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## **Implications of Growing Biofuels Demands on Northeast Livestock Feed Costs**

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## **Implications of Growing Biofuels Demands on Northeast Livestock Feed Costs**

T.M. Schmit, L. Verteramo, and W.G. Tomek\*

### **Abstract**

The relationship between complete-feed prices and ingredient prices are estimated to analyze the effect of higher commodity prices on feed costs, with particular attention to the substitutability of corn distillers dried grains with solubles (DDGS). Using an historical positive price correlation between corn and DDGS, each \$1/ton increase in the price of corn increases feed costs between \$0.45 and \$0.59 per ton across livestock sectors. Assuming a negative long-run price correlation reduces these marginal feed costs to between \$0.11 and \$0.36. Overall, DDGS cost savings are relatively limited and insufficient to offset the impact of other higher-priced feedstocks.

**Key Words:** biofuels, commodity prices, distillers dried grains with solubles, livestock feed costs

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## **Implications of Growing Biofuels Demands on Northeast Livestock Feed Costs**

An expanding U.S. biofuels industry and corresponding increased demands for grains and oilseeds is affecting the structure of agricultural commodity markets. While the demand from biofuels processors is well-known, though still a relatively recent factor affecting prices, growing incomes and populations in China and India have also increased the demand for farm commodities. The growing demands, relative to available supplies, have significantly raised the average level of commodity prices. Tighter commodity markets exist, and the result is higher price levels and increased price variability (Westcott, 2007).

These price effects have substantial implications for livestock operations and management adjustments will be required to respond to higher input feed costs. Northeast U.S. livestock farmers reported increases in feed costs from April 2006 to April 2007 of 14%, 21%, 34%, and 19%, for the hog, layer, broiler, and dairy livestock sectors, respectively (USDA).<sup>1</sup> Record-high commodity prices early in 2008 translated into reported (April) farm feed cost increases of an additional 14%, 15%, 50%, and 20%, respectively, over 2007 levels (USDA).

Given the expectation that corn and soybean meal (SBM) prices will remain high, substantial interest exists in evaluating the outlook for feed prices and the utilization of biofuels by-product feeds, primarily corn distillers dried grains with solubles (DDGS), as a cost reducing alternative. While increasing supplies of these by-product feeds may result in lower-priced feed ingredients, several limitations need to be addressed. The ultimate effect on feed costs will vary by livestock sector, given varying feedstock prices and the degree of feasible ration and operational adjustments.

Recent research has used large simulation and/or input-output models to investigate the effects of various biofuels production scenarios on grain and related markets (e.g., Elobeid, et al. 2006; English, et al. 2007; FAPRI 2005, 2007; Swenson and Eathington 2006). These partial and general equilibrium models integrate related agricultural and other markets to simulate product flows and estimate the quantities and prices reached in equilibrium. Price and quantity effects are reported for the various grain, oilseed, livestock, dairy, and food markets, but the underlying feed cost impacts or feed cost relationships are not often reported directly.

Mathematical programming models to determine least-cost rations with respect to commodity prices and nutritional constraints are well understood, dating back to at least the 1950s (e.g., Waugh 1951; Heady and Candler 1958). A vast literature exists that improves on and expands these models to incorporate such things as risk and price dynamics (e.g., Anderson and Trapp 2000; Coffee 2001), or incorporates feed ration choice decisions within a whole-farm model that includes other production decisions and environmental implications (e.g., Schmit and Knoblauch 1995; Teague et al. 1995).

Alternatively, Ferris (2006) utilized an econometric approach to measure the impact and utilization of corn grain and SBM in a period of rapidly expanding by-product feed supplies from ethanol production. In his approach, feeds were converted into protein and energy equivalents and prices for DDGS were generated based on feed composition and computed synthetic energy and protein prices. While Ferris was able to demonstrate the substitution of ethanol by-product feeds on a nutritional basis, it was not related back fully to overall feed costs or differential impacts by livestock sector.

The intent of this paper is to look beyond the determination of a least-cost minimizing feed mix by incorporating additional firm and market factors that affect the underlying technical relationships between input prices and feed costs. From this hedonic-type approach, market data on feed ingredient prices are collected and related to actual reported complete ration feed costs in the Northeast U.S. This more macro-oriented approach presumes that livestock producers maximize returns and determine the appropriate least-cost rations for their operations incorporating nutritional protocols. However, ration adjustments and, ultimately, changes in feed costs will depend not only on nutritional feasibility, but also on changes in industry feeding recommendations and technologies over time, whole-farm planning decisions, nutrient management issues, and the availability of a quality, consistent product. Ultimately, the balancing of these supply and demand components should be reflected in feedstock prices and overall feed costs.

