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## Global models applied to agricultural and trade policies: a review and assessment

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### Abstract

The continuing process of global integration bears implications for farmers and related supplying and processing industries in all parts of the world, but also for the rest of the world economy. An assessment of agricultural and trade policy impacts is bound to be complex and is often supported by quantitative modeling analysis. This article provides an assessment of the present state of applied modelling in the area of trade and agricultural policies. We provide in this paper a comparative assessment of alternative modelling approaches, considering a total of 16 partial equilibrium and general equilibrium models. The assessment includes theoretical modelling foundations, datasets employed and institutional aspects, such as model maintenance and dissemination of results. A typology of models is provided by structuring the assessment along a clear set of evaluation criteria. © 2001 Elsevier Science B.V. All rights reserved.

**Keywords:** Global modelling; Agriculture; Trade

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### 1. Introduction

The 1990s have witnessed a growing interdependence of national economies. This global trend even accelerated since the signing of the Uruguay Round Trade agreement in Marrakech in 1994. Signs of this increasing globalisation of the world economy take several forms. World trade and foreign direct investment (FDI) have grown at a faster pace in the nineties than in the previous decade (WTO, 1998). Financial markets are more and more interrelated on a world wide scale and any shocks occurring in one finan-

cial place have repercussions elsewhere in the world. Another sign of this world globalisation is the ongoing creation of regional trade agreements and a consolidation of existing ones. On the policy side, globalisation of the world economy led policy makers, governments and international institutions to tackle global policy issues such as global warming and transboundary environmental problems and come up with some real policy proposals. This awareness among policy makers also manifests itself in the trade policy area with a global consensus to launch a new round of trade policy negotiations despite a bad start at Seattle in November 1999.

This overall trend of globalisation of economic activity and simultaneously a global orientation of policy discussions is continuing to represent an enormous challenge for economists. Assessments of such

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phenomena has required the development of global economic models. Such effort in global modelling is now well established and has become an integrated part of the economics field. Furthermore, the development of such models has been facilitated by the rapid improvement in information and communication technologies (ICT). In parallel with the globalisation of economic activity and policy making, economics research is globalising as well. Large scale global models are increasingly supported by international teams and international groups of stakeholders.

The purpose of this article is to review the present state of applied modelling used to examine the global impacts of agricultural and trade policies. Although the scope of this review is limited by a deliberate bias towards agricultural trade issues, we should also not lose sight that, nowadays, many global phenomena go beyond agricultural and trade policy issues, some of which are environmentally related. This led us to adopt an open-minded strategy in conducting this review of global models. More specifically, we reviewed not only global models with an exclusive agricultural and trade policy focus but also looked at models which may also be used to assess other global problems such as global macroeconomic and environmental issues.

The continuing process of global integration bears implications, not only, for farmers and related supplying and processing industries in all parts of the world, but also for the rest of the world economy. An assessment of likely policy impacts is bound to be complex and should be supported by quantitative modeling analysis that explicit the relations of countries between each other, and that explicit relevant interactions between the agricultural sectors and the rest of the economy.

There is no model which can serve all purposes. The choice of theoretical framework, the extent of regional and sectoral desegregation and the choice of datasets and estimation methods determine the domain of applicability of the model. Potential users of applied models should be aware of strengths and weaknesses of alternative approaches. This review primarily presents factual information about relevant models, and presents this information in a structured format so as to highlight common features, differences and areas of applicability of modelling approaches. In this way we hope to assist the model user in making his own assessment.

Table 1 lists the sixteen models discussed in this review, their initiating bodies (institutions and/or persons) and their current status. A first distinction in Table 1 is that between partial equilibrium models focusing on agriculture on the one hand, and economy-wide models on the other hand. These latter global models are designed in such a way that they could address agricultural and trade policy issues but also other global problems such as global macroeconomic and environmental ones. A large part of these models are still operational and are currently used for policy- and outlook analysis. For these reasons, they are in a continuous state of flux of evolving through successive updates and changes. This situation led us to conduct the model review at a point of time (early 1999) and provide a snapshot of all these models as they functioned at the beginning of 1999. Changes that could have occurred to the operational models since this date are not considered in this article. Information on the individual models has been gathered using published papers and journal articles, unpublished working documents, electronic www/documents and personal contacts. An annex to this article, which is available on request, provides a detailed description of each of the models reviewed.

The requirement that the model should be relatively recent and likely to be used in the 1990s has led us to exclude important precursors such as the IIASA Basic Linked System (Parikh et al., 1988), The GOL model developed by USDA-ERS (Roningen and Liu, 1983), OECD's MTM model (Huff and Moreddu, 1990) and the Tyers–Anderson model (Tyers and Anderson, 1992). We have also excluded single-commodity trade models and linear (or non-linear) programming models that attempt to describe input–output relationships for a certain production process in great detail.

Although this review of global models has an agricultural and trade policy focus, it does not pretend to be exhaustive. The authors are well aware that some global models have been excluded from this review. This is especially true in the area of environmental modelling and more especially in the area of global warming where a large and continuous research effort has taken place over the last 10 years.<sup>1</sup> Also, existing

<sup>1</sup> For a full review and state of the art in models of climatic change, see the various chapters of the OECD Workshop on Economic Modelling of Climate Change (OECD, 1998).

Table 1  
List of models reviewed in this article

| Model  | Initiating bodies (institutions and/or persons)   | Key reference   | Current Status |
|--|---|---|----------------|
| <i>Partial models</i>  |   |   |                |
| AGLINK   | Organisation for Economic Co-operation and Development (OECD)                                       | See <a href="http://www.oecd.org/agr/Documents/aglink98.pdf">http://www.oecd.org/agr/Documents/aglink98.pdf</a>   | Used           |
| ESIM (European Simulation Model)                                   | US Department of Agriculture/Economic Research Service, USDA/ERS, and University Göttingen, Germany | Tangermann and Josling (1994)   | Used           |
| FAO World Model  | Food and Agriculture Organisation of the United Nations (FAO)                                       | FAO (1993) and see <a href="http://www.fao.org/es/esc">http://www.fao.org/es/esc</a>  | Used           |
| FAPRI  | Food and Agricultural Policy Research Institute, Iowa State University                              | Young et al. (1999)   | Used           |
| GAPsi (Gemeinsame AgrarPolitik Simulation)                         | Bundes Forschungsanstalt für Landwirtschaft (FAL), Germany  | Frenz and Manegold (1988)   | Used           |
| MISS (Modèle International Simplifié de Simulation)                | Institut National de la Recherche Agronomique (INRA), France  | Mahé and Tavéra (1989)  | Not used       |
| SWOPSIM (Static World Policy Simultaion Model)                     | US Department of Agriculture/Economic Research Service (USDA/ERS)                                   | Roningen (1986)   | Not used       |
| WATSIM (World Agricultural Trade Simulation Model)                 | University of Bonn, European Commission, Federal Ministry of Agriculture, Germany                   | Henrichsmeyer et al. (1998)   | Used           |
| <i>Economy-wide models</i>   |   |   |                |
| G-Cubed (Global Computable Generreal Equilibrium Growth Model)     | McKibbin and Wilcoxen, US Environmental Protection Agency (EPA)                                     | McKibbin and Wilcoxen (1999), and see <a href="http://www.msgpl.com.au/msgpl/msghome.htm">http://www.msgpl.com.au/msgpl/msghome.htm</a>   | Used           |
| GTAP (Global Trade Analysis project)                               | Purdue University, GTAP Center and GTAP Consortium  | Hertel (1997), and see <a href="http://www.agecon.purdue.edu/gtap/">http://www.agecon.purdue.edu/gtap/</a>  | Used           |
| GREEN  | Organisation for Economic Co-operation and Development (OECD)                                       | Lee et al. (1994)   | Used           |
| INFORUM (Inter-industry Forecasting at the University of Maryland) | University of Maryland  | Almon (1991), and see <a href="http://www.inform.umd.edu/EdRes/Topic/Economics/EconData/Intpartn.html">http://www.inform.umd.edu/EdRes/Topic/Economics/EconData/Intpartn.html</a> | Used           |
| MEGABARE/GTEM  | Australian Bureau of Agriculture and Resource Economics   | ABARE (1996), and see <a href="http://www.abare.gov.au/">http://www.abare.gov.au/</a>   | Used           |
| Michigan BDS (Brown–Deardorff–Stern)                               | University of Michigan  | Brown et al. (1992), and see <a href="http://www.spp.umich.edu/rsie/model">http://www.spp.umich.edu/rsie/model</a>  | Used           |
| RUNS (Rural–Urban–North–South)                                     | Organisation for Economic Co-operation and Development (OECD)                                       | Burniau and van der Mensbrugge (1990)   | Not used       |
| WTO Housemodel   | The World Trade Organisation (WTO)  | Francois et al. (1995), and see <a href="http://www.intereconomics.com/handbook/disk.htm">http://www.intereconomics.com/handbook/disk.htm</a>                                     | Used           |

global trade models are increasingly taking environmental issues into account. In the same vein, we do not intend to review the large body of work dealing with the specification of environmental models which is out of the scope of this review.<sup>2</sup>

## 2. Evaluation criteria

This section introduces our set of evaluation criteria, which are subsequently used to describe and compare alternative modelling approaches. The set of criteria is based on the recognition that applied modelling forms a combination of theory and empirical data, both of which deserve due attention in policy relevant modelling.

