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FATUS/FOREIGN AGRICGLURAL TRADE OF THE UNITED STATES, 1969 MARCH. Washiggzon, DC: USDA/FATUSMAR 69

Economic Research Service.

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## FOREIGN AGRICULTURAL TRADE OF THE UNITED STATES

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APR 241969

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# FOREIGN AGRICULTURAL TRADE 

 OF THE UNITED STATES Digest

U.S. Agricultural Exports Totaled $\$ 6.2$ Billion in Calendar Year 1968 (see page 6 ). U.S. agricultural exports were $\$ 6.2$ billion in calendar year 1968. This was 3 percent below 1967, but 10 percent above the 1961-65 average. Reduced shipments of cotton, fruits and preparations, and grains and preparations accounted for the decline. The value of oilseeds and products and vegetable expurts gained. Earnings from grains and preparations fell 9 percent, priccipally because of lower export values for wheat and wheat flour and feed grains. These declines resulted from lower prices fici all grains except rice, as well as the reduced volumes of wheat, oats, barley, and sorghums. Several other factors also affected the agricultural situation in 1968 . The value of U.S. agricultural exports to the United Kingdom fell to the lowest level since 1954. In addition, the effects of Japan's bilateral agreements with several East Asian and African seantries may have reduced purchases from the United States. On the other hatd, the improved economies of several major foreign markets resulted in some increases in their takings of our farm products.
U.S. Agricultural Imports in Calendar Year 1968 (see page 14). Imports of agricultural products by the United States rose by 13 percent from 1967 to 1968 to $\$ 5$ biliion. Supplementary imptits gained by $\$ 345$ million, with advances recorded in cattle, meats, hides, dairy products, appaxel wools, fruits, edible nuts, oilbearing materials, cane sugar, vegetables, tobacco, and wines. Complementary product imports were up $\$ 231 \mathrm{mil}$ lion, reflecting increases for coffee beans, bananas, rubber, tea, essential oils, crude drugs, carpet wools, spices, and prepared cocoa products.

*     *         *             *                 * 

Selected Price Series of International Sigaificance (see page 22). December wheat prices tended to be slightly lower or stable. Corn and soybean prices, c.i.f. U.K., continued strong, reflecting the U.S. longshoremen's strike. The price of U.S. cotton, c.i.f. Liverpool, continued downward.

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$$

Cormercial and Government Program Export Highlights (see page 25). U.S. agricultural exports totailed $\$ 1.4$ biliion in July-September 1968, little changed from a year earlier.

A $\$ 64.5$ milizon decline in shipments under Government-financed programs was nearly offset by a $\$ 59.9$ million rise in commercial exports. More competitive marketings with world supplies large, along with sharply reduced exports under Government programs, held $\mathrm{J} . \mathrm{S}$. exports of wheat grain to the smallest volume since 1959. Larger commercial shipments raised total corn and tobacco exports sharply. Commercial exports of all other commodity groups were higher except rice and fruits, which showed small declines.

A substantial drop in shipments in exchange for local currency and a small decline in donations through voluntary relief agencies contributed to the lower export level for Government-tinanced programs. Partly offsetting was a near doubling af shipments under long-term credits. The programs included in the categories "Government-financed programs" and "Conmercial exports" or "Exports outside Government-ffnanced programs" have been revised because of the reclassificaticn of barter exports under supply-type contracts for U.S. agencies.

World Trade Highlights (see page 35). The African countries of Chad, Central African Republic, Gabon, and the Congo (Brazzaville) in 1967 imported agricultural products worth nearly $\$ 22$ million. This was about 10 percent of their total imports. Manufactured articles, machinery, and transportation equipment accounted for over two thirds of the total imports. In 1967, the EEC supplied two-thirds of the agricultural commodities imported by the four nations; in cortrast, the U.S. share was 7 percent.

The value of Ireland's agricultural imports totaled $\$ 205$ milion in 1967, up 26 percent from the 1962 level. Animals and animal products, fruits and vegetables, and coffee, cocoa, and tea made up nearly haif of the total. Tobacco is Irelands principal agricultural import from the United States. Through the 1962-67 period, we supplied from 89 to 97 percent of its tobacco imports.

Iceland's agricultural imports reached a peak of $\$ 17.5$ miliion fn 1967. Fruits and vegetables, the leading products from the United States, iscreased to about $\$ 1$ million in 1967 from $\$ 0.5 \mathrm{million}$ in 1962. However, the U. .. share of Iceland's agriculturai imports dropped to 22 percent in 1967 after increasing from 35 percent in 1962 to 39 percent ip 1966.
U.S. Agricultural Exports: July-December 1968 (see page 42). During the first half of 1968/69, U.S. agriculturai exports totaled $\$ 3.1$ billion, 3 percent less thän a year earlier. Increases occurred in exports of andmals and animal products, oflseeds and products, and tobacco. Decreases, however, were reported for cotton, fruits and preparations, and grains and preparations. Exports rose slightly from November to December 1968, reaching a level 8 percent higher than a year earlier. This somewhat unseasonal increase probably reflected anticipation of the longshoremen's strike, which began on December 20. U.S. agricuitural exports to the EEC totaled $\$ 737$ million in July-December 1968, compared with $\$ 772$ million a year eariser.
U.S. Agricultural Imports: July-December 1968 (see page 49). U.S. imports of agricultural products in July-December 1968 were valued at $\$ 2.6$ bilison, 17 percent above the same months of 1967, Higher values for cattle, meats, cheese, hides, fruits, nuts, cane sugar, vegetable oils, beer, and wines contributed to gains in supplementary products. Among the complementary commodities, increases took place for green coffee, bananas, rubber, tea, crude drugs, essential ofls, carpet wools, and spices.
 and commerifal (dollar) sales by selected commodities and commadty group
annal 196568 and July-December 1968

| Year ending June 30 |  |  | Wheat and flaur | eed $:$: Milled :luding : rlecaduces : |  |  |  | Trobaceo -unmanuEactured | other |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| : | -- Militon dollars -- |  |  |  |  |  |  |  |  |  |  |  |
| : |  |  |  |  |  |  |  |  |  |  |  |  |
| Averats |  |  |  |  |  |  |  |  |  |  |  |  |
| 1955-59 | - 60 |  |  |  |  |  |  |  |  |  |  |  |
| Total | 609 | 685 | 709 | 373 | 107 | 437 | 344 | 344 | 210 | 3,818 | 13,900 | 17,718 |
| Campitcial ..... | 422 | 399 | 240 | 231 | 57 | 329 | 328 | 310 | 196 | 2,512 |  |  |
| Programs ....... | : 187 | 286 | 469 | 142 | 50 | 208 | 16 | 34 | 14 | 1,306 |  |  |
| 1960-64 : |  |  |  |  |  |  |  |  |  |  |  |  |
| Total ............. | : 65s | 717 | 1,196 | 664 | 155 | 705 | 416 | 387 | 255 | 5,150 | *5,293 | 21,443 |
| Comaercial ...... | 551 | 545 | 400 | 540 | 80 | 589 | 413 | 331 | 238 | 3,679 |  |  |
| Programs .... | : 106 | 1.72 | 796 | 124 | 75 | 216 | 3 | 56 | 25 | 1,471 |  |  |
| : | : |  |  |  |  |  |  |  |  |  |  |  |
| Amnual |  |  |  |  |  |  |  |  |  |  |  |  |
| 1964/65 | ; |  |  |  |  |  |  |  |  |  |  |  |
| Tacal ........... | 818 | 584 | 1,240 | 940 | 203 | 1.125 | 443 | 395 | 349 | 6,097 | 20,200 | 26,297 |
| Carmercial ..... | : 667 | 419 | 249 | 864 | 134 | 961 | 439 | 360 | 307 | 4.400 |  |  |
| Programs ....... | : 151 | 165 | 991 | 76 | 69 | 164 | 4 | 35 | 42 | 1,697 |  |  |
| 1965/66 : |  |  |  |  |  |  |  |  | 428 | 6,676 | 22,225 | 28.901 |
| Total . . . . . . . . . . | : 779 | 386 | 1,402 | 2/2,346 | 220 | 1,224 | 496 | 395 | 428 | 5,670 | 22,225 | 28,901 |
| Cammercial ..... | : 670 | 262 | 465 | 1,232 | 360 | 1,087 | 495 | 305 | 384 | 5, 360 |  |  |
| 3tograns ....... | 109 | 124 | 937 | 114 | 60 | 137 | I | 90 | 44 | 1,616 |  |  |
| 1966/67 : |  |  |  |  |  |  | 492 | 550 | 427 | 6,772 | 24,047 | 30,819 |
| Total . . . . . . . . . . | : 2/732 | 542 | 1,312 | 2/1,153 | 306 | 1,258 | 492 | 443 | 373 | 5,197 | 24,04. | 30,819 |
| Commercial .....t | - 600 | 377 | 666 | 946 | 175 | 1,125 | 492 | 4.3 | 373 54 | 5,197 |  |  |
| Pragrams ....... : | : 232 | 165 | 646 | 207 | 131 | 133 | $3 /$ | 207 | 54 | 1,575 |  |  |
|  | + |  |  |  |  |  |  |  |  |  |  |  |
| 1967/68 47 |  |  |  |  |  |  |  |  |  |  | 25,707 | 32,022 |
| Total ............. | : 2/645 | 475 | 1,278 | 2/1,002 |  | 1,203 | 457 |  | 477 | 4,713 | 2S,707 | 32,022 |
| Comuercial ..... | : 511 | : 0 | 511 | 882 | 202 | 1,087 | 454 | 389 | 377 | 4,713 |  |  |
| Programs ....... | : 134 | 175 | 767 | 119 | 137 | 116 | 3 | 105 | 46 | 1,602 |  |  |
| ! | + |  |  |  |  |  |  |  |  |  |  |  |
|  | : |  |  |  |  |  |  |  |  |  |  |  |
| ; | : |  |  |  |  |  |  |  |  |  |  |  |
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|  | : |  |  |  |  |  |  |  |  |  |  |  |
|  | : |  |  |  |  |  |  |  |  |  |  |  |
| Yonth 1y 1967/58 : | : |  |  |  |  |  |  |  |  | 472 |  | 2,390 |
| July ................. | : 52 | 27 | 105 | 83 | 18 | 89 | 40 | 25 | 33 | 472 | 1,918 | 2,350 |
| Atgest . . . . . . . . . . . | : 50 | $: 7$ | 114 | 73 | 16 | 79 | 38 | 38 | 33 | 468 | 1,982 | 2,450 |
| September ....,...... | : 49 | 3 | 121 | 76 | 17 | 68 | 37 | 57 | 33 | 489 | 2,026 | 2,515 |
| october . . . . . . . . . . | : 52 | 31 | 101 | 77 | 24 | 119 | 47 | 46 | 35 | 532 | 1,526 | 2,458 |
| November . . . . . . . . . | : 59 | 33 | 125 | 127 | 25 | 155 | 39 | 59 | 44 | 667 | 2,098 | 2,765 |
| Decembur . ............ | : 46 | 38 | 102 | 101 | 28 | 214 | 38 | 60 | 37 | 564 | 2,277 | 2,841 |
| January ............ | : 45 | 61 | 109 | 88 | 44 | 95 | 34 | 35 | 34 | 545 | 2,152 | 2,697 |
| February ............ | : 52 | 53 | 120 | 94 | 24 | 91 | 33 | 39 | 41 | 547 | 2,148 | 2,695 |
| March ............... | ; 50 | 49 | 111 | 92 | 38 | 105 | 34 | 26 | 39 | 54.4 | 2,091 | 2,635 |
| April ............... | : 56 | 46 | 112 | 65 | 40 | 94 | 36 | 33 | 42 | 524 | 2,421 | 2,945 |
| May . . . . . . . . . . . . . | : 61 | 45 | 75 | 65 | 36 | 98 | 41 | 37 | 40 | 498 | 2,432 | 2.930 2.759 |
| June ............... | $: \quad 53$ | 34 | 82 | 59 | 28 | 95 | 38 | 39 | 33 | 461 | 2,298 | 2,759 |
| suly-June . ...... | : 625 | 475 | 1,277 | 1,000 | 339 | 1,202 | 455 | 494 | 444 | 6.311 | 25,769 | 32,080 |
| Nonthly 1968/69 : | 48 |  |  |  |  | 86 | 41 | 36 | 35 | 466 | 2,198 | 2,664 |
| July ............... | : 48 | 43 25 | 86 | 70 92 | 14 | 81 | 36 | 53 | 42 | 489 | 2,314 | 2,803 |
| August .............. | : 63 | 35 | 83 53 | 79 | 28 | 74 | 40 | 65 | 40 | 470 | 2,481 | 2,951 |
| Septrmber ...... . . . | $: 60$ | 18 | 71 | 57 | 17 | 124 | 44 | 35 | 38 | 464 | 2,254 | 2,718 |
| Novernter ... . . . . . | : 63 | 22 | 87 | 76 | 29 | 179 | 36 | 68 | 44 | 609 | 2,541 | 3,150 |
| December . . . . . . . . | : 61 | 33 | 112 | 89 | 29 | 148 | 36 | 58 | 45 | 612 | 2,424 | 3,035 |
| July-December .... | : 360 | 172 | 492 | 463 | 138 | 692 | 233 | 315 | 244 | 3,109 | 14,212 | 17,321 |


$\overline{2}$ Inctudes donations through valuntary relief ageneies not separately reported by the gureati of the Census.
3/ Less than $\$ 500,000$.
4/ Prelifolaryy data (unrevised).

# SPECIAL in this issue 

$X_{\text {u.s. }}$ agricultural exports totaled $\$ 6.2$ billion in calendar year 1968 X
by
Joseph R. Corley 1/
U.S. exports of famp products totaled $\$ 6,228$ million in 1968 . This was 3 percent below those of 1967 and 9 percent below the record high in 1966 (tables 2 and 3). However, it surpassed the 1961.65 average by 10 percent.
Among the individual comodity groups, cotton, fruits and preparations, and grains and preparativn declined (fig. 1). Oilseeds and products, tobacco, and vegetable exports were higher. Value of grains and preparations fell 9 percent or $\$ 215$ milion, as a resuit of drops in both wheat and flour and feed grains. These declines resulted from lower prices for all grains, as well as the reduced volumes of wheat, oats, barley, and sorgh:ms.
Calendar year 1968 was an eventful year, producing both favorable and unfavorable aspects for foreign trade. The British devaluation of the pound in November 1967 produced its repercussions in 1968. The value of U.S. agricultural exports to the United Kingdom fell to $\$ 374$ million, the lowest level since 1954 (fig. 2). Declines occurred principally for wheat and wheat flour, feed grains, cotton, and fruits and vegetables. France's economic crisis began in late spring with student riots developing into nationwide strikes. Although the result was a sharp drop in U.S. exports to France during June, this decline was largely absurbed in following months. Overali, U.S. exports of farm products to France for the year were down 3 percent from the preceding year.

The somewhat stagnant position of economic growth in the European countries in 1967 improved in 1968. The index of industrial production through the second quarter of 1968 was up in several European countries. A second quarter decline in France's index of industrial production resulted from the country's strikes. A slight decline in the indexes of Spain and the United Kingdom occurred. For many of the remaining Buropean countries, the index of industrial production rose, surpassing the second quarter of 1967. Japan's index of industrial production during second quarter 1968 was 6 points higher than a year earlier, reflecting that country's continued economic expansion.

Factors more directly affecting U.S. agricultural exports and bringing about the decline for the year included the larger world grain supplies and grain production in importing countries, as well as exporting countries. Trade policies of several major foreign markets for U.S. agricultural exports resulted in some further declines. In 1967, the Japanese began to step up buying farm products from all producing countries when prices were competitive. This led to stepped-up purchases ia 1968 from Thailand,

1/ International Economist, Trade Statistics and Analysis Branch, Foreign Development and Trade Division, Economic Research Service.

Table 2.--U.E. agricultural exports: Value by commodity, by quarters, 1967 and 1968


1/ Preliminary.

Table 3.--U.S. agricultural exports: Value by commodity, calendar years 1960-68


1/ Preliminary.

## U.S. AGRICULTURAL EXPORTS, BY COMMODITY GROUPS



Figure 1


* Not adjusted for transshipments.

Figure 2

Indonesia, Cambodia, and several East African countries. Japan has sought to diversify sources of supply to correct its imbalance of trade.

In the European Common Market, the effects of the internal price unification among the member countries in mid- 1967 was apparent almost immediately. As a result, U.S. exports of farm products to the EEC declined 6 percent in 1968 from \$I. 5 billion in 1967, while total U.S. agricultural exports dropped 4 percent. The decline in exports to tide EEC resulted from a 5 -percent drop in the value of exports of products not subject to EEC variable levies, and an 8 -percent decrease fn exports of variable-levy comodities.
U.S. prices of several commodities exported in 1968 were lower than in 1967, resulting in the lower total export value. Average export prices of wheat and flour, feed grains, soybears, animal fats and oils, and protein meal were lower (table 4). Corn exports were higher in quantity, but the lower-average price, along with the lower quantities and average prices of oats, barley, and sorghums, resulted in the overall decine in feed grains. Wheat and flour were down in both quantity and average unit price, and combined with the lower unit prices of feed grain exorts resulted in the 9 -percent decline in grains and preparations.

While U.S. agricultural exports were down 3 percent from 1967, nonagricultural exports rose by 12 percent, reaching a total of $\$ 28$ million. Much of the rise in nonagricultural products resulted from the larger shipments of manufactured goods such as paper, paper products, and chemicals. Machinery and transport equipment totaled $\$ 14$ billion in 1968, up 15 percent. As a result of the declining agricultural exports and the increased nonagricultural exports, the agricultural share was 18 percent in 1968 , compared with 21 percent in 1967.

Animals and animal products.--Exports of animals and animal products totaled $\$ 677$ milIion in 1968, about the same as 1967. While exports of dairy froducts reached $\$ 145$ million, 18 percent higher than in 1967, the value of fats, oils, and greases was down 17 percent to $\$ 150$ million. Hides and skins were down about 6 percent.