Our objective is to examine potential changes in feed costs over a range of anticipated future prices and alternative pricing behaviors of bioenergy by-product feeds. The effects will differ by livestock sector given that DDGS feed ingredients can be utilized more readily in ruminant rations than in non-ruminant rations, and the limiting components (i.e., for energy, protein, fiber, etc.) vary across livestock types. Understanding the differential impacts across livestock sectors will help illustrate limitations on feasible ration adjustments in relation to current utilization and potential impacts on profitability across sectors. Given an uncertain future, such information can serve as a useful tool for planning production and feeding decisions, as well as the adoption of strategies and tools to control input costs.

We continue with a discussion of the feed-cost modeling and empirical specifications, followed by a description of the data used. Then, the econometric results and model simulations are discussed. We close with some summary conclusions and directions for future research.

### **Model Framework and Data**

The prices of four complete livestock feeds for the Northeast U.S. are plotted against years in figure 1. These (nominal) prices clearly have trended upward over the last 22 years, and the year-to-year changes have some correlation. Presumably, these correlations are related importantly to the common influences of ingredient costs. Corn prices are perhaps the single most important driver of feed costs, but related ingredient prices also contribute to the correlations.

Our analysis of the relationship between ingredient and feed prices is based on a cost framework. The price of a feed can be decomposed into its cost components and a profit margin. If complete information were available for all components on the right-hand side, then an identity would exist at any point in time; however, such information is unavailable, particularly for changes over time. For example, suppose the price of a mixed feed (FP) at a particular point in time depends on the prices of two commodity inputs (YP and XP), and assuming Y and X are used in a 0.6 and 0.4 proportion (with all prices in the same units), then for a point in time,  $FP = 0.6YP + 0.4XP$ . If this is known, then no estimation is required. But, in practice, the right-hand side is more complex, and the marginal effects of feed costs may vary with the ingredient price levels.



In this context, regression models can provide insights into the price relationships. The regression approach also permits a comparison of impacts of higher commodity prices across livestock sectors and an estimation of future feed prices conditional on possible future ingredient costs. The models attempt to capture the effects of the changes in major cost components on feed prices, with the omitted costs captured by a trend variable and the residual.

Specifically, we use historical prices for representative complete mixed-feeds disaggregated by livestock sector and the principal commodity inputs in the Northeast region and estimate their technical relationships.<sup>2</sup> The availability of ethanol by-products as potential feedstocks, primarily DDGS, is considered in relation to substitutability of other feedstock products, in terms of both energy and protein requirements. A representative equation presented in linear form is:

$$(1) FC_{i,t} = \beta_0 + \sum_{j=1}^J \beta_{i,j} P_{j,t-\tau} + \sum_{j=1}^J \sum_{k=2}^{J-1} \alpha_{i,j,k} P_{j,t-\tau} P_{k,t-\tau} + \delta_i TR_{t-\tau} + \varepsilon_{i,t} \quad \forall j \neq k,$$

where  $FC_{i,t}$  is the complete feed cost in region for livestock sector  $j$  in April of year  $t$ ,  $P_{j,t-\tau}$  are the feed ration components ( $j = 1, \dots, J$ ) including primary commodities (e.g., corn and SBM) as well as alternative protein and energy processed ingredients (e.g., DDGS, meat and bone meal, cottonseed meal, etc.) at year  $t$ , lagged one or more months ( $\tau$ ) to account for the survey time period and feed manufacturing time from feedstock procurement.  $TR_{t-\tau}$  represents other lagged input costs into the production of feeds such as labor and represented as a linear trend variable as an expedient to capture the effects that are causing feed prices to adjust, net of ingredient price changes, and the  $\beta$ 's,  $\alpha$ 's, and  $\delta$ 's

are parameters to be estimated. Finally,  $\varepsilon_{i,t}$  is the error term with mean zero for all sectors  $i$ , variance  $\sigma_i^2$ , and covariances across equations of  $\sigma_{i,i'}$  for all  $i \neq i'$ .

Three alternative functional forms were considered, including the linear form represented in (1), as well as the semi-log and inverse forms represented in (2) and (3), respectively:

$$(2) FC_{i,t} = \beta_0 + \sum_{j=1}^J \beta_{i,j} \ln(P_{j,t-\tau}) + \sum_{j=1}^J \sum_{k=2}^{J-1} \alpha_{i,j,k} \ln(P_{j,t-\tau}) \ln(P_{k,t-\tau}) + \delta_i TR_{t-\tau} + \varepsilon_{i,t} \quad \forall j \neq k,$$

$$(3) FC_{i,t} = \beta_0 + \sum_{j=1}^J \beta_{i,j} P_{j,t-\tau}^{-1} + \sum_{j=1}^J \sum_{k=2}^{J-1} \alpha_{i,j,k} P_{j,t-\tau}^{-1} P_{k,t-\tau}^{-1} + \delta_i TR_{t-\tau} + \varepsilon_{i,t} \quad \forall j \neq k.$$

The alternative forms were evaluated based on their overall statistical fit and flexibility in allowing marginal effects on feed prices to vary with the level of ingredient prices. Such a model framework allows us to derive technical feed cost relationships that change continuously with the cost of the respective input. A hypothesis is that a curvilinear form is preferable, because as prices increase for one ingredient, feed manufacturers or producers will shift to lower-cost alternatives. Also, since we wish to make estimates of the effects of high corn prices (near or beyond the upper range of prices in the data set), the functional form is important because the marginal effects will differ among functional forms at the data extremes.