The general ‘filter’ for inclusion of models in the current review has been that the model should

- be multi-region and global in nature;
- have relevance for agriculture, trade and natural resource based activities;
- be multi-commodity;
- have a medium term time frame (around 5 years);
- be an equilibrium model (i.e. not models that project demand-supply gaps using primarily technical relations);
- be of recent vintage, and likely to be used in some form in the 1990s;
- be an applied model, i.e. uses a combination of theory and empirical data;
- have a strong policy orientation.

### 2.1. Conceptual framework: definition and scope

#### 2.1.1. Market equilibrium models versus time series projection models

Although time series projection models have been excluded from the list, it is useful to distinguish this approach from equilibrium models. *Time series projection models* attempt to forecast the future on the basis of extrapolation of historical data. These models typically put more emphasis on the statistical behaviour of time series data than on the economic theoretical underpinnings of behavioural equations. A projection model may, for example, project commodity supply

based on agronomic data on acreage and yields without taking into account farmers’ responses to changing market prices. For a discussion of this method and a large scale application, see Alexandratos (1995). Another well known global model that relies heavily on the projections method is found in Rosegrant et al. (1995).

On the other hand, *market equilibrium models* contain the response (behaviour) of economic agents to changes in prices (costs), and prices adjust so as to clear markets. The objective of these models is the determination of equilibrium prices and quantities on (interrelated) sets of markets.<sup>3</sup> In a fully fledged global equilibrium model, there will typically be endogenous prices attached to world markets as well as domestic markets. This class of models is firmly established within mainstream economics where the behavioural response of suppliers and buyers is typically derived from optimising assumptions: given a description of the production technology, the supplier chooses a combination of inputs such that costs are minimised for a given level of output. Given a description of consumer preferences, the buyer determines his preferred consumption bundle such that his/her utility is maximised for a given level of his/her budget. Standard assumptions include constant returns technology, homothetic preferences, and markets characterised by perfect competition. While these basic theoretical assumptions underlie equilibrium modelling, the optimisation process is usually not modelled explicitly. Rather, a reduced form approach is common, where demand and supply are specified as functions of income, prices and elasticities.

Depending on assumptions made about the flexibility of production factors, equilibrium models can be classified as short term, medium term or long term. Short term (in the Marshallian sense) means that some production factors are fixed, and are not allowed to reallocate between alternative uses. The fixed factors will typically be capital, agricultural land, and perhaps agricultural labour. Medium term models allow

<sup>3</sup> This does not deny the existence and relevance of disequilibrium situations. Temporary shortages and excess supply situations (which may, for example, arise as a consequence of price or quantity regulations) can very well be captured in equilibrium models, for example, by allowing for stockpiling and depletion. The key point is that these models catch market interactions in a coherent and theoretically sound way.

<sup>2</sup> For a recent review of these environmental models, see Conrad (1999), and Faucheux and Levarlet (1999).

for reallocation of all production factors as response to some exogenous events. Finally, long term models would also model endogenous capital formation. Within the group of market equilibrium models, we can identify partial and economy-wide models.

### 2.1.2. Representation of national economies: partial versus economy-wide models

*Partial models* treat international markets for a selected set of traded goods, e.g. agricultural goods. They consider the agricultural system as a closed system without linkages with the rest of the economy. Effects of the rest of the domestic and world economy on the agricultural system may be included in a top-down fashion by altering parameters and exogenous variables. Partial models are in principle able to provide much product detail. See also Meilke et al. (1996) who give a summary of global partial equilibrium models adapted to agricultural trade.

Partial models may be single- or multi-product. Multi-product models are able to capture supply and demand interrelationships among agricultural products. Most partial models include linear or log-linear behavioural equations, which allows the representation of supply and demand relationships (responses) prevailing in the markets under study.<sup>4</sup> They also incorporate into their supply and demand relationships exogenous variables such as technical change, world population and household income.

Partial models of international trade in agriculture generally focus on trade in primary commodities. That is, they capture agricultural supply, demand and trade for unprocessed or first-stage processed agricultural products without taking into account trade in processed food products, despite the fact that the latter commodities represent an increasing share of world trade.

The main area of application of partial equilibrium models is detailed trade policy analysis to specific products, which represent only a small portion of the activities of the economy in question. This (small sector) condition implies that policy-induced changes on

the rest of the economy (outside the farm sector) are so small that they can safely be ignored.

On the other hand, *economy-wide models* provide a complete representation of national economies, next to a specification of trade relations between economies. A first step in moving from partial equilibrium to economy-wide modelling is to introduce supply and demand equations for an aggregate residual commodity. By imposing regularity restrictions on the supply and demand elasticities of the amended model, one obtains a model that includes demand and supply interactions between agricultural commodities and other commodities in a consistent way. A fuller economy-wide specification is obtained when the model is closed with respect to the generation of factor income and expenditures, which requires the explicit specification of factor markets for land, labour and capital. In other words, the essential general equilibrium features are captured by including factor movements between sectors, next to allowing for demand interactions. Economy-wide models capture implications of international trade for the economy as a whole, covering the circular flow of income and expenditure and taking care of inter-industry relations.

There are three broad classes of economy-wide models: macro-econometric models, input–output models and applied general equilibrium (AGE) models. Macro-econometric models do not concern us here, since they will not zoom in on agriculture, but rather are concerned with macro-economic phenomena such as inflation and exchange rates. Input–output models provide a comprehensive description of inter-industry linkages and a full accounting of primary incomes earned in production activities.

AGE models do also usually contain full input–output detail, but on top of that they contain equations that describe the behavioural response of producers, consumers, importers and exporters and possibly other agents in the economy.<sup>5</sup> AGE models are specifically concerned with resource allocation issues, that is, where the allocation of production factors over alternative uses is affected by certain policies or exogenous developments. International trade is typically an area where such induced effects are important

<sup>4</sup> Some (single country) partial equilibrium modellers attempt to overcome the shortcomings that are implied by linear and log-linear behavioural equations by estimating flexible functional forms. See, e.g. Frohberg et al. (1997). To our knowledge this has not yet been applied in global trade models, however.

<sup>5</sup> Limitations of open Leontief input–output models include fixed prices, exogenous final demand, perfectly elastic factor supplies, and an inability to demonstrate welfare effects.

consequences of policy choices. Needless to say, such induced effects are not visible in partial models. In the face of changing international prices, resources will move between alternative uses within the domestic economy, or even between economies if production factors are internationally mobile. Only if a complete description of the multi-sectoral nature of the economy is provided, can such developmental issues be analysed.

### 2.1.3. *Regional scope*

Multi-region models differ with respect to their regional coverage.<sup>6</sup> Global trade models attempt a closed accounting of the selected commodity trade flows for the entire world. If the model is economy-wide, the global model also includes a globally closed income accounting system. At the other end of the scale, a model might focus on trade between a selected set of trading partners, without attempting a globally closed accounting. Or it might even single out one group of countries, such as the EU-15, and describe its trade on world markets.

A globally closed database does not imply that all regions or countries distinguished are treated with the same amount of detail. An intermediate position is frequently adopted, wherein the model's database is closed with respect to the world, but only selected regions are treated with a great amount of detail, and confining the description of other regions to a smaller range of variables that are of crucial importance.

### 2.1.4. *Linked individual country models or parametric differences between regions*

There are two broad approaches with respect to the modelling of individual economies within the global economic system. One approach starts by giving a detailed representation of individual economies, taking into account much of the institutional and economic details of the individual countries, and subsequently linking individual country models through trade flows,

<sup>6</sup> In accordance with the international trade literature, 'regional' has a supra-national meaning in this report, and not an intra-national (provinces, etc.) one. A 'country' corresponds to the notion of a nation state. Whenever this article refers to regions, we mean an aggregate of individual countries. Regional aggregations of countries, therefore, do not necessarily represent a coherent geographical space, for example, a 'Rest of the World' region.

capital flows and possibly factor mobility between countries.<sup>7</sup>

The other route to global modelling starts by assuming the same modelling structure for all individual economies, and representing differences between economies in terms of data and parameters only. This approach yields a relatively transparent model structure, since there is only one economic model. This in turn greatly facilitates both the data handling aspects as well as the interpretation of results. In the linked country models approach, the individual country models may be based on different theoretical assumptions, which may make it difficult to disentangle model results into the effects of exogenous events on the one hand and differences in theories on the other hand. A disadvantage of the 'one model fits all' approach is clearly its limited capability to handle structural differences between economies.<sup>8</sup>

## 2.2. *Specification and modelling issues*

### 2.2.1. *Dynamic versus comparative static specifications*

Dynamic models allow the analysis of lagged transmissions and adjustment processes over time. Alternatively, the comparative static approach studies the differences between equilibria resulting from different assumptions on exogenous data or policy variables. The time path between equilibria is ignored in comparative static models.

Dynamic models can be used to trace the accumulation of stock variables, whereas static models are unable to do this. In comparative static models, policy changes have no effect on the accumulation of stocks — e.g. capital stock — and the associated changes in production possibilities. For short-run agricultural analysis the implications of accumulating commodity stocks may be relevant as well.

Dynamic features can be incorporated in equilibrium models in several ways. The most frequently used approach is to specify a recursive sequence of

<sup>7</sup> The United Nations Project LINK (Klein and Su, 1979) is a well known example of this approach to global modelling.

