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FATUS/FQREIGN AGRICULTURAL TRADE OF THE UNITED STATBS, 1969 JUNE WAShIngton, DC: Economic Research Service.


# FOREIGN AGRICULTURAL TRADE OF THE UNITED STATES 



## IN THIS ISSUE

## MAY 271969

CURRENT SERER RECORDS

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# FOREIGN AGRICULTURAL TRADE 

 OF THE UNITED STATES
## Digest



Agriculture's Trade Balance Since 1930 (see page ; ). U.S. farm products moving abroad in the 1960's have made a significant contribution to the overall favorable U.S, trade balance. Agriculture's share of the total trade balance peaked at $\$ 2.4$ billion in calendar year 1966, uut dropped to $\$ 1.2$ billion leat year due to a sharp increase in agricultural imports and a moderate export decline in farm products.

Comparing supplementary imports (those partially competitive with U.S. domestic exports) and U.S. commercial exports for dollars, the United States has had a favorable trade balance since the mid-1950's. In 1955, U.S. commercial sales for dollars were $\$ 531$ million above supplementary imports. By 1966 , this span widened to $\$ 2.9$ bi:lion, but declined to $\$ 2$ billion last year.

Restrintive import policies and programs of the EEC and other trade blocs are causing great concern in the United States as to their effect on the future level of U.S. agricultural exports. Such programs and policies severely hamper current U.S. access to these markets.

Selected Price Series of International Significance (see page 9). March 1969 prices shown in table 3 were generally down from month- and year-earlier levels. Principal Sebruary-to-March declines were in Argentine corn ( 2.7 percent) and in sorghum grain ( 4.4 percent). Rice was up 3.7 percent and the soybean price was stable.

$$
\text { * } \ddagger * * * *
$$

Commercial and Government Program Export Highlights (see page 12). U.S. agricultural exports totaled $\$ 3.1$ billion in July-December 1968, $\$ 83$ million less than a year earlier. Oflseeds and products tobacco, dairy products, animals and products (except dairy products), and rice a moved at higher export levels. Offsetting these increases were reduced shipments of wheat and flour, feed grains, cotton, and fruits and preparations.

The entire decline from a year earlier was in shipments under Government-financed programs, which dropped 17 percent to $\$ 457$ million. Long-term dollar and convertible local currency sales rose substantially, but sales for foreign currency fell to less than half the 1967 total. Program exports in all commodity groups except cotton, rice, and dairy products were lower.

At the same time, commerctal (dollar) exports advanced nearly $\$ 14$ militon to $\$ 2.7$ biliion. Value declines in grains, cotton, and fruits and preparations falled to match gains in dollar shipments of oilseeds and products, tobacco, dafry products, animals and products (except dairy products), and vegetables and preparations.
U.S. Agriculcural Exports: July-March 1968/69 (see page 21). Value of U.S. agricultural exports through March of the current fiscal year totaled $\$ 4,043 \mathrm{million}$, down 16 percent from a year ago. The exportvalues of cotton, fruits and preparations, grains and preparations, oflseed products, and unmanfactured tobacco were below those of JulyMarch $1967 / 68$, but shipments of animals and animal products and vegetables and preparations increased. Farm product expores in March 1969 rose substantially from the previous month to $\$ 517$ milifon, but still about $\$ 27$ million below a year ago. Most of this dizference occurred in cotton, wheat, and rice movements, reflecting the shutdown of Western Gulf ports through March 1969. The West Gulf is a major outlet for these three commodities.

Agricultural exports to the European Economic Community (EEC) were 15 percent below last year's level and totaled $\$ 943$ miliion in July-March 1968/69. March 1969 exports of commodities subject to the EEC's variable fmport levies declined; those commodities free from its variable levies were 48 percent higher. During July-March, feed grains, wheat, and poultry products accounted for the largest reduction in variable levy commodities. Gotton underwent the largest decline among non-variable-levy items, dropping 66 percent to $\$ 18$ million.
U.S. Agricultural Imports: July-March 1968/69 (see page 30). March imports of agricultural products climbed to $\$ 475$ million, moving the July-March total 5 percent above a year earlier to $\$ 3,579$ million. While competitive or partly competitive imports through March advanced 7 percent to $\$ 2,214$ millien, noncompetitive items rose 2 percent to $\$ 1,365$ million. See table 15 for January-March data on meat imports.

## Explanatory Note

U.S. foreign agricultural trade statistics in this report include official U.S. data based on compilations of the Bureau of the Census. Agricultural commodities consist of (1) nonmarine food products and (2) other products of agriculture which have not passed through complex processes of manufacture such as raw hides and skins, fats and oils, and wine. Such manufactured products as textiles, leather, boots and shoes, cigarettes, naval stores, forestry products, and distilled alcoholic beverages are not considered agricultural.

The trade statistics exclude shipments between the 50 States and Puerto Rico, between the 50 States and the island possessions, between Puexto Rico and the island possessions, among the island possessions, and intransit through the United States from one foreign country to another when documented as such through U.S. Customs

EXPORTS The export statistics also exclude shipments to the U.S. armed forces and diplomatic missions abroad for their own use and supplies for vessels and planes engaged in foreign trade. Data on shipments valued at less than $\$ 100$ are not compiled by commodity and are excluded from agricultural statistics but are reflected in nonagricultural and overall export totals in this report. The agricultural exports statistics include shipments under P.L. 83-480 (Agricultural Trade Development and Assistance Act), and related laws; under P.L. 87-195 (Act for International

See continuation on page 48--

Table $1 .-\boldsymbol{U}, S$ exports: Value of total and agricultural exports, including specified Gcvernment-financed programs $1 /$ and commercial (dallar) sales by selected comodiries and comodity groups, averages 1955-59 and 1960-64; annual 1965-68 and July-March 1968/69

| Year ending Juhe 30 |  |  | Wheat and Elaur. | Feedgrains,exilledproducts: |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | -- Milion dollars -- |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |
| 1955-59 : |  |  |  |  |  |  |  |  |  |  |  |  |
| Total | 609 | 685 | 709 | 373 | 107 | 437 | 344 | 344 | 210 | 3,81.8 | 13,900 | 17,718 |
| Commercial | 422 | 399 | 240 | 231 | 57 | 329 | 328 | 310 | $196$ | $2,512$ |  |  |
| Programs .. | 187 | 286 | 469 | 142 | 50 | 108 | 16 | 34 | 14 | 1,306 |  |  |
| 1960-64 | : |  |  |  |  |  |  |  |  |  |  |  |
| Total ....... | 655 | 717 | 1,196 | 664 | 155 | 705 | 416 | 387 | 255 | 3,150 | 16,293 | 21,443 |
| Conmercial | 551 | 545 | 400 | 540 | 80 | 589 | 413 | 331 | 230 | 3,679 |  |  |
| Programs | 104 | 172 | 796 | 124 | 75 | 116 | 3 | 56 | 25 | 1,47 1 |  |  |
|  | : |  |  |  |  |  |  |  |  |  |  |  |
| Annual |  |  |  |  |  |  |  |  |  |  |  |  |
| 1964/65 | + |  |  |  |  |  |  |  |  |  |  |  |
| Total | . 818 | 584 | 1,240 | 940 | 203 | 1,125 | 443 | 395 | 349 | 6,097 | 20,200 | 26,297 |
| Conmercial | 667 | 419 | 249 | 864 | 134 | 961 | 439 | 360 | 307 | 4,400 |  |  |
| Barter ... | 1 | 54 | 21 | 19 | --- | 22 | --- | 13 | --- | 130 |  |  |
| Programs | 150 | 111 | 970 | 57 | 69 | 142 | 4 | 22 | 42 | 1,567 |  |  |
|  | : |  |  |  |  |  |  |  |  |  |  |  |
| 1965/66 | : |  |  |  |  |  |  |  |  |  |  |  |
| Total | 779 | 386 | 1,402 | 2/1,346 | 220 | 1,224 | 465 | 395 | 428 | 6,676 | 22,225 | 28,901 |
| Commercial | 670 | 262 | 465 | 1,232 | 160 | 1,087 | 495 | 305 | 384 | 5,060 |  |  |
| Barter ... | 1 | 56 | 72 | 12 | --- | 33 | -- | 54 | --- | 228 |  |  |
| Frograms. | - 108 | 68 | 865 | 102 | 60 | 104 | 1 | 36 | 44 | 1,388 |  |  |
| 1966/67 | : |  |  |  |  |  |  |  |  |  |  |  |
| Tocal | 2/732 | 542 | 1,312 | 2/1,154 | 305 | 1,257 | 492 | 550 | 427 | 6,771 | 24,048 | 30,819 |
| Commercial | $\therefore 600$ | 377 | . 666 | - 947 | 174 | 1,124 | 492 | 443 | 373 | 5,196 |  |  |
| Barter .... | . | 45 | 119 | 22 | $\cdots$ | 26 | --- | 84 | --- | 296 |  |  |
| Programs . . . . . | : 132 | 120 | 527 | 185 | 131 | 107 | $3 /$ | 23 | 54 | 1,279 |  |  |
|  | : |  |  |  |  |  |  |  |  |  |  |  |
| 1967/68 $4 /$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Tatal ... | : $2 / 645$ | 475 | 1,277 | 2/1,001 | 337 | 1,202 | 456 | 494 | 426 | 6,313 | 25,889 | 32,202 |
| Comurercial | . 511 | 300 | 510 | 882 | 200 | 1,086 | 453 | 385 | 380 | 4,711 |  |  |
| Barter ... | : | 41 | 143 | 30 | -* | 12 | --- | 75 | --" | 301 |  |  |
| Programs . | : 134 | 134 | 624 | 89 | 137 | 104 | 3 | 30 | 46 | 1,301 |  |  |
| Joly-December 1967 | : |  |  |  |  |  |  |  |  |  |  |  |
| Total ........... | : $\underline{2} / 319$ | 187 | 669 | 2/537 | 128 | 624 | 239 |  | 294 |  | 12,226 | 15,418 |
| Commercial | : 272 | 149 | 388 | -485 | 82 | 568 | 236 | 275 | 183 | 2,638 | 12,22 | 15,418 |
| Programs 5/. | : 47 | 38 | 281 | 52 | 46 | 56 | 3 | 10 | 21 | 554 |  |  |
| July-年egaber 1968 4/ | ; |  |  |  |  |  |  |  |  |  |  |  |
|  | - 1370 |  |  |  |  |  |  |  |  |  | 14,334 | 17,443 |
| Total ............... Contrercial | $\begin{array}{rr}: & 2 / 370 \\ : \quad 313\end{array}$ | 172 109 | 492 291 | 463 446 | 137 81 | 692 | 233 | 305 | 219 | $\begin{aligned} & 3,109 \\ & 2,652 \end{aligned}$ | 14,334 | 17,443 |
| $\begin{aligned} & \text { Coumercial } \\ & \text { Programs } \quad, \end{aligned}$ | $\begin{array}{lr}\text { : } & 313 \\ .: & 57\end{array}$ | 63 | 201 | 17 | 56 | 37 |  | 10 | 16 | 457 |  |  |
| - |  |  |  |  |  |  |  |  |  |  |  |  |
| Monthly $1967 / 68$ | : |  |  |  |  |  |  |  |  |  |  |  |
| July .. | 52 | 27 | 105 | 83 | 18 | 89 | 40 | 25 | 33 | 472 | 1,918 | 2,390 |
| August . . | - 50 | 27 | 114 | 73 | 16 | 77 | 38 | 38 | 33 | 468 | 1,982 | 2,450 |
| September | . 49 | 31 | 121. | 76 | 17 | 68 | 37 | 57 | 33 | 489 | 2,026 | 2,51.5 |
| Detober . | : 52 | 31 | 101 | 77 | 24 | 119 | 47 | 46 | 35 | 532 | 1,926 | 2,458 |
| Sovember | : 59 | 33 | 12.5 | 127 | 26 | 155 | 39 | 59 | 44 | 667 | 2,098 | 2,765 |
| December | : 46 | 38 | 102 | 101 | 28 | 114 | 38 | 60 | 37 | 564 | 2,277 | 2,841, |
| January . | $\therefore \quad 45$ | 61 | 109 | 88 | 44 | 95 | 34 | 33 | 34 | 545 | 2,152 | 2,697 |
| February | $\cdots \quad 52$ | 53 | 120 | 94 | 24 | 91 | 33 | 39 | 41 | 54.7 | 2,148 | 2,695 |
| Narch ... | : 50 | 49 | 111 | 92 | 38 | 105 | 34 | 26 | 39 | 544 | 2,091 | 2,635 |
| April | : 56 | 46 | 112 | 65 | 40 | 94 | 36 | 33 | 42 | 524 | 2,421 | 2,945 |
| May ...... | . 61 | 45 | 75 | 65 | 36 | 98 | 41 | 37 | 40 | 498 | 2,432 | 2,930 |
| June ...... | $: \quad 53$ | -34 | -82 | 59 | -38 | - 95 | 388 | 39 | 433 | - 4681 | - $2,2,298$ | 2,759 32 |
| July-June | 62.5 | 475 | 1,277 | 1,000 | 339 | 1,202. | 455 | 494 | 444 | 6, 311 | 25,769 | 32,080 |
| Monthly 1968/69 | : |  |  |  |  |  |  |  |  |  |  |  |
| July ......... | : 48 | 43 | 86 | 70 | 21 | 86 | 41 | 36 | 35 | 466 | 2,198 | 2,664 |
| August . | .: 64 | 24 | 83 | 91 | 1.5 | 81 | 36 | 53 | 42 | 489 | 2,314 | 2,803 |
| September | . 60 | 30 | 53 | 79 | 28 | 74 | 40 | 66 | 40 | 470 | 2,481 | 2,951 |
| October .......... | . 60 | 18 | 71 | 57 | 17 | 124 | 44 | 35 | 38 | 464 | 2,254 | 2.718 |
| Noverrber | .: 68 | 22 | 86 | 76 | 29 | 179 | 36 | 68 | 45 | 609 | 2,542 | 3,151 |
| December | .: 61 | 33 | 112 | 89 | 29 | 148 | 36 | 58 | 45 | 611 | 2,424 | 3,035 |
| January ........... | .: 39 | 7 | 25 | 9 | 13 | 16 | 31 | 9 | 29 | 178 | 1,893. | 2,071 |
| Febrdary ............ | : 44 | 7 | 29 | 27 | 21 | 45 | 34 | 3 | 30 | 240 | 1,907 | 2,147 |
| Sarch . . . . . . . . . . | $: \quad 63$ | 15 | 70 | 75 | 20 | 149 | 40 | -38 | 47 | 517 | 2, 2,856 | 3,373 |
| July-March ....... | : 507 | 199 | 615 | 573 | 193 | 902 | 338 | 366 | 351 | 4,044 | 20,869 | 24,913 |