The ingredient prices included in the models (Table 1) are based on our judgment and consultation with animal nutritionists about the importance of the particular commodities in feed manufacturing in the Northeast. Additional feed ingredients were considered in preliminary specifications (e.g., wheat, wheat middlings, cottonseed meal, canola meal, corn gluten feed, etc.), but exhibited wrong signs and/or were insignificant,

largely due to relatively high collinearities with the primary ingredients of corn grain and SBM. Given that the ingredient prices are lagged, they are arguably predetermined and thereby preclude concerns about their endogeneity.

The data set covers the years 1986 through 2007 (2008 is used later to evaluate ex post feed cost predictions). All of the costs and prices are in current (nominal) dollars per ton. Defining different price/cost deflators for the left-hand-side (livestock feed) and right-hand-side (feed ingredients) variables is questionable, and using the same deflator on both sides would produce similar statistical results (i.e., scale effects only). Moreover, interest centers on predictions of nominal prices. April complete feed costs were taken from *Agricultural Prices* (USDA). The costs are based on farm establishment survey responses and represent an average for the Northeast region.

The commodity input and feed ingredient prices were obtained from *Feedstuffs* and are wholesale prices free-on-board (FOB) Buffalo, NY. We use a weekly average for the second week in March. Input prices were also obtained for additional lagged months of January and February, but were not statistically important in preliminary specifications and were not subsequently included. Based on the coefficients of variation (CV), DDGS had smallest relative variation in prices over the sample period, but all commodities had similar CVs (Table 1).

### **Model Estimation**

The alternative models, following (1), (2), and (3) were initially fitted by Ordinary Least Squares (OLS). Interaction effects among feed ingredients were originally included, but were generally insignificant. Hence, we eliminated interaction effects in the

final models estimated. The resulting equations are relatively simple, but high collinearity among feed ingredient prices, as well as the relatively small sample size, preclude complex specifications. That said, the final equations have good statistical fits, with pseudo R-squared coefficients near or above 0.8 (Table 2). Given that the regressors are somewhat different in the four equations, the four equations were also estimated as a system of seemingly unrelated regressions (SUR). A chi-square test supports the use of SUR, but the estimated coefficients are quite similar for the two estimators.<sup>3</sup>

Marginal feed costs are expected to vary as ingredient prices change. Given our interest in estimating feed costs for future corn prices that will arguably be at or above historical price levels, the marginal effects at the price extremes are particularly salient. The restrictive linear functional form (without interaction effects) does not allow for such variation, while the semi-log and inverse forms do provide us with declining marginal effects as prices rise. While both curvilinear forms slightly under-estimated feed costs at the higher end of corn prices, the semi-log model's marginal effects decline more slowly as prices rise. In addition, within-sample root mean square errors (RMSE) were lower for all equations with the semi-log functional form.<sup>4</sup>

The trend variable is the statistically most important variable in the equations, which likely captures a collection of important costs such as energy and labor that are moving upward and are highly correlated. This is important in the feed cost simulations later, and allows us to focus on pricing behavior net of trend effects. Correlation coefficients of the trend term with commodity prices were modest, ranging from -0.39 for DDGS to 0.26 for corn.

DDGS is not included in the final specification for broiler feeds. Original model specifications showed lack of significance and incorrect signs. This type of results is consistent with industry practice where poultry broiler operations use little, if any, DDGS, while its use in layer operations is more common, although still limited. More limited flexibility in using broiler feed ingredients is also evident in the large feed cost increases over the last two years, relative to the other livestock sectors.

The relative size and significance of the various input ingredient parameters will be affected, in part, by the relative contributions of the ingredients to their complete rations. In particular to ruminants, the ratio of corn to SBM used will vary depending on the proportions of corn silage (lower) and hay forage (higher) fed. Higher levels of hay forages fed increases protein contributions to the diet and thereby lower the requirement for SBM. Hog rations are generally similar in corn to SBM ratios as a mixed corn silage and hay forage dairy diet, but finisher rations tend to be hotter (higher corn proportion) than that of grower pigs. Poultry rations typically exhibit somewhat lower corn to SBM ratios than hogs, and roasted soybeans are alternatively fed.