<sup>8</sup> An intermediate approach has been followed by the GLOBUS model (Bremer, 1987), which included three prototypical model structures for, respectively, developed market economies, centrally planned economies and developing economies.

temporary equilibria. That is, in each time period the model is solved for an equilibrium, given the exogenous conditions prevailing for that particular period. In between periods, stock variables are updated, either exogenously (e.g. population) or as a result of the equilibrium outcomes of the preceding period (e.g. investment demand leading to a changed capital stock in the next period). Recursive dynamics do not guarantee time-consistent behaviour. In contrast, in intertemporal equilibrium models agents display optimal behaviour over time as well as within periods. Intertemporal models are usually tantamount to using rational expectations assumptions.<sup>9</sup> Such forward-looking behaviour leads to equilibrium time paths that move towards a long-run steady state (if it exists). A main reason to incorporate such intertemporal features into general equilibrium models is the desire to model savings rates endogenously, and hence to allow the model to generate alternative (endogenous) growth rates. In such models, a policy change can have a lasting effect on the economy's growth rate through changes in the accumulation of capital stocks. A feature which is impossible with a fixed savings rate assumption.<sup>10</sup>

Comparative static models are sometimes used to generate projections of policy impacts at some future point in time. Such projections are not to be confused with econometric forecasts, but are achieved by constructing an artificial future dataset that is consistent with the model's assumptions — a so-called baseline — and subsequently conducting a policy experiment on the basis of this projected dataset. The artificial future dataset is constructed by making assumptions on the growth of exogenous variables and parameters and subsequently letting the model solve for an equilibrium that is consistent with these assumptions. Typical projections with AGE models rely on exogenous forecasts of GDP, factor endowments and factor productivity.

<sup>9</sup> Furthermore, by modelling the intertemporal equilibrium behaviour of economic agents, as well as equilibria within periods, such models are able to counteract the Lucas (1976) critique on economic models.

<sup>10</sup> If knowledge is included as a production factor that can be accumulated, growth rates become endogenous, even with a fixed savings rate (see endogenous growth literature, for example, Grossman and Helpman (1991)).

## 2.2.2. Modelling of international trade

**2.2.2.1. Assumptions concerning the nature of traded goods: homogeneous versus heterogeneous goods.** In classical trade models, goods are assumed to be similar in the eyes of buyers. In such a market, the goods of one producer perfectly substitute for those of another and are called *homogeneous*. If the number of suppliers is sufficiently large, the market will approach the perfect competitive outcome and prices across suppliers will be equalised. Homogeneity and competitiveness also imply that each actor in the market is either a buyer or a seller of the good, but never both, since each actor is either able to produce the good with non-negative profits at the prevailing market price or not. This implies that a country can only be an exporter or an importer of a certain good, and models that include this assumption describe only inter-industry trade.

Homogeneity therefore simplifies the task of trade modelling considerably. Since prices are equalised and there is no other distinguishing characteristic of the goods, it makes no difference from which supplier a particular purchase is made. The homogeneity assumption is therefore associated with a 'pooled' market approach to trade modelling, where we see only what each actor brings to the market (supply) and what that actor takes from the market (demand). For obvious reasons, the pooled market approach is also known as 'non-spatial' modelling.

However, these simplifications in modelling have severe limitations for applied trade research, as these models explain only inter-industry trade and not intra-industry trade. The latter turns out to be an important phenomenon in trade, since even at high levels of disaggregation, countries report both exports and imports in any sector. If intra-industry trade is netted out, one ignores an important phenomenon of the real world and underplays the importance of trade to each region. Furthermore, these trade models can be hypersensitive to changes in transportation costs and trade policy wedges, and run the risk of extreme specialisation when sector-specific factors of production are not present in the model, see also Francois and Reinert (1997).

One way to introduce intra-industry trade in a model is to assume that goods are distinguished by other factors than price alone, and hence are viewed

as imperfect substitutes from the perspective of the buyer. When product differentiation is possible, goods are called *heterogeneous* and the task of trade modelling is considerably more complex. First, there is no need for prices to equalise across suppliers. If goods are heterogeneous, then different buyers are willing to pay different prices to obtain the same quantity of the good. Hence, independent price movements among suppliers are possible. Second, each actor in the market may be both a buyer and a seller at the same time if goods are differentiated. This implies that the trade model has to trace twice as many transactions than under the homogeneity assumption. Clearly, the bilateral specification provides a richer and more detailed picture of the market, but requires much more data, parameters, bookkeeping and computational effort. Whether the additional effort is justified by additional relevant information depends on the kind of problems a model has to tackle. Many policy disputes and policy instruments are bilateral in nature, and can only be treated within a bilateral specification of trade flows.

There are two ways to incorporate product differentiation into applied trade models. On the one hand, product differentiation can be introduced exogenously by assuming that products are differentiated by country of origin. This method introduced by Armington (1969) simply assumes that imports and domestic goods are imperfect substitutes in demand. The often used Armington formulation in applied trade models invokes the assumption that products are differentiated by country of origin. In combination with a preference function that is separable in domestic products and combined foreign products, this yields empirically manageable import functions. Most often a CES functional form for preferences is assumed.<sup>11</sup> This assumption has received much criticism because the source of product differentiation is exogenously introduced on the demand side. Another disadvantage of this assumption is that terms of trade effects turn out to be quite large empirically. The Armington assumption implies that each importer, however small the region may be, has some degree of market power, and is therefore

able to influence world prices. See Brown (1987) for an analytical and numerical assessment of terms of trade effects under the Armington assumption.

An alternative approach is to introduce product differentiation endogenously at the firm level on the supply side.<sup>12</sup> This approach assumes that consumers prefer differentiated goods either to obtain a better match between their preferred variety and those extant in the market place (Lancaster, 1980) or to obtain increased variety in consumption (Spence, 1976; Dixit and Stiglitz, 1977). Krugman (1979, 1980) and Ethier (1979, 1982) introduced the concept of monopolistic competition into international trade theory. In this approach fixed costs such as R&D or marketing costs are necessary to produce differentiated goods. The inclusion of fixed costs has some implications for trade policies. Next to the traditional gains from trade we get 'noncomparative advantage' gains from trade in the presence of scale economies and imperfect competition. First, shocks that increase output at firm level result in positive scale effects. Second, there are gains from trade in the form of increased variety (thereby incurring fixed costs and reducing the sales of existing firms). Thirdly, scale economies imply that the market can only support a limited number of firms, which are consequently imperfectly competitive. Trade creates a larger market that can support a larger number of firms and hence a greater level of competition. The reduction in market power is called the procompetitive effect. The advantage of this approach is that it locates product differentiation on the supply side and it minimises terms of trade effects. A disadvantage is that the absence of firm level data makes econometric estimation of elasticities problematic (Winters, 1990).

### 2.2.3. Representation of policies

A careful representation of policies is an essential component of global models applied to practical agricultural and trade issues. The policies considered cover not only trade policies but also domestic agricultural policies which add further distortions between international and domestic prices. Modelling policy

<sup>11</sup> In general, the assumption of (weak) separability of the utility function implies that 'bundles' of goods have to be identified, where substitution is relatively easy within 'bundles' but substitution is less easy across 'bundles'. This is evidently also an empirical issue.

<sup>12</sup> Berkum van and van Meijl (2000) give an elaborate survey of determinants of international trade, such as factor endowments, product differentiation, economies of scale and innovation, and their implications for trade patterns and trade policies. Furthermore, they survey empirical evidence on the relevance of various theories for explaining trade in agricultural and food products.

instruments in global models can take two forms. The first one consists of developing a direct structural representation of the policy instruments through the incorporation of its mechanisms. The second approach is more indirect and measures the policy-induced distortions through a price-transmission (policy-response) relationship linking international and domestic prices.<sup>13</sup> Depending on the values taken by this relationship, it is flexible enough to capture a wide array of trade and domestic agricultural policy regimes ranging from a perfect transmission of world prices to perfect insulation. Measures of distortions captured by price wedges and/or tariff equivalents are incorporated into this policy response function.

In the global models under review, these two forms of representing policies are being used extensively. Concerning the price transmission specification, the most common form of modelling policy instruments is the perfect transmission case with price wedges and/or tariff equivalents. This form is relatively easy to implement. In what follows, we illustrate the modelling of policy instruments through two trade policy instruments: tariffs and quantitative restrictions.

Tariffs and quantitative restrictions such as quotas and voluntary export restraints (VERs) are two types of trade policy instruments that are examined in applied trade models. Tariffs can be introduced in a straightforward manner and are most of the time expressed as the percentage by which the domestic price exceeds the world price; i.e. an ad valorem tariff rate. Quotas are more difficult to implement. First, one has to investigate whether a quota is binding or not. Second, it is difficult to assess what would be the level of imports without the quota. Third, one has to model who appropriates the rents that accrue from the quota: domestic importers or foreign exporters. With regard to the second element researchers focus on the

price distortions caused by the quota. There are several methods to quantify quotas and other non-tariff measures (Laird, 1997), which basically amount to two alternative ways to implement them in applied models: the first is a tariff equivalent representation, while the second method specifies quantity restrictions directly.

**2.2.3.1. Tariff equivalents or price wedges.** The tariff equivalent or price wedge of a non-tariff measure is the difference between the free world price of a good and the price on the domestic market. These measures can be relatively easily be observed when goods are homogenous and free world prices can be obtained from transaction values. For manufactured goods, the former is a problem and for many (agricultural) commodities the latter is a problem. A popular method to arrive at estimates of tariff equivalents is use of producer support estimates (PSE).<sup>14</sup> A disadvantage of these subsidy equivalents is that they vary considerably from year to year, not only through changes in policies but especially through changes in world prices, exchange rates and the value of domestic production.