The increasedexports of dairy products over 1967 included a sharp rise in shipments of anhydrous milk fat. In 1968 , total export value of anhydrous milk fat was $\$ 15 \mathrm{mil}-$ lion, compared with $\$ 1.8$ miliion in 1967. Butter exports also improved considerably, rising to $\$ 5.4$ million from $\$ 0.3$ million in 1967. Condensed and evaporated milk rose 29 percent to $\$ 16$ million. Most of these increases reflected larger P.L, 480 shipments in 1968. Nearly all of the anhydrous milk fat was exported under Government programs in 1968, in contrast to less than i percent in 1967. Large shipments were made in 1968 to Venezuela, Chile, Poland, Turkey, and Nigeria. Poland was also a major recipient for butter exports under donations.

Reduced shipments of lard to the United Kingdom, because of increased competition from other Weat European countries, accounted for a portion of the decrease in exports of fats, oils, and greases. The EEC, which subsidizes its lard exports, has become an important supplier to the United Kingdom. The United Kingdom's use of lard for unmanufacturing purposes has decIined as lower-priced marine oils become more competitive. To make U.S. laxd exports to the United Kingdom more competitive, a recent export payment plan has been started.

Exports of inedible tallow were down somewhat due to a substantial drop in shipments to India. However, a 15 -percent drop in price was mainly responsible, since quantity was down only 2 percent. Larger pork shipments to Japan contributed to the increased exports of meats and meat products. Total pork exports were up three-fourths, reaching $\$ 31.6$ million in 1968.

Table 4.--Average export prices for selected agricultural products exported, January-December 1967 and 1968

| Commodity |  | Average unit price |  | Percentage change |
| :---: | :---: | :---: | :---: | :---: |
|  | :Unit: | 1967 | 1968 1/ |  |
|  | : | -- Dollars -* |  |  |
|  | : |  |  | Percent |
|  |  |  |  |  |
| Animal fats and oils ...... | : Lb . | 0.07 | 0.06 | -1.4 |
| Meats and meat products ... | : Eb. : | 0.34 | 0.34 | 0 |
| Hides and skins ............ | : No. : | 6.57 | 6.08 | -7 |
| Cotton .................... | : Rble: | 116.74 | 118.70 | +2 |
| Wheat and flour . . . . . . . . | : But : | 1.75 | 1.68 | -4 |
| Feed grains ................ | : Mton: | 53.62 | 49.00 | -9 |
| corn ...................... | : Bu, : | 1.38 | 1.25 | -9 |
| Rice ...................... | :Cwt.: | 7.80 | 8.30 | +6 |
| Soybeans . . . . . . . . . . . . . . | : Bu. : | 2.93 | 2.75 | -6 |
| Cottonseed and soybean oil | :Ston: | 0.13 | 0.71 | -15 |
| Protein meal Tobacco .... | :Lb. : | 86.11 | 80.66 | -6 |
| Tobacco ... | $.: \text { Lb. : }$ | 0.87 | 0.88 | +1 |

1/ Preliminary.

Cotton,--Cotton exports in 1968 totaled $\$ 460$ miliion, 2 percent below 1967 . This decrease occurred from a 3 "percent drop in volume to 3.9 million bales. Japan, the largest market for U.S. exports of cotton, received nearly a fourth of the cotton we exported in 1968. Japan's takings of cotton were 4 percent below 1968 , but its share of U.S, cotton exports remained about the same. The value of exports to Europe totaled \$109million, 7 percent below 1967. Exports to Asian countries, which accounted for 60 percent of U.S. cotton exports in 1968, were down 6 percent from 1967. Shipments to Hong Kong and Taiwan increased from 1967.
U.S. exports of cotton of 1 to $1-1 / 8$-inch staples declined 18 percent from 1967, while cotton of staple lengths over $1 \sim 1 / 8$ inches dropped 28 percent due to small crops of long-staple cottons. Exports of short-staple cotton (less than 1 inch), in larger supply because of large stocks carried over from the previous year, increased 35 percent. East Asian countries took large quantities of the short-staple cotton, with Japan's purchases increasing substantially. Taiwan and Hong Kong were also large markets in 1968; Hong Kong increased its takings by moxe than 100 percent over 1967.

Eruits and preparations. $-\cdots$ U. . exports of fruits and preparations declined 11 percent to $\$ 277$ million in 1968. Poorer U.S. crops of peaches, oranges, and apples in 1967 resulted in shorter supplies in early 1968 and correspondingly higher prices. Average prices for all categories of fruits and preparations were up in 1968. Canned fruit prices averaged 7 percent higher, fresh fruit prices were 12 percent higher, and dxied fruit prices were up 5 percent. In 1968, canned fxuit exports were down 11 percent in value and 15 percent in quantity, while dried fruit exports were down 5 percent in value and 7 percent in quantity. The export value of fresh fruits dropped 17 percent, and volume declined 26 percent. In addition to the shorter supplies of U,S. fruits available for export, larger crops of apples and pears in Western Europe increased the competition for U.S. products. Australia and the Union of South Africa are expanding their fruit packing industries so that they can better compete in the European market.

Grains and preparations,--U.S. exports of grains and preparations, totaling $\$ 2.5$ billion in 1968, were 9 percent below the 1967 expori value. Feed grain exports accounted for the largest share of the decline, dropping 13 percent or $\$ 128$ million from 1967 . The lower exports of feed grains resulted from smaller shipments of oats, barley, and sorghum grains, but corn shipments increased. Combined, the quantity of oats, barley, and sorghum grains declined 41 percent from 1967 to 3.9 million metric tons in 1968. However, because of lower prices, the value of these grains declined even further. The value of the 1968 feed grain exports, excluding corn, was 45 percent below that of 1967.

While the increase in corn quantity shipped was one-sixth above 1967, value rose only 4 percent above 1967. Prices fell from an average of $\$ 1.38$ per bushel in 1967 to $\$ 1.25$ in 1968. During 1968, U.S. corn shipments increased substantially to West European countries. Spring and summer drought in Eastern Europe reduced yields and supplies available for export to Western Europe. In addition, U.S. corn exports to Japan, South Korea, Italy, and Lebanon increased. Partly offsetting these increases, however, were smaller shipments to India, Pakistan, the United Kingdom, Israel, and the Philippines.
Wheat and wheat flour exports dropped 11 percent in 1968 , to $\$ 1,101$ million. As with feed grains, a portion of the value decline resulted from the lower average export price in 1968, compared with 1967. In 1968, the average price of wheat and wheat flour was $\$ 1.68$ per bushel, compared with $\$ 1.75$ in 1967. In January-June, 1968, exports of wheat and wheat flour totaled 360 million bushels, 21 percent higher than during the first half of 1967 . However, after June, shipments dropped off substantially, falling about 100 million bushels below the last half of 1967.

During the first half of 1968, a number of foreign purchases of it. , wheat were made in anticipation of the higher wheat prices that would result after the effective date of the International Grains Arrangement. For this reason, stocks of wheat in several importing countries were built up, and a buying lag resulted during the latter half of 1968. In addition, the record world wheat crop in 1968 of 10.8 billion bushels, following 2 previous years of plentiful crops, tended to further reduce the need for U.S. wheat. Larger crops in Eastern Europe and Asia lowered the demand for comercial purchases from free world supplies. After the improved crops of wheat and other food grains in India and Rakistan, demand for imported wheat declined in these countries. According to U.S. inspections for export, wheat shipments to India and Pakistan were down to 54 million bushels for July-December 1968, compared with 147 million bushels a year earlier.

Rice exports continued to increase, with 1968 value surpassing 1967 by 9 percent. Much of this increase reflected higher average export prices, as volume was up only 3 percent. The 1968 export price averaged 6 percent higher than in 1967. Several countries that were small buyers of U.S. rice in 1967 took sharply expanded duantities in 1968. The Republic of Korea bought $\$ 14.7$ million worth in 1967 , but in 1968 , approached $\$ 50$ million. This increase occurred partly because 1968 rice production in South Korea was down. The bilateral trade agreement between Japan and South Korea covering surplus Japanese rice contributed to the declining demand for U.S. rice in the latter months of 1968, as we11 as Korean production. At the same time, 1968 rice exports to Hong Kong, the Philippines, and the Ivory Coast declined substantially from the year earlier. However, there were sharp increases in shipments to South Vietnam, Indonesia, the Nansei and Nanpo Islands, the Dominican Republic, and the EEC, in addition to South Korea. Rice exports to these destinations totaling $\$ 39$ million in 1967 more than doubled in 1968.

Oilseeds and products,--Higher export volume for soybeans and protefn meal contributed to the fincrease in the export value of oilseeds and products from 1967. The export value of cottonseed and soybean oil totaled $\$ 108$ million in 1968 , 31 percent below 1967 . The average price in 1968 was down 15 percent, and volume also decIined. Larger
supplies of animal fats and oils in Western Europe, as well as the competition from sunflowerseed oil from Eastern Europe, cut into the demand for U.S. oils.

Soybean exports in 1968 continued to increase in quantity, reaching a record 294 million bushels, 12 percent above 1967. But the incxease in total export value was 6 percent, due to a substantial decline in the average price per bushel. Major markets were unchanged from a year earlier. Japan continued to be the largest country buyer, accounting for more than a fourth of the U.S. soybean exports. Shipments to the EEC increased slightly, and as a group, the EEC countries were the largest market for U.S. soybeans. Exports to Spain were also larger in 1968.

The average price of protein meal dropped 6 percent in 1968 from 1967, but a 14 -percent rise in the quantity exported was wore than offsetting, so that the total export value was up 7 percent in 1968. Shipments to the EEC, the principal market, were valued at $\$ 175$ million, 13 percent higher than in 1967. Since the EEC's demand for soybean oil was down in 1968 from 1967, its demand for soybeans increased only slightly. As the demand for soybean oil declined and soybeans gained slightly, protein meal increased. The expanding livestock industry in the EEC has continued to increase the demand for feed ingredients, including the high protein feed such as protein meal. Japan has also continued to be a large market for $U_{r}$.S. protein meal.

Tobacco.--U.S. tobacco exports in 1.968 totaled $\$ 524$ million, slightly above those of 1967. The average export price per pound changed little from the previous year. United Nations sanctions against trade with Rhodesia have enhanced the position of J.S. tobacco in the world market, although export payments and the good quality of U.S. fluecured crops have also helped to improve the demand for U.S. tobacco.

While exports to the United Kingdom were up during the first part of 1968 , shipments to West Germany declined sharply. (The United Kingaom and West Germany are the two largest buyers of U.S. tobacco.) During the second half of 1968 , exports to the United Kingdom decined while those to West Germany increased. Among the remaining markets, the export total remained very close to that of 1957.

Vegetables and preparations, --Exports of vegetables and preparations totaled $\$ 173$ million, 5 percent higher than 1967. This increase resulted principally from larger shipments of fresh vegetables. Exports of canned vegetables were down 8 percent to $\$ 20$ million, due to sharply lower exports in the first half of 1968 (canned vegetable exports dropped 15 percent from January-June 1967). Although shipments uf dried beans and peas were down during the first half of 1968, a substantial upturn in the second half resulted in an overall increase for the year.

Tomatoes were up in the second half of 1968 and accounted for the overall increase in fresh vegetable exports. During the first half of 1968, potato exports were also up. Exports of fresh vegetables to Canada increased sizably, as did those to the United Kingdom and other West European countries. Canned tomato product exports were higher, but these were reduced by exports of other canned vegetables, especially corn.
 (U.S. AGRICULTURAL IMPORTS IN CALENDAR YEAR 1968)
by
Thomas A. Warden I/
U.S. agricultural fmports for consumption during 1968 rose to their highest level since 195i. Value amounted to $\$ 5.0$ biliion, compared with $\$ 4.5$ bilion in 1967 (table 5). Continued economic expansion in the United States created additional demand for industrial raw materials and consumer goods, which was reflected in gains for nearly all types of imports. Nonagricultural imports increased at an even faster pace -- 25 percent over 1967 -- to $\$ 28$ biliion, nearly twice the rate for agricultural products.

The increase in agricultural imports over 1967 was equal for supplementary (competitive) and complementary (noncompetitive) products; both rose 13 percenci in value. Supplementary comodities made up 60 percent of total agricultural imports, the same as last year.

Seasonally, U.S. agricultural inports in 1968 reached a high of $\$ 1,344$ million in the third quarter (July-September); a year earlier, the peak occurred in January-March (table 6). Monthly imports in 1968 averaged nearly $\$ 419$ million. The highest month was September at $\$ 463$ million, while in September 1967 imports were at the lowest point of that year. The third quarter bulge was due in part to anticipated shortages by importers when union contracts expired. A 2-day strike by longshoremen at East and Gulf Coast ports on the first and second of October was ended by two temporary restraining orders, and subsequently by an 80 -day injunction which expired on December 20 . The strike was settled for New York on February 14, but continued at the other ports.

## Supplementary Imports

U.S. imports of supplementary agricultural products in 2968 rose to $\$ 3,042$ million from $\$ 2,697$ million a year earlier (fig. 3). Gains took place mainly in cattle, meat, hides, dairy products, apparel wools, fruits, edible nuts, oilbearing materials, sugar, vegetables, tobacco, and wines. Cotton mports deciined.

Animals and animal products. --Animals and animal product imports were higher than a year ago at $\$ 1,224$ million. Dutiable cattle entries totaled $1,024,000$ head ( $\$ 91$ million) in comparison with 740,000 head ( $\$ 59$ million) in 1967. Both Canada and Mexico shipped more cattle to the United States than in the previous year. Dutiable cattle from Canada totaled 319,000 head in 1968, compared with 240,000 head during 1967. Demand for bees in Canada was augmented during 1967 by the Exposition in Montreal (Expo '67) which attracted many visitors from the United States. Datiable cattle from Mexico jumped to 703,000 head from 500,000 head, Grazing conditions in Mexico's northcentral plateau region were unfavorable in 1967, and many ranchers held their cattle off the market until rain and grass growth improved.

[^0]Table 5.--J.S. agricultural imports: Value by commodity, calendar years 1960-68


Table 6.--U.S. agricultazal imports: Value by comadity, by quarters, 1967 and 1968


1/ PreIfalnary.


Figure 3

Beef and veal purchases aggregated 1,128 million pounds ( $\$ 485$ miliion) against 979 mitlion pounds ( $\$ 404$ million) last year. Fresh beef imports amounted to $\$ 386$ million, canned beef to $\$ 41$ million, and preserved beef to $\$ 43$ million in 1968 as opposed to \$ 337 million, $\$ 33$ million, and $\$ 21$ million, respectively, in 1967.

Heavy demand for beef in the United States was reflected in relatively high fed cattle prices. Commercial beef production increased over the previous year, but not enough to keep pace with demand. The stepped-up use of beef in a wide range of prepared foods attracted additional imports, especially from Australia and Central America.

The increase in U.S. pork imports occurred chiefly in canned hams and shoulders. These purchases moved up to $\$ 169$ million from $\$ 157$ million a year ago. Fresh lamb impcrts -at $\$ 8$ million -- were double those of 1967 ; fresh muttton imports also gained to $\$ 15.5$ million from \$14.1 million.

Dairy products, --A1though cheese purchases were higher in 1968 than during the preceding year, overall impots of dairy products fell to $\$ 101$ million from $\$ 115$ million in 1967. Casein imports decined by $\$ 1$ million to $\$ 24$ miliion. New quota controls were imposed in late September on cow's milk cheeses valued at less than 47 cents per pound; certain butterfat mixtures and "chocolate milk crumb" were also brought under quota controls at that time.

Apparel wools.--Apparel wool imports were moderately higher in 1968 at 193 million pounds ( $\$ 110$ million), compared with 162 milion pounds ( $\$ 102$ miliion) in 1967.

Hides and skins.--Larger entries of sheep and lamb skins boosted imports of hides and skins to 135 million pounds and $\$ 70 \mathrm{million}$ from 46 million pounds ( $\$ 54$ million) last year.

Cotton and linters. - - Raw cotton purchases fell to 95,000 bales ( $\$ 15$ milition) from 768,000 bales ( $\$ 21$ million) a year ago. Imports of cotton linters were also below 1967 it 151,000 ruming bales of 480 pounds ( $\$ 5.2$ million) in comparison with 179,000 bales ( $\$ 5.8$ million) la~t year.

Tobacco. --Unmantactured tobacco imports rose to 221 million pounds ( $\$ 142$ million) from 197 million pounds ( $\$ 129$ miliion) in 1967. Imports of unstemmed cigarette leaf, mostly oriental types, totaled nearly 165 million pounds ( $\$ 114$ million) against 150 million pounds ( $\$ 1.06$ million) in 1967. Scrap tobasco imports increased to 49 million pounds ( $\$ 18$ mingion) from 38 million pounds ( $\$ 14.5$ million).

Fruits and preparations.--Fruit imports, continuing to trend upward, reached $\$ 182$ million, well above the $\$ 138$ miliion recorded in 1967. Registering gains over last year were olives, camed pineapples, canned oranges (mandarin), fresh and frozen strawberries, fresh apples, fresh oranges, fresh grapes, and fruit juices. Melons were the only major category showing a decine in value because of reduced cantaloupe and watermelon purchases; other melon imports,mostly "Spanish" types, were higher.

Nuts and pxepanations.-Among imports of edible nuts, which expanded sharply to $\$ 111$ miliion from $\$ 77$ milion last year, cashew nuts jumped 41 percent to $\$ 52$ million. Coconut meat imports more than doubled, rising to $\$ 28$ million. Brazil nuts went to \$11 million from $\$ 7$ million, and filberts to $\$ 4.0$ million from $\$ 2.5$ mililian. Declines occurred for purchases of pistachio nuts to $\$ 8.6$ million from $\$ 10.6 \mathrm{million}$, and for chestnuts to $\$ 2.1$ million from $\$ 2.6$ million.

Grains and preparations.--Overall purchases of grains and products rose to $\$ 49$ million from \$47 miliion in 1967. Bakery products -- which includes biscuits, cakes, wafers and the like -- made up most of the gain in this category and rose to a value of $\$ 21$ million from $\$ 17$ million.
Sugar and related products.--Cane sugar imports in 1968 reached a 20 -year high or nearly 5 million short tons valued at $\$ 641$ miliion. Volume in 1968 exceeded 1967 by 6.8 percent, while value increased at the same time more than 9 percent because of higher prices. At 368 million gallons, the volume of inedible molasses imports was nearly 5 percent higher than a year earlier but, due to lower prices, value fell to $\$ 42$ million. Maple sugar purchases increased slightly to $\$ 2.5$ million from $\$ 2.0$ million last year; this gain was offset by a decline for maple sirup imports, which fell to $\$ 3.5$ million from $\$ 4.3$ million.