 U.S. balance of payments and is not primarily authorized by P.L. 480 . Barter shipuents are being reclessified from 1963 to include in "Programg" shipments under contracts for gtraregic materials and in "Comercial" bhipments under contracts for procureant for U.S. agencies. For 1964-64, pending completion of the reciassification, barter exports are shown aeparately. Fot Julyn September 1967 and 1968 , batter exports are shown under the new classification, i.e., shipuents for strategic materiala under "Programs" and shipments for U.S. agency procurement under "Commercial." $2 /$ Includes donations through voluntary relifef agencies not separate 10 reported by the Bureau of the Census. $3 /$ Less than $\$ 500,000.4$ 4/ Preliminary data (unrevised) $5 /$ Exports under
 the report for these programs.

## SPECIAL in this issue

## AGRICULTURE'S TRADE BALANCE SINCE 1930

Agriculture has contributed significantly to the overall U.S. favorable balance of trade during the 1960's. Although agriculture has had more years with unfavorable balances of trade since 1930, all years from 1960 on have had favorable agricultural trade balances. Agriculture's favorable balance of trade (exports minus imports) totaled $\$ 2.4$ billion in calendar year 1966 (table 2). Last year, that balance dropped to $\$ 1.2$ billion due to a sharp increase in agricultural imports and a moderate export decline.

Considering only commercial exports and supplementary imports (those partially competitive with U.S. domestic production), the United States has had a favorable trade balance since the mid-1950's, when data under Government-financed programs became available to develop a commercial sales for dollar total. In 1955, U.S. commercial sales for dollars were $\$ 531$ million above supplementary imports. By 1966 , the span widened to $\$ 2,901$ million. Since then, however, the favorable balance between commercial exports and supplementary imports declined to $\$ 2$ billion.

Imports of agricultural products in recent years, especially the past year, have gained substantially, reflecting for the most part the high level of economic activity in the United States along with a rising price level. This has made many foreign products more attractive and has also encouraged many foreign countries to promote their agricultural products more actively here.

At the same time, EEC members and other countries tave developed policies and programs that severely restrict our shipments of agricultural comodities to them. Their variable levies have effectively reduced imports of certain U.S. products. Other industrial countries, such as the United Kingdom, have slowed imports through monetary policies. These and other actions have hindered the growth of $U . S$. exports in developed industrial countries.

Expansion of agricultural exports started early in World War II ur. er the Lend-Lease program. After the war, exports were stimulated and encouraged by the Marshall Plan, the Greek-Turkish program, and the United Nations relief programs. Since mid-1954, further expansion continued under the Agricultural Trade Development and Assistance Act, Public Law 480. For more detail on developments influencing U.S. agricu tural exports, see "Trends in Agricultural Exports fince 1930 " in the May Foreign Agricultural Trade of the of the United Siates.

The United States traditionally has had a favorable balance of trade. But growth in nonagricultural imports has been spectacular in recent years. Inports began snaring in the early 1960's and advanced to $\$ 28$ billion in 1968. Exports have also increased, but at a lesser rate, gaining from around $\$ 16$ billion in 1962 to $\$ 28$ billion in 1968. As a result, $\mathrm{U} . \mathrm{S}$. nonagricultural products last year had an overall negative balance of slightly under $\$ 100$ million.
Factors encouraging imports included the liferalization of U.S. import duties, the high level of U.S. business activity, the rapid rise in U.S. prices, the desire for a greater

Table 2.--y.S. exports and imports: Tocal, ronagricultural, agricultural, and trade balance, calendar years 193c-68

variety of goods by the American consumer, and the competitive advantage of many foreign countries in the production of labor intensive products. On the other hand, growth in exports has not been as rapid because of the higher price and wage level in the United States, the development and expansion of U.S. manufacturing plants and facilities in foreign countries, the sharp increase abroad in the manufacture of many conmodities formerly imported from the United States, and EEC policies and programs which have encouraged intraconmunity trade.


Figure 1

## SPECIAL in this issue

## SELEGTED PRICE SERIES OR INTERNATIONAL SIGNIFICANCE

March 1969 prices in the series shown in table 3 were generally down from month- and year-earlier levels. The Argentine wheat price alone was above both levels, but only fractionally. Price declines for Canadian Manitoba No. 2 and U.S. No. 2 Hard Winter wheats from these levels ranged from 0.8 to 1.8 percent.

Due to revisions in freight rates and other factors, changes in the buyer's price of U.S. Hard Winter wheat, f.o.b. Gulf ports, are often not the same as changes in the price of similar wheat, c.i.f. U.K. However, fron January to February and from February to March, the two series declined by virtually identical amounts, $\$ 0.4$ and $\$ 1.1$ a metric ton ( $I$ and 3 cants a bushel).

Of the four different types of wheat for which prices are shown on a c.i.f. United Kingdom basis, Australian wheat displayed most stability throughout the 13 months, March 1968 to March 1969; the March 1969 price was only 0.1 percent below a year earlier and only 2.1 percent less than the maximum price, last July. U.S. No. 2 Hard Winter wheat, c.i.f. U.K., was priced 105.0 percent of Australian wheat in March 1906 , down from 106.6 percent a year earlier. In contrast, the price relationship between Canadian Manitoba No. 2 and Australian wheat changed only from 115.9 percert in March 1968 to 115.2 percent a year later, while the Argentine wheat price rose from 104.3 percent of the Australian one to 105.2 percent. Also, Argentine wheat was quoted above U.S. No. 2 Hard Winter wheat in March 1969 for the first time since November 1967.

The buyer's price of U.S. No. 1 hard Winter wheat, ordinary protein, f.o.b. Gulf ports, declined to $\$ 1.68$ a bushel, its lowest level since May 1968. Export certificate cost averaged 15 cents during the month. Thus, the seller's price was $\$ 1.53$, or 14 percent below a year earlier. Canada No. 1 wheat, in store, Fort William-Port Arthur, at Canadian $\$ 1.95$ was priced 1.0 percent below February but 0.5 percent above March 1.968 .

Principal February-to-March price declines occurred in Argentine corn (2.7 percent) and in sorghum grains ( 4.4 percent) c.i.f. U.K., reflecting the plentiful new Argentine crop and the end of the U.S. longshoremen's strike at most ports. The Argentine corn price was also 8.5 percent below a year earlier. By contrast, the c.i.f. U.K. price for U.S. No. 3 yellow corn was only nominally below month- and year-earlier levels.

The export price of Thai rice advanced 3.7 percent and moved above its October rebraw range, but at $\$ 185.40$ a metric ton it was still 18 .j percent below a year ear? c.i.f. U.K. soybean price, continued below year-earlier levels; but despite py c.2.F. U.K. soybaan price, conlinued below year-earlier levels, but aespitapi id supplies, it remained remarkably stable after the U.S. long ohoremen's strike ertor, rising by 0.1 percent over the February level.

The c.i.f. Liverpool price of Memphis Territory cotton, strict midding, $1-1 / 16$ inches, dropped to 28.95 cents in March, 0.7 percent below February. However, weekly . .tations were stable at this level for 5 consecutive weeks. This was in contrast to re at monthe when the last weekly quotation of the month was belon that of the preceding mo.nh.

Table 3.--Selected price series of international significance

| Year and month | Wheat, Canada No Northern, in sto Fort William-Port a export (Class I |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1968 | $: \mathrm{con} . \$ \mathrm{l}$ bu. | S/rin.c. |  | sfou. | - $\frac{1}{2} \mathrm{~m}=\mathrm{c}$. | - s/bu. | Sfor.t. | S/bu. | S/m.t. | E/1.t. | s/m,t. |
| Narch | 1.94 | 65.95 |  | 1.73 | 63.57 | -0.05 | -1.84 | 1.78 | 65.40 | 39.83 | 72.83 |
| April | 1.94 | 65.95 |  | 1.68 | 61.73 | 30.00 | 0.00 | 1.68 | 61.73 | 29.81 | 70.42 |
| Nay | 1.93 | 65.74 |  | 1.64 | 60.26 | - 0.00 | 0.00 | 1.64 | 60.26 | 29.83 | 70.47 |
| June | 1.97 | 66,89 |  | 1. 71 | 62.88 | - 0.33 | 4.78 | 1.58 | 58.06 | 31.00 | 73.24 |
| July | 1.99 | 67.53 |  | 1.73 | 63.57 | -0.21 | 7.72 | 1.52 | 55.85 | 31.30 | 73.93 |
| August | 2.00 | 68.03 |  | 1.73 | 63.57 | 70.23 | 8.45 | 1.50 | 55.12 | 30.23 | 71.40 |
| September | 2.01 | 68.27 |  | 1.74 | 63.93 | 0.24 | 8.82 | 1.50 | 55.12 | 30.47 | 71.97 |
| October | 1.98 | 67.15 |  | 1.73 | 63.51 | 0.18 | 6.61 | 1.56 | 57.32 | 31.50 | 74.41 |
| November | 1.96 | 66.57 |  | 1.73 | 63.57 | 7 0.15 | 5.51 | 1.58 | 58.06 | 31.57 | 74.58 |
| December | 1.96 | 66.77 |  | 1.74 | 63.93 | 30.17 | 6.25 | 1.57 | 57.69 | 31.45 | 74.28 |
| 1969 | : |  |  |  |  |  |  |  |  |  |  |
| Januaxy | 1.96 | 66.74 |  | 1.72 | 63.20 | 0.15 | 5.51 | 1.57 | 57.59 | 30.92 | 73.04 |
| February | 1.97 | 66.81 |  | 1.71 | 62.83 | - 0.16 | 5.88 | 1.55 | 56.95 | 30.76 | 72.65 |
| March . | 1.95 | 66.13 |  | 1.68 | 61.73 | - 0.15 | 5.51 | 1.53 | 56.22 | 30.31 | 71.58 |
|  |  |  |  |  |  | Wheaty Australian c.i.f. U.K., nearest forward sinipneent. |  | ```Gorn, Argentine, c.i.f. U.K., nearest forward shipment``` |  | $\begin{aligned} & \text { : Corn, o.S. No, } 3 \text {, } \\ & \text { :yeliow, c.i.I. U.K., } \\ & : \text { nearest forward } \\ & : \quad \text { shipment } \end{aligned}$ |  |
| 1968 | L/l.t. | s/m.t. | b/L.t. | - S/ric. |  | E/1.t. | \$/m.t. | $\underline{E / L . t .}$ | \$fm.t. | W/1.t. | \$fm.t. |
| Marci | 33.53 | 79.20 | 30.15 | 5 71.21 |  | 28.92 | 68.30 | 27.40 | 64.63 | 24.62 |  |
| April | 33.09 | 78.17 | --- |  | --- | 29.00 | 68.50 | 26.04 | 61.51 | 23.91 | 56.47 |
| May .. | 33.05 | 78.07 | --- |  | --- | 29.003 | 68.50 | 26.04 61.50 |  | 23.82 | 56.28 |
| June | 33.73 | 59.68 | --- |  | - - | 29.25 | 69.09 | 27.0363 .85 |  | 23.47 | 55.44 |
| July . | 33.67 | 79.52 | --- |  | --- | 29.56 | 69.68 | $26.50 \quad 62.60$ |  | $23.36 \quad 55.18$ |  |
| August . . | 33.93 | 80.15 | 30.12 |  | 71.16 | 29.12 | 68.80 | $25.11 \quad 59.31$ |  | 22.50 53.15 |  |
| September | 33.60 | 79.36 | 29.00 |  | 68.50 | 29.12 | 68.80 | 25.0859 .24 |  | 22.17 52.36 |  |
| October | 33.46 | 79.04 | 28.65 |  | 67.67 | 29.12 | 68.80 | $24.35 \quad 59.52$ |  | $22.85 \quad 53.97$ |  |
| November | 33.56 | 79.29 | 29.00 |  | 68.50 | 28.96 | 68.40 | $25.19 \quad 59.50$ |  | 23.78 56.17 |  |
| December | : 33.69 | 79.57 | 29.75 |  | 70.27 | 28.88 | 68.21 | 25.86 | 61.08 | 24.69 | 58.31 |
| 1969 | : ${ }^{\text {a }}$ |  |  |  |  |  |  |  |  |  |  |
| January .. | 34.09 | 80.53 | 30.19 |  | 71.31 | 28.88 | 68.21 | 25.84 | 61.03 | 25.19 | 59.50 |
| February . | 33.89 | 80.05 | 30.28 |  | 71.53 | 28.88 | 68.21 | 25.78 | 60.90 | 24.66 | 58.24 |
| March | 33.28 | 78.61 | 30.38 |  | 71.75 | 28.88 | 68.21 | 25.08 | 59.24 | 24.59 | 58.09 |