The representation of quantity restrictions as price wedges is not always an adequate approach. If a quota is not binding in the benchmark, its tariff equivalent will be equal to zero. However, the quota may become binding as the result of a policy simulation. This effect will not be captured when the quota is approximated by a tariff equivalent because the tariff equivalent remains zero. Additional complications arise in the case of multi-tier protective schemes like tariff-rate quotas (TRQs). These schemes specify different tariff rates for different import quota levels, and it has to be determined whether each quota is really binding and/or the tariff is prohibitive. Also, the implementation of a quota implies the generation of quota rents, which

<sup>13</sup> For more details on the specification and implementation of price transmission equations, see Tyers and Anderson (1992, Chapter 2). Price transmission equations can also be viewed as reduced-form relationships obtained from a structural “political economy” model explaining the behaviour of policy decision makers who optimise a policy preference (social utility) functions subject to economic and political constraints. The empirical implementation of price transmission equations is often pragmatic and not necessarily derived in a consistent fashion from the underlying political economy model. This could explain why such a specification of policies is not used in global computable general equilibrium models.

<sup>14</sup> PSEs were formerly known as ‘producer subsidy equivalents’. These include the transfer from price distortions (i.e. price wedges), and the transfers from government to producers. The transfer from price distortions or market price support is again the transfer from consumers to producers in the form of price gaps between domestic and world prices. The transfer from government expenditures includes both direct government payments and indirect transfers (e.g. input subsidies, tax concessions). The consumer subsidy equivalent (CSE) measures the implicit tax or subsidy imposed on consumers. See Cahill and Legg (1990) for a comprehensive description. Both PSEs and CSEs are regularly published by OECD.

accrues as income to the holder of the right to import or export under the quota. The endogenous determination of quota rents and their distribution over holders of quota rights can only properly be captured by an explicit representation of these policy measures. See, for example, DeMelo and Tarr (1992) for a discussion of trade quota instruments.

**2.2.3.2. Other policy instruments.** Next to border protection instruments *stricto sensu*, other relevant policies frequently need to be represented in models. For example, in relation to the GATT/WTO commitments, ceilings on the volume of subsidised exports as well as bounds on the value of export subsidies may be relevant. In relation to the common agricultural policy (CAP) of the European Union, land set-aside and headage premiums are clearly examples of agricultural policies that do not directly affect border protection, but nevertheless do have an impact on trade flows.

#### 2.2.4. Theoretical consistency

Judging the theoretical consistency of models has many facets, and the discussion here is far from exhaustive.<sup>15</sup> At its most basic level, a model's numerical results should be qualitatively in accordance with the theoretical foundations on which the model has been erected. At the level of numerical implementation of the model, theoretical consistency places requirements on the parameters used in functional forms, especially parameters used in demand systems and supply equations.<sup>16</sup>

<sup>15</sup> It is not a straightforward task to develop a sound set of criteria to judge the theoretical consistency of models. This theme is also closely related to the issue of model validation, which we have not taken up in this article. In addition the evaluation of theoretical validity would require much more information on the individual models than is available. Since numerical model outcomes are contingent on the particular set of assumptions employed, in particular policy assumptions and assumptions on exogenous variables, a judgement of the numerical validity would require a study where model results are compared against the background of the same set of assumptions.

<sup>16</sup> The four essential properties of demand functions are: (1) adding up: at the given level of prices and income, demand equals total expenditure, (2) homogeneity: compensated (Hicksian) demand is homogeneous of degree zero in prices and uncompensated (Marshallian) demand is homogeneous of degree zero in income and prices together, (3) symmetry: cross-price effects are

Imposing all regularity conditions on the parameters used in demand system and the supply equations of global partial equilibrium models is almost an insurmountable task. To overcome this problem, global partial equilibrium modellers have adopted the following two strategies: (i) ensure that all parameters (elasticities) satisfy the essential regularity conditions (i.e. that own price effects have the right signs and dominate the cross-price effects) and/or (ii) impose the full set of regularity conditions to small components of the global model.

The economic structure of general equilibrium models forces the model builder to exercise a strict discipline with regard to the restrictions on parameters. In particular, a necessary condition for the existence and uniqueness of an equilibrium solution is that all excess demand functions are homogeneous of degree zero in prices. This condition is met when the regularity conditions on demand and supply equations are satisfied. In a properly designed general equilibrium model, equality between incomes and expenditures will always be satisfied for the economy as a whole. This feature does not always hold for partial equilibrium models because they lack the restrictions imposed by an economy-wide national accounting framework.

#### 2.2.5. Model closures

‘Closing’ the model is the process of classifying the variables as either endogenous, i.e. values are determined (solved for) by the model, or exogenous, i.e. predetermined outside the model. Model experiments are conducted by introducing alternative assumptions on exogenous variables.

Alternative model closures can also be employed to construct different models from the same basic modelling framework. Multi-region models with a global coverage can sometimes be transformed into single region models by singling out one specific region and declaring ‘the rest of world’ as exogenous. Similarly, economy-wide models can be transformed into

symmetric, (4) negativity: the matrix of own- and cross-price derivatives of compensated demand functions is negative semi-definite. In particular this implies that (a) compensated demand function slope downward, and (b) own price effects dominate cross-price effects. See, for example, LaFrance (1986) and LaFrance and Hanemann (1989). Similar observations hold for equation systems used to model the supply side.

partial models of selected sectors, by specifying a closure which holds 'the rest of the economy' as exogenous. The latter possibility is especially useful if one wants to compare partial equilibrium outcomes against general equilibrium outcomes, thereby checking for the presence of significant economy-wide induced effects following a certain policy change targeted at the agricultural sector.

There are certain general closure rules that have to be fulfilled by both partial and general equilibrium models. Both in a partial and a general equilibrium setting, a valid closure has to assure that the number of endogenous variables is equal to the number of equations. In addition to this necessary technical condition, the closure must specify a valid economic environment. For example, if the equilibrium model demands that all buyers exhaust their budget, the closure must be such that all buyers are on their budget constraint, and that there are no 'leakages' with respect to incomes and expenditures.

Since partial models describe only a subsystem of the economy, they do not have to be concerned about the so-called 'macroeconomic closure', i.e. the treatment of the link between investment and savings. In models without intertemporal decision making with respect to investments, the identity between macroeconomic investment and savings is guaranteed by fixing either one at some pre-specified level, and requiring the other variable to accommodate. For example, a so-called 'Keynesian closure' specifies an exogenous investment level and lets savings adjust endogenously. On the other hand, in 'neo-classical closures', investment is adjusting to savings levels. Since the source of savings may be both domestic and foreign, the closure rule also has implications for the treatment of the current account balance. If the trade balance is fixed exogenously, one essentially also fixes the difference between domestic savings and domestic investments. In addition, in multi-region economy-wide models, the approach of fixing trade balances at the regional level is a simplifying way to avoid modelling the allocation of global savings to individual regions. A disadvantage of this approach is the inability to model endogenous changes in the volume of regional trade balances. It is obvious that the specification of the macroeconomic closure can have profound impacts on model outcomes.

### 2.3. Data and parameters

#### 2.3.1. Data

Data requirements are very demanding for multi-regional models of international trade. The amount of data is determined by the level of desegregation (countries/regions, activities/commodities) and the theoretical structure (homogeneous/heterogeneous goods, bilateral/pooled markets).

Not only is the amount of data usually quite large, but the data needed to be mutually consistent. Especially if trade is related to domestic inter-industry structures, substantial adjustments to the published data are necessary, because the procedures for collecting and classifying trade statistics differ from those employed for domestic input–output tables. While trade data with broad coverage are now widely available on a comparable basis, this is certainly not true for input–output data and for trade protection information.<sup>17</sup> A social accounting matrix (SAM) usually underlies economy-wide models. Although the SAM is sometimes only implicitly present in the database of AGE models, it forms the basis for a coherent and consistent description of national economies. See Laird (1997) for a description of widely used data sources for international trade analysis.<sup>18</sup>

It is obvious that regular updating of datasets will improve the timeliness and relevance of results. The choice of base year for a modelling dataset has additional consequences, both for comparative static and dynamic models. The economic conditions that prevail at the point of reference determine the conclusions that can be drawn from alternative simulations.

#### 2.3.2. Parameters

The parameters used in behavioural equations determine the response to policy changes, and are therefore a very crucial element in each modelling exercise. Key parameters usually are: price- and income elasticities

<sup>17</sup> A recent joint initiative by USDA/ERS, Agriculture and Agri-food, Canada, the European Commission, UNCTAD, FAO and OECD develops a new Agricultural Market Access Database (AMAD). At the time of writing this contains tariff-line level data on market access commitment and implementation of about 50 WTO members. AMAD is publicly available since September 2000. See Waino et al. (2000) and [www.amad.org](http://www.amad.org).

<sup>18</sup> The annex to van Tongeren and van Meijl (1999) lists the datasources of individual models in some detail.

and budget shares in demand systems; substitution elasticities and input cost shares in supply systems; Armington (substitution) elasticities in import demand; if economies of scale are included, parameters that capture the degree of exhaustion of returns to scale (cost-disadvantage ratio). As already mentioned above in Section 2.2.4 the values of these parameters must be determined in consistency with data and theory.