Vegetables and preparations.--Vegetable imports continued to grow at a fast pace in 1968. Total value amounted to $\$ 178$ million, compared with $\$ 166$ million in the previous year. Higher purchases of tomatoes, pimientos, mushrooms, fresh eggplant, peppers, turnips, onions, and garlic accounted for most of the increase. Partially offsetting these gains were lower values for fresh carrots, cucumbers, potatoes, and cassava-type rootstocks.

Qilbearing materials and products, -Vegetable oils and oilbearing material imports showed rapid gains in 1968 . Oilseed and oil nut imports jumped to $\$ 69$ million from $\$ 53$ million a year ago, primarily because of expanded copra purchases. Vegetable oils and waxes were also substantially higher - - about 16 percent in value - - owing to increases for coconut oil, palm kernel oil, castor oil, olive oil, palm oil, and carnauba wax.

Wine. -Wine imports in 1968 achieved a record 22 million gallons valued at $\$ 100$ million. This compares with the preceding year's 19.5 million gallons and $\$ 87$ million. Still wines accounted for much of the increase, expanding to 14.2 million gallons ( $\$ 61$ million) from 12.3 million gallons ( $\$ 53 \mathrm{million}$ ). Sparkling wires rose by 312,000 gallons ( $\$ 1.7$ million) to 2,2 million gallons, valued at $\$ 17$ million. Vermouth imports totaled 4.9 million gallons ( $\$ 17$ million), compared with 4.5 million gallons ( $\$ 15$ million) in 1967.

Miscellaneous vegetable products. --Between 1967 and 1968 , ircreases took place in the import values for beer and ale, feeds and fodders (excluding oil cake), seeds, nursery stock, hops, xed pepper, broomcorn, and lemon oil. Lemon oil imports were $\$ 2.5$ million against $\$ 2.1$ million last year; red pepper rose to $\$ 3.8 \mathrm{million}$ from $\$ 3.4 \mathrm{million}$.

## Complementary Imports

The overall value of complementary products went up by $\$ 231$ miliion in 1968 over the previous year's total. All of the major commodities showed higher values; only soluble coffee and gums allied to rubber fell. Steady at last year's level were purchases of hard fibers, and raw silk.

Bananas and plantains, --Fresh banana imports rose to a recors of nearly 3.9 billion pounds valued at $\$ 182$ million. In the 2 preceding years, the volume level was just over 3.7 billion pounds. Imports of fresh plantains rose to 73 million pounds ( $\$ 3.6$ million) from 57 million pounds ( $\$ 2.9$ million) in 1967. Preparec bananas and plantains, such as dried and paste foms, made up an additional $\$ 1.5$ million in 1968 . Banana paste and pulp was not classified separately in 1967.

Coffee.--Green coffee import volume in 1968 reached a post-World War II high of over 3.3 billicr pounds. Value rose to $\$ 1,139$ million from $\$ 963$ miliion in 1967 (fig. 4). Roasted or ground coffee imports were $\$ 4$ million, compared with less than $\$ 2$ million in the previous year. Soluble cbffee imports fell below the 1967 high of $\$ 30$ million to $\$ 22$ million.

Cocoa.--Imports of cocoa beans were sharply lower in vol :e during 1968 than any earlier year since 1959. Volume slipped to 511 million pounds ."cn 633 million pounds in 1967.


Figure 4

Because of higher prices, however, value did not decline as fast as quantity. Value declined 7.5 percent from 1967 to $\$ 136$ million while volume was 19 percent less. African cocoa production in 1968 was apparently limited by excessive rainfall and the Nigerian civil war. Prepared chocolate entries, which include blocks and "chocolate mílk crumb," jumped to $\$ 22$ million from $\$ 14$ million in 1967 . Cocoa powder imports rose to almost $\$ 14$ million from less than $\$ 12$ million.

Rubber and allied gums.--Natural rubber imports expanded to 1.2 biliion pounds, valued at $\hat{\$} 18$ o million in 1967. Ribbed smoked sheet and crepe accountect for most of the inctease; dry-form rubber imports went up sharply to nearly 1.1 billion pounds and \$161 million from 898 million pounds and $\$ 145$ million last year, Rubber milk or latex purchases were 141 million pounds and $\$ 26$ million, compared with 116 million pounds and $\$ 24$ million in 1967. Allied gum imports fell 15 percent to $\$ 4.2$ million.

Spices.--Unground black pepper imports in 1968 were valued at $\$ 13$ million, compared with $\$ 14$ million a year ago. Vanilla bean imports were $\$ 4$ million higher at $\$ 10$ million, more than offsetting the decline in black pepper.

Essential oils."-Contributing to the substantial gain in essential oil imports, which exceedeá $\$ Y_{r}$ million during 1968 , were heavier receipts of 1 ime, lavender, rose, geranium, sandalwood, bergamot, clove, and citronella oils. Lime oil imports, which make up the largest component, were the same as last year at $\$ 7$ million.

Carpet wools.--Short-fiber wool import, used mainly in the production of carpets, advanced to 147 million pounds (greas: basis) and $\$ 48$ miliion, compared with 1967 's extreme low of 95 million pounds and $\$ 38$ million. For comparison, carpet wool imports in 1966 were 142 million pounds valued at $\$ 72$ million. Prices were relatively low in 1968 as competition from synthetic fibers continued (table 7).

Table 8.--U.S. imports of meat subject to Public Iraw 88-482 1/: Volume by month, 1965-68


Table 7.-Average unit values for principal U.S. agricultural commodity imports, calendar years 1965-68

| Commodity( Unit: <br>  <br>  <br>  <br>  | 1965 | 1966 | 1967 | 1968 |
| :---: | :---: | :---: | :---: | :---: |
| : |  |  |  |  |
| : | -- Dollars 1/ -- |  |  |  |
| Dutiable cattle ............... |  |  |  |  |
| Beef and veal, fresh, | 88.48 | 89.88 | 79.69 | 88.96 |
| chilled or frozen ............... : | 0.34 | 0.39 | 0.41 |  |
| Pork, hams and shoulders canned :Lb. | 0.67 | 0.76 | 0.41 | 0.42 0.75 |
| Cheese, emmenthaler ............ Lb . | 0.58 | 0.54 | 0.54 | 0.37 |
| Cheese, colby . . . . . . . . . . . . . . . :Lb. | 0.25 | 0.27 | 0.29 | 0.32 |
| Casein . . . . . . . . . . . . . . . . . . . : Lb. | 0.29 | 0.27 | 0.25 | 0.22 |
| Sheep and lamb skins ...........ilb. | 0.58 | 0.73 | 0.57 | 0.67 |
| Apparel wools . . . . . . . . . . . . . . : Glb. | 0.65 | 0.65 | 0.63 | 0.57 |
| Cotton, raw . . . . . . . . . . . . . . . . : Lb. | 0.38 | 0.38 | 0.35 | 0.33 |
| Olives, in brine . ............... : Gal.: | 1.98 | 1.86 | 2.44 | 2.27 |
| Oranges, canned mandarin .......:Lb. : | 0.20 | 0.20 | 0.19 | 0.19 |
| Pineapple, canned . . . . . . . . . . . . ib Lb. | 0.11 | 0.11 | 0.11 | 0.11 |
| Strawberries, frozen ............llb. | 0.15 | 0.18 | 0.14 | 0.17 |
| Bakery products . . . . . . . . . . . . . :Lb. | 0.37 | 0.38 | 0.37 | 0.36 |
| Coconut meat, prepared . . . . . . . . : Lb. | 0.14 | 0.11 | 0.12 | 0.18 |
| Cashew nuts . . . . . . . . . . . . . . . . . : Lb. | 0.52 | 0.55 | 0.50 | 0.56 |
| Coconut oil . . . . . . . . . . . . . . . . . . . . : Lb. . . . . . . . . . . | 0.13 | 0.12 | 0.11 | 0.15 |
| Cane sugar . . . . . . . . . . . . . . . . . . . . . . . . : Sto Ston: | 0.09 114.42 | 0.08 118.39 | $\begin{array}{r}0.08 \\ \hline\end{array}$ | 0.10 |
| Molasses, inedible ...............tlb, : | 114.42 0.09 | 118.39 0.10 | 125.98 0.12 | 128.63 |
| Tomatces, Exesh . . . . . . . . . . . . . . : Lb. | 0.11 | 0.15 | 0.12 | 0.12 |
| Tomato paste and sauce . . . . . . . . :Lb. | 0.15 | 0.1 .5 | 0.14 | 0.14 |
| Mushrooms, canned . .............. :Lb. | 0.54 | 0.55 | 0.57 | 0.57 |
| Tobacco, cigarette leaf ........ilb, : | 0.76 | 0.77 | 0.70 | 0.69 |
| Still wines ..................... Gaid.: $^{\text {a }}$ | 3.91 | 4.07 | 4.28 | 4.11 |
| Betr and ale .................... ${ }_{\text {: Gal.: }}$ | 1.08 | 1.11 | 1.11 | 1.08 |
|  | 0.05 | 0.05 | 0.05 | 0.05 |
| Cocoa beans . . . . . . . . . . . . . . . . . . . . . . . | 0.38 0.15 | 0.37 | 0.34 | 0.34 |
| Chocolate, unsweetened ......... | 0.22 | 0.17 | 0.23 0.28 | 0.27 |
| Chocolate, sweetened, not in block form ....................... | 0.22 0.43 | 0.23 | 0.28 0.29 | 0.32 |
| Sisal (henequin)................ Lton: | 15 2. 20 | 126.48 | 112.48 | 115.30 |
| Rubber, crude (dry form) ........llb. | 0.17 | 0.18 | 0.16 | 0.15 |
| Rubber milk (latex) .............: Lb. | 0.25 | 0.23 | 0.21 | 0.19 |
| Silk, raw ....................... Lb $^{\text {L }}$ | 5.50 | 6.52 | 7.29 | 8.12 |
| Pepper, unground black ......... Lb . | 0.39 | 0.36 | 0.28 | 0.27 |
| Vanilla beans ................... Lb $^{\text {L }}$ | 4.39 | 4.43 | 4.39 | 4.55 |
| Tea, crude . . . . . . . . . . . . . . . . . :Lb. | 0.44 | 0.43 | 0.41 | 0.39 |
| Carpet wools .................... Glb $^{\text {a }}$ | 0.52 | 0.51 | c. 39 | 0.33 |

1/ Rounded to nearest cent.

## SPECIAL in this issue

## SELECTED PRICE SERIES OF INTERNATIONAL SIGNIFICANGE

The seller's price of U.S. No. 1 Hard Winter wheat, ordinary protein, f.o.b. Gulf ports, and the price of U.S. No. 2 Hard Winter wheat, c.i.f. U.K., declined 0.6 percent from November to December, while that of Australian whear, c.i.f. U.K., declined 0.3 percent (table 9). At the same time, the price of Argentine wheat, c.i.f. U.K., rose by 2.8 percent. Thus, the small premium of Argentine over Anstralian wheat, which existed in the United Kingdom during 7 of the last 10 years, was restored.

Typical U.S. wheat continued to sell at premiums over the Southern Hemisphere wheats in the U.K. market, 9 percent above Australian wheat and 5 percent above Argentine what The price of Canadian No. 1 Northern wheat, in store Fort William-Port Arthur, remained at Canadian $\$ 1.96$ a bushel during December, precisely its average level during the preceding 12 months.

During 1968, the monthly variation in c.i.f. U.K. prices was 2.4 percent for Australian wheat, 5.1 percent for Argentine wheat, and 5.9 percent for U.S. wheat. Canadian wheat prices in store Fort William-Port Arthur varied 5.1 percent. All these percentages express the spread of prices relative to the midpoint of their range; the 9 -cent spread of the Canadian price series, for instance -- from $\$ 1.92$ to $\$ 2.01$-- is 5.1 percent of $\$ 1.965$.

The price of U.S. No. 3 yellow corn, c.i.f. U.K., continued to gain, reaching a level of 24.7 pounds sterling per long ton in December, 3.8 percent above November, and 11.3 percent above September, the 1968 low point. The soybean quotation for December was also 3.8 percent above November, continuing the upturn begun earlier; however, part of that price increase was due to the fact that all December quotations pertain to Hull, which has slightly high 2 c.i.f. prices than Liverpool, where soybeans, c.i.f. U.K., are ordinarily priced. The price increases for U.S. corn and soybeans, c.i.f. U.K., reflected anticipation and effect of the longshoremen's strike on the East and Gulf Coasts in late December. The price of Argentine corn, c.i.f. U.K., again rose with that of U.S. corn, although the premium over U.S. corn narrowed slightly to $\$ 2.83$ a metric ton, or 7 cents a bushel. A sorghum grain price, ci.f. U.K., was quoted in December for the first time since August. It related to Argentine granifero and was 23.5 pounds sterling per long ton. This was $\$ 2.83$ a metric ton, or 7 cents a bushel less than the U.S. corn price, and the same difference as that between Argentine and U.S. corn.

The export price of Thai rice gained 1.6 percent, the first such increase since July However, the December 1968 quotation was 19 percent below a year earlier. The price of American cotton, c.i.f. Liverpool, dropped another 3.0 percent to 29.8 cents, indicating further adjustments in the supply, demand, and price relationships of various staple lengths of American cotton.

Table 9 --Selected price series of international significance


Table 9.--Selected price series of international significance--Continued


November
N
$\underset{1}{\prime}$
$\frac{1}{2}$ Buyer's price ecuals seller's price plus cost of export certificates, or wind 195 ? $2 f$ U.S. No. 1, to mid-December 1967.
$\frac{3}{3} /$ December 1967-January
1968, Argentine 8
$4 / 5-7 \%$ broken.
5/ Nomina1, December 1967-October 1968.
Source: Nonthly Butletin of Agricultural Economics and Statistics, FAO, and for recent months, original sources.
Source: Nonthly Bulletin of Agricultural Economics and Statistic

## Commercial and Government Program Export Highlights

## JULY-SEPMEMBER 1968

U.S. exports of agricultural comodities totaled $\$ 1,424.7$ million in July-September 1968, little changed from a year earlier. A decInne of $\$ 64.5$ million in shipments under Government-financed programs was nearly offset by a $\$ 59.9$ million rise in commercial exports. Large world supplies and a much lower export level under Government programs reduced U.S. exports of wheat grain to the smallest volume since 1959. Larger commercial shipments resulted in a substantial increase in exports of corn and tobacco. Commercial exports of all other comodity groups were higher with the exception of rice and fruits, which showed small declines (tablel0).

A substantial drop in exports in exchange for foreign currency and a small decline in donations through voluntary relief agencies was partially offset by a near doubling of shipments undex long-term dollar and convertible local currency credit sales. Program exports of all commodity groups, with the exception of rice and cotton, were lower.

The exports included in the categories "Government-financed programs" and "Commercial exports" or "Exports outside Govermment-financed programs" have been revised beginning with this report because of the reclassification of barter exports described in the following paragraphs. "Government-financed programs" for this quarter do not include shipments under Mutual Security (AID) programs because of a delay in the preparation of the report for this program.

## Reclassification of Barter Exports

From the beginning of the barter program in 1950 through 1962, the primary goal was the trading of surplus agricultural commodities to build up a storicpile to assure the availability of strategic minerals and metale for which the United States is dependent upon foreign sources. During the period, the program was also used to a limited extent for the exchange of farm products for goods and services needed abroad by such U.S. agencies as the Department of Defense and the Agency for International Development. From 1950 through 1962, barter contracts totaled $\$ 1.6$ billion, of which only about $\$ 100$ million went to supply needed goods and services for $\mathbb{H}$. , agencies.

In 1963, the Department of Agriculture began to use the barter program to offset some of the outflow of dollars for foreign purchases by U.S. agencies with an inflow of dollars for agricultural commodities. By then, most of the Government's stockpiling needs had been met and the U.S. balance-of-payments problem was becoming more serious. To accomplish the new objective, it was necessary to rely on the CCC Charter Act because Public Law 480 did not provide authority to barter for many overseas procurements being made by the Department of Defense. Also, as CCC inventories declined, it became necessary to use private stocks of U.S. agricultural commodities under barter contracts, which was not authorized in P.L. 480. In the 5 fiscal years since the emphasis in the progran shifted to overseas supply-type barter (1964-68), barter contracts have totaled $\$ 1,115.6$ million, of which $\$ 990.6$ million ( 89 percent) have been contracts to supply U.S. agencies, and only $\$ 125.0$ million (11 percent) have been for materials for stockpiling.

Table 10.--U.S. exports under specified Government-financed programs, comnercial sales for dollars, and total agricultural exports: Value by commodity, July-September 1967 and 1968


1 Includes sales for foreign currency, long-term dollar and convertible local currency credit sales, Government-to-Government donations, donations through voluntary relief agencies, and barter for strategic materials under the authority of P.L. 480. Exports under Mutual Security (ATD) programs, authori.yeduse of a delay in the preparation included in "Government-financed programs," outside specified Government-financed programs" or "Conmercial sales of the report for this program. 2/ "Exports outs comercial transactions, shipments of some commodities with for dollars ${ }^{11}$ inciude, in addition Governmental assistance in the fance of payments and rely primarily on authority other than P.L. 480; (2) extension of credits which benefit the balance of payments and rely primar (3) sales of Government-owned commodities at less than domestic and credit guarantees for relatively short periods; (Total exports of feed grains, excluding products, include the market prices; and (4) ${ }^{1}$, estimated va ${ }^{1}$ re uf donations of grann sorghums ported by the Bureau of the Census: 1967, \$0.1 ming voluntary relief agencies under P.L. 480 , not separately reported by the Bureau of the Census: $1967, \$ 6.2$ million and $1968, \$ 1.7$ million.

Overseas supply-type barter transactions, which are considered equivalent to dollar sales, make a direct contribution to the U.S. balance of payments. Because of balance-of-payments effects, the classification of barter exports was considered by persons involved in the reporting of exports under Government programs and with the approval of the USL i Statistical Review Board, it was decided that barter exports under contracts for ftrategic materials should be classified as "Government-financed" and shipments under overseas supply-type contracts as "conmercial (dollar) exports."

The new classification is employed for the first time in the present report for the first quarter of $1968 / 69$ and will be used for subsequent reporting periods. The Office of Barter and Stockpiling, Foreign Agricultural Service, is separately classifying shipments under the two types of contracts for the period 1963 to date. As soon as this work is completed, the Trade Statistics and Analysi; Branch will revise the statistical series of Government-financed and commercial exports to show the new classification.