Table 3.--Selected price series of international significance--Continued

| Year and month | ```Sorghum grain c.i.f. U.K., nearest forward shipment 2/``` |  | Rice, Thailand, White, 5\% broken f.o.b. Bangkok |  | Soybeans, U.S. No. 2, bulk, c.i.f. U.K., nearest forward shipment |  | Cotton, Anerican, Memphis Territory, strict middling $1-1 / 16^{\prime \prime}$ c.i.f. Liverpool 3/ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1968 | E/i.t. | \$/n.t. | h/m. t . | \$/riset. | L/l.E. | sfm.t. | c/1b. | Sfon.t. |
| 3farch | --- | --- | 94.75 | 227.40 | 48.75 | 115.15 | 34.14 | 752.65 |
| April | --- | --- | 89.80 | 212.52 | 48.05 | 113.49 | 33.30 | 734.13 |
| Nay . | 23.79 | 56.20 | 85.25 | 204.60 | 48.39 | 114.30 | 33.30 | 734.13 |
| June | 23.26 | 54.95 | 82.50 | 198.00 | 47.62 | 112.50 | 33.61 | 740.96 |
| July | 22.12 | j2.24 | 83.40 | 200.16 | 46.50 | 109.34 | 34.55 | 761.70 |
| August | 22.11 | 52.23 | 81.67 | 196.00 | 44.58 | 105.30 | 34.55 | 761.70 |
| September | --- | --- | 80.60 | 193.44 | 44.44 | 104.97 | 34.10 | 751.77 |
| October . | --- | --- | 75.40 | 180.96 | 44.08 | 104.11 | 32.49 | 716.27 |
| November | --- | --- | 73.00 | 175.20 | 46.09 | 108.88 | 30.72 | 677.25 |
| December . | 23.45 | 55.40 | 74.25 | 178.20 | 46.92 | $1 \pm 0.83$ | 29.80 | 656.97 |
| 1969 |  |  |  |  |  |  |  |  |
| Junuary | 23.09 | 54.55 | 75.10 | 180.24 | 47.09 | 111.20 | 29.47 | 649.70 |
| February | 22.84 | 53.96 | 74.50 | 178.80 | 46.69 | 110.28 | 29.14 | 642.35 |
| March . . . . . | 21.84 | 51.59 | 77.25 | 185.40 | 46.73 | 110.39 | 28.95 | 638.06 |

1 Buyer's price equals seller's price plus cost of export certificates, or minus export payment except for rounding errors.
$2 /$ May-August 1968 and March 1969, U.S./Argentine sorghums transshipped from Continental European ports; December I968-February l969,
Argentine granifero.
$3 /$ Nominal, March-October 1968.
Source: Monthly Bulletin of Agricultural Economics and Statistics, FAO; The Public Ledger, London; Grain, Market News, USDA, C \& MS; Bangtok Board of Trade; and Cotton andGeneral Economic Review, Liverpool.


# Commercial and Government Program Export Highlights 

## JULY-DECEMBER 1968

U.S. agricuitural exports totaled $\$ 3.1$ billion in July-December 1968, \$83 milion less than a year ear1ier. Through November, exports lagged 5 percent begind the 1967 total, but an improvement in December exports, reflecting anticipation of the longshcremen's strike which began on December 20, narrowed the July-December difference to 3 percent. Onlseeds and products, tobacco, dairy products, animals and products (except dairy products), and rice were higher than in the 1967 period. Offsetting these increases were reduced shipments of wheat and flour, feed grains, cotton, and fruits and preparations (table 4).
Ali of the decline from a year earliex was in shipments under Government-financed programs, which dropped 17 percent to $\$ 457$ million. Sales for foreign currency fell ro less than half of the 1967 total. Long-term dollar and convertible local currency credit sales rose substantially. Program exports in all comodity groups except cotton, rice, and dairy products were lower than a year earlier.

Comercial (dollar) exports advanced nearly $\$ 14$ million to $\$ 2.7$ billion from the 1967 total. Increases in dollar shipments of ofiseeds and products, tobacco, dairy products, animals and products (except dairy products), and vegetables and preparations were partiy offset by decines in grains, cotton, and fruits and preparations.

Exports included in the categories "Government-financed programs" and "Commercial exports" or "Exports outside Government-financed programs" have been revised beginning with the report for July-September 1968 because of the barter export reclassification briefly summarized below. The category "Government-financed programs" for July-December 1968 excludes shipments under Mutual Securicy (AID) programs. These data will be avallable at a later date.

Before 1963, the emphasis in the barter program was on the barter of agricultural commodities for strategic and other materials needed for Government stockpiIing. In 1963, USDA began using the program to offset some of the dollar outflow for foreign purchases by U.S. agencies with an inflow of dollars for agricultural commadities. By then, most of the Government's stockpiling needs had been met, cCC commodity inventorfes were becoming substantially less burdensome, and the U.S. balance~of~payments problem was a matter of continuing concern.

Overseas procurements for U.S. agencies involving barter of agricultural commodities are carried out under the authority of the CCC Charter Act, largely using private stocke to fulfill barter contracts. Overseas supply-type barter transactions are essentially equivalent to dollar sales since they offset dollar expenditures that would otherwise impair the U.S. balance of payments.

Because of balance-of-payments effects, after consideration by officials concerned with the reporting of exports under Government programs, and with the approval of the USDA Statistical Review Board, it was decided to classify as "Government-financed" barter exports under contracts for strategic materials and as "Commercial (dollar) exports" barter shipments under overseas supply-type contracts.

Table 4 .--U.S. exports under specified Government-financed programs, commercial sales for dollars, and total agricultural exports: Value by commodity, July-December 1967 and 1968


1/ Includes sales for foreign currency, long-term dollax and convertible local currency credit sales, Governmentto government donations, donations through voluntary ralief agencies, and barter for strategic materials under the included in "Government-financed programs," but 1968 data were omitted because of a delay in the preparation of the report for this program. $\underline{2} /$ "Exports outside specified Government-financed programs" or "Commercial sales for dollars" inciude, in addition to unassisted commercial transactions, shipments of some commodities with governmental assistance in the fom of (1) barter transactions involving overseas procurement for U.S. agencies, which benefit the balance of payments and rely primarily on authority other than P.E. 480; (2) extension of credits and credit guarantees for relatively, short periods; (3) sales of sovernment-owned commodities at less than domestic market prices; and (4) export payments in cash. 3/Total exports of feed grains, excluding products, include the estimated value of donations of grain sorghums through voluntary relief agencies under P.L. 480, not separately reported by the Bureau of the Census: 1967, \$0.2 million. 4/Total exports of dairy products include the estimated value of donations of blended food products through voluntary relief agencies under P.L. 480 , not separately reported by the Bureat of the Census: 1967, $\$ 10.2$ million; and 1968 , $\$ 10.4$ miliion.

## Commodity Development

Grains.--Large worldwheat supplies limited U.S. exports of wheat in July-December 1968 to about 70 percent of the year-earlier total. U.S. wheat exports to Japan, India, and Pakistan totaled $\$ 152$ million, compared with $\$ 323 \mathrm{million}$ in July-December 1967. Larger shipments of wheat flour under Government-financed programs, especially under long-term credit sales, largely accounted for the 70 -percent iise in U.S. flour exports.
U.S. exports of feed grains totaled $\$ 463$ milion, 14 percent below the previous year's shipments. The drop in commercial exports wes slightly larger than that in Government program shipments. Corn movements rose above the year-earlier level, but lower prices resulted in a slight drop in value. Shipments of oats, barley, and grain sorghuma continued at a substantially lower level and accounted for most of the decline in feed grain exports. The reduction under Government programs was mostly due to a drop in shipments of grain sorghums under the sales for foreign currency program. In the 1967 perfod, India received a substantial quantity to offset its shortage of food grains, but in 1968 no grain sorghum shipments were exchanged for foreign currency. A1l of the grain sorghums under the longuterm credit sales program were destined for Israel.
U.S. exports of rice rose 7 percent to $\$ 137$ million in July-December 1968. Part of the value rise was due to higher prices as the guantity exported rose only 4 percent. The larger quantity under Government programs went to South Vietnam and Indonesia under Title I, P.I. 480.

Cotton,--Larger exports under Government-financed programs were more than offset by a decline in commercial exports, accounting for an 8 -percent drop in value of U.S. cotton exports from Juiy-December 1967. Large quantities went to the Republic of Korea and Pakistan in exchange for foreign currency, while Indonesia was the principal recipient of cotton under the long-term credit sales program. Commercial exports were lower to such principal markets as Canada, the United Kingdom, Switzerland, Australia, and the EEC. World cotton production in the $1968 / 69$ season should near the record world harvest in 1965/66.

Tobacco.--Larger commercial exports were responsible for the l1-percent rise in U.S. tobacco exports to $\$ 315$ million in the first 6 months of 1968 . Substantially larger quantities went to the United Kingdom, Denmark, Switzerland, Ireland, Japan, Thailand, Chile, Australia, and the EEC. Exports of foreign tobacco held down U.S. exports in 1967/68. In the first $S$ months of 1968, the situation for world tobacco exports changed. Exports from Turkey were down because of poor qualtity and lower production and exports from India slowed during the latter paxt of 1968 because of the poor quality of its 1968 crop. Most of the tobacco exchanged for local currency went to South Vietnam. Seven countries received tobacco under the long-term credit sales program; substantial quantities went to Chile, Colombia, and Ghana.