Two approaches to estimating model parameters can be distinguished: econometric estimation and calibration. Econometric estimation of parameters should ideally be done by simultaneous equation estimation methods that take into account the overall model structure. However, given the size of applied trade models, identification problems, lack of data, etc., this is not feasible, and one has to resort to single-equation estimation methods, using either time series or cross-section data. See Jorgenson (1984) for econometric estimation of AGE models.

Most applied trade modellers resort to calibration methods — also called the ‘synthetic approach’ — to generate a set of parameters that is consistent with both the benchmark data and the model’s theory. The calibration approach takes initial estimates of elasticities, etc., from outside sources and adjusts certain other parameters in the given functional forms to the initial equilibrium dataset. Calibration, therefore, exploits theoretical restrictions, equilibrium assumptions and assumptions on functional forms to arrive at a point estimate.

### 3. Model overview

#### 3.1. Partial models

In this section we describe the features of the selected partial equilibrium models. We first describe the design choices of a prototypical standard multi-region partial equilibrium model. This standard model will serve as a point of reference for the individual partial equilibrium models. Individual models are summarised in alphabetical order in Table 2, which also identifies their non-standard features.

A standard partial equilibrium model has the following features:

- regional scope: global coverage;

- regional unit of analysis: parametric differences between countries;
- dynamics: comparative static;
- modelling of trade: homogeneous goods;
- characterisation of global markets: pooled markets;
- representation of policies: ad valorem price wedges (trade: tariff equivalents);
- theoretical consistency: not implied by theoretical structure;<sup>19</sup>
- model closures: factor markets and non-agricultural sectors are exogenous.

The standard multi-region applied partial equilibrium model framework consists of an economic structure that includes for each region constant elasticity supply and demand equations which determine domestic prices. The standard model is multi-product by nature to capture supply and demand interrelationships among agricultural products. Therefore, supply and demand equations are functions of own and cross product prices. The interactions between the agricultural product groups are taken into account while influences of factor markets and the rest of the economy are treated as exogenous. Supply and demand relationships incorporate therefore exogenous variables such as population, household income and technical change. Each sector produces one homogeneous good that is perfectly substitutable both domestically and internationally. A region’s international trade is viewed as the difference between the regions’ supply and demand and brought to the world market (pooled approach, no bilateral trade). For each product, world market clearing price balances global trade. World prices for each product feed back into domestic prices through a set of equations which specify wedges between world price and domestic price. All policies are inserted as ad valorem price wedges. Finally, the

<sup>19</sup> Generally speaking, the specification of supply and demand relationships in all selected partial equilibrium models has been conducted in such a way that the own price effects always dominate cross-price effects. In some cases, the homogeneity condition might have been imposed. Some partial equilibrium models may satisfy for some of their components regularity conditions implied by economic theory. Given the large size of most of these partial equilibrium models, it has been impossible to undertake a full screening of all their supply and demand relationships and to check whether they satisfy all the regularity conditions. However, when documentation on these models permits, we identified the components which satisfy regularity conditions.

Table 2  
Model summary of partial equilibrium models of trade in agricultural products

|                 | Description   | Modelling of trade                               | Goals   | Key applications   | Policy Representation                     | Number of regions (r) or countries (c) | Global coverage? (yes/no) | Number of sectors/ products | Number of farm (f) or processed (p) products | Software                             | Data availability (yes/no) |
|-----------------|---|--|---|--|---|--|---------------------------|-----------------------------|--|--------------------------------------|----------------------------|
| Standard model  | Static partial equilibrium model, global coverage, no factor markets included |  | Homogeneous good + pooled markets   |  | Price wedges                              |  |                           |                             |  |                                      |                            |
| AGLINK          | Recursive dynamic model includes land allocation                              | Standard   | To assist the OECD Secretariat in its annual medium term outlook. Conduct quantitative analysis agricultural policies on principal agricultural markets   | Annual OECD medium term agricultural outlook   | Quantity restrictions modelled explicitly | 11 (c) + 2 (r)                         | Yes                       | 19                          | 6 (f) + 13 (p)                               | SIMPC                                | Yes                        |
| ESIM            | Standard model, land market included, special emphasis to Eastern Europe      | Standard   | Enlargement studies   | EU enlargement   | Quantity restrictions modelled explicitly | 7 (c) + 2 (r)                          | Yes                       | 27                          | 17 (f) + 10 (p)                              | Spreadsheet (Supercalc 5.5 or Excel) | No                         |
| FAO World Model | Recursive dynamic model includes land allocation                              | Standard   | Medium- and/or long-term projection model. Simulating impacts of policy changes   | To contribute to the outlook of FAO on agricultural commodity markets, Uruguay Round   | Standard                                  | 147 (c) + 1 (r)                        | Yes                       | 13                          | 6 (f) + 7 (p)                                | Fortran                              | No                         |
| FAPRI           | Econometric recursive dynamic model, with a special emphasis on the US        | Standard   | Compound modelling system for policy analysis; short-, medium and long term projections (1–10 years), annual baseline   | Quantitative evaluations of (international) agricultural policies that affect US and world agriculture, farm legislation reform through Uruguay Round negotiations                 | Standard                                  | 29 (c + r)                             | Yes                       | 24                          | 24 (f)                                       | SAS-AREMOS, LOTUS 123                | No                         |
| GAPsi           | Recursive dynamic model   | Standard   | EU agricultural policy analysis   | CAP reform, Agenda 2000; planned: EU enlargement, WTO  | Quantity restrictions modelled explicitly | 13 (c) + 4 (r)                         | Yes                       | 13                          | 13 (f)                                       | GAMS, Excel (output)                 | No                         |
| MISS            | Standard model, four regions  | Standard   | Analysis of agricultural policy changes in EU and US  | Trade liberalisation in GATT framework and CAP reform in game theoretic setting, focusing on EU-US relations   | Quantity restrictions modelled explicitly | 1 (c) + 3 (r)                          | No                        | 10 (final) + 10 (inputs)    | 10 (f) + 4 (non agri-inputs)                 | Home made software (Language C)      | Yes                        |
| SWOPSIM         | Standard model  | Standard: base model, Armington: one application | Simulation of effects of changes in agricultural support policies on production, consumption and trade  | Multilateral trade liberalisation (GATT Uruguay Round), agricultural policy reforms in US and EU   | Standard                                  | 36 (r)                                 | Yes                       | 22                          | 22 (f)                                       | Spreadsheet (Supercalc 3 or 5)       | Yes                        |
| WATSIM          | Standard model  | Standard   | Three target periods with different aims: short-term shock analysis (not yet available), medium-term projections and policy analysis, long-term projections and analysis of various shift factors | (1) Baseline for years 2005, 2010, 2015 and 2020, (2) analysis of different shift factors including income in Asia, productivity in transition countries, (3) trade liberalisation | Quantity restrictions modelled explicitly | 4 (c) + 10 (r)                         | Yes                       | 29                          | 14 (f) + 15 (p)                              | Fortran, GAMS                        | Yes                        |

standard model is comparative static in nature. In this paper the standard SWOPSIM model is an example of a typical standard partial equilibrium model.

The standard partial equilibrium model can be modified to capture the following elements:

- possibility that policy instruments can be represented explicitly and in a detailed fashion;
- inclusion of autonomous shifters into behavioural (supply and demand) relationships to generate projections.

In general, all the selected models are pretty close to the standard model. They differ from the standard model because they are recursive dynamic (AGLINK, FAO World Model, FAPRI, GAPsi), endogenise land allocation (AGLINK, FAO World Model, WATSIM), model explicitly quantitative policies (AGLINK, ESIM, GAPsi, MISS<sup>20</sup> and WATSIM) or include bilateral trade by using the Armington assumption (SWOPSIM, one application). Besides the design choices the models differ in their product and country coverage, which leads to a rather large differences in focus.

### 3.2. Economy-wide models

As we did in Section 3.1 for partial equilibrium models, we first define a prototypical model as a point of reference against which the features of individual economy-wide models can be compared. Individual models are summarised in alphabetical order in Table 3, which also presents their non-standard features. We choose as our standard a multi-region AGE model, which has the following characteristics in terms of the criteria introduced in Section 2.

A standard economy-wide model has the following features:

- regional scope: global coverage;
- regional unit of analysis: parametric differences between countries/regions;
- dynamics: comparative static;
- modelling of trade: Armington;

<sup>20</sup> The MISS and AGLINK models are the only two partial equilibrium models which are explicitly concerned about regularity conditions in some of their components. For the former model, supply equations satisfy the regularity conditions while for latter, feed demand relationships are theoretically consistent.

- characterisation of global markets: bilateral trade relations;
- representation of policies: ad valorem price wedges (trade: tariff equivalents);
- theoretical consistency: implied by model structure;
- model closure: endogenous volumes and prices on all markets, including factor markets. Exogenous: factor endowments, policy instruments. Macro closure: ‘neo-classical’, savings driven investment at global level (endogenous trade balance).