## Commodity Developments

Grains.--U.S. exports of wheat grain fell to $\$ 198.6$ milition ( 121 million bushels) in the first quarter of $1968 / 69$ from $\$ 327.2$ million ( 189 million bushels) a year earlier. Comercial exports of wheat faced strong competition from large world supplits and exports to India and Pakistan, the major destinations under Government programs, were substantially lower.

The new supplemental P.L. 480 agreement with India announced December 23, 1968, includes about 2.3 million metric tons ( 84.5 million bushels) of wheat or wheat equivalent in flour to be supplied during 1968/69. In November 1968, the United States issued a letter of conditional reimbursement allowing India to make advance purchases of 650,000 tons of wheat against the pending agreement.

Larger shipments of wheat flour under Government-financed programs -- including large quantities to Ceylon, South Vietnam, and Indonesia under Title I, P.L. $480-2$ accounted for most of the sizable increase in exports of wheat flour.

A sharp rise in dollar shipments of corn, partially offset by smaller exports of barley, grain sorghums, and oats, accounted for the rise in U.S. exports of feed grains to $\$ 240.6$ million from $\$ 231.7$ million a year earlier. Exports of corn were considerably higher to Western and Eastern Europe anc Asia.
U.S. exports of rice amounted to $\$ 62.8$ million ( $7,469,000 \mathrm{cwt}$.) in July-September 1968. They had risen from $\$ 25.1$ million in the same quarter of 1964 to $\$ 40.5$ miliion in 1965 and $\$ 49.6$ million in 1967. Although commercial exports accounted for much of the advance during this period, all of the 1968 rise was due to larger exports under Government programs, principally to South Vietnam under Title I, P.I. 480.

Cotton.--U.S. cotton exports amounted to $\$ 98.3$ million ( 832,000 bales) in the first quarter of $1968 / 69$, compared with $\$ 85.1$ million ( 749,000 bales) in the year-earlier period. Both Government-financed and commercial shipments were higher. Most of the increase was due to orders placed early in 1968 for later delivery. Exports to Hong Kong, Japan, the Philippines, the Republic of Korea, the Republic of China, and South Vietnam were higher. Shipments to most important West European markets were lower. Most of the exports to East Asian markets were of shorter staple lengths, U.S. stocks of which are being rapidly depleted. Because of larger availabilities of cotton from foreign free world countries and a slackening of world demand, U.S. exports of cotton in 1968/69 are expected to fall behind the 1967/68 total.

Tobacco, unmanufactured.--Larger commercial shipments brought U.S. exports of tobacco to $\$ 154.2$ million ( 181 mj .liion pounds) in July-September 1968 from $\$ 120.2$ million ( 134 million pounds) in the same period a year earlier. Shipments the United Kingdom totaled $\$ 42.5$ million ( 43 milion pounds), slightly higher 1967 in 1967 . Shipto West Germany were more than double the July-September 1967 volume. other ountries purchasing larger quantities in the first quarter of $1968 / 69$ included Thailand, Switzerland, Australia, Denmark, and the Netherlands. During 1968/69, U.S. tobacco is expected to face increasing competition from rising but to contion in low-cost producing areas and from EEC preferential arrangements, but to continue to be favorably affected by un sanctions against Rhodesian tobaccu.
oilseeds and products.--U.S. exports of oilseeds and products rose 2 percent to $\$ 240.0$ million in July-September 1968 from the same quarter of 1967. Despice lower prices, shipments of soybeans advanced 6 percent to $\$ 133 . \varepsilon$ million and those of protein meal rose 7 percent to $\$ 59.0$ million, together making up 80 percent of exports in this commodity gre Principal markets for sóybeans were Japan (which accounted for over a third of the total), Spain, the Netherlands, Canada (including transshipments to other destinations), West Germany, the Republic of China, and Denmark. Less soybean oil was shipped under Government programs than a year earlier.
Due largely to increasing livestock production in industrialized countries and dependable supplies and competitive prices of U.S. soybeans and protein meal, shipments of these commodities are expected to continue strong throughout the year., Shipments of vegetable oils from the Urited States are meeting increasing competition form foreignproduced oilbearing materials and are expected to consist mostly of exports under Government programs in 1968/69.
Dairy products.--Exports of dairy products from the United states rose to $\$ 39.5$ miliion in the first quarter of $1968 / 69$ from $\$ 32.5$ million a year earlier. The rise was primarily due to larger donations of butter and anhydrous milk fat and to the shipment of a sizable quantity of condensed milk to South Vietnam in exchange for local currency. The sale of nonfat dry milk by CCC at reduced prices for limited use abroad is helping dollar sales of this commodity.
World surpluses and limited U.S. supplies of dairy products are expected to continue to hold down exports in this commodity group.
Animals and products, except dairy products.--Substantial increases in exports of hides and skins and pork contributed most to the 7 -percent rise in shipments of animals and products, except dairy products, to $\$ 133.9$ million from the year-earlier total. Exports of animal fats and oils continued to be held down by large world supplies, low prices, and EEC subsidization of lard.
The Department of Agriculture, on December 19, 1968, announced an export payment program for exports of American lard to the United Kingdom, a traditional U.S. market. Cash payments will be made under the authority of Section 32 of Public Law 320. Section 32 programs use funds derived from import duties to help improve the bargaining position of the American producer.
The historic U.S. share of the United Kingdom's lard import: market -- which takes more than half of the world's lard exports -- has been 70 to 80 percent. In recent years, the U.S. share has dropped to between 30 and 40 percent. France and the Netherlands began to subsidize lard exports in 1964. Subsidıes by the European Economic Community (EEC) began in 1967 and have been increased three times. The United States unsuccessfully protested that the EEC's action was contrary to the principle of free international trade. The new export payment program is an effort to gain for American farmers a fair share of the world market for lard.

Volume of fresh, chilled, or frozen chickens was up 10 percent. Shipments to Switzerland amounted to $2,419,000$ pounds, compared with 157,000 pounds a year earlier. After extensive efforts to reach agreement among poultry exporting countries to discontinue the subsidization of poultry meat, the United States on April 29, 1968, announced the resumption of an export payment program for exports of U.S. chickens to Switzerland. Payments are made in cash under the authority of Section 32, Public Law 320 , on exports to Switzerland of U.S. Grade A whole frozen ready-to-cook broilars, roasters, and stewing chickens.

Exports under Government-financed programs were limited to a relatively small quantity of tallow under Title I, P.L. 480.

Fruits and vegetables and preparations.--U.S. exports of fruits and preparations amounted to $\$ 81.1$ million, virtually the same as a year earlier. A sharp reduction in U.S. supplies of fresh oranges and much higher prices resulted in a drop in exports of oranges (including tangerines and clementines) to a third of the volume of a year earlier. The export drop in oranges and a number of other fresh fruits was nearly offset by gains in shipments of canned and frozen fruits and fruit juices.

Largec shipments of dried peas, fresh and canned tomatoes, fresh lettuce, dehydrated soups and vegetables, and vegetable seasonings accounted for the 7-percent rise in exports of vegetables and preparations to $\$ 36.1$ million in tie first quarter of 1968/69 from the year-earlier quarter.

A11 exports of fruits and vegetables and preparations were commercial sales for dollars.

## Exports under Supply-type Barter Contracts for U.S. Agencies and Credit Sales Programs

IncIuded in "Commercial exports" or "Exports outside Government-financed programs" (in addition to exports under credit sales programs) are for the first time shipmeats under barter contracts involving overseas procurement for v.S. agencies. (See "Reclassification of Barter Exports," page 25.) Exports under supply-type contracts amounted to $\$ 63.7$ million in July-September 1968 , compared with $\$ 110.7$ million during the same months of 1967. Shipments under credit sales programs totaled $\$ 36.0$ million in the 1968 period, down from $\$ 48.9$ million a year earlier (tables 11 and 12 ).
Barter for Overseas Procurement for U.S. Agencies. --Shipments of farm products in exchange for goods and services needed abroad by U.S. agencies amounted to $\$ 63.7$ million in July-September 1968 -- 98 percent of total barter exports of $\$ 64.9$ million. A year earlier, these shipments amounted to $\$ 110.7$ million, 97 percent of the total. All barter exports during the first quarter of $1968 / 69$ were procurement for U.S. agencies with the exception of about 10 percent of the cotton shipped under barter transactions. During the sa. : period a year eariier, all commodities exported were under supply-type contracts except about 30 percent of the cotton and less than 1 percent of the tobacco. Since the emphasis in the barter program was placed on supplying goods and services needed abroad by U.S. agencies, this type of barter has become a progressively larger proportion of total barter exports.

The largest decline from a year earlier in supply-type barter shipments was in wheat, which amounted to only about 30 percent of the volume of the 1967 period. Shipments of tobacco and vegetable oils were also reduced. Asian and Latin American destinations accounted for most of the wheat shipped under overseas procurement contracts in the first quarter of 1968/69. About three-quarters of the tobacco went to Western Europe. Asia was the destination for nearly 90 percent of the cotton. Most of the corn went to Europe -- principally to Poland, Greece, and Portugal -- and to Asia.

Table 11.--Barter: Shipuents under contracts for overseas procurement for U.s. agencies, July-September 1967 and 1968 I/

| Commodity | $\begin{aligned} & : \\ & \text { : Unit } \\ & \vdots \\ & \hline \end{aligned}$ | Quantity |  | Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1967 | 1968 | 1967 | 1968 |
|  | : | Thousands |  | $\begin{aligned} & \text { Million } \\ & \text { dollars } \end{aligned}$ |  |
| Wheat ( 60 lb.$)$ | : | 39,281 | 12,553 | 67.3 | 20.4 |
| Wheat flour .. | Bu. |  |  |  |  |
| Corn ( 56 lb.$)$ | :Cwt. | 750 | 187 | 2.8 | 0.7 |
| Grain sorghums (56 lb.) |  | 2,830 | 12,874 | 3.9 | 14.0 |
| Cotton, running bale.. | : Bu. | 54 | 1,261 | 0.1 | 1.4 |
| Tobacco, unmanufactured | :Bale | -69 | 90 1680 | 7.0 | 9.5 |
| Soybean oil ........... | :Lb. | 26,969 | 16,830 | 26.6 | 15.7 |
| Cottonseed oil | Lb | 21,746 | 16,208 | 2.4 | 1.6 |
| Total | :Lb. | 4,135 | 2,482 | 0.6 | 0.4 |
|  | : |  | --- | 110.7 | 63.7 |
|  | : | --- |  |  |  |

1/ Authorized by the Chart I r Act of the Commodity Credit Corporation and other
legislation.

Table 12.--U.S. credit sines of agricultural commodities: Value by conmodity, July-September 1968 I/


I/ Oredits for relatively short periods repayable in dollars plus interest (cove.ing the financing costs of the lending agency). 2/ Includes disbursements by the ExportImport Bank and disbursements by U.S. commercial banks under Export-Tmport Bank medium-term guarantees against political and/or financial risk. 3/ Purchases during the period.

Exports under Credit Sales Programs.--Exports under credit sales programs amounted to $\$ 36.0$ million in July-September 1968 , compared with $\$ 48.9$ million in the same quarter
of 1967. Sharp drops in purchases of wheat and corn were largely responsible for the decline in purchases under the CCC credit sales program to $\$ 20.5$ million frem $\$ 39.3$ million a year earlier. Purehases of cotton and tobacco were higher. Larger exports of cotton to Japan accounted for most of the rise in disbursements under Export•Import Bank credits and guarantees to $\$ 15.5$ million from $\$ 9.6$ million.
Japan, the Republic of Korea, and Poland were the principal destinations for cotton under the CCC program. West Germany was the largest recipient of tobacco. All of the wheat went to Pakistan, the corn to Greece, and the grain sorghums to Hungary.
AII of the cotton under the Export-Import Bank program went to Japan, the corn to the Republic of Korea, and the breeding stock to Maxico.

## Government Program Development

Exports under specified Goverment- inanced programs amounted to $\$ 190.2$ million in July-September 1968, compared with $\$ 254.7$ million during the corresponding months of 1967. In this report "Government-financed programs" include exports in exchange for local currency and under long-term credits, Government-to-Government donations, donations through voluntary relief agencies, and barter shipments for strategic materials. Exports of agricultural comnodities under Amprograms will be regularly included in Government programs but are omitted from this report because of a delay in the preparation of the report for this program. Barter shipments for overseas procurement for U.S. agencies are now included under "Commercial exports." (See "Reclassification of Barter Exports, "page 25, and "Barter for Overseas Procurement for U.S. Agencies," page 29 .) The total of Govermment-financed exports for July-September 1967 noted above was adjusted to conform with the new classification (tables 13 and 14 ).

The $d \in$ line in program shipments from a year earlier was primarily due to a sizable drop in, exports in exchange for local currency partially offset by a near doubling of shipmetits under long-term credits. A progressive transition from sales for foreign currency to Ioneterm credit sales was written into the 1966 amendment to P.I. 480.

Sales for foreign currency. --Exports in exchange for local currency dropped to $\$ 78.5$ million in the first quarter of $1968 / 69$ from $\$ 156.5$ milliton a year earlier. ficst of the deciine was in shipments of wheat, which fell to $\$ 21.2$ million from $\$ 86.9$ million. Exports of wheat to India and Pakistan were substantially reduced. The Republic of Korea was the leading destination for wheat, cotton, and tallow during the period. All of the rice, wheat flour, tobacco, and milk went to South Vietnam. Pakistan was the destination for all of the soybean oil. The Republic of China was an important recipient of tallow in exchange for local currency.
A new supplemental P.L. 480 sales agrement with India in the amount of $\$ 167.1$ million was announced December 23, 1968. It provides for the sale of $\$ 145.2$ million (about 84.5 million bushels) of wheat or flour, as well as inedibls tallow, robacco, and nonfat dry milk. About 40 percent of the commodities are to be sold on credit terms and the remainder in exchange for local currency. The supply period for all commodities is 1968/69.
In November 1968 , a letter of conditional reimbursement was issued by the United States, allowing India to make advance purchases of 650,000 tons of wheat against the agreement. This pernitted India to meet its more urgent needs for wheat and provided for orderly procurement and shipping, pending signing of the agreement. India harvested bumper grain crops in 1968, but needs help in building up its grain reserves depleted by 2 years of drought. This agreement will continue to help India carry unt its agricultural selfuhelp programs which are moving the country toward modernization and decreasing dependence on food aid.

Long-term credit sales.--Exports under long-term credit sales for dollars and convertible local currency climbed to $\$ 75.2$ million from $\$ 38.8$ million a year earlier. Included in the in the first quarter of 1968/69 dollar credits and $\$ 14.7$ under convertible local currency total was $\$ 60.5$ million under Shipments of wheat to Brazil, Uruguay, and Israel accounted for nearly four-fifths of the wheat exported under long-term credits. Shipmed for nearly four-fifths new supplemental agreement with India described under :"s to India fell sharply. The page 31 provides that $\$ 64.7$ million (37.7 million under "Sales for foreign currency" on out of a total $\$ 145.2$ million ( 84.5 million Local currency credit arrangement. Ceylon and flour and Indonesia all of the bulgur wheat. Indonesia received most of the wheat to Israel and aIl of the rice to Indonesia. All of the grain sorghums were shipped Istael under Long-term credits.

Foreign donations.--Foreign donation programs are operated by foreign recipient governments under bilateral arrangements with the United States, on a multilateral in this report) and under the sponsorship of U.S. voluntary relto-Government donations national organizations. Foreign donations amounted to $\$ 35.3$ millionencies and inter1968, compared with $\$ 46.5$ million a year earlier. to $\$ 35.3$ million in July-September
Govermment-to-Government donations
changed from a year earlier. Donatiotaled $\$ 17.6$ million during the period, Iittle cloth have been authorized for social of 385,000 meters (117,000 pounds) of cotton was shipped during the July-September period. Thioses in Laos. Over half of the cloth cotton products have beer shipped under this progis is the first time that cotton or of donations under arrangements with foreign grogram since 1961/62. Jargest recipients Nigeria, Tunisia, UNRWA -- for the relief of Palestinian were the Republic of Korea, Donetions through voluntary relief agencie reductions in shipments of nonfat dry milk were smaller than a year earlier with rolled oats partly offset by larger quantities corn-soya-milk blended food product, and wheat.

A newly formulated food blend termed "wheat flour-soy product" has been added to the list of commodities available for foreign donation. This new product, whose principal try, will provide special flour obtained from low-cost products of the milling induscountries cannot get from the frod nil requirements which many children in developing it is hoped that the formula based on wheat available. Since wheat is widely grown, tually be able to make their own food wheat can be copied by countries which will even-
strategic materials for stockp.--Shipments of U.S. farm products in exchange for million in the first quarter of $1968 / 69$. miliion total of exports under barter trey represented 2 percent of the $\$ 64.9$ tion for the cotton, followed by the Repubsactions. India was the principal destinaIsrael.

Shipments under strategic material contracts in the corresponding quarter of 1967 amounted to $\$ 3.8$ million, 3 percent of total barter exports of $\$ 114.5 \mathrm{million}$. ments in the 1967 period consisted of 29,400 barter exports of $\$ 114.5$ million. Ship216,000 pounds of tobacco ( $\$ 0.2$ million). Major res cotton ( $\$ 3.6$ million) and quarter were India, the Republic of China Major recipients of cotton in the 1967 of the tobacco went to the Latin American (Taiwan), Tunisia, and the Philippines. All Bolivia, and Uruguay.