Oilseeds and products.-A 15 -percent rise in dollar sales, partly offset by a drop in shipments under Government programs, brought U.S. exports of oilseeds and products to $\$ 692$ million in the first 6 months of 1968 , 11 percent above the year-earlier total. Despite a drop in price, exports of soybeans rose to $\$ 456$ million from $\$ 397$ million a year earlier. Shipments of flaxseed more than doubled. U.S. exports of protein meal amounted to $\$ 131$ million, compared with $\$ 122$ million a year earlier. Smaller quantities of soybean oil moved under Titles I and II, P.L. 480 than a year earlier. India and Pakistan were the destinations for the $\$ 18$ million of soybean oil in exchange for foreign currency. Israel, Marocco, and Chile were the leading recipients of over $\$ 9$ millien exported under long-term credit sales.

Dadry products. - Exports of dairy products from the United States rose to $\$ 86$ million from $\$ 57 \mathrm{million}$ a year earlier. The increase was primarily due to larger donations of nonfat dry milk, butter, butteroil, and ghee and to sizable shipments of condensed milk to South Vietnam in exchange for local currency. CCC sales of nonfat dry milk at reduced prices for limited uses abroad are helping dollar sales of this commodity.

Animals and products, except dairy products,--Larger shipments of meats and meat products, hides and skins, and wool accounted for most of the 9 -percent rise in U.S. exports of animals and products to $\$ 285$ million in July-December 1968 from the same period a year earlier. The sharp increase in exports of meats and preparations resulted almost entirely from larger port exports, especially to Japan. Partly offsetting these comodity gains were declines in exports of animal fats and oils, which dropped 8 percent to $\$ 74$ million. U.S. lard exports to the United Kingdom, the leading foreign market, are undergoing increased competition from the EEC's subsidized lard exports. Aftex unsuccessfulty protesting the EEC action as being contrary to the principle of fair trade, the United States initiated an export-paynent program on December 10, 1968, to boost U.S. Jard exports to the United Kingdom. Shipments under Government-financed programs in July-December 1968 were limited to nearly $\$ 5$ million of tallow under Title I, P.L. \& 80.

Fruits and vegetables and preparations. - U.S. exports of frutts and vegetables -- all dollar exports - totaled $\$ 233 \mathrm{~m} 11$ ion, nearly 3 percent below those of July-December 1967. Lower exports of fruits and preparations accounted for all of the decline. A sharp reduction in U.S. supplies of fresh oranges and much higher prices resulted in a drop in exports of oranges to nearly half the year-before volume. The export drop in oranges, other fresh fruits, and dried fruits was partly offset by a 7 -percent increase in shipments of canned fruits and by a value rise in exports of fruit juices.

Larger shipments of dxied peas and beans, canned and fresh tomatoes, fresh lettuce, frozen vegetables, and vegetable seasonings largely accounted for the 4 -percent rise in exports of vegetables and preparations to $\$ 81$ million in July-December 1968 from the same period of 1967.

## Exports Undex Supply-type Barter Contracts for U.S. Agencies and Credit Sales Programs

Included in "Commercial exports" or "Exports outside Government-financed programs" are shipments under barter contracts involving overseas procurement for U.S, agencies. This reclassification of barter exports (see page 12) was initiated in "Commercial and Government Program Export Highlights" for July-September 1968, Foreign Agriculturad Trade of the United States, March 1969. Exports under supply-type barter contracts amounted to $\$ 159$ million in July-December 1968 , compared with $\$ 173$ mil1ion a year earlier. Shipments under credit sales programs dropped to $\$ 69$ milion from $\$ 93$ million in the first 6 months of 1967 (tables 5 and 6).

Barter for Overseas Procurement for U.S. Agencies.--Shipments of v.S. farm products in exchange for goods and services needed abroad by U.S. agencies totaled $\$ 159$ million In July-December 1968 -- 99 percent of total barter exports. A year earlier, these shipments amounted to $\$ 173$ million -- 97 percent of the total. Since the emphasis in the barter program was placed on supplying goods and services needed abroad by u.s. agencies, this type of barter has become a progressively larger proportion of total barter exports.

Wheat had the largest decline from a year earlier in supply-type barter shipments; it amounted to slightly over half of the volume of the 1967 period. Exports of corn more than doubled. Shipments of tobacco, cotton, and cottonseed oil were higher. Asian and Latin American destinations accounted for most of the wheat under this program. Europe continued as the leading area of destination for tobacco under suppy-type

Table 5.--Barter: Shipments under contracts for overseas procurement for U.S. agencies, July-December 1967 and 1968 I/

| Commodity |  | Quantity |  | Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | :Unit | 1967 | $1968:$ | 1967 | 1968 |
|  | : | Thousands |  | $\begin{aligned} & \text { Mi11ion } \\ & \text { dollars } \end{aligned}$ |  |
|  | : |  |  |  |  |
|  | : |  |  |  |  |
|  | : |  |  |  |  |
| Wheat (60 1b.) | : Bu. | 54,412 | 30,197 | 94.2 | 49.5 |
| Wheat flour | : Cwt. | 828 | 187 | 3.1 | . 7 |
| Barley (48 lb.) | : Bu. | --- | 1,649 | - | 1.7 |
| Corn (56 lb.) | : Bu. | 8,681 | 18,777 | 11.1 | 22.0 |
| Grain sorghums (56 Ib.) | : Bu. | 97 | 1,260 | . 1 | 1.4 |
| Oats (32 2b.) | : Ba. | --- | 138 | --- | . 1 |
| Cotton, running bale | : Bale | 147 | 150 | 14.8 | 16.3 |
| Tobacco, unmanufactured | :Lb. | 45,377 | 56,111 | 43.5 | 60.7 |
| Soybean oil | :Lb. | 43,962 | 43,922 | 4.7 | 4.0 |
| Cottonseed oil | :Lb. | 8,567 | 14,991 | 1.2 | 2.2 |
| Total ................ | :--- | --- | -- | 172.7 | 158.6 |

1/ Authorized by the Charter Act of the Commodity Credit Corporation and other legislation.

Table 6. $\rightarrow-$ U.S. credit sales of agricultural commodities: Value by commodity, July-December 1968 1/


1/ Credits for relatively short periods repayable in dollars plus interest (covering the financing costs of the lending agency). 2/ Inclucies disbursements by the Export-Import Bank and djsbursements by U.S. commercial banks ander Export-Import Bank medium-te arantees against political and/or 'nancial risk. 3/ Purchases dur be period.
contracts, but exports to Far Eastern countries increased substantially during the October-December quarter. Most of the corn went to Europe and Asia. Shipments to Far Eastern countries accounted for over four-fifths of the cotton.

Exports Under Credit Sales Programs.--Exports under credit sales programs amounted to $\$ 69$ million in the first 6 months of 1968 , compared with $\$ 93$ million a year earlier. Sharp drops in shipments of wheat and corn were largely responsible for the decline in exports under the CCC credit sales program to $\$ 42$ million from $\$ 69$ million. Purchases of cotton were higher. Larger disbursements for cotton to Japan accounted for the 16percent rise in shipments under Export-Import Bank credits or guarantees to $\$ 28$ million.

Poland, Japan, and the Republic of Korea were the principal destinations for cotton under the CCC program. Most of the tobacco went to West Germany and Ireland and most of the wheat to Pakistan. Greece received all the corn under the CCC program. All of the cotton under Export-Import Bank credits or guarantees was exported to Japan, the corn to the Republic of Korea, and the breeding stock to Mexico.

## Government Program Developments

Exports under Government-financed programs amounted to $\$ 457$ miliion, compared with $\$ 554$ million during July-December 1967. The decline was dua to a sizable drop in exports in exchange for local currency, partially offset by an increase of nearly three-quarters in exports under longwterm credit sales. A progressive transition from sales for foreign currency to long-term credit sales was written fnto the 1966 amendment to P.L. 480 (tables 7 and 8).

In this report, the category of "Government-financed programs" includes exports in exchange for local currency and under long-term credits, Government-to-government donations, donations through voluntary relief agencies, and barter shipments for strategic materials. Exports of agricultural commodities under AID programs, which are regularly included in Government programs, are omitted because of a change in the reporting system, which delayed the report for this program. Barter shipments for overseas procurement for U.S. agencies are now included under "Commercial exports," but are shown in table 5. The total of Government-financed programs for JulyDecember 1967 noted above was adjusted to conform with the new barter classification,

Sales for foreign currency. - Exports exchanged for foreign currency dropped to $\$ 141$ miliion in July-December 1968 from $\$ 312$ million a year earlier, marking progress in shifting from sales for foreign currency to long-term credit sales. Shipments of wheat were about one-fifth of the 1967 volume. Shipments of rice, tobacco, and soybean oil were also reduced. Crain sorghums were not exported under this program in 1968. In the 1967 period, they amounted to $\$ 30$ million. Exports of cotton were considerably higher than in 1967. The Republic of Korea was the leading destination for wheat, cotton, and tallow. All of the rice, wheat flour, milk, and most of the tobacco went to South Vietnam. Pakistan received substantial quantities of cotton and soybean oil. India received a relatively small quantity of wheat, compared with previous years, but was second to Pakistan as a destination for soybean oil.

A supplemental p.t. 480 sales agreement with India in the amount of $\$ 167$ million was announced December 23, 1968. It provides for the sale of $\$ 145$ million of wheat or wheat flour, as well as inedible tallow, tobacco, and nonfat dry milk. About 40 percent of the commodities are to be sold on credit terms and the remainder in exchange for local currency. The supply period for all comodities is 1968/69. India harvested bumper graín crops in 1968, but needs help in building up its grain reserves depleted by 2 years of drought.

An additional supplemental P.L. 480 agreement with India was announced April 25, 1969. It provides for the sale of grain sorghums, upland cotton, rice, and soybean of and/or
cottonseed oll, totaling $\$ 57$ million. Over 60 percent of the commodities are to be sold on credit terms and the remainder in exchange for local currency. The supply period is 1968/69.

Long-term credit sales.--Exports under long-term credits for dollars and convertible local currency climbed to $\$ 218$ million in the first 6 months of 1968 , from $\$ 125$ million in the same months of 1967. Shipments of wheat, wheat flour, and bulgur wheat advanced to $\$ 140$ million from $\$ 94$ million. Shipments of rice were over four times 1967 volume. Increases also took place in cotton, tobacco, and soybean oil.

India, Brazil, and Israel were the principal recipients of wheat. The supplemental agreement with India announced December 23, 1968 , provided that $\$ 65 \mathrm{million}$ of wheat out of a total of $\$ 145$ million be financed under a convertible local currency credit arrangement. Ceylon was the major destination for wheat flour. Indonesia received all of the rice and bulgur wheat shipped under this program, as well as sizable quantities of wheat flour and cotton. All of the grain sorghums went to Isreel.

Foreign donations.--Government-to-government donations and donations through U.S. voluntary relief agencies and international organizations totaled $\$ 96$ million in JulyDecember 1968, little changed from the year-earlier total. Increases were recorded in shipments of wheat grain, butter, butteroil, ghee, and nonfat dry mflk. These gains were offset by smaller donations of wheat flour, bulgur and rolled wheat, feed grains, cornmeal, oat meal, and soybean oil.

A newly formulated food blend termed "wheat flour-soy product" began to move in the Eirst quarter of $1968 / 69$. This new product, whose principal ingredient is high-protein flour obtalned from a low-cost product of the milling industry, will provide special nutritional requirements which many children fin developing countries cannot obtain from food normally avallable. Since wheat is widely grown, it is hoped that the formula can be copied by countries which will eventually be able to make their own food blends from wheat grown on their own land.

Largest recipients of donations under arrangements with foreign governments were the Republic of Korea, South Vietnam, UNRWA -- for the relief of Palestinian refugees -Tundsia, ano Nigeria. Donations through voluntary relief agencłes were widely distributed to all world areas. India was the largest single country recipient.

Barter for strategic materials.--Shipments of U.S. farm products in exchange for strategic materials for stockpiling consisted of 9,200 bales of cotton ( $\$ 1,255,000$ ) and 210,000 pounds of tobacco ( $\$ 150,000$ ). Corresponding shipments a year earlier were 40,000 bales of cotton $(\$ 4,724,000)$ and 216,000 pounds of tobacco $(\$ 179,000)$.