The main features of the standard multi-region AGE model correspond closely to those attributed by Baldwin and Venables (1995) to ‘first generation’ models: comparative static, constant returns to scale in production, perfect competition on all markets, Armington assumptions for imports. In addition, our standard model has a database with global coverage, i.e. in principle global economic activity is covered. ‘Standard models’ included in this review are RUNS, GREEN, GTAP and MEGABARE. Within each regional economy of a standard multi-region AGE model, inter-industry linkages are captured by an input–output structure. Demand for factors of production is derived from cost minimisation, given a sectoral production function (nested CES) that allows for substitution between inputs. Typically, substitution is allowed only between primary factors — land, labour, capital — while intermediate inputs are used in fixed proportion with output (Leontief technology). Each sector produces one homogeneous good that is perfectly substitutable domestically but substitutes imperfectly with foreign goods (Armington assumption). Next to the binary distinction ‘domestic versus foreign’, the multi-region nature of the model enables a distinction of traded commodities according their region of origin. That is, bilateral trade flows are captured.<sup>21</sup> Factor markets for land, labour and capital are included, endowments for these primary factors are given and the factors are fully employed.

Labour and capital are assumed to be fully mobile across domestic sectors, while land is imperfectly

<sup>21</sup> One strand of AGE models uses, in addition to Armington style imports, a CET transformation function that models the split of domestically produced goods into exported commodities and those destined for the domestic market. An advantage of this method is that it dampens the size of terms of trade effects that emerge in Armington models, see DeMelo and Robinson (1989).

Table 3  
Summary of economy-wide models

|                    | Description   | Modelling of trade   | Goals  | Key applications  | Policy representation  | Number of regions (r) or countries (c) | Global coverage Yes/No | Number of sectors                          | Number of farm (f) or processed (p) products | Software                            | Public data availability               |
|--------------------|---|--|--|---|--|--|------------------------|--|--|-------------------------------------|--|
| Standard model     | Applied General Equilibrium model, multi-sector, comparative static, constant returns to scale in production, perfect competition on all markets, global coverage | Armington, bilateral flows   |  | Ad valorem price wedges   |  |  |                        |  |  | General purpose package             | Yes                                    |
| G-cubed            | Intertemporal applied general equilibrium and macroeconomic model   | Standard   | Contribute to the policy debate on environmental policy and international trade, with a focus on global warming policies                         | Economy-wide impacts of greenhouse policies, financial crisis in Asia, global predictions and outlook of the world economy, Uruguay Round | Standard and tradable emission permits   | 4 (c) + 4 (r)                          | Yes                    | 12   | 1 (f) + 1 (p)                                | Gauss                               | No                                     |
| GTAP               | Standard (default version) recursive dynamic and imperfect competition versions available   | Standard monopolistic competition versions available                             | Trade policy analysis, especially multilateral liberalisation, Agricultural policies   | GATT Uruguay Round, technological changes, environmental policies; EU enlargement, CAP reform   | Standard in default version, volume and value restrictions (quota, etc.) available | 27 (c) + 12 (r) + RoW <sup>a</sup>     | Yes                    | 50   | 12 (f) + 8 (p)                               | GEMPACK and GAMS versions available | Yes, at cost                           |
| GREEN              | Recursive dynamic   | Standard, except crude oil (homogeneous)   | Asses the economic impact of imposing limits on carbon emissions   | Kyoto protocol assessment   | Standard, quota, tradable emission permits   | 5 (c) + 7 (r)                          | Yes                    | 9  | 1 (f)  | C language                          | No                                     |
| INFORUM            | Linked system of dynamic national macroeconomic models with inter-industry input–output linkages  | Price and income sensitive econometrically estimated import and export equations | Annual forecasts and policy analysis at national and internationally linked levels   | Early work on NAFTA, national US studies (LIFT), Austrian integration in EU   | Standard, macro-economic policy instruments, taxes and transfers                   | 13 (c)                                 | No                     | Varies by country: minimum 33, maximum 100 | Varies by country                            | G language                          | Yes partly, free                       |
| MEGABARE and GTEM  | Recursive dynamic endogenous population growth, technology bundles in electricity and iron & steel  | Standard   | Policy scenario analysis primarily in climate change but also in global agricultural trade reform and trade in strategic commodities (e.g. coal) | Climate change policy and the economic impact of the Kyoto protocol, WTO and the agricultural trade liberalisation                        | Standard, tradable emission permits  | 27 (c) + 12 (r) + RoW                  | Yes                    | 50   | 12 (f) + 8 (p)                               | GEMPACK                             | Partly, Yes, see GTAP energy parts: No |
| Michigan BDS       | Scale economies and monopolistic competition in manufacturing industries  | Monopolistic competition   | To analyse microeconomics effects of trade liberalisation policies   | Regional trade agreements (NAFTA, extension of EU with Eastern European countries), Uruguay Round, liberalisation in services             | Standard   | 34 (c) + RoW                           | Yes                    | 29   | 2 (f)  | GEMPACK                             | Yes                                    |
| RUNS               | Recursive dynamic   | Agriculture: homogeneous goods & pooled markets, manufactures: standard          | Analysis of agricultural policies  | GATT Uruguay Round, agricultural trade liberalisation   | Standard   | 13 (c) + 9 (r)                         | Yes                    | 20   | 11 (f) + 4 (p)                               | Fortran                             | No                                     |
| The WTO housemodel | Standard and imperfect competition versions   | Standard and firm level product differentiation                                  | To analyse global trade analysis issues such as the upcoming WTO round   | Multi-region CGE analysis of the results of the Uruguay Round   | Standard, import quota   | 5 (c) + 7 (r) + RoW                    | Yes                    | 19   | 3 (f) + 1 (p)                                | GAMS/MPSGE                          | Yes                                    |

<sup>a</sup> Rest of world.

mobile and tied to agricultural production. Consumer demand is derived from utility maximisation under a budget constraint, and consumers allocate their expenditures over domestic and foreign goods. A government actor levies various types of indirect taxes and subsidies including import tariffs and export subsidies. All policy instruments are specified as ad valorem price wedges. All factor markets and commodity markets are assumed to clear, which yields equilibrium solutions to factor- and commodity prices as well as the corresponding equilibrium quantities.

All regional economies are linked through bilateral commodity trade and through interregional investment flows. As discussed in Section 2.2.5, there are different approaches to deal with this latter aspect. If one is willing to assume a constant current account balance in all regions, then the difference between regional savings and investments is essentially predetermined, and as a consequence the aggregate level of the savings — investment balance is also predetermined. If one wants to allow for endogenous determination of the current account balance, the standard model must include a mechanism to redistribute aggregate savings over regions.

We also classify under the heading ‘standard model’ those which include a recursive sequence of temporary equilibria.<sup>22</sup> Recursive models do generate time paths for endogenous variables, but there is in fact no behavioural linkage between periods. As a result, the equilibrium solution in each period can essentially be calculated without reference to earlier or later periods.

‘Second generation’ models add increasing returns and imperfect competition in some of the sectors, allowing for estimates of scale and variety effects, as discussed in Section 2.2.2. These models are comparative static in nature. Examples included here are the Michigan BDS and WTO models. In contrast, ‘third generation’ models include time consistent forward looking behaviour and endogenous savings rates, hence allowing for the modelling of short run dynamics. The G-cubed model is an example of this brand.

Most of selected economy-wide models — whether dynamic or static — share in common the fact that theoretical consistency is met by adopting restrictive structures for consumers’ preferences and firms’ technologies. Hence, the former are often represented by explicitly additive structures while firms’ technologies are also specified using (nested) CES functions. With the exception of GTAP, all the selected applied general equilibrium models are specified with (nested) CES functions, and linear expenditure systems. Less restrictive flexible functional forms have been proposed to allow for different degrees of substitutability between factors of production or between consumption goods (see Patridge and Rickman (1998) for a discussion). When incorporating flexible functional forms into an AGE model, care has to be exercised that the parameterisation meets certain curvature properties to ensure existence and uniqueness of equilibria. The GTAP model is the only one which attempts to adopt a less restrictive structure to represent consumer expenditures. In fact, consumers’ preferences in this model are specified through a non-homothetic constant difference of elasticities (CDE) demand system (Hanoch, 1975) which allows budget shares to vary with income.

The standard, ‘first generation’ multi-regional AGE model is a firmly established workhorse in international trade analysis. While retaining most of the standard assumptions, certain special features are introduced into some models to capture specific issues, such as developing country agriculture (RUNS) or aspects of the EU’s CAP (some GTAP applications). Recursive dynamic variations of the standard model are now commonplace in research in the field of global climate change (GREEN, MEGABARE). Imperfect competition versions have gained ground in trade liberalisation of manufactures, and are likely to be used in the assessment trade liberalisation in services (WTO, BDS, GTAP). The most recent development is the intertemporal modelling of macroeconomic interactions between financial markets and real sectors (G-cubed).

The size of the data collection effort for global models has in the past forced modellers to be rather economical as regards the regional and sectoral disaggregation. Two collaborative efforts to reduce this entry barrier exist to date: INFORUM and GTAP. The GTAP database is specifically tailored to the needs of

<sup>22</sup> The Baldwin and Venables (1995) ‘first generation models’ are comparative static. However, single region recursive AGE models have a long tradition, starting from the work of Adelman and Robinson (1978) on Korea. While the standard recursive approach allows for accumulation of capital stocks, investment behaviour is not forward looking in these models.

general equilibrium modellers, and this has certainly contributed to its wider usage, also by non-GTAP modelling teams.

#### 4. Assessment

We started this survey with the claim that no model can serve all purposes. Following the criteria set out in Section 2, Table 4 gives an overview of the design choices made in the surveyed models, and serves as an aid to get an overview of the current state of the field.