As expected, the price of corn is the statistically most important ingredient driver of feed costs, with other ingredient prices having varying importance depending on the particular feed. In the hog and layer feed equations, the soybean meal estimates were not statistically different from zero, but the DDGS estimates were (particularly for hogs). This is likely due, in part, to the primary ration components described above. However, in all equations, the estimated marginal price effects for DDGS are greater than that for

SBM, and reflective of the fact that DDGS can substitute some for SBM as a protein supplement, as well as for corn grain as an energy (high fat) feed.

The estimated coefficients are, of course, dependent on the sample and, hence, are influenced by the range of input prices and the correlations among prices. The correlations, using the annual April prices, are reasonably modest; the correlations of corn prices with other prices are below 0.50. Soybean meal price correlations with DDGS and MBM are higher (0.66 and 0.74, respectively), which is expected given increased substitution as protein sources. Variance Inflation Factors (VIF) computed for each feed cost equation are 2.20, 2.20, 1.58, and 2.57 for the dairy, hog, broiler, and layer equations, respectively. Given the model specification, VIF's below 5.0 suggest that multicollinearity is not a serious issue (Judge et al., 1988, p.869).

As mentioned above, feed cost prices in April 2008 were significantly higher than those in March 2007, driven largely by 63% and 47% increases in March SBM and corn prices, respectively. In fact, year-over-year comparisons in the data reveal that the 2008 feed cost increases were nearly as large as those reported in 1996 when, at the time, corn prices reached an all-time high due to drought-related tighter supplies in the U.S. and strong demand for corn from China and other parts of Asia. In addition, the 2008 increases were subsequent to already large increases in 2007.

Given the application of our model to prices near or beyond the upper range of prices in the data, we made ex post forecasts of 2008 feed costs. As expected, the forecasts of 2008 feed costs were less than actual feed costs. However, in percentage change terms, predicted levels were relatively close to the actual levels. The broiler

equation was an exception, where the model's forecast of an 18% rise was unable to replicate the 50% increase. Otherwise, the predictions of feed cost increases were 17%, 11%, and 16% over 2007 levels for dairy, hog, and layers, respectively. The actual feed costs for April 2008 were up 20%, 14%, and 15%, respectively (USDA). Combined with the within-sample RMSE statistics, we believe that the model is sufficient to evaluate expected changes in feed costs conditional on assumed ingredient prices.

### **Model Simulations**

To evaluate the potential impact on livestock feed costs from increasing commodity prices, the estimated model was simulated over a range of possible future prices and price inter-correlations. March 2007 commodity prices for the Northeast U.S. are used as the base price levels, and price increases of 10%, 25%, and 50% for corn and SBM are evaluated. Relative to 2007, futures contract trading early in 2008 showed corn prices consistently above \$5.00/bushel and SBM prices above \$330/ton, approximating a 50% price increase range above 2007 levels, so the range in expected price changes is reasonable.

While DDGS have been used in livestock rations for many years, the supply of DDGS has been small. Thus, historical movements in DDGS prices have closely tracked corn prices. The correlation coefficient between these two price series over the sample period was calculated at 0.45. As expected, corn and SBM prices have also been positively correlated, and over our sample period this correlation was 0.50. If corn and DDGS and corn and SBM prices continue to be positively correlated as recent history

depicts, then increases in corn prices would result in increases in the prices of DDGS and SBM.<sup>5</sup>

Whether or not these historical correlations will continue depends on the growth in supplies relative to demand. Increasing demands for corn and, with it, increasing corn prices, have affected acreage allocations for various commodities. Recent shifts in corn acreage, primarily at the expense of soybeans, have increased soybean and SBM prices. The relationship between corn and SBM is likely to remain highly, positively correlated. FAPRI (2007) price forecasts over the next ten years were used as approximations of expected future market conditions. Predicted annual ingredient prices were collected from FAPRI (2007) for corn grain, SBM, and DDGS for the 2006/2007 through 2016/2017 crop years. The computed price correlation coefficient expected over this time frame between corn and SBM is 0.97, above that exhibited in the historical sample data.

The dramatic growth in ethanol production is resulting in a larger supply of DDGS; each bushel of corn used in ethanol production produces about 17 pounds of DDGS. Larger supplies of DDGS, relative to demand, are expected to reduce its price and, therefore, make it a relatively more preferable feed ingredient. If DDGS prices do drop, then the price correlation between it and corn could decline and become negative. The future price correlation between corn and DDGS under this scenario is assumed to be -0.82, as computed from FAPRI (2007). A review USDA data suggest that the positive correlation between corn and DDGS prices has indeed softened over the last few years, but remains positive. Since the FAPRI projections anticipate that a negative price



relationship will develop over a longer-term horizon, we explore the impacts of these alternative correlation relationships on marginal and predicted feed costs below.