Table 7 . - U. S. agricultural exports under and outside specified Government-financed programs, and total agricultural exports: Value by commodity, July-Decenber 1968


1/ Authorized by Title I, P.L. 480. $2 /$ Shipments under dollax credit sales agreements signed through Dec. 31 , 1966, authorized by Title IV, P.1. 480. Shipments under dollar credit and convertible foreign currency credit sales agreements signed from Jan. i, 1967, authorized by Ticle I, P.L. 480, as amended by P.L. 89-808. 3 / Authorized by Title II, P.L. 480, as amended by P.L. $89-808$. $4 /$ Authorized by Sec. 303, Tithe III, P.L. 480, and other legisiation. S/ Shipments under programs auchorized by P. 4 . 87 -I95 were outitted fron this report because of a delay in the preparation of the report for this program. 6/ wrotal agricultural exporcs outside specified Government programs" (sales for dollars) include, in addition to unassisted commerciał transactions, shipments of some commodities with governmental assistance in the form of (1) barter shipments for overseas procurement for U.S. agencies, (2) extension of credit and credit guarantees for relatively short geriods, (3) sales of Government-owned commodities at less than domestic market prices, and (4) export payments in cash, $7 /$ Less than $\$ 50,000$. $g /$ The value shown for total agricultural exports of grain sorghums; oatmeal, groats, and rolled oats; and infants ${ }^{\dagger}$ and dietetic foods includes the value reported by the Bureau of the Census plus the value shown as foreign donations through voluntary agencies. Relite shipments of these comodities were not separately reported by the Bureau of the Census. g/ Blended food products, corn-soya-milk, under Governnent-to-goverment donations, $\$ 1.3$ million; corn-soya-milk, $\$ 10.2$ million; and wheat flour-soy So. 2 million through voluntary relief agencies.

Table 8.--v.S. agricultural exports under and outside specified Government-financed programs and total agricultural exports
Quantity by cumodity, July-December 3968


I/ Authorized by Title I, P.L. 480. 2/ Shipatants under dollar credit sales agreements signed through Dec. 31, 1966 , authorized by Title IV, P.L. 480 . Shiproents under dollar credit and convertible foreign currency credit sales agreements signed from Jan. 1 , 1967 , authorized by Tirte I, P.L. 480, as amended by P.I. 89-808. $3 /$ Authorized by Tirle II, P.L. 480 , as amended by P.L. $89-808$. $4 /$ Authorized by Sec. 303 , Title III, P.L. 480, and other legislation. 5/Shipments under programs authorized by P.L. 87-195 were omitted from this report because of a delay in the preparation of the report for this prograv. $6 /$ "Total agricultural exports outside specified Government prograns" (sales for dollars) incIude, in addition to unassisted commercial transactions, shipomes of some commodities with governmental assistance in the form of (I) barter shipments for overseas procurement for U.S. agencies; (2) extension of cređit and credit guarantees for relatively short periods; (3) sales of Governont-owned commodities at less than domestic market prices; and (s) export payments in cash. If The quantity shown for total agricultural exports of grain sorghums; oatmeal, groats, and rolled oats; and infants' and dietetic foods includes the quantity reported by the Bureau of the Census plus the quantity shown as foreign donations through voluntary relief agencies. Relief shipments of these commodities were not separately reported by the Bureau of the Census. 8/ Less than 500 . g/ Blended food products, corn-soya-milk, 17,874,000 pounds under Government-to-government donations; and corn-soya-milk, 138,292, 000 pounds; and wheat flour-soy, 3,529,000 pounds through voluntary relief agencies, $10 /$ The excess of government portion over total agricultural exports may be attributed to lags in reporting or to differences in classification procedures.


## Export Highlights



## U.S. AGRTCULTURAL EXPORTS: JULY-MARCH 1968/69

U.S. agricultural exports in July-March $1968 / 69$ totaled $\$ 4,043$ mi.11ion, down 16 percent from the yeax-earlier period (table 9). Export value of most comodity groups is lower this year, although shipments of animals and animal products and vegetables and preparations are up: Cotton, fruits and preparations, grains and preparations, oilseeds and products, and unmanufactured tobacco fell below year-earlier export levels. The quantity index for July-March $1968 / 69$ was 127 (1957-59 $=100$ ), down 16 percent from the previous year. Export prices for the principal comodities averaged below July-March 1967/68, but some improvement occurred during January-March (table 13). Feed grains, wheat, and cotton prices rose somewhat; thus, the decline in quantity of exports was sharper than the reduction in value.

Exports to the developing cuantries have shown the greatest percentage decline (table 10 ). However, in absolute value, the decline in exports to European countries and Japan has been greater. Much of the drop to India and Pakistan (which accounted for over threefourths of the absolute decline in the value of exports to Asian countries) resulted from lower shipments of Government-financed wheat. With their larger wheat crops in 1967/68, requirements were substantially lower.

Shipments of agricultural exports in March 1969 fell $\$ 27$ milition below the jur-ago level to $\$ 517$ million. Most of this difference nccurred in the export value of cotton, wheat and flour, and rice. Exports of these products continued to lag, principally due to the continued closedown of the West Gulf ports through March 1969. As a result, the exports of these continued below the previous year's total. The strike settlement was reached and port operations began about the first of April. March exports were strbstantially abnve January and February 1969 (table lil). But the 3 -month total was only slightly more than half the total for January-March 1968.
U.S. exports of animals and animal products totaled $\$ 506$ miliion in July-March 1968/69, up 11 percent from the year-earlier period. Larger exports of dairy products, hides and skins, meats and meat products were partly offset by dectines in fats, oils, and greases, and poultry products. Dairy products increased sharply, reflecting larger exports of butter, anhydrous milk fat, condensed or evaporated milk, and nonfat dry milk. Government-financed shipments of condensed, evaporated and nonfat dry milk helped boost the export value of these commodities. Exports of hides and skins - - notably cattie hides -- increased substantially to Mexico and Western Europe, especially the EEC.

Exports of meats and meat products, totaling $\$ 106$ milion in July-March 1968/69, were up 36 percent from the year-earlier period. This increase was due to laxger exports of pork to Japan. In 1968, the Japanese imported large quantities of pork to fill the gap between reduced production and increased domestic requirements. Abundant U.S. supplies and favorable prices stimulated heavy purchasing from the United States. We supplied most of Japan's total pork imports, with the rest being shipped mainly from

Table 9.--U.S. agricultural exports: Value by commodity, by quarters,
July-March 1967/68 and 1968/69


1/Preliminary.

Table 10.-U.S. agricultural exports: Value by country, July-March 1967/68 and 1968/69 1/


1/ See table 19 on page 44 for further detail.
2/ Preliminary.

Table Il.--U.S. agricultural exports: Value by months, July 1962 to March 1969

| Months | : 1962/63 | $: 1963 / 64$ | $: 1964 / 65$ | $: 1965 / 66$ | : 1966/67 | : $1967 / 68$ | $\begin{aligned} & : 1968 / 69 \\ & : \quad I / \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | : |  |  |  |  |  |  |
|  | : |  | -- Million dollars ~- |  |  |  |  |
|  |  |  |  |  |  |  |  |
| July | 402.0 | 410.5 | 479.7 | 548.0 | 489.9 | 472.3 | 465.8 |
| August | 359.4 | 408.7 | 419.6 | 459.3 | 571.0 | 468.3 | 489.2 |
| September | 396.3 | 432.9 | 494.7 | 484.6 | 564.0 | 490.9 | 469.7 |
| October | 389.2 | 552.3 | 575.7 | 587.1 | 622.4 | 531.8 | 463.9 |
| November | 451.4 | 574.5 | 607.7 | 651.4 | 697.7 | 667.7 | 609.5 |
| December | 462.0 | 588.1 | 669.5 | 648.3 | 638.6 | 563.6 | 610.8 |
| Total July-December | 2,460.3 | 2,967.0 | 3,246.9 | 3, 378.7 | 3,583.6 | 3,194.6 | 3,108.9 |
| January | 201.9 | 542.8 | 210.4 | 505.7 | 530.2 | 545.6 | 177.7 |
| February | 492.2 | 523.2 | 325.7 | 519.7 | 512.9 | 547.5 | 239.6 |
| March . | 505.2 | 523.6 | 696.2 | 619.5 | 552.0 | 544.5 | 516.9 |
| April | 499.7 | 521.1 | 553.8 | 552.3 | 324.5 | 523.9 |  |
| May | 505.4 | 530.5 | 532.9 | 549.4 | 548.1 | 497.6 |  |
| June | 412.9 | 459.4 | 530.9 | 551.1 | 521.0 | 461.4 |  |
| Total January-June | 2,617.3 | 3,100.6 | 2,849.9 | 3,297.7 | 7 3, 188.7 | 3,120.5 |  |
| Total fiscal year | 5,077.6 | 6,067.6 | 6,096.8 | 6,676.4 | 6,772.3 | 6,315.1 |  |

1/ Preliminary.

Taiwan, Canada, New Zeatand, and Australia. Hog slaughter in Japan in 1968 was estimated at 9.5 million head, some 800,000 head below record slaughter of 1967. The Japanese Government strictly controls imports of pork and, ander nomal conditions, the basic import duty for pork is 10 percent. However, pork imports were made on an emergency basis when the domestic wholesale carcass pork prices exceeded the Japanese Government's established ceiling price. To rescue domestic prices and spur imports, Japan reduced its import. duty to zero for the quotas announced in 1968.

Cotton exports totaled $\$ 200$ million, 43 percent below July-March 1967. The bulk of this negative difference occurred in January-March (table 9). In January-February, cotton exports amounted to only 55,000 bales per month. During March, exports improved slightly, reaching 130,000 bales. Since the West Gulf ports were strike bound during March, the total did not reach the level expected that month. However, other Gulf ports in Louisiana and Alabama were moving freight in March, and cotton exports did show an increase from February.

July-March exports of grains and preparations fell to $\$ 1,443$ million this fiscal year, down nearly one-third from the previous year. Wheat and wheat flour shipments of $\$ 617$ million totaled nearly $\$ 400$ million below the first three quarters of $1967 / 68$. Feed grain exports dropped more than a fourth below a year earlier -- to total $\$ 574$ million. Prior to the longshoremen's strike, rice exports were running above the 1967/68 rate, but deckined 18 percent below the exports of July-March 1967/68.

Exportable oilseeds and products were up sharply in March 1969, compared with February 1969 or March 1968. Soybeans accounted for much of this increase. In quantity, they were more than three times the February figure and 52 percent above the March 1968 movement. In addition, substantially more cottonseed and soybean oil and protein meal were shipped than in February 1969.

Exports of oflseeds and products in July-March $1968 / 69$ were valued at $\$ 902$ million, 1 percent below a year earlier. However, a sharp recovery in soybean exports occurred in March 1969, raising the category's total over the year-earifer level. This sharp rise reflected a backlog in orders for U.S. soybeans by forefgn buyers. As a result, the U.S. soybean export value for July-March $1968 / 69$ reached $\$ 591$ rifilion, up 2 percent. Besides the sharp rise in soybean exports in March 1969, exports of protein meal were more than four times the quantity exported in February 1969 and nearly 200,000 tons greater than in March 1968. However, the total value of protein meal exports for July-March $1968 / 69$ was $\$ 178$ million, 7 percent below those of the corresponding months in 1967/68. Exports of cottonseed and soybean oil remained substantially below JulyMarch 1967/68. While some increase occurred in March 1969 over those of February 1969, the increase was not sufficient to reverse the decline from a year earlier. As a result, exports of cottonseed and soybean oil totaled only $\$ 69$ milion for JulyMarch 1968/69, down 27 percent.

Tobacco exports, apparently resuming a near normal level, totaled 42 milition pounds for March 1969. This was substantially higher than a year ago and sharply above the 4 mil1ion pounds exported in February. For the first 9 months of 1968/69, tobacco exports were valued at $\$ 365$ milition, down 5 percent from the year-eariler period.

Fruit and vegetable exports in July-March 1968/69 totaled $\$ 337$ million, about the same as a year ago. Among the principal comnodity groups exported from the United States, shipments of fruits and vegetables were probably the least affected by the longshoremen's strike. Much of the U.S. export trade in fruits and vegetables moves from the West Coast, so these products were affected much less than those relying upon the Atlantic and Gulf Coast ports for outlets to foreign markets. Fruit and preparation exports were $\$ 224$ million in July-March $1968 / 69,3$ percent below those of the corresponding months in 1967/68. On the other hand, vegetable exports were somewhat offsetting, being up 2 percent.

