008)
Clothing	-2.85 (0.49)	1.35 (0.008)
Housing	-1.57 (0.28)	1.42 (0.026)
Fuel	-0.28 (0.05)	1.09 (0.004)

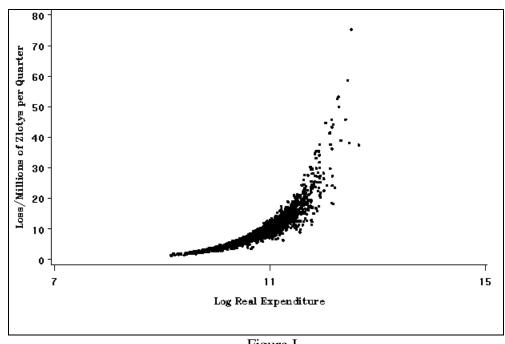


Figure I
Estimated Welfare Loss due to Price Liberalization, based on Measured
Compensating Variation

\_\_\_\_\_