### *Marginal (Point) Effects*

To begin, we focus on corn prices, and estimate the effect on marginal feed costs for the three percentage changes in prices assumed above. The estimated marginal effects, assuming historical positive price correlations, are displayed in Table 3 under the S1 (Scenario 1) columns. At 2007 baseline prices, dairy and broiler feeds have the highest marginal effects, 0.59 and 0.67, respectively, implying that at the base levels a one dollar per ton increase in the price of corn results in a 59 (67) cent per ton increase in the price of dairy (broiler) feed. This is consistent with the fact that common dairy and broiler feeds use higher relative contributions of corn in their complete feed rations (particularly broilers). The positive corn-DDGS price correlation also increases dairy costs. The cost increases are also consistent with the percentage changes in reported feed costs from 2006 to 2007 that showed feed costs for dairy and broilers increased relatively more than for hogs and layers (USDA).

The marginal effects for hogs and layers were 0.50 and 0.45, respectively, at 2007 price levels. As corn prices rise, the marginal effects decrease, consistent with the semi-log functional form and the expectation that as prices increase for one ingredient, feed manufacturers and producers will shift to lower-cost alternatives. For example, marginal feed costs for dairy with respect to corn prices drop from 0.59 at the base 2007 prices to 0.39 when corn prices increase 50%. Based on computed 90% confidence intervals, the

reductions in marginal feed costs with respect to corn prices from 2007 base prices are statistically different from zero when corn prices increase beyond 10%.

Marginal feed costs assuming a negative corn-DDGS price correlation are shown under Scenario 2 (S2) in Table 3. Marginal feed costs, evaluated at base levels, are reduced \$0.19, \$0.23, and \$0.39 per ton for layer, dairy, and hog feeds, respectively. As expected, cost savings occur with the negative DDGS relation, but the higher positive correlation of the corn and SBM relations offsets a portion of those savings.

Interestingly, the proportional reductions in marginal feed costs in this case, are higher for hog and layer feeds (78% and 42%, respectively) than for dairy feed (39%). This appears to be counter-intuitive given that, nutritionally, nonruminants are expected to be less able to substitute DDGS into their existing rations. Both the hog and layer equations have relatively lower estimated technical feed cost coefficients for SBM and are not statistically different from zero. Recall, however, that nutritional feasibility is but one of several factors that influence the estimated technical coefficients. The estimated technical coefficients also reflect the historical utilization of these ingredients that may be different than that expected with increasing supplies in the future. In any event, given the computed 90% confidence intervals under the S2 scenario, as prices increase, the reductions in marginal feed costs from the 2007 level are not significantly different from zero for hog feeds, and are only significantly different for the layer equation when prices increase by 50% or more.

The differences in marginal effects across price correlation scenarios, however, are non-trivial. At all price levels and for all livestock sectors, the changes in marginal

feed costs, with respect to corn price, are statistically different between the two price correlation scenarios. Marginal feed costs with respect to corn prices actually increase for broiler feed due to the fact that DDGS is not included in the broiler equation and the positive price correlation between corn and SBM increases in magnitude between the historical (S1) and future (S2) correlation scenarios.

### *Predicted Effects*

While the foregoing estimates are useful, particularly in understanding the short-run effect of increased corn prices, multiple feed-based commodities are concurrently experiencing significant upside price movements. We evaluate the impact on feed costs of concurrent increases in corn and SBM prices, while still isolating the potential feed cost savings from the alternative DDGS price relations (Table 4).<sup>6</sup> Under the historical DDGS pricing relationship (Scenario 1) feed costs are expected to increase from 5% to 17% for dairy and broilers, and from 4% to 12% for hogs and layers, as corn and SBM prices increase from 10 to 50%.

Scenario 2 shows the estimated feed cost changes when the negative corn-DDGS price correlation exists (Table 4). The estimated effects on feed costs are substantially reduced, ranging from 3% to 7% increases for dairy, 2% to 5% increases for layers, and -0.5% to 3% increases for hogs. For a given SBM price, increases in corn prices increase potential DDGS cost savings; i.e., DDGS can substitute more for corn (for energy) with SBM becoming relatively more expensive as a protein source. However, for a given corn price, increases in SBM prices reduce the potential DDGS cost savings; i.e., while DDGS

can substitute for SBM (for protein), DDGS's higher relative fat levels limits its additive effect as protein becomes the limiting component in DDGS-included rations.

Regardless of the pricing levels, feed costs for dairy and layers are still expected to increase, but are ameliorated by the DDGS price adjustments. Cost changes for hog feed shows reductions in overall feed costs for the upper levels of corn prices as long as SBM meal prices remain low, but these savings are lost more quickly as SBM prices increase. While the hog and layer feeds show lower price effects relative to dairy, as corn and SBM prices increase, the relative cost savings to dairy increase (i.e., the gap widens), likely reflecting the additional nutritional substitutability for cattle.