## Current Outlook for U.S. Agricultural Exports in 1968/69

In the January issue of FATUS, the article on U.S. agricultural export prospects in 1968/69 indicated that agricultural exports for the year ending June 30 would be about $\$ 6.2$ billion. This was based upon estimates made last November. Ac USDA's Agricultural Outlook Conference in February, total farm product exports were estimated at $\$ 6.0$ billion in 1968/69. Due to continued unfavorable aspects, such as the Iongshoremen's strike, prospects for U.S. agricultural exports in 1968/69 have been lowered further to \$5.8 billion.

Exports of animals and animal products in the current fiscal year are running about 8 percent above last year's level. Much of the gain has occurred in exports of dairy products, hides and skins, and meats and meat products, while fats, oils, and greases, and poultry products have declined. Exports of meats and meat products -- especially pork -- may decline in the coming months, but the total for the fiscal year should remaln substantially above that of $1567 / 68$. Exports of dairy products and hides and skins should also continue at levels higher than last fiscal year. The total exports of animals and animal products for $1968 / 69$ should total around 6 percent higher than those of last fiscal year.

Exports of cotton are now expected to fall well below the 4.1 million bales shipped in 1967/68. Several factors have influenced this season's rather sharp decline in cotton exports. Reduced exports in the first half of $1968 / 69$ resulted from a sluggishness in the world cotton trade as well as price disparities between U.S.- and foreigngrown cotton. In addition, the prolonged longshoremen's strike sharply reduced JanuaryMarch shipments and apparently led to a reduction in foreign orders, which may reduce the level of exports for the next several months. However, trade sources reported that
around 300,000 bales of cotton accumulated at the ports during the strike. With settleof the strike, which ended when West Gulf ports re-opened around April 1, U.S. cotton exports should pick up. However, for the fiscal year, they will be substantially lower than 1967/68.

Currently, canned fruits are running slightly ahead of the $1967 / 68$ pace. Exports of dried and fresh fruits are down semewhat, while fruit juices are about the same. Fven with the larger U.S. fruit crops, Europe and other areas also increased production, making competiton in the world market more keen. With less fresh fruits moving abroad, total fruits and preparations for the fiscal year will probably run somewhat below the year-earlier level. Among the vegetables and preparations, a slight increase has occurred because of somewhat larger shipments of dried beans and peas more than offsetting smaller shiprents of fresh vegetables. Exports of fruits and vegetables for the current fiscal year will probably total slightly below the 1967/68 level.

The $32-p e r c e n t$ decline in exports of grains and preparations thus far in 1968;69, compared with a year earlier, reflects lower exports during the first half of 1968/69, and the strike-caused sharp reduction during Jantary, February, and March. The extended strike through March at the West Gulf ports sharply reduced exports of wheat. World bread grain production in 1967/68 was estimated 10 percent over 1966/67 and 7 percent above the previous record in 1965/66. As a result, increased competition from other supplying countries and increased production by importing countries have lowered the export demand for U.S. wheat. Although U.S. exports of feed grains were expected to increase slightly, reflecting good earlier prospects for corn exports, sharply reduced shipments in January-March resulted from the longshoremen's strike. With plentiful world supplies of barley, oats, and corn from other than U.S. sources, a full recovery in exports is not likely in the remaining months of $1968 / 69$. Rice exports should pick up considerably during the remaining months of 1968/69 and may even surpass last season's 41 million hundredweight.

Despite the strike, exports of soybeans, cottonseed and soybean oil, protein meal, and flaxseed for the current fiscal year are expected to be above last year's level. U.S. tobacco exports in July-March $1968 / 69$ total 410 million pounds, compared with 439 million in July-March 1967/68. Value thus far in the current fiscal year reached $\$ 365$ million, down 5 percent. East and Gulf Coast strikes stalled exports for 9 weeks beginning December 20 when competition from foreign producing countries was increasing. Exports in the second half of $1968 / 69$ may fall slightly short of the 244 million pounds of a year ago, but U.S. exports of unmanufactured tobacco should total near the 565 million pounds shipped in 1967/68.

## U.S. Agricultural Exports to the EEC: July-March 1968/69

U.S. exports of farm products to the EEC totaled $\$ 943$ milion in July-March 1968/69, 15 percent below those of July-March 1967/68 (table 12). The opening of most East and Gulf Coast ports permitted larger movements in March of exportable agricultural products to the EEC countries. March exports to the EEC totaled $\$ 141$ militon, tripling the month-earlier total. The export decline in July-March 1968/69 from the year-ago period resulted from smaller shipments of commodities subject to the EEC's varlable import levies. March exports of commodities exempt from these levies were about 46 percent higher than those in March 1968, so that the overall decline for July-March 1968/69 was only about 6 percent.

Shipments of feed grains to the EEC in July-March $1968 / 69$ were 35 percent below the $\$ 323 \mathrm{milli}$ ion in July-March 1967/o8, and accounted for the bu"k of the decline in exports of variable-levy commoilties. Other commodities subject to the variable levies declined also, but wheat and poultry accounted for the largest portion. Rice exports, which up to the strike months had expanded, fell 5 percent.

Table 12--U.S. exports to the EEC: Value by commodity, March and July-March 1967/68 and 1968/69

| Commodity |  | March |  | July-March |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | : | 1968 | 1969 | 1967/68 | 1968/69 |
|  | , | -- 1,000 dollars -- |  |  |  |
|  | ; |  |  |  |  |
| Variable-1evy commodities 1/ | : |  |  |  |  |
| Feed grains . |  | 32,892 | 20,768 | 323,006 | 208,810 |
| Corn |  | 31,070 | 20,719 | 271,164 | 194,702 |
| Grain sorghums |  | 1,822 | 49 | 37,196 | 9,398 |
| Barley |  | 0 | 0 | 11,671 | 2,935 |
| Oats |  | 0 | 0 | 2,975 | 1,775 |
| Corn byproducts, feed |  | 2,311 | 4,613 | 16,412 | 20,776 |
| Rice ................ |  | 1,519 | 1,368 | 20,085 | 19,142 |
| Rye grain |  | 129 | 0 | 1,748 | 690 |
| Wheat grain |  | 6,298 | 10,772 | 72,910 | 65,087 |
| Wheat flour |  | 20 | 99 | 721 | 759 |
| Beef and veal, excl. variety |  | 49 | 24 | 403 | 394 |
| Pork, excl. variety meats .. |  | 28 | 23 | 247 | 188 |
| Lard 2/ |  | 129 | 4 | 1,069 | 118 |
| Dairy products |  | 48 | 70 | 760 | 498 |
| Poultry and eggs |  | 985 | 1,564 | 13,966 | 10,808 |
| Live poultry. |  | 173 | 190 | 1,047 | 1,606 |
| Broilers and fryers |  | 8 | 71 | 79 | 173 |
| Stewing chickens |  | 114 | 116 | 1,055 | 772 |
| Turkeys |  | 536 | 1,050 | 10,993 | 7,418 |
| Other fresh poultry |  | 0 | 13 | 103 | 98 |
| Eggs |  | 134 | 124 | 689 | 741 |
| Other |  | 288 | 1,129 | 4,702. | 6,405 |
| Total |  | 44, 676 | 40,434 | 456,029 | 333,675 |
| Non-variable-levy commodities |  |  |  |  |  |
| Canned poultry 3/ ........... |  | 120 | 18 | 912 | 135 |
| Cotton, excl. linters .. |  | 10,316 | 1,509 | 53,879 | 18,160 |
| Fruits and preparations |  | 3,190 | 4,204 | 39,728 | 34,069 |
| Fresh fruits |  | 795 | 1,852 | 13,709 | 10,617 |
| Citrus ......... |  | 668 | I, 780 | 13,076 | 10,389 |
| Oranges and tangerines |  | 0 | 994 | 6,706 | 3,261 |
| Lemons and limes |  | 581 | 539 | 4,568 | 5,885 |
| Grapefruits.. |  | 87 | 247 | 1,800 | 1,243 |
| Other ...... |  | 1 | 0 | 2 | 0 |
| Apples |  | 4 | 0 | 269 | 0 |
| Grapes |  | 0 | 0 | 62 | 76 |
| Other . |  | 123 | 72 | 302 | 152 |
| Dried fruits |  | 287 | 260 | 7,382 | 6,677 |
| Raisins |  | 133 | 92 | 1,396 | 1,614 |
| Prunes |  | 138 | 160 | 5,668 | 4,874 |
| Other |  | 16 | 8 | 318 | 189 |
| Fruit juices |  | 1, 134 | 952 | 6,081 | 3,924 |
| Orange |  | 932 | 600 | 4,254 | 2,448 |
| Grapefruit |  | iju | 223 | 1,028 | 792 |
| Other |  | 52 | 129 | 799 | 684 |
| Canned fruits 4/ |  | 972 | 1,051 | 11,772 | 12,054 |
| Peaches . . . . |  | 357 | 157 | 3,093 | 3,397 |
| Fruit cocktail |  | 556 | 453 | 3,705 | 3,896 |

Table 12.--U.S. exports co the EEC: Value by commodity, March and July-March 1967/68 and 1968/69-Continued


1/ Grains, poultry, and porkwere subject to variable levies beginning on July 30,1962 ; rice, on Sept. 1, 1964; and beef and dairy products, on Nov. 1, 1964. The variable-levy classification is designed to show overall changes in exports rather than to measure the impact of the variable levies, 2/ Lard for food is a variable-levy comodity, while lard for industrial use is bound in the General Agreement on Tariffs and Trade (GATT) at 3 percent ad valorem. U.S. lard is for food use. 3/ Although canned poultry, tallow, and variety meats are subject to vartable levies, these cannot exceed the amount of import duties bound in GATY. 立/Variable levy on sugar-added content only.
Compiled from U.S. Bureau of the Census data.

Among the non-variable-levy commodities, cotton exports accounted for the largest part of the decline, and dropped 66 percent to $\$ 18$ million in July-March 1968/69. In addition, exports of oil cake and meal were 8 percent below the $\$ 127$ million in July-March 1967/68, but most of this drop resulted from the lack of shipments during January and February. 011 cake and meal exports to the EEC should increase during the remaining months of $1968 / 69$, so that the overall export value for the current fiscal year should fall somewhere near that for 1967/68. Soybean exports, down 8 percent in July-February 1968/69 from the same months of the past fiscal year, came back strong, so that the July-March total was slightly higher than a year earlier. Exports of tobacco and fruits and vegetables were also down, faling 1 percent and 5 percent, respectively, from their export value in July-March 1967/68. On the positive side, exports of hides and skins were 20 percent above the $\$ 13$ million for July-March 1967/68, reflecting the increased demand for cattle hides by the EEC countries,

Table 13.--Average export prices for related agricultural products exported, July-March 1967/68 and 1968/69

| Commodity |  | Averag <br> 1967/68 | price <br> 1968/69 | Percentage change |
| :---: | :---: | :---: | :---: | :---: |
|  | : |  |  |  |
|  | : |  | -- | -- Percent -- |
|  | : $\quad$ |  |  |  |
| Animal fats and oils | :Lb. : | 0.07 | 6.06 | -14 |
| Meats and meat products | :Lb. : | . 34 | . 34 | 0 |
| Hides and skins | : No. : | 5.99 | 6.26 | +5 |
| Cotton | :Rb1.: | 116.25 | 118.70 | +2 |
| Wheat and flour | : Bu. : | 1.70 | 1.67 | -2 |
| Feed grains | :Mton: | 51.48 | 47.87 | -7 |
| Corn ... | : Bu. : | 1.31 | 1.22 | -7 |
| Rice | : Owt.: | 8.00 | 8.30 | $+4$ |
| Soybeans | : Bu. | 2.83 | 2.70 | -5 |
| Cottonseed and soybean oil | : Lb. : | . 12 | . 10 | -17 |
| Protein meal | :Ston: | 84.04 | 81.87 | -3 |
| Tobacco |  | . 88 | . 89 | +1 |

## Import Highlighits

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## U.S. AGRICULTURAL IMPORTS: JULY-MARCH 1968/69

U.S. imports of agricultural products during the first 9 months of fiscal year 1969 (ending June 30) totaled $\$ 3,579$ million, up 5 percent from a year earlier. Competitive or partially competitive goods rose 7 percent to $\$ 2,214$ million (table 14). Principal advances were in cattle, beef, cheese, fruits, edible nuts, vegetables, vegetable oils, sugar, and wines.