Table 13.--U.S. agricultural exports under and outside specified Government-financed programs, and tatal agricultural exports Value by commodity, July-September 1968

-Total agricultural exparts under dollar credit sales agreements signed through Dec. 31 , 1966, authorized by Title 1/ Authorized by Title I, P.I. 480. 2/ Shipments under dole foreign currency sales agreements signed from Jan. 1, 1967, authorized by Title IV, P.L. 480. Shipments under dollar credit and conver by Ticle II, P.L, 480, as ampaded by P.L. 89-80B. 4/ Authorized by Sec. 303, Title
 III, P.L. 480, and other legislation. 5/ Shipments under programs authorized by P. L. 87-195 were omitified Government programs' (sales for delay in the preparation of the report for this program. b/ rotal agricultural exports outside specified anvernent assistance in the form dollars) include, in addition to unassisted commercial iransactions, shipments of some commodities with governtioes for relatively short of (1) barter shipments for averseas procurement for U.S. agencies, (2) extension of ches, and (4) export payments in cash. $7 /$ less than periods, (3) sales of Government-owned comodities at less than domestic market prices, and for total agricultural exports of oatmeal, groats $\$ 50,000$. B/ Includes other wheat cereal and rolled wheat for relief. and rolled oats; and infants' and dietetic foods includes the value reported by not separately reported by the Bureau of the Census. donations through voluntary agencies. Relief shipments of these commodites donations, so. 3 million; corm-soya-milk, $\$ 1.6$ milliou and wheat$10 /$ Blended food product, corn-soya-silik, under Government
soy blend $\$ 0.1$ million through voluntary relief agencies.

Table 14.--U.s, agricultural exports under and outside specified Government-financed pragrans, and total agricultural exports: Quantity by commadity, July-September 1968


1/ Authorized by Title I, P.L. 480. $2 /$ Shipments under dollar credit sales agrements signed through Dec. 31, I966, authorized by Title IV, P.L. 480. Shipments under dollat credit and convertible foreign currency sales agreements signed from Jan. 1 , 1967, athtiorized by $\quad$ itle I, P.L. 480, as anended by P.L. 89-808. 3/Authorized by Title II, P.L. 480 , as amended by P.L. B9-808. $4 /$ Authorized by Sec. 303 , Title III, P.I. 480 , and other legislation. $5 /$ Shipments under programs authorized by P.L. 87 -igs were omitted from this report because of a delay in the preparation of the report for this progran. b/ "Total agricultural exports outside specified Government programs" (sales for dollars) include, in addition to uiassisted comercial transactions, shipments of some comodities with governmental assistance in the form of (1) barter shipments for overseas procurement for U.S. agencies, (2) extension of credit and credit guaranteps for relatively short periods, (3) sales of Government-owned commodities at less than domestic market prices, and (4) export payments in cash. 7 , Includes ocher wheat cereal and rolled wheat for relies. $8 /$ The quantity shown for total agricultural exports of oatmeal, groats, anc rolied oats; and infants' and dietetic foods includes the quantity reported by the Bureau of the Census plus the quantity shown as foreign donations through voluntary relief agencies. Relief shipments of these commodities were nat separately reported by the Bureau of the Census. $9 /$ Less than 500. $10 / \mathrm{Blended}$ food product, corn-soya-milk, under Government-to-Govermment donations, $4,556,000$ pounds; and corn- oya-milk, 21 , 060,000 pounds; and wheat-soy blend $1,699,000$ pounds through voluntary relief agencies.

# World Trade Highlights 

## AGRICULTURAL IMPORTS OF FOUR DEVELOPING NATIONS

The African countries of Chad, Central African Republic, Gabon, and Congo (Brazzaville) are nonindustrial or developing countries. Their agricultural imports account for a relatively small share of total imports -- 10 percent in 1967 (table 15). Manufactured articles, machinery, and transportation equipment accounted for more than three-fourths of their nonagricultural imports.

These cuntries had colonial ties with EEC members before becoming associated with the Common Market through the agreement at the Yaounde Convention in 1963. In 1967, their imports of agricultural commodities totaled $\$ 21.8$ million, iess than half their agricultural exports. Agricultural exports to the EEC that year totaled $\$ 39$ miliion, three-fourths of total agricultural exports. The EEC supplied $\$ 15$ million or twothirds of total agricultural imports, compared with 7 percent supplied by the United States.

The European population in the large cities of these countries purchases much of the food imported. In addition, the movement of the population from subsistent agricultural employment to jobs in the urban areas has stimulated the demand for imported foods to supplement local products.

These countries are large producers and exporters of tropical products. However, production of temperate agricultural products is difficult and imports are required to make $u_{p}$ shortages and to satisfy consumer demands for greater variety.

Chad.--Agricultural imports in 1967 totaled $\$ 5$ million -- 71 percent higher than those of 1962. For the $\dot{i}$ eriod 1962-67, agricultural imports have generally increased although there was a decline in 1965 from 1964.

In 2967, imports of food grains -- mostly wheat -- were valued at $\$ 1.4$ million, with purchases from the United States accounting for almost half of the total. BelgiumLuxembourg's share was 37 percent or $\$ 523,000$. A11 of the U.S. wheat exports to Chad in 1967 were commercial sales for dollars. The value of food grain imports by Chad increased sharply from 1966 to 1967. The United States supplied 99 percent of the $\$ 466,000$ total in 1966.

Imports of coffee, cocra, and tea accounted for the second largest share of total agricultural imports by Chad, and in 1967 amounted to $\$ 652,000$, slightly below the average for the 6-year period (table 16). Imports of tea and mate accounted for the major portion. Taiwan and Mainland China supplied the largest share of the tea and mate imported by Chad.

Imports of animals and animal products reached $\$ 627,000$ in 1967, above the levels of 1965 and 1966 but below those of 1963 and 1964. The Jnited States supplied a very

Table 15.--Imparts and exports by selected African countries, calendar year 1967

| Trade : | $\begin{aligned} & \text { Congo } \\ & \text { (Braz.) } \end{aligned}$ | Gabon | Centra1 African Republic | Chad | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| : | -- 1,000 dollars -- |  |  |  |  |
| Imports: |  |  |  |  |  |
| Agricultural .......... | (', 861. | 5,792 | 4,152 | 4,996 | 21,801 |
| Nonagricultural . . . . . . | 75,094 | 61,393 | 35,931 | 32,468 | 204,886 |
| Total . . . . . . . . . . . ; | 81,955 | 67,185 | 40,083 | 37,464 | 226,687 |
| : |  |  |  |  |  |
| Exports: |  |  |  |  |  |
| Agricultural .......... | 8,590 | 2,603 | 14,289 | 26,125 |  |
| Nonagricultural . . . . . . | 38,927 | 117,629 | 14,741 | 1,093 | 172,390 |
| Total . . . . . . . . . . . . . | 47,517 | 120,232 | 29,030 | 26,877 | 223,656 |

small portion of this total, ranging from none in 1962 up to 11 percent in 1963, then dropping to 6 percent in 1967. France provided the largest share of animal products. Milk and cream accounted for the largest share of animals and animal products; cheese and curd ranked second.

Central African Republic.--Agricultural imports of the Central African Republic totaled $\$ 4.2$ million in 1967, the highest total reached in the 6 -year period 1962-67. Major commodity groupings were animals and animal products, fruits and vegetables, oils and fats, and tea and mate.

In 1967, the value of animal and animal product imports totaled $\$ 980,000--92$ percent higher than in 1962. Milk and cream, mainly from the Netherlands, totaling $\$ 381,000$ in 1967, accounted for the largest single share. The share of animals and animal products imported from the United $S$ tates has been small, amounting to about 1 percent of the total until 1967 when there was a rather sharp jump to 7 percent.

Fruit and vegetable imports totaled $\$ 601,000$ in 1967 -- up 120 percent from 1962 and high for the 6 -year period. Fresh fruits and nuts (notably from France) and fresh and frozen vegetables accounted for more than half of the fruit and vegetable imports, The United States accounted for a very smali share, ranging from none in 1962 to 7 percent in 1967. Imports of coffee, tea, and mate in 1967 amounted to $\$ 244,000$.

The U.S. share of total agricultural imports by the Central African Republic ranged from none in 1962 to 8 percent in 1967 (table 16). In 1967, the United States supplied $\$ 45,000$ worth or 90 percent of the food grain imports, all under Government programs. During 1967 (the only year that feed grains were imported), the United States shipped $\$ 117,000$ worth of feed grain -- 99 percent of the import total. The U.S. share of other agricultural imports of the Central African Republic was relatively insignificant.

Gabon.--Gabon's agricultural imports totaled $\$ 5.8 \mathrm{million}$ in 1967 . This was 52 percent above the 1962 level, but nearly the same as the 1966 import value of $\$ 5.6$ million (table 17). Animals and animal products valued at $\$ 1.7$ million in 1967 was the largest commodity group imported by Gabon, accounting for 30 percent of the total agricultural imports. Among the animals and animal products imported in 1967, fresh and prepared meats ( $\$ 359,000$ ) ind milk and cream ( $\$ 427,000$ ) were the principal items. Fruit and vegetable imports were also important items in 1967 .- valued at $\$ 1.2$ million. From 1962 to 1967, the value of fruit and vegetable imports increased steadily starting

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-36-
$$

Table 16.-- Value of total agricultural imports of Chad and Central African Republic and the value of imports from the United States, calendar years 1962-67


Source: United Nations data

Table 17.- Value of total agricultural imports of Gabon and Congo (Brazzaville) and the value
of imports from the United States, calender years 1962-67


Source: United Nations data.
with $\$ 745,000$. Fresh and prepared vegetables accounted for the bulk of this commodity group. Combined, animals and animal products and fruits and vegetables accounted for more than half of the agricultural imports of Gabon.

Except for 1962, when the United States did not supply any agriciltural imports to Gabon, the U.S. share has ranged from 2 to 3 percent. Of the major import commodities of Gabon (animals and animal products and fruits and vegetables), the United States maintained an insignificant share, amounting to about 1 percent each. However, among the imports of food grains (in 1967, they totaled $\$ 316,000$ ) the United States accounted for about one-fourth. In 1966, the U.S. share reached its peak, 50 percent.

Congo (Brazzaville). --In 1967, Conzo's agricultural imports reached $\$ 6.9$ million. This was 3 percent higher than the 1962-67 average. Imports of food grains, animals and animal products, and fruits and vegetables totaled $\$ 4.3$ million in 1967,63 percent of their total agricultural imports. France accounted for all of the wheat -- the largest single commodity imported. Rice imports, totaling $\$ 224,000$, originated mostly in Mainland China; the U.S. share was $\$ 22,000$ or 10 percent.

In 1967, the U.S. shaze of agricultural imports by the Congo reached 4 percent. This was the largest share for the United States for the period 1962-67. France's share was the largest and in 1967 accounted for more than a third of the total imports of farm products. Imports of tobacco by the Congo totaled $\$ 753,000$ with the United States supplying the second largest share-- 21 percent. Zambia was the major supplier, accounting for 27 percent $(\$ 204,000)$ in 1967. The United States also supplied 4 percent of their imports of fats and oils.

## AGRICULTURAL IMPORTS OF IRELAND AND ICELAND

Ireland.--Value of Ireland's agricultural imports increased 26 percent to $\$ 205$ million in 1967 from $\$ 163$ million in 1962. As shown in table 18, three of the commodity groups -- animals and animal products, fruits and vegetables, and coffee, cocoa, and tea -- made up nearly half of the total. Other significant categories were feeding stuffs ( 9 percent), feed grains ( 8 percent), food grains ( 8 percent), and tobacco ( 6 percent). Fruits and vegetables, which moved upward to $\$ 35$ million in 1967 from $\$ 23$ million in 1962, was the only commodity grouping that trended steadily in one direction throughout the 5 -year period.

Tobaceo stands out as Ireland's principal agricultural import from the United States. Throughout the $1962-67$ period, we supplied 89 to 97 percent of its tobacco imports. Tobacco consistently accounted for about one-third of total agricultural imports from the United States, but purchases fluctuated widely from $\$ 25$ million in 1963 to $\$ 46$ million in 1966, with a drop back to $\$ 35$ milition in 1967. The other major fmport from the United States was feed grains; values ranged from $\$ 5$ million in 1963 to $\$ 14$ million in 1966 , and the 6 -year average was nearly $\$ 9$ million. Other leading agxicultural products from the United States in 1967 were feeding stuffs ( $\$ 4.9$ million), fruits and vegetables ( $\$ 4.1$ miliion), food grains ( $\$ 2.5$ million), and cotton ( $\$ 2$ milion). In 1967, the U.S. shares of Ireland's imports were: Tobacco, 93 percent; cotton, 52 percent; feed grains, 48 percent; feeding stuffs, 28 percent; and fruits and vegetables, 12 percent. Considering the $1962-67$ period, 1967 was an average year for tobacco; but cotton moved up from 37 percent and feeding stuffs went up from 13 percent, while feed grains declined from 91 percent and fruits and vegetables dropped slightly from 16 percent in 1962.

Seland.--Iceland's total agricultural imports have trended upward since 1962. They reached a peak of $\$ 17.5$ million in 1967 , up from $\$ 10.6$ million. Of the farm product categories listed in table 18, imports of fruits and vegetables led with a continuously upward trend to $\$ 3.9$ million in 1967, up from $\$ 1.9$ million. Coffee, cocoa, and tea import values ranged from $\$ 1.5$ million in 1963 (down from $\$ 1.6$ million in 1962) to

Table 18.--Value of total agricultural imports of Ireland and Xceiand and the value of iupozts from the United States, calendar years 1962-67


Source: United Nations data.
$\$ 2.4$ million in 1967. Sugar varied from $\$ 1.1$ million in each of 3 years -- 1962, 1966, and 1967 … to a peak of $\$ 2.3$ million reached in 1964 . Feeding stuffs averaged about $\$ 1.2$ miliion the first 5 years then spurted to $\$ 3.1$ million in 1967 . Feed grain imports climbed from nothing in 1962 and 1963 to just over $\$ 1$ million in 1967.

Iceland's imports from the United States reached $\$ 6.1$ million in 1966 (up from $\$ 3.7$ million in 1962) then declined to $\$ 3.8$ million in 1967 . Fruits and vegetables, the leading product from the United States, more than doubled in value up to above $\$ 1$ million in 1967 from a half million dollars in 1962. After advancing to $\$ 1.1$ miliion in 1966 from $\$ 0.6$ million in 1962 , value of feeding stuffs dropped to only $\$ 0.3$ million in 2967. Feed grain imports increased impressively from nothing to more than $\$ 0.6$ milion.

In 1967, the U.S. share of Iceland's agxicultural imports dropped to 22 percent from 39 percent in 1966 and 35 percent in 1962. The share of fruits and vegetables supplied by the United States was 27 percent in 1962 and 1967 , but it reached 37 percent in 1964. The U.S. share of feeding stuffs rose from 66 percent in 1962 to 81 percent in 1966, then dropped to only 10 percent in 1967. The U.S. share of Iceland's feed grain imports moved up from 49 percent in 1964 to 63 percent in 1967. The U.S. supplied all of Iceland's tobacco imports.

Table 19.--Average export prices for selected agricultural products exported, July-December 1967 and 1968

| : : | Average unit price |  | Percentage change |
| :---: | :---: | :---: | :---: |
| Commodity $\quad$ :Unit: | 1967 | 1968 I/ |  |
|  |  | [s ${ }^{-}$ | Percent |
| - | 0.07 | 0.06 | -14 |
| Animal fats and oils .........tb. | 0.07 | 0.33 | -3 |
| Meats and meat products ...... | 5.89 | 6.03 | +2 |
| Hides and skins ...............ino. | 1.13 .19 | 118.66 | $+5$ |
| Cotton ............................................ | 1.76 | 1.77 | $+1$ |
| Wheat and fiour . . . . . . . . . . . . . Bu. | 51.32 | 47.01 | -8 |
| Feed grains .................... Mton: | 1.30 | 1.20 | -8 |
| Corn . . . . . . . . . . . . . . . . . . . . Bu | 8.10 | 8.32 | +3 |
|  | 2.83 | 2.69 | -5 |
| Soybeans ..................... Sur $^{\text {a }}$ | 0.12 | 0.10 | -17 |
| cottonseed and soybean oil ...iston: | 84.64 | 83.54 | $-1$ |
|  | 84.89 | 0.89 | 0 |
| Tobacco . . . . . . . . . . . . . . . . . . . |  |  |  |

1/ Preliminary.


Export Highlights


## U.S. AGRICULTURAL EXPORTS: IULY-DECEMBER 1968

U.S. exports of farm products in December 1968 showed improvement over those of November 1968, rising sightly to $\$ 611$ million. This somewhat unseasoual increase for December reflected anticipation of the Iongshoremen's strike, which began on December 20. As a result, the value of agricultural exports for the month was 8 percent higher than in December 1967. Exports of animals and animal products, grains and preparations, oilseeds and products, and vegetables all reached higher levels in December 1968 than in Jecember 1967.

During the first half of fiscal 1969 (year ending June 30) U.S. agricultural exports totaled $\$ 3,109$ million, 3 percent below those of July-December 1967 (table 20). This compares with the negative difference of 5 percent for the July-November period, and reflected a substantial increase in exports during December 1968. For the JulyDecember period, export values of animals and animal products, oilseeds and products, and tobacco in 1968 were higher than a year earlier; partly offsetting these gains were lower export values for cotton, fruits and preparations, and grains and preparations.
Exported animals and animal products were valued at $\$ 360$ million in July-December 1968, up 17 percent from the year-earlier period. Exports of dairy produrcs and meats and meat products were up sharply and accounted for much of this increase. Value of dairy products -- at $\$ 75$ million -- was two-thirds higher than in July~December 1967. Most of this increase occurred from larger shipments of condensed, evaporated, nonfat dry milk, and anhydrous milk fat. Exports of nonfat dry milk, for instance, were up 43 percent, reaching $\$ 42$ million in July-December 1968. The sharp increase in exports of meats and preparations resulted almost entirely from larger pork exports, which rose to $\$ 26$ million in the first 6 months of $1968 / 69$, in comparison with $\$ 8.1$ million a year earlier. I,arger takings by Japan accounted for much of the increased pork exports. Hides and skins, up in both quantity and value, increased sizably, rising 20 percent above July-December 1967 to $\$ 64$ million.

Partly offsetting these commodity gains were declines in exports of animal fats and oils, dropping 8 percent to $\$ 74$ million in July-December 1968. A1though lard prices are dowh somewhat this current fiscal year from year-ago levels, U.S. lard exports to the United Kingdom -- the only major foreign outlet -- are facing increased competition as a result of subsidized lard exports from the EEC. In addition, the use of lard in the manufacture of margerine and other cooking compounds has declined in lieu of the lower priced marine oils. However, consumption of finished lard in the United Kingdom has continued to increase. Exports of tallow are expected to approximate those of a year ago; however, they are currently running 6 percent below July-December 1967. Most of this decline has occurred in exports of inedible tailow, which dropped 17 percent to $\$ 60$ million in July-December 1968.