Perhaps more generally useful, the results in Table 4 may be viewed as upper and lower bounds of expected changes in feed costs given either pessimistic (Scenario 1) or optimistic (Scenario 2) DDGS price assumptions. Also, given that the semi-log model underestimated actual feed cost effects at higher ingredient prices, the conditional forecasts at the price extremes are more likely underestimating than overestimating the effects on feed costs.

## **Conclusions**

Increasing commodity prices fueled by biofuels production growth appear to be a boon to the nation's crop farmers, at least in the short run, but such price changes affect the profitability of the nation's livestock production firms through higher feed costs. A statistical model describing the technical relationships between feed ingredient prices and feed costs was estimated for the Northeast U.S. for four livestock sectors. This relatively simple macro-oriented approach is particularly useful in that the feed cost and price data

inherently incorporate not only least-cost ration adjustments reflecting nutritional feasibilities, but also changes in industry feeding recommendations and technologies over time, whole-farm planning decisions, nutrient management factors, and the availability of a quality, consistent product.

As expected, changes in corn prices were found to be the primary ingredient driver of feed costs. Evaluated at 2007 prices and assuming the historical positive price correlation between corn and DDGS continues, each \$1/ton increase in the price of corn increases feed costs by \$0.59, \$0.50, \$0.67, and \$0.45 per ton for dairy, hogs, broilers, and layers, respectively. As corn prices increase, the marginal feed cost effects decrease, consistent with the expectation that as prices increase for one ingredient, feed manufacturers and producers will shift to lower-cost alternatives.

Using long-run predictions of a stronger corn-SBM price correlation and a negative corn-DDGS price correlation, the estimated increases in feed costs for each \$1/ton increase in the price of corn are reduced to \$0.36, \$0.11, \$0.85, and \$0.26, respectively. These results, however, are conditional on a relatively large and negative long-run corn-DDGS price correlation of -0.82. While the existing positive corn-DDGS price correlations have softened recently, these correlations are still above zero.

In evaluating changes in feed costs across a range of contemporaneous increases in corn and SBM prices, initial cost increases were somewhat higher for dairy feeds than for hog and layer feeds. While nutritionally DDGS can be substituted in higher proportions in ruminant rather than in non-ruminant rations, offsetting costs are also affected by the relative proportions of corn and SBM in base rations and differences in

historical utilization of DDGS across sectors. As price levels increased for corn and SBM, however, DDGS cost savings were larger in the dairy rations. In addition, DDGS cost savings increased as corn prices increased and decreased with increases in SBM prices, reflecting, in part, differences in DDGS substitutability in feed rations and the limiting nutritional effects for energy and protein components.

The simulations are point estimates based on the estimated parameters and on a set of assumptions about future ingredient prices. Sampling error becomes particularly salient given that the forecasts are beyond the range of the sample data, with further distances from the mean implying larger confidence intervals around the point estimates. Structural changes in feed markets are also occurring given biofuels industry growth. The estimated technical relationships are likely to change over time with a consistent and larger supply of DDGS feedstocks and improvement in their nutritional quality. Updating the model estimates with additional data encompassing these new market conditions will be important to ascertain future impacts on livestock sectors.

Notwithstanding these limitations, our results illustrate the consequences for feed costs of higher price levels for corn and SBM. But, these results should not be interpreted as specific forecasts for any particular year, because as just noted, future feed costs will depend on then-existing ingredient price relationships, which themselves must be forecast. An important area for future research is better understanding the interrelationships among feed ingredient prices. In addition, extending the model to other regions would demonstrate possible regional impacts, conditional on spatial differences in ingredient prices and biofuels production.

## Footnotes

<sup>1</sup> Feed prices are reported regionally by USDA. By definition, the Northeast U.S. includes the New England states, NY, PA, NJ, DE, and MD.

<sup>2</sup> While becoming less common, historical feed costs are available for “complete feeds”; i.e., feeds supplying energy, protein, and vitamins/minerals. It is perhaps more common today to work with “protein supplements” at high overall crude protein and to purchase and blend other feed ingredients at the farm. As we are considering changes in prices for both energy and protein needs, complete feed costs were utilized here.

<sup>3</sup> A SUR Chi Square test (p. 456, Judge, et al., 1988) that the error terms across equations were not correlated was rejected at the 5% significance level for all functional forms; the test statistics for the linear, semi-log, and inverse functional forms were 16.58, 22.12, and 30.39, respectively, with a critical value of 12.59.

<sup>4</sup> Percentage root mean square error (RMSE) statistics are 3.33, 4.19, 7.09, and 4.61 for the semi-log model and 3.76, 4.28, 7.54, and 5.01 for the inverse model for the dairy, hog, broiler, and layer equations, respectively.

<sup>5</sup> For the forthcoming model simulations, we assume the price of DDGS ( $PD_t$ ) in time period  $t$  can be expressed as  $PD_t = [1 + \rho((PC_t - PC_{t-1})/PC_{t-1})] \times PD_{t-1}$ , where  $PC$  is the price of corn grain, and  $\rho$  is the computed price correlation coefficient. Analogous calculations are made with soybean meal and its estimated correlation coefficient.