Gains in cattle imports took place primarily in feeder types weighing 200 to 700 pounds. These entries rose to 640,000 head ( $\$ 55$ million) in July-March 1968/69 from 548,000 head ( $\$ 45 \mathrm{million}$ ) a year earlier. Higher prices explain in part the value rise. Unit values in 1968/69 averaged nearly $\$ 86.68$ against $\$ 81.80$ last year. Most of the additional feeder imports came from Mexico ( 549,000 head this year, compared with 415,000 in 1967/68). Imports of calves weighing under 200 pounds totaled 64,000 head ( $\$ 2.2$ million) through March, against 44,000 head ( $\$ 1.4$ million) last year. Cattle imports over 700 pounds were well above year-earlier levels at 50,000 head ( $\$ 13$ million); these imports totaled 39,000 head ( $\$ 10$ million) in July-March $1967 / 68$. Imports of cows and bulls for breeding, nearly all from Canada, moved up to 11,000 head ( $\$ 5.1$ million)from 8,000 head ( $\$ 3.6$ miliion) last year.

Noncompetitive (complementary) items rose 2 percent, with increases for bananas, rubber, fibers, drugs, essential oils, and spices; cocoa bean imports were $\$ 1$ million higher in value, but volume fell 47 million pounds. Coffee purchases declined in volume and value.

March imports were valued at $\$ 475$ million, compared with $\$ 316$ million a month earlier and $\$ 370$ million in March 1968. The advance reflected a recovery for some commodities that had been in short supply because of the longshoremen's strike at Atlantic and Gulf ports.

Nonagricultural products continued to enter at a faster rate than agricultural products. Imports of nonagricultural commodities through March totaled $\$ 20,930$ million, up 17 percent from a year earlier (table 17).

## U.S. Imports of Certain Meats, January-March

During the first quarter of salendar year 1969, beef and veal imports rose to 253 million pounds ( $\$ 111$ million) from 238 million pounds ( $\$ 97 \mathrm{million}$ ) in the same period last year. Fresh, chilled, or frozen boneless beef jumped to 207 million pounds ( $\$ 88$ million) from 188 million pounds ( $\$ 74$ million). Mutton and goat's meat purchases were lower at 11 million pounds ( $\$ 2.8$ million), compared with 19 million pounds ( $\$ 4.6$ million) in January-March 1968. The Iongshoremen's strike cut back overseas meat imports in January and February, while entries from Canada and Mexico continued higher. Fresh chilled beef with bone fell to 4 million pounds from 5 million pounds last year, but value remained at $\$ 2$ million,

Table 14, --U.S. agricultural imports for consumption: Value by comodity, July-March 1967/68 and 1968/69


1/ Preliminary.

Table 15 shows selected meat imports by country of origin for the January-March period. It includes the following items subjoct to the Meat Import Law, P.L. 88-482: Fresh, chiiled, and frozen beef, veal, mutton, and goat's meat. A separate table, table 16 , shows imports of meat included in P.L. 88-482.

Table 15.--U.s. agricultural imports of specified meats, by country of origin, January-March 1968 and 1969

| Commodity imported and country of origin | Quantity ${ }^{\text {/ } /}$ |  | Value |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1968 | 1969 2/ | 1968 | 1969 2/ |
|  | 1,000 |  | 1,000 |  |
| Beef (with bone in) fresh, chilled, or frozén: | pounds |  | dollars |  |
| Canada .................. | 2,179 | 1,366 | 744 | 522 |
| Mexico | 0 | 0 | 0 | 0 |
| Guatemala | 0 | 0 | 0 | 0 |
| Nicaragua | 40 | 78 | 21 | 36 |
| Costa Rica | 0 | 408 | 0 | 153 |
| Panama | 107 | 0 | 45 | 0 |
| Haiti | 34 | 41 | 10 | 12 |
| Dominican Republic | 569 | 1,268 | 158 | 506 |
| Ireland | 0 | 259 | 0 | 139 |
| Australia | 2,093 | 709 | 851 | 337 |
| New Zealand | 244 | 238 | 95 | 216 |
| Other countries | 0 | 0 | 0 | 0 |
| Total | 5,266 | 4,367 | 1,924 | 12.921 |
| Beef (boneless) fresh, chilled or frozen: |  |  |  |  |
| Canada | 5,889 | 8,353 | 2,496 | 3,980 |
| Mexico | 15,320 | 19,803 | 6,253 | 8,939 |
| Guatemala | 6,473 | 7,397 | 2,806 | 3,375 |
| Honduras | 4,514 | 6,545 | 1,607 | 2,391 |
| Nicaragua | 12,572 | 12,277 | 5,144 | 5,478 |
| Costa Rica | 16,303 | 10,076 | 5,250 | 3,895 |
| Panama | 1,709 | J. .10 | 760 | 691 |
| Haiti | 289 | 336 | 110 | 135 |
| Dominican Republic | 705 | 2,522 | 218 | 855 |
| United Kingdom.. | 356 | 1,532 | 158 | 676 |
| Ireland | 9,820 | 10,442 | 4,412 | 4,665 |
| Australia | 86,032 | 86,172 | 33,870 | 36,342 |
| New Zealand | 28,097 | 40,390 | 11,167 | 17,027 |
| Other countries | 0 | 0 | 0 | 0 |
| Total | 188,079 | 207,455 | 74,251 | 88,449 |
| Veal, fresh, chilled orfrozen: |  |  |  |  |
|  |  |  |  |  |
| Canada | 34 | 153 | 18 | 78 |
| Mexico | 188 | 565 | 79 | 257 |
| Australia | 683 | 1,113 | 361 | 548 |
| New Zealand | 3,911 | 4,240 | 2,218 | 2,190 |
| Other countries | 4 | 0 | 2. | 0 |
| Total | 4,820 | 6, 071 | 2,678 | 3,073 |

Table 15.--U.S. agricultural imports of specified meats, by country of origin Januaxy-March 1968 and 1969--Continued


Table 15.--U.S. agricultural imports of specified meats, by country of origin, January-March 1968 and 1969--Continued

| Commodity imported and country of origin | Quantity I/ |  | Value |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1968 | 1969 2/ | 1968 | 1969 2/ |
| Mutton and goat, fresh, chilled, or frozen--Con.: | $\begin{array}{r} 1,000 \\ \text { pounds } \end{array}$ |  | $1,000$ |  |
|  |  |  |  |  |
|  |  |  | 9 |  |
| New Zealand | 32 | 36 |  | 10 |
| Other countries |  | 0 | 0 | 0 |
| Total | 19,323 | 10,527 | 4,643 | 2,778 |
| Lamb, fresh, chilled, or frozen : |  |  |  |  |
| Canada .......................; | 0 | 11 | 0 | 5 |
| Australia .................... | 1,124 | 2,816 | 390 | 852 |
| New Zealand .................. | 2,293 | 3,329 | 805 | 1,256 |
| Other countries | 0 | 0 | 0 | 0 |
| Total | 3,4,17 | 6,156 | 1,195 | 2,113 |
| Edible meat offal, fresh, chilled, or frozen: | : |  |  |  |
| Canada ........................ | 451 | 273 | 113 | 59 |
| Mexico ....................... | 22 | 85 | 1 | 8 |
| Honduras . .................... | 4 | 22 | 4/ | 5 |
| Nicaragua .................... | 59 | 20 | 15 | 4 |
| Costa Rica ................... | 21 | 0 | 6 | 0 |
| Haiti ........................ | 5 | 0 | 1 | 0 |
| Australia ....................) | 4 | 106 | 2 | 41 |
| New Zealand .................. | 408 | 192 | 215 | 100 |
| Other countries | 0 | 7 | 0 | 1 |
| Total | 974 | 705 | 354 | 218 |
| Other meats and edible offal, : prepared or preserved: |  |  |  |  |
| Canada ......................... | 21 | 5 | 12 | 5 |
| Mexico ...................... | 7 | 0 | 2 | 0 |
| Argentina .................... | 51 | 0 | 17 | 0 |
| Sweden ....................... | 22 | 8 | 10 | 2 |
| Norway ....................... | 13 | 0 | 4 | 0 |
| Denmark ...................... | 4,226 | 2,331 | 1,622 | 992 |
| Austria ...................... | 26 | 6 | 26 | 6 |
| Switzerland .................: | 4 | 10 | 2 | 13 |
| Poland ...................... | 235 | 317 | 68 | 81 |
| EEC 3/ ........................ | 316 | 67 | 277 | 53 |
| Australia .................... | 63 | 0 | 27 | 0 |
| New Zealand .................. | 37 | 0 | 20 | 0 |
| Other countries | 21 | 14 | 11 | 6 |
| Total ................... $\quad$ - 5,042 |  | 2,758 | 2,098 | 1,158 |
| 1/ Product weight. |  |  |  |  |
|  |  |  |  |  |  |  |
| 3/ The European Economic Community (ERC) includes the Netherlands, Belgium- |  |  |  |  |
| Luxembourg, France, West Germany 4/ Less than 500. | nd Ita |  |  |  |

Table 16.--U.S. imports of meat subject to Public Law 88-482 1/: Volume by month, 1965-69

| Month | : | 1965 | : | 1966 | : | 1967 | : | 1968 | ; | 1969 2/ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | : | -- Million pcunds -- |  |  |  |  |  |  |  |  |
|  | : |  |  |  |  |  |  |  |  |  |
|  | : |  |  |  |  |  |  |  |  |  |
| January |  | 28.2 |  | 51.4 |  | 77.4 |  | 80.7 |  | 41.9 |
| February |  | 34.5 |  | 60.3 |  | 58.5 |  | 72.6 |  | 50.4 |
| March |  | 68.7 |  | 49.4 |  | 61.9 |  | 64.1 |  | 136.1 |
| April |  | 32.4 |  | 63.3 |  | 58.8 |  | 78.4 |  |  |
| May . |  | 52.3 |  | 52.0 |  | 51.5 |  | 56.1 |  |  |
| June |  | 41.9 |  | 100.2 |  | 69.6 |  | 105.1 |  |  |
| July |  | 58.5 |  | 61.4 |  | 88.7 |  | 86.4 |  |  |
| August |  | 59.9 |  | 87.1 |  | 92.2 |  | 108.6 |  |  |
| September |  | 62.2 |  | 91.5 |  | 89.7 |  | 115.5 |  |  |
| October . |  | 64.4 |  | 79.7 |  | 91.8 |  | 102.1 |  |  |
| November |  | 57.2 |  | 61.1 |  | 82.3 |  | 95.8 |  |  |
| December |  | 53.7 |  | 66.0 |  | 72.4 |  | 35.6 |  |  |
| fotal | : | 613.9 |  | 823.4 |  | 894.9 |  | 1,001.0 |  |  |

1/ Fresh, chilled, or frozen beef, veal, mutton, and goat meat.
2/ Preliminary.