Table 20.--U.S. agricultural exports: Value by commodity, July-December 1967 and 1968


Cotton exports in July-December 1968 -- value, $\$ 172$ million -- slipped to 1.4 milliun bales, about 8 percent below a year earlier. Shipments to Hong Kong, the Philippines, Poland, and Taiwan were up in July-December 1968 from the like 1967 period, but these gains were outweighed by lower exports to such principal markets as Canada, the United Kingdom, Switzerlaztd, India, Australia, and the European Economic Community. World cotton production in the $1968 / 69$ season is estimated at 52.1 million bales, near the record world harvest of 53.9 million bales in 1965/66.

The record world wheat crop in many of the major trade nations has limited the wheat export trade of the United States in the current fiscal year. U.S. shipments of wheat to Japan, Irdia, and Pakistan in July-December 1967 totaled $\$ 323$ million, but were dow to $\$ 152$ million in July-December 1968 -- a drop of more than half. Wheat and wheat flour shipments to Peru were 62 percent below the level of July-December 1967, Brazil's takings were down 39 percent to $\$ 33$ million, and the United Kingdom's, down 68 percent to $\$ 4$ million in July-December 1968. Deliveries to the European Economic Community declined 7 percent to $\$ 50$ million, compared with $\$ 54$ million in July December 1967.
Feed grain exports thus far in $1968 / 69$ totaled $\$ 463$ million, 14 percent below those of July-December 1967. Only corn exports have increased from the year-earlier period but, due to lower prices, the value of these exports has been lower. Oats, barley, and sorghums, continuing at a lower export level than last fiscal year accounted for most of the overall decrease in feed grain exports, both in value and quantity. The largest share of the feed grain export decline in July-December 1968 resulted from smaller deliveries to the European Economic Community; exports to Community members were 23 percent below July-December 1967. This drop occurred primarily from sharply reduced exports of barley, combined with a substantial deciine in corn. Besides the rather sharp reduction in exports to the Common Market, India's receipts of U.S. feed grains dropped to nil from $\$ 26$ million in July-December 1967. India is not a major importer of feed grains, and its receipts of grain sorghums were used primarily for human consumption to offset the shortage of food grains, such as wheat, during the famine year 1967. Feed grain exports to Spain totaled $\$ 30$ million in July-December 1967 but only $\$ 3$ miliion in July-December 1968. This sharp decline resulted from lower demand for foreign supplies because of their relatively large wheat crop in 1968 (with some diversion to feed), larger feed grain crops, bilateral agreements for corn, and smaller requirements in 1968.
U.S. exports of rice in July-December 1968 totaled $\$ 138$ million, 7 percent higher than those of July-December 1967. A porcion of this value increase was due to higher prices since quantity was up only 4 percent. Thus far in 1968/69, Indonesia has been the largest market for U.S. exports of rice. Our rice exports to Indonesia in Julymecember 1968 were more than three times the value in July-December 1967. Ranking as the second most important market, South Vietnam received U.S. rice valued at $\$ 24$ million, about 29 percent below July-December 1967. Although a relatively small markt, the Nansei Islands have increased th ?ir purchases of U.S. rice over 100 percent, rising to $\$ 5.4$ million in July-December 1968. Rice exports to the Republic of Korea, the Philippine Islands, and Hong Kong declined. Exports to these countries in JulyDecember 1967 totaled $\$ 27$ miliion, but in July-Decem ex 1968, they had deciined to \$9 million.
For the first 6 months of $1968 / 69$, exports of oilseeds and products reached $\$ 692$ million, 11 percent higher than in the corresponding months in 1967/68. Soybean exports accounted for wo-thirds of the July-December 1968 total, and were 15 percent higher than the $\$ 397$ million in July-December 1967. Even though the average export price for soybeans was about 3 percent below those of December 1967, the substantial increase in the quantity of soybean exports ( 21 pexcent) was more than sufficient to offset the price decline. Among the soybean exports, shipments to Spain totaied $\$ 51$ million in July-December 1968 -- 24 percent above those of July-December 1967. Other increases
in soybean exports occurred in deliveries to Canada, Venezuela, the EEC, Taiwan, Israel and Japan. Exports of flaxseed rose sharply in July-December 1968, compared to JulyDecember 1967. During last year's period, their total vaiue was about $\$ 10$ million, but thus far in 1968/69, the export value of flaxseed has increased to $\$ 22$ million, more than twice that of last fiscal year. Shipments of cottonseed and soybean oil were down 26 percent from July-December 1967, faling to $\$ 51$ million. All of this decline occurred in exports of soybean oil; cottonseed oil shipmexts were running above the level in 1967. Smaller takings by India and Pakistan accounted for the bulk of the decline in soybean oil exports. Combined, the exports to these two countries declined $\$ 11$ million, or 35 percent from those of July-December 1967. Partiy offsetting were increased exports to Morocco, Chile, Venezuela, and Mexico.
U.S. exports of protein meal during July-December 1968 totaled $\$ 121$ million, 3 percent higher than those of July-December 1967. Volume, at 351,000 short tons, was relatively large, in comparison with the 334,000 short tons exported in December 1967. Shipments to Western Europe -- notably the EEC -- were considerably larger in December. The large quantity of protein meal exported in November and December was possibly in anticipation of the longshoremen's strike.
U.S. tobacco exports totaled $\$ 315$ million in July-December 1968 -- 11 percent higher than those of July-December 1967. The increase reflects the substantially larger exports to Chile, Denmark, the United Kingdom, Thailand, Switzerland, Ireland, Japan, Australia, and the EEC. Exports of foreign tobacco held down the quantity of U.S. exports during 1967/68, but the situation for world tobacco exports in the first 6 months of $1968 / 69$ changed. India's exports to the United Kingdom during the first. 7 months of $1967 / 68$ were nearly 30 percent more than a year earlier; however, che poor quality of its 1968 crop slowed that gain during the latter part of 1968. U.S. tobacco exports to the United Kingdom during the first half of 1968/69 have shown considerable improvement over those of 1967/68. With Turkey's exports down because of poor quality and lower production, supplies available in the European Common Market were reduced.

To reduce imports and domestic consumption of tobacco as well as to stimulate exports the British Goverment has taken several measures. Import duties on tobacco were made effective November 22; 1968, amounting to about 12 cents per pound. This latest increase follows a 5 -percent rise last March. As a result, the exports of U.S. tobacco in 1968/69 to the United Kingdom will probably be affected by this new surcharge. Tobacco exports to the United Kingdom are curcentiy below those of July-December 1967. An additional competitive factor is the increased purchases of tobacco by the United Kingdom from such nontraditional sources as Pakisten, Tanzania, Malawi, and South Africa.
U.S. exports of fruits and vegetables totaled $\$ 233$ million, 3 percent below those of July-December 1967. Lower exports of fruits and preparations accounted for all of the decline; principal contributors to the decline were the smaller exports of oranges, tangerines, and clementines, which droped 36 percent to $\$ 15$ million in July-December 1968. In addition, there was a 5-percent decline in exports of dried fruits.

The increase in exports of vegetables and preparations occurred from higher shipments of fresh vegetables. In July-December 1968, fresh vegetable exports totaled $\$ 24$ million, 3 percent higher than those of July-December 1967. Fresh tomato exports accounted for practically all of the increase; they were valued at $\$ 7.6$ miliion, 62 percent over the level of July-December 1967. Most of this gain in tomato exports resulted fre: larger shipments to Canada, Mexico, the Bahamas, and Sweden.

## U.S. Agricultural Exports to the EEC: JuIy-December 1968

Agricultural exports from the United States to the European Economic Community (EEC) totaled $\$ 737$ million in July-December 1968, compared with $\$ 772$ million in July-December 1967 (table 21). While exports of non-variable-levy commodities increased during this time, those commodities subject to the variable-levies declined, falling to $\$ 270$ million in July-December 1968, compared with $\$ 323$ million in July-December 1967.

Among the exports of variable-levy comodities, feed grains accounted for the largest share of the total drop. In July-December 1968, feed grain exports totaled \$174 million, compared with $\$ 229$ million in July-December 1967. In addition to the decline in feed grain exports, wheat, and poultry and eggs were also down. Among the exports of feed grains, corn declined to $\$ 160$ million, 14 percent below those of July-December 1967. Of the remaining feed grains (grain sorghums, barley, and oats), the value of exports in July-December 1968 was only one-third of that in July-December 1967. However, during this same period a 37 -percent increase in exports of corn byproducts for feeding purposes partly offset a decline in feed grains. These corn byproducts are used as substitutes for feed grains as the EEC's internal grain prices increase, while that of the byproducts becomes relatively cheaper. High protein feed additives such as feed byproducts and soybean meal become relatively more valuable in feed grain mixtures as less grain is used and more non-nutritive foliage materials are used in feed mixtures. Rice exports to the European Economic Community were more than onefifth higher than those of July-December 1967.

Exports of non-variable-levy commodities to the Common Market were up 4 percent to $\$ 468$ million in July-December 1968. Most of this increase occurred from larger exports of oilseeds and products, notably soybeans and flaxseeds. Soybeans increased about 7 percent. Flaxseed exports in July-December 1968 were $\$ 17$ mil1ion, more than double those of July-December 1967. In addition, vegetable oils were up quite substantially, more than doubling in Juiy-December 1968 from those of July-December 1967. AIl of this increase occurred as a result of substantially larger exports of linseed oil. Exports of hides and skins (notably cattle hides), vegetables and preparations (especially dried beans and peas), lemons and limes, and tobacco also rose. Increases in these commodities were more than sufficient to offset the declines in other products such as variety meats, nuts and preparatiors, tallow, and cotton.

Table 21.--U.S. exports to the EEC: Value by commodity, December and July-December 1967 and 1968

| Commodity |  | December |  | July-December |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | : | 1967 | 1968 | 1967/68 | 1968/69 |
|  | : |  |  |  |  |
|  | : | -- 1,000 dollars -- |  |  |  |
| Variable-levy commodities I/ |  |  |  |  |  |
| Feed grains . |  | 52,291 | 37,816 | 228,658 | 174, 157 |
| Corn ... |  | 45,385 | 36,196 | 185, 140 | 160,108 |
| Grain sorghums |  | 6,731 | 1,620 | 30,095 | 9,339 |
| Barley |  | 175 | 0 | 10,448 | 2,935 |
| Oats |  | 0 | 0 | 2,975 | 1,775 |
| Corn byproducts, feed |  | 1,540 | 2,187 | 11,135 | 15,263 |
| Rice |  | 2,150 | 3,373 | 12,572 | 15,292 |
| Rye grain |  | 0 | 0 | I, 372 | 690 |
| Wheat grain |  | 3,859 | 5,222 | 53,595 | 49,706 |
| Wheat flour .. |  | 101 | 110 | 567 | 611 |
| Beef and veal, excl. variety |  | 31 | 25 | 309 | 336 |
| Pork, excl. variety meats |  | 33 | 18 | 168 | 41 |
| Lard 2/ |  | 82 | 28 | 930 | 114 |
| Dairy products |  | 82 | 37 | 504 | 370 |
| Poultry and eggs |  | 936 | 1,001 | 10,285 | 7,894 |
| Live poultry |  | 26 | 38 | 582 | 1,088 |
| Broilers and fryers |  | 9 | 0 | 71 | 102 |
| Stewing chickens |  | 53 | 37 | 703 | 572 |
| Turkeys |  | 744 | 865 | 8,469 | 5,536 |
| Other fresh poultry |  | 10 | 4 | 51 | 71. |
| Eggs |  | 74 | 57 | 409 | 525 |
| Other |  | 461. | 943 | 3,034 | 5,139 |
| Total |  | 61.566 | 50,760 | 323,129 | 269,613 |
| Non-variable-1evy commodities |  |  |  |  |  |
| Canned poultry 3/ ... |  | 44 | 1 | 491 | 115 |
| Cotton, excl. linters |  | 5,631 | 1,707 | 28,679 | 14,973 |
| Fruits and preparations |  | 3,205 | 2,211 | 31,077 | 24,316 |
| Fresh fruits |  | 266 | 810 | 11,633 | 7,752 |
| Citrus |  | 188 | 753 | 11,199 | 7,624 |
| Oranges and tangerines |  | 3 | 277 | 6,702 | 1,934 |
| Lemons and limes |  | 145 | 409 | 3,079 | 4,813 |
| Grapefruits ... |  | 40 | 67 | 1,416 | 876 |
| Other ..... |  | 0 | $4 /$ | 2 | 1 |
| Apples |  | 23 | 0 | 251 | 0 |
| Grapes |  | 25 | 50 | 25 | 50 |
| Other |  | 30 | 7 | 158 | 78 |
| Dried fruits |  | 820 | 668 | 6,123 | 4,814 |
| Raisins |  | 146 | 145 | I, 052 | 1,126 |
| Prunes |  | 646 | 509 | 4,815 | 3,534 |
| Other |  | 28 | 14 | 256 | 154 |
| Fruit juices |  | 670 | 31.7 | 3,353 | 2,488 |
| Orange |  | 422 | 162 | 2,159 | 1,526 |
| Grapei, uit |  | 119 | 82 | 650 | 491 |
| Other |  | 129 | 73 | 544 | 471 |
| Canned fruits 5/ |  | 1,365 | 271 | 9,369 | 8,694 |
| Peaches |  | 239 | 46 | 2,417 | 2,522 |
| Fruit cocktail |  | 649 | 138 | 2,582 | 2,367 |

Table 21.--U.S. exports to the EEC: Value by commodity, December and July-December 1967 and 1968--Con.

| Commodity | December |  | July-December |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1967 | 1968 | 1967/68 | 1968/69 |
|  |  |  |  |  |
| ( | -- 1, 000 dollars -- |  |  |  |
| Non-variable-1evy commodities--Con. : |  |  |  |  |
| Canned fruits--Con. |  |  |  |  |
| Pineapples .... | 424 | 51 | 3,867 | 3,432 |
| Other . . . . | 53 | 36 | 503 | 373 |
| Other fruits | 84 | 145 | 599 | 568 |
| Vegetables and preparations ........ | 1,787 | 1,637 | 6,795 | 9,334 |
| Pulse ............................. | 1,252 | 895 | 3,872 | 6,035 |
| Dried beans | 252 | 222 | 1,115 | 2,483 |
| Dried peas ...................... | 1,000 | 673 | 2,757 | 3,552 |
| Fresh vegetables ................... | 68 | 323 | 146 | 544 |
| Canned vegetables ................. | 205 | 35 | I, 059 | 1,192 |
| Asparagus ....................... | 132 | 16 | 774 | 838 |
| Other . . . . . . . . . . . . . . . . . . . . . . | 73 | 19 | 285 | 354 |
| Other vegetables and preparations : | 262 | 384 | 1,718 | 1,563 |
| Hides and skins .................... | 1,627 | 1,265 | 9,054 | 11,897 |
| Cattle hides ...................... | 792 | 1,040 | 6,245 | 9,113 |
| Calf and kip skins ............... | 452 | 153 | 1,628 | 1,103 |
| Other . . . . . . . . . . . . . . . . . . . . . . . | 383 | 72 | 1,181 | 1,681 |
| Oilseeds and products .............. | 51,748 | 63,278 | 244,231 | 267,171 |
| Oil cake and meal .................. | 18,812 | 19,075 | 79,495 | 84,898 |
| Soybean . . . . . . . . . . . . . . . . . . . | 18,613 | 18,988 | 76,038 | 79,499 |
| Other . . . . . . . . . . . . . . . . . . . . . | 199 | 87 | 3,457 | 5,399 |
| Oilseeds ........................... | 32,343 | 44,203 | 162,123 | 182,273 |
| Soybeans . . . . . . . . . . . . . . . . . . . | 31,897 | 43,826 | 152,092 | 162,878 |
| Flaxseeds ........................ | 0 | 0 | 7,383 | 16,927 |
| Other . . . . . . . . . . . . . . . . . . . . . . | 446 | 377 | 2,648 | 2,468 |
| Vegetable oils ................... | 593 | 1,205 | 2,613 | 6,831 |
| Cottonseed . . . . . . . . . . . . . . . . . : | 39 | 182 | 40 | 188 |
| Soybean ......................... | 2 | 3 | 26 | 53 |
| Linseed . . . . . . . . . . . . . . . . . . . : | 337 | 894 | 614 | 4,746 |
| Other . . . . . . . . . . . . . . . . . . . . . | 215 | 126 | 1,933 | 1,844 |
| Tallow 3/ ............................ | 906 | 1,293 | 11,564 | 10,267 |
| Tobacco, umanufactured ............ | 7,812 | 8,193 | 71,574 | 75,962 |
| Variety meats, fresh or frozen 3/ ..: | 2,163 | 3,174 | 16,862 | 15,811 |
| Nuts and preparations ............... | 456 | 338 | 4,299 | 22, 343 |
| Hops .................................. | 460 | 144 | 1,125 | 722 |
| Food for relief and charity ........ | 0 | 29 | 2 | 358 |
| Other . . . . . . . . . . . . . . . . . . . . . . . . : | 5,654 | 6,347 | 22,932 | 14,238 |
| Total non-variahles | 81,493 | 89,617 | 448,685 | 467,507 |
| Total EEC . . . . . . . . . . . . . . . . . . . . . . | 143,059 | 140,377 | 771,814 | 737,120 |

1/ Grains, poultry, and rark were subject to variable levies beginning on July 30, 1962; rice, on Sept. 1, 1964; and beef and dairy products, on Nov. 1, 1964. The variable-levy classification is designed to show overall changes in exports rather than to measure the impact of the variable levies. 2/ Lard for food is a variable-levy comodity, while lard for industrial use is bound in the General Agreement on Tariffs and Trade (GATT) at 3 percent ad valorem. U.S. lard is for food use. 3/ Although canned poultry, tallow, and variety meats are subject to variable levies, these cannot exceed the amount of import duties bound in GATT. 4/ Less than \$500. 5/Variable levy on sugar added content only.
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## $r$ <br>  <br> Import Highlights



## U.S. AGRICULTURAL IMPORTS: JULY-DECEMEER 1968

U.S. imports of agricultral f-nducts for consumption in the first half of fiscal year 1969 totaled $\$ 2,580$ million, compared with $\$ 2,208$ million during the same period a year earlier. Value of supplementary (competitive or partially competitive) commodities rose 14 percent to $\$ 1,571$ milion. Complementary (noncompetitive) imports were 21 percent higher at $\$ 1,009$ million (table 22).