<sup>6</sup> Given that the price scenarios reflect changing prices, presumably over a period of time, we also increase the trend variable by one unit.

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Table 1. Northeast U.S. livestock feed costs and ingredient prices, 1986 – 2007

Variable	Mean	Std. Dev.	Min.	Max.	CV
	----- \$ per ton -----				%
<b>Livestock Feed Costs</b>					
Dairy Feed (18% CP)	196.64	23.92	156.00	259.00	12.17
Hog Feed (14% - 18% CP)	233.00	35.44	172.00	330.00	15.21
Broiler Feed	245.95	40.51	188.00	336.00	16.47
Layer Feed	213.59	30.33	164.00	288.00	14.20
<b>Feed Ingredient Prices</b>					
Corn Grain (#2, Yellow) <sup>a</sup>	100.43	19.09	62.00	147.00	19.02
Soybean Meal (49% CP)	206.71	38.90	146.00	301.00	18.82
DDGS	130.68	22.06	88.00	167.00	16.88
Meat and Bone Meal	218.91	39.76	150.00	300.00	18.16

*Sources:* Livestock feed costs represent April complete feed costs for the Northeast U.S., (USDA). Feed ingredient prices represent mid-month March Buffalo wholesale market prices, FOB (*Feedstuffs*), DDGS = Distillers Dried Grains with Solubles.

<sup>a</sup> Corresponding corn prices in dollars per bushel are mean 2.81, minimum 1.74, and maximum 4.12.

Table 2. Livestock feed cost model results, semi-log functional form

Estimate	Dairy	Hogs	Broilers	Layers
Intercept	-394.26	-317.61	-419.82	-402.05
	(< 0.01)	(< 0.01)	(< 0.01)	(< 0.01)
Corn Grain	55.98	44.94	67.63	48.46
	(< 0.01)	(0.01)	(< 0.01)	(< 0.01)
Soybean Meal	25.83	10.49	57.72	10.73
	(0.026)	(0.58)	(0.014)	(0.55)
DDGS	35.26	48.09	--	26.55
	(0.01)	(0.028)		(0.18)
Meat and Bone Meal	--	--	--	30.86
				(0.057)
Time Trend	2.19	4.77	4.20	3.58
	(< 0.01)	(< 0.01)	(< 0.01)	(< 0.01)
R-Square	0.90	0.88	0.80	0.87
DW-test statistic	1.33	1.53	1.85	1.82

*Note:* The model is estimated using Seemingly Unrelated Regression (SUR) where dependent variables are feed costs by livestock sector and ingredient prices on the right-hand-side are in logarithmic form, with the exception of the trend term. All prices and costs are in dollars per ton. The numbers in parentheses are *p* values from two-sided tests of statistical significance of the coefficient estimates. DDGS = corn distiller dried grains with solubles.

Table 3. Marginal feed cost effects of rising corn prices in the Northeast U.S., by livestock sector and price correlation scenario

Corn Price	Dairy		Hogs		Broilers		Layers	
	S1	S2	S1	S2	S1	S2	S1	S2
Base 2007	0.59	0.36	0.50	0.11	0.67	0.85	0.45	0.26
(\$4.05/bu.)	(0.56, 0.61)	(0.32, 0.40)	(0.47, 0.53)	(0.04, 0.17)	(0.60, 0.73)	(0.78, 0.92)	(0.42, 0.49)	(0.21, 0.30)
+10%	0.53	0.33	0.45	0.10	0.61	0.78	0.41	0.23
	(0.51, 0.55)	(0.29, 0.36)	(0.43, 0.48)	(0.04, 0.15)	(0.55, 0.66)	(0.72, 0.83)	(0.39, 0.44)	(0.19, 0.27)
+25%	0.47	0.29	0.40	0.09	0.53	0.68	0.36	0.20
	(0.45, 0.48)	(0.26, 0.31)	(0.38, 0.42)	(0.04, 0.13)	(0.49, 0.58)	(0.64, 0.73)	(0.34, 0.48)	(0.18, 0.23)
+50%	0.39	0.24	0.33	0.07	0.44	0.57	0.30	0.17
	(0.38, 0.40)	(0.22, 0.26)	(0.32, 0.34)	(0.04, 0.10)	(0.47, 0.42)	(0.54, 0.60)	(0.29, 0.32)	(0.15, 0.19)

*Note:* Predictions are based on semi-log model in table 2, marginal effects represent the marginal changes in feed costs (\$/ton) at various levels of corn prices. Scenario 1 (S1) uses historical corn price correlations computed from the sample data; i.e., soybean meal (SBM) = 0.50 and corn distillers dried grains with solubles (DDGS) = 0.45. Scenario 2 (S2) uses computed price correlations based on future market price predictions in FAPRI (2007); i.e., SBM = 0.97 and DDGS = -0.82. Base 2007 prices (dollars per ton) from the sample data are: corn \$144.6 (\$4.05/bu.), SBM \$229.0, DDGS \$140.0, and meat and bone meal (MBM) \$255.0. Numbers in parentheses represent 90% confidence intervals.