Eight out of the 16 surveyed models are partial models, according to Table 4. Results obtained from

a general equilibrium analysis will only differ significantly from partial equilibrium results if agricultural trade policies lead to noticeable price shifts in other sectors. However, in industrial countries agriculture accounts for only a small share of GNP. Therefore, the strength of the linkages of agriculture with other sectors is typically not very strong at the level of aggregation that AGE models tend to employ. An exception may be those linkages than run through markets for natural resources, especially land. In contrast, developing countries and countries in transition witness a relatively high share of agriculture in economic activity. There are, therefore, significant second-round effects to be expected from policies that pave the ground towards regional integration and multilateral trade liberalisation, and AGE models provide the only coherent way to analyse these. More generally, policy changes such as CAP reform and WTO agreements are associated with impacts that reach beyond the agricultural sector and involve effects on factor markets for land and labour, which can most fruitfully be studied in a general equilibrium framework.

In industrialised countries, there do exist strong linkages, however, with sectors that are closely related to agriculture, either because they deliver key inputs such as fertilisers, herbicides, agricultural machinery, or because they process primary agricultural products, such as beef processing and dairy industries. Highlighting such interdependencies within the agricultural complex is one area where partial equilibrium models can potentially be very successfully used, and some of the recent partial models have taken up this challenge (WATSIM, ESIM). This aspect is also gaining importance in the presence of dramatically increasing trade shares of processed food products. Most of the partial equilibrium models surveyed in this article do not fully exploit this potential advantage because they have a focus on trade in primary agricultural commodities. As a result, there has been a tendency to use AGE models to highlight the forward and backward linkages within food supply chains, as well as to incorporate trade in differentiated food products.

The majority of the models has a global coverage, only one of them treats a regional subset of economies (INFORUM). Within the group of models that closes their accounting with respect to world trade, there are differences in regional emphasis. FAPRI focuses on the US, ESIM on Eastern Europe, MISS focuses on

Table 4  
Basic modelling design choices<sup>a</sup>

|   | Partial<br>Models | Economy<br>wide<br>models | Total |
|---|-------------------|---------------------------|-------|
| <i>Scope of representation</i>            |                   |                           |       |
| National economies                        |                   |                           |       |
| Partial                                   | 8                 | 0                         | 8     |
| General                                   | 0                 | 8                         | 8     |
| <i>Regional scope</i>                     |                   |                           |       |
| Global coverage                           | 8                 | 7                         | 15    |
| Non-global coverage                       | 0                 | 1                         | 1     |
| <i>Regional unit of analysis</i>          |                   |                           |       |
| Linked country models                     | 0                 | 1                         | 1     |
| Parametric differences                    | 8                 | 7                         | 15    |
| <i>Dynamics</i>                           |                   |                           |       |
| Static                                    | 4                 | 3                         | 7     |
| Recursive dynamic                         | 4                 | 4                         | 8     |
| Forward looking                           | 0                 | 1                         | 1     |
| <i>Modelling of trade</i>                 |                   |                           |       |
| Homogeneous                               | 8                 | 0                         | 8     |
| Armington                                 | 0                 | 5                         | 5     |
| Monopolistic competition                  | 0                 | 2                         | 2     |
| Other                                     | 0                 | 1                         | 1     |
| <i>Treatment of quantitative policies</i> |                   |                           |       |
| Tariff/price equivalents                  | 3                 | 5                         | 8     |
| Explicit treatment                        | 5                 | 3                         | 8     |
| <i>Data: public data availability?</i>    |                   |                           |       |
| Yes                                       | 3                 | 5                         | 8     |
| No  | 5                 | 3                         | 8     |
| <i>Parameters</i>                         |                   |                           |       |
| Estimated                                 | 2                 | 0                         | 2     |
| Calibrated                                | 6                 | 8                         | 14    |

<sup>a</sup> The table refers only to standard versions of models.

US–EU interactions, GAPsi emphasises the EU. A clear regional bias is less obvious in the economy-wide models with a global coverage. All of them include at least the major trading regions (US, EU, Asia Pacific).

The commodity coverage of partial models puts more emphasis and detail on agricultural commodities. Most AGE models include only 1–3 agricultural sectors. RUNS and GTAP are exceptions in this regard. The recent version of the GTAP database has an amount of agricultural detail that is comparable to partial agricultural models.<sup>23</sup>

Only one of the models, INFORUM, features linked individual country models, while all others favour representation of differences between economies via differences in parameters. While in principle, individual country models can capture more regional economic and institutional details, there are clear difficulties with this approach in terms of consistency and maintenance, see Section 2.1.4. Indeed, the linked country models approach seems to be less sustainable, and their contribution to global trade analysis has been rather limited. (The IIASA Basic Linked System, Parikh et al., 1988; The project LINK, Klein and Su, 1979).

Comparative static modelling has certainly not gone out of fashion, although eight models favour a recursive dynamic approach which permits them to generate time paths of variables and lagged adjustment patterns. Forward looking time consistent behaviour is only introduced into one model, G-cubed, which does not have a specific agricultural focus, but concentrates more on macroeconomic phenomena. Explicit introduction of time is certainly appealing to policy users of models, since this relates the model outcomes to concrete time periods. Comparative static models have reacted to this demand by generating projections without explicit modelling of the dynamics, see Section 2.2.1. While this procedure has some appeal, it is also not free of criticism, and some caution should be exercised. Partial models have to make assumptions on the development of a large number of exogenous variables to produce a projected future dataset. In fact, the largest part of the projected future does not derive from the model, but from outside assump-

tions. Since the partial model itself does not provide a consistency check, it is questionable whether these assumptions are always consistent among each other. Projections with static general equilibrium models do provide a consistency check, but these models rely on an extremely small number of assumptions for their projections. This implies that a large part of the step between two time periods is ‘explained’ by residual factors such as total factor productivity (TFP) growth rates which accumulate much of deviations not included in the original model. Finally, the features of the ‘baseline’ in all dynamic models as well as in projections are critical for the interpretation of policy results which are obtained relative to the constructed baseline scenario.

It is striking to note that all partial equilibrium models treat international trade in homogeneous products, while AGE models deal with trade in differentiated products by default. As already mentioned above, the volume of trade in processed food products is increasing relative to trade volumes in primary commodities. Since processed food can be considered to be of a more differentiated nature than primary products, it is highly relevant to come to grips with trade in differentiated products. By excluding intra-industry trade, and limiting the analysis to net trade, partial models capture the degree to which countries are interwoven only imperfectly. If net trade in a certain commodity turns out to be zero, two economies are unduly qualified as unlinked if in fact there exist intra-industry trade relations. These models also run the risk of predicting the empirically contestable phenomenon of extreme specialisation. Net trade in homogeneous goods also makes it impossible to incorporate bilateral trade policies. While the standard treatment of trade in differentiated products follows the Armington specification, two AGE models (BDS, WTO) incorporate firm-level product differentiation and economies of scale by default, and the standard GTAP model has been amended in that direction. These models focus on manufacturing and services, where these phenomena are perhaps more relevant than in agriculture. However, in food processing industries economies of scale and imperfect competition aspects are certainly relevant as well. A related issue is FDI by internationally operating processing and retailing firms. This is as yet untreated in the applied models surveyed, but does require the recognition of economies of scale at the plant level

<sup>23</sup> At the time of writing, version 4 is the current version of the GTAP database (McDougall et al., 1999). Version 5 is expected to become publicly available during 2000.

as well as at the firm level (Markusen and Venables, 1998). Scale and variety effects tend to yield 'large numbers' in trade liberalisation studies. It must be recognised, though, that hitherto the empirical basis for these industrial organisation issues is rather weak. Cross country econometric evidence on key parameters that measure scale economies are not yet available.

Eight models attempt to capture explicitly quantitative trade restrictions and CAP-type policies, and eight of the models resort to a tariff-equivalent representation. Policies are typically formulated at the commodity level or tariff-line level. It is at this level that policy makers need information, and partial models are in principle able to get down to the required level of detail, including specific institutional arrangements. Partial models, with their focus on selected sectors, are in principle able to give a more precise representation of policies, such as quantitative restrictions. However, our survey of partial model reveals that some partial models under-utilise that potential and resort to a tariff-equivalent representation of policies.

The inventory of models shows that some datasets are used by different models. Usually, modellers adjust the raw data to suit their specific needs, and consequently some duplication of efforts occurs. Eight modelling teams choose to make their dataset publicly available, either free of charge or at cost. This practice, which is increasingly observed within the modelling community, is considered a very useful step as it allows others to build on existing (and time consuming) work and it increases the transparency of modelling results. Sharing of databases has in the past been hampered by well known public good problems, which provide insufficient incentives for individual teams to contribute to database development. The INFORUM network provides an early example of an institutional set-up that facilitates sharing of data. INFORUM contributors submit (input–output) data in a form that matches their particular country model, and does therefore not require major adjustments to a common standard. In contrast, the GTAP framework enforces uniform standards on regional data and trade data. In addition, GTAP is supported by a strong group of institutional stakeholders which puts high requirements on the quality, timeliness and documentation of the data.

It turns out that 14 of the models surveyed here rely on calibration methods, and take their initial parameter estimates from the same published sources that sometimes date back a considerable time. Current models are dominated by 'theory' over 'observations'. Econometric estimation of key behavioural parameters in applied models is certainly an underdeveloped area, although there are some initiatives to estimate partial models in consistence with micro-economic theory (ESIM, FAPRI). Recent developments in entropy estimation methods may help to alleviate some of the technical problems that one encounters in estimating large scale AGE models with limited data (see Golan et al., 1996).