Table 17．－以．S．agricultural imports；Quartity and value by cormodity，narch and July－Harch 1867／68 and 1968／69

| Comnodity importsd | Unit | Quantity |  | Yalue |  |  | July itarch |  |  | Cuantity minalue |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | ： 1968 | 1969 If | 1968 | 1969 I］ |  | $1967 / 68$ | 96876917 | $1967 / 68$ | 968／69 1／ |
| andrals and animel moducts | ： | Thousends |  | 1，000dollars |  |  | Thousands |  | $1,000$ |  |
| Anime 1s，2ive |  | － | 边 |  |  |  | Tho |  |  |  |
| Cattie，dutiable ．．．．．．．． | ： No. | 98 | 77 | 8，818 | 5，668 | ： | 632 | 754 | 55，979 |  |
| Cattle for breedjug，irae | No． | 1 | 2 | 487 | 530 | ： | 8 | 12 | 3，603 | 5，071 |
| Horses ．．．．．．．．．．．．．．．．．．．．． | No． | $2 /$ | $\underline{21}$ | 838 | 777 | ： | 2 | 2 | 9，490 | 10，1：8 |
| Other，including live poiztry |  | 31 | 31 | 289 | 319 |  | 3 | $3)$ | 2，535 | 3.075 |
| Total andmels，live ．．．．．． | ：－ | ： | － | 10，432 | 7.394 | ： | －－ | － | 71，607 | 88.888 |
| Dairy products $\quad \vdots \quad \vdots \quad \vdots$ |  |  |  |  |  |  |  |  |  |  |
| Blue－mold cheose | IL． | 431 | 360 |  |  |  |  |  |  |  |
| Chaddar | Lb． | 808 | 731 | 271 |  | ： | 3,634 5,036 | 3，438 | 1，948 | 1，896 |
| Colby ．．．．．．．． | Lb． | 107 | 194 | 28 | 53 | ： | 5， 10,371 | 7,061 5,240 | 1，823 | 2，660 1,680 |
| Edara and couda | Lb． | 1，104 | 1，108 | 526 | 546 | ： | 19,371 9,080 | 5,240 17,023 | 3,053 4,431 | 1，680 |
| Pecorino | Lb， | 812 | 1，378 | 485 | 844 | ： | 12，657 | 12，606 | 8，119 | 7，936 |
| Swiss | Lb． | 3，058 | 2，600 | 1，220 | 1，372 | ： | 22，069 | 41，277 | 10，345 | 15，652 |
| Other ．．．．．．． | Lb． | 2， 758 | 4． 556 | 1.144 | 1，821 | ： | 23，064 | 40,863 | 11，581 | 16，506 |
| Totel cheese BuEter | Lb， | 9， 078 | 11，227 | 3.904 | 5，209 | $\pm$ | 85，911 | 127，508 | 41，309 | 51．856 |
| Butter ．．．．．．．．．．． | ib． | 167 | 101 | 77 | 50 | ： | 573 | 439 | － 293 | 21， 250 |
| Caselin or lactarene | Lb． | 7，393 | 10，572 | 1，680 | 2，270 | ： | 71，919 | 88， 764 | 17，520 | 19，330 |
| Other ．．．．．．． |  | 31 | 31 | 485 | 188 | ： | 1 31 | 8,7 3 | 4， 267 | 19,310 3,833 |
| Totsi dairy products |  | $\cdots$ | $\cdots$ | 6，146 | 7，717 | ： | L | －－－ | 63,380 | 75，271 |
| Hides and skins，exsept furs |  |  |  |  |  |  |  |  |  |  |
| Calf ard kdp skiris ．．．． | 理． | 629 | 513 |  |  | ； |  |  |  |  |
| Cattle hides ．．．． | Lb． | 1，826 | 1，035 | 253 | 149 | $:$ |  | 6,628 17,117 | 2，567 | 3，409 |
| Goat arde kid shins． | Lb． | 1,638 | 1，070 | 481 | 1，019 | ： | 12,041 6,873 | 17,117 4,220 | 1，677 | 2，341 |
| Sheep and lamb skins | Lb． | 8，676 | 3，695 | 5，390 | 1，179 | ： | 6,873 44,681 | 4,220 34,481 | 5,969 27,576 | 3，520 |
| Other 4／ 4 ．．．．．．．． | Lb． | 2，041 | 2，195 | $\begin{array}{r}5,398 \\ \hline 648 \\ \hline\end{array}$ | $\begin{array}{r}1,179 \\ \hline 870 \\ \hline\end{array}$ | ： | 44,681 14,659 | 34,481 11,747 | 27,576 5,449 | 26,100 4,902 |
| Total hides and skirs | Lb． | 13，810 | 8，508 | 7，019 | 5，534 | ： | 84，850 | 74，193 | 43，238 | 40，272 |
|  |  |  |  |  |  |  |  |  |  |  |
| Beer and vael： |  | ： |  |  |  | ： |  |  |  |  |
| Carned ．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． | ib． | ：7，139 | 8，243 | 2，872 | 3，370 | ： |  |  |  |  |
| Fresh，chilled，or frozen ．．．．．．．．．．．．．．．． | Lb， | ：57，550 | 128，015 | 23，422 | 34，381 | ： | 687，50？ | 98，798 | 31，856 | 36，455 |
| Prepared or preserved ．．．．．．．．．．．．．．．．．．．．． | Lb． | 4，734． | 5.034 | 2，785 | 3，186 | ： | 37，271 | 738，946 | 278，883 | 320，108 |
| Totsl bgef and real ，．．．．．．．．．．．．．．．．．．．． | Lb ． | 69，423 | 141，292 | 29，079 | 60，937 | ！ | 806，940 | 881， 216 | 20．395 | 33.227 |
| Mutton，goat，and lamb ．．．．．．．．．．．．．．．．．．．．．．．．．． | Lb ． | 8，080 | 12，472 |  |  |  |  | 881．216 | 331，534 | 389，791 |
| Pork： |  | 8,080 | 12，472 | 2，040 | 3，698 | ． | 58，234 | 54，905 | 15，838 | 16，219 |
| Fresh，chilled，or frozen ．．．．．．．．．．．． ： | Lb． | ：3，871 | 3，561 | 1，469 | 1，711 | ： | 35，776 | 31，371 |  |  |
| Hsms and shoulders，catined，cooked，etc． | Lb． | 20，487 | 31，494 | 25，229 | 25，445 | ： | 160，753 | 164，628 | 119，136 | 146，582 |
| ，Ther ．．．．．．． | Lb． | 4，619 | 3， 512 | 2，695 | 2， 103 | $:$ | 35，674 | 29，978 | 19，429 |  |
| Sausaga casing＂． | Lb， | 28，$\frac{977}{31}$ | 38，567 | 19，393 | 29，339 | ： | 232， 203 | 225，977 | 152，315 | 158，744 |
| Other，including mat extracte | Lb， | 2，610 | 5， 3 3／3 | $\begin{array}{r}\text { I，} 264 \\ \hline 828 \\ \hline\end{array}$ | 1,927 2，1．95 | ： | 32， 3 3／ |  | 14，278 | 15，114 |
| total meat and preps．，excr pot poultry． | －－ | $\cdots$ | $\cdots$ | 52，604 | 98，086 | $:$ | $\cdots$ | － | 526，432 | 14，62， 59 |
| Poultry producta |  |  |  |  |  |  |  |  |  |  |
| Egga，drled and otherwise preserved ．．．．．．．．： | Lb． | t2 | 108 | 7 | 64 | ： | 463 |  |  |  |
| Eges in the shall ．．．．．．．．．．．．．．．．．．．．．．．．．．． | DOZ．： | 69 | 42 | 52 | 42 | ： | 463 | 1，190 | 255 | 652 |
| Peultry mest ．．．．．．．．．．．Total poultry products | Lb， | 18. | 28 | 35 | 63 | ： | 2，627 | 389 | 1，170 | 422 |
|  |  | $\cdots$ | $\cdots$ | 94 | 169 | ： | 343 | 273 | 615 | $\underline{6} 26$ |
|  |  |  |  |  |  |  |  |  | 2， | 1.790 |

Table 17.-N.S. agricultural imports: Quantity ard value by comodity, Harch and
July-March $1967 / 68$ and 1968/69--Continue


Table 17 - 11.5 agricultural imports: Quantity and value ty commatity, March and July-March $1967 / 68$ and $1968 / 69$--Continued


Table 17.-lis. agricultural imports: Quantity and vslue by counodity, March and 3uly-March 1967/68 and 1968/69--Continued


[^0]Table 18.-U.S. agricultural exporis: Quantity and value by commodity, March and
July-March 1967/68 and 1968/69


Table 18.-_U.S. agricultural exports: Quantity and value by commodity, barch and Julymarch 1957/58 and 1965/69~Continued


Table 18.-U.S, agricultural exports: Quantity and walue by commodity, March and
July-iarch 1967/68 and 1968/69--Continued


Table 18.-_', S. agricultural exports: Quantity and value by commodity, march and July-March $1967 / 68$ and $1968 / 69-$ Continued


[^1]Table 19-1J.S. agricultural exports and imports: Value by country,
July-March 1967/68 and 1968/69


Table 19.-U.S. agricultural exports and imports: Value by country,
July-Narch 1967/68 and 1968/69--Continued


I/ Less than $\$ 500$.

Table 20.--Exparts: Quantity indexea of foreign trade in agricultural products, fiscal yearg 1962-68, monthly and accumulated, July 1967 to date


1/ Batied on 132 clansitications.






Table 21.--Importa: Quantity indexe: of foreign trade in agricuitural products, fiscal years ig62-68, monthly and accumulated, July 1967 to date

|  | [-_- Supplementery $1 /$ |  |  |  |  |  | Complementacy $1 /$ |  |  |  |  | A11 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year and month | $\begin{aligned} & \text { Antord } \\ & : \text { and } \\ & \text { andal } \end{aligned}$ | Graing and <br> feeds | $\begin{aligned} & \text { :Vegetable } \\ & \text { : oils } \\ & \text { :oflseeds } \\ & \hline \end{aligned}$ | ```: Sugar :molassea : and : girups``` |  | Total supple* mentary | $\begin{aligned} & \text { Cocos, } \\ & \text { coffee, } \\ & \text { and } \\ & \text { tes } \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { : Rubber } \\ & \text { : and } \\ & \text { : allied } \\ & \text { i gums } \end{aligned}$ |  | Total complementary |  | agriculturaま comadities 2/ |



| Year ending June 30 |
| :---: |
| 1962 |
| 1963 |
| 1964 |
| 1965 |
| 1966 |
| 1967 |
| 1968 |
| fnadiusted |
| Juiy March |
| 1967/68 |
| July March |


| 134 | 71 | 111 |
| :--- | :--- | :--- |
| 152 | 45 | 117 |
| 137 | 88 | 110 |
| 123 | 51 | 125 |
| 160 | 39 | 124 |
| 154 | 43 | 136 |
| 159 | 38 | 128 |
|  |  |  |
| 156 | 37 | 125 |
| 106 | 36 | 13.4 |


|  |  <br>  |
| :---: | :---: |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |

Not adiusted Eor seasonal variation
Rase $\cdots 1957$ through $1959=100$

| 95 | 113 | 111 | 77 | 104 | 109 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 105 | 122 | 114 | 80 | 108 | 114 |
| 83 | 113 | 116 | 71 | 107 | 110 |
| 87 | 120 | 100 | 83 | 97 | 103 |
| 88 | 123 | 121 | 87 | 113 | 117 |
| 107 | 129 | 107 | 77 | 100 | 114 |
| 109 | 134 | 114 | 90 | 107 | 119 |
|  |  |  |  |  |  |
| 102 | 130 | 111 | 90 | 105 | 116 |
| 13 | 134 | 106 | 105 | 104 | 118 |

Adiusted Eoc iotasmal variation 3


Agri
May


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5/69 Foreign Agricultural Trade
Explanatory Note-Continued
Development); and involving Government payments to exporters. (USDA payments are excluded from the export value.) Separate statistics on Government program exports are compiled by USDA from data obtained from operating agencies.

The export value, the value at the port of exportation, is based on the selling price (or cost if not sold) and includes inland freight, insurance, and other charges to the port. The country of destination is the country of ultimate destination or where the commodities are to be consumed, further processed, or manufactured. When the sipper does not know the ultimate destination, the shipments are credited to the last country, as known to him at the time of shipment from the United States, to which the commodities are to be shipped in their present form. Except for Canada, export shipments valued $\$ 100-\$ 499$ are included on the basis of sampling estimates; shipments to Canada valued $\$ 100-\$ 1,999$ are sampled.

IMPORTS Imports for consumption are a combination of entries for immediate consumption and withdrawals from warehouses for consumption. The agricultural statistics exclude low-value shipments from countries not identified because of illegible reporting, but they are reflected in nonagricultural and overall import lotals in this report.

The inport value, defined generally as the market value in the foreign country, excludes import duties, ocean freight, and marine insurance. The country of origin is defined as the country where the comodities were grown or processed. Where the country of origin is not known, the imports are credited to the country of shipment.

Inport. similar io agriculturai commodities produced commercially in the united States and others that are interchangeable in use to any significant extent with such U.S. commodities are supplementary, or partly competitive. All other commodities are complementary, or noncompetitive.

Further explanatory material on foreign trade statistics and compilation procedures of the Bureau of the Census is contained in the publications of that agency.


##  <br> D

A

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[^0]:    $\frac{1}{2}$ Preliminary.
    $\frac{2 /}{3} /$ Reported in value oniy.
    3/ Reported in value only " Excludes the weight of "ocher hides and skins," reported in value only.
    5 From Census unpublished data.
    6/ Includes silver ares, scrap, and bullion.

[^1]:    1 1) Preliminary.
    $\frac{1}{2}$ Prior to Jan. 1, 1969, included in baby chicke
    3/ Reported in value only.
    $\frac{4 f}{5}$ Excludes the number of "other hides and skins," reported in value only.
    5. Fran Census unpublished data.

    E: Leginning Jan. 1, 1969, includes silver ore, scrap, and bullion,