Table 4. Percentage feed cost changes of rising corn and soybean meal prices in the Northeast U.S., by livestock sector and price correlation scenario

		Corn Price Percentage Change											
		Dairy						Hogs					
SBM Price Change		Scenario 1			Scenario 2			Scenario 1			Scenario 2		
		10%	25%	50%	10%	25%	50%	10%	25%	50%	10%	25%	50%
10%		4.67	8.46	13.97	2.81	3.65	3.49	3.98	6.85	11.05	1.93	1.54	-0.51
25%		6.01	9.80	15.31	4.15	4.98	4.83	4.42	7.29	11.49	2.37	1.98	-0.07
50%		7.91	11.71	17.21	6.06	6.89	6.74	5.05	7.91	12.11	3.00	2.60	0.56
		Broilers						Layers					
SBM Price Change		Scenario 1			Scenario 2			Scenario 1			Scenario 2		
		10%	25%	50%	10%	25%	50%	10%	25%	50%	10%	25%	50%
10%		5.01	7.68	11.51				3.73	6.55	10.65	2.49	3.34	3.65
25%		7.29	9.97	13.79				4.22	7.05	11.14	2.98	3.83	4.14
50%		10.55	13.23	17.05				4.93	7.75	11.84	3.69	4.53	4.84

*Note:* Predictions are based on semi-log model in table 2. Corn and soybean meal (SBM) prices represent changes from 2007 base prices (i.e., \$144.60/ton (\$4.05/bu.) and \$229/ton, respectively). Scenario 1 (S1) uses the historical price correlation between corn and corn distillers dried grains with solubles (DDGS) from the sample data, 0.45. Scenario 2 (S2) uses the computed price correlation based on future market price predictions in FAPRI (2007), -0.82. Other prices held at 2007 prices. Scenario 2 for the broiler equation is not applicable since DDGS prices are not included in the feed cost equation.

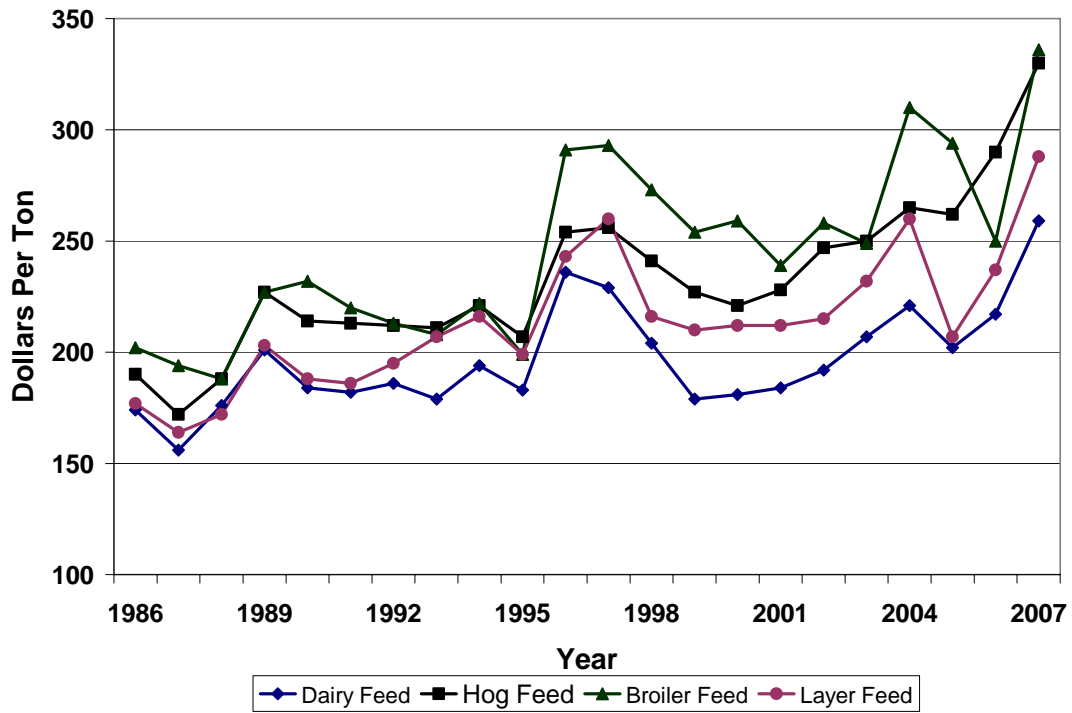


Figure 1. Northeast feed costs by livestock sector, 1986 – 2007

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