Higher values were recorded for most supplementary commodities, including cattle, meats, cheese, hides, fruits, edible nuts, vegetable oils, sugar, beer, and wine. Valued about the same were apparel wools, copra, tobacco, vegetables, and molasses. The only notable reduction was in cotton.

Purchases of nearly all complementary commodities were above a year earlier. Although volume of cocoa bean imports was down 6 percent, value was up 6 percent due to price increases. Sisal (henequin) imports in July-December 1968 were 41,000 long tons valued at $\$ 5.0$ million, compared with 32,000 tons ( $\$ 3.3$ million) in July-December 1967. Abaca and kapok also showed increases from a year ago. Silk imports were similar to the year previous, and soluble coffee purchases were sharply lower.

Strong demand by importers for such items as cotree beans, tea, rubber, essential oils, drugs, and spices was augmented by uncertainties over longshoremen strike developments.

December imports of agricultural products were $\$ 421$ million, compared with $\$ 420$ million in November and $\$ 388$ million in December 1967. East Coast and Gulf Iongshoremen went on strike December 20, 1968, following an 80 -day injunction issued in October.

Nonagricultural imports during July-November were 27 percent higher than the same 6 months of 1967; value rose to $\$ 14,466$ million from $\$ 11,408$ in JuIy-December 1967 (table 22).

Table 22.--U.S. agricultural imports for consumption: Value by commodity, JuIy-December 1967 and 1968


1/ Preliminary.

Table 23.--U.S. agricultural exports and tuports: Yalue by country,
July-December 1968


Table 23.-W.S. agricultural exports and ituports; Welue by country, July-December 1968--Continued

| Country | Agricultural |  |  |  | Country | - Axricultural |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Imports |  |  | :- ARricultural |  |  |  |
|  | Exports | Total | Complementary | Suppie-: |  | Expozts | Total | Inports |  |
| Asia - Continued | -- 1, 000 dollars - - |  |  |  |  | Exporta | Totel | Cosplementary | $\begin{gathered} \text { Supple- } \\ \text { mentary } \end{gathered}$ |
| Afgharistan | 142 | -1,00 | 0 |  | Aftica- Continued: | - 1,000 dollars -- |  |  |  |
| India .. | 204,166 | 41,338 | 11,913 | 29,425: | Spaniehatrice, n.e.c. . | 175 | 0 | 0 | 0 |
| Pakistan | 38,494 | 3,796 | -875 | 2,921: | Federal Rep of Cameroon | 2 | 1 | 0 | 1 |
| Ceylon | 32 | 464 | 0 | 464: | Senegal ................... | 570 | 12,985 | I7,580 | 1,105 |
| Burma. | 23,089 | 14,304 | 13,239 | 1,365: | Guinea ... | 400 | $\begin{array}{r}17 \\ \hline 10\end{array}$ | 0 | 17 |
| Thaitand | 23, 36 | 12 | 0 | 12: | Sierra Leone | r 25 | 1,919 | 1,907 | 12 |
| North Vietram | 22,904 | 12,982 | 9,16? | 3,815: | Ivery Coset .. | 1,032 | 1.196 | 193 | 3 |
| South Vietnam | 0 | 0 | 0 | 0: | Ghara ........ | . 237 | 40,683 | 40,648 | 35 |
| Laos ......... | 52,711 | 83 | 16 | 67: | The Gambia | 8,693 | 8,227 | 7,255 | 972 |
| Canbodia | 205 | 84 | 57 | 27: | Togo .... | 98 107 | 0 | 0 | 0 |
| Malaysia | 7110 | 728 | 728 | $0:$ | Nigeria ........... | 11, 109 | 9. 198 | 6195 | 3 |
| Singapore | 7,089 | 51,043 | 46,751 | 4,292: | Central african Republic | 11,992 | 9,056 | 6,778 | 2,278 |
| Indonesta | 5,2.52 | 8,918 | 8,297 | 621 : | Gabon . . . . . . . . . . . . . . . | 10 | 3 | 3 | 0 |
| Philippines | 55,798 | 62,122 | 59,553 | 2,569: | Western Africa, n.e.c. | - 76 | 15 | 15 | 0 |
| Macao ..... | 45,719 | 140, 226 | 2,246 | 138,520: | British Weat Afrtca | 1,439 | 3,952 | 544 | 3,408 |
| S.S.E, Asia, ${ }_{\text {n, ele. }}$ | 112 | 0 | 0 | $0:$ | Msdeira Isiands ... | ${ }^{\circ} 7$ | 0 | 0 | 0 |
| China (Yainlard) ... | 31 | 111 | 111 | 0 : | Angoia ......... | 107 | 90 | 0 | 90 |
| Outer Mongolia .............. | 0 | 0 | 0 | $0:$ | West. Port. Africa, n.e.c | 1,021 | 34,992 | 34,775 | 217 |
| North Xorea ................. | 0 | 1,248 | 0 | 1,248: | Liberia | 1,099 | 7 | 0 | 7 |
| Korea, Repubile of | - ${ }^{\circ}$ | 0 | 0 | $0:$ | Congo (Kinshase) ..... | 4,927 | 13,670 | 13,670 | 0 |
| Hong Kong ................... | 91,805 | 4,314 | 3,490́ | 818: | Burundi-Ekanda . | 4,660 | 11,745 | 9,581 | 2,164 |
| Rep. of Chine ............. | 32,400 | 1,500 | 124 | 1,376: | Somali Republic . . | 685 | 16,922 | 16, 022 | 0 |
| Japan .... | +50,672 | 22,887 | 1,826 | 21,06.2: | Ethiopia ... | 1, 162 | 13.57 | 0 | 57 |
| Stansei-\%anpo is. .......... | 467,072 | 19,764 | 2,856 | 10,908: | ifars-Issas | 1,162 | 13,911 | 13,051 | 860 |
| : |  |  |  |  | Uganda | 125 | 24,725 | 24, 212 | 89 |
| Total Agia | 1,079,610 | 404, 805 | 164,749 | 240,056: | Kenya ....... | 262 | O, 519 | 9,138 | 4 |
| Augtralia and Oceanta |  |  |  | 24, | Tanzania .................. | 2 | 706 | 706 | 0 |
| Augtralia and Oceania : |  |  |  | : | Kaurátius-Depenjencies....... | 343 | 5,786 | 5,442 | 344 |
| Austraila .................. | 18,165 | 1.79,287 | 594 | 178,693: | Mozambique ................ | 24 229 | 1,485 | ${ }^{\text {c }}$ | 1,485 |
| Nek futrea New Zealand | 2.52 | 4,137 | 4,137 | $0:$ | MaIngasy Republic | - 98 | 6,452 | 435 | 6,017 |
| New Zealand .......... | 5,046 | 88,618 | 31,051 | 77,567: | Rep. of South Africa | -98 | 17,722 | 16,133 | 1,589 |
| British W. Paciric Is. ... French Pactific Islands ... | 781 | 5,960 | B5 | 5,875: | Zambia .................... | 12,283 | 11,538 | 269 | 11,269 |
| French Pactific Islands ...: Trust Terr, of Pacific Is.: | 2,006 | 47 | 43 | 6: | Rhodesta | 385 | 175 | 0 | 175 |
| Total Austrelic and |  |  |  | : | Malawi ................. | 107 | 687 | 617 | 70 |
| Oceania | 27,360 | 278,047 | 15,908 | 262,141: | Southern Africa, nie.e. | 371 | 1.257 | 7 | 2,250 |
| Aftics |  |  |  | : | Total Africa | $88^{2}$ 637 | 256,446 | 215,475 | 40,972 |
| Moroceo | 9,619 | 1,992 |  |  | arsl all countries |  |  |  |  |
| algeria .................. | 6,568 | 18 | 13 |  | ors all countries | 3,100, 878 | 2,580,369 | 1,009,647.1 | $\underline{570,701}$ |
| Tunisia ................... | 7,285 | 900 | 27 |  |  |  |  |  |  |
| Libya | 2,204 | 0 | 0 |  | hiot Trade Blocs |  |  |  |  |
| UAR | 4,103 | 3,655 | 26 | 3,639: | Larma'. | 23,583 | 254,762 | 113,082 | 41,690 |
| Sudan | 276 | 7752 | 8 | 3,639: |  | 210,433 | 764,383 | 405,213 | 358,170 |
| Sanary IsIands ........... | 2,430 | J | / | T: | EFI:* ${ }^{\text {a }}$, | 737,120 | 201, 65E | 23,236 | 178,422 |
|  |  |  | , | -: | -1:1 ......................: | 345,022 | 1116,593 | 15,060 | 101,833 |

Table 24.--U.S. agricultural exporta: Quantity and value by commodity,
December and July-Denenber 1967 and 1968



Table 24.-U.S. agricultural exports; Quantity and value by comodity,
December and July-Decenber 1967 and 1968-Continued


Tabla 24.--0.s. agricultural exports: Quantity and value by conmodity December and July-Decen'er 1967 and 1968-continued


[^1]Takile25.-U,S. agricultural imports: Quanticy and value by comadity, Decemiber and July-December 1967 and 1966

| Comnodity imported Suppiementary | Unit | December |  |  |  | Fuly-Dacember |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Quan | Lty | - Value |  | Quantity Palue |  |  |  |
|  |  | 1987 | 19681 | 1967 | 1968 - | 1957/68 | 1968/69 | $1967 / 68$ | - 1968/691/ |
| Animals and aninal prodets : |  | - Thouspads |  | $\begin{gathered} 1_{1} 000 \\ \text { dollara } \end{gathered}$ | $\begin{array}{r} 1,000 \\ \text { dollars } \end{array}$ | : Thousands |  | $\begin{aligned} & 1,000 \\ & \text { dol1ars } \end{aligned}$ | $1,000$ |
| Antmals live : |  | \% Mousinds | Inousands |  |  | : Thousands | Thoutande | dol1ars |  |
| cattie, duttable | No. | 138 | 195 | 12,517 | 17,451 | 410 | 507 | 36, 531 | 49,411 |
| Cattle for breeding, Free ................ | No. | 1 | 1 | 525 | 589 | : 6 | $B$ | 2,515 | 3,403 |
| Horses ..................................... | No. | $\frac{2}{3}$ | $\frac{2}{3}$ | 1,340 | 1,507 | : 37 | 3 | 7,740 | 7,293 |
| Other, including ilve poultry ............. | --- | $3 /$ | 31 | $\frac{1343}{13}$ | ${ }_{19} 268$ | - 37 | 37 | 13.461 | 2.336 |
| Total animala, live ..................... | -- | - |  | 13,634 | 15,815 | : | - | 68,647 | 62,443 |
| Dairy producta : |  | : |  |  |  | : |  |  |  |
| Blue-mold cheese | Lb. | 355 | 335 | 192 | 162 | : 2,287 | 2,562 | 1,226 | 1,412 |
| Chedrar | Lb. | 3,06? | 3,005 | 1, | 1,076 | : 3,456 | 5,796 | 1,276 | 2,147 |
| Colby | Lb. | 2,300 | 2,091 | $74 \times$ | 697 | : 9,726 | 4,622 | 2,873 | 1,489 |
| Edam and Gouda | Lb. | 1,218 | 996 | 601 | 466 | : 6,529 | 15,086 | 3,195 | 4,680 |
| Pecorino | Lb. | 1,620 | 2,639 | 1,GB2 | 1,876 | : 3,629 | 9,256 | 5,574 | 5,890 |
| Stiss | Lb. | 2,691 | 2,208 | 1,281 | 1,343 | : 13,336 | 36,196 | 6,802 | 13,204 |
| Ocher | Lb. | 2,610 | 5, 856 | 1,446 | 2,617 | : 14,638 | 32,432 | 7.730 | 13,109 |
| Total cheese | Lb. | :3,941 | 37,130 | 6,367 | 8,257 | 1. 58,601 | 105,950 | 28.676 | 41,931 |
| Butter | Lb. | 45 | 59 | 25 | 34 | : 344 | 284 | 190 | 172 |
| Casein or lactarene | Lb. | 8,73: | 12,835 | 2,195 | 2,691 | : 52,921 | 68,321 | 13260 | 14,915 |
| Other | --- | 31 | 31 | 327 | 750 | : 31 | , 37 | 2,719 | 2.75 |
| Total dairy products | --- |  |  | 8,934 | 11,732 | - - - | $\underline{-}$ | 44, 845 | 52.777 |
| Hides and akins, except furs |  | : |  |  |  | : |  |  |  |
| Calf oktng . . . . . . . . . . . . . . . . . . . . . . . . . . | Lb. | $2{ }^{2} 4$ | 332 | 118 | 339 | : 1,530 | 2,056 | 671 | 1,396 |
| Cattle hides | Lb. | 1,878 | 2,036: | 249 | 271 | : 7,837 | 13,651 | 1,093 | 1,860 |
| Goat and kid skins | Lb. | 591 | 430 | 440 | 344 | : 4,363 | 2,754 | 3,952 | 2,128 |
| Sheep and lamb skins | Lb. | 3,347 | 2,089 | 2,063 | 1,453 | : 22,855 | 27,014 | 13,202 | 19,928 |
| Other 41 .......... | Jb. | 1,989 | 2,476. | 888 | 517 | : 9,522 | 11,411 | 5,116 | 4,554 |
| Tocal hides and skins | Lb. | 8, 588 | 6.351 | 3.698 | 2.924 | : 46.107 | 56, 896 | at.03k | 29,866 |
| Heat and meat preparations |  | : |  |  |  | : |  |  |  |
| Breef and ves I: |  | : |  |  |  | : |  |  |  |
| Fresh, chilled, or frozen | Lb. | 67,224 | 35,367 | 27,688 | 15,692 | : 489,336 | 521,052 | 200,032 | 226,663 |
| other ... | Lb. | 9,740 | 23,262 | 4,388 | 10,945 | : 79,938 | 107,015 | 34,242 | 52,320 |
| Total beef and veal | Lb. | 76,964 | 58,649 | 32,076 | 26,637 | - 569,274 | 628,067 | 234,274 | 278,983 |
| Mutton, goat, and lamb | Lb. | 6,926 | 3,295 | 1,902 | 1,095 | 35,494 | 38,221 | 10,000 | 11,327 |
| Fork: Fresh, chilled, or frozen ...............): |  | 3662 |  |  |  | : |  |  |  |
| Fresh, chilled, or frozen, .............. |  | 3,662 $-3,829$ | 3,105 | 1,319 | 1,518 | 23,633 | 21,025 | 9,246 | ¢, 4,62 |
| Hatns and shoulders, canned, cooked, etc..: Other ............................... | Lb. | 23, 219 | 18,603 | 18,134 | 14,359 | : 103,257 | 111,428 | 76,692 | 84, 114 |
|  |  |  | 3, 59 | 2,461 | 2, 08.4 | : 21.989 | 23,220 | 12,109 | 12,938 |
| Total pork | Lb. | 31, 834 | 25.539 | 21,914 | 17.961 | - 148,879 | 155,673 | 98,047 | 206.504 |
| Sausage casinga'........................... | --- | 37 | 3 | 1,641 | 1,625 | : 3/ | , 3/ | 9,942 | 10,916 |
| Other, including meat extracts | Lb. | 4, 4980 | 4.212 | 1,697 | 1,759 | $: 21,804$ | 25,243. | 8.792 | 10,453 |
| Total meat and prepst, except poultry | --- | - | - | 59,230 | 49,077 | : - |  | 361,055 | 418,183 |
| ; |  | : |  |  |  | : |  |  |  |
| Poultry praducts |  | : |  |  |  | : |  |  |  |
| Egga, orted and othemsige preserved .......: | Lb. | : 18 | 164 | 11 | 97 | 250 | 777 | 139 | 438 |
| Egrs in the shell ........................... | Dor. | : 63 | 33 | 55 | 27 | 513 | 272 | 652 | $25^{\circ}$ |
| Poultry frat ................................ | Lb. | 69 | 34 | 80 | 78 | : 260 | 202 | 458 | 478 |
| Total poultry products .................. | --- | : | - | 146 | 202 | , | - | 1,254 | 1.196 |