Although not apparent from our earlier discussions, documentation of models is generally weak and scattered, with some notable exceptions (BDS, G-cubed, GTAP). Especially agency based models do not stand out by clarity of documentation. Modellers that are rooted in academia face stronger incentives to submit their work to peer reviews, which increases transparency. An important related aspect is the accessibility of models and data to outside users, who do not belong to the organisations or bodies which have (initially) financed or sponsored the development of these models. While eight models offer the possibility to obtain their datasets, the models themselves are often proprietary. However, some of the models which are presented in this review can be considered as 'public goods' (conditional on certain costs and guarantees) which can be used by or made available to interested organisations or persons. Thus, the SWOPSIM model developed by the economic research service (ERS) of USDA has been made available to numerous academics who worked on the impact of agricultural trade liberalisation. The OECD AGLINK model is presently used by government services of OECD member countries. A part of the INFORUM models and modelling tools are in the public domain. At the present time, GTAP represents the most far reaching attempt to public availability, and has now several hundred users in the academic community as well as in research agencies all over the world.

Building an applied trade model is a costly exercise, which tends to require several man-years of dedicated work on database construction, theory formulation, parameter estimation and computer implementation. In addition, the size of the investment

implies that the basic design choices are to a large extent irreversible. Once a particular route has been chosen, the switching cost may become prohibitive. Some developments point towards a further reduction in entry costs to this type of work: (a) convergence towards standards in model building, where new models can build on established blueprints. (b) A major, and seldom fully appreciated, part of model building is devoted to database construction. GTAP has pioneered institutional innovations that lower the costs associated with database construction and database maintenance considerably. (c) The availability of powerful general purpose software packages renders it obsolete to develop own software to solve large scale models numerically. Additional advantages of using packages like GAMS, GEMPACK or GAUSS is the transferability, reproducibility (and therefore cross-checking) of models and ease of maintenance. Early partial equilibrium models have been implemented in spreadsheets, which was top technology at the time. Except for small scale models, and models for pedagogic purposes, spreadsheet models do not have much to commend them. They are inherently difficult to maintain and are very error-prone.

#### 4.1. Classification of the reviewed global models

The assessment of global models has been conducted in a qualitative fashion using the set of criteria defined in Table 4. From this analysis, is it possible to give a classification of these 16 models which distinguishes groups of models having the same profiles? An attempt has been made here by identifying and ordering the set of criteria which discriminate best between the possible groups of models. In addition to the clear distinction between partial and economy-wide models, the other discriminating criteria are whether the models are synthetic or econometrically-estimated, dynamic or static, currently used or shelved and in the case of economy-wide models whether they have a global or non-global coverage and how they specify international trade.<sup>24</sup> The results are presented in a

<sup>24</sup> The classification process has been supported by a multivariate factor analysis called ‘multiple correspondence analysis’ (MCA), which is especially designed to process datasets consisting of qualitative variables with several modalities (Escoffier and Pagès, 1990). The coding and listing of variables (not presented in this

hierarchical tree-like diagram which provides an intuitive visual presentation of the model groupings.

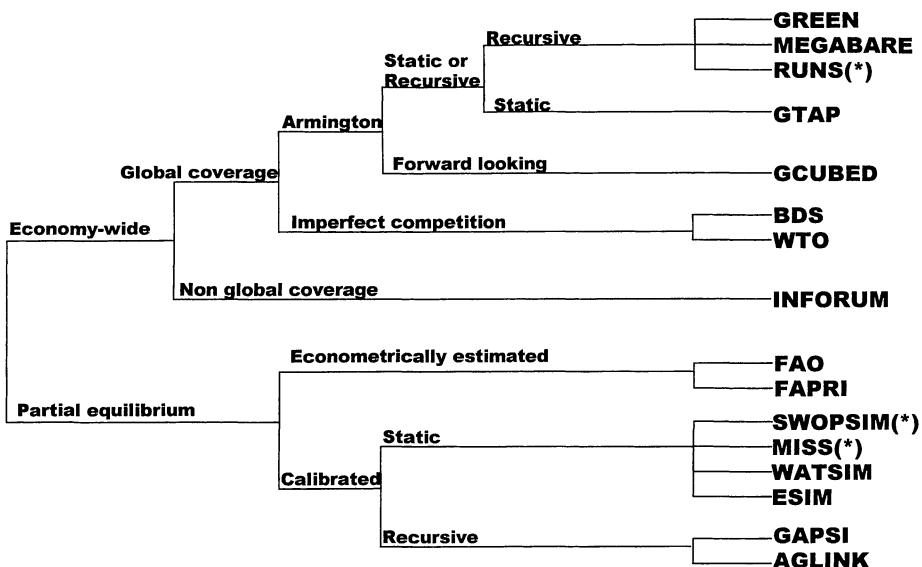
Fig. 1 presents the classification of the 16 models. Each branch in the figure is identified with the variable which discriminates between groups. The hierarchical structure of models clearly distinguishes in a first stage partial equilibrium from economy-wide models. Within these two broad groups, several sub-groups are easily identified. Looking first at the partial equilibrium model group, we can identify three pairs of models. The first pair is made up of the FAO and FAPRI models which are econometrically estimated dynamic recursive models. Within the models with calibrated parameters, the second pair of models consists of static models, such as SWOPSIM, WATSIM, ESIM and MISS, and the third pair is made up of recursive dynamic models, such as GAPSI and AGLINK.

A similar analysis of grouping can be conducted for economy-wide models, where we observe that the INFORUM model stands on its own. As already observed earlier, this model has a profile which is quite different from all other economy-wide models. Not surprisingly, the seven, remaining economy-wide models are gathered in groups which can be defined along the classification of first-, second- and third-generation models. Hence, the model G-cubed is the only third generation model (forward looking behaviour) while the pair formed by the models BDS and WTO are second generation models (imperfect competition). The four remaining economy-wide models can be viewed as first-generation models. Within the latter group the standard GTAP model is static whereas the GREEN, MEGABARE and RUNS models are recursive dynamic.

#### 5. A modeller’s research agenda

The distinction between partial- and general equilibrium models runs as a red thread through this article. We have emphasised that both approaches have their relative merits and are suited for certain policy questions. We believe that further improvements of both

paper but available upon request from the authors) used in this multivariate factor analysis has been conducted using the criteria developed in Table 4.



(\*): not currently used

Fig. 1. Classification of reviewed global models.

types of models are desirable, and further research efforts might be put into the following directions.

As far as partial equilibrium models are concerned, the trade-off between pragmatism and theoretical elegance is currently biased towards practical usability. Improvements of the theoretical structure of most partial models are desirable, not only from a purely academic point of view but also in order to avoid misleading policy conclusions. For example, a model that does not guarantee the equality between incomes and expenditures because of an ad hoc treatment of demand parameters is likely to lead to wrong conclusions. This is especially the case if the model is used for longer term projections where income levels and budget shares are likely to change substantially.

As far as the contribution to the current policy debate is concerned, the partial models will need to take up policy issues related to non-market interactions, such as the policy discussion around multi-functionality of agriculture. This requires serious investigations into the modelling of positive and negative externalities associated with agricultural activities. A related policy issue concerns the current debate on decoupling of income support measures. In their current form, none of the models reviewed here

is capable to shed light on the degree in which alternative income support schemes affect output, prices or trade. As mentioned before, the current generation of partial trade models focuses on trade in primary or first stage processed agricultural commodities. In view of dramatically increasing trade shares of processed, and differentiated, products, serious efforts towards a more comprehensive modelling of the supply chain will enhance the usability of partial models. Incorporation of bilateral trade flows opens the route to modelling bilateral trade instruments, which are of great importance in the upcoming round of multilateral trade negotiations. There is no way to model TRQs without a bilateral trade specification.

In as far as partial models display a bias towards pragmatism, general equilibrium models have a tendency to favour theoretical elegance over relevance to detailed policy formulation. The usability of global general equilibrium models will be enhanced if country specific institutional and policy details are incorporated. Introducing more 'pragmatism' should, however, not sacrifice their theoretical soundness, which is a major advantage of this class of models.

Another potential area for improvement is the dynamic specification. For many questions, and for many

users of model results, it is important to sketch the time path towards a new equilibrium.

Within the general equilibrium modelling community large efforts are currently on-going in modelling global environmental issues, such as climate change. There seems to be scope for integrating economic models with ecological models, and some experience is already gained in this respect (Darwin et al., 1996; Nordhaus and Zhang, 1996).

## 6. Concluding remarks

Ten years ago, the OECD and the World Bank convened a symposium that assessed the ‘state-of the-art’ in agricultural trade modelling at that time, see Goldin and Knudsen (1990). The field has changed over the past decade, but to some extent the comments made at this symposium can be echoed today. Probably the most important innovations have not been theoretical, nor have they been technological. The most significant changes have been of an institutional nature, albeit supported by recent computer and communications technologies. Ten years ago, models, data and software were almost exclusively proprietary. Today, it has become more common to exchange computer code and to share databases. This tendency can be expected to be continued in the future. The ‘open source’ concept that spurred rapid innovations in some parts of the software industry may very well be the direction towards which the global trade modelling community is heading.

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