Table25.--fis. agricultural imports; Quantity and value by commodity,
Decentber and July-December 1967 and 1968-Gontinued

| Commodity fuported Supplementary | Unit | - December |  |  |  | Suly-beceaber |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1967 | -1968 / | $67 . \text { Value } 19681 \%$ |  | 1967/68 |  | - Value |  |
| Other animal products |  |  |  | 1,000 | 1,000 | 9\%1/68 | 3088/69 1/ | $\frac{1987 / 88}{1,000}$ | : $\frac{1968 / 09}{1,000}$ |
| Bones, hoofs, and horns | --- : |  | Thousands | $\frac{\text { dollars }}{383}$ | $\frac{\text { dollars }}{408}$ | : Thousands | Thoweands | dollats | dollars |
| Bristles, crude or prepared | Lb. | 336 | 268 | 788 718 | 408 |  | $1{ }^{3}$ | 2,293 | 1,858 |
| Fats, oils, and greases ... | Lb. | 1,170 | 1,049 | 718 | 804 | : 1,546 | 1,689 | 3,913 | 4,390 |
| Feathers and down, crude and aorted | Lb. | 1439 | 1,485 | 643 | 676 | 7,417 | 7,056 | 4,67 | 481 |
| Gelatin, edible ..................... | Ib. | 774 | 1,033 | 443 | 676 | 2,616 | 3,485 | 3,730 | 4,522 |
| Hair, unmanufactured | Lb. | 523 | 1709 | 419 | 608 | 4,748 | 6,104 | 2,851 | 3,371 |
| Honey . . . . . . . . . | Lb. | 1.467 | 1,159 | 143 | 103 | 3, 019 | 4,677 | 3,066 | 3,430 |
| Wool, unmanufactured, except free in bond -: | c.Lb, | 14, 504 | 15,605 | 9,193 | 9,806 | 9,443 75,050 | 7,500 81,689 | 46, 931 | 4802 |
| Other . . . . . . . . . . . . . . . . . . . . . . . . . . . | , | 14, 3 | 18, 3 | 1,990 | 9,806 1,952 | $\begin{array}{r} 75,050 \\ 3 / \\ \hline \end{array}$ | 81,6E9 | 46,135 12,667 | 47,684 12,038 |
| Total other animal products .............. | --- |  | , | 13,971 | 15,107 | : | 3 | 12, 75,453 | $\frac{13,038}{79,576}$ |
| Totai onimels and anfmel products . | -.- : | - | - | 99,613 | 98,857 | : | - | 555,283 | 651,04,1 |
| Wegetatle products |  |  |  |  |  | : |  |  |  |
| Gacton, umanifgctured ( $480 \mathrm{lb}$. ) | : |  |  |  |  | ; |  |  |  |
| Cottor | Bale : | 10 | 1 | 1.727 | 181 | 127 | 71 | 20,976 |  |
| Ifinters | Bale | 9 | 11 | 305 | 388 | + 66 | 5/70 | 2,518 2,248 | 10,981 $5 / 2,483$ |
| Total cotton and linters ................ | Bale | 10 | 12 | 22032 | 569 | :-199 | 141 | 23,224 | $\frac{572,483}{13,465}$ |
| Frultg and preparations | ! |  |  |  |  | - |  |  |  |
| Appler, fresh ........ | Lb. : | 14,693 | 12,916 | 1,459 | 1,505 |  |  |  |  |
| Strawberries | Lb. | 7,826 | -7,580 | 1,362 | 1,709 | 29,068 |  | 3,183 | 4,172 |
| 0ther berries | Lb. | 1,201 | 1,144 | 204 | $1+256$ | : 21,459 | 17,938 | 4,590 | 5,357 3,717 |
| Cherries | Lb. | 590 | 1,796 | 181 | 476 | : $\begin{array}{r}21,459 \\ \hline\end{array}$ | 17,938 | 3,399 | 3,717 3,747 |
| Dates | Lb. | 13,494 | 15,574 | 1,189 | 1,553 | - 18,592 | 12,074 | 1,851 | 3,747 1,919 |
| Figs | Lb. | 1,297 | 2,012 | 129 | 1,179 | 18,234 0,234 | 20,074 9,566 | 1,644 | 1,919 1,267 |
| Grapes | It. : | 5 934 | , 262 | 53 | 23 | 23,772 | 9,366 | 1,767 1,189 | 1,267 633 |
| MeIons ........ | Lb. : | 5,807 | 6,742 | 274 | 34,6 | 12,14,4 | 16,298 | 1,169 | 888 |
| Olives in brine .......... | Gal.: | 1,168 | 1,980 | 2,519 | 4,498 | - 5,675 | 9,717 | 14,046 | 22,054 |
| Oranges, 'indarin, canned | Lb. | 6,181 | 3,324 | 1,200 | 61.8 | 38,378 | 39,038 | 17,398 | 7,422 |
| Oramges, other ............. | Lb. | 17,948 | 16,542 | 1,379 | 1,412 | 44,865 | 49,675 | 3,218 | 3,851 |
| Pineappics, camned, prepared ar preserved | Lb. | 17,081 | 18,446 | 1,792 | 1,942 | 107,304 | 126,503 | 11,579 | 13,879 |
| Pineapple juice | Gal.: | 1,464 | 696 | 1,844 | 1 198 | -5,292 | 126,503 2,596 | 11,579 1,355 | 13,879 645 |
| Other . . . . . . . . . . . . . . . . . . |  | $3 /$ | $3 /$ | 2,437 | 3,90B | 5,292 3 | 2,596 $3 /$ | 1,355 10,411 | 645 16,002 |
| Total fruits and preparations | --- | 3 |  | 14,622 | 13,6,63 | . 3 | -3/ | $\begin{array}{r}10,41 \\ 66,199 \\ \hline\end{array}$ | 16,002 |
| Grains and preparations |  |  |  |  |  |  |  |  |  |
| Barley grain (48 1b.) | Bu. | 780 | 1,403 | 1,034 | 1,661 |  |  |  |  |
| Barley malt ......... | Cwte: | 33 | 1.45 | 1,061 | 1,661 136 | 5,148 | 5,621 | 6,925 | 6,743 |
| Corn graite ( 56 lb.$)$ | Bu. : | 33 | 142 | 153 | 263 | 208 | 194 | 1,053 | 964 |
|  | Bu. : | 175 | 213 | 182 | 234 | 378 | 645 | 947 | 2,192 |
| Rice | Lb. | 121 | 95 | 186 | 234 | 1,674 | 729 | 1,360 | 712 |
| Rye grain (56 1b.) ............................ | Bu. | 12 | 0 | 26 0 | 18 | 697 | 422 | 778 | 363 |
| Wheat grsits ( 60 lb. ) | Bu . | 37 | 7 | 79 | 14 | 225 | 920 | 264 | 1,084 |
| Wheat flour ........ | Cwt. | 0 | 1 | 8 | 3 | 106 | 115 | 217 | 377 |
| Biscuits, cakes, wafers, etc. .............f | Lb. | 3,856 |  |  | - ${ }^{2}$ | 0 | 20 | 0 | 87 |
| Bread, yeast-lesvened ....................... | I,b. | 1,977 |  | 1,481 | 1,781 | 26,505 | 34,431 | 10,169 | 12,-59 |
| Other . . . . . . . . . . . . | 1 b . | $\begin{array}{r}1,77 \\ \hline\end{array}$ | $\begin{array}{r}2,037 \\ \hline\end{array}$ | 286 | 303 | 18, 765 | 12,201 | 1,545 | 1,717 |
| Total grains and preparaticas ........... |  |  | - | . 3.851 | $\frac{8,05}{5,07}$ | $3 /$ | $3 /$ | 2,993 | 3,300 |
|  |  |  |  |  | $5 \times$ |  | $\cdots$ | 26,291 | 29,398 |

Table25.-m.5. agricultural imports: Quantity and value by commodity,
December and July-December 1967 and 1968-continued

| Commodity imported Supplemeritary | Unit | Decanber |  |  |  | Julyz-December |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Quent | LEy | Value |  | Qusntiry |  | - Velue |  |
|  |  | 1957 | 19,68 $1 /$ | 1967 | $19681 /$ | 1967/68: | 1968/59 1/ | 1959/68 | 1968/69 1/ |
| - | : |  |  | $1,000$ | $1,000$ | Thousand 5 | Thousands | $\begin{aligned} & 1,000 \\ & \text { dollare } \end{aligned}$ | $\begin{aligned} & 1,000 \\ & \hline \end{aligned}$ |
| Huts and preparetiona | Ib | Thousands | $\frac{\text { Thousands }}{28}$ | $\frac{\text { dollars }}{13}$ | $\frac{\text { dollars }}{22}$ | $\frac{\text { Thousgide }}{} \frac{275}{}$ | Mousands | - 123 | 239 |
| Almands | Ib. ; | 521 | - 28 | 252 | 1,308 | 18,448 | 3i,984 | 5,481 | 7,651 |
| Brazil nuts ................................ | Lb. | + 521 | 3,591 | 3.087 | - 3,884 | 18,448 | 52,095 | 21,684 | 29,590 |
| Casbraw nuts .................................. | Lb. | 6,019 | 6,679 | 3,087 | 3, 2,538 | 43, 57 | 52,095 | 21,684 7,177 | 17,914 |
| Coconut meat, fresh, prepared or preserved.; | Lb. | 8,585 | 15,863 | 1,120 | 2,538 | 57, 813 | 97,713 | 2,175 | 17,14 |
| Pistache nuts . .............................. | Lh. | 1,807 | 1,319 | 1, 111 | $\begin{array}{r}726 \\ \hline 1.679\end{array}$ | 7,528 | 4,605 3 | 4,230 | 2,550 |
| 0ther .......................................... |  |  | 2. | 6,787 | 10,157 | $\cdots$ | $=$ | $45 \times 653$ | 63.521 |
| Total nuts end preparations .............. |  |  |  |  |  | : |  |  |  |
| 041seeds and products | : |  |  |  |  |  |  |  |  |
| 011s, crude or refined: | Lb, | $\therefore 307$ | i,533 | 737 | 1,227 | 11,012 | 21,321 | 6,050 | 7,330 |
| Cocos butter | Lb. | - 545 | 1,779 | 166 | 1,54 | 3,955 | 6,374 | 1,245 | 1,986 |
| Carneuba wax ................................ | Lb. | 6,827 | 13,703 | 1,245 | 1,756 | 54,014 | 72,334 | 7,877 | 9,740 |
| Castor ofl | Lb : | 16,228 | 14,626 | 1,033 | 1,796 | 150,039 | 161,357 | 17,272 | 22,928 |
| Coconut ail | Lb. | 16,228 3,279 | 14,626 6,057 | 1,099 | 1,1912 | 123,928 | 30,468 | 7,815 | 9,601 |
| Olive otl, edrble | !b. | 3,279 | 6,057 | 1,099 +49 | 1,912 | 22,432 | 71,224 | 2,221 | 4,691 |
| Palm ofl. | Lb. | 4,444 | 16,728 | $3{ }^{487}$ | 1,726 | 48,432 | 62,456 | 6,102 | 10,503 |
| Palm kernel ofl ......................... | Lb. | 2,953 | 11,392 | 387 | 1,720 | : 48,975 | 62,4,84 | 6,956 | 6,41 |
| Tung oil | lb. | 1,191 | 4, eris | 175 | 802 | : $\quad 26,559$ | 33,312 | 4.112 | 5.297 |
| other ... | Lb. | 2,886 | 4, E08 | - 648 | 10.685 | 249, 976 |  |  |  |
| Total oils except essential ......... | Lb. | 39,660 | 70,626 | 6,829 | 10,685 | 349, E7E | 426,022 | 51.688. | 72,397 |
| ollseeds: : | Ib. |  | 43,180 | 3,661 | 3,163 | 337,475 | 311,081 | 26,044 | 27,190 |
| Copra ..... | Lb. | 4, 3 , 604 | + 2,498 | 3,681 | 370 | 15,861 | 14,955 | シ, 246 | 2,164 |
| Seazane seed ................................. | Lb. | 3,004 $3 /$ | 2,4981 | 221 | 214 | 15,3/31 | 37. | 1,137 | 1,205 |
| Other . . . . . . . . . . . . . . . . . . . . . . . . . . . . : |  | 22 |  | 5,252 | 3,747 | - | - | 29,527 | 30,559 |
| Toral oflseeds .............................. |  | 8,977 | 2.376 | + 26.26 | 2, 21.3 | 51.949 | 38, 162 | 1,630 | 1,115 |
| Ofl cake and meal .......................... | Lb. | 8,911 | 2, 216 | 11,348 | 14,643 | 5204 | , | 84,943 | 104.471 |
| Total oilseeds and products .............) |  |  |  |  |  | : |  |  |  |
| Sugar and related products : | S Ton | 485 |  |  |  | 2,486 |  |  |  |
| Sugar, cane or beet ........................ | S.Ton: | 31.192 |  |  | 56,873 2,831 | 144,773 | 163,037 | 17,994 | 17,996 |
| Molasses unfit for human consumption .......: | Ga1.: | 31,192 | 33,279 37 | 3,641 | 2,831 | $\begin{array}{r}144.73 \\ \hline\end{array}$ | 163,3/1 | 1, 256 |  |
| other . ${ }^{\text {a }}$................................... |  |  |  | 68,606 | 60,192 | - | - | 343.454 | 371,377 |
| Total sugar and related products ........ |  |  |  |  |  | : |  |  |  |
| Yeretables and preparations | : |  |  |  |  | : |  |  |  |
| Fresh, chilled, or frozen: : | Ib |  |  | 227 | 764 | 5,74E | 5,811 | 378 | 792 |
| Cucumbers | Lb. | 3,740 | 7245 | 413 | 167 | 5,190 | 8,031 | 1,781 | 1,790 |
| Garlic ..................................... | : Lb. | - 724 | 6,372 | 409 | 403 | 1i,806 | 11,046 | :,064 | 768 |
| Onions ...................................... | : Lb, |  | -374 | 1,049 | 825 | 523 | 773 | 1,351 | 1,735 |
| Potataes, white or Irish .................. | : Cwt. | 9,086 | 27,759 | 1,0,2 | 3,860 | 22,813 | 49,325 | 2,462 | 6,071 |
|  | : Cwi | 110 | 2739 | 294 | 367 | 490 | 529 | 1,223 | 1,408 |
| Turnips or rutabagas ...................... | : |  |  |  |  | 116080 |  |  |  |
| Cassava, flour and starch, and taploca .. | : Zb. | 16,721 | 15,341 | 593 | 532 | 116,080 8,033 | 88,105 27,812 | 4,123 | 4,838 |
| Hushroont ........ | Lb. | 1,255 | 601 | 684 378 | 385 | -3,893 | 14,7wi | 1,917 | 2,262 |
| Pickled vegetables | Lb. | 2,032 | 2, ${ }^{6} 478$ | 378 4.283 | 4,282 | 187,719 | 154,207 | 21,976 | 18,095 |
| Togators, tamato paste and anuce ........ | : Lb. | 35,549 | 36,477 | 4,283 4,207 | 4,282 | $\begin{array}{r} 187,719 \\ \hline \end{array}$ | 134,3/3/ | 18,755 | 22.741 |
| other ....................................... |  | $\underline{31}$ | $\underline{ }$ | 13,469 | $16+902$ | 2 |  | 59,511 | 63.748 |

tity and value by commodity,
Tatle25. Deceriber and July-December 1967 and 1968-Continued


Total Emeoris, all sormointies
i/ Freliminary.
$2 /$ Less than 5:
"Fpules the
$5 /$ From Fenspis vipukisshed data.

Table 26.--Exporta: Qusntity indexes of foreign trade in agricultural producta, fiscal years $1962-68$, month1y
and accumiated, July 1967 to date


| 1367/68 |  |
| :---: | :---: |
| Ju1y |  |
| August |  |
| September |  |
| October |  |
| November |  |
| December |  |
| January. |  |
| February |  |
| March |  |
| April |  |
| May . |  |
| June |  |
| 1968/69 | : |
| July |  |
| August |  |
| September |  |
| October |  |
| November |  |
| December |  |
| January |  |
| February |  |
| March |  |
| Aprit |  |
| May |  |
| June |  |

Not adjusted for seasonal uariation

| 99 | 54 | 78 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 97 | 57 | 108 | 189 | 159 | 110 | 130 |
| 94 | 65 | 148 | 187 | 135 | 105 | 129 |
| 106 | 65 | 126 | 197 | 120 | 110 | 136 |
| 1.19 | 70 | 166 | 189 | 232 | 143 | 149 |
| 91 | 78 | 171 | 263 | 317 | 111 | 189 |
| 87 | 112 | 110 | 219 225 | 203 | 102 | 158 |
| 105 | 106 | 111 | 223 | 161 | 91 | 155 |
| 97 | 103 | 72 | 228 | 159 | 91 | 155 |
| 110 | 96 | 92 | 204 | 196 | 98 | 156 |
| 109 | 90 | 109 | 175 | 1.75 | 103 | 149 |
| 106 | 65 | 113 | 175 | 167 | 112 | 138 |
|  |  |  | 169 | 187 | 100 | 131 |
| 95 | 84 | 109 |  |  |  |  |
| 127 | 50 | 159 | 196 | 152 | 108 | 139 |
| 120 | 62 | 182 | 199 166 | 138 | 98 | 141 |
| 120 | 36 | 46 | 166 150 | 152 | 121 | 135 |
| 133 | 44 | 177 | 150 199 | 263 | 136 | 131 |
| 119 | 65 | 158 | 199 | 376 | 96 | 169 |
|  |  |  | 229 | 300 | 97 | 173 |

[^2]Table 27,--Inporse: - Quantity indexes of
and accumalsted, July 1967 to date


## Explanatory Note

U.S. Eoreign agricultural trade statistics in this report include official U.S. data based on compilations' of the Bureau of the Census. Agricultural commodities consist of (1) nonmarine food products and (2) other prodocts of agriculture which have not passed through complex processes of manufacture such as raw hides and skins, fats and oils, and wine. Such manufactured products as textiles, leather, boots and shoes, considered agricultural. forestry products, and distilled alcoholic beverages are no

The trade statistics exclude shipments between the 50 States and Puerto Rico, between the 50 States and the island possessions, between Puerto Rico and the island possesforeign country to anothe酸

## EXPORTS The export statistics also exclude shipments to the U.S. armed forces and

 planes engaplomatic compiled by commodity and are excluded fromipments valued at less than $\$ 100$ are not in nonagricultural and overall export tom agricultural statistics but are reflected ports statistics include shipments under p.L. $83-1$ report. The agricultural exand Assistance $A c t$ ), and related laws; under P.L. 87 (Agxicultural Trade Development Development) ; and involving Government under P.L. 87-195 (Act for International cluded from the export value.) Separate statistics exporters. (USDA payments are excompiled by USDA from data obtained from operating agencies.(or cost if not sold) and includes port of exportation, is based on the selling price the port. The country of destinatioland freight, insurance, and other charges to the commodities are to be consumed for country of ultimate destination or where shipper does not know the ultimate destiner processed, or manufactured. When the country, as known to him at the time of sition, the shipments are credited to the last commodities are to be shipped in their shipment from the United States, to which the ments valued $\$ 100-\$ 499$ are included on the basi forn. Except for Canada, export shipCanada valued $\$ 100-\$ 1,999$ are sampled. basis of sampling estimates; shipments to

## IMPORTS

Imports for consumption are a combination of entries for immediate consumpstatistics exclud illegible reporting, but they arents from countries not identified because of Lotals in this report.

The import value, defined generally as the market value in the foreign country, excludes import duties, ocean freight, and marine insurance. The country of origin is defined as the country where the commodities were grown or processed. Where the country of origin is not known, the imports are credited to the country of shipment.
Inports sinilar to agricultural commodities produced commercially in the United states plementary, of noncompetitive, or partly competitive. All other commodities are com-

Further explanatory material on foreign trade statistics and compilation procedures of the Bured. of the Census is contained in the publications of that agency.

$$
\begin{aligned}
& \text { END } \\
& \text { DATE } \\
& \text { FILMED } \\
& 9-10-79 \\
& \text { NTIS }
\end{aligned}
$$


[^0]:    1/ Agricultural Economist, Trade Statistics and Analysis Branch, Foreign Development and Trade Division, Economic Research Service.

[^1]:    1/ Preliminary.
    2/ Reported in velue only. ${ }^{3}$.xclude. the number of nother hides and sidins," reported in value only.
    L/ From Census unpablished data.

[^2]:    1/ Based on 332 ciasmificiations.

